

Bunge LTD  
Form 10-Q  
May 07, 2012  
Table of Contents

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

- x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2012**

**OR**

- o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from      to**

**Commission File Number 001-16625**

**BUNGE LIMITED**

(Exact name of registrant as specified in its charter)

Edgar Filing: Bunge LTD - Form 10-Q

**Bermuda**  
(State or other jurisdiction of incorporation or organization)

**98-0231912**  
(I.R.S. Employer Identification No.)

**50 Main Street, White Plains, New York**  
(Address of principal executive offices)

**10606**  
(Zip Code)

**(914) 684-2800**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer <input checked="" type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes  No

As of April 30, 2012 the number of common shares issued of the registrant was:

Common shares, par value \$.01: 145,925,411

Table of Contents

**BUNGE LIMITED**

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
<u>Item 1.</u>	
	<u>Financial Statements (Unaudited)</u>
	<u>Condensed Consolidated Statements of Income for the Three Months Ended March 31, 2012 and 2011</u>
	1
	<u>Condensed Consolidated Statements of Comprehensive Income (Loss) for the Three Months Ended March 31, 2012 and 2011</u>
	2
	<u>Condensed Consolidated Balance Sheets at March 31, 2012 and December 31, 2011</u>
	3
	<u>Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2012 and 2011</u>
	4
	<u>Condensed Consolidated Statements of Changes in Equity for the Three Months Ended March 31, 2012 and 2011</u>
	5
	<u>Notes to the Condensed Consolidated Financial Statements</u>
	6
	<u>Cautionary Statement Regarding Forward Looking Statements</u>
	26
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>
	26
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>
	39
<u>Item 4.</u>	<u>Controls and Procedures</u>
	41
<b><u>PART II INFORMATION</u></b>	
<u>Item 1.</u>	<u>Legal Proceedings</u>
	42
<u>Item 1A.</u>	<u>Risk Factors</u>
	42
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>
	42
<u>Item 3.</u>	<u>Defaults upon Senior Securities</u>
	42
<u>Item 4.</u>	<u>Mine Safety Disclosures</u>
	42
<u>Item 5.</u>	<u>Other Information</u>
	42
<u>Item 6.</u>	<u>Exhibits</u>
	42
<u>Signatures</u>	S-1



Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****BUNGE LIMITED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME****(Unaudited)****(U.S. dollars in millions, except per share data)**

	<b>Three Months Ended March 31,</b>		
	<b>2012</b>		<b>2011</b>
Net sales	\$	13,446	\$ 12,194
Cost of goods sold		(12,925)	(11,555)
<b>Gross profit</b>		<b>521</b>	<b>639</b>
Selling, general and administrative expenses		(419)	(344)
Interest income		26	21
Interest expense		(62)	(72)
Foreign exchange gain (loss)		66	42
Other income (expenses) net		(29)	(8)
<b>Income before income tax</b>		<b>103</b>	<b>278</b>
Income tax expense		(14)	(43)
<b>Net income</b>		<b>89</b>	<b>235</b>
Net (income) loss attributable to noncontrolling interest		3	(3)
<b>Net income attributable to Bunge</b>		<b>92</b>	<b>232</b>
Convertible preference share dividends		(8)	(8)
<b>Net income available to Bunge common shareholders</b>	<b>\$</b>	<b>84</b>	<b>\$ 224</b>
<b>Earnings per common share basic (Note 19)</b>			
Earnings to Bunge common shareholders	\$	0.57	\$ 1.53
<b>Earnings per common share diluted (Note 19)</b>			
Earnings to Bunge common shareholders	\$	0.57	\$ 1.49
Dividends per common share	\$	0.25	\$ 0.23

## Edgar Filing: Bunge LTD - Form 10-Q

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

(U.S. dollars in millions)

	<b>Three Months Ended March 31,</b>			
	<b>2012</b>		<b>2011</b>	
Net income	\$	89	\$	235
Other comprehensive income (loss):				
Foreign exchange translation adjustment		335		297
Unrealized gains (losses) on commodity futures and foreign exchange contracts designated as cash flow hedges, net of tax (expense) benefit \$(4), \$(2)		9		4
Unrealized gains (losses) on investments, net of tax (expense) benefit \$(7), \$0		13		
Pension adjustment, net of tax (expense) benefit \$0, \$0		1		(2)
Total other comprehensive income (loss)		358		299
Total comprehensive income (loss)		447		534
Less: Comprehensive income attributable to noncontrolling interest		(10)		(11)
<b>Total comprehensive income (loss) attributable to Bunge</b>	<b>\$</b>	<b>437</b>	<b>\$</b>	<b>523</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****(Unaudited)****(U.S. dollars in millions, except share data)**

	March 31, 2012	December 31, 2011
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,250	\$ 835
Trade accounts receivable (less allowance of \$115 and \$113)	2,908	2,459
Inventories (Note 4)	6,368	5,733
Deferred income taxes	315	305
Other current assets (Note 5)	3,910	3,796
<b>Total current assets</b>	<b>14,751</b>	<b>13,128</b>
Property, plant and equipment, net	5,791	5,517
Goodwill (Note 6)	915	893
Other intangible assets, net	270	220
Investments in affiliates	627	600
Deferred income taxes	1,330	1,211
Other non-current assets (Note 8)	2,112	1,706
<b>Total assets</b>	<b>\$ 25,796</b>	<b>\$ 23,275</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Short-term debt	\$ 758	\$ 719
Current portion of long-term debt (Note 12)	14	14
Trade accounts payable	3,834	3,173
Deferred income taxes	188	152
Other current liabilities (Note 10)	2,789	2,889
<b>Total current liabilities</b>	<b>7,583</b>	<b>6,947</b>
Long-term debt (Note 12)	4,471	3,348
Deferred income taxes	161	134
Other non-current liabilities	811	771
Commitments and contingencies (Note 16)		
Equity (Note 17):		
Convertible perpetual preference shares, par value \$.01; authorized, issued and outstanding: 2012 and 2011 6,900,000 shares (liquidation preference \$100 per share)	690	690
Common shares, par value \$.01; authorized 400,000,000 shares; issued and outstanding: 2012 145,907,590 shares, 2011 145,610,029 shares	1	1
Additional paid-in capital	4,855	4,829
Retained earnings	6,964	6,917



## Edgar Filing: Bunge LTD - Form 10-Q

Accumulated other comprehensive income (loss)	(265)	(610)
Treasury shares, at cost - 1,933,286 shares	(120)	(120)
Total Bunge shareholders' equity	12,125	11,707
Noncontrolling interest (Note 18)	645	368
Total equity	12,770	12,075
<b>Total liabilities and equity</b>	<b>\$ 25,796</b>	<b>\$ 23,275</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)****(U.S. dollars in millions)**

	<b>Three Months Ended March 31,</b>	
	<b>2012</b>	<b>2011</b>
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 89	\$ 235
Adjustments to reconcile net income to cash provided by (used for) operating activities:		
Foreign exchange loss (gain) on debt	(15)	(43)
Bad debt expense	16	(4)
Depreciation, depletion and amortization	120	104
Stock-based compensation expense	19	15
Deferred income taxes	(34)	(11)
Changes in operating assets and liabilities, excluding the effects of acquisitions:		
Trade accounts receivable	(439)	(212)
Inventories	(549)	40
Prepayments and advances to suppliers	(57)	(98)
Trade accounts payable and accrued liabilities	653	342
Net unrealized gain/loss on derivative contracts	(3)	84
Margin deposits	(95)	330
Other, net	(7)	(48)
Cash provided by (used for) operating activities	(302)	734
<b>INVESTING ACTIVITIES</b>		
Payments made for capital expenditures	(224)	(207)
Acquisitions of businesses (net of cash acquired)	(98)	(62)
Proceeds from investments	18	16
Payments for investments	(9)	(12)
Investments in affiliates, net	(49)	(8)
Other, net	41	(9)
Cash provided by (used for) investing activities	(321)	(282)
<b>FINANCING ACTIVITIES</b>		
Net change in short-term debt with maturities of 90 days or less	69	(70)
Proceeds from short-term debt with maturities greater than 90 days	194	76
Repayments of short-term debt with maturities greater than 90 days	(225)	(732)
Proceeds from long-term debt	1,488	731
Repayments of long-term debt	(457)	(221)
Proceeds from sale of common shares	8	12
Dividends paid	(47)	(48)
Other, net	3	22
Cash provided by (used for) financing activities	1,033	(230)
Effect of exchange rate changes on cash and cash equivalents	5	12
Net increase (decrease) in cash and cash equivalents	415	234
Cash and cash equivalents, beginning of period	835	578

Edgar Filing: Bunge LTD - Form 10-Q

Cash and cash equivalents, end of period	\$	1,250	\$	812
--	----	-------	----	-----

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**BUNGE LIMITED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY****(Unaudited)****(U.S. dollars in millions, except share data)**

	Convertible Preference Shares		Common Shares		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Shares	Non Controlling Interest	Total Equity
	Shares	Amount	Shares	Amount						
Balance, January 1, 2011	6,900,000	\$ 690	146,635,083	\$ 1	\$ 4,793	\$ 6,153	\$ 583	\$	\$ 334	\$ 12,554
Net income						232			3	235
Other comprehensive income (loss)							291		8	299
Dividends on common shares						(34)				(34)
Dividends on preference shares						(8)				(8)
Dividends to noncontrolling interest on subsidiary common stock									(6)	(6)
Capital contribution from noncontrolling interest									42	42
Stock-based compensation expense						15				15
Issuance of common shares			571,364			8				8
<b>Balance, March 31, 2011</b>	<b>6,900,000</b>	<b>\$ 690</b>	<b>147,206,447</b>	<b>\$ 1</b>	<b>\$ 4,816</b>	<b>\$ 6,343</b>	<b>\$ 874</b>	<b>\$</b>	<b>\$ 381</b>	<b>\$ 13,105</b>

	Convertible Preference Shares		Common Shares		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Shares	Non Controlling Interest	Total Equity
	Shares	Amount	Shares	Amount						
Balance, January 1, 2012	6,900,000	\$ 690	145,610,029	\$ 1	\$ 4,829	\$ 6,917	\$ (610)	\$ (120)	\$ 368	\$ 12,075
Net income						92			(3)	89
Other comprehensive income (loss)							345		13	358
Dividends on common shares						(37)				(37)
Dividends on preference shares						(8)				(8)

Edgar Filing: Bunge LTD - Form 10-Q

Dividends to noncontrolling interest on subsidiary common stock										(3)	(3)							
Capital contribution from noncontrolling interest										270	270							
Stock-based compensation expense										19	19							
Issuance of common shares			297,561							7	7							
<b>Balance, March 31, 2012</b>	<b>6,900,000</b>	<b>\$</b>	<b>690</b>	<b>145,907,590</b>	<b>\$</b>	<b>1</b>	<b>\$</b>	<b>4,855</b>	<b>\$</b>	<b>6,964</b>	<b>\$</b>	<b>(265)</b>	<b>\$</b>	<b>(120)</b>	<b>\$</b>	<b>645</b>	<b>\$</b>	<b>12,770</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. BASIS OF PRESENTATION AND PRINCIPLES OF CONSOLIDATION**

The accompanying unaudited condensed consolidated financial statements include the accounts of Bunge Limited (Bunge), its subsidiaries and variable interest entities (VIEs) in which it is considered the primary beneficiary. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X under the Securities Exchange Act of 1934, as amended (Exchange Act) and include the assets, liabilities, revenues and expenses of all entities in which Bunge has a controlling financial interest or is otherwise deemed to be the primary beneficiary. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to Securities and Exchange Commission (SEC) rules. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation have been included. The condensed consolidated balance sheet at December 31, 2011 has been derived from Bunge's audited consolidated financial statements at that date. Operating results for the three months ended March 31, 2012 are not necessarily indicative of the results to be expected for the year ending December 31, 2012. The financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended December 31, 2011, forming part of Bunge's 2011 Annual Report on Form 10-K filed with the Securities and Exchange Commission (SEC) on February 27, 2011.

As described in Note 3, Bunge acquired an asset management business in Europe on March 19, 2012. Based on the accounting requirements of Accounting Standards Codification (ASC) Topic 810-10, *Consolidation*, Bunge concluded that restrictions on certain subsidiaries of this asset management business that serve as general partners in certain investment funds managed by that business to sell, transfer or encumber their partnership interests without advance approval of specified majorities of limited partner investors, and similar restrictions on such limited partner investors to sell, transfer or encumber their interests in the funds without prior approval of the general partner, result in a potential de facto principal/agency relationship as defined under accounting requirements and therefore Bunge is required to consolidate these investment funds, although it does not have significant equity at risk in these investment funds. The consolidation of these investment funds into Bunge's financial statements impacts primarily investments, long-term debt and noncontrolling interest in Bunge's condensed consolidated balance sheet as of March 31, 2012 in the amounts of \$351 million, \$95 million and \$267 million, respectively. Bunge does not provide performance guarantees and has no financial obligation to provide funding to these investment funds.

Certain prior year amounts have been reclassified to conform to current year presentation (see Notes 6 and 20).

**2. NEW ACCOUNTING PRONOUNCEMENTS**

## Edgar Filing: Bunge LTD - Form 10-Q

***Adoption of New Accounting Pronouncements*** In May 2011, the Financial Accounting Standards Board (FASB) amended the guidance in ASC Topic 820, *Fair Value Measurement*. This guidance is intended to result in convergence between U.S. GAAP and IFRS requirements for measurement of, and disclosures about, fair value. The amendment clarifies or changes certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements. The adoption of this standard did not have a material impact on Bunge's condensed consolidated financial statements.

In June and December 2011, the FASB amended the guidance in ASC Topic 220, *Comprehensive Income*. The guidance requires that other comprehensive income be presented in either one continuous statement, or in two separate but consecutive statements. While the new guidance changes the presentation of comprehensive income, there are no changes to the components that are recognized in net income or other comprehensive income under current accounting guidance. The amendment eliminates the option to report other comprehensive income in the statement of changes in equity. The FASB also deferred the required presentation of reclassifications out of accumulated other comprehensive income on the face of the financial statements. The adoption of these standards did not have a material impact on Bunge's condensed consolidated financial statements.

Table of Contents

In September 2011, the FASB amended the guidance in ASC Topic 350, *Intangibles - Goodwill and Other Intangibles*. This guidance provides an option to perform a qualitative assessment to determine potential impairment as a basis for determining the necessity of the two-step quantitative goodwill impairment test. The adoption of this standard did not have a material impact on Bunge's condensed consolidated financial statements.

**New Accounting Pronouncements** In December 2011, FASB amended the guidance in ASC Topic 210, *Balance Sheet*. This amendment requires an entity to disclose both gross and net information about financial instruments that are eligible for offset in the statement of financial position and/or subject to a master netting arrangement or similar agreement. The amendment is effective for annual and interim periods beginning on January 1, 2013 on a retrospective basis for all comparative periods presented. The adoption of this standard may expand Bunge's disclosures but is not expected to impact Bunge's condensed consolidated financial results.

### 3. BUSINESS ACQUISITIONS

In March 2012, Bunge acquired an asset management business in its agribusiness segment in Europe for \$9 million net of cash acquired. The preliminary purchase price allocation includes \$25 million of current assets, \$346 million of long-term investments, \$13 million of other intangible assets, \$25 million of other liabilities, \$94 million of debt, \$264 million of noncontrolling interest and \$8 million of goodwill. Of these amounts, \$14 million of other net assets, \$344 million of long-term investments, \$94 million of long-term debt and \$264 million of noncontrolling interest are attributed to certain managed investment funds, which Bunge consolidates as it is deemed to be the primary beneficiary.

In February 2012, Bunge acquired an edible oils and fats business in its edible oils segment in India for \$94 million, net of cash acquired. The purchase price consisted of \$77 million in cash and \$17 million of acquired debt. The preliminary purchase price allocation includes \$15 million of inventory, \$4 million of current assets, \$27 million of property plant and equipment, \$53 million of intangible assets (primarily trademark and brands) and \$5 million of other liabilities.

### 4. INVENTORIES

Inventories by segment are presented below. Readily marketable inventories refers to inventories that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms.

(US\$ in millions)	March 31, 2012	December 31, 2011
Agribusiness (1)	\$ 4,713	\$ 4,080
Sugar and bioenergy (2)	410	465
Edible oil products (3)	605	489
Milling products (4)	99	130
Fertilizer (4)	541	569
<b>Total</b>	<b>\$ 6,368</b>	<b>\$ 5,733</b>



## Edgar Filing: Bunge LTD - Form 10-Q

---

(1) Includes readily marketable agricultural commodity inventories at fair value of \$4,353 million and \$3,724 million at March 31, 2012 and December 31, 2011, respectively. All other agribusiness segment inventories are carried at lower of cost or market.

(2) Includes readily marketable sugar inventories of \$43 million and \$139 million at March 31, 2012 and December 31, 2011, respectively. Of these sugar inventories, \$38 million and \$83 million are carried at fair value at March 31, 2012 and December 31, 2011, respectively, in Bunge's trading and merchandising business. Sugar and ethanol inventories in our industrial production business are carried at lower of cost or market.

(3) Edible oil products inventories are generally carried at lower of cost or market, with the exception of readily marketable inventories of bulk soybean oil which are carried at fair value in the aggregate amount of \$231 million and \$212 million at March 31, 2012 and December 31, 2011, respectively.

(4) Milling products and fertilizer inventories are carried at lower of cost or market.

Table of Contents**5. OTHER CURRENT ASSETS**

Other current assets consist of the following:

(US\$ in millions)	March 31, 2012	December 31, 2011
Prepaid commodity purchase contracts (1)	\$ 359	\$ 206
Secured advances to suppliers, net (2)	267	349
Unrealized gains on derivative contracts at fair value	1,200	1,283
Recoverable taxes, net	476	528
Margin deposits (3)	450	352
Marketable securities	128	50
Deferred purchase price receivable(4)	200	192
Prepaid expenses	386	369
Restricted cash(5)		43
Other	444	424
<b>Total</b>	<b>\$ 3,910</b>	<b>\$ 3,796</b>

(1) Prepaid commodity purchase contracts represent advance payments against fixed-price contracts for future delivery of specified quantities of agricultural commodities. These contracts are recorded at fair value based on prices of the underlying agricultural commodities.

(2) Bunge provides cash advances to suppliers, primarily Brazilian farmers of soybeans, to finance a portion of the suppliers' production costs. Bunge does not bear any of the costs or risks associated with the related growing crops. The advances are largely collateralized by future crops and physical assets of the suppliers, carry a local market interest rate and settle when the farmer's crop is harvested and sold. The secured advances to farmers are reported net of allowances of \$3 million at both March 31, 2012 and December 31, 2011.

Interest earned on secured advances to suppliers of \$8 million and \$7 million for the three months ended March 31, 2012 and 2011, respectively, is included in net sales in the condensed consolidated statements of income.

(3) Margin deposits include U.S. treasury securities at fair value and cash.

(4) Deferred purchase price receivable represents additional credit support for the investment conduits in Bunge's accounts receivables sales program (see Note 13) and is recognized at its estimated fair value.

(5) Restricted cash at December 31, 2011 includes an escrowed cash deposit related to an equity investment which was completed in the first quarter of 2012.

**6. GOODWILL**

Changes in the carrying value of goodwill by segment for the three months ended March 31, 2012, are as follows:

(US\$ in millions)	Agribusiness	Sugar and Bioenergy	Edible Oil Products	Milling Products	Fertilizer	Total
Balance, December 31, 2011	\$ 216	\$ 560	\$ 110	\$ 6	\$ 1	\$ 893
Acquired goodwill (1)	8					8
Reallocation of acquired goodwill(2)	(1)		(13)		1	(13)
Tax benefit on goodwill amortization (3)	(2)					(2)
Foreign exchange translation	4	17	8			29
<b>Balance, March 31, 2012</b>	<b>\$ 225</b>	<b>\$ 577</b>	<b>\$ 105</b>	<b>\$ 6</b>	<b>\$ 2</b>	<b>\$ 915</b>

---

(1) See Note 3.

(2) Beginning in the first quarter of 2012, the management responsibilities for certain Brazilian port facilities were moved from the agribusiness segment to the fertilizer segment. Accordingly, goodwill attributable to these port facilities was reclassified to conform to the 2012 segment presentation. Also in the first quarter of 2012, the purchase price allocation for the 2011 edible oil products acquisition was revised

Table of Contents

resulting in a reduction of goodwill of \$13 million, a reduction of inventory of \$6 million, an increase in finite-lived intangibles of \$14 million and a reduction of deferred tax liabilities of \$5 million.

(3) Bunge's Brazilian subsidiary's tax deductible goodwill is in excess of its book goodwill. For financial reporting purposes, for goodwill acquired prior to 2009, the tax benefits attributable to the excess tax goodwill are first used to reduce associated goodwill and then other intangible assets to zero, prior to recognizing any income tax benefit in the condensed consolidated statements of income.

**7. INVESTMENTS IN AFFILIATES**

In January 2012, Bunge completed the acquisition of a 35% interest in PT Bumiraya Investindo, an Indonesian palm plantation company for \$43 million. Bunge accounts for this equity method investment in the agribusiness segment.

**8. OTHER NON-CURRENT ASSETS**

Other non-current assets consist of the following:

(US\$ in millions)	March 31, 2012	December 31, 2011
Recoverable taxes, net	\$ 528	\$ 386
Long-term receivables from farmers in Brazil, net	253	284
Judicial deposits	173	167
Income taxes receivable	476	565
Affiliate loans receivable	73	63
Long-term investments	398	37
Other	211	204
<b>Total</b>	<b>\$ 2,112</b>	<b>\$ 1,706</b>

*Recoverable taxes* Recoverable taxes are reported net of valuation allowances of \$40 million and \$41 million at March 31, 2012 and December 31, 2011, respectively.

*Long-term receivables from farmers in Brazil* Bunge provides financing to farmers in Brazil, primarily through secured advances against farmer commitments to deliver agricultural commodities (primarily soybeans) upon harvest of the then-current year's crop and through credit sales of fertilizer to farmers.

## Edgar Filing: Bunge LTD - Form 10-Q

The table below summarizes Bunge's recorded investment in long-term receivables from farmers in Brazil for amounts in the legal collection process and renegotiated amounts.

(US\$ in millions)	March 31, 2012		December 31, 2011	
Legal collection process (1)	\$	325	\$	358
Renegotiated amounts:				
Current on repayment terms		143		125
Total	\$	468	\$	483

---

(1) All amounts in legal process are considered past due upon initiation of legal action.

The average recorded investment in long-term receivables from farmers in Brazil for the three months ended March 31, 2012 and the year ended December 31, 2011 was \$504 million and \$561 million, respectively. The table below summarizes Bunge's recorded investment in long-term receivables from farmers in Brazil and the related allowance amounts.

Table of Contents

(US\$ in millions)	March 31, 2012		December 31, 2011	
	Recorded Investment	Allowance	Recorded Investments	Allowance
<b>For which an allowance has been provided:</b>				
Renegotiated amounts	\$ 87	\$ 71	\$ 64	\$ 52
Legal collection process	161	144	162	147
<b>For which no allowance has been provided:</b>				
Renegotiated amounts	56		61	
Legal collection process	164		196	
<b>Total</b>	<b>\$ 468</b>	<b>\$ 215</b>	<b>\$ 483</b>	<b>\$ 199</b>

The table below summarizes the activity in the allowance for doubtful accounts related to long-term receivables from farmers in Brazil.

(US\$ in millions)	March 31,	
	2012	2011
Beginning Balance	\$ 199	\$ 201
Bad debt provisions	15	1
Recoveries	(4)	(1)
Write-offs		
Transfers		
Foreign exchange translation	5	4
Ending balance	<b>\$ 215</b>	<b>\$ 205</b>

*Judicial deposits* Judicial deposits are funds that Bunge has placed on deposit with the courts in Brazil. These funds are held in judicial escrow relating to certain legal proceedings pending legal resolution and bear interest at the SELIC rate (benchmark rate of the Brazilian central bank).

*Income taxes receivable* Income taxes receivable at March 31, 2012 and December 31, 2011 includes overpayments of current income taxes plus accrued interest. These income tax prepayments are expected to be utilized for settlement of future income tax obligations. Income taxes receivable in Brazil bear interest at the SELIC rate (benchmark rate of the Brazilian central bank).

*Affiliate loans receivable* Affiliate loans receivable are primarily interest bearing receivables from unconsolidated affiliates with an initial maturity of greater than one year.

*Long-term investments* Long-term investments primarily relate to investments held by certain managed investment funds (see Note 1) for which Bunge has been deemed the primary beneficiary, resulting in Bunge's consolidation of the associated entities.

## 9. INCOME TAXES

Income tax expense is provided on an interim basis based upon management's estimate of the annual effective income tax rate and includes the tax effects of certain discrete items, such as changes in tax laws or tax rates or other unusual or nonrecurring tax adjustments, in the interim

## Edgar Filing: Bunge LTD - Form 10-Q

period in which they occur. In addition, jurisdictions with a projected loss for the year or a year-to-date loss where no tax benefit can be recognized are excluded from the estimated annual effective tax rate. The effective tax rate is highly dependent upon the geographic distribution of Bunge's worldwide earnings or loss and tax regulations in each geographic region. Management regularly monitors the assumptions used in estimating its annual effective tax rate and adjusts estimates accordingly. If actual results differ from management's estimates, reported income tax expense in future periods could be materially affected.

Table of Contents

For the three months ended March 31, 2012 and 2011, income tax expense was \$14 million and \$43 million, respectively. The effective tax rates for the three months ended March 31, 2012 and 2011 were 13% and 15%, respectively. Included in the effective tax rate for the three months ended March 31, 2012 and 2011 were approximately \$5 million and \$21 million, respectively, of discrete tax charges.

As a global enterprise, Bunge files income tax returns that are subject to periodic examination and challenge by federal, state and foreign tax authorities. In many jurisdictions, income tax examinations, including settlement negotiations or litigation, may take several years to finalize. While it is often difficult to predict the final outcome or timing of resolution of any particular matter with the various tax authorities, management believes that its non-current income tax liabilities reflect the most probable outcome of known tax contingencies. There were no material changes to uncertain tax positions for the three months ended March 31, 2012 and 2011. It is reasonably possible that the amount of unrecognized tax benefit will increase or decrease during the next 12 months; however, management does not expect a material effect on results of operations or financial position.

In the quarter ended March 31, 2012, the Brazilian tax authorities proposed certain adjustments to the income tax returns for one of Bunge's Brazilian subsidiaries for the years 2008 and 2009. The proposed adjustments totaled approximately \$62 million plus applicable interest and penalties. Management believes that it is more likely than not that it will prevail and therefore, has not recorded an uncertain tax liability.

In 2011, the Brazilian tax authorities commenced an examination of the income tax returns of one of Bunge's Brazilian subsidiaries for the years 2005-2009 and proposed adjustments totaling approximately \$160 million plus applicable interest and penalties. Management, in consultation with external legal advisors, has reviewed and responded to the proposed adjustments and believes that it is more likely than not that it will prevail and therefore, has not recorded an uncertain tax liability.

In 2010, the Brazilian tax authorities had proposed certain significant adjustments to the income tax returns for one of Bunge's Brazilian subsidiaries for the years 2005 to 2007. The proposed adjustments totaled approximately \$525 million plus applicable interest and penalties. In late 2011, Bunge received a decision from the Tax Inspector that dismissed approximately \$170 million of the Brazilian IRS's case against Bunge. Management is appealing the remainder of the case, and has not changed its position that it is more likely than not that it will prevail and therefore, has not recorded an uncertain tax liability.

**10. OTHER CURRENT LIABILITIES**

Other current liabilities consist of the following:

(US\$ in millions)	March 31, 2012	December 31, 2011
Accrued liabilities	\$ 1,127	\$ 1,179
Unrealized losses on derivative contracts at fair value	1,295	1,370
Advances on sales	352	283
Other	15	57
<b>Total</b>	<b>\$ 2,789</b>	<b>\$ 2,889</b>



**11. FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS**

Bunge's various financial instruments include certain components of working capital such as cash and cash equivalents, trade accounts receivable and trade accounts payable. Additionally, Bunge uses short and long-term debt to fund operating requirements. Cash and cash equivalents, trade accounts receivable, trade accounts payable and short-term debt are stated at their carrying value, which is a reasonable estimate of fair value. See Note 13 for deferred purchase price receivable (DPP) related to sales of trade receivables. See Note 8 for long-term receivables from farmers in Brazil, net and see Note 12 for long-term debt. Bunge's financial instruments also include derivative instruments and marketable securities, which are stated at fair value.

Fair value is the expected price that would be received for an asset or paid to transfer a liability (an exit price) in Bunge's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Bunge determines the fair values of its readily marketable inventories, derivatives, and certain other assets based on the fair value hierarchy established in ASC Topic 820, *Fair Value Measurements and Disclosures*, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs are inputs based on market data obtained from sources independent of Bunge that reflect the assumptions market participants would use in pricing the asset or liability. Unobservable inputs are inputs that are developed based on the best information available in circumstances that reflect Bunge's own assumptions based on market data and on assumptions that market participants would use in pricing the asset or liability. The standard describes three levels within its hierarchy that may be used to measure fair value.

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 1 assets and liabilities include exchange traded derivative contracts.

Table of Contents

Level 2: Observable inputs, including Level 1 prices (adjusted); quoted prices for similar assets or liabilities; quoted prices in markets that are less active than traded exchanges; and other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include readily marketable inventories and over-the-counter (OTC) commodity purchase and sale contracts and other OTC derivatives whose value is determined using pricing models with inputs that are generally based on exchange traded prices, adjusted for location specific inputs that are primarily observable in the market or can be derived principally from or corroborated by observable market data.

Level 3: Unobservable inputs that are supported by little or no market activity and that are a significant component of the fair value of the assets or liabilities. In evaluating the significance of fair value inputs, Bunge gives consideration to items that individually, or when aggregated with other inputs, generally represent more than 10% of the fair value of the assets or liabilities. For such identified inputs which are primarily related to inland transportation costs, judgments are required when evaluating both quantitative and qualitative factors in the determination of significance for purposes of fair value level classification and disclosure. Level 3 assets and liabilities include assets and liabilities whose value is determined using proprietary pricing models, discounted cash flow methodologies, or similar techniques, as well as assets and liabilities for which the determination of fair value requires significant management judgment or estimation. Bunge believes a change in these inputs would not result in a significant change in the fair values.

The majority of Bunge's exchange traded agricultural commodity futures are settled daily generally through its clearing subsidiary and therefore, such futures are not included in the table below. Assets and liabilities are classified in their entirety based on the lowest level of input that is a significant component of the fair value measurement. The lowest level of input is considered Level 3. Bunge's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the classification of fair value assets and liabilities within the fair value hierarchy levels. The following table sets forth, by level, Bunge's assets and liabilities that were accounted for at fair value on a recurring basis.

Edgar Filing: Bunge LTD - Form 10-Q

Table of Contents

(US\$ in millions)	Fair Value Measurements at Reporting Date							
	March 31, 2012				December 31, 2011			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets:</b>								
Readily marketable inventories (Note 4)	\$	\$ 3,945	\$ 677	\$ 4,622	\$	\$ 3,736	\$ 283	\$ 4,019
Unrealized gain on designated derivative contracts (1):								
Foreign exchange		2		2		13		13
Unrealized gain on undesignated derivative contracts (1):								
Foreign exchange		234	1	235		451	1	452
Commodities	85	687	164	936	75	586	125	786
Freight	10		1	11	5		1	6
Energy	7	7	2	16	11	13	2	26
Deferred purchase price receivable (Note 13)		200		200		192		192
Other (2)	258	142		400	146	34		180
<b>Total assets</b>	<b>\$ 360</b>	<b>\$ 5,217</b>	<b>\$ 845</b>	<b>\$ 6,422</b>	<b>\$ 237</b>	<b>\$ 5,025</b>	<b>\$ 412</b>	<b>\$ 5,674</b>
<b>Liabilities:</b>								
Unrealized loss on designated derivative contracts (3):								
Foreign exchange	\$	\$ 18	\$	\$ 18	\$	\$ 45	\$	\$ 45
Unrealized loss on undesignated derivative contracts (3):								
Interest rate		1		1		2		2
Foreign exchange		387		387		617		617
Commodities	203	570	92	865	147	417	116	680
Freight	2			2	1			1
Energy	7	1	14	22	4	6	15	25
<b>Total liabilities</b>	<b>\$ 212</b>	<b>\$ 977</b>	<b>\$ 106</b>	<b>\$ 1,295</b>	<b>\$ 152</b>	<b>\$ 1,087</b>	<b>\$ 131</b>	<b>\$ 1,370</b>

(1) Unrealized gains on designated and undesignated derivative contracts are generally included in other current assets. There are no such amounts included in other non-current assets at March 31, 2012 and December 31, 2011.

(2) Other assets include primarily the fair values of U.S. Treasury securities held as margin deposits and other marketable securities.

(3) Unrealized losses on designated and undesignated derivative contracts are generally included in other current liabilities. There are no such amounts included in other non-current liabilities at March 31, 2012 and December 31, 2011.

*Derivatives* Exchange traded futures and options contracts are valued based on unadjusted quoted prices in active markets and are classified within Level 1. Bunge's forward commodity purchase and sale contracts are classified as derivatives along with other OTC derivative instruments relating primarily to freight, energy, foreign exchange and interest rates, and are classified within Level 2 or Level 3 as described below. Bunge estimates fair values based on exchange quoted prices, adjusted as appropriate for differences in local markets. These differences are generally valued using inputs from broker or dealer quotations, or market transactions in either the listed or OTC markets. In such cases, these derivative contracts are classified within Level 2. Changes in the fair values of these contracts are recognized in the condensed consolidated financial statements as a component of cost of goods sold, foreign exchange gains (losses), interest income (expense), other income (expense), net or other comprehensive income (loss).

OTC derivative contracts include swaps, options and structured transactions that are valued at fair value generally determined using quantitative models that require the use of multiple market inputs including quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets which are not highly active, other observable inputs relevant to the asset or liability, and market inputs corroborated by correlation or other means. These valuation models include inputs such as interest rates, prices and indices to generate continuous yield or pricing curves and volatility factors. Where observable inputs are available

Table of Contents

for substantially the full term of the asset or liability, the instrument is categorized in Level 2. Certain OTC derivatives trade in less active markets with less availability of pricing information and certain structured transactions can require internally developed model inputs that might not be observable in or corroborated by the market. When unobservable inputs have a significant impact on the measurement of fair value, the instrument is categorized in Level 3.

Bunge's policy is to only classify exchange traded or cleared derivative contracts in Level 1, thus transfers of assets and liabilities into and/or out of Level 1 occur infrequently. Transfers into Level 1 would generally only be expected to occur when an exchange-cleared derivative contract historically valued using a valuation model as the result of a lack of observable inputs becomes sufficiently observable, resulting in the valuation price being essentially the exchange traded price. There were no significant transfers into or out of Level 1 during the periods presented.

Bunge may designate certain derivative instruments as either fair value hedges or cash flow hedges and assesses, both at inception of the hedge and on an ongoing basis, whether derivatives that are designated as hedges are highly effective in offsetting changes in the hedged items or anticipated cash flows.

*Readily marketable inventories* The majority of Bunge's readily marketable commodity inventories are valued at fair value. These agricultural commodity inventories are readily marketable, have quoted market prices and may be sold without significant additional processing. Changes in the fair values of these inventories are recognized in the condensed consolidated statements of income as a component of cost of goods sold.

Readily marketable inventories reported at fair value are valued based on commodity futures exchange quotations, broker or dealer quotations, or market transactions in either listed or OTC markets with appropriate adjustments for differences in local markets where Bunge's inventories are located. In such cases, the inventory is classified within Level 2. Certain inventories may utilize significant unobservable data related to local market adjustments to determine fair value. In such cases, the inventory is classified as Level 3.

If Bunge used different methods or factors to determine fair values, amounts reported as unrealized gains and losses on derivative contracts and readily marketable inventories at fair value in the condensed consolidated balance sheets and condensed consolidated statements of income could differ. Additionally, if market conditions change subsequent to the reporting date, amounts reported in future periods as unrealized gains and losses on derivative contracts and readily marketable inventories at fair value in the condensed consolidated balance sheets and condensed consolidated statements of income could differ.

*Level 3 Valuation* Bunge's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the classification of assets and liabilities within the fair value hierarchy. In evaluating the significance of fair value inputs, Bunge gives consideration to items that individually, or when aggregated with other inputs, represent more than 10% of the fair value of the asset or liability. For such identified inputs, judgments are required when evaluating both quantitative and qualitative factors in the determination of significance for purposes of fair value level classification and disclosure. Because of differences in the availability of market pricing data over their terms, inputs for some assets and liabilities may fall into any one of the three levels in the fair value hierarchy or some combination thereof. While FASB guidance requires Bunge to classify these assets and liabilities in the lowest level in the hierarchy for which inputs are significant to the fair value measurement, a portion of that measurement may be determined using inputs from a higher level in the hierarchy.

## Edgar Filing: Bunge LTD - Form 10-Q

The significant unobservable inputs resulting in Level 3 classification relate to freight in the interior of Brazil and the lack of market corroborated information in Canada. In both situations, Bunge uses proprietary information such as purchase and sale contracts and contracted prices for freight, premiums and discounts to value its contracts. Movements in the price of these unobservable inputs alone would not have a material effect on Bunge's financials as these contracts do not typically exceed one future crop cycle.

Transfers in and/or out of Level 3 represent existing assets or liabilities that were either previously categorized as a higher level for which the inputs to the model became unobservable or assets and liabilities that were previously classified as Level 3 for which the lowest significant input became observable during the period. Bunge's policy regarding the timing of transfers between levels is to record the transfers at the beginning of the reporting period.

Table of Contents

*Level 3 Derivatives* Level 3 derivative instruments utilize both market observable and unobservable inputs within the fair value measurements. These inputs include commodity prices, price volatility factors, interest rates, volumes and locations. In addition, with the exception of the exchange cleared instruments where Bunge clears trades through an exchange, Bunge is exposed to loss in the event of the non-performance by counterparties on over-the-counter derivative instruments and forward purchase and sale contracts. Adjustments are made to fair values on occasions when non-performance risk is determined to represent a significant input in Bunge's fair value determination. These adjustments are based on Bunge's estimate of the potential loss in the event of counterparty non-performance. Bunge did not have significant allowances related to non-performance by counterparties at March 31, 2012.

*Level 3 Readily marketable inventories* Readily marketable inventories are considered Level 3 when at least one significant assumption or input is unobservable. These assumptions or unobservable inputs include certain management estimations regarding costs of transportation and other local market or location-related adjustments.

The tables below present reconciliations for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three months ended March 31, 2012 and 2011. Level 3 instruments presented in the tables include readily marketable inventories and derivatives. These instruments were valued using pricing models that, in management's judgment, reflect the assumptions that would be used by a marketplace participant to determine fair value.

(US\$ in millions)	Level 3 Instruments: Fair Value Measurements			Total
	Derivatives, Net (1)	Readily Marketable Inventories		
Balance, January 1, 2012	\$ (2)	\$ 283	\$	281
Total gains and (losses) (realized/unrealized) included in costs of goods sold	75	40		115
Total gains and (losses) (realized/unrealized) included in foreign exchange gains (losses)				
Purchases	2	765		767
Sales		(526)		(526)
Issuances	(1)			(1)
Settlements	17			17
Transfers into Level 3	(14)	180		166
Transfers out of Level 3	(15)	(65)		(80)
<b>Balance, March 31, 2012</b>	<b>\$ 62</b>	<b>\$ 677</b>	<b>\$</b>	<b>739</b>

(1) Derivatives, net include Level 3 derivative assets and liabilities.

(US\$ in millions)	Level 3 Instruments: Fair Value Measurements			Total
	Derivatives, Net (1)	Readily Marketable Inventories		
Balance, January 1, 2011	\$ 307	\$ 264	\$	571
Total gains and (losses) (realized/unrealized) included in cost of goods sold	(42)	(38)		(80)
	1			1

Edgar Filing: Bunge LTD - Form 10-Q

Total gains and (losses) (realized/unrealized) included in foreign exchange gains (losses)						
Purchases		36		872		908
Sales				(400)		(400)
Issuances		(26)				(26)
Settlements		(51)				(51)
Transfers into Level 3		5		117		122
Transfers out of Level 3		7		(19)		(12)
<b>Balance, March 31, 2011</b>	<b>\$</b>	<b>237</b>	<b>\$</b>	<b>796</b>	<b>\$</b>	<b>1,033</b>

(1) Derivatives, net include Level 3 derivative assets and liabilities.



Table of Contents

The table below summarizes changes in unrealized gains or (losses) recorded in earnings during the three months ended March 31, 2012 and 2011 for Level 3 assets and liabilities that were held at March 31, 2012 and 2011.

(US\$ in millions)	Derivatives, Net (1)	Level 3 Instruments: Fair Value Measurements Readily Marketable Inventories	Total
<b>Changes in unrealized gains and (losses) relating to assets and liabilities held at March 31, 2012</b>			
Cost of goods sold	\$ 83	\$ 568	\$ 651
Foreign exchange gains (losses)	\$	\$	\$
<b>Changes in unrealized gains and (losses) relating to assets and liabilities held at March 31, 2011</b>			
Cost of goods sold	\$ (38)	\$ 695	\$ 657
Foreign exchange gains (losses)	\$ 1	\$	\$ 1

(1) Derivatives, net include Level 3 derivative assets and liabilities.

***Derivative Instruments***

***Interest rate derivatives*** Interest rate swaps used by Bunge as hedging instruments are recorded at fair value in the condensed consolidated balance sheets with changes in fair value recorded contemporaneously in earnings. Certain of these swap agreements may be designated as fair value hedges. The carrying amount of the associated hedged debt is also adjusted through earnings for changes in the fair value arising from changes in benchmark interest rates. Ineffectiveness is recognized to the extent that these two adjustments do not offset. Bunge may enter into interest rate swap agreements for the purpose of managing certain of its interest rate exposures. Bunge may also enter into interest rate basis swap agreements that do not qualify as hedges for accounting purposes. Changes in fair value of such interest rate basis swap agreements are recorded in earnings.

***Foreign exchange derivatives*** Bunge uses a combination of foreign exchange forward, swap and option contracts in certain of its operations to mitigate the risk from exchange rate fluctuations in connection with certain commercial and balance sheet exposures. The foreign exchange forward and option contracts may be designated as cash flow hedges. Bunge may also use net investment hedges to partially offset the translation adjustments arising from the remeasurement of its investment in certain of its foreign subsidiaries.

Bunge assesses, both at the inception of the hedge and on an ongoing basis, whether the derivatives that are used in hedge transactions are highly effective in offsetting changes in the hedged items.

The table below summarizes the notional amounts of open foreign exchange positions.



Edgar Filing: Bunge LTD - Form 10-Q

Table of Contents

(US\$ in millions)	March 31, 2012			Unit of Measure
	Exchange Traded Net (Short) & Long (1)	(Short) (2)	Non-Exchange Traded Long (2)	
<b>Foreign Exchange</b>				
Options	\$ (10)	\$ (384)	\$ 82	Delta
Forwards	95	(3,823)	12,057	Notional
Swaps		(109)	27	Notional

(1) Exchange traded futures and options are presented on a net (short) and long position basis.

(2) Non-exchange traded swaps, options and forwards are presented on a gross (short) and long position basis.

*Commodity derivatives* Bunge uses derivative instruments to manage its exposure to movements associated with agricultural commodity prices. Bunge generally uses exchange traded futures and options contracts to minimize the effects of changes in the prices of agricultural commodities on its agricultural commodity inventories and forward purchase and sale contracts, but may also from time to time enter into OTC commodity transactions, including swaps, which are settled in cash at maturity or termination based on exchange-quoted futures prices. Changes in fair values of exchange traded futures contracts representing the unrealized gains and/or losses on these instruments are settled daily generally through Bunge's wholly-owned futures clearing subsidiary. Forward purchase and sale contracts are primarily settled through delivery of agricultural commodities. While Bunge considers these exchange traded futures and forward purchase and sale contracts to be effective economic hedges, Bunge does not designate or account for the majority of its commodity contracts as hedges. Changes in fair values of these contracts and related readily marketable agricultural commodity inventories are included in cost of goods sold in the condensed consolidated statements of income. The forward contracts require performance of both Bunge and the contract counterparty in future periods. Contracts to purchase agricultural commodities generally relate to current or future crop years for delivery periods quoted by regulated commodity exchanges. Contracts for the sale of agricultural commodities generally do not extend beyond one future crop cycle.

The table below summarizes the volumes of open agricultural commodities derivative positions.

	March 31, 2012			Unit of Measure
	Exchange Traded Net (Short) & Long (1)	(Short) (2)	Non-Exchange Traded Long (2)	
<b>Agricultural Commodities</b>				
Futures	(10,228,083)			Metric Tons
Options	(2,311,199)	(43,922)		Metric Tons
Forwards		(25,694,308)	30,100,817	Metric Tons
Swaps	9,525	(624,784)	8,165	Metric Tons

(1) Exchange traded futures and options are presented on a net (short) and long position basis.

## Edgar Filing: Bunge LTD - Form 10-Q

(2) Non-exchange traded swaps, options and forwards are presented on a gross (short) and long position basis.

*Ocean freight derivatives* Bunge uses derivative instruments referred to as freight forward agreements, or FFAs, and FFA options, to hedge portions of its current and anticipated ocean freight costs. A portion of the ocean freight derivatives may be designated as fair value hedges of Bunge's firm commitments to purchase time on ocean freight vessels. Changes in the fair value of the ocean freight derivatives that are qualified, designated and highly effective as a fair value hedge, along with the gain or loss on the hedged firm commitments to purchase time on ocean freight vessels that is attributable to the hedged risk, are recorded in earnings. Changes in the fair values of ocean freight derivatives that are not designated as hedges are also recorded in earnings.

The table below summarizes the open ocean freight positions.

Edgar Filing: Bunge LTD - Form 10-Q

Table of Contents

	March 31, 2012		Unit of Measure
	Exchange Cleared Net (Short) & Long (1)	Non-Exchange Cleared (Short) (2) Long (2)	
<b>Ocean Freight</b>			
FFA	(1,089)		Hire Days
FFA Options	(474)		Hire Days

(1) Exchange cleared futures and options are presented on a net (short) and long position basis.

(2) Non-exchange cleared options and forwards are presented on a gross (short) and long position basis.

*Energy derivatives* Bunge uses derivative instruments for various purposes including to manage its exposure to volatility in energy costs. Bunge's operations use substantial amounts of energy, including natural gas, coal and fuel oil, including bunker fuel.

The table below summarizes the open energy positions.

	March 31, 2012		Unit of Measure(3)
	Exchange Traded Net (Short) & Long (1)	Non-Exchange Cleared (Short) (2) Long (2)	
<b>Natural Gas (3)</b>			
Futures	(10,000)		MMBtus
Swaps	70,000	859,101	MMBtus
Options	(187,000)		MMBtus
<b>Energy Other</b>			
Futures	(124,401)		Metric Tons
Forwards		(718,732) 8,117,992	Metric Tons
Swaps	164,866	(8,861)	Metric Tons
Options	(366,675)	(31,378)	Metric Tons

(1) Exchange traded and exchange cleared futures and options are presented on a net (short) and long position basis.

(2) Non-exchange cleared swaps, options and forwards are presented on a gross (short) and long position basis.

(3) Million British Thermal Units (MMBtus) are the standard unit of measurement used to denote an amount of natural gas.

*The Effect of Derivative Instruments on the Condensed Consolidated Statements of Income*

The table below summarizes the effect of derivative instruments that are undesignated on the condensed consolidated statements of income for the three months ended March 31, 2012 and 2011. There was no effect on the condensed consolidated statements of income of either period from derivatives designated as fair value hedges.

		Gain or (Loss) Recognized in Income on Derivative Instruments	
		March 31,	
		2012	2011
Interest Rate	Interest income/Interest expense	\$	\$ 4
Foreign Exchange	Foreign exchange gains (losses)		(4)
Foreign Exchange	Cost of goods sold		(10)
Commodities	Cost of goods sold		(133)
Freight	Cost of goods sold		32
Energy	Cost of goods sold		8
<b>Total</b>		\$ (176)	\$ (103)

Edgar Filing: Bunge LTD - Form 10-Q

Table of Contents

The table below summarizes the effect of derivative instruments that are designated and qualify as cash flow hedges on the condensed consolidated statement of income for the three months ended March 31, 2012.

(US\$ in millions)	Notional Amount	Gain or (Loss) Recognized in Accumulated OCI (1)	March 31, 2012		Amount of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing)	
			Location	Amount	Location	Amount (2)
<b>Cash Flow Hedge:</b>						
Foreign Exchange						
(3)	\$ 519	\$ 9	Foreign exchange gains (losses)	\$ (1)	Foreign exchange gains (losses)	\$
<b>Total</b>	<b>\$ 519</b>	<b>\$ 9</b>		<b>\$ (1)</b>		<b>\$</b>

(1) The gain or (loss) recognized relates to the effective portion of the hedging relationship. At March 31, 2012, Bunge expects to reclassify into income in the next 12 months \$9 million after tax losses related to its foreign exchange cash flow hedges. As of March 31, 2012, there were no designated commodities cash flow hedges.

(2) There was no gain or loss recognized in income relating to the ineffective portion of the hedging relationships or relating to amounts excluded from the assessment of hedge effectiveness.

(3) The foreign exchange contracts mature at various dates in 2012.

The table below summarizes the effect of derivative instruments that are designated and qualify as cash flow and net investment hedges on the condensed consolidated statement of income for the three months ended March 31, 2011.

(US\$ in millions)	Notional Amount	Gain or (Loss) Recognized in Accumulated OCI (1)	March 31, 2011		Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	
			Location	Amount	Location	Amount (2)
<b>Cash Flow Hedge:</b>						
Commodities (3)						
	\$ 55	\$ 4	Cost of goods sold	\$	Cost of goods sold	\$ 5
<b>Total</b>	<b>\$ 55</b>	<b>\$ 4</b>		<b>\$</b>		<b>\$ 5</b>

## Edgar Filing: Bunge LTD - Form 10-Q

- (1) The gain or (loss) recognized relates to the effective portion of the hedging relationship. At March 31, 2011, Bunge expected to reclassify into income in the next 12 months approximately \$9 million of after tax gains related to its commodities cash flow hedges.
  
- (2) The amount of gain recognized in income is \$5 million which relates to the ineffective portion of the hedging relationships, and zero, which relates to the amount excluded from the assessment of hedge effectiveness.
  
- (3) The changes in the market value of such futures contracts have historically been, and are expected to continue to be, highly effective at offsetting changes in price movements of the hedged items. The commodities futures contracts mature at various dates in 2011 and 2012.



Table of Contents**12. DEBT**

Bunge had \$300 million of borrowings outstanding at March 31, 2012 under its unsecured \$1,000 million revolving credit facility, which matures on November 17, 2016. Borrowings under the credit facility bear interest at LIBOR plus an applicable margin ranging from 1.125% to 1.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable quarterly on the average undrawn portion of the credit agreement at rates ranging from 0.125% to 0.275%, based generally on the credit ratings of our senior long-term unsecured debt.

In addition, Bunge had \$950 million of borrowings outstanding at March 31, 2012 under its syndicated \$1,750 million revolving credit agreement that matures on April 19, 2014. Borrowings under this credit agreement bear interest at LIBOR plus an applicable margin ranging from 1.30% to 2.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable quarterly on the average undrawn portion of the credit agreement at 35% of the applicable margin.

In March 2012, Bunge acquired and consolidated an asset management company including certain investment funds for which Bunge has been deemed to be the primary beneficiary. This resulted in an increase in long-term debt attributable to these investment funds of \$95 million.

The fair value of Bunge's long-term debt is based on interest rates currently available on comparable maturities to companies with credit standing similar to that of Bunge. The carrying amounts and fair value of long-term debt are as follows:

(US\$ in millions)	March 31, 2012		December 31, 2011	
	Carrying Value	Fair Value (Level 2)	Carrying Value	Fair Value (Level 2)
Long-term debt, including current portion	\$ 4,485	\$ 4,835	\$ 3,362	\$ 3,676

**13. TRADE RECEIVABLES SECURITIZATION PROGRAM**

Bunge accounts for its trade receivables securitization program (the Program) under the provisions of ASC Topic 860, *Transfers and Servicing*. The securitization program terminates on June 1, 2016. However, each committed purchaser's commitment to fund trade receivables sold under the securitization program will terminate on May 31, 2012 unless extended for additional 364-day periods in accordance with the terms of the receivables transfer agreement.

As of March 31, 2012, \$729 million of receivables sold under the Program were derecognized from Bunge's condensed consolidated balance sheet. Proceeds received in cash related to transfers of receivables under the program totaled \$3,240 million for the three months ended March 31, 2012. In addition, cash collections from customers on receivables previously sold were \$3,549 million for the three months ended March 31, 2012. As this is a revolving facility, cash collections from customers are reinvested to fund new receivable sales. Gross receivables sold under the program for the three months ended March 31, 2012 were \$3,466 million. These sales resulted in a discount of \$2 million. Servicing fees under the program were not significant. Since the program was launched in the second quarter of 2011, there is no comparable

activity for the first quarter of 2011.

Bunge's risk of loss following the sale of the accounts receivable is limited to the deferred purchase price, which was \$200 million at March 31, 2012. The deferred purchase price will be repaid in cash as receivables are collected, generally within 30 days. Delinquencies and credit losses on accounts receivable sold under the program during 2012 were insignificant. Bunge has reflected all cash flows under the securitization program as operating cash flows in the condensed consolidated statement of cash flows for the three months ended March 31, 2012, including changes in the fair value of the deferred purchase price of \$1 million.

**14. RELATED PARTY TRANSACTIONS**

Bunge purchased commodities and commodity products and fertilizer products from certain of its investees, totaling \$150 million and \$196 million for three months ended March 31, 2012 and 2011, respectively.

Table of Contents

Bunge also sold commodities and commodity products to certain of its investees, totaling \$109 million and \$81 million for three months ended March 31, 2012 and 2011, respectively.

**15. EMPLOYEE BENEFIT PLANS**

(US\$ in millions)	U.S. Pension Benefits Three Months Ended March 31,				Foreign Pension Benefits Three Months Ended March 31,			
	2012		2011		2012		2011	
Service cost	\$	4	\$	4	\$	1	\$	2
Interest cost		6		6		1		2
Expected return on plan assets		(6)		(6)		(1)		(2)
Amortization of net loss (gain)		3		1				
Net periodic benefit cost	\$	7	\$	5	\$	1	\$	2

(US\$ in millions)	U.S. Postretirement Healthcare Benefits Three Months Ended March 31,				Foreign Postretirement Healthcare Benefits Three Months Ended March 31,			
	2012		2011		2012		2011	
Interest cost	\$		\$		\$	2	\$	3
Amortization of net loss (gain)						1		
Net periodic benefit cost	\$		\$		\$	3	\$	3

In the three months ended March 31, 2012, Bunge made contributions of \$3 million and \$4 million to its U.S. and foreign defined benefit pension plans, respectively. In the three months ended March 31, 2011, Bunge made contributions totaling \$1 million and \$4 million to its U.S. and foreign defined benefit pension plans, respectively.

In the three months ended March 31, 2012, Bunge made no contributions to its U.S. postretirement plans and made \$3 million of contributions to its foreign postretirement benefit plans. In the three months ended March 31, 2011, Bunge made contributions totaling \$1 million and \$5 million to its U.S. and to its foreign postretirement benefit plans, respectively.

**16. COMMITMENTS AND CONTINGENCIES**

Bunge is party to a large number of claims and lawsuits, primarily tax and labor claims in Brazil, arising in the normal course of business. Bunge records liabilities related to its general claims and lawsuits when the exposure item becomes probable and can be reasonably estimated. After taking into account the recorded liabilities for these matters, management believes that the ultimate resolution of such matters will not have a material effect on Bunge's condensed consolidated financial statements taken as a whole. Included in other non-current liabilities are the following accrued liabilities:

Edgar Filing: Bunge LTD - Form 10-Q

(US\$ in millions)	March 31,		December 31,	
	2012		2011	
Tax claims	\$	72	\$	70
Labor claims		80		77
Civil and other claims		105		76
<b>Total</b>	<b>\$</b>	<b>257</b>	<b>\$</b>	<b>223</b>

*Tax claims* The tax claims relate principally to claims against Bunge's Brazilian subsidiaries, primarily value-added tax claims (ICMS, IPI, PIS and COFINS). The determination of the manner in which various Brazilian federal, state and municipal taxes apply to the operations of Bunge is subject to varying interpretations arising from the complex nature of Brazilian tax law.

## Edgar Filing: Bunge LTD - Form 10-Q

### Table of Contents

The Argentine tax authorities have been conducting a review of income and other taxes paid by exporters and processors of cereals and other agricultural commodities in the country. In that regard, in October 2010, the Argentine tax authorities carried out inspections at several of Bunge's locations in Argentina relating to allegations of income tax evasion covering the periods from 2007 to 2009. More recently, in July 2011, Bunge received a preliminary income tax audit report from the Argentine tax authorities relating to fiscal years 2006 and 2007 with an estimated claim of approximately \$100 million. Additionally, in April 2011, the Argentine tax authorities conducted inspections of Bunge's locations and those of several other grain exporters with respect to allegations of evasion of liability for value-added taxes. Also during 2011, Bunge paid \$112 million of accrued export tax obligations in Argentina under protest while reserving all of Bunge's rights in respect of such payment. In the quarter ended March 31, 2012, the Argentine tax authorities assessed Bunge interest on these paid export taxes in an amount totaling approximately \$80 million. Bunge believes that these allegations and claims are without merit and intends to vigorously defend itself against them. However, management is, at this time, unable to predict their outcome.

*Labor claims* The labor claims relate principally to claims against Bunge's Brazilian subsidiaries. The labor claims primarily relate to dismissals, severance, health and safety, salary adjustments and supplementary retirement benefits.

*Civil and other* The civil and other claims relate to various disputes with third parties, including suppliers and customers. \$27 million related to a legacy environmental claim in Brazil dating to 1998 was recorded in the first quarter of 2012.

*Guarantees* Bunge has issued or was a party to the following guarantees at March 31, 2012:

(US\$ in millions)	<b>Maximum Potential Future Payments</b>
Customer financing (1)	\$ 49
Unconsolidated affiliates financing (2)	60
Residual value guarantee(3)	69
<b>Total</b>	<b>\$ 178</b>

(1) Bunge has issued guarantees to third parties in Brazil related to amounts owed to these third parties by certain of Bunge's customers. The terms of the guarantees are equal to the terms of the related financing arrangements, which are generally one year or less, with the exception of guarantees issued under certain Brazilian government programs, primarily from 2006 and 2007, where terms are up to five years. In the event that the customers default on their payments to the third parties and Bunge would be required to perform under the guarantees, Bunge has obtained collateral from the customers. At March 31, 2012, Bunge had approximately \$33 million of tangible property that had been pledged to Bunge as collateral against certain of these refinancing arrangements. Bunge evaluates the likelihood of customer repayments of the amounts due under these guarantees based upon an expected loss analysis and records the value of such guarantees as an obligation in its condensed consolidated financial statements. Bunge's recorded obligation related to these outstanding guarantees was \$15 million at March 31, 2012.

(2) Bunge issued guarantees to certain financial institutions related to debt of certain of its unconsolidated joint ventures. The terms of the guarantees are equal to the terms of the related financings which have maturity dates in 2012, 2016 and 2018. There are no recourse provisions or collateral that would enable Bunge to recover any amounts paid under these guarantees. At March 31, 2012, Bunge's recorded obligation related to these guarantees was \$1 million.

## Edgar Filing: Bunge LTD - Form 10-Q

(3) Bunge issued guarantees to certain financial institutions which are party to certain operating lease arrangements for railcars and barges. These guarantees provide for a minimum residual value to be received by the lessor at conclusion of the lease term. These leases expire in 2018. At March 31, 2012, Bunge's recorded obligation related to these guarantees was \$5 million.

In addition, Bunge Limited has provided full and unconditional parent level guarantees of the indebtedness outstanding under certain senior credit facilities and senior notes entered into, or issued by, its 100% owned subsidiaries. At March 31, 2012, Bunge's condensed consolidated balance sheet includes debt with a carrying amount of \$4,532 million related to these guarantees. This debt includes the senior notes issued by two of Bunge's 100% owned finance subsidiaries, Bunge Limited Finance Corp. and Bunge N.A. Finance L.P. There are no significant restrictions on the ability of Bunge Limited Finance Corp., Bunge N.A. Finance L.P. or any other Bunge subsidiary to transfer funds to Bunge Limited.

Table of Contents**17. EQUITY**

*Share repurchase program* Bunge has established a program for the repurchase of up to \$700 million of Bunge's issued and outstanding common shares. The program was originally approved to run through December 31, 2011. In December 2011, Bunge's Board of Directors approved a one-year extension of the share repurchase program through December 31, 2012. There were no share repurchases under the program during the first quarter of 2012. Total repurchases under the program from inception through March 31, 2012 were 8,647,859 shares for \$474 million.

*Accumulated other comprehensive income (loss) attributable to Bunge* The following table summarizes the balances of related after tax components of accumulated other comprehensive income (loss) attributable to Bunge:

(US\$ in millions)	Foreign Exchange Translation Adjustment	Deferred Gain (Loss) on Hedging Activities	Pension And Other Postretirement Liability Adjustments	Unrealized Gain (Loss) on Investments	Accumulated Other Comprehensive Income (Loss)
Balance, December 31, 2011	\$ (460)	\$ (24)	\$ (124)	\$ (2)	\$ (610)
Other comprehensive income (loss)	322	13	1	21	357
Income tax benefit (expense)		(4)		(8)	(12)
<b>Balance, March 31, 2012</b>	<b>\$ (138)</b>	<b>\$ (15)</b>	<b>\$ (123)</b>	<b>\$ 11</b>	<b>\$ (265)</b>

(US\$ in millions)	Foreign Exchange Translation Adjustment	Deferred Gain (Loss) on Hedging Activities	Pension And Other Postretirement Liability Adjustments	Unrealized Gain (Loss) on Investments	Accumulated Other Comprehensive Income (Loss)
Balance, December 31, 2010	\$ 670	\$ (2)	\$ (83)	\$ (2)	\$ 583
Other comprehensive income (loss)	289		(2)	6	293
Income tax benefit (expense)				(2)	(2)
<b>Balance, March 31, 2011</b>	<b>\$ 959</b>	<b>\$ (2)</b>	<b>\$ (85)</b>	<b>\$ 2</b>	<b>\$ 874</b>

**18. TRANSFERS (TO) FROM NONCONTROLLING INTERESTS**

In March 2012, Bunge consolidated an acquired asset management company and recorded \$267 million of noncontrolling interest related to certain managed investment funds (see Note 1) in which the management company was determined to be the primary beneficiary.

Bunge has a 51% controlling interest in a joint venture with two third party companies related to a grain terminal in Longview, Washington, U.S., which it consolidates. During the first quarter of 2012, Bunge and the noncontrolling interest holders, which have a 49% interest, made proportionate capital contributions, resulting in no ownership percentage change. The total contribution from the noncontrolling interest holders was \$3 million.

**19. EARNINGS PER COMMON SHARE**

The following table sets forth the computation of basic and diluted earnings per common share.

(US\$ in millions, except for share data)	Three Months Ended			
		March 31,		
	2012		2011	
Net income attributable to Bunge	\$	92	\$	232
Convertible preference share dividends		(8)		(8)
Net income available to Bunge common shareholders	\$	84	\$	224
Weighted average number of common shares outstanding:				
Basic		145,718,123		146,842,755
Effect of dilutive shares:				
Stock options and awards		864,776		1,257,516
Convertible preference shares				7,547,220
Diluted (1)		146,582,899		155,647,491
Earnings per common share:				
Basic	\$	0.57	\$	1.53
Diluted	\$	0.57	\$	1.49



Table of Contents

(1) Approximately 5 million outstanding stock options and contingently issuable restricted stock units were not dilutive and not included in the weighted-average number of common shares outstanding for the three months ended March 31, 2012. Approximately 8 million weighted-average common shares that are issuable upon conversion of the convertible preference shares were not dilutive and not included in the weighted-average number of common shares outstanding for the three months ended March 31, 2012. Approximately 2 million outstanding stock options and contingently issuable restricted stock units were not dilutive and not included in the weighted-average number of common shares outstanding for the three months ended March 31, 2011.

**20. SEGMENT INFORMATION**

Bunge has five reportable segments – agribusiness, sugar and bioenergy, edible oil products, milling products and fertilizer – which are organized based upon similar economic characteristics and are similar in nature of products and services offered, the nature of production processes, the type and class of customer and distribution methods. The agribusiness segment is characterized by both inputs and outputs being agricultural commodities and thus high volume and low margin. The sugar and bioenergy segment involves sugarcane growing and milling in Brazil, sugar merchandising in various countries, as well as sugarcane-based ethanol production and corn-based ethanol investments and related activities. The edible oil products segment involves the manufacturing and marketing of products derived from vegetable oils. The milling products segment involves the manufacturing and marketing of products derived primarily from wheat and corn.

Beginning in the first quarter of 2012, the management responsibilities for certain Brazilian port facilities were moved from the agribusiness segment to the fertilizer segment. Accordingly, amounts for prior periods presented have been reclassified to conform to the current period segment presentation.

The Unallocated column in the following table contains the reconciliation between the totals for reportable segments and Bunge consolidated totals, which consist primarily of corporate items not allocated to the operating segments and inter-segment eliminations. Transfers between the segments are generally valued at market. The revenues generated from these transfers are shown in the following table as Inter-segment revenues segments or inter-segment eliminations.

**(US\$ in millions)**

Three Months Ended March 31, 2012	Agribusiness	Sugar and Bioenergy	Edible Oil Products	Milling Products	Fertilizer	Unallocated (1)	Total
Net sales to external customers	\$ 9,317	\$ 881	\$ 2,221	\$ 427	\$ 600	\$	\$ 13,446
Inter segment revenues	1,060		31		17	(1,108)	
Gross profit	352	8	113	56	(8)		521
Foreign exchange gains (losses)	54	5	(1)		8		66
Noncontrolling interest (1)	(2)	1				4	3
Other income (expense) net	7	(3)	2	2	(37)		(29)
Segment EBIT (2)	197	(33)	21	27	(74)		138
Depreciation, depletion and amortization	(49)	(27)	(24)	(7)	(13)		(120)

Edgar Filing: Bunge LTD - Form 10-Q

Total assets	\$	15,824	\$	3,983	\$	2,842	\$	689	\$	2,458	\$	25,796
--------------	----	--------	----	-------	----	-------	----	-----	----	-------	----	--------

**Three Months Ended  
March 31, 2011**

Net sales to external customers	\$	8,102	\$	1,061	\$	2,016	\$	500	\$	515	\$	12,194
Inter segment revenues		1,158				22		26		11		(1,217)
Gross profit		400		32		114		57		36		639
Foreign exchange gains (losses)		34		11		(1)				(2)		42
Noncontrolling interest (1)		(5)		(2)		(4)				(1)		9 (3)
Other income (expense) net		(5)		(1)		(1)		4		(5)		(8)
Segment EBIT (2)		249		2		34		33		(1)		317
Depreciation, depletion and amortization		(44)		(20)		(20)		(7)		(13)		(104)
Total assets	\$	15,965	\$	4,513	\$	2,475	\$	844	\$	2,676	\$	26,473

---

(1) Includes noncontrolling interest share of interest and tax to reconcile to consolidated noncontrolling interest.

Table of Contents

(2) Total segment earnings before interest and taxes (EBIT) is an operating performance measure used by Bunge's management to evaluate segment operating activities. Bunge's management believes total segment EBIT is a useful measure of operating profitability, since the measure allows for an evaluation of the performance of its segments without regard to its financing methods or capital structure. In addition, EBIT is a financial measure that is widely used by analysts and investors in Bunge's industries.

A reconciliation of total segment EBIT to net income attributable to Bunge follows:

(US\$ in millions)	Three Months Ended	
	2012	March 31, 2011
Total segment EBIT	\$ 138	\$ 317
Interest income	26	21
Interest expense	(62)	(72)
Income tax expense	(14)	(43)
Noncontrolling interest share of interest and tax	4	9
Net income attributable to Bunge	\$ 92	\$ 232

## 21. SUBSEQUENT EVENTS

On April 30, 2012, Bunge sold its 28.06% interest in The Solae Company (Solae) to E.I. du Pont de Nemours and Company for a purchase price of \$440 million in cash, exclusive of working capital adjustments and a special cash dividend of approximately \$35 million.

Table of Contents

**Cautionary Statement Regarding Forward Looking Statements**

This report contains both historical and forward looking statements. All statements, other than statements of historical fact are, or may be deemed to be, forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act). These forward looking statements are not based on historical facts, but rather reflect our current expectations and projections about our future results, performance, prospects and opportunities. We have tried to identify these forward looking statements by using words including may, will, should, could, expect, anticipate, believe, plan, intend, and similar expressions. These forward looking statements are subject to a number of risks, uncertainties and other factors that could cause our actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward looking statements. The following important factors, among others, could affect our business and financial performance industry conditions, including fluctuations in supply, demand and prices for agricultural commodities and other raw materials and products used in our business; fluctuations in energy and freight costs and competitive developments in our industries; the effects of weather conditions and the outbreak of crop and animal disease on our business; global and regional agricultural, economic, financial and commodities market, political, social and health conditions; the outcome of pending regulatory and legal proceedings; our ability to complete, integrate and benefit from acquisitions, dispositions, joint ventures and strategic alliances; our ability to achieve the efficiencies, savings and other benefits anticipated from our cost reduction, margin improvement and other business optimization initiatives; changes in government policies, laws and regulations affecting our business, including agricultural and trade policies, tax regulations and biofuels legislation; and other factors affecting our business generally.

The forward looking statements included in this report are made only as of the date of this report, and except as otherwise required by federal securities law, we do not have any obligation to publicly update or revise any forward looking statements to reflect subsequent events or circumstances.

You should refer to Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2011, filed with the SEC on February 27, 2012, and Part II Item 1A. Risk Factors in this Quarterly Report on Form 10-Q for a more detailed discussion of these factors.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*First Quarter 2012 Overview*

You should refer to Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Factors Affecting Operating Results in our Annual Report on Form 10-K for the year ended December 31, 2011 for a discussion of key factors affecting operating results in each of our business segments.

Beginning in the first quarter of 2012, management responsibilities for certain Brazilian port facilities were moved from the agribusiness segment to the fertilizer segment. Accordingly, amounts for prior periods presented have been reclassified to conform to the current period segment presentation.

*Segment Overview*

*Agribusiness* Agribusiness segment results for the first quarter of 2012 declined compared to an especially strong first quarter of 2011 as increased grain merchandising volumes in most regions and strong margins in South America were more than offset by weak results in U.S. and European oilseed processing operations. Total volumes increased significantly compared with the same period last year driven by strong grain merchandising and oilseed processing volumes in Europe, as well as the impact of our new grain origination facilities in the U.S. and two oilseed processing plants in Asia which began operations subsequent to the first quarter of 2011.

*Sugar and Bioenergy* Results in the first quarter of 2012 were weaker than the first quarter of 2011 driven by lower ethanol margins as a result of high cost inventories carried over from 2011. The first quarter is the inter-harvest period for the Brazilian Center-South sugarcane crop when sales of sugar and ethanol are made from carryover inventories, which carried high fixed-cost absorption as a result of the impact of adverse weather in 2011, which adversely affected sugarcane crop

Table of Contents

yields and quality. Ethanol sales prices were pressured as a result of a decrease in the Brazilian blending rate and the impact of U.S. imports on Brazil's domestic market supply.

*Edible oil products* Edible oil products results for the first quarter of 2012 were lower than the especially strong results in the first quarter of 2011 driven by weaker margins in North America as well as higher advertising expenditures and challenges associated with SAP implementation in Brazil. Volume increases were driven by our European operations and acquisitions in India, Brazil and North America.

*Milling products* Milling products segment results were weaker when compared to the same period last year as stronger margins in corn milling were more than offset by weaker results in wheat milling. Wheat milling volumes and results were impacted by challenges related to the Brazil SAP implementation in the first quarter of 2012 which resulted in lost sales opportunities.

*Fertilizer* Despite increased volume, results in our fertilizer segment declined when compared to the first quarter of 2011 due to lower margins as a result of declining international fertilizer prices that drove domestic sales prices lower. Our Moroccan joint venture also reported weak results due to lower international prices and scheduled maintenance. Results for the first quarter of 2012 include a \$27 million reserve for a legacy environmental claim from 1998 in Brazil.

**Segment Results**

A summary of certain items in our condensed consolidated statements of income and volumes by reportable segment for the periods indicated is set forth below.

(US\$ in millions, except volumes)	Three Months Ended	
	2012	2011
<b>Volumes (in thousands of metric tons):</b>		
Agribusiness	30,650	24,211
Sugar and Bioenergy	1,331	1,438
Edible oil products	1,550	1,410
Milling products	1,046	1,243
Fertilizer	1,101	982
Total	35,678	29,284
<b>Net sales:</b>		
Agribusiness	\$ 9,317	\$ 8,102
Sugar and Bioenergy	881	1,061
Edible oil products	2,221	2,016
Milling products	427	500
Fertilizer	600	515
Total	\$ 13,446	\$ 12,194
<b>Cost of goods sold:</b>		
Agribusiness	\$ 8,965	\$ 7,702
Sugar and Bioenergy	873	1,029
Edible oil products	2,108	1,902

Edgar Filing: Bunge LTD - Form 10-Q

Milling products		371		443
Fertilizer		608		479
Total	\$	12,925	\$	11,555
<b>Gross profit:</b>				
Agribusiness	\$	352	\$	400
Sugar and Bioenergy		8		32
Edible oil products		113		114
Milling products		56		57
Fertilizer		(8)		36
Total	\$	521	\$	639
<b>Selling, general and administrative expenses:</b>				
Agribusiness	\$	(215)	\$	(175)
Sugar and Bioenergy		(44)		(38)
Edible oil products		(92)		(74)
Milling products		(31)		(28)
Fertilizer		(37)		(29)
Total	\$	(419)	\$	(344)
<b>Foreign exchange gains (losses):</b>				
Agribusiness	\$	54	\$	34
Sugar and Bioenergy		5		11
Edible oil products		(1)		(1)
Milling products				
Fertilizer		8		(2)
Total	\$	66	\$	42

Table of Contents

(US\$ in millions, except volumes)	Three Months Ended	
	2012	March 31, 2011
<b>Noncontrolling interest:</b>		
Agribusiness	\$ (2)	\$ (5)
Sugar and Bioenergy	1	(2)
Edible oil products		(4)
Milling products		
Fertilizer		(1)
Total	\$ (1)	\$ (12)
<b>Other income (expense):</b>		
Agribusiness	\$ 7	\$ (5)
Sugar and Bioenergy	(3)	(1)
Edible oil products	2	(1)
Milling products	2	4
Fertilizer	(37)	(5)
Total	\$ (29)	\$ (8)
<b>Segment earnings before interest and tax:</b>		
Agribusiness	\$ 197	\$ 249
Sugar and Bioenergy	(33)	2
Edible oil products	21	34
Milling products	27	33
Fertilizer	(74)	(1)
Total (1)	\$ 138	\$ 317
<b>Depreciation, depletion and amortization:</b>		
Agribusiness	\$ (49)	\$ (44)
Sugar and Bioenergy	(27)	(20)
Edible oil products	(24)	(20)
Milling products	(7)	(7)
Fertilizer	(13)	(13)
Total	\$ (120)	\$ (104)

(1) Total segment earnings before interest and taxes (EBIT) is an operating performance measure used by Bunge's management to evaluate segment operating activities. Bunge's management believes total segment EBIT is a useful measure of operating profitability, since the measure allows for an evaluation of the performance of its segments without regard to its financing methods or capital structure. In addition, EBIT is a financial measure that is widely used by analysts and investors in Bunge's industries. Total segment EBIT is not a measure of consolidated operating results under U.S. GAAP and should not be considered as an alternative to net income or any other measure of consolidated operating results under U.S. GAAP.

A reconciliation of total segment EBIT to net income follows:

(US\$ in millions)	Three Months Ended	
	2012	March 31, 2011
Total segment EBIT	\$ 138	\$ 317
Interest income	26	21
Interest expense	(62)	(72)
Income tax expense	(14)	(43)
Noncontrolling share of interest and tax	4	9
Net income attributable to Bunge	\$ 92	\$ 232





Table of Contents

***Three Months Ended March 31, 2012 Compared to Three Months Ended March 31, 2011***

*Agribusiness Segment.* Agribusiness segment net sales increased by 15% when compared to the first quarter of 2011 driven by a 27% increase in volumes, primarily in grain origination and oilseed processing in Europe and the impact of our acquired North American grain origination facilities and new oilseed processing facilities in Asia that began operations subsequent to the first quarter of last year. In Europe, 2011 volumes were affected by the drought in Eastern Europe that reduced grain availability there last year. The 2012 volume increases were partially offset by lower average commodity prices during the first quarter of 2012 compared with the same period of 2011.

Cost of goods sold increased 16% primarily as a result of the increase in volumes and related costs associated with the additional facilities in North America and Asia mentioned above. In addition, costs were higher in Argentina due to higher energy costs resulting from the elimination of gas and electricity subsidies and higher freight costs near the end of the quarter resulting from a strike by truck drivers.

Gross profit decreased 12% compared to an especially strong 2011 first quarter. Weaker oilseed processing margins in the U.S. and Europe were the principal drivers of the decrease. Lower merchandising margins, primarily in Asia, also contributed. These reductions were partially offset by strong grain origination margins in South America, which benefited from the smaller 2011 U.S. grain harvests.

SG&A expenses increased 23% largely due to the additional U.S. and Asia facilities noted above as well as higher employee related costs and increased bad debt expenses, primarily in Brazil, when compared to the same period of 2011.

Foreign exchange gains in the first quarter of 2012 and 2011 were \$54 million and \$34 million, respectively related primarily to the strengthening of global currencies relative to the U.S. dollar during the first quarter of 2012. Foreign exchange gains for both periods were substantially offset by mark-to-market adjustments on dollar-linked inventories, which are included in cost of goods sold.

Other income (expenses)-net was income of \$7 million in the first quarter of 2012 driven by strong results from our North American soy ingredients joint venture. Other income (expenses)-net was expense of \$5 million in the same quarter of 2011.

Noncontrolling interest was \$2 million in the first quarter of 2012 compared to \$5 million in the first quarter of 2011 and represents the noncontrolling interest share of period income, primarily in our European operations.

Segment EBIT decreased by \$52 million to \$197 million in the first quarter of 2012 from \$249 million in the first quarter of 2011 primarily due to higher SG&A expenses and lower gross profit.

*Sugar and Bioenergy Segment.* Sugar and Bioenergy segment net sales decreased 17% when compared to the first quarter of 2011 primarily due to lower average sugar and ethanol prices compared to last year and a 7% decrease in volumes. Higher sales volumes in our industrial business were more than offset by lower volumes in our sugar merchandising business.

## Edgar Filing: Bunge LTD - Form 10-Q

Cost of goods sold decreased 15% in the first quarter of 2012 compared to the same period of 2011 driven by lower volumes in our merchandising business partially offset by high cost inventories which were carried over from 2011. In addition, the first quarter of 2011 included counterparty valuation adjustments of \$17 million.

Gross profit decreased to \$8 million in the first quarter of 2012 from \$32 million in the comparable period of 2011 primarily as a result of lower ethanol margins in our industrial business. These decreases were partially offset by improved margins in our sugar merchandising business during the first quarter of 2012 compared with weak performance in the first quarter of 2011 resulting from weaker margins and counterparty valuation adjustments of \$17 million.

SG&A expenses increased to \$44 million in the first quarter of 2012 from \$38 million in the comparable period of 2011 primarily due to increased overhead allocations in 2012.

## Edgar Filing: Bunge LTD - Form 10-Q

### Table of Contents

Foreign exchange gains in the first quarters of 2012 and 2011 were \$5 million and \$11 million, respectively, and resulted primarily from movements of the Brazilian *real*.

Other income (expenses)-net was a loss of \$3 million in the first quarter of 2012 compared to a loss of \$1 million in the same quarter of 2011 primarily due to lower equity in earnings of affiliates in our North American bioenergy investments.

Noncontrolling interest was \$1 million in the first quarter of 2012 and \$(2) million in the same quarter of 2011 and represents the noncontrolling interest share of period (income) loss from our non-wholly owned Brazilian sugar cane mills.

Segment EBIT decreased by \$35 million to a loss of \$33 million in the first quarter of 2012 from income of \$2 million in the first quarter of 2011 due to lower gross profit driven by high cost inventories and higher SG&A costs.

*Edible Oil Products Segment.* Edible oil products segment net sales increased 10% in the first quarter of 2012 compared to the first quarter of 2011 driven by a volume increase of 10%, primarily in Europe and acquisitions in the U.S., Brazil and India.

Cost of goods sold in the first quarter of 2012 increased 11% when compared to the same period of 2011 primarily due to the increase in volumes as well as an increase in rapeseed raw material costs in Europe resulting from the poor 2011 crop.

Gross profit decreased 1% when compared to the first quarter of 2011 primarily due to the increase in rapeseed raw material costs as noted above.

SG&A expenses increased 24%, primarily as a result of increased advertising expenditures and costs associated with an SAP implementation in Brazil.

Foreign exchange results in the first quarters of 2012 and 2011 were losses of \$1 million in both periods.

Noncontrolling interest was \$0 in the first quarter of 2012 and \$4 million in the same period of 2011, and represented the noncontrolling interest share of period income, primarily in our European operations.

Segment EBIT decreased 38% as a result of higher SG&A costs, primarily in Brazil.

## Edgar Filing: Bunge LTD - Form 10-Q

*Milling Products Segment.* Milling products segment net sales decreased 15% primarily due to lower sales in wheat milling, where volumes decreased 16% as a result of lost sales opportunities due to challenges with an SAP implementation in Brazil.

Cost of goods sold decreased 16% primarily as a result of lower volumes when compared to the first quarter of 2011.

Gross profit declined slightly compared with the first quarter of 2011 as weaker margins in wheat milling more than offset improved margins in corn milling which benefited from higher commercial yields.

SG&A expenses increased 11% during the first quarter of 2012 when compared to the first quarter of 2011, primarily resulting from increased expenses and costs associated with the implementation of SAP as well as costs associated with new distribution centers in Brazil.

Segment EBIT decreased 18% to \$27 million in the first quarter of 2012 from \$33 million in the first quarter of 2011 primarily as a result of lower gross profit and higher SG&A costs in wheat milling.

*Fertilizer Segment.* Fertilizer segment net sales increased 17% for the first quarter of 2012 when compared to the first quarter of 2011 primarily due to a 12% increase in volumes.

## Edgar Filing: Bunge LTD - Form 10-Q

### Table of Contents

Cost of goods sold increased 27% primarily as a result of the higher volumes and higher raw material costs driven by inventories purchased prior to the decline in international fertilizer prices during the quarter when compared to the first quarter of 2011.

Gross profit decreased to a loss of \$8 million in the first quarter of 2012 from \$36 million in the comparable period of 2011. The decrease in gross profit was primarily driven by the impact of high cost inventories in a declining price environment.

SG&A increased to \$37 million in the first quarter of 2012 from \$29 million in the comparable period of 2011 primarily as a result of bad debt expenses in the first quarter of 2012 compared to small recoveries of defaulted receivables in the same period of 2011.

Foreign exchange gains were \$8 million in the first quarter of 2012 compared to a loss of \$2 million in the first quarter of 2011.

Other income (expenses)-net was a loss of \$37 million in the first quarter of 2012 compared to a loss of \$5 million in the first quarter of 2011 primarily due to lower results in our Moroccan phosphate joint venture as a result of lower international prices and scheduled maintenance and a \$27 million provision for a legacy environmental claim from 1998 in Brazil.

Noncontrolling interest in the first quarter of 2012 was zero compared to \$1 million in 2011 which represented the noncontrolling interest share of period income.

Segment EBIT decreased to a loss of \$74 million from a loss of \$1 million in the same period of 2011 due to lower gross profit, higher SG&A expenses, lower results from our Moroccan joint venture and the \$27 million provision for a legacy environmental claim.

*Interest.* A summary of consolidated interest income and expense for the periods indicated follows:

(US\$ in millions)	Three Months Ended		
	March 31,		
	2012		2011
Interest income	\$	26	\$ 21
Interest expense		(62)	(72)

Interest income was \$26 million and \$21 million for the three months ended March 31, 2012 and 2011, respectively. Higher income from interest bearing receivables was offset by lower average interest bearing cash balances. Interest expense decreased 14% when compared to the same period last year, as lower average borrowing costs more than offset higher working capital usage.

## Edgar Filing: Bunge LTD - Form 10-Q

*Income Tax Expense.* In the quarter ended March 31, 2012, we recorded income tax expense of \$14 million compared to income tax expense of \$43 million in the quarter ended March 31, 2011. The effective tax rate for the three months ended March 31, 2012 was 13%, compared to 15% for the three months ended March 31, 2011. Included in the effective tax rate for the three months ended March 31, 2012 and 2011 were approximately \$5 million and \$21 million of discrete tax charge, respectively.

*Net Income Attributable to Bunge.* For the quarter ended March 31, 2012, net income attributable to Bunge decreased to \$92 million from \$232 million in the quarter ended March 31, 2011. This decrease was primarily the result of lower EBIT in all reportable segments.

### **Liquidity and Capital Resources**

#### *Liquidity*

Our primary financial objective is to maintain sufficient liquidity, balance sheet strength and financial flexibility in order to fund the requirements of our business efficiently. We generally finance our ongoing operations with cash flows generated from operations, issuance of commercial paper, borrowings under various

## Edgar Filing: Bunge LTD - Form 10-Q

### Table of Contents

revolving credit facilities and term loans, as well as proceeds from the issuance of senior notes. Acquisitions and long-lived assets are generally financed with a combination of equity and long-term debt.

Our current ratio, which is a widely used measure of liquidity and is defined as current assets divided by current liabilities was 1.94 and 1.89 at March 31, 2012 and December 31, 2011, respectively.

*Cash and Cash Equivalents* Cash and cash equivalents were \$1,250 million at March 31, 2012 and \$835 million at December 31, 2011. Cash balances are managed in accordance with our investment policy, the objectives of which are to preserve capital, maximize liquidity and provide appropriate returns. Under our policy, cash balances have been primarily invested in bank time deposits with highly-rated financial institutions and U.S. government securities.

*Readily Marketable Inventories* Readily marketable inventories are agricultural commodity inventories such as soybeans, soybean meal, soybean oil, corn, wheat and sugar that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms. Readily marketable inventories in our agribusiness segment are reported at fair value and were \$4,353 million and \$3,724 million at March 31, 2012 and December 31, 2011, respectively. The sugar and bioenergy segment included readily marketable sugar inventories of \$43 million and \$139 million at March 31, 2012 and December 31, 2011, respectively. Of these readily marketable sugar inventories, \$38 million and \$83 million were inventories carried at fair value at March 31, 2012 and December 31, 2011, respectively, in our trading and merchandising business. Sugar inventories in our industrial production business are readily marketable, but are carried at lower of cost or market. Readily marketable inventories at fair value in the aggregate amount of \$231 million and \$212 million at March 31, 2012 and December 31, 2011, respectively, were included in our edible oil products segment inventories.

We recorded interest expense on debt financing readily marketable inventories of \$17 million and \$28 million in the three months ended March 31, 2012 and 2011, respectively.

*Financing Arrangements and Outstanding Indebtedness* We conduct most of our financing activities through a centralized financing structure that enables us and our subsidiaries to borrow more efficiently. This structure includes a master trust facility, the primary assets of which consist of intercompany loans made to Bunge Limited and its subsidiaries. Certain of Bunge Limited's 100% owned finance subsidiaries, Bunge Limited Finance Corp., Bunge Finance Europe B.V., and Bunge Asset Funding Corp., fund the master trust with short and long-term debt obtained from third parties, including through our commercial paper program and certain credit facilities, as well as the issuance of senior notes. Borrowings by these finance subsidiaries carry full, unconditional guarantees by Bunge Limited.

Revolving credit facilities. At March 31, 2012, we had approximately \$3,350 million of aggregate committed borrowing capacity under our commercial paper program and revolving credit facilities, of which \$2,100 million was unused and available. The following table summarizes these facilities as of the periods presented:

Commercial Paper Program and Revolving Credit Facilities	Maturities	Total Availability March 31, 2012	Borrowings Outstanding	
			March 31, 2012	December 31, 2011
(US\$ in millions)				



## Edgar Filing: Bunge LTD - Form 10-Q

Commercial paper	2016	\$	600	\$	\$	73
Long-term revolving credit facilities (1)	2014-2016		2,750		1,250	250
<b>Total</b>		\$	<b>3,350</b>	\$	<b>1,250</b>	<b>\$ 323</b>

---

(1) Borrowings under the revolving credit facilities that have maturities greater than one year from the date of the consolidated balance sheets are classified as long-term debt, consistent with the long-term maturity of the underlying facilities. However, individual borrowings under the revolving credit facilities are generally short-term in nature, bear interest at variable rates and can be repaid or renewed as each such individual borrowing matures.

Our commercial paper program is supported by committed back-up bank credit lines (the liquidity facility) equal to the amount of the commercial paper program provided by lending institutions that are rated at least A-1 by Standard & Poor's and P-1 by Moody's Investor Services. The cost of borrowing under the liquidity facility would

Table of Contents

typically be higher than the cost of borrowing under our commercial paper program. At March 31, 2012, no borrowings were outstanding under the commercial paper program.

On February 15, 2012, Moody's Investor Services placed the credit ratings of certain financial institutions on negative credit watch. Among the affected institutions are three banks with an aggregate commitment of \$110 million under our \$600 million liquidity facility, which requires that participating banks carry a short-term credit rating of at least A-1 by Standard & Poor's and P-1 by Moody's Investor Services. If these banks short-term credit ratings are downgraded below P-1 by Moody's, the affected banks' participation in the liquidity facility would have to be terminated, which would have the effect of reducing the maximum aggregate amount of commercial paper and/or direct borrowings that can be outstanding under the liquidity facility by the amount of the downgraded banks' commitments, unless we are able to replace the downgraded banks with other lenders that meet minimum ratings criteria.

We had \$300 million of borrowings outstanding at March 31, 2012 under our unsecured \$1,000 million revolving credit facility, which matures on November 17, 2016. Borrowings under the credit facility bear interest at LIBOR plus an applicable margin ranging from 1.125% to 1.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to commitment fee payable each quarter based on the average undrawn portion of the credit agreement at rates ranging from 0.125% to 0.275%, based generally on the credit ratings of our senior long-term unsecured debt.

In addition, we had \$950 million of borrowings outstanding at March 31, 2012 under our syndicated \$1,750 million revolving credit agreement that matures on April 19, 2014. Borrowings under this credit agreement bear interest at LIBOR plus an applicable margin ranging from 1.30% to 2.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable quarterly on the average undrawn portion of the credit agreement at 35% of the applicable margin.

In addition to the committed facilities discussed above, from time to time, we enter into uncommitted short-term credit lines as necessary based on our liquidity requirements. At March 31, 2012 and December 31, 2011 respectively, \$450 million and \$400 million were outstanding under these uncommitted short-term credit lines.

Short and long-term debt. Our short and long-term debt increased by \$1,162 million at March 31, 2012 from December 31, 2011, primarily due to higher working capital levels.

Generally, our borrowings increase in times of rising commodity prices as we borrow to acquire inventory and fund margin calls on our short futures positions hedging physical inventories. For the three months ended March 31, 2012, our average short and long-term debt outstanding was \$4.4 billion, compared to \$4.9 billion for the three months ended March 31, 2011. Long-term debt balance was \$4,485 million at March 31, 2012 compared to \$3,362 million at December 31, 2011. The following table summarizes our short-term debt activity at March 31, 2012:

Outstanding Balance at	Weighted Average Interest Rate at Quarter	Highest Balance Outstanding During	Average Balance During	Weighted Average Interest Rate During
---------------------------	---	---	------------------------------	---

## Edgar Filing: Bunge LTD - Form 10-Q

(US\$ in millions)	Quarter End	End	Quarter (1)	Quarter (1)	Quarter
Bank borrowings	\$ 758	3.39%	\$ 821	\$ 736	4.17%
Commercial paper			50	31	0.38%
<b>Total</b>	<b>\$ 758</b>	<b>3.39%</b>	<b>\$ 871</b>	<b>\$ 767</b>	<b>4.02%</b>

---

(1) Based on monthly balances.

In March 2012, we acquired an asset management business and were deemed the primary beneficiary of certain related investment funds resulting in the consolidation of these investment funds. As a result, our long-term debt balance increased by \$95 million. This debt is not an obligation of Bunge s and the investment funds creditors do not have any recourse to Bunge under the relevant debt agreements.

Table of Contents

The following table summarizes our short and long-term indebtedness:

(US\$ in millions)	March 31, 2012	December 31, 2011
<b>Short-term debt:</b>		
Short-term debt (1)	\$ 758	\$ 719
Current portion of long-term debt	14	14
<b>Total short-term debt</b>	<b>772</b>	<b>733</b>
<b>Long-term debt (2):</b>		
Revolving credit facility expiry 2014	950	
Revolving credit facility expiry 2016	300	250
Term loan due 2013 fixed interest rate of 3.32%	300	300
5.875% Senior Notes due 2013	300	300
5.35% Senior Notes due 2014	500	500
5.10% Senior Notes due 2015	382	382
4.10% Senior Notes due 2016	500	500
5.90% Senior Notes due 2017	250	250
8.50% Senior Notes due 2019	600	600
BNDES loans, variable interest rate indexed to TJLP plus 3.20% payable through 2016(3) (4)	57	64
Other	251	216
<b>Subtotal</b>	<b>4,390</b>	<b>3,362</b>
Less: Current portion of long-term debt	(14)	(14)
<b>Total long-term debt excluding investment fund debt</b>	<b>4,376</b>	<b>3,348</b>
Consolidated investment fund debt due 2014(5)	95	
<b>Total debt</b>	<b>\$ 5,243</b>	<b>\$ 4,081</b>

(1) Includes \$59 million of local currency borrowings in Eastern Europe at a weighted average interest rate of 15.99% as of March 31, 2012 and \$67 million at a weighted average interest rate of 27.81% as of December 31, 2011.

(2) Includes secured debt of \$105 million and \$66 million at March 31, 2012 and December 31, 2011, respectively.

(3) Industrial development loans provided by BNDES, an agency of the Brazilian government.

(4) TJLP is a long-term interest rate published by the BNDES on a quarterly basis; TJLP as of March 31, 2012 and December 31, 2011 was 6.00% per annum for both periods.

(5) Long-term debt of consolidated investment funds as of March 31, 2012.

*Credit Ratings.* Bunge's debt ratings and outlook by major credit rating agency at March 31, 2012 were as follows:

## Edgar Filing: Bunge LTD - Form 10-Q

	<b>Short-term Debt</b>	<b>Long-term Debt</b>	<b>Outlook</b>
Standard & Poor's	A-1	BBB-	Stable(1)
Moody's	P-1	Baa2	Stable
Fitch	Not Rated	BBB	Negative

---

(1) On April 23, 2012, Standard & Poor's Ratings Services affirmed our long-term debt rating and changed the outlook to positive from stable. There were no other changes to our debt ratings or outlook subsequent to March 31, 2012.

Table of Contents

Our debt agreements do not have any credit rating downgrade triggers that would accelerate the maturity of our debt. However, credit rating downgrades would increase our borrowing costs under our credit facilities and, depending on their severity, could impede our ability to obtain credit facilities or access the capital markets in the future on favorable terms. A significant increase in our borrowing costs could impair our ability to compete effectively in our business relative to competitors with higher credit ratings.

Our credit facilities and certain senior notes require us to comply with specified financial covenants, including minimum net worth, minimum current ratio, a maximum debt to capitalization ratio and limitations on secured indebtedness. We were in compliance with these covenants as of March 31, 2012.

**Equity.**

Total equity was \$12,770 million at March 31, 2012, as set forth in the following table:

(US\$ in millions)	March 31, 2012	December 31, 2011
<b>Equity:</b>		
Convertible perpetual preference shares	\$ 690	\$ 690
Common shares	1	1
Additional paid-in capital	4,855	4,829
Retained earnings	6,964	6,917
Accumulated other comprehensive income	(265)	(610)
Treasury shares, at cost (1,933,286)	(120)	(120)
<b>Total Bunge shareholders' equity</b>	<b>12,125</b>	<b>11,707</b>
Noncontrolling interest	645	368
<b>Total equity</b>	<b>\$ 12,770</b>	<b>\$ 12,075</b>

Total Bunge shareholders' equity increased to \$12,125 million at March 31, 2012 from \$11,707 million at December 31, 2011. The increase in shareholders' equity was due primarily to net income attributable to Bunge for the three months ended March 31, 2012 of \$89 million and foreign currency translation gains of \$322 million. The increase was partially offset by declared dividends to common and preferred shareholders of \$37 million and \$8 million, respectively.

Noncontrolling interest increased to \$645 million at March 31, 2012 from \$368 million at December 31, 2011 due primarily to the consolidation of a certain variable interest entities in conjunction with the acquisition of an asset management business in the first quarter of 2012.

As of March 31, 2012, we had 6,900,000 4.875% cumulative convertible perpetual preference shares outstanding with an aggregate liquidation preference of \$690 million. Each convertible perpetual preference share has an initial liquidation preference of \$100, which will be adjusted for any accumulated and unpaid dividends. The convertible perpetual preference shares carry an annual dividend of \$4.875 per share payable quarterly. As a result of adjustments made to the initial conversion price because cash dividends paid on Bunge Limited's common shares exceeded certain specified thresholds, each convertible perpetual preference share is convertible, at the holder's option, at any time into 1.0991 Bunge Limited common shares, based on the conversion price of \$90.9802 per share, subject to certain additional anti-dilution adjustments. At any time on or after December 1, 2012, if the closing price of our common shares equals or exceeds 130% of the conversion price for 20 trading

## Edgar Filing: Bunge LTD - Form 10-Q

days during any consecutive 30 trading days (including the last trading day of such period), we may elect to cause the convertible perpetual preference shares to be automatically converted into Bunge Limited common shares at the then prevailing conversion price. The convertible preference shares are not redeemable by us at any time.

### *Cash Flows*

Our cash flow from operations varies depending on, among other items, the market prices and timing of the purchase and sale of our inventories. Generally, during periods when commodity prices are rising, our agribusiness operations require increased use of cash to support working capital to acquire inventories and daily settlement requirements on exchange traded futures that we use to minimize price risk related to our inventories.

Table of Contents

For the three months ended March 31, 2012, our cash and cash equivalents increased by \$415 million, reflecting the net effect of cash flows from operating, investing and financing activities compared to an increase of \$234 million for the three months ended March 31, 2011.

Cash used for operating activities was \$302 million for the three months ended March 31, 2012 compared to cash generated of \$734 million for the three months ended March 31, 2011. The cash flow used from operating activities for the three months ended March 31, 2012 was principally due to higher working capital requirements, partially offset by net income. The positive cash flow from operating activities for the three months ended March 31, 2011 was primarily due to higher trade payables in the fertilizer segment and net income.

Certain of our operating subsidiaries are funded with U.S. dollar-denominated debt. The functional currency of our operating subsidiaries is generally the local currency and the financial statements are calculated in the functional currency and translated into U.S. dollars. These U.S. dollar-denominated loans are remeasured into their respective functional currencies at exchange rates at the applicable balance sheet date. The resulting gain or loss is included in our condensed consolidated statements of income as a foreign exchange gain or loss. For the three months ended March 31, 2012 and March 31, 2011, we had gains of \$15 million and \$43 million, respectively, on debt denominated in U.S. dollars at our subsidiaries, which were included as adjustments to reconcile net income to cash used for operating activities in the line item Foreign exchange loss (gain) on debt in our condensed consolidated statements of cash flows. This adjustment is required because the cash flow impacts of these gains or losses are recognized as financing activities when the subsidiary repays the underlying U.S. dollar-denominated debt and therefore have no impact on cash flows from operations.

Cash used for investing activities was \$321 million in the three months ended March 31, 2012, compared to cash used of \$282 million in the three months ended March 31, 2011. During the first three months of 2012, we acquired an edible oils and fats business in India for \$94 million net of cash acquired consisting of \$77 million in cash and debt acquired of \$17 million. In addition, we acquired an asset management company for \$9 million net of cash acquired. Payments made for capital expenditures of \$224 million in the three months ended March 31, 2012 primarily included investments in property, plant and equipment related to the expansion of our sugar business in Brazil, investments in an edible oil refining and packaging facility in the U.S. and construction of a refining facility in India. During the three months ended March 31, 2011, we paid \$100 million to acquire a port facility in Ukraine and \$8 million related to the formation of a joint venture to purchase a fertilizer storage terminal in the U.S. In addition during the three months ended March 31, 2011, we received \$16 million from the sale of a cost method investment in Russia.

Our financing activities generated cash of \$1,033 million in the three months ended March 31, 2012, compared to cash used of \$230 million in the three months ended March 31, 2011. In the three months ended March 31, 2012, we had a net increase of \$1,069 million in borrowings due to higher working capital. In the three months ended March 31, 2011, we had a net decrease of \$216 million in borrowings due to lower working capital. Dividends paid to our common and preferred shareholders and noncontrolling interest holders in the three months ended March 31, 2012 and March 31, 2011 were \$47 million and \$48 million, respectively.

*Trade Receivable Securitization Program* Our trade receivable securitization program entered into in June 2011, provides us with an additional source of liquidity. The program provides funding for up to \$700 million against receivables sold into the program. The securitization program terminates on June 1, 2016. However, each committed purchaser's commitment to fund trade receivables sold under the securitization program will terminate on May 31, 2012 unless extended for additional 364-day periods in accordance with the terms of the receivables transfer agreement. We are currently negotiating the renewal of the purchasers' commitments with the respective banks and expect the renewal of the full \$700 million facility commitments to be completed on or before May 31, 2012.

***Brazilian Farmer Credit***



## Edgar Filing: Bunge LTD - Form 10-Q

*Background* We advance funds to farmers, primarily in Brazil, through secured advances to suppliers and prepaid commodity purchase contracts. We also sell fertilizer to farmers, primarily in Brazil, on credit as described below.

Because Brazilian farmer credit exposures are denominated in local currency, reported values are impacted by movements in the value of the Brazilian *real* when translated into U.S. dollars. From December 31, 2011 to March 31, 2012, the Brazilian *real* appreciated by 3%, increasing the reported farmer credit exposure balances when translated into U.S. dollars.

Table of Contents

*Brazilian Fertilizer Trade Accounts Receivable* In our Brazilian fertilizer operations, customer accounts receivable are intended to be short-term in nature, and are expected to be repaid either in cash or through delivery to Bunge of agricultural commodities when the related crop is harvested. As the farmer's cash flow is seasonal and is typically generated after the crop is harvested, the actual due dates of the accounts receivable are individually determined based upon when a farmer purchases our fertilizer and the anticipated date for the harvest and sale of the farmer's crop. These receivables may also be secured by the farmer's crop. We initiate legal proceedings against customers to collect amounts owed which are in default. In some cases, we have renegotiated amounts that were in legal proceedings to secure the subsequent year's crop.

In addition to our fertilizer trade accounts receivable, we issue guarantees to third parties in Brazil relating to amounts owed these third parties by certain of our customers. These guarantees are discussed under the heading "Guarantees".

The table below details our Brazilian fertilizer trade accounts receivable balances and the related allowances for doubtful accounts as of the dates indicated:

(US\$ in millions, except percentages)	March 31, 2012	December 31, 2011
Trade accounts receivable (current)	\$ 201	\$ 178
Allowance for doubtful accounts (current)	2	1
Trade accounts receivable (non-current) (1) (2)	234	230
Allowance for doubtful accounts (non-current) (1)	136	129
Total trade accounts receivable (current and non-current)	435	408
Total allowance for doubtful accounts (current and non-current)	138	130
Total allowance for doubtful accounts as a percentage of total trade accounts receivable	32%	32%

(1) Included in other non-current assets in the condensed consolidated balance sheets.

(2) Includes certain amounts related to defaults on customer financing guarantees.

*Secured Advances to Suppliers and Prepaid Commodity Contracts* We purchase soybeans through prepaid commodity purchase contracts (advance cash payments to suppliers against contractual obligations to deliver specified quantities of soybeans in the future) and secured advances to suppliers (advances to suppliers against commitments to deliver soybeans in the future), primarily in Brazil. These financing arrangements are typically secured by the farmer's future crop and mortgages on the farmer's land, buildings and equipment, and are generally settled after the farmer's crop is harvested and sold.

Interest earned on secured advances to suppliers of \$8 million and \$7 million for the three months ended March 31, 2012 and 2011, respectively, is included in net sales in the condensed consolidated statements of income.

## Edgar Filing: Bunge LTD - Form 10-Q

The table below shows details of prepaid commodity contracts and secured advances to suppliers outstanding at our Brazilian operations as of the dates indicated. See Note 5 and Note 8 of the notes to the condensed consolidated financial statements for more information.

(US\$ in millions)	March 31, 2012	December 31, 2011
Prepaid commodity contracts	\$ 306	\$ 180
Secured advances to suppliers (current)	260	349
<b>Total (current)</b>	<b>566</b>	<b>529</b>
Soybeans not yet priced (1)	(172)	(346)
<b>Net</b>	<b>394</b>	<b>183</b>
Secured advances to suppliers (non-current)	235	253
<b>Total (current and non-current)</b>	<b>\$ 629</b>	<b>\$ 436</b>
<b>Allowance for uncollectible advances</b>	<b>\$ (83)</b>	<b>\$ (73)</b>

---

(1) Soybeans delivered by suppliers that are yet to be priced are reflected at prevailing market prices at March 31, 2012.

Table of Contents**Guarantees**

We have issued or were a party to the following guarantees at March 31, 2012:

(US\$ in millions)	Maximum Potential Future Payments
Customer financing (1)	\$ 49
Unconsolidated affiliates financing (2)	60
Residual value guarantee(3)	69
<b>Total</b>	<b>\$ 178</b>

(1) We have issued guarantees to third parties in Brazil related to amounts owed to these third parties by certain of our customers. The terms of the guarantees are equal to the terms of the related financing arrangements, which are generally one year or less, with the exception of guarantees issued under certain Brazilian government programs, primarily from 2006 and 2007, where terms are up to five years. In the event that the customers default on their payments to the third parties and we would be required to perform under the guarantees, we have obtained collateral from the customers. At March 31, 2012, we had approximately \$33 million of tangible property that had been pledged as collateral against certain of these refinancing arrangements. We evaluate the likelihood of customer repayments of the amounts due under these guarantees based upon an expected loss analysis and record the fair value of such guarantees as an obligation in our condensed consolidated financial statements. Bunge's recorded obligation related to these outstanding guarantees was \$15 million at March 31, 2012.

(2) We issued guarantees to certain financial institutions related to debt of certain of our unconsolidated joint ventures. The terms of the guarantees are equal to the terms of the related financings which have maturity dates in 2012, 2016 and 2018. There are no recourse provisions or collateral that would enable us to recover any amounts paid under these guarantees. At March 31, 2012, Bunge's recorded obligation related to these guarantees was \$1 million.

(3) Bunge issued guarantees to certain financial institutions which are party to certain operating lease arrangements for railcars and barges. These guarantees provide for a minimum residual value to be received by the lessor at conclusion of the lease term. These leases expire in 2018. At March 31, 2012, Bunge's recorded obligation related to these guarantees was \$5 million.

In addition, Bunge Limited has provided full and unconditional parent level guarantees of the indebtedness outstanding under certain senior credit facilities and senior notes entered into, or issued by, its 100% owned subsidiaries. At March 31, 2012, debt with a carrying amount of \$4,532 million related to these guarantees is included in our condensed consolidated balance sheet. This debt includes the senior notes issued by two of our 100% owned finance subsidiaries, Bunge Limited Finance Corp. and Bunge N.A. Finance L.P. There are no significant restrictions on the ability of Bunge Limited Finance Corp., Bunge N.A. Finance L.P. or any other of our subsidiaries to transfer funds to Bunge Limited.

**Dividends**

## Edgar Filing: Bunge LTD - Form 10-Q

We paid a regular quarterly cash dividend of \$0.25 per share on March 2, 2012 to common shareholders of record on February 17, 2012. In addition, we paid a quarterly dividend of \$1.21875 per share on our cumulative convertible perpetual preference shares on March 1, 2012 to shareholders of record on February 15, 2012. On February 29, 2012, we announced that our Board of Directors had approved a regular quarterly cash dividend of \$0.25 per common share. The dividend will be payable on June 4, 2012 to common shareholders of record on May 21, 2012. We also announced on February 29, 2012 that we will pay a quarterly cash dividend of \$1.21875 per share on our cumulative convertible perpetual preference shares on June 1, 2012 to shareholders of record on May 15, 2012.

### **Critical Accounting Policies**

Critical accounting policies are defined as those policies that are both important to the portrayal of our financial condition and results of operations and require management to exercise significant judgment. For a complete discussion of our accounting policies, see our Annual Report on Form 10-K for the year ended December

Table of Contents

31, 2011, filed with the Securities and Exchange Commission. There were no material changes to Bunge's critical accounting policies during the first quarter 2012.

**Adoption of New Accounting Pronouncements** In May 2011, the FASB amended the guidance in ASC Topic 820, *Fair Value Measurement*. This guidance is intended to result in convergence between U.S. GAAP and IFRS requirements for measurement of, and disclosures about, fair value. The amendment clarifies or changes certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements. The adoption of this standard did not have a material impact on Bunge's condensed consolidated financial statements.

In December and June 2011, the FASB amended the guidance in ASC Topic 220, *Comprehensive Income*. The guidance requires that other comprehensive income be presented in either one continuous statement, or in two separate but consecutive statements. While the new guidance changes the presentation of comprehensive income, there are no changes to the components that are recognized in net income or other comprehensive income under current accounting guidance. The amendment eliminates the option to report other comprehensive income in the statement of changes in equity. The FASB also deferred the required presentation of reclassifications out of accumulated other comprehensive income on the face of the financial statements. The adoption of these standards did not have a material impact on Bunge's condensed consolidated financial statements.

In September 2011, the FASB amended the guidance in ASC Topic 350, *Intangibles - Goodwill and Other Intangibles*. This guidance provides an option to perform a qualitative assessment to determine potential impairment as a basis for determining the necessity of the two-step quantitative goodwill impairment test. The adoption of this standard did not have a material impact on Bunge's condensed consolidated financial statements.

**New Accounting Pronouncements** In December 2011, FASB amended the guidance in ASC Topic 210, *Balance Sheet*. This amendment requires an entity to disclose both gross and net information about financial instruments that are eligible for offset in the statement of financial position and/or subject to a master netting arrangement or similar agreement. The amendment is effective for annual and interim periods beginning on January 1, 2013 on a retrospective basis for all comparative periods presented. The adoption of this standard may expand Bunge's disclosures but is not expected to impact Bunge's condensed consolidated financial results.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

***Risk Management***

As a result of our global operating and financing activities, we are exposed to changes in, among other things, agricultural commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs which may affect our results of operations and financial position. We actively monitor and manage these various market risks associated with our business activities. Our risk management decisions take place in various locations but exposure limits are centrally set and monitored. We have a corporate risk management group which analyzes and monitors various risk exposures globally. Additionally, our Board of Directors' finance and risk policy committee oversees and reviews our overall risk management policies and limits.

We use derivative instruments for the purpose of managing the exposures associated with commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs and for positioning our overall portfolio relative to expected market movements in accordance with established policies and procedures. We enter into derivative instruments primarily with major financial institutions, commodity exchanges in the case of commodity futures and options, or approved exchange clearing shipping companies in the case of ocean freight. While these derivative instruments are subject to fluctuations in value, for hedged exposures those fluctuations are generally offset by the changes in fair value of the underlying exposures. The derivative instruments that we use for hedging purposes are intended to reduce the volatility on our results of operations, however, they can occasionally result in earnings volatility, which may be material. See Note 11 of the notes to the condensed consolidated financial statements in this Quarterly Report on Form 10-Q for a more detailed discussion of the derivative instruments that we used.

***Credit and Counterparty Risk***

Through our normal business activities, we are subject to significant credit and counterparty risks that arise through normal commercial sales and purchases, including forward commitments to buy or sell, and through various

Table of Contents

other over-the-counter (OTC) derivative instruments that we utilize to manage risks inherent in our business activities. We define credit and counterparty risk as a potential financial loss due to the failure of a counterparty to honor its obligations. The exposure is measured based upon several factors, including unpaid accounts receivable from counterparties and unrealized gains from OTC derivative instruments (including forward purchase and sale contracts). Credit and counterparty risk also includes sovereign credit risk. We actively monitor credit and counterparty risk through credit analysis by local credit staffs and review by various local and corporate committees which monitor counterparty performance. We record provisions for counterparty losses from time to time as a result of our credit and counterparty analysis.

During periods of tight conditions in global credit markets, downturns in regional or global economic conditions, and/or significant price volatility, credit and counterparty risks are heightened. This increased risk is monitored through, among other things, increased communication with key counterparties, management reviews and specific focus on counterparties or groups of counterparties that we may determine as high risk. In addition, we have limited new credit extensions in certain cases and reduced our use of nonexchange-cleared derivative instruments.

**Commodities Risk**

We operate in many areas of the food industry, from agricultural raw materials to the production and sale of branded food ingredients. As a result, we purchase and produce various materials, many of which are agricultural commodities, including soybeans, soybean oil, soybean meal, softseeds (including sunflower seed, rapeseed and canola) and related oil and meal derived from them, wheat and corn. In addition, we grow and purchase sugarcane to produce sugar, ethanol and electricity. Agricultural commodities are subject to price fluctuations due to a number of unpredictable factors that may create price risk. As described above, we are also subject to the risk of counterparty non-performance under forward purchase or sale contracts. From time-to-time, we have experienced instances of counterparty non-performance, including as a result of significant declines in counterparty profitability under these contracts due to significant movements in commodity prices between the time the contracts were executed and the contractual forward delivery period.

We enter into various derivative contracts with the primary objective of managing our exposure to adverse price movements in the agricultural commodities used and produced in our business operations. We have established policies that limit the amount of unhedged fixed price agricultural commodity positions permissible for our operating companies, which are generally a combination of volume and value-at-risk (VaR) limits. We measure and review our net commodities position on a daily basis.

Our daily net agricultural commodity position consists of inventory, forward purchase and sale contracts, over-the-counter and exchange traded derivative instruments, including those used to hedge portions of our production requirements. The fair value of that position is a summation of the fair values calculated for each agricultural commodity by valuing all of our commodity positions at quoted market prices for the period where available or utilizing a close proxy. VaR is calculated on the net position and monitored at the 95% and 99% confidence intervals. In addition, scenario analysis and stress testing are performed. For example, one measure of market risk is estimated as the potential loss in fair value resulting from a hypothetical 10% adverse change in prices. The results of this analysis, which may differ from actual results, are as follows:

(US\$ in millions)	Three Months Ended March 31, 2012		Year Ended December 31, 2011	
	Fair Value	Market Risk	Fair Value	Market Risk
Highest long position	\$ 954	\$ (95)	\$ 1,993	\$ (199)
Highest short position	(164)	(16)	(551)	(55)



*Ocean Freight Risk*

Ocean freight represents a significant portion of our operating costs. The market price for ocean freight varies depending on the supply and demand for ocean vessels, global economic conditions and other factors. We enter into time charter agreements for time on ocean freight vessels based on forecasted requirements for the purpose of transporting agricultural commodities. Our time charter agreements generally have terms ranging from two months to approximately five years. We use financial derivatives, generally freight forward agreements, to

Table of Contents

hedge portions of our ocean freight costs. The ocean freight derivatives are included in other current assets and other current liabilities on the condensed consolidated balance sheets at fair value.

***Energy Risk***

We purchase various energy commodities such as bunker fuel, electricity and natural gas that are used to operate our manufacturing facilities and ocean freight vessels. The energy commodities are subject to price risk. We use financial derivatives, including exchange traded and OTC swaps and options for various purposes, including to manage our exposure to volatility in energy costs. These energy derivatives are included in other current assets and other current liabilities on the condensed consolidated balance sheets at fair value.

***Currency Risk***

Our global operations require active participation in foreign exchange markets. Our primary foreign currency exposures are the Brazilian *real*, the Euro and other European currencies, the Argentine *peso* and the Chinese *yuan/renminbi*. To reduce the risk arising from foreign exchange rate fluctuations we enter into derivative instruments, such as forward contracts and swaps, and foreign currency options. The changes in market value of such contracts have a high correlation to the price changes in the related currency exposures. The potential loss in fair value for such net currency position resulting from a hypothetical 10% adverse change in foreign currency exchange rates as of March 31, 2012 was not material.

When determining our exposure, we exclude intercompany loans that are deemed to be permanently invested. The repayments of permanently invested intercompany loans are not planned or anticipated in the foreseeable future and therefore are treated as analogous to equity for accounting purposes. As a result, the foreign exchange gains and losses on these borrowings are excluded from the determination of net income and recorded as a component of accumulated other comprehensive income (loss) in the condensed consolidated balance sheets. Included in other comprehensive income (loss) are foreign exchange gains of \$170 million for the three months ended March 31, 2012 and gains of \$548 million for the year ended December 31, 2011, related to permanently invested intercompany loans.

***Interest Rate Risk***

We have debt in fixed and floating rate instruments. We are exposed to market risk due to changes in interest rates. We may enter into interest rate swap agreements to manage our interest rate exposure related to our debt portfolio.

The aggregate fair value of our short and long-term debt, based on market yields at March 31, 2012, was \$5,593 million with a carrying value of \$5,243 million. There was no significant change in our interest rate risk at March 31, 2012.

**ITEM 4.**

**CONTROLS AND PROCEDURES**

## Edgar Filing: Bunge LTD - Form 10-Q

*Disclosure Controls and Procedures* As of March 31, 2012 we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as that term is defined in Exchange Act Rules 13a-15(e) and 15d-15(e) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the fiscal quarter covered by this Quarterly Report on Form 10-Q.

*Internal Control Over Financial Reporting* In connection with the restructuring and consolidation of Bunge's operations in Brazil and related commercial, organizational and personnel changes, management has been and continues to review and, in some cases, implement new or enhanced systems and procedures that have led, or are expected to lead, to changes in internal control over financial reporting in Bunge's Brazilian operations.

Except as described above, there has been no change in our internal control over financial reporting during the first fiscal quarter ended March 31, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

**PART II.**  
**INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

The Argentine tax authorities have been conducting a review of income and other taxes paid by exporters and processors of cereals and other agricultural commodities in the country. In that regard, in October 2010, the Argentine tax authorities carried out inspections at several of our locations in Argentina relating to allegations of income tax evasion covering the periods from 2007 to 2009. More recently, in July 2011, we received a preliminary income tax audit report from the Argentine tax authorities relating to fiscal years 2006 and 2007 with an estimated claim of approximately \$100 million. Additionally, in April 2011, the Argentine tax authorities conducted inspections of our locations and those of several other grain exporters with respect to allegations of evasion of liability for value-added taxes and an inquest proceeding has been initiated in the first quarter of 2012 to determine whether there is any potential criminal culpability relating to these matters. Also during 2011, we paid \$112 million of accrued export tax obligations in Argentina under protest while reserving all of our rights in respect of such payment. In the quarter ended March 31, 2012, the Argentine tax authorities assessed Bunge interest on these paid export taxes in an amount totaling approximately \$80 million. We believe that these allegations and claims are without merit and intend to vigorously defend ourselves against them. However, management is, at this time, unable to predict their outcome.

From time to time, we are involved in litigation that we consider to be ordinary and incidental to our business. While the outcome of pending legal actions cannot be predicted with certainty, we believe the outcome of these proceedings, net of established reserves will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

**ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our 2011 Annual Report on Form 10-K, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

(a) The exhibits in the accompanying Exhibit Index on page E-1 are filed or furnished as part of this Quarterly Report.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BUNGE LIMITED

Date: May 7, 2012

By:

/s/ ANDREW J. BURKE  
Andrew J. Burke  
Chief Financial Officer and Global Operational  
Excellence Officer

/s/ KAREN D. ROEBUCK  
Karen D. Roebuck  
Controller and Principal Accounting Officer

S-1

---

Table of Contents

**EXHIBIT INDEX**

- 10.1 Amended and Restated Guaranty, dated as of April 23, 2012, by Bunge Limited, as Guarantor, to ABN AMRO Bank N.V., as Agent
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002
- 101 The following financial information from Bunge Limited's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2012 formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Statements of Comprehensive Income (Loss) (iii) the Condensed Consolidated Balance Sheets, (iv) the Condensed Consolidated Statements of Cash Flows, (v) the Condensed Consolidated Statements of Changes in Equity, and (vi) the Notes to the Condensed Consolidated Financial Statements.\*

---

\* Users of this interactive data file are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.