

Live Nation Entertainment, Inc.  
Form DEF 14A  
April 25, 2013

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington D.C. 20549**

**SCHEDULE 14A  
Proxy Statement Pursuant to Section 14(a)  
of the Securities Exchange Act of 1934  
(Amendment No. )**

Filed by the Registrant    
Filed by a Party other than the Registrant    
Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material pursuant to Rule 14a-12

**LIVE NATION ENTERTAINMENT, INC.**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
  - Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- 1) Title of each class of securities to which transaction applies:
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4) Proposed maximum aggregate value of transaction:

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1) Amount Previously Paid:

2) Form, Schedule or Registration Statement No.:

3) Filing Party:

4) Date Filed:

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# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON JUNE 6, 2013

TO THE STOCKHOLDERS OF LIVE NATION ENTERTAINMENT, INC.:

The 2013 Annual Meeting of Stockholders of Live Nation Entertainment, Inc., a Delaware corporation, will be held on Thursday, June 6, 2013, at 9:00 a.m., local time, at Live Nation Entertainment headquarters, 9348 Civic Center Drive, Beverly Hills, California 90210, for the following purposes:

1. to elect three Class I directors to hold office until the 2014 Annual Meeting of Stockholders if Item 2 is approved, or until the 2016 Annual Meeting of Stockholders if Item 2 is not approved;
2. to consider and vote on a management proposal to amend our amended and restated certificate of incorporation to eliminate our classified board of directors and provide for annual election of directors, together with other conforming changes;
3. to hold an advisory vote on the company's executive compensation;
4. to ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the 2013 fiscal year; and
5. to transact such other business as may properly come before the annual meeting or any adjournment or postponement thereof.

The board of directors has fixed the close of business on April 11, 2013 as the record date for the determination of stockholders entitled to notice of and to vote at the 2013 Annual Meeting of Stockholders and at any adjournment or postponement thereof.

Thank you for your ongoing support and continued interest in Live Nation Entertainment.

**By Order of the Board of Directors,**

Michael Rapino  
President, Chief Executive Officer and Director  
Beverly Hills, California  
April 26, 2013

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**9348 Civic Center Drive  
Beverly Hills, California 90210**

**PROXY STATEMENT  
FOR ANNUAL MEETING OF STOCKHOLDERS  
June 6, 2013**

The board of directors of Live Nation Entertainment, Inc., which is referred to herein sometimes as Live Nation, our us, we or the company, solicits the enclosed proxy for the Annual Meeting of Stockholders to be held on Thursday, June 6, 2013, at 9:00 a.m., local time, at Live Nation Entertainment headquarters, 9348 Civic Center Drive, Beverly Hills, California 90210, and for any adjournment or postponement thereof. This proxy statement is being made available to stockholders on or about April 26, 2013.

**QUESTIONS AND ANSWERS ABOUT THE PROXY  
MATERIALS AND THE ANNUAL MEETING**

Q:

1.

Purpose What is the purpose of the Annual Meeting of Stockholders?

A: At the annual meeting, stockholders will act upon the matters outlined in this proxy statement, including: election of the Class I directors, the director nominees being Mark Carleton, Michael Rapino and Mark S. Shapiro; a vote on a management proposal to amend our amended and restated certificate of incorporation to eliminate our classified board of directors and provide for annual election of directors, together with other conforming changes; an advisory vote on the company's executive compensation; and ratification of Ernst & Young LLP as our independent registered public accounting firm for the 2013 fiscal year.

Q:

2.

Board's Recommendations How does the board of directors recommend that I vote?

A: The board of directors recommends that you vote your shares:

FOR each of the Class I director nominees named in this proxy statement;

FOR the approval of the amendment to our amended and restated certificate of incorporation to eliminate our classified board of directors and provide for annual election of directors, together with other conforming changes;

FOR the advisory resolution approving the company's executive compensation; and  
FOR the ratification of Ernst & Young LLP as our independent registered public accounting firm for the 2013 fiscal year.

If you are an employee who participates in our 401(k) Savings Plan, the proxy that you submit will provide your voting instructions to the plan trustee. If you do not submit a proxy, the plan trustee will vote your plan shares in the same proportion as the shares for which the trustee receives voting instructions from other participants in the plan, except as may otherwise be required by law.

Q:

3.

Vote Requirement How many votes are required to approve each item?

A: *Election of Directors* Our bylaws require that a director nominee will be elected only if he or she receives a majority of the votes cast with respect to his or her election in an uncontested election

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(that is, the number of shares voted for a director nominee must exceed the number of votes cast against that nominee). For purposes of electing directors, a failure to vote or withholding your vote by voting abstain (or a direction to your broker, bank or other nominee to withhold your vote) is not counted as a vote cast, and therefore will have no effect on the outcome of the election of directors. Each of our director nominees is currently serving on the board of directors. If a nominee who is currently serving as a director is not re-elected, Delaware law provides that the director would continue to serve on the board of directors as a holdover director. Under our Board Policy Regarding Majority Voting, the board of directors expects each incumbent director who is nominated for re-election to the board to tender his or her resignation from the board if he or she fails to receive the required number of votes for re-election in accordance with the bylaws. The resignation shall become effective only if and when the board of directors or a duly authorized committee of the board determines to accept such resignation. The board of directors or the duly authorized committee of the board, as the case may be, may consider any factors it deems relevant in deciding whether to accept a director's resignation. Each of the current director nominees has affirmatively agreed to tender a resignation under the circumstances described above.

*Amendments to certificate of incorporation* Our current amended and restated certificate of incorporation provides that any amendment to Article VI, the article that contains the classified board provisions, requires the affirmative vote of at least 80% of the total voting power of the voting stock. As the amendments proposed by Item 2 will modify Article VI, the approval of Item 2 requires the affirmative vote of at least 80% of our outstanding shares of common stock. For purposes of this vote, abstentions (or a direction to your broker, bank or other nominee to abstain) will have the effect of a negative vote.

*Advisory resolution on executive compensation* The affirmative vote of the holders of at least a majority of the total voting power of our common stock present in person or represented by proxy and entitled to vote on this matter is required to approve the advisory resolution on the company's executive compensation. For purposes of this vote, abstentions (or a direction to your broker, bank or other nominee to abstain) will be counted as present in person or represented by proxy and entitled to vote on this matter, and therefore will have the effect of a negative vote. The results of this vote are not binding on our board of directors.

*Ratification of the appointment of our independent registered public accounting firm* The affirmative vote of the holders of at least a majority of the total voting power of our common stock present in person or represented by proxy and entitled to vote on this matter is required to ratify the appointment of our independent registered public accounting firm. For purposes of this vote, abstentions (or a direction to your broker, bank or other nominee to abstain) will be counted as present in person or represented by proxy and entitled to vote on this matter, and therefore will have the effect of a negative vote.

*Other items* The affirmative vote of the holders of at least a majority of the total voting power of our common stock present in person or represented by proxy and entitled to vote on such matter is required to approve any other business properly brought before the annual meeting. For purposes of this vote, abstentions (or a direction to your broker, bank or other nominee to abstain) will be counted as present in person or represented by proxy and entitled to vote on such matter, and therefore will have the effect of a negative vote.

Q:

4.

Record Date Which of my shares may I vote?

All shares owned by you as of the close of business on April 11, 2013, which is referred to as the Record Date, may A: be voted by you. These shares include shares that are (i) held directly in your name as the stockholder of record and (ii) held for you as the beneficial owner through a broker, bank or other nominee.

5.

Q:

Quorum What constitutes a quorum?

A: Presence at the annual meeting, in person or by proxy, of the holders of a majority of our common stock outstanding on the Record Date will constitute a quorum, permitting the annual meeting to

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proceed and business to be conducted. Abstentions and broker non-votes are included in the calculation of the number of shares considered to be present at the annual meeting.

At the close of business on the Record Date, we had 194,227,487 shares of common stock outstanding and entitled to vote.

Q:  
6. Record Holders and Beneficial Owners What is the difference between holding shares as a record holder versus a beneficial owner ?

A: Most of our stockholders hold their shares through a broker, bank or other nominee rather than directly in their own name. As summarized below, there are some distinctions between shares held of record and those owned beneficially:

*Record Holders* If your shares are registered directly in your name with our transfer agent, Computershare Shareowner Services LLC, you are, with respect to those shares, the stockholder of record or record holder. As the record holder, you have the right to grant your voting proxy directly to us or to vote in person at the annual meeting. We have enclosed or sent a proxy card for you to use. You may also vote by mail, over the Internet or by telephone, as described below under the heading Voting How can I vote?

*Beneficial Owners* If your shares are held in a brokerage account or bank or by another nominee, you are, with respect to those shares, the beneficial owner of shares held in street name. As the beneficial owner, you have the right to direct your nominee on how to vote or to vote in person at the annual meeting. However, since you are not a record holder, you may not vote these shares in person at the meeting unless you obtain a legal proxy from your nominee (who is the record holder), giving you the right to vote the shares. If you do not wish to vote in person, you may vote by mail, over the Internet or by telephone, as described below under the heading Voting How can I vote?

Q:  
7. Voting How can I vote?

A: Each share of our common stock is entitled to one vote on all matters submitted for a vote at the annual meeting. To ensure that your vote is recorded promptly, please vote as soon as possible, even if you plan to attend the annual meeting in person. Most stockholders have four options for submitting their votes:

**By Mail** Record holders may submit proxies by completing, signing and dating the accompanying proxy card and mailing it in the accompanying pre-addressed envelope. Beneficial owners may also vote by mail by completing, signing and dating the voting instruction card provided by their nominee and mailing it in the accompanying pre-addressed envelope.

**In Person** Record holders may vote in person at the annual meeting. Beneficial owners may also vote in person at the annual meeting if they obtain a legal proxy from their nominee giving them the right to vote the shares.

**By Internet** Record holders may vote via the Internet by following the instructions set forth on the proxy card. Most beneficial owners may vote via the Internet by accessing the website specified on the voting instruction card provided by their nominees. Please check the voting instruction card provided by your nominee for Internet voting availability.

**By Telephone** Record holders may vote via telephone by following the instructions set forth on the proxy card. Most beneficial owners who live in the United States or Canada may vote via telephone by calling the toll-free number specified on the voting instruction card provided by their nominees. Please check the voting instruction card provided by your nominee for telephone voting availability.

Q:  
8. Broker Non-Votes What is a broker non-vote?

A:

Generally, a broker non-vote occurs when shares held by a nominee for a beneficial owner are not voted with respect to a particular proposal because (i) the nominee has not received voting

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instructions from the beneficial owner and (ii) the nominee lacks discretionary voting power to vote such shares. Under New York Stock Exchange, or NYSE, rules, a nominee does not have discretionary voting power with respect to non-routine matters or the election of directors. The ratification of the appointment of our independent registered public accounting firm is a routine matter.

If you are the beneficial owner of our common stock, your nominee will send you directions on how you can instruct them to vote.

Q:

9.

Revocation of Proxy May I change my vote after I return my proxy?

A: Yes. You may revoke your proxy and change your vote at any time before the proxy is exercised.

Record holders may change their vote by:

a timely, valid, later-dated proxy;

a timely written notice of revocation submitted to our General Counsel at our principal executive offices at 9348 Civic Center Drive, Beverly Hills, California 90210; or

attending the annual meeting and voting in person.

Beneficial owners may change their vote by complying with the instructions on their voting instruction cards.

You should be aware that simply attending the annual meeting will not in and of itself constitute a revocation of your proxy.

Q:

10.

Voting Results Where can I find the voting results of the annual meeting?

A: We will publish the final voting results of the annual meeting in a Current Report on Form 8-K within four business days after the annual meeting.

Q:

11.

Multiple Sets of Proxy Materials What should I do if I receive more than one set of voting materials?

You may receive more than one set of voting materials, including multiple copies of this proxy statement and multiple proxy cards or voting instruction cards. For example, if you hold your shares in more than one brokerage

A: account, you may receive a separate voting instruction card for each brokerage account. If you are a record holder and your shares are registered in more than one name, you will receive more than one proxy card. Please vote each proxy card and voting instruction card that you receive.

Q:

12.

Householding What is householding?

The Securities and Exchange Commission, or the SEC, has adopted rules that permit companies and intermediaries, such as brokers, banks and other nominees, to satisfy the delivery requirements for proxy materials with respect to two or more stockholders sharing the same address by delivering a single copy of these materials, other than the

A: proxy card, to those stockholders. This process is commonly referred to as householding. Your nominee may engage in householding. Through householding, beneficial owners who have the same address and last name will receive only one copy of the proxy materials unless one or more of these owners notifies us or their nominee that they wish to continue receiving individual copies. Beneficial owners who participate in householding will receive separate proxy cards. This procedure will reduce printing costs and postage fees.

To commence or discontinue householding, please notify your broker, bank or other nominee. Alternatively, you may direct such requests in writing to Live Nation Entertainment, Inc., 9348 Civic Center Drive, Beverly Hills, California

90210, Attention: General Counsel, or by phone at (310) 867-7000. Individual copies of the proxy materials also may be requested at any time at this same address and telephone number.

Q:

13.

Solicitation Who will pay the costs of soliciting these proxies?

A: Proxies will be solicited initially by mail. Further solicitation may be made in person or by

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telephone, electronic mail or facsimile. We will bear the expense of preparing, printing and mailing this proxy statement and accompanying materials to our stockholders. Upon request, we will reimburse brokers, banks or similar entities acting as nominees for reasonable expenses incurred in forwarding copies of the proxy materials relating to the annual meeting to the beneficial owners of our common stock.

Q:

14.

Additional Matters at the Annual Meeting What happens if additional matters are presented at the annual meeting? Other than the four proposals described in this proxy statement, we are not aware of any other business to be acted upon at the annual meeting. If you grant a proxy, the persons named as proxy holders, Michael Rapino, our  
A: President, Chief Executive Officer and Director, and Kathy Willard, our Chief Financial Officer, will have the discretion to vote your shares on any additional matters properly presented for a vote at the meeting.

Q:

15. Stockholder Proposals What is the deadline to propose business for consideration at next year's annual meeting of stockholders?

A: You may submit proposals for consideration at future stockholder meetings.

For a stockholder proposal to be considered for inclusion in our proxy materials for our 2014 Annual Meeting of Stockholders, the proposal must (i) be delivered to us on or before December 27, 2013 and (ii) comply with all applicable SEC rules and regulations, including Rule 14a-8 of the Securities Exchange Act of 1934, as amended, or the Exchange Act. Any proposals not received by this deadline will be untimely and not included in our 2014 proxy materials. Alternatively, under our bylaws, a stockholder may bring a proposal before our 2014 Annual Meeting of Stockholders, without including the proposal in our proxy materials, if (i) the stockholder provides us notice of the proposal no earlier than February 4, 2014 and no later than March 6, 2014 and (ii) the proposal concerns a matter that may be properly considered and acted upon at the annual meeting in accordance with our bylaws and corporate governance policies. Any such proposal not received by this deadline will be untimely and not considered at our 2014 Annual Meeting of Stockholders. Stockholders are advised to review our bylaws, which contain additional requirements with respect to advance notice of stockholder proposals. Our bylaws are publicly available on our website at [www.livenation.com/investors](http://www.livenation.com/investors).

Proposals should be addressed to:

Live Nation Entertainment, Inc.  
9348 Civic Center Drive  
Beverly Hills, California 90210  
Attention: General Counsel

Q:

16. Nomination of Directors How do I submit a proposed director nominee to the board of directors for consideration at next year's annual meeting of stockholders?

You may propose a director nominee for consideration at the annual meeting by complying with our bylaws, which provide for a notice that must (i) be delivered to us at our principal executive offices set forth immediately above no earlier than February 4, 2014 and no later than March 6, 2014, (ii) provide all information relating to the director nominee that is required to be disclosed in a solicitation of proxies for the election of directors in an election  
A: contest, or that is otherwise required, in each case pursuant to Regulation 14A under the Exchange Act and (iii) provide the director nominee's written consent to serve as a director if elected. Stockholders are advised to review our bylaws and Board of Directors Governance Guidelines with respect to director nominations. These documents are publicly available on our website at [www.livenation.com/investors](http://www.livenation.com/investors).



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Q:

17.

Further Questions Who can help answer my questions?

A: If you have any questions about our proxy materials or the annual meeting, you can contact our General Counsel at:

Live Nation Entertainment, Inc.

9348 Civic Center Drive

Beverly Hills, California 90210

Attention: General Counsel

(310) 867-7000

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**IMPORTANT NOTICE REGARDING THE AVAILABILITY  
OF PROXY MATERIALS FOR THE STOCKHOLDER  
MEETING TO BE HELD ON JUNE 6, 2013:**

Our Notice of Annual Meeting of Stockholders and Proxy Statement, 2012 Annual Report and Form 10-K are available free of charge on our website at [www.livenation.com/investors](http://www.livenation.com/investors).

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## **CORPORATE GOVERNANCE**

We have adopted a Code of Business Conduct and Ethics for directors, officers and employees, as well as Board of Directors Governance Guidelines, which, in conjunction with our certificate of incorporation, bylaws and board committee charters, form our framework for governance. All of these documents are publicly available on our website at [www.livenation.com/investors](http://www.livenation.com/investors) or may be obtained upon written request to:

Live Nation Entertainment, Inc.  
9348 Civic Center Drive  
Beverly Hills, California 90210  
Attention: General Counsel

### **Governance Highlights**

We are committed to maintaining high standards of business conduct and corporate governance, which we believe are essential to running our business efficiently, serving our stockholders well and maintaining our integrity in the marketplace. Some of the highlights of our corporate governance include:

Chairman of the Board who is not a member of management;  
8 of 10 directors are independent (and only one, our Chief Executive Officer, is a member of management);  
management proposal to declassify our board of directors (see Proposal 2);  
voluntary switch in 2012 to majority voting standard for uncontested director elections;  
annual advisory vote to approve executive compensation (see Proposal 3);  
annual advisory vote to ratify independent auditor (see Proposal 4);  
no former employees serve as directors;  
regular board self-assessments; and  
committee members (other than Executive Committee) are all independent.

### **Independence**

Our board of directors currently consists of ten directors, eight of whom are independent (as defined by our Board of Directors Governance Guidelines) and one of whom serves as our President and Chief Executive Officer. For a director to be independent, the board of directors must determine, among other things, that a director does not have any direct or indirect material relationship with us or any of our subsidiaries. The board of directors has established guidelines to assist it in determining director independence, which conform to, or are more exacting than, the independence requirements of the NYSE corporate governance standards. The independence guidelines are set forth in Appendix A of our Board of Directors Governance Guidelines.

Applying these independence standards, the board of directors has determined that Mark Carleton, Jonathan Dolgen, Ariel Emanuel, Robert Ted Enloe, III, Jeffrey T. Hinson, James S. Kahan, Randall T. Mays and Mark S. Shapiro are all independent directors.

### **Board Composition and Director Qualifications**

Our Nominating and Governance Committee periodically assesses the appropriate size and composition of the board of directors, taking into account our specific needs. The committee utilizes various methods for identifying and



evaluating candidates for director. Candidates may come to the attention of the committee through recommendations of directors, management, stockholders and professional search firms. Generally, the committee seeks members with diverse backgrounds and viewpoints which contribute to the board of directors' broad spectrum of experience and expertise, and who have a reputation of integrity. While the Nominating and Governance Committee carefully considers diversity when considering director candidates, it has not established a formal policy regarding diversity.

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At a minimum, directors should:

have experience in positions with a high degree of responsibility;

demonstrate strong leadership skills;

have the time, energy, interest and willingness to serve as a director; and

contribute to the mix of skills, core competencies and qualifications of the board of directors and management.

In addition to recommendations from directors, management and professional search firms, the Nominating and Governance Committee will consider director candidates properly submitted by stockholders. Stockholder recommendations should be sent to the General Counsel at our principal executive offices. The Nominating and Governance Committee will review all potential director nominees in the same manner, regardless of the source of the recommendation, in accordance with its charter.

## **Board Leadership Structure**

The board of directors believes that separate individuals should hold the positions of Chairman of the Board and Chief Executive Officer, and our board of directors is currently led by a Chairman who does not act as Chief Executive Officer and is not an employee. Under our bylaws and Board of Directors Governance Guidelines, the Chairman of the Board is responsible for coordinating the board of directors' activities, including the scheduling of meetings and the determination of relevant agenda items.

## **Risk Oversight and Compensation Risk Assessment**

The Audit Committee reviews our policies and practices with respect to risk assessment and risk management, including discussing with management our major risk exposures and the steps that have been taken to monitor and control such exposures. The Audit Committee reports the results of its review to the board of directors.

Matters of risk management are brought to the attention of the Audit Committee by our Chief Financial Officer, our General Counsel, our Chief Accounting Officer, our external auditors and our director of Internal Audit, who regularly reviews and assesses internal processes and controls for ongoing compliance with internal policies, as well as for potential weaknesses that could result in a failure of an internal control process. Management reviews and reports on potential areas of risk at the request of the Audit Committee or other members of the board of directors.

We believe that our compensation policies and practices do not create inappropriate or unintended significant risk to the company as a whole. We also believe that our incentive compensation arrangements provide incentives that do not encourage risk-taking beyond the company's ability to effectively identify and manage significant risks, are compatible with effective internal controls and our risk management practices and are supported by the oversight and administration of the Compensation Committee with regard to executive compensation programs.

## **Code of Business Conduct and Ethics**

We have adopted a Code of Business Conduct and Ethics applicable to all of our directors, officers and employees, including our Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer and Controller, which is a code of ethics as defined by applicable SEC rules. The purpose and role of this code is to, among other things, focus our directors, officers and employees on areas of ethical risk, provide guidance to help them recognize and deal with ethical issues, provide mechanisms to report unethical or unlawful conduct and to help enhance and formalize our culture of integrity, honesty and accountability. If we make any amendments to this code, other than technical,

administrative or other non-substantive amendments, or grant any waivers, including implicit waivers, from any provision of this code that applies to our Chief Executive Officer, Chief Financial Officer, Chief Accounting Officer or Controller, or persons performing similar functions, and that relates to an element of the SEC's code of ethics definition, then we will disclose the nature of the amendment or waiver on our website at [www.livenation.com/investors](http://www.livenation.com/investors).

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## **Officer and Director Stock Ownership Guidelines**

It is the board of directors' policy that all directors and executive officers, consistent with their responsibilities to our stockholders as a whole, hold a significant equity interest in our company. Toward this end, the board of directors expects all directors and executive officers to own, or acquire within three years of first becoming a director or executive officer, shares of our common stock having a market value of at least \$225,000.

The board of directors recognizes that exceptions to this policy may be necessary or appropriate in individual cases and may approve such exceptions from time to time as it deems appropriate in the interest of our stockholders.

## **Stockholder Communications**

Stockholders and other interested parties may communicate with the board of directors, any committee thereof, the independent or non-management directors as a group or any individual director in writing. All such written communications must identify the recipient and be forwarded by mail to:

Live Nation Entertainment, Inc.  
9348 Civic Center Drive  
Beverly Hills, California 90210  
Attention: General Counsel

The General Counsel will act as agent for the directors in facilitating such communications. In that capacity, the General Counsel may review, sort and summarize the communications.

Complaints about accounting, internal accounting controls or auditing matters may be made by calling our toll-free Business Integrity Hotline at (888) 497-2555, or via a web-reporting tool at [www.livenation.alertline.com](http://www.livenation.alertline.com) for those in North America and [www.livenationinternational.alertline.com](http://www.livenationinternational.alertline.com) for those in international locations.

## **Certain Relationships and Transactions**

Our Audit Committee is charged with the responsibility of reviewing, approving and overseeing all related-person transactions, as defined in SEC regulations. This responsibility is set forth, in part, in our Code of Business Conduct and Ethics under the heading "Policy on Related-Person Transactions" and in the Audit Committee Charter.

Generally, the policy covers any transaction in which we were or will be a participant, the amount involved exceeds \$120,000 and any related person had, or will have, a direct or indirect material interest in the transaction. Related person includes, generally, any (i) director or executive officer, (ii) nominee for director, (iii) stockholder who beneficially owns more than 5% of any class of our voting securities and (iv) family members of any of the persons set forth in (i) through (iii) above.

## **Agreements with Clear Channel**

A current member of our board of directors, Randall T. Mays, is an officer and director of Clear Channel Communications, Inc., which we refer to as Clear Channel, and one of our former executive officers and directors who served in such capacities during 2012, Irving Azoff, is also a director of Clear Channel. From time to time, we purchase advertising from Clear Channel and its subsidiaries in the ordinary course of business on arms-length terms.

In 2012, we paid Clear Channel approximately \$4.3 million for these advertising services. Additionally, in connection with our 2005 spin-off from Clear Channel, we entered into various lease and licensing agreements with Clear Channel, the terms of which are between eight and eleven years and which primarily relate to office space occupied by our employees. In 2012, we paid Clear Channel approximately \$0.9 million under these agreements.

### **Agreements with Liberty**

In connection with the merger between Live Nation and Ticketmaster Entertainment, Inc., or Ticketmaster, which is referred to as the merger, we entered into governance and other arrangements with predecessors of Liberty Media Corporation, which we refer to as Liberty Media, and certain predecessors,

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successors and affiliates of Liberty Media, which collectively, together with Liberty Media, are referred to as Liberty. As described in the section entitled Security Ownership beginning on page 21, as of April 19, 2013, Liberty beneficially owned 52,051,942 shares of our common stock.

**Liberty Stockholder Agreement**

In February 2009, Liberty, Live Nation and Ticketmaster entered into a stockholder agreement, or the Liberty Stockholder Agreement. The following summary is qualified by reference to the full Liberty Stockholder Agreement, a copy of which was included as an exhibit to our Current Report on Form 8-K filed with the SEC on February 13, 2009.

*Board Representation.* Pursuant to the Liberty Stockholder Agreement, following the completion of the merger, Liberty is entitled to nominate up to two Liberty directors for election to our board of directors until the earlier of (i) the date on which Liberty ceases to beneficially own at least 12,269,699 shares of Live Nation common stock, and (ii) the date on which Liberty ceases to own shares of Live Nation equity securities representing at least 5% of the total voting power of all Live Nation equity securities.

The directors nominated by Liberty must be reasonably acceptable to a majority of the board of directors who are not Liberty directors. In addition, one Liberty director must at all times qualify as independent within the meaning of applicable stock exchange rules. Live Nation has agreed to use commercially reasonable efforts to cause the election of each Liberty director, including soliciting proxies in favor of the election of each such Liberty director. In the event a vacancy is created by the death, disability, retirement, resignation or removal (for any reason) of any Liberty director, Liberty has the right to designate a replacement or additional Liberty director. The Liberty Stockholder Agreement also addresses Liberty's rights to representation on certain of the standing committees of the board of directors. Liberty's current designees to our board are Messrs. Carleton and Maffei.

*Acquisition Restrictions.* Pursuant to the Liberty Stockholder Agreement, Liberty will not directly or indirectly acquire (subject to certain exceptions), by means of a purchase, tender or exchange offer, business combination or otherwise, beneficial ownership of Live Nation equity securities in excess of 35% of the total voting power of all Live Nation equity securities. Such percentage is subject to adjustment, as described below, and is referred to as Liberty's applicable percentage. In the event that Liberty's beneficial ownership of Live Nation equity securities exceeds Liberty's applicable percentage, no Live Nation equity securities beneficially owned by Liberty in excess of Liberty's applicable percentage will be voted on any matter submitted to Live Nation stockholders and Live Nation will not recognize any votes cast by Liberty in excess of Liberty's applicable percentage.

In connection therewith, we agreed (i) to amend our stockholder rights plan to permit Liberty to acquire Live Nation equity securities up to Liberty's applicable percentage (and on February 25, 2009, we and The Bank of New York Mellon entered into such amendment in satisfaction of such obligation), (ii) upon notice of certain permitted transfers of Live Nation equity securities described below, to amend the Live Nation stockholder rights plan to permit such permitted transferee to acquire Live Nation equity securities up to the applicable percentage in effect with respect to such transferee and (iii) not to take certain actions that would materially adversely affect Liberty's ability to acquire Live Nation equity securities up to Liberty's applicable percentage or would otherwise impose material economic burdens on Liberty's ability to do so. We have approved Liberty Media and its affiliates and agreed to approve any of their permitted transferees as an interested stockholder of ours within the meaning of Section 203 of the Delaware General Corporation Law, or the DGCL, and to exempt such persons' acquisition of Live Nation equity securities from the restrictions on business combinations set forth in Section 203 of the DGCL.

*Transfer of Rights Under the Liberty Stockholder Agreement; Adjustment of Liberty's Applicable Percentage.* Under certain circumstances, if a transferee of Liberty's Live Nation equity securities agrees to be bound by the Liberty Stockholder Agreement, certain rights and obligations under the Liberty Stockholder Agreement may be transferred by Liberty to such transferee.

If Liberty transfers Live Nation equity securities to one of Liberty's affiliates and such entity thereafter ceases to be a Liberty affiliate as a result of a spin-off transaction, all of the rights and obligations of Liberty under the Liberty Stockholder Agreement will apply to such entity, including the rights to board representation

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described above. In that event, Liberty's applicable percentage then in effect will apply to the spun-off Liberty affiliate and thereafter the applicable percentage attributable to Liberty will be 5%. If, however, Liberty transfers Live Nation equity securities to one of Liberty's affiliates and no spin-off transaction occurs, then Liberty will retain all of the rights to board representation provided by the Liberty Stockholder Agreement.

If Liberty transfers all of its Live Nation equity securities to a third party who, after such transfer, does not own Live Nation equity securities in excess of Liberty's applicable percentage, then all of the rights and obligations of Liberty under the Liberty Stockholder Agreement, other than the rights to board representation described above, will apply to such transferee. In that event, Liberty's applicable percentage prior to such transfer will apply to such third-party transferee and thereafter the applicable percentage attributable to Liberty will be 0%. Live Nation will thereafter have the opportunity to amend the Live Nation stockholder rights plan to remove Liberty's ability to acquire Live Nation common stock in excess of the threshold permitted by the Live Nation stockholder rights plan.

The rights and obligations of Liberty under the Liberty Stockholder Agreement may only be transferred to a third party twice, which transfers are in addition to the transfer of Live Nation equity securities in connection with the spin-off of a Liberty affiliate as described above.

The Liberty Stockholder Agreement provides that in the event that Liberty transfers Live Nation equity securities other than as described above (subject to certain permitted hedging transactions), Liberty's applicable percentage will be reduced by the amount of Live Nation equity securities transferred.

### **Registration Rights Agreement**

In January 2010, we entered into a registration rights agreement, or the Registration Rights Agreement, with Liberty. The following summary is qualified by reference to the full Registration Rights Agreement, a copy of which was included as an exhibit to our Current Report on Form 8-K filed with the SEC on January 29, 2010.

Under the Registration Rights Agreement, Liberty is entitled to three demand registrations (and unlimited piggyback registrations) with respect to Liberty's shares of Live Nation common stock, provided that any such demand involves Live Nation common stock with an aggregate offering price of at least \$75 million on the date of such demand. Liberty will also be permitted to exercise its registration rights in connection with certain hedging transactions that it may enter into in respect of its shares of Live Nation common stock.

In addition, we will indemnify Liberty, and Liberty will indemnify us, against specified liabilities in connection with misstatements or omissions in any registration statement. We will be responsible for expenses related to any registration, other than certain specified expenses, including (i) costs of printing and mailing the registration statement or other documents related to the offering, (ii) brokers' commissions or underwriters' discounts and (iii) costs of ours relating to analyst or investor presentations.

### **Relationships Involving Executive Officers**

#### **Irving Azoff**

Irving Azoff served as a director and executive officer of the company until December 31, 2012, at which time he departed from the company. In January 2010, in connection with the merger, Ticketmaster Entertainment LLC, as the surviving entity in the merger, assumed Ticketmaster's obligations under a note issued to the Azoff Family Trust of 1997, which we refer to as the Azoff Family Trust. After an initial payment of approximately \$1.7 million on



February 1, 2010, the outstanding principal amount of the note was approximately \$34.7 million, with the note vesting and the company paying equal monthly installments of principal and interest of approximately \$835,000 on the first day of each month beginning on March 1, 2010 through and until the note was to be fully paid-off on October 1, 2013.

On December 31, 2012, in connection with Mr. Azoff's departure from the company, the note was accelerated and paid-off in full, resulting in an \$8.2 million payment by the company.

Allison Statter, Mr. Azoff's daughter, was employed by our Front Line subsidiary in a non-executive officer position until December 2012. In 2012, Ms. Statter earned a salary of \$275,000 and automobile-related perquisites totaling \$25,290.

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Jeffrey Azoff, Mr. Azoff's son, was employed by Front Line in a non-executive officer position until October 2012. In 2012, Mr. Jeffrey Azoff received a salary of \$172,886, commissions of \$126,570 and automobile-related perquisites totaling \$9,500.

ATC Aviation, Inc., or ATC, which is owned by Mr. Azoff, owns an aircraft. An aircraft management and charter company, unrelated to either the company or ATC, manages and operates the aircraft on ATC's behalf and charged the company market rates for the use of the aircraft when used by Mr. Azoff or other executives on company business, a portion of which was paid to ATC. In 2012, the company made payments to ATC and the outside aircraft management and charter company totaling \$1.9 million pursuant to the foregoing arrangements. These arrangements are no longer in effect following Mr. Azoff's departure from the company.

Irving Azoff has a minority ownership interest in an entity that subleases office space from the company. In 2012, rent charged by the company totaled \$0.7 million.

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# PROPOSALS TO BE VOTED ON AT THE ANNUAL MEETING

## PROPOSAL NO. 1 ELECTION OF DIRECTORS

### Director Nominees

The board of directors is soliciting approval of the following three Class I director nominees:

Mark Carleton  
Michael Rapino  
Mark S. Shapiro

As explained in further detail on page 23, the board of directors is proposing to amend our amended and restated certificate of incorporation to eliminate our classified board of directors and move to annual election of all of our directors. This action cannot take place, however, until approved by our stockholders. Accordingly, if the proposed amendments in Item 2 are not approved, the three nominees will serve for a three-year term expiring on the date of our Annual Meeting of Stockholders held in 2016 or until their successors are elected or their earlier resignation or removal. If the stockholders approve Item 2 to amend our amended and restated certificate of incorporation to move to annual election of all of our directors, the three nominees will serve for a one-year term expiring on the date of our Annual Meeting of Stockholders held in 2014 or until their successors are elected or their earlier resignation or removal, and will no longer be considered Class I directors, as there will be no classes of directors. All of the Class I director nominees are current members of the board of directors and are standing for re-election.

Each of the director nominees has indicated a willingness to continue service as a director if elected. If any director nominee becomes unable to serve, the board of directors may designate a substitute nominee, in which case the designated proxy holders, Mr. Rapino and Ms. Willard, will vote for such substitute nominee.

## THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR EACH NAMED DIRECTOR NOMINEE.

### General Information About the Board of Directors

Our bylaws provide that our business and affairs will be managed by, or under the direction of, our board of directors. The directors are currently apportioned into three classes, with each serving a three-year term. We currently have three Class I directors, four Class II directors and three Class III directors. Set forth below is biographical information for the Class I director nominees and our continuing directors as of the date of this proxy statement.

Name	Age	Position	Term
Mark Carleton	52	Director	Director Nominee
Jonathan Dolgen	67	Director	Expires 2014

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR EACH NAMED DIRECTOR NOMINEE.

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Ariel Emanuel	52	Director	Expires 2015
Robert Ted Enloe, III	74	Director	Expires 2014
Jeffrey T. Hinson	58	Director	Expires 2014
James S. Kahan	65	Director	Expires 2014
Gregory B. Maffei	52	Director	Expires 2015
Randall T. Mays	47	Director	Expires 2015
Michael Rapino	47	President, Chief Executive Officer and Director	Director Nominee
Mark S. Shapiro	43	Director	Director Nominee

If the stockholders approve Item 2 to amend our amended and restated certificate of incorporation to move to annual election of all of our directors, all directors will serve for a term expiring on the date of our Annual Meeting of Stockholders held in 2014 or until their successors are elected or their earlier resignation or removal, and will no longer be considered Class I, Class II or Class III directors, as there will be no classes of directors.

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*Mark Carleton* has served as a member of our board of directors since January 2010 and served as a member of Ticketmaster's board of directors from August 2008 until the merger. He currently serves as a Senior Vice President of Liberty Media and Liberty Interactive Corporation ( Liberty Interactive ), and served as a Senior Vice President of predecessors of Liberty Media since 2003. Prior to that, he was employed by KPMG LLP from 1982 to 2003, most recently as a Partner and National Industry Director Communications Segment and also served on KPMG's board. Mr. Carleton was a practicing CPA during his time at KPMG. Mr. Carleton currently serves as a director of Sirius XM Radio, Inc., Mobile Streams, Air Methods Corp., Barnes & Noble, Ideiasnet and a number of private companies and formerly served as a director of DIRECTV.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Carleton should serve as a director: his professional background and experience, his current and previously held senior-executive level positions, his service on other public and private company boards and his specialized expertise in public company accounting. Mr. Carleton was nominated as a director by Liberty Media pursuant to the terms of the Liberty Stockholder Agreement.

*Jonathan Dolgen* has served as a member of our board of directors since January 2010 and served as a member of Ticketmaster's board of directors from August 2008 until the merger. From July 2004 through April 2010, Mr. Dolgen had also been a Senior Advisor to Viacom, Inc., which is referred to as Old Viacom, a worldwide entertainment and media company, where he provided advisory services to the Chief Executive Officer of Old Viacom, or others designated by him, on an as-requested basis. Effective December 31, 2005, Old Viacom was separated into two publicly traded companies, Viacom Inc., which is referred to as New Viacom, and CBS Corporation. From the separation of Old Viacom until April 2010, Mr. Dolgen provided advisory services to the Chief Executive Officer of New Viacom, or others designated by him, on an as-requested basis. Since July 2004, Mr. Dolgen has been a private investor, and since September 2004, Mr. Dolgen has been a principal of Wood River Ventures, LLC, or Wood River, a private entity that seeks investment and other opportunities and provides consulting services primarily in the media sector. From October 2006 through March 2008, Mr. Dolgen served as Senior Consultant for ArtistDirect, Inc. From April 1994 to July 2004, Mr. Dolgen served as Chairman and Chief Executive Officer of the Viacom Entertainment Group, a unit of Old Viacom, where he oversaw various operations of Old Viacom's businesses, which during 2003 and 2004 primarily included the operations engaged in motion picture production and distribution, television production and distribution, regional theme parks, theatrical exhibition and publishing. As a result of the separation of Old Viacom, Old Viacom's motion picture production and distribution and theatrical exhibition business became part of New Viacom's businesses, and substantially all of the remaining businesses of Old Viacom overseen by Mr. Dolgen remained with CBS Corporation. Mr. Dolgen began his career in the entertainment industry in 1976 and, until joining the Viacom Entertainment Group, served in executive positions at Columbia Pictures Industries, Inc., Twentieth Century Fox and Fox, Inc. and Sony Pictures Entertainment. Since August 2005, Mr. Dolgen has been a Director of Expedia, Inc. and from October 2004 until September 2008, Mr. Dolgen was a Director of Charter Communications, Inc.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Dolgen should serve as a director: his professional background and experience, previously held senior-executive level positions, his service on other public company boards, his extensive experience with companies in the media sector and expertise in both traditional and new media.

*Ariel Emanuel* has served as a member of our board of directors since 2007. Mr. Emanuel was a founding partner of Endeavor, a leading talent agency that merged with the William Morris Agency in 2009, creating WME Entertainment. Mr. Emanuel was an integral part of Endeavor's success and provided its vision. Mr. Emanuel is now Chief Executive Officer and a member of the board of directors of WME Entertainment. Mr. Emanuel is also a member of the Board of Trustees of the American Film Institute.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Emanuel should serve as a director: his professional background and experience, his leadership skills acquired while building Endeavor and guiding WME Entertainment, his extensive knowledge and understanding of and reputation in the entertainment industry and his expertise in artist representation.

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*Robert Ted Enloe, III* has served as a member of our board of directors since 2006. Mr. Enloe has been Managing General Partner of Balquita Partners, Ltd., a family securities and real estate investment partnership, since 1996, and he currently serves as a director of Leggett & Platt Inc. and Silicon Laboratories Inc. Mr. Enloe's former positions include Vice Chairman of the Board and member of the Office of the Chief Executive for Compaq Computer Corporation and president of Lomas Financial Corporation and Liberte Investors.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Enloe should serve as a director: his professional background and experience, previously held senior-executive level positions, his service on other public and private company boards, his extensive experience with technology companies and his financial expertise.

*Jeffrey T. Hinson* has served as a member of our board of directors since 2005. Mr. Hinson has been President of YouPlus Media, LLC since June 2009. Previously, he served as Chief Executive Officer of Border Media Partners, LLC from 2007 to 2009, was a private financial consultant from 2005 to 2007 and served as Executive Vice President and Chief Financial Officer of Univision Communications Inc. from 2004 to 2005. He served as Senior Vice President and Chief Financial Officer of Univision Radio, the radio division of Univision, from 2003 to 2004. From 1997 to 2003, Mr. Hinson served as Senior Vice President and Chief Financial Officer of Hispanic Broadcasting Corporation, which was acquired by Univision in 2003 and became the radio division of Univision. Mr. Hinson also serves as Chairman of the Board of Windstream Corporation and as a director of TiVo Inc. and Ares Commercial Real Estate Corporation.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Hinson should serve as a director: his professional background and experience, previously held senior-executive level positions, his service on other public company boards, his extensive experience with companies in the media sector and his financial expertise.

*James S. Kahan* has served as a member of our board of directors since 2007. Mr. Kahan is a former executive of AT&T where he spent nearly 38 years. During his tenure at AT&T and its predecessors, he oversaw approximately \$300 billion of acquisitions and divestitures, including the acquisitions of Pacific Telesis (1997), Southern New England Telecommunications (1998), Ameritech (1999) and the former AT&T Corp. (2005), as well as Cingular Wireless' acquisition of AT&T Wireless (2004). He was also responsible for AT&T's acquisition of BellSouth Corp. in 2006. Mr. Kahan serves as a director of Amdocs Ltd., which provides software products and services to the communications industry worldwide, Frontier Communications Corporation, a telecommunications company which primarily focuses on serving rural geographic areas, Catch Media, a private B2B company, and Media Rights Capital, a private company in the film and television business.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Kahan should serve as a director: his professional background and experience, previously held senior-executive level positions, his service on other public and private company boards and his financial and mergers and acquisitions expertise.

*Gregory B. Maffei* has served as a member of our board of directors since February 2011 and as our Chairman of the Board since March 2013. Mr. Maffei has served as a director of Liberty Interactive since 2005, and as its Chief Executive Officer and President since 2006, and has served as a director and as President and Chief Executive Officer of Liberty Media since August 2012. He also served as Liberty Interactive's CEO-Elect from November 2005 through February 2006. Prior to joining Liberty, Mr. Maffei served as President and Chief Financial Officer of Oracle Corporation during 2005 and as Chairman and Chief Executive Officer of 360networks Corporation from 2000 until 2005. Previously, Mr. Maffei was the Chief Financial Officer of Microsoft Corporation from 1997 to 2000. Mr.

Maffei has served as a director of Starz since 2007 (and as its Chairman of the Board since January 2013), as a director of Electronic Arts, Inc. since 2003, as a director of Zillow, Inc. since 2005, as a director of Sirius since 2009, as a director of Barnes & Noble, Inc. since 2011 and as a director of TripAdvisor, Inc. since February 2013. Mr. Maffei served as a director of DIRECTV (or its predecessor) from 2008 to 2010. Mr. Maffei served as a director of Expedia, Inc. from 1999 to 2003, and as a director of Starbucks Corporation from 1999 to 2006. Mr. Maffei was also Chairman of the Board of Expedia, Inc. from 1999 to 2002.



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The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Maffei should serve as a director: his professional background and experience, his leadership and reputation in the media and communications sectors, previously held senior-executive level positions and his service on other public and private company boards. Mr. Maffei was nominated as a director by Liberty Media pursuant to the terms of the Liberty Stockholder Agreement.

*Randall T. Mays* has served as a member of our board of directors since our formation in 2005. He serves as the Vice Chairman of Clear Channel. Previously, he served as President and Chief Financial Officer of Clear Channel. Mr. Mays has served on the board of directors of Clear Channel since 1999.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Mays should serve as a director: his professional background and experience, previously held senior-executive level positions, his service on other public and private company boards and his financial, media and advertising expertise.

*Michael Rapino* is our President and Chief Executive Officer and has served in this capacity since 2005. He has also served on our board of directors since 2005. From 2004 to 2005, Mr. Rapino was Chief Executive Officer and President of our predecessor's Global Music division.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Rapino should serve as a director: his professional background and experience, his leadership skills acquired prior to and while serving as Chief Executive Officer of Live Nation, his extensive knowledge and understanding of and reputation in the music industry and his understanding of Live Nation's business, operations, products and services.

*Mark S. Shapiro* has served as an Executive Producer at Dick Clark Productions, an independent producer of television programming, since September 2012, and was its Chief Executive Officer from May 2010 to September 2012. Mr. Shapiro was the Chief Executive Officer and a director of Six Flags, Inc., the world's largest regional theme park company, from December 2005 through May 2010. Six Flags, Inc. filed a voluntary petition to restructure its debt obligations under Chapter 11 of the U.S. Bankruptcy Code ( Chapter 11 ) in June 2009 and emerged from Chapter 11 in May 2010. Prior to joining Six Flags, Inc., Mr. Shapiro spent 12 years at ESPN, Inc., where he served as Executive Vice President, Programming and Production and in various other capacities. At ESPN, he had significant responsibility in building the strength of the network's brand and garnered numerous Emmy and Peabody awards during his tenure. Mr. Shapiro also currently serves as a director of Frontier Communications Corporation and Papa John's International, Inc., and as a trustee of Equity Residential. Mr. Shapiro served as a director of the Tribune Company, a private media conglomerate, until December 2012, at which time the Tribune Company emerged from Chapter 11 bankruptcy. The Tribune Company filed a voluntary petition to restructure its debt obligations under Chapter 11 on December 8, 2008.

The following experience, qualifications, attributes and/or skills led the board of directors to conclude that Mr. Shapiro should serve as a director: his professional background and experience, previously held senior-executive level positions, his service on other public company boards and his extensive experience with companies in the entertainment sector.

## **Board Meetings**

Our board of directors met five times during 2012. All incumbent directors, other than Jonathan Dolgen (who missed certain meetings for medical reasons), attended at least 75% of the aggregate meetings of the board of directors and of board committees on which they served during the time they were serving as a director or committee member, as

applicable. We have adopted a formal policy on director attendance at annual meetings of stockholders, which states that each director is strongly encouraged to attend such meetings, unless attendance is precluded by health or other significant personal matters. Eight of our then-current directors attended our 2012 annual meeting of stockholders.

The board of directors has appointed Mr. Maffei to preside over executive sessions of the non-management directors.

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The board of directors has four standing committees: the Audit Committee, the Nominating and Governance Committee, the Compensation Committee and the Executive Committee, each of which is described below. Each committee, other than the Executive Committee, operates under a written charter adopted by the board of directors. All of the committee charters are publicly available on our website at [www.livenation.com/investors](http://www.livenation.com/investors) or may be obtained upon written request to our General Counsel at our principal executive offices.

Committee members are elected by the board of directors, upon the Nominating and Governance Committee's recommendations, and serve until their successors are elected or their earlier resignation or removal. The current composition of the board committees is as follows:

	Audit Committee	Nominating and Governance Committee	Compensation Committee	Executive Committee
Mark Carleton		ü	ü	
Jonathan Dolgen	ü			
Ariel Emanuel		ü		
Robert Ted Enloe, III			ü (Chair)	
Jeffrey T. Hinson	ü (Chair)			
James S. Kahan	ü			
Gregory B. Maffei				ü (Chair)
Randall T. Mays		ü (Chair)		ü
Michael Rapino				ü
Mark S. Shapiro			ü	

**Audit Committee**

The Audit Committee currently consists of Messrs. Dolgen, Hinson and Kahan. The board of directors has determined that all three members of the Audit Committee are independent, as defined by the NYSE corporate governance standards, Rule 10A-3 of the Exchange Act and our independence standards. The board of directors has also determined that each Audit Committee member is financially literate and that both Messrs. Hinson and Kahan have the attributes of an audit committee financial expert as defined in the applicable SEC regulations. During 2012, the Audit Committee met four times.

As set forth in more detail in the Audit Committee Charter, the Audit Committee's purpose is to assist the board of directors in its general oversight of the quality and integrity of our accounting, auditing and financial reporting and internal control practices. The specific responsibilities of the Audit Committee include:

- appointing, compensating, overseeing and terminating the independent registered public accounting firm;
- approving all audit and non-audit services (other than those non-audit services prohibited by law) to be provided by the independent registered public accounting firm;
- reviewing and discussing the annual and quarterly financial statements and related notes and the specific disclosures under Management's Discussion and Analysis of Financial Condition and Results of Operations;
- reviewing with the independent registered public accounting firm any audit problems or difficulties and management's responses thereto;
- discussing earnings press releases, as well as financial information and earnings guidance provided to analysts and

rating agencies, if any;

reporting regularly to the full board of directors regarding, among other things, the quality and integrity of our financial statements, compliance with legal or regulatory requirements, the performance and independence of the independent registered public accounting firm and the performance of the internal audit function;

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maintaining free and open communications with, and periodically meeting with, management, the internal auditors and the independent registered public accounting firm;

discussing guidelines and policies with respect to risk assessment and risk management;

overseeing our Policy on Related-Person Transactions, as amended and supplemented from time to time;

reviewing and approving the Report of the Audit Committee included in our annual proxy statements; and

complying with all other responsibilities and duties set forth in the Audit Committee Charter.

For additional information concerning the Audit Committee, see Report of the Audit Committee included in this proxy statement.

**Nominating and Governance Committee**

The Nominating and Governance Committee currently consists of Messrs. Carleton, Emanuel and Mays.

The board of directors has determined that all three members of the Nominating and Governance Committee are independent, as defined by the NYSE corporate governance standards and our independence standards. The

Nominating and Governance Committee met three times during 2012.

The specific responsibilities of the Nominating and Governance Committee include:

identifying, screening and recruiting qualified individuals to become board members;

proposing nominations for the board of directors and board committee membership;

assessing the composition of the board of directors and board committees;

overseeing the performance of the board of directors; and

complying with all other responsibilities and duties set forth in the Nominating and Governance Committee Charter.

**Compensation Committee**

The Compensation Committee currently consists of Messrs. Carleton, Enloe and Shapiro.

The board of directors has determined that all three members of the Compensation Committee are independent, as defined by the NYSE corporate governance standards and our independence standards. During 2012, the

Compensation Committee met seven times and acted by unanimous written consent once.

The specific responsibilities of the Compensation Committee include:

reviewing and approving, and/or recommending modifications to, the base salary, incentive compensation and all other compensation of our Chief Executive Officer and other executive officers;

overseeing the administration of our equity-based plans;

reviewing and approving the Report of the Compensation Committee included in our proxy statements;

reviewing and discussing with management the Compensation Discussion and Analysis included in our proxy statements;

reviewing, from time to time, the compensation and benefits of directors who are not employees of the company and recommending any changes to the board that the committee deems appropriate;

overseeing the company's submissions to stockholders on executive compensation matters, including advisory votes on executive compensation and the frequency of such votes, incentive and other executive compensation plans and

amendments to such plans;

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consulting on the appropriate engagement with shareholder groups and proxy advisory firms on executive compensation matters;  
overseeing and periodically assessing material risks associated with the company's compensation structure, policies and programs for executive officers; and

complying with all other responsibilities and duties set forth in the Compensation Committee Charter.

Compensation Committee meetings are regularly attended by the Chief Executive Officer and, from time to time, other members of management.

### **Executive Committee**

The Executive Committee currently consists of Messrs. Maffei, Mays and Rapino. The Executive Committee did not take any formal actions during the 2012 fiscal year, although the members did meet informally from time to time to discuss the affairs of the company.

The specific responsibilities of the Executive Committee are to:

be available to the company's executive management to discuss significant operational and strategic issues from time to time;

serve as a conduit between executive management and the board of directors, including helping to facilitate board processes and communications; and

have such further powers and responsibilities, and undertake such specific actions or duties, as may be delegated to it in the future by the board of directors.

### **Director Compensation**

Pursuant to our non-employee director compensation plan, in 2012 we paid (i) each of our non-employee directors an annual cash retainer of \$75,000, (ii) each member of the Audit Committee, Compensation Committee and Nominating and Governance Committee an additional annual cash retainer of \$17,500, \$12,500 and \$7,500, respectively, and (iii) the Chairpersons of the Audit Committee, Compensation Committee and Nominating and Governance Committee a further annual cash retainer of \$15,000, \$12,500 and \$7,500, respectively. No additional per-meeting fees apply under the plan.

Under the plan, each non-employee director also receives a grant of \$125,000 in shares of restricted stock based on the average closing price of our stock during the 20 trading days prior to the date of the grant (i) upon such non-employee director's appointment to the board of directors (pro-rated for the period from the director's appointment through the anticipated date of our next annual meeting of stockholders), and (ii) on an annual basis thereafter. We may also grant additional discretionary stock-based awards to our non-employee directors, and these directors may elect to receive their cash fees in the form of shares of our common stock.

Generally, only non-employee directors are eligible to receive compensation for their services as a director. Accordingly, Mr. Rapino, our President and Chief Executive Officer, and Mr. Azoff, our former Executive Chairman, did not receive any separate director compensation during 2012.

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The following table shows compensation paid to the members of our board of directors for the fiscal year ended December 31, 2012. As discussed above, any board member who is also an employee of the company does not receive separate compensation for service on the board.

Name <sup>(1)</sup>	Fees Earned or Paid in Cash (\$) <sup>(2)</sup>	Stock Awards (\$) <sup>(3)(4)</sup>	Stock Option Awards (\$) <sup>(3)</sup>	Total (\$)
Irving L. Azoff				
Mark Carleton	95,000	119,539		214,539
James L. Dolan	75,000	119,539		194,539
Jonathan Dolgen	92,500	119,539		212,039
Ariel Emanuel	137,500	119,539		257,039
Robert Ted Enloe, III	100,000	119,539		219,539
Jeffrey T. Hinson	107,500	119,539		227,039
James S. Kahan	92,500	119,539		212,039
Gregory B. Maffei	130,000	119,539		249,539
Randall T. Mays	90,000	119,539		209,539
Michael Rapino				
Mark S. Shapiro	142,500	119,539		262,039

(1) Mr. Azoff resigned as our Executive Chairman and as a member of our board of directors on December 31, 2012, and Mr. Dolan resigned as a member of our board of directors on February 22, 2013.

The amounts shown for Messrs. Emanuel, Maffei and Shapiro include a total of \$55,000 per person paid in recognition of their service on a special committee of the board of directors that negotiated and reviewed the terms (2) of the transaction that ultimately resulted in Mr. Azoff's departure from the company in December 2012 (\$30,000 of which was awarded in December 2012 and paid in early January 2013, but has been included in the table as 2012 compensation).

(3) The amounts set forth in these columns reflect shares of restricted stock and stock options, as applicable, granted under our stock incentive plans. The amounts listed are equal to the aggregate grant date fair value computed in accordance with ASC topic 718, *Compensation - Stock Compensation*, or ASC 718 (which will generally lead to a reported value that differs from the amount set forth in the director compensation policy outlined above under Director Compensation due to the different methodologies), and no assumptions for forfeitures were included for restricted stock awards. A discussion of the assumptions used in calculating the grant date fair value is set forth in Note 11 of the Notes to Consolidated Financial Statements of our Annual Report on Form 10-K for the year ended December 31, 2012. The restricted stock awards vest in full on the first anniversary of the grant. The ownership of company securities as of December 31, 2012 for each director is set forth below in the table under Security Ownership.

(4) In June 2012, Messrs. Carleton, Dolan, Dolgen, Emanuel, Enloe, Hinson, Kahan, Maffei, Mays and Shapiro each received 13,646 shares of restricted stock, with each restricted stock award having an aggregate grant date fair value of \$119,539, which shares represented the 2012 annual grant pursuant to our non-employee director compensation policy.

## Compensation Committee Interlocks and Insider Participation

No member of the Compensation Committee was at any time during 2012, or at any other time, an officer or employee of Live Nation, and no member had any relationship requiring disclosure under Item 404 of Regulation S-K promulgated by the SEC. None of our executive officers (i) serves as a member of the compensation committee of any other company of which any member of the Compensation Committee or board of directors is an executive officer, or (ii) serves as a member of the board of directors of any other company of which any member of the Compensation Committee is an executive officer.



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The following table sets forth certain information regarding beneficial ownership of our common stock as of April 19, 2013, by:

each person known by us to beneficially own more than 5% of our common stock;  
each current director and director nominee;

each of our current executive officers named in the 2012 Summary Compensation Table; and  
all of our executive officers, directors and director nominees as a group.

Beneficial ownership is determined in accordance with SEC rules and regulations. Unless otherwise indicated in the footnotes to this table, and subject to community property laws where applicable, we believe that each of the stockholders named in this table has sole voting and investment power with respect to the shares indicated as beneficially owned. Beneficial ownership also includes shares of common stock subject to options exercisable on or before June 18, 2013 (60 days after April 19, 2013); provided, however, that these shares are not deemed outstanding for computing the percentage ownership of each other person. The percentage of beneficial ownership is based on 194,620,038 shares of our common stock outstanding (or deemed to be outstanding under SEC rules and regulations) as of April 19, 2013. Unless otherwise indicated, the address of each of the stockholders listed below is c/o Live Nation Entertainment, Inc., 9348 Civic Center Drive, Beverly Hills, California 90210.

Name of Beneficial Owner	Common Stock	Exercisable Options	Restricted Stock Unvested	Other	Total	Percent
Mark Carleton	23,754		13,646		37,400	*
Jonathan Dolgen <sup>(1)</sup>	54,084		13,646		67,730	*
Ariel Emanuel	55,415	10,000	13,646		79,061	*
Robert Ted Enloe, III	15,415	20,000	13,646		49,061	*
Jeffrey T. Hinson <sup>(2)</sup>	20,415	20,000	13,646		54,061	*
James S. Kahan <sup>(3)</sup>	90,415	10,000	13,646	36,500	150,561	*
Gregory B. Maffei	15,654		13,646		29,300	*
Randall T. Mays <sup>(4)</sup>	80,416	100,000	23,646	135,551	339,613	*
Michael Rapino	814,130	2,918,150	870,683		4,602,963	2.33 %
Mark S. Shapiro	43,956		13,646		57,602	*
Joe Berchtold	22,450	31,525	68,452		122,427	*
Nathan Hubbard	208,588	149,570	258,902		617,060	*
Michael Rowles	155,056	127,165	118,271		400,492	*
Kathy Willard	212,958	154,395	142,289		509,642	*
All directors and executive officers as a group (15 persons) <sup>(5)</sup>	1,816,383	3,555,805	1,598,911	172,051	7,143,150	3.60 %
Liberty Media Corporation <sup>(6)</sup>				52,051,942	52,051,942	26.75 %
Shapiro Capital Management LLC <sup>(7)</sup>				16,440,558	16,440,558	8.45 %
Harris Associates L.P. <sup>(8)</sup>				14,527,825	14,527,825	7.46 %
Blackrock, Inc. <sup>(9)</sup>				11,027,714	11,027,714	5.67 %

\*

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Percentage of common stock beneficially owned by the named stockholder does not exceed one percent of our common stock.

- (1) Includes 137 shares of common stock held by a family charitable foundation with which Mr. Dolgen is affiliated. Mr. Dolgen disclaims beneficial ownership of these shares.
- (2) Includes 20,415 shares of common stock that are subject to a pledge arrangement.

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- (3) Includes 36,500 shares of common stock held by trusts of which Mr. Kahan is the trustee, but not a beneficiary.  
Includes 30,000 shares held in a margin account with no current margin balance.
- (4) Includes 38,198 shares of common stock held by trusts of which Mr. Mays is the trustee, but not a beneficiary, and 87,834 shares in a GRAT for Mr. Mays and 9,519 shares in a GRAT for Paula Mays.  
(5) See footnotes 1 through 4.  
Address: 12300 Liberty Boulevard, Englewood, Colorado 80112. Information is based solely on a Form 4 filed by Liberty Media Corporation with the SEC on March 13, 2013. Such form states that the reporting person has
- (6) 51,741,114 shares beneficially owned directly and 310,828 shares beneficially owned indirectly through a wholly-owned subsidiary.  
Address: 3060 Peachtree Road, Ste. 1555 N.W., Atlanta, Georgia 30305. Information is based solely on a Schedule
- (7) 13G filed by Shapiro Capital Management LLC and Samuel R. Shapiro with the SEC on February 11, 2013. Such form states that the reporting persons aggregately have sole voting power with respect to 14,635,502 shares, shared voting power with respect to 1,805,056 shares and sole dispositive power with respect to all shares.  
Address: Two North LaSalle Street, Suite 500, Chicago, Illinois, 60602-3790. Information is based solely on a Schedule 13G/A Amendment No. 1 filed by Harris Associates L.P. and Harris Associates Inc. with the SEC on
- (8) February 11, 2013. Such form states that the reporting persons aggregately have sole voting power with respect to 10,317,425 shares, shared voting power with respect to no shares, and sole dispositive power with respect to all shares; and that by reason of advisory and other relationships with the person who owns the shares they may be deemed to be the beneficial owner of 14,527,825 shares.  
Address: 40 East 52<sup>nd</sup> Street, New York, New York, 10022. Information is based solely on a Schedule 13G/A
- (9) Amendment No. 3 filed by Blackrock, Inc. with the SEC on February 11, 2013. Such form states that the reporting persons aggregately have sole voting power with respect to 11,027,714 shares, shared voting power with respect to no shares and sole dispositive power with respect to all shares.

## **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Exchange Act requires our directors and executive officers and holders of more than 10% of our common stock to file reports of ownership and changes in ownership with the SEC. These reporting persons are required by SEC regulations to furnish us with copies of all Section 16(a) forms they file.

Based solely on our review of the Section 16(a) forms received by us, or written representations from reporting persons that no such forms were required to be filed, as applicable, we believe that the reporting persons complied with all of the Section 16(a) filing requirements during the 2012 fiscal year.

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**PROPOSAL NO. 2 AMENDMENT OF OUR AMENDED  
AND RESTATED  
CERTIFICATE OF INCORPORATION TO ELIMINATE  
CLASSIFIED BOARD  
OF DIRECTORS AND PROVIDE FOR ANNUAL  
ELECTION OF DIRECTORS,  
TOGETHER WITH OTHER CONFORMING CHANGES**

Our board of directors, as part of its continuing review of corporate governance practices, and after careful consideration, has unanimously adopted and now recommends stockholder approval of this proposal to amend our amended and restated certificate of incorporation.

The following summary of the proposed amendments may not contain all the information that is important to you. The complete text of the proposed amendment to Article VI of our amended and restated certificate, reflecting the amendments proposed in Item 2, is set forth in Appendix A. This summary is qualified in its entirety by the full text of the proposed amendment, which you are urged to read in its entirety.

The board of directors is currently classified, which means it is divided into three classes, and members of each class are elected to serve for staggered three-year terms. Proponents of classified boards believe that they provide continuity and stability to the board, facilitate a long-term outlook by the board, and improve the board's negotiating position when confronted with an unsolicited suitor. On the other hand, an increasing number of investors have come to believe that classified boards reduce accountability of directors because they limit the ability of stockholders to evaluate and elect all directors annually.

The board of directors is committed to good corporate governance. In making its recommendation, the board considered carefully comments from our stockholders regarding the advantages of both classified and declassified board structures. The board determined that the advantages of a classified board were outweighed by the advantages of the stockholders' ability to evaluate all directors annually and the adoption of a structure that is currently considered by many to be a best practice in corporate governance. Consequently, the board concluded that an amendment to our amended and restated certificate of incorporation to provide for the annual election of all directors is in the best interests of Live Nation Entertainment and its stockholders.

If the proposed amendment to declassify the board of directors is approved by the stockholders at the 2013 Annual Meeting of Stockholders, the declassified Board structure would be implemented as follows:

the Class I directors elected at the 2013 Annual Meeting of Stockholders will be elected for a one-year term; the Class II directors will continue to serve the remainder of their elected terms, which expire at the 2014 Annual Meeting of Stockholders; the Class III directors, whose terms are scheduled to expire at the 2015 Annual Meeting of Stockholders, have all submitted a resignation conditioned on the approval of this Item, such that they will serve only one year of their remaining term, but would be eligible to stand for re-election at the 2014 Annual Meeting of Stockholders; and starting with the 2014 Annual Meeting of Stockholders, all directors will be elected annually.

The proposed amendments would also delete the existing requirement that provided, in accordance with the provisions of Delaware law applicable to classified boards of directors, that directors may be removed only for cause. Under Delaware law, directors of companies that do not have classified boards may be removed by stockholders with or without cause.

The Board has already approved the amendment and restatement of our bylaws to make conforming changes similar to those proposed for the amended and restated certificate of incorporation. These amended and restated bylaws will take effect only if this amendment to the amended and restated certificate of incorporation is approved.

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Approval of these amendments will amend Article VI as shown on Appendix A and requires the affirmative vote of the holders of not less than 80% of the outstanding shares of our common stock. For purposes of this vote, abstentions (or a direction to your broker, bank or other nominee to abstain) will have the effect of a negative vote. If the proposed amendments are not approved, the board of directors will remain classified and the other proposed changes to Article VI will not be adopted.

**THE BOARD OF DIRECTORS UNANIMOUSLY  
RECOMMENDS A VOTE FOR THE AMENDMENTS TO  
THE AMENDED AND RESTATED CERTIFICATE OF  
INCORPORATION TO DECLASSIFY OUR BOARD AND  
PROVIDE FOR ANNUAL ELECTION OF ALL  
DIRECTORS.**

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## **PROPOSAL NO. 3 ADVISORY VOTE ON THE COMPENSATION PAID TO OUR NAMED EXECUTIVE OFFICERS**

Under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, we are providing the company's stockholders the opportunity to vote at this annual meeting to approve the compensation paid to the company's named executive officers, as disclosed in this proxy statement pursuant to Item 402 of Regulation S-K under the Securities

Act of 1933, as amended, or the Securities Act, and the Exchange Act. Pursuant to the Dodd-Frank Act, the stockholder vote on executive compensation is an advisory vote only, and it is not binding on the company or our board of directors.

Although the vote is non-binding, the Compensation Committee and the board of directors value the opinions of our stockholders and will consider the outcome of the vote when making future compensation decisions. This proposal, commonly known as a "say-on-pay" proposal, gives our stockholders an opportunity to endorse or not endorse our executive officer pay program and policies through the following resolution:

RESOLVED, that the stockholders approve, on an advisory basis, the compensation paid to the named executive officers, as disclosed in the company's proxy statement for the 2013 Annual Meeting of Stockholders pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the 2012 Summary Compensation Table and the other related tables and disclosure.

As described more fully in the Compensation Discussion and Analysis section of this proxy statement, we believe that our executive compensation program is reasonable, competitive and strongly focused on pay for performance principles. We emphasize compensation opportunities that reward our executives when they deliver targeted financial results. The compensation paid to our named executive officers varies depending upon the achievement of pre-established performance goals, which may be both individual and corporate. Through stock ownership requirements and equity incentives, we also align the interests of our executives with those of our stockholders and the long-term interests of Live Nation. Our executive compensation policies have enabled Live Nation to attract and retain talented and experienced senior executives and have benefited the company over time. We believe that the fiscal year 2012 compensation paid to our named executive officers was appropriate and aligned with Live Nation's fiscal year 2012 results, and that it positions the company for growth in future years.

The affirmative vote of the holders of at least a majority of the total voting power of our common stock present in person or represented by proxy and entitled to vote on this proposal is required to approve the advisory resolution on the company's executive compensation described in this Proposal 3. For purposes of this vote, abstentions (or a direction to your broker, bank or other nominee to abstain) will be counted as present in person or represented by proxy and entitled to vote on this proposal, and therefore will have the effect of a negative vote. The results of this vote are not binding on our board of directors.

## **THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE ADVISORY RESOLUTION APPROVING THE COMPENSATION**

# **PAID TO THE COMPANY'S NAMED EXECUTIVE OFFICERS.**

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# **PROPOSAL NO. 4 RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit Committee of the board of directors has appointed Ernst & Young LLP as our independent registered public accounting firm to audit our consolidated financial statements for the fiscal year ending December 31, 2013.

Ernst & Young LLP served as our independent registered public accounting firm during the 2012 fiscal year. Representatives of Ernst & Young LLP are expected to be present at the annual meeting to respond to appropriate questions and will have the opportunity to make a statement if they so desire.

The affirmative vote of the holders of at least a majority of the total voting power of our common stock present in person or represented by proxy and entitled to vote on this proposal will be required to ratify the appointment of Ernst & Young LLP. Abstentions will be counted toward a quorum and considered shares present in person or by proxy and entitled to vote. Accordingly, abstentions will have the effect of a negative vote on this proposal.

Stockholder ratification of the appointment of Ernst & Young LLP is not required by our bylaws or otherwise.

However, our board of directors is submitting the appointment of Ernst & Young LLP to the stockholders for ratification as a matter of good corporate governance practice. If the stockholders fail to ratify the appointment, the Audit Committee will reconsider whether to retain Ernst & Young LLP. Even if the appointment is ratified, the Audit Committee, in its discretion, may direct the appointment of a different independent registered public accounting firm at any time during the 2013 fiscal year if it determines that such a change would be in the best interests of us and our stockholders.

## **THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE RATIFICATION OF ERNST & YOUNG LLP AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM.**

### **Audit and Non-Audit Fees**

The following table shows the fees paid or accrued (in thousands) by Live Nation for audit and other services provided by Ernst & Young LLP for the 2012 and 2011 fiscal years, respectively:

	2012	2011
Audit Fees <sup>(1)</sup>	\$ 6,828	\$ 6,418
Audit-Related Fees <sup>(2)</sup>	639	490
Tax Fees <sup>(3)</sup>	733	1,069

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All Other Fees <sup>(4)</sup>	3	3
Total	\$ 8,203	\$ 7,980

(1) Audit fees consist of fees for the audit of our annual financial statements, the audit of our internal controls over financial reporting, reviews of our financial statements included in our Quarterly Reports on Form 10-Q, reviews of our other SEC filings and other professional services provided in connection with statutory and regulatory filings.

(2) Audit-related fees consist of fees for assurance and related services that are reasonably related to the performance of the audit and review of our financial statements and which are not reported above under Audit Fees. These services primarily related to attest services in connection with ticketing system audits for purposes of reporting on control design and operating effectiveness, gross receipts audits as required by leases and due diligence services.

(3) Tax fees consist of fees for tax advice and tax return preparation.

(4) All other fees consist of fees for Ernst & Young's online research tool.

The Audit Committee has established procedures for the approval of all audit and non-audit services provided by our independent registered public accounting firm. Pursuant to this policy, the Audit Committee approves all audit and non-audit services provided by the independent registered public accounting firm, including the fees and other terms of the engagements. Before the independent registered public accounting firm is engaged to perform any non-audit services, the Audit Committee must review and pre-approve such

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services. The Audit Committee may delegate its approval authority to its Chairperson, provided that any services approved by the Chairperson are reported to the Audit Committee at its next regularly scheduled meeting.

The Audit Committee approved all of the audit and permissible non-audit services performed by Ernst & Young LLP during the 2012 fiscal year.

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# REPORT OF THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS

*The material in this report is not soliciting material, is not deemed filed with the SEC and is not incorporated by reference in any filing of the company under the Securities Act or the Exchange Act whether made on, before or after the date of this amended report and irrespective of any general incorporation language in such filing.*

The Audit Committee's purpose is to assist the board of directors in its general oversight of Live Nation's accounting, auditing and financial reporting practices. Management is primarily responsible for Live Nation's financial statements, systems of internal controls and compliance with applicable legal and regulatory requirements. Ernst & Young LLP, Live Nation's independent registered public accounting firm, is responsible for performing an independent audit of the consolidated financial statements and expressing an opinion on the conformity of those financial statements with accounting principles generally accepted in the United States, as well as expressing an opinion on the effectiveness of internal control over financial reporting.

The Audit Committee members are not professional accountants or auditors, and their functions are not intended to duplicate or to certify the activities of management and the independent registered public accounting firm, nor can the committee certify that Live Nation's registered public accounting firm is independent under applicable rules. The Audit Committee serves a board-level oversight role, in which it provides advice, counsel and direction to management and the independent registered public accounting firm on the basis of the information it receives, discussions with management and the independent registered public accounting firm and the experience of the committee's members in business, financial and accounting matters.

During the 2012 fiscal year, management completed the documentation, testing and evaluation of Live Nation's internal control over financial reporting in response to the requirements set forth in Section 404 of the Sarbanes-Oxley Act of 2002 and related regulations. The Audit Committee was kept apprised of the progress of the evaluation and provided oversight and advice to management during the process. In connection with this oversight, the Audit Committee received periodic updates provided by management and Ernst & Young LLP. At the conclusion of the process, management provided the Audit Committee with a report on the effectiveness of Live Nation's internal control over financial reporting. The Audit Committee also reviewed the report of management contained in Live Nation's Annual Report on Form 10-K for the year ended December 31, 2012 filed with the SEC, as well as Ernst & Young LLP's Report of Independent Registered Public Accounting Firm included in Live Nation's Annual Report on Form 10-K related to its audit of (i) the consolidated financial statements and financial statement schedule and (ii) the effectiveness of internal control over financial reporting.

In overseeing the preparation of Live Nation's financial statements, the Audit Committee met with both management and Live Nation's independent registered public accounting firm to review and discuss all financial statements prior to their issuance and to discuss significant accounting issues. Management advised the Audit Committee that all financial statements were prepared in accordance with generally accepted accounting principles. The Audit Committee's review included discussion with the outside auditors of matters required to be discussed pursuant to AU Section 380 (Communication With Audit Committees).

With respect to Live Nation's independent registered public accounting firm, the Audit Committee, among other things, discussed with Ernst & Young LLP matters relating to its independence, including its letter and the written disclosures made to the committee as required by Rule 3526 of the Public Company Accounting Oversight Board (Communication With Audit Committees Concerning Independence).

On the basis of these reviews and discussions, the undersigned members of the Audit Committee recommended to the board of directors that Live Nation's audited financial statements be included in its Annual Report on Form 10-K for the year ended December 31, 2012, for filing with the SEC.

Respectfully submitted,  
**The Audit Committee of the Board of Directors**  
Jonathan Dolgen  
Jeffrey T. Hinson (Chair)  
James S. Kahan

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## EXECUTIVE COMPENSATION

### Compensation Discussion and Analysis

*The following Compensation Discussion and Analysis may contain statements regarding historical and/or future individual and company performance measures, targets and other goals. These goals are disclosed in the limited context of our executive compensation program and should not be understood to be statements of management's or the board of directors' expectations or estimates of results or other guidance. We specifically caution investors not to apply these statements to other contexts. As used in this Compensation Discussion and Analysis, the term "executives" refers generally to members of our management team, the term "executive officers" refers to our executive officers as determined in accordance with Rule 3b-7 of the Exchange Act (and is a subset of "executives") and the term "named executive officers" refers to our named executive officers determined in accordance with Item 402(a)(3) of Regulation S-K (and is a subset of "executive officers"). References to "we," "us," "our" or "the company" refer to Live Nation Entertainment, Inc.*

### Executive Overview

In 2012, we grew revenue and profitability across all of our three core businesses of concerts, sponsorship and ticketing and for the company as a whole. Our success in 2012, following our growth in 2011, is demonstrating the strength of our live entertainment platform and the resilience of the live business: on a global basis, the industry grew and North America has bounced back from the economic slowdown of a few years ago. In addition to achieving our overall growth and profitability goals in 2012, we focused on investments in our businesses and technology platforms and also launched innovative new products to better serve and engage fans. Below are a few highlights of our 2012 successes:

we delivered overall revenue growth of 8%, Concerts segment revenue growth of 10%, Ticketing segment revenue growth of 4% and Sponsorship & Advertising segment revenue growth of 7%;

we delivered overall Adjusted Operating Income growth of 5%, Concerts segment Adjusted Operating Income growth of 4%, Ticketing segment Adjusted Operating Income growth of 6% and Sponsorship & Advertising Adjusted Operating Income growth of 6% (see pages 53–54 of our 2012 Annual Report on Form 10-K for a definition of this non-GAAP financial measure and reconciliations to operating income);

we added two million fans to our Live Nation Concerts, bringing us to 49 million attending our shows globally;

we grew our North America amphitheaters show count by 12% and attendance by 15%;

we increased our global festival attendance by 30% to 3.5 million attendees and doubled our electronic dance music, or EDM, attendance across all shows, with 1.4 million total attendees;

we grew global ticket sales at Ticketmaster by 5%;

we continued to deliver a net renewal rate for Ticketmaster of over 100%;

we continued on time and on budget with our Ticketmaster replatforming project, delivering four products to over 1,000 clients; and

we built new sponsorable products for our amphitheater and festival sponsorship business.

In 2013 and future years, we plan to build on our 2012 successes and continue to focus on five key strategic objectives that we believe will deliver on our core strategy of increasing market share and driving conversion, which we believe will then deliver our three-year growth objectives for revenue, Adjusted Operating Income and free cash flow:

grow market share in concerts and ticketing by five million tickets through global expansion and higher per event conversion;

grow market share in secondary ticketing with our integrated ticketing product launch;  
reduce ticketing costs with an updated technology platform;

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drive ticketing conversion by shifting advertising spend to more direct and efficient social and digital channels; and grow our advertising business through higher audience reach and increased CPMs.

Our key executive compensation decisions in 2012 related to setting appropriate performance targets and bonus levels for our executive officers in order to incentivize them to reach targeted goals during the year, as well as determining the form and amount of stock-based awards for our executive officers that will provide optimal long-term incentives to align their interests with those of our stockholders and encourage growth over the long term.

In addition, in December 2012, we entered into an amendment to our Chief Executive Officer's employment agreement. Many of the changes made in the amendment were implemented in an effort to improve the company's compensation practices from a governance standpoint, including:

eliminating the annual minimum increases to Mr. Rapino's base salary;

eliminating Mr. Rapino's automatic annual restricted stock grants;

changing Mr. Rapino's change of control provisions from modified single trigger to double trigger;

eliminating Mr. Rapino's gross-up payment in connection with any potential excise taxes;

eliminating the gross-up for taxes in connection with Mr. Rapino's automobile-related reimbursements; and

reducing Mr. Rapino's cash severance entitlements to two times his annual base plus bonus.

Certain of these changes are not effective until June 2014. For a complete description of Mr. Rapino's employment agreement as amended, including other provisions of the amendment not summarized above, please see [Named Executive Officer Employment Agreements - Michael Rapino](#) below.

Overall, we achieved slightly over 100% of our targeted company Adjusted Operating Income (as defined below) for the year on a constant currency and pro forma basis. All of our named executive officers had at least a portion of their cash performance bonuses tied to that target, and as a result, all of them received 100% of that portion of their targeted cash performance bonuses.

We believe that having employment agreements with our executive officers is critical to our success due to the importance of long-term artist, venue and client relationships in the live entertainment business, as well as the impact of an individual's reputation and relationships on our ability to identify, obtain and retain business opportunities. While the concept that reputation and relationships are important to success is certainly not unique to the live entertainment business, we believe that the live entertainment business itself *is* unique and that these factors have heightened importance in our business when compared to many other industries. Simply put, people are not fungible in our business and we try to keep our best performers. For this same reason, we are confident that our overall compensation levels for our executive officers are appropriate and necessary in order to attract and retain the best executive talent to lead and grow our company.

We maintain an executive compensation program that consists of four components: base salary, cash performance bonuses, long-term equity incentive awards and employee benefits and other perquisites. We strive to structure the program in a manner that will benefit our stockholders by allowing us to attract and retain the right individuals for our business. This manifests itself in the pay-for-performance culture we seek to maintain. To that end, in 2012 the Compensation Committee set aggressive performance targets for the vesting of the annual grants of restricted stock made to each of our named executive officers as part of our long-term equity incentive award component, as opposed to having the vesting of those awards be 100% time-based, as had been the practice in prior years. For annual awards made in the first quarter of 2013, the Compensation Committee continued this practice with the awards made to all of our named executive officers.

In its compensation review process, the Compensation Committee considers whether our compensation program serves the best interests of our stockholders. In 2012 and 2013, we had discussions with several of our institutional



investors in order to better understand their views on our compensation practices and

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structure. In determining executive compensation for 2013, the Compensation Committee considered the stockholder support that the Say-on-Pay proposal received at our 2012 annual meeting of stockholders and the feedback we received from our investors on our compensation programs. Based on the foregoing, we believe our programs are effectively designed and continue to be aligned with the interests of our stockholders.

### **Roles and Responsibilities**

This Compensation Discussion and Analysis describes our executive compensation program as it relates to the following named executive officers for 2012:

Michael Rapino	President and Chief Executive Officer
Irving Azoff*	Executive Chairman
Joe Berchtold	Chief Operating Officer
Nathan Hubbard	President Ticketmaster
Michael Rowles	General Counsel
Kathy Willard	Chief Financial Officer

\*Mr. Azoff was not serving as an executive officer as of the end of the 2012 fiscal year but has been included in this Compensation Discussion and Analysis pursuant to Item 402(a)(3)(iv) of Regulation S-K.

The Compensation Committee has primary responsibility for establishing the compensation paid to our named executive officers. The Compensation Committee is appointed by the board of directors, and consists entirely of directors who are outside directors for purposes of Section 162(m) of the Internal Revenue Code of 1986, as amended, or the Code, and non-employee directors for purposes of Rule 16b-3 of the Exchange Act. The Compensation Committee consists of Messrs. Carlton, Enloe and Shapiro, with Mr. Enloe serving as the committee's Chairman. The Compensation Committee is responsible for (i) administering and overseeing our executive compensation program, including matters related to salary, bonus plans and stock compensation plans, and (ii) approving all grants of equity awards.

### **Compensation Philosophy and Objectives**

Our executive compensation program is designed to attract, motivate, reward and retain talented individuals who are essential to our continued success. In determining the form and amount of compensation payable to our named executive officers, we are guided by the following objectives and principles:

Compensation should tie to performance. We aim to foster a pay-for-performance culture, with a substantial amount of executive compensation at risk. Accordingly, a significant portion of total compensation is tied to and varies with our financial, operational and strategic performance and the value of our common stock, as well as individual performance.

Compensation should encourage and reward the achievement of specific corporate and departmental goals and initiatives. From time to time, we set specific corporate and/or departmental goals and initiatives pertaining to, among other things, growth, productivity and people. Currently, we are primarily emphasizing, and the executive compensation program is designed primarily to reward, (i) achievement of targeted operating income before certain unusual and/or non-cash charges, acquisition expenses, depreciation and amortization (including goodwill impairments), loss or gain on sale of operating assets and non-cash and certain stock-based compensation expense, which is referred to as Adjusted Operating Income, and including any pro forma adjustments in respect of acquisitions or divestitures, evaluated on a constant currency basis and adjusted for certain legal settlements and judgments, and

(ii) the achievement of various personal performance objectives.

Compensation should establish common goals for executives and their key reports. We endeavor to set consistent performance targets for multiple layers of executives. By establishing common goals, we encourage a coordinated approach to managing the company that we believe will be most likely to increase stockholder value in the long term. Compensation should align executives' interests with those of our stockholders. Equity-based compensation encourages executives to focus on our long-term growth and prospects and to manage

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the company from the perspective of our stockholders. Executive officers are expected to have a meaningful ownership interest in the company and the Compensation Committee regularly reviews their grant history when assessing the appropriate mix of compensation elements. For a further discussion of share ownership guidelines applicable to our executive officers, see Officer and Director Stock Ownership Guidelines above.

Our overall compensation program should enable us to attract, motivate and retain highly-qualified executives by offering competitive compensation. Retention of key executives is a particular focus of our compensation program due to the importance of long-term artist and venue client relationships in the live entertainment business, as well as the impact that an established individual's reputation and relationships can have on the efficacy of that person within the industry.

Within this framework, we strive to maintain executive compensation levels that are fair, reasonable and competitive.

### **Compensation Setting Process**

Compensation determinations made during 2012 affecting our named executive officers were based primarily on the Compensation Committee's assessments of the appropriate levels of compensation required to recruit and retain top-level executive talent, based on industry standards and input from our Chief Executive Officer with respect to our other named executive officers (other than Irving Azoff, our former Executive Chairman), as well as the Compensation Committee's review of what we had paid executives in such roles historically.

In the first quarter of 2012, the Compensation Committee engaged Compensia as an independent outside compensation consultant to advise the committee regarding our executive compensation program and our equity and long-term incentive plan strategies, including a review of the reasonableness of compensation levels in comparison with those of other similarly-situated companies and the appropriateness of our compensation program structure in supporting our business objectives. In such advisory role, Compensia and the Compensation Committee reviewed market data as a reference point to gauge the reasonableness of the company's compensation levels for its executives, although no formal benchmarking or peer group analysis was utilized. More specifically, Compensia assisted the Compensation Committee in reviewing the compensation paid to the top executives (including the Named Executive Officers); establishing the pool of equity grants for the year and the apportionment of those awards among the top executives; and setting appropriate performance targets for equity incentive awards for the top executives. The company conducted an evaluation of the independence of Compensia and the Compensia personnel who worked with the committee, considering the relevant SEC regulations and the listing standards of the NYSE, and concluded that the services performed by Compensia and its personnel raised no conflicts of interest.

The Compensation Committee approves all material compensation decisions for the named executive officers, including the grant of all equity awards. Michael Rapino, our President and Chief Executive Officer, annually reviews the named executive officers' performance, other than his own performance (and, prior to his departure from the company, the performance of Mr. Azoff), which is reviewed solely by the Compensation Committee. The results of these evaluations, including recommendations on any salary adjustments, cash bonus amounts, performance targets and/or equity awards, are presented by Mr. Rapino to the Compensation Committee for consideration and approval. Mr. Rapino regularly attends meetings of the Compensation Committee and, upon the committee's request, provides various compensation and performance information to the committee. Mr. Rapino regularly engages the input of other executives in performing these functions and compiling such information for the Compensation Committee. The Compensation Committee also meets in executive session without Mr. Rapino to discuss compensation matters pertaining to Messrs. Rapino and the other named executive officers. On occasion, other named executive officers and members of management meet with the Compensation Committee to provide performance and other relevant data to the committee.

Certain named executive officers are entitled to accelerated vesting of their equity awards upon the occurrence of a change of control, which is referred to as a single trigger, to ensure that these executives receive the full benefit of their long-term compensation in a manner consistent with benefits realized by our stockholders. However, none of our named executive officers other than Mr. Rapino is eligible to receive severance or comparable cash payments upon the occurrence of a change of control absent a qualifying

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termination, which is referred to as a double trigger, because the severance benefits contained in the employment agreements are intended to provide protection in connection with the loss of employment (including a loss of employment related to a corporate transaction) rather than merely incentivize the closing of a transaction. However, pursuant to the terms of an amendment to his employment agreement, effective June 1, 2014, the change of control provisions in Mr. Rapino's agreement will be changed to a double trigger. The terms of employment for our executive officers, including those elements discussed above, generally are set forth in a written employment agreement. See Use of Employment Agreements below, and for a further discussion of the employment agreements of our named executive officers, see Named Executive Officer Employment Agreements beginning on page 52.

### **Use of Employment Agreements**

As discussed above under Executive Overview, we believe that having employment agreements with our executive officers is critical to our success due to the importance of long-term artist, venue and client relationships in the live entertainment business, as well as the impact of an individual's reputation and relationships on our ability to identify, obtain and retain business opportunities. We believe that, under normal circumstances in our industry, it is appropriate to enter into written compensatory agreements with key executives to provide greater stability and certainty that permits the executives to remain focused on their duties and responsibilities and better promote the interests of our stockholders.

We have entered into an employment agreement with each of our named executive officers. These agreements result from an often extensive negotiation process with the executive, in which the Compensation Committee often participates directly. The Compensation Committee ultimately approves all material terms of employment agreements with our executive officers. The employment agreements generally set forth information regarding base salary, cash performance awards, equity incentive awards, severance benefits and change-in-control vesting, as well as other employee benefits. For a further discussion of the employment agreements of our named executive officers, see Named Executive Officer Employment Agreements beginning on page 52.

### **Compensation Program Components**

Our executive compensation program consists of the following components:

- base salary;
- cash performance bonuses;
- long-term equity incentive awards; and
- employee benefits and other perquisites.

We believe that these components function together to provide a strong compensation program that enables us to attract and retain top talent while simultaneously aligning the interests of our executive officers with those of our stockholders. The Compensation Committee has not adopted a formal policy or practice for the allocation of (i) base salary versus incentive compensation, (ii) cash bonuses versus equity compensation or (iii) equity grants amongst various award types. Rather, the committee seeks to flexibly tailor each executive's total compensation package to include these various components in a manner designed to motivate and retain most effectively that particular executive officer, while still aligning the executive officer's interests with those of our stockholders. For these reasons, the Compensation Committee has not relied on formal benchmarking or peer group analysis in determining our compensation programs, though industry standards and informal reviews of compensation paid to executive officers of our competitors or others in similar industries are taken into consideration in this process.

**Base Salary**

We believe that competitive levels of cash compensation, together with equity and other long-term incentive programs, are necessary for the motivation and retention of executive officers. Base salaries provide executives with a predictable level of monthly income and help achieve the compensation program's objectives by attracting and retaining strong talent. The employment agreements set the base salaries of the named executive officers, with annual adjustments, if any, being made upon the approval of the Compensation

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Committee in its discretion (unless such annual adjustments are provided generally to all employees in accordance with company policy). In some cases, the agreements provide for minimum annual increases in an executive's base salary to provide additional retention incentive to these executives, although Mr. Rapino's minimum annual increases were eliminated in connection with his recent employment agreement amendment, as noted above.

Base salaries for executive officers are typically established at the time the employment agreements are entered into or amended and are based on negotiations with the executives and on the Compensation Committee's assessments of the salaries necessary and appropriate to recruit and/or retain the individual executives for their particular positions. These assessments include informal reviews of compensation paid to executives of comparable companies and competitors of ours. In establishing the base salaries of our executive officers, the members of the Compensation Committee also bring to bear their own judgment of appropriate compensation based on their individual professional experiences.

For further discussion of the base salaries of the named executive officers, see *Named Executive Officer Employment Agreements* beginning on page 52.

### **Cash Performance Bonuses**

Annual cash bonus eligibility is provided to each of the named executive officers to reward the achievement of corporate, departmental and/or individual accomplishments and to tie compensation to performance, each in keeping with our compensation philosophy. In March 2013, the Compensation Committee reviewed the named executive officers' performance during 2012 and awarded cash performance bonuses to each of the named executive officers based primarily on the achievement of pre-established targets, which targets are primarily based on our achievement of Adjusted Operating Income levels (both corporate and, where applicable, divisional). In general, annual cash bonus eligibility for the named executive officers' key reports was also based on Adjusted Operating Income on a pro forma basis in order to encourage a coordinated approach to managing the company consistent with our compensation philosophy.

We believe that Adjusted Operating Income is the primary metric on which the company's performance is evaluated by financial analysts and the investment community generally. Internally, we review Adjusted Operating Income on a pro forma basis to evaluate the performance of our operating segments, and believe that this metric assists investors by allowing them to evaluate changes in the operating results of our businesses separate from non-operational factors that affect net income, thus providing insights into both operations and the other factors that affect reported results.

In March 2013, each named executive officer was awarded a cash performance bonus in respect of performance in 2012 as follows:

*Michael Rapino.* Under the terms of his employment agreement, Mr. Rapino is eligible to receive (a) an annual cash performance bonus with a target amount equal to 100% of his highest base salary paid during the calendar year in which the bonus was earned (with a range to be established for achievement above or below such target) and (b) an annual cash exceptional performance bonus with a target amount equal to an additional 100% of his highest base salary paid during the calendar year in which the bonus was earned. Mr. Rapino's performance bonus eligibility for 2012 was based 100% on the achievement of company Adjusted Operating Income, and his exceptional performance bonus eligibility for 2012 was based 100% on the achievement of combined Global Concerts and Sponsorship Adjusted Operating Income. In March 2012, the Compensation Committee set for Mr. Rapino (a) a target cash performance bonus of \$2.2 million, based on the achievement of \$465.0 million of company Adjusted Operating Income for the year, with the actual bonus to range (i) between \$1.65 million and \$2.2 million for achievement of between 90% and 100% of such performance target and (ii) between \$2.2 million and \$4.4 million for achievement of between 100% and 110% of such performance target, in each case scaled based on straight-line interpolation, and (b) a



target cash exceptional performance bonus of an additional \$2.2 million, based on the achievement of \$200.0 million of combined Global Concerts and Sponsorship Adjusted Operating Income for the year with no scaling.

In March 2013, the Compensation Committee determined that, on a pro forma basis, (i) the company had achieved 100% of its Adjusted Operating Income performance target, and (ii) Global Concerts and Sponsorship had achieved 106% of their combined Adjusted Operating Income performance target, in each

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case based on financial information supplied by management. Accordingly, the Compensation Committee awarded Mr. Rapino (i) a cash performance bonus of \$2,200,000, representing 100% of his targeted cash performance bonus for 2012 and (ii) a cash exceptional performance bonus of \$2,200,000, representing 100% of his targeted cash exceptional performance bonus for 2012. Mr. Rapino's total cash performance bonus for 2012 was \$4,400,000, representing the sum of his cash performance bonus and his cash exceptional performance bonus.

In 2011, Mr. Rapino had voluntarily waived a contractual salary increase of \$100,000. In August 2012, in recognition of the company's strong performance in 2011 and Mr. Rapino's significant contributions to such performance, the Compensation Committee paid Mr. Rapino a cash bonus of \$243,281, consisting of (i) \$240,000, representing the additional amount that would have been included in Mr. Rapino's 2011 bonus had he not voluntarily waived the salary increase of \$100,000, and (ii) \$3,281, representing accrued interest on the \$240,000 amount from March 31, 2012 (the date on which 2011 bonuses were approved) through the date of actual payment of the additional \$240,000. The \$243,281 amount constitutes a discretionary bonus to Mr. Rapino for 2012.

*Irving Azoff.* Under the terms of his employment agreement with Front Line, Mr. Azoff was entitled to a \$2.0 million guaranteed annual cash bonus. In addition, Mr. Azoff's employment agreement with the company provided that he was eligible to receive a company annual cash performance bonus based on performance targets established by the Compensation Committee. In March 2012, the Compensation Committee set a target company annual performance bonus of \$1.5 million for Mr. Azoff, based on the achievement of \$465.0 million of company Adjusted Operating Income for the year, with the actual bonus to range between \$1.0 million and \$2.0 million for achievement of between 90% and 110% of such performance target, scaled based on a straight-line interpolation, in accordance with the terms of Mr. Azoff's employment agreement. On December 31, 2012, Mr. Azoff was paid \$2.0 million in respect of his Front Line guaranteed bonus and \$1.5 million in respect of his company annual cash bonus in connection with an agreement he entered into with the company on that date relating to the terms upon which his employment relationship with the company would cease. The amount of his company annual performance bonus was based on the board of director's belief that the company would attain approximately 100% of the company Adjusted Operating Income target for the year based on information available to it at that time, and was subject to increase should the company ultimately achieve between 100% and 110% of the target. In March 2013, the Compensation Committee determined that, on a pro forma basis, the company had achieved 100% of its Adjusted Operating Income performance target, based on financial information supplied by management, and, accordingly, no additional bonus amounts were paid to Mr. Azoff.

*Joe Berchtold.* Under the terms of his employment agreement, Mr. Berchtold is eligible to receive an annual cash performance bonus with a target equal to 100% of his base salary based on the achievement of performance targets established by the Compensation Committee. Mr. Berchtold's cash bonus eligibility for 2012 was based 100% on the achievement of company Adjusted Operating Income. In March 2012, the Compensation Committee set a target bonus of \$666,250 for Mr. Berchtold based on the achievement of \$465.0 million of company Adjusted Operating Income for the year, with the actual bonus to range between \$599,625 and \$666,250 for achievement of between 90% and 100% of such performance target, scaled based on straight-line interpolation.

In March 2013, the Compensation Committee determined that the company had achieved 100% of its Adjusted Operating Income performance target on a pro forma basis, based on financial information supplied by management. As a result, the Compensation Committee awarded Mr. Berchtold a cash performance bonus of \$666,250 for 2012, representing 100% of his targeted cash bonus.

*Nathan Hubbard.* Under the terms of his employment agreement, Mr. Hubbard is eligible to receive a performance bonus of up to 125% of his then-current base salary based on the achievement of performance targets to be set and determined annually by the company. Mr. Hubbard's cash bonus eligibility for 2012 was based 75% on the

achievement of Global Ticketing Adjusted Operating Income and 25% on the achievement of company Adjusted Operating Income.

In March 2012, the Compensation Committee set a target bonus of \$960,938 for Mr. Hubbard, with (i) \$720,703 of such amount based on the achievement of \$273.0 million of Global Ticketing Adjusted

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Operating Income for the year and (ii) \$240,235 of such amount based on the achievement of \$465.0 million of company Adjusted Operating Income for the year, with the actual bonus in respect of company Adjusted Operating Income to range between \$216,212 and \$240,235 for achievement of between 90% and 100% of such performance target, scaled based on straight-line interpolation.

In March 2013, the Compensation Committee determined that, on a pro forma basis, (i) Global Ticketing had achieved 106% of its Adjusted Operating Income performance target and (ii) the company had achieved 100% of its Adjusted Operating Income performance target, in each case based on information supplied by management. As a result, the Compensation Committee awarded Mr. Hubbard an aggregate cash performance bonus of \$960,938 for 2012, representing 100% of his targeted cash bonus for each of his two targets, the entirety of which was offset against the remainder of the \$2,000,000 retention bonus granted to Mr. Hubbard upon the execution of an amendment to his then-current employment agreement in October 2011.

*Michael Rowles.* Under the terms of his employment agreement, Mr. Rowles is eligible to receive an annual cash performance bonus with a target equal to 100% of his base salary based on the achievement of performance targets established by the Compensation Committee (with a range to be established for achievement above or below such targets, although no such range for achievement above 100% was utilized for 2012). Mr. Rowles' cash bonus eligibility for 2012 was based 100% on the achievement of company Adjusted Operating Income. In March 2012, the Compensation Committee set a target bonus of \$635,250 for Mr. Rowles based on the achievement of \$465.0 million of company Adjusted Operating Income for the year, with the actual bonus to range between \$571,725 and \$635,250 for achievement of between 90% and 100% of such performance target, scaled based on straight-line interpolation.

In March 2013, the Compensation Committee determined that the company had achieved 100% of its Adjusted Operating Income performance target on a pro forma basis, based on financial information supplied by management. As a result, the Compensation Committee awarded Mr. Rowles a cash performance bonus of \$635,250 for 2012, representing 100% of his targeted cash bonus.

*Kathy Willard.* Under the terms of her employment agreement, Ms. Willard is eligible to receive an annual cash performance bonus with a target equal to 100% of her base salary based on the achievement of performance targets established by the Compensation Committee (with a range to be established for achievement above or below such target, although no such range for achievement above 100% was utilized for 2012). Ms. Willard's cash bonus eligibility for 2012 was based 75% on the achievement of company Adjusted Operating Income and 25% on the achievement of company Free Cash Flow. In March 2012, the Compensation Committee set a target bonus of \$693,000 for Ms. Willard, with (i) \$519,750 of such amount based on the achievement of \$465.0 million of company Adjusted Operating Income for the year, with the actual bonus to range between \$467,775 and \$519,570 for achievement of between 90% and 100% of such performance target, scaled based on straight-line interpolation, and (ii) \$173,250 of such amount based on the achievement of company Free Cash Flow of \$263.0 million for the year.

In March 2013, the Compensation Committee determined that, on a pro forma basis, (i) the company had achieved 100% of its Adjusted Operating Income performance target and (ii) the company had achieved 104% of its Free Cash Flow performance target, in each case based on financial information supplied by management. As a result, the Compensation Committee awarded Ms. Willard an aggregate cash performance bonus of \$693,000 for 2012, representing 100% of her targeted cash bonus for both of her targets.

For further discussion of the named executive officers' cash performance bonuses, see 2012 Summary Compensation Table and Grants of Plan-Based Awards Table.

### **Long-Term Equity Incentive Awards**

From time to time, we grant long-term equity incentive awards to the named executive officers in an effort to reward long-term performance, to promote retention, to allow them to participate in our long-term growth and profitability and to align their interests with those of our stockholders, each in keeping with our compensation philosophy. All long-term equity awards to named executive officers during 2012 were granted under the Live Nation or Ticketmaster stock incentive plans and approved by the Compensation Committee.

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The Compensation Committee administers the stock incentive plans, including selecting award recipients, setting the exercise price, if any, of awards, fixing all other terms and conditions of awards and interpreting the provisions of the stock incentive plans. The following equity awards, among others, may be granted under the stock incentive plans:

stock options;  
restricted stock;  
restricted stock units;  
deferred stock;  
stock appreciation rights; and  
performance-based cash and equity awards.

Each of our named executive officers received long-term equity awards during 2012, as follows:

*Michael Rapino.* On March 30, 2012, Mr. Rapino was granted 150,000 shares of restricted common stock. The award was made pursuant to Mr. Rapino's employment agreement and was comprised of two separate grants:

100,000 restricted shares, which were to vest as follows: (i) if the company achieved \$465.0 million or more of Adjusted Operating Income in 2012, then 50,000 of such shares were to have vested on March 31, 2013 and the remaining 50,000 of such shares were to vest on March 31, 2014, (ii) if the company achieved less than \$418.5 million in Adjusted Operating Income in 2012, then all 100,000 of such shares were to have been forfeited and (iii) if the company achieved at least \$418.5 million but less than \$465.0 million in Adjusted Operating Income in 2012, then a percentage of such shares were to have vested in accordance with a straight-line scale, with half vesting on March 31, 2013 and the other half vesting on March 31, 2014 (with any remaining portion of the 100,000 shares forfeited). In March 2013, the Compensation Committee determined that, on a pro forma basis, 100% of the company Adjusted Operating Income target had been achieved, based on financial information provided by management. As a result, 50,000 of these shares vested on March 31, 2013 and the remaining 50,000 shares will vest on March 31, 2014, subject to Mr. Rapino's continued employment with the company.

50,000 restricted shares, which were to vest as follows: (i) if six key milestones established by the Compensation Committee with respect to Ticketmaster's technology re-platforming project were all achieved in their entirety by December 31, 2012, then 25,000 of such shares were to have vested on March 31, 2013 and the remaining 25,000 of such shares were to vest on March 31, 2014, and (ii) if any of the six milestones had not been achieved in their entirety by December 31, 2012, then all 50,000 of such shares were to have been forfeited.

In March 2013, the Compensation Committee determined that the six key milestones had all been achieved by December 31, 2012, based on information provided both by management and by an independent consulting firm engaged by the Audit Committee in connection with its oversight over the re-platforming project. As a result, 25,000 of these shares vested on March 31, 2013 and the remaining 25,000 shares will vest on March 31, 2014, subject to Mr. Rapino's continued employment with the company.

On August 27, 2012, Mr. Rapino was granted 500,000 stock options with an exercise price of \$8.71 per share, representing the closing price on the date of grant, and 150,000 shares of restricted common stock. The stock options and shares of restricted stock vest in equal annual installments over four years from the date of grant, subject to Mr. Rapino's continued employment with the company and, in the case of the restricted stock, subject to the satisfaction of performance criteria whereby no shares were to vest until such time as the closing trading price of the company's common stock has exceeded \$10.00 per share for 20 consecutive trading days, with all shares to be forfeited if such performance criteria had not been met by the fourth



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anniversary of the date of grant. The performance criteria were subsequently satisfied, such that the restricted stock will now vest in accordance with the time-based schedule, subject to Mr. Rapino's continued employment with the company.

On December 10, 2012, in connection with an amendment to his employment agreement, Mr. Rapino was granted 3,600,000 stock options with an exercise price of \$8.77 per share, representing the closing price on the date of grant. The stock options vest in equal annual installments over five years from the date of grant, subject to Mr. Rapino's continued employment with the company.

*Irving Azoff.* On August 27, 2012, Mr. Azoff was granted 500,000 stock options with an exercise price of \$8.71 per share, representing the closing price on the date of grant, and 150,000 shares of restricted common stock. The stock options and shares of restricted stock were to have vested in equal annual installments over four years from the date of grant, subject to Mr. Azoff's continued employment with the company and, in the case of the restricted stock, subject to the satisfaction of performance criteria whereby no shares would vest until such time as the closing trading price of the company's common stock has exceeded \$10.00 per share for 20 consecutive trading days, with all shares to be forfeited if such performance criteria is not met by the fourth anniversary of the date of grant. On December 31, 2012, in connection with Mr. Azoff's departure from the company, 125,000 of these stock options were accelerated and vested immediately, and the remaining 375,000 of such options, as well as all 150,000 shares of restricted common stock, were forfeited.

*Joe Berchtold.* On March 30, 2012, as part of a broader set of grants made to certain of our executive officers and other key employees, Mr. Berchtold was granted 33,446 shares of restricted common stock, which were to vest as follows: (i) if the company achieved \$465.0 million or more of Adjusted Operating Income in 2012, then one-third of such shares were to have vested on each of March 31, 2013, March 31, 2014 and March 31, 2015, (ii) if the company achieved less than \$418.5 million in Adjusted Operating Income in 2012, then all 33,446 of such shares were to have been forfeited, and (iii) if the company achieved at least \$418.5 million but less than \$465.0 million in Adjusted Operating Income in 2012, then a percentage of such shares were to have vested in accordance with a straight-line scale, with one-third vesting on each of March 31, 2013, March 31, 2014 and March 31, 2015 (with any remaining portion of the 33,446 shares forfeited).

In March 2013, the Compensation Committee determined that, on a pro forma basis, 100% of the company Adjusted Operating Income target had been achieved, based on financial information provided by management. As a result, one-third of the 33,446 restricted shares vested on March 31, 2013 and the remaining two-thirds of such shares will vest equally on March 31, 2014 and March 31, 2015, subject to Mr. Berchtold's continued employment with the company.

*Nathan Hubbard.* On March 30, 2012, pursuant to his employment agreement, Mr. Hubbard was granted 40,000 shares of restricted common stock, which were to vest as follows: (i) if six key milestones established by the Compensation Committee with respect to Ticketmaster's technology re-platforming project were all achieved in their entirety by December 31, 2012, then all 40,000 of such shares were to have vested on March 31, 2013, and (ii) if any of the six milestones had not been achieved in their entirety by December 31, 2012, then all 40,000 of such shares were to have been forfeited. In March 2013, the Compensation Committee determined that the six key milestones had all been achieved by December 31, 2012, based on information provided both by management and by an independent consulting firm engaged by the Audit Committee in connection with its oversight over the re-platforming project. As a result, all 40,000 of these shares vested on March 31, 2013.

Also on March 30, 2012, as part of a broader set of grants made to certain of our executive officers and other key employees, Mr. Hubbard was granted 38,592 shares of restricted common stock, comprised of two separate grants:



28,944 restricted shares, which were to vest as follows: (i) if Global Ticketing achieved \$273.0 million of Adjusted Operating Income in 2012, then one-third of such shares were to have vested on each of March 31, 2013, March 31, 2014 and March 31, 2015, (ii) if Global Ticketing achieved less than \$245.7 million in Adjusted Operating Income in 2012, then all 28,944 of such shares were to have been forfeited, (iii) if Global Ticketing achieved at least \$245.7 million but less

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than \$273.0 million in Adjusted Operating Income in 2012, then a percentage of such shares were to have vested in accordance with a straight-line scale, with one-third vesting on each of March 31, 2013, March 31, 2014 and March 31, 2015 (with any remaining portion of the 28,944 shares forfeited), and (iv) if Global Ticketing achieved between \$273.0 million and \$300.3 million in Adjusted Operating Income in 2012, then up to an additional 4,342 restricted shares would be awarded based on a straight-line scale, and one-third of the total of the 28,944 restricted shares and the additional shares would vest on each of March 31, 2013, March 31, 2014 and March 31, 2015.

In March 2013, the Compensation Committee determined that, on a pro forma basis, 106% of the Global Ticketing Adjusted Operating Income target had been achieved, based on financial information provided by management. As a result, 2,605 additional restricted shares were granted to Mr. Hubbard, for a new total of 31,549 restricted shares, and one-third of such total vested on March 31, 2013 with the remaining two-thirds of such shares to vest equally on March 31, 2014 and March 31, 2015, subject to Mr. Hubbard's continued employment with the company.

9,648 restricted shares, which were to vest as follows: (i) if the company achieved \$465.0 million of Adjusted Operating Income in 2012, then one-third of such shares were to have vested on each of March 31, 2013, March 31, 2014 and March 31, 2015, (ii) if the company achieved less than \$418.5 million in Adjusted Operating Income in 2012, then all 9,648 of such shares were to have been forfeited, (iii) if the company achieved at least \$418.5 million but less than \$465.0 million in Adjusted Operating Income in 2012, then a percentage of such shares were to have vested in accordance with a straight-line scale, with one-third vesting on each of March 31, 2013, March 31, 2014 and March 31, 2015 (with any remaining portion of the 9,648 shares forfeited), and (iv) if the company achieved between \$465.0 million and \$511.5 million in Adjusted Operating Income in 2012, then up to an additional 1,447 restricted shares would be awarded based on a straight-line scale, and one-third of the total of the 9,648 restricted shares and the additional shares would vest on each of March 31, 2013, March 31, 2014 and March 31, 2015.

In March 2013, the Compensation Committee determined that, on a pro forma basis, 100% of the company Adjusted Operating Income target had been achieved, based on financial information provided by management. As a result, one-third of the 9,648 restricted shares vested on March 31, 2013 and the remaining two-thirds of such shares will vest equally on March 31, 2014 and March 31, 2015, subject to Mr. Hubbard's continued employment with the company.

*Michael Rowles.* On March 30, 2012, as part of a broader set of grants made to certain of our executive officers and other key employees, Mr. Rowles was granted 31,890 shares of restricted common stock, which were to vest as follows: (i) if the company achieved \$465.0 million or more of Adjusted Operating Income in 2012, then one-third of such shares were to have vested on each of March 31, 2013, March 31, 2014 and March 31, 2015, (ii) if the company achieved less than \$418.5 million in Adjusted Operating Income in 2012, then all 31,890 of such shares were to have been forfeited, and (iii) if the company achieved at least \$418.5 million but less than \$465.0 million in Adjusted Operating Income in 2012, then a percentage of such shares were to have vested in accordance with a straight-line scale, with one-third vesting on each of March 31, 2013, March 31, 2014 and March 31, 2015 (with any remaining portion of the 31,890 shares forfeited).

In March 2013, the Compensation Committee determined that, on a pro forma basis, 100% of the company Adjusted Operating Income target had been achieved, based on financial information provided by management. As a result, one-third of the 31,890 restricted shares vested on March 31, 2013 and the remaining two-thirds of such shares will vest equally on March 31, 2014 and March 31, 2015, subject to Mr. Rowles' continued employment with the company.

*Kathy Willard.* On March 30, 2012, as part of a broader set of grants made to certain of our executive officers and other key employees, Ms. Willard was granted 34,789 shares of restricted common stock, comprised of two separate grants:

26,092 restricted shares, which were to vest as follows: (i) if the company achieved \$465.0 million or more of Adjusted Operating Income in 2012, then one-third of such shares were to have vested



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on each of March 31, 2013, March 31, 2014 and March 31, 2015, (ii) if the company achieved less than \$418.5 million in Adjusted Operating Income in 2012, then all 26,092 of such shares were to have been forfeited, and (iii) if the company achieved at least \$418.5 million but less than \$465.0 million in Adjusted Operating Income in 2012, then a percentage of such shares were to have vested in accordance with a straight-line scale, with one-third vesting on each of March 31, 2013, March 31, 2014 and March 31, 2015 (with any remaining portion of the 26,092 shares forfeited).

In March 2013, the Compensation Committee determined that, on a pro forma basis, 100% of the company Adjusted Operating Income target had been achieved, based on financial information provided by management. As a result, one-third of the 26,092 restricted shares vested on March 31, 2013 and the remaining two-thirds of such shares will vest equally on March 31, 2014 and March 31, 2015, subject to Ms. Willard's continued employment with the company.

8,697 restricted shares, which were to vest as follows: (i) if the company achieved \$263.0 million or more of Free Cash Flow in 2012, then one-third of such shares were to have vested on each of March 31, 2013, March 31, 2014 and March 31, 2015, (ii) if the company achieved less than \$236.7 million in Free Cash Flow in 2012, then all 8,697 of such shares were to have been forfeited, and (iii) if the company achieved at least \$236.7 million but less than \$263.0 million in Free Cash Flow in 2012, then a percentage of such shares were to have vested in accordance with a straight-line scale, with one-third vesting on each of March 31, 2013, March 31, 2014 and March 31, 2015 (with any remaining portion of the 8,697 shares forfeited).

In March 2013, the Compensation Committee determined that, on a pro forma basis, 104% of the company Free Cash Flow target had been achieved, based on financial information provided by management. As a result, one-third of the 8,697 restricted shares vested on March 31, 2013 and the remaining two-thirds of such shares will vest equally on March 31, 2014 and March 31, 2015, subject to Ms. Willard's continued employment with the company.

### **Timing of Equity Grants**

The Compensation Committee currently does not utilize formal guidelines regarding the timing of equity award grants. However, in the event that material non-public information becomes known to the Compensation Committee prior to granting an equity award, the Compensation Committee will take the existence of such information into consideration and make an assessment in its business judgment whether to delay the grant of any proposed equity award in order to avoid any impropriety.

### **Employee Benefits and Other Perquisites**

The named executive officers are eligible to participate in our Group Benefits Plan, which is generally available to all full-time employees and which includes medical, vision, dental, company-paid life and accidental death or dismemberment, supplemental life and accidental death or dismemberment and short- and long-term disability insurance, flexible spending accounts (health and dependent care), a health savings account and an employee assistance program. Additionally, our employees are entitled to paid vacation, sick leave and other paid holidays. We believe that our commitment to provide the above benefits recognizes that the health and well-being of our employees contribute directly to a productive and successful work life that enhances results for us and our stockholders.

In addition to the employee benefits discussed above, the named executive officers receive certain perquisites and personal benefits, as appropriate to their particular circumstances, which are not generally available to all our employees. In 2012:

Mr. Rapino received an automobile allowance and a reimbursement for the tax expense associated with that allowance, both pursuant to the terms of his employment agreement.

Mr. Azoff received premiums for medical insurance outside of the company's standard employee plans and a membership to the *House of Blues* Foundation Room.

Messrs. Berchtold, Hubbard and Rowles and Ms. Willard did not receive perquisites and personal benefits aggregating to more than \$10,000 during 2012.

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We are a live entertainment company, and from time to time our directors and certain employees, including the named executive officers, receive complimentary tickets to live events that are produced and/or promoted by us. Regular attendance at our events is integrally and directly related to the performance of the named executive officers' duties, and we therefore do not consider their receipt of these tickets, or reimbursement for associated travel or other related expenses, to constitute a perquisite. To the extent the named executive officers are accompanied to such events by family or friends, however, the incremental costs to us associated with those guests' attendance are deemed to be perquisites. Executives, their families and invited guests occasionally fly on private airplane flights paid for by the company as additional passengers on business flights for such executives. In those cases, the aggregate incremental cost to the company is a *de minimis* amount.

For further discussion of the above perquisites, see 2012 Summary Compensation Table.

### **401(k) Savings Plan**

We maintain a 401(k) Savings Plan for all U.S.-based employees, including named executive officers, as a source of retirement income. Generally, our full-time employees that are at least 21 years of age are eligible to participate in the plan immediately upon hire, and our part-time, seasonal and temporary employees that are at least 21 years of age are eligible to participate in the plan upon completing one year of service and a minimum of 1,000 hours of service. Following an employee's first year of service, we currently match 50% of the employee's first 5% of pay contributed to the plan, which contributions vest 50% after the employee's second full year of service and 100% after the third full year of service, after which all matching contributions are fully vested at the time they are made. Our named executive officers receive contribution matches on the same terms and conditions as our employees generally. Fidelity Investments is the independent plan trustee. As of December 31, 2012, participants had the ability to direct contributions into specified mutual funds within the Fidelity family of funds, as well as other outside investment vehicles. Currently, our common stock is not an investment option under the plan. We believe that offering our named executive officers this additional vehicle for saving and generating earnings on their savings in a tax-deferred manner provides a valuable benefit that helps us to retain top talent.

### **Tax and Accounting Considerations**

#### **Tax Considerations**

Section 162(m) of the Internal Revenue Code, as amended, places a limit of \$1 million on the amount of compensation we may deduct for federal income tax purposes in any one year with respect to our Chief Executive Officer and the next three most highly compensated officers, other than our Chief Financial Officer, which are referred to as the Covered Persons. However, performance-based compensation that meets certain requirements may be excluded from this \$1 million limitation.

In reviewing the effectiveness of our executive compensation program and determining whether to structure our compensation to avoid the imposition of this \$1 million deduction limitation, the Compensation Committee considers the anticipated tax treatment to us and to the Covered Persons of various payments and benefits. However, the deductibility of certain compensation payments may depend, in part, upon the timing of vesting (or other tax events) arising in connection with certain other awards, as well as certain factors that may be beyond the Compensation Committee's control. While the tax impact of any compensation arrangement is one factor to be considered in determining appropriate compensation, such impact is evaluated in light of the Compensation Committee's overall compensation philosophy and objectives. For these and other reasons, including preservation of flexibility in compensating the named executive officers in a manner designed to promote varying corporate goals, the

Compensation Committee did not, during 2012, limit executive compensation to that which is deductible under Section 162(m) of the Internal Revenue Code and has not adopted a policy requiring all compensation to be structured in this manner.

The Compensation Committee does consider various alternatives designed to preserve the deductibility of compensation and benefits to the extent reasonably practicable and to the extent consistent with our other compensation objectives, including the objective of retaining the discretion it deems necessary to compensate officers in a manner commensurate with performance and the competitive environment for executive talent. As appropriate or advisable, the Compensation Committee establishes specific annual performance criteria under

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our Amended and Restated 2006 Annual Incentive Plan and/or our stock incentive plans in an effort to ensure deductibility of certain of our named executive officers' incentive compensation. The Compensation Committee may, however, continue to award compensation which may not be fully deductible if it determines that such compensation is consistent with our philosophy and is in our and our stockholders' best interests.

The Compensation Committee also endeavors to structure executive officers' compensation in a manner that is either compliant with, or exempt from the application of, Internal Revenue Code Section 409A, which provisions may impose significant additional taxes on non-conforming, nonqualified deferred compensation (including certain equity awards, severance, incentive compensation, traditional deferred compensation and other payments). Again, the tax impact of any compensation arrangement is one factor to be considered in determining appropriate compensation, and such impact is evaluated in light of the Compensation Committee's overall compensation philosophy and objectives.

**Accounting Considerations**

The Compensation Committee, when advised by management, also considers the accounting implications of significant compensation decisions, especially in connection with decisions that relate to equity compensation awards. As accounting standards change, we may revise certain programs to appropriately align accounting expenses of our equity awards with our overall executive compensation philosophy and objectives, but will consider any changes in light of our overall compensation philosophy.



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## 2012 Summary Compensation Table

The following table sets forth summary information concerning the compensation for each of our named executive officers (including Mr. Azoff, who departed from the company in December 2012) for all services rendered in all capacities to us during the fiscal years ended December 31, 2012, 2011 and 2010.

- (1) The amounts reflected in the table represent the actual amounts paid to the named executive officers in the applicable year and are not annualized.  
The amounts listed are equal to the aggregate grant date fair value computed in accordance with ASC 718.
- (2) Additional information related to the calculation of the compensation cost is set forth in Note 11 of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2012. All of these awards were granted under either the Live Nation or Ticketmaster stock incentive plan.  
The amounts set forth in this column for 2012 reflect a cash performance bonus that was paid in 2013 but was
- (3) earned based upon obtaining 2012 financial performance goals. For further discussion of these bonus payments, see the Compensation Discussion and Analysis section of this proxy statement.  
The amounts for 2012 represent (i) for Mr. Rapino, an automobile allowance of \$22,623 and a tax gross-up payment of \$23,785 relating to such automobile allowance, and (ii) for Mr. Azoff, premiums for medical insurance outside of the company's standard employee plans of \$130,477, a membership to the *House of Blues* Foundation Room and the amount explained in Note 8 below. Messrs. Berchtold, Hubbard and Rowles and Ms. Willard did not
- (4) receive perquisites and personal benefits aggregating more than \$10,000 during 2012. Executives, their families, and invited guests occasionally fly on private airplane flights paid for by the company as additional passengers on business flights for such executives. In those cases, the aggregate incremental cost to the company is a *de minimis* amount, and as a result, no amount is reflected in the table.  
In 2011, Mr. Rapino had voluntarily waived a contractual salary increase of \$100,000. In August 2012, in recognition of the company's strong performance in 2011 and Mr. Rapino's significant contributions to such performance, the Compensation Committee paid Mr. Rapino a cash bonus of \$243,281, consisting of (i) \$240,000,
- (5) representing the additional amount that would have been included in Mr. Rapino's 2011 bonus had he not voluntarily waived the salary increase of \$100,000, and (ii) \$3,281, representing accrued interest on the \$240,000 amount from March 31, 2012 (the date on which 2011 bonuses were approved) through the date of actual payment of the additional \$240,000.

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(6) A significant portion (\$6,363,500) of Mr. Rapino's reported total compensation for 2010 relates to the Ticketmaster merger, consisting of a \$3,000,000 cash bonus and 350,000 shares of restricted stock with a grant date fair value of \$3,363,500 (reported in the Stock Awards column), which shares vest equally over the first four anniversaries of the merger subject to the satisfaction of post-merger performance conditions (which conditions have not yet been met as of the date of this proxy statement). Excluding the foregoing amounts, Mr. Rapino's total compensation for 2010, including both cash and equity compensation, was \$9,497,652.

(7) Mr. Azoff joined the company on January 25, 2010 upon the closing of the Ticketmaster merger. On December 31, 2012, Mr. Azoff departed as an officer, director and employee of the company and all of its subsidiaries.

(8) A significant portion (\$18,255,648) of Mr. Azoff's reported total compensation for 2012 relates to Mr. Azoff's ownership interest in Front Line, a company that he founded and had a significant ownership interest in prior to the company's purchase of this interest in February 2011 (payments of principal and interest totaling \$18,255,648 on the Azoff Trust Note, which note was issued in exchange for preferred stock of Ticketmaster that had been paid to Mr. Azoff as partial consideration for the purchase of a portion of his equity interest in Front Line by Ticketmaster in October 2008). Excluding the foregoing amounts, Mr. Azoff's total compensation for 2012, including both cash and equity compensation, was \$9,151,961.

(9) A significant portion (\$25,147,633) of Mr. Azoff's reported total compensation for 2011 relates to Mr. Azoff's ownership interest in Front Line ((i) payments of principal and interest totaling \$10,019,628 on the Azoff Trust Note, (ii) \$1,945,527 in dividend payments on his Front Line restricted common stock (which dividends were paid pro rata to all the stockholders of Front Line, including the company), (iii) tax gross-up payments of \$667,362 relating to such Front Line dividend payments and (iv) a tax gross-up payment of cash and newly-issued shares of Live Nation common stock totaling \$12,515,116 related to the purchase of all his Front Line common stock and in-the-money options to purchase Front Line common stock). Excluding the foregoing amounts, Mr. Azoff's total compensation for 2011, including both cash and equity compensation, was \$9,427,531.

(10) A significant portion (\$15,670,357) of Mr. Azoff's reported total compensation for 2010 relates to the Ticketmaster merger (a \$2,000,000 cash bonus) and Mr. Azoff's ownership interest in Front Line ((i) payments of principal and interest totaling \$10,019,628 on the Azoff Trust Note, (ii) a \$3,000,000 dividend payment on his Front Line common stock (which dividend was paid pro rata to all the stockholders of Front Line, including the company), and (iii) a tax gross-up payment of \$650,729 relating to such Front Line dividend payment). Excluding the foregoing amounts, Mr. Azoff's total compensation for 2010, including both cash and equity compensation, was \$7,129,132.

(11) Mr. Berchtold did not serve as an executive officer during 2011 or 2010.

(12) Mr. Hubbard's bonus for 2011 represents a \$2,000,000 cash retention bonus paid in October 2011 in connection with the amendment of his employment agreement. The cash retention bonus is offset against any subsequent performance bonuses earned by Mr. Hubbard. For 2011 and 2012, Mr. Hubbard was awarded cash performance bonuses of \$937,500 and \$960,938, respectively, which were offset in their entirety against this cash retention bonus. Future performance bonuses totaling up to \$101,562 may be subject to offset against Mr. Hubbard's 2011 cash retention bonus. For further discussion of this retention bonus see "Named Executive Officer Employment Agreements" immediately following this Compensation Discussion and Analysis.

(13) Amounts shown for Messrs. Hubbard and Rowles and Ms. Willard include a grant in 2010 of 300,000 shares of restricted stock with a grant date fair value of \$3,645,000. These grants were intended to be made in 2009, but were subject to receipt of stockholder approval to increase the number of shares available under the company's stock incentive plan, which approval was obtained in January 2010. Excluding the foregoing amounts, total compensation for these individuals for 2010, including both cash and equity compensation, was as follows: Mr. Hubbard \$2,046,673; Mr. Rowles \$2,309,948; Ms. Willard \$2,974,608.

(14) In 2011, Mr. Rowles and Ms. Willard had voluntarily waived contractual salary increases of \$28,875 and \$31,500, respectively. In March 2012, in recognition of the company's strong performance in 2011 and Mr. Rowles' and Ms. Willard's significant contributions to such performance, the Compensation Committee adjusted Mr. Rowles' and Ms. Willard's 2011 bonus eligibility to account for this previously waived salary, and Mr. Rowles

and Ms. Willard were each paid their bonuses at the 100% target level as adjusted to include this additional salary. The amounts of those additional payments to Mr. Rowles (\$28,875) and Ms. Willard (\$31,500) have been reported in the bonus column of the table for 2011.

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## 2012 Grants of Plan-Based Awards

The following table sets forth certain information with respect to grants of plan-based awards for the fiscal year ended December 31, 2012 to the named executive officers.

- (1) The amounts reflect the number of stock options or shares of restricted stock granted under our stock incentive plans.  
The dollar values of stock option and restricted stock awards disclosed in this column are equal to the aggregate grant date fair value computed in accordance with ASC 718. A discussion of the assumptions used in calculating the grant date fair value is set forth in Note 11 of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2012.
- (2) Mr. Rapino's 100,000-share and 50,000-share restricted stock awards each vested 50% on March 31, 2013, in connection with our achievement of the financial and operational performance targets, respectively, established by the Compensation Committee, and the remaining 50% of each such award will vest on March 31, 2014, subject to Mr. Rapino's continued employment with the Company.
- (3) Messrs. Rapino's and Azoff's 150,000-share restricted stock award will vest in equal installments on each of the first four anniversaries of the grants, subject to achieving and maintaining a closing trading price of our common stock above \$10.00 per share for 20 consecutive trading days, which target was achieved in February 2013. Mr. Azoff's restricted stock award was forfeited on December 31, 2012 in connection with his departure as an officer, director and employee of the company and all of its subsidiaries.
- (4) Mr. Berchtold's 33,446-share restricted stock award, Mr. Rowles' 31,890-share restricted stock award and Ms. Willard's 26,092-share and 8,697-share restricted stock awards each vested 33.3% on March 31, 2013, in connection with our achievement of the financial performance targets established by the Compensation Committee, and the remaining 66.7% of each such award will vest in equal installments on March 31, 2014 and 2015, subject to Messrs. Berchtold's and Rowles' and Ms. Willard's continued employment with the Company.
- (5) Mr. Hubbard's 9,648-share and 28,944-share restricted stock awards each vested 33.3% on March 31, 2013, in connection with our achievement of the financial performance targets established by the Compensation Committee, and the remaining 66.7% of each such award will vest in equal installments on March 31, 2014 and 2015, subject to Mr. Hubbard's continued employment with the company. In March 2013, Mr. Hubbard was also awarded an additional 2,605 restricted shares due to the financial

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performance targets having been exceeded. The additional restricted shares will vest on the same terms noted above. Mr. Hubbard's 40,000-share restricted stock award vested in full on March 31, 2013, in connection with our achievement of the operational performance targets established by the Compensation Committee.

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## **2012 Outstanding Equity Awards at Fiscal Year-End**

The following table sets forth summary information regarding the outstanding equity awards at December 31, 2012 granted to each of our named executive officers.

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- (1) The following table provides information with respect to our named executive officers' unvested stock options as of December 31, 2012.

Vesting Date	Michael Rapino	Joe Berchtold	Nathan Hubbard	Michael Rowles	Kathy Willard
March 2013	400,000				
June 2013	100,000		37,010	33,920	37,010
July 2013	113,150	31,525	30,550	9,325	20,375
August 2013	125,000				
December 2013	720,000				
March 2014	400,000				
June 2014	100,000		37,010	33,920	37,010
July 2014	113,150	31,525	30,550	9,325	20,375
August 2014	125,000				
December 2014	720,000				
July 2015	113,150	31,525	30,550	9,325	20,375
August 2015	125,000				
December 2015	720,000				
August 2016	125,000				
December 2016	720,000				
December 2017	720,000				
Total	5,439,450	94,575	165,670	95,815	135,145

- (2) The following table provides information with respect to our named executive officers' earned but unvested restricted stock awards as of December 31, 2012.

Vesting Date	Michael Rapino	Joe Berchtold	Nathan Hubbard	Michael Rowles	Kathy Willard
January 2013			75,000	75,000	75,000
June 2013	10,491		3,882	3,559	3,882
July 2013		8,675	8,425	2,575	5,600
January 2014			75,000	75,000	75,000
June 2014	10,492		3,883	3,559	3,883
July 2014		8,675	8,425	2,575	5,600
July 2015		8,675	8,425	2,575	5,600
Total	20,983	26,025	183,040	164,843	174,565

- (3) Market value of restricted stock grants is determined by using the closing price of \$9.31 per share for our common stock on December 31, 2012, the last business day of the 2012 fiscal year. The amounts indicated are not necessarily indicative of the amounts that may be realized by our named executive officers if and when these awards vest, due to potential fluctuations in the value of our common stock.

TABLE OF CONTENTS**2012 Option Exercises and Stock Vested**

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)
Michael Rapino <sup>(1)</sup>			154,991	1,443,396
Irving Azoff <sup>(2)</sup>			463,408	4,300,900
Joe Berchtold <sup>(3)</sup>			8,675	77,728
Nathan Hubbard <sup>(4)</sup>			129,808	1,286,408
Michael Rowles <sup>(5)</sup>			81,134	833,641
Kathy Willard <sup>(6)</sup>			84,483	863,596

(1) Upon the vesting of Mr. Rapino's restricted stock awards, 72,305 shares of our common stock with an aggregate value on vesting of \$673,344 were withheld to satisfy tax withholding obligations.

(2) Upon the vesting of Mr. Azoff's restricted stock awards, 205,586 shares of our common stock with an aggregate value on vesting of \$1,906,370 were withheld to satisfy tax withholding obligations.

(3) Upon the vesting of Mr. Berchtold's restricted stock award, 3,180 shares of our common stock with an aggregate value on vesting of \$28,487 were withheld to satisfy tax withholding obligations.

(4) Upon the vesting of Mr. Hubbard's restricted stock awards 50,699 shares of our common stock with an aggregate value on vesting of \$500,110 were withheld to satisfy tax withholding obligations.

(5) Upon the vesting of Mr. Rowles' restricted stock awards, 29,737 shares of our common stock with an aggregate value on vesting of \$305,530 were withheld to satisfy tax withholding obligations.

(6) Upon the vesting of Ms. Willard's restricted stock awards, 31,913 shares of our common stock with an aggregate value on vesting of \$324,943 were withheld to satisfy tax withholding obligations.

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Name	Benefit <sup>(1)</sup>	Termination w/o Cause (\$)	Termination w/Good Reason (\$)	Death (\$)	Disability (\$) <sup>(2)</sup>	Change in Control (\$)
Michael Rapino	Severance <sup>(3)</sup>	39,800,000	39,800,000	11,800,000	11,800,000	39,800,000
	Equity Awards <sup>(3)(4)</sup>	14,431,659	14,431,659	15,598,059	15,598,059	15,598,059
	Medical Benefits <sup>(3)</sup>	50,000	50,000			50,000
	Tax Gross-up <sup>(5)</sup>					17,802,325
Total		54,281,659	54,281,659	27,398,059	27,398,059	73,250,384
Irving Azoff	<sup>(6)</sup>	<sup>(6)</sup>	<sup>(6)</sup>	<sup>(6)</sup>	<sup>(6)</sup>	<sup>(6)</sup>
Joe Berchtold	Severance <sup>(7)</sup>	1,332,500	1,332,500	666,250	666,250	
	Equity Awards <sup>(4)</sup>			553,675		553,675
Total		1,332,500	1,332,500	1,219,925	666,250	553,675
Nathan Hubbard	Severance <sup>(8)</sup>	2,306,250				
	Equity Awards <sup>(4)(8)</sup>	2,435,794		2,435,794		2,435,794
Total		4,742,044		2,435,794		2,435,794
Michael Rowles	Severance <sup>(9)</sup>	1,905,750	1,905,750	635,250	635,250	1,905,750
	Equity Awards <sup>(4)(9)</sup>	1,831,584	1,831,584	1,831,584		1,831,584
Total		3,737,334	3,737,334	2,466,834	635,250	3,737,334
Kathy Willard	Severance <sup>(10)</sup>	2,079,000	2,079,000	693,000	693,000	
	Equity Awards <sup>(4)(10)</sup>	1,949,086	1,949,086	1,949,086		1,949,086
Total		4,028,086	4,028,086	2,642,086	693,000	1,949,086

(1) All benefits are calculated as if these events were to occur on December 31, 2012, the last business day of the 2012 fiscal year, as required under the applicable rules. Each named executive officer legally is entitled to receive his or her accrued and unpaid base salary (including accrued paid time-off) upon any termination, including a termination for cause. Consequently, this table reflects only the additional compensation the named executive officers would receive upon termination by virtue of company policy or such officer's employment agreement. In certain circumstances (as explained in the footnotes below) a named executive officer would be entitled to a pro-rated cash performance bonus for the year of termination, which for purposes of this table would be for 2012. For presentation purposes, in those instances, the severance amounts shown include the full 2012 performance bonus that was actually received by such officer and which has already been included in the 2012 Summary Compensation Table, which performance bonus would not have actually been paid as shown in such table in that instance since, in this hypothetical presentation, the termination would have been as of the last business day of the year (i.e., there would be no duplicative payments of such amounts); the full bonus is shown since pro-ration would be negligible.

Benefits reflected in the table are estimates; the actual benefit payable is determined upon termination. For definitions of "cause" and "good reason" applicable to the named executive officers, a description of the payment schedules applicable to the payments summarized in this table, and the applicability of restrictive covenants, see "Named Executive Officer Employment Agreements" below.

- (2) Upon disability, generally, each named executive officer's stock options would continue to vest, and the restrictions on any restricted stock awards would continue to lapse, in accordance with their terms.
- If Mr. Rapino's employment is terminated by him for "good reason" or he is terminated by us without "cause," provided he signs a general release of claims, he would receive (i) consideration of \$39,800,000 (which represents the Rapino Company Severance (\$35,000,000), as defined below under "Named Executive Officer Employment Agreements" Michael Rapino, and his 2011 performance and exceptional performance bonuses (\$4,800,000), (ii) the (3) acceleration of all stock option and restricted stock awards and (iii) continuation of medical benefits for a period of three years not to exceed \$16,667 per year. The severance amount listed for Mr. Rapino in the "Change in Control" column only becomes payable if Mr. Rapino experiences a qualifying termination in connection with a "change in control." The gross-up payment amount assumes that Mr. Rapino is terminated and becomes entitled to severance in connection with the change in control.

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In the event of either a change in control or the death of an officer, the officer's outstanding unvested stock options and shares of restricted stock granted under the Live Nation stock incentive plan would immediately vest in their entirety pursuant to the terms of the applicable grant agreements. The values of accelerated stock options and restricted shares are based upon the closing sale price of our common stock on December 31, 2012 of \$9.31 but exclude stock options where the exercise price exceeds the closing sale price of our common stock on December 31, 2012.

This amount represents the tax gross-up payment to which Mr. Rapino would have been entitled if he had experienced a qualifying termination on December 31, 2012 in connection with a change in control of the company.

On December 31, 2012, Mr. Azoff entered into an agreement with the company pursuant to which, among other things, Mr. Azoff departed as an officer, director and employee of Live Nation and all of its subsidiaries effective as of December 31, 2012 and the company made certain payments to Mr. Azoff and accelerated the vesting of certain of Mr. Azoff's outstanding equity awards. The cash payments to Mr. Azoff totaled \$11,736,020, consisting of his guaranteed Front Line annual bonus (\$2,000,000), his 2012 annual performance bonus due under his employment agreement (\$1,500,000) and payment of all remaining principal and interest on the Azoff Trust Note in full satisfaction thereof (\$8,236,020). The value of the restricted stock, restricted stock units and in-the-money stock options accelerated was \$16,835,849. Mr. Azoff was additionally issued 196,007 new shares of common stock valued at \$1,760,143 for purposes of the agreement in satisfaction of the term of his employment agreement that guaranteed the minimum value of certain shares of restricted stock that were accelerated. All such amounts have been reflected in the Summary Compensation Table for 2012 for Mr. Azoff.

If Mr. Berchtold's employment is terminated by him for good reason or by us without cause, provided he signs a general release of claims, he would receive consideration of \$1,332,500 (representing \$666,250 in salary payout and \$666,250 for his 2012 performance bonus). If Mr. Berchtold's employment is terminated due to his death or disability, he would receive \$666,250, representing his performance bonus for 2012.

If Mr. Hubbard's employment is terminated by us without cause, provided he signs a general release of claims, (i) he would receive consideration of \$2,306,250 (representing salary payout for the remainder of the term of his employment agreement), (ii) all stock option and restricted stock awards would be accelerated and (iii) the obligation to repay the \$101,562 unearned portion of his retention bonus would be forgiven. If Mr. Hubbard's employment is terminated due to his death or disability, he would be entitled to \$960,938, representing his performance bonus for 2012, which amount would have been offset against the unearned portion of his retention bonus. If Mr. Hubbard terminates his employment voluntarily or he is terminated by us for cause, he would be obligated to repay us for any unearned portion of his retention bonus, which as of December 31, 2012, would have resulted in reimbursement to the company of \$101,562.

If Mr. Rowles' employment is terminated by him for good reason or by us without cause, provided he signs a general release of claims, he would receive (i) consideration of \$1,905,750 (representing \$1,270,500 in salary payout and \$635,250 for his 2012 performance bonus) and (ii) the acceleration of all stock option and restricted stock awards. If Mr. Rowles' employment is terminated due to his death or disability, he would receive \$635,250, representing his performance bonus for 2012. Upon a change in control, if Mr. Rowles is not offered continued employment as our General Counsel or as General Counsel of the surviving entity, then Mr. Rowles may terminate his employment for good reason. The severance amount listed for Mr. Rowles in the Change in Control column only becomes payable if Mr. Rowles experiences a qualifying termination in connection with a change in control.

If Ms. Willard's employment is terminated by her for good reason or by us without cause, provided she signs a general release of claims, she would receive (i) consideration of \$2,079,000 (representing \$1,386,000 in salary payout and \$693,000 for her 2012 performance bonus) and (ii) the acceleration of all stock option and restricted stock awards. If Ms. Willard's employment is terminated due to her death or disability, she would receive \$693,000, representing her performance bonus for 2012.



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## **Change in Control Provisions**

For a more detailed description of the change in control provisions applicable to our named executive officers under their employment agreements, see Named Executive Officer Employment Agreements below.

### **Named Executive Officer Employment Agreements**

We have entered into employment agreements with each of the named executive officers. Among other things, these agreements provide for certain payments upon a change in control or termination of employment. The principal elements of these employment agreements are summarized below:

#### **Michael Rapino**

In October 2009, we entered into an employment agreement with Mr. Rapino that replaced and superseded his prior employment agreement and became effective upon completion of the Ticketmaster merger, under which Mr. Rapino serves as our President and Chief Executive Officer, and a member of our board of directors for as long as he remains an officer of the company. This agreement was amended in December 2012; as noted below, certain provisions of the amendment were effective immediately and certain provisions will take effect on June 1, 2014. The term of the agreement as amended ends on December 31, 2017. From January 1, 2010 through January 25, 2010 (the date of the completion of the Ticketmaster merger), Mr. Rapino received compensation and benefits in the tables above pursuant to his prior employment agreement, and thereafter pursuant to his current employment agreement.

Under the employment agreement prior to its amendment, Mr. Rapino received a base salary of \$2,000,000 per year beginning on January 25, 2010, and was entitled to receive minimum increases in base salary of \$100,000 per year on each anniversary of this date. In March 2012, the Compensation Committee increased Mr. Rapino's base salary for 2012 to \$2,200,000, which increase represented Mr. Rapino's contractual raises for 2011 (which had been previously waived) and 2012. Pursuant to the amendment, Mr. Rapino now receives a base salary of \$2,300,000 per year effective January 1, 2013 through the end of the term, and the guaranteed annual minimum increases have been eliminated.

Mr. Rapino is eligible to receive (a) an annual cash performance bonus with a target amount equal to 100% of his highest base salary paid during the calendar year in which the bonus was earned, (b) an annual cash exceptional performance bonus with a target amount equal to an additional 100% of his highest base salary paid during the calendar year in which the bonus was earned (each subject to increases or decreases based on actual performance, determined by reference to the achievement of performance targets established by the Compensation Committee), (c) annual grants of 150,000 shares of restricted stock, vesting in equal installments on March 31<sup>st</sup> of the first two calendar years following the applicable date of grant, subject to the attainment of specified financial and individual performance criteria set by the Compensation Committee and Mr. Rapino's continued employment with Live Nation. However, under the terms of the amendment, effective June 1, 2014, the annual grants of 150,000 shares of restricted stock referred to above will be eliminated. On December 10, 2012, in connection with his execution of the amendment to his employment agreement, Mr. Rapino received a grant of 3,600,000 stock options, which vest ratably in equal installments on the first, second, third, fourth and fifth anniversaries of the grant date at a per share exercise price of \$8.77, representing the closing price of the company's common stock on the date of grant (the First Amendment Option Grant).

Under the employment agreement, upon the occurrence of a change in control of Live Nation, all unvested equity awards then held by Mr. Rapino will vest and become immediately exercisable (if applicable). In addition, in the event

that an excise tax is imposed as a result of any payments made to Mr. Rapino in connection with a change in control of Live Nation, we will pay to or on behalf of Mr. Rapino an amount equal to such excise taxes plus any taxes resulting from such payment. However, pursuant to the amendment, effective June 1, 2014, the foregoing acceleration of equity upon a change of control and the associated excise tax payments have been eliminated. Under the employment agreement, Mr. Rapino is also entitled to receive an annual car allowance, grossed up for applicable taxes; however, pursuant to the amendment, effective June 1, 2014, the amount of this car allowance will be capped at \$60,000 per year and the tax gross-up will be eliminated.

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The employment agreement (i) will terminate upon Mr. Rapino's death, (ii) may be terminated by us upon Mr. Rapino's disability, (iii) may be terminated by us at any time (a) without cause (as defined below) or (b) for cause, subject to Mr. Rapino's right in some cases to cure and provided that at least a majority of the board of directors first determines that cause exists and (iv) may be terminated by Mr. Rapino at any time (a) without good reason (as defined below) or (b) with good reason, subject in some cases to our right to cure.

If Mr. Rapino's employment is terminated due to his death or disability, he is entitled to receive:

accrued and unpaid base salary;  
a pro-rated performance bonus and a pro-rated exceptional performance bonus, including any such bonuses that may have been earned for the prior year but not yet paid;

accrued and unused vacation pay;  
unreimbursed expenses;

a cash payment equal to the sum of his base salary and his most recent performance bonus; and  
acceleration of vesting of all of his equity awards and the extension of their exercisability for one year following the date of termination.

If Mr. Rapino's employment is terminated by us for cause, by Mr. Rapino without good reason or due to Mr. Rapino's death or disability, he is entitled to receive:

accrued and unpaid base salary;  
a pro-rated performance bonus and a pro-rated exceptional performance bonus, including any such bonuses that may have been earned for the prior year but not yet paid;

accrued and unused vacation pay; and  
unreimbursed expenses.

If Mr. Rapino's employment is terminated by us without cause or by Mr. Rapino for good reason, he is entitled to:

accrued and unpaid base salary;  
a pro-rated performance bonus and a pro-rated exceptional performance bonus, including any such bonuses that may have been earned for the prior year but not yet paid;

accrued and unused vacation pay;  
unreimbursed expenses; and  
subject to Mr. Rapino signing a general release of claims,

a cash payment (the Rapino Company Severance) equal to (i) the sum of Mr. Rapino's base salary, the performance bonus paid to Mr. Rapino for the year prior to the year in which the termination occurs and the exceptional performance bonus paid to Mr. Rapino for the year prior to the year in which the termination occurs, multiplied by (ii) the greater of the remainder of the employment term or three years;  
up to \$16,667 per year for up to three years of continued medical insurance coverage for Mr. Rapino and his dependents; and  
immediate acceleration of the vesting of all unvested equity awards then held by Mr. Rapino other than the First Amendment Option Grant, which shall be accelerated only with respect to the portion of unvested options that would have vested in the two-year period following the date of termination.

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The foregoing payments in the event of a termination by us without cause or by Mr. Rapino for good reason have been modified, effective June 1, 2014, pursuant to the terms of the amendment. From and after June 1, 2014, if Mr. Rapino's employment is terminated by us without cause or by Mr. Rapino for good reason, he is entitled to:

accrued and unpaid base salary;  
a pro-rated performance bonus and a pro-rated exceptional performance bonus, including any such bonuses that may have been earned for the prior year but not yet paid;

accrued and unused vacation pay;  
unreimbursed expenses; and  
subject to Mr. Rapino signing a general release of claims,

a cash payment equal to (i) the sum of Mr. Rapino's base salary, the performance bonus paid to Mr. Rapino for the year prior to the year in which the termination occurs and the exceptional performance bonus paid to Mr. Rapino for the year prior to the year in which the termination occurs, multiplied by (ii) two;

up to \$16,667 per year for up to three years of continued medical insurance coverage for Mr. Rapino and his dependents; and

immediate acceleration of the vesting of all unvested equity awards then held by Mr. Rapino other than the First Amendment Option Grant, which shall be accelerated only with respect to the portion of unvested options that would have vested in the two-year period following the date of termination.

For purposes of the employment agreement, cause means: (i) Mr. Rapino's willful and continued failure to perform his material duties; (ii) the willful or intentional engaging by Mr. Rapino in material misconduct that causes material and demonstrable injury, monetarily or otherwise, to us; (iii) Mr. Rapino's conviction of, or a plea of nolo contendere to, a crime constituting (a) a felony under the laws of the United States or any state thereof or (b) a misdemeanor involving moral turpitude that causes material and demonstrable injury, monetarily or otherwise, to us; (iv) Mr. Rapino's committing or engaging in any act of fraud, embezzlement, theft or other act of dishonesty against us that causes material and demonstrable injury, monetarily or otherwise to us; or (v) Mr. Rapino's breach of the restrictive covenants included in the employment agreement that causes material and demonstrable injury, monetarily or otherwise, to us.

For purposes of the employment agreement, good reason is defined as: (i) a reduction in Mr. Rapino's base salary or annual incentive compensation opportunity, or the failure by us to grant the restricted shares required to be granted to

Mr. Rapino under the employment agreement; (ii) a breach by us of a material provision of the employment agreement; (iii) failure to re-nominate Mr. Rapino to our board of directors; (iv) us requiring Mr. Rapino to report to anyone other than the board of directors; (v) a substantial diminution in Mr. Rapino's duties or responsibilities or a change in his title; (vi) a transfer of Mr. Rapino's primary workplace away from Los Angeles; or (vii) a change in control, except that Mr. Rapino may not invoke a good reason termination solely as a result of a change of control until 180 days after the change in control. Under the terms of the amendment, effective June 1, 2014, item (vii) of the foregoing definition of good reason will be eliminated, such that a change in control will no longer in and of itself constitute good reason absent the occurrence of one of the events outlined in items (i) through (vi) of the definition.

The employment agreement also contains non-disclosure, non-solicitation and indemnification provisions.

**Joe Berchtold**

In March 2011, we entered into an employment agreement with Joe Berchtold to serve as our Chief Operating Officer.

The term of the employment agreement began effective March 18, 2011 (with Mr. Berchtold's employment commencing April 18, 2011) and ends on December 31, 2013. After that date, Mr. Berchtold's employment will no longer be subject to the terms of the agreement and will be on an at-will basis, terminable by either party at any time.





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Under the employment agreement, during 2011 Mr. Berchtold received an annualized base salary of \$650,000 per year for the portion of the year he was employed, which amount is subject to annual increases in accordance with company policy. In March 2012, the Compensation Committee increased Mr. Berchtold's base salary for 2012 to \$666,250.

Mr. Berchtold is eligible to receive an annual cash performance bonus targeted at 100% of his then-current base salary, based on the achievement of performance targets established by the Compensation Committee, subject to increase or decrease based on actual performance. Mr. Berchtold received a one-time cash signing bonus of \$250,000 upon his execution of his employment agreement in March 2011.

The employment agreement (i) will terminate upon Mr. Berchtold's death, (ii) may be terminated by us upon Mr. Berchtold's disability, (iii) may be terminated by us at any time without cause (as defined below) and for cause, subject to Mr. Berchtold's general right to cure, and (iv) may be terminated by Mr. Berchtold (a) at any time by providing 30 days prior written notice or (b) for good reason (as defined below), subject in some cases to our right to cure.

If Mr. Berchtold's employment is terminated by reason of death or disability or by us for cause, he is entitled to receive:

accrued and unpaid base salary;  
accrued and unused vacation pay;  
unreimbursed expenses;

any payments to which he may be entitled under any applicable employee benefit plan; and  
a pro-rated performance bonus, including any performance bonus that may have been earned for the prior year but not yet paid.

If Mr. Berchtold's employment is terminated by us without cause, or by Mr. Berchtold for good reason, he is entitled to:

accrued and unpaid base salary;  
accrued and unused vacation pay;  
unreimbursed expenses;

any payments to which he may be entitled under any applicable employee benefit plan;  
a pro-rated performance bonus, including any performance bonus that may have been earned for the prior year but not yet paid; and

subject to Mr. Berchtold signing a general release of claims, a cash payment equal to Mr. Berchtold's base salary multiplied by the greater of the remainder of the employment term or one year.

For purposes of the employment agreement, cause means: (i) conduct by Mr. Berchtold constituting a material act of willful misconduct in connection with the performance of his duties, including violation of our policy on sexual harassment or misappropriation of our funds or property, (ii) continued, willful and deliberate non-performance by Mr. Berchtold of a material duty under the employment agreement, (iii) Mr. Berchtold's refusal or failure to follow lawful directives consistent with his title and position and the terms of the employment agreement, (iv) a criminal conviction of Mr. Berchtold, a plea of nolo contendere by Mr. Berchtold or other conduct by Mr. Berchtold that, as determined in the reasonable discretion of the Live Nation board of directors, has resulted in, or would result in, material injury to our reputation, including, without limitation, conviction of fraud, theft, embezzlement or a crime involving moral turpitude, (v) a repeated failure by Mr. Berchtold to comply with a material term of the employment agreement or (vi) a material violation by Mr. Berchtold of our employment policies.



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For purposes of the employment agreement, good reason is defined as: (i) a repeated failure by us to comply with a material term of the employment agreement, (ii) a material reduction or diminution in Mr. Berchtold's title, duties, responsibilities, authority, reporting lines or compensation, (iii) a material geographic relocation of Mr. Berchtold's principal work location outside Los Angeles or (iv) a failure, before the first anniversary of the commencement of Mr. Berchtold's employment, to name him the CEO of a major division of Live Nation or provide him with another major position of Live Nation mutually agreed to by Mr. Berchtold and us (this last element having since been waived by Mr. Berchtold in connection with his promotion to global Chief Operating Officer, which position had previously been limited to the company's North American operations).

The employment agreement also contains non-disclosure, non-solicitation, non-competition and indemnification provisions.

**Nathan Hubbard**

In February 2007, we entered into, and in March 2009 and October 2011 we amended (which October 2011 amendment was effective as of January 1, 2011), an employment agreement with Mr. Hubbard under which Mr. Hubbard currently serves as President Ticketmaster. As amended, the term of the employment agreement ends on December 31, 2015.

Under the employment agreement, Mr. Hubbard received a base salary of \$750,000 per year effective January 1, 2011, which amount was increased to \$768,750 effective January 1, 2012.

Effective January 1, 2011, Mr. Hubbard is eligible to receive an annual cash performance bonus targeted at 125% of his then-current base salary, based upon the achievement of performance targets established annually by us.

Mr. Hubbard received a \$2,000,000 cash retention bonus upon his execution of the October 2011 amendment. The company will recoup this retention bonus during the course of Mr. Hubbard's employment through offsets against any future bonus payments otherwise payable to him, subject to the right of the company to be reimbursed for any unearned portion of the retention bonus if Mr. Hubbard terminates his employment or is terminated by us for cause, in either case, prior to the end of the term of his employment agreement. Mr. Hubbard will retain any unrecouped portion of his retention bonus if he is terminated by us without cause.

In connection with and pursuant to the October 2011 amendment, in September 2011 Mr. Hubbard received a grant of 40,000 shares of restricted common stock, and received additional grants of 40,000 and 120,000 shares of restricted common stock, respectively, in 2012 and 2013, with such shares of restricted stock to vest and the restrictions thereon to lapse on March 31 of the calendar year following the calendar year of the applicable grant, subject to the satisfaction of specific performance criteria to be established by the Compensation Committee and Mr. Hubbard's continued employment through each such vesting date. Under the employment agreement, upon the occurrence of a change in control of Live Nation, all unvested equity awards then held by Mr. Hubbard will vest and become immediately exercisable (if applicable).

The employment agreement (i) will terminate upon Mr. Hubbard's death, (ii) may be terminated by us upon Mr. Hubbard's disability, (iii) may be terminated by us at any time without cause (as defined below) and for cause, subject to Mr. Hubbard's right in some cases to cure, and (iv) may be terminated by Mr. Hubbard for any reason at any time, provided that Mr. Hubbard must provide us with three months prior written notice if he intends to seek employment with a competitor of Live Nation.

If Mr. Hubbard's employment is terminated by reason of death or disability, he is entitled to receive:

accrued and unpaid base salary;  
accrued and unpaid vacation time;  
unreimbursed expenses;  
a pro-rated performance bonus, if any; and  
any payments to which he may be entitled under any applicable employee benefit plan.

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If Mr. Hubbard's employment is terminated by us for cause, by Mr. Hubbard for any reason or due to the expiration of the term of the employment agreement, he is entitled to receive:

accrued and unpaid base salary;  
accrued and unpaid vacation time;  
unreimbursed expenses; and

any payments to which he may be entitled under any applicable employee benefit plan.

If Mr. Hubbard's employment is terminated by us without cause, his 2011 retention bonus will not be subject to further recoupment or loss and he is entitled to receive:

accrued and unpaid base salary;  
accrued and unpaid vacation time;  
unreimbursed expenses;

any payments to which he may be entitled under any applicable employee benefit plan; and subject to Mr. Hubbard signing a general release of claims, a cash payment equal to Mr. Hubbard's base salary for the remainder of the employment term and immediate acceleration of the vesting and lapsing of restrictions on all unvested equity awards then held by Mr. Hubbard.

For purposes of the employment agreement, cause means: (i) conduct by Mr. Hubbard constituting a material act of willful misconduct in connection with the performance of his duties, including violation of our policy on sexual harassment or misappropriation of our funds or property, (ii) continued, willful and deliberate non-performance by Mr. Hubbard of a material duty under the employment agreement, (iii) Mr. Hubbard's refusal or failure to follow lawful directives consistent with his title and position and the terms of the employment agreement, (iv) a criminal or civil conviction of Mr. Hubbard, a plea of nolo contendere by Mr. Hubbard or other conduct by Mr. Hubbard that, as determined in the reasonable discretion of the Live Nation board of directors, has resulted in, or would result in, material injury to our reputation, including, without limitation, conviction of fraud, theft, embezzlement or a crime involving moral turpitude, (v) a breach by Mr. Hubbard of any provision of the employment agreement, or (vi) a violation by Mr. Hubbard of our employment policies, including those set forth in our Employee Handbook.

The employment agreement also contains non-disclosure, non-solicitation and non-competition provisions.

**Michael Rowles**

In October 2009, we entered into an amended and restated agreement with Mr. Rowles to serve as our General Counsel, which superseded Mr. Rowles' previous employment agreement. As amended and restated, the term of the employment agreement began effective September 1, 2009 and ends on December 31, 2013. After that date, the agreement will renew automatically day-to-day such that the term of the agreement will always remain at exactly one year, unless earlier terminated.

Under the employment agreement, during 2011 Mr. Rowles received a base salary of \$577,500 per year, which amount is subject to minimum increases of five percent per year. In March 2012, the Compensation Committee increased Mr. Rowles' base salary for 2012 to \$635,250, which increase represents Mr. Rowles' contractual raises for both 2011 (which had been previously voluntarily waived) and 2012.

Mr. Rowles is eligible to receive an annual cash performance bonus with a target equal to 100% of his base salary based on the achievement of performance targets established by the Compensation Committee, subject to increase or decrease based on actual performance. Under the employment agreement, upon the occurrence of a change of control of Live Nation, all unvested equity awards then held by Mr. Rowles will vest.

The employment agreement (i) will terminate upon Mr. Rowles' death, (ii) may be terminated by us upon Mr. Rowles' disability, (iii) may be terminated by us at any time without cause (as defined below) and for

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cause, subject to Mr. Rowles' general right to cure, and (iv) may be terminated by Mr. Rowles (a) at any time by providing 30 days prior written notice or (b) for good reason (as defined below), subject in some cases to our right to cure.

If Mr. Rowles' employment is terminated by reason of death or disability or by us for cause, he is entitled to receive:

accrued and unpaid base salary;  
accrued and unused vacation pay;  
unreimbursed expenses;

any payments to which he may be entitled under any applicable employee benefit plan; and a pro-rated performance bonus, including any performance bonus that may have been earned for the prior year but not yet paid.

If Mr. Rowles' employment is terminated by us without cause, or by Mr. Rowles for good reason, he is entitled to:

accrued and unpaid base salary;  
accrued and unused vacation pay;  
unreimbursed expenses;

any payments to which he may be entitled under any applicable employee benefit plan; a pro-rated performance bonus, including any performance bonus that may have been earned for the prior year but not yet paid; and

subject to Mr. Rowles signing a general release of claims, a cash payment equal to Mr. Rowles' base salary multiplied by the greater of the remainder of the employment term or two years and immediate acceleration of the vesting of all unvested equity awards then held by Mr. Rowles.

For purposes of the employment agreement, cause means: (i) conduct by Mr. Rowles constituting a material act of willful misconduct in connection with the performance of his duties, including violation of our policy on sexual harassment or misappropriation of our funds or property, (ii) continued, willful and deliberate non-performance by Mr. Rowles of a material duty under the employment agreement, (iii) Mr. Rowles' refusal or failure to follow lawful directives consistent with his title and position and the terms of the employment agreement, (iv) a criminal or civil conviction of Mr. Rowles, a plea of nolo contendere by Mr. Rowles or other conduct by Mr. Rowles that, as determined in the reasonable discretion of the Live Nation board of directors, has resulted in, or would result in, material injury to our reputation, including, without limitation, conviction of fraud, theft, embezzlement or a crime involving moral turpitude, (v) a repeated failure by Mr. Rowles to comply with a material term of the employment agreement or (vi) a material violation by Mr. Rowles of our employment policies.

For purposes of the employment agreement, good reason is defined as: (i) a repeated failure by us to comply with a material term of the employment agreement, (ii) a material reduction in Mr. Rowles' duties, responsibilities, authority or compensation, (iii) a material geographic relocation of Mr. Rowles' principal work location outside Los Angeles or (iv) a change in control of Live Nation in which Mr. Rowles is not offered continued employment as Live Nation's General Counsel or General Counsel of the surviving entity.

The employment agreement also contains non-disclosure, non-solicitation, non-competition and indemnification provisions.

**Kathy Willard**

In October 2009, we entered into an amended and restated agreement with Ms. Willard to serve as our Chief Financial Officer, which superseded Ms. Willard's previous employment agreement. As amended and restated, the term of the employment agreement began effective September 1, 2009 and ends on December 31,





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2013. After that date, the agreement will renew automatically day-to-day such that the term of the agreement will always remain at exactly one year, unless earlier terminated.

Under the employment agreement, in 2011 Ms. Willard received a base salary of \$630,000 per year, which amount is subject to minimum increases of five percent per year. In March 2012, the Compensation Committee increased Ms. Willard's base salary for 2012 to \$693,000, which increase represents Ms. Willard's contractual raises for both 2011 (which had been previously voluntarily waived) and 2012.

Ms. Willard is eligible to receive an annual cash performance bonus with a target equal to 100% of her base salary based on the achievement of performance targets established by the Compensation Committee, subject to increase or decrease based on actual performance. Under the employment agreement, upon the occurrence of a change of control of Live Nation, all unvested equity awards then held by Ms. Willard will vest.

The employment agreement (i) will terminate upon Ms. Willard's death, (ii) may be terminated by us upon Ms. Willard's disability, (iii) may be terminated by us at any time without cause (as defined below) and for cause, subject to Ms. Willard's general right to cure, and (iv) may be terminated by Ms. Willard (a) at any time by providing 30 days prior written notice or (b) for good reason (as defined below), subject in some cases to our right to cure.

If Ms. Willard's employment is terminated by reason of death or disability or by us for cause, she is entitled to receive:

accrued and unpaid base salary;  
accrued and unused vacation pay;  
unreimbursed expenses;

any payments to which she may be entitled under any applicable employee benefit plan; and  
a pro-rated performance bonus, including any performance bonus that may have been earned for the prior year but not yet paid.

If Ms. Willard's employment is terminated by us without cause, or by Ms. Willard for good reason, she is entitled to:

accrued and unpaid base salary;  
accrued and unused vacation pay;  
unreimbursed expenses;

any payments to which she may be entitled under any applicable employee benefit plan;  
a pro-rated performance bonus, including any performance bonus that may have been earned for the prior year but not yet paid; and

subject to Ms. Willard signing a general release of claims, a cash payment equal to Ms. Willard's base salary multiplied by the greater of the remainder of the employment term or two years and immediate acceleration of the vesting of all unvested equity awards then held by Ms. Willard.

For purposes of the employment agreement, cause means: (i) conduct by Ms. Willard constituting a material act of willful misconduct in connection with the performance of her duties, including violation of our policy on sexual harassment or misappropriation of our funds or property, (ii) continued, willful and deliberate non-performance by Ms. Willard of a material duty under the employment agreement, (iii) Ms. Willard's refusal or failure to follow lawful directives consistent with her title and position and the terms of the employment agreement, (iv) a criminal or civil conviction of Ms. Willard, a plea of nolo contendere by Ms. Willard or other conduct by Ms. Willard that, as determined in the reasonable discretion of the Live Nation board of directors, has resulted in, or would result in, material injury to our reputation, including, without limitation, conviction of fraud, theft, embezzlement or a crime involving moral turpitude, (v) a



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repeated failure by Ms. Willard to comply with a material term of the employment agreement or (vi) a material violation by Ms. Willard of our employment policies.

For purposes of the employment agreement, "good reason" is defined as: (i) a repeated failure by us to comply with a material term of the employment agreement, (ii) a material reduction in Ms. Willard's duties, responsibilities, authority or compensation or (iii) a material geographic relocation of Ms. Willard's principal work location outside Los Angeles.

The employment agreement also contains non-disclosure, non-solicitation, non-competition and indemnification provisions.

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# REPORT OF THE COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS

*The material in this report is not soliciting material, is not deemed filed with the SEC and is not incorporated by reference in any filing of the company under the Securities Act or the Exchange Act whether made on, before or after the date of this amended report and irrespective of any general incorporation language in such filing.*

The undersigned members of the Compensation Committee have reviewed and discussed the Compensation Discussion and Analysis with management, and based on the review and discussions, recommended to the board of directors that the Compensation Discussions and Analysis be included in this proxy statement.

Respectfully submitted,  
**The Compensation Committee of the Board of  
Directors**  
Mark Carleton  
Robert Ted Enloe, III (Chair)  
Mark S. Shapiro

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## **OTHER MATTERS**

The board of directors is not aware of any other business that may be brought before the 2013 Annual Meeting of Stockholders. If any other matters are properly brought before the Annual Meeting of Stockholders, it is the intention of the designated proxy holders, Mr. Rapino and Ms. Willard, to vote on such matters in accordance with their best judgment.

An electronic copy of our Annual Report on Form 10-K filed with the SEC on February 26, 2013, is available free of charge on our website at [www.livenation.com/investors](http://www.livenation.com/investors). A paper copy of the Form 10-K may be obtained upon written request to:

Live Nation Entertainment, Inc.  
9348 Civic Center Drive  
Beverly Hills, California 90210  
Attention: General Counsel

**YOUR VOTE IS IMPORTANT. Accordingly, you are urged to sign and return the accompanying proxy card or voting instruction card, as the case may be, whether or not you plan to attend the annual meeting.**

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APPENDIX A

*New language is indicated by bolding and underlining, and deletions are indicated by strike-throughs.*

**PROPOSED AMENDMENT TO ARTICLE VI OF OUR AMENDED AND RESTATED CERTIFICATE OF INCORPORATION TO ELIMINATE OUR CLASSIFIED BOARD OF DIRECTORS AND PROVIDE FOR ANNUAL ELECTION OF DIRECTORS, TOGETHER WITH OTHER CONFORMING CHANGES**

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**ARTICLE VI  
BOARD OF DIRECTORS**

SECTION 1. Subject to the rights of the holders of any series of Preferred Stock to elect directors under specified circumstances, the number of directors of the Corporation shall be fixed, and may be increased or decreased from time to time, exclusively by resolution adopted by a majority of the entire Board of Directors.

SECTION 2. Unless and except to the extent that the By-Laws of the Corporation shall so require, the election of directors of the Corporation need not be by written ballot.

SECTION 3. The directors, other than those who may be elected by the holders of any series of Preferred Stock under specified circumstances, shall be apportioned, with respect to the time for which they severally hold office, into three classes, as nearly equal in number as possible and designated Class I, Class II and Class III. Class I shall be initially elected for a term expiring at the annual meeting of stockholders to be held in 2007, Class II shall be initially elected for a term expiring at the annual meeting of stockholders to be held in 2008, and Class III shall be initially elected for a term expiring at the annual meeting of stockholders to be held in 2009. Members of each class shall hold office until their successors are elected and qualified. At each succeeding annual meeting of the stockholders of the Corporation, the successors of the class of directors whose term expires at that meeting shall be elected for a term expiring at the annual meeting of stockholders held in the third year following the year of their election. In case of any increase or decrease, from time to time, in the number of directors, other than those who may be elected by the holders of any series of Preferred Stock under specified circumstances, the number of directors added to or eliminated from each class shall be apportioned so that the number of directors in each class thereafter shall be as nearly equal as possible.

**SECTION 3. At the annual meeting of stockholders held in 2013, the directors standing for election shall be elected for a term expiring at the annual meeting of stockholders held in 2014. Beginning with the annual meeting of stockholders held in 2014, the entire Board of Directors shall be elected annually at each annual meeting of the stockholders. The directors will hold office until their respective death, resignation or removal and until their respective successors are elected and qualified.**

SECTION 4. Except as otherwise provided by a Certificate of Designations, any director or the entire Board of Directors may be removed from office only for cause and only by the affirmative vote of the holders of at least 80% of the total voting power of the Voting Stock (as defined in ARTICLE XI).

SECTION 5. Except as otherwise provided by a Certificate of Designations, newly created directorships resulting from any increase in the authorized number of directors or any vacancies in the Board of Directors resulting from

death, resignation, retirement, disqualification, removal from office or other cause shall be filled solely by the affirmative vote of a majority of the remaining directors then in office, even though less than a quorum of the Board of Directors, or by the sole remaining director. Any director so chosen shall hold office until his or her **the next annual meeting of stockholders, and until such director** s successor shall be elected and qualified and, if the Board of Directors at such time is classified, until the next election of the class for which such director shall have been chosen. No decrease in the number of directors shall shorten the term of any incumbent director.

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