WASHINGTON POST CO Form 10-Q May 09, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the Quarterly Period Ended March 31, 2012

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-6714

# THE WASHINGTON POST COMPANY

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

53-0182885 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

1150 15th Street, N.W. Washington, D.C. (Address of principal executive offices)

20071 (Zip Code)

(202) 334-6000

## (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x. No ".

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x. No ".

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," accelerated filer and "small reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

#### Accelerated

Large accelerated filer "Non-accelerated filer" Smaller Reporting Company" Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x.

Shares outstanding at May 4, 2012:

Class A Common Stock – 1,229,383 Shares

Class B Common Stock – 6,389,451 Shares

# THE WASHINGTON POST COMPANY

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## **PART I. FINANCIAL INFORMATION**

Item 1. Financial Statements

# THE WASHINGTON POST COMPANY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended				
		March 31,	April 3,		
(in thousands, except per share amounts)		2012		2011	
Operating Revenues					
Education	\$	553,401	\$	618,929	
Advertising		170,750		177,385	
Circulation and Subscriber		215,230		214,523	
Other		33,095		31,075	
		972,476		1,041,912	
Operating Costs and Expenses					
Operating		471,199		476,081	
Selling, general and administrative		417,370		441,366	
Depreciation of property, plant and					
equipment		62,501		62,196	
Amortization of intangible assets		3,937		5,716	
		955,007		985,359	
Income from Operations		17,469		56,553	
Equity in earnings of affiliates, net		3,888		3,737	
Interest income		1,069		982	
Interest expense		(9,163)		(7,961)	
Other income (expense), net		8,588		(24,032)	
Income from Continuing Operations Before Income					
Taxes		21,851		29,279	
Provision for Income Taxes		10,500		10,900	
Income from Continuing Operations		11,351		18,379	
Income (Loss) from Discontinued Operations, Net of					
Tax		20,217		(2,750)	
Net Income		31,568		15,629	
Net Income Attributable to Noncontrolling Interests		(70)		(14)	
Net Income Attributable to The Washington Post					
Company		31,498		15,615	
Redeemable Preferred Stock Dividends		(451)		(461)	
Net Income Attributable to The Washington Post	_		•		
Company Common Stockholders	\$	31,047	\$	15,154	
Amounts Attributable to The Washington Post					
Company Common Stockholders		40.000	•	47.00	
Income from continuing operations	\$	10,830	\$	17,904	
Income (loss) from discontinued operations, net of tax		20,217		(2,750)	

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Net Income attributable to The Washington Post Company common stockholders	\$	31,047	\$	15,154
Per Share Information Attributable to The Washington		,	·	•
Post Company				
Common Stockholders				
Basic income per common share from continuing				
operations	\$	1.37	\$	2.21
Basic income (loss) per common share from discontinued				
operations		2.70		(0.34)
Basic net income per common share	\$	4.07	\$	1.87
Basic average number of common shares outstanding		7,514		8,046
Diluted income per common share from continuing				
operations	\$	1.37	\$	2.21
Diluted income (loss) per common share from discontinued	t			
operations		2.70		(0.34)
Diluted net income per common share	\$	4.07	\$	1.87
Diluted average number of common shares outstanding		7,615		8,119

See accompanying Notes to Condensed Consolidated Financial Statements.

# THE WASHINGTON POST COMPANY CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Months Ended			
	Mar	ch 31,	Αp	oril 3,
(In thousands)	20	012	20	011
Net Income	\$	31,568	\$	15,629
Other Comprehensive Income (Loss), Before Tax				
Foreign currency translation adjustments:				
Translation adjustments arising during the period Adjustment for sale of a business with foreign		7,823		7,970
operations		513		
·		8,336		7,970
Unrealized gains on available-for-sale securities:				
Unrealized gains for the period		32,315		7,210
Reclassification adjustment for write-down on				
available-for-sale security included in net income				30,696
		32,315		37,906
Pension and other postretirement plans:				
Amortization of net prior service credit included in				
net income		(451)		(467)
Amortization of net actuarial loss (gain) included				
in net income		1,657		(127)
Foreign affiliate pension adjustments				(4,613)
		1,206		(5,207)
Cash flow hedge, net change		(35)		
Other Comprehensive Income, Before Tax		41,822		40,669
Income tax expense related to items of other comprehensive				
income		(13,393)		(15,369)
Other Comprehensive Income, Net of Tax		28,429		25,300
Comprehensive Income		59,997		40,929
Comprehensive income attributable to noncontrolling interests		(90)		(35)
Total Comprehensive Income Attributable to The Washington Post				
Company	\$	59,907	\$	40,894

See accompanying Notes to Consolidated Financial Statements.

# THE WASHINGTON POST COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS

CONDENSED CONSOLIDATED BA	_		_	
		March 31, 2012	Dec	ember 31,
(In thousands)		2011		
	(l	Jnaudited)		
Assets		-		
Current Assets				
Cash and cash equivalents	\$	294,991	\$	381,099
Restricted cash	Ψ	23,401	Ψ	25,287
Investments in marketable equity securities and other		20,701		25,207
• •		400.006		000.074
investments		402,806		338,674
Accounts receivable, net		359,099		392,725
Income taxes receivable		4,815		16,990
Deferred income taxes		1,143		13,343
Inventories		4,555		6,571
Other current assets		75,578		70,936
Current assets of discontinued operations		7,171		
Total Current Assets		1,173,559		1,245,625
Property, Plant and Equipment, Net		1,129,131		1,152,390
Investments in Affiliates		19,329		17,101
		1,404,783		•
Goodwill, Net		, ,		1,414,997
Indefinite-Lived Intangible Assets, Net		530,753		530,641
Amortized Intangible Assets, Net		52,737		54,622
Prepaid Pension Cost		536,521		537,262
Deferred Charges and Other Assets		59,004		64,348
Noncurrent Assets of Discontinued Operations		34,006		
Total Assets	\$	4,939,823	\$	5,016,986
Liabilities and Equity				
Current Liabilities				
Accounts payable and accrued liabilities	\$	492,880	\$	495,041
Deferred revenue	•	380,811	•	387,532
Dividends declared		18,883		,
Short-term borrowings		3,250		112,983
Current liabilities of discontinued operations		16,348		112,000
Total Current Liabilities				005 556
		912,172		995,556
Postretirement Benefits Other Than Pensions		68,749		67,864
Accrued Compensation and Related Benefits		222,416		228,304
Other Liabilities		112,655		107,741
Deferred Income Taxes		525,503		545,361
Long-Term Debt		453,128		452,229
Noncurrent Liabilities of Discontinued Operations		470		
Total Liabilities		2,295,093		2,397,055
Redeemable Noncontrolling Interest		6,810		6,740
Redeemable Preferred Stock		11,096		11,295
Preferred Stock		,		- ,
Common Stockholders' Equity				
Common stock		20,000		20,000
Common stock		20,000		20,000

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Capital in excess of par value	250,469	252,767
Retained earnings	4,555,716	4,561,989
Accumulated other comprehensive income, net of tax		
Cumulative foreign currency translation		
adjustment	29,674	21,338
Unrealized gain on available-for-sale		
securities	99,748	80,358
Unrealized gain on pensions and other		
postretirement plans	64,348	63,625
Cash flow hedge	(12)	8
Cost of Class B common stock held in treasury	(2,393,119)	(2,398,189)
Total Equity	2,626,824	2,601,896
Total Liabilities and Equity	\$ 4,939,823	\$ 5,016,986

See accompanying Notes to Condensed Consolidated Financial Statements.

# THE WASHINGTON POST COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

		Three Months Ended		d	
		Marc	ch 31,	April 3,	
(In thousa	nds)	20	12	20	)11
Cash Flow	vs from Operating Activities:				
<b>Net Incom</b>	ne	\$	31,568	\$	15,629
Adjustmen	its to reconcile net income to net cash provided by				
operating a	activities:				
	Depreciation of property, plant and equipment		63,254		63,914
	Amortization of intangible assets		4,278		6,808
	Net pension expense (benefit)		2,192		(289)
	Early retirement program expense		1,022		430
	Foreign exchange gain		(2,660)		(2,701)
	Net loss on sale of a business		3,082		
	Net loss on write-down of marketable equity				
	securities				30,696
	Equity in earnings of affiliates, net of distributions		(3,691)		(3,737)
	Benefit for deferred income taxes		(23,744)		(3,701)
	Net gain on sale or write-down of property, plant				
	and equipment and other assets		(7,203)		(2,021)
	Change in assets and liabilities:				
	Decrease in accounts receivable,				
	net		36,716		54,448
	Decrease in inventories		2,016		604
	Decrease in accounts payable and				
	accrued liabilities		(22,828)		(90,460)
	Increase in deferred revenue		3,647		11,127
	Decrease in income taxes				
	receivable		11,019		3,521
	Increase in other assets and other				
	liabilities, net		(14,817)		(35,041)
	Other		165		132
	Net Cash Provided by Operating				
	Activities		84,016		49,359
Cash Flov	vs from Investing Activities:				/·
	Purchases of property, plant and equipment		(44,875)		(39,275)
	Purchase of marketable equity securities and other		(00.00)		
	investments		(23,003)		
	Investments in certain businesses, net of cash		(0 - 1-)		(0.070)
	acquired		(2,545)		(9,673)
	Proceeds from sale of property, plant and		5 007		0.007
	equipment and other assets		5,827		3,867
	Net proceeds from sale of business		1,875		000
	Other		1,571		269
			(61,150)		(44,812)

# Net Cash Used in Investing Activities

# **Cash Flows from Financing Activities:**

Repayment of commercial paper, net	(109,671)	
Dividends paid	(18,889)	(19,390)
Common shares repurchased	(136)	(121,395)
Other	16,459	25,247
Net Cash Used in Financing		
Activities	(112,237)	(115,538)
Effect of Currency Exchange Rate Change	3,263	2,421
Net Decrease in Cash and Cash Equivalents	(86,108)	(108,570)
Beginning Cash and Cash Equivalents	381,099	437,740
Ending Cash and Cash Equivalents	\$ 294,991	\$ 329,170

See accompanying Notes to Condensed Consolidated Financial Statements.

### THE WASHINGTON POST COMPANY

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

# 1. ORGANIZATION, BASIS OF PRESENTATION AND RECENT ACCOUNTING PRONOUNCEMENTS

The Washington Post Company, Inc. (the Company) is a diversified education and media company. The Company's Kaplan subsidiary provides a wide variety of educational services, both domestically and outside the United States. The Company's media operations consist of the ownership and operation of cable television systems, newspaper publishing (principally The Washington Post), and television broadcasting (through the ownership and operation of six television broadcast stations).

**Financial Periods** – In the fourth quarter of 2011, the Company changed its fiscal quarter from a thirteen week quarter ending on the Sunday nearest the calendar quarter-end to a quarterly month end. The fiscal quarters for 2012 and 2011 ended on March 31, 2012 and April 3, 2011, respectively. Subsidiaries of the Company report on a calendar-quarter basis, with the exception of most of the newspaper publishing operations, which report on a thirteen week quarter ending on the Sunday nearest the calendar quarter-end.

Basis of Presentation – The accompanying condensed consolidated financial statements have been prepared in accordance with: (i) generally accepted accounting principles in the United States of America ("GAAP") for interim financial information; (ii) the instructions to Form 10-Q; and (iii) the guidance of Rule 10-01 of Regulation S-X under the Securities and Exchange Act of 1934, as amended, for financial statements required to be filed with the Securities and Exchange Commission (SEC). They include the assets, liabilities, results of operations and cash flows of the Company, including its domestic and foreign subsidiaries that are more than 50% owned or otherwise controlled by the Company. As permitted under such rules, certain notes and other financial information normally required by GAAP have been condensed or omitted. Management believes the accompanying condensed consolidated financial statements reflect all normal and recurring adjustments necessary for a fair presentation of the Company's financial position, results of operations, and cash flows as of and for the periods presented herein. The Company's results of operations for the quarterly periods ended March 31, 2012 and April 3, 2011 may not be indicative of the Company's future results. These condensed consolidated financial statements are unaudited and should be read in conjunction with the Company's audited consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP.

Certain amounts in previously issued financial statements have been reclassified to conform to the current year presentation, which includes the reclassification of the results of operations of certain Kaplan businesses as discontinued operations for all periods presented.

Use of Estimates in the Preparation of the Condensed Consolidated Financial Statements – The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and judgments that affect the amounts reported herein. Management bases its estimates and assumptions on historical experience and on various other factors that are believed to be reasonable under the circumstances. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may be affected by changes in those estimates.

Assets Held for Sale – An asset or business is classified as held for sale when (i) management commits to a plan to sell the asset or business; (ii) the asset or business is available for immediate sale in its present condition; (iii) the asset or business is actively marketed for sale at a reasonable price; (iv) the sale is expected to be completed within one year; and (v) it is unlikely significant changes to the plan will be made or that the plan will be withdrawn. The assets and related liabilities are aggregated and reported separately in the Company's condensed consolidated balance sheet.

Recently Adopted and Issued Accounting Pronouncements – In June 2011, the Financial Accounting Standards Board ("FASB") issued an amended standard to increase the prominence of items reported in other comprehensive income. The amendment eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity and requires that all changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In addition, the amendment requires companies to present on the face of the financial statements reclassification adjustments for items

that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. The amendment does not affect how earnings per share is calculated or presented. This amendment is effective for interim and fiscal years beginning after December 15, 2011 and must be applied retrospectively. In December 2011, the FASB deferred the requirements related to the presentation of reclassification adjustments until further deliberations have taken place. Entities should continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect prior to the issuance of the June 2011 amended standard. The adoption of the amendment not deferred by the FASB in the first quarter of 2012 is reflected in the Company's Condensed Consolidated Statements of Comprehensive Income.

#### 2. DISCONTINUED OPERATIONS

In February 2012, Kaplan completed the stock sale of Kaplan Learning Technologies (KLT) and recorded an after-tax loss on the sale of \$1.9 million, which is included in Income (loss) from discontinued operations, net of tax in the Company's condensed consolidated statement of operations for the three months ended March 31, 2012.

In April 2012, the Company completed the sale of Kaplan EduNeering. Under the terms of the agreement, the purchaser acquired the stock of EduNeering and received substantially all the assets and liabilities. In the second quarter of 2012, the Company will record an estimated pre-tax gain of \$30 million and an estimated after-tax gain of \$19 million related to this sale, subject to net working capital adjustments. The assets and liabilities of EduNeering have been classified on the Company's condensed consolidated balance sheet as assets and liabilities of discontinued operations as of March 31, 2012. The Company did not reclassify its condensed consolidated balance sheet as of December 31, 2011 to reflect discontinued operations.

The Company recorded \$23.2 million of income tax benefits in the first quarter of 2012 in connection with each of the sale of its stock in EduNeering and KLT related to the excess of the outside stock tax basis over the net book value of the net assets disposed. The Company recorded the tax benefit related to the sale of EduNeering in the first quarter of 2012 as the sale makes it apparent that the temporary difference will reverse in the foreseeable future, consistent with FASB Accounting Standards Codification Section 740-30-25-10.

In October 2011, Kaplan completed the sale of Kaplan Compliance Solutions (KCS) and in July 2011, Kaplan completed the sale of Kaplan Virtual Education (KVE). The results of operations of EduNeering, KLT, KCS and KVE, for the first quarter of 2012 and 2011, where applicable, are included in the Company's condensed consolidated statements of operations as Income (loss) from discontinued operations, net of

tax. All corresponding prior period operating results presented in the Company's condensed consolidated financial statements and the accompanying notes have been reclassified to reflect the discontinued operations presented. The Company did not reclassify its condensed consolidated statements of cash flows to reflect the discontinued operations.

The summarized income (loss) from discontinued operations, net of tax, for the first quarter of 2012 and 2011 is presented below:

	March 31,	April 3,
(in thousands)	2012	2011
Operating revenues	\$ 6,791	\$ 21,700
Operating costs and expenses	(7,135)	(26,250)
Loss from discontinued operations	(344)	(4,550)
Benefit from income taxes	(22,500)	(1,800)
Net Income (Loss) from Discontinued Operations	22,156	(2,750)
Loss on sale of discontinued operations	(3,082)	
Benefit from income taxes on sale of discontinued operations	(1,143)	
Income (Loss) from Discontinued Operations, Net of Tax	\$ 20,217	\$ (2,750)

The following table summarizes the 2011 quarterly operating results of the Company following the reclassification of the operations discussed above as discontinued operations:

(in the usender event per chare	Α	pril 3,	·	July 3,	Oc	tober 2,	Dec	ember 31,
(in thousands, except per share	,	2011		2011		2011		2011
amounts)	4	2011	•	2011		2011		2011
Operating Revenues	Φ	010 000	Φ	010 000	Φ	COO OEC	Φ	E07 77E
Education	\$	618,929	\$	616,962	\$	608,256	\$	587,775
Advertising		177,385		193,352		170,552		213,255
Circulation and subscriber		214,523		216,606		212,145		213,183
Other		31,075		34,338		34,059		39,312
	1	,041,912		1,061,258	•	1,025,012		1,053,525
Operating Costs and Expenses								
Operating		476,081		500,766		499,111		477,027
Selling, general and								
administrative		441,366		409,173		391,269		400,842
Depreciation of property, plant								
and equipment		62,196		62,882		61,840		63,211
Amortization of intangible assets		5,716		6,338		8,187		6,397
Impairment of goodwill						11,923		
		985,359		979,159		972,330		947,477
Income from Operations		56,553		82,099		52,682		106,048
Equity in earnings (losses) of		,		- ,		- ,		,
affiliates, net		3,737		3,138		(1,494)		568
Interest income		982		997		994		1,174
Interest expense		(7,961)		(7,960)		(8,667)		(8,638)
Other (expense) income, net		(24,032)		(2,591)		(29,650)		1,073
Income from Continuing Operations		(24,002)		(2,331)		(29,000)		1,075
before Income Taxes		29,279		75,683		13,865		100,225
		•		•		•		•
Provision for Income Taxes		10,900		27,900		16,800		41,000
Income (Loss) from Continuing		10.070		47 700		(0.005)		F0 00F
Operations		18,379		47,783		(2,935)		59,225
(Loss) Income from Discontinued		(0.750)		(0.000)		(0.004)		0.500
Operations, Net of Tax		(2,750)		(2,020)		(3,031)		2,506
Net Income (Loss)		15,629		45,763		(5,966)		61,731
Net (Income) Loss Attributable to								
Noncontrolling Interests		(14)		40		(16)		(17)
Net Income (Loss) Attributable to The								
Washington Post Company		15,615		45,803		(5,982)		61,714
Redeemable Preferred Stock								
Dividends		(461)		(230)		(226)		
Net Income (Loss) Attributable to The								
Washington Post Company								
Common Stockholders	\$	15,154	\$	45,573	\$	(6,208)	\$	61,714
Amounts Attributable to The								
Washington Post Company								
Common Stockholders								
Income (loss) from continuing operations	\$	17,904	\$	47,593	\$	(3,177)	\$	59,208
. ,	-	(2,750)	•	(2,020)		(3,031)	•	2,506
		, , ,		, , ,		/		-

(Loss) income from discontinued operations, net of tax Net income (loss) attributable to the Washington Post				
Company common stockholders	\$ 15,154	\$ 45,573	\$ (6,208)	\$ 61,714
Per Share Information Attributable to				
The Washington Post				
Company Common				
Stockholders				
Basic income (loss) per common share				
from continuing operations	\$ 2.21	\$ 6.00	\$ (0.43)	\$ 7.70
Basic (loss) income per common share				
from discontinued operations	(0.34)	(0.26)	(0.39)	0.33
Basic net income (loss) per common				
share	\$ 1.87	\$ 5.74	\$ (0.82)	\$ 8.03
Diluted income (loss) per common share				
from continuing operations	\$ 2.21	\$ 6.00	\$ (0.43)	\$ 7.70
Diluted (loss) income per common share				
from discontinued operations	(0.34)	(0.26)	(0.39)	0.33
Diluted net income (loss) per common				
share	\$ 1.87	\$ 5.74	\$ (0.82)	\$ 8.03

The following table summarizes the operating results of the Company for fiscal year 2011 and 2010, following the reclassification of operations discussed above as discontinued operations:

	Fiscal Year Ended				
	Decem	ber 31,	Jar	nuary 2,	
(in thousands, except per share amounts)	20	11	2	2011	
Operating Revenues					
Education	\$ 2,4	31,922	\$ 2	2,830,187	
Advertising	7	'54,544		833,605	
Circulation and subscriber	8	356,457		857,290	
Other	1	38,784		130,867	
	4,1	81,707	4	4,651,949	
Operating Costs and Expenses					
Operating	1,9	52,985	-	1,911,564	
Selling, general and administrative	1,6	42,650	-	1,877,455	
Depreciation of property, plant and equipment	2	250,129		243,572	
Amortization of intangible assets		26,638		24,615	
Impairment of goodwill and other intangible					
assets		11,923		27,477	
		84,325	4	4,084,683	
Income from Operations	2	297,382		567,266	
Equity in earnings (losses) of affiliates, net		5,949		(4,133)	
Interest income		4,147		2,576	
Interest expense	•	33,226)		(30,503)	
Other (expense) income, net	•	55,200)		7,515	
Income from Continuing Operations Before Income Taxes		219,052		542,721	
Provision for Income Taxes		96,600		219,500	
Income from Continuing Operations		22,452		323,221	
Loss from Discontinued Operations, Net of Tax		(5,295)		(45,201)	
Net Income	1	17,157		278,020	
Net (Income) Loss attributable to noncontrolling interests		(7)		94	
Net Income Attributable to The Washington Post Company	1	17,150		278,114	
Redeemable Preferred Stock Dividends		(917)		(922)	
Net Income Attributable to The Washington Post Company	<b>.</b> .				
Common Stockholders	\$ 1	16,233	\$	277,192	
Amounts Attributable to The Washington Post Company					
Common Stockholders			•		
Income from continuing operations	-	21,528	\$	322,393	
Loss from discontinued operations, net of tax		(5,295)		(45,201)	
Net income attributable to the Washington Post Company common	Φ.4	40.000	•	077.400	
stockholders	\$ 1	16,233	\$	277,192	
Per Share Information Attributable to The Washington Post Company Common					
Stockholders					

Basic income per common share from continuing operations	\$ 15.37	\$ 36.12
Basic loss per common share from discontinued operations	(0.67)	(5.06)
Basic net income per common share	\$ 14.70	\$ 31.06
Diluted income per common share from continuing operations	\$ 15.37	\$ 36.10
Diluted loss per common share from discontinued operations	(0.67)	(5.06)
Diluted net income per common share	\$ 14.70	\$ 31.04

#### 3. INVESTMENTS

Investments in marketable equity securities at March 31, 2012 and December 31, 2011 comprised the following:

	March 31,	December 31,		
(in thousands)	2012	2011		
Total cost	\$ 199,277	\$ 169,271		
Net unrealized gains	166,246	133,930		
Total Fair Value	\$ 365,523	\$ 303,201		

The Company made \$30.0 million in investments in marketable equity securities during the first quarter of 2012, of which \$7.7 million was settled in April 2012, after the first quarter balance sheet date. There were no new investments in marketable equity securities during the first quarter of 2011. There were no sales of marketable equity securities in the first quarter of 2012 and 2011.

At the end of the first quarter of 2011, the Company's investment in Corinthian Colleges, Inc. had been in an unrealized loss position for over six months. The Company evaluated this investment for other-than-temporary impairment based on

various factors, including the duration and severity of the unrealized loss, the reason for the decline in value and the potential recovery period, and the Company's ability and intent to hold the investment. In the first quarter of 2011, the Company concluded the loss was other-than-temporary and recorded a \$30.7 million write-down on the investment. The investment continued to decline and in the third quarter of 2011, the Company recorded another \$23.1 million write-down on the investment. The Company's investment in Corinthian Colleges, Inc. accounted for \$32.0 million of the total fair value of the Company's investments in marketable equity securities at March 31, 2012.

#### 4. ACQUISITIONS AND DISPOSITIONS

In the first quarter of 2012, Kaplan acquired two small businesses in its International division; the purchase price allocation mostly comprised goodwill and other intangible assets on a preliminary basis. In the first quarter of 2011, Kaplan made one small acquisition in its Kaplan Ventures division. The assets and liabilities of the companies acquired have been recorded at their estimated fair values at the date of acquisition.

Kaplan completed the sales of Kaplan Learning Technologies in February 2012 and EduNeering in April 2012, which were part of the Kaplan Ventures division.

#### 5. GOODWILL AND OTHER INTANGIBLE ASSETS

Amortization of intangible assets for the three months ended March 31, 2012 and April 3, 2011 was \$4.3 million and \$6.8 million, respectively. Amortization of intangible assets is estimated to be approximately \$13 million for the remainder of 2012, \$13 million in 2013, \$8 million in 2014, \$7 million in 2015, \$6 million in 2016, \$3 million in 2017 and \$3 million thereafter.

The changes in the carrying amount of goodwill, by segment, for the three months ended March 31, 2012 were as follows:

(in thousands)	ı	Education	Cable Television		Television Broadcasting	Other Businesses	Total
Balance as of December 31, 2011							
Goodwill	\$	1,116,615	\$ 85,488	\$ 81.183	\$ 203,165	\$ 100,152	\$ 1,586,603

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Accumulated		(0.400)				(CE 770)				(07.040)		(171 000)
impairment losses		(8,492)				(65,772)				(97,342)		(171,606)
		1,108,123		85,488		15,411		203,165		2,810		1,414,997
Acquisitions		5,143										5,143
Dispositions		(4,660)										(4,660)
Reclassification to												
discontinued operations		(22,713)										(22,713)
Foreign currency		, , ,										. , ,
exchange rate changes												
and other		12,016										12,016
Balance as of March		,										,
31, 2012												
Goodwill		1,097,909		85,488		81,183		203,165		100,152		1,567,897
Accumulated		, ,		,		- ,		,		, .		,,
impairment losses						(65,772)				(97,342)		(163,114)
pa	Φ	1 007 000	Φ	OE 400	ው	15,411	\$	203,165	Ф	2,810	\$	. , ,
	\$	1,097,909	\$	85,488	\$	15,411	Ф	203,103	\$	∠,010	Ф	1,404,783

The changes in carrying amount of goodwill at the Company's education division for the three months ended March 31, 2012 were as follows:

(in thous	,	Higher ducation	Test Preparation	Kaplan International	aplan entures	Total
2011	e as of December 31,					
2011	Goodwill Accumulated	\$ 409,128	\$ 152,187	\$ 515,936	\$ 39,364	\$ 1,116,615
	impairment losses				(8,492)	(8,492)
		409,128	152,187	515,936	30,872	1,108,123
Acquisiti				5,143		5,143
Disposit					(4,660)	(4,660)
	ification to discontinued					(22
operatio					(22,713)	(22,713)
•	currency exchange rate			10.701	1 170	10.016
•	and other as of March 31, 2012	55		10,791	1,170	12,016
Dalalice	Goodwill	409,183	152,187	531,870	4,669	1,097,909
	Accumulated		-	·	•	
	impairment losses					
		\$ 409,183	\$ 152,187	\$ 531,870	\$ 4,669	\$ 1,097,909

# Other intangible assets consist of the following:

	Useful		As o	of Ma	arch 31, 2	2012	2 Net		As of Gross	Dec	ember 31,	20	11 Net
(in thousands) Amortized	Life Range	Carrying Amount		Accumulated Carrying Amortization Amount		Carrying Amount		Accumulated Amortization			Carrying Amount		
Non-compete agreements Student and	2-5 years 2-10	\$	14,362	\$	11,165	\$	3,197	\$	14,493	\$	10,764	\$	3,729
customer relationships	years		63,851		36,100		27,751		75,734		47,888		27,846
Databases and technology Trade names	3-5 years 2-10		10,514		8,591		1,923		10,514		8,159		2,355
and trademarks	years 1-25		32,564		15,778		16,786		36,222		18,936		17,286
Other	years	\$	9,604 130,895	\$	6,524 78,158	\$	3,080 52,737	\$	9,971 146,934	\$	6,565 92,312	\$	3,406 54,622
Indefinite-Lived Intangible Assets Franchise			ŕ	·	•		ŕ		,	·	ŕ		ŕ
agreements		\$	496,321					\$	496,321				
Wireless licenses Licensure and			22,150						22,150				
accreditation Other		\$	7,862 4,420 530,753					\$	7,862 4,308 530,641				

# 6. DEBT

The Company's borrowings consist of the following:

	March 31,	December 31,
(in thousands)	2012	2011
7.25% unsecured notes due February 1, 2019	\$ 397,168	\$ 397,065

Commercial paper borrowings		109,671
AUD 50M borrowing	51,717	51,012
Other indebtedness	7,493	7,464
Total Debt	456,378	565,212
Less: current portion	(3,250)	(112,983)
Total Long-Term Debt	\$ 453,128	\$ 452,229

The Company's other indebtedness at March 31, 2012 and December 31, 2011 is at interest rates from 0% to 6% and matures from 2012 to 2016.

During the first quarter of 2012 and 2011, the Company had average borrowings outstanding of approximately \$484.5 million and \$399.7 million, respectively, at average annual interest rates of approximately 7.0% and 7.2%. During the first quarter of 2012 and 2011, the Company incurred net interest expense of \$8.1 million and \$7.0 million, respectively.

At March 31, 2012, the fair value of the Company's 7.25% unsecured notes, based on quoted market prices, totaled \$465.3 million, compared with the carrying amount of \$397.2 million. At December 31, 2011, the fair value of the Company's 7.25% unsecured notes, based on quoted market prices, totaled \$460.5 million, compared with the carrying amount of \$397.1 million. The carrying value of the Company's other unsecured debt at March 31, 2012 approximates fair value.

## 7. EARNINGS PER SHARE

The Company's earnings per share from continuing operations (basic and diluted) for the first quarter of 2012 and 2011 are presented below:

	Three Months Ended March 31, April 3		
(in thousands, except per share amounts) Income from continuing operations attributable to The Washington Post Company	.012 ´		011
common stockholders  Less: Amount attributable to participating securities  Basic income from continuing operations attributable to The Washington  Post Company	\$ 10,830 (501)	\$	17,904 (162)
common stockholders	\$ 10,329	\$	17,742
Plus: Amount attributable to participating securities Diluted income from continuing operations attributable to The Washington Post Company	501		162
common stockholders	\$ 10,830	\$	17,904
Basic weighted average shares outstanding Plus: Effect of dilutive shares related to stock options and restricted stock Diluted weighted average shares outstanding	7,514 101 7,615		8,046 73 8,119
Income Per Share from Continuing Operations Attributable to The Washington Post Company Common Stockholders:			
Basic	\$ 1.37	\$	2.21
Diluted	\$ 1.37	\$	2.21

For the first quarter of 2012, the basic earnings per share computed under the two-class method is lower than the diluted earnings per share computed under the if-converted method for participating securities, resulting in the presentation of the lower amount in diluted earnings per share. The first quarter of 2012 and 2011 diluted earnings per share amounts exclude the effects of 115,294 and 79,850 stock options outstanding, respectively, as their inclusion would be antidilutive.

In the first quarter of 2012 and 2011, the Company declared regular dividends totaling \$4.90 and \$4.70 per share, respectively.

#### **8. PENSION AND POSTRETIREMENT PLANS**

**Defined Benefit Plans**. The total cost arising from the Company's defined benefit pension plans for the first quarter of 2012 and 2011, consists of the following components:

					Su	plement	al Exec	cutive		
	Pension Plans					Retirement Plan				
	N	/larch 31,	Α	April 3,		March 31,		pril 3,		
(in thousands)		2012	2	2011	20	012	2	2011		
Service cost	\$	9,107	\$	7,214	\$	367	\$	380		
Interest cost		14,591		15,105		1,060		1,084		
Expected return on assets		(24,012)		(23,489)						
Amortization of prior service cost		937		881		14		65		
Recognized actuarial loss		1,569				458		353		
Net Periodic Cost (Benefit)		2,192		(289)		1,899		1,882		
Early retirement program expense		1,022		430						
Total Cost	\$	3,214	\$	141	\$	1,899	\$	1,882		

In the first quarter of 2012, the Company offered a Voluntary Retirement Incentive Program to certain employees of Post-Newsweek Media and recorded early retirement program expense of \$1.0 million. In the first quarter of 2011, the Company offered a Voluntary Retirement Incentive Program to certain employees of Robinson Terminal Warehouse and recorded early retirement program expense of \$0.4 million. The early retirement program expense for these programs is funded from the assets of the Company's pension plans.

**Defined Benefit Plan Assets**. The Company's defined benefit pension obligations are funded by a portfolio made up of a relatively small number of stocks and high-quality fixed-income securities that are held by a third-party trustee. As of March 31, 2012 and December 31, 2011, the assets of the Company's pension plans were allocated as follows:

	March 31, 2012	December 31, 2011
	2012	2011
U.S. equities	69 %	69 %
U.S. fixed income	10 %	10 %
International equities	21 %	21 %
·	100 %	100 %

Essentially all of the assets are actively managed by two investment companies. The goal of the investment managers is to produce moderate long-term growth in the value of these assets, while protecting them against large decreases in value. Both of these managers may invest in a combination of equity and fixed-income securities and cash. The managers are not permitted to invest in securities of the Company or in alternative investments. The investment managers cannot invest more than 20% of the assets at the time of purchase in the stock of Berkshire Hathaway or more than 10% of the assets in the securities of any other single issuer, except for obligations of the U.S. Government, without receiving prior approval by the Plan administrator. As of March 31, 2012, the managers can invest no more than 24% of the assets in international stocks at the time the investment is made, and no less than 10% of the assets could be invested in fixed-income securities. None of the assets is managed internally by the Company.

In determining the expected rate of return on plan assets, the Company considers the relative weighting of plan assets, the historical performance of total plan assets and individual asset classes and economic and other indicators of future performance. In addition, the Company may consult with and consider the input of financial and other professionals in developing appropriate return benchmarks.

The Company evaluated its defined benefit pension plan asset portfolio for the existence of significant concentrations (defined as greater than 10% of plan assets) of credit risk as of March 31, 2012. Types of concentrations that were evaluated include, but are not limited to, investment concentrations in a single entity, type of industry, foreign country and individual fund. At March 31, 2012 the Company held common stock in one investment which exceeded 10% of total plan assets. This investment was valued at \$237.5 million and \$222.4 million at March 31, 2012 and December 31, 2011, respectively, or approximately 12% of total plan assets at these respective dates. Assets also included \$163.6 million and \$154.0 million of Berkshire Hathaway common stock at March 31, 2012 and December 31, 2011, respectively. At March 31, 2012 the Company held investments in one foreign country which exceeded 10% of total plan assets. These investments were valued at \$257.3 million and \$241.4 million at March 31, 2012 and December 31, 2011, respectively, or approximately 13% of total plan assets at these respective dates.

**Other Postretirement Plans**. The total benefit arising from the Company's postretirement plans for the first quarter of 2012 and 2011, consists of the following components:

	Ма	April 3,				
(in thousands)	2012			2011		
Service cost	\$	778	\$	718		
Interest cost		684		766		
Amortization of prior service credit		(1,402)		(1,413)		
Recognized actuarial gain		(370)		(480)		
Total Periodic Benefit	\$	(310)	\$	(409)		

# 9. OTHER NON-OPERATING INCOME (EXPENSE)

A summary of non-operating income (expense) for the three months ended March 31, 2012 and April 3, 2011, is as follows:

	Ma	arch 31,	April 3,
(in thousands)		2012	2011
Gain on sale of cost method investments	\$	5,817	\$ 3,832
Foreign currency gains, net		2,660	2,701
Impairment write-down on a marketable equity security			(30,696)
Other, net		111	131
Total Other Non-Operating Income (Expense)	\$	8,588	\$ (24,032)

#### 10. CONTINGENCIES

Litigation and Legal Matters. The Company is involved in various legal proceedings that arise in the ordinary course of its business. Although the outcome of the legal claims and proceedings against the Company cannot be predicted with certainty, based on currently available information, management believes that there are no existing claims or proceedings that are likely to have a material effect on the Company's business, financial condition, results of operations or cash flows. Also, based on currently available information, management is of the opinion that the exposure to future material losses from existing legal proceedings is not reasonably possible, or that future material losses in excess of the amounts accrued are not reasonably possible.

A purported class action complaint was filed against the Company, Donald E. Graham and Hal S. Jones on October 28, 2010, in the U.S. District Court for the District of Columbia, by the Plumbers Local #200 Pension Fund. The complaint alleged that the Company and certain of its officers made materially false and misleading statements, or failed to disclose material facts relating to KHE, in violation of the U.S. Federal securities laws. The complaint sought damages, attorneys' fees, costs and equitable/injunctive relief. The Company moved to dismiss the complaint, and on December 23, 2011, the court granted the Company's motion and dismissed the case with prejudice. On January 25, 2012, the Plaintiff filed a motion seeking leave to amend or alter that final judgment. The court granted the Plaintiff's motion to alter the dismissal and granted leave to file an amended complaint. The Company intends to file a motion to dismiss the amended complaint and will continue to vigorously defend against this action.

With regard to the previously disclosed Gatsiopoulos case, the federal False Claims Act allegations have been dismissed and the employment claim has been resolved.

**DOE Program Reviews.** The U.S. Department of Education (DOE) has undertaken program reviews at various KHE campus locations and at Kaplan University. Currently, there are three pending program reviews, including Kaplan University. In addition, the Company is awaiting the DOE's final report on the program review at KHE's Broomall, PA, location. The results of these open reviews and their impact on Kaplan's operations are uncertain.

**Other.** In December 2011, the United Kingdom Border Agency (UKBA) conducted a compliance review at Kaplan UK's Borough High Street Center in London, England. The review focused on Kaplan UK's compliance with regulations regarding Tier 4 students, who are adult students seeking to study in the U.K. Kaplan UK is fully cooperating with this inquiry and is in the process of responding to requests for additional information. In cases of noncompliance, the UKBA has the authority to take a range of actions to limit,

suspend or revoke an institution's ability to sponsor foreign students. At this time, Kaplan cannot predict what determinations the UKBA will make or the ultimate impact of this review on Kaplan UK.

Additionally, UKBA issued revised immigration rules that became operational on April 21, 2011. Students from outside the European Economic Area (EEA) and Switzerland who were issued a Confirmation of Acceptance for Studies (CAS) after July 4, 2011 will be given permission to work part-time during their studies only if they attend an institution which qualifies as a Higher Education Institution (HEI). Many of the Kaplan UK international students currently work part-time. Kaplan UK is not in receipt of public funding for the courses upon which international students study and, therefore, does not qualify as an HEI. Also, certain Kaplan UK schools have gained, applied for or are in the process of applying for Highly Trusted Sponsor status (HTS). Without HTS, these schools cannot issue a CAS to potential incoming international students starting in April 2012. These new rules have the potential to adversely impact the number of international students studying at Kaplan UK.

#### 11. FAIR VALUE MEASUREMENTS

Fair value measurements are determined based on the assumptions that a market participant would use in pricing an asset or liability based on a three-tiered hierarchy that draws a distinction between market participant assumptions based on (i) observable inputs, such as quoted prices in active markets (Level 1); (ii) inputs other than quoted prices in active markets that are observable either directly or indirectly (Level 2); and (iii) unobservable inputs that require the Company to use present value and other valuation techniques in the determination of fair value (Level 3). Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measure. The Company's assessment of the significance of a particular input to the fair value measurements requires judgment and may affect the valuation of the assets and liabilities being measured and their placement within the fair value hierarchy.

The Company's financial assets and liabilities measured at fair value on a recurring basis were as follows:

(in thousai At March Assets		Level 1	Level 2	Total
ASSETS	Money market investments <sup>(1)</sup> Marketable equity securities <sup>(3)</sup> Other current investments <sup>(4)</sup>	\$ 365,523 13,045	\$ 159,324 24,238	\$ 159,324 365,523 37,283
	Total Financial Assets	\$ 378,568	\$ 183,562	\$ 562,130
Liabilities				
	Deferred compensation plan liabilities <sup>(6)</sup> 7.25% unsecured notes <sup>(7)</sup> AUD 50M borrowing <sup>(7)</sup> Interest rate swap <sup>(8)</sup>	\$	\$ 60,940 465,288 51,717 21	\$ 60,940 465,288 51,717 21
	Total Financial Liabilities	\$	\$ 577,966	\$ 577,966
At Decem	ber 31, 2011			
	Money market investments <sup>(2)</sup> Marketable equity securities <sup>(3)</sup>	\$ 303,201	\$ 180,136	\$ 180,136 303,201
	Other current investments <sup>(4)</sup> Interest rate swap <sup>(5)</sup>	15,223		35,473 14
	Total Financial Assets	\$ 318,424	\$ 200,400	\$ 518,824
Liabilities				
	Deferred compensation plan liabilities <sup>(6)</sup> 7.25% unsecured notes <sup>(7)</sup> AUD 50M borrowing <sup>(7)</sup>	\$	\$ 63,403 460,500 51,012	\$ 63,403 460,500 51,012
	Total Financial Liabilities	\$	\$ 574,915	\$ 574,915

<sup>(1)</sup> The Company's money market investments at March 31, 2012 are included in cash and cash equivalents.

<sup>(2)</sup> The Company's money market investments at December 31, 2011 are included in cash, cash equivalents and restricted cash.

<sup>(3)</sup> The Company's investments in marketable equity securities are classified as available-for-sale.

<sup>(4)</sup> Includes U.S. Government Securities, corporate bonds, mutual funds and time deposits (with original maturities greater than 90 days, but less than one year).

- (5) Included in Deferred charges and other assets. The fair value utilized a market approach model using the notional amount of the interest rate swap multiplied by the observable inputs of time to maturity and market interest rates.
- (6) Includes The Washington Post Company Deferred Compensation Plan and supplemental savings plan benefits under The Washington Post Company Supplemental Executive Retirement Plan, which are included in accrued compensation and related benefits.
- (7) See Note 6 for carrying amount of these notes and borrowing.
- (8) Included in Other liabilities. The fair value utilized a market approach model using the notional amount of the interest rate swap multiplied by the observable inputs of time to maturity and market interest rates.

For assets that are measured using quoted prices in active markets, the total fair value is the published market price per unit multiplied by the number of units held without consideration of transaction costs. Assets and liabilities that are measured using significant other observable inputs are primarily valued by reference to quoted prices of similar assets or liabilities in active markets, adjusted for any terms specific to that asset or liability.

#### 12. BUSINESS SEGMENTS

The Company has eight reportable segments: Kaplan Higher Education, Kaplan Test Preparation, Kaplan International, Kaplan Ventures, cable television, newspaper publishing, television broadcasting and other businesses.

**Education.** Kaplan sold EduNeering in April 2012, KLT in February 2012, KCS in October 2011 and KVE in July 2011; therefore, the education division's operating results exclude these businesses. Also, Kaplan's Colloquy and U.S. Pathways business moved from Kaplan Ventures to Kaplan International. Segment operating results of the education division have been restated to reflect these changes.

The following table summarizes the quarterly financial information related to each of the Company's business segments:

(in thousands) Operating Revenues	March 31, 2012	April 3 2011	3, July 201		December 31, 2011
Education Cable television Newspaper	\$ 553,401 190,210	\$ 618 190	•	6,962 \$ 608,25 1,231 187,89	•
publishing Television	142,321	154	997 162	2,772 149,25	7 181,013
broadcasting Other businesses Corporate office Intersegment	81,497 6,015	6	662 6	4,940 73,83 6,095 6,25	7 7,121
elimination	(968) \$ 972,476	•	,	(742) (480 1 259	,
Income (Loss) From Operations	\$ 972,476	\$ 1,041	912 \$ 1,06 <sup>-</sup>	1,258 \$ 1,025,01	2 \$ 1,053,525
Education Cable television Newspaper	\$ (13,188) 32,777	-	•	1,468 \$ 18,76 0,425 36,79	•
publishing Television	(22,560)	(12,8	327) (2	2,918) (9,897	7,442
broadcasting Other businesses Corporate office	30,999 (5,251) (5,308)	(5,0 (2,9	039) (5 928) (4	2,571 24,07 (,014) (18,126 (,433) 1,06	6) (6,608) 9 (8,130)
Equity in Earnings of	\$ 17,469	\$ 56	553 \$ 82	2,099 \$ 52,68	2 \$ 106,048
Affiliates, Net Interest Expense, Net Other Income (Expense),	3,888 (8,094)			3,138 (1,494 5,963) (7,673	•
Net Income from Continuing Operations Before	8,588	(24,0	032) (2	2,591) (29,650	1,073
Income Taxes Depreciation of Property, Plant and Equipment	\$ 21,851	\$ 29	279 \$ 75	5,683 \$ 13,86	5 \$ 100,225
Education Cable television Newspaper	\$ 20,862 32,197			1,491 \$ 20,51 1,533 31,66	
publishing	6,236	6	900	6,540 6,45	3 6,443

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	Television broadcasting Other businesses Corporate office		3,125 81	3,110 81 144		3,134 84 100	3,137 79		3,067 81
_	tization of gible Assets and Impairment of Goodwill and Other Intangible Assets	\$	62,501	\$ 62,196	\$	62,882	\$ 61,840	\$	63,211
	Education Cable television Newspaper	\$	3,243 54	\$ 4,420 73	\$	5,049 66	\$ 5,576 62	\$	4,401 66
	publishing Television broadcasting		183	290		289	290		182
	Other businesses Corporate office		457	933		934	14,182		1,748
	·	\$	3,937	\$ 5,716	\$	6,338	\$ 20,110	\$	6,397
Net P (Cred	ension Expense lit)	·	ŕ	ŕ	·	,	·	·	ŕ
	Education Cable television Newspaper	\$	2,392 530	\$ 1,552 518	\$	1,652 497	\$ 1,655 455	\$	1,486 454
	publishing <sup>(1)</sup> Television		8,611	6,705		5,288	5,244		8,063
	broadcasting		960	646		335	325		363
	Other businesses		19	17		17	17		17
	Corporate office		(9,298)	(9,297)		(9,247)	(9,185)		(9,254)
	•	\$	3,214	\$ 141	\$	(1,458)	\$ (1,489)	\$	1,129

<sup>(1)</sup> Includes a \$2.4 million charge in the fourth quarter of 2011 related to the withdrawal from a multiemployer pension plan.

The following table summarizes financial information related to each of the Company's business segments for the fiscal years 2011 and 2010:

		Fiscal Year Ended				
	Dece	ember 31,	Jar	January 2,		
(in thousands)	2	2011	2	2011		
Operating Revenues						
Education	\$	2,431,922	\$	2,830,187		
Cable television		760,221		759,884		
Newspaper publishing		648,039		680,373		
Television broadcasting		319,206		342,164		
Other businesses		26,135		46,395		
Corporate office						
Intersegment elimination		(3,816)		(7,054)		
, and the second	\$	, ,	\$	4,651,949		
Income (Loss) from Operations			·	, ,		
Education	\$	90,858	\$	351,337		
Cable television	·	156,844	·	163,945		
Newspaper publishing		(18,200)		(9,826)		
Television broadcasting		117,089		121,348		
Other businesses		(34,787)		(34,966)		
Corporate office		(14,422)		(24,572)		
55.po. a5	\$	297,382	\$	567,266		
Equity in Earnings (Losses) of Affiliates, Net	Ψ	5,949	Ψ	(4,133)		
Interest Expense, Net		(29,079)		(27,927)		
Other (Expense) Income, Net		(55,200)		7,515		
Income from Continuing Operations Before Income		(00,200)		7,010		
Taxes	\$	219,052	\$	542,721		
Depreciation of Property, Plant and Equipment	Ψ	210,002	Ψ	542,721		
Education	\$	84,474	\$	74,248		
Cable television	Ψ	126,302	Ψ	124,834		
Newspaper publishing		26,336		30,341		
Television broadcasting		12,448		12,720		
Other businesses		325		270		
Corporate office		244		1,159		
Corporate office	\$	250,129	\$	243,572		
Amortization of Intangible Assets and Impairment	Ψ	230,129	Ψ	243,372		
of Goodwill and Other Intangible Assets						
Education	\$	10 446	\$	19,279		
Cable television	Φ	19,446 267	Φ	327		
Newspaper publishing		1,051		1,223		
Television broadcasting		17 707		21.060		
Other businesses		17,797		31,263		
Corporate office						

	\$ 38,561	\$ 52,092
Net Pension (Credit) Expense		
Education	\$ 6,345	\$ 5,707
Cable television	1,924	1,919
Newspaper publishing <sup>(1)</sup>	25,300	42,287
Television broadcasting	1,669	1,113
Other businesses	68	65
Corporate office	(36,983)	(34,599)
	\$ (1,677)	\$ 16,492

<sup>(1)</sup> Includes a \$2.4 and \$20.4 million charge in 2011 and 2010, respectively, related to the withdrawal from a multiemployer pension plan.

Asset information for the Company's business segments are as follows:

	As of		
	March 31,	December 31,	
(in thousands)	2012	2011	
Identifiable Assets			
Education	\$ 1,877,759	\$ 2,176,240	
Cable television	1,150,124	1,145,596	
Newspaper publishing	83,641	118,253	
Television broadcasting	415,787	421,764	
Other businesses	9,811	11,190	
Corporate office	976,672	823,641	
	\$ 4,513,794	\$ 4,696,684	
Investments in Marketable Equity Securities	\$ 365,523	\$ 303,201	
Investments in Affiliates	19,329	17,101	
Assets of Discontinued Operations	41,177		
Total Assets	\$ 4,939,823	\$ 5,016,986	

The following table summarizes the quarterly financial information related to the reportable segments within the Company's education division:

(in thousands	s)	March 31, 2012	March 31, 2011	June 30, 2011	September 30, 2011	December 31, 2011
Operating Re	,					
	her education	\$ 308,384	\$ 386,883	\$ 358,312	\$ 330,856	\$ 323,531
_	st preparation	62,829	73,365	83,197	79,630	66,901
	plan international	176,385	152,135	169,016	192,609	190,820
Ka	plan ventures	6,121	7,215	6,591	6,645	7,014
Ka	plan corporate and					
oth	ier	1,157	1,117	1,065	1,293	1,110
Inte	ersegment elimination	(1,475)	(1,786)	(1,219)	(2,777)	(1,601)
		\$ 553,401	\$ 618,929	\$ 616,962	\$ 608,256	\$ 587,775
(Loss) Incom	ne from Operations					
Hig	gher education	\$ 8,954	\$ 50,650	\$ 45,157	\$ 25,083	\$ 28,025
Te	st preparation	(10,219)	(12,676)	(11,597)	(4,745)	520
Ka	plan international	3,423	(682)	8,642	10,775	22,771
Ka	plan ventures	(1,261)	(974)	(2,079)	(2,034)	(311)
Ka	plan corporate and					
oth	ier	(14,279)	(16,038)	(18,673)	(9,231)	(20,605)
Inte	ersegment elimination	194	(231)	18	(1,080)	173
		\$ (13,188)	\$ 20,049	\$ 21,468	\$ 18,768	\$ 30,573

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# Depreciation of Property, Plant and Equipment

Higher education	\$ 11,757	\$ 11,241	\$ 11,897	\$ 11,825	\$ 13,416
Test preparation	4,315	4,449	3,796	3,445	3,799
Kaplan international	4,200	3,468	4,752	4,384	4,350
Kaplan ventures	145	186	181	173	198
Kaplan corporate and					
other	445	831	865	683	535
	\$ 20,862	\$ 20,175	\$ 21,491	\$ 20,510	\$ 22,298

The following table summarizes financial information related to the reportable segments of the Company's education division segments for the fiscal years 2011 and 2010:

		Fiscal Year Ended		
(in thousands)		2011		2010
<b>Operating Revenue</b>	s			
	Higher education	\$ 1,399,582	\$	1,905,038
	Test preparation	303,093		314,879
	Kaplan international	704,580		587,780
	Kaplan ventures	27,465		25,348
	Kaplan corporate and other	4,585		5,537
	Intersegment elimination	(7,383)		(8,395)
		\$ 2,431,922	\$	2,830,187
Income (Loss) from	Operations			
	Higher education	\$ 148,915	\$	406,880
	Test preparation	(28,498)		(32,583)
	Kaplan international	41,506		49,309
	Kaplan ventures	(5,398)		(8,170)
	Kaplan corporate and other	(64,547)		(63,865)
	Intersegment elimination	(1,120)		(234)
		\$ 90,858	\$	351,337
<b>Depreciation of Pro</b>	perty, Plant and Equipment			
	Higher education	\$ 48,379	\$	42,412
	Test preparation	15,489		14,095
	Kaplan international	16,954		12,993
	Kaplan ventures	738		897
	Kaplan corporate and other	2,914		3,851
		\$ 84,474	\$	74,248

Identifiable assets for the Company's education division consist of the following:

			As of		
(in thousands)		M	larch 31, 2012	December 31, 2011	
Identifiable Assets					
	Higher education	\$	634,610	\$ 908,268	
	Test preparation		325,247	330,956	
	Kaplan international		830,506	809,702	
	Kaplan ventures		29,304	30,568	
	Kaplan corporate and other		58,092	96,746	
		\$	1,877,759	\$ 2,176,240	

# Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

This analysis should be read in conjunction with the condensed consolidated financial statements and the notes thereto.

### Results of Operations

The Company reported net income attributable to common shares of \$31.0 million (\$4.07 per share) for the first quarter ended March 31, 2012, compared to \$15.2 million (\$1.87 per share) for the first quarter of last year. Net income includes \$20.2 million in income from discontinued operations (\$2.70 per share) and \$2.8 million (\$0.34 per share) in losses from discontinued operations for the first quarter of 2012 and 2011, respectively. Income from continuing operations attributable to common shares was \$10.8 million (\$1.37 per share) for the first quarter of 2012, compared to \$17.9 million (\$2.21 per share) for the first quarter of 2011. As a result of the Company's share repurchases, there were 6% fewer diluted average shares outstanding in the first quarter of 2012.

Items included in the Company's income from continuing operations for the first quarter of 2012:

§ \$1.9 million in severance and early retirement charges at the newspaper publishing division (after-tax impact of \$1.2 million, or \$0.16 per share);

§ a \$5.8 million gain on sales of cost method investments (after-tax impact of \$3.7 million, or \$0.48 per share); and

§ \$2.7 million in non-operating unrealized foreign currency gains (after-tax impact of \$1.7 million, or \$0.22 per share).

Items included in the Company's income from continuing operations for the first quarter of 2011:

§ \$2.3 million in severance and restructuring charges at Kaplan (after-tax impact of \$1.4 million, or \$0.18 per share);

§ a \$3.8 million gain on the sale of a cost method investment (after-tax impact of \$2.4 million, or \$0.29 per share);

§ a \$30.7 million write-down of a marketable equity security (after-tax impact of \$19.8 million, or \$2.44 per share); and

§ \$2.7 million in non-operating unrealized foreign currency gains (after-tax impact of \$1.7 million, or \$0.21 per share).

Revenue for the first quarter of 2012 was \$972.5 million, down 7% from \$1,041.9 million in the first quarter of 2011. The Company reported operating income of \$17.5 million in the first quarter of 2012, compared to operating income of \$56.6 million in the first quarter of 2011. Revenues were down at the education and newspaper publishing divisions and flat at the cable television division, offset by an increase at the television broadcasting division. Operating results were down at all of the Company's divisions, except for the television broadcasting division.

#### **Division Results**

### Education

Education division revenue totaled \$553.4 million for the first quarter of 2012, an 11% decline from revenue of \$618.9 million for the first quarter of 2011. Excluding revenue from acquired businesses, education

division revenue declined 13% in the first quarter of 2012. Kaplan reported a first quarter 2012 operating loss of \$13.2 million, compared to operating income of \$20.0 million in the first quarter of 2011.

A summary of Kaplan's first quarter 2012 operating results compared to 2011 is as follows:

	First Quarter			
			%	
(in thousands)	2012	2011	Change	
Revenue				
Higher education	\$ 308,384	\$ 386,883	(20)	
Test preparation	62,829	73,365	(14)	
Kaplan international	176,385	152,135	16	
Kaplan ventures	6,121	7,215	(15)	
Kaplan corporate	1,157	1,117	4	
Intersegment elimination	(1,475)	(1,786)		
Ç	\$ 553,401	\$ 618,929	(11)	
Operating Income (Loss)	,		` ,	
Higher education	\$ 8,954	\$ 50,650	(82)	
Test preparation	(10,219)	(12,676)	Ì 19	
Kaplan international	3,423	(682)		
Kaplan ventures	(1,261)	(974)	(29)	
Kaplan corporate	(11,036)	(11,618)	` ź	
Amortization of intangible assets	(3,243)	(4,420)	27	
Intersegment elimination	<b>`</b> 194	(231)		
Ç	\$ (13,188)	\$ 20,049		

Kaplan sold Kaplan Learning Technologies in February 2012 and EduNeering in April 2012. Consequently, the education division's operating results exclude these businesses. Also, Kaplan's Colloquy and U.S. Pathways business moved from Kaplan Ventures to Kaplan International. The comparative division results presented above reflect this change.

Kaplan Higher Education (KHE) includes Kaplan's domestic postsecondary education businesses, made up of fixed-facility colleges and online postsecondary and career programs. KHE also includes the domestic professional training and

other continuing education businesses. In the first quarter of 2012, KHE revenue declined 20% due to a decline in average enrollments, reflecting weaker market demand over the past year. Operating income decreased 82% due primarily to lower revenue, offset by expense reductions associated with lower enrollments and recent restructuring efforts.

Although revenues were down substantially compared to the first quarter of 2011, new student enrollments at Kaplan University and KHE Campuses increased 5% in the first quarter of 2012. Student enrollments at March 31, 2012 were down 18% compared to March 31, 2011, but increased 2% compared to December 31, 2011, as follows:

	Student Enrollments As of December			
	March 31,	31,	March 31,	
	2012	2011	2011	
Kaplan University	49,481	50,190	61,724	
KHE Campuses	26,503	24,360	30,569	
	75,984	74,550	92,293	

Kaplan University enrollments included 5,979, 5,799 and 7,928 campus-based students as of March 31, 2012, December 31, 2011, and March 31, 2011, respectively.

Kaplan University and KHE Campuses enrollments at March 31, 2012, and March 31, 2011, by degree and certificate programs, are as follows:

	As of Ma	arch 31,
	2012	2011
Certificate	25.2 %	23.1 %
Associate's	29.7 %	33.4 %
Bachelor's	33.6 %	34.2 %
Master's	11.5 %	9.3 %
	100.0 %	100.0 %

KHE has implemented a number of marketing and admissions changes to increase student selectivity and help KHE comply with recent regulations. KHE also implemented the Kaplan Commitment program, which provides first-time students with a risk-free trial period. Under the program, KHE also monitors academic progress and conducts academic assessments to help determine whether students are likely to be successful in their chosen course of study. Students who withdraw or are subject to academic dismissal during the risk-free trial period do not incur any significant financial obligation. For those first-time students

enrolled to date under the Kaplan Commitment, the attrition rate during the risk-free period has been approximately 27%, of which about 58% is due to Kaplan's dismissal of students from the program because of the student's lack of academic progress during the period and the remainder due to students who have elected not to continue their studies. Given that the Kaplan Commitment program has only been in place for a short period of time, management is unable to estimate with confidence to what degree the program will cause student retention patterns to differ from historical levels. However, based on limited preliminary data, it appears that most of the historical early term attrition has been accelerated into the commitment period, having the desired effect of providing these students with a risk-free trial period and ultimately improving student outcome results for the institution. Management believes the Kaplan Commitment program is unique and reflects Kaplan's commitment to student success.

Refer to KHE Regulatory Matters below for additional information.

Kaplan Test Preparation (KTP) includes Kaplan's standardized test preparation and tutoring offerings and other businesses. KTP revenue declined 14% in the first quarter of 2012. Enrollment increases of 11%, driven by strength in the medical and bar review programs, were offset by competitive pricing pressure and a shift in demand to lower priced online test preparation offerings. Revenues also declined from the prior year as changes in certain programs and the mix of courses resulted in an increase in average course length and related revenue recognition periods. Total sales bookings at KTP during the first quarter of 2012 were down 2% compared to the first quarter of 2011. KTP operating results reflected lower operating expenses in the first quarter of 2012 due to recent restructuring activities. The first quarter of 2011 also included \$2.3 million in restructuring costs.

In the first quarter of 2012, the Company performed an interim test of the carrying value of goodwill at the KTP reporting unit for possible impairment. The estimated fair value of the KTP reporting unit exceeded its carrying value by a margin of 10%. There exists a reasonable possibility that a decrease in the assumed projected cash flows or long-term growth rate,

or an increase in the discount rate assumption used in the discounted cash flow model of this reporting unit, could result in an impairment charge.

Kaplan International includes professional training and postsecondary education businesses outside the United States and English-language programs. In May 2011, Kaplan Australia acquired Franklyn Scholar and Carrick Education Group, national providers of vocational training and higher education in Australia. In June 2011, Kaplan acquired Structuralia, a provider of e-learning for the engineering and infrastructure sector in Spain. Kaplan International revenue increased 16% in 2012. Excluding revenue from acquired businesses, Kaplan International revenue increased 6% in the first quarter of 2012 due largely to enrollment growth in the English-language and Singapore higher education programs. Kaplan International operating income increased in the first quarter of 2012 due to strong results in Singapore and the English-language programs, offset by a combined loss from businesses acquired in 2011.

Most of the businesses previously included in Kaplan Ventures have been sold or moved to other Kaplan divisions. Kaplan Ventures is exploring other alternatives with respect to its remaining businesses, including possible sales.

Corporate represents unallocated expenses of Kaplan, Inc.'s corporate office and other minor shared activities.

#### Cable Television

Cable television division revenue for the first quarter of 2012 was \$190.2 million, flat compared to \$190.3 million for the first quarter of 2011. The revenue results reflect continued growth of the division's internet and telephone service revenues, offset by an increase in promotional discounts and a decline in basic video subscribers.

Cable television division operating income decreased 13% to \$32.8 million, from \$37.7 million in the first quarter of 2011. The division's operating income declined primarily due to increased programming and sales costs.

At March 31, 2012, Primary Service Units (PSUs) were up 1% from the prior year due to growth in high-speed data and telephony subscribers, offset by a decrease in basic subscribers. PSUs include about 6,100 subscribers who receive free basic cable service, primarily local governments, schools and other

organizations as required by various franchise agreements. A summary of PSUs is as follows:

	March 31,	March 31,
	2012	2011
Basic video	622,339	647,471
High-speed data	463,443	440,215
Telephony	186,009	166,559
•	1,271,791	1,254,245

Below are details of Cable division capital expenditures for the first three months of 2012 and 2011, as defined by the NCTA Standard Reporting Categories:

(in thousands)	2012	2011
Customer Premise Equipment	\$ 15,813	\$ 6,244
Commercial	864	309
Scaleable Infrastructure	5,525	9,230
Line Extensions	1,123	1,216
Upgrade/Rebuild	3,228	1,615
Support Capital	5,172	3,210
	\$ 31,725	\$ 21,824

# Newspaper Publishing

Newspaper publishing division revenue totaled \$142.3 million for the first quarter of 2012, down 8% from revenue of \$155.0 million for the first quarter of 2011. Print advertising revenue at The Washington Post (the Post) in the first quarter of 2012 declined 17% to \$52.7 million, from \$63.2 million in the first quarter of 2011. The decline is largely due to reductions in general, classified and preprint advertising. Revenue generated by the Company's newspaper online publishing activities, primarily washingtonpost.com and Slate, decreased 7% to \$24.2 million for the first quarter of 2012, versus \$26.2 million for the first quarter of 2011. Display online advertising revenue declined 11% for the first quarter of 2012. Online classified advertising revenue on washingtonpost.com decreased 1% for the first quarter of 2012.

For the first quarter of 2012, daily and Sunday circulation at the Post declined 9.8% and 5.2%, respectively, compared to the first quarter of 2011. For the first quarter of 2012, average daily circulation at the Post totaled 492,600, and average Sunday circulation totaled 714,600.

The newspaper division reported an operating loss of \$22.6 million in the first quarter of 2012, compared to an operating loss of \$12.8 million in the first quarter of 2011. These operating losses include noncash pension expense of \$8.6 million and \$6.7 million for the first quarter of 2012 and 2011, respectively. The decline in operating results is primarily due to the revenue reductions discussed above and \$1.9 million in severance and early retirement expenses, offset partially by a reduction in other operating expenses. Newsprint expense was down 11% for the first quarter of 2012 compared to the first quarter of 2011, due to a decline in newsprint consumption.

The Post recently offered voluntary buyouts to certain employees, resulting in severance costs of approximately \$0.9 million in the first quarter of 2012; additional severance costs related to this program will be recorded in the second quarter of 2012. Additionally, \$1.0 million in early retirement program expense was recorded in the first quarter of 2012 at Post-Newsweek Media.

# **Television Broadcasting**

Revenue for the television broadcasting division increased 13% in the first quarter of 2012 to \$81.5 million, from \$72.2 million in 2011; operating income for the first quarter of 2012 increased 58% to \$31.0 million, from \$19.6 million in 2011. The increase in revenue and operating income reflects improved advertising demand across many product categories, including a \$2.2 million increase in political advertising revenue. Expense reductions from various cost control initiatives also contributed to the improvement in operating results.

### Other Businesses

Other businesses includes the operating results of Avenue100 Media Solutions, the Company's digital marketing business that sources leads for academic institutions and recruiting organizations, and other small businesses.

# Corporate Office

Corporate office includes the expenses of the Company's corporate office as well as a net pension credit.

#### **Equity in Earnings of Affiliates, Net**

The Company holds a 49% interest in Bowater Mersey Paper Company, a 16.5% interest in Classified Ventures, LLC and interests in several other affiliates.

The Company's equity in earnings of affiliates, net, for the first quarter of 2012 was \$3.9 million, compared to \$3.7 million for the first quarter of 2011.

# Other Non-Operating Income (Expense)

The Company recorded other non-operating income, net, of \$8.6 million for the first quarter of 2012, compared to other non-operating expense, net, of \$24.0 million for the first quarter of 2011. The first quarter 2012 non-operating income, net, included a \$5.8 million gain on sales of cost method investments, \$2.7 million in unrealized foreign currency gains and other items.

The first quarter 2011 non-operating expense, net, included a \$30.7 million write-down of a marketable equity security (Corinthian Colleges, Inc.), offset by a \$3.8 million gain on the sale of a cost method investment, \$2.7 million in unrealized foreign currency gains and other items.

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A summary of non-operating income (expense) for the three months ended March 31, 2012 and April 3, 2011, is as follows:

(in thousands)	20	12	20	011
Gain on sale of cost method investments	\$	5,817	\$	3,832
Foreign currency gains, net		2,660		2,701
Impairment write-down on a marketable equity security			(	(30,696)
Other, net		111		131
	\$	8,588	\$ (	(24,032)

#### **Net Interest Expense**

The Company incurred net interest expense of \$8.1 million for the first quarter of 2012, compared to \$7.0 million for the first quarter of 2011. At March 31, 2012, the Company had \$456.4 million in borrowings outstanding at an average interest rate of 7.0%.

### **Provision for Income Taxes**

The effective tax rate for income from continuing operations for the first quarter of 2012 was 48.1%, compared to 37.2% for the first quarter of 2011. The higher effective tax rate in 2012 results primarily from losses in Australia for which no tax benefit is recorded.

# **Discontinued Operations**

Kaplan sold EduNeering in April 2012, Kaplan Learning Technologies in February 2012, Kaplan Compliance Solutions in October 2011 and Kaplan Virtual Education in July 2011. Consequently, the Company's income from continuing operations excludes these businesses, which have been reclassified to discontinued operations, net of tax.

The sale of Kaplan Learning Technologies resulted in a pre-tax loss of \$3.1 million that was recorded in the first quarter of 2012. The sale of EduNeering resulted in an estimated pre-tax gain of \$30 million, which will be recorded in the second quarter of 2012.

In connection with each of the sales of the Company's stock in EduNeering and Kaplan Learning Technologies, in the first quarter of 2012, the Company recorded \$23.2 million of income tax benefits related to the excess of the outside stock tax basis over the net book value of the net assets disposed.

### **Earnings (Loss) Per Share**

The calculation of diluted earnings per share for the first quarter of 2012 was based on 7,614,623 weighted average shares outstanding, compared to 8,119,373 for the first quarter of 2011. At March 31, 2012, there were 7,617,409 shares outstanding and the Company had remaining authorization from the Board of Directors to purchase up to 493,074 shares of Class B common stock.

# KHE Regulatory Matters

**Gainful employment.** In June 2011, the DOE issued final regulations that tie an education program's Title IV eligibility to whether the program leads to gainful employment. The regulations define an education program that leads to gainful employment as one that complies with the following gainful employment metrics as calculated under the complex formulas prescribed in the regulations: (1) the average annual loan payment for program graduates is 12% or less of annual earnings; (2) the average annual loan payment for program graduates is 30% or less of discretionary income, generally defined as annual earnings above 150% of the U.S. Federal poverty level; and (3) the U.S. Federal loan repayment rate must be at least 35% for loans owed by students for attendance in the program regardless of whether they graduated.

If a program fails all three of the gainful employment metrics in a single U.S. Federal fiscal year, the Department requires the institution, among other things, to disclose to current and prospective students the amount by which the program under-performed the metrics and the institution's plan for program improvement, and to establish a three-day waiting period before students can enroll. Should a program fail to achieve the metrics twice within three years, the Department requires the institution, among other things, to disclose to current and prospective students that they should expect to have difficulty repaying their student loans; that the program is at risk of losing eligibility to receive U.S. Federal financial

aid; and that transfer options exist, including providing resources to students to research other education options and compare program costs. Should a program fail three times within a four-year period, the DOE would terminate the program's eligibility for U.S. Federal student aid, and the institution would not be able to reestablish the program's eligibility for at least three years, though the program could continue to operate without student aid. The final rule is scheduled to go into effect on July 1, 2012. However, the first final debt measures will not be released until 2013, and a program cannot lose eligibility until 2015.

Based on current information, the Company does not expect the regulations to adversely impact most of Kaplan's current programs. However, some of the data needed to compute program eligibility under this regulation, including graduate incomes, are not readily accessible to the institutions, but are compiled by the DOE. In addition, the continuing eligibility of programs for Title IV funding may be affected by factors beyond Kaplan's control, such as changes in the actual or deemed income level of its graduates, changes in student borrowing levels, increases in interest rates, changes in the U.S. Federal poverty income level relevant for calculating the discretionary income test, changes in the percentage of former students who are current in repayment of their student loans, and other factors.

The 90/10 Rule. Under regulations referred to as the 90/10 rule, a Kaplan Higher Education OPEID unit would lose its eligibility to participate in the Title IV programs for a period of at least two fiscal years if it derives more than 90% of its receipts from the Title IV programs for two consecutive fiscal years, commencing with the unit's first fiscal year that ends after August 14, 2008. Any OPEID reporting unit with receipts from the Title IV programs exceeding 90% for a single fiscal year ending after August 14, 2008, would be placed on provisional certification and may be subject to other enforcement measures. KHE is taking various measures to reduce the percentage of its receipts attributable to Title IV funds, including expanding institutional lending programs in 2012; emphasizing direct-pay and employer-paid education programs: encouraging students to carefully evaluate the amount of their Title IV borrowing: program eliminations; cash-matching and developing and offering additional non-Title IV-eligible certificate preparation, professional development and continuing education programs. Based on currently available information, management does not believe that any of the Kaplan OPEID units will have a 90/10 ratio over 90% in 2012. However, absent the adoption of the changes mentioned above, and if current trends continue, management estimates that in 2013, at least 19 of the KHE Campuses OPEID units, representing approximately 11% of KHE's 2011 revenues, could have a 90/10 ratio over 90%. As noted above, Kaplan is taking steps to address compliance with the 90/10 rule; however, there can be no guarantee that these measures will be adequate to prevent the 90/10 rule calculations from exceeding 90% in the future.

Financial Condition: Capital Resources and Liquidity

**Acquisitions and Dispositions** 

In the first quarter of 2012, Kaplan acquired two small businesses in its International division; the purchase price allocation mostly comprised goodwill and other intangible assets on a preliminary basis. In the first quarter of 2011, Kaplan made one small acquisition in its Kaplan Ventures division. The assets and liabilities of the companies acquired have been recorded at their estimated fair values at the date of acquisition.

Kaplan completed the sales of Kaplan Learning Technologies in February 2012 and EduNeering in April 2012, which were part of the Kaplan Ventures division.

#### Capital Expenditures

During the first three months of 2012, the Company's capital expenditures totaled \$44.9 million. The Company estimates that its capital expenditures will be in the range of \$220 million to \$245 million in 2012.

# Liquidity

The Company's borrowings decreased by \$108.8 million, to \$456.4 million at March 31, 2012, as compared to borrowings of \$565.2 million at December 31, 2011. At March 31, 2012, the Company has \$295.0 million in cash and cash equivalents, compared to \$381.1 million at December 31, 2011. The Company had money market investments of \$159.3 million and \$180.1 million that are classified as cash and cash equivalents in the Company's condensed consolidated Balance Sheets as of March 31, 2012 and December 31, 2011, respectively.

The Company's total debt outstanding of \$456.4 million at March 31, 2012 included \$397.2 million of 7.25% unsecured notes due February 1, 2019, \$51.7 million of AUD 50M borrowing and \$7.5 million in other debt.

In June 2011, the Company entered into a credit agreement (the "Credit Agreement") providing for a new U.S. \$450 million, AUD 50 million four year revolving credit facility (the "Facility"), with each of the lenders party thereto, JPMorgan Chase Bank, N.A., as Administrative Agent ("JP Morgan"), and J.P. Morgan Australia Limited, as Australian Sub-Agent. The Facility replaces the Company's previous revolving credit agreement. The Facility will expire on June 17, 2015, unless the Company and the banks agree to extend the term.

In September 2011, the Company borrowed AUD 50 million under its revolving credit facility. On the same date, the Company entered into interest rate swap agreements with a total notional value of AUD 50 million and a maturity date of March 7, 2015. These interest rate swap agreements will pay the Company variable interest on the AUD 50 million notional amount at the three-month bank bill rate, and the Company will pay the counterparties a fixed rate of 4.5275%. These interest rate swap agreements were entered into to convert the variable rate Australian dollar borrowing under the revolving credit facility into a fixed rate borrowing. Based on the terms of the interest rate swap agreements and the underlying borrowing, these interest rate swap agreements were determined to be effective, and thus qualify as a cash flow hedge. As such, any changes in the fair value of these interest rate swaps are recorded in other comprehensive income on the accompanying condensed consolidated balance sheets until earnings are affected by the variability of cash flows.

In November 2011, Standard & Poor's lowered the Company's long-term corporate debt rating from "A-" to "BBB+" and changed the outlook from Negative to Stable. Standard & Poor's kept the short-term rating unchanged at "A-2." In November 2011, Moody's downgraded the Company's senior unsecured rating from "A2" to "A3" and the commercial paper rating from "Prime-1" to "Prime-2." The outlook was changed from Rating Under Review to Negative. The Company's current credit ratings are as follows:

		Standard
	Moody's	& Poor's
Long-term	A3	BBB+
Short-term	Prime-2	A-2

During the first quarter of 2012 and 2011, the Company had average borrowings outstanding of approximately \$484.5 million and \$399.7 million, respectively, at average annual interest rates of approximately 7.0% and 7.2%. During the first quarter of 2012 and 2011, the Company incurred net interest expense of \$8.1 million and \$7.0 million, respectively.

At March 31, 2012 and December 31, 2011, the Company had working capital of \$261.4 million and \$250.1 million, respectively. The Company maintains working capital levels consistent with its underlying business requirements and consistently generates cash from operations in excess of required interest or principal payments. The Company expects to fund its estimated capital needs primarily through existing cash balances and internally generated funds and to a lesser extent commercial paper. In management's opinion, the Company will have ample liquidity to meet its various cash needs throughout 2012.

There were no significant changes to the Company's contractual obligations or other commercial commitments from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

#### **Forward-Looking Statements**

This report contains certain forward-looking statements that are based largely on the Company's current expectations. Forward-looking statements are subject to certain risks and uncertainties that could cause actual results and achievements to differ materially from those expressed in the forward-looking statements. For more information about these forward-looking statements and related risks, please refer to the section titled "Forward-Looking Statements" in Part I of the Company's Annual Report on Form 10-K.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to market risk in the normal course of its business due primarily to its ownership of marketable equity securities, which are subject to equity price risk; to its borrowing and cash-management activities, which are subject to interest rate risk; and to its foreign business operations, which are subject to foreign exchange rate risk. The Company's market risk disclosures set forth in its 2011 Annual Report filed on Form 10-K have not otherwise changed significantly.

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#### Item 4. Controls and Procedures

# (a) Evaluation of Disclosure Controls and Procedures

An evaluation was performed by the Company's management, with the participation of the Company's Chief Executive Officer (the Company's principal executive officer) and the Company's Senior Vice President-Finance (the Company's principal financial officer), of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), as of March 31, 2012. Based on that evaluation, the Company's Chief Executive Officer and Senior Vice President-Finance have concluded that the Company's disclosure controls and procedures, as designed and implemented, are effective in ensuring that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms and is accumulated and communicated to management, including the Chief Executive Officer and Senior Vice President-Finance, in a manner that allows timely decisions regarding required disclosure.

#### (b) Changes in Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting during the quarter ended March 31, 2012 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **PART II. OTHER INFORMATION**

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

During the quarter ended March 31, 2012, the Company purchased shares of its Class B Common Stock as set forth in the following table:

		Total	Maximum	
	Average	Number of	Number	
Total		Shares	of Shares That	
Number	Price	<b>Purchased</b>	May	
		as Part of	Yet	
of Shares	Paid per	Publicly	<b>BePurchased</b>	

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			Announced	a	
Period	Purchased	Share	Plan*	Unde	the Plan*
Jan. 1 - Jan. 31, 2012	400 \$	339.5		-	493,074
Feb. 1 - Feb. 29, 2012	-	-		-	493,074
Mar. 1 - Mar. 31, 2012	-	-		-	493,074
	400 \$	339.5		-	

<sup>\*</sup> On September 8, 2011, the Company's Board of Directors authorized the Company to purchase, on the open market or otherwise, up to 750,000 shares of its Class B Common Stock. There is no expiration date for that authorization. In the first quarter of 2012, 400 shares were purchased from a recipient of vested awards of restricted shares at market price. Under the Company's Incentive Compensation Plan, the Compensation Committee may permit the receipt of a vested award of restricted shares of the Company's Class B Common Stock to receive some or all of the value of the award in cash rather than in shares.

#### Item 6. Exhibits.

# **Exhibit** Number

# **Description**

- 3.1 Restated Certificate of Incorporation of the Company dated November 13, 2003 (incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2003).
- 3.2 Certificate of Designation for the Company's Series A Preferred Stock dated September 22, 2003 (incorporated by reference to Exhibit 3.2 to Amendment No. 1 to the Company's Current Report on Form 8-K dated September 22, 2003).
- 3.3 By-Laws of the Company as amended and restated through November 8, 2007 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K dated November 14, 2007).
- 4.1 Second Supplemental Indenture dated January 30, 2009, between the Company and The Bank of New York Mellon Trust Company, N.A., as successor to The First National Bank of Chicago, as Trustee (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K dated January 30, 2009).
- 4.2 Four Year Credit Agreement, dated as of June 17, 2011, among the Company, JPMorgan Chase Bank, N.A., J.P. Morgan Australia Limited, Wells Fargo Bank, N.A., The Royal Bank of Scotland PLC, HSBC Bank USA, National Association, The Bank of New York Mellon, PNC Bank, National Association, Bank of America, N.A., Citibank, N.A. and The Northern Trust Company (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K dated June 17, 2011).
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer.
- 32 Section 1350 Certification of the Chief Executive Officer and the Chief Financial Officer.
- 101.INS XBRL Instance Document.\*
- 101.SCHXBRL Taxonomy Extension Schema Document.\*
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document.\*
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document.\*
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document.\*
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document.\*

\* Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Statements of Operations for the Three Months Ended March 31, 2012 and April 3, 2011, (ii) Condensed Consolidated Statements of Comprehensive Income for Three Months Ended March 31, 2012 and April 3, 2011, (iii) Condensed Consolidated Balance Sheets at March 31, 2012 and December 31, 2011, (iv) Condensed Consolidated Statements of Cash Flows for Three Months Ended March 31, 2012 and April 3, 2011, and (v) Notes to Condensed Consolidated Financial Statements. Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed "furnished" and not "filed" or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, are deemed "furnished" and not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise are not subject to liability under these sections.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE WASHINGTON POST COMPANY

(Registrant)

Date: May 8, 2012 /s/ Donald E. Graham

Donald E. Graham,

Chairman & Chief Executive Officer

(Principal Executive Officer)

Date: May 8, 2012 /s/ Hal S. Jones

Hal S. Jones,

**Senior Vice President-Finance** 

(Principal Financial Officer)

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