TCF FINANCIAL CORP Form 10-Q August 05, 2015 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015 or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File No. 001-10253

TCF Financial Corporation

(Exact name of registrant as specified in its charter)

Delaware 41-1591444

(State or other jurisdiction of (I.R.S. Employer Identification No.)

incorporation or organization)

200 Lake Street East, Mail Code EX0-03-A, Wayzata, Minnesota 55391-1693 (Address and Zip Code of principal executive offices) (952) 745-2760 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [X] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [X]		Accelerated filer [ ]
Non-accelerated filer [ ] (Do not che	ck if a smaller reporting company)	Smaller reporting company [ ]
Indicate by check mark whether the reg	gistrant is a shell company (as define	d in Rule 12b-2 of the Exchange Act).
Yes [ ]	No [X]	
	ing of each of the issuer's classes of o	common stock, as of the latest practicable
date.		
	Outstanding at	
Class	July 29, 2015	
Common Stock, \$.01 par value	169,214,437 sha	ures

## Table of Contents

## TCF FINANCIAL CORPORATION AND SUBSIDIARIES

## **INDEX**

Part I. Financial Information	Pages
Item 1. Financial Statements	
Consolidated Statements of Financial Condition at June 30, 2015 and December 31, 2014	1
Consolidated Statements of Income for the Three and Six Months Ended June 30, 2015 and 2014	2
Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2015 and 2014	<u>3</u>
Consolidated Statements of Equity for the Six Months Ended June 30, 2015 and 2014	4
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2015 and 2014	<u>5</u>
Notes to Consolidated Financial Statements	<u>6</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>38</u>
Item 3. Quantitative and Qualitative Disclosures About Market Risk	<u>57</u>
Item 4. Controls and Procedures	<u>58</u>
Part II. Other Information	
<u>Items 1 - 6</u>	<u>58</u>
<u>Signatures</u>	<u>60</u>
Index to Exhibits	<u>61</u>

PART I – FINANCIAL INFORMATION Item 1. Financial Statements TCF FINANCIAL CORPORATION AND SUBSIDIARIES		
Consolidated Statements of Financial Condition		
(Dollars in thousands, except per-share data)	At June 30, 2015 (Unaudited)	At December 31, 2014
Assets:		
Cash and due from banks	\$912,461	\$1,115,250
Investments	78,518	85,492
Securities held to maturity	208,911	214,454
Securities available for sale	629,848	463,294
Loans and leases held for sale	200,034	132,266
Loans and leases:		
Consumer real estate:		
First mortgage lien	2,865,911	3,139,152
Junior lien	2,678,118	2,543,212
Total consumer real estate	5,544,029	5,682,364
Commercial	3,112,344	3,157,665
Leasing and equipment finance	3,791,215	3,745,322
Inventory finance	2,106,087	1,877,090
Auto finance	2,301,714	1,915,061
Other	21,852	24,144
Total loans and leases	16,877,241	16,401,646
Allowance for loan and lease losses	(156,115	) (164,169
Net loans and leases	16,721,126	16,237,477
Premises and equipment, net	435,600	436,361
Goodwill	225,640	225,640
Other assets	414,212	484,377
Total assets	\$19,826,350	\$19,394,611
Liabilities and Equity:		
Deposits:		
Checking	\$5,375,818	\$5,195,243
Savings	4,968,398	5,212,320
Money market	2,286,773	1,993,130
Certificates of deposit	3,196,230	3,049,189
Total deposits	15,827,219	15,449,882
Short-term borrowings	7,305	4,425
Long-term borrowings	1,210,736	1,232,065
Total borrowings	1,218,041	1,236,490
Accrued expenses and other liabilities	559,068	572,875
Total liabilities	17,604,328	17,259,247
Equity:		
Preferred stock, par value \$0.01 per share, 30,000,000 shares		
authorized;		
4,006,900 issued	263,240	263,240
Common stock, par value \$0.01 per share, 280,000,000 shares		
authorized;		
169,144,261 and 167,503,568 shares issued, respectively	1,691	1,675

838,755	817,130	
1,165,753	1,099,914	
(16,370	) (10,910	)
(50,558	) (49,400	)
2,202,511	2,121,649	
19,511	13,715	
2,222,022	2,135,364	
\$19,826,350	\$19,394,611	
	1,165,753 (16,370 (50,558 2,202,511 19,511 2,222,022	1,165,753

See accompanying notes to consolidated financial statements.

#### TCF FINANCIAL CORPORATION AND SUBSIDIARIES

Consolidated Statements of Income (Unaudited)

	Three Mont	hs Ended	Six Months	Ended	
	June 30,	2014	June 30,	2014	
(In thousands, except per-share data)	2015	2014	2015	2014	
Interest income:	¢207.164	¢207.700	¢ 412 140	¢ 400 205	
Loans and leases	\$207,164	\$206,788	\$413,140	\$409,325	
Securities available for sale	3,543	2,805	6,623	5,968	
Securities held to maturity	1,384	1,443	2,789	2,407	
Investments and other	10,990	9,055	20,323	17,018	
Total interest income	223,081	220,091	442,875	434,718	
Interest expense:	11 000	0.077	22 152	16.014	
Deposits	11,080	8,877	22,152	16,914	
Borrowings	5,972	5,113	11,274	10,429	
Total interest expense	17,052	13,990	33,426	27,343	
Net interest income	206,029	206,101	409,449	407,375	
Provision for credit losses	12,528	9,909	25,319	24,401	
Net interest income after provision for credit losses	193,501	196,192	384,130	382,974	
Non-interest income:	26.205	20.025	<b>50.265</b>	51.651	
Fees and service charges	36,295	38,035	70,267	74,654	
Card revenue	13,902	13,249	26,803	25,499	
ATM revenue	5,540	5,794	10,662	11,113	
Subtotal	55,737	57,078	107,732	111,266	
Gains on sales of auto loans, net	10,756	7,270	17,021	15,740	
Gains on sales of consumer real estate loans, net	11,954	8,151	20,717	19,857	
Servicing fee income	7,216	4,892	14,558	9,199	
Subtotal	29,926	20,313	52,296	44,796	
Leasing and equipment finance	26,385	23,069	48,609	45,049	
Other	1,460	2,789	5,587	5,171	
Fees and other revenue	113,508	103,249	214,224	206,282	
Gains (losses) on securities, net	, ,	767	,	1,141	
Total non-interest income	113,449	104,016	214,087	207,423	
Non-interest expense:	116150	100.661	221.071	221 = 52	
Compensation and employee benefits	116,159	109,664	231,974	224,753	
Occupancy and equipment	36,152	34,316	72,979	69,155	
FDIC insurance	4,864	7,625	10,257	15,188	
Operating lease depreciation	8,582	6,613	16,316	12,840	
Advertising and marketing	5,150	6,245	11,673	12,141	
Other	45,887	42,618	94,020	83,953	
Subtotal	216,794	207,081	437,219	418,030	
Foreclosed real estate and repossessed assets, net	6,377	5,743	12,573	11,811	
Other credit costs, net		371	84	490	
Total non-interest expense	223,109	213,195	449,876	430,331	
Income before income tax expense	83,841	87,013	148,341	160,066	
Income tax expense	28,902	31,385	51,730	57,964	
Income after income tax expense	54,939	55,628	96,611	102,102	
Income attributable to non-controlling interest	2,684	2,503	4,555	4,220	

Net income attributable to TCF Financial Corporation	52,255	53,125	92,056	97,882
Preferred stock dividends	4,847	4,847	9,694	9,694
Net income available to common stockholders	\$47,408	\$48,278	\$82,362	\$88,188
Net income per common share:				
Basic	\$0.29	\$0.30	\$0.50	\$0.54
Diluted	\$0.29	\$0.29	\$0.50	\$0.54

See accompanying notes to consolidated financial statements.

#### TCF FINANCIAL CORPORATION AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income (Unaudited)

	Three Months	s Ended June 30,	Six Months Ended June 30,		
(In thousands)	2015	2014	2015	2014	
Net income attributable to TCF Financial	\$52,255	\$53,125	\$92,056	\$97,882	
Corporation	Ψ32,233	$\psi_{33,123}$	\$72,030	Ψ71,002	
Other comprehensive income (loss):					
Securities available for sale:					
Unrealized gains (losses) arising during the period	(11,140	) 8,648	(7,001)	20,514	
Reclassification of net (gains) losses to net income	286	(452)	590	(629)	
Net investment hedges:					
Unrealized gains (losses) arising during the period	(674	) (1,382	2,914	(172)	
Foreign currency translation adjustment:					
Unrealized gains (losses) arising during the period	617	1,399	(3,269)	23	
Recognized postretirement prior service cost:					
Reclassification of net (gains) losses to net income	(11	) (11	(23)	(23)	
Income tax (expense) benefit	4,358	(2,561)	1,329	(7,415)	
Total other comprehensive income (loss)	(6,564	) 5,641	(5,460)	12,298	
Comprehensive income	\$45,691	\$58,766	\$86,596	\$110,180	

See accompanying notes to consolidated financial statements.

## TCF FINANCIAL CORPORATION AND SUBSIDIARIES

Consolidated Statements of Equity

(Unaudited)

(Unaudited)  (Dollars in thousands)	Number of Shares Is:		Preferred Stock	Commo Stock	Additiona Paid-in Capital	<sup>al</sup> Retained Earnings	Accumul Other Compreh Income (Loss)	Treasury	Total r	Non- control Interes
Balance, December 31, 2013	4,006,900	)165,164,861	\$263,240	\$1,652	\$779,641	\$977,846	\$(27,213	)\$(42,198	)\$1,952,968	\$11,79
Net income attributable to TCF Financial Corporation	_	_	_	_	_	97,882	_	_	97,882	4,220
Other comprehensive income (loss) Net investment by	_	_	_	_	_	_	12,298	_	12,298	_
(distribution to) non-controlling interest	_	_	_	_	_	_	_	_	_	794
Dividends on preferred stock	_	_	_	_	_	(9,694	)—	_	(9,694	)—
Dividends on common stock	_		_	_	_	(16,309	)—	_	(16,309	)—
Grants of restricted stock	_	1,052,898	_	10	(10	)—	_	_	_	_
Common shares purchased by TCF employee benefit plans	_	816,570	_	8	13,100	_	_	_	13,108	_
Cancellation of shares of restricted stock	_	(52,020	)—	_	(219	)—	_	_	(219	)—
Cancellation of common shares for tax withholding	_	(58,283	)—	(1	)(964	)—	_	_	(965	)—
Net amortization of stock compensation	_	_	_	_	5,074	_	_	_	5,074	_
Stock compensation tax (expense) benefit	n —	_	_	_	763	_	_	_	763	_
Change in shares held in trust for deferred compensation plans at cost	,	_	_	_	9,260	_	_	(9,260	)—	_

Balance, June 30, 2014	4,006,900	)166,924,026	\$263,240	)\$1,669	\$806,645	\$1,049,725	5 \$(14,915	5)\$(51,458	)\$2,054,906	\$16,80
Balance, December 31, 2014 Net income	4,006,900	)167,503,568	\$263,240	)\$1,675	\$817,130	\$1,099,914	\$(10,910	))\$(49,400	)\$2,121,649	\$13,71
attributable to TCF Financial Corporation	_	_	_	_	_	92,056	_	_	92,056	4,555
Other comprehensive income (loss)	_	_	_	_	_	_	(5,460	)—	(5,460	)—
Net investment by (distribution to) non-controlling interest	_	_	_	_	_	_	_	_	_	1,241
Dividends on preferred stock		_	_	_	_	(9,694	)—		(9,694	)—
Dividends on common stock	_	_	_		_	(16,523	)—	_	(16,523	)—
Grants of restricted stock	_	722,304	_	7	(7	)—	_	_	_	_
Common shares purchased by TCF employee benefit plans	_	915,632	_	9	14,430	_	_	_	14,439	_
Cancellation of shares of restricted stock	_	(132,937	)—	(1	)(532	)—	_	_	(533	)—
Cancellation of common shares for tax withholding	_	(64,306	)—	(1	)(1,022	)—	_	_	(1,023	)—
Net amortization of stock compensation		_	_	_	4,743	_	_		4,743	
Exercise of stock options	_	200,000	_	2	2,568	_	_		2,570	
Stock compensation tax (expense) benefit	ı —	_	_	_	287	_	_	_	287	_
Change in shares held in trust for deferred compensation plans at cost		_	_	_	1,158	_	_	(1,158	)—	_
Balance, June 30, 2015	4,006,900	0169,144,261	\$263,240	)\$1,691	\$838,755	\$1,165,753	\$ \$(16,370	)\$(50,558	)\$2,202,511	\$19,51

4

See accompanying notes to consolidated financial statements.

## TCF FINANCIAL CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

(Unaudited)

	Six Months I	Ended June 30,	
(In thousands)	2015	2014	
Cash flows from operating activities:			
Net income attributable to TCF Financial Corporation	\$92,056	\$97,882	
Adjustments to reconcile net income to net cash provided by (used in) operating			
activities:			
Provision for credit losses	25,319	24,401	
Depreciation and amortization	74,816	62,122	
Proceeds from sales of loans and leases held for sale	412,752	207,456	
Gains on sales of assets, net	(42,573	) (38,350	)
Net income attributable to non-controlling interest	4,555	4,220	
Originations of loans held for sale, net of repayments	(451,836	) (286,182	)
Net change in other assets and accrued expenses and other liabilities	52,928	31,816	
Other, net	(12,087	) (15,764	)
Net cash provided by (used in) operating activities	155,930	87,601	
Cash flows from investing activities:			
Loan originations and purchases, net of principal collected on loans and leases	(1,064,822	) (897,681	)
Purchases of equipment for lease financing	(451,625	) (441,792	)
Proceeds from sales of loans	915,865	886,715	
Proceeds from sales of lease receivables	15,893	10,289	
Proceeds from sales of securities	_	2,519	
Purchases of securities	(204,007	) (70,479	)
Proceeds from maturities of and principal collected on securities	43,500	25,255	
Purchases of Federal Home Loan Bank stock	(75,000	) (47,000	)
Redemption of Federal Home Loan Bank stock	82,004	55,928	
Proceeds from sales of real estate owned	35,998	33,524	
Purchases of premises and equipment	(20,646	) (22,864	)
Other, net	15,534	13,412	
Net cash provided by (used in) investing activities	(707,306	) (452,174	)
Cash flows from financing activities:			
Net change in deposits	371,216	600,621	
Net change in short-term borrowings	2,969	3,345	
Proceeds from long-term borrowings	2,653,143	1,104,999	
Payments on long-term borrowings	(2,671,061	) (1,316,734	)
Redemption of subordinated debt	_	(50,000	)
Net investment by (distribution to) non-controlling interest	1,241	794	
Dividends paid on preferred stock	(9,694	) (9,694	)
Dividends paid on common stock	(16,523	) (16,309	)
Stock compensation tax (expense) benefit	287	763	
Common shares sold to TCF employee benefit plans	14,439	13,108	
Exercise of stock options	2,570	_	
Net cash provided by (used in) financing activities	348,587	330,893	
Net change in cash and due from banks	(202,789	) (33,680	)
Cash and due from banks at beginning of period	1,115,250	915,076	
Cash and due from banks at end of period	\$912,461	\$881,396	

Supplemental disclosures of cash flow information:

Cash paid (received) for:

Interest on deposits and borrowings	\$28,440	\$25,553
Income taxes, net	(2,181	) 58,640
Transfer of loans to other assets	51,638	42,371
Transfer of securities available for sale to securities held to maturity	_	191,665

See accompanying notes to consolidated financial statements.

#### **Table of Contents**

# TCF FINANCIAL CORPORATION AND SUBSIDIARIES Notes to Consolidated Financial Statements (Unaudited)

#### Note 1. Basis of Presentation

TCF Financial Corporation, a Delaware corporation ("we," "us," "our," "TCF," or the "Company"), is a national bank holding company based in Wayzata, Minnesota. Unless otherwise indicated, references herein to "TCF" include its direct and indirect subsidiaries. Its principal subsidiary, TCF National Bank ("TCF Bank"), is headquartered in South Dakota. References herein to "TCF Financial" refer to TCF Financial Corporation on an unconsolidated basis.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all of the information and notes necessary for complete financial statements in conformity with generally accepted accounting principles in the United States ("GAAP"). The information in this Quarterly Report on Form 10-Q is written with the presumption that the users of the interim financial statements have read or have access to the Company's most recent Annual Report on Form 10-K, which contains the latest audited financial statements and notes thereto, together with Management's Discussion and Analysis of Financial Condition and Results of Operations at December 31, 2014, and for the year then ended. All significant intercompany accounts and transactions have been eliminated in consolidation. Certain reclassifications have been made to prior period financial statements to conform to the current period presentation. Accounting policies in effect at December 31, 2014 remain significantly unchanged and will be followed similarly as in previous periods.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. These estimates are based on information available to management at the time the estimates are made. Actual results could differ from those estimates. In the opinion of management, the accompanying unaudited consolidated financial statements contain all significant adjustments, consisting of normal recurring items, considered necessary for fair presentation. The results of operations for interim periods are not necessarily indicative of the results to be expected for the entire year.

#### Note 2. Cash and Due from Banks

At June 30, 2015 and December 31, 2014, TCF Bank was required by Federal Reserve regulations to maintain reserves of \$102.2 million and \$98.7 million, respectively, in cash on hand or at the Federal Reserve Bank.

TCF maintains cash balances that are restricted as to their use in accordance with certain contractual agreements primarily related to the sale and servicing of auto loans and consumer real estate loans. Cash payments received on loans serviced for third parties are generally held in separate accounts until remitted. TCF also retains cash balances for collateral on certain borrowings, forward foreign exchange contracts and interest rate contracts. TCF maintained restricted cash totaling \$78.7 million and \$67.8 million at June 30, 2015 and December 31, 2014, respectively.

TCF had cash held in interest-bearing accounts of \$622.5 million and \$842.1 million at June 30, 2015 and December 31, 2014, respectively.

Weighted-average yield 2.64

Note 3. Securities Available for Sale and Securities Held to Maturity

%

Securities consisted of the following.								
	At June 30,	2015			At December	er 31, 2014		
(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross d Unrealized Losses	d Fair Value	Amortized Cost	Gross Unrealize Gains	Gross d Unrealize Losses	edFair Value
Securities available for sale:								
Mortgage-backed securities:								
U.S. Government								
sponsored enterprises	\$597,166	\$1,142	\$6,401	\$591,907	\$461,575	\$ 2,405	\$741	\$463,239
and federal agencies								
Other	45		_	45	55	_		55
Obligations of states								
and political	37,796	40	118	37,718				
subdivisions								
Other securities	178		_	178		_		_
Total securities available for sale	\$635,185	\$1,182	\$6,519	\$629,848	\$461,630	\$ 2,405	\$741	\$463,294
Weighted-average yield	1 2.43 %				2.62 %			
Securities held to maturity:								
Mortgage-backed securities:								
U.S. Government								
sponsored enterprises and federal agencies	\$204,179	\$4,596	\$ 160	\$208,615	\$209,538	\$7,988	\$ 109	\$217,417
Other securities	4,732	_	_	4,732	4,916	_		4,916
Total securities held to maturity	\$208,911	\$4,596	\$ 160	\$213,347	\$214,454	\$7,988	\$ 109	\$222,333

There were no sales of securities available for sale during the six months ended June 30, 2015. Gross realized gains of \$0.8 million and \$1.1 million were recognized on sales of securities available for sale during the second quarter and first six months of 2014, respectively. At June 30, 2015 and December 31, 2014, mortgage-backed securities with a carrying value of \$7.6 million and \$8.2 million, respectively, were pledged as collateral to secure certain deposits and borrowings. There were no impairment charges recognized on securities available for sale during the first six months of 2015 and 2014. Unrealized losses on securities available for sale are due to changes in interest rates. TCF has the ability and intent to hold these investments until a recovery of fair value occurs.

2.64

%

There were no transfers from securities available for sale to securities held to maturity during the six months ended June 30, 2015. During the six months ended June 30, 2014, TCF transferred \$191.7 million of available for sale mortgage-backed securities to held to maturity, reflecting TCF's intent and ability to hold these securities to maturity. At June 30, 2015 and December 31, 2014, the unrealized holding loss on the transferred securities retained in accumulated other comprehensive income (loss) totaled \$15.4 million and \$16.0 million, respectively. These amounts are amortized over the remaining lives of the transferred securities. Other held to maturity securities consist primarily

of non-trading mortgage-backed securities and other bonds which qualify for investment credit under the Community Reinvestment Act. During the six months ended June 30, 2015, TCF recorded an impairment charge of \$0.1 million on held to maturity securities, which had a carrying value of \$4.7 million. There were no impairment charges recognized on held to maturity securities during the six months ended June 30, 2014.

## Table of Contents

8

The following tables show the gross unrealized losses and fair value of securities available for sale and securities held to maturity at June 30, 2015 and December 31, 2014, aggregated by investment category and the length of time the securities were in a continuous loss position.

	At June 30, 2 Less than 12	months	12 months or		Total	
(In thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Securities available for sale: Mortgage-backed securities: U.S. Government sponsored	¢455.000	¢	¢.	ф	¢455.000	¢
enterprises and federal agencies	\$455,069	\$6,401	<b>\$</b> —	\$	\$455,069	\$6,401
Obligations of states and political subdivisions	<sup>1</sup> 24,132	118	_	_	24,132	118
Total securities available for sale	\$479,201	\$6,519	<b>\$</b> —	<b>\$</b> —	\$479,201	\$6,519
Securities held to maturity: Mortgage-backed securities:						
U.S. Government sponsored enterprises and federal agencies	\$5,521	\$83	\$987	\$77	\$6,508	\$160
Total securities held to maturity	\$5,521	\$83	\$987	\$77	\$6,508	\$160
	At December Less than 12		12 months or	more	Total	
(In thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Securities available for sale: Mortgage-backed securities:						
U.S. Government sponsored enterprises and federal agencies	<b>\$</b> —	<b>\$</b> —	\$198,550	\$741	\$198,550	\$741
Total securities available for sale	\$	\$	\$198,550	\$741	\$198,550	\$741
Securities held to maturity: Mortgage-backed securities:						
U.S. Government sponsored enterprises and federal agencies	\$2,602	\$109	<b>\$</b> —	<b>\$</b> —	\$2,602	\$109
Total securities held to maturity	\$2,602	\$109	\$—	\$—	\$2,602	\$109

The amortized cost, fair value and yield of securities available for sale and securities held to maturity by contractual maturity at June 30, 2015 and December 31, 2014 are shown below. The remaining contractual principal maturities do not consider possible prepayments. Remaining expected maturities will differ from contractual maturities because borrowers may have the right to prepay. Yields on securities have not been adjusted for tax exempt status.

	At June 30, 20	15			At December 3	31, 2014		
(Dollars in thousands)	Amortized Cost	Fair Value	Yield		Amortized Cost	Fair Value	Yield	
Securities available for sale	e:							
Due in one year or less	\$7	\$7	9.65	%	\$4	\$4	11.63	%
Due in 1-5 years	51	51	3.30		76	76	4.53	
Due in 5-10 years	116,458	116,849	2.03		86,806	87,594	1.93	
Due after 10 years	518,491	512,763	2.52		374,744	375,620	2.78	
No stated maturity	178	178	_					
Total securities available for sale	or\$635,185	\$629,848	2.43		\$461,630	\$463,294	2.62	
Securities held to maturity:								
Due in one year or less	<b>\$</b> —	\$—	•	%	\$500	\$500	2.00	%
Due in 1-5 years	1,500	1,500	2.80		2,500	2,500	3.08	
Due in 5-10 years	1,900	1,900	3.00		400	400	3.00	
Due after 10 years	205,511	209,947	2.64		211,054	218,933	2.64	
Total securities held to maturity	\$208,911	\$213,347	2.64		\$214,454	\$222,333	2.64	

Note 4. Loans and Leases

Loans and leases consisted of the following.

At June 30, 2015	At December 31, 2014	Percent Change	
\$2,865,911	\$3,139,152	(8.7	)%
2,678,118	2,543,212	5.3	
5,544,029	5,682,364	(2.4	)
2,230,554	2,382,144	(6.4	)
305,240	242,111	26.1	
2,535,794	2,624,255	(3.4	)
576,550	533,410	8.1	
3,112,344	3,157,665	(1.4	)
3,791,215	3,745,322	1.2	
2,106,087	1,877,090	12.2	
2,301,714	1,915,061	20.2	
21,852	24,144	(9.5	)
\$16,877,241	\$16,401,646	2.9	
	\$2,865,911 2,678,118 5,544,029 2,230,554 305,240 2,535,794 576,550 3,112,344 3,791,215 2,106,087 2,301,714 21,852	At June 30, 2015  \$2,865,911 \$3,139,152 2,678,118 2,543,212 5,544,029  5,682,364   2,230,554 305,240 2,42,111 2,535,794 2,624,255 576,550 3,112,344 3,157,665 3,791,215 3,745,322 2,106,087 1,877,090 2,301,714 1,915,061 21,852  December 31, 2014	At June 30, 2015       December 31, 2014       Percent Change         \$2,865,911       \$3,139,152       (8.7         2,678,118       2,543,212       5.3         5,544,029       5,682,364       (2.4         2,230,554       2,382,144       (6.4         305,240       242,111       26.1         2,535,794       2,624,255       (3.4         576,550       533,410       8.1         3,112,344       3,157,665       (1.4         3,791,215       3,745,322       1.2         2,106,087       1,877,090       12.2         2,301,714       1,915,061       20.2         21,852       24,144       (9.5

<sup>(1)</sup> Loans and leases are reported at historical cost including net direct fees and costs associated with originating and acquiring loans and leases, lease residuals, unearned income and unamortized purchase premiums and discounts.

The aggregate amount of these loan and lease adjustments was \$50.7 million and \$43.4 million at June 30, 2015 and December 31, 2014, respectively.

The consumer real estate junior lien portfolio was comprised of \$2.3 billion of home equity lines of credit ("HELOCs") and \$383.2 million of amortizing junior lien mortgage loans at June 30, 2015, compared with \$2.1 billion and \$424.4 million at December 31, 2014, respectively. At June 30, 2015 and December 31, 2014, \$1.6 billion and \$1.3 billion, respectively, of the consumer real estate junior lien HELOCs had a 10-year interest-only draw period and a 20-year amortization repayment period and all were within the 10-year interest-only draw period and will not convert to amortizing loans until 2021 or later. At June 30, 2015 and December 31, 2014, \$733.7 million and \$816.0 million, respectively, of the consumer real estate junior lien HELOCs were interest-only revolving draw loans with no defined amortization period and original draw periods of 5 to 40 years. As of June 30, 2015, 18.3% of these loans mature prior to 2021.

During the six months ended June 30, 2015 and 2014, TCF sold \$639.9 million and \$481.9 million, respectively, of consumer auto loans with servicing retained, received cash of \$664.3 million and \$492.1 million, respectively, and recognized net gains of \$17.9 million and \$16.2 million, respectively. Related to these sales, TCF retained interest-only strips of \$0 and \$8.2 million for the six months ended June 30, 2015 and 2014, respectively. Total interest-only strips related to sales of auto loans totaled \$35.2 million and \$48.6 million at June 30, 2015 and December 31, 2014, respectively. TCF recorded impairment charges on these interest-only strips of \$0.5 million and \$1.2 million during the six months ended June 30, 2015 and 2014, respectively, primarily as a result of higher prepayments than originally assumed. Contractual liabilities related to sales of auto loans totaled \$0.4 million and \$0.7 million at June 30, 2015 and December 31, 2014, respectively. No servicing assets or liabilities related to consumer auto loans were recorded within TCF's Consolidated Statements of Financial Condition, as the contractual servicing fees are adequate to compensate TCF for its servicing responsibilities based on the amount demanded by the marketplace. TCF's managed auto loan portfolio, which includes portfolio loans, loans held for sale and loans sold and serviced for others, totaled \$4.4 billion and \$3.8 billion at June 30, 2015 and December 31, 2014, respectively.

In June 2015, TCF transferred consumer auto loans totaling \$436.4 million with servicing retained to a trust in a securitization transaction, received cash proceeds of \$453.8 million and recognized gains of \$11.2 million, which qualified for sale accounting and is included in the amounts above. This trust is considered a variable interest entity due to its limited capitalization and special purpose nature, however TCF does not have a variable interest in the trust. Therefore, TCF is not the primary beneficiary of the trust and it is not consolidated.

During the six months ended June 30, 2015 and 2014, TCF sold \$629.3 million and \$571.6 million, respectively, of consumer real estate loans, received cash of \$647.9 million and \$585.4 million, respectively, and recognized net gains of \$20.0 million and \$19.7 million, respectively. Included in the consumer real estate loans sold was \$136.3 million of first mortgage loans related to the correspondent lending program during the first six months of 2015, resulting in net gains of \$3.0 million during the same period. There were no loans sold related to the correspondent lending program during the first six months of 2014. The majority of consumer real estate loans sold are junior lien loans. Related to the sales of consumer real estate loans, TCF retained interest-only strips of \$4.2 million and \$9.1 million for the six months ended June 30, 2015 and 2014, respectively. Total interest-only strips related to sales of consumer real estate loans totaled \$20.7 million and \$21.2 million at June 30, 2015 and December 31, 2014, respectively, TCF had no impairment charges on these interest-only strips for the six months ended June 30, 2015 and 2014. Contractual liabilities related to sales of consumer real estate loans totaled \$0.8 million and \$0.6 million at June 30, 2015 and December 31, 2014, respectively. No servicing assets or liabilities related to consumer real estate loans were recorded within TCF's Consolidated Statements of Financial Condition, as the contractual servicing fees are adequate to compensate TCF for its servicing responsibilities based on the amount demanded by the marketplace. TCF's managed consumer real estate loan portfolio, which includes portfolio loans, loans held for sale and loans sold and serviced for others, totaled \$7.2 billion and \$7.1 billion at June 30, 2015 and December 31, 2014, respectively.

TCF's agreements to sell auto and consumer real estate loans typically contain certain representations and warranties regarding the loans sold. These representations and warranties generally relate to, among other things, the ownership of the loan, the validity, priority and perfection of the lien securing the loan, accuracy of information supplied to the buyer, the loan's compliance with the criteria set forth in the agreement, payment delinquency and compliance with applicable laws and regulations. TCF may be required to repurchase loans in the event of an unremedied breach of these representations or warranties. During the six months ended June 30, 2015 and 2014, losses related to repurchases pursuant to such representations and warranties were immaterial. The majority of such repurchases were of consumer auto loans where TCF typically has contractual agreements with the automobile dealerships that originated the loans requiring the dealers to repurchase such contracts from TCF.

Note 5. Allowance for Loan and Lease Losses and Credit Quality Information

The following tables provide the allowance for loan and lease losses and other related information. TCF's key credit quality indicator is the receivable's payment performance status, defined as accruing or non-accruing.

quality intercutor is the rect	uoro s pu	,	none ponton		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-								
(In thousands)	Consumer Real Estate		Commerc	ial	Leasing a Equipmer Finance		Inventory Finance		Auto Finance		Other		Total	
At or For the Three Months Ended June 30, 2015:														
Balance, beginning of period	\$80,292		\$32,121		\$17,921		\$12,409		\$20,426		\$630		\$163,799	
Charge-offs Recoveries	(11,558 1,869	)	(2,581 967	)	(1,988 518	)	(821 198	)	(4,388 728	)	(1,648 1,226	)	(22,984 5,506	)
Net (charge-offs) recoveries	(9,689	)	(1,614	)	(1,470	)	(623	)	(3,660	)	(422	)	(17,478	)
Provision for credit losses Other Balance, end of period	5,061 (977 \$74,687	)	(302 — \$ 30,205	)	1,218 — \$17,669		(951 44 \$10,879	)	7,096 (1,801 \$22,061	)	406 — \$614		12,528 (2,734 \$156,115	)
At or For the Three Months Ended June 30, 2014:														
Balance, beginning of period	\$169,367		\$36,062		\$18,623		\$10,309		\$12,062		\$623		\$247,046	
Charge-offs Recoveries	(13,012 1,555	)	(3,721 244	)	(1,875 902	)	(183 76	)	(2,191 358	)	(1,993 1,485	)	(22,975 4,620	)
Net (charge-offs) recoveries	(11,457	)	(3,477	)	(973	)	(107	)	(1,833	)	(508	)	(18,355	)
Provision for credit losses Other Balance, end of period	4,106 (667 \$161,349	)	(1,168 (56 \$31,361	)	1,534 — \$19,184		(752 89 \$9,539	)	5,521 (1,885 \$13,865	)	668 — \$783		9,909 (2,519 \$236,081	)
(In thousands)	Consumer Real Estate		Commerci	ial	Leasing a Equipmer Finance		Inventory Finance		Auto Finance		Other		Total	
At or For the Six Months Ended June 30, 2015:														
Balance, beginning of period	\$85,361		\$31,367		\$18,446		\$10,020		\$18,230		\$745		\$164,169	
Charge-offs Recoveries	(20,764 3,794	)	(3,457 2,364	)	(3,864 1,503	)	(1,349 307	)	(8,349 1,338	)	(3,325 2,787	)	(41,108 12,093	)
Net (charge-offs) recoveries	(16,970	)	(1,093	)	(2,361	)	(1,042	)	(7,011	)	(538	)	(29,015	)
Provision for credit losses Other Balance, end of period	7,880 (1,584 \$74,687	)	(69 — \$30,205	)	1,584 — \$17,669		2,081 (180 \$10,879	)	13,436 (2,594 \$22,061	)	407 — \$614		25,319 (4,358 \$156,115	)

Edgar Filing: TCF FINANCIAL CORP - Form 10-Q

At or For the Six Months														
Ended June 30, 2014:														
Balance, beginning of	\$176,030		\$37,467		\$18,733		\$8,592		\$10,623		\$785		\$252,230	
period	φ170,030		Ψ31,π01		Ψ10,733		Ψ0,372		Ψ10,023		Ψ 103		Ψ232,230	
Charge-offs	(27,567	)	(5,366	)	(3,410	)	(350	)	(4,724	)	(3,895	)	(45,312	)
Recoveries	3,407		379		1,688		377		615		3,075		9,541	
Net (charge-offs)	(24,160	)	(4,987	`	(1,722	`	27		(4,109	)	(820	`	(35,771	`
recoveries	(24,100	,	(4,707	,	(1,722	,	21		(4,10)	,	(020	,	(33,771	,
Provision for credit losses	11,185		(1,048	)	2,173		925		10,348		818		24,401	
Other	(1,706	)	(71	)	_		(5	)	(2,997	)	_		(4,779	)
Balance, end of period	\$161,349		\$31,361		\$19,184		\$9,539		\$13,865		\$783		\$236,081	
Bulance, end of period	Ψ101,577		Ψ 51,501		$\psi$ 17,10 $\tau$		$\psi_{J},JJJ$		$\psi_{13,003}$		Ψ 103		Ψ230,001	

## Table of Contents

The following tables provide information regarding the allowance for loan and lease losses and balances by type of allowance methodology.

anowance methodology.	At June 30, 2	2015					
(In thousands)	Consumer Real Estate	Commercial	Leasing and Equipment Finance	Inventory Finance	Auto Finance	Other	Total
Allowance for loan and lease losses:							
Collectively evaluated for impairment	\$48,378	\$29,725	\$16,196	\$10,653	\$20,313	\$610	\$125,875
Individually evaluated for impairment	26,309	480	1,473	226	1,748	4	30,240
Total Loans and leases	\$74,687	\$30,205	\$17,669	\$10,879	\$22,061	\$614	\$156,115
outstanding: Collectively evaluated							
for impairment	\$5,325,743	\$3,028,092	\$3,778,547	\$2,103,188	\$2,295,235	\$21,833	\$16,552,638
Individually evaluated for impairment	218,286	84,252	12,590	2,899	6,438	19	324,484
Loans acquired with deteriorated credit	_	_	78	_	41	_	119
quality Total	\$5,544,029	\$3,112,344	\$3,791,215	\$2,106,087	\$2,301,714	\$21,852	\$16,877,241
	At Decembe	r 31, 2014					
(In thousands)	At Decembe Consumer Real Estate	r 31, 2014 Commercial		Inventory Finance	Auto Finance	Other	Total
Allowance for loan and	Consumer		•	•		Other	Total
	Consumer		Equipment	•		Other \$741	Total \$128,485
Allowance for loan and lease losses: Collectively evaluated for impairment Individually evaluated	Consumer Real Estate	Commercial	Equipment Finance	Finance	Finance		
Allowance for loan and lease losses: Collectively evaluated for impairment Individually evaluated for impairment Total	Consumer Real Estate \$57,167	Commercial \$27,594	Equipment Finance \$16,310	Finance \$9,627	Finance \$17,046	\$741	\$128,485
Allowance for loan and lease losses: Collectively evaluated for impairment Individually evaluated for impairment Total Loans and leases outstanding:	Consumer Real Estate \$57,167 28,194	\$27,594 3,773	Equipment Finance \$16,310 2,136	\$9,627 393	Finance \$17,046 1,184	\$741 4	\$128,485 35,684
Allowance for loan and lease losses: Collectively evaluated for impairment Individually evaluated for impairment Total Loans and leases outstanding: Collectively evaluated for impairment	Consumer Real Estate \$57,167 28,194	\$27,594 3,773	Equipment Finance \$16,310 2,136	\$9,627 393	Finance \$17,046 1,184	\$741 4	\$128,485 35,684
Allowance for loan and lease losses: Collectively evaluated for impairment Individually evaluated for impairment Total Loans and leases outstanding: Collectively evaluated for impairment Individually evaluated for impairment	Consumer Real Estate \$57,167 28,194 \$85,361	\$27,594 3,773 \$31,367	Equipment Finance \$16,310 2,136 \$18,446	\$9,627 393 \$10,020	\$17,046 1,184 \$18,230	\$741 4 \$745	\$128,485 35,684 \$164,169
Allowance for loan and lease losses: Collectively evaluated for impairment Individually evaluated for impairment Total Loans and leases outstanding: Collectively evaluated for impairment Individually evaluated	Consumer Real Estate \$57,167 28,194 \$85,361 \$5,462,005	\$27,594 3,773 \$31,367 \$3,038,378	Equipment Finance \$16,310 2,136 \$18,446 \$3,731,420	\$9,627 393 \$10,020 \$1,874,481	\$17,046 1,184 \$18,230 \$1,911,267	\$741 4 \$745 \$24,055	\$128,485 35,684 \$164,169 \$16,041,606

#### **Table of Contents**

Accruing and Non-accrual Loans and Leases The following tables set forth information regarding TCF's accruing and non-accrual loans and leases. Non-accrual loans and leases are those which management believes have a higher risk of loss. Delinquent balances are determined based on the contractual terms of the loan or lease.

ioss. Definiquent barances are t			actual terms of t	ine roun or reus	С.	
	At June 30, 20					
	Current-59 Da	•	90 Days or Mo	re Total		
(In thousands)	•	•	Definquent and	Accruing	Non-accrua	l Total
	Accruing	and Accruin	gAccruing	recruing		
Consumer real estate:						
First mortgage lien	\$2,724,576	\$ 9,033	\$ 1,207	\$2,734,816	\$131,095	\$2,865,911
Junior lien	2,639,364	1,995	_	2,641,359	36,759	2,678,118
Total consumer real estate	5,363,940	11,028	1,207	5,376,175	167,854	5,544,029
Commercial:						
Commercial real estate	2,519,036			2,519,036	16,758	2,535,794
Commercial business	576,195	1	_	576,196	354	576,550
Total commercial	3,095,231	1		3,095,232	17,112	3,112,344
Leasing and equipment financ		2,147	274	3,779,146	11,440	3,790,586
Inventory finance	2,103,096	45	50	2,103,191	2,896	2,106,087
Auto finance	2,292,800	1,735	732	2,295,267	6,405	2,301,672
Other	21,824	12	13	21,849	3	21,852
Subtotal	16,653,616	14,968	2,276	16,670,860	205,710	16,876,570
Portfolios acquired with		11,500			200,710	
deteriorated credit quality	668		3	671		671
Total	\$16,654,284	\$ 14,968	\$ 2,279	\$16,671,531	\$205,710	\$16,877,241
Total	Ψ10,034,204	Ψ 14,700	Ψ 2,217	Ψ10,071,331	Ψ 203,710	Ψ10,077,2-11
	At December	31 2014				
	At December :		90 Days or Mo	re		
(In thousands)	Current-59 Da	y <b>6</b> 0-89 Days	90 Days or Mo		Non-accrua	l Total
(In thousands)	Current-59 Da Delinquent an	y <b>%</b> 0-89 Days d Delinquent	Delinquent and	re   Total   Accruing	Non-accrua	l Total
	Current-59 Da	y <b>6</b> 0-89 Days	Delinquent and		Non-accrua	l Total
Consumer real estate:	Current-59 Da Delinquent an Accruing	ys0-89 Days d Delinquent and Accruin	gAccruing	Accruing		
Consumer real estate: First mortgage lien	Current-59 Da Delinquent an Accruing \$2,987,992	ys0-89 Days d Delinquent and Accruin \$ 13,176	Delinquent and	*3,001,362	\$137,790	\$3,139,152
Consumer real estate: First mortgage lien Junior lien	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091	gAccruing \$ 194	\$3,001,362 2,507,731	\$137,790 35,481	\$3,139,152 2,543,212
Consumer real estate: First mortgage lien Junior lien Total consumer real estate	Current-59 Da Delinquent an Accruing \$2,987,992	ys0-89 Days d Delinquent and Accruin \$ 13,176	gAccruing	*3,001,362	\$137,790	\$3,139,152
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial:	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091	gAccruing \$ 194	\$3,001,362 2,507,731 5,509,093	\$137,790 35,481 173,271	\$3,139,152 2,543,212 5,682,364
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091	gAccruing \$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701	\$137,790 35,481 173,271 24,554	\$3,139,152 2,543,212 5,682,364 2,624,255
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091 15,267	gAccruing \$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929	\$137,790 35,481 173,271 24,554 481	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091 15,267	peninquent and gAccruing \$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630	\$137,790 35,481 173,271 24,554 481 25,035	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial Leasing and equipment finance	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630 e3,728,115	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091 15,267	\$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630 3,730,664	\$137,790 35,481 173,271 24,554 481 25,035 12,670	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665 3,743,334
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial Leasing and equipment financ Inventory finance	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630 e3,728,115 1,874,933	\$13,176 2,091 15,267	\$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630 3,730,664 1,875,008	\$137,790 35,481 173,271 24,554 481 25,035 12,670 2,082	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665 3,743,334 1,877,090
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial Leasing and equipment financ Inventory finance Auto finance	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630 e3,728,115 1,874,933 1,907,005	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091 15,267	\$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630 3,730,664 1,875,008 1,911,268	\$137,790 35,481 173,271 24,554 481 25,035 12,670	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665 3,743,334 1,877,090 1,914,944
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial Leasing and equipment financ Inventory finance Auto finance Other	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630 e3,728,115 1,874,933 1,907,005 24,144	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091 15,267 — — 2,242 49 2,785 —	\$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630 3,730,664 1,875,008 1,911,268 24,144	\$137,790 35,481 173,271 24,554 481 25,035 12,670 2,082 3,676	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665 3,743,334 1,877,090 1,914,944 24,144
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial Leasing and equipment financ Inventory finance Auto finance Other Subtotal	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630 e3,728,115 1,874,933 1,907,005	\$13,176 2,091 15,267	\$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630 3,730,664 1,875,008 1,911,268	\$137,790 35,481 173,271 24,554 481 25,035 12,670 2,082	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665 3,743,334 1,877,090 1,914,944
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial Leasing and equipment financ Inventory finance Auto finance Other Subtotal Portfolios acquired with	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630 e3,728,115 1,874,933 1,907,005 24,144 16,160,459	\$13,176 2,091 15,267 — 2,242 49 2,785 — 20,343	\$ 194 	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630 3,730,664 1,875,008 1,911,268 24,144 16,182,807	\$137,790 35,481 173,271 24,554 481 25,035 12,670 2,082 3,676	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665 3,743,334 1,877,090 1,914,944 24,144 16,399,541
Consumer real estate: First mortgage lien Junior lien Total consumer real estate Commercial: Commercial real estate Commercial business Total commercial Leasing and equipment financ Inventory finance Auto finance Other Subtotal	Current-59 Da Delinquent an Accruing \$2,987,992 2,505,640 5,493,632 2,599,701 532,929 3,132,630 e3,728,115 1,874,933 1,907,005 24,144	ys0-89 Days d Delinquent and Accruin \$ 13,176 2,091 15,267 — — 2,242 49 2,785 —	\$ 194	\$3,001,362 2,507,731 5,509,093 2,599,701 532,929 3,132,630 3,730,664 1,875,008 1,911,268 24,144	\$137,790 35,481 173,271 24,554 481 25,035 12,670 2,082 3,676	\$3,139,152 2,543,212 5,682,364 2,624,255 533,410 3,157,665 3,743,334 1,877,090 1,914,944 24,144

The following table provides interest income recognized on loans and leases in non-accrual status and contractual interest that would have been recorded had the loans and leases performed in accordance with their original contractual terms.

	Three Mon	ths Ended	Six Month	s Ended	
	June 30,		June 30,		
(In thousands)	2015	2014	2015	2014	
Contractual interest due on non-accrual loans and leases	\$5,341	\$6,359	\$10,564	\$13,549	
Interest income recognized on non-accrual loans and leases	986	2,395	2,298	3,904	
Unrecognized interest income	\$4,355	\$3,964	\$8,266	\$9,645	

The following table provides information regarding consumer real estate loans to customers currently involved in ongoing Chapter 7 or Chapter 13 bankruptcy proceedings which have not yet been discharged.

(In thousands)	At June 30, 2015	At December 31, 2014
Consumer real estate loans to customers in bankruptcy:		
0-59 days delinquent and accruing	\$33,726	\$47,731
60+ days delinquent and accruing	_	247
Non-accrual	19,006	12,284
Total consumer real estate loans to customers in bankruptcy	\$52,732	\$60,262

Loan Modifications for Borrowers with Financial Difficulties Included within loans and leases in the previous tables are certain loans that have been modified in order to maximize collection of loan balances. If, for economic or legal reasons related to the customer's financial difficulties, TCF grants a concession, the modified loan is classified as a troubled debt restructuring ("TDR") loan. TDR loans consist primarily of consumer real estate and commercial loans.

Total TDR loans at June 30, 2015 and December 31, 2014 were \$256.9 million and \$298.5 million, respectively, of which \$155.8 million and \$193.8 million were accruing. TCF held consumer real estate TDR loans of \$194.6 million and \$199.6 million at June 30, 2015 and December 31, 2014, respectively, of which \$110.3 million and \$111.9 million were accruing. TCF also held \$54.2 million and \$91.6 million of commercial TDR loans at June 30, 2015 and December 31, 2014, respectively, of which \$44.5 million and \$80.4 million were accruing. TDR loans for the remaining classes of finance receivables were not material at June 30, 2015 or December 31, 2014.

The amount of unfunded commitments to commercial and consumer real estate loans classified as TDRs was \$1.9 million and \$3.9 million at June 30, 2015 and December 31, 2014, respectively. At June 30, 2015 and December 31, 2014, no additional funds were committed to leasing and equipment finance, inventory finance or auto finance loans classified as TDRs.

When a loan is modified as a TDR, principal balances are generally not forgiven. Loan modifications to troubled borrowers are not reported as TDR loans in the calendar year after modification if the loans were modified at an interest rate equal to the yields of new loan originations with comparable risk and the loans are performing based on the terms of the restructured agreements. All loans classified as TDR loans are considered to be impaired. During the six months ended June 30, 2015 and 2014, \$9.0 million and \$11.1 million, respectively, of commercial loans were removed from TDR status as they were restructured at market terms and are performing.

The financial effects of TDR loans represent the difference between interest income recognized on accruing TDR loans and the contractual interest that would have been recorded under the original contractual terms, or foregone interest income. For the three months ended June 30, 2015, foregone interest income for consumer real estate first mortgage lien accruing TDR loans and consumer real estate junior lien accruing TDR loans was \$0.6 million and \$0.2 million, respectively. The average yield for the same period on consumer real estate accruing TDR loans was 4.1%, which compares to the original contractual average rate of 6.7%. For the three months ended June 30, 2014, foregone interest income for consumer real estate first mortgage lien accruing TDR loans and consumer real estate junior lien accruing TDR loans was \$4.3 million and \$0.3 million, respectively. The average yield for the same period on consumer real estate accruing TDR loans was 3.3%, which compares to the original contractual average rate of 6.8%. The foregone interest income for the remaining classes of finance receivables was not material for the three months ended June 30, 2015 and 2014.

For the six months ended June 30, 2015, foregone interest income for consumer real estate first mortgage lien accruing TDR loans and consumer real estate junior lien accruing TDR loans was \$1.1 million and \$0.4 million, respectively. The average yield for the same period on consumer real estate accruing TDR loans was 4.0%, which compares to the original contractual average rate of 6.6%. For the six months ended June 30, 2014, foregone interest income for consumer real estate first mortgage lien accruing TDR loans and consumer real estate junior lien accruing TDR loans was \$8.6 million and \$0.6 million, respectively. The average yield for the same period on consumer real estate accruing TDR loans was 3.3%, which compares to the original contractual average rate of 6.8%. The foregone interest income for the remaining classes of finance receivables was not material for the six months ended June 30, 2015 and 2014.

The table below summarizes TDR loans that defaulted during the three and six months ended June 30, 2015 and 2014, which were modified during the respective reporting period or within one year of the beginning of the respective reporting period. TCF considers a loan to have defaulted when it becomes 90 or more days delinquent under the modified terms, has been transferred to non-accrual status subsequent to the modification or has been transferred to other real estate owned or repossessed and returned assets.

•	Three Months	s En	ded June 30,		Six Months	Ende	d June 30,	
(Dollars in thousands)	2015		2014		2015		2014	
Loan balance:(1)								
Consumer real estate:								
First mortgage lien	\$1,054		\$561		\$1,297		\$2,056	
Junior lien	197		662		486		1,642	
Total consumer real estate	1,251		1,223		1,783		3,698	
Commercial real estate			1,023				3,814	
Inventory finance			7				7	
Auto finance	202		66		383		125	
Defaulted TDR loans modified during the applicable period	\$1,453		\$2,319		\$2,166		\$7,644	
Total TDR loans modified in the applicable period	\$71,641		\$136,171		\$78,986		\$248,273	
Defaulted modified TDR loans as a percent								
of total TDR loans modified in the applicable period	e 2.0	%	1.7	%	2.7	%	3.1	%

<sup>(1)</sup> The loan balances presented are not materially different than the pre-modification loan balances as TCF's loan modifications generally do not forgive principal amounts.

Consumer real estate TDR loans are evaluated separately in TCF's allowance methodology. Impairment is generally based upon the present value of the expected future cash flows or the fair value of the collateral less selling expenses for collateral dependent loans. The allowance on accruing consumer real estate TDR loans was \$20.3 million, or 18.4% of the outstanding balance, at June 30, 2015, and \$20.4 million, or 18.2% of the outstanding balance, at December 31, 2014. In determining impairment for consumer real estate accruing TDR loans, TCF utilized assumed remaining re-default rates ranging from 6% to 20% in 2015 and 4% to 22% in 2014, depending on modification type and actual experience. At June 30, 2015, 1.5% of accruing consumer real estate TDR loans were more than 60 days delinquent, compared with 2.4% at December 31, 2014.

Consumer real estate TDR loans generally remain on accruing status following modification if they are less than 90 days past due and payment in full under the modified terms of the loan is expected based on a current credit evaluation and historical payment performance. Of the non-accrual TDR balance at June 30, 2015, \$52.8 million, or 62.6%, were loans discharged in Chapter 7 bankruptcy that were not reaffirmed by the borrower, of which 73.8% were current. Of the non-accrual TDR balance at December 31, 2014, \$50.0 million, or 57.0%, were loans discharged in Chapter 7 bankruptcy that were not reaffirmed, of which 68.4% were current. All eligible loans are re-aged to current delinquency status upon modification.

Commercial TDR loans are individually evaluated for impairment based upon the present value of the expected future cash flows, or for collateral dependent loans, at the fair value of collateral less selling expense. The allowance on accruing commercial TDR loans was \$0.1 million, or 0.3% of the outstanding balance, at June 30, 2015, and \$1.4 million, or 1.7% of the outstanding balance, at December 31, 2014. No accruing commercial TDR loans were 60 days or more delinquent at June 30, 2015 and December 31, 2014.

Impaired Loans TCF considers impaired loans to include non-accrual commercial loans, non-accrual equipment finance loans and non-accrual inventory finance loans, as well as all TDR loans. Non-accrual impaired loans, including non-accrual TDR loans, are included in non-accrual loans and leases within the previous tables. Accruing TDR loans have been disclosed by delinquency status within the previous tables of accruing and non-accrual loans and leases. In the following tables, the loan balance of impaired loans represents the amount recorded within loans and leases on the Consolidated Statements of Financial Condition, whereas the unpaid contractual balance represents the balances legally owed by the borrowers.

The following table summarizes impaired loans.

	At June 30	, 2015		At Decemb		
(In thousands)	Unpaid Contractua Balance	l Loan Balance	Related Allowance Recorded	Unpaid Contractua Balance	l Loan Balance	Related Allowance Recorded
Impaired loans with an allowance recorded:						
Consumer real estate:						
First mortgage lien	\$152,706	\$127,790	\$19,260	\$114,526	\$101,668	\$18,140
Junior lien	72,801	61,225	7,028	65,413	55,405	9,427
Total consumer real estate	225,507	189,015	26,288	179,939	157,073	27,567
Commercial:						
Commercial real estate	23,692	20,493	477	58,157	54,412	3,772
Commercial business	21	19	3	18	18	1
Total commercial	23,713	20,512	480	58,175	54,430	3,773
Leasing and equipment finance	6,179	6,179	646	8,257	8,257	1,457
Inventory finance	2,436	2,439	226	1,754	1,758	393
Auto finance	4,596	4,431	1,673	3,074	2,928	1,184
Other	17	19	4	92	89	4
Total impaired loans with an allowance recorded	262,448	222,595	29,317	251,291	224,535	34,378
Impaired loans without an allowance recorded	l:					
Consumer real estate:						
First mortgage lien	9,542	5,568		53,606	35,147	_
Junior lien	25,635	20		33,796	7,398	_
Total consumer real estate	35,177	5,588	_	87,402	42,545	_
Commercial:						

Commercial real estate	46,538	40,743		57,809	50,500	
Commercial business	354	354	_	482	480	
Total commercial	46,892	41,097	_	58,291	50,980	_
Inventory finance	456	460	_	848	851	_
Auto finance	2,108	1,198	_	1,484	748	_
Total impaired loans without an allowance recorded	84,633	48,343	_	148,025	95,124	_
Total impaired loans	\$347,081	\$270,938	\$29,317	\$399,316	\$319,659	\$34,378

#### **Table of Contents**

The average loan balance of impaired loans and interest income recognized on impaired loans during the three and six months ended June 30, 2015 and 2014 are included within the table below.

	Three Months Ended				Six Months Ended				
	June 30, 20	2015 June 30, 20		014 June 30, 20		015 June 30, 2		2014	
	Average	Interest	Average	Interest	Average	Interest	Average	Interest	
(In thousands)	Loan	Income	Loan	Income	Loan	Income	Loan	Income	
	Balance	Recognize	dBalance	Recognize	edBalance	Recognize	dBalance	Recognized	
Impaired loans with an									
allowance recorded:									
Consumer real estate:									
First mortgage lien	\$115,432	\$ 1,340	\$518,048	\$ 3,879	\$114,729	\$ 2,458	\$518,031	\$ 7,632	
Junior lien	58,827	788	72,968	885	58,315	1,540	72,689	1,793	
Total consumer real	174,259	2,128	591,016	4,764	173,044	3,998	590,720	9,425	
estate	174,239	2,120	391,010	4,704	173,044	3,990	390,720	9,423	
Commercial:									
Commercial real estate	28,140	212	61,985	617	37,452	603	65,179	1,237	
Commercial business	18	_	2,245	_	19	—	3,012	_	
Total commercial	28,158	212	64,230	617	37,471	603	68,191	1,237	
Leasing and equipment	7,066	2	7,955	46	7,218	8	8,249	52	
finance	•								
Inventory finance	5,516	42	904	42	2,099	49	4,009	71	
Auto finance	3,980		670		3,680		571		
Other	19	1	85	2	53	1	90	3	
Total impaired loans with	h 218.998	2,385	664,860	5,471	223,565	4,659	671,830	10,788	
an anowance recorded		2,505	001,000	3,171	223,505	1,000	071,000	10,700	
Impaired loans without a	n								
allowance recorded:									
Consumer real estate:	10.115	222	20.552	100	20.250	<b>5</b> 04	10.006	72.5	
First mortgage lien	19,115	322	38,552	420	20,358	781	40,996	735	
Junior lien	3,266	541	3,497	272	3,709	995	3,600	539	
Total consumer real	22,381	863	42,049	692	24,067	1,776	44,596	1,274	
estate	·		•		·				
Commercial:	40.000	272	(0.7((	(16	45.600	1.167	72.500	1 420	
Commercial real estate	42,003	372	69,766	646	45,622	1,167	73,508	1,438	
Commercial business	404	5	6,620	42	417	5	6,122	77	
Total commercial	42,407	377	76,386	688	46,039	1,172	79,630	1,515	
Inventory finance	662	43	772	35	655	55	566	45	
Auto finance	1,077		492		973		398	_	
Total impaired loans	66 507	1 202	110.600	1 /15	71 724	2.002	125 100	2 924	
without an allowance	66,527	1,283	119,699	1,415	71,734	3,003	125,190	2,834	
recorded Total impaired loops	¢285 525	¢ 2 660	¢794550	\$ 6,886	\$295,299	\$ 7.662	\$797,020	¢ 12 622	
Total impaired loans	\$285,525	\$ 3,668	\$784,559	φ υ,οδυ	φ <i>2</i> 93,299	\$ 7,662	\$ 191,020	\$ 13,622	

Note 6. Deposits

Deposits consisted of the following.

At June 30, 2015 At December 31, 2014 (Dollars in thousands) Amount % of Amount

Edgar Filing: TCF FINANCIAL CORP - Form 10-Q

	Weighted-A Rate	Total	Total Weighted-Average Rate		verage	% of Total		
Checking:								
Non-interest bearing	%	\$3,007,406	19.0	%	%	\$2,832,526	18.3	%
Interest bearing	0.02	2,368,412	15.0		0.04	2,362,717	15.3	
Total checking	0.01	5,375,818	34.0		0.02	5,195,243	33.6	
Savings	0.08	4,968,398	31.4		0.15	5,212,320	33.7	
Money market	0.64	2,286,773	14.4		0.54	1,993,130	13.0	
Total checking, savings and money market	0.14	12,630,989	79.8		0.13	12,400,693	80.3	
Certificates of deposit	0.85	3,196,230	20.2		0.78	3,049,189	19.7	
Total deposits	0.28	\$15,827,219	100.0	%	0.26	\$15,449,882	100.0	%

#### **Table of Contents**

Certificates of deposit had the following remaining maturities at June 30, 2015.

	Denominations	Denominations		
(In thousands)	\$100 Thousand or	Less Than	Total	
	Greater	\$100 Thousand		
Maturity:				
0-3 months	\$138,773	\$240,910	\$379,683	
4-6 months	223,143	303,873	527,016	
7-12 months	610,228	690,992	1,301,220	
13-24 months	396,800	479,018	875,818	
Over 24 months	65,596	46,897	112,493	
Total	\$1,434,540	\$1,761,690	\$3,196,230	

Note 7. Short-term Borrowings

Selected information for short-term borrowings (borrowings with an original maturity of less than one year) consisted of the following.

Č	At June 30, 2015		At December 31, 2014		
(Dollars in thousands)	Amount	Rate	Amount	Rate	
Period end balance:					
Securities sold under repurchase agreements	\$3,303	0.10 %	\$4,425	0.10	%
Line of Credit - TCF Commercial Finance Canada, Inc.	4,002	1.90	_	_	
Total	\$7,305	1.09	\$4,425	0.10	
Average daily balances for the year to date period					
ended:					
Federal Home Loan Bank advances	<b>\$</b> —	%	\$74,385	0.26	%
Federal funds purchased	254	0.43	375	0.40	
Securities sold under repurchase agreements	5,517	0.21	5,956	0.18	
Line of Credit - TCF Commercial Finance Canada, Inc.	2,353	2.06	2,957	1.88	
Total	\$8,124	0.75	\$83,673	0.31	
Maximum month-end balances for the year to date					
period ended:					
Federal Home Loan Bank advances	<b>\$</b> —	N.A.	\$250,000	N.A.	
Securities sold under repurchase agreements	3,495	N.A.	4,425	N.A.	
Line of Credit - TCF Commercial Finance Canada, Inc.	5,519	N.A.	11,751	N.A.	
N.A. Not Applicable.					

At June 30, 2015, the securities sold under short-term repurchase agreements were related to TCF Bank's Repurchase Investment Sweep Agreement product and were collateralized by mortgage-backed securities having a fair value of \$6.4 million.

Note 8. Long-term Borrowings

Long-term borrowings consisted of the following.

2		At June 30, 2	2015		At Decembe	At December 31, 2014			
(Dollars in thousands)	Stated Maturity	Amount	Stated	d Rate	Amount	Stated Rate			
Federal Home Loan Bank advances 2015					\$125,000	0.37	%- 0.38	%	
	2016	\$447,000	0.36	<b>%-1.17</b>	% 547,000	0.25	- 1.17		
	2017	325,000	0.23	-0.24	275,000		0.25		
Subtotal		772,000			947,000				
Subordinated bank notes	2016	74,962		5.50	74,930		5.50		
	2022	109,238		6.25	109,194		6.25		
	2025	149,088		4.60			_		
Hedge-related basis adjustment <sup>(1)</sup>		(3,563	)						
Subtotal		329,725			184,124				
Discounted lease rentals	2015	19,630	2.39	-7.95	32,904	2.39	- 7.95		
	2016	35,165	2.39	-7.95	27,539	2.39	- 7.95		
	2017	28,470	2.45	-7.95	20,580	2.45	- 7.95		
	2018	14,879	2.53	-7.95	9,032	2.63	- 7.95		
	2019	5,070	2.53	-5.05	2,589	2.63	- 5.05		
	2020	324	3.04	-4.57	160		4.57		
	2021	83		4.57	83		4.57		
Subtotal		103,621			92,887				
Other long-term	2015				2,670		1.36		
	2016	2,648		1.36	2,642		1.36		
	2017	2,742		1.36	2,742		1.36		
Subtotal		5,390			8,054				
Total long-term borrowings		\$1,210,736			\$1,232,065				
(1) Deleted to exhaudinated hanle no	stan rrith n	stated maturit	rr of 202	5 of Iuma 2	0. 2015				

<sup>(1)</sup> Related to subordinated bank notes with a stated maturity of 2025 at June 30, 2015.

At June 30, 2015, TCF Bank had pledged loans secured by residential and commercial real estate and Federal Home Loan Bank ("FHLB") stock with an aggregate carrying value of \$4.9 billion as collateral for FHLB advances. At June 30, 2015, \$325.0 million of FHLB advances outstanding were prepayable monthly at TCF's option.

On February 27, 2015, TCF Bank issued \$150.0 million of subordinated notes due February 27, 2025 with a fixed-rate coupon of 4.60% per annum (the "2025 Notes"), at a price to investors of 99.375%. In addition, TCF Bank incurred issuance costs of \$1.4 million. Both the discount and issuance costs are amortized as interest expense over the respective term of the notes using the effective interest method. Interest is payable semi-annually, in arrears, on February 27 and August 27, commencing August 27, 2015. Simultaneously, TCF Bank entered into an interest rate swap with a total notional amount of \$150.0 million designated as a fair value hedge of the 2025 Notes. See Note 12 of Notes to Consolidated Financial Statements, Derivative Instruments, for additional information regarding the interest rate swap.

### Note 9. Regulatory Capital Requirements

TCF and TCF Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possible additional discretionary, actions by the federal banking agencies that could have a material adverse effect on TCF. In general, TCF Bank may not declare or pay a dividend to TCF Financial in excess of 100% of its net retained profits for the current year combined with its net retained profits for the preceding two calendar years, which was \$395.9 million at June 30, 2015, without prior approval of the Office of the Comptroller of the Currency ("OCC"). TCF Bank's ability to make capital distributions in the future may require regulatory approval and may be restricted by its regulatory authorities. TCF Bank's ability to make any such distributions will also depend on its earnings and ability to meet minimum regulatory capital requirements in effect during future periods. These capital adequacy standards may be higher in the future than existing minimum regulatory capital requirements.

The following table presents regulatory capital information for TCF and TCF Bank. Information presented for June 30, 2015 reflects the transition to the Basel III capital standard from previous regulatory capital adequacy guidelines under the Basel I framework. The Basel III capital standard phases in through 2019 and revises the definition of capital, increases minimum capital ratios, introduces regulatory capital buffers above those minimums, introduces a common equity Tier 1 capital ratio and revises the rules for calculating risk-weighted assets. Banks that are not advanced approaches institutions may make a one-time election to opt out of the requirement to include components of accumulated other comprehensive income (loss) in common equity Tier 1 capital. TCF has elected to opt-out of the accumulated other comprehensive income (loss) requirement.

	TCF			TCF Bank							
(Dollars in thousands)	June 30, 201	5 December 3	1, 20	14une 30, 201	5	December 31	, 20	Well-cap Standard	itali	Mınımı zed Capital Require	
Regulatory Capital: Common equity Tier 1 capital	\$1,732,437	N.A.		\$1,912,587		N.A.				1	
Tier 1 capital	2,013,347	\$ 1,919,887		1,932,098		\$ 1,836,019					
Total capital	2,407,268	2,209,999		2,349,196		2,126,131					
Regulatory Capital Ratios: Common equity Tier 1 capital ratio Tier 1 risk-based capital ratio Total risk-based capital ratio Tier 1 leverage ratio N.A. Not Applicable.		76 N.A 11.76 13.54 10.07	%	11.01 9 11.13 13.53 9.81	%	N.A. 11.25 13.03 9.63	%	6.50 8.00 10.00 5.00	%	4.50 6.00 8.00 4.00	%
20											

### Note 10. Stock Compensation

The following table reflects TCF's restricted stock and stock option transactions under the TCF Financial Incentive Stock Program and TCF Financial 2015 Omnibus Incentive Plan during the six months ended June 30, 2015.

	Restricted S	Stock	ck Stock Options								
	Shares	Price R	Ran	ge	Weighted Average Grant Dat Fair Value	Shares	Price Ra	ang	e	Weighted- Average Remaining Contractua Life in Ye	Average Exercise
Outstanding at December 31, 2014	2,858,494	\$6.16	-	\$16.02	\$12.73	1,579,000	\$12.85	-	\$15.75	2.98	\$13.91
Granted	680,933	14.17	-	16.28	14.44			-			
Exercised			-		_	(200,000)	12.85	-	12.85	_	12.85
Forfeited/canceled	(129,747)	6.80	-	15.96	13.18		_	-		_	_
Vested	(188,944)	9.65	-	15.96	13.10		_	-	_	_	_
Outstanding at June 30, 2015	3,220,736	6.16	-	16.28	13.05	1,379,000	12.85	-	15.75	2.67	14.07
Exercisable at June 30, 2015	N.A.				N.A.	1,379,000	12.85	-	15.75		14.07

## N.A. Not Applicable.

Unrecognized stock compensation expense for restricted stock awards and options was \$26.9 million, excluding estimated forfeitures, with a weighted-average remaining amortization period of 2.6 years at June 30, 2015.

At June 30, 2015, there were 1,100,000 shares of performance-based restricted stock outstanding that will vest only if certain return on asset goals and service conditions are achieved. Failure to achieve the performance and service conditions will result in all or a portion of the shares being forfeited.

Valuation and related assumption information for TCF's stock option plans related to options issued in 2008 have not changed from December 31, 2014 and no stock options were subsequently issued through June 30, 2015.

In April 2015, TCF stockholders approved the TCF Financial 2015 Omnibus Incentive Plan, which replaces the Incentive Stock Program. This plan authorized new performance-based restricted stock units to certain executives that were approved by the Compensation Committee of the TCF Board of Directors. The performance-based restricted stock units are subject to TCF's relative total stockholder return for the period beginning January 1, 2015 through December 31, 2017, as measured against the peer group, which includes all publicly-traded banks and thrift institutions with assets between \$10.0 billion and \$50.0 billion as of September 30, 2014, excluding peers which do not remain publicly traded for the full three-year performance period. The number of restricted stock units granted was 71,404 at target and the actual restricted stock units granted will depend on actual performance with a maximum total payout of 150% of target.

### Note 11. Employee Benefit Plans

The following tables set forth the net periodic benefit plan (income) cost included in compensation and employee benefits expense for the TCF Cash Balance Pension Plan (the "Pension Plan") and health care benefits for eligible retired employees (the "Postretirement Plan") for the three and six months ended June 30, 2015 and 2014.

	Pension Plan						
	Three Months Ended June 30,			Six Months Ended June 30,			
(In thousands)	2015	2014	2	2015	2014		
Interest cost	\$304	\$397	5	\$608	\$794		
Return on plan assets	(160	) (183	) (	(320)	(366	)	
Net periodic benefit plan (income) cost	\$144	\$214	5	\$288	\$428		
	Postretirement	Plan					
	Three Months I	Ended June 30,	5	Six Months Ende	ed June 30,		
(In thousands)	2015	2014	2	2015	2014		
Interest cost	\$38	\$50	5	\$76	\$99		
Amortization of prior service cost	(11	) (11	) (	(23)	(23	)	
Net periodic benefit plan (income) cost	\$27	\$39	5	\$53	\$76		

TCF made no cash contributions to the Pension Plan in either of the six months ended June 30, 2015 or 2014. During the three and six months ended June 30, 2015 and 2014, TCF paid \$0.1 million and \$0.2 million, respectively, for benefits of the Postretirement Plan.

### Note 12. Derivative Instruments

All derivative instruments are recognized within other assets or other liabilities at fair value within the Consolidated Statements of Financial Condition. The value of derivative instruments will vary over their contractual terms as the related underlying rates fluctuate. The accounting for changes in the fair value of a derivative instrument depends on whether or not the contract has been designated and qualifies as a hedge. To qualify as a hedge, a contract must be highly effective at reducing the risk associated with the exposure being hedged. In addition, for a contract to be designated as a hedge, the risk management objective and strategy must be documented at inception. Hedge documentation must also identify the hedging instrument, the asset or liability and type of risk to be hedged and how the effectiveness of the contract is assessed prospectively and retrospectively. To assess effectiveness, TCF uses statistical methods such as regression analysis. A contract that has been, and is expected to continue to be, effective at offsetting changes in fair values or the net investment must be assessed and documented at least quarterly. If it is determined that a contract is not highly effective at hedging the designated exposure, hedge accounting is discontinued.

Upon origination of a derivative instrument, the contract is designated either as a hedge of the volatility of an investment in foreign operations driven by changes in foreign currency exchange rates ("net investment hedge"), a hedge of the exposure to changes in the fair value of an asset or liability due to changes in market risk ("fair value hedge"), or is not designated as a hedge. Changes in net investment hedges recorded within other comprehensive income (loss) are subsequently reclassified to non-interest expense during the period in which the foreign investment is substantially liquidated or when other elements of the currency translation adjustment are reclassified to income.

Net Investment Hedges Forward foreign exchange contracts, that generally settle within 30 days, are used to manage the foreign exchange risk associated with the Company's net investment in TCF Commercial Finance Canada, Inc., a wholly-owned indirect Canadian subsidiary of TCF Bank.

### **Table of Contents**

Fair Value Hedges During the first quarter of 2015, TCF Bank entered into an interest rate swap related to its contemporaneously issued subordinated debt, which settles through a central clearing house. The swap was designated as a fair value hedge and effectively converts the fixed interest rate to a floating rate based on three-month London InterBank Offered Rate ("LIBOR") plus a fixed number of basis points on the \$150.0 million notional amount through February 27, 2025, the maturity date of the subordinated debt. In exchange, TCF Bank will receive 4.60% fixed-rate interest from the swap counterparty.

The interest rate swap substantially offsets the change in fair value of the hedged underlying debt that is attributable to the changes in market risk. The gains and losses related to changes in the fair value of the interest rate swap are reflected in non-interest income.

Derivatives Not Designated as Hedges TCF executes interest rate swaps with commercial banking customers to facilitate their respective risk management strategies. Those interest rate swaps are simultaneously hedged with offsetting interest rate swaps that TCF executes with a third party and settles through a central clearing house, minimizing TCF's net risk exposure resulting from such transactions. As the interest rate swaps associated with this program do not meet hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are reflected in non-interest income. These contracts have original fixed maturity dates ranging from three to seven years.

During the second quarter of 2012, TCF sold its Visa® Class B stock. In conjunction with the sale, TCF and the purchaser entered into a derivative transaction whereby TCF may receive or be required to make cash payments whenever the conversion ratio of the Visa Class B stock into Visa Class A stock is adjusted. The fair value of this derivative has been determined using estimated future cash flows using probability weighted scenarios for multiple estimates of Visa's aggregate exposure to covered litigation matters, which include consideration of amounts funded by Visa into its escrow account for the covered litigation matters. Changes, if any, in the valuation of this swap agreement, which has no determinable maturity date, are reflected in non-interest income.

Certain of TCF's forward foreign exchange contracts are not designated as hedges and are generally settled within 30 days. Changes in the fair value of these forward foreign exchange contracts are reflected in non-interest expense.

TCF enters into interest rate lock commitments in conjunction with certain consumer real estate loans. These interest rate lock commitments are agreements to extend credit under certain specified terms and conditions at fixed rates and have original lock expirations of up to 60 days. They are not designated as hedges and accordingly, changes in the valuation of these commitments are reflected in non-interest income.

## **Table of Contents**

The following tables summarize TCF's outstanding derivative instruments as of June 30, 2015 and December 31, 2014. See Note 13, Fair Value Disclosures, for additional information.

	At June 30, 201	.5		
(In thousands)	Notional	Gross Amounts		
	Amount	Recognized	Offset	Presented <sup>(1)</sup>
Derivative Assets:				
Derivatives designated as hedges:				
Forward foreign exchange contracts	\$45,857	\$144	\$—	\$144
Derivatives not designated as hedges:				
Forward foreign exchange contracts	408,953	4,984		4,984
Interest rate contracts	91,729	1,722	_	1,722
Interest rate lock commitments	26,145	455	_	455
Total derivative assets		\$7,305	<b>\$</b> —	\$7,305
Derivative Liabilities:				
Derivatives designated as hedges:				
Interest rate contracts	\$150,000	\$4,267	\$(4,267)	<b>\$</b> —
Derivatives not designated as hedges:				
Interest rate contracts	91,729	1,787	(1,787)	_
Other contracts	13,804	465	(465)	_
Total derivative liabilities		\$6,519	\$(6,519)	<b>\$</b> —
	At Dagamban 2	1 2014		
	At December 3	·	Cross Amounts	Not Amount
(In thousands)	Notional	Gross Amounts		
		·	Gross Amounts Offset	Net Amount Presented <sup>(1)</sup>
Derivative Assets:	Notional	Gross Amounts		
Derivative Assets: Derivatives designated as hedges:	Notional Amount	Gross Amounts Recognized	Offset	Presented <sup>(1)</sup>
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts	Notional	Gross Amounts		
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges:	Notional Amount \$42,165	Gross Amounts Recognized \$509	Offset \$—	Presented <sup>(1)</sup> \$509
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts	Notional Amount \$42,165 275,962	Gross Amounts Recognized \$509 2,702	Offset \$—	\$509 1,523
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts	Notional Amount \$42,165 275,962 101,166	Gross Amounts Recognized \$509 2,702 1,798	Offset \$—	\$509 1,523 1,798
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts Interest rate lock commitments	Notional Amount \$42,165 275,962	Gross Amounts Recognized \$509 2,702 1,798 285	Offset \$— (1,179 ) —	\$509 1,523 1,798 285
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts Interest rate lock commitments Total derivative assets	Notional Amount \$42,165 275,962 101,166	Gross Amounts Recognized \$509 2,702 1,798	Offset \$— (1,179 ) —	\$509 1,523 1,798
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts Interest rate lock commitments Total derivative assets Derivative Liabilities:	Notional Amount \$42,165 275,962 101,166	Gross Amounts Recognized \$509 2,702 1,798 285	Offset \$— (1,179 ) —	\$509 1,523 1,798 285
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts Interest rate lock commitments Total derivative assets Derivative Liabilities: Derivatives not designated as hedges:	Notional Amount \$42,165 275,962 101,166 15,124	Gross Amounts Recognized \$509 2,702 1,798 285 \$5,294	Offset \$— (1,179 ) — — \$(1,179 )	\$509 1,523 1,798 285 \$4,115
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts Interest rate lock commitments Total derivative assets Derivative Liabilities: Derivatives not designated as hedges: Forward foreign exchange contracts	Notional Amount \$42,165 275,962 101,166 15,124 \$189,310	Gross Amounts Recognized \$509 2,702 1,798 285 \$5,294	Offset \$— (1,179 ) — — \$(1,179 ) \$(1,179 )	\$509 1,523 1,798 285
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts Interest rate lock commitments Total derivative assets Derivative Liabilities: Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts	Notional Amount \$42,165 275,962 101,166 15,124 \$189,310 101,166	Gross Amounts Recognized \$509 2,702 1,798 285 \$5,294 \$177 1,877	Offset  \$— (1,179 ) — — \$(1,179 )  \$(29 ) (1,877 )	\$509 1,523 1,798 285 \$4,115
Derivative Assets: Derivatives designated as hedges: Forward foreign exchange contracts Derivatives not designated as hedges: Forward foreign exchange contracts Interest rate contracts Interest rate lock commitments Total derivative assets Derivative Liabilities: Derivatives not designated as hedges: Forward foreign exchange contracts	Notional Amount \$42,165 275,962 101,166 15,124 \$189,310	Gross Amounts Recognized \$509 2,702 1,798 285 \$5,294	Offset  \$— (1,179 ) — — \$(1,179 )  \$(1,179 )  \$(29 ) (1,877 ) (621 )	\$509 1,523 1,798 285 \$4,115

<sup>(1)</sup> All amounts were offset in the Consolidated Statements of Financial Condition.

### **Table of Contents**

The following table summarizes the pre-tax impact of derivative activity within the Consolidated Statements of Income and the Consolidated Statements of Comprehensive Income.

			nths Ended	Six Months Ended June 30,		
(In thousands)	Income Statement Location	2015	2014	2015	2014	
Consolidated Statements of Income						
Fair value hedges:						
Interest rate contracts	Non-interest income	\$(5,541)	\$	\$(4,267)	<b>\$</b> —	
Non-derivative hedged items	Non-interest income	4,690	_	3,563		
Not designated as hedges:						
Forward foreign exchange contracts	Non-interest expense	(8,168)	(15,848)	29,292	(651	)
Interest rate lock commitments	Non-interest income	(135)		170		
Interest rate contracts	Non-interest income	41	(30)	20	(50	)
Net realized gain (loss)		\$(9,113)	\$(15,878)	\$28,778	\$(701	)
Consolidated Statements of Comprehensive Incom	e					
Net investment hedges:						
Forward foreign exchange contracts	Other comprehensive income (loss)	\$(674)	\$(1,382)	\$2,914	\$(172	)
Net unrealized gain (loss)		\$(674)	\$(1,382)	\$2,914	\$(172	)

TCF executes all of its forward foreign exchange contracts in the over-the-counter market with large financial institutions pursuant to International Swaps and Derivatives Association, Inc. agreements. These agreements include credit risk-related features that enhance the creditworthiness of these instruments as compared with other obligations of the respective counterparty with whom TCF has transacted by requiring that additional collateral be posted under certain circumstances. The amount of collateral required depends on the contract and is determined daily based on market and currency exchange rate conditions.

At June 30, 2015, credit risk-related contingent features existed on forward foreign exchange contracts with a notional value of \$124.0 million. In the event TCF is rated less than BB- by Standard and Poor's, the contracts could be terminated or TCF may be required to provide approximately \$2.5 million in additional collateral. There were no forward foreign exchange contracts containing credit risk-related features in a net liability position at June 30, 2015.

At June 30, 2015, TCF had posted \$13.9 million, \$1.4 million and \$0.6 million of cash collateral related to its interest rate contracts, other contracts and forward foreign exchange contracts, respectively.

#### Note 13. Fair Value Disclosures

TCF uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The Company's fair values are based on the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Securities available for sale, certain loans and leases held for sale, forward foreign exchange contracts, interest rate contracts, other contracts, interest rate lock commitments, forward loan sales commitments and assets and liabilities held in trust for deferred compensation plans are recorded at fair value on a recurring basis. From time to time we may be required to record at fair value other assets on a non-recurring basis, such as certain securities held to maturity, loans, interest-only strips, other real estate owned and repossessed and returned assets. These non-recurring fair value adjustments typically involve application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following is a discussion of the fair value hierarchy and the valuation methodologies used for assets and liabilities recorded at fair value on a recurring or non-recurring basis and for estimating fair value of financial instruments not recorded at fair value.

### **Table of Contents**

TCF groups its assets and liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the degree and reliability of estimates and assumptions used to determine fair value as follows: Level 1, which includes valuations that are based on prices obtained from independent pricing sources for the same instruments traded in active markets; Level 2, which includes valuations that are based on prices obtained from independent pricing sources that are based on observable transactions of similar instruments, but not quoted markets; and Level 3, for which valuations are generated from Company model-based techniques that use significant unobservable inputs. Such unobservable inputs reflect estimates of assumptions that market participants would use in pricing the asset or liability.

Investments The carrying value of investments in FHLB stock and Federal Reserve Bank stock, categorized as Level 2, approximates fair value based on redemption at par value.

Securities Held to Maturity Securities held to maturity consist primarily of securities of U.S. Government sponsored enterprises and federal agencies. The fair value of securities of U.S. Government sponsored enterprises and federal agencies, categorized as Level 2, is estimated using prices obtained from independent asset pricing services that are based on observable transactions, but not quoted markets. Management reviews the prices obtained from independent asset pricing services for unusual fluctuations and comparisons to current market trading activity. The fair value of certain other securities held to maturity, categorized as Level 3, is estimated based on discounted cash flows using current market rates and consideration of credit exposure or other internal pricing methods. There is no observable secondary market for these securities.

Securities Available for Sale Securities available for sale consist primarily of securities of U.S. Government sponsored enterprises and federal agencies, and obligations of states and political subdivisions. The fair value of these securities, categorized as Level 2, is recorded using prices obtained from independent asset pricing services that are based on observable transactions, but not quoted markets. Management reviews the prices obtained from independent asset pricing services for unusual fluctuations and comparisons to current market trading activity. Other mortgage-backed securities, for which there is little or no market activity, are categorized as Level 3 assets and the fair value of these assets is determined by using internal pricing methods. The fair value of other securities, categorized as Level 1, is based upon prices obtained in an active market.

Loans and Leases Held for Sale Loans and leases held for sale are generally carried at the lower of cost or fair value. The cost of loans held for sale includes the unpaid principal balance, net of deferred loan fees and costs. Estimated fair values are based upon recent loan sale transactions and any available price quotes on loans with similar coupons, maturities and credit quality. Certain other loans and leases held for sale are recorded at fair value under the elected fair value option. TCF relies on internal valuation models which utilize quoted investor prices to estimate the fair value of these loans. Loans and leases held for sale are categorized as Level 3.

Loans The fair value of loans, categorized as Level 3, is estimated based on discounted expected cash flows and recent sales of similar loans. The discounted cash flows include assumptions for prepayment estimates over each loan's remaining life, consideration of the current interest rate environment compared with the weighted average rate of each portfolio, a credit risk component based on the historical and expected performance of each portfolio and a liquidity adjustment related to the current market environment. TCF also uses pricing data from recent sales of loans with similar risk characteristics as data points to validate the assumptions used in estimating the fair value of certain loans.

Loans for which repayment is expected to be provided solely by the value of the underlying collateral, categorized as Level 3 and recorded at fair value on a non-recurring basis, are valued based on the fair value of that collateral less estimated selling costs. Such loans include impaired loans as well as certain delinquent non-accrual consumer real

estate and auto finance loans. The fair value of the collateral is determined based on internal estimates and assessments provided by third-party appraisers.

Forward Foreign Exchange Contracts TCF's forward foreign exchange contracts are currency contracts executed in over-the-counter markets and are recorded at fair value using a cash flow model that includes key inputs such as foreign exchange rates and, in accordance with GAAP, an assessment of the risk of counterparty non-performance. The risk of counterparty non-performance is based on external assessments of credit risk. The fair value of these contracts, categorized as Level 2, is based on observable transactions, but not quoted markets.

### **Table of Contents**

Interest Rate Contracts TCF executes interest rate swaps with commercial banking customers to facilitate the customer's risk management strategy. These interest rate swaps are simultaneously hedged by offsetting interest rate swaps TCF executes with a third party, minimizing TCF's net risk exposure resulting from such transactions. TCF also entered into an interest rate swap to convert its fixed-rate 2025 Notes to floating rate debt. These derivative instruments are recorded at fair value. The fair value of these swap agreements, categorized as Level 2, is determined using a cash flow model which considers the forward curve, the discount curve and credit valuation adjustments related to counterparty and/or borrower non-performance risk.

Other Contracts TCF entered into a swap agreement related to the sale of TCF's Visa Class B stock, categorized as Level 3. The fair value of the Visa agreement is based upon TCF's estimated exposure related to the Visa covered litigation through a probability analysis of the funding and estimated settlement amounts.

Interest Rate Lock Commitments and Forward Loan Sales Commitments TCF's interest rate lock commitments are derivative instruments which are carried at fair value. The related forward loan sales commitments to sell the resulting loans held for sale are also recorded at fair value under the elected fair value option. TCF relies on internal valuation models to estimate the fair value of these instruments. The valuation models utilize estimated rates of successful loan closings and quoted investor prices. While these models use both Level 2 and 3 inputs, TCF has determined that the majority of the inputs significant in the valuation of these commitments fall within Level 3 and therefore they are categorized as Level 3.

Interest-Only Strips The fair value of interest-only strips, categorized as Level 3, represents the present value of future cash flows retained by TCF on certain assets. TCF uses available market data, along with its own empirical data and discounted cash flow models, to arrive at the estimated fair value of its interest-only strips. The present value of the estimated expected future cash flows to be received is determined by using discount, loss and prepayment rates that TCF believes are commensurate with the risks associated with the cash flows and what a market participant would use. These assumptions are inherently subject to volatility and uncertainty and, as a result, the estimated fair value of the interest-only strips may fluctuate significantly from period to period.

Other Real Estate Owned and Repossessed and Returned Assets The fair value of other real estate owned is based on independent appraisals, real estate brokers' price opinions or automated valuation methods, less estimated selling costs. Certain properties require assumptions that are not observable in an active market in the determination of fair value. The fair value of repossessed and returned assets is based on available pricing guides, auction results or price opinions, less estimated selling costs. Assets acquired through foreclosure, repossession or returned to TCF are initially recorded at the lower of the loan or lease carrying amount or fair value less estimated selling costs at the time of transfer to other real estate owned or repossessed and returned assets. Other real estate owned and repossessed and returned assets were written down \$4.0 million and \$7.5 million, which was included in foreclosed real estate and repossessed assets, net expense for the three and six months ended June 30, 2015, respectively, compared with \$2.9 million and \$6.2 million for the same periods in 2014.

Deposits The fair value of checking, savings and money market deposits, categorized as Level 1, is deemed equal to the amount payable on demand. The fair value of certificates of deposit, categorized as Level 2, is estimated based on discounted cash flows using currently offered market rates. The intangible value of long-term relationships with depositors is not taken into account in the fair values disclosed.

Long-term Borrowings The fair value of TCF's long-term borrowings, categorized as Level 2, is estimated based on observable market prices and discounted cash flows using interest rates for borrowings of similar remaining maturities and characteristics. The fair value of other long-term borrowings, categorized as Level 3, is based on unobservable inputs determined at the time of origination.

Assets and Liabilities Held in Trust for Deferred Compensation Plans Assets held in trust for deferred compensation plans include investments in publicly traded securities, excluding TCF common stock reported in treasury and other equity, and U.S. Treasury notes. The fair value of these assets, categorized as Level 1, is based upon prices obtained from independent asset pricing services based on active markets. The fair value of the liabilities equals the fair value of the assets.

### **Table of Contents**

Financial Instruments with Off-Balance Sheet Risk The fair value of TCF's commitments to extend credit and standby letters of credit, categorized as Level 2, is estimated using fees currently charged to enter into similar agreements, as commitments and standby letters of credit similar to TCF's are not actively traded. Substantially all commitments to extend credit and standby letters of credit have floating interest rates and do not expose TCF to interest rate risk; therefore fair value is approximately equal to carrying value.

The following tables present the balances of assets and liabilities measured at fair value on a recurring and non-recurring basis.

	Fair Value Measurements at June 30, 2015				
(In thousands)	Level 1	Level 2	Level 3	Total	
Recurring Fair Value Measurements:					
Securities available for sale:					
Mortgage-backed securities:					
U.S. Government sponsored enterprises and federal agencies	<b>\$</b> —	\$591,907	<b>\$</b> —	\$591,907	
Other			45	45	
Obligations of states and political subdivisions		37,718		37,718	
Other securities	178			178	
Loans and leases held for sale			4,962	4,962	
Forward foreign exchange contracts <sup>(1)</sup>		5,128		5,128	
Interest rate contracts <sup>(1)</sup>		1,722		1,722	
Interest rate lock commitments <sup>(1)</sup>			455	455	
Forward loan sales commitments			52	52	
Assets held in trust for deferred compensation plans	19,435			19,435	
Total assets	\$19,613	\$636,475	\$5,514	\$661,602	
Interest rate contracts <sup>(1)</sup>	<b>\$</b> —	\$6,054	<b>\$</b> —	\$6,054	
Forward loan sales commitments			57	57	
Liabilities held in trust for deferred compensation plans	19,435			19,435	
Other contracts <sup>(1)</sup>			465	465	
Total liabilities	\$19,435	\$6,054	\$522	\$26,011	
Non-recurring Fair Value Measurements:					
Securities held to maturity	<b>\$</b> —	<b>\$</b> —	\$1,332	\$1,332	
Loans			149,037	149,037	
Interest-only strips			4,505	4,505	
Other real estate owned:					
Consumer			39,140	39,140	
Commercial			3,622	3,622	
Repossessed and returned assets		2,609	1,302	3,911	
Total non-recurring fair value measurements	<b>\$</b> —	\$2,609	\$198,938	\$201,547	

As permitted under GAAP, TCF has elected to net derivative receivables and derivative payables when a legally (1)enforceable master netting agreement exists as well as the related cash collateral received and paid. For purposes of this table, the derivative receivable and derivative payable balances are presented gross of this netting adjustment.

### **Table of Contents**

	Fair Value I	Measurement	s at December	r 31, 2014
(In thousands)	Level 1	Level 2	Level 3	Total
Recurring Fair Value Measurements:				
Securities available for sale:				
Mortgage-backed securities:				
U.S. Government sponsored enterprises and federal agencies	<b>\$</b> —	\$463,239	<b>\$</b> —	\$463,239
Other	_	_	55	55
Loans and leases held for sale	_	_	3,308	3,308
Forward foreign exchange contracts <sup>(1)</sup>	_	3,211	_	3,211
Interest rate contracts <sup>(1)</sup>	_	1,798	_	1,798
Interest rate lock commitments <sup>(1)</sup>	_	_	285	285
Forward loan sales commitments	_	_	19	19
Assets held in trust for deferred compensation plans	18,703	_	_	18,703
Total assets	\$18,703	\$468,248	\$3,667	\$490,618
Forward foreign exchange contracts <sup>(1)</sup>	<b>\$</b> —	\$177	<b>\$</b> —	\$177
Interest rate contracts <sup>(1)</sup>	_	1,877	_	1,877
Forward loan sales commitments	_	_	42	42
Liabilities held in trust for deferred compensation plans	18,703			18,703
Other contracts <sup>(1)</sup>			621	621
Total liabilities	\$18,703	\$2,054	\$663	\$21,420
Non-recurring Fair Value Measurements:				
Securities held to maturity	<b>\$</b> —	<b>\$</b> —	\$1,516	\$1,516
Loans	_	_	164,897	164,897
Interest-only strips			41,204	41,204
Other real estate owned:				
Consumer			40,502	40,502
Commercial		4,839	8,866	13,705
Repossessed and returned assets	_	1,563	1,425	2,988
Total non-recurring fair value measurements	\$—	\$6,402	\$258,410	\$264,812

As permitted under GAAP, TCF has elected to net derivative receivables and derivative payables when a legally (1)enforceable master netting agreement exists as well as the related cash collateral received and paid. For purposes of this table, the derivative receivable and derivative payable balances are presented gross of this netting adjustment.

Management assesses the appropriate classification of financial assets and liabilities within the fair value hierarchy by monitoring the level of availability of observable market information. Changes in markets or economic conditions, as well as changes to Company valuation models may require the transfer of financial instruments from one fair value level to another. Such transfers, if any, are recorded at the fair values as of the beginning of the quarter in which the transfer occurred. TCF had no transfers in the six months ended June 30, 2015 and 2014.

### **Table of Contents**

The following table presents changes in Level 3 assets and liabilities measured at fair value on a recurring basis.

(In thousands)	Securities Available for Sale		Loans and Leases Held for Sale	Interest Rate Lock Commitments	Forward Loan Sales Commitments	Other Contracts	
At or For the Three Months Ended							
June 30, 2015:							
Asset (liability) balance, beginning of period	\$50		\$6,248	\$589	\$(113)	\$(544	)
Total net gains (losses) included in:							
Net income			(58)	(134)	108		
Sales			·	— (154 )			
Originations			73,261				
Principal paydowns / settlements	(5	)	_			79	
Asset (liability) balance, end of period	\$45	,	\$4,962	\$455	<b>\$</b> (5 )	\$(465	)
At or For the Three Months Ended	Ψ		ψ .,> <b>-</b>	<b>4.66</b>	Ψ(Ε )	φ(.σε	,
June 30, 2014:							
Asset (liability) balance, beginning of	Φ 0 <b>7</b>		Ф	Φ.	Φ.	Φ (010	,
period	\$87		\$—	<b>\$</b> —	<b>\$</b> —	\$(819	)
Principal paydowns / settlements	(6	)				82	
Asset (liability) balance, end of period	\$81		<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$(737	)
	Securities		Loans and	Interest	Forward		
					1 01 11 011 0	Othor	
(In thousands)	Available		Leases	Rate Lock	Loan Sales	Other	
(In thousands)				Rate Lock		Other Contracts	
(In thousands) At or For the Six Months Ended	Available		Leases	Rate Lock	Loan Sales		
	Available		Leases	Rate Lock	Loan Sales		
At or For the Six Months Ended	Available for Sale		Leases Held for Sale	Rate Lock Commitments	Loan Sales Commitments	Contracts	)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period	Available		Leases	Rate Lock	Loan Sales Commitments		)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in:	Available for Sale		Leases Held for Sale \$3,308	Rate Lock Commitments \$285	Loan Sales Commitments \$(23)	Contracts	)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income	Available for Sale		Leases Held for Sale \$3,308	Rate Lock Commitments	Loan Sales Commitments	Contracts	)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales	Available for Sale		Leases Held for Sale \$3,308 32 (136,264 )	Rate Lock Commitments \$285	Loan Sales Commitments \$(23)	Contracts	)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations	Available for Sale  \$55		Leases Held for Sale \$3,308	Rate Lock Commitments \$285	Loan Sales Commitments \$(23)	\$(621	)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations Principal paydowns / settlements	Available for Sale  \$55	)	Leases Held for Sale  \$3,308  32 (136,264 137,886 —	Rate Lock Commitments  \$285  170  — — —	Loan Sales Commitments  \$(23)  18  — —	\$(621 156	
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations Principal paydowns / settlements Asset (liability) balance, end of period	Available for Sale  \$55	)	Leases Held for Sale \$3,308 32 (136,264 ) 137,886	Rate Lock Commitments \$285	Loan Sales Commitments  \$(23)  18  — —	\$(621	)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations Principal paydowns / settlements Asset (liability) balance, end of period At or For the Six Months Ended	Available for Sale  \$55	)	Leases Held for Sale  \$3,308  32 (136,264 137,886 —	Rate Lock Commitments  \$285  170  — — —	Loan Sales Commitments  \$(23)  18  — —	\$(621 156	
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations Principal paydowns / settlements Asset (liability) balance, end of period At or For the Six Months Ended June 30, 2014:	Available for Sale  \$55	)	Leases Held for Sale  \$3,308  32 (136,264 137,886 —	Rate Lock Commitments  \$285  170  — — —	Loan Sales Commitments  \$(23)  18  — —	\$(621 156	
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations Principal paydowns / settlements Asset (liability) balance, end of period At or For the Six Months Ended June 30, 2014: Asset (liability) balance, beginning of	Available for Sale  \$55	)	Leases Held for Sale  \$3,308  32 (136,264 137,886 —	Rate Lock Commitments  \$285  170  — — —	Loan Sales Commitments  \$(23)  18  — —	\$(621 156 \$(465	
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations Principal paydowns / settlements Asset (liability) balance, end of period At or For the Six Months Ended June 30, 2014: Asset (liability) balance, beginning of period	Available for Sale  \$55	)	Leases Held for Sale \$3,308  32 (136,264 ) 137,886 — \$4,962	Rate Lock Commitments  \$285  170  \$455	Loan Sales Commitments  \$(23)  18 \$(5)	\$(621	)
At or For the Six Months Ended June 30, 2015: Asset (liability) balance, beginning of period Total net gains (losses) included in: Net income Sales Originations Principal paydowns / settlements Asset (liability) balance, end of period At or For the Six Months Ended June 30, 2014: Asset (liability) balance, beginning of	Available for Sale  \$55	)	Leases Held for Sale \$3,308  32 (136,264 ) 137,886 — \$4,962	Rate Lock Commitments  \$285  170  \$455	Loan Sales Commitments  \$(23)  18 \$(5)	\$(621 156 \$(465	)

### Fair Value Option

In the third quarter of 2014, TCF initiated a correspondent lending program in which TCF Bank originates consumer mortgage loans and sells them to a wholesale partner. TCF elected the fair value option for these loans. This election facilitates the offsetting of changes in fair values of the loans held for sale and the derivative financial instruments used to economically hedge them. The following table presents the difference between the aggregate fair value and aggregate unpaid principal balance of these loans held for sale.

(In thousands) At June 30, 2015 At December 31, 2014

Fair value carrying amount	\$4,962	\$3,308
Aggregate unpaid principal amount	4,840	3,205
Fair value carrying amount less aggregate unpaid principal	\$122	\$103

Differences between the fair value carrying amount and the aggregate unpaid principal balance include changes in fair value recorded at and subsequent to funding and gains and losses on the related loan commitment prior to funding. No loans recorded under the fair value option were delinquent or on non-accrual status at June 30, 2015 or December 31, 2014. The net gain from initial measurement of the correspondent lending loans held for sale, any subsequent changes in fair value while the loans are outstanding and any actual adjustment to the gains realized upon sales of the loans totaled \$3.0 million for the six months ended June 30, 2015, and is included in gains on sales of consumer real estate loans, net. This amount excludes the impact from the hedging arrangements which are also included in gains on sales of consumer real estate loans, net.

#### Disclosures About Fair Value of Financial Instruments

Management discloses the estimated fair value of financial instruments, both assets and liabilities on and off the balance sheet, for which it is practicable to estimate fair value. These fair value estimates were made at June 30, 2015 and December 31, 2014, based on relevant market information and information about the financial instruments. Fair value estimates are intended to represent the price at which an asset could be sold or a liability could be settled. However, given there is no active market or observable market transactions for many of the Company's financial instruments, the estimates of fair values are subjective in nature, involve uncertainties and include matters of significant judgment. Changes in assumptions could significantly affect the estimated values.

The following tables present the carrying amounts and estimated fair values of the Company's financial instruments, excluding short-term financial assets and liabilities as their carrying amounts approximate fair value and excluding financial instruments recorded at fair value on a recurring basis. This information represents only a portion of TCF's balance sheet and not the estimated value of the Company as a whole. Non-financial instruments such as the intangible value of TCF's branches and core deposits, leasing operations, goodwill, premises and equipment and the future revenues from TCF's customers are not reflected in this disclosure. Therefore, this information is of limited use in assessing the value of TCF.

	Carrying	Estimated Fai	r Value at June	e 30, 2015	
(In thousands)	Amount	Level 1	Level 2	Level 3	Total
Financial instrument assets:					
Investments	\$78,518	<b>\$</b> —	\$78,518	<b>\$</b> —	\$78,518
Securities held to maturity	208,911		208,615	4,732	213,347
Loans and leases held for sale	200,034			211,733	211,733
Loans:					
Consumer real estate	5,544,029			5,662,803	5,662,803
Commercial real estate	2,535,794			2,480,050	2,480,050
Commercial business	576,550			555,120	555,120
Equipment finance	1,836,808			1,821,704	1,821,704
Inventory finance	2,106,087			2,092,911	2,092,911
Auto finance	2,301,714			2,315,076	2,315,076
Other	21,852			19,585	19,585
Allowance for loan losses <sup>(1)</sup>	(156,115)				
Interest-only strips <sup>(2)</sup>	55,944			59,135	59,135
Total financial instrument assets	\$15,310,126	\$—	\$287,133	\$15,222,849	\$15,509,982
Financial instrument liabilities:					
Deposits	\$15,827,219	\$12,630,989	\$3,213,957	\$—	\$15,844,946
Long-term borrowings	1,210,736		1,217,737	5,390	1,223,127
Total financial instrument liabilities	\$17,037,955	\$12,630,989	\$4,431,694	\$5,390	\$17,068,073

Financial instruments with off-balance sheet

risk:(3)

Commitments to extend credit	\$24,627	\$—	\$24,627	\$	\$24,627
Standby letters of credit	(64	) —	(64)		(64)
Total financial instruments with off-balance sheet risk	\$24,563	<b>\$</b> —	\$24,563	<b>\$</b> —	\$24,563

- (1) Expected credit losses are included in the estimated fair values.
- (2) Carrying amounts are included in other assets.
- (3) Positive amounts represent assets, negative amounts represent liabilities.

## Table of Contents

	Carrying	Estimated Fai	r Value at Dec	ember 31, 2014	1
(In thousands)	Amount	Level 1	Level 2	Level 3	Total
Financial instrument assets:					
Investments	\$85,492	<b>\$</b> —	\$85,492	<b>\$</b> —	\$85,492
Securities held to maturity	214,454	_	217,418	4,916	222,334
Loans and leases held for sale	132,266			139,370	139,370
Loans:					
Consumer real estate	5,682,364	_		5,836,770	5,836,770
Commercial real estate	2,624,255			2,575,625	2,575,625
Commercial business	533,410			512,083	512,083
Equipment finance	1,806,808			1,787,271	1,787,271
Inventory finance	1,877,090			1,864,786	1,864,786
Auto finance	1,915,061			1,927,384	1,927,384
Other	24,144			18,724	18,724
Allowance for loan losses <sup>(1)</sup>	(164,169)	_		_	_
Interest-only strips <sup>(2)</sup>	69,789			73,058	73,058
Total financial instrument assets	\$14,800,964	<b>\$</b> —	\$302,910	\$14,739,987	\$15,042,897
Financial instrument liabilities:					
Deposits	\$15,449,882	\$12,400,693	\$3,063,850	<b>\$</b> —	\$15,464,543
Long-term borrowings	1,232,065		1,246,221	8,054	1,254,275
Total financial instrument liabilities	\$16,681,947	\$12,400,693	\$4,310,071	\$8,054	\$16,718,818
Financial instruments with off-balance shee	t				
risk: <sup>(3)</sup>					
Commitments to extend credit	\$25,885	<b>\$</b> —	\$25,885	<b>\$</b> —	\$25,885
Standby letters of credit	(47)		(47)	_	(47)
Total financial instruments with off-balance sheet risk	\$25,838	<b>\$</b> —	\$25,838	<b>\$</b> —	\$25,838

<sup>(1)</sup> Expected credit losses are included in the estimated fair values.

<sup>(2)</sup> Carrying amounts are included in other assets.

<sup>(3)</sup> Positive amounts represent assets, negative amounts represent liabilities.

Note 14. Earnings Per Common Share

TCF's restricted stock awards that pay non-forfeitable common stock dividends meet the criteria of a participating security. Accordingly, earnings per share is calculated using the two-class method, under which earnings are allocated to both common shares and participating securities.

	Three Months I	Ended	Six Months Ended		
	June 30,		June 30,		
(Dollars in thousands, except per-share data)	2015	2014	2015	2014	
Basic Earnings Per Common Share:					
Net income available to common stockholders	\$47,408	\$48,278	\$82,362	\$88,188	
Earnings allocated to participating securities	11	12	22	23	
Earnings allocated to common stock	\$47,397	\$48,266	\$82,340	\$88,165	
Weighted-average common shares outstanding for basic earnings per common share	165,588,846	163,252,550	165,219,090	163,011,047	
Basic earnings per common share	\$0.29	\$0.30	\$0.50	\$0.54	
Diluted Earnings Per Common Share:					
Earnings allocated to common stock	\$47,397	\$48,266	\$82,340	\$88,165	
Weighted-average common shares outstanding used in basic earnings per common share calculation	165,588,846	163,252,550	165,219,090	163,011,047	
Net dilutive effect of:					
Non-participating restricted stock	302,079	202,475	297,035	214,186	
Stock options	226,952	259,211	227,594	265,335	
Weighted-average common shares outstanding for diluted earnings per common share	166,117,877	163,714,236	165,743,719	163,490,568	
Diluted earnings per common share	\$0.29	\$0.29	\$0.50	\$0.54	

All shares of restricted stock are deducted from weighted-average shares outstanding for the computation of basic earnings per common share. Shares of performance-based restricted stock and restricted stock units are included in the calculation of diluted earnings per common share, using the treasury stock method, at the beginning of the quarter in which the performance goals have been achieved. All other shares of restricted stock, which vest over specified time periods, stock options and warrants are included in the calculation of diluted earnings per common share, using the treasury stock method.

For the three and six months ended June 30, 2015 and 2014, there were 4.6 million and 4.1 million of outstanding shares related to non-participating restricted stock, stock options and warrants that were not included in the computation of diluted earnings per share because they were anti-dilutive, respectively.

### Note 15. Business Segments

Lending, Funding and Support Services have been identified as reportable segments. Lending includes consumer real estate, commercial real estate and business lending, leasing and equipment finance, inventory finance and auto finance. Funding includes branch banking and treasury services. Support Services includes Holding Company and corporate functions that provide data processing, bank operations and other professional services to the operating segments.

TCF evaluates performance and allocates resources based on each segment's net income or loss. The business segments follow GAAP as described in Note 1, Summary of Significant Accounting Policies, in Item 8 of TCF's 2014

Annual Report on Form 10-K. TCF generally accounts for inter-segment sales and transfers at cost.

## **Table of Contents**

The following tables set forth certain information for each of TCF's reportable segments, including a reconciliation of TCF's consolidated totals.

(In thousands)	Lending	Funding	Support Services	Eliminations	Consolidated
At or For the Three Months Ended					
June 30, 2015: Net interest income	\$155,920	\$50,926	\$49	\$(866)	\$206,029
Provision for credit losses	11,948	580	<b>949</b>	\$(800 )	12,528
Non-interest income	60,526	52,895	28,404	(28,376)	113,449
Non-interest expense	114,530	108,583	28,372	(28,376 )	223,109
Income tax expense (benefit)	32,266		(516)	1	28,902
Income (loss) after income tax expense				,	
(benefit)	57,702	(3,360)	597		54,939
Income attributable to non-controlling	2,684				2,684
interest	2,004				
Preferred stock dividends	_		4,847		4,847
Net income (loss) available to common	\$55,018	\$(3,360)	\$(4,250)	<b>\$</b> —	\$47,408
stockholders					
Total assets	\$17,430,400	\$7,038,178	\$187,530	\$(4,829,758)	\$19,826,350
Revenues from external customers: Interest income	¢217.022	\$6.050	¢	¢	¢222 001
Non-interest income	\$217,022 60,526	\$6,059 52,882	\$— 41	<b>\$</b> —	\$223,081 113,449
Total	\$277,548	\$58,941	\$41	<u> </u>	\$336,530
Total	Ψ211,540	Ψ30,741	<b>ψ-1</b> 1	ψ—	ψ330,330
At or For the Three Months Ended					
June 30, 2014:					
Net interest income	\$149,377	\$57,422	\$56	\$(754)	\$206,101
Provision for credit losses	9,120	789			9,909
Non-interest income	47,191	55,969	34,021	(33,165)	104,016
Non-interest expense	105,109	108,304	32,947	(33,165)	213,195
Income tax expense (benefit)	29,837	1,628	674	(754)	31,385
Income (loss) after income tax expense	52,502	2,670	456		55,628
(benefit)	62,662	_,070			22,020
Income attributable to non-controlling	2,503				2,503
interest	•		4 0 4 7		
Preferred stock dividends	_	_	4,847	_	4,847
Net income (loss) available to common stockholders	\$49,999	\$2,670	\$(4,391)	<b>\$</b> —	\$48,278
Total assets	\$16,659,897	\$8,697,212	\$176,026	\$(6,695,358)	\$18,837,777
Revenues from external customers:	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, -,,	, , , , , ,	(-,,	, -,,
Interest income	\$214,549	\$5,542	<b>\$</b> —	<b>\$</b> —	\$220,091
Non-interest income	47,191	55,954	871	_	104,016
Total	\$261,740	\$61,496	\$871	<b>\$</b> —	\$324,107

(In thousands)	Lending	Funding	Support Services	Eliminations	Consolidated
At or For the Six Months Ended					
June 30, 2015: Net interest income	\$309,348	\$101,717	\$71	\$(1,687)	\$409,449
Provision for credit losses	24,579	740	_	<del>-</del>	25,319
Non-interest income	109,089	103,103	60,361	(58,466 )	214,087
Non-interest expense	227,030	220,374	60,938	(58,466 )	· · · · · · · · · · · · · · · · · · ·
Income tax expense (benefit)	59,745	(5,942)	(386	) (1,687 )	51,730
Income (loss) after income tax expense (benefit)	107,083	(10,352)	(120	) —	96,611
Income attributable to non-controlling	4.555				
interest	4,555				4,555
Preferred stock dividends	_		9,694	_	9,694
Net income (loss) available to common	\$102,528	\$(10,352)	\$(9,814	) \$—	\$82,362
stockholders Total assets	\$17,430,400	\$7,038,178	\$187,530	\$(4,829,758)	\$19,826,350
Revenues from external customers:	ψ17,430,400	Ψ7,030,170	Ψ107,550	Ψ(¬,02),730)	Ψ17,020,330
Interest income	\$431,101	\$11,774	<b>\$</b> —	<b>\$</b> —	\$442,875
Non-interest income	109,089	103,077	1,921	_	214,087
Total	\$540,190	\$114,851	\$1,921	<b>\$</b> —	\$656,962
At or For the Six Months Ended					
June 30, 2014:					
Net interest income	\$294,197	\$114,640	\$54	\$(1,516)	\$407,375
Provision for credit losses	23,357	1,044	_	_	24,401
Non-interest income	98,489	107,629	67,781		207,423
Non-interest expense	210,841	216,808	69,158	(66,476 )	,
Income tax expense (benefit)	57,750	1,702	28	(1,516)	57,964
Income (loss) after income tax expense (benefit)	100,738	2,715	(1,351	) —	102,102
Income attributable to non-controlling	4,220	_	_		4,220
interest Preferred stock dividends	_	_	9,694	_	9,694
Net income (loss) available to common	¢06.510	¢2.715		ν Φ	
stockholders	\$96,518	\$2,715	\$(11,045	) \$—	\$88,188
Total assets	\$16,659,897	\$8,697,212	\$176,026	\$(6,695,358)	\$18,837,777
Revenues from external customers:	<b></b>	*			<b></b>
Interest income	\$423,781	\$10,937	\$— 1.225	<b>\$</b> —	\$434,718
Non-interest income	98,489	107,599	1,335	<u> </u>	207,423
Total	\$522,270	\$118,536	\$1,335	<b>\$</b> —	\$642,141

Note 16. Litigation Contingencies

From time to time, TCF is a party to legal proceedings arising out of its lending, leasing and deposit operations, including foreclosure proceedings and other collection actions as part of its lending and leasing collections activities. TCF may also be subject to enforcement actions brought by federal regulators, including the Securities and Exchange Commission ("SEC"), the Federal Reserve, the OCC and the Consumer Financial Protection Bureau. From time to time,

borrowers and other customers, and employees and former employees, have also brought actions against TCF, in some cases claiming substantial damages. TCF and other financial services companies are subject to the risk of class action litigation. Litigation is often unpredictable and the actual results of litigation cannot be determined, and therefore the ultimate resolution of a matter and the possible range of loss associated with certain potential outcomes cannot be established. Based on our current understanding of TCF's pending legal proceedings, management does not believe that judgments or settlements arising from pending or threatened legal matters, individually or in the aggregate, would have a material adverse effect on the consolidated financial position, operating results or cash flows of TCF. TCF is also subject to regulatory examinations, and TCF's regulatory authorities may impose sanctions on TCF for failures related to regulatory compliance.

Note 17. Accumulated Other Comprehensive Income (Loss)

The components of other comprehensive income (loss) and the related tax effects are presented in the table below.

The components of other comprehensive meor				Τ,			•					
		ш	ths Ended	JU	me 50,		2014					
(In thousands)	2015 Before		Tax Effe	ct	Net of Ta	ıx	2014 Before		Tax Effe	ct	Net of Ta	ax
Securities available for sale:	Tax						Tax					
Unrealized gains (losses) arising during the period	\$(11,140	)	\$4,207		\$(6,933	)	\$8,648		\$(3,257	)	\$5,391	
Reclassification of net (gains) losses to net income	286		(108	)	178		(452	)	170		(282	)
Net unrealized gains (losses) Net investment hedges:	(10,854	)	4,099		(6,755	)	8,196		(3,087	)	5,109	
Unrealized gains (losses) arising during the period	(674	)	254		(420	)	(1,382	)	522		(860	)
Foreign currency translation adjustment: <sup>(1)</sup> Unrealized gains (losses) arising during the												
period	617				617		1,399		_		1,399	
Recognized postretirement prior service cost: Reclassification of net (gains) losses to net	(11	)	5		(6	)	(11	)	4		(7	)
income		_			•		•	,				,
Total other comprehensive income (loss)	\$(10,922	)	\$4,358		\$(6,564	)	\$8,202		\$(2,561	)	\$5,641	
	Six Mont 2015	hs	Ended Ju	ıne	230,		2014					
(In thousands)		ths			e 30, Net of Ta	ıx	2014 Before Tax		Tax Effe	ct	Net of Ta	ax
(In thousands) Securities available for sale:	2015 Before	ths				ıx	Before		Tax Effe	ct	Net of Ta	ax
	2015 Before Tax				Net of Ta	nx )	Before Tax				Net of Ta \$12,789	ax
Securities available for sale: Unrealized gains (losses) arising during the period Reclassification of net (gains) losses to net	2015 Before Tax		Tax Effe		Net of Ta		Before Tax	)				ax )
Securities available for sale: Unrealized gains (losses) arising during the period Reclassification of net (gains) losses to net income Net unrealized gains (losses)	2015 Before Tax \$(7,001 590	)	Tax Effe \$2,644		Net of Ta \$(4,357	)	Before Tax \$20,514	)	\$(7,725	)	\$12,789	
Securities available for sale: Unrealized gains (losses) arising during the period Reclassification of net (gains) losses to net income Net unrealized gains (losses) Net investment hedges: Unrealized gains (losses) arising during the	2015 Before Tax \$(7,001 590	)	Tax Effe \$2,644 (223	ct )	Net of Ta \$(4,357 367	)	Before Tax \$20,514 (629	)	\$(7,725 236	)	\$12,789 (393	
Securities available for sale: Unrealized gains (losses) arising during the period Reclassification of net (gains) losses to net income Net unrealized gains (losses) Net investment hedges: Unrealized gains (losses) arising during the period Foreign currency translation adjustment:(1) Unrealized gains (losses) arising during the period	2015 Before Tax \$(7,001 590 (6,411	)	Tax Effe \$2,644 (223 2,421	ct )	Net of Ta \$(4,357 367 (3,990	)	Before Tax \$20,514 (629 19,885 (172	)	\$(7,725 236 (7,489	)	\$12,789 (393 12,396	
Securities available for sale: Unrealized gains (losses) arising during the period Reclassification of net (gains) losses to net income Net unrealized gains (losses) Net investment hedges: Unrealized gains (losses) arising during the period Foreign currency translation adjustment:(1) Unrealized gains (losses) arising during the period Recognized postretirement prior service cost: Reclassification of net (gains) losses to net	2015 Before Tax \$(7,001 590 (6,411 2,914	)	Tax Effe \$2,644 (223 2,421	ct )	Net of Ta \$(4,357 367 (3,990 1,813	)	Before Tax \$20,514 (629 19,885 (172		\$(7,725 236 (7,489	)	\$12,789 (393 12,396 (107	
Securities available for sale: Unrealized gains (losses) arising during the period Reclassification of net (gains) losses to net income Net unrealized gains (losses) Net investment hedges: Unrealized gains (losses) arising during the period Foreign currency translation adjustment:(1) Unrealized gains (losses) arising during the period Recognized postretirement prior service cost:	2015 Before Tax \$(7,001 590 (6,411 2,914 (3,269	) )	Tax Effe \$2,644 (223 2,421 (1,101	ct )	Net of Ta \$(4,357) 367 (3,990) 1,813 (3,269) (14)	) )	Before Tax \$20,514 (629 19,885 (172		\$(7,725 236 (7,489 65 —	)	\$12,789 (393 12,396 (107 23	

<sup>(1)</sup> Foreign investments are deemed to be permanent in nature and therefore TCF does not provide for taxes on foreign currency translation adjustments.

Reclassifications of net gains and net losses to net income related to securities available for sale were recorded in gains (losses) on securities, net in the Consolidated Statements of Income. The tax effect of these reclassifications was recorded in income tax expense in the Consolidated Statements of Income. See Note 11, Employee Benefit Plans, for additional information regarding TCF's recognized postretirement prior service cost.

## Table of Contents

Accumulated other comprehensive income (loss) balances are presented in the table below.

(In thousands)  At or For the Three Months Ended	Securities Available for Sale		Net Investmen Hedges	nt	Foreign Currency Translation Adjustmen		Recognized Postretirement Prior Service Cost		Total	
June 30, 2015: Balance, beginning of period Other comprehensive income (loss)	\$(6,126 (6,933	-	\$4,769 (420	)		)	\$197 —		\$(9,806 (6,736	)
Amounts reclassified from accumulated other comprehensive income (loss)	178				_		(6	)	172	
Net other comprehensive income (loss) Balance, end of period At or For the Three Months Ended June 30, 2014:	* '	-	(420 \$4,349	)	617 \$(8,029	)	(6 \$191	)	(6,564 \$(16,370	)
Balance, beginning of period Other comprehensive income (loss)	\$(19,696 5,391	)	\$1,344 (860	)	\$(2,432 1,399	)	\$228 —		\$(20,556 5,930	)
Amounts reclassified from accumulated other comprehensive income (loss)	(282	)			_		(7	)	(289	)
Net other comprehensive income (loss) Balance, end of period	5,109 \$(14,587	)	(860 \$484	)	1,399 \$(1,033	)	(7 \$221	)	5,641 \$(14,915	)
(In thousands)	Securities Available for Sale		Net Investmen Hedges	nt	Foreign Currency Translation Adjustmen		Recognized Postretirement Prior Service Cost		Total	
At or For the Six Months Ended June 30, 2015 Balance, beginning of period Other comprehensive income (loss)	Available for Sale: \$(8,891	-	Investmen	nt	Currency Translation Adjustmen	t	Postretirement Prior		Total \$(10,910 (5,813	)
At or For the Six Months Ended June 30, 2015 Balance, beginning of period Other comprehensive income (loss) Amounts reclassified from accumulated other	Available for Sale: \$(8,891	-	Investment Hedges \$2,536	nt	Currency Translation Adjustmen \$(4,760	t	Postretirement Prior Service Cost	)	\$(10,910	-
At or For the Six Months Ended June 30, 2015 Balance, beginning of period Other comprehensive income (loss) Amounts reclassified from accumulated other comprehensive income (loss) Net other comprehensive income (loss) Balance, end of period	Available for Sale : \$(8,891 (4,357 367 (3,990 \$(12,881	)	Investment Hedges \$2,536	nt	Currency Translation Adjustmen \$(4,760 (3,269 — (3,269	it ) )	Postretirement Prior Service Cost \$205	)	\$(10,910 (5,813	)
At or For the Six Months Ended June 30, 2015 Balance, beginning of period Other comprehensive income (loss) Amounts reclassified from accumulated other comprehensive income (loss) Net other comprehensive income (loss) Balance, end of period At or For the Six Months Ended June 30, 2014 Balance, beginning of period Other comprehensive income (loss)	Available for Sale  5: \$(8,891) (4,357) 367 (3,990) \$(12,881) 5:	)	Investment Hedges \$2,536 1,813 — 1,813	nt	Currency Translation Adjustmen \$(4,760 (3,269 — (3,269 \$(8,029) \$(1,056)	) )	Postretirement Prior Service Cost \$205 — (14 (14	)	\$(10,910 (5,813 353 (5,460	)
At or For the Six Months Ended June 30, 2015 Balance, beginning of period Other comprehensive income (loss) Amounts reclassified from accumulated other comprehensive income (loss) Net other comprehensive income (loss) Balance, end of period At or For the Six Months Ended June 30, 2014 Balance, beginning of period Other comprehensive income (loss) Amounts reclassified from accumulated other	Available for Sale  : \$(8,891) (4,357) (4,357) (3,990) (12,881) : \$(26,983)	)	\$2,536 1,813  1,813 \$4,349 \$591		Currency Translation Adjustmen \$(4,760) (3,269) — (3,269) \$(8,029) \$(1,056)	) )	Postretirement Prior Service Cost \$205 — (14 (14 \$191	)	\$(10,910 (5,813 353 (5,460 \$(16,370 \$(27,213	)
At or For the Six Months Ended June 30, 2015 Balance, beginning of period Other comprehensive income (loss) Amounts reclassified from accumulated other comprehensive income (loss) Net other comprehensive income (loss) Balance, end of period At or For the Six Months Ended June 30, 2014 Balance, beginning of period Other comprehensive income (loss)	Available for Sale  : \$(8,891) (4,357) (4,357) (3,990) (12,881) :: \$(26,983) (12,789) (393) (393) (12,396)	) ) )	Investment Hedges \$2,536 1,813		Currency Translation Adjustmen \$ (4,760	) ) ) )	Postretirement Prior Service Cost \$205 — (14 (14 \$191 \$235 —	)	\$(10,910 (5,813) 353 (5,460) \$(16,370) \$(27,213) 12,705	)

### TCF FINANCIAL CORPORATION AND SUBSIDIARIES

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

TCF Financial Corporation, a Delaware corporation ("we," "us," "our," "TCF," or the "Company"), is a national bank holding company based in Wayzata, Minnesota. Unless otherwise indicated, references herein to "TCF" include its direct and indirect subsidiaries. Its principal subsidiary, TCF National Bank ("TCF Bank"), is headquartered in Sioux Falls, South Dakota. References herein to "TCF Financial" refer to TCF Financial Corporation on an unconsolidated basis. At June 30, 2015, TCF had 376 branches in Illinois, Minnesota, Michigan, Colorado, Wisconsin, Arizona, South Dakota and Indiana (TCF's primary banking markets).

TCF provides convenient financial services through multiple channels in its primary banking markets. TCF has developed products and services designed to meet the specific needs of the largest consumer segments in the market. The Company focuses on attracting and retaining customers through service and convenience, including branches that are open seven days a week in all markets and on most holidays, extensive full-service supermarket branches, automated teller machine ("ATM") networks and internet, mobile and telephone banking. TCF's philosophy is to generate interest income, fees and other revenue growth through business lines that emphasize higher yielding assets and low interest cost deposits. TCF's growth strategies include organic growth in existing businesses, development of new products and services, new customer acquisition through electronic channels and acquisitions of portfolios or companies. New products and services are designed to build on existing businesses and expand into complementary products and services through strategic initiatives. Funded through deposit generation, TCF continues to focus on asset growth in its leasing and equipment finance, inventory finance and auto finance businesses, as well as expanding its junior lien lending business.

Net interest income, the difference between interest income earned on loans and leases, securities, investments and other interest-earning assets (interest income) and interest paid on deposits and borrowings (interest expense), represented 64.5% and 66.5% of TCF's total revenue for the second quarter of 2015 and 2014, respectively. Net interest income can change significantly from period to period based on general levels of interest rates, customer prepayment patterns, the mix of interest-earning assets and the mix of interest-bearing and non-interest bearing deposits and borrowings. TCF manages the risk of changes in interest rates on its net interest income through a management Asset & Liability Committee and through related interest rate risk monitoring and management policies. See "Part I, Item 3. Quantitative and Qualitative Disclosures about Market Risk" and "Part II, Item 1A. Risk Factors" for further discussion.

Non-interest income is a significant source of revenue for TCF and an important component of TCF's results of operations. Increasing fee and service charge revenue has been challenging as a result of changing consumer behavior and the impact of changes in regulations. Providing a wide range of retail banking services is an integral component of TCF's business philosophy and a major strategy for generating non-interest income. Key drivers of bank fees and service charges are the number of deposit accounts and related transaction activity. In addition, as an effort to diversify TCF's non-interest income sources and manage credit concentration risk, the Company continues to sell loans, primarily in auto finance and consumer real estate, to generate gains on sales as well as increase servicing fee income through the growth of loans sold with servicing retained by TCF.

The following portions of this Management's Discussion and Analysis of Financial Condition and Results of Operations ("Management's Discussion and Analysis") focus in more detail on the results of operations for the second

quarter and first six months of 2015 and 2014, and on information about TCF's balance sheet, loan and lease portfolio, liquidity, funding resources, capital and other matters.

### **Table of Contents**

### **Results of Operations**

Performance Summary TCF reported diluted earnings per common share of 29 cents and 50 cents for the second quarter and first six months of 2015, respectively, compared with diluted earnings per common share of 29 cents and 54 cents for the same periods in 2014. TCF reported net income of \$52.3 million and \$92.1 million for the second quarter and first six months of 2015, respectively, compared with net income of \$53.1 million and \$97.9 million for the same periods in 2014.

Return on average assets was 1.10% and 0.98% for the second quarter and first six months of 2015, respectively, compared with 1.17% and 1.09% for the same periods in 2014. Return on average common equity was 9.93% and 8.71% for the second quarter and first six months of 2015, respectively, compared with 10.99% and 10.18% for the same periods in 2014.

### Reportable Segment Results

Lending TCF's lending strategy is primarily to originate high credit quality secured loans and leases for investment and for sale. The lending portfolio consists of consumer real estate, commercial real estate and business lending, leasing and equipment finance, inventory finance and auto finance. Lending's disciplined portfolio growth generates earning assets and, along with its fee generating capabilities, produces a significant portion of the Company's revenue and net income. Lending generated net income available to common stockholders of \$55.0 million and \$102.5 million for the second quarter and first six months of 2015, respectively, compared with \$50.0 million and \$96.5 million for the same periods in 2014.

Lending net interest income totaled \$155.9 million and \$309.3 million for the second quarter and first six months of 2015, respectively, compared with \$149.4 million and \$294.2 million for the same periods in 2014. The increases from both periods were primarily driven by higher average loan and lease balances in the auto finance, leasing and equipment finance and inventory finance businesses. The increases were partially offset by lower consumer real estate first mortgage lien balances due to run-off, the troubled debt restructuring ("TDR") loan sale that occurred in the fourth quarter of 2014, and margin compression resulting from the competitive low interest rate environment.

Lending provision for credit losses totaled \$11.9 million and \$24.6 million for the second quarter and first six months of 2015, respectively, compared with \$9.1 million and \$23.4 million for the same periods in 2014. The increases from both periods were primarily driven by growth in the auto finance and consumer real estate junior lien portfolios.

Lending non-interest income totaled \$60.5 million and \$109.1 million for the second quarter and first six months of 2015, respectively, compared with \$47.2 million and \$98.5 million for the same periods in 2014. The increases from both periods were primarily due to increases in net gains on sales of consumer real estate loans and auto loans and an increase in servicing fee income due to an increase in the portfolio of loans serviced for others.

Lending non-interest expense totaled \$114.5 million and \$227.0 million for the second quarter and first six months of 2015, respectively, compared with \$105.1 million and \$210.8 million for the same periods in 2014. The increases from both periods were primarily due to increased staff levels to support the growth of auto finance.

### **Table of Contents**

Funding TCF's funding is primarily derived from branch banking and wholesale borrowings, with a focus on building and maintaining quality customer relationships. Deposits are generated from consumers and small businesses providing a source of low cost funds and fee income. Borrowings may be used to offset reductions in deposits or to support lending activities. Funding reported net loss available to common stockholders of \$3.4 million and \$10.4 million for the second quarter and first six months of 2015, respectively, compared with net income of \$2.7 million for both the second quarter and first six months of 2014.

Funding net interest income totaled \$50.9 million and \$101.7 million for the second quarter and first six months of 2015, respectively, compared with \$57.4 million and \$114.6 million for the same periods in 2014. The decreases from both periods were primarily due to increased average interest rates on money market accounts and certificates of deposit as a result of deposit campaigns to fund loan and lease growth.

Funding non-interest income totaled \$52.9 million and \$103.1 million for the second quarter and first six months of 2015, respectively, compared with \$56.0 million and \$107.6 million for the same periods in 2014. The decreases from both periods were primarily due to a reduction in fees and service charges due to consumer behavior changes, as well as higher average checking account balances per customer.

Funding non-interest expense totaled \$108.6 million and \$220.4 million for the second quarter and first six months of 2015, respectively, relatively flat to \$108.3 million and \$216.8 million for the same periods in 2014.

### Consolidated Income Statement Analysis

Net Interest Income Net interest income represented 64.5% and 65.7% of TCF's total revenue for the second quarter and first six months of 2015, compared with 66.5% and 66.3% for the same periods in 2014. Net interest income divided by average interest-earning assets is referred to as the net interest margin, expressed as a percentage. Net interest income and net interest margin are affected by changes in prevailing short- and long-term interest rates, loan and deposit pricing strategies and competitive conditions, the volume and the mix of interest-earning assets and both non-interest bearing deposits and interest-bearing liabilities, the level of non-accrual loans and leases and other real estate owned and the impact of modified loans and leases.

The following table summarizes TCF's average balances, interest, dividends and yields and rates on major categories of TCF's interest-earning assets and interest-bearing liabilities on a fully tax-equivalent basis.

C	Three Months	Ended June 3	30,	1		
	2015		,	2014		
(Dallars in the areas do)	Average	Intonot	Yields and	Average	Intonot	Yields and
(Dollars in thousands)	Balance	Interest	Rates <sup>(1)</sup>	Balance	Interest	Rates <sup>(1)</sup>
Assets:						
Investments and other	\$551,630	\$3,216	2.34 %	\$623,721	\$4,054	2.61 %
Securities held to maturity	209,834	1,384	2.64	217,477	1,443	2.65
Securities available for sale <sup>(2)</sup>	573,919	3,566	2.49	408,075	2,805	2.75
Loans and leases held for sale	340,912	7,774	9.15	240,304	5,001	8.35
Loans and leases:						
Consumer real estate:						
Fixed-rate	2,776,177	39,696	5.73	3,393,788	48,372	5.72
Variable-rate	2,811,510	35,973	5.13	2,710,998	34,757	5.14
Total consumer real estate	5,587,687	75,669	5.43	6,104,786	83,129	5.46
Commercial:	, ,	,		, ,	,	
Fixed-rate	1,193,011	14,954	5.03	1,515,353	19,503	5.16
Variable- and adjustable-rate	1,955,261	18,765	3.85	1,615,967	16,151	4.01
Total commercial	3,148,272	33,719	4.30	3,131,320	35,654	4.57
Leasing and equipment finance		43,738	4.66	3,500,647	41,276	4.72
Inventory finance	2,292,481	32,064	5.61	2,061,437	30,482	5.93
Auto finance	2,211,014	22,633	4.11	1,518,194	16,770	4.43
Other	10,734	185	6.92	12,040	230	7.63
Total loans and leases <sup>(3)</sup>	17,001,964	208,008	4.90	16,328,424	207,541	5.10
Total interest-earning assets	18,678,259	223,948	4.81	17,818,001	220,844	4.97
Other assets <sup>(4)</sup>	1,211,774	223,740	7.01	1,123,148	220,011	7.27
Total assets	\$19,890,033			\$18,941,149		
Liabilities and Equity:	Ψ17,070,033			ψ10,5-11,1-15		
Non-interest bearing deposits:						
Retail	\$1,699,668			\$1,579,528		
Small business	822,683			788,540		
Commercial and custodial	497,883			388,562		
Total non-interest bearing	497,003			366,302		
deposits	3,020,234			2,756,630		
Interest-bearing deposits:						
Checking	2,422,909	137	0.02	2,363,106	261	0.04
Savings	5,033,329	800	0.02	5,887,133	2,406	0.04
Money market	2,261,567	3,450	0.61	1,019,543	1,098	0.10
Subtotal		4,387	0.01	9,269,782	3,765	0.43
	9,717,805				-	
Certificates of deposit	3,116,718	6,693	0.86	2,742,832	5,112	0.75
Total interest-bearing deposits	12,834,523	11,080	0.35	12,012,614	8,877	0.30
Total deposits	15,854,757	11,080	0.28	14,769,244	8,877	0.24
Borrowings:	0.246	10	0.62	220.042	1.45	0.26
Short-term borrowings	8,246	12	0.63	220,042	145	0.26
Long-term borrowings	1,236,465	5,960	1.93	1,368,480	4,968	1.45
Total interest bearing liabilities	1,244,711	5,972	1.92	1,588,522	5,113	1.29
Total interest-bearing liabilities	14,079,234	17,052	0.49	13,601,136	13,990	0.41

Total deposits and borrowings Other liabilities Total liabilities	17,099,468 594,352 17,693,820	17,052	0.40	16,357,766 541,458 16,899,224	13,990	0.34
Total TCF Financial Corp. stockholders' equity	2,173,699			2,020,815		
Non-controlling interest in subsidiaries	22,514			21,110		
Total equity	2,196,213			2,041,925		
Total liabilities and equity	\$19,890,033			\$18,941,149		
Net interest income and margin	ı	\$206,896	4.44		\$206,854	4.65

<sup>(1)</sup> Annualized.

Average balances and yields of securities available for sale are based upon historical amortized cost and exclude equity securities.

Average balances of loans and leases include non-accrual loans and leases and are presented net of unearned income.

<sup>(4)</sup> Includes operating leases.

(Dollars in thousands)	Six Months E 2015 Average Balance	nded June 30, Interest	Yields and Rates <sup>(1)</sup>	2014 Average Balance	Interest	Yields and Rates <sup>(1)</sup>
Assets:						
Investments and other	\$608,303	\$6,713	2.22 %	\$622,277	\$8,039	2.60 %
Securities held to maturity	210,735	2,789	2.65	179,509	2,407	2.68
Securities available for sale <sup>(2)</sup>	524,582	6,646	2.53	437,786	5,968	2.73
Loans and leases held for sale	308,709	13,610	8.89	218,210	8,979	8.30
Loans and leases:						
Consumer real estate:						
Fixed-rate	2,843,979	83,056	5.89	3,446,020	96,904	5.67
Variable-rate	2,795,248	71,189	5.14	2,769,663	70,573	5.14
Total consumer real estate	5,639,227	154,245	5.51	6,215,683	167,477	5.43
Commercial:						
Fixed-rate	1,233,186	30,684	5.02	1,537,549	38,999	5.11
Variable- and adjustable-rate	1,917,938	37,014	3.89	1,589,169	32,329	4.10
Total commercial	3,151,124	67,698	4.33	3,126,718	71,328	4.60
Leasing and equipment finance		87,223	4.66	3,467,851	82,055	4.73
Inventory finance	2,201,183	61,756	5.66	1,968,431	57,951	5.94
Auto finance	2,116,604	43,484	4.14	1,423,240	31,557	4.47
Other	11,173	398	7.19	12,654	472	7.52
Total loans and leases <sup>(3)</sup>	16,860,002	414,804	4.95	16,214,577	410,840	5.10
Total interest-earning assets	18,512,331	444,562	4.83	17,672,359	436,233	4.97
Other assets <sup>(4)</sup>	1,223,486	,		1,109,685	,	
Total assets	\$19,735,817			\$18,782,044		
Liabilities and Equity:	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			, -,,-		
Non-interest bearing deposits:						
Retail	\$1,673,364			\$1,558,414		
Small business	813,554			780,229		
Commercial and custodial	493,590			387,749		
Total non-interest bearing				•		
deposits	2,980,508			2,726,392		
Interest-bearing deposits:						
Checking	2,400,957	288	0.02	2,353,156	522	0.04
Savings	5,088,007	1,901	0.08	6,003,000	4,935	0.17
Money market	2,205,764	7,017	0.64	919,981	1,673	0.37
Subtotal	9,694,728	9,206	0.19	9,276,137	7,130	0.15
Certificates of deposit	3,079,461	12,946	0.85	2,643,639	9,784	0.75
Total interest-bearing deposits	12,774,189	22,152	0.35	11,919,776	16,914	0.29
Total deposits	15,754,697	22,152	0.28	14,646,168	16,914	0.23
Borrowings:	, ,	,		, ,	•	
Short-term borrowings	8,124	30	0.75	159,401	225	0.28
Long-term borrowings	1,207,872	11,244	1.87	1,430,941	10,204	1.43
Total borrowings	1,215,996	11,274	1.86	1,590,342	10,429	1.31
Total interest-bearing liabilities		33,426	0.48	13,510,118	27,343	0.41
Total deposits and borrowings	16,970,693	33,426	0.40	16,236,510	27,343	0.34
Other liabilities	591,463	- , -		531,806	· ,	
-	<i>y</i> · -			,		

Edgar Filing:	TCF FINANCIA	AL CORP -	<ul> <li>Form 10-Q</li> </ul>

Total liabilities	17,562,156			16,768,316		
Total TCF Financial Corp. stockholders' equity	2,153,851			1,995,373		
Non-controlling interest in subsidiaries	19,810			18,355		
Total equity	2,173,661			2,013,728		
Total liabilities and equity	\$19,735,817			\$18,782,044		
Net interest income and margin	1	\$411,136	4.47		\$408,890	4.66

(1) Annualized.

Average balances and yields of securities available for sale are based upon historical amortized cost and exclude equity securities.

Average balances of loans and leases include non-accrual loans and leases and are presented net of unearned income.

<sup>(4)</sup> Includes operating leases.

# **Table of Contents**

Net interest income, including the impact of tax-equivalent adjustments of \$0.9 million, was \$206.9 million for the second quarter of 2015, consistent with the same period of 2014.

Net interest income, including the impact of tax-equivalent adjustments of \$1.7 million, was \$411.1 million for the first six months of 2015, an increase of 0.5% from \$408.9 million for the same period of 2014. This increase was primarily driven by higher average loan and lease balances in the auto finance and inventory finance portfolios, partially offset by lower first mortgage consumer real estate loan balances due to run-off and the TDR loan sale that occurred in the fourth quarter of 2014.

Net interest margin was 4.44% and 4.65% for the second quarter of 2015 and 2014, respectively. Net interest margin was 4.47% and 4.66% for the first six months of 2015 and 2014, respectively. The decreases from both periods were primarily due to margin compression resulting from the competitive low interest rate environment as well as a higher total deposit rate to incrementally fund the balance sheet growth at market rates.

Provision for Credit Losses The provision for credit losses is calculated as part of the determination of the allowance for loan and lease losses, which is a critical accounting estimate. TCF's evaluation of incurred losses is based upon historical loss rates multiplied by the respective portfolio's loss emergence period. Factors utilized in the determination and allocation of the allowance for loan and lease losses and the related provision for credit losses include historical trends in loss rates, the portfolios' overall risk characteristics, changes in its character or size, risk rating migration, delinquencies, collateral values and prevailing economic conditions.

The following tables summarize the composition of TCF's provision for credit losses for the second quarter and first six months of 2015 and 2014.

	Three Mon	ntl	hs Ended	Jun	e 30,				Change			
(Dollars in thousands)	2015				2014				\$		%	
Consumer real estate	\$5,061		40.4	%	\$4,106		41.4	%	\$955		23.3	%
Commercial	(302	)	(2.4	)	(1,168	)	(11.8	)	866		74.1	
Leasing and equipment finance	1,218		9.7		1,534		15.5		(316	)	(20.6	)
Inventory finance	(951	)	(7.6	)	(752	)	(7.6	)	(199	)	(26.5	)
Auto finance	7,096		56.6		5,521		55.7		1,575		28.5	
Other	406		3.3		668		6.8		(262	)	(39.2	)
Total	\$12,528		100.0	%	\$9,909		100.0	%	\$2,619		26.4	
	Six Month	ıs ]	Ended Ju	ine 3	80,				Change			
(Dollars in thousands)	2015				2014				\$		%	
Consumer real estate	\$7,880		31.1	%	\$11,185		45.8	%	\$(3,305	)	(29.5	)%
Commercial	(69	)	(0.3	)	(1,048	)	(4.3	)	979		93.4	
Leasing and equipment finance	1,584		6.3		2,173		8.9		(589	)	(27.1	)
Inventory finance	2,081		8.2		925		3.8		1,156		125.0	
Auto finance	13,436		53.1		10,348		42.4		3,088		29.8	
Other	407		1.6		818		3.4		(411	)	(50.2	)
Total	\$25,319		100.0	%	\$24,401		100.0	%	\$918		3.8	

TCF provided \$12.5 million and \$25.3 million for credit losses during the second quarter and first six months of 2015, respectively, compared with \$9.9 million and \$24.4 million for the same periods in 2014. The increases from both periods were primarily due to an increase in the auto finance reserve requirements due to growth in the portfolio.

Net loan and lease charge-offs for the second quarter and first six months of 2015 were \$17.5 million, or 0.41% (annualized) of average loans and leases, and \$29.0 million or 0.34% (annualized) of average loans and leases, respectively, compared with \$18.4 million, or 0.45% (annualized), and \$35.8 million, or 0.44% (annualized), for the same periods in 2014. The decreases from both periods were primarily due to improved credit quality in the consumer real estate and commercial portfolios.

For additional information, see "Consolidated Financial Condition Analysis — Credit Quality" in this Management's Discussion and Analysis.

# **Table of Contents**

Non-interest Income Non-interest income is a significant source of revenue for TCF, representing 35.5% and 34.3% of total revenues for the second quarter and first six months of 2015, respectively, compared with 33.5% and 33.7% for the same periods in 2014, and is an important factor in TCF's results of operations. Total fees and other revenue were \$113.5 million and \$214.2 million for the second quarter and first six months of 2015, respectively, compared with \$103.2 million and \$206.3 million for the same periods in 2014.

Fees and Service Charges Fees and service charges totaled \$36.3 million and \$70.3 million for the second quarter and first six months of 2015, respectively, compared with \$38.0 million and \$74.7 million for the same periods in 2014. The decreases from both periods were primarily due to consumer behavior changes, as well as higher average checking account balances per customer.

Card Revenue Card revenue, primarily interchange fees, totaled \$13.9 million and \$26.8 million for the second quarter and first six months of 2015, respectively, compared with \$13.2 million and \$25.5 million for the same periods in 2014. The increases from both periods were primarily due to increased transaction volume.

TCF is the 17<sup>th</sup> largest issuer of Visa® consumer debit cards and the 17<sup>th</sup> largest issuer of Visa small business debit cards in the United States, based on payment volume for the three months ended March 31, 2015, as provided by Visa. TCF earns interchange revenue from customer card transactions paid primarily by merchants, not TCF's customers. Card revenue represented 24.9% of banking fee revenue for both the second quarter and first six months of 2015, compared with 23.2% and 22.9% for the same periods in 2014.

Gains on Sales of Auto Loans, Net TCF sold \$436.4 million and \$639.9 million of auto loans and recognized net gains of \$11.2 million and \$17.9 million for the second quarter and first six months of 2015, respectively, compared with sales of \$220.2 million and \$481.9 million of auto loans with recognized net gains of \$7.4 million and \$16.2 million for the same periods in 2014. The auto loans sold for the second quarter of 2015 related to the execution of the Company's second auto loan securitization.

Gains on Sales of Consumer Real Estate Loans, Net TCF sold \$364.9 million and \$629.3 million of consumer real estate loans, the majority of which are junior lien loans, and recognized net gains of \$11.8 million and \$20.0 million for the second quarter and first six months of 2015, respectively, compared with sales of \$224.2 million and \$571.6 million with recognized net gains of \$8.1 million and \$19.7 million for the same periods in 2014. Included in consumer real estate loans sold was \$74.5 million and \$136.3 million of first mortgage loans related to the correspondent lending program for the second quarter and first six months of 2015, respectively, resulting in net gains of \$1.6 million and \$3.0 million in each respective period. There were no sales of correspondent lending loans during the second quarter and first six months of 2014.

Servicing Fee Income Servicing fee income totaled \$7.2 million and \$14.6 million for the second quarter and first six months of 2015, respectively, compared with \$4.9 million and \$9.2 million for the same periods in 2014. The increases from both periods were primarily due to an increase in the portfolio of auto and consumer real estate loans sold with servicing retained by TCF. Total loans and leases serviced for others was \$3.9 billion as of June 30, 2015, compared with \$2.6 billion as of June 30, 2014.

Non-interest Expense Non-interest expense totaled \$223.1 million and \$449.9 million for the second quarter and first six months of 2015, compared with \$213.2 million and \$430.3 million for the same periods in 2014.

Compensation and Employee Benefits Compensation and employee benefits expense totaled \$116.2 million and \$232.0 million for the second quarter and first six months of 2015, compared with \$109.7 million and \$224.8 million for the same periods in 2014. The increases from both periods were primarily due to the increased staff levels to

support the growth of auto finance.

FDIC Insurance FDIC insurance expense totaled \$4.9 million and \$10.3 million for the second quarter and first six months of 2015, compared with \$7.6 million and \$15.2 million for the same periods in 2014. The decreases from both periods were due to a lower assessment rate primarily as a result of the TDR loan sale that occurred in the fourth quarter of 2014 and improved credit metrics.

Income Taxes Income tax expense totaled \$28.9 million for the second quarter of 2015, or 34.5% of income before income tax expense, compared with \$31.4 million, or 36.1% for the same period in 2014. Income tax expense totaled \$51.7 million for the first six months of 2015, or 34.9% of income before income tax expense, compared with \$58.0 million, or 36.2% for the same period in 2014.

# Consolidated Financial Condition Analysis

Loans and Leases Total loans and leases were \$16.9 billion at June 30, 2015, an increase of 2.9%, from \$16.4 billion at December 31, 2014, primarily driven by growth in the auto finance and inventory finance portfolios.

Consumer Real Estate The consumer real estate portfolio consisted of \$2.9 billion and \$2.7 billion of first mortgage lien loans and junior lien loans, respectively, at June 30, 2015, a decrease of 8.7% and an increase of 5.3%, respectively, from \$3.1 billion and \$2.5 billion, respectively, at December 31, 2014. At June 30, 2015, 51.2% of the consumer real estate portfolio carried a variable interest rate tied to the prime rate, compared with 47.7% at December 31, 2014. The average Fair Isaac Corporation ("FICO®") credit score at loan origination for the consumer real estate lending portfolio was 731 and 734 as of June 30, 2015 and December 31, 2014, respectively. As part of TCF's credit risk monitoring, TCF obtains updated FICO score information quarterly. The average updated FICO score for the retail lending portfolio was 731 and 730 as of June 30, 2015 and December 31, 2014, respectively. Outstanding balances on consumer real estate lines of credit were \$2.5 billion and \$2.3 billion at June 30, 2015 and December 31, 2014, respectively. At June 30, 2015, 54.2% of the consumer real estate loan balance had been originated since January 1, 2009 with annualized net charge-offs of 0.04%.

Commercial Real Estate and Business Lending The commercial real estate and business lending portfolio consisted of \$2.5 billion and \$0.6 billion of commercial real estate loans and commercial business loans, respectively, at June 30, 2015, a decrease of 3.4% and an increase 8.1%, respectively, from \$2.6 billion and \$0.5 billion, respectively, at December 31, 2014. At June 30, 2015, 87.1% of TCF's commercial real estate loans outstanding were secured by properties located in its primary banking markets, compared with 88.3% at December 31, 2014. With an emphasis on secured lending, 99.9% of TCF's total commercial loans were secured either by properties or other business assets at both June 30, 2015 and December 31, 2014. Variable and adjustable-rate loans represented 63.3% of the total commercial loans outstanding at June 30, 2015, compared with 58.3% at December 31, 2014.

Leasing and Equipment Finance The leasing and equipment finance portfolio consisted of \$2.0 billion of leases and \$1.8 billion of loans as of June 30, 2015 compared with \$1.9 billion of leases and \$1.8 billion of loans at December 31, 2014. The uninstalled backlog of approved transactions was \$526.4 million at June 30, 2015, compared with \$418.0 million at December 31, 2014.

Inventory Finance Inventory finance loans totaled \$2.1 billion at June 30, 2015, an increase of 12.2% from \$1.9 billion at December 31, 2014, primarily due to seasonal inventory increases within lawn and garden, combined with growth in the powersports and other segments as our dealers continue to experience growth in their businesses.

Auto Finance Auto finance loans totaled \$2.3 billion at June 30, 2015, an increase of 20.2% from \$1.9 billion at December 31, 2014. The increase was due to continued growth as TCF expands the number of active dealers in its network. The auto finance network included dealers in all 50 states and more than 11,000 active dealers at June 30, 2015, compared with more than 10,500 active dealers at December 31, 2014. The auto finance portfolio consisted of 25.2% new car loans and 74.8% used car loans at June 30, 2015, compared with 25.4% and 74.6%, respectively, at December 31, 2014. The average original FICO score for the held for investment auto finance portfolio was 725 and 724 at June 30, 2015 and December 31, 2014, respectively.

Credit Quality The following sections summarize TCF's loan and lease portfolio based on what TCF believes are the most important credit quality data that should be used to understand the overall condition of the portfolio.

Past Due Loans and Leases The following table summarizes TCF's over 60-day delinquent loan and lease portfolio by type, excluding non-accrual loans and leases. Delinquent balances are determined based on the contractual terms of the loan or lease. See Note 5 of Notes to Consolidated Financial Statements, Allowance for Loan and Lease Losses and Credit Quality Information, for additional information.

	At June 30, 2	2015	At December	31, 2014	
(Dollars in thousands)	Loans and Leases Balance	Percentage of Portfolio	Loans and Leases Balance	Percentage of Portfolio	
Consumer real estate:					
First mortgage lien	\$9,505	0.38 %	\$13,370	0.49	%
Junior lien	1,995	0.08	2,091	0.08	
Total consumer real estate	11,500	0.22	15,461	0.30	
Commercial	1	_		_	
Leasing and equipment finance	2,421	0.06	2,549	0.07	
Inventory finance	95	_	75	_	
Auto finance	2,470	0.11	4,263	0.22	
Other	25	0.11		_	
Subtotal	16,512	0.10	22,348	0.14	
Delinquencies in acquired portfolios	735	0.28	88	0.03	
Total	\$17,247	0.10	\$22,436	0.14	

Loan Modifications The following table provides a summary of accruing TDR loans.

(Dollars in thousands)	At June 30, 2015	At December 31, 2014	
Consumer real estate	\$110,318	\$111,933	
Commercial	44,494	80,375	
Leasing and equipment finance	898	924	
Inventory finance	3	527	
Auto finance	33	_	
Other	19	89	
Total	\$155,765	\$193,848	
Over 60-day delinquency as a percentage of total accruing TDR loans	1.05	1.39	2

TCF modifies loans through reductions in interest rates, extension of payment dates, term extensions or term extensions with a reduction of contractual payments, but generally not through reductions of principal.

Loan modifications to borrowers who have not been granted concessions are not included in the table above. Loan modifications to troubled borrowers are not reported as TDR loans in the calendar years after modification if the loans were modified to an interest rate equal to or greater than the yields of new loan originations with comparable risk at the time of restructuring and if the loan is performing based on the restructured terms; however, these loans are still considered impaired and follow TCF's impaired loan reserve policies.

Under consumer real estate programs, TCF typically reduces a customer's contractual payments through reducing the interest rate by an amount appropriate for the borrower's financial condition. Loans discharged in Chapter 7 bankruptcy where the borrower did not reaffirm the debt are reported as non-accrual TDR loans upon discharge as a

result of the removal of the borrower's personal liability on the loan. These loans may return to accrual status when TCF expects full repayment of the remaining pre-discharged contractual principal and interest. Although loans classified as TDR loans are considered impaired, TCF received more than 60% of the original contractual interest due on accruing consumer real estate TDR loans during the second quarter of 2015, yielding 4.1%, by modifying the loans to qualified customers instead of foreclosing on the property.

Commercial loans modified when on non-accrual status continue to be reported as non-accrual loans until there is sustained repayment performance for a reasonable period of at least six consecutive months. At June 30, 2015, 82.1% of total commercial TDR loans were accruing and TCF recognized more than 87% of the original contractual interest due on accruing commercial TDR loans during the second quarter of 2015. At June 30, 2015, collection of principal and interest under the modified terms was reasonably assured on all accruing commercial TDR loans.

TCF utilizes a multiple note structure as a workout alternative for certain commercial loans, which restructures a troubled loan into two notes. When utilizing this multiple note structure, the first note is always classified as a TDR loan. Under TCF policy, the first note is established at an amount and with market terms that provide reasonable assurance of payment and performance. If the loan was modified at an interest rate equal to the yield of a new loan originated with comparable risk at the time of restructuring and the loan is performing based on the terms of the restructuring agreement, this note may be removed from TDR loan classification in the calendar year after modification. This note is reported on accrual status if the loan has been formally restructured so as to be reasonably assured of payment and performance according to its modified terms. This evaluation includes consideration of the customer's payment performance for a reasonable period of at least six consecutive months, which may include time prior to the restructuring, before the loan is returned to accrual status. The second note is charged-off. This second note is a separate and distinct legal contract and is still outstanding. Should the borrower's financial position improve, the loan may become recoverable. At June 30, 2015, one TDR loan restructured as multiple notes with a combined total contractual balance of \$11.1 million and a remaining book balance of \$10.6 million is included in the preceding table.

See Note 5 of Notes to Consolidated Financial Statements, Allowance for Loan and Lease Losses and Credit Quality Information, for additional information regarding TCF's loan modifications.

Non-accrual Loans and Leases and Other Real Estate Owned The following table summarizes TCF's non-accrual loans and leases and other real estate owned.

(Dollars in thousands)	At June 30, 2015	At December 31, 2014
Consumer real estate:		
First mortgage lien	\$131,095	\$137,790
Junior lien	36,759	35,481
Total consumer real estate	167,854	173,271
Commercial:		
Commercial real estate	16,758	24,554
Commercial business	354	481
Total commercial	17,112	25,035
Leasing and equipment finance	11,440	12,670
Inventory finance	2,896	2,082
Auto finance	6,405	3,676
Other	3	<del></del>
Total non-accrual loans and leases	205,710	216,734
Other real estate owned	58,007	65,650
Total non-accrual loans and leases and other real estate owned	\$263,717	\$282,384
Non-accrual loans and leases as a percentage of total loans and leases	1.22	% 1.32 %
Non-accrual loans and leases and other real estate owned as a percentage of total loans and leases and other real estate owned	1.56	1.71

Allowance for loan and lease losses as a percentage of	75.89	75.75
non-accrual loans and leases	13.69	13.13

# **Table of Contents**

The following table summarizes TCF's non-accrual TDR loans included in the table above.

(In thousands)	At June 30, 2015	At December 31, 2014
Consumer real estate	\$84,285	\$87,685
Commercial	9,678	11,265
Leasing and equipment finance	1,553	1,953
Inventory finance	_	37
Auto finance	5,596	3,676
Total	\$101,112	\$104,616

Consumer real estate loans are generally placed on non-accrual status once they become 90 days past due and are charged-off to the estimated fair value of underlying collateral, less estimated selling costs, no later than 150 days past due. Commercial loans are generally placed on non-accrual status once they become 90 days past due unless they are well secured and in the process of collection. Auto loans are generally charged-off to the fair value of the collateral, less estimated selling costs, upon entering non-accrual status no later than 120 days past due. Any necessary additional reserves are established for commercial loans, leasing and equipment finance loans and leases, and inventory finance loans when reported as non-accrual. Most of TCF's non-accrual loans and past due loans are secured by real estate. Given the nature of these assets and the related mortgage foreclosure, property sale and, if applicable, mortgage insurance claims processes, it can take 18 months or longer for a loan to migrate from initial delinquency to final disposition. This resolution process generally takes much longer for loans secured by real estate than for unsecured loans or loans secured by other property primarily due to state real estate foreclosure laws.

Changes in the amount of non-accrual loans and leases for the three and six months ended June 30, 2015 are summarized in the following tables.

At or For the	Three Months	Ended June 30	, 2015			
Consumer Real Estate	Commercial	Leasing and Equipment Finance	Inventory Finance	Auto Finance	Other	Total
\$171,561	\$24,435	\$12,103	\$9,460	\$4,584	\$—	\$222,143
33,482		3,465	1,084	2,808	7	40,846
(9,316)	(2,577)	(1,319)	(486)	(360)	8	(14,050 )
(15,639)	(165)	(903)	(874)	(157)	_	(17,738)
(5,958)		(90)	(4,250)		_	(10,298)
(6,363)	(4,228)	(1,816)	(2,654)	(470)	(12)	(15,543)
_	(353)	_	_	_		(353)
87		_	616			703
\$167,854	\$17,112	\$11,440	\$2,896	\$6,405	\$3	\$205,710
At or For th	e Six Months E	nded June 30,	2015			
Consumer Real Estate	Commercial	Leasing and Equipment Finance	Inventory Finance	Auto Finance	Other	Total
od \$173,271	\$25,035	\$12,670	\$2,082	\$3,676		\$216,734
•	•	7,663	*	-	7	92,493
(15,414	) (3,449 )	(2,790)	(833)	. ,	16	(22,971)
•	) (245 )			(279)	_	(34,519)
	) —	,		_	_	(17,966)
(11,325	, , , ,	(4,663)	(3,043)	(983)	(20)	(26,517)
	(2,603)	_		_		(2,603)
	Consumer Real Estate \$171,561 33,482 (9,316) (15,639) (5,958) (6,363) — 87 \$167,854 At or For th Consumer Real Estate od \$173,271 66,154	Consumer Real Estate  \$171,561 \$24,435  33,482 —  (9,316 ) (2,577 ) (15,639 ) (165 ) (5,958 ) —  (6,363 ) (4,228 ) — (353 )  87 —  \$167,854 \$17,112  At or For the Six Months E  Consumer Real Estate  Commercial  d \$173,271 \$25,035  66,154 4,704 (15,414 ) (3,449 ) (31,740 ) (245 ) (13,384 ) —	Consumer Real Estate         Commercial         Leasing and Equipment Finance           \$171,561         \$24,435         \$12,103           33,482         —         3,465           (9,316         ) (2,577         ) (1,319           (15,639         ) (165         ) (903           (5,958         )         —           (6,363         ) (4,228         ) (1,816           —         (353         )           87         —         —           \$167,854         \$17,112         \$11,440           At or For the Six Months Ended June 30,         Leasing and           Consumer Real Estate         Commercial         Equipment Finance           od \$173,271         \$25,035         \$12,670           66,154         4,704         7,663           (15,414         ) (3,449         ) (2,790         )           (31,740         ) (245         ) (1,132         )           (13,384         )         —         (308         )           (11,325         ) (6,483         ) (4,663         )	Consumer Real Estate         Commercial         Equipment Finance         Inventory Finance           \$171,561         \$24,435         \$12,103         \$9,460           33,482         —         3,465         1,084           (9,316         ) (2,577         ) (1,319         ) (486         )           (15,639         ) (165         ) (903         ) (874         )           (5,958         ) —         (90         ) (4,250         )           (6,363         ) (4,228         ) (1,816         ) (2,654         )           —         (353         ) —         —         616           \$167,854         \$17,112         \$11,440         \$2,896           At or For the Six Months Ended June 30, 2015         Leasing and Equipment Finance         Inventory Finance           od \$173,271         \$25,035         \$12,670         \$2,082           66,154         4,704         7,663         9,473           (15,414         ) (3,449         ) (2,790         ) (833         )           (31,740         ) (245         ) (1,132         ) (1,123         )           (13,384         ) —         (308         ) (4,274         )           (11,325         ) (6,483	Consumer Real Estate         Commercial         Leasing and Equipment Finance         Inventory Finance         Auto Finance           \$171,561         \$24,435         \$12,103         \$9,460         \$4,584           33,482         —         3,465         1,084         2,808           (9,316         ) (2,577         ) (1,319         ) (486         ) (360         )           (15,639         ) (165         ) (903         ) (874         ) (157         )           (5,958         ) —         (90         ) (4,250         ) —           (6,363         ) (4,228         ) (1,816         ) (2,654         ) (470         )           87         —         —         616         —           \$167,854         \$17,112         \$11,440         \$2,896         \$6,405           At or For the Six Months Ended June 30, 2015         Leasing and Equipment Finance         Inventory Finance         Auto Finance           ad \$173,271         \$25,035         \$12,670         \$2,082         \$3,676           66,154         4,704         7,663         9,473         4,492           (15,414         ) (3,449         ) (2,790         ) (833         ) (501         )           (31,740         ) (245	Consumer Real Estate         Commercial         Leasing and Equipment Finance         Inventory Finance         Auto Finance         Other           \$171,561         \$24,435         \$12,103         \$9,460         \$4,584         \$—           33,482         —         3,465         1,084         2,808         7           (9,316         ) (2,577         ) (1,319         ) (486         ) (360         ) 8           (15,639         ) (165         ) (903         ) (874         ) (157         —           (5,958         )         —         (90         ) (4,250         )         —           (6,363         ) (4,228         ) (1,816         ) (2,654         ) (470         ) (12         )           87         —         —         616         —         —           \$167,854         \$17,112         \$11,440         \$2,896         \$6,405         \$3           At or For the Six Months Ended June 30, 2015         Leasing and Equipment Finance         Inventory Finance         Auto Finance         Other           6d         \$173,271         \$25,035         \$12,670         \$2,082         \$3,676         \$—           66,154         4,704         7,663         9,473         4,492

Other, net	292	153		614			1,059
Balance, end of period	\$167,854	\$17,112	\$11,440	\$2,896	\$6,405	\$3	\$205,710

Loan Credit Classifications TCF assesses the risk of its loan and lease portfolio utilizing numerous risk characteristics as outlined in the previous sections. The loan credit classifications represent an additional characteristic that is closely monitored in the overall credit risk process. The loan credit classifications derived from standard regulatory rating definitions include: accruing non-classified (pass and special mention) and accruing classified (substandard and doubtful). Accruing classified loans and leases have well-defined weaknesses, but may never become non-accrual or result in a loss.

The following tables summarize accruing loans and leases by portfolio and regulatory classification and non-accrual loans and leases by portfolio.

ioans and icases of	•									
	At June 30, 2	201	5							
	Accruing No	n-c	classified		Accruing Cla	assified		Total	Total Loans	
(Dollars in thousands)	Pass		Special Me	ntic	<b>S</b> ubstandard	Doubtful	Total Accruing	Non-accrual		
Consumer real estate	\$5,281,200		\$67,563		\$27,412	\$—	\$5,376,175	\$167,854	\$5,544,029	
Commercial	3,003,430		38,559		53,243	_	3,095,232	17,112	3,112,344	
Leasing and equipment finance	3,757,822		10,919		11,034	_	3,779,775	11,440	3,791,215	
Inventory finance Auto finance Other	1,837,650 2,291,273 21,825		110,749 33		154,792 4,003 24		2,103,191 2,295,309 21,849	2,896 6,405 3	2,106,087 2,301,714 21,852	
Total loans and leases	\$16,193,200		\$227,823		\$250,508	\$—	\$16,671,531	\$205,710	\$16,877,241	
Percent of total loans and leases	96.0	%	1.3	%	1.5 %	_ %	98.8 %	1.2 %	100.0 %	
	At December		*							
	Accruing No	on-	classified		Accruing Cl	assified		Total	Total Loans	
(Dollars in thousands)	Pass		Special Me	enti	o <b>S</b> ubstandard	Doubtfu	Total Accruing	Non-accrual		
Consumer real estate	\$5,395,103		\$69,811		\$44,179	<b>\$</b> —	\$5,509,093	\$173,271	\$5,682,364	
Commercial	3,033,992		46,935		51,703		3,132,630	25,035	3,157,665	
Leasing and equipment finance	3,704,565		16,539		11,548	_	3,732,652	12,670	3,745,322	
Inventory finance Auto finance Other	1,661,701 1,906,740 24,136		90,413 — 8		122,894 4,645 —	_ _ _	1,875,008 1,911,385 24,144	2,082 3,676	1,877,090 1,915,061 24,144	
Total loans and	\$15,726,237	,	\$223,706		\$234,969	\$—	\$16,184,912	\$216,734	\$16,401,646	
leases	\$13,720,237		Ψ 222,700		Ψ25 .,> 0>	Ψ	φ10,101,712	Ψ210,75.	Ψ10,101,010	

The combined balance of accruing classified loans and leases and non-accrual loans and leases was \$456.2 million at June 30, 2015, an increase of \$4.5 million from December 31, 2014, primarily due to an increase in inventory finance classified loans, partially offset by a decrease in consumer real estate classified loans and a decrease in total non-accrual loans. Included in the table above in the non-accrual column are \$52.8 million and \$50.0 million of consumer real estate loans discharged in Chapter 7 bankruptcy that were not reaffirmed at June 30, 2015 and

December 31, 2014, respectively.

Allowance for Loan and Lease Losses The determination of the allowance for loan and lease losses is a critical accounting estimate. TCF's evaluation of incurred losses is based upon historical loss rates multiplied by the respective portfolio's loss emergence period. Factors utilized in the determination of the amount of the allowance include historical trends in loss rates, the portfolios' overall risk characteristics, changes in its character or size, risk rating migration, delinquencies, collateral values and prevailing economic conditions. The various factors used in the methodologies are reviewed on a periodic basis.

The Company considers the allowance for loan and lease losses of \$156.1 million appropriate to cover losses incurred in the loan and lease portfolios at June 30, 2015. However, no assurance can be given that TCF will not, in any particular period, sustain loan and lease losses that are sizable in relation to the amount reserved or will not require significant changes in the balance of the allowance for loan and lease losses due to subsequent evaluations of the loan and lease portfolios, in light of factors then prevailing, including economic conditions, TCF's ongoing credit review process or regulatory requirements. Among other factors, an economic slowdown, increasing levels of unemployment and/or a decline in collateral values may have an adverse impact on the current adequacy of the allowance for loan and lease losses by increasing credit risk and the risk of potential loss.

The total allowance for loan and lease losses is generally available to absorb losses from any segment of the portfolio. The allocation of TCF's allowance for loan and lease losses disclosed in the following table is subject to change based on changes in the criteria used to evaluate the allowance and is not necessarily indicative of the trend of future losses in any particular portfolio.

In conjunction with Note 5 of Notes to Consolidated Financial Statements, Allowance for Loan and Lease Losses and Credit Quality Information, the following table includes detailed information regarding TCF's allowance for loan and lease losses.

	At June 30, 20	)15	At December 3	1, 2014	
(Dollars in thousands)	Allowance	Percentage of Portfolio	Allowance	Percentage of Portfolio	
Consumer real estate:					
First mortgage lien	\$50,503	1.76 %	\$55,319	1.76	%
Junior lien	24,184	0.90	30,042	1.18	
Consumer real estate	74,687	1.35	85,361	1.50	
Commercial:					
Commercial real estate	22,321	0.88	24,616	0.94	
Commercial business	7,884	1.37	6,751	1.27	
Total commercial	30,205	0.97	31,367	0.99	
Leasing and equipment finance	17,669	0.47	18,446	0.49	
Inventory finance	10,879	0.52	10,020	0.53	
Auto finance	22,061	0.96	18,230	0.95	
Other	614	2.81	745	3.09	
Total allowance for loan and lease losses	156,115	0.93	164,169	1.00	
Other credit loss reserves:					
Reserves for unfunded commitments	983	N.A.	943	N.A.	
Total credit loss reserves	\$157,098	0.93	\$165,112	1.01	
N.A. Not Applicable.					

At June 30, 2015, the allowance as a percent of total loans and leases decreased to 0.93%, compared with 1.00% at December 31, 2014. The decrease was driven by improved home values and charge-offs of previously reserved consumer real estate loan balances.

Other Real Estate Owned and Repossessed and Returned Assets Other real estate owned and repossessed and returned assets are summarized in the following table.

(In thousands)	At June 30, 2015	At December 31, 2014
Other real estate owned:(1)		
Consumer real estate	\$44,336	\$44,932
Commercial real estate	13,671	20,718

3,525
\$69,175

(1) Includes properties owned and foreclosed properties subject to redemption.

Total consumer real estate properties reported in other real estate owned included 294 owned properties and 129 foreclosed properties subject to redemption at June 30, 2015, compared with 277 owned properties and 146 foreclosed properties subject to redemption at December 31, 2014. The increase in owned properties from December 31, 2014 resulted from the addition of 317 properties, partially offset by sales of 300 properties. The average length of time of consumer real estate properties sold during the second quarter of 2015 was approximately 4.9 months from the date the properties were listed for sale. Consumer real estate loans in process of foreclosure were \$47.5 million and \$53.7 million at June 30, 2015 and December 31, 2014, respectively.

The changes in the amount of other real estate owned for the second quarter and first six months of 2015 are summarized in the following tables.

At or For the T	Three Months Ended Jui	ne 30, 2015	
Consumer	Commercial	Total	
\$44,363	\$18,035	\$62,398	
15,193	166	15,359	
(14,404	) (2,760	) (17,164	)
(2,311	) (1,692	) (4,003	)
1,495	(78	) 1,417	
\$44,336	\$13,671	\$58,007	
At or For the S	ix Months Ended June	30, 2015	
Consumer	Commercial	Total	
\$44,932	\$20,718	\$65,650	
30,626	246	30,872	
(28,192	) (4,371	) (32,563	)
(4,586	) (2,841	) (7,427	)
1.556	(81	) 1,475	
,			
	Consumer \$44,363 15,193 (14,404 (2,311 1,495 \$44,336 At or For the S Consumer \$44,932 30,626 (28,192 (4,586	Consumer Commercial \$44,363 \$18,035 \$15,193 \$166 \$(14,404 ) (2,760 \$(2,311 ) (1,692 \$1,495 \$(78 \$44,336 \$13,671 At or For the Six Months Ended June Consumer Commercial \$44,932 \$20,718 \$30,626 \$246 \$(28,192 ) (4,371 \$(4,586 ) (2,841)	\$44,363 \$18,035 \$62,398 15,193 166 15,359 (14,404 ) (2,760 ) (17,164 (2,311 ) (1,692 ) (4,003 1,495 (78 ) 1,417 \$44,336 \$13,671 \$58,007 At or For the Six Months Ended June 30, 2015 Consumer Commercial Total \$44,932 \$20,718 \$65,650 30,626 246 30,872 (28,192 ) (4,371 ) (32,563 (4,586 ) (2,841 ) (7,427

Liquidity Management Deposits are the primary source of TCF's funds for use in lending and for other general business purposes. In addition to deposits, TCF derives funds from loan and lease repayments, loan sales and borrowings. Lending activities, such as loan originations and purchases and equipment purchases for lease financing, are the primary uses of TCF's funds.

TCF Bank had \$552.9 million and \$767.0 million of net liquidity qualifying interest-bearing deposits at the Federal Reserve Bank at June 30, 2015 and December 31, 2014, respectively. Interest-bearing deposits held at the Federal Reserve Bank and unencumbered securities were \$1.3 billion and \$1.4 billion at June 30, 2015 and December 31, 2014, respectively.

The primary source of funding for TCF Commercial Finance Canada, Inc. ("TCFCFC") is a line of credit with TCF Bank. Primarily for contingency purposes, TCFCFC maintains a \$20.0 million Canadian dollar-denominated line of credit facility with a counterparty, which is guaranteed by TCF Bank. At June 30, 2015, TCFCFC had \$4.0 million (USD) outstanding under the line of credit with the counterparty.

Deposits Deposits totaled \$15.8 billion at June 30, 2015, an increase of \$0.4 billion, or 2.4%, from December 31, 2014, primarily due to special campaigns for money market accounts and certificates of deposit.

Checking, savings and money market deposits are an important source of low interest cost funds for TCF. These deposits totaled \$12.6 billion at June 30, 2015, an increase of \$0.2 billion from December 31, 2014, and comprised 79.8% of total deposits at June 30, 2015, compared with 80.3% of total deposits at December 31, 2014. The average

balance of these types of deposits for both the second quarter and first six months of 2015 was \$12.7 billion, an increase of \$0.7 billion from the \$12.0 billion average balance for both the second quarter and first six months of 2014.

Certificates of deposit totaled \$3.2 billion at June 30, 2015, compared with \$3.0 billion at December 31, 2014.

# **Table of Contents**

Non-interest bearing checking represented 19.0% of total deposits at June 30, 2015, compared with 18.3% at December 31, 2014. TCF's weighted-average rate for deposits, including non-interest bearing deposits, was 0.28% at June 30, 2015, compared with 0.26% at December 31, 2014. The increase was primarily due to increased average rates resulting from promotions for money market accounts and certificates of deposit.

Borrowings Borrowings totaled \$1.2 billion at both June 30, 2015 and December 31, 2014. Historically, TCF has borrowed primarily from the Federal Home Loan Bank ("FHLB") of Des Moines, institutional sources under repurchase agreements and other sources. At June 30, 2015, TCF had \$2.6 billion of unused, secured borrowing capacity at the FHLB of Des Moines.

On February 27, 2015, TCF Bank issued \$150.0 million of subordinated notes due February 27, 2025 with a fixed-rate coupon of 4.60% per annum. Simultaneously, TCF Bank entered into an interest rate swap agreement designated as a fair value hedge. The effect of the interest rate swap is to effectively convert the fixed-rate on the subordinated notes to a floating interest rate based on the three-month LIBOR plus a fixed number of basis points on the notional amount.

See Note 7 and Note 8 of Notes to Consolidated Financial Statements, Short-term Borrowings and Long-term Borrowings, respectively, for additional information regarding TCF's borrowings.

Capital Management TCF is committed to managing capital to maintain protection for depositors and creditors. TCF employs a variety of capital management tools to achieve its capital goals, including, but not limited to, dividends, public offerings of preferred and common stock, common stock repurchases and the issuance or redemption of subordinated debt and other capital instruments. TCF maintains a Capital Planning and Dividend Policy which applies to TCF Financial and incorporates TCF Bank's Capital Planning and Dividend Policy. These policies ensure that capital strategy actions, including the addition of new capital, if needed, or the declaration of preferred stock, common stock or bank dividends are prudent, efficient and provide value to TCF's stockholders, while ensuring that past and prospective earnings retention is consistent with TCF's capital needs, asset quality and overall financial condition. TCF's capital levels are managed in such a manner that all regulatory capital requirements for well-capitalized banks and bank holding companies are exceeded. At June 30, 2015 and December 31, 2014, regulatory capital for TCF and TCF Bank exceeded their respective regulatory capital requirements. See Note 9 of Notes to Consolidated Financial Statements, Regulatory Capital Requirements.

Preferred Stock At June 30, 2015, there were 6,900,000 depositary shares outstanding, each representing a 1/1,000th interest in a share of the Series A Non-Cumulative Perpetual Preferred Stock of TCF Financial Corporation, par value \$.01 per share, with a liquidation preference of \$25,000 per share (equivalent to \$25 per depositary share)("Series A Preferred Stock"). Dividends are payable on the Series A Preferred Stock if, as and when declared by TCF's Board of Directors on a non-cumulative basis on March 1, June 1, September 1 and December 1 of each year at a per annum rate of 7.5%. At June 30, 2015, there were 4,000,000 shares outstanding of 6.45% Series B Non-Cumulative Perpetual Preferred Stock of TCF Financial Corporation, par value \$.01 per share, with a liquidation preference of \$25 per share ("Series B Preferred Stock"). Dividends are payable on the Series B Preferred Stock if, as and when declared by TCF's Board of Directors on a non-cumulative basis on March 1, June 1, September 1 and December 1 of each year at a per annum rate of 6.45%.

Equity Total equity at June 30, 2015 was \$2.2 billion, or 11.2% of total assets, compared with \$2.1 billion, or 11.0% of total assets, at December 31, 2014. Dividends to common stockholders on a per share basis totaled 5 cents for the quarters ended June 30, 2015 and 2014. TCF's common dividend payout ratio was 17.2% for both the quarters ended June 30, 2015 and 2014. TCF Financial's primary funding sources for dividends are earnings and dividends received from TCF Bank.

At June 30, 2015, TCF had 5.4 million shares remaining in its stock repurchase program authorized by its Board of Directors, which has no expiration. Prior consultation with the Federal Reserve is required before TCF could repurchase any shares of its common stock.

Tangible common equity at June 30, 2015 was \$1.7 billion, or 8.72% of total tangible assets, compared with \$1.6 billion, or 8.50% of total tangible assets, at December 31, 2014. Tangible common equity is not a financial measure recognized under generally accepted accounting principles in the United States ("GAAP") (i.e., non-GAAP). Tangible common equity represents total equity less preferred stock, goodwill, other intangible assets and non-controlling interest in subsidiaries. Tangible assets represent total assets less goodwill and other intangible assets. When evaluating capital adequacy and utilization, management considers financial measures such as tangible common equity to tangible assets. This non-GAAP financial measure is viewed by management as a useful indicator of capital levels available to withstand unexpected market or economic conditions and also provides investors, regulators and other users with information to be viewed in relation to other banking institutions.

The following table includes reconciliations of the non-GAAP financial measures of tangible common equity and tangible assets to the GAAP measures of total equity and total assets, respectively.

(Dollars in thousands)	At June 30, 2015	At December 31, 2014
Computation of tangible common equity to tangible assets:		
Total equity	\$2,222,022	\$2,135,364
Less: Non-controlling interest in subsidiaries	19,511	13,715
Total TCF Financial Corporation stockholders' equity	2,202,511	2,121,649
Less:		
Preferred stock	263,240	263,240
Goodwill	225,640	225,640
Other intangibles	3,909	4,641
Tangible common equity	\$1,709,722	\$1,628,128
Total assets	\$19,826,350	\$19,394,611
Less:		
Goodwill	225,640	225,640
Other intangibles	3,909	4,641
Tangible assets	\$19,596,801	\$19,164,330
Tangible common equity to tangible assets	8.72	% 8.50 %

# Recent Accounting Developments

In May 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2015-07, Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent), which eliminates the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient pursuant to Accounting Standards Codification 820, Fair Value Measurement. The adoption of this ASU will be required on a retrospective basis beginning with TCF's Quarterly Report on Form 10-Q for the quarter ending March 31, 2016. Early adoption is allowed. The adoption of this ASU is not expected to have a material impact on our consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-05, Intangibles-Goodwill and Other - Internal-Use Software (Subtopic 350-40); Customer's Accounting for Fees Paid in a Cloud Computing Arrangement, which updates guidance about whether a cloud computing arrangement includes a software license and how to account for those software licenses. The adoption of this ASU will be required on either a retrospective or prospective basis beginning with TCF's Quarterly Report on Form 10-Q for the quarter ending March 31, 2016. Early adoption is allowed. The adoption of this ASU will not have a material impact on our consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-04, Compensation-Retirement Benefits (Topic 715): Practical Expedient for the Measurement Date of an Employer's Defined Benefit Obligation and Plan Assets, which allows employers with fiscal year ends that do not coincide with a calendar month end to make an accounting policy election to measure defined benefit plan assets and obligations as of the end of the month closest to their fiscal year ends. The adoption of this ASU will be required on a prospective basis beginning with TCF's Quarterly Report on Form 10-Q for the quarter ending March 31, 2016. Early adoption is allowed. The adoption of this ASU will not have a material impact on our consolidated financial statements.

# **Table of Contents**

In April 2015, the FASB issued ASU No. 2015-03, Interest-Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs, which requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from that debt liability, consistent with the presentation of a debt discount. The adoption of this ASU will be required on a retrospective basis beginning with TCF's Quarterly Report on Form 10-Q for the quarter ending March 31, 2016. Early adoption is allowed. The adoption of this ASU is not expected to have a material impact on our consolidated financial statements.

In February 2015, the FASB issued ASU No. 2015-02, Consolidation (Topic 820): Amendments to the Consolidation Analysis, which changes the analysis that a reporting entity must perform to determine whether it should consolidate certain types of legal entities. The adoption of this ASU will be required on a retrospective or modified retrospective basis beginning with TCF's Quarterly Report on Form 10-Q for the quarter ending March 31, 2016. The adoption of this ASU is not expected to have a material impact on our consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which requires revenue recognition to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The adoption of this ASU will be required, using one of two retrospective application methods, beginning with TCF's Quarterly Report on Form 10-Q for the quarter ending March 31, 2017. Management is currently evaluating the potential impact of this guidance on our consolidated financial statements.

# Legislative and Regulatory Developments

Federal and state legislation impose numerous legal and regulatory requirements on financial institutions. Future legislative or regulatory change, or changes in enforcement practices or court rulings, may have a dramatic and potentially adverse impact on TCF.

Cautionary Statements for Purposes of the Safe Harbor Provisions of the Securities Litigation Reform Act

Any statements contained in this Quarterly Report on Form 10-Q regarding the outlook for the Company's businesses and their respective markets, such as projections of future performance, guidance, statements of the Company's plans and objectives, forecasts of market trends and other matters, are forward-looking statements based on the Company's assumptions and beliefs. Such statements may be identified by such words or phrases as "will likely result," "are expected to," "will continue," "outlook," "will benefit," "is anticipated," "estimate," "project," "management believes" or similar expressions. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those discussed in such statements and no assurance can be given that the results in any forward-looking statement will be achieved. For these statements, TCF claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Any forward-looking statement speaks only as of the date on which it is made, and we disclaim any obligation to subsequently revise any forward-looking statement to reflect events or circumstances after such date or to reflect the occurrence of anticipated or unanticipated events.

Certain factors could cause the Company's future results to differ materially from those expressed or implied in any forward-looking statements contained herein. These factors include the factors discussed in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2014, under the heading "Risk Factors," the factors discussed below and any other cautionary statements, written or oral, which may be made or referred to in connection with any such forward-looking statements. Since it is not possible to foresee all such factors, these factors should not be considered as complete or exhaustive.

Adverse Economic or Business Conditions; Competitive Conditions; Credit and Other Risks. Deterioration in general economic and banking industry conditions, including those arising from government shutdowns, defaults, anticipated defaults or rating agency downgrades of sovereign debt (including debt of the U.S.), or increases in unemployment; adverse economic, business and competitive developments such as shrinking interest margins, reduced demand for financial services and loan and lease products, deposit outflows, increased deposit costs due to competition for deposit growth and evolving payment system developments, deposit account attrition or an inability to increase the number of deposit accounts; customers completing financial transactions without using a bank; adverse changes in credit quality and other risks posed by TCF's loan, lease, investment, securities held to maturity and securities available for sale portfolios, including declines in commercial or residential real estate values, changes in the allowance for loan and lease losses dictated by new market conditions or regulatory requirements, or the inability of home equity line borrowers to make increased payments caused by increased interest rates or amortization of principal; deviations from estimates of prepayment rates and fluctuations in interest rates that result in decreases in the value of assets such as interest-only strips that arise in connection with TCF's loan sales activity; interest rate risks resulting from fluctuations in prevailing interest rates or other factors that result in a mismatch between yields earned on TCF's interest-earning assets and the rates paid on its deposits and borrowings; foreign currency exchange risks; counterparty risk, including the risk of defaults by our counterparties or diminished availability of counterparties who satisfy our credit quality requirements; decreases in demand for the types of equipment that TCF leases or finances; the effect of any negative publicity.

Legislative and Regulatory Requirements. New consumer protection and supervisory requirements and regulations, including those resulting from action by the Consumer Financial Protection Bureau and changes in the scope of Federal preemption of state laws that could be applied to national banks and their subsidiaries; the imposition of requirements that adversely impact TCF's deposit, lending, loan collection and other business activities such as mortgage foreclosure moratorium laws, further regulation of financial institution campus banking programs, use by municipalities of eminent domain on property securing troubled residential mortgage loans, or imposition of underwriting or other limitations that impact the ability to offer certain variable-rate products; changes affecting customer account charges and fee income, including changes to interchange rates; regulatory actions or changes in customer opt-in preferences with respect to overdrafts, which may have an adverse impact on TCF's fee revenue; changes to bankruptcy laws which would result in the loss of all or part of TCF's security interest due to collateral value declines; deficiencies in TCF's compliance under the Bank Secrecy Act in past or future periods, which may result in regulatory enforcement action including monetary penalties; increased health care costs resulting from Federal health care reform; regulatory criticism and resulting enforcement actions or other adverse consequences such as increased capital requirements, higher deposit insurance assessments or monetary damages or penalties; heightened regulatory practices, requirements or expectations, including, but not limited to, requirements related to enterprise risk management, the Bank Secrecy Act and anti-money laundering compliance activity.

Earnings/Capital Risks and Constraints, Liquidity Risks. Limitations on TCF's ability to pay dividends or to increase dividends because of financial performance deterioration, regulatory restrictions or limitations; increased deposit insurance premiums, special assessments or other costs related to adverse conditions in the banking industry; the impact on banks of regulatory reform, including additional capital, leverage, liquidity and risk management requirements or changes in the composition of qualifying regulatory capital; adverse changes in securities markets directly or indirectly affecting TCF's ability to sell assets or to fund its operations; diminished unsecured borrowing capacity resulting from TCF credit rating downgrades or unfavorable conditions in the credit markets that restrict or limit various funding sources; costs associated with new regulatory requirements or interpretive guidance relating to liquidity; uncertainties relating to future retail deposit account changes, including limitations on TCF's ability to predict customer behavior and the impact on TCF's fee revenues.

# **Table of Contents**

Branching Risk; Growth Risks. Adverse developments affecting TCF's supermarket banking relationships or any of the supermarket chains in which TCF maintains supermarket branches; costs related to closing underperforming branches; slower than anticipated growth in existing or acquired businesses; inability to successfully execute on TCF's growth strategy through acquisitions or cross-selling opportunities; failure to expand or diversify TCF's balance sheet through new or expanded programs or opportunities; failure to successfully attract and retain new customers, including the failure to attract and retain manufacturers and dealers to expand the inventory finance business; failure to effectuate, and risks of claims related to, sales and securitizations of loans; risks related to new product additions and addition of distribution channels (or entry into new markets) for existing products.

Technological and Operational Matters. Technological or operational difficulties, loss or theft of information, cyber-attacks and other security breaches, counterparty failures and the possibility that deposit account losses (fraudulent checks, etc.) may increase; failure to keep pace with technological change, including the failure to develop and maintain technology necessary to satisfy customer demands. Ability to attract and retain employees given competitive conditions and the impact of consolidating facilities.

Litigation Risks. Results of litigation or government enforcement actions, including class action litigation or enforcement actions concerning TCF's lending or deposit activities, including account servicing processes or fees or charges, or employment practices; and possible increases in indemnification obligations for certain litigation against Visa U.S.A. and potential reductions in card revenues resulting from such litigation or other litigation against Visa.

Accounting, Audit, Tax and Insurance Matters. Changes in accounting standards or interpretations of existing standards; federal or state monetary, fiscal or tax policies, including adoption of state legislation that would increase state taxes; ineffective internal controls; adverse federal, state or foreign tax assessments or findings in tax audits; lack of or inadequate insurance coverage for claims against TCF; potential for claims and legal action related to TCF's fiduciary responsibilities.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

TCF's results of operations depend to a large degree on its net interest income and its ability to manage interest rate risk. Although TCF manages other risks in the normal course of business, such as credit risk, liquidity risk, and operational risk, the Company considers interest rate risk to be one of its more significant market risks. A mismatch between maturities, interest rate sensitivities and prepayment characteristics of assets and liabilities results in interest rate risk. TCF, like most financial institutions, has material interest rate risk exposure to changes in both short-term and long-term interest rates, as well as variable interest rate indices (e.g., the prime rate or LIBOR).

TCF's management Asset & Liability Committee ("ALCO") manages TCF's interest rate risk based on interest rate expectations and other factors. The principal objective of TCF's management asset and liability activities is to provide maximum levels of net interest income and facilitate the funding needs of the Company, while maintaining acceptable levels of interest rate risk and liquidity risk.

Management utilizes net interest income simulation models to estimate the near-term effects of changing interest rates on its net interest income. Net interest income simulation involves forecasting net interest income under a variety of scenarios, including the level of interest rates, the shape of the yield curve and the spreads between market interest rates. Management exercises its best judgment in making assumptions regarding events that management can influence, such as non-contractual deposit re-pricings and events outside management's control, such as consumer behavior on loan and deposit activity and the effect that competition has on both loan and deposit pricing. These assumptions are subjective and, as a result, net interest income simulation results will differ from actual results due to the timing, magnitude and frequency of interest rate changes, changes in market conditions, consumer behavior and management strategies, among other factors. TCF performs various sensitivity analyses on assumptions of new loan spreads, prepayment rates, basis risk, deposit attrition and deposit re-pricing.

The following table presents changes in TCF's net interest income over a twelve month period if short- and long-term interest rates were to sustain an immediate increase of 100 basis points and 200 basis points. The impact of planned growth and new business activities is factored into the simulation model.

	Impact on Net Interest Income					
(Dollars in millions)	June 30, 2015		December 31, 2014		31, 2014	
Immediate Change in Interest Rates:						
+200 basis points	\$87.0	10.5	%	\$73.6	8.9	%
+100 basis points	46.7	5.6		39.4	4.7	

As of June 30, 2015, 53.2% of TCF's loan and lease balances will reprice or are expected to pay down in the next 12 months and 63.6% of TCF's deposit balances are low cost or no cost deposits. The mix of assets repricing compared with low cost or no cost deposits should enable TCF to increase net interest income when interest rates rise.

Management also uses economic value of equity ("EVE") and interest rate gap analyses to measure risk in the balance sheet that might not be taken into account in the net interest income simulation analysis. Net interest income simulation highlights exposure over a relatively short time period, while EVE analysis incorporates all cash flows over the estimated remaining life of all balance sheet positions. The valuation of the balance sheet, at a point in time, is defined as the discounted present value of asset cash flows minus the discounted present value of liability cash flows. Interest rate gap is the difference between interest-earning assets and interest-bearing liabilities re-pricing within a given period and represents the net asset or liability sensitivity at a point in time.

# **Table of Contents**

# Item 4. Controls and Procedures

Disclosure Controls and Procedures The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer (Principal Executive Officer), Chief Financial Officer (Principal Financial Officer) and Chief Accounting Officer (Principal Accounting Officer), of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rules 13a-15 and 15d-15 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon that evaluation, management concluded that the Company's disclosure controls and procedures were effective as of June 30, 2015.

Disclosure controls and procedures are designed to ensure that information required to be disclosed by TCF in reports filed or submitted under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to the Company's management, including the Chief Executive Officer (Principal Executive Officer), Chief Financial Officer (Principal Financial Officer) and Chief Accounting Officer (Principal Accounting Officer), as appropriate, to allow for timely decisions regarding required disclosure. TCF's disclosure controls also include internal controls that are designed to provide reasonable assurance that transactions are properly authorized, assets are safeguarded against unauthorized or improper use and that transactions are properly recorded and reported.

Changes in Internal Control Over Financial Reporting There were no changes to TCF's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended June 30, 2015, that materially affected, or are reasonably likely to materially affect, TCF's internal control over financial reporting.

# PART II - OTHER INFORMATION

# Item 1. Legal Proceedings

From time to time, TCF is a party to legal proceedings arising out of its lending, leasing and deposit operations, including foreclosure proceedings and other collection actions as part of its lending and leasing collections activities. TCF may also be subject to enforcement actions brought by federal regulators, including the Securities and Exchange Commission, the Federal Reserve, the OCC and the Consumer Financial Protection Bureau. From time to time, borrowers and other customers, and employees and former employees, have also brought actions against TCF, in some cases claiming substantial damages. TCF and other financial services companies are subject to the risk of class action litigation. Litigation is often unpredictable and the actual results of litigation cannot be determined, and therefore the ultimate resolution of a matter and the possible range of loss associated with certain potential outcomes cannot be established. Based on our current understanding of TCF's pending legal proceedings, management does not believe that judgments or settlements arising from pending or threatened legal matters, individually or in the aggregate, would have a material adverse effect on the consolidated financial position, operating results or cash flows of TCF. TCF is also subject to regulatory examinations, and TCF's regulatory authorities may impose sanctions on TCF for failures related to regulatory compliance.

# Item 1A. Risk Factors

There were no material changes in risk factors for TCF in the quarter covered by this report. You should carefully consider the risks and risk factors included under Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2014. TCF's business, financial condition or results of operations could be materially adversely affected by any of these risks.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table summarizes share repurchase activity for the quarter ended June 30, 2015.

	Total Number	Average	Total Number of Shares	Maximum Number of
Period	of Shares	Price Paid	Purchased as Part of	Shares that May Yet be
	Purchased	Per Share	Publicly Announced Plan	Purchased Under the Plan
April 1 to April 30, 2015				
Share repurchase program <sup>(1)</sup>	_	<b>\$</b> —		5,384,130
Employee transactions <sup>(2)</sup>	34,711	\$15.63	N.A.	N.A.
May 1 to May 31, 2015				
Share repurchase program <sup>(1)</sup>	_	<b>\$</b> —		5,384,130
Employee transactions <sup>(2)</sup>	3,668	\$15.62	N.A.	N.A.
June 1 to June 30, 2015				
Share repurchase program <sup>(1)</sup>	_	<b>\$</b> —		5,384,130
Employee transactions <sup>(2)</sup>	13,561	\$17.06	N.A.	N.A.
Total				
Share repurchase program <sup>(1)</sup>	_	<b>\$</b> —		5,384,130
Employee transactions <sup>(2)</sup>	51,940	\$16.00	N.A.	N.A.
NI A Nick Amplicable				

N.A. Not Applicable

The current share repurchase authorization was approved by the Board of Directors on April 14, 2007 and was announced in a press release dated April 16, 2007. The authorization was for a repurchase of up to an additional 5% of TCF's common stock outstanding at the time of the authorization, or 6.5 million shares. TCF has not

(1) repurchased shares since October 2007. Future repurchases will be based upon capital levels, growth expectations and market opportunities and may be subject to regulatory approval. The ability to repurchase shares in the future may be adversely affected by new legislation or regulations or by changes in regulatory policies. This authorization does not have an expiration date.

Represents restricted stock withheld pursuant to the terms of awards granted on or prior to April 22, 2015 under the TCF Financial Incentive Stock Program to offset tax withholding obligations that occur upon vesting and release of

(2) restricted stock. The TCF Financial Incentive Stock Program provides that the value of shares withheld shall be the average of the high and low prices of common stock of TCF Financial Corporation on the date the relevant transaction occurs.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

See Index to Exhibits on page 61 of this report.

# **Table of Contents**

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# TCF FINANCIAL CORPORATION

/s/ William A. Cooper William A. Cooper, Chairman and Chief Executive Officer (Principal Executive Officer)

/s/ Michael S. Jones Michael S. Jones, Executive Vice President and Chief Financial Officer (Principal Financial Officer)

/s/ Susan D. Bode Susan D. Bode, Senior Vice President and Chief Accounting Officer (Principal Accounting Officer)

Dated: August 5, 2015

# Table of Contents

# TCF FINANCIAL CORPORATION INDEX TO EXHIBITS FOR FORM 10-Q

Exhibit Number	Description
3.1	Amended and Restated Certificate of Incorporation of TCF Financial Corporation [incorporated by reference to Exhibit 3.1 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)]
3.2	Amended and Restated Bylaws of TCF Financial Corporation [incorporated by reference to Exhibit 3.2 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)]
10.1	TCF Financial 2015 Omnibus Incentive Plan [incorporated by reference to Exhibit 10.1 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)] Form of Restricted Stock Award Agreement under the TCF Financial 2015 Omnibus Incentive Plan
10.2	[incorporated by reference to Exhibit 10.2 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)]
10.3	Form of Performance-Based Restricted Stock Award Agreement under the TCF Financial 2015 Omnibus Incentive Plan [incorporated by reference to Exhibit 10.3 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)]
10.4	Form of Restricted Stock Unit Agreement under the TCF Financial 2015 Omnibus Incentive Plan [incorporated by reference to Exhibit 10.4 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)]
10.5	Form of Performance-Based Restricted Stock Unit Agreement under the TCF Financial 2015 Omnibus Incentive Plan [incorporated by reference to Exhibit 10.5 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)]
10.6	2015 Performance-Based Restricted Stock Unit Agreement under the TCF Financial 2015 Omnibus Incentive Plan entered into by certain executives [incorporated by reference to Exhibit 10.6 to TCF Financial Corporation's Current Report on Form 8-K filed April 28, 2015 (No. 15798862)]
31.1#	Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2#	Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1#	Certification of the Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2#	Certification of the Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101#	Financial statements from the Quarterly Report on Form 10-Q of the Company for the period ended June 30, 2015, formatted in XBRL: (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to Consolidated Financial Statements

# Filed herein