

AVIAT NETWORKS, INC.  
Form 10-Q  
May 07, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended March 28, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33278

AVIAT NETWORKS, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

20-5961564  
(I.R.S. Employer  
Identification No.)

5200 Great America Parkway  
Santa Clara, California  
(Address of principal executive offices)

95054  
(Zip Code)

(408) 567-7000  
(Registrant's telephone number, including area code)

No changes  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the registrant's Common Stock as of April 30, 2014 was 62,149,780 shares.

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AVIAT NETWORKS, INC.  
QUARTERLY REPORT ON FORM 10-Q  
For the Quarterly Period Ended March 28, 2014  
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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## AVIAT NETWORKS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In millions, except per share amounts)	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
Revenues:				
Revenue from product sales	\$50.1	\$84.9	\$165.5	\$262.9
Revenue from services	31.3	33.4	95.1	99.4
Total revenues	81.4	118.3	260.6	362.3
Cost of revenues:				
Cost of product sales	39.6	61.7	128.2	188.6
Cost of services	20.9	22.5	67.1	67.2
Total cost of revenues	60.5	84.2	195.3	255.8
Gross margin	20.9	34.1	65.3	106.5
Operating expenses:				
Research and development expenses	8.4	9.9	27.5	29.0
Selling and administrative expenses	23.0	24.7	67.4	71.7
Amortization of identifiable intangible assets	0.1	0.1	0.3	0.3
Restructuring charges	4.2	0.4	9.0	0.9
Total operating expenses	35.7	35.1	104.2	101.9
Operating income (loss)	(14.8)	) (1.0)	) (38.9)	) 4.6
Interest income	0.3	0.2	0.4	0.7
Interest expense	(0.1)	) (0.2)	) (0.3)	) (0.7)
Income (loss) from continuing operations before income taxes	(14.6)	) (1.0)	) (38.8)	) 4.6
Provision for income taxes	0.5	0.6	0.2	12.0
Loss from continuing operations	(15.1)	) (1.6)	) (39.0)	) (7.4)
Income (loss) from discontinued operations, net of tax	0.3	(0.1)	) 0.7	(1.8)
Net loss	\$(14.8)	) \$(1.7)	) \$(38.3)	) \$(9.2)
Basic and diluted income (loss) per common share:				
Continuing operations	\$(0.24)	) \$(0.03)	) \$(0.63)	) \$(0.12)
Discontinued operations	\$0.00	) \$(0.00)	) \$0.01	) \$(0.03)
Net loss	\$(0.24)	) \$(0.03)	) \$(0.62)	) \$(0.15)
Weighted average shares outstanding, basic and diluted	61.9	60.3	61.5	59.9

See accompanying Notes to Condensed Consolidated Financial Statements

## AVIAT NETWORKS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(Unaudited)

(In millions)	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
Net loss	\$ (14.8	) \$ (1.7	) \$ (38.3	) \$ (9.2
Other comprehensive income (loss):				
Cash flow hedges:				
Change in unrealized gain (loss) on cash flow hedges	—	0.1	(0.3	) (0.1
Reclassification adjustment for realized net gain (loss) on cash flow hedges included in net loss	0.1	0.1	0.1	0.2
Net change in unrealized gain or loss on cash flow hedges	0.1	0.2	(0.2	) 0.1
Foreign currency translation gain (loss)	0.5	(0.3	) 1.0	0.6
Other comprehensive income (loss)	0.6	(0.1	) 0.8	0.7
Comprehensive loss	\$ (14.2	) \$ (1.8	) \$ (37.5	) \$ (8.5

See accompanying Notes to Condensed Consolidated Financial Statements

AVIAT NETWORKS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)

(In millions)	March 28, 2014	June 28, 2013
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$47.5	\$90.0
Receivables, net	80.1	86.3
Unbilled costs	26.8	28.9
Inventories	35.1	35.0
Customer service inventories	13.2	16.2
Deferred income taxes	0.7	0.9
Other current assets	19.0	17.0
Total current assets	222.4	274.3
Long-Term Assets		
Property, plant and equipment, net	29.8	28.8
Identifiable intangible assets, net	0.5	0.8
Deferred income taxes	1.5	1.4
Other assets	1.0	0.5
Total long-term assets	32.8	31.5
Total Assets	\$255.2	\$305.8
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities		
Short-term debt	\$6.0	\$8.8
Accounts payable	39.6	50.6
Accrued compensation and benefits	9.2	12.4
Other accrued expenses	35.3	33.7
Advance payments and unearned income	30.0	18.6
Reserve for uncertain tax positions	—	3.6
Deferred income taxes	1.4	1.1
Restructuring liabilities	4.5	2.3
Total current liabilities	126.0	131.1
Long-Term Liabilities		
Unearned income	7.6	8.5
Other long-term liabilities	3.8	2.3
Reserve for uncertain tax positions	1.0	12.3
Deferred income taxes	1.5	1.7
Total Liabilities	139.9	155.9
Commitments and Contingencies (Note 12)		
Stockholders' Equity		
Preferred stock	—	—
Common stock	0.6	0.6
Additional paid-in-capital	806.4	803.5
Accumulated deficit	(689.2)	(650.9)
Accumulated other comprehensive loss	(2.5)	(3.3)
Total Stockholders' Equity	115.3	149.9
Total Liabilities and Stockholders' Equity	\$255.2	\$305.8

See accompanying Notes to Condensed Consolidated Financial Statements

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AVIAT NETWORKS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

(In millions)	Three Quarters Ended	
	March 28, 2014	March 29, 2013
Operating Activities		
Net loss	\$(38.3	) \$(9.2
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Amortization of identifiable intangible assets	0.3	0.8
Depreciation and amortization of property, plant and equipment	5.3	4.2
Bad debt expenses	0.7	2.3
Share-based compensation expense	2.8	4.7
Charges for inventory and customer service inventory write-downs	3.3	4.8
Gain on disposition of the WiMAX business	—	(0.1
Other non-cash items	—	(0.1
Changes in operating assets and liabilities:		
Receivables	5.5	8.5
Unbilled costs	2.1	(1.6
Inventories	(1.4	) 12.1
Customer service inventories	1.0	1.1
Accounts payable	(9.5	) (16.5
Accrued expenses	(5.6	) (4.8
Advance payments and unearned income	10.4	(6.7
Income taxes payable or receivable	2.2	(3.2
Reserve for uncertain tax positions and deferred taxes	(14.8	) 11.9
Other assets and liabilities	3.9	(2.7
Net cash provided by (used in) operating activities	(32.1	) 5.5
Investing Activities		
Cash disbursed related to sale of WiMAX business, net	—	(0.1
Additions of property, plant and equipment	(7.8	) (5.9
Net cash used in investing activities	(7.8	) (6.0
Financing Activities		
Repayments of debt	(2.8	) (3.1
Payments on capital leases	(0.1	) (0.1
Proceeds from share-based compensation awards	0.1	0.2
Net cash used in financing activities	(2.8	) (3.0
Effect of exchange rate changes on cash and cash equivalents	0.2	0.4
Net Decrease in Cash and Cash Equivalents	(42.5	) (3.1
Cash and Cash Equivalents, Beginning of Period	90.0	96.0
Cash and Cash Equivalents, End of Period	\$47.5	\$92.9

See accompanying Notes to Condensed Consolidated Financial Statements



AVIAT NETWORKS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. The Company and Basis of Presentation

The Company

Aviat Networks, Inc. (the "Company" or "we") designs, manufactures and sells a range of wireless networking products, solutions and services to mobile and fixed telephone service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include broadband wireless access base stations and customer premises equipment for fixed and mobile, point-to-point digital microwave radio systems for access, backhaul, trunking and license-exempt applications, supporting new network deployments, network expansion, and capacity upgrades.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared by us in accordance with generally accepted accounting principles in the United States ("U.S. GAAP") and with the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial information. Accordingly, the statements do not include all information and footnotes required by U.S. GAAP for annual consolidated financial statements. In the opinion of management, such interim financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of financial position, results of operations and cash flows for such periods. The results for the quarter and three quarters ended March 28, 2014 (the "third quarter and first three quarters of fiscal 2014") are not necessarily indicative of the results that may be expected for the full fiscal year or future operating periods. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the fiscal year ended June 28, 2013.

The condensed consolidated financial statements include the accounts of the Company and its wholly-owned and majority owned subsidiaries. Significant intercompany transactions and accounts have been eliminated.

We operate on a 52-week or 53-week year ending on the Friday nearest June 30. The first three quarters of fiscal 2014 and 2013 included 13 weeks in each quarter.

Correction of Immaterial Errors

We recognized an adjustment of \$2.2 million during the second quarter of fiscal 2014 to correct immaterial errors arising from fiscal 2007 through September 27, 2013. The result of this adjustment was to decrease the benefit from income taxes and increase our reserve for uncertain tax positions. This had no impact to our statement of cash flows for fiscal 2013 and fiscal 2014 periods. We believe the impact of the adjustment is not material to our annual and quarterly financial statements as a whole for current or prior periods.

Use of Estimates

The preparation of consolidated financial statements in accordance with U.S. GAAP requires us to make estimates, assumptions and judgments affecting the amounts reported and related disclosures. Estimates are based upon historical factors, current circumstances and the experience and judgment of our management. We evaluate our estimates and assumptions on an ongoing basis and may employ outside experts to assist us in making these evaluations. Changes in such estimates, based on more accurate information, or different assumptions or conditions, may affect amounts reported in future periods. Such estimates affect significant items, including revenue recognition, provision for doubtful accounts, inventory and customer service inventory valuation, valuation allowances for deferred tax assets, uncertainties in income taxes, restructuring obligations, product warranty obligations, share-based awards, contingencies and useful lives of property, plant and equipment.



### Summary of Significant Accounting Policies

There have been no material changes in our significant accounting policies as of and for the first three quarters of fiscal 2014, as compared to the significant accounting policies described in our Annual Report on Form 10-K for the fiscal year ended June 28, 2013.

#### Recently Adopted Accounting Standards

In February 2013, the Financial Accounting Standards Board (“FASB”) issued an accounting standards update on reporting amounts reclassified out of accumulated other comprehensive income (“AOCI”), which requires companies to present information about reclassifications out of AOCI in one place. Companies also are required to present reclassifications by component when reporting changes in AOCI balances. For significant items reclassified out of AOCI to net income in their entirety in the period, companies must report the effect of the reclassifications on the respective line items in the statement where net income is presented. This information may be provided either in the notes or parenthetically on the face of that statement as long as all the information is disclosed in a single location. For items not reclassified to net income in their entirety in the period, companies must cross-reference in a note to other required disclosures. We adopted this new guidance in the first quarter of fiscal 2014 and the adoption did not impact our condensed consolidated financial position or results of operations as the guidance relates only to financial statement presentation.

#### Recently Issued Accounting Standards

In July 2013, the FASB issued an amendment to the accounting guidance on the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or tax credit carryforward exists. This new guidance requires entities, if certain criteria are met, to present an unrecognized tax benefit, or portion of an unrecognized tax benefit, in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward when such items exist in the same taxing jurisdiction. This new guidance is to be adopted prospectively and is effective for us beginning in our first quarter of fiscal 2015. The adoption of this standard will have no effect on our consolidated financial position or results of operations.

#### Note 2. Accumulated Other Comprehensive Income (Loss)

The changes in components of our accumulated other comprehensive loss during the first three quarters of fiscal 2014 are as follows:

	Foreign Currency Translation Adjustment (“CTA”) (In millions)	Hedging Derivatives	Total Accumulated Other Comprehensive Income (Loss)
Balance as of June 28, 2013	\$ (3.4)	) \$ 0.1	) \$ (3.3)
Foreign currency translation gain	1.0	—	1.0
Net unrealized gain (loss) on hedging activities	—	(0.2)	) (0.2)
Balance as of March 28, 2014	\$ (2.4)	) \$ (0.1)	) \$ (2.5)

#### Note 3. Net Income (Loss) Per Share of Common Stock

We compute net income (loss) per share of common stock using the two-class method. Basic net income (loss) per share is computed using the weighted average number of common shares and participating securities outstanding. Our unvested restricted shares (including restricted stock awards and performance share awards) contain rights to receive non-forfeitable dividends and therefore are considered to be participating securities and would be included in the calculations of net income per basic and diluted common share. As we incurred net loss in all periods presented, all potential dilutive securities from stock options, restricted stocks and units and performance shares and units have been excluded from the diluted net loss per share calculations, as their effect would have been anti-dilutive. The following table summarizes the potential weighted average shares of common stock outstanding that have been excluded from the



diluted net loss per share calculations:

	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
	(In millions)			
Stock options	7.2	4.2	8.0	4.9
Restricted stock awards and units and performance shares and units	0.2	1.0	0.5	1.4
Total potential shares of common stock excluded	7.4	5.2	8.5	6.3

#### Note 4. Balance Sheet Components

##### Receivables

Our receivables are summarized below:

	March 28, 2014	June 28, 2013
	(In millions)	
Accounts receivable	\$89.2	\$96.5
Less allowances for collection losses	(9.1	) (10.2
	\$80.1	\$86.3

We regularly require letters of credit from some customers and we generally discount these letters of credit with various financial institutions. Under these arrangements, collection risk is fully transferred to the financial institutions. We record the cost of discounting these letters of credit as interest expense. Total customer letters of credit being discounted and related interest expense were as follows:

	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
	(In millions)			
Customer letters of credit being discounted	\$—	\$13.2	\$1.8	\$31.5
Interest expense	\$—	\$—	\$—	\$0.2

##### Inventories

Our inventories are summarized below:

	March 28, 2014	June 28, 2013
	(In millions)	
Finished products	\$29.1	\$30.9
Work in process	4.1	3.9
Raw materials and supplies	1.9	0.2
	\$35.1	\$35.0
Deferred cost of sales included within finished goods	\$0.9	\$3.1

We recorded charges to adjust our inventory and customer service inventory to the lower of cost or market. These charges were primarily due to excess and obsolete inventory resulting from product transitioning and discontinuance, and deferred costs of revenue that we were unlikely to derive revenue from due to the disposition of our WiMAX business or customer insolvency. During the first three quarters of fiscal 2014 and 2013, such charges incurred were classified in cost

of product sales or discontinued operations as follows:

	Quarter Ended		Three Quarters Ended		
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013	
	(In millions, except percentages)				
Excess and obsolete inventory and deferred cost of sales charges	\$0.6	\$1.3	\$1.4	\$4.2	
Customer service inventory write-downs	1.6	0.2	1.9	0.6	
	\$2.2	\$1.5	\$3.3	\$4.8	
As % of revenue	2.7	% 1.3	% 1.3	% 1.3	%

Property, Plant and Equipment

Our property, plant and equipment are summarized below:

	March 28, 2014	June 28, 2013	
	(In millions)		
Land	\$0.7	\$0.7	
Buildings and leasehold improvements	11.3	10.6	
Software	15.9	12.1	
Machinery and equipment	50.5	48.8	
	78.4	72.2	
Less accumulated depreciation and amortization	(48.6	) (43.4	)
	\$29.8	\$28.8	

Depreciation and amortization expense related to property, plant and equipment, including amortization of software developed for internal use, was as follows:

	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
	(In millions)			
Depreciation and amortization	\$1.8	\$1.3	\$5.3	\$4.2

Accrued Warranties

We have accrued for the estimated cost to repair or replace products under warranty at the time of sale. Changes in our warranty liability, which are included as a component of other accrued expenses on the consolidated balance sheets, during the first three quarters of fiscal 2014 and 2013 were as follows:

	March 28, 2014	March 29, 2013	
	(In millions)		
Balance as of the beginning of the fiscal year	\$3.3	\$3.0	
Warranty provision for revenue recorded during the period	3.0	2.4	
Consumption during the period	(2.7	) (2.1	)
Balance as of the end of the period	\$3.6	\$3.3	

Note 5. Fair Value Measurements of Assets and Liabilities

We determine fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal market (or most advantageous market, in the absence of a principal market) for the asset or liability in an orderly transaction between market participants as of the measurement date. We try to maximize the use of observable inputs and minimize the use of unobservable inputs in measuring fair value and establish a three-level fair value

hierarchy that prioritizes the inputs used to measure fair value. The three levels of inputs used to measure fair value are as follows:

- Level 1 — Observable inputs such as quoted prices in active markets for identical assets or liabilities;
- Level 2 — Observable market-based inputs or observable inputs that are corroborated by market data;
- and
- Level 3 — Unobservable inputs reflecting our own assumptions.

The cost, estimated fair values and valuation input levels of our assets and liabilities that are measured at fair value on a recurring basis as of March 28, 2014 and June 28, 2013 were as follows:

	March 28, 2014		June 28, 2013		Valuation Inputs
	Cost (In millions)	Fair Value	Cost	Fair Value	
Assets:					
Cash equivalents:					
Money market funds	\$7.4	\$7.4	\$39.2	\$39.2	Level 1
Bank certificates of deposit	\$—	\$—	\$2.4	\$2.4	Level 2
Other current assets:					
Foreign exchange forward contracts	\$—	\$—	\$0.1	\$0.1	Level 2
Liabilities:					
Other accrued expenses:					
Foreign exchange forward contracts	\$—	\$—	\$0.1	\$0.1	Level 2

We classify items within Level 1 if quoted prices are available in active markets. Our Level 1 items include shares in money market funds purchased from two major financial institutions. As of March 28, 2014 and June 28, 2013, these money market shares were valued at \$1.00 net asset value per share by these financial institutions.

We classify items in Level 2 if the observable inputs to quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources are available with reasonable levels of price transparency. Our bank certificates of deposit and foreign exchange forward contracts are classified within Level 2. Foreign currency forward contracts are measured at fair value using observable foreign currency exchange rates.

Our policy is to recognize asset or liability transfers among Level 1, Level 2 and Level 3 as of the actual date of the events or change in circumstances that caused the transfer. During the first three quarters of fiscal 2014 and 2013, we had no transfers between levels of the fair value hierarchy of our assets or liabilities measured at fair value.

#### Note 6. Credit Facility and Debt

On March 28, 2014, we entered into a Second Amended and Restated Loan Agreement with Silicon Valley Bank (the "SVB Credit Facility"). This agreement amends and restates our existing First Amended and Restated Loan and Security Agreement, which was entered into on September 27, 2013 and amended on October 29, 2013, November 20, 2013 and February 10, 2014, respectively, providing for certain amendments to the maximum borrowing limit and financial covenants. On September 27, 2013, we repaid the remaining \$1.7 million outstanding balance of the original \$8.3 million two-year term loan that we borrowed on January 30, 2012 to fund the redemption of the preference shares issued by our Singapore subsidiary.

The SVB Credit Facility provides for a committed amount of up to \$40.0 million, decreased from the \$50.0 million credit limit under the first amended and restated credit facility, with a \$30.0 million sublimit that can be borrowed by our Singapore subsidiary. Borrowings may be advanced under the SVB Credit Facility at the lesser of \$40.0 million or a borrowing base equal to \$7.0 million plus a specified percentage of the value of eligible accounts receivable of the Company, subject to certain reserves and eligibility criteria. The SVB Credit Facility can also be utilized to issue letters of credit. Principal, together with all accrued and unpaid interest, is due and payable on September 26, 2016. We may prepay loans under the SVB Credit Facility in whole or in part at any time without premium or penalty. We currently do not expect to repay any loans within the next 12 months. As of March 28, 2014, available credit under the SVB Credit





Facility was \$23.8 million reflecting the calculated borrowing base of \$34.3 million less existing borrowings of \$6.0 million and outstanding letters of credit of \$4.5 million.

Borrowings under the SVB Credit Facility carry an interest rate computed at the daily prime rate as published in the Wall Street Journal plus a spread of 0.50% to 1.50%, with such spread determined based on our adjusted quick ratio. If a minimum adjusted quick ratio requirement is satisfied, LIBOR advances are offered at LIBOR plus a spread of 2.75%. Interest is due and payable in arrears monthly for prime rate loans and, for LIBOR rate loans, at the end of an interest period or at each three-month interval if the interest period is greater than three months. During the first three quarters of fiscal 2014, the weighted average interest rate on our \$6.0 million loan was 3.25%. The previous \$8.3 million two-year term loan bore a fixed interest rate of 5% per annum.

The SVB Credit Facility contains financial covenants including minimum adjusted quick ratio and minimum profitability (EBITDA) requirements. In the event our adjusted quick ratio falls below a certain level, cash received in our accounts with SVB may be directly applied to reduce outstanding obligations under the credit facility. The SVB Credit Facility also imposes certain restrictions on our ability to dispose of assets, permit a change in control, merge or consolidate, make acquisitions, incur indebtedness, grant liens, make investments, make certain restricted payments and enter into transactions with affiliates under certain circumstances. Certain of our assets, including accounts receivable, inventory, and equipment, are pledged as collateral for the SVB Credit Facility. Upon an event of default, outstanding obligations would be immediately due and payable. Under certain circumstances, a default interest rate will apply on all obligations during the existence of an event of default at a per annum rate of interest equal to 2.00% above the applicable interest rate.

As of March 28, 2014, we were in compliance with the financial covenants contained in the SVB Credit Facility. However, as a result of the uncertainty on our ability to meet the financial covenants and the fact that the SVB Credit Facility contains subjective acceleration clauses that could be triggered by the lender, the \$6.0 million borrowing was classified as a current liability as of March 28, 2014.

#### Note 7. Restructuring Activities

##### Fiscal 2014-2015 Plan

During the third quarter of fiscal 2014, in line with the decrease in revenue that we experienced and our reduced forecast for the immediate future, we initiated a restructuring plan (the "Fiscal 2014-2015 Plan") to reduce our operating costs, primarily in North America, Europe and Asia. Activities under the Fiscal 2014-2015 Plan primarily include reductions in force.

The following table summarizes our costs incurred during the third quarter and first three quarters of fiscal 2014, estimated additional costs to be incurred and estimated total costs expected to be incurred as of March 28, 2014 under the Fiscal 2014-2015 Plan:

	Costs Incurred During Quarter Ended March 28, 2014 (In millions)	Costs Incurred During Three Quarters Ended March 28, 2014	Cumulative Costs Incurred Through March 28, 2014	Estimated Additional Costs to be Incurred	Total Restructuring Costs Expected to be Incurred
Severance and benefits	\$3.8	\$3.8	\$3.8	\$1.7	\$5.5
Facilities and other	0.2	0.2	0.2	0.3	0.5
Total for Fiscal 2014-2015 Plan	\$4.0	\$4.0	\$4.0	\$2.0	\$6.0

During the first three quarters of fiscal 2014, our severance and benefits charges under the Fiscal 2014-2015 Plan primarily related to reductions in force in Santa Clara, California and several international locations. We intend to substantially complete the remaining restructuring activities under the Fiscal 2014-2015 Plan by the end of the second quarter of fiscal 2015.

## Fiscal 2013-2014 Plan

During the fourth quarter of fiscal 2013, we initiated a restructuring plan (the “Fiscal 2013-2014 Plan”) to bring our cost structure in line with the changing business environment of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2013-2014 Plan include the downsizing of our Santa Clara, California headquarters and certain U.S. and international field offices, and reductions in force to reduce our operating expenses.

The following table summarizes our costs incurred during the third quarter and first three quarters of fiscal 2014, estimated additional costs to be incurred and estimated total costs expected to be incurred as of March 28, 2014 under the Fiscal 2013-2014 Plan:

	Costs Incurred During Quarter Ended March 28, 2014 (In millions)	Costs Incurred During Three Quarters Ended March 28, 2014	Cumulative Costs Incurred Through March 28, 2014	Estimated Additional Costs to be Incurred	Total Restructuring Costs Expected to be Incurred
Severance and benefits	\$0.1	\$1.0	\$2.8	\$—	\$2.8
Facilities and other	0.1	4.0	4.0	1.0	5.0
Total for Fiscal 2013-2014 Plan	\$0.2	\$5.0	\$6.8	\$1.0	\$7.8

During the first three quarters of fiscal 2014, our severance and benefits charges under the Fiscal 2013-2014 Plan primarily related to reductions in force in Santa Clara, California and several international locations. Facilities and other charges in the first three quarters of fiscal 2014 included obligations under a non-cancelable lease for facilities that we ceased to use at our Santa Clara, California headquarters and certain U.S. and international field offices. We intend to complete a majority of the remaining restructuring activities in fiscal 2014.

## Fiscal 2011 Plan

During the first quarter of fiscal 2011, we initiated a restructuring plan (the “Fiscal 2011 Plan”) to reduce our operational costs. The Fiscal 2011 Plan was intended to bring our cost structure in line with the changing dynamics of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2011 Plan included reductions in force to reduce our operating expenses and the downsizing or closure of our Morrisville, North Carolina, Santa Clara, California, Montreal, Canada and certain international field offices. The initiatives under the Fiscal 2011 Plan were completed in fiscal 2013.

The following table summarizes our costs incurred during the third quarter and first three quarters of fiscal 2013 and total costs incurred under the Fiscal 2011 Plan:

	Costs Incurred During Quarter Ended March 29, 2013	Costs Incurred During Three Quarters Ended March 29, 2013	Total Restructuring Costs Incurred (Completed in Fiscal 2013)
Severance and benefits	\$0.3	\$0.8	\$12.6
Facilities and other	0.1	0.1	3.7
Total for Fiscal 2011 Plan	\$0.4	\$0.9	\$16.3

During the first three quarters of fiscal 2013, we continued executing restructuring activities to reduce our operating costs worldwide under the Fiscal 2011 Plan.

## Restructuring Liabilities

Our restructuring liabilities consisted primarily of accrued severance and benefits as well as facilities restructuring reserves related to our office leases in California and North Carolina. The information in the following table summarizes the changes in our restructuring liabilities during the first three quarters of fiscal 2014:



	Severance and Benefits (In millions)	Facilities and Other	Total
Restructuring liabilities as of June 28, 2013	\$1.9	\$0.8	\$2.7
Provision and adjustments	4.8	4.2	9.0
Cash payments	(3.6	) (1.3	) (4.9
Restructuring liabilities as of March 28, 2014	\$3.1	\$3.7	\$6.8
Current portion of restructuring liabilities as of March 28, 2014			\$4.5
Long-term portion included in other long-term liabilities as of March 28, 2014			\$2.3

#### Note 8. Divestiture

In March 2011, our board of directors approved a plan for the sale of our WiMAX business. On September 2, 2011, we sold to EION Networks, Inc. (“EION”) our WiMAX business and related assets consisting of certain technology, inventory and equipment. As consideration for the sale of assets, EION agreed to pay us \$0.4 million in cash and up to \$2.8 million in additional cash payments contingent upon specific factors related to future WiMAX business performance. Currently we are not able to estimate the amount of consideration that we will receive beyond the \$0.4 million nor the probability of any such payment. Accordingly, any future consideration will be recorded as a contingent gain in the period that it is received. As of March 28, 2014, we had received \$0.1 million of such contingent payments. EION is also entitled to receive cash payments of up to \$2.0 million upon collection of certain WiMAX accounts receivable. As of March 28, 2014, we have paid \$1.6 million to EION and reduced \$0.3 million of our liability to EION resulting from the write-down of the corresponding WiMAX accounts receivable. As of March 28, 2014 and June 28, 2013, our accrued liabilities related to the disposition of the WiMAX business were \$0.1 million and \$0.1 million, respectively.

In the third quarter of fiscal 2011, we began accounting for the WiMAX business as a discontinued operation and, therefore, the operating results of our WiMAX business are included in discontinued operations in our condensed consolidated financial statements for all periods presented. The loss incurred in the first three quarters of fiscal 2013 was primarily due to write-down of certain WiMAX deferred cost of sales that were not transferred to EION and certain expenses we incurred to support a remaining customer obligation. The income recognized in the first three quarters of fiscal 2014 was primarily due to the recovery of certain WiMAX deferred cost of sales that was previously written down.

Summary results of operations for the WiMAX business were as follows:

	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
	(In millions)			
Revenues	\$—	\$—	\$—	\$0.1
Income (loss) from operations related to WiMAX	\$0.3	\$0.1	\$0.7	\$(1.7
Gain on disposal	—	—	—	0.1
Income taxes	—	(0.2	) —	(0.2
Income (loss) from discontinued operations	\$0.3	\$(0.1	) \$0.7	\$(1.8

#### Note 9. Stockholders' Equity

##### 2007 Stock Equity Plan and Activities

As of March 28, 2014, we had one stock incentive plan for our employees and nonemployee directors, the 2007 Stock Equity Plan, as amended and restated effective November 17, 2011 (the “2007 Stock Plan”). The 2007 Stock Plan provides for accelerated vesting of certain share-based awards if there is a change in control of the Company. The 2007 Stock Plan also provides for the issuance of share-based awards in the form of stock options, stock appreciation rights, restricted stock awards and units, and performance share awards and units. We have various incentive programs under



the 2007 Stock Plan, including annual and long-term incentive programs ("AIP" or "LTIP"), a global equity program ("GEP") and product development incentive programs ("PDIP").

Under the 2007 Stock Plan, option exercise prices are equal to the fair market value on the date the options are granted using our closing stock price. Options may be exercised for a period set at the time of grant, which is generally seven years after the date of grant. Options generally vest in installments on one of three vesting schedules: (1) 50% one year from the grant date and 25% each year thereafter over a three-year period from the date of grant; (2) one-third annually over a three-year period from the date of grant; or (3) one-fourth annually over a four-year period from date of grant. Stock options are issued to directors annually and generally vest in one year from the grant date. Restricted stock is not transferable until vested and the restrictions lapse upon the achievement of continued employment or service over a specified time period. Restricted stock issued to employees generally vests either one-third annually over a three-year period from the date of grant or in full three years after the grant date. Restricted stock is issued to directors annually and generally vests in full one year from the grant date.

Vesting of performance shares under our AIP, LTIP or GEP is subject to financial performance criteria including revenue, operating income, or cash flow targets for the periods as defined in the programs and continued employment through the end of the applicable period. Performance shares under our PDIPs are issued to employees related to certain new product development projects and vest upon achievement of the product development milestones as defined in the programs.

During the first three quarters of fiscal 2014, we granted options to purchase 2,263,978 shares of our common stock to employees under our 2007 Stock Plan. During the first three quarters of fiscal 2014, 1,121,128 performance shares vested upon the achievement of financial performance targets and 367,874 performance shares were canceled because the performance target threshold were not met.

Upon the exercise of stock options, vesting of restricted stock awards and units, or vesting of performance share awards and units, we issue new shares of our common stock to our employees. All awards that are canceled prior to vesting or expire unexercised are returned to the approved pool of reserved shares under the 2007 Stock Plan and made available for future grants. Shares of our common stock remaining available for future issuance under the 2007 Stock Plan totaled 3,314,165 as of March 28, 2014.

#### Share-Based Compensation

Total compensation expense for share-based awards included in our condensed consolidated statements of operations for the third quarter of fiscal 2014 and 2013 was as follows:

(In millions)	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
By Expense Category:				
Cost of product sales and services	\$0.1	\$0.1	\$0.2	\$0.4
Research and development	—	—	0.2	0.7
Selling and administrative	0.5	1.3	2.4	3.6
Total share-based compensation expense	\$0.6	\$1.4	\$2.8	\$4.7
By Types of Award:				
Options	\$0.5	\$0.6	\$1.5	\$2.0
Restricted stock awards and units	0.1	0.3	0.6	1.2
Performance shares	—	0.5	0.7	1.5
Total share-based compensation expense	\$0.6	\$1.4	\$2.8	\$4.7

As of March 28, 2014, there was \$3.5 million of total unrecognized compensation expense related to nonvested share-based awards granted under our 2007 Stock Plan. This expense is expected to be recognized over a weighted-average period of 1.9 years. The fair value of each option grant under our 2007 Stock Plan was estimated using the

Black-Scholes option pricing model on the date of grant. A summary of the significant weighted average assumptions we used in the Black-Scholes valuation model is as follows:

	Quarter Ended		Three Quarters Ended		
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013	
Expected dividends	—	% —	% —	% —	%
Expected volatility	52.5	% 57.7	% 54.1	% 64.9	%
Risk-free interest rate	1.17	% 0.64	% 1.26	% 0.49	%
Expected term (years)	3.90	3.97	4.40	4.33	
Weighted average grant date fair value per share granted	\$0.81	\$1.59	\$1.06	\$1.30	

#### Note 10. Segment and Geographic Information

We operate in one reportable business segment: the design, manufacturing and sale of a range of wireless networking products, solutions and services. We conduct business globally and our sales and support activities are managed on a geographic basis. Our Chief Executive Officer is our Chief Operating Decision Maker (the "CODM").

We report revenue by region and country based on the location where our customers accept delivery of our products and services. Revenue by region for the third quarter and first three quarters of fiscal 2014 and 2013 was as follows:

(In millions)	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
North America	\$37.4	\$52.9	\$104.9	\$133.0
Africa and Middle East	21.7	37.7	84.7	150.6
Europe and Russia	9.5	9.4	28.1	31.0
Latin America and Asia Pacific	12.8	18.3	42.9	47.7
Total Revenue	\$81.4	\$118.3	\$260.6	\$362.3

During the third quarter and first three quarters of fiscal 2014 and 2013, we had one international customer in Africa (Mobile Telephone Networks Group or "MTN Group") that accounted for more than 10% of our total revenue. MTN Group also accounted for more than 10% of our accounts receivable at March 28, 2014 and June 28, 2013.

#### Note 11. Income Taxes

Our effective tax rate varies from the U.S. federal statutory rate of 35% due to results of foreign operations that are subject to income taxes at different statutory rates and certain jurisdictions where we cannot recognize tax benefits on current losses. During interim periods, we accrue tax expenses for foreign jurisdictions that are anticipated to be profitable for fiscal 2014.

The determination of our provision for the third quarter and first three quarters of fiscal 2014 and 2013 was based on our estimated annual effective tax rate adjusted for losses in certain jurisdictions for which no tax benefit can be recognized. The tax expense for the third quarter and first three quarters of fiscal 2014 was primarily attributable to tax expense related to profitable foreign subsidiaries, partially offset by the adjustment to tax reserves in connection with a local country examination.

We have a number of years with open tax audits which vary from jurisdiction to jurisdiction. Our major tax jurisdictions include the U.S., Singapore and Nigeria. The earliest years that are open and subject to potential audits for these jurisdictions are as follows: U.S. — 2003; Singapore — 2006; and Nigeria — 2004.

Prior to fiscal 2014, we received several assessments from the taxing authorities in various foreign countries challenging certain tax positions recognized in those jurisdictions. During the second quarter of fiscal 2014, we received

a revised assessment letter from the Inland Revenue Authority of Singapore (“Singapore”). Based on this latest assessment letter and in accordance with the local tax law, we made a prepayment of \$13.2 million related to tax years 2007 through 2010, reflecting all of the taxes incrementally assessed by Singapore. We continue to believe that our tax positions in Singapore are defensible and we continue to pursue remedies to object to this assessment. As the result of this most recent assessment, we recognized a discrete tax benefit of \$0.9 million in the second quarter of fiscal 2014 in order to reduce tax reserves to the total amount due under the assessment.

We are also under examination by the Federal Inland Revenue Service (“Nigeria”) for fiscal year 2005 through 2010. While we cannot predict the ultimate outcome of the examination, we believe our current ASC 740-10 reserve is sufficient to cover any potential assessment. The Nigeria audit covers fiscal 2004 through 2010.

We account for interest and penalties related to unrecognized tax benefits as part of our provision for federal, foreign, and state income taxes. During the third quarter and first three quarters of fiscal 2014, we accrued \$0.2 million and \$0.7 million of additional interest, respectively.

#### Note 12. Commitments and Contingencies

##### Operating Lease Commitments

We lease office and manufacturing facilities under non-cancelable operating leases expiring at various dates through April 2020. We lease approximately 129,000 square feet of office space in Santa Clara, California as our corporate headquarters. As of March 28, 2014, future minimum lease payments for our headquarters total \$15.7 million through April 2020. We vacated approximately half of our Santa Clara headquarters building and made it available for sublease at September 27, 2013.

As of March 28, 2014, our future minimum lease payments under all non-cancelable operating leases with an initial lease term in excess of one year are as follows:

Fiscal Years Ending in June	Amounts (In millions)
2014 (one quarter remaining)	\$ 1.3
2015	4.5
2016	3.8
2017	2.8
2018	2.8
Thereafter (through April 2020)	5.1
Total	\$20.3

These commitments do not contain any material rent escalations, rent holidays, contingent rent, rent concessions, leasehold improvement incentives or unusual provisions or conditions. We sublease a portion of our facilities to third parties and total minimum rentals to be received in the future under our noncancelable subleases was \$0.3 million as of March 28, 2014.

Rental expense for operating leases, including rentals on a month-to-month basis was as follows:

	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
	(In millions)			
Rent expense	\$2.1	\$2.1	\$5.9	\$6.4

##### Purchase Orders and Other Commitments

From time to time in the normal course of business we may enter into purchasing agreements with our suppliers that require us to accept delivery of, and remit full payment for, finished products that we have ordered, finished



products that we requested be held as safety stock, and work in process started on our behalf, in the event we cancel or terminate the purchasing agreement. Because these agreements do not specify fixed or minimum quantities, do not specify minimum or variable price provisions, and do not specify the approximate timing of the transaction, and we have no present intention to cancel or terminate any of these agreements, we currently do not believe that we have any future liability under these agreements. As of March 28, 2014, we had outstanding purchase obligations with our suppliers or contract manufacturers of \$38.5 million. In addition, we had contractual obligations of approximately \$0.9 million associated with major capital purchases and service agreements as of March 28, 2014.

#### Financial Guarantees and Commercial Commitments

Guarantees issued by banks, insurance companies or other financial institutions are contingent commitments issued to guarantee our performance under borrowing arrangements, such as bank overdraft facilities, tax and customs obligations and similar transactions or to ensure our performance under customer or vendor contracts. The terms of the guarantees are generally equal to the remaining term of the related debt or other obligations and are generally limited to two years or less. As of March 28, 2014, we had no guarantees applicable to our debt arrangements.

We have entered into commercial commitments in the normal course of business including surety bonds, standby letters of credit agreements and other arrangements with financial institutions primarily relating to the guarantee of future performance on certain contracts to provide products and services to customers. As of March 28, 2014, we had commercial commitments of \$52.2 million outstanding that were not recorded on our consolidated balance sheets. We do not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid on the performance guarantees.

#### Indemnifications

Under the terms of substantially all of our license agreements, we have agreed to defend and pay any final judgment against our customers arising from claims against such customers that our software products infringe the intellectual property rights of a third party. As of March 28, 2014, we have not received any notice that any customer is subject to an infringement claim arising from the use of our software products; we have not received any request to defend any customers from infringement claims arising from the use of our software products; and we have not paid any final judgment on behalf of any customer related to an infringement claim arising from the use of our software products.

Because the outcome of infringement disputes is related to the specific facts of each case, and given the lack of previous or current indemnification claims, we cannot estimate the maximum amount of potential future payments, if any, related to our indemnification provisions. As of March 28, 2014, we had not recorded any liabilities related to these indemnifications.

#### Legal Proceedings

From time to time, we may be involved in various legal claims and litigation that arise in the normal course of our operations. While the results of such claims and litigation cannot be predicted with certainty, we currently believe that we are not a party to any litigation the final outcome of which is likely to have a material adverse effect on our financial position, results of operations or cash flows.

#### Contingent Liabilities

We record a loss contingency as a charge to operations when (i) it is probable that an asset has been impaired or a liability has been incurred at the date of the financial statements; and (ii) the amount of the loss can be reasonably estimated. Disclosure in the notes to the financial statements is required for loss contingencies that do not meet both those conditions if there is a reasonable possibility that a loss may have been incurred. Gain contingencies are not recorded until realized. We expense all legal costs incurred to resolve regulatory, legal and tax matters as incurred. Our Singapore subsidiary is in the process of evaluating its historical compliance with certain export regulations in Singapore. Depending on the results of this evaluation, we may take additional actions to ensure our compliance with these regulations in the future. As part of these additional actions, we could elect to make certain voluntary disclosures, which may, in certain circumstances, result in the imposition of various fines and penalties. Any fines and penalties will be based on the specific facts and findings of our evaluation, as well as negotiation with Singapore authorities. At this time, we cannot estimate the amount or range of any fines and penalties, if any should be imposed.



Periodically, we review the status of each significant matter to assess the potential financial exposure. If a potential loss is considered probable and the amount can be reasonably estimated, we reflect the estimated loss in our results of operations. Significant judgment is required to determine the probability that a liability has been incurred or an asset impaired and whether such loss is reasonably estimable. Further, estimates of this nature are highly subjective, and the final outcome of these matters could vary significantly from the amounts that have been included in our consolidated financial statements. As additional information becomes available, we reassess the potential liability related to our pending claims and litigation and may revise estimates accordingly. Such revisions in the estimates of the potential liabilities could have a material impact on our results of operations and financial position.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q, including "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements that involve risks and uncertainties, as well as assumptions that, if they do not materialize or prove correct, could cause our results to differ materially from those expressed or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including statements of, about, concerning or regarding: our plans, strategies and objectives for future operations, including with respect to growing our business and sustaining profitability and our restructuring efforts; our research and development efforts and new product releases and services; trends in revenue; drivers of our business and the markets in which we operate; future economic conditions, performance or outlook and changes in our industry and the markets we serve; the outcome of contingencies; the value of our contract awards; beliefs or expectations; the sufficiency of our cash and our capital needs and expenditures; our intellectual property protection; our compliance with regulatory requirements and the associated expenses; expectations regarding litigation; our intention not to pay cash dividends; seasonality of our business; the impact of foreign exchange and inflation; taxes; and assumptions underlying any of the foregoing. Forward-looking statements may be identified by the use of forward-looking terminology, such as "anticipates," "believes," "expects," "may," "should," "would," "will," "intends," "plans," "estimates," "strategy," "projects," "targets," "goals," "delivers," "continues," "forecasts," "future," "predict," "might," "could," "potential," or the negative of these terms, and similar words or expressions.

These forward-looking statements are based on estimates reflecting the current beliefs of the senior management of the Company. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should therefore be considered in light of various important factors, including those set forth in this document.

Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include, but are not limited to, the following:

- continued price and margin erosion as a result of increased competition in the microwave transmission industry;
- the impact of the volume, timing and customer, product and geographic mix of our product orders;
- our ability to meet financial covenant requirements which could impact our liquidity;
- our ability to meet projected new product development dates or anticipated cost reductions of new products;
- our suppliers' inability to perform and deliver on time as a result of their financial condition, component shortages or other supply chain constraints;
- customer acceptance of new products;
- the ability of our subcontractors to timely perform;
- continued weakness in the global economy affecting customer spending;
- retention of our key personnel;
- our ability to manage and maintain key customer relationships;
- uncertain economic conditions in the telecommunications sector combined with operator and supplier consolidation;
- the timing of our receipt of payment for products or services from our customers;
- our failure to protect our intellectual property rights or defend against intellectual property infringement claims by others;



- the results of our restructuring efforts;
- the effects of currency and interest rate risks; and
- the impact of political turmoil in countries where we have significant business.

Other factors besides those listed here also could adversely affect us. See "Item 1A. Risk Factors" in our fiscal 2013 Annual Report on Form 10-K for more information regarding factors that may cause our results to differ materially from those expressed or implied by the forward-looking statements contained in this Quarterly Report on Form 10-Q. You should not place undue reliance on these forward-looking statements, which reflect our management's opinions only as of the date of the filing of this Quarterly Report on Form 10-Q. Forward-looking statements are made in reliance upon the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), along with provisions of the Private Securities Litigation Reform Act of 1995, and we undertake no obligation, other than as imposed by law, to update forward-looking statements to reflect further developments or information obtained after the date of filing of this Quarterly Report on Form 10-Q or, in the case of any document incorporated by reference, the date of that document.

#### Overview of Business; Operating Environment and Key Factors Impacting Fiscal 2013 and 2014 Results

The following Management's Discussion and Analysis ("MD&A") is intended to help the reader understand our results of operations and financial condition. MD&A is provided as a supplement to, and should be read in conjunction with, our consolidated financial statements and the accompanying notes. In the discussion below, our fiscal year ending June 27, 2014 is referred to as "fiscal 2014" or "2014" and fiscal year ended June 28, 2013 as "fiscal 2013" or "2013". We generate revenue by designing, developing, manufacturing and supporting a range of wireless networking products, solutions and services for mobile and fixed communications service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include point-to-point (PTP) digital microwave transmission systems designed for first/last mile access, middle mile/backhaul, and long distance trunking applications. We also provide network management software solutions to enable operators to deploy, monitor and manage our systems, third party equipment such as antennas, routers, and multiplexers, necessary to build and deploy a wireless transmission network, and a full suite of turnkey support services.

We work continuously to improve our established brands and to create new products that meet our customers' evolving needs and preferences. Our fundamental business goal is to generate superior returns for our stockholders over the long term. We believe that increases in revenue, operating profits and earnings per share are the key measures of financial performance for our business.

Our strategic focus in fiscal 2014 will be to continue to accelerate innovation and optimize our product portfolio, improve costs and operational efficiencies, grow our revenue and create a sustainable, profitable business model. To do this, we continue to examine our products, markets, facilities, development programs, and operational flows to ensure we are focused on what we do well and what will differentiate us in the future. We will continue working to streamline management processes to attain the efficiency levels required by the markets in which we do business. Although the general trend of increasing demand for bandwidth to support mobile networks applies in all markets, we expect to see quarter-to-quarter fluctuations within markets and with individual customers based on customers' past purchasing patterns. Seasonality is also a factor that impacts our business. Our fiscal third quarter revenue and orders have historically been lower than the revenue and orders in our second fiscal quarter because many of our customers utilize a significant portion of their capital budgets at the end of their fiscal years, which is typically the calendar year end and coincides with our second fiscal quarter. The majority of our customers begin a new fiscal year on January 1, and capital expenditures tend to be lower in an organization's first quarter than in its fourth quarter. We anticipate that this seasonality will continue. The seasonality between the second quarter and third quarter may be affected by a variety of additional factors, including changes in the global economy and other factors.

During fiscal 2014, we expect to provide increased managed services, including network design, inventory management, final configuration and warehousing services, to certain customers in certain geographies. Our operating results may be impacted by providing these services to the extent that we may need to postpone the recognition of revenue and incur upfront and ongoing expenses that are not offset with additional revenue from

product sales associated with these services until a future period.

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## Operations Review

The market for mobile backhaul continues to be our primary addressable market segment and, over the long term, the demand for increasing the backhaul capacity in our customers' networks continues to grow. In North America we supported long-term evolution ("LTE") deployments of our mobile operator customers, public safety network deployments for state and local governments, and private network implementations for utilities and other customers. Internationally, our business continued to rely on a combination of customers increasing their capacity to handle subscriber growth, the ongoing build-out of some large 3G deployments, and the emergence of early stage LTE deployments. Our position continues to be to support our customers for LTE readiness and ensure that our technology roadmap is well aligned with evolving market requirements. We continue to find that our strength in turnkey and after-sale support services is a differentiating factor that wins business for us and enables us to expand our business with existing customers in all markets. However, as disclosed above and in the "Risk Factors" section in Item 1A of our fiscal 2013 Annual Report on Form 10-K, a number of factors could prevent us from achieving our objectives, including ongoing pricing pressures attributable to competition and macroeconomic conditions in the geographic markets that we service.

During the third quarter of fiscal 2014, in line with the decrease in revenue that we experienced and our reduced forecast for the immediate future, we announced a new restructuring plan. Our restructuring expenses incurred during the first three quarters of fiscal 2014 related to our Fiscal 2014-2015 Plan and Fiscal 2013-2014 Plan. We intend to complete a majority of the remaining restructuring activities under the current plans by the end of second quarter of fiscal 2015. See "Restructuring Charges" below.

## Revenue

We manage our sales activities primarily on a geographic basis in North America and three international geographic regions: Africa and Middle East, Europe and Russia, and Latin America and Asia Pacific. Revenue by region for the third quarter and first three quarters of fiscal 2014 and 2013 and the related changes are shown in the table below:

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	March 28, 2014	March 29, 2013	\$ Change	% Change	March 28, 2014	March 29, 2013	\$ Change	% Change
North America	\$37.4	\$52.9	\$(15.5)	(29.3)%	\$104.9	\$133.0	\$(28.1)	(21.1)%
Africa and Middle East	21.7	37.7	(16.0)	(42.4)%	84.7	150.6	(65.9)	(43.8)%
Europe and Russia	9.5	9.4	0.1	1.1%	28.1	31.0	(2.9)	(9.4)%
Latin America and Asia Pacific	12.8	18.3	(5.5)	(30.1)%	42.9	47.7	(4.8)	(10.1)%
Total Revenue	\$81.4	\$118.3	\$(36.9)	(31.2)%	\$260.6	\$362.3	\$(101.7)	(28.1)%

Our revenue in North America decreased \$15.5 million, or 29.3%, during the third quarter of fiscal 2014 compared with the same quarter of fiscal 2013. Revenue from wireless operator customers was down as they reach completion of their LTE network building period and we expect this trend to continue in the near term. We also saw lower revenue from private government and utility networks due to the timing of purchases and project deliveries to those customers. On a year-to-date basis, North America revenue is down \$28.1 million, or 21.1%, compared to the same period in fiscal 2013 for the same reasons as the quarter volumes are down from the prior year.

Our revenue in Africa and Middle East was down \$16.0 million, or 42.4%, for the third quarter of fiscal 2014 compared with the same quarter of fiscal 2013. The majority of this decrease was from our business in Africa, where our customers continued to closely manage their capital spending. On a year-to-date basis, Africa and Middle East revenue was down \$65.9 million, or 43.8%, from the same period in fiscal 2013, mostly from reduced capital spending by our largest customer in the region.

Revenue in Europe and Russia increased \$0.1 million, or 1.1%, for the third quarter quarter of fiscal 2014 compared with the same quarter of fiscal 2013. This increase came from normal variances in purchase patterns with our larger customers in the sector. On a year-to-date basis, Europe and Russia revenue was down \$2.9 million, or 9.4%, from the same period in fiscal 2013. This variation was due to timing of customer purchasing.





Revenue in Latin America and Asia Pacific decreased \$5.5 million, or 30.1%, during the third quarter of fiscal 2014 compared with the same quarter in fiscal 2013. The decrease was primarily due to fewer deliveries to customers in Central and Southeast Asia in the third quarter of fiscal 2014. On a year-to-date basis revenue in Latin America and Asia Pacific was down by \$4.8 million, or 10.1%, from the same period in fiscal 2013, largely on reduced sales in Asia Pacific.

Our revenue from product sales was down by \$34.8 million, or 41.0%, for the third quarter of fiscal 2014 compared with the same quarter in fiscal 2013. The decrease came primarily from strong sales in Africa, North America and Asia in the third quarter of fiscal 2013 that were not repeated at the same level in the third quarter of fiscal 2014. Product sales in the other sales regions were flat compared with the previous year. Our services revenue was down by \$2.1 million, or 6.3%, during the third quarter of fiscal 2014 compared with the same quarter of fiscal 2013, due to reduced services delivered in North America.

Our revenue from product sales was down by \$97.4 million, or 37.0%, for the first three quarters of fiscal 2014 compared with the same period in fiscal 2013. The decrease came primarily from strong sales in Africa and North America in the first three quarters of fiscal 2013 that were not repeated at the same level in the first three quarters of fiscal 2014. Asia Pacific and European product sales were also down compared to the first three quarters of fiscal 2013, with a small increase in Latin America. Our services revenue was down by \$4.3 million, or 4.3%, during the first three quarters of fiscal 2014 compared with the same period of fiscal 2013. The decrease in the first three quarters of fiscal 2014 came from reduced services delivered in Africa and Middle East, partially offset by increases in North America, Asia Pacific and Europe.

During the third quarter and the first three quarters of fiscal 2014 and 2013, the MTN Group in Africa accounted for more than 10% of our total revenue. We have entered into separate and distinct contracts with MTN Group as well as separate arrangements with MTN Group subsidiaries. The loss of all MTN Group business could adversely affect our results of operations, cash flows and financial position.

#### Gross Margin

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	March 28, 2014	March 29, 2013	\$ Change	% Change	March 28, 2014	March 29, 2013	\$ Change	% Change
Revenue	\$81.4	\$118.3	\$(36.9)	(31.2)%	\$260.6	\$362.3	\$(101.7)	(28.1)%
Cost of revenue	60.5	84.2	(23.7)	(28.1)%	195.3	255.8	(60.5)	(23.7)%
Gross margin	\$20.9	\$34.1	\$(13.2)	(38.7)%	\$65.3	\$106.5	\$(41.2)	(38.7)%
% of revenue	25.7	% 28.8	%		25.1	% 29.4	%	

Gross margin for the third quarter of fiscal 2014 was lower by \$13.2 million, or 38.7%, compared with the same quarter of fiscal 2013. Most of the gross margin decrease came from lower sales volume and lower margin rate in the quarter, primarily in North America, Africa and Middle East and Asia Pacific. These decreases were offset in part by a small increase in Europe. Gross margin as a percentage of revenue decreased in the third quarter of fiscal 2014 compared with the same quarter of fiscal 2013, primarily due to lower product gross margin rates in Africa and Middle East, Europe and Asia Pacific, and less favorable absorption of supply chain costs driven by lower volume. Much of these gross margin rate variances were driven by market price changes and changes in the mix of products and services delivered.

On a year-to-date basis gross margin was \$41.2 million less than the same period in fiscal 2013. The main reason for the decline is the reduced revenue realized in Africa and Middle East, North America, and Asia Pacific along with lower market prices and differing product mixes in all regions.

## Research and Development Expenses

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	March 28, 2014	March 29, 2013	\$ Change	% Change	March 28, 2014	March 29, 2013	\$ Change	% Change
Research and development	\$8.4	\$9.9	\$(1.5 )	(15.2 )%	\$27.5	\$29.0	\$(1.5 )	(5.2 )%
% of revenue	10.3	% 8.4	%		10.6	% 8.0	%	

Our research and development (“R&D”) expenses decreased \$1.5 million, or 15.2%, in the third quarter of fiscal 2014 compared with the same quarter in fiscal 2013, primarily due to a \$1.2 million reduction in personnel and related expenses and a \$0.4 million decrease in new product development costs. Our R&D expenses decreased \$1.5 million, or 5.2%, for the first three quarters of fiscal 2014 compared with the same period in fiscal 2013, primarily due to a \$2.1 million reduction in personnel and related expenses and a \$0.5 million decrease in share-based compensation expenses, partially offset by increases in R&D supply costs reflecting our investment in our new product development projects during the first three quarters of fiscal 2014. We continue to invest in new product features, new functionality and lower cost platforms that we believe will enable our product lines to retain their technology leads in a cost effective manner.

## Selling and Administrative Expenses

(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	March 28, 2014	March 29, 2013	\$ Change	% Change	March 28, 2014	March 29, 2013	\$ Change	% Change
Selling and administrative	\$23.0	\$24.7	\$(1.7 )	(6.9 )%	\$67.4	\$71.7	\$(4.3 )	(6.0 )%
% of revenue	28.3	% 20.9	%		25.9	% 19.8	%	

Our selling and administrative expenses declined \$1.7 million, or 6.9%, and \$4.3 million, or 6.0%, respectively, in the third quarter and first three quarters of fiscal 2014 compared with the same periods in fiscal 2013. The decrease for the third quarter of fiscal 2014 compared with the same quarter in fiscal 2013 was primarily due to a \$1.0 million decrease in personnel and related expenses, a \$0.8 million decrease in share-based compensation expenses resulting from stock award vesting, and a \$0.4 million decrease in agent commissions driven by lower fee-based revenues, partially offset by a \$0.7 million increase in bad debt expense. The decrease for the first three quarters of fiscal 2014 compared with the same period in fiscal 2013 was primarily due to a \$1.4 million decrease in agent commissions driven by lower fee-based revenues, a \$1.4 million reduction in bad debt expense as we recovered certain receivables that were previously written off due to customer insolvency and a \$1.2 million decrease in share-based compensation expenses resulting from stock award vesting in the first three quarters of fiscal 2014.

## Restructuring Charges

During the third quarter of fiscal 2014, in line with the decrease in revenue that we experienced and our reduced forecast for the immediate future, we initiated the Fiscal 2014-2015 Plan to reduce our operating costs, primarily in North America, Europe and Asia. Activities under the Fiscal 2014-2015 Plan primarily related to reductions in force. During the fourth quarter of fiscal 2013, we initiated the Fiscal 2013-2014 Plan that was intended to bring our cost structure in line with the changing business environment of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2013-2014 Plan included the downsizing of our Santa Clara, California headquarters and certain international field offices, and reductions in force to reduce our operating expenses.

During the first quarter of fiscal 2011, we initiated the Fiscal 2011 Plan to reduce our operational costs primarily in North America, Europe and Asia. Activities under the Fiscal 2011 Plan included the reductions in force to reduce our operating expenses and downsizing or closures of our Morrisville, North Carolina, Santa Clara, California, Montreal, Canada offices and certain international field offices. The Fiscal 2011 Plan has been completed as of the end of fiscal 2013.

Our restructuring charges by plan for the third quarter and first three quarters of fiscal 2014 and 2013 are summarized in the table below:



(In millions, except percentages)	Quarter Ended				Three Quarters Ended			
	March 28, 2014	March 29, 2013	\$ Change	% Change	March 28, 2014	March 29, 2013	\$ Change	% Change
Restructuring charges	\$4.2	\$0.4	\$3.8	950.0 %	\$9.0	\$0.9	\$8.1	900.0 %
By Plan:								
Fiscal 2014-2015 Plan	\$4.0	\$—	\$4.0		\$4.0	\$—	\$4.0	
Fiscal 2013-2014 Plan	\$0.2	\$—	\$0.2		\$5.0	\$—	\$5.0	
Fiscal 2011 Plan	\$—	\$0.4	\$(0.4)		\$—	\$0.9	\$(0.9)	

Our restructuring expenses consisted primarily of severance and related benefit charges and facilities costs related to obligations under non-cancelable leases for facilities that we ceased to use. Restructuring charges for the third quarter of fiscal 2014 included a \$3.9 million employee termination charge primarily related to our Fiscal 2014-2015 Plan. Restructuring charges for the first three quarters of fiscal 2014 included a \$4.0 million facilities charge related to ceasing to use a portion of our Santa Clara headquarters building and a \$4.8 million employee termination charge. We have substantially completed our activities under the Fiscal 2013-2014 Plan and intend to complete a majority of the remaining restructuring activities under the Fiscal 2014-2015 Plan by the end of the second quarter of fiscal 2015.

#### Interest Income and Interest Expense

(In millions)	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
Interest income	\$0.3	\$0.2	\$0.4	\$0.7
Interest expense	\$(0.1)	\$(0.2)	\$(0.3)	\$(0.7)

Interest income reflected interest earned on our cash equivalents which were comprised of money market funds and certificates of deposit.

Interest expense was primarily related to interest associated with borrowings, term loan and letters of credit under the SVB Credit Facility.

#### Income Taxes

(In millions, except percentages)	Quarter Ended			Three Quarters Ended		
	March 28, 2014	March 29, 2013	\$ Change	March 28, 2014	March 29, 2013	\$ Change
Income (loss) from continuing operations before income taxes	\$(14.6)	\$(1.0)	\$(13.6)	\$(38.8)	\$4.6	\$(43.4)
Provision for income taxes	\$0.5	\$0.6	\$(0.1)	\$0.2	\$12.0	\$(11.8)
% of income (loss) from continuing operations before income taxes	(3.4)%	(60.0)%		(0.5)%	260.9%	

We estimate our annual effective rate at the end of each quarterly period, and we record the tax effect of certain discrete items in the interim period in which they occur, including changes in judgment about uncertain tax positions and deferred tax valuation allowances. The determination of the effective tax rate reflects tax expense and benefit generated in certain foreign jurisdictions. However, jurisdictions with a year-to-date loss where no tax benefit can be recognized are excluded from the annual effective tax rate.

We recognized an adjustment of \$2.2 million during the second quarter of fiscal 2014 to correct immaterial errors arising from fiscal 2007 through September 27, 2013. The result of this adjustment was to decrease the benefit from income taxes and increase our reserve for uncertain tax positions. This had no impact to our statement of cash flows for fiscal 2013 and fiscal 2014 periods. We believe the impact of the adjustment is not material to our annual and quarterly financial statements as a whole for current or prior periods.

#### Income (loss) from Discontinued Operations



(In millions)	Quarter Ended			Three Quarters Ended		
	March 28, 2014	March 29, 2013	\$ Change	March 28, 2014	March 29, 2013	\$ Change
Income (loss) from discontinued operations, net of tax	\$0.3	\$(0.1	) \$0.4	\$0.7	\$(1.8	) \$2.5

Our discontinued operations consist of the WiMAX business, which was sold to EION on September 2, 2011. We completed the business transition with EION in fiscal 2012. The income incurred in the first three quarters of fiscal 2014 was primarily due to recovery of certain WiMAX deferred cost of sales that was previously written down. The loss incurred in the first three quarters of fiscal 2013 was primarily due to write-down of certain WiMAX deferred cost of sales that were not transferred to EION.

## Liquidity and Capital Resources

### Sources of Cash

As of March 28, 2014, our total cash and cash equivalents were \$47.5 million. Approximately \$7.7 million, or 16.2% of our total cash and cash equivalents, was held by entities domiciled in the United States. The remaining balance of \$39.8 million, or 83.8%, was held by entities outside the United States. Of the amount of cash and cash equivalents held by our foreign subsidiaries at March 28, 2014, \$30.2 million was held in jurisdictions where our undistributed earnings are indefinitely reinvested and would be subject to U.S. taxes if repatriated.

As of March 28, 2014, our principal sources of liquidity consisted of the \$47.5 million in cash and cash equivalents, \$23.8 million of available credit under our \$40.0 million SVB Credit Facility, and future collections of receivables from customers. As of March 28, 2014, we were in compliance with the financial covenants contained in the SVB Credit Facility. We regularly require letters of credit from some customers, and, from time to time, these letters of credit are discounted without recourse shortly after shipment occurs in order to meet immediate liquidity requirements and to reduce our credit and sovereign risk. Historically our primary sources of liquidity have been cash flows from operations, credit facilities and cash proceeds from sale of our equity securities. During the first three quarters of fiscal 2014, our total cash and cash equivalents decreased by \$42.5 million primarily due to \$7.8 million of cash being used for capital expenditures, \$2.8 million repayments on our term loan and \$32.1 million of cash used in operating activities.

Cash used in operating activities was \$32.1 million in the first three quarters of fiscal 2014, primarily due to our net loss of \$38.3 million adjusted by non-cash expense items of \$12.4 million, decreases in reserve for uncertain tax positions and deferred taxes of \$14.8 million and in accounts payable and accrued expenses of \$15.1 million, and an increase in inventories of \$1.4 million, partially offset by decreases in accounts receivables of \$5.5 million, in unbilled costs of \$2.1 million and in net prepaid income taxes of \$2.2 million, and increases in customer advance payments and unearned income of \$10.4 million and in accrued restructuring liabilities of \$4.1 million. The decrease in the reserve for uncertain tax positions and deferred taxes was primarily due a tax payment made to a jurisdiction during the second quarter of fiscal 2014 of \$13.2 million. The decreases in accounts payable and accrued expenses were primarily due to the timing of payments to our contract manufacturers and suppliers as well as the payout of employee bonuses. The decrease in unbilled costs was due to the timing of billing of projects. The increase in inventories was due to the timing of customer shipments. The decrease in accounts receivable was due to collections during the first three quarters exceeding billings. The decrease in net prepaid income taxes was due to a tax refund that we received from a tax jurisdiction during the period. The increase in customer advance payments and unearned income was due to the timing of revenue recognition on several large contracts. The increase in restructuring liabilities was primarily related to severance related expenses we accrued under the Fiscal 2014-2015 Plan and the facility exit cost liability we incurred associated with our Santa Clara headquarters building under the Fiscal 2013-2104 Plan. We used \$4.9 million in cash during the first three quarters of fiscal 2014 on expenses related to restructuring liabilities.

During the remainder of fiscal year 2014, we expect to spend approximately \$2.0 million for capital expenditures, primarily on equipment for development of new products and improvement of our information technology infrastructure which will enable more automated supply chain management and financial reporting and lead to process and cost efficiency and a greater ability to scale our business.

We believe that our existing cash and cash equivalents, the available line of credit under the SVB Credit Facility and future cash collections from customers will be sufficient to provide for our anticipated requirements for working

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capital and capital expenditures for the next 12 months and the foreseeable future. There can be no assurance, however, that our business will generate cash flow, we will be in compliance with the financial covenants contained in the SVB Credit Facility, or that anticipated operational improvements will be achieved. If we are not in compliance with the financial covenants, the availability of our credit facility is not certain or may be diminished. If we are unable to maintain cash balances or generate sufficient cash flow from operations to service our obligations that may arise in the future, we may be required to sell assets, reduce capital expenditures, or obtain financing. If we need to obtain additional financing, we cannot be assured that it will be available on favorable terms, or at all. Our ability to make scheduled principal payments or pay interest on or refinance any future indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the microwave communications market and to general economic, political, financial, competitive, legislative and regulatory factors beyond our control.

#### Available Credit Facility, Borrowings and Repayment of Debt

On March 28, 2014, we entered into a Second Amended and Restated Loan Agreement with SVB. This agreement amends and restates our existing First Amended and Restated Loan and Security Agreement, which was entered into on September 27, 2013 and amended on October 29, 2013, November 20, 2013 and February 10, 2014, respectively, providing for certain amendments to the maximum borrowing limit and financial covenants. On September 27, 2013, we repaid the remaining \$1.7 million outstanding balance of the original \$8.3 million two-year term loan that we borrowed on January 30, 2012.

The SVB Credit Facility provides for a committed amount of up to \$40.0 million, decreased from the \$50.0 million credit limit under the first amended and restated credit facility, with a \$30.0 million sublimit that can be borrowed by our Singapore subsidiary. Borrowings that may be advanced under the SVB Credit Facility at the lesser of \$40.0 million or a borrowing base equal to \$7.0 million plus a specified percentage of the value of eligible accounts receivable of the Company, subject to certain reserves and eligibility criteria. The SVB Credit Facility can also be utilized to issue letters of credit. Principal, together with all accrued and unpaid interest, is due and payable on September 26, 2016. We may prepay loans under the SVB Credit Facility in whole or in part at any time without premium or penalty. We currently do not expect to repay any loans within the next 12 months. As of March 28, 2014, available credit under the amended and restated credit facility was \$23.8 million reflecting the calculated borrowing base of \$34.3 million less existing borrowings of \$6.0 million and outstanding letters of credit of \$4.5 million. Borrowings under the SVB Credit Facility carry an interest rate computed at the daily prime rate as published in the Wall Street Journal plus a spread of 0.50% to 1.50%, with such spread determined based on our adjusted quick ratio. If a minimum adjusted quick ratio requirement is satisfied, LIBOR advances are offered at LIBOR plus a spread of 2.75%. Interest is due and payable in arrears monthly for prime rate loans and, for LIBOR rate loans, at the end of an interest period or at each three-month interval if the interest period is greater than three months. During the first three quarters of fiscal 2014, the weighted average interest rate on our \$6.0 million loan was 3.25%. The previous \$8.3 million two-year term loan bore a fixed interest rate of 5% per annum.

The SVB Credit Facility contains financial covenants including minimum adjusted quick ratio and minimum profitability (EBITDA) requirements. In the event our adjusted quick ratio falls below a certain level, cash received in our accounts with SVB may be directly applied to reduce outstanding obligations under the SVB Credit Facility. The SVB Credit Facility also imposes certain restrictions on our ability to dispose of assets, permit a change in control, merge or consolidate, make acquisitions, incur indebtedness, grant liens, make investments, make certain restricted payments and enter into transactions with affiliates under certain circumstances. Certain of our assets, including accounts receivable, inventory, and equipment, are pledged as collateral for the credit facility. Upon an event of default, outstanding obligations would be immediately due and payable. Under certain circumstances, a default interest rate will apply on all obligations during the existence of an event of default at a per annum rate of interest equal to 2.00% above the applicable interest rate.

As of March 28, 2014, we were in compliance with the financial covenants contained in the SVB Credit Facility. However, as a result of the uncertainty on our ability to meet the financial covenants and the fact that the SVB Credit Facility contains subjective acceleration clauses that could be triggered by the lender, the \$6.0 million borrowing was classified as a current liability as of March 28, 2014.



Restructuring Payments

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We have liabilities for restructuring activities totaling \$6.8 million as of March 28, 2014, \$4.5 million of which is classified as current liability and expected to be paid out in cash over the next 12 months. We expect to fund these future payments with available cash and cash provided by operations.

#### Contractual Obligations and Commercial Commitments

The amounts disclosed in our fiscal 2013 Annual Report on Form 10-K include our commercial commitments and contractual obligations. During the first three quarters of fiscal 2014, other than the a \$13.2 million payment related to our reserve for uncertain tax positions and \$2.8 million repayments of a term loan under the SVB Credit Facility, no material changes occurred in our contractual cash obligations to repay debt, to purchase goods and services and to make payments under operating leases or our commercial commitments and contingent liabilities on outstanding letters of credit, guarantees and other arrangements as disclosed in our fiscal 2013 Annual Report on Form 10-K. Please refer to Note 12, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.

#### Contingent Liabilities

Our Singapore subsidiary is in the process of evaluating its historical compliance with certain export regulations in Singapore. Depending on the results of this evaluation, we may take additional actions to ensure our compliance with these regulations in the future. As part of these additional actions, we could elect to make certain voluntary disclosures, which may, in certain circumstances, result in the imposition of various fines and penalties. Any fines and penalties will be based on the specific facts and findings of our evaluation, as well as negotiation with Singapore authorities. At this time, we cannot estimate the amount or range of any fines and penalties, if any should be imposed. Please refer to Note 12, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.

#### Critical Accounting Estimates

For information about our critical accounting estimates, see the "Critical Accounting Estimates" section of "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our fiscal 2013 Annual Report on Form 10-K.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

In the normal course of doing business, we are exposed to the risks associated with foreign currency exchange rates and changes in interest rates. We employ established policies and procedures governing the use of financial instruments to manage our exposure to such risks.

#### Exchange Rate Risk

We conduct business globally in numerous currencies and are therefore exposed to foreign currency risks. We use derivative instruments to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. We do not hold or issue derivatives for trading purposes or make speculative investments in foreign currencies.

We use foreign exchange forward contracts to hedge forecasted foreign currency transactions relating to forecasted sales and purchase transactions. These derivatives are designated as cash flow hedges and are carried at fair value. The effective portion of the gain or loss is initially reported as a component of accumulated other comprehensive income (loss), and upon occurrence of the forecasted transaction, is subsequently reclassified into the income or expense line item to which the hedged transaction relates. We also enter into foreign exchange forward contracts to mitigate the change in fair value of specific non-functional currency assets and liabilities on the balance sheet. All balance sheet hedges are marked to market through earnings every period. Changes in the fair value of these derivatives are largely offset by re-measurement of the underlying assets and liabilities.

As of March 28, 2014, we had foreign currency forward contracts outstanding with a total notional amount of \$20.3 million consisting of 12 different currencies. The following is a summary of the gross notional amount of our outstanding contracts grouped by the underlying foreign currency as of March 28, 2014:

Currency	Notional Contract Amount (Local Currency) (In millions)	Notional Contract Amount (USD)
Australian dollar	1.0	\$0.9
Euro	2.9	4.0
Indian rupee	207.2	3.4
Philippine peso	153.8	3.4
Polish zloty	9.1	3.0
Republic of South Africa rand	27.7	2.6
Other currencies	N/A	3.0
Total of all currency forward contracts		\$20.3

Net foreign exchange loss recorded in our consolidated statements of operations during the third quarter and first three quarters of fiscal 2014 and 2013 was as follows:

(In millions)	Quarter Ended		Three Quarters Ended	
	March 28, 2014	March 29, 2013	March 28, 2014	March 29, 2013
Foreign exchange loss, net	\$(0.1)	\$(0.4)	\$(0.5)	\$(1.2)

A 10% adverse change in currency exchange rates for our foreign currency derivatives held as of March 28, 2014 would have an impact of approximately \$1.7 million on the fair value of such instruments. This quantification of exposure to the market risk associated with foreign exchange financial instruments does not take into account the offsetting impact of changes in the fair value of our foreign denominated assets, liabilities and firm commitments. Certain of our international business was transacted in non-U.S. dollar currency. As discussed above, we utilize foreign currency hedging instruments to minimize the currency risk of international transactions. The impact of translating the assets and liabilities of foreign operations to U.S. dollars is included as a component of stockholders' equity. As of March 28, 2014 and June 28, 2013, the cumulative translation adjustment decreased our stockholders' equity by \$2.4 million and \$3.4 million, respectively.

#### Interest Rate Risk

Our exposure to market risk for changes in interest rates relates primarily to our cash equivalents and borrowings under the SVB Credit Facility.

#### Exposure on Cash Equivalents

We had \$47.5 million in total cash and cash equivalents as of March 28, 2014. Cash equivalents totaled \$7.4 million as of March 28, 2014 and were comprised of money market funds and certificates of deposit. Cash equivalents have been recorded at fair value on our balance sheet.

We do not use derivative financial instruments in our short-term investment portfolio. We invest in high-credit quality issues and, by policy, limit the amount of credit exposure to any one issuer and country. The portfolio includes only marketable securities with active secondary or resale markets to ensure portfolio liquidity. The portfolio is also diversified by maturity to ensure that funds are readily available as needed to meet our liquidity needs. This policy reduces the potential need to sell securities in order to meet liquidity needs and therefore the potential effect of changing market rates on the value of securities sold.

The primary objective of our short-term investment activities is to preserve principal while maximizing yields, without significantly increasing risk. Our cash equivalents earn interest at fixed rates; therefore, changes in interest rates will not generate a gain or loss on these investments unless they are sold prior to maturity. Actual gains and losses due to the sale of our investments prior to maturity have been immaterial. The weighted average days to maturity for cash equivalents held as of March 28, 2014 was three days, and these investments had an average yield of 0.06% per annum.



A 10% change in interest rates on our cash and cash equivalents is not expected to have a material impact on our financial position, results of operations or cash flows.

#### Exposure on Borrowings

During the first three quarters of fiscal 2014, we had \$6.0 million of borrowings outstanding under the SVB Credit Facility that incurred interest at the prime rate. We also recorded interest on our \$8.3 million borrowing drawn on January 30, 2012 and paid off on September 27, 2013 at the fixed rate of 5% per annum. During the first three quarters of fiscal 2014, our weighted average interest rate was 3.4% and we recorded total interest expense of \$0.2 million on these borrowings.

A 10% change in interest rates on the current borrowings or on future borrowings is not expected to have a material impact on our financial position, results of operations or cash flows since interest on our borrowings is not material to our overall financial position.

### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. Our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

Management has conducted an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 28, 2014.

#### Changes in Internal Control over Financial Reporting

There has been no change in our internal controls over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Please refer to Legal Proceedings under Note 12, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.

### Item 1A. Risk Factors

Investors should carefully review and consider the information regarding certain factors which could materially affect our business, operating results, cash flows and financial condition set forth under Item 1A, Risk Factors, in our fiscal 2013 Annual Report on Form 10-K.

We do not believe that there have been any other material additions or changes to the risk factors previously disclosed in our fiscal 2013 Annual Report on Form 10-K, although we may disclose changes to such factors or disclose

additional factors from time to time in our future filings with the SEC. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations.

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Item 6. Exhibits

The following exhibits are filed herewith or incorporated by reference to exhibits previously filed with the SEC:

Exhibit Number	Descriptions
10.1	Second Amended and Restated Loan and Security Agreement, dated as of March 28, 2014, by and among Aviat Networks, Inc., Aviat U.S., Inc., Aviat Networks (S) Pte. Ltd. and Silicon Valley Bank (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC on March 31, 2014, File No. 001-33278)
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.1	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVIAT NETWORKS, INC.

(Registrant)

Date: May 7, 2014

By:                   /s/ John J. Madigan  
                          John J. Madigan  
                          Vice President, Corporate Controller and  
                          Principal Accounting Officer  
                          (Principal accounting officer and  
                          duly authorized officer)



EXHIBIT INDEX

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31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.1	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document