REALTY INCOME CORP Form 10-Q October 28, 2010

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### FORM 10-Q

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2010, or

o Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-13374

#### REALTY INCOME CORPORATION

(Exact name of registrant as specified in its charter)

Maryland 33-0580106
(State or Other Jurisdiction of Incorporation Number)

OI

Organization)

600 La Terraza Boulevard, Escondido, California 92025-3873 (Address of Principal Executive Offices)

Registrant's telephone number, including area code: (760) 741-2111

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  $\,$  o  $\,$  NO  $\,$  x

There were 110,696,548 shares of common stock outstanding as of October 20, 2010.

#### REALTY INCOME CORPORATION

### Form 10-Q September 30, 2010

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#### PART I.

#### FINANCIAL INFORMATION

Item 1.

**Financial Statements** 

# REALTY INCOME CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

September 30, 2010 and December 31, 2009 (dollars in thousands, except per share data)

|  | 2010        | 2009        |
|--|-------------|-------------|
| ASSETS   | (unaudited) |             |
| Real estate, at cost:  | (           |             |
| Land   | \$1,353,973 | \$1,169,295 |
| Buildings and improvements                                       | 2,366,621   | 2,270,161   |
| Total real estate, at cost                                       | 3,720,594   | 3,439,456   |
| Less accumulated depreciation and amortization                   | (690,511)   | (630,840)   |
| Net real estate held for investment                              | 3,030,083   | 2,808,616   |
| Real estate held for sale, net                                   | 9,639       | 8,266       |
| Net real estate  | 3,039,722   | 2,816,882   |
| Cash and cash equivalents  | 155,582     | 10,026      |
| Accounts receivable, net   | 10,398      | 10,396      |
| Goodwill   | 17,206      | 17,206      |
| Other assets, net  | 62,626      | 60,277      |
| Total assets   | \$3,285,534 | \$2,914,787 |
|  |             |             |
| LIABILITIES AND STOCKHOLDERS' EQUITY                             |             |             |
| Distributions payable  | \$17,954    | \$16,926    |
| Accounts payable and accrued expenses                            | 26,846      | 38,445      |
| Other liabilities  | 13,750      | 16,807      |
| Line of credit payable   |             | 4,600       |
| Notes payable  | 1,600,000   | 1,350,000   |
| Total liabilities  | 1,658,550   | 1,426,778   |
|  |             |             |
| Commitments and contingencies                                    |             |             |
|  |             |             |
| Stockholders' equity:  |             |             |
| Preferred stock and paid in capital, par value \$1.00 per share, |             |             |
| 20,000,000 shares authorized, 13,900,000 shares issued           |             |             |
| and outstanding  | 337,790     | 337,790     |
| Common stock and paid in capital, par value \$1.00 per share,    |             |             |
| 200,000,000 shares authorized, 110,696,348 and 104,286,705       |             |             |
| shares issued and outstanding as of September 30, 2010 and       |             |             |
| December 31, 2009, respectively                                  | 1,829,223   | 1,629,237   |
| Distributions in excess of net income                            | (540,029)   | (479,018)   |
| Total stockholders' equity                                       | 1,626,984   | 1,488,009   |
| Total liabilities and stockholders' equity                       | \$3,285,534 | \$2,914,787 |
|  |             |             |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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## REALTY INCOME CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

For the three and nine months ended September 30, 2010 and 2009 (dollars in thousands, except per share data) (unaudited)

|  | Three Months Ended September 30, 2010 2009 |                  | En               | Nine Months aded September 30, |
|--|--|------------------|------------------|--------------------------------|
|  | 2  | 010 200          | 09 2010          | 2009                           |
| REVENUE  |  |                  |                  |                                |
| Rental   | \$87,089                                   | \$81,036         | \$252,369        | \$243,292                      |
| Other  | 84   | 427              | 854              | 1,255                          |
| Total revenue  | 87,173                                     | 81,463           | 253,223          | 244,547                        |
| EXPENSES   |  |                  |                  |                                |
| Depreciation and amortization                              | 24,100                                     | 22,680           | 70,621           | 67,976                         |
| Interest   | 25,135                                     | 21,374           | 68,106           | 64,151                         |
| General and administrative                                 | 6,165                                      | 4,906            | 19,526           | 15,862                         |
| Property   | 1,763                                      | 1,472            | 5,355            | 5,290                          |
| Income taxes   | 335  | 74               | 890              | 684                            |
| Total expenses   | 57,498                                     | 50,506           | 164,498          | 153,963                        |
| Income from continuing operations                          | 29,675                                     | 30,957           | 88,725           | 90,584                         |
| Income from discontinued operations:                       |  |                  |                  |                                |
| Real estate acquired for resale by Crest                   | 221  | 207              | 585              | 308                            |
| Real estate held for investment                            | 1,758                                      | 1,988            | 3,597            | 4,904                          |
| Total income from discontinued operations                  | 1,979                                      | 2,195            | 4,182            | 5,212                          |
| Net income   | 31,654                                     | 33,152           | 92,907           | 95,796                         |
| Preferred stock cash dividends                             | (6,063                                     | ) (6,063         | ) (18,190        | (18,190)                       |
| Net income available to common stockholders                | \$25,591                                   | \$27,089         | \$74,717         | \$77,606                       |
| Amounts available to common stockholders per common share: |  |                  |                  |                                |
| Income from continuing operations:                         | ΦΩ 22                                      | ΦΩ 24            | ¢0.60            | ¢0.70                          |
| Basic  | \$0.23                                     | \$0.24           | \$0.68           | \$0.70                         |
| Diluted Not in course                                      | \$0.23                                     | \$0.24           | \$0.68           | \$0.70                         |
| Net income:  | \$0.25                                     | \$0.26           | ¢0.72            | \$0.75                         |
| Basic<br>Diluted   | \$0.25                                     | \$0.26<br>\$0.26 | \$0.72<br>\$0.72 | \$0.75<br>\$0.75               |
|  | \$0.23                                     | \$0.20           | \$0.72           | \$0.73                         |
| Weighted average common shares outstanding: Basic          | 103,830,                                   | 029 103,470,51   | 102 701 100      | 102 529 052                    |
| Diluted  |  |                  |                  | 103,528,952                    |
| Diluteu  | 103,977,                                   | 023 103,481,89   | 103,007,079      | 103,532,894                    |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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## REALTY INCOME CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

For the nine months ended September 30, 2010 and 2009 (dollars in thousands)(unaudited)

| CASH FLOWS FROM OPERATING ACTIVITIES  | 2010 20            |   | 2009      |   |
|---|--------------------|---|-----------|---|
| Net income  |                    |   | \$95,796  |   |
| Adjustments to net income:  | \$92,907           |   | Ψ,,,,,ο   |   |
| Depreciation and amortization   | 70,621             |   | 67,976    |   |
| Income from discontinued operations:  | , 0,021            |   | 07,570    |   |
| Real estate acquired for resale   | (585               | ) | (308)     |   |
| Real estate held for investment   | (3,597             | ) | (4,904)   | , |
| Gain on sales of land   | (468               | ) | (15)      |   |
| Amortization of share-based compensation                                      | 4,824              |   | 3,733     |   |
| Cash provided by discontinued operations:                                     | ·                  |   |           |   |
| Real estate acquired for resale   | 585                |   | 648       |   |
| Real estate held for investment   | 368                |   | 1,645     |   |
| Collection of notes receivable by Crest                                       | 103                |   | 96        |   |
| Change in assets and liabilities:   |                    |   |           |   |
| Accounts receivable and other assets  | 7,023              |   | 5,006     |   |
| Accounts payable, accrued expenses and other liabilities                      | (15,020            | ) | (20,849)  | ı |
| Net cash provided by operating activities                                     | 156,761            |   | 148,824   |   |
|   |                    |   |           |   |
| CASH FLOWS FROM INVESTING ACTIVITIES  |                    |   |           |   |
| Proceeds from the sales of investment properties:                             |                    |   |           |   |
| Continuing operations   |                    |   | 170       |   |
| Discontinued operations   | 15,294             |   | 10,409    |   |
| Funds held in escrow pending property acquisitions                            | (5,000             | ) |           |   |
| Restricted escrow deposit for Section 1031 tax-deferred exchange              | (687               | ) |           |   |
| Acquisition of and improvements to investment properties                      | (304,615           | ) | (13,644)  | ı |
| Intangibles acquired in connection with acquisitions of investment properties |                    |   | (860)     | ı |
| Net cash used in investing activities   | (295,008           | ) | (3,925)   | i |
|   |                    |   |           |   |
| CASH FLOWS FROM FINANCING ACTIVITIES  |                    |   |           |   |
| Cash distributions to common stockholders                                     | (134,700           | ) | (133,367) | , |
| Cash dividends to preferred stockholders                                      | ( - )              | ) | (18,190 ) | 1 |
| Borrowings from line of credit  | 408,700            |   |           |   |
| Payments under line of credit   | (413,300           | ) |           |   |
| Proceeds from notes issued, net of financing costs of \$3,869                 | 246,131<br>196,899 |   |           |   |
| Proceeds from common stock offering, net of costs of \$10,131                 |                    |   |           |   |
| Principal payment on notes payable  |                    |   | (20,000)  |   |
| Other items   | (1,737             | ) |           |   |