

HEALTHCARE REALTY TRUST INC

Form 10-Q

May 03, 2017

Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

---

FORM 10-Q

---

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-11852

---

HEALTHCARE REALTY TRUST INCORPORATED

(Exact name of Registrant as specified in its charter)

---

Maryland 62 – 1507028  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

3310 West End Avenue

Suite 700

Nashville, Tennessee 37203

(Address of principal executive offices)

(615) 269-8175

(Registrant’s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company   
(Do not check if a smaller reporting company)

Edgar Filing: HEALTHCARE REALTY TRUST INC - Form 10-Q

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 30, 2017, the Registrant had 116,512,124 shares of Common Stock outstanding.

---

Table of Contents

HEALTHCARE REALTY TRUST INCORPORATED  
 FORM 10-Q  
 March 31, 2017

TABLE OF CONTENTS

	Page
<u>Part I—Financial Information</u>	
<u>Item 1. Financial Statements</u>	<u>1</u>
<u>Condensed Consolidated Balance Sheets</u>	<u>1</u>
<u>Condensed Consolidated Statements of Income</u>	<u>2</u>
<u>Condensed Consolidated Statements of Comprehensive Income</u>	<u>3</u>
<u>Condensed Consolidated Statement of Equity</u>	<u>4</u>
<u>Condensed Consolidated Statements of Cash Flows</u>	<u>5</u>
<u>Notes to the Condensed Consolidated Financial Statements</u>	<u>6</u>
<u>Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>14</u>
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	<u>22</u>
<u>Item 4. Controls and Procedures</u>	<u>22</u>
<u>Part II—Other Information</u>	
<u>Item 1. Legal Proceedings</u>	<u>24</u>
<u>Item 1A. Risk Factors</u>	<u>24</u>
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>24</u>
<u>Item 6. Exhibits</u>	<u>25</u>
<u>Signature</u>	<u>26</u>

---

Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

Healthcare Realty Trust Incorporated

Condensed Consolidated Balance Sheets

(Amounts in thousands, except per share data)

	(Unaudited)	
	March 31, 2017	December 31, 2016
<b>ASSETS</b>		
Real estate properties:		
Land	\$ 193,101	\$ 199,672
Buildings, improvements and lease intangibles	3,327,529	3,386,480
Personal property	9,998	10,291
Construction in progress	16,114	11,655
Land held for development	20,123	20,123
	3,566,865	3,628,221
Less accumulated depreciation and amortization	(841,296 )	(840,839 )
Total real estate properties, net	2,725,569	2,787,382
Cash and cash equivalents	1,478	5,409
Restricted cash	104,904	49,098
Assets held for sale and discontinued operations, net	15,111	3,092
Other assets, net	192,174	195,666
Total assets	\$ 3,039,236	\$ 3,040,647
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Liabilities:		
Notes and bonds payable	\$ 1,278,662	\$ 1,264,370
Accounts payable and accrued liabilities	62,746	78,266
Liabilities of properties held for sale and discontinued operations	93	614
Other liabilities	44,444	43,983
Total liabilities	1,385,945	1,387,233
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$.01 par value per share; 50,000 shares authorized; none issued and outstanding	—	—
Common stock, \$.01 par value per share; 150,000 shares authorized; 116,512 and 116,417 shares issued and outstanding at March 31, 2017 and December 31, 2016, respectively	1,165	1,164
Additional paid-in capital	2,920,839	2,917,914
Accumulated other comprehensive loss	(1,358 )	(1,401 )
Cumulative net income attributable to common stockholders	1,027,101	995,256
Cumulative dividends	(2,294,456 )	(2,259,519 )
Total stockholders' equity	1,653,291	1,653,414
Total liabilities and stockholders' equity	\$ 3,039,236	\$ 3,040,647

The accompanying notes, together with the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, are an integral part of these financial statements.

Table of Contents

Healthcare Realty Trust Incorporated  
Condensed Consolidated Statements of Income  
For the Three Months Ended March 31, 2017 and 2016  
(Amounts in thousands, except per share data)  
(Unaudited)

	Three Months Ended March 31,	
	2017	2016
<b>REVENUES</b>		
Rental income	\$104,088	\$98,740
Other operating	481	1,281
	104,569	100,021
<b>EXPENSES</b>		
Property operating	37,834	35,406
General and administrative	9,280	10,246
Depreciation	31,412	27,693
Amortization	3,040	2,700
Bad debts, net of recoveries	66	(39 )
	81,632	76,006
<b>OTHER INCOME (EXPENSE)</b>		
Gain on sales of real estate assets	23,403	—
Interest expense	(14,272 )	(14,938 )
Impairment of real estate assets	(323 )	—
Interest and other income, net	113	86
	8,921	(14,852 )
<b>INCOME FROM CONTINUING OPERATIONS</b>	31,858	9,163
<b>DISCONTINUED OPERATIONS</b>		
Loss from discontinued operations	(18 )	(7 )
Gain on sales of real estate properties	5	—
<b>LOSS FROM DISCONTINUED OPERATIONS</b>	(13 )	(7 )
<b>NET INCOME</b>	\$31,845	\$9,156
<b>BASIC EARNINGS PER COMMON SHARE:</b>		
Income from continuing operations	\$0.28	\$0.09
Discontinued operations	0.00	0.00
Net income	\$0.28	\$0.09
<b>DILUTED EARNINGS PER COMMON SHARE:</b>		
Income from continuing operations	\$0.28	\$0.09
Discontinued operations	0.00	0.00
Net income	\$0.28	\$0.09
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING—BASIC</b>	114,675	101,432
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING—DILUTED</b>	115,507	102,165
<b>DIVIDENDS DECLARED, PER COMMON SHARE, DURING THE PERIOD</b>	\$0.30	\$0.30

The accompanying notes, together with the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, are an integral part of these financial statements.

Table of Contents

Healthcare Realty Trust Incorporated  
 Condensed Consolidated Statements of Comprehensive Income  
 For the Three Months Ended March 31, 2017 and 2016  
 (Dollars in thousands)  
 (Unaudited)

	Three Months Ended March 31,	
	2017	2016
NET INCOME	\$31,845	\$9,156
Other comprehensive income (loss):		
Forward starting interest rate swaps:		
Reclassification adjustment for losses included in net income (Interest expense)	43	42
Total other comprehensive income	43	42
COMPREHENSIVE INCOME	\$31,888	\$9,198

The accompanying notes, together with the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, are an integral part of these financial statements.

Table of Contents

## Notes to Condensed Consolidated Financial Statements - Continued

Healthcare Realty Trust Incorporated  
Condensed Consolidated Statements of Equity  
(Dollars in thousands)  
(Unaudited)

(Dollars in thousands, except per share data)	Common Stock	Additional Paid-In Capital	Accumulated Other Comprehensive Loss	Cumulative Net Income Attributable to Common Stockholders	Cumulative Dividends	Total Stockholders' Equity
Balance at December 31, 2016	\$ 1,164	\$2,917,914	\$ (1,401 )	\$ 995,256	\$(2,259,519)	\$1,653,414
Issuance of common stock	—	815	—	—	—	815
Common stock redemptions	—	(503 )	—	—	—	(503 )
Stock-based compensation	1	2,613	—	—	—	2,614
Net income	—	—	—	31,845	—	31,845
Reclassification of loss on forward starting interest rate swaps	—	—	43	—	—	43
Dividends to common stockholders (\$0.30 per share)	—	—	—	—	(34,937 )	(34,937 )
Balance at March 31, 2017	\$ 1,165	\$2,920,839	\$ (1,358 )	\$ 1,027,101	\$(2,294,456)	\$1,653,291

Table of Contents

Healthcare Realty Trust Incorporated  
 Condensed Consolidated Statements of Cash Flows  
 For the Three Months Ended March 31, 2017 and 2016  
 (Dollars in thousands)  
 (Unaudited)

	Three Months Ended March 31,	
	2017	2016
<b>OPERATING ACTIVITIES</b>		
Net income	\$31,845	\$9,156
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	35,803	31,211
Stock-based compensation	2,614	1,948
Amortization of straight-line rent receivable	(1,751 )	(2,132 )
Amortization of straight-line rent liability	156	184
Gain on sales of real estate assets	(23,408 )	—
Impairment of real estate assets	323	—
Provision for bad debts, net	66	(39 )
Changes in operating assets and liabilities:		
Other assets	(1,662 )	76
Accounts payable and accrued liabilities	(14,633 )	(14,267 )
Other liabilities	19	(2,550 )
Net cash provided by operating activities	29,372	23,587
<b>INVESTING ACTIVITIES</b>		
Acquisitions of real estate	(14,143 )	(37,953 )
Development of real estate	(2,804 )	(7,995 )
Additional long-lived assets	(18,997 )	(10,835 )
Proceeds from sales of real estate	79,747	—
Proceeds from mortgages and notes receivable repayments	3	5
Net cash provided by (used in) investing activities	43,806	(56,778 )
<b>FINANCING ACTIVITIES</b>		
Net borrowings (repayments) on unsecured credit facility	15,000	(7,000 )
Borrowings of mortgage notes and bonds payable	—	11,500
Repayments on notes and bonds payable	(1,032 )	(11,317 )
Dividends paid	(34,937 )	(30,727 )
Net proceeds from issuance of common stock	791	70,181
Common stock redemptions	(1,125 )	(1,264 )
Debt issuance and assumption costs	—	(110 )
Net cash provided by (used in) financing activities	(21,303 )	31,263
Increase (decrease) in cash, cash equivalents and restricted cash	51,875	(1,928 )
Cash, cash equivalents and restricted cash at beginning of period	54,507	4,102
Cash, cash equivalents and restricted cash at end of period	\$106,382	\$2,174

## Supplemental Cash Flow Information:

Interest paid	\$14,536	\$15,151
Invoices accrued for construction, tenant improvements and other capitalized costs	\$11,394	\$16,177
Capitalized interest	\$237	\$179

The accompanying notes, together with the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, are an integral part of these financial statements.





Table of Contents

Healthcare Realty Trust Incorporated

Notes to the Condensed Consolidated Financial Statements

March 31, 2017

(Unaudited)

Note 1. Summary of Significant Accounting Policies

Business Overview

Healthcare Realty Trust Incorporated (the "Company") is a real estate investment trust ("REIT") that integrates owning, managing, financing and developing income-producing real estate properties associated primarily with the delivery of outpatient healthcare services throughout the United States. As of March 31, 2017, the Company had gross investments of approximately \$3.5 billion in 195 real estate properties located in 27 states totaling approximately 14.3 million square feet. The Company provided leasing and property management services to approximately 10.8 million square feet nationwide.

Basis of Presentation

The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. They do not include all of the information and footnotes required by GAAP for complete financial statements. However, except as disclosed herein, management believes there has been no material change in the information disclosed in the Notes to the Consolidated Financial Statements included in the Annual Report on Form 10-K for the year ended December 31, 2016. All material intercompany transactions and balances have been eliminated in consolidation.

This interim financial information should be read in conjunction with the financial statements included in this report and in the Company's Annual Report on Form 10-K for the year ended December 31, 2016. Management believes that all adjustments of a normal, recurring nature considered necessary for a fair presentation have been included. In addition, the interim financial information does not necessarily represent or indicate what the operating results will be for the year ending December 31, 2017 for many reasons including, but not limited to, acquisitions, dispositions, capital financing transactions, changes in interest rates and the effects of other trends, risks and uncertainties.

Use of Estimates in the Condensed Consolidated Financial Statements

Preparation of the Condensed Consolidated Financial Statements in accordance with GAAP requires management to make estimates and assumptions that affect amounts reported in the Condensed Consolidated Financial Statements and accompanying notes. Actual results may differ from those estimates.

Cash, Cash Equivalents and Restricted Cash

Cash and cash equivalents includes short-term investments with original maturities of three months or less when purchased. Restricted cash includes cash held in escrow in connection with proceeds from the sales of certain real estate properties. These sales proceeds will be disbursed as the Company acquires real estate investments under Section 1031 of the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"). The carrying amount approximates fair value due to the short term maturity of these investments. The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the Company's Consolidated Balance Sheets the same amounts shown on the Company's Consolidated Statements of Cash Flows:

(Dollars in thousands)	3/31/2017	12/31/2016
Cash and cash equivalents	\$ 1,478	\$ 5,409
Restricted cash	104,904	49,098
Total cash, cash equivalents and restricted cash	\$ 106,382	\$ 54,507

New Accounting Pronouncements

Accounting Standards Update No. 2014-09 and No. 2015-14

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU No. 2014-09, "Revenue from Contracts with Customers," a comprehensive new revenue recognition standard that supersedes most existing revenue recognition guidance, including sales of real estate. This standard's core principle is that a company will recognize revenue when it transfers goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods and services. However, leasing contracts, representing the major source of the Company's revenues, are not within the scope of the new standard and will continue to be accounted for under other standards.

Table of Contents

Notes to Condensed Consolidated Financial Statements - Continued

In August 2015, the FASB issued ASU No. 2015-14, "Revenue from Contracts with Customers (Topic 606); Deferral of the Effective Date." This standard is effective for the Company for annual and interim periods beginning after December 15, 2017 with early adoption permitted only as of annual reporting periods beginning after December 15, 2016, including interim periods within that year.

The Company plans on adopting this standard by using the full retrospective adoption method beginning on January 1, 2018. The Company's revenue-producing contracts are primarily leases that are not within the scope of this standard. As a result, the Company does not expect the adoption of this standard to have a material impact on the timing and measurement of the Company's leasing revenues. The Company is continuing to evaluate the impact on other revenue sources. However, the Company does expect additional disclosures that are required from the adoption of this standard.

Accounting Standards Update No. 2016-02

In February 2016, the FASB issued ASU No. 2016-02, "Leases." For lessees, the new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The Company expects that all of the leases where the Company is the lessee will be recorded on the Company's balance sheet. For lessors, the new standard requires a lessor to classify leases as either sales-type, finance or operating. A lease will be treated as a sale if it transfers all of the risks and rewards, as well as control of the underlying asset, to the lessee. If risks and rewards are conveyed without the transfer of control, the lease is treated as financing. If the lessor doesn't convey risks and rewards or control, then the lease would be classified as an operating lease.

The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years with early adoption permitted. A modified retrospective transition approach is required for lessors for sales-type, direct financing, and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Company is in the initial stages of evaluating the impact from the adoption of this new standard on the Consolidated Financial Statements and related notes.

Accounting Standards Update No. 2016-13

In June 2016, the FASB issued ASU 2016-13, "Measurement of Credit Losses on Financial Instruments." This update is intended to improve financial reporting by requiring timelier recognition of credit losses on loans and other financial instruments that are not accounted for at fair value through net income, including loans held for investment, held-to-maturity debt securities, trade and other receivables, net investment in leases and other such commitments. This update requires that financial statement assets measured at an amortized cost and certain other financial instruments be presented at the net amount expected to be collected, through an allowance for credit losses that is deducted from the amortized cost basis. This standard is effective for the fiscal for annual and interim periods beginning after December 15, 2019 with early adoption permitted. The Company is in the initial stages of evaluating the impact from the adoption of this new standard on the Consolidated Financial Statements and related notes.

Accounting Standards Update No. 2016-15

In August 2016, the FASB issued ASU No. 2016-15, "Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments." This update clarifies whether the following items should be classified as operating, investing or financing in the statement of cash flows: (i) debt prepayments and extinguishment costs, (ii) settlement of zero-coupon debt, (iii) settlement of contingent consideration, (iv) insurance proceeds, (v) settlement of corporate-owned life insurance and bank-owned life insurance policies, (vi) distributions from equity method

investees, (vii) beneficial interest in securitization transactions and (viii) receipts and payments with aspects of more than one class of cash flows.

This standard is effective for the Company for annual and interim periods beginning on January 1, 2018 with early adoption permitted on a retrospective transition method to each period presented. The Company adopted this standard effective January 1, 2017. There was not a material impact on the Company's Consolidated Financial Statements and related notes resulting from the adoption of this standard.

Accounting Standards Update No. 2017-01

In January 2017, the FASB issued ASU No. 2017-01, "Business Combinations: Clarifying the Definition of a Business." This update modifies the requirements to meet the definition of a business under Topic 805, "Business Combinations." The amendments provide a screen to determine when an integrated set of assets and activities is not a business. The screen requires that when substantially all of the fair value of the gross assets acquired (or disposed of) is concentrated in a single identifiable asset or group of similar identifiable assets, the set is not a business. This screen reduces the number of transactions that will need to be further evaluated. The Company believes that this amendment will result in most of its real estate acquisitions being

Table of Contents

## Notes to Condensed Consolidated Financial Statements - Continued

accounted for as asset acquisitions rather than business combinations. This standard is effective for the Company for annual and interim periods beginning after December 15, 2017 with early adoption permitted. The Company adopted this standard effective January 1, 2017. The impact to the Consolidated Financial Statements and related notes as a result of the adoption of this standard is primarily related to the difference in the accounting of acquisition costs. When accounting for these costs as a part of an asset acquisition, the Company will be permitted to capitalize the costs. The adoption of this standard did not have a material impact on the Consolidated Financial Statements and related notes.

## Accounting Standards Update No. 2017-04

In January 2017, the FASB issued ASU 2017-04, "Simplifying the Test for Goodwill Impairment." This update eliminates Step 2 of the goodwill impairment test. As such, an entity will perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize a goodwill impairment charge for the amount by which the reporting unit's carrying amount exceeds its fair value. This standard is effective for the Company for annual and interim periods beginning after December 15, 2019. The Company does not expect a material impact on the Consolidated Financial Statements and related notes from the adoption of this standard.

## Accounting Standards Update No. 2017-05

In February 2017, the FASB issued ASU 2017-05, "Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets." This update defines an in-substance nonfinancial asset, unifies guidance related to partial sales of nonfinancial assets, eliminates rules specifically addressing the sales of real estate, removes exception to the financial asset derecognition model and clarifies the accounting for contributions of nonfinancial assets to joint ventures. This standard is effective for the Company for annual and interim periods beginning after December 15, 2017 with early adoption permitted. The Company does not expect a material impact on the Consolidated Financial Statements and related notes from the adoption of this standard.

## Note 2. Real Estate Investments

## 2017 Acquisitions

The following table details the Company's acquisition for the three months ended March 31, 2017:

(Dollars in millions)	Type <sup>(1)</sup>	Date Acquired	Purchase Price	Cash Consideration <sup>(2)</sup>	Real Estate	Other <sup>(3)</sup>	Square Footage (unaudited)
Real estate acquisition							
St. Paul, Minnesota	MOB	3/6/17	\$ 13.5	\$ 13.5	\$ 13.3	\$ 0.2	34,608

(1)MOB = medical office building

(2)Cash consideration excludes proration of revenue and expense due to/from seller at the time of the acquisition.

(3)Includes assets acquired, liabilities assumed, and intangibles recognized at acquisition.

## 2017 Dispositions

The following table details the Company's dispositions for the three months ended March 31, 2017:

(Dollars in millions)	Type <sup>(1)</sup>	Date Disposed	Sales Price	Closing Adjustments	Net Proceeds	Net Real Estate Investment	Other (including receivables) <sup>(3)</sup>	Gain	Square Footage (Unaudited)
Real estate dispositions									
Evansville, Indiana	OTH	3/6/17	\$6.4	\$ —	\$ 6.4	\$ 1.1	\$ —	\$5.3	29,500
Columbus, Georgia	<sup>(2)</sup> MOB	3/7/17	0.6	—	0.6	0.6	—	—	12,000
Las Vegas, Nevada	<sup>(2)</sup> MOB	3/30/17	5.5	(0.7)	4.8	2.2	0.3	2.3	18,147

Edgar Filing: HEALTHCARE REALTY TRUST INC - Form 10-Q

Texas (3 properties)	IRF	3/31/17	69.5	(1.6	)	67.9	46.9	5.2	15.8	169,722
Total dispositions			\$82.0	\$ (2.3	)	\$ 79.7	\$ 50.8	\$ 5.5	\$23.4	229,369

(1)OTH = Other; MOB = medical office building; IRF = inpatient rehabilitation facility

(2)Previously classified as held for sale.

(3)Includes straight-line rent receivables, leasing commissions and lease inducements.

Table of Contents

## Notes to Condensed Consolidated Financial Statements - Continued

## Assets Held for Sale

At March 31, 2017 and December 31, 2016, the Company had three and two properties, respectively, classified as held for sale. During the first quarter of 2017, the Company reclassified three properties to held for sale that are summarized below:

a 78,731 square foot inpatient rehabilitation facility located in Pittsburgh, Pennsylvania reclassified to held for sale in connection with the management's decision to sell the property;

a 39,786 square foot inpatient rehabilitation facility located in San Antonio, Texas reclassified to held for sale in connection with the management's decision to sell the property and the Company expects to recognize a \$8.5 million gain on the disposition; and

a 5,100 square foot medical office building located in Chicago, Illinois reclassified to held for sale in connection with the management's decision to sell the property. The Company used level one inputs to record an impairment charge of \$0.3 million, reducing the carrying value to the estimated fair value of the property less costs to sell.

The table below reflects the assets and liabilities of the properties classified as held for sale and discontinued operations as of March 31, 2017 and December 31, 2016:

(Dollars in thousands)	March 31, 2017	December 31, 2016
Balance Sheet data:		
Land	\$ 1,915	\$ 1,362
Buildings, improvements and lease intangibles	28,991	4,410
	30,906	5,772
Accumulated depreciation	(16,721 )	(2,977 )
Real estate assets held for sale, net	14,185	2,795
Other assets, net (including receivables)	926	297
Assets held for sale and discontinued operations, net	\$ 15,111	\$ 3,092
Accounts payable and accrued liabilities	\$ 93	\$ 22
Other liabilities	—	592
Liabilities of properties held for sale and discontinued operations	\$ 93	\$ 614

## Discontinued Operations

The following table represents the results of operations of the properties included in discontinued operations on the Company's Condensed Consolidated Statements of Income for the three months ended March 31, 2017 and 2016.

(Dollars in thousands)	Three Months Ended March 31, 2017 2016	
Statements of Income data:		
Revenues		
Rental income	\$—	\$—
	—	—
Expenses		
Property operating	18	7
	18	7



Other Income (Expense)

Interest and other income, net	—	—
	—	—

Discontinued Operations

Loss from discontinued operations	(18 )	(7 )
-----------------------------------	-------	------

Gain on sales of real estate assets	5	—
-------------------------------------	---	---

Loss from Discontinued Operations	\$(13)	\$(7)
-----------------------------------	--------	-------

Table of Contents

## Notes to Condensed Consolidated Financial Statements - Continued

## Note 3. Notes and Bonds Payable

The table below details the Company's notes and bonds payable.

(Dollars in thousands)	Maturity Dates	Balance as of		Effective Interest Rate as of	
		March 31, 2017	December 31, 2016	March 31, 2017	
Unsecured Credit Facility	7/20	\$ 122,000	\$ 107,000	1.98	%
Unsecured Term Loan Facility, net of issuance costs	2/19	149,550	149,491	2.18	%
Senior Notes due 2021, net of discount and issuance costs	1/21	397,315	397,147	5.97	%
Senior Notes due 2023, net of discount and issuance costs	4/23	247,397	247,296	3.95	%
Senior Notes due 2025, net of discount and issuance costs	5/25	247,874	247,819	4.08	%
Mortgage notes payable, net of discounts and issuance costs and including premiums	5/17-5/40	114,526	115,617	5.15	%
		\$ 1,278,662	\$ 1,264,370		

## Note 4. Derivative Financial Instruments

## Risk Management Objective of Using Derivatives

In addition to operational risks which arise in the normal course of business, the Company is exposed to economic risks such as interest rate, liquidity and credit risk. In certain situations, the Company may enter into derivative financial instruments such as interest rate swap and interest rate cap agreements to manage interest rate risk exposure arising from variable rate debt transactions that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's objective in using interest rate derivatives is to manage its exposure to interest rate movements on its variable rate debt.

## Cash Flow Hedges of Interest Rate Risk

Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without changing the underlying notional amount.

As of March 31, 2017, the Company did not have any outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk.

The effective portion of changes in the fair value of derivatives designated as, and that qualify as, cash flow hedges is recorded in accumulated other comprehensive income or loss ("OCI") and is reclassified into earnings as interest expense in the period that the hedged forecasted transaction affects earnings. The effective portion of the Company's interest rate swaps that was recorded in the accompanying Condensed Consolidated Statements of Income for the three months ended March 31, 2017 and 2016 respectively, was as follows:

(Dollars in thousands)	Three Months Ended	
	March 31, 2017	2016
Amount of loss reclassified from accumulated OCI into Interest Expense (effective portion)	\$(43)	\$(42)

The Company estimates that an additional \$0.2 million will be reclassified from accumulated other comprehensive loss as an increase to interest expense over the next 12 months.

## Note 5. Commitments and Contingencies

## Legal Proceedings

The Company is, from time to time, involved in litigation arising in the ordinary course of business. The Company is not aware of any pending or threatened litigation that, if resolved against the Company, would have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

Table of Contents

## Redevelopment Activity

The Company is in the process of finalizing the redevelopment of a medical office building in Nashville, Tennessee, which includes a 70,000 square foot expansion. During the three months ended March 31, 2017, the Company funded approximately \$7.5 million on the redevelopment of this property, including approximately \$1.9 million related to overages on tenant improvement projects that have yet to be finalized and collected from the tenant. The Company expects to spend an additional \$3.8 million throughout the remainder of 2017.

## Development Activity

The Company is developing a 98,000 square foot medical office building in Denver, Colorado. The total development budget is \$26.5 million, of which \$16.1 million has been spent as of March 31, 2017. The Company expects to receive the certificate of occupancy in the second quarter of 2017. Tenants are expected to begin taking occupancy in the third quarter of 2017.

## Note 6. Stockholders' Equity

## Common Stock

The following table provides a reconciliation of the beginning and ending shares of common stock outstanding for the three months ended March 31, 2017 and the year ended December 31, 2016:

	March 31, 2017	December 31, 2016
Balance, beginning of period	116,416,900	101,517,009
Issuance of common stock	31,254	14,063,100
Nonvested share-based awards, net of withheld shares	63,803	836,791
Balance, end of period	116,511,957	116,416,900

## Common Stock Authorization

On May 2, 2017, the Company's shareholders approved an amendment to the Company's Articles of Incorporation to increase the number of authorized shares of common stock from 150,000,000 to 300,000,000.

## At-The-Market Equity Offering Program

No shares were sold under this program during the first quarter of 2017. The Company has 5,868,697 authorized shares remaining available to be sold under the current sales agreements as of April 30, 2017.

## Common Stock Dividends

During the three months ended March 31, 2017, the Company declared and paid common stock dividends totaling \$0.30 per share. On May 2, 2017, the Company declared a quarterly common stock dividend in the amount of \$0.30 per share payable on May 31, 2017 to stockholders of record on May 16, 2017.

## Accumulated Other Comprehensive Loss

The following table represents the changes in balances of each component and the amounts reclassified out of accumulated other comprehensive loss related to the Company during the three months ended March 31, 2017 and 2016:

	Forward-starting Interest Rate Swaps	
(Dollars in thousands)	2017	2016
Beginning balance	\$(1,401)	\$(1,569)
Amounts reclassified from accumulated other comprehensive loss	43	42
Net accumulated other comprehensive income	43	42
Ending balance	\$(1,358)	\$(1,527)



Table of Contents

## Notes to Condensed Consolidated Financial Statements - Continued

## Earnings Per Common Share

The following table sets forth the computation of basic and diluted earnings per common share for the three months ended March 31, 2017 and 2016.

(Dollars in thousands, except per share data)	Three Months Ended	
	March 31,	
	2017	2016
Weighted average Common Shares outstanding		
Weighted average Common Shares outstanding	116,470,836	102,634,273
Nonvested shares	(1,795,752)	(1,202,185)
Weighted average Common Shares outstanding—Basic	114,675,084	101,432,088
Weighted average Common Shares outstanding—Basic	114,675,084	101,432,088
Dilutive effect of restricted stock	725,346	601,509
Dilutive effect of employee stock purchase plan	106,572	131,221
Weighted average Common Shares outstanding—Diluted	115,507,002	102,164,818
Net Income		
Income from continuing operations	\$31,858	\$ 9,163
Discontinued operations	(13 )	(7 )
Net income	\$31,845	\$ 9,156
Basic Earnings Per Common Share		
Income from continuing operations	\$0.28	\$ 0.09
Discontinued operations	0.00	0.00
Net income	\$0.28	\$ 0.09
Diluted Earnings Per Common Share		
Income from continuing operations	\$0.28	\$ 0.09
Discontinued operations	0.00	0.00
Net income	\$0.28	\$ 0.09

## Incentive Plans

A summary of the activity under the stock-based incentive plans for the three months ended March 31, 2017 and 2016 is included in the table below.

	Three Months Ended	
	March 31,	
	2017	2016
Stock-based awards, beginning of period	1,786,497	1,092,262
Granted	80,384	300,206
Vested	(52,842 )	(65,722 )
Stock-based awards, end of period	1,814,039	1,326,746

During the three months ended March 31, 2017 and 2016, the Company withheld 16,581 and 13,878 shares of common stock, respectively, from participants to pay estimated withholding taxes related to shares that vested.

Table of Contents

## Notes to Condensed Consolidated Financial Statements - Continued

In addition to the stock-based incentive plans, the Company maintains the 2000 Employee Stock Purchase Plan (the "Purchase Plan"). A summary of the activity under the Purchase Plan for the three months ended March 31, 2017 and 2016 is included in the table below.

	Three Months Ended	
	March 31,	
	2017	2016
Outstanding and exercisable, beginning of period	316,321	340,958
Granted	206,824	198,450
Exercised	(11,435 )	(26,689 )
Forfeited	(13,782 )	(7,682 )
Expired	(132,310)	(143,082)
Outstanding and exercisable, end of period	365,618	361,955

## Note 7. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practical to estimate that value.

Cash and cash equivalents - The carrying amount approximates fair value.

Borrowings under the Unsecured Credit Facility and Unsecured Term Loan - The carrying amount approximates fair value because the borrowings are based on variable market interest rates.

Senior unsecured notes payable - The fair value of notes and bonds payable is estimated using cash flow analyses, based on the Company's current interest rates for similar types of borrowing arrangements.

Mortgage notes payable - The fair value is estimated using cash flow analyses, based on the Company's current interest rates for similar types of borrowing arrangements.

The table below details the fair values and carrying values for notes and bonds payable at March 31, 2017 and December 31, 2016.

(Dollars in millions)	March 31, 2017		December 31, 2016	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Notes and bonds payable <sup>(1)</sup>	\$1,278.7	\$1,281.0	\$1,264.4	\$1,265.1

<sup>(1)</sup> Level 3 - Fair value derived from valuation techniques in which one or more significant inputs or significant value drivers is unobservable.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
Disclosure Regarding Forward-Looking Statements

This report and other materials the Company has filed or may file with the Securities and Exchange Commission, as well as information included in oral statements or other written statements made, or to be made, by management of the Company, contain, or will contain, disclosures that are "forward-looking statements." Forward-looking statements include all statements that do not relate solely to historical or current facts and can be identified by the use of words such as "may," "will," "expect," "believe," "anticipate," "target," "intend," "plan," "estimate," "project," "continue," "should," and other comparable terms. These forward-looking statements are based on the current plans and expectations of management and are subject to a number of risks and uncertainties, including the risks described in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, that could significantly affect the Company's current plans and expectations and future financial condition and results.

The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Stockholders and investors are cautioned not to unduly rely on such forward-looking statements when evaluating the information presented in the Company's filings and reports, including, without limitation, estimates and projections regarding the performance of development projects the Company is pursuing.

For a detailed discussion of the Company's risk factors, please refer to the Company's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2016.

The purpose of this Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is to provide an understanding of the Company's consolidated financial condition, results of operations and cash flows by focusing on the changes in certain key measures from year to year. MD&A is provided as a supplement to, and should be read in conjunction with, the Company's Condensed Consolidated Financial Statements and accompanying notes. MD&A is organized in the following sections:

Liquidity and Capital Resources

- Trends and Matters Impacting Operating Results

Results of Operations

Liquidity and Capital Resources

Sources and Uses of Cash

The Company's primary sources of cash include rent receipts from its real estate portfolio based on contractual arrangements with its tenants and sponsors, borrowings under the Company's Unsecured Credit Facility, proceeds from the sales of real estate properties and proceeds from public or private debt or equity offerings.

The Company expects to continue to meet its liquidity needs, including funding additional investments, paying dividends, and funding debt service through cash on hand and restricted cash, cash flows from operations, and the cash flow sources described above. The Company had unencumbered real estate assets with a gross book value of approximately \$3.2 billion at March 31, 2017, of which a portion could serve as collateral for secured mortgage financing. The Company believes that its liquidity and sources of capital are adequate to satisfy its cash requirements. The Company cannot, however, be certain that these sources of funds will be available at a time and upon terms acceptable to the Company in sufficient amounts to meet its liquidity needs.

Dividends paid by the Company for the three months ended March 31, 2017 were funded from cash flows from operations and the Unsecured Credit Facility, as cash flows from operations were not adequate to fully fund dividends paid at the rate per quarter of \$0.30 per common share. The Company expects that additional cash flows from existing



properties, acquisitions and developments will generate sufficient cash flows from operations such that dividends for the full year 2017 will be funded by cash flows from operations.

#### Investing Activities

Cash flows provided by investing activities for the three months ended March 31, 2017 were approximately \$43.8 million. Below is a summary of the significant investing activities.

The Company acquired one medical office building during the three months ended March 31, 2017 for a total purchase price and cash consideration of \$13.5 million. This property is located on HealthEast Care System's St. John's Hospital campus.

The Company disposed of six properties during the three months ended March 31, 2017 for a total sales price of \$82.0 million, including \$69.5 million for three inpatient rehabilitation facilities.

The Company funded approximately \$12.2 million at its development and redevelopment properties.

## Table of Contents

Other items funded during the three months ended March 31, 2017 include the following: first generation tenant improvements and planned capital expenditures relating to properties acquired during the most recent two-year period totaling \$1.2 million; second generation tenant improvements totaling \$5.3 million; and capital expenditures totaling \$2.5 million.

### Financing Activities

Cash flows used in financing activities for the three months ended March 31, 2017 were approximately \$21.3 million. Inflows from debt and equity totaled \$15.8 million, net of issuance costs incurred. Aggregate cash outflows totaled approximately \$37.1 million primarily associated with dividends paid to common stockholders. See Notes 3, 4 and 6 to the Condensed Consolidated Financial Statements for more information about capital markets and financing activities.

### Operating Activities

Cash flows provided by operating activities increased from \$23.6 million for the three months ended March 31, 2016 to \$29.4 million for the three months ended March 31, 2017. Items impacting cash flows from operations include, but are not limited to, cash generated from property operations, interest payments and the timing related to the payment of invoices and other expenses and receipts of tenant rent.

The Company may, from time to time, sell additional properties and redeploy cash from property sales and mortgage repayments into new investments. To the extent revenues related to the properties being sold and the mortgages being repaid exceed income from these new investments, the Company's results of operations and cash flows could be adversely affected.

### Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements that are reasonably likely to have a current or future material effect on the Company's financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

### New Accounting Pronouncements

See Note 1 to the Company's Condensed Consolidated Financial Statements accompanying this report for information on new accounting standards.

### Trends and Matters Impacting Operating Results

Management monitors factors and trends important to the Company and the REIT industry to gauge the potential impact on the operations of the Company. In addition to the matters discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, below are some of the factors and trends that management believes may impact future operations of the Company.

### Expiring Leases

The Company expects that approximately 15% to 20% of the leases in its multi-tenanted portfolio will expire each year in the ordinary course of business. There are 440 leases totaling 1.5 million square feet in the Company's multi-tenant portfolio that will expire during the remainder of 2017. Approximately 93% of the leases expiring in 2017 are located in buildings on or adjacent to hospital campuses, are distributed throughout the portfolio, and are not concentrated with any one tenant, health system or market area. The Company typically expects to retain 75% to 90% of multi-tenant property tenants upon expiration, and the retention ratio for the first three months of the year has been within this range.

Five single-tenant net leases expire on December 31, 2017. The Company expects each of these leases to be renewed or the properties to be sold to the lessee under its applicable purchase option. The purchase option price is greater than

the Company's net investment in the properties. See "Purchase Options" below.

Property Operating Agreement Expirations

Two of the Company's owned real estate properties as of December 31, 2016 were covered under property operating agreements between the Company and a sponsoring health system. These agreements contractually obligate the sponsoring health system to provide to the Company a minimum return on the Company's investment in the property in exchange for the right to be involved in the operating decisions of the property, including tenancy. If the minimum return is not achieved through normal operations of the property, the Company calculates and accrues to property lease guaranty revenue any shortfalls due from the sponsoring health systems under the terms of the property operating agreement. One agreement expired in January 2017 and the remaining agreement will expire in February 2019. Each is expected to decrease property lease guaranty revenue by \$0.2 million per quarter thereafter.

Table of Contents

## Operating Expenses

The Company has historically experienced increases in property taxes throughout its portfolio as a result of increasing assessments and tax rates levied across the country. The Company continues its efforts to appeal property tax increases and manage the impact of the increases. In addition, the Company has historically incurred variability in portfolio utilities expense based on seasonality, with the first and third quarters usually reflecting greater amounts. The effects of these operating expense increases are mitigated in leases that have provisions for operating expense reimbursement. As of March 31, 2017, leases for 86% of the Company's multi-tenant leased square footage allow for some recovery of operating expenses, with 56% allowing recovery of all expenses.

## Purchase Options

Additional information about the Company's unexercised purchase options and the amount and basis for determination of the purchase price is detailed in the table below (dollars in thousands):

Year Exercisable	Number of Properties	Gross Real Estate Investment as of March 31, 2017		
		Fair	Non Fair	Total
		Market	Market	
		Value	Value	
		Method	Method	
		(1)	(2)	
Current	5	\$114,510	\$—	\$114,510
Remainder of 2017 <sup>(3)</sup>	7	—	49,146	49,146
2018	—	—	—	—
2019	2	41,521	—	41,521
2020	—	—	—	—
2021	1	—	14,984	14,984
2022	—	—	—	—
2023	—	—	—	—
2024	—	—	—	—
2025	5	18,883	221,929	240,812
2026	—	—	—	—
2027 and thereafter	3	92,870	—	92,870
Total	23	\$267,784	\$286,059	\$553,843

(1) The purchase option price includes a fair market value component that is determined by an appraisal process.

(2) Includes properties with stated purchase prices or prices based on fixed capitalization rates. These properties have purchase prices that are on average 13% greater than the Company's current gross investment.

(3) These seven properties are covered by one purchase option with a stated purchase price of \$44.5 million, which is greater than the Company's net book value of \$24.6 million at March 31, 2017. The Company recognized net operating income of approximately \$1.5 million in the first quarter of 2017 from these properties.

## Non-GAAP Financial Measures and Key Performance Indicators

Management believes that net income, as defined by GAAP, is the most appropriate earnings measurement. However, management considers certain non-GAAP financial measures and key performance indicators to be useful supplemental measures of the Company's operating performance. A non-GAAP financial measure is generally defined as one that purports to measure historical or future financial performance, financial position or cash flows, but excludes or includes amounts that would not be so adjusted in the most comparable GAAP measure. Set forth below are descriptions of the non-GAAP financial measures and key performance indicators management considers relevant to the Company's business and useful to investors, as well as reconciliations of these measures to the most directly comparable GAAP financial measures.

The non-GAAP financial measures and key performance indicators presented herein are not necessarily identical to those presented by other real estate companies due to the fact that not all real estate companies use the same definitions. These measures should not be considered as alternatives to net income (determined in accordance with GAAP), as indicators of the Company's financial performance, or as alternatives to cash flow from operating activities (determined in accordance with GAAP) as measures of the Company's liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of the Company's needs. Management believes that in order to facilitate a clear understanding of the Company's consolidated historical operating results, these measures should be examined in conjunction with net income as presented in the Condensed Consolidated Financial Statements and other financial data included elsewhere in this report.

Table of Contents

Funds from Operations ("FFO"), Normalized FFO and Funds Available for Distribution ("FAD")

FFO and FFO per share are operating performance measures adopted by the National Association of Real Estate Investment Trusts ("NAREIT"). NAREIT defines FFO as the most commonly accepted and reported measure of a REIT's operating performance equal to "net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus depreciation and amortization related to real estate properties, leasing commission amortization and after adjustments for unconsolidated partnerships and joint ventures." The Company follows the NAREIT definition in calculating and presenting FFO and FFO per share.

Management believes FFO and FFO per share to be supplemental measures of a REIT's performance because they provide an understanding of the operating performance of the Company's properties without giving effect to certain significant non-cash items, primarily depreciation and amortization expense. Historical cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time. However, real estate values instead have historically risen or fallen with market conditions. The Company believes that by excluding the effect of depreciation, amortization and gains or losses from sales of real estate, all of which are based on historical costs and which may be of limited relevance in evaluating current performance, FFO and FFO per share can facilitate comparisons of operating performance between periods. The Company reports FFO and FFO per share because these measures are observed by management to also be the predominant measures used by the REIT industry and by industry analysts to evaluate REITs and because FFO per share is consistently reported, discussed, and compared by research analysts in their notes and publications about REITs. For these reasons, management has deemed it appropriate to disclose and discuss FFO and FFO per share. However, FFO does not represent cash generated from operating activities determined in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs. FFO should not be considered as an alternative to net income attributable to common stockholders as an indicator of the Company's operating performance or as an alternative to cash flow from operating activities as a measure of liquidity.

In addition to FFO and FFO per share, the Company presents Normalized FFO, Normalized FFO per share, and funds available for distribution ("FAD"). Normalized FFO is presented by adding to FFO acquisition-related costs, acceleration of deferred financing costs, debt extinguishment costs and other Company-defined normalizing items to evaluate operating performance. FAD is presented by adding to Normalized FFO non-real estate depreciation and amortization, deferred financing fees amortization, share-based compensation expense and provision for bad debts, net; and subtracting maintenance capital expenditures, including second generation tenant improvements and leasing commissions paid and straight-line rent income, net of expense. The Company's definition of these terms may not be comparable to that of other real estate companies as they may have different methodologies for computing these amounts. Normalized FFO and FAD should not be considered as an alternative to net income as an indicator of the Company's financial performance or to cash flow from operating activities as an indicator of the Company's liquidity. Normalized FFO and FAD should be reviewed in connection with GAAP financial measures.

Table of Contents

The table below reconciles net income attributable to common stockholders to FFO, Normalized FFO and FAD for the three months ended March 31, 2017 and 2016:

(Amounts in thousands, except per share data)	Three Months	
	Ended March 31, 2017	2016
Net Income	\$31,845	\$9,156
Gain on sales of properties	(23,408 )	—
Impairments of real estate assets	323	—
Real estate depreciation and amortization	35,555	30,800
Total adjustments	12,470	30,800
Funds from Operations Attributable to Common Stockholders	\$44,315	\$39,956
Acquisition costs <sup>(1)</sup>	610	1,618
Revaluation of awards upon retirement	—	89
Normalized Funds from Operations Attributable to Common Stockholders	\$44,925	\$41,663
Non-real estate depreciation and amortization	1,355	1,390
Provision for bad debt, net	66	(39 )
Straight-line rent, net	(1,595 )	(1,948 )
Stock-based compensation	2,614	1,859
Total non-cash items	2,440	1,262
2nd generation TI	(5,277 )	(4,202 )
Leasing commissions paid	(1,584 )	(1,079 )
Capital additions	(2,520 )	(2,098 )
Funds Available for Distribution	\$37,984	\$35,546
Funds from Operations per Common Share—Diluted	\$0.38	\$0.39
Normalized Funds from Operations per Common Share—Diluted	\$0.39	\$0.41
Weighted Average Common Shares Outstanding—Diluted	115,507	102,165

The Company adopted ASU 2017-01 effective January 1, 2017. As a result of the adoption of this standard, the majority of the Company's acquisitions will be accounted for as asset acquisitions and therefore, incremental costs (1) that are directly related to the asset acquisition will be capitalized. Beginning in the first quarter of 2017, acquisition costs also include direct incremental costs that were expensed during the period related to transactions that have not closed.

Table of Contents

## Net Operating Income

Net operating income ("NOI") and same store NOI are non-GAAP historical financial measures of performance. Management considers same store NOI a supplemental performance measure because it allows investors, analysts and Company management to measure unlevered property-level operating results. The Company defines NOI as operating revenues (property operating revenue, single-tenant net lease revenue, and property lease guaranty revenue) less property operating expenses related specifically to the property portfolio. NOI excludes straight-line rent, general and administrative expenses, interest expense, depreciation and amortization, gains and losses from property sales, property management fees, amortization of non-cash items, lease termination fees and other revenues and expenses not specifically related to the property portfolio. Same store NOI is historical and not necessarily indicative of future results.

The following table reflects the Company's same store NOI for the three months ended March 31, 2017 and 2016.

(Dollars in thousands)	Number of Properties	Gross Investment at March 31, 2017	Same Store NOI for the Three Months Ended March 31,	
			2017	2016
Multi-tenant Properties	138	\$2,493,309	\$45,020	\$43,753
Single-tenant Net Lease Properties	24	524,268	12,571	12,435
Total	162	\$3,017,577	\$57,591	\$56,188

Properties included in the same store analysis are stabilized properties that have been included in operations and were consistently reported as leased and stabilized properties for the duration of the year-over-year comparison period presented. Accordingly, properties that were recently acquired or disposed of, properties classified as held for sale, and properties in stabilization or conversion from stabilization are excluded from the same store analysis. In addition, the Company excludes properties that meet any of the following Company-defined criteria to be included in the reposition property group:

- Properties having less than 60% occupancy that is expected to last at least two quarters;
- Properties that experience a loss of occupancy over 30% in a single quarter;
- Properties with negative net operating income that is expected to last at least two quarters; or
- Condemnation.

Any recently acquired property will be included in the same store pool once the Company has owned the property for eight full quarters. Development properties will be included in the same store pool eight full quarters after substantial completion. Any property included in the reposition property group will be included in the same store analysis once occupancy has increased to 60% or greater with positive net operating income and has remained at that level for eight full quarters.



Table of Contents

The following tables reconcile net income to same store NOI and the same store property count to the total owned real estate portfolio:

## Reconciliation of Same Store NOI:

(Dollars in thousands)	Three Months	
	Ended March 31,	
	2017	2016
Net income	\$31,845	\$9,156
Loss (income) from discontinued operations	13	7
Income from continuing operations	31,858	9,163
General and administrative expense	9,280	10,246
Depreciation expense	31,412	27,693
Amortization expense	3,040	2,700
Bad debts, net of recoveries	66	(39 )
Other Income (expense)	(8,921 )	14,852
Straight-line rent adjustment	(1,588 )	(1,948 )
Interest and other income (a)	(256 )	(279 )
Amortization of leasing costs <sup>(1)</sup>	(6 )	(148 )
Lease termination fees	(14 )	(22 )
Amortization of acquired above/below market leases	646	64
NOI	65,517	62,282
NOI not included in same store	(7,926 )	(6,094 )
Same store NOI	\$57,591	\$56,188
(a) Other operating income reconciliation		
Other operating	\$481	\$1,281
Less: Rental lease guaranty income	(225 )	(1,002 )
	\$256	\$279

(1) Leasing costs include lease inducements, tenant improvement overages and leasing commissions.

## Reconciliation of Same Store Property Count:

	Property Count as of March 31, 2017
Same Store Properties	162
Acquisitions	18
Development Conversion	1
Reposition	14
Total Owned Real Estate Properties	195

Table of Contents

## Results of Operations

Three Months Ended March 31, 2017 Compared to Three Months Ended March 31, 2016

The Company's results of operations for the three months ended March 31, 2017 compared to the same period in 2016 were significantly impacted by acquisitions, dispositions, gains, impairments recorded and capital markets transactions.

## Revenues

Rental income increased \$5.3 million, or 5.4%, to approximately \$104.1 million for the three months ended March 31, 2017 compared to \$98.7 million in the prior year period and is comprised of the following:

	Three Months Ended March 31,		Change	
(Dollars in thousands)	2017	2016	\$	%
Property operating	\$88,067	\$80,501	\$7,566	9.4 %
Single-tenant net lease	14,270	16,107	(1,837 )	(11.4)%
Straight-line rent	1,751	2,132	(381 )	(17.9)%
Total rental income	\$104,088	\$98,740	\$5,348	5.4 %

Property operating income increased \$7.6 million, or 9.4%, from the prior year period primarily as a result of the following activity:

- Acquisitions and developments in 2016 and 2017 contributed \$5.1 million.
- Leasing activity including contractual rent increases contributed \$3.4 million.
- Dispositions in 2016 and 2017 caused a decrease of \$0.9 million.

Single-tenant net lease revenue decreased \$1.8 million, or 11.4%, from the prior year period primarily as a result of the following activity:

- Dispositions in 2016 and 2017 caused a decrease of \$1.6 million.
- Reduction in lease revenue of \$0.5 million upon tenant vacate and classification to held for sale.
- Acquisitions in 2017 contributed to \$0.1 million.
- Contractual rent increases contributed \$0.2 million.

Straight-line rent decreased \$0.4 million, or 17.9%, from the prior year period primarily as a result of the following activity:

- Net leasing activity including contractual rent increases and the effects of prior year rent abatements that expired resulted in a decrease of \$0.6 million.
- Acquisitions in 2016 and 2017 caused an increase of \$0.2 million.

## Expenses

Property operating expenses increased \$2.4 million, or 6.9%, for the three months ended March 31, 2017 compared to the prior year period primarily as a result of the following activity:

- Acquisitions in 2016 and 2017 caused an increase of \$1.7 million.
- Increases in portfolio property tax of approximately \$0.6 million, compensation-related expenses of approximately \$0.2 million, janitorial expense of approximately \$0.2 million, and utilities expense of approximately \$0.1 million.
- Dispositions in 2016 and 2017 caused a decrease of \$0.4 million.

General and administrative expenses decreased approximately \$1.0 million, or 9.4%, for the three months ended March 31, 2017 compared to the prior year period primarily as a result of the following activity:

• Decrease in expenses related to actual and potential acquisitions and developments of \$1.6 million.

• Increase in performance-based compensation expense of \$0.4 million.

Table of Contents

• Increase in payroll compensation of \$0.1 million.

- Increase in professional fees and other administrative costs of \$0.1 million.

Depreciation expense increased \$3.7 million, or 13.4%, for the three months ended March 31, 2017 compared to the prior year period primarily as a result of the following activity:

• Acquisitions and developments in 2016 and 2017 caused an increase of \$2.2 million.

• Various building and tenant improvement expenditures caused an increase of \$2.5 million.

• Dispositions in 2016 and 2017 caused a decrease of \$0.6 million.

• Assets that became fully depreciated resulted in a decrease of \$0.4 million.

Other income (expense)

In 2017, the Company recorded gains of approximately \$23.4 million on the sale of five properties and an impairment charge of approximately \$0.3 million of one property. There were no such transactions in the first quarter of 2016.

Interest expense decreased \$0.7 million for the three months ended March 31, 2017 compared to the prior year period.

The components of interest expense are as follows:

(Dollars in thousands)	Three Months Ended March 31,		Change	
	2017	2016	\$	%
Contractual interest	\$13,803	\$14,364	\$(561)	(3.9)%
Net discount/premium accretion	52	(29)	81	(279.3)%
Deferred financing costs amortization	611	740	(129)	(17.4)%
Interest rate swap amortization	43	42	1	2.4%
Interest cost capitalization	(237)	(179)	(58)	32.4%
Total interest expense	\$14,272	\$14,938	\$(666)	(4.5)%

Contractual interest expense decreased \$0.6 million primarily due to the following activity:

• Unsecured Credit Facility repayments resulted in a decrease in interest expense of approximately \$0.2 million.

• Mortgage notes payable repayments resulted in a decrease in interest expense of approximately \$0.3 million.

• Unsecured Term Loan repayments resulted in a decrease in interest expense of approximately \$0.1 million.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to market risk in the form of changing interest rates on its debt and mortgage notes.

Management uses regular monitoring of market conditions and analysis techniques to manage this risk. During the three months ended March 31, 2017, there were no material changes in the quantitative and qualitative disclosures about market risks presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

### Item 4. Controls and Procedures

#### Disclosure Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of the end of the period covered by this report. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports it files or submits under the Exchange Act.



Table of Contents

Changes in Internal Control over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

23

---

Table of Contents

## PART II—OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is, from time to time, involved in litigation arising in the ordinary course of business. The Company is not aware of any pending or threatened litigation that, if resolved against the Company, would have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

## Item 1A. Risk Factors

In addition to the other information set forth in this report, an investor should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, which could materially affect the Company's business, financial condition or future results. The risks, as described in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, are not the only risks facing the Company. Additional risks and uncertainties not currently known to management or that management currently deems immaterial also may materially, adversely affect the Company's business, financial condition, operating results or cash flows.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended March 31, 2017, the Company withheld shares of Company common stock to satisfy employee tax withholding obligations payable upon the vesting of nonvested stock, as follows:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1 - January 31	15,695	\$ 30.31	—	—
February 1 - February 28	886	30.35	—	—
March 1 - March 31	—	—	—	—
Total	16,581			

Table of Contents

Item 6. Exhibits

Exhibit	Description
Exhibit 3.1	Second Articles of Amendment and Restatement of the Company, as amended <sup>(1)</sup>
Exhibit 3.2	Amended and Restated Bylaws of the Company, as amended <sup>(1)</sup>
Exhibit 4.1	Specimen Stock Certificate <sup>(2)</sup>
Exhibit 4.2	Indenture, dated as of May 15, 2001, by and between the Company and Regions Bank, as trustee <sup>(3)</sup>
Exhibit 4.3	Fourth Supplemental Indenture, dated December 13, 2010, by and between the Company and Regions Bank, as Trustee <sup>(4)</sup>
Exhibit 4.4	Form of 5.750% Senior Notes due 2021 (set forth in Exhibit B to the Fourth Supplemental Indenture filed as Exhibit 4.5 thereto) <sup>(4)</sup>
Exhibit 4.5	Fifth Supplemental Indenture, dated March 26, 2013, by and between the Company and Regions Bank, as Trustee <sup>(5)</sup>
Exhibit 4.6	Form of 3.75% Senior Notes due 2023 (set forth in Exhibit B to the Fifth Supplemental Indenture filed as Exhibit 4.7 thereto) <sup>(5)</sup>
Exhibit 4.7	Sixth Supplemental Indenture, dated April 24, 2015, by and between the Company and Regions Bank, as Trustee <sup>(6)</sup>
Exhibit 4.8	Form of 3.875% Senior Notes due 2025 (set forth in Exhibit B to the Sixth Supplemental Indenture filed as Exhibit 4.9 thereto) <sup>(6)</sup>
Exhibit 10.1	Third Amended and Restated Employment Agreement, dated February 15, 2017, between John M. Bryant, Jr. and the Company. <sup>(7)</sup>
Exhibit 10.2	Amended and Restated Employment Agreement, dated January 1, 2017, between Robert E. Hull and the Company. <sup>(7)</sup>
Exhibit 10.3	Third Amended and Restated Employment Agreement, dated February 15, 2017, between B. Douglas Whitman, II and the Company. <sup>(7)</sup>
Exhibit 11	Statement re: Computation of per share earnings (filed herewith in Note 6 to the Condensed Consolidated Financial Statements)
Exhibit 31.1	Certification of the Chief Executive Officer of Healthcare Realty Trust Incorporated pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
Exhibit 31.2	Certification of the Chief Financial Officer of Healthcare Realty Trust Incorporated pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
Exhibit 32	



Edgar Filing: HEALTHCARE REALTY TRUST INC - Form 10-Q

Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)

Exhibit 101.INS	XBRL Instance Document (filed herewith)
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document (filed herewith)
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith)
Exhibit 101.LAB	XBRL Taxonomy Extension Labels Linkbase Document (filed herewith)
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)

- 
- (1) Filed as an exhibit to the Company's Form 10-Q for the quarter ended June 30, 2015 and hereby incorporated by reference.
  - (2) Filed as an exhibit to the Company's Registration Statement on Form S-11 (Registration No. 33-60506) previously filed pursuant to the Securities Act of 1933 and hereby incorporated by reference.
  - (3) Filed as an exhibit to the Company's Form 8-K filed May 17, 2001 and hereby incorporated as reference.
  - (4) Filed as an exhibit to the Company's Form 8-K filed December 13, 2010 and hereby incorporated by reference.
  - (5) Filed as an exhibit to the Company's Form 8-K filed March 26, 2013 and hereby incorporated by reference.
  - (6) Filed as an exhibit to the Company's Form 8-K filed April 24, 2015 and hereby incorporated by reference.
  - (7) Filed as an exhibit to the Company's Form 10-K for the year ended December 31, 2016 and hereby incorporated by reference.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HEALTHCARE REALTY TRUST INCORPORATED

By: /s/ J. CHRISTOPHER DOUGLAS

J. Christopher Douglas

Executive Vice President and Chief Financial Officer

Date: May 3, 2017

Table of Contents

Exhibit Index

Exhibit	Description
Exhibit 3.1	Second Articles of Amendment and Restatement of the Company, as amended <sup>(1)</sup>
Exhibit 3.2	Amended and Restated Bylaws of the Company, as amended <sup>(1)</sup>
Exhibit 4.1	Specimen Stock Certificate <sup>(2)</sup>
Exhibit 4.2	Indenture, dated as of May 15, 2001, by and between the Company and Regions Bank, as trustee <sup>(3)</sup>
Exhibit 4.3	Fourth Supplemental Indenture, dated December 13, 2010, by and between the Company and Regions Bank, as Trustee <sup>(4)</sup>
Exhibit 4.4	Form of 5.750% Senior Notes due 2021 (set forth in Exhibit B to the Fourth Supplemental Indenture filed as Exhibit 4.5 thereto) <sup>(4)</sup>
Exhibit 4.5	Fifth Supplemental Indenture, dated March 26, 2013, by and between the Company and Regions Bank, as Trustee <sup>(5)</sup>
Exhibit 4.6	Form of 3.75% Senior Notes due 2023 (set forth in Exhibit B to the Fifth Supplemental Indenture filed as Exhibit 4.7 thereto) <sup>(5)</sup>
Exhibit 4.7	Sixth Supplemental Indenture, dated April 24, 2015, by and between the Company and Regions Bank, as Trustee <sup>(6)</sup>
Exhibit 4.8	Form of 3.875% Senior Notes due 2025 (set forth in Exhibit B to the Sixth Supplemental Indenture filed as Exhibit 4.9 thereto) <sup>(6)</sup>
Exhibit 10.1	Third Amended and Restated Employment Agreement, dated February 15, 2017, between John M. Bryant, Jr. and the Company. <sup>(7)</sup>
Exhibit 10.2	Amended and Restated Employment Agreement, dated January 1, 2017, between Robert E. Hull and the Company. <sup>(7)</sup>
Exhibit 10.3	Third Amended and Restated Employment Agreement, dated February 15, 2017, between B. Douglas Whitman, II and the Company. <sup>(7)</sup>
Exhibit 11	Statement re: Computation of per share earnings (filed herewith in Note 6 to the Condensed Consolidated Financial Statements)
Exhibit 31.1	Certification of the Chief Executive Officer of Healthcare Realty Trust Incorporated pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
Exhibit 31.2	Certification of the Chief Financial Officer of Healthcare Realty Trust Incorporated pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
Exhibit 32	

Edgar Filing: HEALTHCARE REALTY TRUST INC - Form 10-Q

Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)

Exhibit 101.INS	XBRL Instance Document (filed herewith)
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document (filed herewith)
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith)
Exhibit 101.LAB	XBRL Taxonomy Extension Labels Linkbase Document (filed herewith)
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)

- 
- (1) Filed as an exhibit to the Company's Form 10-Q for the quarter ended June 30, 2015 and hereby incorporated by reference.
  - (2) Filed as an exhibit to the Company's Registration Statement on Form S-11 (Registration No. 33-60506) previously filed pursuant to the Securities Act of 1933 and hereby incorporated by reference.
  - (3) Filed as an exhibit to the Company's Form 8-K filed May 17, 2001 and hereby incorporated as reference.
  - (4) Filed as an exhibit to the Company's Form 8-K filed December 13, 2010 and hereby incorporated by reference.
  - (5) Filed as an exhibit to the Company's Form 8-K filed March 26, 2013 and hereby incorporated by reference.
  - (6) Filed as an exhibit to the Company's Form 8-K filed April 24, 2015 and hereby incorporated by reference.
  - (7) Filed as an exhibit to the Company's Form 10-K for the year ended December 31, 2016 and hereby incorporated by reference.