WASTE CONNECTIONS, INC. Form 10-Q October 20, 2010

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

Or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 1-31507 WASTE CONNECTIONS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

94-3283464

(I.R.S. Employer Identification No.)

2295 Iron Point Road, Suite 200, Folsom, CA 95630

(Address of principal executive offices) (Zip code)

(916) 608-8200

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

b Large accelerated filer

o Accelerated filer

o Non-accelerated filer

o Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock: As of October 15, 2010: 76,765,629 shares of common stock

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

WASTE CONNECTIONS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands, except share and per share amounts)

ASSETS	De	cember 31, 2009	September 30, 2010			
Current assets:						
Cash and equivalents	\$	9,639	\$	13,556		
Accounts receivable, net of allowance for doubtful accounts of \$4,058 and						
\$4,241 at December 31, 2009 and September 30, 2010, respectively		138,972		155,082		
Deferred income taxes		17,748		18,554		
Prepaid expenses and other current assets		33,495		27,372		
Total current assets		199,854		214,564		
Property and equipment, net		1,308,392		1,303,463		
Goodwill		906,710		910,286		
Intangible assets, net		354,303		344,690		
Restricted assets		27,377		28,823		
Other assets, net		23,812		22,237		
	\$	2,820,448	\$	2,824,063		
LIABILITIES AND EQUITY						
Current liabilities:						
Accounts payable	\$	86,669	\$	80,471		
Book overdraft	_	12,117	,	11,743		
Accrued liabilities		93,380		103,065		
Deferred revenue		50,138		53,598		
Current portion of long-term debt and notes payable		2,609		1,849		
current portion of rong term deor and notes payable		2,003		1,0 17		
Total current liabilities		244,913		250,726		
Long-term debt and notes payable		867,554		831,123		
Other long-term liabilities		45,013		49,460		
Deferred income taxes		305,932		319,870		
Total liabilities		1,463,412		1,451,179		
Commitments and contingencies (Note 15)						
Equity: Preferred stock: \$0.01 par value per share; 7,500,000 shares authorized; none issued and outstanding Common stock: \$0.01 par value per share; 150,000,000 shares authorized;		786		767		
78,599,083 and 76,757,970 shares issued and outstanding at December 31,						

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2009 and September 30, 2010, respectively		
Additional paid-in capital	625,173	543,555
Accumulated other comprehensive loss	(4,892)	(7,114)
Retained earnings	732,738	831,697
Total Waste Connections equity	1,353,805	1,368,905
Noncontrolling interests	3,231	3,979
Total equity	1,357,036	1,372,884
	\$ 2.820.448	\$ 2.824.063

The accompanying notes are an integral part of these condensed consolidated financial statements.

Page 1

WASTE CONNECTIONS, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(In thousands, except share and per share amounts)

	Three months ended September 30,					Nine months ended September 30,					
		2009		2010		2009	2010				
Revenues	\$	315,990	\$	345,785	\$	881,496	\$	983,802			
Operating expenses:											
Cost of operations		180,440		193,638		510,830		557,974			
Selling, general and administrative		35,753		38,455		104,411		110,465			
Depreciation		31,226		34,441		86,127		99,349			
Amortization of intangibles		3,671		3,616		9,351		10,800			
Loss (gain) on disposal of assets		139		(50)		(1,037)		572			
Operating income		64,761		75,685		171,814		204,642			
Interest expense		(12,259)		(9,419)		(36,817)		(30,842)			
Interest income		134		135		1,275		453			
Loss on extinguishment of debt								(10,193)			
Other income, net		879		1,500		1,055		1,970			
Income before income tax provision		53,515		67,901		137,327		166,030			
Income tax provision		(19,252)		(26,644)		(50,070)		(66,323)			
Net income		34,263		41,257		87,257		99,707			
Less: Net income attributable to noncontrolling interests		(113)		(271)		(691)		(748)			
noncontrolling interests		(113)		(271)		(091)		(740)			
Net income attributable to Waste Connections	\$	34,150	\$	40,986	\$	86,566	\$	98,959			
Connections	Þ	34,130	Þ	40,980	Þ	80,300	Ф	98,939			
Earnings per common share attributable to Waste Connections common stockholders:											
Basic	\$	0.43	\$	0.53	\$	1.09	\$	1.28			
Diluted	\$	0.43	\$	0.53	\$	1.08	\$	1.26			
Shares used in the per share calculations:											
Basic		78,837,984		77,062,885		79,618,566		77,419,498			
Diluted		79,824,616		77,852,569		80,468,180		78,281,132			

The accompanying notes are an integral part of these condensed consolidated financial statements.

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WASTE CONNECTIONS, INC. CONDENSED CONSOLIDATED STATEMENTS OF EQUITY AND COMPREHENSIVE INCOME NINE MONTHS ENDED SEPTEMBER 30, 2010

(Unaudited)

(In thousands, except share amounts)

Waste Connections Equity Accumulated Other

AdditionaComprehensive

	Additionationprehensive								
	Comprehensive		Stock	Paid-In Income			RetainedNoncontrollin		
	Income	Shares	Amount	Capital	(Loss)	Earnings	Interests	Total	
Balances at									
December 31,									
2009		78,599,083	\$ 786	\$ 625,173	\$ (4,892	\$732,738	\$ 3,231	\$ 1,357,036	
Vesting of									
restricted stock		337,205	3	(3)					
Shares withheld	l								
for payroll taxe	S								
for vesting of									
restricted stock									
and warrants		(115,722)	(1)	(3,723)				(3,724)	
Equity-based			. ,						
compensation				8,488				8,488	
Exercise of stoo	ck			,				,	
options and									
warrants		1,262,609	12	23,232				23,244	
Excess tax				,				,	
benefit									
associated with									
equity-based									
compensation				8,935				8,935	
Repurchase of				,				,	
common stock		(3,347,111)	(33)	(116,252)				(116,285)	
Reacquisition of	f	(-) ,	()	(-, - ,				(-,,	
equity									
component									
resulting from									
conversion of									
2026 Convertib	le								
Senior Notes				(2,295)				(2,295)	
Issuance of				(-,-,,				(-,-,-,	
shares in									
connection with	1								
conversion of	-								
2026 Convertib	le								
Senior Notes	- -	21,906							
Amounts		21,700			6,308			6,308	
reclassified into)				0,200			0,2 00	
1001abbillea liite	•								

earnings, net of

taxes

Changes in fair

value of swaps,

net of taxes (8,530) (8,530)

Net income \$ 99,707 98,959 748 99,707

Other

comprehensive

loss (3,610)

Income tax effect

of other

comprehensive

loss 1,388

Comprehensive

income 97,485

Comprehensive

income

attributable to noncontrolling

interests (748)

Comprehensive

income

attributable to

Waste

Connections \$ 96,737

Balances at September 30,

2010 76,757,970 \$ 767 \$ 543,555 \$ (7,114) \$831,697 \$ 3,979 \$1,372,884

The accompanying notes are an integral part of these condensed consolidated financial statements.

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WASTE CONNECTIONS, INC. CONDENSED CONSOLIDATED STATEMENTS OF EQUITY AND COMPREHENSIVE INCOME NINE MONTHS ENDED SEPTEMBER 30, 2009

(Unaudited)

(In thousands, except share amounts)

Waste Connections Equity Accumulated Other

AdditionaComprehensive

	Additional omprenensive											
	Com	prehensive	Common Stock			Paid-In	RetainedN	RetainedNoncontrolling				
	I	ncome	Shares	An	nount	Capital		(Loss)	Earnings	Inte	erests	Total
Balances at						•		,	S			
December 31,												
2008			79,842,239	\$	798	\$ 661,555	\$	(23 937)	\$622,913	\$	668	\$ 1,261,997
Vesting of			77,042,237	Ψ	770	Ψ 001,555	Ψ	(23,737)	ψ 022,713	Ψ	000	ψ 1,201,777
restricted stock			269,165		3	(3)						
Shares withheld	ı		207,103		3	(3)						
for payroll taxes	S											
for vesting of												
restricted stock			(00.051)		(1)	(2,502)						(2.502)
and warrants			(90,251))	(1)	(2,502)						(2,503)
Equity-based												6 0 6 7
compensation	_					6,965						6,965
Exercise of stoc	k											
options and												
warrants			223,630		2	4,950						4,952
Excess tax												
benefit												
associated with												
equity-based												
compensation						696						696
Repurchase of												
common stock			(1,557,628))	(15)	(40,153)						(40,168)
Amounts					` /							, , ,
reclassified into)											
earnings, net of												
taxes								11,929				11,929
Changes in fair								11,,,2,				11,,,2,
value of swaps,												
net of taxes								(3,462)				(3,462)
Fair value of								(3,402)				(3,402)
noncontrolling												
C												
interest												
associated with	1										1 51 4	1 514
business acquire		07.057							06.566		1,514	1,514
Net income	\$	87,257							86,566		691	87,257
Other		13,737										
comprehensive												

income

Income tax effect

of other

comprehensive

income (5,270)

Comprehensive

income 95,724

Comprehensive

income

attributable to noncontrolling

interests (691)

Comprehensive

income

attributable to

Waste

Connections \$ 95,033

Balances at September 30,

2009 78,687,155 \$ 787 \$ 631,508 \$ (15,470) \$ 709,479 \$ 2,873 \$ 1,329,177

The accompanying notes are an integral part of these condensed consolidated financial statements.

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WASTE CONNECTIONS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

		Nine months ended September 30,			
		2009		2010	
Cash flows from operating activities: Net income	\$	87,257	\$	99,707	
Adjustments to reconcile net income to net cash provided by operating activities:	Ф	67,237	Ф	99,707	
Loss (gain) on disposal of assets		(1,037)		572	
Depreciation		86,127		99,349	
Amortization of intangibles		9,351		10,800	
Deferred income taxes, net of acquisitions		28,605		15,925	
Loss on redemption of 2026 Convertible Senior Notes, net of make-whole payment		20,003		2,255	
Amortization of debt issuance costs		1,455		1,332	
Amortization of debt discount		3,513		1,245	
Equity-based compensation		6,965		8,488	
Interest income on restricted assets		(369)		(397)	
Closure and post-closure accretion		1,496		1,323	
Excess tax benefit associated with equity-based compensation		(696)		(8,935)	
Net change in operating assets and liabilities, net of acquisitions		19,578		10,634	
Net cash provided by operating activities		242,245		242,298	
Cash flows from investing activities:					
Payments for acquisitions, net of cash acquired		(422,078)		(17,391)	
Capital expenditures for property and equipment		(84,289)		(86,121)	
Proceeds from disposal of assets		4,348		5,786	
Increase in restricted assets, net of interest income		(2,014)		(1,048)	
Increase in other assets		(887)		(2,034)	
Net cash used in investing activities		(504,920)		(100,808)	
Cash flows from financing activities:					
Proceeds from long-term debt		217,000		331,253	
Principal payments on notes payable and long-term debt		(175,053)		(384,346)	
Change in book overdraft		47		(374)	
Proceeds from option and warrant exercises		4,952		23,244	
Excess tax benefit associated with equity-based compensation		696		8,935	
Payments for repurchase of common stock		(40,168)		(116,285)	
Debt issuance costs		(42)			
Net cash provided by (used in) financing activities		7,432		(137,573)	

Net increase (decrease) in cash and equivalents	(255,243)	3,917
Cash and equivalents at beginning of period	265,264	9,639

Cash and equivalents at end of period \$