

CHASE CORP
Form 10-Q
April 09, 2013
[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended February 28, 2013

Commission File Number: 1-9852

CHASE CORPORATION

(Exact name of registrant as specified in its charter)

Massachusetts
(State or other jurisdiction of incorporation
of organization)

11-1797126
(I.R.S. Employer Identification No.)

26 Summer Street, Bridgewater, Massachusetts 02324

(Address of Principal Executive Offices, Including Zip Code)

Edgar Filing: CHASE CORP - Form 10-Q

(508) 819-4200

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

The number of shares of Common Stock outstanding as of March 31, 2013 was 9,073,949.

Table of Contents

CHASE CORPORATION

INDEX TO FORM 10-Q

For the Quarter Ended February 28, 2013

Part I - FINANCIAL INFORMATION

Item 1 Unaudited Financial Statements

Consolidated Balance Sheets as of February 28, 2013 and August 31, 2012 3

Consolidated Statements of Operations for the three and six months ended February 28, 2013 and February 29, 2012 4

Consolidated Statements of Comprehensive Income for the three and six months ended February 28, 2013 and February 29, 2012 5

Consolidated Statement of Equity for the six months ended February 28, 2013 6

Consolidated Statements of Cash Flows for the six months ended February 28, 2013 and February 29, 2012 7

Notes to Consolidated Financial Statements 8

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations 18

Item 3 Quantitative and Qualitative Disclosures About Market Risk 26

Item 4 Controls and Procedures 26

Part II OTHER INFORMATION

Item 1 Legal Proceedings 28

Item 1A Risk Factors 28

Item 6 Exhibits 29

SIGNATURES 30

Table of Contents**Part 1 FINANCIAL INFORMATION****Item 1 Unaudited Financial Statements**

CHASE CORPORATION
CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

In thousands, except share and per share amounts

	February 28, 2013	August 31, 2012
ASSETS		
Current Assets:		
Cash & cash equivalents	\$ 12,152	\$ 15,180
Accounts receivable, less allowance for doubtful accounts of \$572 and \$817	28,214	31,621
Inventories	36,824	32,323
Prepaid expenses and other current assets	2,456	1,810
Deferred income taxes	2,739	2,855
Total current assets	82,385	83,789
Property, plant and equipment, net	47,669	49,279
Other Assets:		
Goodwill	38,704	38,793
Intangible assets, less accumulated amortization of \$14,983 and \$12,847	33,817	36,363
Cash surrender value of life insurance	7,131	7,145
Restricted investments	999	874
Other assets	226	244
	\$ 210,931	\$ 216,487
LIABILITIES AND STOCKHOLDERS EQUITY		
Current Liabilities:		
Accounts payable	\$ 10,763	\$ 11,559
Accrued payroll and other compensation	3,026	5,219
Accrued expenses	5,416	6,005
Accrued income taxes	11	1,892
Current portion of long-term debt	5,600	5,600
Total current liabilities	24,816	30,275
Long-term debt, less current portion	61,600	64,400
Deferred compensation	1,875	1,775
Accumulated pension obligation	8,012	7,702
Other liabilities	78	92
Deferred income taxes	12,600	12,598

Edgar Filing: CHASE CORP - Form 10-Q

Commitments and Contingencies (Note 10)

Equity:

First Serial Preferred Stock, \$1.00 par value: Authorized 100,000 shares; none issued		
Common stock, \$.10 par value: Authorized 20,000,000 shares; 9,073,949 shares at February 28, 2013 and 9,001,582 shares at August 31, 2012 issued and outstanding	907	900
Additional paid-in capital	12,949	12,109
Accumulated other comprehensive loss	(5,916)	(5,030)
Retained earnings	92,704	90,146
Chase Corporation stockholders' equity	100,644	98,125
Non-controlling interest related to NEPTCO joint venture	1,306	1,520
Total equity	101,950	99,645
Total liabilities and equity	\$ 210,931	\$ 216,487

See accompanying notes to the consolidated financial statements

Table of Contents

CHASE CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

In thousands, except share and per share amounts

	Three Months Ended		Six Months Ended	
	February 28, 2013	February 29, 2012	February 28, 2013	February 29, 2012
Revenues				
Sales	\$ 47,714	\$ 28,836	\$ 100,690	\$ 60,490
Royalties and commissions	658	585	1,082	1,061
	48,372	29,421	101,772	61,551
Costs and Expenses				
Cost of products and services sold	33,468	21,022	70,739	43,021
Selling, general and administrative expenses	10,917	6,513	21,456	13,505
Operating income	3,987	1,886	9,577	5,025
Interest expense	(314)	(36)	(676)	(72)
Other income (expense)	215	(8)	284	469
Income before income taxes	3,888	1,842	9,185	5,422
Income taxes	1,395	645	3,215	1,898
Net income	\$ 2,493	\$ 1,197	\$ 5,970	\$ 3,524
Add: net loss attributable to non-controlling interest, net of tax of \$81 and \$115, respectively	151		214	
Net income attributable to Chase Corporation	\$ 2,644	\$ 1,197	\$ 6,184	\$ 3,524
Net income available to common shareholders, per common and common equivalent share				
Basic	\$ 0.29	\$ 0.13	\$ 0.68	\$ 0.39
Diluted	\$ 0.29	\$ 0.13	\$ 0.68	\$ 0.39
Weighted average shares outstanding				
Basic	8,854,801	8,758,063	8,853,038	8,756,030
Diluted	8,952,938	8,791,052	8,941,431	8,774,051
Cash dividends paid per share			\$ 0.40	\$ 0.35

See accompanying notes to the consolidated financial statements

Table of Contents

CHASE CORPORATION
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

In thousands, except share and per share amounts

	Three Months Ended		Six Months Ended	
	February 28, 2013	February 29, 2012	February 28, 2013	February 29, 2012
Net income	\$ 2,493	\$ 1,197	\$ 5,970	\$ 3,524
Other comprehensive income:				
Net unrealized gain on restricted investments, net of tax	33	38	34	36
Change in funded status of pension plans, net of tax	49	57	107	114
Foreign currency translation adjustment	(1,431)	454	(1,027)	(883)
Total other comprehensive income (loss)	(1,349)	549	(886)	(733)
Comprehensive income	1,144	1,746	5,084	2,791
Comprehensive loss attributable to non-controlling interest, net of tax	151		214	
Comprehensive income attributable to Chase Corporation	\$ 1,295	\$ 1,746	\$ 5,298	\$ 2,791

See accompanying notes to the consolidated financial statements

Table of Contents

CHASE CORPORATION
CONSOLIDATED STATEMENT OF EQUITY
SIX MONTHS ENDED FEBRUARY 28, 2013
(UNAUDITED)

In thousands, except share and per share amounts

	Common Stock		Additional	Accumulated	Other	Retained	Chase	Non-controlling	Total
	Shares	Amount	Paid-In	Comprehensive	Retained	Stockholders	Stockholders	Interest	Equity
			Capital	Income (loss)	Earnings	Equity	Equity		Equity
Balance at August 31, 2012	9,001,582	\$ 900	\$ 12,109	\$ (5,030)	\$ 90,146	\$ 98,125	\$ 1,520	\$ 99,645	
Restricted stock grants, net of forfeitures	71,801	7	(7)						
Amortization of restricted stock grants			588			588		588	
Amortization of stock option grants			242			242		242	
Common stock issuance	566		10			10		10	
Excess tax benefit from stock based compensation			7			7		7	
Annual cash dividend paid, \$0.40 per share					(3,626)	(3,626)		(3,626)	
Change in funded status of pension plan, net of tax of \$58				107		107		107	
Foreign currency translation adjustment				(1,027)		(1,027)		(1,027)	
Net unrealized gain on restricted investments, net of tax of \$18				34		34		34	
Net income (loss)					6,184	6,184	(214)	5,970	
Balance at February 28, 2013	9,073,949	\$ 907	\$ 12,949	\$ (5,916)	\$ 92,704	\$ 100,644	\$ 1,306	\$ 101,950	

See accompanying notes to the consolidated financial statements

Table of Contents

CHASE CORPORATION
CONSOLIDATED STATEMENT OF CASH FLOWS
(UNAUDITED)

In thousands, except share and per share amounts

	Six Months Ended	
	February 28, 2013	February 29, 2012
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 5,970	\$ 3,524
Adjustments to reconcile net income to net cash provided by operating activities		
Loss on disposal/sale of fixed assets	(1)	30
Depreciation	2,942	1,393
Amortization	2,410	1,137
Cost of sale of inventory step-up	564	
Provision for allowance for doubtful accounts	(258)	(44)
Stock based compensation	840	965
Realized gain on restricted investments	(40)	(8)
Decrease (increase) in cash surrender value life insurance	97	(30)
Excess tax benefit from stock based compensation	(7)	
Pension curtailment and settlement loss	(1,223)	
Increase (decrease) from changes in assets and liabilities		
Accounts receivable	3,616	2,508
Inventories	(5,235)	(1,228)
Prepaid expenses & other assets	(639)	(397)
Accounts payable	(744)	651
Accrued compensation and other expenses	(1,260)	(2,744)
Accrued income taxes	(1,771)	(1,122)
Deferred compensation	100	71
Net cash provided by operating activities	5,361	4,706
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property, plant and equipment	(1,483)	(2,707)
Cost to acquire intangible assets	(146)	
Contingent purchase price paid for acquisition		(155)
Payments for acquisitions, net of cash acquired	84	
Net proceeds from sale of fixed assets	24	1,032
Net contributions from restricted investments	(33)	(33)
Payments for cash surrender value life insurance	(92)	(92)
Net cash used in investing activities	(1,646)	(1,955)
CASH FLOWS FROM FINANCING ACTIVITIES		
Borrowings on debt	313	9,115
Payments of principal on debt	(3,113)	(11,138)
Dividend paid	(3,626)	(3,165)
Excess tax benefit from stock based compensation	7	
Net cash used in financing activities	(6,419)	(5,188)
DECREASE IN CASH & CASH EQUIVALENTS	(2,704)	(2,437)

Edgar Filing: CHASE CORP - Form 10-Q

Effect of foreign exchange rates on cash		(324)		(162)
CASH & CASH EQUIVALENTS, BEGINNING OF PERIOD		15,180		14,982
CASH & CASH EQUIVALENTS, END OF PERIOD	\$	12,152	\$	12,383
Non-cash Investing and Financing Activities				
Accrued contingent payments related to acquisitions	\$	141	\$	
Property, plant & equipment additions included in accounts payable	\$	84	\$	470
Gain on sale leaseback transaction	\$		\$	425

See accompanying notes to the consolidated financial statements

Table of Contents

CHASE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

In thousands, except share and per share amounts

Note 1 - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting and instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Therefore, they do not include all information and footnote disclosure necessary for a complete presentation of Chase Corporation's financial position, results of operations and cash flows, in conformity with generally accepted accounting principles. Chase Corporation (the Company, Chase, we, or us) filed audited consolidated financial statements, which included all information and notes necessary for such presentation for the three years ended August 31, 2012 in conjunction with its 2012 Annual Report on Form 10-K.

The results of operations for the interim periods ended February 28, 2013 are not necessarily indicative of the results to be expected for any future period or the entire fiscal year. These interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended August 31, 2012, which are contained in the Company's 2012 Annual Report on Form 10-K.

The accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring items) which are, in the opinion of management, necessary for a fair statement of the Company's financial position as of February 28, 2013, the results of operations, comprehensive income and cash flows for the interim periods ended February 28, 2013 and February 29, 2012, and changes in equity for the interim period ended February 28, 2013.

The financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany transactions and balances have been eliminated in consolidation. The Company uses the US dollar as the reporting currency for financial reporting. The financial position and results of operations of the Company's UK based operations are measured using the UK pound sterling as the functional currency and the financial position and results of operations of the Company's operations based in France are measured using the euro as the functional currency. Foreign currency translation gains and losses are determined using current exchange rates for monetary items and historical exchange rates for other balance sheet items and are recorded as a change in other comprehensive income. Translation gains and losses generated from the remeasurement of assets and liabilities denominated in currencies other than the functional currency of our foreign operations are included in other (expense) / income on the consolidated statements of operations.

The Company has evaluated events and transactions subsequent to the balance sheet date. Based on this evaluation, the Company is not aware of any events or transactions that occurred subsequent to the balance sheet date but prior to filing that would require recognition or disclosure in its consolidated financial statements.

Note 2 Recent Accounting Policies

Recently Issued Accounting Pronouncements

In July 2012, the Financial Accounting Standards Board (FASB) issued ASU 2012-02, Testing Indefinite-Lived Intangible Assets for Impairment. This ASU amends ASC 350, Intangibles Goodwill and Other to allow entities an option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. Under that option, an entity no longer would be required to calculate the fair value of the intangible asset unless the entity determines, based on that

Table of Contents

CHASE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

In thousands, except share and per share amounts

qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. The amendments in this ASU are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The adoption of ASU 2012-02 will not have an impact on the Company's consolidated financial position, results of operations or cash flows.

In February 2013, the FASB issued ASU 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. This ASU expands the presentation of changes in accumulated other comprehensive income. The new guidance requires an entity to disaggregate the total change of each component of other comprehensive income either on the face of the net income statement or as a separate disclosure in the notes. ASU 2013-02 is effective for fiscal years beginning after December 15, 2012. The Company does not believe that the adoption of this ASU will have a significant impact on its consolidated financial position, results of operations or cash flows.

Note 3 Inventories

Inventories consist of the following as of February 28, 2013 and August 31, 2012:

	February 28, 2013		August 31, 2012	
Raw materials	\$	15,855	\$	12,388
Work in process		8,454		7,384
Finished goods		12,515		12,551
Total Inventories	\$	36,824	\$	32,323

Note 4 Net Income Per Share

The Company has unvested share-based payment awards with a right to receive nonforfeitable dividends which are considered participating securities under ASC Topic 260, Earnings Per Share. The Company allocates earnings to participating securities and computes earnings per share using the two class method. The determination of earnings per share under the two-class method is as follows:

Three Months Ended		Six Months Ended	
February 28, 2013	February 29, 2012	February 28, 2013	February 29, 2012

Basic Earnings per Share

Edgar Filing: CHASE CORP - Form 10-Q

Net income attributable to Chase Corporation	\$	2,644	\$	1,197	\$	6,184	\$	3,524
Less: Allocated to participating securities		62		38		140		111
Net income available to common shareholders	\$	2,582	\$	1,159	\$	6,044	\$	3,413

Basic weighted average shares outstanding		8,854,801		8,758,063		8,853,038		8,756,030
Net income per share - Basic	\$	0.29	\$	0.13	\$	0.68	\$	0.39

Diluted Earnings per Share

Net income attributable to Chase Corporation	\$	2,644	\$	1,197	\$	6,184	\$	3,524
Less: Allocated to participating securities		61		38		138		111
Net income available to common shareholders	\$	2,583	\$	1,159	\$	6,046	\$	3,413

Basic weighted average shares outstanding		8,854,801		8,758,063		8,853,038		8,756,030
Additional dilutive common stock equivalents		98,137		32,989		88,393		18,021
Diluted weighted average shares outstanding		8,952,938		8,791,052		8,941,431		8,774,051
Net income per share - Diluted	\$	0.29	\$	0.13	\$	0.68	\$	0.39

Table of Contents

CHASE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

In thousands, except share and per share amounts

For the three and six months ended February 28, 2013 and February 29, 2012, stock options to purchase 0 and 258,451 shares of common stock, respectively, were outstanding, but were not included in the calculation of diluted net income per share because the options' exercise prices were greater than the average market price of the common stock and thus would be anti-dilutive. Included in the calculation of diluted common stock equivalents are the unvested portions of restricted stock and stock options.

Note 5 Stock Based Compensation

In August 2011, the Board of Directors of the Company approved the fiscal year 2012 Long Term Incentive Plan (2012 LTIP) for the executive officers. The fiscal 2012 LTIP is an equity based plan with a grant date of September 1, 2011 and contains a performance and service based restricted stock grant of 33,798 shares in the aggregate, subject to adjustment, with a vesting date of August 31, 2014. Based on the fiscal year 2012 financial results, 33,798 additional shares of restricted stock (total of 67,596 shares) were earned and granted subsequent to the end of fiscal year 2012 in accordance with the performance measurement criteria. No further performance-based measurements apply to this award. Compensation expense is being recognized on a ratable basis over the vesting period.

In October 2012, the Board of Directors of the Company approved the fiscal year 2013 Long Term Incentive Plan (2013 LTIP) for the executive officers and other members of management. The 2013 LTIP is an equity based plan with a grant date of October 22, 2012 and contains the following equity components:

Restricted Shares (a) performance and service based restricted stock grant of 11,861 shares in the aggregate, subject to adjustment, with a vesting date of August 31, 2015. Compensation expense is being recognized on a ratable basis over the vesting period based on quarterly probability assessments; (b) time-based restricted stock grant of 16,505 and 1,931 shares in the aggregate, with vesting dates of August 31, 2015 and August 31, 2013, respectively. Compensation expense is being recognized on a ratable basis over the vesting period.

Stock options options to purchase 43,964 shares of common stock in the aggregate with an exercise price of \$16.00 per share. The options will vest in three equal annual allotments beginning on August 31, 2013 and ending on August 31, 2015. The options will expire on October 22, 2022. Compensation expense is being recognized over the period of the award on an annual basis consistent with the vesting terms.

As part of their annual retainer, non-employee members of the Board of Directors receive a combined total of \$144 of Chase Corporation common stock, in the form of restricted stock valued in conjunction with the start of the new year of Board service which generally coincides with the Company's annual shareholder meeting. The stock award vests one year from the date of grant. In February 2013, non-employee members of the Board received a total grant of 7,706 shares of restricted stock for service for the period from January 31, 2013 through

Edgar Filing: CHASE CORP - Form 10-Q

January 31, 2014. The shares of restricted stock will vest at the conclusion of this service period. Compensation is being recognized on a ratable basis over the twelve month vesting period.

Table of Contents

CHASE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

In thousands, except share and per share amounts

Note 6 Segment Data & Foreign Operations

The Company is organized into two operating segments, an Industrial Materials segment and a Construction Materials segment. The basis for this segmentation is distinguished by the nature of the products and how they are delivered to their respective markets. The Industrial Materials segment reflects specified products that are used in or integrated into another company's product with demand dependent upon general economic conditions. Industrial Materials products include insulating and conducting materials for wire and cable manufacturers, moisture protective coatings for electronics and printing services, laminated durable papers, and flexible composites and laminates for the aerospace, packaging and industrial laminate markets. Effective with its acquisition in fiscal 2012, the full listing of NEPTCO products is included in the Industrial Materials segment. The Construction Materials segment reflects construction project oriented product offerings that are primarily sold and used as Chase branded products. Construction Materials products include protective coatings for pipeline applications, coating and lining systems for use in liquid storage and containment applications, high performance polymeric asphalt additives, and expansion and control joint systems for use in the transportation and architectural markets.

The following tables summarize information about the Company's reportable segments:

	Three Months Ended		Six Months Ended	
	February 28, 2013	February 29, 2012	February 28, 2013	February 29, 2012
Revenues from external customers				
Industrial Materials	\$ 37,900	\$ 18,487	\$ 77,750	\$ 37,973
Construction Materials	10,472	10,934	24,022	23,578
Total	\$ 48,372	\$ 29,421	\$ 101,772	\$ 61,551
Income (loss) before income taxes				
Industrial Materials	\$ 5,162(a)	\$ 3,430(c)	\$ 10,692(d)	\$ 7,184(e)
Construction Materials	717	(143)	2,147	383
Total for reportable segments	5,879	3,287	12,839	7,567
Corporate and Common Costs	(1,991)(b)	(1,445)	(3,654)(b)	(2,145)(f)
Total	\$ 3,888	\$ 1,842	\$ 9,185	\$ 5,422

-
- (a) Includes \$254 of pension related settlement costs due to the timing of lump sum distributions
- (b) Includes \$595 of pension related settlement costs due to the timing of lump sum distributions
- (c) Includes \$150 of Webster, MA and Randolph, MA plant closing expenses

Edgar Filing: CHASE CORP - Form 10-Q

- (d) Includes \$564 of costs of products sold related to inventory step up in fair value as part of the NEPTCO acquisition, \$521 of pension related settlement costs due to the timing of lump sum distributions, and \$150 of Randolph, MA plant closing expenses
- (e) Includes \$483 of Webster, MA and Randolph, MA plant closing expenses
- (f) Includes gain of \$425 related to Evanston, IL sale leaseback transaction

The Company's products are sold world-wide. For the quarters ended February 28, 2013 and February 29, 2012, sales from its operations located in the United Kingdom accounted for 7% and 16% of total Company revenues, respectively. In the fiscal year to date period, sales from its operations located in the United Kingdom accounted for 8% of total Company revenues compared to 16% in the same period in fiscal 2012. No other foreign geographic area accounted for more than 10% of consolidated revenues for the three or six month periods ended February 28, 2013 or February 29, 2012.

Table of Contents**CHASE CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)***In thousands, except share and per share amounts*

	February 28, 2013	August 31, 2012
Total assets		
Industrial Materials	\$ 136,406	\$ 135,322
Construction Materials	49,397	53,509
Total for reportable segments	185,803	188,831
Corporate and Common Assets	25,128	27,656
Total	\$ 210,931	\$ 216,487

As of February 28, 2013 and August 31, 2012, the Company had long-lived assets (that provide future economic benefit beyond the current year or operating period, including buildings, equipment and leasehold improvements) of \$4,160 and \$4,488, respectively, located in the United Kingdom. These balances exclude goodwill and intangibles of \$10,613 and \$11,652, as of February 28, 2013 and August 31, 2012, respectively, associated with its operations in the United Kingdom.

Note 7 Goodwill and Other Intangibles

The changes in the carrying value of goodwill are as follows:

	Construction Materials	Industrial Materials	Consolidated
Balance at August 31, 2012	\$ 10,740	\$ 28,053	\$ 38,793
Acquisition of NEPTCO, Inc. - working capital settlement		(84)	(84)
Acquisition of Paper Tyger - additional earnout		141	141
Foreign currency translation adjustment	(11)	(135)	(146)
Balance at February 28, 2013	\$ 10,729	\$ 27,975	\$ 38,704

The Company's goodwill is allocated by reporting unit driven by the respective business combinations that originally created the goodwill. The Company has identified separate reporting units within each of its two reportable segments based on components that have similar characteristics. These reporting units are used to evaluate the possible impairment of goodwill. Goodwill impairment exists when the carrying amount of goodwill exceeds its implied fair value. The Company evaluates the possible impairment of goodwill annually each fourth quarter and whenever events or circumstances indicate the carrying value of goodwill may not be recoverable.

Intangible assets subject to amortization consist of the following as of February 28, 2013 and August 31, 2012:

Table of Contents**CHASE CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)***In thousands, except share and per share amounts*

	Weighted-Average Amortization Period	Gross Carrying Value	Accumulated Amortization	Net Carrying Value
February 28, 2013				
Patents and agreements	12.1 years	\$ 2,984	\$ 2,177	\$ 807
Formulas	9.1 years	5,744	1,940	3,804
Trade names	5.7 years	6,324	1,519	4,805
Customer lists and relationships	10.2 years	33,748	9,347	24,401
		\$ 48,800	\$ 14,983	\$ 33,817
August 31, 2012				
Patents and agreements	12.1 years	\$ 2,849	\$ 2,177	\$ 672
Formulas	9.1 years	5,791	1,683	4,108
Trade names	5.7 years	6,360	1,022	5,338
Customer lists and relationships	10.2 years	34,210	7,965	26,245
		\$ 49,210	\$ 12,847	\$ 36,363

The decrease in gross carrying value of intangible assets for the six months ended February 28, 2013 is due to a foreign currency translation loss of \$556 related to the intangible assets associated with the Company's European operations. These decreases were partially offset by a \$146 increase in gross carrying value of intangible assets over the six months ended February 28, 2013 resulting from the capitalization of prepaid patent costs.

Aggregate amortization expense related to intangible assets for the six months ended February 28, 2013 and February 29, 2012 was \$2,410 and \$1,137, respectively. Estimated amortization expense for the remainder of fiscal year 2013 and for future periods is as follows:

Years ending August 31,	
2013 (remaining 6 months)	\$ 2,483
2014	4,925
2015	4,727
2016	4,665
2017	4,227
2018	3,997
	\$ 25,024

Note 8 Acquisition of NEPTCO Incorporated

Edgar Filing: CHASE CORP - Form 10-Q

On June 27, 2012, Chase acquired 100% of the capital stock of NEPTCO Incorporated (NEPTCO), a private company based in Pawtucket, RI, whose core products are sold primarily into the broadband communications and electronics packaging industries. NEPTCO operates three manufacturing facilities in the United States and one in China, as well as utilizing distribution facilities in Rotterdam, Netherlands and Mississauga, Ontario to assist in supply chain management. As part of this transaction, the Company also acquired NEPTCO s 50% ownership stake in a joint venture.

Supplemental Pro Forma Data (unaudited)

The following table presents the pro forma results of the Company for the three and six month periods ended February 29, 2012, as though the NEPTCO acquisition occurred on September 1, 2011. The actual revenues and expenses for this NEPTCO acquisition have been included in the consolidated statements of operations since June 27, 2012, the acquisition date, and have been included for the three and six month

Table of Contents**CHASE CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)***In thousands, except share and per share amounts*

periods ended February 28, 2013. The pro forma results include adjustments for the estimated amortization of intangibles, estimated interest expense in connection with debt financing of the acquisition, and the income tax impact of the pro forma adjustments at the statutory rate of 35%. The following pro forma information is not necessarily indicative of the results of operations that would have been achieved if the acquisition had been effective on September 1, 2011.

	Three Months Ended		Six Months Ended	
	February 29, 2012		February 29, 2012	
Revenues	\$	52,258	\$	108,519
Net income attributable to Chase Corporation	\$	1,541	\$	4,081
Net income available to common shareholders, per common and common equivalent share				
Basic earnings per share	\$	0.17	\$	0.45
Diluted earnings per share	\$	0.17	\$	0.45

Note 9 Joint Venture

As part of the Company's purchase of NEPTCO, it also acquired NEPTCO's 50% ownership interest in its financially-controlled joint venture, NEPTCO JV LLC ("JV"). The JV was originally formed in 2003 by NEPTCO and a joint venture partner, an otherwise unrelated party (collectively, the "Members"), whereby each member's fiber optic strength elements businesses were combined. This venture, which is 50% owned by each member, is managed and operated on a day-to-day basis by NEPTCO. The joint venture operates out of the Company's Granite Falls, NC facility.

The Company accounts for the joint venture partner's non-controlling interest in the JV under ASC Topic 810 Consolidations ("ASC 810"). Based on the criteria in ASC 810, the Company determined that the JV qualifies as a Variable Interest Entity ("VIE"). Because of the Company's controlling financial interest, the JV's assets and liabilities and results of operations have been fully consolidated within the Company's consolidated balance sheets and consolidated statements of operations since June 27, 2012, the NEPTCO acquisition date. An offsetting amount equal to 50% of net assets and net loss of the JV has been recorded within the Company's consolidated financial statements to the non-controlling interest, representing the joint venture partner's 50% ownership interest and pro rata share in the net loss of the JV.

At February 28, 2013 and August 31, 2012, the following amounts were consolidated in the Company's balance sheets related to the JV:

Table of Contents

CHASE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

In thousands, except share and per share amounts

	February 28, 2013		August 31, 2012
Assets			
Cash	\$	486	\$ 1,008
Accounts receivable, net		1,140	1,540
Inventories, net		1,584	2,394
Prepaid expenses and other assets		479	219
Property, plant and equipment, net		561	630
Intangible assets, net		668	655
Total assets	\$	4,918	\$ 6,446
Liabilities and net assets			
Accounts payable and accrued expenses	\$	967	\$ 1,650
Due to Members		1,339	1,757
Total liabilities	\$	2,306	\$ 3,407
Net assets	\$	2,612	\$ 3,039
Non-controlling interest	\$	1,306	\$ 1,520

Effective on the date of the JV's inception, and for four years following the date on which the Members no longer own any membership interest in the JV, non-compete agreements exist between the Members. Each Member retains the right to tender an offer to buy the other Member's share. Once an offer is tendered, the tendered Member has the option to either sell, or match the initial offer to purchase the tendering Member's share.

Per the JV agreement, the JV is barred from issuing third party debt, other than customary accounts payable, resulting from its normal trade operations. The liabilities of the JV are not guaranteed by any portion of NEPTCO or the Company.

The JV agrees to purchase a minimum of 80% of its total glass fiber requirements from the other joint venture partner. Additionally, the JV agrees to purchase private-label products exclusively from an affiliate of the other joint venture partner; however, the JV is not subject to a minimum purchase requirement on private-label products. Purchases from the joint venture partner totaled \$429 and \$892 for the three and six month periods ended February 28, 2013, respectively. The JV had amounts due to the other joint venture partner of \$200 and \$618 at February 28, 2013 and August 31, 2012, respectively.

Note 10 Commitments and Contingencies

Edgar Filing: CHASE CORP - Form 10-Q

The Company is one of over 100 defendants in a lawsuit pending in Ohio which alleges personal injury from exposure to asbestos contained in certain Chase products. The case is captioned Marie Lou Scott, Executrix of the Estate of James T. Scott v. A-Best Products, et al., No. 312901 in the Court of Common Pleas for Cuyahoga County, Ohio. The plaintiff in the case issued discovery requests to Chase in August 2005, to which Chase timely responded in September 2005. The trial had initially been scheduled to begin on April 30, 2007. However, that date had been postponed and no new trial date has been set. As of February 28, 2013, there have been no new developments as this Ohio lawsuit has been inactive with respect to Chase.

The Company was named as one of the defendants in a complaint filed on June 25, 2009, in a lawsuit captioned Lois Jansen, Individually and as Special Administrator of the Estate of Thomas Jansen v. Beazer East, Inc., et al., No: 09-CV-6248 in the Milwaukee County (Wisconsin) Circuit Court. The

Table of Contents**CHASE CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)***In thousands, except share and per share amounts*

plaintiff sued a number of alleged manufacturers or distributors of asbestos-containing products, including Royston Laboratories (formerly an independent company and now owned by Chase Corporation), alleging that her husband died from workplace exposure. In February 2013, the Company reached an agreement to settle all of the claims against it in an amount that the Company does not consider to be material.

In addition to the matters described above, the Company is involved from time to time in litigation incidental to the conduct of its business. Although the Company does not expect that the outcome in any of these matters, individually or collectively, will have a material adverse effect on its financial condition, results of operations or cash flows, litigation is inherently unpredictable. Therefore, judgments could be rendered or settlements entered, that could adversely affect the Company's operating results or cash flows in a particular period. The Company routinely assesses all of its litigation and threatened litigation as to the probability of ultimately incurring a liability, and records its best estimate of the ultimate loss in situations where the Company assesses the likelihood of loss as probable.

Note 11 - Pensions and Other Post Retirement Benefits

The components of net periodic benefit cost for the three and six months ended February 28, 2013 and February 29, 2012 are as follows:

	Three Months Ended		Six Months Ended	
	February 28, 2013	February 29, 2012	February 28, 2013	February 29, 2012
Service cost	\$ 85	\$ 120	\$ 188	\$ 241
Interest cost	113	130	227	260
Expected return on plan assets	(151)	(131)	(300)	(262)
Amortization of prior service cost	5	19	11	37
Amortization of unrecognized loss	70	69	154	138
Curtailement loss			25	
Settlement loss	871		1,198	
Net periodic benefit cost	\$ 993	\$ 207	\$ 1,503	\$ 414

When funding is required, the Company's policy is to contribute amounts that are deductible for federal income tax purposes. As of February 28, 2013, the Company has made contributions of \$1,000 in the current fiscal year to fund its obligations under its pension plan, and plans to make the necessary contributions over the remainder of fiscal 2013 to ensure the qualified plan continues to be adequately funded given the current market conditions.

The settlement loss in fiscal 2013 is a result of the timing of lump sum distributions to participants in the Company's defined benefit pension plan (Qualified Plan). When eligible participants elect a lump sum distribution, rather than an annuity, under the Qualified Plan, it may trigger an acceleration of pension expense to the extent a certain level of lump sum distributions are made within a given fiscal year. This typically occurs when lump sum distributions exceed the total of service and interest costs. The accounting for settlement losses had no impact on cash flows and will not affect the ability of other eligible participants to take a lump sum distribution in the future.

Note 12 Fair Value Measurements

The Company defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The Company uses a three-tier fair value hierarchy, which classifies the inputs used in measuring fair values. These tiers include: Level 1, defined as observable inputs such as quoted prices for identical instruments in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The Company endeavors to utilize the best available information in measuring fair value. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The financial assets classified as Level 1 as of February 28, 2013 and August 31,

Table of Contents

CHASE CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

In thousands, except share and per share amounts

2012 represent investments that are restricted for use in a nonqualified retirement savings plan for certain key employees and directors. The Company reviews these investments for indicators of other-than-temporary impairment and did not record any material other-than-temporary impairments on financial assets required to be measured at fair value.

The following table sets forth the Company's financial assets that were accounted for at fair value on a recurring basis as of February 28, 2013 and August 31, 2012:

	Fair value measurement date	Total	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Assets:					
Restricted investments	February 28, 2013	\$ 999	\$ 999	\$	\$
Restricted investments	August 31, 2012	\$ 874	\$ 874	\$	\$

The following table presents the fair value of the Company's long-term debt as of February 28, 2013 and August 31, 2012, which is recorded at its carrying value:

	Fair value measurement date	Total	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Liabilities:					
Long-term debt	February 28, 2013	\$ 67,200	\$	\$ 67,200	\$
Long-term debt	August 31, 2012	\$ 70,000	\$	\$ 70,000	\$

The carrying value of the long-term debt approximates its fair value, as the monthly interest rate is set based on the movement of the underlying market rates.

Table of Contents

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides an analysis of the Company's financial condition and results of operations and should be read in conjunction with the Consolidated Financial Statements and notes thereto included in Item 1 of Part I of this Quarterly Report on Form 10-Q and with the Company's Annual Report on Form 10-K filed for the fiscal year ended August 31, 2012.

Overview

Continuing with the positive trends observed in our first fiscal quarter, revenues and net income in both the quarter and year to date periods exceeded the prior year results. Revenues in the current year have benefitted from sales generated from our June 2012 acquisition of NEPTCO. We are also seeing overall favorable product mix compared to fiscal 2012, and our ongoing efforts to streamline overhead costs and consolidate our production facilities have improved profitability. Revenues from the Industrial Materials segment increased over the prior year primarily due to the inclusion of sales from NEPTCO as well as increased sales from our electronic coatings and laminated durable paper products. These were partially offset by a reduction in our product sales into our aerospace and transportation markets compared to those realized in the prior year.

Revenues for our Construction Materials segment were down for the quarter, but remain ahead for the first six months of fiscal 2013 compared to the prior year periods primarily due to increased demand for our coating and lining system products. These increases continue to be offset by decreased project demand for our pipeline coatings products produced at our UK facility. Consistent with previous years, this segment was negatively impacted in the second quarter by decreased demand for our construction products primarily due to the seasonality of this business that limits construction sales in the winter months and favors products with traditionally lower margins. This segment also experienced some large, non-recurring projects in the first fiscal quarter that did not occur in the second fiscal quarter.

During the remainder of the fiscal year, we will continue with the integration of NEPTCO, as well as our market and product development efforts for all of our product lines in order to generate new business opportunities. Our balance sheet remains strong, with cash on hand of \$12.2 million and a current ratio of 3.3. Our \$15 million line of credit is fully available, while the balance of our unsecured term debt is \$67.2 million.

We have two reportable segments as summarized below:

Segment	Product Lines	Manufacturing Focus and Products
Industrial Materials	• Wire & Cable	Protective coatings and tape products including insulating and conducting materials for wire and cable manufacturers, moisture
	• Electronic Coatings	protective coatings for electronics and printing services, laminated durable papers, flexible composites and laminates for the aerospace,
	• Custom Products	packaging and industrial laminate markets, pulling and detection tapes used in the installation, measurement and location of fiber
	• NEPTCO Products	optic cables, water and natural gas lines, and cover tapes essential to delivering semiconductor components via tape and reel packaging; a joint venture also produces glass based strength

elements designed to allow fiber optic cables to withstand mechanical and environmental strain and stress.

Construction Materials	•	Pipeline	Protective coatings and tape products including coating and lining systems for use in liquid storage and containment applications, protective coatings for pipeline and general construction applications, high performance polymeric asphalt additives, and expansion and control joint systems for use in the transportation and architectural markets.
	•	Construction Products	
	•	Private Label	

Table of Contents**Results of Operations**

Revenues and Operating Profit by Segment are as follows (dollars in thousands):

	Three Months Ended February 28, 2013	% of Total Revenues	Three Months Ended February 29, 2012	% of Total Revenues	Six Months Ended February 28, 2013	% of Total Revenues	Six Months Ended February 29, 2012	% of Total Revenues
Revenues from external customers								
Industrial Materials	\$ 37,900	78%	\$ 18,487	63%	\$ 77,750	76%	\$ 37,973	62%
Construction Materials	10,472	22%	10,934	37%	24,022	24%	23,578	38%
Total	\$ 48,372		\$ 29,421		\$ 101,772		\$ 61,551	

	Three Months Ended February 28, 2013	% of Segment Revenues	Three Months Ended February 29, 2012	% of Segment Revenues	Six Months Ended February 28, 2013	% of Segment Revenues	Six Months Ended February 29, 2012	% of Segment Revenues
Income (loss) before income taxes								
Industrial Materials	\$ 5,162(a)	14%	\$ 3,430(c)	19%	\$ 10,692(d)	14%	\$ 7,184(e)	19%
Construction Materials	717	7%	(143)	-1%	2,147	9%	383	2%
Total for reportable segments	5,879	12%	3,287	11%	12,839	13%	7,567	12%
Corporate and Common Costs	(1,991)(b)		(1,445)		(3,654)(b)		(2,145)(f)	
Total	\$ 3,888	8%	\$ 1,842	6%	\$ 9,185	9%	\$ 5,422	9%

(a) Includes \$254 of pension related settlement costs due to the timing of lump sum distributions

(b) Includes \$595 of pension related settlement costs due to the timing of lump sum distributions

(c) Includes \$150 of Webster, MA and Randolph, MA plant closing expenses

(d) Includes \$564 of costs of products sold related to inventory step up in fair value as part of the NEPTCO acquisition, \$521 of pension related settlement costs due to the timing of lump sum distributions, and \$150 of Randolph, MA plant closing expenses

(e) Includes \$483 of Webster, MA and Randolph, MA plant closing expenses

(f) Includes gain of \$425 related to Evanston, IL sale leaseback transaction

Total Revenues

Edgar Filing: CHASE CORP - Form 10-Q

Total revenues increased \$18,951,000 or 64% to \$48,372,000 for the quarter ended February 28, 2013 compared to \$29,421,000 in the same quarter of the prior year. Total revenues increased \$40,221,000 or 65% to \$101,772,000 in the fiscal year to date period compared to \$61,551,000 in the same period in fiscal 2012.

Revenues in our Industrial Materials segment increased \$19,413,000 and \$39,777,000, in the current quarter and year to date periods, respectively. The increase in this segment compared to the prior year periods is primarily due to the following for the current quarter and year to date periods, respectively: (a) increased sales of \$18,200,000 and \$37,227,000 from NEPTCO products, which we acquired in June 2012; (b) increased sales of \$1,326,000 and \$2,652,000 from our electronic coatings products; and (c) increased sales of \$260,000 and \$1,307,000 from laminated durable paper products. These increases were partially offset by decreased sales of our aerospace and transportation market products in the current quarter and year to date periods of \$333,000 and \$667,000, respectively.

Revenues from our Construction Materials segment decreased \$462,000 in the current quarter as compared to the prior year quarter. The decrease from our Construction Materials segment compared to the prior year period is primarily due to decreased sales of \$1,384,000 in pipeline products produced at our UK facility as a result of lower demand in the Middle East. This decrease was partially offset by increased sales of \$1,202,000 from our coating and lining systems. For the first six months of fiscal 2013, revenues from our Construction Materials segment increased \$444,000 as compared to the prior year period primarily due to the same factors as noted above for the quarterly period as we experienced increased sales of \$2,593,000 from our coating and lining systems being partially offset by decreased sales of \$1,849,000 from pipeline products.

Table of Contents***Cost of Products and Services Sold***

Cost of products and services sold increased \$12,446,000 or 59% to \$33,468,000 for the quarter ended February 28, 2013 compared to \$21,022,000 in the prior year quarter. Cost of products and services sold increased \$27,718,000 or 64% to \$70,739,000 in the fiscal year to date period compared to \$43,021,000 in the same period in fiscal 2012.

The following table summarizes our costs of products and services sold as a percentage of revenues for each of our reporting segments:

Cost of products and services sold	Three Months Ended		Six Months Ended	
	February 28, 2013	February 29, 2012	February 28, 2013	February 29, 2012
Industrial Materials	69%	69%	69%	67%
Construction Materials	70%	76%	71%	75%
Total	69%	71%	70%	70%

Cost of products and services sold in our Industrial Materials segment was \$26,108,000 and \$53,785,000 in the current quarter and year to date periods compared to \$12,687,000 and \$25,394,000 in the comparable periods in the prior year. As a percentage of revenues, cost of products and services sold in the Industrial Materials segment remained relatively flat in the current quarter but increased in the year to date period, as compared to the prior year periods. The inclusion of the recently acquired NEPTCO operations in this segment (from June 2012) includes the production costs of the NEPTCO JV, which has higher cost of products sold as a percentage of revenues, which were offset in the current quarter by increased sales of higher margin products. Additionally, in the year to date period, this segment was impacted by incremental cost of products sold of \$564,000 due to the sale of inventory which had a stepped up valuation as part of the NEPTCO acquisition.

Cost of products and services sold in our Construction Materials segment was \$7,360,000 and \$16,954,000 in the current quarter and year to date periods compared to \$8,335,000 and \$17,627,000 in the comparable periods in the prior year. As a percentage of revenues, cost of products and services sold in the Construction Materials segment decreased in the current quarter primarily due to positive sales mix as we had increased sales of higher margin products coupled with decreased sales of lower margin products. Additionally, the prior year quarter and year to date period include incremental costs of \$168,000 and \$291,000, respectively, related to production issues at our Rye, UK plant. We continue to closely monitor raw material pricing across all product lines in this segment.

Selling, General and Administrative Expenses

Selling, general and administrative expenses increased \$4,404,000 or 68% to \$10,917,000 for the quarter ended February 28, 2013 compared to \$6,513,000 in the prior year quarter. Selling, general and administrative expenses increased \$7,951,000 or 59% to \$21,456,000 in the fiscal year to date period compared to \$13,505,000 in the same period in fiscal 2012. These dollar increases are primarily due to our acquisition of NEPTCO, including amortization of intangible assets of \$663,000 and \$1,325,000 for the current fiscal quarter and year to date periods, respectively. As a percentage of revenues, selling, general and administrative expenses increased to 23% in the current fiscal quarter compared to 22% in the prior year period. This increase was primarily attributable to incremental expenses of \$595,000 for pension related settlement costs due to the timing of lump sum distributions. For the current fiscal year to date period, selling, general and administrative expenses as a percentage of revenues decreased to 21% compared to 22% in the same period in fiscal 2012. Despite the increased expense in the current fiscal quarter due to the previously mentioned pension settlement costs, the percentage decrease in the year to date period is attributable to our continued emphasis on controlling costs and leveraging fixed overhead.

Table of Contents

Interest Expense

Interest expense increased \$278,000 to \$314,000 for the quarter ended February 28, 2013 compared to \$36,000 in the prior year quarter. Interest expense increased \$604,000 to \$676,000 for the fiscal year to date period compared to \$72,000 in the same period in fiscal 2012. The increase in interest expense for both the current quarter and year to date period is a direct result of the long-term debt related to our acquisition of NEPTCO.

Other Income (Expense)

Other income of \$215,000 in the quarter ended February 28, 2013 compared favorably to other expense of \$8,000 in the same period in fiscal 2012. Other income decreased \$185,000 or 39% to \$284,000 for the fiscal year to date period compared to \$469,000 in the same period in the prior year. Other income primarily includes interest income and foreign exchange gains and losses caused by changes in exchange rates on transactions or balances denominated in currencies other than the functional currency of our subsidiaries. In fiscal 2012, other income included a gain of \$425,000 recognized on deposit payments previously received on the sale of our Evanston, IL property.

Non-controlling Interest

The income (loss) from non-controlling interest relates to a joint venture in which we have, through our NEPTCO subsidiary, a 50% ownership interest. The joint venture between NEPTCO and its joint venture partner (an otherwise unrelated party) is managed and operated on a day-to-day basis by NEPTCO. The purpose of this joint venture was to combine the elements of each member's fiber optic strength businesses.

Net Income

Net income attributable to Chase Corporation increased \$1,447,000 or 121% to \$2,644,000 in the quarter ended February 28, 2013 compared to \$1,197,000 in the prior year quarter. Net income attributable to Chase Corporation increased \$2,660,000 or 75% to \$6,184,000 for the fiscal year to date period compared to \$3,524,000 in the same period in fiscal 2012. The increase in net income in both the current quarter and fiscal year to date period is primarily due to the inclusion of NEPTCO, as well as a favorable product sales mix as discussed previously. These increases were partially offset in both the current quarter and year to date period by expenses related to the acceleration of defined benefit plan settlement costs of \$871,000 and \$1,223,000, respectively, resulting from the timing of lump sum distributions to participants. Additionally, the current year to date period includes \$564,000 in inventory fair value step up costs related to the NEPTCO acquisition.

Other Important Performance Measures

Edgar Filing: CHASE CORP - Form 10-Q

We believe that adjusted EBITDA is a useful performance measure. It is used by our executive management team and board of directors to measure operating performance, to allocate resources to enhance the financial performance of our business, to evaluate the effectiveness of our business strategies and to communicate with our board of directors and investors concerning our financial performance. Adjusted EBITDA is a non-GAAP financial measure.

We define adjusted EBITDA as follows: net income attributable to Chase Corporation before interest expense from borrowings, income tax expense, depreciation expense from fixed assets, amortization from intangible assets, costs related to our acquisitions, costs of products sold related to inventory step-up to fair value, and settlement (gains) or losses resulting from lump sum distributions to participants from our defined benefit plan.

Table of Contents

The use of adjusted EBITDA has limitations and this performance measure should not be considered in isolation from, or as an alternative to, U.S. GAAP measures such as net income. Our measurement of adjusted EBITDA may not be comparable to similarly titled measures used by other companies.

The following unaudited table provides a reconciliation of net income attributable to Chase Corporation, the most directly comparable financial measure presented in accordance with U.S. GAAP, to adjusted EBITDA for the periods presented:

	Three Months Ended		Six Months Ended	
	February 28, 2013	February 29, 2012	February 28, 2013	February 29, 2012
Net income attributable to Chase Corporation	\$ 2,644,000	\$ 1,197,000	\$ 6,184,000	\$ 3,524,000
Interest expense	314,000	36,000	676,000	72,000
Income taxes	1,476,000	645,000	3,330,000	1,898,000
Depreciation expense	1,434,000	717,000	2,942,000	1,393,000
Amortization expense	1,193,000	566,000	2,410,000	1,137,000
EBITDA	\$ 7,061,000	\$ 3,161,000	\$ 15,542,000	\$ 8,024,000
Acquisition related costs (a)		100,000		100,000
Cost of sale of inventory step-up (b)			564,000	
Pension curtailment and settlement costs (c)	871,000		1,223,000	
Adjusted EBITDA	\$ 7,932,000	\$ 3,261,000	\$ 17,329,000	\$ 8,124,000

(a) Represents costs related to our June 2012 acquisition of NEPTCO

(b) Represents costs of product related to the step-up in fair value of inventory through purchase accounting from the June 2012 acquisition of NEPTCO

(c) Represents pension related settlement costs due to the timing of lump sum distributions

Liquidity and Sources of Capital

Our overall cash and cash equivalents balance decreased \$3,028,000 to \$12,152,000 at February 28, 2013, from \$15,180,000 at August 31, 2012. The decreased cash balance is primarily attributable to cash paid for principal payments on outstanding debt, equipment purchases and payment of our annual dividend. We will continue to review our current cash balances denominated in foreign currency in light of current tax guidelines, working capital requirements, infrastructure improvements and potential acquisitions.

Cash flow provided by operations was \$5,361,000 in the first six months of fiscal year 2013 compared to \$4,706,000 in the prior year period. Cash provided by operations during the first half of fiscal 2013 was primarily due to operating income and increased collections of accounts receivable, offset by increased inventory balances resulting from strategic purchases of raw materials and a decrease in accounts payable and accrued expenses due to the timing of tax payments and payment of our annual incentive compensation.

Edgar Filing: CHASE CORP - Form 10-Q

The ratio of current assets to current liabilities was 3.3 as of February 28, 2013, compared to 2.8 as of August 31, 2012. The increase in our current ratio at February 28, 2013 was primarily attributable to an increase in inventory resulting from strategic purchases of key raw materials in order to take advantage of favorable terms, as well as decreases in accrued income taxes due to the timing of tax payments and accrued payroll and other compensation due to the payment of our annual incentive program. This was partially offset by decreases in cash and accounts receivable.

Cash flow used in investing activities of \$1,646,000 was primarily due to cash paid for purchases of machinery and equipment at our manufacturing locations during the first six months of fiscal 2013 as well as \$146,000 of professional legal services that have been capitalized as prepaid patent costs.

Table of Contents

Cash flow used in financing activities of \$6,419,000 was primarily due to our annual dividend payment and payments made on the bank loans used to finance our acquisition of NEPTCO, described in more detail below.

On October 23, 2012, we announced a cash dividend of \$0.40 per share (totaling \$3,626,000). The dividend was paid on December 5, 2012 to shareholders of record on November 2, 2012.

In June 2012, as part of our acquisition of NEPTCO, we borrowed \$70,000,000 under a five year term debt financing arrangement led and arranged by Bank of America, with participation from RBS Citizens (the Credit Facility). The applicable interest rate is based on the effective LIBOR plus a range of 1.75% to 2.25%, depending on our consolidated leverage ratio. At February 28, 2013, the applicable interest rate was 1.95% per annum and the outstanding principal amount was \$67,200,000. We are required to repay the principal amount of the term loan in quarterly installments of \$1,400,000 beginning in September 2012 through June 2014, increasing to \$1,750,000 per quarter thereafter through June 2015, and to \$2,100,000 per quarter thereafter through March 2017. The Credit Facility matures in June 2017. Prepayment of the Credit Facility is allowed at any time.

As part of the financing for this acquisition, we obtained a new revolving line of credit with Bank of America (the Revolver) totaling \$15,000,000, which replaced our then existing \$10,000,000 line. The Revolver bears interest at LIBOR plus a range of 1.75% to 2.25%, depending on our consolidated leverage ratio, or, at our option, at the bank's base lending rate. As of February 28, 2013 and March 31, 2013, the entire amount of \$15,000,000 was available for use. The Revolver is scheduled to mature in June 2017. This Revolver allows for increased flexibility for working capital requirements going forward, and we plan to use this availability to help finance our cash needs, including potential acquisitions, in fiscal 2013 and future periods.

The Credit Facility with Bank of America contains customary affirmative and negative covenants that, among other things, restrict our ability to incur additional indebtedness. It also requires us to maintain a ratio of consolidated indebtedness to consolidated EBITDA (each as defined in the facility) of no more than 3.00 to 1.00, and to maintain a consolidated fixed charge coverage ratio (as calculated in the facility) of at least 1.25 to 1.00. We were in compliance with our debt covenants as of February 28, 2013.

We currently have several on-going capital projects that are important to our long term strategic goals. We continue to renovate our Oxford, MA and Blawnox, PA facilities as part of the relocation of our operations from Randolph, MA, which was completed in December 2012. Machinery and equipment will also be added as needed to increase capacity or enhance operating efficiencies in our other manufacturing plants.

We may consider the acquisition of companies or other assets in fiscal 2013 or in future periods that are complementary to our business. We believe that our existing resources, including cash on hand and our Revolver, together with cash generated from operations and additional bank borrowings, will be sufficient to fund our cash flow requirements through at least the next twelve months. However, there can be no assurances that additional financing will be available on favorable terms, if at all.

To the extent that interest rates increase in future periods, we will assess the impact of these higher interest rates on the financial and cash flow projections of our potential acquisitions.

We have no significant off balance sheet arrangements.

Table of Contents

Contractual Obligations

Please refer to Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations section in our Annual Report on Form 10-K for the fiscal year ended August 31, 2012 for a complete discussion of our contractual obligations.

Recent Accounting Standards

In July 2012, the Financial Accounting Standards Board (FASB) issued ASU 2012-02, Testing Indefinite-Lived Intangible Assets for Impairment. This ASU amends ASC 350, Intangibles - Goodwill and Other to allow entities an option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. Under that option, an entity no longer would be required to calculate the fair value of the intangible asset unless the entity determines, based on that qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. The amendments in this ASU are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The adoption of ASU 2012-02 will not have an impact on our consolidated financial position, results of operations or cash flows.

In February 2013, the FASB issued ASU 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. This ASU expands the presentation of changes in accumulated other comprehensive income. The new guidance requires an entity to disaggregate the total change of each component of other comprehensive income either on the face of the net income statement or as a separate disclosure in the notes. ASU 2013-02 is effective for fiscal years beginning after December 15, 2012. We do not believe that the adoption of this ASU will have a significant impact on our consolidated financial position, results of operations or cash flows.

Table of Contents

Critical Accounting Policies

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States. To apply these principles, we must make estimates and judgments that affect our reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. In many instances, we reasonably could have used different accounting estimates and, in other instances, changes in the accounting estimates are reasonably likely to occur from period to period. Accordingly, actual results could differ significantly from our estimates. To the extent that there are material differences between these estimates and actual results, our financial condition or results of operations will be affected. We base our estimates and judgments on historical experience and other assumptions that we believe to be reasonable at the time and under the circumstances, and we evaluate these estimates and judgments on an ongoing basis. We refer to accounting estimates and judgments of this type as critical accounting policies, judgments, and estimates. Management believes there have been no material changes during the six months ended February 28, 2013 to the critical accounting policies reported in Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended August 31, 2012.

Forward Looking Information

The part of this Quarterly Report on Form 10-Q captioned Management's Discussion and Analysis of Financial Condition and Results of Operations contains certain forward-looking statements, which involve risks and uncertainties. Forward-looking statements include, without limitation, statements as to our future operating results, plans for manufacturing facilities, future economic conditions and expectations or plans relating to the implementation or realization of our strategic goals and future growth. These statements are based on current expectations, estimates and projections about the industries in which we operate, and the beliefs and assumptions made by management. Readers should refer to the discussions under Forward Looking Information and Risk Factors contained in our Annual Report on Form 10-K for the fiscal year ended August 31, 2012 concerning certain factors that could cause our actual results to differ materially from the results anticipated in such forward-looking statements.

Table of Contents**Item 3 - Quantitative and Qualitative Disclosures about Market Risk**

We limit the amount of credit exposure to any one issuer. At February 28, 2013, other than our restricted investments (which are restricted for use in a non-qualified retirement savings plan for certain key employees and members of the Board of Directors), all of our funds were either in demand deposit accounts or investment instruments that meet high credit quality standards such as money market funds, government securities, or commercial paper.

Our domestic operations have limited currency exposure since substantially all transactions are denominated in USD. However, our European operations are subject to currency exchange fluctuations. We continue to review our policies and procedures to reduce this exposure while maintaining the benefit from these operations and sales to other European customers. As of February 28, 2013, the Company had cash balances in the following foreign currencies (with USD equivalents):

Currency Code	Currency Name	USD Equivalent at February 28, 2013
GBP	British Pound	\$6,469,000
EUR	Euro	\$909,000
CNY	Chinese Yuan Renminbi	\$168,000
CAD	Canadian Dollar	\$67,000

We will continue to review our current cash balances denominated in foreign currency in light of current tax guidelines and potential acquisitions.

We recognized a foreign currency translation loss for the six months ended February 28, 2013 in the amount of \$1,027,000 related to our European operations, which is recorded in other comprehensive income (loss) within our Statement of Equity and Statement of Comprehensive Income. We do not have or utilize any derivative financial instruments.

We pay interest on our outstanding long-term debt at interest rates that fluctuate based upon changes in various base interest rates. The carrying value of our long-term debt was \$67,200,000 at February 28, 2013. See Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Sources of Capital and Note 12 Fair Value Measurements to the Consolidated Financial Statements for additional information regarding our outstanding long-term debt. The effect of an immediate hypothetical 10% change in variable interest rates would not have a material effect on our Consolidated Financial Statements.

Item 4 - Controls and Procedures*Evaluation of disclosure controls and procedures*

Edgar Filing: CHASE CORP - Form 10-Q

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We carry out a variety of ongoing procedures under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, to evaluate the effectiveness of the design and operation of our disclosure controls and procedures. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level as of the end of the period covered by this report.

Table of Contents

Changes in internal control over financial reporting

There was no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

Part II OTHER INFORMATION

Item 1 Legal Proceedings

We are involved from time to time in litigation incidental to the conduct of our business. Although we do not expect that the outcome in any of these matters, individually or collectively, will have a material adverse effect on our financial condition, results of operations or cashflows, litigation is inherently unpredictable. Therefore, judgments could be rendered or settlements entered, that could adversely affect our operating results or cash flows in a particular period. We routinely assess all of our litigation and threatened litigation as to the probability of ultimately incurring a liability, and record our best estimate of the ultimate loss in situations where we assess the likelihood of loss as probable.

As we have previously disclosed, the Company was named as one of the defendants in a complaint filed on June 25, 2009, in a lawsuit captioned Lois Jansen, Individually and as Special Administrator of the Estate of Thomas Jansen v. Beazer East, Inc., et al., No: 09-CV-6248 in the Milwaukee County (Wisconsin) Circuit Court. The plaintiff sued a number of alleged manufacturers or distributors of asbestos-containing products, including Royston Laboratories (formerly an independent company and now owned by Chase Corporation), alleging that her husband died from workplace exposure. In February 2013, the Company reached an agreement to settle all of the claims against it in an amount that the Company does not consider to be material.

Item 1A Risk Factors

Please refer to Item 1A in our Annual Report on Form 10-K for the fiscal year ended August 31, 2012 for a complete discussion of the risk factors which could materially affect our business, financial condition or future results.

Table of Contents

Item 6 - Exhibits

Exhibit Number	Description
31.1	Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of principal executive officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
32.2	Certification of principal financial officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
101.INS	XBRL Instance Document**
101.SCH	XBRL Taxonomy Extension Schema Document**
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document**
101.LAB	XBRL Taxonomy Extension Label Linkbase Document**
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document**
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document**

* Furnished, not filed

** Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under those sections.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chase Corporation

Dated: April 9, 2013

By:

/s/ Peter R. Chase
Peter R. Chase,
Chairman and Chief Executive Officer

Dated: April 9, 2013

By:

/s/ Kenneth L. Dumas
Kenneth L. Dumas
Chief Financial Officer and Treasurer