

HANMI FINANCIAL CORP  
Form 10-Q  
May 09, 2014  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Quarterly Period Ended March 31, 2014**

**or**

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Transition Period From \_\_\_\_\_ To \_\_\_\_\_**

**Commission File Number: 000-30421**

**HANMI FINANCIAL CORPORATION**  
**(Exact Name of Registrant as Specified in its Charter)**

**Delaware**  
**(State or Other Jurisdiction of**

**95-4788120**  
**(I.R.S. Employer**

**Incorporation or Organization)**

**Identification No.)**

**3660 Wilshire Boulevard, Penthouse Suite A**

**Los Angeles, California**  
**(Address of Principal Executive Offices)**

**90010**  
**(Zip Code)**

**(213) 382-2200**

**(Registrant's Telephone Number, Including Area Code)**

**Not Applicable**

**(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer

Non-Accelerated Filer  (Do Not Check if a Smaller Reporting Company) Smaller Reporting Company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of April 30, 2014, there were 31,842,483 outstanding shares of the Registrant's Common Stock.



**Table of Contents**

**Hanmi Financial Corporation and Subsidiaries**

**Quarterly Report on Form 10-Q**

**Three Months Ended March 31, 2014**

**Table of Contents**

**Part 1 Financial Information**

<b>Item 1.</b>	<b><u>Financial Statements</u></b>	<b>3</b>
	<u>Consolidated Balance Sheets (Unaudited)</u>	3
	<u>Consolidated Statements of Income (Unaudited)</u>	4
	<u>Consolidated Statements of Comprehensive Income (Unaudited)</u>	5
	<u>Consolidated Statements of Changes in Stockholders' Equity (Unaudited)</u>	6
	<u>Consolidated Statements of Cash Flows (Unaudited)</u>	7
	<u>Notes to Consolidated Financial Statements (Unaudited)</u>	8
<b>Item 2.</b>	<b><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	<b>31</b>
<b>Item 3.</b>	<b><u>Quantitative and Qualitative Disclosures About Market Risk</u></b>	<b>49</b>
<b>Item 4.</b>	<b><u>Controls and Procedures</u></b>	<b>49</b>

**Part II - Other Information**

<b>Item 1.</b>	<b><u>Legal Proceedings</u></b>	<b>51</b>
<b>Item 1A.</b>	<b><u>Risk Factors</u></b>	<b>51</b>
<b>Item 2.</b>	<b><u>Unregistered Sales of Equity Securities and use of Proceeds</u></b>	<b>51</b>
<b>Item 3.</b>	<b><u>Defaults Upon Senior Securities</u></b>	<b>51</b>
<b>Item 4.</b>	<b><u>Mine Safety Disclosures</u></b>	<b>51</b>
<b>Item 5.</b>	<b><u>Other Information</u></b>	<b>51</b>
<b>Item 6.</b>	<b><u>Exhibits</u></b>	<b>52</b>
	<b><u>Signatures</u></b>	<b>53</b>

**Table of Contents****Part I Financial Information****Item 1. Financial Statements****Hanmi Financial Corporation and Subsidiaries****Consolidated Balance Sheets (Unaudited)***(In thousands, except share data)*

	<b>March 31, 2014</b>	<b>December 31, 2013</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 204,384	\$ 179,357
Securities available for sale, at fair value (amortized cost of \$532,501 as of March 31, 2014 and \$549,113 as of December 31, 2013)	520,990	530,926
Loans held for sale, at the lower of cost or fair value	390	
Loans receivable, net of allowance for loan losses of \$56,593 as of March 31, 2014 and \$57,555 as of December 31, 2013	2,221,520	2,177,498
Accrued interest receivable	7,107	7,055
Premises and equipment, net	13,947	14,221
Other real estate owned, net		756
Customers liability on acceptances	1,985	2,018
Servicing assets	6,559	6,833
Other intangible assets, net	1,130	1,171
Investment in federal home loan bank stock, at cost	14,060	14,060
Investment in federal reserve bank stock, at cost	11,196	11,196
Income tax assets	53,227	63,536
Bank-owned life insurance	29,922	29,699
Prepaid expenses	2,262	1,415
Other assets	8,283	15,798
<b>Total assets</b>	<b>\$ 3,096,962</b>	<b>\$ 3,055,539</b>
<b>Liabilities and Stockholders Equity</b>		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 827,153	\$ 819,015
Interest-bearing	1,679,427	1,693,310
Total deposits	2,506,580	2,512,325
Accrued interest payable	3,319	3,366
Bank's liability on acceptances	1,985	2,018
Federal home loan bank advances	132,445	127,546

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Accrued expenses and other liabilities	37,918	9,047
<b>Total liabilities</b>	<b>2,682,247</b>	<b>2,654,302</b>
Stockholders' equity:		
Common stock, \$0.001 par value; authorized 62,500,000 shares; issued 32,373,002 shares (31,795,108 shares outstanding) and 32,339,444 shares (31,761,550 shares outstanding) as of March 31, 2014 and December 31, 2013	257	257
Additional paid-in capital	553,067	552,270
Accumulated other comprehensive loss, net of tax benefit of \$5,984 as of March 31, 2014 and \$8,791 as of December 31, 2013	(5,509)	(9,380)
Accumulated deficit	(63,242)	(72,052)
Less: treasury stock, at cost; 577,894 shares as of March 31, 2014 and December 31, 2013	(69,858)	(69,858)
<b>Total stockholders' equity</b>	<b>414,715</b>	<b>401,237</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 3,096,962</b>	<b>\$ 3,055,539</b>

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Table of Contents****Hanmi Financial Corporation and Subsidiaries****Consolidated Statements of Income (Unaudited)***(In thousands, except share and per share data)*

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
<b>Interest and Dividend Income:</b>		
Interest and fees on loans	\$ 28,190	\$ 26,799
Taxable interest on investment securities	2,537	2,116
Tax-exempt interest on investment securities	76	95
Interest on federal funds sold		6
Interest on interest-bearing deposits in other banks	21	88
Dividends on federal reserve bank stock	168	183
Dividends on federal home loan bank stock	236	108
<b>Total interest and dividend income</b>	<b>31,228</b>	<b>29,395</b>
<b>Interest Expense:</b>		
Interest on deposits	3,221	3,159
Interest on federal home loan bank advances	48	38
Interest on junior subordinated debentures		594
<b>Total interest expense</b>	<b>3,269</b>	<b>3,791</b>
Net interest income before provision for credit losses	27,959	25,604
Negative provision for credit losses	(3,300)	
<b>Net interest income after provision for credit losses</b>	<b>31,259</b>	<b>25,604</b>
<b>Non-Interest Income:</b>		
Service charges on deposit accounts	2,474	3,048
Insurance commissions	1,406	1,213
Remittance fees	438	497
Trade finance fees	252	277
Other service charges and fees	331	398
Bank-owned life insurance income	223	230
Gain on sales of SBA loans guaranteed portion	547	2,692
Net loss on sales of other loans		(97)
Net gain on sales of investment securities	1,421	9
Other operating income	134	90
<b>Total non-interest income</b>	<b>7,226</b>	<b>8,357</b>

## Non-Interest Expense:

Salaries and employee benefits	11,241	9,351
Occupancy and equipment	2,477	2,556
Deposit insurance premiums and regulatory assessments	437	234
Data processing	1,172	1,170
Other real estate owned expense	6	32
Professional fees	843	2,156
Directors and officers liability insurance	191	220
Supplies and communications	527	495
Advertising and promotion	731	672
Loan-related expense	83	146
Amortization of other intangible assets	41	41
Other operating expenses	2,048	2,094
<b>Total non-interest expense</b>	<b>19,797</b>	<b>19,167</b>
Income before provision for income taxes	18,688	14,794
Provision for income taxes	7,653	4,684
<b>Net income</b>	<b>\$ 11,035</b>	<b>\$ 10,110</b>

## Earnings per share:

Basic	\$ 0.35	\$ 0.32
Diluted	\$ 0.35	\$ 0.32
Weighted-average shares outstanding:		
Basic	31,659,705	31,538,980
Diluted	31,934,163	31,626,667

See Accompanying Notes to Consolidated Financial Statements (Unaudited)



Table of Contents**Hanmi Financial Corporation and Subsidiaries****Consolidated Statements of Comprehensive Income (Unaudited)***(In thousands)*

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
Net Income	\$ 11,035	\$ 10,110
Other comprehensive income (loss), net of tax		
Unrealized gain (loss) on securities		
Unrealized holding gain (loss) arising during period	8,098	(568)
Less: reclassification adjustment for gain included in net income	(1,421)	(9)
Unrealized gain on interest-only strip of servicing assets	1	3
Income tax (expense) benefit related to items of other comprehensive income	(2,807)	251
Other comprehensive income (loss)	3,871	(323)
<b>Comprehensive Income</b>	<b>\$ 14,906</b>	<b>\$ 9,787</b>

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

Table of Contents

## Hanmi Financial Corporation and Subsidiaries

## Consolidated Statements of Changes in Stockholders' Equity (Unaudited)

(In thousands, except share data)

	Common Stock - Number of Shares				Stockholders' Equity				
	Gross Shares Issued and Outstanding	Treasury Shares	Net Shares Issued and Outstanding	Common Stock	Additional Paid-in Capital	Other Comprehensive Income (Loss)	Retained Earnings (Deficit)	Treasury Stock, at Cost	Total Stockholders' Equity
<b>Balance at January 1, 2013</b>	<b>32,074,434</b>	<b>(577,894)</b>	<b>31,496,540</b>	<b>\$ 257</b>	<b>\$ 550,066</b>	<b>\$ 5,418</b>	<b>\$ (107,519)</b>	<b>\$ (69,858)</b>	<b>\$ 378,364</b>
Exercises of stock options	1,679		1,679		(298)				(298)
Exercises of stock warrants	90,548		90,548		1,155				1,155
Share-based compensation expense					97				97
Comprehensive income:									
Net income							10,110		10,110
Change in unrealized gain on securities available for sale and interest-only strips, net of income taxes						(323)			(323)
Total comprehensive income									9,787
<b>Balance at March 31, 2013</b>	<b>32,166,661</b>	<b>(577,894)</b>	<b>31,588,767</b>	<b>\$ 257</b>	<b>\$ 551,020</b>	<b>\$ 5,095</b>	<b>\$ (97,409)</b>	<b>\$ (69,858)</b>	<b>\$ 389,105</b>
<b>Balance at January 1, 2014</b>	<b>32,339,444</b>	<b>(577,894)</b>	<b>31,761,550</b>	<b>\$ 257</b>	<b>\$ 552,270</b>	<b>\$ (9,380)</b>	<b>\$ (72,052)</b>	<b>\$ (69,858)</b>	<b>\$ 401,237</b>

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Exercises of stock options	15,195	15,195	190	190					
Exercises of stock warrants	363	363	2	2					
Restricted stock awards	18,000	18,000							
Share-based compensation expense			605	605					
Cash dividends			(2,225)	(2,225)					
Comprehensive income:									
Net income			11,035	11,035					
Change in unrealized loss on securities available for sale and interest-only strips, net of income taxes			3,871	3,871					
Total comprehensive income				14,906					
<b>Balance at March 31, 2014</b>	<b>32,373,002</b>	<b>(577,894)</b>	<b>31,795,108</b>	<b>\$ 257</b>	<b>\$ 553,067</b>	<b>\$ (5,509)</b>	<b>\$ (63,242)</b>	<b>\$ (69,858)</b>	<b>\$ 414,715</b>

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Table of Contents**

**Hanmi Financial Corporation and Subsidiaries**  
**Consolidated Statements of Cash Flows (Unaudited)**

*(In thousands)*

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2014</b>	<b>2013</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 11,035	\$ 10,110
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of premises and equipment	394	504
Amortization of premiums and accretion of discounts on investment securities, net	647	769
Amortization of other intangible assets	41	41
Amortization of servicing assets	474	329
Share-based compensation expense	605	97
Negative provision for credit losses	(3,300)	
Gain on sales of investment securities	(1,421)	(9)
Loss on investment in affordable housing partnership	162	
Gain on sales of loans	(547)	(2,595)
Loss (gain) on sales of other real estate owned	2	(5)
Valuation adjustment on other real estate owned		7
Origination of loans held for sale	(6,354)	(23,144)
Proceeds from sales of SBA loans guaranteed portion	6,626	30,745
Change in restricted cash		5,350
Change in accrued interest receivable	(52)	55
Change in cash surrender value of bank-owned life insurance	(223)	(230)
Change in prepaid expenses	(847)	(592)
Change in other assets	7,386	(87)
Change in income tax assets	7,502	2,876
Change in accrued interest payable	(47)	(8,583)
Change in stock warrants payable		91
Change in other liabilities	1,182	2,582
<b>Net cash provided by operating activities</b>	<b>23,265</b>	<b>18,311</b>
<b>Cash flows from investing activities:</b>		
Proceeds from redemption of federal home loan bank and federal reserve bank stock		1,786
Proceeds from matured or called securities available for sale	13,049	20,820
Proceeds from sales of securities available for sale	85,234	9,000
Proceeds from sales of other real estate owned	734	281
Proceeds from sales of loans held for sale		1,454
Change in loans receivable	(40,728)	(80,606)
Purchases of securities available for sale	(55,751)	
Purchases of premises and equipment	(120)	(146)

<b>Net cash used in investing activities</b>	<b>2,418</b>	<b>(47,411)</b>
<b>Cash flows from financing activities:</b>		
Change in deposits	(5,745)	(62,951)
Change in federal home loan bank advances	4,899	(95)
Redemption of junior subordinated debentures		(30,928)
Proceeds from exercise of stock options	190	21
Proceeds from exercise of stock warrants		305
<b>Net cash used in financing activities</b>	<b>(656)</b>	<b>(93,648)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>25,027</b>	<b>(122,748)</b>
Cash and cash equivalents at beginning of year	179,357	268,047
<b>Cash and cash equivalents at end of period</b>	<b>\$ 204,384</b>	<b>\$ 145,299</b>
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for:		
Interest paid	\$ 3,316	\$ 12,374
Income taxes paid	\$ 16	\$ 1,800
Non-cash activities:		
Transfer of loans receivable to other real estate owned	\$	\$ 513
Transfer of loans receivable to loans held for sale	\$	\$ 3,373
Conversion of stock warrants into common stock	\$ 2	\$ 850
Income tax (expense) benefit related to items of other comprehensive income	\$ (2,807)	\$ 251
Change in unrealized (gain) loss in accumulated other comprehensive income	\$ (8,099)	\$ 568
Cash dividend declared	\$ (2,225)	\$

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

**Table of Contents****Hanmi Financial Corporation and Subsidiaries****Notes to Consolidated Financial Statements (Unaudited)****Three Months Ended March 31, 2014 and 2013****Note 1 Basis of Presentation**

Hanmi Financial Corporation ( Hanmi Financial, the Company, we or us ) is a Delaware corporation and is subject to the Bank Holding Company Act of 1956, as amended. Our primary subsidiary is Hanmi Bank (the Bank ), a California state chartered bank. Our other subsidiaries are Chun-Ha Insurance Services, Inc., a California corporation ( Chun-Ha ), and All World Insurance Services, Inc., a California corporation ( All World ).

In management's opinion, the accompanying unaudited consolidated financial statements of Hanmi Financial and its subsidiaries reflect all adjustments of a normal and recurring nature that are necessary for a fair presentation of the results for the interim period ended March 31, 2014, but are not necessarily indicative of the results that will be reported for the entire year or any other interim period. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) have been condensed or omitted. The aforementioned unaudited consolidated financial statements are in conformity with GAAP. Such interim consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. The interim information should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended December 31, 2013 (the 2013 Annual Report on Form 10-K ).

The preparation of interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Descriptions of our significant accounting policies are included in Note 1 Summary of Significant Accounting Policies in our 2013 Annual Report on Form 10-K.

**Note 2 Investment Securities**

The following is a summary of investment securities available for sale as of March 31, 2014 and December 31, 2013:

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
	<i>(In thousands)</i>			
<b>March 31, 2014</b>				
Mortgage-backed securities <sup>(1)</sup>	\$ 228,363	\$ 86	\$ 4,084	\$ 224,365
Collateralized mortgage obligations <sup>(1)</sup>	149,269	123	1,361	148,031
U.S. government agency securities	90,855	3	4,880	85,978
Municipal bonds-tax exempt	4,365	67		4,432
Municipal bonds-taxable	22,036	160	521	21,675

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Corporate bonds	21,014	20	128	20,906
SBA loan pool securities	13,569		867	12,702
Other securities	3,030		129	2,901
<b>Total securities available for sale</b>	<b>\$ 532,501</b>	<b>\$ 459</b>	<b>\$ 11,970</b>	<b>\$ 520,990</b>

**December 31, 2013**

Mortgage-backed securities <sup>(1)</sup>	\$ 222,768	\$ 317	\$ 6,026	\$ 217,059
Collateralized mortgage obligations <sup>(1)</sup>	130,636	274	3,217	127,693
U.S. government agency securities	90,852		7,316	83,536
Municipal bonds-tax exempt	13,857	110	30	13,937
Municipal bonds-taxable	33,361	73	1,080	32,354
Corporate bonds	21,013	8	186	20,835
U.S. treasury bills	19,998		1	19,997
SBA loan pool securities	13,598		969	12,629
Other securities	3,030		144	2,886
<b>Total securities available for sale</b>	<b>\$ 549,113</b>	<b>\$ 782</b>	<b>\$ 18,969</b>	<b>\$ 530,926</b>

<sup>(1)</sup> Collateralized by residential mortgages and guaranteed by U.S. government sponsored entities

**Table of Contents**

The amortized cost and estimated fair value of investment securities as of March 31, 2014, by contractual maturity, are shown below. Although mortgage-backed securities and collateralized mortgage obligations have contractual maturities through 2063, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	<b>Amortized Cost</b>	<b>Available for Sale Estimated Fair Value</b>
	<i>(In thousands)</i>	
Within one year	\$ 699	\$ 737
Over one year through five years	30,847	30,693
Over five years through ten years	86,380	82,511
Over ten years	36,943	34,653
Mortgage-backed securities	228,363	224,365
Collateralized mortgage obligations	149,269	148,031
<b>Total</b>	<b>\$ 532,501</b>	<b>\$ 520,990</b>

FASB ASC 320, *Investments Debt and Equity Securities*, requires us to periodically evaluate our investments for other-than-temporary impairment ( OTTI ). There was no OTTI charge during the three months ended March 31, 2014.

Gross unrealized losses on investment securities available for sale, the estimated fair value of the related securities and the number of securities aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows as of March 31, 2014 and December 31, 2013:

	<b>Holding Period</b>								
	<b>Less Than 12 Months</b>			<b>12 Months or More</b>			<b>Total</b>		
	<b>Gross Unrealized Loss</b>	<b>Estimated Fair Value</b>	<b>Number of Securities</b>	<b>Gross Unrealized Loss</b>	<b>Estimated Fair Value</b>	<b>Number of Securities</b>	<b>Gross Unrealized Loss</b>	<b>Estimated Fair Value</b>	<b>Number of Securities</b>
	<i>(In thousands, except number of securities)</i>								
<b>March 31, 2014</b>									
Mortgage-backed securities	\$ 889	\$ 104,423	29	\$ 3,195	\$ 74,226	27	\$ 4,084	\$ 178,649	56
Collateralized mortgage obligations	519	65,206	15	842	20,383	9	1,361	85,589	24
U.S. government agency securities				4,880	80,979	30	4,880	80,979	30
Municipal bonds-tax exempt									
Municipal bonds-taxable	3	1,744	1	518	12,907	11	521	14,651	12
Corporate bonds				128	11,856	3	128	11,856	3



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SBA loan pool securities				867	12,701	4	867	12,701	4
Other securities	4	1	129	2,896	5	129	2,900	6	
<b>Total</b>	<b>\$ 1,411</b>	<b>\$ 171,377</b>	<b>46</b>	<b>\$ 10,559</b>	<b>\$ 215,948</b>	<b>89</b>	<b>\$ 11,970</b>	<b>\$ 387,325</b>	<b>135</b>

**December 31, 2013**

Mortgage-backed securities	\$ 3,437	\$ 170,324	51	\$ 2,589	\$ 30,947	12	\$ 6,026	\$ 201,271	63
Collateralized mortgage obligations	2,353	87,026	27	864	14,657	7	3,217	101,683	34
U.S. government agency securities	3,942	50,932	19	3,374	32,606	12	7,316	83,538	31
Municipal bonds-tax exempt	30	8,562	5				30	8,562	5
Municipal bonds-taxable	787	22,817	16	293	3,813	4	1,080	26,630	20
Corporate bonds	9	5,024	1	177	11,803	3	186	16,827	4
U.S. treasury bills	1	19,996	2				1	19,996	2
SBA loan pool securities				969	12,629	4	969	12,629	4
Other securities	48	1,957	3	96	929	3	144	2,886	6
<b>Total</b>	<b>\$ 10,607</b>	<b>\$ 366,638</b>	<b>124</b>	<b>\$ 8,362</b>	<b>\$ 107,384</b>	<b>45</b>	<b>\$ 18,969</b>	<b>\$ 474,022</b>	<b>169</b>

All individual securities that have been in a continuous unrealized loss position for 12 months or longer as of March 31, 2014 and December 31, 2013 had investment grade ratings upon purchase. The issuers of these securities have not established any cause for default on these securities and the various rating agencies have reaffirmed these securities long-term investment grade status as of March 31, 2014 and December 31, 2013. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated.

FASB ASC 320 requires other-than-temporarily impaired investment securities to be written down when fair value is below amortized cost in circumstances where: (1) an entity has the intent to sell a security; (2) it is more likely than not that an entity will be required to sell the security before recovery of its amortized cost basis; or (3) an entity does not expect to recover the entire amortized cost basis of the security. If an entity intends to sell a security or if it is more likely than not the entity will be required to sell the

**Table of Contents**

security before recovery, an OTTI write-down is recognized in earnings equal to the entire difference between the security's amortized cost basis and its fair value. If an entity does not intend to sell the security or it is not more likely than not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing credit loss, which is recognized in earnings, and the amount related to all other factors, which is recognized in other comprehensive income.

The Company does not intend to sell these securities and it is not more likely than not that we will be required to sell the investments before the recovery of its amortized cost basis. In addition, the unrealized losses on municipal and corporate bonds are not considered other-than-temporarily impaired as the bonds are rated investment grade and there are no credit quality concerns with the issuers. Interest payments have been made as scheduled, and management believes this will continue in the future and that the bonds will be repaid in full as scheduled. Therefore, in management's opinion, all securities that have been in a continuous unrealized loss position for the past 12 months or longer as of March 31, 2014 and December 31, 2013 were not other-than-temporarily impaired, and therefore, no impairment charges as of March 31, 2014 and December 31, 2013 were warranted.

Realized gains and losses on sales of investment securities, proceeds from sales of investment securities and tax expense on sales of investment securities were as follows for the periods indicated:

	<b>Three Months Ended March 31, 2014      2013</b>	
	<i>(In thousands)</i>	
Gross realized gains on sales of investment securities	\$ 1,421	\$ 9
Gross realized losses on sales of investment securities		
<b>Net realized gains on sales of investment securities</b>	<b>\$ 1,421</b>	<b>\$ 9</b>
Proceeds from sales of investment securities	\$ 85,234	\$ 9,000
Tax expense on sales of investment securities	\$ 597	\$ 4

For the three months ended March 31, 2014, there was a \$1.4 million net gain in earnings resulting from the sale of investment securities that had previously been recorded as net unrealized gains of \$59,000 in comprehensive income. For the three months ended March 31, 2013, there was a \$9,000 net gain in earnings resulting from the redemption of investment securities that had previously been recorded as net unrealized gains of \$34,000 in comprehensive income.

Investment securities available for sale with par values of \$36.9 million and \$47.6 million as of March 31, 2014 and December 31, 2013, respectively, were pledged to secure Federal Home Loan Bank ( FHLB ) advances, public deposits and for other purposes as required or permitted by law.

**Table of Contents****Note 3 Loans**

The Board of Directors and management review and approve the Bank's loan policy and procedures on a regular basis to reflect issues such as regulatory and organizational structure changes, strategic planning revisions, concentrations of credit, loan delinquencies and non-performing loans, problem loans, and policy adjustments.

Real estate loans are loans secured by liens or interest in real estate, to provide purchase, construction, and refinance on real estate properties. Commercial and industrial loans consist of commercial term loans, commercial lines of credit, and Small Business Administration (SBA) loans. Consumer loans consist of auto loans, credit cards, personal loans, and home equity lines of credit. We maintain management loan review and monitoring functions that review and monitor pass graded loans as well as problem loans to prevent further deterioration.

The majority of the Bank's loan portfolio consists of commercial real estate and commercial and industrial loans. The Bank has been diversifying and monitoring commercial real estate loans based on property types, tightening underwriting standards, and portfolio liquidity and management, and has not exceeded certain specified limits set forth in the Bank's loan policy. Most of the Bank's lending activity occurs within Southern California.

**Loans Receivable**

Loans receivable consisted of the following as of the dates indicated:

	<b>March 31, 2014</b>	<b>December 31, 2013</b>
	<i>(In thousands)</i>	
Real estate loans:		
Commercial property <sup>(1)</sup>		
Retail	\$ 547,472	\$ 543,619
Hotel/Motel	331,971	322,927
Gas station	286,919	292,557
Other	751,122	731,617
Construction	125	
Residential property	110,305	79,078
<b>Total real estate loans</b>	<b>2,027,914</b>	<b>1,969,798</b>
Commercial and industrial loans:		
Commercial term	116,903	124,391
Commercial lines of credit	67,079	71,042
International loans	35,120	36,353
<b>Total commercial and industrial loans</b>	<b>219,102</b>	<b>231,786</b>
Consumer loans	29,356	32,505
<b>Total gross loans</b>	<b>2,276,372</b>	<b>2,234,089</b>
Allowance for loans losses	(56,593)	(57,555)
Deferred loan costs	1,741	964

<b>Loans receivable, net</b>	<b>\$ 2,221,520</b>	<b>\$ 2,177,498</b>
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*(1) Includes owner-occupied property loans of \$958.4 million and \$957.3 million as of March 31, 2014 and December 31, 2013, respectively.*

Accrued interest on loans receivable was \$5.3 million and \$5.4 million at March 31, 2014 and December 31, 2013, respectively. At March 31, 2014 and December 31, 2013, loans receivable totaling \$1.00 billion and \$568.7 million, respectively, were pledged to secure advances from the FHLB and the Federal Reserve Bank s ( FRB ) federal discount window.

**Table of Contents**

The following table details the information on the sales and reclassifications of loans receivable to loans held for sale by portfolio segment for the three months ended March 31, 2014 and 2013:

	<b>Commercial</b>			
	<b>Real Estate</b>	<b>and Industrial</b>	<b>Consumer</b>	<b>Total</b>
	<i>(In thousands)</i>			
<b>March 31, 2014</b>				
Balance at beginning of period	\$	\$	\$	\$
Origination of loans held for sale	6,269	85		6,354
Sales of loans held for sale	(5,874)	(84)		(5,958)
Principal payoffs and amortization	(5)	(1)		(6)
<b>Balance at end of period</b>	<b>\$ 390</b>	<b>\$</b>	<b>\$</b>	<b>\$ 390</b>
<b>March 31, 2013</b>				
Balance at beginning of period	\$ 7,977	\$ 329	\$	\$ 8,306
Origination of loans held for sale	21,340	1,804		23,144
Reclassification from loans receivable to loans held for sale	3,373			3,373
Sales of loans held for sale	(26,907)	(1,858)		(28,765)
Principal payoffs and amortization	(14)	(1)		(15)
<b>Balance at end of period</b>	<b>\$ 5,769</b>	<b>\$ 274</b>	<b>\$</b>	<b>\$ 6,043</b>

For the three months ended March 31, 2014, there was no reclassification of loans receivable as loans held for sale, and loans held for sale of \$6.0 million were sold. For the three months ended March 31, 2013, loans receivable of \$3.4 million were reclassified as loans held for sale, and loans held for sale of \$28.8 million were sold.

**Allowance for Loan Losses and Allowance for Off-Balance Sheet Items**

Activity in the allowance for loan losses and allowance for off-balance sheet items was as follows for the periods indicated:

	<b>As of and for the</b>		
	<b>Three Months Ended</b>		
	<b>March 31,</b>	<b>December 31,</b>	<b>March 31,</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>
	<i>(In thousands)</i>		
<b>Allowance for loan losses:</b>			
Balance at beginning of period	\$ 57,555	\$ 57,639	\$ 63,305
Charge-offs	(1,604)	(738)	(3,024)
Recoveries on loans previously charged off	4,251	572	714

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Net loan recoveries (charge-offs)	2,647	(166)	(2,310)
(Negative provision) provision charged to operating expense	(3,609)	82	196
<b>Balance at end of period</b>	<b>\$ 56,593</b>	<b>\$ 57,555</b>	<b>\$ 61,191</b>

**Allowance for off-balance sheet items:**

Balance at beginning of period	\$ 1,248	\$ 1,330	\$ 1,824
Provision (negative provision) charged to operating expense	309	(82)	(196)
<b>Balance at end of period</b>	<b>\$ 1,557</b>	<b>\$ 1,248</b>	<b>\$ 1,628</b>

The allowance for off-balance sheet items is maintained at a level believed to be sufficient to absorb estimated probable losses related to these unfunded credit facilities. The determination of the allowance adequacy is based on periodic evaluations of the unfunded credit facilities including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities. As of March 31, 2014 and December 31, 2013, the allowance for off-balance sheet items amounted to \$1.6 million and \$1.2 million, respectively. Net adjustments to the allowance for off-balance sheet items are included in the provision for credit losses.

**Table of Contents**

The following table details the information on the allowance for loan losses by portfolio segment for the three months ended March 31, 2014 and March 31, 2013:

	<b>Real Estate</b>	<b>Commercial and Industrial</b>	<b>Consumer</b>	<b>Unallocated</b>	<b>Total</b>
	<i>(In thousands)</i>				
<b>March 31, 2014</b>					
<b>Allowance for loan losses:</b>					
Beginning balance	\$ 43,550	\$ 11,287	\$ 1,427	\$ 1,291	\$ 57,555
Charge-offs	(1,128)	(422)	(54)		(1,604)
Recoveries on loans previously charged off	2,918	1,321	12		4,251
(Negative provision) provision	(1,110)	(1,761)	(752)	14	(3,609)
<b>Ending balance</b>	<b>\$ 44,230</b>	<b>\$ 10,425</b>	<b>\$ 633</b>	<b>\$ 1,305</b>	<b>\$ 56,593</b>
Ending balance: individually evaluated for impairment	\$ 1,029	\$ 3,973	\$ 117		\$ 5,119
Ending balance: collectively evaluated for impairment	\$ 43,201	\$ 6,452	\$ 516	\$ 1,305	\$ 51,474
<b>Loans receivable:</b>					
<b>Ending balance</b>	<b>\$ 2,027,914</b>	<b>\$ 219,102</b>	<b>\$ 29,356</b>		<b>\$ 2,276,372</b>
Ending balance: individually evaluated for impairment	\$ 34,294	\$ 14,503	\$ 1,553		\$ 50,350
Ending balance: collectively evaluated for impairment	\$ 1,993,620	\$ 204,599	\$ 27,803		\$ 2,226,022
<b>March 31, 2013</b>					
<b>Allowance for loan losses:</b>					
Beginning balance	\$ 49,472	\$ 10,636	\$ 2,280	\$ 917	\$ 63,305
Charge-offs	(1,285)	(1,575)	(164)		(3,024)
Recoveries on loans previously charged off	181	484	49		714
(Negative provision) provision	(2,040)	1,519	(370)	1,087	196
<b>Ending balance</b>	<b>\$ 46,328</b>	<b>\$ 11,064</b>	<b>\$ 1,795</b>	<b>\$ 2,004</b>	<b>\$ 61,191</b>
Ending balance: individually evaluated for impairment	\$ 764	\$ 3,719	\$ 401		\$ 4,884
	\$ 45,564	\$ 7,345	\$ 1,394	\$ 2,004	\$ 56,307



Ending balance: collectively evaluated  
for impairment

**Loans receivable:**

Ending balance	\$ 1,882,445	\$ 204,061	\$ 35,180	\$	\$ 2,121,686
Ending balance: individually evaluated for impairment	\$ 31,317	\$ 16,695	\$ 1,639	\$	\$ 49,651
Ending balance: collectively evaluated for impairment	\$ 1,851,128	\$ 187,366	\$ 33,541	\$	\$ 2,072,035

**Credit Quality Indicators**

As part of the on-going monitoring of the credit quality of our loan portfolio, we utilize an internal loan grading system to identify credit risk and assign an appropriate grade (from (0) to (8)) for each and every loan in our loan portfolio. A third party loan review is required on an annual basis. Additional adjustments are made when determined to be necessary. The loan grade definitions are as follows:

**Pass and Pass-Watch:** Pass and Pass-Watch loans, grades (0-4), are in compliance in all respects with the Bank's credit policy and regulatory requirements, and do not exhibit any potential or defined weaknesses as defined under Special Mention, Substandard or Doubtful. This category is the strongest level of the Bank's loan grading system. It incorporates all performing loans with no credit weaknesses. It includes cash and stock/security secured loans or other investment grade loans.

**Special Mention:** A Special Mention credit, grade (5), has potential weaknesses that deserve management's close attention. If not corrected, these potential weaknesses may result in deterioration of the repayment of the debt and result in a Substandard classification. Loans that have significant actual, not potential, weaknesses are considered more severely classified.

**Substandard:** A Substandard credit, grade (6), has a well-defined weakness that jeopardizes the liquidation of the debt. A credit graded Substandard is not protected by the sound worth and paying capacity of the borrower, or of the value and type of collateral pledged. With a Substandard loan, there is a distinct possibility that the Bank will sustain some loss if the weaknesses or deficiencies are not corrected.

**Doubtful:** A Doubtful credit, grade (7), is one that has critical weaknesses that would make the collection or liquidation of the full amount due improbable. However, there may be pending events which may work to strengthen the credit, and therefore the amount or timing of a possible loss cannot be determined at the current time.

**Table of Contents**

**Loss:** A loan classified as Loss, grade (8), is considered uncollectible and of such little value that their continuance as active bank assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be possible in the future. Loans classified as Loss will be charged off in a timely manner.

As of March 31, 2014 and December 31, 2013, Pass/Pass-Watch (grade 0-4), criticized (grade 5) and classified (grade 6-7) loans, disaggregated by loan class, were as follows:

	<b>Pass/ Pass-Watch (Grade 0-4)</b>	<b>Criticized (Grade 5)</b>	<b>Classified (Grade 6-7)</b>	<b>Total Loans</b>
	<i>(In thousands)</i>			
<b>March 31, 2014</b>				
Real estate loans:				
Commercial property				
Retail	\$ 534,305	\$ 7,328	\$ 5,839	\$ 547,472
Hotel/Motel	322,087	3,960	5,924	331,971
Gas station	279,137	115	7,667	286,919
Other	726,569	7,983	16,570	751,122
Construction	125			125
Residential property	108,837		1,468	110,305
Commercial and industrial loans:				
Commercial term	102,243	2,207	12,453	116,903
Commercial lines of credit	66,111		968	67,079
International loans	34,540	580		35,120
Consumer loans	27,242	157	1,957	29,356
<b>Total gross loans</b>	<b>\$ 2,201,196</b>	<b>\$ 22,330</b>	<b>\$ 52,846</b>	<b>\$ 2,276,372</b>
<b>December 31, 2013</b>				
Real estate loans:				
Commercial property				
Retail	\$ 531,014	\$ 5,309	\$ 7,296	\$ 543,619
Hotel/Motel	308,483	1,796	12,648	322,927
Gas station	279,636	3,104	9,817	292,557
Other	690,481	8,524	32,612	731,617
Residential property	77,422		1,656	79,078
Commercial and industrial loans:				
Commercial term	107,712	2,007	14,672	124,391
Commercial lines of credit	69,823		1,219	71,042
International loans	35,777	576		36,353
Consumer loans	30,044	163	2,298	32,505
<b>Total gross loans</b>	<b>\$ 2,130,392</b>	<b>\$ 21,479</b>	<b>\$ 82,218</b>	<b>\$ 2,234,089</b>



**Table of Contents**

The following is an aging analysis of past due loans, disaggregated by loan class, as of March 31, 2014 and December 31, 2013:

	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due (In thousands)	Current	Total Loans	Accruing 90 Days or More Past Due
<b>March 31, 2014</b>							
Real estate loans:							
Commercial property							
Retail	\$ 795	\$	\$ 2,583	\$ 3,378	\$ 544,094	\$ 547,472	\$
Hotel/Motel	1,326		1,288	2,614	329,357	331,971	
Gas station	700		381	1,081	285,838	286,919	
Other	1,873		1,805	3,678	747,444	751,122	
Construction					125	125	
Residential property	813		114	927	109,378	110,305	
Commercial and industrial loans:							
Commercial term	2,035	123	3,798	5,956	110,947	116,903	
Commercial lines of credit	192		146	338	66,741	67,079	
International loans					35,120	35,120	
Consumer loans	540	18	227	785	28,571	29,356	
<b>Total gross loans</b>	<b>\$ 8,274</b>	<b>\$ 141</b>	<b>\$ 10,342</b>	<b>\$ 18,757</b>	<b>\$ 2,257,615</b>	<b>\$ 2,276,372</b>	<b>\$</b>
<b>December 31, 2013</b>							
Real estate loans:							
Commercial property							
Retail	\$ 202	\$ 426	\$ 2,196	\$ 2,825	\$ 540,794	\$ 543,619	\$
Hotel/Motel	1,087		1,532	2,619	320,308	322,927	
Gas station	141	410	153	704	291,853	292,557	
Other	423	2,036	839	3,297	728,320	731,617	
Residential property		122	279	401	78,677	79,078	
Commercial and industrial loans:							
Commercial term	1,443	886	3,269	5,598	118,793	124,391	
Commercial lines of credit		150	250	400	70,642	71,042	
International loans					36,353	36,353	
Consumer loans	311	42	77	430	32,075	32,505	
<b>Total gross loans</b>	<b>\$ 3,607</b>	<b>\$ 4,072</b>	<b>\$ 8,595</b>	<b>\$ 16,274</b>	<b>\$ 2,217,815</b>	<b>\$ 2,234,089</b>	<b>\$</b>

**Impaired Loans**

Loans are considered impaired when non-accrual and principal or interest payments have been contractually past due for 90 days or more, unless the loan is both well-collateralized and in the process of collection; or they are classified as Troubled Debt Restructuring ( TDR ) loans to offer terms not typically granted by the Bank; or when current information or events make it unlikely to collect in full according to the contractual terms of the loan agreements; or there is a deterioration in the borrower s financial condition that raises uncertainty as to timely collection of either principal or interest; or full payment of both interest and principal is in doubt according to the original contractual terms.

We evaluate loan impairment in accordance with applicable GAAP. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less costs to sell. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency will be charged off against the allowance for loan losses or, alternatively, a specific allocation will be established. Additionally, loans that are considered impaired are specifically excluded from the quarterly migration analysis when determining the amount of the allowance for loan losses required for the period.

The allowance for collateral-dependent loans is determined by calculating the difference between the outstanding loan balance and the value of the collateral as determined by recent appraisals. The allowance for collateral-dependent loans varies from loan to loan based on the collateral coverage of the loan at the time of designation as non-performing. We continue to monitor the collateral coverage, using recent appraisals, on these loans on a quarterly basis and adjust the allowance accordingly.

**Table of Contents**

The following table provides information on impaired loans, disaggregated by loan class, as of the dates indicated:

	Recorded Investment	Unpaid Principal Balance	With No Related Allowance Recorded	With an Allowance Recorded	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>March 31, 2014</b>							
Real estate loans:							
Commercial property							
Retail	\$ 7,278	\$ 7,398	\$ 4,620	\$ 2,658	\$ 396	\$ 7,304	\$ 71
Hotel/Motel	3,510	4,136	2,992	518	59	3,531	49
Gas station	9,421	9,960	8,801	620	218	9,455	188
Other	11,544	12,893	8,314	3,230	355	11,624	223
Residential property	2,540	2,648	2,540			2,552	27
Commercial and industrial loans:							
Commercial term	12,658	13,136	2,642	10,016	3,917	12,819	177
Commercial lines of credit	733	815	733			745	14
International loans	1,113	1,113	522	591	57	1,130	
Consumer loans	1,553	1,670	637	916	117	1,558	15
<b>Total gross loans</b>	<b>\$ 50,350</b>	<b>\$ 53,769</b>	<b>\$ 31,801</b>	<b>\$ 18,549</b>	<b>\$ 5,119</b>	<b>\$ 50,718</b>	<b>\$ 764</b>
<b>December 31, 2013</b>							
Real estate loans:							
Commercial property							
Retail	\$ 6,244	\$ 6,332	\$ 3,767	\$ 2,477	\$ 305	\$ 4,342	\$ 166
Hotel/Motel	6,200	6,940	4,668	1,532	1,183	5,125	530
Gas station	9,389	9,884	8,592	797	209	8,939	756
Other	11,451	12,882	9,555	1,896	351	10,014	1,047
Residential property	2,678	2,773	2,678			2,941	117
Commercial and industrial loans:							
Commercial term	13,834	14,308	2,929	10,905	3,806	13,083	968
Commercial lines of credit	614	686	173	441	252	1,008	54
International loans	1,087	1,087	286	801	78	1,284	
Consumer loans	1,569	1,671	644	925	284	1,612	71
<b>Total gross loans</b>	<b>\$ 53,066</b>	<b>\$ 56,563</b>	<b>\$ 33,292</b>	<b>\$ 19,774</b>	<b>\$ 6,468</b>	<b>\$ 48,348</b>	<b>\$ 3,709</b>

The following is a summary of interest foregone on impaired loans for the periods indicated:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	<b>March 31,</b>
	<b>2014</b>	<b>2013</b>
	<i>(In thousands)</i>	
Interest income that would have been recognized had impaired loans performed in accordance with their original terms	\$ 1,213	\$ 1,068
Less: Interest income recognized on impaired loans	(764)	(896)
<b>Interest foregone on impaired loans</b>	<b>\$ 449</b>	<b>\$ 172</b>

There were no commitments to lend additional funds to borrowers whose loans are included above.

### **Non-Accrual Loans**

Loans are placed on non-accrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on non-accrual status earlier, depending upon the individual circumstances surrounding the loan's delinquency. When a loan is placed on non-accrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Non-accrual loans may be restored to accrual status when principal and interest payments become current and full repayment is expected.



**Table of Contents**

The following table details non-accrual loans, disaggregated by loan class, as of the dates indicated:

	<b>March 31, 2014</b>	<b>December 31, 2013</b>
	<i>(In thousands)</i>	
<b>Real estate loans:</b>		
Commercial property		
Retail	\$ 3,507	\$ 2,946
Hotel/Motel	2,510	5,200
Gas station	2,560	2,492
Other	5,008	4,808
Residential property	1,180	1,365
<b>Commercial and industrial loans:</b>		
Commercial term	8,092	7,146
Commercial lines of credit	546	423
Consumer loans	1,631	1,497
<b>Total non-accrual loans</b>	<b>\$ 25,034</b>	<b>\$ 25,877</b>

The following table details non-performing assets as of the dates indicated:

	<b>March 31, 2014</b>	<b>December 31, 2013</b>
	<i>(In thousands)</i>	
Non-accrual loans	\$ 25,034	\$ 25,877
Loans 90 days or more past due and still accruing		
<b>Total non-performing loans</b>	<b>25,034</b>	<b>25,877</b>
Other real estate owned		756
<b>Total non-performing assets</b>	<b>\$ 25,034</b>	<b>\$ 26,633</b>

Loans on non-accrual status, excluding loans held for sale, totaled \$25.0 million as of March 31, 2014, compared to \$25.9 million as of December 31, 2013, representing a 3.3 percent decrease. Delinquent loans (defined as 30 days or more past due), excluding loans held for sale, were \$18.8 million as of March 31, 2014, compared to \$16.3 million as of December 31, 2013, representing a 15.3 percent increase.

As of March 31, 2014, there was no other real estate owned ( OREO ). As of December 31, 2013, there were three OREOs located in Washington and California with a combined carrying value of \$756,000 and a valuation adjustment of \$56,000.

**Troubled Debt Restructuring**

In April 2011, the FASB issued ASU 2011-02, *A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring*, which clarifies the guidance for evaluating whether a restructuring constitutes a TDR. This guidance is effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. For the purposes of measuring impairment of loans that are newly considered impaired, the guidance should be applied prospectively for the first interim or annual period beginning on or after June 15, 2011.

As a result of the amendments in ASU 2011-02, we reassessed all restructurings that occurred on or after the beginning of the annual period and identified certain receivables as TDRs. Upon identifying those receivables as TDRs, we considered them impaired and applied the impairment measurement guidance prospectively for those receivables newly identified as impaired.

**Table of Contents**

The following table details troubled debt restructurings, disaggregated by concession type and by loan type, as of March 31, 2014 and December 31, 2013:

	Non-Accrual TDRs				Accrual TDRs							
	Deferral of Principal	Reduction of Interest	Extension of Maturity	Total	Deferral of Principal	Reduction of Interest	Extension of Maturity	Total	Deferral of Principal	Reduction of Interest	Extension of Maturity	Total
<b>March 31, 2014</b>												
Real estate loans:												
Commercial property												
Retail	\$	\$	\$	\$ 732	\$ 732	\$ 310	\$	\$	\$	\$	\$	\$ 310
Hotel/Motel	1,243	749		1,992	1,000							1,000
Gas station	1,256		716	1,972	364							364
Other	393	1,251	528	2,172	3,358		803	2,020				6,181
Residential property	782			782								
Commercial and industrial loans:												
Commercial term	766	497	1,281	482	3,026	136	199	2,340	2,918			5,593
Commercial lines of credit	242			158	400			187				187
Consumer loans			149		149							
<b>Total</b>	<b>\$ 4,682</b>	<b>\$ 2,497</b>	<b>\$ 2,674</b>	<b>\$ 1,372</b>	<b>\$ 11,225</b>	<b>\$ 5,168</b>	<b>\$ 199</b>	<b>\$ 3,330</b>	<b>\$ 4,938</b>	<b>\$</b>	<b>\$</b>	<b>\$ 13,635</b>

**December 31, 2013**

Real estate loans:

Commercial property

Retail	\$	\$	\$	\$ 750	\$ 750	\$	\$	\$	\$ 474	\$ 474
Hotel/Motel	1,272	758		2,030	1,000					1,000
Gas station	1,291		729	2,020	365			2,609		2,974
Other	403	1,279	555	2,237	2,956		1,253	2,027		6,236

Residential property

Commercial and industrial loans:

Commercial term	25	206	1,449	851	2,531	1,203		2,286	3,817	7,306
Commercial lines of credit				173	173			191		191
International loans								1,087		1,087

Consumer loans

149

149

<b>Total</b>	<b>\$ 3,786</b>	<b>\$ 2,243</b>	<b>\$ 2,733</b>	<b>\$ 1,774</b>	<b>\$ 10,536</b>	<b>\$ 5,524</b>	<b>\$</b>	<b>\$ 4,966</b>	<b>\$ 8,927</b>	<b>\$ 19,417</b>
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As of March 31, 2014 and December 31, 2013, total TDRs, excluding loans held for sale, were \$24.9 million and \$30.0 million, respectively. A debt restructuring is considered a TDR if we grant a concession that we would not have otherwise considered to the borrower, for economic or legal reasons related to the borrower's financial difficulties. Loans are considered to be TDRs if they were restructured through payment structure modifications such as reducing the amount of principal and interest due monthly and/or allowing for interest only monthly payments for six months or less. All TDRs are impaired and are individually evaluated for specific impairment using one of these three criteria: (1) the present value of expected future cash flows discounted at the loan's effective interest rate; (2) the loan's observable market price; or (3) the fair value of the collateral if the loan is collateral dependent.

At March 31, 2014 and December 31, 2013, TDRs, excluding loans held for sale, were subjected to specific impairment analysis, and \$2.7 million and \$2.8 million, respectively, of reserves relating to these loans were included in the allowance for loan losses.

The following table details troubled debt restructurings, disaggregated by loan class, for the three months ended March 31, 2014 and 2013:

	March 31, 2014			March 31, 2013		
	Pre- Modification Outstanding Number of Recorded Loans	Post- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	Pre- Modification Outstanding Number of Recorded Loans	Post- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment
<i>(In thousands, except number of loans)</i>						
Real estate loans:						
Commercial property						
Other <sup>(1)</sup>	1	\$ 943	\$ 943		\$	\$
Commercial and industrial loans:						
Commercial term <sup>(2)</sup>	5	829	788	2	205	205
Commercial lines of credit <sup>(3)</sup>	1	250	242			
International loans <sup>(4)</sup>				2	1,584	1,430
<b>Total</b>	<b>7</b>	<b>\$ 2,022</b>	<b>\$ 1,973</b>	<b>4</b>	<b>\$ 1,789</b>	<b>\$ 1,635</b>

<sup>(1)</sup> Includes a modification of \$943,000 through a payment deferral for the three months ended March 31, 2014.

<sup>(2)</sup> Includes modifications of \$491,000 through a payment deferral, \$107,000 through reductions of principal or accrued interest and \$190,000 through an extension of maturity for the three months ended March 31, 2014, and modifications of \$7,000 through a payment deferral and \$198,000 through an extension of maturity for the three months ended March 31, 2013.

**Table of Contents**

- (3) Includes a modification of \$242,000 through a payment deferral for the three months ended March 31, 2014.
- (4) Includes modifications of \$1.4 million through reductions of principal or accrued interest for the three months ended March 31, 2013.

During the three months ended March 31, 2014, we restructured monthly payments on seven loans, with a net carrying value of \$2.0 million as of March 31, 2014, through temporary payment structure modifications or re-amortization. For the restructured loans on accrual status, we determined that, based on the financial capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms are probable.

The following table details troubled debt restructurings that defaulted subsequent to the modifications occurring within the previous twelve months, disaggregated by loan class, for the three months ended March 31, 2014 and 2013, respectively:

	<b>Three Months Ended</b>			
	<b>March 31, 2014</b>		<b>March 31, 2013</b>	
	<b>Number of Loans</b>	<b>Recorded Investment</b>	<b>Number of Loans</b>	<b>Recorded Investment</b>
	<i>(In thousands, except number of loans)</i>			
<b>Real estate loans:</b>				
<b>Commercial property</b>				
Retail	1	\$ 310		\$
Hotel/Motel	1	1,000		
Gas station	1	87	1	1,306
Other	2	481		
<b>Commercial and industrial loans:</b>				
Commercial term	1	53	8	762
Commercial lines of credit			1	188
Consumer Loans	1	149		
<b>Total</b>	<b>7</b>	<b>\$ 2,080</b>	<b>10</b>	<b>\$ 2,256</b>

**Servicing Assets**

The changes in servicing assets for the three months ended March 31, 2014 and 2013 were as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
	<i>(In thousands)</i>	
Balance at beginning of period	\$ 6,833	\$ 5,542
Additions	200	791
Amortization	(474)	(329)
<b>Balance at end of period</b>	<b>\$ 6,559</b>	<b>\$ 6,004</b>

At March 31, 2014 and 2013, we serviced loans sold to unaffiliated parties in the amounts of \$340.5 million and \$316.2 million, respectively. These represented loans that have been sold for which the Bank continues to provide servicing. These loans are maintained off balance sheet and are not included in the loans receivable balance. All of the loans being serviced were SBA loans.

**Note 4 Income Taxes**

The Company's income tax expenses were \$7.7 million for the three months ended March 31, 2014, compared to \$4.7 million for the same period in 2013. The effective income tax rate was 41.0 percent for the three months ended March 31, 2014, compared to 31.7 percent for the same period in 2013. The increase in the effective tax rate for the three months ended March 31, 2014, as compared to the same period in 2013, was due mainly to the expiration of the California EZ net interest deduction and EZ hiring credits. The current period income tax expense of \$7.7 million includes discrete items of \$ 0.1 million, related to an increase in unrecognized tax benefit of the California EZ net interest deduction and an adjustment associated with certain stock based compensation items. Also, for the three months ended March 31, 2013, a favorable discrete items of \$779,000, related mainly to adjustments of stock options and state tax attributes, was recorded. Management concluded that deferred tax assets were more likely than not to be realized, and therefore, no valuation allowance was required as of March 31, 2014.

**Table of Contents**

As of March 31, 2014, the Company was subject to examinations by various federal and state tax authorities for the tax years ended December 31, 2004 through 2012. As of March 31, 2014, the Company was subjected to audits or examinations by the Internal Revenue Service for the 2009 tax year and the California Franchise Tax Board for the 2008 and 2009 tax years. Management does not anticipate any material changes in our financial statements due to the results of the audits.

**Note 5 Stockholders Equity****Stock Warrants**

As part of the agreement dated as of July 27, 2010 with Cappello Capital Corp., the placement agent in connection with our best efforts offering and the financial advisor in connection with our completed rights offering, we issued warrants to purchase 250,000 shares of our common stock for services performed. The warrants have an exercise price of \$9.60 per share. According to the agreement, the warrants vested on October 14, 2010 and are exercisable until their expiration on October 14, 2015. The Company followed the guidance of FASB ASC Topic 815-40, *Derivatives and Hedging Contracts in Entity's Own Stock*, which establishes a framework for determining whether certain freestanding and embedded instruments are indexed to a company's own stock for purposes of evaluation of the accounting for such instruments under existing accounting literature. Under GAAP, the issuer is required to measure the fair value of the equity instruments in the transaction as of earlier of (i) the date at which a commitment for performance by the counterparty to earn the equity instruments is reached or (ii) the date at which the counterparty's performance is complete. The fair value of the warrants at the date of issuance totaling \$2.0 million was recorded as a liability and a cost of equity, which was determined by the Black-Scholes option pricing model. The expected stock volatility was based on historical volatility of our common stock over the expected term of the warrants. We used a weighted average expected stock volatility of 111.46 percent. The expected life assumption was based on the contract term of five years. The dividend yield of zero was based on the fact that we had no intention to pay cash dividends for the term at the grant date. The risk free rate of 2.07 percent used for the warrants was equal to the zero coupon rate in effect at the time of the grant.

Upon re-measuring the fair value of the stock warrants at March 31, 2014, the fair value increased for the three months ended March 31, 2014. We used a weighted average expected stock volatility of 25.49 percent and a remaining contractual life of 1.3 years based on the contract terms. We also used a dividend yield of 1.19 percent and a risk free rate of 0.39 percent that was equal to the zero coupon rate in effect at the end of the measurement period.

**Note 6 Accumulated Other Comprehensive Income**

Activity in accumulated other comprehensive income for the three months ended March 31, 2014 and 2013 was as follows:

<b>Unrealized Gains and Losses on Available-for-Sale Securities</b>	<b>Unrealized Gains and Losses on Interest-Only Strip</b>	<b>Tax (Expense) Benefit</b>	<b>Total</b>
<i>(In thousands)</i>			

**For the three months ended March 31 2014:**



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Balance at beginning of period	\$ (18,187)	\$	16	\$	8,791	\$ (9,380)
Other comprehensive income (loss) before reclassification	8,098		1		(2,807)	5,292
Reclassification from accumulated other comprehensive income	(1,421)					(1,421)
Period change	6,677		1		(2,807)	3,871
<b>Balance at end of period</b>	<b>\$ (11,510)</b>	<b>\$</b>	<b>17</b>	<b>\$</b>	<b>5,984</b>	<b>\$ (5,509)</b>
<b>For the three months ended March 31, 2013:</b>						
Balance at beginning of period	\$ 7,348	\$	16	\$	(1,946)	\$ 5,418
Other comprehensive (loss) income before reclassification	(568)		3		251	(314)
Reclassification from accumulated other comprehensive income	(9)					(9)
Period change	(577)		3		251	(323)
<b>Balance at end of period</b>	<b>\$ 6,771</b>	<b>\$</b>	<b>19</b>	<b>\$</b>	<b>(1,695)</b>	<b>\$ 5,095</b>

For the three months ended March 31, 2014, there was a \$5.3 million net unrealized gain on available-for-sale securities and interest-only strip, and a \$1.4 million reclassification from accumulated other comprehensive income to gains in earnings resulting from the sale of available-for-sale securities. The \$1.4 million reclassification adjustment out of accumulated other comprehensive income was included in net gain on sales of investment securities under non-interest income. The securities were previously recorded as unrealized gains of \$59,000 in accumulated other comprehensive income.

**Table of Contents**

For the three months ended March 31, 2013, there was a \$314,000 net unrealized loss on available-for-sale securities and interest-only strip, and a \$9,000 reclassification from accumulated other comprehensive income to gains in earnings resulting from the redemption of the available-for-sale securities. The \$9,000 reclassification adjustment out of accumulated other comprehensive income was included in net gain on sales of investment securities under non-interest income. The securities were previously recorded as unrealized gains of \$34,000 in accumulated other comprehensive income.

**Note 7 Regulatory Matters****Risk-Based Capital**

Federal bank regulatory agencies require bank holding companies and banks to maintain a minimum ratio of qualifying total capital to risk-weighted assets of 8.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 4.0 percent. In addition to the risk-based guidelines, the agencies require bank holding companies and banks to maintain a minimum ratio of Tier 1 capital to average assets, referred to as the leverage ratio, of 4.0 percent.

In order for banks to be considered well capitalized, the agencies require them to maintain a minimum ratio of qualifying total capital to risk-weighted assets of 10.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 6.0 percent. In addition to the risk-based guidelines, the agencies require depository institutions to maintain a minimum ratio of Tier 1 capital to average assets, referred to as the leverage ratio, of 5.0 percent.

The capital ratios of Hanmi Financial and the Bank as of March 31, 2014 and December 31, 2013 were as follows:

	Actual		Minimum Regulatory Requirement		Minimum to Be Categorized as Well Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<i>(In thousands)</i>						
<b>March 31, 2014</b>						
Total capital (to risk-weighted assets):						
Hanmi Financial	\$ 443,042	17.96%	\$ 197,307	8.00%	N/A	N/A
Hanmi Bank	\$ 424,152	17.23%	\$ 196,975	8.00%	\$ 246,219	10.00%
Tier 1 capital (to risk-weighted assets):						
Hanmi Financial	\$ 411,876	16.70%	\$ 98,653	4.00%	N/A	N/A
Hanmi Bank	\$ 393,037	15.96%	\$ 98,488	4.00%	\$ 147,731	6.00%
Tier 1 capital (to average assets):						
Hanmi Financial	\$ 411,876	13.77%	\$ 119,606	4.00%	N/A	N/A
Hanmi Bank	\$ 393,037	13.18%	\$ 119,289	4.00%	\$ 149,111	5.00%
<b>December 31, 2013</b>						
Total capital (to risk-weighted assets):						
Hanmi Financial	\$ 427,910	17.53%	\$ 195,304	8.00%	N/A	N/A
Hanmi Bank	\$ 410,505	16.84%	\$ 194,974	8.00%	\$ 243,717	10.00%
Tier 1 capital (to risk-weighted assets):						
Hanmi Financial	\$ 397,044	16.26%	\$ 97,652	4.00%	N/A	N/A
Hanmi Bank	\$ 379,691	15.58%	\$ 97,487	4.00%	\$ 146,230	6.00%

Tier 1 capital (to average assets):

Hanmi Financial	\$ 397,044	13.66%	\$ 116,303	4.00%	N/A	N/A
Hanmi Bank	\$ 379,691	13.09%	\$ 116,043	4.00%	\$ 145,054	5.00%

**Regulatory Capital Rule Adjustments**

In July 2013, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation approved the Basel III regulatory capital framework and related Dodd-Frank Wall Street

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**Table of Contents**

Reform and Consumer Protection Act changes. The rules revise minimum capital requirements and adjust prompt corrective action thresholds. The rules also revise the regulatory capital elements, add a new common equity Tier I capital ratio, and increase the minimum Tier I capital ratio requirement. The revisions permit banking organizations to retain, through a one-time election, the existing treatment for accumulated other comprehensive income. Additionally, the rules implement a new capital conservation buffer. Under the final rules, an institution is subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the capital conservation buffer amount. The rules will become effective January 1, 2015 for smaller, non-complex banking organizations with full implementation of the capital conservation buffer and certain deductions and adjustments to regulatory capital through January 1, 2019. The Company will continue to evaluate the new changes, and expects that the Company and the Bank will meet the capital requirements.

**Note 8 Fair Value Measurements****Fair Value Measurements**

FASB ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value including a three-level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The three-level fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are defined as follows:

- Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 - Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3 - Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Fair value is used on a recurring basis for certain assets and liabilities in which fair value is the primary basis of accounting. Additionally, fair value is used on a non-recurring basis to evaluate assets or liabilities for impairment or for disclosure purposes.

We record investment securities available for sale at fair value on a recurring basis. Certain other assets, such as loans held for sale, impaired loans, other real estate owned, and other intangible assets, are recorded at fair value on a non-recurring basis. Non-recurring fair value measurements typically involve assets that are periodically evaluated for impairment and for which any impairment is recorded in the period in which the re-measurement is performed.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument below:

*Investment securities available for sale* The fair values of investment securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges. If quoted prices are not available, fair values are measured using matrix pricing, which is a mathematical technique used widely in the industry to value debt

securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities, or other model-based valuation techniques requiring observable inputs other than quoted prices such as yield curve, prepayment speeds, and default rates. Level 1 investment securities include U.S. government and agency debentures and equity securities that are traded on an active exchange or by dealers or brokers in active over-the-counter markets. The fair value of these securities is determined by quoted prices on an active exchange or over-the-counter market. Level 2 investment securities primarily include mortgage-backed securities, municipal bonds, collateralized mortgage obligations, and SBA loan pool securities. In determining the fair value of the securities categorized as Level 2, we obtain reports from nationally recognized broker-dealers detailing the fair value of each investment security held as of each reporting date. The broker-dealers use prices obtained from nationally recognized pricing services to value our fixed income securities. The fair value of the municipal bonds is determined based on a proprietary model maintained by the broker-dealers. We review the prices obtained for reasonableness based on our understanding of the marketplace, and also consider any credit issues related to the bonds. As we have not made any adjustments to the market quotes provided to us and as they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy. Level 3 investment securities are instruments that are not traded in the market. As such, no observable market data for the instrument is available, which necessitates the use of significant unobservable inputs.

As of March 31, 2014, we had a zero coupon tax credit municipal bond of \$737,000 compared to \$748,000 as of December 31, 2013. This bond was recorded at estimated fair value using a discounted cash flow method, and was measured on a recurring basis

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**Table of Contents**

with Level 3 inputs. Key assumptions used in measuring the fair value of the tax credit bond as of March 31, 2014 were discount rate and cash flows. The discount rate was derived from the term structure of Bank Qualified ( BQ ) BBB rated municipal bonds, as the tax credit bond s guarantee had the similar credit strength. The contractual future cash flows were the tax credits to be received for a remaining life of 0.99 year. We do not anticipate a significant deterioration of the tax credit bond s credit quality. Management reviews the discount rate on an ongoing basis based on current market rates.

*SBA loans held for sale* SBA loans held for sale are carried at the lower of cost or fair value. As of March 31, 2014 and December 31, 2013, we had \$390,000 and zero of SBA loans held for sale, respectively. Management obtains quotes, bids or pricing indication sheets on all or part of these loans directly from the purchasing financial institutions. Premiums received or to be received on the quotes, bids or pricing indication sheets are indicative of the fact that cost is lower than fair value. At March 31, 2014 and December 31, 2013, the entire balance of SBA loans held for sale was recorded at its cost. We record SBA loans held for sale on a nonrecurring basis with Level 2 inputs.

*Non-performing loans held for sale* We reclassify certain non-performing loans as held for sale when we decide to sell those loans. The fair value of non-performing loans held for sale is generally based upon the quotes, bids or sales contract prices which approximate their fair value. Non-performing loans held for sale are recorded at estimated fair value less anticipated liquidation cost. As of March 31, 2014 and December 31, 2013, we did not have non-performing loans held for sale, which are measured on a nonrecurring basis with Level 2 inputs.

*Stock warrants* - The Company followed the guidance of FASB ASC Topic 815-40, *Derivatives and Hedging Contracts in Entity s Own Stock*, which establishes a framework for determining whether certain freestanding and embedded instruments are indexed to a company s own stock for purposes of evaluation of the accounting for such instruments under existing accounting literature. Under GAAP, the issuer is required to measure the fair value of the equity instruments in the transaction as of earlier of (i) the date at which a commitment for performance by the counterparty to earn the equity instruments is reached or (ii) the date at which the counterparty s performance is complete. The fair value of the warrants was recorded as a liability and a cost of equity, which was determined by the Black-Scholes option pricing modeling and was measured on a recurring basis with Level 3 inputs.

**Table of Contents****Assets and Liabilities Measured at Fair Value on a Recurring Basis**

There were no transfers of assets between Level 1 and Level 2 of the fair value hierarchy for the three months ended March 31, 2014. As of March 31, 2014 and December 31, 2013, assets and liabilities measured at fair value on a recurring basis are as follows:

	Level 1 Quoted Prices in Active Markets for Identical Assets	Level 2 Significant Observable Inputs with No Active Market with Identical Characteristics	Level 3 Significant Unobservable Inputs	Balance
<b>March 31, 2014</b>				
<b>Assets:</b>				
Securities available for sale:				
Mortgage-backed securities	\$	\$ 224,365	\$	\$ 224,365
Collateralized mortgage obligations		148,031		148,031
U.S. government agency securities	85,978			85,978
Municipal bonds-tax exempt		3,695	737	4,432
Municipal bonds-taxable		21,675		21,675
Corporate bonds		20,906		20,906
SBA loan pools securities		12,702		12,702
Other securities		2,901		2,901
Total securities available for sale	\$ 85,978	\$ 434,275	\$ 737	\$ 520,990
<b>December 31, 2013</b>				
<b>Assets:</b>				
Securities available for sale:				
Mortgage-backed securities	\$	\$ 217,059	\$	\$ 217,059
Collateralized mortgage obligations		127,693		127,693
U.S. government agency securities	83,536			83,536
Municipal bonds-tax exempt		13,189	748	13,937
Municipal bonds-taxable		32,354		32,354
Corporate bonds		20,835		20,835
SBA loan pools securities		12,629		12,629
U.S. treasury bills	19,997			19,997
Other securities		2,886		2,886
Total securities available for sale	\$ 103,533	\$ 426,645	\$ 748	\$ 530,926

**Liabilities:**

Stock warrants	\$	\$	\$	2	\$	2
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**Table of Contents**

The table below presents a reconciliation and income statement classification of gains and losses for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2014:

	<b>Beginning Balance as of January 1, 2014</b>	<b>Purchases, Issuances and Settlement</b>	<b>Realized Gains or Losses in Earnings</b>	<b>Unrealized Gains or Losses in Other Comprehensive Income</b>	<b>Ending Balance as of March 31, 2014</b>
<i>(In thousands)</i>					
<b>Assets:</b>					
Municipal bonds-tax exempt <sup>(1)</sup>	\$ 748	\$	\$	\$ (11)	\$ 737
<b>Liabilities:</b>					
Stock warrants <sup>(2)</sup>	\$ 2	\$ (2)	\$	\$	\$

<sup>(1)</sup> Reflects a zero coupon tax credit municipal bond. As the Company was not able to obtain a price from independent external pricing service providers, the discounted cash flow method was used to determine its fair value. The bond carried a par value of \$700,000 and an amortized value of \$699,000 with a remaining life of 0.99 year at March 31, 2014.

<sup>(2)</sup> Reflects warrants for our common stock issued in connection with services Cappello Capital Corp. provided to us as a placement agent in connection with our best efforts public offering and as our financial adviser in connection with our completed rights offering. The warrants were immediately exercisable when issued at an exercise price of \$9.60 per share of our common stock and expire on October 14, 2015. See Note 5 Stockholders Equity for more details.

**Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis**

As of March 31, 2014 and December 31, 2013, assets and liabilities measured at fair value on a non-recurring basis are as follows:

<b>Level 1</b>	<b>Level 2 Significant Quoted Prices in Observable Active Markets for Identical Assets</b>	<b>Level 3 Inputs With No Active Market With Identical Characteristics</b>	<b>Level 3 Significant Unobservable Inputs</b>	<b>Loss During the Three Months Ended March 31, 2014</b>
<i>(In thousands)</i>				

**March 31, 2014**

**Assets:**

Impaired loans <sup>(1)</sup>	\$	\$ 37,507	\$	\$ 482
	<b>Level 1 Quoted Prices in Active Markets for Identical Assets</b>	<b>Level 2 Significant Observable Inputs With No Active Market With Identical Characteristics</b>	<b>Level 3 Significant Unobservable Inputs</b>	<b>Loss During the Twelve Months Ended December 31, 2013</b>
<i>(In thousands)</i>				
<b>December 31, 2013</b>				
<b>Assets:</b>				
Impaired loans <sup>(2)</sup>	\$	\$ 36,254	\$ 1,738	\$ 2,431
Other real estate owned <sup>(3)</sup>		756		10

<sup>(1)</sup> Include real estate loans of \$33.3 million, commercial and industrial loans of \$2.8 million, and consumer loans of \$1.4 million.

<sup>(2)</sup> Include real estate loans of \$32.2 million, commercial and industrial loans of \$2.8 million, and consumer loans of \$1.3 million.

<sup>(3)</sup> Includes properties from the foreclosure of real estate loans of \$756,000.

FASB ASC 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring basis or non-recurring basis are discussed above.

**Table of Contents**

The estimated fair value of financial instruments has been determined by using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data in order to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The estimated fair values of financial instruments were as follows:

	March 31, 2014		December 31, 2013	
	Carrying or Contract Amount	Estimated Fair Value	Carrying or Contract Amount	Estimated Fair Value
<i>(In thousands)</i>				
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 204,384	\$ 204,384	\$ 179,357	\$ 179,357
Securities available for sale	520,990	520,990	530,926	530,926
Loans receivable, net of allowance for loan losses	2,221,520	2,215,545	2,177,498	2,204,069
Loans held for sale	390	390		
Accrued interest receivable	7,107	7,107	7,055	7,055
Investment in federal home loan bank stock	14,060	14,060	14,060	14,060
Investment in federal reserve bank stock	11,196	11,196	11,196	11,196
<b>Financial liabilities:</b>				
Noninterest-bearing deposits	827,153	827,153	819,015	819,015
Interest-bearing deposits	1,679,427	1,682,392	1,693,310	1,693,739
Borrowings	132,445	132,451	127,546	127,249
Accrued interest payable	3,319	3,319	3,366	3,366
<b>Off-balance sheet items:</b>				
Commitments to extend credit	268,093	193	246,161	190
Standby letters of credit	8,566	23	8,926	25

The methods and assumptions used to estimate the fair value of each class of financial instruments for which it was practicable to estimate that value are explained below:

*Cash and cash equivalents* The carrying amounts of cash and cash equivalents approximate fair value due to the short-term nature of these instruments (Level 1).

*Investment securities* The fair value of investment securities, consisting of investment securities available for sale, is generally obtained from market bids for similar or identical securities, from independent securities brokers or dealers, or from other model-based valuation techniques described above (Level 1, 2 and 3).

*Loans receivable, net of allowance for loan losses* The fair value for loans receivable is estimated based on the discounted cash flow approach. The discount rate was derived from the associated yield curve plus spreads and reflects the offering rates offered by the Bank for loans with similar financial characteristics. Yield curves are constructed by product type using the Bank's loan pricing model for like-quality credits. The discount rates used in the

Bank's model represent the rates the Bank would offer to current borrowers for like-quality credits. These rates could be different from what other financial institutions could offer for these loans. No adjustments have been made for changes in credit within the loan portfolio. It is our opinion that the allowance for loan losses relating to performing and nonperforming loans results in a fair valuation of such loans. Additionally, the fair value of our loans may differ significantly from the values that would have been used had a ready market existed for such loans and may differ materially from the values that we may ultimately realize (Level 3).

*Loans held for sale* Loans held for sale are carried at the lower of aggregate cost or fair market value, as determined based upon quotes, bids or sales contract prices, or as may be assessed based upon the fair value of the collateral which is obtained from recent real estate appraisals (Level 2). Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustment is typically significant and results in Level 3 classification of the inputs for determining fair value.

**Table of Contents**

*Accrued interest receivable* The carrying amount of accrued interest receivable approximates its fair value (Level 1).

*Investment in Federal Home Loan Bank and Federal Reserve Bank stock* The carrying amounts of investment in FHLB and FRB stock approximate fair value as such stock may be resold to the issuer at carrying value (Level 1).

*Non-interest-bearing deposits* The fair value of non-interest-bearing deposits is the amount payable on demand at the reporting date (Level 2).

*Interest-bearing deposits* The fair value of interest-bearing deposits, such as savings accounts, money market checking, and certificates of deposit, is estimated based on discounted cash flows. The cash flows for non-maturity deposits, including savings accounts and money market checking, are estimated based on their historical decaying experiences. The discount rate used for fair valuation is based on interest rates currently being offered by the Bank on comparable deposits as to amount and term (Level 3).

*Borrowings* Borrowings consist of FHLB advances and other borrowings. Discounted cash flows based on current market rates for borrowings with similar remaining maturities are used to estimate the fair value of borrowings (Level 3).

*Accrued interest payable* The carrying amount of accrued interest payable approximates its fair value (Level 1).

*Stock warrants* The fair value of stock warrants is determined by the Black-Scholes option pricing model. The expected stock volatility is based on historical volatility of our common stock over expected term of the warrants. The expected life assumption is based on the contract term and dividend yield is based on the Company's annual dividend divided by its current share price. The risk free rate used for the warrants is equal to the zero coupon rate in effect at the end of the measurement period (Level 3).

*Commitments to extend credit and standby letters of credit* The fair values of commitments to extend credit and standby letters of credit are based upon the difference between the current value of similar loans and the price at which the Bank has committed to make the loans (Level 3).

**Note 9 Share-Based Compensation**

**Share-Based Compensation Expense**

For the three months ended March 31, 2014 and 2013, share-based compensation expense was \$605,000 and \$97,000, respectively, and the related tax benefits on non-qualified stock options were \$5,000 and \$11,000, respectively.

**Unrecognized Share-Based Compensation Expense**

As of March 31, 2014, unrecognized share-based compensation expense was as follows:

<b>Unrecognized Expense</b>	<b>Average Expected Recognition Period</b>
<i>(In thousands)</i>	

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Stock option awards	\$ 1,369	2.2 years
Restricted stock awards	1,650	2.5 years
<b>Total unrecognized share-based compensation expense</b>	<b>\$ 3,019</b>	<b>2.3 years</b>

**Table of Contents**

The table below provides stock option information for the three months ended March 31, 2014:

	Number of Shares	Weighted- Average Exercise Price Per Share	Weighted- Average Remaining Contractual Life	Aggregate Intrinsic Value of In-the- Money Options
<i>(In thousands, except share and per share data)</i>				
Options outstanding at beginning of period	546,595	\$ 28.09	8.4 years	\$ 3,384 <sup>(1)</sup>
Options exercised	(15,195)	\$ 12.54	8.7 years	
Options forfeited	(1,375)	\$ 12.54	8.7 years	
Options expired	(27,837)	\$ 105.53	.7 years	
<b>Options outstanding at end of period</b>	<b>502,188</b>	<b>\$ 24.31</b>	<b>8.6 years</b>	<b>\$ 3,873<sup>(2)</sup></b>
Options exercisable at end of period	111,938	\$ 54.80	6.3 years	\$ 855 <sup>(2)</sup>

<sup>(1)</sup> *Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$21.89 as of December 31, 2013, over the exercise price, multiplied by the number of options.*

<sup>(2)</sup> *Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$23.30 as of March 31, 2014, over the exercise price, multiplied by the number of options.*

There were 15,195 stock options exercised during the three months ended March 31, 2014 compared to 1,679 stock options exercised during the same period in 2013.

**Restricted Stock Awards**

Restricted stock awards granted under the 2013 Equity Compensation Plan, which replaced the 2007 Equity Compensation Plan, generally become fully vested after three to five years of continued employment from the date of grant. Hanmi Financial becomes entitled to an income tax deduction in an amount equal to the taxable income reported by the holders of the restricted stock awards when the restrictions are released and the shares are issued. Restricted stock awards are forfeited if officers and employees terminate prior to the lapsing of restrictions. Forfeitures of restricted stock awards are treated as cancelled shares.

The table below provides information for restricted stock awards for the three months ended March 31, 2014:

	Number of Shares	Weighted- Average Grant Date Fair Value Per Share
Restricted stock at beginning of period	116,082	\$ 16.43

Restricted stock granted	18,000	\$	22.89
Restricted stock vested	(12,000)	\$	22.11
<b>Restricted stock at end of period</b>	<b>122,082</b>	<b>\$</b>	<b>16.82</b>

**Note 10 Earnings Per Share**

Earnings per share ( EPS ) is calculated on both a basic and a diluted basis. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that would then share in earnings, excluding common shares in treasury. Unvested restricted stock is excluded from the calculation of weighted-average common shares for basic EPS. For diluted EPS, weighted-average common shares include the impact of restricted stock under the treasury method.



**Table of Contents**

The following table is a reconciliation of the components used to derive basic and diluted EPS for the periods indicated:

	2014			2013		
	(Numerator)	(Denominator)	Per Share Amount	(Numerator)	(Denominator)	Per Share Amount
	Net Income	Weighted-Average Shares		Net Income	Weighted-Average Shares	
	<i>(In thousands, except share and per share data)</i>					
<b>Three months ended March 31:</b>						
Basic EPS	\$ 11,035	31,659,705	\$ 0.35	\$ 10,110	31,538,980	\$ 0.32
Effect of dilutive securities - options, warrants and unvested restricted stock		274,458			87,687	
Diluted EPS	\$ 11,035	31,934,163	\$ 0.35	\$ 10,110	31,626,667	\$ 0.32

For the three months ended March 31, 2014 and 2013, stock options totaling 34,250 and 76,625, respectively, were not included in the computation of diluted EPS because their effect would be anti-dilutive.

**Note 11 Off-Balance Sheet Commitments**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk similar to the risk involved with on-balance sheet items recognized in the Consolidated Balance Sheets.

The Bank's exposure to credit losses in the event of non-performance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, was based on management's credit evaluation of the counterparty.

Collateral held varies but may include accounts receivable, inventory, premises and equipment, and income-producing or borrower-occupied properties. The following table shows the distribution of undisbursed loan commitments as of the dates indicated:

	March 31, 2014	December 31, 2013
	<i>(In thousands)</i>	
Commitments to extend credit	\$ 268,093	\$ 246,161
Standby letters of credit	8,566	8,926
Commercial letters of credit	4,469	4,179
Unused credit card lines	1,561	12,223

<b>Total undisbursed loan commitments</b>	<b>\$ 282,689</b>	<b>\$ 271,489</b>
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## **Note 12 Liquidity**

### **Hanmi Financial**

Management believes that Hanmi Financial, on a stand-alone basis, has adequate liquid assets to meet its operating cash needs through March 31, 2015.

### **Hanmi Bank**

The principal objective of our liquidity management program is to maintain the Bank's ability to meet the day-to-day cash flow requirements of our customers who either wish to withdraw funds or to draw upon credit facilities to meet their cash needs. Management believes that the Bank, on a stand-alone basis, has adequate liquid assets to meet its current obligations. The Bank's primary funding source will continue to be deposits originating from its branch platform. The Bank's wholesale funds historically consisted of FHLB advances and brokered deposits. As of March 31, 2014, the Bank had no brokered deposits.

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**Table of Contents**

We monitor the sources and uses of funds on a regular basis to maintain an acceptable liquidity position. The Bank's primary source of borrowings is the FHLB, from which the Bank is eligible to borrow up to 30 percent of its assets. As of March 31, 2014, the total borrowing capacity available based on pledged collateral and the remaining available borrowing capacity were \$679.3 million and \$546.8 million, respectively, compared to \$343.3 million and \$215.8 million, respectively, as of December 31, 2013. The Bank's FHLB borrowings as of March 31, 2014 and December 31, 2013 totaled \$132.4 million and \$127.5 million, respectively, which represented 4.28 percent and 4.17 percent of assets as of March 31, 2014 and December 31, 2013, respectively.

The amount that the FHLB is willing to advance differs based on the quality and character of qualifying collateral pledged by the Bank, and the advance rates for qualifying collateral may be adjusted upwards or downwards by the FHLB from time to time. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and investment securities and otherwise fund working capital needs and capital expenditures, the Bank may utilize the remaining borrowing capacity from its FHLB borrowing arrangement.

As a means of augmenting its liquidity, the Bank had an available borrowing source of \$74.7 million from the Federal Reserve Discount Window, to which the Bank pledged loans with a carrying value of \$103.1 million, and had no borrowings as of March 31, 2014. In December 2012, the Bank established a line of credit with Raymond James & Associates, Inc. for repurchase agreements up to \$100.0 million.

The Bank has Contingency Funding Plans (CFPs) designed to ensure that liquidity sources are sufficient to meet its ongoing obligations and commitments, particularly in the event of a liquidity contraction. The CFPs are designed to examine and quantify its liquidity under various stress scenarios. Furthermore, the CFPs provide a framework for management and other critical personnel to follow in the event of a liquidity contraction or in anticipation of such an event. The CFPs address authority for activation and decision making, liquidity options and the responsibilities of key departments in the event of a liquidity contraction.

**Note 13 Segment Reporting**

Through our branch network and lending units, we provide a broad range of financial services to individuals and companies located primarily in Southern California. These services include demand, time and savings deposits; and commercial and industrial, real estate and consumer lending. While our chief decision makers monitor the revenue streams of our various products and services, operations are managed and financial performance is evaluated on a company-wide basis. Accordingly, we consider all of our operations to be aggregated in one reportable operating segment.

**Note 14 Subsequent Events**

On December 16, 2013, Hanmi Financial announced the signing of a definitive agreement to acquire Central Bancorp, Inc. (CBI), the parent company of Texas-based United Central Bank which had \$1.4 billion in assets as of December 31, 2013. The acquisition price is \$50.0 million in cash, subject to potential purchase price adjustments. On March 23, 2014, the definitive agreement was amended and restated to clarify the tax refund adjustment process and to address timing and collectability of funds. On April 17, 2014, shareholders of CBI approved the merger with Hanmi Financial. The transaction, which is expected to close in the second half of 2014, remains subject to regulatory approvals and other customary closing conditions.



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**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following is management's discussion and analysis of the major factors that influenced our results of operations and financial condition as of and for the three months ended March 31, 2014. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2013 (the 2013 Annual Report on Form 10-K) and with the unaudited consolidated financial statements and notes thereto set forth in this Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2014 (this Report).

**Forward-Looking Statements**

Some of the statements under Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this Report constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). All statements in this Report other than statements of historical fact are forward looking statements for purposes of federal and state securities laws, including, but not limited to, statements about anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs, plans and objectives of management for future operations, and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as may, will, should, could, expects, plans, intends, anticipates, believes, estimates, predicts, potential, or continue, or terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statement.

For a discussion of some of the other factors that might cause such a difference, see the discussion contained in this Report under the heading Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations. Also see Item 1A. Risk Factors, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations-Interest Rate Risk Management and Capital Resources and Liquidity in our 2013 Annual Report on Form 10-K, as well as other factors we identify from time to time in our periodic reports, including our Quarterly Reports on Form 10-Q, filed pursuant to the Exchange Act. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date, on which such statements were made, except as required by law.

**Critical Accounting Policies**

We have established various accounting policies that govern the application of GAAP in the preparation of our financial statements. Our significant accounting policies are described in the Notes to Consolidated Financial Statements in our 2013 Annual Report on Form 10-K. Certain accounting policies require us to make significant estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities, and we consider these critical accounting policies. For a description of these critical accounting policies, see Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies in our 2013 Annual Report on Form 10-K. We use estimates and assumptions based on historical experience and other factors that we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of Hanmi Financial's Board of Directors.



**Table of Contents****Selected Financial Data**

The following tables set forth certain selected financial data for the periods indicated:

	<b>As of and For the Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
	<i>(In thousands, except share and per share data)</i>	
<b>Average balances:</b>		
Average gross loans, net of deferred loan costs (1)	\$ 2,257,162	\$ 2,073,514
Average investment securities	535,356	473,409
Average interest-earning assets	2,825,669	2,693,424
Average assets	2,979,094	2,829,927
Average deposits	2,500,300	2,348,799
Average borrowings	56,886	79,110
Average interest-bearing liabilities	1,757,159	1,727,272
Average stockholders' equity	406,280	383,003
Average tangible equity	405,123	381,682
<b>Per share data:</b>		
Earnings per share - basic	\$ 0.35	\$ 0.32
Earnings per share - diluted	\$ 0.35	\$ 0.32
Common shares outstanding	31,795,108	31,588,767
Book value per share (2)	\$ 13.04	\$ 12.32
<b>Performance ratios:</b>		
Return on average assets (3) (4)	1.50%	1.45%
Return on average stockholders' equity (3) (5)	11.02%	10.71%
Efficiency ratio (6)	56.27%	56.44%
Net interest spread (7)	3.74%	3.54%
Net interest margin (8)	4.02%	3.86%
Average stockholders' equity to average assets	13.64%	13.53%
<b>Selected capital ratios: (9)</b>		
Total risk-based capital ratio:		
Hanmi Financial	17.96%	19.45%
Hanmi Bank	17.23%	18.69%
Tier 1 risk-based capital ratio:		
Hanmi Financial	16.70%	18.17%
Hanmi Bank	15.96%	17.42%
Tier 1 leverage ratio:		
Hanmi Financial	13.77%	14.68%
Hanmi Bank	13.18%	14.07%
<b>Asset quality ratios:</b>		
Non-performing loans to gross loans (10)	1.10%	1.55%
Non-performing assets to assets (11)	0.81%	1.21%
Net loan (recoveries) charge-offs to average gross loans (12)	-0.47%	0.45%

Allowance for loan losses to gross loans	2.49%	2.88%
Allowance for loan losses to non-performing loans	226.06%	186.03%

- (1) *Loans are net of deferred fees and related direct costs*
- (2) *Stockholders' equity divided by common shares outstanding*
- (3) *Calculation based on annualized net income*
- (4) *Net income divided by average assets*
- (5) *Net income divided by average stockholders' equity*
- (6) *Non-interest expenses divided by the sum of net interest income before provision for credit losses and non-interest income*
- (7) *Average yield earned on interest-earning assets less average rate paid on interest-bearing liabilities. Computed on a tax-equivalent basis using an effective marginal rate of 35 percent*
- (8) *Net interest income before provision for credit losses divided by average interest-earning assets. Computed on a tax-equivalent basis using an effective marginal rate of 35 percent*



**Table of Contents**

- (9) *The required ratios for a well-capitalized institution, as defined by regulations of the Board of Governors of the Federal Reserve System, are 10 percent for the Total Risk-Based Capital Ratio (total capital divided by total risk-weighted assets); 6 percent for the Tier 1 Risk-Based Capital Ratio (Tier 1 capital divided by total risk-weighted assets); and 5 percent for the Tier 1 Leverage Ratio (Tier 1 capital divided by average assets)*
- (10) *Non-performing loans consist of non-accrual loans and loans past due 90 days or more and still accruing interest*
- (11) *Non-performing assets consist of non-performing loans (see footnote (10) above) and other real estate owned*
- (12) *Calculation based on annualized net loan (recoveries) charge-offs*

**Non-GAAP Financial Measures****Tangible Stockholders Equity to Tangible Assets Ratio**

Tangible common equity to tangible assets ratio is supplemental financial information determined by a method other than in accordance with U.S. generally accepted accounting principles ( GAAP ). This non-GAAP measure is used by management in analyzing Hanmi Financial's capital strength. Tangible equity is calculated by subtracting goodwill and other intangible assets from stockholders' equity. Banking and financial institution regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the capital strength of Hanmi Financial. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles this non-GAAP performance measure to the GAAP performance measure as of the dates indicated:

	<b>As of March 31,</b>	
	<b>2014</b>	<b>2013</b>
	<i>(In thousands, except share and per share data)</i>	
Assets	\$ 3,096,962	\$ 2,792,423
Less other intangible assets	(1,130)	(1,294)
<b>Tangible assets</b>	<b>\$ 3,095,832</b>	<b>\$ 2,791,129</b>
Stockholders' equity	\$ 414,715	\$ 389,105
Less other intangible assets	(1,130)	(1,294)
<b>Tangible stockholders' equity</b>	<b>\$ 413,585</b>	<b>\$ 387,811</b>
Stockholders' equity to assets	13.39%	13.93%
Tangible common equity to tangible assets	13.36%	13.89%
Common shares outstanding	31,795,108	31,588,767
Tangible common equity per common share	\$ 13.01	\$ 12.28



## **Table of Contents**

### **Executive Overview**

For the first quarter ended March 31, 2014, we recognized net income of \$11.0 million, or \$0.35 per diluted share, compared to net income of \$10.1 million, or \$0.32 per diluted share, for the first quarter ended March 31, 2013. Financial highlights include:

Gross loans increased 7.3 percent to \$2.28 billion at March 31, 2014 from \$2.12 billion at March 31, 2013 and increased 1.9 percent from \$2.23 billion at December 31, 2013.

Deposits grew 7.4 percent to \$2.51 billion as of March 31, 2014 from \$2.33 billion as of March 31, 2013, with non-interest bearing deposits up 16.6 percent and representing 33.0 percent of total deposits.

The mix of core deposits increased to 81.0 percent of total deposits at March 31, 2014, as compared to 76.1 percent of total deposits at March 31, 2013.

Higher recoveries generated a \$3.3 million negative provision for credit losses in the first quarter of 2014.

Gain on sales of investment securities contributed \$1.4 million to revenue in the first quarter of 2014.

Net interest margin was 4.02 percent for the first quarter of 2014, an improvement of 4 basis points from the fourth quarter of 2013 and 16 basis points from the first quarter of 2013.

A cash dividend of \$0.07 per share, representing a 20 percent payout ratio for the quarter, was paid on or about April 18, 2014.

### **Results of Operations**

#### **Net Interest Income**

Our primary source of revenue is net interest income, which is the difference between interest and fees derived from earning assets, and interest paid on liabilities obtained to fund those assets. Our net interest income is affected by changes in the level and mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. Net interest income is also affected by changes in the yields earned on assets and rates paid on liabilities, referred to as rate changes. Interest rates charged on our loans are affected principally by changes to interest rates, the demand for such loans, the supply of money available for lending purposes, and other competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond our control, such as federal economic policies, the general supply of money in the economy, legislative tax policies, governmental budgetary matters, and the actions of the Federal Reserve Board.



**Table of Contents**

The following table shows the average balances of assets, liabilities and stockholders' equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	<b>Three Months Ended</b>					
	<b>March 31, 2014</b>			<b>March 31, 2013</b>		
	<b>Average Balance</b>	<b>Interest Income / Expense</b>	<b>Average Yield / Rate</b>	<b>Average Balance</b>	<b>Interest Income / Expense</b>	<b>Average Yield / Rate</b>
<i>(In thousands)</i>						
<b>Assets</b>						
Interest-earning assets:						
Gross loans, net of deferred loan costs (1)	\$ 2,257,162	\$ 28,190	5.07%	\$ 2,073,514	\$ 26,799	5.24%
Municipal securities-taxable	31,220	328	4.20%	46,111	454	3.94%
Municipal securities-tax exempt (2)	13,202	117	3.54%	12,803	146	4.57%
Obligations of other U.S. government agencies	83,565	405	1.94%	88,982	422	1.90%
Other debt securities	382,113	1,804	1.89%	295,177	1,240	1.68%
Equity securities	25,256	404	6.40%	30,336	291	3.84%
Federal funds sold	11		0.00%	5,963	6	0.41%
Interest-bearing deposits in other banks	33,140	21	0.26%	140,538	88	0.25%
<b>Total interest-earning assets</b>	<b>2,825,669</b>	<b>31,269</b>	<b>4.49%</b>	<b>2,693,424</b>	<b>29,446</b>	<b>4.43%</b>
Noninterest-earning assets:						
Cash and cash equivalents	77,397			66,166		
Allowance for loan losses	(58,655)			(62,639)		
Other assets	134,683			132,976		
<b>Total noninterest-earning assets</b>	<b>153,425</b>			<b>136,503</b>		
<b>Total assets</b>	<b>\$ 2,979,094</b>			<b>\$ 2,829,927</b>		
<b>Liabilities and Stockholders' Equity</b>						
Interest-bearing liabilities:						
Deposits:						
Savings	\$ 116,471	\$ 403	1.40%	\$ 114,182	\$ 458	1.63%
Money market checking and NOW accounts	591,593	767	0.53%	567,977	720	0.51%
Time deposits of \$100,000 or more	500,095	887	0.72%	595,205	1,175	0.80%
Other time deposits	492,114	1,164	0.96%	370,798	806	0.88%

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FHLB advances	56,886	48	0.34%	2,890	38	5.33%
Junior subordinated debentures			0.00%	76,220	594	3.16%
<b>Total interest-bearing liabilities</b>	<b>1,757,159</b>	<b>3,269</b>	<b>0.75%</b>	<b>1,727,272</b>	<b>3,791</b>	<b>0.89%</b>
Noninterest-bearing liabilities:						
Demand deposits	800,027			700,637		
Other liabilities	15,628			19,015		
<b>Total noninterest-bearing liabilities</b>	<b>815,655</b>			<b>719,652</b>		
<b>Total liabilities</b>	<b>2,572,814</b>			<b>2,446,924</b>		
Stockholders equity	406,280			383,003		
<b>Total liabilities and stockholders equity</b>	<b>\$ 2,979,094</b>			<b>\$ 2,829,927</b>		
<b>Net interest income</b>		<b>\$ 28,000</b>			<b>\$ 25,655</b>	
<b>Cost of deposits</b>			<b>0.52%</b>			<b>0.55%</b>
<b>Net interest spread <sup>(3)</sup></b>			<b>3.74%</b>			<b>3.54%</b>
<b>Net interest margin <sup>(4)</sup></b>			<b>4.02%</b>			<b>3.86%</b>

<sup>(1)</sup> Loans are net of deferred fees and related direct costs, but exclude the allowance for loan losses. Non-accrual loans are included in the average loan balance. Loan fees have been included in the calculation of interest income. Loan fees were \$377,000 and \$222,000 for the three months ended March 31, 2014 and 2013, respectively.

**Table of Contents**

- (2) *Computed on a tax-equivalent basis using an effective marginal rate of 35 percent.*
- (3) *Represents the average rate earned on interest-earning assets less the average rate paid on interest-bearing liabilities.*
- (4) *Represents annualized net interest income as a percentage of average interest-earning assets.*

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

	<b>Three Months Ended March 31, 2014 vs. Three Months Ended March 31, 2013 Increases (Decreases) Due to Change In</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
	<i>(In thousands)</i>		
<b>Interest and dividend income:</b>			
Gross loans, net of deferred loan costs	\$ 2,309	\$ (918)	\$ 1,391
Municipal securities-taxable	(154)	28	(126)
Municipal securities-tax exempt	4	(33)	(29)
Obligations of other U.S. government agencies	(25)	8	(17)
Other debt securities	397	167	564
Equity securities	(54)	167	113
Federal funds sold	(3)	(3)	(6)
Interest-bearing deposits in other banks	(69)	2	(67)
<b>Total interest and dividend income</b>	<b>\$ 2,405</b>	<b>\$ (582)</b>	<b>\$ 1,823</b>
<b>Interest expense:</b>			
Savings	\$ 9	\$ (64)	\$ (55)
Money market checking and NOW accounts	27	20	47
Time deposits of \$100,000 or more	(177)	(111)	(288)
Other time deposits	281	77	358
FHLB advances	77	(67)	10
Junior subordinated debentures	(297)	(297)	(594)
<b>Total interest expense</b>	<b>\$ (80)</b>	<b>\$ (442)</b>	<b>\$ (522)</b>
<b>Change in net interest income</b>	<b>\$ 2,485</b>	<b>\$ (140)</b>	<b>\$ 2,345</b>

Interest income on a tax-equivalent basis increased \$1.8 million, or 6.5 percent, to \$31.3 million for the three months ended March 31, 2014 from \$29.4 million for the same period in 2013. Interest expense decreased \$522,000, or 13.2 percent, to \$3.3 million for the three months ended March 31, 2014 compared to \$3.8 million for the same period in 2013. For the three months ended March 31, 2014 and 2013, net interest income before provision for credit losses on a tax-equivalent basis was \$28.0 million and \$25.7 million, respectively. The increase in net interest income before provision for credit losses was primarily attributable to growth in average loan balances and the elimination of interest payments on trust preferred securities ( TPS ). The net interest spread and net interest margin for the three months

ended March 31, 2014 were 3.74 percent and 4.02 percent, respectively, compared to 3.54 percent and 3.86 percent, respectively, for the same period in 2013.

Average gross loans increased \$183.6 million, or 8.9 percent, to \$2.26 billion for the three months ended March 31, 2014 from \$2.07 billion for the same period in 2013. Average investment securities increased \$61.9 million, or 13.1 percent, to \$535.4 million for the three months ended March 31, 2014 from \$473.4 million for the same period in 2013. Average interest-earning assets increased \$132.2 million, or 4.9 percent, to \$2.83 billion for the three months ended March 31, 2014 from \$2.69 billion for the same period in 2013. The increase in average interest-earning assets was due mainly to an increase in new loan productions and investment security purchases, primarily offset by a decrease in low-yield interest-bearing deposits in other banks. Average interest-bearing liabilities increased \$29.9 million to \$1.76 billion for the three months ended March 31, 2014, compared to \$1.73 billion for the same period in 2013. The increase in average interest-bearing liabilities resulted primarily from an increase in non-jumbo time deposits, offset by the full redemption of \$80.0 million of TPS and the reduction of jumbo time deposits.

The average yield on loans decreased to 5.07 percent for the three months ended March 31, 2014 from 5.24 percent for the same period in 2013. The average yield on investment securities increased to 2.28 percent for the three months ended March 31, 2014 from 2.16 percent for the same period in 2013. The average yield on interest-earning assets increased 6 basis points to 4.49 percent for the three months ended March 31, 2014 from 4.43 percent for the same period in 2013, due primarily to on-going investment of funds



**Table of Contents**

to higher yielding loans. The average cost on interest-bearing liabilities decreased 14 basis points to 0.75 percent for the three months ended March 31, 2014 from 0.89 percent for the same period in 2013. This decrease was due primarily to the elimination of interest payments on TPS.

**Provision for Credit Losses**

For the three months ended March 31, 2014, a negative provision for credit losses of \$3.3 million was recorded due to higher loan recoveries, compared to zero provision for the same period in 2013. For the three months ended March 31, 2014, recoveries on loans previously charged off increased by \$3.5 million to \$4.3 million from \$714,000 for the same period in 2013. For the three months ended March 31, 2014, charge-offs were \$1.6 million, compared to \$3.0 million for the same period in 2013. See *Non-Performing Assets* and *Allowance for Loan Losses and Allowance for Off-Balance Sheet Items* for further details.

**Non-Interest Income**

The following table sets forth the various components of non-interest income for the periods indicated:

	<b>Three Months Ended</b>		<b>Increase (Decrease)</b>	
	<b>March 31, 2014</b>	<b>2013</b>	<b>Amount</b>	<b>Percentage</b>
	<i>(In thousands)</i>			
Service charges on deposit accounts	\$ 2,474	\$ 3,048	\$ (574)	-18.83%
Insurance commissions	1,406	1,213	193	15.91%
Remittance fees	438	497	(59)	-11.87%
Trade finance fees	252	277	(25)	-9.03%
Other service charges and fees	331	398	(67)	-16.83%
Bank-owned life insurance income	223	230	(7)	-3.04%
Gain on sales of SBA loans guaranteed portion	547	2,692	(2,145)	-79.68%
Net loss on sales of other loans		(97)	97	-100.00%
Net gain on sales of investment securities	1,421	9	1,412	NM
Other operating income	134	90	44	48.89%
<b>Total non-interest income</b>	<b>\$ 7,226</b>	<b>\$ 8,357</b>	<b>\$ (1,131)</b>	<b>-13.53%</b>

For the three months ended March 31, 2014, non-interest income was \$7.2 million, a decrease of \$1.1 million, or 13.5 percent, compared to \$8.4 million for the same period in 2013. The decrease was primarily attributable to a \$2.1 million decrease in gain on sales of SBA loans guaranteed portion and a \$574,000 decrease in service charges on deposit accounts, offset mainly by a \$1.4 million increase in net gain on sales of investment securities. Service charges on deposit accounts, which represent 34.2 percent of total non-interest income for the three months ended March 31, 2014, decreased to \$2.5 million for the three months ended March 31, 2014, compared with \$3.0 million for the same period in 2013, due mainly to decreases in non-sufficient funds and analysis fee charges. Net gain on sales of investment securities, which represent 19.7 percent of total non-interest income for the three months ended March 31, 2014, increased to \$1.4 million for the three months ended March 31, 2014, compared to \$9,000 for the same period in 2013.



**Table of Contents****Non-Interest Expense**

The following table sets forth the breakdown of non-interest expense for the periods indicated:

	<b>Three Months Ended</b>		<b>Increase (Decrease)</b>	
	<b>March 31, 2014</b>	<b>2013</b>	<b>Amount</b>	<b>Percentage</b>
	<i>(In thousands)</i>			
Salaries and employee benefits	\$ 11,241	\$ 9,351	\$ 1,890	20.21%
Occupancy and equipment	2,477	2,556	(79)	-3.09%
Deposit insurance premiums and regulatory assessments	437	234	203	86.75%
Data processing	1,172	1,170	2	0.17%
Other real estate owned expense	6	32	(26)	-81.25%
Professional fees	843	2,156	(1,313)	-60.90%
Directors and officers liability insurance	191	220	(29)	-13.18%
Supplies and communications	527	495	32	6.46%
Advertising and promotion	731	672	59	8.78%
Loan-related expense	83	146	(63)	-43.15%
Amortization of other intangible assets	41	41	0.00%	0.00%
Other operating expenses	2,048	2,094	(46)	-2.20%
<b>Total non-interest expense</b>	<b>\$ 19,797</b>	<b>\$ 19,167</b>	<b>\$ 630</b>	<b>3.29%</b>

For the three months ended March 31, 2014, non-interest expense was \$19.8 million, an increase of \$630,000, or 3.3 percent, compared to \$19.2 million for the same period in 2013. The increase was attributable mainly to a \$1.9 million increase in salaries and employee benefits, reflecting normal compensation escalation, higher employee benefit costs, and addition of new personnel. The increase was offset mainly by a \$1.3 million decrease in professional fees, reflecting lower costs associated with strategic reviews and litigations.

**Provision for Income Taxes**

The Company's income tax expenses were \$7.7 million for the three months ended March 31, 2014, compared to \$4.7 million for the same period in 2013. The effective income tax rate was 41.0 percent for the three months ended March 31, 2014, compared to 31.7 percent for the same period in 2013. The increase in the effective tax rate for the three months ended March 31, 2014, as compared to the same period in 2013, was due mainly to the expiration of the California EZ net interest deduction and EZ hiring credits. The current period income tax expense of \$7.7 million includes discrete items of \$ 0.1 million, related to an increase in unrecognized tax benefit of the California EZ net interest deduction and an adjustment associated with certain stock based compensation items. Also, for the three months ended March 31, 2013, a favorable discrete items of \$779,000, related mainly to adjustments of stock options and state tax attributes, was recorded. Management concluded that deferred tax assets were more likely than not to be realized, and therefore, no valuation allowance was required as of March 31, 2014.

**Financial Condition**

## **Investment Portfolio**

Investment securities are classified as held to maturity or available for sale in accordance with GAAP. Those securities that we have the ability and the intent to hold to maturity are classified as held to maturity. All other securities are classified as available for sale. There were no trading or held-to-maturity securities as of March 31, 2014 and December 31, 2013. Securities classified as held to maturity are stated at cost, adjusted for amortization of premiums and accretion of discounts, and available-for-sale securities are stated at fair value. The composition of our investment portfolio reflects our investment strategy of providing a relatively stable source of interest income while maintaining an appropriate level of liquidity. The investment portfolio also provides a source of liquidity by pledging as collateral or through repurchase agreement and collateral for certain public funds deposits.

As of March 31, 2014, the investment portfolio was composed primarily of mortgage-backed securities, collateralized mortgage obligations and U.S. government agency securities. Investment securities available for sale were 100 percent of the investment portfolio as of March 31, 2014 and December 31, 2013. Most of the securities carried fixed interest rates. Other than holdings of U.S. government agency securities, there were no investments in securities of any one issuer exceeding 10 percent of stockholders' equity as of March 31, 2014 and December 31, 2013.

**Table of Contents**

The following table summarizes the amortized cost, estimated fair value and unrealized gain (loss) on investment securities as of the dates indicated:

	March 31, 2014			December 31, 2013		
	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)
<i>(In thousands)</i>						
<b>Securities available for sale:</b>						
Mortgage-backed securities <sup>(1)</sup>	\$ 228,363	\$ 224,365	\$ (3,998)	\$ 222,768	\$ 217,059	\$ (5,709)
Collateralized mortgage obligations <sup>(1)</sup>	149,269	148,031	(1,238)	130,636	127,693	(2,943)
U.S. government agency securities	90,855	85,978	(4,877)	90,852	83,536	(7,316)
Municipal bonds-tax exempt	4,365	4,432	67	13,857	13,937	80
Municipal bonds-taxable	22,036	21,675	(361)	33,361	32,354	(1,007)
Corporate bonds	21,014	20,906	(108)	21,013	20,835	(178)
U.S. treasury bills				19,998	19,997	(1)
SBA loan pool securities	13,569	12,702	(867)	13,598	12,629	(969)
Other securities	3,030	2,901	(129)	3,030	2,886	(144)
<b>Total securities available for sale:</b>	<b>\$ 532,501</b>	<b>\$ 520,990</b>	<b>\$ (11,511)</b>	<b>\$ 549,113</b>	<b>\$ 530,926</b>	<b>\$ (18,187)</b>

<sup>(1)</sup> Collateralized by residential mortgages and guaranteed by U.S. government sponsored entities.

As of March 31, 2014, securities available for sale were \$521.0 million, or 16.8 percent of assets, compared to \$530.9 million, or 17.4 percent of assets, as of December 31, 2013. As of March 31, 2014, securities available for sale had a net unrealized loss of \$11.5 million, comprised of \$459,000 of unrealized gains and \$12.0 million of unrealized losses. As of December 31, 2013, securities available for sale had a net unrealized loss of \$18.2 million, comprised of \$782,000 of unrealized gains and \$19.0 million of unrealized losses.

The following table summarizes the contractual maturity schedule for investment securities, at amortized cost, and their weighted-average yield as of March 31, 2014:

	After One Year But		After Five Years But		After Ten Years		Total			
	Within One Year Amount	Yield	Within Five Years Amount	Yield	Within Ten Years Amount	Yield	After Ten Years Amount	Yield	Total Amount	Yield
<i>(In thousands)</i>										
<b>Securities available for sale:</b>										
Mortgage-backed securities	\$		\$ 3,039	0.53%	\$ 119,789	1.73%	\$ 105,535	2.38%	\$ 228,363	1.98%

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Collateralized mortgage obligations	301	2.66%	8,771	1.41%	61,411	1.90%	78,786	1.69%	149,269	1.74%
U.S. government agency securities			6,000	1.10%	65,471	1.81%	19,384	1.90%	90,855	1.78%
Municipal bonds-tax exempt <sup>(1)</sup>	699	0.00%	723	2.82%	2,443	2.77%	500	6.92%	4,365	2.81%
Municipal bonds-taxable			3,110	3.75%	13,599	3.92%	5,327	3.94%	22,036	3.90%
Corporate bonds			21,014	1.08%					21,014	1.08%
SBA loan pool securities					4,867	1.26%	8,702	1.74%	13,569	1.56%
Other securities							3,030	0.00%	3,030	0.00%
<b>Total securities available for sale:</b>	<b>\$ 1,000</b>	<b>0.80%</b>	<b>\$ 42,657</b>	<b>1.33%</b>	<b>\$ 267,580</b>	<b>1.89%</b>	<b>\$ 221,264</b>	<b>2.07%</b>	<b>\$ 532,501</b>	<b>1.91%</b>

<sup>(1)</sup> The yield on municipal bonds has been computed on a federal tax-equivalent basis of 35% and a zero coupon tax credit municipal bond of \$699,000 matures within one year.

**Table of Contents****Loan Portfolio**

The following table shows the loan composition by type as of the dates indicated:

	March 31, 2014	December 31, 2013	Increase (Decrease)	
			Amount	Percentage
	<i>(In thousands)</i>			
Real estate loans:				
Commercial property				
Retail	\$ 547,472	\$ 543,619	\$ 3,853	0.7%
Hotel/Motel	331,971	322,927	9,044	2.8%
Gas station	286,919	292,557	(5,638)	-1.9%
Other	751,122	731,617	19,505	2.7%
Construction	125		125	
Residential property	110,305	79,078	31,227	39.5%
<b>Total real estate loans</b>	<b>2,027,914</b>	<b>1,969,798</b>	<b>58,116</b>	<b>3.0%</b>
Commercial and Industrial loans:				
Commercial term	116,903	124,391	(7,488)	-6.0%
Commercial lines of credit	67,079	71,042	(3,963)	-5.6%
International loans	35,120	36,353	(1,233)	-3.4%
<b>Total commercial and industrial loans</b>	<b>219,102</b>	<b>231,786</b>	<b>(12,684)</b>	<b>-5.5%</b>
Consumer loans <sup>(1)</sup>	29,356	32,505	(3,149)	-9.7%
<b>Total gross loans</b>	<b>2,276,372</b>	<b>2,234,089</b>	<b>42,283</b>	<b>1.9%</b>
Allowance for loans losses	(56,593)	(57,555)	962	-1.7%
Deferred loan costs	1,741	964	777	80.6%
<b>Loans receivable, net</b>	<b>\$ 2,221,520</b>	<b>\$ 2,177,498</b>	<b>\$ 44,022</b>	<b>2.0%</b>

<sup>(1)</sup> Consumer loans include home equity lines of credit.

As of March 31, 2014 and December 31, 2013, loans receivable, net of deferred loan costs and allowance for loan losses, totaled \$2.22 billion and \$2.18 billion, respectively, representing an increase of \$44.0 million, or 2.0 percent. Gross loans increased by \$42.3 million, or 1.9 percent, to \$2.28 billion as of March 31, 2014, from \$2.23 billion as of December 31, 2013. The increase was mainly attributable to increases in residential property loans by 39.5 percent and other commercial property loans by 2.7 percent. The increase was partially offset by declines in commercial and industrial loans by 5.5 percent and consumer loans by 9.7 percent.

During the three months ended March 31, 2014, total loan disbursement consisted of \$79.7 million in commercial real estate loans, \$36.9 million in commercial and industrial loans, \$34.8 million in consumer loans and \$8.4 million in SBA loans. The increase was offset by \$78.9 million of pay-offs, \$30.7 million of other net amortization, \$6.0 million of transfers to loans held for sale and \$1.6 million of gross charge-offs.

As of March 31, 2014, our loan portfolio included the following concentrations of loans to one type of industry that were greater than 10 percent of gross loans outstanding:

<b>Industry</b>	<b>Balance as of March 31, 2014</b>	<b>Percentage of Gross Loans Outstanding</b>
	<i>(In thousands)</i>	
Lessor of nonresidential buildings	\$ 632,855	27.8%
Accommodation	\$ 341,207	15.0%
Gas station	\$ 298,677	13.1%

There was no other concentration of loans to any one type of industry exceeding 10.0 percent of gross loans outstanding.

### **Non-Performing Assets**

Non-performing loans consist of loans on non-accrual status and loans 90 days or more past due and still accruing interest. Non-performing assets consist of non-performing loans and other real estate owned ( OREO ). Loans are placed on non-accrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is



**Table of Contents**

discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on non-accrual status earlier, depending upon the individual circumstances surrounding the loan's delinquency. When an asset is placed on non-accrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Non-accrual assets may be restored to accrual status when principal and interest become current and full repayment is expected. Interest income is recognized on the accrual basis for impaired loans not meeting the criteria for non-accrual. OREO consists of properties acquired by foreclosure or similar means that management intends to offer for sale.

Except for non-performing loans set forth below, management is not aware of any loans as of March 31, 2014 and December 31, 2013 for which known credit problems of the borrower would cause serious doubts as to the ability of such borrowers to comply with their present loan repayment terms, or any known events that would result in the loan being designated as non-performing at some future date. Management cannot, however, predict the extent to which a deterioration in general economic conditions, real estate values, increases in general rates of interest, or changes in the financial condition or business of borrower may adversely affect a borrower's ability to pay.

The following table provides information with respect to the components of non-performing assets as of the dates indicated:

	March 31, 2014	December 31, 2013	Increase (Decrease) Amount	Percentage
<i>(In thousands)</i>				
Non-performing loans:				
Real estate loans:				
Commercial property				
Retail	\$ 3,507	\$ 2,946	\$ 561	19.0%
Hotel/Motel	2,510	5,200	(2,690)	-51.7%
Gas station	2,560	2,492	68	2.7%
Other	5,008	4,808	200	4.2%
Residential property	1,180	1,365	(185)	-13.6%
Commercial and industrial loans:				
Commercial term	8,092	7,146	946	13.2%
Commercial lines of credit	546	423	123	29.1%
Consumer loans	1,631	1,497	134	9.0%
Total non-accrual loans	25,034	25,877	(843)	-3.3%
Loans 90 days or more past due and still accruing				0.0%
Total non-performing loans <sup>(1)</sup>	25,034	25,877	(843)	-3.3%
Other real estate owned		756	(756)	-100.0%
<b>Total non-performing assets</b>	<b>\$ 25,034</b>	<b>\$ 26,633</b>	<b>\$ (1,599)</b>	<b>-6.0%</b>
	1.10%	1.16%		

Non-performing loans as a percentage of gross  
loans

Non-performing assets as a percentage of assets	0.81%	0.87%
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(1) *Includes non-performing troubled debt restructured loans of \$11.2 million and \$10.5 million as of March 31, 2014 and December 31, 2013, respectively.*

Non-accrual loans totaled \$25.0 million as of March 31, 2014, compared to \$25.9 million as of December 31, 2013, representing a 3.3 percent decrease. Delinquent loans (defined as 30 days or more past due) were \$18.8 million as of March 31, 2014, compared to \$16.3 million as of December 31, 2013, representing a 15.3 percent increase. As of March 31, 2014, delinquent loans of \$13.5 million were included in non-performing loans. The \$12.2 million of delinquent loans as of December 31, 2013 was included in non-performing loans. During the three months ended March 31, 2014, loans totaling \$4.0 million were placed on non-accrual status. The additions to non-accrual loans were offset by \$1.8 million in upgrades to accrual, \$1.5 million in charge-offs and \$1.5 million in principal paydowns and payoffs.

The ratio of non-performing loans to gross loans decreased to 1.10 percent at March 31, 2014 from 1.16 percent at December 31, 2013. Of the \$25.0 million non-performing loans, approximately \$21.2 million were impaired based on the definition contained in FASB ASC 310, *Receivables*, which resulted in aggregate impairment reserve of \$3.7 million as of March 31, 2014. The allowance for collateral-dependent loans is calculated as the difference between the outstanding loan balance and the value of the collateral as determined by recent appraisals less estimated costs to sell. The allowance for collateral-dependent loans varies from loan to loan based on the collateral coverage of the loan at the time of designation as non-performing. We continue to monitor the collateral coverage, based on recent appraisals, on these loans on a quarterly basis and adjust the allowance accordingly.

**Table of Contents**

As of March 31, 2014, there was no OREO. As of December 31, 2013, there were three OREOs located in Washington and California with a combined carrying value of \$756,000 and a valuation adjustment of \$56,000.

**Impaired Loans**

We evaluate loan impairment in accordance with applicable GAAP. Loans are considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as an expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less costs to sell. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency will be charged off against the allowance for loan losses or, alternatively, a specific allocation will be established. Additionally, impaired loans are specifically excluded from the quarterly migration analysis when determining the amount of the allowance for loan losses required for the period.

The following table provides information on impaired loans as of the dates indicated:

	<b>March 31, 2014</b>		<b>December 31, 2013</b>	
	<b>Recorded</b>	<b>Percentage</b>	<b>Recorded</b>	<b>Percentage</b>
			<i>(In thousands)</i>	
<b>Real estate loans:</b>				
<b>Commercial property</b>				
Retail	\$ 7,278	14.5%	\$ 6,244	11.8%
Hotel/Motel	3,510	7.0%	6,200	11.7%
Gas station	9,421	18.7%	9,389	17.7%
Other	11,544	22.9%	11,451	21.6%
Residential property	2,540	5.0%	2,678	5.0%
<b>Commercial and Industrial loans:</b>				
Commercial term	12,658	25.1%	13,834	26.1%
Commercial lines of credit	733	1.5%	614	1.2%
International loans	1,113	2.2%	1,087	2.0%
Consumer loans	1,553	3.1%	1,569	3.0%
<b>Total</b>	<b>\$ 50,350</b>	<b>100.0%</b>	<b>\$ 53,066</b>	<b>100.0%</b>

Total impaired loans decreased by \$2.7 million, or 5.1 percent, to \$50.4 million as of March 31, 2014 as compared to \$53.1 million at December 31, 2013. Accordingly, specific reserve allocations associated with impaired loans decreased by \$1.3 million, or 20.9 percent, to \$5.1 million as of March 31, 2014, as compared to \$6.5 million as of December 31, 2013. Interest income that would have been recognized had impaired loans performed in accordance with their original terms totaled \$1.1 million both during the three months ended March 31, 2014 and 2013. Of these amounts, actual interest recognized on impaired loans was \$764,000 and \$896,000 for the three months ended March 31, 2014 and 2013, respectively.

**Table of Contents**

The following table provides information on TDRs as of dates indicated:

	Non-Accrual TDRs	Accrual TDRs	Total	Percentage
<i>(In thousands)</i>				
<b>March 31, 2014</b>				
Real estate loans:				
Commercial property				
Retail	\$ 732	\$ 310	\$ 1,042	4.2%
Hotel/Motel	1,992	1,000	2,992	12.0%
Gas station	1,972	364	2,336	9.4%
Other	2,172	6,181	8,353	33.6%
Residential property	782		782	3.1%
Commercial and Industrial loans:				
Commercial term	3,026	5,593	8,619	34.7%
Commercial lines of credit	400	187	587	2.4%
Consumer loans	149		149	0.6%
<b>Total</b>	<b>\$ 11,225</b>	<b>\$ 13,635</b>	<b>\$ 24,860</b>	<b>100.0%</b>
<b>December 31, 2013</b>				
Real estate loans:				
Commercial property				
Retail	\$ 750	\$ 474	\$ 1,224	4.1%
Hotel/Motel	2,030	1,000	3,030	10.1%
Gas station	2,020	2,974	4,994	16.7%
Other	2,237	6,236	8,473	28.3%
Residential property	795		795	2.7%
Commercial and Industrial loans:				
Commercial term	2,531	7,306	9,837	32.8%
Commercial lines of credit	173	191	364	1.2%
International loans		1,087	1,087	3.6%
Consumer loans		149	149	0.5%
<b>Total</b>	<b>\$ 10,536</b>	<b>\$ 19,417</b>	<b>\$ 29,953</b>	<b>100.0%</b>

For the three months ended March 31, 2014, we restructured monthly payments for seven loans, with a net carrying value of \$2.0 million at the time of modification, which we subsequently classified as troubled debt restructured loans. Temporary payment structure modifications included, but were not limited to, extending the maturity date, reducing the amount of principal and/or interest due monthly, and/or allowing for interest only monthly payments for six months or less.

As of March 31, 2014, TDRs on accrual status totaled \$13.6 million, all of which were temporary interest rate and payment reductions or extensions of maturity, and a \$946,000 reserve relating to these loans was included in the allowance for loan losses. For the restructured loans on accrual status, we determined that, based on the financial

capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms is probable. As of March 31, 2014, TDRs on non-accrual status totaled \$11.2 million, and a \$1.7 million reserve relating to these loans was included in the allowance for loan losses.

As of December 31, 2013, TDRs on accrual status totaled \$19.4 million, all of which were temporary interest rate and payment reductions or extensions of maturity, and a \$1.4 million reserve relating to these loans was included in the allowance for loan losses. For the restructured loans on accrual status, we determined that, based on the financial capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms is probable. As of December 31, 2013, restructured loans on non-accrual status totaled \$10.5 million, and a \$1.4 million reserve relating to these loans was included in the allowance for loan losses.

#### **Allowance for Loan Losses and Allowance for Off-Balance Sheet Items**

Provisions to allowance for loan losses are made quarterly to recognize probable loan losses. The quarterly provision is based on the allowance need, which is determined through analysis involving quantitative calculations based on historic loss rates for general reserves and individual impairment calculations for specific allocations to impaired loans as well as qualitative adjustments.

**Table of Contents**

In the first quarter of 2010, the look-back period was reduced from twelve quarters to eight quarters, with 60.0 percent weighting given to the most recent four quarters and 40.0 percent to the oldest four quarters, to place greater emphasis on losses taken by the Bank during the economic downturn. In the second quarter of 2013, management reevaluated the look-back period and restored the twelve quarter look-back period in order to capture a period of higher losses that would have otherwise been excluded. Risk factor calculations are weighted at 50.0 percent for the most recent four quarters, 33.0 percent for the next four quarters, and 17.0 percent for the oldest four quarters. In the first quarter of 2014, management evaluated the look-back period once again and extended the periods to sixteen quarters to continue capturing a period of higher losses that would have been dropped off and to reflect potential losses accurately in our current credit portfolio. Risk factor calculations are weighted at 46.0 percent for the first four quarters, 31.0 percent for the second four quarters, 15.0 percent for the third four quarters, and 8.0 percent for the last four quarters. As homogenous loans are bulk graded, the risk grade is not factored into the historical loss analysis. The change in methodology maintained the Bank's allowance at a level consistent with the prior quarter. Under the previous methodology, the Bank would have recognized a negative provision of \$9.5 million in the first quarter of 2014, which the Bank did not consider to be prudent, given inherent risks in the loan portfolio.

To determine general reserve requirements, existing loans are divided into 11 general loan pools of risk-rated loans as well as three homogenous loan pools. For risk-rated loans, migration analysis allocates historical losses by loan pool and risk grade to determine risk factors for potential loss inherent in the current outstanding loan portfolio. In addition, specific reserves are allocated for loans deemed impaired.

When determining the appropriate level for allowance for loan losses, management considers qualitative adjustments for any factors that are likely to cause estimated credit losses associated with the Bank's current portfolio to differ from historical loss experience, including, but not limited to, national and local economic and business conditions, volume and geographic concentrations, and problem loan trends.

To systematically quantify the credit risk impact of trends and changes within the loan portfolio, a credit risk matrix is utilized. The qualitative factors are considered on a loan pool by loan pool basis subsequent to, and in conjunction with, a loss migration analysis. The credit risk matrix provides various scenarios with positive or negative impact on the portfolio along with corresponding basis points for qualitative adjustments.

The following table reflects our allocation of allowance for loan losses by loan category as well as the loans receivable for each loan type:

	March 31, 2014		December 31, 2013	
	Allowance Amount	Loans Receivable	Allowance Amount	Loans Receivable
<i>(In thousands)</i>				
Real estate loans:				
Commercial property				
Retail	\$ 10,329	\$ 547,472	\$ 9,504	\$ 543,619
Hotel/Motel	8,530	331,971	8,580	322,927
Gas station	7,129	286,919	6,921	292,557
Other	17,581	751,122	17,839	731,617
Construction	18	125		
Residential property	643	110,305	706	79,078

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Total real estate loans	44,230	2,027,914	43,550	1,969,798
Commercial and industrial loans:				
Commercial term	8,263	116,903	8,523	124,391
Commercial lines of credit	1,751	67,079	2,342	71,042
International loans	411	35,120	422	36,353
Total commercial and industrial loans	10,425	219,102	11,287	231,786
Consumer loans	633	29,356	1,427	32,505
Unallocated	1,305		1,291	
<b>Total</b>	<b>\$ 56,593</b>	<b>\$ 2,276,372</b>	<b>\$ 57,555</b>	<b>\$ 2,234,089</b>

**Table of Contents**

The following table sets forth certain information regarding allowance for loan losses and allowance for off-balance sheet items for the periods presented. Allowance for off-balance sheet items is determined by applying reserve factors according to loan pool and grade as well as actual current commitment usage figures by loan type to existing contingent liabilities.

	<b>As of and for the Three Months Ended</b>		
	<b>March 31, 2014</b>	<b>December 31, 2013</b>	<b>March 31, 2013</b>
	<i>(In thousands)</i>		
<b>Allowance for loan losses:</b>			
Balance at beginning of period	\$ 57,555	\$ 57,639	\$ 63,305
Actual charge-offs	(1,604)	(738)	(3,024)
Recoveries on loans previously charged off	4,251	572	714
Net loan (recoveries) charge-offs	2,647	(166)	(2,310)
(Negative provision) provision charged to operating expense	(3,609)	82	196
<b>Balance at end of period</b>	<b>\$ 56,593</b>	<b>\$ 57,555</b>	<b>\$ 61,191</b>
<b>Allowance for off-balance sheet items:</b>			
Balance at beginning of period	\$ 1,248	\$ 1,330	\$ 1,824
Provision (negative provision) charged to operating expense	309	(82)	(196)
<b>Balance at end of period</b>	<b>\$ 1,557</b>	<b>\$ 1,248</b>	<b>\$ 1,628</b>
<b>Ratios:</b>			
Net loan (recoveries) charge-offs to average gross loans <sup>(1)</sup>	-0.47%	0.03%	0.45%
Net loan (recoveries) charge-offs to gross loans <sup>(1)</sup>	-0.47%	0.03%	0.44%
Allowance for loan losses to average gross loans	2.51%	2.62%	2.95%
Allowance for loan losses to gross loans	2.49%	2.58%	2.88%
Net loan (recoveries) charge-offs to allowance for loan losses <sup>(1)</sup>	-18.71%	1.15%	15.10%
Net loan (recoveries) charge-offs to provision charged to operating expenses	-73.34%	202.44%	1178.57%
Allowance for loan losses to non-performing loans	226.06%	222.42%	186.03%
<b>Balance:</b>			
Average gross loans during period	\$ 2,257,162	\$ 2,198,654	\$ 2,073,514
Gross loans at end of period	\$ 2,276,372	\$ 2,234,089	\$ 2,121,686



Non-performing loans at end of period	\$ 25,034	\$ 25,877	\$ 32,893
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<sup>(1)</sup> *Net loan (recoveries) charge-offs are annualized to calculate the ratios.*

Allowance for loan losses decreased by \$962,000, or 1.7 percent, to \$56.6 million as of March 31, 2014, compared to \$57.6 million as of December 31, 2013. Allowance for loan losses as a percentage of gross loans decreased to 2.49 percent as of March 31, 2014 from 2.58 percent as of December 31, 2013. For the three months ended March 31, 2014, \$3.6 million negative provision for credit losses was recorded, compared to \$82,000 provision for credit losses for the same period in 2013. The \$3.6 million negative provision for credit losses was offset partially by the \$309,000 provision for off-balance sheet items, resulting in \$3.3 million negative provision for credit losses for the three months ended March 31, 2014. The \$82,000 provision for credit losses was offset by the \$82,000 reversal in provision for off-balance sheet items, resulting in a zero provision for credit losses for the same period in 2013.

The decrease in allowance for loan losses as of March 31, 2014 was due primarily to decreases in historical loss rates and classified assets. Due to these factors, the general and impaired loan reserves decreased by \$1.9 million, or 11.7 percent, to \$14.6 million and by \$1.3 million, or 20.9 percent, to \$5.1 million, respectively, as of March 31, 2014, as compared to \$16.5 million and \$6.5 million, respectively, at December 31, 2013.

The Bank recorded, in other liabilities, an allowance for off-balance sheet exposure, primarily unfunded loan commitments, of \$1.6 million and \$1.2 million as of March 31, 2014 and December 31, 2013, respectively. The increase by \$309,000 was due primarily to increases in unfunded loan commitments. The Bank closely monitors the borrower's repayment capabilities while funding existing commitments to ensure losses are minimized. Based on management's evaluation and analysis of portfolio credit quality and prevailing economic conditions, we believe these reserves are adequate for losses inherent in the loan portfolio and off-balance sheet exposure as of March 31, 2014.

**Table of Contents**

The following table presents a summary of net recoveries (charge-offs) by the loan portfolio:

	Charge-offs	Recoveries	Net Recoveries (Charge-offs)
	<i>(In thousands)</i>		
<b>March 31, 2014</b>			
Real estate loans:			
Commercial property			
Retail	\$	\$ 8	\$ 8
Hotel/Motel	(1,028)	25	(1,003)
Other	(100)	2,885	2,785
Commercial and industrial loans			
Commercial term	(422)	241	(181)
Commercial lines of credit		268	268
International loans		812	812
Consumer loans	(54)	12	(42)
<b>Total</b>	<b>\$ (1,604)</b>	<b>\$ 4,251</b>	<b>\$ 2,647</b>
<b>March 31, 2013</b>			
Real estate loans:			
Commercial property			
Retail	\$ (115)	\$ 167	\$ 52
Hotel/Motel	(465)		(465)
Other	(705)	13	(692)
Commercial and industrial loans			
Commercial term	(1,575)	448	(1,127)
Commercial lines of credit		35	35
International loans		2	2
Consumer loans	(164)	49	(115)
<b>Total</b>	<b>\$ (3,024)</b>	<b>\$ 714</b>	<b>\$ (2,310)</b>

For the three months ended March 31, 2014, total charge-offs were \$1.6 million, a decrease of \$1.4 million, or 47.0 percent, from \$3.0 million for the same period in 2013. For the three months ended March 31, 2014, total recoveries were \$4.3 million, an increase of \$3.5 million, or 495.4 percent, from \$714,000 for the same period in 2013. For the three months ended March 31, 2014, net recoveries were \$2.6 million, compared to net charge-offs of \$2.3 million for the same period in 2013.

**Deposits**

The following table shows the composition of deposits by type as of the dates indicated:

	<b>March 31, 2014</b>	<b>December 31, 2013</b>	<b>Increase (Decrease)</b>	
			<b>Amount</b>	<b>Percentage</b>
	<i>(In thousands)</i>			
Demand noninterest-bearing	\$ 827,153	\$ 819,015	\$ 8,138	0.99%
Interest-bearing:				
Savings	118,017	115,371	2,646	2.29%
Money market checking and NOW accounts	597,884	574,334	23,550	4.10%
Time deposits of \$100,000 or more	476,654	506,946	(30,292)	-5.98%
Other time deposits	486,872	496,659	(9,787)	-1.97%
<b>Total deposits</b>	<b>\$ 2,506,580</b>	<b>\$ 2,512,325</b>	<b>\$ (5,745)</b>	<b>-0.23%</b>

Deposits decreased by \$5.7 million, or 0.23 percent, to \$2.51 billion as of March 31, 2014 from \$2.51 billion as of December 31, 2013. The decrease in deposits was attributable mainly to decreases in time deposits of \$100,000 or more, offset by increases in money market checking and NOW accounts.

Core deposits (defined as demand, savings, money market checking, NOW accounts and other time deposits) increased by \$24.6 million, or 1.2 percent, to \$2.03 billion at March 31, 2014 from \$2.01 billion at December 31, 2013. Noninterest-bearing demand deposits as a percentage of deposits grew to 33.0 percent at March 31, 2014 from 32.5 percent at December 31, 2013. We had no brokered deposits as of March 31, 2014 and December 31, 2013.

**Table of Contents****Federal Home Loan Bank Advances and Other Borrowings**

FHLB advances and other borrowings mostly take the form of advances from the FHLB of San Francisco and overnight federal funds. At March 31, 2014, advances from the FHLB were \$132.4 million, an increase of 4.9 million from \$127.5 million at December 31, 2013, with a remaining maturity of less than one year, and the weighted-average interest rate was 0.21 percent.

**Interest Rate Risk Management**

Interest rate risk indicates our exposure to market interest rate fluctuations. The movement of interest rates directly and inversely affects the economic value of fixed-income assets, which is the present value of future cash flow discounted by the current interest rate; under the same conditions, the higher the current interest rate, the higher the denominator of discounting. Interest rate risk management is intended to decrease or increase the level of our exposure to market interest rates. The level of interest rate risk can be managed through such means as the changing of gap positions and the volume of fixed-income assets. For successful management of interest rate risk, we use various methods to measure existing and future interest rate risk exposures, giving effect to historical attrition rates of core deposits. In addition to regular reports used in business operations, repricing gap analysis, stress testing and simulation modeling are the main measurement techniques used to quantify interest rate risk exposure.

The following table shows the status of our gap position as of March 31, 2014:

	Less Than Three Months	More Than Three Months But Less Than One Year	More Than One Year But Less Than Five Years	More Than Five Years	Non- Interest- Sensitive	Total
<i>(In thousands)</i>						
<b>Assets</b>						
Cash and due from banks	\$	\$	\$	\$	\$ 87,712	\$ 87,712
Interest-bearing deposits in other banks	116,672					116,672
Investment securities:						
Fixed rate	30,988	55,640	232,124	143,301	(361)	461,692
Floating rate	56,430		3,000		(132)	59,298
Loans:						
Fixed rate	75,303	139,388	259,121	2,295		476,107
Floating rate	945,577	206,085	633,071	177		1,784,910
Non-accrual					25,004	25,004
Deferred loan costs, discount, and allowance for loan losses					(64,111)	(64,111)
Federal home loan bank and federal reserve bank stock				25,256		25,256

Other assets		29,922		4,346	90,154	124,422
<b>Total assets</b>	<b>\$ 1,224,970</b>	<b>\$ 431,035</b>	<b>\$ 1,127,316</b>	<b>\$ 175,375</b>	<b>\$ 138,266</b>	<b>\$ 3,096,962</b>

### Liabilities and Stockholders Equity

#### Liabilities:

#### Deposits:

Demand noninterest-bearing	\$	\$	\$	\$	\$ 827,153	\$ 827,153
Savings	28,284	27,844	27,889	34,000		118,017
Money market checking and NOW accounts	31,338	155,007	204,040	207,499		597,884
Time deposits						
Fixed rate	233,035	619,149	111,283			963,467
Floating rate	59					59
Federal home loan bank advances	132,445					132,445
Other liabilities					43,222	43,222
Stockholders equity					414,715	414,715

<b>Total liabilities and stockholders equity</b>	<b>\$ 425,161</b>	<b>\$ 802,000</b>	<b>\$ 343,212</b>	<b>\$ 241,499</b>	<b>\$ 1,285,090</b>	<b>\$ 3,096,962</b>
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Repricing gap	799,809	(370,965)	784,104	(66,124)	(1,146,824)	
Cumulative repricing gap	799,809	428,844	1,212,948	1,146,824		
Cumulative repricing gap as a percentage of assets	25.83%	13.85%	39.17%	37.03%	0.00%	
Cumulative repricing gap as a percentage of interest-earning assets	27.34%	14.66%	41.46%	39.20%	0.00%	

Interest-earning assets **\$ 2,925,676**

The repricing gap analysis measures the static timing of repricing risk of assets and liabilities (i.e., a point-in-time analysis measuring the difference between assets maturing or repricing in a period and liabilities maturing or repricing within the same period). Assets are assigned to maturity and repricing categories based on their expected repayment or repricing dates, and liabilities are assigned based on their repricing or maturity dates. Core deposits that have no maturity dates (demand deposits, savings, money market checking and NOW accounts) are assigned to categories based on expected decay rates.

**Table of Contents**

As of March 31, 2014, the cumulative repricing gap for the three-month period was at an asset-sensitive position and was 27.34 percent of interest-earning assets, which decreased from 29.84 percent as of December 31, 2013. The decrease was due mainly to a \$35.1 million decrease in fixed rate investment securities and a \$50.5 million decrease in floating rate loans, offset by a 17.3 million decrease in fixed rate time deposits.

The cumulative repricing gap for the twelve-month period was at an asset-sensitive position and was 14.66 percent of interest-earning assets as of March 31, 2014, which increased from 14.35 percent as of December 31, 2013. The increase was due mainly to a \$58.4 million decrease in floating rate time deposits, offset by a \$38.9 million decrease in fixed rate investment securities.

The following table summarizes the status of the cumulative gap position as of the dates indicated:

	Less Than Three Months		Less Than Twelve Months	
	March 31, 2014	December 31, 2013	March 31, 2014	December 31, 2013
	<i>(In thousands)</i>			
Cumulative repricing gap	\$ 799,809	\$ 859,764	\$ 428,844	\$ 413,479
Percentage of assets	25.83%	28.14%	13.85%	13.53%
Percentage of interest-earning assets	27.34%	29.84%	14.66%	14.35%

The spread between interest income on interest-earning assets and interest expense on interest-bearing liabilities is the principal component of net interest income, and interest rate changes substantially affect our financial performance. We emphasize capital protection through stable earnings rather than maximizing yield. In order to achieve stable earnings, we prudently manage our assets and liabilities and closely monitor the percentage changes in net interest income and equity value in relation to limits established within our guidelines.

To supplement traditional gap analysis, we perform simulation modeling to estimate the potential effects of interest rate changes. The following table summarizes one of the stress simulations performed to forecast the impact of changing interest rates on net interest income and the market value of interest-earning assets and interest-bearing liabilities reflected on our balance sheet (i.e., an instantaneous parallel shift in the yield curve of the magnitude indicated below). This sensitivity analysis is compared to policy limits, which specify the maximum tolerance level for net interest income exposure over a one-year horizon, given the basis point adjustment in interest rates reflected below.

Change in Interest Rate	Percentage Changes		Change in Amount	
	Net Interest Income	Economic Value of Equity	Net Interest Income	Economic Value of Equity
	<i>(In thousands)</i>			
300%	19.42%	7.38%	\$ 21,759	\$ 39,077
200%	12.71%	5.73%	\$ 14,239	\$ 30,347
100%	6.11%	4.01%	\$ 6,850	\$ 21,219
-100%	-11.63%	-3.91%	\$ (13,025)	\$ (20,719)

The estimated sensitivity does not necessarily represent our forecast, and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions, including how customer preferences or competitor influences might change.

### **Capital Resources**

Historically, our primary source of capital has been the retention of operating earnings. In order to ensure adequate levels of capital, the Board continually assesses projected sources and uses of capital in conjunction with projected increases in assets and levels of risk. Management considers, among other things, earnings generated from operations, and access to capital from financial markets through the issuance of additional securities, including common stock or notes, to meet our capital needs.

## **Table of Contents**

At March 31, 2014, the Bank's total risk-based capital ratio of 17.96 percent, Tier 1 risk-based capital ratio of 16.70 percent, and Tier 1 leverage capital ratio of 13.77 percent, placed the Bank in the well capitalized category, which is defined as institutions with total risk-based capital ratio equal to or greater than 10.00 percent, Tier 1 risk-based capital ratio equal to or greater than 6.00 percent, and Tier 1 leverage capital ratio equal to or greater than 5.00 percent.

For a discussion of recently implemented changes to the capital adequacy framework prompted by Basel III and the Dodd-Frank Wall Street Reform and Consumer Protection Act, see Note 7 Regulatory Matters of Notes to Consolidated Financial Statements (Unaudited) in this Quarterly Report on Form 10-Q.

## **Off-Balance Sheet Arrangements**

For a discussion of off-balance sheet arrangements, see Note 11 Off-Balance Sheet Commitments of Notes to Consolidated Financial Statements (Unaudited) in this Quarterly Report on Form 10-Q and Item 1. Business Off-Balance Sheet Commitments in our 2013 Annual Report on Form 10-K.

## **Contractual Obligations**

There have been no material changes to the contractual obligations described in our 2013 Annual Report on Form 10-K.

## **Recently Issued Accounting Standards**

***FASB ASU 2014-04 Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (Topic 310-40)*** was issued to define the term in substance a repossession or foreclosure and physical possession in accounting literature and when a creditor should derecognize the loan receivable and recognize the real estate property. The amendments in this update are intended to reduce diversity in practice by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. The amendment is effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The adoption of FASB ASU 2014-04 is not expected to have a significant impact on our financial condition or result of operations.

***FASB ASU 2014-01 Accounting for Investments in Qualified Affordable Housing Projects (Topic 323)*** was issued to provide guidance on accounting for investments by a reporting entity in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for the low-income housing tax credit. The amendments in this update permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The amendment is effective for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. The adoption of FASB ASU 2014-01 is not expected to have a significant impact on our financial condition or result of operations.



**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

For quantitative and qualitative disclosures regarding market risks in Hanmi Bank's portfolio, see Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Interest Rate Risk Management and Capital Resources and Liquidity.

**Item 4. Controls and Procedures**  
**Disclosure Controls and Procedures**

As of March 31, 2014, Hanmi Financial carried out an evaluation of the effectiveness of our disclosure controls and procedures as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act, under the supervision and with the participation of our senior management, including our Chief Executive Officer (principal executive officer) and our Chief Financial Officer (principal financial and accounting officer). The purpose of the disclosure controls and procedures is to ensure that information required to be disclosed in the reports that are filed or submitted under the Exchange Act, is recorded, processed, summarized and reported, within the time periods specified in the SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

**Table of Contents**

Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that Hanmi Financial's disclosure controls and procedures were effective as of March 31, 2014.

**Internal Controls**

During our most recent fiscal quarter, there have been no changes in our internal control over financial reporting that has materially affected or is reasonably likely to materially affect our internal control over financial reporting.

**Table of Contents**

**Part II Other Information**

**Item 1. Legal Proceedings**

From time to time, Hanmi Financial and its subsidiaries are parties to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of Hanmi Financial and its subsidiaries. In the opinion of management, the resolution of any such issues would not have a material adverse impact on the financial condition, results of operations, or liquidity of Hanmi Financial or its subsidiaries.

**Item 1A. Risk Factors**

There have been no material changes in the risk factors previously disclosed in our 2013 Annual Report on Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

None.

**Table of Contents****Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Document</b>
2.1	Amended and Restated Agreement and Plan of Merger, dated March 23, 2014, by and among Hanmi Financial Corporation, Central Bancorp, Inc. and Harmony Merger Sub Inc. (Previously filed and incorporated by reference herein from Hanmi Financial's Current Report on Form 8-K, filed with the SEC on March 24, 2014).
3.1	Amended and Restated Certificate of Incorporation of Hanmi Financial Corporation, dated April 19, 2000 (Previously filed and incorporated by reference herein from Hanmi Financial's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, filed with the SEC on November 9, 2010).
3.2	Certificate of Second Amendment of Certificate of Incorporation of Hanmi Financial Corporation, dated June, 23, 2004 (Previously filed and incorporated by reference herein from Hanmi Financial's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, filed with the SEC on November 9, 2010).
3.3	Certificate of Amendment of Amended and Restated Certificate of Incorporation of Hanmi Financial Corporation, dated May 28, 2009 (Previously filed and incorporated by reference herein from Hanmi Financial's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, filed with the SEC on November 9, 2010).
3.4	Certificate of Amendment of Amended and Restated Certificate of Incorporation of Hanmi Financial Corporation, dated July 28, 2010 (Previously filed and incorporated by reference herein from Hanmi Financial's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, filed with the SEC on November 9, 2010).
3.5	Certificate of Amendment of Amended and Restated Certificate of Incorporation of Hanmi Financial Corporation, dated December 16, 2011 (Previously filed and incorporated by reference herein from Hanmi Financial's Current Report on Form 8-K, filed with the SEC on December 19, 2011).
3.6	Amended and Restated Bylaws of Hanmi Financial Corporation, dated April 19, 2000 (Previously filed and incorporated by reference herein from Hanmi Financial's Registration Statement on Form S-3, filed with the SEC on February 4, 2010).
3.7	Certificate of Amendment to Bylaws of Hanmi Financial Corporation, dated November 21, 2007 (Previously filed and incorporated by reference herein from Hanmi Financial's Registration Statement on Form S-3, filed with the SEC on February 4, 2010).
3.8	Certificate of Amendment to Bylaws of Hanmi Financial Corporation, dated October 14, 2009 (Previously filed and incorporated by reference herein from Hanmi Financial's Registration Statement on Form S-3, filed with the SEC on February 4, 2010).
3.9	Third Amendment to Amended and Restated Bylaws of Hanmi Financial Corporation, dated March 26, 2014 (Previously filed and incorporated by reference herein from Hanmi Financial's Current Report on Form 8-K, filed with the SEC on March 28, 2014).
10.1	Form of Contingent Value Rights Agreement, by and among Hanmi Financial Corporation, [ ] as Shareholders Representative and [ ] as rights agent (Previously filed and incorporated by reference herein from Hanmi Financial's Current Report on Form 8-K, filed with the SEC on March 24, 2014).

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31.1	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document *
101.SCH	XBRL Taxonomy Extension Schema Document *
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document *
101.LAB	XBRL Taxonomy Extension Label Linkbase Document *
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document *
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document *

\* Attached as Exhibit 101 to this report are documents formatted in XBRL (Extensible Business Reporting Language).

**Table of Contents**

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

**Hanmi Financial Corporation**

Date: May 9, 2014

By: */s/ C. G. Kum*  
C. G. Kum  
*President and Chief Executive Officer*

By: */s/ Shick (Mark) Yoon*  
Shick (Mark) Yoon  
*Executive Vice President and Chief Financial Officer*