

WESTERN ALLIANCE BANCORPORATION  
Form 10-Q  
May 08, 2015  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended March 31, 2015  
or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 001-32550

WESTERN ALLIANCE BANCORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

88-0365922  
(I.R.S. Employer  
Identification No.)

One E. Washington Street Suite 1400, Phoenix, AZ  
(Address of principal executive offices)  
(602) 389-3500  
(Registrant's telephone number, including area code)

85004  
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

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Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Common stock issued and outstanding: 89,191,366 shares as of May 4, 2015.

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## PART I

## GLOSSARY OF ENTITIES AND TERMS

The acronyms and abbreviations identified below are used in various sections of this Form 10-Q, including "Management's Discussion and Analysis of Financial Condition and Results of Operations," in Item 2 and the Consolidated Financial Statements and the Notes to Consolidated Financial Statements in Item I of this Form 10-Q.

## ENTITIES:

|            |  |                 |                                    |
|------------|--|-----------------|------------------------------------|
| AAB        | Alliance Association Bank                        | WAB or Bank     | Western Alliance Bank              |
| ABA        | Alliance Bank of Arizona                         | WACF            | Western Alliance Corporate Finance |
| BON        | Bank of Nevada                                   | WAEF            | Western Alliance Equipment Finance |
| Bridge     | Bridge Capital Holdings                          | WAL or Parent   | Western Alliance Bancorporation    |
| Centennial | Centennial Bank                                  | WAPF            | Western Alliance Public Finance    |
| Company    | Western Alliance Bancorporation and Subsidiaries | WARF            | Western Alliance Resort Finance    |
| FIB        | First Independent Bank                           | WAWL            | Western Alliance Warehouse Lending |
| LVSP       | Las Vegas Sunset Properties                      | Western Liberty | Western Liberty Bancorp            |
| TPB        | Torrey Pines Bank                                |                 |                                    |

## TERMS:

|              |  |        |  |
|--------------|--|--------|--|
| AFS          | Available-for-Sale                           | GAAP   | U.S. Generally Accepted Accounting Principles      |
| ALCO         | Asset and Liability Management Committee     | GSE    | Government-Sponsored Enterprise                    |
| AOCI         | Accumulated Other Comprehensive Income       | HTM    | Held-to-Maturity                                   |
| ARPS         | Adjustable-Rate Preferred Stock              | ICS    | Insured Cash Sweep Service                         |
| ASC          | Accounting Standards Codification            | IRC    | Internal Revenue Code                              |
| ASU          | Accounting Standards Update                  | ISDA   | International Swaps and Derivatives Association    |
| ATM          | At-the-Market                                | LIBOR  | London Interbank Offered Rate                      |
| BOD          | Board of Directors                           | LIHTC  | Low-Income Housing Tax Credit                      |
| CBL          | Central Business Lines                       | MBS    | Mortgage-Backed Securities                         |
| CDARS        | Certificate Deposit Account Registry Service | NOL    | Net Operating Loss                                 |
| CDO          | Collateralized Debt Obligation               | NPV    | Net Present Value                                  |
| CEO          | Chief Executive Officer                      | NUBILs | Net Unrealized Built In Losses                     |
| CFO          | Chief Financial Officer                      | OCI    | Other Comprehensive Income                         |
| CRA          | Community Reinvestment Act                   | OREO   | Other Real Estate Owned                            |
| CRE          | Commercial Real Estate                       | OTTI   | Other-than-Temporary Impairment                    |
| EPS          | Earnings per share                           | PCI    | Purchased Credit Impaired                          |
| EVE          | Economic Value of Equity                     | SBIC   | Small Business Investment Company                  |
| Exchange Act | Securities Exchange Act of 1934, as amended  | SEC    | Securities and Exchange Commission                 |
| FASB         | Financial Accounting Standards Board         | SSAE   | Statement on Standards for Attestation Engagements |
| FDIC         | Federal Deposit Insurance Corporation        | TDR    | Troubled Debt Restructuring                        |
| FHLB         | Federal Home Loan Bank                       | TEB    | Tax Equivalent Basis                               |
| FRB          | Federal Reserve Bank                         | XBRL   | eXtensible Business Reporting Language             |
| FVO          | Fair Value Option                            |        |  |



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## Item 1. Financial Statements.

WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

|  | March 31, 2015                           | December 31,<br>2014 |
|--|--|----------------------|
|  | (Unaudited)                              |                      |
|  | (in thousands, except per share amounts) |                      |
| Assets:  |  |                      |
| Cash and due from banks  | \$126,891                                | \$125,329            |
| Interest-bearing deposits in other financial institutions  | 365,511                                  | 39,067               |
| Cash and cash equivalents  | 492,402                                  | 164,396              |
| Money market investments   | 663                                      | 451                  |
| Investment securities - measured at fair value   | 1,788                                    | 1,858                |
| Investment securities - AFS, at fair value; amortized cost of \$1,361,998 at March 31, 2015 and \$1,493,648 at December 31, 2014   | 1,399,428                                | 1,520,237            |
| Investments in restricted stock, at cost   | 51,774                                   | 25,275               |
| Loans, net of deferred loan fees and costs   | 8,818,554                                | 8,398,265            |
| Less: allowance for credit losses  | (112,098)                                | (110,216)            |
| Total loans  | 8,706,456                                | 8,288,049            |
| Premises and equipment, net  | 114,261                                  | 113,818              |
| Other assets acquired through foreclosure, net   | 63,759                                   | 57,150               |
| Bank owned life insurance  | 142,944                                  | 141,969              |
| Goodwill   | 23,224                                   | 23,224               |
| Other intangible assets, net   | 2,408                                    | 2,689                |
| Deferred tax assets, net   | 59,079                                   | 62,686               |
| Other assets   | 193,757                                  | 198,696              |
| Total assets   | \$11,251,943                             | \$10,600,498         |
| Liabilities:   |  |                      |
| Deposits:  |  |                      |
| Non-interest-bearing demand  | \$2,657,451                              | \$2,288,048          |
| Interest-bearing   | 7,004,895                                | 6,642,995            |
| Total deposits   | 9,662,346                                | 8,931,043            |
| Customer repurchase agreements   | 47,235                                   | 54,899               |
| Other borrowings   | 275,229                                  | 390,263              |
| Junior subordinated debt, at fair value  | 40,746                                   | 40,437               |
| Other liabilities  | 175,057                                  | 182,928              |
| Total liabilities  | 10,200,613                               | 9,599,570            |
| Commitments and contingencies (Note 11)  |  |                      |
| Stockholders' equity:  |  |                      |
| Preferred stock - par value \$0.0001 and liquidation value per share of \$1,000; 20,000,000 authorized; 70,500 shares issued and outstanding at March 31, 2015 and December 31, 2014 | 70,500                                   | 70,500               |
| Common stock - par value \$0.0001; 200,000,000 authorized; 89,180,388 shares issued and outstanding at March 31, 2015 and 88,691,249 at December 31, 2014                            | 9  | 9                    |
| Additional paid in capital   | 831,931                                  | 828,327              |
| Retained earnings  | 125,467                                  | 85,453               |
| Accumulated other comprehensive income   | 23,423                                   | 16,639               |
| Total stockholders' equity   | 1,051,330                                | 1,000,928            |

|  |               |               |
|--|---------------|---------------|
| Total liabilities and stockholders' equity | \$ 11,251,943 | \$ 10,600,498 |
|--|---------------|---------------|

See accompanying Notes to Unaudited Consolidated Financial Statements.

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CONSOLIDATED INCOME STATEMENTS (Unaudited)

|   | Three Months Ended March 31,             |           |
|---|--|-----------|
|   | 2015                                     | 2014      |
|   | (in thousands, except per share amounts) |           |
| Interest income:  |  |           |
| Loans, including fees   | \$ 100,391                               | \$ 86,804 |
| Investment securities   | 8,513                                    | 10,226    |
| Dividends   | 1,275                                    | 1,099     |
| Other   | 783                                      | 572       |
| Total interest income   | 110,962                                  | 98,701    |
| Interest expense:   |  |           |
| Deposits  | 5,146                                    | 4,665     |
| Other borrowings  | 2,244                                    | 2,819     |
| Junior subordinated debt  | 441                                      | 421       |
| Customer repurchase agreements  | 23                                       | 19        |
| Total interest expense  | 7,854                                    | 7,924     |
| Net interest income   | 103,108                                  | 90,777    |
| Provision for credit losses   | 700                                      | 3,500     |
| Net interest income after provision for credit losses                   | 102,408                                  | 87,277    |
| Non-interest income:  |  |           |
| Service charges and fees  | 2,889                                    | 2,561     |
| Income from bank owned life insurance                                   | 977                                      | 949       |
| Card income   | 813                                      | 786       |
| Gain on sales of investment securities, net                             | 589                                      | 366       |
| Unrealized losses on assets and liabilities measured at fair value, net | (309                                     | ) (1,276  |
| Other income  | 974                                      | 1,187     |
| Total non-interest income   | 5,933                                    | 4,573     |
| Non-interest expense:   |  |           |
| Salaries and employee benefits  | 32,541                                   | 29,555    |
| Occupancy   | 4,813                                    | 4,686     |
| Legal, professional, and directors' fees                                | 3,995                                    | 3,639     |
| Data processing   | 3,126                                    | 2,729     |
| Insurance   | 2,090                                    | 2,393     |
| Loan and repossessed asset expenses                                     | 1,090                                    | 1,147     |
| Card expense  | 474                                      | 600       |
| Marketing   | 377                                      | 559       |
| Intangible amortization   | 281                                      | 597       |
| Net gain on sales / valuations of repossessed and other assets          | (351                                     | ) (2,547  |
| Merger / restructure expense  | 159                                      | 157       |
| Other expense   | 5,438                                    | 5,972     |
| Total non-interest expense  | 54,033                                   | 49,487    |
| Income from continuing operations before provision for income taxes     | 54,308                                   | 42,363    |
| Income tax expense  | 14,118                                   | 10,624    |
| Income from continuing operations                                       | 40,190                                   | 31,739    |
| Loss from discontinued operations, net of tax                           | —  | (654      |
| Net income  | 40,190                                   | 31,085    |
| Dividends on preferred stock  | 176                                      | 353       |



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|   |          |          |
|---|----------|----------|
| Net income available to common stockholders | \$40,014 | \$30,732 |
|---|----------|----------|

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|  | Three Months Ended March 31,             |         |
|--|--|---------|
|  | 2015                                     | 2014    |
|  | (in thousands, except per share amounts) |         |
| Earnings per share from continuing operations:                         |  |         |
| Basic  | \$0.46                                   | \$0.36  |
| Diluted  | 0.45                                     | 0.36    |
| Loss per share from discontinued operations:                           |  |         |
| Basic  | —  | (0.01 ) |
| Diluted  | —  | (0.01 ) |
| Earnings per share available to common stockholders:                   |  |         |
| Basic  | 0.46                                     | 0.35    |
| Diluted  | 0.45                                     | 0.35    |
| Weighted average number of common shares outstanding:                  |  |         |
| Basic  | 87,941                                   | 86,256  |
| Diluted  | 88,452                                   | 87,123  |
| Dividends declared per common share                                    | \$—                                      | \$—     |
| See accompanying Notes to Unaudited Consolidated Financial Statements. |  |         |

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WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

|   | Three Months Ended March 31, |          |
|---|------------------------------|----------|
|   | 2015                         | 2014     |
|   | (in thousands)               |          |
| Net income  | \$40,190                     | \$31,085 |
| Other comprehensive income (loss), net:   |                              |          |
| Unrealized gain on AFS securities, net of tax effect of \$(4,277) and \$(6,365), respectively                 | 7,153                        | 10,644   |
| Realized gain on sale of AFS securities included in income, net of tax effect of \$220 and \$137 respectively | (369                         | ) (229 ) |
| Net other comprehensive income  | 6,784                        | 10,415   |
| Comprehensive income  | \$46,974                     | \$41,500 |

See accompanying Notes to Unaudited Consolidated Financial Statements.

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CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (Unaudited)

|   | Preferred Stock |           | Common Stock |        | Additional<br>Paid in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Retained<br>Earnings<br>(Accumulated<br>Deficit) | Total<br>Stockholders'<br>Equity |
|---|-----------------|-----------|--------------|--------|----------------------------------|--|--|----------------------------------|
|   | Shares          | Amount    | Shares       | Amount |                                  |  |  |                                  |
|   | (in thousands)  |           |              |        |                                  |  |  |                                  |
| Balance, December 31, 2013                                      | 141             | \$141,000 | 87,186       | \$9    | \$797,146                        | \$ (21,546 )   | \$ (61,111 )                                     | \$ 855,498                       |
| Net income  | —               | —         | —            | —      | —                                | —  | 31,085   | 31,085                           |
| Exercise of stock options                                       | —               | —         | 64           | —      | 703                              | —  | —  | 703                              |
| Restricted stock, performance stock unit, and other grants, net | —               | —         | 304          | —      | (2,543 )                         | —  | —  | (2,543 )                         |
| Dividends on preferred stock                                    | —               | —         | —            | —      | —                                | —  | (353 )   | (353 )                           |
| Other comprehensive income, net                                 | —               | —         | —            | —      | —                                | 10,415   | —  | 10,415                           |
| Balance, March 31, 2014   | 141             | \$141,000 | 87,554       | \$9    | \$795,306                        | \$ (11,131 )   | \$ (30,379 )                                     | \$ 894,805                       |
| Balance, December 31, 2014                                      | 71              | \$70,500  | 88,691       | \$9    | \$828,327                        | \$ 16,639  | \$ 85,453  | \$ 1,000,928                     |
| Net income  | —               | —         | —            | —      | —                                | —  | 40,190   | 40,190                           |
| Exercise of stock options                                       | —               | —         | 51           | —      | 793                              | —  | —  | 793                              |
| Restricted stock, performance stock unit, and other grants, net | —               | —         | 438          | —      | 2,811                            | —  | —  | 2,811                            |
| Dividends on preferred stock                                    | —               | —         | —            | —      | —                                | —  | (176 )   | (176 )                           |
| Other comprehensive income, net                                 | —               | —         | —            | —      | —                                | 6,784  | —  | 6,784                            |
| Balance, March 31, 2015   | 71              | \$70,500  | 89,180       | \$9    | \$831,931                        | \$ 23,423  | \$ 125,467                                       | \$ 1,051,330                     |

See accompanying Notes to Unaudited Consolidated Financial Statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

|   | Three Months Ended March 31, |           |
|---|------------------------------|-----------|
|   | 2015                         | 2014      |
|   | (in thousands)               |           |
| Cash flows from operating activities:   |                              |           |
| Net income  | \$40,190                     | \$31,085  |
| Adjustments to reconcile net income to cash provided by operating activities:                                   |                              |           |
| Provision for credit losses   | 700                          | 3,500     |
| Depreciation and amortization   | 1,964                        | 1,500     |
| Stock-based compensation  | 4,129                        | 332       |
| Excess tax benefit of stock-based compensation  | (4,579)                      | (787)     |
| Deferred income taxes   | 208                          | (1,696)   |
| Amortization of net premiums for investment securities  | 2,030                        | 2,050     |
| Accretion of fair market value adjustments due to acquisitions of loans   | (1,478)                      | (3,305)   |
| Accretion and amortization of fair market value adjustments due to acquisitions of other assets and liabilities | 78                           | 544       |
| Income from bank owned life insurance   | (977)                        | (949)     |
| Unrealized losses on assets and liabilities measured at fair value, net   | 309                          | 1,276     |
| (Gains) / Losses on:  |                              |           |
| Sales of investment securities  | (589)                        | (366)     |
| Sale of loans   | (201)                        | —         |
| Other assets acquired through foreclosure, net  | (1,115)                      | (1,168)   |
| Valuation adjustments of other repossessed assets, net  | 786                          | 35        |
| Sale of premises, equipment, and other assets, net  | (22)                         | (1,411)   |
| Changes in, net of acquisitions:  |                              |           |
| Other assets  | 2,889                        | 3,191     |
| Other liabilities   | 16,798                       | 6,146     |
| Net cash provided by operating activities   | 61,120                       | 39,977    |
| Cash flows from investing activities:   |                              |           |
| Investment securities - measured at fair value  |                              |           |
| Principal pay downs and maturities  | 65                           | 112       |
| Investment securities - AFS   |                              |           |
| Purchases   | (1,000)                      | (24,082)  |
| Principal pay downs and maturities  | 53,172                       | 38,332    |
| Proceeds from sales   | 78,040                       | 4,196     |
| Investment securities - HTM   |                              |           |
| Principal pay downs and maturities  | —                            | 6,600     |
| Purchase of investment tax credits  | (9,381)                      | (10,529)  |
| (Purchase) sale of money market investments, net  | (212)                        | 1,781     |
| (Purchase) liquidation of restricted stock  | (26,499)                     | 4,911     |
| Loan fundings and principal collections, net  | (440,408)                    | (322,640) |
| Purchase of premises, equipment, and other assets, net  | (2,237)                      | (1,103)   |
| Proceeds from sale of other real estate owned and repossessed assets, net                                       | 1,440                        | 13,512    |
| Net cash used in investing activities   | (347,020)                    | (288,910) |

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|  | Three Months Ended March 31, |           |
|--|------------------------------|-----------|
|  | 2015                         | 2014      |
|  | (in thousands)               |           |
| Cash flows from financing activities:                                  |                              |           |
| Net increase in deposits   | 731,374                      | 310,939   |
| Net (decrease) increase in borrowings                                  | (122,664                     | ) 97,268  |
| Proceeds from exercise of common stock options                         | 793                          | 703       |
| Excess tax benefit of stock-based compensation                         | 4,579                        | 787       |
| Cash dividends paid on preferred stock                                 | (176                         | ) (353    |
| Net cash provided by financing activities                              | 613,906                      | 409,344   |
| Net increase in cash and cash equivalents                              | 328,006                      | 160,411   |
| Cash and cash equivalents at beginning of period                       | 164,396                      | 305,514   |
| Cash and cash equivalents at end of period                             | \$492,402                    | \$465,925 |
| Supplemental disclosure:   |                              |           |
| Cash paid during the period for:                                       |                              |           |
| Interest   | \$11,499                     | \$5,916   |
| Income taxes   | 1,657                        | 2,501     |
| Non-cash investing and financing activity:                             |                              |           |
| Transfers to other assets acquired through foreclosure, net            | 7,720                        | 2,110     |
| Change in unfunded investment tax credits and SBIC commitments         | (2,000                       | ) 12,298  |
| Change in unrealized gain on AFS securities, net of tax                | 6,784                        | 10,415    |
| Change in unfunded obligations   | 30                           | 16,625    |
| See accompanying Notes to Unaudited Consolidated Financial Statements. |                              |           |

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WESTERN ALLIANCE BANCORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of operation

WAL is a bank holding company headquartered in Phoenix, Arizona, incorporated under the laws of the state of Delaware. WAL provides a full spectrum of deposit, lending, treasury management, and online banking products and services through its wholly-owned banking subsidiary, WAB. WAB operates the following full-service banking divisions: ABA in Arizona, FIB in Northern Nevada, BON in Southern Nevada, and TPB in California. The Company also serves business customers through a robust national platform of specialized financial services including AAB, WACF, WAEF, WAPF, WARF, and WAWL. In addition, the Company has one non-bank subsidiary, LVSP, which holds and manages certain non-performing loans and OREO.

Basis of presentation

The accounting and reporting policies of the Company are in accordance with GAAP and conform to practices within the financial services industry. The accounts of the Company and its consolidated subsidiaries are included in the Unaudited Consolidated Financial Statements.

Use of estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for credit losses; estimated cash flows related to PCI loans; fair value determinations related to acquisitions and other assets and liabilities carried at fair value; and accounting for income taxes. Although management believes these estimates to be reasonably accurate, actual amounts may differ. In the opinion of management, all adjustments considered necessary have been reflected in the Unaudited Consolidated Financial Statements.

Principles of consolidation

As of March 31, 2015, WAL has eight wholly-owned subsidiaries: WAB, LVSP and six unconsolidated subsidiaries used as business trusts in connection with issuance of trust-preferred securities.

The Bank has the following wholly-owned subsidiaries: WAB Investments, Inc., BON Investments, Inc., and TPB Investments, Inc., which hold certain investment securities, municipal loans and leases; BW Real Estate, Inc., which operates as a real estate investment trust and holds certain of WAB's real estate loans and related securities; BW Nevada Holdings, LLC, which owns the Company's 2700 West Sahara Avenue, Las Vegas, Nevada office building, and WAEF, which offers equipment finance services nationwide.

The Company does not have any other significant entities that should be considered for consolidation. All significant intercompany balances and transactions have been eliminated in consolidation.

Reclassifications

Certain amounts in the Consolidated Financial Statements as of December 31, 2014 and for the three months ended March 31, 2014 have been reclassified to conform to the current presentation. The reclassifications have no effect on net income or stockholders' equity as previously reported.

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### Interim financial information

The accompanying Unaudited Consolidated Financial Statements as of and for the three months ended March 31, 2015 and 2014 have been prepared in condensed format and, therefore, do not include all of the information and footnotes required by GAAP for complete financial statements. These statements have been prepared on a basis that is substantially consistent with the accounting principles applied to the Company's audited Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for each respective period presented. Such adjustments are of a normal, recurring nature. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for any other quarter or for the full year. The interim financial information should be read in conjunction with the Company's audited Consolidated Financial Statements.

### Business combinations

Business combinations are accounted for under the acquisition method of accounting in accordance with ASC 805, Business Combinations. Under the acquisition method, the acquiring entity in a business combination recognizes all of the acquired assets and assumed liabilities at their estimated fair values as of the date of acquisition. Any excess of the purchase price over the fair value of net assets and other identifiable intangible assets acquired is recorded as goodwill. To the extent the fair value of net assets acquired, including identified intangible assets, exceeds the purchase price, a bargain purchase gain is recognized. Assets acquired and liabilities assumed from contingencies are also recognized at fair value if the fair value can be determined during the measurement period. Results of operations of an acquired business are included in the Consolidated Income Statement from the date of acquisition.

Acquisition-related costs, including conversion and restructuring charges, are expensed as incurred.

### Investment securities

Investment securities may be classified as HTM, AFS or trading. The appropriate classification is initially decided at the time of purchase. Securities classified as HTM are those debt securities that the Company has both the intent and ability to hold to maturity regardless of changes in market conditions, liquidity needs or general economic conditions. These securities are carried at amortized cost. The sale of a security within three months of its maturity date or after the majority of the principal outstanding has been collected is considered a maturity for purposes of classification and disclosure.

Securities classified as AFS or trading are reported as an asset in the Consolidated Balance Sheets at their estimated fair value. As the fair value of AFS securities changes, the changes are reported net of income tax as an element of OCI, except for other-than-temporarily-impaired securities. When AFS securities are sold, the unrealized gain or loss is reclassified from OCI to non-interest income. The changes in the fair values of trading securities are reported in non-interest income. Securities classified as AFS are both equity and debt securities that the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as AFS would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, decline in credit quality, and regulatory capital considerations. Interest income is recognized based on the coupon rate and increased by accretion of discounts earned or decreased by the amortization of premiums paid over the contractual life of the security, adjusted for prepayment estimates, using the interest method.

In estimating whether there are any OTTI losses, management considers the 1) length of time and the extent to which the fair value has been less than amortized cost; 2) financial condition and near term prospects of the issuer; 3) impact of changes in market interest rates; and 4) intent and ability of the Company to retain its investment for a period of time sufficient to allow for any anticipated recovery in fair value and whether it is not more likely than not the Company would be required to sell the security.

Declines in the fair value of individual AFS debt securities that are deemed to be other-than-temporary are reflected in earnings when identified. The fair value of the debt security then becomes the new cost basis. For individual debt securities where the Company does not intend to sell the security and it is not more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis, the other-than-temporary decline in fair value of the debt security related to 1) credit loss is recognized in earnings; and 2) market or other factors is



recognized in other comprehensive income or loss.

For individual debt securities where the Company either intends to sell the security or more likely than not will not recover all of its amortized cost, the OTTI is recognized in earnings equal to the entire difference between the security's cost basis and its

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fair value at the balance sheet date. For individual debt securities for which a credit loss has been recognized in earnings, interest accruals and amortization and accretion of premiums and discounts are suspended when the credit loss is recognized. Interest received after accruals have been suspended is recognized on a cash basis.

Restricted stock

WAB is a member of the FHLB system and maintains an investment in capital stock of the FHLB based on the borrowing capacity used. The Company also maintains an investment in its primary correspondent bank. On January 30, 2015, WAB became a member of the Federal Reserve System and, as part of its membership, is required to maintain stock in the FRB in a specified ratio to its capital. These investments are considered equity securities with no actively traded market. Therefore, the shares are considered restricted investment securities. These investments are carried at cost, which is equal to the value at which they may be redeemed. The dividend income received from the stock is reported in interest income. The Company conducts a periodic review and evaluation of its restricted stock to determine if any impairment exists.

Loans, interest, and fees from loans

The Company generally holds loans for investment and has the intent and ability to hold loans until their maturity. Therefore, they are reported at book value. Net loans are stated at the amount of unpaid principal, reduced by deferred fees and costs, and an allowance for credit losses. In addition, the book value of loans that are subject to a fair value hedge is adjusted for changes in value attributable to the effective portion of the hedged benchmark interest rate risk. Purchased loans are recorded at estimated fair value on the date of purchase, comprised of unpaid principal less estimated credit losses and interest rate fair value adjustments.

The Company may acquire loans through a business combination or in a purchase for which differences may exist between the contractual cash flows and the cash flows expected to be collected, which are due, at least in part, to credit quality. Loans are evaluated individually to determine if there has been credit deterioration since origination. Such loans may then be aggregated and accounted for as a pool of loans based on common characteristics. When the Company acquires such loans, the yield that may be accreted (accretable yield) is limited to the excess of the Company's estimate of undiscounted cash flows expected to be collected over the Company's initial investment in the loan. The excess of contractual cash flows over the cash flows expected to be collected may not be recognized as an adjustment to yield, loss, or a valuation allowance. Subsequent increases in cash flows expected to be collected generally are recognized prospectively through adjustment of the loan's yield over the remaining life. Subsequent decreases to cash flows expected to be collected are recognized as impairment. The Company may not carry over or create a valuation allowance in the initial accounting for loans acquired under these circumstances. For additional information, see "Note 3. Loans, Leases and Allowance for Credit Losses" of these Notes to Unaudited Consolidated Financial Statements.

For purchased loans that are not deemed impaired, fair value adjustments attributable to both credit and interest rates are accreted (or amortized) over the contractual life of the individual loan. Loan fees collected for the origination of loans less direct loan origination costs (net deferred loan fees) are amortized over the contractual life of the loan through interest income. If the loan has scheduled payments, the amortization of the net deferred loan fee is calculated using the interest method over the contractual life of the loan. If the loan does not have scheduled payments, such as a line of credit, the net deferred loan fee is recognized as interest income on a straight-line basis over the contractual life of the loan commitment. Commitment fees based on a percentage of a customer's unused line of credit and fees related to standby letters of credit are recognized over the commitment period.

When loans are repaid, any remaining unamortized balances of premiums, discounts, or net deferred fees are recognized as interest income.

Non-accrual loans: For all loan types except credit cards, when a borrower discontinues making payments as contractually required by the note, the Company must determine whether it is appropriate to continue to accrue interest. The Company ceases accruing interest income when the loan has become delinquent by more than 90 days or when management determines that the full repayment of principal and collection of interest according to contractual terms is no longer likely. The Company may decide to continue to accrue interest on certain loans more than 90 days delinquent if the loans are well secured by collateral and in the process of collection. Credit card loans and other personal loans are typically charged off no later than 180 days delinquent.

For all loan types, when a loan is placed on non-accrual status, all interest accrued but uncollected is reversed against interest income in the period in which the status is changed and, the Company makes a loan-level decision to apply either the cash basis or cost recovery method. The Company recognizes income on a cash basis only for those non-accrual loans for which the collection of the remaining principal balance is not in doubt. Under the cost recovery method, subsequent payments received

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from the customer are applied to principal and generally no further interest income is recognized until the principal has been paid in full or until circumstances have changed such that payments are again consistently received as contractually required.

**Impaired loans:** A loan is identified as impaired when it is no longer probable that interest and principal will be collected according to the contractual terms of the original loan agreement. Generally, impaired loans are classified as non-accrual. However, in certain instances, impaired loans may continue on an accrual basis, if full repayment of all principal and interest is expected and the loan is both well secured and in the process of collection. Impaired loans are measured for reserve requirements in accordance with ASC 310, Receivables, based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral less applicable disposition costs if the loan is collateral dependent. The amount of an impairment reserve, if any, and any subsequent changes are recorded as a provision for credit losses. Losses are recorded as a charge-off when losses are confirmed. In addition to management's internal loan review process, regulators may from time to time direct the Company to modify loan grades, loan impairment calculations or loan impairment methodology.

**Troubled Debt Restructured Loans:** A TDR loan is a loan on which the Company, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise consider. The loan terms that have been modified or restructured due to a borrower's financial situation include, but are not limited to, a reduction in the stated interest rate, an extension of the maturity or renewal of the loan at an interest rate below current market, a reduction in the face amount of the debt, a reduction in the accrued interest, or deferral of interest payments. A TDR loan is also considered impaired. A TDR loan may be returned to accrual status when the loan is brought current, has performed in accordance with the contractual restructured terms for a reasonable period of time (generally six months) and the ultimate collectability of the total contractual restructured principal and interest is no longer in doubt. However, such loans continue to be considered impaired. Consistent with regulatory guidance, a TDR loan that is subsequently modified in another restructuring agreement but has shown sustained performance and classification as a TDR, will be removed from TDR status provided that the modified terms were market-based at the time of modification.

### Allowance for credit losses

Credit risk is inherent in the business of extending loans and leases to borrowers, for which the Company must maintain an adequate allowance for credit losses. The allowance for credit losses is established through a provision for credit losses recorded to expense. Loans are charged against the allowance for credit losses when management believes that the contractual principal or interest will not be collected. Subsequent recoveries, if any, are credited to the allowance. The allowance is an amount believed adequate to absorb estimated probable losses on existing loans that may become uncollectable, based on evaluation of the collectability of loans and prior credit loss experience, together with other factors. The Company formally re-evaluates and establishes the appropriate level of the allowance for credit losses on a quarterly basis.

The Company's allowance for credit loss methodology incorporates several quantitative and qualitative risk factors used to establish the appropriate allowance for credit losses at each reporting date. Quantitative factors include: 1) the Company's historical loss experience; 2) levels of and trends in delinquencies and impaired loans; 3) levels of and trends in charge-offs and recoveries; 4) trends in volume and terms of loans; 5) changes in underwriting standards or lending policies; 6) experience, ability, depth of lending staff; 7) national and local economic trends and conditions; 8) changes in credit concentrations; 9) out-of-market exposures; 10) changes in quality of loan review system; and 11) changes in the value of underlying collateral.

An internal ten-year loss history is also incorporated into the allowance calculation model. Due to the credit concentration of our loan portfolio in real estate secured loans, the value of collateral is heavily dependent on real estate values in Nevada, Arizona, and California. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic or other conditions. In addition, regulators, as an integral part of their examination processes, periodically review the Bank's allowance for credit losses, and may require us to make additions to the allowance based on their judgment about information available to them at the time of their examination. Management regularly reviews the assumptions and

formulae used in determining the allowance and makes adjustments if required to reflect the current risk profile of the portfolio.

The allowance consists of specific and general components. The specific allowance applies to impaired loans. For impaired collateral dependent loans, the reserve is calculated based on the collateral value, net of estimated disposition costs. Generally, the Company obtains independent collateral valuation analysis for each loan every twelve months. Loans not collateral dependent are evaluated based on the expected future cash flows discounted at the original contractual interest rate. The Company's impairment analysis also incorporates various valuation considerations, including loan type, loss experience, and geographic criteria.

The general allowance covers all non-impaired loans and is based on historical loss experience adjusted for the various qualitative and quantitative factors listed above.

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Other assets acquired through foreclosure

Other assets acquired through foreclosure consist primarily of properties acquired as a result of, or in-lieu-of, foreclosure. Properties or other assets (primarily repossessed assets formerly leased) are classified as OREO and other repossessed property and are initially reported at fair value of the asset less estimated selling costs. Subsequent adjustments are based on the lower of carrying value or fair value less estimated costs to sell the property. Costs related to the development or improvement of the assets are capitalized and costs related to holding the assets are charged to non-interest expense. Property is evaluated regularly to ensure the recorded amount is supported by its current fair value and valuation allowances.

Derivative financial instruments

The Company uses interest-rate swaps to mitigate interest-rate risk associated with changes to 1) the fair value of certain fixed-rate financial instruments (fair value hedges) and 2) certain cash flows related to future interest payments on variable rate financial instruments (cash flow hedges).

The Company recognizes derivatives as assets or liabilities in the Consolidated Balance Sheets at their fair value in accordance with ASC 815, Derivatives and Hedging. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and further, on the type of hedging relationship. On the date the derivative contract is entered into, the Company designates the derivative as a fair value hedge or cash flow hedge. Derivative instruments designated in a hedge relationship to mitigate exposure to changes in the fair value of an asset or liability attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

Changes in the fair value of a derivative that is designated and qualifies as a fair value hedge, along with changes in the fair value of the hedged asset or liability that are attributable to the hedged risk are recorded in current-period earnings. For a cash flow hedge, the effective portion of the change in the fair value of the derivative is recorded in AOCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Any ineffective portion of the change in fair value of a cash flow hedge is recognized immediately in non-interest income in the Consolidated Income Statement. Under both the fair value and cash flow hedge scenarios, changes in the fair value of derivatives not considered to be highly effective in hedging the change in fair value or the expected cash flows of the hedged item are recognized in earnings as non-interest income during the period of the change.

The Company documents its hedge relationships, including identification of the hedging instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transaction at the time the derivative contract is executed. Both at inception and at least quarterly thereafter, the Company assesses whether the derivatives used in hedging transactions are highly effective (as defined in the guidance) in offsetting changes in either the fair value or cash flows of the hedged item. Retroactive effectiveness is assessed, as well as the continued expectation that the hedge will remain effective prospectively. The Company discontinues hedge accounting prospectively when it is determined that a hedge is no longer highly effective. When hedge accounting is discontinued on a fair value hedge that no longer qualifies as an effective hedge, the derivative continues to be reported at fair value on the Consolidated Balance Sheets, but the carrying amount of the hedged item is no longer adjusted for future changes in fair value. The adjustment to the carrying amount of the hedged item that existed at the date hedge accounting is discontinued is amortized over the remaining life of the hedged item into earnings.

Derivative instruments that are not designated as hedges, so called free-standing derivatives, are reported in the Consolidated Balance Sheets at fair value and the changes in fair value are recognized in earnings as non-interest income during the period of change.

The Company occasionally purchases a financial instrument or originates a loan that contains an embedded derivative instrument. Upon purchasing the instrument or originating the loan, the Company assesses whether the economic characteristics of the embedded derivative are clearly and closely related to the economic characteristics of the remaining component of the financial instrument (i.e., the host contract) and whether a separate instrument with the same terms as the embedded instrument would meet the definition of a derivative instrument. When it is determined

that 1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract and 2) a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is separated from the host contract and carried at fair value. However, in cases where 1) the host contract is measured at fair value, with changes in fair value reported in current earnings, or 2) the Company is unable to reliably identify and measure an embedded derivative for separation from its host contract, the entire contract is carried on the Unaudited Consolidated Balance Sheet at fair value and is not designated as a hedging instrument.

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### Income taxes

The Company and its subsidiaries, other than BW Real Estate, Inc., file a consolidated federal tax return. Due to tax regulations and GAAP, several items of income and expense are recognized in different periods for tax return purposes than for financial reporting purposes. These items represent temporary differences. Deferred taxes are provided on an asset and liability method, whereby deferred tax assets are recognized for deductible temporary differences and tax credit carryovers and deferred tax liabilities are recognized for taxable temporary differences. A temporary difference is the difference between the reported amount of an asset or liability and its tax basis. A deferred tax asset is reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax asset will not be realized. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment. See "Note 10. Income Taxes" of these Notes to Unaudited Consolidated Financial Statements for further discussion on income taxes.

### Off-balance sheet instruments

In the ordinary course of business, the Company has entered into off-balance sheet financial instrument arrangements consisting of commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the Consolidated Financial Statements when they are funded. They involve, to varying degrees, elements of credit risk in excess of amounts recognized in the Consolidated Balance Sheets. Losses would be experienced when the Company is contractually obligated to make a payment under these instruments and must seek repayment from the borrower, which may not be as financially sound in the current period as they were when the commitment was originally made. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company enters into credit arrangements that generally provide for the termination of advances in the event of a covenant violation or other event of default. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the party. The commitments are collateralized by the same types of assets used as loan collateral. As with outstanding loans, the Company applies qualitative factors and utilization rates to its off-balance sheet obligations in determining an estimate of losses inherent in these contractual obligations. The estimate for credit losses on off-balance sheet instruments is included within other liabilities and the charge to income that establishes this liability is included in non-interest expense.

### Fair values of financial instruments

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities. ASC 820, Fair Value Measurement, establishes a framework for measuring fair value and a three-level valuation hierarchy for disclosure of fair value measurement as well as enhances disclosure requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The Company uses various valuation approaches, including market, income and/or cost approaches. ASC 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would consider in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs, as follows:

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, prepayment speeds, volatilities, etc.) or model-based valuation techniques



where all significant assumptions are observable, either directly or indirectly, in the market.

Level 3 - Valuation is generated from model-based techniques where one or more significant inputs are not observable, either directly or indirectly, in the market. These unobservable assumptions reflect the Company's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques may include use of matrix pricing, discounted cash flow models and similar techniques.

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The availability of observable inputs varies based on the nature of the specific financial instrument. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value is a market-based measure considered from the perspective of a market participant who holds the asset or owes the liability rather than an entity-specific measure. When market assumptions are available, ASC 820 requires the Company to make assumptions regarding the assumptions that market participants would use to estimate the fair value of the financial instrument at the measurement date.

ASC 825, Financial Instruments, requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value.

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction at March 31, 2015 and December 31, 2014. The estimated fair value amounts for March 31, 2015 and December 31, 2014 have been measured as of period-end, and have not been reevaluated or updated for purposes of these Consolidated Financial Statements subsequent to those dates. As such, the estimated fair values of these financial instruments subsequent to the reporting date may be different than the amounts reported at the period-end. The information in "Note 12. Fair Value Accounting" in these Notes to Unaudited Consolidated Financial Statements should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company's assets and liabilities.

Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Company's disclosures and those of other companies or banks may not be meaningful.

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

**Cash and cash equivalents**

The carrying amounts reported in the Consolidated Balance Sheets for cash and due from banks approximate their fair value.

**Money market investments**

The carrying amounts reported in the Consolidated Balance Sheets for money market investments approximate their fair value.

**Investment securities**

The fair values of CRA investments, mutual funds, and exchange-listed preferred stock are based on quoted market prices and are categorized as Level 1 in the fair value hierarchy.

The fair values of other investment securities were determined based on matrix pricing. Matrix pricing is a mathematical technique that utilizes observable market inputs including, for example, yield curves, credit ratings and prepayment speeds. Fair values determined using matrix pricing are generally categorized as Level 2 in the fair value hierarchy.

The Company owns certain CDOs for which quoted prices are not available. Quoted prices for similar assets are also not available for these investment securities. In order to determine the fair value of these securities, the Company engages a third party to estimate the future cash flows and discount rate using third party quotes adjusted based on assumptions regarding the adjustments a market participant would assume necessary for each specific security. As a result of the lack of an active market, the resulting fair values have been categorized as Level 3 in the fair value hierarchy.

**Restricted stock**

WAB is a member of the FHLB system and maintains an investment in capital stock of the FHLB. WAB also maintains an investment in its primary correspondent bank. On January 30, 2015, WAB became a member of the

Federal Reserve System and, as part of its membership, is required to maintain stock in the FRB. These investments are carried at cost since no ready market exists for them, and they have no quoted market value. The Company conducts a periodic review and evaluation of its

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restricted stock to determine if any impairment exists. The fair values of these investments have been categorized as Level 2 in the fair value hierarchy.

### Loans

Fair value for loans is estimated based on discounted cash flows using interest rates currently being offered for loans with similar terms to borrowers with similar credit quality and adjustments that the Company believes a market participant would consider in determining fair value based on a third party independent valuation. As a result, the fair value for certain loans is categorized as Level 2 in the fair value hierarchy, excluding impaired loans which are categorized as Level 3.

### Accrued interest receivable and payable

The carrying amounts reported in the Consolidated Balance Sheets for accrued interest receivable and payable approximate their fair value.

### Derivative financial instruments

All derivatives are recognized in the Consolidated Balance Sheets at their fair value. The fair value for derivatives is determined based on market prices, broker-dealer quotations on similar products or other related input parameters. As a result, the fair values have been categorized as Level 2 in the fair value hierarchy.

### Deposits

The fair value disclosed for demand and savings deposits is by definition equal to the amount payable on demand at their reporting date (that is, their carrying amount), which the Company believes a market participant would consider in determining fair value. The carrying amount for variable-rate deposit accounts approximates their fair value. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on these deposits. The fair value measurement of the deposit liabilities is categorized as Level 2 in the fair value hierarchy.

### FHLB advances and other borrowings

The fair values of the Company's borrowings are estimated using discounted cash flow analyses, based on the market rates for similar types of borrowing arrangements. The FHLB advances have been categorized as Level 2 in the fair value hierarchy due to their short durations. Other borrowings have been categorized as Level 3 in the fair value hierarchy.

### Junior subordinated debt

Junior subordinated debt is valued by comparing interest rates and spreads to an index relative to the ten-year treasury rate and discounting the contractual cash flows on the Company's debt using these market rates. Junior subordinated debt has been categorized as Level 3 in the fair value hierarchy.

### Off-balance sheet instruments

Fair values for the Company's off-balance sheet instruments (lending commitments and standby letters of credit) are based on quoted fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

### Recent accounting pronouncements

In January 2014, the FASB issued guidance within ASU 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The objective of the amendments in ASU 2014-04 to Topic 310, Receivables - Troubled Debt Restructurings by Creditors, is to clarify when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 31, 2014. The adoption of this guidance did not have a material impact on the Company's Consolidated Financial Statements.

In June 2014, the FASB issued guidance within ASU 2014-11, Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. The amendments in ASU 2014-11 to Topic 860, Transfers and Servicing, change the accounting for repurchase-to-maturity transactions to secured borrowing accounting and, for repurchase financing arrangements, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing

accounting for the repurchase agreement. An

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entity is required to present changes in accounting for transactions outstanding on the effective date as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. The accounting changes are effective for the first interim or annual period beginning after December 15, 2014. The amendments also require disclosure of information about certain transactions accounted for as a sale in which the transferor retains substantially all of the exposure to the economic return on the transferred financial assets through an agreement with the same counterparty. An entity will also be required to disclose information about repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions that are accounted for as secured borrowings. The disclosure for certain transactions accounted for as a sale is required to be presented for interim and annual periods beginning after December 15, 2014 and the disclosure for repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions accounted for as secured borrowings is required to be presented for annual periods beginning after December 15, 2014, and for interim periods beginning after March 15, 2015. The adoption of this guidance did not have a material impact on the Company's Consolidated Financial Statements.

In June 2014, the FASB issued guidance within ASU 2014-12, Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period. The amendments in ASU 2014-12 to Topic 718, Compensation - Stock Compensation, provide explicit guidance on whether to treat a performance target that could be achieved after the requisite service period as a performance condition that affects vesting or as a nonvesting condition that affects the grant-date fair value of an award. The amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. Early adoption is permitted. An entity may elect to apply the amendments either prospectively to all awards granted or modified after the effective date or retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the financial statements and to all new or modified awards thereafter. The adoption of this guidance is not expected to have a material impact on the Company's Consolidated Financial Statements.

In August 2014, the FASB issued guidance within ASU 2014-15, Presentation of Financial Statements - Going Concern. The amendments in ASU 2014-15 to Subtopic 205-40 provide guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern. The amendments require management to assess an entity's ability to continue as a going concern by incorporating and expanding upon certain principles that are currently in U.S. auditing standards. The amendments are effective for the annual period ending after December 15, 2016, and for annual periods and interim periods thereafter. Early application is permitted. The adoption of this guidance is not expected to have a material impact on the Company's Consolidated Financial Statements.

In February 2015, the FASB issued guidance within ASU 2015-02, Amendments to the Consolidation Analysis. The amendments in ASU 2015-02 to Topic 810, Consolidation, change the analysis that a reporting entity must perform to determine whether it should consolidate certain types of legal entities. Specifically, the amendments modify the evaluation of whether limited partnerships and similar legal entities are variable interest entities or voting interest entities, eliminate the presumption that a general partner should consolidate a limited partnership, affect the consolidation analysis of reporting entities that are involved with variable interest entities, particularly those that have fee arrangements and related party relationships, and provide a scope exception from consolidation guidance for reporting entities with interests in legal entities that are required to comply with or operate in accordance with requirements that are similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds. The amendments are effective for fiscal years, and for interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted. An entity may apply the amendments in this Update using a modified retrospective approach by recording a cumulative-effect adjustment to equity as of the beginning of the fiscal year of adoption or, may apply the amendments retrospectively. The adoption of this guidance is not expected to have a material impact on the Company's Consolidated Financial Statements.

In April 2015, the FASB issued guidance within ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs. The amendments in ASU 2015-03 to Subtopic 835-30, Interest - Imputation of Interest, require that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt

issuance costs are not affected by the amendments in this Update. The amendments are effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption of the amendments in this Update is permitted for financial statements that have not been previously issued. The new guidance should be applied on a retrospective basis, wherein the balance sheet of each individual period presented should be adjusted to reflect the period-specific effects of applying the new guidance. Upon transition, an entity is required to comply with the applicable disclosures for a change in accounting principle, the transition method, a description of the prior-period information that has been retrospectively adjusted, and the effect of the change on the financial statement line items. The adoption of this guidance is not expected to have a material impact on the Company's Consolidated Financial Statements.

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## 2. INVESTMENT SECURITIES

The carrying amounts and fair values of investment securities at March 31, 2015 and December 31, 2014 are summarized as follows:

|   | March 31, 2015    |                              |                                 |               |
|---|-------------------|------------------------------|---------------------------------|---------------|
|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>(Losses) | Fair Value    |
|   | (in thousands)    |                              |                                 |               |
| Available-for-sale                          |                   |                              |                                 |               |
| Collateralized debt obligations             | \$50              | \$10,470                     | \$—                             | \$10,520      |
| Commercial MBS issued by GSEs               | 2,033             | 148                          | —                               | 2,181         |
| Corporate debt securities                   | 12,772            | 743                          | —                               | 13,515        |
| CRA investments                             | 25,430            | 256                          | —                               | 25,686        |
| Municipal obligations                       | 281,703           | 13,811                       | (8                              | ) 295,506     |
| Preferred stock                             | 82,877            | 3,172                        | (1,050                          | ) 84,999      |
| Private label commercial MBS                | 4,964             | 133                          | —                               | 5,097         |
| Private label residential MBS               | 64,089            | 260                          | (990                            | ) 63,359      |
| Residential MBS issued by GSEs              | 837,380           | 17,621                       | (498                            | ) 854,503     |
| Trust preferred securities                  | 32,000            | —                            | (6,513                          | ) 25,487      |
| U.S. government sponsored agency securities | 18,700            | —                            | (125                            | ) 18,575      |
| Total AFS securities                        | \$1,361,998       | \$46,614                     | \$(9,184                        | ) \$1,399,428 |

Securities measured at fair value

Residential MBS issued by GSEs \$1,788

|   | December 31, 2014 |                              |                                 |               |
|---|-------------------|------------------------------|---------------------------------|---------------|
|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>(Losses) | Fair Value    |
| Available-for-sale                          |                   |                              |                                 |               |
| Collateralized debt obligations             | \$50              | \$11,395                     | \$—                             | \$11,445      |
| Commercial MBS issued by GSEs               | 2,047             | 100                          | —                               | 2,147         |
| Corporate debt securities                   | 52,773            | 717                          | (1,001                          | ) 52,489      |
| CRA investments                             | 24,302            | 30                           | —                               | 24,332        |
| Municipal obligations                       | 285,398           | 13,688                       | (49                             | ) 299,037     |
| Mutual funds                                | 37,449            | 500                          | (247                            | ) 37,702      |
| Preferred stock                             | 83,192            | 2,099                        | (2,679                          | ) 82,612      |
| Private label commercial MBS                | 5,017             | 132                          | —                               | 5,149         |
| Private label residential MBS               | 70,985            | 379                          | (1,121                          | ) 70,243      |
| Residential MBS issued by GSEs              | 881,734           | 11,440                       | (1,985                          | ) 891,189     |
| Trust preferred securities                  | 32,000            | —                            | (6,454                          | ) 25,546      |
| U.S. government-sponsored agency securities | 18,701            | —                            | (355                            | ) 18,346      |
| Total AFS securities                        | \$1,493,648       | \$40,480                     | \$(13,891                       | ) \$1,520,237 |

Securities measured at fair value

Residential MBS issued by GSEs \$1,858

For additional information on the fair value changes of the securities measured at fair value, see the trading securities table in "Note 12. Fair Value Accounting" of these Notes to Unaudited Consolidated Financial Statements.

The Company conducts an OTTI analysis on a quarterly basis. The initial indication of OTTI for both debt and equity securities is a decline in the market value below the amount recorded for an investment, and taking into account the



severity and duration of the decline. Another potential indication of OTTI is a downgrade below investment grade. In determining whether an impairment is OTTI, the Company considers the length of time and the extent to which the market value has been below cost, recent events specific to the issuer, including investment downgrades by rating agencies and economic conditions of its

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industry, and the Company's ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery. For marketable equity securities, the Company also considers the issuer's financial condition, capital strength, and near-term prospects.

For debt securities, for the purpose of OTTI analysis, the Company also considers the cause of the price decline (general level of interest rates and industry and issuer-specific factors), the issuer's financial condition, near-term prospects, and current ability to make future payments in a timely manner, as well as the issuer's ability to service debt, and any change in agencies' ratings at the evaluation date from the acquisition date and any likely imminent action. For ARPS with a fair value below cost that is not attributable to the credit deterioration of the issuer, such as a decline in cash flows from the security or a downgrade in the security's rating below investment grade, a loss is recorded in other comprehensive income rather than earnings when the Company determines there is intent and ability to retain its investment for a period of time sufficient to allow for any anticipated recovery in fair value.

The Company has reviewed securities for which there is an unrealized loss in accordance with its accounting policy for OTTI described above and determined that there were no impairment charges for the three months ended March 31, 2015 and 2014. The Company does not consider any securities to be other-than-temporarily impaired as of March 31, 2015 and December 31, 2014. No assurance can be made that additional OTTI will not occur in future periods.

Information pertaining to securities with gross unrealized losses at March 31, 2015 and December 31, 2014, aggregated by investment category and length of time that individual securities have been in a continuous loss position follows:

|   | March 31, 2015          |            |                         |            |                         |            |
|---|-------------------------|------------|-------------------------|------------|-------------------------|------------|
|   | Less Than Twelve Months |            | More Than Twelve Months |            | Total                   |            |
|   | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value |
|   | (in thousands)          |            |                         |            |                         |            |
| Available-for-sale                          |                         |            |                         |            |                         |            |
| Municipal obligations                       | \$8                     | \$3,540    | \$—                     | \$—        | \$8                     | \$3,540    |
| Preferred stock                             | 2                       | 443        | 1,048                   | 18,009     | 1,050                   | 18,452     |
| Private label residential MBS               | 235                     | 20,292     | 755                     | 25,301     | 990                     | 45,593     |
| Residential MBS issued by GSEs              | 2                       | 1,319      | 496                     | 45,982     | 498                     | 47,301     |
| Trust preferred securities                  | —                       | —          | 6,513                   | 25,487     | 6,513                   | 25,487     |
| U.S. government sponsored agency securities | —                       | —          | 125                     | 18,575     | 125                     | 18,575     |
| Total AFS securities                        | \$247                   | \$25,594   | \$8,937                 | \$133,354  | \$9,184                 | \$158,948  |
|   | December 31, 2014       |            |                         |            |                         |            |
|   | Less Than Twelve Months |            | More Than Twelve Months |            | Total                   |            |
|   | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value |
|   | (in thousands)          |            |                         |            |                         |            |
| Available-for-sale                          |                         |            |                         |            |                         |            |
| Corporate debt securities                   | \$139                   | \$9,860    | \$862                   | \$29,139   | \$1,001                 | \$38,999   |
| Municipal obligations                       | —                       | —          | 49                      | 4,430      | 49                      | 4,430      |
| Mutual funds                                | 247                     | 25,855     | —                       | —          | 247                     | 25,855     |
| Preferred stock                             | 232                     | 13,811     | 2,447                   | 28,109     | 2,679                   | 41,920     |
| Private label residential MBS               | 157                     | 24,056     | 964                     | 26,614     | 1,121                   | 50,670     |
| Residential MBS issued by GSEs              | 227                     | 49,217     | 1,758                   | 97,296     | 1,985                   | 146,513    |
| Trust preferred securities                  | —                       | —          | 6,454                   | 25,546     | 6,454                   | 25,546     |
|   | —                       | —          | 355                     | 18,346     | 355                     | 18,346     |

U.S. government sponsored  
agency securities

|                      |         |           |          |           |          |           |
|----------------------|---------|-----------|----------|-----------|----------|-----------|
| Total AFS securities | \$1,002 | \$122,799 | \$12,889 | \$229,480 | \$13,891 | \$352,279 |
|----------------------|---------|-----------|----------|-----------|----------|-----------|

At March 31, 2015 and December 31, 2014, the Company's unrealized losses relate primarily to interest rate fluctuations, credit spread widening, and reduced liquidity in applicable markets. The total number of securities in an unrealized loss position at March 31, 2015 was 69, compared to 109 at December 31, 2014. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysis reports. Since material downgrades have not occurred and management does not

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intend to sell the debt securities in an unrealized loss position in the foreseeable future, none of the securities described in the above table or in this paragraph were deemed to be OTTI.

The preferred stock and trust preferred securities have yields based on floating rate LIBOR, which are highly correlated to the federal funds rate and have been negatively affected by the low rate environment. This has resulted in unrealized losses for these securities. The FRB continues to express its intention to keep interest rates, particularly the federal funds rate, at historically low levels through 2015.

The amortized cost and fair value of securities as of March 31, 2015, by contractual maturities, are shown below. MBS are shown separately as individual MBS are comprised of pools of loans with varying maturities. Therefore, these securities are listed separately in the maturity summary.

|                                    | March 31, 2015 |                      |
|------------------------------------|----------------|----------------------|
|                                    | Amortized Cost | Estimated Fair Value |
|                                    | (in thousands) |                      |
| Available-for-sale                 |                |                      |
| Due in one year or less            | \$31,520       | \$31,855             |
| After one year through five years  | 63,053         | 66,268               |
| After five years through ten years | 106,629        | 110,558              |
| After ten years                    | 252,330        | 265,607              |
| Mortgage-backed securities         | 908,466        | 925,140              |
| Total AFS securities               | \$1,361,998    | \$1,399,428          |

The following tables summarize the carrying amount of the Company's investment ratings position as March 31, 2015 and December 31, 2014:

|   | March 31, 2015 |                        |               |           |                 |                  |          |             |
|---|----------------|------------------------|---------------|-----------|-----------------|------------------|----------|-------------|
|   | AAA            | Split-rated<br>AAA/AA+ | AA+ to<br>AA- | A+ to A-  | BBB+ to<br>BBB- | BB+ and<br>below | Unrated  | Totals      |
|   | (in thousands) |                        |               |           |                 |                  |          |             |
| Available-for-sale                          |                |                        |               |           |                 |                  |          |             |
| Collateralized debt obligations             | \$—            | \$—                    | \$—           | \$—       | \$—             | \$10,520         | \$—      | \$10,520    |
| Commercial MBS issued by GSEs               | —              | 2,181                  | —             | —         | —               | —                | —        | 2,181       |
| Corporate debt securities                   | —              | —                      | 2,758         | 5,614     | 5,143           | —                | —        | 13,515      |
| CRA investments                             | —              | —                      | —             | —         | —               | —                | 25,686   | 25,686      |
| Municipal obligations                       | 8,140          | —                      | 137,718       | 143,238   | 6,215           | 195              | —        | 295,506     |
| Preferred stock                             | —              | —                      | —             | —         | 56,556          | 18,386           | 10,057   | 84,999      |
| Private label commercial MBS                | 5,097          | —                      | —             | —         | —               | —                | —        | 5,097       |
| Private label residential MBS               | 53,785         | —                      | 58            | 2,935     | 3,410           | 3,171            | —        | 63,359      |
| Residential MBS issued by GSEs              | —              | 854,503                | —             | —         | —               | —                | —        | 854,503     |
| Trust preferred securities                  | —              | —                      | —             | —         | 25,487          | —                | —        | 25,487      |
| U.S. government sponsored agency securities | —              | 18,575                 | —             | —         | —               | —                | —        | 18,575      |
| Total AFS securities                        | \$67,022       | \$875,259              | \$140,534     | \$151,787 | \$96,811        | \$32,272         | \$35,743 | \$1,399,428 |

(1)

Securities measured at  
fair value

|                                   |     |          |     |     |     |     |     |          |
|-----------------------------------|-----|----------|-----|-----|-----|-----|-----|----------|
| Residential MBS<br>issued by GSEs | \$— | \$ 1,788 | \$— | \$— | \$— | \$— | \$— | \$ 1,788 |
|-----------------------------------|-----|----------|-----|-----|-----|-----|-----|----------|

(1) The Company uses the average credit rating of the combination of S&P, Moody's, and Fitch, where ratings differ.

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|   | December 31, 2014 |                        |               |           |                 |                  |          | Totals      |
|---|-------------------|------------------------|---------------|-----------|-----------------|------------------|----------|-------------|
|   | AAA               | Split-rated<br>AAA/AA+ | AA+ to<br>AA- | A+ to A-  | BBB+ to<br>BBB- | BB+ and<br>below | Unrated  |             |
|   | (in thousands)    |                        |               |           |                 |                  |          |             |
| Available-for-sale                          |                   |                        |               |           |                 |                  |          |             |
| Collateralized debt obligations             | \$—               | \$—                    | \$—           | \$—       | \$—             | \$11,445         | \$—      | \$11,445    |
| Commercial MBS issued by GSEs               | —                 | 2,147                  | —             | —         | —               | —                | —        | 2,147       |
| Corporate debt securities                   | —                 | —                      | 2,759         | 5,570     | 44,160          | —                | —        | 52,489      |
| CRA investments                             | —                 | —                      | —             | —         | —               | —                | 24,332   | 24,332      |
| Municipal obligations                       | 8,168             | —                      | 138,256       | 146,155   | 6,263           | 195              | —        | 299,037     |
| Mutual funds (2)                            | —                 | —                      | —             | —         | 37,702          | —                | —        | 37,702      |
| Preferred stock                             | —                 | —                      | —             | —         | 54,585          | 17,632           | 10,395   | 82,612      |
| Private label commercial MBS                | 5,149             | —                      | —             | —         | —               | —                | —        | 5,149       |
| Private label residential MBS               | 59,944            | —                      | 68            | 3,439     | 3,595           | 3,197            | —        | 70,243      |
| Residential MBS issued by GSEs              | —                 | 891,189                | —             | —         | —               | —                | —        | 891,189     |
| Trust preferred securities                  | —                 | —                      | —             | —         | 25,546          | —                | —        | 25,546      |
| U.S. government sponsored agency securities | —                 | 18,346                 | —             | —         | —               | —                | —        | 18,346      |
| Total AFS securities (1)                    | \$73,261          | \$911,682              | \$141,083     | \$155,164 | \$171,851       | \$32,469         | \$34,727 | \$1,520,237 |

## Securities measured at fair value

|                                |     |         |     |     |     |     |     |         |
|--------------------------------|-----|---------|-----|-----|-----|-----|-----|---------|
| Residential MBS issued by GSEs | \$— | \$1,858 | \$— | \$— | \$— | \$— | \$— | \$1,858 |
|--------------------------------|-----|---------|-----|-----|-----|-----|-----|---------|

(1) The Company uses the average credit rating of the combination of S&P, Moody's, and Fitch, where ratings differ.

(2) At least 80% of mutual funds are investment grade corporate debt securities.

Securities with carrying amounts of approximately \$739.5 million and \$755.5 million at March 31, 2015 and December 31, 2014, respectively, were pledged for various purposes as required or permitted by law.

The following table presents gross gains and losses on sales of investment securities:

|   | Three Months Ended March 31, |       |
|---|------------------------------|-------|
|   | 2015                         | 2014  |
|   | (in thousands)               |       |
| Gross gains                                 | \$1,048                      | \$366 |
| Gross losses                                | (459)                        | ) —   |
| Net gains on sales of investment securities | \$589                        | \$366 |

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## 3. LOANS, LEASES AND ALLOWANCE FOR CREDIT LOSSES

The composition of the Company's loan portfolio is as follows:

|   | March 31, 2015 | December 31, 2014 |
|---|----------------|-------------------|
|   | (in thousands) |                   |
| Commercial and industrial                   | \$3,529,173    | \$3,326,708       |
| Commercial real estate - non-owner occupied | 2,113,829      | 2,052,566         |
| Commercial real estate - owner occupied     | 1,818,002      | 1,732,888         |
| Construction and land development           | 842,894        | 748,053           |
| Residential real estate                     | 292,196        | 299,402           |
| Commercial leases                           | 196,039        | 205,639           |
| Consumer                                    | 26,421         | 33,009            |
| Loans, net of deferred loan fees and costs  | 8,818,554      | 8,398,265         |
| Allowance for credit losses                 | (112,098)      | (110,216)         |
| Total                                       | \$8,706,456    | \$8,288,049       |

Net deferred loan fees and costs as of March 31, 2015 and December 31, 2014 total \$14.5 million and \$12.5 million, respectively. Net unamortized discounts on loans total \$7.1 million and \$7.5 million as of March 31, 2015 and December 31, 2014, respectively.

The following table presents the contractual aging of the recorded investment in past due loans by class of loans:

|                                   | March 31, 2015 |                     |                     |                       |                | Total       |
|-----------------------------------|----------------|---------------------|---------------------|-----------------------|----------------|-------------|
|                                   | Current        | 30-59 Days Past Due | 60-89 Days Past Due | Over 90 days Past Due | Total Past Due |             |
|                                   | (in thousands) |                     |                     |                       |                |             |
| Commercial real estate            |                |                     |                     |                       |                |             |
| Owner occupied                    | \$1,816,700    | \$1,024             | \$—                 | \$278                 | \$1,302        | \$1,818,002 |
| Non-owner occupied                | 1,926,506      | 2,775               | —                   | 3,285                 | 6,060          | 1,932,566   |
| Multi-family                      | 180,830        | 433                 | —                   | —                     | 433            | 181,263     |
| Commercial and industrial         |                |                     |                     |                       |                |             |
| Commercial                        | 3,524,938      | 1,721               | 125                 | 2,389                 | 4,235          | 3,529,173   |
| Leases                            | 194,596        | 1,443               | —                   | —                     | 1,443          | 196,039     |
| Construction and land development |                |                     |                     |                       |                |             |
| Construction                      | 452,886        | —                   | —                   | —                     | —              | 452,886     |
| Land                              | 389,933        | —                   | 75                  | —                     | 75             | 390,008     |
| Residential real estate           | 280,560        | 7,441               | 194                 | 4,001                 | 11,636         | 292,196     |
| Consumer                          | 25,994         | 164                 | 8                   | 255                   | 427            | 26,421      |
| Total loans                       | \$8,792,943    | \$15,001            | \$402               | \$10,208              | \$25,611       | \$8,818,554 |

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|                                      | December 31, 2014 |                        |                        |                          |                   | Total       |
|--------------------------------------|-------------------|------------------------|------------------------|--------------------------|-------------------|-------------|
|                                      | Current           | 30-59 Days<br>Past Due | 60-89 Days<br>Past Due | Over 90 days<br>Past Due | Total<br>Past Due |             |
|                                      | (in thousands)    |                        |                        |                          |                   |             |
| Commercial real estate               |                   |                        |                        |                          |                   |             |
| Owner occupied                       | \$1,730,164       | \$1,406                | \$180                  | \$1,138                  | \$2,724           | \$1,732,888 |
| Non-owner occupied                   | 1,855,454         | 2,389                  | 3,361                  | 8,737                    | 14,487            | 1,869,941   |
| Multi-family                         | 182,180           | —                      | 445                    | —                        | 445               | 182,625     |
| Commercial and industrial            |                   |                        |                        |                          |                   |             |
| Commercial                           | 3,324,132         | 1,523                  | 15                     | 1,038                    | 2,576             | 3,326,708   |
| Leases                               | 205,639           | —                      | —                      | —                        | —                 | 205,639     |
| Construction and land<br>development |                   |                        |                        |                          |                   |             |
| Construction                         | 388,399           | —                      | —                      | —                        | —                 | 388,399     |
| Land                                 | 356,209           | —                      | 2,640                  | 805                      | 3,445             | 359,654     |
| Residential real estate              | 292,065           | 2,347                  | 205                    | 4,785                    | 7,337             | 299,402     |
| Consumer                             | 32,540            | 177                    | 21                     | 271                      | 469               | 33,009      |
| Total loans                          | \$8,366,782       | \$7,842                | \$6,867                | \$16,774                 | \$31,483          | \$8,398,265 |

The following table presents the recorded investment in non-accrual loans and loans past due ninety days or more and still accruing interest by class of loans:

|                                      | March 31, 2015    |                         |                      |  | December 31, 2014 |                         |                      |  |
|--------------------------------------|-------------------|-------------------------|----------------------|--|-------------------|-------------------------|----------------------|--|
|                                      | Non-accrual loans |                         |                      | Loans past<br>due 90<br>days or<br>more and<br>still<br>accruing | Non-accrual loans |                         |                      | Loans past<br>due 90<br>days or<br>more and<br>still<br>accruing |
|                                      | Current           | Past Due/<br>Delinquent | Total<br>Non-accrual |  | Current           | Past Due/<br>Delinquent | Total<br>Non-accrual |  |
|                                      | (in thousands)    |                         |                      |  |                   |                         |                      |  |
| Commercial real estate               |                   |                         |                      |  |                   |                         |                      |  |
| Owner occupied                       | \$12,178          | \$—                     | \$12,178             | \$278  | \$13,630          | \$—                     | \$13,630             | \$1,138  |
| Non-owner occupied                   | 33,094            | 271                     | 33,365               | 3,285  | 30,226            | 8,601                   | 38,827               | 2,171  |
| Multi-family                         | —                 | —                       | —                    | —  | —                 | —                       | —                    | —  |
| Commercial and industrial            |                   |                         |                      |  |                   |                         |                      |  |
| Commercial                           | 918               | 3,284                   | 4,202                | 100  | 2,621             | 496                     | 3,117                | 703  |
| Leases                               | 346               | —                       | 346                  | —  | 373               | —                       | 373                  | —  |
| Construction and land<br>development |                   |                         |                      |  |                   |                         |                      |  |
| Construction                         | —                 | —                       | —                    | —  | —                 | —                       | —                    | —  |
| Land                                 | 5,101             | —                       | 5,101                | —  | 2,686             | 2,640                   | 5,326                | 805  |
| Residential real estate              | 1,361             | 4,001                   | 5,362                | —  | 1,332             | 4,841                   | 6,173                | 232  |
| Consumer                             | —                 | 188                     | 188                  | 67   | 25                | 188                     | 213                  | 83   |
| Total                                | \$52,998          | \$7,744                 | \$60,742             | \$3,730  | \$50,893          | \$16,766                | \$67,659             | \$5,132  |

The reduction in interest income associated with loans on non-accrual status was approximately \$0.7 million and \$1.0 million for the three months ended March 31, 2015 and 2014, respectively.



The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk rating system, the Company classifies problem and potential problem loans as Special Mention, Substandard, Doubtful, and Loss. Substandard loans include those characterized by well-defined weaknesses and carry the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful, or risk rated eight, have all the weaknesses inherent in those classified as Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The final rating of Loss covers loans considered uncollectible and having such little recoverable value that it is not practical to defer writing off the asset. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention, are deemed to be Special Mention. Risk ratings are updated, at a minimum, quarterly.

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The following tables present gross loans by risk rating:

|                                      | March 31, 2015 |                    |             |          |       |             |
|--------------------------------------|----------------|--------------------|-------------|----------|-------|-------------|
|                                      | Pass           | Special<br>Mention | Substandard | Doubtful | Loss  | Total       |
|                                      | (in thousands) |                    |             |          |       |             |
| Commercial real estate               |                |                    |             |          |       |             |
| Owner occupied                       | \$1,757,286    | \$29,585           | \$29,281    | \$1,295  | \$555 | \$1,818,002 |
| Non-owner occupied                   | 1,853,930      | 23,899             | 54,304      | 433      | —     | 1,932,566   |
| Multi-family                         | 180,830        | —                  | 433         | —        | —     | 181,263     |
| Commercial and industrial            |                |                    |             |          |       |             |
| Commercial                           | 3,481,617      | 35,301             | 12,255      | —        | —     | 3,529,173   |
| Leases                               | 187,791        | 2,698              | 5,550       | —        | —     | 196,039     |
| Construction and land<br>development |                |                    |             |          |       |             |
| Construction                         | 448,657        | 4,229              | —           | —        | —     | 452,886     |
| Land                                 | 369,247        | 820                | 19,941      | —        | —     | 390,008     |
| Residential real estate              | 276,970        | 3,621              | 11,605      | —        | —     | 292,196     |
| Consumer                             | 25,918         | 192                | 311         | —        | —     | 26,421      |
| Total                                | \$8,582,246    | \$100,345          | \$133,680   | \$1,728  | \$555 | \$8,818,554 |

|                                  | March 31, 2015 |                    |             |          |       |             |
|----------------------------------|----------------|--------------------|-------------|----------|-------|-------------|
|                                  | Pass           | Special<br>Mention | Substandard | Doubtful | Loss  | Total       |
|                                  | (in thousands) |                    |             |          |       |             |
| Current (up to 29 days past due) | \$8,572,564    | \$96,831           | \$121,265   | \$1,728  | \$555 | \$8,792,943 |
| Past due 30 - 59 days            | 9,667          | 1,529              | 3,805       | —        | —     | 15,001      |
| Past due 60 - 89 days            | —              | 327                | 75          | —        | —     | 402         |
| Past due 90 days or more         | 15             | 1,658              | 8,535       | —        | —     | 10,208      |
| Total                            | \$8,582,246    | \$100,345          | \$133,680   | \$1,728  | \$555 | \$8,818,554 |

|                                      | December 31, 2014 |                    |             |          |      |             |
|--------------------------------------|-------------------|--------------------|-------------|----------|------|-------------|
|                                      | Pass              | Special<br>Mention | Substandard | Doubtful | Loss | Total       |
|                                      | (in thousands)    |                    |             |          |      |             |
| Commercial real estate               |                   |                    |             |          |      |             |
| Owner occupied                       | \$1,664,270       | \$28,072           | \$39,222    | \$1,324  | \$—  | \$1,732,888 |
| Non-owner occupied                   | 1,771,138         | 35,752             | 62,611      | 440      | —    | 1,869,941   |
| Multi-family                         | 182,180           | —                  | 445         | —        | —    | 182,625     |
| Commercial and industrial            |                   |                    |             |          |      |             |
| Commercial                           | 3,295,027         | 14,380             | 17,146      | 155      | —    | 3,326,708   |
| Leases                               | 202,772           | 2,494              | 373         | —        | —    | 205,639     |
| Construction and land<br>development |                   |                    |             |          |      |             |
| Construction                         | 383,677           | 4,241              | 481         | —        | —    | 388,399     |
| Land                                 | 328,278           | 10,289             | 21,087      | —        | —    | 359,654     |
| Residential real estate              | 284,052           | 2,044              | 13,306      | —        | —    | 299,402     |
| Consumer                             | 32,419            | 233                | 357         | —        | —    | 33,009      |
| Total                                | \$8,143,813       | \$97,505           | \$155,028   | \$1,919  | \$—  | \$8,398,265 |



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|                                  | December 31, 2014 |                    |             |          |      |             |
|----------------------------------|-------------------|--------------------|-------------|----------|------|-------------|
|                                  | Pass              | Special<br>Mention | Substandard | Doubtful | Loss | Total       |
|                                  | (in thousands)    |                    |             |          |      |             |
| Current (up to 29 days past due) | \$8,140,140       | \$95,091           | \$129,787   | \$1,764  | \$—  | \$8,366,782 |
| Past due 30 - 59 days            | 2,771             | 198                | 4,718       | 155      | —    | 7,842       |
| Past due 60 - 89 days            | 385               | 37                 | 6,445       | —        | —    | 6,867       |
| Past due 90 days or more         | 517               | 2,179              | 14,078      | —        | —    | 16,774      |
| Total                            | \$8,143,813       | \$97,505           | \$155,028   | \$1,919  | \$—  | \$8,398,265 |

The table below reflects the recorded investment in loans classified as impaired:

|   | March 31, 2015 | December 31,<br>2014 |
|---|----------------|----------------------|
|   | (in thousands) |                      |
| Impaired loans with a specific valuation allowance under ASC 310 (1)    | \$131,823      | \$124,928            |
| Impaired loans without a specific valuation allowance under ASC 310 (2) | 25,310         | 41,822               |
| Total impaired loans  | \$157,133      | \$166,750            |
| Valuation allowance related to impaired loans (3)                       | \$(9,666)      | \$(10,765)           |

(1) Includes TDR loans with a specific valuation allowance under ASC 310 of \$103.6 million and \$103.3 million at March 31, 2015 and December 31, 2014, respectively.

(2) Includes TDR loans without a specific valuation allowance under ASC 310 of \$18.7 million and \$35.0 million at March 31, 2015 and December 31, 2014, respectively.

(3) Includes valuation allowance related to TDR loans of \$7.0 million and \$8.9 million at March 31, 2015 and December 31, 2014, respectively.

The following table presents impaired loans by class:

|                                   | March 31, 2015 | December 31,<br>2014 |
|-----------------------------------|----------------|----------------------|
|                                   | (in thousands) |                      |
| Commercial real estate            |                |                      |
| Owner occupied                    | \$41,363       | \$44,893             |
| Non-owner occupied                | 61,684         | 66,324               |
| Multi-family                      | —              | —                    |
| Commercial and industrial         |                |                      |
| Commercial                        | 13,984         | 13,749               |
| Leases                            | 346            | 373                  |
| Construction and land development |                |                      |
| Construction                      | —              | —                    |
| Land                              | 21,140         | 21,748               |
| Residential real estate           | 18,274         | 19,300               |
| Consumer                          | 342            | 363                  |
| Total                             | \$157,133      | \$166,750            |

A valuation allowance is established for an impaired loan when the fair value of the loan is less than the recorded investment. In certain cases, portions of impaired loans are charged-off to realizable value instead of establishing a valuation allowance and are included, when applicable in the table above as “Impaired loans without a specific valuation allowance under ASC 310.” However, before concluding that an impaired loan needs no associated valuation allowance, an assessment is made to consider all available and relevant information for the method used to evaluate impairment and the type of loan being assessed. The valuation allowance disclosed above is included in the allowance for credit losses reported in the Consolidated Balance Sheets as of March 31, 2015 and December 31, 2014.



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The following table presents the average investment in impaired loans and income recognized on impaired loans:

|  | Three Months Ended March 31, |           |
|--|------------------------------|-----------|
|  | 2015                         | 2014      |
|  | (in thousands)               |           |
| Average balance on impaired loans                    | \$162,109                    | \$172,696 |
| Interest income recognized on impaired loans         | 1,182                        | 1,386     |
| Interest recognized on non-accrual loans, cash basis | 653                          | 606       |

The following table presents average investment in impaired loans by loan class:

|                                   | Three Months Ended March 31, |           |
|-----------------------------------|------------------------------|-----------|
|                                   | 2015                         | 2014      |
|                                   | (in thousands)               |           |
| Commercial real estate            |                              |           |
| Owner occupied                    | \$42,927                     | \$36,748  |
| Non-owner occupied                | 65,080                       | 70,039    |
| Multi-family                      | —                            | —         |
| Commercial and industrial         |                              |           |
| Commercial                        | 13,269                       | 15,583    |
| Leases                            | 357                          | 439       |
| Construction and land development |                              |           |
| Construction                      | —                            | —         |
| Land                              | 21,212                       | 22,586    |
| Residential real estate           | 18,911                       | 26,799    |
| Consumer                          | 353                          | 502       |
| Total                             | \$162,109                    | \$172,696 |

The average investment in TDR loans included in the average investment in impaired loans table above for the three months ended March 31, 2015 and 2014 was \$126.1 million and \$124.2 million, respectively.

The following table presents interest income on impaired loans by class:

|                                   | Three Months Ended March 31, |         |
|-----------------------------------|------------------------------|---------|
|                                   | 2015                         | 2014    |
|                                   | (in thousands)               |         |
| Commercial real estate            |                              |         |
| Owner occupied                    | \$420                        | \$391   |
| Non-owner occupied                | 330                          | 373     |
| Multi-family                      | —                            | —       |
| Commercial and industrial         |                              |         |
| Commercial                        | 79                           | 193     |
| Leases                            | —                            | —       |
| Construction and land development |                              |         |
| Construction                      | —                            | —       |
| Land                              | 194                          | 261     |
| Residential real estate           | 157                          | 157     |
| Consumer                          | 2                            | 11      |
| Total                             | \$1,182                      | \$1,386 |

The Company is not committed to lend significant additional funds on these impaired loans.

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The following table summarizes nonperforming assets:

|  | March 31, 2015 | December 31, 2014 |
|--|----------------|-------------------|
|  | (in thousands) |                   |
| Non-accrual loans (1)                            | \$60,742       | \$67,659          |
| Loans past due 90 days or more on accrual status | 3,730          | 5,132             |
| Troubled debt restructured loans (2)             | 71,597         | 84,720            |
| Total nonperforming loans                        | 136,069        | 157,511           |
| Other assets acquired through foreclosure, net   | 63,759         | 57,150            |
| Total nonperforming assets                       | \$199,828      | \$214,661         |

(1) Includes non-accrual TDR loans of \$50.7 million and \$53.6 million at March 31, 2015 and December 31, 2014, respectively.

(2) Includes accruing TDR loans only.

Loans Acquired with Deteriorated Credit Quality

Changes in the accretable yield for loans acquired with deteriorated credit quality in the Centennial and Western Liberty acquisitions are as follows:

|  | Three Months Ended March 31, 2015 | 2014     |
|--|-----------------------------------|----------|
|  | (in thousands)                    |          |
| Balance, at beginning of period                              | \$19,156                          | \$28,164 |
| Reclassification from non-accretable to accretable yield (1) | 430                               | 1,466    |
| Accretion to interest income                                 | (1,078                            | ) (2,404 |
| Reversal of fair value adjustments upon disposition of loans | (552                              | ) (395   |
| Balance, at end of period                                    | \$17,956                          | \$26,831 |

(1) The primary drivers of reclassification from non-accretable to accretable yield resulted from changes in estimated cash flows.

Allowance for Credit Losses

The following table summarizes the changes in the allowance for credit losses by portfolio type:

|                   | Three Months Ended March 31,      |                        |                         |                           |          |           |
|-------------------|-----------------------------------|------------------------|-------------------------|---------------------------|----------|-----------|
|                   | Construction and Land Development | Commercial Real Estate | Residential Real Estate | Commercial and Industrial | Consumer | Total     |
|                   | (in thousands)                    |                        |                         |                           |          |           |
| 2015              |                                   |                        |                         |                           |          |           |
| Beginning Balance | \$18,558                          | \$28,783               | \$7,456                 | \$54,566                  | \$853    | \$110,216 |
| Charge-offs       | —                                 | —                      | (400                    | ) (393                    | ) (54    | ) (847    |
| Recoveries        | 157                               | 383                    | 533                     | 916                       | 40       | 2,029     |
| Provision         | (716                              | ) (1,055               | ) (923                  | ) 3,562                   | (168     | ) 700     |
| Ending balance    | \$17,999                          | \$28,111               | \$6,666                 | \$58,651                  | \$671    | \$112,098 |
| 2014              |                                   |                        |                         |                           |          |           |
| Beginning Balance | \$14,519                          | \$32,064               | \$11,640                | \$39,657                  | \$2,170  | \$100,050 |
| Charge-offs       | —                                 | (171                   | ) (406                  | ) (1,478                  | ) (12    | ) (2,067  |
| Recoveries        | 211                               | 560                    | 553                     | 922                       | 170      | 2,416     |
| Provision         | 1,970                             | 2,400                  | (490                    | ) 392                     | (772     | ) 3,500   |
| Ending balance    | \$16,700                          | \$34,853               | \$11,297                | \$39,493                  | \$1,556  | \$103,899 |

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The following table presents impairment method information related to loans and allowance for credit losses by loan portfolio segment:

|   | Commercial Real Estate-Occupied<br>(in thousands) | Commercial Real Estate-Non-Occupied | Commercial and Industrial | Residential Real Estate | Construction and Land Development | Commercial Leases | Consumer  | Total Loans |
|---|---|-------------------------------------|---------------------------|-------------------------|-----------------------------------|-------------------|-----------|-------------|
| Loans as of March 31, 2015:                       |   |                                     |                           |                         |                                   |                   |           |             |
| Recorded Investment:                              |   |                                     |                           |                         |                                   |                   |           |             |
| Impaired loans with an allowance recorded         | \$27,639  | \$ 52,405                           | \$12,963                  | \$18,274                | \$ 20,368                         | \$20              | \$ 154    | \$131,823   |
| Impaired loans with no allowance recorded         | 13,724  | 9,279                               | 1,021                     | —                       | 772                               | 326               | 188       | 25,310      |
| Total loans individually evaluated for impairment | 41,363  | 61,684                              | 13,984                    | 18,274                  | 21,140                            | 346               | 342       | 157,133     |
| Loans collectively evaluated for impairment       | 1,760,512   | 1,981,415                           | 3,514,861                 | 271,368                 | 821,754                           | 195,693           | 26,079    | 8,571,682   |
| Loans acquired with deteriorated credit quality   | 16,127  | 70,730                              | 328                       | 2,554                   | —                                 | —                 | —         | 89,739      |
| Total recorded investment                         | \$1,818,002                                       | \$ 2,113,829                        | \$3,529,173               | \$292,196               | \$ 842,894                        | \$196,039         | \$ 26,421 | \$8,818,554 |
| Unpaid Principal Balance                          |   |                                     |                           |                         |                                   |                   |           |             |
| Impaired loans with an allowance recorded         | \$30,907  | \$ 53,198                           | \$15,106                  | \$23,342                | \$ 20,485                         | \$21              | \$ 167    | \$143,226   |
| Impaired loans with no allowance recorded         | 13,723  | 9,441                               | 1,036                     | —                       | 962                               | 477               | 188       | 25,827      |
| Total loans individually evaluated for impairment | 44,630  | 62,639                              | 16,142                    | 23,342                  | 21,447                            | 498               | 355       | 169,053     |
| Loans collectively                                | 1,760,512   | 1,981,415                           | 3,514,861                 | 271,368                 | 821,754                           | 195,693           | 26,079    | 8,571,682   |



|  |             |              |             |           |            |           |          |             |
|--|-------------|--------------|-------------|-----------|------------|-----------|----------|-------------|
| evaluated for<br>impairment                                |             |              |             |           |            |           |          |             |
| Loans acquired<br>with<br>deteriorated<br>credit quality   | 22,003      | 103,139      | 1,081       | 3,420     | —          | —         | —        | 129,643     |
| Total unpaid<br>principal<br>balance                       | \$1,827,145 | \$ 2,147,193 | \$3,532,084 | \$298,130 | \$ 843,201 | \$196,191 | \$26,434 | \$8,870,378 |
| Related Allowance for<br>Credit Losses                     |             |              |             |           |            |           |          |             |
| Impaired loans<br>with an<br>allowance<br>recorded         | \$2,036     | \$ 2,725     | \$2,214     | \$1,026   | \$ 1,652   | \$8       | \$5      | \$9,666     |
| Impaired loans<br>with no<br>allowance<br>recorded         | —           | —            | —           | —         | —          | —         | —        | —           |
| Total loans<br>individually<br>evaluated for<br>impairment | 2,036       | 2,725        | 2,214       | 1,026     | 1,652      | 8         | 5        | 9,666       |
| Loans<br>collectively<br>evaluated for<br>impairment       | 10,376      | 12,936       | 53,553      | 5,640     | 16,347     | 2,848     | 666      | 102,366     |
| Loans acquired<br>with<br>deteriorated<br>credit quality   | —           | 38           | 28          | —         | —          | —         | —        | 66          |
| Total allowance<br>for credit losses                       | \$12,412    | \$ 15,699    | \$55,795    | \$6,666   | \$ 17,999  | \$2,856   | \$ 671   | \$112,098   |

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|  | Commercial<br>Real<br>Estate-Owner<br>Occupied<br>(in thousands) | Commercial<br>Real<br>Estate-Non-Owner<br>Occupied | Commercial<br>and<br>Industrial | Residential<br>Real<br>Estate | Construction<br>and Land<br>Development | Commercial<br>Leases | Consumer  | Total Loans |
|--|--|--|---------------------------------|-------------------------------|---|----------------------|-----------|-------------|
| Loans as of December 31,<br>2014:                          |  |  |                                 |                               |   |                      |           |             |
| Recorded   |  |  |                                 |                               |   |                      |           |             |
| Investment:  |  |  |                                 |                               |   |                      |           |             |
| Impaired loans<br>with an<br>allowance<br>recorded         | \$28,024   | \$ 44,937  | \$11,399                        | \$19,300                      | \$ 21,052                               | \$41                 | \$ 175    | \$124,928   |
| Impaired loans<br>with no<br>allowance<br>recorded         | 16,869   | 21,387   | 2,350                           | —                             | 696                                     | 332                  | 188       | 41,822      |
| Total loans<br>individually<br>evaluated for<br>impairment | 44,893   | 66,324   | 13,749                          | 19,300                        | 21,748                                  | 373                  | 363       | 166,750     |
| Loans<br>collectively<br>evaluated for<br>impairment       | 1,670,083  | 1,910,420  | 3,312,629                       | 277,692                       | 726,305                                 | 205,266              | 32,646    | 8,135,041   |
| Loans acquired<br>with<br>deteriorated<br>credit quality   | 17,912   | 75,822   | 330                             | 2,410                         | —                                       | —                    | —         | 96,474      |
| Total recorded<br>investment                               | \$1,732,888  | \$ 2,052,566                                       | \$3,326,708                     | \$299,402                     | \$ 748,053                              | \$205,639            | \$ 33,009 | \$8,398,265 |
| Unpaid<br>Principal<br>Balance                             |  |  |                                 |                               |   |                      |           |             |
| Impaired loans<br>with an<br>allowance<br>recorded         | \$31,292   | \$ 45,853  | \$11,829                        | \$24,420                      | \$ 21,169                               | \$41                 | \$ 187    | \$134,791   |
| Impaired loans<br>with no<br>allowance<br>recorded         | 17,010   | 21,550   | 4,104                           | —                             | 885                                     | 483                  | 188       | 44,220      |
| Total loans<br>individually<br>evaluated for<br>impairment | 48,302   | 67,403   | 15,933                          | 24,420                        | 22,054                                  | 524                  | 375       | 179,011     |
| Loans<br>collectively<br>evaluated for                     | 1,670,083  | 1,910,420  | 3,312,629                       | 277,692                       | 726,305                                 | 205,266              | 32,646    | 8,135,041   |

|   |             |              |             |           |            |           |           |             |
|---|-------------|--------------|-------------|-----------|------------|-----------|-----------|-------------|
| impairment  |             |              |             |           |            |           |           |             |
| Loans acquired with deteriorated credit quality   | 24,273      | 108,935      | 1,150       | 3,439     | —          | —         | —         | 137,797     |
| Total unpaid principal balance                    | \$1,742,658 | \$ 2,086,758 | \$3,329,712 | \$305,551 | \$ 748,359 | \$205,790 | \$ 33,021 | \$8,451,849 |
| Related Allowance for Credit Losses               |             |              |             |           |            |           |           |             |
| Impaired loans with an allowance recorded         | \$2,082     | \$ 2,537     | \$1,926     | \$1,052   | \$ 3,112   | \$39      | \$17      | \$10,765    |
| Impaired loans with no allowance recorded         | —           | —            | —           | —         | —          | —         | —         | —           |
| Total loans individually evaluated for impairment | 2,082       | 2,537        | 1,926       | 1,052     | 3,112      | 39        | 17        | 10,765      |
| Loans collectively evaluated for impairment       | 10,198      | 13,734       | 49,809      | 6,404     | 15,446     | 2,761     | 836       | 99,188      |
| Loans acquired with deteriorated credit quality   | 174         | 58           | 31          | —         | —          | —         | —         | 263         |
| Total allowance for credit losses                 | \$12,454    | \$ 16,329    | \$51,766    | \$7,456   | \$ 18,558  | \$2,800   | \$ 853    | \$110,216   |

#### Troubled Debt Restructurings

A TDR loan is a loan on which the Company, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise consider. The loan terms that have been modified or restructured due to a borrower's financial situation include, but are not limited to, a reduction in the stated interest rate, an extension of the maturity or renewal of the loan at an interest rate below current market, a reduction in the face amount of the debt, a reduction in the accrued interest, or deferral of interest payments. The majority of the Company's modifications are extensions in terms or deferral of payments which result in no lost principal or interest followed by reductions in interest rates or accrued interest. A TDR loan is also considered impaired. Consistent with regulatory guidance, a TDR loan that is subsequently modified in another restructuring agreement but has shown sustained performance and classification as a TDR, will be removed from TDR status provided that the modified terms were market-based at the time of modification.

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The Company did not have any new TDR loans during the three months ended March 31, 2015. The following table presents information on the financial effects of TDR loans by class for the three months ended March 31, 2014:

Three Months Ended March 31, 2014

|                                      | Number<br>of Loans | Pre-Modification<br>Outstanding<br>Recorded<br>Investment | Forgiven<br>Principal<br>Balance | Lost<br>Interest<br>Income | Post-Modification<br>Outstanding<br>Recorded<br>Investment | Waived<br>Fees and<br>Other<br>Expenses |
|--------------------------------------|--------------------|---|----------------------------------|----------------------------|--|---|
| (dollars in thousands)               |                    |   |                                  |                            |  |   |
| Commercial real estate               |                    |   |                                  |                            |  |   |
| Owner occupied                       | 1                  | \$798   | \$378                            | \$117                      | \$303  | \$33                                    |
| Non-owner occupied                   | —                  | —   | —                                | —                          | —  | —                                       |
| Multi-family                         | —                  | —   | —                                | —                          | —  | —                                       |
| Commercial and industrial            |                    |   |                                  |                            |  |   |
| Commercial                           | 1                  | 63  | —                                | —                          | 63   | 3                                       |
| Leases                               | —                  | —   | —                                | —                          | —  | —                                       |
| Construction and land<br>development |                    |   |                                  |                            |  |   |
| Construction                         | —                  | —   | —                                | —                          | —  | —                                       |
| Land                                 | —                  | —   | —                                | —                          | —  | —                                       |
| Residential real estate              | 1                  | 405   | 166                              | 37                         | 202  | —                                       |
| Consumer                             | —                  | —   | —                                | —                          | —  | —                                       |
| Total                                | 3                  | \$1,266   | \$544                            | \$154                      | \$568  | \$36                                    |

The following table presents TDR loans by class for which there was a payment default during the period:

|                                   | Three Months Ended March 31,<br>2015 |                        | Three Months Ended March 31,<br>2014 |                        |
|-----------------------------------|--------------------------------------|------------------------|--------------------------------------|------------------------|
|                                   | Number of<br>Loans                   | Recorded<br>Investment | Number of<br>Loans                   | Recorded<br>Investment |
| (dollars in thousands)            |                                      |                        |                                      |                        |
| Commercial real estate            |                                      |                        |                                      |                        |
| Owner occupied                    | —                                    | \$—                    | 1                                    | \$303                  |
| Non-owner occupied                | —                                    | —                      | —                                    | —                      |
| Multi-family                      | —                                    | —                      | —                                    | —                      |
| Commercial and industrial         |                                      |                        |                                      |                        |
| Commercial                        | —                                    | —                      | 1                                    | 63                     |
| Leases                            | —                                    | —                      | —                                    | —                      |
| Construction and land development |                                      |                        |                                      |                        |
| Construction                      | 1                                    | 137                    | —                                    | —                      |
| Land                              | —                                    | —                      | —                                    | —                      |
| Residential real estate           | —                                    | —                      | 1                                    | 202                    |
| Consumer                          | —                                    | —                      | —                                    | —                      |
| Total                             | 1                                    | \$137                  | 3                                    | \$568                  |

A TDR loan is deemed to have a payment default when it becomes past due 90 days, goes on non-accrual, or is restructured again. Payment defaults, along with other qualitative indicators, are considered by management in the determination of the allowance for credit losses.

At March 31, 2015, loan commitments outstanding on TDR loans were not significant. At December 31, 2014, there was \$1.2 million loan commitments outstanding on TDR loans.

#### Loan Purchases and Sales

For the three months ended March 31, 2015 and 2014, the Company had secondary market loan purchases of \$18.4 million and \$15.6 million, respectively. For 2015, these purchased loans consisted of \$11.0 million of commercial and

industrial loans, \$6.0 million of commercial real estate loans, and \$1.4 million of commercial leases. For 2014, these purchased loans consisted of

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commercial and industrial loans. In addition, the Company periodically acquires newly originated loans at closing through participations or loan syndications.

During the three months ended March 31, 2015, the Company sold loans with a carrying value of \$10.0 million and recognized a gain of \$0.2 million on the sale. The Company had no significant loan sales in 2014.

**4. OTHER ASSETS ACQUIRED THROUGH FORECLOSURE**

The following table represents the changes in other assets acquired through foreclosure:

|   | Three Months Ended March 31,<br>2015 |                        |             |
|---|--------------------------------------|------------------------|-------------|
|   | Gross Balance                        | Valuation<br>Allowance | Net Balance |
|   | (in thousands)                       |                        |             |
| Balance, beginning of period  | \$71,421                             | \$(14,271 )            | \$57,150    |
| Transfers to other assets acquired through foreclosure, net               | 7,720                                | —                      | 7,720       |
| Proceeds from sale of other real estate owned and repossessed assets, net | (2,288 )                             | 848                    | (1,440 )    |
| Valuation adjustments, net  | —                                    | (786 )                 | (786 )      |
| Gains, net (1)  | 1,115                                | —                      | 1,115       |
| Balance, end of period  | \$77,968                             | \$(14,209 )            | \$63,759    |
|   | 2014                                 |                        |             |
| Balance, beginning of period  | \$88,421                             | \$(21,702 )            | \$66,719    |
| Transfers to other assets acquired through foreclosure, net               | 2,110                                | —                      | 2,110       |
| Proceeds from sale of other real estate owned and repossessed assets, net | (19,473 )                            | 5,961                  | (13,512 )   |
| Valuation adjustments, net  | —                                    | (35 )                  | (35 )       |
| Gains, net (1)  | 1,168                                | —                      | 1,168       |
| Balance, end of period  | \$72,226                             | \$(15,776 )            | \$56,450    |

(1) Includes net gains related to initial transfers to other assets of \$0.6 million and zero during the three months ended March 31, 2015 and 2014, respectively, pursuant to accounting guidance.

At March 31, 2015 and December 31, 2014, the majority of the Company's repossessed assets consisted of properties located in Nevada. The Company held 68 properties at March 31, 2015, compared to 67 at December 31, 2014.

**5. OTHER BORROWINGS**

The following table summarizes the Company's borrowings as of March 31, 2015 and December 31, 2014:

|                             | March 31, 2015 | December 31,<br>2014 |
|-----------------------------|----------------|----------------------|
|                             | (in thousands) |                      |
| <b>Short-Term:</b>          |                |                      |
| Revolving line of credit    | \$—            | \$25,000             |
| FHLB advances               | 16,949         | 96,987               |
| Other short-term debt       | 58,280         | 58,182               |
| Total short-term borrowings | \$75,229       | \$180,169            |
| <b>Long-Term:</b>           |                |                      |
| FHLB advances               | \$200,000      | \$210,094            |
| Total long-term borrowings  | \$200,000      | \$210,094            |

The Company maintains other lines of credit with correspondent banks totaling \$70.0 million, of which \$25.0 million is secured by pledged securities and \$45.0 million is unsecured. As of March 31, 2015, there were no outstanding balances on the Company's lines of credit. At December 31, 2014, the Company had revolving lines of credit with other institutions with outstanding advances totaling \$25.0 million, at an interest rate of 1.75%. In addition, the Bank has entered into federal funds credit line agreements with correspondent banks under which it can borrow up to \$100.0

million on an unsecured basis. There

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were no amounts outstanding on these lines of credit as of March 31, 2015 and December 31, 2014. The lending institutions will determine the interest rate charged on funds at the time of the borrowing.

The Company maintains lines of credit with the FHLB and FRB. The Company's borrowing capacity is determined based on collateral pledged, generally consisting of investment securities and loans, at the time of the borrowing. At March 31, 2015, there were \$16.9 million of FHLB advances classified as short-term with a weighted average interest rate of 1.91%. At December 31, 2014, short-term FHLB advances of \$97.0 million had a weighted average interest rate of 1.24%.

The Company has also issued 10% Senior Notes with a remaining principal balance of \$58.4 million and a carrying value of \$58.3 million at March 31, 2015, maturing in September 2015. The weighted average interest rate on all short-term debt is 8.20% at March 31, 2015, compared to 4.15% at December 31, 2014.

At March 31, 2015, there was \$200.0 million of FHLB advances classified as long-term, with a weighted average interest rate of 1.04%. The weighted average interest rate on long-term debt was 1.06% at December 31, 2014. As of March 31, 2015 and December 31, 2014, the Company had additional available credit with the FHLB of approximately \$1.06 billion and \$935.0 million, respectively, and with the FRB of approximately \$1.21 billion and \$1.15 billion, respectively.

### 6. STOCKHOLDERS' EQUITY

#### Common Stock Issuance Under ATM Distribution Agreement

On June 4, 2014, the Company entered into a distribution agency agreement with Credit Suisse Securities (USA) LLC, under which the Company may sell shares of its common stock up to an aggregate offering price of \$100.0 million on the New York Stock Exchange. The parties executed an Amended and Restated Distribution Agency Agreement on October 30, 2014. The Company pays Credit Suisse a mutually agreed rate, not to exceed 2% of the gross offering proceeds of the shares. The common stock will be sold at prevailing market prices at the time of the sale or at negotiated prices and, as a result, prices will vary.

Sales in the ATM offering are being made pursuant to a prospectus dated May 14, 2012 and a prospectus supplement filed with the SEC on June 4, 2014, in connection with one or more offerings of shares from the Company's shelf registration statement on Form S-3 (No. 333-181128). During the three months ended March 31, 2015 and 2014, there were no sales under the ATM offering.

#### Stock-Based Compensation

##### Restricted Stock

For the three months ended March 31, 2015, 291,000 shares of restricted stock that vest over three years were granted to Company employees and 64,000 shares of restricted stock that will be fully vested at June 30, 2015 were granted to non-employee WAL and WAB directors. The Company estimates the compensation cost for restricted stock grants based upon the grant date fair value. The aggregate grant date fair value for the restricted stock issued during the three months ended March 31, 2015 was \$9.4 million. For the three months ended March 31, 2015, the Company recognized \$2.5 million in stock-based compensation expense related to these restricted stock grants, compared to \$1.7 million in expense for the three months ended March 31, 2014.

In addition, the Company granted 52,200 shares of restricted stock to certain members of executive management that have both performance and service conditions that affect vesting. The performance condition is based on achieving an EPS target for fiscal year 2015 and, if this target is met, the restricted stock will vest over a three year service period. Assuming the EPS target is met, the grant date fair value of the awards was \$1.4 million. For the three months ended March 31, 2015, the Company recognized \$0.1 million in stock-based compensation expense related to these restricted stock grants. There was no related stock-based compensation expense for the three months ended March 31, 2014.

There were approximately 1.0 million and 1.1 million restricted shares outstanding at March 31, 2015 and December 31, 2014, respectively.

##### Performance Stock Units

In January 2012, the Company began granting executive management committee members performance stock units that do not vest unless the Company achieves a specified cumulative EPS target over a three-year performance period. The Company estimates the cost of performance stock units based upon the grant date fair value and expected vesting



percentage over the three-year performance period. For the three months ended March 31, 2015, the Company recognized \$1.0 million in stock-

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based compensation expense related to these performance stock units, compared to \$0.7 million in expense for the three months ended March 31, 2014.

The first three-year performance period ended on December 31, 2014, and the Company's cumulative EPS for the performance period exceeded the level required for a maximum award under the terms of the grant. As a result, on February 18, 2015, executive management committee members were granted 285,000 of fully vested common shares. As of March 31, 2015, outstanding performance stock unit grants related to 2013 and 2014 are expected to pay out at the maximum award amount, or 514,450 common shares. In January 2015, performance stock units were granted to executive management committee members with cumulative target awards equivalent to 104,300 shares of common stock. Assuming a 100% vesting percentage for the 2015 performance stock units, the grant date fair value of the awards was \$2.8 million.

**7. ACCUMULATED OTHER COMPREHENSIVE INCOME**

The following table summarizes the changes in accumulated other comprehensive loss by component, net of tax, for the periods indicated:

|  | Three Months Ended March 31,<br>2015                                |                                     |          | 2014  |                                     |            |
|--|---|-------------------------------------|----------|---|-------------------------------------|------------|
|  | Unrealized<br>holding gains<br>(losses) on<br>AFS<br>(in thousands) | Impairment<br>loss on<br>securities | Total    | Unrealized<br>holding gains<br>(losses) on<br>AFS | Impairment<br>loss on<br>securities | Total      |
| Beginning Balance  | \$16,495  | \$144                               | \$16,639 | \$(21,690)  | \$144                               | \$(21,546) |
| Other comprehensive<br>income before<br>reclassifications              | 7,153   | —                                   | 7,153    | 10,644  | —                                   | 10,644     |
| Amounts reclassified<br>from accumulated other<br>comprehensive income | (369)   | —                                   | (369)    | (229)   | —                                   | (229)      |
| Net current-period other<br>comprehensive income                       | 6,784   | —                                   | 6,784    | 10,415  | —                                   | 10,415     |
| Ending Balance   | \$23,279  | \$144                               | \$23,423 | \$(11,275)  | \$144                               | \$(11,131) |

The following table presents reclassifications out of accumulated other comprehensive income (loss):

| Income Statement Classification             | Three Months Ended March<br>31, |       |
|---|---------------------------------|-------|
|   | 2015                            | 2014  |
|   | (in thousands)                  |       |
| Gain on sales of investment securities, net | \$589                           | \$366 |
| Income tax expense                          | (220)                           | (137) |
| Net of tax                                  | \$369                           | \$229 |

**8. DERIVATIVES AND HEDGING ACTIVITIES**

The Company is a party to various derivative instruments, mainly through its subsidiary, WAB. Derivative instruments are contracts between two or more parties that have a notional amount and an underlying variable, require a small or no initial investment, and allow for the net settlement of positions. A derivative's notional amount serves as the basis for the payment provision of the contract and takes the form of units, such as shares or dollars. A derivative's underlying variable is a specified interest rate, security price, commodity price, foreign exchange rate, index, or other variable. The interaction between the notional amount and the underlying variable determines the number of units to be exchanged between the parties and influences the fair value of the derivative contract.

The primary type of derivatives that the Company uses are interest rate swaps. Generally, these instruments are used to help manage the Company's exposure to interest rate risk and meet client financing and hedging needs.

Derivatives are recorded at fair value in the Consolidated Balance Sheet, after taking into account the effects of bilateral collateral and master netting agreements. These agreements allow the Company to settle all derivative contracts held with the same counterparty on a net basis, and to offset net derivative positions with related cash collateral, where applicable.

As of March 31, 2015, December 31, 2014, and March 31, 2014, the Company does not have any outstanding cash flow hedges or free-standing derivatives.

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## Derivatives Designated in Hedge Relationships

The Company utilizes derivatives that have been designated as part of a hedge relationship in accordance with the applicable accounting guidance to minimize the exposure to changes in benchmark interest rates and volatility of net interest income and EVE to interest rate fluctuations. The primary derivative instruments used to manage interest rate risk are interest rate swaps, which convert the contractual interest rate index of agreed-upon amounts of assets and liabilities (i.e., notional amounts) to another interest rate index.

The Company designates its “pay fixed/receive variable” interest rate swaps as fair value hedges. These contracts convert certain fixed-rate long-term loan assets into variable-rate assets, thereby modifying the Company's exposure to changes in interest rates. As a result, the Company receives variable-rate interest payments in exchange for making fixed-rate payments over the lives of the contracts without exchanging the notional amounts.

## Fair Values, Volume of Activity, and Gain/Loss Information Related to Derivative Instruments

The following table summarizes the fair values of the Company's derivative instruments on a gross and net basis as of March 31, 2015, December 31, 2014, and March 31, 2014. The change in the notional amounts of these derivatives from December 31, 2014 to March 31, 2015 indicates the volume of the Company's derivative transaction activity during the first three months of 2015. The derivative asset and liability balances are presented on a gross basis, prior to the application of bilateral collateral and master netting agreements. Total derivative assets and liabilities are adjusted to take into account the impact of legally enforceable master netting agreements that allow the Company to settle all derivative contracts with the same counterparty on a net basis and to offset the net derivative position with the related collateral. Where master netting agreements are not in effect or are not enforceable under bankruptcy laws, the Company does not adjust those derivative amounts with counterparties. The fair value of derivative contracts, after taking into account the effects of master netting agreements, is included in other assets or other liabilities in the Consolidated Balance Sheets, as indicated in the following table:

|  | March 31, 2015  |                              |                                   | December 31, 2014 |                              |                                   | March 31, 2014  |                              |                                   |
|--|-----------------|------------------------------|-----------------------------------|-------------------|------------------------------|-----------------------------------|-----------------|------------------------------|-----------------------------------|
|  | Notional Amount | Fair Value Derivative Assets | Fair Value Derivative Liabilities | Notional Amount   | Fair Value Derivative Assets | Fair Value Derivative Liabilities | Notional Amount | Fair Value Derivative Assets | Fair Value Derivative Liabilities |
| (in thousands)                                 |                 |                              |                                   |                   |                              |                                   |                 |                              |                                   |
| Derivatives designated as hedging instruments: |                 |                              |                                   |                   |                              |                                   |                 |                              |                                   |
| Fair value hedges                              |                 |                              |                                   |                   |                              |                                   |                 |                              |                                   |
| Interest rate swaps                            | \$670,942       | \$7                          | \$73,049                          | \$647,703         | \$7                          | \$57,820                          | \$516,829       | \$55                         | \$12,423                          |
| Total  | 670,942         | 7                            | 73,049                            | 647,703           | 7                            | 57,820                            | 516,829         | 55                           | 12,423                            |
| Netting adjustments (1)                        | —               | —                            | —                                 | —                 | —                            | —                                 | —               | 55                           | 55                                |
| Net derivatives in the balance sheet           | \$670,942       | \$7                          | \$73,049                          | \$647,703         | \$7                          | \$57,820                          | \$516,829       | \$—                          | \$12,368                          |

(1) Netting adjustments represent the amounts recorded to convert our derivative balances from a gross basis to a net basis in accordance with the applicable accounting guidance.

## Fair value hedges

An assessment of effectiveness is performed at both initiation of a hedge and on a quarterly basis thereafter. All of the Company's fair value hedges remained “highly effective” as of March 31, 2015, December 31, 2014, and March 31, 2014.

The following table summarizes the pre-tax net gains (losses) on fair value hedges for the three months ended March 31, 2015 and March 31, 2014 and where they are recorded in the income statement.

| Income Statement Classification | Three Months Ended March 31,   |                                 |                                |                                 |
|---------------------------------|--------------------------------|---------------------------------|--------------------------------|---------------------------------|
|                                 | 2015                           |                                 | 2014                           |                                 |
|                                 | Net Gain (Loss) on Derivatives | Increase (Decrease) to Basis of | Net Gain (Loss) on Derivatives | Increase (Decrease) to Basis of |

|   | Hedged Assets<br>(a) |            | Hedged Assets<br>(a) |            |
|---|----------------------|------------|----------------------|------------|
|   | (in thousands)       |            |                      |            |
| Unrealized (losses) gains on assets and liabilities measured at fair value, net | \$(15,230            | ) \$15,235 | \$(15,139            | ) \$14,775 |

(a) Net gain (loss) on loans represent the change in fair value caused by fluctuations in interest rates; differences relate to ineffectiveness associated with the fair value hedge.

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## Counterparty Credit Risk

Like other financial instruments, derivatives contain an element of credit risk. This risk is measured as the expected positive replacement value of the contracts. Management generally enters into bilateral collateral and master netting agreements that provide for the net settlement of all contracts with the same counterparty. Additionally, management monitors counterparty credit risk exposure on each contract to determine appropriate limits on the Company's total credit exposure across all product types. In general, the Company has a zero credit threshold with regard to derivative exposure with counterparties. Management reviews the Company's collateral positions on a daily basis and exchanges collateral with counterparties in accordance with standard ISDA documentation and other related agreements. The Company generally holds collateral in the form of highly rated securities issued by the U.S. Treasury or government-sponsored enterprises, such as GNMA, FNMA, and FHLMC. The total collateral netted against net derivative liabilities totaled \$69.7 million at March 31, 2015, \$57.8 million at December 31, 2014, and \$12.0 million at March 31, 2014.

The following table summarizes our largest exposure to an individual counterparty at the dates indicated:

|   | March 31, 2015 | December 31,<br>2014 | March 31, 2014 |
|---|----------------|----------------------|----------------|
|   | (in thousands) |                      |                |
| Largest gross exposure (derivative asset) to an individual counterparty | \$7            | \$7                  | \$49           |
| Collateral posted by this counterparty                                  | —              | —                    | —              |
| Derivative liability with this counterparty                             | —              | —                    | 12,037         |
| Collateral pledged to this counterparty                                 | —              | —                    | 24,040         |
| Net exposure after netting adjustments and collateral                   | \$7            | \$7                  | \$49           |

## Credit Risk Contingent Features

Management has entered into certain derivative contracts that require the Company to post collateral to the counterparties when these contracts are in a net liability position. Conversely, the counterparties post collateral when these contracts are in a net asset position. The amount of collateral to be posted is based on the amount of the net liability and exposure thresholds. As of March 31, 2015, December 31, 2014, and March 31, 2014 the aggregate fair value of all derivative contracts with credit risk contingent features (i.e., those containing collateral posting provisions) held by the Company that were in a net liability position totaled \$73.0 million, \$57.8 million, and \$12.4 million, respectively. As of March 31, 2015, the Company was in an over-collateralized net position of \$13.6 million after considering \$83.3 million of collateral held in the form of securities. As of December 31, 2014 and March 31, 2014, the Company was in an over-collateralized position of \$14.2 million and \$12.1 million, respectively.

## 9. EARNINGS PER SHARE

Diluted EPS is based on the weighted average outstanding common shares during each period, including common stock equivalents. Basic EPS is based on the weighted average outstanding common shares during the period.

The following table presents the calculation of basic and diluted EPS:

|   | Three Months Ended March 31,                |          |
|---|---|----------|
|   | 2015  | 2014     |
|   | (in thousands,<br>except per share amounts) |          |
| Weighted average shares - basic             | 87,941                                      | 86,256   |
| Dilutive effect of stock awards             | 511   | 867      |
| Weighted average shares - diluted           | 88,452                                      | 87,123   |
| Net income available to common stockholders | \$40,014                                    | \$30,732 |
| Earnings per share - basic                  | 0.46  | 0.35     |
| Earnings per share - diluted                | 0.45  | 0.35     |

The Company had zero and 1,500 stock options outstanding as of March 31, 2015 and December 31, 2014, respectively, that were not included in the computation of diluted earnings per common share because their effect would be anti-dilutive.



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### 10. INCOME TAXES

Deferred tax assets and liabilities are included in the Consolidated Financial Statements at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

For the three months ended March 31, 2015, the net deferred tax assets decreased \$3.6 million to \$59.1 million. This overall decrease was primarily the result of the decreases to deferred tax assets from changes in the fair market value of AFS securities, stock-based compensation awards vesting, and fair market value adjustments related to acquired loans, which were partially offset by an increase to the deferred tax assets for the allowance for credit losses.

Although realization is not assured, the Company believes that the realization of the recognized deferred tax asset of \$59.1 million at March 31, 2015 is more likely than not based on expectations as to future taxable income and based on available tax planning strategies within the meaning of ASC 740, Income Taxes, that could be implemented if necessary to prevent a carryover from expiring.

As of March 31, 2015 and December 31, 2014, the Company had a \$1.3 million and \$1.8 million, respectively, deferred tax valuation allowance related to net capital loss carryovers from the sale of preferred stock investments and \$0.5 million, for both periods, related to IRC Section 382 limitations associated with the Company's acquisition of Western Liberty and Arizona state NOL carryovers.

The deferred tax asset related to federal and state NOL carryovers outstanding at March 31, 2015 and December 31, 2014 available to reduce the tax liability in future years totaled \$8.5 million. The entire \$8.5 million of tax benefits relate to federal NOL carryovers (subject to an annual limitation imposed by IRC Section 382). The Company's ability to use federal NOL carryovers, as well as its ability to use certain future tax deductions called NUBILs associated with the Company's acquisition of Western Liberty and Centennial will be subject to separate annual limitations of \$1.8 million and \$1.6 million of deductions from taxable income, respectively. In management's opinion, it is more likely than not that the results of future operations will generate sufficient taxable income to realize all but \$0.5 million of the deferred tax benefits related to these NOL carryovers and NUBILs.

The effective tax rate was 26.00% and 25.08% for the three months ended March 31, 2015 and 2014, respectively. The increase in the effective tax rate is primarily due to proportionately lower tax-exempt income and a decrease in the amount of valuation allowance that will be released during 2015.

#### Investments in LIHTC

The Company invests in LIHTC funds that are designed to generate a return primarily through the realization of federal tax credits.

Investments in LIHTC and unfunded LIHTC obligations are included as part of other assets and other liabilities, respectively, in the Consolidated Balance Sheets and total \$126.6 million and \$42.0 million, respectively, as of March 31, 2015. For each of the three months ended March 31, 2015 and 2014, \$3.0 million of amortization related to LIHTC investments was recognized as a component of current income tax expense.

### 11. COMMITMENTS AND CONTINGENCIES

#### Unfunded Commitments and Letters of Credit

The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. They involve, to varying degrees, elements of credit risk in excess of amounts recognized in the Consolidated Balance Sheets.

Lines of credit are obligations to lend money to a borrower. Credit risk arises when the borrower's current financial condition may indicate less ability to pay than when the commitment was originally made. In the case of standby letters of credit, the risk arises from the potential failure of the customer to perform according to the terms of a contract. In such a situation, the third party might draw on the standby letter of credit to pay for completion of the contract and the Company would look to its customer to repay these funds with interest. To minimize the risk, the Company uses the same credit policies in making commitments and conditional obligations as it would for a loan to that customer.





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Standby letters of credit and financial guarantees are commitments issued by the Company to guarantee the performance of a customer to a third party in borrowing arrangements. The Company generally has recourse to recover from the customer any amounts paid under the guarantees. Typically, letters of credit issued have expiration dates within 1 year.

A summary of the contractual amounts for unfunded commitments and letters of credit are as follows:

|  | March 31, 2015 | December 31,<br>2014 |
|--|----------------|----------------------|
|  | (in thousands) |                      |
| Commitments to extend credit, including unsecured loan commitments of \$262,322 at March 31, 2015 and \$232,863 at December 31, 2014 | \$2,389,629    | \$2,164,523          |
| Credit card commitments and financial guarantees   | 42,343         | 42,038               |
| Standby letters of credit, including unsecured letters of credit of \$5,185 at March 31, 2015 and \$5,166 at December 31, 2014       | 49,578         | 49,556               |
| Total  | \$2,481,550    | \$2,256,117          |

Commitments to extend credit are agreements to lend to a customer provided that there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company enters into credit arrangements that generally provide for the termination of advances in the event of a covenant violation or other event of default. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the party. The commitments are collateralized by the same types of assets used as loan collateral. The Company has exposure to credit losses from unfunded commitments and letters of credit. As funds have not been disbursed on these commitments, they are not reported as loans outstanding. Credit losses related to these commitments are not included in the allowance for credit losses reported in "Note 3. Loans, Leases and Allowance for Credit Losses" of these Unaudited Consolidated Financial Statements and are accounted for as a separate loss contingency. This loss contingency for unfunded loan commitments and letters of credit was \$2.1 million as of March 31, 2015 and December 31, 2014. Changes to this liability are adjusted through non-interest expense.

Concentrations of Lending Activities

The Company's lending activities are driven in large part by the customers served in the market areas where the Company has branch offices in the states of Arizona, Nevada, and California. Despite the geographic concentration of lending activities, the Company does not have a single external customer from which it derives 10% or more of its revenues. The Company monitors concentrations within five broad categories: geography, industry, product, call report classifications, and collateral. The Company's loan portfolio includes significant credit exposure to the CRE market. As of both March 31, 2015 and December 31, 2014, CRE related loans accounted for approximately 54% of total loans. Substantially all of these loans are secured by first liens with an initial loan to value ratio of generally not more than 75%. Approximately 46% of these CRE loans, excluding construction and land loans, were owner-occupied at both March 31, 2015 and December 31, 2014.

Contingencies

The Company is involved in various lawsuits of a routine nature that are being handled and defended in the ordinary course of the Company's business. Expenses are being incurred in connection with these lawsuits, but in the opinion of management, based in part on consultation with outside legal counsel, the resolution of these lawsuits and associated defense costs will not have a material impact on the Company's financial position, results of operations, or cash flows.

Lease Commitments

The Company leases the majority of its office locations and many of these leases contain multiple renewal options and provisions for increased rents. Total rent expense of \$1.6 million was included in occupancy expenses for each of the three months ended March 31, 2015 and 2014.



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## 12. FAIR VALUE ACCOUNTING

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach, and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. ASC 825 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 825 are described in "Note 1. Summary of Significant Accounting Policies" of these Notes to Unaudited Consolidated Financial Statements.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein. A more detailed description of the valuation methodologies used for assets and liabilities measured at fair value is set forth below. Transfers between levels in the fair value hierarchy are recognized as of the end of the month following the event or change in circumstances that caused the transfer.

Under ASC 825, the Company elected the FVO treatment for the junior subordinated debt and certain investment securities. This election is generally irrevocable and unrealized gains and losses on these items must be reported in earnings at each reporting date. The Company continues to account for these items under the FVO. Since adoption, there were no financial instruments purchased by the Company which met the ASC 825 fair value election criteria, and therefore, no additional instruments have been added under the FVO election.

All securities for which the fair value measurement option had been elected are included in a separate line item in the Consolidated Balance Sheet as securities measured at fair value.

For the three months ended March 31, 2015 and 2014, gains and losses from fair value changes included in the Consolidated Income Statements were as follows:

|                                   | Changes in Fair Values for Items Measured at Fair Pursuant to Election of the Fair Value Option               |                                     |  |  |
|-----------------------------------|---|-------------------------------------|--|--|
|                                   | Unrealized<br>Gain/(Loss) on<br>Assets and<br>Liabilities<br>Measured at<br>Fair Value, Net<br>(in thousands) | Interest<br>Income on<br>Securities | Interest<br>Expense on<br>Junior<br>Subordinated<br>Debt | Total Changes<br>Included in<br>Current-Period<br>Earnings |
| Three Months Ended March 31, 2015 |   |                                     |  |  |
| Securities measured at fair value | \$(5 )  | \$—                                 | \$—  | \$(5 )   |
| Junior subordinated debt          | (309 )  | —                                   | (441 )   | (750 )   |
| Total                             | \$(314 )  | \$—                                 | \$(441 )   | \$(755 )   |
| Three Months Ended March 31, 2014 |   |                                     |  |  |
| Securities measured at fair value | \$18  | \$1                                 | \$—  | \$19   |

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|                          |        |   |     |        |   |          |   |
|--------------------------|--------|---|-----|--------|---|----------|---|
| Junior subordinated debt | (978   | ) | —   | (421   | ) | (1,399   | ) |
| Total                    | \$(960 | ) | \$1 | \$(421 | ) | \$(1,380 | ) |

There were no net gains or losses recognized during the three months ended March 31, 2015 and 2014 on trading securities sold during the period.

Interest income on securities measured at fair value is accounted for similarly to those classified as AFS. Any premiums or discounts are recognized in interest income over the term of the securities. For MBS, estimates of prepayments are considered

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in the constant yield calculations. Interest expense on junior subordinated debt is also determined under a constant yield calculation.

Fair value on a recurring basis

Financial assets and financial liabilities measured at fair value on a recurring basis include the following:

AFS securities: Preferred stock, mutual funds, and CRA investments are reported at fair value utilizing Level 1 inputs. With the exception of CDO securities, other securities classified as AFS are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information, and the bond's terms and conditions, among other things. The Company estimates the fair value of CDO securities utilizing Level 3 inputs, which include pricing indications from comparable securities.

Securities measured at fair value: All of the Company's securities measured at fair value, which consist of MBS, are reported at fair value utilizing Level 2 inputs in the same manner as described above for AFS securities.

Independent pricing service: Our independent pricing service provides pricing information on Level 1, 2, and 3 securities, and represents the pricing source for the majority of the portfolio. Management independently evaluates fair value measurements received from the Company's third party pricing service through multiple review steps. First, management reviews what has transpired in the marketplace with respect to interest rates, credit spreads, volatility, and mortgage rates, among other things, and develops an expectation of changes to the securities valuations from the previous quarter. Then, management obtains market values from additional sources. The pricing service provides management with observable market data including interest rate curves and mortgage prepayment speed grids, as well as dealer quote sheets, new bond offering sheets, and historical trade documentation. Management reviews the assumptions and decides whether they are reasonable. Management may compare interest rates, credit spreads and prepayments speeds used as part of the assumptions to those that management believes are reasonable. Management may price securities using the provided assumptions to determine whether they can develop similar prices on like securities. Any discrepancies between management's review and the prices provided by the vendor are discussed with the vendor and the Company's other valuation advisors. Last, management selects a sample of investment securities and compares the values provided by its primary third party pricing service to the market values obtained from secondary sources and evaluates those with notable variances.

Annually the Company receives an SSAE 16 report from its independent pricing service attesting to the controls placed on the operations of the service from its auditor.

Interest rate swaps: Interest rate swaps are reported at fair value utilizing Level 2 inputs. The Company obtains dealer quotations to value its interest rate swaps.

Junior subordinated debt: The Company estimates the fair value of its junior subordinated debt using a discounted cash flow model which incorporates the effect of the Company's own credit risk in the fair value of the liabilities (Level 3). The Company's cash flow assumptions are based on contractual cash flows as the Company anticipates that it will pay the debt according to its contractual terms. The Company uses the BB 20-Year Index adjusted for a credit risk spread. The Company estimated the discount rate at 6.235%, which is a 596 basis point spread over 3 month LIBOR (0.271% as of March 31, 2015). As of December 31, 2014, the Company estimated the discount rate at 6.242%, which was a 599 basis point spread over 3 month LIBOR of 0.256%.

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The fair value of assets and liabilities measured at fair value on a recurring basis were determined using the following inputs as of the periods presented:

|   | Fair Value Measurements at the End of the Reporting Period  |   |  | Fair Value  |
|---|---|---|--|-------------|
|   | Using:<br>Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1)<br>(in thousands) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |             |
| March 31, 2015                              |   |   |  |             |
| Assets:                                     |   |   |  |             |
| Measured at fair value                      |   |   |  |             |
| Residential MBS issued by GSEs              | \$—   | \$1,788   | \$—  | \$1,788     |
| Available-for-sale                          |   |   |  |             |
| Collateralized debt obligations             | \$—   | \$—   | \$10,520   | \$10,520    |
| Commercial MBS issued by GSEs               | —   | 2,181   | —  | 2,181       |
| Corporate debt securities                   | —   | 13,515  | —  | 13,515      |
| CRA investments                             | 25,686  | —   | —  | 25,686      |
| Municipal obligations                       | —   | 295,506   | —  | 295,506     |
| Preferred stock                             | 32,447  | 52,552  | —  | 84,999      |
| Private label commercial MBS                | —   | 5,097   | —  | 5,097       |
| Private label residential MBS               | —   | 63,359  | —  | 63,359      |
| Residential MBS issued by GSEs              | —   | 854,503   | —  | 854,503     |
| Trust preferred securities                  | —   | 25,487  | —  | 25,487      |
| U.S. government sponsored agency securities | —   | 18,575  | —  | 18,575      |
| Total AFS securities                        | \$58,133  | \$1,330,775   | \$10,520   | \$1,399,428 |
| Derivative assets (1)                       | \$—   | \$7   | \$—  | \$7         |
| Liabilities:                                |   |   |  |             |
| Junior subordinated debt                    | \$—   | \$—   | \$40,746   | \$40,746    |
| Derivative liabilities (1)                  | —   | 73,049  | —  | 73,049      |

Derivative assets and liabilities relate to interest rate swaps, see "Note 8. Derivatives and Hedging Activities." In (1) addition, the carrying value of loans includes a positive value of \$72,375 as of March 31, 2015, which relates to the change in fair value attributed to fluctuations in interest rates.

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|   | Fair Value Measurements at the End of the Reporting Period Using: |   |   |             |
|---|---|---|---|-------------|
|   | Quoted Prices in Active Markets for Identical Assets (Level 1)    | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Fair Value  |
|   | (in thousands)  |   |   |             |
| December 31, 2014                                 |   |   |   |             |
| Assets:   |   |   |   |             |
| Measured at fair value                            |   |   |   |             |
| Residential MBS issued by GSEs Available-for-sale | \$—   | \$1,858                                       | \$—                                       | \$1,858     |
| Collateralized debt obligations                   | \$—   | \$—   | \$11,445                                  | \$11,445    |
| Commercial MBS issued by GSEs                     | —   | 2,147   | —   | 2,147       |
| Corporate debt securities                         | —   | 52,489  | —   | 52,489      |
| CRA investments                                   | 24,332  | —   | —   | 24,332      |
| Municipal obligations                             | —   | 299,037                                       | —   | 299,037     |
| Mutual funds                                      | 37,702  | —   | —   | 37,702      |
| Preferred stock                                   | 82,612  | —   | —   | 82,612      |
| Private label commercial MBS                      | —   | 5,149   | —   | 5,149       |
| Private label residential MBS                     | —   | 70,243  | —   | 70,243      |
| Residential MBS issued by GSEs                    | —   | 891,189                                       | —   | 891,189     |
| Trust preferred securities                        | —   | 25,546  | —   | 25,546      |
| U.S. government sponsored agency securities       | —   | 18,346  | —   | 18,346      |
| Total AFS securities                              | \$144,646   | \$1,364,146                                   | \$11,445                                  | \$1,520,237 |
| Derivative assets (1)                             | \$—   | \$7   | \$—                                       | \$7         |
| Liabilities:                                      |   |   |   |             |
| Junior subordinated debt                          | \$—   | \$—   | \$40,437                                  | \$40,437    |
| Derivative liabilities (1)                        | —   | 57,820  | —   | 57,820      |

Derivative assets and liabilities relate to interest rate swaps, see "Note 8. Derivatives and Hedging Activities." In (1) addition, the carrying value of loans includes a positive value of \$57,140 as of December 31, 2014, which relates to the change in fair value attributed to fluctuations in interest rates.

For the three months ended March 31, 2015 and 2014, the change in Level 3 assets and liabilities measured at fair value on a recurring basis was as follows:

|  | Three Months Ended March 31, 2015       |                | Three Months Ended March 31, 2014 |   |
|--|---|----------------|-----------------------------------|---|
|  | Junior Subordinated Debt (in thousands) | CDO Securities | Junior Subordinated Debt          |   |
| Beginning balance                          | \$(40,437)                              | ) \$11,445     | \$(41,858)                        | ) |
| Transfers into Level 3                     | —                                       | —              | —                                 |   |
| Total gains (losses) for the period        |   |                |                                   |   |
| Included in earnings (1)                   | (309)                                   | ) —            | (978)                             | ) |
| Included in other comprehensive income (2) | —                                       | (925)          | ) —                               |   |
| Ending balance                             | \$(40,746)                              | ) \$10,520     | \$(42,836)                        | ) |



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Change in unrealized gains (losses) for the period included in earnings      \$(309                      ) \$—                      \$(978                      )

(1) Total gains (losses) for the period are included in the non-interest income line, Unrealized gains (losses) on assets and liabilities measured at fair value, net.

(2) Total gains (losses) for the period are included in the other comprehensive income line, Unrealized (loss) gain on AFS securities.

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For Level 3 liabilities measured at fair value on a recurring basis as of March 31, 2015 and December 31, 2014, the significant unobservable inputs used in the fair value measurements were as follows:

|                          | March 31, 2015<br>(in thousands)    | Valuation<br>Technique | Significant Unobservable Inputs   |
|--------------------------|-------------------------------------|------------------------|---|
| Junior subordinated debt | \$40,746                            | Discounted cash flow   | Adjusted Corporate Bond over Treasury Index with comparable credit spread |
| CDO securities           | 10,520                              | S&P Model              | Pricing indications from comparable securities                            |
|                          | December 31, 2014<br>(in thousands) | Valuation<br>Technique | Significant Unobservable Inputs   |
| Junior subordinated debt | \$40,437                            | Discounted cash flow   | Adjusted Corporate Bond over Treasury Index with comparable credit spread |
| CDO securities           | 11,445                              | S&P Model              | Pricing indications from comparable securities                            |

The significant unobservable inputs used in the fair value measurement of the Company's junior subordinated debt are the calculated or estimated credit spreads on comparable publicly-traded company trust preferred issuances, which were non-investment grade and non-rated. The input value used in the fair value measurement of the Company's junior subordinated debt was 6.235% and 6.242% as of March 31, 2015 and December 31, 2014, respectively.

The significant unobservable inputs used in the fair value measurement of the Company's CDO securities include securities terms, conditions, and underlying collateral type, as well as trustee and servicer reports, trade data on comparable securities, and market quotes that are converted into spreads to benchmark LIBOR curves. Significant increases or decreases in these inputs could result in significantly different fair value measurements.

Fair value on a nonrecurring basis

Certain assets are measured at fair value on a nonrecurring basis. That is, the assets are not measured at fair value on an ongoing basis, but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents such assets carried on the balance sheet by caption and by level within the ASC 825 hierarchy:

|   | Fair Value Measurements at the End of the Reporting Period Using |  |  |                                     |
|---|--|--|--|-------------------------------------|
|   | Total  | Quoted Prices in<br>Active Markets<br>for<br>Identical Assets<br>(Level 1) | Active<br>Markets for<br>Similar Assets<br>(Level 2) | Unobservable<br>Inputs<br>(Level 3) |
|   | (in thousands)   |  |  |                                     |
| As of March 31, 2015:                                   |  |  |  |                                     |
| Impaired loans with specific valuation allowance        | \$122,157  | \$—  | \$—  | \$122,157                           |
| Impaired loans without specific valuation allowance (1) | 24,353   | —  | —  | 24,353                              |
| Other assets acquired through foreclosure               | 63,759   | —  | —  | 63,759                              |
| As of December 31, 2014:                                |  |  |  |                                     |
| Impaired loans with specific valuation allowance        | \$114,163  | \$—  | \$—  | \$114,163                           |
| Impaired loans without specific valuation allowance (1) | 38,019   | —  | —  | 38,019                              |
| Other assets acquired through foreclosure               | 57,150   | —  | —  | 57,150                              |

(1) Excludes loan balances with charge-offs of \$1.0 million and \$3.8 million as of March 31, 2015 and December 31, 2014, respectively.

Impaired loans: The specific reserves for collateral dependent impaired loans are based on collateral value, net of estimated disposition costs and other identified quantitative inputs. Collateral value is determined based on third-party appraisals. Appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Fair value is determined, where possible, using market prices derived from an appraisal or evaluation, which are considered to be Level 2. However, certain assumptions and unobservable inputs are often used by the appraiser; therefore, qualifying the assets as Level 3 in the fair value hierarchy. In some cases, adjustments are made to the appraised values due to various factors, including age of the appraisal (which are generally obtained every twelve months), age of comparables included in the appraisal, and known changes in the market and in the collateral. When significant adjustments are based on unobservable inputs, such as when a current appraised value is not available or management determines the fair value of the

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collateral is further impaired below the appraised value and there is no observable market price, the resulting fair value measurement has been categorized as a Level 3 measurement. These Level 3 impaired loans had an estimated fair value of \$131.8 million and \$124.9 million, respectively, at March 31, 2015 and December 31, 2014. The fair value of these Level 3 impaired loans reflects the carrying value of loan, which has been reduced by any deficit in appraised value compared to book value, estimated disposition costs, and estimated losses of similar impaired loans based on historical loss experience. Specific reserves in the allowance for loan losses for these loans were \$9.7 million and \$10.8 million, respectively, at March 31, 2015 and December 31, 2014.

Other assets acquired through foreclosure: Other assets acquired through foreclosure consist of properties acquired as a result of, or in-lieu-of, foreclosure. Properties or other assets classified as other assets acquired through foreclosure and other repossessed property are initially reported at the fair value determined by independent appraisals using appraised value less estimated cost to sell. Such properties are generally re-appraised every twelve months. There is risk for subsequent volatility. Costs relating to the development or improvement of the assets are capitalized and costs relating to holding the assets are charged to expense. The Company had \$63.8 million of such assets at March 31, 2015. Fair value is determined, where possible, using market prices derived from an appraisal or evaluation, which are considered to be Level 2. However, certain assumptions and unobservable inputs are often used by the appraiser; therefore, qualifying the assets as Level 3 in the fair value hierarchy. When significant adjustments are based on unobservable inputs, such as when a current appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the resulting fair value measurement has been categorized as a Level 3 measurement.

## Credit vs. non-credit losses

Under the provisions of ASC 320, Investments-Debt and Equity Securities, OTTI is separated into the amount of total impairment related to the credit loss and the amount of the total impairment related to all other factors. The amount of the total OTTI related to the credit loss is recognized in earnings. The amount of the total impairment related to all other factors is recognized in OCI.

For the three months ended March 31, 2015 and 2014, the Company determined that no securities experienced credit losses.

There is no OTTI balance recognized in comprehensive income as of March 31, 2015 and 2014.

## FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair value of the Company's financial instruments is as follows:

|                             | March 31, 2015 |            |             |          |             |
|-----------------------------|----------------|------------|-------------|----------|-------------|
|                             | Carrying       | Fair Value |             |          | Total       |
|                             | Amount         | Level 1    | Level 2     | Level 3  |             |
|                             | (in thousands) |            |             |          |             |
| Financial assets:           |                |            |             |          |             |
| Investment securities:      |                |            |             |          |             |
| AFS                         | \$1,399,428    | \$58,133   | \$1,330,775 | \$10,520 | \$1,399,428 |
| Trading                     | 1,788          | —          | 1,788       | —        | 1,788       |
| Derivative assets           | 7              | —          | 7           | —        | 7           |
| Loans, net                  | 8,706,456      | —          | 8,278,056   | 146,510  | 8,424,566   |
| Accrued interest receivable | 36,481         | —          | 36,481      | —        | 36,481      |
| Financial liabilities:      |                |            |             |          |             |
| Deposits                    | \$9,662,346    | \$—        | \$9,666,687 | \$—      | \$9,666,687 |
| Customer repurchases        | 47,235         | —          | 47,235      | —        | 47,235      |
| FHLB and FRB advances       | 216,949        | —          | 216,949     | —        | 216,949     |
| Other borrowed funds        | 58,280         | —          | —           | 60,231   | 60,231      |
| Junior subordinated debt    | 40,746         | —          | —           | 40,746   | 40,746      |
| Derivative liabilities      | 73,049         | —          | 73,049      | —        | 73,049      |
| Accrued interest payable    | 6,244          | —          | 6,244       | —        | 6,244       |



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|                             | December 31, 2014                 |                    |             |          | Total       |
|-----------------------------|-----------------------------------|--------------------|-------------|----------|-------------|
|                             | Carrying Amount<br>(in thousands) | Fair Value Level 1 | Level 2     | Level 3  |             |
| Financial assets:           |                                   |                    |             |          |             |
| Investment securities:      |                                   |                    |             |          |             |
| AFS                         | \$1,520,237                       | \$144,646          | \$1,364,146 | \$11,445 | \$1,520,237 |
| Trading                     | 1,858                             | —                  | 1,858       | —        | 1,858       |
| Derivative assets           | 7                                 | —                  | 7           | —        | 7           |
| Loans, net                  | 8,288,049                         | —                  | 7,984,692   | 152,182  | 8,136,874   |
| Accrued interest receivable | 36,705                            | —                  | 36,705      | —        | 36,705      |
| Financial liabilities:      |                                   |                    |             |          |             |
| Deposits                    | \$8,931,043                       | \$—                | \$8,935,566 | \$—      | \$8,935,566 |
| Customer repurchases        | 54,899                            | —                  | 54,899      | —        | 54,899      |
| FHLB and FRB advances       | 307,081                           | —                  | 307,081     | —        | 307,081     |
| Other borrowed funds        | 83,182                            | —                  | 25,000      | 61,074   | 86,074      |
| Junior subordinated debt    | 40,437                            | —                  | —           | 40,437   | 40,437      |
| Derivative liabilities      | 57,820                            | —                  | 57,820      | —        | 57,820      |
| Accrued interest payable    | 9,890                             | —                  | 9,890       | —        | 9,890       |

## Interest rate risk

The Company assumes interest rate risk (the risk to the Company's earnings and capital from changes in interest rate levels) as a result of its normal operations. As a result, the fair values of the Company's financial instruments as well as its future net interest income will change when interest rate levels change and that change may be either favorable or unfavorable to the Company.

Interest rate risk exposure is measured using interest rate sensitivity analysis to determine our change in EVE and net interest income resulting from hypothetical changes in interest rates. If potential changes to EVE and net interest income resulting from hypothetical interest rate changes are not within the limits established by the BOD, the BOD may direct management to adjust the asset and liability mix to bring interest rate risk within Board-approved limits. As of March 31, 2015, the Company's interest rate risk profile was within Board-approved limits.

WAB has an ALCO charged with managing interest rate risk within the BOD approved limits. Limits are structured to prohibit an interest rate risk profile that does not conform to both management and BOD risk tolerances. There is also ALCO reporting at the holding company level for reviewing interest rate risk for the Consolidated Company, which gets reported to the BOD and the Finance and Investment Committee.

## Fair value of commitments

The estimated fair value of standby letters of credit outstanding at March 31, 2015 and December 31, 2014 was insignificant. Loan commitments on which the committed interest rates were less than the current market rate are also insignificant at March 31, 2015 and December 31, 2014.

Table of Contents**13. REGULATORY CAPITAL REQUIREMENTS**

The Company and WAB are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements could trigger certain mandatory or discretionary actions that, if undertaken, could have a direct material effect on the Company's business and financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and WAB must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The capital framework under Basel III became effective for the Company on January 1, 2015. Under the Basel III final rules, minimum requirements have increased for both the quantity and quality of capital held by the Company. A new capital conservation buffer, comprised of common equity Tier 1 capital, is also established above the regulatory minimum capital requirements. This capital conservation buffer will be phased in beginning January 1, 2016 at 0.625% of risk-weighted assets and will increase each subsequent year by an additional 0.625% until reaching its final level of 2.5% on January 1, 2019. Strict eligibility requirements for regulatory capital instruments have been implemented under the final rules and the final rules also revise the definitions and calculations of Tier 1 capital, total capital, and risk-weighted assets.

As of March 31, 2015 and December 31, 2014, the Company and WAB exceeded the capital levels necessary to be classified as well-capitalized, as defined by the banking agencies. The actual capital amounts and ratios for the Company and WAB are presented in the following tables as of the periods indicated:

|                         | Total<br>Capital | Tier 1<br>Capital | Risk-Weighted<br>Assets | Tangible<br>Average<br>Assets | Total<br>Capital<br>Ratio | Tier 1<br>Capital<br>Ratio | Tier 1<br>Leverage<br>Ratio | Common<br>Equity<br>Tier 1 |
|-------------------------|------------------|-------------------|-------------------------|-------------------------------|---------------------------|----------------------------|-----------------------------|----------------------------|
| (dollars in thousands)  |                  |                   |                         |                               |                           |                            |                             |                            |
| Basel III               |                  |                   |                         |                               |                           |                            |                             |                            |
| March 31, 2015          |                  |                   |                         |                               |                           |                            |                             |                            |
| WAL                     | \$1,160,370      | \$1,048,879       | \$10,308,909            | \$10,704,679                  | 11.3 %                    | 10.2 %                     | 9.8 %                       | 9.0 %                      |
| WAB                     | 1,078,021        | 965,273           | 10,189,722              | 10,582,156                    | 10.6                      | 9.5                        | 9.1                         | 9.5                        |
| Well-capitalized ratios |                  |                   |                         |                               | 10.0                      | 8.0                        | 5.0                         | 6.5                        |
| Minimum capital ratios  |                  |                   |                         |                               | 8.0                       | 6.0                        | 4.0                         | 4.5                        |
| Basel I                 |                  |                   |                         |                               |                           |                            |                             |                            |
| December 31, 2014       |                  |                   |                         |                               |                           |                            |                             |                            |
| WAL                     | \$1,119,618      | \$1,007,278       | \$9,555,390             | \$10,367,575                  | 11.7 %                    | 10.5 %                     | 9.7 %                       | —                          |
| WAB                     | 1,057,253        | 945,687           | 9,435,459               | 10,232,297                    | 11.2                      | 10.0                       | 9.2                         | —                          |
| Well-capitalized ratios |                  |                   |                         |                               | 10.0                      | 6.0                        | 5.0                         | —                          |
| Minimum capital ratios  |                  |                   |                         |                               | 8.0                       | 4.0                        | 4.0                         | —                          |

**14. MERGERS, ACQUISITIONS AND DISPOSITIONS****Acquisition of Bridge Capital Holdings**

On March 9, 2015, the Company entered into a definitive agreement to acquire Bridge Capital Holdings and its wholly-owned subsidiary, Bridge Bank, headquartered in San Jose, California. The total purchase price will include stock and cash consideration. Each outstanding share of Bridge common stock will be converted into 0.8145 shares of the Company's common stock plus \$2.39 in cash. Subject to Bridge shareholder and regulatory approval, the transaction is expected to close in 2015.

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## PartnersFirst Discontinued Operations

The Company discontinued its affinity credit card business and presented these activities as discontinued operations. During the second quarter 2014, the Company shut down its remaining affinity credit card operations. Therefore, no additional discontinued operations will be reported in future periods.

The following table summarizes the operating results of the discontinued operations for the three months ended March 31, 2014:

|                          | Three Months Ended March 31, |         |
|--------------------------|------------------------------|---------|
|                          | 2015                         | 2014    |
|                          | (in thousands)               |         |
| Operating revenue        | \$—                          | \$(144) |
| Non-interest expenses    | —                            | (858)   |
| Loss before income taxes | —                            | (1,002) |
| Income tax benefit       | —                            | (348)   |
| Net loss                 | \$—                          | \$(654) |

## 15. SEGMENTS

The Company's reportable segments are aggregated primarily based on geographic location, services offered, and markets served. The Arizona, Nevada, and California segments provide full service banking and related services to their respective markets although operations may not be domiciled in these states. The Company's CBL segment provides banking services to niche markets. These CBLs are managed centrally and are broader in geographic scope, though still predominately within the Company's core market areas. Corporate & Other primarily relates to our Treasury division and also includes other corporate-related items, income and expense items not allocated to other reportable segments, and inter-segment eliminations.

The Company's segment reporting process begins with the assignment of all loan and deposit accounts directly to the segments where these products are originated and/or serviced. Equity capital is assigned to each segment based on the risk profile of their assets and liabilities, which ranged from 0% to 12% during the year, with a funds credit provided for the use of this equity as a funding source. Any excess equity not allocated to segments based on risk is assigned to the Corporate & Other segment.

Net interest income, provision for credit losses, and non-interest expense amounts are recorded in their respective segment to the extent that the amounts are directly attributable to those segments. Net interest income is recorded in each segment on a TEB with a corresponding increase in income tax expense, which is eliminated in the Corporate & Other segment.

Further, net interest income of a reportable segment includes a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. Using this funds transfer pricing methodology, liquidity is transferred between users and providers. A net user of funds has lending/investing in excess of deposits/borrowings and a net provider of funds has deposits/borrowings in excess of lending/investing. A segment that is a user of funds is charged for the use of funds, while a provider of funds is credited through funds transfer pricing, which is determined based on the average life of the assets or liabilities in the portfolio.

Net income amounts for each reportable segment is further derived by the use of expense allocations. Certain expenses not directly attributable to a specific segment are allocated across all segments based on key metrics, such as number of employees, average loan balances, and average deposit balances. These types of expenses include information technology, operations, human resources, finance, risk management, credit administration, legal, and marketing.

Income taxes are applied to each segment based on the effective tax rate for the geographic location of the segment. Any difference in the corporate tax rate and the aggregate effective tax rates in the segments are adjusted in the Corporate & Other segment.



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The following is a summary of selected operating segment information as of March 31, 2015, December 31, 2014, and March 31, 2014 and for the three months ended March 31, 2015 and 2014:

|   | Arizona               | Nevada    | California | Central<br>Business<br>Lines | Corporate<br>& Other | Consolidated<br>Company |
|---|-----------------------|-----------|------------|------------------------------|----------------------|-------------------------|
| At March 31, 2015                                 | (dollars in millions) |           |            |                              |                      |                         |
| Assets:   |                       |           |            |                              |                      |                         |
| Cash, cash equivalents, and investment securities | \$2.3                 | \$10.8    | \$2.6      | \$—                          | \$1,930.4            | \$1,946.1               |
| Loans, net of deferred loan fees and costs        | 2,383.5               | 1,805.5   | 1,799.6    | 2,788.3                      | 41.7                 | 8,818.6                 |
| Less: allowance for credit losses                 | (30.3 )               | (23.0 )   | (22.9 )    | (35.4 )                      | (0.5 )               | (112.1 )                |
| Total loans                                       | 2,353.2               | 1,782.5   | 1,776.7    | 2,752.9                      | 41.2                 | 8,706.5                 |
| Other assets acquired through foreclosure, net    | 20.5                  | 23.2      | —          | —                            | 20.1                 | 63.8                    |
| Goodwill and other intangible assets, net         | —                     | 25.6      | —          | —                            | —                    | 25.6                    |
| Other assets                                      | 42.3                  | 65.8      | 21.0       | 22.2                         | 358.6                | 509.9                   |
| Total assets                                      | \$2,418.3             | \$1,907.9 | \$1,800.3  | \$2,775.1                    | \$2,350.3            | \$11,251.9              |
| Liabilities:                                      |                       |           |            |                              |                      |                         |
| Deposits  | \$2,344.0             | \$3,362.3 | \$2,514.1  | \$1,113.7                    | \$328.2              | \$9,662.3               |
| Other borrowings                                  | —                     | —         | —          | —                            | 275.2                | 275.2                   |
| Other liabilities                                 | 16.5                  | 37.7      | 4.5        | 86.1                         | 118.3                | 263.1                   |
| Total liabilities                                 | 2,360.5               | 3,400.0   | 2,518.6    | 1,199.8                      | 721.7                | 10,200.6                |
| Allocated equity:                                 | 264.0                 | 227.0     | 208.2      | 284.3                        | 67.8                 | 1,051.3                 |
| Total liabilities and stockholders' equity        | \$2,624.5             | \$3,627.0 | \$2,726.8  | \$1,484.1                    | \$789.5              | \$11,251.9              |
| Excess funds provided (used)                      | 206.2                 | 1,719.1   | 926.5      | (1,291.0 )                   | (1,560.8 )           | —                       |
|   | Arizona               | Nevada    | California | Central<br>Business<br>Lines | Corporate<br>& Other | Consolidated<br>Company |
| At December 31, 2014                              | (dollars in millions) |           |            |                              |                      |                         |
| Assets:   |                       |           |            |                              |                      |                         |
| Cash, cash equivalents, and investment securities | \$2.3                 | \$5.0     | \$2.5      | \$—                          | \$1,702.4            | \$1,712.2               |
| Loans, net of deferred loan fees and costs        | 2,341.9               | 1,668.7   | 1,751.7    | 2,590.0                      | 46.0                 | 8,398.3                 |
| Less: allowance for credit losses                 | (30.7 )               | (21.9 )   | (23.0 )    | (34.0 )                      | (0.6 )               | (110.2 )                |
| Total loans                                       | 2,311.2               | 1,646.8   | 1,728.7    | 2,556.0                      | 45.4                 | 8,288.1                 |
| Other assets acquired through foreclosure, net    | 15.5                  | 21.0      | —          | —                            | 20.6                 | 57.1                    |
| Goodwill and other intangible assets, net         | —                     | 25.9      | —          | —                            | —                    | 25.9                    |
| Other assets                                      | 34.8                  | 64.2      | 21.5       | 22.9                         | 373.8                | 517.2                   |
| Total assets                                      | \$2,363.8             | \$1,762.9 | \$1,752.7  | \$2,578.9                    | \$2,142.2            | \$10,600.5              |
| Liabilities:                                      |                       |           |            |                              |                      |                         |
| Deposits  | \$2,178.0             | \$3,230.6 | \$2,328.5  | \$946.6                      | \$247.3              | \$8,931.0               |
| Other borrowings                                  | —                     | —         | —          | —                            | 390.3                | 390.3                   |
| Other liabilities                                 | 17.4                  | 40.8      | 9.1        | 72.4                         | 138.6                | 278.3                   |

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|  |           |           |           |            |            |            |
|--|-----------|-----------|-----------|------------|------------|------------|
| Total liabilities                          | 2,195.4   | 3,271.4   | 2,337.6   | 1,019.0    | 776.2      | 9,599.6    |
| Allocated equity:                          | 250.8     | 209.0     | 197.7     | 232.9      | 110.5      | 1,000.9    |
| Total liabilities and stockholders' equity | \$2,446.2 | \$3,480.4 | \$2,535.3 | \$1,251.9  | \$886.7    | \$10,600.5 |
| Excess funds provided (used)               | 82.4      | 1,717.5   | 782.6     | (1,327.0 ) | (1,255.5 ) | —          |

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|   | Arizona               | Nevada    | California | Central<br>Business<br>Lines | Corporate<br>& Other | Consolidated<br>Company |
|---|-----------------------|-----------|------------|------------------------------|----------------------|-------------------------|
| At March 31, 2014   | (dollars in millions) |           |            |                              |                      |                         |
| Assets:   |                       |           |            |                              |                      |                         |
| Cash, cash equivalents, and investment securities               | \$3.3                 | \$7.0     | \$2.6      | \$0.5                        | \$2,123.8            | \$ 2,137.2              |
| Loans, net of deferred loan fees and costs                      | 2,032.3               | 1,723.8   | 1,663.1    | 1,621.2                      | 68.2                 | 7,108.6                 |
| Less: allowance for credit losses                               | (29.7 )               | (25.2 )   | (24.3 )    | (23.7 )                      | (1.0 )               | (103.9 )                |
| Total loans   | 2,002.6               | 1,698.6   | 1,638.8    | 1,597.5                      | 67.2                 | 7,004.7                 |
| Other assets acquired through foreclosure, net                  | 11.9                  | 21.9      | 0.3        | —                            | 22.4                 | 56.5                    |
| Goodwill and other intangible assets, net                       | 2.4                   | 24.4      | —          | —                            | —                    | 26.8                    |
| Other assets  | 33.8                  | 67.8      | 25.5       | 18.0                         | 376.3                | 521.4                   |
| Total assets  | \$2,054.0             | \$1,819.7 | \$1,667.2  | \$1,616.0                    | \$2,589.7            | \$ 9,746.6              |
| Liabilities:  |                       |           |            |                              |                      |                         |
| Deposits  | \$2,166.0             | \$3,024.6 | \$1,867.3  | \$845.1                      | \$246.0              | \$ 8,149.0              |
| Other borrowings  | —                     | —         | —          | —                            | 342.8                | 342.8                   |
| Other liabilities   | 21.7                  | 48.3      | 9.8        | 20.4                         | 259.8                | 360.0                   |
| Total liabilities   | 2,187.7               | 3,072.9   | 1,877.1    | 865.5                        | 848.6                | 8,851.8                 |
| Allocated equity:   | 219.4                 | 207.9     | 178.7      | 123.2                        | 165.6                | 894.8                   |
| Total liabilities and stockholders' equity                      | \$2,407.1             | \$3,280.8 | \$2,055.8  | \$988.7                      | \$1,014.2            | \$ 9,746.6              |
| Excess funds provided (used)                                    | 353.1                 | 1,461.1   | 388.6      | (627.3 )                     | (1,575.5 )           | —                       |
|   | Arizona               | Nevada    | California | Central<br>Business<br>Lines | Corporate<br>& Other | Consolidated<br>Company |
| Three Months Ended March 31, 2015:                              | (in thousands)        |           |            |                              |                      |                         |
| Net interest income (expense)                                   | \$28,985              | \$29,209  | \$26,943   | \$23,310                     | \$(5,339 )           | \$ 103,108              |
| Provision for (recovery of) credit losses                       | (668 )                | 349       | (395 )     | 1,409                        | 5                    | 700                     |
| Net interest income (expense) after provision for credit losses | 29,653                | 28,860    | 27,338     | 21,901                       | (5,344 )             | 102,408                 |
| Non-interest income   | 939                   | 2,283     | 716        | 716                          | 1,279                | 5,933                   |
| Non-interest expense  | (14,761 )             | (14,474 ) | (13,638 )  | (9,278 )                     | (1,882 )             | (54,033 )               |
| Income (loss) from continuing operations before income taxes    | 15,831                | 16,669    | 14,416     | 13,339                       | (5,947 )             | 54,308                  |
| Income tax expense (benefit)                                    | 6,210                 | 5,834     | 6,061      | 5,002                        | (8,989 )             | 14,118                  |
| Net income  | \$9,621               | \$10,835  | \$8,355    | \$8,337                      | \$3,042              | \$ 40,190               |
|   | Arizona               | Nevada    | California | Central<br>Business<br>Lines | Corporate<br>& Other | Consolidated<br>Company |
| Three Months Ended March 31, 2014:                              | (in thousands)        |           |            |                              |                      |                         |
| Net interest income (expense)                                   | \$26,608              | \$28,595  | \$22,792   | \$13,964                     | \$(1,182 )           | \$ 90,777               |
| Provision for credit losses                                     | 1,558                 | (884 )    | 655        | 2,170                        | 1                    | 3,500                   |
| Net interest income (expense) after provision for credit losses | 25,050                | 29,479    | 22,137     | 11,794                       | (1,183 )             | 87,277                  |

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|  |           |           |           |          |          |           |
|--|-----------|-----------|-----------|----------|----------|-----------|
| Non-interest income  | 777       | 2,137     | 1,183     | 82       | 394      | 4,573     |
| Non-interest expense   | (13,261 ) | (15,084 ) | (12,976 ) | (6,508 ) | (1,658 ) | (49,487 ) |
| Income (loss) from continuing operations before income taxes | 12,566    | 16,532    | 10,344    | 5,368    | (2,447 ) | 42,363    |
| Income tax expense (benefit)                                 | 4,929     | 5,787     | 4,350     | 2,013    | (6,455 ) | 10,624    |
| Income from continuing operations                            | 7,637     | 10,745    | 5,994     | 3,355    | 4,008    | 31,739    |
| Loss from discontinued operations, net                       | —         | —         | —         | —        | (654 )   | (654 )    |
| Net income   | \$7,637   | \$10,745  | \$5,994   | \$3,355  | \$3,354  | \$ 31,085 |

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Item 2. Management's Discussions and Analysis of Financial Condition and Results of Operations.

This discussion is designed to provide insight into management's assessment of significant trends related to the Company's consolidated financial condition, results of operations, liquidity, capital resources, and interest rate sensitivity. This Quarterly Report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2014 and the interim Unaudited Consolidated Financial Statements and Notes to Unaudited Consolidated Financial Statements hereto and financial information appearing elsewhere in this report. Unless the context requires otherwise, the terms "Company," "we," and "our" refer to Western Alliance Bancorporation and its wholly-owned subsidiaries on a consolidated basis.

Forward-Looking Information

Certain statements contained in this Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements. All statements other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including statements that are related to or are dependent on estimates or assumptions relating to expectations, beliefs, projections, future plans and strategies, anticipated events or trends, and similar expressions concerning matters that are not historical facts.

The forward-looking statements contained in this Form 10-Q reflect our current views about future events and financial performance and involve certain risks, uncertainties, assumptions, and changes in circumstances that may cause our actual results to differ significantly from historical results and those expressed in any forward-looking statement, including those risks discussed under the heading "Risk Factors" in this Form 10-Q. Risks and uncertainties include those set forth in our filings with the SEC and the following factors that could cause actual results to differ materially from those presented: 1) financial market and economic conditions adversely effecting financial performance; 2) dependency on real estate and events that negatively impact real estate; 3) high concentration of commercial real estate, construction and land development, and commercial and industrial loans; 4) actual credit losses may exceed expected losses in the loan portfolio; 5) the geographic concentrations of our assets increase the risks related to local economic conditions; 6) sovereign credit rating downgrades; 7) exposure of financial instruments to certain market risks may cause volatility in earnings; 8) dependence on low-cost deposits; 9) ability to borrow from the FHLB or the FRB; 10) perpetration of internet fraud; 11) information security breaches; 12) reliance on other companies' infrastructure; 13) a change in our creditworthiness; 14) expansion strategies may not be successful; 15) our ability to compete in a highly competitive market; 16) our ability to recruit and retain qualified employees, especially seasoned relationship bankers and senior management; 17) the effects of terrorist attacks or threats of war; 18) ineffective risk management policies and procedures; 19) risks associated with new lines of businesses; 20) risk of operating in a highly regulated industry and our ability to remain in compliance; 21) failure to comply with state and federal banking agency laws and regulations; 22) changes in interest rates and increased rate competition; 23) exposure to environmental liabilities related to the properties to which we acquire title; and 24) risks related to ownership and price of our common stock.

For more information regarding risks that may cause our actual results to differ materially from any forward-looking statements, see "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014.

Financial Overview and Highlights

WAL is a bank holding company headquartered in Phoenix, Arizona, incorporated under the laws of the state of Delaware. WAL provides a full spectrum of deposit, lending, treasury management, and online banking products and services through its wholly-owned banking subsidiary, WAB. The Bank operates the following full-service banking divisions: ABA in Arizona, FIB in Northern Nevada, BON in Southern Nevada, and TPB in California. The Company also serves business customers through a robust national platform of specialized financial services including AAB, WACF, WAEF, WAPF, WARF, and WAWL. In addition, the Company has one non-bank subsidiary, LVSP, which holds and manages certain non-performing loans and OREO.



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## Financial Result Highlights for the First Quarter of 2015

Net income available to common stockholders for the Company was \$40.0 million, or \$0.45 per diluted share for the first quarter 2015, compared to \$30.7 million, or \$0.35 per diluted share for first quarter 2014.

The significant factors impacting earnings of the Company during the first quarter 2015 were:

• Pre-tax, pre-provision operating earnings<sup>1</sup> for the first quarter 2015 increased \$10.1 million to \$54.5 million, compared to \$44.4 million for the first quarter 2014.

• Net interest margin<sup>1</sup> declined 6 basis points to 4.35% in the first quarter 2015 from 4.41% in the first quarter 2014.

• The Company experienced loan growth of \$420.3 million to \$8.82 billion at March 31, 2015 from \$8.40 billion at December 31, 2014.

• The Company experienced deposit growth of \$731.3 million to \$9.66 billion at March 31, 2015 from \$8.93 billion at December 31, 2014.

• Other assets acquired through foreclosure increased by \$6.6 million to \$63.8 million at March 31, 2015 from \$57.2 million at December 31, 2014.

• Provision for credit losses for the first quarter 2015 decreased by \$2.8 million to \$0.7 million compared to \$3.5 million for the first quarter 2014 as net recoveries increased by \$0.9 million to \$1.2 million during the first quarter 2015 compared to \$0.3 million during the first quarter 2014.

• Key asset quality ratios improved for the first quarter 2015 compared to the same period in 2014. Non-accrual loans and repossessed assets to total assets improved to 1.11% from 1.30% in the first quarter 2014 and non-accrual loans to gross loans improved to 0.69% at the end of the first quarter 2015 compared to 0.99% at the end of the first quarter 2014.

• Tangible book value per share<sup>1</sup>, net of tax, increased by \$0.51 to \$10.72 at March 31, 2015 from \$10.21 at December 31, 2014.

The impact to the Company from these items, and others of both a positive and negative nature, are discussed in more detail below as they pertain to the Company's overall comparative performance for the three months ended March 31, 2015. As a bank holding company, management focuses on key ratios in evaluating the Company's financial condition and results of operations.

<sup>1</sup> See Non-GAAP Financial Measures section beginning on page 54.

## Results of Operations and Financial Condition

A summary of our results of operations, financial condition, and select metrics are included in the following tables:

|  | Three Months Ended March 31,             |                   |  |   |
|--|--|-------------------|--|---|
|  | 2015                                     | 2014              |  |   |
|  | (in thousands, except per share amounts) |                   |  |   |
| Net income available to common stockholders                    | \$40,014                                 | \$30,732          |  |   |
| Earnings per share applicable to common stockholders - basic   | 0.46                                     | 0.35              |  |   |
| Earnings per share applicable to common stockholders - diluted | 0.45                                     | 0.35              |  |   |
| Net interest margin  | 4.35                                     | % 4.41            |  | % |
| Return on average assets                                       | 1.49                                     | 1.33              |  |   |
| Return on average tangible common equity                       | 17.21                                    | 17.31             |  |   |
|  | March 31, 2015                           | December 31, 2014 |  |   |
|  | (in thousands)                           |                   |  |   |
| Total assets   | \$11,251,943                             | \$10,600,498      |  |   |
| Loans, net of deferred loan fees and costs                     | 8,818,554                                | 8,398,265         |  |   |
| Total deposits   | 9,662,346                                | 8,931,043         |  |   |

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## Asset Quality

For all banks and bank holding companies, asset quality plays a significant role in the overall financial condition of the institution and results of operations. The Company measures asset quality in terms of non-accrual loans as a percentage of gross loans and net charge-offs as a percentage of average loans. Net charge-offs are calculated as the difference between charged-off loans and recovery payments received on previously charged-off loans. The following table summarizes asset quality metrics:

|                                     | March 31, 2015 | December 31, 2014 |   |   |
|-------------------------------------|----------------|-------------------|---|---|
|                                     | (in thousands) |                   |   |   |
| Non-accrual loans                   | \$60,742       | \$67,659          |   |   |
| Non-performing assets               | 199,828        | 214,661           |   |   |
| Non-accrual loans to gross loans    | 0.69           | % 0.81            | % | % |
| Net recoveries to average loans (1) | (0.06          | ) (0.07           | ) | ) |

(1) Annualized for the three months ended March 31, 2015. Actual year-to-date for the year ended December 31, 2014.

## Asset and Deposit Growth

The Company's assets and liabilities are comprised primarily of loans and deposits; therefore, the ability to originate new loans and attract new deposits is fundamental to the Company's growth. Total assets increased to \$11.25 billion at March 31, 2015 from \$10.60 billion at December 31, 2014. Total loans, net of deferred loan fees and costs, increased by \$420.3 million, or 5.0%, to \$8.82 billion as of March 31, 2015, compared to \$8.40 billion as of December 31, 2014. Total deposits increased \$731.3 million, or 8.2%, to \$9.66 billion as of March 31, 2015 from \$8.93 billion as of December 31, 2014.

## RESULTS OF OPERATIONS

The following table sets forth a summary financial overview for the comparable periods:

|  | Three Months Ended March 31, 2015        | 2014     | Increase (Decrease) |   |
|--|--|----------|---------------------|---|
|  | (in thousands, except per share amounts) |          |                     |   |
| Consolidated Income Statement Data:                            |  |          |                     |   |
| Interest income  | \$110,962                                | \$98,701 | \$12,261            |   |
| Interest expense   | 7,854                                    | 7,924    | (70)                | ) |
| Net interest income  | 103,108                                  | 90,777   | 12,331              |   |
| Provision for credit losses                                    | 700                                      | 3,500    | (2,800)             | ) |
| Net interest income after provision for credit losses          | 102,408                                  | 87,277   | 15,131              |   |
| Non-interest income  | 5,933                                    | 4,573    | 1,360               |   |
| Non-interest expense   | 54,033                                   | 49,487   | 4,546               |   |
| Income from continuing operations before income taxes          | 54,308                                   | 42,363   | 11,945              |   |
| Income tax expense   | 14,118                                   | 10,624   | 3,494               |   |
| Income from continuing operations                              | 40,190                                   | 31,739   | 8,451               |   |
| Loss from discontinued operations, net of tax                  | —  | (654)    | (654)               | ) |
| Net income   | \$40,190                                 | \$31,085 | \$9,105             |   |
| Net income available to common stockholders                    | \$40,014                                 | \$30,732 | \$9,282             |   |
| Earnings per share applicable to common stockholders - basic   | \$0.46                                   | \$0.35   | \$0.11              |   |
| Earnings per share applicable to common stockholders - diluted | \$0.45                                   | \$0.35   | \$0.10              |   |



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## Non-GAAP Financial Measures

The following discussion and analysis contains financial information determined by methods other than those prescribed by GAAP. The Company's management uses these non-GAAP financial measures in their analysis of the Company's performance. These measurements typically adjust GAAP performance measures to exclude the effects of unrealized gains or losses on assets and liabilities measured at fair value as well as other items to adjust income available to common stockholders for certain significant activities or transactions that, in management's opinion, do not reflect recurring period-to-period comparisons of the Company's performance. Management believes presentation of these non-GAAP financial measures provides useful supplemental information that is essential to a complete understanding of the operating results of the Company's core businesses. Since the presentation of these non-GAAP performance measures and their impact differ between companies, these non-GAAP disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

## Pre-Tax, Pre-Provision Operating Earnings

Pre-tax, pre-provision operating earnings adjusts the level of earnings to exclude the impact of income taxes, provision for credit losses and non-recurring or other items not considered part of the Company's core operations. Management believes that eliminating the effects of these items makes it easier to analyze underlying performance trends and enables investors to assess the Company's earnings power and ability to generate capital to cover credit losses.

The following table shows the components of pre-tax, pre-provision operating earnings for the three months ended March 31, 2015 and 2014:

|   | Three Months Ended March 31, |          |
|---|------------------------------|----------|
|   | 2015                         | 2014     |
|   | (in thousands)               |          |
| Total non-interest income   | \$5,933                      | \$4,573  |
| Less:   |                              |          |
| Gain on sales of investment securities, net                             | 589                          | 366      |
| Unrealized losses on assets and liabilities measured at fair value, net | (309                         | ) (1,276 |
| Total operating non-interest income                                     | 5,653                        | 5,483    |
| Plus: net interest income   | 103,108                      | 90,777   |
| Net operating revenue   | \$108,761                    | \$96,260 |
| Total non-interest expense  | \$54,033                     | \$49,487 |
| Less:   |                              |          |
| Net gain on sales / valuations of repossessed and other assets          | (351                         | ) (2,547 |
| Merger / restructure expense  | 159                          | 157      |
| Total operating non-interest expense                                    | \$54,225                     | \$51,877 |
| Pre-tax, pre-provision operating earnings                               | \$54,536                     | \$44,383 |

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## Tangible Common Equity

The following table presents financial measures related to tangible common equity. Tangible common equity represents total stockholders' equity less identifiable intangible assets, goodwill, and preferred stock. Management believes that tangible common equity financial measures are useful in evaluating the Company's capital strength, financial condition, and ability to manage potential losses. In addition, management believes that these measures improve comparability to other institutions that have not engaged in acquisitions that resulted in recorded goodwill and other intangible assets.

|  | March 31, 2015                    | December 31, 2014 |  |   |
|--|-----------------------------------|-------------------|--|---|
|  | (dollars and shares in thousands) |                   |  |   |
| Total stockholders' equity                           | \$1,051,330                       | \$1,000,928       |  |   |
| Less: goodwill and intangible assets                 | 25,632                            | 25,913            |  |   |
| Total tangible stockholders' equity                  | 1,025,698                         | 975,015           |  |   |
| Less: preferred stock                                | 70,500                            | 70,500            |  |   |
| Total tangible common equity                         | 955,198                           | 904,515           |  |   |
| Plus: deferred tax - attributed to intangible assets | 548                               | 1,006             |  |   |
| Total tangible common equity, net of tax             | \$955,746                         | \$905,521         |  |   |
| <br>   |                                   |                   |  |   |
| Total assets   | \$11,251,943                      | \$10,600,498      |  |   |
| Less: goodwill and intangible assets, net            | 25,632                            | 25,913            |  |   |
| Tangible assets                                      | 11,226,311                        | 10,574,585        |  |   |
| Plus: deferred tax - attributed to intangible assets | 548                               | 1,006             |  |   |
| Total tangible assets, net of tax                    | \$11,226,859                      | \$10,575,591      |  |   |
| <br>   |                                   |                   |  |   |
| Tangible equity ratio                                | 9.1                               | % 9.2             |  | % |
| Tangible common equity ratio                         | 8.5                               | 8.6               |  |   |
| Common shares outstanding                            | 89,180                            | 88,691            |  |   |
| Tangible book value per share, net of tax            | \$10.72                           | \$10.21           |  |   |

## Efficiency Ratio

The following table shows the components used in the calculation of the efficiency ratio, which management uses as a metric for assessing cost efficiency:

|                                      | Three Months Ended March 31, |          |  |   |
|--------------------------------------|------------------------------|----------|--|---|
|                                      | 2015                         | 2014     |  |   |
|                                      | (dollars in thousands)       |          |  |   |
| Total operating non-interest expense | \$54,225                     | \$51,877 |  |   |
| <br>                                 |                              |          |  |   |
| Divided by:                          |                              |          |  |   |
| Total net interest income            | \$103,108                    | \$90,777 |  |   |
| Plus:                                |                              |          |  |   |
| Tax equivalent interest adjustment   | 7,389                        | 5,705    |  |   |
| Operating non-interest income        | 5,653                        | 5,483    |  |   |
| Net operating revenue - TEB          | 116,150                      | 101,965  |  |   |
| <br>                                 |                              |          |  |   |
| Efficiency ratio - TEB               | 46.7                         | % 50.9   |  | % |

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## Common Equity Tier 1

The following table presents certain financial measures related to common equity Tier 1 under Basel III, which is a component of Tier 1 risk-based capital. The FRB and other banking regulators use common equity Tier 1 as a basis for assessing a bank's capital adequacy; therefore, management believes it is useful to assess financial condition and capital adequacy using this same basis. In addition, management believes that the classified assets to common equity Tier 1 plus allowance measure is an important regulatory metric for assessing asset quality.

|   | Basel III<br>March 31, 2015<br>(dollars in<br>thousands) |   |
|---|--|---|
| Common Equity Tier 1:   |  |   |
| Common Equity   | \$980,830  |   |
| Less:   |  |   |
| Accumulated other comprehensive income                                      | 23,423   |   |
| Non-qualifying goodwill and intangibles                                     | 24,127   |   |
| Disallowed deferred tax asset   | 1,314  |   |
| Unrealized gain on trust preferred securities                               | 6,446  |   |
| Common equity Tier 1 (regulatory)   | 925,520  |   |
| Plus:   |  |   |
| Trust preferred securities  | 64,500   |   |
| Preferred stock   | 70,500   |   |
| Less:   |  |   |
| Disallowed deferred tax asset   | 1,972  |   |
| Unrealized gain on trust preferred securities                               | 9,669  |   |
| Tier 1 capital  | \$1,048,879  |   |
| Divided by:   |  |   |
| Risk-weighted assets (regulatory)   | \$10,308,909   |   |
| Common equity Tier 1 ratio  | 9.0  | % |
| <br>  |  |   |
| Total Capital:  |  |   |
| Tier 1 capital (regulatory)   | \$1,048,879  |   |
| Plus:   |  |   |
| Qualifying allowance for credit losses                                      | 112,098  |   |
| Other   | 2,124  |   |
| Less: Tier 2 qualifying capital deductions                                  | 2,731  |   |
| Tier 2 capital  | 111,491  |   |
| <br>  |  |   |
| Total capital   | \$1,160,370  |   |
| <br>  |  |   |
| Classified assets to common equity Tier 1 plus allowance for credit losses: |  |   |
| Classified assets   | \$210,438  |   |
| Divided by:   |  |   |
| Common equity Tier 1 (regulatory)   | 925,520  |   |
| Plus: Allowance for credit losses   | 112,098  |   |
| Total common equity Tier 1 plus allowance for credit losses                 | \$1,037,618  |   |
| Classified assets to common equity Tier 1 plus allowance                    | 20   | % |



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## Net Interest Margin

The net interest margin is reported on a TEB. A tax equivalent adjustment is added to reflect interest earned on certain municipal securities and loans that are exempt from Federal income tax. The following tables set forth the average balances and interest income on a fully TEB and interest expense for the periods indicated:

|  | Three Months Ended March 31, |           |                      | 2014            |          |                      |   |
|--|------------------------------|-----------|----------------------|-----------------|----------|----------------------|---|
|  | 2015                         |           |                      | 2014            |          |                      |   |
|  | Average Balance              | Interest  | Average Yield / Cost | Average Balance | Interest | Average Yield / Cost |   |
|  | (dollars in thousands)       |           |                      |                 |          |                      |   |
| Interest earning assets                    |                              |           |                      |                 |          |                      |   |
| Loans (1), (2), (3)                        | \$8,546,857                  | \$100,391 | 4.97                 | % \$6,893,248   | \$86,804 | 5.27                 | % |
| Securities - taxable (1)                   | 1,095,508                    | 6,292     | 2.30                 | 1,190,329       | 7,138    | 2.40                 |   |
| Securities - tax-exempt                    | 383,865                      | 3,496     | 5.33                 | 461,341         | 4,187    | 7.12                 |   |
| Total Securities                           | 1,479,373                    | 9,788     | 3.09                 | 1,651,670       | 11,325   | 3.15                 |   |
| Federal funds sold and other               | 136,171                      | 783       | 2.30                 | 210,263         | 572      | 1.09                 |   |
| Total interest earnings assets             | 10,162,401                   | 110,962   | 4.66                 | 8,755,181       | 98,701   | 4.77                 |   |
| Non-interest earning assets                |                              |           |                      |                 |          |                      |   |
| Cash and due from banks                    | 118,090                      |           |                      | 137,516         |          |                      |   |
| Allowance for credit losses                | (110,997                     | )         |                      | (101,154        | )        |                      |   |
| Bank owned life insurance                  | 142,365                      |           |                      | 140,895         |          |                      |   |
| Other assets                               | 450,108                      |           |                      | 433,084         |          |                      |   |
| Total assets                               | \$10,761,967                 |           |                      | \$9,365,522     |          |                      |   |
| Interest-bearing liabilities               |                              |           |                      |                 |          |                      |   |
| Interest-bearing deposits:                 |                              |           |                      |                 |          |                      |   |
| Interest bearing transaction accounts      | \$919,992                    | \$394     | 0.17                 | % \$765,036     | \$384    | 0.20                 | % |
| Savings and money market                   | 3,909,414                    | 2,776     | 0.28                 | 3,452,333       | 2,562    | 0.30                 |   |
| Time certificates of deposits              | 1,935,493                    | 1,976     | 0.41                 | 1,619,564       | 1,719    | 0.42                 |   |
| Total interest-bearing deposits            | 6,764,899                    | 5,146     | 0.30                 | 5,836,933       | 4,665    | 0.32                 |   |
| Short-term borrowings                      | 177,493                      | 1,751     | 3.95                 | 163,339         | 130      | 0.32                 |   |
| Long-term debt                             | 201,990                      | 516       | 1.02                 | 301,826         | 2,708    | 3.59                 |   |
| Junior subordinated debt                   | 40,440                       | 441       | 4.36                 | 41,869          | 421      | 4.02                 |   |
| Total interest-bearing liabilities         | 7,184,822                    | 7,854     | 0.44                 | 6,343,967       | 7,924    | 0.50                 |   |
| Non-interest-bearing liabilities           |                              |           |                      |                 |          |                      |   |
| Non-interest-bearing demand deposits       | 2,369,850                    |           |                      | 2,054,125       |          |                      |   |
| Other liabilities                          | 177,102                      |           |                      | 81,134          |          |                      |   |
| Stockholders' equity                       | 1,030,193                    |           |                      | 886,296         |          |                      |   |
| Total liabilities and stockholders' equity | \$10,761,967                 |           |                      | \$9,365,522     |          |                      |   |
| Net interest income and margin (4)         |                              | \$103,108 | 4.35                 | %               | \$90,777 | 4.41                 | % |
| Net interest spread (5)                    |                              |           | 4.22                 | %               |          | 4.27                 | % |

(1) Yields on loans and securities have been adjusted to a TEB. The taxable-equivalent adjustment was \$7.4 million and \$5.7 million for the three months ended March 31, 2015 and 2014, respectively.

(2) Net loan fees of \$5.1 million and \$4.1 million are included in the yield computation for the three months ended March 31, 2015 and 2014, respectively.

(3) Includes non-accrual loans.

(4) Net interest margin is computed by dividing net interest income by total average earning assets.

(5)

Net interest spread represents average yield earned on interest-earning assets less the average rate paid on interest bearing liabilities.

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|                                       | Three Months Ended March 31,<br>2015 versus 2014 |           |            |
|---------------------------------------|--|-----------|------------|
|                                       | Increase (Decrease) Due to Changes in (1)        |           |            |
|                                       | Volume   | Rate      | Total      |
|                                       | (in thousands)                                   |           |            |
| Interest income:                      |  |           |            |
| Loans                                 | \$19,423   | \$(5,836) | ) \$13,587 |
| Interest on investment securities     | (1,140)  | ) (397)   | ) (1,537)  |
| Federal funds sold and other          | (426)  | ) 637     | 211        |
| Total interest income                 | 17,857   | (5,596)   | ) 12,261   |
| Interest expense:                     |  |           |            |
| Interest bearing transaction accounts | 66   | (56)      | ) 10       |
| Savings and money market              | 325  | (111)     | ) 214      |
| Time deposits                         | 323  | (66)      | ) 257      |
| Short-term borrowings                 | 140  | 1,481     | 1,621      |
| Long-term debt                        | (255)  | ) (1,937) | ) (2,192)  |
| Junior subordinated debt              | (16)   | ) 36      | 20         |
| Total interest expense                | 583  | (653)     | ) (70)     |
| Net increase (decrease)               | \$17,274   | \$(4,943) | ) \$12,331 |

(1) Changes due to both volume and rate have been allocated to volume changes.

Comparison of interest income, interest expense and net interest margin

The Company's primary source of revenue is interest income. Interest income for the three months ended March 31, 2015 was \$111.0 million, an increase of 12.4%, compared to \$98.7 million for the three months ended March 31, 2014. This increase was primarily the result of a \$1.65 billion increase in the average loan balance which drove a \$13.6 million increase in loan interest income for the three months ended March 31, 2015 compared to the three months ended March 31, 2014. Additionally, interest income for the three months ended March 31, 2015 includes \$2.1 million of accretion income from PCI loans, compared to \$3.4 million for the same period 2014. Interest income on investment securities decreased \$1.5 million and other interest income increased by \$0.2 million for the comparable period. Despite the increase in interest income, average yield on interest earning assets dropped 11 basis point for the three months ended March 31, 2015 compared to the same period in 2014, which was primarily the result of decreased yields on loans of 30 basis points.

Interest expense for each of the three months ended March 31, 2015 and 2014 was \$7.9 million. Interest expense on deposits increased \$0.5 million for the same period as average interest bearing deposits for the quarter increased \$928.0 million, offset by a 2 basis point decrease in average cost of interest bearing deposits. Interest expense on borrowings decreased by \$0.6 million as a result of a \$85.7 million decrease in average borrowings for the quarter. Net interest income was \$103.1 million for the three months ended March 31, 2015, compared to \$90.8 million for the three months ended March 31, 2014, an increase of \$12.3 million, or 13.6%. The increase in net interest income reflects a \$1.41 billion increase in average interest earning assets, offset by a \$840.9 million increase in average interest-bearing liabilities. The decrease in net interest margin of 6 basis points was mostly due to a decrease in our average loan yield during the three months ended March 31, 2015 compared to the same period in 2014.

Provision for Credit Losses

The provision for credit losses in each period is reflected as a reduction in earnings in that period. The provision is equal to the amount required to maintain the allowance for credit losses at a level that is adequate to absorb probable credit losses inherent in the loan portfolio. The provision for credit losses decreased by \$2.8 million, to \$0.7 million for the three months ended March 31, 2015, compared with \$3.5 million for the three months ended March 31, 2014. The provision decrease was primarily due to an improvement in underlying asset quality. The Company may establish

an additional allowance for credit losses for PCI loans through provision for credit losses when impairment is determined as a result of lower than expected cash flows. As of March 31, 2015 and December 31, 2014, the allowance for credit losses on PCI loans was \$0.1 million and \$0.3 million, respectively.



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## Non-interest Income

The following table presents a summary of non-interest income for the periods presented:

|   | Three Months Ended March 31, |         | Increase<br>(Decrease) |
|---|------------------------------|---------|------------------------|
|   | 2015                         | 2014    |                        |
|   | (in thousands)               |         |                        |
| Service charges and fees  | \$2,889                      | \$2,561 | \$328                  |
| Income from bank owned life insurance                                   | 977                          | 949     | 28                     |
| Card income   | 813                          | 786     | 27                     |
| Gain on sales of investment securities, net                             | 589                          | 366     | 223                    |
| Unrealized losses on assets and liabilities measured at fair value, net | (309)                        | (1,276) | (967)                  |
| Other income  | 974                          | 1,187   | (213)                  |
| Total non-interest income   | \$5,933                      | \$4,573 | \$1,360                |

Total non-interest income for the three months ended March 31, 2015 compared to the three months ended March 31, 2014 increased by \$1.4 million, or 29.7%. The increase in non-interest income is largely attributable to the \$1.0 million decrease in net unrealized losses on assets and liabilities measured at fair value, which primarily relates to the fair value adjustment of junior subordinated debt. The loss resulting from the fair value adjustment of junior subordinated debt was \$0.3 million for the three months ended March 31, 2015, compared to a loss of \$1.0 million for the three months ended March 31, 2014.

## Non-interest Expense

The following table presents a summary of non-interest expense for the periods presented:

|  | Three Months Ended March 31, |          | Increase<br>(Decrease) |
|--|------------------------------|----------|------------------------|
|  | 2015                         | 2014     |                        |
|  | (in thousands)               |          |                        |
| Salaries and employee benefits                                 | \$32,541                     | \$29,555 | \$2,986                |
| Occupancy  | 4,813                        | 4,686    | 127                    |
| Legal, professional, and directors' fees                       | 3,995                        | 3,639    | 356                    |
| Data processing  | 3,126                        | 2,729    | 397                    |
| Insurance  | 2,090                        | 2,393    | (303)                  |
| Loan and repossessed asset expenses                            | 1,090                        | 1,147    | (57)                   |
| Card expense   | 474                          | 600      | (126)                  |
| Marketing  | 377                          | 559      | (182)                  |
| Intangible amortization  | 281                          | 597      | (316)                  |
| Net gain on sales / valuations of repossessed and other assets | (351)                        | (2,547)  | (2,196)                |
| Merger / restructure expense                                   | 159                          | 157      | 2                      |
| Other expense  | 5,438                        | 5,972    | (534)                  |
| Total non-interest expense                                     | \$54,033                     | \$49,487 | \$4,546                |

Total non-interest expense for the three months ended March 31, 2015 compared to the three months ended March 31, 2014 increased \$4.5 million, or 9.2%. This increase primarily relates to an increase in salaries and employee benefits and a decrease in the net gain on sales / valuation of repossessed and other assets, and other expense. The increase in salaries and employee benefits is the result of growth in staffing to support continued asset growth as well as an increase in performance awards. Further, the \$2.2 million decrease in the net gain on sales / valuations of repossessed and other assets for the same period is due to smaller non-recurring gains from the performance of OREO and other assets owned by the Company. The decrease in other expense is primarily due to the decreased charitable contributions.

## Income Taxes

The effective tax rate for the three months ended March 31, 2015 was 26.00%, compared to 25.08% for the three months ended March 31, 2014. The increase in the effective tax rate from is primarily due to proportionately lower

tax-exempt income and a decrease in the amount of valuation allowance that will be released during 2015.

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Business Segment Results

The operating segments are as follows: Arizona, Nevada, California, CBL, and Corporate & Other.

Arizona reported a gross loan balance of \$2.38 billion at March 31, 2015, compared to \$2.34 billion at December 31, 2014, and \$2.03 billion at March 31, 2014. In addition, total deposits at March 31, 2015 were \$2.34 billion, compared to \$2.18 billion at December 31, 2014, and \$2.17 billion at March 31, 2014. Pre-tax income was \$15.8 million for the three months ended March 31, 2015, compared to \$12.6 million for the three months ended March 31, 2014.

Nevada reported a gross loan balance of \$1.81 billion at March 31, 2015, compared to \$1.67 billion at December 31, 2014 and \$1.72 billion at March 31, 2014. In addition, total deposits at March 31, 2015 were \$3.36 billion, compared to \$3.23 billion at December 31, 2014, and \$3.02 billion at March 31, 2014. Pre-tax income was \$16.7 million for the three months ended March 31, 2015, compared to \$16.5 million for the three months ended March 31, 2014.

California reported a gross loan balance of \$1.80 billion at March 31, 2015, compared to \$1.75 billion at December 31, 2014, and \$1.66 billion at March 31, 2014. In addition, total deposits at March 31, 2015 were \$2.51 billion, compared to \$2.33 billion at December 31, 2014, and \$1.87 billion at March 31, 2014. Pre-tax income was \$14.4 million for the three months ended March 31, 2015, compared to \$10.3 million for the three months ended March 31, 2014.

CBL reported a gross loan balance of \$2.79 billion at March 31, 2015, compared to \$2.59 billion at December 31, 2014, and \$1.62 billion at March 31, 2014. In addition, total deposits at March 31, 2015 were \$1.11 billion, compared to \$946.6 million at December 31, 2014, and \$845.1 million at March 31, 2014. Pre-tax income was \$13.3 million for the three months ended March 31, 2015, compared to \$5.4 million for the three months ended March 31, 2014.

BALANCE SHEET ANALYSIS

Total assets increased \$651.4 million, or 6.1%, to \$11.25 billion at March 31, 2015, compared to \$10.60 billion at December 31, 2014. The increase in assets primarily relates to the increase in loans of \$420.3 million, or 5.0%, to \$8.82 billion at March 31, 2015.

Total liabilities increased \$601.0 million, or 6.3%, to \$10.20 billion at March 31, 2015, compared to \$9.60 billion at December 31, 2014. The increase in liabilities is due to the increase in total deposits of \$731.3 million, or 8.2%, to \$9.66 billion.

Total stockholders' equity increased by \$50.4 million, or 5.0%, to \$1.05 billion at March 31, 2015, compared to \$1.00 billion at December 31, 2014.

Investment securities

Investment securities are classified at the time of acquisition as either HTM, AFS, or trading based upon various factors, including asset/liability management strategies, liquidity and profitability objectives, and regulatory requirements. HTM securities are carried at amortized cost, adjusted for amortization of premiums or accretion of discounts. AFS securities are securities that may be sold prior to maturity based upon asset/liability management decisions. Investment securities classified as AFS are carried at fair value. Unrealized gains or losses on AFS securities are recorded as AOCI in stockholders' equity. Amortization of premiums or accretion of discounts on MBS is periodically adjusted for estimated prepayments. Investment securities measured at fair value are reported at fair value, with unrealized gains and losses included in current period earnings.

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The investment securities portfolio of the Company is utilized as collateral for borrowings, required collateral for public deposits, and customer repurchase agreements, and to manage liquidity, capital, and interest rate risk. The following table summarizes the carrying value of the investment securities portfolio for each of the periods below:

|   | March 31, 2015 | December 31, 2014 |
|---|----------------|-------------------|
|   | (in thousands) |                   |
| Collateralized debt obligations             | \$10,520       | \$11,445          |
| Commercial MBS issued by GSEs               | 2,181          | 2,147             |
| Corporate debt securities                   | 13,515         | 52,489            |
| CRA investments                             | 25,686         | 24,332            |
| Municipal obligations                       | 295,506        | 299,037           |
| Mutual funds                                | —              | 37,702            |
| Preferred stock                             | 84,999         | 82,612            |
| Private label commercial MBS                | 5,097          | 5,149             |
| Private label residential MBS               | 63,359         | 70,243            |
| Residential MBS issued by GSEs              | 856,291        | 893,047           |
| Trust preferred securities                  | 25,487         | 25,546            |
| U.S. government sponsored agency securities | 18,575         | 18,346            |
| Total investment securities                 | \$1,401,216    | \$1,522,095       |

Gross unrealized losses at March 31, 2015 are primarily caused by interest rate fluctuations, credit spread widening, and reduced liquidity in applicable markets. The Company has reviewed securities on which there is an unrealized loss in accordance with its accounting policy for OTTI securities described in "Note 2. Investment Securities" to the Unaudited Consolidated Financial Statements contained herein. There were no impairment charges recorded during the three months ended March 31, 2015 and 2014.

The Company does not consider any securities to be other-than-temporarily impaired as of March 31, 2015 and December 31, 2014. However, the Company cannot guarantee that additional OTTI will not occur in future periods. At March 31, 2015, the Company had the intent and ability to retain its investments for a period of time sufficient to allow for any anticipated recovery in fair value.

Loans

The table below summarizes the distribution of the Company's loans at the end of each of the periods indicated:

|   | March 31, 2015 | December 31, 2014 |
|---|----------------|-------------------|
|   | (in thousands) |                   |
| Commercial and industrial                   | \$3,529,173    | \$3,326,708       |
| Commercial real estate - non-owner occupied | 2,113,829      | 2,052,566         |
| Commercial real estate - owner occupied     | 1,818,002      | 1,732,888         |
| Construction and land development           | 842,894        | 748,053           |
| Residential real estate                     | 292,196        | 299,402           |
| Commercial leases                           | 196,039        | 205,639           |
| Consumer                                    | 26,421         | 33,009            |
| Loans, net of deferred loan fees and costs  | 8,818,554      | 8,398,265         |
| Allowance for credit losses                 | (112,098)      | (110,216)         |
| Total                                       | \$8,706,456    | \$8,288,049       |

Net deferred loan fees and costs as of March 31, 2015 and December 31, 2014 total \$14.5 million and \$12.5 million, respectively. Net unamortized discounts on loans total \$7.1 million and \$7.5 million as of March 31, 2015 and December 31, 2014, respectively.

Concentrations of Lending Activities

The Company monitors concentrations within five broad categories: geography, industry, product, call report classifications, and collateral. The Company's loan portfolio includes significant credit exposure to the CRE market.

At both March 31, 2015

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and December 31, 2014, CRE related loans accounted for approximately 54% of total loans. Substantially all of these loans are secured by first liens with an initial loan to value ratio of generally not more than 75%. Approximately 46% of these CRE loans, excluding construction and land loans, were owner-occupied at both March 31, 2015 and December 31, 2014.

**Impaired loans**

A loan is identified as impaired when it is no longer probable that interest and principal will be collected according to the contractual terms of the original loan agreement. Generally, impaired loans are classified as non-accrual. However, in certain instances, impaired loans may continue on an accrual basis if full repayment of all principal and interest is expected and the loan is both well-secured and in the process of collection. Impaired loans are measured for reserve requirements in accordance with ASC 310 based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral less applicable disposition costs if the loan is collateral dependent. The amount of an impairment reserve, if any, and any subsequent changes are charged against the allowance for credit losses.

In addition to our own internal loan review process, regulators may from time to time direct the Company to modify loan grades, loan impairment calculations or loan impairment methodology.

Total non-performing loans decreased by \$21.4 million, or 13.6%, at March 31, 2015 to \$136.1 million from \$157.5 million at December 31, 2014.

|   | March 31, 2015         | December 31,<br>2014 |
|---|------------------------|----------------------|
|   | (dollars in thousands) |                      |
| Total non-accrual loans (1)                                     | \$60,742               | \$67,659             |
| Loans past due 90 days or more on accrual status                | 3,730                  | 5,132                |
| Troubled debt restructured loans (2)                            | 71,597                 | 84,720               |
| Total nonperforming loans                                       | 136,069                | 157,511              |
| Other impaired loans  | 21,064                 | 9,239                |
| Total impaired loans  | \$157,133              | \$166,750            |
| Other assets acquired through foreclosure, net                  | \$63,759               | \$57,150             |
| Non-accrual loans to gross loans                                | 0.69                   | % 0.81               |
| Loans past due 90 days or more on accrual status to total loans | 0.04                   | 0.06                 |

(1) Includes non-accrual TDR loans of \$50.7 million and \$53.6 million as of March 31, 2015 and December 31, 2014, respectively.

(2) Includes accruing TDR loans only.

Interest income received on non-accrual loans was \$0.7 million and \$0.6 million for the three months ended March 31, 2015 and 2014, respectively. The interest income that would have been recorded under the original terms of non-accrual loans was \$0.7 million and \$1.0 million for the three months ended March 31, 2015 and 2014, respectively.

The composition of non-accrual loans was as follows:

|                                   | At March 31, 2015      |         | Percent of<br>Total Loans | December 31, 2014      |         | Percent of<br>Total Loans |
|-----------------------------------|------------------------|---------|---------------------------|------------------------|---------|---------------------------|
|                                   | Non-accrual<br>Balance | Percent |                           | Non-accrual<br>Balance | Percent |                           |
|                                   | (dollars in thousands) |         |                           |                        |         |                           |
| Commercial and industrial         | \$4,548                | 7.49    | % 0.05                    | % \$3,490              | 5.16    | % 0.04                    |
| Commercial real estate            | 45,543                 | 74.97   | 0.52                      | 52,457                 | 77.54   | 0.63                      |
| Construction and land development | 5,101                  | 8.40    | 0.06                      | 5,326                  | 7.87    | 0.06                      |
| Residential real estate           | 5,362                  | 8.83    | 0.06                      | 6,173                  | 9.12    | 0.07                      |
| Consumer                          | 188                    | 0.31    | —                         | 213                    | 0.31    | 0.01                      |
| Total non-accrual loans           | \$60,742               | 100.00  | % 0.69                    | % \$67,659             | 100.00  | % 0.81                    |

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As of March 31, 2015 and December 31, 2014, non-accrual loans totaled \$60.7 million and \$67.7 million, respectively. Non-accrual loans by segment at March 31, 2015 were \$18.8 million for Arizona, \$23.0 million for Nevada, \$2.9 million for California, \$0.2 million for CBL, and \$15.8 million for Corporate & Other. Non-accrual loans by segment at December 31, 2014 were \$24.2 million for Arizona, \$26.7 million for Nevada, \$0.4 million for California, \$0.2 million for CBL, and \$16.2 million for Corporate & Other. Non-accrual loans as a percentage of total gross loans were 0.69% and 0.81% at March 31, 2015

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and December 31, 2014, respectively. Non-accrual loans as a percentage of each segment's total gross loans at March 31, 2015 were 0.79% for Arizona, 1.28% for Nevada, 0.16% for California, 0.01% for CBL, and 38.04% for Corporate & Other. Non-accrual loans as a percentage of each segment's total gross loans at December 31, 2014 were 1.03% for Arizona, 1.60% for Nevada, 0.02% for California, 0.01% for CBL, and 35.30% for Corporate & Other.

**Troubled Debt Restructured Loans**

A TDR loan is a loan that is granted a concession, for reasons related to a borrower's financial difficulties, that the lender would not otherwise consider. The loan terms that have been modified or restructured due to a borrower's financial situation include, but are not limited to, a reduction in the stated interest rate, an extension of the maturity or renewal of the loan at an interest rate below current market, a reduction in the face amount of the debt, a reduction in accrued interest, extensions, deferrals, renewals, and rewrites. A TDR loan is also considered impaired. Generally, a loan that is modified at an effective market rate of interest is no longer disclosed as a TDR in years subsequent to the restructuring if it is performing based on the terms specified by the restructuring agreement. However, such loans continue to be considered impaired.

As of March 31, 2015 and December 31, 2014, the aggregate amount of loans classified as impaired was \$157.1 million and \$166.8 million, respectively, a net decrease of 5.8%. The total specific allowance for credit losses related to these loans was \$9.7 million and \$10.8 million for March 31, 2015 and December 31, 2014, respectively. The Company had \$71.6 million and \$84.7 million in loans classified as accruing restructured loan for March 31, 2015 and December 31, 2014, respectively. Impaired loans by segment at March 31, 2015 were \$38.9 million for Arizona, \$72.6 million for Nevada, \$6.1 million for California, \$0.2 million for CBL, and \$39.3 million for Corporate & Other. Impaired loans by segment at December 31, 2014 were \$43.2 million for Arizona, \$78.1 million for Nevada, \$5.2 million for California, \$0.2 million for CBL, and \$40.1 million for Corporate & Other.

The following tables present a breakdown of total impaired loans and the related specific reserves for the periods indicated:

|                                      | March 31, 2015         |         |                           |                    |         |                                  |   |
|--------------------------------------|------------------------|---------|---------------------------|--------------------|---------|----------------------------------|---|
|                                      | Impaired<br>Balance    | Percent | Percent of<br>Total Loans | Reserve<br>Balance | Percent | Percent of<br>Total<br>Allowance |   |
|                                      | (dollars in thousands) |         |                           |                    |         |                                  |   |
| Commercial and industrial            | \$14,330               | 9.12    | % 0.16                    | % \$2,222          | 22.99   | % 1.98                           | % |
| Commercial real estate               | 103,047                | 65.58   | 1.17                      | 4,761              | 49.26   | 4.25                             |   |
| Construction and land<br>development | 21,140                 | 13.45   | 0.24                      | 1,652              | 17.09   | 1.47                             |   |
| Residential real estate              | 18,274                 | 11.63   | 0.21                      | 1,026              | 10.61   | 0.92                             |   |
| Consumer                             | 342                    | 0.22    | —                         | 5                  | 0.05    | —                                |   |
| Total impaired loans                 | \$157,133              | 100.00  | % 1.78                    | % \$9,666          | 100.00  | % 8.62                           | % |
|                                      | December 31, 2014      |         |                           |                    |         |                                  |   |
|                                      | Impaired<br>Balance    | Percent | Percent of<br>Total Loans | Reserve<br>Balance | Percent | Percent of<br>Total<br>Allowance |   |
|                                      | (dollars in thousands) |         |                           |                    |         |                                  |   |
| Commercial and industrial            | \$14,122               | 8.47    | % 0.17                    | % \$1,965          | 18.25   | % 1.78                           | % |
| Commercial real estate               | 111,217                | 66.70   | 1.32                      | 4,619              | 42.91   | 4.19                             |   |
| Construction and land<br>development | 21,748                 | 13.04   | 0.26                      | 3,112              | 28.91   | 2.82                             |   |
| Residential real estate              | 19,300                 | 11.57   | 0.23                      | 1,052              | 9.77    | 0.95                             |   |
| Consumer                             | 363                    | 0.22    | —                         | 17                 | 0.16    | 0.02                             |   |
| Total impaired loans                 | \$166,750              | 100.00  | % 1.98                    | % \$10,765         | 100.00  | % 9.76                           | % |





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## Allowance for Credit Losses

The following table summarizes the activity in our allowance for credit losses for the period indicated:

|  | Three Months Ended March 31, |            |   |
|--|------------------------------|------------|---|
|  | 2015                         | 2014       |   |
|  | (dollars in thousands)       |            |   |
| Allowance for credit losses:                             |                              |            |   |
| Balance at beginning of period                           | \$ 110,216                   | \$ 100,050 |   |
| Provision charged to operating expense:                  |                              |            |   |
| Commercial and industrial                                | 3,562                        | 392        |   |
| Commercial real estate                                   | (1,055 )                     | 2,400      |   |
| Construction and land development                        | (716 )                       | 1,970      |   |
| Residential real estate                                  | (923 )                       | (490 )     |   |
| Consumer   | (168 )                       | (772 )     |   |
| Total Provision  | 700                          | 3,500      |   |
| Recoveries of loans previously charged-off:              |                              |            |   |
| Commercial and industrial                                | 916                          | 922        |   |
| Commercial real estate                                   | 383                          | 560        |   |
| Construction and land development                        | 157                          | 211        |   |
| Residential real estate                                  | 533                          | 553        |   |
| Consumer   | 40                           | 170        |   |
| Total recoveries   | 2,029                        | 2,416      |   |
| Loans charged-off:                                       |                              |            |   |
| Commercial and industrial                                | (393 )                       | (1,478 )   |   |
| Commercial real estate                                   | —                            | (171 )     |   |
| Residential real estate                                  | (400 )                       | (406 )     |   |
| Consumer   | (54 )                        | (12 )      |   |
| Total charged-off  | (847 )                       | (2,067 )   |   |
| Net recoveries   | 1,182                        | 349        |   |
| Balance at end of period                                 | \$ 112,098                   | \$ 103,899 |   |
| Net recoveries to average loans outstanding - annualized | 0.06                         | % 0.02     | % |
| Allowance for credit losses to gross loans               | 1.27                         | 1.46       |   |

The following table summarizes the allocation of the allowance for credit losses by loan type. However, the allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

|                                   | March 31, 2015         |  |                                       | December 31, 2014 |  |                                       |   |
|-----------------------------------|------------------------|--|---------------------------------------|-------------------|--|---------------------------------------|---|
|                                   | Amount                 | Percent of<br>Total<br>Allowance<br>for Credit<br>Loss | Percent of<br>Loans to<br>Gross Loans | Amount            | Percent of<br>Total<br>Allowance<br>for Credit<br>Loss | Percent of<br>Loans to<br>Gross Loans |   |
|                                   | (dollars in thousands) |  |                                       |                   |  |                                       |   |
| Commercial and industrial         | \$58,651               | 52.3   | % 42.2                                | % \$54,566        | 49.5   | % 42.1                                | % |
| Commercial real estate            | 28,111                 | 25.1   | 44.6                                  | 28,783            | 26.1   | 45.0                                  |   |
| Construction and land development | 17,999                 | 16.1   | 9.6                                   | 18,558            | 16.8   | 8.9                                   |   |
| Residential real estate           | 6,666                  | 5.9  | 3.3                                   | 7,456             | 6.8  | 3.6                                   |   |
| Consumer                          | 671                    | 0.6  | 0.3                                   | 853               | 0.8  | 0.4                                   |   |
| Total                             | \$ 112,098             | 100.0  | % 100.0                               | % \$ 110,216      | 100.0  | % 100.0                               | % |

The allowance for credit losses as a percentage of total loans decreased to 1.27% at March 31, 2015 from 1.31% at December 31, 2014. The total balance of the allowance for credit losses has increased due to the increase in the size of the loan portfolio. However, the increase in the allowance is not proportional to the increase in the portfolio as the Company has experienced improved credit quality in its portfolio as reflected in net recoveries achieved during the three months ended March 31, 2015 as well as a change in portfolio mix toward higher rated credits.

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## Potential Problem Loans

The Company classifies loans consistent with federal banking regulations using a nine category grading system. These loan grades are described in further detail in "Item 1. Business" of the Company's Annual Report on Form 10-K for the year ended December 31, 2014. The following table presents information regarding potential problem loans, consisting of loans graded Special Mention, Substandard, Doubtful, and Loss, but still performing, and excluding acquired loans:

|                                   | March 31, 2015         |              |         |   |                           |   |
|-----------------------------------|------------------------|--------------|---------|---|---------------------------|---|
|                                   | Number of<br>Loans     | Loan Balance | Percent |   | Percent of Total<br>Loans |   |
|                                   | (dollars in thousands) |              |         |   |                           |   |
| Commercial and industrial         | 108                    | \$44,654     | 45.44   | % | 0.50                      | % |
| Commercial real estate            | 53                     | 40,419       | 41.14   |   | 0.46                      |   |
| Construction and land development | 3                      | 5,049        | 5.14    |   | 0.06                      |   |
| Residential real estate           | 19                     | 7,820        | 7.96    |   | 0.09                      |   |
| Consumer                          | 9                      | 315          | 0.32    |   | —                         |   |
| Total                             | 192                    | \$98,257     | 100.00  | % | 1.11                      | % |

|                                   | At December 31, 2014   |              |         |   |                           |   |
|-----------------------------------|------------------------|--------------|---------|---|---------------------------|---|
|                                   | Number of<br>Loans     | Loan Balance | Percent |   | Percent of Total<br>Loans |   |
|                                   | (dollars in thousands) |              |         |   |                           |   |
| Commercial and industrial         | 76                     | \$24,060     | 23.89   | % | 0.29                      | % |
| Commercial real estate            | 55                     | 53,514       | 53.14   |   | 0.64                      |   |
| Construction and land development | 6                      | 15,646       | 15.53   |   | 0.19                      |   |
| Residential real estate           | 16                     | 7,121        | 7.07    |   | 0.08                      |   |
| Consumer                          | 10                     | 377          | 0.37    |   | —                         |   |
| Total                             | 163                    | \$100,718    | 100.00  | % | 1.20                      | % |

Total potential problem loans are primarily secured by real estate.

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## Other Assets Acquired Through Foreclosure

The following table represents the changes in other assets acquired through foreclosure:

|   | Three Months Ended March 31, |                     |             |
|---|------------------------------|---------------------|-------------|
|   | 2015                         |                     |             |
|   | Gross Balance                | Valuation Allowance | Net Balance |
|   | (in thousands)               |                     |             |
| Balance, beginning of period  | \$71,421                     | \$(14,271 )         | \$57,150    |
| Transfers to other assets acquired through foreclosure, net               | 7,720                        | —                   | 7,720       |
| Proceeds from sale of other real estate owned and repossessed assets, net | (2,288 )                     | 848                 | (1,440 )    |
| Valuation adjustments, net  | —                            | (786 )              | (786 )      |
| Gains, net (1)  | 1,115                        | —                   | 1,115       |
| Balance, end of period  | \$77,968                     | \$(14,209 )         | \$63,759    |
|   | 2014                         |                     |             |
| Balance, beginning of period  | \$88,421                     | \$(21,702 )         | \$66,719    |
| Transfers to other assets acquired through foreclosure, net               | 2,110                        | —                   | 2,110       |
| Proceeds from sale of other real estate owned and repossessed assets, net | (19,473 )                    | 5,961               | (13,512 )   |
| Valuation adjustments, net  | —                            | (35 )               | (35 )       |
| Gains, net (1)  | 1,168                        | —                   | 1,168       |
| Balance, end of period  | \$72,226                     | \$(15,776 )         | \$56,450    |

(1) Includes net gains related to initial transfers to other assets of \$0.6 million and zero during the three months ended March 31, 2015 and 2014, respectively, pursuant to accounting guidance.

Other assets acquired through foreclosure consist primarily of properties acquired as a result of, or in-lieu-of, foreclosure. OREO and other repossessed property and are reported at the lower of carrying value or fair value less estimated costs to sell the property. Costs relating to the development or improvement of the assets are capitalized and costs relating to holding the assets are charged to expense.

The Company had \$63.8 million and \$57.2 million of such assets at March 31, 2015 and December 31, 2014. At March 31, 2015, the Company held 68 OREO properties, compared to 67 at December 31, 2014.

## Goodwill and Other Intangible Assets

Goodwill represents the excess consideration paid for net assets acquired in a business combination over their fair value and is subsequently evaluated for impairment at least annually. The Company has goodwill of \$23.2 million and core deposit intangibles of \$2.4 million as of March 31, 2015. The goodwill and intangible balances at March 31, 2015 relate to the Nevada operating segment. The Company performs its annual goodwill and intangibles impairment tests as of October 1 each year, or more often if events or circumstances indicate that the carrying value may not be recoverable. During the three months ended March 31, 2015 and 2014, there were no events or circumstances that indicated an interim impairment test of goodwill or other intangible assets was necessary.

## Deferred Tax Assets

The Company and its subsidiaries, other than BW Real Estate, Inc., file a consolidated federal tax return. Due to tax regulations and GAAP, several items of income and expense are recognized in different periods for tax return purposes than for financial reporting purposes. These items represent temporary differences. Deferred taxes are provided on an asset and liability method whereby deferred tax assets are recognized for deductible temporary differences and tax credit carryovers and deferred tax liabilities are recognized for taxable temporary differences. A temporary difference is the difference between the reported amounts of an asset or liability and its tax basis. A deferred tax asset is reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax asset will not be realized. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment.

Although realization is not assured, the Company believes that the realization of the net deferred tax asset is more likely than not based on expectations as to future taxable income and based on available tax planning strategies within the meaning of ASC 740 that could be implemented if necessary to prevent a carryover from expiring.

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See "Note 10. Income Taxes" to the Consolidated Financial Statements for further discussion on income taxes.

**Deposits**

Deposits are the primary source for funding the Company's asset growth. Total deposits increased to \$9.66 billion at March 31, 2015, from \$8.93 billion at December 31, 2014, an increase of \$731.3 million, or 8.2%. This increase was primarily from non-interest-bearing demand deposit, savings and money market, and interest bearing demand deposit accounts which increased by \$369.4 million, \$251.3 million, and \$81.6 million, respectively. WAB is a member of CDARS and ICS, which offer products that qualify for FDIC insurance on large deposits. At March 31, 2015, the Company had \$751.4 million of CDARS deposits and \$558.5 million of ICS deposits, compared to \$700.7 million of CDARS deposits and \$479.2 million of ICS deposits at December 31, 2014. At March 31, 2015 and December 31, 2014, the Company also had \$416.1 million and \$321.5 million, respectively, of wholesale brokered deposits.

The average balances and weighted average rates paid on deposits are presented below:

|                                      | Three Months Ended March 31, |      |               |      |   |
|--------------------------------------|------------------------------|------|---------------|------|---|
|                                      | 2015                         |      | 2014          |      |   |
|                                      | Average                      | Rate | Average       | Rate |   |
|                                      | Balance                      |      | Balance       |      |   |
|                                      | (dollars in thousands)       |      |               |      |   |
| Interest checking (NOW)              | \$919,992                    | 0.17 | % \$765,036   | 0.20 | % |
| Savings and money market             | 3,909,414                    | 0.28 | 3,452,333     | 0.30 |   |
| Time                                 | 1,935,493                    | 0.41 | 1,619,564     | 0.42 |   |
| Total interest-bearing deposits      | 6,764,899                    | 0.30 | 5,836,933     | 0.32 |   |
| Non-interest-bearing demand deposits | 2,369,850                    | —    | 2,054,125     | —    |   |
| Total deposits                       | \$9,134,749                  | 0.23 | % \$7,891,058 | 0.24 | % |

**Short-Term Borrowed Funds**

The Company from time to time utilizes short-term borrowed funds to support short-term liquidity needs generally created by increased loan demand. The majority of these short-term borrowed funds consist of advances from the FHLB and FRB, federal funds purchased, and customer repurchase agreements. The Company's borrowing capacity with the FHLB and FRB is determined based on collateral pledged, generally consisting of securities and loans. In addition, the Company has borrowing capacity from other sources, collateralized by securities, including securities sold under agreements to repurchase, which are reflected at the amount of cash received in connection with the transaction, and may require additional collateral based on the fair value of the underlying securities. At March 31, 2015, total short-term borrowed funds consisted of customer repurchases of \$47.2 million, FHLB advances of \$16.9 million, and Senior Notes with a remaining principal balance of \$58.4 million and a carrying value of \$58.3 million, maturing in September 2015. At December 31, 2014, total short-term borrowed funds consisted of customer repurchases of \$54.9 million, Senior Notes with a carrying value of \$58.2 million, a revolving line of credit of \$25.0 million, and FHLB advances of \$97.0 million.

**Long-Term Debt**

At March 31, 2015, there were \$200.0 million of FHLB advances classified as long-term, compared to \$210.1 million at December 31, 2014.

**Junior Subordinated Debt**

The Company measures the balance of junior subordinated debt at fair value, which was \$40.7 million at March 31, 2015 and \$40.4 million at December 31, 2014.

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## Critical Accounting Policies

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties and could potentially result in materially different results under different assumptions and conditions. The critical accounting policies upon which the Company's financial condition and results of operations depend, and which involve the most complex subjective decisions or assessments, are included in the discussion entitled "Critical Accounting Policies" in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations," in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, and all amendments thereto, as filed with the SEC. There were no material changes to the critical accounting policies disclosed in the Annual Report on Form 10-K.

## Liquidity

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth, and business operations and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs and accommodate fluctuations in asset and liability levels due to changes in our business operations or unanticipated events.

The ability to have readily available funds sufficient to repay fully maturing liabilities is of primary importance to depositors, creditors, and regulators. Our liquidity, represented by cash and amounts due from banks, federal funds sold, and non-pledged marketable securities, is a result of our operating, investing, and financing activities and related cash flows. In order to ensure funds are available when necessary, on at least a quarterly basis, we project the amount of funds that will be required over a twelve month period and we strive to maintain relationships with a diversified customer base. Liquidity requirements can also be met through short-term borrowings or the disposition of short-term assets.

The following table presents the available and outstanding balances of the Company's lines of credit:

|   | March 31, 2015       |                        |
|---|----------------------|------------------------|
|   | Available<br>Balance | Outstanding<br>Balance |
|   | (in millions)        |                        |
| Unsecured fed funds credit lines at correspondent banks | \$ 100.0             | \$—                    |
| Other lines with correspondent banks:                   |                      |                        |
| Secured other lines with correspondent banks            | \$25.0               | \$—                    |
| Unsecured other lines with correspondent banks          | 45.0                 | —                      |
| Total other lines with correspondent banks              | \$70.0               | \$—                    |

In addition to lines of credit, the Company has borrowing capacity with the FHLB and FRB from pledged loans and securities. The borrowing capacity, outstanding borrowings, and available credit as of March 31, 2015 are presented in the following table:

|                        | March 31, 2015<br>(in millions) |
|------------------------|---------------------------------|
| <b>FHLB:</b>           |                                 |
| Borrowing capacity     | \$1,784.5                       |
| Outstanding borrowings | 216.9                           |
| Letters of credit      | 510.8                           |
| Total available credit | \$1,056.8                       |
| <b>FRB:</b>            |                                 |
| Borrowing capacity     | \$1,208.7                       |
| Outstanding borrowings | —                               |
| Total available credit | \$1,208.7                       |



The Company has a formal liquidity policy and, in the opinion of management, our liquid assets are considered adequate to meet cash flow needs for loan funding and deposit cash withdrawals for the next 90-120 days. At March 31, 2015, there was \$1.08 billion in liquid assets, comprised of \$493.1 million in cash, cash equivalents, and money market investments and \$585.0 million in unpledged marketable securities. At December 31, 2014, the Company maintained \$862.5 million in liquid assets,

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comprised of \$165.3 million of cash, cash equivalents, and money market investments, and \$697.2 million of unpledged marketable securities.

The Parent maintains liquidity that would be sufficient to fund its operations and certain non-bank affiliate operations for an extended period should funding from normal sources be disrupted. Since deposits are taken by WAB and not by the Parent, Parent liquidity is not dependent on the bank's deposit balances. In our analysis of Parent liquidity, we assume that the Parent is unable to generate funds from additional debt or equity issuances, receives no dividend income from subsidiaries and does not pay dividends to stockholders, while continuing to make nondiscretionary payments needed to maintain operations and repayment of contractual principal and interest payments owed by the Parent and affiliated companies. Under this scenario, the amount of time the Parent and its non-bank subsidiary can operate and meet all obligations before the current liquid assets are exhausted is considered as part of the Parent liquidity analysis. Management believes the Parent maintains adequate liquidity capacity to operate without additional funding from new sources for over 12 months. WAB maintains sufficient funding capacity to address large increases in funding requirements, such as deposit outflows. This capacity is comprised of liquidity derived from a reduction in asset levels and various secured funding sources.

On a long-term basis, the Company's liquidity will be met by changing the relative distribution of our asset portfolios (for example, by reducing investment or loan volumes, or selling or encumbering assets). Further, the Company can increase liquidity by soliciting higher levels of deposit accounts through promotional activities and/or borrowing from correspondent banks, the FHLB of San Francisco, and the FRB. At March 31, 2015, our long-term liquidity needs primarily relate to funds required to support loan originations, commitments, and deposit withdrawals, which can be met by cash flows from investment payments and maturities, and investment sales, if necessary.

The Company's liquidity is comprised of three primary classifications: 1) cash flows provided by operating activities; 2) cash flows used in investing activities; and 3) cash flows provided by financing activities. Net cash provided by or used in operating activities consists primarily of net income, adjusted for changes in certain other asset and liability accounts and certain non-cash income and expense items, such as the provision for credit losses, investment and other amortization and depreciation. For the three months ended March 31, 2015 and 2014, net cash provided by operating activities was \$61.1 million and \$40.0 million, respectively.

Our primary investing activities are the origination of real estate and commercial loans and the purchase and sale of securities. Our net cash provided by and used in investing activities has been primarily influenced by our loan and securities activities. The net increase in loans for the three months ended March 31, 2015 and 2014, was \$440.4 million and \$322.6 million, respectively. There was a net decrease in investment securities for the three months ended March 31, 2015 and 2014, of \$130.3 million and \$25.2 million, respectively.

Net cash provided by financing activities has been impacted significantly by increased deposit levels. During the three months ended March 31, 2015 and 2014, deposits increased \$731.4 million and \$310.9 million, respectively.

Fluctuations in core deposit levels may increase our need for liquidity as certificates of deposit mature or are withdrawn before maturity, and as non-maturity deposits, such as checking and savings account balances, are withdrawn. Additionally, we are exposed to the risk that customers with large deposit balances will withdraw all or a portion of such deposits, due in part to the FDIC limitations on the amount of insurance coverage provided to depositors. To mitigate the uninsured deposit risk, we have joined the CDARS and ICS programs, which allow an individual customer to invest up to \$50.0 million and \$110.0 million, respectively, through one participating financial institution or, a combined total of \$150.0 million per individual customer, with the entire amount being covered by FDIC insurance. As of March 31, 2015, we had \$751.4 million of CDARS and \$558.5 million of ICS deposits.

As of March 31, 2015, we had \$416.1 million of wholesale brokered deposits outstanding. Brokered deposits are generally considered to be deposits that have been received from a third party that is acting on behalf of that party's customer. Often, a broker will direct a customer's deposits to the banking institution offering the highest interest rate available. Federal banking laws and regulations place restrictions on depository institutions regarding brokered deposits because of the general concern that these deposits are at a greater risk of being withdrawn and placed on deposit at another institution offering a higher interest rate, thus posing liquidity risk for institutions that gather brokered deposits in significant amounts.

Federal and state banking regulations place certain restrictions on dividends paid. The total amount of dividends which may be paid at any date is generally limited to the retained earnings of the bank. Dividends paid by WAB to the Parent would be prohibited if the effect thereof would cause the bank's capital to be reduced below applicable minimum capital requirements. WAB and LVSP paid dividends to the Parent in the amount of \$22.0 million and \$3.0 million, respectively, during the three months ended March 31, 2015.

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## Capital Resources

The Company and WAB are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements could trigger certain mandatory or discretionary actions that, if undertaken, could have a direct material effect on the Company's business and financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and WAB must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The capital framework under Basel III became effective for the Company on January 1, 2015. Under the Basel III final rules, minimum requirements have increased for both the quantity and quality of capital held by the Company. A new capital conservation buffer, comprised of common equity Tier 1 capital, is also established above the regulatory minimum capital requirements. This capital conservation buffer will be phased in beginning January 1, 2016 at 0.625% of risk-weighted assets and will increase each subsequent year by an additional 0.625% until reaching its final level of 2.5% on January 1, 2019. Strict eligibility requirements for regulatory capital instruments have been implemented under the final rules and the final rules also revise the definitions and calculations of Tier 1 capital, total capital, and risk-weighted assets.

As of March 31, 2015 and December 31, 2014, the Company and WAB exceeded the capital levels necessary to be classified as well-capitalized, as defined by the banking agencies. The actual capital amounts and ratios for the Company and WAB are presented in the following tables as of the periods indicated:

|                         | Total<br>Capital | Tier 1<br>Capital | Risk-Weighted<br>Assets | Tangible<br>Average<br>Assets | Total<br>Capital<br>Ratio | Tier 1<br>Capital<br>Ratio | Tier 1<br>Leverage<br>Ratio | Common<br>Equity<br>Tier 1 |
|-------------------------|------------------|-------------------|-------------------------|-------------------------------|---------------------------|----------------------------|-----------------------------|----------------------------|
| (dollars in thousands)  |                  |                   |                         |                               |                           |                            |                             |                            |
| Basel III               |                  |                   |                         |                               |                           |                            |                             |                            |
| March 31, 2015          |                  |                   |                         |                               |                           |                            |                             |                            |
| WAL                     | \$1,160,370      | \$1,048,879       | \$10,308,909            | \$10,704,679                  | 11.3                      | % 10.2                     | % 9.8                       | % 9.0                      |
| WAB                     | 1,078,021        | 965,273           | 10,189,722              | 10,582,156                    | 10.6                      | 9.5                        | 9.1                         | 9.5                        |
| Well-capitalized ratios |                  |                   |                         |                               | 10.0                      | 8.0                        | 5.0                         | 6.5                        |
| Minimum capital ratios  |                  |                   |                         |                               | 8.0                       | 6.0                        | 4.0                         | 4.5                        |
| Basel I                 |                  |                   |                         |                               |                           |                            |                             |                            |
| December 31, 2014       |                  |                   |                         |                               |                           |                            |                             |                            |
| WAL                     | \$1,119,618      | \$1,007,278       | \$9,555,390             | \$10,367,575                  | 11.7                      | % 10.5                     | % 9.7                       | % —                        |
| WAB                     | 1,057,253        | 945,687           | 9,435,459               | 10,232,297                    | 11.2                      | 10.0                       | 9.2                         | —                          |
| Well-capitalized ratios |                  |                   |                         |                               | 10.0                      | 6.0                        | 5.0                         | —                          |
| Minimum capital ratios  |                  |                   |                         |                               | 8.0                       | 4.0                        | 4.0                         | —                          |

## Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Market risk is the risk of loss in a financial instrument arising from adverse changes in market prices and rates, foreign currency exchange rates, commodity prices, and equity prices. Our market risk arises primarily from interest rate risk inherent in our lending, investing, and deposit taking activities. To that end, management actively monitors and manages our interest rate risk exposure. We generally manage our interest rate sensitivity by evaluating re-pricing opportunities on our earning assets to those on our funding liabilities.

Management uses various asset/liability strategies to manage the re-pricing characteristics of our assets and liabilities, all of which are designed to ensure that exposure to interest rate fluctuations is limited to within our guidelines of acceptable levels of risk-taking. Hedging strategies, including the terms and pricing of loans and deposits and management of the deployment of our securities, are used to reduce mismatches in interest rate re-pricing

opportunities of portfolio assets and their funding sources.

Interest rate risk is addressed by the ALCO or its equivalent, which includes members of executive management, finance, and operations. ALCO monitors interest rate risk by analyzing the potential impact on the net EVE and net interest income from potential changes in interest rates and considers the impact of alternative strategies or changes in balance sheet structure. We manage our balance sheet in part to maintain the potential impact on EVE and net interest income within acceptable ranges despite changes in interest rates.

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Our exposure to interest rate risk is reviewed at least quarterly by the ALCO. Interest rate risk exposure is measured using interest rate sensitivity analysis to determine our change in both EVE and net interest income in the event of hypothetical changes in interest rates. If potential changes to EVE and net interest income resulting from hypothetical interest rate changes are not within the limits established by the bank's BOD, the BOD may direct management to adjust the asset and liability mix to bring interest rate risk within Board-approved limits.

**Net Interest Income Simulation.** In order to measure interest rate risk at March 31, 2015, we used a simulation model to project changes in net interest income that result from forecasted changes in interest rates. This analysis calculates the difference between a baseline net interest income forecast using current yield curves compared to forecasted net income resulting from an immediate parallel shift in rates upward or downward. The income simulation model includes various assumptions regarding the re-pricing relationships for each of our products. Many of our assets are floating rate loans, which are assumed to re-price immediately and, proportional to the change in market rates, depending on their contracted index. Some loans and investments include the opportunity of prepayment (embedded options) and, accordingly, the simulation model uses estimated market speeds to derive prepayments and reinvests proceeds at modeled yields. Our non-term deposit products re-price more slowly, usually changing less than the change in market rates and at our discretion.

This analysis indicates the impact of changes in net interest income for the given set of rate changes and assumptions. It assumes the balance sheet remains static and that its structure does not change over the course of the year. It does not account for all factors that could impact our results, including changes by management to mitigate interest rate changes or secondary factors such as changes to our credit risk profile as interest rates change.

Furthermore, loan prepayment rate estimates and spread relationships change regularly. Interest rate changes create changes in actual loan prepayment speeds that will differ from the market estimates incorporated in this analysis. Changes that vary significantly from the modeled assumptions may have significant effects on our actual net interest income.

This simulation model assesses the changes in net interest income that would occur in response to an instantaneous and sustained increase or decrease (shock) in market interest rates. At March 31, 2015, our net interest income exposure for the next twelve months related to these hypothetical changes in market interest rates was within our current guidelines.

**Sensitivity of Net Interest Income**

|                     | Interest Rate Scenario (change in basis points from Base) |           |           |           |           |           |   |
|---------------------|---|-----------|-----------|-----------|-----------|-----------|---|
|                     | Down 100  | Base      | Up 100    | Up 200    | Up 300    | Up 400    |   |
|                     | (in thousands)  |           |           |           |           |           |   |
| Interest Income     | \$437,942   | \$445,057 | \$483,358 | \$529,635 | \$578,849 | \$628,958 |   |
| Interest Expense    | 28,100  | 28,189    | 54,705    | 81,224    | 107,747   | 134,274   |   |
| Net Interest Income | 409,842   | 416,868   | 428,653   | 448,411   | 471,102   | 494,684   |   |
| % Change            | (1.7  | )%        | 2.8       | % 7.6     | % 13.0    | % 18.7    | % |

**Economic Value of Equity.** We measure the impact of market interest rate changes on the NPV of estimated cash flows from our assets, liabilities, and off-balance sheet items, defined as EVE, using a simulation model. This simulation model assesses the changes in the market value of interest rate sensitive financial instruments that would occur in response to an instantaneous and sustained increase or decrease (shock) in market interest rates.

At March 31, 2015, our EVE exposure related to these hypothetical changes in market interest rates was within the current guidelines established by us. The following table shows our projected change in EVE for this set of rate shocks at March 31, 2015:

**Economic Value of Equity**

|                   | Interest Rate Scenario (change in basis points from Base) |          |          |          |          |          |
|-------------------|---|----------|----------|----------|----------|----------|
|                   | Down 100  | Base     | Up 100   | Up 200   | Up 300   | Up 400   |
|                   | (in thousands)  |          |          |          |          |          |
| Assets            | \$11,598  | \$11,454 | \$11,265 | \$11,079 | \$10,890 | \$10,702 |
| Liabilities       | 9,793   | 9,542    | 9,319    | 9,121    | 8,939    | 8,772    |
| Net Present Value | 1,805   | 1,912    | 1,946    | 1,958    | 1,951    | 1,930    |

|          |      |    |     |       |       |       |   |
|----------|------|----|-----|-------|-------|-------|---|
| % Change | (5.6 | )% | 1.8 | % 2.4 | % 2.0 | % 0.9 | % |
|----------|------|----|-----|-------|-------|-------|---|

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The computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, asset prepayments, and deposit decay, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions we may undertake in response to changes in interest rates. Actual amounts may differ from the projections set forth above should market conditions vary from the underlying assumptions.

Derivative Contracts. In the normal course of business, the Company uses derivative instruments to meet the needs of its customers and manage exposure to fluctuations in interest rates. The following table summarizes the aggregate notional amounts, market values, and terms of the Company's derivative positions with derivative market makers as of March 31, 2015 and December 31, 2014:

## Outstanding Derivatives Positions

| March 31, 2015         |            |                               | December 31, 2014 |            |                               |
|------------------------|------------|-------------------------------|-------------------|------------|-------------------------------|
| Notional               | Net Value  | Weighted Average Term (Years) | Notional          | Net Value  | Weighted Average Term (Years) |
| (dollars in thousands) |            |                               |                   |            |                               |
| \$670,942              | \$(73,042) | ) 17.5                        | \$647,703         | \$(57,813) | ) 17.6                        |



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Item 4. Controls and Procedures.

Evaluation of Disclosure Controls

Based on their evaluation as of the end of the period covered by this Quarterly Report on Form 10-Q, the CEO and CFO have concluded that the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended) are effective to ensure that information required to be disclosed by the Company in reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. Additionally, our disclosure controls and procedures were also effective in ensuring that information required to be disclosed by the Company in the reports we file or subject under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including the CEO and CFO, to allow timely decisions regarding required disclosures.

Changes in Internal Control over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting during the quarter ended March 31, 2015, which have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

There are no material pending legal proceedings to which the Company is a party or to which any of our properties are subject. There are no material proceedings known to us to be contemplated by any governmental authority. From time to time, we are involved in a variety of litigation matters in the ordinary course of our business and anticipate that we will become involved in new litigation matters in the future.

Item 1A. Risk Factors.

There have not been any material changes to the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

Item 5. Other Information.

Not applicable.

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Item 6. Exhibits.

EXHIBITS

- 2.1 Agreement and Plan of Merger, dated as of August 17, 2012, by and between Western Alliance Bancorporation, or Western Alliance, and Western Liberty Bancorp (incorporated by reference to Exhibit 2.1 to Western Alliance's Form 8-K filed with the SEC on August 22, 2012).
- 2.2 Agreement and Plan of Merger, dated as of January 18, 2013, by and between Western Alliance Bank, LandAmerica Financial Group, Inc., Orange County Bancorp and Centennial Bank (incorporated by reference to Exhibit 2.1 of Western Alliance's Form 8-K filed with the SEC on January 22, 2013).
- 2.3 Plan of Conversion, dated May 29, 2014 (incorporated by reference to Exhibit 2.1 of Western Alliance Bancorporation's Form 8-K filed with the SEC on June 3, 2014).
- 2.4 Agreement and Plan of Merger, dated as of March 9, 2015, by and between Western Alliance Bancorporation and Bridge Capital Holdings (incorporated by reference to Exhibit 2.1 of Western Alliance's Form 8-K filed with the SEC on March 13, 2015).
- 3.1 Articles of Conversion, as filed with the Nevada Secretary of State on May 29, 2014 (incorporated by reference to Exhibit 3.1 of Western Alliance's Form 8-K filed with the SEC on June 3, 2014).
- 3.2 Certificate of Conversion, as filed with the Delaware Secretary of State on May 29, 2014 (incorporated by reference to Exhibit 3.2 of Western Alliance's Form 8-K filed with the SEC on June 3, 2014).
- 3.3 Certificate of Incorporation, as filed with the Delaware Secretary of State on May 29, 2014 (incorporated by reference to Exhibit 3.3 of Western Alliance's Form 8-K filed with the SEC on June 3, 2014).
- 3.4 Certificate of Designation of Non-Cumulative Perpetual Preferred Stock, Series B, as filed with the Delaware Secretary of State on May 29, 2014 (incorporated by reference to Exhibit 3.4 of Western Alliance's Form 8-K filed with the SEC on June 3, 2014).
- 3.5 Bylaws, as amended effective September 22, 2014 (incorporated by reference to Exhibit 3.1 of Western Alliance's Form 8-K filed with the SEC on September 29, 2014).
- 4.1 Form of Common Stock Certificate (incorporated by reference to Exhibit 4.1 of Western Alliance's Form 8-K filed with the SEC on June 3, 2014).
- 4.2 Senior Debt Indenture, dated August 25, 2010, between Western Alliance Bancorporation and Wells Fargo Bank, National Association, as trustee. (incorporated by reference to Exhibit 4.1 of Western Alliance's Form 8-K filed with the SEC on August 25, 2010).
- 4.3 First Supplemental Indenture, dated August 25, 2010, between Western Alliance Bancorporation and Wells Fargo Bank, National Association, as trustee. (incorporated by reference to Exhibit 4.2 of Western Alliance's Form 8-K filed with the SEC on August 25, 2010).
- 4.4 Form of 10.00% Senior Notes due 2015 (incorporated by reference to Exhibit 4.3 of Western Alliance's Form 8-K filed with the SEC on August 25, 2010).
- 4.5 Form of Non-Cumulative Perpetual Preferred Stock, Series B, stock certificate (incorporated by reference to Exhibit 4.8 of Western Alliance's Annual Report on form 10-K filed with the SEC on March

2, 2012).

31.1\* CEO Certification Pursuant Rule 13a-14(a)/15d-14(a).

31.2\* CFO Certification Pursuant Rule 13a-14(a)/15d-14(a).

32\*\* CEO and CFO Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes Oxley Act of 2002.

101.INS\* XBRL Instance Document.

101.SCH\* XBRL Taxonomy Extension Schema Document.

101.DEF\* XBRL Taxonomy Extension Definition Linkbase Document.

101.CAL\* XBRL Taxonomy Extension Calculation Linkbase Document.

101.LAB\* XBRL Taxonomy Extension Label Linkbase Document.

101.PRE\* XBRL Taxonomy Extension Presentation Linkbase Document.

\* Filed herewith.

\*\*Furnished herewith.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WESTERN ALLIANCE BANCORPORATION

May 8, 2015

By: /s/ Robert Sarver  
Robert Sarver  
Chairman of the Board and  
Chief Executive Officer

May 8, 2015

By: /s/ Dale Gibbons  
Dale Gibbons  
Executive Vice President and  
Chief Financial Officer

May 8, 2015

By: /s/ J. Kelly Ardrey Jr.  
J. Kelly Ardrey Jr.  
Senior Vice President and  
Chief Accounting Officer