

MERCURY SYSTEMS INC
Form 10-Q
February 06, 2014
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED DECEMBER 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO
COMMISSION FILE NUMBER: 0-23599

MERCURY SYSTEMS, INC.
(Exact name of registrant as specified in its charter)

MASSACHUSETTS 04-2741391
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)

201 RIVERNECK ROAD 01824
CHELMSFORD, MA (Zip Code)
(Address of principal executive offices)
978-256-1300
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes No

Shares of Common Stock outstanding as of January 31, 2014: 33,251,547 shares

MERCURY SYSTEMS, INC.
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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

MERCURY SYSTEMS, INC.

CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

(Unaudited)

	December 31, 2013	June 30, 2013
Assets		
Current assets:		
Cash and cash equivalents	\$44,535	\$39,126
Accounts receivable, net of allowance for doubtful accounts of \$3 and \$33 at December 31, 2013 and June 30, 2013, respectively	31,117	30,498
Unbilled receivables and costs in excess of billings	9,888	17,743
Inventory	33,140	37,432
Deferred income taxes	10,190	11,672
Prepaid income taxes	8,681	2,369
Prepaid expenses and other current assets	6,916	7,461
Total current assets	144,467	146,301
Restricted cash	546	546
Property and equipment, net	16,145	15,019
Goodwill	176,612	176,521
Intangible assets, net	31,131	34,866
Other non-current assets	841	1,178
Total assets	\$369,742	\$374,431
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$3,553	\$4,813
Accrued expenses	6,793	7,999
Accrued compensation	9,105	12,218
Deferred revenues and customer advances	4,879	5,788
Total current liabilities	24,330	30,818
Deferred gain on sale-leaseback	2,664	3,242
Deferred income taxes	7,035	7,721
Income taxes payable	2,880	2,880
Other non-current liabilities	2,021	1,269
Total liabilities	38,930	45,930
Commitments and contingencies (Note H)		
Shareholders' equity:		
Preferred stock, \$0.01 par value; 1,000,000 shares authorized; no shares issued or outstanding	—	—
Common stock, \$0.01 par value; 85,000,000 shares authorized; 31,123,090 and 30,381,254 shares issued and outstanding at December 31, 2013 and June 30, 2013, respectively	311	304
Additional paid-in capital	237,331	231,711
Retained earnings	92,223	95,524
Accumulated other comprehensive income	947	962
Total shareholders' equity	330,812	328,501

Total liabilities and shareholders' equity	\$369,742	\$374,431
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The accompanying notes are an integral part of the consolidated financial statements.

MERCURY SYSTEMS, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(In thousands, except per share data)

(Unaudited)

	Three Months Ended		Six Months Ended	
	December 31,		December 31,	
	2013	2012	2013	2012
Net revenues	\$53,090	\$49,804	\$107,030	\$99,232
Cost of revenues	28,152	32,232	59,507	61,270
Gross margin	24,938	17,572	47,523	37,962
Operating expenses:				
Selling, general and administrative	14,753	14,574	29,854	29,107
Research and development	10,231	7,588	19,575	17,627
Amortization of intangible assets	1,927	2,230	4,035	4,018
Restructuring and other charges	97	217	82	5,201
Acquisition costs and other related expenses	—	42	—	272
Total operating expenses	27,008	24,651	53,546	56,225
Loss from operations	(2,070)	(7,079)	(6,023)	(18,263)
Interest income	3	2	4	4
Interest expense	(11)	(15)	(26)	(23)
Other income, net	440	116	872	455
Loss before income taxes	(1,638)	(6,976)	(5,173)	(17,827)
Tax benefit	(593)	(2,192)	(1,872)	(5,843)
Net loss	\$(1,045)	\$(4,784)	\$(3,301)	\$(11,984)
Basic net loss per share:	\$(0.03)	\$(0.16)	\$(0.11)	\$(0.40)
Diluted net loss per share:	\$(0.03)	\$(0.16)	\$(0.11)	\$(0.40)
Weighted-average shares outstanding:				
Basic	30,988	30,107	30,820	29,995
Diluted	30,988	30,107	30,820	29,995
Comprehensive loss:				
Net loss	\$(1,045)	\$(4,784)	\$(3,301)	\$(11,984)
Foreign currency translation adjustments	(74)	(132)	(15)	(100)
Total comprehensive loss	\$(1,119)	\$(4,916)	\$(3,316)	\$(12,084)

The accompanying notes are an integral part of the consolidated financial statements.

MERCURY SYSTEMS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

	Six Months Ended December 31,	
	2013	2012
Cash flows from operating activities:		
Net loss	\$(3,301	) \$(11,984
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization expense	8,028	8,420
Stock-based compensation expense	5,752	4,359
Provision (benefit) for deferred income taxes	796	(5,890
Excess tax benefit from stock-based compensation	(3	) (9
Other non-cash items	(527	) (275
Changes in operating assets and liabilities, net of effects of businesses acquired:		
Accounts receivable, unbilled receivables, and costs in excess of billings	7,332	5,110
Inventory	4,319	(2,847
Prepaid income taxes	(6,312	) 804
Prepaid expenses and other current assets	560	1,230
Other non-current assets	336	566
Accounts payable and accrued expenses	(6,495	) (9,689
Deferred revenues and customer advances	(762	) 822
Income taxes payable	—	486
Other non-current liabilities	(192	) 507
Net cash provided by (used in) operating activities	9,531	(8,390
Cash flows from investing activities:		
Acquisition of businesses, net of cash acquired	—	(67,721
Purchases of property and equipment	(3,934	) (1,726
Increase in other investing activities	(300	) (377
Net cash used in investing activities	(4,234	) (69,824
Cash flows from financing activities:		
Proceeds from employee stock plans	580	670
Excess tax benefits from stock-based compensation	3	9
Payments of deferred financing and offering costs	—	(774
Payments of acquired debt	—	(6,575
Decrease in restricted cash	—	3,000
Payments of capital lease obligations	(343	) (268
Net cash provided by (used in) financing activities	240	(3,938
Effect of exchange rate changes on cash and cash equivalents	(128	) 88
Net increase (decrease) in cash and cash equivalents	5,409	(82,064
Cash and cash equivalents at beginning of period	39,126	115,964
Cash and cash equivalents at end of period	\$44,535	\$33,900
Cash paid (received) during the period for:		
Interest	\$26	\$23
Income taxes	\$5,068	\$(1,308
Supplemental disclosures—non-cash activities:		
Issuance of restricted stock awards to employees	\$8,313	\$12,324

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Capital lease	\$494	\$—
Share-based business combination consideration	\$—	\$513

The accompanying notes are an integral part of the consolidated financial statements.

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MERCURY SYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except per share data)

(Unaudited)

A. Description of Business

Mercury Systems, Inc. (the "Company" or "Mercury") provides commercially developed, open sensor and Big Data processing systems, software and services for critical commercial, defense and intelligence applications. The Company delivers innovative solutions, rapid time-to-value and world-class service and support to our defense prime contractor customers. The Company's products and solutions have been deployed in more than 300 programs with over 25 different defense prime contractors. Key programs include Aegis, Patriot, Surface Electronic Warfare Improvement Program ("SEWIP"), F-15, Predator and Reaper. The Company also delivers services and solutions in support of the intelligence community. Mercury Systems operates across a broad spectrum of defense and intelligence programs and the Company delivers its solutions and services via three operating segments: (i) Mercury Commercial Electronics ("MCE"); (ii) Mercury Defense Systems ("MDS") and; (iii) Mercury Intelligence Systems ("MIS"). MCE delivers innovative, commercially developed, open sensor and Big Data processing systems, software and services that include embedded multi-computing and embedded sensor processing. Mercury's products include, but are not limited to, embedded processing boards, digital receiver boards, and chassis-based systems using air, conduction, and proprietary cooling technologies. MCE has added capabilities around radio frequency ("RF") and microwave technologies, including tuners, converters, transceivers, switch filters, and power amplifiers and limiters, as well as emerging new manufacturing capabilities on a more scalable basis. MDS leverages commercially available technologies and solutions (or "building blocks") from the Company's MCE business. MDS leverages this technology to develop integrated sensor processing subsystems and capabilities, for the C4ISR (command, control, communications, computers, intelligence, surveillance and reconnaissance), electronic warfare ("EW"), electronic counter measures ("ECM"), signals intelligence ("SIGINT") and radar test and simulation markets. MIS delivers Big Data processing capabilities, software data processing solutions and predictive analytics capabilities to address intelligence community and Department of Defense ("DoD") mission needs. These three operating segments allow the Company to deliver capabilities that combine technology building blocks, deep domain expertise in the defense sector and critical solution areas, and specialized skills in serving the DoD and the intelligence community.

B. Summary of Significant Accounting Policies

BASIS OF PRESENTATION

The accompanying consolidated financial statements have been prepared by the Company in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to the Form 10-Q and Article 10 of Regulation S-X. Certain information and footnote disclosures, normally included in annual consolidated financial statements have been condensed or omitted pursuant to those rules and regulations; however, in the opinion of management the financial information reflects all adjustments, consisting of adjustments of a normal recurring nature, necessary for fair presentation. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes for the fiscal year ended June 30, 2013 which are contained in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") on August 16, 2013. The results for the three and six months ended December 31, 2013 are not necessarily indicative of the results to be expected for the full fiscal year. The Company is comprised of the following three operating segments: MCE, MDS and MIS. The Company reports MCE as a standalone reportable segment and has aggregated MDS and MIS to form the reportable segment Mercury Defense and Intelligence Systems ("MDIS"). During the third quarter of fiscal 2013, the Company redefined its operating and reportable segments. The Company reclassified the segment data for the prior periods to conform to the current year's presentation. None of these changes impact the Company's previously reported consolidated financial results. See Note K of the Notes to Consolidated Financial Statements for further discussion.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany transactions and balances have been eliminated.

USE OF ESTIMATES

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

REVENUE RECOGNITION

The Company relies upon FASB ASC 605, Revenue Recognition to account for its revenue transactions. Revenue from sales are recognized upon shipment provided that title and risk of loss have passed to the customer, there is persuasive evidence of an arrangement, the sales price is fixed or determinable, collection of the related receivable is reasonably assured, and customer acceptance criteria, if any, have been successfully demonstrated. Out-of-pocket expenses that are reimbursed by the customer are included in revenue and cost of revenue.

Certain contracts with customers require the Company to perform tests of its products prior to shipment to ensure their performance complies with the Company's published product specifications and, on occasion, with additional customer-requested specifications. In these cases, the Company conducts such tests and, if they are completed successfully, includes a written confirmation with each order shipped. As a result, at the time of each product shipment, the Company believes that no further customer testing requirements exist and that there is no uncertainty of acceptance by its customer.

The Company uses FASB Accounting Standards Update ("ASU") No. 2009-13 ("FASB ASU 2009-13"), Multiple-Deliverable Revenue Arrangements. FASB ASU 2009-13 establishes a selling price hierarchy for determining the selling price of a deliverable, which includes: (1) vendor-specific objective evidence ("VSOE") if available; (2) third-party evidence ("TPE") if VSOE is not available; and (3) best estimated selling price ("BESP"), if neither VSOE nor TPE is available. Additionally, FASB ASU 2009-13 expands the disclosure requirements related to a vendor's multiple-deliverable revenue arrangements.

The Company enters into multiple-deliverable arrangements that may include a combination of hardware components, related integration or other services. These arrangements generally do not include any performance-, cancellation-, termination- or refund-type provisions. Total revenue recognized under multiple-deliverable revenue arrangements was 53% and 40% of total revenues in the three and six months ended December 31, 2013, respectively. Total revenue recognized under multiple-deliverable revenue arrangements was 33% and 31% of total revenues in the three and six months ended December 31, 2012, respectively.

In accordance with the provisions of FASB ASU 2009-13, the Company allocates arrangement consideration to each deliverable in an arrangement based on its relative selling price. The Company generally expects that it will not be able to establish VSOE or TPE due to limited single element transactions and the nature of the markets in which the Company competes, and, as such, the Company typically determines its relative selling price using BESP.

The Company uses BESP in its allocation of arrangement consideration. The objective of BESP is to determine the price at which the Company would transact if the product or service were sold by the Company on a standalone basis. The Company's determination of BESP involves the consideration of several factors based on the specific facts and circumstances of each arrangement. Specifically, the Company considers the cost to produce the deliverable, the anticipated margin on that deliverable, the selling price and profit margin for similar parts, the Company's ongoing pricing strategy and policies (as evident from the price list established and updated by management on a regular basis), the value of any enhancements that have been built into the deliverable and the characteristics of the varying markets in which the deliverable is sold.

The Company analyzes the selling prices used in its allocation of arrangement consideration at a minimum on an annual basis. Selling prices will be analyzed on a more frequent basis if a significant change in the Company's business necessitates a more timely analysis or if the Company experiences significant variances in its selling prices. Each deliverable within the Company's multiple-deliverable revenue arrangements is accounted for as a separate unit of accounting under the guidance of FASB ASU 2009-13 if both of the following criteria are met: the delivered item or items have value to the customer on a standalone basis; and for an arrangement that includes a general right of return relative to the delivered item(s), delivery or performance of the undelivered item(s) is considered probable and substantially in the control of the Company. The Company's revenue arrangements generally do not include a general

right of return relative to delivered products. The Company considers a deliverable to have standalone value if the item is sold separately by the Company or another vendor or if the item could be resold by the customer. Deliverables not meeting the criteria for being a separate unit of accounting are combined with a deliverable that does meet that criterion. The appropriate allocation of arrangement consideration and recognition of revenue is then determined for the combined unit of accounting.

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The Company also engages in long-term contracts for development, production and services activities which it accounts for consistent with FASB ASC 605-35, Accounting for Performance of Construction-Type and Certain Production-Type Contracts, and other relevant revenue recognition accounting literature. The Company considers the nature of these contracts and the types of products and services provided when determining the proper accounting for a particular contract. Generally for fixed-price contracts, other than service-type contracts, revenue is recognized primarily under the percentage of completion method or, for certain short-term contracts, by the completed contract method. Revenue from service-type fixed-price contracts is recognized ratably over the contract period or by other appropriate input or output methods to measure service provided, and contract costs are expensed as incurred. The Company establishes billing terms at the time project deliverables and milestones are agreed. Revenues recognized in excess of the amounts invoiced to clients are classified as unbilled receivables. The risk to the Company on a fixed-price contract is that if estimates to complete the contract change from one period to the next, profit levels will vary from period to period. For time and materials contracts, revenue reflects the number of direct labor hours expended in the performance of a contract multiplied by the contract billing rate, as well as reimbursement of other billable direct costs. For all types of contracts, the Company recognizes anticipated contract losses as soon as they become known and estimable.

The use of contract accounting requires significant judgment relative to estimating total contract revenues and costs, including assumptions relative to the length of time to complete the contract, the nature and complexity of the work to be performed, anticipated increases in wages and prices for subcontractor services and materials, and the availability of subcontractor services and materials. The Company's estimates are based upon the professional knowledge and experience of its engineers, program managers and other personnel, who review each long-term contract monthly to assess the contract's schedule, performance, technical matters and estimated cost at completion. When adjustments in estimated contract costs are identified, such revisions may result in current period adjustments to earnings applicable to performance in prior periods.

The Company does not provide its customers with rights of product return, other than those related to warranty provisions that permit repair or replacement of defective goods. The Company accrues for anticipated warranty costs upon product shipment. Revenues from product royalties are recognized upon invoice by the Company. Additionally, all revenues are reported net of government assessed taxes (e.g. sales taxes or value-added taxes).

WEIGHTED-AVERAGE SHARES

Weighted-average shares were calculated as follows:

	Three Months Ended December 31,		Six Months Ended December 31,	
	2013	2012	2013	2012
Basic weighted-average shares outstanding	30,988	30,107	30,820	29,995
Effect of dilutive equity instruments	—	—	—	—
Diluted weighted-average shares outstanding	30,988	30,107	30,820	29,995

Equity instruments to purchase 3,871 shares of common stock were not included in the calculation of diluted net earnings per share for the three and six months ended December 31, 2013, because the equity instruments were anti-dilutive. Equity instruments to purchase 4,301 shares of common stock were not included in the calculation of diluted net earnings per share for the three and six months ended December 31, 2012, because the equity instruments were anti-dilutive.

C. Fair Value of Financial Instruments

The Company measures at fair value certain financial assets and liabilities, including cash equivalents and restricted cash. FASB ASC 820, Fair Value Measurement and Disclosures, specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair-value hierarchy:

Level 1—Quoted prices for identical instruments in active markets;

Level 2—Quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-derived valuations in which all significant inputs and significant value drivers

are observable in active markets; and

Level 3—Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

The following table summarizes the Company's financial assets measured at fair value on a recurring basis at December 31, 2013:

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	Fair Value Measurements			
	December 31, 2013	Level 1	Level 2	Level 3
Assets:				
U.S. Treasury bills and money market funds	\$23,026	\$23,026	\$—	\$—
Operating cash	21,509	21,509	—	—
Restricted cash	546	546	—	—
Total	\$45,081	\$45,081	\$—	\$—

The carrying values of cash and cash equivalents, including all U.S. Treasury bills and money market funds, accounts receivable and payable, and accrued liabilities approximate fair value due to the short-term maturities of these assets and liabilities.

D. Inventory

Inventory is stated at the lower of cost (first-in, first-out) or market value, and consists of materials, labor and overhead. On a quarterly basis, the Company uses consistent methodologies to evaluate inventory for net realizable value. The Company reduces the value of inventory for excess and obsolete inventory, consisting of on-hand and non-cancelable on-order inventory in excess of estimated usage. The excess and obsolete inventory evaluation is based upon assumptions about future demand, history, product mix and possible alternative uses. Inventory was comprised of the following:

	December 31, 2013	June 30, 2013
Raw materials	\$15,978	\$17,512
Work in process	11,775	13,432
Finished goods	5,387	6,488
Total	\$33,140	\$37,432

There are no amounts in inventory relating to contracts having production cycles longer than one year.

E. Goodwill

The following table sets forth the changes in the carrying amount of goodwill for the six months ended December 31, 2013:

	MCE	MDS	MIS	Total
Balance at June 30, 2013	\$133,783	\$33,768	\$8,970	\$176,521
Goodwill adjustment for the Micronetics acquisition	91	—	—	91
Balance at December 31, 2013	\$133,874	\$33,768	\$8,970	\$176,612

In the six months ended December 31, 2013, there were no triggering events, as defined by FASB ASC 350, which required an interim goodwill impairment test. The Company performs its annual goodwill impairment test in the fourth quarter of each fiscal year. The goodwill adjustment for the Micronetics acquisition is the result of changes in fair value estimates derived from additional information gained during the measurement period which ended August 7, 2013.

The Company determines its reporting units in accordance with FASB ASC 350, by assessing whether discrete financial information is available and if management regularly reviews the operating results of that component. Following this assessment, the Company determined that its reporting units are the same as its operating segments, MCE, MDS and MIS.

F. Restructuring Plan

The following table presents the detail of activity for the Company's restructuring plans:

	Severance & Related	Facilities & Other	Total
Restructuring liability at June 30, 2013	\$434	\$286	\$720
MCE restructuring charges	—	165	165
Cash paid	(397	) (242	) (639
Reversals(*)	(23	) (60	) (83
Restructuring liability at December 31, 2013	\$14	\$149	\$163

(*) Reversals result from the finalization of severance agreements and unused outplacement services.

All of the restructuring charges are within the MCE reportable segment and classified as operating expenses in the consolidated statements of operations and comprehensive loss and any remaining obligations are expected to be paid within the next twelve months. The remaining restructuring liability is classified as accrued expenses in the consolidated balance sheets. On January 27, 2014, the Company announced a restructuring plan that is being implemented as part of the final phase of integration activities relating to the Company's recent acquisitions. See Note L of the Notes to Consolidated Financial Statements for further discussion.

G. Income Taxes

The Company recorded a tax benefit of \$593 and \$2,192 on a loss before taxes of \$1,638 and \$6,976 for the three months ended December 31, 2013 and 2012, respectively. The Company recorded a tax benefit of \$1,872 and \$5,843 on a loss before taxes of \$5,173 and \$17,827 for the six months ended December 31, 2013 and 2012. Income tax benefit for the three and six months ended December 31, 2013 differed from the federal statutory rate primarily due to the impact of federal research and development tax credits, Section 199 manufacturing deduction and stock compensation. Income tax benefit for the three and six months ended December 31, 2012 differed from the federal statutory rate primarily due to the impact of a Section 199 manufacturing deduction, state taxes and stock compensation. During the three and six months ended December 31, 2013, the Company included an income tax benefit of approximately \$231 for an immaterial error that was subsequently corrected related to the Company's June 30, 2013 and 2012 income taxes payable. The Company concluded that the impact of the correction was neither quantitatively nor qualitatively material to the prior fiscal years ended June 30, 2013 and 2012 and each of its respective quarters ended during these fiscal years.

No material changes in the Company's unrecognized tax positions occurred during the three and six months ended December 31, 2013. The Company estimates that the unrecognized tax benefits of up to \$117 could be realized within the next 12 months as a result of resolutions of tax positions and the expiration of applicable statutes of limitations.

H. Commitments and Contingencies

LEGAL CLAIMS

The Company is subject to litigation, claims, investigations and audits arising from time to time in the ordinary course of our business. Although legal proceedings are inherently unpredictable, the Company believes that it has valid defenses with respect to any matters currently pending against the Company and intends to defend itself vigorously. The outcome of these matters, individually and in the aggregate, is not expected to have a material impact on the Company's cash flows, results of operations, or financial position.

INDEMNIFICATION OBLIGATIONS

The Company's standard product sales and license agreements entered into in the ordinary course of business typically contain an indemnification provision pursuant to which the Company indemnifies, holds harmless, and agrees to reimburse the indemnified party for losses suffered or incurred by the indemnified party in connection with any patent, copyright or other intellectual property infringement claim by any third party with respect to the Company's products. Such provisions generally survive termination or expiration of the agreements. The potential amount of future payments the Company could be required to make under these indemnification provisions is, in some instances, unlimited.

PURCHASE COMMITMENTS

As of December 31, 2013, the Company has entered into non-cancelable purchase commitments for certain inventory components and services used in its normal operations. The purchase commitments covered by these agreements are for less than one year and aggregate to \$18,036.

I. Debt

Senior Unsecured Credit Facility

On October 12, 2012, the Company entered into a credit agreement (the "Credit Agreement") with a syndicate of commercial banks, with KeyBank National Association acting as the administrative agent. The Credit Agreement provides for a \$200,000 senior unsecured revolving line of credit (the "Revolver"). The Company can borrow up to \$200,000 based on consolidated EBITDA for the four quarters ended December 31, 2013 and subject to compliance with the financial covenants discussed below. The Revolver is available for working capital, acquisitions, and general corporate purposes of the Company and its subsidiaries. The Revolver is available for borrowing during a five year period, with interest payable periodically during such period as provided in the Credit Agreement and principal due at the maturity of the Revolver.

The Credit Agreement has an accordion feature permitting the Company to request from the lenders an increase in the aggregate amount of the credit facility in the form of an incremental revolver or term loan in an amount not to exceed \$50,000. Any such increase would require only the consent of the lenders increasing their respective commitments under the credit facility.

The interest rates applicable to borrowings under the Credit Agreement involve various rate options that are available to the Company. The rates are calculated using a combination of conventional base rate measures plus a margin over those rates. The base rates consist of LIBOR rates or prime rates. The actual rates will depend on the level of these underlying rates plus a margin based on the Company's leverage at the time of borrowing.

Borrowings under the Credit Agreement are senior unsecured loans. Each of the Company's domestic subsidiaries is a guarantor under the Credit Agreement.

The Credit Agreement provides for conventional affirmative and negative covenants, including a maximum leverage ratio of 3.50x and a minimum interest coverage ratio of 3.0x. Each of the two ratios referred to above is calculated based on consolidated EBITDA, as defined in the Credit Agreement, for each consecutive four fiscal quarter period, after giving pro forma effect for any acquisitions or dispositions. Acquisitions are permitted under the Credit Agreement without any dollar limitation so long as, among other requirements, no default or event of default exists or would result therefore; as of December 31, 2013, the Company is in compliance with a maximum leverage ratio of 3.50x and a minimum interest coverage ratio of 3.0x. In addition, the Credit Agreement contains certain customary representations and warranties, and events of default.

As of December 31, 2013, there was \$57,105 of borrowing capacity available. There were no borrowings outstanding on the Credit Agreement; however, there were outstanding letters of credit of \$4,299. The Company was in compliance with all covenants and conditions under the Credit Agreement.

J. Stock-Based Compensation

STOCK OPTION PLANS

The number of shares authorized for issuance under the Company's 2005 Stock Incentive Plan, as amended and restated (the "2005 Plan"), is 8,018 shares at December 31, 2013. On November 7, 2013, the Company's number of shares authorized for issuance under the 2005 Plan increased by 254 shares as a result of forfeitures, cancellations and/or terminations from the Company's 1997 Stock Option Plan (the "1997 Plan"). The 2005 Plan will be increased by any future cancellations, forfeitures or terminations (other than by exercise) under the 1997 Plan. The 2005 Plan provides for the grant of non-qualified and incentive stock options, restricted stock, stock appreciation rights and deferred stock awards to employees and non-employees. All stock options are granted with an exercise price of not less than 100% of the fair value of the Company's common stock at the date of grant and the options generally have a term of seven years. There were 1,095 shares available for future grant under the 2005 Plan at December 31, 2013.

EMPLOYEE STOCK PURCHASE PLAN

The number of shares authorized for issuance under the Company's 1997 Employee Stock Purchase Plan, as amended and restated ("ESPP"), is 1,400 shares. Under the ESPP, rights are granted to purchase shares of common stock at 85%

of the lesser of the market value of such shares at either the beginning or the end of each six-month offering period. The ESPP permits employees to purchase common stock through payroll deductions, which may not exceed 10% of an employee's compensation

as defined in the ESPP. There were 55 and 52 shares issued under the ESPP during the six months ended December 31, 2013 and 2012, respectively. Shares available for future purchase under the ESPP totaled 201 at December 31, 2013.

STOCK OPTION AND AWARD ACTIVITY

The following table summarizes activity of the Company's stock option plans since June 30, 2013:

	Options Outstanding		Weighted Average Remaining Contractual Term (Years)
	Number of Shares	Weighted Average Exercise Price	
Outstanding at June 30, 2013	2,070	\$ 13.44	2.60
Granted	—	—	
Exercised	(22	) 6.48	
Cancelled	(397	) 17.51	
Outstanding at December 31, 2013	1,651	\$ 12.55	2.59

The following table summarizes the status of the Company's non-vested restricted stock awards since June 30, 2013:

	Non-vested Restricted Stock Awards	
	Number of Shares	Weighted Average Grant Date Fair Value
Outstanding at June 30, 2013	2,007	\$ 10.82
Granted	903	9.20
Vested	(664	) 10.61
Forfeited	(26	) 10.72
Outstanding at December 31, 2013	2,220	\$ 10.23

STOCK-BASED COMPENSATION EXPENSE

The Company recognized the full expense of its share-based payment plans in the consolidated statements of operations for the three and six months ended December 31, 2013 and 2012 in accordance with FASB ASC 718 and did not capitalize any such costs on the consolidated balance sheets, as such costs that qualified for capitalization were not material. Under the fair value recognition provisions of FASB ASC 718, stock-based compensation cost is measured at the grant date based on the value of the award and is recognized as expense over the service period. The following table presents share-based compensation expenses included in the Company's consolidated statements of operations:

	Three Months Ended		Six Months Ended	
	December 31,		December 31,	
	2013	2012	2013	2012
Cost of revenues	\$260	\$99	\$496	\$230
Selling, general and administrative	2,037	1,706	4,369	3,609
Research and development	420	205	887	520
Share-based compensation expense before tax	2,717	2,010	5,752	4,359
Income taxes	(932	) (752	) (2,022	) (1,605
Net compensation expense	\$1,785	\$1,258	\$3,730	\$2,754

K. Operating Segment, Geographic Information and Significant Customers

Operating segments are defined as components of an enterprise evaluated regularly by the Company's chief operating decision maker ("CODM") in deciding how to allocate resources and assess performance. The Company is presently organized in three operating segments. The following operating segments were determined based upon the nature of the products offered to customers, the market characteristics of each operating segment and the Company's management structure:

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Mercury Commercial Electronics (“MCE”): this operating segment delivers innovative, commercially developed, open sensor and Big Data processing systems, software and services for critical commercial,

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defense and intelligence applications. MCE delivers solutions that are secure and based upon open architectures and widely adopted industry standards. MCE's products include, but are not limited to, embedded processing boards, digital receiver boards, chassis-based systems using air, conduction, and proprietary cooling technologies and RF and microwave technologies, including tuners, converters, transceivers, switch filters, and power amplifiers and limiters. MCE delivers rapid time-to-value and world-class service and support to our commercial and defense prime contractor customers.

Mercury Defense Systems ("MDS"): this operating segment delivers innovative, open sensor processing solutions to key defense prime contractors leveraging commercially available technologies and solutions from our MCE business. MDS leverages this technology to develop integrated sensor processing subsystems, often including classified application-specific software and intellectual property ("IP") for the C4ISR (command, control, communications, computers, intelligence, surveillance and reconnaissance), EW, and ECM markets. MDS's products include, but are not limited to, Digital Radio Frequency Memory ("DRFM") jammers and radar environment simulators.

Mercury Intelligence Systems ("MIS"): this operating segment delivers technologically advanced hardware and software data processing solutions and predictive analytics capabilities to address the intelligence community and Department of Defense mission needs.

The Company's operating segments were evaluated in accordance with FASB ASC 280- "Segment Reporting" in order to determine which operating segments qualified as reportable segments. The Company considered qualitative factors, including the economic characteristics of each operating segment to determine if any of its three operating segments qualified for aggregation into fewer reportable segments.

The Company's evaluation of the economic characteristics of its operating segments included comparisons of revenues and applicable growth rates, gross margins, operating margins, future projections, and additional non-GAAP financial measurements which indicate that MDS and MIS have similar economic characteristics. The Company also evaluated the following qualitative factors in accordance with FASB ASC 280 paragraph 10-50-11: the nature of products and services, the corresponding production processes, the types of customers, distribution methods for products and services and the nature of the corresponding regulatory environment associated with its operating segments. The Company determined each of these factors are similar for both the MDS and MIS operating segments and supports the aggregation of MDS and MIS into one reportable segment, Mercury Defense and Intelligence Systems ("MDIS"). The Company analyzed quantitative thresholds of each reportable segment including but not limited to reported revenues, including sales to external customers and intersegment sales or transfers, reported profits or losses, and total assets of each operating segment. The Company determined that both MCE and MDIS met the quantitative thresholds for reporting.

During the third quarter of fiscal 2013, the Company redefined its operating and reportable segments. The Company reclassified the segment data for the prior periods presented below to conform to the current year's presentation. The accounting policies of the reportable segments are the same as those described in "Note B: Summary of Significant Accounting Policies." The profitability measure employed by the Company and its CODM as the basis for allocating resources to segments and assessing segment performance is adjusted EBITDA. The Company believes the adjusted EBITDA financial measure assists in providing an enhanced understanding of its underlying operational measures to manage its business, to evaluate its performance compared to prior periods and the marketplace, and to establish operational goals.

Adjusted EBITDA is defined as net income (loss) before interest income and expense, income taxes, depreciation, amortization of acquired intangible assets, restructuring, impairment of long-lived assets, acquisition costs and other related expenses, fair value adjustments from purchase accounting and stock-based compensation costs. Prior year's amounts have been presented to reflect the current profitability measures for comparative purposes. Additionally, asset information by reportable segment is not reported because the Company and its CODM utilize consolidated asset information when making business decisions. The following is a summary of the performance of the Company's operations by reportable segment:

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	MCE	MDIS	Eliminations	Total
THREE MONTHS ENDED				
DECEMBER 31, 2013				
Net revenues to unaffiliated customers	\$42,305	\$10,603	\$182	\$53,090
Intersegment revenues	2,733	—	(2,733)) —
Net revenues	\$45,038	\$10,603	\$(2,551)	) \$53,090
Adjusted EBITDA	\$4,082	\$921	\$89	\$5,092
THREE MONTHS ENDED				
DECEMBER 31, 2012				
Net revenues to unaffiliated customers	\$37,251	\$14,064	\$(1,511)	) \$49,804
Intersegment revenues	3,239	4	(3,243)) —
Net revenues	\$40,490	\$14,068	\$(4,754)	) \$49,804
Adjusted EBITDA	\$(324)	) \$1,973	\$(650)	) \$999
SIX MONTHS ENDED				
DECEMBER 31, 2013				
Net revenues to unaffiliated customers	\$85,793	\$21,733	\$(496)	) \$107,030
Intersegment revenues	3,847	—	(3,847)) —
Net revenues	\$89,640	\$21,733	\$(4,343)	) \$107,030
Adjusted EBITDA	\$6,425	\$2,279	\$7	\$8,711
SIX MONTHS ENDED				
DECEMBER 31, 2012				
Net revenues to unaffiliated customers	\$69,147	\$29,892	\$193	\$99,232
Intersegment revenues	8,147	12	(8,159)) —
Net revenues	\$77,294	\$29,904	\$(7,966)	) \$99,232
Adjusted EBITDA	\$(2,531)	) \$5,199	\$(27)	) \$2,641

The following table reconciles the Company's net loss, the most directly comparable GAAP financial measure, to its adjusted EBITDA:

	Three Months Ended		Six Months Ended	
	December 31, 2013	2012	December 31, 2013	2012
Net loss	\$(1,045)	) \$(4,784)	) \$(3,301)	) \$(11,984)
Interest expense, net	8	13	22	19
Tax benefit	(593)	) (2,192)	) (1,872)	) (5,843)
Depreciation	1,981	2,191	3,993	4,402
Amortization of intangible assets	1,927	2,230	4,035	4,018
Restructuring and other charges	97	217	82	5,201
Acquisition costs and other related expenses	—	—	—	—