

BUCKEYE TECHNOLOGIES INC
Form 10-Q
October 31, 2001

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SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2001

Commission file number: 33-60032

Buckeye Technologies Inc.
incorporated pursuant to the Laws of Delaware

Internal Revenue Service -- Employer Identification No. 62-1518973

1001 Tillman Street, Memphis, TN 38112
901-320-8100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

As of October 30, 2001, there were outstanding 34,673,900 Common Shares of the Registrant.

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BUCKEYE TECHNOLOGIES INC.

ITEM

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PART I - FINANCIAL INFORMATION
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME
 (Unaudited)

(In thousands, except per share data)

| | Quarter Ended September 30 |
|--------------------|-------------------------------|
| | 2001 |
| Net sales..... | \$155,157 |
| Cost of goods sold | 135,112 |
| Gross margin..... | 20,045 |

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| | |
|--|---------|
| Selling, research and administrative expenses..... | 8,621 |
| Operating income..... | 11,424 |
| Net interest expense and amortization of debt costs.. | 10,830 |
| Other | 576 |
| Income before income taxes and cumulative effect of change in accounting..... | 18 |
| Income taxes..... | 6 |
| Income before cumulative effect of change in accounting..... | 12 |
| Cumulative effect of change in accounting (net of tax of \$1,286)..... | - |
| Net Income..... | \$ 12 |
| Earnings per share before cumulative effect of change in accounting | |
| Basic earnings per share..... | \$ 0.00 |
| Diluted earnings per share..... | \$ 0.00 |
| Cumulative effect of change in accounting | |
| Basic earnings per share..... | \$ - |
| Diluted earnings per share..... | \$ - |
| Earnings per share | |
| Basic earnings per share..... | \$0.00 |
| Diluted earnings per share..... | \$0.00 |
| Weighted average shares for basic earnings per share | 34,443 |
| Effect of dilutive stock options | 357 |
| Adjusted weighted average shares for diluted earnings per share | 34,800 |

See accompanying notes.

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PART I - FINANCIAL INFORMATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands)

September 30
2001

June 30
2001

Assets

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| | | |
|---|-------------|---------|
| Current assets: | | |
| Cash and cash equivalents..... | \$ 3,294 | \$ 6 |
| Accounts receivable-net..... | 104,479 | 104 |
| Inventories..... | 150,763 | 136 |
| Deferred income taxes and other..... | 14,878 | 16 |
| | ----- | ----- |
| Total current assets | 273,414 | 264 |
| Property, plant and equipment..... | 883,501 | 860 |
| Less accumulated depreciation..... | (242,641) | (231) |
| | ----- | ----- |
| | 640,860 | 629 |
| Goodwill, net..... | 128,670 | 131 |
| Intellectual property and other, net | 50,035 | 45 |
| | ----- | ----- |
| Total assets..... | \$1,092,979 | \$1,070 |
| | ===== | ===== |
| Liabilities and stockholders' equity | | |
| Current liabilities: | | |
| Accounts payable..... | \$ 29,982 | \$46 |
| Accrued expenses..... | 57,405 | 51 |
| Current portion of long-term debt..... | 22,000 | 21 |
| | ----- | ----- |
| Total current liabilities | 109,387 | 119 |
| Long-term debt..... | 658,873 | 632 |
| Accrued postretirement benefit obligation.. | 19,339 | 18 |
| Deferred income taxes..... | 67,663 | 65 |
| Other liabilities..... | 443 | 3 |
| Stockholders' equity..... | 237,274 | 230 |
| | ----- | ----- |
| Total liabilities and stockholders' equity. | \$1,092,979 | \$1,070 |
| | ===== | ===== |

See accompanying notes.

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PART I - FINANCIAL INFORMATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

| | Quarter En |
|---|------------|
| | September |
| | ----- |
| | 2001 |
| | ----- |
| Operating activities | |
| Net income..... | \$ 12 |
| Adjustments to reconcile net income to net cash provided by operating activities: | |
| Cumulative effect of change in accounting..... | - |
| Depreciation..... | 10,682 |

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| | |
|---|----------|
| Amortization..... | 961 |
| Deferred income taxes and other..... | 1,825 |
| Changes in operating assets and liabilities: | |
| Accounts receivable..... | 1,755 |
| Inventories..... | (11,978) |
| Other assets..... | (591) |
| Accounts payable and other current liabilities..... | (9,801) |
| Net cash (used in) provided by operating activities..... | (7,135) |
| Investing activities | |
| Purchases of property, plant and equipment..... | (16,791) |
| Acquisition of business..... | - |
| Net cash used in investing activities..... | (16,791) |
| Financing activities | |
| Proceeds from exercise of stock options..... | 3,605 |
| Net borrowings under revolving line of credit..... | 17,522 |
| Principal payments on long term debt..... | - |
| Payments for debt issuance costs..... | (791) |
| Net cash provided by financing activities..... | 20,336 |
| Effect of foreign currency rate fluctuations on cash..... | (28) |
| Increase (decrease) in cash and cash equivalents..... | (3,618) |
| Cash and cash equivalents at beginning of period..... | 6,912 |
| Cash and cash equivalents at end of period..... | \$ 3,294 |

See accompanying notes.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE A -- BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Buckeye Technologies Inc. and its subsidiaries (the Company) have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended September 30, 2001 are not necessarily indicative of the results that may be expected for the year ended June 30, 2002. All significant intercompany accounts and transactions have been eliminated in consolidation. For further information and a listing of the Company's significant accounting policies, refer to the financial statements and notes thereto included in the Company's annual report on Form 10-K for the year

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ended June 30, 2001.

Certain amounts in the 2000 financial statements have been reclassified to conform with the 2001 financial statement presentation.

NOTE B --- BUSINESS COMBINATIONS

On August 1, 2000, the Company acquired the cotton cellulose business of Fibra, S.A. (Americana), located in Americana, Brazil for \$36,588, including acquisition costs. The acquisition was funded using borrowings from the Company's bank credit facility. The acquisition was accounted for using the purchase method of accounting. In May 2001, production at Americana was suspended and capital improvements are being made to allow sales to market customers.

The consolidated operating results of Americana have been included in the consolidated statements of income from the date of acquisition. The following unaudited pro forma results of operations assume that the acquisition occurred at the beginning of the periods presented.

| Pro forma results of operations | Quarter Ended September 30 | |
|---------------------------------|----------------------------|-----------|
| | 2001 | 2000 |
| Net sales | \$155,157 | \$189,234 |
| Net income | 12 | 18,743 |
| Basic earnings per share | \$ 0.00 | \$ 0.54 |
| Diluted earnings per share | \$ 0.00 | \$ 0.52 |
| | | |

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The pro forma financial information is presented for information purposes only and is not necessarily indicative of the operating results that would have occurred had the business combination been consummated as of the above dates, nor is it necessarily indicative of future operating results.

NOTE C -- INVENTORIES

The components of inventory consist of the following:

| | September 30 2001 | June 30 2001 |
|-----------------------------------|----------------------|-----------------|
| | (In thousands) | |
| Raw materials..... | \$39,397 | \$39,008 |
| Finished goods..... | 89,185 | 77,111 |
| Storeroom and other supplies..... | 22,181 | 20,661 |
| | \$150,763 | \$136,780 |

NOTE D -- COMPREHENSIVE INCOME

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The components of comprehensive income consist of the following:

| | Quarter Ended September 30 | |
|---|-------------------------------|----------|
| | 2001 | 2000 |
| | ----- | |
| | (In thousands) | |
| Net income..... | \$ 12 | \$18,785 |
| Foreign currency translation adjustments - net. | 3,451 | (14,474) |
| | ----- | |
| Comprehensive income..... | \$3,463 | \$ 4,311 |
| | ===== | |

The change in the foreign currency translation adjustment is primarily due to fluctuations in the exchange rate of the US dollar and the euro, the Brazilian real and the Canadian dollar.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

Net sales for the quarter ended September 30, 2001 were \$155.2 million compared to \$188.6 million for the same period in 2000, a decrease of \$33.4 million or 17.7%. Operating income for the quarter ended September 30, 2001 was \$11.4 million compared to \$34.9 million for the same period in 2000, a decrease of \$23.5 million or 67.3%. The decrease in net sales was primarily due to lower shipment volumes and lower sales prices on fluff pulp. The decrease in both shipment volume and sales prices reflects the impact of the contractual changes in the Fluff Pulp Supply Agreement with The Procter & Gamble Company. The decrease in operating income, due mainly to the lower sales volumes and prices on fluff pulp, was partially offset by a reduction of \$4.8 million in sales, research and administrative expenses.

Net interest expense and amortization of debt costs for the quarter ended September 30, 2001 were \$10.8 million compared to \$11.3 million for the same period in 2000, a decrease of \$0.5 million. The decrease was due primarily to lower interest rates, the capitalization of \$1.7 million of interest on large construction projects and the interest rate swap agreement that the Company entered into on May 7, 2001 which offset higher average debt levels.

Other expenses for the quarter ended September 30, 2001 were \$0.6 million compared to \$0.2 million for the quarter ended September 30, 2000. The increase was due to increased losses from foreign currency transactions offsetting the cessation of amortization of goodwill and the gain of \$0.6 million on the insurance settlement related to the fire at the Lumberton, North Carolina plant.

Financial Condition

Cash Flow

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Cash used in operating activities for the quarter ended September 30, 2001 was \$7.1 million. Cash provided by operating activities for the quarter ended September 30, 2000 was \$16.0 million. The decrease of \$23.1 million of cash generated from operating activities was due primarily to lower earnings and increases in wood pulp finished goods inventory. Additional borrowings from the credit facility, along with proceeds of \$3.6 million from the exercise of stock options were used to fund the increased working capital requirements and capital expenditures to modernize and upgrade production equipment and facilities.

Liquidity and Capital Resources

The Company amended its Credit Facility on September 7, 2001 to modify the financial covenants for the period September 30, 2001 through September 30, 2002 and to place restrictions on certain expenditures, including the repurchase of treasury shares, and other new indebtedness at any time that total leverage exceeds 3.5x EBITDA. Interest rates were amended to range from LIBOR plus 0.75% to LIBOR plus 3.25%, or the agent's prime rate plus 1.75%. At September 30, 2001, the Company had unused borrowing availability of approximately \$30.6 million on its bank credit facility.

UPM-Kymmene and the Company entered into an agreement dated September 20, 2001 to extend the due date of the \$22.0 million promissory note from October 1, 2001 to no later than December 31, 2001. For the period October 1, 2001 through the date of payment, the Company will pay UPM-Kymmene interest at a rate of 9% on the \$22.0 million promissory note.

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On September 21, 2001, the Company entered into a revolving credit facility with The Toronto Dominion Bank in Canada providing for borrowings up to approximately \$12.7 million, of which the entire amount was outstanding at September 30, 2001. The credit facility matures on September 30, 2003. The interest rate applicable to borrowings under the credit facility is the agent's prime rate plus 0.25% to prime plus 1.25% or Bankers' Acceptances (BA) ranging from BA plus 1.75% to BA plus 2.75%. The credit facility is secured by substantially all the assets of the Company in Canada.

On October 16, 2001, the Company amended its U.S. credit facility dated as of April 16, 2001. The amendment requires the Company to provide the lenders with a perfected security interest in the Company's real and personal property at its plant in Gaston, North Carolina on or before the earlier of fourteen days after the closing of a receivable securitization or December 31, 2001.

The Company is in the process of negotiating other arrangements to increase credit availability. The Company believes that its cash flow from operations, borrowings available under its bank credit facility and borrowings under the new credit facilities being arranged will be sufficient to fund capital expenditures (expected to total \$50.0 million for this fiscal year), meet operating expenses and service all debt requirements for the foreseeable future.

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Item 6. Exhibits and Reports on Form 8-K

1. Exhibit 10.1
 - Amendment No. 2 to the Credit Agreement dated October 16, 2001.
2. Reports on Form 8-K
 - During the quarter ended September 30, 2001, the following reports were filed on Form 8-K:
 - Report dated July 11, 2001, announcing the conference call regarding operating results for the fiscal year ended June 30, 2001.
 - Report dated September 26, 2001 announcing new credit arrangements; announcing an anticipated decrease in July-September earnings; and announcing the conference call regarding operating results for the first quarter ended September 30, 2001.

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Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Buckeye Technologies Inc.

By: /S/ DAVID B. FERRARO

David B. Ferraro, President and Chief Operating Officer

Date: October 31, 2001

By: /S/ GAYLE L. POWELSON

Gayle L. Powelson, Senior Vice President, Chief Financial Officer

Date: October 31, 2001

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