

BRIDGE BANCORP INC  
Form 10-Q  
November 07, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 10-Q**

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x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2013

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Commission file number 001-34096

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**BRIDGE BANCORP, INC.**

(Exact name of registrant as specified in its charter)

NEW YORK  
(State or other jurisdiction of incorporation or organization)

11-2934195  
(IRS Employer Identification Number)

2200 MONTAUK HIGHWAY, BRIDGEHAMPTON, NEW YORK  
(Address of principal executive offices)

11932  
(Zip Code)

Registrant's telephone number, including area code: (631) 537-1000

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 11,175,571 shares of common stock outstanding as of November 5, 2013.

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**BRIDGE BANCORP, INC.**

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Table of Contents**Item 1. Financial Statements****BRIDGE BANCORP, INC. AND SUBSIDIARIES****Consolidated Balance Sheets (unaudited)**

(In thousands, except share and per share amounts)

	September 30, 2013	December 31, 2012
<b>ASSETS</b>		
Cash and due from banks	\$ 32,612	\$ 46,855
Interest earning deposits with banks	4,362	4,394
Total cash and cash equivalents	36,974	51,249
Securities available for sale, at fair value	488,664	529,070
Securities held to maturity (fair value of \$195,415 and \$213,702, respectively)	197,622	210,735
Total securities	686,286	739,805
Securities, restricted	4,424	2,978
Loans held for investments	933,234	798,446
Allowance for loan losses	(15,483)	(14,439)
Loans, net	917,751	784,007
Premises and equipment, net	27,830	26,001
Accrued interest receivable	5,454	5,436
Goodwill	2,034	2,034
Core deposit intangible	204	249
Other real estate owned		250
Other assets	20,597	12,704
<b>Total Assets</b>	<b>\$ 1,701,554</b>	<b>\$ 1,624,713</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Demand deposits	\$ 487,281	\$ 529,205
Savings, NOW and money market deposits	868,318	722,869
Certificates of deposit of \$100,000 or more	69,625	118,724
Other time deposits	37,800	38,524
Total deposits	1,463,024	1,409,322
Federal funds purchased and Federal Home Loan Bank overnight borrowings	41,000	44,500
Federal Home Loan Bank term advances	40,000	15,000
Repurchase agreements	11,315	12,390
Junior subordinated debentures	16,002	16,002
Accrued interest payable	219	147
Other liabilities and accrued expenses	10,987	8,680
<b>Total Liabilities</b>	<b>1,582,547</b>	<b>1,506,041</b>

**Commitments and Contingencies****Stockholders equity:**

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Preferred stock, par value \$.01 per share (2,000,000 shares authorized; none issued)		
Common stock, par value \$.01 per share:		
Authorized: 20,000,000 shares; 9,254,247 and 8,923,010 shares issued, respectively;		
9,249,925 and 8,907,890 shares outstanding, respectively	93	89
Surplus	70,428	64,208
Retained earnings	60,413	55,102
Less: Treasury Stock at cost, 4,322 and 15,120 shares, respectively	(103)	(309)
	<b>130,831</b>	119,090
Accumulated other comprehensive income (loss):		
Net unrealized (loss) gain on securities, net of deferred income taxes of \$5,689 and (\$1,803), respectively	(8,642)	2,738
Pension liability, net of deferred income taxes of \$1,950 and \$2,036, respectively	(2,918)	(3,050)
Net unrealized loss on cash flow hedge, net of deferred income taxes of \$174 and \$70, respectively	(264)	(106)
<b>Total Stockholders Equity</b>	<b>119,007</b>	118,672
<b>Total Liabilities and Stockholders Equity</b>	<b>\$ 1,701,554</b>	<b>\$ 1,624,713</b>

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.

Table of Contents**BRIDGE BANCORP, INC. AND SUBSIDIARIES****Consolidated Statements of Income (unaudited)**

(In thousands, except per share amounts)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2013	2012	2013	2012
<b>Interest income:</b>				
Loans (including fee income)	\$ 11,583	\$ 10,467	\$ 33,433	\$ 29,753
Mortgage-backed securities, CMOs and other asset-backed securities	1,796	1,710	4,708	5,793
U.S. GSE securities	749	747	2,199	2,361
State and municipal obligations	650	579	1,976	2,164
Corporate Bonds	100	153	301	473
Deposits with banks	7	28	20	70
Other interest and dividend income	28	23	115	68
<b>Total interest income</b>	<b>14,913</b>	<b>13,707</b>	<b>42,752</b>	<b>40,682</b>
<b>Interest expense:</b>				
Savings, NOW and money market deposits	905	952	2,648	2,829
Certificates of deposit of \$100,000 or more	257	360	927	1,113
Other time deposits	86	101	257	324
Federal funds purchased and repurchase agreements	134	97	389	323
Federal Home Loan Bank advances	142	38	225	46
Junior subordinated debentures	341	341	1,024	1,024
<b>Total interest expense</b>	<b>1,865</b>	<b>1,889</b>	<b>5,470</b>	<b>5,659</b>
<b>Net interest income</b>	<b>13,048</b>	<b>11,818</b>	<b>37,282</b>	<b>35,023</b>
Provision for loan losses	500	600	1,650	3,925
<b>Net interest income after provision for loan losses</b>	<b>12,548</b>	<b>11,218</b>	<b>35,632</b>	<b>31,098</b>
<b>Non interest income:</b>				
Service charges on deposit accounts	777	827	2,424	2,492
Fees for other customer services	925	854	2,486	2,179
Net securities gains	11	186	659	2,179
Title fee income	357	344	1,041	1,037
Other operating (loss) income	(10)	24	22	101
<b>Total non interest income</b>	<b>2,060</b>	<b>2,235</b>	<b>6,632</b>	<b>7,988</b>
<b>Non interest expense:</b>				
Salaries and employee benefits	5,292	5,211	16,012	15,584
Occupancy and equipment	1,407	1,005	4,016	2,954
Technology and communications	726	545	1,885	1,569
Marketing and advertising	589	433	1,470	1,187
Professional services	336	232	957	803
FDIC assessments	239	190	675	542
Acquisition costs	338		338	
Amortization of core deposit intangible	14	16	45	51
Cost of extinguishment of debt				158

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Other operating expenses	<b>920</b>	847	<b>2,726</b>	2,419
Total non interest expense	<b>9,861</b>	8,479	<b>28,124</b>	25,267
Income before income taxes	<b>4,747</b>	4,974	<b>14,140</b>	13,819
Income tax expense	<b>1,624</b>	1,614	<b>4,652</b>	4,457
Net income	<b>\$ 3,123</b>	\$ 3,360	<b>\$ 9,488</b>	\$ 9,362
Basic earnings per share	<b>\$ 0.34</b>	\$ 0.39	<b>\$ 1.04</b>	\$ 1.09
Diluted earnings per share	<b>\$ 0.34</b>	\$ 0.39	<b>\$ 1.04</b>	\$ 1.09

*See accompanying condensed notes to the Unaudited Consolidated Financial Statements.*

Table of Contents**BRIDGE BANCORP, INC. AND SUBSIDIARIES****Consolidated Statements of Comprehensive Income (Loss) (unaudited)**

(In thousands)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2013	2012	2013	2012
Net Income	\$ 3,123	\$ 3,360	\$ 9,488	\$ 9,362
Other comprehensive (loss) income:				
Change in unrealized net gains/losses on securities available for sale, net of reclassification and deferred tax effects	(2,237)	(91)	(11,380)	(1,679)
Adjustment to pension liability, net of deferred income taxes	44	43	132	130
Unrealized loss on cash flow hedge, net of deferred income taxes	(331)	(102)	(158)	(122)
Total other comprehensive loss	(2,524)	(150)	(11,406)	(1,671)
Comprehensive income (loss)	\$ 599	\$ 3,210	\$ (1,918)	\$ 7,691

*See accompanying condensed notes to the Unaudited Consolidated Financial Statements.*



Table of Contents**BRIDGE BANCORP, INC. AND SUBSIDIARIES****Consolidated Statements of Stockholders Equity (unaudited)**

(In thousands, except per share amounts)

	Common Stock	Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Loss	Total
<b>Balance at January 1, 2013</b>	\$ 89	\$ 64,208	\$ 55,102	\$ (309)	\$ (418)	\$ 118,672
Net income			9,488			9,488
Shares issued under the dividend reinvestment plan ( DRP )	3	5,608				5,611
Stock awards granted and distributed	1	(435)		434		
Stock awards forfeited		79		(79)		
Vesting of stock awards				(149)		(149)
Tax effect of stock plans		(9)				(9)
Share based compensation expense		977				977
Cash dividend declared, \$0.46 per share			(4,177)			(4,177)
Other comprehensive loss, net of deferred income taxes					(11,406)	(11,406)
<b>Balance at September 30, 2013</b>	\$ 93	\$ 70,428	\$ 60,413	\$ (103)	\$ (11,824)	\$ 119,007

	Common Stock	Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
Balance at January 1, 2012	\$ 84	\$ 52,962	\$ 52,228	\$ (715)	\$ 2,428	\$ 106,987
Net income			9,362			9,362
Shares issued under the dividend reinvestment plan ( DRP )	3	6,561				6,564
Stock awards granted and distributed		(580)		580		
Stock awards forfeited		6		(6)		
Vesting of stock awards				(88)		(88)
Tax effect of stock plans		(10)				(10)
Share based compensation expense		1,030				1,030
Cash dividend declared, \$0.69 per share			(5,858)			(5,858)
Other comprehensive loss, net of deferred income taxes					(1,671)	(1,671)
Balance at September 30, 2012	\$ 87	\$ 59,969	\$ 55,732	\$ (229)	\$ 757	\$ 116,316

See accompanying condensed notes to the Unaudited Consolidated Financial Statements.



Table of Contents**BRIDGE BANCORP, INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows (unaudited)**

(In thousands)

	For the Nine Months Ended September 30,	
	2013	2012
<b>Cash flows from operating activities:</b>		
Net Income	\$ 9,488	\$ 9,362
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	1,650	3,925
Depreciation and amortization	1,498	1,313
Net amortization on securities	4,280	3,696
Amortization of core deposit intangible	45	51
Share based compensation expense	977	1,030
Net securities gains	(659)	(2,179)
Increase in accrued interest receivable	(18)	(472)
(Increase) decrease in other assets	(1,822)	244
Increase in accrued expenses and other liabilities	806	2,905
<b>Net cash provided by operating activities</b>	<b>16,245</b>	<b>19,875</b>
<b>Cash flows from investing activities:</b>		
Purchases of securities available for sale	(228,021)	(388,698)
Purchases of securities, restricted	(49,843)	(16,325)
Purchases of securities held to maturity	(55,105)	(116,347)
Proceeds from sales of securities available for sale	129,431	67,077
Redemption of securities, restricted	48,397	15,007
Maturities, calls and principal payments of securities available for sale	117,771	211,802
Maturities, calls and principal payments of securities held to maturity	69,950	76,662
Net increase in loans	(135,394)	(119,321)
Proceeds from loan sale		575
Proceeds from sales of real estate owned, net	218	
Purchase of premises and equipment	(3,327)	(2,462)
<b>Net cash used in investing activities</b>	<b>(105,923)</b>	<b>(272,030)</b>
<b>Cash flows from financing activities:</b>		
Net increase in deposits	53,702	126,662
Net (decrease) increase in federal funds purchased and FHLB overnight borrowings	(3,500)	62,000
Net increase in FHLB term advances	25,000	15,000
Net decrease in repurchase agreements	(1,075)	(3,804)
Net proceeds from issuance of common stock	5,611	6,564
Repurchase of surrendered stock from vesting of restricted stock awards	(149)	(88)
Excess tax expense from share based compensation	(9)	(10)
Cash dividends paid	(4,177)	(5,858)
<b>Net cash provided by financing activities</b>	<b>75,403</b>	<b>200,466</b>
Net decrease in cash and cash equivalents	(14,275)	(51,689)
Cash and cash equivalents at beginning of period	51,249	79,546
<b>Cash and cash equivalents at end of period</b>	<b>\$ 36,974</b>	<b>\$ 27,857</b>

**Supplemental Information-Cash Flows:**

Cash paid for:

Interest	\$	5,398	\$	5,766
Income tax	\$	4,152	\$	2,985

Noncash investing and financing activities:

Securities which settled in the subsequent period	\$	3,000	\$	17,874
Financing of sale of loans held for sale	\$		\$	1,725

*See accompanying condensed notes to the Unaudited Consolidated Financial Statements.*

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**BRIDGE BANCORP, INC. AND SUBSIDIARIES**

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**(unaudited)**

**1. BASIS OF PRESENTATION**

Bridge Bancorp, Inc. (the Company) is a bank holding company incorporated under the laws of the State of New York. The Company's business currently consists of the operations of its wholly-owned subsidiary, The Bridgehampton National Bank (the Bank). The Bank's operations include its real estate investment trust subsidiary, Bridgehampton Community, Inc. (BCI), and a financial title insurance subsidiary, Bridge Abstract LLC (Bridge Abstract). In addition to the Bank, the Company has another subsidiary Bridge Statutory Capital Trust II, which was formed in 2009. In accordance with current accounting guidance, the trust is not consolidated in the Company's financial statements.

The accompanying Unaudited Consolidated Financial Statements, which include the accounts of the Company and its wholly-owned subsidiary, the Bank, have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. The Unaudited Consolidated Financial Statements included herein reflect all normal recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. In preparing the interim financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reported periods. Such estimates are subject to change in the future as additional information becomes available or previously existing circumstances are modified. Actual future results could differ significantly from those estimates. The annualized results of operations for the nine months ended September 30, 2013 are not necessarily indicative of the results of operations that may be expected for the entire fiscal year. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain reclassifications have been made to prior year amounts, and the related discussion and analysis, to conform to the current year presentation. These reclassifications did not have an impact on net income or total stockholders' equity. The Unaudited Consolidated Financial Statements should be read in conjunction with the Audited Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

**2. EARNINGS PER SHARE**

Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) No. 260-10-45 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share (EPS). The restricted stock awards and restricted stock units granted by the Company contain nonforfeitable rights to dividends and therefore are considered participating securities. The two-class method for calculating basic EPS excludes dividends paid to participating securities and any undistributed earnings attributable to participating securities.

The computation of EPS for the three and nine months ended September 30, 2013 and 2012 is as follows:

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(In thousands, except per share data)	Three months ended, September 30,		Nine months ended, September 30,	
	2013	2012	2013	2012
Net Income	\$ 3,123	\$ 3,360	\$ 9,488	\$ 9,362
Less: Dividends paid on and earnings allocated to participating securities	(85)	(88)	(254)	(244)
Income attributable to common stock	\$ 3,038	\$ 3,272	\$ 9,234	\$ 9,118
Weighted average common shares outstanding, including participating securities	9,241	8,695	9,109	8,573
Less: weighted average participating securities	(248)	(226)	(242)	(225)
Weighted average common shares outstanding	8,993	8,469	8,867	8,348
Basic earnings per common share	\$ 0.34	\$ 0.39	\$ 1.04	\$ 1.09
Income attributable to common stock	\$ 3,038	\$ 3,272	\$ 9,234	\$ 9,118
Weighted average common shares outstanding	8,993	8,469	8,867	8,348
Weighted average common equivalent shares outstanding		1		1
Weighted average common and equivalent shares outstanding	8,993	8,470	8,867	8,349
Diluted earnings per common share	\$ 0.34	\$ 0.39	\$ 1.04	\$ 1.09

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There were 49,362 and 49,737 options outstanding at September 30, 2013 and September 30, 2012, respectively, that were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of common stock and were, therefore, antidilutive. The \$16.0 million in convertible trust preferred securities outstanding at September 30, 2013, were not included in the computation of diluted earnings per share because the assumed conversion of the trust preferred securities was antidilutive.

**3. STOCK BASED COMPENSATION PLANS**

The Compensation Committee of the Board of Directors determines stock options and restricted stock awarded under the Bridge Bancorp, Inc. 2012 Stock-Based Incentive Plan ( Plan ) and the Company accounts for this Plan under the FASB ASC No. 718 and 505. On May 4, 2012, the stockholders of the Company approved the Plan. The plan provides for the grant of stock-based and other incentive awards to officers, employees and directors of the Company.

No new grants of stock options were awarded and no compensation expense was attributable to stock options for the nine months ended September 30, 2013 and September 30, 2012 because all stock options were vested.

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of our common stock as of the reporting date. No stock options were exercised during the first nine months of 2013 and 2012. The intrinsic value of options outstanding and exercisable at September 30, 2013 and September 30, 2012 was \$0 and \$16,000, respectively.

A summary of the status of the Company's stock options as of and for the nine months ended September 30, 2013 is as follows:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value
(Dollars in thousands, except per share amounts)				
Outstanding, December 31, 2012	49,962	\$ 25.32		
Granted				
Exercised				
Forfeited				
Expired	(600)	\$ 15.47		
Outstanding, September 30, 2013	49,362	\$ 25.44	2.73 years	
Vested and Exercisable, September 30, 2013	49,362	\$ 25.44	2.73 years	
Range of Exercise Prices	Number of Options	Exercise Price		
	4,572	\$ 24.00		
	39,659	\$ 25.25		
	3,000	\$ 26.55		
	2,131	\$ 30.60		

During the nine months ended September 30, 2013 restricted stock awards of 72,940 shares were granted. Of the 72,940 shares granted, 51,175 shares vest over seven years with one third vesting after each of the years five, six and seven; 12,652 shares vest over five years with one third vesting after each of the years three, four and five; and the remaining 9,113 shares vest ratably over approximately five years. During the nine months ended September 30, 2012, restricted stock awards of 21,993 shares were granted. These awards vest over approximately five years with a third vesting after years three, four and five. Compensation expense attributable to restricted stock awards was \$281,000 and \$868,000 for the three and nine months ended September 30, 2013, respectively, and \$292,000 and \$912,000 for the three and nine months ended September 30, 2012, respectively.



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A summary of the status of the Company's unvested restricted stock as of and for the nine months ended September 30, 2013 is as follows:

	Shares	Weighted Average Grant-Date Fair Value
Unvested, December 31, 2012	177,927	\$ 21.38
Granted	72,940	\$ 20.78
Vested	(31,399)	\$ 21.66
Forfeited	(3,187)	\$ 21.49
Unvested, September 30, 2013	216,281	\$ 21.13

In April 2009, the Company adopted a Directors Deferred Compensation Plan. Under the Plan, independent directors may elect to defer all or a portion of their annual retainer fee in the form of restricted stock units. In addition, Directors receive a non-election retainer in the form of restricted stock units. These restricted stock units vest ratably over one year and have dividend rights but no voting rights. In connection with this Plan, the Company recorded expenses of approximately \$34,000 and \$109,000 for the three and nine months ended September 30, 2013, respectively, and \$39,000 and \$118,000 for the three and nine months ended September 30, 2012, respectively.

**4. SECURITIES**

The following table summarizes the amortized cost and fair value of the available for sale and held to maturity investment securities portfolio at September 30, 2013 and December 31, 2012 and the corresponding amounts of unrealized gains and losses therein:

(In thousands)	Amortized Cost	September 30, 2013		Estimated Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
Available for sale:				
U.S. GSE securities	\$ 157,086	\$ 19	\$ (8,481)	\$ 148,624
State and municipal obligations	56,532	613	(803)	56,342
U.S. GSE residential mortgage-backed securities	15,318	112	(129)	15,301
U.S. GSE residential collateralized mortgage obligations	228,834	806	(4,994)	224,646
U.S. GSE commercial mortgage-backed securities	3,090		(108)	2,982
U.S. GSE commercial collateralized mortgage obligations	5,114	54		5,168
Non Agency commercial mortgage-backed securities	3,749		(105)	3,644
Other Asset backed securities	33,272	60	(1,375)	31,957
Total available for sale	502,995	1,664	(15,995)	488,664
Held to maturity:				
U.S. GSE securities	7,442		(131)	7,311
State and municipal obligations	64,451	1,067	(149)	65,369
U.S. GSE residential mortgage-backed securities	8,222		(212)	8,010
U.S. GSE residential collateralized mortgage obligations	70,842	567	(2,708)	68,701
U.S. GSE commercial mortgage-backed securities	10,181		(302)	9,879
U.S. GSE commercial collateralized mortgage obligations	13,615	37	(470)	13,182

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Corporate Bonds	22,869	156	(62)	22,963
Total held to maturity	197,622	1,827	(4,034)	195,415
Total securities	\$ 700,617	\$ 3,491	\$ (20,029)	\$ 684,079

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(In thousands)	December 31, 2012			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<b>Available for sale:</b>				
U.S. GSE securities	\$ 178,421	\$ 377	\$ (346)	\$ 178,452
State and municipal obligations	58,867	1,132	(36)	59,963
U.S. GSE residential mortgage-backed securities	19,462	1,135		20,597
U.S. GSE residential collateralized mortgage obligations	224,226	2,762	(542)	226,446
U.S. GSE commercial mortgage-backed securities	3,132	6		3,138
U.S. GSE commercial collateralized mortgage obligations	9,079	278		9,357
Non Agency commercial mortgage-backed securities	4,754	235		4,989
Other Asset backed securities	26,588	65	(525)	26,128
<b>Total available for sale</b>	<b>524,529</b>	<b>5,990</b>	<b>(1,449)</b>	<b>529,070</b>
<b>Held to maturity:</b>				
U.S. GSE securities	4,992	24		5,016
State and municipal obligations	98,752	2,241	(31)	100,962
U.S. GSE residential mortgage-backed securities	9,483	26		9,509
U.S. GSE residential collateralized mortgage obligations	59,388	704	(404)	59,688
U.S. GSE commercial mortgage-backed securities	10,324	350		10,674
U.S. GSE commercial collateralized mortgage obligations	4,975	254		5,229
Corporate Bonds	22,821	134	(331)	22,624
<b>Total held to maturity</b>	<b>210,735</b>	<b>3,733</b>	<b>(766)</b>	<b>213,702</b>
<b>Total securities</b>	<b>\$ 735,264</b>	<b>\$ 9,723</b>	<b>\$ (2,215)</b>	<b>\$ 742,772</b>

The following table summarizes the amortized cost, fair value and maturities of the available for sale and held to maturity investment securities portfolio at September 30, 2013. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

(In thousands)	September 30, 2013	
	Amortized Cost	Fair Value
<b>Maturity</b>		
<b>Available for sale:</b>		
Within one year	\$ 5,707	\$ 5,751
One to five years	64,269	64,099
Five to ten years	143,669	137,259
Beyond ten years	289,350	281,555
<b>Total</b>	<b>\$ 502,995</b>	<b>\$ 488,664</b>
<b>Held to maturity:</b>		
Within one year	\$ 24,367	\$ 24,516
One to five years	35,388	35,551
Five to ten years	31,553	31,512
Beyond ten years	106,314	103,836
<b>Total</b>	<b>\$ 197,622</b>	<b>\$ 195,415</b>



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Securities with unrealized losses at September 30, 2013 and December 31, 2012, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

September 30, 2013 (In thousands)	Less than 12 months		Greater than 12 months	
	Fair Value	Unrealized losses	Fair Value	Unrealized losses
<b>Available for sale:</b>				
U.S. GSE securities	\$ 148,255	\$ 8,481	\$	\$
State and municipal obligations	20,756	765	2,422	38
U.S. GSE residential mortgage-backed securities	5,854	129		
U.S. GSE residential collateralized mortgage obligations	162,405	4,683	8,888	311
U.S. GSE commercial mortgage-backed securities	2,982	108		
Non Agency commercial mortgage-backed securities	3,643	105		
Other Asset backed securities	21,206	1,280	2,902	95
<b>Total available for sale</b>	<b>365,101</b>	<b>15,551</b>	<b>14,212</b>	<b>444</b>
<b>Held to maturity:</b>				
U.S. GSE securities	7,311	131		
State and municipal obligations	11,345	146	573	3
U.S. GSE residential mortgage-backed securities	8,011	212		
U.S. GSE residential collateralized mortgage obligations	29,596	1,746	16,963	962
U.S. GSE commercial mortgage-backed securities	9,879	302		
U.S. GSE commercial collateralized mortgage obligations	8,493	470		
Corporate Bonds	4,960	40	3,978	22
<b>Total held to maturity</b>	<b>\$ 79,595</b>	<b>\$ 3,047</b>	<b>\$ 21,514</b>	<b>\$ 987</b>

December 31, 2012 (In thousands)	Less than 12 months		Greater than 12 months	
	Fair Value	Unrealized losses	Fair Value	Unrealized losses
<b>Available for sale:</b>				
U.S. GSE securities	\$ 79,692	\$ 346	\$	\$
State and municipal obligations	13,878	36	226	
U.S. GSE residential mortgage-backed securities	90			
U.S. GSE residential collateralized mortgage obligations	65,961	542		
Other Asset backed securities	18,109	525		
<b>Total available for sale</b>	<b>177,730</b>	<b>1,449</b>	<b>226</b>	
<b>Held to maturity:</b>				
State and municipal obligations	28,939	31		
U.S. GSE residential collateralized mortgage obligations	41,563	404		
Corporate Bonds			17,669	331
<b>Total held to maturity</b>	<b>\$ 70,502</b>	<b>\$ 435</b>	<b>\$ 17,669</b>	<b>\$ 331</b>

*Other-Than-Temporary-Impairment*

Management evaluates securities for other-than-temporary impairment ( OTTI ) at least on a quarterly basis, and more frequently when economic or market conditions warrant. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities classified as available for sale or held-to-maturity are generally evaluated for

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OTTI under FASB ASC 320, *Accounting for Certain Investments in Debt and Equity Securities*. In determining OTTI under the FASB ASC 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: (1) OTTI related to credit loss, which must be recognized in the income statement and (2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows

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expected to be collected and the amortized cost basis. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

At September 30, 2013, the majority of unrealized losses on both the available for sale and held to maturity securities are related to the Company's U.S. GSE securities and U.S. GSE residential collateralized mortgage obligations. The decrease in fair value of these securities is attributable to changes in interest rates and not credit quality. The Company does not have the intent to sell these securities and it is more likely than not that it will not be required to sell the securities before their anticipated recovery. Therefore, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2013.

Proceeds from sales of securities available for sale were \$54.3 million and \$3.3 million for the three months ended September 30, 2013 and 2012, respectively. Proceeds from sales of securities available for sale were \$129.4 million and \$67.1 million for the nine months ended September 30, 2013 and 2012, respectively. Gross gains of \$0.01 million and \$0.2 million were realized on these sales during the three months ended September 30, 2013 and 2012, respectively. Gross gains of \$0.7 million and \$2.2 million were realized on these sales during the nine months ended September 30, 2013 and 2012, respectively. Proceeds from calls of securities were \$1.1 million and \$44.5 million for the three months ended September 30, 2013 and 2012, respectively. Proceeds from calls of securities were \$47.8 million and \$153.0 million for the nine months ended September 30, 2013 and 2012, respectively.

Securities having a fair value of approximately \$275.2 million and \$333.0 million at September 30, 2013 and December 31, 2012, respectively, were pledged to secure public deposits and Federal Home Loan Bank and Federal Reserve Bank overnight borrowings. The Bank did not hold any trading securities during the nine months ended September 30, 2013 or the year ended December 31, 2012.

The Bank is a member of the Federal Home Loan Bank of New York ( FHLB ). Members are required to own a particular amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. The Bank is a member of the Atlantic Central Bankers Bank ( ACBB ) and is required to own ACBB stock. The Bank is also a member of the Federal Reserve Bank ( FRB ) system and required to own FRB stock. FHLB, ACBB and FRB stock is carried at cost and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income. The Bank owned approximately \$4.4 million and \$3.0 million in FHLB, ACBB and FRB stock in the aggregate, at September 30, 2013 and December 31, 2012, respectively. These amounts were reported as restricted securities in the consolidated balance sheets.

## **5. ESTIMATED FAIR VALUE OF FINANCIAL INSTRUMENTS**

FASB ASC No. 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC 820-10 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values:

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Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.



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Assets and liabilities measured on a recurring basis:

(In thousands)	Carrying Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Fair Value Measurements at September 30, 2013 Using:	
			Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial Assets:</b>				
Available for sale securities:				
U.S. GSE securities	\$ 148,624		\$ 148,624	
State and municipal obligations	56,342		56,342	
U.S. GSE residential mortgage-backed securities	15,301		15,301	
U.S. GSE residential collateralized mortgage obligations	224,646		224,646	
U.S. GSE commercial mortgage-backed securities	2,982		2,982	
U.S. GSE commercial collateralized mortgage obligations	5,168		5,168	
Non Agency commercial mortgage-backed securities	3,644		3,644	
Other Asset backed securities	31,957		31,957	
<b>Total available for sale</b>	<b>\$ 488,664</b>		<b>\$ 488,664</b>	
<b>Financial Liabilities:</b>				
Derivatives	\$ (438)		\$ (438)	

(In thousands)	Carrying Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Fair Value Measurements at December 31, 2012 Using:	
			Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial Assets:</b>				
Available for sale securities:				
U.S. GSE securities	\$ 178,452		\$ 178,452	
State and municipal obligations	59,963		59,963	
U.S. GSE residential mortgage-backed securities	20,597		20,597	
U.S. GSE residential collateralized mortgage obligations	226,446		226,446	
U.S. GSE commercial mortgage-backed securities	3,138		3,138	
U.S. GSE commercial collateralized mortgage obligations	9,357		9,357	
Non Agency commercial mortgage-backed securities	4,989		4,989	
Other Asset backed securities	26,128		26,128	
<b>Total available for sale</b>	<b>\$ 529,070</b>		<b>\$ 529,070</b>	
<b>Financial Liabilities:</b>				
Derivatives	\$ (176)		\$ (176)	



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Assets measured at fair value on a non-recurring basis are summarized below:

(In thousands)	Carrying Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Fair Value Measurements at September 30, 2013 Using:	
			Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Impaired loans	\$ 1,369			\$ 1,369

(In thousands)	Carrying Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Fair Value Measurements at December 31, 2012 Using:	
			Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Impaired loans	\$ 178			\$ 178

Impaired loans with allocated allowance for loan losses at September 30, 2013, had a carrying amount of \$1.4 million, which is made up of the outstanding balance of \$1.6 million, net of a valuation allowance of \$0.2 million. This resulted in an additional provision for loan losses of \$0.2 million that is included in the amount reported on the income statement. Impaired loans with allocated allowance for loan losses at December 31, 2012, had a carrying amount of \$0.2 million, which is made up of the outstanding balance of \$0.5 million, net of a valuation allowance of \$0.3 million. This resulted in an additional provision for loan losses of \$0.3 million that is included in the amount reported on the income statement.

The Company used the following methods and assumptions in estimating the fair value of its financial instruments:

**Cash and Due from Banks and Federal Funds Sold:** Carrying amounts approximate fair value, since these instruments are either payable on demand or have short-term maturities. Cash on hand and non-interest due from bank accounts are Level 1 and interest bearing Cash Due from Banks and Federal Funds Sold are Level 2.

**Securities Available for Sale and Held to Maturity:** The estimated fair values are based on independent dealer quotations on nationally recognized securities exchanges, if available (Level 1). For securities where quoted prices are not available, fair value is based on matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

**Restricted Securities:** It is not practicable to determine the fair value of FHLB, ACBB and FRB stock due to restrictions placed on its transferability.

Derivatives: Represents an interest rate swap and the estimated fair values are based on valuation models using observable market data as of measurement date (Level 2).

Loans: The estimated fair values of real estate mortgage loans and other loans receivable are based on discounted cash flow calculations that use available market benchmarks when establishing discount factors for the types of loans resulting in a Level 3 classification. Exceptions may be made for adjustable rate loans (with resets of one year or less), which would be discounted straight to their rate index plus or minus an appropriate spread. All nonaccrual loans are carried at their current fair value. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price and therefore, while permissible for presentation purposed under ASC 825-10, do not conform with ASC 820-10.

Impaired Loans: For impaired loans, the Company evaluates the fair value of the loan in accordance with current accounting guidance. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Adjustments

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may relate to location, square footage, condition, amenities, market rate of leases as well as timing of comparable sales. Such adjustments are generally capped at 15% of appraised value and typically result in a Level 3 classification of the inputs for determining fair value. These adjustments as of September 30, 2013 and December 31, 2012 were not material to the financial statements. The fair value of the loan is compared to the carrying value to determine if any write-down or specific reserve is required. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

Appraisals for collateral-dependent impaired loans are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, the Credit Administration department reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. On a quarterly basis, the Company compares the actual selling price of collateral that has been sold to the most recent appraised value to determine what additional adjustment should be made to the appraisal value to arrive at fair value. Management also considers the appraisal values for commercial properties associated with current loan origination activity. Collectively, this information is reviewed to help assess current trends in commercial property values. For each collateral dependent impaired loan, management considers information that relates to the type of commercial property to determine if such properties may have appreciated or depreciated in value since the date of the most recent appraisal. Adjustments to fair value are made only when the analysis indicates a probable decline in collateral values.

Deposits: The estimated fair value of certificates of deposits are based on discounted cash flow calculations that use a replacement cost of funds approach to establishing discount rates for certificates of deposits maturities resulting in a Level 2 classification. Stated value is fair value for all other deposits resulting in a Level 1 classification.

Borrowed Funds: The estimated fair value of borrowed funds are based on discounted cash flow calculations that use a replacement cost of funds approach to establishing discount rates for funding maturities resulting in a Level 2 classification.

Junior Subordinated Debentures: The estimated fair value is based on estimates using market data for similarly risk weighted items and takes into consideration the convertible features of the debentures into common stock of the Company which is an unobservable input resulting in a Level 3 classification.

Accrued Interest Receivable and Payable: For these short-term instruments, the carrying amount is a reasonable estimate of the fair value resulting in a Level 1 or 2 classification.

Off-Balance-Sheet Liabilities: The fair value of off-balance-sheet commitments to extend credit is estimated using fees currently charged to enter into similar agreements. The fair value is immaterial as of September 30, 2013 and December 31, 2012.

Fair value estimates are made at specific points in time and are based on existing on-and off-balance sheet financial instruments. Such estimates are generally subjective in nature and dependent upon a number of significant assumptions associated with each financial instrument or group of financial instruments, including estimates of discount rates, risks associated with specific financial instruments, estimates of future cash flows,

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and relevant available market information. Changes in assumptions could significantly affect the estimates. In addition, fair value estimates do not reflect the value of anticipated future business, premiums or discounts that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument, or the tax consequences of realizing gains or losses on the sale of financial instruments.

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The estimated fair values and recorded carrying amounts of the Bank's financial instruments at September 30, 2013 and December 31, 2012 are as follows:

(In thousands)	Carrying Amount	Fair Value Measurements at September 30, 2013 Using:			Total
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>Financial assets:</b>					
Cash and due from banks	\$ 32,612	\$ 32,612	\$	\$	\$ 32,612
Interest bearing deposits with banks	4,362		4,362		4,362
Securities available for sale	488,664		488,664		488,664
Securities restricted	4,424	n/a	n/a	n/a	n/a
Securities held to maturity	197,622		195,415		195,415
Loans, net	917,751			932,212	932,212
Accrued interest receivable	5,568		2,604	2,850	5,454
<b>Financial liabilities:</b>					
Certificates of deposit	107,425		108,143		108,143
Demand and other deposits	1,355,599	1,355,599			1,355,599
Federal funds purchased and Federal Home Loan Bank overnight borrowings	41,000	41,000			41,000
Federal Home Loan Bank term advances	40,000		40,218		40,218
Repurchase agreements	11,315		11,900		11,900
Junior Subordinated Debentures	16,002			15,597	15,597
Derivatives	438		438		438
Accrued interest payable	219	1	218		219

(In thousands)	Carrying Amount	Fair Value Measurements at December 31, 2012 Using:			Total
		Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>Financial assets:</b>					
Cash and due from banks	\$ 46,855	\$ 46,855	\$	\$	\$ 46,855
Interest bearing deposits with banks	4,394		4,394		4,394
Securities available for sale	529,070		529,070		529,070
Securities restricted	2,978	n/a	n/a	n/a	n/a
Securities held to maturity	210,735		213,702		213,702
Loans, net	784,007			807,597	807,597
Accrued interest receivable	5,436		2,945	2,491	5,436
<b>Financial liabilities:</b>					
Certificates of deposit	157,248		158,764		158,764
Demand and other deposits	1,252,074	1,252,074			1,252,074
Federal funds purchased and	44,500	44,500			44,500

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Federal Home Loan Bank overnight borrowings

Federal Home Loan Bank term advances	15,000		14,824	14,824
Repurchase agreements	12,390		13,064	13,064
Junior Subordinated Debentures	16,002		17,101	17,101
Derivatives	176		176	176
Accrued interest payable	147	1	146	147



Table of Contents**6. LOANS**

The following table sets forth the major classifications of loans:

(In thousands)	<b>September 30, 2013</b>	December 31, 2012
Commercial real estate mortgage loans	<b>\$ 421,382</b>	\$ 332,782
Multi-family mortgage loans	<b>102,740</b>	66,080
Residential real estate mortgage loans	<b>153,871</b>	143,703
Commercial, financial, and agricultural loans	<b>199,690</b>	197,448
Real estate construction and land loans	<b>45,492</b>	48,632
Installment/consumer loans	<b>8,626</b>	9,167
Total loans	<b>931,801</b>	797,812
Net deferred loan costs and fees	<b>1,433</b>	634
	<b>933,234</b>	798,446
Allowance for loan losses	<b>(15,483)</b>	(14,439)
Net loans	<b>\$ 917,751</b>	\$ 784,007

**Lending Risk**

The principal business of the Bank is lending, primarily in commercial real estate mortgage loans, multi-family mortgage loans, residential real estate mortgage loans, construction loans, home equity loans, commercial and industrial loans, land loans and consumer loans. The Bank considers its primary lending area to be eastern Long Island in Suffolk County, New York, and a substantial portion of the Bank's loans are secured by real estate in this area. Accordingly, the ultimate collectability of such a loan portfolio is susceptible to changes in market and economic conditions in this region.

*Commercial Real Estate Mortgages*

Loans in this classification include income producing investment properties and owner occupied real estate used for business purposes. The underlying properties are generally located in our primary market area. The cash flows of the income producing investment properties can be adversely impacted by a downturn in the economy as evidenced by increased vacancy rates, which in turn, can have an effect on credit quality. Generally, management seeks to obtain annual financial information for borrowers with loans in excess of \$0.25 million in this category. In the case of owner-occupied real estate used for business purposes, a weakened economy and resultant decreased consumer and/or business spending can have an adverse effect on credit quality.

*Multi-Family Mortgages*

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Loans in this classification include income producing residential investment properties of 5 or more families. The loans are usually made in areas with limited single family residences generating high demand for these facilities. Loans are made to established owners with a proven and demonstrable record of strong performance. Loans are secured by a first mortgage lien on the subject property with a loan to value ratio generally not exceeding 75%. Repayment is derived generally from the rental income generated from the property and may be supplemented by the owners' personal cash flow. Credit risk arises with an increase in vacancy rates, property mismanagement and the predominance of non-recourse loans that are customary in the industry.

### *Residential Real Estate Mortgages and Home Equity Loans*

Loans in these classifications are made to and secured by owner-occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, can have an effect on the credit quality in this loan class. The Bank generally does not originate loans with a loan-to-value ratio greater than 80% and does not grant subprime loans.

### *Commercial, Industrial and Agricultural Loans*

Loans in this classification are made to businesses. Generally these loans are secured by assets of the business and repayment is expected from the cash flows of the business. A weakened economy, and resultant decreased consumer and/or business spending can have an effect on the credit quality in this loan class.

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*Real Estate Construction and Land Loans*

Loans in this classification primarily include land loans to local individuals, contractors and developers for developing the land for sale or for the purpose of making improvements thereon. Repayment is derived primarily from sale of the lots/units including any pre-sold units. Credit risk is affected by market conditions, time to sell at an adequate price and cost overruns. To a lesser extent this class includes commercial development projects that the Company finances, which in most cases require interest only during construction, and then convert to permanent financing. Credit risk is affected by construction delays, cost overruns, market conditions and the availability of permanent financing, to the extent such permanent financing is not being provided by us.

*Installment and Consumer Loans*

Loans in this classification may be either secured or unsecured and repayment is dependent on the credit quality of the individual borrower and, if applicable, sale of the collateral securing the loan such as automobiles. Therefore, the overall health of the economy, including unemployment rates and housing prices, can have an effect on the credit quality in this loan class.

**Credit Quality Indicators**

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt including repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Assigned risk rating grades are continuously updated as new information is obtained. Loans risk rated special mention, substandard and doubtful are reviewed on a quarterly basis. The Company uses the following definitions for risk rating grades:

**Pass:** Loans classified as pass include current loans performing in accordance with contractual terms, pools of homogenous residential real estate and installment/consumer loans that are not individually risk rated and loans which do not exhibit certain risk factors that require greater than usual monitoring by management.

**Special mention:** Loans classified as special mention, while generally not delinquent, have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank's credit position at some future date.

**Substandard:** Loans classified as substandard have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. There is a distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

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Doubtful: Loans classified as doubtful have all the weaknesses inherent in a substandard loan, and may also be at delinquency status and have defined weaknesses based on currently existing facts, conditions and values making collection or liquidation in full highly questionable and improbable.

The following table represents loans by class categorized by internally assigned risk grades as of September 30, 2013 and December 31, 2012:

<b>September 30, 2013</b> (In thousands)	<b>Pass</b>	<b>Special Mention</b>	<b>Grades: Substandard</b>	<b>Doubtful</b>	<b>Total</b>
<b>Commercial real estate:</b>					
Owner occupied	\$ 152,472	\$ 12,124	\$ 9,203	\$	\$ 173,799
Non-owner occupied	236,680	7,059	3,844		247,583
Multi-Family	102,740				102,740
<b>Residential real estate:</b>					
Residential mortgage	85,474	423	2,775	617	89,289
Home equity	61,982	1,020	1,467	113	64,582
<b>Commercial:</b>					
Secured	86,839	1,157	4,061		92,057
Unsecured	105,044	1,462	1,127		107,633
Real estate construction and land loans	42,089		3,403		45,492
Installment/consumer loans	8,432	44	150		8,626
<b>Total loans</b>	<b>\$ 881,752</b>	<b>\$ 23,289</b>	<b>\$ 26,030</b>	<b>\$ 730</b>	<b>\$ 931,801</b>

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December 31, 2012 (In thousands)	Pass	Special Mention	Grades: Substandard	Doubtful	Total
<b>Commercial real estate:</b>					
Owner occupied	\$ 138,675	\$ 11,285	\$ 11,039	\$	\$ 160,999
Non-owner occupied	159,967	7,523	4,293		171,783
Multi-Family	66,080				66,080
<b>Residential real estate:</b>					
Residential mortgage	72,158		2,846	717	75,721
Home equity	65,955	745	1,282		67,982
<b>Commercial:</b>					
Secured	81,661	1,447	5,605		88,713
Unsecured	105,454	1,948	1,234	99	108,735
Real estate construction and land loans	45,178		3,454		48,632
Installment/consumer loans	9,058		109		9,167
<b>Total loans</b>	<b>\$ 744,186</b>	<b>\$ 22,948</b>	<b>\$ 29,862</b>	<b>\$ 816</b>	<b>\$ 797,812</b>

**Past Due and Nonaccrual Loans**

The following table represents the aging of the recorded investment in past due loans as of September 30, 2013 and December 31, 2012 by class of loans, as defined by ASC 310-10:

September 30, 2013 (In thousands)	30-59 Days Past Due	60-89 Days Past Due	≥90 Days Past Due and Accruing	Nonaccrual Including 90 Days or More Past Due	Total Past Due and Nonaccrual	Current	Total Loans
<b>Commercial real estate:</b>							
Owner occupied	\$	\$	\$ 551	\$ 1,086	\$ 1,637	\$ 172,162	\$ 173,799
Non-owner occupied	195			617	812	246,771	247,583
Multi-Family						102,740	102,740
<b>Residential real estate:</b>							
Residential mortgages				1,298	1,298	87,991	89,289
Home equity		291		1,042	1,333	63,249	64,582
<b>Commercial:</b>							
Secured	180	966		75	1,221	90,836	92,057
Unsecured	15			161	176	107,457	107,633
Real estate construction and land loans						45,492	45,492
Installment/consumer loans	1				1	8,625	8,626
<b>Total loans</b>	<b>\$ 391</b>	<b>\$ 1,257</b>	<b>\$ 551</b>	<b>\$ 4,279</b>	<b>\$ 6,478</b>	<b>\$ 925,323</b>	<b>\$ 931,801</b>



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December 31, 2012 (In thousands)	30-59 Days Past Due	60-89 Days Past Due	≥90 Days Past Due and Accruing	Nonaccrual Including 90 Days or More Past Due	Total Past Due and Nonaccrual	Current	Total Loans
<b>Commercial real estate:</b>							
Owner occupied	\$	\$ 1,265	\$ 491	\$ 492	\$ 2,248	\$ 158,751	\$ 160,999
Non-owner occupied						171,783	171,783
Multi-Family						66,080	66,080
<b>Residential real estate:</b>							
Residential mortgages		158		1,203	1,361	74,360	75,721
Home equity	965			1,010	1,975	66,007	67,982
<b>Commercial:</b>							
Secured				136	136	88,577	88,713
Unsecured	22			426	448	108,287	108,735
<b>Real estate construction and land loans</b>							
				22	22	48,610	48,632
Installment/consumer loans						9,167	9,167
<b>Total loans</b>	<b>\$ 987</b>	<b>\$ 1,423</b>	<b>\$ 491</b>	<b>\$ 3,289</b>	<b>\$ 6,190</b>	<b>\$ 791,622</b>	<b>\$ 797,812</b>

All loans 90 days or more past due that are still accruing interest represent loans that were acquired from Hamptons State Bank on May 27, 2011 and were recorded at fair value upon acquisition. These loans are considered to be accruing as management can reasonably estimate future cash flows on these acquired loans and expect to fully collect the carrying value of these loans. Therefore, the difference between the carrying value of these loans and their expected cash flows is being accreted into income.

**Impaired Loans**

As of September 30, 2013 and December 31, 2012, the Company had impaired loans as defined by FASB ASC No. 310, Receivables of \$9.1 million and \$8.2 million, respectively. For a loan to be considered impaired, management determines after review whether it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement. Management applies its normal loan review procedures in making these judgments. Impaired loans include individually classified nonaccrual loans and troubled debt restructured ( TDR ) loans. For impaired loans, the Bank evaluates the impairment of the loan in accordance with FASB ASC 310-10-35-22. Impairment is determined based on the present value of expected future cash flows discounted at the loan's effective interest rate. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. The fair value of the collateral or present value of expected cash flows is compared to the carrying value to determine if any write-down or specific loan loss allowance allocation is required.

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The following table represents impaired loans by class at September 30, 2013 and December 31, 2012:

September 30, 2013 (In thousands)	Recorded Investment	Unpaid Principal Balance	Related Allocated Allowance
<b>With no related allowance recorded:</b>			
Commercial real estate:			
Owner occupied	\$ 3,711	\$ 3,810	\$
Non-owner occupied	916	916	
Residential real estate:			
Residential mortgages	1,478	2,218	
Home equity	912	1,388	
Commercial:			
Secured	352	391	
Unsecured	143	182	
Real estate construction and land loans			
Installment/consumer loans			
<b>Total with no related allowance recorded</b>	<b>\$ 7,512</b>	<b>\$ 8,905</b>	<b>\$</b>
<b>With an allowance recorded:</b>			
Commercial real estate - Owner occupied	\$ 720	\$ 720	\$ 78
Commercial real estate - Non-owner occupied	617	617	5
Residential real estate - Residential mortgage	152	156	37
Residential real estate - Home equity	80	89	80
<b>Total with an allowance recorded:</b>	<b>\$ 1,569</b>	<b>\$ 1,582</b>	<b>\$ 200</b>
<b>Total:</b>			
Commercial real estate:			
Owner occupied	\$ 4,431	\$ 4,530	\$ 78
Non-owner occupied	1,533	1,533	5
Residential real estate:			
Residential mortgages	1,630	2,374	37
Home equity	992	1,477	80
Commercial:			
Secured	352	391	
Unsecured	143	182	
Real estate construction and land loans			
Installment/consumer loans			
<b>Total</b>	<b>\$ 9,081</b>	<b>\$ 10,487</b>	<b>\$ 200</b>



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December 31, 2012 (In thousands)	Recorded Investment	Unpaid Principal Balance	Related Allocated Allowance
<b>With no related allowance recorded:</b>			
Commercial real estate:			
Owner occupied	\$ 3,860	\$ 3,931	\$
Non-owner occupied	916	916	
Residential real estate:			
First lien	1,539	2,151	
Home equity	736	1,094	
Commercial:			
Secured	515	520	
Unsecured	95	97	
<b>Total with no related allowance recorded</b>	<b>\$ 7,661</b>	<b>\$ 8,709</b>	<b>\$</b>
<b>With an allowance recorded:</b>			
Residential real estate - Home equity	\$ 274	\$ 287	\$ 141
Commercial - Unsecured	273	302	228
<b>Total with an allowance recorded:</b>	<b>\$ 547</b>	<b>\$ 589</b>	<b>\$ 369</b>
<b>Total:</b>			
Commercial real estate:			
Owner occupied	\$ 3,860	\$ 3,931	\$
Non-owner occupied	916	916	
Residential real estate:			
First lien	1,539	2,151	
Home equity	1,010	1,381	141
Commercial:			
Secured	515	520	
Unsecured	368	399	228
<b>Total</b>	<b>\$ 8,208</b>	<b>\$ 9,298</b>	<b>\$ 369</b>

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The following table represents the average recorded investment and interest income recognized for impaired loans by class for the three and nine months ended September 30, 2013 and 2012:

(In thousands)	Average Recorded Investment	Three months ended September 30,		Average Recorded Investment	Interest Income Recognized
		2013	2012		
<b>With no related allowance recorded:</b>					
Commercial real estate:					
Owner occupied	\$ 3,715	\$ 29	\$ 4,363	\$ 30	
Non-owner occupied	916	16	916	15	
Multi-family					
Residential real estate:					
Residential mortgages	1,432	6	1,431	7	
Home equity	898		737		
Commercial:					
Secured	450	7	540	2	
Unsecured	237	2			
Real estate construction and land loans					
Installment/consumer loans					
<b>Total with no related allowance recorded</b>	<b>\$ 7,648</b>	<b>\$ 60</b>	<b>\$ 7,987</b>	<b>\$ 54</b>	
<b>With an allowance recorded:</b>					
Commercial real estate:					
Owner occupied	\$ 721	\$	\$	\$	
Non-owner occupied	617				
Residential real estate:					
Residential mortgages	152				
Home equity	80		463		
Commercial:					
Unsecured			370		
<b>Total with an allowance recorded:</b>	<b>\$ 1,570</b>	<b>\$</b>	<b>\$ 833</b>	<b>\$</b>	
<b>Total:</b>					
Commercial real estate:					
Owner occupied	\$ 4,436	\$ 29	\$ 4,363	\$ 30	
Non-owner occupied	1,533	16	916	15	
Multi-family					
Residential real estate:					
Residential mortgages	1,584	6	1,431	7	
Home equity	978		1,200		
Commercial:					
Secured	450	7	540	2	
Unsecured	237	2	370		
Real estate construction and land loans					
Installment/consumer loans					
<b>Total</b>	<b>\$ 9,218</b>	<b>\$ 60</b>	<b>\$ 8,820</b>	<b>\$ 54</b>	



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(In thousands)	Nine months ended September 30,							
	Average Recorded Investment	2013	Interest Income Recognized	Average Recorded Investment	2012	Interest Income Recognized		
<b>With no related allowance recorded:</b>								
Commercial real estate:								
Owner occupied	\$	3,740	\$	88	\$	4,387	\$	116
Non-owner occupied		916		45		916		45
Multi-family								
Residential real estate:								
Residential mortgages		1,487		20		1,481		22
Home equity		870				890		
Commercial:								
Secured		457		20		531		12
Unsecured		243		4				
Real estate construction and land loans								
Installment/consumer loans								
<b>Total with no related allowance recorded</b>	<b>\$</b>	<b>7,713</b>	<b>\$</b>	<b>177</b>	<b>\$</b>	<b>8,205</b>	<b>\$</b>	<b>195</b>
<b>With an allowance recorded:</b>								
Commercial real estate:								
Owner occupied	\$	320	\$		\$		\$	
Non-owner occupied		481						
Residential real estate:								
Residential mortgages		137						
Home equity		82				469		
Commercial:								
Unsecured						387		
<b>Total with an allowance recorded:</b>	<b>\$</b>	<b>1,020</b>	<b>\$</b>	<b></b>	<b>\$</b>	<b>856</b>	<b>\$</b>	<b></b>
<b>Total:</b>								
Commercial real estate:								
Owner occupied	\$	4,060	\$	88	\$	4,387	\$	116
Non-owner occupied		1,397		45		916		45
Residential real estate:								
Residential mortgages		1,624		20		1,481		22
Home equity		952				1,359		
Commercial:								
Secured		457		20		531		12
Unsecured		243		4		387		
Real estate construction and land loans								
Installment/consumer loans								
<b>Total</b>	<b>\$</b>	<b>8,733</b>	<b>\$</b>	<b>177</b>	<b>\$</b>	<b>9,061</b>	<b>\$</b>	<b>195</b>

The Bank had no foreclosed real estate at September 30, 2013 and \$0.3 million at December 31, 2012

**Troubled Debt Restructurings**

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The terms of certain loans were modified and are considered TDRs. The modification of the terms of such loans included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan. The modification of these loans involved borrowers who were experiencing financial difficulties.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed to determine if that borrower is currently in payment default under any of its obligations or whether there is a probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company's internal underwriting policy.

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The following table presents loans, by class, modified as troubled debt restructurings during the nine months ended September 30, 2013 and 2012:

(In thousands)	Number of Contracts	For the Nine Months Ended September 30, 2013	
		Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<b>Troubled Debt Restructurings</b>			
Commercial real estate:			
Owner occupied		\$	\$
Non-owner occupied	1	620	620
Multi-Family			
Residential real estate:			
First lien			
Home equity			
Commercial:			
Secured			
Unsecured	2	48	48
Installment/consumer loans			
Real estate construction and land loans			
Total loans	3	\$ 668	\$ 668

(In thousands)	Number of Contracts	For the Nine Months Ended September 30, 2012	
		Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<b>Troubled Debt Restructurings</b>			
Commercial real estate:			
Owner occupied	1	\$ 163	\$ 161
Non-owner occupied			
Multi-Family			
Residential real estate:			
First lien			
Home equity			
Commercial:			
Secured	1	387	387
Unsecured	1	42	42
Installment/consumer loans			
Real estate construction and land loans			
Total loans	3	\$ 592	\$ 590

There was one loan modified as a TDR for which there was a payment default within twelve months following the modification. This loan has since been moved to non performing. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

The troubled debt restructurings described above increased the allowance for loan losses by \$5,000 and did not result in any charge offs during the three months and nine months ending September 30, 2013. The troubled debt restructurings described did not increase the allowance for loan

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losses or result in charge offs during the three months and nine months ending September 30, 2012.

The non-owner occupied commercial real estate loan that was modified as a TDR during the nine months ended September 30, 2013, represents the only TDR for which there was a payment default within twelve months following the modification. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

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As of September 30, 2013 and December 31, 2012, the Company had \$1.4 million and \$1.0 million, respectively, of nonaccrual TDR loans. As of September 30, 2013, two borrowers with loans totaling \$0.2 million are complying with the modified terms of the loans and are currently making payments. Two borrowers with loans totaling \$1.2 million are currently in default and foreclosure proceedings have been initiated. In addition, there were no charge-offs on TDR s during the third quarter 2013. Total nonaccrual TDR loans are secured with collateral that has an appraised value of \$3.1 million. Furthermore, the Bank has no commitment to lend additional funds to these debtors.

In addition, the Company has eight borrowers with performing TDR loans of \$5.0 million at September 30, 2013 that are current and secured with collateral that has an appraised value of approximately \$12.0 million as well as personal guarantees. At December 31, 2012, the Company had six borrowers with performing TDR loans of \$5.0 million that were current and secured with collateral that had an appraised value of approximately \$12.3 million as well as personal guarantees. Management believes that the ultimate collection of principal and interest is reasonably assured and therefore continues to recognize interest income on an accrual basis. In addition, the Bank has no commitment to lend additional funds to these debtors.

The terms of certain other loans were modified during the three months and nine months ending September 30, 2013 and 2012, that did not meet the definition of a TDR. The loans modified during the three months and nine months ended September 30, 2013, had a total recorded investment as of \$5.4 million and \$68.1 million, respectively. The loans modified during the three months and nine months ended September 30, 2012, had a total recorded investment as of \$12.6 million and \$40.4 million, respectively. The modification of these loans involved a modification of the terms of loans to borrowers who were not experiencing financial difficulties or did not involve a concession to the borrower.

## **7. ALLOWANCE FOR LOAN LOSSES**

Management considers the accounting policy on the allowance for loan losses to be the most critical and requires complex management judgment as discussed below. The judgments made regarding the allowance for loan losses can have a material effect on the results of operations of the Company.

The allowance for loan losses is established and maintained through a provision for loan losses based on probable incurred losses inherent in the Bank s loan portfolio. Management evaluates the adequacy of the allowance on a quarterly basis. The allowance is comprised of both individual valuation allowances and loan pool valuation allowances.

The Bank monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance.

Individual valuation allowances are established in connection with specific loan reviews and the asset classification process including the procedures for impairment testing under FASB Accounting Standard Codification ( ASC ) No. 310, Receivables . Such valuation, which includes a review of loans for which full collectibility in accordance with contractual terms is not reasonably assured, considers the estimated fair value of the underlying collateral less the costs to sell, if any, or the present value of expected future cash flows, or the loan s observable market value.



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Any shortfall that exists from this analysis results in a specific allowance for the loan. Pursuant to our policy, loan losses must be charged-off in the period the loans, or portions thereof, are deemed uncollectible. Assumptions and judgments by management, in conjunction with outside sources, are used to determine whether full collectibility of a loan is not reasonably assured. These assumptions and judgments are also used to determine the estimates of the fair value of the underlying collateral or the present value of expected future cash flows or the loan's observable market value. Individual loan analyses are periodically performed on specific loans considered impaired. For collateral dependent impaired loans, appraisals are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, the Credit Administration department reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources, such as recent market data or industry-wide statistics. On a quarterly basis, the Company compares the actual selling price of collateral that has been sold, based on these independent sources, as well as recent appraisals associated with current loan origination activity, to the most recent appraised value to determine if additional adjustments should be made to the appraisal value to arrive at fair value. Adjustments to fair value are made only when the analysis indicates a probable decline in collateral values. Individual valuation allowances could differ materially as a result of changes in these assumptions and judgments. Individual loan analyses are periodically performed on specific loans considered impaired. The results of the individual valuation allowances are aggregated and included in the overall allowance for loan losses.

Loan pool valuation allowances represent loss allowances that have been established to recognize the inherent risks associated with our lending activities, but which, unlike individual allowances, have not been allocated to particular problem assets. Pool evaluations are broken down into loans with homogenous characteristics by loan type and include commercial real estate mortgages, owner and

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non-owner occupied; multi-family mortgages; residential real estate mortgages, first lien and home equity; commercial loans, secured and unsecured; installment/consumer loans; and real estate construction and land loans. The determination of the adequacy of the valuation allowance is a process that takes into consideration a variety of factors. The Bank has developed a range of valuation allowances necessary to adequately provide for probable incurred losses inherent in each pool of loans. We consider our own charge-off history along with the growth in the portfolio as well as the Bank's credit administration and asset management philosophies and procedures, and concentrations in the portfolio when determining the allowances for each pool. In addition, we evaluate and consider the credit's risk rating which includes management's evaluation of: cash flow, collateral and trends in current values, guarantor support, financial disclosures, industry trends and strength of borrowers' management, the impact that economic and market conditions may have on the portfolio as well as known and inherent risks in the portfolio. Finally, we evaluate and consider the allowance ratios and coverage percentages of both peer group and regulatory agency data. These evaluations are inherently subjective because, even though they are based on objective data, it is management's interpretation of that data that determines the amount of the appropriate allowance. If the evaluations prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to the allowance for loan losses.

The Credit Risk Management Committee is comprised of Bank management. The adequacy of the allowance is analyzed quarterly, with any adjustment to a level deemed appropriate by the Credit Risk Management Committee, based on its risk assessment of the entire portfolio. Based on the Credit Risk Management Committee's review of the classified loans and the overall allowance levels as they relate to the entire loan portfolio at September 30, 2013, management believes the allowance for loan losses has been established at levels sufficient to cover the probable incurred losses in the Bank's loan portfolio. Future additions or reductions to the allowance may be necessary based on changes in economic, market or other conditions. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require the Bank to recognize adjustments to the allowance based on their judgments of the information available to them at the time of their examination.

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The following table represents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment, as defined under ASC 310-10, and based on impairment method as of September 30, 2013 and December 31, 2012. Additionally, the following tables represent the changes in the allowance for loan losses for the three month and nine month period ended September 30, 2013 and 2012, and the twelve month period ended December 31, 2012, by portfolio segment, as defined under ASC 310-10. The loan segment represents the categories that the Bank develops to determine its allowance for loan losses.

(In thousands)	For the Three Months Ended September 30, 2013						Total
	Commercial Real Estate Mortgage Loans	Multi-Family	Residential Real Estate Mortgage Loans	Commercial, Financial and Agricultural Loans	Real Estate Construction and Land Loans	Installment/Consumer Loans	
Allowance for Loan Losses:							
Beginning balance	\$ 5,200	\$ 1,430	\$ 2,691	\$ 3,995	\$ 1,602	\$ 212	\$ 15,130
Charge-offs				(152)		(3)	(155)
Recoveries			1	6		1	8
Provision	540	200	124	9	(356)	(17)	500
Ending Balance	\$ 5,740	\$ 1,630	\$ 2,816	\$ 3,858	\$ 1,246	\$ 193	\$ 15,483

(In thousands)	For the Nine Months Ended September 30, 2013						Total
	Commercial Real Estate Mortgage Loans	Multi-Family	Residential Real Estate Mortgage Loans	Commercial, Financial and Agricultural Loans	Real Estate Construction and Land Loans	Installment/Consumer Loans	
Allowance for Loan Losses:							
Beginning balance	\$ 4,445	\$ 1,239	\$ 2,803	\$ 4,349	\$ 1,375	\$ 228	\$ 14,439
Charge-offs			(201)	(412)	(22)	(53)	(688)
Recoveries			4	73	2	3	82
Provision	1,295	391	210	(152)	(109)	15	1,650
Ending Balance	\$ 5,740	\$ 1,630	\$ 2,816	\$ 3,858	\$ 1,246	\$ 193	\$ 15,483

Ending balance: individually evaluated for impairment	\$ 83	\$	\$ 117	\$	\$	\$	\$ 200
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Ending balance: collectively evaluated for impairment	\$ 5,657	\$ 1,630	\$ 2,699	\$ 3,858	\$ 1,246	\$ 193	\$ 15,283
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Loans	\$ 421,382	\$ 102,740	\$ 153,871	\$ 199,690	\$ 45,492	\$ 8,626	\$ 931,801
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Ending balance: individually evaluated for impairment	\$ 5,964	\$	\$ 2,622	\$ 495	\$	\$	\$ 9,081
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Ending balance: collectively evaluated for impairment	\$ 414,627	\$ 102,740	\$ 151,249	\$ 198,952	\$ 45,161	\$ 8,626	\$ 921,355
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Ending balance: loans  
acquired with  
deteriorated credit  
quality

\$	791	\$		\$	243	\$	331	\$	1,365
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(In thousands)	For the Twelve Months Ended December 31, 2012							Total
	Commercial Real Estate Mortgage Loans	Multi-Family	Residential Real Estate Mortgage Loans	Commercial, Financial and Agricultural Loans	Real Estate Construction and Land Loans	Installment/Consumer Loans		
Allowance for Loan Losses:								
Beginning balance	\$ 3,530	\$ 395	\$ 2,280	\$ 2,895	\$ 1,465	\$ 272	\$	\$ 10,837
Charge-offs			(1,210)	(285)		(15)		(1,510)
Recoveries			7	83		22		112
Provision	915	844	1,726	1,656	(90)	(51)		5,000
Ending Balance	\$ 4,445	\$ 1,239	\$ 2,803	\$ 4,349	\$ 1,375	\$ 228	\$	\$ 14,439
Ending balance:								
individually evaluated for impairment	\$	\$	\$ 141	\$ 228	\$	\$	\$	\$ 369
Ending balance:								
collectively evaluated for impairment	\$ 4,445	\$ 1,239	\$ 2,662	\$ 4,121	\$ 1,375	\$ 228	\$	\$ 14,070
Loans	\$ 332,782	\$ 66,080	\$ 143,703	\$ 197,448	\$ 48,632	\$ 9,167	\$	\$ 797,812
Ending balance:								
individually evaluated for impairment	\$ 4,776	\$	\$ 2,549	\$ 883	\$	\$	\$	\$ 8,208
Ending balance:								
collectively evaluated for impairment	\$ 327,282	\$ 66,080	\$ 141,154	\$ 196,350	\$ 48,331	\$ 9,167	\$	\$ 788,364
Ending balance: loans acquired with deteriorated credit quality								
	\$ 724	\$	\$	\$ 215	\$ 301	\$	\$	\$ 1,240

(In thousands)	For the Three Months Ended September 30, 2012							Total
	Commercial Real Estate Mortgage Loans	Multi-Family	Residential Real Estate Mortgage Loans	Commercial, Financial and Agricultural Loans	Real Estate Construction and Land Loans	Installment/Consumer Loans		
Allowance for Loan Losses:								
Beginning balance	\$ 4,447	\$ 1,049	\$ 2,879	\$ 3,570	\$ 1,328	\$ 283	\$	\$ 13,556
Charge-offs			(150)					(150)
Recoveries			2	35		1		38
Provision	126	172	153	204	(42)	(13)		600
Ending Balance	\$ 4,573	\$ 1,221	\$ 2,884	\$ 3,809	\$ 1,286	\$ 271	\$	\$ 14,044

(In thousands)	For the Nine Months Ended September 30, 2012						Total
	Commercial Real Estate	Multi-Family	Residential Real Estate	Commercial, Financial	Real Estate Construction	Installment/Consumer	

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	Mortgage Loans		Mortgage Loans		and Agricultural Loans		and Land Loans		Loans					
Allowance for Loan Losses:														
Beginning balance	\$	3,530	\$	395	\$	2,280	\$	2,895	\$	1,465	\$	272	\$	10,837
Charge-offs						(700)		(102)				(13)		(815)
Recoveries						5		70				22		97
Provision		1,043		826		1,299		946		(179)		(10)		3,925
Ending Balance	\$	4,573	\$	1,221	\$	2,884	\$	3,809	\$	1,286	\$	271	\$	14,044

Table of Contents**8. EMPLOYEE BENEFITS**

The Bank maintains a noncontributory pension plan covering all eligible employees. The Bank uses a December 31st measurement date for this plan in accordance with FASB ASC 715-30 *Compensation Retirement Benefits Defined Benefit Plans Pension*. During 2012, the Company amended the pension plan revising the formula for determining benefits effective January 1, 2013, except for certain grandfathered employees. Additionally, new employees hired on or after October 1, 2012 are not eligible for the pension plan.

During 2001, the Bank adopted the Bridgehampton National Bank Supplemental Executive Retirement Plan ( SERP ). The SERP provides benefits to certain employees, as recommended by the Compensation Committee of the Board of Directors and approved by the full Board of Directors, whose benefits under the pension plan are limited by the applicable provisions of the Internal Revenue Code. The benefit under the SERP is equal to the additional amount the employee would be entitled to under the Pension Plan and the 401(k) Plan in the absence of such Internal Revenue Code limitations. The assets of the SERP are held in a rabbi trust to maintain the tax-deferred status of the plan and are subject to the general, unsecured creditors of the Company. As a result, the assets of the trust are reflected on the Consolidated Balance Sheets of the Company.

There were \$2.0 million of contributions made to the pension plan during the nine months ended September 30, 2013. There were no contributions to the SERP during the nine months ended September 30, 2013. In accordance with the SERP, a retired executive received a distribution from the Plan totaling \$84,000 during the nine months ended September 30, 2013.

The Company's funding policy with respect to its benefit plans is to contribute at least the minimum amounts required by applicable laws and regulations.

The following table sets forth the components of net periodic benefit cost and other amounts recognized in Other Comprehensive Income:

(In thousands)	Three months ended September 30,				Nine months ended September 30,			
	Pension Benefits		SERP Benefits		Pension Benefits		SERP Benefits	
	2013	2012	2013	2012	2013	2012	2013	2012
Service cost	\$ 235	\$ 284	\$ 38	\$ 30	\$ 697	\$ 847	\$ 112	\$ 90
Interest cost	142	128	19	13	421	380	57	39
Expected return on plan assets	(349)	(250)			(1,036)	(744)		
Amortization of net loss	82	62	4	1	243	186	11	1
Amortization of unrecognized prior service cost	(19)	3			(58)	8		
Amortization of unrecognized transition (asset) obligation			7	7			21	21
Net periodic benefit cost	\$ 91	\$ 227	\$ 68	\$ 51	\$ 267	\$ 677	\$ 201	\$ 151

**9. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE**

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At September 30, 2013, December 31, 2012 and September 30, 2012, securities sold under agreements to repurchase totaled \$11.3 million, \$12.4 million, and \$13.1 million, respectively, and were secured by U.S. GSE, residential mortgage-backed securities and residential collateralized mortgage obligations with a carrying amount of \$16.4 million, \$17.1 million and \$17.6 million, respectively.

Securities sold under agreements to repurchase are financing arrangements with \$1.3 million maturing during the fourth quarter of 2013, and \$10.0 million maturing during the first quarter of 2015. At maturity, the securities underlying the agreements are returned to the Company. Information concerning the securities sold under agreements to repurchase is summarized as follows:

(Dollars in thousands)	For the nine months ended		For the year ended
	September 30, 2013	September 30, 2012	December 31, 2012
Average daily balance	\$ 11,975	\$ 13,018	\$ 13,016
Average interest rate	3.12%	3.05%	3.01%
Maximum month-end balance	\$ 12,903	\$ 16,722	\$ 16,722
Weighted average interest rate	3.07%	3.04%	2.99%



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**10. FEDERAL HOME LOAN BANK ADVANCES**

As of September 30, 2013, there were two term advances outstanding from the Federal Home Loan Bank totaling \$40.0 million with an average fixed interest rate of 0.40% that will mature during the fourth quarter of 2013. As of December 31, 2012, there was one term advance outstanding from the Federal Home Loan Bank for \$15.0 million with a fixed interest rate of 0.39% that matured during the first quarter of 2013. The borrowings were collateralized by a blanket lien on residential and commercial mortgages. There were no overnight borrowings outstanding as of September 30, 2013 and December 31, 2012.

**11. JUNIOR SUBORDINATED DEBENTURES**

In December 2009, the Company completed the private placement of \$16.0 million in aggregate liquidation amount of 8.50% cumulative convertible trust preferred securities (the TPS), through its wholly-owned subsidiary, Bridge Statutory Capital Trust II. The TPS have a liquidation amount of \$1,000 per security and are convertible into our common stock, at an effective conversion price of \$31 per share. The TPS mature in 30 years but are callable by the Company at par any time after September 30, 2014.

The Company issued \$16.0 million of junior subordinated debentures (the Debentures) to the trust in exchange for ownership of all of the common security of the trust and the proceeds of the preferred securities sold by the trust. In accordance with current accounting guidance, the trust is not consolidated in the Company's financial statements, but rather the Debentures are shown as a liability. The Debentures bear interest at a fixed rate equal to 8.50% and mature on December 31, 2039. Consistent with regulatory requirements, the interest payments may be deferred for up to five years, and are cumulative. The Debentures have the same prepayment provisions as the TPS.

The Debentures are included in Tier I capital (with certain limitations applicable) under current regulatory guidelines and interpretations.

**12. DERIVATIVES**

The Company utilized interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position. The notional amount of the interest rate swap does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

Interest rate swaps with a notional amount totaling \$15.0 million and \$25.0 million were entered into on June 28, 2012 and July 15, 2013, respectively and were designated as cash flow hedges of certain Federal Home Loan Bank advances. A forward starting interest rate swap with a notional amount totaling \$10.0 million was entered into on July 15, 2013 and was designated as a cash flow hedge of certain repurchase agreements. The swaps were determined to be fully effective during the period presented and therefore no amount of ineffectiveness has been included in net income. The aggregate fair value of the swaps is recorded in other assets/ (other liabilities) with changes in fair value recorded in other comprehensive income (loss). The amount included in accumulated other comprehensive income (loss) would be reclassified to current

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earnings if the hedge transactions become probable of not occurring. The Company expects the hedges to remain fully effective during the remaining term of the swaps.

The following table presents summary information about the interest rate swap designated as a cash flow hedge as of September 30, 2013, December 31, 2012 and September 30, 2012.

(Dollars in thousands)	September 30, 2013		September 30, 2012		December 31, 2012	
Notional amounts	\$	<b>50,000</b>	\$	15,000	\$	15,000
Weighted average pay rates		<b>1.39%</b>		0.99%		0.99%
Weighted average receive rates		<b>0.26%</b>		0.46%		0.31%
Weighted average maturity		<b>4.81 years</b>		4.74 years		4.49 years
Unrealized losses	\$	<b>(438)</b>	\$	(203)	\$	(176)

Interest expense recorded on these swap transaction totaled \$153,000 and \$21,000 for the nine months ended September 30, 2013 and September 30, 2012, respectively, and is reported as a component of interest expense on FHLB Advances.

Table of Contents**Cash Flow Hedge**

The following table presents the net gains (losses) recorded, net of tax, in accumulated other comprehensive income and the Consolidated Statements of Income relating to the cash flow derivative instruments for the nine months ended September 30, 2013 and September 30, 2012.

(In thousands)	Amount of gain (loss) recognized in OCI (Effective Portion)	2013 Amount of gain (loss) reclassified from OCI to interest income	Amount of gain (loss) recognized in other non interest income (Ineffective Portion)
<b>Interest rate contracts</b>	\$ (158)	\$	\$

  

(In thousands)	Amount of gain (loss) recognized in OCI (Effective Portion)	2012 Amount of gain (loss) reclassified from OCI to interest income	Amount of gain (loss) recognized in other non interest income (Ineffective Portion)
<b>Interest rate contracts</b>	\$ (122)	\$	\$

The following table reflects the cash flow hedge included in the Consolidated Balance Sheet:

(In thousands)	September 30, 2013		December 31, 2012	
	Notional Amount	Fair Value	Notional Amount	Fair Value
<b>Included in other assets/(liabilities):</b>				
Interest rate swaps related to FHLB Advances	\$ 40,000	\$ (301)	\$ 15,000	\$ (176)
Forward starting interest rate swap related to repurchase agreements	\$ 10,000	\$ (137)	\$	\$

**13. OTHER COMPREHENSIVE INCOME (LOSS)**

Other comprehensive income (loss) components and related income tax effects were as follows:

(In thousands)	For The Three Months Ended		For The Nine Months Ended	
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012
Unrealized holding (losses) gains on available for sale securities	\$ (3,699)	\$ 35	\$ (18,213)	\$ (605)
Reclassification adjustment for gains realized in income	(11)	(186)	(659)	(2,179)

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Income tax effect	1,473	60	7,492	1,105
Net change in unrealized (loss) gain on available for sale securities	(2,237)	(91)	(11,380)	(1,679)
Change in post-retirement obligation	73	72	218	216
Income tax effect	(29)	(29)	(86)	(86)
Net change in post-retirement obligation	44	43	132	130
Change in fair value of derivatives used for cash flow hedges	(549)	(170)	(262)	(203)
Reclassification adjustment for gains realized in income				
Income tax effect	218	68	104	81
Net change in unrealized loss on cash flow hedge	(331)	(102)	(158)	(122)
Total	\$ (2,524)	\$ (150)	\$ (11,406)	\$ (1,671)

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The following is a summary of the accumulated other comprehensive income balances, net of income tax:

(In thousands)	Balance as of December 31, 2012	Current Period Change	Balance as of September 30, 2013
Unrealized gains (losses) on available for sale securities	\$ 2,738	\$ (11,380)	\$ (8,642)
Unrealized losses on pension benefits	(3,050)	132	(2,918)
Unrealized losses on cash flow hedges	(106)	(158)	(264)
Total	\$ (418)	\$ (11,406)	\$ (11,824)

The following represents the reclassifications out of accumulated other comprehensive income for the three and nine months ended September 30, 2013 and 2012:

(In thousands)	Three Months Ended		Nine Months Ended		Affected Line Item in the Consolidated Statements of Income
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012	
Unrealized gains (losses) on available for sale securities:					
Realized gain on sale of available for sale securities	\$ 11	\$ 186	\$ 659	\$ 2,179	Net securities gains
Income tax expense	(4)	(74)	(262)	(865)	Income tax expense
Net of income tax	\$ 7	\$ 112	\$ 397	\$ 1,314	
Amortization of defined benefit pension plan and the defined benefit plan component of the SERP:					
Prior service credit (cost)	\$ 19	\$ (3)	\$ 58	\$ (8)	Salaries and employee benefits
Transition obligation	(7)	(7)	(21)	(21)	Salaries and employee benefits
Actuarial losses	(86)	(63)	(254)	(187)	Salaries and employee benefits
Income tax benefit	\$ 29	\$ (73)	\$ 86	\$ (216)	
Net of income tax	\$ (45)	\$ (44)	\$ (131)	\$ (130)	Income tax expense
Total reclassifications, net of tax	\$ (38)	\$ 68	\$ 266	\$ 1,184	

**14. BUSINESS COMBINATIONS**

On September 27, 2013, Bridge Bancorp, Inc. ( Bridge Bancorp ) entered into an Agreement and Plan of Merger (the Merger Agreement ) with FNB NY Bancorp, Inc. ( FNB NY ). Pursuant to the Merger Agreement, FNB NY will merge with and into Bridge Bancorp, with Bridge Bancorp as the surviving entity. Immediately following the merger of FNB NY with and into Bridge Bancorp, the First National Bank of New York, a national banking association and wholly owned subsidiary of FNB NY ( First National Bank ), will merge with and into The Bridgehampton

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National Bank, a national banking association and wholly owned subsidiary of Bridge Bancorp, with The Bridgehampton National Bank as the surviving entity. Through the First National Bank, FNBNY currently operates 3 full-service banking centers in Nassau and Suffolk counties in New York, with total assets at June 30, 2013 of \$276 million, including \$100 million in loans, funded by deposits of \$209 million.

Under the terms of the agreement, shareholders of FNBNY will receive an aggregate of 244,110 Bridge Bancorp shares in exchange for all the issued and outstanding stock of FNBNY, subject to certain adjustments. The purchase price will increase to the extent principal is recovered on \$6.3 million of certain identified problem loans through closing and over a two-year period after the acquisition. The purchase price will decrease if recoveries of \$0.4 million of certain insurance claims are not received by the closing. Excluding these potential adjustments and based on Bridge Bancorp's average closing stock price for the three days ended September 10, 2013 of \$21.51, the transaction has an aggregate estimated value of \$5.3 million.

The transaction has been approved by the Board of Directors of each company and is expected to close in the first quarter of 2014. Completion of the transaction is subject to customary closing conditions, including the receipt of required regulatory approvals and the approval of FNBNY's shareholders.

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**15. RECENT ACCOUNTING PRONOUNCEMENTS**

In February 2013, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No.2013-02, Other Comprehensive Income ( ASU 2013-02 ). The amendments in this Update supersede and replace the presentation requirements for reclassifications out of accumulated other comprehensive income in ASUs 2011-05 (issued in June 2011) and 2011-12 (issued in December 2011) for all public and private organizations. The amendments require an entity to provide additional information about reclassifications out of accumulated other comprehensive income. Adoption of ASU 2013-02 did not have a material impact on the Company's consolidated financial statements and the relevant disclosures were included in this document.

In July 2013, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No.2013-10, Derivatives and Hedging (Topic 815). The amendments in this Update permit the Fed Funds Effective Swap Rate (OIS) to be used as a U.S. benchmark interest rate for hedge accounting purposes under Topic 815, in addition to UST and LIBOR. The amendments also remove the restriction on using different benchmark rates for similar hedges. The amendments are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. Adoption of ASU 2013-10 did not have a material impact on the Company's consolidated financial statements.

In July 2013, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No.2013-11, Income Taxes (Topic 740). An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. For example, an entity should not evaluate whether the deferred tax asset expires before the statute of limitations on the tax position or whether the deferred tax asset may be used prior to the unrecognized tax benefit being settled. The amendments in this Update do not require new recurring disclosures. The amendments are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. Management does not anticipate the adoption of ASU 2013-11 to have a material impact on the Company's consolidated financial statements.

**16. SUBSEQUENT EVENTS**

On October 8, 2013, the Company completed a public offering of common stock wherein the Company sold 1,926,250 shares of common stock at a price of \$20.75 per share, for gross proceeds of approximately \$40.0 million, which include 251,250 shares sold pursuant to the option granted to the underwriters. The net proceeds of the offering, after deducting underwriting discounts and commissions and offering expenses, were approximately \$37.5 million. The purpose of the offering was in part to provide additional capital to Bridge Bancorp to support its acquisition of FNB NY Bancorp, Inc. and for general corporate purposes.





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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*Private Securities Litigation Reform Act Safe Harbor Statement*

This report may contain statements relating to the future results of the Company (including certain projections and business trends) that are considered forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995 (the "PSLRA"). Such forward-looking statements, in addition to historical information, involve risk and uncertainties, and are based on the beliefs, assumptions and expectations of management of the Company. Words such as expects, believes, should, plans, anticipates, will, potential, could, intend, may, project, would, estimated, assumes, likely, and variation of such similar expressions are intended to identify such forward-looking statements. Examples of forward-looking statements include, but are not limited to, possible or assumed estimates with respect to the financial condition, expected or anticipated revenue, and results of operations and business of the Company, including earnings growth; revenue growth in retail banking, lending and other areas; origination volume in the consumer, commercial and other lending businesses; current and future capital management programs; non-interest income levels, including fees from the title abstract subsidiary and banking services as well as product sales; tangible capital generation; market share; expense levels; benefits expected from the FNBNY acquisition; and other business operations and strategies. For this presentation, the Company claims the protection of the safe harbor for forward-looking statements contained in the PSLRA.

Factors that could cause future results to vary from current management expectations include, but are not limited to, changing economic conditions; legislative and regulatory changes, including increases in FDIC insurance rates; monetary and fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; the cost of funds; demands for loan products; demand for financial services; competition; changes in the quality and composition of the Bank's loan and investment portfolios; changes in management's business strategies; changes in accounting principles, policies or guidelines; changes in real estate values; an unexpected increase in operating costs; expanded regulatory requirements as a result of the Dodd-Frank Act; a failure to satisfy the conditions to closing for the proposed merger with FNBNY in a timely manner or at all; failure of the FNBNY stockholders to approve the proposed merger; failure to obtain the necessary governmental approvals for the proposed merger or adverse regulatory conditions in connection with such approvals; disruption to the parties' businesses as a result of the announcement and pendency of the transaction; and difficulties related to the integration of the businesses following the merger, which could adversely affect operating results; and other factors discussed elsewhere in this report, and factors set forth under Item 1A., Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2012, and in quarterly and other reports filed by the Company with the Securities and Exchange Commission. The forward-looking statements are made as of the date of this report, and the Company assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

**Overview**

*Who We Are and How We Generate Income*

Bridge Bancorp, Inc. (the "Company"), a New York corporation, is a bank holding company formed in 1989. On a parent-only basis, the Company has had minimal results of operations. The Company is dependent on dividends from its wholly owned subsidiary, The Bridgehampton National Bank (the "Bank"), its own earnings, additional capital raised, and borrowings as sources of funds. The information in this report reflects principally the financial condition and results of operations of the Bank. The Bank's results of operations are primarily dependent on its net interest income, which is mainly the difference between interest income on loans and investments and interest expense on

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deposits and borrowings. The Bank also generates non interest income, such as fee income on deposit accounts, merchant credit and debit card processing programs, investment services, income from its title abstract subsidiary, and net gains on sales of securities and loans. The level of its non interest expenses, such as salaries and benefits, occupancy and equipment costs, other general and administrative expenses, expenses from its title insurance subsidiary, and income tax expense, further affects the Bank's net income. Certain reclassifications have been made to prior year amounts and the related discussion and analysis to conform to the current year presentation. These reclassifications did not have an impact on net income or total stockholders' equity.

### *Principal Products and Services and Locations of Operations*

The Bank operates twenty three branches on eastern Long Island. Federally chartered in 1910, the Bank was founded by local farmers and merchants. For a century, the Bank has maintained its focus on building customer relationships in this market area. The mission of the Company is to grow through the provision of exceptional service to its customers, its employees, and the community. The Company strives to achieve excellence in financial performance and build long term shareholder value. The Bank engages in full service commercial and consumer banking business, including accepting time, savings and demand deposits from the consumers, businesses and local municipalities surrounding its branch offices. These deposits, together with funds generated from operations and

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borrowings, are invested primarily in: (1) commercial real estate loans; (2) multi-family loans; (3) home equity loans; (4) construction loans; (5) residential mortgage loans; (6) secured and unsecured commercial and consumer loans; (7) FHLB, FNMA, GNMA and FHLMC and non agency mortgage-backed securities, collateralized mortgage obligations and other asset backed securities; (8) New York State and local municipal obligations; and (9) U.S government sponsored entity ( U.S. GSE ) securities. The Bank also offers the CDARS program, providing multi-millions of FDIC insurance on CD deposits to its customers. In addition, the Bank offers merchant credit and debit card processing, automated teller machines, cash management services, lockbox processing, online and mobile banking services, remote deposit capture, safe deposit boxes, individual retirement accounts and investment services through Bridge Investment Services, offering a full range of investment products and services through a third party broker dealer. Through its title insurance abstract subsidiary, the Bank acts as a broker for title insurance services. The Bank's customer base is comprised principally of small businesses, municipal relationships and consumer relationships.

*Quarterly Highlights*

- Net income of \$3.1 million and \$0.34 per diluted share, including \$0.3 million or \$0.03 per diluted share in acquisition costs, net of tax, associated with the proposed FNB NY merger compared to \$3.4 million or \$0.39 per diluted share for the third quarter of 2012.
- Returns on average assets and equity were 0.71% and 9.86%, respectively.
- Net interest income increased to \$13.0 million for the third quarter of 2013 compared to \$11.8 million in 2012.
- Net interest margin was 3.21% for the third quarter of 2013 compared to 3.55% for the 2012 period.
- Loans held for investments at September 30, 2013 of \$933.2 million, an increase of \$134.8 million or 16.9% over December 31, 2012.
- Total assets of \$1.70 billion at September 30, 2013, increased \$76.8 million or 4.7% compared to December 31, 2012.
- Deposits of \$1.46 billion at September 30, 2013, increased \$53.7 million or 3.8% over December 31, 2012.
- Allowance for loan losses was 1.66% of total loans at September 30, 2013, compared to 1.81% at December 31, 2012.

- Tier 1 Capital increased \$11.8 million or 8.9% to \$144.7 million at September 30, 2013, compared to December 31, 2012.
- A cash dividend of \$0.23 per share was declared in October 2013 for the third quarter.

*Significant Events*

On September 27, 2013, Bridge Bancorp, Inc. ( Bridge Bancorp ) entered into an Agreement and Plan of Merger (the Merger Agreement ) with FNB NY Bancorp, Inc. ( FNB NY ). Pursuant to the Merger Agreement, FNB NY will merge with and into Bridge Bancorp, with Bridge Bancorp as the surviving entity. Immediately following the merger of FNB NY with and into Bridge Bancorp, the First National Bank of New York, a national banking association and wholly owned subsidiary of FNB NY ( First National Bank ), will merge with and into The Bridgehampton National Bank, a national banking association and wholly owned subsidiary of Bridge Bancorp, with The Bridgehampton National Bank as the surviving entity.

Through the First National Bank, FNB NY currently operates 3 full-service banking centers in Nassau and Suffolk counties in New York, with total assets at June 30, 2013 of \$276 million, including \$100 million in loans, funded by deposits of \$209 million. The combined institution is expected to have approximately \$2.0 billion in assets, \$1.7 billion in deposits and 26 branches serving Long Island. No branch consolidation is expected.

Under the terms of the agreement, shareholders of FNB NY will receive an aggregate of 244,110 Bridge Bancorp shares in exchange for all the issued and outstanding stock of FNB NY, subject to certain adjustments. The purchase price will increase to the extent principal is recovered on \$6.3 million of certain identified problem loans through closing and over a two-year period after the acquisition. The purchase price will decrease if recoveries of \$0.4 million of certain insurance claims are not received by the closing. Excluding these potential adjustments and based on Bridge Bancorp 's average closing stock price for the three days ended September 10, 2013 of \$21.51, the transaction has an aggregate estimated value of \$5.3 million.

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The transaction has been approved by the Board of Directors of each company and is expected to close in the first quarter of 2014. Completion of the transaction is subject to customary closing conditions, including the receipt of required regulatory approvals and the approval of FNBNY's shareholders.

On October 8, 2013, the Company completed a public offering of common stock wherein the Company sold 1,926,250 shares of common stock at a price of \$20.75 per share, for gross proceeds of approximately \$40.0 million, which include 251,250 shares sold pursuant to the option granted to the underwriters. The net proceeds of the offering, after deducting underwriting discounts and commissions and offering expenses, were approximately \$37.5 million. The purpose of the offering was in part to provide additional capital to Bridge Bancorp to support its acquisition of FNBNY Bancorp, Inc. and for general corporate purposes.

*Current Environment*

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) was signed by the President. The Act permanently raised the current standard maximum deposit insurance amount to \$250,000. Section 331(b) of the Dodd-Frank Act required the FDIC to change the definition of the assessment base from which assessment fees are determined. The new definition for the assessment base is the average consolidated total assets of the insured depository institution less the average tangible equity of the insured depository institution. The financial reform legislation, among other things, created a new Consumer Financial Protection Bureau, tightened capital standards and resulted in new regulations that are expected to increase the cost of operations.

In July 2013, the Federal Deposit Insurance Corporation and the other federal bank regulatory agencies issued a final rule that will revise their leverage and risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act. Among other things, the rule establishes a new common equity Tier 1 minimum capital requirement (4.5% of risk-weighted assets), increases the minimum Tier 1 capital to risk-based assets requirement (from 4% to 6% of risk-weighted assets) and assigns a higher risk weight (150%) to exposures that are more than 90 days past due or are on nonaccrual status and to certain commercial real estate facilities that finance the acquisition, development or construction of real property. The final rule also requires unrealized gains and losses on certain available-for-sale securities holdings to be included for purposes of calculating regulatory capital unless a one-time opt-out is exercised. Additional constraints will also be imposed on the inclusion in regulatory capital of mortgage-servicing assets, defined tax assets and minority interests. The rule limits a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a capital conservation buffer consisting of 2.5% of common equity Tier 1 capital to risk-weighted assets in addition to the amount necessary to meet its minimum risk-based capital requirements. The final rule becomes effective for the Bank on January 1, 2015. The capital conservation buffer requirement will be phased in beginning January 1, 2016 and ending January 1, 2019, when the full capital conservation buffer requirement will be effective.

Since April 2010 the Federal Reserve has maintained the federal funds target rate between 0 and 25 basis points due to a continued national depressed housing market, tight credit markets and as an effort to foster employment. In June 2013, the FOMC announced it will continue purchasing agency mortgage-backed securities and longer term Treasury securities at a pace of \$45 billion a month and \$45 billion a month, respectively, until certain improvements in the economy are achieved. The FOMC will continue to reinvest principal payments of agency mortgage-backed securities and roll over maturing Treasury securities. These actions have resulted in a prolonged low interest rate environment reducing yields on interest earning assets and compressing the Company's net interest margin. The FOMC anticipates maintaining the federal funds target rate until the outlook for employment and inflation are in line with the Committee's long term objectives.

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Growth and service strategies have the potential to offset the compression on net interest margin with volume as the customer base grows through expanding the Bank's footprint, while maintaining and developing existing relationships. Since 2008, the Bank has opened nine new branches, including the most recent branch openings in March 2013 in Rocky Point, New York, and in May 2013 in Shelter Island, New York. Most of the recent branch openings move the Bank geographically westward and demonstrate its commitment to traditional growth through branch expansion. In May 2011, the Bank acquired Hampton State Bank ( HSB ) which increased the Bank's presence in an existing market with a branch located in the Village of Southampton. After careful consideration, management decided to close its existing branch on County Road 39 in Southampton, New York, effective in April 2013. Management has demonstrated its ability to successfully integrate the former HSB customers and achieve expected cost savings while continuing to execute its business strategy. Management will continue to seek opportunities to expand its reach into other contiguous markets by network expansion, or through the addition of professionals with established customer relationships.

### *Challenges and Opportunities*

As noted earlier, on September 27, 2013, the Company entered into an Agreement and Plan of Merger with FNBNY. This merger will increase the Company's scale and continue the westward expansion into three new markets including Melville (Suffolk County), and two branches in Nassau County; Massapequa and Merrick. The merger application was filed with the regulators on October 18, 2013

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and the Company expects to close the transaction in the first quarter of 2014. To support this acquisition and future growth, the Company completed a public offering on October 8, 2013, with \$37.5 million in net proceeds. These proceeds provide capital to support the acquisition. However, this capital will have a negative impact on earnings per share during the fourth quarter of 2013 and the first quarter of 2014 until the benefits of the merger can be affected. Management recognizes the challenges associated with an acquisition and will leverage the experienced gained in the acquisition of Hamptons State Bank in 2011, with the integration of FNBNY.

The Bank continues to face challenges associated with a fragile economic recovery, ever increasing regulations, and the current volatile interest rate environment. During 2013, speculation about the Federal Reserve's Quantitative Easing or bond buying program caused longer term interest rates to rise dramatically. Over time, increases in rates should provide some relief to net interest margin compression as new loans are funded and securities are reinvested at higher rates. However, in the short term, the fair value of our available for sale securities declined, resulting in net unrealized losses and a reduction in shareholders' equity. Strategies of managing for the eventuality of higher rates have a cost. Extending liability maturities or shortening the tenor of assets increase interest expense and reduce interest income. An additional method for managing in a higher rate environment is to grow stable core deposits, requiring continued investment in people, technology and branches. Over time, the costs of these strategies should provide long term benefits.

New regulations required under Dodd-Frank continue to be issued and in July 2013, the regulatory agencies issued final capital rules under Basel III which become effective for our Company in January 2015. The final rules, while more favorable to community banks, require that all banks maintain higher levels of capital. Management believes the Bank's current capital levels will meet these new requirements. These factors taken together present formidable challenges to the banking industry.

The key to delivering on the Company's mission is combining its expanding branch network, improving technology, and experienced professionals with the critical element of local decision making. The successful expansion of the franchise's geographic reach continues to deliver the desired results: increasing core deposits and loans, and generating higher levels of revenue and income.

Corporate objectives for 2013 include: leveraging our expanding branch network to build customer relationships and grow loans and deposits; focusing on opportunities and processes that continue to enhance the customer experience at the Bank; improving operational efficiencies and prudent management of non-interest expense; and maximizing non-interest income through Bridge Abstract as well as other lines of business. Management believes there remain opportunities to grow its franchise and continued investments to generate core funding, quality loans and new sources of revenue, remain keys to continue creating long term shareholder value. Management remains committed to branch based banking and during 2013, the Company has opened two new branches, one in Rocky Point, New York, in March 2013 and one in Shelter Island, New York, in May 2013. The Bank also received regulatory approval to open an additional branch in Bay Shore, New York, and a loan production office in Riverhead, New York. The Company expects to open the Bay Shore branch and the loan production office during the fourth quarter of 2013. The Company launched its new electronic banking platform in the first half of 2013. This new platform allows the Company to enhance the delivery of current technology, and more importantly, effectively deliver the next generation of products and services to its existing and new customer base. The ability to attract, retain, train and cultivate employees at all levels of the Company remains significant to meeting corporate objectives. The Company has made great progress toward the achievement of these objectives, and avoided many of the problems facing other financial institutions as a result of maintaining discipline in its underwriting, expansion strategies, investing and general business practices. The Company has capitalized on opportunities presented by the market and diligently seeks opportunities for growth and to strengthen the franchise. The Company recognizes the potential risks of the current economic environment and will monitor the impact of market events as we consider growth initiatives and evaluate loans and investments. Management and the Board have built a solid foundation for growth and the Company is positioned to adapt to anticipated changes in the industry resulting from new regulations and legislative initiatives.

*Critical Accounting Policies*

*Allowance for Loan Losses*

Management considers the accounting policy on the allowance for loan losses to be the most critical and requires complex management judgment as discussed below. The judgments made regarding the allowance for loan losses can have a material effect on the results of operations of the Company.

The allowance for loan losses is established and maintained through a provision for loan losses based on probable incurred losses inherent in the Bank's loan portfolio. Management evaluates the adequacy of the allowance on a quarterly basis. The allowance is comprised of both individual valuation allowances and loan pool valuation allowances. If the allowance for loan losses is not sufficient to cover actual loan losses, the Company's earnings could decrease.



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The Bank monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, repayment patterns, probable incurred losses, past loss experience, current economic conditions, and various types of concentrations of credit. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance.

Individual valuation allowances are established in connection with specific loan reviews and the asset classification process including the procedures for impairment testing under FASB Accounting Standard Codification (ASC) No. 310, Receivables. Such valuation, which includes a review of loans for which full collectibility in accordance with contractual terms is not reasonably assured, considers the estimated fair value of the underlying collateral less the costs to sell, if any, or the present value of expected future cash flows, or the loan's observable market value. Any shortfall that exists from this analysis results in a specific allowance for the loan. Pursuant to our policy, loan losses must be charged-off in the period the loans, or portions thereof, are deemed uncollectible. Assumptions and judgments by management, in conjunction with outside sources, are used to determine whether full collectibility of a loan is not reasonably assured. These assumptions and judgments are also used to determine the estimates of the fair value of the underlying collateral or the present value of expected future cash flows or the loan's observable market value. Individual loan analyses are periodically performed on specific loans considered impaired. For collateral dependent impaired loans, appraisals are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, the Credit Administration department reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources, such as recent market data or industry-wide statistics. On a quarterly basis, the Company compares the actual selling price of collateral that has been sold, based on these independent sources, as well as recent appraisals associated with current loan origination activity, to the most recent appraised value to determine if additional adjustments should be made to the appraisal value to arrive at fair value. Adjustments to fair value are made only when the analysis indicates a probable decline in collateral values. Individual valuation allowances could differ materially as a result of changes in these assumptions and judgments. Individual loan analyses are periodically performed on specific loans considered impaired. The results of the individual valuation allowances are aggregated and included in the overall allowance for loan losses.

Loan pool valuation allowances represent loss allowances that have been established to recognize the inherent risks associated with our lending activities, but which, unlike individual allowances, have not been allocated to particular problem assets. Pool evaluations are broken down into loans with homogenous characteristics by loan type and include commercial real estate mortgages, owner and non-owner occupied; multi-family mortgages; residential real estate mortgages, first lien and home equity; commercial loans, secured and unsecured; installment/consumer loans; and real estate construction and land loans. The determination of the adequacy of the valuation allowance is a process that takes into consideration a variety of factors. The Bank has developed a range of valuation allowances necessary to adequately provide for probable incurred losses inherent in each pool of loans. We consider our own charge-off history along with the growth in the portfolio as well as the Bank's credit administration and asset management philosophies and procedures, and concentrations in the portfolio when determining the allowances for each pool. In addition, we evaluate and consider the credit's risk rating which includes management's evaluation of: cash flow, collateral and trends in current values, guarantor support, financial disclosures, industry trends and strength of borrowers' management, the impact that economic and market conditions may have on the portfolio as well as known and inherent risks in the portfolio. Finally, we evaluate and consider the allowance ratios and coverage percentages of both peer group and regulatory agency data. These evaluations are inherently subjective because, even though they are based on objective data, it is management's interpretation of that data that determines the amount of the appropriate allowance. If the evaluations prove to be incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to the allowance for loan losses.

The Credit Risk Management Committee is comprised of Bank management. The adequacy of the allowance is analyzed quarterly, with any adjustment to a level deemed appropriate by the Credit Risk Management Committee, based on its risk assessment of the entire portfolio. Based on the Credit Risk Management Committee's review of the classified loans and the overall allowance levels as they relate to the entire loan portfolio at September 30, 2013, management believes the allowance for loan losses has been established at levels sufficient to cover the probable incurred losses in the Bank's loan portfolio. Future additions or reductions to the allowance may be necessary based on changes in economic, market or other conditions. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the allowance for loan losses. Such agencies may require the Bank

to recognize adjustments to the allowance based on their judgments of the information available to them at the time of their examination.

***Net Income***

Net income for the three months ended September 30, 2013 was \$3.1 million and \$0.34 per diluted share as compared to \$3.4 million and \$0.39 per diluted share for the same period in 2012. The decrease in net income reflects growth in net interest income, a decrease in provision for loan losses, offset by lower non interest income and increased operating expenses, including costs associated with the FNBNY acquisition. Changes for the three months ended September 30, 2013 compared to September 30, 2012 include: (i) a \$1.2 million or 10.4% increase in net interest income as a result of growth in interest earning assets primarily related to loans; (ii) a \$0.1

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million or 16.7% decrease in the provision for loan losses; (iii) a \$0.2 million or 7.8% decrease in total non interest income; and (iv) a \$1.4 million or 16.3% increase in total non interest expense due to an increase of \$0.4 million of occupancy and equipment expense and an increase of \$0.2 million in technology and communications, due to the opening of three new branches and the new Internet banking platform. Additionally, the Company incurred acquisition costs of \$0.3 million, net of income taxes, associated with the proposed merger with FNB NY. The effective income tax rate was 34.2% for the quarter ended September 30, 2013 compared to 32.4% for the same period in 2012.

Net income for the nine months ended September 30, 2013 was \$9.5 million and \$1.04 per diluted share as compared to \$9.4 million and \$1.09 per diluted share for the same period in 2012. Changes for the nine months ended September 30, 2013 compared to September 30, 2012 include: (i) a \$2.3 million or 6.5% increase in net interest income as a result of growth in interest earning assets primarily related to loans; (ii) a \$2.3 million or 58.0% decrease in the provision for loan losses; (iii) a \$1.4 million or 17.0% decrease in total non interest income as a result of decreased net securities gains of \$1.5 million, partially offset by higher fees for other customer services of \$0.3 million; and (iv) a \$2.9 million or 11.3% increase in total non interest expense primarily due to a \$0.4 million increase in salaries and employee benefits related to increased staffing levels, a \$1.1 million increase in occupancy and equipment due to the opening of three new branches, a \$0.3 million increase in technology and communications due to new facilities and the new Internet banking platform, a \$0.3 million increase in marketing and advertising, a \$0.2 million increase in professional services, a \$0.1 million increase in FDIC assessments, and a \$0.3 million increase in other operating expenses, offset in part by a \$0.2 million decrease in cost of extinguishment of debt, due to the prepayment of a \$5 million repurchase agreement in February 2012. In addition, the Company incurred acquisition costs of \$0.3 million, net of income taxes, associated with the proposed merger with FNB NY. The effective income tax rate was 32.9% for the nine months ended September 30, 2013 compared to 32.3% for the same period last year.

*Analysis of Net Interest Income*

Net interest income, the primary contributor to earnings, represents the difference between income on interest earning assets and expenses on interest bearing liabilities. Net interest income depends upon the volume of interest earning assets and interest bearing liabilities and the interest rates earned or paid on them.

The following tables set forth certain information relating to the Company's average consolidated balance sheets and its consolidated statements of income for the periods indicated and reflect the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from daily average balances and include nonaccrual loans. The yields and costs include fees, which are considered adjustments to yields. Interest on nonaccrual loans has been included only to the extent reflected in the consolidated statements of income. For purposes of this table, the average balances for investments in debt and equity securities exclude unrealized appreciation/depreciation due to the application of FASB ASC 320, *Investments - Debt and Equity Securities*.

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(In thousands)	Three months ended September 30,					
	2013			2012		
	Average Balance	Interest	Average Yield/ Cost	Average Balance	Interest	Average Yield/ Cost
<b>Interest earning assets:</b>						
Loans, net (1)(2)	\$ 904,889	\$ 11,585	5.08%	\$ 676,846	\$ 10,467	6.15%
Mortgage-backed securities, CMOs and other asset-backed securities	418,164	1,796	1.70	345,934	1,710	1.97
Tax exempt securities (2)	90,144	779	3.43	138,339	980	2.82
Taxable securities	226,742	1,020	1.78	164,077	864	2.09
Deposits with banks	8,645	7	0.32	39,394	28	0.28
<b>Total interest earning assets</b>	<b>1,648,584</b>	<b>15,187</b>	<b>3.65</b>	<b>1,364,590</b>	<b>14,049</b>	<b>4.10</b>
<b>Non interest earning assets:</b>						
Cash and due from banks	37,013			22,760		
Other assets	47,897			48,718		
<b>Total assets</b>	<b>\$ 1,733,494</b>			<b>\$ 1,436,068</b>		
<b>Interest bearing liabilities:</b>						
Savings, NOW and money market deposits	\$ 857,582	\$ 905	0.42%	\$ 704,841	\$ 952	0.54%
Certificates of deposit of \$100,000 or more	95,348	257	1.07	131,333	360	1.09
Other time deposits	38,614	86	0.88	40,381	101	1.00
Federal funds purchased and repurchase agreements	61,803	134	0.86	18,106	97	2.13
Federal Home Loan Bank term advances	36,195	142	1.56	15,000	38	1.01
Junior Subordinated Debentures	16,002	341	8.45	16,002	341	8.48
<b>Total interest bearing liabilities</b>	<b>1,105,544</b>	<b>1,865</b>	<b>0.67</b>	<b>925,663</b>	<b>1,889</b>	<b>0.81</b>
<b>Non interest bearing liabilities:</b>						
Demand deposits	493,989			391,968		
Other liabilities	8,305			8,082		
<b>Total liabilities</b>	<b>1,607,838</b>			<b>1,325,713</b>		
Stockholders equity	125,656			110,355		
<b>Total liabilities and stockholders equity</b>	<b>\$ 1,733,494</b>			<b>\$ 1,436,068</b>		
<b>Net interest income/interest rate spread</b>						
(3)		13,322	2.98%		12,160	3.29%
<b>Net interest earning assets/net interest margin (4)</b>						
	\$ 543,040		3.21%	\$ 438,927		3.55%
<b>Ratio of interest earning assets to interest bearing liabilities</b>						
			149.12%			147.42%
<b>Less: Tax equivalent adjustment</b>						
		(274)			(342)	
<b>Net interest income</b>		\$ 13,048			\$ 11,818	

(1) Amounts are net of deferred origination costs/ (fees) and the allowance for loan loss.

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- (2) The above table is presented on a tax equivalent basis.
- (3) Net interest rate spread represents the difference between the yield on average interest earning assets and the cost of average interest bearing liabilities.
- (4) Net interest margin represents net interest income divided by average interest earning assets.

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(In thousands)	Nine months ended September 30,					
	2013			2012		
	Average Balance	Interest	Average Yield/ Cost	Average Balance	Interest	Average Yield/ Cost
<b>Interest earning assets:</b>						
Loans, net (1) (2)	\$ 860,213	\$ 33,438	5.20%	\$ 648,103	\$ 29,753	6.13%
Mortgage-backed securities, CMOs and other asset-backed securities	380,723	4,708	1.65	324,986	5,793	2.38
Tax exempt securities (2)	117,422	2,558	2.91	140,884	3,165	3.00
Taxable securities	208,972	2,926	1.87	181,061	3,005	2.22
Deposits with banks	9,332	20	0.29	34,497	70	0.27
<b>Total interest earning assets</b>	<b>1,576,662</b>	<b>43,650</b>	<b>3.70</b>	<b>1,329,531</b>	<b>41,786</b>	<b>4.20</b>
<b>Non interest earning assets:</b>						
Cash and due from banks	33,078			21,978		
Other assets	48,646			49,441		
<b>Total assets</b>	<b>\$ 1,658,386</b>			<b>\$ 1,400,950</b>		
<b>Interest bearing liabilities:</b>						
Savings, NOW and money market deposits	\$ 816,503	\$ 2,648	0.43%	\$ 715,310	\$ 2,829	0.53%
Certificates of deposit of \$100,000 or more	110,986	927	1.12	134,923	1,113	1.10
Other time deposits	38,853	257	0.88	41,494	324	1.04
Federal funds purchased and repurchase agreements	62,908	389	0.83	25,363	323	1.70
Federal Home Loan Bank term advances	22,604	225	1.33	7,536	46	0.82
Junior Subordinated Debentures	16,002	1,024	8.56	16,002	1,024	8.55
<b>Total interest bearing liabilities</b>	<b>1,067,856</b>	<b>5,470</b>	<b>0.68</b>	<b>940,628</b>	<b>5,659</b>	<b>0.80</b>
<b>Non interest bearing liabilities:</b>						
Demand deposits	461,645			346,358		
Other liabilities	7,214			7,268		
<b>Total liabilities</b>	<b>1,536,715</b>			<b>1,294,254</b>		
Stockholders equity	121,671			106,696		
<b>Total liabilities and stockholders equity</b>	<b>\$ 1,658,386</b>			<b>\$ 1,400,950</b>		
<b>Net interest income/interest rate spread</b>						
(3)		<b>38,180</b>	<b>3.02%</b>		<b>36,127</b>	<b>3.40%</b>
<b>Net interest earning assets/net interest margin (4)</b>						
	<b>\$ 508,806</b>		<b>3.24%</b>	<b>\$ 388,903</b>		<b>3.63%</b>
<b>Ratio of interest earning assets to interest bearing liabilities</b>						
			<b>147.65%</b>			<b>141.35%</b>
<b>Less: Tax equivalent adjustment</b>						
		<b>(898)</b>			<b>(1,104)</b>	
<b>Net interest income</b>		<b>\$ 37,282</b>			<b>\$ 35,023</b>	

(1) Amounts are net of deferred origination costs/ (fees) and the allowance for loan loss.

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- (2) The above table is presented on a tax equivalent basis.
- (3) Net interest rate spread represents the difference between the yield on average interest earning assets and the cost of average interest bearing liabilities.
- (4) Net interest margin represents net interest income divided by average interest earning assets.

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Net interest income can be analyzed in terms of the impact of changes in rates and volumes. The following table illustrates the extent to which changes in interest rates and in the volume of average interest earning assets and interest bearing liabilities have affected the Bank's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) changes attributable to changes in rates (changes in rates multiplied by prior volume); and (iii) the net changes. For purposes of this table, changes which are not due solely to volume or rate changes have been allocated to these categories based on the respective percentage changes in average volume and rate. Due to the numerous simultaneous volume and rate changes during the periods analyzed, it is not possible to precisely allocate changes between volume and rates. In addition, average earning assets include nonaccrual loans.

(In thousands)	Three months ended September 30, 2013 Over 2012			Nine months ended September 30, 2013 Over 2012		
	Volume	Rate	Net Change	Volume	Rate	Net Change
<b>Interest income on interest earning assets:</b>						
Loans, net (1) (2)	\$ 10,289	\$ (9,171)	\$ 1,118	\$ 10,754	\$ (7,069)	\$ 3,685
Mortgage-backed securities, CMOs and other asset-backed securities	1,180	(1,094)	86	1,313	(2,398)	(1,085)
Tax exempt securities (2)	(1,165)	964	(201)	(514)	(93)	(607)
Taxable securities	845	(689)	156	588	(667)	(79)
Deposits with banks	(44)	23	(21)	(58)	8	(50)
<b>Total interest earning assets</b>	<b>11,105</b>	<b>(9,967)</b>	<b>1,138</b>	<b>12,083</b>	<b>(10,219)</b>	<b>1,864</b>
<b>Interest expense on interest bearing liabilities:</b>						
Savings, NOW and money market deposits	812	(859)	(47)	535	(716)	(181)
Certificates of deposit of \$100,000 or more	(97)	(6)	(103)	(170)	(16)	(186)
Other time deposits	(4)	(11)	(15)	(20)	(47)	(67)
Federal funds purchased and repurchase agreements	398	(361)	37	377	(311)	66
Federal Home Loan Bank Advances	81	23	104	138	41	179
Junior subordinated debentures						
Total interest bearing liabilities	1,190	(1,214)	(24)	860	(1,049)	(189)
<b>Net interest income</b>	<b>\$ 9,915</b>	<b>\$ (8,753)</b>	<b>\$ 1,162</b>	<b>\$ 11,223</b>	<b>\$ (9,170)</b>	<b>\$ 2,053</b>

(1) Amounts are net of deferred origination costs/ (fees) and the allowance for loan loss.

(2) The above table is presented on a tax equivalent basis.

**Analysis of Net Interest Income for the Three Months ended September 30, 2013 and September 30, 2012**



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Net interest income was \$13.0 million for the three months ended September 30, 2013 compared to \$11.8 million for the same period in 2012, an increase of \$1.2 million or 10.4%. Net interest margin declined to 3.21% for the quarter ended September 30, 2013, compared to 3.55% for the quarter ended September 30, 2012 as a result of the historically low market interest rates on repricing assets and liabilities offsetting strong deposit growth and higher loan demand. The total average interest earning assets increased \$284.0 million or 20.8%, yielding 3.65% and the overall funding cost was 0.33%, including demand deposits. The yield on interest earning assets decreased approximately 45 basis points which was partly offset by the decline in cost of interest bearing liabilities, which decreased approximately 14 basis points during the third quarter of 2013 compared to 2012. The increase in average total deposits of \$217.0 million, the increase in average borrowings of \$64.9 million, and the decrease in average interest earning cash of \$30.8 million funded loans and securities, which grew \$228.1 million and \$86.7 million, respectively, from the comparable 2012 quarter.

For the three months ended September 30, 2013, average net loans grew by \$228.1 million or 33.7% to \$904.9 million as compared to \$676.8 million for the same period in 2012, driven by growth in commercial real estate mortgage loans, multi-family mortgage loans, and commercial, financial and agricultural loans. The Bank remains committed to growing loans with prudent underwriting, sensible pricing and limited credit and extension risk.

For the three months ended September 30, 2013, average total securities increased by \$86.7 million or 13.4% to \$735.1 million as compared to \$648.4 million for the three months ended September 30, 2012. There were no federal funds sold for the three months

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ended September 30, 2013 and 2012. The average interest earning cash decreased by \$30.8 million to \$8.6 million for the three months ended September 30, 2013 as compared to \$39.4 million for the same period in 2012.

Average total interest bearing liabilities were \$1.1 billion for the three months ended September 30, 2013 compared to \$925.7 million for the same period in 2012. The Bank grew deposits as a result of opening three new branches, as well as building new relationships in existing markets. The Bank continues to reduce interest rates on deposit products through prudent management of deposit pricing. The reduction in deposit rates and the lower average balance of higher cost CDs, resulted in a decrease in the cost of interest bearing liabilities to 0.67% for the three months ended September 30, 2013 from 0.81% for the same period in 2012. Since the Company's interest bearing liabilities generally reprice or mature more quickly than its interest earning assets, an increase in short term interest rates would initially result in a decrease in net interest income. Additionally, the large percentages of deposits in money market accounts reprice at short term market rates making the balance sheet more liability sensitive.

For the three months ended September 30, 2013, average total deposits increased by \$217.0 million or 17.1% to \$1.5 billion from \$1.3 billion from the same period in 2012. Components of this increase include an increase in average balances in savings, NOW and money market accounts of \$152.8 million or 21.7% to \$857.6 million for the three months ended September 30, 2013 compared to \$704.8 million for the same period last year. Average balances in certificates of deposit of \$100,000 or more and other time deposits decreased \$37.7 million or 22.0% to \$134.0 million for 2013 as compared to \$171.7 million for the same period last year. Average balances in demand deposits increased \$102.0 million or 26.0% to \$494.0 million for 2013 as compared to \$392.0 million for the same period last year. Average public fund deposits comprised 15.6% of total average deposits during the three months ended September 30, 2013 and 15.5% of total average deposits for the same period in 2012. Average federal funds purchased and repurchase agreements increased \$43.7 million or 241.3% to \$61.8 million for the three months ended September 30, 2013 compared to \$18.1 million for the same period in the prior year. For the three months ended September 30, 2013 there was an average balance of \$36.2 million in FHLB term advances, an increase of \$21.2 million or 141.3% compared to a \$15.0 million for the same period last year.

Total interest income increased \$1.2 million or 8.8% to \$14.9 million, net of the tax equivalent adjustment on tax exempt securities interest income, for the three months ended September 30, 2013 from \$13.7 million for the same period in 2012. Interest income on loans increased \$1.1 million or 10.7% to \$11.6 million for the three months ended September 30, 2013 from \$10.5 million for the same period in 2012. The yield on average loans was 5.08% for 2013 as compared to 6.15% in 2012.

Interest income on investments in mortgage-backed, taxable and tax exempt securities increased \$0.1 million to \$3.3 million for the three months ended September 30, 2013 compared to \$3.2 million for the same period in 2012. Interest income on securities included net amortization of premium of \$1.3 million and a tax equivalent adjustment of \$0.3 million in the 2013 compared to net amortization of premium of \$1.6 million and tax equivalent adjustment of \$0.3 million for the same period in 2012. The tax adjusted average yield on total securities was 1.9% for 2013 as compared to 2.2% in 2012.

Interest expense was \$1.9 million for the three months ended September 30, 2013 and 2012.

*Analysis of Net Interest Income for the Nine Months ended September 30, 2013 and September 30, 2012*

Net interest income was \$37.3 million for the nine months ended September 30, 2013 compared to \$35.0 million for the same period in 2012, an increase of \$2.3 million or 6.5%. Net interest margin declined to 3.24% for the nine months ended September 30, 2013 compared to 3.63% for the nine months ended September 30, 2012 as a result of the historically low market interest rates on repricing assets and liabilities offsetting strong deposit growth and higher loan demand. The total average interest earning assets increased \$247.1 million or 18.6% to \$1.6 billion for the nine months ended September 30, 2013 compared to \$1.3 billion for the same period in 2012. The yield on interest earning assets decreased approximately 50 basis points which was partly offset by the cost of interest bearing liabilities, which decreased approximately 12 basis points during the first nine months of 2013 compared to 2012. The increase in average total deposits of \$189.9 million, the increase in average borrowings of \$52.6 million and the decrease in average interest earning cash of \$25.2 million, funded loans and securities, which grew \$212.1 million and \$60.2 million, respectively, from the comparable 2012 period.

For the nine months ended September 30, 2013, average net loans grew by \$212.1 million or 32.7% to \$860.2 million as compared to \$648.1 million for the same period in 2012, primarily driven by growth in commercial real estate mortgage loans, multi-family mortgage loans, and commercial, financial and agricultural loans. The Bank remains committed to growing loans with prudent underwriting, sensible pricing and limited credit and extension risk.

For the nine months ended September 30, 2013, average total securities increased by \$60.2 million or 9.3% to \$707.1 million as compared to \$646.9 million for the nine months ended September 30, 2012. There were no federal funds sold for the nine month ended September 30, 2013 or 2012. The average interest earning cash decreased by \$25.2 million or 73.0% to \$9.3 million for the nine months ended September 30, 2013 as compared to \$34.5 million for the same period in 2012.

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Average total interest bearing liabilities were \$1.1 billion for the nine months ended September 30, 2013 compared to \$940.6 million for the same period in 2012. The Bank grew deposits as a result of opening three new branches as well as building new relationships in existing markets. The Bank continues to reduce interest rates on deposit products through prudent management of deposit pricing. The reduction in deposit rates resulted in a decrease in the cost of interest bearing liabilities to 68 basis points for the nine months ended September 30, 2013 from 80 basis points for the same period in 2012. Since the Company's interest bearing liabilities generally reprice or mature more quickly than its interest earning assets, an increase in short term interest rates would initially result in a decrease in net interest income. Additionally, the large percentages of deposits in money market accounts reprice at short term market rates making the balance sheet more liability sensitive.

For the nine months ended September 30, 2013, average total deposits increased by \$189.9 million or 15.3% to \$1.4 billion from \$1.2 billion for the same period in 2012. Components of this increase include an increase in average balances in savings, NOW and money market accounts of \$101.2 million or 14.1% to \$816.5 million for the nine months ended September 30, 2013 compared to \$715.3 million for the same period last year. Average balances in certificates of deposit of \$100,000 or more and other time deposits decreased \$26.6 million or 15.1% to \$149.8 million for 2013 as compared to \$176.4 million for the same period last year. Average balances in demand deposits increased \$115.2 million or 33.3% to \$461.6 million for 2013 as compared to \$346.4 million for the same period last year. Average public fund deposits comprised 17.8% of total average deposits during the nine months ended September 30, 2013 and 18.2% of total average deposits for the same period in 2012. Average federal funds purchased and repurchase agreements increased \$37.5 million or 148.0% to \$62.9 million for the nine months ended September 30, 2013 as compared to \$25.4 million for the same period in the prior year. For the nine months ended September 30, 2013 the average balance of FHLB term advances was \$22.6 million, an increase of \$15.1 million or 200.0% as compared to \$7.5 million for the same period in 2012.

Total interest income increased \$2.1 million or 5.1% to \$42.8 million for the nine months ended September 30, 2013 from \$40.7 million for the same period in 2012. Interest income on loans increased \$3.6 million or 12.4% to \$33.4 million for the nine months ended September 30, 2013 from \$29.8 million for the same period in 2012. The yield on average loans was 5.20% for 2013 as compared to 6.13% in 2012.

Interest income on investments in mortgage-backed, taxable and tax exempt securities decreased \$1.5 million to \$9.3 million for the nine months ended September 30, 2013 compared to \$10.8 million for the same period in 2012. Interest income on securities included net amortization of premium of \$4.3 million and a tax equivalent adjustment of \$0.9 million in the 2013 compared to net amortization of premium of \$3.7 million and a tax equivalent adjustment of \$1.1 million for the same period in 2012. The tax adjusted average yield on total securities was 1.9% for 2013 as compared to 2.5% in 2012.

Interest expense decreased to \$5.5 million for the nine months ended September 30, 2013 compared to \$5.7 million for the same period last year.

***Provision and Allowance for Loan Losses***

The Bank's loan portfolio consists primarily of real estate loans secured by commercial and residential real estate properties located in the Bank's principal lending area of Suffolk County which is located on the eastern portion of Long Island. The interest rates charged by the Bank on loans are affected primarily by the demand for such loans, the supply of money available for lending purposes, the rates offered by its competitors, the Bank's relationship with the customer, and the related credit risks of the transaction. These factors are affected by general and economic conditions including, but not limited to, monetary policies of the federal government, including the Federal Reserve Board, legislative policies and governmental budgetary matters.

Fiscal and monetary policy initiatives implemented to combat the recession may be showing signs towards slight economic improvement. The recovery has been tepid with a continuing overhang of foreclosed homes and a marked lack of job creation. During 2013, there was a positive change in the perception of the domestic economy with the U.S. stock markets increasing. The 10 year Treasury interest rates increased during the first nine months of 2013 as well. However, economic uncertainty continues. Locally, Suffolk County sales tax revenue has increased during the first nine months of 2013 signaling an improvement in the economy. Increased sales should benefit the Bank's customers. Although the asset quality measures for the Bank remain strong, management continually assesses the allowance for loan losses in order to reasonably reserve against continued weakness in the overall economy.

Based on our continuing review of the overall loan portfolio, the current asset quality of the portfolio, the growth in the loan portfolio, net charge-offs, and macroeconomic factors, a provision for loan losses of \$0.5 million and \$1.7 million was recorded during the three and nine months ended September 30, 2013 compared to a provision for loan loss of \$0.6 million and \$3.9 million that was recorded during the same period in 2012. Net charge-offs were \$0.1 million for the quarter ended September 30, 2013 compared to \$1.4 million for the year ended December 31, 2012 and \$0.1 million for the quarter ended September 30, 2012. The ratio of allowance for loan losses to nonaccrual loans was 362% and 439% at September 30, 2013 and December 31, 2012, respectively. The allowance for loan losses increased to \$15.5 million at September 30, 2013 as compared to \$14.4 million at December 31, 2012. As a percentage of total

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loans, the allowance was 1.66% at September 30, 2013 compared to 1.81% at December 31, 2012. Management continues to carefully monitor the loan portfolio as well as real estate trends in Suffolk County and eastern Long Island. The Bank's consistent and rigorous underwriting standards preclude sub-prime lending, and management remains cautious about the potential for an indirect impact on the local economy and real estate values in the future.

Loans of approximately \$50.0 million or 5.4% of total loans at September 30, 2013 were categorized as criticized loans compared to \$53.6 million or 6.7% at December 31, 2012 and \$53.0 million or 7.2% at September 30, 2012. Criticized loans include loans with credit quality indicators with the internally assigned grades of special mention, substandard and doubtful. These loans are categorized as criticized loans as management has information that indicates the borrower may not be able to comply with the present repayment terms. These loans are subject to increased management attention and their classification is reviewed on at least a quarterly basis.

At September 30, 2013, approximately \$32.2 million of criticized loans were commercial real estate ( CRE ) loans which were well secured with real estate as collateral. Of the \$32.2 million of CRE loans, \$30.0 million were current and \$2.2 million were past due. In addition, all but \$2.1 million of the CRE loans have personal guarantees. At September 30, 2013, approximately \$6.4 million of criticized loans were residential real estate loans with \$3.9 million current and \$2.5 million past due. Commercial, financial, and agricultural loans represented \$7.8 million of criticized loans, of which \$6.5 million was current and \$1.3 million was past due. Approximately \$3.4 million of criticized loans represented real estate construction and land loans, which were all current. All real estate construction and land loans are well secured with collateral. The remaining \$0.2 million in criticized loans are consumer loans that are unsecured and demonstrate sufficient cash flow to pay the loans. There were no multi-family loans that were categorized as criticized loans as of September 30, 2013 or December 31, 2012.

CRE loans, including multi-family loans, represented \$524.1 million or 56.2% of the total loan portfolio at September 30, 2013 compared to \$398.9 million or 50.0% at December 31, 2012 and \$378.3 million or 51.7% at September 30, 2012. The Bank's underwriting standards for CRE loans requires an evaluation of the cash flow of the property, the overall cash flow of the borrower and related guarantors as well as the value of the real estate securing the loan. In addition, the Bank's underwriting standards for CRE loans are consistent with regulatory requirements with original loan to value ratios less than or equal to 75%. The Bank considers charge-off history, delinquency trends, cash flow analysis, and the impact of the local economy on commercial real estate values when evaluating the appropriate level of the allowance for loan losses. Real estate values in our geographic markets increased significantly from 2000 through 2007. Commencing in 2008, following the financial crisis and significant downturn in the economy, real estate values began to decline. This decline continued into 2009 and stabilized in 2010. Since 2010, there appears to be an increase in residential and commercial real estate values but not back to the same levels as in 2007. The estimated decline in residential and commercial real estate values range from 10-15% from the 2007 levels, depending on the nature and location of the real estate.

As of September 30, 2013 and December 31, 2012, the Company had impaired loans as defined by FASB ASC No. 310, Receivables of \$9.1 million and \$8.2 million, respectively. For a loan to be considered impaired, management determines after review whether it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement. Management applies its normal loan review procedures in making these judgments. Impaired loans include individually classified nonaccrual loans and TDR loans. For impaired loans, the Bank evaluates the impairment of the loan in accordance with FASB ASC 310-10-35-22. Impairment is determined based on the present value of expected future cash flows discounted at the loan's effective interest rate. For loans that are collateral dependent, the fair value of the collateral is used to determine the fair value of the loan. The fair value of the collateral is determined based upon recent appraised values. The fair value of the collateral or present value of expected cash flows is compared to the carrying value to determine if any write-down or specific loan loss allowance allocation is required.

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Nonaccrual loans increased \$1.0 million to \$4.3 million or 0.46% of total loans at September 30, 2013 from \$3.3 million or 0.41% of total loans at December 31, 2012. Approximately \$1.4 million and \$1.0 million of the nonaccrual loans at September 30, 2013 and December 31, 2012, respectively, were troubled debt restructured loans. As of September 30, 2013, two of the borrowers with loans totaling \$0.2 million are complying with the modified terms of the loans and are currently making payments. The remaining borrowers with loans totaling \$1.2 million are currently in default and foreclosure proceedings have been initiated. In addition, there was a charge-off of \$0.1 million during the second quarter and no charge-offs during the third quarter 2013. Total nonaccrual TDR loans are secured with collateral that has an appraised value of \$3.1 million. Furthermore, the Bank has no commitment to lend additional funds to these debtors. Approximately \$1.0 million of the nonaccrual loans at December 31, 2012 represented troubled debt restructured loans where two of the borrowers were complying with the modified terms of the loans and were currently making payments and another borrower is currently in default and foreclosure proceedings have been initiated. Furthermore, the Bank had no commitment to lend additional funds to these debtors.

In addition, the Company had eight borrowers with performing TDR loans of \$5.0 million at September 30, 2013 that are secured with collateral that has an appraised value of approximately \$12.0 million as well as personal guarantees. As of September 30, 2013, all loans are current and paying according to their terms. At December 31, 2012, the Company had six borrowers with TDR loans of \$5.0

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million that were current and secured with collateral that had an appraised value of approximately \$11.5 million as well as personal guarantees. Management believes that the ultimate collection of principal and interest is reasonably assured and therefore continues to recognize interest income on an accrual basis. In addition, the Bank has no commitment to lend additional funds to these debtors.

The Bank has no foreclosed real estate at September 30, 2013, \$0.3 million at December 31, 2012, and none at September 30, 2012.

The following table sets forth changes in the allowance for loan losses:

(Dollars in thousands)	For the Nine Months Ended September 30, 2013		For the Year Ended December 31, 2012	
Allowance for loan losses balance at beginning of period	\$	14,439	\$	10,837
<b>Charge-offs:</b>				
Commercial real estate mortgage loans				
Multi-family mortgage loans				
Residential real estate mortgage loans		201		1,210
Commercial, financial and agricultural loans		412		285
Real estate construction and land loans		22		
Installment/consumer loans		53		15
Total		688		1,510
<b>Recoveries:</b>				
Commercial real estate mortgage loans				
Multi-family mortgage loans				
Residential real estate mortgage loans		4		7
Commercial, financial and agricultural loans		73		83
Real estate construction and land loans		2		
Installment/consumer loans		3		22
Total		82		112
Net charge-offs		(606)		(1,398)
Provision for loan losses charged to operations		1,650		5,000
Balance at end of period	\$	15,483	\$	14,439
Ratio of annualized net charge-offs during the period to average loans outstanding		(0.09)%		(0.21)%

The following table sets forth the allocation of the total allowance for loan losses by loan type:

(Dollars in thousands)	September 30, 2013		December 31, 2012	
	Amount	Percentage of Loans to Total Loans	Amount	Percentage of Loans to Total Loans



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Commercial real estate mortgage loans	\$	<b>5,740</b>	<b>45.2%</b>	\$	4,445	41.7%
Multi-family loans		<b>1,630</b>	<b>11.0</b>		1,239	8.3
Residential real estate mortgage loans		<b>2,816</b>	<b>16.5</b>		2,803	18.0
Commercial, financial & agricultural loans		<b>3,858</b>	<b>21.4</b>		4,349	24.7
Real estate construction and land loans		<b>1,246</b>	<b>4.9</b>		1,375	6.1
Installment/consumer loans		<b>193</b>	<b>1.0</b>		228	1.2
Total	\$	<b>15,483</b>	<b>100.0%</b>	\$	14,439	100.0%

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***Non Interest Income***

Total non interest income decreased \$0.1 million or 7.8% to \$2.1 million for the three months ended September 30, 2013 compared to \$2.2 million for the same period in 2012. The decline was primarily the result of a decrease of \$0.2 million in net securities gains partially offset by an increase in fees for other customer services of \$0.07 million related to debit card and investment services income.

Total non interest income decreased \$1.4 million or 17.0% to \$6.6 million for the nine months ended September 30, 2013 compared to \$8.0 million for the same period in 2012. The decrease was primarily the result of lower net securities gains of \$1.5 million, partially offset by an increase in fees for other customer services of \$0.3 million related to debit card and investment services income.

***Non Interest Expense***

Total non interest expense increased \$1.4 million or 16.3% to \$9.9 million during the three months ended September 30, 2013 compared to \$8.5 million over the same period in 2012. Salaries and employees benefits were \$5.3 million and \$5.2 million for the three months ended September 30, 2013 and 2012, respectively. Occupancy and equipment expense increased \$0.4 million to \$1.4 million as of September 30, 2013 as compared to \$1.0 million for the same period last year due the opening of three branches and the new administrative office. Technology and communication expense increased \$0.2 million to \$0.7 million as compared to \$0.5 million for the same period in 2012 due to new facilities and the new Internet banking platform. Marketing and advertising increased \$0.2 million to \$0.6 million compared to \$0.4 million in 2012. Professional services increased \$0.1 million to \$0.3 million for the three months ended September 30, 2013 compared to \$0.2 million for the third quarter 2012. Other operating expenses increased \$0.1 million to \$0.9 million as compared to \$0.8 million for the same period last year. Additionally, the Company incurred acquisition costs of \$0.3 million, net of income taxes, associated with the proposed merger with FNB NY.

Total non interest expense increased \$2.8 million or 11.3% to \$28.1 million during the nine months ended September 30, 2013 compared to \$25.3 million over the same period in 2012. Salaries and employees benefits increased \$0.4 million or 2.7% to \$16.0 million for the nine months ended September 30, 2013 from \$15.6 million for the same period in 2012. The increase reflects additional positions to support the Company's expanding infrastructure, new branches and a larger loan portfolio. Occupancy and equipment expense increased \$1.1 million to \$4.0 million as of September 30, 2013 as compared to \$2.9 million for the same period last year due the opening of three branches and the new administrative office. Technology and communications increased \$0.3 million to \$1.9 million as of September 30, 2013 as compared to \$1.6 million for the same period last year due to new facilities and the new Internet banking platform. Marketing and advertising increased \$0.3 million to \$1.5 million as compared to \$1.2 million for the same period last year. Professional services increased \$0.2 million to \$1.0 million as compared to \$0.8 million for the same period last year. FDIC assessments increased \$0.2 million to \$0.7 million as compared to \$0.5 million for the same period last year. Other operating expenses increased \$0.3 million to \$2.7 million as compared to \$2.4 million for the same period in 2012. Additionally, the Company incurred acquisition costs of \$0.3 million, net of income taxes, associated with the proposed merger with FNB NY. The increase in non interest expense was partially offset by a decrease in cost of extinguishment of debt of \$0.2 million as compared to 2012.

***Income Taxes***

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The provision for income taxes remained at \$1.6 million for the three months ended September 30, 2013 as compared to 2012. The effective tax rate was 34.2% and 32.4% for the three months ended September 30, 2013 and 2012, respectively. The increase in the effective rates was a result of lower percentage of interest income from tax exempt securities and the impact of certain acquisition costs which are not deductible for income tax purposes.

The provision for income taxes increased \$0.2 million or 4.4% to \$4.7 million for the nine months ended September 30, 2013 compared to \$4.5 million for the nine months ended September 30, 2012 primarily due to higher pretax income. The effective tax rate for the nine months ended September 30, 2013 increased to 32.9% from 32.3% for the same period last year. The increase in the effective rate was a result of a lower percentage of interest income from tax exempt securities and the impact of certain acquisition costs which are not deductible for income tax purposes.

### ***Financial Condition***

Total assets grew to \$1.70 billion, an 8.6% increase over the September 30, 2012 level of \$1.57 billion and increased 4.7% over the December 31, 2012 level of \$1.62 billion. The growth in assets from September 30, 2012 and December 31, 2012 was primarily funded by deposits and borrowings. This increase reflects strong organic growth in existing markets and expansion into new markets.

Cash and due from banks decreased \$14.2 million and interest earning deposits with banks remained at \$4.4 million compared to December 31, 2012. Total securities decreased \$53.5 million or 7.2% to \$686.3 million and loans held for investments increased

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\$133.7 million or 17.1% to \$917.8 million compared to December 31, 2012 levels. The ability to grow the loan portfolio, while minimizing interest rate risk sensitivity and maintaining credit quality, remains a strong focus of management. Other assets increased \$7.9 million to \$20.6 million compared to December 31, 2012, due to deferred tax effects on the fair value of the available for sale securities. Total deposits increased \$53.7 million to \$1.46 billion at September 30, 2013 compared to \$1.41 billion at December 31, 2012. Demand deposits decreased \$41.9 million to \$487.3 million as of September 30, 2013 compared to \$529.2 million at December 31, 2012 related to the seasonal decline in municipal deposits. Savings, NOW and money market deposits increased \$145.4 million to \$868.3 million at September 30, 2013 from \$722.9 million at December 31, 2012. Certificates of deposit of \$100,000 or more decreased \$49.1 million to \$69.6 million at September 30, 2013, from \$118.7 million at December 31, 2012. Other time deposits decreased \$0.7 million to \$37.8 million at September 30, 2013, from \$38.5 million at December 31, 2012. Federal funds purchased and Federal Home Loan Bank overnight borrowings were \$41.0 million, a decrease of \$3.5 million or 7.9% as of September 30, 2013 compared to \$44.5 million at December 31, 2012. Federal Home Loan Bank term advances increased \$25.0 million to \$40.0 million as of September 30, 2013 compared to \$15 million at December 31, 2012. Repurchase agreements decreased \$1.1 million to \$11.3 million at September 30, 2013 compared to \$12.4 million as of December 31, 2012. Junior subordinated debenture remained at \$16.0 million as of September 30, 2013 compared to December 31, 2012. Other liabilities and accrued expenses increased \$2.3 million to \$11.0 million as of September 30, 2013 from \$8.7 million as of December 31, 2012 primarily due to \$3.0 million of securities purchased that did not settle until October 2013. Stockholders' equity was \$119.0 million at September 30, 2013, an increase of \$0.3 million or 0.3% from December 31, 2012. The increase in stockholders' equity reflects net income of \$9.5 million, \$1.0 million related to stock based compensation and \$5.6 million of capital raised through the DRP, partially offset by an \$11.3 million decrease in the fair value of available for sale securities, net of deferred income taxes and \$4.2 million paid in dividends.

**Liquidity**

The objective of liquidity management is to ensure the sufficiency of funds available to respond to the needs of depositors and borrowers, and to take advantage of unanticipated earnings enhancement opportunities for Company growth. Liquidity management addresses the ability of the Company to meet financial obligations that arise in the normal course of business. Liquidity is primarily needed to meet customer borrowing commitments and deposit withdrawals either on demand or contractual maturity, to repay other borrowings as they mature, to fund current and planned expenditures and to make new loans and investments as opportunities arise. The Company's principal sources of liquidity included cash and cash equivalents of \$5.7 million as of September 30, 2013, and dividends from the Bank. Cash available for distribution of dividends to shareholders of the Company is primarily derived from dividends paid by the Bank to the Company. For the nine months ended September 30, 2013, the Bank did not pay a cash dividend to the Company. Prior regulatory approval is required if the total of all dividends declared by the Bank in any calendar year exceeds the total of the Bank's net income of that year combined with its retained net income of the preceding two years. At September 30, 2013, the Bank had \$35.3 million of retained net income available for dividends to the Company. In the event that the Company subsequently expands its current operations, in addition to dividends from the Bank, it will need to rely on its own earnings, additional capital raised and other borrowings to meet liquidity needs.

The Bank's most liquid assets are cash and cash equivalents, securities available for sale and securities held to maturity due within one year. The levels of these assets are dependent upon the Bank's operating, financing, lending and investing activities during any given period. Other sources of liquidity include loan and investment securities principal repayments and maturities, lines of credit with other financial institutions including the Federal Home Loan Bank and Federal Reserve Bank, growth in core deposits and sources of wholesale funding such as brokered certificates of deposit. While scheduled loan amortization, maturing securities and short term investments are a relatively predictable source of funds, deposit flows and loan and mortgage-backed securities prepayments are greatly influenced by general interest rates, economic conditions and competition. The Bank adjusts its liquidity levels as appropriate to meet funding needs such as seasonal deposit outflows, loans, and asset and liability management objectives. Historically, the Bank has relied on its deposit base, drawn through its full-service branches that serve its market area and local municipal deposits, as its principal source of funding. The Bank seeks to retain existing deposits and loans and maintain customer relationships by offering quality service and competitive interest rates to its customers, while managing the overall cost of funds needed to finance its strategies.

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The Bank's Asset/Liability and Funds Management Policy allows for wholesale borrowings of up to 25% of total assets. At September 30, 2013, the Bank had aggregate lines of credit of \$282.5 million with unaffiliated correspondent banks to provide short term credit for liquidity requirements. Of these aggregate lines of credit, \$262.5 million is available on an unsecured basis. As of September 30, 2013, the Bank had \$41.0 million outstanding in overnight borrowings. As of December 31, 2012, the Bank had \$44.5 million outstanding in overnight borrowings. The Bank also has the ability, as a member of the Federal Home Loan Bank ( FHLB ) system, to borrow against unencumbered residential and commercial mortgages owned by the Bank. The Bank also has a master repurchase agreement with the FHLB, which increases its borrowing capacity. As of September 30, 2013 and December 31, 2012, the Bank did not have any overnight borrowings outstanding under these lines. As of September 30, 2013 and December 31, 2012, the Bank had \$40.0 million outstanding in FHLB advances. As of September 30, 2013, the Bank had \$10.0 million of securities sold under agreements to repurchase outstanding with brokers and \$1.3 million outstanding with customers. The Bank had \$10.0 million of securities sold under agreements to repurchase outstanding as of December 31, 2012 with brokers and \$2.4 million outstanding with

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customers. In addition, the Bank has an approved broker relationship for the purpose of issuing brokered certificates of deposit. As of September 30, 2013 and December 31, 2012, the Bank had no brokered certificates of deposits.

Management continually monitors the liquidity position and believes that sufficient liquidity exists to meet all of our operating requirements. Based on the objectives determined by the Asset and Liability Committee, the Bank's liquidity levels may be affected by the use of short term and wholesale borrowings, and the amount of public funds in the deposit mix. The Asset and Liability Committee is comprised of members of senior management and the Board. Excess short term liquidity is invested overnight at the highest rate available at the Federal Reserve or in federal funds sold. The Bank invested \$1.9 million at the Federal Reserve as of September 30, 2013, \$5.8 million as of September 30, 2012 and \$2.6 million as of December 31, 2012. The Bank did not have overnight federal funds sold as of September 30, 2013, September 30, 2012 or December 31, 2012.

***Capital Resources***

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct and material adverse effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and Bank's assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification also are subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes as of September 30, 2013, the Company and the Bank met all capital adequacy requirements. The recently adopted Basel capital rule that strengthens regulatory capital standards will adjust the prompt corrective action categories.

On December 21, 2012, the Company filed a shelf registration statement on Form S-3 to register up to \$75 million of securities and a prospectus and prospectus supplement, replacing the previously expired shelf registration statement on Form S-3 filed in June 2009. The Company has the ability to issue additional common stock and/or preferred stock should the need arise.

On October 8, 2013, the Company completed a public offering of common stock wherein the Company sold 1,926,250 shares of common stock at a price of \$20.75 per share, for gross proceeds of approximately \$40.0 million, which include 251,250 shares sold pursuant to the option granted to the underwriters. The net proceeds of the offering, after deducting underwriting discounts and commissions and offering expenses, were approximately \$37.5 million. The purpose of the offering was in part to provide additional capital to Bridge Bancorp to support its acquisition of FNB NY Bancorp, Inc. and for general corporate purposes.

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At September 30, 2013 and December 31, 2012, actual capital levels and minimum required levels for the Company and the Bank were as follows:

**Bridge Bancorp, Inc. (Consolidated)**

As of September 30,  
(Dollars in thousands)

	Actual		2013 For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Total Capital (to risk weighted assets)</b>	\$ 158,871	14.0%	\$ 90,758	8.0%	n/a	n/a
<b>Tier 1 Capital (to risk weighted assets)</b>	144,674	12.8%	45,379	4.0%	n/a	n/a
<b>Tier 1 Capital (to average assets)</b>	144,674	8.4%	69,285	4.0%	n/a	n/a

As of December 31,  
(Dollars in thousands)

	Actual		2012 For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital (to risk weighted assets)	\$ 145,765	14.2%	\$ 82,171	8.0%	n/a	n/a
Tier 1 Capital (to risk weighted assets)	132,906	12.9%	41,085	4.0%	n/a	n/a
Tier 1 Capital (to average assets)	132,906	8.4%	63,136	4.0%	n/a	n/a

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(Dollars in thousands)

	Actual		2013 For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital (to risk weighted assets)	\$ 153,034	13.5%	\$ 90,739	8.0%	\$ 113,424	10.0%
Tier 1 Capital (to risk weighted assets)	138,840	12.2%	45,370	4.0%	68,055	6.0%
Tier 1 Capital (to average assets)	138,840	8.0%	69,266	4.0%	86,583	5.0%

As of December 31,  
(Dollars in thousands)

	Actual		2012 For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital (to risk weighted assets)	\$ 140,487	13.7%	\$ 82,155	8.0%	\$ 102,693	10.0%
Tier 1 Capital (to risk weighted assets)	127,630	12.4%	41,077	4.0%	61,616	6.0%
Tier 1 Capital (to average assets)	127,630	8.1%	63,132	4.0%	78,915	5.0%

***Impact of Inflation and Changing Prices***

The Unaudited Consolidated Financial Statements and notes thereto presented herein have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. The primary effect of inflation on the operations of the Company is reflected in increased operating costs. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, changes in interest rates have a more significant effect on the performance of a financial institution than do the effects of changes in the general rate of inflation and changes in prices. Changes in interest rates could adversely affect the Company's results of operations and financial condition. Interest rates do not necessarily move in the same direction, or in the same magnitude, as the prices of goods and services. Interest rates are highly sensitive to many factors, which are beyond the control of the Company, including the influence of domestic and foreign economic conditions and the monetary and fiscal policies of the United States government and federal agencies, particularly the Federal Reserve Bank.

***Recent Regulatory and Accounting Developments***

Refer to Note 15. Recent Accounting Pronouncements, of the Notes to the Consolidated Financial Statements for details related to recent accounting developments.



**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

*Asset/Liability Management*

Management considers interest rate risk to be the most significant market risk for the Company. Market risk is the risk of loss from adverse changes in market prices and rates. Interest rate risk is the exposure to adverse changes in the net income of the Company as a result of changes in interest rates.

The Company's primary earnings source is net interest income, which is affected by changes in the level of interest rates, the relationship between rates, the impact of interest rate fluctuations on asset prepayments, the level and composition of deposits and liabilities, and the credit quality of earning assets. The Company's objectives in its asset and liability management are to maintain a strong, stable net interest margin, to utilize its capital effectively without taking undue risks, to maintain adequate liquidity, and to reduce vulnerability of its operations to changes in interest rates.

The Company's Asset and Liability Committee evaluates periodically, but at least four times a year, the impact of changes in market interest rates on assets and liabilities, net interest margin, capital and liquidity. Risk assessments are governed by policies and limits established by senior management, which are reviewed and approved by the Board of Directors at least annually. The economic environment continually presents uncertainties as to future interest rate trends. The Asset and Liability Committee regularly utilizes a

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model that projects net interest income based on increasing or decreasing interest rates, in order to be better able to respond to changes in interest rates.

At September 30, 2013, \$635.8 million or 92.1% of the Company's securities had fixed interest rates. Changes in interest rates affect the value of the Company's interest earning assets and in particular its securities portfolio. Generally, the value of securities fluctuates inversely with changes in interest rates. Increases in interest rates could result in decreases in the market value of interest earning assets, which could adversely affect the Company's stockholders' equity and its results of operations if sold. The Company is also subject to reinvestment risk associated with changes in interest rates. Changes in market interest rates could also affect the type (fixed-rate or adjustable-rate) and the amount of loans originated by the Company and the average life of loans and securities, which can impact the yields earned on the Company's loans and securities. Changes in interest rates may affect the average life of loans and mortgage related securities. In periods of decreasing interest rates, the average life of loans and securities held by the Company may be shortened to the extent increased prepayment activity occurs during such periods which, in turn, may result in the investment of funds from such prepayments in lower yielding assets. Under these circumstances the Company is subject to reinvestment risk to the extent that it is unable to reinvest the cash received from such prepayments at rates that are comparable to the rates on existing loans and securities. Additionally, increases in interest rates may result in decreasing loan prepayments with respect to fixed rate loans (and therefore an increase in the average life of such loans), may result in a decrease in loan demand, and make it more difficult for borrowers to repay adjustable rate loans.

The Company utilizes the results of a detailed and dynamic simulation model to quantify the estimated exposure to net interest income to sustained interest rate changes. Management routinely monitors simulated net interest income sensitivity over a rolling two-year horizon. The simulation model captures the seasonality of the Company's deposit flows and the impact of changing interest rates on the interest income received and the interest expense paid on all assets and liabilities reflected on the Company's consolidated balance sheet. This sensitivity analysis is compared to the asset and liability policy limits that specify a maximum tolerance level for net interest income exposure over a one-year horizon given a 100 and 200 basis point upward shift in interest rates and a 100 basis point downward shift in interest rates. A parallel and pro rata shift in rates over a twelve-month period is assumed.

The following reflects the Company's net interest income sensitivity analysis at September 30, 2013:

Change in Interest Rates in Basis Points (Dollars in thousands)	September 30, 2013 Potential Change in Net Interest Income	
	\$ Change	% Change
200	\$ (3,327)	(6.20)%
100	\$ (918)	(1.71)%
Static (100)	\$ 81	0.15%

The preceding sensitivity analysis does not represent a Company forecast and should not be relied upon as being indicative of expected operating results. These hypothetical estimates are based upon numerous assumptions including, but not limited to, the nature and timing of interest rate levels and yield curve shapes, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, and reinvestment and replacement of asset and liability cash flows. While assumptions are developed based upon perceived current economic and local market conditions, the Company cannot make any assurances as to the predictive nature of these assumptions including how customer preferences or competitor influences may change.

Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to prepayment and refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals, prepayment penalties and product preference changes and other internal and external variables. Furthermore, the sensitivity analysis does not reflect actions that management might take in responding to, or anticipating changes in interest rates and market conditions.

**Item 4. Controls and Procedures**

An evaluation was performed under the supervision and with the participation of the Company's management, including the Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2013. Based on that evaluation, the Company's Principal Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

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There has been no change in the Company's internal control over financial reporting during the quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION**

***Item 1. Legal Proceedings***

None.

***Item 1A. Risk Factors***

There have been no material changes to the factors disclosed in Item 1A., Risk Factors, in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

***Item 2. Unregistered Sales of Equity Securities and Use of Proceeds***

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.

***Item 3. Defaults upon Senior Securities***

Not applicable.

***Item 4. Mine Safety Disclosures***

Not applicable.

**Item 5. Other Information**

Not applicable.

**Item 6. Exhibits and Reports on Form 8-K**

<u>31.1</u>	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)
<u>31.2</u>	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)
<u>32.1</u>	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350
101	The following financial statements from Bridge Bancorp, Inc.'s Quarterly Report on Form 10-Q for the Quarter Ended September 30, 2013, filed on November 7, 2013, formatted in XBRL: (i) Consolidated Balance Sheets as of September 30, 2013 and December 31, 2012, (ii) Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2013 and 2012, (iii) Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended September 30, 2013 and 2012, (iv) Consolidated Statements of Stockholders' Equity for the Nine Months Ended September 30, 2013 and 2012, (v) Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2013 and 2012, and (vi) the Condensed Notes to Consolidated Financial Statements.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definitions Linkbase Document

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SIGNATURES

In accordance with the requirement of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BRIDGE BANCORP, INC.  
Registrant

November 7, 2013

/s/ Kevin M. O Connor  
Kevin M. O Connor  
President and Chief Executive Officer

November 7, 2013

/s/ Howard H. Nolan  
Howard H. Nolan  
Senior Executive Vice President, Chief Financial Officer