

EXXON MOBIL CORP
Form 10-Q
November 05, 2009
[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

or

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 1-2256

EXXON MOBIL CORPORATION

(Exact name of registrant as specified in its charter)

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

NEW JERSEY
(State or other jurisdiction of
incorporation or organization)

13-5409005
(I.R.S. Employer
Identification Number)

5959 Las Colinas Boulevard, Irving, Texas
(Address of principal executive offices)

75039-2298
(Zip Code)

(972) 444-1000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class | Outstanding as of September 30, 2009 |
|---------------------------------|--------------------------------------|
| Common stock, without par value | 4,747,283,776 |

Table of Contents

EXXON MOBIL CORPORATION

FORM 10-Q

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2009

TABLE OF CONTENTS

| | Page Number |
|---|------------------------|
| <u>PART I. FINANCIAL INFORMATION</u> | |
| Item 1. <u>Financial Statements</u> | |
| <u>Condensed Consolidated Statement of Income</u> <u>Three and nine months ended September 30, 2009 and 2008</u> | 3 |
| <u>Condensed Consolidated Balance Sheet</u> <u>As of September 30, 2009 and December 31, 2008</u> | 4 |
| <u>Condensed Consolidated Statement of Cash Flows</u> <u>Nine months ended September 30, 2009 and 2008</u> | 5 |
| <u>Notes to Condensed Consolidated Financial Statements</u> | 6 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 16 |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 22 |
| Item 4. <u>Controls and Procedures</u> | 22 |
| <u>PART II. OTHER INFORMATION</u> | |
| Item 1. <u>Legal Proceedings</u> | 22 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 23 |
| Item 6. <u>Exhibits</u> | 24 |
| <u>Signature</u> | 25 |
| <u>Index to Exhibits</u> | 26 |

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****EXXON MOBIL CORPORATION****CONDENSED CONSOLIDATED STATEMENT OF INCOME**

(millions of dollars)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------------|------------------------------------|------------------|
| | 2009 | 2008 | 2009 | 2008 |
| REVENUES AND OTHER INCOME | | | | |
| Sales and other operating revenue (1) | \$ 80,090 | \$ 132,085 | \$ 214,385 | \$ 379,084 |
| Income from equity affiliates | 1,675 | 2,824 | 4,728 | 8,616 |
| Other income (2) | 495 | 2,828 | 1,632 | 4,963 |
| Total revenues and other income | 82,260 | 137,737 | 220,745 | 392,663 |
| COSTS AND OTHER DEDUCTIONS | | | | |
| Crude oil and product purchases | 41,689 | 73,298 | 106,386 | 210,964 |
| Production and manufacturing expenses | 8,097 | 9,878 | 24,105 | 28,837 |
| Selling, general and administrative expenses | 3,887 | 3,823 | 10,854 | 12,014 |
| Depreciation and depletion | 2,927 | 3,008 | 8,724 | 9,202 |
| Exploration expenses, including dry holes | 495 | 403 | 1,336 | 1,083 |
| Interest expense | 62 | 318 | 512 | 555 |
| Sales-based taxes (1) | 6,805 | 9,327 | 18,927 | 27,297 |
| Other taxes and duties | 9,094 | 10,989 | 25,330 | 33,113 |
| Total costs and other deductions | 73,056 | 111,044 | 196,174 | 323,065 |
| Income before income taxes | 9,204 | 26,693 | 24,571 | 69,598 |
| Income taxes | 4,333 | 11,327 | 11,052 | 31,155 |
| Net income including noncontrolling interests | 4,871 | 15,366 | 13,519 | 38,443 |
| Net income/(loss) attributable to noncontrolling interests | 141 | 536 | 289 | 1,043 |
| Net income attributable to ExxonMobil | \$ 4,730 | \$ 14,830 | \$ 13,230 | \$ 37,400 |
| Earnings per common share (dollars) | \$ 0.98 | \$ 2.86 | \$ 2.72 | \$ 7.13 |
| Earnings per common share - assuming dilution (dollars) | \$ 0.98 | \$ 2.85 | \$ 2.71 | \$ 7.09 |
| Dividends per common share (dollars) | \$ 0.42 | \$ 0.40 | \$ 1.24 | \$ 1.15 |
| (1) Sales-based taxes included in sales and other operating revenue | \$ 6,805 | \$ 9,327 | \$ 18,927 | \$ 27,297 |
| (2) Includes \$62 million gain from sale of non-U.S. investment, net of related \$143 million foreign exchange loss | \$ 0 | \$ 0 | \$ 0 | \$ (81) |

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

The information in the Notes to Condensed Consolidated Financial Statements

is an integral part of these statements.

-3-

Table of Contents

EXXON MOBIL CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEET

(millions of dollars)

| | Sept. 30, 2009 | Dec. 31, 2008 |
|--|-------------------|------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 12,472 | \$ 31,437 |
| Marketable securities | 151 | 570 |
| Notes and accounts receivable - net | 26,937 | 24,702 |
| Inventories | | |
| Crude oil, products and merchandise | 9,860 | 9,331 |
| Materials and supplies | 2,725 | 2,315 |
| Other current assets | 5,179 | 3,911 |
| Total current assets | 57,324 | 72,266 |
| Investments, advances and long-term assets | 32,064 | 28,556 |
| Property, plant and equipment - net | 132,874 | 121,346 |
| Other assets, including intangibles, net | 7,045 | 5,884 |
| Total assets | \$ 229,307 | \$ 228,052 |
| LIABILITIES | | |
| Current liabilities | | |
| Notes and loans payable | \$ 2,418 | \$ 2,400 |
| Accounts payable and accrued liabilities | 42,645 | 36,643 |
| Income taxes payable | 7,870 | 10,057 |
| Total current liabilities | 52,933 | 49,100 |
| Long-term debt | 7,185 | 7,025 |
| Postretirement benefits reserves | 18,632 | 20,729 |
| Deferred income tax liabilities | 23,238 | 19,726 |
| Other long-term liabilities | 15,214 | 13,949 |
| Total liabilities | 117,202 | 110,529 |
| Commitments and contingencies (note 3) | | |
| EQUITY | | |
| Common stock, without par value: | | |
| Authorized: 9,000 million shares | | |
| Issued: 8,019 million shares | 5,445 | 5,314 |
| Earnings reinvested | 272,879 | 265,680 |
| Accumulated other comprehensive income | | |
| Cumulative foreign exchange translation adjustment | 4,341 | 1,146 |
| Postretirement benefits reserves adjustment | (10,721) | (11,077) |
| Common stock held in treasury: | | |
| 3,272 million shares at September 30, 2009 | (164,679) | |
| 3,043 million shares at December 31, 2008 | | (148,098) |

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

| | | |
|------------------------------|------------|------------|
| ExxonMobil share of equity | 107,265 | 112,965 |
| Noncontrolling interests | 4,840 | 4,558 |
| Total equity | 112,105 | 117,523 |
| Total liabilities and equity | \$ 229,307 | \$ 228,052 |

The number of shares of common stock issued and outstanding at September 30, 2009 and December 31, 2008 were 4,747,283,776 and 4,976,055,639, respectively.

The information in the Notes to Condensed Consolidated Financial Statements

is an integral part of these statements.

Table of Contents**EXXON MOBIL CORPORATION****CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

(millions of dollars)

| | Nine Months Ended September 30, | |
|---|--|-------------|
| | 2009 | 2008 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income including noncontrolling interests | \$ 13,519 | \$ 38,443 |
| Depreciation and depletion | 8,724 | 9,202 |
| Changes in operational working capital, excluding cash and debt | (852) | 4,430 |
| All other items - net | (1,457) | (2,834) |
| | | |
| Net cash provided by operating activities | 19,934 | 49,241 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Additions to property, plant and equipment | (15,728) | (13,993) |
| Sales of subsidiaries, investments, and property, plant and equipment | 1,083 | 4,202 |
| Other investing activities - net | (1,352) | (3,081) |
| | | |
| Net cash used in investing activities | (15,997) | (12,872) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Additions to long-term debt | 192 | 177 |
| Reductions in long-term debt | (27) | (152) |
| Additions/(reductions) in short-term debt - net | (202) | 294 |
| Cash dividends to ExxonMobil shareholders | (6,031) | (6,040) |
| Cash dividends to noncontrolling interests | (238) | (346) |
| Changes in noncontrolling interests | (126) | (319) |
| Tax benefits related to stock-based awards | 79 | 162 |
| Common stock acquired | (17,331) | (26,889) |
| Common stock sold | 296 | 489 |
| | | |
| Net cash used in financing activities | (23,388) | (32,624) |
| | | |
| Effects of exchange rate changes on cash | 486 | (1,052) |
| | | |
| Increase/(decrease) in cash and cash equivalents | (18,965) | 2,693 |
| Cash and cash equivalents at beginning of period | 31,437 | 33,981 |
| | | |
| Cash and cash equivalents at end of period | \$ 12,472 | \$ 36,674 |
| SUPPLEMENTAL DISCLOSURES | | |
| Income taxes paid | \$ 12,142 | \$ 25,194 |
| Cash interest paid | \$ 723 | \$ 488 |

The information in the Notes to Condensed Consolidated Financial Statements

is an integral part of these statements.

Table of Contents

EXXON MOBIL CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of Financial Statement Preparation

These unaudited condensed consolidated financial statements should be read in the context of the consolidated financial statements and notes thereto filed with the Securities and Exchange Commission in the Corporation's 2008 Annual Report on Form 10-K. In the opinion of the Corporation, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature. Subsequent events have been evaluated through November 5, 2009, the date the financial statements were issued. The Corporation's exploration and production activities are accounted for under the successful efforts method.

2. Accounting Changes

Effective January 1, 2009, ExxonMobil adopted the authoritative guidance for fair value measurements as they relate to nonfinancial assets and liabilities that are measured at fair value on a nonrecurring basis. The guidance defines fair value, establishes a framework for measuring fair value when an entity is required to use a fair value measure for recognition or disclosure purposes and expands the disclosures about fair value measures. The adoption did not have a material impact on the Corporation's financial statements. The Corporation previously adopted the guidance as it relates to financial assets and liabilities that are measured at fair value and for nonfinancial assets and liabilities that are measured at fair value on a recurring basis.

Effective January 1, 2009, ExxonMobil adopted the authoritative guidance on consolidation as it relates to noncontrolling interests. The guidance changed the accounting and reporting for minority interests, which were recharacterized as noncontrolling interests and classified as a component of equity. The guidance requires retrospective adoption of the presentation and disclosure requirements for existing minority interests. All other requirements of the guidance will be applied prospectively. The adoption of the guidance did not have a material impact on the Corporation's financial statements.

Effective January 1, 2009, ExxonMobil adopted the authoritative guidance for earnings per share as it relates to determining whether instruments granted in share-based payment transactions are participating securities. The guidance requires that all unvested share-based payment awards that contain nonforfeitable rights to dividends should be included in the basic Earnings Per Share (EPS) calculation. Prior-year EPS numbers have been adjusted retrospectively on a consistent basis with 2009 reporting. This guidance did not affect the consolidated financial position or results of operations.

3. Litigation and Other Contingencies

Litigation

A variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Corporation does not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate of the possible loss. ExxonMobil will continue to defend itself vigorously in these matters. Based on a consideration of all relevant facts and circumstances, the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a materially adverse effect upon the Corporation's operations or financial condition.

Table of Contents

A number of lawsuits, including class actions, were brought in various courts against Exxon Mobil Corporation and certain of its subsidiaries relating to the accidental release of crude oil from the tanker Exxon Valdez in 1989. All the compensatory claims have been resolved and paid. All of the \$507.5 million punitive damages award has been paid, except for \$70 million which has been withheld pending final resolution of ExxonMobil's claim to recover appeal costs. All interest has been paid on the award from the date of the original trial court judgment in 1996 through July 1, 2009. After-tax charges of \$460 million in 2008 and \$140 million in the second quarter of 2009 were taken reflecting the court decisions on punitive damages and interest.

Other Contingencies

| | As of September 30, 2009 | | |
|------------------|----------------------------------|---|----------|
| | Equity Company Obligations | Other Third Party Obligations (millions of dollars) | Total |
| Total guarantees | \$ 6,635 | \$ 2,252 | \$ 8,887 |

The Corporation and certain of its consolidated subsidiaries were contingently liable at September 30, 2009, for \$8,887 million, primarily relating to guarantees for notes, loans and performance under contracts. Included in this amount were guarantees by consolidated affiliates of \$6,635 million, for ExxonMobil's share of obligations of certain equity companies. These guarantees are not reasonably likely to have a material effect on the Corporation's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition. The Corporation's outstanding unconditional purchase obligations at September 30, 2009, were similar to those at the prior year-end period. Unconditional purchase obligations as defined by accounting guidance are those long-term commitments that are noncancelable or cancelable only under certain conditions, and that third parties have used to secure financing for the facilities that will provide the contracted goods or services.

The operations and earnings of the Corporation and its affiliates throughout the world have been, and may in the future be, affected from time to time in varying degree by political developments and laws and regulations, such as forced divestiture of assets; restrictions on production, imports and exports; price controls; tax increases and retroactive tax claims; expropriation of property; cancellation of contract rights and environmental regulations. Both the likelihood of such occurrences and their overall effect upon the Corporation vary greatly from country to country and are not predictable.

In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007, a subsidiary of the Venezuelan National Oil Company (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil affiliates holding a 41.67 percent ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a mixed enterprise and an increase in PdVSA's or one of its affiliate's ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms for the formation of the mixed enterprise within a specified period of time, the government would directly assume the activities carried out by the joint venture. ExxonMobil refused to accede to the terms proffered by the government, and on June 27, 2007, the government expropriated ExxonMobil's 41.67 percent interest in the Cerro Negro Project.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Disputes. An affiliate of ExxonMobil has also filed an arbitration under the rules of the International Chamber of Commerce against PdVSA and a PdVSA affiliate for breach of their contractual obligations under certain Cerro Negro Project agreements. At this time, the net impact of this matter on the Corporation's consolidated financial results cannot be reasonably estimated. However, the Corporation does not expect the resolution to have a material effect upon the Corporation's operations or financial condition. ExxonMobil's remaining net book investment in Cerro Negro producing assets is about \$750 million.

Table of Contents**4. Comprehensive Income**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Net income including noncontrolling interests | \$ 4,871 | \$ 15,366 | \$ 13,519 | \$ 38,443 |
| Other comprehensive income (net of income taxes) | | | | |
| Foreign exchange translation adjustment | 1,932 | (4,410) | 3,556 | (2,808) |
| Adjustment for foreign exchange translation loss included in net income | 0 | 0 | 0 | 171 |
| Postretirement benefits reserves adjustment (excluding amortization) | (156) | 219 | (690) | (28) |
| Amortization of postretirement benefits reserves adjustment included in net periodic benefit costs | 338 | 176 | 1,042 | 551 |
| Comprehensive income including noncontrolling interests | 6,985 | 11,351 | 17,427 | 36,329 |
| Comprehensive income attributable to noncontrolling interests | 386 | 429 | 646 | 979 |
| Comprehensive income attributable to ExxonMobil | \$ 6,599 | \$ 10,922 | \$ 16,781 | \$ 35,350 |

5. Earnings Per Share

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|-------------|--|-------------|
| | 2009 | 2008 | 2009 | 2008 |
| EARNINGS PER COMMON SHARE | | | | |
| Net income attributable to ExxonMobil (millions of dollars) | \$ 4,730 | \$ 14,830 | \$ 13,230 | \$ 37,400 |
| Weighted average number of common shares outstanding (millions of shares) | 4,784 | 5,149 | 4,859 | 5,247 |
| Earnings per common share (dollars) | \$ 0.98 | \$ 2.86 | \$ 2.72 | \$ 7.13 |
| EARNINGS PER COMMON SHARE - ASSUMING DILUTION | | | | |
| Net income attributable to ExxonMobil (millions of dollars) | \$ 4,730 | \$ 14,830 | \$ 13,230 | \$ 37,400 |
| Weighted average number of common shares outstanding (millions of shares) | 4,784 | 5,149 | 4,859 | 5,247 |
| Effect of employee stock-based awards | 19 | 29 | 19 | 31 |
| Weighted average number of common shares outstanding - assuming dilution | 4,803 | 5,178 | 4,878 | 5,278 |
| Earnings per common share - assuming dilution (dollars) | \$ 0.98 | \$ 2.85 | \$ 2.71 | \$ 7.09 |

Table of Contents**6. Pension and Other Postretirement Benefits**

| | Three Months Ended September 30, 2009 | | Nine Months Ended September 30, 2009 | |
|--|--|-------------|---|-------------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Pension Benefits - U.S. | | | | |
| Components of net benefit cost | | | | |
| Service cost | \$ 116 | \$ 96 | \$ 325 | \$ 287 |
| Interest cost | 202 | 181 | 606 | 545 |
| Expected return on plan assets | (165) | (228) | (493) | (686) |
| Amortization of actuarial loss/(gain) and prior service cost | 174 | 60 | 521 | 178 |
| Net pension enhancement and curtailment/settlement cost | 122 | 44 | 364 | 131 |
| Net benefit cost | \$ 449 | \$ 153 | \$ 1,323 | \$ 455 |
| Pension Benefits - Non-U.S. | | | | |
| Components of net benefit cost | | | | |
| Service cost | \$ 111 | \$ 107 | \$ 314 | \$ 334 |
| Interest cost | 287 | 294 | 823 | 900 |
| Expected return on plan assets | (227) | (308) | (648) | (943) |
| Amortization of actuarial loss/(gain) and prior service cost | 184 | 103 | 528 | 313 |
| Net pension enhancement and curtailment/settlement cost | 0 | 0 | 0 | 2 |
| Net benefit cost | \$ 355 | \$ 196 | \$ 1,017 | \$ 606 |
| Other Postretirement Benefits | | | | |
| Components of net benefit cost | | | | |
| Service cost | \$ 22 | \$ 23 | \$ 72 | \$ 80 |
| Interest cost | 98 | 92 | 312 | 329 |
| Expected return on plan assets | (9) | (13) | (27) | (47) |
| Amortization of actuarial loss/(gain) and prior service cost | 59 | 61 | 188 | 217 |
| Net benefit cost | \$ 170 | \$ 163 | \$ 545 | \$ 579 |

7. Financial Instruments and Derivatives

The fair value of financial instruments is determined by reference to observable market data and other valuation techniques as appropriate. The only category of financial instruments where the difference between fair value and recorded book value is of significance is long-term debt. The estimated fair value of total long-term debt, including capitalized lease obligations, was \$7.8 billion and \$7.6 billion, at September 30, 2009 and December 31, 2008, respectively, as compared to recorded book values of \$7.2 billion and \$7.0 billion at September 30, 2009 and December 31, 2008, respectively.

The estimated fair value of derivatives outstanding and recorded on the balance sheet was a net payable of \$4 million and a net receivable of \$118 million on September 30, 2009 and December 31, 2008, respectively. The Corporation would have paid or received this amount from third parties if these derivatives had been settled in the open market based on observable market inputs.

The fair value of derivatives outstanding at September 30, 2009, is immaterial in relation to total assets of \$229 billion or net income attributable to ExxonMobil for the nine months ended September 30, 2009, of \$13.2 billion.

Table of Contents**8. Disclosures about Segments and Related Information**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|------------|
| | 2009 | 2008 | 2009 | 2008 |
| (millions of dollars) | | | | |
| EARNINGS AFTER INCOME TAX | | | | |
| Upstream | | | | |
| United States | \$ 709 | \$ 1,879 | \$ 1,882 | \$ 5,544 |
| Non-U.S. | 3,303 | 9,092 | 9,445 | 24,224 |
| Downstream | | | | |
| United States | (203) | 978 | 134 | 1,669 |
| Non-U.S. | 528 | 2,035 | 1,836 | 4,068 |
| Chemical | | | | |
| United States | 315 | 257 | 477 | 643 |
| Non-U.S. | 561 | 830 | 1,116 | 2,159 |
| All other | (483) | (241) | (1,660) | (907) |
| Corporate total | \$ 4,730 | \$ 14,830 | \$ 13,230 | \$ 37,400 |
| SALES AND OTHER OPERATING REVENUE (1) | | | | |
| Upstream | | | | |
| United States | \$ 833 | \$ 1,784 | \$ 2,407 | \$ 5,558 |
| Non-U.S. | 4,987 | 8,230 | 15,264 | 25,618 |
| Downstream | | | | |
| United States | 20,568 | 33,038 | 54,614 | 97,562 |
| Non-U.S. | 46,112 | 78,168 | 123,335 | 218,352 |
| Chemical | | | | |
| United States | 2,857 | 4,011 | 7,022 | 11,833 |
| Non-U.S. | 4,726 | 6,851 | 11,726 | 20,150 |
| All other | 7 | 3 | 17 | 11 |
| Corporate total | \$ 80,090 | \$ 132,085 | \$ 214,385 | \$ 379,084 |

(1) Includes sales-based taxes

INTERSEGMENT REVENUE

| | | | | |
|---------------|----------|----------|----------|----------|
| Upstream | | | | |
| United States | \$ 1,752 | \$ 2,604 | \$ 4,571 | \$ 8,237 |
| Non-U.S. | 9,446 | 17,160 | 23,272 | 49,301 |
| Downstream | | | | |
| United States | 2,930 | 4,866 | 7,167 | 13,968 |
| Non-U.S. | 10,923 | 19,132 | 27,327 | 57,081 |
| Chemical | | | | |
| United States | 1,980 | 2,902 | 5,035 | 8,507 |
| Non-U.S. | 1,941 | 2,959 | 4,872 | 8,061 |
| All other | 70 | 68 | 213 | 206 |

9. Accounting for Suspended Exploratory Well Costs

For the category of exploratory well costs at year-end 2008 that were suspended more than one year, a total of \$51 million was expensed in the first nine months of 2009.

Table of Contents**10. Condensed Consolidating Financial Information Related to Guaranteed Securities Issued by Subsidiaries**

Exxon Mobil Corporation has fully and unconditionally guaranteed the deferred interest debentures due 2012 (\$2,089 million long-term at September 30, 2009) and the debt securities due 2009-2011 (\$26 million long-term and \$13 million short-term) of SeaRiver Maritime Financial Holdings, Inc., a 100 percent owned subsidiary of Exxon Mobil Corporation.

The following condensed consolidating financial information is provided for Exxon Mobil Corporation, as guarantor, and for SeaRiver Maritime Financial Holdings, Inc., as issuer, as an alternative to providing separate financial statements for the issuer. The accounts of Exxon Mobil Corporation and SeaRiver Maritime Financial Holdings, Inc. are presented utilizing the equity method of accounting for investments in subsidiaries.

| | Exxon Mobil Corporation Parent Guarantor | SeaRiver Maritime Financial Holdings Inc. | All Other Subsidiaries <i>(millions of dollars)</i> | Consolidating and Eliminating Adjustments | Consolidated |
|---|---|---|---|--|---------------|
| <u>Condensed consolidated statement of income for three months ended September 30, 2009</u> | | | | | |
| Revenues and other income | | | | | |
| Sales and other operating revenue, including sales-based taxes | | | | | |
| | \$ 3,207 | \$ | \$ 76,883 | \$ | \$ 80,090 |
| Income from equity affiliates | 5,238 | 1 | 1,648 | (5,212) | 1,675 |
| Other income | 170 | | 325 | | 495 |
| Intercompany revenue | 8,067 | 1 | 74,420 | (82,488) | |
| Total revenues and other income | 16,682 | 2 | 153,276 | (87,700) | 82,260 |
| Costs and other deductions | | | | | |
| Crude oil and product purchases | 8,844 | | 112,285 | (79,440) | 41,689 |
| Production and manufacturing expenses | 1,924 | | 7,681 | (1,508) | 8,097 |
| Selling, general and administrative expenses | 783 | | 3,289 | (185) | 3,887 |
| Depreciation and depletion | 405 | | 2,522 | | 2,927 |
| Exploration expenses, including dry holes | 59 | | 436 | | 495 |
| Interest expense | 174 | 55 | 1,208 | (1,375) | 62 |
| Sales-based taxes | | | 6,805 | | 6,805 |
| Other taxes and duties | 4 | | 9,090 | | 9,094 |
| Total costs and other deductions | 12,193 | 55 | 143,316 | (82,508) | 73,056 |
| Income before income taxes | 4,489 | (53) | 9,960 | (5,192) | 9,204 |
| Income taxes | (241) | (20) | 4,594 | | 4,333 |
| Net income including noncontrolling interests | 4,730 | (33) | 5,366 | (5,192) | 4,871 |
| Net income attributable to noncontrolling interests | | | 141 | | 141 |
| Net income attributable to ExxonMobil | \$ 4,730 | \$ (33) | \$ 5,225 | \$ (5,192) | \$ 4,730 |

Table of Contents

| | Exxon Mobil Corporation Parent Guarantor | SeaRiver Maritime Financial Holdings Inc. | All Other Subsidiaries <i>(millions of dollars)</i> | Consolidating and Eliminating Adjustments | Consolidated |
|---|---|---|---|--|----------------|
| Condensed consolidated statement of income for three months ended September 30, 2008 | | | | | |
| Revenues and other income | | | | | |
| Sales and other operating revenue, including sales-based taxes | | | | | |
| | \$ 4,859 | \$ | \$ 127,226 | \$ | \$ 132,085 |
| Income from equity affiliates | 14,267 | 5 | 2,819 | (14,267) | 2,824 |
| Other income | 81 | | 2,747 | | 2,828 |
| Intercompany revenue | 13,636 | 11 | 128,749 | (142,396) | |
| Total revenues and other income | 32,843 | 16 | 261,541 | (156,663) | 137,737 |
| Costs and other deductions | | | | | |
| Crude oil and product purchases | 13,164 | | 196,879 | (136,745) | 73,298 |
| Production and manufacturing expenses | 2,067 | | 9,286 | (1,475) | 9,878 |
| Selling, general and administrative expenses | 734 | | 3,315 | (226) | 3,823 |
| Depreciation and depletion | 360 | | 2,648 | | 3,008 |
| Exploration expenses, including dry holes | 70 | | 333 | | 403 |
| Interest expense | 901 | 52 | 3,411 | (4,046) | 318 |
| Sales-based taxes | | | 9,327 | | 9,327 |
| Other taxes and duties | 18 | | 10,971 | | 10,989 |
| Total costs and other deductions | 17,314 | 52 | 236,170 | (142,492) | 111,044 |
| Income before income taxes | 15,529 | (36) | 25,371 | (14,171) | 26,693 |
| Income taxes | 699 | (14) | 10,642 | | 11,327 |
| Net income including noncontrolling interests | 14,830 | (22) | 14,729 | (14,171) | 15,366 |
| Net income attributable to noncontrolling interests | | | 536 | | 536 |
| Net income attributable to ExxonMobil | \$ 14,830 | \$ (22) | \$ 14,193 | \$ (14,171) | \$ 14,830 |
| Condensed consolidated statement of income for nine months ended September 30, 2009 | | | | | |
| Revenues and other income | | | | | |
| Sales and other operating revenue, including sales-based taxes | | | | | |
| | \$ 8,007 | \$ | \$ 206,378 | \$ | \$ 214,385 |
| Income from equity affiliates | 14,261 | 5 | 4,658 | (14,196) | 4,728 |
| Other income | 755 | | 877 | | 1,632 |
| Intercompany revenue | 21,373 | 3 | 191,720 | (213,096) | |
| Total revenues and other income | 44,396 | 8 | 403,633 | (227,292) | 220,745 |
| Costs and other deductions | | | | | |
| Crude oil and product purchases | 21,429 | | 288,562 | (203,605) | 106,386 |
| Production and manufacturing expenses | 5,803 | | 22,433 | (4,131) | 24,105 |
| Selling, general and administrative expenses | 2,001 | | 9,385 | (532) | 10,854 |
| Depreciation and depletion | 1,133 | | 7,591 | | 8,724 |
| Exploration expenses, including dry holes | 191 | | 1,145 | | 1,336 |
| Interest expense | 1,132 | 166 | 4,102 | (4,888) | 512 |
| Sales-based taxes | | | 18,927 | | 18,927 |
| Other taxes and duties | (30) | | 25,360 | | 25,330 |
| Total costs and other deductions | 31,659 | 166 | 377,505 | (213,156) | 196,174 |
| Income before income taxes | 12,737 | (158) | 26,128 | (14,136) | 24,571 |

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

| | | | | | |
|---|-----------|---------|-----------|-------------|-----------|
| Income taxes | (493) | (61) | 11,606 | | 11,052 |
| Net income including noncontrolling interests | 13,230 | (97) | 14,522 | (14,136) | 13,519 |
| Net income attributable to noncontrolling interests | | | 289 | | 289 |
| Net income attributable to ExxonMobil | \$ 13,230 | \$ (97) | \$ 14,233 | \$ (14,136) | \$ 13,230 |

-12-

Table of Contents

| | Exxon Mobil Corporation Parent Guarantor | SeaRiver Maritime Financial Holdings Inc. | All Other Subsidiaries <i>(millions of dollars)</i> | Consolidating and Eliminating Adjustments | Consolidated |
|--|---|---|---|--|----------------|
| Condensed consolidated statement of income for nine months ended September 30, 2008 | | | | | |
| Revenues and other income | | | | | |
| Sales and other operating revenue, including | | | | | |
| sales-based taxes | \$ 14,588 | \$ | \$ 364,496 | \$ | \$ 379,084 |
| Income from equity affiliates | 37,100 | 3 | 8,594 | (37,081) | 8,616 |
| Other income | 206 | | 4,757 | | 4,963 |
| Intercompany revenue | 40,288 | 39 | 373,783 | (414,110) | |
| Total revenues and other income | 92,182 | 42 | 751,630 | (451,191) | 392,663 |
| Costs and other deductions | | | | | |
| Crude oil and product purchases | 40,533 | | 567,555 | (397,124) | 210,964 |
| Production and manufacturing expenses | 6,271 | | 26,825 | (4,259) | 28,837 |
| Selling, general and administrative expenses | 2,630 | | 10,029 | (645) | 12,014 |
| Depreciation and depletion | 1,132 | | 8,070 | | 9,202 |
| Exploration expenses, including dry holes | 216 | | 867 | | 1,083 |
| Interest expense | 2,834 | 157 | 9,940 | (12,376) | 555 |
| Sales-based taxes | | | 27,297 | | 27,297 |
| Other taxes and duties | 49 | | 33,064 | | 33,113 |
| Total costs and other deductions | 53,665 | 157 | 683,647 | (414,404) | 323,065 |
| Income before income taxes | 38,517 | (115) | 67,983 | (36,787) | 69,598 |
| Income taxes | 1,117 | (41) | 30,079 | | 31,155 |
| Net income including noncontrolling interests | 37,400 | (74) | 37,904 | (36,787) | 38,443 |
| Net income attributable to noncontrolling interests | | | 1,043 | | 1,043 |
| Net income attributable to ExxonMobil | \$ 37,400 | \$ (74) | \$ 36,861 | \$ (36,787) | \$ 37,400 |

Table of Contents

| | Exxon Mobil Corporation Parent Guarantor | SeaRiver Maritime Financial Holdings Inc. <i>(millions of dollars)</i> | All Other Subsidiaries | Consolidating and Eliminating Adjustments | Consolidated |
|--|---|---|---------------------------|--|-------------------|
| Condensed consolidated balance sheet as of September 30, 2009 | | | | | |
| Cash and cash equivalents | \$ 147 | \$ | \$ 12,325 | \$ | \$ 12,472 |
| Marketable securities | | | 151 | | 151 |
| Notes and accounts receivable - net | 3,921 | 32 | 25,285 | (2,301) | 26,937 |
| Inventories | 1,291 | | 11,294 | | 12,585 |
| Other current assets | 393 | | 4,786 | | 5,179 |
| Total current assets | 5,752 | 32 | 53,841 | (2,301) | 57,324 |
| Property, plant and equipment - net | 17,751 | | 115,123 | | 132,874 |
| Investments and other assets | 220,571 | 484 | 457,297 | (639,243) | 39,109 |
| Intercompany receivables | 8,434 | 2,199 | 445,308 | (455,941) | |
| Total assets | \$ 252,508 | \$ 2,715 | \$ 1,071,569 | \$ (1,097,485) | \$ 229,307 |
| | | | | | |
| Notes and loan payables | \$ 7 | \$ 13 | \$ 2,398 | \$ | \$ 2,418 |
| Accounts payable and accrued liabilities | 3,356 | | 39,289 | | 42,645 |
| Income taxes payable | | | 10,171 | (2,301) | 7,870 |
| Total current liabilities | 3,363 | 13 | 51,858 | (2,301) | 52,933 |
| Long-term debt | 279 | 2,115 | 4,791 | | 7,185 |
| Postretirement benefits reserves | 9,351 | | 9,281 | | 18,632 |
| Deferred income tax liabilities | 1,399 | 147 | 21,692 | | 23,238 |
| Other long-term liabilities | 5,236 | | 9,978 | | 15,214 |
| Intercompany payables | 125,615 | 382 | 329,944 | (455,941) | |
| Total liabilities | 145,243 | 2,657 | 427,544 | (458,242) | 117,202 |
| | | | | | |
| Earnings reinvested | 272,879 | (661) | 130,760 | (130,099) | 272,879 |
| Other ExxonMobil equity | (165,614) | 719 | 508,425 | (509,144) | (165,614) |
| | | | | | |
| ExxonMobil share of equity | 107,265 | 58 | 639,185 | (639,243) | 107,265 |
| Noncontrolling interests | | | 4,840 | | 4,840 |
| Total equity | 107,265 | 58 | 644,025 | (639,243) | 112,105 |
| Total liabilities and equity | \$ 252,508 | \$ 2,715 | \$ 1,071,569 | \$ (1,097,485) | \$ 229,307 |
| Condensed consolidated balance sheet as of December 31, 2008 | | | | | |
| Cash and cash equivalents | \$ 4,011 | \$ | \$ 27,426 | \$ | \$ 31,437 |
| Marketable securities | | | 570 | | 570 |
| Notes and accounts receivable - net | 2,486 | 3 | 23,224 | (1,011) | 24,702 |
| Inventories | 1,253 | | 10,393 | | 11,646 |
| Other current assets | 348 | | 3,563 | | 3,911 |
| Total current assets | 8,098 | 3 | 65,176 | (1,011) | 72,266 |
| Property, plant and equipment - net | 16,939 | | 104,407 | | 121,346 |
| Investments and other assets | 202,471 | 469 | 456,237 | (624,737) | 34,440 |
| Intercompany receivables | 10,026 | 2,057 | 432,902 | (444,985) | |
| Total assets | \$ 237,534 | \$ 2,529 | \$ 1,058,722 | \$ (1,070,733) | \$ 228,052 |

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

| | | | | | |
|--|------------|----------|--------------|----------------|------------|
| Notes and loan payables | \$ 7 | \$ 13 | \$ 2,380 | \$ | \$ 2,400 |
| Accounts payable and accrued liabilities | 3,352 | | 33,291 | | 36,643 |
| Income taxes payable | | | 11,068 | (1,011) | 10,057 |
| Total current liabilities | 3,359 | 13 | 46,739 | (1,011) | 49,100 |
| Long-term debt | 279 | 1,951 | 4,795 | | 7,025 |
| Postretirement benefits reserves | 11,653 | | 9,076 | | 20,729 |
| Deferred income tax liabilities | 120 | 178 | 19,428 | | 19,726 |
| Other long-term liabilities | 5,175 | | 8,774 | | 13,949 |
| Intercompany payables | 103,983 | 382 | 340,620 | (444,985) | |
| Total liabilities | 124,569 | 2,524 | 429,432 | (445,996) | 110,529 |
| Earnings reinvested | 265,680 | (564) | 116,805 | (116,241) | 265,680 |
| Other ExxonMobil equity | (152,715) | 569 | 507,927 | (508,496) | (152,715) |
| ExxonMobil share of equity | 112,965 | 5 | 624,732 | (624,737) | 112,965 |
| Noncontrolling interests | | | 4,558 | | 4,558 |
| Total equity | 112,965 | 5 | 629,290 | (624,737) | 117,523 |
| Total liabilities and equity | \$ 237,534 | \$ 2,529 | \$ 1,058,722 | \$ (1,070,733) | \$ 228,052 |

Table of Contents

| | Exxon Mobil Corporation Parent Guarantor | SeaRiver Maritime Financial Holdings Inc. | All Other Subsidiaries <i>(millions of dollars)</i> | Consolidating and Eliminating Adjustments | Consolidated |
|--|---|---|---|--|--------------|
| Condensed consolidated statement of cash flows for nine months ended September 30, 2009 | | | | | |
| Cash provided by/(used in) operating activities | \$ (1,554) | \$ 2 | \$ 21,764 | \$ (278) | \$ 19,934 |
| Cash flows from investing activities | | | | | |
| Additions to property, plant and equipment | (1,999) | | (13,729) | | (15,728) |
| Sales of long-term assets | 191 | | 892 | | 1,083 |
| Net intercompany investing | 22,485 | (152) | (22,646) | 313 | |
| All other investing, net | | | (1,352) | | (1,352) |
| Net cash provided by/(used in) investing activities | 20,677 | (152) | (36,835) | 313 | (15,997) |
| Cash flows from financing activities | | | | | |
| Additions to long-term debt | | | 192 | | 192 |
| Reductions in long-term debt | | | (27) | | (27) |
| Additions/(reductions) in short-term debt net | | | (202) | | (202) |
| Cash dividends | (6,031) | | (278) | 278 | (6,031) |
| Net ExxonMobil shares sold/(acquired) | (17,035) | | | | (17,035) |
| Net intercompany financing activity | | | 163 | (163) | |
| All other financing, net | 79 | 150 | (364) | (150) | (285) |
| Net cash provided by/(used in) financing activities | (22,987) | 150 | (516) | (35) | (23,388) |
| Effects of exchange rate changes on cash | | | 486 | | 486 |
| Increase/(decrease) in cash and cash equivalents | \$ (3,864) | \$ | \$ (15,101) | \$ | \$ (18,965) |
| Condensed consolidated statement of cash flows for nine months ended September 30, 2008 | | | | | |
| Cash provided by/(used in) operating activities | \$ 25,019 | \$ 29 | \$ 46,979 | \$ (22,786) | \$ 49,241 |
| Cash flows from investing activities | | | | | |
| Additions to property, plant and equipment | (1,489) | | (12,504) | | (13,993) |
| Sales of long-term assets | 138 | | 4,064 | | 4,202 |
| Net intercompany investing | 9,600 | (130) | (9,647) | 177 | |
| All other investing, net | | | (3,081) | | (3,081) |
| Net cash provided by/(used in) investing activities | 8,249 | (130) | (21,168) | 177 | (12,872) |
| Cash flows from financing activities | | | | | |
| Additions to long-term debt | | | 177 | | 177 |
| Reductions in long-term debt | | | (152) | | (152) |
| Additions/(reductions) in short-term debt net | 29 | | 265 | | 294 |
| Cash dividends | (6,040) | | (22,786) | 22,786 | (6,040) |
| Net ExxonMobil shares sold/(acquired) | (26,400) | | | | (26,400) |
| Net intercompany financing activity | | 1 | 76 | (77) | |
| All other financing, net | 161 | 100 | (664) | (100) | (503) |
| Net cash provided by/(used in) financing activities | (32,250) | 101 | (23,084) | 22,609 | (32,624) |
| Effects of exchange rate changes on cash | | | (1,052) | | (1,052) |

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

| | | | | | |
|--|----------|----|----------|----|----------|
| Increase/(decrease) in cash and cash equivalents | \$ 1,018 | \$ | \$ 1,675 | \$ | \$ 2,693 |
|--|----------|----|----------|----|----------|

-15-

Table of Contents**EXXON MOBIL CORPORATION****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**
FUNCTIONAL EARNINGS SUMMARY

| Earnings (U.S. GAAP) | Third Quarter | | First Nine Months | |
|--|-----------------------|------------------|-------------------|------------------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Upstream | | | | |
| United States | \$ 709 | \$ 1,879 | \$ 1,882 | \$ 5,544 |
| Non-U.S. | 3,303 | 9,092 | 9,445 | 24,224 |
| Downstream | | | | |
| United States | (203) | 978 | 134 | 1,669 |
| Non-U.S. | 528 | 2,035 | 1,836 | 4,068 |
| Chemical | | | | |
| United States | 315 | 257 | 477 | 643 |
| Non-U.S. | 561 | 830 | 1,116 | 2,159 |
| Corporate and financing | (483) | (241) | (1,660) | (907) |
| Net income attributable to ExxonMobil (U.S. GAAP) | \$ 4,730 | \$ 14,830 | \$ 13,230 | \$ 37,400 |
| Earnings per common share (dollars) | \$ 0.98 | \$ 2.86 | \$ 2.72 | \$ 7.13 |
| Earnings per common share - assuming dilution (dollars) | \$ 0.98 | \$ 2.85 | \$ 2.71 | \$ 7.09 |
| <u>Special items included in earnings</u> | | | | |
| Non-U.S. Upstream | | | | |
| Sale of German gas transportation business | \$ 0 | \$ 1,620 | \$ 0 | \$ 1,620 |
| Corporate and financing | | | | |
| Valdez litigation | \$ 0 | \$ (170) | \$ (140) | \$ (460) |

References in this discussion to total corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the income statement. Unless otherwise indicated, references to earnings, special items, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

REVIEW OF THIRD QUARTER 2009 RESULTS

Exxon Mobil Corporation reported third quarter 2009 earnings of \$4,730 million, down 68 percent or \$10,100 million from the third quarter of 2008. Earnings per share of \$0.98 were down 66 percent reflecting lower earnings and the benefit of the share purchase program. The third quarter of 2008 included a special gain of \$1,620 million from the sale of a natural gas transportation business in Germany and a special charge of \$170 million related to the Valdez punitive damages award. Earnings for the third quarter of 2009 did not include any special items.

Despite ongoing global economic weakness and reduced demand for products, we continued our robust investment program and delivered strong results. We are well-positioned for continued production growth with projects such as QatarGas, RasGas and Gorgon LNG which will contribute additional long plateau production for decades and provide ExxonMobil with a strong foundation.

ExxonMobil's industry leading financial strength has allowed us to continue to invest across the economic cycle focusing on world class opportunities. Our commitment to a disciplined and long term focused investment strategy sets ExxonMobil apart from its competitors. In addition to funding our capital and operating programs, we distributed \$2.0 billion in dividends and purchased \$4.0 billion of ExxonMobil common stock during the third quarter, which reduced shares outstanding by 1.2 percent.

Table of Contents

Earnings in the first nine months of 2009 of \$13,230 million decreased \$24,170 million from 2008. Earnings per share decreased 62 percent to \$2.71, reflecting lower earnings and the continued reduction in the number of shares outstanding. Earnings for 2009 included a special charge of \$140 million for interest related to the Valdez punitive damages award. Earnings for 2008 included a special gain of \$1,620 million from the sale of a natural gas transportation business in Germany and special charges of \$460 million related to the Valdez punitive damages award.

While continuing to be impacted by lower commodity prices and weak product margins, we maintained our focus on operational excellence and invested \$19 billion through the first three quarters of the year to develop new energy supplies. The Corporation distributed a total of \$22.0 billion to shareholders in the first nine months of 2009 through dividends and share purchases to reduce shares outstanding. Dividends per share of \$1.24 increased 8 percent.

| | Third Quarter | | First Nine Months | |
|--------------------------|-----------------------|------------------|-------------------|------------------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Upstream earnings | | | | |
| United States | \$ 709 | \$ 1,879 | \$ 1,882 | \$ 5,544 |
| Non-U.S. | 3,303 | 9,092 | 9,445 | 24,224 |
| Total | \$ 4,012 | \$ 10,971 | \$ 11,327 | \$ 29,768 |

Special items included in earnings**Non-U.S. Upstream**

Sale of German gas transportation business \$ 0 \$ 1,620 \$ 0 \$ 1,620

Upstream earnings of \$4,012 million in the third quarter of 2009 were down \$6,959 million from 2008. Lower crude oil and natural gas realizations accounted for the majority of the decline, reducing earnings approximately \$4.9 billion while higher operating costs reduced earnings approximately \$300 million. The third quarter of 2008 included a special gain of \$1,620 million from the sale of a natural gas transportation business in Germany.

Oil-equivalent production increased by 3 percent over the third quarter of 2008 with contributions from major start-ups of world-class assets including Qatargas 2, Train 5 and Ras Laffan 3, Train 6 in Qatar. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was up about 5 percent.

Liquids production totaled 2,335 kbd (thousands of barrels per day), up 45 kbd from the third quarter of 2008. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was up over 5 percent, as increased production from projects in the United States and Kazakhstan was partly offset by field decline.

Third quarter natural gas production was 8,129 mcf (millions of cubic feet per day), up 309 mcf from 2008. New production volumes from project additions in Qatar and the United States were partly offset by maintenance in Europe.

Earnings from U.S. Upstream operations were \$709 million, \$1,170 million lower than the third quarter of 2008. Non-U.S. Upstream earnings were \$3,303 million, down \$5,789 million from last year.

Upstream earnings were \$11,327 million in the first nine months of 2009, down \$18,441 million from 2008. Lower crude oil and natural gas realizations decreased earnings approximately \$15.8 billion while higher operating costs reduced earnings about \$1.0 billion. A special gain of \$1,620 million from the sale of a natural gas transportation business in Germany was included in 2008.

On an oil-equivalent basis, production was essentially flat compared to the same period in 2008. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was up 1 percent.

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

Liquids production of 2,385 kbd remained flat with 2008. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was up over 2 percent, as new volumes from project additions in west Africa and the United States, and lower maintenance activity, were partly offset by field decline.

Natural gas production of 8,778 mcf decreased 64 mcf from 2008. Higher volumes from Qatar were more than offset by field decline.

Earnings from U.S. Upstream operations for 2009 were \$1,882 million, a decrease of \$3,662 million. Earnings outside the U.S. were \$9,445 million, down \$14,779 million.

Table of Contents

| | Third Quarter | | First Nine Months | |
|----------------------------|-----------------------|----------|-------------------|----------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Downstream earnings | | | | |
| United States | \$ (203) | \$ 978 | \$ 134 | \$ 1,669 |
| Non-U.S. | 528 | 2,035 | 1,836 | 4,068 |
| Total | \$ 325 | \$ 3,013 | \$ 1,970 | \$ 5,737 |

Downstream earnings of \$325 million in the third quarter of 2009 were down \$2,688 million from the third quarter of 2008. Lower refining margins drove the decline, reducing earnings \$2.6 billion. Petroleum product sales of 6,301 kbd were 387 kbd lower than last year's third quarter, mainly reflecting asset sales and lower demand.

The U.S. Downstream recorded a loss of \$203 million, down \$1,181 million from the third quarter of 2008. Non-U.S. Downstream earnings of \$528 million were \$1,507 million lower than last year.

Downstream earnings of \$1,970 million in the first nine months of 2009 were \$3,767 million lower than 2008. Weaker margins decreased earnings approximately \$2.8 billion. Lower volumes and refinery optimization due to weaker demand reduced earnings about \$500 million while higher operating costs resulted in a \$300 million decline in earnings. Petroleum product sales of 6,407 kbd decreased from 6,761 kbd in 2008, mainly reflecting asset sales and lower demand.

U.S. Downstream earnings were \$134 million, down \$1,535 million. Non-U.S. Downstream earnings were \$1,836 million, \$2,232 million lower than last year.

| | Third Quarter | | First Nine Months | |
|--------------------------|-----------------------|----------|-------------------|----------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Chemical earnings | | | | |
| United States | \$ 315 | \$ 257 | \$ 477 | \$ 643 |
| Non-U.S. | 561 | 830 | 1,116 | 2,159 |
| Total | \$ 876 | \$ 1,087 | \$ 1,593 | \$ 2,802 |

Chemical earnings of \$876 million in the third quarter of 2009 were \$211 million lower than the third quarter of 2008. Weaker margins drove the decline, reducing earnings \$170 million. Third quarter prime product sales of 6,356 kt (thousands of metric tons) were 296 kt higher than the prior year primarily due to the absence of last year's hurricane impacts.

Chemical earnings of \$1,593 million in the first nine months of 2009 decreased \$1,209 million from 2008. Weaker margins reduced earnings by approximately \$500 million while lower volumes reduced earnings about \$400 million. Unfavorable foreign exchange effects decreased earnings by \$200 million. Prime product sales of 18,150 kt were down 1,206 kt from 2008.

Table of Contents

| | Third Quarter | | First Nine Months | |
|---|-----------------------|----------|-------------------|----------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Corporate and financing earnings | \$ (483) | \$ (241) | \$ (1,660) | \$ (907) |

Special items included in earnings

Corporate and financing

Valdez litigation

| | | | |
|------|----------|----------|----------|
| \$ 0 | \$ (170) | \$ (140) | \$ (460) |
|------|----------|----------|----------|

Corporate and financing expenses of \$483 million in the third quarter of 2009 were up \$242 million due mainly to lower interest income partially offset by the absence of the Valdez interest charge in 2008.

Corporate and financing expenses in the first nine months of 2009 of \$1,660 million were up \$753 million from 2008, mainly due to lower interest income partially offset by a lower Valdez litigation charge in the current year.

LIQUIDITY AND CAPITAL RESOURCES

| | Third Quarter | | First Nine Months | |
|--|-----------------------|-----------|-------------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Net cash provided by/(used in) | | | | |
| Operating activities | | | \$ 19,934 | \$ 49,241 |
| Investing activities | | | (15,997) | (12,872) |
| Financing activities | | | (23,388) | (32,624) |
| Effect of exchange rate changes | | | 486 | (1,052) |
| Increase/(decrease) in cash and cash equivalents | | | \$ (18,965) | \$ 2,693 |
| Cash and cash equivalents (at end of period) | | | \$ 12,472 | \$ 36,674 |
| Cash flow from operations and asset sales | | | | |
| Net cash provided by operating activities (U.S. GAAP) | \$ 8,827 | \$ 14,403 | \$ 19,934 | \$ 49,241 |
| Sales of subsidiaries, investments and property, plant and equipment | 172 | 2,630 | 1,083 | 4,202 |
| Cash flow from operations and asset sales | \$ 8,999 | \$ 17,033 | \$ 21,017 | \$ 53,443 |

Because of the ongoing nature of our asset management and divestment program, we believe it is useful for investors to consider asset sales proceeds together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities.

Total cash and cash equivalents of \$12.5 billion at the end of the third quarter of 2009 compared to \$36.7 billion at the end of the third quarter of 2008.

Cash provided by operating activities totaled \$19,934 million for the first nine months of 2009, \$29,307 million lower than 2008. The major source of funds was net income including noncontrolling interests of \$13,519 million, adjusted for the noncash provision of \$8,724 million for depreciation and depletion, both of which decreased. In the 2008 period, the effects of higher prices on payments of accounts and other payables and collection of accounts receivable and the timing of income tax payments added to cash provided by operating activities. All other items net in 2009 included \$4.1 billion of pension fund contributions, consistent with previous disclosures. For additional details, see the Condensed Consolidated Statement of Cash Flows on page 5.

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

Investing activities for the first nine months of 2009 used net cash of \$15,997 million compared to \$12,872 million in the prior year. Spending for additions to property, plant and equipment increased \$1,735 million to \$15,728 million. Proceeds from asset divestments of \$1,083 million in 2009 were lower, mainly attributable to the absence of the sale of the German natural gas transportation business in 2008. Sales of investments in marketable securities in the current period, compared to purchases in 2008, are reflected in the change in other investing activities.

Table of Contents

Cash flow from operations and asset sales in the third quarter of 2009 of \$9.0 billion, including asset sales of \$0.2 billion, decreased \$8.0 billion from the comparable 2008 period. Cash flow from operations and asset sales in the first nine months of 2009 of \$21.0 billion, including asset sales of \$1.1 billion, decreased \$32.4 billion from 2008.

Net cash used in financing activities of \$23,388 million in the first nine months of 2009 was \$9,236 million lower reflecting a lower level of purchases of shares of ExxonMobil stock.

During the third quarter of 2009, Exxon Mobil Corporation purchased 61 million shares of its common stock for the treasury at a gross cost of \$4.2 billion. These purchases included \$4.0 billion to reduce the number of shares outstanding, with the balance used to offset shares issued in conjunction with the company's benefit plans and programs. Shares outstanding were reduced from 4,806 million at the end of the second quarter to 4,747 million at the end of the third quarter.

Gross share purchases through the first nine months of 2009 were \$17.3 billion, reducing shares outstanding by 4.6 percent. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.

The Corporation distributed to shareholders a total of \$6.0 billion in the third quarter of 2009 and \$22.0 billion in the first nine months of 2009 through dividends and share purchases to reduce shares outstanding.

Total debt of \$9.6 billion at September 30, 2009, compared to \$9.4 billion at year-end 2008. The Corporation's debt to total capital ratio was 7.9 percent at the end of the third quarter of 2009 compared to 7.4 percent at year-end 2008.

Although the Corporation issues long-term debt from time to time and maintains a revolving commercial paper program, internally generated funds are expected to cover the majority of its near-term financial requirements.

The Corporation, as part of its ongoing asset management program, continues to evaluate its mix of assets for potential upgrade. Because of the ongoing nature of this program, dispositions will continue to be made from time to time which will result in either gains or losses.

In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007, a subsidiary of the Venezuelan National Oil Company (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil affiliates holding a 41.67 percent ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a mixed enterprise and an increase in PdVSA's or one of its affiliate's ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms for the formation of the mixed enterprise within a specified period of time, the government would directly assume the activities carried out by the joint venture. ExxonMobil refused to accede to the terms proffered by the government, and on June 27, 2007, the government expropriated ExxonMobil's 41.67 percent interest in the Cerro Negro Project.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Disputes. An affiliate of ExxonMobil has also filed an arbitration under the rules of the International Chamber of Commerce against PdVSA and a PdVSA affiliate for breach of their contractual obligations under certain Cerro Negro Project agreements. At this time, the net impact of this matter on the Corporation's consolidated financial results cannot be reasonably estimated. However, the Corporation does not expect the resolution to have a material effect upon the Corporation's operations or financial condition. ExxonMobil's remaining net book investment in Cerro Negro producing assets is about \$750 million.

Table of Contents**TAXES**

| | Third Quarter | | First Nine Months | |
|----------------------------------|-----------------------|------------------|-------------------|------------------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Income taxes | \$ 4,333 | \$ 11,327 | \$ 11,052 | \$ 31,155 |
| <i>Effective income tax rate</i> | 50% | 44% | 48% | 47% |
| Sales-based taxes | 6,805 | 9,327 | 18,927 | 27,297 |
| All other taxes and duties | 9,729 | 11,856 | 27,442 | 35,760 |
| Total | \$ 20,867 | \$ 32,510 | \$ 57,421 | \$ 94,212 |

Income, sales-based and all other taxes and duties for the third quarter of 2009 of \$20,867 million were lower than 2008. In the third quarter of 2009 income tax expense declined to \$4,333 million reflecting the lower level of earnings and the effective income tax rate was 50 percent, compared to \$11,327 million and 44 percent, respectively, in the prior year period. Sales-based taxes and all other taxes and duties decreased in 2009 reflecting lower prices and foreign exchange effects.

Income, sales-based and all other taxes and duties for the first nine months of 2009 of \$57,421 million were lower than 2008. In the first nine months of 2009 income tax expense declined to \$11,052 million reflecting the lower level of earnings and the effective income tax rate was 48 percent, compared to \$31,155 million and 47 percent, respectively, in the prior year period. Sales-based taxes and all other taxes and duties decreased in 2009 reflecting lower prices and foreign exchange effects.

CAPITAL AND EXPLORATION EXPENDITURES

| | Third Quarter | | First Nine Months | |
|---|-----------------------|-----------------|-------------------|------------------|
| | 2009 | 2008 | 2009 | 2008 |
| | (millions of dollars) | | | |
| Upstream (including exploration expenses) | \$ 4,907 | \$ 5,277 | \$ 14,178 | \$ 14,629 |
| Downstream | 831 | 844 | 2,294 | 2,575 |
| Chemical | 747 | 721 | 2,335 | 2,084 |
| Other | 8 | 11 | 22 | 26 |
| Total | \$ 6,493 | \$ 6,853 | \$ 18,829 | \$ 19,314 |

Capital and exploration expenditures were \$6.5 billion in the third quarter of 2009, down 5 percent from 2008, reflecting the impacts of a stronger U.S. dollar.

Capital and exploration expenditures were \$18.8 billion in the first nine months of 2009, down 3 percent versus 2008 due to the stronger U.S. dollar. Capital and exploration expenditures for full year 2008 were \$26.1 billion and are expected to range from \$25 billion to \$30 billion for the next several years. Actual spending could vary depending on the progress of individual projects.

FORWARD-LOOKING STATEMENTS

Edgar Filing: EXXON MOBIL CORP - Form 10-Q

Statements in this report relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project plans, costs, timing, and capacities; capital and exploration expenditures; and share purchase levels, could differ materially due to factors including: changes in long-term oil or gas prices or other market or economic conditions affecting the oil and gas industry; completion of repair projects as planned; unforeseen technical difficulties; political events or disturbances; reservoir performance; the outcome of commercial negotiations; wars and acts of terrorism or sabotage; changes in technical or operating conditions; and other factors discussed under the heading

Factors Affecting Future Results on our website and in Item 1A of ExxonMobil's 2008 Form 10-K. We assume no duty to update these statements as of any future date.

Table of Contents**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Information about market risks for the nine months ended September 30, 2009, does not differ materially from that discussed under Item 7A of the registrant's Annual Report on Form 10-K for 2008.

Item 4. Controls and Procedures

As indicated in the certifications in Exhibit 31 of this report, the Corporation's chief executive officer, principal financial officer and principal accounting officer have evaluated the Corporation's disclosure controls and procedures as of September 30, 2009. Based on that evaluation, these officers have concluded that the Corporation's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Corporation in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that allows for timely decisions regarding required disclosures and are effective in ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There were no changes during the Corporation's last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

PART II. OTHER INFORMATION**Item 1. Legal Proceedings**

The Corporation reported in November 2008 certain incidents of acid gas flaring at its refinery in Baytown, Texas pursuant to the Corporation's 2005 consent decree with the U.S. Environmental Protection Agency (EPA) et al., entered by the U.S. District Court for the Northern District of Illinois, relating to the EPA's New Source Review Enforcement Initiative. The Corporation reported these incidents as covered by the force majeure provisions of the Consent Decree, but the EPA responded on September 30, 2009, with a demand for stipulated penalties pursuant to the Consent Decree of \$385,000. The Corporation is preparing a response to the penalty demand.

The Louisiana Department of Environmental Quality (LDEQ) issued a Consolidated Compliance Order & Notice of Potential Penalty to the Corporation's Baton Rouge, Louisiana refinery on March 7, 2008, relating to alleged noncompliance with leak detection and repair (LDAR) requirements for fugitive emission components in certain refinery equipment. The refinery self-disclosed these issues to the LDEQ and continues to conduct leak detection and monitoring activities pursuant to its LDAR plan. Although the LDEQ will not propose a specific penalty until the refinery completes its corrective action steps, it is believed at this time that the potential penalty could exceed \$100,000.

Regarding a matter reported in the Corporation's second quarter 2009 Form 10-Q, between the dates of June 16 and June 23, 2009, single-count criminal informations alleging violations of 16 U.S.C. Sections 703 and 707 of the Migratory Bird Treaty Act were filed by the U.S. government against Exxon Mobil Corporation in the U.S. District Courts of Colorado, Kansas, Wyoming, Western District of Oklahoma and Northern District of Texas. These informations were consolidated for resolution in the U.S. District Court of Colorado. The U.S. Government and the company entered into a plea agreement intended to resolve the consolidated matter, which was approved by the court on August 12, 2009. Under the plea agreement, Exxon Mobil Corporation pled guilty to the five individual informations alleging misdemeanor violations of 16 U.S.C. Section 703 and 707(a) of the Migratory Bird Treaty Act and agreed to the following: (1) a term of probation of three years; (2) to fund and implement an environmental compliance plan for the three year probationary period; (3) to pay an aggregate fine of \$400,000 directed to the North American Wetlands Conservation Fund (\$80,000 per jurisdiction for wetlands conservation work in each jurisdiction); (4) to pay a special assessment of \$250; and (5) to pay \$200,000 in community service payments (\$40,000 in Colorado to the Pauline S. Schnegas Foundation and \$40,000 for each remaining jurisdiction to the National Fish and Wildlife Foundation).

Table of Contents

In September 2009, purported shareholder derivative petitions captioned *Dragoone v. Boskin, et al.* and *Tropiano v. Boskin, et al.* were filed in the District Court of Dallas County, Texas, naming certain current and former directors as defendants and ExxonMobil as a nominal defendant. The petitions claim that the individual defendants breached their fiduciary duties by, among other things, allegedly failing to properly supervise the management of land leases overlaying hydrocarbon resources in the Point Thomson Unit on the Northern Slope of Alaska. The petitions also allege that the individual defendants caused the company to make materially false and misleading statements concerning the leases and caused the waste of corporate assets. The petitions seek damages from the individual defendants in favor of ExxonMobil, equitable relief to remedy their alleged breaches, and costs and expenses of the action.

In October 2009, a purported shareholder complaint captioned *Resnik v. Boskin et al.*, alleging direct and derivative claims, was filed in the United States District Court for the District of New Jersey, naming the present directors, the named executive officers (as defined in SEC regulations) and ExxonMobil as defendants. The complaint alleges that ExxonMobil made materially false and misleading statements and omissions concerning the tax deductibility of certain incentive compensation paid to the named executive officers under ExxonMobil's 2003 Incentive Program. The complaint seeks the distribution to stockholders of corrective disclosure, stockholder reapproval of the program, an injunction against payments under the program to the named executive officers, damages from the individual defendants in favor of ExxonMobil, and costs and expenses of the action.

Refer to the relevant portions of note 3 on pages 6 and 7 of this Quarterly Report on Form 10-Q for further information on legal proceedings.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchase of Equity Securities for Quarter Ended September 30, 2009

| Period | Total Number Of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number Of Shares that May Yet Be Purchased Under the Plans or Programs |
|-----------------|----------------------------------|------------------------------|--|--|
| July, 2009 | 21,935,315 | \$ 68.78 | 21,935,315 | |
| August, 2009 | 19,623,432 | \$ 69.36 | 19,623,432 | |
| September, 2009 | 19,598,447 | \$ 69.54 | 19,598,447 | |
| Total | 61,157,194 | \$ 69.21 | 61,157,194 | (See Note 1) |

Note 1 On August 1, 2000, the Corporation announced its intention to resume purchases of shares of its common stock for the treasury both to offset shares issued in conjunction with company benefit plans and programs and to gradually reduce the number of shares outstanding. The announcement did not specify an amount or expiration date. The Corporation has continued to purchase shares since this announcement and to report purchased volumes in its quarterly earnings releases. In its most recent earnings release dated October 29, 2009, the Corporation stated that share purchases to reduce shares outstanding are anticipated to equal \$2.0 billion in the fourth quarter of 2009. Purchases may be made in both the open market and through negotiated transactions, and purchases may be increased, decreased or discontinued at any time without prior notice.

Table of Contents

Item 6. Exhibits

| Exhibit | Description |
|----------------|--|
| 10(iii)(f.4) | Standing resolution for non-employee director cash fees dated October 28, 2009 (incorporated by reference to Exhibit 99.1 to the Registrant's Report on Form 8-K on October 28, 2009). |
| 31.1 | Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Chief Executive Officer. |
| 31.2 | Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Financial Officer. |
| 31.3 | Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Accounting Officer. |
| 32.1 | Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Chief Executive Officer. |
| 32.2 | Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Financial Officer. |
| 32.3 | Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Accounting Officer. |
| 101 | Interactive Data Files. |

Table of Contents

EXXON MOBIL CORPORATION

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EXXON MOBIL CORPORATION

Date: November 5, 2009

By: /s/ Patrick T. Mulva
Name: Patrick T. Mulva
Title: Vice President, Controller and Principal
Accounting Officer

-25-

Table of Contents

INDEX TO EXHIBITS

| Exhibit | Description |
|----------------|--|
| 10(iii)(f.4) | Standing resolution for non-employee director cash fees dated October 28, 2009 (incorporated by reference to Exhibit 99.1 to the Registrant's Report on Form 8-K on October 28, 2009). |
| 31.1 | Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Chief Executive Officer. |
| 31.2 | Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Financial Officer. |
| 31.3 | Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Accounting Officer. |
| 32.1 | Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Chief Executive Officer. |
| 32.2 | Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Financial Officer. |
| 32.3 | Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Accounting Officer. |
| 101 | Interactive Data Files. |