

MVB FINANCIAL CORP

Form 10-Q

May 01, 2019

MVB FINANCIAL CORP Accelerated

Filer10-Q3/31/20192019Q1FALSEFALSETRUE0001277902--12-311,0001,00020,00020,0007837831120,000,00020,000,000

[Table of Contents](#)

**UNITED STATES  
SECURITIES AND  
EXCHANGE  
COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT  
PURSUANT TO SECTION 13  
or 15(d) OF THE  
SECURITIES EXCHANGE  
ACT OF 1934**

For the quarterly period ended March  
31, 2019

or

**TRANSITION REPORT  
UNDER SECTION 13 or  
15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period  
from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 000-50567

**MVB Financial  
Corp.**

(Exact name of registrant as specified in  
its charter)

**West  
Virginia**                      **20-0034461**

(State or  
other  
jurisdiction  
of  
incorporation  
or  
organization)                      (I.R.S.  
Employer  
Identification  
No.)

**301  
Virginia  
Avenue,  
Fairmont,**

**WV**

(Address of principal executive offices) (Zip Code)

**(304) 363-4800**

Registrant's telephone number, including area code

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	Accelerated filer	Non-accelerated filer	Smaller reporting company	Emerging growth company
-------------------------	-------------------	-----------------------	---------------------------	-------------------------

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark if the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

As of April 30, 2019, the Registrant had 11,640,843 shares of common stock outstanding with a par value of \$1.00 per share.

Table of Contents**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I</u></b> <b><u>FINANCIAL INFORMATION</u></b>	<b><u>3</u></b>
<b><u>Item 1</u></b> <b><u>Financial Statements</u></b>	<b><u>3</u></b>
<u>Consolidated Balance Sheets</u>	<u>3</u>
<u>Consolidated Statements of Income</u>	<u>4</u>
<u>Consolidated Statements of Comprehensive Income</u>	<u>5</u>
<u>Consolidated Statements of Changes in Stockholders' Equity</u>	<u>6</u>
<u>Consolidated Statements of Cash Flows</u>	<u>7</u>
<u>Notes to the Consolidated Financial Statements</u>	<u>8</u>
<b><u>Item 2</u></b> <b><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	<b><u>37</u></b>
<b><u>Item 3</u></b> <b><u>Quantitative and Qualitative Disclosures About Market Risk</u></b>	<b><u>52</u></b>
<b><u>Item 4</u></b> <b><u>Controls and Procedures</u></b>	<b><u>53</u></b>
<b><u>PART II</u></b> <b><u>OTHER INFORMATION</u></b>	<b><u>54</u></b>
<b><u>Item 1</u></b> <b><u>Legal Proceedings</u></b>	<b><u>54</u></b>

<u>Item</u> <u>1A</u>	<u>Risk Factors</u>	<u>54</u>
<u>Item 2</u>	<u>Unregistered Sales</u> <u>of Equity</u> <u>Securities and Use</u> <u>of Proceeds</u>	<u>54</u>
<u>Item 3</u>	<u>Defaults Upon</u> <u>Senior Securities</u>	<u>54</u>
<u>Item 4</u>	<u>Mine Safety</u> <u>Disclosures</u>	<u>54</u>
<u>Item 5</u>	<u>Other Information</u>	<u>54</u>
<u>Item 6</u>	<u>Exhibits</u>	<u>54</u>
	<u>SIGNATURES</u>	<u>54</u>

Table of Contents**PART I – FINANCIAL INFORMATION****Item 1 – Financial Statements****MVB Financial Corp. and Subsidiaries****Consolidated Balance Sheets**

(Unaudited) (Dollars in thousands except per share data)

	March 31, 2019 (Unaudited)	December 31, 2018 (Note 1)
<b>ASSETS</b>		
Cash and cash equivalents:		
Cash and due from banks	\$ 15,185	\$ 14,747
Interest bearing balances with banks	2,773	7,474
Total cash and cash equivalents	17,958	22,221
Certificates of deposit with other banks	14,778	14,778
Investment Securities:		
Securities available-for-sale, at fair value	224,741	221,614
Equity securities	9,841	9,599
Loans held for sale	65,955	75,807
Loans:	1,341,218	1,304,366
Less: Allowance for loan losses	(11,242)	(10,939)
Net Loans	1,329,976	1,293,427
Premises and equipment	25,922	26,545
Bank owned life insurance	34,128	34,291
Accrued interest receivable and other assets	48,129	34,207
Goodwill	18,480	18,480
<b>TOTAL ASSETS</b>	<b>\$ 1,789,908</b>	<b>\$ 1,750,969</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Deposits:		
Noninterest bearing	\$ 236,086	\$ 213,597
Interest bearing	1,194,573	1,095,557
Total deposits	1,430,659	1,309,154
Accrued interest payable and other liabilities	33,416	17,706
Repurchase agreements	12,553	14,925
FHLB and other borrowings	114,884	214,887

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

Subordinated debt	17,524	17,524
Total liabilities	1,609,036	1,574,196
STOCKHOLDERS' EQUITY		
Preferred stock, par value \$1,000; 20,000 authorized; 783 issued in 2019 and 2018, respectively (See Footnote 7)	7,834	7,834
Common stock, par value \$1; 20,000,000 shares authorized; 11,665,870 shares issued and 11,614,793 shares outstanding in 2019 and 11,658,370 shares issued and 11,607,293 shares outstanding in 2018	11,666	11,658
Additional paid-in capital	117,408	116,897
Retained earnings	50,937	48,274
Accumulated other comprehensive loss	(5,889)	(6,806)
Treasury stock, 51,077 shares, at cost	(1,084)	(1,084)
Total stockholders' equity	180,872	176,773
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,789,908	\$ 1,750,969

See accompanying notes to unaudited consolidated financial statements.

Table of ContentsMVB Financial Corp. and Subsidiaries**Consolidated Statements of Income**

(Unaudited) (Dollars in thousands except per share data)

	<b>Three Months Ended March 31</b>	
	<b>2019</b>	<b>2018</b>
<b>INTEREST INCOME</b>		
Interest and fees on loans	\$ 17,662	\$ 13,291
Interest on deposits with other banks	122	90
Interest on investment securities - taxable	879	895
Interest on tax exempt loans and securities	960	778
Total interest income	19,623	15,054
<b>INTEREST EXPENSE</b>		
Interest on deposits	4,123	2,298
Interest on repurchase agreements	14	19
Interest on FHLB and other borrowings	1,229	714
Interest on subordinated debt	285	558
Total interest expense	5,651	3,589
NET INTEREST INCOME	13,972	11,465
Provision for loan losses	300	474
Net interest income after provision for loan losses	13,672	10,991
<b>NONINTEREST INCOME</b>		
Service charges on deposit accounts	315	185
Income on bank owned life insurance	525	218
Interchange and debit card transaction fees	141	150
Mortgage fee income	6,670	6,563
Gain on sale of portfolio loans	55	212

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

Insurance and investment services income	156	164	
(Loss) gain on sale of available-for-sale securities, net	(118)	326	
Gain on derivatives, net	450	584	
Commercial swap fee income	80	413	
Holding gain (loss) on equity securities	180	(30)	
Other operating income	311	254	
Total noninterest income	8,765	9,039	
NONINTEREST EXPENSES			
Salary and employee benefits	11,734	10,473	
Occupancy expense	1,185	1,049	
Equipment depreciation and maintenance	854	784	
Data processing and communications	988	835	
Mortgage processing	809	892	
Marketing, contributions, and sponsorships	214	347	
Professional fees	828	745	
Printing, postage, and supplies	135	165	
Insurance, tax, and assessment expense	505	390	
Travel, entertainment, dues, and subscriptions	690	648	
Other operating expenses	506	411	
Total noninterest expense	18,448	16,739	
Income before income taxes	3,989	3,291	
Income tax expense	797	697	
Net income	\$ 3,192	\$ 2,594	
Preferred dividends	121	121	
Net income available to common shareholders	\$ 3,071	\$ 2,473	



Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

Earnings per share - basic	\$ 0.26	\$ 0.24
Earnings per share - diluted	\$ 0.26	\$ 0.23
Cash dividends declared	\$ 0.035	\$ 0.025
Weighted average shares outstanding - basic	11,607,543	10,474,138
Weighted average shares outstanding - diluted	13,177,281	12,714,353

See accompanying notes to unaudited consolidated financial statements.

4

---

Table of Contents**MVB Financial Corp. and Subsidiaries****Consolidated Statements of Comprehensive Income**

(Unaudited) (Dollars in thousands)

	<b>Three Months Ended March 31</b>	
	<b>2019</b>	<b>2018</b>
Net Income	\$ 3,192	\$ 2,594
Other comprehensive income (loss):		
Unrealized holding gains (losses) on securities available-for-sale	1,859	(4,448)
Income tax effect	(502)	1,201
Reclassification adjustment for loss (gain) recognized in income	118	(326)
Income tax effect	(32)	88
Change in defined benefit pension plan	(263)	—
Income tax effect	71	—
Carrying Value Adjustment - Investment hedge	(458)	—
Income tax effect	124	—
Total other comprehensive income (loss)	917	(3,485)
Comprehensive income (loss)	\$ 4,109	\$ (891)

See accompanying notes to unaudited consolidated financial statements.

Table of ContentsMVB Financial Corp. and Subsidiaries**Consolidated Statements of Changes in Stockholders' Equity**

(Unaudited) (Dollars in thousands except per share data)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss)	Treasury Stock	Total Stockholders' Equity
January 1, 2018	\$ 7,834	\$ 10,496	\$ 98,698	\$ 37,236	\$ (2,988)	\$ (1,084)	\$ 150,192
Net Income	—	—	—	2,594	—	—	2,594
Other comprehensive loss	—	—	—	—	(3,485)	—	(3,485)
Cash dividends paid (\$0.025 per common share)	—	—	—	(263)	—	—	(263)
Dividends on preferred stock	—	—	—	(121)	—	—	(121)
Stock based compensation	—	—	244	—	—	—	244
Common stock options exercised	—	94	1,166	—	—	—	1,260
Stranded AOCI (See Note 2)	—	—	—	646	(646)	—	—
Mark to Market on equity positions held at December 31, 2017 (See Note 2)	—	—	—	98	(98)	—	—
Balance March 31, 2018	\$ 7,834	\$ 10,590	\$ 100,108	\$ 40,190	\$ (7,217)	\$ (1,084)	\$ 150,421
January 1, 2019	\$ 7,834	\$ 11,658	\$ 116,897	\$ 48,274	\$ (6,806)	\$ (1,084)	\$ 176,773
Net Income	—	—	—	3,192	—	—	3,192
Other comprehensive income	—	—	—	—	917	—	917
Cash dividends paid (\$0.035 per common share)	—	—	—	(408)	—	—	(408)
Dividends on preferred	—	—	—	(121)	—	—	(121)

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

stock														
Stock based compensation	—	—	425	—	—	—	—	—	425					
Common stock options exercised	—	8	86	—	—	—	—	—	94					
Balance March 31, 2019	\$	7,834	\$	11,666	\$	117,408	\$	50,937	\$	(5,889)	\$	(1,084)	\$	180,872

See accompanying notes to unaudited consolidated financial statements.

Table of Contents**MVB Financial Corp. and Subsidiaries****Consolidated Statements of Cash Flows**

(Unaudited) (Dollars in thousands)

	<b>,Three Months Ended March 31</b>	
	<b>2019</b>	<b>2018</b>
<b>OPERATING ACTIVITIES</b>		
Net Income	\$ 3,192	\$ 2,594
Adjustments to reconcile net income to net cash provided by operating activities:		
Net amortization and accretion of investments	280	361
Net amortization of deferred loan costs	72	16
Provision for loan losses	300	474
Depreciation and amortization	759	741
Stock based compensation	425	244
Loans originated for sale	(239,160)	(238,935)
Proceeds of loans sold	255,682	261,012
Mortgage fee income	(6,670)	(6,563)
Gain on sale of securities	(33)	(326)
Loss on sale of securities	151	—
Gain on sale of portfolio loans	(55)	(212)
Income on bank owned life insurance	(525)	(218)
Deferred taxes	21	(51)
Amortization of operating lease right-of-use asset	20	—
Other, net	(1,534)	(3,924)
Net cash provided by operating activities	12,925	15,213
<b>INVESTING ACTIVITIES</b>		
Purchases of investment securities available-for-sale	(20,400)	(14,859)
Maturities/paydowns of investment securities available-for-sale	5,236	7,364
Sales of investment securities	13,694	680

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

available-for-sale		
Purchases of premises and equipment	(115)	(506)
Net increase in loans	(36,866)	(51,321)
Purchases of restricted bank stock	(6,119)	(5,901)
Redemptions of restricted bank stock	8,352	3,797
Proceeds from sale of other real estate owned	97	181
Proceeds from death benefit of bank owned life insurance policies	688	—
Purchase of equity securities	(450)	—
Net cash used in investing activities	(35,883)	(60,565)
<b>FINANCING ACTIVITIES</b>		
Net increase in deposits	121,505	(5,673)
Net decrease in repurchase agreements	(2,372)	(1,727)
Net change in short-term FHLB & other borrowings	(99,982)	67,421
Principal payments on FHLB & other borrowings	(21)	(12,220)
Common stock options exercised	94	1,260
Cash dividends paid on common stock	(408)	(263)
Cash dividends paid on preferred stock	(121)	(121)
Net cash provided by financing activities	18,695	48,677
(Decrease) increase in cash and cash equivalents	(4,263)	3,325
Cash and cash equivalents at beginning of period	22,221	20,305
Cash and cash equivalents at end of period	\$ 17,958	\$ 23,630
<b>Supplemental disclosure of cash flow information:</b>		
Loans transferred to other real estate owned	\$ 63	\$ 720

Initial recognition of operating lease right-of-use assets	12,935	—
Initial recognition of operating lease liabilities	15,659	—
Cash payments for:		
Interest on deposits, repurchase agreements and borrowings	\$ 6,136	\$ 3,635
Income taxes	—	87

See accompanying notes to unaudited consolidated financial statements.

7

---

Table of Contents

Notes to the Consolidated Financial Statements

**Note 1 – Summary of Significant Accounting Policies**

Nature of Operations

MVB Financial Corp. (“the Company”) is a financial holding company and was organized in 2003. MVB operates principally through its wholly-owned subsidiary, MVB Bank, Inc. (“MVB Bank”). MVB Bank’s operating subsidiaries include Potomac Mortgage Group (“PMG” which began doing business under the registered trade name “MVB Mortgage”), MVB Insurance, LLC (“MVB Insurance”), and MVB Community Development Corporation (“CDC”).

Principles of Consolidation and Basis of Presentation

These consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information and with instructions to Form 10-Q. Accordingly, they do not include all the information and footnotes required by GAAP for annual year-end financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal, recurring nature. The consolidated balance sheet as of December 31, 2018 has been derived from audited financial statements included in the Company’s 2018 filing on Form 10-K. Operating results for the three months ended March 31, 2019 are not necessarily indicative of the results that may be expected for the year ending December 31, 2019.

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States and practices in the banking industry. The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Estimates, such as the allowance for loan losses, are based upon known facts and circumstances. Estimates are revised by management in the period such facts and circumstances change. Actual results could differ from those estimates. All significant inter-company accounts and transactions have been eliminated in consolidation.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been omitted. These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the company’s December 31, 2018, Form 10-K filed with the Securities and Exchange Commission (the “SEC”).

In certain instances, amounts reported in prior periods’ consolidated financial statements have been reclassified to conform to the current presentation.

Information is presented in these notes with dollars expressed in thousands, unless otherwise noted or specified.

Accounting Changes

On January 1, 2019, the Company adopted ASU 2016-02, *Leases (Topic 842)*. This pronouncement requires that lessees and lessors recognize lease assets and lease liabilities on the balance sheet and disclose key information about leasing arrangements. ASU 2016-02 provides for a modified retrospective transition approach requiring lessees to recognize and measure leases on the balance sheet at the beginning of either the earliest period presented or as of the beginning of the period of adoption with the option to elect certain practical expedients. The Company has elected to apply ASU 2016-02 as of the beginning of the period (January 1, 2019) and has not restated comparative periods. Of the optional practical expedients available under ASU 2016-02, all have been adopted. Upon adoption, the Company recognized right-of-use assets and related lease liabilities totaling \$12.9 million and \$15.7 million, respectively.



Certain of the Company's leases contain options to renew the lease; however, some of these renewal options are not included in the calculation of the lease liabilities as they are not reasonably expected to be exercised. The Company's leases do not contain residual value guarantees or material variable lease payments, and the Company does not have any material restrictions or covenants imposed by leases that would impact the Company's ability to pay dividends or cause the Company to incur additional financial obligations.

The Company has made an accounting policy election to not apply the recognition requirements in Topic 842 to short-term leases. The Company has also elected to use the practical expedient to make an accounting policy election for property leases to include both lease and non-lease components as a single component and account for as a lease.

Table of Contents

The Company's leases are not complex; therefore, there were no significant assumptions or judgments made in applying the requirements of Topic 842, including the determination of whether the contracts contained a lease, the allocation of consideration in the contracts between lease and non-lease components, and the determination of the discount rates for the leases.

**Note 2 – Recent Accounting Pronouncements**

In February 2018, the Financial Accounting Standards Board (“FASB”) issued ASU 2018-02, *Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*. This update requires a reclassification from accumulated other comprehensive income (“AOCI”) to retained earnings for stranded tax effects resulting from the newly enacted federal corporate income tax rate in the Tax Reform Act, which was enacted on December 22, 2017. The Tax Reform Act included a reduction to the corporate income tax rate from 34 percent to 21 percent effective January 1, 2018. The amendments in the ASU are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company elected to early adopt ASU 2018-02 during the first quarter of 2018 and elected to reclassify the income tax effects of the Tax Reform Act from AOCI to retained earnings. The amount of the reclassification is the difference between the historical corporate income tax rate and the newly enacted 21 percent corporate income tax rate, which amounted to \$646 thousand.

In August 2017, the FASB issued ASU 2017-12, *Targeted Improvements to Accounting for Hedging Activities*, which amends the existing hedge accounting model and expands an entity’s ability to hedge nonfinancial and financial risk components and reduce complexity in fair value hedges of interest-rate risk. The ASU eliminates the requirement to separately measure and report hedge ineffectiveness and generally requires the entire change in the fair value of a hedging instrument to be presented in the same income statement line as the hedged item. The ASU also changes certain documentation and assessment requirements and modifies the accounting for components excluded from the assessment of hedge effectiveness. This ASU is effective for public business entities for fiscal years beginning after December 15, 2018, with early adoption permitted. The Company adopted this ASU in accordance with paragraph ASC 815-20-65-3 subpart C. The adoption of this ASU did not have a significant impact on the Company’s financial condition, results of operations and consolidated financial statements. The Company can now employ additional hedging strategies as described above, including the ability to apply fair value hedge accounting to a specified pool of assets by excluding the portion of the hedged items related to prepayments, defaults and other events. This allows the Company to better align its accounting and the financial reporting of its hedging activities with their economic objectives thereby reducing the earnings volatility resulting from these hedging activities.

In March 2017, the FASB issued ASU 2017-08, *Receivables – Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities*. This ASU amends guidance on the amortization period of premiums on certain purchased callable debt securities. Specifically, the amendments shorten the amortization period of premiums on certain purchased callable debt securities to the earliest call date. The amendments affect all entities that hold investments in callable debt securities that have an amortized cost basis in excess of the amount that is repayable by the issuer at the earliest call date (that is, at a premium). For public companies, this update is effective for fiscal years beginning after December 15, 2018, including all interim periods within those fiscal years. The adoption of this guidance was not material to the consolidated financial statements, as it is our current policy to amortize premiums of investment securities to the earliest call date.

In January 2017, the FASB issued ASU 2017-04, *Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*. Topic 350, Intangibles – Goodwill and Other (Topic 350), currently requires an entity that has not elected the private company alternative for goodwill to perform a two-step test to determine the amount, if any, of goodwill impairment. In Step 1, an entity compares the fair value of a reporting unit with its carrying amount, including goodwill. If the carrying amount of the reporting unit exceeds its fair value, the entity performs Step 2 and compares the implied fair value of goodwill with the carrying amount of that goodwill for that reporting unit. An

impairment charge equal to the amount by which the carrying amount of goodwill for the reporting unit exceeds the implied fair value of that goodwill is recorded, limited to the amount of goodwill allocated to that reporting unit to address concerns over the cost and complexity of the two-step goodwill impairment test. The amendments in this Update remove the second step of the test. An entity will apply a one-step quantitative test and record the amount of goodwill impairment as the excess of a reporting unit's carrying amount over its fair value, not to exceed the total amount of goodwill allocated to the reporting unit. The new guidance does not amend the optional qualitative assessment of goodwill impairment. For public companies, this update will be effective for fiscal years beginning after December 15, 2019, including all interim periods within those fiscal years. The adoption of this guidance will not have a material impact on the consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. The new guidance replaces the incurred loss impairment methodology in current GAAP with an

9

---

Table of Contents

expected credit loss methodology and requires consideration of a broader range of information to determine credit loss estimates. Financial assets measured at amortized cost will be presented at the net amount expected to be collected by using an allowance for credit losses. Purchased credit impaired loans will receive an allowance account at the acquisition date that represents a component of the purchase price allocation. Credit losses relating to available-for-sale debt securities will be recorded through an allowance for credit losses, with such allowance limited to the amount by which fair value is below amortized cost. The guidance is effective for fiscal years beginning after December 15, 2019 and interim periods within those fiscal years. The Company has formed an implementation team led by the CFO, that also includes other lines of business and functions within the Company. The Company has also engaged a third party to assist with a data gap analysis and will utilize the data to determine the impact of the pronouncement. Additionally, the Company has researched and acquired software to assist in the development of models that can meet the requirements of the new guidance. While this standard may potentially have a material impact on the Company's consolidated financial statements, we are still in the process of completing our evaluation.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. Among other things, in the amendments in ASU 2016-02, lessees will be required to recognize the following for all leases (with the exception of short-term leases) at the commencement date: (1) A lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (2) A right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged. Certain targeted improvements were made to align, where necessary, lessor accounting with the lessee accounting model and Topic 606, Revenue from Contracts with Customers. The amendments in this ASU are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. ASU 2016-02 initially required transition using a modified retrospective approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. In July 2018, the FASB issued ASU 2018-11, *Leases (Topic 842) - Targeted Improvements*, which, among other things, provides an additional transition method that would allow entities to not apply the guidance in ASU 2016-02 in the comparative periods presented in the financial statements and instead recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. In December 2018, the FASB also issued ASU 2018-20, *Leases (Topic 842) - Narrow Scope Improvements*, for Lessors which provides certain policy elections and changes lessor accounting for sales and similar taxes and certain lessor costs. Upon the adoption of ASU 2016-02, ASU 2018-11, and ASU 2018-20 on January 1, 2019, the Company recognized right-of-use assets and related lease liabilities totaling \$12.9 million and \$15.7 million, respectively. The initial balance sheet gross up upon adoption was primarily related to operating leases of certain real estate properties and financing leases of certain office equipment. The Company has no material subleases or leasing arrangements for which it is the lessor of property or equipment. The Company applied certain practical expedients provided under ASU 2016-02 whereby the Company did reassess (i) whether any expired or existing contracts are or contain leases, (ii) the lease classification for any expired or existing leases, and (iii) initial direct costs for any existing leases. The Company did not apply the recognition requirements of ASU 2016-02 to any short-term leases (as defined by related accounting guidance). The Company accounted for lease and non-lease components separately because such amounts are readily determinable under our lease contracts and because this election resulted in a lower impact on our balance sheet. The Company utilized the modified-retrospective transition approach prescribed by ASU 2018-11. See Note 5, "Premises and Equipment" of the Notes to the Consolidated Financial Statements, included in Item 1, Financial Statements, of this Quarterly Report on Form 10-Q.

In January 2016, the FASB issued ASU 2016-01, *Accounting for Financial Instruments - Overall: Classification and Measurement (Subtopic 825-10)*. Amendments within ASU 2016-01 that relate to non-public entities have been excluded from this presentation. The amendments in this ASU 2016-01 address the following: 1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a

similar investment of the same issuer; 2) simplify the impairment assessment of equity investments without readily-determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; 3) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; 4) require entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; 5) require separate presentation in other comprehensive income for the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; 6) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and 7) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. The amendments are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. The Company

---

10

Table of Contents

adopted this guidance in the first quarter of 2018. The adoption of ASU 2016-01 on January 1, 2018 did not have a material impact on the Company's Consolidated Financial Statements. In accordance with 4) above, the Company discloses the fair value of its loan portfolio on a quarterly basis using an exit price notion. See Note 7, "Fair Value of Financial Instruments" of the Notes to the Consolidated Financial Statements, included in Item 1, Financial Statements, of this Quarterly Report on Form 10-Q.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The new revenue pronouncement creates a single source of revenue guidance for all companies in all industries and is more principles-based than current revenue guidance. The pronouncement provides a five-step model for a company to recognize revenue when it transfers control of goods or services to customers at an amount that reflects the consideration to which it expects to be entitled in exchange for those goods or services. The five steps are: (1) identify the contract with the customer, (2) identify the separate performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the separate performance obligations and (5) recognize revenue when each performance obligation is satisfied. The Company evaluated the impact of this standard on individual customer contracts, while management evaluated the impact of this standard on the broad categories of its customer contracts and revenue streams. The Company determined that this standard did not have a material impact on its consolidated financial statements because revenue related to financial instruments, including loans and investment securities are not in scope of these updates. Loan interest income, investment interest income, insurance services revenue and BOLI are accounted for under other U.S. GAAP standards and out of scope of ASC 606 revenue standard. The Company also completed an evaluation of certain costs related to customer contracts and revenue streams to determine whether such costs should be presented as expenses or contra-revenue (i.e., gross versus net). Based on the evaluation, the Company determined that the classification of certain debit and credit card related costs should change (i.e., costs previously recorded as expense are now recorded as contra-revenue). This classification change resulted in immaterial changes to both revenue and expense. The Company adopted the revenue recognition standard and its related amendments as of January 1, 2018 utilizing the modified retrospective approach. Since there was no net income impact upon adoption of the new guidance, a cumulative effect adjustment to opening retained earnings was not deemed necessary. Consistent with the modified retrospective approach, the Company did not adjust prior period amounts for the debit and credit card related cost reclassifications noted above.

**Note 3 – Investment Securities**

There were no held-to-maturity securities at March 31, 2019 or December 31, 2018.

Amortized cost and fair values of investment securities available-for-sale at March 31, 2019 are summarized as follows:

<b>(Dollars in thousands)</b>	<b>Amortized Cost</b>	<b>Unrealized Gain</b>	<b>Unrealized Loss</b>	<b>Fair Value</b>
U. S. Agency securities	\$ 67,631	\$ —	\$ (1,043)	\$ 66,588
U.S. Sponsored Mortgage-backed securities	49,223	1	(1,453)	47,771
Municipal securities	100,253	241	(487)	100,007
Total debt securities	217,107	242	(2,983)	214,366
Other securities	10,294	98	(17)	10,375
Total investment securities available-for-sale	\$ 227,401	\$ 340	\$ (3,000)	\$ 224,741

Amortized cost and fair values of investment securities available-for-sale at December 31, 2018 are summarized as follows:

<b>(Dollars in thousands)</b>	<b>Amortized Cost</b>	<b>Unrealized Gain</b>	<b>Unrealized Loss</b>	<b>Fair Value</b>
U. S. Agency securities	\$ 79,041	\$ 14	\$ (1,625)	\$ 77,430
U.S. Sponsored Mortgage-backed securities	52,154	—	(2,039)	50,115
Municipal securities	84,747	206	(1,192)	83,761
Total debt securities	215,942	220	(4,856)	211,306
Other securities	10,308	68	(68)	10,308
Total investment securities available-for-sale	\$ 226,250	\$ 288	\$ (4,924)	\$ 221,614

Table of Contents

The following table summarizes amortized cost and fair values of debt securities by maturity:

(Dollars in thousands)	March 31, 2019	
	Available for sale	
	Amortized Cost	Fair Value
Within one year	\$ 11,085	\$ 11,280
After one year, but within five	31,156	30,716
After five years, but within ten	23,163	22,725
After ten years	151,703	149,645
Total	\$ 217,107	\$ 214,366

Investment securities with a carrying value of \$58.3 million at March 31, 2019, were pledged to secure public funds, repurchase agreements, and potential borrowings at the Federal Reserve discount window.

The Company's investment portfolio includes securities that are in an unrealized loss position as of March 31, 2019, the details of which are included in the following table. Although these securities, if sold at March 31, 2019 would result in a pretax loss of \$3.0 million, the Company has no intent to sell the applicable securities at such fair values, and maintains the Company has the ability to hold these securities until all principal has been recovered. Management does not intend to sell these securities and it is unlikely that the Company will be required to sell these securities before recovery of their amortized cost basis. Declines in the fair values of these securities can be traced to general market conditions which reflect the prospect for the economy as a whole. When determining other-than-temporary impairment on securities, the Company considers such factors as adverse conditions specifically related to a certain security or to specific conditions in an industry or geographic area, the time frame securities have been in an unrealized loss position, the Company's ability to hold the security for a period of time sufficient to allow for anticipated recovery in value, whether or not the security has been downgraded by a rating agency, and whether or not the financial condition of the security issuer has severely deteriorated. As of March 31, 2019, the Company considers all securities with unrealized loss positions to be temporarily impaired, and consequently, does not believe the Company will sustain any material realized losses as a result of the current temporary decline in fair value.

The following table discloses investments in an unrealized loss position at March 31, 2019:

(Dollars in thousands)	Less than 12 months		12 months or more	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
U.S. Agency securities (51)	\$ 6,898	\$ (70)	\$ 59,690	\$ (973)
U.S. Sponsored Mortgage-backed securities (39)	—	—	45,326	(1,453)
Municipal securities (55)	523	(7)	29,130	(480)
Other securities (2)	—	—	1,018	(17)
	\$ 7,421	\$ (77)	\$ 135,164	\$ (2,923)

The following table discloses investments in an unrealized loss position at December 31, 2018:



Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

(Dollars in thousands) Description and number of positions	Less than 12 months		12 months or more	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
U.S. Agency securities (54)	\$ 9,762	\$ (123)	\$ 63,740	\$ (1,502)
U.S. Sponsored Mortgage-backed securities (42)	2,360	(32)	47,755	(2,007)
Municipal securities (78)	5,936	(46)	35,955	(1,146)
Other securities (2)	2,452	(48)	1,018	(20)
	\$ 20,510	\$ (249)	\$ 148,468	\$ (4,675)

For the three-month periods ended March 31, 2019 and 2018, the Company sold investments available-for-sale of \$13.7 million and \$680 thousand, respectively. These sales resulted in gross gains of \$33 thousand and \$326 thousand and gross losses of \$151 thousand and \$0 thousand, respectively.

For the three months ended March 31, 2019, the Company recognized an unrealized holding gain of \$180 thousand on equity securities held as of March 31, 2019, which was recorded in noninterest income in the consolidated statements of income.

Table of Contents

For the three months ended March 31, 2018, the Company recognized an unrealized holding loss of \$30 thousand on equity securities held as of March 31, 2018, which was recorded in noninterest income in the consolidated statements of income.

**Note 4 – Loans and Allowance for Loan Losses**

The components of loans in the Consolidated Balance Sheets at March 31, 2019 and December 31, 2018, were as follows:

(Dollars in thousands)	March 31, 2019	December 31, 2018
Commercial and Non-Residential Real Estate	\$ 962,064	\$ 941,033
Residential Real Estate	310,713	294,929
Home Equity	58,675	59,015
Consumer	9,469	9,605
Total Loans	\$ 1,340,921	\$ 1,304,582
Deferred loan origination fees and costs, net	297	(216)
Loans receivable	\$ 1,341,218	\$ 1,304,366

All loan origination fees and direct loan origination costs are deferred and recognized over the life of the loan.

An allowance for loan losses (“ALL”) is maintained to absorb losses from the loan portfolio. The ALL is based on management’s continuing evaluation of the risk characteristics and credit quality of the loan portfolio, assessment of current economic conditions, diversification and size of the portfolio, adequacy of collateral, past and anticipated loss experience, and the amount of non-performing loans.

The Bank’s methodology for determining the ALL is based on the requirements of ASC Section 310-10-35 for loans individually evaluated for impairment (discussed above) and ASC Subtopic 450-20 for loans collectively evaluated for impairment, as well as the Interagency Policy Statements on the Allowance for Loan and Lease Losses and other bank regulatory guidance. The total of the two components represents the Bank’s ALL. The Bank’s methodology allows for the analysis of certain impaired loans in homogeneous pools, rather than on an individual basis, when those loans are below specific thresholds based on outstanding principal balance. More specifically, residential mortgage loans, home equity lines of credit, and consumer loans, when considered impaired, are evaluated collectively for impairment by applying allocation rates derived from the Bank’s historical losses specific to impaired loans. Total collectively evaluated impaired loans were \$1.8 million and \$1.7 million, while the related reserves were \$187 thousand and \$218 thousand as of March 31, 2019 and December 31, 2018.

Loans that are collectively evaluated for impairment are analyzed with general allowances being made as appropriate. For general allowances, historical loss trends are used in the estimation of losses in the current portfolio. These historical loss amounts are modified by qualified factors.

The segments described below in the impaired loans by class table, which are based on the federal call code assigned to each loan, provide the starting point for the ALL analysis. Company and bank management tracks the historical net charge-off activity at the call code level. A historical charge-off factor is calculated utilizing a defined number of consecutive historical quarters. All pools currently utilize a rolling 12 quarters.

“Pass” rated credits are segregated from “Criticized” credits for the application of qualitative factors. Loans in the criticized pools, which possess certain qualities or characteristics that may lead to collection and loss issues, are closely monitored by management and subject to additional qualitative factors.

Company and Bank management have identified a number of additional qualitative factors which it uses to supplement the historical charge-off factor because these factors are likely to cause estimated credit losses associated with the existing loan pools to differ from historical loss experience. The additional factors that are evaluated quarterly and updated using information obtained from internal, regulatory, and governmental sources are: lending policies and procedures, nature and volume of the portfolio, experience and ability of lending management and staff, volume and severity of problem credits, conclusion of loan reviews, audits, and exams, changes in the value of underlying collateral, effect of concentrations of credit from a loan type, industry and/or geographic standpoint, changes in economic and business conditions consumer sentiment, and other external factors. The combination of historical charge-off and qualitative factors are then weighted for each risk grade. These weightings are determined internally based upon the likelihood of loss as a loan risk grading deteriorates.

Table of Contents

To estimate the liability for off-balance sheet credit exposures, Bank management analyzed the portfolios of letters of credit, non-revolving lines of credit, and revolving lines of credit, and based its calculation on the expectation of future advances of each loan category. Letters of credit were determined to be highly unlikely to advance since they are generally in place only to ensure various forms of performance of the borrowers. In the Bank's history, there have been no letters of credit drawn upon. In addition, many of the letters of credit are cash secured and do not warrant an allocation. Non-revolving lines of credit were determined to be highly likely to advance as these are typically construction lines. Meanwhile, the likelihood of revolving lines of credit advancing varies with each individual borrower. Therefore, the future usage of each line was estimated based on the average line utilization of the revolving line of credit portfolio as a whole.

Once the estimated future advances were calculated, an allocation rate, which was derived from the Bank's historical losses and qualitative environmental factors, was applied in the similar manner as those used for the allowance for loan loss calculation. The resulting estimated loss allocations were totaled to determine the liability for unfunded commitments related to these loans, which Management considers necessary to anticipate potential losses on those commitments that have a reasonable probability of funding. As of March 31, 2019 and December 31, 2018, the liability for unfunded commitments related to loans held for investment was \$284 thousand.

Bank management reviews the loan portfolio on a quarterly basis using a defined, consistently applied process in order to make appropriate and timely adjustments to the ALL. When information confirms all or part of specific loans to be uncollectible, these amounts are promptly charged off against the ALL.

The ALL is based on estimates, and actual losses will vary from current estimates. Management believes that the granularity of the homogeneous pools and the related historical loss ratios and other qualitative factors, as well as the consistency in the application of assumptions, result in an ALL that is representative of the risk found in the components of the portfolio at any given date.

The following tables summarize the primary segments of the ALL, segregated into the amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for impairment as of March 31, 2019:

<b>(Dollars in thousands)</b>	<b>Commercial</b>	<b>Residential</b>	<b>Home Equity</b>	<b>Consumer</b>	<b>Total</b>
January 1, 2019	\$ 8,605	\$ 1,405	\$ 684	\$ 245	\$ 10,939
Charge-offs	—	—	—	—	—
Recoveries	—	1	1	1	3
Provision (recovery)	259	11	19	11	300
ALL balance at March 31, 2019	\$ 8,864	\$ 1,417	\$ 704	\$ 257	\$ 11,242
Individually evaluated for impairment	\$ 1,123	\$ —	\$ —	\$ —	\$ 1,123
Collectively evaluated for impairment	\$ 7,741	\$ 1,417	\$ 704	\$ 257	\$ 10,119

The following table summarizes the primary segments of the Company loan portfolio as of March 31, 2019:

<b>(Dollars in thousands)</b>	<b>Commercial</b>	<b>Residential</b>	<b>Home Equity</b>	<b>Consumer</b>	<b>Total</b>
	\$ 9,914	\$ 2,890	\$ 121	\$ 36	\$ 12,961

Individually evaluated for impairment					
Collectively evaluated for impairment	952,150	307,823	58,554	9,433	1,327,960
Total Loans	962,064	310,713	58,675	9,469	1,340,921

The following tables summarize the primary segments of the ALL, segregated into the amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for impairment as of March 31, 2018:

<b>(Dollars in thousands)</b>	<b>Commercial</b>	<b>Residential</b>	<b>Home Equity</b>	<b>Consumer</b>	<b>Total</b>
January 1, 2018	\$ 7,804	\$ 1,119	\$ 705	\$ 250	\$ 9,878
Charge-offs	(324)	(11)	—	(21)	(356)
Recoveries	2	9	56	4	71
Provision	516	60	(68)	(34)	474
ALL balance at March 31, 2018	\$ 7,998	\$ 1,177	\$ 693	\$ 199	\$ 10,067
Individually evaluated for impairment	\$ 915	\$ —	\$ —	\$ —	\$ 915
Collectively evaluated for impairment	\$ 7,083	\$ 1,177	\$ 693	\$ 199	\$ 9,152

Table of Contents

The following table summarizes the primary segments of the Company loan portfolio as of March 31, 2018:

(Dollars in thousands)	Commercial	Residential	Home Equity	Consumer	Total
Individually evaluated for impairment	\$ 12,957	\$ 1,707	\$ 44	\$ 43	\$ 14,751
Collectively evaluated for impairment	811,668	258,806	59,482	11,866	1,141,822
Total Loans	\$ 824,625	\$ 260,513	\$ 59,526	\$ 11,909	\$ 1,156,573

Loans are considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in evaluating impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. The Company evaluates residential mortgage loans, home equity lines of credit, and consumer loans in homogeneous pools, rather than on an individual basis, when each of those loans are below specific thresholds based on outstanding principal balance. Such loans that individually exceed these thresholds are evaluated individually for impairment. The Chief Credit Officer identifies these loans individually by monitoring the delinquency status of the Bank's portfolio. Once identified, the Bank's ongoing communications with the borrower allow Management to evaluate the significance of the payment delays and the circumstances surrounding the loan and the borrower.

Once the determination has been made that a loan is impaired, the amount of the impairment is measured using one of 3 valuation methods: (a) the present value of expected future cash flows discounted at the loan's effective interest rate; (b) the loan's observable market price; or (c) the fair value of the collateral less selling costs. The method is selected on a loan-by-loan basis, with management primarily utilizing the fair value of collateral method. The evaluation of the need and amount of a specific allocation of the allowance and whether a loan can be removed from impairment status is made on a quarterly basis.

Table of Contents

The following table presents impaired loans by class, segregated by those for which a specific allowance was required and those for which a specific allowance was not necessary as of March 31, 2019 and December 31, 2018:

(Dollars in thousands)	Impaired Loans with Specific Allowance			Impaired Loans with No Specific Allowance		Total Impaired Loans
	Recorded Investment	Related Allowance	Recorded Investment	Recorded Investment	Unpaid Principal Balance	
<b>March 31, 2019</b>						
Commercial						
Commercial Business	\$ 4,925	\$ 744	\$ 616	\$ 5,541	\$ 5,566	
Commercial Real Estate	1,826	374	343	2,169	2,227	
Acquisition & Development	1,787	5	417	2,204	3,583	
Total Commercial	8,538	1,123	1,376	9,914	11,376	
Residential	—	—	2,890	2,890	2,915	
Home Equity	—	—	121	121	126	
Consumer	—	—	36	36	36	
Total Impaired Loans	\$ 8,538	\$ 1,123	\$ 4,423	\$ 12,961	\$ 14,453	
<b>December 31, 2018</b>						
Commercial						
Commercial Business	\$ 4,885	\$ 668	\$ 387	\$ 5,272	\$ 5,292	
Commercial Real Estate	1,842	375	396	2,238	2,300	
Acquisition & Development	—	—	2,224	2,224	3,601	
Total Commercial	6,727	1,043	3,007	9,734	11,193	
Residential	—	—	2,831	2,831	2,882	
Home Equity	—	—	123	123	123	
Consumer	—	—	90	90	316	
Total Impaired Loans	\$ 6,727	\$ 1,043	\$ 6,051	\$ 12,778	\$ 14,514	

Impaired loans have increased by \$183 thousand, or 1.4%, during the three months ended March 31, 2019. This change is the net effect of multiple factors, including the identification of \$328 thousand of impaired loans, the foreclosure of a commercial development loan which required the reclassification of \$63 thousand to other real estate owned, the classification of \$50 thousand to performing loans based on improved repayment performance, and normal loan amortization.

The following table presents the average recorded investment in impaired loans and related interest income recognized for the periods indicated:

Three Months Ended March 31, 2019

Three Months Ended  
March 31, 2018

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

(Dollars in thousands)	Average Investment in Impaired Loans	Interest Income Recognized on Accrual Basis	Interest Income Recognized on Cash Basis	Average Investment in Impaired Loans	Interest Income Recognized on Accrual Basis	Interest Income Recognized on Cash Basis
Commercial						
Commercial Business	\$ 3,608	\$ —	\$ —	\$ 4,525	\$ 38	\$ 53
Commercial Real Estate	4,038	40	39	7,431	21	23
Acquisition & Development	2,215	31	29	1,837	—	—
Total Commercial	9,861	71	68	13,793	59	76
Residential	2,858	3	3	1,747	5	48
Home Equity	122	1	1	65	—	—
Consumer	79	—	—	132	—	—
Total	\$ 12,920	\$ 75	\$ 72	\$ 15,737	\$ 64	\$ 124

As of March 31, 2019, the Bank's other real estate owned balance totaled \$2.1 million. The Bank held twelve foreclosed residential real estate properties representing \$877 thousand, or 42%, of the total balance of other real estate owned. These



Table of Contents

properties are held as a result of the foreclosures of primarily two commercial loan relationships, one of which included two properties for a total of \$294 thousand, while the other included seven properties for a total of \$174 thousand. The three remaining residential real estate properties, totaling \$409 thousand, were result of the foreclosure of three unrelated borrowers. The remaining \$1.2 million, or 58%, of other real estate owned is the result of the foreclosure of three unrelated commercial development loans. There are three additional consumer mortgage loans collateralized by residential real estate properties in the process of foreclosure. The total recorded investment in these loans was \$270 thousand as of March 31, 2019. These loans are included in the table above and have no specific allowance allocated to them.

Bank management uses a nine-point internal risk rating system to monitor the credit quality of the overall loan portfolio. The first six categories are considered not criticized and are aggregated as “Pass” rated. The criticized rating categories utilized by management generally follow bank regulatory definitions. The Special Mention category includes assets that are currently protected but are potentially weak, resulting in an undue and unwarranted credit risk, but not to the point of justifying a Substandard classification. Loans in the Substandard category have well-defined weaknesses that jeopardize the liquidation of the debt and have a distinct possibility that some loss will be sustained if the weaknesses are not corrected. Any portion of a loan that has been or is expected to be charged off is placed in the Loss category.

To help ensure that risk ratings are accurate and reflect the present and future capacity of borrowers to repay a loan as agreed, the Bank has a structured loan rating process with several layers of internal and external oversight. Generally, consumer and residential mortgage loans are included in the Pass categories unless a specific action, such as past due status, bankruptcy, repossession, or death occurs to raise awareness of a possible credit event. The Bank’s Chief Credit Officer is responsible for the timely and accurate risk rating of the loans in the portfolio at origination and on an ongoing basis. The Credit Department ensures that a review of all commercial relationships of one million dollars or greater is performed annually.

Review of the appropriate risk grade is included in both the internal and external loan review process, and on an ongoing basis. The Bank has an experienced Credit Department that continually reviews and assesses loans within the portfolio. The Bank engages an external consultant to conduct independent loan reviews on at least an annual basis. Generally, the external consultant reviews larger commercial relationships or criticized relationships. The Bank’s Credit Department compiles detailed reviews, including plans for resolution, on loans classified as Substandard on a quarterly basis. Loans in the Special Mention and Substandard categories that are collectively evaluated for impairment are given separate consideration in the determination of the allowance.

Table of Contents

The following table represents the classes of the loan portfolio summarized by the aggregate Pass and the criticized categories of Special Mention, Substandard and Doubtful within the internal risk rating system as of March 31, 2019 and December 31, 2018:

(Dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	Total
<b>March 31, 2019</b>					
Commercial					
Commercial Business	\$ 463,995	\$ 6,238	\$ 6,318	\$ —	\$ 476,551
Commercial Real Estate	382,037	4,985	2,513	—	389,535
Acquisition & Development	92,822	177	2,854	125	95,978
Total Commercial	938,854	11,400	11,685	125	962,064
Residential	306,347	2,573	1,675	118	310,713
Home Equity	57,767	870	38	—	58,675
Consumer	9,287	164	18	—	9,469
Total Loans	\$ 1,312,255	\$ 15,007	\$ 13,416	\$ 243	\$ 1,340,921
<b>December 31, 2018</b>					
Commercial					
Commercial Business	\$ 432,589	\$ 5,290	\$ 5,652	\$ —	\$ 443,531
Commercial Real Estate	371,309	2,071	2,181	—	375,561
Acquisition & Development	118,754	179	2,879	129	121,941
Total Commercial	922,652	7,540	10,712	129	941,033
Residential	290,602	2,608	1,600	119	294,929
Home Equity	58,100	876	39	—	59,015
Consumer	9,359	164	19	63	9,605
Total Loans	\$ 1,280,713	\$ 11,188	\$ 12,370	\$ 311	\$ 1,304,582

Management further monitors the performance and credit quality of the loan portfolio by analyzing the age of the portfolio as determined by the length of time a recorded payment is past due.

A loan that has deteriorated and requires additional collection efforts by the Bank could warrant non-accrual status. A thorough review is presented to the Chief Credit Officer and/or the MLC, as required with respect to any loan which is in a collection process and to make a determination as to whether the loan should be placed on non-accrual status. The placement of loans on non-accrual status is subject to applicable regulatory restrictions and guidelines. Generally, loans should be placed in non-accrual status when the loan reaches 90 days past due, when it becomes likely the borrower cannot or will not make scheduled principal or interest payments, when full repayment of principal and interest is not expected, or when the loan displays potential loss characteristics. Normally, all accrued interest is charged off when a loan is placed in non-accrual status, unless Management believes it is likely the accrued interest will be collected. Any payments subsequently received are applied to principal. To remove a loan from non-accrual status, all principal and interest due must be paid up to date and the Bank is reasonably sure of future satisfactory payment performance. Usually, this requires a six-month recent history of payments due. Removal of a loan from

non-accrual status will require the approval of the Chief Credit Officer and/or MLC.

18

---

Table of Contents

The following table presents the classes of the loan portfolio summarized by aging categories of performing loans and non-accrual loans as of March 31, 2019 and December 31, 2018:

(Dollars in thousands)	Current	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due	Total Loans	Non-Accrual	90+ Days Still Accruing
<b>March 31, 2019</b>								
Commercial								
Commercial Business	\$ 472,847	\$ 165	\$ 130	\$ 3,409	\$ 3,704	\$ 476,551	\$ 3,707	\$ —
Commercial Real Estate	389,336	199	—	—	199	389,535	333	—
Acquisition & Development	95,686	—	—	292	292	95,978	417	—
Total Commercial	957,869	364	130	3,701	4,195	962,064	4,457	—
Residential	307,936	2,384	50	343	2,777	310,713	2,506	—
Home Equity	58,457	193	25	—	218	58,675	83	—
Consumer	9,435	5	—	29	34	9,469	29	—
Total Loans	\$ 1,333,697	\$ 2,946	\$ 205	\$ 4,073	\$ 7,224	\$ 1,340,921	\$ 7,075	\$ —
<b>December 31, 2018</b>								
Commercial								
Commercial Business	\$ 432,097	\$ 6,380	\$ 1,746	\$ 3,308	\$ 11,434	\$ 443,531	\$ 3,684	\$ —
Commercial Real Estate	374,880	681	—	—	681	375,561	385	—
Acquisition & Development	121,644	—	—	297	297	121,941	426	—
Total Commercial	928,621	7,061	1,746	3,605	12,412	941,033	4,495	—
Residential	291,665	1,000	760	1,504	3,264	294,929	2,442	—
Home Equity	58,575	400	40	—	440	59,015	84	—
Consumer	9,485	28	10	82	120	9,605	82	—
Total Loans	\$ 1,288,346	\$ 8,489	\$ 2,556	\$ 5,191	\$ 16,236	\$ 1,304,582	\$ 7,103	\$ —

Troubled Debt Restructurings

The restructuring of a loan is considered a troubled debt restructuring (“TDR”) if both (i) the borrower is experiencing financial difficulties and (ii) the creditor has granted a concession. Concessions may include interest rate reductions or below market interest rates, principal forgiveness, restructuring amortization schedules and other actions intended to minimize potential losses. At March 31, 2019 and December 31, 2018, the Bank had specific reserve allocations for TDR’s of \$484 thousand and \$439 thousand, respectively.

Loans considered to be troubled debt restructured loans totaled \$8.2 million and \$8.0 million as of March 31, 2019 and December 31, 2018, respectively. Of these totals, \$4.5 million and \$4.2 million, respectively, represent accruing

troubled debt restructured loans and represent 35% and 27%, respectively of total impaired loans. Meanwhile, as of March 31, 2019, \$3.7 million represents three loans to two borrowers that have defaulted under the restructured terms. Two of the three loans, totaling \$417 thousand, are commercial acquisition and development loans that were considered TDR's due to extended interest only periods and/or unsatisfactory repayment structures once transitioned to principal and interest payments. The third loan, to an unrelated borrower, is a \$3.3 million commercial term loan which was previously considered a TDR due to multiple interest only periods being provided. This loan defaulted during the three months ended September 30, 2018. The default is due to delayed payments stemming from ongoing negotiations with respect to a third-party operator that is expected to provide a new source of reliable cash flow to service the required payments of this loan. These negotiations are expected to conclude in the second quarter of 2019. These borrowers have experienced continued financial difficulty and are considered non-performing loans as of March 31, 2019 and December 31, 2018.

A commercial loan in the amount of \$128 thousand was classified as impaired and as a TDR in the first quarter of 2018. Upon the identification of financial difficulties on the part of the borrower, this loan was modified to interest-only payments for a twelve-month period with the balance due at maturity. A commercial loan in the amount of \$268 thousand was classified as a TDR during the three months ended March 31, 2019. Upon the identification of financial difficulties on the part of the borrower, this loan was modified to a lower loan payment by lengthening the amortization period beyond what is typical for a commercial loan of this type. These loans have paid as agreed since they were renewed under modified terms.

19

---

Table of Contents

(Dollars in thousands)	Three Months Ended March 31, 2019				Three Months Ended March 31, 2018			
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment		
Commercial								
Commercial Business	1	\$ 268	\$ 267	1	\$ 128	\$ 128		
Commercial Real Estate	—	—	—	—	—	—		
Acquisition & Development	—	—	—	—	—	—		
Total Commercial	1	268	267	1	128	128		
Residential	—	—	—	—	—	—		
Home Equity	—	—	—	—	—	—		
Consumer	—	—	—	—	—	—		
Total	1	\$ 268	\$ 267	1	\$ 128	\$ 128		

<sup>1</sup> The pre-modification and post-modification balances represent the balances outstanding immediately before and after modification of the loan.

**Note 5 – Premises and Equipment**

The Company leases certain premises and equipment under operating and finance leases. At March 31, 2019, the Company had lease liabilities totaling \$15.7 million and right-of-use assets totaling \$12.9 million related to these leases. Lease liabilities and right-of-use assets are reflected in other liabilities and other assets, respectively. For the three months ended March 31, 2019, the weighted average remaining lease term for finance leases was 3.4 years and the weighted average discount rate used in the measurement of finance lease liabilities was 2.86%. For the three months ended March 31, 2019, the weighted average remaining lease term for operating leases was 12.3 years and the weighted average discount rate used in the measurement of operating lease liabilities was 3.52%.

Lease costs were as follows:

(Dollars in thousands)	Three Months Ended March 31, 2019
Amortization of right-of-use assets, finance leases	\$ 20
Interest on lease liabilities, finance leases	2
Operating lease cost	530
Short-term lease cost	25
Variable lease cost	10

Total lease cost	\$	587
------------------	----	-----

Rent expense for the three months ended March 31, 2018, prior to the adoption of ASU 2016-02, was \$512 thousand.

There were no sale and leaseback transactions, leveraged leases, or lease transactions with related parties during the three months ended March 31, 2019. At March 31, 2019, the Company had leases that had not commenced, but will create approximately \$2.4 million and \$4.1 million of additional lease liabilities and right-of-use assets, respectively, for the Company.

20

---

Table of Contents

Future minimum payments for finance leases and operating leases with initial or remaining terms of one year or more are as follows:

(Dollars in thousands)	March 31, 2019	
	Finance Leases	Operating Leases
2019	\$ 69	\$ 1,851
2020	66	1,753
2021	66	1,783
2022	27	1,655
2023	—	1,425
2024 and thereafter	—	11,050
Total future minimum lease payments	\$ 228	\$ 19,517
Less:		
Amounts representing interest	(10)	(4,048)
Present value of net future minimum lease payments	\$ 218	\$ 15,469

**Note 6 – Borrowed Funds**Short-term borrowings

Along with traditional deposits, the Bank has access to short-term borrowings from the FHLB, Federal Reserve discount window borrowings, and Fed Funds purchased from correspondent banks to fund its operations and investments. Short-term borrowings totaled \$112.4 million at March 31, 2019, compared to \$212.4 million at December 31, 2018.

Information related to short-term borrowings is summarized as follows:

(Dollars in thousands)	March 31, 2019	December 31, 2018
Balance at end of period	\$ 112,412	\$ 212,395
Average balance during the period	176,428	171,117
Maximum month-end balance	177,164	264,297
Weighted-average rate during the year	2.63 %	2.27 %
Weighted-average rate at end of period	2.70 %	2.62 %

Repurchase agreements



Along with traditional deposits, the Bank has access to securities sold under agreements to repurchase “repurchase agreements” with customers representing funds deposited by customers, on an overnight basis, that are collateralized by investment securities owned by the Company. Repurchase agreements with customers are included in borrowings section on the consolidated balance sheets. All repurchase agreements are subject to terms and conditions of repurchase/security agreements between the Company and the client and are accounted for as secured borrowings. The Company’s repurchase agreements reflected in liabilities consist of customer accounts and securities which are pledged on an individual security basis.

The Company monitors the fair value of the underlying securities on a monthly basis. Repurchase agreements are reflected at the amount of cash received in connection with the transaction and included in Securities sold under agreements to repurchase on the consolidated balance sheets. The primary risk with the Company’s repurchase agreements is market risk associated with the investments securing the transactions, as we may be required to provide additional collateral based on fair value changes of the underlying investments. Securities pledged as collateral under repurchase agreements are maintained with our safekeeping agents.

All of the Company’s repurchase agreements were overnight agreements at March 31, 2019 and December 31, 2018. These borrowings were collateralized with investment securities with a carrying value of \$13.0 million and \$15.4 million at March 31, 2019 and December 31, 2018, respectively, and were comprised of U.S. Government Agencies and Mortgage backed securities. Declines in the value of the collateral would require the Company to increase the amounts of securities pledged.

Repurchase agreements totaled \$12.6 million at March 31, 2019, compared to \$14.9 million at December 31, 2018.

Table of Contents

Information related to repurchase agreements is summarized as follows:

<b>(Dollars in thousands)</b>	<b>March 31, 2019</b>	<b>December 31, 2018</b>
Balance at end of period	\$ 12,553	\$ 14,925
Average balance during the period	14,206	18,536
Maximum month-end balance	14,655	20,903
Weighted-average rate during the year	0.38 %	0.30 %
Weighted-average rate at end of period	0.52 %	0.16 %

Long-term notes from the FHLB were as follows:

<b>(Dollars in thousands)</b>	<b>March 31, 2019</b>	<b>December 31, 2018</b>
Fixed interest rate notes, originating between October 2006 and April 2007, due between October 2021 and April 2022, interest of between 5.18% and 5.20% payable monthly	\$ 1,727	\$ 1,741
Amortizing fixed interest rate note, originating February 2007, due February 2022, payable in monthly installments of \$5 thousand, including interest of 5.22%	745	751
	\$ 2,472	\$ 2,492

Subordinated Debt

Information related to subordinated debt is summarized as follows:

<b>(Dollars in thousands)</b>	<b>March 31, 2019</b>	<b>December 31, 2018</b>
Balance at end of period	\$ 17,524	\$ 17,524
Average balance during the period	17,524	25,774
Maximum month-end balance	17,524	33,524
Weighted-average rate during the year	6.51 %	6.81 %
Weighted-average rate at end of period	6.53 %	6.57 %

In March 2007, the Company completed the private placement of \$4 million Floating Rate, Trust Preferred Securities through its MVB Financial Statutory Trust I subsidiary (the "Trust"). The Company established the Trust for the sole

purpose of issuing the Trust Preferred Securities pursuant to an Amended and Restated Declaration of Trust. The proceeds from the sale of the Trust Preferred Securities will be loaned to the Company under subordinated Debentures (the “Debentures”) issued to the Trust pursuant to an Indenture. The Debentures are the only asset of the Trust. The Trust Preferred Securities have been issued to a pooling vehicle that will use the distributions on the Trust Preferred Securities to securitize note obligations. The securities issued by the Trust are includable for regulatory purposes as a component of the Company’s Tier 1 capital.

The Trust Preferred Securities and the Debentures mature in 2037 and have been redeemable by the Company since 2012. Interest payments are due in March, June, September, and December and are adjusted at the interest due dates at a rate of 1.62% over the three-month LIBOR Rate. The obligations of the Company with respect to the issuance of the trust preferred securities constitute a full and unconditional guarantee by the Company of the Trust’s obligations with respect to the trust preferred securities to the extent set forth in the related guarantees.

On June 30, 2014, the Company issued its Convertible Subordinated Promissory Notes Due 2024 (the “Notes”) to various investors in the aggregate principal amount of \$29,400,000. The Notes were issued in \$100,000 increments per Note subject to a minimum investment of \$1,000,000. The Notes expire 10 years after the initial issuance date of the Notes (the “Maturity Date”).

Interest on the Notes accrues on the unpaid principal amount of each Note (paid quarterly in arrears on January 1, April 1, July 1, and October 1 of each year) which rate shall be dependent upon the principal invested in the Notes and the holder’s ownership of common stock in the Company. For investments of less than \$3,000,000 in Notes, an ownership of Company common stock representing at least 30% of the principal of the Notes acquired, the interest rate on the Notes is 7% per annum. For investments of \$3,000,000 or greater in Notes and ownership of the Company’s common stock representing at least 30% of the principal of the Notes acquired, the interest rate on the Notes is 7.5% per annum. For investments of \$10,000,000 or greater, the interest rate on the Notes is 7% per annum, regardless of whether the holder owns or acquires MVB common stock. The principal on the Notes shall be paid in full at the Maturity Date. On the fifth anniversary of the issuance of the Notes, a holder may elect to continue to

22

---

Table of Contents

receive the stated fixed rate on the Notes or a floating rate determined by LIBOR plus 5% up to a maximum rate of 9%, adjusted quarterly.

The Notes are unsecured and subject to the terms and conditions of any senior debt and after consultation with the Board of Governors of the Federal Reserve System, the Company may, after the Notes have been outstanding for 5 years, and without premium or penalty, prepay all or a portion of the unpaid principal amount of any Note together with the unpaid interest accrued on such portion of the principal amount of such Note. All such prepayments shall be made pro rata among the holders of all outstanding Notes.

At the election of a holder, any or all of the Notes may be converted into shares of common stock during the 5-day period after the first, second, third, fourth, and fifth anniversaries of the issuance of the Notes or upon a notice to prepay by the Company. On December 28, 2017, the Company distributed notices to the holders of the Notes that provide that the Company has elected to waive the timing requirements associated with when a conversion may occur and, instead, the Company will accept notices of conversion at any time prior to July 1, 2019, which is the final conversion date for the Notes. The Notes will convert into common stock based on \$16 per share of the Company's common stock. The conversion price will be subject to anti-dilution adjustments for certain events such as stock splits, reclassifications, non-cash distributions, extraordinary cash dividends, pro rata repurchases of common stock, and business combination transactions. The Company must give 20 days' notice to the holders of the Company's intent to prepay the Notes, so that holders may execute the conversion right set forth above if a holder so desires.

Repayment of the Notes is subordinated to the Company's outstanding senior debt including (if any) without limitation, senior secured loans. No payment will be made by the Company, directly or indirectly, on the Notes, unless and until all of the senior debt then due has been paid in full. Notwithstanding the foregoing, so long as there exists no event of default under any senior debt, the Company would make, and a holder would receive and retain for the holder's account, regularly scheduled payments of accrued interest and principal pursuant to the terms of the Notes.

The Company must obtain a consent of the holders of the Notes prior to issuing any new senior debt in excess of \$15,000,000 after the date of issuance of the Notes and prior to the Maturity Date.

An event of default will occur upon the Company's bankruptcy or any failure to pay interest, principal, or other amounts owing on the Notes when due. Upon the occurrence and during the continuance of an event of default (but subject to the subordination provisions of the Notes) the holders of a majority of the outstanding principal amount of the Notes may declare all or any portion of the outstanding principal amount of the Notes due and payable and demand immediate payment of such amount.

The Notes are redeemable, in whole or in part, at a redemption price equal to 100% of the principal amount of the Notes to be redeemed on any interest payment date after a date five years from the original issue date.

The Company reflects subordinated debt in the amount of \$17.5 million as of March 31, 2019 and December 31, 2018 and interest expense of \$285 thousand and \$558 thousand for the three months ended March 31, 2019 and 2018. In 2018, \$16.0 million of subordinated debt was converted into common stock, which resulted in the issuance of 1,000,000 new shares and provided an annual interest expense savings of \$1.1 million.

A summary of maturities of borrowings and subordinated debt over the next five years is as follows (dollars in thousands):

Year	Amount
2019	\$ 112,477
2020	90
2021	886

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

2022	1,431	
2023	—	
Thereafter	17,524	
	\$	132,408

23

---

Table of Contents

**Note 7 – Fair Value of Financial Instruments**

Accounting standards require that the Company adopt fair value measurement for financial assets and financial liabilities. This enhanced guidance for using fair value to measure assets and liabilities applies whenever other standards require or permit assets or liabilities to be measured at fair value. This guidance does not expand the use of fair value in any new circumstances.

Accounting standards establish a hierarchical disclosure framework associated with the level of pricing observability utilized in measuring assets and liabilities at fair value. The three broad levels defined by these standards are as follows:

- Level I: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.
- Level II: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these assets and liabilities include items for which quoted prices are available but traded less frequently, and items that are fair valued using other financial instruments, the parameters of which can be directly observed.
- Level III: Assets and liabilities that

have little to no pricing observability as of the reported date. These items do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

The methods of determining the fair value of assets and liabilities presented in this footnote are consistent with our methodologies disclosed in Note 17, "Fair Value of Financial Instruments" and Note 18, "Fair Value Measurement" of the Notes to the Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data, of the Company's 2018 Annual Report on Form 10-K, except for the valuation of loans held for investment which was impacted by the adoption of ASU 2016-01. In accordance with ASU 2016-01, the fair value of loans held for investment is estimated using a discounted cash flow analysis. The discount rates used to determine fair value use interest rate spreads that reflect factors such as liquidity, credit, and nonperformance risk of the loans. Loans are considered a Level III classification.

#### Assets Measured on a Recurring Basis

As required by accounting standards, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company classified investments in government securities as Level II instruments and valued them using the market approach. The following measurements are made on a recurring basis.

•**Available-for-sale investment and equity securities** – Available-for-sale investment securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level I securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level II securities include mortgage-backed securities issued by government sponsored entities and private label entities, municipal bonds, and corporate debt securities. There have been no changes in valuation techniques for the three months ended March 31, 2019. Valuation techniques are consistent with techniques used in prior periods. Certain local municipal securities related to tax increment financing ("TIF") are independently valued and classified as Level III instruments.

•**Loans held for sale** -The fair value of mortgage loans held for sale is determined, when possible, using quoted secondary-market prices or investor commitments. If no such quoted price exists, the fair value of a loan is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of that loan, which would be used by other market participants.

•**Interest rate lock commitment** -The Company estimates the fair value of interest rate lock commitments based on the value of the underlying mortgage loan, quoted mortgage-backed security prices, and estimates of the fair value of the mortgage servicing rights and the probability that the mortgage loan will fund within the terms of the interest rate lock commitments.

•**Mortgage-backed security hedges** -MBS hedges are considered derivatives and are recorded at fair value based on observable market data of the individual mortgage-backed security.



Table of Contents

•**Interest rate cap** –The fair value of the interest rate cap is determined at the end of each quarter by using Bloomberg Finance which values the interest rate cap using observable inputs from forward and futures yield curves as well as standard market volatility.

•**Interest rate swap** –Interest rate swaps are recorded at fair value based on third party vendors who compile prices from various sources and may determine fair value of identical or similar instruments by using pricing models that consider observable market data.

•**Fair value hedge** – Treated like an interest rate swap, fair value hedges are recorded at fair value based on third party vendors who compile prices from various sources and may determine fair value of identical or similar instruments by using pricing models that consider observable market data.

Table of Contents

The following tables present the assets reported on the consolidated statements of financial condition at their fair value on a recurring basis as of March 31, 2019 and December 31, 2018 by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

<b>March 31, 2019</b>				
<b>(Dollars in thousands)</b>	<b>Level I</b>	<b>Level II</b>	<b>Level III</b>	<b>Total</b>
Assets:				
U.S. Government Agency securities	\$ —	\$ 66,588	\$ —	\$ 66,588
U.S. Sponsored Mortgage backed securities	—	47,771	—	47,771
Municipal securities	—	63,206	36,801	100,007
Other securities	—	10,375	—	10,375
Equity securities	5,819	3,272	750	9,841
Loans held for sale	—	65,955	—	65,955
Interest rate lock commitment	—	—	2,256	2,256
Interest rate swap	—	2,666	—	2,666
Interest rate cap	—	—	—	—
Fair value hedge	—	630	—	630
Liabilities:				
Interest rate swap	—	2,666	—	2,666
Fair value hedge	—	630	—	630
Mortgage-backed security hedges	—	687	—	687

<b>December 31, 2018</b>				
<b>(Dollars in thousands)</b>	<b>Level I</b>	<b>Level II</b>	<b>Level III</b>	<b>Total</b>
Assets:				
U.S. Government Agency securities	\$ —	\$ 77,430	\$ —	\$ 77,430
U.S. Sponsored Mortgage backed securities	—	50,115	—	50,115
Municipal securities	—	50,639	33,122	83,761
Other securities	—	10,308	—	10,308
Equity securities	6,027	3,272	300	9,599
Loans held for sale	—	75,807	—	75,807
Interest rate lock commitment	—	—	1,750	1,750
Interest rate swap	—	1,375	—	1,375
Interest rate cap	—	8	—	8
Fair value hedge	—	343	—	343
Liabilities:				
Interest rate swap	—	1,375	—	1,375

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

Fair value hedge	—	343	—	343
Mortgage-backed security hedges	—	853	—	853

26

---

Table of Contents

The following table represents recurring level III assets:

(Dollars in thousands)	Interest Rate Lock Commitments	Municipal Securities	Equity Securities	Total
Balance at January 1, 2019	\$ 1,750	\$ 33,122	\$ 300	\$ 35,172
Realized and unrealized gains included in earnings	506	—	—	506
Purchase of securities	—	—	450	450
Unrealized gain included in other comprehensive income (loss)	—	5,012	—	5,012
Unrealized loss included in other comprehensive income (loss)	—	(1,333)	—	(1,333)
Balance at March 31, 2019	\$ 2,256	\$ 36,801	\$ 750	\$ 39,807
Balance at January 1, 2018	\$ 1,426	\$ 22,909	\$ 900	\$ 25,235
Realized and unrealized gains included in earnings	886	—	—	886
Unrealized loss included in other comprehensive income (loss)	—	(338)	—	(338)
Balance at March 31, 2018	\$ 2,312	\$ 22,571	\$ 900	\$ 25,783

Assets Measured on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain financial assets, financial liabilities, non-financial assets, and non-financial liabilities at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market value that were recognized at fair value below cost at the end of the period. Certain non-financial assets measured at fair value on a nonrecurring basis include foreclosed assets (upon initial recognition or subsequent impairment), non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, and intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment. Non-financial assets measured at fair value on a nonrecurring basis during 2019 and 2018 include certain foreclosed assets which, upon initial recognition, were remeasured and reported at fair value through a charge-off to the allowance for possible loan losses and certain foreclosed assets which, subsequent to their initial recognition, were remeasured at fair value through a write-down included in other noninterest expense.

•**Impaired loans** - Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment using one of several methods, including collateral value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. Collateral values are estimated using Level II inputs based on observable market data or Level III inputs based on customized discounting criteria. For a majority of impaired real estate related loans, the Company obtains a current external appraisal. Other valuation techniques are used as well, including internal valuations, comparable property analysis and contractual sales information.

•**Other real estate owned** - Other real estate owned, which is obtained through the Bank's foreclosure process is valued utilizing the appraised collateral value. Collateral values are estimated using Level II inputs based on observable market data or Level III inputs based on customized discounting criteria. At the time, the foreclosure is completed, the Company obtains a current external appraisal.

Assets measured at fair value on a nonrecurring basis as of March 31, 2019 and December 31, 2018 are included in the table below:

(Dollars in thousands)	March 31, 2019			Total
	Level I	Level II	Level III	
Impaired loans	\$ —	\$ —	\$ 11,838	\$ 11,838
Other real estate owned	—	—	2,108	2,108

Table of Contents

December 31, 2018				
(Dollars in thousands)	Level I	Level II	Level III	Total
Impaired loans	\$ —	\$ —	\$ 11,735	\$ 11,735
Other real estate owned	—	—	2,145	2,145

The following tables presents quantitative information about the Level III significant unobservable inputs for assets and liabilities measured at fair value at March 31, 2019 and December 31, 2018.

Quantitative Information about Level III Fair Value Measurements					
(Dollars in thousands)	Fair Value		Valuation Technique	Unobservable Input	Range
<b>March 31, 2019</b>					
<b>Nonrecurring measurements:</b>					
Impaired loans	\$	11,838	Appraisal of collateral <sup>1</sup>	Appraisal adjustments <sup>2</sup>	20% - 62%
				Liquidation expense <sup>2</sup>	5% - 10%
Other real estate owned	\$	2,108	Appraisal of collateral <sup>1</sup>	Appraisal adjustments <sup>2</sup>	20% - 30%
				Liquidation expense <sup>2</sup>	5% - 10%
<b>Recurring measurements:</b>					
Municipal securities	\$	36,801	Appraisal of bond <sup>3</sup>	Bond appraisal adjustment <sup>4</sup>	5% - 15%
Equity securities	\$	750	Net asset value	Cost minus impairment	0%
Interest rate lock commitments	\$	2,256	Pricing model	Pull through rates	77% - 82%

Quantitative Information about Level III Fair Value Measurements					
(Dollars in thousands)	Fair Value		Valuation Technique	Unobservable Input	Range
<b>December 31, 2018</b>					
<b>Nonrecurring measurements:</b>					
Impaired loans	\$	11,735	Appraisal of collateral <sup>1</sup>	Appraisal adjustments <sup>2</sup>	20% - 62%
				Liquidation expense <sup>2</sup>	5% - 10%
Other real estate owned	\$	2,145	Appraisal of	Appraisal adjustments <sup>2</sup>	20% - 30%

		collateral <sup>1</sup>		Liquidation expense <sup>2</sup>	5% - 10%
<b>Recurring measurements:</b>					
Municipal securities	\$	33,122	Appraisal of bond <sup>3</sup>	Bond appraisal adjustment <sup>4</sup>	5% - 15%
Equity securities	\$	300	Net asset value	Cost minus impairment	0%
Interest rate lock commitments	\$	1,750	Pricing model	Pull through rates	80% - 88%

<sup>1</sup> Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various level III inputs which are not identifiable.

<sup>2</sup> Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses. The range and weighted average of liquidation expenses and other appraisal adjustments are presented as a percent of the appraisal.

<sup>3</sup> Fair value determined through independent analysis of liquidity, rating, yield and duration.

<sup>4</sup> Appraisals may be adjusted for qualitative factors such as local economic conditions.

Estimated fair value of financial instruments have been determined by the Company using historical data, as generally provided in the Company's regulatory reports, and an estimation methodology suitable for each category of financial instruments.

Table of Contents

The carrying values and estimated fair values of the Company's financial instruments are summarized as follows:

**Fair Value Measurements at:**

(Dollars in thousands)	Carrying Value	Estimated Fair Value	Quoted Prices in Active Markets for Identical Assets (Level I)	Significant Other Observable Inputs (Level II)	Significant Unobservable Inputs (Level III)
<b>March 31, 2019</b>					
<b>Financial assets:</b>					
Cash and cash equivalents	\$ 17,958	\$ 17,958	\$ 17,958	\$ —	\$ —
Certificates of deposits with other banks	14,778	14,498	—	14,498	—
Securities available-for-sale	224,741	224,741	—	187,940	36,801
Equity securities	9,841	9,841	5,819	3,272	750
Loans held for sale	65,955	65,955	—	65,955	—
Loans, net	1,329,976	1,322,042	—	—	1,322,042
Mortgage servicing rights	171	171	—	—	171
Interest rate lock commitment	2,256	2,256	—	—	2,256
Interest rate swap	2,666	2,666	—	2,666	—
Fair value hedge	630	630	—	630	—
Accrued interest receivable	7,205	7,205	—	1,789	5,416
<b>Financial liabilities:</b>					
Deposits	\$ 1,430,659	\$ 1,376,015	\$ —	\$ 1,376,015	\$ —
Repurchase agreements	12,553	12,553	—	12,553	—
FHLB and other borrowings	114,884	114,886	—	114,886	—
Mortgage-backed security hedges	687	687	—	687	—
Interest rate swap	2,666	2,666	—	2,666	—
Fair value hedge	630	630	—	630	—
Accrued interest payable	959	959	—	959	—
Subordinated debt	17,524	18,250	—	18,250	—
<b>December 31, 2018</b>					
<b>Financial assets:</b>					
Cash and cash equivalents	\$ 22,221	\$ 22,221	\$ 22,221	\$ —	\$ —
Certificates of deposits with other banks	14,778	14,300	—	14,300	—
Securities available-for-sale	221,614	221,614	—	188,492	33,122
Equity securities	9,599	9,599	6,027	3,272	300
Loans held for sale	75,807	75,807	—	75,807	—
Loans, net	1,293,427	1,276,065	—	—	1,276,065
Mortgage servicing rights	173	173	—	—	173



Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

Interest rate lock commitment	1,750	1,750	—	—	1,750
Interest rate swap	1,375	1,375	—	1,375	—
Interest rate cap	8	8	—	8	—
Fair value hedge	343	343	—	343	—
Accrued interest receivable	7,710	7,710	—	1,368	6,342
<b>Financial liabilities:</b>					
Deposits	\$ 1,309,154	\$ 1,249,164	\$ —	\$ 1,249,164	\$ —
Repurchase agreements	14,925	14,925	—	14,925	—
FHLB and other borrowings	214,887	214,969	—	214,969	—
Mortgage-backed security hedges	853	853	—	853	—
Interest rate swap	1,375	1,375	—	1,375	—
Fair value hedge	343	343	—	343	—
Accrued interest payable	1,064	1,064	—	1,064	—
Subordinated debt	17,524	18,250	—	18,250	—

## Table of Contents

Fair value estimates are made at a specific point in time, based on relevant market information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing on-and-off balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments.

## **Note 8 – Stock Offerings**

On March 13, 2017, the Company entered into an Investment Agreement (the "Investment Agreement") with its Chief Executive Officer, Larry F. Mazza ("Mazza"). Pursuant to the Investment Agreement, Mazza committed to subscribe for and purchase, at the Subscription Price, upon expiration of the Rights Offering, the number of shares of the Company's common stock, if any, equal to the amount by which 100,000 exceeds the number of shares purchased by Mazza in the Rights Offering. Pursuant to the Investment Agreement, Mazza agreed not to sell or otherwise transfer any shares acquired in connection with the Investment Agreement for a period of six months following the closing of the Rights Offering.

Larry F. Mazza purchased 100,000 shares of the Company's common stock: 90,999 under the rights offering and 9,001 shares under the Investment Agreement.

On March 13, 2017, the Company filed with the SEC a prospectus supplement and accompanying base prospectus (collectively, the "Prospectus") relating to the commencement of the Company's rights offering (the "Rights Offering"), pursuant to which the Company distributed, at no charge, non-transferable subscription rights to the holders of its common stock as of 5:00 p.m., Eastern time, on March 10, 2017. The subscription rights were exercisable for up to a total of 434,783 shares of the Company's common stock, subject to such terms and conditions as further described in the Prospectus.

On April 20, 2017, the Company announced the completion of the rights offering, which expired at 5:00 p.m. Eastern time on April 14, 2017. All 434,783 shares offered in the rights offering were subscribed for, resulting in new capital of approximately \$5.0 million. Computershare, who served as subscription agent, completed its review and tabulation of subscriptions on April 19, 2017. Computershare issued the shares acquired in the rights offering by book entry in the Company's stock ownership records, which are maintained by Computershare, as transfer agent, on or about April 20, 2017.

On June 30, 2014, the Company filed Certificates of Designations for its Convertible Noncumulative Perpetual Preferred Stock, Series B ("Class B Preferred") and its Convertible Noncumulative Perpetual Preferred Stock, Series C ("Class C Preferred"). The Class B Preferred Certificate designated 400 shares of preferred stock as Class B Preferred shares. The Class B Preferred shares carry an annual dividend rate of 6% and are convertible into shares of Company common stock within 30 days after the first, second, third, fourth and fifth anniversaries of the original issue date, based on a common stock price of \$16 per share, as adjusted for future corporate activities. On December 28, 2017, the Company distributed a notice to each of the holders of the Class B Preferred Stock regarding the Company's agreement to waive the timing requirements associated with when a conversion may occur and, instead, the Company will accept notices of conversion at any time prior to July 30, 2019, which is the final conversion date for the Preferred Stock. The Class B Preferred shares are redeemable by the Company on or after the fifth anniversary of the original issue date for Liquidation Amount, as defined therein, plus declared and unpaid dividends. Redemption is subject to any necessary regulatory approvals. In the event of liquidation of the Company, shares of Class B Preferred stock shall be junior to creditors of the Company and to the shares of Senior Noncumulative Perpetual Preferred

Stock, Series A. Holders of Class B Preferred shares shall have no voting rights, except for authorization of senior shares of stock, amendment to the Class B Preferred shares, share exchanges, reclassifications or changes of control, or as required by law.

The Class C Preferred Certificate designated 383.4 shares of preferred stock as Class C Preferred shares. The Class C Preferred shares carry an annual dividend rate of 6.5% and are convertible into shares of Company common stock within 30 days after the first, second, third, fourth and fifth anniversaries of the original issue date, based on a common stock price of \$16 per share, as adjusted for future corporate activities. On December 28, 2017, the Company distributed a notice to each of the holders of the Class C Preferred Stock regarding the Company's agreement to waive the timing requirements associated with when a conversion may occur and, instead, the Company will accept notices of conversion at any time prior to July 30, 2019, which is the final conversion date for the Preferred Stock. The Class C Preferred shares are redeemable by the Company on or after the fifth anniversary of the original issue date for Liquidation Amount, as defined therein, plus declared and unpaid dividends. Redemption is subject to any necessary regulatory approvals. In the event of liquidation of the Company, shares of Class C Preferred stock

30

---

Table of Contents

shall be junior to creditors of the Company and to the shares of Senior Noncumulative Perpetual Preferred Stock, Series A, and the Class B Preferred shares. Holders of Class C Preferred shares shall have no voting rights, except for authorization of senior shares of stock, amendment to the Class C Preferred shares, share exchanges, reclassifications, or changes of control, or as required by law. The proceeds of these preferred stock offerings will be used to support continued growth of the Company and its subsidiaries.

**Note 9 – Net Income Per Common Share**

The Company determines basic earnings per share by dividing net income less preferred stock dividends by the weighted average number of common shares outstanding during the period. Diluted earnings per share is determined by dividing net income less dividends on convertible preferred stock plus interest on convertible subordinated debt by the weighted average number of shares outstanding increased by both the number of shares that would be issued assuming the exercise of stock options or restricted stock unit awards under the Company's 2003 and 2013 Stock Incentive Plans and the conversion of preferred stock and subordinated debt if dilutive.

	<b>Three Months Ended March 31</b>	
<b>(Dollars in thousands except shares and per share data)</b>	<b>2019</b>	<b>2018</b>
<u>Numerator for basic earnings per share:</u>		
Net income	\$ 3,192	\$ 2,594
Less: Dividends on preferred stock	121	121
Net income available to common shareholders - basic	\$ 3,071	\$ 2,473
<u>Numerator for diluted earnings per share:</u>		
Net income available to common shareholders - basic	\$ 3,071	\$ 2,473
Add: Dividends on convertible preferred stock	121	—
Add: Interest on subordinated debt (tax effected)	184	404
Net income available to common shareholders - diluted	\$ 3,376	\$ 2,877
<u>Denominator:</u>		
Total average shares outstanding	11,607,543	10,474,138
Effect of dilutive convertible preferred stock	489,625	—
Effect of dilutive convertible subordinated debt	837,500	1,837,500
Effect of dilutive stock options and restricted stock units	242,613	402,715
Total diluted average shares outstanding	13,177,281	12,714,353
Earnings per share - basic	\$ 0.26	\$ 0.24
Earnings per share - diluted	\$ 0.26	\$ 0.23

For the three months ended March 31, 2019 and 2018, approximately 0 and 490 thousand, respectively, of options to purchase shares of common stock were not included in the computation of diluted earnings per share because the effect would be antidilutive.

For the three months ended March 31, 2019 and 2018, approximately 0 and 3 thousand shares, respectively, of restricted stock units were not included in the computation of diluted earnings per share because the effect would be antidilutive.

**Note 10 – Segment Reporting**

The Company has identified three reportable segments: commercial and retail banking; mortgage banking; and financial holding company. Revenue from commercial and retail banking activities consists primarily of interest earned on loans and investment securities and service charges on deposit accounts. Revenue from financial holding company activities is mainly comprised of intercompany service income and dividends.

Revenue from the mortgage banking activities is comprised of interest earned on loans and fees received as a result of the mortgage origination process. The mortgage banking services are conducted by MVB Mortgage.

31

---

Table of Contents

Information about the reportable segments and reconciliation to the consolidated financial statements for the three month periods ended March 31, 2019 and March 31, 2018 are as follows:

Three Months Ended March 31, 2019 (Dollars in thousands)	Commercial & Retail Banking	Mortgage Banking	Financial Holding Company	Intercompany Eliminations	Consolidated
Interest income	\$ 18,327	\$ 1,538	\$ 1	\$ (243)	\$ 19,623
Interest expense	4,754	993	285	(381)	5,651
Net interest income	13,573	545	(284)	138	13,972
Provision for loan losses	247	53	—	—	300
Net interest income after provision for loan losses	13,326	492	(284)	138	13,672
Noninterest Income:					
Mortgage fee income	109	6,697	—	(136)	6,670
Other income	1,566	476	1,779	(1,726)	2,095
Total noninterest income	1,675	7,173	1,779	(1,862)	8,765
Noninterest Expenses:					
Salaries and employee benefits	4,395	5,159	2,180	—	11,734
Other expense	5,352	2,025	1,061	(1,724)	6,714
Total noninterest expenses	9,747	7,184	3,241	(1,724)	18,448
Income (loss) before income taxes	5,254	481	(1,746)	—	3,989
Income tax expense (benefit)	1,054	146	(403)	—	797
Net income (loss)	\$ 4,200	\$ 335	\$ (1,343)	\$ —	\$ 3,192
Preferred stock dividends	—	—	121	—	121
Net income (loss) available to common shareholders	\$ 4,200	\$ 335	\$ (1,464)	\$ —	\$ 3,071

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

Capital Expenditures for the three month period ended March 31, 2019	\$ 89	\$ 4	\$ 22	\$ —	\$ 115
Total Assets as of March 31, 2019	1,790,725	175,218	197,191	(373,226)	1,789,908
Total Assets as of December 31, 2018	1,753,932	165,430	196,537	(364,930)	1,750,969
Goodwill as of March 31, 2019	1,598	16,882	—	—	18,480
Goodwill as of December 31, 2018	1,598	16,882	—	—	18,480

32

---

Table of Contents

<b>Three Months Ended March 31, 2018 (Dollars in thousands)</b>	<b>Commercial &amp; Retail Banking</b>	<b>Mortgage Banking</b>	<b>Financial Holding Company</b>	<b>Intercompany Eliminations</b>	<b>Consolidated</b>
Interest income	\$ 13,838	\$ 1,335	\$ 1	\$ (120)	\$ 15,054
Interest expense	2,674	727	558	(370)	3,589
Net interest income	11,164	608	(557)	250	11,465
Provision for loan losses	417	57	—	—	474
Net interest income after provision for loan losses	10,747	551	(557)	250	10,991
Noninterest income:					
Mortgage fee income	140	6,673	—	(250)	6,563
Other income	1,780	517	1,553	(1,374)	2,476
Total noninterest income	1,920	7,190	1,553	(1,624)	9,039
Noninterest Expense:					
Salaries and employee benefits	3,569	5,416	1,488	—	10,473
Other expense	4,559	2,122	959	(1,374)	6,266
Total noninterest expenses	8,128	7,538	2,447	(1,374)	16,739
Income (loss) before income taxes	4,539	203	(1,451)	—	3,291
Income tax expense (benefit)	978	53	(334)	—	697
Net income (loss)	\$ 3,561	\$ 150	\$ (1,117)	\$ —	\$ 2,594
Preferred stock dividends	—	—	121	—	121
Net income (loss) available to common shareholders	\$ 3,561	\$ 150	\$ (1,238)	\$ —	\$ 2,473
Capital Expenditures for the three month period	\$ 403	\$ 78	\$ 25	\$ —	\$ 506



ended March  
31, 2018

Total Assets as of March 31, 2018	1,581,673	148,789	185,012	(333,956)	1,581,518
Total Assets as of December 31, 2017	1,533,497	149,323	184,600	(333,118)	1,534,302
Goodwill as of March 31, 2018	1,598	16,882	—	—	18,480
Goodwill as of December 31, 2017	1,598	16,882	—	—	18,480

### Commercial & Retail Banking

For the three months ended March 31, 2019, the Commercial & Retail Banking segment earned \$4.2 million compared to \$3.6 million in 2018. Net interest income increased by \$2.4 million, primarily the result of an increase of \$4.3 million in interest and fees on loans, which was partially offset by an increase of \$1.8 million in interest on deposits. Noninterest income decreased by \$245 thousand which was the result of a decrease of \$260 thousand in gain on sale of securities. Noninterest expense increased by \$1.6 million, primarily the result of an increase of \$826 thousand in salaries and employee benefits expense, an increase of \$347 thousand in other operating expenses, an increase of \$210 thousand in occupancy and equipment expense, and an increase of \$150 thousand in data processing and communications. In addition, provision expense decreased by \$170 thousand due to decreased loan volume in the first quarter of 2019 versus the same quarter in 2018, fluctuating historical loan loss rates, increased specific loan loss allocations, and a lower level of charge-offs in the first quarter of 2019 versus 2018.

### Mortgage Banking

For the three months ended March 31, 2019, the Mortgage Banking segment earned \$335 thousand compared to \$150 thousand in 2018. Net interest income decreased \$63 thousand, which was the result of an increase of \$266 thousand in interest on FHLB and other borrowings, which was partially offset by an increase of \$203 thousand in interest and fees on loans. The increase in interest on FHLB and other borrowings was due to an increase of \$5.6 million in average borrowings and an increase in short-term borrowing rates. Noninterest income decreased by \$17 thousand, primarily the result of a decrease \$56 thousand in the gain on derivative, which was partially offset by an increase of \$24 thousand in mortgage fee income. The decrease in the gain on derivatives was largely the result of a \$26.9 million decrease in the derivative asset, as the locked pipeline related to the derivative

33

Table of Contents

asset increased 42.7% in the first quarter of 2019 compared to an increase of 67.6% in the first quarter of 2018. Noninterest expense decreased by \$354 thousand, which was the result of a decrease of \$257 thousand in salaries and employee benefits expense and a decrease of \$83 thousand in mortgage processing expense. The decrease in salaries and employee benefits expense was primarily the result of a decrease in the overall contractual commissions to loan officers and management.

Financial Holding Company

For the three months ended March 31, 2019, the Financial Holding Company segment lost \$1.3 million compared to a loss of \$1.1 million in 2018. Interest expense decreased \$273 thousand, noninterest income increased \$226 thousand, and noninterest expense increased \$794 thousand. In addition, the income tax benefit increased \$69 thousand. The decrease in interest expense was due to a \$273 thousand decrease in interest on subordinated debt. The increase in noninterest income was primarily the result of an increase of \$350 thousand in intercompany services income related to Regulation W, which was partially offset by a decrease of \$184 thousand in the gain on sale of securities. The increase in noninterest expense was primarily the result of an increase of \$692 thousand in salaries and employee benefits expense and an increase of \$60 thousand in professional fees.

**Note 11 – Pension and Supplemental Executive Retirement Plans**

The Company participates in a trustee pension plan known as the Allegheny Group Retirement Plan covering virtually all full-time employees. Benefits are based on years of service and the employee's compensation. Accruals under the Plan were frozen as of May 31, 2014. Freezing the plan resulted in a re-measurement of the pension obligations and plan assets as of the freeze date. The pension obligation was re-measured using the discount rate based on the Citigroup Above Median Pension Discount Curve in effect on May 31, 2014 of 4.46%.

Information pertaining to the activity in the Company's defined benefit plan, using the latest available actuarial valuations with a measurement date of March 31, 2019 and 2018 is as follows:

(Dollars in thousands)	Three Months Ended March 31, 2019	Three Months Ended March 31, 2018
Service cost	\$ —	\$ —
Interest cost	98	88
Expected Return on Plan Assets	(102)	(93)
Amortization of Net Actuarial Loss	68	77
Amortization of Prior Service Cost	—	—
Net Periodic Benefit Cost	\$ 64	\$ 72
Contributions Paid	\$ 90	\$ 79

On June 19, 2017, the Company and MVB Mortgage approved a Supplemental Executive Retirement Plan ("SERP"), pursuant to which the Chief Executive Officer of MVB Mortgage is entitled to receive certain supplemental nonqualified retirement benefits. The SERP took effect on December 31, 2017. If executive completes three years of continuous employment with MVB Mortgage prior to retirement date (which shall be no earlier than the date he

attains age 55) he will, upon retirement, be entitled to receive \$1.8 million payable in 180 equal consecutive monthly installments of \$10 thousand. The liability is calculated by discounting the anticipated future cash flows at 4.0%. The liability accrued for this obligation was \$478 thousand and \$377 thousand as of March 31, 2019 and December 31, 2018, respectively. Service cost was \$102 thousand and \$94 thousand for the three-month periods ended March 31, 2019 and 2018, respectively.

Table of Contents**Note 12 – Comprehensive Income**

The following tables present the components of accumulated other comprehensive income (“AOCI”) three months ended March 31, 2019 and 2018:

(Dollars in thousands)	Three Months Ended March 31, 2019	Three Months Ended March 31, 2018	Amount Reclassified from AOCI	Amount Reclassified from AOCI	Affected line item in the Statement where Net Income is presented
<b>Details about AOCI Components</b>					
Available-for-sale securities					
Unrealized holding gains (losses)	\$ (118)	\$ 326	(118)	326	Gain (loss) on sale of securities
	32	(88)	(86)	238	Total before tax
					Income tax expense
					Net of tax
Defined benefit pension plan items					
Amortization of net actuarial loss	(68)	(77)	(68)	(77)	Salaries and benefits
	18	31	(50)	(46)	Total before tax
					Income tax expense
					Net of tax
Investment hedge					
Carrying value adjustment	458	—	458	—	Interest on investment securities - taxable
	(124)	—	334	—	Total before tax
					Income tax expense
					Net of tax
Total reclassifications	\$ 198	\$ 192			

(Dollars in thousands)	Unrealized gains (losses) on available for-sale securities	Defined benefit pension plan items	Investment Hedge	Total
Balance at January 1, 2019	\$ (3,384)	\$ (3,422)	\$ —	\$ (6,806)
Other comprehensive loss before reclassification	1,357	(242)	—	1,115
Amounts reclassified from AOCI	86	50	(334)	(198)
Net current period OCI	1,443	(192)	(334)	917
Balance at March 31, 2019	\$ (1,941)	\$ (3,614)	\$ (334)	\$ (5,889)
Balance at January 1, 2018	\$ (5)	\$ (2,983)		\$ (2,988)

Other comprehensive loss before reclassification	(3,247)	(46)	(3,293)
Amounts reclassified from AOCI	(238)	46	(192)
Net current period OCI	(3,485)	—	(3,485)
Stranded AOCI	—	(646)	(646)
Mark to Market on equity positions held at December 31, 2017	(98)	—	(98)
Balance at March 31, 2018	\$ (3,588)	\$ (3,629)	\$ (7,217)

### Note 13 – Revenue Recognition

The Company records revenue from contracts with customers in accordance with Accounting Standards Update (“ASU”) 2014-09, Revenue from Contracts with Customers (Topic 606). Under Topic 606, the Company must identify the contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract, and recognize revenue when (or as) the Company satisfies a performance obligation.

### Table of Contents

Significant revenue has not been recognized in the current reporting period that results from performance obligations satisfied in previous periods.

The Company's primary sources of revenue are derived from interest and fees earned on loans, investment securities, and other financial instruments that are not within the scope of Topic 606. The Company has evaluated the nature of its contracts with customers and determined that further disaggregation of revenue from contracts with customers into more granular categories beyond what is presented in the Consolidated Statements of Income was not necessary. The Company generally fully satisfies its performance obligations on its contracts with customers as services are rendered and the transaction prices are typically fixed; charged either on a periodic basis or based on activity. Because performance obligations are satisfied as services are rendered and the transaction prices are fixed, there is little judgment involved in applying Topic 606 that significantly affects the determination of the amount and timing of revenue from contracts with customers.

The Company also completed its evaluation of certain costs related to these revenue streams to determine whether such costs should be presented as expenses or contract-revenue (i.e. gross versus net). Based on the evaluation, the Company determined that the classification of certain debit and credit card processing related costs should change (i.e. costs previously recorded as expense in now recorded as contract-revenue). These classification changes resulted in immaterial changes to both revenue and expense. Since there was no net income impact upon adoption of the new guidance, a cumulative effect adjustment to beginning retained earnings was not deemed necessary. Consistent with the modified retrospective approach, the Company did not adjust prior period amounts related to the debit and credit card related cost reclassifications discussed above.

### Service Charges on Deposit Accounts

Service charges on deposit accounts consist of account analysis fees, monthly service fees, check orders, and other deposit account related fees. The Company's performance obligation for account analysis fees and monthly service fees is generally satisfied, and the related revenue recognized, over the period in which the service is provided. Check orders and other deposit account related fees are largely transactional based, and therefore, the Company's performance obligation is satisfied, and related revenue recognized, at a point in time. Payment for service charges on deposit accounts is primarily received immediately or in the following month through a direct charge to customers' accounts.

### Visa Debit Card and Interchange Income

Visa debit card and interchange income is primarily comprised of interchange fees earned whenever the Bank's debit and credit cards are processed through card payment networks, such as Visa. The Bank's performance obligation for debit card and interchange income is generally satisfied, and the related revenue recognized, on a transactional basis. Payment is typically received immediately or in the following month.

### Other Operating Income

Other operating income is primarily comprised of ATM fees, wire transfer fees, travelers check fees, revenue streams such as safe deposit box rental fees, and other miscellaneous service charges. ATM fees, wire transfer fees and travelers check fees are primarily generated when a Bank's cardholder uses a non-Bank ATM or a non-Bank cardholder uses a Bank ATM. Safe deposit box rental fees are charged to the customer on an annual basis and recognized upon receipt of payment. The Bank determined that since rentals and renewals occur fairly consistently over time, revenue is recognized on a basis consistent with the duration of the performance obligation. Other service charges include revenue from processing wire transfers, bill pay service, cashier's checks, and other services. The Bank's performance obligations for fees and other service charges are largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payment is typically received immediately or in the following

month. The Bank's performance obligation for the gains and losses on sales of other real estate owned is satisfied, and the related revenue recognized, after each sale of other real estate owned is closed.

36

---

**Table of Contents**

The following presents noninterest income, segregated by revenue streams in scope and out of scope of Topic 606, for the periods indicated:

(Dollars in thousands)	Three Months Ended March 31, 2019	Three Months Ended March 31, 2018
Service charges on deposit accounts	\$ 315	\$ 185
Visa debit card and interchange income	141	150
Other	113	46
Noninterest income in scope of Topic 606	569	381
Noninterest income out of scope of Topic 606	8,196	8,658
Total noninterest income	\$ 8,765	\$ 9,039

**Note 14 – Subsequent Event**

MVB continues to carve a niche in the fintech industry by making strategic investments in fintech companies. As of the date of this filing, MVB has invested a total of \$3.1 million in various fintech companies. After a recent valuation of MVB's fintech investment portfolio, MVB intends to recognize a pre-tax gain on its equity investment of \$13.5 million that will be recognized in the second quarter of 2019. MVB's fintech investment portfolio is now valued at approximately \$17.3 million.



Table of Contents

**Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations**

The following presents management’s discussion and analysis of our consolidated financial condition at March 31, 2019 and December 31, 2018 and the results of our operations for the three months ended March 31, 2019 and 2018. This discussion should be read in conjunction with our unaudited consolidated financial statements and the notes thereto appearing elsewhere in this report and the audited consolidated financial statements and the notes to consolidated financial statements included in our Annual Report to Shareholders on Form 10-K for the year ended December 31, 2018.

**Forward-Looking Statements:**

Statements in this Quarterly Report on Form 10-Q that are based on other than historical data are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations or forecasts of future events and include, among others:

- statements with respect to the beliefs, plans, objectives, goals, guidelines, expectations, anticipations, and future financial condition, results of operations and performance of the Company and its subsidiary (collectively “we,” “our,” or “us”), including the Bank; and
- statements preceded by, followed by or that include the words “may,” “could,” “should,” “would,” “believe,” “anticipate,” “estimate,” “expect,” “intend,” “plan,” “projects,” “outlook,” or similar expressions.

These forward-looking statements are not guarantees of future performance, nor should they be relied upon as representing the Company’s or the Bank management’s views as of any subsequent date. Forward-looking statements involve significant risks and uncertainties (both known and unknown) and actual results may differ materially from those presented, either expressed or implied, including, but not limited to, those presented in this Management’s Discussion and Analysis section. Factors that might cause such differences include, but are not limited to:

- the ability of the Company, the Bank, and MVB Mortgage to successfully execute business plans, manage risks, and achieve objectives;
- changes in local, national and international political and economic conditions, including without limitation changes in the political and economic climate, economic conditions and fiscal imbalances in the United States and other countries, potential or actual downgrades in rating of sovereign debt issued by the United States and other countries, and other major developments, including wars, natural disasters, military actions, and terrorist attacks;
- changes in financial market conditions, either internationally, nationally, or locally in areas in which the Company, the Bank, and MVB Mortgage conduct operations, including without limitation, reduced rates of business formation and growth, commercial and residential real estate development, and real estate prices;
- fluctuations in markets for equity, fixed-income, commercial paper, and other securities, including availability, market liquidity levels, and pricing; changes in interest rates, the quality and composition of the loan and securities portfolios, demand for loan products, deposit flows and competition;
- the ability of the Company, the Bank, and MVB Mortgage to successfully conduct acquisitions and integrate acquired businesses;
- potential difficulties in expanding the businesses of the Company, the Bank, and MVB Mortgage in existing and new markets;
- increases in the levels of losses, customer bankruptcies, bank failures, claims, and assessments;
- changes in fiscal, monetary, regulatory, trade and tax policies and laws, including the recently enacted Tax Reform Act, and regulatory assessments and fees, including policies of the U.S. Department of Treasury, the (Federal Reserve, and the FDIC);
- the impact of executive compensation rules under the Dodd-Frank Act and banking regulations which may impact the ability of the Company and its subsidiaries, and other American financial institutions to retain and recruit executives and other personnel necessary for their businesses and competitiveness;

- the impact of the Dodd-Frank Act and of new international standards known as Basel III, and rules and regulations thereunder, many of which have not yet been promulgated, on our required regulatory capital and liquidity levels, governmental assessments on us, the scope of business activities in which we may engage, the manner in which the Company, the Bank, and MVB Mortgage engage in such activities, the fees that the Company's subsidiaries may charge for certain products and services, and other matters affected by the Dodd-Frank Act and these international standards;
- continuing consolidation in the financial services industry; new legal claims against the Company, the Bank, and MVB Mortgage, including litigation, arbitration and proceedings brought by governmental or self-regulatory agencies, or changes in existing legal matters;
- success in gaining regulatory approvals, when required, including for proposed mergers or acquisitions;

38

---

Table of Contents

- changes in consumer spending and savings habits;
- increased competitive challenges and expanding product and pricing pressures among financial institutions;
- inflation and deflation;
- technological changes and the implementation of new technologies by the Company and its subsidiaries;
- the ability of the Company, the Bank, and MVB Mortgage to develop and maintain secure and reliable information technology systems;
- legislation or regulatory changes which adversely affect the operations or business of the Company, the Bank, and MVB Mortgage;
- the ability of the Company, the Bank, and MVB Mortgage to comply with applicable laws and regulations; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or regulatory agencies;
- costs of deposit insurance and changes with respect to FDIC insurance coverage levels; and
- other risks and uncertainties detailed in Part I, Item 1A, Risk Factors in the Annual Report to Shareholders on Form 10-K for the year ended December 31, 2018.

Except to the extent required by law, the Company specifically disclaims any obligation to update any factors or to publicly announce the result of revisions to any of the forward-looking statements included herein to reflect future events or developments.

39

---

Table of Contents**Summary of Results of Operations**

As of March 31, 2019 and 2018 and for the three months ended March 31, 2019 and 2018:

(Dollars in thousands, except per share data)	Three Months Ended March 31	
	2019	2018
<b>Earnings and Per Share Data:</b>		
Net income	\$ 3,192	\$ 2,594
Net income available to common shareholders	\$ 3,071	\$ 2,473
Earnings per share - basic	\$ 0.26	\$ 0.24
Earnings per share - diluted	\$ 0.26	\$ 0.23
Cash dividends paid per common share	\$ 0.035	\$ 0.025
Book value per common share	\$ 14.90	\$ 13.53
Weighted average shares outstanding - basic	11,607,543	10,474,138
Weighted average shares outstanding - diluted	13,177,281	12,714,353
<b>Performance Ratios:</b>		
Return on average assets <sup>1</sup>	0.73%	0.68 %
Return on average equity <sup>1</sup>	7.18%	6.94 %
Net interest margin <sup>2</sup>	3.45%	3.29 %
Efficiency ratio <sup>3</sup>	81.1%	81.64 %
Overhead ratio <sup>1</sup> <sub>4</sub>	4.19%	4.40 %
<b>Asset Quality Data and Ratios:</b>		
Charge-offs	\$ —	\$ 356
Recoveries	\$ 3	\$ 71
Net loan charge-offs to total loans <sup>1</sup> <sub>5</sub>	— %	0.10 %

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

Allowance for loan losses	\$ 11,242	\$ 10,067
Allowance for loan losses to total loans <sup>6</sup>	0.84%	0.87 %
Nonperforming loans	\$ 7,075	\$ 9,102
Nonperforming loans to total loans	0.53%	0.79 %
<b>Capital Ratios:</b>		
Equity to assets	10.1%	9.51 %
Bank Leverage ratio	10.3%	10.92 %
Bank Common equity Tier 1 capital ratio	12.5%	13.26 %
Bank Tier 1 risk-based capital ratio	12.5%	13.26 %
Bank Total risk-based capital ratio	13.3%	14.11 %

<sup>1</sup> Annualized for the quarterly periods presented

<sup>2</sup> Net interest income as a percentage of average interest earning assets

<sup>3</sup> Noninterest expense as a percentage of net interest income and noninterest income

<sup>4</sup> Noninterest expense as a percentage of average assets

<sup>5</sup> Charge-offs less recoveries

<sup>6</sup> Excludes loans held for sale

## **Introduction**

### Corporate Overview

MVB Financial Corp. is a financial holding company and was organized in 2003. MVB operates principally through its wholly-owned subsidiary, MVB Bank, Inc. MVB Bank's operating subsidiaries include MVB Mortgage, MVB Insurance, and MVB CDC.

MVB Bank was chartered in 1997 and commenced operations in 1999.

In 2012, MVB Bank acquired Potomac Mortgage Group, Inc. ("PMG" which began doing business under the registered trade name "MVB Mortgage"), a mortgage company in the northern Virginia area, and fifty percent (50%) interest in a mortgage services company, Lender Service Provider, LLC ("LSP"). In 2013, this fifty percent interest (50%) in LSP was reduced to a twenty-five percent (25%) interest. In 2017, a forfeiture of a partial interest occurred, which increased the interest owned to thirty-three percent (33%). At this time, LSP began doing business as Lenderworks.

MVB CDC was formed in 2017 and was created as a means to provide opportunities for loans and investments that help to increase access to equity capital in under-served urban and rural areas of West Virginia and our market areas in Virginia. MVB CDC promotes specific bank-driven economic development strategies, provides for effective support for its CRA compliance strategy, and helps to support positive local reputation of the Bank through marketing and visible activities in the communities where we live and work.

### Business Overview

The Company's primary business activities, through its subsidiaries, are primarily community banking and mortgage banking. The Bank offers its customers a full range of products and services including:

- Various demand deposit accounts, savings accounts, money market accounts, and certificates of deposit;
- Commercial, consumer, and real estate mortgage loans and lines of credit;
- Debit and credit cards;
- Cashier's checks and money orders;
- Safe deposit rental facilities; and
- Non-deposit investment services.

The Company is also involved in new innovative strategies to provide independent banking to corporate clients throughout the United States by leveraging recent investments in Fintech.

The Bank's financial products and services are offered through its financial service locations and automated teller machines ("ATMs") in West Virginia and Virginia, as well as telephone and internet-based banking through both personal computers and mobile devices. Non-deposit investment services are offered through an association with a broker-dealer. The Bank has deployed Automated Interactive Teller machines ("AITs") in several branch locations. AITs provide services by featuring video interaction with a bank employee upon request. A customer can deposit cash and checks and withdraw cash, as well as a variety of other services typically occurring in a traditional branch location.

Since its opening in 1999, the Bank has experienced significant growth in assets, loans, and deposits due to strong community and customer support in Marion and Harrison counties in West Virginia, expansion into Jefferson, Berkeley, Monongalia, and Kanawha counties in West Virginia and, most recently, into Fairfax and Loudoun counties in Virginia. Since the acquisition of PMG, mortgage banking is now a much more significant focus, which has opened increased market opportunities in the Washington, DC metropolitan region and added enough volume to further

diversify the Company's revenue stream.

This discussion and analysis should be read in conjunction with the prior year-end audited consolidated financial statements and footnotes thereto included in the Company's 2018 filing on Form 10-K and the unaudited financial statements, ratios, statistics, and discussions contained elsewhere in this Form 10-Q.

At March 31, 2019, the Company had 389 full-time equivalent employees.

The Company's principal office is located at 301 Virginia Avenue, Fairmont, West Virginia 26554, and its telephone number is (304) 363-4800. The Company's Internet web site is [www.mvbbanking.com](http://www.mvbbanking.com).

## **Application of Critical Accounting Policies**

The Company's consolidated financial statements are prepared in accordance with U. S. generally accepted accounting principles and follow general practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the consolidated financial statements; accordingly, as this information changes, the consolidated financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the consolidated financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available. When third-party information is not available, valuation adjustments are estimated in good faith by management primarily through the use of internal forecasting techniques.

The most significant accounting policies followed by the Company are presented in Note 1, "Summary of Significant Accounting Policies" of the Notes to the Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data, of the Company's 2018 Annual Report on Form 10-K. These policies, along with the disclosures presented in the other financial statement notes and in management's discussion and analysis of operations, provide information on how significant assets and liabilities are valued in the consolidated financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the determination of the allowance for loan losses to be the accounting area that requires the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available.

The allowance for loan losses represents management's estimate of probable credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment and the use of estimates related to the amount and timing of losses inherent in classifications of homogeneous loans based on the Bank's historical loss experience and consideration of current economic trends and conditions, all of which may be susceptible to significant change. Non-homogeneous loans are specifically evaluated due to the increased risks inherent in those loans. The loan portfolio also represents the largest asset type in the consolidated balance sheet. Note 1, "Summary of Significant Accounting Policies" of the Notes to the Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data, of the Company's 2018 Annual Report on Form 10-K, describes the methodology used to determine the allowance for loan losses and a discussion of the factors driving changes in the amount of the allowance for loan losses is included in the "Allowance for Loan Losses" section of Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, of this Quarterly Report on Form 10-Q.

## **Results of Operations**

### Overview of the Statements of Income

For the three months ended March 31, 2019, the Company earned \$3.2 million compared to \$2.6 million in the first quarter of 2018. Net interest income increased by \$2.5 million, noninterest income decreased by \$274 thousand, and noninterest expenses increased by \$1.7 million. The increase in net interest income was driven by an increase of \$4.6 million in interest income. The increase in interest income was partially offset by an increase of \$2.1 million in interest expense. The increase in interest income was due to average loan growth of \$223.9 million with the yield on loans and loans held for sale increasing by 52 basis points, primarily due to an increase in commercial loan yield of 69



basis points and a 28-basis point increase in yield on investment securities. The \$115.1 million increase in average interest-bearing liabilities generated the increase in interest expense of \$2.1 million. The increase in interest expense was mainly driven by a \$1.3 million increase in certificates of deposit, through short-term brokered certificates of deposit, and an increase in the rates of certificates of deposit. Certificates of deposit increased by \$159.3 million, of which \$156.9 million are brokered certificates of deposit, while the cost of funds on certificates of deposit increased by 63 basis points compared to the three months ended March 31, 2018. The increase in interest expense was also driven by borrowing growth of \$15.0 million, which increased interest expense by \$515 thousand, while the cost of funds on FHLB and other borrowings increased by 103 basis points due to multiple interest rate increases since March 31, 2018.

The provision for loan losses, which is a product of management's formal quarterly analysis, is recorded in response to inherent losses in the loan portfolio. Loan loss provisions of \$300 thousand and \$474 thousand were made for the three months ended

42

---

### Table of Contents

March 31, 2019 and 2018, respectively. The decrease in loan loss provision is most attributable to decreased loan volume in the first quarter of 2019 versus the same time period in 2018. Most notably, the commercial loan portfolio increased by \$22 million for the three months ended March 31, 2019, in comparison to \$41 million for the three months ended March 31, 2018. The residential mortgage loan portfolio increased by \$16 million and \$14 million, respectively, during these same time periods. Additionally, total charge offs of \$0 in the first quarter of 2019 were \$355 thousand less versus the same time period in 2018. Meanwhile, overall provision was impacted by an \$80 thousand increase in the specific loan loss allocations in the first quarter of 2019, relative to a \$273 thousand decrease in the first quarter of 2018. Also, the various historical loss rates fluctuated somewhat in the first quarter of 2019 versus the same time period in 2018, which resulted in a need for relatively less provision per dollar of new loan growth in the first quarter of 2019 versus the first quarter of 2018.

### Interest Income and Expense

Net interest income is the amount by which interest income on earning assets exceeds interest expense on interest-bearing liabilities. Interest-earning assets include loans, investment securities, and certificates of deposits in other banks. Interest-bearing liabilities include interest-bearing deposits and repurchase agreements, subordinated debt, and Federal Home Loan Bank (“FHLB”) and other borrowings. Net interest income is a primary source of revenue for the bank. Changes in market interest rates, as well as changes in the mix and volume of interest-earning assets and interest-bearing liabilities impact net interest income.

Net interest margin is calculated by dividing net interest income by average interest-earning assets. This ratio serves as a performance measurement of the net interest revenue stream generated by the Company’s balance sheet. The net interest margin continues to face considerable pressure due to rising interest rates and competitive pricing of loans and deposits in the Bank’s markets. In December 2018, the Federal Reserve raised its key interest rate from a range of 2.00% to 2.25% to a range of 2.25% to 2.50%.

For the three months ended March 31, 2019 versus 2018, the Company was able to grow average investment securities by \$2.1 million to \$232.1 million and average loans and loans held for sale balances by \$223.9 million to \$1.4 billion. Average interest-bearing liabilities increased by \$115.1 million, primarily the result of a \$159.3 million increase in average certificates of deposit balances, a \$56.1 million increase in money market checking, and a \$15.0 million increase in average FHLB and other borrowing balances. An increase in the Company’s average non-interest balances of \$85.2 million helped to grow a 30-basis point favorable spread on net interest margin in 2019 compared to a 15-basis point in 2018.

The net interest margin for the three months ended March 31, 2019 and 2018 was 3.45% and 3.29%, respectively. The 16-basis point increase in the net interest margin for the three months ended March 31, 2019 was the result of a 53-basis point increase in yield on average earning assets, primarily the result of a 52-basis point increase in yield on loans and loans held for sale. More specifically, the increase was due to an increase in commercial loan yield of 69 basis points and a 28-basis point increase in yield on investment securities. Cost of interest-bearing liabilities for the three months ended March 31, 2019 versus 2018 increased by 52 basis points. The cost of interest-bearing liabilities increase was mainly the result of a 103-basis point increase in FHLB and other borrowings and a 56-basis point increase in interest-bearing deposits. More specifically, the increase in interest-bearing deposits was as follows: a 63-basis point increase in certificates of deposit, a 37-basis point increase in IRAs, an 13-basis point increase in NOW, an 68-basis point increase in money market checking, which was offset by a 16-basis point decrease in savings.

Company and Bank management continuously monitor the effects of net interest margin on the performance of the Bank and, thus, the Company. Growth and mix of the balance sheet will continue to impact net interest margin in future periods.



Table of ContentsMVB Financial Corp. and SubsidiariesAverage Balances and Interest Rates

(Unaudited) (Dollars in thousands)

	Three Months Ended March 31, 2019			Three Months Ended March 31, 2018		
(Dollars in thousands)	Average Balance	Interest Income/Expense	Yield/Cost	Average Balance	Interest Income/Expense	Yield/Cost
<b>Assets</b>						
Interest-bearing deposits in banks	\$ 7,546	\$ 49	2.63	\$ 3,883	\$ 18	1.83
CDs with other banks	14,778	73	2.00	14,778	72	1.97
Investment securities:						
Taxable	139,692	879	2.55	154,430	895	2.35
Tax-exempt	92,417	837	3.67	75,556	655	3.51
Loans and loans held for sale: <sup>1</sup>						
Commercial	951,836	12,594	5.37	775,764	8,943	4.68
Tax exempt	14,251	123	3.50	14,464	123	3.46
Real estate	411,639	4,941	4.87	360,744	4,190	4.71
Consumer	9,654	127	5.34	12,517	158	5.11
Total loans	1,387,380	17,785	5.20	1,163,489	13,414	4.68
Total earning assets	1,641,813	19,623	4.85	1,412,136	15,054	4.32
Less:						
Allowance for loan losses	(11,071)			(9,987)		
Cash and due from banks	16,088			15,966		
Other assets	112,301			102,645		
Total assets	\$ 1,759,131			\$ 1,520,760		
<b>Liabilities</b>						
Deposits:						
NOW	\$ 357,005	\$ 729	0.83	\$ 443,784	\$ 762	0.70
Money market checking	297,607	1,044	1.42	241,472	443	0.74
Savings	40,235	1	0.01	46,544	20	0.17
IRAs	17,826	79	1.80	17,691	62	1.43
CDs	428,610	2,270	2.15	269,286	1,011	1.52
Repurchase agreements and federal funds sold	14,206	14	0.40	20,605	19	0.37
FHLB and other borrowings	175,222	1,229	2.84	160,205	714	1.81
Subordinated debt	17,524	285	6.60	33,524	558	6.75
Total interest-bearing	1,348,235	5,651	1.70	1,233,111	3,589	1.18

Edgar Filing: MVB FINANCIAL CORP - Form 10-Q

liabilities				
Noninterest bearing demand deposits	214,541		129,385	
Other liabilities	18,450		8,673	
Total liabilities	1,581,226		1,371,169	
<b>Stockholders' equity</b>				
Preferred stock	7,834		7,834	
Common stock	11,659		10,525	
Paid-in capital	116,925		99,110	
Treasury stock	(1,084)		(1,084)	
Retained earnings	49,161		38,004	
Accumulated other comprehensive (loss)	(6,590)		(4,798)	
Total stockholders' equity	177,905		149,591	
Total liabilities and stockholders' equity	\$ 1,759,131		\$ 1,520,760	
Net interest spread		3.15		3.14
Net interest income-margin	\$	13,972	3.45	\$ 11,465 3.29

<sup>1</sup> Non-accrual loans are included in total loan balances, lowering the effective yield for the portfolio in the aggregate.

Table of Contents

Noninterest Income

Mortgage fee income, gain (loss) on derivatives, interchange income, security sale gains, income on bank owned life insurance and portfolio loan sales generate the core of the Company's noninterest income. Also, service charges on deposit accounts continue to be part of the core of the Company's noninterest income and include mainly non-sufficient funds and returned check fees, allowable overdraft fees and service charges on commercial accounts.

For the three months ended March 31, 2019, noninterest income totaled \$8.8 million compared to \$9.0 million for the same time period in 2018. The \$274 thousand decrease in noninterest income was primarily the result of a decrease in gain on sale of securities of \$444 thousand, a decrease in commercial swap fee income of \$333 thousand, a decrease in gain on the sale of portfolio loans of \$157 thousand, and a decrease in gain on derivatives of \$134 thousand. These decreases were partially offset by an increase of \$307 thousand in income on bank owned life insurance, an increase of \$210 thousand in the holding gain on equity securities, and an increase of \$130 thousand in service charges on deposit accounts. The decrease in gain on derivatives of \$134 thousand was largely the result of an increase of 42.72% in the locked pipeline during the three months ended March 31, 2019 compared to an increase of 67.64% in the locked pipeline during the three months ended March 31, 2018.

Noninterest Expense

The Company had 389 full-time equivalent personnel at March 31, 2019, as noted, compared to 393 full-time equivalent personnel as of March 31, 2018. Company and Bank management will continue to strive to find new ways of increasing efficiencies and leveraging its resources, while effectively optimizing customer service.

Salaries and employee benefits, occupancy and equipment, data processing and communications, mortgage processing and professional fees generate the core of the Company's noninterest expense. The Company's efficiency ratio was 81.14% for the first quarter of 2019 compared to 81.64% for the first quarter of 2018. This ratio measures the efficiency of noninterest expenses incurred in relationship to net interest income plus noninterest income. The decreased efficiency ratio is the result of net interest income and noninterest income outpacing the growth in noninterest expense.

For the three months ended March 31, 2019, noninterest expense totaled \$18.4 million compared to \$16.7 million for the same time period in 2018. The \$1.7 million increase in noninterest expense was primarily the result of the following:

Salaries and employee benefits expense increased by \$1.3 million. The increase was largely driven by the addition of senior management, lenders, a treasury team, and the opening of one new branch in 2018.

Data processing and communication expense increased \$153 thousand. This increase was primarily related to data processing costs of our core system due to growth in clients and transactions.

Occupancy expense increased by \$136 thousand. Rent & lease expense has increased \$75 thousand due to the new branch opening and relocation of the Reston branch.

Insurance, tax, and assessment expense increased by \$115 thousand. This increase was largely driven by the increase in the FDIC assessment expense, which increased by \$87 thousand in 2019 compared to the FDIC assessment expense in 2018.

Marketing, contributions, & sponsorships expense decreased by \$133 thousand. This decrease was primarily driven by a continued focus on identifying the avenues with the highest return on marketing investment.

Return on Average Assets (Annualized)

The Company's return on average assets was 0.73% for the first quarter of 2019, compared to 0.68% for the first quarter of 2018. The increased return for the first quarter of 2019 is a direct result of a \$598 thousand increase in earnings, while average total assets increased by \$238.4 million, primarily the result of a \$223.9 million increase in average total loans and loans held for sale and a \$2.1 million increase in average investment securities.

Return on Average Equity (Annualized)

The Company's return on average stockholders' equity was 7.18% for the first quarter of 2019, compared to 6.94% for the first quarter of 2018. The increased return for the first quarter of 2019 is a direct result of a \$598 thousand increase in earnings, while average stockholders' equity increased by \$28.3 million. The increase in average stockholders' equity was primarily due to a

45

---

### Table of Contents

\$17.8 million increase in paid-in capital, primarily due to the subordinated debt conversions, and an \$11.2 million increase in retained earnings.

### Overview of the Statement of Condition

The greatest balance changes since December 31, 2018 were as follows: total assets increased by \$38.9 million, to \$1.8 billion, loans increased \$36.9 million, to \$1.3 billion, investment securities increased \$3.4 million, to \$234.6 million, deposits increased \$121.5 million, to \$1.4 billion, borrowings decreased \$100.0 million, to \$114.9 million, and stockholders' equity increased by \$4.1 million, to \$180.9 million.

### Cash and Cash Equivalents

Cash and cash equivalents totaled \$18.0 million at March 31, 2019, compared to \$22.2 million at December 31, 2018.

Management believes the current balance of cash and cash equivalents adequately serves the Company's liquidity and performance needs. Total cash and cash equivalents fluctuate on a daily basis due to transactions in process and other liquidity demands. Management believes liquidity needs are satisfied by the current balance of cash and cash equivalents, readily available access to traditional and non-traditional funding sources, and the portions of the investment and loan portfolios that mature within one year. These sources of funds should enable the Company to meet cash obligations as they come due.

### Investment Securities

Investment securities totaled \$234.6 million at March 31, 2019, compared to \$231.2 million at December 31, 2018. As of March 31, 2019, the investment portfolio is comprised of the following mix of securities:

- 42.6% – Municipal securities
- 28.4% – U.S. Agency securities
- 20.4% – U.S. Sponsored Mortgage-backed securities
- 4.4% – Other securities
- 4.2% – Equity securities

The Company and Bank management monitor the earnings performance and liquidity of the investment portfolio on a regular basis through Asset and Liability Committee ("ALCO") meetings. The ALCO also monitors net interest income and assists in the management of interest rate risk for the Company. Through active balance sheet management and analysis of the investment securities portfolio, sufficient liquidity is maintained to satisfy depositor requirements and the various credit needs of its customers. The Company and Bank management believe the risk characteristics inherent in the investment portfolio are acceptable based on these parameters.

### Loans

The Company's loan portfolio totaled \$1.3 billion as of March 31, 2019 and December 31, 2018. The Bank's lending is primarily focused in the Marion, Harrison, Jefferson, Berkeley, Monongalia, and Kanawha counties of West Virginia, and Fairfax and Loudoun counties of Virginia, with a secondary focus on the adjacent counties. Its extended market is in the adjacent counties. The portfolio consists principally of commercial lending, retail lending, which includes single-family residential mortgages, and consumer lending. The growth in loans is primarily attributable to organic growth within the Bank's primary lending areas and Northern Virginia.

### Loan Concentration



At March 31, 2019 and December 31, 2018, \$962.1 million, or 71.7 and \$941.0 million, or 72.1%, respectively, of our loan portfolio consisted of commercial loans. A significant portion of the nonresidential real estate loan portfolio is secured by commercial real estate. The majority of nonresidential real estate loans that are not secured by real estate are lines of credit secured by accounts receivable and equipment and obligations of states and political subdivisions. While the loan concentration is in nonresidential real estate loans, the nonresidential real estate portfolio is comprised of loans to many different borrowers, in numerous different industries but primarily located in our market areas.

## Table of Contents

### Allowance for Loan Losses

The allowance for loan losses was \$11.2 million or 0.84% of total loans at March 31, 2019 compared to \$10.9 million or 0.84% of total loans at December 31, 2018. The nominal decrease in this ratio was the direct result of the net effect of loan loss provision; in conjunction with growth in outstanding loan balances in the commercial loan and residential real estate loan portfolios since December 31, 2018. The Bank management continually monitors the risk in the loan portfolio through review of the monthly delinquency reports and the Loan Review Committee. The Loan Review Committee is responsible for the determination of the adequacy of the allowance for loan losses. This analysis involves both experience of the portfolio to date and the makeup of the overall portfolio. Specific loss estimates are derived for individual loans based on specific criteria such as current delinquent status, related deposit account activity, where applicable, and changes in the local and national economy. When appropriate, Management also considers public knowledge and/or verifiable information from the local market to assess risks to specific loans and the loan portfolios as a whole.

### Capital Resources

The Bank considers a number of alternatives, including but not limited to deposits, short-term borrowings, and long-term borrowings when evaluating funding sources. Traditional deposits continue to be the most significant source of funds, totaling \$1.4 billion at March 31, 2019.

Noninterest-bearing deposits remain a core funding source for the Bank and thus, the Company. At March 31, 2019, noninterest-bearing balances totaled \$236.1 million compared to \$213.6 million at December 31, 2018. Of the \$236.1 million, noninterest-bearing balances of \$62.9 million are related to Fintech opportunities and noninterest-bearing balances of \$33.4 million are related to title business funds. The Company and Bank management intend to continue to focus on finding ways to increase the base of noninterest-bearing sources of the Bank and its subsidiaries.

Interest-bearing deposits totaled \$1.2 billion at March 31, 2019 compared to \$1.1 billion at December 31, 2018.

At March 31, 2019, the Bank had brokered deposits of \$153.7 million and CDs with other banks of \$79.7 million.

Average interest-bearing deposits totaled \$1.1 billion during the first quarter of 2019 compared to \$1.0 billion during the first quarter of 2018, an increase of \$122.5 million. Average noninterest bearing deposits totaled \$214.5 million during the first quarter of 2019 compared to \$129.4 million during the first quarter of 2018, an increase of \$85.2 million. Management will continue to emphasize deposit growth opportunities from the network of current customers and Fintech partners. The Company and Bank management will also concentrate on balancing deposit growth with adequate net interest margin to meet the Company's strategic goals.

Along with traditional deposits, the Bank has access to both repurchase agreements, which are corporate deposits secured by pledging securities from the investment portfolio, and FHLB and other borrowings to fund its operations and investments. At March 31, 2019, repurchase agreements totaled \$12.6 million compared to \$14.9 million at December 31, 2018. In addition to the aforementioned funds alternatives, the Bank has access to more than \$243.4 million through additional advances from the FHLB of Pittsburgh and the ability to readily sell jumbo certificates of deposits to other banks as well as brokered deposit markets.

### Liquidity

Maintenance of a sufficient level of liquidity is a primary objective of the Asset and Liability Committee ("ALCO"). Liquidity, as defined by the ALCO, is the ability to meet anticipated operating cash needs, loan demand, and deposit withdrawals, without incurring a sustained negative impact on net interest income. It is MVB's policy to manage liquidity so that there is no need to make unplanned sales of assets or to borrow funds under emergency conditions.

The main source of liquidity for the Bank comes through deposit growth. Liquidity is also provided from cash generated from investment maturities, principal payments from loans, and income from loans and investment securities. During the three months ended March 31, 2019, cash provided by financing activities totaled \$18.7 million, while outflows from investing activity totaled \$35.9 million. When appropriate, the Bank has the ability to take advantage of external sources of funds such as advances from the FHLB, national market certificate of deposit issuance programs, the Federal Reserve discount window, brokered deposits and CDARS. These external sources often provide attractive interest rates and flexible maturity dates that enable the Bank to match funding with contractual maturity dates of assets. Securities in the investment portfolio are primarily classified as available-for-sale and can be utilized as an additional source of liquidity.

Table of Contents

The Company has an effective shelf registration covering \$75 million of debt and equity securities, of which approximately \$75 million remains available, subject to Board authorization and market conditions, to issue equity or debt securities at our discretion. While we seek to preserve flexibility with respect to cash requirements, there can be no assurance that market conditions would permit us to sell securities on acceptable terms at any given time or at all.

Current Economic Conditions

The Company considers its primary market area to be comprised of those counties where it has a physical branch presence and their contiguous counties. This includes Marion, Harrison, Jefferson, Berkeley, Monongalia, and Kanawha counties of West Virginia and Fairfax and Loudoun counties of Virginia. In addition, MVB Mortgage has mortgage-only offices located in Virginia, Washington, DC, North Carolina, and South Carolina. The Bank currently operates a total of fifteen full-service banking branches: twelve in West Virginia and three in Virginia. MVB Mortgage operates eleven mortgage-only offices, located in Virginia, within the Washington, DC metropolitan area, Maryland, North Carolina, and South Carolina. In addition, MVB Mortgage has mortgage loan originators located at select Bank locations throughout West Virginia.

The Company originates various types of loans, including commercial and commercial real estate loans, residential real estate loans, home equity lines of credit, real estate construction loans, and consumer loans (loans to individuals). In general, the Company retains most of its originated loans (exclusive of long-term, fixed rate residential mortgages that are sold). However, loans originated in excess of the Bank's legal lending limit are participated to other banking institutions and the servicing of those loans is retained by the Bank.

The current economic climate in the Company's primary market areas reflect economic climates that are consistent with the general national climate. Unemployment in the United States was 3.9% and 4.1% in March 2019 and 2018, respectively. The unemployment levels in the Company's primary market areas were as follows for the periods indicated:

	<b>February 2019</b>	<b>February 2018</b>
Berkeley County, WV	4.9%	4.9%
Harrison County, WV	5.4	5.7
Jefferson County, WV	3.6	4.0
Marion County, WV	6.1	6.8
Monongalia County, WV	4.4	4.7
Kanawha County, WV	5.7	6.2
Fairfax County, VA	2.6	2.7
Loudoun County, VA	2.6	2.7

Capital/Stockholders' Equity

For the three months ended March 31, 2019, stockholders' equity increased approximately \$4.1 million to \$180.9 million. This increase consists of net income for the year-to-date of \$3.2 million, a decrease in other comprehensive loss of \$917 thousand, stock based compensation of \$425 thousand, and common stock options exercised totaling \$94 thousand, offset by dividends paid totaling \$529 thousand. As stockholders' equity increased, the equity to assets ratio

increased 0.01% to 10.11%. The Company paid dividends to common shareholders of \$408 thousand in the three months ended March 31, 2019 and \$263 thousand in the three months ended March 31, 2018, and earned \$3.2 million in the three months ended March 31, 2019 versus \$2.6 million in the three months ended March 31, 2018, resulting in the dividend payout ratio decreasing from 10.63% in the three months ended March 31, 2018 to 12.78% in the three months ended March 31, 2019.

The Company and the Bank have financed operations and growth over the years through the sale of equity. These equity sales have resulted in an effective source of capital. For more information related to equity sales, see Note 8, "Stock Offerings" of the Notes to the Consolidated Financial Statements, included in Item 1, Financial Statements, of this Quarterly Report on Form 10-Q.

At March 31, 2019, accumulated other comprehensive loss totaled \$5.9 million, an decrease in the loss of \$917 thousand from December 31, 2018. Total securities available-for-sale in an unrealized loss position decreased by \$1.9 million to \$3.0 million at March 31, 2019. The Company considers all securities with unrealized loss positions to be temporarily impaired, and consequently, does not believe the Company will sustain any material realized losses as a result of the current temporary decline in fair value.

Treasury stock totaled 51,077 shares.

### Table of Contents

The primary source of funds for dividends to be paid by the Company are dividends received by the Company from the Bank. Dividends paid by the Bank are subject to restrictions by banking regulations. The most restrictive provision requires regulatory approval if dividends declared in any year exceeds that years retained net profits, as defined, plus the retained net profits, as defined, of the two preceding years.

### Capital Requirements

The Bank's total risk-based capital ratio increased from 13.29% at December 31, 2018 to 13.37% at March 31, 2019. The increase in this ratio was largely due to an increase of \$29.1 million in risk-weighted assets outpacing the increase in total capital of \$5.0 million.

The Bank is required to comply with applicable capital adequacy standards established by the FDIC ("Capital Rules"). The Company is exempt from the Federal Reserve Board's capital adequacy standards as it believes it meets the requirements of the Small Bank Holding Company Policy Statement. State chartered banks, such as the Bank, are subject to similar capital requirements adopted by the West Virginia Division of Financial Institutions.

The Capital Rules, among other things, (i) include a "Common Equity Tier 1" ("CET1") measure, (ii) specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting certain revised requirements, (iii) define CET1 narrowly by requiring that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital, and (iv) expand the scope of the deductions/adjustments to capital as compared to existing regulations.

Under the Capital Rules, the minimum capital ratios effective as of January 1, 2015 are:

- 4.5% CET1 to risk-weighted assets;
- 6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets;
- 8.0% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets; and
- 4.0% Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the leverage ratio").

The Capital Rules also include a "capital conservation buffer," composed entirely of CET1, on top of these minimum risk-weighted asset ratios. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and will increase by 0.625% on each subsequent January 1, until it reaches 2.5% on January 1, 2019. The Capital Rules also provide for a "countercyclical capital buffer" that is only applicable to certain covered institutions and does not have any current applicability to the Company or the Bank. The capital conservation buffer is designed to absorb losses during periods of economic stress and effectively increases the minimum required risk-weighted capital ratios. Banking institutions with a ratio of CET1 to risk-weighted assets below the effective minimum (4.5% plus the capital conservation buffer and, if applicable, the countercyclical capital buffer) will face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall.

Since fully phased in on January 1, 2019, the Capital Rules require the Bank to maintain an additional capital conservation buffer of 2.5% of CET1, effectively resulting in minimum ratios of (i) CET1 to risk-weighted assets of at least 7%, (ii) Tier 1 capital to risk-weighted assets of at least 8.5%, (iii) a minimum ratio of Total capital to risk-weighted assets of at least 10.5%; and (iv) a minimum leverage ratio of 4%. The Capital Rules also provide for a number of deductions from and adjustments to CET1.

The Capital Rules prescribe a standardized approach for risk weightings that expanded the risk-weighting categories from the general risk-based capital rules to a much larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities, to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset categories.

In September 2017, the Federal Reserve Board, along with other bank regulatory agencies, proposed amendments to its capital requirements to simplify certain aspects of the capital rules for community banks, including the Bank, in an attempt to reduce the regulatory burden for such smaller financial institutions. Because the amendments were proposed with a request for comments and have not been finalized, we do not yet know what effect the final rules will have on the Bank's capital calculations. In November 2017, the federal banking agencies extended for community banks the existing capital requirements for certain items, including mortgage servicing assets, certain deferred tax assets, investments in the capital instruments of unconsolidated financial institutions, and minority interest, which were scheduled to change effective January 1, 2018, in light of the simplification amendments being considered.

### Table of Contents

In June 2016, the Financial Accounting Standards Board issued an update to the accounting standards for credit losses that included the Current Expected Credit Losses (“CECL”) methodology, which replaces the existing incurred loss methodology for certain financial assets. CECL becomes effective January 1, 2020. In December 2018, the federal bank regulatory agencies approved a final rule providing an option to phase-in, over a period of three years, the day-one regulatory capital effects resulting from the implementation of CECL.

Notwithstanding the foregoing, the Economic Growth, Regulatory Relief and Consumer Protection Act of 2018 (the “EGRRCPA”), which was enacted on May 24, 2018, simplifies capital calculations by requiring regulators to establish for insured depository institutions under \$10 billion in assets a community bank leverage ratio (tangible equity to average consolidated assets) at a percentage not less than 8% and not greater than 10% that such institutions may elect to replace the general applicable risk-based capital requirements under the Capital Rules. Such institutions that meet the community bank leverage ratio will automatically be deemed to be well-capitalized, although the regulators retain the flexibility to determine that the institution may not qualify for the community bank leverage ratio test based on the institution’s risk profile. The federal banking agencies have proposed a community bank leverage ratio of 9% with additional parameters, including limited amounts of off-balance sheet exposure. That proposal has not been finalized, and until such time, the Capital Rules as described above remain in effect. The effective date and specific requirements for the community bank leverage ratio are unknown.

With respect to the Bank, the Capital Rules also revise the “prompt corrective action” regulations pursuant to Section 38 of the Federal Deposit Insurance Act, as discussed below under “Prompt Corrective Action.”

### Prompt Corrective Action

The Federal Deposit Insurance Act (“FDIA”) requires among other things, the federal banking agencies to take “prompt corrective action” in respect of depository institutions that do not meet minimum capital requirements. The FDIA includes the following five capital tiers: “well capitalized,” “adequately capitalized,” “undercapitalized,” “significantly undercapitalized” and “critically undercapitalized.” A depository institution’s capital tier will depend upon how its capital levels compare with various relevant capital measures and certain other factors, as established by regulation. The relevant capital measures, which reflect changes under the Capital Rules that became effective on January 1, 2015, are the total capital ratio, the CET1 capital ratio, the Tier 1 capital ratio, and the leverage ratio.

A bank will be (i) “well capitalized” if the institution has a total risk-based capital ratio of 10.0% or greater, a CET1 capital ratio of 6.5% or greater, a Tier 1 risk-based capital ratio of 8.0% or greater, and a leverage ratio of 5.0% or greater, and is not subject to any order or written directive by any such regulatory authority to meet and maintain a specific capital level for any capital measure; (ii) “adequately capitalized” if the institution has a total risk-based capital ratio of 8.0% or greater, a CET1 capital ratio of 4.5% or greater, a Tier 1 risk-based capital ratio of 6.0% or greater, and a leverage ratio of 4.0% or greater and is not “well capitalized”; (iii) “undercapitalized” if the institution has a total risk-based capital ratio that is less than 8.0%, a CET1 capital ratio less than 4.5%, a Tier 1 risk-based capital ratio of less than 6.0% or a leverage ratio of less than 4.0%; (iv) “significantly undercapitalized” if the institution has a total risk-based capital ratio of less than 6.0%, a CET1 capital ratio less than 3.0%, a Tier 1 risk-based capital ratio of less than 4.0% or a leverage ratio of less than 3.0%; and (v) “critically undercapitalized” if the institution’s tangible equity is equal to or less than 2.0% of average quarterly tangible assets. An institution may be downgraded to, or deemed to be in, a capital category that is lower than indicated by its capital ratios if it is determined to be in an unsafe or unsound condition or if it receives an unsatisfactory examination rating with respect to certain matters. A bank’s capital category is determined solely for the purpose of applying prompt corrective action regulations, and the capital category may not constitute an accurate representation of the bank’s overall financial condition or prospects for other purposes.

As noted above, the EGRRCPA will eliminate these requirements for banks with less than \$10.0 billion in assets who elect to follow the community bank leverage ratio once regulators finalize the regulation.



The FDIA generally prohibits a depository institution from making any capital distributions (including payment of a dividend) or paying any management fee to its parent holding company if the depository institution would thereafter be “undercapitalized.” “Undercapitalized” institutions are subject to growth limitations and are required to submit a capital restoration plan. The agencies may not accept such a plan without determining, among other things, that the plan is based on realistic assumptions and is likely to succeed in restoring the depository institution’s capital. In addition, for a capital restoration plan to be acceptable, the depository institution’s parent holding company must guarantee that the institution will comply with such capital restoration plan. The bank holding company must also provide appropriate assurances of performance. The aggregate liability of the parent holding company is limited to the lesser of (i) an amount equal to 5.0% of the depository institution’s total assets at the time it became undercapitalized and (ii) the amount which is necessary (or would have been necessary) to bring the institution into compliance

50

---

### Table of Contents

with all capital standards applicable with respect to such institution as of the time it fails to comply with the plan. If a depository institution fails to submit an acceptable plan, it is treated as if it is “significantly undercapitalized.”

“Significantly undercapitalized” depository institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become “adequately capitalized,” requirements to reduce total assets, and cessation of receipt of deposits from correspondent banks. “Critically undercapitalized” institutions are subject to the appointment of a receiver or conservator.

The appropriate federal banking agency may, under certain circumstances, reclassify a well-capitalized insured depository institution as adequately capitalized. The FDIA provides that an institution may be reclassified if the appropriate federal banking agency determines (after notice and opportunity for hearing) that the institution is in an unsafe or unsound condition or deems the institution to be engaging in an unsafe or unsound practice. The appropriate agency is also permitted to require an adequately capitalized or undercapitalized institution to comply with the supervisory provisions as if the institution were in the next lower category (but not treat a significantly undercapitalized institution as critically undercapitalized) based on supervisory information other than the capital levels of the institution.

In addition to the “prompt corrective action” directives, failure to meet capital guidelines may subject a banking organization to a variety of other enforcement remedies, including additional substantial restrictions on its operations and activities, termination of deposit insurance by the FDIC and, under certain conditions, the appointment of a conservator or receiver.

At March 31, 2019, the Company is considered to be well-capitalized.

For further information regarding the capital ratios and leverage ratio of the Company and the Bank see the discussion under the section captioned “Capital/Stockholders’ Equity” included in Item 7, Management’s Discussion and Analysis of Financial Condition and Results of Operations and Note 14, “Regulatory Capital Requirements” of the Notes to the Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data, of the Company’s December 31, 2018 Annual Report on Form 10-K.

### Commitments and Contingent Liabilities

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the statements of financial condition.

The Company’s exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer’s credit worthiness on a case-by-case basis. The amount and type of collateral obtained, if deemed necessary by the Company upon extension of credit, varies and is based on management’s credit evaluation of the customer.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Standby letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company's policy for obtaining collateral, and the nature of such collateral, is essentially the same as that involved in making commitments to extend credit.

*Concentration of Credit Risk*

The Company grants a majority of its commercial, financial, agricultural, real estate and installment loans to customers throughout the Marion, Harrison, Monongalia, Kanawha, Jefferson, and Berkeley County areas of West Virginia, as well as the Northern Virginia area and adjacent counties. Collateral for loans is primarily residential and commercial real estate, personal

51

---

property, and business equipment. The Company evaluates the credit worthiness of each of its customers on a case-by-case basis, and the amount of collateral it obtains is based upon management's credit evaluation.

#### Regulatory

The Company is required to maintain certain reserve balances on hand in accordance with the Federal Reserve Board requirements. The average balance maintained in accordance with such requirements was \$0 on March 31, 2019 and December 31, 2018. During 2016, a deposit reclassification program was implemented and allowed the Company to reduce its requirement of reserve balances on hand in accordance with the Federal Reserve Board's daily Federal Reserve Requirement.

#### Contingent Liability

The subsidiary bank is involved in various legal actions arising in the ordinary course of business. In the opinion of management and counsel, the outcome of these matters will not have a significant adverse effect on the consolidated financial statements.

#### Off-Balance Sheet Commitments

The Bank has entered into certain agreements that represent off-balance sheet arrangements that could have a significant impact on the consolidated financial statements and could have a significant impact in future periods. Specifically, the Bank has entered into agreements to extend credit or provide conditional payments pursuant to standby and commercial letters of credit.

Commitments to extend credit, including loan commitments, standby letters of credit, and commercial letters of credit do not necessarily represent future cash requirements, in that these commitments often expire without being drawn upon.

#### Market Risk

There have been no material changes in market risks faced by the Company since December 31, 2018. For information regarding the Company's market risk, refer to the company's December 31, 2018, Form 10-K filed with the SEC.

#### Effects of Inflation and Changing Prices

Substantially all of the Company's assets relate to banking and are monetary in nature. Therefore, they are not impacted by inflation to the same degree as companies in capital-intensive industries in a replacement cost environment. During a period of rising prices, a net monetary asset position results in loss in purchasing power and conversely a net monetary liability position results in an increase in purchasing power. In the banking industry, typically monetary assets exceed monetary liabilities. Therefore, as prices increase, financial institutions experience a decline in the purchasing power of their net assets.

#### Future Outlook

The Company has invested in the infrastructure to support anticipated future growth in each key area, including personnel, technology, and processes to meet the growing compliance requirements in the industry. The Company believes it is well positioned in some of the finest markets in the State of West Virginia and the Commonwealth of Virginia and will continue to focus on the following: margin improvement; leveraging capital; organic portfolio loan growth; and operating efficiency. The key challenge for the Company in the future is to attract core deposits to fund

growth in the new markets through continued delivery of outstanding customer service coupled with the highest quality products and technology. The Company is expanding the treasury services function to support the banking needs of financial and emerging technology companies, which will further enhance core deposits.

**Item 3 – Quantitative and Qualitative Disclosures About Market Risk**

The Company’s market risk is composed primarily of interest rate risk. The Asset and Liability Committee (“ALCO”) is responsible for reviewing the interest rate sensitivity position and establishes policies to monitor and coordinate the Company’s sources, uses, and pricing of funds.

52

---

Table of Contents

**Interest Rate Sensitivity Management**

The Company uses a simulation model to analyze, manage and formulate operating strategies that address net interest income sensitivity to movements in interest rates. The simulation model projects net interest income based on various interest rate scenarios over a twenty-four-month period. The model is based on the actual maturity and re-pricing characteristics of rate sensitive assets and liabilities. The model incorporates certain assumptions which management believes to be reasonable regarding the impact of changing interest rates and the prepayment assumption of certain assets and liabilities as of December 31, 2018. The model assumes changes in interest rates without any management intervention to change the composition of the balance sheet. According to the model run for the period ended December 31, 2018, over a twelve-month period, an immediate 100-basis point increase in interest rates would result in a decrease in net interest income by 0.7%. An immediate 200-basis point increase in interest rates would result in a decrease in net interest income by 0.7%. A 100-basis point decrease in interest rates would result in a decrease in net interest income of 2.9%. While management carefully monitors the exposure to changes in interest rates and takes actions as warranted to decrease any adverse impact, there can be no assurance about the actual effect of interest rate changes on net interest income.

The Company's net interest income and the fair value of its financial instruments are influenced by changes in the level of interest rates. The Company manages its exposure to fluctuations in interest rates through policies established by its ALCO. The ALCO meets quarterly and has responsibility for formulating and implementing strategies to improve balance sheet positioning and reviewing interest rate sensitivity.

The Company has counter-party risk which may arise from the possible inability of third-party investors to meet the terms of their forward sales contracts. The Company works with third-party investors that are generally well-capitalized, are investment grade, and exhibit strong financial performance to mitigate this risk. The Company monitors the financial condition of these third parties on an annual basis and the Company does not expect these third parties to fail to meet their obligations.

**Item 4 – Controls and Procedures**

The Company, under the supervision and with the participation of the Company's management, including the Company's President and Chief Executive Officer, along with the Company's Chief Financial Officer (the Principal Financial Officer), has evaluated the effectiveness as of March 31, 2019, of the design and operation of the Company's disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon that evaluation, the Company's President and Chief Executive Officer, along with the Company's Principal Accounting Officer concluded that the Company's disclosure controls and procedures were effective as of March 31, 2019.

There have been no material changes in the Company's internal control over financial reporting during the first quarter of 2019 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II – OTHER INFORMATION**

### **Item 1 – Legal Proceedings**

From time to time in the ordinary course of business, the Company and its subsidiaries are subject to claims, asserted or unasserted, or named as a party to lawsuits or investigations. Litigation, in general, and intellectual property and securities litigation in particular, can be expensive and disruptive to normal business operations. Moreover, the results of legal proceedings cannot be predicted with any certainty and in the case of more complex legal proceedings, the results are difficult to predict at all. The Company is not aware of any asserted or unasserted legal proceedings or claims that the Company believes would have a material adverse effect on the Company's financial condition or results of the Company's operations.

### **Item 1A – Risk Factors**

Our operations are subject to many risks that could adversely affect our future financial condition and performance and, therefore, the market value of our securities, including the risk factors that are described in our Annual Report to Shareholders on Form 10-K for the year ended December 31, 2018. There have been no material changes in our risk factors from those disclosed.

### **Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds**

None.

### **Item 3 – Defaults Upon Senior Securities**

None.

### **Item 4 – Mine Safety Disclosures**

Not applicable.

### **Item 5 – Other Information**

None.

### **Item 6 – Exhibits**

The following exhibits are filed herewith:

<u>Exhibit</u> <u>31.1</u>	Certificate of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>Exhibit</u> <u>31.2</u>	Certificate of principal financial officer

pursuant to  
Section 302 of  
the  
Sarbanes-Oxley  
Act of 2002  
Certificate of  
principal  
executive officer

Exhibit  
32.1 pursuant to  
Section 906 of  
the  
Sarbanes-Oxley  
Act of 2002

Certificate of  
principal  
financial officer

Exhibit  
32.2 pursuant to  
Section 906 of  
the  
Sarbanes-Oxley  
Act of 2002

Exhibit  
101.INS XBRL Instance  
Document

Exhibit  
101.SCH XBRL Taxonomy  
Extension  
Schema

Exhibit  
101.CAL XBRL Taxonomy  
Extension  
Calculation  
Linkbase

Exhibit  
101.DEF XBRL Taxonomy  
Extension  
Definition  
Linkbase

Exhibit  
101.LAB XBRL Taxonomy  
Extension Label  
Linkbase

Exhibit  
101.PRE XBRL Taxonomy  
Extension  
Presentation  
Linkbase



Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**MVB Financial Corp.**

Date: May 1, 2019 By: /s/ Larry F. Mazza

Larry F.  
Mazza  
President,  
CEO and  
Director  
(Principal  
Executive  
Officer)

Date: May 1, 2019 By: /s/ Donald T. Robinson

Donald T.  
Robinson  
Executive  
Vice  
President and  
CFO  
(Principal  
Financial and  
Accounting  
Officer)