

SELECT MEDICAL HOLDINGS CORP
Form 10-Q
May 01, 2014
[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended March 31, 2014

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Transition Period From **to** **.**

Commission File Number: 001 34465 and 001 31441

SELECT MEDICAL HOLDINGS CORPORATION

SELECT MEDICAL CORPORATION

(Exact name of Registrant as specified in its charter)

Delaware
Delaware
(State or other jurisdiction of
incorporation or organization)

20-1764048
23-2872718
(I.R.S. employer identification
number)

4714 Gettysburg Road, P.O. Box 2034, Mechanicsburg, Pennsylvania 17055

(Address of principal executive offices and zip code)

(717) 972-1100

(Registrants telephone number, including area code)

Indicate by check mark whether the Registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods as such Registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the Registrants have submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrants were required to submit and post such files). YES NO

Indicate by check mark whether the Registrants are large accelerated filers, accelerated filers, non-accelerated filers, or smaller reporting companies. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the Registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act). YES NO

As of April 30, 2014, Select Medical Holdings Corporation had outstanding 130,841,663 shares of common stock.

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

This Form 10-Q is a combined quarterly report being filed separately by two Registrants: Select Medical Holdings Corporation and Select Medical Corporation. Unless the context indicates otherwise, any reference in this report to Holdings refers to Select Medical Holdings Corporation and any reference to Select refers to Select Medical Corporation, the wholly-owned operating subsidiary of Holdings. References to the Company, we, us, and our refer collectively to Select Medical Holdings Corporation and Select Medical Corporation.

Table of Contents

TABLE OF CONTENTS

<u>PART I</u>	<u>FINANCIAL INFORMATION</u>	3
<u>ITEM 1.</u>	<u>CONSOLIDATED FINANCIAL STATEMENTS</u>	
	<u>Consolidated balance sheets</u>	3
	<u>Consolidated statements of operations</u>	4
	<u>Consolidated statements of changes in equity and income</u>	5
	<u>Consolidated statements of cash flows</u>	6
	<u>Notes to consolidated financial statements</u>	7
<u>ITEM 2.</u>	<u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	27
<u>ITEM 3.</u>	<u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	47
<u>ITEM 4.</u>	<u>CONTROLS AND PROCEDURES</u>	47
<u>PART II</u>	<u>OTHER INFORMATION</u>	48
<u>ITEM 1.</u>	<u>LEGAL PROCEEDINGS</u>	48
<u>ITEM 1A.</u>	<u>RISK FACTORS</u>	49
<u>ITEM 2.</u>	<u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	49
<u>ITEM 3.</u>	<u>DEFAULTS UPON SENIOR SECURITIES</u>	50
<u>ITEM 4.</u>	<u>MINE SAFETY DISCLOSURES</u>	50
<u>ITEM 5.</u>	<u>OTHER INFORMATION</u>	50
<u>ITEM 6.</u>	<u>EXHIBITS</u>	50
<u>SIGNATURES</u>		51

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS****Consolidated Balance Sheets**

(unaudited)

(in thousands, except share and per share amounts)

	Select Medical Holdings Corporation		Select Medical Corporation	
	December 31, 2013	March 31, 2014	December 31, 2013	March 31, 2014
ASSETS				
Current Assets:				
Cash and cash equivalents	\$ 4,319	\$ 4,692	\$ 4,319	\$ 4,692
Accounts receivable, net of allowance for doubtful accounts of \$40,815 and \$42,730 at 2013 and 2014, respectively	391,319	467,738	391,319	467,738
Current deferred tax asset	17,624	17,781	17,624	17,781
Other current assets	41,140	44,288	41,140	44,288
Total Current Assets	454,402	534,499	454,402	534,499
Property and equipment, net	509,102	520,194	509,102	520,194
Goodwill	1,642,633	1,642,857	1,642,633	1,642,857
Other identifiable intangibles	71,907	71,980	71,907	71,980
Other assets	139,578	146,196	139,578	146,196
Total Assets	\$ 2,817,622	\$ 2,915,726	\$ 2,817,622	\$ 2,915,726
LIABILITIES AND EQUITY				
Current Liabilities:				
Bank overdrafts	\$ 12,506	\$ 18,476	\$ 12,506	\$ 18,476
Current portion of long-term debt and notes payable	17,565	15,435	17,565	15,435
Accounts payable	88,285	93,022	88,285	93,022
Accrued payroll	90,011	73,081	90,011	73,081
Accrued vacation	59,730	62,180	59,730	62,180
Accrued interest	12,297	16,765	12,297	16,765
Accrued other	90,471	82,300	90,471	82,300
Income taxes payable	622	19,645	622	19,645
Due to third party payors	37	1,191	37	1,191
Total Current Liabilities	371,524	382,095	371,524	382,095
Long-term debt, net of current portion	1,427,710	1,596,765	1,427,710	1,596,765
Non-current deferred tax liability	96,287	96,502	96,287	96,502
Other non-current liabilities	91,875	95,090	91,875	95,090
Total Liabilities	1,987,396	2,170,452	1,987,396	2,170,452

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Redeemable non-controlling interests	11,584	11,276	11,584	11,276
Stockholders' Equity:				
Common stock of Holdings, \$0.001 par value, 700,000,000 shares authorized, 140,260,968 shares and 130,729,673 shares issued and outstanding at 2013 and 2014, respectively	140	131		
Common stock of Select, \$0.01 par value, 100 shares issued and outstanding			0	0
Capital in excess of par	474,729	415,875	869,576	875,264
Retained earnings (accumulated deficit)	311,365	285,397	(83,342)	(173,861)
Total Select Medical Holdings Corporation and Select Medical Corporation Stockholders Equity	786,234	701,403	786,234	701,403
Non-controlling interest	32,408	32,595	32,408	32,595
Total Equity	818,642	733,998	818,642	733,998
Total Liabilities and Equity	\$ 2,817,622	\$ 2,915,726	\$ 2,817,622	\$ 2,915,726

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**Consolidated Statements of Operations**

(unaudited)

(in thousands, except per share amounts)

	Select Medical Holdings Corporation For the Three Months Ended March 31,		Select Medical Corporation For the Three Months Ended March 31,	
	2013	2014	2013	2014
Net operating revenues	\$ 749,955	\$ 762,578	\$ 749,955	\$ 762,578
Costs and expenses:				
Cost of services	624,904	638,764	624,904	638,764
General and administrative	17,398	18,123	17,398	18,123
Bad debt expense	9,321	11,018	9,321	11,018
Depreciation and amortization	15,802	16,229	15,802	16,229
Total costs and expenses	667,425	684,134	667,425	684,134
Income from operations	82,530	78,444	82,530	78,444
Other income and expense:				
Loss on early retirement of debt	(1,467)	(2,277)	(508)	(2,277)
Equity in earnings of unconsolidated subsidiaries	1,058	908	1,058	908
Interest expense	(23,458)	(20,616)	(21,048)	(20,616)
Income before income taxes	58,663	56,459	62,032	56,459
Income tax expense	21,861	22,092	23,040	22,092
Net income	36,802	34,367	38,992	34,367
Less: Net income attributable to non-controlling interests	2,384	1,323	2,384	1,323
Net income attributable to Select Medical Holdings Corporation and Select Medical Corporation	\$ 34,418	\$ 33,044	\$ 36,608	\$ 33,044
Income per common share:				
Basic	\$ 0.25	\$ 0.24		
Diluted	\$ 0.24	\$ 0.24		

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**Consolidated Statement of Changes in Equity and Income**

(unaudited)

(in thousands)

Select Medical Holdings Corporation Stockholders

	Comprehensive Income	Total	Common Stock Issued	Common Stock Par Value	Capital in Excess of Par	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Non-controlling Interests
Balance at December 31, 2013		\$ 818,642	140,261	\$ 140	\$ 474,729	\$ 311,365		\$ 32,408
Net income	\$ 34,135	34,135				33,044		1,091
Net income - attributable to redeemable non-controlling interests	232							
Total comprehensive income	\$ 34,367							
Dividends paid to common stockholders		(14,056)				(14,056)		
Issuance and vesting of restricted stock		3,543	193	0	3,543			
Repurchase of common shares		(109,500)	(10,000)	(10)	(64,541)	(44,949)		
Stock option expense		202			202			
Exercise of stock options		1,943	276	1	1,942			
Distributions to non-controlling interests		(904)						(904)
Other		(7)				(7)		
Balance at March 31, 2014		\$ 733,998	130,730	\$ 131	\$ 415,875	\$ 285,397		\$ 32,595

Select Medical Corporation Stockholders

	Comprehensive Income	Total	Common Stock Issued	Common Stock Par Value	Capital in Excess of Par	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Non-controlling Interests
Balance at December 31, 2013		\$ 818,642	0	\$ 0	\$ 869,576	\$ (83,342)		\$ 32,408
Net income	\$ 34,135	34,135				33,044		1,091
Net income - attributable to redeemable non-controlling interests	232							
Total comprehensive income	\$ 34,367							
Additional investment by Holdings		1,943			1,943			
Dividends declared and paid to Holdings		(123,556)				(123,556)		
Contribution related to restricted stock awards		3,745			3,745			

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

and stock option issuances by Holdings											
Distributions to non-controlling interests		(904)							(904)		
Other		(7)				(7)					
Balance at March 31, 2014	\$	733,998	0	\$	0	\$	875,264	\$	(173,861)	\$	32,595

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**Consolidated Statements of Cash Flows**

(unaudited)

(in thousands)

	Select Medical Holdings Corporation For the Three Months Ended March 31,		Select Medical Corporation For the Three Months Ended March 31,	
	2013	2014	2013	2014
Operating activities				
Net income	\$ 36,802	\$ 34,367	\$ 38,992	\$ 34,367
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	15,802	16,229	15,802	16,229
Provision for bad debts	9,321	11,018	9,321	11,018
Equity in earnings of unconsolidated subsidiaries	(1,058)	(908)	(1,058)	(908)
Loss on early retirement of debt	1,467	2,277	508	2,277
Loss from disposal of assets	41	121	41	121
Non-cash stock compensation expense	1,749	2,155	1,749	2,155
Amortization of debt discount, premium and issuance costs	2,304	2,051	2,215	2,051
Changes in operating assets and liabilities, net of effects from acquisition of businesses:				
Accounts receivable	(77,963)	(87,437)	(77,963)	(87,437)
Other current assets	(6,407)	(3,144)	(6,407)	(3,144)
Other assets	(652)	(3,938)	(652)	(3,938)
Accounts payable	4,130	4,732	4,130	4,732
Due to third-party payors	1,897	1,154	1,897	1,154
Accrued expenses	(20,700)	(13,957)	(17,442)	(13,957)
Income and deferred taxes	21,293	19,280	22,472	19,280
Net cash used in operating activities	(11,974)	(16,000)	(6,395)	(16,000)
Investing activities				
Purchases of property and equipment	(13,999)	(27,299)	(13,999)	(27,299)
Investment in businesses, net of distributions	(9,977)	(124)	(9,977)	(124)
Acquisition of businesses, net of cash acquired		(375)		(375)
Net cash used in investing activities	(23,976)	(27,798)	(23,976)	(27,798)
Financing activities				
Borrowings on revolving credit facility	190,000	285,000	190,000	285,000
Payments on revolving credit facility	(230,000)	(200,000)	(230,000)	(200,000)
Borrowings on credit facility term loans, net of discount	298,500		298,500	
Payments on credit facility term loans	(3,563)	(33,994)	(3,563)	(33,994)
Issuance of 6.375% senior notes, includes premium		111,650		111,650
Repurchase of senior floating rate notes	(167,300)			
Repurchase of 7 5/8% senior subordinated notes	(70,000)		(70,000)	
Borrowings of other debt	5,826	6,111	5,826	6,111
Principal payments on other debt	(2,291)	(3,067)	(2,291)	(3,067)
Debt issuance costs	(4,209)	(4,434)	(4,209)	(4,434)
Dividends paid to common stockholders		(14,056)		

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Dividends paid to Holdings				(182,862)		(123,556)
Repurchase of common stock	(9,983)		(109,500)			
Proceeds from issuance of common stock			1,943			
Equity investment by Holdings						1,943
Proceeds from (repayments of) bank overdrafts	(5,629)		5,970	(5,629)		5,970
Distributions to non-controlling interests	(1,045)		(1,452)	(1,045)		(1,452)
Net cash provided by (used in) financing activities	306		44,171	(5,273)		44,171
Net increase (decrease) in cash and cash equivalents	(35,644)		373	(35,644)		373
Cash and cash equivalents at beginning of period	40,144		4,319	40,144		4,319
Cash and cash equivalents at end of period	\$ 4,500	\$	4,692	\$ 4,500	\$	4,692
Supplemental Cash Flow Information						
Cash paid for interest	\$ 27,206	\$	14,407	\$ 21,626	\$	14,407
Cash paid for taxes	\$ 1,140	\$	2,812	\$ 1,140	\$	2,812

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

SELECT MEDICAL HOLDINGS CORPORATION AND SELECT MEDICAL CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. Basis of Presentation

The unaudited consolidated financial statements of Select Medical Holdings Corporation (Holdings) and Select Medical Corporation (Select) as of March 31, 2014 and for the three month periods ended March 31, 2013 and 2014 have been prepared in accordance with generally accepted accounting principles (GAAP). In the opinion of management, such information contains all adjustments, which are normal and recurring in nature, necessary for a fair statement of the financial position, results of operations and cash flow for such periods. All significant intercompany transactions and balances have been eliminated. The results of operations for the three months ended March 31, 2014 are not necessarily indicative of the results to be expected for the full fiscal year ending December 31, 2014. Holdings and Select and their subsidiaries are collectively referred to as the Company. The consolidated financial statements of Holdings include the accounts of its wholly-owned subsidiary Select. Holdings conducts substantially all of its business through Select and its subsidiaries.

Certain information and disclosures normally included in the notes to consolidated financial statements have been condensed or omitted consistent with the rules and regulations of the Securities and Exchange Commission (the SEC), although the Company believes the disclosure is adequate to make the information presented not misleading. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2013 contained in the Company s Annual Report on Form 10-K filed with the SEC on February 25, 2014.

2. Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

Table of Contents**3. Intangible Assets**

The gross carrying amounts of the Company's indefinite-lived intangible assets consist of the following:

	December 31, 2013	(in thousands)	March 31, 2014
Goodwill	\$ 1,642,633		\$ 1,642,857
Trademarks	57,709		57,709
Certificates of need	12,115		12,188
Accreditations	2,083		2,083
Total	\$ 1,714,540		\$ 1,714,837

The Company's accreditations and trademarks have renewal terms. The costs to renew these intangibles are expensed as incurred. At March 31, 2014, the accreditations and trademarks have a weighted average time until next renewal of approximately 1.5 years and 6.2 years, respectively.

The changes in the carrying amount of goodwill for the Company's reportable segments for the three months ended March 31, 2014 are as follows:

	Specialty Hospitals	Outpatient Rehabilitation (in thousands)	Total
Balance as of December 31, 2013	\$ 1,334,615	\$ 308,018	\$ 1,642,633
Goodwill acquired during the period		224	224
Balance as of March 31, 2014	\$ 1,334,615	\$ 308,242	\$ 1,642,857

4. Share Repurchase

On April 30, 2014, Holdings board of directors authorized an increase of \$150.0 million in the capacity of its common stock repurchase program from \$350.0 million to \$500.0 million and extended the program until December 31, 2016. Holdings repurchased a total of 10,000,000 shares of common stock at a total cost of \$109.5 million, or \$10.95 per share, during the three months ended March 31, 2014. The shares were repurchased from Welsh, Carson, Anderson & Stowe IX, L.P. and WCAS Capital Partners IV, L.P. pursuant to a stock purchase agreement dated February 26, 2014.

Table of Contents**5. Indebtedness**

The components of long-term debt and notes payable are as follows:

	December 31, 2013	March 31, 2014
	(in thousands)	
6.375% senior notes (1)	\$ 600,000	\$ 711,637
Senior secured credit facilities:		
Revolving loan	20,000	105,000
Term loans (2)	807,815	774,995
Other	17,460	20,568
Total debt	1,445,275	1,612,200
Less: current maturities	17,565	15,435
Total long-term debt	\$ 1,427,710	\$ 1,596,765

(1) Presented net of unamortized premiums of \$1.6 million at March 31, 2014.

(2) Presented net of unamortized discounts of \$6.3 million and \$5.2 million at December 31, 2013 and March 31, 2014, respectively.

Senior Secured Credit Facilities

On June 1, 2011, Select entered into its existing senior secured credit agreement that provides for \$1.15 billion in senior secured credit facilities. Set forth below is a summary of the terms of the senior secured credit facilities.

On August 13, 2012, Select entered into an additional credit extension amendment to its senior secured credit facilities providing for a \$275.0 million series A term loan at the same interest rate and with the same term as the original term loan.

On February 20, 2013, Select entered into a credit extension amendment to its senior secured credit facilities providing for a \$300.0 million additional term loan tranche, referred to as the series B term loan. Select used the borrowings under the series B term loan to redeem all of its outstanding 7 5/8% senior subordinated notes due 2015 on March 22, 2013, to finance Holdings' redemption of all of its senior floating rate notes due 2015 on March 22, 2013 and to repay a portion of the balance outstanding under Select's revolving credit facility. On May 28, 2013, Select issued and sold \$600.0 million aggregate principal amount of 6.375% senior notes due June 1, 2021. Select used the proceeds of the 6.375% senior notes to pay a portion of the amounts then outstanding on the original term loan and the series A term loan and to pay related fees and expenses.

On June 3, 2013, Select amended its existing senior secured credit facilities in order to, among other things:

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

- extend the maturity date on \$293.3 million of its \$300.0 million revolving credit facility from June 1, 2016 to March 1, 2018;
- convert the remaining original term loan and series A term loan to a new term loan tranche, referred to as the series C term loan, and lower the interest rate payable on the series C term loan from Adjusted LIBO plus 3.75%, or Alternate Base Rate plus 2.75%, to Adjusted LIBO plus 3.00%, or Alternate Base Rate plus 2.00%, and amend the provision of the series C term loan from providing that Adjusted LIBO will at no time be less than 1.75% to providing that Adjusted LIBO will at no time be less than 1.00%;
- lower the interest rate payable on the series B term loan from Adjusted LIBO plus 3.75%, or Alternate Base Rate plus 2.75%, to Adjusted LIBO plus 3.25%, or Alternate Base Rate plus 2.25%;
- amend the restrictive covenants governing the senior secured credit facilities in order to allow for unlimited restricted payments so long as there is no event of default under the senior secured credit facilities and the total pro forma ratio of total indebtedness to Consolidated EBITDA (as defined in the senior secured credit facilities) is less than or equal to 2.75 to 1.00; and
- amend the definition of Available Amount in a manner the effect of which was to increase the amount available for investments, restricted payments and payment of specified indebtedness.

Table of Contents

On March 4, 2014, Select made a principal prepayment of \$34.0 million associated with its term loans in accordance with the provision in its senior secured credit facilities agreement that requires mandatory prepayments of term loans resulting from excess cash flow as defined in the senior secured credit facilities.

On March 4, 2014, Select amended its senior secured credit facilities in order to, among other things:

- convert the remaining series B term loan to a new term loan tranche, referred to as the series D term loan, and lower the interest rate payable on the series D term loan from Adjusted LIBO plus 3.25%, or Alternate Base Rate plus 2.25%, to Adjusted LIBO plus 2.75%, or Alternate Base Rate plus 1.75%;
- set the maturity date of the series D term loan at December 20, 2016;
- convert the remaining series C term loan to a new term loan tranche, referred to as the series E term loan, and lower the interest rate payable on the series E term loan from Adjusted LIBO plus 3.00% (subject to an Adjusted LIBO rate floor of 1.00%), or Alternate Base Rate plus 2.00%, to Adjusted LIBO plus 2.75% (subject to an Adjusted LIBO rate floor of 1.00%), or Alternate Base Rate plus 1.75%;
- set the maturity date of the series E term loan at June 1, 2018;
- beginning with the quarter ending March 31, 2014, increase the quarterly compliance threshold set forth in the leverage ratio financial maintenance covenant to a level of 5.00 to 1.00 from 4.50 to 1.00;
- provide for a prepayment premium of 1.00% if the senior secured credit facilities are amended at any time prior to September 4, 2014 in the case of the series D term loans and March 4, 2015 in the case of the series E term loans and such amendment reduces the yield applicable to such loans; and
- amend the definition of Available Amount in a manner the effect of which was to increase the amount available for investments, restricted payments and the payment of specified indebtedness.

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Table of Contents

Select's senior secured credit facilities now provides for senior secured financing consisting of:

- a \$300.0 million, revolving credit facility, \$293.3 million of which matures on March 1, 2018 and the remaining \$6.7 million maturing on June 1, 2016, including a \$75.0 million sublimit for the issuance of standby letters of credit and a \$25.0 million sublimit for swingline loans;
- a \$284.6 million series D term loan, maturing on December 20, 2016; and
- a \$495.6 million series E term loan, maturing on June 1, 2018.

All borrowings under Select's senior secured credit facilities are subject to the satisfaction of required conditions, including the absence of a default at the time of and after giving effect to such borrowing and the accuracy of the representations and warranties of the borrowers.

The interest rates per annum applicable to borrowings under Select's senior secured credit facilities are, at its option, equal to either an Alternate Base Rate or an Adjusted LIBO rate for a one, two, three or six month interest period, or a nine or twelve month period if available, in each case, plus an applicable margin percentage. The Alternate Base Rate is the greatest of (1) JPMorgan Chase Bank, N.A.'s prime rate, (2) one-half of 1% over the weighted average of rates on overnight Federal funds as published by the Federal Reserve Bank of New York and (3) the Adjusted LIBO rate from time to time for an interest period of one month, plus 1.00%. The Adjusted LIBO rate is, with respect to any interest period, the London interbank offered rate for such interest period, adjusted for any applicable statutory reserve requirements.

Borrowings under the series D term loan bear interest at a rate equal to Adjusted LIBO plus 2.75%, or Alternate Base Rate plus 1.75%. Borrowings under the series E term loan bear interest at a rate equal to Adjusted LIBO plus 2.75%, or Alternate Base Rate plus 1.75%. The Adjusted LIBO for the series E term loan will at no time be less than 1.00%.

Borrowings under the revolving credit facility bear interest at a rate equal to Adjusted LIBO plus a percentage ranging from 2.75% to 3.75%, or Alternate Base Rate plus a percentage ranging from 1.75% to 2.75%, in each case based on Select's ratio of total indebtedness to Consolidated EBITDA (as defined in the senior secured credit facilities).

On the last day of each calendar quarter Select is required to pay each lender a commitment fee in respect of any unused commitments under the revolving credit facility, which is currently 0.50% per annum subject to adjustment based upon the ratio of Select's total indebtedness to Consolidated EBITDA (as defined in the senior secured credit facilities).

Subject to exceptions, Select's senior secured credit facilities require mandatory prepayments of term loans in amounts equal to:

- 50% (as may be reduced based on Select's ratio of total indebtedness to Consolidated EBITDA (as defined in the senior secured credit facilities)) of Select's annual excess cash flow;

Table of Contents

- 100% of the net cash proceeds from non-ordinary course asset sales or other dispositions, or as a result of a casualty or condemnation event, subject to reinvestment rights and certain other exceptions; and
- 100% of the net cash proceeds from certain incurrences of debt.

Beginning on March 31, 2015 and following application of the 2013 excess cash flow payment, discussed above, under the senior secured credit facilities the aggregate principal amount will amortize as follows:

- the series D term loan has aggregate quarterly repayment requirements of \$0.7 million until maturity, at which time the remaining balance of \$279.5 million is due on December 20, 2016; and
- the series E term loan has aggregate quarterly repayment requirements of \$1.3 million until maturity, at which time the remaining balance of \$479.2 million is due on June 1, 2018.

Select's senior secured credit facilities are guaranteed by Holdings, Select and substantially all of its current subsidiaries, and will be guaranteed by substantially all of Select's future subsidiaries and secured by substantially all of Select's existing and future property and assets and by a pledge of its capital stock and the capital stock of its subsidiaries.

Select's senior secured credit facilities require that it comply on a quarterly basis with certain financial covenants, including a maximum leverage ratio test.

In addition, Select's senior secured credit facilities include negative covenants, subject to significant exceptions, restricting or limiting its ability and the ability of Holdings and Select's restricted subsidiaries, to, among other things:

- incur, assume, permit to exist or guarantee additional debt and issue or sell or permit any subsidiary to issue or sell preferred stock;
- amend, modify or waive any rights under the certificate of indebtedness, credit agreements, certificate of incorporation, bylaws or other organizational documents which would be materially adverse to the creditors;
- pay dividends or other distributions on, redeem, repurchase, retire or cancel capital stock;
- purchase or acquire any debt or equity securities of, make any loans or advances to, guarantee any obligation of, or make any other investment in, any other company;
- incur or permit to exist certain liens on property or assets owned or accrued or assign or sell any income or revenues with respect to such property or assets;

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

- sell or otherwise transfer property or assets to, purchase or otherwise receive property or assets from, or otherwise enter into transactions with affiliates;
- merge, consolidate or amalgamate with another company or permit any subsidiary to merge, consolidate or amalgamate with another company;
- sell, transfer, lease or otherwise dispose of assets, including any equity interests;
- repay, redeem, repurchase, retire or cancel any subordinated debt;
- incur capital expenditures;

Table of Contents

- engage to any material extent in any business other than business of the type currently conducted by Select or reasonably related businesses; and
- incur obligations that restrict the ability of its subsidiaries to incur or permit to exist any liens on Select's property or assets or to make dividends or other payments to Select.

Select's senior secured credit facilities also contain certain representations and warranties, affirmative covenants and events of default. The events of default include payment defaults, breaches of representations and warranties, covenant defaults, cross-defaults to certain indebtedness, certain events of bankruptcy, certain events under ERISA, material judgments, actual or asserted failure of any guaranty or security document supporting Select's senior secured credit facilities to be in full force and effect and any change of control. If such an event of default occurs, the lenders under Select's senior secured credit facilities will be entitled to take various actions, including the acceleration of amounts due under the senior secured credit facilities and all actions permitted to be taken by a secured creditor.

At March 31, 2014, Select had outstanding borrowings of \$780.2 million (excluding unamortized original issue discounts of \$5.2 million) under the term loans and borrowings of \$105.0 million (excluding letters of credit) under the revolving loan portion of the senior secured credit facilities. Select had \$152.7 million of availability under its revolving credit facility (after giving effect to \$42.3 million of outstanding letters of credit) at March 31, 2014.

The applicable margin percentage for borrowings under Select's revolving loan is subject to change based upon the ratio of Select's leverage ratio (as defined in the senior secured credit facility). The applicable interest rate for revolving loans as of March 31, 2014 was (1) Alternate Base plus 2.75% for alternate base rate loans and (2) LIBO plus 3.75% for adjusted LIBO rate loans.

Select's senior secured credit facility requires it to maintain certain leverage ratios (as defined in the senior secured credit facility). For the four consecutive fiscal quarters ended March 31, 2014, Select was required to maintain its leverage ratio (its ratio of total indebtedness to consolidated EBITDA) at less than 5.00 to 1.00. Select's leverage ratio was 4.40 to 1.00 as of March 31, 2014.

Senior Notes

On March 11, 2014, Select issued and sold \$110.0 million aggregate principal amount of additional 6.375% senior notes due June 1, 2021 (the Additional Notes), at 101.50% of the aggregate principal amount resulting in gross proceeds of \$111.7 million. The notes were issued as additional notes under the indenture pursuant to which it previously issued \$600.0 million of 6.375% senior notes due June 1, 2021 (the Existing Notes) and, together with the Additional notes, the Notes).

The Additional Notes are expected to be treated as a single series with the Existing Notes and will have the same terms as those of the Existing Notes, except that (i) the Additional Notes will be subject to a separate registration rights agreement and (ii) the Additional Notes will be issued initially under CUSIP numbers different from the Existing Notes. The Additional Notes

Table of Contents

and the Existing Notes will vote as one class under the indenture governing the Notes. Holders who exchange their Additional Notes in the contemplated registered exchange offer will receive registered notes that are expected to share a single CUSIP number with the Existing Notes, and we expect that such registered notes and the Existing Notes will thereafter be fungible.

Interest on the Notes accrues at the rate of 6.375% per annum and is payable semi-annually in cash in arrears on June 1 and December 1 of each year, commencing on December 1, 2013 for the Existing Notes and on June 1, 2014 for the Additional Notes. The Notes are Select's senior unsecured obligations and rank equally in right of payment with all of its other existing and future senior unsecured indebtedness and senior in right of payment to all of its existing and future subordinated indebtedness. The Notes are fully and unconditionally guaranteed by all of Select's wholly owned subsidiaries. The Notes are guaranteed, jointly and severally, by Select's direct or indirect existing and future domestic restricted subsidiaries other than certain non-guarantor subsidiaries.

Select may redeem some or all of the Notes prior to June 1, 2016 by paying a make-whole premium. Select may redeem some or all of the Notes on or after June 1, 2016 at specified redemption prices. In addition, prior to June 1, 2016, Select may redeem up to 35% of the Notes with the net proceeds of certain equity offerings at a price of 106.375% plus accrued and unpaid interest, if any. Select is obligated to offer to repurchase the Notes at a price of 101% of their principal amount plus accrued and unpaid interest, if any, as a result of certain change of control events. These restrictions and prohibitions are subject to certain qualifications and exceptions.

The indenture relating to the Notes contains covenants that, among other things, limit Select's ability and the ability of certain of its subsidiaries to (i) grant liens on its assets, (ii) make dividend payments, other distributions or other restricted payments, (iii) incur restrictions on the ability of Select's restricted subsidiaries to pay dividends or make other payments, (iv) enter into sale and leaseback transactions, (v) merge, consolidate, transfer or dispose of substantially all of their assets, (vi) incur additional indebtedness, (vii) make investments, (viii) sell assets, including capital stock of subsidiaries, (ix) use the proceeds from sales of assets, including capital stock of restricted subsidiaries, and (x) enter into transactions with affiliates. In addition, the Indenture requires, among other things, Select to provide financial and current reports to holders of the Notes or file such reports electronically with the SEC. These covenants are subject to a number of exceptions, limitations and qualifications set forth in the Indenture.

Table of Contents***Maturities of Long-Term Debt and Notes Payable***

Maturities of the Company's long-term debt for the period from April 1, 2014 through December 31, 2014 and the years after 2014 are approximately as follows and are presented net of the discounts on the senior secured credit facility term loans and premium on the senior notes (in thousands):

April 1, 2014	December 31, 2014	\$	13,337
2015			10,516
2016			391,916
2017			4,265
2018			480,216
2019 and beyond			711,950

Loss on Early Retirement of Debt

On March 4, 2014, Select amended its term loans under its senior secured credit facility. During the three months ended March 31, 2014, the Company recognized a loss of \$2.3 million for unamortized debt issuance costs, unamortized original issue discount, and certain fees incurred related to term loan modifications.

On March 22, 2013, the Company redeemed Select's 7 5/8% senior subordinated notes due 2015 and redeemed Holdings' senior floating rate notes due 2015. During the three months ended March 31, 2013, the Company recognized a loss on early retirement of debt of \$1.5 million for unamortized debt issuance costs of which approximately \$0.5 million was associated with Select's redemption of its 7 5/8% senior subordinated notes due 2015 and approximately \$1.0 million was associated with Holdings' redemption of its senior floating rate notes due 2015.

6. Fair Value

Financial instruments include cash and cash equivalents, notes payable and long-term debt. The carrying amount of cash and cash equivalents approximates fair value because of the short-term maturity of these instruments.

The carrying value of Select's senior secured credit facility was \$827.8 million and \$880.0 million at December 31, 2013 and March 31, 2014, respectively. The fair value of Select's senior secured credit facility was \$828.3 million and \$876.4 million at December 31, 2013 and March 31, 2014, respectively. The fair value of Select's senior secured credit facility was based on quoted market prices for this debt in the syndicated loan market.

The carrying value of Select's 6.375% senior notes was \$600.0 million and \$711.6 million at December 31, 2013 and March 31, 2014, respectively. The fair value of Select's 6.375% senior notes was \$586.5 million

Table of Contents

and \$721.4 million at December 31, 2013 and March 31, 2014, respectively. The fair value of this debt was based on quoted market prices.

The Company considers the inputs in the valuation process of its senior secured credit facility and 6.375% senior notes to be Level 2 in the fair value hierarchy. Level 2 in the fair value hierarchy is defined as inputs that are observable for the asset or liability, either directly or indirectly which includes quoted prices for identical assets or liabilities in markets that are not active.

7. Segment Information

The Company's reportable segments consist of (i) specialty hospitals and (ii) outpatient rehabilitation. Other activities include the Company's corporate services and certain other non-consolidating joint ventures and minority investments in other healthcare related businesses. The outpatient rehabilitation reportable segment has two operating segments: outpatient rehabilitation clinics and contract therapy. These operating segments are aggregated for reporting purposes as they have common economic characteristics and provide a similar service to a similar patient base. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance of the segments based on Adjusted EBITDA. Adjusted EBITDA is defined as net income before interest, income taxes, depreciation and amortization, gain (loss) on early retirement of debt, stock compensation expense, equity in earnings (losses) of unconsolidated subsidiaries and other income (expense).

The following tables summarize selected financial data for the Company's reportable segments. The segment results of Holdings are identical to those of Select with the exception of total assets:

	Three Months Ended March 31, 2013				Total
	Specialty Hospitals	Outpatient Rehabilitation	Other		
	(in thousands)				
Net operating revenues	\$ 557,751	\$ 192,101	\$ 103	\$ 749,955	
Adjusted EBITDA	93,347	22,833	(16,099)	100,081	
Total assets	2,202,236	504,541	102,059	2,808,836	
Capital expenditures	10,897	2,845	257	13,999	

	Three Months Ended March 31, 2014				Total
	Specialty Hospitals	Outpatient Rehabilitation	Other		
	(in thousands)				
Net operating revenues	\$ 564,625	\$ 197,850	\$ 103	\$ 762,578	
Adjusted EBITDA	92,150	20,989	(16,311)	96,828	
Total assets	2,290,655	525,040	100,031	2,915,726	
Capital expenditures	21,498	3,630	2,171	27,299	

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Table of Contents

A reconciliation of Adjusted EBITDA to income before income taxes is as follows:

	Three Months Ended March 31, 2013				
	Specialty Hospitals	Outpatient Rehabilitation (in thousands)	Other	Select Medical Holdings Corporation	Select Medical Corporation
Adjusted EBITDA	\$ 93,347	\$ 22,833	\$ (16,099)		
Depreciation and amortization	(11,862)	(2,969)	(971)		
Stock compensation expense			(1,749)		
Income (loss) from operations	\$ 81,485	\$ 19,864	\$ (18,819)	\$ 82,530	\$ 82,530
Loss on early retirement of debt				(1,467)	(508)
Equity in earnings of unconsolidated subsidiaries				1,058	1,058
Interest expense				(23,458)	(21,048)
Income before income taxes				\$ 58,663	\$ 62,032

	Three Months March 31, 2014				
	Specialty Hospitals	Outpatient Rehabilitation	Other	Select Medical Holdings Corporation	Select Medical Corporation
Adjusted EBITDA	\$ 92,150	\$ 20,989	\$ (16,311)		
Depreciation and amortization	(12,095)	(3,212)	(922)		
Stock compensation expense			(2,155)		
Income (loss) from operations	\$ 80,055	\$ 17,777	\$ (19,388)	\$ 78,444	\$ 78,444
Loss on early retirement of debt				(2,277)	(2,277)
Equity in losses of unconsolidated subsidiaries				908	908
Interest expense				(20,616)	(20,616)
Income before income taxes				\$ 56,459	\$ 56,459

Table of Contents**8. Income per Common Share**

The Company applies the two-class method for calculating and presenting income per common share. The two-class method is an earnings allocation formula that determines earnings per share for each class of stock participation rights in undistributed earnings. The following table sets forth for the periods indicated the calculation of income per common share in the Company's consolidated statement of operations and the differences between basic weighted average shares outstanding and diluted weighted average shares outstanding used to compute basic and diluted income per common share, respectively:

Numerator:			
Net income attributable to Select Medical Holdings Corporation	\$	34,418	\$ 33,044
Less: Earnings allocated to unvested restricted stockholders		708	770
Net income available to common stockholders	\$	33,710	\$ 32,274
Denominator:			
Weighted average shares - basic		137,389	135,540
Effect of dilutive securities:			
Stock options		209	413
Weighted average shares - diluted		137,598	135,953
Basic income per common share	\$	0.25	\$ 0.24
Diluted income per common share	\$	0.24	\$ 0.24

The following share amounts are shown here for informational and comparative purposes only since their inclusion would be anti-dilutive:

	For the Three Months Ended March 31,	
	2013	2014
	(in thousands)	
Stock options	1,554	12

Table of Contents

9. Commitments and Contingencies

Litigation

The Company is a party to various legal actions, proceedings and claims (some of which are not insured), and regulatory and other governmental audits and investigations in the ordinary course of its business. The Company cannot predict the ultimate outcome of pending litigation, proceedings and regulatory and other governmental audits and investigations. These matters could potentially subject the Company to sanctions, damages, recoupments, fines and other penalties. The Department of Justice, Centers for Medicare & Medicaid Services (CMS) or other federal and state enforcement and regulatory agencies may conduct additional investigations related to the Company's businesses in the future that may, either individually or in the aggregate, have a material adverse effect on the Company's business, financial position, results of operations and liquidity.

To address claims arising out of the operations of the Company's specialty hospitals and outpatient rehabilitation facilities, the Company maintains professional malpractice liability insurance and general liability insurance, subject to self-insured retention of \$2.0 million per medical incident for professional liability claims and \$2.0 million per occurrence for general liability claims. The Company also maintains umbrella liability insurance covering claims which, due to their nature or amount, are not covered by or not fully covered by the Company's other insurance policies. These insurance policies also do not generally cover punitive damages and are subject to various deductibles and policy limits. Significant legal actions, as well as the cost and possible lack of available insurance, could subject the Company to substantial uninsured liabilities. In the Company's opinion, the outcome of these actions, individually or in the aggregate, will not have a material adverse effect on its financial position, results of operations, or cash flows.

Healthcare providers are subject to lawsuits under the qui tam provisions of the federal False Claims Act. Qui tam lawsuits typically remain under seal (hence, usually unknown to the defendant) for some time while the government decides whether or not to intervene on behalf of a private qui tam plaintiff (known as a relator) and take the lead in the litigation. These lawsuits can involve significant monetary damages and penalties and award bounties to private plaintiffs who successfully bring the suits. The Company has been a defendant in these cases in the past, and may be named as a defendant in similar cases from time to time in the future.

On January 8, 2013, a federal magistrate judge unsealed an Amended Complaint in United States of America and the State of Indiana, ex rel. Doe I, Doe II and Doe III v. Select Medical Corporation, Select Specialty Hospital-Evansville, Evansville Physician Investment Corporation, Dr. Richard Sloan and Dr. Jeffrey Selby. The Amended Complaint, which was served on the Company on February 15, 2013, is a civil action filed under seal on September 28, 2012 in the United States District Court for the Southern District of Indiana by private plaintiff-relators on behalf of the United States and the state of Indiana under the federal False Claims Act and Indiana False Claims and Whistleblower Protection Act. Although the Amended Complaint identifies the relators by fictitious pseudonyms, on March 28, 2013, the relators filed a Notice identifying themselves as the former CEO at the Company's long term acute care hospital in Evansville, Indiana (SSH-Evansville) and two former case managers at SSH-Evansville. The named defendants include the Company, SSH-Evansville, and two physicians who have practiced at SSH-Evansville. On March 26, 2013, the defendants, relators and the United States filed a joint motion seeking a stay of the proceedings, in which the United States notified the court that its investigation has not been completed and therefore it is not yet able to decide whether or not to intervene, and on March 29, 2013, the magistrate judge granted the motion and stayed all deadlines in the case for 90 days. The court has subsequently granted additional motions filed by the United States to continue the stay, and the current stay extends through May 16, 2014.

Table of Contents

In January 2014, representatives of the United States Attorney's Office for the Southern District of Indiana and the Office of Attorney General for the State of Indiana informed the Company that, while they have not yet decided whether to intervene in the case, their investigation is continuing concerning allegations that SSH-Evansville admitted patients for whom long-term acute care was not medically necessary, up-coded diagnoses at admission, discharged patients too early or held patients too long, readmitted patients discharged to short-stay acute care hospitals only after nine days to enable billing for two admissions, and allowed unnecessary bronchoscopies to be performed. The Company is involved in ongoing discussions with the government regarding this matter.

As previously disclosed, beginning in April 2012, the Company and SSH-Evansville have received various subpoenas and demands for documents relating to SSH-Evansville, including a request for information and subpoenas from the Office of Inspector General of the U.S. Department of Health and Human Services and subpoenas from the Office of Attorney General for the State of Indiana, and the Evansville (Indiana) Police Department has executed a search warrant at SSH-Evansville. The Company has produced and will continue to produce documents in response to, and intends to fully cooperate with, these governmental investigations. At this time, the Company is unable to predict the timing and outcome of this matter.

Construction Commitments

At March 31, 2014, the Company had outstanding commitments under construction contracts related to new construction, improvements and renovations at the Company's long term acute care properties and inpatient rehabilitation facilities totaling approximately \$19.7 million.

10. Subsequent Event

On April 30, 2014, Holdings' board of directors declared a cash dividend of \$0.10 per share. The dividend will be payable on or about May 28, 2014 to stockholders of record as of the close of business on May 16, 2014.

11. Financial Information for Subsidiary Guarantors and Non-Guarantor Subsidiaries under Select's 6.375% Senior Notes

Select's 6.375% senior notes are fully and unconditionally guaranteed, except for customary limitations, on a senior basis by all of Select's wholly-owned subsidiaries (the "Subsidiary Guarantors") which is defined as a subsidiary where Select or a subsidiary of Select holds all of the outstanding ownership interests. Certain of Select's subsidiaries did not guarantee the 6.375% senior notes (the "Non-Guarantor Subsidiaries").

Select conducts a significant portion of its business through its subsidiaries. Presented below is condensed consolidating financial information for Select, the Subsidiary Guarantors and the Non-Guarantor Subsidiaries at December 31, 2013 and March 31, 2014 and for the three months ended March 31, 2013 and 2014.

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

The equity method has been used by Select with respect to investments in subsidiaries. The equity method has been used by Subsidiary Guarantors with respect to investments in Non-Guarantor Subsidiaries. Separate financial statements for Subsidiary Guarantors are not presented.

Table of Contents

Select Medical Corporation Consolidating Balance Sheet March 31, 2014 (unaudited)					
Select Medical Corporation (Parent Company Only)	Subsidiary Guarantors	Non-Guarantor Subsidiaries (in thousands)	Eliminations	Consolidated	
Assets					
Current Assets:					
Cash and cash equivalents	\$ 70	\$ 3,160	\$ 1,462	\$	\$ 4,692
Accounts receivable, net		405,944	61,794		467,738
Current deferred tax asset	7,288	6,025	4,468		17,781
Intercompany receivables		1,040,402	97,006	(1,137,408)(a)	
Other current assets	11,788	27,702	4,798		44,288
Total Current Assets	19,146	1,483,233	169,528	(1,137,408)	534,499
Property and equipment, net	16,571	444,841	58,782		520,194
Investment in affiliates	3,091,734	76,777		(3,168,511)(b)(c)	
Goodwill		1,642,857			1,642,857
Non-current deferred tax asset	8,878			(8,878)(d)	
Other identifiable intangibles		71,980			71,980
Other assets	38,598	106,982	616		146,196
Total Assets	\$ 3,174,927	\$ 3,826,670	\$ 228,926	\$ (4,314,797)	\$ 2,915,726
Liabilities and Equity					
Current Liabilities:					
Bank overdrafts	\$ 18,476	\$	\$	\$	\$ 18,476
Current portion of long-term debt and notes payable	7,144	7,379	912		15,435
Accounts payable	8,023	71,790	13,209		93,022
Intercompany payables	1,137,408			(1,137,408)(a)	
Accrued payroll	913	71,878	290		73,081
Accrued vacation	4,781	49,620	7,779		62,180
Accrued interest	15,406	1,359			16,765
Accrued other	42,894	32,550	6,856		82,300
Income taxes payable	19,645				19,645
Due to third party payors		404	787		1,191
Total Current Liabilities	1,254,690	234,980	29,833	(1,137,408)	382,095
Long-term debt, net of current portion	1,163,004	370,919	62,842		1,596,765
Non-current deferred tax liability		97,656	7,724	(8,878)(d)	96,502
Other non-current liabilities	55,830	34,140	5,120		95,090
Total Liabilities	2,473,524	737,695	105,519	(1,146,286)	2,170,452
Redeemable non-controlling interests			11,276		11,276
Stockholder's Equity:					
Common stock	0				0
Capital in excess of par	875,264				875,264
Retained earnings	(173,861)	952,332	15,346	(967,678)(c)	(173,861)
Subsidiary investment		2,136,643	64,190	(2,200,833)(b)	

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Total Select Medical Corporation								
Stockholder s Equity	701,403	3,088,975	79,536	(3,168,511)	701,403			
Non-controlling interests			32,595		32,595			
Total Equity	701,403	3,088,975	112,131	(3,168,511)	733,998			
Total Liabilities and Equity	\$ 3,174,927	\$ 3,826,670	\$ 228,926	\$ (4,314,797)	\$ 2,915,726			

(a) Elimination of intercompany.

(b) Elimination of investments in consolidated subsidiaries.

(c) Elimination of investments in consolidated subsidiaries earnings.

(d) Reclass of non-current deferred tax asset to report net non-current deferred tax liability in consolidation.

Table of Contents

	Select Medical Corporation Consolidating Statement of Operations For the Three Months Ended March 31, 2014 (unaudited)				
	Select Medical Corporation (Parent Company Only)	Subsidiary Guarantors	Non- Guarantor Subsidiaries (in thousands)	Eliminations	Consolidated
Net operating revenues	\$ 103	\$ 655,233	\$ 107,242	\$	\$ 762,578
Costs and expenses:					
Cost of services	445	545,809	92,510		638,764
General and administrative	19,312	(1,189)			18,123
Bad debt expense		9,164	1,854		11,018
Depreciation and amortization	923	12,829	2,477		16,229
Total costs and expenses	20,680	566,613	96,841		684,134
Income (loss) from operations	(20,577)	88,620	10,401		78,444
Other income and expense:					
Intercompany interest and royalty fees	(282)	285	(3)		
Intercompany management fees	38,868	(33,818)	(5,050)		
Equity in earnings of unconsolidated subsidiaries		887	21		908
Loss on early retirement of debt	(2,277)				(2,277)
Interest expense	(13,796)	(5,797)	(1,023)		(20,616)
Income from operations before income taxes	1,936	50,177	4,346		56,459
Income tax expense	925	20,973	194		22,092
Equity in earnings of subsidiaries	32,033	2,434		(34,467)(a)	
Net income	33,044	31,638	4,152	(34,467)	34,367
Less: Net income attributable to non-controlling interests			1,323		1,323
Net income attributable to Select Medical Corporation	\$ 33,044	\$ 31,638	\$ 2,829	\$ (34,467)	\$ 33,044

(a) Elimination of equity in earnings of subsidiaries.

Table of Contents

Select Medical Corporation
Consolidating Statement of Cash Flows
For the Three Months Ended March 31, 2014
(unaudited)

	Select Medical Corporation (Parent Company Only)	Subsidiary Guarantors	Non- Guarantor Subsidiaries (in thousands)	Eliminations	Consolidated
Operating activities					
Net income	\$ 33,044	\$ 31,638	\$ 4,152	\$ (34,467)(a)	\$ 34,367
Adjustments to reconcile net income to net cash provided by (used in) operating activities:					
Depreciation and amortization	923	12,829	2,477		16,229
Provision for bad debts		9,164	1,854		11,018
Equity in earnings of unconsolidated subsidiaries		(887)	(21)		(908)
Loss on early retirement of debt	2,277				2,277
Loss from disposal or sale of assets		6	115		121
Non-cash stock compensation expense	2,155				2,155
Amortization of debt discount, premium and issuance costs	2,051				2,051
Changes in operating assets and liabilities, net of effects from acquisition of businesses:					
Equity in earnings of subsidiaries	(32,033)	(2,434)		34,467(a)	
Accounts receivable		(78,241)	(9,196)		(87,437)
Other current assets	(2,043)	(1,153)	52		(3,144)
Other assets	(3,324)	(606)	(8)		(3,938)
Accounts payable	1,274	3,211	247		4,732
Due to third-party payors		1,053	101		1,154
Accrued expenses	(12,117)	(1,362)	(478)		(13,957)
Income and deferred taxes	19,280				19,280
Net cash provided by (used in) operating activities	11,487	(26,782)	(705)		(16,000)
Investing activities					
Purchases of property and equipment	(2,171)	(23,636)	(1,492)		(27,299)
Investment in businesses, net of distributions		(124)			(124)
Acquisition of businesses, net of cash acquired		(375)			(375)
Net cash used in investing activities	(2,171)	(24,135)	(1,492)		(27,798)
Financing activities					
Borrowings on revolving credit facility	285,000				285,000
Payments on revolving credit facility	(200,000)				(200,000)
Payments on credit facility term loans	(33,994)				(33,994)
Issuance of 6.375% senior notes, includes premium	111,650				111,650
Borrowings of other debt	6,111				6,111
Principal payments on other debt	(2,567)	(80)	(420)		(3,067)
Debt issuance costs	(4,434)				(4,434)
Proceeds from bank overdrafts	5,970				5,970
Equity investment by Holdings	1,943				1,943

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Dividends paid to Holdings	(123,556)				(123,556)
Intercompany	(55,440)	51,059	4,381		
Distributions to non-controlling interests			(1,452)		(1,452)
Net cash provided by (used in) financing activities	(9,317)	50,979	2,509		44,171
Net increase (decrease) in cash and cash equivalents	(1)	62	312		373
Cash and cash equivalents at beginning of period	71	3,098	1,150		4,319
Cash and cash equivalents at end of period	\$ 70	\$ 3,160	\$ 1,462	\$	\$ 4,692

(a) Elimination of equity in earnings of consolidated subsidiaries.

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Table of Contents

Select Medical Corporation
Consolidating Balance Sheet
December 31, 2013

	Select Medical Corporation (Parent Company Only)	Subsidiary Guarantors	Non-Guarantor Subsidiaries (in thousands)	Eliminations	Consolidated
Assets					
Current Assets:					
Cash and cash equivalents	\$ 71	\$ 3,098	\$ 1,150	\$	\$ 4,319
Accounts receivable, net		337,517	54,452	(650)(a)	391,319
Current deferred tax asset	7,965	5,214	4,445		17,624
Intercompany receivables		1,079,736	105,028	(1,184,764)(b)	
Other current assets	9,745	26,545	4,850		41,140
Total Current Assets	17,781	1,452,110	169,925	(1,185,414)	454,402
Property and equipment, net	15,624	434,040	59,438		509,102
Investment in affiliates	3,059,581	83,012		(3,142,593)(c)(d)	
Goodwill		1,642,633			1,642,633
Non-current deferred tax asset	7,662			(7,662)(e)	
Other identifiable intangibles		71,907			71,907
Other assets	35,274	103,696	608		139,578
Total Assets	\$ 3,135,922	\$ 3,787,398	\$ 229,971	\$ (4,335,669)	\$ 2,817,622
Liabilities and Equity					
Current Liabilities:					
Bank overdrafts	\$ 12,506	\$	\$	\$	\$ 12,506
Current portion of long-term debt and notes payable	9,107	7,317	1,141		17,565
Accounts payable	6,749	68,574	12,962		88,285
Intercompany payables	1,184,764			(1,184,764)(b)	
Accrued payroll	1,167	88,599	245		90,011
Accrued vacation	4,619	47,682	7,429		59,730
Accrued interest	11,076	1,221			12,297
Accrued other	59,249	23,493	7,729		90,471
Income taxes payable	622				622
Due to third party payors		1	686	(650)(a)	37
Total Current Liabilities	1,289,859	236,887	30,192	(1,185,414)	371,524
Long-term debt, net of current portion	1,006,201	364,060	57,449		1,427,710
Non-current deferred tax liability		96,111	7,838	(7,662)(e)	96,287
Other non-current liabilities	53,628	33,123	5,124		91,875
Total Liabilities	2,349,688	730,181	100,603	(1,193,076)	1,987,396
Redeemable non-controlling interests			11,584		11,584
Stockholder's Equity:					
Common stock	0				0
Capital in excess of par	869,576				869,576
Retained earnings	(83,342)	920,694	21,186	(941,880)(d)	(83,342)
Subsidiary investment		2,136,523	64,190	(2,200,713)(c)	
Total Select Medical Corporation Stockholder's Equity	786,234	3,057,217	85,376	(3,142,593)	786,234

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Non-controlling interests			32,408		32,408
Total Equity	786,234	3,057,217	117,784	(3,142,593)	818,642
Total Liabilities and Equity	\$ 3,135,922	\$ 3,787,398	\$ 229,971	\$ (4,335,669)	\$ 2,817,622

-
- (a) Reclass portion of due to third party payor to accounts receivable net in consolidation.
 - (b) Elimination of intercompany.
 - (c) Elimination of investments in consolidated subsidiaries.
 - (d) Elimination of investments in consolidated subsidiaries earnings.
 - (e) Reclass of non-current deferred tax asset to report net non-current deferred tax liability in consolidation.

Table of Contents

	Select Medical Corporation					
	Condensed Consolidating Statement of Operations					
	For the Three Months Ended March 31, 2013					
	Select Medical Corporation (Parent Company Only)	Subsidiary Guarantors	Non- Guarantor Subsidiaries (in thousands)	Eliminations	Consolidated	
Net operating revenues	\$ 103	\$ 643,437	\$ 106,415	\$	\$	\$ 749,955
Costs and expenses:						
Cost of services	553	536,247	88,104			624,904
General and administrative	17,366	32				17,398
Bad debt expense		7,823	1,498			9,321
Depreciation and amortization	970	12,503	2,329			15,802
Total costs and expenses	18,889	556,605	91,931			667,425
Income (loss) from operations	(18,786)	86,832	14,484			82,530
Other income and expense:						
Intercompany interest and royalty fees	(394)	386	8			
Intercompany management fees	19,729	(15,402)	(4,327)			
Equity in earnings of unconsolidated subsidiaries		1,025	33			1,058
Loss on early retirement of debt	(508)					(508)
Interest expense	(14,726)	(5,322)	(1,000)			(21,048)
Income (loss) from operations before income taxes	(14,685)	67,519	9,198			62,032
Income tax expense (benefit)	(4,643)	27,664	19			23,040
Equity in earnings of subsidiaries	46,650	6,682			(53,332)(a)	
Net income	36,608	46,537	9,179		(53,332)	38,992
Less: Net income attributable to non-controlling interests			2,384			2,384
Net income attributable to Select Medical Corporation	\$ 36,608	\$ 46,537	\$ 6,795	\$ (53,332)		\$ 36,608

(a) Elimination of equity in earnings of subsidiaries.

Table of Contents

Select Medical Corporation
Condensed Consolidating Statement of Cash Flows
For the Three Months Ended March 31, 2013

	Select Medical Corporation (Parent Company Only)	Subsidiary Guarantors	Non- Guarantor Subsidiaries (in thousands)	Eliminations	Consolidated
Operating activities					
Net income	\$ 36,608	\$ 46,537	\$ 9,179	\$ (53,332)(a)	\$ 38,992
Adjustments to reconcile net income to net cash provided by (used in) operating activities:					
Depreciation and amortization	970	12,503	2,329		15,802
Provision for bad debts		7,823	1,498		9,321
Equity in earnings of unconsolidated subsidiaries		(1,025)	(33)		(1,058)
Loss on early retirement of debt	508				508
Loss on disposal or sale of assets		34	7		41
Non-cash stock compensation expense	1,749				1,749
Amortization of debt discount and issuance costs	2,215				2,215
Changes in operating assets and liabilities, net of effects from acquisition of businesses:					
Equity in earnings of subsidiaries	(46,650)	(6,682)		53,332(a)	
Accounts receivable		(63,260)	(14,703)		(77,963)
Other current assets	(4,337)	(4,008)	1,938		(6,407)
Other assets	(2,896)	13,060	(10,816)		(652)
Accounts payable	1,497	2,337	296		4,130
Due to third-party payors		1,601	296		1,897
Accrued expenses	(18,957)	1,784	(269)		(17,442)
Income and deferred taxes	22,472				22,472
Net cash provided by (used in) operating activities	(6,821)	10,704	(10,278)		(6,395)
Investing activities					
Purchases of property and equipment	(257)	(11,672)	(2,070)		(13,999)
Investment in businesses, net of distributions		(9,977)			(9,977)
Net cash used in investing activities	(257)	(21,649)	(2,070)		(23,976)
Financing activities					
Borrowings on revolving credit facility	190,000				190,000
Payments on revolving credit facility	(230,000)				(230,000)
Borrowings on credit facility term loans, net of discount	298,500				298,500
Payments on credit facility term loans	(3,563)				(3,563)
Repurchase of 7 5/8% senior subordinated notes, net of premiums	(70,000)				(70,000)
Borrowings of other debt	5,826				5,826
Principal payments on other debt	(2,079)	(88)	(124)		(2,291)
Debt issuance costs	(4,209)				(4,209)
Dividends paid to Holdings	(182,862)				(182,862)
Repayments of bank overdrafts	(5,629)				(5,629)
Intercompany	(23,926)	11,085	12,841		

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Distributions to non-controlling interests			(1,045)		(1,045)
Net cash provided by (used in) financing activities	(27,942)	10,997	11,672		(5,273)
Net increase (decrease) in cash and cash equivalents	(35,020)	52	(676)		(35,644)
Cash and cash equivalents at beginning of period	35,070	3,734	1,340		40,144
Cash and cash equivalents at end of period	\$ 50	\$ 3,786	\$ 664	\$	\$ 4,500

(a) Elimination of equity in earnings of consolidated subsidiaries.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read this discussion together with our unaudited consolidated financial statements and accompanying notes.

Forward-Looking Statements

This report on Form 10-Q contains forward-looking statements within the meaning of the federal securities laws. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. Forward-looking statements include statements preceded by, followed by or that include the words may, could, would, should, believe, expect, anticipate, plan, target, project, intend and similar expressions. These statements include, among others, statements regarding our expected business outlook, anticipated financial and operating results, our business strategy and means to implement our strategy, our objectives, the amount and timing of capital expenditures, the likelihood of our success in expanding our business, financing plans, budgets, working capital needs and sources of liquidity.

Forward-looking statements are only predictions and are not guarantees of performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Important assumptions relating to the forward-looking statements include, among others, assumptions regarding our services, the expansion of our services, competitive conditions and general economic conditions. These assumptions could prove inaccurate. Forward-looking statements also involve known and unknown risks and uncertainties, which could cause actual results to differ materially from those contained in any forward-looking statement. Many of these factors are beyond our ability to control or predict. Such factors include, but are not limited to, the following:

- changes in government reimbursement for our services due to the implementation of healthcare reform legislation, deficit reduction measures, and/or new payment policies (including, for example, the expiration of the moratorium limiting the full application of the 25 Percent Rule that would reduce our Medicare payments for those patients admitted to a long term acute care hospital from a referring hospital in excess of an applicable percentage admissions threshold) may result in a reduction in net operating revenues, an increase in costs and a reduction in profitability;
- the impact of the Bipartisan Budget Act of 2013, which establishes new payment limits for Medicare patients who do not meet specified criteria, may result in a reduction in net operating revenues and profitability of our long term acute care hospitals;
- the failure of our specialty hospitals to maintain their Medicare certifications may cause our net operating revenues and profitability to decline;
- the failure of our facilities operated as hospitals within hospitals to qualify as hospitals separate from their host hospitals may cause our net operating revenues and profitability to decline;

- a government investigation or assertion that we have violated applicable regulations may result in sanctions or reputational harm and increased costs;

Table of Contents

- acquisitions or joint ventures may prove difficult or unsuccessful, use significant resources or expose us to unforeseen liabilities;
- private third-party payors for our services may undertake future cost containment initiatives that limit our future net operating revenues and profitability;
- the failure to maintain established relationships with the physicians in the areas we serve could reduce our net operating revenues and profitability;
- shortages in qualified nurses or therapists could increase our operating costs significantly;
- competition may limit our ability to grow and result in a decrease in our net operating revenues and profitability;
- the loss of key members of our management team could significantly disrupt our operations;
- the effect of claims asserted against us could subject us to substantial uninsured liabilities; and
- other factors discussed from time to time in our filings with the Securities and Exchange Commission (the SEC), including factors discussed under the heading Risk Factors for the year ended December 31, 2013 contained in our annual report on Form 10-K filed with the SEC on February 25, 2014.

Except as required by applicable law, including the securities laws of the United States and the rules and regulations of the SEC, we are under no obligation to publicly update or revise any forward-looking statements, whether as a result of any new information, future events or otherwise. You should not place undue reliance on our forward-looking statements. Although we believe that the expectations reflected in forward-looking statements are reasonable, we cannot guarantee future results or performance.

Investors should also be aware that while we do, from time to time, communicate with securities analysts, it is against our policy to disclose to securities analysts any material non-public information or other confidential commercial information. Accordingly, stockholders should not assume that we agree with any statement or report issued by any securities analyst irrespective of the content of the statement or report. Thus, to the extent that reports issued by securities analysts contain any projections, forecasts or opinions, such reports are not the responsibility of the Company.

Table of Contents

Overview

We began operations in 1997, and we believe that we are one of the largest operators of both specialty hospitals and outpatient rehabilitation clinics in the United States based on number of facilities. As of March 31, 2014, we operated 110 long term acute care hospitals, or LTCHs, and 15 inpatient rehabilitation facilities, or IRFs, in 28 states, and 1,017 outpatient rehabilitation clinics in 32 states and the District of Columbia. We also provide medical rehabilitation services on a contract basis to nursing homes, hospitals, assisted living and senior care centers, schools and work sites. As of March 31, 2014 we had operations in 44 states and the District of Columbia.

We manage our Company through two business segments, our specialty hospital segment and our outpatient rehabilitation segment. We had net operating revenues of \$762.6 million for the three months ended March 31, 2014. Of this total, we earned approximately 74% of our net operating revenues from our specialty hospital segment and approximately 26% from our outpatient rehabilitation segment. Our specialty hospital segment consists of hospitals designed to serve the needs of long term stay acute patients and hospitals designed to serve patients that require intensive medical rehabilitation care. Our outpatient rehabilitation segment consists of clinics and contract therapy locations that provide physical, occupational and speech rehabilitation services.

Significant Events

Dividend Payment

On February 19, 2014, Holdings' board of directors declared a cash dividend of \$0.10 per share. The dividend, totaling \$14.1 million, was paid on March 10, 2014 to stockholders of record as of the close of business on March 3, 2014.

Stock Repurchase Program

On April 30, 2014, Holdings' board of directors authorized an increase of \$150.0 million in the capacity of its common stock repurchase program from \$350.0 million to \$500.0 million and extended the program until December 31, 2016. The Company repurchased a total of 10,000,000 shares of common stock at a total cost of \$109.5 million, or \$10.95 per share, during the quarter ended March 31, 2014. The shares were repurchased from Welsh, Carson, Anderson & Stowe IX, L.P. and WCAS Capital Partners IV, L.P. pursuant to a stock purchase agreement dated February 26, 2014. See the section titled *Capital Resources* for additional discussion related to our stock repurchase program.

Table of Contents

Financing Transactions

Senior Secured Credit Facilities

On March 4, 2014, Select amended its senior secured credit facilities in order to, among other things:

- convert the remaining series B term loan to a new term loan tranche, which we refer to as the series D term loan, and lower the interest rate payable on the series D term loan from Adjusted LIBO plus 3.25%, or Alternate Base Rate plus 2.25%, to Adjusted LIBO plus 2.75%, or Alternate Base Rate plus 1.75%;
- set the maturity date of the series D term loan at December 20, 2016;
- convert the remaining series C term loan to a new term loan tranche, which we refer to as the series E term loan, and lower the interest rate payable on the series E term loan from Adjusted LIBO plus 3.00% (subject to an Adjusted LIBO rate floor of 1.00%), or Alternate Base Rate plus 2.00%, to Adjusted LIBO plus 2.75% (subject to an Adjusted LIBO rate floor of 1.00%), or Alternate Base Rate plus 1.75%;
- set the maturity date of the series E term loan at June 1, 2018;
- beginning with the quarter ending March 31, 2014, increase the quarterly compliance threshold set forth in the leverage ratio financial maintenance covenant to a level of 5.00 to 1.00 from 4.50 to 1.00;
- provide for a prepayment premium of 1.00% if the senior secured credit facilities are amended at any time prior to September 4, 2014 in the case of the series D term loans and March 4, 2015 in the case of the series E term loans and such amendment reduces the yield applicable to such loans; and
- amend the definition of *Available Amount* in a manner the effect of which was to increase the amount available for investments, restricted payments and the payment of specified indebtedness.

Senior Notes

On March 11, 2014 we issued \$110.0 million of 6.375% senior notes due June 1, 2021, at 101.50% of the aggregate principal amount resulting in the receipt of gross proceeds of \$111.7 million.

See the section titled *Capital Resources* for additional discussion related to our financing activities.

Budget Control Act of 2011

On April 1, 2013, a federally mandated 2% reduction to Medicare payments (the Sequestration Reduction) was implemented resulting in reductions to both our net operating revenues and income from operations in the three months ended March 31, 2014 of approximately \$7.6 million, of which approximately \$7.2 million was related to our specialty hospitals and \$0.4 million was related to our outpatient rehabilitation segment. See the section titled *Regulatory Changes Budget Control Act of 2011* for additional discussion of this regulatory change.

American Taxpayer Relief Act of 2012

On April 1, 2013, the multiple procedure payment reduction (MPPR Reduction) for therapy services was increased from 25% to 50% resulting in reductions to both our net operating revenues and income from operations of approximately \$2.1 million in the three months ended March 31, 2014. See the section titled *Multiple Procedure Payment Reduction* for additional discussion of this regulatory change.

Table of Contents

Summary Financial Results

Three Months Ended March 31, 2014

For the three months ended March 31, 2014, our net operating revenues increased 1.7% to \$762.6 million compared to \$750.0 million for the three months ended March 31, 2013. We experienced increases in net operating revenues in both our specialty hospital and outpatient rehabilitation segments. We had income from operations for the three months ended March 31, 2014 of \$78.4 million compared to \$82.5 million for the three months ended March 31, 2013. Our Adjusted EBITDA for the three months ended March 31, 2014 was \$96.8 million, compared to \$100.1 million for the three months ended March 31, 2013 and our Adjusted EBITDA margin was 12.7% for the three months ended March 31, 2014 compared to 13.3% for the three months ended March 31, 2013. See the section titled *Results of Operations* for a reconciliation of net income to Adjusted EBITDA. The decrease in our income from operations, Adjusted EBITDA and Adjusted EBITDA margin is principally due to the Sequestration Reduction and the MPPR Reduction, which were accompanied by no relative offsetting reduction in costs and the effects of extreme winter weather conditions on net operating revenues at several of our outpatient rehabilitation clinics that we were unable to mitigate by reducing costs.

Net income attributable to Holdings was \$33.0 million for the three months ended March 31, 2014, compared to \$34.4 million for the three months ended March 31, 2013, and was principally effected by the decrease in our income from operations as discussed above, offset in part, by a decrease in interest expense.

Regulatory Changes

In the past few years, there have been significant regulatory changes that have affected our net operating revenues and, in some cases, caused us to change our operating models and strategies. The following is a discussion of recent regulatory changes that are affecting our results of operations in 2014 or may have an effect on our future results of operations. Our Annual Report on Form 10-K for the year ended December 31, 2013 filed with the SEC on February 25, 2014 contains a more detailed discussion of the regulations that affect our business in Part I Business Government Regulations, and the information below should be read in connection with that more detailed discussion.

Budget Control Act of 2011

The Budget Control Act of 2011, enacted on August 2, 2011, increased the federal debt ceiling in connection with deficit reductions over the next ten years. On April 1, 2013, a 2% reduction to Medicare payments was implemented. For the period from January 1, 2014 to March 31, 2014, this reduction has reduced both our net operating revenues and income from operations by approximately \$7.6 million.

Table of Contents

Medicare Payment of Long Term Acute Care Hospital Services (LTCH-PPS)

Medicare Payment of Long Term Acute Care Hospitals during Fiscal Year 2014

On August 19, 2013, CMS published the final rule updating the policies and payment rates for LTCH-PPS for fiscal year 2014 (affecting discharges and cost reporting periods beginning on or after October 1, 2013 through September 30, 2014). The standard federal rate was set at \$40,607, an increase from the standard federal rate applicable during the period from December 29, 2012 through September 30, 2013 of \$40,398. The update to the standard federal rate for fiscal year 2014 includes a market basket increase of 2.5%, less a productivity adjustment of 0.5%, less a reduction of 0.3% mandated by the Patient Protection and Affordable Care Act, or the PPACA, and less a budget neutrality adjustment of 1.266%, as discussed below. The fixed-loss amount for high cost outlier cases was set at \$13,314, which is a decrease from the fixed-loss amount in the 2013 fiscal year of \$15,408.

Medicare Payment of Long Term Acute Care Hospitals during Fiscal Year 2015

On April 30, 2014, CMS released an advanced copy of the proposed policies and payment rates for the LTCH-PPS for fiscal year 2015 (affecting discharges and cost reporting periods beginning on or after October 1, 2014 through September 30, 2015). The standard federal rate would be set at \$40,944, an increase from the standard federal rate applicable during fiscal year 2014 of \$40,607. The update to the standard federal rate for fiscal year 2015, if adopted, would include a market basket increase of 2.7%, less a productivity adjustment of 0.4%, less an additional reduction of 0.2% mandated by the PPACA, and less a budget neutrality adjustment of 1.266%, as discussed below. The fixed-loss amount for high cost outlier cases would be set at \$15,730, which is an increase from the fixed-loss amount in the 2014 fiscal year of \$13,314.

25 Percent Rule

The 25 Percent Rule is a downward payment adjustment that applies if the percentage of Medicare patients discharged from LTCHs who were admitted from an individual hospital (regardless of whether the LTCH or LTCH satellite is co-located with the referring hospital) exceeds the applicable percentage admissions thresholds during a particular cost reporting period. The Bipartisan Budget Act of 2013 delays, and in some cases permanently suspends, the application of the 25 Percent Rule. After the expiration of the delay, our LTCHs will be subject to a downward payment adjustment for any Medicare patients who were admitted from a co-located or a non-co-located hospital and that exceed the applicable percentage admissions threshold of all Medicare patients discharged from the LTCH during the cost reporting period. This regulatory change will have an adverse financial impact on the net operating revenues and profitability of many of our LTCH hospitals for cost reporting periods beginning on or after July 1, 2016 or October 1, 2016, depending on the specific classification of LTCH.

One-Time Budget Neutrality Adjustment

The regulations governing LTCH-PPS authorizes CMS to make a one-time adjustment to the standard federal rate to correct any significant difference between actual payments and estimated payments for the first year of LTCH-PPS. In the update to the Medicare policies and payment rates for fiscal year 2013, CMS adopted a one-time budget neutrality adjustment that results in a permanent negative adjustment of

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

3.75% to the LTCH base rate. CMS is implementing the adjustment over a three-year period by applying a factor of 0.98734 to the standard federal rate in fiscal years 2013, 2014 and 2015.

Medicare Market Basket Adjustments for Long Term Acute Care Hospitals

The PPACA instituted a market basket payment adjustment to LTCHs. In fiscal year 2014, the market basket update was reduced by 0.3%. Fiscal years 2015 and 2016 the market basket update will be reduced by 0.2%. Finally, in fiscal years 2017-2019, the market basket update will be reduced by 0.75%. The PPACA

Table of Contents

specifically allows these market basket reductions to result in less than a 0% payment update and payment rates that are less than the prior year.

Moratorium on New LTCHs and New LTCH Beds

The Bipartisan Budget Act of 2013 reinstated a moratorium on the establishment and classification of new LTCHs or LTCH satellite facilities, and on the increase of LTCH beds in existing LTCHs or satellite facilities, beginning January 1, 2015 through September 30, 2017. The Protecting Access to Medicare Act of 2014 advanced the commencement date of the new moratorium from January 1, 2015 to April 1, 2014. The Protecting Access to Medicare Act of 2014 includes exceptions to the moratorium that are applicable to the establishment and classification of new LTCHs or LTCH satellite facilities currently under development. The new moratorium will not apply to LTCHs or LTCH satellite facilities that: (1) began their qualifying period to become an LTCH on or before April 1, 2014; (2) have a binding written agreement as of April 1, 2014 with an unrelated party for construction, renovation, or lease for an LTCH and have expended, before April 1, 2014, at least 10% of the estimated cost of the project (or, if less, \$2,500,000); or (3) have obtained a certificate of need on or before April 1, 2014.

Proposed Expansion of the Interrupted Stay Policy and Termination of the 5 Percent Readmissions Policy

The interrupted stay policy under LTCH-PPS results in a bundled payment to the LTCH if a patient is discharged from an LTCH and admitted to a general acute care hospital paid under IPPS, an IRF or a skilled nursing facility, and then directly readmitted to the LTCH within a specified period of time. In the proposed update to the LTCH-PPS for fiscal year 2015, CMS is proposing to amend the applicable day thresholds under the greater than 3-day interruption of stay policy for all provider-types (i.e. general acute care hospital, IRF or skilled nursing facility) to 30 days, which would be consistent with the 30 day window for general acute care hospitals that is applied under the Hospital Readmissions Reductions Program and the Hospital Inpatient Quality Reporting program. Under this proposal, Medicare payments to LTCHs for patients discharged on or after October 1, 2014, who are treated in an acute care hospital, IRF, or skilled nursing facility and readmitted to the same LTCH within 30 days of the initial LTCH discharge, both discharges from the LTCH would be treated as one episode of care and a single discharge payment would be made to the LTCH. Simultaneously, CMS is proposing to eliminate the 5 percent readmissions policy under which readmissions from co-located providers in excess of 5 percent are paid a single LTCH payment rather than two payments (one for both the admission and readmission). CMS data indicates that the majority of such cases subject to the 5 percent readmission policy would be captured by this proposed payment adjustment under the revised interrupted stay policy. CMS also indicated that the new statutory revisions to the LTCH-PPS, which will be implemented for discharges beginning on or after October 1, 2015 (establishing clinical criteria for standard LTCH-PPS payments) will further negate the need for the 5 percent policy.

Medicare Payment of Inpatient Rehabilitation Facility Services (IRF-PPS)

Medicare Payment of Inpatient Rehabilitation Facilities during Fiscal Year 2014

On August 6, 2013, CMS published the final rule updating policies and payment rates for IRF-PPS for fiscal year 2014 (affecting discharges and cost reporting periods beginning on or after October 1, 2013 through September 30, 2014). The standard payment conversion factor for discharges for fiscal year 2014 is \$14,846, which is an increase from the fiscal year 2013 standard payment conversion factor of \$14,343. The update to the standard payment conversion factor for fiscal year 2014 includes a market basket increase of 2.6%, less a productivity adjustment of 0.5%, less an additional reduction of 0.3% as mandated by the PPACA. CMS decreased the outlier threshold amount for fiscal year 2014 to

\$9,272 from \$10,466 established in the final rule for fiscal year 2013.

Classification Criteria for Inpatient Rehabilitation Facilities

In order to be excluded from the hospital inpatient PPS and be paid at the higher IRF-PPS rates, an inpatient hospital must demonstrate that at least 60 percent of its patients meet the criteria specified in the regulations, including the need for intensive inpatient rehabilitation services for one or more of the 13 listed conditions, representing a presumptive need for intensive inpatient rehabilitation. Compliance is demonstrated through either medical review or the presumptive method, in which a patient's diagnosis codes are compared to a presumptive compliance list.

CMS has announced that it will remove a number of diagnosis codes from the presumptive compliance list. According to CMS, these conditions do not demonstrate the need for intensive inpatient rehabilitation services in the absence of additional facts that would have to be pulled from a patient's medical record. As a result, beginning on or after October 1, 2014, a number of diagnosis codes previously on the presumptive compliance list will be removed, including diagnosis codes in the following categories: non specific diagnosis codes, arthritis diagnosis codes, unilateral upper extremity amputations diagnosis, some congenital anomalies diagnosis codes, other miscellaneous diagnosis codes.

Table of Contents

Medicare Market Basket Adjustments for Inpatient Rehabilitation Facilities

The PPACA instituted a market basket payment adjustment for IRFs. For fiscal year 2014, the reduction is 0.3%. For fiscal years 2015 and 2016, the reduction is 0.2%. For fiscal years 2017 - 2019, the reduction is 0.75%. The PPACA specifically allows these market basket reductions to result in less than a 0% payment update and payment rates that are less than the prior year.

Medicare Payment of Outpatient Rehabilitation Services

Medicare Physician Fee Schedule and Sustainable Growth Rate Update

The Medicare program reimburses outpatient rehabilitation providers based on the Medicare physician fee schedule. The Medicare physician fee schedule rates are automatically updated annually based on the sustainable growth rate (SGR) formula, contained in legislation. The SGR formula has resulted in automatic reductions in rates in every year since 2002; however, for each year through April 1, 2015 CMS or Congress has taken action to prevent the SGR formula reductions. On December 10, 2013, CMS estimated a 20.1% reduction in the Medicare physician fee schedule payment rates for calendar year 2014 as a result of the SGR formula. The Bipartisan Budget Act of 2013 prevented the 20.1% reduction for services provided through March 31, 2014. The Protecting Access to Medicare Act of 2014 temporarily blocks this reduction through March 31, 2015 and replaces it with a 0.5% payment increase for services provided through December 31, 2014 and a 0% payment update from January 1, 2015 through March 31, 2015. Automatic reductions in the Medicare physician fee schedule payment rates will commence on April 1, 2015, unless Congress again takes legislative action to prevent the SGR formula reductions from going into effect.

Therapy Caps

Beginning on January 1, 1999, the Balanced Budget Act of 1997 subjected certain outpatient therapy providers reimbursed under the Medicare physician fee schedule to annual limits for therapy expenses. Effective January 1, 2014, the annual limit on outpatient therapy services is \$1,920 for combined physical and speech language pathology services and \$1,920 for occupational therapy services. The per beneficiary caps were \$1,900 for calendar year 2013.

The annual limits for therapy expenses historically did not apply to services furnished and billed by outpatient hospital departments. However, the Protecting Access to Medicare Act of 2014, and prior legislation, extended the annual limits on therapy expenses and the manual medical review thresholds to services furnished in hospital outpatient department settings through March 31, 2015. The application of annual limits to hospital outpatient department settings will sunset on March 31, 2015 unless Congress extends it.

In the Deficit Reduction Act of 2005, Congress implemented an exceptions process to the annual limit for therapy expenses. Under this process, a Medicare enrollee (or person acting on behalf of the Medicare enrollee) is able to request an exception from the therapy caps if the provision of therapy services was deemed to be medically necessary. Therapy cap exceptions have been available automatically for certain conditions and on a case-by-case basis upon submission of documentation of medical necessity. The Protecting Access to Medicare Act of 2014 extends the exceptions process for outpatient therapy caps through March 31, 2015. Unless Congress extends the exceptions process, the therapy caps will

apply to all outpatient therapy services beginning April 1, 2015, except those services furnished and billed by outpatient hospital departments.

Table of Contents

Multiple Procedure Payment Reduction

CMS adopted a multiple procedure payment reduction for therapy services in the final update to the Medicare physician fee schedule for calendar year 2011. This multiple procedure payment reduction policy became effective January 1, 2011 and applies to all outpatient therapy services paid under Medicare Part B. The multiple procedure payment reduction policy applies across all therapy disciplines – occupational therapy, physical therapy and speech-language pathology. Under the policy, the Medicare program pays 100% of the practice expense component of the therapy procedure or unit of service with the highest Relative Value Unit, and then reduces the payment for the practice expense component for the second and subsequent therapy procedures or units of service furnished during the same day for the same patient, regardless of whether those therapy services are furnished in separate sessions. In 2011 and 2012, the second and subsequent therapy service furnished during the same day for the same patient was reduced by 20% in office and other non-institutional settings and by 25% in institutional settings. The American Taxpayer Relief Act of 2012 increased the payment reduction in either setting to 50% effective April 1, 2013 for all outpatient therapy services. Our outpatient rehabilitation therapy services are primarily offered in institutional settings and, as such, were subject to the applicable 25% payment reduction in the practice expense component for the second and subsequent therapy services furnished by us to the same patient on the same day until April 1, 2013 when the payment reduction was increased to 50%.

Table of Contents**Operating Statistics**

The following tables set forth operating statistics for our specialty hospitals and our outpatient rehabilitation clinics for each of the periods presented. The data in the tables reflect the changes in the number of specialty hospitals and outpatient rehabilitation clinics we operate that resulted from acquisitions, start-up activities, closures and sales. The operating statistics reflect data for the period of time these operations were managed by us.

	Three Months Ended March 31,	
	2013	2014
Specialty hospital data(1):		
Number of hospitals owned - start of period	116	115
Number of hospitals acquired		
Number of hospital start-ups		2
Number of hospitals closed/sold		
Number of hospitals owned - end of period	116	117
Number of hospitals managed - end of period	6	8
Total number of hospitals (all) - end of period	122	125
Long term acute care hospitals	110	110
Rehabilitation hospitals	12	15
Available licensed beds (2)	5,158	5,232
Admissions (2)	13,856	13,941
Patient days (2)	339,382	341,551
Average length of stay (days) (2)	25	25
Net revenue per patient day (2)(3)	\$ 1,543	\$ 1,539
Occupancy rate (2)	73%	73%
Percent patient days - Medicare (2)	65%	63%
Outpatient rehabilitation data:		
Number of clinics owned - start of period	867	885
Number of clinic acquired		10
Number of clinic start-ups	4	5
Number of clinics closed/sold		
Number of clinics owned - end of period	871	900
Number of clinics managed - end of period	114	117
Total number of clinics (all) - end of period	985	1,017
Number of visits (2)	1,162,623	1,174,790
Net revenue per visit (2)(4)	\$ 105	\$ 104

(1) Specialty hospitals consist of long term acute care hospitals and inpatient rehabilitation facilities.

(2) Data excludes specialty hospitals and outpatient clinics managed by the Company.

(3) Net revenue per patient day is calculated by dividing specialty hospital direct patient service revenues by the total number of patient days.

(4) Net revenue per visit is calculated by dividing outpatient rehabilitation clinic direct patient service revenue by the total number of visits. For purposes of this computation, outpatient rehabilitation direct patient service clinic revenue does not include contract services revenue.

Table of Contents**Results of Operations**

The following table outlines, for the periods indicated, selected operating data as a percentage of net operating revenues:

	Select Medical Holdings Corporation Three Months Ended March 31,		Select Medical Corporation Three Months Ended March 31,	
	2013	2014	2013	2014
Net operating revenues	100.0%	100.0%	100.0%	100.0%
Cost of services(1)	83.3	83.8	83.3	83.8
General and administrative	2.3	2.4	2.3	2.4
Bad debt expense	1.3	1.4	1.3	1.4
Depreciation and amortization	2.1	2.1	2.1	2.1
Income from operations	11.0	10.3	11.0	10.3
Loss on early retirement of debt	(0.2)	(0.3)	(0.1)	(0.3)
Equity in earnings of unconsolidated subsidiaries	0.1	0.1	0.1	0.1
Interest expense	(3.1)	(2.7)	(2.7)	(2.7)
Income before income taxes	7.8	7.4	8.3	7.4
Income tax expense	2.9	2.9	3.1	2.9
Net income	4.9	4.5	5.2	4.5
Net income attributable to non-controlling interests	0.3	0.2	0.3	0.2
Net income attributable to Holdings and Select	4.6%	4.3%	4.9%	4.3%

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Table of Contents

The following tables summarize selected financial data by business segment, for the periods indicated:

	Select Medical Holdings Corporation Three Months Ended March 31,			% Change	Select Medical Corporation Three Months Ended March 31,			% Change
	2013 (in thousands)	2014			2013 (in thousands)	2014		
Net operating revenues:								
Specialty hospitals	\$ 557,751	\$ 564,625		1.2%	\$ 557,751	\$ 564,625		1.2%
Outpatient rehabilitation	192,101	197,850		3.0	192,101	197,850		3.0
Other(2)	103	103		0.0	103	103		0.0
Total company	\$ 749,955	\$ 762,578		1.7%	\$ 749,955	\$ 762,578		1.7%
Income (loss) from operations:								
Specialty hospitals	\$ 81,485	\$ 80,055		(1.8)%	\$ 81,485	\$ 80,055		(1.8)%
Outpatient rehabilitation	19,864	17,777		(10.5)	19,864	17,777		(10.5)
Other(2)	(18,819)	(19,388)		(3.0)	(18,819)	(19,388)		(3.0)
Total company	\$ 82,530	\$ 78,444		(5.0)%	\$ 82,530	\$ 78,444		(5.0)%
Adjusted EBITDA:(3)								
Specialty hospitals	\$ 93,347	\$ 92,150		(1.3)%	\$ 93,347	\$ 92,150		(1.3)%
Outpatient rehabilitation	22,833	20,989		(8.1)	22,833	20,989		(8.1)
Other(2)	(16,099)	(16,311)		(1.3)	(16,099)	(16,311)		(1.3)
Total company	\$ 100,081	\$ 96,828		(3.3)%	\$ 100,081	\$ 96,828		(3.3)%
Adjusted EBITDA margin:(3)								
Specialty hospitals	16.7%	16.3%			16.7%	16.3%		
Outpatient rehabilitation	11.9	10.6			11.9	10.6		
Other(2)	N/M	N/M			N/M	N/M		
Total company	13.3%	12.7%			13.3%	12.7%		
Total assets:								
Specialty hospitals	\$ 2,202,236	\$ 2,290,655			\$ 2,202,236	\$ 2,290,655		
Outpatient rehabilitation	504,541	525,040			504,541	525,040		
Other(2)	102,059	100,031			102,059	100,031		
Total company	\$ 2,808,836	\$ 2,915,726			\$ 2,808,836	\$ 2,915,726		
Purchases of property and equipment:								
Specialty hospitals	\$ 10,897	\$ 21,498			\$ 10,897	\$ 21,498		
Outpatient rehabilitation	2,845	3,630			2,845	3,630		
Other(2)	257	2,171			257	2,171		
Total company	\$ 13,999	\$ 27,299			\$ 13,999	\$ 27,299		

N/M Not Meaningful.

(1) Cost of services includes salaries, wages and benefits, operating supplies, lease and rent expense and other operating costs.

Table of Contents

(2) Other includes our corporate services and certain other non-consolidating joint ventures and minority investments in other healthcare related businesses.

(3) We define Adjusted EBITDA as net income before interest, income taxes, depreciation and amortization, gain (loss) on early retirement of debt, stock compensation expense, equity in earnings (losses) of unconsolidated subsidiaries, and other income (expense). We believe that the presentation of Adjusted EBITDA is important to investors because Adjusted EBITDA is commonly used as an analytical indicator of performance by investors within the healthcare industry. Adjusted EBITDA is used by management to evaluate financial performance and determine resource allocation for each of our operating units. Adjusted EBITDA is not a measure of financial performance under generally accepted accounting principles. Items excluded from Adjusted EBITDA are significant components in understanding and assessing financial performance. Adjusted EBITDA should not be considered in isolation or as an alternative to, or substitute for, net income, cash flows generated by operations, investing or financing activities, or other financial statement data presented in the consolidated financial statements as indicators of financial performance or liquidity. Because Adjusted EBITDA is not a measurement determined in accordance with generally accepted accounting principles and is thus susceptible to varying calculations, Adjusted EBITDA as presented may not be comparable to other similarly titled measures of other companies.

Following is a reconciliation of net income to Adjusted EBITDA as utilized by us in reporting our segment performance:

	Select Medical Holdings Corporation		Select Medical Corporation	
	Three Months Ended March 31, 2013	2014	Three Months Ended March 31, 2013	2014
	(in thousands)		(in thousands)	
Net income	\$ 36,802	\$ 34,367	\$ 38,992	\$ 34,367
Income tax expense	21,861	22,092	23,040	22,092
Interest expense	23,458	20,616	21,048	20,616
Loss on early retirement of debt	1,467	2,277	508	2,277
Equity in earnings of unconsolidated subsidiaries	(1,058)	(908)	(1,058)	(908)
Stock compensation expense:				
Included in general and administrative	1,196	1,710	1,196	1,710
Included in cost of services	553	445	553	445
Depreciation and amortization	15,802	16,229	15,802	16,229
Adjusted EBITDA	\$ 100,081	\$ 96,828	\$ 100,081	\$ 96,828

Table of Contents

Three Months Ended March 31, 2014 Compared to Three Months Ended March 31, 2013

In the following discussion, we discuss our results of operations related to net operating revenues, operating expenses, Adjusted EBITDA, income from operations, equity in earnings of unconsolidated subsidiaries and non-controlling interest which are the same for Holdings and Select. In addition, we discuss separately for Holdings and Select, changes related to loss on early retirement of debt, interest expense and income taxes.

Net Operating Revenues

Our net operating revenues increased by 1.7% to \$762.6 million for the three months ended March 31, 2014 compared to \$750.0 million for the three months ended March 31, 2013.

Specialty Hospitals. Our specialty hospital net operating revenues increased by 1.2% to \$564.6 million for the three months ended March 31, 2014 compared to \$557.8 million for the three months ended March 31, 2013. We achieved growth in our net operating revenues principally from increased patient volume and expansion of contracted labor services provided to certain of our non-consolidated joint ventures. Our patient days increased 0.6% to 341,551 days for the three months ended March 31, 2014 as compared to the three months ended March 31, 2013. Our occupancy percentage was 73% in both the three months ended March 31, 2014 and 2013. Our average net revenue per patient day declined to \$1,539 for the three months ended March 31, 2014 compared to \$1,543 for the three months ended March 31, 2013. The reduction in our Medicare net operating revenue due to the Sequestration Reduction was \$7.2 million for the three months ended March 31, 2014.

Outpatient Rehabilitation. Our outpatient rehabilitation segment net operating revenues increased 3.0% to \$197.9 million for the three months ended March 31, 2014 compared to \$192.1 million for the three months ended March 31, 2013, principally the result of increased patient visits in our clinics and the expansion of contracted management services in both our clinic and contract therapy operations. The net operating revenues generated by our outpatient rehabilitation clinics for the three months ended March 31, 2014 increased 2.2% compared to the three months ended March 31, 2013. Our growth was principally due to a 1.0% increase in visits to 1,174,790 at our owned clinics and additional contracted management service revenue at our managed clinics for the three months ended March 31, 2014 compared to the three months ended March 31, 2013. Growth at our outpatient rehabilitation clinics was offset in part by a reduction in our net revenue per visit principally caused by the Sequestration Reduction of \$0.4 million and the MPPR Reduction of \$2.1 million. Net revenue per visit in our owned outpatient rehabilitation clinics was \$104 for the three months ended March 31, 2014 compared to \$105 for the three months ended March 31, 2013. Our contract therapy business experienced an increase in net operating revenues of \$2.6 million compared to the three months ended March 31, 2013, which principally resulted from new contracts and expansion of services of existing contracts, which more than offset reductions from terminated contracts.

Operating Expenses

Our operating expenses include our cost of services, general and administrative expense and bad debt expense. Our operating expenses increased by \$16.3 million to \$667.9 million, or 87.6% of net operating revenues for the three months ended March 31, 2014 compared to \$651.6 million, or 86.9% of net operating revenues for the three months ended March 31, 2013. We experienced increases in cost of services in both our specialty hospital and outpatient rehabilitation segments. Our cost of services, a major component of which is labor expense, was

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

\$638.8 million, or 83.8% of net operating revenues for the three months ended March 31, 2014 compared to \$624.9 million, or 83.3% of net operating revenues for the three months ended March 31, 2013. The principal causes of the increases in cost of services as a percentage of net operating revenues

Table of Contents

resulted from increases in labor costs to provide contracted services to certain of our non-consolidated joint ventures, loss of net operating revenues caused by the Sequestration Reduction and the MPPR Reduction discussed above under *Net Operating Revenues*, which reductions were accompanied by no relative offsetting reduction in costs and the effects of extreme winter weather conditions on net operating revenues at several of our outpatient rehabilitation clinics that we were unable to mitigate by reducing costs. Facility rent expense, a component of cost of services, was \$31.5 million for the three months ended March 31, 2014 compared to \$30.4 million for the three months ended March 31, 2013. General and administrative expenses were 2.4% of net operating revenues or \$18.1 million for the three months ended March 31, 2014 compared to 2.3% of net operating revenues or \$17.4 million for the three months ended March 31, 2013. Our bad debt expense was \$11.0 million or 1.4% of net operating revenues for the three months ended March 31, 2014 compared to \$9.3 million or 1.3% of net operating revenues for the three months ended March 31, 2013.

Adjusted EBITDA

Specialty Hospitals. Adjusted EBITDA for our specialty hospitals decreased 1.3% to \$92.2 million for the three months ended March 31, 2014 compared to \$93.3 million for the three months ended March 31, 2013. Our Adjusted EBITDA margin for the segment decreased to 16.3% for the three months ended March 31, 2014 from 16.7% for the three months ended March 31, 2013. The decrease in Adjusted EBITDA and Adjusted EBITDA margin for our specialty hospitals was principally the result of lost net operating revenues caused by the Sequestration Reduction, which reduction was accompanied by no relative offsetting reduction in costs as discussed above under *Net Operating Revenues*, and *Operating Expenses*.

Outpatient Rehabilitation. Our Adjusted EBITDA for our outpatient rehabilitation segment decreased 8.1% to \$21.0 million, for the three months ended March 31, 2014 compared to \$22.8 million for the three months ended March 31, 2013. Our Adjusted EBITDA margin for the outpatient rehabilitation segment decreased to 10.6% for the three months ended March 31, 2014 from 11.9% for the three months ended March 31, 2013. The Adjusted EBITDA in our outpatient rehabilitation clinics decreased by \$2.2 million for the three months ended March 31, 2014 compared to the three months ended March 31, 2013. Our Adjusted EBITDA margins for our outpatient rehabilitation clinics were 11.6% for the three months ended March 31, 2014 compared to 13.3% for the three months ended March 31, 2013. The decrease in Adjusted EBITDA and Adjusted EBITDA margin for our outpatient rehabilitation clinics was principally the result of lost net operating revenues caused by the Sequestration Reduction and the MPPR Reduction, which reductions were accompanied by no relative offsetting reduction in costs as discussed above under *Net Operating Revenues*, and *Operating Expenses* and the effects of extreme winter weather conditions on net operating revenues at several of our outpatient rehabilitation clinics discussed above under *Operating Expenses*.

Other. The Adjusted EBITDA loss was \$16.3 million for the three months ended March 31, 2014 compared to an Adjusted EBITDA loss of \$16.1 million for the three months ended March 31, 2013.

Income from Operations

For the three months ended March 31, 2014 we had income from operations of \$78.4 million compared to \$82.5 million for the three months ended March 31, 2013. The decrease in our income from operations resulted principally from the Sequestration Reduction and the MPPR Reduction, as discussed above under *Net Operating Revenues*, and *Operating Expenses* and the effects of extreme winter weather conditions on net operating revenues at several of our outpatient clinics discussed above under *Operating Expenses*.

Table of Contents

Loss on Early Retirement of Debt

On March 4, 2014, we amended Select's term loans under its senior secured credit facility. During the three months ended March 31, 2014, we recognized a loss of \$2.3 million for unamortized debt issuance costs, unamortized original issue discount and certain fees incurred related to term loan modifications.

On March 22, 2013, we redeemed Select's 7 5/8% senior subordinated notes due 2015 and redeemed Holdings' senior floating rate notes due 2015. During the three months ended March 31, 2013, we recognized a loss on early retirement of debt of \$1.5 million for unamortized debt issuance costs of which approximately \$0.5 million was associated with Select's redemption of its 7 5/8% senior subordinated notes due 2015 and approximately \$1.0 million was associated with Holdings' redemption of its senior floating rate notes due 2015.

Equity in Earnings of Unconsolidated Subsidiaries

For the three months ended March 31, 2014, we had equity in earnings of unconsolidated subsidiaries of \$0.9 million compared to equity in earnings of unconsolidated subsidiaries of \$1.1 million for the three months ended March 31, 2013. The principal decrease in our equity in earnings of unconsolidated subsidiaries resulted from losses incurred by start-up companies where we own a minority interest.

Interest Expense

Select Medical Corporation. Interest expense was \$20.6 million for the three months ended March 31, 2014 compared to \$21.0 million for the three months ended March 31, 2013. The decrease in interest expense was principally due to lower interest rates on borrowings during the three months ended March 31, 2014.

Select Medical Holdings Corporation. Interest expense was \$20.6 million for the three months ended March 31, 2014 compared to \$23.5 million for the three months ended March 31, 2013. The decrease in interest expense was principally due to lower interest rates on borrowings during the three months ended March 31, 2014 and to a lesser extent lower average borrowings outstanding during the period.

Income Taxes

Select Medical Corporation. We recorded income tax expense of \$22.1 million for the three months ended March 31, 2014. The expense represented an effective tax rate of 39.1%. We recorded income tax expense of \$23.0 million for the three months ended March 31, 2013. The expense represented an effective tax rate of 37.1%. Select is part of the consolidated federal tax return for Holdings. We allocate income taxes between Select and Holdings for purposes of financial statement presentation. Because Holdings is a passive investment company incorporated in Delaware, it does not incur any state income tax expense or benefit on its specific income or loss and, as such, receives a tax allocation equal

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

to the federal statutory rate of 35% on its specific income or loss. Based upon the relative size of Holdings' income or loss, this can cause the effective tax rate for Select to differ from the effective tax rate for the consolidated company.

Select Medical Holdings Corporation. We recorded income tax expense of \$22.1 million for the three months ended March 31, 2014, which represented an effective tax rate of 39.1%. We recorded income tax expense of \$21.9 million for the three months ended March 31, 2013, which represented an effective tax rate of 37.3%. Our prior year effective tax rate of 37.3% was favorably impacted by a reduction in valuation reserves related to state net operating loss carryforwards and is the principal cause of the favorable effective rate comparison to the current year effective tax rate of 39.1%.

Table of Contents***Non-controlling Interests***

Non-controlling interests in consolidated earnings were \$1.3 million for the three months ended March 31, 2014 and \$2.4 million for the three months ended March 31, 2013.

Liquidity and Capital Resources***Cash Flows for the Three Months Ended March 31, 2014 and Three Months Ended March 31, 2013***

	Select Medical Holdings Corporation Three Months Ended March 31,		Select Medical Corporation Three Months Ended March 31,	
	2013	2014	2013	2014
	(in thousands)		(in thousands)	
Cash used in operating activities	\$ (11,974)	\$ (16,000)	\$ (6,395)	\$ (16,000)
Cash used in investing activities	(23,976)	(27,798)	(23,976)	(27,798)
Cash provided by (used in) financing activities	306	44,171	(5,273)	44,171
Increase (decrease) in cash and equivalents	(35,644)	373	(35,644)	373
Cash and equivalents at beginning of period	40,144	4,319	40,144	4,319
Cash and equivalents at end of period	\$ 4,500	\$ 4,692	\$ 4,500	\$ 4,692

Operating activities for Holdings and Select used \$16.0 million of cash flows for the three months ended March 31, 2014. Operating activities for Holdings used \$12.0 million and for Select used \$6.4 million of cash flows for the three months ended March 31, 2013. For the three months ended March 31, 2013, the operating cash flows of Select exceeded the operating cash flows of Holdings by \$5.6 million principally due to interest payments on Holdings' indebtedness. The decline in operating cash flows for both Holdings and Select in the three months ended March 31, 2014 compared to the three months ended March 31, 2013 is principally due to increases in our Medicare accounts receivable. Our days sales outstanding were 55 days at March 31, 2014 compared to 48 days at December 31, 2013 and 51 days at March 31, 2013. The increase in our days sales outstanding between December 31, 2013 and March 31, 2014 is primarily related to the timing of payments we receive from Medicare.

Investing activities used \$27.8 million of cash flow for the three months ended March 31, 2014. The principal use of cash was for purchases of property, plant and equipment. Investing activities used \$24.0 million of cash flow for the three months ended March 31, 2013. The use of cash last year included \$14.0 million related to the purchase of property and equipment and \$10.0 million related to a minority investment in an unconsolidated business.

Financing activities for Select provided \$44.1 million of cash flow for the three months ended March 31, 2014. Cash was provided by \$85.0 million in net borrowings on our revolving credit facility, \$111.7 million from the issuance of additional 6.375% senior notes due June 1, 2021, offset in part by a \$34.0 million mandatory prepayment of term loans under our senior secured credit facility and \$123.6 million of dividends paid to Holdings in the aggregate that were used to repurchase 10,000,000 shares of common stock and pay \$14.1 million of dividends to

common stockholders.

Table of Contents

Financing activities for Select used \$5.3 million of cash flow for the three months ended March 31, 2013. Refinancing activities provided Select \$298.5 million in term loan proceeds under the senior secured credit facility that was used in part to redeem \$70.0 million principal amount of Select's 7 5/8% senior subordinated notes, pay \$4.2 million of debt issuance costs related to the refinancing activities, and pay \$182.9 million in dividends to Holdings for the purpose of the repurchase of \$167.3 million of its senior floating rate notes, repurchase of \$10.0 million of common stock and funding Holdings \$5.6 million of interest payments on its indebtedness. Additionally, we made \$40.0 million of net repayments on our revolving loans under our senior secured credit facility in the three months ended March 31, 2013.

The difference in cash flows provided by financing activities for Holdings compared to cash flows used in financing activities for Select of \$5.6 million for the three months ended March 31, 2013 related to dividends paid by Select to Holdings to service Holdings' interest obligations related to its indebtedness as discussed above.

Capital Resources

Working capital - Holdings had net working capital of \$152.4 million at March 31, 2014 compared to net working capital of \$82.9 million at December 31, 2013. The increase in net working capital is primarily due to an increase in our Medicare accounts receivable as discussed above.

Senior secured credit facilities - On March 4, 2014, Select made a principal prepayment of \$34.0 million associated with our term loans in accordance with the provision in our senior secured credit facilities agreement that requires mandatory prepayments of term loans resulting from excess cash flow as defined in the senior secured credit facilities.

On March 4, 2014, Select amended its senior secured credit facilities in order to, among other things:

- convert the remaining series B term loan to a new term loan tranche, which we refer to as the series D term loan, and lower the interest rate payable on the series D term loan from Adjusted LIBO plus 3.25%, or Alternate Base Rate plus 2.25%, to Adjusted LIBO plus 2.75%, or Alternate Base Rate plus 1.75%;
- set the maturity date of the series D term loan at December 20, 2016;
- convert the remaining series C term loan to a new term loan tranche, which we refer to as the series E term loan, and lower the interest rate payable on the series E term loan from Adjusted LIBO plus 3.00% (subject to an Adjusted LIBO rate floor of 1.00%), or Alternate Base Rate plus 2.00%, to Adjusted LIBO plus 2.75% (subject to an Adjusted LIBO rate floor of 1.00%), or Alternate Base Rate plus 1.75%;
- set the maturity date of the series E term loan at June 1, 2018;
- beginning with the quarter ending March 31, 2014, increase the quarterly compliance threshold set forth in the leverage ratio financial maintenance covenant to a level of 5.00 to 1.00 from 4.50 to 1.00;
- provide for a prepayment premium of 1.00% if the senior secured credit facilities are amended at any time prior to September 4, 2014 in the case of the series D term loans and March 4, 2015 in the case of the series E term loans and such amendment reduces the yield applicable

to such loans; and

- amend the definition of Available Amount in a manner the effect of which was to increase the amount available for investments, restricted payments and the payment of specified indebtedness.

Table of Contents

Our senior secured credit facilities now provide for senior secured financing consisting of:

- a \$300.0 million, revolving credit facility, \$293.3 million of which matures on March 1, 2018 and the remaining \$6.7 million maturing on June 1, 2016, including a \$75.0 million sublimit for the issuance of standby letters of credit and a \$25.0 million sublimit for swingline loans;
- a \$284.6 million series D term loan, maturing on December 20, 2016; and
- a \$495.6 million series E term loan, maturing on June 1, 2018.

Beginning on March 31, 2015 and following application of the 2013 excess cash flow payment, discussed above, under our senior secured credit facilities the aggregate principal amount will amortize as follows:

- the series D term loan has aggregate quarterly repayment requirements of \$0.7 million until maturity, at which time the remaining balance of \$279.5 million is due on December 20, 2016; and
- the series E term loan has aggregate quarterly repayment requirements of \$1.3 million until maturity, at which time the remaining balance of \$479.2 million is due on June 1, 2018.

At March 31, 2014, we had outstanding borrowings of \$780.2 million (excluding unamortized original issue discounts of \$5.2 million) under the term loans and borrowings of \$105.0 million (excluding letters of credit) under the revolving loan portion of our senior secured credit facilities. We had \$152.7 million of availability under our revolving credit facility (after giving effect to \$42.3 million of outstanding letters of credit) at March 31, 2014.

The applicable margin percentage for borrowings under our revolving loan is subject to change based upon the ratio of Select's leverage ratio (as defined in our senior secured credit facility). The applicable interest rate for revolving loans as of March 31, 2014 was (1) Alternate Base plus 2.75% for alternate base rate loans and (2) LIBO plus 3.75% for adjusted LIBO rate loans.

Our senior secured credit facility requires Select to maintain certain leverage ratios (as defined in our senior secured credit facility). For the four consecutive fiscal quarters ended March 31, 2014, Select was required to maintain its leverage ratio (its ratio of total indebtedness to consolidated EBITDA) at less than 5.00 to 1.00. Select's leverage ratio was 4.40 to 1.00 as of March 31, 2014.

6.375% Senior Notes due 2021 - On March 11, 2014, Select issued and sold \$110.0 million aggregate principal amount of additional 6.375% senior notes due June 1, 2021, at 101.50% of the aggregate principal amount resulting in gross proceeds of \$111.7 million. The notes were issued as Additional Notes under the indenture pursuant to which it previously issued \$600.0 million of 6.375% senior notes due June 1, 2021.

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

Stock Repurchase Program - On April 30, 2014, Holdings' board of directors authorized an increase of \$150.0 million in the capacity of its common stock repurchase program from \$350.0 million to \$500.0 million and extended the program until December 31, 2016. Stock repurchases under this program may be made in the open market or through privately negotiated transactions, and at times and in such amounts as Holdings deems appropriate. Holdings is funding this program with cash on hand and borrowings under its revolving credit facility. Holdings repurchased a total of 10,000,000 shares at a total cost of \$109.5 million, or \$10.95 per share, during the three months ended March 31, 2014. Since the inception of the program through March 31, 2014, Holdings has repurchased 33,606,080 shares at a cost of approximately \$283.1 million, or \$8.42 per share, which includes transaction costs.

Table of Contents

Liquidity - We believe our internally generated cash flows and borrowing capacity under our senior secured credit facility will be sufficient to finance operations over the next twelve months. We may from time to time seek to retire or purchase our outstanding debt through cash purchases and/or exchanges for equity securities, in open market purchases, privately negotiated transactions, tender offers or otherwise. Such repurchases or exchanges, if any, may be funded from operating cash flows or other sources and will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.

Use of Capital Resources - We may from time to time pursue opportunities to develop new joint venture relationships with significant health systems, and from time to time we may also develop new inpatient rehabilitation hospitals. We are currently adding new LTCHs, although the Bipartisan Budget Act of 2013 reinstated a moratorium on new LTCHs and new LTCH beds. See section titled *Moratorium on New LTCHs and New LTACH Beds* under Regulatory Changes. We also intend to open new outpatient rehabilitation clinics in local areas that we currently serve where we can benefit from existing referral relationships and brand awareness to produce incremental growth. In addition to our development activities, we may grow our network of specialty hospitals through opportunistic acquisitions.

Dividend

On April 30, 2014, Holdings board of directors declared a cash dividend of \$0.10 per share. The dividend will be payable on or about May 28, 2014 to stockholders of record as of the close of business on May 16, 2014.

Effects of inflation and changing prices

We derive a substantial portion of our revenues from the Medicare program. We have been, and could be in the future, affected by the continuing efforts of governmental and private third party payors to contain healthcare costs by limiting or reducing reimbursement payments.

Additionally, reimbursement payments under governmental and private third party payor programs may not increase to sufficiently cover increasing costs. Medicare reimbursement in long term acute care hospitals and inpatient rehabilitation facilities are subject to fixed payments under the Medicare prospective payment systems. In accordance with Medicare laws, CMS makes annual adjustments to Medicare payments under what is commonly known as a market basket update. Generally, these rates are adjusted for inflation. However, these adjustments may not reflect the actual increase in the costs of providing healthcare services and may be reduced by CMS for other adjustments.

The healthcare industry is labor intensive and the Company's largest expenses are labor related costs. Wages and other expenses increase during periods of inflation and when labor shortages occur in the marketplace. While we believe the current economic climate may help to moderate wage increases in the near term, there can be no guarantee we will not experience increases in the cost of labor, as the need for clinical healthcare professionals is expected to grow. In addition, suppliers pass along rising costs to us in the form of higher prices. We have little or no ability to pass on these increased costs associated with providing services due to federal laws that establish fixed reimbursement rates.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Quantitative and Qualitative Disclosures about Market Risk

We are subject to interest rate risk in connection with our long-term indebtedness. Our principal interest rate exposure relates to the loans outstanding under our senior secured credit facility. As of March 31, 2014, we had \$780.2 million (excluding unamortized original issue discount) in term loans outstanding under our senior secured credit facility and \$105.0 million in revolving loans outstanding under our senior secured credit facility, which bear interest at variable rates. Each eighth point change in interest rates on the variable rate portion of our long-term indebtedness would result in a \$1.1 million annual change in interest expense. However, because the variable interest rate for an aggregate \$495.6 million in series E term loan is subject to an Adjusted LIBO Rate floor of 1.00% until the Adjusted LIBO Rate exceeds 1.00%, our interest rate on this indebtedness is currently effectively fixed at 3.75%.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934) as of the end of the period covered in this report. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures, including the accumulation and communication of disclosure to our principal executive officer and principal financial officer as appropriate to allow timely decisions regarding disclosure, are effective as of March 31, 2014 to provide reasonable assurance that material information required to be included in our periodic SEC reports is recorded, processed, summarized and reported within the time periods specified in the relevant SEC rules and forms.

Changes in Internal Control over Financial Reporting

There was no change in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934) identified in connection with the evaluation required by Rule 13a-15(d) of the Securities Exchange Act of 1934 that occurred during the first quarter ended March 31, 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

Edgar Filing: SELECT MEDICAL HOLDINGS CORP - Form 10-Q

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system will be met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there is only reasonable assurance that our controls will succeed in achieving their goals under all potential future conditions.

Table of Contents

motion and stayed all deadlines in the case for 90 days. The court has subsequently granted additional motions filed by the United States to continue the stay, and the current stay extends through May 16, 2014.

In January 2014, representatives of the United States Attorney's Office for the Southern District of Indiana and the Office of Attorney General for the State of Indiana informed the Company that, while they have not yet decided whether to intervene in the case, their investigation is continuing concerning allegations that SSH-Evansville admitted patients for whom long-term acute care was not medically necessary, up-coded diagnoses at admission, discharged patients too early or held patients too long, readmitted patients discharged to short-stay acute care hospitals only after nine days to enable billing for two admissions, and allowed unnecessary bronchoscopies to be performed. The Company is involved in ongoing discussions with the government regarding this matter.

As previously disclosed, beginning in April 2012, the Company and SSH-Evansville have received various subpoenas and demands for documents relating to SSH-Evansville, including a request for information and subpoenas from the Office of Inspector General of the U.S. Department of Health and Human Services and subpoenas from the Office of Attorney General for the State of Indiana, and the Evansville (Indiana) Police Department has executed a search warrant at SSH-Evansville. The Company has produced and will continue to produce documents in response to, and intends to fully cooperate with, these governmental investigations. At this time, the Company is unable to predict the timing and outcome of this matter.

ITEM 1A. RISK FACTORS

There have been no material changes from our risk factors as previously reported in our Annual Report on Form 10-K for the year ended December 31, 2013.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Purchases of Equity Securities by the Issuer

On April 30, 2014, the board of directors of Holdings increased Holdings' repurchase program by \$150.0 million to \$500.0 million worth of shares of its common stock and extended the program. The program will remain in effect until December 31, 2016, unless extended by the board of directors. Stock repurchases under this program may be made in the open market or through privately negotiated transactions, and at times and in such amounts as the Company deems appropriate. Holdings is funding this program with cash on hand and borrowings under its revolving credit facility. Holdings repurchased 10,000,000 shares at a cost of \$109.5 million during the three months ended March 31, 2014.

Table of Contents

The following table sets forth the monthly purchases made under this program during the three months ended March 31, 2014:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs(1)
January 1, 2014 to January 31, 2014				\$ 176,371,503
February 1, 2014 to February 28, 2014	10,000,000	\$ 10.95	10,000,000	\$ 66,871,503
March 1, 2014 to March 31, 2014				\$ 66,871,503
First Quarter 2014	10,000,000	\$ 10.95	10,000,000	\$ 66,871,503

(1) The approximate dollar value of shares does not reflect the \$150 million increase, which was approved by the board of directors of Holdings on April 30, 2014.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

The exhibits to this report are listed in the Exhibit Index appearing on page 52 hereof.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrants have duly caused this Report to be signed on their behalf by the undersigned, thereunto duly authorized.

SELECT MEDICAL CORPORATION

By: /s/ Martin F. Jackson
Martin F. Jackson
Executive Vice President and Chief Financial Officer
(Duly Authorized Officer)

By: /s/ Scott A. Romberger
Scott A. Romberger
Senior Vice President, Chief Accounting Officer and Controller
(Principal Accounting Officer)

Dated: May 1, 2014

SELECT MEDICAL HOLDINGS CORPORATION

By: /s/ Martin F. Jackson
Martin F. Jackson
Executive Vice President and Chief Financial Officer
(Duly Authorized Officer)

By: /s/ Scott A. Romberger
Scott A. Romberger
Senior Vice President, Chief Accounting Officer and Controller
(Principal Accounting Officer)

Dated: May 1, 2014

Table of Contents

EXHIBIT INDEX

Exhibit	Description
1.1	Purchase Agreement, dated March 6, 2014, by and among Select Medical Corporation, the initial purchasers named therein and the Guarantors (as defined therein), incorporated herein by reference to Exhibit 1.1 of the Current Report on Form 8-K of Select Medical Holdings Corporation filed on March 7, 2014. (Reg. No. 001-34465)
4.1	Supplemental Indenture, dated as of March 11, 2014, by and among Select Medical Holdings Corporation, the guarantors named therein and U.S. Bank National Association, as trustee, incorporated herein by reference to Exhibit 4.1 of the Current Report on Form 8-K of Select Medical Holdings Corporation filed on March 11, 2014. (Reg. No. 001-34465)
4.2	Registration Rights Agreement, dated March 11, 2014, by and among Select Medical Holdings Corporation, the guarantors named therein and J.P. Morgan Securities LLC, on behalf of itself and the other initial purchasers named therein, incorporated herein by reference to Exhibit 4.2 of the Current Report on Form 8-K of Select Medical Holdings Corporation filed on March 11, 2014. (Reg. No. 001-34465)
10.1	Stock Purchase Agreement, dated February 26, 2014, by and among Select Medical Holdings Corporation, Welsh, Carson, Anderson & Stowe IX, L.P. and WCAS Capital Partners IV, L.P.
10.2	Amendment No. 5 to the Credit Agreement, dated as of March 4, 2014, among Select Medical Holdings Corporation, Select Medical Corporation and JPMorgan Chase Bank, N.A.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Executive Vice President and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer, and Executive Vice President and Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	The following financial information from the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014 formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Statements of Operations for the three months ended March 31, 2014 and 2013, (ii) Consolidated Balance Sheets as of March 31, 2014 and December 31, 2013, (iii) Consolidated Statements of Cash Flows for the three months ended March 31, 2014 and 2013, (iv) Consolidated Statements of Changes in Equity and Income for the three months ended March 31, 2014 and (v) Notes to Consolidated Financial Statements.*

* XBRL information is furnished and not filed herewith, is not part of a registration statement or prospectus for purposes of section 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.