

MUELLER INDUSTRIES INC  
Form 10-Q  
July 26, 2017  
INDEX

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C.

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended July 1, 2017 Commission file number 1-6770  
MUELLER INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)  
Delaware 25-0790410  
(State or other jurisdiction (I.R.S. Employer  
of incorporation or organization) Identification No.)

8285 Tournament Drive, Suite 150  
Memphis, Tennessee 38125  
(Address of principal executive offices) (Zip Code)

(901) 753-3200  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer  
Non-accelerated filer Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes      No

The number of shares of the Registrant's common stock outstanding as of July 21, 2017 was 57,627,171.

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MUELLER INDUSTRIES, INC.

FORM 10-Q

For the Quarterly Period Ended July 1, 2017

As used in this report, the terms “Company,” “Mueller,” and “Registrant” mean Mueller Industries, Inc. and its consolidated subsidiaries taken as a whole, unless the context indicates otherwise.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

MUELLER INDUSTRIES, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
 (Unaudited)

(In thousands, except per share data)	For the Quarter Ended		For the Six Months Ended	
	July 1, 2017	July 2, 2016	July 1, 2017	July 2, 2016
Net sales	\$614,266	\$544,071	\$1,192,186	\$1,076,880
Cost of goods sold	524,311	456,060	1,012,738	902,702
Depreciation and amortization	8,595	9,061	16,950	17,981
Selling, general, and administrative expense	34,557	34,514	70,088	70,294
Operating income	46,803	44,436	92,410	85,903
Interest expense	(6,442 )	(1,692 )	(8,973 )	(3,540 )
Other income, net	231	515	782	760
Income before income taxes	40,592	43,259	84,219	83,123
Income tax expense	(12,650 )	(14,005 )	(24,579 )	(28,126 )
(Loss) income from unconsolidated affiliates, net of tax	(109 )	(995 )	(1,352 )	1,927
Consolidated net income	27,833	28,259	58,288	56,924
Net income attributable to noncontrolling interests	(200 )	(462 )	(668 )	(497 )
Net income attributable to Mueller Industries, Inc.	\$27,633	\$27,797	\$57,620	\$56,427
Weighted average shares for basic earnings per share	56,906	56,511	56,843	56,489
Effect of dilutive stock-based awards	511	418	585	456
Adjusted weighted average shares for diluted earnings per share	57,417	56,929	57,428	56,945
Basic earnings per share	\$0.49	\$0.49	\$1.01	\$1.00
Diluted earnings per share	\$0.48	\$0.49	\$1.00	\$0.99
Dividends per share	\$0.100	\$0.100	\$8.200	\$0.175

See accompanying notes to condensed consolidated financial statements.



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MUELLER INDUSTRIES, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Unaudited)

(In thousands)	For the Quarter Ended		For the Six Months Ended	
	July 1, 2017	July 2, 2016	July 1, 2017	July 2, 2016
Consolidated net income	\$27,833	\$28,259	\$58,288	\$56,924
Other comprehensive income (loss), net of tax:				
Foreign currency translation	906	(10,186 )	8,116	(11,297 )
Net change with respect to derivative instruments and hedging activities, net of tax of \$(89), \$(266), \$(185), \$(487)	261	700	317	1,294
Net change in pension and postretirement obligation adjustments, net of tax of \$172, \$(522), \$183, \$(920)	(405 )	1,530	(365 )	2,702
Attributable to unconsolidated affiliates, net of tax of \$(704), \$(812), \$199, \$(812)	1,247	1,438	(351 )	1,438
Other, net	(236 )	9	(380 )	23
Total other comprehensive income (loss), net	1,773	(6,509 )	7,337	(5,840 )
Consolidated comprehensive income	29,606	21,750	65,625	51,084
Comprehensive (income) loss attributable to noncontrolling interests	(386 )	123	(1,503 )	862
Comprehensive income attributable to Mueller Industries, Inc.	\$29,220	\$21,873	\$64,122	\$51,946

See accompanying notes to condensed consolidated financial statements.

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MUELLER INDUSTRIES, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Unaudited)

(In thousands, except share data)	July 1, 2017	December 31, 2016
Assets		
Current assets:		
Cash and cash equivalents	\$ 167,555	\$ 351,317
Accounts receivable, less allowance for doubtful accounts of \$834 in 2017 and \$637 in 2016	287,829	256,291
Inventories	252,799	242,013
Other current assets	35,568	44,702
Total current assets	743,751	894,323
Property, plant, and equipment, net	284,594	295,231
Goodwill, net	137,085	123,993
Intangible assets, net	36,332	36,168
Investment in unconsolidated affiliates	75,208	77,110
Other assets	20,294	20,651
Total assets	\$ 1,297,264	\$ 1,447,476
Liabilities		
Current liabilities:		
Current portion of debt	\$ 14,583	\$ 13,655
Accounts payable	105,880	103,175
Accrued wages and other employee costs	30,894	35,121
Other current liabilities	67,841	67,041
Total current liabilities	219,198	218,992
Long-term debt, less current portion	489,043	213,709
Pension liabilities	14,823	14,890
Postretirement benefits other than pensions	16,793	16,383
Environmental reserves	20,859	21,208
Deferred income taxes	19,351	19,573
Other noncurrent liabilities	11,191	6,284
Total liabilities	791,258	511,039
Equity		
Mueller Industries, Inc. stockholders' equity:		
Preferred stock - \$1.00 par value; shares authorized 5,000,000; none outstanding	—	—
Common stock - \$.01 par value; shares authorized 100,000,000; issued 80,183,004; outstanding 57,624,926 in 2017 and 57,395,209 in 2016	802	802
Additional paid-in capital	274,750	273,345
Retained earnings	727,110	1,141,831
Accumulated other comprehensive loss	(60,454	) (66,956 )



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Treasury common stock, at cost	(448,837 )	(450,338 )
Total Mueller Industries, Inc. stockholders' equity	493,371	898,684
Noncontrolling interests	12,635	37,753
Total equity	506,006	936,437
Commitments and contingencies	—	—
Total liabilities and equity	\$1,297,264	\$1,447,476

See accompanying notes to condensed consolidated financial statements.

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MUELLER INDUSTRIES, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (Unaudited)

(In thousands)	For the Six Months Ended	
	July 1, 2017	July 2, 2016
Cash flows from operating activities		
Consolidated net income	\$58,288	\$56,924
Reconciliation of consolidated net income to net cash provided by operating activities:		
Depreciation and amortization	17,093	18,162
Stock-based compensation expense	3,692	2,874
Loss (income) from unconsolidated affiliates	1,352	(1,927 )
Gain on sale of business	(1,631 )	—
Loss (gain) on disposals of assets	81	(555 )
Gain on sales of securities	(611 )	—
Impairment charges	411	—
Deferred income taxes	3	3,548
Income tax benefit from exercise of stock options	—	(186 )
Changes in assets and liabilities, net of businesses acquired and sold:		
Receivables	(47,108 )	(52,334 )
Inventories	(10,874 )	1,176
Other assets	(4,723 )	17,009
Current liabilities	(1,262 )	(1,314 )
Other liabilities	(1,086 )	(1,440 )
Other, net	(1,078 )	(72 )
Net cash provided by operating activities	12,547	41,865
Cash flows from investing activities		
Capital expenditures	(11,908 )	(10,248 )
Acquisition of businesses, net of cash acquired	(18,419 )	(20,533 )
Proceeds from sale of business, net of cash sold	17,483	—
Net withdrawals from restricted cash balances	4,650	1,508
Investment in unconsolidated affiliates	(1,617 )	—
Proceeds from sales of assets	1,363	1,482
Proceeds from sales of securities	1,787	—
Net cash used in investing activities	(6,661 )	(27,791 )
Cash flows from financing activities		
Dividends paid to stockholders of Mueller Industries, Inc.	(185,539 )	(9,887 )
Dividends paid to noncontrolling interests	(2,909 )	—
Issuance of long-term debt	—	2,000
(Repayment) issuance of debt by consolidated joint ventures, net	(3,320 )	4,426
Net cash (used) received to settle stock-based awards	(785 )	326
Repayments of long-term debt	(611 )	(500 )
Income tax benefit from exercise of stock options	—	186

Net cash used in financing activities	(193,164 )	(3,449 )
Effect of exchange rate changes on cash	3,516	(2,308 )
(Decrease) increase in cash and cash equivalents	(183,762 )	8,317
Cash and cash equivalents at the beginning of the period	351,317	274,844
Cash and cash equivalents at the end of the period	\$167,555	\$283,161

See accompanying notes to condensed consolidated financial statements. Refer to Note 2 for discussion of significant noncash financing activities.

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MUELLER INDUSTRIES, INC.  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 (Unaudited)

## General

Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) have been condensed or omitted. Results of operations for the interim periods presented are not necessarily indicative of results which may be expected for any other interim period or for the year as a whole. This Quarterly Report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K, including the annual financial statements incorporated therein.

The accompanying unaudited interim financial statements include all normal recurring adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented herein. The first half of 2017 contained 26 weeks, while the first half of 2016 contained 27 weeks.

## Note 1 – Earnings per Common Share

Basic per share amounts have been computed based on the average number of common shares outstanding. Diluted per share amounts reflect the increase in average common shares outstanding that would result from the assumed exercise of outstanding stock options and vesting of restricted stock awards, computed using the treasury stock method. Approximately four thousand and 418 thousand stock-based awards were excluded from the computation of diluted earnings per share for the quarters ended July 1, 2017 and July 2, 2016, respectively, because they were antidilutive.

## Note 2 – Special Dividend

On March 9, 2017, the Company distributed a special dividend of \$3.00 in cash and \$5.00 in principal amount of the Company's 6% Subordinated Debentures (Debentures) due March 1, 2027 for each share of common stock outstanding. Interest on the Debentures is payable semiannually on September 1 and March 1, commencing September 1, 2017. At issuance, the Debentures were recorded at their estimated fair value. The fair value of the Debentures was estimated based on quoted market prices for the same or similar issues, the current rates offered to the Company for debt of the same remaining maturities, or the use of market standard models. The carrying value of the Debentures approximate fair value at July 1, 2017.

The Debentures are subordinated to all other funded debt of the Company and are callable, in whole or in part, at any time at the option of the Company, subject to declining call premiums during the first five years. The Debentures also grant each holder the right to require the Company to repurchase such holder's Debentures in the event of a change in control at declining repurchase premiums during the first five years. The Debentures may be redeemed, subject to the conditions set forth above, at the following redemption price (expressed as a percentage of principal amount) plus any accrued but unpaid interest to, but excluding, the redemption date:

If redeemed during the 12-month period beginning March 9:

Year	Redemption Price
2017	106%
2018	105

2019	104
2020	103
2021	102
2022 and thereafter	100

The effect of the special dividend was a decrease in stockholders' equity of approximately \$458.7 million, an increase in long-term debt of approximately \$284.5 million, and a decrease in cash of approximately \$174.2 million.

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## Note 3 – Acquisitions and Dispositions

## Acquisitions

On May 31, 2017, the Company entered into a share purchase agreement pursuant to which the Company acquired all of the outstanding shares of Pexcor Manufacturing Company Inc. (Pexcor) and Heatlink Group Inc. (Heatlink) for approximately \$18.5 million, net of working capital adjustments. The total purchase price consisted of \$16.3 million in cash at closing and a contingent consideration arrangement which requires the Company to pay the former owners up to \$2.2 million based on EBITDA growth of the acquired companies. Pexcor and Heatlink, based out of Calgary, Canada, produce and sell a complete line of products for PEX plumbing and radiant systems. These businesses complement the Company's existing businesses within the Piping Systems segment.

The fair value of the assets acquired totaled \$10.6 million, consisting primarily of inventories of \$4.7 million, accounts receivable of \$2.9 million, property, plant, and equipment of \$2.0 million, other current assets of \$0.5 million, and other assets of \$0.5 million. The fair value of the liabilities assumed totaled \$3.9 million, consisting primarily of accounts payable of \$3.6 million and other liabilities of \$0.3 million. Of the remaining purchase price, \$11.8 million was allocated to non-deductible goodwill and intangible assets. The purchase price allocation is provisional as of July 1, 2017 and subject to change upon completion of the final valuation of the long-lived assets, working capital, and contingent consideration during the measurement period.

On April 26, 2016, the Company entered into an agreement pursuant to which the Company acquired a 60 percent equity interest in Jungwoo Metal Ind. Co., LTD (Jungwoo-Mueller) for approximately \$20.5 million in cash. Jungwoo-Mueller, which manufactures copper-based pipe joining products, is headquartered in Seoul, South Korea and serves markets worldwide. This business complements the Company's existing copper fittings business in the Piping Systems segment and is reported in the Company's Condensed Consolidated Financial Statements one month in arrears.

The fair value of the assets acquired totaled \$49.0 million, consisting primarily of property, plant, and equipment of \$24.2 million, inventories of \$17.6 million, accounts receivable of \$5.6 million, other current assets of \$1.4 million, and deferred tax assets of \$0.2 million. The fair value of the liabilities assumed totaled \$17.9 million, consisting primarily of long-term debt of \$8.7 million, accounts payable of \$7.3 million, pension liabilities of \$0.8 million, other current liabilities of \$0.5 million, and other liabilities of \$0.6 million. Of the remaining purchase price, \$1.0 million was allocated to non-deductible goodwill and intangible assets. The noncontrolling interest in Jungwoo-Mueller is \$11.6 million. The valuation of the business has been finalized. Changes to the purchase price allocation from the amounts presented in the Company's 2016 Annual Report on Form 10-K were immaterial.

## Dispositions

On June 21, 2017, the Company entered into a definitive equity transfer agreement with Jiangsu Xingrong Hi-Tech Co. Ltd. and Jiangsu Baiyang Industries Co. Ltd. (Baiyang), together, the minority partners in Mueller-Xingrong (the Company's Chinese joint venture), pursuant to which the Company sold its 50.5 percent equity interest in Mueller-Xingrong to Baiyang for approximately \$18.3 million. Mueller-Xingrong manufactures engineered copper tube primarily for air-conditioning applications in China and was included in the Piping Systems segment. Mueller-Xingrong reported net sales of \$67.3 million and net losses of \$9 thousand in the first half of 2017 compared to net sales of \$69.6 million and net income of \$426 thousand in the first half of 2016. The carrying value of the assets disposed totaled \$56.7 million, consisting primarily of accounts receivable, inventories, and long-lived assets. The carrying value of the liabilities disposed (consisting primarily of current debt and accounts payable), noncontrolling interest, and amounts recognized in accumulated other comprehensive income (AOCI) totaled \$36.2 million. Since the disposal constituted a complete liquidation of the Company's investment in a foreign entity, the Company removed

from AOCI and recognized a cumulative translation gain of \$3.8 million. As a result of the disposal, the Company recognized a net gain on the sale of this business of \$1.6 million as a reduction of selling, general, and administrative expense in the Condensed Consolidated Financial Statements.

Note 4 –Segment Information

Each of the Company’s reportable segments is composed of certain operating segments that are aggregated primarily by the nature of products offered as follows:

Piping Systems

Piping Systems is composed of the following operating segments: Domestic Piping Systems Group, Great Lakes Copper, Pexcor & Heatlink, European Operations, Trading Group, and Jungwoo-Mueller (the Company’s South Korean joint venture). The Domestic Piping Systems Group manufactures copper tube and fittings, plastic fittings, and line sets. These products are

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manufactured in the U.S., sold in the U.S, and exported to markets worldwide. Outside the U.S., Great Lakes Copper manufactures copper tube and line sets and sells the products primarily in the U.S. and Canada, Pexcor & Heatlink produce a complete line of products for PEX plumbing and radiant systems in Canada, and the European Operations manufacture copper tube in the U.K. which is sold primarily in Europe. The Trading Group manufactures pipe nipples and imports and resells brass and plastic plumbing valves, malleable iron fittings, faucets, and plumbing specialty products in the U.S. and Mexico. Jungwoo-Mueller manufactures copper-based joining products that are sold worldwide. The Piping Systems segment's products are sold primarily to plumbing, refrigeration, and air-conditioning wholesalers, hardware wholesalers and co-ops, building product retailers, and air-conditioning original equipment manufacturers (OEMs).

The Company disposed of Mueller-Xingrong (the Company's Chinese joint venture) on June 21, 2017. This business manufactures engineered copper tube primarily for air-conditioning applications in China.

## Industrial Metals

Industrial Metals is composed of the following operating segments: Brass Rod & Copper Bar Products, Impacts & Micro Gauge, and Brass Value-Added Products. These businesses manufacture brass rod, impact extrusions, and forgings, as well as a wide variety of end products including plumbing brass, automotive components, valves, fittings, and gas assemblies. These products are manufactured in the U.S. and sold primarily to OEMs in the U.S., many of which are in the industrial, construction, heating, ventilation, and air-conditioning, plumbing, and refrigeration markets.

## Climate

Climate is composed of the following operating segments: Refrigeration Products, Fabricated Tube Products, Westermeyer, and Turbotec. These domestic businesses manufacture and fabricate valves, assemblies, high pressure components, and coaxial heat exchangers primarily for the heating, ventilation, air-conditioning, and refrigeration markets in the U.S.

Summarized segment information is as follows:

(In thousands)	For the Quarter Ended July 1, 2017				Total
	Piping Systems	Industrial Metals	Climate	Corporate and Eliminations	
Net sales	\$422,844	\$154,504	\$36,636	\$ 282	\$614,266
Cost of goods sold	364,261	132,972	27,449	(371 )	524,311
Depreciation and amortization	5,591	1,904	615	485	8,595
Selling, general, and administrative expense	18,410	2,864	2,456	10,827	34,557
Operating income	34,582	16,764	6,116	(10,659 )	46,803
Interest expense					(6,442 )
Other income, net					231
Income before income taxes					\$40,592





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Segment information (continued):

(In thousands)	For the Quarter Ended July 2, 2016					Total
	Piping Systems	Industrial Metals	Climate	Corporate and Eliminations		
Net sales	\$388,662	\$127,737	\$31,359	\$ (3,687	)	\$544,071
Cost of goods sold	333,356	104,874	22,448	(4,618	)	456,060
Depreciation and amortization	5,787	2,120	618	536		9,061
Selling, general, and administrative expense	16,560	3,619	2,456	11,879		34,514
Operating income	32,959	17,124	5,837	(11,484	)	44,436
Interest expense						(1,692
Other income, net						515
Income before income taxes						\$43,259
	For the Six Months Ended July 1, 2017					
( In thousands)	Piping Systems	Industrial Metals	Climate	Corporate and Eliminations		Total
Net sales	\$821,619	\$304,341	\$70,915	\$ (4,689	)	\$1,192,186
Cost of goods sold	708,907	257,015	53,013	(6,197	)	1,012,738
Depreciation and amortization	10,933	3,802	1,244	971		16,950
Selling, general, and administrative expense	36,831	6,094	4,932	22,231		70,088
Operating income	64,948	37,430	11,726	(21,694	)	92,410
Interest expense						(8,973
Other income, net						782
Income before income taxes						\$84,219



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Segment information (continued):

( In thousands)	For the Six Months Ended July 2, 2016					Total
	Piping Systems	Industrial Metals	Climate	Corporate and Eliminations		
Net sales	\$757,552	\$262,258	\$62,065	\$ (4,995	)	\$1,076,880
Cost of goods sold	647,148	214,103	46,153	(4,702	)	902,702
Depreciation and amortization	11,436	4,255	1,217	1,073		17,981
Selling, general, and administrative expense	34,850	6,864	4,979	23,601		70,294
Operating income	64,118	37,036	9,716	(24,967	)	85,903
Interest expense						(3,540
Other income, net						760
Income before income taxes						\$83,123

## Note 5 – Inventories

(In thousands)	July 1, 2017	December 31, 2016
Raw materials and supplies	\$65,739	\$ 57,387
Work-in-process	30,677	42,227
Finished goods	162,789	149,288
Valuation reserves	(6,406 )	(6,889 )
Inventories	\$252,799	\$ 242,013

## Note 6 – Derivative Instruments and Hedging Activities

The Company's earnings and cash flows are subject to fluctuations due to changes in commodity prices, foreign currency exchange rates, and interest rates. The Company uses derivative instruments such as commodity futures contracts, foreign currency forward contracts, and interest rate swaps to manage these exposures.

All derivatives are recognized in the Condensed Consolidated Balance Sheets at their fair value. On the date the derivative contract is entered into, it is either a) designated as a hedge of (i) a forecasted transaction or the variability of cash flow to be paid (cash flow hedge) or (ii) the fair value of a recognized asset or liability (fair value hedge), or b) not designated in a hedge accounting relationship, even though the derivative contract was executed to mitigate an economic exposure (economic hedge), as the Company does not enter into derivative contracts for trading purposes. Changes in the fair value of a derivative that is qualified, designated and highly effective as a cash flow hedge are recorded in stockholders' equity within AOCI, to the extent effective, until they are reclassified to earnings in the same period or periods during which the hedged transaction affects earnings. Changes in the fair value of a derivative that is qualified, designated and highly effective as a fair value hedge, along with the gain or loss on the hedged recognized asset or liability that is attributable to the hedged risk, are recorded in current earnings. Changes in the fair value of undesignated derivatives executed as economic hedges and the ineffective portion of designated derivatives

are reported in current earnings.

The Company documents all relationships between derivative instruments and hedged items, as well as the risk-management objective and strategy for undertaking various hedge transactions. This process includes linking all derivative instruments that are designated as fair value hedges to specific assets and liabilities in the Condensed Consolidated Balance Sheets and linking cash flow hedges to specific forecasted transactions or variability of cash flow.

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The Company also assesses, both at the hedge's inception and on an ongoing basis, whether the designated derivative instruments that are used in hedging transactions are highly effective in offsetting changes in cash flows or fair values of hedged items. When a derivative instrument is determined not to be highly effective as a hedge or the underlying hedged transaction is no longer probable of occurring, hedge accounting is discontinued prospectively in accordance with the derecognition criteria for hedge accounting.

## Commodity Futures Contracts

Copper and brass represent the largest component of the Company's variable costs of production. The cost of these materials is subject to global market fluctuations caused by factors beyond the Company's control. The Company occasionally enters into forward fixed-price arrangements with certain customers; the risk of these arrangements is generally managed with commodity futures contracts. These futures contracts have been designated as cash flow hedges.

At July 1, 2017, the Company held open futures contracts to purchase approximately \$14.3 million of copper over the next 11 months related to fixed price sales orders. The fair value of those futures contracts was a \$254 thousand net gain position, which was determined by obtaining quoted market prices (level 1 within the fair value hierarchy). In the next 12 months, the Company will reclassify into earnings realized gains or losses relating to cash flow hedges. At July 1, 2017, this amount was approximately \$169 thousand of deferred net gains, net of tax.

The Company may also enter into futures contracts to protect the value of inventory against market fluctuations. At July 1, 2017, the Company held open futures contracts to sell approximately \$31.8 million of copper over the next six months related to copper inventory. The fair value of those futures contracts was a \$457 thousand net loss position, which was determined by obtaining quoted market prices (level 1 within the fair value hierarchy).

## Interest Rate Swap

On February 20, 2013, the Company entered into a two-year forward-starting interest rate swap agreement with an effective date of January 12, 2015, and an underlying notional amount of \$200.0 million, pursuant to which the Company receives variable interest payments based on one-month LIBOR and pays fixed interest at a rate of 1.4 percent. Based on the Company's current variable premium pricing on its revolving credit facility, the all-in fixed rate is 2.95 percent. The interest rate swap will mature on December 11, 2017, and is structured to offset the interest rate risk associated with the Company's floating-rate, LIBOR-based Credit Agreement. The swap was designated and accounted for as a cash flow hedge at inception. During the fourth quarter of 2016, the Company discontinued hedge accounting prospectively.

The fair value of the interest rate swap is estimated based on the present value of the difference between expected cash flows calculated at the contracted interest rate and the expected cash flows at the current market interest rate using observable benchmarks for LIBOR forward rates at the end of the period (level 2 within the fair value hierarchy). Interest payable and receivable under the swap agreement is accrued and recorded as an adjustment to interest expense. The fair value of the interest rate swap was a \$99 thousand loss position at July 1, 2017, and there was \$256 thousand of deferred losses, net of tax, included in AOCI that are expected to be reclassified into interest expense over the term of the interest rate swap.

The Company presents its derivative assets and liabilities in the Condensed Consolidated Balance Sheets on a net basis by counterparty. The following table summarizes the location and fair value of the derivative instruments and disaggregates the net derivative assets and liabilities into gross components on a contract-by-contract basis:



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(In thousands)	Asset Derivatives			Liability Derivatives		
	Balance Sheet Location	Fair Value		Balance Sheet Location	Fair Value	
		July 1, 2017	December 31, 2016		July 1, 2017	December 31, 2016
Commodity contracts - gains	Other current assets	\$ 372	\$ 1,013	Other current liabilities	\$ —	\$ 564
Commodity contracts - losses	Other current assets	(118 )	(148 )	Other current liabilities	(457 )	(920 )
Interest rate swap	Other current assets	—	—	Other current liabilities	(99 )	(787 )
Total derivatives <sup>(1)</sup>		\$ 254	\$ 865		\$ (556 )	\$ (1,143 )

<sup>(1)</sup> Does not include the impact of cash collateral received from or provided to counterparties.

The following tables summarize the effects of derivative instruments on the Company's Condensed Consolidated Statements of Income:

(In thousands)	Location	For the Quarter Ended		For the Six Months Ended
		July 1, 2017	July 2, 2016	July 1, 2017
Fair value hedges:				
Gain (loss) on commodity contracts (qualifying)	Cost of goods sold	\$ —	\$(332 )	\$—\$(383)
Gain on hedged item - inventory	Cost of goods sold	—	288	— 350
Undesignated derivatives:				
Gain on commodity contracts (nonqualifying)	Cost of goods sold	672	1,326	(423,820)

The following tables summarize amounts recognized in and reclassified from AOCI during the period:

(In thousands)	For the Quarter Ended July 1, 2017		Loss Reclassified from AOCI (Effective Portion), Net of Tax
	Gain Recognized in AOCI (Effective Portion), Net of Tax	Classification Gains (Losses)	
Cash flow hedges:			
Commodity contracts	\$(250)	Cost of goods sold	\$ 324
Interest rate swap	—	Interest expense	149



Other	38	Other	—
Total	\$(212)	Total	\$ 473

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## Derivative Instruments and Hedging Activities (continued):

	For the Quarter Ended July 2, 2016		
	Gain		
	(Loss)		
	Recognized		(Gain) Loss
	in		Reclassified
(In thousands)	AOCI	Classification Gains (Losses)	from AOCI
	(Effective		(Effective
	Portion),		Portion), Net
	Net of		of Tax
	Tax		
Cash flow hedges:			
Commodity contracts	\$2,464	Cost of goods sold	\$ (1,359 )
Interest rate swap	(115 )	Interest expense	59
Other	(349 )	Other	—
Total	\$2,000	Total	\$ (1,300 )

	For the Six Months Ended July 1, 2017		
	(Loss)		
	Gain		
	Recognized		Loss
	in		Reclassified
( In thousands)	AOCI	Classification Gains (Losses)	from AOCI
	(Effective		(Effective
	Portion),		Portion), Net
	Net of		of Tax
	Tax		
Cash flow hedges:			
Commodity contracts	\$(813)	Cost of goods sold	\$ 676
Interest rate swap	—	Interest expense	298
Other	156	Other	—
Total	\$(657)	Total	\$ 974

	For the Six Months Ended July 2, 2016		
	Gain		
	(Loss)		
	Recognized		(Gain) Loss
	in		Reclassified
( In thousands)	AOCI	Classification Gains (Losses)	from AOCI
	(Effective		(Effective
	Portion),		Portion), Net
	Net of		of Tax
	Tax		
Cash flow hedges:			
Commodity contracts	\$3,337	Cost of goods sold	\$ (1,291 )
Interest rate swap	(585 )	Interest expense	128

Other	(295 ) Other	—
Total	\$2,457 Total	\$ (1,163 )

The Company enters into futures and forward contracts that closely match the terms of the underlying transactions. As a result, the ineffective portion of the open hedge contracts through July 1, 2017 was not material to the Condensed Consolidated Statements of Income.

The Company primarily enters into International Swaps and Derivatives Association master netting agreements with major financial institutions that permit the net settlement of amounts owed under their respective derivative contracts. Under these master netting agreements, net settlement generally permits the Company or the counterparty to determine the net amount payable for contracts due on the same date and in the same currency for similar types of derivative transactions. The master netting agreements generally also provide for net settlement of all outstanding contracts with a counterparty in the case of an event of default or a termination event. The Company does not offset fair value amounts for derivative instruments and fair value amounts recognized for the right to reclaim cash collateral. At July 1, 2017 and December 31, 2016, the Company had recorded restricted cash in other current

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assets of \$1.2 million and \$1.4 million, respectively, as collateral related to open derivative contracts under the master netting arrangements.

## Note 7 – Investment in Unconsolidated Affiliates

The Company owns a 50 percent interest in Tecumseh Products Holdings LLC (Joint Venture), an unconsolidated affiliate that acquired Tecumseh Products Company (Tecumseh) during the third quarter of 2015. The Company also owns a 50 percent interest in a second unconsolidated affiliate that provided financing to Tecumseh in conjunction with the acquisition. These investments are recorded using the equity method of accounting, as the Company can exercise significant influence but does not own a majority equity interest or otherwise control the respective entities. Under the equity method of accounting, these investments are stated at initial cost and are adjusted for subsequent additional investments and the Company's proportionate share of earnings or losses and distributions.

The Company records its proportionate share of the investees' net income or loss one quarter in arrears as income (loss) from unconsolidated affiliates, net of tax, in the Condensed Consolidated Statements of Income and its proportionate share of the investees' other comprehensive income (loss), net of income taxes, in the Condensed Consolidated Statements of Comprehensive Income. In general, the equity investment in unconsolidated affiliates is equal to the current equity investment plus the entities' undistributed earnings.

The following tables present summarized financial information derived from the Company's equity method investees' combined consolidated financial statements, which are prepared in accordance with U.S. GAAP.

Current assets  
 Noncurrent assets  
 Current liabilities  
 Noncurrent liabilities

(In thousands)	For the Quarter Ended		For the Six Months Ended	
	July 1, 2017	July 2, 2016	July 1, 2017	July 2, 2016
Net sales	\$132,600	\$138,900	\$258,900	\$290,500
Gross profit	19,600	19,500	35,200	37,500
Net (loss) income	(217 )	(1,990 )	(2,704 )	3,854

The Company's income from unconsolidated affiliates, net of tax, for the six months ended July 2, 2016 included a gain of \$17.1 million that resulted from the allocation of the purchase price, which was partially offset by restructuring and impairment charges of \$5.3 million and net losses of \$8.0 million.

On December 30, 2015, the Company entered into a joint venture agreement with Cayan Ventures and Bahrain Mumtalakat Holding Company to build a copper tube mill in Bahrain. The business will operate and brand its products under the Mueller Industries family of brands. The Company has invested approximately \$2.2 million of cash to date and will be the technical and marketing lead in return for 40 percent ownership in the joint venture.



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## Note 8 – Benefit Plans

The Company sponsors several qualified and nonqualified pension plans and other postretirement benefit plans for certain of its employees. The components of net periodic benefit cost (income) are as follows:

(In thousands)	For the Quarter Ended July 1, 2017		For the Six Months Ended July 1, 2016	
	July 2, 2016	July 2, 2016	July 2, 2016	July 2, 2016
Pension benefits:				
Service cost	\$36	\$165	\$71	\$360
Interest cost	1,653	1,969	3,318	3,944
Expected return on plan assets	(2,186)	(2,466)	(4,368)	(4,932)
Amortization of net loss	516	746	1,072	1,520
Net periodic benefit cost	\$19	\$414	\$93	\$892
Other benefits:				
Service cost	\$53	\$60	\$109	\$122
Interest cost	146	149	295	305
Amortization of prior service credit	(226)	(224)	(451)	(448)
Amortization of net gain	(15)	(20)	(20)	(18)
Net periodic benefit income	\$(42)	\$(35)	\$(67)	\$(39)

## Note 9 – Commitments and Contingencies

The Company is involved in certain litigation as a result of claims that arose in the ordinary course of business, which management believes will not have a material adverse effect on the Company's financial position, results of operations, or cash flows. The Company may also realize the benefit of certain legal claims and litigation in the future; these gain contingencies are not recognized in the Condensed Consolidated Financial Statements.

## Lead Refinery Site

U.S.S. Lead Refinery, Inc. (Lead Refinery), a non-operating wholly owned subsidiary of MRRC, has conducted corrective action and interim remedial activities (collectively, Site Activities) at Lead Refinery's East Chicago, Indiana site pursuant to the Resource Conservation and Recovery Act since December 1996. Although the Site Activities have been substantially concluded, Lead Refinery is required to perform monitoring and maintenance-related activities pursuant to a post-closure permit issued by the Indiana Department of Environmental Management effective as of March 2, 2013. Approximate costs to comply with the post-closure permit, including associated general and administrative costs, are estimated at between \$2.1 million and \$4.7 million over the next 20 years.

On April 9, 2009, pursuant to the Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA), the U.S. Environmental Protection Agency (EPA) added the Lead Refinery site and surrounding properties to the National Priorities List (NPL). On July 17, 2009, Lead Refinery received a written notice from the EPA indicating that it may be a PRP under CERCLA due to the release or threat of release of hazardous substances

including lead into properties surrounding the Lead Refinery site. The EPA identified two other PRPs in connection with that matter. In November 2012, the EPA adopted a remedy for the surrounding properties and in September 2014, the EPA announced that it had entered into a settlement with the two other PRPs whereby they will pay approximately \$26.0 million to fund the cleanup of approximately 300 properties surrounding the Lead Refinery site and perform certain remedial action tasks.

On November 8, 2016, the Company, its subsidiary Arava Natural Resources Company, Inc. (Arava), and Arava's subsidiary MRRC each received general notice letters from the EPA asserting that they may be PRPs in connection with the Lead Refinery NPL site. The Company, Arava, and MRRC have denied liability for any remedial action and response costs associated with the Lead Refinery NPL site. In June 2017, the EPA requested that Lead Refinery conduct, and the Company fund, a remedial investigation and feasibility study of the Lead Refinery NPL site pursuant to a proposed administrative settlement agreement and

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order on consent. The Company is evaluating the request. At this juncture, the Company is unable to determine the likelihood of a material adverse outcome or the amount or range of a potential loss with respect to any remedial action related to the Lead Refinery NPL site.

Equal Employment Opportunity Commission Matter

On October 5, 2016, the Company received a demand letter from the Los Angeles District Office of the United States Equal Employment Opportunity Commission (EEOC). The EEOC alleges that between May 2011 and April 2015, various Company employees were terminated in violation of the Americans with Disabilities Act, and that certain of the Company's employee leave and attendance policies were discriminatory in nature. On that basis, the EEOC's letter includes a demand for monetary relief on behalf of an identified class of 20 individuals, and an unidentified class of 150 individuals, in addition to injunctive relief.

The Company believes the EEOC's allegations are without merit. Notwithstanding the Company's position, in consultation with its liability insurers, the Company entered into a conciliation process with the EEOC for purposes of resolving the claims. On April 12, 2017, the Company received a letter from the EEOC stating that the conciliation process had concluded without a resolution of the claims, and that the matter would be referred to its Legal Department for potential litigation. Due to the procedural stage of this matter, the Company is unable to determine the likelihood of a material adverse outcome in this matter, or the amount or range of a potential loss in excess of any available insurance coverage.

Guarantees

Guarantees, in the form of letters of credit, are issued by the Company generally to assure the payment of insurance deductibles and certain retiree health benefits. The terms of the guarantees are generally one year but are renewable annually as required. These letters are primarily backed by the Company's revolving credit facility. The maximum payments that the Company could be required to make under its guarantees at July 1, 2017 were \$8.3 million.

Note 10 – Income Taxes

The Company's effective tax rate for the second quarter of 2017 was 31 percent compared with 32 percent for the same period last year. The items impacting the effective tax rate for the second quarter of 2017 were primarily attributable to reductions for the U.S. production activities deduction of \$0.9 million and the effect of foreign tax rates lower than statutory tax rates of \$1.6 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$0.8 million and miscellaneous items totaling \$0.2 million.

For the second quarter of 2016, the difference between the effective tax rate and the amount computed using the U.S. federal statutory rate was primarily attributable to reductions for the U.S. production activities deduction of \$1.0 million and the effect of foreign tax rates lower than statutory rates of \$1.4 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$0.8 million and miscellaneous items totaling \$0.5 million.

The Company's effective tax rate for the first half of 2017 was 29 percent compared with 34 percent for the same period last year. The items impacting the effective tax rate for the first half of 2017 were primarily attributable to reductions for the U.S. production activities deduction of \$1.8 million; the effect of foreign tax rates lower than statutory tax rates of \$3.0 million; the tax benefit of equity compensation deductions of \$1.7 million; and the impact of investments in unconsolidated affiliates of \$0.8 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$1.7 million and miscellaneous items totaling \$0.7 million.



For the first half of 2016, the difference between the effective tax rate and the amount computed using the U.S. federal statutory tax rate was primarily attributable to reductions for the U.S. production activities deduction of \$1.9 million and the effect of foreign tax rates lower than statutory rates of \$2.5 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$1.7 million and miscellaneous items totaling \$1.7 million.

The Company files a consolidated U.S. federal income tax return and numerous consolidated and separate-company income tax returns in many state, local, and foreign jurisdictions. The statute of limitations is open for the Company's federal tax return and most state income tax returns for 2013 and all subsequent years and is open for certain state and foreign returns for earlier tax years due to ongoing audits and differing statute periods. While the Company believes that it is adequately reserved for possible future audit adjustments, the final resolution of these examinations cannot be determined with certainty and could result in final settlements that differ from current estimates.

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## Note 11 – Accumulated Other Comprehensive Income

AOCI includes certain foreign currency translation adjustments from those subsidiaries not using the U.S. dollar as their functional currency, net deferred gains and losses on certain derivative instruments accounted for as cash flow hedges, adjustments to pension and OPEB liabilities, unrealized gains and losses on marketable securities classified as available-for-sale, and other comprehensive income attributable to unconsolidated affiliates.

The following table provides changes in AOCI by component, net of taxes and noncontrolling interests (amounts in parentheses indicate debits to AOCI):

(In thousands)	For the Six Months Ended July 1, 2017					
	Cumulative Translation Adjustment	Unrealized (Loss) Gain on Derivatives	Pension/OPEB Liability Adjustment	Unrealized Gain (Loss) on Equity Securities	Attributable to Unconsol. Affiliates	Total
Balance as of December 31, 2016	\$(49,965)	\$ (300 )	\$ (23,046 )	380	\$ 5,975	\$(66,956)
Other comprehensive income (loss) before reclassifications	11,058	(657 )	(856 )	(1 )	(351 )	9,193
Amounts reclassified from AOCI	(3,777 )	974	491	(379 )	—	(2,691 )
Net current-period other comprehensive income (loss)	7,281	317	(365 )	(380 )	(351 )	6,502
Balance as of July 1, 2017	\$(42,684)	\$ 17	\$ (23,411 )	—	\$ 5,624	\$(60,454)
(In thousands)	For the Six Months Ended July 2, 2016					
	Cumulative Translation Adjustment	Unrealized (Loss) Gain on Derivatives	Pension/OPEB Liability Adjustment	Unrealized Gain on Equity Securities	Attributable to Unconsol. Affiliates	Total
Balance as of December 26, 2015	\$(24,773)	\$ (2,009 )	\$ (28,429 )	221	\$ —	\$(54,990)
Other comprehensive (loss) income before reclassifications	(9,939 )	2,457	1,910	23	1,438	(4,111 )
Amounts reclassified from AOCI	—	(1,163 )	792	—	—	(371 )
Net current-period other comprehensive (loss) income	(9,939 )	1,294	2,702	23	1,438	(4,482 )
Balance as of July 2, 2016	\$(34,712)	\$ (715 )	\$ (25,727 )	244	\$ 1,438	\$(59,472)



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Reclassification adjustments out of AOCI were as follows:

( In thousands)	Amount reclassified from AOCI				Affected line item
	For the Quarter Ended		For the Six Months Ended		
	July 1, 2017	July 2, 2016	July 1, 2017	July 2, 2016	
Unrealized losses (gains) on derivatives:					
Commodity contracts	\$602	\$(2,108)	\$1,024	\$(1,871)	Cost of goods sold
Interest rate swap	232	92	464	200	Interest expense
	(361 )	716	(514 )	508	Income tax (benefit) expense
	\$473	\$(1,300)	\$974	\$(1,163)	Net of tax and noncontrolling interests
Amortization of net loss and prior service cost on employee benefit plans	\$275	\$502	\$601	\$1,054	Selling, general, and administrative expense
	(46 )	(122 )	(110 )	(262 )	Income tax benefit
	\$229	\$380	\$491	\$792	Net of tax and noncontrolling interests
Sale of available-for-sale securities	\$(357 )	\$—	\$(611 )	\$—	Other income
	\$138	\$—	\$232	\$—	Income tax expense
	\$(219 )	\$—	\$(379 )	\$—	Net of tax and noncontrolling interests
Gain recognized upon sale of business	\$(3,777)	\$—	\$(3,777)	\$—	Selling, general, and administrative expense
	\$—	\$—	\$—	\$—	Income tax expense
	\$(3,777)	\$—	\$(3,777)	\$—	Net of tax and noncontrolling interests



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## Note 12 – Noncontrolling Interests

(In thousands)	Noncontrolling Interests
Balance as of December 31, 2016	\$ 37,753
Sale of Mueller-Xingrong	(23,712 )
Dividends paid to noncontrolling interests	(2,909 )
Net income attributable to noncontrolling interests	668
Other comprehensive income attributable to noncontrolling interests, net of tax:	
Foreign currency translation	835
Balance as of July 1, 2017	\$ 12,635

## Note 13 – Recently Issued Accounting Standards

In March 2017, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2017-07, Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. The ASU requires employers that sponsor defined benefit pension and/or other postretirement benefit plans to present the service cost component of net periodic benefit cost in the same income statement line item(s) as other employee compensation costs arising from services rendered during the period and other components of net periodic benefits cost separately from the line item(s) that includes the service cost and outside of any subtotal of operating income. The guidance is effective for the Company in interim and annual periods beginning in 2018. Early adoption is permitted as of the beginning of an annual period for which financial statements have not been issued or made available for issuance. The Company does not expect the adoption of the standard to have a material impact on its Condensed Consolidated Financial Statements.

In January 2017, the FASB issued ASU No. 2017-04, Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment. The ASU eliminates step two from the goodwill impairment test and instead requires an entity to perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. The entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value, not to exceed the total amount of goodwill allocated to the reporting unit. The updated guidance requires a prospective adoption. Early adoption is permitted. The guidance is effective for the Company beginning in 2020. The Company is in the process of evaluating the effects of the provisions of the ASU on its Condensed Consolidated Financial Statements.

In January 2017, the FASB issued ASU No. 2017-01, Business Combinations (Topic 805): Clarifying the Definition of a Business. The ASU provides guidance to assist entities in evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The updated guidance requires a prospective adoption. Early adoption is permitted. This update will be effective for the Company beginning in 2018. The Company does not expect the provisions of the ASU to have a material impact on its Condensed Consolidated Financial Statements.

In December 2016, the FASB issued ASU No. 2016-20, Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers. The ASU provides correction or improvement to the guidance previously issued in ASU 2014-09, Revenue from Contracts with Customers (Topic 606). Under the ASU, an entity will recognize revenue to depict the transfer of promised goods or services to customers at an amount that reflects the consideration that it expects to receive in exchange for the goods or services. It also requires more detailed disclosures to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. This guidance is effective for the Company at the beginning of 2018. The

Company is in the process of examining contract specific terms within each segment and assessing potential changes to its accounting policies, practices, and internal controls over financial reporting to support the standard.

In November 2016, the FASB issued ASU No. 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. The ASU requires entities to show the changes in the total of cash, cash equivalents, restricted cash, and restricted cash equivalents in the statement of cash flows. As a result, entities will no longer present transfers between cash and cash equivalents and restricted cash and restricted cash equivalents in the statement of cash flows. The guidance will be applied retrospectively and is effective for public business entities in interim and annual periods beginning after December 15, 2017. Early adoption is permitted. The Company does not expect the adoption of the standard to have a material impact on its Condensed Consolidated Financial Statements.

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In October 2016, the FASB issued ASU No. 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory. The ASU requires companies to account for the income tax effects of intercompany transfers of assets other than inventory when the transfer occurs. Companies will still be required to defer the income tax effects of intercompany inventory transactions in an exception to the income tax accounting guidance. The guidance is effective for public business entities in annual periods beginning after December 15, 2017. Early adoption is permitted as of the beginning of an annual period. The Company is still evaluating the effects that the provisions of the ASU will have on its Condensed Consolidated Financial Statements.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The ASU requires an entity to recognize a right-of-use asset and lease liability for all leases with terms of more than 12 months. Recognition, measurement and presentation of expenses will depend on classification as a financing or operating lease. The amendments also require certain quantitative and qualitative disclosures about leasing arrangements. The ASU will be effective for interim and annual periods beginning after December 15, 2018. Early adoption is permitted. The updated guidance requires a modified retrospective adoption. The Company is still evaluating the effects that the provision of the ASU will have on its Condensed Consolidated Financial Statements.

### Note 14 – Subsequent Events

On July 10, 2017 and July 21, 2017, the Company made payments of \$50.0 million and \$30.0 million, respectively, to reduce the debt outstanding under its Credit Agreement. The Credit Agreement provides for an unsecured \$350.0 million revolving credit facility which matures on December 6, 2021. Total borrowings under the Credit Agreement were \$200.0 million as of July 1, 2017.

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

### General Overview

We are a leading manufacturer of copper, brass, aluminum, and plastic products. The range of these products is broad: copper tube and fittings; line sets; brass and copper alloy rod, bar, and shapes; aluminum and brass forgings; aluminum impact extrusions; plastic fittings and valves; refrigeration valves and fittings; fabricated tubular products; and steel nipples. We also resell imported brass and plastic plumbing valves, malleable iron fittings, faucets, and plumbing specialty products. Mueller’s operations are located throughout the United States and in Canada, Mexico, Great Britain, South Korea, and China.

Each of our reportable segments is composed of certain operating segments that are aggregated primarily by the nature of products offered as follows:

**Piping Systems:** The Piping Systems segment is composed of Domestic Piping Systems Group, Great Lakes Copper, Pexcor & Heatlink, European Operations, Trading Group, and Jungwoo-Mueller (our South Korean joint venture). The Domestic Piping Systems Group manufactures copper tube and fittings, plastic fittings, and line sets. These products are manufactured in the U.S., sold in the U.S., and exported to markets worldwide. Great Lakes Copper manufactures copper tube and line sets in Canada and sells the products primarily in the U.S. and Canada. Pexcor & Heatlink produce a complete line of products for PEX plumbing and radiant systems in Canada. European Operations manufacture copper tube in the United Kingdom, which is sold throughout Europe. The Trading Group manufactures pipe nipples and sources products for import distribution in North America. Jungwoo-Mueller manufactures copper-based joining products that are sold worldwide. The Piping Systems segment sells products to wholesalers in the plumbing and refrigeration markets, distributors to the manufactured housing and recreational vehicle industries, building material retailers, and air-conditioning OEMs.



The Company disposed of Mueller-Xingrong (the Company's Chinese joint venture) on June 21, 2017. This business manufactures engineered copper tube primarily for air-conditioning applications in China.

**Industrial Metals:** The Industrial Metals segment is composed of Brass Rod & Copper Bar Products, Impacts & Micro Gauge, and Brass Value-Added Products. The segment manufactures and sells brass and copper alloy rod, bar, and shapes; aluminum and brass forgings; aluminum impact extrusions; and gas valves and assemblies. The segment manufactures and sells its products primarily to domestic OEMs in the industrial, construction, heating, ventilation, and air-conditioning, plumbing, and refrigeration markets.

**Climate:** The Climate segment is composed of Refrigeration Products, Fabricated Tube Products, Westermeyer, and Turbotec. The segment manufactures and sells refrigeration valves and fittings, fabricated tubular products, high

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pressure components, and coaxial heat exchangers. The segment sells its products primarily to the heating, ventilation, air-conditioning, and refrigeration markets in the U.S.

New housing starts and commercial construction are important determinants of our sales to the heating, ventilation, and air-conditioning, refrigeration, and plumbing markets because the principal end use of a significant portion of our products is in the construction of single and multi-family housing and commercial buildings. Repairs and remodeling projects are also important drivers of underlying demand for these products.

Residential construction activity has shown improvement in recent years, but remains at levels below long-term historical averages. Per the U.S. Census Bureau, the June 2017 seasonally adjusted annual rate of new housing starts was 1.2 million, consistent with the June 2016 rate. Mortgage rates remain at historically low levels, as the average 30-year fixed mortgage rate was 4.08 percent for the first half of 2017 and 3.65 percent for the twelve months ended December 2016. The private non-residential construction sector, which includes offices, industrial, health care, and retail projects, has shown improvement in recent years. Per the U.S. Census Bureau, the seasonally adjusted annual value of private nonresidential construction put in place was \$433.6 billion in May 2017 compared to the May 2016 rate of \$430.0 billion. We expect that most of these conditions will continue to improve.

Profitability of certain of our product lines depends upon the “spreads” between the costs of raw materials and the selling prices of our products. The open market prices for copper cathode and scrap, for example, influence the selling price of copper tube, a principal product manufactured by the Company. We attempt to minimize the effects on profitability from fluctuations in material costs by passing through these costs to our customers. Our earnings and cash flow are dependent upon these spreads that fluctuate based upon market conditions.

Earnings and profitability are also impacted by unit volumes that are subject to market trends, such as substitute products, imports, technologies, and market share. In core product lines, we intensively manage our pricing structure while attempting to maximize our profitability. From time-to-time, this practice results in lost sales opportunities and lower volume. For plumbing systems, plastics are the primary substitute product; these products represent an increasing share of consumption. U.S. consumption of copper tube is still predominantly supplied by U.S. manufacturers. For certain air-conditioning and refrigeration applications, aluminum-based systems are the primary substitution threat. We cannot predict the acceptance or the rate of switching that may occur. In recent years, brass rod consumption in the U.S. has declined due to the outsourcing of many manufactured products from offshore regions.

## Results of Operations

## Consolidated Results

The following table compares summary operating results for 2017 and 2016:

(In thousands)	Quarter Ended		Percent Change 2017 vs. 2016	Six Months Ended		Percent Change 2017 vs. 2016
	July 1, 2017	July 2, 2016		July 1, 2017	July 2, 2016	
Net sales	\$614,266	\$544,071	12.9 %	\$1,192,186	\$1,076,880	10.7 %
Operating income	46,803	44,436	5.3	92,410	85,903	7.6
Net income	27,633	27,797	(0.6 )	57,620	56,427	2.1



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The following are components of changes in net sales compared to the prior year:

	Quarter-to-Date 2017 vs. 2016		Year-to-Date 2017 vs. 2016	
Net selling price in core product lines	11.0	%	11.8	%
Unit sales volume in core product lines	—		(1.9	)
Acquisitions	2.3		2.2	
Other	(0.4	)	(1.4	)
	12.9	%	10.7	%

The increase in net sales during the second quarter of 2017 was primarily due to (i) higher net selling prices of \$59.6 million in our core product lines, primarily copper tube and brass rod, (ii) \$8.4 million of incremental sales recorded by Jungwoo Metal Ind. Co., LTD (Jungwoo-Mueller), acquired in April 2016, and (iii) \$2.4 million of sales recorded by Pexcor Manufacturing Company Inc. (Pexcor) and Heatlink Group Inc. (Heatlink), acquired in June 2017.

The increase in net sales during the first half of 2017 was primarily due to (i) higher net selling prices of \$126.7 million in our core product lines and (ii) \$19.3 million of incremental sales recorded by Jungwoo-Mueller. These increases were offset by lower unit sales volume of \$19.9 million in our core product lines.

Net selling prices generally fluctuate with changes in raw material costs. Changes in raw material costs are generally passed through to customers by adjustments to selling prices. The following graph shows the Comex average copper price per pound by quarter for the current and prior fiscal years:

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The following tables compare cost of goods sold and operating expenses as dollar amounts and as a percent of net sales for 2017 and 2016:

(In thousands)	For the Quarter Ended		For the Six Months Ended	
	July 1, 2017	July 2, 2016	July 1, 2017	July 2, 2016
Cost of goods sold	\$524,311	\$456,060	\$1,012,738	\$902,702
Depreciation and amortization	8,595	9,061	16,950	17,981
Selling, general and administrative expense	34,557	34,514	70,088	70,294
Operating expenses	\$567,463	\$499,635	\$1,099,776	\$990,977

	For the Quarter Ended		For the Six Months Ended	
	July 1, 2017	July 2, 2016	July 1, 2017	July 2, 2016
Cost of goods sold	85.4%	83.8%	84.9%	83.8%
Depreciation and amortization	1.4	1.7	1.4	1.7
Selling, general and administrative expense	5.6	6.3	5.9	6.5
Operating expenses	92.4%	91.8%	92.2%	92.0%

## Q2 2017 compared to Q2 2016

The increase in cost of goods sold was primarily due to the increase in the average cost of copper, our principal raw material, and the increase in sales volume related to the acquisition of Jungwoo-Mueller. Depreciation and amortization decreased slightly in the second quarter of 2017 primarily as a result of several long-lived assets becoming fully depreciated and amortized. Selling, general, and administrative expense for the second quarter of 2017 was consistent with the second quarter of 2016. This included incremental expenses associated with Jungwoo-Mueller, Pexcor, and Heatlink of \$1.4 million, offset by a gain on the sale of Mueller-Xingrong of \$1.6 million.

Interest expense increased for the second quarter of 2017 primarily as a result of interest associated with our 6% Subordinated Debentures that were issued during the first quarter as part of our special dividend. Other income, net, for the second quarter of 2017 was consistent with the second quarter of 2016.

Our effective tax rate for the second quarter of 2017 was 31 percent compared with 32 percent for the same period last year. The items impacting the effective tax rate for the second quarter of 2017 were primarily attributable to reductions for the U.S. production activities deduction of \$0.9 million and the effect of foreign tax rates lower than statutory tax rates of \$1.6 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$0.8 million and miscellaneous items totaling \$0.2 million.

For the second quarter of 2016, the difference between the effective tax rate and the amount computed using the U.S. federal statutory rate was primarily attributable to reductions for the U.S. production activities deduction of \$1.0 million and the effect of foreign tax rates lower than statutory rates of \$1.4 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$0.8 million and miscellaneous items totaling

\$0.5 million.

We own a 50 percent interest in Tecumseh Products Holdings LLC, an unconsolidated affiliate that acquired Tecumseh Products Company (Tecumseh) during the third quarter of 2015. We also own a 50 percent interest in a second unconsolidated affiliate that provided financing to Tecumseh in conjunction with the acquisition. We account for these investments using the equity method of accounting. For the second quarter of 2017, we recognized losses of \$0.1 million on these investments, compared to losses of \$1.0 million in the second quarter of 2016.

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## 2017 YTD compared to 2016 YTD

The increase in cost of goods sold was primarily due to the increase in the average cost of copper and the increase in sales volume related to the acquisition of Jungwoo-Mueller, partially offset by lower sales volume in our core product lines. Depreciation and amortization decreased in the first half of 2017 primarily as a result of several long-lived assets becoming fully depreciated and amortized. Selling, general, and administrative expense decreased slightly for the first half of 2017 primarily as a result of the the period having 26 weeks as compared to 27 weeks in first half of 2016. In addition, we recognized a gain on the sale of Mueller-Xingrong of \$1.6 million during first half of 2017. This was offset by incremental expenses associated with Jungwoo-Mueller, Pexcor, and Heatlink of \$2.2 million.

Interest expense increased in the first half of 2017 primarily as a result of interest associated with our 6% Subordinated Debentures that were issued during the first quarter as part of our special dividend. Other income, net, for the first six months of 2017 was consistent with the first six months of 2016.

Our effective tax rate for the first half of 2017 was 29 percent compared with 34 percent for the same period last year. The items impacting the effective tax rate for the first half of 2017 were primarily attributable to reductions for the U.S. production activities deduction of \$1.8 million; the effect of foreign tax rates lower than statutory tax rates of \$3.0 million; the tax benefit of equity compensation deductions of \$1.7 million; and the impact of investments in unconsolidated affiliates of \$0.8 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$1.7 million and miscellaneous items totaling \$0.7 million.

For the first half of 2016, the difference between the effective tax rate and the amount computed using the U.S. federal statutory tax rate was primarily attributable to reductions for the U.S. production activities deduction of \$1.9 million and the effect of foreign tax rates lower than statutory rates of \$2.5 million. These items were partially offset by the provision for state income taxes, net of the federal benefit, of \$1.7 million and miscellaneous items totaling \$1.7 million.

During the first half of 2017, we recognized losses of \$1.4 million on our investment in unconsolidated affiliates. During the first half of 2016, we recognized \$1.9 million of income on these investments. This included the gain that resulted from the allocation of the purchase price recorded by our equity method investees, which was partially offset by restructuring and impairment charges and net losses.

## Piping Systems Segment

The following table compares summary operating results for 2017 and 2016 for the businesses comprising our Piping Systems segment:

(In thousands)	For the		Percent Change 2017 vs. 2016	For the Six Months		Percent Change 2017 vs. 2016
	Quarter Ended July 1, 2017	July 2, 2016		Ended July 1, 2017	July 2, 2016	
Net sales	\$422,844	\$388,662	8.8 %	\$821,619	\$757,552	8.5 %
Operating income						