GRAND TOYS INTERNATIONAL INC Form 10-Q May 14, 2004

### FORM 10-Q

### **Securities and Exchange Commission**

Washington, D.C. 20549

(Mark One)
[X]
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended: March 31, 2004
[ ]
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File No. 0-22372.
GRAND TOYS INTERNATIONAL, INC.
(Exact Name of Registrant as Specified in its Charter)

<u>Nevada</u>
98-0163743
(State or other jurisdiction of
(I.R.S. Employer
incorporation or organization
Identification No.)
1710 Route Transcanadienne, Dorval, Quebec, Canada, H9P 1H7
(Address of principal executive offices)
(514) 685-2180
(Registrant s telephone number, including Area Code)
(Former name, former address and former fiscal year,
if changed since last report)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes
<u>X</u> _
No
Indicate the number of shares outstanding of each of the Issuer s classes of common equity, as of May 14, 2004: 5,355,244

### GRAND TOYS INTERNATIONAL, INC.

Period ended March 31, 2004
Filed with the Securities and Exchange Commission
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### GRAND TOYS INTERNATIONAL, INC.

#### Part I. Financial Information

#### Item 1. Consolidated Financial Statements

#### Consolidated Balance Sheets

Assets	March 31, 2004 (Unaudited)	December 31, 2003
Current assets:		
Cash	\$ 1,064,628	\$ 1,487,318
Short-term deposit (note 14(c))	500,000	500,000
Accounts receivable (net of allowance for		
doubtful accounts of \$9,603; 2003 - \$9,712)	1,984,671	1,598,907
Due from Playwell International Limited	1,052,897	804,252
Due from employees	3,127	771
Current portion of loan receivable (note 2)	163,881	161,447
Inventory	1,726,062	1,682,298
Prepaid expenses (note 3)	456,909	367,288
Total current assets	6,952,175	6,602,281
Note receivable (note 9)	183,528	286,896
Loan receivable (note 2)	179,069	220,963
Equipment and leasehold improvements, net (note 4)	211,348	219,988
Other assets (note 5)	11,003	13,331
Total assets	\$ 7,537,123	\$ 7,343,459

### GRAND TOYS INTERNATIONAL, INC.

#### Consolidated Balance Sheets

Liabilities and Stockholders' Equity	March 31, 2004 (Unaudited)	December 31, 2003
Current liabilities:		
Bank indebtedness (note 6)	\$ 1,800,050	\$ 1,579,458
Trade accounts payable	978,945	1,047,390
Other accounts payable and accrued liabilities	207,499	217,567
Accrued compensation	59,417	111,085
Accrued legal expenses	55,163	151,711
Total current liabilities	3,101,074	3,107,211
Minority interest	100	100
Stockholders' equity:		
Capital stock (note 7):		
Voting common stock, \$0.001 par value:		
12,500,000 shares authorized,		
5,355,244 shares issued and outstanding	5,355	5,355
Additional paid-in capital	22,750,942	22,750,518
Deficit	(17,731,951)	(17,968,179)
Accumulated other comprehensive income-		
cumulative currency translation adjustment	(588,397)	(551,546)
	4,435,949	4,236,148
Commitments and contingencies (notes 13 and 14)		
Total liabilities and stockholders' equity	\$ 7,537,123	\$ 7,343,459

See accompanying notes to unaudited consolidated financial statements.

### GRAND TOYS INTERNATIONAL, INC.

### Consolidated Statements of Operations (Unaudited)

	Fo	For the three months ended March 31,			
		2004		2003	
Net sales	\$	2,853,615	\$	2,951,095	
Cost of goods sold		1,674,605		1,689,518	
Gross profit		1,179,010		1,261,577	
Other costs and expenses:					
General and administrative		539,338		572,856	
Salaries and fringe benefits		337,889		294,702	
Royalties		22,874		69,895	
Bad debt expense		12,939		10,601	
Depreciation and amortization		13,427		16,419	
Interest expense		19,446		20,737	
Interest revenue		(14,130)		(14,894)	
Foreign exchange loss (gain)		10,999		(59,144)	
		942,782		911,172	
Earnings before income taxes		236,228		350,405	
Income tax expense		-		325	
Earnings from continuing operations		236,228		350,080	
Gain on sale of discontinued operations		-		103,002	
Net earnings applicable to common stockholders	\$	236,228	\$	453,082	
Earnings per share (note 10):					
Continuing operations:					
Basic	\$	0.04	\$	0.13	
Diluted	•	0.04		0.06	

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L)19COnf1	nued	operations:
Discond	nucu	operanons.

Basic	-	0.03
Diluted	-	0.02
Net earnings:		
Basic	0.04	0.16
Diluted	\$ 0.04 \$	0.08

See accompanying notes to unaudited consolidated financial statements.

### GRAND TOYS INTERNATIONAL, INC.

Consolidated Statements of Stockholders' Equity and Comprehensive Income (Unaudited)

		Additional		Accumulated	
	Capital	Paid in		other	
	Stock	Capital	Deficit	comprehensive	Total
				income	
January 1, 2004	\$ 5,355 \$	22,750,518 \$	(17,968,179) \$	5 (551,546) \$	4,236,148
Net earnings for the period	-	-	236,228	-	236,228
Foreign currency adjustment	-	-	-	(36,851)	(36,851)
Total comprehensive income					199,377
Compensation expense	-	424	-	-	424