PAPA JOHNS INTERNATIONAL INC Form 10-Q August 04, 2009 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 28, 2009

OR

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**Commission File Number: 0-21660** 

## PAPA JOHN S INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

61-1203323 (I.R.S. Employer Identification number)

2002 Papa Johns Boulevard

Louisville, Kentucky 40299-2367

(Address of principal executive offices)

(502) 261-7272

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, a accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Non-accelerated filer o Accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

At July 29, 2009, there were outstanding 28,065,439 shares of the registrant s common stock, par value \$0.01 per share.

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#### PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

#### Papa John s International, Inc. and Subsidiaries

#### **Condensed Consolidated Balance Sheets**

(In thousands)	June 28, 2009 (Unaudited)	December 28, 2008 (Note)
Assets		
Current assets:		
Cash and cash equivalents	\$ 24,328	\$ 10,987
Accounts receivable	22,091	23,775
Inventories	16,167	16,872
Prepaid expenses	9,635	9,797
Other current assets	3,986	5,275
Assets held for sale	1,019	1,540
Deferred income taxes	8,716	7,102
Total current assets	85,942	75,348
Investments	1,717	530
Net property and equipment	192,910	189,992
Notes receivable	13,464	7,594
Deferred income taxes	12,852	17,518
Goodwill	76,705	76,914
Other assets	20,194	18,572
Total assets	\$ 403,784	\$ 386,468
Liabilities and stockholders equity		
Current liabilities:		
Accounts payable	\$ 25,957	\$ 29,148
Income and other taxes	13,525	9,685
Accrued expenses	51,096	54,220
Current portion of debt	4,475	7,075
Total current liabilities	95,053	100,128
Unearned franchise and development fees	5,559	5,916
Long-term debt, net of current portion	103,067	123,579
Other long-term liabilities	19,923	18,607
Stockholders equity:		
Preferred stock		
Common stock	357	352
Additional paid-in capital	227,439	216,553
Accumulated other comprehensive income (loss)	(985)	(3,818)
Retained earnings	165,775	133,759
Treasury stock	(221,818)	(216,860)
Total stockholders equity, net of noncontrolling interests	170,768	129,986
Noncontrolling interests in subsidiaries	9,414	8,252
Total stockholders equity	180,182	138,238
Total liabilities and stockholders equity	\$ 403,784	\$ 386,468

Note: The balance sheet at December 28, 2008 has been derived from the audited consolidated financial statements at that date, but does not include all information and footnotes required by accounting principles generally accepted in the United States for a complete set of financial statements. See Note 2 for modifications made as a result of adopting recent accounting pronouncements.

See accompanying notes.

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Papa John s International, Inc. and Subsidiaries

**Consolidated Statements of Income** 

		Three Months Ended				Six Months Ended				
(In thousands, except per share amounts)	$\mathbf{J}_{1}$	une 28, 2009		June 29, 2008		June 28, 2009		une 29, 2008		
Domestic revenues:		·		·		·		·		
Company-owned restaurant sales	\$	124,966	\$	133,815	\$	256,671	\$	272,670		
Variable interest entities restaurant sales		11,223		2,239		16,894		4,279		
Franchise royalties		14,664		14,759		30,025		30,204		
Franchise and development fees		78		247		306		1,167		
Commissary sales		101,444		106,321		209,360		212,368		
Other sales		13,981		16,434		28,750		33,279		
International revenues:										
Royalties and franchise and development fees		3,388		3,108		6,623		6,128		
Restaurant and commissary sales		6,893		6,485		12,980		12,318		
Total revenues		276,637		283,408		561,609		572,413		
Costs and expenses:										
Domestic Company-owned restaurant expenses:										
Cost of sales		23,893		30,803		49,794		62,375		
Salaries and benefits		36,157		40,050		74,360		81,610		
Advertising and related costs		11,376		11,913		22,649		24,610		
Occupancy costs		7,722		8,540		15,638		17,011		
Other operating expenses		17,181		18,072		34,809		36,379		
Total domestic Company-owned restaurant expenses		96,329		109,378		197,250		221,985		
Variable interest entities restaurant expenses		9,326		1,987		14,135		3,780		
Domestic commissary and other expenses:										
Cost of sales		84,586		89,976		175,536		179,982		
Salaries and benefits		8,638		9,127		17,469		18,092		
Other operating expenses		10,945		12,112		21,617		23,644		
Total domestic commissary and other expenses		104,169		111,215		214,622		221,718		
(Income) loss from the franchise cheese-purchasing										
program, net of minority interest		(5,462)		4,364		(12,565)		9,922		
International operating expenses		5,907		5,818		11,264		11,158		
General and administrative expenses		30,002		27,237		57,765		54,451		
Other general expenses		3,583		539		8,050		2,752		
Depreciation and amortization		8,181		8,404		16,136		16,410		
Total costs and expenses		252,035		268,942		506,657		542,176		
Operating income		24,602		14,466		54,952		30,237		
Investment income		144		181		276		447		
Interest expense		(1,440)		(1,802)		(2,856)		(3,694)		
Income before income taxes		23,306		12,845		52,372		26,990		
Income tax expense		8,037		4,538		18,339		9,514		
Net income, including noncontrolling interests		15,269		8,307		34,033		17,476		
Less: income attributable to noncontrolling interests		(1,092)		(659)		(2,017)		(1,203)		
Net income, net of noncontrolling interests	\$	14,177	\$	7,648	\$	32,016	\$	16,273		
Basic earnings per common share	\$	0.51	\$	0.27	\$	1.16	\$	0.57		
Earnings per common share - assuming dilution	\$	0.51	\$	0.27	\$	1.15	\$	0.57		
Basic weighted average shares outstanding		27,789		28,372		27,715		28,536		
Diluted weighted average shares outstanding		27,989		28,705		27,860		28,754		
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See accompanying notes.

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Papa John s International, Inc. and Subsidiaries

Consolidated Statements of Stockholders Equity

#### (Unaudited)

	Papa John s International, Inc.													
(In thousands)	Common Additional Stock Shares Common Paid-In Co		Accumulated Other omprehensive ncome (Loss)	Retained Earnings		Treasury Stock		Noncontrolling Interests in Subsidiaries	Total Stockholders Equity					
Balance at	20.555		2.10	4	200 700				04.042		(450.460)		Φ.	121020
December 30, 2007 Comprehensive income:	28,777	\$	349	\$	208,598	\$	156	\$	96,963	\$	(179,163) \$	8,035	\$	134,938
Net income									16,273			1,203		17,476
Change in valuation of interest rate swap agreements, net of tax of									10,275			1,200		17,170
\$113							(229)							(229)
Foreign currency translation							133							133
Comprehensive income														17,380
Exercise of stock options	50		1		964									965
Tax effect related to	30		1		904									903
exercise of non-qualified stock options					117									117
Acquisition of treasury stock	(768)				117						(20,287)			(20,287)
Distributions to noncontrolling interests	(1.2.7)										( 1, 11,	(840)		(840)
Other					2,567									2,567
Balance at June 29, 2008	28,059	\$	350	\$	212,246	\$	60	\$	113,236	\$	(199,450) \$	8,398	\$	134,840
Balance at December 28, 2008	27,637	\$	352	\$	216,553	\$	(3,818)	\$	133,759	\$	(216,860) \$	8,252	\$	138,238
Comprehensive income: Net income									32,016			2,017		34,033
Change in valuation of									32,010			2,017		34,033
interest rate swap														
agreements, net of tax of \$322							573							573
Foreign currency translation							2,260							2,260