

INFORMATICA CORP
Form 10-Q
August 08, 2011
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

R Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2011

or

£ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission File Number: 0-25871

INFORMATICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

77-0333710

(I.R.S. Employer
Identification No.)

100 Cardinal Way

Redwood City, California 94063

(Address of principal executive offices and zip code)

(650) 385-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

R Yes £ No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes R No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer R Accelerated filer £ Non-accelerated filer £ Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). £ Yes R No

As of July 29, 2011, there were approximately 106,681,000 shares of the registrant's Common Stock outstanding.

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PART I: FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

INFORMATICA CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

	June 30, 2011 (Unaudited)	December 31, 2010
Assets		
Current assets:		
Cash and cash equivalents	\$273,040	\$208,899
Short-term investments	291,137	262,047
Accounts receivable, net of allowances of \$3,675 and \$4,289, respectively	125,316	147,534
Deferred tax assets	18,883	22,664
Prepaid expenses and other current assets	39,560	32,321
Total current assets	747,936	673,465
Property and equipment, net	9,719	9,866
Goodwill	423,479	400,726
Other intangible assets, net	73,927	77,927
Long-term deferred tax assets	25,061	18,314
Other assets	6,201	9,343
Total assets	\$1,286,323	\$1,189,641
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$9,061	\$5,948
Accrued liabilities	42,803	50,199
Accrued compensation and related expenses	49,210	56,315
Accrued facilities restructuring charges	19,629	18,498
Deferred revenues	189,668	172,559
Convertible senior notes	—	200,693
Total current liabilities	310,371	504,212
Accrued facilities restructuring charges, less current portion	13,169	20,410
Long-term deferred revenues	6,491	6,987
Long-term deferred tax liabilities	230	311
Long-term income taxes payable	16,324	12,739
Other liabilities	4,872	—
Total liabilities	351,457	544,659
Commitments and contingencies (Note 12)		
Stockholders' equity:		
Common stock	106	94
Additional paid-in capital	747,688	514,365
Accumulated other comprehensive income (loss)	2,900	(5,530)
Retained earnings	184,172	136,053
Total stockholders' equity	934,866	644,982
Total liabilities and stockholders' equity	\$1,286,323	\$1,189,641
See accompanying notes to condensed consolidated financial statements.		

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CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data)

(Unaudited)

	Three Months Ended		Six Months Ended	
	June 30, 2011	2010	June 30, 2011	2010
Revenues:				
License	\$86,343	\$70,016	\$157,844	\$125,063
Service	106,384	85,645	202,915	165,728
Total revenues	192,727	155,661	360,759	290,791
Cost of revenues:				
License	1,217	1,143	2,658	2,108
Service	29,365	25,041	56,679	48,098
Amortization of acquired technology	4,885	3,616	9,178	6,388
Total cost of revenues	35,467	29,800	68,515	56,594
Gross profit	157,260	125,861	292,244	234,197
Operating expenses:				
Research and development	32,929	26,801	63,516	50,379
Sales and marketing	70,943	60,053	130,525	111,472
General and administrative	13,953	10,865		