ACTUANT CORP Form 10-Q April 08, 2010 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended February 28, 2010

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File No. 1-11288

# **ACTUANT CORPORATION**

(Exact name of registrant as specified in its charter)

Wisconsin (State of incorporation)

13000 WEST SILVER SPRING DRIVE

**39-0168610** (I.R.S. Employer Id. No.)

#### **BUTLER, WISCONSIN 53007**

#### Mailing address: P. O. Box 3241, Milwaukee, Wisconsin 53201

(Address of principal executive offices)

#### (414) 352-4160

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer, a large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

 Large accelerated filer
 x
 Accelerated filer
 x

 Non-accelerated filer
 " (Do not check if a smaller reporting company)
 Smaller reporting company
 x

 Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.):
 Yes " No x
 Yes " No x

The number of shares outstanding of the registrant s Class A Common Stock as of March 31, 2010 was 67,922,542.

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FORWARD LOOKING STATEMENTS AND CAUTIONARY FACTORS	

This quarterly report on Form 10-Q contains certain statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties. Such forward-looking statements include statements regarding expected financial results and other planned events, including, but not limited to, anticipated liquidity, and capital expenditures. Words such as may, should, could, anticipate, believe, estimate, expect, plan, project and similar expressions are intended to identify such forwastatements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual future events or results may differ materially from these statements. We disclaim any obligation to publicly update or revise any forward-looking statements as a result of new information, future events or any other reason.

The following is a list of factors, among others, that could cause actual results to differ materially from the forward-looking statements:

the duration or severity of the worldwide economic downturn and the timing or strength of a subsequent recovery;

the realization of anticipated cost savings from restructuring activities and cost reduction efforts;

market conditions in the industrial, production automation, oil & gas, energy, power generation, marine, infrastructure, vehicle and retail Do-It Yourself ( DIY ) industries;

increased competition in the markets we serve and market acceptance of existing and new products;

successful integration of acquisitions and related restructurings;

operating margin risk due to competitive product pricing, operating efficiencies and material and conversion cost increases;

foreign currency, interest rate and commodity risk;

supply chain and industry trends, including changes in purchasing and other business practices by customers;

regulatory and legal developments including changes to United States taxation rules, health care reform and recent governmental climate change initiatives;

our substantial indebtedness, ability to comply with the financial and other covenants in our debt agreements and current credit market conditions;

the levels of future sales, profit and cash flows that we achieve. Our Form 10-K for the fiscal year ended August 31, 2009 contains an expanded description of these and other risks that may affect our business, financial position and results of operations under the section entitled Risk Factors.

When used herein, the terms Actuant, we, us, our and the Company refer to Actuant Corporation and its subsidiaries.

Actuant Corporation provides free-of-charge access to its Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments thereto, through its website, www.actuant.com, as soon as reasonably practical after such reports are electronically filed with the Securities and Exchange Commission.

### **PART I - FINANCIAL INFORMATION**

### Item 1 - Financial Statements

#### ACTUANT CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

#### (In thousands, except per share amounts)

#### (Unaudited)

		2010		2009		2010		2009
Net sales	\$	294,216	\$	293,799	\$	599,409	\$	664,588
Cost of products sold		192,518		199,291		391,089		439,855
Gross profit		101,698		94,508		208,320		224,733
Selling, administrative and engineering expenses		70,349		73,002		142,849		146,678
Restructuring charges		8,447		3,039		12,020		3,713
Impairment charge								26,553
Amortization of intangible assets		5,372		4,983		10,829		9,214
Operating profit		17,530		13,484		42,622		38,575
Financing costs, net		7,798		9,904		16,335		22,139
Other (income) expense, net		(81)		(45)		223		(584)
Earnings from continuing operations before income tax		9,813		3,625		26,064		17,020
Income tax expense (benefit)		2,656		(604)		7,055		893
		,				,		
Earnings from continuing operations		7,157		4,229		19,009		16,127
Loss from discontinued operations, net of taxes				(985)				(1,285)
Net earnings	\$	7,157	\$	3,244	\$	19,009	\$	14,842
		.,		- /		.,		,-
Earnings from continuing operations per share:								
Basic	\$	0.11	\$	0.08	\$		\$	0.29
Diluted		0.10		0.08		0.27		0.27
Earnings per share:								
Basic	\$	0.11	\$	0.06	\$	0.28	\$	0.26
Diluted		0.10		0.06		0.27		0.25
Weighted average common shares outstanding:								
Basic		67,595		56,170		67,569		56,096
Diluted		74.068		64,256		74,040		64,325
See accompanying Notes to Condensed C	oncoli	- ,	sial S	,		/+,040		04,525

See accompanying Notes to Condensed Consolidated Financial Statements

### ACTUANT CORPORATION

# CONDENSED CONSOLIDATED BALANCE SHEETS

#### (In thousands, except share and per share amounts)

(unaudited)

	February 28, 2010	August 31, 2009
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 15,710	\$ 11,385
Accounts receivable, net	200,877	155,520
Inventories, net	158,223	160,656
Deferred income taxes	20,533	20,855
Prepaid expenses and other current assets	15,869	15,246
Total Current Assets	411,212	363,662
Property, Plant and Equipment		
Land, buildings and improvements	54,585	61,649
Machinery and equipment	244,599	254,591
Gross property, plant and equipment	299,184	316,240
Less: Accumulated depreciation	(185,174)	(187,122)
	(100,17,1)	(107,122)
Property, Plant and Equipment, net	114,010	129,118
Goodwill	701,436	711,522
Other Intangibles, net	332,638	350,249
Other Long-term Assets	10,965	13,880
Total Assets	\$ 1,570,261	\$ 1,568,431
LIABILITIES AND SHAREHOLDERS EQUITY		
Current Liabilities		
Short-term borrowings	\$ 159	\$ 4,964
Trade accounts payable	118,362	108,333
Accrued compensation and benefits	36,010	30,079
Income taxes payable	22,388	20,578
Other current liabilities	69,435	71,140
Total Current Liabilities	246,354	235,094
Long-term Debt	392,952	400,135
Deferred Income Taxes	117,083	117,335
Pension and Postretirement Benefit Liabilities	36,681	37,662
Other Long-term Liabilities	26,778	30,835
Shareholders Equity		
Class A common stock, \$0.20 par value per share, authorized 168,000,000 shares, issued and outstanding		
67,887,685 and 67,718,207 shares, respectively	13,577	13,543
Additional paid-in capital	(181,707)	(188,644)
Retained earnings	966,076	947,070
Accumulated other comprehensive loss	(47,533)	(24,599)
Stock held in trust	(1,887)	(1,766)

Deferred compensation liability	1,887	1,766
Total Shareholders Equity	750,413	747,370
Total Liabilities and Shareholders Equity	\$ 1,570,261	\$ 1,568,431

See accompanying Notes to Condensed Consolidated Financial Statements

### ACTUANT CORPORATION

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (In thousands)

### (Unaudited)

	Six Months Endec 2010	l February 28, 2009
Operating Activities		
Net earnings	\$ 19,009	\$ 14,842
Adjustments to reconcile net earnings to cash provided by operating activities:		
Depreciation and amortization	27,015	25,744
Stock-based compensation expense	3,898	3,448
Deferred income tax provision (benefit)	527	(10,360)
Impairment charge		26,553
Amortization of debt discount and debt issuance costs	1,959	1,690
Other non-cash adjustments	(746)	(636)
Changes in components of working capital and other:		
Accounts receivable	(11,963)	48,232
Expiration of accounts receivable securitization program	(37,106)	
Inventories	(5,359)	10,296
Prepaid expenses and other assets	2,288	2,115
Trade accounts payable	12,089	(56,585)
Income taxes payable	3,534	(7,603)
Accrued compensation and benefits	8,293	(20,007)
Other liabilities	(5,554)	(4,110)
Net cash provided by operating activities	17,884	33,619
Investing Activities		
Proceeds from sale of property, plant and equipment	683	290
Proceeds from product line divestiture	7,516	
Capital expenditures	(6,776)	(12,507)
Cash paid for business acquisitions, net of cash acquired	(2,000)	(235,872)
Net cash used in investing activities	(577)	(248,089)
Financing Activities		
Net borrowings on revolving credit facilities and short-term borrowings	11,761	168,209
Principal repayments on term loans		(155,000)
Proceeds from issuance of term loans		115,000
Open market repurchase of 2% Convertible Notes	(22,894)	
Debt issuance costs		(5,333)
Stock option exercises, tax benefits and other	1,010	2,876
Cash dividend	(2,702)	(2,251)
Net cash provided by (used in) financing activities	(12,825)	123,501
Effect of exchange rate changes on cash	(157)	(9,251)
Net increase (decrease) in cash and cash equivalents	4,325	(100,220)
Cash and cash equivalents beginning of period	11,385	122,549
Cash and cash equivalents end of period	\$ 15,710	\$ 22,329

See accompanying Notes to Condensed Consolidated Financial Statements

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Actuant Corporation (Actuant, or the Company) have been prepared in accordance with generally accepted accounting principles for interim financial reporting and with the instructions of Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The condensed consolidated balance sheet data as of August 31, 2009 was derived from the Company s audited financial statements, but does not include all disclosures required by generally accepted accounting principles. For additional information, including the Company s significant accounting policies, refer to the consolidated financial statements and related footnotes in the Company s fiscal 2009 Annual Report on Form 10-K.

In the opinion of management, all adjustments considered necessary for a fair presentation of financial results have been made. Such adjustments consist of only those of a normal recurring nature. Certain prior year amounts have been reclassified to conform to current year presentation, including amounts related to discontinued operations. Operating results for the three and six months ended February 28, 2010 are not necessarily indicative of the results that may be expected for the entire fiscal year ending August 31, 2010.

#### New Accounting Pronouncements

In June 2008, the Financial Accounting Standards Board (FASB) issued an update to Accounting Standards Codification (ASC) No. 260, Earnings Per Share, which concluded that unvested share-based awards that contain non-forfeitable rights to dividends are participating securities and, therefore, must be included in the computation of earnings per share pursuant to the two-class method. Outstanding unvested share-based awards (restricted stock awards) granted under the Actuant Corporation 2001 and 2002 Stock Plans are participating securities as they contain non-forfeitable rights to dividends. The application of the two-class method in computing basic and dilutive earnings per share, effective September 1, 2009, did not have a material impact on the weighted average shares outstanding or earnings per share amounts.

In December 2007, the FASB issued an update to ASC No. 810, Consolidations, which changed the accounting and reporting for non-controlling (minority) interests. The Company has one joint venture with a non-controlling interest, which is not significant to the Company s financial position and results of operations. As a result, the adoption of this guidance on September 1, 2009 did not have a material effect on the condensed consolidated financial statements.

In December 2007, the FASB issued an update to ASC No. 805, Business Combinations, which changed the accounting for certain aspects of business combinations, including the treatment of contingent consideration, pre-acquisition contingencies, transaction costs, in-process research and development and restructuring costs. Also, under ASC No. 805, adjustments associated with changes in deferred tax balances or tax contingencies that occur after the one year measurement period are recorded as adjustments to income tax expense. The Company has applied this guidance prospectively to business combinations completed on or after September 1, 2009.

#### Note 2. Acquisitions

The Company completed five business acquisitions during fiscal 2009, which resulted in the recognition of goodwill in the Company s condensed consolidated financial statements. The Company is continuing to evaluate the initial purchase price allocations for acquisitions completed within the past twelve months and will adjust the allocations as additional information relative to the fair values of the assets and liabilities of the acquired businesses become known.

On September 26, 2008, the Company completed the acquisition of the stock of The Cortland Companies (Cortland) for approximately \$231.2 million in cash, net of cash acquired. Cortland is a global designer, manufacturer and distributor of custom-engineered electro-mechanical cables and umbilicals, high performance synthetic ropes and value-added steel cable assemblies. The majority of the Cortland businesses are included within the Energy segment, while the steel cable assembly business (Sanlo) is included in the Other product line within the Engineered Solutions segment. The purchase price allocation resulted in \$131.1 million assigned to goodwill (a portion of which is deductible for tax purposes), \$17.8 million to tradenames, \$1.3 million to non-compete agreements, \$4.3 million to patents and \$81.4 million to customer relationships. The amounts assigned to non-compete agreements, patents and customer relationships are being amortized over 3, 8 and 15 years, respectively.

In addition to the acquisition of Cortland, the Company also completed four smaller acquisitions in fiscal 2009 for an aggregate purchase price of \$7.4 million of cash and a deferred purchase price of \$2.5 million. During the three months ended February 28, 2010, the Company paid \$2.0 million of this deferred purchase price.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following unaudited pro forma results of operations of the Company for the three and six months ended February 28, 2010 and 2009, respectively, give effect to these acquisitions as though the transactions and related financing activities had occurred on September 1, 2008 (in thousands, except per share amounts):

	Thre		nded	February 28,	Six		led F	• •
NT / 1		2010		2009		2010		2009
Net sales								
As reported	\$	294,216	\$	293,799	\$	599,409	\$	664,588
Pro forma		294,216		295,549		599,409		672,187
Earnings from continuing operations								
As reported	\$	7,157	\$	4,229	\$	19,009	\$	16,127
Pro forma		7,157		4,492		19,009		16,359
Basic earnings per share from continuing operations								
As reported	\$	0.11	\$	0.08	\$	0.28	\$	0.29
Pro forma		0.11		0.08		0.28		0.29
Diluted earnings per share from continuing operations								
As reported	\$	0.10	\$	0.08	\$	0.27	\$	0.27
Pro forma		0.10		0.08		0.27		0.27
3. Discontinued Operations								

During the fourth quarter of fiscal 2009, the Company sold the Acme Aerospace (Engineered Solutions segment) and BH Electronics (Electrical segment) businesses in separate transactions for total cash proceeds of \$38.5 million, net of transaction costs. As a result of the sale transactions, the Company recognized a net pre-tax gain of \$17.8 million in the fourth quarter of fiscal 2009. The results of operations for the divested businesses have been reported as discontinued operations for all periods presented. The following table summarizes the results of discontinued operations for the divested businesses (in thousands):

	Feb	lonths Ended ruary 28, 2009	 onths Ended oruary 28, 2009
Net sales	\$	5,875	\$ 15,066
Loss from operations of divested businesses		(1,485)	(1,912)
Income tax benefit		(500)	(627)
Loss from discontinued operations, net of income			
tax	\$	(985)	\$ (1,285)

#### Note 4. Restructuring

In fiscal 2008, the Company completed a specific restructuring plan related to the European Electrical product line (Electrical Segment). The majority of the cash costs for this restructuring have already been paid. The remaining accrued restructuring costs primarily relate to lease payments for vacated facilities, which will be paid over the remaining ten-year term of the lease.

In fiscal 2009 and 2010, the Company committed to various restructuring initiatives including workforce reductions, plant consolidations to reduce manufacturing overhead, the continued movement of production and product sourcing to low cost countries and the centralization of certain selling and administrative functions. The total restructuring costs (including those reported in Cost of Products Sold) for these activities were \$9.3 million and \$12.9 million for the three and six months ended February 28, 2010, respectively and \$3.1 million and \$3.7 million for the

comparable prior year periods. The restructuring costs recognized during fiscal 2010, which impact all reportable segments, include \$6.5 million of severance and facility consolidation costs, \$3.6 million of non-cash fixed asset writedowns and accelerated depreciation, \$0.9 million of product line rationalization costs (included in cost of products sold in the condensed consolidated statement of earnings) and \$1.9 million other restructuring costs. As part of these restructuring initiatives, during the three months ended February 28, 2010, the Company divested a portion of its European Electrical product line for \$7.5 million of cash proceeds, which resulted in a net pre-tax gain on disposal of \$0.3 million. The Company expects to incur \$5.0 million of additional restructuring charges during the remainder of fiscal 2010.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A rollforward of the restructuring reserve (included in Other Current Liabilities and Other Long Term Liabilities in the condensed consolidated balance sheet) is as follows (in thousands):

	Six Months End	Six Months Ended February 28,			
	2010	2009			
Beginning balances	\$ 15,322	\$ 5,063			
Restructuring expense	12,905	3,728			
Cash payments	(10,293)	(1,815)			
Product line rationalization	(887)				
Other non-cash uses of reserve	(3,629)	(229)			
Impact of changes in foreign currency rates	(321)	(679)			
Ending balances	\$ 13,097	6,068			

The remaining restructuring related severance will be paid during the next twelve months, while facility consolidation costs (primarily reserves for future lease payments for vacated facilities) will be paid over the underlying lease terms.

#### Note 5. Impairment Charge

The Company s goodwill is tested for impairment annually, at August 31, or more frequently if events or changes in circumstances indicate that goodwill might be impaired. The Company performs impairment reviews for its reporting units using the discounted cash flow method based on management s judgments and assumptions. The estimated fair value of the reporting unit is compared to the carrying amount of the reporting unit, including goodwill. If the carrying value of the reporting unit exceeds its fair value, the goodwill is potentially impaired and the Company then determines the implied fair value of goodwill, which is compared to the carrying value to determine if impairment exists. Indefinite lived intangible assets are also subject to impairment tests on an annual basis, or more frequently if events or changes in circumstances dictate.

Significant adverse developments in the recreational vehicle (RV) market in the first quarter of fiscal 2009 had a dramatic effect on the Company s RV business (Engineered Solutions Segment). Its financial results were negatively impacted by lower wholesale motorhome shipments by OEM s, decreased consumer confidence and the lack of financing as a result of the global credit crisis. These factors caused the Company to significantly reduce its projections for sales, operating profits and cash flows of the RV business, and resulted in the recognition of a \$26.6 million non-cash asset impairment charge during the three months ended November 30, 2008. The asset impairment charge included the \$22.2 million write-off of all remaining goodwill in the RV business. In addition, a \$0.8 million impairment was recognized related to indefinite lived intangibles (tradenames). Due to the existing impairment indicators, management assessed the recoverability of the RV business fixed assets and amortizable intangible assets (customer relationships, patents and trademarks). An impairment charge of \$3.6 million was recognized in the first quarter of fiscal 2009 for the difference between the fair value and carrying value of such assets.

#### Note 6. Goodwill and Other Intangible Assets

The changes in the carrying value of goodwill for the six months ended February 28, 2010 are as follows (in thousands):

	Industrial	Energy	Electrical	Engineered Solutions	Total
Balance as of August 31, 2009	\$ 64,688	\$ 228,534	\$ 199,229	\$ 219,071	\$711,522
Purchase accounting adjustments		2,009			2,009
Impact of changes in foreign currency rates	(814)	(8,428)	(1,314)	(1,539)	(12,095)
Balance as of February 28, 2010	\$ 63,874	\$ 222,115	\$ 197,915	\$ 217,532	\$ 701,436

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The gross carrying value and accumulated amortization of the Company s intangible assets that have defined useful lives and are subject to amortization are as follows (in thousands):

	February 28, 2010				August 31, 2009				
	Gross Carrying Value	Accumulated Amortization				Net Book Value	Gross Carrying Value	Carrying Accumulated	
Customer relationships	\$ 229,142	\$	44,822	\$ 184,320	\$ 232,751	\$ 37,396	\$ 195,355		
Patents	44,868		25,532	19,336	45,153	23,871	21,282		
Trademarks	6,203		5,018	1,185	6,258	4,928	1,330		
Non-compete agreements	4,523		3,366	1,157	5,277	2,817	2,460		
Other	761		572	189	792	549	243		

Amortization expense recorded on the intangible assets listed above was \$5.4 million and \$10.8 million for the three and six months ended February 28, 2010, respectively, and \$5.0 million and \$9.2 million for the three and six months ended February 28, 2009, respectively. The Company estimates that amortization expense will approximate \$11.2 million for the remainder of fiscal 2010. Amortization expense for future years is estimated to be as follows: \$20.8 million in fiscal 2011, \$18.3 million in 2012, \$17.1 million in fiscal 2013, \$16.6 million in fiscal 2014 and \$122.2 million thereafter. These future amortization expense amounts represent estimates, which may change based on future acquisitions or changes in foreign currency exchange rates.

\$ 285,497 \$

79,310 \$ 206,187 \$ 290,231 \$

69,561 \$ 220,670

The gross carrying value of the Company s intangible assets that have indefinite lives and are not subject to amortization as of February 28, 2010 and August 31, 2009 were \$126.5 million and \$129.6 million, respectively. These assets are comprised of acquired tradenames.

#### Note 7. Accounts Receivable Securitization

Historically, the Company maintained an accounts receivable securitization program whereby it sold certain of its trade accounts receivable to a wholly-owned, bankruptcy-remote special purpose subsidiary which, in turn, sold participating interests in its pool of receivables to a third party financial institution. The Company did not renew the securitization program on its September 9, 2009 maturity date and as a result, utilized availability under the Senior Credit Facility to fund the corresponding \$37.1 million increase in accounts receivable. The retained interest at August 31, 2009 was \$28.8 million and was included in Accounts Receivable, net in the accompanying condensed consolidated balance sheets. Sales of trade receivables from the special purpose subsidiary totaled \$91.2 and \$202.4 million for the three and six months ended February 28, 2009, while related cash collected during the same periods totaled \$160.6 and \$347.7 million, respectively (included in operating activities in the condensed consolidated statement of cash flows). Financing costs related to the account receivable securitization program were \$0.3 and \$0.8 million for the three and six months ended February 28, 2009, respectively.

#### Note 8. Product Warranty Costs

The Company recognizes the cost associated with its product warranties at the time of sale. The amount recognized is based on sales, historical claims rates and current claim cost experience. The following is a reconciliation of the changes in accrued product warranty (in thousands):

	Six Months En	ded Feb	ruary 28,	
	2010	2010 2		
Beginning balances	\$ 8,989	\$	9,309	
Warranty reserves of acquired business			278	
Provision for warranties	2,801		4,095	

Warranty payments and costs incurred Impact of changes in foreign currency rates	(3,067) (191)	(4,360) (592)
Ending balances	\$ 8,532	\$ 8,730

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 9. Debt

The following is a summary of the Company s long-term indebtedness (in thousands):

	Febru	uary 28, 2010	Aug	ust 31, 2009
Senior Credit Facility - revolver	\$	25,000	\$	10,000
6.875% Senior notes		249,284		249,235
Other debt		825		
Total Senior Indebtedness		275,109		259,235
Convertible subordinated debentures ( 2% Convertible Notes )		117,843		140,900
	\$	392,952	\$	400,135

The Senior Credit Facility, which matures on November 10, 2011, provides a \$400 million revolving credit facility and bears interest at LIBOR plus 3.50% (aggregating 3.75% at February 28, 2010). Borrowings are subject to a pricing grid, which can result in increases or decreases to the borrowing spread on a quarterly basis, depending on the Company s leverage ratio. In addition, a non-use fee is payable quarterly on the average unused credit line under the revolver. At February 28, 2010, the non-use fee was 0.5% annually, and the unused credit line under the revolver was approximately \$372.4 million, of which \$356.1 million was available for borrowings. The Senior Credit Facility, which is secured by substantially all of the Company s domestic personal property assets, also contains customary limits and restrictions concerning investments, sales of assets, liens on assets, dividends and other payments. The two financial covenants included in the Senior Credit Facility agreement are a maximum leverage ratio (4.5:1 at February 28, 2010 and stepping back quarterly to 3.5:1 by November 30, 2010) and a minimum fixed charge coverage ratio of 1.65:1. The Company was in compliance with all debt covenants at February 28, 2010.

On June 12, 2007, the Company issued \$250.0 million of 6.875% Senior Notes (the Senior Notes ) at an approximate \$1.0 million discount, generating net proceeds of \$249.0 million. The Senior Notes were issued at a price of 99.607% to yield 6.93%, and require no principal installments prior to their June 15, 2017 maturity. The approximate \$1.0 million initial issuance discount is being amortized through interest expense over the 10 year life of the Senior Notes. Semiannual interest payments on the Senior Notes are due in December and June of each year.

In November 2003, the Company issued \$150.0 million of Senior Subordinated Convertible Debentures due November 15, 2023 (the 2% Convertible Notes ). The 2% Convertible Notes bear interest at a rate of 2.0% annually which is payable on November 15 and May 15 of each year. Beginning with the six-month interest period commencing November 15, 2010, holders will receive contingent interest if the trading price of the 2% Convertible Notes equals or exceeds 120% of their underlying principal amount over a specified trading period. If payable, the contingent interest shall equal 0.25% of the average trading price of the 2% Convertible Notes during the five days immediately preceding the applicable six month interest periods. The Company may redeem all or part of the 2% Convertible Notes on or after November 20, 2010 for cash, at a redemption price equal to 100% of the principal amount, plus accrued interest. In addition, holders of the 2% Convertible Notes have the option to require the Company to repurchase all or a portion of their 2% Convertible Notes for cash on November 15, 2010, November 15, 2013 and November 15, 2018 at a repurchase price equal to 100% of the principal amount of the notes, plus accrued interest. Any repurchases of 2% Convertible Notes will be funded through availability under the Senior Credit Facility (which matures in fiscal 2012); and therefore, the outstanding 2% Convertible Notes are classified as long-term indebtedness in the condensed consolidated balance sheets. If certain conditions are met, holders may also convert their 2% Convertible Notes into shares of the Company s Class A common stock prior to the scheduled maturity date. In the fourth quarter of fiscal 2009, the Company repurchased \$9.1 million of 2% Convertible Notes and during the first quarter of fiscal 2010, repurchased an additional \$23.1 million of 2% Convertible Notes. These cash repurchases were made at an average price of 99.3% of the par value of the 2% Convertible Notes. After considering these repurchases, the remaining \$117.8 million of 2% Convertible Notes, are convertible into 5,905,419 shares of Company s Class A common stock at a conversion rate of 50.1126 shares per \$1,000 of principal amount, which equates to a conversion price of approximately \$19.96 per share.

#### Note 10. Employee Benefit Plans

The Company provides pension benefits to certain employees of acquired domestic businesses, who were entitled to those benefits prior to acquisition, as well as certain employees of foreign businesses. Most of the U.S. defined benefit pension plans are frozen, and as a result, the majority of the plan participants no longer earn additional benefits, while participants in most non-U.S. defined benefit plans continue to earn benefits. For the three and six months ended February 28, 2010, the Company recognized a net periodic pension benefit cost of \$0.4 million and \$0.8 million, respectively, compared to \$0.3 million and \$0.6 million in the comparable prior year periods.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 11. Fair Value Measurement

In accordance with ASC No. 820, Fair Value Measurements and Disclosures, the Company assesses the inputs used to measure the fair value of financial assets and liabilities using a three-tier hierarchy. Level 1 inputs include quoted prices for identical instruments and are the most observable. Level 2 inputs include quoted prices for similar assets and observable inputs such as interest rates, foreign currency exchange rates, commodity rates and yield curves. Level 3 inputs are not observable in the market and include management s own judgments about the assumptions market participants would use in pricing the asset or liability. The Company has no financial assets or liabilities that are recorded at fair value using significant unobservable inputs (Level 3). The fair value of financial assets and liabilities included in the condensed consolidated balance sheet are as follows (in thousands):

	February 28, 2010	August 31, 2009
Level 1 Valuation:		
Cash equivalents	\$ 920	\$ 653
Investments	1,623	1,320
Level 2 Valuation:		
Fair value of derivative instruments	\$ (2,539)	\$ 759

The fair value of the Company s accounts receivable, accounts payable, short-term borrowings and variable rate long-term debt approximated book value as of February 28, 2010 and August 31, 2009 due to their short-term nature and the fact that the applicable interest rates approximated market rates of interest. At February 28, 2010 the fair value of the \$117.8 million of 2% Convertible Notes was \$125.7 million while the fair value of the \$250 million of Senior Notes was \$241.3 million, based on quoted market prices.

#### Note 12. Earnings Per Share

The reconciliations between basic and diluted earnings per share are as follows (in thousands, except per share amounts):

	Three	e Months En 2010	nded F	ebruary 28, 2009	Six N	Months End 2010	led Fe	bruary 28, 2009
Numerator:								
Net earnings	\$	7,157	\$	3,244	\$	19,009	\$	14,842
Plus: 2% Convertible Notes financings costs, net of taxes		477		611		944		1,222
Net earnings for diluted earnings per share	\$	7,634	\$	3,855	\$	19,953	\$	16,064
Denominator:								
Weighted average common shares outstanding for basic earnings								
per share		67,595		56,170		67,569		56,096
Net effect of dilutive securities - equity based compensation plans		568		569		566		712
Net effect of 2% Convertible Notes based on the if-converted								
method		5,905		7,517		5,905		7,517
Weighted average common and equivalent shares outstanding for								
diluted earnings per share		74,068		64,256		74,040		64,325
	¢	0.11	٩	0.07	¢	0.00	¢	0.00
Basic Earnings Per Share:	\$	0.11	\$	0.06	\$	0.28	\$	0.26
Diluted Earnings Per Share:	\$	0.10	\$	0.06	\$	0.27	\$	0.25

Anti-dilutive securities - equity based compensation plans				
(excluded from earnings per share computation)	4,977	4,013	4,588	3,293
The increase in the weighted average common shares outstanding for the thre	e and six months en	nded February 2	8, 2010, relative	to the prior
year periods, results from the 10.9 million shares of common stock issued in	connection with the	follow-on equit	y offering comp	leted in the
fourth quarter of fiscal 2009.				

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 13. Income Taxes

The Company s income tax expense is impacted by a number of factors, including the amount of taxable earnings derived in foreign jurisdictions with tax rates that are higher or lower than the U.S. federal statutory rate, permanent items, state tax rates and our ability to utilize various tax credits and net operating loss carryforwards. The Company adjusts the quarterly provision for income taxes based on the estimated annual effective income tax rate and facts and circumstances known at each interim reporting period.

The effective income tax rate was 27.1% for the three and six months ended February 28, 2010, compared to (16.7%) and 5.2% for the three and six months ended February 28, 2009. The increase in the effective tax rate for the three and six months ended February 28, 2010 relative to the prior year is primarily due to the prior year tax benefit on the impairment charge (Note 5, Impairment Charge ) being recognized at a tax rate which is much higher than the consolidated global effective tax rate.

The gross liability for unrecognized tax benefits, excluding interest and penalties, decreased from \$28.5 million at August 31, 2009 to \$27.5 million at February 28, 2010. Substantially all of these unrecognized tax benefits, if recognized, would reduce the effective income tax rate. In addition, as of February 28, 2010 and August 31, 2009, the Company had liabilities totaling \$3.7 million and \$3.5 million, respectively, for the payment of interest and penalties related to its unrecognized tax benefits.

#### Note 14. Other Comprehensive Income (Loss)

The Company s comprehensive income (loss) is significantly impacted by the movement of the US dollar versus other global currencies, most notably the Euro and British Pound. The following table sets forth the reconciliation of net earnings to comprehensive loss (in thousands):

				Three Months Ended February 28, Six N20102009		•				bruary 28, 2009
Net earnings	\$	7,157	\$	3,244	\$	19,009	\$	14,842		
Foreign currency translation adjustment		(36,759)		(15,629)		(22,748)		(80,569)		
Changes in net unrealized gains/(losses), net of tax		22		37		(186)		(1,762)		
Comprehensive loss	\$	(29,580)	\$	(12,348)	\$	(3,925)	\$	(67,489)		

#### Note 15. Segment Information

The Company is a global manufacturer of a broad range of industrial products and systems and is organized into four reportable segments: Industrial, Energy, Electrical and Engineered Solutions. The Industrial segment is primarily involved in the design, manufacture and distribution of branded hydraulic and mechanical tools to the maintenance, industrial, infrastructure and production automation markets. The Energy segment provides joint integrity products and services, as well as umbilical, rope and cable solutions to the global oil & gas, power generation and energy markets. The Electrical segment is primarily involved in the design, manufacture and distribution of a broad range of electrical products to the retail DIY, wholesale, original equipment manufacturer (OEM), utility and harsh environment markets. The Engineered Solutions segment provides highly engineered position and motion control systems to OEMs in various vehicle markets, as well as a variety of other industrial products.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables summarize financial information by reportable segment and product line (in thousands):

	Thre	ee Months En 2010	ded F	ebruary 28, 2009	Six Months Ended 2010			ebruary 28, 2009
Net Sales by Segment:								
Industrial	\$	69,235	\$	71,682	\$	134,543	\$	162,206
Energy		53,862		59,526		117,927		133,508
Electrical		81,705		89,719		168,323		192,617
Engineered Solutions		89,414		72,872		178,616		176,257
	\$	294,216	\$	293,799	\$	599,409	\$	664,588
		,		,		,		,
Net Sales by Reportable Product Line:								
Industrial	\$	69,235	\$	71,682	\$	134,543	\$	162,206
Energy		53,862		59,526		117,927		133,508
North American Electrical		54,927		59,629		108,992		127,011
European Electrical		26,778		30,090		59,331		65,606
Vehicle Systems		63,614		45,810		128,168		118,559
Other		25,800		27,062		50,448		57,698
	\$	294,216	\$	293,799	\$	599,409	\$	664,588
Operating Profit:	¢	10.026	<b>•</b>	15 5 4 5	<b></b>	04 (10	<b></b>	41.551
Industrial	\$	10,936	\$	15,545	\$	24,612	\$	41,551
Energy		3,922		5,978		15,281		21,514
Electrical		4,424		1,223		5,097		7,082
Engineered Solutions		3,995		(3,985)		9,048		(23,098)
General Corporate		(5,747)		(5,277)		(11,416)		(8,474)
	\$	17,530	\$	13,484	\$	42,622	\$	38,575

	Fe	February 28, 2010		ugust 31, 2009
Assets:				
Industrial	\$	200,017	\$	190,397
Energy		458,311		471,158
Electrical		405,812		392,126
Engineered Solutions		441,720		423,238
General Corporate		64,401		91,512
	\$	1,570,261	\$	1,568,431

In addition to the impact of changes in foreign currency exchange rates, the comparability of segment and product line information is impacted by acquisition/divestiture activities, restructuring costs and related benefits and the \$26.6 million impairment charge included in the Engineered Solutions segment.

Corporate assets, which are not allocated, principally represent capitalized debt issuance costs, deferred income taxes, the fair value of derivative instruments and, prior to fiscal 2010, the retained interest in trade accounts receivable (subject to the accounts receivable program discussed in

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Note 7, Accounts Receivable Securitization. )

#### Note 16. Contingencies and Litigation

The Company had outstanding letters of credit of \$9.8 million and \$8.9 million at February 28, 2010 and August 31, 2009, respectively, the majority of which secure self-insured workers compensation liabilities.

The Company is a party to various legal proceedings that have arisen in the normal course of its business. These legal proceedings typically include product liability, environmental, labor, patent claims and divestiture disputes. The Company has recorded reserves for loss contingencies based on the specific circumstances of each case. Such reserves are recorded when it is probable that a loss has been incurred as of the balance sheet date, can be reasonably estimated and is not covered by insurance. In the opinion of management, the resolution of these contingencies will not have a material adverse effect on the Company s financial condition, results of operations or cash flows.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company, in the normal course of business, enters into certain real estate and equipment leases or guarantees such leases on behalf of its subsidiaries. In conjunction with the spin-off of a former subsidiary in fiscal 2000, the Company assigned its rights in the leases used by the former subsidiary, but was not released as a responsible party from all such leases by the lessors. All of these businesses were subsequently sold. The Company remains contingently liable for those leases if any of these businesses are unable to fulfill their obligations thereunder. The discounted present value of future minimum lease payments for these leases was \$4.1 million at February 28, 2010.

The Company has facilities in numerous geographic locations that are subject to a range of environmental laws and regulations. Environmental costs that have no future economic value are expensed. Liabilities are recorded when environmental remediation is probable and the costs are reasonably estimable. Environmental expenditures over the last two years have not been material. Management believes that such costs will not have a material adverse effect on the Company s financial position, results of operations or cash flows.

#### Note 17. Guarantor Subsidiaries

On June 12, 2007, Actuant Corporation (the Parent ) issued \$250.0 million of 6.875% Senior Notes. All of our material domestic 100% owned subsidiaries (the Guarantors ) fully and unconditionally guarantee the 6.875% Senior Notes on a joint and several basis. There are no significant restrictions on the ability of the Guarantors to make distributions to the Parent. The following tables present the condensed results of operations, financial position and cash flows of Actuant Corporation and its subsidiaries, the Guarantor and non-Guarantor entities, and the eliminations necessary to arrive at the information for the Company on a consolidated basis.

Certain assets, liabilities and expenses have not been allocated to the Guarantors and non-Guarantors and therefore are included in the Parent column in the accompanying condensed consolidating financial statements. These items are of a corporate or consolidated nature and include, but are not limited to, tax provisions and related assets and liabilities, certain employee benefit obligations, prepaid and accrued insurance and corporate indebtedness. Intercompany activity in the condensed consolidating financial statements primarily includes loan activity, purchases and sales of goods or services and dividends. Intercompany balances also reflect certain non-cash transactions including transfers of assets and liabilities between the Parent, Guarantor and non-Guarantor, allocation of non-cash expenses from the Parent to the Guarantors and non-Guarantors, the impact of foreign currency rate changes and non-cash intercompany dividends.

Cash transactions related to intercompany loans are reported as an investing activity in the condensed consolidating statement of cash flows as it is neither practical nor cost effective to segregate these amounts between investing, operating and financing activities. The intercompany loan activity does not impact the consolidated cash flows of the Company as the transactions eliminate in consolidation. All remaining intercompany transactions are reported as an operating activity or financing activity (payment of intercompany dividend).

Certain revisions have been made to correct the prior year presentation of parent, guarantor and non-guarantor operating and investing cash flows (related entirely to the classification of changes in intercompany payables/receivables within the condensed consolidating statement of cash flows) to conform to the current year presentation. The revisions are immaterial to previously reported financial statements. The revisions increased parent cash flow from operating activities by \$80.4 million and decreased guarantor and non-guarantor cash flow from operating activities by \$28.6 million and \$51.8 million, respectively, for the six months ended February 28, 2009. Consolidated prior year cash flows from operating and investing activities have not changed.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### CONDENSED CONSOLIDATING STATEMENTS OF EARNINGS

#### (In thousands)

	Three Months Ended February 28, 2010 Non-					
	Parent	Guarantors	Guarantors	Eliminations	Consolidated	
Net sales	\$ 32,381	\$ 107,518	\$ 154,317	\$	\$ 294,216	
Cost of products sold	10,729	79,517	102,272		192,518	
Gross profit	21,652	28,001	52,045		101,698	
Selling, administrative and engineering expenses	16,526	21,963	31,860		70,349	
Restructuring charges	862	3,941	3,644		8,447	
Amortization of intangible assets		3,601	1,771		5,372	
Operating profit (loss)	4,264	(1,504)	14,770		17,530	
Financing costs, net	7,813		(15)		7,798	
Intercompany expense (income), net	(5,520)	576	4,944			
Other expense (income), net	(234)	123	30		(81)	
Earnings (loss) before income tax expense (benefit)	2,205	(2,203)	9,811		9,813	
Income tax expense (benefit)	612	(666)	2,710		2,656	
Net earnings (loss) before equity in earnings of subsidiaries	1,593	(1,537)	7,101		7,157	
Equity in earnings of subsidiaries	5,564	4,341	145	(10,050)		
Net earnings	\$ 7,157	\$ 2,804	\$ 7,246	\$ (10,050)	\$ 7,157	

	Three Months Ended February 28, 2009 Non-					
	Parent	Guarantors	Guarantors	Eliminations	Consolidated	
Net sales	\$ 35,010	\$ 119,389	\$ 139,400	\$	\$ 293,799	
Cost of sales	13,450	86,538	99,303		199,291	
Gross profit	21,560	32,851	40,097		94,508	
Selling, administrative and engineering expenses	16,269	23,698	33,035		73,002	
Restructuring charges	293	1,604	1,142		3,039	
Amortization of intangible assets		3,491	1,492		4,983	
Operating profit	4,998	4,058	4,428		13,484	
Financing costs, net	9,565	145	194		9,904	
Intercompany expense (income), net	(1,385)	(2,579)	3,964			
Other expense (income), net	(613)	115	453		(45)	
Earnings (loss) from continuing operations before income tax						
expense (benefit)	(2,569)	6,377	(183)		3,625	
Income tax expense (benefit)	(42)	(935)	373		(604)	

Earnings (loss) from continuing operations before equity in earnings					
(loss) of subsidiaries	(2,527)	7,312	(556)		4,229
Equity in earnings (loss) of subsidiaries	5,771	(3,131)	56	(2,696)	
Earnings (loss) from continuing operations	3,244	4,181	(500)	(2,696)	4,229
Earnings (loss) from discontinued operations, net of taxes		390	(1,375)		(985)
Net earnings (loss)	\$ 3,244	\$ 4,571	\$ (1,875)	\$ (2,696)	\$ 3,244

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### CONDENSED CONSOLIDATING STATEMENTS OF EARNINGS

#### (In thousands)

	Six Months Ended February 28, 2010 Non-				
	Parent	Guarantors	Guarantors	Eliminations	Consolidated
Net sales	\$ 63,540	\$ 216,624	\$ 319,245	\$	\$ 599,409
Cost of products sold	19,217	159,909	211,963		391,089
Gross profit	44,323	56,715	107,282		208,320
Selling, administrative and engineering expenses	32,899	43,216	66,734		142,849
Restructuring charges	1,466	5,611	4,943		12,020
Amortization of intangible assets		7,213	3,616		10,829
Operating profit	9,958	675	31,989		42,622
Financing costs, net	16,293	2	40		16,335
Intercompany expense (income), net	(9,607)	(771)	10,378		
Other expense (income), net	(536)	59	700		223
Earnings before income tax expense	3,808	1,385	20,871		26,064
Income tax expense	1,607	128	5,320		7,055
Net earnings before equity in earnings of subsidiaries	2,201	1,257	15,551		19,009
Equity in earnings of subsidiaries	16,808	12,024	640	(29,472)	
Net earnings	\$ 19,009	\$ 13,281	\$ 16,191	\$ (29,472)	\$ 19,009

	Six Months Ended February 28, 2009 Non-					
	Parent	Guarantors	Guarantors	Eliminations	Consolidated	
Net sales	\$ 78,572	\$ 256,284	\$ 329,732	\$	\$ 664,588	
Cost of sales	28,285	184,192	227,378		439,855	
Gross profit	50,287	72,092	102,354		224,733	
Selling, administrative and engineering expenses	28,148	49,368	69,162		146,678	
Restructuring charges	293	2,053	1,367		3,713	
Impairment charge		23,774	2,779		26,553	
Amortization of intangible assets		6,903	2,311		9,214	
Operating profit (loss)	21,846	(10,006)	26,735		38,575	
Financing costs, net	21,586	143	410		22,139	
Intercompany expense (income), net	(7,202)	(285)	7,487			
Other expense (income), net	(427)	(387)	230		(584)	
Earnings (loss) from continuing operations before income tax						
expense (benefit)	7,889	(9,477)	18,608		17,020	

Income tax expense (benefit)	2,991	(7,742)	5,644		893
Earnings (loss) from continuing operations before equity in earnings					
(loss) of subsidiaries	4,898	(1,735)	12,964		16,127
Equity in earnings (loss) of subsidiaries	9,944	3,541	(2,890)	(10,595)	
Earnings from continuing operations	14,842	1,806	10,074	(10,595)	16,127
Earnings (loss) from discontinued operations, net of taxes		877	(2,162)		(1,285)
Net earnings	\$ 14,842	\$ 2,683	\$ 7,912	\$ (10,595)	\$ 14,842

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### CONDENSED CONSOLIDATING BALANCE SHEETS

#### (In thousands)

			010		
	Parent	Guarantors	Guarantors	Eliminations	Consolidated
ASSETS					
Current Assets					
Cash and cash equivalents	\$ 1,250		\$ 14,460	\$	\$ 15,710
Accounts receivable, net	14,621	64,935	121,321		200,877
Inventories, net	20,947	,	66,697		158,223
Deferred income taxes	20,793		(260)		20,533
Prepaid expenses and other current assets	3,834	4,021	8,014		15,869
Total Current Assets	61,445	139,535	210,232		411,212
Property, Plant & Equipment, net	5,868		67,507		114,010
Goodwill	68,969	418,719	213,748		701,436
Other Intangibles, net		249,276	83,362		332,638
Investment in Subsidiaries	1,557,412	287,991	122,689	(1,968,092)	
Intercompany Receivable	2,093,386	2,331,473	2,449,065	(6,873,924)	
Other Long-term Assets	10,167	23	775		10,965
Total Assets	\$ 3,797,247	\$ 3,467,652	\$ 3,147,378	\$ (8,842,016)	\$ 1,570,261
LIABILITIES & SHAREHOLDERS EQUITY					
Current Liabilities					
Short-term borrowings	\$	\$	\$ 159	\$	\$ 159
Trade accounts payable	14,886	31,217	72,259		118,362
Accrued compensation and benefits	11,692	6,930	17,388		36,010
Income taxes payable	20,348		2,040		22,388
Other current liabilities	20,345	19,197	29,893		69,435
Total Current Liabilities	67,271	57,344	121,739		246,354
Long-term Debt, less Current Maturities	392,952				392,952
Deferred Income Taxes	98,925		18,158		117,083
Pension and Post-retirement Benefit Liabilities	18,349	972	17,360		36,681
Other Long-term Liabilities	20,272	942	5,564		26,778
Intercompany Payable	2,449,065	2,093,386	2,331,473	(6,873,924)	
Shareholders Equity	750,413	, ,	653,084	(1,968,092)	750,413
Total Liabilities and Shareholders Equity	\$ 3,797,247	\$ 3,467,652	\$ 3,147,378	\$ (8,842,016)	\$ 1,570,261

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# CONDENSED CONSOLIDATING BALANCE SHEETS

#### (In thousands)

			August 31, 200 Non-			09		
	Paren	t	Guarantors	Guarantors		Eliminations	C	onsolidated
ASSETS								
Current Assets								
Cash and cash equivalents		26	\$	\$	11,259	\$	\$	11,385
Accounts receivable, net		233	7,049		148,238			155,520
Inventories, net	18,0		70,513		72,143			160,656
Deferred income taxes	21,8	391			(1,036)			20,855
Prepaid expenses and other current assets	4,1	40	2,763		8,343			15,246
Total Current Assets	44,3	390	80,325		238,947			363,662
Property, Plant & Equipment, net	6,8	329	47,488		74,801			129,118
Goodwill	68,9		416,785		225,768			711,522
Other Intangibles, net			256,494		93,755			350,249
Investment in Subsidiaries	1,551,8	352	287,991		122,569	(1,962,412)		
Intercompany Receivable	2,115,530		2,386,859	2	2,472,569	(6,974,958)		
Other Long-term Assets	13,0	)14	24		842			13,880
Total Assets	\$ 3,800,5	584	\$ 3,475,966	\$3	3,229,251	(8,937,370)	\$	1,568,431
LIABILITIES & SHAREHOLDERS EQUITY								
Current Liabilities		0.1	ф.	<b></b>	1 (72)	ф.	<b>•</b>	1.0.6.1
Short-term borrowings			\$	\$	1,673	\$	\$	4,964
Trade accounts payable	11,5		28,697		68,108			108,333
Accrued compensation and benefits		188	5,318		17,273			30,079
Income taxes payable Other current liabilities	15,0		20.211		4,887			20,578
Other current hadilities	20,0	012	20,311		30,157			71,140
Total Current Liabilities	58,0	570	54,326		122,098			235,094
Long-term Debt, less Current Maturities	400,	35						400,135
Deferred Income Taxes	80,9	972			36,363			117,335
Pension and Post-retirement Benefit Liabilities	19,0	)93	1,091		17,478			37,662
Other Long-term Liabilities	21,7	75	944		8,116			30,835
Intercompany Payable	2,472,5	569	2,115,530	2	2,386,859	(6,974,958)		
Shareholders Equity	747,	370	1,304,075		658,337	(1,962,412)		747,370
Total Liabilities and Shareholders Equity	\$ 3,800,5	584	\$ 3,475,966	\$3	3,229,251	\$ (8,937,370)	\$	1,568,431

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

#### (In thousands)

	Six Months Ended February 28, 2010 Non-							
	Parent	Guarantors	Guarantors	Eliminations	Consolidated			
Operating Activities								
Net cash provided by (used in) operating activities	\$ 30,226	\$ (37,071)	\$ 29,233	\$ (4,504)	\$ 17,884			
Investing Activities								
Proceeds from sale of property, plant and equipment	11	257	415		683			
Capital expenditures	(581)	(2,719)	(3,476)		(6,776)			
Proceeds from product line divestiture			7,516		7,516			
Changes in intercompany receivables/payables	(17,221)	46,037	(28,816)					
Business acquisitions, net of cash acquired.		(2,000)			(2,000)			
Cash provided by (used in) investing activities	(17,791)	41,575	(24,361)		(577)			
Financing Activities								
Net borrowings (repayment) on revolving credit facilities and								
short term borrowings	13,275		(1,514)		11,761			
Open market repurchases of 2% Convertible Notes	(22,894)				(22,894)			
Stock option exercises, related tax benefits and other	1,010				1,010			
Dividends paid	(2,702)	(4,504)		4,504	(2,702)			
Cash used in financing activities	(11,311)	(4,504)	(1,514)	4,504	(12,825)			
Effect of exchange rate changes on cash			(157)		(157)			
Net increase in cash and cash equivalents	1,124		3,201		4,325			
Cash and cash equivalents - beginning of period	126		11,259		11,385			
Cash and cash equivalents - end of period	\$ 1,250	\$	\$ 14,460	\$	\$ 15,710			

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

#### (In thousands)

	Six Months Ended February 28, 2009 Non-								
	Parent	Guarantors	Guarantors	Eliminations	Consolidated				
Operating Activities									
Net cash provided by (used) in operating activities	\$ 89,001	\$ (3,298)	\$ (45,607)	\$ (6,477)	\$ 33,619				
Investing Activities									
Proceeds from sale of property, plant & equipment		129	161		290				
Capital expenditures	(86)	(2,650)	(9,771)		(12,507)				
Changes in intercompany receivable/payable	(18,397)	11,894	6,503						
Business acquisitions, net of cash acquired	(234,600)	434	(1,706)		(235,872)				
Cash provided by (used in) investing activities	(253,083)	9,807	(4,813)		(248,089)				
Financing Activities									
Net borrowings on revolving credit facility and short-term									
borrowings	165,658		2,551		168,209				
Proceeds from term loan	115,000				115,000				
Principal repayments on term loans	(155,000)				(155,000)				
Debt issuance costs	(5,333)				(5,333)				
Dividends paid	(2,251)	(6,477)		6,477	(2,251)				
Stock option excercises, related tax benefits and other	2,876				2,876				
Cash provided by (used in) financing activities	120,950	(6,477)	2,551	6,477	123,501				
Effect of exchange rate changes on cash			(9,251)		(9,251)				
Net increase (decrease) in cash and cash equivalents	(43,132)	32	(57,120)		(100, 220)				
Cash and cash equivalents - beginning of period	43,132	213	79,204		122,549				
Cash and cash equivalents - end of period	\$	\$ 245	\$ 22,084	\$	\$ 22,329				

#### Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations

We are a diversified global manufacturer of a broad range of industrial products and systems, organized into four reportable segments, Industrial, Energy, Electrical and Engineered Solutions. The Industrial segment is primarily involved in the design, manufacture and distribution of branded hydraulic and mechanical tools to the maintenance, industrial, infrastructure and production automation markets. The Energy segment provides joint integrity products and services, as well as umbilical, rope and cable solutions to the global oil & gas, power generation and energy markets. The Electrical segment is primarily involved in the design, manufacture and distribution of a broad range of electrical products to the retail DIY, wholesale, OEM, utility and harsh environment markets. The Engineered Solutions segment provides highly engineered position and motion control systems to OEMs in various vehicle and markets, as well as a variety other industrial products.

Our long-term goal is to grow annual diluted earnings per share (EPS), excluding unusual or non-recurring items, faster than most multi-industry peers. We intend to leverage our leading market positions to generate annual internal sales growth that exceeds the annual growth rates of the gross domestic product in the geographic regions in which we operate. In addition to internal sales growth, we are focused on acquiring complementary businesses (tuck-in acquisitions). Following an acquisition, we seek to drive cost reductions, develop additional cross-selling opportunities and deepen customer relationships. We also focus on profit margin expansion and cash flow generation to achieve our EPS growth goal. Our LEAD (Lean Enterprise Across Disciplines) process utilizes various continuous improvement techniques to drive out costs and improve efficiencies across all locations and functions worldwide, thereby expanding profit margins. Strong cash flow generation is achieved by maximizing returns on assets and minimizing primary working capital needs. The cash flow that results from efficient asset management and improved profitability is used to reduce debt and fund additional acquisitions and internal growth opportunities.

The comparability of operating results for the three and six months ended February 28, 2010 to the prior year are impacted by acquisitions, including the acquisition of the Cortland Companies (Cortland Cable Company and Sanlo Inc.) on September 26, 2008. The operating results of acquired businesses are included in our consolidated results only since their respective acquisition date.

Foreign currency translation rates can also influence our results since approximately half of our sales are denominated in currencies other than the U.S. dollar. The year-over-year weakening of the U.S. dollar in the first half of fiscal 2010, despite the recent dollar strengthening, has favorably impacted our operating results due to the translation of non-U.S. dollar denominated results. In addition, our financial results have been and will continue to be impacted by the economic conditions that exist in the end markets we serve.

#### **Results of Operations**

The global economic environment has been challenging for many of our competitors, customers and suppliers and has had a significant impact on our operations. Most of our businesses and end markets experienced the impact of the economic downturn starting during the second quarter of fiscal 2009. In response to this slowdown in business, we took actions to address our cost structure, including workforce reductions, consolidation of facilities and the centralization of certain selling and administrative functions. Now that we have anniversaried the start of the economic downturn, we expect sales and profitability comparisons during the remainder of fiscal 2010 to be favorable, especially after considering the benefits of our completed restructuring actions. Results of operations for the second quarter of fiscal 2010 reflected continued positive sequential sales trends from the first fiscal quarter, as well as significant improvements in operating margins as more of our restructuring projects were completed. The following is a summary of the key developments and trends in each of our segments:

Industrial Segment: Despite the second quarter being our seasonally weakest quarter for the Industrial segment, core sales trends improved sequentially from the first quarter of fiscal 2010 due to improving demand across all geographic regions and recession-impacted prior year comparables. This segment continues to focus on driving sales growth through the introduction of new products, market shares gains and further penetration into emerging markets and geographies. Excluding restructuring costs, Industrial segment operating profit margins improved sequentially from the first quarter and were higher than the comparable prior year period as a result of a reduced cost structure reflecting overall reductions in discretionary spending as well as the benefits of restructuring activities. Excluding the impact of acquisitions and foreign currency rate changes, we expect growth in year-over-year sales ( core sales ) and profit margins in the Industrial segment during the remainder of fiscal 2010.

Energy Segment: Being a later cycle business, our Energy segment was the last of our four segments to be impacted by the global recession, and showed core sales growth for the first three quarters of fiscal 2009. However, since then it has reported core sales declines. Similar to other energy service providers, sales trends continue to be negatively impacted by the deferral of maintenance and capital spending activities by our customers, especially those in the refining business. In response to the reduced sales and profitability levels over the past three quarters, we initiated several restructuring actions to centralize certain selling and administrative functions and rationalize manufacturing operations within this segment. We expect the Energy segment year-over-year core sales trend to improve sequentially during the remainder of fiscal 2010 based on increased quoting activity.

Electrical Segment: During the second quarter of fiscal 2010, the Electrical segment year-over-year core sales trend improved sequentially from the first quarter, but was still negatively impacted by continued weakness in the European electrical and global construction markets. In response to last year s slow-down, this segment completed various actions to address its cost structure including reductions in workforce, consolidation of facilities and management, as well as product sourcing initiatives. The significant year-over-year and sequential improvement in operating profit in the second quarter is directly attributable to these restructuring actions. We expect to see continued year-over-year profit margin growth throughout the balance of the fiscal year as we complete the remaining restructuring projects.

Engineered Solutions Segment: Engineered Solutions segment core sales growth was positive in the second quarter of fiscal 2010, which represented this segment s first core sales growth quarter in nearly two years. This improvement results from strong demand from vehicle OEMs (truck, auto and specialty) and the prior year period including comparatively lower sales volumes due to significant inventory destocking by OEMs. A reduced cost structure from previously completed restructuring actions and the additional sales volumes (improved absorption of manufacturing costs) resulted in incremental operating margins and higher profits during the second quarter. During the remainder of fiscal 2010 we will continue to pursue sales growth opportunities in other served markets and expect to see the positive core sales and operating profit trends, relative to the prior year.

The following table sets forth our results of operations, for the three and six months ended February 28, 2010 and 2009 (in millions):

	Three Months Ended February 28, 2010 2009			Ionths End 010	led February 28, 2009		
Net sales	\$	294	\$	294	\$ 599	\$	665
Cost of products sold		193		199	391		440
Gross profit		101		95	208		225
Selling, administrative and engineering expenses		70		74	142		146
Restructuring charges		8		3	12		4
Impairment charge							27
Amortization of intangible assets		5		5	11		9
Operating profit		18		13	43		39
Financing costs, net		8		10	17		22
Earnings from continuing operations before income tax expense							
(benefit)		10		3	26		17
Income tax expense (benefit)		3		(1)	7		1
Earnings from continuing operations	\$	7	\$	4	\$ 19	\$	16

Consolidated net sales were \$294 million for both the three months ended February 28, 2010 and 2009. Excluding the \$2 million year-over-year change in sales from acquisition/divestiture activities and the \$12 million favorable impact of foreign currency exchange rate changes, fiscal 2010 second quarter consolidated core sales decreased 3% compared to the prior year. Sequentially, this core sales trend improved significantly from the 20% decline in the first quarter of fiscal 2010. Fiscal 2010 year-to-date sales decreased by \$66 million, or 10%, to \$599 million for the six months ended February 28, 2010 from \$665 million in the prior year period. Excluding the \$6 million year-over-year change in sales from acquisition/divestiture activities and the \$22 million favorable impact of foreign currency exchange rate changes, core sales for the six months ended February 28, 2010 decreased 13% compared to the prior year period. Most end markets we serve were not significantly impacted by the weakening global economic environment until the second quarter of fiscal 2009, and therefore six month year-over-year comparisons are unfavorable. The changes in sales at the segment level are discussed in further detail below.

Operating profit for the three months ended February 28, 2010 was \$18 million, compared to \$13 million in the prior year period. Second quarter operating profit included \$9 million and \$3 million of restructuring costs in 2010 and 2009, respectively. This year-over-year improvement in operating profit was mainly driven by the Electrical and Engineered Solutions segments, which benefited from increased production levels and a substantially improved cost structure. Operating profit for the six months ended February 28, 2010 was \$43 million, compared with \$39 million in the prior year period. Operating profit for the six months ended February 28, 2010 included increased incentive compensation costs and \$13 million of restructuring costs. The operating profit in the comparable prior year period included \$4 million of restructuring costs and a non-cash impairment charge of \$27 million related to the RV business. Refer to Note 4, Restructuring and Note 5, Impairment Charge for additional details. The comparability of operating profit between periods was also impacted by production levels, cost savings from restructuring actions, acquisition/divestiture activities and the impact of foreign currency exchange rate changes. Operating profit margins (excluding restructuring and impairment charges) improved significantly during the three and six months ended February 28, 2010, and expanded sequentially in three of our four segments during the second quarter as we realized the benefits from completed restructuring initiatives. The changes in operating profit at the segment level are discussed in further detail below.

#### Segment Results

#### Net Sales (in millions)

	Months Eı 010	nded February 28, 2009		Six Months End 2010		uary 28, 2009
Industrial	\$ 69	\$	72	\$	135	\$ 162
Energy	54		59		118	134
Electrical	82		90		168	193
Engineered Solutions	89		73		178	176
	\$ 294	\$	294	\$	599	\$ 665

#### Industrial Segment

Second quarter Industrial segment net sales decreased by \$3 million, or 3%, from \$72 million in 2009 to \$69 million in 2010. During the first half of fiscal 2010, Industrial segment net sales decreased by \$27 million, or 17%, to \$135 million. Foreign currency rate changes favorably impacted sales comparisons for the three and six months ended February 28, 2010 by \$3 million and \$6 million, respectively, due to the weakening U.S. dollar. Excluding foreign currency rate changes, core sales declined 7% and 20%, respectively, for the three and six months ended February 28, 2010. Sequentially, sales levels and the core sales trend improved during the seasonally weak second quarter of fiscal 2010. This was primarily the result of increasing worldwide demand and comparatively lower sales levels in the prior year period (due to the impact of the global economic recession in fiscal 2009).

#### Energy Segment

Energy segment second quarter net sales decreased by \$5 million, or 10%, from \$59 million in 2009 to \$54 million in 2010. During the six months ended February 28, 2010 Energy segment net sales declined \$16 million, or 12%, from the prior year to \$118 million. Excluding acquisitions and foreign currency rate changes (which favorably impacted sales comparisons for the three and

six months ended February 28, 2010 by \$3 million), core sales decreased 14% and 11%, respectively for the three and six months ended February 28, 2010 versus the prior year. This decline reflects the continued deferral of maintenance activities at certain existing oil & gas installations (especially in mature refinery markets), lower capital project based revenue and weakness in exploration related markets.

#### Electrical Segment

Electrical segment second quarter net sales decreased by \$8 million, or 9%, from \$90 million in the prior year to \$82 million in 2010. During the six months ended February 28, 2010, Electrical segment net sales decreased by \$25 million, or 13%, to \$168 million. Foreign currency rate changes favorably impacted sales comparisons for the three and six months ended February 28, 2010 by \$3 million and \$6 million, respectively. Excluding foreign currency rate changes and sales from the European Electrical product line divestiture, core sales declined 9% and 14% for the three and six months ended February 28, 2010 compared to the prior year. This reflected lower demand across all end markets, especially in European DIY, commercial construction and utility markets. However, the core sales trend improved sequentially in the second quarter of fiscal 2010 due to increased demand in the North American DIY and marine markets.

#### Engineered Solutions Segment

Engineered Solutions segment second quarter net sales increased by \$16 million, or 23%, from \$73 million in 2009 to \$89 million in 2010. Excluding the \$2 million favorable impact of foreign currency rate changes, core sales grew 16% in the second quarter due to strong demand in the Vehicle Systems product line (new platforms and additional market share) and the impact of prior year inventory destocking by OEMs. During the six months ended February 28, 2010, Engineered Solutions segment net sales increased by \$2 million, to \$178 million. Excluding the \$6 million favorable impact of foreign currency rate changes and acquisition sales, core sales decreased 5% for the six months ended February 28, 2010, reflecting weaker end market demand and vehicle OEM inventory destocking.

#### **Operating Profit (in millions)**

	Months H )10	Ended Feb	ruary 28, 2009	lonths Ei )10	nded Febru 2(	ary 28, 009
Industrial	\$ 11	\$	15	\$ 25	\$	42
Energy	4		6	15		22
Electrical	5		1	5		7
Engineered Solutions	4		(4)	9		(23)
General Corporate	(6)		(5)	(11)		(9)
	\$ 18	\$	13	\$ 43	\$	39

#### Industrial Segment

Industrial segment operating profit decreased by \$4 million, or 30%, to \$11 million for the three months ended February 28, 2010 from \$15 million in the prior year period. For the six months ended February 28, 2010, Industrial segment operating profit decreased by \$17 million, or 41%, to \$25 million. The decline in operating profit is primarily due to lower sales levels, increased restructuring costs and higher incentive compensation costs. Results for the Industrial segment included \$5 million of restructuring costs for the three and six months ended February 28, 2010, compared to less than \$1 million in the comparable prior year periods. Excluding restructuring costs, quarterly operating profit margins improved on both a sequential and year-over-year basis as a result of a lower cost structure and restructuring related savings.

#### Energy Segment

Energy segment second quarter operating profit decreased by \$2 million, or 34%, from \$6 million in the prior year to \$4 million in 2010. For the six months ended February 28, 2010, Energy segment operating profit decreased by \$7 million, or 29%, to \$15 million. Operating profits decreased during the three and six months ended February 28, 2010 due to lower sales volumes, a \$2 million increase in restructuring costs, increased incentive compensation costs and unfavorable acquisition mix, all of which, were partially offset by the favorable impact of foreign currency rate changes.

#### Electrical Segment

Despite lower sales levels, Electrical segment operating profit increased to \$5 million for the second quarter of fiscal 2010, compared to \$1 million in the prior year period. The increase in operating profit is the result of restructuring related cost savings which drove increased profit margins, favorable foreign currency rate changes and a \$1 million decrease in restructuring costs. Second quarter operating profit margin (excluding restructuring costs) reached its highest level in the trailing twelve months as we realized the benefits of facility consolidations, reduced headcount and the movement of production and product sourcing to low cost countries. For the six months ended February 28, 2010, Electrical segment operating profit decreased by \$2 million, or 28%, to \$5 million. The decline in operating profit was primarily due to \$2 million of incremental restructuring costs, increased incentive compensation costs and lower sales volumes.

#### Engineered Solutions Segment

Engineered Solutions segment operating profit improved during both the three and six months ended February 28, 2010 due to increased sales (especially in the vehicle systems product line) and production levels, favorable product mix, acquisition results, the benefits of completed restructuring activities and the favorable impact of foreign currency rate changes, which were partially offset by increased incentive compensation expense. Significant expansion in year-over-year second quarter operating profit margin (excluding restructuring costs) highlights the benefits from completed cost reduction and restructuring actions and increased production levels (absorbed of fixed manufacturing costs). Operating profit comparisons were also impacted by an incremental \$1 million of restructuring costs in the three and six months ended February 28, 2010, relative to the prior year, and the \$27 million impairment charge related to the RV business that was recognized in the first quarter of fiscal 2009.

#### General Corporate

General corporate expenses increased \$1 million to \$6 million for the three months ended February 28, 2010 due to increased incentive compensation costs, offset by the benefits of cost reduction efforts. For the six months ended February 28, 2010, general corporate expenses increased by \$2 million, or 35%, to \$11 million. This increase resulted from higher annual incentive compensation costs and the prior year period including the benefit from a \$2 million reduction in the Company s long-term incentive plan liability (based on a decline in the related valuation, given our lower stock price).

#### **Restructuring Charges**

Total restructuring costs (including those reported in Cost of Products Sold) were \$9 million and \$13 million for the three and six months ended February 28, 2010, respectively and \$3 million and \$4 million for the comparable prior year periods. We expect to incur approximately \$5 million of restructuring costs during the remainder of fiscal 2010 as all restructuring actions are completed. We believe that our restructuring activities and will better align our resources with strategic growth opportunities, optimize existing manufacturing capabilities, improve our overall cost structure and deliver increased free cash flow and profitability. See Note 4, Restructuring in the Notes to the Condensed Consolidated Financial Statements for further discussion.

#### Impairment Charge

Significant adverse developments in the RV market during the first quarter of fiscal 2009, including sharply lower wholesale motorhome shipments by OEM s, decreased consumer confidence and the lack of financing available to RV dealers and retail customers negatively impacted the financial results our RV business. As a result, during the first quarter of fiscal 2009, we recognized a \$27 million non-cash impairment charge related to the goodwill and long-lived assets of the RV business. See Note 5, Impairment Charge in the Notes to the Condensed Consolidated Financial Statements for further discussion on the impairments.

#### Financing Costs, net

All debt is considered to be for general corporate purposes and therefore financing costs have not been allocated to our reportable segments. The \$5 million year-over-year decrease in financing costs for the six months ended February 28, 2010 reflects substantially lower average debt levels and reduced interest rates on variable rate debt.

#### Income Tax Expense

Our effective income tax rate was 27.1% for both the three and six months ended February 28, 2010, compared to (16.7%) and 5.2% for the three and six months ended February 28, 2009. The increase in the effective tax rate for the six months ended February 28, 2010 relative to the prior year, is primarily due to the prior year tax benefit on the impairment charge (Note 5, Impairment Charge ) being recognized at a tax rate which is much higher than the consolidated global effective tax rate.

#### Cash Flows

The following table summarizes the cash flows from operating, investing and financing activities for the comparative six months periods ended February 28, (in millions):

	2010	2009
Net cash provided by operating activities	\$ 18	\$ 34
Net cash used in investing activities	(1)	(248)
Net cash (used in) provided by financing activities	(13)	123
Effect of exchange rates on cash		(9)
Net increase (decrease) in cash and cash equivalents	\$4	\$ (100)

Cash flows from operating activities during the first half of fiscal 2010 were \$18 million. Excluding the \$37 million negative impact on working capital due to the accounts receivable securitization program expiration, net cash provided by operating activities increased relative to the prior year as a result of effective working capital management and the receipt of income tax refunds. These operating cash flows, borrowings under the Senior Credit Facility and the \$8 million proceeds from divestiture activities funded \$7 million of capital expenditures and significant restructuring activities.

In the first half of fiscal 2009 we utilized existing cash and borrowings under our Senior Credit Facility to complete the strategic acquisition of Cortland for \$231 million. Despite difficult business conditions during this period, we generated \$34 million of cash from operating activities, reflecting cash earnings and the benefit of reduced accounts receivable and inventory levels. These working capital improvements were partially offset by a reduction in accounts payable, due to lower purchasing levels, and the payment of the prior year annual incentive compensation amounts.

#### Primary Working Capital Management

The Company uses primary working capital as a percentage of sales (PWC%) as a key indicator of working capital management. We define this metric as the sum of net accounts receivable, outstanding balances on the accounts receivable securitization facility, and net inventory less accounts payable, divided by the past three months sales annualized. The following table shows the components of the metric (in millions):

	ruary 28, 2010	PWC%	uary 28, 2009	PWC%
Accounts receivable, net	\$ 201		\$ 167	
Accounts receivable securitization			42	
Total accounts receivable	201	17%	209	17%
Inventory, net	158	13%	206	17%
Accounts payable	(118)	(10)%	(110)	(9)%
Net primary working capital	\$ 241	20%	\$ 305	25%

Our net primary working capital percentage decreased year-over-year from 25% to 20%, primarily as a result of inventory reductions over the past year.

#### Liquidity

The Senior Credit Facility, which matures on November 10, 2011, consists of a \$400 million revolving credit facility, is secured by substantially all of our domestic personal property assets and bears interest of LIBOR plus 3.50%. The two financial covenants included in the Senior Credit Facility agreement are a maximum leverage ratio (4.5:1 at February 28, 2010, and stepping back quarterly to 3.5:1 by November 30, 2010) and a minimum fixed charge coverage ratio of 1.65:1. We were in compliance with all debt covenants at February 28, 2010.

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Holder s of our 2% Convertible Notes have the option to require us to repurchase, for cash, all or a portion of the 2% Convertible Notes on November 15, 2010, November 15, 2013 and November 15, 2018 at a repurchase price equal to 100% of the principal amount of the notes, plus accrued interest. If certain conditions are met, holders may also convert the 2% Convertible Notes into shares of our common stock prior to the November 2023 maturity date. In addition, we may redeem all or part of the 2% Convertible Notes on or after November 20, 2010 at a cash redemption price equal to 100% of the principal amount, plus accrued

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interest. We intend to fund potential repurchases of 2% Convertible Notes through availability under the Senior Credit Facility. In the fourth quarter of fiscal 2009 we repurchased on the open market \$9 million of 2% Convertible Notes and during the first quarter of fiscal 2010, we repurchased an additional \$23 million of 2% Convertible Notes. See Note 9, Debt in the Notes to the condensed consolidated financial statements for further discussion of the repurchases.

At February 28, 2010, we had \$16 million of cash and cash equivalents and \$356 million of available liquidity under our Senior Credit Facility. We believe that the availability under the Senior Credit Facility, combined with our existing cash on hand and funds generated from operations, will be adequate to meet operating, debt service, acquisition funding and capital expenditure requirements for the foreseeable future.

#### **Commitments and Contingencies**

We lease certain facilities, computers, equipment and vehicles under various operating lease agreements, generally over periods from one to twenty years. Under most arrangements, we pay the property taxes, insurance, maintenance and expenses related to the leased property. Many of the leases include provisions that enable us to renew the lease based upon fair value rental rates on the date of expiration of the initial lease.

In the normal course of business we have entered into certain real estate and equipment leases or have guaranteed such leases on behalf of our subsidiaries. In conjunction with the spin-off of a former subsidiary in fiscal 2000, we assigned our rights in the leases used by the former subsidiary, but were not released as a responsible party from all such leases by the lessors. All of these businesses were subsequently sold. We remain contingently liable for those leases if any of these businesses are unable to fulfill their obligations thereunder. The discounted present value of future minimum lease payments for these leases was \$4 million at February 28, 2010.

We have outstanding letters of credit of \$10 million and \$9 million at February 28, 2010 and August 31, 2009, respectively, the majority of which secure self-insured workers compensation liabilities.

#### **Off-Balance Sheet Arrangements**

As discussed in Note 7, Accounts Receivable Securitization in the Notes to the condensed consolidated financial statements, we were a party to an accounts receivable securitization arrangement whereby we sold certain trade receivables to a wholly owned bankruptcy-remote special purpose subsidiary, which in turn, sold participating interests in the receivables to a third party financial institution. We did not renew the accounts receivable securitization program on its September 9, 2009 maturity date and, as a result, utilized availability under the Senior Credit Facility to fund the corresponding \$37 million increase in accounts receivable.

#### **Contractual Obligations**

Our contractual obligations are discussed in Part 1, Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations under the heading Contractual Obligations in our Annual Report on Form 10-K for the year ended August 31, 2009, and, as of February 28, 2010, have not materially changed since that report was filed.

#### Item 3 Quantitative and Qualitative Disclosures about Market Risk

There has been no significant change in our exposure to market risk during the six months ended February 28, 2010. For a discussion of our exposure to market risk, refer to Item 7A, Quantitative and Qualitative Disclosures about Market Risk, contained in our Annual Report on Form 10-K for the fiscal year ended August 31, 2009.

#### Item 4 Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures.**

Under the supervision and with the participation of our senior management, including our chief executive officer and chief financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act ), as of the end of the period covered by this quarterly report (the Evaluation Date ). Based on this evaluation, our chief executive officer and chief financial officer concluded as of the Evaluation Date that our disclosure controls and procedures were effective such that the information relating to the Company, including consolidated subsidiaries, required to be disclosed in our Securities and Exchange Commission (SEC) reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to the Company s management,

including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

#### Changes in Internal Control Over Financial Reporting.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). There have been no changes in our internal control over financial reporting that occurred during the quarter ended February 28, 2010 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

Items 1, 1A, 2, 3, and 5 are not applicable and have been omitted.

#### Item 4 Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders ( Annual Meeting ) was held on January 12, 2010 to elect a board of nine directors. Each director nominee was elected. The number of votes for each nominee is set forth below:

	Shares Voted	Shares Withheld
Robert C. Arzbaecher	59,779,276	1,917,315
Gurminder S. Bedi	60,240,117	1,456,474
Gustav H.P. Boel	60,231,979	1,464,612
Thomas J. Fischer	56,370,713	5,325,878
William K. Hall	57,965,959	3,730,632
R. Alan Hunter, Jr.	58,106,728	3,589,863
Robert A. Peterson	58,125,343	3,571,248
Holly A. Van Deursen	59,931,357	1,765,234
Dennis K. Williams	60,240,990	1,455,601

At the Annual Meeting, the shareholders also approved the following proposals by the vote set forth below:

	For	Against	Abstain	Non-Vote
Amendment to the Actuant Corporation 2009 Omnibus Incentive Plan to increase the number of				
shares of Class A common stock issuable under the Plan	55,325,635	5,828,194	542,762	2,958,144
Adoption of the Actuant Corporation 2010 Employee Stock Purchase Plan	60,915,163	719,344	62,084	2,958,144
Amendment to the Company's Restated Articles of Incorporation to increase the number of				
authorized shares of Class A common stock by 84 million shares to 168 million shares	59,862,027	4,729,937	62,770	
Item 6 Exhibits				

#### (a) Exhibits

See Index to Exhibits on page 29, which is incorporated herein by reference.

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ACTUANT CORPORATION (Registrant)

Date: April 8, 2010

By:

/s/ ANDREW G. LAMPEREUR Andrew G. Lampereur Executive Vice President and Chief Financial Officer (Principal Financial Officer)

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## ACTUANT CORPORATION

## (the Registrant )

## (Commission File No. 1-11288)

## **QUARTERLY REPORT ON FORM 10-Q**

## FOR THE QUARTER ENDED February 28, 2010

## INDEX TO EXHIBITS

Incorporated
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#### Herein

		By Reference	
Exhibit	Description	То	Filed Herewith
3.1	Articles of Amendment to the Amended and Restated Articles of Incorporation	Exhibit 3.1 to the Registrant s Form 8-K filed on January 14, 2010	
10.1	Second Amended and Restated Credit Agreement dated November 10, 2008 among Actuant Corporation, the Lenders party thereto and JPMorgan Chase Bank, N.A. as the agent.		X
10.2	Actuant Corporation 2009 Omnibus Incentive Plan (conformed through the first amendment)	Exhibit 99.1 to the Registrant s Form 8-K filed on January 14, 2010	
10.3	Actuant Corporation 2010 Employee Stock Purchase Plan	Exhibit B to the Registrant s Definitive Proxy Statement filed on December 4, 2009	
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002		х
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002		х
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002		х
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002		х