FIRST HORIZON NATIONAL CORP Form 10-Q November 08, 2012 Table of Contents

### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

or

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number 001-15185

to

# **First Horizon National Corporation**

(Exact name of registrant as specified in its charter)

Large accelerated filer x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes x No

Class Common Stock, \$.625 par value

Non-accelerated filer " (Do not check if a smaller reporting company)

Outstanding on September 30, 2012 247,133,973

Accelerated filer

Smaller reporting company

File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data

for such shorter period that the registrant was required to submit and post such files). x Yes " No

company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting

of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act

(Former name, former address and former fiscal year, if changed since last report)

(Address of principal executive office) (Registrant s telephone number, including area code) (901) 523-4444

TN (State or other jurisdiction

incorporation of organization)

**165 MADISON AVENUE** 

**MEMPHIS, TENNESSEE** 

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62-0803242 (IRS Employer

**Identification No.)** 

38103 (Zip Code)

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#### PART I.

#### FINANCIAL INFORMATION

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#### CONSOLIDATED CONDENSED STATEMENTS OF CONDITION

		orizon National Com mber 30	rporation December 31
(Dollars in thousands, except restricted and share amounts)(Unaudited) Assets:	2012	2011	2011
Cash and due from banks (Restricted - \$.6 million on September 30, 2012; \$4.7 million on			
September 30, 2011; and \$4.9 million on December 31, 2011)	\$ 355,978	\$ 339,895	\$ 384,667
Federal funds sold and securities purchased under agreements to resell	529,688	719,400	443,588
Total cash and cash equivalents (Restricted - \$.6 million on September 30, 2012; \$4.7 million on September 30, 2011; and \$4.9 million on December 31, 2011)	885,666	1,059,295	828,255
Interest-bearing cash	440,916	358,537	452,856
Trading securities	1,204,366	1,227,197	988,217
Loans held-for-sale	410,550	386,147	413,897
Securities available-for-sale (Note 3)	3,123,629	3,327,846	3,066,272
Loans, net of unearned income (Restricted - \$.1 billion on September 30, 2012; \$.7 billion on September 30, 2011; and \$.6 billion on December 31, 2011) (Note 4)	16,523,783	16,241,402	16,397,127
Less: Allowance for loan losses (Restricted - \$4.4 million on September 30, 2012; \$32.4 million on September 30, 2011; and \$31.8 million on December 31, 2011) (Note 4)	281,744	449,645	384,351
Total net loans (Restricted - \$.1 billion on September 30, 2012; \$.6 billion on September 30, 2011; and \$.6 billion on December 31, 2011)	16,242,039	15,791,757	16,012,776
Mortgage servicing rights (Note 5)	120,537	150,803	144,069
Goodwill (Note 6)	134,242	133,659	133,659
Other intangible assets, net (Note 6)	23,679	27,243	26,243
Capital markets receivables	791,190	521,198	164,987
Premises and equipment, net	305,346	326,667	321,253
Real estate acquired by foreclosure	70,779	91,492	85,244
Other assets (Restricted - \$1.9 million on September 30, 2012; \$13.6 million on September 30, 2011; and \$13.4 million on December 31, 2011)	1,986,891	2,169,628	2,151,656
Total assets (Restricted - \$.1 billion on September 30, 2012; \$.7 billion on September 30, 2011; and \$.6 billion on December 31, 2011)	\$ 25,739,830	\$ 25,571,469	\$ 24,789,384
Liabilities and equity:			
Deposits:	<b>.</b>	<b>1</b>	
Savings	\$ 6,608,534	\$ 6,467,377	\$ 6,624,405
Time deposits	1,063,380	1,210,661	1,173,375
Other interest-bearing deposits	3,468,367	3,096,621	3,193,697
Certificates of deposit \$100,000 and more	518,717	511,221	608,518
Interest-bearing	11,658,998	11,285,880	11,599,995
Noninterest-bearing	4,569,113	4,412,375	4,613,014
Total deposits	16,228,111	15,698,255	16,213,009
Federal funds purchased and securities sold under agreements to repurchase	1,794,176	2,101,953	1,887,052
Trading liabilities	516,970	471,120	347,285
Other short-term borrowings	856,958	621,998	172,550
Term borrowings (Restricted - \$.1 billion on September 30, 2012; \$.7 billion on			, ,
September 30, 2011; and \$.6 billion on December 31, 2011)	2,263,238	2,509,804	2,481,660

Capital markets payables	574,201	509,164	164,708
Other liabilities (Restricted - \$- on September 30, 2012; \$.1 million on September 30, 2011			
and December 31, 2011)	974,288	915,945	838,483
Total liabilities (Restricted - \$.1 billion on September 30, 2012; \$.7 billion on September 30,			
2011; and \$.6 billion on December 31, 2011)	23,207,942	22,828,239	22,104,747
			22,101,717
Faultz			
Equity:			
First Horizon National Corporation Shareholders Equity:			
Common stock - \$.625 par value (shares authorized - 400,000,000; shares issued -			
247,133,973 on September 30, 2012; 263,619,040 on September 30, 2011; and 257,468,092			
on December 31, 2011)	154,459	164,762	160,918
Capital surplus	1,517,488	1,641,878	1,601,346
Undivided profits	681,460	724,977	757,364
Accumulated other comprehensive loss, net	(116,684)	(83,552)	(130,156)
Total First Horizon National Corporation Shareholders Equity	2,236,723	2,448,065	2,389,472
Total Thist Holizon National Corporation Shareholders Equity	2,250,725	2,440,005	2,309,472
		205.175	005 1 65
Noncontrolling interest	295,165	295,165	295,165
Total equity	2,531,888	2,743,230	2,684,637
Total liabilities and equity	\$ 25,739,830	\$ 25,571,469	\$ 24,789,384
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See accompanying notes to consolidated condensed financial statements.

#### CONSOLIDATED CONDENSED STATEMENTS OF INCOME

	First Horizon National Corporation				ion		
		Three Months Ended			Nine Months Ended		
		September 30			ber 30		
(Dollars and shares in thousands except per share data)(Unaudited)	2012	2011		2012	2011		
Interest income:							
Interest and fees on loans	\$ 163,813	\$ 162,340	\$	486,507	\$ 486,771		
Interest on investment securities	24,136	30,007		76,413	90,449		
Interest on loans held-for-sale	3,808	5,126		11,174	12,050		
Interest on trading securities	8,392	10,765		27,450	32,834		
Interest on other earning assets	367	122		1,210	618		
Total interest income	200,516	208,360		602,754	622,722		
Interest expense:							
Interest on deposits:							
Savings	4,764	6,773		15,127	21,042		
Time deposits	5,169	7,096		16,626	22,911		
Other interest-bearing deposits	1,455	1,650		4,628	4,841		
Certificates of deposit \$100,000 and more	1,975	2,328		6,586	7,650		
Interest on trading liabilities	2,556	3,703		7,914	11,595		
Interest on short-term borrowings	1,443	1,389		3,958	4,397		
Interest on term borrowings	9,689	9,081		29,846	28,331		
	- ,	,,					
Total interest expense	27,051	32,020		84,685	100,767		
Net interest income	173,465	176,340		518,069	521,955		
Provision for loan losses	40,000	32,000		63,000	34,000		
	,	,		· ·	, i		
Net interest income after provision for loan losses	133,465	144,340		455,069	487,955		
Noninterest income:							
Capital markets	80,773	99,557		262,429	267,535		
Deposit transactions and cash management	30,352	35,701		89,216	102,706		
Mortgage banking	10,373	12,751		43,603	72,578		
Brokerage management fees and commissions	8,699	9,576		25,954	25,393		
Trust services and investment management	6,055	6,086		18,340	19,130		
Insurance commissions	946	739		2,344	2,192		
Debt securities gains/(losses), net	,	,		328	772		
Equity securities gains/(losses), net		35,162		5,065	35,189		
Gain on divestiture		,		200	,,		
All other income and commissions (Note 7)	26,340	21,315		77,407	79,321		
Total noninterest income	163,538	220,887		524,886	604,816		
Adjusted gross income after provision for loan losses	297,003	365,227		979,955	1,092,771		
Noninterest sympose							
Noninterest expense:	152.070	152 540		479,044	461 212		
Employee compensation, incentives, and benefits	153,970	153,540 52,791		479,044 299,256	461,212		
Repurchase and foreclosure provision Occupancy	13,059	52,791		36,664	114,557 41,445		
Legal and professional fees	13,059	13,523		30,004 26,779	56,935		
Computer software	10,260	8,689		29,685	25,149		
Computer software	10,200	0,009		29,005	23,149		

Contract employment and outsourcing	10,187	14,352	32,146	29,382
Operations services	8,702	14,352	27,306	39,746
Equipment rentals, depreciation, and maintenance	7,931	8,795	23,336	25,166
FDIC premium expense	7,532	5,904	20,669	22,798
Communications and courier	4,722	4,428	13,705	14,716
Foreclosed real estate	2,968	4,691	9,046	17,283
Amortization of intangible assets	979	1,004	2,931	3,016
Miscellaneous loan costs	577	959	3,202	3,310
All other expense (Note 7)	29,987	23,922	108,571	126,245
	,		,	
Total noninterest expense	263,169	322,708	1,112,340	980,960
	,	,		, ,,
Income/(loss)before income taxes	33,834	42,519	(132,385)	111,811
Provision/(benefit) for income taxes	5,260	8,367	(72,348)	16,362
	0,200	0,507	(12,010)	10,502
Income/(loss) from continuing operations	28,574	34,152	(60,037)	95,449
Income/(loss) from discontinued operations Income/(loss) from discontinued operations, net of tax (a)	20,374	4,828	(00,037)	93,449
income/(loss) from discontinued operations, net of tax (a)	100	4,020	100	9,509
Not in come ((loss)	¢ 10 (01	¢ 29.090	¢ (50,977)	¢ 104.010
Net income/(loss)	\$ 28,682	\$ 38,980	\$ (59,877)	\$ 104,818
	0.075	2.075	0.540	0.5(2
Net income attributable to noncontrolling interest	2,875	2,875	8,563	8,563
Net income/(loss) available to common shareholders	\$ 25,807	\$ 36,105	\$ (68,440)	\$ 96,255
		<b>.</b>		<b>*</b> • • • •
Basic earnings/(loss) per share from continuing operations (Note 8)	\$ 0.10	\$ 0.12	<b>\$ (0.27)</b>	\$ 0.33
Diluted earnings/(loss) per share from continuing operations (Note 8)	\$ 0.10	\$ 0.12	\$ (0.27)	\$ 0.33
Basic earnings/(loss) per share available to common shareholders (Note 8)	\$ 0.10	\$ 0.14	\$ (0.27)	\$ 0.37
Diluted earnings/(loss) per share available to common shareholders (Note 8)	\$ 0.10	\$ 0.14	\$ (0.27)	\$ 0.37
Weighted average common shares (Note 8)	246,628	261,284	249,742	261,250
Diluted average common shares (Note 8)	248,306	262,803	249,742	263,697
Diacea average common shares (vote o)	2-10,000	202,005	2779172	203,077

See accompanying notes to consolidated condensed financial statements.

Certain previously reported amounts have been reclassified to agree with current presentation.

(a) Due to the nature of the subsidiary preferred stock issued by First Horizon Preferred Funding, LLC, First Horizon Preferred Funding II, LLC, and FTBNA, all components of Income/(loss) from discontinued operations, net of tax have been attributed solely to FHN as the controlling interest holder.

<sup>4</sup> 

#### CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

	First Horizon National Corporation				
		nths Ended	Nine Mon		
	1	nber 30	Septen		
(Dollars in thousands)(Unaudited)	2012	2011	2012	2011	
Net income/(loss)	\$ 28,682	\$ 38,980	\$ (59,877)	\$ 104,818	
Other comprehensive income/(loss), net of tax:					
Unrealized fair value adjustments:					
Securities available for sale	243	21,290	(3,147)	33,992	
Recognized pension and other employee benefit plans net periodic benefit costs	5,655	3,665	16,619	10,001	
Other comprehensive income/(loss)	5,898	24,955	13,472	43,993	
	,	,	,	,	
Comprehensive income/(loss)	34,580	63,935	(46,405)	148,811	
	0 1,000	00,700	(10,100)	110,011	
	2 975	2 975	9 5(2	9 5 6 2	
Comprehensive income attributable to noncontrolling interest	2,875	2,875	8,563	8,563	
Comprehensive income/(loss) attributable to controlling interest	\$ 31,705	\$61,060	\$ (54,968)	\$ 140,248	

See accompanying notes to consolidated condensed financial statements.

#### CONSOLIDATED CONDENSED STATEMENTS OF EQUITY

	First Horizon National Corporation					
		2012			2011	
	Controlling	Noncontrolling		Controlling	Noncontrolling	
(Dollars in thousands except per share data)(Unaudited)	Interest	Interest	Total	Interest	Interest	Total
Balance, January 1	\$ 2,389,472	\$ 295,165	\$ 2,684,637	\$ 2,382,840	\$ 295,165	\$ 2,678,005
Net income/(loss)	(68,440)	8,563	(59,877)	96,255	8,563	104,818
Other comprehensive income/(loss) (a)	13,472		13,472	43,993		43,993
Comprehensive income/(loss)	(54,968)	8,563	(46,405)	140,248	8,563	148,811
	(24,900)	0,000	(10,102)	110,210	0,505	110,011
Common stock warrant repurchased - CPP				(79,700)		(79,700)
Common stock repurchased (b)	(98,902)		(98,902)	(920)		(920)
Cash dividends declared (\$.01/share)	(7,464)		(7,464)	(7,770)		(7,770)
Common stock issued for:						
Stock options and restricted stock - equity awards	133		133			
Stock-based compensation expense	12,398		12,398	9,514		9,514
Dividends declared - noncontrolling interest of subsidiary						
preferred stock		(8,563)	(8,563)		(8,563)	(8,563)
Tax benefit reversals - stock-based compensation plans	(3,946)		(3,946)	(928)		(928)
Other changes in equity				4,781		4,781
				,		,
Balance, September 30	\$ 2,236,723	\$ 295,165	\$ 2,531,888	\$ 2,448,065	\$ 295,165	\$ 2,743,230

See accompanying notes to consolidated condensed financial statements.

Certain previously reported amounts have been reclassified to agree with current presentation.

<sup>(</sup>a) Due to the nature of the subsidiary preferred stock issued by First Horizon Preferred Funding, LLC, First Horizon Preferred Funding II, LLC, and FTBNA, all components of Other comprehensive income/(loss) have been attributed solely to FHN as the controlling interest holder.

<sup>(</sup>b) 2012 includes \$96.4 million repurchased under the share repurchase program launched in fourth quarter 2011.

<sup>6</sup> 

#### CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(Dollars in thousands) (Unaudited)			Corporation eptember 30 2011
Operating Activities			
Net income/(loss)	\$ (59,87'	7) \$	104,818
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Provision for loan losses	63,00	)	34,000
Provision/(benefit) for deferred income tax	(83,80'	7)	21,953
Depreciation and amortization of premises and equipment	26,32		26,042
Amortization of intangible assets	2,93		3,380
Net other amortization and accretion	59,16	1	36,333
Net (increase)/decrease in derivatives	(11,63		9,098
Market value adjustment on mortgage servicing rights	4,54	1	38,157
Repurchase and foreclosure provision	299,25	6	114,557
Fair value adjustment to foreclosed real estate	7,87	3	14,001
Goodwill impairment			10,100
Loss accruals from litigation and regulatory matters	29,01	3	40,585
(Gains)/losses on divestitures (a)	(48	5)	(10,177)
Stock-based compensation expense	12,39	8	9,514
Tax benefit reversals stock-based compensation plans	3,94	5	928
Equity securities (gains)/losses, net	(5,06	5)	(35,189)
Debt securities gains, net	(32	8)	(772)
Gains on extinguishment of debt			(5,761)
Net (gain)/losses on sale/disposal of fixed assets	(2,43)	2)	10
Net (increase)/decrease in:			
Trading securities	(223,064	4)	(463,652)
Loans held-for-sale	3,34		(10,858)
Capital markets receivables	(626,20)	3)	(375,107)
Interest receivable	(6,25		(6,717)
Other assets	211,67		(13,677)
Net increase/(decrease) in:	,		
Capital markets payables	409,49	3	443,658
Interest payable	12,68		6,693
Other liabilities	(183,73)		(137,157)
Trading liabilities	169,68		109,200
	,		,
Total adjustments	172,31	4	(140,858)
Total aujustitients	1/2,31	J	(140,636)
Net cash provided/(used) by operating activities	112,43	)	(36,040)
Investing Activities			
Available-for-sale securities:			
Sales	47,49	3	493,591
Maturities	758,57		558,462
Purchases	(870,97		(1,261,130)
Premises and equipment:	(010,91		(-,_01,100)
Purchases	(14,82	ຄ	(30,669)
Sales	6,84		(30,007)
Net (increase)/decrease in:	0,04	-	
Loans	(291,04	2)	306,204
Interests retained from securitizations classified as trading securities	6,91		6,205
Interest-bearing cash	11,94		159,202
Cash receipts related to divestitures	5,27		24,594
	5,27	,	24,374

Net cash provided/(used) by investing activities	(339,797)	256,459
Financing Activities		
Common stock:		
Cash dividends paid	(7,604)	(5,333)
Repurchase of shares (b)	(98,902)	(920)
Repurchase of common stock warrant - CPP		(79,700)
Tax benefit reversals stock-based compensation plans	(3,946)	(928)
Stock option exercised	133	
Cash dividends paid - preferred stock - noncontrolling interest	(8,531)	(8,500)
Term borrowings:		
Payments/maturities	(208,637)	(662,646)
Increases in restricted term borrowings	5,622	9,797
Net cash paid for extinguishment of debt		(100,000)
Net increase/(decrease) in:		
Deposits	15,102	490,024
Short-term borrowings	591,532	428,308
Net cash provided/(used) by financing activities	284,769	70,102
Net increase/(decrease) in cash and cash equivalents	57,411	290,521
Cash and cash equivalents at beginning of period	828,255	768,774
Cash and cash equivalents at end of period	\$ 885,666	\$ 1,059,295
Supplemental Disclosures		
Total interest paid	\$ 71,535	\$ 93,605
Total taxes paid	34,560	14,543
Total taxes refunded	168,391	81,235
Transfer from loans to other real estate owned	25,986	50,063

See accompanying notes to consolidated condensed financial statements.

Certain previously reported amounts have been reclassified to agree with current presentation.

(a) Net of tax, gains on divestitures are \$9.9 million for 2011.

(b) 2012 includes \$96.4 million repurchased under the share repurchase program launched in fourth quarter 2011.

#### Notes to the Consolidated Financial Statements

#### **Note 1 - Financial Information**

*Basis of Accounting.* The unaudited interim consolidated condensed financial statements of First Horizon National Corporation (FHN), including its subsidiaries, have been prepared in conformity with accounting principles generally accepted in the United States of America and follow general practices within the industries in which it operates. This preparation requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. These estimates and assumptions are based on information available as of the date of the financial statements and could differ from actual results. In the opinion of management, all necessary adjustments have been made for a fair presentation of financial position and results of operations for the periods presented. These adjustments are of a normal recurring nature unless otherwise disclosed in this filing. The operating results for the interim 2012 periods are not necessarily indicative of the results that may be expected going forward. For further information, refer to the audited consolidated financial statements in the 2011 Annual Report to shareholders.

*Summary of Accounting Changes*. Effective January 1, 2012, the FASB issued Accounting Standards Update 2011-08, Testing Goodwill for Impairment (ASU 2011-08). ASU 2011-08 provides that an entity may first perform a qualitative assessment of whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, including goodwill, when determining whether it is necessary to perform the current two-step goodwill impairment test discussed in FASB Accounting Standards Codification 350, Intangibles - Goodwill and Other (ASC 350). Thus, if an entity concludes from its qualitative assessment that it is more likely than not that the fair value of a reporting unit is less than its carrying amount, it must perform the two-step test. ASU 2011-08 provides examples of events and circumstances that should be considered in an evaluation of whether it is more likely than not that the fair value of an entity s reporting unit is less than its carrying amount. The new qualitative indicators replace the guidance previously provided in ASC 350 which is used to determine whether an interim goodwill impairment test is required, and is applicable for assessing whether to perform Step 2 of the goodwill impairment test for reporting units with zero or negative carrying amounts. Under the provisions of ASU 2011-08, entities will be allowed, on the basis of their discretion, to bypass the qualitative assessment for any reporting unit in any period and proceed directly to performing the first step of the two-step goodwill impairment test, and will be able to resume performing the qualitative assessment in any subsequent period. ASU 2011-08 removes the current alternative in ASC 350 which allows for the carryforward of the detailed calculation of the fair value of a reporting unit from one year to the next if certain conditions are met. The provisions of ASU 2011-08 are effective for fiscal years beginning after December 15, 2011, with early adoption permitted. The adoption of the provisions of ASU 201

Effective January 1, 2012, the FASB issued Accounting Standards Update 2011-05, Presentation of Comprehensive Income (ASU 2011-05). ASU 2011-05 requires that net income and other comprehensive income be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 also provides that regardless of the method used to present comprehensive income, presentation is required on the face of the financial statements of reclassification adjustments for items that are reclassified from other comprehensive income to net income. ASU 2011-05 does not change the current option for entities to present components of other comprehensive income gross or net of the effect of income taxes, provided that such tax effects are presented in the statement in which other comprehensive income is presented or disclosed in the notes to the financial statements. The provisions of ASU 2011-05 are effective for periods beginning after December 15, 2011, with retrospective application to all periods presented in the financial statements required. No transition disclosures are required upon adoption. For interim reporting periods, filers are only required to present total comprehensive income in a single continuous statement or in two consecutive statements. On December 23, 2011, the FASB issued ASU 2011-12, which indefinitely defers the provisions of ASU 2011-05 that require entities to present reclassification adjustments out of accumulated other comprehensive income by component in both the statement in which net income is presented and the statement in which other comprehensive income is presented (for both interim and annual financial statements). Upon adoption of the provisions of ASU 2011-05 and ASU 2011-12 on January 1, 2012, FHN revised its financial statements and disclosures accordingly.

Effective January 1, 2012, the FASB issued Accounting Standards Update 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs (ASU 2011-04). ASU 2011-04 provides that the highest-and-best use and valuation-premise concepts included in ASC 820 are only relevant when measuring the fair value of nonfinancial assets, thereby prohibiting the grouping of financial instruments for purposes of determining their fair values when the unit of account is specified in other guidance. However, under ASU 2011-04 an exception is permitted which allows an entity to measure the fair value of financial instruments that are managed on the basis of the entity s net exposure to a particular market risk, or to the credit risk of a particular counterparty, on a net basis when certain criteria are met. Such criteria include that there is evidence that the entity manages its financial instruments in that way, the entity applies such accounting policy election consistently from period to period, and the entity is required or has elected to measure those financial assets and financial liabilities at fair value in the statement of financial position at the end of each reporting period. Additionally, to qualify for the exception to the valuation premise, market risks that are being offset must be substantially the same. ASU 2011-04 also extends ASC 820 s prohibition on the use of blockage factors in fair value measurements to all three levels of the fair value hierarchy except for fair value measurements when market participants would incorporate the premium or discount into the measurement at the

level of the unit of account specified in other guidance. ASU 2011-04 also provides that an entity should measure the fair value of its own equity instruments from the perspective of a market participant that holds the instruments as assets. Under ASC 820, as amended, expanded

#### Note 1 - Financial Information (Continued)

disclosures are required including disclosure of quantitative information about significant unobservable inputs used in Level 3 fair value measurements, a description of the valuation processes used by the entity, and a qualitative discussion about the sensitivity of recurring Level 3 measurements. Additional disclosures required under ASU 2011-04 include disclosure of fair value by level for each class of assets and liabilities not recorded at fair value but for which fair value is disclosed, and disclosure of any transfers between Level 1 and Level 2 of the fair value hierarchy and the reasons for those transfers. The provisions of ASU 2011-04 are effective for periods beginning after December 15, 2011, with disclosure of the change, if any, in valuation technique and related inputs resulting from application of the amendments to ASC 820 required upon adoption, along with quantification of the total effect of the change, if practicable. Upon adoption of the provisions of ASU 2011-04 had no effect on FHN s statement of condition, results of operations, or cash flows.

Effective January 1, 2012, the FASB issued Accounting Standards Update 2011-03, Reconsideration of Effective Control for Repurchase Agreements (ASU 2011-03). For entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity, ASU 2011-03 removes from the assessment of effective control under ASC 860, Transfers and Servicing, the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, as well as the collateral maintenance implementation guidance related to that criterion. Under ASC 860-10, as amended, the remaining criteria related to whether effective control over transferred financial assets has been maintained would still need to be evaluated, including whether the financial assets to be repurchased or redeemed are the same or substantially the same as those transferred, the agreement is to repurchase or redeem them before maturity at a fixed or determinable price, and whether the agreement is entered into contemporaneously with, or in contemplation of, the transfer. The provisions of ASU 2011-03 are effective for periods beginning after December 15, 2011, with prospective application to transactions or modifications of existing transactions that occur on or after the effective date. Since FHN accounts for all of its repurchase agreements as secured borrowings, adopting the provisions of ASU 2011-03 did not have an effect on FHN s statement of condition, results of operations, or cash flows.

Accounting Changes Issued but Not Currently Effective. In December 2011, the FASB issued Accounting Standards Update 2011-11, Balance Sheet: Disclosures about Offsetting Assets and Liabilities (ASU 2011-11). ASU 2011-11 creates new disclosure requirements about the nature of an entity s rights of setoff and related arrangements associated with its financial instruments and derivative instruments. ASU 2011-11 requires entities to disclose both gross and net information about both instruments/transactions eligible for offset in the balance sheet and instruments/transactions subject to an agreement similar to a master netting arrangement. The scope of ASU 2011-11 includes derivatives, sale and repurchase agreements/reverse sale and repurchase agreements, and securities borrowing and securities lending arrangements. The provisions of ASU 2011-11 are effective for periods beginning after January 1, 2013, with retrospective application to all periods presented in the financial statements required. FHN is currently assessing the effects of adopting the provisions of ASU 2011-11.

#### Note 2 - Acquisitions and Divestitures

In 2011, FHN sold First Horizon Insurance, Inc. (FHI), the former subsidiary of First Tennessee Bank, a property and casualty insurance agency that served customers in over 40 states, Highland Capital Management Corporation (Highland), the former subsidiary of First Horizon National Corporation which provided asset management services, and First Horizon Msaver, Inc. (Msaver), the former subsidiary of First Tennessee Bank which provided administrative services for health savings accounts. FHN recognized \$4.2 million combined after-tax gains on the sales of FHI and Highland and a \$5.7 million after-tax gain related to the sale of Msaver. Additionally, in connection with the agreement to sell FHI, FHN incurred a pre-tax goodwill impairment of \$10.1 million which was more than offset by \$11.1 million of tax benefits recognized in first quarter 2011 related to the sale. The sales of FHI and Highland closed in second quarter 2011 and the sale of Msaver closed in third quarter 2011. The financial results of these businesses, the goodwill impairment, the gains on sales, and associated tax effects are reflected in the Income/(loss) from discontinued operations, net of tax line on the Consolidated Condensed Statements of Income for all periods presented.

In addition to the divestitures mentioned above, FHN acquires or divests assets from time to time in transactions that are considered business combinations or divestitures but are not material to FHN individually or in the aggregate.

#### Note 3 - Investment Securities

The following tables summarize FHN s available for sale ( AFS ) securities on September 30, 2012 and 2011:

	September 30, 2012				
	Amortized	Gross Unrealized	Gross Unrealized	Fair	
(Dollars in thousands)	Cost	Gains	Losses	Value	
Securities available for sale:					
U.S. treasuries	\$ 54,995	\$ 1	\$	\$ 54,996	
Government agency issued mortgage-backed securities (MBS)	1,191,811	79,639		1,271,450	
Government agency issued collateralized mortgage obligations					
(CMO)	1,530,075	25,562	(896)	1,554,741	
Other U.S. government agencies	3,911	291		4,202	
States and municipalities	17,970			17,970	
Equity (a)	219,737	16		219,753	
Other	510	7		517	
Total securities available for sale (b)	\$ 3,019,009	\$ 105,516	\$ (896)	\$ 3,123,629	

(a) Includes restricted investments in FHLB-Cincinnati stock of \$125.5 million and FRB stock of \$66.0 million. The remainder is money market, venture capital, and cost method investments.