

WAUSAU PAPER CORP.  
Form 10-Q  
November 08, 2011  
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## FORM 10-Q

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

(Mark One)

**T** QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

OR

**£** TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-13923

**WAUSAU PAPER CORP.**

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(Exact name of registrant as specified in charter)

**WISCONSIN**  
(State of incorporation)

**39-0690900**  
(I.R.S. Employer Identification Number)

**100 Paper Place**

**Mosinee, Wisconsin 54455-9099**

(Address of principal executive office)

Registrant's telephone number, including area code: **715-693-4470**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such report), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2) of the Exchange Act). Yes  No

The number of common shares outstanding at October 31, 2011 was 49,174,548

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**WAUSAU PAPER CORP.**

**AND SUBSIDIARIES**

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Wausau Paper Corp. and Subsidiaries

**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)**

(all amounts in thousands, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
<b>Net sales</b>	\$ 265,835	\$ 273,988	\$ 781,896	\$ 795,471
Cost of sales	238,685	231,437	706,611	695,424
<b>Gross profit</b>	<b>27,150</b>	42,551	<b>75,285</b>	100,047
Selling and administrative	17,136	19,632	58,044	58,512
<b>Operating profit</b>	<b>10,014</b>	22,919	<b>17,241</b>	41,535
Interest expense	(1,640)	(1,701)	(5,415)	(4,867)
Loss on early extinguishment of debt			(666)	
Other income, net	12	14	55	185
<b>Earnings before income taxes</b>	<b>8,386</b>	21,232	<b>11,215</b>	36,853
Provision for income taxes	3,205	8,068	4,195	15,205
<b>Net earnings</b>	\$ <b>5,181</b>	\$ 13,164	\$ <b>7,020</b>	\$ 21,648
<b>Net earnings per share basic</b>	\$ <b>0.11</b>	\$ 0.27	\$ <b>0.14</b>	\$ 0.44
<b>Net earnings per share diluted</b>	\$ <b>0.10</b>	\$ 0.27	\$ <b>0.14</b>	\$ 0.44
Weighted average shares outstanding-basic	49,171	48,971	49,155	48,963
Weighted average shares outstanding-diluted	49,425	49,314	49,386	49,266
Dividends declared per common share	\$	\$	\$ <b>0.06</b>	\$

See Notes to Condensed Consolidated Financial Statements.

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Wausau Paper Corp. and Subsidiaries

**CONDENSED CONSOLIDATED BALANCE SHEETS**

(all dollar amounts in thousands)	September 30, 2011 (unaudited)	December 31, 2010 (derived from audited financial statements)
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 3,928	\$ 2,003
Receivables, net	100,532	94,148
Refundable income taxes		6,720
Inventories, net	101,421	106,328
Spare parts, net		