ZION OIL & GAS INC Form 10QSB August 20, 2004

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## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-QSB

(Mark One)
[X] Quarterly report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934

For the quarterly period ended March 31, 2004

OR

[\_] Transition report pursuant to Section 13 or 15(d) of the Securities

Exchange Act of 1934

Commission file number 333-107042

ZION OIL & GAS, INC. (Name of Small Business Issuer as Specified in Its Charter)

Delaware 20-0065053

(State or other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

6510 Abrams Rd., Suite 300 Dallas, TX 75231

(Address of Principal Executive Offices)

214) 221-4610

(Issuer's Telephone Number, Including Area Code)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes **X** No \_\_\_

The Issuer had 4,884,851 shares of common stock outstanding as of August 20, 2004.

Transitional Small Business Disclosure Format (Check one): Yes\_\_ No X

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## PART I--FINANCIAL INFORMATION

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	ZION OIL & GAS, IN	IC.	
	(A Development Stage Con	mpany)	
	CONDENSED BALANCE	SHEETS	
		June 30,	December 31,
		2004	2003
		(Unaudited)	(Audited)
	ASSETS		
CURRENT ASSETS			
Cash and cash equivale		\$ 100,618 5,336	\$ 13,264
Refundable value-adde	Refundable value-added tax and prepaid expenses		2,085
	Total current assets	105,954	15,349
UNPROVED OIL AND GAS PF	COPERTIES	941,067	796,463
PROPERTY AND EQUIPMENT			
net of accumulated dep	preciation of \$433 and \$405	13,477	8,029
OTHER ASSETS			
Cost associated with p	ublic offering	401,293	251,420
Assets held for severar	ice benefits	4,174	4,237
	Total other assets	405,467	<u>255,657</u>
	Total assets	\$ 1,465,965	\$ 1,075,498
LIABI	 LITIES AND STOCKHOLDERS' E	EOUITY	
CURRENT LIABILITIES			
Notes payable to relate	d parties	\$ 106,000	\$ 95,000
Notes payableother		400,000	
Accounts payable and	accrued liabilities	867,149	615,459

		Total current liabilities	1,373,249	710,459
NOTES PAYABLE	TO RELATED F	PARTIES,		
LESS CU	RRENT MATUR	ITIES	40,500	43,500
PROVISION FOR S	 SEVERANCE PA	V NFT	27,689	11,333
THO VISIOIVI OR S		1,1121	27,007	11,555
STOCKHOLDERS'	EQUITY			
Common	stock, par value \$	.01; 20,000,000 shares		
	authorized; 4,884,851 and 4,858,851			
	shares issued and outstanding		48,849	48,589
Additiona	l paid-in capital		1,678,690	1,636,200
Deficit ac	cumulated in deve	elopment stage	(1,702,912)	(1,374,583)
		Total stockholders' equity	24,527	310,206
		Total liabilities and stockholders' equity	\$ 1,465,965	\$ 1,075,498
The accompanying i	notes are an integr	ral part of these financial statements		

	ZION OIL & GAS, INC.									
			(A Deve	lopme	nt Stage Com	pany)				
			STATEM	IENTS	OF OPERAT	ΓIONS				
				(Un	audited)					
									Period from	
									April 6, 2000	
			Three Montl	hs End	ed June 30,	Six Month	s End	ed June 30,	(inception) to	
			2004		<u>2003</u>	2004		<u>2003</u>	<u>June 30.</u> <u>2004</u>	
REVE	NUE		\$ -		\$ -	\$ -		\$ -	\$ -	
	RAL AN NISTRA'	D TIVE EXPENSES	<u>179,081</u>		<u>137,125</u>	312,075		<u>279,142</u>	1,665,329	
		Loss from operations	(179,081)		(137,125)	(312,075)		(279,142)	(1,665,329)	
OTHE	R INCO	ME (EXPENSE)								
	Interest	expense	(10,645)		(1,054)	(16,254)		(12,013)	(37,583)	

Loss befor	e income tax	(189,726)		(138,179)	(328,329)	(291,155)	(1,702,912)
Inc	come taxes	=		=		=	<u>-</u>
NET LOS	S	\$ (189,726)		\$ (138,179)	\$ (328,329)	\$ (291,155)	\$ (1,702,912)
NET LOSS STOCK -	S PER SHARE OF COMM	MON					
	ND DILUTED	\$ (0.04)		\$ (0.03)	\$ (0.07)	\$ (0.08)	\$ (0.51)
WEIGHTI	ED-AVERAGE SHARES						
OUTSTAI DILUTED	NDING - BASIC AND	4,884,851		4,020,500	4,876,567	3,675,124	3,336,400
The accomstatements	npanying notes are an integ	gral part of the	se fina	ncial			

			ZION OIL & GA	S, INC.		
			(A Development Stage	e Company)		
			STATEMENTS OF CA	ASH FLOWS		
			(Unaudited	)		
						Period from
				Six Months Ended	Six Months Ended	April 6, 2000 (inception) to
				June 30, 2004	June 30, 2003	June 30, 2004
SH F	LOWS FRO	_  DM OPERAT	I ING ACTIVITIES			
Net loss		\$ (328,329)	\$ (291,155)	\$ (1,702,912		
A	djustments t	o reconcile n	et loss to net cash provided			
(u	ised) in oper	ating activitie	es			
	Deprec	ciation		28	62	433
	Non-ca	ash finance ex	rpense	7,500	-	67,50
	Change	e in assets an	d liabilities:			
		Refundable expenses	value-added tax and prepaid	(3,251)	3,532	(5,336
		Accounts p	ayable and accrued liabilities	102,017	61,516	1,109,965
		Severance	payable	<u>16,419</u>	6,005	23,51:
			Net cash provided/(used) in operating activities	(205,616)	(220,040)	(506,835

CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property and equipment	(5,476)	(3,794)	(13,910)
Investment in oil and gas properties	(144,604)	(43,248)	(941,067)
Net cash used in investing activities	(150,080)	(47,042)	<u>(954,977)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Loan proceeds - related parties	408,000	75,439	655,620
Loan principal repayments - related party	-	(10,000)	(71,660)
Proceeds from sale of stock	35,150	244,540	1,148,300
Financing costs of issuing stock	<u> </u>	(57,245)	(169,730)
Net cash provided by financing activities	443,150	252,734	1,562,530
NET INCREASE (DECREASE) IN CASH	87,354	(14,348)	100,618
Cash - Beginning of period	13,264	32,136	=
Cash - End of period	\$ 100,618	\$ 17,788	<u>\$ 100,618</u>
(Continued on following page)			
The accompanying notes are an integral part of these financial states.	atements		

	ZION OIL & GAS, INC.									
	(A Development Stage Company)									
	STATEMENTS OF CASH FLOWS (Continued)									
			(Unaudited)							
					Period from					
			Six Months Ended	Six Months Ended	April 6, 2000 (inception) to					
			June 30, 2004	June 30, 2003	June 30, 2004					
SUPPLI	EMENTAL INFOR	MATION								
Cash paid for interest		\$ -		\$ 14,281						
Cash paid for income taxes		-	-							
	Payment of accou	unts payable through								

issuance of p common stoc		-	339,500	751,498
Payment of note payabl	e through issuance			
of common s	tock	-	50,000	75,000
Payment of accounts pa	yable through			
issuance of n	ote payable	-	34,678	34,678
Financing costs paid thr	ough issuance of			
common stoc	:k	-	-	25,000
Increase in accounts pay	yable for			
financing cos	sts	149,873	159,449	404,051
The accompanying notes are an instatements	tegral part of these fina	ncial		

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Zion Oil & Gas, Inc.

## NOTES TO FINANCIAL STATEMENTS (Unaudited)

## 1. NATURE OF OPERATIONS AND BASIS OF PRESENTATION

## Nature of Operation

Zion Oil & Gas, Inc. (the Company), a Delaware corporation, engages in the exploration and development of oil and gas reserves. The Company holds a petroleum exploration license on approximately 95,800 acres of unproved properties in north-central Israel called the "Ma'anit-Joseph License", issued to the Company by the State of Israel. The primary term on the license expires April 30, 2005 and it contains a commitment to start the drilling or re-entry of a well before January 1, 2005.

Operations in Israel are conducted through a branch office and the license is held directly in the name of the Company.

## **Basis of Presentation**

The financial statements have been prepared on a going concern basis, which contemplates realization of assets and liquidation of liabilities in the ordinary course of business. Since the Company is in the development stage, it has limited capital resources, insignificant revenue, and a loss from operations. The appropriateness of using the going concern basis is dependent upon the Company's ability to obtain additional financing or equity capital and, ultimately, to achieve profitable operations. The uncertainty of these conditions raises substantial doubt about its ability to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

## **Management Presentation**

Management plans to raise capital through public offering currently underway. Management intends to use the proceeds from debt and/or equity sales to explore for and develop oil and gas reserves in Israel. The Company

believes that these actions will enable the Company to carry out its business plan and ultimately to achieve profitable operations. In the opinion of management, all adjustments considered necessary for a fair presentation of financial position, results of operations, and changes in financial position have been included.

## Financial Statements in United States Dollars

The currency of the primary economic environment in which the operations of the Company are conducted is the United States dollar ("dollar"). Therefore, the Company uses the dollar as its functional and reporting currency. Certain of the dollar amounts in the financial statements may represent the dollar equivalent of other currencies, including the New Israeli Shekel ("NIS"), and may not be exchangeable for dollars.

## Cash

The Company maintains its cash balance at two banks with one bank located in the United States and one bank located in Israel. Accounts at the bank located in the United States are insured by the Federal Deposit Insurance Corporation up to \$100,000.

## Oil and Gas Properties

The Company follows the full-cost method of accounting for oil and gas properties. Accordingly, all costs associated with acquisition, exploration and development of oil and gas reserves, including directly related overhead costs, are capitalized. All capitalized costs of oil and gas properties, including the estimated future costs to develop proved reserves, are amortized on the unit-of-production method using estimates of proved reserves. Investments in unproved properties and major development projects are not amortized until proved reserves associated with the projects can be determined or until impairment occurs. If the results of an assessment indicate that the properties are impaired, the amount of the impairment is included in income from continuing operations before income taxes and the adjusted carrying amount of the unproved properties is amortized on the unit-of-production method. Abandonments of properties are accounted for as adjustments to capitalized costs with no loss recognized. During the six months ending June 30, 2004, no unproved property was found to be impaired.

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## Zion Oil & Gas, Inc.

## NOTES TO FINANCIAL STATEMENTS (Unaudited)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Property and Equipment**

Property and equipment other than oil and gas property and equipment is recorded at cost and depreciated over their estimated useful lives of five to ten years using accelerated methods.

## **Stock-Based Compensation**

Statement of Financial Accounting Standards No. 123 - *Accounting for Stock-Based Compensation* (SFAS 123), requires recognition of compensation expense for grants of stock, stock options, and other equity instruments based on fair value. If the grants are to employees, companies may elect to disclose only the pro forma effect of such grants on net income and earnings per share in the notes to financial statements and continue to account for the grants pursuant to APB Opinion No. 25, *Accounting for Stock Issued to Employees*. The Company has elected not to use the pro forma disclosure alternative for employee grants and recognizes compensation expense based on fair value.

## **Use of Estimates**

The preparation of the Company's financial statements in conformity with generally accepted accounting principles requires the Company to make estimates and assumptions that affect the amounts reported in these financial statements and accompanying notes. Actual results could differ from those estimates.

## 3. EQUITY OFFERING COSTS

Costs associated with each specific private or public offering are accumulated until either the initial closing of the offering or its abandonment, which is expected to occur on or before September 15, 2004. If the offering is abandoned, the costs are expensed in the period the offering is abandoned. If the offering is completed and funds are raised, the accumulated costs are a reduction to the paid-in capital attributable to the offering. Equity offering costs at June 30, 2004 amounted to \$401,293. As of June 30, 2004, all of the equity offering costs were attributable to the public offering of common stock pursuant to a registration statement declared effective by the Securities and Exchange Commission as of February 17, 2004.

## 4. PROVISION FOR SEVERANCE PAY

Under Israeli law and labor agreements, an Israeli employer is required to make severance payments to its dismissed Israeli employees who leave its employment under certain circumstances. The liability in respect of certain of the company's employees is discharged in part by participating in a defined contribution pension plan and making regular deposits with recognized pension funds. The deposits are based on certain components of the salaries of the said employees. The custody and management of the amounts so deposited are independent of the company's control and accordingly such amounts funded (included in expenses on a accrual basis) and related liabilities are not reflected in the balance sheet. Part of the liability is discharged by deposits made with severance pay funds.

The liability for severance pay is calculated on the basis of the latest salary paid to each employee multiplied by the number of years of employment. The liability is covered by the amounts deposited including accumulated income thereon as well as by the unfunded provision. The expenses in respect of severance pay for the six months and three months ended June 30, 2004 amounted to \$16,356 and \$1,996 respectively. Withdrawals from the funds may be made only upon termination of employment.

The Company's liability for termination of the employer-employee relationship is composed as follows:

	June 30, 2004
Provision for severance pay	\$27,689
Amounts funded including accumulated income	4,174
	\$23,515

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Zion Oil & Gas, Inc.

NOTES TO FINANCIAL STATEMENTS (Unaudited)

5. STOCKHOLDERS' EQUITY

During the six months ended June 30, 2004, the Company issued 2,500 shares of common stock as consideration for financial consulting services valued at \$7,500.

The Company has reserved 935,020 shares of common stock as of June 30, 2004 for the exercise of warrants.

The following table summarizes the option and warrant activity for the six months ended June 30, 2004:

	Number	Average Weighted
	Of Shares	Exercise Price
Outstanding, January 1, 2004	898,520	\$1.42
Granted to Lenders	50,000	3.00
Exercised	(23,500)	1.50
Outstanding, June 30, 2004	925,020	\$1.50

## Pro Forma Stock-Based Compensation Disclosures

Beginning with the 2003 fiscal year, the Company has elected to not apply APB No. Opinion 25 and related interpretations in accounting for its stock options and warrants that are granted to employees. Accordingly, compensation cost has been recognized for grants of options and warrants to employees and directors.

The fair value of each option granted was estimated on the date of grant using the Minimum Value option-pricing model with the following assumptions:

Risk-free interest rate	2.00%
Expected dividends	-
Expected terms (in years)	3.0

The Board of Directors of the Company has the authority to issue up to 2,000,000 shares of preferred stock in one or more series and to establish the voting powers, designations, preferences, participation in dividends, optional or other special rights, and qualifications, limitations or restrictions of each series of preferred stock issued.

#### 6. RELATED PARTY TRANSACTIONS

Of the long-term debt as of June 30, 2004, \$40,500 is comprised of borrowings under a loan facility with Cimarron Resources, Inc. (Cimarron) a company owned by the president of the Company. Cimarron obtained the monies to lend to the Company through a loan facility with Bank One. The note accrues interest at Bank One's Prime Rate (4.0% at June 30, 2004) plus 2.5%. The terms of Cimarron's loan facility to Zion are a 100 month term loan repayable monthly commencing December 1, 2003 in \$500 increments, with Cimarron having the option commencing January 15, 2005 to call the loan in whole or in \$5,000 increments on 30 days notice.

Of the notes payable to related parties at June 30, 2004, \$100,000 is comprised of borrowings under a line of credit loan agreement with a shareholder of the Company in the maximum amount of \$100,000 to be repaid out of the first \$200,000 in receipts from a public offering, or on December 31, 2004, which ever occurs first. Outstanding balances will accrue interest at 10% per annum. At the direction of the shareholder, a commitment fee of \$10,000 was paid to two children of the shareholder in the form of 1,000 shares of preferred stock and warrants to purchase 5,000 shares of the Company's common stock.

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## Zion Oil & Gas, Inc.

## NOTES TO FINANCIAL STATEMENTS (Unaudited)

## 7. LOAN TRANSACTIONS

On February 28, 2004, the Company entered into three \$100,000 loan agreements out of \$500,000 authorized by the board of directors. The loans are due on or before the 30<sup>th</sup> day following the initial closing of the current initial public offering or February 28, 2005, which occurs first. The loans bear interest at 10% and in connection with each of the loans, the Company granted each lender 10,000 warrants to purchase the Company's common stock at \$3.00 per share. The warrants expire on December 31, 2005. In connection with the placement of the loan, the Company paid a finder's fee in the amount of 2,500 shares of restricted common stock valued at \$7,500.

Of the long-term debt as of June 30, 2004, \$40,500 is comprised of borrowings under a loan facility with Cimarron Resources, Inc. (Cimarron) a company owned by the president of the Company. Cimarron obtained the monies to lend to the Company through a loan facility with Bank One. The note accrues interest at Bank One's Prime Rate (4.0% at June 30, 2004) plus 2.5%. The terms of Cimarron's loan facility to Zion are a 100 month term loan repayable monthly commencing December 1, 2003 in \$500 increments, with Cimarron having the option commencing January 15, 2005 to call the loan in whole or in \$5,000 increments on 30 days notice.

## 8. INCOME TAXES

Income earned from activities in Israel is subject to regular Israeli tax rates. For Israeli tax purposes, exploration costs on unproved properties are expensed. Losses can be carried forward indefinitely, linked to the increase in the Israeli Consumer Price Index.

## 9. COMMITMENTS AND CONTINGENCIES

## **Environmental Matters**

The Company is engaged in oil and gas exploration and may become subject to certain liabilities as they relate to environmental cleanup of well sites or other environmental restoration procedures as they relate to the drilling of oil and gas wells and the operation thereof. Although environmental assessments are conducted on all acquired properties, in the Company's acquisition of previously drilled well bores, the Company may not be aware of what environmental safeguards were taken at the time such wells were drilled.

Should it be determined that a liability exists with respect to any environmental clean up or restoration, the liability to cure such a violation could fall upon the Company. No claim has been made, nor is the Company aware of any liability, which it may have, as it relates to any environmental clean up, restoration or the violation of any rules or regulations relating thereto. Liabilities for expenditures are recorded when environmental assessment and/or remediation is probable and the costs can be reasonably estimated.

## **Royalty Commitments**

The Company is obligated, according to the Israeli Petroleum Law, 5712-1952 (the Petroleum Law), to pay 12.5% royalties to the Government of Israel on oil and gas produced from the oil and gas properties of the Company located in Israel (except those reserves serving to operate the wells and related equipment and facilities).

The Company has initiated the establishment of a Key Employee Royalty Pool whereby a 1 1/2% overriding royalty or equivalent interest in the Joseph Project and such other oil and gas exploration and development rights as may in the future be acquired by the Company shall be assigned to Key Employees.

The Company has initiated the establishment of two charitable trusts based in Israel and in the United States for the purpose of supporting charitable projects and other charities in Israel and the United States. A 3% overriding royalty or equivalent interest in the Joseph Project and such other oil and gas exploration and development rights as may in the future be acquired by the Company shall be assigned to each charitable organization (6% overriding interest in the aggregate).

At June 30, 2004, the Company does not have any outstanding obligation in respect to royalty payments, since it is at the "exploration stage" and, to this date, no proved reserves have been found, or production initiated.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

## Introduction

The following discussion and analysis should be read in conjunction with our accompanying financial statements and the notes to those financial statements included elsewhere in this Quarterly Report. The following discussion includes forward-looking statements that reflect our plans, estimates and beliefs and involve risks and uncertainties. Our actual results could differ materially from those discussed in these forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those discussed below and elsewhere in this Quarterly Report.

## Overview

We are engaged in oil and natural gas exploration upon a single license area in the State of Israel. During the four years between our formation and June 30, 2004, we have raised private equity capital in the amount of \$1,727,539 and have incurred an accumulated liability of \$1,441,526 in order to satisfy our work commitments under our agreements with the State of Israel. All of our officers and key employees have deferred the majority of their salaries and other compensation during this period. They have all exchanged portions of the deferred compensation from time to time for our equity securities, which (with three exceptions relating to employment stock options) have all been priced at the same price as the sales of our private equity capital.

Our exploration efforts have resulted in approval of our first two drilling locations. In order to raise the funds to commence the drilling we have undertaken to complete an initial public offering of our common shares. If our public offering is successful, we plan to commence the drilling of the first well in January of 2005. If we do not raise the minimum of \$6.5 million in our public offering, we will be forced to seek alternative means of financing our activities.

## Going Concern Basis

Our audited financial statements for the years ended December 31, 2003 and 2002 have been prepared on a going concern basis, which contemplates realization of assets and liquidation of liabilities in the ordinary course of business. Since Zion is in the development stage, we have limited capital resources, insignificant revenue, and a loss from operations. The appropriateness of using the going concern basis is dependent upon our ability to obtain additional financing or equity capital and, ultimately, to achieve profitable operations. The uncertainty of these conditions raises substantial doubt about our ability to continue as a going concern. The financial statements do not include any

adjustments that might result from the outcome of this uncertainty. Uncertainties about our ability to continue as a going concern would be significantly reduced upon the closing of the initial public offering, if successful.

## Liquidity and Capital Resources

Working capital (current assets minus current liabilities) was (\$1,267,295) and (\$695,110) at June 30, 2004 and December 31, 2003, respectively. The decrease in working capital is primarily attributed to increases in amounts of deferred compensation for officers, directors and key employees.

Net cash provided by financing activities was \$443,150 and \$252,734 for the six months ended June 30, 2004 and 2003, respectively, of which \$35,150 in 2004 and \$187,295 in 2003 was from the sale of equity securities, net of equity sales costs. The remainder was provided by loans (less repayments of loans). Net cash used for investments was \$150,080 and \$47,042 for the six months ended June 30, 2004 and 2003, respectively, virtually all of which was used for capitalized exploration costs on the license.

Looking forward to 2004, we began the year with limited cash in the amount of \$13,264. Our registration statement for the initial public offering was declared effective on February 17, 2004. Shortly thereafter, one of our shareholders and two persons introduced to us by the shareholder loaned us \$300,000, out of \$500,000 authorized by

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our board of directors. The loans are due on or before the 30<sup>th</sup> day following the initial closing of the current initial public offering or February 28, 2005, whichever occurs first. The loans bear interest at 10% and in connection with each of the loans, the Company granted each lender 10,000 warrants to purchase the Company's common stock at \$3.00 per share. The warrants expire on December 31, 2005. In connection with the placement of the loan, the Company paid a finder's fee in the amount of 2,500 shares of restricted common stock valued at \$7,500.

On June 30, 2004, the Company entered into a \$100,000 loan agreement with an unrelated third party, out of \$300,000 authorized by our board of directors (subject to increase to \$500,000 with board approval). The loan is due on March 2, 2005, and may be converted into a five-year amortized term loan. The loan bears interest at 10% and in connection with the loan, the Company granted the lender a warrant to purchase 20,000 shares of the Company's common stock at \$3.00 per share, exercisable at any time between January 1, 2006 and December 31, 2006.

These loans together with funds we are in the process of arranging to borrow under the remaining authorizations and the anticipated exercise of certain outstanding warrants should provide sufficient liquidity for us through the latest date by which we can meet our minimum offering (August 31, 2004). We will have sufficient funds from the minimum offering to satisfy our 2004 drilling obligation and pay our general and administrative costs through the end of the year. If the minimum offering of \$6.5 million is successful, we will still be raising funds in the offering through the end of 2004 and we reasonably expect the final closing amount to be higher than the minimum.

## **Results of Operations**

We have no revenue generating operations, as we are still a development company. Almost all of our net loss comes from general and administrative expenses, the largest portion of which is deferred compensation (a non-cash expense) of our directors, officers and key employees. The table below shows the major components of our general and administrative expense for each of the years (ending December 31) since inception:

	2003	2002	2001	2000	Total
Compensation paid in cash in current					
year	\$ -	\$ 68,202	\$ 60,000	\$ 35,000	\$ 163,202

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Deferred compensation paid in 2002 or 2003	-	80,000	75,000	-	155,000
Deferred compensation used to purchase shares	341,873	179,250	75,250	_	596,373
Deferred compensation not yet paid	383,127	58,048	_	_	441,175
Total compensation paid and accrued	725,000	385,500	210,250	35,000	1,355,750
Less: capitalized compensation	(403,046)	(138,713)	(151,904)	(35,000)	(728,663)
Compensation costs	321,954	246,787	58,346	-	627,087
Legal costs	305,598	46,146	70,382	-	422,126
Office expenses (rent, supplies, services,					
telephone, postage, delivery)	66,688	33,580	11,157	-	111,425
Other general and administrative costs	103,429	56,998	26,868	5,321	192,616
Total general and administrative costs	\$ 797,669	\$ 383,511	\$ 166,753	\$ 5,321	\$ 1,353,254

Total compensation increased each year as we completed our exploration and began preparation for the initial public offering. The subcategories making up the total compensation are presented to show the exact amounts of cash paid by Zion to its officers and key employees during the past four fiscal years. Legal expenses also rose dramatically from 2002 to 2003 due to the reincorporation merger and simplification of our capital structure in anticipation of the public offering, organization of our corporate governance structure appropriate for a public company in compliance with the Sarbanes-Oxley Act and securities exchange listing criteria, regularization of legal relationships with officers and key employees, costs associated with preparation of agreements with underwriters, escrow and transfer agents and registrars and other activities in anticipation of and in connection with our public offering.

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## ITEM 3. CONTROLS AND PROCEDURES

We maintain controls and procedures designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Based upon their evaluation of those controls and procedures as of the end of the period covered by this Annual Report, our Chief Executive Officer and our principal financial officer concluded that our disclosure controls and procedures were adequate.

We made no changes in our internal controls over financial reporting that occurred subsequent to the date of the evaluation of those controls by our Chief Executive Officer and principal financial officer that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II-OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

None.

## ITEM 2. CHANGES IN SECURITIES

Recent Sales of Unregistered Securities (as of June 30, 2004)

Exercise of Outstanding Warrants.

During the three months ended March 31, 2004, three of our shareholders exercised their rights under currently outstanding warrants to purchase 13,500 shares of common stock for cash consideration of \$20,250 as follows:

<u>Purchaser</u>	<u>Shares</u>	<u>Cash</u>
Charles Kaliszewski	3,500	\$ 5,250
Michael & Melody Massey	5,000	\$ 7,500
Don & Bonnie Jean Whiteneck	5,000	\$ 7,500
David Feingold	<u>10,000</u>	<u>\$ 15,000</u>
Totals	23,500	\$35,250

The sales of securities above were made in reliance upon Section 4(2) of the Securities Act, which provides exemptions for transactions not involving a public offering. All purchasers were existing stockholders of Zion and the shares purchased were purchased by way of warrants held by the stockholders that were acquired in the connection with their prior purchase or purchases of common or preferred stock. The certificates evidencing the securities purchased bear legends stating that the shares are not to be offered, sold or transferred other than pursuant to an effective registration statement under the Securities Act or an exemption from such registration requirements.

Issuance of Shares, Warrants and Notes.

On February 28, 2004, the Company entered into three \$100,000 loan agreements out of \$500,000 authorized by the board of directors. The loans are due on or before the 30<sup>th</sup> day following the initial closing of the initial public offering or February 28, 2005, which occurs first. The loans bear interest at 10% and in connection with each of the loans, the Company granted each lender 10,000 warrants to purchase the Company's common stock at \$3.00 per share. The warrants expire on December 31, 2005. In connection with the placement of the loan, the Company paid a finder's fee in the amount of 2,500 shares of restricted common stock valued at \$7,500.

The issuances of securities above were made in reliance upon Section 4(2) of the Securities Act, which provides exemptions for transactions not involving a public offering, and Regulation S, relating to the purchase by non-residents of the United States. All purchasers were residents of Israel or the United Kingdom. The certificates evidencing the securities purchased bear legends stating that the shares are not to be offered, sold or transferred other than pursuant to an effective registration statement under the Securities Act or an exemption from such registration requirements.

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On June 30, 2004, the Company entered into a \$100,000 loan agreement with an unrelated third party, out of \$300,000 authorized by our board of directors (subject to increase to \$500,000 with board approval). The loan is due on March 2, 2005, and may be converted into a five-year amortized term loan. The loan bears interest at 10% and in connection with the loan, the Company granted the lender a warrant to purchase 20,000 shares of the Company's common stock at \$3.00 per share, exercisable at any time between January 1, 2006 and December 31, 2006.

The issuance of the securities in connection with the June 30, 2004 loan described above was made in reliance upon Section 4(2) of the Securities Act, which provides for exemptions for transactions not involving a public offering, and the provisions of Section 2(a)(3) of the Securities Act pursuant to which the warrants issued are deemed to be securities different than those subject to our outstanding public offering due to the fact that the warrants cannot be exercised or shares of our common stock subscribed to under the warrants until a date after the close of the current offering period of our common stock.

## Use of Public Offering Proceeds

Our initial public offering that commenced on February 17, 2004 has not yet closed. All subscription amounts received through May 21, 2004 have been deposited and are being maintained in an Escrow account. To date, none of the funds have been made available for our use and have not been used by us.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None.

ITEM 5. OTHER INFORMATION.

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

## Reports on Form 8-K

A report on Form 8-K was filed on July 15, 2004. The event reported was under Item 5 - Other Events and set forth the Supplement updating certain information in the Zion Oil & Gas, Inc.'s Prospectus dated February 17, 2004, Part I of the company's Amendment No. 4 to Form SB-2 Registration Statement.

## **Exhibit Index**

- 10.1 (i) Loan Agreement dated as of June 30, 2004, between Zion Oil & Gas, Inc. and new security holder
  - (ii) Non-Negotiable Promissory Note dated June 30, 2004, from Zion Oil & Gas, Inc. to new security holder
  - (iii) Warrant No. D-1, dated June 30, 2004, to purchase shares of common stock of Zion Oil & Gas, Inc., issued to new security holder
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) under the Exchange Act

31.2 Certification of the Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) under the Exchange Act
 32.1 Section 1350 Certification of Chief Executive Officer
 32.2 Section 1350 Certification of Principal Financial Officer

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## **SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized. In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

ZION OIL & GAS, INC.			
(Registrant)			
Ву:	/s/ John M. Brown	By:	/s/ E. A. Soltero
	John M. Brown		Eugene A. Soltero, President
	Chairman of the Board and Chief Executive Officer (Principal Executive Officer)		(Principal Financial and Accounting Officer)
Date:	August 20, 2004	Date:	August 20, 2004