

BECTON DICKINSON & CO

Form 10-Q

August 02, 2011

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

**(Mark One)**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2011**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 001-4802**

**Becton, Dickinson and Company**

**(Exact name of registrant as specified in its charter)**

New Jersey

22-0760120

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

1 Becton Drive, Franklin Lakes, New Jersey 07417-1880

(Address of principal executive offices)

(Zip Code)

(201) 847-6800

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

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| Class of Common Stock          | Shares Outstanding as of June 30, 2011 |
|--------------------------------|--|
| Common stock, par value \$1.00 | 217,446,690                            |

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BECTON, DICKINSON AND COMPANY  
FORM 10-Q  
For the quarterly period ended June 30, 2011  
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ITEM 1. FINANCIAL STATEMENTS  
 BECTON, DICKINSON AND COMPANY  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 Thousands of dollars

|   | June 30,<br>2011<br>(Unaudited) | September 30,<br>2010 |
|---|---------------------------------|-----------------------|
| Assets  |                                 |                       |
| Current Assets:                                   |                                 |                       |
| Cash and equivalents                              | \$ 1,158,037                    | \$ 1,215,989          |
| Short-term investments                            | 763,289                         | 528,206               |
| Trade receivables, net                            | 1,250,195                       | 1,205,377             |
| Inventories:                                      |                                 |                       |
| Materials   | 176,111                         | 169,268               |
| Work in process                                   | 256,899                         | 225,878               |
| Finished products                                 | 898,093                         | 750,191               |
|   | 1,331,103                       | 1,145,337             |
| Prepaid expenses, deferred taxes and other        | 570,509                         | 410,341               |
| Total Current Assets                              | 5,073,133                       | 4,505,250             |
| Property, plant and equipment                     | 6,938,331                       | 6,532,062             |
| Less allowances for depreciation and amortization | 3,721,208                       | 3,431,570             |
|   | 3,217,123                       | 3,100,492             |
| Goodwill  | 867,778                         | 763,961               |
| Core and Developed Technology, Net                | 400,768                         | 310,783               |
| Other Intangibles, Net                            | 272,906                         | 227,857               |
| Capitalized Software, Net                         | 297,419                         | 254,761               |
| Other   | 491,692                         | 487,590               |
| Total Assets                                      | \$ 10,620,819                   | \$ 9,650,694          |
| Liabilities and Shareholders' Equity              |                                 |                       |
| Current Liabilities:                              |                                 |                       |
| Short-term debt                                   | \$ 239,784                      | \$ 202,758            |
| Payables and accrued expenses                     | 1,418,142                       | 1,468,915             |
| Total Current Liabilities                         | 1,657,926                       | 1,671,673             |
| Long-Term Debt                                    | 2,484,953                       | 1,495,357             |
| Long-Term Employee Benefit Obligations            | 904,307                         | 899,109               |

|  |               |              |
|--|---------------|--------------|
| Deferred Income Taxes and Other            | 275,233       | 149,975      |
| Commitments and Contingencies              |               |              |
| Shareholders' Equity:                      |               |              |
| Common stock                               | 332,662       | 332,662      |
| Capital in excess of par value             | 1,779,158     | 1,624,768    |
| Retained earnings                          | 9,422,074     | 8,724,228    |
| Deferred compensation                      | 16,944        | 17,164       |
| Common shares in treasury at cost          | (6,054,027)   | (4,806,333)  |
| Accumulated other comprehensive loss       | (198,411)     | (457,909)    |
| Total Shareholders' Equity                 | 5,298,400     | 5,434,580    |
| Total Liabilities and Shareholders' Equity | \$ 10,620,819 | \$ 9,650,694 |

See notes to condensed consolidated financial statements

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BECTON, DICKINSON AND COMPANY  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Thousands of dollars, except per share data

(Unaudited)

|  | Three Months Ended |              | Nine Months Ended |              |
|--|--------------------|--------------|-------------------|--------------|
|  | June 30,           |              | June 30,          |              |
|  | 2011               | 2010         | 2011              | 2010         |
| Revenues   | \$ 2,014,081       | \$ 1,830,911 | \$ 5,778,109      | \$ 5,499,138 |
| Cost of products sold                                    | 951,980            | 883,434      | 2,738,000         | 2,642,250    |
| Selling and administrative                               | 474,646            | 416,468      | 1,364,543         | 1,283,217    |
| Research and development                                 | 115,748            | 108,047      | 350,441           | 307,391      |
| Total Operating Costs and Expenses                       | 1,542,374          | 1,407,949    | 4,452,984         | 4,232,858    |
| Operating Income   | 471,707            | 422,962      | 1,325,125         | 1,266,280    |
| Interest income  | 11,508             | 2,094        | 41,294            | 20,535       |
| Interest expense   | (22,211)           | (13,085)     | (61,685)          | (38,985)     |
| Other (expense) income, net                              | (363)              | 1,402        | (7,481)           | (788)        |
| Income From Continuing Operations Before<br>Income Taxes | 460,641            | 413,373      | 1,297,253         | 1,247,042    |
| Income tax provision                                     | 122,531            | 119,213      | 333,804           | 363,755      |
| Income From Continuing Operations                        | 338,110            | 294,160      | 963,449           | 883,287      |
| Income from Discontinued Operations, net                 | 4,948              | 12,748       | 7,566             | 37,628       |
| Net Income   | \$ 343,058         | \$ 306,908   | \$ 971,015        | \$ 920,915   |
| Basic Earnings per Share:                                |                    |              |                   |              |
| Income from Continuing Operations                        | \$ 1.54            | \$ 1.26      | \$ 4.33           | \$ 3.75      |
| Income from Discontinued Operations                      | 0.02               | 0.05         | 0.03              | 0.16         |
| Basic Earnings per Share (A)                             | \$ 1.57            | \$ 1.32      | \$ 4.36           | \$ 3.91      |
| Diluted Earnings per Share:                              |                    |              |                   |              |
| Income from Continuing Operations                        | \$ 1.51            | \$ 1.23      | \$ 4.23           | \$ 3.66      |
| Income from Discontinued Operations                      | 0.02               | 0.05         | 0.03              | 0.16         |

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|                                |    |       |    |       |    |       |    |       |
|--------------------------------|----|-------|----|-------|----|-------|----|-------|
| Diluted Earnings per Share (A) | \$ | 1.53  | \$ | 1.29  | \$ | 4.26  | \$ | 3.82  |
| Dividends per Common Share     | \$ | 0.410 | \$ | 0.370 | \$ | 1.230 | \$ | 1.110 |

(A) Total per share amounts may not add due to rounding.  
See notes to condensed consolidated financial statements

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BECTON, DICKINSON AND COMPANY  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
Thousands of dollars  
(Unaudited)

|   | Nine Months Ended<br>June 30, |            |
|---|-------------------------------|------------|
|   | 2011                          | 2010       |
| Operating Activities  |                               |            |
| Net income  | \$ 971,015                    | \$ 920,915 |
| Less: Income from discontinued operations, net  | 7,566                         | 37,628     |
| Income from continuing operations   | 963,449                       | 883,287    |
| Adjustments to income from continuing operations to derive net cash provided by continuing operating activities, net of amounts acquired: |                               |            |
| Depreciation and amortization   | 372,210                       | 378,569    |
| Share-based compensation  | 72,202                        | 69,117     |
| Deferred income taxes   | 27,430                        | 7,088      |
| Change in operating assets and liabilities  | (314,682)                     | (133,068)  |
| Pension obligation  | 60,872                        | (119,062)  |
| Other, net  | (6,989)                       | 28,240     |
| Net Cash Provided by Continuing Operating Activities  | 1,174,492                     | 1,114,171  |
| Investing Activities  |                               |            |
| Capital expenditures  | (321,268)                     | (326,972)  |
| Capitalized software  | (58,018)                      | (78,113)   |
| Purchases of investments, net   | (204,981)                     | (146,879)  |
| Acquisitions of businesses, net of cash acquired  | (204,970)                     | (281,367)  |
| Other, net  | (41,759)                      | (42,924)   |
| Net Cash Used for Continuing Investing Activities   | (830,996)                     | (876,255)  |
| Financing Activities  |                               |            |
| Change in short-term debt   | 33,611                        | (200,448)  |
| Proceeds from long-term debt  | 991,265                       |            |
| Payments of debt  | (27)                          | (68)       |
| Repurchase of common stock  | (1,272,828)                   | (549,999)  |
| Excess tax benefits from payments under share-based compensation plans  | 35,200                        | 18,911     |
| Dividends paid  | (272,737)                     | (260,344)  |
| Issuance of common stock and other, net   | 77,263                        | 35,764     |
| Net Cash Used for Continuing Financing Activities   | (408,253)                     | (956,184)  |
| Discontinued Operations   |                               |            |
| Net cash (used for) provided by operating activities  | (1,189)                       | 80,073     |

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|   |              |            |
|---|--------------|------------|
| Net cash used for investing activities                  | (88)         | (3,013)    |
| Net Cash (Used for) Provided by Discontinued Operations | (1,277)      | 77,060     |
| Effect of exchange rate changes on cash and equivalents | 8,082        | (2,930)    |
| Net decrease in cash and equivalents                    | (57,952)     | (644,138)  |
| Opening Cash and Equivalents                            | 1,215,989    | 1,394,244  |
| Closing Cash and Equivalents                            | \$ 1,158,037 | \$ 750,106 |

See notes to condensed consolidated financial statements

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BECTON, DICKINSON AND COMPANY  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Dollar and share amounts in thousands, except per share data

June 30, 2011

**Note 1 Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, in the opinion of the management of the Company, include all adjustments which are of a normal recurring nature, necessary for a fair presentation of the financial position and the results of operations and cash flows for the periods presented. However, the financial statements do not include all information and accompanying notes required for a presentation in accordance with U.S. generally accepted accounting principles. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included or incorporated by reference in the Company's 2010 Annual Report on Form 10-K. The results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for the full year.

**Note 2 Accounting Changes**

In October 2009, the Financial Accounting Standards Board ( FASB ) issued revised revenue recognition guidance affecting the accounting for software-enabled devices and multiple-element arrangements. The revisions expand the scope of multiple-element arrangement guidance to include revenue arrangements containing certain nonsoftware elements and related software elements. Additionally, the revised guidance changes the manner in which separate units of accounting are identified within a multiple-element arrangement and modifies the manner in which transaction consideration is allocated across the separately identified deliverables. The Company adopted the revised revenue recognition guidance for new arrangements the Company entered into on or after October 1, 2010. The adoption of these new requirements did not significantly impact the Company's consolidated financial statements. In June 2009, the FASB issued guidance amending the variable interest consolidation model. The revised model amends certain guidance for determining whether an entity is a variable interest entity and requires a qualitative, rather than quantitative, analysis to determine the primary beneficiary of a variable interest entity. The Company's adoption of the amended variable interest consolidation model on October 1, 2010 did not significantly impact the Company's consolidated financial statements.

**Table of Contents****Note 3 Comprehensive Income**

Comprehensive income was comprised of the following:

|   | Three Months Ended |            | Nine Months Ended |            |
|---|--------------------|------------|-------------------|------------|
|   | June 30,           |            | June 30,          |            |
|   | 2011               | 2010       | 2011              | 2010       |
| Net Income  | \$ 343,058         | \$ 306,908 | \$ 971,015        | \$ 920,915 |
| Other Comprehensive Income (Loss), Net of Tax                 |                    |            |                   |            |
| Foreign currency translation adjustments                      | 80,663             | (158,700)  | 217,272           | (304,933)  |
| Benefit plans adjustment                                      | 10,765             | 8,059      | 32,295            | 24,177     |
| Unrealized gains on investments, net of amounts realized      | 535                |            | 535               |            |
| Unrealized gains on cash flow hedges, net of amounts realized | 249                | 11,871     | 9,396             | 55,043     |
|   | 92,212             | (138,770)  | 259,498           | (225,713)  |
| Comprehensive Income  | \$ 435,270         | \$ 168,138 | \$ 1,230,513      | \$ 695,202 |

The gain recorded as foreign currency translation adjustments for the three months ended June 30, 2011 is mainly attributable to the strengthening of the Euro, as well as certain currencies in Latin America and Asia-Pacific, against the U.S. dollar during this period. The gain recorded as foreign currency translation adjustments for the nine months ended June 30, 2011 is primarily attributable to the strengthening of the Euro against the U.S. dollar during this period.

**Note 4 Earnings per Share**

The weighted average common shares used in the computations of basic and diluted earnings per share (shares in thousands) were as follows:

|   | Three Months Ended |         | Nine Months Ended |         |
|---|--------------------|---------|-------------------|---------|
|   | June 30,           |         | June 30,          |         |
|   | 2011               | 2010    | 2011              | 2010    |
| Average common shares outstanding   | 218,966            | 233,242 | 222,674           | 235,316 |
| Dilutive share equivalents from share-based plans                         | 4,601              | 5,077   | 5,108             | 5,835   |
| Average common and common equivalent shares outstanding assuming dilution | 223,567            | 238,319 | 227,782           | 241,151 |

**Table of Contents****Note 5 Contingencies**

Given the uncertain nature of litigation generally, the Company is not able in all cases to estimate the amount or range of loss that could result from an unfavorable outcome of the litigation to which the Company is a party. In accordance with U.S. generally accepted accounting principles, the Company establishes accruals to the extent probable future losses are estimable (in the case of environmental matters, without considering possible third-party recoveries). In view of the uncertainties discussed below, the Company could incur charges in excess of any currently established accruals and, to the extent available, excess liability insurance. In the opinion of management, any such future charges, individually or in the aggregate, could have a material adverse effect on the Company's consolidated results of operations and consolidated cash flows.

The Company is named as a defendant in the following purported class action suits brought on behalf of distributors and other entities that purchase the Company's products (the Distributor Plaintiffs), alleging that the Company violated federal antitrust laws, resulting in the charging of higher prices for the Company's products to the plaintiffs and other purported class members.

| Case  | Court   | Date Filed         |
|---|---|--------------------|
| <i>Louisiana Wholesale Drug Company, Inc., et. al. vs. Becton Dickinson and Company</i> | U.S. District Court, Newark, New Jersey               | March 25, 2005     |
| <i>SAJ Distributors, Inc. et. al. vs. Becton Dickinson &amp; Co.</i>                    | U.S. District Court, Eastern District of Pennsylvania | September 6, 2005  |
| <i>Dik Drug Company, et. al. vs. Becton, Dickinson and Company</i>                      | U.S. District Court, Newark, New Jersey               | September 12, 2005 |
| <i>American Sales Company, Inc. et. al. vs. Becton, Dickinson &amp; Co.</i>             | U.S. District Court, Eastern District of Pennsylvania | October 3, 2005    |
| <i>Park Surgical Co. Inc. et. al. vs. Becton, Dickinson and Company</i>                 | U.S. District Court, Eastern District of Pennsylvania | October 26, 2005   |

These actions have been consolidated under the caption *In re Hypodermic Products Antitrust Litigation.*

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The Company is also named as a defendant in the following purported class action suits brought on behalf of purchasers of the Company's products, such as hospitals (the Hospital Plaintiffs), alleging that the Company violated federal and state antitrust laws, resulting in the charging of higher prices for the Company's products to the plaintiffs and other purported class members.

| Case   | Court  | Date Filed       |
|--|--|------------------|
| <i>Jabos Pharmacy, Inc., et. al. v. Becton Dickinson &amp; Company</i>           | U.S. District Court, Greenville, Tennessee         | June 7, 2005     |
| <i>Drug Mart Tallman, Inc., et. al. v. Becton Dickinson and Company</i>          | U.S. District Court, Newark, New Jersey            | January 17, 2006 |
| <i>Medstar v. Becton Dickinson</i>   | U.S. District Court, Newark, New Jersey            | May 18, 2006     |
| <i>The Hebrew Home for the Aged at Riverdale v. Becton Dickinson and Company</i> | U.S. District Court, Southern District of New York | March 28, 2007   |

The plaintiffs in each of the above antitrust class action lawsuits seek monetary damages. All of the antitrust class action lawsuits have been consolidated for pre-trial purposes in a Multi-District Litigation (MDL) in Federal court in New Jersey.

On April 27, 2009, the Company entered into a settlement agreement with the Distributor Plaintiffs in these actions. The settlement agreement provided for, among other things, the payment by the Company of \$45,000 in exchange for a release by all potential class members of the direct purchaser claims under federal antitrust laws related to the products and acts enumerated in the complaint, and a dismissal of the case with prejudice, insofar as it relates to direct purchaser claims. The release would not cover potential class members that affirmatively opt out of the settlement. On September 30, 2010, the court issued an order denying a motion to approve the settlement agreement, ruling that the Hospital Plaintiffs, and not the Distributor Plaintiffs, are the direct purchasers entitled to pursue damages under the federal antitrust laws for certain sales of BD products. The settlement agreement currently remains in effect, subject to certain termination provisions, and the federal court of appeals has granted the Distributor Plaintiffs' request to appeal the trial court's order on an interlocutory basis. The Company currently cannot estimate the range of reasonably possible losses with respect to these class action matters beyond the \$45,000 already accrued and changes to the amount already recognized may be required in the future as additional information becomes available.

In June 2007, Retractable Technologies, Inc. (RTI) filed a complaint against the Company under the caption *Retractable Technologies, Inc. vs. Becton Dickinson and Company* (Civil Action No. 2:07-cv-250, U.S. District Court, Eastern District of Texas). RTI alleges that the BD Integra™ syringes infringe patents licensed exclusively to RTI. In its complaint, RTI also alleges that the Company engaged in false advertising with respect to certain of the Company's safety-engineered products in violation of the Lanham Act; acted to exclude RTI from various product markets and to maintain its market share through, among other things, exclusionary contracts in violation of state and federal antitrust laws; and engaged in unfair competition. In January 2008, the court severed the patent and non-patent claims into separate cases, and stayed the non-patent

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claims during the pendency of the patent claims at the trial court level. RTI seeks money damages and injunctive relief. On April 1, 2008, RTI filed a complaint against BD under the caption *Retractable Technologies, Inc. and Thomas J. Shaw v. Becton Dickinson and Company* (Civil Action No.2:08-cv-141, U.S. District Court, Eastern District of Texas). RTI alleges that the BD Integra™ syringes infringe another patent licensed exclusively to RTI. RTI seeks money damages and injunctive relief. On August 29, 2008, the court ordered the consolidation of the patent cases. On November 9, 2009, at a trial of these consolidated cases, the jury rendered a verdict in favor of RTI on all but one of its infringement claims, but did not find any willful infringement, and awarded RTI \$5,000 in damages. On May 19, 2010, the court granted RTI's motion for a permanent injunction against the continued sale by the Company of its BD Integra™ products in their current form, but stayed the injunction for the duration of the Company's appeal. At the same time, the court lifted a stay of RTI's non-patent claims. The Company's appeal of the jury verdict was heard by the Court of Appeals for the Federal Circuit on March 10, 2011. On July 8, 2011, the Court of Appeals for the Federal Circuit reversed the District Court judgment that the Company's 3ml Integra products infringed the asserted RTI patents and affirmed the District Court judgment of infringement against the Company's discontinued 1ml Integra products. The trial on RTI's antitrust and false advertising claims is scheduled to begin in January 2012. With respect to RTI's antitrust and false advertising claims, the Company cannot estimate the range of reasonably possible losses as the proceedings are in the early stages and there are significant issues to be resolved.

On October 19, 2009, Gen-Probe Incorporated (Gen-Probe) filed a patent infringement action against BD in the U.S. District Court for the Southern District of California. The complaint alleges that the BD Viper and BD Viper XTR systems and BD ProbeTec specimen collection products infringe certain U.S. patents of Gen-Probe. On March 23, 2010, Gen-Probe filed a complaint, also in the U.S. District Court for the Southern District of California, alleging that the BD Max™ instrument infringes Gen-Probe patents. The patents alleged to be infringed are a subset of the Gen-Probe patents asserted against the Company in the October 2009 suit. On June 8, 2010, the Court consolidated these cases. Gen-Probe is seeking monetary damages and injunctive relief. The Company currently cannot estimate the range of reasonably possible losses for this matter as the proceedings are in relatively early stages and there are significant issues to be resolved.

The Company believes that it has meritorious defenses to each of the above-mentioned suits pending against the Company and is engaged in a vigorous defense of each of these matters.

The Company is also involved both as a plaintiff and a defendant in other legal proceedings and claims that arise in the ordinary course of business.

The Company is a party to a number of Federal proceedings in the United States brought under the Comprehensive Environment Response, Compensation and Liability Act, also known as Superfund, and similar state laws. The affected sites are in varying stages of development. In some instances, the remedy has been completed, while in others, environmental studies are commencing. For all sites, there are other potentially responsible parties that may be jointly or severally liable to pay all cleanup costs.

**Table of Contents****Note 6 Segment Data**

The Company's organizational structure is based upon its three principal business segments: BD Medical ( Medical ), BD Diagnostics ( Diagnostics ), and BD Biosciences ( Biosciences ). The Company evaluates segment performance based upon operating income. Segment operating income represents revenues reduced by product costs and operating expenses. From time to time, the Company hedges against certain forecasted sales of U.S.-produced products sold outside the United States. Gains and losses associated with these foreign currency translation hedges are reported in segment revenues based upon their proportionate share of these international sales of U.S.-produced products. Financial information for the Company's segments was as follows:

|  | Three Months Ended |              | Nine Months Ended |              |
|--|--------------------|--------------|-------------------|--------------|
|  | June 30,           |              | June 30,          |              |
|  | 2011               | 2010         | 2011              | 2010         |
| Revenues (A)   |                    |              |                   |              |
| Medical  | \$ 1,044,836       | \$ 945,522   | \$ 2,952,713      | \$ 2,837,827 |
| Diagnostics  | 631,359            | 576,269      | 1,838,429         | 1,727,415    |
| Biosciences  | 337,886            | 309,120      | 986,967           | 933,896      |
|  | \$ 2,014,081       | \$ 1,830,911 | \$ 5,778,109      | \$ 5,499,138 |
| Segment Operating Income                                 |                    |              |                   |              |
| Medical  | \$ 324,170         | \$ 273,186   | \$ 887,080        | \$ 839,436   |
| Diagnostics  | 164,293            | 146,703      | 481,322           | 452,789      |
| Biosciences  | 89,943             | 87,101       | 275,643           | 269,797      |
| Total Segment Operating Income                           | 578,406            | 506,990      | 1,644,045         | 1,562,022    |
| Unallocated Items (B)                                    | (117,765)          | (93,617)     | (346,792)         | (314,980)    |
| Income from Continuing Operations Before<br>Income Taxes | \$ 460,641         | \$ 413,373   | \$ 1,297,253      | \$ 1,247,042 |

(A) Intersegment revenues are not material.

(B) Includes primarily interest, net; foreign exchange; corporate expenses; and share-based compensation expense.



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|                                  | Three Months Ended |              | Nine Months Ended |              |
|----------------------------------|--------------------|--------------|-------------------|--------------|
|                                  | June 30,           |              | June 30,          |              |
|                                  | 2011               | 2010         | 2011              | 2010         |
| Revenues by Organizational Units |                    |              |                   |              |
| BD Medical                       |                    |              |                   |              |
| Medical Surgical Systems         | \$ 529,018         | \$ 493,553   | \$ 1,546,334      | \$ 1,507,995 |
| Diabetes Care                    | 220,184            | 197,152      | 641,826           | 586,658      |
| Pharmaceutical Systems           | 295,634            | 254,817      | 764,553           | 743,174      |
|                                  | \$ 1,044,836       | \$ 945,522   | \$ 2,952,713      | \$ 2,837,827 |
| BD Diagnostics                   |                    |              |                   |              |
| Preanalytical Systems            | \$ 330,326         | \$ 303,526   | \$ 949,194        | \$ 891,362   |
| Diagnostic Systems               | 301,033            | 272,743      | 889,235           | 836,053      |
|                                  | \$ 631,359         | \$ 576,269   | \$ 1,838,429      | \$ 1,727,415 |
| BD Biosciences                   |                    |              |                   |              |
| Cell Analysis                    | \$ 255,028         | \$ 230,433   | \$ 751,287        | \$ 704,243   |
| Discovery Labware                | 82,858             | 78,687       | 235,680           | 229,653      |
|                                  | \$ 337,886         | \$ 309,120   | \$ 986,967        | \$ 933,896   |
|                                  | \$ 2,014,081       | \$ 1,830,911 | \$ 5,778,109      | \$ 5,499,138 |

Revenues by geographic areas were as follows:

|                | Three Months Ended |              | Nine Months Ended |              |
|----------------|--------------------|--------------|-------------------|--------------|
|                | June 30,           |              | June 30,          |              |
|                | 2011               | 2010         | 2011              | 2010         |
| Total Revenues |                    |              |                   |              |
| United States  | \$ 855,464         | \$ 809,428   | \$ 2,513,247      | \$ 2,454,604 |
| International  | 1,158,617          | 1,021,483    | 3,264,862         | 3,044,534    |
|                | \$ 2,014,081       | \$ 1,830,911 | \$ 5,778,109      | \$ 5,499,138 |

**Table of Contents****Note 7 Share-Based Compensation**

The Company grants share-based awards under the 2004 Employee and Director Equity-Based Compensation Plan (the 2004 Plan ), which provides long-term incentive compensation to employees and directors. The Company believes that such awards align the interests of its employees and directors with those of its shareholders.

The fair value of share-based payments is recognized as compensation expense in net income. For the three months ended June 30, 2011 and 2010, compensation expense charged to income was \$18,482 and \$16,650, respectively. For the nine months ended June 30, 2011 and 2010, compensation expense was \$72,202 and \$69,117, respectively.

Share-based compensation attributable to discontinued operations was not material.

The amount of unrecognized compensation expense for all non-vested share-based awards as of June 30, 2011 was approximately \$120,022, which is expected to be recognized over a weighted-average remaining life of approximately 2.2 years.

The fair values of stock appreciation rights granted during the annual share-based grants in November of 2010 and 2009, respectively, were estimated on the date of grant using a lattice-based binomial valuation model based on the following assumptions:

|                         | 2011      | 2010      |
|-------------------------|-----------|-----------|
| Risk-free interest rate | 2.40%     | 2.60%     |
| Expected volatility     | 24.00%    | 28.00%    |
| Expected dividend yield | 2.14%     | 1.96%     |
| Expected life           | 7.8 years | 6.5 years |
| Fair value derived      | \$16.80   | \$19.70   |

**Note 8 Benefit Plans**

The Company has defined benefit pension plans covering substantially all of its employees in the United States and certain foreign locations. The Company also provides certain postretirement healthcare and life insurance benefits to qualifying domestic retirees. Other postretirement benefit plans in foreign countries are not material.

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Net pension and postretirement cost included the following components for the three months ended June 30:

|   | Pension Plans |           | Other Postretirement Benefits |          |
|---|---------------|-----------|-------------------------------|----------|
|   | 2011          | 2010      | 2011                          | 2010     |
| Service cost                                | \$ 23,114     | \$ 18,070 | \$ 1,463                      | \$ 1,252 |
| Interest cost                               | 23,470        | 22,533    | 3,289                         | 3,548    |
| Expected return on plan assets              | (25,790)      | (24,710)  |                               |          |
| Amortization of prior service (credit) cost | (272)         | (266)     | (171)                         | 1        |
| Amortization of loss                        | 14,007        | 10,308    | 1,117                         | 853      |
| Net pension and postretirement cost         | \$ 34,529     | \$ 25,935 | \$ 5,698                      | \$ 5,654 |

Net pension and postretirement cost included the following components for the nine months ended June 30:

|   | Pension Plans |           | Other Postretirement Benefits |           |
|---|---------------|-----------|-------------------------------|-----------|
|   | 2011          | 2010      | 2011                          | 2010      |
| Service cost                                | \$ 68,767     | \$ 54,781 | \$ 4,381                      | \$ 3,755  |
| Interest cost                               | 69,828        | 68,309    | 9,856                         | 10,643    |
| Expected return on plan assets              | (76,731)      | (74,908)  |                               |           |
| Amortization of prior service (credit) cost | (810)         | (806)     | (515)                         | 3         |
| Amortization of loss                        | 41,674        | 31,246    | 3,349                         | 2,557     |
| Curtailment/settlement loss                 | 1,083         |           |                               |           |
| Net pension and postretirement cost         | \$ 103,811    | \$ 78,622 | \$ 17,071                     | \$ 16,958 |

Postemployment benefit costs for the three months ended June 30, 2011 and 2010 were \$6,794 and \$5,467, respectively. For the nine months ended June 30, 2011 and 2010, postemployment benefit costs were \$20,381 and \$16,401, respectively.

**Note 9 Acquisition**

On March 18, 2011, the Company acquired 100% of the outstanding shares of Accuri Cytometers, Inc. ( Accuri ), a company that develops and manufactures personal flow cytometers for researchers. The acquisition-date fair value of consideration transferred totaled \$204,970, net of \$3,112 in cash acquired.

The Company intends for this acquisition to expand its presence into the emerging affordable personal flow cytometer space. The acquisition is also expected to help expand the use of flow technology by researchers in developing regions where ease of use is critical, as well as by researchers in scientific disciplines that have not traditionally used flow cytometry, such as environmental studies.

The acquisition was accounted for under the acquisition method of accounting for business combinations and Accuri's results of operations were included in the Biosciences segment's

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results from the acquisition date. Pro forma information is not provided as the acquisition did not have a material effect on the Company's consolidated results. The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the acquisition date. These fair values are based upon the information available as of June 30, 2011 and may be adjusted should further information regarding events or circumstances existing at the acquisition date become available.

|  |                |
|--|----------------|
| Developed technology                         | \$ 111,500     |
| Acquired in-process research and development | 42,300         |
| Other intangibles                            | 2,850          |
| Deferred tax assets                          | 10,442         |
| Other  | 8,176          |
| <br>Total identifiable assets acquired       | <br>175,268    |
| <br>Deferred tax liabilities                 | <br>(59,869)   |
| Other  | (4,728)        |
| <br>Total liabilities assumed                | <br>(64,597)   |
| <br>Net identifiable assets acquired         | <br>110,671    |
| <br>Goodwill                                 | <br>94,299     |
| <br>Net assets acquired                      | <br>\$ 204,970 |

The acquired in-process research and development asset of \$42,300 represents development of the personal flow cytometry technology that will enable its use in the clinical market. The fair value of this project was determined based on the present value of projected cash flows utilizing an income approach reflecting an appropriate risk-adjusted discount rate based on the applicable technological and commercial risk of the project.

The \$94,299 of goodwill was allocated to the Biosciences segment. Goodwill typically results through expected synergies from combining operations of an acquiree and an acquirer as well as from intangible assets that do not qualify for separate recognition. The goodwill recognized as a result of this acquisition includes, among other things, the value of broadening the Company's potential market for flow cytometry technology. No portion of this goodwill will be deductible for tax purposes. The Company recognized \$900 of acquisition-related costs that were expensed in the current year-to-date period and reported in the Consolidated Statements of Income as *Selling and administrative*.

**Note 10 Divestitures**

In the fourth quarter of fiscal year 2010, the Company sold the Ophthalmic Systems unit and the surgical blades, critical care and extended dwell catheter product platforms for \$270,000. The Company recognized a pre-tax gain on sale from all of these divestitures of \$146,108. The results of operations associated with the Ophthalmic Systems unit, surgical blade platform and critical care platform are reported as discontinued operations for all periods presented in the accompanying Consolidated Statements of Income and Cash Flows and related disclosures. The Company agreed to perform contract manufacturing for a defined period after the sale of the

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extended dwell catheter product platform and due to this significant continuing involvement in operations, the associated results of operations are reported within continuing operations.

On July 8, 2009, the Company sold certain assets and liabilities related to the elastics and thermometer components of the Home Healthcare product line of the Medical segment for \$51,022. The Company recognized a pre-tax gain on sale of \$18,145. Concurrent with the sale, the Company exited the remaining portion of the Home Healthcare product line. The results of operations associated with the Home Healthcare product line are reported as discontinued operations for all periods presented in the accompanying Consolidated Statements of Income and Cash Flows and related disclosures.

Results of discontinued operations were as follows:

|   | Three Months Ended |           | Nine Months Ended |            |
|---|--------------------|-----------|-------------------|------------|
|   | June 30,           |           | June 30,          |            |
|   | 2011               | 2010      | 2011              | 2010       |
| Revenues  | \$ 117             | \$ 47,316 | \$ 3,124          | \$ 141,372 |
| Income from discontinued operations before income taxes | 5,059              | 17,088    | 8,277             | 50,686     |
| Less income tax provision                               | 111                | 4,340     | 711               | 13,058     |
| Income from discontinued operations, net                | \$ 4,948           | \$ 12,748 | \$ 7,566          | \$ 37,628  |

**Note 11 Intangible Assets**

Intangible assets consisted of:

|  | June 30, 2011         |                          | September 30, 2010    |                          |
|--|-----------------------|--------------------------|-----------------------|--------------------------|
|  | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Amortized intangible assets                  |                       |                          |                       |                          |
| Core and developed technology                | \$ 706,917            | \$ 306,149               | \$ 580,709            | \$ 269,926               |
| Patents, trademarks, and other               | 317,146               | 232,257                  | 301,883               | 219,735                  |
|  | \$ 1,024,063          | \$ 538,406               | \$ 882,592            | \$ 489,661               |
| Unamortized intangible assets                |                       |                          |                       |                          |
| Acquired in-process research and development | \$ 185,300            |                          | \$ 143,000            |                          |
| Trademarks                                   | 2,717                 |                          | 2,709                 |                          |
|  | \$ 188,017            |                          | \$ 145,709            |                          |

Intangible amortization expense for the three months ended June 30, 2011 and 2010 was \$14,616 and \$12,576, respectively. Intangible amortization expense for the nine months ended June 30, 2011 and 2010 was \$39,051 and \$36,648, respectively.

**Table of Contents****Note 12 Derivative Instruments and Hedging Activities**

The Company uses derivative instruments to mitigate certain exposures. The effects these derivative instruments and hedged items have on financial position, financial performance, and cash flows are provided below.

***Foreign Currency Risks and Related Strategies***

The Company has foreign currency exposures throughout Europe, Asia Pacific, Canada, Japan and Latin America. From time to time, the Company may partially hedge forecasted export sales denominated in foreign currencies using forward and option contracts, generally with one-year terms. The Company's hedging program has been designed to mitigate exposures resulting from movements of the U.S. dollar, from the beginning of a reporting period, against other foreign currencies. The Company's strategy is to offset the changes in the present value of future foreign currency revenue resulting from these movements with either gains or losses in the fair value of foreign currency derivative contracts. Forward contracts were used to hedge forecasted sales in fiscal year 2010. As of June 30, 2011, the Company has not entered into contracts to hedge cash flows in fiscal year 2011.

The Company designates forward contracts used to hedge these certain forecasted sales denominated in foreign currencies as cash flow hedges. Changes in the effective portion of the fair value of the Company's forward contracts that are designated and qualify as cash flow hedges (i.e., hedging the exposure to variability in expected future cash flows that is attributable to a particular risk) are included in *Other comprehensive income (loss)* until the hedged transactions are reclassified in earnings. These changes result from the maturity of derivative instruments as well as the commencement of new derivative instruments. The changes also reflect movements in the period-end foreign exchange rates against the forward rates at the time the Company enters into any given derivative instrument contract. Once the hedged revenue transaction occurs, the recognized gain or loss on the contract is reclassified from *Accumulated other comprehensive income (loss)* to *Revenues*. The Company records the premium or discount of the forward contracts, which is included in the assessment of hedge effectiveness, to *Revenues*.

In the event that the revenue transactions underlying a derivative instrument are no longer probable of occurring, accounting for the instrument under hedge accounting is discontinued. Gains and losses previously recognized in *Other comprehensive income (loss)* are reclassified into *Other income (expense)*. If only a portion of the revenue transaction underlying a derivative instrument is no longer probable of occurring, only the portion of the derivative relating to those revenues would no longer be eligible for hedge accounting.

Transactional currency exposures that arise from entering into transactions, generally on an intercompany basis, in non-hyperinflationary countries that are denominated in currencies other than the functional currency are mitigated primarily through the use of forward contracts and currency options. Hedges of the transactional foreign exchange exposures resulting primarily from intercompany payables and receivables are undesignated hedges. As such, the gains or losses on these instruments are recognized immediately in income. The offset of these gains or losses against the gains and losses on the underlying hedged items, as well as the hedging costs associated with the derivative instruments, are recognized in *Other income (expense)*.

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The total notional amounts of the Company's outstanding foreign exchange contracts as of June 30, 2011 and September 30, 2010 were \$1,690,611 and \$1,776,046, respectively.

*Interest Rate Risks and Related Strategies*

The Company's primary interest rate exposure results from changes in short-term U.S. dollar interest rates. The Company's policy is to manage interest cost using a mix of fixed and variable rate debt. The Company periodically uses interest rate swaps to manage such exposures. Under these interest rate swaps, the Company exchanges, at specified intervals, the difference between fixed and floating interest amounts calculated by reference to an agreed-upon notional principal amount. These swaps are designated as either fair value or cash flow hedges. For interest rate swaps designated as fair value hedges (i.e., hedges against the exposure to changes in the fair value of an asset or a liability or an identified portion thereof that is attributable to a particular risk), changes in the fair value of the interest rate swaps offset changes in the fair value of the fixed rate debt due to changes in market interest rates. Changes in the fair value of the interest rate swaps designated as cash flow hedges (i.e., hedging the exposure to variability in expected future cash flows that is attributable to a particular risk) are offset by amounts recorded in *Other comprehensive income (loss)*. If interest rate derivatives designated as cash flow hedges are terminated, the balance in *Accumulated other comprehensive income (loss)* attributable to those derivatives is reclassified into earnings over the remaining life of the hedged debt. The amount, related to terminated interest rate swaps, expected to be reclassified and recorded in *Interest expense* within the next 12 months is \$996, net of tax.

As of both June 30, 2011 and September 30, 2010, the total notional amount of the Company's outstanding interest rate swaps designated as fair value hedges was \$200,000. The current year's outstanding swap represents a fixed-to-floating rate swap agreement that was entered into to convert the interest payments on \$200,000 in 4.55% notes, due April 15, 2013, from the fixed rate to a floating interest rate based on LIBOR. The Company had no outstanding interest rate swaps designated as cash flow hedges as of June 30, 2011.

*Risk Exposures Not Hedged*

The Company purchases resins, which are oil-based components used in the manufacture of certain products. While the Company has been able to hedge certain purchases of polyethylene, the Company does not currently use any hedges to manage the risk exposures related to other resins. Significant increases in world oil prices that lead to increases in resin purchase costs could impact future operating results. From time to time, the Company has managed price risks associated with other commodity purchases. The Company had no commodity forward contracts outstanding as of June 30, 2011.

**Table of Contents**Effects on Consolidated Balance Sheets

The location and amounts of derivative instrument fair values in the consolidated balance sheet are segregated below between designated, qualifying hedging instruments and ones that are not designated for hedge accounting.

|   | June 30,<br>2011 | September<br>30,<br>2010 |
|---|------------------|--------------------------|
| Asset derivatives-designated for hedge accounting       |                  |                          |
| Interest rate swaps                                     | \$ 6,444         | \$ 8,609                 |
| Asset derivatives-undesignated for hedge accounting     |                  |                          |
| Forward exchange contracts                              | \$ 12,271        | \$ 32,392                |
| Total asset derivatives (A)                             | \$ 18,715        | \$ 41,001                |
| Liability derivatives-undesignated for hedge accounting |                  |                          |
| Forward exchange contracts                              | \$ 14,291        | \$ 21,265                |
| Total liability derivatives (B)                         | \$ 14,291        | \$ 21,265                |

(A) All asset derivatives are included in Prepaid expenses, deferred taxes and other.

(B) All liability derivatives are included in Accrued expenses.



**Table of Contents**Effects on Consolidated Statements of IncomeCash flow hedges

The location and amount of gains and losses on designated derivative instruments recognized in the consolidated statement of income for the three months ended June 30 consisted of:

| Derivatives Accounted for as<br>Designated Cash Flow Hedging<br>Relationships | Gain (Loss)<br>Recognized in OCI<br>on           |           | Location of<br>Gain (Loss)<br>Reclassified<br>from<br>Accumulated<br>OCI into<br>Income | Gain (Loss)<br>Reclassified from<br>Accumulated OCI<br>into<br>Income |            |
|---|--|-----------|---|---|------------|
|   | Derivatives<br>Three Months<br>Ended<br>June 30, |           |   | Three Months Ended<br>June 30,  |            |
|   | 2011   | 2010      |   | 2011  | 2010       |
| Forward exchange contracts  | \$   | \$ 11,561 | Revenues  | \$  | \$ (1,474) |
| Interest rate swaps   | 249  | 310       | Interest expense  | (401)   | (500)      |
| Total   | \$ 249   | \$ 11,871 |   | \$ (401)  | \$ (1,974) |

The location and amount of gains and losses on designated derivative instruments recognized in the consolidated statement of income for the nine months ended June 30 consisted of:

| Derivatives Accounted for as<br>Designated Cash Flow Hedging<br>Relationships | Gain (Loss)<br>Recognized in OCI<br>on       |           | Location of<br>Gain (Loss)<br>Reclassified<br>from<br>Accumulated<br>OCI into<br>Income | Gain (Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income |             |
|---|--|-----------|---|--|-------------|
|   | Derivatives<br>Nine Months Ended<br>June 30, |           |   | Nine Months Ended<br>June 30,                                      |             |
|   | 2011   | 2010      |   | 2011   | 2010        |
| Forward exchange contracts  | \$   | \$ 54,093 | Revenues  | \$   | \$ (42,672) |
| Interest rate swaps   | 9,396  | 928       | Interest expense  | (1,254)  | (1,496)     |
| Commodity forward contracts   |  | 22        | Cost of sales   |  | (35)        |
| Total   | \$ 9,396                                     | \$ 55,043 |   | \$ (1,254)   | \$ (44,203) |

The Company's designated derivative instruments are perfectly effective. As such, there were no gains or losses, related to hedge ineffectiveness and amounts excluded from hedge effectiveness testing, recognized immediately in income for the three-month and nine-month periods ending June 30, 2011. The gain recognized in other comprehensive income for the nine-month period ended June 30, 2011 is attributable primarily to gains realized on interest rate swaps that were entered into in the first quarter of 2011 in anticipation of issuing \$700,000 of 10-year 3.25% notes and \$300,000 of 30-year 5.00% notes. These swaps were designated as hedges of the variability in interest payments attributable to changes in the benchmark interest rates against which the notes were priced. These swaps were terminated in November 2010, concurrent with the pricing of the notes. Realized gains on these swaps will be amortized over the life of the notes with an offset to interest expense.



**Table of Contents***Fair value hedges*

The location and amount of gains or losses on the hedged fixed rate debt attributable to changes in the market interest rates and the offsetting gain (loss) on the related interest rate swaps were as follows:

| Income Statement<br>Classification | Gain/(Loss) on Swaps |          |                   |          | Gain/(Loss) on Borrowings |            |                   |            |
|------------------------------------|----------------------|----------|-------------------|----------|---------------------------|------------|-------------------|------------|
|                                    | Three Months         |          | Nine Months Ended |          | Three Months              |            | Nine Months Ended |            |
|                                    | Ended                |          | June 30,          |          | Ended                     |            | June 30,          |            |
|                                    | 2011                 | 2010     | 2011              | 2010     | 2011                      | 2010       | 2011              | 2010       |
| Other income<br>(expense) (A)      | \$ 607               | \$ 3,061 | \$ (2,164)        | \$ 4,751 | \$ (607)                  | \$ (3,061) | \$ 2,164          | \$ (4,751) |

(A) Changes in the fair value of the interest rate swaps offset changes in the fair value of the fixed rate debt due to changes in market interest rates. There was no hedge ineffectiveness relating to these interest rate swaps.

*Undesignated hedges*

The location and amount of gains and losses recognized in income on derivatives not designated for hedge accounting were as follows:

| Derivatives Not Designated as<br>Hedging Instruments | Location<br>of Gain<br>(Loss)<br>Recognized<br>in Income<br>on<br>Derivatives<br>Other income<br>(expense) | Amount of Gain (Loss) Recognized in Income on<br>Derivatives |            |                   |             |
|--|--|--|------------|-------------------|-------------|
|  |  | Three Months Ended   |            | Nine Months Ended |             |
|  |  | June 30,   |            | June 30,          |             |
|  |  | 2011   | 2010       | 2011              | 2010        |
| Forward exchange contracts (B)                       | (expense)  | \$ (13,248)  | \$ (9,788) | \$ (5,106)        | \$ (35,382) |

(B) The gains and losses on forward contracts and currency options utilized to hedge the intercompany transactional foreign exchange exposures are largely offset by gains and losses on the underlying hedged items in *Other income (expense)*.

**Table of Contents****Note 13 Financial Instruments and Fair Value Measurements**

The fair values of financial instruments, including those not recognized on the statement of financial position at fair value, carried at June 30, 2011 and September 30, 2010 are classified in accordance with the fair value hierarchy in the tables below:

|  | June 30,<br>2011<br>Carrying<br>Value | Basis of Fair Value Measurement   |   |  |
|--|---------------------------------------|---|---|--|
|  |                                       | Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs (Level<br>2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| <b>Assets</b>                          |                                       |   |   |  |
| Institutional money market investments | \$ 311,262                            | \$ 311,262  | \$  | \$   |
| Forward exchange contracts             | 12,271                                |   | 12,271  |  |
| Interest rate swaps                    | 6,444                                 |   | 6,444   |  |
| <b>Total Assets</b>                    | <b>\$ 329,977</b>                     | <b>\$ 311,262</b>   | <b>\$ 18,715</b>  | <b>\$</b>  |
| <b>Liabilities</b>                     |                                       |   |   |  |
| Forward exchange contracts             | \$ 14,291                             | \$  | \$ 14,291   | \$   |
| Long-term debt                         | 2,484,953                             |   | 2,628,673   |  |
| <b>Total Liabilities</b>               | <b>\$ 2,499,244</b>                   | <b>\$</b>   | <b>\$ 2,642,964</b>                                       | <b>\$</b>  |

|  | September<br>30,2010<br>Carrying<br>Value | Basis of Fair Value Measurement   |   |  |
|--|---|---|---|--|
|  |   | Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs (Level<br>2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| <b>Assets</b>                          |   |   |   |  |
| Institutional money market investments | \$ 277,424                                | \$ 277,424  | \$  | \$   |
| Forward exchange contracts             | 32,392                                    |   | 32,392  |  |
| Interest rate swaps                    | 8,609                                     |   | 8,609   |  |
| <b>Total Assets</b>                    | <b>\$ 318,425</b>                         | <b>\$ 277,424</b>   | <b>\$ 41,001</b>  | <b>\$</b>  |
| <b>Liabilities</b>                     |   |   |   |  |
| Forward exchange contracts             | \$ 21,265                                 | \$  | \$ 21,265   | \$   |
| Long-term debt                         | 1,495,357                                 |   | 1,790,137   |  |
| <b>Total Liabilities</b>               | <b>\$ 1,516,622</b>                       | <b>\$</b>   | <b>\$ 1,811,402</b>                                       | <b>\$</b>  |

The Company's institutional money market accounts permit daily redemption and the fair values of these investments are based upon the quoted prices in active markets provided by the holding financial institutions. The Company's remaining cash equivalents were \$846,775 and \$938,565 at June 30, 2011 and September 30, 2010, respectively. Short-term investments are held to their maturities and are carried at cost, which approximates fair value. The cash equivalents consist of liquid investments with a maturity of three months or less and the short-term investments consist

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of instruments with maturities greater than three months and less than one year. The Company measures the fair value of forward exchange contracts and currency options using an income approach with significant observable inputs, specifically spot currency rates, market designated forward currency prices and a discount rate. The fair value of interest rate swaps is provided by the financial institutions that are counterparties to these arrangements. The fair value of long-term debt is based upon quoted prices in active markets for similar instruments.

The Company's policy is to recognize any transfers into fair value measurement hierarchy levels and transfers out of levels at the beginning of each reporting period. There were no transfers in and out of Level 1, Level 2 or Level 3 measurements for the three and nine months ended June 30, 2011.

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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Company Overview**

Becton, Dickinson and Company ( BD ) is a global medical technology company engaged principally in the development, manufacture and sale of medical devices, instrument systems and reagents used by healthcare institutions, life science researchers, clinical laboratories, the pharmaceutical industry and the general public. Our business consists of three worldwide business segments BD Medical ( Medical ), BD Diagnostics ( Diagnostics ) and BD Biosciences ( Biosciences ). Our products are marketed in the United States and internationally through independent distribution channels and directly to end-users by BD and independent sales representatives.

**Overview of Financial Results**

Third quarter revenues of \$2.014 billion represented an increase of 10% from the same period a year ago, and reflected volume increases of 6% and estimated favorable foreign currency translation of 5%, partially offset by price decreases of approximately 1%, reflecting an ongoing downward trend. During the quarter, we experienced strong international sales of safety-engineered products and strong growth in emerging markets, which was offset in part, by weaker demand in Western Europe resulting from austerity measures and lower healthcare utilization. Sales in the United States of safety-engineered devices in the third quarter of 2011 were \$281 million, representing a 4% increase from the prior year's period. International sales of safety-engineered devices of \$198 million in the third quarter of 2011 grew 26% over the prior year's period, including an estimated \$18 million, or 12%, favorable impact due to foreign currency translation. International safety-engineered device revenue growth continues to be driven by strong growth in the Medical segment, with the largest growth in emerging markets, including China and Latin America. Revenues for the nine-month period ending June 30, 2011 of \$5.778 billion represented an increase of 5% from the prior-year nine-month period, including an estimated 2.5% favorable impact from foreign currency translation. Our financial condition remains strong, with cash flows from continuing operating activities totaling \$1.174 billion in the first nine months of 2011. In March 2011, we completed the acquisition of Accuri Cytometers, Inc. ( Accuri ), an Ann Arbor, Michigan-based company that develops and manufactures personal flow cytometers for researchers. For further discussion of this acquisition, refer to Note 9 in the Notes to Condensed Consolidated Financial Statements. In November 2010, we issued \$700 million of 10-year 3.25% notes and \$300 million of 30-year 5.00% notes, as discussed further below. Also, we continued to return value to our shareholders as we repurchased \$1.273 billion of our common stock and paid cash dividends of \$273 million in the first nine months of 2011. We face currency exposure each reporting period that arises from translating the results of our worldwide operations to the U.S. dollar at exchange rates that fluctuate from the beginning of such period. From time to time, we purchase forward contracts and options to partially protect against adverse foreign exchange rate movements. Gains or losses on our derivative instruments are largely offset by the gains or losses on the underlying hedged transactions. We do not enter into

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derivative instruments for trading or speculative purposes. As of June 30, 2011, we had not entered into contracts to hedge cash flows in fiscal year 2011 or 2012.

The favorable impact of foreign currency on revenues for the quarter primarily reflected favorable foreign currency translation. The favorable impact of foreign currency on revenues for the nine-month period ending June 30, 2011 reflected favorable foreign currency translation and a favorable comparison resulting from hedge losses recognized in the prior year's period. For further discussion of the hedge losses recognized in the prior year's period, refer to Note 12 in the Notes to Condensed Consolidated Financial Statements.

The results for the nine-month period ending June 30, 2011 were unfavorably impacted by the earthquake and tsunami in Japan. For the total fiscal year 2011, we anticipate these events to have an aggregate unfavorable impact of about \$15 million on revenues, and approximately \$0.05 diluted earnings per share from continuing operations. Our operations in Japan are now fully operational.

The U.S. healthcare reform law contains certain tax provisions that will affect BD. The most significant impact is the medical device excise tax which imposes a 2.3% tax on certain U.S. sales of medical devices, beginning in January 2013. Sales of BD products that we estimate to be subject to this tax represented approximately 80% of BD's total U.S. revenues in fiscal year 2010. This legislation also included a tax provision that eliminated the employer deduction of the Medicare Part D retiree drug subsidy and, as a result, we recorded a charge of \$8.9 million, or \$0.04 diluted earnings per share from continuing operations, in the second fiscal quarter of 2010.

**Results of Operations**

**Revenues**

Refer to Note 6 in the Notes to Condensed Consolidated Financial Statements for segment financial data.

*Medical Segment*

Third quarter revenues of \$1.045 billion represented an increase of \$99 million, or 10.5%, compared with the prior year's quarter, including an estimated \$53 million, or 6%, favorable impact due to foreign currency translation.



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The following is a summary of third quarter revenues by organizational unit:

| (millions of dollars)    | Three months ended June 30, |        |                 | Estimated<br>Foreign<br>Exchange<br>Impact |
|--------------------------|-----------------------------|--------|-----------------|--|
|                          | 2011                        | 2010   | Total<br>Change |  |
| Medical Surgical Systems | \$ 529                      | \$ 494 | 7.2%            | 4.7%                                       |
| Diabetes Care            | 220                         | 197    | 11.7%           | 5.5%                                       |
| Pharmaceutical Systems   | 296                         | 255    | 16.0%           | 7.4%                                       |
| Total Revenues           | \$ 1,045                    | \$ 946 | 10.5%           | 5.6%                                       |

Medical revenues reflected strong growth of Pharmaceutical Systems and international safety-engineered product sales. Segment growth was also aided by solid sales of Diabetes Care products, which were primarily attributable to pen needles. Global sales of safety-engineered products were \$223 million, as compared with \$195 million in the prior year's quarter, and included an estimated \$8 million favorable impact due to foreign currency translation. Total Medical revenues for the nine-month period ended June 30, 2011 increased by 4% from the prior-year period, including an estimated 2% favorable impact from foreign currency translation and reflecting an unfavorable comparison to the prior-year period that included strong sales related to the H1N1 flu pandemic in the first and second quarters. We estimate that this unfavorable comparison negatively impacted Medical's revenue growth rate for the nine-month period of 2011 by approximately 3 percentage points. For the nine-month period ended June 30, 2011, global sales of safety-engineered products were \$642 million, as compared with \$610 million in the prior year's period, and included an estimated \$13 million favorable impact due to foreign currency translation.

Medical operating income for the third quarter was \$324 million, or 31.0% of Medical revenues, compared with \$273 million, or 28.9% of segment revenues, in the prior year's quarter. Gross profit margin was higher in the current quarter than the third quarter of 2010 due to increased sales of products with relatively higher gross margins and continued manufacturing productivity and lower manufacturing start-up costs. These favorable impacts on gross profit margin were partially offset by increases in certain raw material costs and higher pension costs allocated to the segment. See further discussion on gross profit margin below. Selling and administrative expense as a percent of Medical revenues in the third quarter of 2011 was lower than in the third quarter of 2010, primarily due to continued spending controls, partially offset by higher pension costs and unfavorable foreign currency translation. Research and development expenses for the quarter increased \$1 million, or 4% above the prior year's period, reflecting increased investment in new products and platforms. Segment operating income for the nine-month period was \$887 million, or 30.0% of Medical revenues, compared with \$839 million, or 29.6% in the prior year's period.

**Table of Contents***Diagnostics Segment*

Third quarter revenues of \$631 million represented an increase of \$55 million, or 10%, over the prior year's quarter, including an estimated \$28 million, or approximately 5%, favorable impact due to foreign currency translation.

The following is a summary of third quarter revenues by organizational unit:

| (millions of dollars) | Three months ended June 30, |        |              | Estimated Foreign Exchange Impact |
|-----------------------|-----------------------------|--------|--------------|-----------------------------------|
|                       | 2011                        | 2010   | Total Change |                                   |
| Preanalytical Systems | \$ 330                      | \$ 304 | 8.8%         | 4.8%                              |
| Diagnostic Systems    | 301                         | 273    | 10.4%        | 4.7%                              |
| Total Revenues*       | \$ 631                      | \$ 576 | 9.6%         | 4.8%                              |

\* Amounts may not add due to rounding

Diagnostics revenue growth reflected solid growth in sales of Preanalytical Systems safety-engineered products. Segment revenue also reflected strong growth in the Diagnostic Systems unit's Women's Health and Cancer and infectious disease product offerings. Global sales of safety-engineered products in the Preanalytical Systems unit totaled \$256 million, compared with \$233 million in the prior year's quarter, and included an estimated \$10 million favorable impact due to foreign currency translation. Total Diagnostics revenues for the nine-month period ended June 30, 2011 increased by 6% from the prior-year nine-month period, including an estimated 2.5% favorable impact from foreign currency translation. For the nine-month period ended June 30, 2011, global sales of safety-engineered products in the Preanalytical Systems unit were \$732 million as compared with \$677 million in the prior year's period, and included an estimated \$16 million favorable impact due to foreign currency translation.

Diagnostics operating income for the third quarter was \$164 million, or 26.0% of Diagnostics revenues, compared with \$147 million, or 25.5% of segment revenues, in the prior year's quarter. Gross profit margin was higher in the current quarter than in the prior year's quarter due to increased sales of products with relatively higher gross margins, lower manufacturing start-up costs and favorable foreign currency translation, offset in part by increases in certain raw material costs and higher pension costs. See further discussion on gross profit margin below. Selling and administrative expense as a percentage of Diagnostics revenues in the third quarter of 2011 was slightly higher than in the third quarter of 2010 primarily due to unfavorable foreign currency translation which more than offset the impact of continued spending controls. Research and development expenses in the third quarter of 2011 were relatively flat compared with the prior year's period. Segment operating income for the nine-month period was \$481 million, or 26.2% of Diagnostics revenues, compared with \$453 million, or 26.2% of revenues, in the prior year's period.

**Table of Contents***Biosciences Segment*

Third quarter revenues of \$338 million represented an increase of \$29 million, or 9%, over the prior year's quarter, including an estimated \$15 million, or 5%, favorable impact due to foreign currency translation.

The following is a summary of third quarter revenues by organizational unit:

| (millions of dollars) | Three months ended June 30, |        |              | Estimated Foreign Exchange Impact |
|-----------------------|-----------------------------|--------|--------------|-----------------------------------|
|                       | 2011                        | 2010   | Total Change |                                   |
| Cell Analysis         | \$ 255                      | \$ 230 | 10.7%        | 5.1%                              |
| Discovery Labware     | 83                          | 79     | 5.3%         | 4.7%                              |
| Total Revenues        | \$ 338                      | \$ 309 | 9.3%         | 5.0%                              |

Biosciences' revenue growth was primarily driven by instrument and reagent sales in the Cell Analysis unit. The segment's overall revenue growth was affected by weaker than expected sales of Discovery Labware products in the U.S. and softness in Western Europe due to government research funding delays. Biosciences' revenue growth also reflected an unfavorable comparison to the prior year's period that included strong sales from U.S. stimulus spending and supplemental spending in Japan. We estimate that this unfavorable comparison lowered Biosciences' revenue growth for the quarter by approximately 3 percentage points. For the nine-month period ended June 30, 2011, total Biosciences revenues increased by 6% from the prior-year nine-month period, including an estimated 3% favorable impact from foreign currency translation and reflected an unfavorable comparison to the prior-year period that included strong sales related to U.S. stimulus spending and supplemental spending in Japan. We estimate that this unfavorable comparison negatively impacted Biosciences' revenue growth rate for the nine-month period of 2011 by approximately 4 percentage points.

Biosciences operating income for the third quarter was \$90 million, or 26.6% of Biosciences revenues, compared with \$87 million, or 28.2% of segment revenues, in the prior year's quarter. Gross profit margin, as a percent of Biosciences revenue, was lower in the current quarter than the third quarter of 2010 primarily due to amortization of intangibles associated with the Accuri acquisition and increases in certain raw material costs. These unfavorable variances from the prior year's period were partially offset by lower manufacturing costs and higher margins on service revenue. See further discussion on gross profit margin below. Selling and administrative expense as a percent of Biosciences revenues for the quarter increased compared with the prior year's quarter, reflecting unfavorable foreign currency translation, partially offset by continued spending controls. Research and development spending in the quarter increased \$3 million, or 15% above the prior-year period, reflecting increased investment in new products and platforms. Segment operating income for the nine-month period was \$276 million, or 27.9% of Biosciences revenues, compared with \$270 million, or 28.9% in the prior year's period.

**Table of Contents***Geographic Revenues*

Revenues in the United States for the third quarter of \$855 million represented an increase of \$46 million, or 6%, over the prior year's quarter. U.S. Medical revenues reflected strong sales of Pharmaceutical Systems products. U.S. Diagnostics revenue growth reflected solid growth in infectious disease and molecular diagnostic platforms, which was partially offset by weaker sales of Women's Health and Cancer products due to increased intervals between Pap tests that have resulted from changes in rescreening recommendations for cervical cancer. Biosciences revenue growth in the United States reflected an unfavorable comparison to the prior year's period, which included U.S. stimulus spending, as well as weaker sales of Discovery Labware's products.

International revenues for the third quarter of \$1.159 billion represented an increase of \$137 million, or 13%, over the prior year's quarter, including an estimated \$95 million, or 9%, favorable impact due to foreign currency translation. International Medical revenues were unfavorably impacted by Pharmaceutical Systems' customers shifting sourcing from Europe to the U.S. We experienced solid growth in both the Diagnostics and Biosciences segments. International Diagnostics revenue growth was driven by strong growth in the Women's Health and Cancer platform, as governments are expanding programs for cervical cancer screening in developing markets. Biosciences revenue growth was driven by the Cell Analysis unit's instrument and reagent sales in Asia Pacific, Latin America, and EMA (Eastern Europe, Middle East and Africa). International revenue growth in the Biosciences segment reflected an unfavorable comparison to the prior year's period, which included supplemental spending in Japan.

**Gross Profit Margin**

Gross profit margin was 52.7% for the third quarter, compared with 51.7% for the comparable prior-year period. This gross profit margin improvement reflected estimated favorable impacts of 50 basis points relating to foreign currency translation and 60 basis points relating to operating performance. The favorable impact from operating performance resulted from increased sales of products with relatively higher gross margins, increased productivity and lower manufacturing start-up costs, which were partially offset by increases in resin and other raw material costs and higher pension costs. Gross profit margin in the third quarter of 2011 also reflected the unfavorable impact of 10 basis points relating to amortization of intangibles associated with the Accuri acquisition. Gross profit margin in the nine-month period of 2011 of 52.6% compared with the prior year's period of 52.0% reflected an estimated favorable impact of foreign currency translation of 50 basis points. Operating performance favorably impacted gross profit margin in the nine-month period of 2011 by 20 basis points and reflected increased sales of products with relatively higher gross margins and increased productivity, which were partially offset by increases in resin and other raw material costs and higher pension costs. Gross profit margin in the nine-month period of 2011 was also unfavorably impacted by 10 basis points as a result of the natural disasters in Japan and amortization of intangibles associated with the Accuri acquisition.

**Selling and Administrative Expense**

Selling and administrative expense was 23.6% of revenues for the third quarter and for the nine-month period, compared with 22.7% and 23.3%, respectively, for the prior year's periods. Aggregate expenses for the third quarter reflected an unfavorable foreign exchange impact of \$21 million and an increase in core spending of \$19 million, reflecting funding to expand our business in emerging markets. Aggregate expenses for the third quarter also reflected a \$6

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million charge to bad debt expense related to European receivables, increased pension costs of \$4 million, a \$5 million increase in the deferred compensation liability, and \$4 million related to our global enterprise resource planning initiative to update our business information systems. Aggregate expenses for the nine-month period of 2011 reflected \$22 million of unfavorable foreign exchange, increases in core spending of \$34 million, increased pension costs of \$11 million and a \$9 million increase in the deferred compensation plan liability, as further discussed below.

Aggregate expenses for the nine-month period also included \$6 million related to our global enterprise resource planning initiative to update our business information systems.

**Research and Development Expense**

Research and development expense was \$116 million, or 5.7% of revenues, for the third quarter, an increase of 7% compared with the prior year's amount of \$108 million, or 5.9% of revenues. Spending in the third fiscal quarter of 2011 was lower as a percentage of sales than in the first and second quarters of 2011 which reflected accelerated spending for new products and platforms in each of our segments. Research and development expense was \$350 million, or 6.1% of revenues, for the nine-month period in the current year, compared with the prior year's amount of \$307 million, or 5.6% of revenues.

**Non-Operating Expense and Income**

Interest income was \$12 million in the third quarter compared with \$2 million in the prior year's period. Interest income was \$41 million in the nine-month period, compared with \$21 million in the prior year's period. The increase in both the three-month and nine-month periods ending June 30, 2011 compared with the prior year's periods resulted from higher interest rates and levels of investments outside the United States, as well as investment gains on assets related to our deferred compensation plan. The related increase in the deferred compensation plan liability was recorded as an increase in selling and administrative expenses. Interest expense was \$22 million in the third quarter compared with \$13 million in the prior year's period. Interest expense was \$62 million in the nine-month period, compared with \$39 million in the prior year's period. The increase in both the three-month and nine-month periods ending June 30, 2011 compared with the prior year's periods reflects higher levels of long-term fixed rate debt, partially offset by lower average interest rates on this debt.

**Income Taxes**

The income tax rate was 26.6% for the third quarter, compared with the prior year's rate of 28.8%. The nine-month tax rate was 25.7% compared with the prior year's rate of 29.2%. The income tax rate for the nine-month period ending June 30, 2010 reflected a non-cash charge in the prior year's period related to healthcare reform impacting Medicare Part D reimbursements as discussed earlier in Overview of Financial Results. The decrease in the income tax rate in the first nine months of 2011 compared with the prior year period's rate also reflected a favorable impact due to the timing of certain tax benefits. These benefits resulted from the retroactive extension of the U.S. research tax credit as well as a European restructuring transaction, both of which occurred in the first quarter of 2011.

**Income from Continuing Operations and Diluted Earnings Per Share from Continuing Operations**

Income from continuing operations and diluted earnings per share from continuing operations for the third quarter of 2011 were \$338 million and \$1.51, respectively. Income from continuing operations and diluted earnings per share from continuing operations for the prior year's third

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quarter were \$294 million and \$1.23, respectively. The current quarter's earnings reflected an estimated \$0.11 favorable impact due to foreign currency translation. For the nine-month periods, income from continuing operations and diluted earnings per share from continuing operations were \$963 million and \$4.23, respectively, in 2011 and \$883 million and \$3.66, respectively, in 2010. The current nine-month period's earnings reflected an estimated \$0.23 favorable impact due to foreign currency translation. The prior-year nine-month period's earnings also included the \$0.04 non-cash charge related to healthcare reform.

**Liquidity and Capital Resources**

Cash generated from operations, along with available cash and cash equivalents, is expected to be sufficient to fund our normal operating needs. Normal operating needs in fiscal year 2011 include working capital, capital expenditures, cash dividends and common stock repurchases. Net cash provided by continuing operating activities was \$1.174 billion during the first nine months of 2011, compared with \$1.114 billion in the same period in 2010. The current period change in operating assets and liabilities was a net use of cash and primarily reflected higher levels of inventory and prepaid expenses. Net cash provided by continuing operating activities in the first nine months of 2010 was reduced by changes in the pension obligation resulting partially from discretionary cash contributions of approximately \$175 million.

Net cash used for continuing investing activities for the first nine months of the current year was \$831 million, compared with \$876 million in the prior-year period. Cash used for purchases of investments in the current period reflected the extension of maturities of certain highly liquid investments beyond three months. Capital expenditures were \$321 million in the first nine months of 2011 and \$327 million in the same period in 2010. Acquisitions of businesses in the current period reflected the payment of \$205 million, net of cash acquired relating to the Accuri acquisition. The prior-year amount reflected the payment of \$275 million, net of cash acquired relating to the HandyLab acquisition.

On July 26, 2011, BD has signed a definitive agreement to acquire Carmel Pharma, Inc., a Swedish company that manufactures the PhaSeal<sup>®</sup> System, the leading closed-system drug transfer device for the safe handling of hazardous drugs that are packaged in vials. The acquisition is expected to close during the fourth quarter of fiscal year 2011. Net cash used for continuing financing activities for the first nine months of the current year was \$408 million, compared with \$956 million in the prior-year period. The prior period's change in short-term debt reflected the repayment of \$200 million of 7.15% Notes, due October 1, 2009. For the first nine months of the current year, we repurchased approximately 15.6 million shares of our common stock for \$1.273 billion, compared with approximately 7.2 million shares of our common stock for \$550 million in the prior-year period. Aggregate common stock repurchases are estimated to be approximately \$1.5 billion for the full fiscal year 2011. At June 30, 2011, Board authorization to repurchase an additional 13 million common shares remained.

As of June 30, 2011, total debt of \$2.7 billion represented 33.5% of total capital (shareholders' equity, net non-current deferred income tax liabilities, and debt), versus 23.7% at September 30, 2010. Short-term debt decreased to 8.8% of total debt at the end of June 30, 2011, from 12% at September 30, 2010. On November 8, 2010, we issued \$700 million of 10-year 3.25% notes and \$300 million of 30-year 5.00% notes. The net proceeds from these issuances have been and are expected to be used for general corporate purposes, which may include funding for working

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capital, capital expenditures, repurchases of our common stock and acquisitions.

We have in place a commercial paper borrowing program that is available to meet our short-term financing needs, including working capital requirements. Borrowings outstanding under this program were \$200 million at June 30, 2011. We have available a \$1 billion syndicated credit facility with an expiration date in December 2012. This credit facility, under which there were no borrowings outstanding at June 30, 2011, provides backup support for our commercial paper program and can also be used for other general corporate purposes. This credit facility includes a single financial covenant that requires BD to maintain an interest expense coverage ratio (ratio of earnings before income taxes, depreciation and amortization to interest expense) of not less than 5-to-1 for the most recent four consecutive fiscal quarters. On the last eight measurement dates, this ratio has ranged from 21-to-1 to 31-to-1. In addition, we have informal lines of credit outside the United States.

**Government Receivables**

Accounts receivable balances include sales to government-owned or government-supported healthcare facilities. Because these customers are government-owned or supported, we could be impacted by declines in sovereign credit ratings or by defaults in these countries.

We continually evaluate all government receivables, particularly in Spain, Italy, and other parts of Western Europe, for potential collection risks associated with the availability of government funding and reimbursement practices. We believe the current reserves related to government receivables are adequate and this concentration of credit risk is not expected to have a material adverse impact on our financial position or liquidity.

**Cautionary Statement Regarding Forward-Looking Statements**

BD and its representatives may from time to time make certain forward-looking statements in publicly released materials, both written and oral, including statements contained in filings with the Securities and Exchange Commission, press releases, and our reports to shareholders. Forward-looking statements may be identified by the use of words such as plan, expect, believe, intend, will, anticipate, estimate and other words of similar meaning in conjunction with, among other things, discussions of future operations and financial performance, as well as our strategy for growth, product development, regulatory approvals, market position and expenditures. All statements that address operating performance or events or developments that we expect or anticipate will occur in the future including statements relating to volume growth, sales and earnings per share growth, cash flows or uses, and statements expressing views about future operating results are forward-looking statements.

Forward-looking statements are based on current expectations of future events. The forward-looking statements are, and will be, based on management's then-current views and assumptions regarding future events and operating performance, and speak only as of their dates. Investors should realize that if underlying assumptions prove inaccurate or unknown risks or uncertainties materialize, actual results could vary materially from our expectations and projections. Investors are therefore cautioned not to place undue reliance on any forward-looking statements.

Furthermore, we undertake no obligation to update or revise any forward-looking statements after the date they are made, whether as a result of new information, future events and developments or otherwise, except as required by applicable law or regulations.

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The following are some important factors that could cause our actual results to differ from our expectations in any forward-looking statements. For further discussion of certain of these factors, see Item IA. Risk Factors in our 2010 Annual Report on Form 10-K and Quarterly Reports on Form 10-Q.

The current conditions in the global economy and financial markets, and the potential adverse effect on the cost of operating our business, the demand for our products and services, prices for our products and services due to increases in pricing pressure or our ability to produce our products, including the impact on developing countries. Also, the increase in sovereign debt during the financial crisis as a result of governmental intervention in the world economy poses additional risks to the global financial system and economic recovery. We sell to government-owned or government-supported healthcare and research facilities, and any governmental austerity programs or other adverse change in the availability of government funding in these countries, including Western Europe, could result in less demand for our products and additional pricing pressures, as well as create potential collection risks associated with such sales.

The consequences of the healthcare reform in the United States, which implemented an excise tax on U.S. sales of certain medical devices, and which could result in reduced demand for our products, increased pricing pressures or otherwise adversely affect BD's business.

Future healthcare reform in the countries in which we do business may also involve changes in government pricing and reimbursement policies or other cost containment reforms.

Changes in domestic and foreign healthcare industry practices that result in a reduction in procedures using our products or increased pricing pressures, including the continued consolidation among healthcare providers and trends toward managed care and healthcare cost containment (including changes in reimbursement practices by third party payors).

Our ability to penetrate developing and emerging markets, which also depends on economic and political conditions and how well we are able to acquire or form strategic business alliances with local companies and make necessary infrastructure enhancements to production facilities, distribution networks, sales equipment and technology.

Regional, national and foreign economic factors, including inflation, deflation, and fluctuations in interest rates and, in particular, foreign currency exchange rates, and the potential effect on our revenues, expenses, margins and credit ratings.

New or changing laws and regulations affecting our domestic and foreign operations, or changes in enforcement practices, including laws relating to trade, monetary and fiscal policies, taxation (including tax reforms that could adversely impact multinational corporations), sales practices, price controls and licensing and regulatory requirements for new products and products in the postmarketing phase. In particular, the U.S. and other countries may impose new requirements regarding registration, labeling or prohibited materials that may require us to re-register products already on the market or otherwise impact our ability to market our products. Environmental laws, particularly



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with respect to the emission of greenhouse gases, are also becoming more stringent throughout the world, which may increase our costs of operations or necessitate changes in our manufacturing plants or processes or those of our suppliers, or result in liability to BD.

Product efficacy or safety concerns regarding our products resulting in product recalls, regulatory action on the part of the U.S. Food and Drug Administration (FDA) or foreign counterparts, declining sales and product liability claims, particularly in light of the current regulatory environment, including increased enforcement activity by the FDA.

Competitive factors that could adversely affect our operations, including new product introductions (for example, new forms of drug delivery) by our current or future competitors, increased pricing pressure due to the impact of low-cost manufacturers as certain competitors have established manufacturing sites or have contracted with suppliers in low-cost manufacturing locations as a means to lower their costs, patents attained by competitors (particularly as patents on our products expire), and new entrants into our markets.

The effects of events that adversely impact our ability to manufacture our products (particularly where production of a product line is concentrated in one or more plants) or our ability to source materials or components from suppliers that are needed for such manufacturing, including pandemics, natural disasters, environmental factors or cyber attacks.

Fluctuations in the cost and availability of oil-based resins and other raw materials, as well as certain sub-assemblies and finished goods, the ability to maintain favorable supplier arrangements and relationships (particularly with respect to sole-source suppliers), and the potential adverse effects of any disruption in the availability of such items.

Difficulties inherent in product development, including the potential inability to successfully continue technological innovation, complete clinical trials, obtain regulatory approvals in the United States and abroad, obtain coverage and adequate reimbursement for new products, or gain and maintain market approval of products, as well as the possibility of infringement claims by competitors with respect to patents or other intellectual property rights, all of which can preclude or delay commercialization of a product. Delays in obtaining necessary approvals or clearances from the FDA or other regulatory agencies or changes in the regulatory process (including potential 510(k) reforms) may also delay product launches and increase development costs.

Fluctuations in the demand for products we sell to pharmaceutical companies that are used to manufacture, or are sold with, the products of such companies, as a result of funding constraints, consolidation or otherwise.

Fluctuations in U.S. and international governmental funding and policies for life sciences research.

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Our ability to achieve our projected level or mix of product sales. Our earnings forecasts are based on projected volumes and sales of many product types, some of which are more profitable than others.

Our ability to implement our ongoing upgrade of our enterprise resource planning system, as any delays or deficiencies in the design and implementation of our upgrade could adversely affect our business.

Pending and potential future litigation or other proceedings adverse to BD, including antitrust claims, product liability claims and patent infringement claims, and the availability or collectibility of insurance relating to any such claims.

The effect of adverse media exposure or other publicity regarding BD's business or operations, including the effect on BD's reputation or demand for its products.

The effects, if any, of governmental and media activities regarding the business practices of group purchasing organizations, which negotiate product prices on behalf of their member hospitals with BD and other suppliers.

The effect of market fluctuations on the value of assets in BD's pension plans and on actuarial interest rate and asset return assumptions, which could require BD to make additional contributions to the plans or increase our pension plan expense.

Political conditions in international markets, including civil unrest, terrorist activity, governmental changes, restrictions on the ability to transfer capital across borders and expropriation of assets by a government, including the recent civil unrest in parts of the Middle East.

The impact of business combinations, including any volatility in earnings relating to acquired in-process research and development assets, and our ability to successfully integrate any business we may acquire.

Our ability to obtain the anticipated benefits of restructuring programs, if any, that we may undertake.

Issuance of new or revised accounting standards by the Financial Accounting Standards Board or the Securities and Exchange Commission.

The foregoing list sets forth many, but not all, of the factors that could impact our ability to achieve results described in any forward-looking statements. Investors should understand that it is not possible to predict or identify all such factors and should not consider this list to be a complete statement of all potential risks and uncertainties.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes in information reported since the end of the fiscal year ended September 30, 2010.

Item 4. Controls and Procedures

An evaluation was carried out by BD's management, with the participation of BD's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of BD's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of June 30, 2011. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were, as of the end of the period covered by this report, effective and designed to ensure that material information relating to BD and its consolidated subsidiaries would be made known to them by others within these entities. There were no changes in our internal control over financial reporting during the fiscal quarter ended June 30, 2011 identified in connection with the above-referenced evaluation that have materially affected, or are reasonably likely to materially affect, BD's internal control over financial reporting.

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**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

We are involved, both as a plaintiff and a defendant, in various legal proceedings which arise in the ordinary course of business, including product liability and environmental matters as set forth in our 2010 Annual Report on Form 10-K and in Note 5 of the Notes to Condensed Consolidated Financial Statements in this report. Since March 31, 2011, the following developments have occurred with respect to the legal proceedings in which we are involved:

**Antitrust Class Actions**

As previously reported, in September 30, 2010, the trial court issued an order denying a motion to approve the settlement agreement between BD and the distributor plaintiffs, ruling that the distributor plaintiffs are not direct purchasers entitled to pursue damages under the federal antitrust laws for certain sales of BD products. On July 22, 2011, the Third Circuit Court of Appeals granted the distributor plaintiffs' request to appeal the trial court's order on an interlocutory basis.

**Retractable Technologies, Inc. ( RTI )**

On July 8, 2011, the Court of Appeals for the Federal Circuit reversed the District Court judgment that the Company's 3ml Integra products infringed the asserted RTI patents and affirmed the District Court judgment of infringement against the Company's discontinued 1ml Integra products.

**Summary**

Given the uncertain nature of litigation generally, BD is not able in all cases to estimate the amount or range of loss that could result from an unfavorable outcome of the litigation to which BD is a party. In accordance with U.S. generally accepted accounting principles, BD establishes accruals to the extent probable future losses are estimable (in the case of environmental matters, without considering possible third-party recoveries). In view of the uncertainties discussed above, BD could incur charges in excess of any currently established accruals and, to the extent available, excess liability insurance. In the opinion of management, any such future charges, individually or in the aggregate, could have a material adverse effect on BD's consolidated results of operations and consolidated cash flows.

**Table of Contents**Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Part 1, Item 1A, of our 2010 Annual Report on Form 10-K or Part II, Item 1A of our Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2011.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The table below sets forth certain information regarding our purchases of common stock of BD during the quarter ended June 30, 2011.

Issuer Purchases of Equity Securities

| For the three months ended | Total Number<br>of<br>Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Total Number<br>of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans<br>or Programs | Maximum<br>Number<br>of Shares that<br>May<br>Yet Be<br>Purchased<br>Under the<br>Plans or<br>Programs (2) |
|----------------------------|---|---------------------------------------|--|--|
| June 30, 2011              | (1)                                       | Share                                 | (2)  | Programs (2)   |
| April 1 30, 2011           | 769,926                                   | \$ 82.97                              | 769,504  | 14,718,090   |
| May 1 31, 2011             | 576,709                                   | \$ 87.72                              | 575,000  | 14,143,090   |
| June 1 30, 2011            | 1,177,502                                 | \$ 85.77                              | 1,174,638  | 12,968,452   |
| Total                      | 2,524,137                                 | \$ 85.36                              | 2,519,142  | 12,968,452   |

(1) Includes 3,952 shares purchased during the quarter in open market transactions by the trust relating to BD's Deferred Compensation and Retirement Benefit Restoration Plan and 1996 Directors' Deferral Plan, and 1,043 shares delivered to BD in connection with stock option exercises.

(2) The repurchases were made pursuant to a repurchase program covering 21 million shares authorized by the Board of Directors on September 28, 2010, for which there is no expiration date.

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Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Reserved

Not applicable.

Item 5. Other Information

Not applicable.

Item 6. Exhibits

Exhibit 31 Certifications of Chief Executive Officer and Chief Financial Officer, pursuant to SEC Rule 13a 14(a).

Exhibit 32 Certifications of Chief Executive Officer and Chief Financial Officer, pursuant to Rule 13a 14(b) and Section 1350 of Chapter 63 of Title 18 of the U.S. Code.

Exhibit 101 The following materials from this report, formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Income, (iii) the Condensed Consolidated Statements of Cash Flows, and (iv) Notes to Condensed Consolidated Financial Statements.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Becton, Dickinson and Company  
(Registrant)

Dated: August 2, 2011

/s/ David V. Elkins

David V. Elkins  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

/s/ William A. Tozzi

William A. Tozzi  
Senior Vice President and Controller  
(Principal Accounting Officer)

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INDEX TO EXHIBITS

| Exhibit Number | Description of Exhibits  |
|----------------|--|
| 31             | Certifications of Chief Executive Officer and Chief Financial Officer, pursuant to SEC Rule 13a - 14(a).   |
| 32             | Certifications of Chief Executive Officer and Chief Financial Officer, pursuant to Rule 13a - 14(b) and Section 1350 of Chapter 63 of Title 18 of the U.S. Code.   |
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