

NEW YORK COMMUNITY BANCORP INC  
Form 10-Q  
May 10, 2012  
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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2012**

Commission File Number 1-31565

**NEW YORK COMMUNITY BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of

**06-1377322**

(I.R.S. Employer Identification No.)

incorporation or organization)

615 Merrick Avenue, Westbury, New York 11590

(Address of principal executive offices)

(Registrant's telephone number, including area code) (516) 683-4100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. Large Accelerated Filer  Accelerated Filer  Non-accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

439,125,183

Number of shares of common stock outstanding at

May 3, 2012

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**NEW YORK COMMUNITY BANCORP, INC.**

**FORM 10-Q**

**Quarter Ended March 31, 2012**

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**NEW YORK COMMUNITY BANCORP, INC.**  
**CONSOLIDATED STATEMENTS OF CONDITION**

(in thousands, except share data)

|  | March 31,<br>2012<br>(unaudited) | December 31,<br>2011 |
|--|----------------------------------|----------------------|
| <b>Assets:</b>   |                                  |                      |
| Cash and cash equivalents  | \$ 2,355,784                     | \$ 2,001,737         |
| <b>Securities:</b>   |                                  |                      |
| Available-for-sale (\$441,263 and \$590,488 pledged, respectively)   | 572,738                          | 724,662              |
| Held to maturity (\$3,745,210 and \$3,610,172 pledged, respectively) (fair value of \$4,464,401 and \$3,966,185, respectively) | 4,305,071                        | 3,815,854            |
| Total securities   | 4,877,809                        | 4,540,516            |
| Non-covered loans held for sale  | 504,351                          | 1,036,918            |
| Non-covered loans held for investment, net of deferred loan fees and costs   | 26,559,599                       | 25,532,818           |
| Less: Allowance for losses on non-covered loans  | (136,767)                        | (137,290)            |
| Non-covered loans held for investment, net   | 26,422,832                       | 25,395,528           |
| Covered loans  | 3,643,801                        | 3,753,031            |
| Less: Allowance for losses on covered loans  | (33,323)                         | (33,323)             |
| Covered loans, net   | 3,610,478                        | 3,719,708            |
| Total loans, net   | 30,537,661                       | 30,152,154           |
| Federal Home Loan Bank stock, at cost  | 504,398                          | 490,228              |
| Premises and equipment, net  | 250,656                          | 250,859              |
| FDIC loss share receivable   | 658,409                          | 695,179              |
| Goodwill   | 2,436,131                        | 2,436,131            |
| Core deposit intangibles, net  | 46,508                           | 51,668               |
| Mortgage servicing rights  | 140,275                          | 117,012              |
| Bank-owned life insurance  | 771,508                          | 768,996              |
| Other real estate owned (includes \$57,679 and \$71,400, respectively, covered by loss sharing agreements)                     | 118,569                          | 155,967              |
| Other assets   | 340,443                          | 363,855              |
| Total assets   | \$ 43,038,151                    | \$ 42,024,302        |
| <b>Liabilities and Stockholders Equity:</b>  |                                  |                      |
| <b>Deposits:</b>   |                                  |                      |
| NOW and money market accounts  | \$ 8,875,585                     | \$ 8,757,198         |
| Savings accounts   | 4,054,011                        | 3,953,859            |
| Certificates of deposit  | 7,499,822                        | 7,373,263            |
| Non-interest-bearing accounts  | 2,511,375                        | 2,189,810            |
| Total deposits   | 22,940,793                       | 22,274,130           |
| <b>Borrowed funds:</b>   |                                  |                      |
| <b>Wholesale borrowings:</b>   |                                  |                      |

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|   |               |               |
|---|---------------|---------------|
| Federal Home Loan Bank advances   | 9,629,849     | 9,314,193     |
| Repurchase agreements   | 4,125,000     | 4,125,000     |
| Total wholesale borrowings  | 13,754,849    | 13,439,193    |
| Junior subordinated debentures  | 426,982       | 426,936       |
| Other borrowings  | 94,293        | 94,284        |
| Total borrowed funds  | 14,276,124    | 13,960,413    |
| Other liabilities   | 241,293       | 224,055       |
| Total liabilities   | 37,458,210    | 36,458,598    |
| Stockholders' equity:   |               |               |
| Preferred stock at par \$0.01 (5,000,000 shares authorized; none issued)  | --            | --            |
| Common stock at par \$0.01 (600,000,000 shares authorized; 439,133,951 and 437,426,665 shares issued, and 439,133,548 and 437,344,796 shares outstanding, respectively) | 4,391         | 4,374         |
| Paid-in capital in excess of par  | 5,310,591     | 5,309,269     |
| Retained earnings   | 333,666       | 324,967       |
| Treasury stock, at cost (403 and 81,869 shares)   | (5)           | (996)         |
| Accumulated other comprehensive loss, net of tax:   |               |               |
| Net unrealized gain on securities available for sale, net of tax  | 2,969         | 1,321         |
| Net unrealized loss on the non-credit portion of other-than-temporary impairment ( OTTI ) losses on securities, net of tax  | (13,604)      | (13,627)      |
| Net unrealized loss on pension and post-retirement obligations, net of tax  | (58,067)      | (59,604)      |
| Total accumulated other comprehensive loss, net of tax  | (68,702)      | (71,910)      |
| Total stockholders' equity  | 5,579,941     | 5,565,704     |
| Total liabilities and stockholders' equity  | \$ 43,038,151 | \$ 42,024,302 |

See accompanying notes to the consolidated financial statements.

**Table of Contents****NEW YORK COMMUNITY BANCORP, INC.****CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**

(in thousands, except per share data)

(unaudited)

|   | <b>For the Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2012</b>                                     | <b>2011</b> |
| <b>INTEREST INCOME:</b>                             |   |             |
| Mortgage and other loans                            | \$398,184                                       | \$415,942   |
| Securities and money market investments             | 48,454  | 54,981      |
| Total interest income                               | 446,638   | 470,923     |
| <b>INTEREST EXPENSE:</b>                            |   |             |
| NOW and money market accounts                       | 8,733   | 11,154      |
| Savings accounts                                    | 3,496   | 4,127       |
| Certificates of deposit                             | 23,720  | 26,974      |
| Borrowed funds                                      | 122,275   | 125,416     |
| Total interest expense                              | 158,224   | 167,671     |
| Net interest income                                 | 288,414   | 303,252     |
| Provision for losses on non-covered loans           | 15,000  | 26,000      |
| Net interest income after provision for loan losses | 273,414   | 277,252     |
| <b>NON-INTEREST INCOME:</b>                         |   |             |
| Fee income  | 9,758   | 11,899      |
| Bank-owned life insurance                           | 9,585   | 6,889       |
| Net gain on sales of securities                     | 718   | 9,992       |
| Mortgage banking income                             | 35,165  | 19,938      |
| Other income  | 6,770   | 9,892       |
| Total non-interest income                           | 61,996  | 58,610      |
| <b>NON-INTEREST EXPENSE:</b>                        |   |             |
| Operating expenses:                                 |   |             |
| Compensation and benefits                           | 73,617  | 72,068      |
| Occupancy and equipment                             | 21,884  | 21,940      |
| General and administrative                          | 49,517  | 45,309      |
| Total operating expenses                            | 145,018   | 139,317     |
| Amortization of core deposit intangibles            | 5,159   | 7,385       |
| Total non-interest expense                          | 150,177   | 146,702     |
| Income before income taxes                          | 185,233   | 189,160     |

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|   |                  |                  |
|---|------------------|------------------|
| Income tax expense  | 66,980           | 65,984           |
| <b>Net income</b>   | <b>\$118,253</b> | <b>\$123,176</b> |
| Other comprehensive income (loss), net of tax:  |                  |                  |
| Change in net unrealized gain/loss on securities available for sale, net of tax of \$1,377 and \$2,578, respectively                      | 2,091            | (3,837)          |
| Amortization of the non-credit portion of OTTI losses recognized in other comprehensive income, net of tax of \$15 and \$14, respectively | 23               | 20               |
| Change in pension and post-retirement obligations, net of tax of \$1,042 and \$501, respectively  | 1,537            | 744              |
| Less: Reclassification adjustment for sales of available for sale securities, net of tax of \$275 and \$1,178, respectively               | (443)            | (1,753)          |
| <b>Total other comprehensive income (loss), net of tax</b>  | <b>3,208</b>     | <b>(4,826)</b>   |
| <b>Total comprehensive income, net of tax</b>   | <b>\$121,461</b> | <b>\$118,350</b> |
| <b>Basic earnings per share</b>   | <b>\$0.27</b>    | <b>\$0.28</b>    |
| <b>Diluted earnings per share</b>   | <b>\$0.27</b>    | <b>\$0.28</b>    |

See accompanying notes to the consolidated financial statements.

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## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY

(in thousands, except share data)

(unaudited)

|   | <b>Three Months Ended<br/>March 31, 2012</b> |
|---|--|
| <b>Common Stock (Par Value: \$0.01):</b>                      |  |
| Balance at beginning of year                                  | \$ 4,374                                     |
| Shares issued for restricted stock awards (1,707,286 shares)  | 17   |
| Balance at end of period                                      | 4,391  |
| <b>Paid-in Capital in Excess of Par:</b>                      |  |
| Balance at beginning of year                                  | 5,309,269                                    |
| Shares issued for restricted stock awards, net of forfeitures | (3,395)                                      |
| Compensation expense related to restricted stock awards       | 5,071  |
| Tax effect of stock plans                                     | (354)  |
| Balance at end of period                                      | 5,310,591                                    |
| <b>Retained Earnings:</b>                                     |  |
| Balance at beginning of year                                  | 324,967                                      |
| Net income  | 118,253                                      |
| Dividends paid on common stock (\$0.25 per share)             | (109,554)                                    |
| Balance at end of period                                      | 333,666                                      |
| <b>Treasury Stock:</b>  |  |
| Balance at beginning of year                                  | (996)  |
| Purchase of common stock (187,609 shares)                     | (2,425)                                      |
| Shares issued for restricted stock awards (269,075 shares)    | 3,416  |
| Balance at end of period                                      | (5)  |
| <b>Accumulated Other Comprehensive Loss, net of tax:</b>      |  |
| Balance at beginning of year                                  | (71,910)                                     |
| Other comprehensive income, net of tax                        | 3,208  |
| Balance at end of period                                      | (68,702)                                     |
| Total stockholders equity                                     | \$ 5,579,941                                 |

See accompanying notes to the consolidated financial statements.





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(in thousands)

(unaudited)

|   | <b>Three Months Ended March 31,</b> |                  |
|---|-------------------------------------|------------------|
|   | <b>2012</b>                         | <b>2011</b>      |
| <b>Cash Flows from Operating Activities:</b>  |                                     |                  |
| Net income  | \$ 118,253                          | \$ 123,176       |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                                     |                  |
| Provision for loan losses   | 15,000                              | 26,000           |
| Depreciation and amortization   | 6,005                               | 5,891            |
| Amortization of premiums, net   | (216)                               | 278              |
| Amortization of core deposit intangibles  | 5,159                               | 7,385            |
| Net gain on sale of securities  | (718)                               | (9,992)          |
| Net gain on sale of loans   | (40,014)                            | (15,902)         |
| Stock plan-related compensation   | 5,109                               | 3,612            |
| Changes in assets and liabilities:  |                                     |                  |
| Decrease in deferred tax asset, net   | 9,360                               | 16,625           |
| Decrease in other assets  | 60,249                              | 16,703           |
| Increase (decrease) in other liabilities  | 19,818                              | (29,408)         |
| Origination of loans held for sale  | (2,487,034)                         | (1,500,836)      |
| Proceeds from sale of loans originated for sale   | 3,030,905                           | 2,211,232        |
| <b>Net cash provided by operating activities</b>  | <b>741,876</b>                      | <b>854,764</b>   |
| <b>Cash Flows from Investing Activities:</b>  |                                     |                  |
| Proceeds from repayment of securities held to maturity                                      | 250,495                             | 224,978          |
| Proceeds from repayment of securities available for sale                                    | 154,624                             | 51,551           |
| Proceeds from sale of securities held to maturity   | --                                  | 227,039          |
| Proceeds from sale of securities available for sale   | 240,218                             | 103,956          |
| Purchase of securities held to maturity   | (739,371)                           | (613,191)        |
| Purchase of securities available for sale   | (239,500)                           | --               |
| Net (purchase) redemption of Federal Home Loan Bank stock                                   | (14,170)                            | 23,283           |
| Net increase in loans   | (904,364)                           | (193,966)        |
| Purchase of premises and equipment, net   | (5,802)                             | (19,172)         |
| <b>Net cash used in investing activities</b>  | <b>(1,257,870)</b>                  | <b>(195,522)</b> |
| <b>Cash Flows from Financing Activities:</b>  |                                     |                  |
| Net increase in deposits  | 666,663                             | 389,095          |
| Net increase (decrease) in short-term borrowed funds  | 318,000                             | (500,000)        |
| Net decrease in long-term borrowed funds  | (2,289)                             | (16,554)         |
| Tax effect of stock plans   | (354)                               | 1,639            |
| Cash dividends paid on common stock   | (109,554)                           | (109,154)        |
| Treasury stock purchases  | (2,425)                             | (2,381)          |
| Net cash received from stock option exercises   | --                                  | 2,300            |
| <b>Net cash provided by (used in) financing activities</b>                                  | <b>870,041</b>                      | <b>(235,055)</b> |

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|  |             |             |
|--|-------------|-------------|
| Net increase in cash and cash equivalents                        | 354,047     | 424,187     |
| Cash and cash equivalents at beginning of period                 | 2,001,737   | 1,927,542   |
| Cash and cash equivalents at end of period                       | \$2,355,784 | \$2,351,729 |
| Supplemental information:  |             |             |
| Cash paid for interest   | \$161,951   | \$171,491   |
| Cash paid for (received from) income taxes                       | 39,746      | (10,134)    |
| Non-cash investing and financing activities:                     |             |             |
| Transfers to other real estate owned from loans                  | 33,263      | 46,218      |
| See accompanying notes to the consolidated financial statements. |             |             |

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**NEW YORK COMMUNITY BANCORP, INC.**

**NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1. Organization and Basis of Presentation**

***Organization***

Formerly known as Queens County Bancorp, Inc., New York Community Bancorp, Inc. (on a stand-alone basis, the Parent Company or, collectively with its subsidiaries, the Company ) was organized under Delaware law on July 20, 1993 and is the holding company for New York Community Bank and New York Commercial Bank (hereinafter referred to as the Community Bank and the Commercial Bank, respectively, and collectively as the Banks ). In addition, for the purpose of these Consolidated Financial Statements, the Community Bank and the Commercial Bank refer not only to the respective banks but also to their respective subsidiaries.

The Community Bank is the primary banking subsidiary of the Company. Founded on April 14, 1859 and formerly known as Queens County Savings Bank, the Community Bank converted from a state-chartered mutual savings bank to the capital stock form of ownership on November 23, 1993, on which date the Company completed its initial offering of common stock (par value: \$0.01 per share) at a price of \$25.00 per share. The Commercial Bank was established on December 30, 2005.

Reflecting nine stock splits, the Company's initial offering price adjusts to \$0.93 per share. All share and per share data presented in this report have been adjusted to reflect the impact of the stock splits.

The Company changed its name to New York Community Bancorp, Inc. on November 21, 2000 in anticipation of completing the first of eight business combinations that expanded its footprint well beyond Queens County to encompass all five boroughs of New York City, Long Island, and Westchester County in New York, and seven counties in the northern and central parts of New Jersey. The Company expanded beyond this region to south Florida, northeast Ohio, and central Arizona through its FDIC-assisted acquisition of certain assets and assumption of certain liabilities of AmTrust Bank ( AmTrust ) in December 2009, and extended its Arizona franchise through its FDIC-assisted acquisition of certain assets and assumption of certain liabilities of Desert Hills Bank ( Desert Hills ) in March 2010.

Reflecting this strategy of growth through acquisitions, the Community Bank currently operates 242 branches, four of which operate directly under the Community Bank name. The remaining 238 branches operate through seven divisional banks Queens County Savings Bank, Roslyn Savings Bank, Richmond County Savings Bank, and Roosevelt Savings Bank (in New York), Garden State Community Bank in New Jersey, AmTrust Bank in Florida and Arizona, and Ohio Savings Bank in Ohio.

The Commercial Bank currently operates 34 branches in Manhattan, Queens, Brooklyn, Westchester County, and Long Island (all in New York), including 17 branches that operate under the name Atlantic Bank.

***Basis of Presentation***

The following is a description of the significant accounting and reporting policies that the Company and its wholly-owned subsidiaries follow in preparing and presenting their consolidated financial statements, which conform to U.S. generally accepted accounting principles ( GAAP ) and to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires the Company to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowances for loan losses; the valuation of loans held for sale; the evaluation of goodwill for impairment; the evaluation of other-than-temporary impairment ( OTTI ) on securities; and the evaluation of the need for a valuation allowance on the Company's deferred tax assets. The current economic environment has increased the degree of uncertainty inherent in these material estimates.

The unaudited consolidated financial statements include the accounts of the Company and other entities in which the Company has a controlling financial interest. All inter-company accounts and transactions are eliminated

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in consolidation. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's 2011 Annual Report on Form 10-K. The Company currently has unconsolidated subsidiaries in the form of nine wholly-owned statutory business trusts, which were formed to issue guaranteed capital debentures ( capital securities ). Please see Note 6, Borrowed Funds, for additional information regarding these trusts.

When necessary, certain reclassifications have been made to prior-year amounts to conform to the current-year presentation.

**Note 2. Computation of Earnings per Share**

Basic earnings per share ( EPS ) is computed by dividing net income by the weighted average number of common shares outstanding during the period. Diluted EPS is computed using the same method as basic EPS, however, the computation reflects the potential dilution that would occur if outstanding in-the-money stock options were exercised and converted into common stock.

Unvested stock-based compensation awards containing non-forfeitable rights to dividends are considered participating securities and therefore are included in the two-class method for calculating EPS. Under the two-class method, all earnings (distributed and undistributed) are allocated to common shares and participating securities based on their respective rights to receive dividends. The Company grants restricted stock to certain employees under its stock-based compensation plans. Recipients receive cash dividends during the vesting periods of these awards (i.e., including on the unvested portion of such awards). Since these dividends are non-forfeitable, the unvested awards are considered participating securities and have earnings allocated to them.

The following table presents the Company's computation of basic and diluted EPS for the periods indicated:

| (in thousands, except share and per share amounts)                           | <b>Three Months Ended March 31,</b> |             |
|--|-------------------------------------|-------------|
|  | <b>2012</b>                         | <b>2011</b> |
| Net income   | \$118,253                           | \$123,176   |
| Less: Dividends paid on, and earnings allocated to, participating securities | (1,089)                             | (890)       |
| Earnings applicable to common stock  | \$117,164                           | \$122,286   |
| Weighted average common shares outstanding                                   | 437,467,859                         | 435,563,415 |
| Basic earnings per common share  | \$0.27                              | \$0.28      |
| Earnings applicable to common stock  | \$117,164                           | \$122,286   |
| Weighted average common shares outstanding                                   | 437,467,859                         | 435,563,415 |
| Potential dilutive common shares <sup>(1)</sup>                              | 5,330                               | 849,934     |
| Total shares for diluted earnings per share computation                      | 437,473,189                         | 436,413,349 |
| Diluted earnings per common share and common share equivalents               | \$0.27                              | \$0.28      |

- (1) Options to purchase 5,247,328 and 2,617,993 shares, respectively, of the Company's common stock that were outstanding as of March 31, 2012 and 2011, at respective weighted average exercise prices of \$15.70 and \$19.29, were excluded from the respective computations of diluted EPS because their inclusion would have had an antidilutive effect.

**Table of Contents****Note 3. Securities**

The following table summarizes the Company's portfolio of securities available for sale at March 31, 2012:

| (in thousands)   | March 31, 2012   |                       |                       | Fair Value       |
|--|------------------|-----------------------|-----------------------|------------------|
|  | Amortized Cost   | Gross Unrealized Gain | Gross Unrealized Loss |                  |
| <b>Mortgage-Related Securities:</b>                      |                  |                       |                       |                  |
| GSE <sup>(1)</sup> certificates                          | \$ 94,897        | \$ 5,532              | \$ 1                  | \$100,428        |
| GSE CMOs <sup>(2)</sup>                                  | 62,338           | 2,540                 | --                    | 64,878           |
| Private label CMOs                                       | 23,652           | 6                     | --                    | 23,658           |
| <b>Total mortgage-related securities</b>                 | <b>\$180,887</b> | <b>\$ 8,078</b>       | <b>\$ 1</b>           | <b>\$188,964</b> |
| <b>Other Securities:</b>                                 |                  |                       |                       |                  |
| GSE debentures   | \$306,964        | \$ 1,102              | \$ 664                | \$307,402        |
| State, county, and municipal                             | 1,190            | 104                   | --                    | 1,294            |
| Capital trust notes                                      | 36,490           | 1,793                 | 5,065                 | 33,218           |
| Preferred stock  | --               | 188                   | --                    | 188              |
| Common stock   | 42,852           | 867                   | 2,047                 | 41,672           |
| <b>Total other securities</b>                            | <b>\$387,496</b> | <b>\$ 4,054</b>       | <b>\$7,776</b>        | <b>\$383,774</b> |
| <b>Total securities available for sale<sup>(3)</sup></b> | <b>\$568,383</b> | <b>\$12,132</b>       | <b>\$7,777</b>        | <b>\$572,738</b> |

(1) Government-sponsored enterprises

(2) Collateralized mortgage obligations

(3) The non-credit portion of OTTI recorded in Accumulated Other Comprehensive Loss ( AOCL ) was \$570,000 (before taxes).

As of March 31, 2012, the fair value of marketable equity securities included common stock of \$41.7 million and Freddie Mac preferred stock of \$188,000. Common stock primarily consisted of an investment in a large cap equity fund and certain other funds that are Community Reinvestment Act ( CRA ) eligible. The Freddie Mac preferred stock was recognized by the Company as other-than-temporarily impaired in the fourth quarter of 2008.

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2011:

| (in thousands)                           | December 31, 2011 |                       |                       | Fair Value       |
|--|-------------------|-----------------------|-----------------------|------------------|
|  | Amortized Cost    | Gross Unrealized Gain | Gross Unrealized Loss |                  |
| <b>Mortgage-Related Securities:</b>      |                   |                       |                       |                  |
| GSE certificates                         | \$ 97,642         | \$ 5,013              | \$ 10                 | \$102,645        |
| GSE CMOs                                 | 62,373            | 2,903                 | --                    | 65,276           |
| Private label CMOs                       | 25,306            | --                    | 1,265                 | 24,041           |
| <b>Total mortgage-related securities</b> | <b>\$185,321</b>  | <b>\$ 7,916</b>       | <b>\$ 1,275</b>       | <b>\$191,962</b> |

Other Securities:

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|  |           |          |          |           |
|--|-----------|----------|----------|-----------|
| GSE debentures                                     | \$456,969 | \$ 1,797 | \$ --    | \$458,766 |
| State, county, and municipal                       | 1,188     | 97       | --       | 1,285     |
| Capital trust notes                                | 36,754    | 141      | 4,692    | 32,203    |
| Preferred stock                                    | --        | 195      | --       | 195       |
| Common stock                                       | 42,863    | 1,604    | 4,216    | 40,251    |
| Total other securities                             | \$537,774 | \$ 3,834 | \$ 8,908 | \$532,700 |
| Total securities available for sale <sup>(1)</sup> | \$723,095 | \$11,750 | \$10,183 | \$724,662 |

(1) The non-credit portion of OTTI recorded in AOCL was \$570,000 (before taxes).

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The following tables summarize the Company's portfolio of securities held to maturity at March 31, 2012 and December 31, 2011:

| (in thousands)   | <b>March 31, 2012</b> |                    |                             |                             |                    |
|--|-----------------------|--------------------|-----------------------------|-----------------------------|--------------------|
|  | Amortized<br>Cost     | Carrying<br>Amount | Gross<br>Unrealized<br>Gain | Gross<br>Unrealized<br>Loss | Fair Value         |
| <b>Mortgage-Related Securities:</b>                    |                       |                    |                             |                             |                    |
| GSE certificates                                       | \$ 694,550            | \$ 694,550         | \$ 49,358                   | \$ --                       | \$ 743,908         |
| GSE CMOs   | 2,381,285             | 2,381,285          | 89,195                      | 686                         | 2,469,794          |
| Other mortgage-related securities                      | 3,341                 | 3,341              | --                          | --                          | 3,341              |
| <b>Total mortgage-related securities</b>               | <b>\$3,079,176</b>    | <b>\$3,079,176</b> | <b>\$138,553</b>            | <b>\$ 686</b>               | <b>\$3,217,043</b> |
| <b>Other Securities:</b>                               |                       |                    |                             |                             |                    |
| GSE debentures   | \$1,039,580           | \$1,039,580        | \$ 12,751                   | \$ 73                       | \$1,052,258        |
| Corporate bonds  | 54,779                | 54,779             | 7,667                       | 11                          | 62,435             |
| Capital trust notes                                    | 153,234               | 131,536            | 17,374                      | 16,245                      | 132,665            |
| <b>Total other securities</b>                          | <b>\$1,247,593</b>    | <b>\$1,225,895</b> | <b>\$ 37,792</b>            | <b>\$16,329</b>             | <b>\$1,247,358</b> |
| <b>Total securities held to maturity<sup>(1)</sup></b> | <b>\$4,326,769</b>    | <b>\$4,305,071</b> | <b>\$176,345</b>            | <b>\$17,015</b>             | <b>\$4,464,401</b> |

- (1) Held-to-maturity securities are reported at a carrying amount equal to amortized cost less the non-credit portion of OTTI recorded in AOCL. The non-credit portion of OTTI recorded in AOCL was \$21.7 million (before taxes).

| (in thousands)   | <b>December 31, 2011</b> |                    |                             |                             |                    |
|--|--------------------------|--------------------|-----------------------------|-----------------------------|--------------------|
|  | Amortized<br>Cost        | Carrying<br>Amount | Gross<br>Unrealized<br>Gain | Gross<br>Unrealized<br>Loss | Fair Value         |
| <b>Mortgage-Related Securities:</b>                    |                          |                    |                             |                             |                    |
| GSE certificates                                       | \$ 660,945               | \$ 660,945         | \$ 47,064                   | \$ --                       | \$ 708,009         |
| GSE CMOs   | 2,331,916                | 2,331,916          | 93,216                      | --                          | 2,425,132          |
| Other mortgage-related securities                      | 3,379                    | 3,379              | --                          | --                          | 3,379              |
| <b>Total mortgage-related securities</b>               | <b>\$2,996,240</b>       | <b>\$2,996,240</b> | <b>\$140,280</b>            | <b>\$ --</b>                | <b>\$3,136,520</b> |
| <b>Other Securities:</b>                               |                          |                    |                             |                             |                    |
| GSE debentures   | \$ 633,258               | \$ 633,258         | \$ 14,878                   | \$ 146                      | \$ 647,990         |
| Corporate bonds  | 54,759                   | 54,759             | 2,826                       | 12                          | 57,573             |
| Capital trust notes                                    | 153,334                  | 131,597            | 12,362                      | 19,857                      | 124,102            |
| <b>Total other securities</b>                          | <b>\$ 841,351</b>        | <b>\$ 819,614</b>  | <b>\$ 30,066</b>            | <b>\$20,015</b>             | <b>\$ 829,665</b>  |
| <b>Total securities held to maturity<sup>(1)</sup></b> | <b>\$3,837,591</b>       | <b>\$3,815,854</b> | <b>\$170,346</b>            | <b>\$20,015</b>             | <b>\$3,966,185</b> |

- (1) The non-credit portion of OTTI recorded in AOCL was \$21.7 million (before taxes).



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The Company had \$504.4 million and \$490.2 million of Federal Home Loan Bank ( FHLB ) stock, at cost, at March 31, 2012 and December 31, 2011, respectively. The Company is required to maintain this investment in order to have access to funding resources provided by the FHLB.

The following table summarizes the gross proceeds, gross realized gains, and gross realized losses from the sale of available-for-sale securities during the three months ended March 31, 2012 and 2011:

|                       | <b>For the Three Months Ended</b> |                    |
|-----------------------|-----------------------------------|--------------------|
|                       | <b>March 31,</b>                  |                    |
| (in thousands)        | <b><u>2012</u></b>                | <b><u>2011</u></b> |
| Gross proceeds        | \$240,218                         | \$103,956          |
| Gross realized gains  | 718                               | 2,931              |
| Gross realized losses | <u>--</u>                         | <u>11</u>          |

In addition, during the three months ended March 31, 2011, the Company sold held-to-maturity securities with gross proceeds of \$227.0 million and gross realized gains of \$7.1 million. These sales occurred because the Company had either collected a substantial portion (at least 85%) of the initial principal balance or because there was evidence of significant deterioration in the issuers' creditworthiness.

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The \$165.9 million market value of the capital trust note portfolio at March 31, 2012 included three pooled trust preferred securities. The following table details the pooled trust preferred securities that had at least one credit rating below investment grade as of March 31, 2012:

| (dollars in thousands)   | <b>INCAPS<br/>Funding I<br/>Class B-2 Notes</b> | <b>Alesco Preferred<br/>Funding VII Ltd.<br/>Class C-1 Notes</b> | <b>Preferred Term<br/>Securities II<br/>Mezzanine Notes</b> |
|--|---|--|---|
| Book value   | \$14,964  | \$ 553   | \$579   |
| Fair value   | 16,598  | 210  | 638   |
| Unrealized gain (loss)   | 1,634   | (343)  | 59  |
| Lowest credit rating assigned to security  | CCC-  | C  | C   |
| Number of banks/insurance companies currently performing                           | 24  | 58   | 24  |
| Actual deferrals and defaults as a percentage of original collateral               | 11%   | 35%  | 36%   |
| Expected deferrals and defaults as a percentage of remaining performing collateral | 24  | 25   | 19  |
| Expected recoveries as a percentage of remaining performing collateral             | --  | --   | 2   |
| Excess subordination as a percentage of remaining performing collateral            | 12  | --   | --  |

As of March 31, 2012, after taking into account the Company's best estimates of future deferrals, defaults, and recoveries, two of its pooled trust preferred securities had no excess subordination in the classes it owns and one had excess subordination of 12%. Excess subordination is calculated after taking into account the deferrals, defaults, and recoveries noted in the table above, and indicates whether there is sufficient additional collateral to cover the outstanding principal balance of the class owned, after taking into account these projected deferrals, defaults, and recoveries.

As the following table indicates, there was no activity from December 31, 2011 through March 31, 2012 in the credit loss component of OTTI on debt securities for which a non-credit component of OTTI was recognized in AOCL. The beginning balance represents the credit loss component for debt securities for which OTTI occurred prior to January 1, 2012. For credit-impaired debt securities, OTTI recognized in earnings after that date is presented as an addition in two components, based upon whether the current period is the first time a debt security was credit-impaired (initial credit impairment) or is not the first time a debt security was credit-impaired (subsequent credit impairment).

| (in thousands)                                       | <b>For the Three Months Ended<br/>March 31, 2012</b> |
|--|--|
| Beginning credit loss amount as of December 31, 2011 | \$219,978  |
| Add: Initial other-than-temporary credit losses      | --   |
| Subsequent other-than-temporary credit losses        | --   |
| Amount previously recognized in AOCL                 | --   |
| Less: Realized losses for securities sold            | --   |
| Securities intended or required to be sold           | --   |
| Increases in expected cash flows on debt securities  | --   |
| Ending credit loss amount as of March 31, 2012       | \$219,978  |

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The following table summarizes the carrying amounts and estimated fair values of held-to-maturity debt securities, and the amortized costs and estimated fair values of available-for-sale debt securities, at March 31, 2012 by contractual maturity. Mortgage-related securities held to maturity and available for sale, all of which have prepayment provisions, are distributed to a maturity category based on the ends of the estimated average lives of such securities. Principal and amortization prepayments are not shown in maturity categories as they occur, but are considered in the determination of estimated average life.

| (dollars in thousands)                               | Carrying Amount at March 31, 2012 |               |                                   |               |                              |                              |                                      |               |                    |  |
|--|-----------------------------------|---------------|-----------------------------------|---------------|------------------------------|------------------------------|--------------------------------------|---------------|--------------------|--|
|  | Mortgage-Related Securities       | Average Yield | U.S. Treasury and GSE Obligations | Average Yield | State, County, and Municipal | Average Yield <sup>(1)</sup> | Other Debt Securities <sup>(2)</sup> | Average Yield | Fair Value         |  |
| <b>Held-to-Maturity Securities:</b>                  |                                   |               |                                   |               |                              |                              |                                      |               |                    |  |
| Due within one year                                  | \$ --                             | --%           | \$ --                             | --%           | \$ --                        | --%                          | \$ 23,992                            | 5.80%         | \$ 24,301          |  |
| Due from one to five years                           | --                                | --            | --                                | --            | --                           | --                           | --                                   | --            | --                 |  |
| Due from five to ten years                           | 1,045,522                         | 3.59          | 989,580                           | 3.39          | --                           | --                           | --                                   | --            | 2,113,638          |  |
| Due after ten years                                  | 2,033,654                         | 3.81          | 50,000                            | 3.00          | --                           | --                           | 162,323                              | 7.00          | 2,326,462          |  |
| <b>Total debt securities held to maturity</b>        | <b>\$3,079,176</b>                | <b>3.74%</b>  | <b>\$1,039,850</b>                | <b>3.37%</b>  | <b>\$ --</b>                 | <b>--%</b>                   | <b>\$186,315</b>                     | <b>6.85%</b>  | <b>\$4,464,401</b> |  |
| <b>Available-for-Sale Securities: <sup>(3)</sup></b> |                                   |               |                                   |               |                              |                              |                                      |               |                    |  |
| Due within one year                                  | \$ --                             | --%           | \$ --                             | --%           | \$ 125                       | 5.63%                        | \$ --                                | --%           | \$ 128             |  |
| Due from one to five years                           | 8,799                             | 7.22          | --                                | --            | 509                          | 6.21                         | --                                   | --            | 9,882              |  |
| Due from five to ten years                           | 73,306                            | 3.55          | 306,380                           | 3.35          | 556                          | 6.56                         | --                                   | --            | 385,292            |  |
| Due after ten years                                  | 98,782                            | 4.06          | 584                               | 2.75          | --                           | --                           | 36,490                               | 4.74          | 135,576            |  |
| <b>Total debt securities available for sale</b>      | <b>\$ 180,887</b>                 | <b>4.01%</b>  | <b>\$ 306,964</b>                 | <b>3.35%</b>  | <b>\$1,190</b>               | <b>6.31%</b>                 | <b>\$ 36,490</b>                     | <b>4.74%</b>  | <b>\$ 530,878</b>  |  |

(1) Not presented on a tax-equivalent basis.

(2) Includes corporate bonds and capital trust notes. Included in capital trust notes are \$15.5 million and \$579,000 of pooled trust preferred securities available for sale and held to maturity, respectively, all of which are due after ten years. The remaining capital trust notes consist of single-issue trust preferred securities.

(3) As equity securities have no contractual maturity, they have been excluded from this table.

At March 31, 2012, the Company had commitments to purchase \$282.0 million of securities, all of which were GSE securities.

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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months and for twelve months or longer as of March 31, 2012:

| At March 31, 2012<br>(in thousands)                               | Less than Twelve Months |                 | Twelve Months or Longer |                 | Total      |                 |
|---|-------------------------|-----------------|-------------------------|-----------------|------------|-----------------|
|   | Fair Value              | Unrealized Loss | Fair Value              | Unrealized Loss | Fair Value | Unrealized Loss |
| <b>Temporarily Impaired<br/>Held-to-Maturity Debt Securities:</b> |                         |                 |                         |                 |            |                 |
| GSE debentures  | \$ 65,867               | \$ 73           | \$ --                   | \$ --           | \$ 65,867  | \$ 73           |
| GSE CMOs  | 91,737                  | 686             | --                      | --              | 91,737     | 686             |
| Corporate bonds   | 4,989                   | 11              | --                      | --              | 4,989      | 11              |
| Capital trust notes   | --                      | --              | 72,086                  | 16,245          | 72,086     | 16,245          |
| Total temporarily impaired<br>held-to-maturity debt securities    | \$162,593               | \$ 770          | \$72,086                | \$16,245        | \$234,679  | \$ 17,015       |
| <b>Temporarily Impaired<br/>Available-for-Sale Securities:</b>    |                         |                 |                         |                 |            |                 |
| <b>Debt Securities:</b>   |                         |                 |                         |                 |            |                 |
| GSE certificates  | \$ 96                   | \$ 1            | \$ --                   | \$ --           | \$ 96      | \$ 1            |
| GSE debentures  | 59,336                  | 664             | --                      | --              | 59,336     | 664             |
| Capital trust notes   | 1,237                   | 370             | 9,445                   | 4,695           | 10,682     | 5,065           |
| Total temporarily impaired<br>available-for-sale debt securities  | \$ 60,669               | \$1,035         | \$ 9,445                | \$ 4,695        | \$ 70,114  | \$ 5,730        |
| Equity securities   | --                      | --              | 28,867                  | 2,047           | 28,867     | 2,047           |
| Total temporarily impaired<br>available-for-sale securities       | \$ 60,669               | \$1,035         | \$38,312                | \$ 6,742        | \$ 98,981  | \$ 7,777        |

The twelve months or longer unrealized losses on equity securities of \$2.0 million at March 31, 2012 relate to available-for-sale equity securities that primarily consisted of a large cap equity fund at that date. The twelve months or longer unrealized loss on this large cap equity fund was \$1.6 million.

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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months and for twelve months or longer as of December 31, 2011:

| <b>At December 31, 2011</b><br>(in thousands)                        | Less than Twelve Months |                 | Twelve Months or Longer |                 | Total            |                 |
|--|-------------------------|-----------------|-------------------------|-----------------|------------------|-----------------|
|  | Fair Value              | Unrealized Loss | Fair Value              | Unrealized Loss | Fair Value       | Unrealized Loss |
| <b>Temporarily Impaired Held-to-Maturity Debt Securities:</b>        |                         |                 |                         |                 |                  |                 |
| GSE debentures   | \$62,601                | \$ 146          | \$ --                   | \$ --           | \$ 62,601        | \$ 146          |
| GSE certificates   | --                      | --              | --                      | --              | --               | --              |
| GSE CMOs   | --                      | --              | --                      | --              | --               | --              |
| Corporate bonds  | 4,987                   | 12              | --                      | --              | 4,987            | 12              |
| Capital trust notes  | 971                     | 43              | 68,570                  | 19,814          | 69,541           | 19,857          |
| <b>Total temporarily impaired held-to-maturity debt securities</b>   | <b>\$68,559</b>         | <b>\$ 201</b>   | <b>\$68,570</b>         | <b>\$19,814</b> | <b>\$137,129</b> | <b>\$20,015</b> |
| <b>Temporarily Impaired Available-for-Sale Securities:</b>           |                         |                 |                         |                 |                  |                 |
| <b>Debt Securities:</b>  |                         |                 |                         |                 |                  |                 |
| GSE certificates   | \$ 181                  | \$ 9            | \$ 13                   | \$ 1            | \$ 194           | \$ 10           |
| Private label CMOs   | 24,041                  | 1,265           | --                      | --              | 24,041           | 1,265           |
| Corporate bonds  | --                      | --              | --                      | --              | --               | --              |
| State, county, and municipal   | --                      | --              | --                      | --              | --               | --              |
| Capital trust notes  | 15,154                  | 363             | 9,810                   | 4,329           | 24,964           | 4,692           |
| <b>Total temporarily impaired available-for-sale debt securities</b> | <b>\$39,376</b>         | <b>\$1,637</b>  | <b>\$ 9,823</b>         | <b>\$ 4,330</b> | <b>\$ 49,199</b> | <b>\$ 5,967</b> |
| Equity securities  | 784                     | 40              | 26,651                  | 4,176           | 27,435           | 4,216           |
| <b>Total temporarily impaired available-for-sale securities</b>      | <b>\$40,160</b>         | <b>\$1,677</b>  | <b>\$36,474</b>         | <b>\$ 8,506</b> | <b>\$ 76,634</b> | <b>\$10,183</b> |

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An OTTI loss on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security, it must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss occurs, only the amount of impairment associated with the credit loss is recognized in earnings. Amounts relating to factors other than credit losses are recorded in AOCL. Financial Accounting Standards Board ( FASB ) guidance also requires additional disclosures regarding the calculation of credit losses, as well as factors considered by the investor in reaching a conclusion that an investment is not other-than-temporarily impaired.

Available-for-sale securities in unrealized loss positions are analyzed as part of the Company's ongoing assessment of OTTI. When the Company intends to sell such available-for-sale securities, the Company recognizes an impairment loss equal to the full difference between the amortized cost basis and the fair value of those securities. When the Company does not intend to sell available-for-sale equity or debt securities in an unrealized loss position, potential OTTI is considered based on a variety of factors, including the length of time and extent to which the fair value has been less than the cost; adverse conditions specifically related to the industry, the geographic area, or financial condition of the issuer, or the underlying collateral of a security; the payment structure of the security; changes to the rating of the security by a rating agency; the volatility of the fair value changes; and changes in fair value of the security after the balance sheet date. For debt securities, the Company estimates cash flows over the remaining life of the underlying collateral to assess whether credit losses exist and, where applicable, to determine if any adverse changes in cash flows have occurred. The Company's cash flow estimates take into account expectations of relevant market and economic data as of the end of the reporting period. As of March 31, 2012, the Company did not intend to sell the securities with an unrealized loss position in AOCL, and it was more likely than not that the Company would not be required to sell these securities before recovery of their amortized cost basis. The Company believes that the securities with an unrealized loss position in AOCL were not other-than-temporarily impaired as of March 31, 2012.

Other factors considered in determining whether a loss is temporary include the length of time and the extent to which fair value has been below cost; the severity of the impairment; the cause of the impairment; the financial condition and near-term prospects of the issuer; activity in the market of the issuer that may indicate adverse credit conditions; and the forecasted recovery period using current estimates of volatility in market interest rates (including liquidity and risk premiums).

Management's assertion regarding its intent not to sell, or that it is not more likely than not that the Company will be required to sell the security before its anticipated recovery, is based on a number of factors, including a quantitative estimate of the expected recovery period (which may extend to maturity) and management's intended strategy with respect to the identified security or portfolio. If management does have the intent to sell, or believes it is more likely than not that the Company will be required to sell the security before its anticipated recovery, the unrealized loss is charged directly to earnings in the Consolidated Statement of Income and Comprehensive Income.

The unrealized losses on the Company's GSE debentures at March 31, 2012 were primarily caused by movements in market interest rates and spread volatility, rather than credit risk. The Company purchased these investments either at par or at a discount relative to their face amount, and the contractual cash flows of these investments are guaranteed by the GSEs. Accordingly, it is expected that these securities will not be settled at a price that is less than the amortized cost of the Company's investment. Because the Company does not have the intent to sell the investments and it is not more likely than not that the Company will be required to sell them before anticipated recovery of fair value, which may be at maturity, the Company did not consider these investments to be other-than-temporarily impaired at March 31, 2012.

The Company reviews quarterly financial information related to its investments in capital trust notes as well as other information that is released by each financial institution to determine the continued creditworthiness of the issuer of the securities. The contractual terms of these investments do not permit settling the securities at prices that are less than the amortized costs of the investments; therefore, the Company expects that these investments will not be settled at prices that are less than their amortized costs. The Company continues to monitor these investments and currently estimates that the present value of expected cash flows is not less than the amortized cost of the securities. Because the Company does not have the intent to sell the investments, and it is not more likely than not

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that the Company will be required to sell them before the anticipated recovery of fair value, which may be at maturity, it did not consider these investments to be other-than-temporarily impaired at March 31, 2012. It is possible that these securities will perform worse than is currently expected, which could lead to adverse changes in cash flows from these securities and potential OTTI losses in the future. Events that may occur in the future at the financial institutions that issued these securities could trigger material unrecoverable declines in the fair values of the Company's investments and therefore could result in future potential OTTI losses. Such events include, but are not limited to, government intervention, deteriorating asset quality and credit metrics, significantly higher levels of default and loan loss provisions, losses in value on the underlying collateral, deteriorating credit enhancement, net operating losses, and further illiquidity in the financial markets.

At March 31, 2012, the Company's equity securities portfolio consisted of perpetual preferred and common stock, and mutual funds. The Company considers a decline in the fair value of available-for-sale equity securities to be other than temporary if the Company does not expect to recover the entire amortized cost basis of the security. The unrealized losses on the Company's equity securities were primarily caused by market volatility. The Company evaluated the near-term prospects of a recovery of fair value for each security in the portfolio, together with the severity and duration of impairment to date. Based on this evaluation, and the Company's ability and intent to hold these investments for a period of time reasonably sufficient to realize a near-term forecasted recovery of fair value, the Company did not consider these investments to be other-than-temporarily impaired at March 31, 2012. Nonetheless, it is possible that these equity securities will perform worse than is currently expected, which could lead to adverse changes in their fair values, or the failure of the securities to fully recover in value as presently forecasted by management, causing the Company to potentially record OTTI losses in future periods. Events that could trigger material declines in the fair values of these securities include, but are not limited to, deterioration in the equity markets; a decline in the quality of the loan portfolios of the issuers in which the Company has invested; and the recording of higher loan loss provisions and net operating losses by such issuers.

The investment securities designated as having a continuous loss position for twelve months or more at March 31, 2012 consisted of 11 capital trust notes, and six equity securities. At December 31, 2011, the investment securities designated as having a continuous loss position for twelve months or more consisted of one mortgage-related security, eleven capital trust notes, and six equity securities. At March 31, 2012 and December 31, 2011, the combined market value of the respective securities represented unrealized losses of \$23.0 million and \$28.3 million. At March 31, 2012, the fair value of securities having a continuous loss position for twelve months or more was 17.3% below the collective amortized cost of \$132.8 million. At December 31, 2011, the fair value of such securities was 21.2% below the collective amortized cost of \$133.4 million.

**Table of Contents****Note 4. Loans**

The following table sets forth the composition of the loan portfolio at March 31, 2012 and December 31, 2011:

| (dollars in thousands)                             | March 31, 2012      |  | December 31, 2011   |  |
|--|---------------------|--|---------------------|--|
|  | Amount              | Percent of Non-Covered Loans Held for Investment | Amount              | Percent of Non-Covered Loans Held for Investment |
| <b>Non-Covered Loans Held for Investment:</b>      |                     |  |                     |  |
| <b>Mortgage Loans:</b>                             |                     |  |                     |  |
| Multi-family                                       | \$17,765,872        | 66.90%   | \$17,430,628        | 68.28%   |
| Commercial real estate                             | 7,577,256           | 28.54  | 6,855,244           | 26.85  |
| Acquisition, development, and construction         | 441,753             | 1.66   | 445,671             | 1.75   |
| One-to-four family                                 | 116,402             | 0.44   | 127,361             | 0.50   |
| <b>Total mortgage loans held for investment</b>    | <b>\$25,901,283</b> | <b>97.54</b>                                     | <b>\$24,858,904</b> | <b>97.38</b>                                     |
| <b>Other Loans:</b>                                |                     |  |                     |  |
| Commercial and industrial                          | 592,221             | 2.23   | 599,986             | 2.35   |
| Other  | 60,629              | 0.23   | 69,907              | 0.27   |
| <b>Total other loans held for investment</b>       | <b>652,850</b>      | <b>2.46</b>                                      | <b>669,893</b>      | <b>2.62</b>                                      |
| <b>Total non-covered loans held for investment</b> | <b>26,554,133</b>   | <b>100.00%</b>                                   | <b>\$25,528,797</b> | <b>100.00%</b>                                   |
| Net deferred loan origination costs                | 5,466               |  | 4,021               |  |
| Allowance for losses on non-covered loans          | (136,767)           |  | (137,290)           |  |
| <b>Non-covered loans held for investment, net</b>  | <b>26,422,832</b>   |  | <b>\$25,395,528</b> |  |
| Covered loans                                      | 3,643,801           |  | 3,753,031           |  |
| Allowance for losses on covered loans              | (33,323)            |  | (33,323)            |  |
| <b>Total covered loans, net</b>                    | <b>\$ 3,610,478</b> |  | <b>\$ 3,719,708</b> |  |
| Loans held for sale                                | 504,351             |  | 1,036,918           |  |
| <b>Total loans, net</b>                            | <b>\$30,537,661</b> |  | <b>\$30,152,154</b> |  |

**Non-Covered Loans***Non-Covered Loans Held for Investment*

The vast majority of the loans the Company originates for investment are multi-family loans, most of which are collateralized by non-luxury apartment buildings in New York City that feature below-market rents. In addition, the Company originates commercial real estate ( CRE ) loans, most of which are collateralized by properties located in New York City and, to a lesser extent, on Long Island and in New Jersey.

To a lesser extent, the Company also originates acquisition, development, and construction ( ADC ) loans and commercial and industrial ( C&I ) loans. ADC loans are primarily originated for multi-family and residential tract projects in New York City and on Long Island, while C&I loans are made to small and mid-size businesses in New York City, Long Island, New Jersey, and, to a lesser extent, Arizona, on both a secured and unsecured basis, for working capital, business expansion, and the purchase of machinery and equipment.

Payments on multi-family and CRE loans generally depend on the income produced by the underlying properties which, in turn, depends on their successful operation and management. Accordingly, the ability of the Company's borrowers to repay these loans may be impacted by



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adverse conditions in the local real estate market and the local economy. While the Company generally requires that such loans be qualified on the basis of the collateral property's current cash flows, appraised value, and debt service coverage ratio, among other factors, there can be no assurance that its underwriting policies will protect the Company from credit-related losses or delinquencies.

ADC loans typically involve a higher degree of credit risk than loans secured by improved or owner-occupied real estate. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property's value upon completion of construction or development; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. The Company seeks to minimize these risks by maintaining consistent lending policies and rigorous underwriting standards. However, if the estimate

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of value proves to be inaccurate, the cost of completion is greater than expected, the length of time to complete and/or sell or lease the collateral property is greater than anticipated, or if there is a downturn in the local economy or real estate market, the property could have a value upon completion that is insufficient to assure full repayment of the loan. This could have a material adverse effect on the quality of the ADC loan portfolio, and could result in significant losses or delinquencies.

The Company seeks to minimize the risks involved in C&I lending by underwriting such loans on the basis of the cash flows produced by the business; by requiring that such loans be collateralized by various business assets, including inventory, equipment, and accounts receivable, among others; and by requiring personal guarantees. However, the capacity of a borrower to repay a C&I loan is substantially dependent on the degree to which his or her business is successful. In addition, the collateral underlying such loans may depreciate over time, may not be conducive to appraisal, or may fluctuate in value, based upon the results of operations of the business.

The ability of the Company's borrowers to repay their loans, and the value of the collateral securing such loans, could be adversely impacted by continued or more significant economic weakness in its local markets as a result of increased unemployment, declining real estate values, or increased residential and office vacancies. This not only could result in the Company experiencing an increase in charge-offs and/or non-performing assets, but also could necessitate an increase in the provision for loan losses. These events, if they were to occur, would have an adverse impact on the Company's results of operations and its capital.

*One-to-Four Family Loans Originated for Sale*

The Community Bank's mortgage banking subsidiary, NYCB Mortgage Company, LLC, is one of the largest aggregators of one-to-four family loans for sale to GSEs in the nation. Community banks, credit unions, mortgage companies, and mortgage brokers use the subsidiary's proprietary web-accessible mortgage banking platform to originate and close one-to-four family loans in all 50 states. The Company sells these loans, primarily servicing retained.

Prior to December 2010, the Company would originate one-to-four family loans in its branches and on its website on a pass-through, or conduit, basis, and would sell the loans to the third-party conduit shortly after they closed. Since December 2010, the Company has been originating one-to-four family loans through several selected clients of its mortgage banking operation, rather than through the single third-party conduit with which it previously worked. The one-to-four family loans produced for the Company's customers are aggregated with loans produced by its mortgage banking clients throughout the nation, and then sold.

The Company also services mortgage loans for various third parties. At March 31, 2012, the unpaid principal balance of serviced loans amounted to \$14.7 billion. At December 31, 2011, the unpaid principal balance of loans serviced for others amounted to \$13.1 billion.

*Asset Quality*

The following table presents information regarding the quality of the Company's non-covered loans at March 31, 2012:

| (in thousands)                                | 90 Days or More<br>Delinquent<br>and<br>Still |                   |                      | Total Past<br>Due | Current              | Total Loans<br>Receivable |
|---|---|-------------------|----------------------|-------------------|----------------------|---------------------------|
|   | 30-89 Days<br>Past Due                        | Non-<br>Accrual   | Accruing<br>Interest |                   |                      |                           |
| Multi-family                                  | \$ 15,161                                     | \$ 188,778        | \$ --                | \$ 203,939        | \$ 17,561,933        | \$ 17,765,872             |
| Commercial real estate                        | 35,193  | 63,347            | --                   | 98,540            | 7,478,716            | 7,577,256                 |
| Acquisition, development, and<br>construction | 6,884   | 36,599            | --                   | 43,483            | 398,270              | 441,753                   |
| One-to-four family                            | 2,326   | 9,851             | --                   | 12,177            | 104,225              | 116,402                   |
| Commercial and industrial                     | 1,105   | 6,369             | --                   | 7,474             | 584,747              | 592,221                   |
| Other   | 233   | 1,180             | --                   | 1,413             | 59,216               | 60,629                    |
| <b>Total</b>                                  | <b>\$ 60,902</b>                              | <b>\$ 306,124</b> | <b>\$ --</b>         | <b>\$ 367,026</b> | <b>\$ 26,187,107</b> | <b>\$ 26,554,133</b>      |



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The following table presents information regarding the quality of the Company's non-covered loans at December 31, 2011:

| (in thousands)                             | 30-89 Days<br>Past Due | Non-<br>Accrual  | 90 Days or More<br>Delinquent and<br>Still Accruing<br>Interest | Total Past<br>Due | Current             | Total Loans<br>Receivable |
|--|------------------------|------------------|---|-------------------|---------------------|---------------------------|
| Multi-family                               | \$ 46,702              | \$205,064        | \$--  | \$251,766         | \$17,178,862        | \$17,430,628              |
| Commercial real estate                     | 53,798                 | 68,032           | --  | 121,830           | 6,733,414           | 6,855,244                 |
| Acquisition, development, and construction | 6,520                  | 29,886           | --  | 36,406            | 409,265             | 445,671                   |
| One-to-four family                         | 2,712                  | 11,907           | --  | 14,619            | 112,742             | 127,361                   |
| Commercial and industrial                  | 1,223                  | 8,827            | --  | 10,050            | 589,936             | 599,986                   |
| Other                                      | 702                    | 2,099            | --  | 2,801             | 67,106              | 69,907                    |
| Total                                      | <u>\$111,657</u>       | <u>\$325,815</u> | <u>\$--</u>   | <u>\$437,472</u>  | <u>\$25,091,325</u> | <u>\$25,528,797</u>       |

The following table summarizes the Company's non-covered loan portfolio by credit quality indicator at March 31, 2012:

| (in thousands)               | Multi-Family | Commercial<br>Real Estate | Acquisition,<br>Development, and<br>Construction | One-to-Four<br>Family | Total<br>Mortgage<br>Segment | Commercial<br>and<br>Industrial | Other     | Total Other<br>Loan Segment |
|------------------------------|--------------|---------------------------|--|-----------------------|------------------------------|---------------------------------|-----------|-----------------------------|
| Credit Quality<br>Indicator: |              |                           |  |                       |                              |                                 |           |                             |
| Pass                         | \$17,528,521 | \$7,454,279               | \$396,600  | \$109,377             | \$25,488,777                 | \$570,942                       | \$ 59,448 | \$630,390                   |
| Special mention              | 6,679        | 41,273                    | 7,018  | --                    | 54,970                       | 6,018                           | --        | 6,018                       |
| Substandard                  | 230,672      | 81,704                    | 38,135   | 7,025                 | 357,536                      | 15,261                          | 1,181     | 16,442                      |
| Doubtful                     | --           | --                        | --   | --                    | --                           | --                              | --        | --                          |
| Total                        | \$17,765,872 | \$7,577,256               | \$441,753  | \$116,402             | \$25,901,283                 | \$592,221                       | \$ 60,629 | \$652,850                   |

The following table summarizes the Company's non-covered loan portfolio by credit quality indicator at December 31, 2011:

| (in thousands)               | Multi-Family  | Commercial<br>Real Estate | Acquisition,<br>Development, and<br>Construction | One-to-Four<br>Family | Total<br>Mortgage<br>Segment | Commercial<br>and<br>Industrial | Other     | Total Other<br>Loan Segment |
|------------------------------|---------------|---------------------------|--|-----------------------|------------------------------|---------------------------------|-----------|-----------------------------|
| Credit Quality<br>Indicator: |               |                           |  |                       |                              |                                 |           |                             |
| Pass                         | \$ 17,135,461 | \$ 6,704,824              | \$ 399,811                                       | \$ 118,293            | \$ 24,358,389                | \$ 570,442                      | \$ 67,808 | \$ 638,250                  |
| Special mention              | 58,134        | 64,802                    | 6,489  | --                    | 129,425                      | 13,234                          | --        | 13,234                      |
| Substandard                  | 237,033       | 85,618                    | 39,371   | 9,068                 | 371,090                      | 15,928                          | 2,099     | 18,027                      |
| Doubtful                     | --            | --                        | --   | --                    | --                           | 382                             | --        | 382                         |
| Total                        | \$ 17,430,628 | \$ 6,855,244              | \$ 445,671                                       | \$ 127,361            | \$ 24,858,904                | \$ 599,986                      | \$ 69,907 | \$ 669,893                  |

The preceding classifications follow regulatory guidelines and can be generally described as follows: pass loans are of satisfactory quality; special mention loans have a potential weakness or risk that may result in the deterioration of future repayment; substandard loans are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged (these loans have a well-defined weakness and there is a distinct possibility that the Company will sustain some loss); and doubtful loans, based on existing circumstances, have weaknesses that make collection or liquidation in full highly questionable and improbable. In addition, one-to-four family residential loans are classified utilizing an inter-regulatory agency methodology that incorporates the extent of delinquency and the loan-to-value ratios. These classifications are the most current available and have been generally updated within the last twelve months.

*Troubled Debt Restructurings*

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In accordance with GAAP, the Company is required to account for certain loan modifications or restructurings as Troubled Debt Restructurings ( TDRs ). In general, a modification or restructuring of a loan constitutes a TDR if the Company grants a concession to a borrower experiencing financial difficulty. Loans modified as TDRs are placed on non-accrual status until the Company determines that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for a period of at least six months.

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The following table presents information regarding the Company's TDRs as of March 31, 2012 and December 31, 2011:

| (in thousands)                             | March 31, 2012  |                  |                  | December 31, 2011 |                  |                  |
|--|-----------------|------------------|------------------|-------------------|------------------|------------------|
|  | Accruing        | Non-Accrual      | Total            | Accruing          | Non-Accrual      | Total            |
| Loan Category:                             |                 |                  |                  |                   |                  |                  |
| Multi-family                               | \$68,674        | \$151,608        | \$220,282        | \$60,454          | \$166,248        | \$226,702        |
| Commercial real estate                     | 2,320           | 40,650           | 42,970           | 3,389             | 39,054           | 42,443           |
| Acquisition, development, and construction | --              | 12,992           | 12,992           | --                | 15,886           | 15,886           |
| Commercial and industrial                  | --              | --               | --               | --                | 667              | 667              |
| One-to-four family                         | --              | 1,126            | 1,126            | --                | 1,411            | 1,411            |
| <b>Total</b>                               | <b>\$70,994</b> | <b>\$206,376</b> | <b>\$277,370</b> | <b>\$63,843</b>   | <b>\$223,266</b> | <b>\$287,109</b> |

In an effort to proactively manage delinquent loans, the Company has selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, and forbearance agreements. As of March 31, 2012, loans on which concessions were made with respect to rate reductions and/or extension of maturity dates amounted to \$244.3 million and loans on which forbearance agreements were reached amounted to \$33.1 million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment by Company personnel regarding the likelihood that the concession will result in the maximum recovery for the Company.

As of March 31, 2012, the financial effects of TDRs granted in the three months ended at that date were as follows:

| (dollars in thousands) | For the Three Months Ended March 31, 2012 |                  |                   |                   |
|------------------------|---|------------------|-------------------|-------------------|
|                        | Number of Loans                           | Pre-Modification | Post-Modification | Charge-off Amount |
| Loan Category:         |   |                  |                   |                   |
| Commercial real estate | 1   | 7.00             | 5.00              | \$ --             |
| <b>Total</b>           | <b>1</b>                                  | <b>7.00</b>      | <b>5.00</b>       | <b>\$ --</b>      |

As of March 31, 2012, there were no payment defaults on any loans that had been modified as TDRs during the preceding twelve months. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

**Covered Loans**

The following table presents the balance of covered loans acquired in the AmTrust and Desert Hills acquisitions as of March 31, 2012:

| (dollars in thousands)     | Amount              | Percent of Covered Loans |
|----------------------------|---------------------|--------------------------|
| Loan Category:             |                     |                          |
| One-to-four family         | \$ 3,275,065        | 89.9%                    |
| All other loans            | 368,736             | 10.1                     |
| <b>Total covered loans</b> | <b>\$ 3,643,801</b> | <b>100.0%</b>            |

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The Company refers to the loans acquired in the AmTrust and Desert Hills acquisitions as covered loans because the Company is being reimbursed for a substantial portion of losses on these loans under the terms of the FDIC loss sharing agreements. Covered loans are accounted for under Accounting Standards Codification (ASC) Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310-30), and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the lives of the loans. Under ASC 310-30, purchasers are permitted to aggregate acquired loans into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

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At March 31, 2012 and December 31, 2011, the outstanding balances of covered loans (representing amounts owed to the Company) were \$4.4 billion and \$4.5 billion, respectively. The carrying values of such loans were \$3.6 billion and \$3.8 billion, respectively, at March 31, 2012 and December 31, 2011.

At the respective acquisition dates, the Company estimated the fair values of the AmTrust and Desert Hills loan portfolios, which represented the expected cash flows from the portfolios discounted at market-based rates. In estimating such fair value, the Company (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the undiscounted contractual cash flows); and (b) estimated the expected amount and timing of undiscounted principal and interest payments (the undiscounted expected cash flows). The amount by which the undiscounted expected cash flows exceed the estimated fair value (the accretable yield) is accreted into interest income over the lives of the loans. The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is referred to as the non-accretable difference. The non-accretable difference represents an estimate of the credit risk in the loan portfolios at the acquisition date.

The accretable yield is affected by changes in interest rate indices for variable rate loans, changes in prepayment assumptions, and changes in expected principal and interest payments over the estimated lives of the loans. Changes in interest rate indices for variable rate loans increase or decrease the amount of interest income expected to be collected, depending on the direction of interest rates. Prepayments affect the estimated lives of covered loans and could change the amount of interest income and principal expected to be collected. Changes in expected principal and interest payments over the estimated lives of covered loans are driven by the credit outlook and actions that may be taken with borrowers.

The Company periodically evaluates the estimates of the cash flows it expects to collect. Expected future cash flows from interest payments are based on the variable rates at the time of the periodic evaluation. Estimates of expected cash flows that are impacted by changes in interest rate indices for variable rate loans and prepayment assumptions are treated as prospective yield adjustments and included in interest income.

Changes in the accretable yield for covered loans were as follows for the three months ended March 31, 2012:

| (in thousands)                                | <b>Accretable Yield</b> |
|---|-------------------------|
| Balance at beginning of period                | \$1,365,978             |
| Reclassification to non-accretable difference | (63,393)                |
| Accretion                                     | (45,946)                |
| Balance at end of period                      | \$1,256,639             |

The line item in the preceding table titled reclassification to non-accretable difference includes changes in cash flows the Company expects to collect due to changes in prepayment assumptions and changes in interest rates on variable rate loans. As of the Company's last periodic evaluation, prepayment assumptions increased and, accordingly, future expected interest cash flows decreased. This resulted in a decrease in the accretable yield. In addition, these decreases were coupled with additional reductions in the expected cash flows from interest payments, as interest rates continued to be very low. As a result, a large percentage of the Company's covered variable rate loans continue to reset at lower interest rates. Partially offsetting these decreases were increases in the expected principal and interest payments driven by better expectations relating to credit.

In connection with the AmTrust and Desert Hills transactions, the Company has acquired other real estate owned (OREO), all of which is covered under FDIC loss sharing agreements. Covered OREO is initially recorded at its estimated fair value on the acquisition date, based on independent appraisals less the estimated selling costs. Any subsequent write-downs due to declines in fair value are charged to non-interest expense, and partially offset by loss reimbursements under the FDIC loss sharing agreements. Any recoveries of previous write-downs are credited to non-interest expense and partially offset by the portion of the recovery that is due to the FDIC.

The FDIC loss share receivable represents the present value of the estimated losses on covered loans to be reimbursed by the FDIC. The estimated losses were based on the same cash flow estimates used in determining the fair value of the covered loans. The FDIC loss share receivable is reduced as losses on covered loans are recognized



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and as loss sharing payments are received from the FDIC. Realized losses in excess of acquisition-date estimates will result in an increase in the FDIC loss share receivable. Conversely, if realized losses are less than the acquisition-date estimates, the FDIC loss share receivable will be reduced.

The following table presents information regarding the Company's covered loans 90 days or more past due at March 31, 2012 and December 31, 2011:

| (in thousands)                                   | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|--|---------------------------|------------------------------|
| Covered Loans 90 Days or More Past Due:          |                           |                              |
| One-to-four family                               | \$314,392                 | \$314,821                    |
| Other loans                                      | 28,751                    | 32,621                       |
| <br>Total covered loans 90 days or more past due | <br>\$343,143             | <br>\$347,442                |

The following table presents information regarding the Company's covered loans that were 30 to 89 days past due at March 31, 2012 and December 31, 2011:

| (in thousands)                              | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|---|---------------------------|------------------------------|
| Covered Loans 30-89 Days Past Due:          |                           |                              |
| One-to-four family                          | \$84,080                  | \$103,495                    |
| Other loans                                 | 7,104                     | 8,494                        |
| <br>Total covered loans 30-89 days past due | <br>\$91,184              | <br>\$111,989                |

At March 31, 2012, the Company had \$91.2 million of covered loans that were 30 to 89 days past due, and covered loans of \$343.1 million that were 90 days or more past due but considered to be performing due to the application of the yield accretion method under ASC 310-30. The remaining portion of the Company's covered loan portfolio totaled \$3.2 billion at March 31, 2012 and was considered current as of that date. ASC 310-30 allows the Company to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills are no longer classified as non-performing because, at the respective dates of acquisition, the Company believed that it would fully collect the new carrying value of these loans. The new carrying value represents the contractual balance, reduced by the portion that is expected to be uncollectible (referred to as the non-accretable difference) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management's judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and its judgment is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if the loan is contractually past due.

The primary credit quality indicator for covered loans is the expectation of underlying cash flows. There was no provision for, or recovery on, losses on covered loans during the three months ended March 31, 2012. The Company determined that there was no change in the expected underlying cash flows that was attributable to credit deterioration or impairment. At December 31, 2011, the balance of pools with an adverse change in expected cash flows was \$497.4 million. These pools consisted of one-to-four family loans of \$184.9 million and other loans of \$312.5 million.

**Table of Contents****Note 5. Allowance for Loan Losses**

The following tables provide additional information regarding the Company's allowance for loan losses, based upon the method of evaluating loan impairment:

| (in thousands)                                  | Mortgage          | Other            | Total             |
|---|-------------------|------------------|-------------------|
| Allowance for Loan Losses at March 31, 2012:    |                   |                  |                   |
| Individually evaluated for impairment           | \$ 1,433          | \$ --            | \$ 1,433          |
| Collectively evaluated for impairment           | 121,193           | 14,141           | 135,334           |
| Loans acquired with deteriorated credit quality | 14,227            | 19,096           | 33,323            |
| <b>Total</b>                                    | <b>\$ 136,853</b> | <b>\$ 33,237</b> | <b>\$ 170,090</b> |

| (in thousands)                                  | Mortgage          | Other            | Total             |
|---|-------------------|------------------|-------------------|
| Allowance for Loan Losses at December 31, 2011: |                   |                  |                   |
| Individually evaluated for impairment           | \$ 490            | \$ --            | \$ 490            |
| Collectively evaluated for impairment           | 121,505           | 15,295           | 136,800           |
| Acquired loans with deteriorated credit quality | 14,227            | 19,096           | 33,323            |
| <b>Total</b>                                    | <b>\$ 136,222</b> | <b>\$ 34,391</b> | <b>\$ 170,613</b> |

The following tables provide additional information regarding the methods used to evaluate the Company's loan portfolio for impairment:

| (in thousands)                                  | Mortgage             | Other               | Total                |
|---|----------------------|---------------------|----------------------|
| Loans Receivable at March 31, 2012:             |                      |                     |                      |
| Individually evaluated for impairment           | \$ 331,523           | \$ 5,445            | \$ 336,968           |
| Collectively evaluated for impairment           | 25,569,760           | 647,405             | 26,217,165           |
| Loans acquired with deteriorated credit quality | 3,275,065            | 368,736             | 3,643,801            |
| <b>Total</b>                                    | <b>\$ 29,176,348</b> | <b>\$ 1,021,586</b> | <b>\$ 30,197,934</b> |

| (in thousands)                                  | Mortgage             | Other               | Total                |
|---|----------------------|---------------------|----------------------|
| Loans Receivable at December 31, 2011:          |                      |                     |                      |
| Individually evaluated for impairment           | \$ 324,427           | \$ 5,995            | \$ 330,422           |
| Collectively evaluated for impairment           | 24,534,477           | 663,898             | 25,198,375           |
| Loans acquired with deteriorated credit quality | 3,366,456            | 386,575             | 3,753,031            |
| <b>Total</b>                                    | <b>\$ 28,225,360</b> | <b>\$ 1,056,468</b> | <b>\$ 29,281,828</b> |

**Non-Covered Loans**

The following table summarizes activity in the allowance for losses on non-covered loans for the three months ended March 31, 2012 and 2011:

| (in thousands) | Mortgage | March 31,     |       |          | 2011<br>Other | Total |
|----------------|----------|---------------|-------|----------|---------------|-------|
|                |          | 2012<br>Other | Total | Mortgage |               |       |
|                |          |               |       |          |               |       |

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|                              |           |          |           |           |          |           |
|------------------------------|-----------|----------|-----------|-----------|----------|-----------|
| Balance, beginning of period | \$121,995 | \$15,295 | \$137,290 | \$140,834 | \$18,108 | \$158,942 |
| Charge-offs                  | (14,531)  | (2,508)  | (17,039)  | (34,091)  | (4,845)  | (38,936)  |
| Recoveries                   | 317       | 1,199    | 1,516     | 287       | 13       | 300       |
| Provision for loan losses    | 14,845    | 155      | 15,000    | 21,287    | 4,713    | 26,000    |
| Balance, end of period       | \$122,626 | \$14,141 | \$136,767 | \$128,317 | \$17,989 | \$146,306 |

Non-accrual loans amounted to \$306.1 million and \$325.8 million, respectively, at March 31, 2012 and December 31, 2011. There were no loans over 90 days past due and still accruing interest at either of these dates.

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The following table presents additional information regarding the Company's impaired loans at or for the three months ended March 31, 2012:

| (in thousands)   | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|--|---------------------|--------------------------|-------------------|-----------------------------|----------------------------|
| <b>Impaired loans with no related allowance:</b>       |                     |                          |                   |                             |                            |
| Multi-family   | \$ 231,853          | \$ 245,833               | \$ --             | \$ 204,431                  | \$1,263                    |
| Commercial real estate                                 | 50,227              | 53,843                   | --                | 49,742                      | 211                        |
| Acquisition, development, and construction             | 29,361              | 31,891                   | --                | 28,020                      | 236                        |
| One-to-four family                                     | 1,127               | 1,147                    | --                | 1,269                       | --                         |
| Commercial and industrial                              | 5,445               | 10,120                   | --                | 5,720                       | --                         |
| <b>Total impaired loans with no related allowance</b>  | <b>\$ 318,013</b>   | <b>\$ 342,834</b>        | <b>\$ --</b>      | <b>\$ 289,182</b>           | <b>\$1,710</b>             |
| <b>Impaired loans with an allowance recorded:</b>      |                     |                          |                   |                             |                            |
| Multi-family   | \$ 8,239            | \$ 9,620                 | \$ 820            | \$ 7,284                    | \$ 27                      |
| Commercial real estate                                 | 5,639               | 5,850                    | 79                | 5,644                       | 8                          |
| Acquisition, development, and construction             | 5,077               | 5,077                    | 534               | 2,539                       | --                         |
| One-to-four family                                     | --                  | --                       | --                | 142                         | --                         |
| Commercial and industrial                              | --                  | --                       | --                | --                          | --                         |
| <b>Total impaired loans with an allowance recorded</b> | <b>\$ 18,955</b>    | <b>\$ 20,547</b>         | <b>\$ 1,433</b>   | <b>\$ 15,609</b>            | <b>\$ 35</b>               |
| <b>Total Impaired Loans:</b>                           |                     |                          |                   |                             |                            |
| Multi-family   | \$ 240,092          | \$ 255,453               | \$ 820            | \$ 211,715                  | \$1,290                    |
| Commercial real estate                                 | 55,866              | 59,693                   | 79                | 55,386                      | 219                        |
| Acquisition, development, and construction             | 34,438              | 36,968                   | 534               | 30,559                      | 236                        |
| One-to-four family                                     | 1,127               | 1,147                    | --                | 1,411                       | --                         |
| Commercial and industrial                              | 5,445               | 10,120                   | --                | 5,720                       | --                         |
| <b>Total impaired loans</b>                            | <b>\$ 336,968</b>   | <b>\$ 363,381</b>        | <b>\$ 1,433</b>   | <b>\$ 304,791</b>           | <b>\$1,745</b>             |

The following table presents additional information regarding the Company's impaired loans at December 31, 2011:

| (in thousands)  | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|---|---------------------|--------------------------|-------------------|-----------------------------|----------------------------|
| <b>Impaired Loans with No Related Allowance:</b>      |                     |                          |                   |                             |                            |
| Multi-family  | \$ 235,100          | \$ 244,684               | \$ --             | \$ 321,994                  | \$ 3,435                   |
| Commercial real estate                                | 49,258              | 52,152                   | --                | 63,032                      | 1,397                      |
| Acquisition, development, and construction            | 26,680              | 27,143                   | --                | 42,600                      | 1,141                      |
| One-to-four family                                    | 1,127               | 1,520                    | --                | 2,649                       | 10                         |
| Commercial and industrial                             | 5,995               | 10,240                   | --                | 6,442                       | 60                         |
| <b>Total impaired loans with no related allowance</b> | <b>\$ 318,160</b>   | <b>\$ 335,739</b>        | <b>\$ --</b>      | <b>\$ 436,717</b>           | <b>\$ 6,043</b>            |
| <b>Impaired Loans with An Allowance Recorded:</b>     |                     |                          |                   |                             |                            |
| Multi-family  | \$ 6,329            | \$ 6,899                 | \$ 408            | \$ 10,893                   | \$ 187                     |
| Commercial real estate                                | 5,648               | 5,857                    | 53                | 10,297                      | --                         |

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|   |            |            |        |            |          |
|---|------------|------------|--------|------------|----------|
| Acquisition, development, and construction      | --         | --         | --     | 14,495     | --       |
| One-to-four family                              | 285        | 373        | 29     | 71         | --       |
| Commercial and industrial                       | --         | --         | --     | 1,837      | --       |
| Total impaired loans with an allowance recorded | \$ 12,262  | \$ 13,129  | \$ 490 | \$ 37,593  | \$ 187   |
| <b>Total Impaired Loans:</b>                    |            |            |        |            |          |
| Multi-family                                    | \$ 241,429 | \$ 251,583 | \$ 408 | \$ 332,887 | \$ 3,622 |
| Commercial real estate                          | 54,906     | 58,009     | 53     | 73,329     | 1,397    |
| Acquisition, development, and construction      | 26,680     | 27,143     | --     | 57,095     | 1,141    |
| One-to-four family                              | 1,412      | 1,893      | 29     | 2,720      | 10       |
| Commercial and industrial                       | 5,995      | 10,240     | --     | 8,279      | 60       |
| Total impaired loans                            | \$ 330,422 | \$ 348,868 | \$ 490 | \$ 474,310 | \$ 6,230 |

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The interest income recorded on these loans was not materially different from cash-basis interest income.

***Covered Loans***

Under the loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, the Company periodically performs an analysis to estimate the expected cash flows for each of the loan pools. The Company records a provision for loan losses on covered loans to the extent that the expected cash flows from a loan pool have decreased since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows is recorded as a provision for covered loan losses charged to earnings, and an allowance for covered loan losses is established. A related credit to non-interest income and an increase in the FDIC loss share receivable is recognized at the same time, and measured based on the loss sharing agreement percentages.

The following table summarizes activity in the allowance for losses on covered loans for the three months ended March 31, 2012 and 2011:

| (in thousands)                | <b>March 31,<br/>2012</b> | <b>March 31,<br/>2011</b> |
|-------------------------------|---------------------------|---------------------------|
| Balance, beginning of period  | \$ 33,323                 | \$ 11,903                 |
| Provision for loan losses     | --                        | --                        |
| <b>Balance, end of period</b> | <b>\$ 33,323</b>          | <b>\$ 11,903</b>          |

**Note 6. Borrowed Funds**

The following table summarizes the Company's borrowed funds at March 31, 2012 and December 31, 2011:

| (in thousands)                  | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|---------------------------------|---------------------------|------------------------------|
| FHLB advances                   | \$ 9,629,849              | \$ 9,314,193                 |
| Repurchase agreements           | 4,125,000                 | 4,125,000                    |
| Junior subordinated debentures  | 426,982                   | 426,936                      |
| Senior notes                    | 89,993                    | 89,984                       |
| Preferred stock of subsidiaries | 4,300                     | 4,300                        |
| <b>Total borrowed funds</b>     | <b>\$14,276,124</b>       | <b>\$13,960,413</b>          |

At March 31, 2012, the Company had \$427.0 million of outstanding junior subordinated deferrable interest debentures ( junior subordinated debentures ) held by nine statutory business trusts (the Trusts ) that issued guaranteed capital securities. The capital securities qualified as Tier 1 capital of the Company at that date. However, with the passage of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the Dodd-Frank Act ) in July 2010, the qualification of capital securities as Tier 1 capital is expected to be phased out over a three-year period beginning January 1, 2013 and ending January 1, 2016.

The Trusts are accounted for as unconsolidated subsidiaries in accordance with GAAP. The proceeds of each issuance were invested in a series of junior subordinated debentures of the Company and the underlying assets of each statutory business trust are the relevant debentures. The Company has fully and unconditionally guaranteed the obligations under each trust's capital securities to the extent set forth in a guarantee by the Company to each trust. The Trusts' capital securities are each subject to mandatory redemption, in whole or in part, upon repayment of the debentures at their stated maturity or earlier redemption.



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The following table provides a summary of the outstanding capital securities issued by each trust and the carrying amounts of the junior subordinated debentures issued by the Company to each trust as of March 31, 2012:

| Issuer                              | Interest Rate of Capital Securities and Debentures | Junior Subordinated Debenture |                                       | Date of Original Issue | Stated Maturity   | First Optional Redemption Date   |
|-------------------------------------|--|-------------------------------|---------------------------------------|------------------------|-------------------|----------------------------------|
|                                     |  | Carrying Amount               | Capital Securities Amount Outstanding |                        |                   |                                  |
| (dollars in thousands)              |  |                               |                                       |                        |                   |                                  |
| Haven Capital Trust II              | 10.250%  | \$ 23,333                     | \$ 22,550                             | May 26, 1999           | June 30, 2029     | June 30, 2009 <sup>(1)</sup>     |
| Queens County Capital Trust I       | 11.045   | 10,309                        | 10,000                                | July 26, 2000          | July 19, 2030     | July 19, 2010 <sup>(2)</sup>     |
| Queens Statutory Trust I            | 10.600   | 15,464                        | 15,000                                | September 7, 2000      | September 7, 2030 | September 7, 2010 <sup>(1)</sup> |
| New York Community Capital Trust V  | 6.000  | 143,846                       | 137,495                               | November 4, 2002       | November 1, 2051  | November 4, 2007 <sup>(2)</sup>  |
| New York Community Capital Trust X  | 2.074  | 123,712                       | 120,000                               | December 14, 2006      | December 15, 2036 | December 15, 2011 <sup>(3)</sup> |
| LIF Statutory Trust I               | 10.600   | 7,732                         | 7,500                                 | September 7, 2000      | September 7, 2030 | September 7, 2010 <sup>(1)</sup> |
| PennFed Capital Trust II            | 10.180   | 12,372                        | 12,000                                | March 28, 2001         | June 8, 2031      | June 8, 2011 <sup>(1)</sup>      |
| PennFed Capital Trust III           | 3.724  | 30,928                        | 30,000                                | June 2, 2003           | June 15, 2033     | June 15, 2008 <sup>(3)</sup>     |
| New York Community Capital Trust XI | 2.120  | <u>59,286</u>                 | <u>57,500</u>                         | April 16, 2007         | June 30, 2037     | June 30, 2012 <sup>(3)</sup>     |
|                                     |  | <u>\$426,982</u>              | <u>\$412,045</u>                      |                        |                   |                                  |

(1) Callable at a premium from this date forward.

(2) Callable subject to certain conditions as described in the prospectus filed with the SEC on November 4, 2002.

(3) Callable from this date forward.

Other borrowings totaled \$94.3 million at March 31, 2012, comparable to the balance at December 31, 2011. Included in the respective amounts were \$90.0 million of fixed rate senior notes, due June 22, 2012, that were issued under the FDIC's Temporary Liquidity Guarantee Program in December 2008.

**Note 7. Mortgage Servicing Rights**

The Company had mortgage servicing rights (MSRs) of \$140.3 million and \$117.0 million, respectively, at March 31, 2012 and December 31, 2011. The Company has two classes of MSRs for which it separately manages the economic risk: residential and securitized.

Residential MSRs are carried at fair value, with changes in fair value recorded as a component of non-interest income in each period. The Company uses various derivative instruments to mitigate the income statement-effect of changes in fair value due to changes in valuation inputs and assumptions regarding its residential MSRs. MSRs do not trade in an active open market with readily observable prices. Accordingly, the Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.



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The value of MSRs is significantly affected by mortgage interest rates then currently available in the marketplace, which influence mortgage loan prepayment speeds. During periods of declining interest rates, the value of MSRs generally declines due to increasing prepayments attributable to increased mortgage refinancing activity. Conversely, during periods of rising interest rates, the value of MSRs generally increases as mortgage refinancing activity declines.

Securitized MSRs are carried at the lower of the initial carrying value, adjusted for amortization or fair value, and are amortized in proportion to, and over the period of, estimated net servicing income. Such MSRs are periodically evaluated for impairment, based on the difference between their carrying amount and their current fair value. If it is determined that impairment exists, the resultant loss is charged against earnings.

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The following table sets forth the changes in residential and securitized MSRs for the three months ended March 31, 2012 and the year ended December 31, 2011:

| (in thousands)                          | For the Three Months<br>Ended March 31, 2012 |               | For the Year Ended<br>December 31, 2011 |               |
|---|--|---------------|---|---------------|
|   | Residential                                  | Securitized   | Residential                             | Securitized   |
| Carrying value, beginning of year       | \$116,416                                    | \$ 596        | \$106,186                               | \$1,192       |
| Additions                               | 34,853                                       | --            | 82,060                                  | --            |
| Increase (decrease) in fair value:      |  |               |   |               |
| Due to changes in valuation assumptions | 4,254  | --            | (24,537)                                | --            |
| Due to other changes <sup>(1)</sup>     | (15,731)                                     | --            | (47,293)                                | --            |
| Amortization                            | --   | (113)         | --                                      | (596)         |
| Carrying value, end of period           | <u>\$139,792</u>                             | <u>\$ 483</u> | <u>\$116,416</u>                        | <u>\$ 596</u> |

(1) Includes net servicing cash flows and the passage of time.

The following table presents the key assumptions used in calculating the fair value of the Company's residential MSRs at the dates indicated:

|                                      | March 31, 2012 | December 31, 2011 |
|--------------------------------------|----------------|-------------------|
| Weighted Average Expected Life       | 75 months      | 69 months         |
| Constant Prepayment Speed            | 12.9%          | 14.2%             |
| Discount Rate                        | 10.0           | 10.0              |
| Primary Mortgage Rate to Refinance   | 4.1            | 4.1               |
| Cost to Service (per loan per year): |                |                   |
| Current                              | \$ 53          | \$ 53             |
| 30-59 days or less delinquent        | 103            | 103               |
| 60-89 days delinquent                | 203            | 203               |
| 90-119 days delinquent               | 303            | 303               |
| Over 120 days delinquent             | 553            | 553               |

As of March 31, 2012, there were no changes in assumed future servicing costs.

**Note 8. Pension and Other Post-Retirement Benefits**

The following tables set forth certain disclosures for the Company's pension and post-retirement plans for the periods indicated:

| (in thousands)                               | For the Three Months Ended March 31, |                          |                  |                          |
|--|--------------------------------------|--------------------------|------------------|--------------------------|
|  | 2012                                 |                          | 2011             |                          |
|  | Pension Benefits                     | Post-Retirement Benefits | Pension Benefits | Post-Retirement Benefits |
| Components of net periodic expense (credit): |                                      |                          |                  |                          |
| Interest cost                                | \$1,471                              | \$160                    | \$ 1,491         | \$180                    |
| Service cost                                 | --                                   | 2                        | --               | 1                        |
| Expected return on plan assets               | (3,314)                              | --                       | (3,133)          | --                       |
| Unrecognized past service liability          | --                                   | (62)                     | --               | (62)                     |
| Amortization of unrecognized loss            | <u>2,434</u>                         | <u>126</u>               | <u>1,190</u>     | <u>103</u>               |
| Net periodic expense (credit)                | <u>\$ 591</u>                        | <u>\$226</u>             | <u>\$ (452)</u>  | <u>\$222</u>             |

As discussed in the notes to the consolidated financial statements presented in the Company's 2011 Annual Report on Form 10-K, the Company expects to contribute \$1.3 million to its post-retirement plan to pay premiums and claims for the fiscal year ending December 31, 2012. The Company does not expect to contribute to its pension plan in 2012.

**Note 9. Stock-Based Compensation**

At March 31, 2012, the Company had 1,024,633 shares available for grant as options, restricted stock, or other forms of related rights under the New York Community Bancorp, Inc. 2006 Stock Incentive Plan (the "2006 Stock Incentive Plan"), which was approved by the Company's shareholders at its Annual Meeting on June 7, 2006 and

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reapproved at its Annual Meeting on June 2, 2011. Under the 2006 Stock Incentive Plan, the Company granted 2,040,425 shares of restricted stock in the three months ended March 31, 2012, with an average fair value of \$12.78 per share on the date of grant and a vesting period of five years. Compensation and benefits expense related to restricted stock grants is recognized on a straight-line basis over the vesting period, and totaled \$5.1 million and \$3.6 million, respectively, in the three months ended March 31, 2012 and 2011.

A summary of activity with regard to restricted stock awards in the three months ended March 31, 2012 is presented in the following table:

|                               | <b>For the Three Months Ended<br/>March 31, 2012</b> |   |
|-------------------------------|--|---|
|                               | Number of Shares                                     | Weighted Average<br>Grant Date Fair Value |
| Unvested at beginning of year | 3,429,440  | \$16.11                                   |
| Granted                       | 2,040,425  | 12.78                                     |
| Vested                        | (542,220)  | 17.07                                     |
| Cancelled                     | <u>(49,500)</u>                                      | 14.08                                     |
| Unvested at end of period     | <u>4,878,145</u>                                     | <u>14.63</u>                              |

As of March 31, 2012, unrecognized compensation cost relating to unvested restricted stock totaled \$65.6 million. This amount will be recognized over a remaining weighted average period of 3.7 years.

In addition, the Company had eight stock option plans at March 31, 2012: the 1993 and 1997 New York Community Bancorp, Inc. Stock Option Plans; the 1993 Haven Bancorp, Inc. Stock Option Plan; the 1998 Richmond County Financial Corp. Stock Compensation Plan; the 2001 Roslyn Bancorp, Inc. Stock-based Incentive Plan; the 1998 Long Island Financial Corp. Stock Option Plan; and the 2003 and 2004 Synergy Financial Group Stock Option Plans (all eight plans collectively referred to as the Stock Option Plans). All stock options granted under the Stock Option Plans expire ten years from the date of grant.

The Company uses the modified prospective approach to recognize compensation costs related to share-based payments at fair value on the date of grant, and recognizes such costs in the financial statements over the vesting period during which the employee provides service in exchange for the award. As there were no unvested options at any time during the three months ended March 31, 2012 or the year ended December 31, 2011, the Company did not record any compensation and benefits expense relating to stock options during those periods.

Currently, the Company issues new shares of common stock to satisfy the exercise of options. The Company may also use common stock held in Treasury to satisfy the exercise of options. In such event, the difference between the average cost of Treasury shares and the exercise price is recorded as an adjustment to retained earnings or paid-in capital on the date of exercise. At March 31, 2012, there were 5,346,445 stock options outstanding. The number of shares available for future issuance under the Stock Option Plans was 11,040 at March 31, 2012.

The status of the Stock Option Plans at March 31, 2012 and changes that occurred during the three months ended at that date are summarized below:

|  | <b>For the Three Months Ended<br/>March 31, 2012</b> |                                    |
|--|--|------------------------------------|
|  | Number of Stock<br>Options                           | Weighted Average<br>Exercise Price |
| Stock options outstanding, beginning of year | 9,006,944  | \$15.60                            |
| Exercised                                    | --   | --                                 |
| Expired/forfeited                            | <u>(3,660,499)</u>                                   | 15.55                              |
| Stock options outstanding, end of period     | 5,346,445  | 15.64                              |
| Options exercisable, end of period           | <u>5,346,445</u>                                     | <u>15.64</u>                       |

The intrinsic value of stock options outstanding and exercisable at March 31, 2012 was \$243,000. There were no stock options exercised during the three months ended March 31, 2012. The intrinsic values of options exercised during the three months ended March 31, 2011 was \$1.6 million.



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The FASB has issued guidance that, among other things, defined fair value, established a consistent framework for measuring fair value, and expanded disclosure for each major asset and liability category measured at fair value on either a recurring or non-recurring basis. The guidance clarified that fair value is an exit price, representing the amount that would be received when selling an asset, or paid when transferring a liability, in an orderly transaction between market participants. Fair value is thus a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, the FASB established a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 Inputs to the valuation methodology are significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants use in pricing an asset or liability.

A financial instrument's categorization within this valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following tables present assets and liabilities that were measured at fair value on a recurring basis as of March 31, 2012 and December 31, 2011, and that were included in the Company's Consolidated Statements of Condition at those dates:

| (in thousands)   | Fair Value Measurements at March 31, 2012 Using                            |   |  |                        |                     |
|--|--|---|--|------------------------|---------------------|
|  | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Netting<br>Adjustments | Total<br>Fair Value |
| <b>Mortgage-Related Securities Available for Sale:</b> |  |   |  |                        |                     |
| GSE certificates                                       | \$ --  | \$ 100,428  | \$ --  | \$--                   | \$ 100,428          |
| GSE CMOs   | --   | 64,878  | --   | --                     | 64,878              |
| Private label CMOs                                     | --   | 23,658  | --   | --                     | 23,658              |
| Total mortgage-related securities                      | \$ --  | \$ 188,964  | \$ --  | \$--                   | \$ 188,964          |
| <b>Other Securities Available for Sale:</b>            |  |   |  |                        |                     |
| GSE debentures   | \$ --  | \$ 307,402  | \$ --  | \$--                   | \$ 307,402          |
| State, county, and municipal                           | --   | 1,294   | --   | --                     | 1,294               |
| Capital trust notes                                    | --   | 16,411  | 16,807   | --                     | 33,218              |
| Preferred stock  | --   | 188   | --   | --                     | 188                 |
| Common stock   | 39,269   | 2,403   | --   | --                     | 41,672              |
| Total other securities                                 | \$39,269   | \$ 327,698  | \$ 16,807  | \$--                   | \$ 383,774          |
| Total securities available for sale                    | \$39,269   | \$ 516,662  | \$ 16,807  | \$--                   | \$ 572,738          |
| <b>Other Assets:</b>                                   |  |   |  |                        |                     |
| Loans held for sale                                    | \$ --  | \$ 504,351  | \$ --  | \$--                   | \$ 504,351          |
| Mortgage servicing rights                              | --   | --  | 139,792  | --                     | 139,792             |
| Derivative assets                                      | 4,752  | 1,636   | 13,548   | --                     | 19,936              |
| <b>Liabilities:</b>                                    |  |   |  |                        |                     |
| Derivative liabilities                                 | \$ (34)  | \$ (1,082)  | \$ --  | \$--                   | \$ (1,116)          |

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| (in thousands)   | Fair Value Measurements at December 31, 2011 Using                            |   |  |                        |              | Total<br>Fair Value |
|--|---|---|--|------------------------|--------------|---------------------|
|  | Quoted Prices<br>in Active<br>Markets<br>for<br>Identical Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Netting<br>Adjustments |              |                     |
| <b>Mortgage-Related Securities Available for Sale:</b> |   |   |  |                        |              |                     |
| GSE certificates                                       | \$ --   | \$ 102,645  | \$ --  | \$ --                  | \$ --        | \$ 102,645          |
| GSE CMOs   | --  | 65,276  | --   | --                     | --           | 65,276              |
| Private label CMOs                                     | --  | 24,041  | --   | --                     | --           | 24,041              |
| <b>Total mortgage-related securities</b>               | <b>\$ --</b>  | <b>\$ 191,962</b>   | <b>\$ --</b>                                       | <b>\$ --</b>           | <b>\$ --</b> | <b>\$ 191,962</b>   |
| <b>Other Securities Available for Sale:</b>            |   |   |  |                        |              |                     |
| GSE debentures   | \$ --   | \$ 458,766  | \$ --  | \$ --                  | \$ --        | \$ 458,766          |
| Corporate bonds  | --  | --  | --   | --                     | --           | --                  |
| State, county, and municipal                           | --  | 1,285   | --   | --                     | --           | 1,285               |
| Capital trust notes                                    | --  | 14,125  | 18,078   | --                     | --           | 32,203              |
| Preferred stock  | --  | 195   | --   | --                     | --           | 195                 |
| Common stock   | 37,026  | 3,225   | --   | --                     | --           | 40,251              |
| <b>Total other securities</b>                          | <b>\$ 37,026</b>  | <b>\$ 477,596</b>   | <b>\$ 18,078</b>                                   | <b>\$ --</b>           | <b>\$ --</b> | <b>\$ 532,700</b>   |
| <b>Total securities available for sale</b>             | <b>\$ 37,026</b>  | <b>\$ 669,558</b>   | <b>\$ 18,078</b>                                   | <b>\$ --</b>           | <b>\$ --</b> | <b>\$ 724,662</b>   |
| <b>Other Assets:</b>                                   |   |   |  |                        |              |                     |
| Loans held for sale                                    | \$ --   | \$ 1,036,918  | \$ --  | \$ --                  | \$ --        | \$ 1,036,918        |
| Mortgage servicing rights                              | --  | --  | 116,416  | --                     | --           | 116,416             |
| Derivative assets                                      | 9,004   | 762   | 15,633   | --                     | --           | 25,399              |
| <b>Liabilities:</b>                                    |   |   |  |                        |              |                     |
| Derivative liabilities                                 | \$ (20)   | \$ (11,742)   | \$ --  | \$ --                  | \$ --        | \$ (11,762)         |

The Company reviews and updates the fair value hierarchy classifications for its assets on a quarterly basis. Changes from one quarter to the next that are related to the observability of inputs to a fair value measurement may result in a reclassification from one hierarchy level to another.

A description of the methods and significant assumptions utilized in estimating the fair values of available-for-sale securities follows:

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include highly liquid government securities, exchange-traded securities, and derivatives.

If quoted market prices are not available for the specific security, then fair values are estimated by using pricing models. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, models incorporate transaction details such as maturity and cash flow assumptions. Securities valued in this manner would generally be classified within Level 2 of the valuation hierarchy, and primarily include such instruments as mortgage-related and corporate debt securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. In valuing capital trust notes, which may include pooled trust preferred securities, collateralized debt obligations ( CDOs ), and certain single-issue capital trust notes, the determination of fair value may require benchmarking to similar instruments or analyzing default and recovery rates. Therefore, capital trust notes are valued using a model based on the specific collateral composition and cash flow structure of the securities. Key inputs to the model consist of market spread data for each credit rating, collateral type, and other relevant contractual features. In instances where quoted price information is available, the price is considered when arriving at a security's fair value. Where there is limited activity or less transparency around the inputs to the valuation of preferred stock, the valuation is based on a discounted cash flow model.

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Periodically, the Company uses fair values supplied by independent pricing services to corroborate the fair values derived from the pricing models. In addition, the Company reviews the fair values supplied by independent pricing services, as well as their underlying pricing methodologies, for reasonableness. The Company challenges pricing services valuations that appear to be unusual or unexpected.



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The Company carries loans held for sale originated by the Residential Mortgage Banking segment at fair value, in accordance with ASC 825, Financial Instruments. The fair value of held-for-sale loans is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with the mortgage loans held for sale. Loans held for sale are classified within Level 2 of the valuation hierarchy.

MSRs do not trade in an active open market with readily observable prices. The Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset. MSR fair value measurements use significant unobservable inputs and, accordingly, are classified within Level 3.

Exchange-traded derivatives that are valued using quoted prices are classified within Level 1 of the valuation hierarchy. The majority of the Company's derivative positions are valued using internally developed models that use readily observable market parameters as their basis. These are parameters that are actively quoted and can be validated by external sources, including industry pricing services. Where the types of derivative products have been in existence for some time, the Company uses models that are widely accepted in the financial services industry. These models reflect the contractual terms of the derivatives, including the period to maturity, and market-based parameters such as interest rates, volatility, and the credit quality of the counterparty. Furthermore, many of these models do not contain a high level of subjectivity, as the methodologies used in the models do not require significant judgment, and inputs to the models are readily observable from actively quoted markets, as is the case for plain vanilla interest rate swaps and option contracts. Such instruments are generally classified within Level 2 of the valuation hierarchy. Derivatives that are valued based on models with significant unobservable market parameters, and that are normally traded less actively, have trade activity that is one-way, and/or are traded in less-developed markets, are classified within Level 3 of the valuation hierarchy.

The fair value of Interest Rate Lock Commitments (IRLCs) for residential mortgage loans that the Company intends to sell is based on internally developed models. The key model inputs primarily include the sum of the value of the forward commitment based on the loans' expected settlement dates and the projected values of the MSRs, loan level price adjustment factors, and historical IRLC fall-out factors. The closing ratio is computed by the Company's mortgage banking operation and is periodically reviewed by management for reasonableness. Such derivatives are classified as Level 3.

While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies or assumptions to determine the fair values of certain financial instruments could result in different estimates of fair values at the reporting date.

**Table of Contents****Changes in Level 3 Fair Value Measurements**

The following tables include a roll-forward of the balance sheet amounts for the three months ended March 31, 2012 and 2011 (including the change in fair value) for financial instruments classified in Level 3 of the valuation hierarchy:

| (in thousands)                        | Fair Value<br>January 1,<br>2012 | Total Realized/Unrealized<br>Gains/(Losses) Recorded<br>in |                                   |           | Transfers<br>to/(from)<br>Level 3 | Fair Value<br>at March 31,<br>2012 | Change in<br>Unrealized Gains<br>and (Losses)<br>Related to<br>Instruments Held at<br>March 31, 2012 |
|---------------------------------------|----------------------------------|--|-----------------------------------|-----------|-----------------------------------|------------------------------------|--|
|                                       |                                  | Income   | Comprehensive<br>(Loss)<br>Income | Issuances |                                   |                                    |  |
| Available-for-sale capital securities | \$ 18,078                        | \$ --  | \$1,783                           | \$ --     | \$(3,054)                         | \$ 16,807                          | \$ 1,654   |
| Mortgage servicing rights             | 116,416                          | (11,477)   | --                                | 34,853    | --                                | 139,792                            | (11,477)   |
| Derivatives, net                      | 15,633                           | (2,085)  | --                                | --        | --                                | 13,548                             | (2,085)  |

| (in thousands)  | Fair Value<br>January 1,<br>2012 | Total Realized/Unrealized<br>Gains/(Losses) Recorded in |                                |           | Transfers<br>to/(from)<br>Level 3 | Fair Value<br>at March 31,<br>2012 | Change in<br>Unrealized Gains<br>and (Losses)<br>Related to<br>Instruments Held at<br>March 31, 2012 |
|---|----------------------------------|---|--------------------------------|-----------|-----------------------------------|------------------------------------|--|
|   |                                  | Income  | Comprehensive<br>(Loss) Income | Issuances |                                   |                                    |  |
| Available-for-sale capital securities and preferred stock | \$ 34,808                        | \$ --   | \$(4,326)                      | \$ --     | \$--                              | \$ 30,482                          | \$(4,326)  |
| Mortgage servicing rights                                 | 106,186                          | 739   | --                             | 25,723    | --                                | 132,648                            | 739  |
| Derivatives, net  | 53                               | 1,471   | --                             | --        | --                                | 1,524                              | 1,471  |

The Company's policy is to recognize transfers in and out of Levels 1, 2, and 3 as of the end of the reporting period. During the three months ended March 31, 2012, the Company transferred certain trust preferred securities out of Level 3 as a result of increased observable market activity for these securities. There were no transfers in or out of Level 3 during the three months ended March 31, 2011. There were no gains or losses recognized as a result of the transfer of securities during the three months ended March 31, 2012. There were no transfers of securities between Levels 1 and 2 for the three months ended March 31, 2012 or 2011.

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For Level 3 assets and liabilities measured at fair value on a recurring basis as of March 31, 2012, the significant unobservable inputs used in the fair value measurements were as follows:

| (dollars in thousands)         | Fair Value at<br>March 31, 2012 | Valuation Technique  | Significant Unobservable Inputs               | Significant<br>Unobservable<br>Input Value |
|--------------------------------|---------------------------------|----------------------|---|--|
| Capital trust notes            | \$ 16,807                       | Discounted Cash Flow | Weighted Average Discount Rate <sup>(1)</sup> | 6.57%                                      |
|                                |                                 |                      | Weighted Average Constant                     |  |
| Mortgage Servicing Rights      | 139,792                         | Discounted Cash Flow | Prepayment Rate                               | 12.90                                      |
|                                |                                 |                      | Weighted Average Discount Rate <sup>(2)</sup> | 10.00                                      |
| Interest Rate Lock Commitments | 13,548                          | Pricing Model        | Weighted Average Closing Ratio                | 73.85                                      |

(1) Derived from multiple interest rate scenarios that incorporate a spread to the London Interbank Offered Rate swap curve and market volatilities.

(2) Represents annualized loan repayment rate assumption.

The significant unobservable input used in the fair value measurement of the Company's capital trust notes is the weighted average discount rate. The fair value of the capital trust notes will move in the opposite direction of the discount rate, i.e. if the discount rate decreases, the value of the capital trust security will increase. The Company estimates the expected cash flows for such securities and discounts them back using the weighted average discount rates above to arrive at the estimated fair value.

The significant unobservable inputs used in the fair value measurement of the Company's MSR are the weighted average constant prepayment rate and weighted average discount rate. Significant increases (decreases), in any of those inputs in isolation could result in significantly lower (higher) fair value measurements. Although the constant prepayment rate and the discount rate are not directly interrelated, they will generally move in opposite directions.

The significant unobservable input used in the fair value measurement of the Company's IRLCs is the closing ratio, which represents the percentage of loans currently in a lock position which management estimates will ultimately close. Generally, the fair value of an IRLC is positive (negative) if the prevailing interest rate is lower (higher) than the IRLC rate. Therefore, an increase in the closing ratio (i.e., higher percentage of loans are estimated to close) will result in the fair value of the IRLC to increase if in a gain position, or decrease if in a loss position. The closing ratio is largely dependent on the loan processing stage that a loan is currently in and the change in prevailing interest rates from the time of the rate lock.

**Table of Contents****Assets Measured at Fair Value on a Non-Recurring Basis**

Certain assets are measured at fair value on a non-recurring basis. Such instruments are subject to fair value adjustments under certain circumstances (e.g., when there is evidence of impairment). The following tables present assets and liabilities that were measured at fair value on a non-recurring basis as of March 31, 2012 and December 31, 2011, and that were included in the Company's Consolidated Statements of Condition at those dates:

**Fair Value Measurements at March 31, 2012 Using**

|                             | Quoted Prices in<br>Active Markets for<br>Identical<br>Assets<br>(Level<br>1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) | Total Fair<br>Value |
|-----------------------------|---|--|---|---------------------|
| (in thousands)              |   |  |   |                     |
| Certain impaired loans      | \$--  | \$ --  | \$42,821  | \$42,821            |
| Other assets <sup>(1)</sup> | --  | 33,904   | --  | 33,904              |
|                             | \$--  | \$33,904   | \$42,821  | \$76,725            |

- (1) Represents the fair value of OREO that was measured at fair value, based on the appraised value of the collateral, subsequent to its initial classification as OREO.

**Fair Value Measurements at December 31, 2011 Using**

|                             | Quoted Prices in<br>Active Markets for<br>Identical<br>Assets<br>(Level<br>1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable Inputs<br>(Level 3) | Total Fair<br>Value |
|-----------------------------|---|--|---|---------------------|
| (in thousands)              |   |  |   |                     |
| Certain impaired loans      | \$--  | \$ --  | \$72,582  | \$72,582            |
| Other assets <sup>(1)</sup> | --  | 26,810   | --  | 26,810              |
|                             | \$--  | \$26,810   | \$72,582  | \$99,392            |

- (1) Represents the fair value of OREO that was measured at fair value, based on the appraised value of the collateral, subsequent to its initial classification as OREO.

The fair values of collateral-dependent impaired loans are determined using various valuation techniques, including consideration of appraised values and other pertinent real estate market data.

**Other Fair Value Disclosures**

Certain FASB guidance requires the disclosure of fair value information about the Company's on- and off-balance-sheet financial instruments. Quoted market prices, when available, are used as the measure of fair value. In cases where quoted market prices are not available, fair values are based on present-value estimates or other valuation techniques. Such fair values are significantly affected by the assumptions used, the timing of future cash flows, and the discount rate.

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Because assumptions are inherently subjective in nature, estimated fair values cannot be substantiated by comparison to independent market quotes. Furthermore, in many cases, the estimated fair values provided would not necessarily be realized in an immediate sale or settlement of such instruments.

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The following tables summarize the carrying values, estimated fair values, and the fair value measurement levels of the Company's financial instruments at March 31, 2012 and December 31, 2011:

| <b>March 31, 2012</b>         |                   |                         |  |   |  |
|-------------------------------|-------------------|-------------------------|--|---|--|
| Fair Value Measurement Using  |                   |                         |  |   |  |
|                               |                   |                         | Quoted<br>Prices in<br>Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (in thousands)                | Carrying<br>Value | Estimated<br>Fair Value |  |   |  |
| <b>Financial Assets:</b>      |                   |                         |  |   |  |
| Cash and cash equivalents     | \$ 2,355,784      | \$ 2,355,784            | \$ 2,355,784   | \$ --   | \$ --  |
| Securities held to maturity   | 4,305,071         | 4,464,401               | --   | 4,405,405   | 58,996   |
| FHLB stock                    | 504,398           | 504,398                 | --   | 504,398   | --   |
| Loans, net                    | 30,537,661        | 30,864,862              | --   | --  | 30,864,862   |
| Mortgage servicing rights     | 483               | 483                     | --   | --  | 483  |
| <b>Financial Liabilities:</b> |                   |                         |  |   |  |
| Deposits                      | \$22,940,793      | \$22,976,557            | \$15,440,971 <sup>(1)</sup>  | \$ 7,535,586 <sup>(2)</sup>                               | \$ --  |
| Borrowed funds                | 14,276,124        | 15,696,471              | --   | 15,696,471  | --   |

(1) Includes NOW and money market accounts, savings accounts, and non-interest-bearing accounts.

(2) Represents certificates of deposit.

| <b>December 31, 2011</b>      |                   |                         |   |   |  |
|-------------------------------|-------------------|-------------------------|---|---|--|
| Fair Value Measurement Using  |                   |                         |   |   |  |
|                               |                   |                         | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (in thousands)                | Carrying<br>Value | Estimated<br>Fair Value |   |   |  |
| <b>Financial Assets:</b>      |                   |                         |   |   |  |
| Cash and cash equivalents     | \$ 2,001,737      | \$ 2,001,737            | \$ 2,001,737  | \$ --   | \$ --  |
| Securities held to maturity   | 3,815,854         | 3,966,185               | --  | 3,890,970   | 75,215   |
| FHLB stock                    | 490,228           | 490,228                 | --  | 490,228   | --   |
| Loans, net                    | 30,152,154        | 30,755,121              | --  | --  | 30,755,121   |
| Mortgage servicing rights     | 596               | 596                     | --  | --  | 596  |
| <b>Financial Liabilities:</b> |                   |                         |   |   |  |
| Deposits                      | \$22,274,130      | \$22,321,011            | \$14,900,867 <sup>(1)</sup>   | \$ 7,420,144 <sup>(2)</sup>                               | \$ --  |
| Borrowed funds                | 13,960,413        | 15,423,474              | --  | 15,423,474  | --   |

(1) Includes NOW and money market accounts, savings accounts, and non-interest-bearing accounts.

(2) Represents certificates of deposit.

The methods and significant assumptions used to estimate fair values for the Company's financial instruments follow:

*Cash and Cash Equivalents*

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Cash and cash equivalents include cash and due from banks and federal funds sold. The estimated fair values of cash and cash equivalents are assumed to equal their carrying values, as these financial instruments are either due on demand or have short-term maturities.

### *Securities Held to Maturity*

If quoted market prices are not available for a specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, pricing models also incorporate transaction details such as maturity and cash flow assumptions.

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### *Federal Home Loan Bank Stock*

Ownership in equity securities of the FHLB is restricted and there is no established market for their resale. The carrying amount approximates the fair value.

### *Loans*

The loan portfolio is segregated into various components for valuation purposes in order to group loans based on their significant financial characteristics, such as loan type (mortgages or other) and payment status (performing or non-performing). The estimated fair values of mortgage and other loans are computed by discounting the anticipated cash flows from the respective portfolios. The discount rates reflect current market rates for loans with similar terms to borrowers of similar credit quality. The estimated fair values of non-performing mortgage and other loans are based on recent collateral appraisals.

The methods used to estimate the fair value of loans are extremely sensitive to the assumptions and estimates used. While management has attempted to use assumptions and estimates that best reflect the Company's loan portfolio and current market conditions, a greater degree of subjectivity is inherent in these values than in those determined in active markets. Accordingly, readers are cautioned in using this information for purposes of evaluating the financial condition and/or value of the Company in and of itself or in comparison with any other company.

In addition, these methods of estimating fair value do not incorporate the exit-price concept of fair value described in ASC 820-10, Fair Value Measurements and Disclosures.

### *Mortgage Servicing Rights*

MSRs do not trade in an active market with readily observable prices. Accordingly, the Company utilizes a valuation model that calculates the present value of estimated future cash flows. The model incorporates various assumptions, including estimates of prepayment speeds, discount rates, refinance rates, servicing costs, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect current market conditions and assumptions that a market participant would consider in valuing the MSR asset.

### *Deposits*

The fair values of deposit liabilities with no stated maturity (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing accounts) are equal to the carrying amounts payable on demand. The fair values of certificates of deposit (CDs) represent contractual cash flows, discounted using interest rates currently offered on deposits with similar characteristics and remaining maturities. These estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Company's deposit base.

### *Borrowed Funds*

The estimated fair value of borrowed funds is based either on bid quotations received from securities dealers or the discounted value of contractual cash flows with interest rates currently in effect for borrowed funds with similar maturities and structures.

### *Off-Balance-Sheet Financial Instruments*

The fair values of commitments to extend credit and unadvanced lines of credit are estimated based on an analysis of the interest rates and fees currently charged to enter into similar transactions, considering the remaining terms of the commitments and the creditworthiness of the potential borrowers. The estimated fair values of such off-balance-sheet financial instruments were insignificant at March 31, 2012 and December 31, 2011.



**Table of Contents****Note 11. Derivative Financial Instruments**

The Company's derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to mortgage banking operations, MSR's, and other risk management activities, and seek to mitigate or reduce the Company's exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the type of assets held, and other changing market conditions.

The Company held derivatives not designated as hedges with a notional amount of \$6.3 billion at March 31, 2012. Changes in the fair value of these derivatives are reflected in current-period earnings.

The following table sets forth information regarding the Company's derivative financial instruments at March 31, 2012:

| (in thousands)   | March 31, 2012     |                           |          |
|--|--------------------|---------------------------|----------|
|  | Notional<br>Amount | Unrealized <sup>(1)</sup> |          |
|  |                    | Gain                      | Loss     |
| Treasury options   | \$ 410,000         | \$ --                     | \$ 500   |
| Eurodollar futures   | 475,000            | --                        | 34       |
| Forward commitments to sell loans/mortgage-backed securities | 2,310,000          | 2,468                     | --       |
| Forward commitments to buy loans/mortgage-backed securities  | 1,640,000          | --                        | 1,913    |
| Interest rate lock commitments                               | 1,416,904          | 13,548                    | --       |
| Total derivatives  | \$ 6,251,904       | \$ 16,016                 | \$ 2,447 |

(1) Derivatives in a net gain position are recorded as other assets and derivatives in a net loss position are recorded as other liabilities in the Consolidated Statements of Condition.

The Company uses various financial instruments, including derivatives, in connection with its strategies to reduce price risk resulting from changes in interest rates. Derivative instruments may include IRLCs entered into with borrowers or correspondents/brokers to acquire conforming fixed and adjustable rate residential mortgage loans that will be held for sale. Other derivative instruments include Treasury options and Eurodollar futures. Gains or losses due to changes in the fair value of derivatives are recognized in current-period earnings.

The Company enters into forward contracts to sell fixed rate mortgage-backed securities to protect against changes in the prices of conforming fixed rate loans held for sale. Forward contracts are entered into with securities dealers in an amount related to the portion of IRLCs that is expected to close. The value of these forward sales contracts moves inversely with the value of the loans in response to changes in interest rates.

To manage the price risk associated with fixed rate non-conforming mortgage loans, the Company generally enters into forward contracts on mortgage-backed securities or forward commitments to sell loans to approved investors. Short positions in Eurodollar futures contracts are used to manage price risk on adjustable rate mortgage loans held for sale.

The Company also purchases put and call options to manage the risk associated with variations in the amount of IRLCs that ultimately close.

In addition, the Company mitigates a portion of the risk associated with changes in the value of MSR's. The general strategy for mitigating this risk is to purchase derivative instruments, the value of which changes in the opposite direction of interest rates, thus partially offsetting changes in the value of our servicing assets, the value of which tends to move in the same direction as interest rates. Accordingly, the Company purchases Eurodollar futures and call options on Treasury securities and enters into forward contracts to purchase mortgage-backed securities.

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The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income and Comprehensive Income for the periods indicated:

| (in thousands)   | Gain (Loss) Included in Mortgage Banking Income<br>For the Three Months Ended March 31, |                   |
|--|---|-------------------|
|  | 2012  | 2011              |
| Treasury options   | \$ (6,803)  | \$ 2,812          |
| Eurodollar futures   | (75)  | 408               |
| Forward commitments to buy/sell loans/mortgage-backed securities | <u>7,556</u>  | <u>(17,864)</u>   |
| Total income (loss)  | <u>\$ 678</u>   | <u>\$(14,644)</u> |

**Note 12. Segment Reporting**

The Company's operations are divided into two reportable business segments: Banking Operations and Residential Mortgage Banking. These operating segments have been identified based on the Company's organizational structure. The segments require unique technology and marketing strategies and offer different products and services. While the Company is managed as an integrated organization, individual executive managers are held accountable for the operations of these business segments.

The Company measures and presents information for internal reporting purposes in a variety of ways. The internal reporting system presently used by management in the planning and measurement of operating activities, and to which most managers are held accountable, is based on organizational structure.

The management accounting process uses various estimates and allocation methodologies to measure the performance of the operating segments. To determine financial performance for each segment, the Company allocates capital, funding charges and credits, certain non-interest expenses, and income tax provisions to each segment, as applicable. Allocation methodologies are subject to periodic adjustment as the internal management accounting system is revised. Furthermore, business or product lines within the segments may change. In addition, because the development and application of these methodologies is a dynamic process, the financial results presented may be periodically revised.

The Company's overall objective is to maximize shareholder value by, among other things, optimizing return on equity and managing risk. Capital is assigned to each segment, the total of which is equivalent to the Company's consolidated total, on an economic basis, using management's assessment of the inherent risks associated with the segment. Capital allocations are made to cover the following risk categories: credit risk, liquidity risk, interest rate risk, option risk, basis risk, market risk, and operational risk.

The Company allocates expenses to the reportable segments based on various factors, including the volume and amount of loans produced and the number of full-time equivalent employees. Income taxes are allocated to the various segments based on taxable income and statutory rates applicable to the segment.

**Banking Operations Segment**

Banking Operations serves individual and business customers by offering and servicing a variety of loan and deposit products and other financial services.

**Residential Mortgage Banking Segment**

The Residential Mortgage Banking segment originates, sells, aggregates, and services one-to-four family mortgage loans. Mortgage loan products include conventional fixed- and adjustable-rate loans and jumbo loans for the purpose of purchasing or refinancing one-to-four family residential properties. The Residential Mortgage Banking segment earns interest on loans held in the warehouse and fee income from the origination and servicing of loans, and recognizes gains or losses from the sale of such loans.

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The following table provides a summary of the Company's segment results for the three months ended March 31, 2012, on an internally managed accounting basis:

| (in thousands)                                   | For the Three Months Ended March 31, 2012 |                                 |                  |
|--|---|---------------------------------|------------------|
|  | Banking<br>Operations                     | Residential<br>Mortgage Banking | Total<br>Company |
| Non-interest income - third party <sup>(1)</sup> | \$ 26,141                                 | \$ 35,855                       | \$ 61,996        |
| Non-interest income - inter-segment              | (3,586)                                   | 3,586                           | --               |
| Total non-interest income                        | 22,555                                    | 39,441                          | 61,996           |
| Net interest income                              | 281,099                                   | 7,315                           | 288,414          |
| Total net revenues                               | 303,654                                   | 46,756                          | 350,410          |
| Provision for loan losses                        | 15,000                                    | --                              | 15,000           |
| Non-interest expense <sup>(2)</sup>              | 131,484                                   | 18,693                          | 150,177          |
| Income before income tax expense                 | 157,170                                   | 28,063                          | 185,233          |
| Income tax expense                               | 56,291                                    | 10,689                          | 66,980           |
| Net income                                       | \$ 100,879                                | \$ 17,374                       | \$ 118,253       |
| Identifiable segment assets (period-end)         | \$42,368,092                              | \$ 670,059                      | \$43,038,151     |

(1) Includes ancillary fee income.

(2) Includes both direct and indirect expenses.

The following table provides a summary of the Company's segment results for the three months ended March 31, 2011, on an internally managed accounting basis:

| (in thousands)                                   | For the Three Months Ended March 31, 2011 |                                 |                  |
|--|---|---------------------------------|------------------|
|  | Banking<br>Operations                     | Residential<br>Mortgage Banking | Total<br>Company |
| Non-interest income - third party <sup>(1)</sup> | \$ 38,353                                 | \$ 20,257                       | \$ 58,610        |
| Non-interest income - inter-segment              | (4,768)                                   | 4,768                           | --               |
| Total non-interest income                        | 33,585                                    | 25,025                          | 58,610           |
| Net interest income                              | 297,852                                   | 5,400                           | 303,252          |
| Total net revenues                               | 331,437                                   | 30,425                          | 361,862          |
| Provision for loan losses                        | 26,000                                    | --                              | 26,000           |
| Non-interest expense <sup>(2)</sup>              | 128,815                                   | 17,887                          | 146,702          |
| Income before income tax expense                 | 176,622                                   | 12,538                          | 189,160          |
| Income tax expense                               | 60,855                                    | 5,129                           | 65,984           |
| Net income                                       | \$ 115,767                                | \$ 7,409                        | \$ 123,176       |
| Identifiable segment assets (period-end)         | \$40,382,825                              | \$ 664,119                      | \$41,046,944     |

(1) Includes ancillary fee income.

(2) Includes both direct and indirect expenses.

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**Note 13. Impact of Recent Accounting Pronouncements**

In September 2011, the FASB issued Accounting Standards Update ( ASU ) No. 2011-08, Testing Goodwill for Impairment. Under ASU 2011-08, entities can first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The amendment includes a number of events and circumstances for an entity to consider in conducting the qualitative assessment. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The adoption of ASU 2011-08 on January 1, 2012 did not have an effect on the Company s consolidated statement of condition or results of operations.

In June 2011, the FASB issued ASU No. 2011-05, Presentation of Comprehensive Income. Under ASU 2011-05, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income, either in a single continuous statement of comprehensive income or in two separate but consecutive statements. For both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders equity, but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and should be applied retroactively. Early adoption is permitted, because compliance with the amendments is already permitted. The amendments do not require any transition disclosures. The application of this guidance will only affect the presentation of the Company s consolidated financial statements and will have no impact on its consolidated statement of condition or results of operations. In December 2011, the FASB delayed certain aspects of ASU 2011-05 that pertain to how and where reclassification adjustments are presented. The adoption of ASU No. 2011-05 is presented in the Company s Consolidated Statements of Income and Comprehensive Income.

In May 2011, the FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards ( IFRS ). The amendments in ASU 2011-04 generally represent clarifications of Topic 820 (Fair Value), but also include some instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. ASU 2011-04 results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. GAAP and IFRS. The amendments in ASU 2011-04 are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011. Early application is not permitted. The adoption of ASU 2011-04 on January 1, 2012, did not have a material effect on the Company s consolidated statement of condition or results of operations.

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**NEW YORK COMMUNITY BANCORP, INC.**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS**

**OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*For the purpose of this Quarterly Report on Form 10-Q, the words we, us, our, and the Company are used to refer to New York Community Bancorp, Inc. and our consolidated subsidiaries, including New York Community Bank and New York Commercial Bank (the Community Bank and the Commercial Bank, respectively, and collectively, the Banks ).*

**Forward-Looking Statements and Associated Risk Factors**

This report, like many written and oral communications presented by the Company and our authorized officers, may contain certain forward-looking statements regarding our prospective performance and strategies within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of said safe harbor provisions.

Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company, are generally identified by use of the words anticipate, believe, estimate, expect, intend, plan, project, seek, strive, try, or future or such as will, would, should, could, may, or similar expressions. Our ability to predict results or the actual effects of our plans or strategies is inherently uncertain. Accordingly, actual results may differ materially from anticipated results.

There are a number of factors, many of which are beyond our control, that could cause actual conditions, events, or results to differ significantly from those described in our forward-looking statements. These factors include, but are not limited to:

- general economic conditions, either nationally or in some or all of the areas in which we and our customers conduct our respective businesses;
- conditions in the securities markets and real estate markets or the banking industry;
- changes in real estate values, which could impact the quality of the assets securing the loans in our portfolio;
- changes in interest rates, which may affect our net income, prepayment penalty income, mortgage banking income, and other future cash flows, or the market value of our assets, including our investment securities;
- changes in the quality or composition of our loan or securities portfolios;
- changes in our capital management policies, including those regarding business combinations, dividends, and share repurchases, among others;
- our use of derivatives to mitigate our exposure to interest rate risk;
- changes in competitive pressures among financial institutions or from non-financial institutions;
- changes in deposit flows and wholesale borrowing facilities;
- changes in the demand for deposit, loan, and investment products and other financial services in the markets we serve;
- our timely development of new lines of business and competitive products or services in a changing environment, and the acceptance of such products or services by our customers;
- changes in our customer base or in the financial or operating performances of our customers' businesses;
- any interruption in customer service due to circumstances beyond our control;
- our ability to retain key members of management;
- potential exposure to unknown or contingent liabilities of companies we have acquired or may acquire in the future;
- the outcome of pending or threatened litigation, or of other matters before regulatory agencies, whether currently existing or commencing in the future;
- environmental conditions that exist or may exist on properties owned by, leased by, or mortgaged to the Company;

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any interruption or breach of security resulting in failures or disruptions in customer account management, general ledger, deposit, loan, or other systems;

operational issues stemming from, and/or capital spending necessitated by, the potential need to adapt to industry changes in information technology systems, on which we are highly dependent;

the ability to keep pace with, and implement on a timely basis, technological changes;

changes in legislation, regulation, policies, or administrative practices, whether by judicial, governmental, or legislative action, including, but not limited to, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and other changes pertaining to banking, securities, taxation, rent regulation and housing, financial accounting and reporting, environmental protection, and insurance, and the ability to comply with such changes in a timely manner;

changes in the monetary and fiscal policies of the U.S. Government, including policies of the U.S. Department of the Treasury and the Board of Governors of the Federal Reserve System;

changes in accounting principles, policies, practices, or guidelines;

additional FDIC special assessments or required assessment prepayments;

any breach in performance by the Community Bank under our loss sharing agreements with the FDIC;

changes in our estimates of future reserves based upon the periodic review thereof under relevant regulatory and accounting requirements;

changes in regulatory expectations relating to predictive models we use in connection with stress testing and other forecasting, or in the assumptions on which such modeling and forecasting are predicated;

the ability to successfully integrate any assets, liabilities, customers, systems, and management personnel of any banks we may acquire into our operations, including the deposits we expect to assume from Aurora Bank FSB, pending regulatory approval; and our ability to realize related revenue synergies and cost savings within expected time frames;

changes in our credit ratings or in our ability to access the capital markets;

war or terrorist activities; and

other economic, competitive, governmental, regulatory, technological, and geopolitical factors affecting our operations, pricing, and services.

It should be noted that we routinely evaluate opportunities to expand through acquisitions and frequently conduct due diligence activities in connection with such opportunities. As a result, acquisition discussions and, in some cases, negotiations, may take place at any time, and acquisitions involving cash or our debt or equity securities may occur.

In addition, the timing and occurrence or non-occurrence of events may be subject to circumstances beyond our control.

Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date of this report. Except as required by applicable law or regulation, we undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

**Table of Contents****Reconciliations of Stockholders' Equity and Tangible Stockholders' Equity, Total Assets and Tangible Assets, and the Related Measures**

Although tangible stockholders' equity, adjusted tangible stockholders' equity, tangible assets, and adjusted tangible assets are not measures that are calculated in accordance with U.S. generally accepted accounting principles ( GAAP ), management uses these non-GAAP measures in their analysis of our performance. We believe that these non-GAAP measures are important indications of our ability to grow both organically and through business combinations and, with respect to tangible stockholders' equity and adjusted tangible stockholders' equity, our ability to pay dividends and to engage in various capital management strategies.

We calculate tangible stockholders' equity by subtracting from stockholders' equity the sum of our goodwill and core deposit intangibles ( CDI ), and calculate tangible assets by subtracting the same sum from our total assets. To calculate our ratio of tangible stockholders' equity to tangible assets, we divide our tangible stockholders' equity by our tangible assets, both of which include an amount for accumulated other comprehensive loss, net of tax ( AOCL ). AOCL consists of after-tax net unrealized losses on securities; certain other-than-temporary impairment ( OTTI ) losses on securities; and pension and post-retirement obligations, and is recorded in our Consolidated Statements of Condition. We also calculate our ratio of tangible stockholders' equity to tangible assets excluding AOCL, as its components are impacted by changes in market conditions, including interest rates, which fluctuate. This ratio is referred to below and later in this report as the ratio of adjusted tangible stockholders' equity to adjusted tangible assets.

Neither tangible stockholders' equity, adjusted tangible stockholders' equity, tangible assets, adjusted tangible assets, nor the related tangible and adjusted tangible capital measures should be considered in isolation or as a substitute for stockholders' equity or any other capital measure prepared in accordance with GAAP. Moreover, the manner in which we calculate these non-GAAP capital measures may differ from that of other companies reporting measures of capital with similar names.

Reconciliations of our stockholders' equity, tangible stockholders' equity, and adjusted tangible stockholders' equity; our total assets, tangible assets, and adjusted tangible assets; and the related capital measures at March 31, 2012 and December 31, 2011 follow:

|  | March 31,<br>2012 | December 31,<br>2011 |
|--|-------------------|----------------------|
| (in thousands)   |                   |                      |
| <b>Stockholders' Equity</b>                                | \$ 5,579,941      | \$ 5,565,704         |
| Less: Goodwill   | (2,436,131)       | (2,436,131)          |
| Core deposit intangibles                                   | (46,508)          | (51,668)             |
| <b>Tangible stockholders' equity</b>                       | \$ 3,097,302      | \$ 3,077,905         |
| <b>Total Assets</b>  | \$43,038,151      | \$42,024,302         |
| Less: Goodwill   | (2,436,131)       | (2,436,131)          |
| Core deposit intangibles                                   | (46,508)          | (51,668)             |
| <b>Tangible assets</b>                                     | \$40,555,512      | \$39,536,503         |
| <b>Stockholders' equity to total assets</b>                | 12.97%            | 13.24%               |
| <b>Tangible stockholders' equity to tangible assets</b>    | 7.64%             | 7.78%                |
| <b>Tangible Stockholders' Equity</b>                       | \$3,097,302       | \$3,077,905          |
| Add back: Accumulated other comprehensive loss, net of tax | 68,702            | 71,910               |
| <b>Adjusted tangible stockholders' equity</b>              | \$3,166,004       | \$3,149,815          |
| <b>Tangible Assets</b>                                     | \$40,555,512      | \$39,536,503         |
| Add back: Accumulated other comprehensive loss, net of tax | 68,702            | 71,910               |
| <b>Adjusted tangible assets</b>                            | \$40,624,214      | \$39,608,413         |

|   |              |              |
|---|--------------|--------------|
| <b>Adjusted stockholders equity to adjusted tangible assets</b> | <i>7.79%</i> | <i>7.95%</i> |
|---|--------------|--------------|



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### **Critical Accounting Policies**

We consider certain accounting policies to be critically important to the portrayal of our financial condition and results of operations, since they require management to make complex or subjective judgments, some of which may relate to matters that are inherently uncertain. The inherent sensitivity of our consolidated financial statements to these critical accounting policies, and the judgments, estimates, and assumptions used therein, could have a material impact on our financial condition or results of operations.

We have identified the following to be critical accounting policies: the determination of the allowances for loan losses; the valuation of loans held for sale; the determination of whether an impairment of securities is other than temporary; the determination of the amount, if any, of goodwill impairment; and the determination of the valuation allowance for deferred tax assets.

The judgments used by management in applying these critical accounting policies may be influenced by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. In addition, the current economic environment has increased the degree of uncertainty inherent in our judgments, estimates, and assumptions.

#### ***Allowances for Loan Losses***

##### ***Allowance for Losses on Non-Covered Loans***

The allowance for losses on non-covered loans is increased by provisions for non-covered loan losses that are charged against earnings, and is reduced by net charge-offs and/or reversals, if any, that are credited to earnings. Although non-covered loans are held by either the Community Bank or the Commercial Bank, and a separate loan loss allowance is established for each, the total of the two allowances is available to cover all losses incurred. In addition, except as otherwise noted below, the process for establishing the allowance for losses on non-covered loans is the same for each of the Community Bank and the Commercial Bank. In determining the respective allowances for loan losses, management considers the Community Bank's and the Commercial Bank's current business strategies and credit processes, including compliance with guidelines approved by the respective Boards of Directors with regard to credit limitations, loan approvals, underwriting criteria, and loan workout procedures.

The allowance for losses on non-covered loans is established based on our evaluation of the probable inherent losses in our portfolio in accordance with GAAP, and are comprised of both specific valuation allowances and general valuation allowances.

Specific valuation allowances are established based on management's analyses of individual loans that are considered impaired. If a non-covered loan is deemed to be impaired, management measures the extent of the impairment and establishes a specific valuation allowance for that amount. A non-covered loan is classified as impaired when, based on current information and events, it is probable that we will be unable to collect both the principal and interest due under the contractual terms of the loan agreement. We apply this classification as necessary to non-covered loans individually evaluated for impairment in our portfolios of multi-family; commercial real estate; acquisition, development, and construction; and commercial and industrial loans. Smaller balance homogenous loans and loans carried at the lower of cost or fair value are evaluated for impairment on a collective, rather than individual, basis.

We generally measure impairment on an individual loan and determine the extent to which a specific valuation allowance is necessary by comparing the loan's outstanding balance to either the fair value of the collateral, less the estimated cost to sell, or the present value of expected cash flows, discounted at the loan's effective interest rate. A specific valuation allowance is established when the fair value of the collateral, net of the estimated costs to sell, or the present value of the expected cash flows is less than the recorded investment in the loan.

We also follow a process to assign general valuation allowances to non-covered loan categories. General valuation allowances are established by applying our loan loss provisioning methodology, and reflect the inherent risk in outstanding held-for-investment loans. This loan loss provisioning methodology considers various factors in determining the appropriate quantified risk factors to use to determine the general valuation allowances. The factors assessed begin with the historical loan loss experience for each of the major loan categories we maintain. Our

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historical loan loss experience is then adjusted by considering qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including, but not limited to:

Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices;

Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments;

Changes in the nature and volume of the portfolio and in the terms of loans;

Changes in the volume and severity of past due loans, the volume of non-accrual loans, and the volume and severity of adversely classified or graded loans;

Changes in the quality of our loan review system;

Changes in the value of the underlying collateral for collateral-dependent loans;

The existence and effect of any concentrations of credit, and changes in the level of such concentrations;

Changes in the experience, ability, and depth of lending management and other relevant staff; and

The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the existing portfolio.

By considering the factors discussed above, we determine quantifiable risk factors that are applied to each non-impaired loan or loan type in the loan portfolio to determine the general valuation allowances.

In recognition of prevailing macroeconomic and real estate market conditions, the time periods considered for historical loss experience continue to be the last three years and the current period. We also evaluate the sufficiency of the overall allocations used for the allowance for losses on non-covered loans by considering the loss experience in the current and prior calendar year.

The process of establishing the allowance for losses on non-covered loans also involves:

Periodic inspections of the loan collateral by qualified in-house and external property appraisers/inspectors, as applicable;

Regular meetings of executive management with the pertinent Board committee, during which observable trends in the local economy and/or the real estate market are discussed;

Assessment of the aforementioned factors by the pertinent members of the Boards of Directors and executive management when making a business judgment regarding the impact of anticipated changes on the future level of loan losses; and

Analysis of the portfolio in the aggregate, as well as on an individual loan basis, taking into consideration payment history, underwriting analyses, and internal risk ratings.

In order to determine their overall adequacy, each of the respective loan loss allowances is reviewed quarterly by management and by the Mortgage and Real Estate Committee of the Community Bank's Board of Directors (the Mortgage Committee) or the Credit Committee of the Board of Directors of the Commercial Bank (the Credit Committee), as applicable.

We charge off loans, or portions of loans, in the period that such loans, or portions thereof, are deemed uncollectible. The collectability of individual loans is determined through an assessment of the financial condition and repayment capacity of the borrower and/or through an estimate of the fair value of any underlying collateral. Generally, the time period in which this assessment is made is within the same quarter that the loan is considered impaired and quarterly thereafter. For non-real estate-related consumer credits, the following past-due time periods determine when charge-offs are typically recorded: (1) closed-end credits are charged off in the quarter that the loan becomes 120 days past due; (2) open-end credits are charged off in the quarter that the loan becomes 180 days past due; and (3) both closed-end and open-end credits are typically charged off in the quarter that the credit is 60 days past the date we received notification that the borrower has filed for bankruptcy.

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The level of future additions to the respective non-covered loan loss allowances is based on many factors, including certain factors that are beyond management's control such as changes in economic and local market conditions, including declines in real estate values, and increases in vacancy rates and unemployment. Management uses the best available information to recognize losses on loans or to make additions to the loan loss allowances; however, the Community Bank and/or the Commercial Bank may be required to take certain charge-offs and/or recognize further additions to their loan loss allowances, based on the judgment of regulatory agencies with regard to information provided to them during their examinations of the Banks.

### *Allowance for Losses on Covered Loans*

We have elected to account for the loans acquired in the AmTrust Bank ( AmTrust ) and Desert Hills Bank ( Desert Hills ) acquisitions (i.e., our covered loans) based on expected cash flows. This election is in accordance with Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ( ASC 310-30 ). In accordance with ASC 310-30, we will maintain the integrity of a pool of multiple loans accounted for as a single asset and with a single composite interest rate and an aggregate expectation of cash flows.

Under our loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, we periodically perform an analysis to estimate the expected cash flows for each of the loan pools. We record a provision for losses on covered loans to the extent that the expected cash flows from a loan pool have decreased for credit-related items since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows will be recorded as a provision for covered loan losses charged to earnings, and the allowance for covered loan losses will be increased. A related credit to non-interest income and an increase in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages.

Please see Note 5, Allowance for Loan Losses for a further discussion of our allowance for losses on covered loans as well as additional information about our allowance for losses on non-covered loans.

### *Loans Held for Sale*

We carry at fair value the one-to-four family mortgage loans we originate for sale to investors. The fair value of such loans is primarily based on quoted market prices for securities backed by similar types of loans. Changes in fair value, which are recorded as a component of mortgage banking income, are largely driven by changes in interest rates subsequent to loan funding, and changes in the fair value of servicing associated with mortgage loans held for sale. In addition, we use various derivative instruments to mitigate the economic effect of changes in the fair value of the underlying loans.

### *Investment Securities*

The securities portfolio primarily consists of mortgage-related securities and, to a lesser extent, debt and equity (together, other ) securities. Securities that are classified as available for sale are carried at their estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders' equity. Securities that we have the intent and ability to hold to maturity are classified as held to maturity and carried at amortized cost, less the non-credit portion of OTTI recorded in AOCL.

The fair values of our securities and particularly our fixed-rate securities are affected by changes in market interest rates and credit spreads. In general, as interest rates rise and/or credit spreads widen, the fair value of fixed-rate securities will decline; as interest rates fall and/or credit spreads tighten, the fair value of fixed-rate securities will rise. We regularly conduct a review and evaluation of our securities portfolio to determine if the decline in the fair value of any security below its carrying amount is other than temporary. If we deem any decline in value to be other than temporary, the security is written down to its current fair value, creating a new cost basis, and the resultant loss (other than the OTTI on debt securities attributable to non-credit factors) is charged against earnings.

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and recorded in non-interest income. Our assessment of a decline in fair value includes judgment as to the financial position and future prospects of the entity that issued the investment security, as well as a review of the security's underlying collateral. Broad changes in the overall market or interest rate environment generally will not lead to a write-down.

In accordance with OTTI accounting guidance, unless we have the intent to sell, or it is more likely than not that we may be required to sell a security before recovery, OTTI is recognized as a realized loss on the income statement to the extent that the decline in fair value is credit-related. If there is a decline in fair value of a security below its carrying amount and we have the intent to sell it, or it is more likely than not that we may be required to sell the security before recovery, the entire amount of the decline in fair value is charged to earnings.

***Goodwill Impairment***

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. In addition to being tested annually, goodwill would be tested if there were a triggering event. The goodwill impairment analysis is a two-step test. However, a company can, under Accounting Standards Update (ASU) No. 2011-08, Testing Goodwill for Impairment, first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The first step (Step 1) is used to identify potential impairment, and involves comparing each reporting segment's estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting segment exceeds its carrying amount, goodwill is considered not to be impaired. If the carrying amount exceeds the estimated fair value, there is an indication of potential impairment and the second step (Step 2) is performed to measure the amount.

Step 2 involves calculating an implied fair value of goodwill for each reporting segment for which impairment was indicated in Step 1. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, i.e., by measuring the excess of the estimated fair value of the reporting segment, as determined in Step 1, over the aggregate estimated fair values of the individual assets, liabilities, and identifiable intangibles, as if the reporting segment were being acquired in a business combination at the impairment test date. If the implied fair value of goodwill exceeds the carrying amount of goodwill assigned to the reporting segment, there is no impairment. If the carrying amount of goodwill assigned to a reporting segment exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying amount of goodwill assigned to a reporting segment, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted.

Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. Differences in the identification of reporting units and in valuation techniques could result in materially different evaluations of impairment.

For the purpose of goodwill impairment testing, management has determined that the Company has two reporting segments: Banking Operations and Residential Mortgage Banking. All of our recorded goodwill has resulted from prior acquisitions and, accordingly, is attributed to Banking Operations. There is no goodwill associated with Residential Mortgage Banking, as this segment was acquired in our FDIC-assisted AmTrust acquisition, which resulted in a bargain purchase gain. In order to perform our annual goodwill impairment test, we determined the carrying value of the Banking Operations segment to be the carrying value of the Company and compared it to the fair value of the Banking Operations segment as the fair value of the Company.

We performed our annual goodwill impairment test as of December 31, 2011 and found no indication of goodwill impairment at that date.

***Income Taxes***

In estimating income taxes, management assesses the relative merits and risks of the tax treatment of transactions, taking into account statutory, judicial, and regulatory guidance in the context of our tax position. In this process, management also relies on tax opinions, recent audits, and historical experience. Although we use the

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best available information to record income taxes, underlying estimates and assumptions can change over time as a result of unanticipated events or circumstances such as changes in tax laws and judicial guidance influencing our overall or transaction-specific tax position.

We recognize deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and the carryforward of certain tax attributes such as net operating losses. A valuation allowance is maintained for deferred tax assets that we estimate are more likely than not to be unrealizable, based on available evidence at the time the estimate is made. In assessing the need for a valuation allowance, we estimate future taxable income, considering the prudence and feasibility of tax planning strategies and the realizability of tax loss carryforwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, statutory tax rates, and future taxable income levels. In the event we were to determine that we would not be able to realize all or a portion of our net deferred tax assets in the future, we would reduce such amounts through a charge to income tax expense in the period in which that determination was made. Conversely, if we were to determine that we would be able to realize our deferred tax assets in the future in excess of the net carrying amounts, we would decrease the recorded valuation allowance through a decrease in income tax expense in the period in which that determination was made. Subsequently recognized tax benefits associated with valuation allowances recorded in a business combination would be recorded as an adjustment to goodwill.

**Recent Events**

***The Pending Assumption of Approximately \$2.3 Billion of Deposits from Aurora Bank FSB***

On March 29, 2012, the Community Bank agreed to assume approximately \$2.3 billion of FDIC-insured deposits from Aurora Bank FSB ( Aurora ). The majority of the deposits to be assumed are certificates of deposit ( CDs ), including approximately \$1.5 billion of brokered CDs and approximately \$800.0 million of institutional and retail CDs. The transaction is expected to close in the current second quarter, pending regulatory approval, and Aurora is expected to pay the Community Bank \$24.0 million for assuming its deposits at that time.

***Dividend Payment***

On April 17, 2012, the Board of Directors declared a quarterly cash dividend of \$0.25 per share, payable on May 17, 2012 to shareholders of record at the close of business on May 7, 2012.

**The Economic Environment**

Although the national unemployment rate improved to 8.2% in March 2012 from 8.5% and 8.9%, respectively, in December and March 2011, the direction of unemployment rates in the five states comprising our footprint reflected a mix of improvement and deterioration in the first quarter of this year.

For example, the unemployment rate in New York was 8.7% in March 2012, an increase from 8.0% in both December and March 2011. In New Jersey, the unemployment rate rose to 9.3% in March 2012 from 8.7% in December, but was down from 9.6% in March of last year. In Arizona and Florida, unemployment rates declined to 8.4% and 8.6%, respectively, in March 2012 from 8.7% and 9.7% in December 2011 and from 9.3% and 10.6%, respectively, in March of last year. In Ohio, the unemployment rate rose to 7.8% in March 2012 from 7.6% in December, but was down from 9.0% in March of the previous year.

In New York City, where the vast majority of the properties securing our held-for-investment loans are located, the unemployment rate rose to 9.8% in March 2012 from 8.8% and 8.6%, respectively, in December and March 2011. Furthermore, in Manhattan, where 41.3% of the properties securing our held-for-investment multi-family and commercial real estate loans are located, the office vacancy rate rose to 10.5% from 10.4% in the trailing quarter; however, the current vacancy rate was 130 basis points below the comparable rate in March of last year.

Through February 2012, home prices fell 3.5% nationally from the year-earlier level, and also declined during that time in two of the primary markets we serve. Specifically, home prices fell 3.0% and 4.4%, respectively, in greater New York and greater Cleveland, but rose 0.8% and 3.3%, respectively, in greater Miami and greater Phoenix. From January through February 2012, home prices fell 0.8% on a nationwide basis, and the same percentage in greater New York. While home prices fell 1.7% in greater Cleveland from January through February, home prices rose 0.6% and 1.2%, respectively, in greater Miami and greater Phoenix during that time.

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### Executive Summary

We delivered a solid financial performance in the first quarter of 2012, despite the significant flattening of the yield curve, and despite continued weakness in the economy. Earnings totaled \$118.3 million in the current first quarter, reflecting a \$601,000 increase from the trailing-quarter level and a \$4.9 million reduction from the year-earlier amount. On a diluted per share basis, we generated earnings of \$0.27 in both the first quarter of 2012 and the fourth quarter of 2011; in the first quarter of 2011, our earnings were equivalent to \$0.28 per diluted share.

Among the factors contributing to, or reflecting, the strength of our current first quarter performance were:

A \$1.0 billion increase in total assets to \$43.0 billion over the course of the quarter, reflecting an increase in the balances of loans, securities, and cash.

A \$1.0 billion increase in non-covered loans held for investment to \$26.6 billion over the course of the quarter, driven by the growth of our multi-family and commercial real estate loan portfolios.

A strong level of loan production, with loans originated for investment totaling \$2.1 billion and loans originated for sale totaling \$2.5 billion.

Continued improvement in the quality of our assets, as:

-The balance of non-performing non-covered loans fell to \$306.1 million at the end of the quarter, reflecting a three-month reduction of \$19.7 million and a twelve-month reduction of \$310.7 million, or 50.4%;

- The balance of non-performing non-covered assets fell to \$367.0 million at the end of the quarter, reflecting a three-month reduction of \$43.4 million and a twelve-month reduction of \$281.8 million, or 43.4%;

- Net charge-offs represented \$15.5 million, or 0.05%, of average loans, in the current first quarter, an improvement from \$22.1 million, representing 0.07% of average loans, in the trailing quarter and from \$38.6 million, representing 0.14% of average loans, in the year-earlier three months; and

- The balance of loans 30 to 89 days delinquent fell \$50.8 million, or 45.5%, to \$60.9 million from the balance at December 31, 2011.

Significant improvement in the coverage provided by our allowance for losses on non-covered loans, notwithstanding a reduction in our provision for non-covered loan losses from the levels recorded in the trailing and year-earlier three months.

The ratio of the non-covered loan loss allowance to non-performing non-covered loans improved to 44.68% at the end of the current first quarter from 42.14% at December 31, 2011, and from 23.72% at March 31, 2011.

An increase in average interest-earning assets to \$35.5 billion in the current first quarter, from \$35.0 billion and \$33.7 billion, respectively, in the trailing and year-earlier three months.

An increase in mortgage banking income to \$35.2 million in the current first quarter, from \$24.7 million and \$19.9 million, respectively, in the trailing and year-earlier three months.



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The following factors tempered the growth of our earnings in the current first quarter:

During the quarter, the downward repricing of our interest-earning assets outpaced the downward repricing of our interest-bearing liabilities, contributing to modest declines in our net interest income and margin on a linked-quarter basis, and less modest reductions year-over-year.

Specifically, our net interest income totaled \$288.4 million in the current first quarter, reflecting declines of \$11.8 million and \$14.8 million, respectively, from the amounts recorded in the prior periods.

Reflecting the level of refinancing activity during the current first quarter, prepayment penalty income contributed \$17.5 million to interest income, down \$11.4 million and \$2.1 million, respectively, from the trailing-quarter and year-earlier amounts.

Our margin was 3.24% in the current first quarter, reflecting a linked-quarter decrease of 21 basis points and a year-over-year decrease of 34 basis points. Prepayment penalty income contributed 20 basis points to our current first quarter margin, as compared to 33 and 23 basis points, respectively, in the prior periods.

Non-interest expense rose \$3.8 million linked-quarter and \$3.5 million year-over-year, to \$150.2 million, primarily reflecting an increase in compensation and benefits expense and general and administrative ( G&A ) expense.

Reflecting the strength of our current first quarter earnings, stockholders' equity totaled \$5.6 billion at March 31, 2012, consistent with the balance at December 31, 2011. In addition, our bank subsidiaries continued to exceed the requirements for classification as well capitalized institutions, with the Community Bank having leverage, Tier 1 risk-based, and total risk-based capital ratios of 8.47%, 12.63%, and 13.27%, respectively, and the Commercial Bank having leverage, Tier 1 risk-based, and total risk-based capital ratios of 13.35%, 16.89%, and 17.55%, respectively.

## **SUMMARY OF FINANCIAL CONDITION AT MARCH 31, 2012**

### **Balance Sheet Summary**

Total assets rose \$1.0 billion from the balance at December 31, 2011 to \$43.0 billion at March 31, 2012. The increase was attributable to a \$385.0 million increase in total loans to \$30.7 billion, a \$337.3 million increase in securities to \$4.9 billion, and a \$354.0 million increase in cash and cash equivalents to \$2.4 billion.

Borrowed funds rose \$315.7 million to \$14.3 billion over the course of the quarter, reflecting an increase in wholesale borrowings to \$13.8 billion. During this time, total deposits rose \$666.7 million to \$22.9 billion, including a \$126.6 million increase in CDs to \$7.5 billion and a \$540.1 million increase in core deposits (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing deposits) to \$15.4 billion at March 31, 2012.

Stockholders' equity rose \$14.2 million to \$5.6 billion, representing 12.97% of total assets and a book value per share of \$12.71. Tangible stockholders' equity rose \$19.4 million to \$3.1 billion, representing 7.64% of tangible assets and a tangible book value of \$7.05 per share. (Please see the discussion and reconciliations of stockholders' equity and tangible stockholders' equity, total assets and tangible assets, and the related measures that appear earlier in this report.)

### **Loans**

Loans represented \$30.7 billion, or 71.4%, of total assets at the end of the current first quarter, reflecting a \$385.0 million increase from the balance at December 31, 2011. Covered loans represented \$3.6 billion of the March 31, 2012 balance, and non-covered loans represented \$27.1 billion. Included in non-covered loans were \$26.6 billion of loans held for investment and \$504.4 million of loans held for sale.





**Table of Contents*****Covered Loans***

Covered loans refers to the loans we acquired in our FDIC-assisted AmTrust and Desert Hills acquisitions, and are referred to as such because they are covered by loss sharing agreements with the FDIC. At March 31, 2012, covered loans represented \$3.6 billion, or 11.9%, of loans outstanding, down \$109.2 million from the balance at December 31, 2011.

One-to-four family loans represented \$3.3 billion of total covered loans at the end of the current first quarter, with all other types of covered loans representing \$368.7 million, combined. Covered one-to-four family loans include both fixed and adjustable rate loans. Covered other loans consist of commercial real estate ( CRE ) loans; acquisition, development, and construction ( ADC ) loans; multi-family loans; commercial and industrial ( C&I ) loans; home equity lines of credit ( HELOCs ); and consumer loans.

The AmTrust and Desert Hills loss sharing agreements each require the FDIC to reimburse us for 80% of losses up to a specified threshold, and for 95% of losses beyond that threshold with respect to covered loans and covered other real estate owned ( OREO ).

While no provision for losses on covered loans was recorded in the current or year-earlier first quarter, a \$12.7 million provision for losses on covered loans was recorded in the fourth quarter of last year. The provision was largely attributable to credit deterioration in the portfolio of C&I loans acquired in the Desert Hills acquisition and in the portfolios of HELOCs acquired in the acquisitions of both AmTrust and Desert Hills. The fourth quarter 2011 provision was largely offset by FDIC indemnification income of \$10.0 million, which was recorded in non-interest income in the same period.

**Geographical Analysis of the Covered Loan Portfolio**

The following table presents a geographical analysis of our covered loan portfolio at March 31, 2012:

(in thousands)

|                  |            |
|------------------|------------|
| California       | \$ 641,439 |
| Florida          | 618,591    |
| Arizona          | 337,317    |
| Ohio             | 230,446    |
| Massachusetts    | 164,867    |
| Michigan         | 162,422    |
| Illinois         | 125,830    |
| New York         | 112,842    |
| Texas            | 91,964     |
| Nevada           | 91,685     |
| Maryland         | 86,940     |
| New Jersey       | 80,987     |
| Washington       | 80,775     |
| Colorado         | 79,645     |
| All other states | 738,051    |

Total covered loans \$3,643,801

***Non-Covered Loans Held for Investment***

At March 31, 2012, loans held for investment totaled \$26.6 billion, representing 86.5% of total loans, 61.7% of total assets, and a \$1.0 billion, or 4.0%, increase from the balance at December 31st. In addition to multi-family loans and CRE loans, the held-for-investment portfolio includes substantially smaller balances of ADC loans, one-to-four family loans, and other loans. C&I loans comprise the bulk of our other loan portfolio. The vast majority of our non-covered loans held for investment consist of loans that we originated, with the remainder consisting of loans we acquired in our business combinations prior to 2009.

Originations of held-for-investment loans totaled \$2.1 billion in the current first quarter, reflecting a \$216.9 million decrease from the trailing-quarter volume and a \$269.5 million increase from the volume in the first quarter



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of last year. While the linked-quarter decline was attributable to a decrease in refinancing activity in the multi-family sector, the year-over-year increase was attributable to the decline in market interest rates, which triggered an increase in refinancing activity and property transactions, particularly in Metro New York, where most of the properties collateralizing our multi-family loans are located.

### *Multi-Family Loans*

Multi-family loans are our principal asset, and non-luxury residential apartment buildings with below-market rents in New York City constitute our primary lending niche. Consistent with our emphasis on multi-family lending, multi-family loan originations represented \$1.1 billion, or 49.5%, of the loans we produced for investment in the current first quarter, a \$552.1 million decrease from the trailing-quarter volume and comparable to the volume produced in the first quarter of last year. At March 31, 2012, multi-family loans represented \$17.8 billion, or 66.9%, of total non-covered loans held for investment, reflecting a three-month increase of \$335.2 million. The average multi-family loan at that date had a principal balance of \$4.1 million.

The vast majority of our multi-family loans are made to long-term owners of buildings with apartments that are subject to rent regulation, and therefore feature below-market rents. Our borrowers typically use the funds we provide to make improvements to certain apartments, as a result of which they are able to increase the rents their tenants pay. In doing so, the borrower creates more cash flows to borrow against in future years. We also make loans to building owners seeking to expand their real estate holdings with the purchase of additional properties.

In addition to underwriting multi-family loans on the basis of the buildings' income and condition, we consider the borrowers' credit history, profitability, and building management expertise. Borrowers are required to present evidence of their ability to repay the loan from the buildings' current rent rolls, their financial statements, and related documents.

Our multi-family loans typically feature a term of ten years, with a fixed rate of interest for the first five years of the loan, and an alternative rate of interest in years six through ten. The rate charged in the first five years is generally based on intermediate-term interest rates, plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in *The New York Times*, plus a spread. Alternatively, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the Federal Home Loan Bank (FHLB) of New York (the FHLB-NY), plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

As the rent roll increases, the typical property owner seeks to refinance the mortgage, and generally does so before the loan reprices in year six. Notably, the expected weighted average life of the multi-family loan portfolio was 2.9 years at March 31, 2012, as compared to 3.3 years at December 31, 2011.

Multi-family loans that refinance within the first five years are typically subject to an established prepayment penalty schedule. Depending on the remaining term of the loan at the time of prepayment, the penalties normally range from five percentage points to one percentage point of the then-current loan balance. If a loan extends past the fifth year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five points to one point over years six through ten.

Prepayment penalties are recorded as interest income and are therefore reflected in the average yields on our loans and assets, our interest rate spread and net interest margin, and the level of net interest income we record. No assumptions are involved in the recognition of prepayment penalty income, as such income is only recorded when cash is received.

Our success as a multi-family lender partly reflects the solid relationships we have developed with the market's leading mortgage brokers, who are familiar with our lending practices, our underwriting standards, and our long-standing practice of basing our loans on the cash flows produced by the properties. Because the multi-family market is largely broker-driven, the process of producing such loans is expedited, with loans generally taking four to six weeks to process, and the related expenses being substantially reduced.

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At March 31, 2012, the vast majority of our multi-family loans were secured by rental apartment buildings. In addition, 79.8% of our multi-family loans were secured by buildings in New York City, with Manhattan accounting for the largest share. Of the loans secured by buildings outside New York City, the State of New York was home to 5.9%, with New Jersey and Pennsylvania accounting for 7.7% and 2.8%, respectively. The remaining 3.8% of multi-family loans were secured by buildings outside these markets.

Our emphasis on multi-family loans is driven by several factors, including their structure, which reduces our exposure to interest rate volatility to some degree. Another factor driving our focus on multi-family lending has been the comparative quality of the loans we produce. Reflecting the nature of the buildings securing our loans, our underwriting standards, and the generally conservative loan-to-value ( LTV ) ratios our multi-family loans feature at origination, a relatively small percentage of the multi-family loans that have transitioned to non-performing status have actually resulted in losses during the most recent downturn in the credit cycle, as well as historically.

We primarily underwrite our multi-family loans based on the current cash flows produced by the collateral property, with a reliance on the income approach to appraising the properties, rather than the sales approach. The sales approach is subject to fluctuations in the real estate market, as well as general economic conditions, and is therefore likely to be more risky in the event of a downward credit cycle turn. We also consider a variety of other factors, including the physical condition of the underlying property; the net operating income of the mortgaged premises prior to debt service and depreciation; the debt service coverage ratio, which is the ratio of the property's net operating income to its debt service; and the ratio of the loan amount to the appraised value of the property. The multi-family loans we are originating today generally represent no more than 75% of the lower of the appraised value or the sales price of the underlying property, and typically feature an amortization period of up to 30 years. In addition to requiring a minimum debt service coverage ratio of 120% on multi-family buildings, we obtain a security interest in the personal property located on the premises, and an assignment of rents and leases.

Accordingly, while our multi-family lending niche has not been immune to the downturn of the credit cycle, we continue to believe that the multi-family loans we produce involve less credit risk than certain other types of loans. In general, buildings that are subject to rent regulation have tended to be stable, with occupancy levels remaining more or less constant over time. Because the rents are typically below market and the buildings securing our loans are generally maintained in good condition, we believe that they are reasonably likely to retain their tenants in adverse economic times. In addition, we underwrite our multi-family loans on the basis of the current cash flows generated by the underlying properties, and exclude any partial property tax exemptions and abatement benefits the property owners receive.

### *Commercial Real Estate Loans*

CRE loans represented \$916.3 million, or 42.9%, of loans produced for investment in the current first quarter, up \$403.2 million from the trailing-quarter volume and \$402.6 million from the volume produced in the first quarter of last year. The increase in CRE loan production was primarily due to the continued decline in market interest rates and the origination of certain larger CRE loans at conservative LTV ratios. Reflecting the increase in originations, the balance of CRE loans rose \$722.0 million to \$7.6 billion over the course of the quarter, representing 28.5% of total loans held for investment and 17.6% of total assets at March 31, 2012. The average CRE loan had a principal balance of \$4.3 million at that date.

The CRE loans we produce are secured by income-producing properties such as office buildings, retail centers, mixed-use buildings, and multi-tenanted light industrial properties. At March 31, 2012, 74.3% of our CRE loans were secured by properties in New York City, primarily in Manhattan, while properties on Long Island and in New Jersey accounted for 11.4% and 6.9%, respectively.

The pricing of our CRE loans is similar to the pricing of our multi-family credits, i.e., with a fixed rate of interest for the first five years of the loan that is generally based on intermediate-term interest rates, plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in *The New York Times*, plus a spread. Alternately, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the FHLB-NY plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

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Prepayment penalties also apply, with five percentage points of the then-current balance generally being charged on loans that refinance in the first year, scaling down to one percentage point of the then-current balance on loans that refinance in year five. Our CRE loans tend to refinance within three to four years of origination. Reflecting the same factors that contributed to the reduction in the expected weighted average life of our multi-family loan portfolio, the expected weighted average life of the CRE loan portfolio declined to 3.1 years at March 31, 2012 from 3.4 years at December 31, 2011. If a loan remains outstanding in the sixth year, and the borrower selects the fixed-rate option, a schedule of prepayment penalties ranging from five points to one point begins again in year six.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property's current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower's credit history, profitability, and expertise in property management, and generally requires a minimum debt service coverage ratio of 130% and a maximum LTV ratio of 65%. In addition, the origination of CRE loans typically requires a security interest in the furniture, fixtures, equipment, and other personal property of the borrower and/or an assignment of the rents and/or leases.

*Acquisition, Development, and Construction Loans*

In the interest of reducing our exposure to credit risk in a declining real estate market, we have limited our production of ADC loans to loans that have limited market risk and low LTV ratios, and are made to reputable borrowers who have significant collateral. As a result, ADC loans represented \$36.6 million, or 1.7%, of the loans we produced for investment in the current first quarter, and the portfolio of ADC loans represented \$441.8 million, or 1.7%, of total held-for-investment loans at March 31st.

At March 31, 2012, 49.6% of the loans in our ADC portfolio were for land acquisition and development; the remaining 50.4% consisted of loans that were provided for the construction of owner-occupied homes and commercial properties. Such loans are typically originated for terms of 18 to 24 months, and feature a floating rate of interest tied to prime, with a floor. They also generate origination fees that are recorded as interest income and amortized over the lives of the loans.

At March 31, 2012, 73.5% of the loans in the ADC portfolio were for properties in New York City, with Manhattan accounting for more than half of New York City's share. Long Island accounted for 14.1% of our ADC loans, with New Jersey accounting for 9.4%. Reflecting the limited extent to which ADC loans have been originated beyond our immediate market, 3.0% of our ADC loans are secured by properties beyond New Jersey and New York.

Because ADC loans are generally considered to have a higher degree of credit risk, especially during a downturn in the credit cycle, borrowers are required to provide a personal guarantee of repayment and completion. In the three months ended March 31, 2012, we recovered losses against personal guarantees of \$1.2 million; in 2011, we recovered \$120,000 from personal guarantees. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property's value upon completion of construction; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. If the appraised value proves to be inaccurate, the cost of completion is greater than expected, or the length of time to complete and/or sell or lease the collateral property is greater than anticipated, the property could have a value upon completion that is insufficient to assure full repayment of the loan. At March 31, 2012, 8.3% of the loans in our ADC loan portfolio were non-performing, as compared to 6.7% at December 31, 2011.

When applicable, as a condition to closing an ADC loan, it is our practice to require that residential properties be pre-sold or that borrowers secure permanent financing commitments from a recognized lender for an amount equal to, or greater than, the amount of our loan. In some cases, we ourselves may provide permanent financing. We typically require pre-leasing for ADC loans on commercial properties.

*One-to-Four Family Loans*

The majority of the one-to-four family loans in our portfolio of loans held for investment are loans that were acquired in our business combinations prior to 2009. Reflecting repayments, and our general practice of originating

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one-to-four family loans for sale, the balance of one-to-four family loans held for investment declined \$11.0 million to \$116.4 million over the course of the quarter, representing less than one-half of 1% of our total held-for-investment loan portfolio at March 31, 2012.

To meet the needs of our customers, we originate agency-conforming one-to-four family loans through several selected clients of our mortgage banking operation, and aggregate those loans with others produced by our mortgage banking clients throughout the United States. These loans are generally sold, servicing retained, to government-sponsored enterprises ( GSEs ). (For more detailed information about our production of one-to-four family loans for sale, please see Non-Covered Loans Held for Sale later in this section.)

### *Other Loans*

Other loans totaled \$652.9 million at the close of the current first quarter, down \$17.0 million from the balance at the end of last year. C&I loans represented \$592.2 million, or 90.7%, of the March 31st total, and were down \$7.8 million from the balance at December 31st. Of the \$127.2 million of other loans originated for investment during the current first quarter, C&I loans represented \$126.2 million, or 99.2%.

The vast majority of our C&I loans are made to small and mid-size businesses in New York City and on Long Island, and are tailored to meet the specific needs of our borrowers. The loans we produce include term loans, demand loans, revolving lines of credit, letters of credit, and, to a lesser extent, loans that are partly guaranteed by the Small Business Administration. A broad range of C&I loans, both collateralized and unsecured, are made available to businesses for working capital (including inventory and accounts receivable), business expansion, the purchase of machinery and equipment, and other general corporate needs. In determining the term and structure of a C&I loan, several factors are considered, including its purpose, the collateral, and the anticipated sources of repayment. C&I loans are typically secured by business assets and personal guarantees of the borrower, and include financial covenants to monitor the borrower's financial stability.

The interest rates on C&I loans can be fixed or floating, with floating rate loans being tied to prime or some other market index, plus an applicable spread. Our floating rate loans may or may not feature a floor rate of interest. The decision to require a floor on C&I loans depends on the level of competition we face for such loans from other institutions, the direction of market interest rates, and the profitability of our relationship with the borrower.

A benefit of C&I lending is the opportunity to establish full-scale banking relationships with our C&I customers. As a result, many of our borrowers provide us with deposits, and many take advantage of our fee-based cash management, investment, and trade finance services.

The remainder of the portfolio of other loans consists primarily of home equity loans and lines of credit, as well as a variety of consumer loans, most of which were originated by our pre-2009 merger partners prior to their joining the Company. We currently do not offer home equity loans or lines of credit.

### *Lending Authority*

The loans we originate for investment are subject to federal and state laws and regulations, and are underwritten in accordance with loan underwriting policies and procedures approved by the Mortgage Committee, the Credit Committee, and the respective Boards of Directors.

We also place a limit on the amount of loans that may be made to one borrower. At March 31, 2012, the largest concentration of loans to one borrower consisted of a \$530.2 million multi-family loan provided by the Community Bank to Riverbay Corporation Co-op City, a residential community with 15,372 units in the Bronx, New York, which was created under New York State's Mitchell-Lama Housing Program in the late 1960s to provide affordable housing for middle-income residents of the State. The loan was originally made on September 30, 2004 and, as of March 31, 2012, has been current since origination. The interest rate on the loan was 5.75% at the latter date.

**Table of Contents****Geographical Analysis of the Portfolio of Non-Covered Loans Held for Investment <sup>(1)</sup>**

The following table presents a geographical analysis of the multi-family, CRE, and ADC loans in our held-for-investment portfolio at March 31, 2012:

| (dollars in thousands)     | <b>At March 31, 2012</b> |                  |                              |                  |  |                  |
|----------------------------|--------------------------|------------------|------------------------------|------------------|--|------------------|
|                            | Multi-Family Loans       |                  | Commercial Real Estate Loans |                  | Acquisition, Development, and Construction Loans |                  |
|                            | Amount                   | Percent of Total | Amount                       | Percent of Total | Amount   | Percent of Total |
| <b>New York City:</b>      |                          |                  |                              |                  |  |                  |
| Manhattan                  | \$ 6,188,638             | 34.83%           | \$ 4,284,534                 | 56.55%           | \$155,195  | 35.13%           |
| Brooklyn                   | 3,237,030                | 18.22            | 421,617                      | 5.56             | 62,467   | 14.14            |
| Bronx                      | 2,761,318                | 15.54            | 206,731                      | 2.73             | 45,375   | 10.27            |
| Queens                     | 1,861,462                | 10.48            | 643,174                      | 8.49             | 50,878   | 11.52            |
| Staten Island              | 121,814                  | 0.69             | 69,719                       | 0.92             | 10,733   | 2.43             |
| <b>Total New York City</b> | <b>14,170,262</b>        | <b>79.76%</b>    | <b>5,625,775</b>             | <b>74.25%</b>    | <b>324,648</b>                                   | <b>73.49%</b>    |
| Long Island                | 538,715                  | 3.03             | 863,042                      | 11.39            | 62,246   | 14.09            |
| Other New York State       | 507,169                  | 2.86             | 147,111                      | 1.94             | --   | --               |
| New Jersey                 | 1,373,305                | 7.73             | 520,559                      | 6.87             | 41,659   | 9.43             |
| Pennsylvania               | 503,303                  | 2.83             | 272,599                      | 3.60             | --   | --               |
| All other states           | 673,118                  | 3.79             | 148,170                      | 1.95             | 13,200   | 2.99             |
| <b>Total</b>               | <b>\$ 17,765,872</b>     | <b>100.00%</b>   | <b>\$ 7,577,256</b>          | <b>100.00%</b>   | <b>\$441,753</b>                                 | <b>100.00%</b>   |

(1) The vast majority of other loans held for investment are secured by properties and/or businesses in the Metro New York region.

***Non-Covered Loans Held for Sale***

Although we generally do not originate one-to-four family loans for investment, we are actively engaged in the origination of one-to-four family loans for sale. Our mortgage banking operation serves approximately 950 clients community banks, credit unions, mortgage companies, and mortgage brokers who utilize our proprietary web-accessible mortgage banking platform to originate full-documentation, prime credit one-to-four family loans in all 50 states.

In the first quarter of 2012, we originated one-to-four family loans for sale of \$2.4 billion, reflecting a linked-quarter decrease of \$297.3 million and a \$926.2 million increase year-over-year. While the linked-quarter reduction was attributable to continued weakness in the U.S. housing market, the year-over-year increase was largely due to a decline in residential mortgage interest rates during this time. The vast majority of the held-for-sale loans we produced were agency-conforming loans sold to GSEs. To a much lesser extent, we utilized our mortgage banking platform to originate jumbo loans under contract for sale to other financial institutions, a practice we initiated in the first quarter of 2011.

At March 31, 2012 and December 31, 2011, the respective balances of loans held for sale were \$504.4 million and \$1.0 billion, representing 1.6% and 3.4%, respectively, of total loans. However, the average balance during the current first quarter was \$844.3 million, as compared to \$1.0 billion in the trailing three-month period.

To mitigate the risks inherent in originating and reselling residential mortgage loans, we utilize processes, proprietary technologies, and third-party software application tools that seek to ensure that the loans meet investors program eligibility, underwriting, and collateral requirements. In addition, compliance verification and fraud detection tools are utilized throughout the processing, underwriting, and loan closing stages to assist in the determination that the loans we originate and acquire are in compliance with applicable local, state, and federal laws and regulations. Controlling, auditing, and validating the data upon which the credit decision is made (and the loan documents created) substantially mitigates the risk of our originating or acquiring a loan that subsequently is deemed to be in breach of loan sale representations and



warranties made by us to loan investors.

We require the use of our proprietary processes, origination systems, and technologies for all loans we close. Collectively, these tools and processes are known internally as our proprietary Gemstone system. By mandating usage of Gemstone for all table-funded loan originations, we are able to tightly control key risk aspects across the spectrum of loan origination activities. Our clients access Gemstone via secure Internet protocols, and initiate the

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process by submitting required loan application data and other required income, asset, debt, and credit documents to us electronically. Key data is then verified by a combination of trusted third-party validations and internal reviews conducted by our loan underwriters and quality control specialists. Once key data is independently verified, it is locked down within the Gemstone system to further ensure the integrity of the transaction.

In addition, all trusted source third-party vendors are directly connected to the Gemstone system via secure electronic data interfaces. Within the Gemstone system, these trusted sources provide key risk and control services throughout the origination process, including ordering and receipt of credit report information, independent collateral appraisals, and private mortgage insurance, automated underwriting and program eligibility determinations, flood insurance determination, fraud detection, local/state/federal regulatory compliance, predatory or high cost loan reviews, and legal document preparation services. Our employees augment the automated system controls by performing audits during the process, which include the final underwriting of the loan file (the credit decision), and various other pre-funding and post-funding quality control reviews.

The agency-conforming one-to-four family loans we originate for sale to GSEs require that we make certain representations and warranties with regard to underwriting, documentation, and legal/regulatory compliance, and we may be required to repurchase a loan or loans from the GSEs if it is found that a breach of the representations and warranties has occurred. In such case, we would be exposed to any subsequent credit loss on the mortgage loans that might or might not be realized in the future.

As governed by our agreements with the GSEs, the representations and warranties we make relate to several factors, including, but not limited to, the ownership of the loan; the validity of the lien securing the loan; the absence of delinquent taxes or liens against the property securing the loan as of its closing date; the process used to select the loan for inclusion in a transaction; and the loan's compliance with any applicable criteria, including underwriting standards, loan program guidelines, and compliance with applicable federal, state, and local laws.

We record a liability for estimated losses relating to these representations and warranties, which is included in other liabilities in the accompanying Consolidated Statements of Condition. The related expense is recorded in mortgage banking income in the accompanying Consolidated Statements of Income and Comprehensive Income. At March 31, 2012 and March 31, 2011, the respective liabilities for estimated possible future losses relating to these representations and warranties were \$6.2 million and \$3.9 million. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, including, but not limited to, actual default experience; estimated future defaults; historical loan repurchase rates and the frequency and potential severity of defaults; probability that a repurchase request will be received; and the probability that a loan will be required to be repurchased.

The following table sets forth the activity in our representation and warranty reserve during the periods indicated:

**Representation and Warranty Reserve**

| (in thousands)                   | For the Three Months Ended |                |
|----------------------------------|----------------------------|----------------|
|                                  | March 31,                  |                |
|                                  | 2012                       | 2011           |
| Balance, beginning of period     | \$5,320                    | \$3,537        |
| Provision for repurchase losses: |                            |                |
| Loan sales                       | 843                        | 371            |
| Change in estimates              | --                         | --             |
| <b>Balance, end of period</b>    | <b>\$6,163</b>             | <b>\$3,908</b> |

Because the level of mortgage loan repurchase losses is dependent on economic factors, investor demand strategies, and other external conditions that may change over the lives of the underlying loans, the level of the liability for mortgage loan repurchase losses is difficult to estimate and requires considerable management judgment. However, we believe the amount and range of reasonably possible losses in excess of our reserve is not material to our operations or to our financial condition or results of operations.

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The following table sets forth our GSE repurchase requests during the periods indicated:

**Repurchase Request Activity**

| (dollars in thousands)                 | For the Three Months Ended March 31,<br>2012 |                       | 2011            |                       |
|--|--|-----------------------|-----------------|-----------------------|
|  | Number of Loans                              | Amount <sup>(1)</sup> | Number of Loans | Amount <sup>(1)</sup> |
| Balance, beginning of period           | 8  | \$ 1,583              | 1               | \$ 155                |
| New repurchase requests <sup>(2)</sup> | 29   | 6,720                 | 8               | 1,794                 |
| Successful rebuttal/rescission         | (23)   | (5,283)               | (3)             | (547)                 |
| Indemnifications <sup>(3)</sup>        | (3)  | (585)                 | --              | --                    |
| Loan repurchases                       | (1)  | (178)                 | --              | --                    |
| Balance, end of period <sup>(4)</sup>  | 10   | \$ 2,257              | 6               | \$ 1,402              |

(1) Represents the loan balance as of the repurchase request date.

(2) All requests are from GSEs and relate to one-to-four family loans originated for sale.

(3) The Company protects a GSE against future losses under an indemnification agreement.

(4) Of the ten period-end requests as of March 31, 2012, eight were from Fannie Mae and two were from Freddie Mac. Fannie Mae allows 90 days to respond, whereas Freddie Mac allows 30 days. Failure to respond to a request in a timely manner could result in the Company having an obligation to repurchase the loan.

The following table sets forth the activity with regard to GSE loans indemnified for possible losses in the event of default, and loans purchased by the Community Bank, in the three months ended March 31, 2012:

**Indemnified and Repurchased Loan Activity**

| (dollars in thousands)                | For the Three Months<br>Ended<br>March 31, 2012 |          |
|---------------------------------------|---|----------|
|                                       | Number<br>of Loans                              | Amount   |
| Balance, beginning of period          | 5   | \$ 1,084 |
| Indemnifications                      | 3   | 585      |
| Repurchases                           | 1   | 178      |
| Principal payments                    | --  | (16)     |
| Balance, end of period <sup>(1)</sup> | 9   | \$ 1,831 |

(1) Of the nine indemnified and repurchased loans, eight are currently performing.

**Outstanding Loan Commitments**

At March 31, 2012, we had outstanding loan commitments of \$2.6 billion, a \$95.4 million decrease from the level at December 31, 2011. Included in the March 31st amount were commitments to originate loans for investment of \$1.2 billion and commitments to originate loans for sale of \$1.4 billion, as compared to \$1.6 billion and \$1.1 billion, respectively, at December 31st. Multi-family and CRE loans represented \$684.6 million of held-for-investment loan commitments at the end of the current first quarter, while ADC loans and other loans represented \$74.0 million and \$459.3 million, respectively.

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In addition to loan commitments, we had commitments to issue financial stand-by, performance, and commercial letters of credit totaling \$177.4 million at March 31, 2012, as compared to \$172.9 million and \$139.0 million, respectively, at December 31, and March 31, 2011.

Financial stand-by letters of credit primarily are issued for the benefit of other financial institutions or municipalities on behalf of certain of our current borrowers, and obligate us to guarantee payment of a specified financial obligation.

Performance letters of credit are primarily issued for the benefit of local municipalities on behalf of certain of our borrowers. These borrowers are mainly developers of residential subdivisions with whom we currently have a lending relationship. Performance letters of credit obligate us to make payments in the event that a specified third party fails to perform under non-financial contractual obligations.

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Commercial letters of credit act as a means of ensuring payment to a seller upon shipment of goods to a buyer. Although commercial letters of credit are used to effect payment for domestic transactions, the majority are used to settle payments in international trade. Typically, such letters of credit require the presentation of documents that describe the commercial transaction, and provide evidence of shipment and the transfer of title.

The fees we collect in connection with the issuance of letters of credit are included in fee income in the Consolidated Statements of Income and Comprehensive Income.

**Asset Quality*****Non-Covered Loans Held for Investment and Non-Covered Other Real Estate Owned***

The quality of our assets continued to improve in the current first quarter, as non-performing non-covered loans declined \$19.7 million, or 6.0%, from the December 31st balance and \$310.7 million, or 50.4%, from the balance at March 31, 2011. Non-performing non-covered loans represented \$306.1 million, or 1.15%, of total non-covered loans at the end of the current first quarter, reflecting linked-quarter and year-over-year improvements of 13 and 142 basis points, respectively.

Non-performing multi-family and CRE loans accounted for the bulk of these improvements, having declined \$16.3 million and \$4.7 million, respectively, on a linked-quarter basis and \$199.6 million and \$43.6 million, respectively, year-over-year. While non-performing one-to-four family loans declined \$2.1 million and \$6.8 million, respectively, from the balances at December 31, and March 31, 2011, non-performing ADC loans rose \$6.7 million on a linked-quarter basis and declined \$49.0 million year-over-year.

Non-accrual mortgage loans accounted for \$298.6 million of non-performing non-covered loans at the end of the current first quarter, down \$16.3 million and \$298.9 million, respectively, from the balances at December 31, and March 31, 2011. Other non-accrual loans declined \$3.4 million and \$11.7 million, to \$7.5 million, over the corresponding times.

A loan generally is classified as a non-accrual loan when it is over 90 days past due. When a loan is placed on non-accrual status, we cease the accrual of interest owed, and previously accrued interest is reversed and charged against interest income. A loan is generally returned to accrual status when the loan is less than 90 days past due and we have reasonable assurance that the loan will be fully collectible.

The following table sets forth the changes in non-performing loans for the three months ended March 31, 2012:

(in thousands)

|  |                   |
|--|-------------------|
| Balance at December 31, 2011                                   | \$ 325,815        |
| New non-accrual loans in the period                            | 34,050            |
| Charge-offs  | (4,672)           |
| Loans transferred to other real estate owned                   | (10,149)          |
| Loan payoffs including dispositions and principal amortization | (25,826)          |
| Loans restored to performing status                            | (13,094)          |
| <b>Balance at March 31, 2012</b>                               | <b>\$ 306,124</b> |

All of our non-performing loans at March 31, 2012 and December 31, 2011 were classified as non-accrual loans.

We monitor non-accrual loans both within and beyond our primary lending area in the same manner. Monitoring loans generally involves inspecting and re-appraising the collateral properties; holding discussions with the principals and managing agents of the borrowing entities and/or retained legal counsel, as applicable; requesting financial, operating, and rent roll information; confirming that hazard insurance is in place or force-placing such insurance; monitoring tax payment status and advancing funds as needed; and appointing a receiver, whenever possible, to collect rents, manage the operations, provide information, and maintain the collateral properties.

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It is our policy to order updated appraisals for all non-performing loans, irrespective of loan type, that are collateralized by multi-family buildings, CRE properties, or land, in the event that such a loan is more than 90 days past due, and if the most recent appraisal on file for the property is more than one year old. Appraisals are ordered annually until such time as the loan becomes performing and is returned to accrual status. It is not our policy to obtain updated appraisals for performing loans. However, appraisals may be ordered for performing loans when a borrower requests an increase in the loan amount, or when a borrower requests an extension of a maturing loan.

Non-performing loans are reviewed regularly by management and reported on a monthly basis to the Mortgage Committee, the Credit Committee, and the Boards of Directors of the Banks. In accordance with our charge-off policy, non-performing loans are written down to their current appraised values, less certain transaction costs. Workout specialists from our Loan Recovery Unit actively pursue borrowers who are delinquent in repaying their loans in an effort to collect payment. In addition, outside counsel with experience in foreclosure proceedings are retained to institute such action with regard to such borrowers.

Properties that are acquired through foreclosure are classified as OREO, and are recorded at the lower of the unpaid principal balance or fair value at the date of acquisition, less the estimated cost of selling the property. It is our policy to require an appraisal and environmental assessment of properties classified as OREO before foreclosure, and to re-appraise the properties on an as-needed basis until they are sold. We dispose of such properties as quickly and prudently as possible, given current market conditions and the property's condition.

OREO improved on a linked-quarter basis, declining \$23.7 million from the December 31st balance to \$60.9 million at March 31, 2012. As a result, the balance of non-performing non-covered assets declined to \$367.0 million from \$410.4 million, and the ratio of non-performing non-covered assets to total non-covered assets improved to 0.93% from 1.07%. Although the March 31, 2012 balance of OREO was \$28.8 million higher than the year-earlier balance, the year-over-year increase was more than offset by the reduction in non-performing non-covered loans during that time. As a result, the March 31, 2012 balance of non-performing non-covered assets was \$281.8 million lower than the year-earlier balance, and the ratio to total non-covered assets improved by 83 basis points.

The improvement in asset quality also was reflected in the balance of loans 30 to 89 days past due, which declined \$50.8 million, or 45.5%, on a linked-quarter basis to \$60.9 million, contributing to a \$94.1 million, or 18.0%, reduction in total delinquencies at March 31, 2012. The reduction was primarily due to a \$31.5 million decline in multi-family loans 30 to 89 days past due to \$15.2 million, as certain loans migrated to non-accrual status and other loans were brought current by the borrowers. In addition, the balance of CRE loans 30 to 89 days past due declined \$18.6 million to \$35.2 million.

To mitigate the potential for credit losses, we underwrite our loans in accordance with credit standards that we consider prudent. In the case of multi-family and CRE loans, we look first at the consistency of the cash flows being generated by the property to determine its economic value, and then at the market value of the property that collateralizes the loan. The amount of the loan is then based on the lower of the two values, with the economic value more typically used.

The condition of the collateral property is another critical factor. Multi-family buildings and CRE properties are inspected from rooftop to basement as a prerequisite to approval by management and the Mortgage or Credit Committee, as applicable. A member of the Mortgage or Credit Committee participates in inspections on multi-family loans to be originated in excess of \$4.0 million. Similarly, a member of the Mortgage or Credit Committee participates in inspections on CRE loans to be originated in excess of \$2.5 million. Furthermore, independent appraisers, whose appraisals are carefully reviewed by our experienced in-house appraisal officers, perform appraisals on collateral properties.

In addition, we work with a select group of mortgage brokers who are familiar with our credit standards and whose track record with our lending officers is typically greater than ten years. Furthermore, in New York City, where the majority of the buildings securing our multi-family loans are located, the rents that tenants may be charged on certain apartments are typically restricted under certain rent-control or rent-stabilization laws. As a result, the rents that tenants pay for such apartments are generally lower than current market rents. Buildings with a preponderance of such rent-regulated apartments are less likely to experience vacancies in times of economic adversity.

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To further manage our credit risk, our lending policies limit the amount of credit granted to any one borrower, and typically require a minimum debt service coverage ratio of 120% for multi-family loans and 130% for CRE loans. We typically will lend up to 75% of the appraised value on multi-family buildings and up to 60% on commercial properties. Exceptions to these LTV limitations are reviewed on a case-by-case basis, requiring the approval of the Mortgage or Credit Committee, as applicable.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property's current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower's credit history, profitability, and expertise in property management.

Although the reasons for a loan to default will vary from credit to credit, our multi-family and CRE loans, in particular, typically have not resulted in significant losses. Such loans are generally originated at conservative LTV ratios, as previously stated. Furthermore, in the case of multi-family loans, the cash flows generated by the properties generally have significant value.

The Boards of Directors also take part in the ADC lending process, with all ADC loans requiring the approval of the Mortgage or Credit Committee, as applicable. In addition, a member of the pertinent committee participates in inspections when the loan amount exceeds \$2.5 million. ADC loans primarily have been made to well-established builders who have borrowed from us in the past. We typically lend up to 75% of the estimated as-completed market value of multi-family and residential tract projects; however, in the case of home construction loans to individuals, the limit is 80%. With respect to commercial construction loans, which are not our primary focus, we typically lend up to 65% of the estimated as-completed market value of the property. Credit risk is also managed through the loan disbursement process. Loan proceeds are disbursed periodically in increments as construction progresses, and as warranted by inspection reports provided to us by our own lending officers and/or consulting engineers.

Our loan portfolio has been structured to manage our exposure to both credit and interest rate risk. The vast majority of the loans in our portfolio are intermediate-term credits, with multi-family and CRE loans typically repaying or refinancing within three to four years of origination, and the duration of ADC loans ranging up to 36 months, with 18 to 24 months more the norm. Furthermore, our multi-family loans are largely secured by buildings with rent-regulated apartments that tend to maintain a high level of occupancy, regardless of economic conditions in our marketplace.

C&I loans are typically underwritten on the basis of the cash flows produced by the borrower's business, and are generally collateralized by various business assets, including, but not limited to, inventory, equipment, and accounts receivable. As a result, the capacity of the borrower to repay is substantially dependent on the degree to which the business is successful. Furthermore, the collateral underlying the loan may depreciate over time, may not be conducive to appraisal, and may fluctuate in value, based upon the operating results of the business. Accordingly, personal guarantees are also a normal requirement for C&I loans.

The procedures we follow with respect to delinquent loans are generally consistent across all categories, with late charges assessed, and notices mailed to the borrower, at specified dates. We attempt to reach the borrower by telephone to ascertain the reasons for delinquency and the prospects for repayment. When contact is made with a borrower at any time prior to foreclosure or recovery against collateral property, we attempt to obtain full payment, and will consider a repayment schedule to avoid taking such action. Delinquencies are addressed by our Loan Recovery Unit and every effort is made to collect, rather than initiate foreclosure proceedings.

Fair values for all multi-family buildings, CRE properties, and land are determined based on the appraised value. If an appraisal is more than one year old and the loan is classified as either non-performing or as an accruing troubled debt restructuring (TDR), then an updated appraisal is required to determine fair value. Estimated disposition costs are deducted from the fair value of the property to determine estimated net realizable value. In the instance of an outdated appraisal on an impaired loan, we adjust the original appraisal by using a third-party index value to determine the extent of impairment until an updated appraisal is received.

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While we strive to originate loans that will perform fully, the severity of the credit cycle resulted in a greater number of loans transitioning to non-accrual status and a greater volume of net charge-offs than we incurred before the downward cycle turn. However, in the three months ended March 31, 2012, net charge-offs declined to \$15.5 million from \$22.1 million in the trailing quarter and from \$38.6 million in the year-earlier three months. The first quarter 2012 amount represented 0.05% of average assets, down from 0.07% and 0.14%, respectively, in the earlier periods. (Each of these measures is non-annualized.)

Multi-family and CRE loans represented \$9.9 million and \$2.3 million, respectively, of net charge-offs in the current first quarter, while ADC, one-to-four family, and other loans accounted for \$3.3 million, combined.

Reflecting the \$15.0 million provision for losses on non-covered loans recorded in the current first quarter, and the \$15.5 million of net charge-offs recorded, our allowance for losses on non-covered loans declined to \$136.8 million at March 31, 2012, representing 44.68% of non-performing non-covered loans. At December 31, and March 31, 2011, the comparable allowances totaled \$137.3 million and \$146.3 million, and represented 42.14% and 23.72%, respectively, of non-performing non-covered loans.

Although our asset quality continued to improve in the current first quarter, the allowance for losses on non-covered loans was not reduced to the same degree as the level of non-performing assets because we maintain the allowance at a level to cover potential losses inherent in the loan portfolio. Based upon all relevant and available information at March 31, 2012, management believes that the allowance for losses on non-covered loans was appropriate at that date.

Historically, our level of charge-offs has been relatively low in adverse credit cycles, even when the volume of non-performing loans has increased. This distinction has largely been due to the nature of our primary lending niche (multi-family loans collateralized by non-luxury apartment buildings in New York City that feature below-market rents), and to our conservative underwriting practices that require, among other things, low LTV ratios.

Reflecting the strength of the underlying collateral for these loans and the collateral structure, a relatively small percentage of our non-performing multi-family loans have resulted in losses over time. Low LTV ratios provide a greater likelihood of full recovery and reduce the possibility of incurring a severe loss on a credit. Furthermore, in many cases, low LTV ratios result in our having fewer loans with a potential for the borrower to walk away from the property. Although borrowers may default on loan payments, they have a greater incentive to protect their equity in the collateral property and to return their loans to performing status.

Given that our CRE loans are underwritten in accordance with underwriting standards that are similar to those that apply to our multi-family credits, an increase in non-performing CRE loans historically has not resulted in a corresponding increase in losses on such loans.

To further mitigate our credit risk, we continue to de-emphasize the production of ADC and other loans, as well as one-to-four family loans, for portfolio. At March 31, 2012, ADC loans, one-to-four family loans, and other loans represented 1.66%, 0.44%, and 2.46%, respectively, of total non-covered loans held for investment, as compared to 1.75%, 0.50%, and 2.62%, respectively, at December 31, 2011. At March 31, 2012, 8.28%, 8.46%, and 1.16% of ADC loans, one-to-four family loans, and other loans, respectively, were non-performing loans.

In view of these factors, we do not believe that the level of our non-performing non-covered loans will result in a comparable level of loan losses, and will not necessarily require a significant increase in our loan loss provision or allowance for non-covered loans in any given period. As indicated, non-performing non-covered loans represented 1.15% of total non-covered loans at March 31, 2012; the ratio of net charge-offs to average loans for the three months ended at that date was 0.05%.



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The following tables present the number and amount of non-performing CRE and multi-family loans by originating bank at March 31, 2012 and December 31, 2011:

| <b>As of March 31, 2012</b><br>(dollars in thousands) | Non-Performing<br>Multi-Family<br>Loans |                  | Non-Performing<br>Commercial<br>Real Estate Loans |                 |
|---|---|------------------|---|-----------------|
|   | Number                                  | Amount           | Number  | Amount          |
| New York Community Bank                               | 80                                      | \$187,830        | 44  | \$53,758        |
| New York Commercial Bank                              | <u>2</u>                                | <u>948</u>       | <u>6</u>  | <u>9,589</u>    |
| Total for New York Community Bancorp                  | <u>82</u>                               | <u>\$188,778</u> | <u>50</u>   | <u>\$63,347</u> |

| <b>As of December 31, 2011</b><br>(dollars in thousands) | Non-Performing<br>Multi-Family<br>Loans |                  | Non-Performing<br>Commercial<br>Real Estate Loans |                 |
|--|---|------------------|---|-----------------|
|  | Number                                  | Amount           | Number  | Amount          |
| New York Community Bank                                  | 85                                      | \$204,116        | 49  | \$58,437        |
| New York Commercial Bank                                 | <u>2</u>                                | <u>948</u>       | <u>6</u>  | <u>9,595</u>    |
| Total for New York Community Bancorp                     | <u>87</u>                               | <u>\$205,064</u> | <u>55</u>   | <u>\$68,032</u> |

The following table presents information about our five largest non-performing loans as of March 31, 2012:

|                           | <b>Loan No. 1</b> | <b>Loan No. 2</b> | <b>Loan No. 3</b> | <b>Loan No. 4</b> | <b>Loan No. 5</b> |
|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Type of Loan              | Multi-family      | Multi-family      | ADC               | Multi-family      | CRE               |
| Origination Date          | 6/29/05           | 4/17/08           | 9/12/07           | 03/10/05          | 09/11/08          |
| Origination Balance       | \$41,116,000      | \$17,500,000      | \$4,292,189       | \$11,400,000      | \$6,300,000       |
| Full Commitment Balance   | \$45,531,750      | \$17,500,000      | \$27,155,875      | \$11,400,000      | \$6,300,000       |
| Balance at March 31, 2012 | \$45,427,365      | \$16,189,483      | \$12,991,881      | \$10,903,319      | \$6,197,016       |
| Associated Allowance      | None              | None              | None              | None              | None              |
| Non-Accrual Date          | February<br>2009  | June 2011         | July 2011         | May 2010          | May<br>2010       |
| Origination LTV Ratio     | 76%               | 73%               | 77%               | 81%               | 75%               |
| Current LTV Ratio         | 83%               | 90%               | 79%               | 85%               | 72%               |
| Last Appraisal            | November 2011     | April 2011        | January 2012      | March 2012        | June 2011         |

The following is a description of the five loans identified in the preceding table. It should be noted that no allocation for the non-covered loan loss allowance was needed for any of these loans, as determined by using the fair value of collateral method defined in ASC 310-10 and -40.

- No. 1 - The borrower is an owner of real estate throughout the nation, and is based in New Jersey. This loan is collateralized by a complex of four multi-family buildings containing 672 residential and four commercial units in Washington, D.C.
- No. 2 - The borrower is an owner of real estate and is based in Connecticut. This loan is collateralized by a multi-family building containing 144 residential units in the Bronx, New York.
- No. 3 - The borrower is an owner of real estate and is based in New York. This loan is collateralized by a property that was developed into a seven-story condominium building containing 33 residential units and 9,498 square feet of retail or professional space in Astoria, New York. Construction is 100% complete and the borrower has sold and released eight units, representing 24% of the subject property.
- No. 4 - The borrower is an owner of real estate and is based in New York. The loan is collateralized by a multi-family building containing 167 residential units in the Bronx, New York.

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No. 5 - The borrower is an owner of real estate and is based in New York. The loan is collateralized by an 11,000 square foot commercial building with excess development rights in New York, New York.

**Table of Contents***Troubled Debt Restructurings*

In accordance with GAAP, we are required to account for certain loan modifications or restructurings as TDRs. In general, a modification or restructuring of a loan constitutes a TDR if we grant a concession to a borrower experiencing financial difficulty. Loans modified as TDRs are placed on non-accrual status until we determine that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for at least six consecutive months.

Loans modified as TDRs totaled \$277.4 million at March 31, 2012, including \$71.0 million of accruing loans and \$206.4 million of non-accrual loans.

The following table presents information regarding our TDRs as of March 31, 2012:

| (in thousands)                             | <b>Accruing</b> | <b>Non-Accrual</b> | <b>Total</b>     |
|--|-----------------|--------------------|------------------|
| Multi-family                               | \$68,674        | \$151,608          | \$220,282        |
| Commercial real estate                     | 2,320           | 40,650             | 42,970           |
| Acquisition, development, and construction | --              | 12,992             | 12,992           |
| One-to-four family                         | --              | 1,126              | 1,126            |
| <b>Total</b>                               | <b>\$70,994</b> | <b>\$206,376</b>   | <b>\$277,370</b> |

In an effort to proactively manage delinquent loans, the Company has selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, and forbearance agreements. As of March 31, 2012, loans on which concessions were made with respect to rate reductions and/or extension of maturity dates amounted to \$244.3 million, and loans on which forbearance agreements were reached amounted to \$33.1 million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment regarding the likelihood that the concession will result in the maximum recovery for the Company.

Except for the non-accrual loans, loans over 90 days past due and still accruing interest, and TDRs disclosed in this filing, we did not have any potential problem loans at March 31, 2012 that would have caused management to have serious doubts as to the ability of a borrower to comply with present loan repayment terms and that would have resulted in such disclosure if that were the case.

**Table of Contents****Asset Quality Analysis (Excluding Covered Loans, Covered OREO, and Non-Covered Loans Held for Sale)**

The following table presents information regarding our consolidated allowance for losses on non-covered loans, our non-performing non-covered assets, and our non-covered loans 30 to 89 days past due at March 31, 2012 and December 31, 2011. Covered loans are considered to be performing due to the application of the yield accretion method, as discussed elsewhere in this report. Therefore, covered loans are not reflected in the amounts or ratios provided in this table.

| (dollars in thousands)  | At or For the<br>Three Months Ended<br>March 31, 2012 | At or For the<br>Year Ended<br>December 31, 2011 |
|---|---|--|
| <b>Allowance for Losses on Non-Covered Loans:</b>                             |   |  |
| Balance at beginning of period  | \$137,290   | \$158,942  |
| Provision for losses on non-covered loans                                     | 15,000  | 79,000   |
| Charge-offs:  |   |  |
| Multi-family  | (9,910)   | (71,187)   |
| Commercial real estate  | (2,411)   | (11,900)   |
| Acquisition, development, and construction                                    | (2,152)   | (9,153)  |
| One-to-four family  | (58)  | (1,208)  |
| Other loans   | (2,508)   | (12,462)   |
| Total charge-offs   | (17,039)  | (105,910)  |
| Recoveries  | 1,516   | 5,258  |
| Balance at end of period  | \$136,767   | \$137,290  |
| <b>Non-Performing Non-Covered Assets:</b>                                     |   |  |
| Non-accrual non-covered mortgage loans:                                       |   |  |
| Multi-family  | \$188,778   | \$205,064  |
| Commercial real estate  | 63,347  | 68,032   |
| Acquisition, development, and construction                                    | 36,599  | 29,886   |
| One-to-four family  | 9,851   | 11,907   |
| Total non-accrual non-covered mortgage loans                                  | 298,575   | 314,889  |
| Other non-accrual non-covered loans   | 7,549   | 10,926   |
| Total non-performing non-covered loans <sup>(1)</sup>                         | 306,124   | 325,815  |
| Other real estate owned <sup>(2)</sup>  | 60,890  | 84,567   |
| Total non-performing non-covered assets                                       | \$367,014   | \$410,382  |
| <b>Asset Quality Ratios:</b>  |   |  |
| Non-performing non-covered loans to total non-covered loans                   | 1.15%   | 1.28%  |
| Non-covered non-performing assets to total non-covered assets                 | 0.93  | 1.07   |
| Allowance for losses on non-covered loans to non-performing non-covered loans | 44.68   | 42.14  |
| Allowance for losses on non-covered loans to total non-covered loans          | 0.51  | 0.54   |
| Net charge-offs to average loans  | 0.05 <sup>(3)</sup>                                   | 0.35   |
| <b>Loans 30-89 Days Past Due:</b>   |   |  |
| Multi-family  | \$15,161  | \$46,702   |
| Commercial real estate  | 35,193  | 53,798   |
| Acquisition, development, and construction                                    | 6,884   | 6,520  |

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|  |          |           |
|--|----------|-----------|
| One-to-four family                             | 2,326    | 2,712     |
| Other loans                                    | 1,338    | 1,925     |
| Total loans 30-89 days past due <sup>(4)</sup> | \$60,902 | \$111,657 |

- (1) The March 31, 2012 and December 31, 2011 amounts exclude loans 90 days or more past due of \$343.1 million and \$347.4 million, respectively, that are covered by FDIC loss sharing agreements.
- (2) The March 31, 2012 and December 31, 2011 amounts exclude OREO totaling \$57.7 million and \$71.4 million, respectively, that is covered by FDIC loss sharing agreements.
- (3) Presented on a non-annualized basis.
- (4) The March 31, 2012 and December 31, 2011 amounts exclude loans 30 to 89 days past due of \$91.2 million and \$112.0 million, respectively, that are covered by FDIC loss sharing agreements.

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**Covered Loans and Covered Other Real Estate Owned**

The credit risk associated with the assets acquired in our AmTrust and Desert Hills transactions has been substantially mitigated by our loss sharing agreements with the FDIC. Under the terms of the loss sharing agreements, the FDIC will reimburse us for 80% of losses (and share in 80% of any recoveries) up to a specified threshold with respect to the loans and OREO acquired in the transactions. In each case, the FDIC will reimburse us for 95% of any losses (and share in 95% of any recoveries) with respect to the acquired assets beyond the initial amounts. The loss sharing (and reimbursement) agreements applicable to one-to-four family mortgage loans and HELOCs are effective for a ten-year period. Under the loss sharing agreements applicable to other loans and OREO, the FDIC will reimburse us for losses for a five-year period; the period for sharing in recoveries on other loans and OREO extends for a period of eight years.

We consider our covered loans to be performing due to the application of the yield accretion method under ASC 310-30, which allows us to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills were no longer classified as non-performing at the dates of acquisition because we believed at that time that we would fully collect the new carrying value of those loans. The new carrying value represents the contractual balance, reduced by the portion expected to be uncollectible (referred to as the non-accretable difference) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management's judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if a loan is contractually past due.

In connection with the AmTrust and Desert Hills loss sharing agreements, we established FDIC loss share receivables of \$740.0 million and \$69.6 million, which were the acquisition date fair values of the respective loss sharing agreements (i.e., the expected reimbursements from the FDIC over the terms of the agreements). The loss share receivables may increase if the losses increase, and may decrease if the losses fall short of the expected amounts. Increases in estimated reimbursements will be recognized in income in the same period that they are identified and that the allowance for losses on the related covered loans is recognized.

Decreases in estimated reimbursements from the FDIC, if any, will be recognized in income prospectively over the lives of the related covered loans (or, if shorter, over the remaining term of the loss sharing agreement). Related additions to the accretable yield on the covered loans will be recognized in income prospectively over the lives of the loans. Gains and recoveries on covered assets will offset losses, or be paid to the FDIC at the applicable loss share percentage at the time of recovery.

The loss share receivables may also increase due to accretion, which was \$1.3 million in the current first quarter, as compared to \$9.1 million in the year-earlier three months. Accretion of the FDIC loss share receivable relates to the difference between the discounted, versus the undiscounted, expected cash flows of covered loans subject to the FDIC loss sharing agreements. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC. In the three months ended March 31, 2012, we received FDIC reimbursements of \$38.1 million, as compared to \$46.0 million in the year-earlier three months.

**Table of Contents****Asset Quality Analysis (Including Covered Loans and Covered OREO)**

The following table presents information regarding our non-performing assets and loans past due at March 31, 2012 and December 31, 2011, including covered loans and covered OREO (collectively, covered assets):

| (dollars in thousands)                              | At or For the<br>Three Months Ended<br>March 31, 2012 | At or For the<br>Year Ended<br>December 31,<br>2011 |
|---|---|---|
| <b>Covered Loans 90 Days or More Past Due:</b>      |   |   |
| Multi-family  | \$ 180  | \$ 161  |
| Commercial real estate                              | 8,205   | 8,599   |
| Acquisition, development, and construction          | 2,493   | 5,082   |
| One-to-four family                                  | 314,392   | 314,821   |
| Other   | 17,873  | 18,779  |
| <b>Total covered loans 90 days or more past due</b> | <b>343,143</b>  | <b>347,442</b>                                      |
| Covered other real estate owned                     | 57,679  | 71,400  |
| <b>Total covered non-performing assets</b>          | <b>\$ 400,822</b>                                     | <b>\$ 418,842</b>                                   |

**Total Non-Performing Assets (including covered assets):**

|   |                   |                   |
|---|-------------------|-------------------|
| <b>Non-performing loans:</b>                                  |                   |                   |
| Multi-family  | \$ 188,958        | \$ 205,225        |
| Commercial real estate  | 71,552            | 76,631            |
| Acquisition, development, and construction                    | 39,092            | 34,968            |
| One-to-four family  | 324,243           | 326,728           |
| Other non-performing loans                                    | 25,422            | 29,705            |
| <b>Total non-performing loans</b>                             | <b>649,267</b>    | <b>673,257</b>    |
| Other real estate owned                                       | 118,569           | 155,967           |
| <b>Total non-performing assets (including covered assets)</b> | <b>\$ 767,836</b> | <b>\$ 829,224</b> |

**Asset Quality Ratios (including covered loans and the allowance for losses on covered loans):**

|   |       |       |
|---|-------|-------|
| Total non-performing loans to total loans         | 2.15% | 2.30% |
| Total non-performing assets to total assets       | 1.78  | 1.97  |
| Allowance for loan losses to non-performing loans | 26.20 | 25.34 |
| Allowance for loan losses to total loans          | 0.56  | 0.58  |

**Covered Loans 30-89 Days Past Due:**

|  |                  |                   |
|--|------------------|-------------------|
| Multi-family                                   | \$ 1,050         | \$ --             |
| Commercial real estate                         | --               | 1,054             |
| Acquisition, development, and construction     | 61               | 272               |
| One-to-four family                             | 84,080           | 103,495           |
| Other loans                                    | 5,993            | 7,168             |
| <b>Total covered loans 30-89 days past due</b> | <b>\$ 91,184</b> | <b>\$ 111,989</b> |

**Total Loans 30-89 Days Past Due (including covered loans):**

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|   |    |         |    |         |
|---|----|---------|----|---------|
| Multi-family  | \$ | 16,211  | \$ | 46,702  |
| Commercial real estate                                    |    | 35,193  |    | 54,852  |
| Acquisition, development, and construction                |    | 6,945   |    | 6,792   |
| One-to-four family  |    | 86,406  |    | 106,207 |
| Other loans   |    | 7,331   |    | 9,093   |
| Total loans 30-89 days past due (including covered loans) | \$ | 152,086 | \$ | 223,646 |



**Table of Contents****Geographical Analysis of Total Non-Performing Loans (Covered and Non-Covered)**

The following table presents a geographical analysis of our non-performing loans at March 31, 2012:

(in thousands)

|                            |                  |
|----------------------------|------------------|
| New York                   | \$205,226        |
| Florida                    | 102,284          |
| New Jersey                 | 72,478           |
| Arizona                    | 41,722           |
| Washington, D.C.           | 45,659           |
| California                 | 35,968           |
| Connecticut                | 22,345           |
| Ohio                       | 17,400           |
| Nevada                     | 14,820           |
| Massachusetts              | 13,437           |
| All other states           | <u>77,928</u>    |
| Total non-performing loans | <u>\$649,267</u> |

**Securities**

Securities represented \$4.9 billion, or 11.3%, of total assets at the end of the current first quarter, and were up \$337.3 million from the balance at December 31, 2011. The increase was due to the purchase of GSE securities, which represented 94.1% of total securities at March 31st.

Held-to-maturity securities represented \$4.3 billion, or 88.3%, of total securities at the end of the current first quarter, up from \$3.8 billion, representing 84.0% of total securities, at December 31, 2011. At March 31, 2012, the fair value of securities held to maturity represented 103.7% of their carrying value, as compared to 103.9% at December 31st. Mortgage-related securities accounted for \$3.1 billion and \$3.0 billion, respectively, of securities held to maturity at the end of March and December, while other securities represented \$1.2 billion and \$819.6 million at the respective period-ends. The estimated weighted average lives of the held-to-maturity securities portfolio were 4.8 years and 4.7 years at the corresponding dates.

Available-for-sale securities represented \$572.7 million, or 11.7%, of total securities at the end of the current first quarter, down from \$724.7 million, representing 16.0% of total securities, at December 31st. Included in the respective quarter-end amounts were mortgage-related securities of \$189.0 million and \$192.0 million, and other securities of \$383.8 million and \$532.7 million. The estimated weighted average life of the available-for-sale securities portfolio was 4.6 years at March 31, 2012, as compared to 3.0 years at December 31, 2011. The difference reflects the purchase of GSE securities in the first three months of this year.

**Sources of Funds**

The Parent Company (i.e., the Company on an unconsolidated basis) has four primary funding sources for the payment of dividends, share repurchases, and other corporate uses: dividends paid to the Company by the Banks; capital raised through the issuance of stock; funding raised through the issuance of debt instruments; and repayments of, and income from, investment securities.

On a consolidated basis, our funding primarily stems from a combination of the following sources: the deposits we gather through our branch network or acquire in business combinations, as well as brokered deposits; borrowed funds, primarily in the form of wholesale borrowings; the cash flows generated through the repayment and sale of loans; and the cash flows generated through the repayment and sale of securities.

In the first three months of 2012, loan repayments and sales totaled \$4.2 billion, as compared to \$3.9 billion in the first three months of last year. Repayments and sales accounted for \$1.2 billion and \$3.0 billion, respectively, of the current three-month total and for \$1.7 billion and \$2.2 billion, respectively, of the year-earlier amounts.

Cash flows from the repayment and sale of securities totaled \$405.1 million and \$240.2 million, respectively, in the current first quarter, while purchases of securities totaled \$978.9 million during this time. In the first quarter of 2011, the cash flows from the repayment and sale of securities totaled \$276.5 million and \$331.0 million, respectively, and were partially offset by purchases of securities totaling \$613.2 million.



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Consistent with our business model, the cash flows from loans and securities were primarily deployed into loan production and, to a lesser extent, GSE securities.

***Deposits***

Our ability to retain and attract deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay, the types of products we offer, and the attractiveness of their terms. There are times we may choose not to compete for deposits, depending on our access to deposits through acquisitions, the availability of lower-cost funding sources, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund our loan demand.

While the vast majority of our deposits have been acquired through business combinations or gathered through our branch network, our mix of deposits has also included brokered deposits. Depending on the availability and pricing of such wholesale funding sources, we typically refrain from pricing our retail deposits at the higher end of the market in order to contain or reduce our funding costs.

Deposits totaled \$22.9 billion at the end of the current first quarter, reflecting a \$666.7 million increase from the balance at December 31, 2011. CDs represented \$7.5 billion of the March 31st total and accounted for \$126.6 million of the three-month increase. In addition, NOW and money market accounts rose \$118.4 million during this time to \$8.9 billion, while savings accounts rose \$100.2 million to \$4.1 billion, and non-interest-bearing accounts rose \$321.6 million to \$2.5 billion. The latter increase was largely due to an increase in escrow and fiduciary accounts. The March 31st balance of NOW and money market accounts included \$3.8 billion of brokered money market accounts, reflecting a \$34.2 million increase from the balance of brokered money market accounts at December 31st. In addition, the March 31st balance of non-interest-bearing accounts included \$51.1 million of brokered deposits, reflecting a \$10.5 million reduction from the year-earlier amount.

Although we prefer to compete for deposits on the basis of service, convenience, and our extensive range of products, we have the ability to compete on the basis of pricing should the need arise. While this has not yet been the case, given our success in acquiring or assuming deposits in earnings-accretive transactions, we believe that the size and scope of our franchise would facilitate our efforts to mount a deposit campaign.

On March 29, 2012, the Community Bank signed an agreement to assume approximately \$2.3 billion of FDIC-insured deposits from Aurora. Pending regulatory approval, the transaction is expected to close in the current second quarter. At that time, Aurora will pay us \$24.0 million to assume its deposits, most of which consist of CDs. In addition to brokered CDs of approximately \$1.5 billion, the deposits to be assumed include approximately \$800.0 million of institutional and retail CDs.

***Borrowed Funds***

Borrowed funds consist primarily of wholesale borrowings (i.e., FHLB advances, repurchase agreements, and federal funds purchased) and, to a lesser extent, junior subordinated debentures and other borrowed funds (consisting of preferred stock of subsidiaries and senior notes). At March 31, 2012, borrowed funds totaled \$14.3 billion, reflecting a \$315.7 million increase from the balance at year-end.

***Wholesale Borrowings***

The increase in borrowed funds was due to a rise in wholesale borrowings, which totaled \$13.8 billion at the end of the current first quarter as compared to \$13.4 billion at December 31st.

FHLB advances accounted for \$9.6 billion of the March 31st total, reflecting a \$315.7 million increase over the three-month period. Included in the March 31st balance were \$659.3 million of FHLB-Cincinnati advances that were acquired in the AmTrust acquisition. The remaining advances were from the FHLB-NY.

The Community Bank and the Commercial Bank are both members of, and have lines of credit with, the FHLB-NY. Pursuant to blanket collateral agreements with the Banks, our FHLB advances and overnight advances are secured by pledges of certain eligible collateral in the form of loans and securities.

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Also included in wholesale borrowings at the end of March were repurchase agreements of \$4.1 billion, consistent with the balance at December 31st. Repurchase agreements are contracts for the sale of securities owned or borrowed by the Banks with an agreement to repurchase those securities at agreed-upon prices and dates. Our repurchase agreements are primarily collateralized by GSE obligations, and may be entered into with the FHLB-NY or certain brokerage firms. The brokerage firms we utilize are subject to an ongoing internal financial review to ensure that we borrow funds only from those dealers whose financial strength will minimize the risk of loss due to default. In addition, a master repurchase agreement must be executed and on file for each of the brokerage firms we use.

A significant portion of our wholesale borrowings at the end of March consisted of callable advances and callable repurchase agreements. As of March 31, 2012, \$11.4 billion of our wholesale borrowings were callable in 2012. Given the current interest rate environment, we do not expect these borrowings to be called.

### *Junior Subordinated Debentures*

Junior subordinated debentures totaled \$427.0 million at March 31, 2012, comparable to the balance at December 31, 2011.

### *Other Borrowings*

Other borrowings totaled \$94.3 million at the end of the current first quarter, comparable to the balance at December 31st. Included in the balance at March 31st are \$90.0 million of fixed rate senior notes that were issued in 2008 under the Temporary Liquidity Guarantee Program that will mature on June 22, 2012. Please see Note 6, Borrowed Funds, for a further discussion of our wholesale borrowings, junior subordinated debentures, and other borrowings.

## **Asset and Liability Management and the Management of Interest Rate Risk**

We manage our assets and liabilities to reduce our exposure to changes in market interest rates. The asset and liability management process has three primary objectives: to evaluate the interest rate risk inherent in certain balance sheet accounts; to determine the appropriate level of risk, given our business strategy, operating environment, capital and liquidity requirements, and performance objectives; and to manage that risk in a manner consistent with guidelines approved by the Boards of Directors of the Company, the Community Bank, and the Commercial Bank.

As a financial institution, we are focused on reducing our exposure to interest rate volatility, which represents our primary market risk. Changes in market interest rates represent the greatest challenge to our financial performance, as such changes can have a significant impact on the level of income and expense recorded on a large portion of our interest-earning assets and interest-bearing liabilities, and on the market value of all interest-earning assets, other than those possessing a short term to maturity. To reduce our exposure to changing rates, the Boards of Directors and management monitor interest rate sensitivity on a regular or as needed basis so that adjustments to the asset and liability mix can be made when deemed appropriate.

The actual duration of held-for-investment mortgage loans and mortgage-related securities can be significantly impacted by changes in prepayment levels and market interest rates. The level of prepayments may be impacted by a variety of factors, including the economy in the region where the underlying mortgages were originated; seasonal factors; demographic variables; and the assumability of the underlying mortgages. However, the largest determinants of prepayments are market interest rates and the availability of refinancing opportunities.

In the first three months of 2012, we continued to pursue the core components of our business model in order to reduce our interest rate risk: (1) We continued to emphasize the origination and retention of intermediate-term assets, primarily in the form of multi-family and CRE loans; (2) We continued to deploy the cash flows from loan and securities repayments and sales to fund our loan production, as well as our more limited investments in GSE securities; and (3) We continued to capitalize on the historically low level of the target federal funds rate to reduce our retail funding costs.

In connection with the activities of our mortgage banking operation, we enter into contingent commitments to fund residential mortgage loans by a specified future date at a stated interest rate and corresponding price. Such commitments, which are generally known as interest rate lock commitments ( IRLCs ), are considered to be financial derivatives and, as such, are carried at fair value.

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To mitigate the interest rate risk associated with our IRLCs, we enter into forward commitments to sell mortgage loans or mortgage-backed securities ( MBS ) by a specified future date and at a specified price. These forward sale agreements are also carried at fair value. Such forward commitments to sell generally obligate us to complete the transaction as agreed, and therefore pose a risk to us if we are not able to deliver the loans or MBS pursuant to the terms of the applicable forward-sale agreement. For example, if we are unable to meet our obligation, we may be required to pay a make whole fee to the counterparty.

When we retain the servicing on the loans we sell, we capitalize a mortgage servicing right ( MSR ) asset. MSRs are recorded at fair value, with changes in fair value recorded as a component of non-interest income. We estimate the fair value of the MSR asset based upon a number of factors, including the current and expected loan prepayment rates, economic conditions, and market forecasts, as well as relevant characteristics of the associated underlying loans. Generally, when market interest rates decline, loan prepayments increase as customers refinance their existing mortgages to more favorable interest rate terms. When a mortgage prepays, or when loans are expected to prepay earlier than originally expected, a portion of the anticipated cash flows associated with servicing these loans is terminated or reduced, which can result in a reduction in the fair value of the capitalized MSRs and a corresponding reduction in earnings.

To mitigate the prepayment risk inherent in MSRs, we could sell the servicing of the loans we originate, and thus minimize the potential for earnings volatility.

We also invest in exchange-traded derivative financial instruments that are expected to experience opposite and offsetting changes in fair value as related to the value of the MSRs.

## **Interest Rate Sensitivity Analysis**

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are interest rate sensitive and by monitoring a bank's interest rate sensitivity gap. An asset or liability is said to be interest rate sensitive within a specific time frame if it will mature or reprice within that period of time. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time frame and the amount of interest-bearing liabilities maturing or repricing within that same period of time.

In a rising interest rate environment, an institution with a negative gap would generally be expected, absent the effects of other factors, to experience a greater increase in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income. Conversely, in a declining rate environment, an institution with a negative gap would generally be expected to experience a lesser reduction in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income.

In a rising interest rate environment, an institution with a positive gap would generally be expected to experience a greater increase in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income. Conversely, in a declining rate environment, an institution with a positive gap would generally be expected to experience a lesser reduction in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income.

At March 31, 2012, our one-year gap was a negative 2.30%, as compared to a negative 0.92% at December 31, 2011. The change in our one-year gap was primarily due to an increase in short-term borrowings, as well as an increase in CDs due to mature within one year.

The following table sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at March 31, 2012 which, based on certain assumptions stemming from our historical experience, are expected to reprice or mature in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown as repricing or maturing during a particular time period were determined in accordance with the

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earlier of (1) the term to repricing, or (2) the contractual terms of the asset or liability. The table provides an approximation of the projected repricing of assets and liabilities at March 31, 2012 on the basis of contractual maturities, anticipated prepayments, and scheduled rate adjustments within a three-month period and subsequent selected time intervals. Prepayment rates were assumed to range from 12% to 28% annually for mortgage-related securities, and from 18% to 19% for multi-family and CRE loans. Borrowed funds were not assumed to prepay. Savings, NOW, and money market accounts were assumed to decay based on a comprehensive statistical analysis that incorporates our historical deposit experience. Based on the results of this analysis, savings accounts were assumed to decay at 46% for the first five years, 18% for years five through ten, and 36% for the years thereafter. NOW accounts were assumed to decay at 39% for the first five years, 22% for years five through ten, and 41% for the years thereafter. Including those accounts having specified repricing dates, money market accounts were assumed to decay at 93% for the first five years and 7% for years five through ten.

Prepayment and deposit decay rates can have a significant impact on our estimated gap. While we believe our assumptions to be reasonable, there can be no assurance that the assumed prepayment and decay rates noted above will approximate actual future loan and securities prepayments and deposit withdrawal activity.

To validate our prepayment assumptions for our multi-family and CRE loan portfolios, we perform a monthly analysis, during which we review our historical prepayment rates and compare them to our projected prepayment rates. We continually review the actual prepayment rates to ensure that our projections are as accurate as possible, since prepayments on these types of loans are not as closely correlated to changes in interest rates as prepayments on one-to-four family loans would be. In addition, we review the call provisions in our borrowings and investment portfolios and, on a monthly basis, compare the actual calls to our projected calls to ensure that our projections are reasonable.

As of March 31, 2012, the impact of a 100-basis point decline in market interest rates would have increased our projected prepayment rates by a constant prepayment rate of five. Conversely, the impact of a 100-basis point increase in market interest rates would have reduced our projected prepayment rates by a constant prepayment rate of three.

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| (dollars in thousands)   | At March 31, 2012    |                       |                                   |                                     |                                  |                    | Total             |
|--|----------------------|-----------------------|-----------------------------------|-------------------------------------|----------------------------------|--------------------|-------------------|
|  | Three Months or Less | Four to Twelve Months | More Than One Year to Three Years | More Than Three Years to Five Years | More Than Five Years to 10 Years | More Than 10 Years |                   |
| <b>INTEREST-EARNING ASSETS:</b>  |                      |                       |                                   |                                     |                                  |                    |                   |
| Mortgage and other loans <sup>(1)</sup>  | \$ 4,068,019         | \$6,495,245           | \$ 9,328,110                      | \$6,396,397                         | \$3,521,185                      | \$ 592,671         | \$30,401,627      |
| Mortgage-related securities <sup>(2)(3)</sup>  | 160,082              | 407,266               | 749,456                           | 489,090                             | 1,270,281                        | 191,965            | 3,268,140         |
| Other securities and money market investments <sup>(2)</sup>                               | 1,535,055            | 383,615               | 250                               | 275                                 | 67,022                           | 134,342            | 2,120,559         |
| <b>Total interest-earning assets</b>   | <b>5,763,156</b>     | <b>7,286,126</b>      | <b>10,077,816</b>                 | <b>6,885,762</b>                    | <b>4,858,488</b>                 | <b>918,978</b>     | <b>35,790,326</b> |
| <b>INTEREST-BEARING LIABILITIES:</b>   |                      |                       |                                   |                                     |                                  |                    |                   |
| NOW and money market accounts  | 4,045,169            | 481,225               | 953,044                           | 1,731,096                           | 924,855                          | 740,196            | 8,875,585         |
| Savings accounts   | 602,315              | 144,653               | 407,597                           | 713,077                             | 712,717                          | 1,473,652          | 4,054,011         |
| Certificates of deposit  | 3,355,730            | 2,414,170             | 1,295,844                         | 422,903                             | 11,175                           | --                 | 7,499,822         |
| Borrowed funds   | 2,921,064            | 76,287                | 861,319                           | 3,488,499                           | 6,715,836                        | 213,119            | 14,276,124        |
| <b>Total interest-bearing liabilities</b>  | <b>10,924,278</b>    | <b>3,116,335</b>      | <b>3,517,804</b>                  | <b>6,355,575</b>                    | <b>8,364,583</b>                 | <b>2,426,967</b>   | <b>34,705,542</b> |
| Interest rate sensitivity gap per period <sup>(4)</sup>                                    | \$ (5,161,122)       | \$4,169,791           | \$ 6,560,012                      | \$530,187                           | \$(3,506,095)                    | \$(1,507,989)      | \$ 1,084,784      |
| Cumulative interest rate sensitivity gap   | \$(5,161,122)        | \$(991,331)           | \$5,568,681                       | \$6,098,868                         | \$2,592,773                      | \$1,084,784        |                   |
| Cumulative interest rate sensitivity gap as a percentage of total assets                   | (11.99)%             | (2.30)%               | 12.94%                            | 14.17%                              | 6.02%                            | 2.52%              |                   |
| Cumulative net interest-earning assets as a percentage of net interest-bearing liabilities | 52.76 %              | 92.94 %               | 131.72%                           | 125.50%                             | 108.03%                          | 103.13%            |                   |

(1) For the purpose of the gap analysis, non-performing non-covered loans and the allowances for loan losses have been excluded.

(2) Mortgage-related and other securities, including FHLB stock, are shown at their respective carrying amounts.

(3) Expected amount based, in part, on historical experience.

(4) The interest rate sensitivity gap per period represents the difference between interest-earning assets and interest-bearing liabilities.





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Certain shortcomings are inherent in the method of analysis presented in the preceding Interest Rate Sensitivity Analysis. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of the market, while interest rates on other types may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable-rate loans, have features that restrict changes in interest rates both on a short-term basis and over the life of the asset. Furthermore, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate from those assumed in calculating the table. Also, the ability of some borrowers to repay their adjustable-rate loans may be adversely impacted by an increase in market interest rates.

Interest rate sensitivity is also monitored through the use of a model that generates estimates of the change in our net portfolio value ( NPV ) over a range of interest rate scenarios. NPV is defined as the net present value of expected cash flows from assets, liabilities, and off-balance-sheet contracts. The NPV ratio, under any interest rate scenario, is defined as the NPV in that scenario divided by the market value of assets in the same scenario. The model assumes estimated loan prepayment rates, reinvestment rates, and deposit decay rates similar to those utilized in formulating the preceding Interest Rate Sensitivity Analysis.

Based on the information and assumptions in effect at March 31, 2012, the following table reflects the estimated percentage change in our NPV, assuming the changes in interest rates noted:

| <b>Change in Interest Rates</b>        | <b>Estimated Percentage Change in</b> |
|--|---------------------------------------|
| <b>(in basis points)<sup>(1)</sup></b> | <b>Net Portfolio Value</b>            |
| +200                                   | (6.17)%                               |
| +100                                   | (1.97)                                |

(1) The impact of 100- and 200-basis point reductions in interest rates is not presented in view of the current level of the federal funds rate and other short-term interest rates.

The net changes in NPV presented in the preceding table are within the parameters approved by the Boards of Directors of the Company and the Banks.

As with the Interest Rate Sensitivity Analysis, certain shortcomings are inherent in the methodology used in the preceding interest rate risk measurements. Modeling changes in NPV requires that certain assumptions be made which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV Analysis presented above assumes that the composition of our interest rate-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, and also assumes that a particular change in interest rates is reflected uniformly across the yield curve, regardless of the duration to maturity or repricing of specific assets and liabilities. Furthermore, the model does not take into account the benefit of any strategic actions we may take to further reduce our exposure to interest rate risk. Accordingly, while the NPV Analysis provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net interest income, and may very well differ from actual results.

We also utilize an internal net interest income simulation to manage our sensitivity to interest rate risk. The simulation incorporates various market-based assumptions regarding the impact of changing interest rates on future levels of our financial assets and liabilities. The assumptions used in the net interest income simulation are inherently uncertain. Actual results may differ significantly from those presented in the following table, due to the frequency, timing, and magnitude of changes in interest rates; changes in spreads between maturity and repricing categories; and prepayments, among other factors, coupled with any actions taken to counter the effects of any such changes.

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Based on the information and assumptions in effect at March 31, 2012, the following table reflects the estimated percentage change in future net interest income for the next twelve months, assuming the changes in interest rates noted:

| <b>Change in Interest Rates</b>            | <b>Estimated Percentage Change in</b> |
|--|---------------------------------------|
| <b>(in basis points) <sup>(1)(2)</sup></b> | <b>Future Net Interest Income</b>     |
| +200 over one year                         | (0.24)%                               |
| +100 over one year                         | (0.25)                                |

- (1) In general, short- and long-term rates are assumed to increase in parallel fashion across all four quarters and then remain unchanged.  
 (2) The impact of 100- and 200-basis point reductions in interest rates is not presented in view of the current level of the federal funds rate and other short-term interest rates.

Future changes in our mix of assets and liabilities may result in greater changes to our gap, NPV, and/or net interest income simulation.

**Liquidity, Contractual Obligations and Off-Balance-Sheet Commitments, and Capital Position*****Liquidity***

We manage our liquidity to ensure that cash flows are sufficient to support our operations, and to compensate for any temporary mismatches between sources and uses of funds caused by variable loan and deposit demand.

We monitor our liquidity daily to ensure that sufficient funds are available to meet our financial obligations. Our most liquid assets are cash and cash equivalents, which totaled \$2.4 billion at March 31, 2012, as compared to \$2.0 billion at December 31, 2011. In the first three months of 2012, our loan and securities portfolios continued to be significant sources of liquidity, with proceeds from the repayment and sale of loans totaling \$4.2 billion, and the repayment and sale of securities generating cash flows of \$645.3 million.

Additional liquidity stems from the deposits we acquire or gather through our branches and from our use of wholesale funding sources, including brokered deposits and wholesale borrowings. We also have access to the Banks' approved lines of credit with various counterparties, including the FHLB-NY. The availability of these wholesale sources of funds is generally based on the amount of mortgage loan collateral available under a blanket lien we have pledged to the FHLB-NY and, to a lesser extent, the amount of available securities that may be pledged to collateralize our borrowings. As of March 31, 2012, our available borrowing capacity with the FHLB-NY was \$3.4 billion. In addition, the Community Bank and the Commercial Bank had \$569.0 million in available-for-sale securities, combined, at that date.

Our primary investing activity is loan production and, in the first three months of 2012, the volume of loans originated exceeded the volume of loan repayments received. During this time, the net cash used in investing activities totaled \$1.3 billion. Our financing activities provided net cash of \$870.0 million and our operating activities provided net cash of \$741.9 million.

CDs due to mature in one year or less from March 31, 2012 totaled \$5.8 billion, representing 76.9% of total CDs at that date. Our ability to retain these CDs and to attract new deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay on our deposits, the types of products we offer, and the attractiveness of their terms. However, there are times that we may choose not to compete for deposits, depending on the availability of lower-cost funding, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund loan demand.

On a stand-alone basis, the Parent Company is a separate legal entity from each of the Banks and must provide for its own liquidity. In addition to operating expenses and any share repurchases, the Company is responsible for paying any dividends declared to our shareholders. As a Delaware corporation, the Company is able to pay dividends either from surplus, or in case there is no surplus, from net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. In addition, the Company is not required to obtain prior Federal Reserve Bank approval to pay a dividend unless the declaration and payment of a dividend could raise supervisory concerns about the safe and sound operation of the Company and the Banks, where the dividend declared for a period is not supported by earnings for that period, or where the Company plans to declare a material increase in its dividend.



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The Company's ability to pay dividends may depend, in part, upon dividends it receives from the Banks. The ability of the Community Bank and the Commercial Bank to pay dividends and other capital distributions to the Parent Company is generally limited by New York State banking law and regulations, and by certain regulations of the FDIC. In addition, the Superintendent of the New York State Department of Financial Services (the Superintendent), the FDIC, and the Federal Reserve Bank, for reasons of safety and soundness, may prohibit the payment of dividends that are otherwise permissible by regulations.

Under New York State Banking Law, a New York State-chartered stock-form savings bank or commercial bank may declare and pay dividends out of its net profits, unless there is an impairment of capital. However, the approval of the Superintendent is required if the total of all dividends declared in a calendar year would exceed the total of a bank's net profits for that year, combined with its retained net profits for the preceding two years. In the first three months of 2012, the Banks paid dividends totaling \$110.0 million to the Parent Company, leaving \$275.6 million that they could dividend to the Parent Company without regulatory approval at March 31, 2012. In addition, sources of liquidity available to the Parent Company at that date included \$231.9 million in cash and cash equivalents, together with \$3.7 million of available-for-sale securities. If either of the Banks were to apply to the Superintendent for approval to make a dividend or capital distribution in excess of the dividend amounts permitted under the regulations, there can be no assurance that such application would be approved by the regulatory authorities.

***Contractual Obligations and Off-Balance-Sheet Commitments***

In the normal course of business, we enter into a variety of contractual obligations in order to manage our assets and liabilities, fund loan growth, operate our branch network, and address our capital needs.

At March 31, 2012, commitments to originate loans totaled \$2.6 billion, including \$1.2 billion of loans held for investment and \$1.4 billion of loans held for sale. We also had off-balance-sheet commitments to issue stand-by letters of credit of \$177.4 million, and contractual obligations to purchase \$282.0 million of GSE securities.

In addition, we continue to be obligated under numerous non-cancelable operating lease and license agreements. The amounts involved in our operating lease and license agreements at the close of the current first quarter were comparable to the amounts at the end of December, as discussed in our 2011 Annual Report on Form 10-K.

Based upon the current strength of our liquidity position, we expect that our funding will be sufficient to fulfill these obligations and commitments when they are due.

***Derivative Financial Instruments***

We use various financial instruments, including derivatives, in connection with our strategies to reduce market risk resulting from changes in interest rates. Our derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to mortgage banking operations, MSRs, and other risk management activities, and seek to mitigate or reduce our exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the types of assets held, and other changing market conditions. At March 31, 2012, we held derivative financial instruments with a notional value of \$6.3 billion. (Please see Note 11, Derivative Financial Instruments, for a further discussion of our use of such financial instruments.)

***Capital Position***

In the first three months of 2012, we maintained the strength of our capital position, as our levels of stockholders' equity and tangible stockholders' equity rose \$14.2 million and \$19.4 million, respectively, to \$5.6 billion and \$3.1 billion at March 31st. The three-month increases were tempered by the distribution of cash dividends totaling \$109.6 million in the form of a \$0.25 per share quarterly cash dividend. (Please see the discussion and reconciliations of stockholders' equity and tangible stockholders' equity, total assets and tangible assets, and the related measures that appear earlier in this report.)

At March 31, 2012 and December 31, 2011, stockholders' equity represented 12.97% and 13.24%, respectively, of total assets and respective book values per share of \$12.71 and \$12.73. Our calculations of book value per share were based on the number of shares outstanding at the end of March and December: 439,133,548 and 437,344,796 shares, respectively.

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We calculate tangible stockholders' equity by subtracting the amount of goodwill and CDI recorded at the end of a period from the amount of stockholders' equity recorded at the same date. At both March 31, 2012 and December 31, 2011, we recorded goodwill of \$2.4 billion; CDI equaled \$46.5 million and \$51.7 million, respectively, at the corresponding dates.

At March 31, 2012, tangible stockholders' equity represented 7.64% of tangible assets, as compared to 7.78% at December 31st. Excluding AOCL from the calculation, the ratio of adjusted tangible stockholders' equity to adjusted tangible assets was 7.79% at the end of the current first quarter, as compared to 7.95% at year-end 2011. AOCL totaled \$68.7 million at the end of the current first quarter, as compared to \$71.9 million at December 31st. The three-month reduction was the result of a \$1.6 million increase in the net unrealized gain on available-for-sale securities, net of tax; a \$1.5 million reduction in pension and post-retirement obligations, net of tax; and a modest reduction in the net unrealized loss on the non-credit portion of OTTI losses, net of tax.

Consistent with our focus on capital strength and preservation, the level of stockholders' equity at March 31, 2012, continued to exceed the minimum federal requirements for a bank holding company. The following regulatory capital analyses set forth the leverage, Tier 1 risk-based, and total risk-based capital levels at March 31, 2012 for the Company, the Community Bank, and the Commercial Bank, each in comparison with the minimum federal requirements:

**Regulatory Capital Analysis (the Company)**

| (dollars in thousands)         | <b>At March 31, 2012</b> |       |                    |        |                 |        |
|--------------------------------|--------------------------|-------|--------------------|--------|-----------------|--------|
|                                | Leverage Capital         |       | Risk-Based Capital |        |                 |        |
|                                | Amount                   | Ratio | Tier 1<br>Amount   | Ratio  | Total<br>Amount | Ratio  |
| Total capital                  | \$3,593,777              | 9.11% | \$3,593,777        | 13.42% | \$3,763,866     | 14.06% |
| Regulatory capital requirement | 1,578,309                | 4.00  | 1,070,995          | 4.00   | 2,141,989       | 8.00   |
| Excess                         | \$2,015,468              | 5.11% | \$2,522,782        | 9.42%  | \$1,621,877     | 6.06%  |

**Regulatory Capital Analysis (New York Community Bank)**

| (dollars in thousands)         | <b>At March 31, 2012</b> |       |                    |        |                 |        |
|--------------------------------|--------------------------|-------|--------------------|--------|-----------------|--------|
|                                | Leverage Capital         |       | Risk-Based Capital |        |                 |        |
|                                | Amount                   | Ratio | Tier 1<br>Amount   | Ratio  | Total<br>Amount | Ratio  |
| Total capital                  | \$3,136,228              | 8.47% | \$3,136,228        | 12.63% | \$3,293,440     | 13.27% |
| Regulatory capital requirement | 1,480,983                | 4.00  | 993,119            | 4.00   | 1,986,238       | 8.00   |
| Excess                         | \$1,655,245              | 4.47% | \$2,143,109        | 8.63%  | \$1,307,202     | 5.27%  |

**Regulatory Capital Analysis (New York Commercial Bank)**

| (dollars in thousands)         | <b>At March 31, 2012</b> |        |                    |        |                 |        |
|--------------------------------|--------------------------|--------|--------------------|--------|-----------------|--------|
|                                | Leverage Capital         |        | Risk-Based Capital |        |                 |        |
|                                | Amount                   | Ratio  | Tier 1<br>Amount   | Ratio  | Total<br>Amount | Ratio  |
| Total capital                  | \$329,116                | 13.35% | \$329,116          | 16.89% | \$342,068       | 17.55% |
| Regulatory capital requirement | 98,586                   | 4.00   | 77,946             | 4.00   | 155,891         | 8.00   |

|        |           |       |           |        |           |       |
|--------|-----------|-------|-----------|--------|-----------|-------|
| Excess | \$230,530 | 9.35% | \$251,170 | 12.89% | \$186,177 | 9.55% |
|--------|-----------|-------|-----------|--------|-----------|-------|

**Earnings Summary for the Three Months Ended March 31, 2012**

In the first quarter of 2012, we generated earnings of \$118.3 million, up from \$117.7 million in the trailing quarter and down from \$123.2 million in the year-earlier three months. On a diluted per-share basis, we generated earnings of \$0.27 in the three months ended March 31, 2012 and December 31, 2011; in the first quarter of 2011, we generated diluted earnings per share of \$0.28.

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### ***Linked-Quarter Comparison***

The modest increase in earnings in the current first quarter was primarily due to an increase in mortgage banking income. Reflecting the volume of residential mortgage loans produced by our mortgage banking operation, mortgage banking income totaled \$35.2 million in the current first quarter, up \$10.5 million from the trailing-quarter amount. Reflecting this increase, non-interest income rose \$2.2 million linked-quarter, to \$62.0 million, in the three months ended March 31, 2012.

In the fourth quarter of 2011, non-interest income included FDIC indemnification income of \$10.0 million; no comparable income was recorded in the first quarter of this year. In addition, net securities gains added \$718,000 to non-interest income in the current first quarter, down from \$1.1 million in the trailing three-month period. On an after-tax basis, the net securities gains were equivalent to \$443,000 and \$678,000, respectively.

Another factor contributing to the modest linked-quarter increase in earnings was a \$5.0 million reduction in the provision for losses on non-covered loans. Reflecting our assessment of the non-covered loan loss allowance, we recorded a \$15.0 million provision for losses on non-covered loans in the first quarter of 2012.

The increase in earnings was tempered by an \$11.8 million decrease in net interest income to \$288.4 million in the first three months of 2012. Among the factors contributing to the decline in net interest income were (1) the replenishment of our loan portfolio at lower yields, as intermediate-term interest rates continued to decrease; (2) a far more limited degree of downward repricing on our interest-bearing liabilities; (3) a decline in refinancing activity in our multi-family lending niche; (4) a subsequent reduction in prepayment penalty income; and (5) an increase in the average balance of certain interest-bearing liabilities.

Earnings growth was also tempered on a linked-quarter basis by a \$3.8 million increase in non-interest expense to \$150.2 million, as operating expenses rose \$4.1 million to \$145.0 million. The latter increase was primarily due to a rise in compensation and benefits expense and, to a lesser extent, G&A expense.

Primarily reflecting a \$4.3 million increase in pre-tax income to \$185.2 million, income tax expense rose \$3.7 million on a linked-quarter basis to \$67.0 million in the first three months of 2012.

### ***Year-Over-Year Comparison***

Reflecting the same factors that contributed to the linked-quarter reduction, net interest income fell \$14.8 million year-over-year. The impact of the decline in net interest income was largely offset by a \$3.4 million increase in non-interest income and an \$11.0 million reduction in the provision for losses on non-covered loans. While mortgage banking income rose \$15.2 million year-over-year, the benefit was largely tempered by a \$9.3 million reduction in net securities gains. Net securities gains totaled \$10.0 million in the first quarter of 2011, and were equivalent to \$6.0 million, or \$0.01 per diluted share, after-tax.

In addition, non-interest expense rose \$3.5 million year-over-year in the current first quarter, primarily reflecting a \$4.2 million increase in G&A expense. Although the year-over-year increase was partly due to costs incurred in the acquisition and management of OREO in the current first quarter, it also was due to a change in the calculation of FDIC deposit insurance premiums that took effect on April 1, 2011.

Reflecting the \$3.9 million decrease in pre-tax income and a 128-basis point increase in the effective tax rate, income tax expense rose \$1.0 million year-over-year.

### **Net Interest Income**

Net interest income is our primary source of income. Its level is largely a function of the average balance of our interest-earning assets, the average balance of our interest-bearing liabilities, and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by the pricing and mix of our interest-earning assets and interest-bearing liabilities which, in turn, may be impacted by such external factors as economic conditions, competition for loans and deposits, market interest rates, and the monetary policy of the Federal Open Market Committee (the FOMC) of the Federal Reserve Board of Governors.

The cost of our deposits and borrowed funds is largely based on short-term rates of interest, the level of which is partially impacted by the actions of the FOMC. The FOMC reduces, maintains, or increases the target federal funds rate the rate at which banks borrow funds overnight from one another as it deems necessary. The target federal funds rate has been maintained at a range of zero to 0.25% since the fourth quarter of 2008.





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While the federal funds rate generally impacts the cost of our short-term borrowings and deposits, the yields on our held-for-investment loans and other interest-earning assets are typically impacted by intermediate-term market interest rates. The five- and ten-year CMTs averaged 0.90% and 2.04%, respectively, in the first three months of 2012, as compared to 0.95% and 2.05%, respectively, in the trailing quarter and to 2.12% and 3.46%, respectively, in the year-earlier three months.

Net interest income is also influenced by the level of prepayment penalty income recorded, primarily in connection with the prepayment of multi-family and CRE loans. Since prepayment penalty income is recorded as interest income, an increase or decrease in its level will also be reflected in the average yields on our loans and interest-earning assets, and therefore, in our interest rate spread and net interest margin.

In the three months ended March 31, 2012, we generated net interest income of \$288.4 million, reflecting a linked-quarter decrease of \$11.8 million and a year-over-year decrease of \$14.8 million. The declines were primarily due to the downward repricing of our interest-earning assets, which outpaced the downward repricing of our deposits and borrowed funds. In addition, prepayment penalty income decreased both year-over-year and linked-quarter, as refinancing activity in the multi-family market declined.

***Linked-Quarter Comparison***

The linked-quarter decline in net interest income was the net effect of an \$18.2 million decrease in interest income to \$446.6 million and a \$6.4 million decrease in interest expense to \$158.2 million.

Although the decline in interest income was tempered by a \$552.0 million rise in the average balance of interest-earning assets to \$35.5 billion, the benefit of this increase was exceeded by the impact of a 28-basis point decline in the average yield to 5.03%.

In the first quarter of 2012, the interest income produced by loans fell \$16.1 million to \$398.2 million, as the benefit of a \$737.1 million increase in the average balance to \$30.6 billion was exceeded by the impact of a 34-basis point decline in the average yield to 5.21%. Prepayment penalty income contributed \$17.5 million to the interest income generated by loans in the current first quarter, reflecting an \$11.4 million reduction from the trailing-quarter amount.

During this time, the interest income produced by securities and money market investments fell \$2.1 million to \$48.5 million, as a \$185.2 million reduction in the average balance to \$4.9 billion combined with a two-basis point decline in the average yield to 3.93%.

The linked-quarter reduction in interest expense was the net effect of a \$336.6 million rise in the average balance of interest-bearing liabilities to \$33.6 billion and a seven-basis point decline in the average cost of funds to 1.89%. During the quarter, the interest expense produced by borrowed funds fell \$4.9 million to \$122.3 million, while the interest expense produced by interest-bearing deposits fell \$1.4 million to \$35.9 million. Although the average cost of such funds declined 19 basis points and two basis points, respectively, over the course of the quarter, the average balances of borrowed funds and interest-bearing deposits rose \$295.2 million and \$41.4 million, respectively, to \$13.4 billion and \$20.2 billion during this time.

While the average cost of NOW and money market accounts rose one basis point, to 0.40%, on a linked-quarter basis, the average cost of savings accounts held steady at 0.35%, and the average cost of CDs fell five basis points, to 1.29%. During this time, the average balance of NOW and money market accounts rose \$32.9 million to \$8.8 billion and the average balance of savings accounts rose \$52.2 million to \$4.0 billion, while the average balance of CDs fell \$43.8 million to \$7.4 billion. In addition, the average balance of non-interest-bearing deposits fell \$41.4 million in the first quarter of 2012.

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**Table of Contents*****Year-Over-Year Comparison***

The year-over-year decline in net interest income was the net effect of a \$24.3 million decrease in interest income and a \$9.4 million decrease in interest expense.

While the decline in interest income was tempered by a \$1.9 billion increase in the average balance of interest-earning assets, the benefit was exceeded by the impact of a 57-basis point reduction in the average yield. The interest income produced by loans fell \$17.8 million year-over-year, as the impact of a 63-basis point decline in the average yield on such assets exceeded the benefit of a \$2.1 billion increase in the average balance. Prepayment penalty income added \$19.6 million to the interest income on loans in the first quarter of 2011, \$2.1 million more than the amount that was added in the first quarter of 2012. In addition, the interest income produced by securities and money market investments fell \$6.5 million from the year-earlier level, as the average balance of such assets declined \$242.0 million and the average yield declined 32 basis points.

The year-over-year reduction in interest expense was the net effect of a \$593.2 million increase in the average balance of interest-bearing liabilities and a 17-basis point decline in the average cost of funds. The interest expense generated by borrowed funds fell \$3.1 million as the average balance of such funds rose \$371.6 million and the average cost fell 23 basis points. Similarly, the interest expense produced by interest-bearing deposits fell \$6.3 million as a \$221.6 million increase in the average balance combined with a 14-basis point decline in the average cost.

Although the average balance of CDs declined \$221.4 million year-over-year, this decline was exceeded by a \$370.4 million increase in average NOW and money market accounts and a \$72.6 million increase in average savings accounts. In the first quarter of 2012, the average cost of CDs was 14 basis points lower than the cost recorded in the year-earlier quarter, while the average costs of NOW and money market accounts and savings accounts declined 14 basis points and eight points, respectively. In addition, the average balance of non-interest-bearing accounts rose \$513.6 million year-over-year, primarily reflecting an increase in brokered accounts.

***Net Interest Margin***

Reflecting the same factors that contributed to the linked-quarter and year-over-year declines in net interest income, our net interest margin declined to 3.24% in the current first quarter from 3.45% and 3.58%, respectively, in the trailing and year-earlier three months. The linked-quarter and year-over-year declines were primarily due to the decrease in prepayment penalty income, which contributed 20 basis points to the current first quarter margin, as compared to 33 and 23 basis points, respectively, in the earlier periods.

The amount of prepayment penalty income recorded in any given quarter is not only a function of repayment and refinancing levels but also the number of years remaining on each loan that repays or refinances during that time. The number of years dictates the number of prepayment penalty points that are charged on the remaining principal balance, based on a sliding scale of five points to one, as discussed under *Multi-Family Loans* and *Commercial Real Estate Loans* earlier in this report.

In addition, while prepayment penalty income may rise during periods of declining market interest rates, it should be noted that such income may also rise during periods when market interest rates rise or are expected to go up. Borrowers may opt to lock in a lower interest rate at times when rates are rising or are expected to do so, in order to avoid the risk of refinancing in the future when interest rates could be higher than they already are.

The following tables set forth certain information regarding our average balance sheets for the periods indicated, including the average yields on our interest-earning assets and the average costs of our interest-bearing liabilities. Average yields are calculated by dividing the interest income produced by the average balance of interest-earning assets. Average costs are calculated by dividing the interest expense produced by the average balance of interest-bearing liabilities. The average balances for the period are derived from average balances that are calculated daily. The average yields and costs include fees that are considered adjustments to such average yields and costs.

**Table of Contents****Net Interest Income Analysis (Linked-Quarter Comparison)**

| (dollars in thousands)   | For the Three Months Ended |           |                           |                    |           |                           |
|--|----------------------------|-----------|---------------------------|--------------------|-----------|---------------------------|
|  | March 31, 2012             |           |                           | December 31, 2011  |           |                           |
|  | Average<br>Balance         | Interest  | Average<br>Yield/<br>Cost | Average<br>Balance | Interest  | Average<br>Yield/<br>Cost |
| <b>Assets:</b>   |                            |           |                           |                    |           |                           |
| Interest-earning assets:   |                            |           |                           |                    |           |                           |
| Mortgage and other loans, net <sup>(1)</sup>                     | \$30,595,529               | \$398,184 | 5.21%                     | \$29,858,411       | \$414,303 | 5.55%                     |
| Securities and money market investments <sup>(2)(3)</sup>        | 4,934,593                  | 48,454    | 3.93                      | 5,119,747          | 50,539    | 3.95                      |
| Total interest-earning assets                                    | 35,530,122                 | 446,638   | 5.03                      | 34,978,158         | 464,842   | 5.31                      |
| Non-interest-earning assets                                      | 6,244,891                  |           |                           | 6,704,971          |           |                           |
| Total assets   | \$41,775,013               |           |                           | \$41,683,129       |           |                           |
| <b>Liabilities and Stockholders Equity:</b>                      |                            |           |                           |                    |           |                           |
| Interest-bearing deposits:                                       |                            |           |                           |                    |           |                           |
| NOW and money market accounts                                    | \$ 8,800,787               | \$ 8,733  | 0.40%                     | \$ 8,767,862       | \$ 8,638  | 0.39%                     |
| Savings accounts   | 3,983,234                  | 3,496     | 0.35                      | 3,931,038          | 3,459     | 0.35                      |
| Certificates of deposit  | 7,420,769                  | 23,720    | 1.29                      | 7,464,519          | 25,301    | 1.34                      |
| Total interest-bearing deposits                                  | 20,204,790                 | 35,949    | 0.72                      | 20,163,419         | 37,398    | 0.74                      |
| Borrowed funds   | 13,419,550                 | 122,275   | 3.66                      | 13,124,314         | 127,186   | 3.85                      |
| Total interest-bearing liabilities                               | 33,624,340                 | 158,224   | 1.89                      | 33,287,733         | 164,584   | 1.96                      |
| Non-interest-bearing deposits                                    | 2,324,849                  |           |                           | 2,567,934          |           |                           |
| Other liabilities  | 297,528                    |           |                           | 292,348            |           |                           |
| Total liabilities  | 36,246,717                 |           |                           | 36,148,015         |           |                           |
| Stockholders equity  | 5,528,296                  |           |                           | 5,535,114          |           |                           |
| Total liabilities and stockholders equity                        | \$41,775,013               |           |                           | \$41,683,129       |           |                           |
| Net interest income/interest rate spread                         |                            | \$288,414 | 3.14%                     |                    | \$300,258 | 3.35%                     |
| Net interest margin  |                            |           | 3.24%                     |                    |           | 3.45%                     |
| Ratio of interest-earning assets to interest-bearing liabilities |                            |           | 1.06x                     |                    |           | 1.05x                     |

(1) Amounts are net of net deferred loan origination costs/(fees) and the allowance for loan losses, and include loans held for sale and non-performing loans.

(2) Amounts are at amortized cost.

(3) Includes FHLB stock.

**Table of Contents****Net Interest Income Analysis (Year-Over-Year Comparison)**

| (dollars in thousands)   | For the Three Months Ended March 31, |           |                           |                    |           |                           |
|--|--------------------------------------|-----------|---------------------------|--------------------|-----------|---------------------------|
|  | 2012                                 |           |                           | 2011               |           |                           |
|  | Average<br>Balance                   | Interest  | Average<br>Yield/<br>Cost | Average<br>Balance | Interest  | Average<br>Yield/<br>Cost |
| <b>Assets:</b>   |                                      |           |                           |                    |           |                           |
| Interest-earning assets:   |                                      |           |                           |                    |           |                           |
| Mortgage and other loans, net <sup>(1)</sup>                     | \$30,595,529                         | \$398,184 | 5.21%                     | \$28,491,025       | \$415,942 | 5.84%                     |
| Securities and money market investments <sup>(2)(3)</sup>        | 4,934,593                            | 48,454    | 3.93                      | 5,176,631          | 54,981    | 4.25                      |
| Total interest-earning assets                                    | 35,530,122                           | 446,638   | 5.03                      | 33,667,656         | 470,923   | 5.60                      |
| Non-interest-earning assets                                      | 6,244,891                            |           |                           | 7,045,388          |           |                           |
| Total assets   | \$41,775,013                         |           |                           | \$40,713,044       |           |                           |
| <b>Liabilities and Stockholders Equity:</b>                      |                                      |           |                           |                    |           |                           |
| Interest-bearing deposits:                                       |                                      |           |                           |                    |           |                           |
| NOW and money market accounts                                    | \$ 8,800,787                         | \$ 8,733  | 0.40%                     | \$ 8,430,376       | \$ 11,154 | 0.54%                     |
| Savings accounts   | 3,983,234                            | 3,496     | 0.35                      | 3,910,617          | 4,127     | 0.43                      |
| Certificates of deposit  | 7,420,769                            | 23,720    | 1.29                      | 7,642,160          | 26,974    | 1.43                      |
| Total interest-bearing deposits                                  | 20,204,790                           | 35,949    | 0.72                      | 19,983,153         | 42,255    | 0.86                      |
| Borrowed funds   | 13,419,550                           | 122,275   | 3.66                      | 13,047,968         | 125,416   | 3.89                      |
| Total interest-bearing liabilities                               | 33,624,340                           | 158,224   | 1.89                      | 33,031,121         | 167,671   | 2.06                      |
| Non-interest-bearing deposits                                    | 2,324,849                            |           |                           | 1,811,249          |           |                           |
| Other liabilities  | 297,528                              |           |                           | 358,704            |           |                           |
| Total liabilities  | 36,246,717                           |           |                           | 35,201,074         |           |                           |
| Stockholders equity  | 5,528,296                            |           |                           | 5,511,970          |           |                           |
| Total liabilities and stockholders equity                        | \$41,775,013                         |           |                           | \$40,713,044       |           |                           |
| Net interest income/interest rate spread                         |                                      | \$288,414 | 3.14%                     |                    | \$303,252 | 3.54%                     |
| Net interest margin  |                                      |           | 3.24%                     |                    |           | 3.58%                     |
| Ratio of interest-earning assets to interest-bearing liabilities |                                      |           | 1.06x                     |                    |           | 1.02x                     |

(1) Amounts are net of net deferred loan origination costs/(fees) and the allowance for loan losses, and include loans held for sale and non-performing loans.

(2) Amounts are at amortized cost.

(3) Includes FHLB stock.

**Provision for Losses on Non-Covered Loans**

The provision for losses on non-covered loans is based on management's assessment of the adequacy of the allowance for losses on non-covered loans which, in turn, is based on its evaluation of inherent losses in the non-covered loan portfolio in accordance with GAAP. This evaluation considers several factors, including the current and historical performance of the non-covered loan portfolio; its inherent risk characteristics; the

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level of non-performing non-covered loans and charge-offs; delinquency levels and trends; local economic and market conditions; declines in real estate values; and the levels of unemployment and vacancy rates.

In the three months ended March 31, 2012, we recorded a \$15.0 million provision for losses on non-covered loans, down \$5.0 million and \$11.0 million, respectively, from the provisions recorded in the trailing and year-earlier three months. Reflecting the current first quarter provision and net charge-offs of \$15.5 million, the allowance for losses on non-covered loans totaled \$136.8 million at the end of the quarter, representing 44.68% of non-performing non-covered loans and 0.51% of total non-covered loans. At December 31, and March 31, 2011, the allowance for losses on non-covered loans totaled \$137.3 million and \$146.3 million, representing 42.14% and 23.72%, respectively, of non-performing non-covered loans and 0.54% and 0.61%, respectively, of total non-covered loans.

Please see Critical Accounting Policies earlier in this report for a detailed discussion of the factors considered by management in determining the allowance for losses on non-covered loans, together with the discussion of asset quality that appears earlier in this report.

**Table of Contents****Non-Interest Income**

We currently have four ongoing sources of non-interest income: mortgage banking income, fee income, income from bank-owned life insurance ( BOLI ), and other income, the latter consisting primarily of revenues from the sale of third-party investment products and revenues generated by a Community Bank subsidiary, Peter B. Cannell & Co., Inc. ( PBC ). Revenues from these ongoing sources totaled \$61.3 million in the current first quarter and were up \$12.7 million from both the trailing-quarter and year-earlier amounts.

Mortgage banking income accounted for the bulk of these increases and totaled \$35.2 million in the first three months of this year. This amount was \$10.5 million, or 42.4%, higher than the trailing-quarter level and \$15.2 million, or 76.4%, higher than the year-earlier amount. Although servicing income declined \$5.4 million linked-quarter and \$9.0 million year-over-year, to a loss of \$4.8 million, the impact on mortgage banking income was more than offset by an increase in income from originations. Largely reflecting the volume of one-to-four family loans produced for sale by our mortgage banking operation, income from originations totaled \$40.0 million in the current first quarter, up \$15.8 million, or 65.5%, from the trailing-quarter level and \$24.3 million, or 154.0%, from the year-earlier amount.

Fee income, BOLI income, and other income together accounted for \$26.1 million of non-interest income in the current first quarter, as compared to \$23.9 million and \$28.7 million, respectively, in the prior periods. Although revenues from PBC and the sale of third-party investment products rose on a linked-quarter basis and year-over-year in the current first quarter, the benefit was offset by a net loss on the sale of OREO. In addition, the Company recorded net securities gains of \$718,000 in the current first quarter, in contrast to \$1.1 million and \$10.0 million, respectively, in the trailing and year-earlier three months.

While no comparable income was recorded in the current or year-earlier first quarters, we recorded indemnification income of \$10.0 million in the three months ended December 31, 2011 to reflect an increase in expected reimbursements from the FDIC under our loss sharing agreements. The indemnification income we recorded partially offset a \$12.7 million provision for losses on covered loans that was recorded in the same three-month period.

The following table summarizes the components of non-interest income for the three months ended March 31, 2012, December 31, 2011, and March 31, 2011:

| (in thousands)                       | For the Three Months Ended |                      |                   |
|--------------------------------------|----------------------------|----------------------|-------------------|
|                                      | March 31,<br>2012          | December 31,<br>2011 | March 31,<br>2011 |
| Fee income                           | \$ 9,758                   | \$ 9,288             | \$ 11,899         |
| BOLI income                          | 9,585                      | 7,041                | 6,889             |
| Net gain on sale of securities       | 718                        | 1,139                | 9,992             |
| FDIC indemnification income          | --                         | 10,009               | --                |
| Mortgage banking income              | 35,165                     | 24,688               | 19,938            |
| Other income:                        |                            |                      |                   |
| Peter B. Cannell & Co., Inc.         | 3,759                      | 3,432                | 3,630             |
| Third-party investment product sales | 3,871                      | 3,763                | 3,171             |
| Other                                | (860)                      | 398                  | 3,091             |
| Total other income                   | 6,770                      | 7,593                | 9,892             |
| Total non-interest income            | \$61,996                   | \$59,758             | \$ 58,610         |

**Non-Interest Expense**

Non-interest expense consists of operating expenses (comprised of compensation and benefits, occupancy and equipment, and G&A expenses) and the amortization of CDI. In the three months ended March 31, 2012, non-interest expense totaled \$150.2 million, up \$3.8 million from the trailing-quarter level and \$3.5 million from the year-earlier amount.

Operating expenses accounted for \$145.0 million of non-interest expense in the current first quarter, reflecting a linked-quarter increase of \$4.1 million and a year-over-year increase of \$5.7 million. Included in the current first quarter amount were compensation and benefits expense of \$73.6 million; occupancy and equipment expense of



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\$21.9 million; and G&A expense of \$49.5 million. Although first quarter 2012 occupancy and equipment expense was comparable to the levels recorded in the trailing and year-earlier quarters, compensation and benefits expense and G&A expense rose \$2.5 million and \$1.2 million, respectively, on a linked-quarter basis and \$1.5 million and \$4.2 million, respectively, year-over-year.

The linked-quarter and year-over-year increases in compensation and benefits expense were attributable to normal salary increases, certain pension-related expenses, and the distribution of certain stock award grants. While the linked-quarter and year-over-year increases in G&A expense were both attributable to expenses incurred in the acquisition and management of OREO, the year-over-year increase also was due to the impact of a change in the calculation of FDIC deposit insurance premiums that took effect on April 1, 2011.

**Income Tax Expense**

Income tax expense consists of federal, state, and local taxes and totaled \$67.0 million in the current first quarter, reflecting a linked-quarter increase of \$3.7 million and a year-over-year increase of \$996,000. While pre-tax income rose \$4.3 million to \$185.2 million linked-quarter, the year-over-year comparison reflects a \$3.9 million decline. In addition, the effective tax rate was 36.2% in the current first quarter, as compared to 35.0% and 34.9%, respectively, in the trailing and year-earlier three months. The increase in the effective tax rate is primarily attributable to a reduction in available business tax credits.

For additional information about our income tax expense, please see the discussion entitled *Income Taxes* under *Critical Accounting Policies* earlier in this report.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Quantitative and qualitative disclosures about the Company's market risk were presented on pages 87-91 of our 2011 Annual Report on Form 10-K, filed with the U.S. Securities and Exchange Commission (the SEC) on February 29, 2012. Subsequent changes in the Company's market risk profile and interest rate sensitivity are detailed in the discussion entitled *Asset and Liability Management and the Management of Interest Rate Risk* earlier in this quarterly report.

**ITEM 4. CONTROLS AND PROCEDURES**

***(a) Disclosure Controls and Procedures***

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rule 13a-15(b), as adopted by the SEC under the Securities Exchange Act of 1934 (the Exchange Act). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report in ensuring that information required to be disclosed by the Company in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms.

***(b) Internal Control over Financial Reporting***

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



**Table of Contents****NEW YORK COMMUNITY BANCORP, INC.****PART II OTHER INFORMATION****Item 1. Legal Proceedings**

Not applicable.

**Item 1A. Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item IA. Risk Factors, in the Company's Annual Report on Form 10-K for the year ended December 31, 2011, as such factors could materially affect the Company's business, financial condition, or future results. There have been no material changes to the risk factors disclosed in the Company's 2011 Annual Report on Form 10-K. The risks described in the 2011 Annual Report on Form 10-K are not the only risks that the Company faces. Additional risks and uncertainties not currently known to the Company, or that the Company currently deems to be immaterial, also may have a material adverse impact on the Company's business, financial condition, or results of operations.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds*****Share Repurchase Program***

During the three months ended March 31, 2012, the Company allocated \$2.4 million toward the repurchase of shares of its common stock, as outlined in the following table:

| Period                   | (a)   | (b)  | (c)   | (d)  |
|--------------------------|---|--|---|--|
|                          | Total Number of<br>Shares (or<br>Units)<br>Purchased <sup>(1)</sup> | Average Price<br>Paid per Share<br>(or Unit) | Total Number of<br>Shares (or Units)<br>Purchased as Part of<br>Publicly Announced<br>Plans or Programs | Maximum Number (or<br>Approximate Dollar Value)<br>of Shares (or Units) that May<br>Yet Be Purchased Under the<br>Plans or Programs <sup>(2)</sup> |
| Month #1:                |   |  |   |  |
| January 1, 2012 through  |   |  |   |  |
| January 31, 2012         | 183,392   | \$12.93                                      | 183,392   | 574,501  |
| Month #2:                |   |  |   |  |
| February 1, 2012 through |   |  |   |  |
| February 29, 2012        | 3,814   | 12.82  | 3,814   | 570,687  |
| Month #3:                |   |  |   |  |
| March 1, 2012 through    |   |  |   |  |
| March 31, 2012           | 403   | 13.56  | 403   | 570,284  |
| Total                    | 187,609   | \$12.93                                      | 187,609   |  |

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- (1) All shares were purchased in privately negotiated transactions.
- (2) On April 20, 2004, the Board authorized the repurchase of up to an additional five million shares. Of this amount, 570,284 shares were still available for repurchase at March 31, 2012. Under said authorization, shares may be repurchased on the open market or in privately negotiated transactions.

### **Item 3. Defaults Upon Senior Securities**

Not applicable.

### **Item 4. Mine Safety Disclosures**

Not applicable.

### **Item 5. Other Information**

Not applicable.

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**Item 6. Exhibits**

|               |   |
|---------------|---|
| Exhibit 3.1:  | Amended and Restated Certificate of Incorporation <sup>(1)</sup>  |
| Exhibit 3.2:  | Certificates of Amendment of Amended and Restated Certificate of Incorporation <sup>(2)</sup>   |
| Exhibit 3.3:  | Bylaws, as amended and restated <sup>(3)</sup>  |
| Exhibit 4.1:  | Specimen Stock Certificate <sup>(4)</sup>   |
| Exhibit 4.2:  | Registrant will furnish, upon request, copies of all instruments defining the rights of holders of long-term debt instruments of the registrant and its consolidated subsidiaries.  |
| Exhibit 31.1: | Certification pursuant to Rule 13a-14(a)/15d-14(a)  |
| Exhibit 31.2: | Certification pursuant to Rule 13a-14(a)/15d-14(a)  |
| Exhibit 32:   | Certifications pursuant to 18 U.S.C. 1350   |
| Exhibit 101:  | The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Condition, (ii) the Consolidated Statements of Income and Comprehensive Income, (iii) the Consolidated Statement of Changes in Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to the Consolidated Financial Statements. |

- (1) Incorporated by reference to Exhibits filed with the Company's Form 10-Q filed with the Securities and Exchange Commission on May 11, 2001 (File No. 000-22278).
- (2) Incorporated by reference to Exhibits filed with the Company's Form 10-K for the year ended December 31, 2003 (File No. 001-31565).
- (3) Incorporated by reference to Exhibits filed with the Company's Form 8-K filed with the Securities and Exchange Commission on June 20, 2007 (File No. 001-31565).
- (4) Incorporated by reference to Exhibits filed with the Company's Registration Statement on Form S-1 (Registration No. 333-66852).

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**NEW YORK COMMUNITY BANCORP, INC.**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

New York Community Bancorp, Inc.  
(Registrant)

DATE: May 10, 2012

BY: /s/ Joseph R. Ficalora  
Joseph R. Ficalora

President, Chief Executive Officer,  
and Director

DATE: May 10, 2012

BY: /s/ Thomas R. Cangemi  
Thomas R. Cangemi

Senior Executive Vice President  
and Chief Financial Officer