

KINGSTONE COMPANIES, INC.

Form 10-K

March 31, 2011

United States Securities and Exchange Commission

Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2010

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD

FROM

TO

Commission File  
Number 0-1665

KINGSTONE COMPANIES, INC.

(Exact name of registrant as specified in its charter)

Delaware 36-2476480  
(State or other jurisdiction (I.R.S. Employer  
of incorporation or Identification No.)  
organization)

1154 Broadway, Hewlett, New York 11557  
(Address of principal executive offices) (Zip Code)

(516) 374-7600  
(Registrant's  
telephone  
number, including  
area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock	NASDAQ

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of June 30, 2010, the aggregate market value of the registrant's common stock held by non-affiliates of the registrant was \$5,991,672 based on the closing sale price as reported on the NASDAQ Capital Market. As of March 30, 2011, there were 3,838,386 shares of common stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

None

## INDEX

	Page No.
Forward-Looking Statements	1
PART I	
Item 1. Business.	2
Item 1A. Risk Factors.	16
Item 1B. Unresolved Staff Comments.	16
Item 2. Properties.	16
Item 3. Legal Proceedings.	16
Item 4. Reserved.	16
PART II	
Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.	17
Item 6. Selected Financial Data.	18
Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations.	18
Item 7A. Quantitative and Qualitative Disclosures About Market Risk.	42
Item 8. Financial Statements and Supplementary Data.	42
Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.	42
Item 9A. Controls and Procedures.	42
Item 9B. Other Information.	44
PART III	
Item 10. Directors, Executive Officers and Corporate Governance.	45
Item 11. Executive Compensation.	49
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.	52
Item 13. Certain Relationships and Related Transactions, and Director Independence.	54
Item 14. Principal Accountant Fees and Services.	58
PART IV	
Item 15. Exhibits and Financial Statement Schedules.	60
Signatures	

PART I

Forward-Looking Statements

This Annual Report contains forward-looking statements as that term is defined in the federal securities laws. The events described in forward-looking statements contained in this Annual Report may not occur. Generally these statements relate to business plans or strategies, projected or anticipated benefits or other consequences of our plans or strategies, projected or anticipated benefits from acquisitions to be made by us, or projections involving anticipated revenues, earnings or other aspects of our operating results. The words “may,” “will,” “expect,” “believe,” “anticipate,” “project,” “plan,” “intend,” “estimate,” and “continue,” and their opposites and similar expressions are intended to identify forward-looking statements. We caution you that these statements are not guarantees of future performance or events and are subject to a number of uncertainties, risks and other influences, many of which are beyond our control, that may influence the accuracy of the statements and the projections upon which the statements are based. Factors which may affect our results include, but are not limited to, the risks and uncertainties discussed in Item 7 of this Annual Report under “Factors That May Affect Future Results and Financial Condition”.

Any one or more of these uncertainties, risks and other influences could materially affect our results of operations and whether forward-looking statements made by us ultimately prove to be accurate. Our actual results, performance and achievements could differ materially from those expressed or implied in these forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether from new information, future events or otherwise.

ITEM 1. BUSINESS.

(a) Business Development

General

As used in this Annual Report on Form 10-K (the “Annual Report”), references to the “Company”, “we”, “us”, or “our” refer to Kingstone Companies, Inc. (“Kingstone”) and its subsidiaries.

On July 1, 2009, we completed the acquisition of 100% of the issued and outstanding common stock of Kingstone Insurance Company (“KICO”) (formerly known as Commercial Mutual Insurance Company (“CMIC”)) pursuant to the conversion of CMIC from an advance premium cooperative to a stock property and casualty insurance company. Pursuant to the plan of conversion, we acquired a 100% equity interest in KICO in consideration for the exchange of \$3,750,000 principal amount of surplus notes of CMIC. In addition, we forgave all accrued and unpaid interest of approximately \$2,246,000 on the surplus notes as of the date of conversion.

Effective July 1, 2009, we commenced offering property and casualty insurance products to small businesses and individuals in New York State through our subsidiary, KICO. The effect of the KICO acquisition is only included in our results of operations and cash flows for the period from July 1, 2009 (the KICO acquisition date) through December 31, 2010. Accordingly, discussions for the year ended December 31, 2010 will pertain for the entire period. For the year ended December 31, 2009, discussions pertaining to KICO will only include the six months ended December 31, 2009.

Until December 2008, our continuing operations primarily consisted of the ownership and operation of 19 insurance brokerage and agency storefronts, including 12 Barry Scott locations in New York State, three Atlantic Insurance locations in Pennsylvania, and four Accurate Agency locations in New York State. In December 2008, due to declining revenues and profits, we made a decision to restructure our network of retail offices (the “Retail Business”). The plan of restructuring called for the closing of seven of our least profitable locations during December 2008 and the sale of the remaining 19 Retail Business locations. On April 17, 2009, we sold substantially all of the assets, including the book of business, of the 16 remaining Retail Business locations that we owned in New York State (the “New York Sale”). Effective June 30, 2009, we sold all of the outstanding stock of the subsidiary that operated our three remaining Retail Business locations in Pennsylvania (the “Pennsylvania Sale”). As a result of the restructuring in December 2008, the New York Sale on April 17, 2009 and the Pennsylvania Sale effective June 30, 2009, our Retail Business has been presented as discontinued operations and prior periods have been restated. See “Recent Developments – Developments During 2009 – Sale of Businesses - New York Locations; and - Pennsylvania Locations.”

Through April 30, 2009, we received fees from 33 franchised locations in connection with their use of the DCAP name. Effective May 1, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. As a result of the sale, our franchise business has been presented as discontinued operations and prior periods have been restated. See “Recent Developments - Developments During 2009 - Sale of Businesses - Franchise Business.”

Recent Developments

Developments During 2010

- Mandatorily Redeemable Preferred Stock Exchanged for Common Stock



In accordance with accounting principles generally accepted in the United States of America (“GAAP”) for accounting for certain financial instruments with characteristics of both liabilities and equity, our mandatorily redeemable preferred stock had been reported as a liability of \$1,299,231 on December 31, 2009. Effective June 30, 2010, we issued 787,409 shares of Common Stock in exchange for 1,299 shares of our outstanding mandatorily redeemable Series E Preferred Stock. The value of the exchanged Series E Preferred Stock was approximately \$1,299,231. The effective price for the exchange was \$1.65 per share of Common Stock, which was approximately equal to the fair value of the common stock issued. For the years ended December 31, 2010 and 2009, the preferred dividends have been classified as interest expense of \$74,706 and \$127,158, respectively.

#### Notes Payable

From June 2009 through December 2009, we borrowed an aggregate of \$1,050,000 (including \$585,000 payable from related parties) and issued promissory notes in such aggregate principal amount (the “2009 Notes”). The 2009 Notes provide for interest at the rate of 12.625% per annum and are payable on July 10, 2011. The 2009 Notes are prepayable by us without premium or penalty; provided, however, that, under any circumstances, the holders of the 2009 Notes are entitled to receive an aggregate of six months interest from the issue date of the 2009 Notes with respect to the amount prepaid. Between January 2010 and March 26, 2010, we borrowed an additional \$400,000 (including \$200,000 from related parties) on the same terms as provided for in the 2009 Notes.

#### Developments During 2009

- Acquisition of Kingstone Insurance Company

Effective July 1, 2009, CMIC converted from an advance premium cooperative to a stock property and casualty insurance company. Upon the effectiveness of the conversion, CMIC’s name was changed to Kingstone Insurance Company. Pursuant to the plan of conversion, we acquired a 100% equity interest in KICO in consideration of the exchange of our \$3,750,000 principal amount of surplus notes of CMIC. In addition, we forgave all accrued and unpaid interest of \$2,246,000 on the surplus notes as of the date of exchange. On July 1, 2009, we changed our name from DCAP Group, Inc. to Kingstone Companies, Inc. See Item 13 of this Annual Report for additional information pertaining to the acquisition of KICO.

- Sale of Businesses

#### New York Locations

On April 17, 2009, we sold substantially all of the assets, including the book of business, of the 16 Retail Business locations that we owned in New York State (the “New York Assets”). The purchase price for the New York Assets was approximately \$2,337,000, of which approximately \$1,786,000 was paid at closing. Promissory notes in the aggregate approximate original principal amount of \$551,000 (the “New York Notes”) were also delivered at the closing. In 2010, the repayment terms of the New York Notes were amended. All payments under the amended New York Notes have been paid in accordance with their terms. As of December 31, 2010, the New York Notes, as amended, are payable in monthly installments of varying payments that average approximately \$28,000 each between January 31, 2011 and July 31, 2011, and provide for interest at the rate of 12.625% per annum. As additional consideration, we received through September 30, 2010 an amount equal to 60% of the net commissions derived from the book of business of six retail locations that we closed in 2008. See Item 7 of this Annual Report.

## Pennsylvania Locations

Effective June 30, 2009, we sold all of the outstanding stock of the subsidiary that operated our three remaining Pennsylvania stores (the "Pennsylvania Stock"). The purchase price for the Pennsylvania Stock was approximately \$397,000 which was paid by delivery of two promissory notes (the "Pennsylvania Notes"), one in the approximate principal amount of \$238,000 and payable with interest at the rate of 9.375% per annum in 120 equal monthly installments, and the other in the approximate principal amount of \$159,000 and payable with interest at the rate of 6% per annum in 60 monthly installments commencing August 10, 2011 (with interest only being payable prior to such date). As of December 31, 2010, all payments due under the Pennsylvania Notes were paid in accordance with their terms. See Item 7 of this Annual Report.

## Franchise Business

Effective May 1, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. The purchase price for the stock was \$200,000 which was paid by delivery of a promissory note in such principal amount (the "Franchise Note"). The Franchise Note is payable in installments of \$50,000 on May 15, 2009 (which was paid), \$50,000 on May 1, 2010 (which was paid) and \$100,000 on May 1, 2011 and provides for interest at the rate of 5.25% per annum. See Items 7 and 13 of this Annual Report.

- Redemption and Exchange of Debt
- Accurate Acquisition

On April 17, 2009, we paid the balance of the note payable incurred in connection with our purchase of the Accurate agency business.

- Notes Payable

In August 2008, the holders of \$1,500,000 outstanding principal amount of notes payable (the "Notes Payable") agreed to extend the maturity date of the debt from September 30, 2008 to the earlier of July 10, 2009 or 90 days following the conversion of CMIC to a stock property and casualty insurance company and the issuance to us of a controlling interest in CMIC (subject to acceleration under certain circumstances). In exchange for this extension, the holders were entitled to receive an aggregate incentive payment equal to \$10,000 times the number of months (or partial months) the debt was outstanding after September 30, 2008 through the maturity date. The agreement provided that, if a prepayment of principal reduced the debt below \$1,500,000, the incentive payment for all subsequent months would be reduced in proportion to any such reduction to the debt. The agreement also provided that the aggregate incentive payment was due upon full repayment of the debt.

On May 12, 2009, three of the holders exchanged an aggregate of \$519,231 of Notes Payable principal for Series E preferred shares having an aggregate redemption amount equal to such aggregate principal amount of notes (see discussion below). Concurrently, we paid \$49,543 to the three holders, which amount represents all accrued and unpaid interest and incentive payments through the date of exchange. In addition, on May 12, 2009, we prepaid \$686,539 in principal of the Notes Payable to the five remaining holders of the notes, together with \$81,200, which amount represents accrued and unpaid interest and incentive payments on such prepayment.

On June 29, 2009, we prepaid the remaining \$294,230 in principal of the Notes Payable, together with \$19,400, which amount represents accrued and unpaid interest and incentive payments on such prepayment.





From June 2009 through December 2009, we borrowed an aggregate \$1,050,000 and issued promissory notes in such aggregate principal amount (the “2009 Notes”). The 2009 Notes provide for interest at the rate of 12.625% per annum and are payable on July 10, 2011. The 2009 Notes are prepayable by us without premium or penalty; provided, however, that, under any circumstances, the holders of the 2009 Notes are entitled to receive an aggregate of six months interest from the issue date of the 2009 Notes with respect to the amount prepaid. See Items 7 and 13 of this Annual Report.

- Exchange of Mandatorily Redeemable Preferred Stock

Effective May 12, 2009, the holder of our Series D preferred shares exchanged such shares for an equal number of shares of Series E preferred shares which were mandatorily redeemable on July 31, 2011 (as compared to July 31, 2009 for the Series D preferred shares). The Series E preferred shares provided for dividends at the rate of 11.5% per annum (as compared to 10% per annum for the Series D preferred shares) and a conversion price of \$2.00 per share (as compared to \$2.50 per share for the Series D preferred shares). Further, the two series differed in that our obligation to redeem the Series E preferred shares was not accelerated based upon a sale of substantially all of our assets or certain of our subsidiaries (as compared to the Series D preferred shares which provided for such acceleration) and our obligation to redeem the Series E preferred shares was not secured by the pledge of the outstanding stock of our subsidiary, AIA-DCAP Corp. (as compared to the Series D preferred shares which provided for such pledge). See Items 7 and 13 of this Annual Report.

(b) Business

Property and Casualty Insurance

Overview

Generally, property and casualty insurance companies write insurance policies in exchange for premiums paid by their customers (the “insured”). An insurance policy is a contract between the insurance company and the insured where the insurance company agrees to pay for losses suffered by the insured that are covered under the contract. Such contracts often are subject to subsequent legal interpretation by courts, legislative action and arbitration. Property insurance generally covers the financial consequences of accidental losses to the insured’s property, such as a home and the personal property in it, or a business’ building, inventory and equipment. Casualty insurance (often referred to as liability insurance) generally covers the financial consequences of a legal liability of an individual or an organization resulting from negligent acts and omissions causing bodily injury and/or property damage to a third party. Claims on property coverage generally are reported and settled in a relatively short period of time, whereas those on casualty coverage can take years, even decades, to settle.

KICO derives substantially all of its revenues from earned premiums, ceding commissions from quota share reinsurance, investment income and net realized and unrealized gains and losses on investment securities. Earned premiums represent premiums received from insureds, which are recognized as revenue over the period of time that insurance coverage is provided (i.e., ratably over the life of the policy). A significant period of time normally elapses between the receipt of insurance premiums and the payment of insurance claims. During this time, KICO invests the premiums, earns investment income and generates net realized and unrealized investment gains and losses on investments.

Insurance companies incur a significant amount of their total expenses from policyholder losses, which are commonly referred to as claims. In settling policyholder losses, various loss adjustment expenses (“LAE”) are incurred such as insurance adjusters’ fees and litigation expenses. In addition, insurance companies incur policy acquisition expenses, such as commissions paid to producers and premium taxes, and other expenses related to the underwriting process, including their employees’ compensation and benefits.



The key measure of relative underwriting performance for an insurance company is the combined ratio. An insurance company's combined ratio under accounting principles generally accepted in the United States ("GAAP") is calculated by adding the ratio of incurred loss and LAE to earned premiums (the "loss and LAE ratio") and the ratio of policy acquisition and other underwriting expenses to earned premiums (the "expense ratio"). A combined ratio under 100% indicates that an insurance company is generating an underwriting profit. However, when considering investment income and investment gains or losses, insurance companies operating at a combined ratio of greater than 100% can be profitable.

#### General

Effective July 1, 2009, with the acquisition of KICO, substantially all of our continuing operations consists of underwriting property and casualty insurance. KICO is a medium-sized multi-line regional property and casualty insurance company writing business exclusively through independent agents and brokers ("producers"). We are licensed to write insurance in the state of New York. In February 2011, KICO's application for an insurance license to write business in the state of Pennsylvania was approved, however, we have not commenced writing business in Pennsylvania. KICO provides direct markets to small to medium-sized producers located primarily in the New York City area, also known as Downstate New York.

KICO's competitive advantage in the marketplace is the service it provides to its producers, policyholders and claimants. Our insurance producers value their relationship with us since they receive excellent, consistent personal service coupled with competitive rates and commission levels. We believe there are many producers looking for an insurer like KICO, which offers the producer a potential for growth and good service. KICO consistently is rated above average in the important areas of underwriting, claims handling and service to producers. We believe that the excellent service we provide to our producers, policyholders and claimants provides a foundation for growth. In 2010, in a company performance survey conducted by the Professional Insurance Agents of New York and New Jersey ("PIA"), KICO was rated the top performer by PIA members in New York.

We have developed online application raters and inquiry systems for our personal lines and commercial automobile products. Substantially all of our personal lines are underwritten using this tool which has increased our productivity in customer service hours and data input as we have grown. We plan to expand a similar online capability for our other lines of business.

#### Underwriting and Claims Management Philosophy

Our underwriting philosophy is to be conservative in the approach to risks that we write. We monitor results on a regular basis and all of our producers are reviewed by management on a quarterly basis. In general, we try to avoid severity by writing at lower liability limits when possible.

We believe our rates are competitive with other carriers' rates in our markets. We believe that consistency and the reliable availability of our insurance products is important to our producers. We do not seek to grow by competing based solely upon price. We seek to develop long term relationships with our select producers who understand and appreciate the conservative consistent path we have chosen. We carefully underwrite all of our business utilizing the CLUE database, motor vehicle reports, credit reports, physical inspection of risks and other underwriting software. In the event that a material misrepresentation is discovered in the underwriting process, the policy is voided. If a material misrepresentation is discovered after a claim is presented, we deny the claim. We write homeowners and dwelling fire business in New York City and Long Island and are cognizant of our exposure to hurricanes. We have mitigated this risk by adding mandatory hurricane deductibles to all policies. Our claim and underwriting expertise enables us to write personal lines business in all areas of New York City and Long Island at a profit.



## Product Lines

Our product lines include the following:

Personal lines - Our principal line of business is personal lines consisting of homeowners, dwelling fire, 3-4 family dwelling package, condominium, renters, mechanical breakdown and personal umbrella policies.

Commercial automobile – Our commercial automobile policies consist primarily of vehicles weighing less than 50,000 pounds owned by small contractors and artisans.

For-hire vehicle physical damage only policies - These policies are designed for newer vehicles utilized as black cars (limousines under 2 years old), silver cars (limousines 2 to 4 years old), yellow taxicabs and car service vehicles. No vehicle older than 4 years is written in the program.

Private passenger physical damage - We are currently writing policies for private passenger physical damage coverage under a unique product called Basic Auto. We also write a standard physical damage only product (“PDO”). These products are designed to be companion products with a New York Automobile Insurance Plan liability policy that is sold to insureds who are unable to obtain automobile insurance coverage in the voluntary market.

General liability policies - We commenced writing business owners policies (“BOP”) in 2008. The BOP business consists primarily of small business retail risks without a cooking or residential exposure. In June 2009, we commenced writing artisan’s liability policies. In November 2010, we commenced writing Special Multi-Peril liability policies as an option for commercial properties ineligible for our BOP due to risks exceeding the BOP limits or risk classifications not covered under BOP.

Canine legal liability policies - We commenced writing this innovative program in September 2009. These policies cover bodily injury, property damage and medical payments for damages caused by the insured’s dog.

## Distribution

We generate business through independent retail and wholesale agents and brokers whom we refer to collectively as producers. These producers sell policies for KICO as well as for other insurance companies. We carefully select our producers by evaluating several factors such as their need for our products, premium production potential, loss history with other insurance companies that they represent, product and market knowledge, and the size of the agency.

We manage the results of our producers through periodic reviews of volume and profitability. We continuously monitor the performance of our producers by assessing leading indicators and metrics that signal the need for corrective action. Corrective action may include increased frequency of producer meetings and more detailed business planning. Producers not attaining our standards are either terminated or asked to resign.

All producers are assigned an underwriter and the producer can call that underwriter directly on any matter. We believe that the close relationship with their underwriter is the principal reason producers place their business with us. Requests for quotes are responded to as promptly as possible. Our online application raters and inquiry systems have streamlined the process of placing business with KICO. Our producers have access to a website which contains all of our applications, rating software, policy forms and underwriting guidelines for all lines of business. We send out our publication “KICO Producer News” in order to inform our producers of updates at KICO. In addition we have an active Producer Council and have at least one annual meeting with all of our producers.

#### Competition

The insurance industry is highly competitive. Each year we attempt to assess and project the market conditions when we develop prices for our products, but we cannot fully know our profitability until all claims have been reported and settled.

We compete with both large national and regional carriers in the property and casualty insurance marketplace. Inside our selected producers’ offices, we compete with the other carriers available to that producer. Most of our competition is from carriers with far greater capital and brand recognition. We feel we can compete with any carrier based on service, stressing the development of our personal underwriting relationships for the producer, and the fair and expedient handling of claims to the insured.

Increased competition could result in fewer applications for coverage resulting from lower premium rates charged by our competitors and less favorable policy terms, which could adversely affect us. We are unable to predict the extent to which new, proposed or potential initiatives may affect the demand for our products or the risks that may be available for us to consider underwriting.

#### Loss and Loss Adjustment Expense Reserves

We are required to establish reserves for incurred losses that are unpaid, including reserves for claims and loss adjustment expenses (“LAE”), which represent the expenses of settling and adjusting those claims. These reserves are balance sheet liabilities representing estimates of future amounts required to pay losses and loss expenses for claims that have occurred at or before the balance sheet date, whether already known to us or not yet reported. Our policy is to establish these losses and loss reserves after considering all information known to us as of the date they are recorded.

Loss reserves fall into two categories: case reserves for reported losses and loss expenses associated with a specific reported insured claim, and reserves for incurred but not reported (“IBNR”) losses and LAE. We establish these two categories of loss reserves as follows:

Reserves for reported losses - When a claim is received, we establish a case reserve for the estimated amount of its ultimate settlement and its estimated loss expenses. We establish case reserves based upon the known facts about each claim at the time the claim is reported and may subsequently increase or reduce the case reserves as our claims department deems necessary based upon the development of additional facts about claims.

IBNR reserves - We also estimate and establish reserves for loss and LAE amounts incurred but not yet reported, including expected development of reported claims. IBNR reserves are calculated as ultimate losses and LAE less reported losses and LAE. Ultimate losses are projected by using generally accepted actuarial techniques.

The liability for loss and LAE represents our best estimate of the ultimate cost of all reported and unreported losses that are unpaid as of the balance sheet date. The liability for loss and LAE is estimated on an undiscounted basis, using individual case-basis valuations, statistical analyses and various actuarial procedures. The projection of future claim payment and reporting is based on an analysis of our historical experience, supplemented by analyses of industry loss data. We believe that the reserves for loss and LAE are adequate to cover the ultimate cost of losses and claims to date; however, because of the uncertainty from various sources, including changes in reporting patterns, claims settlement patterns, judicial decisions, legislation, and economic conditions, actual loss experience may not conform to the assumptions used in determining the estimated amounts for such liability at the balance sheet date. As adjustments to these estimates become necessary, such adjustments are reflected in expense for the period in which the estimates are changed. Because of the nature of the business historically written, we believe that we have limited exposure to environmental claim liabilities. We recognize recoveries from salvage and subrogation when received.

We engage an independent external actuarial specialist to opine on our recorded statutory reserves. Our actuary estimates a range of ultimate losses, along with the recommended IBNR and reserve amounts.

#### Reconciliation of Loss and Loss Adjustment Expenses

The table below shows the reconciliation of loss and LAE on a gross and net basis, reflecting changes in losses incurred and paid losses:

	Year ended December 31, 2010	Year ended December 31, 2009*
Balance at beginning of period	\$ 16,513,318	\$ 16,431,191
Less reinsurance recoverables	(10,512,303 )	(9,730,288 )
Net balance, beginning of period	6,001,015	6,700,903
Incurred related to:		
Current year	6,095,528	1,864,515
Prior years	330,057	170,956
Total incurred	6,425,585	2,035,471
Paid related to:		
Current year	2,855,074	975,376
Prior years	2,291,034	1,759,983
Total paid	5,146,108	2,735,359
Net balance at end of period	7,280,492	6,001,015
Add reinsurance recoverables	10,431,415	10,512,303
Balance at end of period	\$ 17,711,907	\$ 16,513,318

\* Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.





Our claims reserving practices are designed to set reserves that in the aggregate are adequate to pay all claims at their ultimate settlement value.

#### Loss and Loss Adjustment Expenses Development

The following table shows the net loss development for business written each year from 2004 through 2010. We did not have accurate and reliable data for years 2001 through 2003, years which are to be included in the required ten year period. The table reflects the changes in our loss and loss adjustment expense reserves in subsequent years from the prior loss estimates based on experience as of the end of each succeeding year on a GAAP basis.

The next section of the table sets forth the re-estimates in later years of incurred losses, including payments, for the years indicated. The next section of the table shows, by year, the cumulative amounts of loss and loss adjustment expense payments, net of amounts recoverable from reinsurers, as of the end of each succeeding year. For example, with respect to the net loss reserves of \$4,370,000 as of December 31, 2006, by December 31, 2008 (two years later), \$3,303,000 had actually been paid in settlement of the claims that relate to liabilities as of December 31, 2006.

The “cumulative redundancy (deficiency)” represents, as of December 31, 2010, the difference between the latest re-estimated liability and the amounts as originally estimated. A redundancy means that the original estimate was higher than the current estimate. A deficiency means that the current estimate is higher than the original estimate.

(\$ in thousands)	As of and for the Year Ended December 31,						
	2004	2005	2006	2007	2008	2009	2010
Reserve for loss and loss adjustment expenses, net of reinsurance recoverables	3,141	3,074	4,370	4,799	5,823	6,001	7,280
Net reserve estimated as of							
One year later	5,122	3,627	4,844	5,430	6,119	6,235	
Two years later	5,698	4,315	5,591	5,867	6,609		
Three years later	6,356	5,101	5,792	6,433			
Four years later	6,985	5,094	6,260				
Five years later	7,049	5,540					
Six years later	7,476						
Seven years later							
Eight years later							
Nine years later							
Ten years later							
Net cumulative redundancy (deficiency)	(4,335)	(2,466)	(1,890)	(1,634)	(786 )	(234 )	

(\$ in thousands)	As of and for the Year Ended December 31,						
	2004	2005	2006	2007	2008	2009	2010
Cumulative amount of reserve paid, net of reinsurance recoverable through							
One year later	3,347	1,106	2,018	1,855	2,533	2,307	
Two years later	4,291	2,321	3,303	3,339	3,974		
Three years later	4,965	3,321	4,036	4,339			
Four years later	5,598	3,705	4,471				
Five years later	5,840	3,988					
Six years later	6,101						
Seven years later							
Eight years later							
Nine years later							
Ten years later							
Net reserve -							
December 31,	3,141	3,074	4,370	4,799	5,823	6,001	7,280
Reinsurance							
Recoverable	7,610	7,283	6,523	6,693	9,766	10,512	10,432
Gross reserves -							
December 31,	10,751	10,357	10,893	11,492	15,589	16,513	17,712
Net re-estimated							
reserve	7,476	5,540	6,260	6,433	6,609	6,235	
Re-estimated							
reinsurance							
recoverable	9,354	9,613	9,775	9,582	11,462	10,755	
Gross re-estimated							
reserve	16,830	15,153	16,035	16,015	18,071	16,990	
Gross cumulative							
redundancy							
(deficiency)	(6,079 )	(4,796 )	(5,142 )	(4,523 )	(2,482 )	(477 )	

See “Factors That May Affect Future Results and Financial Condition” in Item 7 of this Annual Report.

#### Reinsurance

We purchase reinsurance to reduce our net liability on individual risks, to protect against possible catastrophes, to achieve a target ratio of net premiums written to policyholders’ surplus and to expand our underwriting capacity. Our reinsurance program was structured while we were an advance premium cooperative and reflected our management’s obligations and goals while a policyholder owned company. Reinsurance via quota share allows for a carrier to write business without increasing its leverage above a management determined ratio. The additional business written allows a reinsurer to assume the risks involved, but gives the reinsurer the profit (or loss) associated with such. Since the conversion to a stock company, we determined it to be in the best interests of our shareholders to prudently reduce our reliance on quota share reinsurance. This will result in higher earned premiums and a reduction in ceding commission revenue in future years. Our participation in reinsurance arrangements does not relieve us from our obligations to policyholders.

Investments

Our investment portfolio, including cash and cash equivalents, and short term investments, as of December 31, 2010 and 2009, is summarized in the table below by type of investment.

11

---

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

Category	December 31, 2010			December 31, 2009		
	Carrying Value	% of Portfolio		Carrying Value	% of Portfolio	
Cash and cash equivalents	\$ 326,620	1.6	%	\$ 625,320	4.0	%
Short term investments	-	0.0	%	225,336	1.4	%
Held to maturity						
U.S. Treasury securities and	605,424	3.0	%	-	0.0	%
Available for sale						
U.S. Treasury securities and obligations of U.S. government corporations and agencies	1,042,657	5.1	%	3,564,477	22.5	%
Political subdivisions of states, territories and possessions	7,259,225	35.8	%	5,822,103	36.8	%
Corporate and other bonds						
Industrial and miscellaneous	8,037,219	39.7	%	3,404,500	21.5	%
Preferred stocks	848,170	4.2	%	745,000	4.7	%
Common stocks	2,134,865	10.5	%	1,441,926	9.1	%
Total	\$ 20,254,180	100.0	%	15,828,662	100.0	%

The table below summarizes the credit quality of our fixed-maturity securities available for sale as of December 31, 2010 and 2009 as rated by Standard and Poor's.

Rating	December 31, 2010			December 31, 2009		
	Fair Market Value	Percentage of Fair Market Value		Fair Market Value	Percentage of Fair Market Value	
U.S. Treasury securities	\$1,042,657	6.4	%	\$3,564,477	27.9	%
AAA	4,229,483	25.9	%	3,404,461	26.6	%
AA	3,698,610	22.6	%	2,564,302	20.0	%
A	4,770,488	29.2	%	2,808,145	22.0	%
BBB	2,597,863	15.9	%	449,695	3.5	%
Total	\$16,339,101	100.0	%	\$12,791,080	100.0	%

Additional financial information regarding our investments is presented under the subheading "Investments" in Item 7 of this Annual Report.

Ratings

We currently have a Demotech rating of A (Excellent) which qualifies our policies for banks and finance companies. Many insurance buyers, agents and brokers use the ratings assigned by A.M. Best and other agencies to assist them in assessing the financial strength and overall quality of the companies from which they are considering purchasing insurance. In 2009, KICO applied for its initial A.M. Best rating, and was assigned a letter rating of “B” (Fair) by A.M. Best in 2010. KICO is in the process of undergoing its annual review from A.M. Best, which may result in a change to its rating. A. M. Best ratings are derived from an in-depth evaluation of an insurance company’s balance sheet strengths, operating performances and business profiles. A.M. Best evaluates, among other factors, the company’s capitalization, underwriting leverage, financial leverage, asset leverage, capital structure, quality and appropriateness of reinsurance, adequacy of reserves, quality and diversification of assets, liquidity, profitability, spread of risk, revenue composition, market position, management, market risk and event risk. A.M. Best ratings are intended to provide an independent opinion of an insurer’s ability to meet its obligations to policyholders and are not an evaluation directed at investors. An A.M. Best rating allows us to expand our writings by adding producers who were not previously available to us.

## Premium Financing

Customers who purchase insurance policies are often unable to pay the premium in a lump sum and, therefore, require extended payment terms. Premium finance involves making a loan to the customer that is secured by the unearned portion of the insurance premiums being financed and held by the insurance carrier. Our wholly-owned subsidiary, Payments Inc., (“Payments”) is licensed as a premium finance agency in the state of New York.

Prior to February 1, 2008, Payments Inc. provided premium financing in connection with the obtaining of insurance policies. Effective February 1, 2008, Payments Inc. sold its outstanding premium finance loan portfolio. The purchaser of the portfolio has agreed that, during the five year period following the closing (subject to automatic renewal for successive two year terms under certain circumstances), it will purchase, assume and service all eligible premium finance contracts originated by Payments in the states of New York and Pennsylvania. In connection with such purchases, Payments will be entitled to receive a fee generally equal to a percentage of the amount financed. Our premium financing business currently consists of the placement fees that Payments will earn from placing contracts. Placement fees earned from placing contracts constituted approximately 2.2% and 4.9% of our revenues from continuing operations during the years ended December 31, 2010 and 2009, respectively.

The regulatory framework under which our premium finance procedures are established is generally set forth in the premium finance statutes of the states in which we operate. Among other restrictions, the interest rate that may be charged to the insured for financing their premiums is limited by these state statutes. See “Government Regulation.”

## Government Regulation

### Holding Company Regulation

We, as the parent of KICO, are subject to the insurance holding company laws of the state of New York. These laws generally require an insurance company to register with the New York State Insurance Department (the “Insurance Department”) and to furnish annually financial and other information about the operations of companies within our holding company system. Generally under these laws, all material transactions among companies in the holding company system to which KICO is a party must be fair and reasonable and, if material or of a specified category, require prior notice and approval or non-disapproval by the Insurance Department.

In addition, in connection with the plan of conversion of CMIC, we have agreed with the Insurance Department that, until July 1, 2011, no dividend may be paid by KICO to us without the approval of the Insurance Department.

## Change of Control

The insurance holding company laws of the state of New York require approval by the Insurance Department of any change of control of an insurer. "Control" is generally defined as the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of the company, whether through the ownership of voting securities, by contract or otherwise. Control is generally presumed to exist through the direct or indirect ownership of 10% or more of the voting securities of a domestic insurance company or any entity that controls a domestic insurance company. Any future transactions that would constitute a change of control of KICO, including a change of control of Kingstone Companies, Inc., would generally require the party acquiring control to obtain the approval of the New York Insurance Department (and in any other state in which KICO may operate). Obtaining these approvals may result in the material delay of, or deter, any such transaction. These laws may discourage potential acquisition proposals and may delay, deter or prevent a change of control of Kingstone Companies, Inc., including through transactions, and in particular unsolicited transactions, that some or all of our stockholders might consider to be desirable.

## State Insurance Regulation

Insurance companies are subject to regulation and supervision by the department of insurance in the state in which they are domiciled and, to a lesser extent, other states in which they conduct business. The primary purpose of such regulatory powers is to protect individual policyholders. State insurance authorities have broad regulatory, supervisory and administrative powers, including, among other things, the power to grant and revoke licenses to transact business, set the standards of solvency to be met and maintained, determine the nature of, and limitations on, investments and dividends, approve policy forms and rates in some instances and regulate unfair trade and claims practices.

KICO is required to file detailed financial statements and other reports with the Insurance Departments in the states that KICO is licensed to transact business in. In 2010 New York was the only state in which KICO is licensed to transact business. In February 2011, KICO was obtained an insurance license to transact business in Pennsylvania. These financial statements are subject to periodic examination by the Insurance Departments.

In addition, many states have laws and regulations that limit an insurer's ability to withdraw from a particular market. For example, states may limit an insurer's ability to cancel or not renew policies. Furthermore, certain states prohibit an insurer from withdrawing from one or more lines of business written in the state, except pursuant to a plan that is approved by the state insurance department. The state insurance department may disapprove a plan that may lead to market disruption. Laws and regulations, including those in New York, that limit cancellation and non-renewal and that subject program withdrawals to prior approval requirements may restrict the ability of KICO to exit unprofitable markets.

## Federal and State Legislative and Regulatory Changes

From time to time, various regulatory and legislative changes have been proposed in the insurance industry. Among the proposals that have in the past been or are at present being considered are the possible introduction of Federal regulation in addition to, or in lieu of, the current system of state regulation of insurers, and proposals in various state legislatures (some of which proposals have been enacted) to conform portions of their insurance laws and regulations to various model acts adopted by the National Association of Insurance Commissioners (the "NAIC").



In December 2010, the NAIC adopted amendments to the Model Insurance Holding Company System Regulation Act and Regulation (the “Amended Model Act and Regulation”) to introduce the concept of “enterprise” risk within an insurance company holding system. If and when adopted by a particular state, the Amended Model Act and Regulation would impose more extensive informational requirements on us in order to protect the licensed insurance companies from enterprise risk, including requiring us to prepare an annual enterprise risk report that identifies the material risks within the insurance company holding system that could pose enterprise risk to the licensed insurer. The Amended Model Act and Regulation must be adopted by the individual states, and specifically states in which we are licensed, for the new requirements to apply to us. It is not clear if and when such states will adopt these changes; however, it is anticipated that the NAIC will seek to make the amendments part of its accreditation standards for state solvency regulation, which would most likely motivate the states to adopt the amendments promptly.

The recent turmoil in the financial markets has increased the likelihood of changes in the way the financial services industry is regulated. For example, the U.S. federal government has increased its scrutiny of the insurance regulatory framework in recent years and, since January 2009, the U.S. Treasury Department, as part of its broad proposal to reform regulation of the financial services industry, has proposed legislation that would impact the insurance industry. We are unable to predict whether any of these laws and regulations will be adopted, the form in which any such laws and regulations would be adopted, or the effect, if any, these developments would have on our operations and financial condition.

#### State Insurance Department Examinations

As part of their regulatory oversight process, state insurance departments conduct periodic detailed examinations of the financial reporting of insurance companies domiciled in their states, generally once every three to five years. Examinations are generally carried out in cooperation with the insurance departments of other states under guidelines promulgated by the NAIC. An examination of the financial condition of KICO was made by the New York Insurance Department prior to its acquisition by us.

#### Risk-Based Capital Regulations

State insurance departments impose risk-based capital (“RBC”) requirements on insurance enterprises. The RBC Model serves as a benchmark for the regulation of insurance companies by state insurance regulators. RBC provides for targeted surplus levels based on formulas, which specify various weighting factors that are applied to financial balances or various levels of activity based on the perceived degree of risk, and are set forth in the RBC requirements. Such formulas focus on four general types of risk: (a) the risk with respect to the company’s assets (asset or default risk); (b) the risk of default on amounts due from reinsurers, policyholders, or other creditors (credit risk); (c) the risk of underestimating liabilities from business already written or inadequately pricing business to be written in the coming year (underwriting risk); and (d) the risk associated with items such as excessive premium growth, contingent liabilities, and other items not reflected on the balance sheet (off-balance sheet risk). The amount determined under such formulas is called the authorized control level RBC (“ACLCL”).

The RBC guidelines define specific capital levels based on a company’s ACLCL that are determined by the ratio of the company’s total adjusted capital (“TAC”) to its ACLCL. TAC is equal to statutory capital, plus or minus certain other specified adjustments. KICO was in compliance with New York’s RBC requirements as of December 31, 2010.

#### Insurance Regulatory Information System Ratios

The Insurance Regulatory Information System, or IRIS, was developed by the NAIC and is intended primarily to assist state insurance departments in executing their statutory mandates to oversee the financial condition of insurance companies operating in their respective states. IRIS identifies thirteen industry ratios and specifies “usual values” for each ratio. Departure from the usual values on four or more of the ratios can lead to inquiries from individual state

insurance commissioners as to certain aspects of an insurer's business.

As of December 31, 2010, KICO had two ratios outside the usual range due to reliance on quota share reinsurance and growth in written premiums as a percentage in excess of the allowable average.

#### Accounting Principles

Statutory accounting principles (“SAP”) are a basis of accounting developed to assist insurance regulators in monitoring and regulating the solvency of insurance companies. SAP is primarily concerned with measuring an insurer’s surplus to policyholders. Accordingly, statutory accounting focuses on valuing assets and liabilities of insurers at financial reporting dates in accordance with appropriate insurance law and regulatory provisions applicable in each insurer’s domiciliary state.

Generally accepted accounting principles (“GAAP”) is concerned with a company’s solvency, but is also concerned with other financial measurements, principally income and cash flows. Accordingly, GAAP gives more consideration to appropriate matching of revenue and expenses and accounting for management’s stewardship of assets than does SAP. As a direct result, different assets and liabilities and different amounts of assets and liabilities will be reflected in financial statements prepared in accordance with GAAP as compared to SAP.

Statutory accounting practices established by the NAIC and adopted in part by the New York insurance regulators, determine, among other things, the amount of statutory surplus and statutory net income of KICO and thus determine, in part, the amount of funds that are available to pay dividends to Kingstone Companies, Inc.

#### Premium Financing

Our premium finance subsidiary, Payments Inc., is regulated by governmental agencies in the states in which it conducts business. The regulations, which generally are designed to protect the interests of policyholders who elect to finance their insurance premiums, vary by jurisdiction, but usually, among other matters, involve:

- regulating the interest rates, fees and service charges that may be charged;
- imposing minimum capital requirements for our premium finance subsidiary or requiring surety bonds in addition to or as an alternative to such capital requirements;
  - governing the form and content of our financing agreements;
- prescribing minimum notice and cure periods before we may cancel a customer’s policy for non-payment under the terms of the financing agreement;
- prescribing timing and notice procedures for collecting unearned premium from the insurance company, applying the unearned premium to our customer’s premium finance account, and, if applicable, returning any refund due to our customer;

- requiring our premium finance company to qualify for and obtain a license and to renew the license each year;
- conducting periodic financial and market conduct examinations and investigations of our premium finance company and its operations;
  - requiring prior notice to the regulating agency of any change of control of our premium finance company.

#### Legal Structure

We were incorporated in 1961 and assumed the name DCAP Group, Inc. in 1999. On July 1, 2009, we changed our name to Kingstone Companies, Inc.

#### Offices

Our principal executive offices are located at 1154 Broadway, Hewlett, New York 11557, and our telephone number at that location is (516) 374-7600. Our insurance underwriting business is located at 15 Joys Lane, Kingston, New York 12401. Our website is [www.kingstonecompanies.com](http://www.kingstonecompanies.com). Our internet website and the information contained therein or connected thereto are not intended to be incorporated by reference into this Annual Report.

#### Employees

As of December 31, 2010, we had 43 employees all of whom are located in New York. None of our employees are covered by a collective bargaining agreement. We believe that our relationship with our employees is good.

#### ITEM 1A. RISK FACTORS.

Not applicable. See, however, “Factors That May Affect Future Results and Financial Condition” in Item 7 of this Annual Report.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS.

Not applicable.

#### ITEM 2. PROPERTIES.

Our principal executive offices are located at 1154 Broadway, Hewlett, New York. Our insurance underwriting business is located at 15 Joys Lane, Kingston, New York.

The current yearly aggregate base rental for our executive offices is approximately \$39,000. We own the building from which our insurance underwriting business operates, free of mortgage.

#### ITEM 3. LEGAL PROCEEDINGS.

None.

#### ITEM 4. RESERVED.



## PART II

ITEM MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND  
5. ISSUER PURCHASES OF EQUITY SECURITIES.

## Market Information

Our common shares are quoted on The NASDAQ Capital Market under the symbol "KINS."

Set forth below are the high and low sales prices for our common shares for the periods indicated, as reported on The NASDAQ Capital Market.

	High	Low
2010 Calendar Year		
First Quarter	\$ 3.82	\$ 2.34
Second Quarter	3.63	2.51
Third Quarter	2.89	2.25
Fourth Quarter	3.90	2.30
	High	Low
2009 Calendar Year		
First Quarter	\$ .85	\$ .04
Second Quarter	2.41	.39
Third Quarter	2.50	1.90
Fourth Quarter	2.50	1.70

## Holders

As of March 21, 2011, there were 514 record holders of our common shares.

## Dividends

Holders of our common shares are entitled to dividends when, as and if declared by our Board of Directors out of funds legally available.

We have not declared or paid any dividends in the past to the holders of our common shares and do not currently anticipate declaring or paying any dividends in the foreseeable future. We intend to retain earnings, if any, to finance the development and expansion of our business. Future dividend policy will be subject to the discretion of our Board of Directors and will be contingent upon future earnings, if any, our financial condition, capital requirements, general business conditions, and other factors. Therefore, we can give no assurance that any dividends of any kind will ever be paid to holders of our common shares.

## Recent Sales of Unregistered Securities

None.

Issuer Purchases of Equity Securities

None.

ITEM 6. SELECTED FINANCIAL DATA.

Not applicable.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Overview

On July 1, 2009, we completed the acquisition of 100% of the issued and outstanding common stock of Kingstone Insurance Company ("KICO") (formerly known as Commercial Mutual Insurance Company ("CMIC")) pursuant to the conversion of CMIC from an advance premium cooperative to a stock property and casualty insurance company (see Note 3 to the Consolidated Financial Statements - "Acquisition of Kingstone Insurance Company"). Pursuant to the plan of conversion, we acquired a 100% equity interest in KICO, in consideration for the exchange of \$3,750,000 principal amount of surplus notes of CMIC. In addition, we forgave all accrued and unpaid interest of approximately \$2,246,000 on the surplus notes as of the date of conversion.

Effective July 1, 2009, we commenced offering property and casualty insurance products to small businesses and individuals in New York State through our subsidiary, KICO. The effect of the KICO acquisition is only included in our results of operations and cash flows for the period from July 1, 2009 (the KICO acquisition date) through December 31, 2010. Accordingly, discussions for the year ended December 31, 2010 will pertain for the entire period. For the year ended December 31, 2009, discussions pertaining to KICO will only include the six months ended December 31, 2009.

Until December 2008, our continuing operations primarily consisted of the ownership and operation of 19 insurance brokerage and agency storefronts, including 12 Barry Scott locations in New York State, three Atlantic Insurance locations in Pennsylvania, and four Accurate Agency locations in New York State. In December 2008, due to declining revenues and profits, we made a decision to restructure our network of retail offices (the "Retail Business"). The plan of restructuring called for the closing of seven of our least profitable locations during December 2008 and the sale of the remaining 19 Retail Business locations. On April 17, 2009, we sold substantially all of the assets, including the book of business, of the 16 remaining Retail Business locations that we owned in New York State (the "New York Sale"). Effective June 30, 2009, we sold all of the outstanding stock of the subsidiary that operated our three remaining Retail Business locations in Pennsylvania (the "Pennsylvania Sale"). As a result of the restructuring in December 2008, the New York Sale on April 17, 2009 and the Pennsylvania Sale effective June 30, 2009, our Retail Business has been presented as discontinued operations and prior periods have been restated.

Through April 30, 2009, we received fees from 33 franchised locations in connection with their use of the DCAP name. Effective May 1, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. As a result of the sale, our franchise business has been presented as discontinued operations and prior periods have been restated.

In our Retail Business discontinued operations, the insurance storefronts served as insurance agents or brokers and placed various types of insurance on behalf of customers. Our Retail Business focused on automobile, motorcycle and homeowner's insurance and our customer base was primarily individuals rather than businesses.





The stores also offered automobile club services for roadside assistance and some of our franchise locations offered income tax preparation services.

The stores from our Retail Business discontinued operations received commissions from insurance companies for their services. Prior to July 1, 2009, neither we nor the stores served as an insurance company and therefore we did not assume underwriting risks.

#### Principal Revenue and Expense Items

**Net premiums earned.** Net premiums earned is the earned portion of our written premiums, less that portion of premium that is ceded to third party reinsurers under reinsurance agreements. The amount ceded under these reinsurance agreements is based on a contractual formula contained in the individual reinsurance agreement. Insurance premiums are earned on a pro rata basis over the term of the policy. At the end of each reporting period, premiums written that are not earned are classified as unearned premiums and are earned in subsequent periods over the remaining term of the policy. Our insurance policies typically have a term of one year. Accordingly, for a one-year policy written on July 1, 2010, we would earn half of the premiums in 2010 and the other half in 2011.

**Ceding commission revenue.** Commissions on reinsurance premiums ceded are earned in a manner consistent with the recognition of the direct acquisition costs of the underlying insurance policies, generally on a pro-rata basis over the terms of the policies reinsured.

**Net investment income and net realized gains (losses) on investments.** We invest our statutory surplus funds and the funds supporting our insurance liabilities primarily in cash and cash equivalents, short term investments, fixed maturity and equity securities. Our net investment income includes interest and dividends earned on our invested assets, less investment expenses. Net realized gains and losses on our investments are reported separately from our net investment income. Net realized gains occur when our investment securities are sold for more than their costs or amortized costs, as applicable. Net realized losses occur when our investment securities are sold for less than their costs or amortized costs, as applicable, or are written down as a result of other-than-temporary impairment. We classify equity securities and our fixed maturity securities as available-for-sale. Net unrealized gains (losses) on those securities classified as available-for-sale are reported separately within accumulated other comprehensive income on our balance sheet.

**Other income.** We recognize installment fee income and fees charged to reinstate a policy after it has been cancelled for non-payment. We also recognize premium finance fee income on loans financed by a third party finance company.

**Loss and loss adjustment expenses incurred.** Loss and loss adjustment expenses (“LAE”) incurred represent our largest expense item and, for any given reporting period, include estimates of future claim payments, changes in those estimates from prior reporting periods and costs associated with investigating, defending and servicing claims. These expenses fluctuate based on the amount and types of risks we insure. We record loss and LAE related to estimates of future claim payments based on case-by-case valuations and statistical analyses. We seek to establish all reserves at the most likely ultimate exposure based on our historical claims experience. It is typical for certain claims to take several years to settle and we revise our estimates as we receive additional information from the claimants. Our ability to estimate loss and LAE accurately at the time of pricing our insurance policies is a critical factor in our profitability.

Commission expenses and other underwriting expenses. Other underwriting expenses include acquisition costs and other underwriting expenses. Acquisition costs represent the costs of writing business that vary with, and are primarily related to, the production of insurance business (principally commissions, premium taxes and certain underwriting salaries). Policy acquisition costs are deferred and recognized as expense as the related premiums are earned. Other underwriting expenses represent general and administrative expenses. General and administrative expenses are comprised of other costs associated with our insurance activities such as regulatory fees, telecommunication and technology costs, occupancy costs, employment costs, and legal and auditing fees.

Other operating expenses. Other operating expenses include the corporate expenses of our holding company, Kingstone Companies, Inc. These expenses include executive employment costs, legal, auditing and consulting fees, occupancy costs related to our corporate office and other costs directly associated with being a public company.

Non-cash equity compensation. Non-cash equity compensation includes the fair value of stock grants issued to our directors and Chief Executive Officer and amortization of stock options issued to our employees.

Acquisition transaction costs. Acquisition transaction costs are the costs we incurred directly related to the acquisition of KICO. These costs consist of fees for legal, accounting and appraisal services.

Depreciation and amortization. Depreciation and amortization includes the amortization of intangibles related to the acquisition of KICO, depreciation of the office building used in KICO's operations, as well as depreciation of office equipment and furniture.

Interest expense. Interest expense represents amounts we incur on our outstanding indebtedness at the then-applicable interest rates.

Interest expense – mandatorily redeemable preferred stock. Interest expense on mandatorily redeemable preferred stock represents amounts we incurred on our previously outstanding preferred stock at the then-applicable dividend rates.

Gain on acquisition of Kingstone Insurance Company. Gain on acquisition represents the excess of the fair market value of the net assets acquired compared to the acquisition cost.

Interest income – CMIC note receivable. We accrued interest income and accreted the discount on the surplus notes of CMIC before the acquisition of KICO on July 1, 2009.

Income tax expense (benefit). We incur federal income tax expense (benefit) on our consolidated operations as well as state income tax expense for our non-insurance underwriting subsidiaries

#### Key Measures

Net loss ratio. The net loss ratio is a measure of the underwriting profitability of an insurance company's business. Expressed as a percentage, this is the ratio of net losses and LAE incurred to net premiums earned.

Net underwriting expense ratio. The net underwriting expense ratio is a measure of an insurance company's operational efficiency in administering its business. Expressed as a percentage, this is the ratio of the sum of acquisition costs and other underwriting expenses less ceding commission revenue less other income to net premiums earned.

Net combined ratio. The net combined ratio is a measure of an insurance company's overall underwriting profit. This is the sum of the net loss and net underwriting expense ratios. If the net combined ratio is at or above 100 percent, an insurance company cannot be profitable without investment income, and may not be profitable if investment income is insufficient.

Net premiums earned less expenses (expenses are net of ceding commissions and other income) included in combined ratio (underwriting income). Underwriting income is a measure of an insurance company's overall operating profitability before items such as investment income, interest expense and income taxes.

### Critical Accounting Policies and Estimates

Our consolidated financial statements include the accounts of Kingstone Companies, Inc. and all majority-owned and controlled subsidiaries. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires our management to make estimates and assumptions in certain circumstances that affect amounts reported in our consolidated financial statements and related notes. In preparing these financial statements, our management has utilized information available including our past history, industry standards and the current economic environment, among other factors, in forming its estimates and judgments of certain amounts included in the consolidated financial statements, giving due consideration to materiality. It is possible that the ultimate outcome as anticipated by our management in formulating its estimates inherent in these financial statements might not materialize. However, application of the critical accounting policies below involves the exercise of judgment and use of assumptions as to future uncertainties and, as a result, actual results could differ from these estimates. In addition, other companies may utilize different estimates, which may impact comparability of our results of operations to those of companies in similar businesses.

We believe that the most critical accounting policies relate to the reporting of reserves for loss and LAE, including losses that have occurred but have not been reported prior to the reporting date, amounts recoverable from third party reinsurers, deferred policy acquisition costs, deferred income taxes, the impairment of investment securities, intangible assets and the valuation of stock based compensation (see Note 2 to the Consolidated Financial Statements - "Accounting Policies").

### Consolidated Results of Operations

We completed the acquisition of KICO on July 1, 2009. Accordingly, our consolidated revenues and expenses reflect significant changes as a result of this acquisition particularly through the addition of our insurance underwriting business that now includes all of the operations of KICO.

We have changed the presentation of our business results prior to July 1, 2009 by reclassifying our previously reported continuing operations based on reporting standards for insurance underwriters. The prior period disclosures have been restated to conform to the current presentation. General corporate overhead not incurred by our underwriting business is allocated to other operating expenses.

Due to the acquisition of KICO and the commencement of our insurance underwriting business on July 1, 2009, and the discontinuance of all business operations previously in place before the acquisition date, the comparability of information between quarters and years is less meaningful. A separate discussion has been provided to compare the results of operations from KICO for the six months ended December 31, 2010 to the six months ended December 31,

2009.

22

---

In December 2008, due to declining revenues and profits, we made a decision to restructure our network of retail offices (the “Retail Business”). The plan of restructuring called for the closing of seven of our least profitable locations during December 2008 and the sale of the remaining 19 Retail Business locations. On April 17, 2009, we sold substantially all of the assets, including the book of business, of the 16 remaining Retail Business locations that we owned in New York State (the “New York Sale”). Effective June 30, 2009, we sold all of the outstanding stock of the subsidiary that operated our three remaining Retail Business locations in Pennsylvania (the “Pennsylvania Sale”). As a result of the restructuring in December 2008, the New York Sale on April 17, 2009 and the Pennsylvania Sale effective June 30, 2009, our Retail Business has been presented as discontinued operations and prior periods have been restated.

Effective May 1, 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. As a result of the sale, our franchise business has been presented as discontinued operations and prior periods have been restated.

Separate discussions follow for results of continuing operations and discontinued operations.

#### Consolidated Results of Operations

The following table summarizes the changes in the results of our operations (in thousands) for the periods indicated (unaudited):

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

(\$ in thousands)	Years ended December 31,			
	2010	2009(A)	Change	Percent
<b>Revenues</b>				
Premiums earned				
Gross premiums earned	\$ 30,071	\$ 13,372	\$ 16,699	(B)
Less: ceded premiums earned	(18,935 )	(8,846 )	(10,089 )	(B)
Net premiums earned	11,136	4,526	6,610	(B)
Ceding commission revenue	8,583	2,940	5,643	(B)
Net investment income	617	226	391	(B)
Net realized gain (loss) on investments	349	(31 )	380	(B)
Other income	911	730	181	(B)
Total revenues	21,596	8,391	13,205	157.4 %
<b>Expenses</b>				
Loss and loss adjustment expenses				
Gross loss and loss adjustment expenses	13,613	5,163	8,450	(B)
Less: ceded loss and loss adjustment expenses	(7,188 )	(3,127 )	(4,060 )	(B)
Net loss and loss adjustment expenses	6,426	2,035	4,390	(B)
Commission expense	5,057	2,233	2,824	(B)
Other underwriting expenses	5,779	2,368	3,411	(B)
Other operating expenses	1,262	1,093	169	15.5 %
Non-cash equity compensation	348	89	259	291.0 %
Acquisition transaction costs	-	210	(210 )	(100.0 ) %
Depreciation and amortization	615	269	346	(B)
Interest expense	185	184	1	0.5 %
Interest expense - mandatorily redeemable preferred stock	75	127	(52 )	(40.9 ) %
Adjustment for rounding	-	2	(2 )	(100.0 ) %
Total expenses	19,747	8,610	11,136	129.3 %
Income (loss) from operations	1,849	(219 )	2,069	942.7 %
Gain on acquisition of Kingstone Insurance Company	-	5,178	(5,178 )	(100.0 ) %
Interest income-CMIC note receivable	-	61	(61 )	(100.0 ) %
Income from continuing operations before taxes	1,849	5,020	(3,170 )	(63.2 ) %
Provision for (benefit from) income tax	767	(67 )	834	1,244.8 %
Income from continuing operations	1,082	5,087	(4,004 )	(78.7 ) %
Income (loss) from discontinued operations, net of taxes	(99 )	(266 )	167	62.8 %
Net income	\$ 983	\$ 4,821	\$ (3,837 )	(79.6 ) %
<b>Percent of total revenues:</b>				
Net premiums earned	51.6 %	53.9 %		
Ceding commission revenue	39.7 %	35.0 %		
Net investment income	2.9 %	2.7 %		
Net realized gains on investments	1.6 %	-0.4 %		

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

Other income	4.2	%	8.7	%
	100.0	%	100.0	%

Ceded premiums as a percent of gross premiums:

Written	58.7	%	67.6	%
Earned	63.0	%	66.2	%

Ceded loss and loss adjustment expenses as a percent of gross loss and loss and loss adjustment expenses

52.9	%	60.7	%
------	---	------	---

(A) Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

(B) Not applicable due to the acquisition of KICO on July 1, 2009, see separate discussion of the results of KICO for the six months ended December 31, 2010 compared to six months ended December 31, 2009.

## Continuing Operations

During the year ended December 31, 2010 (“2010”), revenues from continuing operations were \$21,596,000, as compared to \$8,390,000 for the year ended December 31, 2009 (“2009”). The increase in total revenues was due to the increases in all sources of revenue stemming from the acquisition of KICO that occurred on July 1, 2009.

The positive cash flow and increase in invested assets from operations was the result of the KICO acquisition. The tax equivalent investment yield, excluding cash, was 5.74% and 4.94% at December 31, 2010 and 2009, respectively. Realized capital gains (losses) from securities acquired in the KICO acquisition had a cost basis equal to their fair market value as of the acquisition date on July 1, 2009.

Total expenses in 2010 were \$19,747,000, as compared to \$8,610,000 in 2009. The increase in total expenses in both periods was due to the increases in all categories of expenses stemming from the acquisition of KICO that occurred on July 1, 2009, offset by a decrease in acquisition costs and interest expense on mandatorily redeemable preferred stock. Acquisition costs were eliminated in 2010 as they were related to the acquisition of KICO in 2009. The reduction in interest expense on mandatorily redeemable preferred stock was due to the exchange of all of the outstanding preferred stock into common stock on June 30, 2010, which resulted in the elimination of additional related interest expense as of that date. Other operating expenses not related to KICO were \$1,262,000 in 2010 compared to \$1,093,000 in 2009. The \$169,000 increase in 2010 was primarily due to our Chief Executive Officer’s bonus compensation and increase in his base compensation, which are pursuant to his amended employment agreement dated March 24, 2010. The \$259,000 increase in non-cash compensation from \$89,000 in 2009 to \$348,000 in 2010 is due to stock and option grants to our Chief Executive Officer pursuant to his amended employment agreement dated March 24, 2010.

Gain on acquisition of Kingstone Insurance Company of \$5,178,000 in 2009 is attributable to the bargain purchase which was a result of the excess of net assets acquired from KICO compared to the acquisition cost.

Interest income from CMIC notes receivable in 2010 was \$-0-, as compared to \$61,000 in 2009. The decrease in 2010 was due to the forgiveness of the notes receivable in exchange for our 100% equity interest of KICO on July 1, 2009.

The provision for income taxes (including state taxes) was \$767,000 in 2010, as compared to a tax benefit of \$67,000 in 2009. The increase in 2010 was due to the inclusion of KICO earnings for the full year in 2010 compared to only six months in 2009. The gain on acquisition of KICO in 2009 is being treated as a permanent difference for income tax purposes. The tax provision/benefit on income from continuing operations in both periods include the current tax provision/benefit resulting from discontinued operations.

## Discontinued Operations

The following table summarizes the changes in the results of our discontinued operations (in thousands) for the periods indicated:



(\$ in thousands)	Years ended December 31,			Percent
	2010	2009	Change	
Total revenue	\$ -	\$ 1,243	\$ (1,243 )	(100 ) %
Operating Expenses:				
General and administrative expenses	-	1,406	(1,406 )	(100 ) %
Depreciation and amortization	-	62	(62 )	(100 ) %
Interest expense	-	12	(12 )	(100 ) %
Impairment of intangibles	-	49	(49 )	(100 ) %
Total operating expenses	-	1,529	(1,529 )	(100 ) %
Loss from operations	-	(286 )	286	100 %
Gain (loss) on sale of business, net of additional consideration received	38	(57 )	95	167 %
Income (loss) before benefit from income taxes	38	(343 )	381	111 %
Provision for (benefit from) income taxes	137	(77 )	214	n/a
Income (loss) from discontinued operations	\$ (99 )	\$ (266 )	\$ 167	63 %

The decrease in revenue and expenses in our discontinued operations in 2010 as compared to 2009 was attributable to: (i) the cessation of operations in our Retail Business of the 16 remaining stores located in New York as a result of the sale of their assets on April 17, 2009, and the sale of our Pennsylvania stores on June 30, 2009, and (ii) in our discontinued Franchise Business, the sale on May 1, 2009 of all of the outstanding stock of the subsidiaries that operated our DCAP franchise business. In 2010 we received \$38,000, which represents the balance of contingent consideration due to us from the New York Sale.

The provision for income taxes in 2010 and 2009 are due to deferred tax adjustments related to the disposition of the businesses and entities that were sold in 2009.

#### Net income

Net income was \$983,000 for 2010, compared to \$4,821,000 in 2009. The decrease in net income of \$3,837,000 was due to the \$5,178,000 gain on acquisition of KICO in 2009, offset by the inclusion of KICO earnings for the entire period during 2010 compared to only six months in 2009 and the cessation of our discontinued operations in 2009.

#### Results of Operations for Insurance Underwriting Business on a Standalone Basis

Due to the acquisition of KICO and the commencement of our insurance underwriting business on July 1, 2009, the comparability of information between years is less meaningful. The results of operations for the years ended December 31, 2010 and 2009 include KICO for the entire year in 2010 and only for six months in 2009; as a result we have decided to include the following discussion comparing KICO's results of operations for six month period ended December 31, 2010 to the six month period ended December 31, 2009.



	Six months ended (unaudited)		Change	
	December 31, 2010	December 31, 2009	\$	%
<b>Revenues</b>				
Gross written premium	\$ 16,656	\$ 13,573	3,083	22.7 %
Net written premium	6,652	4,400	2,252	51.2 %
Change in unearned	(356 )	126	(482 )	-382.4 %
Net premiums earned	6,296	4,526	1,769	39.1 %
Ceding commission revenue	4,401	2,939	1,462	49.7 %
Net investment income	336	226	110	48.8 %
Net realized gains (losses) on investments	205	(31 )	235	-768.2 %
Other income	201	130	71	54.5 %
Total revenues	11,438	7,791	3,648	46.8 %
<b>Expenses</b>				
Loss and loss adjustment expenses	3,815	2,035	1,780	87.4 %
Commission expense	2,697	2,233	464	20.8 %
Other underwriting expenses	3,247	2,368	879	37.1 %
Acquisition transaction costs	-	92	(92 )	-100.0 %
Depreciation and amortization	305	253	52	20.6 %
Total expenses	10,065	6,981	3,083	44.2 %
Income before income taxes	1,374	810	564	69.7 %
Income tax expense	450	293	157	53.7 %
Net income	\$ 923	\$ 517	\$ 407	78.7 %
<b>Key Measures:</b>				
Net loss ratio	60.6 %	45.0 %		
Net underwriting expense ratio	21.3 %	33.8 %		
Net combined ratio	81.9 %	78.8 %		
<b>Reconciliation of net underwriting expense ratio:</b>				
Acquisition costs and other underwriting expenses	5,944	4,601		
Less: Ceding commission revenue	(4,401 )	(2,939 )		
Less: Other income	(201 )	(130 )		
	1,342	1,532		
Net earned premium	6,296	4,526		
Net Underwriting Expense Ratio	21.3 %	33.8 %		

Gross premiums written during the six months ended December 31, 2010 ("2010") were \$16,656,000 compared to \$13,573,000 during the six months ended December 31, 2009 ("2009"). The increase of \$3,083,000 or 22.7% was due to an increase in policies in-force during 2010 as compared to 2009. Policies in-force increased by 17.3% as of December 31, 2010 compared to December 31, 2009.

Net written premium increased \$2,252,000, or 51.2%, to \$6,652,000 in 2010 from \$4,400,000 in 2009. The increase in net written premium resulted from an increase of gross written premium in 2010 compared to gross written premium in 2009. Net written premiums grew at a greater rate than gross written premiums (51.2 % compared to 22.7%) due to the elimination of our commercial auto quota share treaty effective January 1, 2010 and a reduction of our ceding percentage in the other commercial lines quota share treaty from 85% to 75% effective July 1, 2010.

Net earned premium increased \$1,769,000, or 31.2%, to \$6,296,000 in 2010 from \$4,526,000 in 2009. As premiums written earn ratably primarily over a twelve month period, the increase was a result of higher net written premium for the twelve months ended December 31, 2010 compared to the twelve months ended December 31, 2009.

Ceding commission revenue was \$4,401,000 in 2010 compared to \$2,939,000 in 2009. The increase of \$1,769,000 or 39.1% was due to the increase in the amount of premiums ceded and more favorable ceding commission rates. Ceding commission revenue also increased as a result of decreases in ceded loss ratios on prior year's quota share treaties.

Net investment income was \$336,000 in 2010 compared to \$226,000 in 2009. The increase of \$110,000 or 48.8% was due to an increase in average invested assets in 2010 as compared to 2009. The increase in cash and invested assets resulted primarily from increased operating cash flows.

Net loss and loss adjustment expenses were \$3,815,000 in 2010 compared to \$2,035,000 in 2009. The net loss ratio was 60.6% in 2010 compared to 45.0% in 2009. The increase of 15.6 percentage points in our net loss ratio for 2010 as compared to 2009 is primarily due to an increase in losses incurred and a decrease in ceded losses as a percent of total losses. Our net loss incurred resulting from two fires in 2010 added 3.1 percentage points to our net loss ratio in 2010.

Commission expense was \$2,697,000 in 2010 or 16.2% of gross premiums written. Commission expense was \$2,233,000 in 2009 or 16.5% of gross premiums written. The increase of \$464,000 or 20.8% is due to the 22.7% increase in gross premiums written in 2010 as compared to 2009.

Other underwriting expenses were \$3,247,000 in 2010 compared to \$2,368,000 in 2009. The \$464,000 increase in other underwriting expenses was primarily due expenses directly related to the increase in gross premiums written, additional employment costs due to the hiring of additional staff needed to service our growth in written premiums and an increase in professional fees due to increased compliance costs. The gross underwriting expense ratio was 3.4% in 2010 as compared to 11.5% in 2009. The net underwriting expense ratio was 8.7% in 2010 as compared to 33.8% in 2009.

Income tax expense in 2010 was \$450,000, which resulted in an effective tax rate of 32.8%. Income tax expense in 2009 was \$293,000, which resulted in an effective tax rate of 36.2%. The decrease in our effective rate resulted, primarily, from an increase in tax exempt interest.

#### Insurance Underwriting Business on a Standalone Basis

Our insurance underwriting business reported on a standalone basis for the year ended December 31, 2010 ("2010") and for the period from July 1, 2009 (date of KICO acquisition) through December 31, 2009 ("2009") follows:

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

	2010	2009
Revenues		
Net premiums earned	\$ 11,135,635	\$ 4,526,341
Ceding commission revenue	8,583,146	2,939,143
Net investment income	617,119	225,676
Net realized gain on investments	349,415	(30,628 )
Other income	363,468	130,270
Total revenues	21,048,783	7,790,802
Expenses		
Loss and loss adjustment expenses	6,425,585	2,035,471
Commission expense	5,057,409	2,233,399
Other underwriting expenses	5,778,845	2,367,535
Acquisition transaction costs	-	91,635
Depreciation and amortization	611,855	253,162
Total expenses	17,873,694	6,981,202
Income from operations	3,175,089	809,600
Income tax expense	1,060,927	292,904
Net income	\$ 2,114,161	\$ 516,696

An analysis of our direct, assumed and ceded earned premiums, loss and loss adjustment expenses, and loss ratios is shown below:

	Direct	Assumed	Ceded	Net
2010				
Written premiums	\$33,249,331	\$10,699	\$(19,525,208)	\$13,734,822
Unearned premiums	(3,189,250 )	105	589,958	(2,599,187 )
Earned premiums	\$30,060,081	\$10,804	\$(18,935,250)	\$11,135,635
Loss and loss adjustment expenses	\$13,597,785	\$15,336	\$(7,187,536 )	\$6,425,585
Loss ratio	45.2	% 141.9	% 38.0	% 57.7
2009				
Written premiums	\$13,572,779	\$8,252	\$(9,180,860 )	\$4,400,171
Unearned premiums	(206,291 )	(2,521 )	334,982	126,170
Earned premiums	\$13,366,488	\$5,731	\$(8,845,878 )	\$4,526,341
Loss and loss adjustment expenses	\$5,156,441	\$6,500	\$(3,127,470 )	\$2,035,471
Loss ratio	38.6	% 113.4	% 35.4	% 45.0

The key measures for our insurance underwriting business for the year ended December 31, 2010 are as follows:



Net premiums earned	\$11,135,635
Ceding commission revenue	8,583,146
Other income	363,468
Loss and loss adjustment expenses	6,425,585
Acquisition costs and other underwriting expenses:	
Commission expense	5,057,409
Other underwriting expenses	5,778,845
Total acquisition costs and other underwriting expenses	10,836,254
Underwriting income	\$2,820,410
Key Measures:	
Net loss ratio	57.7 %
Net underwriting expense ratio	17.0 %
Net combined ratio	74.7 %
Reconciliation of net underwriting expense ratio:	
Acquisition costs and other underwriting expenses	\$10,836,254
Less: Ceding commission revenue	(8,583,146 )
Less: Other income	(363,468 )
	\$1,889,640
Net earned premium	\$11,135,635

## Investments

### Portfolio Summary

The following table presents a breakdown of the amortized cost, aggregate fair value and unrealized gains and losses by investment type as of December 31, 2010 and 2009:

#### Available for Sale Securities



December 31, 2010

Category	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses		Fair Value	% of	
			Less than 12 Months	More than 12 Months		Fair Value	Fair Value
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$1,000,572	\$42,085	\$-	\$-	\$1,042,657	5.4	%
Political subdivisions of States, Territories and Possessions	7,278,663	79,791	(86,234 )	(12,995 )	7,259,225	37.6	%
Corporate and other bonds							
Industrial and miscellaneous	7,997,817	176,999	(137,597 )	-	8,037,219	41.6	%
Total fixed-maturity securities	16,277,052	298,875	(223,831 )	(12,995 )	16,339,101	84.6	%
Equity Securities	2,825,015	218,717	(60,697 )	-	2,983,035	15.4	%
Short term investments	-	-	-	-	-	0.0	%
Total	\$19,102,067	\$517,592	\$(284,528 )	\$(12,995 )	\$19,322,136	100.0	%

December 31, 2009

Category	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses		Fair Value	% of	
			Less than 12 Months	More than 12 Months		Fair Value	Fair Value
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$3,549,616	\$38,790	\$(23,929 )	\$-	\$3,564,477	23.4	%
Political subdivisions of States, Territories and Possessions	5,751,979	82,480	(12,356 )	-	5,822,103	38.3	%
Corporate and other bonds							
Industrial and miscellaneous	3,375,272	54,384	(25,156 )	-	3,404,500	22.4	%
Total fixed-maturity securities	12,676,867	175,654	(61,441 )	-	12,791,080	84.1	%
Equity Securities	1,973,738	224,736	(11,548 )	-	2,186,926	14.4	%
Short term investments	225,336	-	-	-	225,336	1.5	%
Total	\$14,875,941	\$400,390	\$(72,989 )	\$-	\$15,203,342	100.0	%



Held to Maturity Securities

Held to maturity securities at December 31, 2010 consist of U.S. Treasury Securities with an amortized cost of \$605,424 and a fair value of \$606,398. At December 31, 2009 we did not own any held to maturity securities.

Credit Rating of Fixed-Maturity Securities

The table below summarizes the credit quality of our fixed-maturity securities as of December 31, 2010 and 2009 as rated by Standard and Poor's.

Rating	December 31, 2010		December 31, 2009	
	Fair Market Value	Percentage of Fair Market Value	Fair Market Value	Percentage of Fair Market Value
U.S. Treasury securities	\$ 1,042,657	6.4 %	\$ 3,564,477	27.9 %
AAA	4,229,483	25.9 %	3,404,461	26.6 %
AA	3,698,610	22.6 %	2,564,302	20.0 %
A	4,770,488	29.2 %	2,808,145	22.0 %
BBB	2,597,863	15.9 %	449,695	3.5 %
Total	\$ 16,339,101	100.0 %	\$ 12,791,080	100.0 %

The table below summarizes the average duration by type of fixed-maturity security as well as detailing the average yield as of December 31, 2010 and 2009:

Category	December 31, 2010		December 31, 2009	
	Average Yield %	Weighted Average Duration in Years	Average Yield %	Weighted Average Duration in Years
U.S. Treasury securities and obligations of U.S. government corporations and agencies	3.27 %	14.1	3.08 %	5.8
Political subdivisions of States, Territories and Possessions	4.24 %	6.9	4.09 %	6.0
Corporate and other bonds Industrial and miscellaneous	5.20 %	7.6	5.62 %	8.5

Fair Value Consideration

As disclosed in Note 5 to the Consolidated Financial Statements, with respect to "Fair Value Measurements," effective January 1, 2008, we adopted new GAAP guidance, which provides a revised definition of fair value, establishes a framework for measuring fair value and expands financial statements disclosure requirements for fair value. Under

this guidance, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (an “exit price”). The statement establishes a fair value hierarchy that distinguishes between inputs based on market data from independent sources (“observable inputs”) and a reporting entity’s internal assumptions based upon the best information available when external market data is limited or unavailable (“unobservable inputs”). The fair value hierarchy in GAAP prioritizes fair value measurements into three

levels based on the nature of the inputs. Quoted prices in active markets for identical assets have the highest priority (“Level 1”), followed by observable inputs other than quoted prices including prices for similar but not identical assets or liabilities (“Level 2”), and unobservable inputs, including the reporting entity’s estimates of the assumption that market participants would use, having the lowest priority (“Level 3”). As of December 31, 2010 and December 31, 2009, 100% of the investment portfolio recorded at fair value was priced based upon quoted market prices.

As more fully described in Note 4 to our Consolidated Financial Statements, “Investments—Impairment Review,” we completed a detailed review of all our securities in a continuous loss position as of December 31, 2010, and concluded that the unrealized losses in these asset classes are the result of a decrease in value due to technical spread widening and broader market sentiment, rather than fundamental collateral deterioration, and are temporary in nature.

The table below summarizes the gross unrealized losses of our fixed-maturity securities available for sale and equity securities by length of time the security has continuously been in an unrealized loss position as of December 31, 2010 and 2009:

Category	Less than 12 months			December 31, 2010 12 months or more			Total	
	Fair Value	Unrealized Losses	No. of Positions Held	Fair Value	Unrealized Losses	No. of Positions Held	Fair Value	Unrealized Losses
<b>Fixed-Maturity Securities:</b>								
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$-	\$-	-	\$-	\$-	-	\$-	\$-
Political subdivisions of States, Territories and Possessions	2,870,728	(86,234 )	11	1,119,244	(12,995 )	4	3,989,972	(99,229 )
Corporate and other bonds industrial and miscellaneous	4,113,912	(137,597 )	20	-	-	-	4,113,912	(137,597 )
Total fixed-maturity securities	\$6,984,640	\$(223,831 )	31	\$1,119,244	\$(12,995 )	4	\$8,103,884	\$(236,826 )
<b>Equity Securities:</b>								
Preferred stocks	\$363,670	\$(6,333 )	9	\$-	\$-	-	\$363,670	\$(6,333 )
Common stocks	690,634	(54,364 )	16	-	-	-	690,634	(54,364 )
Total equity securities	\$1,054,304	\$(60,697 )	25	\$-	\$-	-	\$1,054,304	\$(60,697 )
Total	\$8,038,944	\$(284,528 )	56	\$1,119,244	\$(12,995 )	4	\$9,158,188	\$(297,523 )

Category	December 31, 2009						Total	
	Less than 12 months			12 months or more			Fair Value	Unrealized Losses
	Fair Value	Unrealized Losses	No. of Positions Held	Fair Value	Unrealized Losses	No. of Positions Held		
<b>Fixed-Maturity Securities:</b>								
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$1,715,062	\$ (23,929 )	6	\$-	\$ -	-	\$1,715,062	\$ (23,929 )
Political subdivisions of States, Territories and Possessions	1,357,203	(12,356 )	5	-	-	-	1,357,203	(12,356 )
Corporate and other bonds industrial and miscellaneous	1,376,516	(25,156 )	7	-	-	-	1,376,516	(25,156 )
Total fixed-maturity securities	\$4,448,781	\$ (61,441 )	18	\$-	\$ -	-	\$4,448,781	\$ (61,441 )
<b>Equity Securities:</b>								
Preferred stocks	\$144,900	\$ (5,564 )	3	\$-	\$ -	-	\$144,900	\$ (5,564 )
Common stocks	94,470	(5,984 )	5	-	-	-	94,470	(5,984 )
Total equity securities	\$239,370	\$ (11,548 )	8	\$-	\$ -	-	\$239,370	\$ (11,548 )
Total	\$4,688,151	\$ (72,989 )	26	\$-	\$ -	-	\$4,688,151	\$ (72,989 )

There are 60 securities at December 31, 2010 that account for the gross unrealized loss, none of which is deemed by us to be other than temporarily impaired. There are 26 securities at December 31, 2009 that account for the gross unrealized loss, none of which is deemed by us to be other than temporarily impaired. Significant factors influencing our determination that unrealized losses were temporary included the magnitude of the unrealized losses in relation to each security's cost, the nature of the investment and management's intent not to sell these securities and it being not more likely than not that we will be required to sell these investments before anticipated recovery of fair value to our cost basis.

## Liquidity and Capital Resources

### Cash Flows

Effective July 1, 2009, the primary sources of cash flow is from our insurance underwriting subsidiary, KICO, which are gross premiums written, ceding commissions from our quota share reinsurers, loss payments by our reinsurers, investment income and proceeds from the sale or maturity of investments. Funds are used by KICO for ceded premium payments to reinsurers, which are paid on a net basis after subtracting losses paid on reinsured claims and reinsurance commissions. KICO also uses funds for loss payments and loss adjustment expenses on our net business, commissions to producers, salaries and other underwriting expenses as well as to purchase investments and fixed assets.

In connection with the plan of conversion of CMIC, we have agreed with the Insurance Department that for a period of two years following the effective date of conversion of July 1, 2009, no dividend may be paid by KICO to us without the approval of the Insurance Department. As of December 31, 2010, no such request has been made by us to the Insurance Department. We have also agreed with the Insurance Department that certain intercompany transactions between KICO and us must be filed with the Insurance Department 30 days prior to implementation and not disapproved by the Insurance Department.

The primary sources of cash flow for our holding company operations are in connection with the fee income we receive from the premium finance loans and collection of principal and interest income from the notes received by us upon the sale of businesses that were included in our discontinued operations. If the aforementioned is insufficient to cover our holding company cash requirements, we will seek to obtain additional financing.

Notes payable with an outstanding principal balance of \$1,450,000 bear interest at the rate of 12.625% and are to mature on July 10, 2011. The noteholders have expressed the desire to amend and extend the notes at maturity, many having invested on these same terms with similar notes beginning in 2003. As of December 31, 2010 the related party holders represent \$785,000 or 54% of the principal amount. Prior to the scheduled maturity date, our Board of Directors will consider our options, as they have repeatedly done since the original issuance of \$3,500,000 of similar notes in 2003. We will attempt to reduce the outstanding principal balance and will offer to extend the due date of the remaining principal for an added period of time, which we anticipate to be from three to five years. Consideration will also be given to a significant reduction in the interest rate to 9-10%, reflecting our current financial condition as compared to our financial condition when the notes were issued in 2009.

We believe that our present cash flows as described above will be sufficient on a short-term basis and over the next 12 months to fund our company-wide working capital requirements.



Our reconciliation of net income to cash provided by (used in) operations is generally influenced by the collection of premiums in advance of paid losses, the timing of reinsurance, issuing company settlements and loss payments.

Cash flow and liquidity are categorized into three sources: (1) operating activities; (2) investing activities; and (3) financing activities, which are shown in the following table:

Years Ended December 31,	2010	2009
Cash flows provided by (used in):		
Operating activities	\$ 3,721,328	\$ 1,199,388
Investing activities	(4,395,388)	(313,057 )
Financing activities	375,360	(403,960 )
Net (decrease) increase in cash and cash equivalents	(298,700 )	482,371
Cash and cash equivalents, beginning of period	625,320	142,949
Cash and cash equivalents, end of period	\$ 326,620	\$ 625,320

The increase in cash flows provided by operating activities in 2010 was primarily a result of the additional operating cash flows provided through the acquisition of KICO on July 1, 2009 and the cessation of our discontinued operations in 2009.

Net cash flows used in investing activities increased as a result of the investing cash flows used through the acquisition of KICO on July 1, 2009 and the decrease in proceeds from the sale of businesses in 2010 as compared to 2009.

Net cash provided by financing activities increased as a result of the \$1,434,000 decrease in principal payments of long-term debt in 2010 as compared to 2009, offset by a decrease in proceeds from long term debt in 2010. The acquisition of KICO on July 1, 2009 had no effect on our financing activities.

#### Significant Transactions in 2010

##### Mandatorily Redeemable Preferred Stock Exchanged for Common Stock

In accordance with GAAP guidance for accounting for certain financial instruments with characteristics of both liabilities and equity, our mandatorily redeemable preferred stock has been reported as a liability of \$1,299,231 on December 31, 2009. Effective June 30, 2010, we issued 787,409 shares of Common Stock in exchange for 1,299 shares of our outstanding mandatorily redeemable Series E Preferred Stock. The value of the exchanged Series E Preferred Stock was approximately \$1,299,231. The effective price for the exchange was \$1.65 per share of Common Stock, which was approximately equal to the fair value of the common stock issued. For the year ended December 31, 2010 and 2009, the preferred dividends of \$74,706 and \$127,158, respectively have been classified as interest expense.

##### Notes Payable

From June 2009 through December 2009, we borrowed an aggregate of \$1,050,000 (including \$585,000 payable from related parties) and issued promissory notes in such aggregate principal amount (the "2009 Notes"). The 2009 Notes provide for interest at the rate of 12.625% per annum and are payable on July 10, 2011. The 2009 Notes are prepayable by us without premium or penalty; provided, however, that, under any circumstances, the holders of the 2009 Notes are entitled to receive an aggregate of six months interest from the issue date of the 2009 Notes with respect to the amount prepaid. Between January 2010 and March 26, 2010, we borrowed an additional \$400,000 (including \$200,000 from related parties) on the same terms as provided for in the 2009 Notes.



## Reinsurance

The following table summarizes each reinsurer that accounted for approximately over 10% of our reinsurance recoverables on paid and unpaid losses and loss adjustment expenses as of December 31, 2010:

(\$ in thousands)	A.M. Best Rating	Amount Recoverable as of December 31, 2010	%	
Maiden Reinsurance Company	A-	\$ 3,670	34.58	%
SCOR Reinsurance Company	A	2,103	19.81	%
Motors Insurance Corporation	B	2,072	19.52	%
White Mountain Re	A-	1,284	12.10	%
		9,129	86.01	%
Others		1,485	13.99	%
Total		\$ 10,614	100.00	%

Our reinsurance treaties for both its Personal Lines business, which primarily consists of homeowners' policies, and Commercial Lines business, other than commercial auto were renewed as of July 1, 2010. The terms of the renewed treaties follow:

## Personal Lines

Personal Lines business, which includes homeowners, dwelling fire and canine legal liability, is reinsured under a 75% quota share treaty which provides coverage up to \$700,000 per occurrence. An excess of loss contract provides \$1,500,000 in coverage excess of the \$700,000 for a total coverage of \$2,200,000 per occurrence. Personal umbrella business written is reinsured under a 90% quota share treaty limiting the Company to a maximum of \$100,000 per occurrence for the first \$1,000,000 of coverage. The second \$1,000,000 of coverage is 100% reinsured.

## Commercial Lines

General liability commercial policies written by us, except for commercial auto policies, are reinsured under a 75% quota share treaty, which provides coverage up to \$700,000 per occurrence. An excess of loss contract provides \$1,500,000 in coverage excess of the \$700,000 for a total coverage of \$2,200,000 per occurrence.

## Commercial Auto

Commercial auto policies are covered by an excess of loss contract which provides \$1,750,000 in coverage excess of \$250,000 for a total coverage of \$2,000,000 per occurrence.

## Catastrophe Reinsurance

We obtained \$41,000,000 of catastrophe coverage, where we retain \$500,000 per occurrence. To determine the amount of catastrophe insurance required, we used accepted industry models that predict the probable maximum loss that we could incur in a 125 year storm.

Our reinsurance program is structured to enable us to reflect significant reductions in premiums written and earned and also provides income as a result of ceding commissions earned pursuant to the quota share reinsurance contracts. This structure has enabled us to significantly grow its premium volume while maintaining regulatory capital and other financial ratios generally within or below the expected ranges used for regulatory oversight purposes. Our participation in reinsurance arrangements does not relieve us from our obligations to policyholders.

Our reinsurance program was structured while we were an advance premium cooperative and reflected our management's obligations and goals while a policyholder-owned company. Reinsurance via quota share allows for a carrier to write business without increasing its leverage above a management determined ratio. The additional business written allows a reinsurer to assume the risks involved, but gives the reinsurer the profit (or loss) associated with such. Since the conversion to a stock company, we have determined it to be in the best interests of our shareholders to prudently reduce our reliance on quota share reinsurance. This will result in higher earned premiums and a reduction in ceding commission revenue in future years. Our participation in reinsurance arrangements does not relieve us from our obligations to policyholders.

#### Inflation

Premiums are established before we know the amount of losses and loss adjustment expenses or the extent to which inflation may affect such amounts. We attempt to anticipate the potential impact of inflation in establishing our reserves, especially as it relates to medical and hospital rates where historical inflation rates have exceeded the general level of inflation. Inflation in excess of the levels we have assumed could cause loss and loss adjustment expenses to be higher than we anticipated, which would require us to increase reserves and reduce earnings.

Fluctuations in rates of inflation also influence interest rates, which in turn impact the market value of our investment portfolio and yields on new investments. Operating expenses, including salaries and benefits, generally are impacted by inflation.

#### Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

#### Factors That May Affect Future Results and Financial Condition

Based upon the following factors, as well as other factors affecting our operating results and financial condition, past financial performance should not be considered to be a reliable indicator of future performance, and investors should not use historical trends to anticipate results or trends in future periods. In addition, such factors, among others, may affect the accuracy of certain forward-looking statements contained in this Annual Report.

As a holding company, we are dependent on the results of operations of Kingstone Insurance Company ("KICO"); there are restrictions on the payment of dividends by KICO.

We are a holding company and a legal entity separate and distinct from our operating subsidiary, KICO. As a holding company without operations of our own, the principal sources of our funds are dividends and other payments from KICO. Consequently, we must rely on KICO for our ability to repay debts, pay expenses and pay cash dividends to our shareholders. In connection with the plan of conversion of Commercial Mutual Insurance Company ("CMIC") into KICO, we have agreed with the New York State Insurance Department that, until July 1, 2011, without the approval of the Insurance Department, no dividend may be paid by KICO to us.



As a property and casualty insurer, we may face significant losses from catastrophes and severe weather events.

Because of the exposure of our property and casualty business to catastrophic events, our operating results and financial condition may vary significantly from one period to the next. Catastrophes can be caused by various natural and man-made disasters, including earthquakes, wildfires, tornadoes, hurricanes, storms and certain types of terrorism. We may incur catastrophe losses in excess of: (1) those that we project would be incurred, (2) those that external modeling firms estimate would be incurred, (3) the average expected level used in pricing or (4) our current reinsurance coverage limits. Despite our catastrophe management programs, we are exposed to catastrophes that could have a material adverse effect on our operating results and financial condition. Our liquidity could be constrained by a catastrophe, or multiple catastrophes, which may result in extraordinary losses or a downgrade of our financial strength ratings.

In addition, we are subject to claims arising from weather events such as winter storms, rain, hail and high winds. The incidence and severity of weather conditions are largely unpredictable. There is generally an increase in the frequency and severity of claims when severe weather conditions occur.

Unanticipated increases in the severity or frequency of claims may adversely affect our operating results and financial condition.

Changes in the severity or frequency of claims may affect our profitability. Changes in homeowners claim severity are driven by inflation in the construction industry, in building materials and in home furnishings, and by other economic and environmental factors, including increased demand for services and supplies in areas affected by catastrophes. Changes in bodily injury claim severity are driven primarily by inflation in the medical sector of the economy and litigation. Changes in auto physical damage claim severity are driven primarily by inflation in auto repair costs, auto parts prices and used car prices. However, changes in the level of the severity of claims are not limited to the effects of inflation and demand surge in these various sectors of the economy. Increases in claim severity can arise from unexpected events that are inherently difficult to predict, such as a change in the law. Although we pursue various loss management initiatives to mitigate future increases in claim severity, there can be no assurances that these initiatives will successfully identify or reduce the effect of future increases in claim severity, and a significant increase in claim frequency could have an adverse effect on our operating results and financial condition.

The inability to obtain an upgrade to our financial strength rating from A.M. Best, or a downgrade in our rating, may have a material adverse effect on our competitive position, the marketability of our product offerings, and our liquidity, operating results and financial condition.

Financial strength ratings are important factors in establishing the competitive position of insurance companies and generally have an effect on an insurance company's business. Many insurance buyers, agents and brokers use the ratings assigned by A.M. Best and other agencies to assist them in assessing the financial strength and overall quality of the companies from which they are considering purchasing insurance. In 2009, KICO applied for its initial A.M. Best rating, and was assigned a letter rating of "B" (Fair) by A.M. Best in 2010. KICO is in the process of undergoing its annual review by A.M. Best, which may result in a change to its rating. A. M. Best ratings are derived from an in-depth evaluation of an insurance company's balance sheet strengths, operating performances and business profiles. A.M. Best evaluates, among other factors, the company's capitalization, underwriting leverage, financial leverage, asset leverage, capital structure, quality and appropriateness of reinsurance, adequacy of reserves, quality and diversification of assets, liquidity, profitability, spread of risk, revenue composition, market position, management, market risk and event risk. On an ongoing basis, rating agencies such as A.M. Best review the financial performance and condition of insurers and can downgrade or change the outlook on an insurer's ratings due to, for example, a change in an insurer's statutory capital, a reduced confidence in management or a host of other considerations that may or may not be under the insurer's control. We currently have a Demotech rating of A (Excellent), which qualifies our

policies for banks and finance companies. All ratings are subject to continuous review; therefore, the retention of these ratings cannot be assured. A downgrade in any of these ratings could have a material adverse effect on our competitiveness, the marketability of our product offerings and our ability to grow in the marketplace.

Adverse capital and credit market conditions may significantly affect our ability to meet liquidity needs or our ability to obtain credit on acceptable terms.

The capital and credit markets have been experiencing extreme volatility and disruption. In some cases, the markets have exerted downward pressure on the availability of liquidity and credit capacity. In the event that we need access to additional capital to pay our operating expenses, make payments on our indebtedness, pay for capital expenditures or increase the amount of insurance that we seek to underwrite, our ability to obtain such capital may be limited and the cost of any such capital may be significant. Our access to additional financing will depend on a variety of factors, such as market conditions, the general availability of credit, the overall availability of credit to our industry, our credit ratings and credit capacity as well as lenders' perception of our long or short-term financial prospects. Similarly, our access to funds may be impaired if regulatory authorities or rating agencies take negative actions against us. If a combination of these factors occurs, our internal sources of liquidity may prove to be insufficient and, in such case, we may not be able to successfully obtain additional financing on favorable terms.

We are exposed to significant financial and capital markets risk which may adversely affect our results of operations, financial condition and liquidity, and our net investment income can vary from period to period.

We are exposed to significant financial and capital markets risk, including changes in interest rates, equity prices, market volatility, the performance of the economy in general, the performance of the specific obligors included in our portfolio and other factors outside our control. Our exposure to interest rate risk relates primarily to the market price and cash flow variability associated with changes in interest rates. A rise in interest rates will increase the net unrealized loss position of our investment portfolio. Our investment portfolio contains interest rate sensitive instruments, such as fixed income securities, which may be adversely affected by changes in interest rates from governmental monetary policies, domestic and international economic and political conditions and other factors beyond our control. A rise in interest rates would increase the net unrealized loss position of our investment portfolio, which would be offset by our ability to earn higher rates of return on funds reinvested. Conversely, a decline in interest rates would decrease the net unrealized loss position of our investment portfolio, which would be offset by lower rates of return on funds reinvested.

In addition, market volatility can make it difficult to value certain of our securities if trading becomes less frequent. As such, valuations may include assumptions or estimates that may have significant period to period changes which could have a material adverse effect on our consolidated results of operations or financial condition. If significant, continued volatility, changes in interest rates, changes in defaults, a lack of pricing transparency, market liquidity and declines in equity prices, individually or in tandem, could have a material adverse effect on our results of operations, financial condition or cash flows through realized losses, impairments, and changes in unrealized positions.



Reinsurance may be unavailable at current levels and prices, which may limit our ability to write new business.

Our personal lines catastrophe reinsurance program was designed, utilizing our risk management methodology, to address our exposure to catastrophes. Market conditions beyond our control impact the availability and cost of the reinsurance we purchase. No assurances can be made that reinsurance will remain continuously available to us to the same extent and on the same terms and rates as is currently available. For example, our ability to afford reinsurance to reduce our catastrophe risk may be dependent upon our ability to adjust premium rates for its cost, and there are no assurances that the terms and rates for our current reinsurance program will continue to be available in the future. If we are unable to maintain our current level of reinsurance or purchase new reinsurance protection in amounts that we consider sufficient and at prices that we consider acceptable, we will have to either accept an increase in our exposure risk, reduce our insurance writings or develop or seek other alternatives.

Reinsurance subjects us to the credit risk of our reinsurers, which may have a material adverse effect on our operating results and financial condition.

The collectability of reinsurance recoverables is subject to uncertainty arising from a number of factors, including changes in market conditions, whether insured losses meet the qualifying conditions of the reinsurance contract and whether reinsurers, or their affiliates, have the financial capacity and willingness to make payments under the terms of a reinsurance treaty or contract. Since we are primarily liable to an insured for the full amount of insurance coverage, our inability to collect a material recovery from a reinsurer could have a material adverse effect on our operating results and financial condition.

Applicable insurance laws regarding the change of control of our company may impede potential acquisitions that our stockholders might consider to be desirable.

We are subject to statutes and regulations of the state of New York which generally require that any person or entity desiring to acquire direct or indirect control of KICO, our insurance company subsidiary, obtain prior regulatory approval. In addition, a change of control of Kingstone Companies, Inc. would require Insurance Department approval. These laws may discourage potential acquisition proposals and may delay, deter or prevent a change of control of our company, including through transactions, and in particular unsolicited transactions, that some of our stockholders might consider to be desirable.

The insurance industry is subject to extensive restrictive regulation that may affect our operating costs and limit the growth of our business, and changes within this regulatory environment may, too, adversely affect our operating costs and limit the growth of our business.

We are subject to extensive laws and regulations. State insurance regulators are charged with protecting policyholders and have broad regulatory, supervisory and administrative powers over our business practices, including, among other things, the power to grant and revoke licenses to transact business and the power to regulate and approve underwriting practices and rate changes, which may delay the implementation of premium rate changes or prevent us from making changes we believe are necessary to match rate to risk. In addition, many states have laws and regulations that limit an insurer's ability to cancel or not renew policies and that prohibit an insurer from withdrawing from one or more lines of business written in the state, except pursuant to a plan that is approved by the state insurance department. Laws and regulations that limit cancellation and non-renewal and that subject program withdrawals to prior approval requirements may restrict our ability to exit unprofitable markets.

Because the laws and regulations under which we operate are administered and enforced by a number of different governmental authorities, including state insurance regulators, state securities administrators and the SEC, each of which exercises a degree of interpretive latitude, we are subject to the risk that compliance with any particular regulator's or enforcement authority's interpretation of a legal issue may not result in compliance with another's interpretation of the same issue, particularly when compliance is judged in hindsight. In addition, there is risk that any particular regulator's or enforcement authority's interpretation of a legal issue may change over time to our detriment, or that changes in the overall legal and regulatory environment may, even absent any particular regulator's or enforcement authority's interpretation of a legal issue changing, cause us to change our views regarding the actions we need to take from a legal risk management perspective, thereby necessitating changes to our practices that may, in some cases, limit our ability to grow and improve the profitability of our business.

While the United States federal government does not directly regulate the insurance industry, federal legislation and administrative policies can affect us. Congress and various federal agencies periodically discuss proposals that would provide for a federal charter for insurance companies. We cannot predict whether any such laws will be enacted or the effect that such laws would have on our business. Moreover, there can be no assurance that changes will not be made to current laws, rules and regulations, or that any other laws, rules or regulations will not be adopted in the future, that could adversely affect our business and financial condition.

We may not be able to maintain the requisite amount of risk-based capital, which may adversely affect our profitability and our ability to compete in the property and casualty insurance markets.

The New York State Insurance Department imposes risk-based capital requirements on insurance companies to ensure that insurance companies maintain appropriate levels of surplus to support their overall business operations and to protect customers against adverse developments, after taking into account default, credit, underwriting and off-balance sheet risks. If the amount of our capital falls below this minimum, we may face restrictions with respect to soliciting new business and/or keeping existing business.

Changing climate conditions may adversely affect our financial condition, profitability or cash flows.

We recognize the scientific view that the world is getting warmer. Climate change, to the extent it produces rising temperatures and changes in weather patterns, could impact the frequency or severity of weather events and wildfires and the affordability and availability of homeowners insurance.

Our operating results and financial condition may be adversely affected by the cyclical nature of the property and casualty business.

The property and casualty market is cyclical and has experienced periods characterized by relatively high levels of price competition, less restrictive underwriting standards and relatively low premium rates, followed by periods of relatively lower levels of competition, more selective underwriting standards and relatively high premium rates. A downturn in the profitability cycle of the property and casualty business could have a material adverse effect on our operating results and financial condition.

Because our operations are derived from sources located in New York, our business may be adversely affected by conditions in such state.

All of our revenue is currently derived from sources located in the state of New York and, accordingly, is affected by the prevailing regulatory, economic, demographic, competitive and other conditions in such state. Changes in any of these conditions could make it more costly or difficult for us to conduct our business. Adverse regulatory developments in New York, which could include fundamental changes to the design or implementation of the insurance regulatory framework, could have a material adverse effect on our results of operations and financial condition.

Actual claims incurred may exceed current reserves established for claims, which may adversely affect our operating results and financial condition.

Recorded claim reserves in our business are based on our best estimates of losses after considering known facts and interpretations of circumstances. Internal factors are considered, including actual claims paid, pending levels of unpaid claims, product mix and contractual terms. External factors are also considered, which include, but are not limited to, law changes, court decisions, changes in regulatory requirements and economic conditions. Because reserves are estimates of the unpaid portion of losses that have occurred, the establishment of appropriate reserves, including reserves for catastrophes, is an inherently uncertain and complex process. The ultimate cost of losses may vary materially from recorded reserves, and such variance may adversely affect our operating results and financial condition.

Our future results may be adversely affected by claims made against an underwriting pool in which KICO was a participant but over which it has no control.

KICO was a member of the New York Mutual Underwriters Pool (the "NYMU") and is responsible for its proportionate share of losses with respect to accident dates through October 31, 1997. During 2006 and 2007, the NYMU received a disproportionately large number of lead paint claims (approximately 50) for accident dates prior to October 31, 1997. KICO's liability for each claim is \$11,667 (assuming full reinsurance recovery). Since 2007, far fewer lead paint claims have been filed against the NYMU. We believe that, as of December 31, 2010, KICO is fully reserved for all reported claims and that its provision for IBNR for future claims is adequate (in each case giving effect to the collectability of reinsurance); however, we do not have any control over the claims made against the NYMU. Accordingly, future results may be adversely affected from losses over which we have no control.

Regulation requiring us to underwrite business and participate in loss sharing arrangements may adversely affect our operating results and financial condition.

The state of New York has enacted laws that require a property-liability insurer conducting business in such state to participate in assigned risk plans, reinsurance facilities and joint underwriting associations or require the insurer to offer coverage to all consumers, often restricting an insurer's ability to charge the price it might otherwise charge. In these markets, we may be compelled to underwrite significant amounts of business at lower than desired rates, possibly leading to an unacceptable return on equity, which may adversely affect our operating results and financial condition.

Our future results are dependent in part on our ability to successfully operate in an insurance industry that is highly competitive.

The insurance industry is highly competitive. Many of our competitors have well-established national reputations, substantially more capital and significantly greater marketing and management resources. Because of the competitive nature of the insurance industry, including competition for customers, agents and brokers, there can be no assurance

that we will continue to effectively compete with our industry rivals, or that competitive pressures will not have a material adverse effect on our business, operating results or financial condition.

If we lose key personnel or are unable to recruit qualified personnel, our ability to implement our business strategies could be delayed or hindered; KICO's Chief Executive Officer will be transitioning his duties and responsibilities effective January 1, 2012.

Our future success will depend, in part, upon the efforts of Barry Goldstein, our President and Chief Executive Officer, and John Reiersen, President and Chief Executive Officer of KICO. The loss of Messrs. Goldstein and/or Reiersen or other key personnel could prevent us from fully implementing our business strategies and could materially and adversely affect our business, financial condition and results of operations. As we continue to grow, we will need to recruit and retain additional qualified management personnel, but we may not be able to do so. Our ability to recruit and retain such personnel will depend upon a number of factors, such as our results of operations and prospects and the level of competition then prevailing in the market for qualified personnel. KICO and Mr. Reiersen have agreed that, effective January 1, 2012, he will become Executive Vice President of KICO and shall provide, in a part-time capacity, advice and assistance to the President and Chief Executive Officer of KICO, and other management personnel, with regard to the management and operation of KICO. It is contemplated that Mr. Goldstein will assume the duties and responsibilities of President and Chief Executive Officer of KICO effective January 1, 2012. Although Mr. Goldstein has served as our President and Chief Executive Officer since 2001, as KICO's Chairman of the Board and Chairman of the Executive Committee since 2006 and as KICO's Chief Investment Officer since 2008, he has never served as President and Chief Executive Officer of an insurance company.

Difficult conditions in the economy generally could adversely affect our business and operating results.

Some economists continue to project significant negative macroeconomic trends, including relatively high and sustained unemployment, reduced consumer spending, lower home prices, and substantial increases in delinquencies on consumer debt, including defaults on home mortgages. Moreover, recent disruptions in the financial markets, particularly the reduced availability of credit and tightened lending requirements, have impacted the ability of borrowers to refinance loans at more affordable rates. As with most businesses, we believe difficult conditions in the economy could have an adverse effect on our business and operating results. General economic conditions also could adversely affect us in the form of consumer behavior, which may include decreased demand for our products. As consumers become more cost conscious, they may choose lower levels of insurance.

Changes in accounting standards issued by the Financial Accounting Standards Board or other standard-setting bodies may adversely affect our results of operations and financial condition.

Our financial statements are subject to the application of generally accepted accounting principles, which are periodically revised, interpreted and/or expanded. Accordingly, we are required to adopt new guidance or interpretations, which may have a material adverse effect on our results of operations and financial condition that is either unexpected or has a greater impact than expected.

We rely on our information technology and telecommunication systems, and the failure of these systems could materially and adversely affect our business.

Our business is highly dependent upon the successful and uninterrupted functioning of our information technology and telecommunications systems. We rely on these systems to support our operations. The failure of these systems could interrupt our operations and result in a material adverse effect on our business.

We have incurred, and will continue to incur, increased costs as a result of being an SEC reporting company.

The Sarbanes-Oxley Act of 2002, as well as a variety of related rules implemented by the SEC, have required changes in corporate governance practices and generally increased the disclosure requirements of public companies. As a reporting company, we incur significant legal, accounting and other expenses in connection with our public disclosure and other obligations. Based upon SEC regulations currently in effect, we are required to establish, evaluate and report on our internal control over financial reporting. We believe that compliance with the myriad of rules and regulations applicable to reporting companies and related compliance issues will divert time and attention of management away from operating and growing our business.

The enactment of tort reform could adversely affect our business.

Legislation concerning tort reform is from time to time considered in the United States Congress. Among the provisions considered for inclusion in such legislation are limitations on damage awards, including punitive damages. Enactment of these or similar provisions by Congress or by the state of New York could result in a reduction in the demand for liability insurance policies or a decrease in the limits of such policies, thereby reducing our revenues. We cannot predict whether any such legislation will be enacted or, if enacted, the form such legislation will take, nor can we predict the effect, if any, such legislation would have on our business or results of operations.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Not applicable.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The financial statements required by this Item 7 are included in this Annual Report following Item 15 hereof. As a smaller reporting company, we are not required to provide supplementary financial information.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

ITEM 9A. CONTROLS AND PROCEDURES.

Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) that are designed to assure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

As required by Exchange Act Rule 13a-15(b), as of the end of the period covered by this Annual Report, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, we evaluated the effectiveness of our disclosure controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2010.

This Annual Report does not include an attestation report of our independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by our registered public accounting firm pursuant to rules of the SEC that permit us to provide only management's report in this Annual Report.

#### Internal Control over Financial Reporting

##### Management's Annual Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) under the Exchange Act. Internal control over financial reporting is a process designed by, or under the supervision of, our Chief Executive Officer and Chief Financial Officer, and effected by the board of directors, management, and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with US GAAP including those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets, (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with US GAAP and that receipts and expenditures are being made only in accordance with authorizations of our management and directors, and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies and procedures may deteriorate.

Management conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that our internal control over financial reporting was effective as of December 31, 2010.

##### Changes in Internal Control Over Financial Reporting

There was no change in our internal control over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting, except as described below.

On July 1, 2009, we completed the acquisition of KICO. KICO has not previously been subject to a review of internal control over financial reporting under the Sarbanes-Oxley Act of 2002. Effective June 30, 2010, Management extended its evaluation of the effectiveness of our internal control over financial reporting to include KICO. KICO accounts for substantially all of our consolidated assets and consolidated net income.





As previously reported in our Quarterly Reports on Form 10-Q for the quarters ended June 30, 2010 and September 30, 2010, we determined that as of those dates, based on the inclusion of KICO in this evaluation, there were material weaknesses in our internal control over financial reporting. Management had identified significant deficiencies that when aggregated gave rise to a material weakness in the areas of financial reporting and information technology.

During the fourth quarter of 2010, we effectively implemented controls to rectify and mitigate those significant deficiencies, which when aggregated gave rise to the material weaknesses discussed above. These controls have been tested by an independent consulting firm. The independent consulting firm concluded that; based on the favorable test results of such controls, KICO has satisfactorily addressed the issues that caused the material weaknesses. Accordingly, our management believes that these issues have been successfully remediated as of December 31, 2010.

ITEM 9B.

OTHER INFORMATION.

None.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

## Executive Officers and Directors

The following table sets forth the positions and offices presently held by each of our current directors and executive officers and their ages:

Name	Age	Positions and Offices Held
Barry B. Goldstein	58	President, Chairman of the Board, Chief Executive Officer, Treasurer and Director
Victor J. Brodsky	53	Chief Financial Officer and Secretary
John D. Reiersen	68	President and Chief Executive Officer, Kingstone Insurance Company
Michael R. Feinsod	40	Director
Jay M. Haft	75	Director
David A. Lyons	61	Director
Jack D. Seibald	50	Director

## Barry B. Goldstein

Mr. Goldstein was elected our President, Chief Executive Officer, Chairman of the Board, and a director in March 2001 and our Treasurer in May 2001. He served as our Chief Financial Officer from March 2001 to November 2007. Since January 2006, Mr. Goldstein has served as Chairman of the Board of Kingstone Insurance Company (“KICO”) (formerly known as Commercial Mutual Insurance Company), a New York property and casualty insurer, as well as Chairman of its Executive Committee. In August 2008, Mr. Goldstein was appointed Chief Investment Officer of KICO. He was Treasurer of KICO from March 2010 through September 2010. Effective July 1, 2009, we acquired a 100% equity interest in KICO. From April 1997 to December 2004, he served as President of AIA Acquisition Corp., which operated insurance agencies in Pennsylvania and which sold substantially all of its assets to us in May 2003. Mr. Goldstein received his B.A. and M.B.A. from State University of New York at Buffalo. We believe that Mr. Goldstein’s extensive experience in the insurance industry, including his service as Chairman of the Board of KICO since 2006 and as its Chief Investment Officer since 2008, give him the qualifications and skills to serve as one of our directors.

## Victor J. Brodsky

Mr. Brodsky has served as our Chief Financial Officer since August 2009 and as our Secretary since December 2008. He served as our Chief Accounting Officer from August 2007 through July 2009 and as our Principal Financial Officer for Securities and Exchange Commission (“SEC”) reporting purposes from November 2007 through July 2009. In addition, Mr. Brodsky has been a director of KICO since February 2008. In September 2010 he was appointed Chief Financial Officer and Treasurer of KICO. Mr. Brodsky also served from May 2008 through March 15, 2010 as Vice President of Financial Reporting and Principal Financial Officer for SEC reporting purposes of Vertical Branding Inc. Mr. Brodsky served as Chief Financial Officer of Vertical Branding from March 1998 through May 2008 and as a director of Vertical Branding from May 2002 through November 2005. He served as its Secretary from November 2005 through May 2008 and from April 2009 to March 15, 2010. A receiver was appointed for the business of Vertical Branding in February 2010. Prior to joining Vertical Branding, Mr. Brodsky spent 16 years at the CPA firm of Michael & Adest in New York. Mr. Brodsky earned a Bachelor of Business Administration degree from

Hofstra University, with a major in accounting, and is a licensed CPA in New York.

John D. Reiersen

Mr. Reiersen has served as President of KICO since 1999 and as its Chief Executive Officer since 2001. Mr. Reiersen served for 25 years with the New York State Insurance Department ending his tenure there as Chief Examiner in the Property and Casualty Insurance Bureau. At the Insurance Department, he was instrumental in the enactment of numerous statutes and regulations, including the automobile no-fault program, the photo inspection law, the Insurance Information and Enforcement System program and many other cost-containment measures. Mr. Reiersen was also instrumental in the enactment of many rules in the New York Automobile Insurance Plan. He served as President of the Eagle Insurance Group from 1990 to 2000. Mr. Reiersen served as Chairman of the New York Insurance Association has served and continues to serve on many insurance industry association boards and committees. He holds the professional designations of Chartered Property and Casualty Underwriter, Certified Financial Examiner and Certified Insurance Examiner. Mr. Reiersen is a graduate of Brooklyn College and holds a Bachelor of Science Degree in Accounting. See Item 7 of this Annual Report – “Factors That May Affect Future Results and Financial Condition” and Item 11 of this Annual Report – “Employment Contracts.”

Michael R. Feinsod

Mr. Feinsod is the Chairman, Chief Executive Officer and President of Ameritrans Capital Corporation, a business development company. Mr. Feinsod has been an officer of Ameritrans Capital since 2006. He serves as Chairman, Chief Executive Officer and President of Elk Associates Funding Corporation, a Small Business Investment Company and a subsidiary of Ameritrans Capital, and has served as a director of Ameritrans Capital and Elk Associates Funding Corporation since December 2005. Since January 1999, Mr. Feinsod has been Managing Member of Infinity Capital, LLC, an investment management company. He served as an investment analyst and portfolio manager at Mark Boyar & Company, Inc., a broker-dealer. He is admitted to practice law in New York and served as an associate in the Corporate Law Department of Paul, Hastings, Janofsky & Walker LLP. Mr. Feinsod holds a J.D. from Fordham University School of Law and a B.A. from George Washington University. He has served as one of our directors since October 2008. We believe that Mr. Feinsod’s corporate finance, legal and executive-level experience, as well as his service on the Board of KICO since July 2009, give him the qualifications and skills to serve as one of our directors.

Jay M. Haft

Mr. Haft is currently a personal advisor to Victor Vekselberg, a Russian entrepreneur with considerable interests in oil, aluminum, utilities and other industries. Mr. Haft is also a partner at Columbus Nova, the U.S.-based investment and operating arm of Mr. Vekselberg’s Renova Group of companies. Mr. Haft is also a strategic and financial consultant for growth stage companies. He is active in international corporate finance and mergers and acquisitions as well as in the representation of emerging growth companies. Mr. Haft has extensive experience in the Russian market, where he has worked on growth strategies for companies looking to internationalize their business assets and enter international capital markets. He has been a founder, consultant and/or director of numerous public and private corporations, and currently serves as Chairman of the Board of Dusa Pharmaceuticals, Inc., whose securities are traded on Nasdaq. Mr. Haft also serves on the Board of Ballantyne Cashmere, SpA, the United States-Russian Business Counsel and The Link of Times Foundation and is an advisor to Montezemolo & Partners. He has been instrumental in strategic planning and fundraising for a variety of Internet and high-tech, leading edge medical technology and marketing companies over the years. Mr. Haft is counsel to Reed Smith, an international law firm, as well as several other law and accounting firms. Mr. Haft is a past member of the Florida Commission for Government Accountability to the People, a past national trustee and Treasurer of the Miami City Ballet, and a past Board member of the Concert Association of Florida. He is also a past trustee of Florida International University Foundation and previously served on the advisory board of the Wolfsonian Museum and Florida International University Law School. Mr. Haft served as our Vice Chairman of the Board from February 1999 until March 2001. From October 1989 to February 1999, he served as our Chairman of the Board and he has served as one of our directors since 1989. Mr. Haft received B.A. and LL.B. degrees from Yale University. We believe that Mr. Haft’s corporate finance, business

consultation, legal and executive-level experience, as well as his service on the Board of KICO since July 2009, give him the qualifications and skills to serve as one of our directors.

David A. Lyons

Mr. Lyons is currently CEO of NextStep Technology Solutions, LLC, a telecommunications marketing company that is the Exclusive Master Distributor for Samsung Telecommunications America, LLC in the sale of their VoIP product portfolio into the telecommunications network carrier market. He has served since 2004 as a principal of Den Ventures, LLC, a consulting firm focused on business, financing, and merger and acquisition strategies for public and private companies. From 2002 until 2004, Mr. Lyons served as a managing partner of the Nacio Investment Group, and President of Nacio Systems, Inc., a managed hosting company that provides outsourced infrastructure and communication services for mid-size businesses. Prior to forming the Nacio Investment Group, Mr. Lyons served as Vice President of Acquisitions for Expanets, Inc., a national provider of converged communications solutions. Previously, he was Chief Executive Officer of Amnex, Inc. and held various executive management positions at Walker Telephone Systems, Inc. and Inter-tel, Inc. Mr. Lyons has served as one of our directors since July 2005. We believe that Mr. Lyons' executive-level experience, as well as his experience in the areas of business consultation, corporate finance and mergers and acquisitions, and his service on the Board of KICO since July 2009, give him the qualifications and skills to serve as one of our directors.

Jack D. Seibald

Mr. Seibald is a Senior Managing Director of Concept Capital Markets, LLC ("Concept Capital") and serves Concept Capital in a variety of areas, including business and client development and legal and compliance matters. Mr. Seibald also serves as a member of the Board of Managers of Concept Capital Holdings, LLC, the parent of Concept Capital, of Concept Capital Administration, LLC, which provides administrative services to Concept Capital and its affiliates, and of Concept Capital Fund Services, LLC, which provides fund administration and risk management services to investment managers. Mr. Seibald has been affiliated with Concept Capital and its predecessors since 1995 and has extensive experience in equity research, investment management, and prime brokerage services dating back to 1983. From 1997 to 2005, Mr. Seibald was also a Managing Member of Whiteford Advisors, LLC, an investment management firm, where as co-founder he co-managed several pools of funds. He began his career at Oppenheimer & Co. as an equity analyst covering the retailing industry and has also been affiliated with Salomon Brothers and Morgan Stanley & Co in similar positions. Mr. Seibald also operated The Seibald Report, Inc., an independent research firm specializing in the retailing sector. He holds an M.B.A. from Hofstra University and a B.A. from George Washington University. Mr. Seibald has served as one of our directors since 2004. In January 2008, the Financial Industry Regulatory Authority ("FINRA") imposed a \$100,000 fine and 20-day suspension on Mr. Seibald in connection with the settlement of a FINRA action against Sanders Morris Harris Inc. and Mr. Seibald, among others. FINRA had found that Mr. Seibald had improperly received compensation from a profit pool derived, in part, from commissions on trading by a hedge fund for which he served as a manager. We believe that Mr. Seibald's corporate finance and executive-level experience, as well as his service on the Board of KICO since 2006 (including his service as Chairman of its Investments Committee), give him the qualifications and skills to serve as one of our directors.

## Family Relationships

There are no family relationships among any of our executive officers and directors.

## Term of Office

Each director will hold office until the next annual meeting of stockholders and until his successor is elected and qualified or until his earlier resignation or removal. Each executive officer will hold office until the initial meeting of the Board of Directors following the next annual meeting of stockholders and until his successor is elected and qualified or until his earlier resignation or removal.

## Audit Committee

The Audit Committee of the Board of Directors is responsible for overseeing our accounting and financial reporting processes and the audits of our financial statements. The members of the Audit Committee are Messrs. Lyons, Haft and Seibald.

## Audit Committee Financial Expert

Our Board of Directors has determined that Mr. Lyons is an “audit committee financial expert,” as that is defined in Item 407(d)(5) of Regulation S-K. Mr. Lyons is an “independent director” based on the definition of independence in Listing Rule 5605(a)(2) of The Nasdaq Stock Market.

## Section 16(a) Beneficial Ownership Reporting Compliance

Section 16 of the Exchange Act requires that reports of beneficial ownership of common shares and changes in such ownership be filed with the Securities and Exchange Commission by Section 16 “reporting persons,” including directors, certain officers, holders of more than 10% of the outstanding common shares and certain trusts of which reporting persons are trustees. We are required to disclose in this Annual Report each reporting person whom we know to have failed to file any required reports under Section 16 on a timely basis during the fiscal year ended December 31, 2010. To our knowledge, based solely on a review of copies of Forms 3, 4 and 5 filed with the Securities and Exchange Commission and written representations that no other reports were required, during the fiscal year ended December 31, 2010, our officers, directors and 10% stockholders complied with all Section 16(a) filing requirements applicable to them, except that Mr. Haft filed two Forms 4 late (each reporting one transaction reflecting the acquisition of shares as director fees) and Mr. Goldstein filed a Form 5 in 2011 that reported nine transactions by his retirement trust from September through December 2010 for the purchase of an aggregate of 3,500 shares.

## Code of Ethics for Senior Financial Officers

Our Board of Directors has adopted a Code of Ethics for our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions. A copy of the Code of Ethics is posted on our website, [www.kingstonecompanies.com](http://www.kingstonecompanies.com). We intend to satisfy the disclosure requirement under Item 5.05(c) of Form 8-K regarding an amendment to, or a waiver from, our Code of Ethics by posting such information on our website, [www.kingstonecompanies.com](http://www.kingstonecompanies.com).

## ITEM 11. EXECUTIVE COMPENSATION.

## Summary Compensation Table

The following table sets forth certain information concerning the compensation for the fiscal years ended December 31, 2010 and 2009 for certain executive officers, including our Chief Executive Officer:

Name and Principal Position	Year	Salary	Stock Awards	Option Awards(2)	Non-Equity Incentive Plan Compensation	All Other Compensation	Total
Barry B. Goldstein Chief Executive Officer	2010	\$ 375,000	\$ 93,325	\$ 384,340	\$ 163,203	\$ 25,415	\$ 1,041,283
	2009	\$ 275,000	-	-	\$ 8,658 (3 ) (4 ) (6)	\$ 15,854	\$ 299,512
Victor J. Brodsky Chief Financial Officer	2010	\$ 205,615	-	-	\$ 4,670	\$ 5,738	\$ 216,023
	2009	\$ 208,533	-	\$ 37,865	- (5 )	-	\$ 246,398
John D. Reiersen President, Kingstone Insurance Company	2010	\$ 294,664	-	-	\$ 38,723	\$ 33,800	\$ 367,187
	2009	\$ 171,000 (1 )	-	\$ 40,230	\$ 19,612 (5 ) (4 ) (6)	\$ 5,130	\$ 235,972

(1) Represents salary paid by Kingstone Insurance Company (“KICO”) (formerly Commercial Mutual Insurance Company) from July 1, 2009 to December 31, 2009. Effective July 1, 2009, we acquired 100% of the stock of KICO.

(2) The amounts reported in this column represent the grant date fair value of the option awards granted during the years ended December 31, 2009 and 2010, calculated in accordance with FASB ASC Topic 718. For a more detailed discussion of the assumptions used in estimating fair value, see Note 16 (Stockholders’ Equity) of the Notes to Consolidated Financial Statements following Item 15 of this Annual Report.

(3) Represents bonus compensation of \$142,000 accrued pursuant to Mr. Goldstein’s employment agreement payable in 2011, and \$21,203 accrued pursuant to the KICO employee profit sharing plan payable in 2011.

(4) Represents amount accrued pursuant to the KICO employee profit sharing plan paid in 2010.

(5) Represents amount accrued pursuant to the KICO employee profit sharing plan payable in 2011.

(6) Represents portion of employee profit sharing plan paid by KICO that is allocable to the period from July 1, 2009 to December 31, 2009.





Employment Contracts

Mr. Goldstein is employed as our President, Chairman of the Board and Chief Executive Officer pursuant to an employment agreement, dated October 16, 2007, as amended (the “Goldstein Employment Agreement”), that expires on December 31, 2014. Pursuant to the Goldstein Employment Agreement, effective January 1, 2010, Mr. Goldstein is entitled to receive an annual base salary of \$375,000 (“Base Salary”) and annual bonuses based on our net income (which bonus, commencing for 2010, may not be less than \$10,000 per annum). Mr. Goldstein’s annual base salary had been \$350,000 from January 1, 2004 through December 31, 2009. On August 25, 2008, we and Mr. Goldstein entered into an amendment (the “2008 Amendment”) to the Goldstein Employment Agreement. The 2008 Amendment entitles Mr. Goldstein to devote certain time to Kingstone Insurance Company (“KICO”) (formerly known as Commercial Mutual Insurance Company) to fulfill his duties and responsibilities as Chairman of the Board and Chief Investment Officer of KICO. Such permitted activity is subject to a reduction in Base Salary under the Goldstein Employment Agreement on a dollar-for-dollar basis to the extent of the salary payable by KICO to Mr. Goldstein pursuant to his KICO employment contract, which, effective July 1, 2009, is \$157,500 per year. KICO is a New York property and casualty insurer. Effective July 1, 2009, we acquired 100% of the stock of KICO. Pursuant to an amendment entered into with Mr. Goldstein as of March 24, 2010 (the “2010 Amendment”), in addition to the increase in his Base Salary to \$375,000 and minimum \$10,000 annual bonus, as noted above, the expiration date of the agreement was extended from June 30, 2010 to December 31, 2014, we issued to Mr. Goldstein 50,000 shares of common stock and we granted to him a five year option for the purchase of 188,865 shares of common stock at an exercise price of \$2.50 per share, exercisable to the extent of 25% on the date of grant and each of the initial three anniversary dates of the grant. In connection with the stock option grant, we increased the number of shares authorized to be issued pursuant to our 2005 Equity Participation Plan from 300,000 to 550,000, subject to shareholder approval, which was obtained in June 2010. Pursuant to the 2010 Amendment, we also agreed that, under certain circumstances following a change of control of Kingstone Companies, Inc. and the termination of his employment, all of Mr. Goldstein’s outstanding options would become exercisable and would remain exercisable until the first anniversary of the termination date.

Mr. Reiersen is employed as President and Chief Executive Officer of KICO pursuant to an employment agreement, dated September 13, 2006, as amended (the “Reiersen Employment Agreement”). Pursuant to the Reiersen Employment Agreement, Mr. Reiersen is currently entitled to receive an annual base salary of approximately \$269,000. Effective February 28, 2011, pursuant to an amendment to the Reiersen Employment Agreement, the term was extended from December 31, 2011 to December 31, 2014 and, effective January 1, 2012, Mr. Reiersen shall serve as Executive Vice President of KICO. Pursuant to the amendment, in the capacity of Executive Vice President, Mr. Reiersen shall report to the President and Chief Executive Officer of KICO and shall provide advice and assistance to the President and Chief Executive Officer of KICO, as well as other officers and management personnel of KICO, with regard to the management and operation of KICO. Pursuant to the amendment, effective January 1, 2012, it is anticipated that Mr. Reiersen will provide approximately 500 hours of services per year on behalf of KICO and his minimum annual salary will be \$100,000.

OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END

Name	Number		Option Awards		Option Expiration Date
	of Securities Underlying Unexercised Options Exercisable	Number of Securities Underlying Unexercised Options	Option Exercise Price		

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

	130,000	-	\$2.06	10/16/12
Barry B. Goldstein	47,216	141,649	(1) \$2.50	03/24/15
Victor J. Brodsky	10,000	10,000	(2) \$2.35	07/30/14
John D. Reiersen	5,000	15,000	(3) \$2.35	07/30/14

(1) Such options are exercisable to the extent of 47,216 shares effective as of March 24, 2011 and March 24, 2012 and 47,217 shares effective as of March 24, 2013.

(2) Such options are exercisable to the extent of 5,000 shares effective as of July 30, 2011 and July 30, 2012.

(3) Such options are exercisable to the extent of 5,000 shares effective as of July 30, 2011, July 30, 2012 and July 30, 2013.

#### Termination of Employment and Change-in-Control Arrangements

Pursuant to the Goldstein Employment Agreement and as provided for in his prior employment agreement which expired on April 1, 2007, Mr. Goldstein would be entitled, under certain circumstances, to a payment equal to one and one-half times his then annual salary in the event of the termination of his employment following a change of control of Kingstone Companies, Inc. Under such circumstances, Mr. Goldstein's outstanding options would become exercisable and would remain exercisable until the first anniversary of the termination date. In addition, in the event Mr. Goldstein's employment is terminated by Kingstone Companies, Inc. without cause or he resigns with good reason (each as defined in the Goldstein Employment Agreement), Mr. Goldstein would be entitled to receive his base salary and bonuses from Kingstone Companies, Inc. for the remainder of the term, and his outstanding options would become exercisable and would remain exercisable until the first anniversary of the termination date. In addition, in the event Mr. Goldstein's employment with KICO is terminated by KICO with or without cause, he would be entitled to receive a lump sum payment from KICO equal to six months base salary.

Pursuant to the Reiersen Employment Agreement, in the event of the termination of Mr. Reiersen's employment with KICO prior to January 1, 2012, he would be entitled to a severance payment from KICO equal to one-half of his then annual salary. In the event of the termination of Mr. Reiersen's employment with KICO on or after January 1, 2012, he would be entitled to severance in an amount equal to the lesser of \$50,000 or the remaining salary payable to him through the term of his agreement.

#### Compensation of Directors

The following table sets forth certain information concerning the compensation of our directors for the fiscal year ended December 31, 2010:

#### DIRECTOR COMPENSATION

Name	Fees Earned or Paid in Cash	Stock Awards	Option Awards	Total
Michael R. Feinsod	\$ 19,000	\$ 7,502	-	\$ 26,502
Jay M. Haft	\$ 18,150	\$ 6,877	-	\$ 25,027
David A. Lyons	\$ 22,050	\$ 7,502	-	\$ 29,552
Jack D. Seibald	\$ 25,500	\$ 8,126	-	\$ 33,626



Our non-employee directors are entitled to receive compensation for their services as directors as follows:

- \$20,000 per annum (including \$5,000 per annum for service as a director of KICO)
- up to additional \$5,000 per annum for committee chair (and \$1,500 per annum for KICO committee chair)
- \$350 per Board meeting attended (\$175 if telephonic)
- \$200 per committee meeting attended (\$100 if telephonic)

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

**Security Ownership**

The following table sets forth certain information as of March 18, 2011 regarding the beneficial ownership of our common shares by (i) each person who we believe to be the beneficial owner of more than 5% of our outstanding common shares, (ii) each present director, (iii) each person listed in the Summary Compensation Table under “Executive Compensation,” and (iv) all of our present executive officers and directors as a group.

Name and Address of Beneficial Owner	Number of Shares Beneficially Owned	Approximate Percent of Class
--------------------------------------	-------------------------------------	------------------------------

Barry B. Goldstein 1154 Broadway Hewlett, New York	985,981 (1)(2)	24.2%
--	-------------------	-------

Michael R. Feinsod c/o Infinity Capital 50 Jericho Quadrangle Jericho, New York	499,490 (1)(3)	13.0%
---	-------------------	-------

Jack D. Seibald 1336 Boxwood Drive West Hewlett Harbor, New York	311,147 (1)(4)	8.1%
--	-------------------	------

Jay M. Haft 69 Beaver Dam Road Salisbury, Connecticut	171,697 (1)(5)	4.5%
---	-------------------	------

David A. Lyons	16,660 (1)	*
----------------	---------------	---

252 Brookdale  
Road  
S t a m f o r d ,  
Connecticut

Victor J. Brodsky 10,000 \*

1154 Broadway (1)(6)  
Hewlett, New  
York

John D. Reiersen 9,600 \*

15 Joys Lane (1)(7)  
Kingston, New  
York

All executive 2,004,575 49.2%  
officers (1)(2)(3)(4)(5)(6)(7)  
and directors as a  
group  
(7 persons)

---

\* Less than 1%.

- (1) Based upon Schedule 13D filed under the Securities Exchange Act of 1934, as amended, and other information that is publicly available.
- (2) Includes (i) 19,100 shares held in retirement trusts for the benefit of Mr. Goldstein and (ii) 224,432 shares issuable upon the exercise of options that are exercisable currently or within 60 days. Excludes shares owned by members of Mr. Goldstein's family. Mr. Goldstein disclaims beneficial ownership of the shares owned by such family members.
- (3) Includes 487,495 shares owned by Infinity Capital Partners, L.P. ("Partners"). Each of (i) Infinity Capital, LLC ("Capital"), as the general partner of Partners, (ii) Infinity Management, LLC ("Management"), as the Investment Manager of Partners, and (iii) Michael Feinsod, as the Managing Member of Capital and Management, the General Partner and Investment Manager, respectively, of Partners, may be deemed to be the beneficial owners of the shares held by Partners. Pursuant to the Schedule 13D filed under the Securities Exchange Act of 1934, as amended, by Partners, Capital, Management and Mr. Feinsod, each has sole voting and dispositive power over the shares. Also includes 5,000 shares held in a retirement trust for the benefit of Mr. Feinsod.
- (4) Includes (i) 113,000 shares owned jointly by Mr. Seibald and his wife, Stephanie Seibald, (ii) 3,000 shares owned by Boxwood FLTD Partners, a limited partnership ("Boxwood") and (iii) 174,824 shares held in a retirement trust for the benefit of Mr. Seibald. Mr. Seibald has voting and dispositive power over the shares owned by Boxwood.
- (5) Includes 3,076 shares held in a retirement trust for the benefit of Mr. Haft.
- (6) Represents shares issuable upon the exercise of currently exercisable options.
- (7) Includes 5,000 shares issuable upon the exercise of currently exercisable options.

#### Securities Authorized for Issuance Under Equity Compensation Plans

The following table sets forth information as of December 31, 2010 with respect to compensation plans (including individual compensation arrangements) under which our common shares are authorized for issuance, aggregated as follows:

- All compensation plans previously approved by security holders; and
- All compensation plans not previously approved by security holders.



## EQUITY COMPENSATION PLAN INFORMATION

	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders	393,865	\$ 2.24	153,635
Equity compensation plans not approved by security holders	-0-	-0-	-0-
Total	,393,865	\$ 2.24	153,635

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

## 2003 Debt Financing

In July 2003, we obtained \$3,500,000 from a private placement of debt. The debt was initially repayable on January 10, 2006 and provided for interest at the rate of 12.625% per annum, payable semi-annually. We had the right to prepay the debt. During 2005, we utilized our bank line of credit then in effect to repay \$2,000,000 of the debt.

In consideration of the debt financing, we issued to the lenders warrants for the purchase of an aggregate of 105,000 of our common shares at an exercise price of \$6.25 per share. The warrants were initially scheduled to expire on January 10, 2006. In May 2005, the holders of the remaining \$1,500,000 of debt agreed to extend the maturity date of the debt to September 30, 2007. The debt extension was given to satisfy a requirement of a lender that arose in connection with a December 2004 increase in the lender's revolving line of credit and an extension of the line to June 30, 2007. In consideration for the extension of the due date for the debt, we extended the expiration date of warrants held by the debtholders for the purchase of 97,500 common shares to September 30, 2007. Between March 2007 and September 2007, the holders of the outstanding debt agreed to a further extension of the due date to September 30, 2008. In consideration for such further extension, we further extended the expiration date of the warrants held by the debtholders to September 30, 2008.

In August 2008, the maturity date was further extended from September 30, 2008 to July 10, 2009 (or earlier if certain conditions were met). In exchange for this extension, the holders were entitled to receive an aggregate incentive payment equal to \$10,000 times the number of months (or partial months) the debt was outstanding after September 30, 2008 through the maturity date. If a prepayment of principal reduced the debt below \$1,500,000, the incentive payment for all subsequent months was to be reduced in proportion to any such reduction to the debt. The aggregate incentive payment was due upon full repayment of the debt.

One of the private placement lenders was a retirement trust established for the benefit of Jack D. Seibald (the "Seibald Retirement Trust") which loaned us \$625,000 and was issued a warrant for the purchase of 18,750 of our common

shares. Mr. Seibald is one of our principal stockholders and, effective September 2004, became one of our directors. As of May 2009, the Seibald Retirement Trust held approximately \$288,000 of the debt.

In September 2007, Kidstone LLC (“Kidstone”) purchased from a debtholder a note in the approximate principal amount of \$115,000 and a warrant for the purchase of 7,500 shares. Mr. Goldstein, Steven Shapiro, a director of our wholly-owned subsidiary, Kingstone Insurance Company (“KICO”), and a family member of Sam Yedid, a director of KICO, are the members of Kidstone. In connection with the purchase, the maturity date of the debt and the expiration date of the warrant were extended as discussed above.

The warrants expired on September 30, 2008.

In May 2009, three of the holders of the debt (the “Exchanging Holders”) exchanged an aggregate of approximately \$519,000 of note principal for Series E preferred shares having an aggregate redemption amount equal to such aggregate principal amount of notes. The Series E preferred shares had rights and preferences as discussed below under “Exchange of Preferred Stock”. Concurrently, we paid approximately \$50,000 to the three holders, which amount represented all accrued and unpaid interest and incentive payments through the date of exchange. As part of the transaction, the Seibald Retirement Trust exchanged its note in the approximate principal amount of \$288,000 for Series E preferred shares. In addition, Kidstone exchanged its note in the approximate principal amount of \$115,000 for Series E preferred shares.

In May 2009, we prepaid approximately \$687,000 in principal of the debt to the remaining five holders, together with approximately \$81,000, which amount represented accrued and unpaid interest and incentive payments on such prepayment.

In June 2009, we prepaid the remaining approximately \$294,000 in principal of the debt to such remaining holders, together with approximately \$19,000, which amount represented accrued and unpaid interest and incentive payments on such prepayment.

Effective June 30, 2010, the Exchanging Holders exchanged their Series E preferred shares for our common shares. The effective price for the exchange was \$1.65 per share. Pursuant to the exchange, the Seibald Retirement Trust received 174,824 common shares. In addition, pursuant to the Kidstone exchange, Messrs. Goldstein and Shapiro and the family member of Mr. Yedid received 23,309, 23,310 and 23, 310 common shares, respectively.

Kingstone Insurance Company (formerly known as Commercial Mutual Insurance Company)

On January 31, 2006, we purchased two surplus notes in the aggregate principal amount of \$3,750,000 issued by Commercial Mutual Insurance Company (“Commercial Mutual”). Commercial Mutual (now renamed Kingstone Insurance Company) is a New York property and casualty insurer.

Concurrently with the purchase, the new Commercial Mutual Board of Directors elected Mr. Goldstein as its Chairman of the Board. Mr. Goldstein had been elected as a director of Commercial Mutual in December 2005. Subsequently, Mr. Goldstein was elected Chairman of Commercial Mutual’s Executive Committee and its Chief Investment Officer. Mr. Seibald and Victor Brodsky, our then Chief Accounting Officer and currently our Chief Financial Officer, also were elected as directors of Commercial Mutual.

In March 2007, the Board of Directors of Commercial Mutual approved a resolution to convert Commercial Mutual from an advance premium insurance company to a stock property and casualty insurance company pursuant to Section 7307 of the New York Insurance Law.

As of June 30, 2009, we held two surplus notes issued by Commercial Mutual in the aggregate principal amount of \$3,750,000. Previously earned but unpaid interest on the notes as of June 30, 2009 was approximately \$2,246,000. The surplus notes were past due and provided for interest at the prime rate or 8.5% per annum, whichever is less. Payments of principal and interest on the surplus notes could only be made out of the surplus of Commercial Mutual and required the approval of the Insurance Department of the State of New York (the "Insurance Department"). As of June 30, 2009, the statutory surplus of Commercial Mutual, as reported to the Insurance Department, was approximately \$7,884,000.

The conversion by Commercial Mutual to a stock property and casualty insurance company was subject to a number of conditions, including the approval by the Superintendent of Insurance of the State of New York (the "Superintendent of Insurance") of the plan of conversion, which was filed with the Superintendent of Insurance in April 2008. The Superintendent of Insurance approved the plan of conversion in April 2009. The plan of conversion was approved by the required two-thirds of all votes cast by eligible Commercial Mutual policyholders at a special meeting of policyholders held in June 2009.

Effective July 1, 2009, Commercial Mutual completed its conversion from an advance premium cooperative to a stock property and casualty insurance company. Upon the effectiveness of the conversion, Commercial Mutual's name was changed to Kingstone Insurance Company ("KICO"). Pursuant to the plan of conversion, we acquired a 100% equity interest in KICO in consideration of the exchange of our \$3,750,000 principal amount of surplus notes of Commercial Mutual. In addition, we forgave all accrued and unpaid interest of \$2,246,000 on the surplus notes as of the date of conversion.

#### Exchange of Preferred Stock

##### AIA

Effective March 23, 2007, the outside mandatory redemption date for the preferred shares held by AIA Acquisition Corp. ("AIA Corp.") was extended from April 30, 2007 to April 30, 2008 through the issuance of Series B preferred shares in exchange for an equal number of Series A preferred shares held by AIA Corp.

Effective April 16, 2008, the outside mandatory redemption date for the preferred shares held by AIA Corp. was further extended to April 30, 2009 through the issuance of Series C preferred shares in exchange for an equal number of Series B preferred shares held by AIA Corp. In addition, the Series C preferred shares provided for dividends at the rate of 10% per annum (as compared to 5% per annum for the Series B preferred shares).

Effective August 23, 2008, the outside mandatory redemption date for the preferred shares held by AIA Corp. was further extended to July 31, 2009 through the issuance of Series D preferred shares in exchange for an equal number of Series C preferred shares held by AIA Corp.

Effective May 12, 2009, the outside mandatory redemption date for the preferred shares held by AIA Corp. was further extended to July 31, 2011 through the issuance of Series E preferred shares in exchange for an equal number of Series D preferred shares held by AIA Corp. In addition, the Series E preferred shares provide for dividends at the rate of 11.5% per annum (as compared to 10% per annum for the Series D preferred shares) and a conversion price of \$2.00 per share (as compared to \$2.50 per share for the Series D preferred shares). Further, the two series differ in that our obligation to redeem the Series E preferred shares is not accelerated based upon a sale of substantially all of our assets or certain of our subsidiaries (as compared to the Series D preferred shares which provided for such acceleration) and our obligation to redeem the Series E preferred shares is not secured by the pledge of the outstanding stock of our subsidiary, AIA-DCAP Corp. (as compared to the Series D preferred shares which provided for such pledge).



Following the June 2010 transfer of the Series E preferred shares from AIA Corp. to AIA Partners, LLC (“AIA Partners”), effective June 30, 2010, AIA Partners exchanged its Series E preferred shares for our common shares at a price of \$1.65 per share. Members of Mr. Goldstein’s family, Steven Shapiro, a director of KICO, and members of the family of Sam Yedid, a director of KICO, are principal stockholders of AIA and principal members of AIA Partners.

#### Other

Reference is made to “2003 Debt Financing” for a discussion of an issuance in May 2009 of Series E preferred shares in exchange for promissory notes held by the Seibald Retirement Trust and Kidstone and the exchange of such preferred shares for our common shares.

#### Sale of Franchise Operations

In May 2009, we sold all of the outstanding stock of the subsidiaries that operated our DCAP franchise business to Stuart Greenvald and Abraham Weinzimer. The purchase price for the stock was \$200,000 which was paid by delivery of a promissory note in such principal amount (the “Franchise Note”). The Franchise Note is payable to the extent of \$50,000 on May 15, 2009 (which has been paid), \$50,000 on May 1, 2010 (which has been paid) and \$100,000 on May 1, 2011 and provides for interest at the rate of 5.25% per annum. Mr. Greenvald is the son-in-law of Morton L. Certilman, who was one of our principal stockholders at the time of the sale.

#### 2009 Debt Financing

From June 2009 through December 2009, we borrowed an aggregate \$1,050,000 and issued promissory notes in such aggregate principal amount (the “2009 Notes”). The 2009 Notes provide for interest at the rate of 12.625% per annum and are payable on July 10, 2011. The 2009 Notes are prepayable by us without premium or penalty; provided, however, that, under any circumstances, the holders of the 2009 Notes are entitled to receive an aggregate of six months interest from the issue date of the 2009 Notes with respect to the amount prepaid.

A limited liability company owned by Mr. Goldstein, along with Sam Yedid and Steven Shapiro (who are both directors of KICO), purchased a 2009 Note in the principal amount of \$120,000. Jay M. Haft, one of our principal stockholders and directors, purchased a 2009 Note in the principal amount of \$50,000. A member of the family of Michael Feinsod, one of our principal stockholders and directors, purchased a 2009 Note in the principal amount of \$100,000. Mr. Yedid and members of his family purchased 2009 Notes in the aggregate principal amount of \$220,000. A member of the family of Floyd Tupper, a director of KICO, purchased a 2009 Note in the principal amount of \$70,000. Between January 2010 and March 2010, we borrowed an additional \$400,000 under the same terms as provided for in the 2009 Notes, of which \$150,000 was borrowed from Mr. Goldstein’s retirement account and \$50,000 was borrowed from members of Mr. Yedid’s family.

## Relationship

Certilman Balin Adler & Hyman, LLP, a law firm with which Morton L. Certilman is affiliated, serves as our counsel. Until June 30, 2010, Mr. Certilman was one of our principal stockholders. It is presently anticipated that such firm will continue to represent us and will receive fees for its services at rates and in amounts not greater than would be paid to unrelated law firms performing similar services.

## Director Independence

### Board of Directors

Our Board of Directors is currently comprised of Barry B. Goldstein, Michael R. Feinsod, Jay M. Haft, David A. Lyons and Jack D. Seibald. Each of Messrs. Feinsod, Haft, Lyons and Seibald is currently an “independent director” based on the definition of independence in Listing Rule 5605(a)(2) of the listing standards at The Nasdaq Stock Market.

### Audit Committee

The members of our Board’s Audit Committee currently are Messrs. Lyons, Haft and Seibald, each of whom is an “independent director” based on the definition of independence in Listing Rule 5605(a)(2) of the listing standards of The Nasdaq Stock Market and Rule 10A-3(b)(1) under the Securities Exchange Act of 1934.

### Nominating Committee

The members of our Board’s Nominating Committee currently are Messrs. Feinsod, Haft, Lyons and Seibald, each of whom is an “independent director” based on the definition of independence in Listing Rule 5605(a)(2) of the listing standards of The Nasdaq Stock Market.

### Compensation Committee

The members of our Board’s Compensation Committee currently are Messrs. Seibald, Haft and Lyons, each of whom is an “independent director” based on the definition of independence in Listing Rule 5605(a)(2) of the listing standards of The Nasdaq Stock Market.

## ITEM 14.

### PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The following is a summary of the fees billed to us by EisnerAmper LLP, our independent auditors, for professional services rendered for the fiscal year ended December 31, 2010 and by our former independent auditors, Amper Politziner & Mattia, LLP and Holtz Rubenstein Reminick LLP, for professional services rendered for the fiscal years ended December 31, 2010 and 2009. On August 16, 2010 Amper Politziner & Mattia, LLP combined its practice with Eisner LLP and the combined practice operates under the name of EisnerAmper LLP.

Fee Category	Fiscal 2010		Fiscal 2009	
		Fees		Fees
Audit Fees(1)	\$	185,875	\$	165,650
Audit-Related Fees(2)		-		-
Tax Fees(3)		-		-
All Other Fees(4)		-		110,316
	\$	185,875	\$	275,966





- 
- (1) Audit Fees consist of fees billed for services rendered for the audit of our consolidated financial statements and review of our condensed consolidated financial statements included in our quarterly reports on Form 10-Q and services provided in connection with other statutory or regulatory filings. During 2009, we incurred audit fees with Holtz Rubenstein Reminick LLP in the amount of \$22,000. During 2010 and 2009, we incurred audit fees with Amper, Politziner, & Mattia, LLP in the amount of \$54,368 and \$143,650, respectively. During 2010 and 2009, we incurred audit fees with EisnerAmper LLP in the amount of \$131,507 and \$0, respectively.
  - (2) Audit-Related Fees consist of aggregate fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our financial statements and are not reported under "Audit Fees."
  - (3) Tax Fees consist of fees billed for professional services related to preparation of our U.S. federal and state income tax returns and tax advice.
  - (4) All Other Fees consist of aggregate fees billed for products and services provided by our independent auditors, other than those disclosed above. During the fiscal year ended December 31, 2009, \$102,120 of fees were paid to Amper, Politziner, & Mattia, LLP, relating to the audit of CMIC's pre-acquisition financial statements as of December 31, 2007 and 2008 and for the years then ended, review of CMIC's interim financial statements as of June 30, 2009 and for six months ended June 30, 2008 and 2009 and other general accounting services. During the fiscal year ended December 31, 2009, \$8,196 of fees were paid to Holtz Rubenstein Reminick LLP.

The Audit Committee is responsible for the appointment, compensation and oversight of the work of the independent auditors and approves in advance any services to be performed by the independent auditors, whether audit-related or not. The Audit Committee reviews each proposed engagement to determine whether the provision of services is compatible with maintaining the independence of the independent auditors. Substantially all of the fees shown above were pre-approved by the Audit Committee.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

Exhibit Number	Description of Exhibit
2(a)	Amended and Restated Purchase and Sale Agreement, dated as of February 1, 2008, by and among Premium Financing Specialists, Inc., Payments Inc. and DCAP Group, Inc. (1)
2(b)	Asset Purchase Agreement, dated as of March 27, 2009, by and among NII BSA LLC, Barry Scott Agency, Inc., DCAP Accurate, Inc. and DCAP Group, Inc. (2)
2(c)	Stock Purchase Agreement, dated as of May 1, 2009, by and between Stuart Greenvald and Abraham Weinzimer and DCAP Group, Inc. (3)
2(d)	Stock Purchase Agreement, dated as of June 30, 2009, by and between Barry Lefkowitz and Blast Acquisition Corp. (4)
3(a)	Restated Certificate of Incorporation (5)
3(b)	Certificate of Amendment of Certificate of Incorporation with regard to name change (6)
3(c)	Certificate of Designations of Series A Preferred Stock (7)
3(d)	Certificate of Designations of Series B Preferred Stock (8)
3(e)	Certificate of Designations of Series C Preferred Stock (9)
3(f)	Certificate of Designations of Series D Preferred Stock (10)
3(g)	Certificate of Designations of Series E Preferred Stock (11)
3(h)	By-laws, as amended (12)
10(a)	1998 Stock Option Plan, as amended (13)
10(b)	2005 Equity Participation Plan (14)
10(c)	Employment Agreement, dated as of October 16, 2007, between DCAP Group, Inc. and Barry B. Goldstein (15)
10(d)	Amendment No. 1, dated as of August 25, 2008, to Employment Agreement between DCAP Group, Inc. and Barry B. Goldstein (10)
10(e)	Amendment No. 2, dated as of March 24, 2010, to Employment Agreement between Kingstone Companies, Inc. (formerly DCAP Group, Inc.) and Barry B.

Goldstein (16)

- 10(f) Employment Contract, effective on July 1, 2008, between Commercial Mutual Insurance Company and Barry B. Goldstein (17)
- 10(g) Stock Option Agreement, dated as of October 16, 2007, between DCAP Group, Inc. and Barry B. Goldstein (15)
- 10(h) Form of Promissory Note issued in June 2009 and due July 10, 2011 (18)
- 10(i) Form of Promissory Note issued in September 2009 and due July 10, 2011 (applicable to Promissory Notes issued in December 2009 and January 2010) (19)
- 10(j) Employment Contract, dated as of September 13, 2006, between Commercial Mutual Insurance Company and Successor Companies and John D. Reiersen (17)
- 10(k) Amendment No. 1, dated as of January 25, 2008, to Employment Contract between Commercial Mutual Insurance Company and Successor Companies and John D. Reiersen, dated as of September 13, 2006 (17)
- 10(l) Amendment No. 2, dated as of July 18, 2008, to Employment Contract between Commercial Mutual Insurance Company and Successor Companies and John D. Reiersen, dated as of September 13, 2006, and Amendment No. 1, dated as of January 25, 2008 (17)
- 10(m) Amendment No. 3, dated as of February 28, 2011, to Employment Contract between Kingstone Insurance Company (as successor in interest to Commercial Mutual Insurance Company) and John D. Reiersen, dated as of September 13, 2006, as amended (20)
- 10(n) Stock Option Agreement, dated as of March 24, 2010, between Kingstone Companies, Inc. and Barry B. Goldstein (16)
- 10(o) Form of Exchange Agreement, dated as of June 30, 2010, between Kingstone Companies, Inc. and the holders of Series E Preferred Stock (21)
- 14 Code of Ethics (22)
- 21 Subsidiaries
- 23.1 Consent of EisnerAmper LLP
- 23.2 Consent of Amper, Politziner & Mattia, LLP
- 31(a) Rule 13a-14(a)/15d-14(a) Certification of Principal Executive Officer as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31(b) Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002



32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

---

- (1) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated February 1, 2008 and incorporated herein by reference.
- (2) Denotes document filed as an exhibit to our Annual Report on Form 10-K for the fiscal year ended December 31, 2008 and incorporated herein by reference.
- (3) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated May 6, 2009 and incorporated herein by reference.
- (4) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated June 30, 2009 and incorporated herein by reference.
- (5) Denotes document filed as an exhibit to our Quarterly Report on Form 10-QSB for the period ended September 30, 2004 and incorporated herein by reference.
- (6) Denotes document filed as an exhibit to our Quarterly Report on Form 10-Q for the period ended June 30, 2009 and incorporated herein by reference.
- (7) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated May 28, 2003 and incorporated herein by reference.
- (8) Denotes document filed as an exhibit to our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2006 and incorporated herein by reference.
- (9) Denotes document filed as an exhibit to our Quarterly Report on Form 10-QSB for the period ended March 31, 2008 and incorporated herein by reference.
- (10) Denotes document filed as an exhibit to our Quarterly Report on Form 10-Q for the period ended September 30, 2008 and incorporated herein by reference.
- (11) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated May 12, 2009 and incorporated herein by reference.
- (12) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated November 5, 2009 and incorporated herein by reference.
- (13) Denotes document filed as an exhibit to our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2002 and incorporated herein by reference.



- (14) Denotes document filed as an exhibit to our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2005 and incorporated herein by reference.
- (15) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated October 16, 2007 and incorporated herein by reference.
- (16) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated March 24, 2010 and incorporated herein by reference.
- (17) Denotes document filed as an exhibit to our Annual Report on Form 10-K for the fiscal year ended December 31, 2009 and incorporated herein by reference.
- (18) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated June 22, 2009 and incorporated herein by reference.
- (19) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated September 16, 2009 and incorporated herein by reference.
- (20) Denotes document filed as an exhibit to our Current Report on Form 8-K for an event dated February 28, 2011 and incorporated herein by reference.
- (21) Denotes document filed as an exhibit to our Quarterly Report on Form 10-Q for the period ended June 30, 2010 and incorporated herein by reference.
- (22) Denotes document filed as an exhibit to our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2003 and incorporated herein by reference.



Index to Consolidated Financial Statements

	Page
Reports of Independent Registered Public Accounting Firms	F-2 – F-3
Consolidated Balance Sheets as of December 31, 2010 and 2009	F-4
Consolidated Statements of Operations and Comprehensive Income for the years ended December 31, 2010 and 2009	F-5
Consolidated Statements of Stockholders' Equity for the years ended December 31, 2010 and 2009	F-6
Consolidated Statements of Cash Flows for the years ended December 31, 2010 and 2009	F-7 – F-8
Notes to Consolidated Financial Statements	F-9

F-1

---

Report of Independent Registered Public Accounting Firm

To the Board of Directors and stockholders of  
Kingstone Companies, Inc. and Subsidiaries  
Hewlett, NY

We have audited the accompanying consolidated balance sheet of Kingstone Companies, Inc. and Subsidiaries (the "Company") as of December 31, 2010 and the related consolidated statements of operations and comprehensive income, stockholders' equity and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Kingstone Companies, Inc. and Subsidiaries as of December 31, 2010 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

/s/ EisnerAmper LLP

Edison, New Jersey  
March 31, 2011

Report of Independent Registered Public Accounting Firm

To the Board of Directors and stockholders of  
Kingstone Companies, Inc. and Subsidiaries  
Hewlett, NY

We have audited the accompanying consolidated balance sheet of Kingstone Companies, Inc. and Subsidiaries as of December 31, 2009 and the related consolidated statements of operations, stockholders' equity and cash flow for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Kingstone Companies, Inc. and Subsidiaries as of December 31, 2009 and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

/s/ Amper, Politziner & Mattia, LLP

Edison, New Jersey  
April 7, 2010

## KINGSTONE COMPANIES, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

Decemember 31,	2010	2009
<b>Assets</b>		
Short term investments	\$-	\$225,336
Fixed-maturity securities, held to maturity, at amortized cost (fair value of \$606,398)	605,424	-
Fixed-maturity securities, available for sale, at fair value (amortized cost of \$16,277,052 at December 31, 2010 and \$12,676,867 at December 31, 2009)	16,339,101	12,791,080
Equity securities, available-for-sale, at fair value (cost of \$2,825,015 at Decemeber 31, 2010 and \$1,973,738 at December 31, 2009)	2,983,035	2,186,926
Total investments	19,927,560	15,203,342
Cash and cash equivalents	326,620	625,320
Premiums receivable, net of provision for uncollectible amounts	5,001,886	4,479,363
Receivables - reinsurance contracts	1,174,729	564,408
Reinsurance receivables, net of provision for uncollectible amounts	20,720,194	20,849,621
Notes receivable-sale of business	705,019	1,119,365
Deferred acquisition costs	3,619,001	2,917,984
Intangible assets, net	4,136,386	4,612,100
Property and equipment, net of accumulated depreciation	1,585,029	1,659,015
Other assets	1,486,249	613,235
Total assets	\$58,682,673	\$52,643,753
<b>Liabilities</b>		
Loss and loss adjustment expenses	\$17,711,907	\$16,513,318
Unearned premiums	17,277,332	14,088,187
Advance premiums	410,574	411,676
Reinsurance balances payable	1,106,897	1,918,169
Deferred ceding commission revenue	3,219,513	3,298,245
Notes payable (includes payable to related parties of \$785,000 at December 31, 2010 and \$585,000 at December 31, 2009)	1,460,997	1,085,637
Accounts payable, accrued expenses and other liabilities	2,553,031	2,446,558
Deferred income taxes	1,998,557	1,173,256
Mandatorily redeemable preferred stock	-	1,299,231
Liabilities of discontinued operations	-	26,000
Total liabilities	45,738,808	42,260,277
<b>Commitments and Contingencies</b>		
<b>Stockholders' Equity</b>		
Common stock, \$.01 par value; authorized 10,000,000 shares; issued 4,643,122 shares at December 31, 2010 and 3,804,536 shares at December 31, 2009; outstanding 3,838,386 shares at December 31, 2010 and 2,988,511 shares at December 31, 2009	46,432	38,046
Preferred stock, \$.01 par value; authorized 1,000,000 shares; -0- shares issued and outstanding	-	-
Capital in excess of par	13,633,913	12,051,332

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

Accumulated other comprehensive income	145,247	216,086
Retained earnings (deficit)	281,531	(701,606 )
	14,107,123	11,603,858
Treasury stock, at cost, 804,736 shares at December 31, 2010 and 816,025 shares at December 31, 2009	(1,163,258 )	(1,220,382 )
Total stockholders' equity	12,943,865	10,383,476
Total liabilities and stockholders' equity	\$58,682,673	\$52,643,753

---

See notes to accompanying consolidated financial statements.

F-4

---

## KINGSTONE COMPANIES, INC. AND SUBSIDIARIES

Consolidated Statements of Operations and  
Comprehensive Income

Years ended December 31,	2010	2009
<b>Revenues</b>		
Net premiums earned	\$ 11,135,635	\$ 4,526,341
Ceding commission revenue	8,583,146	2,939,143
Net investment income	617,119	225,676
Net realized gain (loss) on investments	349,415	(30,628 )
Other income	910,616	730,305
Total revenues	21,595,931	8,390,837
<b>Expenses</b>		
Loss and loss adjustment expenses	6,425,585	2,035,471
Commission expense	5,057,409	2,233,399
Other underwriting expenses	5,778,845	2,367,535
Other operating expenses	1,610,057	1,182,047
Acquisition transaction costs	-	210,430
Depreciation and amortization	615,277	269,092
Interest expense	184,674	184,217
Interest expense - mandatorily redeemable preferred stock	74,706	127,158
Total expenses	19,746,553	8,609,349
Income (loss) from operations	1,849,378	(218,512 )
Gain on acquisition of Kingstone Insurance Company	-	5,177,851
Interest income-CMIC note receivable	-	60,757
Income from continuing operations before taxes	1,849,378	5,020,096
Income tax expense (benefit)	767,434	(66,804 )
Income from continuing operations	1,081,944	5,086,900
Loss from discontinued operations, net of taxes	(98,807 )	(266,058 )
Net income	983,137	4,820,842
<b>Gross unrealized investment holding (loses) gains arising during period</b>		
Income tax expense (benefit) related to items of other comprehensive income	36,493	(111,316 )
Comprehensive income	\$ 912,298	\$ 5,036,928
<b>Basic and diluted earnings per common share:</b>		
Income from continuing operations	\$ 0.32	\$ 1.71
Loss from discontinued operations	\$ (0.03 )	\$ (0.09 )
Income per common share	\$ 0.29	\$ 1.62
<b>Weighted average common shares outstanding</b>		
Basic	3,429,828	2,975,668

Diluted

3,429,828

2,975,668

---

See notes to accompanying consolidated financial statements.

F-5

---

## KINGSTONE COMPANIES, INC. AND SUBSIDIARIES

Consolidated Statements of Stockholders' Equity  
Years ended December 31, 2010 and 2009

	Common Shares	Stock Amount	Preferred Stock		Capital in Excess of Par	Accumulated Other Comprehensive Earnings Income (Deficit)		Treasury Stock		Total
			Shares	Amount		Retained	Other	Shares	Amount	
Balance, December 31, 2008	3,788,771	\$37,888	-	\$-	\$11,962,512	\$-	\$ (5,522,448)	816,025	\$ (1,220,382)	\$5,257,570
Stock-based payments	15,765	158	-	-	88,820	-	-	-	-	88,978
Net income	-	-	-	-	-	-	4,820,842	-	-	4,820,842
Net unrealized gains on securities available for sale, net of income tax	-	-	-	-	-	216,086	-	-	-	216,086
Balance, December 31, 2009	3,804,536	38,046	-	-	12,051,332	216,086	(701,606 )	816,025	(1,220,382)	10,383,476
Stock-based payments	62,466	624	-	-	348,236	-	-	-	-	348,860
Mandatorily redeemable preferred stock exchanged for restricted common stock	787,409	7,874	-	-	1,291,357	-	-	-	-	1,299,231
Retirement of treasury stock	(11,289 )	(112 )	-	-	(57,012 )	-	-	(11,289 )	57,124	-
Net income	-	-	-	-	-	-	983,137	-	-	983,137
Net unrealized losses on securities available for sale, net of income tax	-	-	-	-	-	(70,839 )	-	-	-	(70,839 )
	4,643,122	\$46,432	-	\$-	\$13,633,913	\$145,247	\$281,531	804,736	\$ (1,163,258)	\$12,943,865



Balance,  
December  
31, 2010

---

See notes to accompanying consolidated financial statements.

F-6

---

## KINGSTONE COMPANIES, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows  
Years Ended December 31,

	2010	2009
Cash flows provided by operating activities:		
Net income	\$983,137	\$4,820,842
Adjustments to reconcile net income to net cash provided by operations:		
Gain on acquisition of Kingstone Insurance Company	-	(5,177,851)
Gain on sale of investments	(349,415 )	(215,523 )
Other-than -temporary-impairment loss on investments	-	49,612
Loss on sale of fixed assets	-	49,325
Depreciation and amortization	615,277	269,092
Amortization of bond premium, net	76,591	28,976
Stock-based payments	348,860	88,978
Deferred income taxes	724,794	(294,114 )
(Increase) decrease in assets:		
Short term investments	225,336	536,790
Premiums receivable, net	(522,523 )	276,785
Receivables - reinsurance contracts	(610,321 )	573,424
Reinsurance receivables, net	129,427	(900,422 )
Deferred acquisition costs	(701,017 )	(252,182 )
Other assets	(912,919 )	90,127
Increase (decrease) in liabilities:		
Loss and loss adjustment expenses	1,198,589	82,127
Unearned premiums	3,189,145	208,813
Advance premiums	(1,102 )	73,622
Reinsurance balances payable	(811,272 )	(87,421 )
Deferred ceding commission revenue	(78,732 )	597,869
Accounts payable, accrued expenses and other liabilities	106,473	316,994
Net cash provided by operating activities of continuing operations	3,610,328	1,135,863
Operating activities of discontinued operations	111,000	63,525
Net cash flows provided by operating activities	3,721,328	1,199,388
Cash flows used in investing activities:		
Purchase - fixed-maturity securities held to maturity	(605,424 )	(6,073,817)
Purchase - fixed-maturity securities available for sale	(7,073,124)	-
Purchase - equity securities	(2,740,799)	(1,574,283)
Sale or maturity - fixed-maturity securities available for sale	3,575,293	2,735,777
Sale - equity securities	2,099,897	1,533,552
Cash acquired in acquisition	-	1,327,057
Increase in notes receivable and accrued interest - Sale of businesses	-	(127,912 )
Collections of notes receivable and accrued interest - Sale of businesses	414,346	56,120
Other investing activities	(65,577 )	(59,179 )
Net cash (used in) provided by investing activities of continuing operations	(4,395,388)	(2,182,685)
Investing activities of discontinued operations	-	1,869,628
Net cash flows used in investing activities	(4,395,388)	(313,057 )
Cash flows provided by (used in) financing activities:		
Proceeds from long term debt (includes \$200,000 from related parties in 2010)		

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

and \$370,000 in 2009)	400,000	1,050,000
Principal payments on long-term debt	(24,640 )	(1,453,960)
Net cash provided by (used in) financing activities of continuing operations	375,360	(403,960 )
Financing activities of discontinued operations	-	-
Net cash flows provided by (used in) financing activities	375,360	(403,960 )

---

See notes to accompanying consolidated financial statements.

F-7

---

## KINGSTONE COMPANIES, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows  
Years Ended December 31,

	2010	2009
(Decrease) increase in cash and cash equivalents	\$(298,700 )	\$482,371
Cash and cash equivalents, beginning of period	625,320	142,949
Cash and cash equivalents, end of period	\$326,620	\$625,320
Supplemental disclosures of cash flow information:		
Cash paid for income taxes	\$1,227,296	\$121,437
Cash paid for interest	\$138,833	\$369,750
Supplemental Schedule of Non-Cash Investing and Financing Activities:		
Mandatorily redeemable preferred stock exchanged for common stock	\$1,299,231	\$-
Exchange of notes receivable as consideration paid for acquisition of Kingstone Insurance Company	\$-	\$5,996,461
Notes receivable issued in connection with sale of business	\$-	\$1,047,573
Notes payable exchanged for mandatorily redeemable preferred stock	\$-	\$519,231

---

See notes to accompanying consolidated financial statements.

F-8

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Note 1 - Basis of Presentation and Nature of Business

On July 1, 2009, Kingstone Companies, Inc. (referred to herein as "Kingstone" or the "Company") completed the acquisition of 100% of the issued and outstanding common stock of Kingstone Insurance Company ("KICO") (formerly known as Commercial Mutual Insurance Company ("CMIC")) pursuant to the conversion of CMIC from an advance premium cooperative to a stock property and casualty insurance company (See Note 3). Pursuant to the plan of conversion, Kingstone acquired a 100% equity interest in KICO, in consideration for the exchange of \$3,750,000 principal amount of surplus notes of CMIC. In addition, Kingstone forgave all accrued and unpaid interest of approximately \$2,246,000 on the surplus notes as of the date of conversion.

Effective July 1, 2009, Kingstone, through its subsidiary KICO, offers property and casualty insurance products to small businesses and individuals in New York State. The effect of the KICO acquisition is only included in the Company's results of operations and cash flows for the period from July 1, 2009 (the KICO acquisition date) through December 31, 2010. Accordingly, only the disclosures for the year ended December 31, 2010 will include KICO for the entire period. For the year ended December 31, 2009, KICO is included for only six months. As a result, disclosures for the years ended December 31, 2010 and 2009 are not comparable.

Until December 2008, continuing operations primarily consisted of the ownership and operation of a network of retail insurance brokerage and agency offices engaged in the sale of retail auto, motorcycle, boat, business, and homeowner's insurance.

In December 2008, due to declining revenues and profits, the Company made a decision to restructure its network of retail offices (the "Retail Business"). The plan of restructuring called for the closing of seven of the least profitable locations during the month of December 2008 and the entry into negotiations to sell the remaining 19 locations of the Retail Business. On April 17, 2009, the Company sold substantially all of the assets, including the book of business, of its 16 remaining Retail Business locations that it owned in New York State (the "New York Sale") (see Note 23). Effective June 30, 2009, the Company sold all of the outstanding stock of the subsidiary that operated its three remaining Retail Locations in Pennsylvania (the "Pennsylvania Sale") (see Note 23). As a result of the restructuring in December 2008, the New York Sale on April 17, 2009 and the Pennsylvania Sale effective June 30, 2009, the Retail Business has been presented as discontinued operations and prior periods have been restated.

Until May 2009, the Company operated a DCAP franchise business. Effective May 1, 2009, the Company sold all of the outstanding stock of the subsidiaries that operated such DCAP franchise business (see Note 23). As a result of the sale, for the year ended December 31, 2009, the franchise business has been presented as discontinued operations and prior periods have been restated.

Note 2 – Accounting Policies

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

Reclassification

The Company has reclassified certain amounts in its 2009 statement of operations and comprehensive income to conform to the 2010 presentation. None of these reclassifications had an effect on the Company's consolidated net earnings, total stockholders' equity or cash flows.

F-9

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

### Principles of Consolidation

The consolidated financial statements consist of Kingstone and its wholly-owned subsidiaries. Subsidiaries acquired on July 1, 2009 include KICO and its subsidiaries, CMIC Properties, Inc. (“CMIC Properties”) and 15 Joys Lane, LLC (“15 Joys Lane”), which together own the land and building from which KICO operates. All significant inter-company transactions have been eliminated in consolidation.

### Revenue Recognition

#### Net Premiums Earned

Insurance policies issued by the Company are short-duration contracts. Accordingly, premium revenue, net of premiums ceded to reinsurers, is recognized as earned in proportion to the amount of insurance protection provided, on a pro-rata basis over the terms of the underlying policies. Unearned premiums represent premium applicable to the unexpired portions of in-force insurance contracts at the end of each year.

#### Ceding Commission Revenue

Commissions on reinsurance premiums ceded are earned in a manner consistent with the recognition of the costs of the reinsurance, generally on a pro-rata basis over the terms of the policies reinsured. Unearned amounts are recorded as deferred ceding commission revenue. Certain reinsurance agreements contain provisions whereby the ceding commission rates vary based on the loss experience under the agreements. The Company records ceding commission revenue based on its current estimate of subject losses. The Company records adjustments to the ceding commission revenue in the period that changes in the estimated losses are determined.

#### Liability for Loss and Loss Adjustment Expenses (“LAE”)

The liability for loss and LAE represents management’s best estimate of the ultimate cost of all reported and unreported losses that are unpaid as of the balance sheet date. The liability for loss and LAE is estimated on an undiscounted basis, using individual case-basis valuations, statistical analyses and various actuarial procedures. The projection of future claim payment and reporting is based on an analysis of the Company’s historical experience, supplemented by analyses of industry loss data. Management believes that the reserves for loss and LAE are adequate to cover the ultimate cost of losses and claims to date; however, because of the uncertainty from various sources, including changes in reporting patterns, claims settlement patterns, judicial decisions, legislation, and economic conditions, actual loss experience may not conform to the assumptions used in determining the estimated amounts for such liability at the balance sheet date. As adjustments to these estimates become necessary, such adjustments are reflected in expense for the period in which the estimates are changed. Because of the nature of the business historically written, the Company’s management believes that the Company has limited exposure to environmental claim liabilities. The Company recognizes recoveries from salvage and subrogation when received.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

### Reinsurance

In the normal course of business, the Company seeks to reduce the loss that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers.

Reinsurance receivables represents management's best estimate of paid and unpaid loss and LAE recoverable from reinsurers. Ceded losses receivable are estimated using techniques and assumptions consistent with those used in estimating the liability for loss and LAE. Management believes that reinsurance receivables as recorded represent its best estimate of such amounts; however, as changes in the estimated ultimate liability for loss and LAE are determined, the estimated ultimate amount receivable from the reinsurers will also change. Accordingly, the ultimate receivable could be significantly in excess of or less than the amount indicated in the consolidated financial statements. As adjustments to these estimates become necessary, such adjustments are reflected in current operations. Loss and LAE incurred as presented in the consolidated statement of operations and comprehensive income are net of reinsurance recoveries.

The Company accounts for reinsurance in accordance with GAAP guidance for accounting and reporting for reinsurance of short-duration contracts. Management has evaluated its reinsurance arrangements and determined that significant insurance risk is transferred to the reinsurers. Reinsurance agreements have been determined to be short-duration prospective contracts and, accordingly, the costs of the reinsurance are recognized over the life of the contract in a manner consistent with the earning of premiums on the underlying policies subject to the reinsurance contract.

In preparing financial statements, management estimates uncollectible amounts receivable from reinsurers based on an assessment of factors including the creditworthiness of the reinsurers and the adequacy of collateral obtained, where applicable. The allowance for uncollectible reinsurance as of December 31, 2010 and 2009 was approximately \$103,000 and \$146,000. The Company expensed approximately \$91,000 and \$-0- of uncollectible reinsurance for the years ended December 31, 2010 and 2009. Significant uncertainties are inherent in the assessment of the creditworthiness of reinsurers and estimates of any uncollectible amounts due from reinsurers. Any change in the ability of the Company's reinsurers to meet their contractual obligations could have a detrimental impact on the consolidated financial statements and KICO's ability to meet their regulatory capital and surplus requirements.

### Cash and Cash Equivalents

Cash and cash equivalents are presented at cost, which approximates fair value. The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

The Company maintains its cash balances at several financial institutions. The Federal Deposit Insurance Corporation ("FDIC") secures accounts up to \$250,000 at these institutions through December 31, 2013 at which time the insured limit is scheduled to revert back to \$100,000. In March 2010, the Company was notified by the FDIC that a bank in which the Company had deposits totaling approximately \$497,000 had failed (see Note 4).



KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

### Investments

The Company accounts for its investments in accordance with GAAP guidance for investments in debt and equity securities, which requires that fixed-maturity and equity securities that have readily determined fair values be segregated into categories based upon the Company's intention for those securities.

In accordance with this guidance, the Company has classified its fixed-maturity securities as either held to maturity or available-for-sale and its equity securities as available-for-sale. The Company may sell its available-for-sale securities in response to changes in interest rates, risk/reward characteristics, liquidity needs or other factors. Fixed maturity securities that the Company has the specific intent and ability to hold until maturity are classified as such and carried at amortized cost.

Available-for-sale securities are reported at their estimated fair values based on quoted market prices from a recognized pricing service, with unrealized gains and losses, net of tax effects, reported as a separate component of comprehensive income in stockholders' equity. Realized gains and losses are determined on the specific identification method and recognized in the statement of operations and comprehensive income.

Investment income is accrued to the date of the financial statements and includes amortization of premium and accretion of discount on fixed maturities. Interest is recognized when earned, while dividends are recognized when declared.

Impairment of investment securities results in a charge to operations when a market decline below cost is deemed to be other-than-temporary. The Company regularly reviews its fixed-maturity and equity securities portfolios to evaluate the necessity of recording impairment losses for other-than-temporary declines in the fair value of investments. In evaluating potential impairment, management considers, among other criteria, the following: the current fair value compared to amortized cost or cost, as appropriate; the length of time the security's fair value has been below amortized cost or cost; management's intent and ability to retain the investment for a period of time sufficient to allow for any anticipated recovery in fair value to cost or amortized cost; specific credit issues related to the issuer; and current economic conditions. Other-than-temporary impairment ("OTTI") losses result in a permanent reduction of the cost basis of the underlying investment.

### Fair Value

The fair value hierarchy in GAAP prioritizes fair value measurements into three levels based on the nature of the inputs. Quoted prices in active markets for identical assets or liabilities have the highest priority ("Level 1"), followed by observable inputs other than quoted prices, including prices for similar but not identical assets or liabilities ("Level 2") and unobservable inputs, including the reporting entity's estimates of the assumptions that market participants would use, having the lowest priority ("Level 3").

For investments in active markets, the Company uses quoted market prices to determine fair value. In circumstances where quoted market prices are unavailable, the Company utilizes fair value estimates based upon other observable inputs including matrix pricing, benchmark interest rates, market comparables and other relevant inputs.

### Premiums Receivable

Premiums receivable are presented net of an allowance for doubtful accounts of approximately \$64,000 and \$69,000 as of December 31, 2010 and 2009, respectively. The allowance for uncollectible amounts is based on an analysis of amounts receivable giving consideration to historical loss experience and current economic conditions and reflects an

amount that, in management's judgment, is adequate. Uncollectible premiums receivable balances of approximately \$66,000 and \$43,000 were written off for the years ended December 31, 2010 and 2009, respectively

F-12

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

#### Deferred Acquisition Costs

Acquisition costs represent the costs of writing business that vary with, and are primarily related to, the production of insurance business (principally commissions, premium taxes and certain underwriting salaries). Policy acquisition costs are deferred and recognized as expense as related premiums are earned.

#### Intangible Assets

The Company has recorded acquired identifiable intangible assets. In accounting for such assets, the Company follows GAAP guidance for intangible assets. The cost of a group of assets acquired in a transaction is allocated to the individual assets including identifiable intangible assets based on their relative fair values. Identifiable intangible assets with a finite useful life are amortized over the period that the asset is expected to contribute directly or indirectly to the future cash flows of the Company. Intangible assets with an indefinite life are not amortized and are subject to annual impairment testing. All identifiable intangible assets are tested for recoverability whenever events or changes in circumstances indicate that a carrying amount may not be recoverable. No impairment losses from intangible assets were recognized for the years ended December 31, 2010 and 2009.

#### Property and Equipment

Building and building improvements, furniture, leasehold improvements, computer equipment, and software are reported at cost less accumulated depreciation and amortization. Depreciation and amortization is provided using the straight-line method over the estimated useful lives of the assets. The Company estimates the useful life for computer equipment, computer software, automobile, furniture and other equipment is three years, and building and building improvements is 39 years.

The fair value of the Company's real estate assets was based on an appraisal dated August 31, 2009. The Company believes that no significant negative market changes have occurred since the date of the appraisal. The fair value of the real estate assets is estimated to be in excess of the carrying value.

#### Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis and for operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The Company files a consolidated tax return with KICO for periods commencing July 1, 2009 (date of KICO acquisition). The Company adopted the relevant provisions of GAAP concerning uncertainties in income taxes on January 1, 2007. At the adoption date and through December 31, 2010, the Company had no material unrecognized tax benefits and no adjustments to liabilities or operations were required.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 YEARS ENDED DECEMBER 31, 2010 AND 2009

### Assessments

Insurance related assessments are accrued in the period in which they have been incurred. A typical obligating event would be the issuance of an insurance policy or the occurrence of a claim. The Company is subject to a variety of assessments.

### Concentration and Credit Risk

Financial instruments that potentially subject the Company to concentration of credit risk are primarily cash and cash equivalents, investments and accounts receivable. Investments are diversified through many industries and geographic regions through the Investment Committee which employs different investment strategies. The Company limits the amount of credit exposure with any one financial institution and believes that no significant concentration of credit risk exists with respect to cash and cash equivalents and investments. At December 31, 2010, the outstanding premiums receivable balance is generally diversified due to the number of entities composing the Company's customer base, which is largely concentrated in the New York City area. To reduce credit risk, the Company obtains customer credit reports before it underwrites a policy. The Company also has receivables from its reinsurers. Reinsurance contracts do not relieve the Company from its obligations to policyholders. Failure of reinsurers to honor their obligations could result in losses to the Company. The Company periodically evaluates the financial condition of its reinsurers to minimize its exposure to significant losses from reinsurer insolvencies. Management's policy is to review all outstanding receivables at period end as well as the bad debt write-offs experienced in the past and establish an allowance for doubtful accounts, if deemed necessary.

Gross premiums earned from lines of business that subject the Company to concentration risk for the year ended December 31, 2010 and 2009 are as follows:

	Years ended December			
	2010		2009 *	
	31,	31,	31,	31,
	2010	2009	2010	2009
Personal Lines	65.3	%	66.5	%
Commercial Automobile	20.8	%	23.6	%
Total premiums earned subject to concentration	86.1	%	90.1	%
Premiums earned not subject to concentration	13.9	%	9.9	%
Total premiums earned	100.0	%	100.0	%

\* Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Such estimates and assumptions, which include the reserves for losses and loss adjustment expenses, are subject to considerable estimation error due to the inherent uncertainty in projecting ultimate claim amounts that will be reported and settled over a period of several years. In addition, estimates and assumptions associated with receivables under reinsurance contracts related to contingent ceding commission revenue require considerable judgment by management. On an on-going basis, management reevaluates its assumptions and the methods of calculating its estimates. Actual results may differ from the estimates and assumptions used in preparing the

consolidated financial statements.

Net earnings (loss) per share

Basic net earnings (loss) per common share is computed by dividing income (loss) available to common stockholders by the weighted-average number of common shares outstanding. Diluted earnings per share reflect, in periods in which they have a dilutive effect, the impact of common shares issuable upon exercise of stock options and conversion of mandatorily redeemable preferred shares. The computation of diluted earnings per share excludes those options and mandatorily redeemable preferred shares with an exercise price in excess of the average market price of the Company's common shares during the periods presented.

F-14

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

#### Advertising Costs

Advertising costs are charged to operations when the advertising first takes place. Included in other underwriting expenses in the accompanying consolidated statements of operations and comprehensive income are advertising costs approximating \$41,000 and \$26,000 for the years ended December 31, 2010 and 2009, respectively.

#### Share-based Compensation

The Company records compensation expense associated with stock options and other equity-based compensation in accordance with guidance established by GAAP. Stock option compensation expense in 2010 and 2009 is the estimated fair value of options granted amortized on a straight-line basis over the requisite service period for the entire portion of the award less an estimate for anticipated forfeitures.

#### Comprehensive Income

Comprehensive income refers to revenue, expenses, gains and losses that under GAAP are included in comprehensive income but are excluded from net income as these amounts are recorded directly as an adjustment to stockholders' equity.

#### Recent Accounting Pronouncements

##### Accounting guidance adopted in 2010

In June 2009, the FASB issued new guidance which concerns the consolidation of variable interest entities and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a reporting entity is required to consolidate another entity is based on, among other things, the other entity's purpose and design and the reporting entity's ability to direct the activities of the other entity that most significantly affect the other entity's economic performance. The new guidance requires a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. A reporting entity is required to disclose how its involvement with a variable interest entity affects the reporting entity's financial statements. The Company adopted this new guidance on January 1, 2010, with no material effects on its financial statements as of December 31, 2010. The Company will apply this guidance on a transaction by transaction basis going forward.

In January 2010, the FASB issued new guidance that requires additional disclosure of the fair value of assets and liabilities. This guidance requires additional disclosures to be made about significant transfers in and out of Levels 1 and 2 of the fair value hierarchy within GAAP. The Company adopted this guidance on January 1, 2010, with the required disclosure included in "Note 5 — Fair Value Measurements".

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 YEARS ENDED DECEMBER 31, 2010 AND 2009

## Accounting guidance not yet effective

The guidance issued by the FASB in January 2010 also requires additional disclosure about the gross activity within Level 3 of the fair value hierarchy within GAAP as opposed to the net disclosure currently required. This disclosure will be effective for annual and interim periods beginning after December 15, 2010. As this guidance relates to disclosure rather than measurement of assets and liabilities, there will be no effect on the financial results or position of the Company. The Company will comply with this disclosure requirement when it becomes effective, and does not anticipate that it will materially impact the consolidated financial statements.

In October 2010, the Emerging Issues Task Force of the FASB reached a final consensus-for-exposure to specify which costs incurred in the acquisition of new and renewal contracts should be capitalized. That definition would not include, for example, any costs incurred in the acquisition of new or renewal contracts related to unsuccessful contract acquisitions. This guidance will be effective for fiscal periods beginning after December 15, 2011 and allows, but does not require, retrospective application. The Company does expect the adoption of this guidance to have a material effect on its results of operations.

## Note 3 - Acquisition of Kingstone Insurance Company

On July 1, 2009, Kingstone completed the acquisition of 100% of the issued and outstanding common stock of Kingstone Insurance Company (“KICO”) (formerly known as Commercial Mutual Insurance Company (“CMIC”)), pursuant to the conversion of CMIC from an advance premium cooperative to a stock property and casualty insurance company. The total purchase price was \$5,996,461.

As of June 30, 2009, Kingstone held two surplus notes issued by CMIC in the aggregate principal amount of \$3,750,000. Previously accrued and unpaid interest on the notes as of June 30, 2009 was approximately \$2,246,000. Pursuant to the plan of conversion, effective July 1, 2009, Kingstone acquired a 100% equity interest in KICO in consideration of the exchange of the principal amount of surplus notes of CMIC. In addition, Kingstone forgave all accrued and unpaid interest on the surplus notes as of the date of conversion. The transaction was considered a bargain purchase, resulting in a gain on acquisition. The fair value of the CMIC acquisition is presented as follows:

Exchange of principal amount of surplus notes of CMIC	\$3,750,000
Accrued interest forgiven	2,246,461
Total purchase consideration	5,996,461
Gain on acquisition (bargain purchase)	5,177,851
Fair value of KICO at acquisition, net of deferred taxes*	\$11,174,312

\* The Company accounted for this transaction under GAAP guidance related to business combinations that became effective in 2009 (See Note 2, Accounting Policies, Recent Accounting Pronouncements). Under this guidance, when a transaction meets the criteria of a “bargain purchase” goodwill is not recognized. Accordingly, the fair value of KICO at acquisition only includes identifiable assets.

KICO offers property and casualty insurance products to small businesses and individuals in New York State. KICO’s subsidiaries include CMIC Properties and 15 Joys Lane, which owns the land and building from which KICO operates.

The Company began consolidating KICO’s financial statements as of the closing date in accordance with GAAP. The purchase consideration has been allocated to the assets acquired and liabilities assumed, including separately identified intangible assets, based on their fair values as of the close of the acquisition.





KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

The following unaudited condensed balance sheet presents assets acquired and liabilities assumed with the acquisition of KICO, based on their fair values and the fair value hierarchy level under GAAP as of July 1, 2009:

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Short term investments	\$811,738	\$-	\$-	\$811,738
Fixed-maturity securities	9,266,253	-	-	9,266,253
Equity securities	1,823,045	-	-	1,823,045
Total investments	11,901,036	-	-	11,901,036
Cash and cash equivalents	1,327,057	-	-	1,327,057
Investment income receivable	70,216	-	-	70,216
Premiums receivable, net of provision for uncollectible amounts	-	-	4,756,148	4,756,148
Receivables - reinsurance contracts	-	-	1,137,832	1,137,832
Reinsurance receivables, net of provision for uncollectible amounts	-	-	19,949,199	19,949,199
Deferred acquisition costs	-	-	2,665,802	2,665,802
Intangible assets	-	-	4,850,000	4,850,000
Property and equipment, net of accumulated depreciation	-	-	1,658,493	1,658,493
Other assets	-	-	531,991	531,991
<b>Total assets</b>	<b>\$13,298,309</b>	<b>\$-</b>	<b>\$35,549,465</b>	<b>\$48,847,774</b>
<b>Liabilities</b>				
Loss and loss adjustment expenses	\$-	\$-	\$16,431,191	\$16,431,191
Unearned premiums	-	-	13,879,374	13,879,374
Advance premiums	-	-	338,054	338,054
Reinsurance balances payable	-	-	2,005,590	2,005,590
Deferred ceding commission revenue	-	-	2,700,376	2,700,376
Accounts payable, accrued liabilities and other liabilities	-	-	1,157,829	1,157,829
Deferred income taxes	-	-	1,156,054	1,156,054
Other liabilities	-	-	4,994	4,994
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>37,673,462</b>	<b>37,673,462</b>
Stockholder's equity				11,174,312
<b>Total liabilities and stockholder's equity</b>				<b>\$48,847,774</b>

The fair values of separately identifiable intangibles and fixed assets were based on independent appraisals. The aggregate purchase price of \$5,996,461 was less than the \$11,174,312 fair value of KICO's net assets acquired, resulting in a bargain purchase of \$5,177,851. The purchase price was determined in CMIC's plan of conversion, which was equal to the current value of the surplus notes and accrued interest on the effective date of conversion. Transaction costs related to the acquisition were expensed as incurred. Transaction costs for the years ended December 31, 2010 and 2009 were \$-0- and \$210,430, respectively.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

## Allocation of Purchase Price (a):

Purchase Price		\$5,996,461
Book value of CMIC at June 30, 2009		1,786,162
Conversion of surplus notes and accrued interest thereon to common stock		5,996,461
Fair value adjustments, net of taxes based on appraisal of CMIC's identifiable assets at June 30, 2009:		
Insurance license	\$500,000	
Customer relationships	3,400,000	
Assembled workforce	950,000	
Total intangible assets	4,850,000	
Real estate assets	288,923	
Identifiable assets	5,138,923	
Tax effect	(1,747,234)	
Fair value adjustments, net of taxes based on appraisal of CMIC's identifiable assets at June 30, 2009		3,391,689
Fair value of net assets acquired, net of taxes		11,174,312
Excess of fair value of assets acquired over purchase price (bargain purchase price)		\$(5,177,851 )

(a)The purchase price is allocated to balance sheet assets acquired (including identifiable intangible assets arising from the acquisition) and liabilities assumed based on their estimated fair value.

For the year ended December 31, 2009, the Company included total revenues and net income for KICO from the acquisition date of July 1, 2009 through December 31, 2009 in its consolidated statement of operations as follows:

Total revenue	\$7,066,470
Net income	516,697

## Intangibles

The fair value of intangible assets represent customer and producer relationships, assembled workforce and insurance license. The fair value of customer and producer relationships was estimated based upon using a discounted cash flow approach methodology. The fair value of the assembled workforce was valued using cost of workforce replacement and the cost of loss of efficiency methodology. The fair value of the insurance license was valued using a market approach methodology. Critical inputs into the valuation model for customer relationships included estimations of expected premium and attrition rates, expected operating margins and capital requirements (See Note 7).

## Real Estate

The fair value of the land and building included in property and equipment, which is used in the Company's operations is greater than the carrying value. The fair value was based on an appraisal dated August 31, 2009.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Loss and Loss Adjustment Expense Reserves Acquired

Loss and Loss Adjustment Expense Reserves Acquired were valued at fair value which approximated carrying value.

Non-financial Assets and Liabilities

Receivables, other assets and liabilities were valued at fair value which approximated carrying value.

Pro Forma Results of Operations

Selected unaudited pro forma results of operations for the year ended December 31, 2009 assuming the KICO acquisition had occurred as of January 1, 2009, are set forth below (unaudited):

Total revenue	\$ 13,280,878
Income from continuing operations	\$ 757,545
Net income (loss)	\$ 517,222
Basic and diluted earnings (loss) per common share:	
Income from continuing operations	\$ 0.25
Net income (loss)	\$ 0.17
Basic and diluted weighted average common shares outstanding	2,974,349

Note:

The Company excluded certain one-time charges from the pro forma results including, (i) transaction costs of \$240,016 related to the acquisition of KICO, and (ii) Kingstone's gain of \$5,177,851 related to the acquisition of KICO.

Note 4 - Investments

The amortized cost and fair value of investments in available for sale fixed-maturity securities and equities as of December 31, 2010 and 2009 are summarized as follows:

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Category	Cost or Amortized Cost (a)	Gross Unrealized Gains	December 31, 2010		Fair Value	Unrealized Gains/ (Losses)
			Gross Unrealized Less than 12 Months	Losses More than 12 Months		
<b>Fixed-Maturity Securities:</b>						
U.S. Treasury securities and obligations of U.S. government corporations and agencies (b)	\$ 1,000,572	\$42,085	\$-	\$-	\$ 1,042,657	\$42,085
Political subdivisions of States, Territories and Possessions	7,278,663	79,791	(86,234 )	(12,995 )	7,259,225	(19,438 )
Corporate and other bonds						
Industrial and miscellaneous	7,997,817	176,999	(137,597 )	-	8,037,219	39,402
Total fixed-maturity securities	16,277,052	298,875	(223,831 )	(12,995 )	16,339,101	62,049
<b>Equity Securities:</b>						
Preferred stocks	824,569	29,934	(6,333 )	-	848,170	23,601
Common stocks	2,000,446	188,783	(54,364 )	-	2,134,865	134,419
Total equity securities	2,825,015	218,717	(60,697 )	-	2,983,035	158,020
Short term investments	-	-	-	-	-	-
<b>Total</b>	<b>\$ 19,102,067</b>	<b>\$ 517,592</b>	<b>\$(284,528 )</b>	<b>\$(12,995 )</b>	<b>\$ 19,322,136</b>	<b>\$ 220,069</b>
Category	Cost or Amortized Cost (a)	Gross Unrealized Gains	December 31, 2009		Fair Value	Unrealized Gains/ (Losses)
			Gross Unrealized Less than 12 Months	Losses More than 12 Months		
<b>Fixed-Maturity Securities:</b>						
U.S. Treasury securities and obligations of U.S. government corporations and agencies (b)	\$3,549,616	\$38,790	\$(23,929 )	\$-	\$3,564,477	\$14,861
Political subdivisions of States, Territories and Possessions	5,751,979	82,480	(12,356 )	-	5,822,103	70,124
Corporate and other bonds						
Industrial and miscellaneous	3,375,272	54,384	(25,156 )	-	3,404,500	29,228
Total fixed-maturity securities	12,676,867	175,654	(61,441 )	-	12,791,080	114,213
<b>Equity Securities:</b>						

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

Preferred stocks	716,903	33,661	(5,564 )	-	745,000	28,097
Common stocks	1,256,835	191,075	(5,984 )	-	1,441,926	185,091
Total equity securities	1,973,738	224,736	(11,548 )	-	2,186,926	213,188
Short term investments	225,336	-	-	-	225,336	-
Total	\$14,875,941	\$400,390	\$(72,989 )	\$-	\$15,203,342	\$327,401

(a) The cost or amortized cost of securities acquired in the KICO acquisition are equal to their fair value as of the July 1, 2009 acquisition date.

F-20

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

(b) Includes U. S. Treasury securities with fair values at December 31, 2010 and 2009 of \$-0- and \$608,327, respectively, held in trust pursuant to the New York State Insurance Department's minimum funds requirement.

A summary of the amortized cost and fair value of the Company's investments in fixed-maturity securities by contractual maturity as of December 31, 2010 and 2009 is shown below:

Remaining Time to Maturity	December 31, 2010		December 31, 2009	
	Amortized		Amortized	
	Cost	Fair Value	Cost	Fair Value
Less than one year	\$ 263,098	\$ 253,385	\$ 1,190,319	\$ 1,176,050
One to five years	6,868,952	6,997,694	5,202,936	5,260,443
Five to ten years	7,132,079	7,118,405	4,945,787	4,986,236
More than 10 years	2,012,923	1,969,617	1,337,825	1,368,351
Total	\$ 16,277,052	\$ 16,339,101	\$ 12,676,867	\$ 12,791,080

The actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay obligations with or without penalties.

#### Held to Maturity Securities

The amortized cost and fair value of investments in held to maturity fixed-maturity securities as of December 31, 2010 are summarized as follows:

Category	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses		Fair Value	Unrealized Gains/(Losses)
			Less than 12 Months	More than 12 Months		
U.S. Treasury securities	\$ 605,424	\$ 974	\$ -	\$ -	\$ 606,398	\$ 974

All held to maturity securities are held in trust pursuant to the New York State Insurance Department's minimum funds requirement.

Contractual maturities of all held to maturity securities are greater than ten years. There were no held to maturity securities as of December 31, 2009.

#### Investment Income

Major categories of the Company's net investment income are summarized as follows:

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

	Year ended December 31,		
	2010	2009	*
Income			
Fixed-maturity securities	\$ 548,876	\$ 214,499	
Equity securities	150,331	45,552	
Cash and cash equivalents	5,368	25,654	
Other	13,789	7,231	
Total	718,364	292,936	
Expenses			
Investment expenses	101,245	67,260	
Net investment income	\$ 617,119	\$ 225,676	

\* Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

Proceeds from the sale and maturity of fixed-maturity securities were \$3,575,293 and \$2,735,777 for the year ended December 31, 2010 and for the period from July 1, 2009 (date of KICO acquisition) through December 31, 2009, respectively.

Proceeds from the sale of equity securities were \$2,099,897 and \$1,533,552 for the year ended December 31, 2010 and for the period from July 1, 2009 (date of KICO acquisition) through December 31, 2009, respectively.

The Company's gross realized gains and losses on investments are summarized as follows:

	Year ended December 31,		
	2010	2009	*
Fixed-maturity securities			
Gross realized gains	\$ 179,161	\$ 110,357	
Gross realized losses	(40,320 )	(4,799 )	
	138,841	105,558	
Equity securities			
Gross realized gains	243,299	109,965	
Gross realized losses	(32,725 )	-	
	210,574	109,965	
Other-than-temporary impairment losses			
Fixed-maturity securities	-	(246,151)	
Equity securities	-	-	
	-	(246,151)	
Cash and short term investments	-	-	

Edgar Filing: KINGSTONE COMPANIES, INC. - Form 10-K

Net realized gains (losses)	\$	349,415	\$ (30,628 )
-----------------------------	----	---------	--------------

\* Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

F-22

---



KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Impairment Review

The Company regularly reviews its fixed-maturity securities and equity securities portfolios to evaluate the necessity of recording impairment losses for other-than-temporary declines in the fair value of investments. In evaluating potential impairment, management considers, among other criteria: (i) the current fair value compared to amortized cost or cost, as appropriate; (ii) the length of time the security's fair value has been below amortized cost or cost; (iii) specific credit issues related to the issuer such as changes in credit rating, reduction or elimination of dividends or non-payment of scheduled interest payments; (iv) management's intent and ability to retain the investment for a period of time sufficient to allow for any anticipated recovery in value to cost; and (v) current economic conditions.

OTTI losses are recorded in the consolidated statement of operations and comprehensive income as net realized losses on investments and result in a permanent reduction of the cost basis of the underlying investment. The determination of OTTI is a subjective process and different judgments and assumptions could affect the timing of loss realization. In March 2010, the Company was notified by the FDIC that a bank in which the Company had deposits totaling approximately \$496,000 had failed. As of December 31, 2009, account balances at the failed bank consisted of a \$100,000 certificate of deposit and a money market account with a balance of \$396,151. For the year ended December 31, 2009, the loss in excess of FDIC insured limits was \$246,151. Accordingly, the Company recorded OTTI of \$246,151 for the year ended December 31, 2009, of which \$49,612 was allocated to short term investments and \$196,539 was allocated to cash. The Company determined there was no OTTI for its portfolio of fixed maturity investments and equity securities for the years ended December 31, 2010 and 2009. Significant factors influencing the Company's determination that unrealized losses were temporary included the magnitude of the unrealized losses in relation to each security's cost, the nature of the investment and management's intent and ability to retain the investment for a period of time sufficient to allow for anticipated recovery of fair value to the Company's cost basis.

The Company held securities with unrealized losses representing declines that were considered temporary at December 31, 2010 and 2009 as follows:

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 YEARS ENDED DECEMBER 31, 2010 AND 2009

Category	Less than 12 months			December 31, 2010 12 months or more			Total	
	Fair Value	Unrealized Losses	No. of Positions Held	Fair Value	Unrealized Losses	No. of Positions Held	Fair Value	Unrealized Losses
Fixed-Maturity Securities:								
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$-	\$-	-	\$-	\$-	-	\$-	\$-
Political subdivisions of States, Territories and Possessions	2,870,728	(86,234 )	11	1,119,244	(12,995 )	4	3,989,972	(99,229 )
Corporate and other bonds industrial and miscellaneous	4,113,912	(137,597 )	20	-	-	-	4,113,912	(137,597 )
Total fixed-maturity securities	\$6,984,640	\$(223,831 )	31	\$1,119,244	\$(12,995 )	4	\$8,103,884	\$(236,826 )
Equity Securities:								
Preferred stocks	\$363,670	\$(6,333 )	9	\$-	\$-	-	\$363,670	\$(6,333 )
Common stocks	690,634	(54,364 )	16	-	-	-	690,634	(54,364 )
Total equity securities	\$1,054,304	\$(60,697 )	25	\$-	\$-	-	\$1,054,304	\$(60,697 )
Total	\$8,038,944	\$(284,528 )	56	\$1,119,244	\$(12,995 )	4	\$9,158,188	\$(297,523 )

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Category	Less than 12 months			December 31, 2009 12 months or more			Total	
	Fair Value	Unrealized Losses	No. of	Fair Value	Unrealized Losses	No. of	Fair Value	Unrealized Losses
			Positions Held			Positions Held		
Fixed-Maturity Securities:								
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$1,715,062	\$ (23,929 )	6	\$-	\$ -	-	\$1,715,062	\$ (23,929 )
Political subdivisions of States, Territories and Possessions	1,357,203	(12,356 )	5	-	-	-	1,357,203	(12,356 )
Corporate and other bonds industrial and miscellaneous	1,376,516	(25,156 )	7	-	-	-	1,376,516	(25,156 )
Total fixed-maturity securities	\$4,448,781	\$ (61,441 )	18	\$-	\$ -	-	\$4,448,781	\$ (61,441 )
Equity Securities:								
Preferred stocks	\$144,900	\$ (5,564 )	3	\$-	\$ -	-	\$144,900	\$ (5,564 )
Common stocks	94,470	(5,984 )	5	-	-	-	94,470	(5,984 )
Total equity securities	\$239,370	\$ (11,548 )	8	\$-	\$ -	-	\$239,370	\$ (11,548 )
Total	\$4,688,151	\$ (72,989 )	26	\$-	\$ -	-	\$4,688,151	\$ (72,989 )

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

There are 26 securities at December 31, 2010 that account for the gross unrealized loss, none of which we deem to be OTTI. Significant factors influencing our determination that unrealized losses were temporary included the magnitude of the unrealized losses in relation to each security's cost, the nature of the investment and management's intent not to sell these securities and it being not more likely than not that we will be required to sell these investments before anticipated recovery of fair value to our cost basis.

For further information on our investments, see Note 4. "Investments" in the audited consolidated financial statements included elsewhere in this

#### Note 5 - Fair Value Measurements

The Company follows GAAP guidance regarding fair value measurements. The valuation technique used to fair value the financial instruments is the market approach which uses prices and other relevant information generated by market transactions involving identical or comparable assets.

This guidance establishes a three-level hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the assets or liabilities fall within different levels of the hierarchy, the classification is based on the lowest level input that is significant to the fair value measurement of the asset or liability. Classification of assets and liabilities within the hierarchy considers the markets in which the assets and liabilities are traded, including during period of market disruption, and the reliability and transparency of the assumptions used to determine fair value. The hierarchy requires the use of observable market data when available. The levels of the hierarchy and those investments included in each are as follows:

Level 1—Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets. Included are those investments traded on an active exchange, such as the NASDAQ Global Select Market, U.S. Treasury securities and obligations of U.S. government agencies, together with municipal bonds, corporate debt securities that are generally investment grade.

Level 2—Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market-corroborated inputs.

Level 3—Inputs to the valuation methodology are unobservable for the asset or liability and are significant to the fair value measurement. Material assumptions and factors considered in pricing investment securities and other assets may include appraisals, projected cash flows, market clearing activity or liquidity circumstances in the security or similar securities that may have occurred since the prior pricing period. Included in this valuation methodology are the real estate assets owned by the Company that are utilized in its operations.

The availability of observable inputs varies and is affected by a wide variety of factors. When the valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires significantly more judgment. The degree of judgment exercised by management in determining fair value is greatest

for investments categorized as Level 3. For investments in this category, the Company considers prices and inputs that are current as of the measurement date. In periods of market dislocation, as characterized by current market conditions, the observability of prices and inputs may be reduced for many instruments. This condition could cause a security to be reclassified between levels.

F-26

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

The Company's investments are allocated among pricing input levels at December 31, 2010 and 2009 as follows:

(\$ in thousands)	December 31, 2010			Total
	Level 1	Level 2	Level 3	
Fixed-maturity investments available for sale				
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$1,043	\$-	\$ -	\$1,043
Political subdivisions of States, Territories and Possessions	5,351	1,908	-	7,259
Corporate and other bonds	8,037	-	-	8,037
Total fixed maturities	14,431	1,908	-	16,339
Equity investments	2,983	-	-	2,983
Short term investments	-	-	-	-
Total investments	\$17,414	\$1,908	\$ -	\$19,322
(\$ in thousands)	December 31, 2009			Total
	Level 1	Level 2	Level 3	
Fixed-maturity investments				
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$3,564	\$-	\$-	\$3,564
Political subdivisions of States, Territories and Possessions	4,357	1,465	-	5,822
Corporate and other bonds	3,405	-	-	3,405
Total fixed maturities	11,326	1,465	-	12,791
Equity investments	2,187	-	-	2,187
Short term investments	225	-	-	225
Total investments	\$13,738	\$1,465	\$-	\$15,203

Note 6 - Fair Value of Financial Instruments

GAAP requires all entities to disclose the fair value of financial instruments, both assets and liabilities recognized and not recognized in the balance sheet, for which it is practicable to estimate fair value. The company uses the following methods and assumptions in estimating its fair value disclosures for financial instruments:

F-27

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Equity and fixed income investments: Fair value disclosures for investments are included in “Note 4 - Investments.”

Cash, cash equivalents and short-term investments: The carrying values of cash and cash equivalents, and short-term investments approximate their fair values because of the short maturity of these investments.

Premiums receivable, reinsurance receivables: The carrying values reported in the accompanying balance sheets for these financial instruments approximate their fair values due to the short term nature of the assets.

Notes receivable: The carrying amount of notes receivable related to the sale of businesses approximates fair value because of the recently negotiated interest rates based on term of the loan, risk and guaranty.

Real Estate: The fair value of the land and building included in property and equipment, which is used in the Company’s operations, approximates the carrying value. The fair value was based on an appraisal dated August 31, 2009. The appraisal was prepared using the sales comparison approach.

Reinsurance balances payable: The carrying value reported in the balance sheet for these financial instruments approximates fair value.

Long-term debt and mandatorily redeemable preferred stock (including related parties): For fair value of long-term debt and mandatorily redeemable preferred stock for which there are no quoted market prices, we estimate that the carrying amount of notes payable and mandatorily redeemable preferred stock approximates fair value because of the recently negotiated interest rates based on term of the loan, risk and guaranty.

The estimated fair values of our financial instruments are as follows:

	December 31, 2010		December 31, 2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Fixed-maturity investments held to maturity	\$605,424	\$606,398	\$-	\$-
Cash, cash equivalents, and short-term investments	326,620	326,620	850,656	850,656
Premiums receivable	5,157,147	5,157,147	4,479,363	4,479,363
Receivables - reinsurance contracts	1,164,944	1,164,944	564,408	564,408
Reinsurance receivables	20,529,349	20,529,349	20,849,621	20,849,621
Notes receivable-sale of business	705,019	705,019	1,119,365	1,119,365
Real estate, net of accumulated depreciation	1,437,787	1,510,000	1,490,926	1,510,000
Reinsurance balances payable	1,106,897	1,106,897	1,918,169	1,918,169
Notes payable (including related parties)	1,460,997	1,460,997	1,085,637	1,085,637
Mandatorily redeemable preferred stock (including related parties)	-	-	1,299,231	1,299,231



KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

## Note 7 - Intangibles

Intangible assets consist of finite and indefinite life assets. Finite life intangible assets include customer and producer relationships and assembled workforce. Insurance company license is considered indefinite life intangible assets subject to annual impairment testing. The weighted average amortization period of identified intangible assets of finite useful life is 7.9 years as of December 31, 2010.

With the acquisition of KICO on July 1, 2009, the Company recognized \$4,850,000 of identifiable intangible assets including KICO's customer and producer relationships of \$3,400,000, assembled workforce of \$950,000 and insurance company license of \$500,000. The customer and producer relationships and assembled workforce acquired are finite lived assets that will be amortized over ten and seven years, respectively, and are subject to annual impairment testing. The insurance company license is included as indefinite lived intangibles subject to annual impairment testing.

The components of intangible assets are summarized as follows:

	Useful Life (in yrs)	December 31, 2010			December 31, 2009		
		Gross Carrying Value	Accumulated Amortization	Net Carrying Amount	Gross Carrying Value	Accumulated Amortization	Net Carrying Amount
Insurance license	-	\$500,000	\$ -	\$500,000	\$500,000	\$ -	\$500,000
Customer relationships	10	3,400,000	510,000	2,890,000	3,400,000	170,000	3,230,000
Assembled workforce	7	950,000	203,614	746,386	950,000	67,900	882,100
Total		\$4,850,000	\$ 713,614	\$4,136,386	\$4,850,000	\$ 237,900	\$4,612,100

For the year ended December 31, 2010 and during the period from July 1, 2009 (date of KICO acquisition) through December 31, 2009, the Company recorded amortization expense, related to intangibles, of \$475,714 and \$237,900, respectively. The estimated aggregate amortization expense for the remaining life of finite life intangibles is as follows:

2011	\$475,714
2012	475,714
2013	475,714
2014	475,714
2015	475,714
thereafter	1,257,816
	\$3,636,386

## Note 8 - Reinsurance

The Company's reinsurance treaties for both its Personal Lines business, which primarily consists of homeowners' policies, and Commercial Lines business, other than commercial auto were renewed as of July 1, 2010. The treaties are renewed annually, the terms of which are as follows:

## Personal Lines

Personal Lines business, which includes homeowners, dwelling fire and canine legal liability, is reinsured under a 75% quota share treaty which provides coverage up to \$700,000 per occurrence. An excess of loss contract provides \$1,500,000 in coverage excess of the \$700,000 for a total coverage of \$2,200,000 per occurrence. Personal umbrella business written is reinsured under a 90% quota share treaty limiting the Company to a maximum of \$100,000 per occurrence for the first \$1,000,000 of coverage. The second \$1,000,000 of coverage is 100% reinsured.

F-29

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

#### Commercial Lines

General liability commercial policies written by the Company, except for commercial auto policies, are reinsured under a 75% quota share treaty, which provides coverage up to \$700,000 per occurrence. An excess of loss contract provides \$1,500,000 in coverage excess of the \$700,000 for a total coverage of \$2,200,000 per occurrence.

#### Commercial Auto

Commercial auto policies are covered by an excess of loss contract which provides \$1,750,000 in coverage excess of \$250,000 for a total coverage of \$2,000,000 per occurrence.

#### Catastrophe Reinsurance

A total of \$41,000,000 of catastrophe coverage has been provided, where the Company retains \$500,000 per occurrence.

The Company's reinsurance program is structured to enable it to reflect significant reductions in premiums written and earned and also provides income as a result of ceding commissions earned pursuant to the quota share reinsurance contracts. This structure has enabled the Company to significantly grow its premium volume while maintaining regulatory capital and other financial ratios generally within or below the expected ranges used for regulatory oversight purposes. The Company's participation in reinsurance arrangements does not relieve the Company from its obligations to policyholders.

Approximate reinsurance recoverables by reinsurer are as follows:

(\$ in thousands)	Unpaid Losses	Paid Losses	Total
December 31, 2010			
Maiden Reinsurance Company	\$3,521	\$149	\$3,670
SCOR Reinsurance Company	2,027	76	2,103
Motors Insurance Corporation	1,943	129	2,072
White Mountain Re (formerly Folksamerica Reinsurance Company)	1,284	-	1,284
Others	1,656	209	1,865
Total	\$10,431	\$563	\$10,994
December 31, 2009			
Motors Insurance Corporation	\$4,597	\$554	\$5,151
SCOR Reinsurance Company	1,322	122	1,444
White Mountain Re (formerly Folksamerica Reinsurance Company)	1,033	33	1,066
Others	3,560	492	4,052
Total	\$10,512	\$1,201	\$11,713

To reduce the Company's credit exposure to reinsurance, the net ceded recoverable balances due from Motors Insurance Corporation and Maiden Reinsurance Company (related to all quota share and excess of loss reinsurance agreements effective January 1, 2006 and subsequent) are secured pursuant to collateralized trust agreements. Assets held in these two trusts are not included in the Company's invested assets and investment income earned on these assets is credited to the two reinsurers respectively. Net reinsurance recoverables from Motors Insurance of

\$2,100,000 were secured by a trust agreement with a market value of \$4,946,000 at December 31, 2010. Net reinsurance recoverables from Maiden Reinsurance of \$9,341,000 were secured by a trust agreement with a market value of \$4,884,000 at December 31, 2010. These trust agreements do not cover any recoverables from reinsurance agreements effective prior to January 1, 2006.

F-30

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 YEARS ENDED DECEMBER 31, 2010 AND 2009

Reinsurance recoverable from Allied World Assurance Company and Amlin Bermuda Ltd. are guaranteed by an irrevocable bank letter of credit.

#### Ceding Commission Revenue

The Company earns ceding commissions under its quota share reinsurance agreements based on a sliding scale of commission rates and ultimate treaty year loss ratios on the policies reinsured under each of these agreements. The sliding scale includes minimum and maximum commission rates in relation to specified ultimate loss ratios. The commission rate and ceding commissions earned increase when the estimated ultimate loss ratio decreases and, conversely, the commission rate and ceding commissions earned decrease when the estimated ultimate loss ratio increases.

As of December 31, 2010 and 2009 the Company's estimated ultimate loss ratios attributable to these contracts are lower than the contractual ultimate loss ratios at which the minimum amount of ceding commissions can be earned. Accordingly, the Company has recorded ceding commissions earned that are greater than the minimum commissions.

Ceding commission revenue consists of the following:

	Years ended December 31,	
	2010	2009*
Ceded commission on reinsurance treaties	\$ 6,319,699	\$ 2,240,273
Contingent commission ceded	2,263,447	698,870
	\$ 8,583,146	\$ 2,939,143

\*Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

#### Note 9 - Notes Receivable-Commercial Mutual Insurance Company

##### Purchase of Notes Receivable

On January 31, 2006, the Company purchased from Eagle Insurance Company ("Eagle") two surplus notes issued by Commercial Mutual Insurance Company ("CMIC") in the aggregate principal amount of \$3,750,000 (the "Surplus Notes"), plus accrued interest of \$1,794,688. The aggregate purchase price for the Surplus Notes was \$3,075,141, of which \$1,303,434 was paid to Eagle by delivery of a six month promissory note which provided for interest at the rate of 7.5% per annum. The promissory note was paid in full on July 28, 2006. CMIC (now renamed Kingstone Insurance Company) is a New York property and casualty insurer. As of June 30, 2009, the Surplus Notes acquired were past due and provided for interest at the prime rate or 8.5% per annum, whichever is less. Payments of principal and interest on the Surplus Notes could only be made out of the surplus of CMIC and required the approval of the New York State Department of Insurance. The Company did not receive any interest payments during 2009 and 2008. The discount on the Surplus Notes and the accrued interest at the time of acquisition were accreted over a 30 month period through July 31, 2008, the estimated period to collect such amounts. For the year ended December 31, 2009, interest on the Surplus Notes is included in the consolidated statement of operations and comprehensive income as "Interest income-notes receivable."



KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Exchange of Notes Receivable

See Note 3 for a discussion of the exchange of the Surplus Notes and accrued interest for 100% of the equity of Kingstone Insurance Company.

Note 10 - Notes Receivable-Sale of Businesses

Retail Business

New York Stores: On April 17, 2009, the Company's wholly-owned subsidiaries that owned and operated 16 Retail Business locations in New York State sold substantially all of their assets, including their book of business (the "New York Assets"). The purchase price for the New York Assets was approximately \$2,337,000, of which approximately \$1,786,000 was paid at closing. Promissory notes in the aggregate approximate original principal amount of \$551,000 (the "New York Notes") were also delivered at the closing. As of December 31, 2010, the New York Notes are payable in monthly installments of varying payments that average approximately \$28,000 each between January 31, 2011 and July 31, 2011, and provide for interest at the rate of 12.625% per annum.

Pennsylvania Stores: Effective June 30, 2009, the Company sold all of the outstanding stock of the subsidiary that operated the three remaining Pennsylvania stores (the "Pennsylvania Stock"). The purchase price for the Pennsylvania Stock was approximately \$397,000 which was paid by delivery of two promissory notes, one in the approximate principal amount of \$238,000 and payable with interest at the rate of 9.375% per annum in 120 equal monthly installments, and the other in the approximate principal amount of \$159,000 and payable with interest at the rate of 6% per annum in 60 monthly installments commencing August 10, 2011 (with interest only being payable prior to such date).

Franchise Business

Effective May 1, 2009, the Company sold all of the outstanding stock of the subsidiaries that operated the DCAP franchise business (collectively, the "Franchise Stock"). The purchase price for the Franchise Stock was \$200,000 which was paid by delivery of a promissory note in such principal amount (the "Franchise Note"). The Franchise Note is payable in installments of \$50,000 on May 15, 2009, \$50,000 on May 1, 2010 and \$100,000 on May 1, 2011 and provides for interest at the rate of 5.25% per annum. A principal of the buyer is the son-in-law of Morton L. Certilman, one of the Company's principal shareholders at the time.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Notes receivable arising from the sale of businesses as of December 31, 2010 and 2009 consists of:

	December 31, 2010			December 31, 2009		
	Total Note	Current Maturities	Long-Term	Total Note	Current Maturities	Long-Term
Sale of NY stores	\$ 211,536	\$ 211,536	\$ -	\$ 550,543	\$ 550,543	\$ -
Sale of Pennsylvania stores	375,211	28,730	346,481	390,910	15,698	375,212
Sale of Franchise business	100,000	100,000	-	150,000	50,000	100,000
	686,747	340,266	346,481	1,091,453	616,241	475,212
Accrued interest	18,272	18,272	-	27,912	27,912	-
Total	\$ 705,019	\$ 358,538	\$ 346,481	\$ 1,119,365	\$ 644,153	\$ 475,212

Note 11 - Deferred Acquisition Costs and Deferred Ceding Commission Revenue

Acquisition costs incurred and policy-related ceding commission revenue are deferred and amortized to income on property and casualty as follows:

	Year ended December 31,	
	2010	2009*
Net deferred acquisition costs net of ceding commission revenue, beginning of year	\$ (380,261 )	\$ (34,574 )
Cost incurred and deferred:		
Commissions and brokerage	5,558,031	2,271,783
Other underwriting and acquisition costs	1,809,372	795,377
Ceding commission revenue	(6,240,967 )	(2,875,124)
Net deferred acquisition costs net of ceding commission revenue deferred during year	1,126,436	192,036
Amortization	(346,686 )	(537,723 )
	779,750	(345,687 )
Net deferred acquisition costs net of ceding commission revenue, end of year	\$ 399,489	\$ (380,261 )



\* Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

Ending balances for deferred acquisition costs and deferred ceding commission revenue as of December 31, 2010 and 2009 follows:

	December 31,	
	2010	2009
Deferred acquisition costs	\$ 3,619,001	\$ 2,917,984
Deferred ceding commission revenue	(3,219,513)	(3,298,245)
Balance at end of period	\$ 399,488	\$ (380,261 )

F-33

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

## Note 12 - Property and Equipment

The components of property and equipment are summarized as follows:

	Cost	Accumulated Depreciation	Net
December 31, 2010			
Building	\$ 1,379,631	\$ (59,993 )	\$ 1,319,638
Land	132,097	-	132,097
Furniture	55,124	(39,817 )	15,307
Computer equipment and software	199,443	(141,552)	57,891
Automobile	60,096	-	60,096
Total	\$ 1,826,391	\$ (241,362)	\$ 1,585,029
December 31, 2009			
Building	\$ 1,379,631	\$ (20,802 )	\$ 1,358,829
Land	132,097	-	132,097
Furniture	76,850	(53,574 )	23,276
Computer equipment and software	284,925	(160,957)	123,968
Automobile	29,183	(8,338 )	20,845
Total	\$ 1,902,686	\$ (243,671)	\$ 1,659,015

Depreciation expense for the years ended December 31, 2010 and 2009 was \$139,563 and \$31,192, respectively.

## Note 13 - Property and Casualty Insurance Activity

Premiums written, ceded and earned are as follows:

	Direct	Assumed	Ceded	Net
Year ended December 31, 2010:				
Written premiums	\$ 33,249,331	\$ 10,699	\$ (19,525,208)	\$ 13,734,822
Change in unearned premiums	(3,189,250 )	105	589,958	(2,599,187 )
Earned premiums	\$ 30,060,081	\$ 10,804	\$ (18,935,250)	\$ 11,135,635
Year ended December 31, 2009:*				
Written premiums	\$ 13,572,779	\$ 8,252	\$ (9,180,860 )	\$ 4,400,171
Change in unearned premiums	(206,291 )	(2,521 )	334,982	126,170
Earned premiums	\$ 13,366,488	\$ 5,731	\$ (8,845,878 )	\$ 4,526,341

\* Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

Premium receipts in advance of the policy effective date are recorded as advance premiums. The balance of advance premiums as of December 31, 2010 and 2009 was approximately \$411,000 and \$412,000, respectively.

F-34

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

The components of the liability for loss and LAE expenses and related reinsurance receivables as of December 31, 2010 and 2009 are as follows:

	Gross Liability	Reinsurance Receivables
December 31, 2010		
Case-basis reserves	\$ 11,772,329	\$ 6,910,340
Loss adjustment expenses	1,958,700	1,058,325
IBNR reserves	3,980,878	2,462,750
Recoverable on unpaid losses		10,431,415
Recoverable on paid losses	-	562,752
Total loss and loss adjustment expenses	\$ 17,711,907	10,994,167
Unearned premiums		9,726,027
Total reinsurance receivables		\$ 20,720,194
December 31, 2009		
Case-basis reserves	\$ 10,852,360	\$ 7,008,201
Loss adjustment expenses	2,044,703	1,160,811
IBNR reserves	3,616,255	2,343,291
Recoverable on unpaid losses		10,512,303
Recoverable on paid losses	-	1,201,250
Total loss and loss adjustment expenses	\$ 16,513,318	11,713,553
Unearned premiums		9,136,068
Total reinsurance receivables		\$ 20,849,621

The following table provides a reconciliation of the beginning and ending balances for unpaid losses and LAE:

	Year ended December 31, 2010	Year ended December 31, 2009*
Balance at beginning of period	\$ 16,513,318	\$ 16,431,191
Less reinsurance recoverables	(10,512,303)	(9,730,288)
Net balance, beginning of period	6,001,015	6,700,903
Incurred related to:		
Current year	6,095,528	1,864,515
Prior years	330,057	170,956
Total incurred	6,425,585	2,035,471
Paid related to:		
Current year	2,855,074	975,376
Prior years	2,291,034	1,759,983
Total paid	5,146,108	2,735,359
Net balance at end of period	7,280,492	6,001,015
Add reinsurance recoverables	10,431,415	10,512,303

Balance at end of period	\$ 17,711,907	\$ 16,513,318
--------------------------	---------------	---------------

\* Year ended December 31, 2009 includes only the period from July 1, 2009 (the KICO acquisition date) through December 31, 2009.

Incurred losses and LAE are net of reinsurance recoveries under reinsurance contracts of \$7,127,537 for the year ended December 31, 2010 and \$2,949,817 for the period from July 1, 2009 (date of KICO acquisition) through December 31, 2009.

F-35

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Prior year incurred loss and LAE development is based upon numerous estimates by line of business and accident year. The Company's management continually monitors claims activity to assess the appropriateness of carried case and IBNR reserves, giving consideration to Company and industry trends.

#### Loss and loss adjustment expense reserves

The reserving process for loss adjustment expense reserves provides for the Company's best estimate at a particular point in time of the ultimate unpaid cost of all losses and loss adjustment expenses incurred, including settlement and administration of losses, and is based on facts and circumstances then known and including losses that have been incurred but not yet been reported. The process includes using actuarial methodologies to assist in establishing these estimates, judgments relative to estimates of future claims severity and frequency, the length of time before losses will develop to their ultimate level and the possible changes in the law and other external factors that are often beyond the Company's control. The loss ratio projection method is used to estimate loss reserves. The process produces carried reserves set by management based upon the actuaries' best estimate and is the result of numerous best estimates made by line of business, accident year, and loss and loss adjustment expense. The amount of loss and loss adjustment expense reserves for reported claims is based primarily upon a case-by-case evaluation of coverage, liability, injury severity, and any other information considered pertinent to estimating the exposure presented by the claim. The amounts of loss and loss adjustment expense reserves for unreported claims are determined using historical information by line of insurance as adjusted to current conditions. Since this process produces loss reserves set by management based upon the actuaries' best estimate, there is no explicit or implicit provision for uncertainty in the carried loss reserves.

Due to the inherent uncertainty associated with the reserving process, the ultimate liability may differ, perhaps substantially, from the original estimate. Such estimates are regularly reviewed and updated and any resulting adjustments are included in the current year's results. Reserves are closely monitored and are recomputed periodically using the most recent information on reported claims and a variety of statistical techniques. Specifically, on at least a quarterly basis, the Company reviews, by line of business, existing reserves, new claims, changes to existing case reserves and paid losses with respect to the current and prior years.

The table below shows the method used by product line and accident year to select the estimated year-ending loss reserves:

Product Line	Most Recent	Accident Year	
		1st Prior	All Other
Fire	Loss Ratio	Loss	Loss
		Development	Development
Homeowners	Loss Ratio	Loss	Loss
		Development	Development
Multi-Family	Loss Ratio	Loss	Loss
		Development	Development
Commercial multiple-peril property	Loss Ratio	Loss	Loss
		Development	Development
Commercial multiple-peril liability	Loss Ratio	Loss	Loss
		Development	Development
Other Liability	Loss Ratio	Loss	Loss
		Development	Development

Commercial Auto Liability	Loss Ratio	Loss Development	Loss Development
Auto Physical Damage	Loss Ratio	Loss Development	Loss Development
Personal Auto Liability	Loss Ratio	Loss Development	Loss Development

F-36

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Two key assumptions that materially impact the estimate of loss reserves are the loss ratio estimate for the current accident year and the loss development factor selections for all accident years. The loss ratio estimate for the current accident year is selected after reviewing historical accident year loss ratios adjusted for rate changes, trend, and mix of business.

The Company is not aware of any claims trends that have emerged or that would cause future adverse development that have not already been considered in existing case reserves and in its current loss development factors.

In New York State, lawsuits for negligence, subject to certain limitations, must be commenced within three years from the date of the accident or are otherwise barred. Accordingly, the Company's exposure to IBNR for accident years 2006 and prior is limited although there remains the possibility of adverse development on reported claims. This is reflected by the loss development as of December 31, 2010 showing developed redundancies since 2006. However, there are no assurances that future loss development and trends will be consistent with its past loss development history, and so adverse loss reserves development remains a risk factor to the Company's business.

The Company was previously a one-third participant in a pool arrangement. Effective November 1, 1997, the Company withdrew from its participation in the pool arrangement. Accordingly, the Company will only be participating in losses and allocated loss adjustment expenses that occurred prior to that date. A reserve was established due to the potential that the pool will be unable to collect reinsurance on certain lead paint cases. The balance of the reserve was \$103,000 and \$146,000 as of December 31, 2010 and 2009.

#### Note 14 - Long-Term Debt

Long-term debt and capital lease obligations consist of:

	December 31, 2010			December 31, 2009		
	Total Debt	Less Current Maturities	Long-Term Debt	Total Debt	Less Current Maturities	Long-Term Debt
Capital lease obligation	\$ 10,997	\$ 10,997	\$-	\$ 35,637	\$ 24,466	\$ 11,171
Notes payable	1,450,000	1,450,000	-	1,050,000	-	1,050,000
	\$ 1,460,997	\$ 1,460,997	\$-	\$ 1,085,637	\$ 24,466	\$ 1,061,171

#### Notes Payable

As of December 31, 2008, the outstanding principal balance of Notes Payable was \$1,500,000. On May 12, 2009, three of the holders of the notes exchanged an aggregate of \$519,231 of note principal for Series E Preferred Stock having an aggregate redemption amount equal to such aggregate principal amount of notes (see Note 15). Concurrently, the Company paid \$49,543 to the three holders, which amount represents all accrued and unpaid interest and incentive payments through the date of exchange. As part of the transaction, a retirement trust established for the benefit of Jack Seibald, one of the Company's directors and principal stockholders, exchanged its note in the approximate principal amount of \$288,000 for shares of Series E Preferred Stock. In addition, a limited liability company of which Barry Goldstein, the Company's Chief Executive Officer (and a director and a principal stockholder), is a minority member exchanged its note in the approximate principal amount of \$115,000 for shares of Series E Preferred Stock.



F-37

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

On May 12, 2009, the Company prepaid \$686,539 in principal of the Notes Payable to the remaining five note holders, together with \$81,200, which amount represents accrued and unpaid interest and incentive payments on such prepayment.

On June 29, 2009, the Company prepaid the remaining \$294,230 in principal of the Notes Payable to such remaining note holders, together with \$19,400, which amount represents accrued and unpaid interest and incentive payments on such prepayment.

From June 2009 through December 2009, the Company borrowed \$1,050,000 (including \$585,000 from related parties as discussed below) and issued promissory notes in such aggregate principal amount (the "2009 Notes"). The 2009 Notes provide for interest at the rate of 12.625% per annum through July 10, 2011, at which time the entire principal balance is due. The 2009 Notes are prepayable without premium or penalty; provided, however, that, under any circumstances, the holders of the 2009 Notes are entitled to receive an aggregate of six months interest from the issue date of the 2009 Notes with respect to the amount prepaid.

From January 2010 through March 26, 2010, the Company borrowed an additional \$400,000 under the terms provided for in the 2009 Notes, of which \$200,000 was borrowed from related parties as discussed below.

Interest expense on the 2009 Notes for the years December 31, 2010 and 2009 was approximately \$179,000 and \$42,000, respectively.

Aggregate related party borrowings of \$785,000 at December 31, 2010 are as follows:

The IRA of Barry Goldstein purchased a 2009 Note in the principal amount of \$150,000. A limited liability company owned by Mr. Goldstein, along with Sam Yedid and Steven Shapiro (who are both directors of KICO), purchased a 2009 Note in the principal amount of \$120,000. Jay Haft, a director of the Company, purchased a 2009 Note in the principal amount of \$50,000. A member of the family of Michael Feinsod, a director of the Company, purchased a 2009 Note in the principal amount of \$100,000. Mr. Yedid and members of his family purchased 2009 Notes in the aggregate principal amount of \$295,000. A member of the family of Floyd Tupper, a director of KICO, purchased a 2009 Note in the principal amount of \$70,000. Interest expense on related party borrowings for the years ended December 31, 2010 and 2009 was approximately \$98,000 and \$20,000, respectively.

#### Note 15 - Exchange and Issuance of Stock

##### Exchange and Issuance of Preferred Stock

Effective May 12, 2009, AIA Acquisition Corp. ("AIA"), the holder of the Company's Series D Preferred Stock exchanged such shares for an equal number of shares of Series E Preferred Stock. The terms of the Series E Preferred Stock varied from those of the Series D Preferred Stock as follows: (i) the Series E Preferred Stock was mandatorily redeemable on July 31, 2011 (as compared to July 31, 2009 for the Series D Preferred Stock), (ii) the Series E Preferred Stock provided for dividends at the rate of 11.5% per annum (as compared to 10% per annum for the Series D Preferred Stock), (iii) the Series E Preferred Stock was convertible into Common Stock at a price of \$2.00 per share (as compared to \$2.50 per share for the Series D Preferred Stock), (iv) the Company's obligation to redeem the Series E Preferred Stock was not accelerated based upon a sale of substantially all of its assets or certain of its subsidiaries (as compared to the Series D Preferred Stock which provided for such acceleration) and (v) the Company's obligation to redeem the Series E Preferred Stock was not secured by the pledge of the outstanding stock of its subsidiary, AIA-DCAP Corp. (as compared to the Series D Preferred Stock which provided for such pledge). The aggregate

redemption amount for the Series E Preferred Stock held by AIA was \$780,000, plus accumulated and unpaid dividends. Members of Mr. Goldstein's family, Sam Yedid and Steven Shapiro are among the stockholders of AIA. Interest expense on related party preferred stock for the years ended December 31, 2010 and 2009 was approximately \$68,000 and \$119,000, respectively.

F-38

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

On May 12, 2009, three holders of the Company's Notes Payable exchanged \$519,231 of the principal balance of such notes for shares of Series E Preferred Stock having an aggregate redemption amount of \$519,231 (see Note 14).

Upon issuance, the Preferred Stock was reported as a liability, in accordance with GAAP guidance for accounting for certain financial instruments with characteristics of both liabilities and equity. For the years ended December 31, 2010 and 2009, the preferred dividends have been classified as interest expense of \$74,706 and \$127,158, respectively.

#### Exchange and Issuance of Common Stock

Effective June 30, 2010, all 1,299 shares of Series E Preferred Stock outstanding were exchanged for 787,409 shares of Common Stock (the "Exchange"). The conversion price of \$2.00 per share of Common Stock, pursuant to the terms of the Preferred Stock, was decreased to \$1.65 per share, which approximates the fair value of the Company's Common Stock issued in the Exchange.

The Exchange was treated as an extinguishment of debt. Since the fair value of the Common Stock issued in the aggregate approximated the Preferred Stock's carrying value, no gain or loss was reported on this transaction. Among the holders of the Series E Preferred Stock, related parties were as follows: (i) AIA Partners, LLC ("AIA") which exchanged 780 shares of Series E Preferred Stock for 472,727 shares of Common Stock, (ii) a retirement trust for the benefit of Jack Seibald, a director and principal stockholder of the Company, which exchanged approximately 288 shares of Series E Preferred Stock for 174,824 shares of Common Stock and (iii) Kidstone LLC ("Kidstone") which exchanged approximately 115 shares of Series E Preferred Stock for 69,929 shares of Common Stock.

Steven Shapiro, a director of KICO, a wholly-owned subsidiary of the Company, members of the family of Barry B. Goldstein, the Company's Chief Executive Officer and a principal stockholder and a director of the Company, and members of the family of Sam Yedid, a director of KICO, are members of AIA. AIA directed that the shares issuable to it upon the exchange be issued to its members. Mr. Shapiro and Mr. Goldstein's wife received 55,593 and 130,472 shares, respectively, of the shares issued. In addition, Mr. Shapiro, Mr. Goldstein and a member of Mr. Yedid's family are the members of Kidstone. Kidstone directed that the shares issuable to it upon the exchange be issued to its members. Mr. Shapiro and Mr. Goldstein received 23,310 and 23,309 shares, respectively, of the shares issued.

#### Note 16 – Stockholders' Equity

##### Preferred Stock

During 2001, the Company amended its Certificate of Incorporation to provide for the authority to issue 1,000,000 shares of Preferred Stock, with a par value of \$.01 per share. The Board of Directors has the authority to issue shares of Preferred Stock from time to time in a series and to fix, before the issuance of each series, the number of shares in each series and the designation, liquidation preferences, conversion privileges, rights and limitations of each series.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

#### Other Equity Compensation

For the year ended December 31, 2010, other equity compensation consists of: (a) 50,000 shares of the Company's Common Stock granted to the Chief Executive Officer pursuant to an amended employment agreement dated March 24, 2010, and (b) 12,466 shares granted to directors during the second and third quarters of 2010. For the year ended December 31, 2009, other equity compensation consists of 15,765 shares granted to directors during the third and fourth quarters of 2009. The fair value of stock grants is as follows:

Grant	Year ended December 31, 2010		Year ended December 31, 2009	
	Shares	Fair Value	Shares	Fair Value
Chief Executive Officer	50,000	\$ 93,325	-	\$ -
Directors	12,466	31,129	15,765	38,324
	62,466	\$ 124,454	15,765	\$ 38,324

#### Stock Options

In December 2005, the Company's shareholders ratified the adoption of the 2005 Equity Participation Plan (the "2005 Plan"), which provides for the issuance of incentive stock options, non-statutory stock options and restricted stock. Under the 2005 Plan, a maximum of 300,000 shares of Common Stock were permitted to be issued pursuant to options granted and restricted stock issued. In March, 2010, the Board of Directors of the Company increased the number of shares of Common Stock authorized to be issued pursuant to the 2005 Plan to 550,000, subject to stockholder approval. In June, 2010, the stockholders approved the increase to 550,000 shares. Incentive stock options granted under the 2005 Plan expire no later than ten years from date of grant (except no later than five years for a grant to a 10% stockholder). The Board of Directors or the Stock Option Committee will determine the expiration date with respect to non-statutory options, and the vesting provisions for restricted stock, granted under the 2005 Plan.

The results of operations for the years ended December 31, 2010 and 2009 include share-based compensation expense totaling approximately \$224,000 and \$51,000, respectively. Share-based compensation expense related to stock options is net of estimated forfeitures of 23% for the years ended December 31, 2010 and 2009. Such amounts have been included in the Consolidated Statement of Operations and Comprehensive Income within other operating expenses.

Stock option compensation expense in 2010 and 2009 is the estimated fair value of options granted amortized on a straight-line basis over the requisite service period for the entire portion of the award. The weighted average estimated fair value of stock options granted during the years ended December 31, 2010 and 2009 was \$2.04 and \$1.98 per share, respectively.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model. The following weighted average assumptions were used for grants during the years ended December 31:

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010		2009	
Dividend Yield	0.00	%	0.00	%
Volatility	101.25	%	170.77	%
Risk-Free Interest Rate	2.62	%	2.66	%
Expected Life	5 years		5 years	

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because our stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of our stock options.

A summary of option activity under the Company's 1998 Stock Option Plan (terminated in November 2008) and the 2005 Plan as of December 31, 2010, and changes during the year then ended is as follows:

Stock Options	Number of Shares	Weighted Average Exercise Price per Share	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at January 1, 2010	225,000	\$2.24	3.17	67,550
Granted	188,865	\$2.50	4.23	188,865
Forfeited	(20,000 )	\$3.10	-	-
Outstanding at December 31, 2010	393,865	\$2.32	3.28	\$463,465
Vested and Exercisable at December 31, 2010	204,716	\$2.19	2.55	\$267,416

The aggregate intrinsic value of options outstanding and options exercisable at December 31, 2010 is calculated as the difference between the exercise price of the underlying options and the market price of the Company's Common Stock for the shares that had exercise prices that were lower than the \$3.50 closing price of our Common Stock on December 31, 2010. No stock options were exercised in the years ended December 31, 2010 and 2009.

A summary of the status of our non-vested options as of December 31, 2010 and the changes during the year ended December 31, 2010, is as follows:

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 YEARS ENDED DECEMBER 31, 2010 AND 2009

	Options	Weighted Average Grant Date Fair Value
Nonvested at December 31, 2009	98,750	\$1.71
Granted	188,865	\$2.04
Vested	(98,466 )	\$1.60
Nonvested at December 31, 2010	189,149	\$2.08

As of December 31, 2010 and 2009, the fair value of unamortized compensation cost related to unvested stock option awards was approximately \$157,000 and \$85,000, respectively. Unamortized compensation cost as of December 31, 2010 is expected to be recognized over a remaining weighted-average vesting period of 1.62 years. The total fair value of shares vested during the years ended December 31, 2010 and 2009 was approximately \$158,000 and \$60,000, respectively.

As of December 31, 2010, there were 153,635 shares reserved under the 2005 Plan.

Note 17 - Statutory Financial Information and Accounting Policies

For regulatory purposes, the Company's Insurance Subsidiaries prepare their statutory basis financial statements in accordance with practices prescribed or permitted by the state in which they are domiciled ("statutory basis" or "SAP"). The more significant SAP variances from GAAP are as follows:

- Policy acquisition costs are charged to operations in the year such costs are incurred, rather than being deferred and amortized as premiums are earned over the terms of the policies.
- Ceding commission revenues are earned when ceded premiums are written except for ceding commission revenues in excess of anticipated acquisition costs, which are deferred and amortized as ceded premiums are earned. GAAP requires that all ceding commission revenues be earned as the underlying ceded premiums are earned over the term of the reinsurance agreements.
- Certain assets including certain receivables, a portion of the net deferred tax asset, prepaid expenses and furniture and equipment are not admitted.
- Investments in fixed-maturity securities are valued at National Association of Insurance Commissioners ("NAIC") value for statutory financial purposes, which is primarily amortized cost. GAAP requires certain investments in fixed-maturity securities classified as available for sale, to be reported at fair value.
- Certain amounts related to ceded reinsurance are reported on a net basis within the statutory basis financial statements. GAAP requires these amounts to be shown gross.
- For SAP purposes, changes in deferred income taxes relating to temporary differences between net income for financial reporting purposes and taxable income are recognized as a separate

component of gains and losses in surplus rather than included in income tax expense or benefit as required under GAAP.

F-42

---



KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

State insurance laws restrict the ability of the Company to declare dividends. State insurance regulators require insurance companies to maintain specified levels of statutory capital and surplus. Generally, dividends may only be paid out of unassigned surplus, and the amount of an insurer's unassigned surplus following payment of any dividends must be reasonable in relation to the insurer's outstanding liabilities and adequate to meet its financial needs. In connection with the plan of conversion of CMIC, Kingstone has agreed with the Insurance Department that for a period of two years following the effective date of conversion of July 1, 2009, no dividend may be paid by KICO without the approval of the Insurance Department. Kingstone has also agreed with the Insurance Department that any intercompany transaction between itself and KICO must be filed with the Insurance Department 30 days prior to implementation.

For the year ended December 31, 2010 and for the period from July 1, 2009 (date of KICO acquisition) through December 31, 2009, KICO had statutory basis net income of \$1,402,543 and \$871,753, respectively. At December 31, 2010 and 2009, KICO had reported statutory basis surplus as regards policyholders of \$10,707,011 and \$9,021,358, respectively, as filed with the Insurance Department.

#### Note 18 - Risk Based Capital

State insurance departments impose risk-based capital ("RBC") requirements on insurance enterprises. The RBC Model serves as a benchmark for the regulation of insurance companies by state insurance regulators. RBC provides for targeted surplus levels based on formulas, which specify various weighting factors that are applied to financial balances or various levels of activity based on the perceived degree of risk, and are set forth in the RBC requirements. Such formulas focus on four general types of risk: (a) the risk with respect to the company's assets (asset or default risk); (b) the risk of default on amounts due from reinsurers, policyholders, or other creditors (credit risk); (c) the risk of underestimating liabilities from business already written or inadequately pricing business to be written in the coming year (underwriting risk); and, (d) the risk associated with items such as excessive premium growth, contingent liabilities, and other items not reflected on the balance sheet (off-balance sheet risk). The amount determined under such formulas is called the authorized control level RBC ("ACLCL").

The RBC guidelines define specific capital levels based on a company's ACLCL that are determined by the ratio of the company's total adjusted capital ("TAC") to its ACLCL. TAC is equal to statutory capital, plus or minus certain other specified adjustments. The Company is in compliance with RBC requirements as of December 31, 2010 and 2009.

#### Note 19 – Income Taxes

The Company files a consolidated U.S. Federal Income Tax return that includes all wholly-owned subsidiaries. KICO and its subsidiaries are consolidated as of July 1, 2009. State tax returns are filed on a consolidated or separate basis depending on applicable laws.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

The provision (benefit for income taxes from continuing operations is comprised of the following:

Years ended December 31,	2010	2009
Current Federal income tax expense	\$ -	\$ -
Current state income tax expense	42,640	47,292
Deferred Federal and State income tax expense	724,794	(114,096 )
Provision for (benefit from) income taxes	\$ 767,434	\$ (66,804 )

At December 31, 2010, the Company had the following net operating loss carryforwards for tax purposes:

Type of NOL	Amount	Expiration
Federal only	\$ 37,270	December 31, 2030
State only	\$ 2,742,552	December 31, 2030
Amount subject to Annual Limitation, Federal only (A)	\$ 110,000	December 31, 2019

(A) NOL is subject to Internal Revenue Code Section 382, which places a limitation on the utilization of the federal net operating loss to approximately \$10,000 per year (“Annual Limitation”) as a result of a greater than 50% ownership change of the Company in 1999. The losses subject to the Annual Limitation will be available for future years, expiring through December 31, 2019.

For the year ended December 31, 2009, the gain on acquisition of KICO was treated as a permanent difference for income tax purposes. For the year ended December 31, 2009 the current tax benefit resulting from the loss of discontinued operations was recorded in continuing operations.

A reconciliation of the federal statutory rate to our effective tax rate from continuing operations is as follows:

Years ended December 31,	2010		2009	
Computed expected tax expense	34.00	%	34.00	%
State taxes, net of Federal benefit	1.39		1.24	
Permanent differences	1.64		(36.57	)
True-up prior year	3.89		-	
Other	0.58		-	
Total tax (benefit)	41.50	%	(1.33	) %

Deferred tax assets and liabilities are determined using the enacted tax rates applicable to the period the temporary differences are expected to be recovered. Accordingly, the current period income tax provision can be affected by the enactment of new tax rates. The net deferred income taxes on the balance sheet reflect temporary differences between the carrying amounts of the assets and liabilities for financial reporting purposes and income tax purposes, tax effected at a various rates depending on whether the temporary differences are subject to Federal taxes, State taxes, or both.

In assessing the valuation of deferred tax assets, the Company considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become

deductible. No valuation allowance against deferred tax assets has been established as the Company believes it is more likely than not the deferred tax assets will be realized based on the historical taxable income of KICO. Significant components of the Company's deferred tax assets and liabilities are as follows:

F-44

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

	December 31, 2010	December 31, 2009
Deferred tax asset:		
Net operating loss carryovers	\$253,564	\$952,297
Claims reserve discount	188,074	152,951
Unearned premium	551,966	337,422
Loss and loss adjustment expenses	39,100	78,200
Reinsurance recoverable	13,600	-
Deferred ceding commission revenue	1,094,634	1,121,403
Loss from uninsured bank deposits	-	83,691
Accrued expenses	56,800	-
Other	-	137,300
Total deferred tax assets	2,197,738	2,863,264
Deferred tax liability:		
Investment in KICO	1,169,000	1,169,000
Deferred acquisition costs	1,230,460	992,115
Intangibles	1,406,371	1,568,114
Depreciation and amortization	204,287	192,838
Net unrealized appreciation of securities - available for sale	109,497	114,453
Net unrealized appreciation of securities - held to maturity	331	-
Investment income	42,348	-
Other	34,000	-
Total deferred tax liabilities	4,196,294	4,036,520
Net deferred income tax liability	\$(1,998,556)	\$(1,173,256)

The table below reconciles the changes in net deferred income tax liability to the deferred income tax provision from continuing operations for the year ended December 31, 2010:

Change in net deferred income tax liabilities	\$825,301
Write-off of deferred tax asset of discontinued operations	(137,000 )
Deferred tax benefit allocated to other comprehensive income	36,493
Deferred income tax provision	\$724,794

In assessing the valuation of deferred tax assets, the Company considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. No valuation allowance against deferred tax assets has been established, except for NOL limitations, as the Company believes it is more likely than not the deferred tax assets will be realized based on the historical taxable income of KICO.

Effective January 1, 2009, the Company adopted GAAP guidance for the “Accounting for Uncertainty in Income Taxes” and had no material unrecognized tax benefit and no adjustments to liabilities or operations were required. Additionally, Accounting for Uncertainty in Income Taxes, provides guidance on the recognition of interest and penalties related to income taxes. There were no interest or penalties related to income taxes that have been accrued or recognized as of and for the years ended December 31, 2010 and 2009. If any had been recognized these would be reported in income tax expense.

#### Note 20 - Employee Benefit Plans

The Company’s insurance subsidiary, KICO, maintains a salary reduction plan under Section 401(k) of the Internal Revenue Code (“401(k) Plan”) for its qualified employees. KICO matches 100% of each participant’s contribution up to 4% of the participant’s eligible contribution. The Company, at its discretion, may allocate an amount for additional contributions (“Additional Contributions”) to the 401(k) Plan. The Company incurred approximately \$279,000 and \$152,000 of expense for the years ended December 31, 2010 and 2009, respectively, related to the 401(k) Plan. For the years ended December 31, 2010 and 2009, Additional Contributions consisted of approximately \$188,000 and \$111,000, respectively.

F-45

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Note 21 - Commitments and Contingencies

Litigation

From time to time, the Company is involved in various legal proceedings in the ordinary course of business. For example, to the extent a claim asserted by a third party in a law suit against one of the Company's insureds covered by a particular policy, the Company may have a duty to defend the insured party against the claim. These claims may relate to bodily injury, property damage or other compensable injuries as set forth in the policy. Such proceedings are considered in estimating the liability for loss and LAE expenses. The Company is not subject to any other pending legal proceedings that management believes are likely to have a material adverse effect on the financial statements.

Employment Agreements

Chief Executive Officer (Kingstone)

The Company's President, Chairman of the Board and Chief Executive Officer, Barry B. Goldstein, is employed pursuant to an employment agreement, dated October 16, 2007, as amended (the "Goldstein Employment Agreement"), that expires on December 31, 2014. Pursuant to the Goldstein Employment Agreement, effective January 1, 2010, Mr. Goldstein is entitled to receive an annual base salary of \$375,000 ("Base Salary") and annual bonuses based on our net income (which bonus, commencing for 2010, may not be less than \$10,000 per annum). Mr. Goldstein's annual base salary had been \$350,000 from January 1, 2004 through December 31, 2009. On August 25, 2008, the Company and Mr. Goldstein entered into an amendment (the "2008 Amendment") to the Goldstein Employment Agreement. The 2008 Amendment entitles Mr. Goldstein to devote certain time to KICO to fulfill his duties and responsibilities as Chairman of the Board and Chief Investment Officer of KICO. Such permitted activity is subject to a reduction in Base Salary under the Goldstein Employment Agreement on a dollar-for-dollar basis to the extent of the salary payable by KICO to Mr. Goldstein pursuant to his KICO employment contract, which, effective July 1, 2010 and 2009, is \$165,375 and \$157,500 per year, respectively. Effective July 1, 2009, the Company acquired 100% of the stock of KICO. Pursuant to an amendment entered into with Mr. Goldstein on March 24, 2010 (the "2010 Amendment"), in addition to the increase in his Base Salary to \$375,000 and minimum \$10,000 annual bonus, as noted above, the expiration date of the agreement was extended from June 30, 2010 to December 31, 2014, the Company issued to Mr. Goldstein 50,000 shares of common stock and granted to him a five year option for the purchase of 188,865 shares of common stock at an exercise price of \$2.50 per share, exercisable to the extent of 25% on the date of grant and each of the initial three anniversary dates of the grant. In connection with the stock option grant, the Company increased the number of shares authorized to be issued pursuant to its 2005 Equity Participation Plan from 300,000 to 550,000, subject to shareholder approval, which was obtained in June 2010. The option grant to Mr. Goldstein was also subject to such shareholder approval to the extent that additional authorized shares under the plan are required to satisfy his option. Pursuant to the 2010 Amendment, the Company also agreed that, under certain circumstances following a change of control of Kingstone Companies, Inc. and the termination of his employment, all of Mr. Goldstein's outstanding options would become exercisable.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Chief Executive Officer (KICO)

KICO's President and Chief Executive Officer, John D. Reiersen, is employed pursuant to an employment agreement effective as of November 13, 2006 and amended as of January 25, 2008 and February 28, 2011 (together, the "Reiersen Agreement"). The Reiersen Agreement as amended expires on December 31, 2014, may be terminated by KICO at any time with or without cause upon written notice. In the event of termination by KICO, Mr. Reiersen will be entitled to receive severance in an amount equal to the lesser of \$50,000 or the remaining salary payable to him through the term of his agreement. Pursuant to the February 28, 2011 amendment, effective January 1, 2012, Mr. Reiersen shall serve as Executive Vice President of KICO, shall report to the President and CEO of KICO, and shall provide advice and assistance to the President and CEO of KICO, as well as other officers and management personnel of KICO, with regard to the management and operation of KICO. Pursuant to the Reiersen Agreement, Mr. Reiersen is entitled to receive an annual base salary of \$256,500 (with increases of 5% on each of January 1, 2010 and 2011), plus additional customary benefits. Pursuant to the February 28, 2011 amendment, effective January 1, 2012, it is anticipated that Mr. Reiersen will provide approximately 500 hours of services per year on behalf of KICO and his minimum annual salary will be \$100,000. Mr. Reiersen also receives a \$2,000 annual fee for his position as a director of KICO.

Approval Required for Dividends from and Transactions with Subsidiary

In connection with the plan of conversion of CMIC, the Company has agreed with the Insurance Department that for a period of two years following the effective date of conversion of July 1, 2009, no dividend may be paid by KICO without the approval of the Insurance Department. The Company has also agreed with the Insurance Department that any intercompany transaction between itself and KICO must be filed with the Insurance Department 30 days prior to implementation.

Leases

The Company leases its executive office under a non-cancelable operating leases expiring at various dates through August 31, 2011. The lease is not renewable and includes additional rent for real estate taxes and other operating expenses. The landlord may terminate the lease with 30 days advance notice. The remaining minimum rentals under these lease commitments are \$15,336.

Tax Audits

The audit of our state income tax return by New York State for the years ended December 31, 2005, 2006 and 2007 was completed in 2009. The audit resulted in an assessment of approximately \$36,000 including interest, which was paid in 2009. As of December 31, 2010, no communications have been received from the Internal Revenue Service relating to the open tax years of 2007, 2008 and 2009.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Note 22 - Net Income Per Common Share

Basic net earnings per common share is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding. Diluted earnings per share reflect, in periods in which they have a dilutive effect, the impact of common shares issuable upon exercise of stock options and conversion of mandatorily redeemable preferred shares. The computation of diluted earnings per share excludes those options and mandatorily redeemable preferred shares with an exercise price in excess of the average market price of the Company's common shares during the periods presented.

For the year ended December 31, 2010 there were 204,716 vested options with an exercise price below the average market price of the Company's common shares during the period. The inclusion of 150,013 net common shares assumed to issued upon the exercise of such options in the computation of diluted earnings per share would have been anti-dilutive for the period, and as a result, the weighted average number of common shares used in the calculation of basic and diluted earnings per common share is the same, and has not been adjusted for the effects of such options.

For the year ended December 31, 2009 options and mandatorily redeemable preferred shares had an exercise price in excess of the average market price of the Company's common shares during the period and as a result, the weighted average number of common shares used in the calculation of basic and diluted earnings per common share is the same, and have not been adjusted for the effects of 788,782 potential common shares from unexercised stock options and the conversion of convertible preferred shares.

Note 23 - Discontinued Operations

Retail Business

In December 2008, due to declining revenues and profits the Company decided to restructure its network of retail offices (the "Retail Business"). The plan of restructuring called for the closing of seven of the least profitable locations during the month of December 2008 and the entry into negotiations to sell the remaining 19 locations in the Retail Business.

On April 17, 2009, the Company's wholly-owned subsidiaries that owned and operated its 16 remaining Retail Business locations in New York State sold substantially all of their assets, including the book of business (the "New York Assets"). The purchase price for the New York Assets was approximately \$2,337,000, of which approximately \$1,786,000 was paid at closing. Promissory notes in the aggregate approximate original principal amount of \$551,000 (the "New York Notes") were also delivered at the closing. On October 31, 2010, the New York Notes were amended. The amendment included the elimination of the installment payment that was due on September 30, 2010 and modified the repayment of principal and accrued interest. As of December 31, 2010, the amended New York Notes are payable in monthly installments of varying payments that average approximately \$28,000 each through July 31, 2011. As additional consideration, the Company was entitled to receive through September 30, 2010 an additional amount equal to 60% of the net commissions derived from the book of business of six New York retail locations that were closed in 2008.

Effective June 30, 2009, the Company sold all of the outstanding stock of the subsidiary that operated its three remaining Pennsylvania stores (the "Pennsylvania Stock"). The purchase price for the Pennsylvania Stock was approximately \$397,000 which was paid by delivery of two promissory notes, one in the approximate principal amount of \$238,000 and payable with interest at the rate of 9.375% per annum in 120 equal monthly installments, and the other in the approximate principal amount of \$159,000 and payable with interest at the rate of 6% per annum in 60



monthly installments commencing August 10, 2011 (with interest only being payable prior to such date).

F-48

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

As a result of the restructuring in December 2008, the sale of the New York Assets on April 17, 2009 and the sale of the Pennsylvania Stock effective June 30, 2009, the operating results of the Retail Business operations for the years ended December 31, 2010 and 2009 have been presented as discontinued operations. Net assets and liabilities to be disposed of or liquidated, at their book value, have been separately classified in the accompanying consolidated balance sheets at December 31, 2010 and 2009.

#### Franchise Business

Effective May 1, 2009, the Company sold all of the outstanding stock of the subsidiaries that operated its DCAP franchise business (collectively, the "Franchise Stock"). The purchase price for the Franchise Stock was \$200,000 which was paid by delivery of a promissory note in such principal amount (the "Franchise Note"). The Franchise Note is payable in installments of \$50,000 on May 15, 2009, \$50,000 on May 1, 2010, and \$100,000 on May 1, 2011 and provides for interest at the rate of 5.25% per annum. A principal of the buyer is the son-in-law of Morton L. Certilman, one of the Company's principal shareholders at the time.

As a result of the sale of the Franchise Stock, the operating results of the franchise business operations for the years ended December 31, 2010 and 2009 have been presented as discontinued operations. Net assets and liabilities to be disposed of or liquidated, at their book value, have been separately classified in the accompanying consolidated balance sheets at December 31, 2010 and 2009.

#### Consolidated Discontinued Operations

Summarized financial information of consolidated discontinued operations for the years ended December 31, 2010 and 2009 follows:

F-49

---

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Years ended December 31,	2010	2009
Total revenue	\$-	\$1,243,291
Operating Expenses:		
General and administrative expenses	-	1,406,231
Depreciation and amortization	-	61,542
Interest expense	-	12,104
Impairment of intangibles	-	49,470
Total operating expenses	-	1,529,347
Loss from operations	-	(286,056 )
Gain (loss) on sale of business, net of additional consideration received	38,193	(56,501 )
Income (loss) before income taxes	38,193	(342,557 )
Provision for (benefit from) income taxes	137,000	(76,499 )
Loss from discontinued operations, net of provision for (benefit from) income taxes	\$(98,807 )	\$(266,058 )

The components of assets and liabilities of consolidated discontinued operations as of December 31, 2010 and 2009 are as follows:

	December 31, 2010	December 31, 2009
Total assets	\$-	\$-
Accounts payable and accrued expenses	\$-	\$26,000
Total liabilities	\$-	\$26,000

#### Summary of Significant Accounting Policies of Discontinued Operations

Commission and fee income – In discontinued operations, commission revenue was recognized from insurance policies at the beginning of the contract period. Refunds of commissions on the cancellation of insurance policies were reflected at the time of cancellation. Fees for income tax preparation were recognized when the services are completed. Automobile club dues were recognized equally over the contract period.

Franchise fee revenue on initial franchisee fees was recognized when substantially all of the Company's contractual requirements under the franchise agreement were completed. Franchisees also paid a monthly franchise fee plus an applicable percentage of advertising expense. The Company was obligated to provide marketing and training support to each franchisee.

KINGSTONE COMPANIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2010 AND 2009

Note 24 - Subsequent Events

Employment Agreements and Stock Option Plan

In February 2011, the Company and Mr. Reiersen, KICO's Chief Executive Officer entered into an amendment to the Reiersen Employment Agreement (See Note 21 - Commitments and Contingencies).

F-51

---

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KINGSTONE COMPANIES, INC.

Dated: March 31, 2011

B y / s / B a r r y B .  
Goldstein  
B a r r y B .  
Goldstein  
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Capacity	Date
/s/ Barry B. Goldstein Barry B. Goldstein	President, Chairman of the Board, Chief Executive Officer, Treasurer and Director (Principal Executive Officer)	March 31, 2011
/s/ Victor J. Brodsky Victor J. Brodsky	Chief Financial Officer and Secretary (Principal Financial and Accounting Officer)	March 31, 2011
/s/ Michael R. Feinsod Michael R. Feinsod	Director	March 31, 2011
/s/ Jay M. Haft Jay M. Haft	Director	March 31, 2011
/s/ David A. Lyons David A. Lyons	Director	March 31, 2011
/s/ Jack D. Seibald Jack D. Seibald	Director	March 31, 2011