

FIRST NATIONAL CORP /VA/  
Form 10-Q  
November 14, 2006  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q**

---

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

or

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-23976

---

**FIRST NATIONAL CORPORATION**

(Exact name of registrant as specified in its charter)

---

Virginia  
(State or other jurisdiction of incorporation or organization)

112 West King Street, Strasburg, Virginia  
(Address of principal executive offices)

(540) 465-9121

54-1232965  
(I.R.S. Employer Identification No.)

22657  
(Zip Code)

Edgar Filing: FIRST NATIONAL CORP /VA/ - Form 10-Q

(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of November 10, 2006, 2,922,860 shares of common stock, par value \$1.25 per share, of the registrant were outstanding.

---

**Table of Contents**

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>Part I Financial Information</u></b>	
Item 1. <u>Financial Statements</u>	
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Income</u>	4
<u>Consolidated Statements of Cash Flows</u>	6
<u>Consolidated Statements of Changes in Shareholders' Equity</u>	8
<u>Notes to Consolidated Financial Statements</u>	9
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	15
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	26
Item 4. <u>Controls and Procedures</u>	27
<b><u>Part II Other Information</u></b>	
Item 1. <u>Legal Proceedings</u>	28
Item 1A. <u>Risk Factors</u>	28
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	28
Item 3. <u>Defaults upon Senior Securities</u>	28
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	28
Item 5. <u>Other Information</u>	28
Item 6. <u>Exhibits</u>	28

**Table of Contents****Part I Financial Information****Item 1. Financial Statements****FIRST NATIONAL CORPORATION****Consolidated Balance Sheets***(in thousands, except share and per share data)*

	(unaudited) September 30, 2006	December 31, 2005
<b>Assets</b>		
Cash and due from banks	\$ 9,255	\$ 9,762
Interest-bearing deposits in banks	1,899	685
Securities available for sale, at fair value	63,946	71,078
Loans held for sale	672	
Loans, net of allowance for loan losses, 2006, \$3,884, 2005, \$3,528	423,179	374,322
Premises and equipment, net	17,331	13,919
Interest receivable	2,009	1,671
Other assets	3,599	3,551
<b>Total assets</b>	<b>\$ 521,890</b>	<b>\$ 474,988</b>
<b>Liabilities and Shareholders Equity</b>		
<b>Liabilities</b>		
Deposits:		
Noninterest-bearing demand deposits	\$ 81,890	\$ 82,534
Savings and interest-bearing demand deposits	141,252	145,132
Time deposits	196,763	149,991
<b>Total deposits</b>	<b>\$ 419,905</b>	<b>\$ 377,657</b>
Federal funds purchased	4,562	8,217
Other borrowings	50,779	50,223
Company obligated mandatorily redeemable capital securities	12,372	8,248
Accrued expenses and other liabilities	1,536	1,252
Commitments and contingencies		
<b>Total liabilities</b>	<b>\$ 489,154</b>	<b>\$ 445,597</b>
<b>Shareholders Equity</b>		
Common stock, par value \$1.25 per share; authorized 8,000,000 shares; issued and outstanding, 2,922,860 shares	\$ 3,653	\$ 3,653
Surplus	1,465	1,465
Retained earnings	28,055	24,735
Accumulated other comprehensive loss, net	(437)	(462)
<b>Total shareholders equity</b>	<b>\$ 32,736</b>	<b>\$ 29,391</b>

Edgar Filing: FIRST NATIONAL CORP /VA/ - Form 10-Q

Total liabilities and shareholders' equity	\$ 521,890	\$ 474,988
--	------------	------------

*See Notes to Consolidated Financial Statements*

**Table of Contents****FIRST NATIONAL CORPORATION****Consolidated Statements of Income**

Three months ended September 30, 2006 and 2005

*(in thousands, except per share data)*

	(unaudited) September 30, 2006	(unaudited) September 30, 2005
<b>Interest and Dividend Income</b>		
Interest and fees on loans	\$ 7,740	\$ 6,158
Interest on federal funds sold	7	5
Interest on deposits in banks	26	20
Interest and dividends on securities available for sale:		
Taxable interest	604	523
Tax-exempt interest	103	100
Dividends	56	30
<b>Total interest and dividend income</b>	<b>\$ 8,536</b>	<b>\$ 6,836</b>
<b>Interest Expense</b>		
Interest on deposits	\$ 3,225	\$ 1,891
Interest on federal funds purchased	51	28
Interest on company obligated mandatorily redeemable capital securities	217	129
Interest on other borrowings	679	504
<b>Total interest expense</b>	<b>\$ 4,172</b>	<b>\$ 2,552</b>
Net interest income	\$ 4,364	\$ 4,284
Provision for loan losses	109	169
Net interest income after provision for loan losses	\$ 4,255	\$ 4,115
<b>Noninterest Income</b>		
Service charges	\$ 681	\$ 676
Fees for other customer services	514	405
Gains on sale of premises and equipment		1
Gains on sale of loans	44	112
Other operating income	37	73
<b>Total noninterest income</b>	<b>\$ 1,276</b>	<b>\$ 1,267</b>
<b>Noninterest Expense</b>		
Salaries and employee benefits	\$ 1,906	\$ 1,602
Occupancy	204	178
Equipment	296	258
Advertising	79	83
Stationery and supplies	115	114

Edgar Filing: FIRST NATIONAL CORP /VA/ - Form 10-Q

Other operating expense		873		759
<b>Total noninterest expense</b>		<b>\$ 3,473</b>		<b>\$ 2,994</b>
Income before income taxes		\$ 2,058		\$ 2,388
Provision for income taxes		678		777
<b>Net income</b>		<b>\$ 1,380</b>		<b>\$ 1,611</b>
<b>Earnings per common share, basic and diluted</b>		<b>\$ 0.47</b>		<b>\$ 0.55</b>

*See Notes to Consolidated Financial Statements*

**Table of Contents****FIRST NATIONAL CORPORATION****Consolidated Statements of Income**

Nine months ended September 30, 2006 and 2005

*(in thousands, except per share data)*

	(unaudited) September 30, 2006	(unaudited) September 30, 2005
<b>Interest and Dividend Income</b>		
Interest and fees on loans	\$ 21,658	\$ 16,870
Interest on federal funds sold	9	14
Interest on deposits in banks	86	55
Interest and dividends on securities available for sale:		
Taxable interest	1,891	1,545
Tax-exempt interest	315	308
Dividends	169	104
<b>Total interest and dividend income</b>	<b>\$ 24,128</b>	<b>\$ 18,896</b>
<b>Interest Expense</b>		
Interest on deposits	\$ 8,085	\$ 4,972
Interest on federal funds purchased	219	94
Interest on company obligated mandatorily redeemable capital securities	522	356
Interest on other borrowings	2,116	1,608
<b>Total interest expense</b>	<b>\$ 10,942</b>	<b>\$ 7,030</b>
Net interest income	\$ 13,186	\$ 11,866
Provision for loan losses	278	580
<b>Net interest income after provision for loan losses</b>	<b>\$ 12,908</b>	<b>\$ 11,286</b>
<b>Noninterest Income</b>		
Service charges	\$ 2,043	\$ 1,922
Fees for other customer services	1,474	1,035
Net losses on sale of premises and equipment		(10)
Gains on sale of loans	141	223
Net gains on sale of securities available for sale	3	18
Other operating income	124	99
<b>Total noninterest income</b>	<b>\$ 3,785</b>	<b>\$ 3,287</b>
<b>Noninterest Expense</b>		
Salaries and employee benefits	\$ 5,545	\$ 4,713
Occupancy	593	535
Equipment	864	705
Advertising	266	228



Edgar Filing: FIRST NATIONAL CORP /VA/ - Form 10-Q

Stationery and supplies		360		304
Other operating expense		2,579		2,247
Total noninterest expense		\$ 10,207		\$ 8,732
Income before income taxes		\$ 6,486		\$ 5,841
Provision for income taxes		2,114		1,883
<b>Net income</b>		<b>\$ 4,372</b>		<b>\$ 3,958</b>
<b>Earnings per common share, basic and diluted</b>		<b>\$ 1.50</b>		<b>\$ 1.35</b>

*See Notes to Consolidated Financial Statements*

**Table of Contents****FIRST NATIONAL CORPORATION****Consolidated Statements of Cash Flows**

Nine months ended September 30, 2006 and 2005

*(in thousands)*

	(unaudited) September 30, 2006	(unaudited) September 30, 2005
<b>Cash Flows from Operating Activities</b>		
Net income	\$ 4,372	\$ 3,958
Adjustments to reconcile net income to cash and cash equivalents provided by operating activities:		
Depreciation and amortization	728	580
Origination of loans held for sale	(11,193)	(14,634)
Proceeds from sale of loans available for sale	10,662	15,047
Provision for loan losses	278	580
Gains on sale of securities available for sale	(3)	(18)
Losses on sale of bank premises and equipment		10
Gains on sale of loans	(141)	(223)
Gain on sale of foreclosed real estate		(19)
Accretion of security discounts	(34)	(15)
Amortization of security premiums	120	188
Changes in assets and liabilities:		
Increase in interest receivable	(338)	(181)
Increase in other assets	(61)	(334)
Increase (decrease) in accrued expenses and other liabilities	284	(117)
Net cash provided by operating activities	\$ 4,674	\$ 4,822
<b>Cash Flows from Investing Activities</b>		
Proceeds from sales of securities available for sale	\$ 3,919	\$ 4,758
Proceeds from maturities, calls, and principal payments of securities available for sale	7,669	8,807
Purchase of securities available for sale	(4,501)	(13,482)
Increase in federal funds sold		(2,321)
Purchase of premises and equipment	(4,140)	(1,585)
Proceeds from sale of premises and equipment		2
Net increase in loans	(49,135)	(42,141)
Proceeds from sale of foreclosed real estate		289
Net cash used in investing activities	\$ (46,188)	\$ (45,673)
<b>Cash Flows from Financing Activities</b>		
Net increase (decrease) in demand deposits and savings accounts	\$ (4,524)	\$ 27,915
Net increase in time deposits	46,772	23,491
Proceeds from other borrowings	117,670	58,000
Principal payments on other borrowings	(117,114)	(56,013)
Proceeds from issuance of company obligated mandatorily redeemable capital securities	4,124	
Cash dividends paid	(1,052)	(965)
Acquisition of common stock		(28)
Decrease in federal funds purchased	(3,655)	(6,313)

Edgar Filing: FIRST NATIONAL CORP /VA/ - Form 10-Q

Net cash provided by financing activities	\$	42,221	\$	46,087
Increase in cash and cash equivalents	\$	707	\$	5,236
<b>Cash and Cash Equivalents</b>				
Beginning	\$	10,447	\$	7,771
Ending	\$	11,154	\$	13,007
<i>See Notes to Consolidated Financial Statements</i>				

**Table of Contents**

**FIRST NATIONAL CORPORATION**

**Consolidated Statements of Cash Flows**

(Continued)

Nine months ended September 30, 2006 and 2005

*(in thousands)*

	(unaudited) September 30, 2006	(unaudited) September 30, 2005
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash payments for:		
Interest	\$ 10,432	\$ 6,934
Income taxes	\$ 2,398	\$ 2,005
<b>Supplemental Disclosures of Noncash Investing Activities</b>		
Unrealized gain (loss) on securities available for sale	\$ 38	\$ (544)

*See Notes to Consolidated Financial Statements*

**Table of Contents****FIRST NATIONAL CORPORATION****Consolidated Statements of Changes in Shareholders' Equity**

Nine months ended September 30, 2006 and 2005

*(in thousands, except share and per share data)**(unaudited)*

	Accumulated					Total
	Common Stock	Surplus	Retained Earnings	Other Comprehensive Income	Comprehensive Income	
<b>Balance, December 31, 2004</b>	\$ 3,655	\$ 1,465	\$ 20,687	\$ 293		\$ 26,100
Comprehensive income:						
Net income			3,958		\$ 3,958	3,958
Other comprehensive loss, net of tax, unrealized holding losses arising during the period (net of tax, \$179)					(347)	
Reclassification adjustment (net of tax, \$6)					(12)	
Other comprehensive loss (net of tax, \$185)				(359)	(359)	(359)
<b>Total comprehensive income</b>					\$ 3,599	
Cash dividends (\$0.33 per share)			(965)			(965)
Acquisition of 1,264 shares of common stock	(2)		(26)			(28)
<b>Balance, September 30, 2005</b>	\$ 3,653	\$ 1,465	\$ 23,654	\$ (66)		\$ 28,706
	Accumulated					Total
	Common Stock	Surplus	Retained Earnings	Other Comprehensive (Loss)	Comprehensive Income	
<b>Balance, December 31, 2005</b>	\$ 3,653	\$ 1,465	\$ 24,735	\$ (462)		\$ 29,391
Comprehensive income:						
Net income			4,372		\$ 4,372	4,372
Other comprehensive income, net of tax, unrealized holding gains arising during the period (net of tax, \$14)					27	
Reclassification adjustment (net of tax, \$1)					(2)	
Other comprehensive income (net of tax, \$13)				25	25	25
<b>Total comprehensive income</b>					\$ 4,397	
Cash dividends (\$0.36 per share)			(1,052)			(1,052)
<b>Balance, September 30, 2006</b>	\$ 3,653	\$ 1,465	\$ 28,055	\$ (437)		\$ 32,736

*See Notes to Consolidated Financial Statements*

**Table of Contents****FIRST NATIONAL CORPORATION****Notes to Consolidated Financial Statements***(unaudited)***Note 1. General**

The accompanying unaudited consolidated financial statements of First National Corporation (the Company) and its subsidiaries, including First Bank (the Bank), have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP. All significant intercompany balances and transactions have been eliminated. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments and reclassifications consisting of a normal and recurring nature considered necessary to present fairly the financial positions at September 30, 2006 and December 31, 2005, the results of operations for the three and nine month periods ended September 30, 2006 and 2005 and cash flows and changes in shareholders' equity for the nine months ended September 30, 2006 and 2005. The statements should be read in conjunction with the consolidated financial statements and related notes included in the Annual Report on Form 10-K for the year ended December 31, 2005. Operating results for the three and nine month periods ended September 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

**Note 2. Securities**

The Company invests in U.S. agency and mortgage-backed securities, obligations of state and political subdivisions, corporate equity securities and restricted securities. Restricted securities include required equity investments in certain correspondent banks. All of the Company's securities were classified as available for sale at September 30, 2006 and December 31, 2005. Amortized costs and fair values were as follows:

	<i>(in thousands)</i>			
	<b>September 30, 2006</b>			
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	(Losses)	Value
U.S. agency and mortgage-backed securities	\$ 51,159	\$ 4	\$ (860)	\$ 50,303
Obligations of states and political subdivisions	9,824	110	(48)	9,886
Corporate equity securities	8	131		139
Restricted securities	3,618			3,618
	\$ 64,609	\$ 245	\$ (908)	\$ 63,946

	<i>(in thousands)</i>			
	<b>December 31, 2005</b>			
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	(Losses)	Value
U.S. agency and mortgage-backed securities	\$ 58,458	\$ 24	\$ (891)	\$ 57,591
Obligations of states and political subdivisions	9,829	121	(75)	9,875
Corporate equity securities	8	120		128

Edgar Filing: FIRST NATIONAL CORP /VA/ - Form 10-Q

Restricted securities	3,484				3,484	
	\$ 71,779	\$	265	\$	(966)	\$ 71,078



**Table of Contents****Notes to Consolidated Financial Statements***(unaudited)*

At September 30, 2006 and December 31, 2005, investments in an unrealized loss position that are temporarily impaired were as follows:

*(in thousands)*

	Less than 12 months		September 30, 2006 12 months or more		Total	
	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)
U.S. agency and mortgage-backed securities	\$ 23,143	\$ (135)	\$ 26,686	\$ (725)	\$ 49,829	\$ (860)
Obligations of states and political subdivisions	1,315	(10)	1,677	(38)	2,992	(48)
	\$ 24,458	\$ (145)	\$ 28,363	\$ (763)	\$ 52,821	\$ (908)

*(in thousands)*

	Less than 12 months		December 31, 2005 12 months or more		Total	
	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)
U.S. agency and mortgage-backed securities	\$ 35,200	\$ (566)	\$ 9,694	\$ (325)	\$ 44,894	\$ (891)
Obligations of states and political subdivisions	2,438	(22)	1,410	(53)	3,848	(75)
	\$ 37,638	\$ (588)	\$ 11,104	\$ (378)	\$ 48,742	\$ (966)

The tables above provide information about securities that have been in an unrealized loss position for less than twelve consecutive months and securities that have been in an unrealized loss position for twelve consecutive months or more. All of the securities with unrealized losses are considered temporarily impaired and are a result of interest rate factors. These securities have not suffered credit deterioration and the Company has the ability to hold these issues until maturity. At September 30, 2006, there were forty U.S. agency and mortgage-backed securities and ten obligations of state and political subdivisions in an unrealized loss position. Ninety-eight percent of the Company's investment portfolio had AAA credit ratings with a weighted-average repricing term of 3.8 years at September 30, 2006.

**Note 3. Loans**

Loans at September 30, 2006 and December 31, 2005 are summarized as follows:

*(in thousands)*

	September 30,	
	2006	December 31, 2005
Mortgage loans on real estate:		
Construction	\$ 64,195	\$ 49,748
Secured by farm land	2,506	2,195
Secured by 1-4 family residential	108,936	99,442
Other real estate loans	167,526	148,805

Edgar Filing: FIRST NATIONAL CORP /VA/ - Form 10-Q

Loans to farmers (except those secured by real estate)	1,951	1,818
Commercial and industrial loans (except those secured by real estate)	50,197	41,124
Consumer loans	25,887	29,444
Deposit overdrafts	173	196
All other loans	5,692	5,078
<b>Total loans</b>	<b>\$ 427,063</b>	<b>\$ 377,850</b>
Allowance for loan losses	3,884	3,528
<b>Loans, net</b>	<b>\$ 423,179</b>	<b>\$ 374,322</b>

**Table of Contents****Notes to Consolidated Financial Statements***(unaudited)*

The Company has a credit concentration in mortgage loans on real estate. These loans totaled \$343.2 million, or 81.1% of loans, net of the allowance for loan losses, and \$300.2 million, or 80.2% of loans, net of the allowance for loan losses, at September 30, 2006 and December 31, 2005, respectively. Although the Company believes that its underwriting standards are generally conservative, the ability of its borrowers to meet their mortgage obligations may be affected by local economic conditions.

The Company has identified and is monitoring another concentration of credit risk. This concentration involves loans secured by hotels and motels, which totaled \$35.0 million at September 30, 2006, representing 106.9% of total shareholders' equity and 8.3% of loans, net of the allowance for loan losses. At December 31, 2005, this concentration totaled \$31.2 million representing 106.2% of total shareholders' equity and 8.3% of loans, net of the allowance for loan losses. The ability of borrowers to meet their obligations may also be affected by local economic conditions. These loans are included in other real estate loans in the above table. The Company experienced no loan losses related to this identified concentration of credit risk during the nine month period ended September 30, 2006 and the year ended December 31, 2005.

**Note 4. Allowance for Loan Losses**

Transactions in the allowance for loan losses for the nine months ended September 30, 2006 and 2005 and for the year ended December 31, 2005 were as follows:

	<i>(in thousands)</i>		
	September 30, 2006	December 31, 2005	September 30, 2005
Balance at beginning of year	\$ 3,528	\$ 2,877	\$ 2,877
Provision charged to operating expense	278	838	580
Loan recoveries	252	234	165
Loan charge-offs	(174)	(421)	(248)
Balance at end of period	\$ 3,884	\$ 3,528	\$ 3,374

**Note 5. Other Borrowings**

The Company had unused lines of credit totaling \$62.5 million available with non-affiliated banks at September 30, 2006. This amount primarily consists of a blanket floating lien agreement with the Federal Home Loan Bank of Atlanta (FHLB) under which the Bank can borrow up to 19% of its total assets.

At September 30, 2006, the Company had borrowings from the FHLB system totaling \$50.0 million which mature through March 17, 2008. The interest rate on these notes payable ranged from 3.15% to 5.52% and the weighted average rate was 5.11%. The Company had collateral pledged on these borrowings, including real estate loans totaling \$71.5 million at September 30, 2006 and FHLB stock and other investment securities with a book value of \$42.6 million at September 30, 2006.

At September 30, 2006, the Bank had a \$209 thousand note payable, secured by a deed of trust, which requires monthly payments of \$2 thousand and matures January 3, 2016. The fixed interest rate on this loan is 4.00%.

At September 30, 2006, the Company had a \$570 thousand unsecured note payable, which requires monthly payments of \$11 thousand and matures September 12, 2011. The fixed interest rate on this loan is 7.35%.



**Table of Contents****Notes to Consolidated Financial Statements***(unaudited)***Note 6. Capital Requirements**

A comparison of the capital of the Company and the Bank at September 30, 2006 and December 31, 2005 with the minimum regulatory guidelines were as follows:

	Actual		<i>(dollars in thousands)</i> Minimum Capital Requirement		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
At September 30, 2006:						
Total Capital (to Risk Weighted Assets):						
Consolidated	\$ 48,248	11.01%	\$ 35,043	8.00%	N/A	N/A
First Bank	\$ 48,472	11.10%	\$ 34,936	8.00%	\$ 43,671	10.00%
Tier 1 Capital (to Risk Weighted Assets):						
Consolidated	\$ 44,364	10.13%	\$ 17,521	4.00%	N/A	N/A
First Bank	\$ 44,588	10.21%	\$ 17,468	4.00%	\$ 26,202	6.00%
Tier 1 Capital (to Average Assets):						
Consolidated	\$ 44,364	8.67%	\$ 20,478	4.00%	N/A	N/A
First Bank	\$ 44,588	8.72%	\$ 20,456	4.00%	\$ 25,570	5.00%
At December 31, 2005:						
Total Capital (to Risk Weighted Assets):						
Consolidated	\$ 41,294	10.59%	\$ 31,200	8.00%	N/A	N/A
First Bank	\$ 40,761	10.47%	\$ 31,157	8.00%	\$ 38,946	10.00%
Tier 1 Capital (to Risk Weighted Assets):						
Consolidated	\$ 37,766	9.68%	\$ 15,600	4.00%	N/A	N/A
First Bank	\$ 37,233	9.56%	\$ 15,579	4.00%	\$ 23,368	6.00%
Tier 1 Capital (to Average Assets):						
Consolidated	\$ 37,766	8.20%	\$ 18,415	4.00%	N/A	N/A
First Bank	\$ 37,233	8.10%	\$ 18,394	4.00%	\$ 22,992	5.00%

**Table of Contents****Notes to Consolidated Financial Statements***(unaudited)***Note 7. Company Obligated Mandatorily Redeemable Capital Securities**

On March 11, 2003, First National (VA) Statutory Trust I (Trust I), a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable capital securities, commonly known as trust preferred securities. On March 26, 2003, \$3.0 million of trust preferred securities were issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate of interest. The interest rate at September 30, 2006 was 8.52%. The securities have a mandatory redemption date of March 26, 2033, and are subject to varying call provisions beginning March 26, 2008. The principal asset of Trust I is \$3.1 million of the Company's junior subordinated debt securities with maturities and interest rates comparable to the trust preferred securities.

On June 8, 2004, First National (VA) Statutory Trust II (Trust II), a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable capital securities. On June 17, 2004, \$5.0 million of trust preferred securities were issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate of interest. The interest rate at September 30, 2006 was 7.99%. The securities have a mandatory redemption date of June 17, 2034, and are subject to varying call provisions beginning June 17, 2009. The principal asset of Trust II is \$5.2 million of the Company's junior subordinated debt securities with maturities and interest rates comparable to the trust preferred securities.

On July 24, 2006, First National (VA) Statutory Trust III (Trust III), a wholly-owned subsidiary of the Company, was formed for the purpose of issuing redeemable capital securities. On July 31, 2006, \$4.0 million of trust preferred securities were issued through a pooled underwriting. The securities have a LIBOR-indexed floating rate of interest. The interest rate at September 30, 2006 was 7.26%. The securities have a mandatory redemption date of October 1, 2036, and are subject to varying call provisions beginning October 1, 2011. The principal asset of Trust III is \$4.1 million of the Company's junior subordinated debt securities with maturities and interest rates comparable to the trust preferred securities.

While these securities are debt obligations of the Company, they are included in capital for regulatory capital ratio calculations. Under present regulations, the trust preferred securities may be included in Tier 1 capital for regulatory capital adequacy purposes as long as their amount does not exceed 25% of Tier 1 capital, including total trust preferred securities. The portion of the trust preferred securities not considered as Tier 1 capital, if any, may be included in Tier 2 capital. As of September 30, 2006, \$11.3 million of trust preferred securities issued by the Trusts can be included in the Company's Tier 1 capital.

**Note 8. Benefit Plans**

The Bank has a noncontributory, defined benefit pension plan for all full-time employees over 21 years of age with at least one year of credited service. Benefits are generally based upon years of service and average compensation for the five highest-paid consecutive years of service. The Bank's funding practice has been to make at least the minimum required annual contribution permitted by the Employee Retirement Income Security Act of 1974, as amended, and the Internal Revenue Code of 1986, as amended.

Components of the net periodic benefit cost of the plan for the three and nine months ended September 30, 2006 and 2005 were as follows:

	<i>(in thousands)</i>			
	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2006	2005	2006	2005
Service cost	\$ 59	\$ 48	\$ 178	\$ 146
Interest cost	60	55	180	165
Expected return on plan assets	(58)	(49)	(174)	(147)
Amortization of net obligation at transition	(1)	(1)	(4)	(4)
Amortization of prior service cost	1	1	3	3
Amortization of net loss	13	13	39	38

Net periodic benefit cost	\$ 74	\$ 67	\$ 222	\$ 201
---------------------------	-------	-------	--------	--------

**Table of Contents**

**Notes to Consolidated Financial Statements**

*(unaudited)*

---

The Company previously disclosed in its consolidated financial statements in its Annual Report on Form 10-K for the year ended December 31, 2005, that it expected to contribute \$295 thousand to its pension plan for the 2006 plan year. The Company did not make a contribution to the pension plan for the 2006 plan year during the nine months ended September 30, 2006. The Company is planning to make the contribution for the 2006 plan year during the fourth quarter of 2006.

In addition to the defined benefit pension plan, the Company maintains a 401(k) plan and an employee stock ownership plan for eligible employees. The Bank also maintains a Split Dollar Life Insurance Plan that provides life insurance coverage to insurable directors. See Note 11 of the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005 for additional information about the Company's benefit plans.

**Note 9. Stock Split**

On March 16, 2005, the Board of Directors of the Company declared a two-for-one stock split of the Company's common stock, including authorized and unissued shares. The stock split was payable on April 29, 2005 to shareholders of record March 30, 2005. As a result of the stock split, the Company had 8,000,000 shares of common stock authorized, at a par value of \$1.25 per share, and 2,924,124 shares outstanding at April 29, 2005. Subsequent to the stock split, the Company purchased and retired 1,264 shares of its common stock, resulting in 2,922,860 shares outstanding at September 30, 2006. All information in this report has been adjusted as necessary to reflect the stock split.

**Note 10. Earnings per Share**

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. There are no potential common shares that would have a dilutive effect.



---

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis of the financial condition and results of operations of the Company for the three and nine months ended September 30, 2006 should be read in conjunction with the consolidated financial statements and related notes included in Part I, Item 1, of this Form 10-Q. The results of operations for the three and nine month periods ended September 30, 2006 may not be indicative of the results to be achieved for the year.

#### **Executive Overview**

First National Corporation (the Company) is the financial holding company of First Bank (the Bank), First National (VA) Statutory Trust I (Trust I), First National (VA) Statutory Trust II (Trust II) and First National (VA) Statutory Trust III (Trust III). The Trusts were formed for the purpose of issuing redeemable capital securities, commonly known as trust preferred securities. The Bank owns First Bank Financial Services, Inc., which invests in partnerships that provide title insurance and investment services.

The Bank offers loan, deposit, trust and investment products and services through 11 branch offices, 28 ATMs and its website, [www.firstbank-va.com](http://www.firstbank-va.com), for both individuals and businesses. Customers include individuals, small and medium-sized businesses and governmental entities in the northern Shenandoah Valley region of Virginia.

The Company's primary source of revenue is from net interest income earned by the Bank. Net interest income is the difference between interest income and interest expense. Interest income is determined by the amount of interest-earning assets outstanding during the period and the interest rates earned on those assets. The Bank's interest expense is a function of the average amount of deposits and borrowed money outstanding during the period and the interest rates paid. In addition to net interest income, noninterest income is another important source of revenue for the Company. Noninterest income is derived primarily from service charges on deposit accounts and fees earned from bank services. The Bank generates fee income with other customer services that include investment services and trust services and through the origination and sale of residential mortgages. Other factors that impact net income are the provision for loan losses and noninterest expense.

For the three months ended September 30, 2006, net income was \$1.4 million, a decrease of \$231 thousand or 14.3% compared to \$1.6 million for the same period in 2005. The decrease in earnings is a result of a 16.0% increase in noninterest expense, while net interest income and noninterest income increased marginally when comparing the periods. Net income per share, basic and diluted, decreased \$0.08 to \$0.47 for the three months ended September 30, 2006 from \$0.55 for the same period in 2005. The annualized return on average assets was 1.07% for the third quarter of 2006, compared to 1.41% for the same period in 2005, and annualized return on average equity was 17.23% for the third quarter of 2006, compared to 22.71% for the same period in 2005.

For the nine months ended September 30, 2006, net income was \$4.4 million, an increase of \$414 thousand or 10.5% compared to \$4.0 million for the same period in 2005. The increase in earnings resulted from an 11.1% increase in net interest income, a 52.1% decrease in the provision for loan losses and a 15.2% increase in noninterest income, offset by a 16.9% increase in noninterest expense when comparing the same periods. Net income per share, basic and diluted, increased \$0.15 to \$1.50 for the nine months ended September 30, 2006 from \$1.35 for the same period in 2005. The annualized return on average assets was 1.17% for the first nine months of 2006, compared to 1.22% for the same period in 2005. The annualized return on average equity was 18.90% for the nine months ended September 30, 2006 compared to 19.44% for the same period in 2005.

Net interest income increased for the three and nine month periods ended September 30, 2006, compared to the corresponding periods in 2005, as a result of growth in average interest-earning assets. The increases in noninterest income were primarily a result of increased fee income generated from other customer services, including trust, brokerage and check card services. Noninterest expenses increased for the three and nine month periods ended September 30, 2006 compared to the same periods in 2005 due to an increase in salaries and employee benefits and increases in other operating expenses as a result of expansion of the retail branch network.

Total assets increased 9.9%, or \$46.9 million, during the first nine months of 2006 to \$521.9 million at September 30, 2006 from \$475.0 million at December 31, 2005, primarily due to continued growth in the loan portfolio. Loans, net of the allowance for loan losses, increased 13.1%, or \$48.9 million, to \$423.2 million at September 30, 2006 from \$374.3 million at December 31, 2005. Loan growth was funded primarily by deposit growth of 11.2%, or \$42.2 million, during the first nine months of 2006.

## **Table of Contents**

Profitability declined during the third quarter as the Company continued to experience net interest margin compression and increases in noninterest expenses. Margin pressure resulted from higher short-term market rates and an unfavorable deposit mix change that occurred during the second quarter. Time deposits, other borrowings, federal funds purchased and trust preferred securities combined, which represent the Company's highest cost of funds, increased to 54.1% of total liabilities at September 30, 2006 from 48.6% at December 31, 2005. This continued to have a negative impact on the net interest margin, which decreased 20 basis points to 3.63% in the third quarter of 2006 from 3.83% in the second quarter of 2006. The Company does not expect the negative trend in the net interest margin to continue based primarily on the anticipated re-pricing of higher rate interest-bearing liabilities, which include time deposits that mature over the next two quarters. However, the ability to attract lower cost funds and the shape of the treasury yield curve will primarily determine future increases or decreases in net interest income. Noninterest expense is not expected to increase at recent growth rates as the Company plans to expand the retail banking network at a slower pace in future periods.

### **Cautionary Statement Regarding Forward-Looking Statements**

The Company makes forward-looking statements in this Form 10-Q that are subject to risks and uncertainties. These forward-looking statements include statements regarding profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy, and financial and other goals. The words believes, expects, may, will, should, projects, contemplates, anticipates, forecasts, intends, similar words or terms are intended to identify forward-looking statements. These forward-looking statements are subject to significant uncertainties because they are based upon or are affected by factors including:

the ability to successfully manage growth or implement growth strategies if the Company is unable to identify attractive markets, locations or opportunities to expand in the future;

competition with other banks and financial institutions, and companies outside of the banking industry, including those companies that have substantially greater access to capital and other resources;

maintaining cost controls and asset qualities as new branches are opened;

risks inherent in the loan portfolio such as repayment risks, fluctuating collateral values and concentrations;

changes in general economic and business conditions in the market area;

maintaining capital levels adequate to support growth;

changing trends in customer profiles and behavior;

the successful management of interest rate risk;

demand, development and acceptance of new products and services;

reliance on the management team, including the ability to attract and retain key personnel;

changes in banking and other laws and regulations applicable to the Company; and

problems with technology utilized by the Company.

Because of these uncertainties, actual future results may be materially different from the results indicated by these forward- looking statements. In addition, past results of operations do not necessarily indicate future results.

**Non-GAAP Financial Measures**

The Company measures the net interest margin as an indicator of profitability. The net interest margin is calculated by dividing tax-equivalent net interest income by total average earning assets. Because a portion of interest income earned by the Company is nontaxable, the tax-equivalent net interest income is considered in the calculation of this ratio. Tax-equivalent net interest income is calculated by adding the tax benefit realized from interest income that is nontaxable to total interest income then subtracting total interest expense. The tax rate utilized in calculating the tax benefit for 2006 and 2005 is 34%. The reconciliation of tax-equivalent net interest income, which is not a measurement under GAAP, to net interest income, is reflected in the table below.

**Table of Contents****Reconciliation of Net Interest Income to Tax-Equivalent Net Interest Income**

	<i>(in thousands)</i>			
	For the three months ended September 30, 2006	September 30, 2005	For the nine months ended September 30, 2006	September 30, 2005
<b>GAAP measures:</b>				
Interest income - loans	\$ 7,740	\$ 6,158	\$ 21,658	\$ 16,870
Interest income - investments and other	796	678	2,470	2,026
Interest expense - deposits	3,225	1,891	8,085	4,972
Interest expense - other borrowings	679	504	2,116	1,608
Interest expense - other	268	157	741	450
<b>Total net interest income</b>	<b>\$ 4,364</b>	<b>\$ 4,284</b>	<b>\$ 13,186</b>	<b>\$ 11,866</b>
<b>Non-GAAP measures:</b>				
Tax benefit realized on non-taxable interest income - loans	\$ 15	\$ 23	\$ 41	\$ 62
Tax benefit realized on non-taxable interest income - municipal securities	53	51	163	158
<b>Total tax benefit realized on non-taxable interest income</b>	<b>\$ 68</b>	<b>\$ 74</b>	<b>\$ 204</b>	<b>\$ 220</b>
<b>Total tax-equivalent net interest income</b>	<b>\$ 4,432</b>	<b>\$ 4,358</b>	<b>\$ 13,390</b>	<b>\$ 12,086</b>

**Critical Accounting Policies**General

The Company's consolidated financial statements and related notes are prepared in accordance with GAAP. The financial information contained within the statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained either when earning income, recognizing an expense, recovering an asset or relieving a liability. The Company uses historical loss factors as one factor in determining the inherent loss that may be present in the loan portfolio. Actual losses could differ significantly from the historical factors used. In addition, GAAP itself may change from one previously acceptable method to another. Although the economics of transactions would be the same, the timing of events that would impact transactions could change. For further information about the Bank's loans and the allowance for loan losses, see Notes 3 and 4 to consolidated financial statements, included in Item 1 of this Form 10-Q.

Allowance for loan losses

The allowance for loan losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on three basic principles of accounting: (i) Statement of Financial Accounting Standards (SFAS) No. 5, Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable, (ii) SFAS No. 114, Accounting by Creditors for Impairment of a Loan, which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance and (iii) U.S. Securities and Exchange Commission Staff Accounting Bulletin (SAB) No. 102, Selected Loan Loss Allowance Methodology and Documentation Issues, which requires adequate documentation to support the allowance for loan losses estimate.

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The Bank's allowance for loan losses has two basic components: the specific allowance and the general allowance. Both of these components are determined based upon estimates that can and do change when the actual events occur. The allowance for loan losses is comprised of the sum of the specific allowance and the general allowance.



---

## **Table of Contents**

The specific allowance is typically used to individually allocate an allowance for larger balance, commercial, non-homogeneous loans. The specific allowance uses various techniques to arrive at an estimate of loss. First, analysis of the borrower's overall financial condition, resources and payment record; the prospects for support from financial guarantors; and the fair market value of collateral, net of selling costs are used to estimate the probability and severity of inherent losses. Second, historical default rates and loss severities, internal risk ratings, industry and market conditions and trends, and other environmental factors are considered. The use of these values is inherently subjective and actual losses could differ from the estimates.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value (net of selling costs), and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair market value of the collateral, net of selling costs, if the loan repayment is collateral dependent. The Bank does not separately identify individual consumer and residential loans for impairment disclosures.

The general allowance is used for estimating the loss on pools of smaller-balance, homogeneous loans including residential mortgage loans, installment loans, other consumer loans, and outstanding loan commitments. This formula is also used for the remaining pool of larger balance, non-homogeneous loans, which were not allocated a specific allowance upon impairment review. The general allowance begins with estimates of probable losses inherent in the loan portfolio based upon various statistical analyses. These include analysis of delinquency rates, historical charge-offs over a five-year period, and current economic trends and conditions. The general allowance uses historical losses as an indicator of future losses. Historical losses are comprised of all loan charge-offs, including commercial loans, residential mortgage loans, consumer loans and deposit overdraft balances. As a result, even though this history is regularly updated with the most recent loss information, it could differ from the loss incurred in the future.

## **Lending Policies**

### **General**

The principal risk associated with each of the categories of loans in the Bank's portfolio is the creditworthiness of its borrowers. Within each category, such risk is increased or decreased, depending on prevailing economic conditions. The risk associated with real estate mortgage loans and commercial and consumer loans varies, based on economic conditions, fluctuations in the value of real estate and other conditions that affect the ability of borrowers to repay indebtedness. The risk associated with real estate construction loans varies, based on the supply and demand for the type of real estate under construction.

In an effort to manage the risk, the Bank's loan policy authorizes loan amount approval limits for individual loan officers based on their position within the Bank and level of experience. The Bank's Board of Directors and its Loan Committee have authority to approve all loan relationships greater than \$1.3 million. The President & CEO and the Executive Vice President - Loan Administration can combine their lending limits to approve loan relationships up to \$1.3 million. All loan relationships greater than \$750 thousand are reported to the Board or its Loan Committee. The Loan Committee consists of six non-management directors and the President & CEO. The Committee approves the Bank's Loan Policy and reviews loans that have been charged-off. It also reviews the allowance for loan loss adequacy calculation as well as the loan watch list and other management reports. The Committee meets on a monthly basis. The Chairman of the Committee reports to the Board of Directors.

Residential loan originations are primarily generated by Bank loan officer solicitations, referrals by real estate professionals, and customers. Commercial real estate loan originations are obtained through broker referrals, direct solicitation of developers and continued business from customers. All completed loan applications are reviewed by the Bank's loan officers. As part of the application process, information is obtained concerning the income, financial condition, employment and credit history of the applicant. If commercial or residential rental real estate is involved, information is also obtained concerning cash flow available for debt service. Loan quality is analyzed based on the Bank's experience and credit underwriting guidelines as well as the guidelines issued by secondary market purchasers of loans, depending on the type of loan involved. Real estate collateral is appraised by independent fee appraisers who have been pre-approved by the Executive Vice President - Loan Administration.

---

## **Table of Contents**

### **Commercial Business Lending**

Commercial business loans generally have a higher degree of risk than loans secured by real estate, but typically have higher yields. Commercial business loans typically are made on the basis of the borrower's ability to make repayment from cash flow from its business and are secured by business assets, such as accounts receivable, equipment and inventory. As a result, the availability of funds for the repayment of commercial business loans is substantially dependent on the success of the business itself. Furthermore, the collateral for commercial business loans may depreciate over time and generally cannot be appraised with as much precision as real estate. To manage these risks, the Bank generally obtains appropriate collateral and personal guarantees from the borrower's principal owners and monitors the financial condition of its business borrowers. At September 30, 2006, commercial loans not secured by real estate totaled \$50.2 million, or 11.8% of gross loans, as compared to \$41.1 million, or 10.9%, at December 31, 2005.

### **Commercial Real Estate Lending**

Commercial real estate loans are secured by various types of commercial real estate typically in the Bank's market area, including multi-family residential buildings, commercial buildings and offices, hotels, small shopping centers, farms and churches. At September 30, 2006, commercial real estate loans totaled \$170.0 million or 39.8% of the Bank's gross loans, as compared to \$151.0 million, or 40.0%, at December 31, 2005. In its underwriting of commercial real estate, the Bank may lend, under federal regulation, up to 85% of the secured property's appraised value, although the Bank's loan to original appraised value ratio on such properties is typically 80% or less in many cases. Commercial real estate lending entails significant additional risk, compared with residential mortgage lending. Commercial real estate loans typically involve larger loan balances concentrated with single borrowers or groups of related borrowers. Additionally, the payment experience on loans secured by income producing properties is typically dependent on the successful operation of a business or a real estate project and thus may be subject, to a greater extent, to adverse conditions in the real estate market or in the economy, in general. The Bank's commercial real estate loan underwriting criteria require an examination of debt service coverage ratios and the borrower's creditworthiness, prior credit history and reputation. The Bank typically requires personal guarantees of the borrower's principal owners and carefully evaluates the location and environmental condition of the real estate collateral.

### **Construction Lending**

The Bank makes local construction loans, including residential and land acquisition and development loans. These loans are secured by the property under construction and the underlying land for which the loan was obtained. Construction and land development loans outstanding at September 30, 2006 and December 31, 2005, were \$64.2 million, or 15.0% of gross loans, and \$49.7 million, or 13.2% of gross loans, respectively. The majority of these loans have an average life of approximately one year and reprice monthly as key market rates change. Construction lending entails significant additional risks, compared with residential mortgage lending. Construction loans often involve larger loan balances concentrated with single borrowers or groups of related borrowers. Another risk involved in construction lending is attributable to the fact that loan funds are advanced upon the security of the land or property under construction, which value is estimated prior to the completion of construction. Thus, it is more difficult to evaluate accurately the total loan funds required to complete a project and related loan-to-value ratios. To mitigate the risks associated with construction lending, the Bank generally limits loan amounts to 80% of appraised value, in addition to analyzing the creditworthiness of its borrowers. Typically, the Bank obtains a first lien on the property as security for its construction loans, requires personal guarantees from the borrower's principal owners, and monitors the progress of the construction project during the draw period.

### **Residential Real Estate Lending**

Residential lending activity may be generated by Bank loan officer solicitations, referrals by real estate professionals, and bank customers. Loan applications are taken by a Bank loan officer. As part of the application process, information is gathered concerning income, employment and credit history of the applicant. Residential mortgage loans generally are made on the basis of the borrower's ability to make repayment from employment and other income and are secured by real estate whose value tends to be readily ascertainable. In addition to the Bank's underwriting standards, loan quality may be analyzed based on guidelines issued by a secondary market investor. The valuation of residential collateral is provided by independent fee appraisers who have been approved by the Bank's Executive Vice President-Loan Administration.

## **Table of Contents**

Typically, the Bank originates all fixed rate mortgage loans with the intent to sell to investors in the secondary market. Depending on the financial goals of the Company, the Bank occasionally originates and retains these loans. At September 30, 2006, \$108.9 million, or 25.5%, of the Bank's loan portfolio consisted of one-to-four-family residential real estate loans as compared to \$99.4 million, or 26.3%, at December 31, 2005.

In connection with residential real estate loans, the Bank requires title insurance, hazard insurance and, if required, flood insurance. Flood determination letters with life of loan tracking are obtained on all federally related transactions with improvements serving as security for the transaction. The Bank does not require escrows for real estate taxes and insurance for secondary market loans.

## **Consumer Lending**

The Bank offers various secured and unsecured consumer loans, including unsecured personal loans and lines of credit, automobile loans, deposit account loans, installment and demand loans, and credit card loans. At September 30, 2006, the Bank had consumer loans, including deposit overdraft balances, of \$26.1 million, or 6.1% of gross loans, as compared to \$29.6 million, or 7.8%, at December 31, 2005.

Consumer loans typically entail greater risk than residential mortgage loans, particularly in the case of consumer loans which are unsecured, such as lines of credit, or secured by rapidly depreciable assets such as automobiles. In such cases, any repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment of the outstanding loan balance as a result of the greater likelihood of damage, loss or depreciation. Consumer loan collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans.

The underwriting standards employed by the Bank for consumer loans include a determination of the applicant's payment history on other debts and an assessment of ability to meet existing obligations and payments on a proposed loan. The stability of the applicant's monthly income may be determined by verification of gross monthly income from primary employment, and additionally from any verifiable secondary income. Although creditworthiness of the applicant is of primary consideration, the underwriting process also includes an analysis of the value of the collateral in relation to the proposed loan amount.

## **Results of Operations**

### **General**

Net interest income represents the primary source of earnings for the Company. Net interest income equals the amount by which interest income on earning assets, predominately loans and securities, exceeds interest expense on interest-bearing liabilities, including deposits, other borrowings, federal funds purchased and trust preferred securities. Changes in the volume and mix of interest-earning assets and interest-bearing liabilities, as well as their respective yields and rates, are the components that impact the level of net interest income. The net interest margin is calculated by dividing tax equivalent net interest income by average earning assets. The provision for loan losses, noninterest income and noninterest expense are the other components that determine net income. Noninterest income and expense primarily consists of income from service charges on deposit accounts; fees charged for other customer services; gains from loans held for sale; general and administrative expenses; and income tax expense.

Comparing the quarter ended September 30, 2006 to the same period in 2005, net income decreased 14.3% to \$1.4 million from \$1.6 million. This decrease was a result of an increase in noninterest expense of 16.0%, while net interest income and noninterest income increased marginally when comparing the periods.

For the nine months ended September 30, 2006, net income increased 10.5% to \$4.4 million from \$4.0 million for the same period in 2005. This increase was attributable to an 11.1% increase in net interest income, a 52.1% decrease in the provision for loan losses and a 15.2% increase in noninterest income comparing these periods. These increases were offset by an increase in noninterest expenses of 16.9%.



---

## Table of Contents

The Company does not anticipate fourth quarter 2006 earnings to exceed current quarter earnings, but anticipates that moderate balance sheet growth and improvements in funding costs will provide opportunities for earnings growth in 2007. Net interest income is expected to increase in future periods from balance sheet growth and a stable net interest margin. The Company has expanded the retail banking network by opening two branch offices in 2006. This expansion has increased noninterest expense during the year, but is not expected to continue increasing at the recent pace.

### Net Interest Income

Net interest income was \$4.4 million for the third quarter of 2006, which was an increase of \$80 thousand or 1.9% over \$4.3 million for the same period in 2005. Growth in average earning assets, predominantly in the loan portfolio, was offset by a decline in the net interest margin. Average earning assets increased 13.3%, or \$56.8 million, when comparing the periods. The net interest margin for the third quarter of 2006 was 3.63%, a 41 basis point decrease when compared to 4.04% for the corresponding period of 2005. The decline in the net interest margin was attributable to the inverted treasury yield curve and its higher short-term market rates, and an unfavorable shift in the Company's deposit mix which increased the cost of funds.

For the nine months ended September 30, 2006, net interest income increased 11.1%, or \$1.3 million, to \$13.2 million as compared to \$11.9 million for the same period in 2005. This increase was attributable to growth in average earning assets, predominantly in the loan portfolio. Average earning assets increased 14.7%, or \$60.5 million, when comparing the periods. The net interest margin declined 14 basis points to 3.80% for the first nine months of 2006 compared to 3.94% for the corresponding period of 2005.

The Company does not anticipate significant changes in net interest income resulting from market rate changes during the next 12 months based on the interest rate sensitivity analysis included in Item 3 (Quantitative and Qualitative Disclosures about Market Risk) below. The Company does not expect the negative trend in the net interest margin to continue based on the anticipated re-pricing of rates on higher cost deposits and lower earning assets. However, future increases or decreases in net interest income will be determined by the Company's ability to maintain or decrease the cost of funds and the growth of earning assets.

### Noninterest Income

Noninterest income was \$1.3 million for each of the three months ended September 30, 2006 and the same period in 2005. Fees for other customer services increased 26.9% to \$514 thousand for the three months ended September 30, 2006, compared to \$405 thousand for the same period in 2005. This resulted from an increase in fee income from trust and asset management services and check card fees.

For the nine months ended September 30, 2006, noninterest income increased 15.2% to \$3.8 million compared to \$3.3 million for the corresponding period of 2005. When comparing the periods, fee income from trust and asset management services increased \$266 thousand or 132.4% to \$467 thousand for the first nine months of 2006 from \$201 thousand for the same period in 2005. This increase was due to the growth of the Trust and Asset Management Department since it began operations in the first quarter of 2005. Increases in fee income from brokerage services and check card fees also contributed to the increase in fees from other customer services.

The Company does not anticipate noninterest income to continue increasing in future periods at recent growth rates, primarily due to the rapid growth of trust and asset management fee income during the department's initial year of operation. This growth is expected to slow in future periods.

### Noninterest Expense

For the three months ended September 30, 2006, noninterest expense increased 16.0% to \$3.5 million compared to \$3.0 million for the same period in 2005. For the nine months ended September 30, 2006, noninterest expense increased 16.9% to \$10.2 million compared to \$8.7 million for the same period of 2005. Salaries and employee benefits, occupancy and equipment expense increased over the comparable periods of 2005, primarily as a result of the expansion of the retail banking network. Consulting expense increased for both periods of 2006 over 2005 due to increases in investment consulting for the trust and asset management department. The Bank expanded the retail banking network during the first nine months of 2006 with the opening of two new branch offices located in its current market area. Higher levels of noninterest expense have occurred as a result of this expansion; however, noninterest expense is not anticipated to increase as rapidly in future periods.

---

## **Table of Contents**

### **Income Taxes**

The Company has adopted FASB Statement No. 109, Accounting for Income Taxes. The Company's income tax provision differed from the amount of income tax determined by applying the U.S. federal income tax rate to pretax income for the three and nine month periods ended September 30, 2006 and 2005. The difference was a result of net permanent tax deductions, primarily comprised of tax-exempt interest income. The effective income tax rate for the three months ended September 30, 2006 and 2005 was 32.9% and 32.5%, respectively. For the nine months ended September 30, 2006 and 2005, the effective income tax rate was 32.6% and 32.2%, respectively. A more detailed discussion of the Company's tax calculation is contained in Note 9 of the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

### **Financial Condition**

#### **General**

Total assets increased 9.9% during the first nine months of 2006 primarily due to continued growth in the loan portfolio. Loans, net of the allowance for loan losses, increased \$48.9 million or 13.1% to \$423.2 million at September 30, 2006 from \$374.3 million at December 31, 2005. The Company's asset growth was primarily funded by an increase in deposits during the first nine months of 2006. Deposits increased \$42.2 million to \$419.9 million at September 30, 2006 from \$377.7 million at December 31, 2005. The Company expects moderate balance sheet growth in future periods. As a result, loan and deposit balances are not anticipated to increase at the same growth rates as recent periods.

#### **Loans**

The Bank is an active lender with a loan portfolio that includes commercial and residential real estate loans, commercial loans, consumer loans (both installment and credit card), real estate construction loans and home equity loans. The Bank's lending activity is concentrated on individuals, small and medium-sized businesses and local governmental entities in its market area. As a provider of community-oriented financial services, the Bank does not attempt to geographically diversify its loan portfolio by undertaking significant lending activity outside its market area.

#### **Asset Quality**

Asset quality remained strong during the third quarter of 2006 as nonperforming assets remained low. Nonperforming assets were \$678 thousand at September 30, 2006 and \$689 thousand at December 31, 2005. Net recoveries of \$5 thousand were reported for the third quarter of 2006, compared to net charge-offs of \$15 thousand for the same period of 2005. The net recoveries, economic conditions and improvements in delinquency rates resulted in a lower loan loss provision of \$109 thousand for the third quarter of 2006 compared to \$169 thousand for the same period in 2005. Nonperforming assets could increase due to other potential problem loans identified by management totaling \$3.2 million at September 30, 2006. Potential problem loans at December 31, 2005 totaled \$3.2 million. Certain risks have been identified that may result in these loans not being repaid in accordance with their terms, although the loans are generally well secured and are currently performing.

The provision for loan losses represents management's analysis of the existing loan portfolio and related credit risks. The provision for loan losses is based upon management's estimate of the amount required to maintain an adequate allowance for loan losses reflective of the risks in the loan portfolio. The allowance for loan losses totaled \$3.9 million at September 30, 2006 and \$3.5 million at December 31, 2005, representing 0.91% and 0.93% of total loans, respectively. The increase in the total allowance for loan losses was reflective of growth in the loan portfolio.

Management classifies as nonperforming assets both loans on which payment has been delinquent 90 days or more, and for which there is a risk of loss to either principal or interest, and other real estate owned (OREO). OREO represents real property taken by the Bank either through foreclosure or through a deed in lieu thereof from the borrower. OREO is recorded at the lower of cost or market, less estimated selling costs, and is actively marketed by the Bank through brokerage channels. The Bank had no foreclosed real estate at September 30, 2006 and December 31, 2005.

---

## Table of Contents

Impaired loans of \$49 thousand at each of September 30, 2006 and December 31, 2005, have been recognized in conformity with SFAS No. 114. The related allowance for loan losses provided for these loans totaled \$25 thousand at each of September 30, 2006 and December 31, 2005. The average recorded investment in impaired loans during the nine months ended September 30, 2006 and the year ended December 31, 2005 was \$63 thousand and \$102 thousand, respectively.

Management believes, based upon its review and analysis, that the Bank has sufficient reserves to cover any losses inherent within the loan portfolio. For each period presented, the provision for loan losses charged to expense was based on management's judgment after taking into consideration all factors connected with the collectibility of the existing portfolio. Management considers economic conditions, historical loss factors, past due percentages, internally generated loan quality reports and other relevant factors when evaluating the loan portfolio. There can be no assurance, however, that an additional provision for loan losses will not be required in the future, including as a result of changes in the economic assumptions underlying management's estimates and judgments, adverse developments in the economy, on a national basis or in the Company's market area, or changes in the circumstances of particular borrowers. For further discussion regarding the allowance for loan losses, see Critical Accounting Policies above.

### Securities

Securities at September 30, 2006 were \$63.9 million, a 10.0% decrease from \$71.1 million at December 31, 2005. The Company does not expect significant fluctuations in the securities portfolio in future periods. Investment securities are comprised of U.S. agency and mortgage-backed securities, obligations of state and political subdivisions, corporate equity securities and certain restricted securities. As of September 30, 2006, neither the Company nor the Bank held any derivative financial instruments in its respective investment security portfolios.

### Deposits

Deposits were \$419.9 million at September 30, 2006, an increase of \$42.2 million or 11.2% from \$377.7 million at December 31, 2005, providing most of the funding needed to support asset growth during the first nine months of 2006. Time deposits increased \$46.8 million or 31.2% during the first nine months of 2006 to \$196.8 million compared to \$150.0 million for the corresponding period in 2005. The majority of the increase was related to time deposits that the Company promoted in the first half of 2006. These time deposits will mature over the next two quarters. Savings and interest-bearing demand deposits decreased 2.7% and non-interest bearing demand deposits decreased 0.8% during the first nine months of 2006. Significant growth of time deposits caused an unfavorable shift in the deposit mix. The growth in time deposits was a result of higher short-term interest rates and price sensitive deposit customers. Although the Company plans to fund future asset growth with deposits, increasing competition could make this challenging.

### Liquidity

Liquidity represents the ability to meet present and future financial obligations through either the sale or maturity of existing assets or with borrowings from correspondent banks or other deposit markets. Liquid assets include cash, interest-bearing and noninterest-bearing deposits with banks, federal funds sold, investment securities and loans maturing within one year. As a result of the Bank's management of liquid assets and the ability to generate liquidity through liability funding, management believes that the Bank maintains overall liquidity sufficient to satisfy its depositors' requirements and to meet its customers' borrowing needs.

At September 30, 2006, cash, interest-bearing and noninterest-bearing deposits with banks, federal funds sold, securities and loans maturing within one year totaled \$101.5 million. At September 30, 2006, approximately 20.9% or \$89.3 million of the loan portfolio would mature or reprice within one year. At September 30, 2006, non-deposit sources of available funds totaled \$62.5 million, which included \$48.9 million available from FHLB. During the first nine months of 2006, the Bank borrowed and repaid Daily Rate Credit (DRC) advances as an alternative to purchasing federal funds.

### Company Obligated Mandatorily Redeemable Capital Securities

See Note 7 of the notes to consolidated financial statements of this Form 10-Q.

---

## **Table of Contents**

### **Capital Resources**

The adequacy of the Company's capital is reviewed by management on an ongoing basis with reference to the size, composition, and quality of the Company's asset and liability levels and consistent with regulatory requirements and industry standards. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and absorb potential losses.

The Board of Governors of the Federal Reserve System has adopted capital guidelines to supplement the existing definitions of capital for regulatory purposes and to establish minimum capital standards. Specifically, the guidelines categorize assets and off-balance sheet items into four risk-weighted categories. The minimum ratio of qualifying total capital to risk-weighted assets is 8.00%, of which at least 4.00% must be Tier 1 capital, composed of common equity, retained earnings and a limited amount of perpetual preferred stock, less certain goodwill items. The Company had a ratio of total capital to risk-weighted assets of 11.03% at September 30, 2006 and a ratio of Tier 1 capital to risk-weighted assets of 10.14%. Both of these exceed the capital requirements adopted by the federal regulatory agencies.

### **Contractual Obligations**

There have been no material changes outside the ordinary course of business to the contractual obligations disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

### **Off-Balance Sheet Arrangements**

In the normal course of business to meet the financing needs of its customers, the Company, through the Bank, is a party to credit related financial instruments with risk not reflected in the consolidated financial statements. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Bank's exposure to credit loss is represented by the contractual amount of these commitments. The Bank follows the same credit policies in making commitments as it does for on-balance sheet instruments.

Commitments to extend credit, which amounted to \$66.4 million at September 30, 2006, and \$64.6 million at December 31, 2005, are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Bank, is based on management's credit evaluation of the customer.

Unfunded commitments under commercial lines of credit, revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are collateralized as deemed necessary and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Bank is committed.

Commercial and standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those letters of credit are primarily issued to support public and private borrowing arrangements. Essentially all letters of credit issued have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank generally holds collateral supporting those commitments if deemed necessary. At September 30, 2006 and December 31, 2005, the Company had \$8.6 million and \$8.8 million, respectively, in outstanding standby letters of credit.

At September 30, 2006 and December 31, 2005, the Company had entered into locked-rate commitments to originate mortgage loans amounting to \$2.0 million and \$1.2 million, respectively. The Company had loans held for sale of \$672 thousand at September 30, 2006 and no loans held for sale at December 31, 2005. The Company has entered into commitments, on a best-effort basis to sell loans of approximately \$2.7 million. Risks arise from the possible inability of counterparties to meet the terms of their contracts. The Bank does not expect any counterparty to fail to meet its obligations.

### **Recent Accounting Pronouncements**

In September 2006, the Securities and Exchange Commission (SEC) released Staff Accounting Bulletin No. 108 (SAB 108). SAB 108 expresses the SEC staff's views regarding the process of quantifying financial statement misstatements. These interpretations were issued to address diversity in practice and the potential under current practice for the build up of improper amounts on the balance sheet. SAB 108 expresses the SEC staff's view that a registrant's materiality evaluation of



---

**Table of Contents**

an identified unadjusted error should quantify the effects of the error on each financial statement and related financial statement disclosures and that prior year misstatements should be considered in quantifying misstatements in current year financial statements. SAB 108 also states that correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. Such correction may be made the next time the registrant files the prior year financial statements. Registrants electing not to restate prior periods should reflect the effects of initially applying the guidance in SAB 108 in their annual financial statements covering the first fiscal year ending after November 15, 2006. The cumulative effect of the initial application should be reported in the carrying amounts of assets and liabilities as of the beginning of that fiscal year and the offsetting adjustment should be made to the opening balance of retained earnings for that year. Registrants should disclose the nature and amount of each individual error being corrected in the cumulative adjustment. The disclosure should also include when and how each error arose and the fact that the errors had previously been considered immaterial. The SEC staff encourages early application of the guidance in SAB 108 for interim periods of the first fiscal year ending after November 15, 2006. The Company does not expect the implementation of SAB 108 to have a material impact on its financial statements.

In February 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 155, *Accounting for Certain Hybrid Financial Instruments*—an amendment of FASB Statements No. 133 and 140 (SFAS 155). SFAS 155 permits fair value measurement of any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. The Statement also clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement 133. It establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation. SFAS 155 also clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives. Finally, SFAS 155 amends Statement 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. SFAS 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company does not expect the implementation of SFAS 155 to have a material impact on its financial statements.

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, *Accounting for Servicing of Financial Assets*—an amendment of FASB Statement No. 140 (SFAS 156). SFAS 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into certain servicing contracts. The Statement also requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS 156 permits an entity to choose between the amortization and fair value methods for subsequent measurements. At initial adoption, the Statement permits a one-time reclassification of available for sale securities to trading securities by entities with recognized servicing rights. SFAS 156 also requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional disclosures for all separately recognized servicing assets and servicing liabilities. This Statement is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company does not expect the implementation of SFAS 156 to have a material impact on its financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements but may change current practice for some entities. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those years. The Company does not expect the implementation of SFAS 157 to have a material impact on its financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*—an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS 158). SFAS 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. The funded status of a benefit plan will be measured as the difference between plan assets at fair value and the benefit obligation. For a pension plan, the benefit obligation is the projected benefit obligation. For any other postretirement plan, the benefit obligation is the accumulated postretirement benefit obligation. SFAS 158 also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position. The Statement also requires additional disclosure in the notes to financial statements about certain effects on net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits, and transition asset or obligation. The Company is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after December 15, 2006. The requirement to measure plan assets and benefit obligations as of the date of the employers' fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The Company does not expect the implementation of SFAS 158 to have a material impact on its financial statements.

## **Table of Contents**

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes: An Interpretation of FASB Statement No. 109* (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with SFAS 109. The Interpretation prescribes a recognition threshold and measurement principles for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company does not expect the implementation of FIN 48 to have a material impact on its financial statements.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

#### **General**

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates and equity prices. The Company's market risk is composed primarily of interest rate risk. The Funds Management Committee of the Company's Board of Directors is responsible for reviewing the interest rate sensitivity position and establishing policies to monitor and limit exposure to this risk. The Board of Directors reviews and approves the guidelines established by its Funds Management Committee.

Interest rate risk is monitored through the use of three complimentary modeling tools: static gap analysis, earnings simulation and economic value simulation (net present value estimation). Each of these models measures changes in a variety of interest rate scenarios. While each of the interest rate risk measures has limitations, taken together they represent a reasonably comprehensive view of the magnitude of interest rate risk in the Company, the distribution of risk along the yield curve, the level of risk through time, and the amount of exposure to changes in certain interest rate relationships. Static gap, which measures aggregate repricing values, is less utilized since it does not effectively measure the investment options risk impact on the Company. Earnings simulation and economic value models, which more effectively measure the cash flow impacts, are utilized by management on a regular basis and are explained below.

#### **Earnings Simulation Analysis**

Management uses simulation analysis to measure the sensitivity of net income to changes in interest rates. The model calculates an earnings estimate based on current and projected balances and rates. This method is subject to the accuracy of the assumptions that underlie the process, but it provides a better analysis of the sensitivity of earnings to changes in interest rates than other analysis such as the static gap analysis.

Assumptions used in the model, including loan and deposit growth rates, are derived from seasonal trends, economic forecasts and management's outlook, as are the assumptions used to project yields and rates for new loans and deposits. Maturities, calls and prepayments in the securities portfolio are assumed to be reinvested in like instruments. Mortgage loans and mortgage backed securities prepayment assumptions are based on industry estimates of prepayment speeds for portfolios with similar coupon ranges and seasoning. Different interest rate scenarios and yield curves are used to measure the sensitivity of earnings to changing interest rates. Interest rates on different asset and liability accounts move differently when the prime rate changes and are accounted for in the different rate scenarios.

**Table of Contents**

The flat interest rate scenario is utilized by the Company for rate shock scenarios when preparing the earnings simulation analysis. From this base, immediate, parallel rate shocks in 100 basis point increments are applied to see the impact on the Company's earnings. The following table represents the interest rate sensitivity on projected net income for the twelve months ending September 30, 2007 (fully tax-equivalent basis) for the Company using different rate scenarios:

	<i>(in thousands)</i>
<b>Change in Yield Curve</b>	<b>Change in Net Income</b>
+200 basis points	\$ (355)
+100 basis points	(263)
Flat	
- 100 basis points	(137)
- 200 basis points	(162)

**Economic Value Simulation**

Economic value simulation is used to calculate the estimated fair value of assets and liabilities over different interest rate environments. Economic values are calculated based on discounted cash flow analysis. The economic value of equity is the economic value of all assets minus the economic value of all liabilities. The change in economic value of equity over different rate environments is an indication of the longer term repricing risk in the balance sheet. The same assumptions are used in the economic value simulation as in the earnings simulation. The following chart reflects the change in net market value over different rate environments at September 30, 2006:

	<i>(in thousands)</i>
<b>Change in Yield Curve</b>	<b>Change in Economic Value of Equity</b>
+200 basis points	\$ (8,399)
+100 basis points	(5,726)
Flat	
- 100 basis points	(1,343)
- 200 basis points	(195)

**Item 4. Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to provide assurance that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods required by the SEC. An evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of September 30, 2006 was carried out under the supervision and with the participation of management, including the Company's Chief Executive Officer and Chief Financial Officer. Based on and as of the date of such evaluation, the aforementioned officers concluded that the Company's disclosure controls and procedures were effective.

The Company's management is also responsible for establishing and maintaining adequate internal control over financial reporting. There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation of it that occurred during the Company's last fiscal quarter that materially affected, or are reasonably likely to materially affect, internal control over financial reporting.



**Table of Contents**

**Part II Other Information**

**Item 1. Legal Proceedings**

There are no material pending legal proceedings to which the Company is a party or to which the property of the Company is subject.

**Item 1A. Risk Factors**

There are no material changes from risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Item 3. Defaults upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

None

**Item 5. Other Information**

None

**Item 6. Exhibits**

The following documents are attached hereto as Exhibits:

- 31.1 Certification of Chief Executive Officer, Section 302 Certification
- 31.2 Certification of Chief Financial Officer, Section 302 Certification
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FIRST NATIONAL CORPORATION**

(Registrant)

/s/ Harry S. Smith  
President and Chief Executive Officer

November 13, 2006  
Date

/s/ M. Shane Bell  
Executive Vice President and Chief Financial Officer

November 13, 2006  
Date

**Table of Contents**

**EXHIBIT INDEX**

<b>Number</b>	<b>Document</b>
31.1	Certification of Chief Executive Officer, Section 302 Certification
31.2	Certification of Chief Financial Officer, Section 302 Certification
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350