

INSIGHT ENTERPRISES INC  
Form 8-K  
March 01, 2005

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported):

February 23, 2005

Insight Enterprises, Inc.

(Exact name of registrant as specified in its charter)

Delaware

000-25092

86-0766246

(State or other jurisdiction  
of incorporation)

(Commission  
File Number)

(I.R.S. Employer  
Identification No.)

1305 West Auto Drive, Tempe, Arizona

85284

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code:

480-902-1001

Not Applicable

Former name or former address, if changed since last report

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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**Item 1.01. Entry into a Material Definitive Agreement.**

On February 23, 2005, Insight Direct Worldwide, Inc. assigned its employment agreement with Dino Farfante to Insight North America, Inc., with the consent of Mr. Farfante. Mr. Farfante will serve as President of Insight North America, Inc.

On March 1, 2005, Insight Direct (UK) Limited amended its Executive Service Agreement with Stuart Fenton to provide that bonuses from and after the third quarter of 2004 will be paid at the rate of two percent of adjusted net earnings of the Insight UK operating segment with such amount increased or decreased, as applicable, for any adjustments pertaining to the Insight UK operating segment which are reflected in the tabular reconciliation of financial measures prepared in accordance with United States generally accepted accounting principles ("GAAP") to non-GAAP financial measures in the quarterly press releases of the results of operations of Insight Enterprises, Inc. Through the second quarter of 2004, Mr. Fenton's bonus was paid at the rate of two percent of net earnings of the operating segment without these adjustments.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

*March 1, 2005*

Insight Enterprises, Inc.

By: *Stanley Laybourne*

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*Name: Stanley Laybourne*

*Title: Executive Vice President, Chief Financial Officer,  
Treasurer and Secretary*