

DIEBOLD INC
Form 10-Q
August 14, 2013
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-4879

Diebold, Incorporated
(Exact name of registrant as specified in its charter)

Ohio 34-0183970
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification Number)

5995 Mayfair Road, PO Box 3077, North Canton, Ohio 44720-8077
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (330) 490-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer" "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer
(Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of shares of common stock outstanding as of August 2, 2013 was 78,343,072.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES
FORM 10-Q

INDEX

PART I – <u>FINANCIAL INFORMATION</u>	<u>3</u>
ITEM 1: <u>FINANCIAL STATEMENTS</u>	<u>3</u>
<u>CONDENSED CONSOLIDATED BALANCE SHEETS – June 30, 2013 (Unaudited) and December 31, 2012</u>	<u>3</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) – Three and Six Months Ended June 30, 2013 and 2012</u>	<u>4</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (Unaudited) – Three and Six Months Ended June 30, 2013 and 2012</u>	<u>5</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) Six Months Ended June 30, 2013 and 2012</u>	<u>6</u>
<u>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)</u>	<u>7</u>
ITEM 2: <u>MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>24</u>
ITEM 3: <u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	<u>35</u>
ITEM 4: <u>CONTROLS AND PROCEDURES</u>	<u>35</u>
PART II – <u>OTHER INFORMATION</u>	<u>36</u>
ITEM 1: <u>LEGAL PROCEEDINGS</u>	<u>36</u>
ITEM 1A: <u>RISK FACTORS</u>	<u>37</u>
ITEM 2: <u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	<u>37</u>
ITEM 3: <u>DEFAULTS UPON SENIOR SECURITIES</u>	<u>37</u>
ITEM 4: <u>MINE SAFETY DISCLOSURES</u>	<u>37</u>
ITEM 5: <u>OTHER INFORMATION</u>	<u>37</u>
ITEM 6: <u>EXHIBITS</u>	<u>38</u>
<u>SIGNATURES</u>	<u>39</u>
<u>EXHIBIT INDEX</u>	<u>40</u>

Table of Contents

PART I – FINANCIAL INFORMATION

ITEM 1: FINANCIAL STATEMENTS
 DIEBOLD, INCORPORATED AND SUBSIDIARIES
 CONDENSED CONSOLIDATED BALANCE SHEETS
 (dollars in thousands)

	June 30, 2013 (Unaudited)	December 31, 2012
ASSETS		
Current assets		
Cash and cash equivalents	\$282,569	\$368,792
Short-term investments	243,439	261,886
Trade receivables, less allowances for doubtful accounts of \$27,635 and \$27,854, respectively	522,047	488,373
Inventories	461,143	412,996
Deferred income taxes	84,321	143,248
Prepaid expenses	28,174	35,614
Prepaid income taxes	46,613	16,357
Other current assets	142,801	87,591
Total current assets	1,811,107	1,814,857
Securities and other investments	77,799	77,101
Property, plant and equipment, at cost	602,776	661,910
Less accumulated depreciation and amortization	433,764	477,565
Property, plant and equipment, net	169,012	184,345
Goodwill	257,296	272,951
Deferred income taxes	44,354	76,375
Other assets	166,500	167,358
Total assets	\$2,526,068	\$2,592,987
LIABILITIES AND EQUITY		
Current liabilities		
Notes payable	\$65,051	\$34,212
Accounts payable	243,569	224,973
Deferred revenue	231,828	222,343
Payroll and other benefits liabilities	77,042	69,814
Other current liabilities	346,361	306,002
Total current liabilities	963,851	857,344
Long-term debt	616,861	617,534
Pensions and other benefits	199,516	198,241
Post-retirement and other benefits	22,990	22,904
Deferred income taxes	31,842	34,250
Other long-term liabilities	37,921	35,892
Commitments and contingencies	—	—
Equity		
Diebold, Incorporated shareholders' equity		
Preferred shares, no par value, 1,000,000 authorized shares, none issued	—	—
Common shares, \$1.25 par value, 125,000,000 authorized shares, 78,239,297 and 77,661,118 issued shares, 63,753,519 and 63,240,667 outstanding shares, respectively	97,799	97,076

Edgar Filing: DIEBOLD INC - Form 10-Q

Additional capital	377,870	358,281
Retained earnings	822,945	978,345
Treasury shares, at cost (14,485,778 and 14,420,451 shares, respectively)	(553,157	) (551,189)
Accumulated other comprehensive loss	(125,335	) (91,039)
Total Diebold, Incorporated shareholders' equity	620,122	791,474
Noncontrolling interests	32,965	35,348
Total equity	653,087	826,822
Total liabilities and equity	\$2,526,068	\$2,592,987

See accompanying notes to condensed consolidated financial statements.

3

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
 (unaudited)
 (in thousands, except per share amounts)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Net sales				
Services	\$413,216	\$396,909	\$795,434	\$793,774
Products	293,897	346,279	545,190	647,905
	707,113	743,188	1,340,624	1,441,679
Cost of sales				
Services	317,135	294,092	614,046	579,488
Products	232,562	265,160	439,148	486,648
	549,697	559,252	1,053,194	1,066,136
Gross profit	157,416	183,936	287,430	375,543
Selling and administrative expense	157,205	118,946	282,718	238,558
Research, development and engineering expense	23,417	20,172	44,447	38,973
Impairment of assets	642	6,701	642	6,701
(Gain) loss on sale of assets, net	(226)	(143)	(2,839)	40
	181,038	145,676	324,968	284,272
Operating (loss) profit	(23,622)	38,260	(37,538)	91,271
Other income (expense)				
Investment income	6,814	8,039	14,365	19,994
Interest expense	(6,766)	(7,461)	(14,109)	(15,069)
Foreign exchange (loss) gain, net	(2,216)	1,102	(4,430)	1,647
Miscellaneous, net	309	431	(789)	341
(Loss) income from continuing operations before taxes	(25,481)	40,371	(42,501)	98,184
Income tax expense	78,371	13,791	75,233	26,852
Net (loss) income	(103,852)	26,580	(117,734)	71,332
Net income attributable to noncontrolling interests	1,183	1,290	747	2,092
Net (loss) income attributable to Diebold, Incorporated	\$(105,035)	\$25,290	\$(118,481)	\$69,240
Basic weighted-average shares outstanding	63,700	63,064	63,509	62,899
Diluted weighted-average shares outstanding	63,700	64,035	63,509	63,795
Net (loss) income attributable to Diebold, Incorporated:				
Basic (loss) earnings per share	\$(1.65)	\$0.40	\$(1.87)	\$1.10
Diluted (loss) earnings per share	\$(1.65)	\$0.39	\$(1.87)	\$1.09

See accompanying notes to condensed consolidated financial statements.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME
 (unaudited)
 (in thousands)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Net (loss) income	\$(103,852)	\$26,580	\$(117,734)	\$71,332
Other comprehensive (loss) income, net of tax:				
Translation adjustment	(54,625)	(67,929)	(46,502)	(40,338)
Foreign currency hedges	2,482	1,896	2,668	(130)
Interest rate hedges:				
Net gain (loss) recognized in other comprehensive income	337	(101)	542	69
Less: reclassification adjustment for net gains	51	76	111	170
	286	(177)	431	(101)
Pension and other post-retirement benefits:				
Net actuarial loss amortization	3,600	4,305	6,935	8,637
Net prior service benefit amortization	(67)	(65)	(130)	(129)
Curtailment loss	—	—	699	—
	3,533	4,240	7,504	8,508
Unrealized gain (loss) on securities, net:				
Net gain recognized in other comprehensive income	2,066	3,333	2,050	2,917
Less: reclassification adjustment for net gains	71	1,180	127	1,508
	1,995	2,153	1,923	1,409
Other	7	5	14	10
Other comprehensive loss, net of tax	(46,322)	(59,812)	(33,962)	(30,642)
Comprehensive (loss) income	(150,174)	(33,232)	(151,696)	40,690
Less: comprehensive income attributable to noncontrolling interests	1,429	1,068	1,081	1,862
Comprehensive (loss) income attributable to Diebold, Incorporated	\$(151,603)	\$(34,300)	\$(152,777)	\$38,828

See accompanying notes to condensed consolidated financial statements.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (unaudited)
 (in thousands)

	Six Months Ended	
	June 30,	
	2013	2012
Cash flow from operating activities:		
Net (loss) income	\$(117,734	) \$71,332
Adjustments to reconcile net (loss) income to cash flow used in operating activities:		
Depreciation and amortization	42,194	38,795
Share-based compensation	10,470	5,704
Excess tax benefits from share-based compensation	(246	) (1,591
Devaluation of Venezuelan balance sheet	1,584	—
(Gain) loss on sale of assets, net	(2,839	) 40
Impairment of assets	642	6,701
Equity in earnings of an investee	—	(592
Cash flow from changes in certain assets and liabilities:		
Trade receivables	(44,757	) (44,841
Inventories	(62,302	) (54,882
Prepaid expenses	6,759	84
Prepaid income taxes	(30,257	) (1,273
Other current assets	(51,948	) (32,583
Accounts payable	23,089	10,406
Deferred revenue	12,410	1,908
Deferred income tax	86,198	3,020
Certain other assets and liabilities	63,312	(36,198
Net cash used in operating activities	(63,425	) (33,970
Cash flow from investing activities:		
Proceeds from maturities of investments	225,389	156,491
Proceeds from sale of investments	8,790	16,157
Payments for purchases of investments	(233,374	) (176,404
Proceeds from sale of assets	3,828	283
Capital expenditures	(18,156	) (20,669
Collections on purchased finance receivables	3,066	7,072
Increase in certain other assets	(6,981	) (4,549
Net cash used in investing activities	(17,438	) (21,619
Cash flow from financing activities:		
Dividends paid	(36,919	) (36,313
Revolving debt borrowings, net	111,000	106,000
Other debt borrowings	21,104	68,260
Other debt repayments	(101,076	) (110,773
Distributions of affiliates earnings to noncontrolling interest holders	(3,464	) (1,112
Excess tax benefits from share-based compensation	246	1,591
Issuance of common shares	9,841	16,003
Repurchase of common shares	(1,967	) (2,896
Net cash (used in) provided by financing activities	(1,235	) 40,760

Edgar Filing: DIEBOLD INC - Form 10-Q

Effect of exchange rate changes on cash and cash equivalents	(4,125	) 1,450	
Decrease in cash and cash equivalents	(86,223	) (13,379)
Cash and cash equivalents at the beginning of the period	368,792	333,920	
Cash and cash equivalents at the end of the period	\$282,569	\$320,541	

See accompanying notes to condensed consolidated financial statements.

6

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 1: CONSOLIDATED FINANCIAL STATEMENTS

The accompanying unaudited condensed consolidated financial statements of Diebold, Incorporated and its subsidiaries (collectively, the Company) have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations and cash flows in conformity with U.S. generally accepted accounting principles (GAAP); however, such information reflects all adjustments (consisting solely of normal recurring adjustments) which are, in the opinion of management, necessary for a fair statement of the results for the interim periods.

The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes contained in the Company's annual report on Form 10-K for the year ended December 31, 2012. In addition, some of the Company's statements in this quarterly report on Form 10-Q may involve risks and uncertainties that could significantly impact expected future results. The results of operations for the three and six months ended June 30, 2013 are not necessarily indicative of results to be expected for the full year.

Error Correction and Reclassification The Company continues to work to remediate an internal control weakness pertaining to manufacturing and supply chain processes related to indirect tax incentives in one of its Brazilian subsidiaries. As part of remediation, during the second quarter of 2013, the Company identified an error related to prior year periods for Brazilian indirect tax incentives previously not appropriately recognized in product cost of goods sold. In accordance with Accounting Standards Codification 250-10, Accounting Changes and Error Corrections, prior year amounts of product cost of sales, income tax expense, other current liabilities and retained earnings have been adjusted as management determined that the correction for each respective year is not material to each prior year period. This correction was recorded within the Company's operations in Brazil, included in the Diebold International (DI) reporting segment. As a result of applying the correction retrospectively, previously reported product cost of sales for the three and six months ended June 30, 2013 increased by \$1,633 and \$3,266, respectively and previously reported net income and diluted earnings per share decreased by \$1,212 and \$0.02 and \$2,425 and \$0.03, respectively. The aggregated amount of the correction reflected in other current liabilities and retained earnings as of December 31, 2012 was \$18,489. There was no impact of the correction on previously reported cash flows from operations for the prior period.

The Company has reclassified the presentation of certain prior-year information to conform to the current presentation, including the above correction.

Recently Adopted Accounting Guidance

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income (ASU 2013-02), which required entities to disclose additional information for items reclassified out of accumulated other comprehensive income (AOCI). For items reclassified out of AOCI and into net income in their entirety, entities are required to disclose the effect of the reclassification on each affected net income line item. For AOCI reclassification items that are not reclassified in their entirety into net income, a cross reference to other required U.S. GAAP disclosures is required. This information may be provided either in the notes or parenthetically on the face of the statement that reports net income as long as all the information is disclosed in a single location. However, an entity is prohibited from providing this information parenthetically on the face of the statement that reports net income if it has items that are not reclassified in their entirety into net income. The adoption of this update did not have a material impact on the Company's condensed consolidated financial statements; however, the Company provided additional disclosures as required by ASU 2013-02 in the condensed consolidated statements of comprehensive (loss) income.

In March 2013, the FASB issued ASU 2013-05, Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity (ASU 2013-05). The objective of ASU 2013-05 is to resolve the diversity in practice regarding the release into net income of the cumulative translation adjustment upon derecognition of a subsidiary or group of assets within a foreign entity. The Company elected to early adopt ASU 2013-05 during the three months ended March 31, 2013, which did not have any impact on its condensed consolidated financial statements.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 2: (LOSS) EARNINGS PER SHARE

Basic (loss) earnings per share is based on the weighted-average number of common shares outstanding. Diluted (loss) earnings per share includes the dilutive effect of potential common shares outstanding. Under the two-class method of computing (loss) earnings per share, non-vested share-based payment awards that contain rights to receive non-forfeitable dividends are considered participating securities. The Company's participating securities include restricted stock units (RSUs), deferred shares and shares that were vested, but deferred by the employee. The Company calculated basic and diluted (loss) earnings per share under both the treasury stock method and the two-class method. For the three and six months ended June 30, 2013 and 2012, there was no impact in the per share amounts calculated under the two methods. Accordingly, the treasury stock method is disclosed below.

The following represents amounts used in computing (loss) earnings per share and the effect on the weighted-average number of shares of dilutive potential common shares:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Numerator:				
(Loss) income used in basic and diluted earnings per share:				
Net (loss) income attributable to Diebold, Incorporated	\$(105,035)	\$25,290	\$(118,481)	\$69,240
Denominator:				
Weighted-average number of common shares used in basic earnings per share	63,700	63,064	63,509	62,899
Effect of dilutive shares (1)	—	971	—	896
Weighted-average number of shares used in diluted earnings per share	63,700	64,035	63,509	63,795
Net (loss) income attributable to Diebold, Incorporated:				
Basic (loss) earnings per share	\$(1.65)	\$0.40	\$(1.87)	\$1.10
Diluted (loss) earnings per share	\$(1.65)	\$0.39	\$(1.87)	\$1.09
Anti-dilutive shares (in thousands):				
Anti-dilutive shares not used in calculating diluted weighted-average shares	2,538	1,980	2,598	1,985

(1) Incremental shares of 447 thousand and 505 thousand were excluded from the computation of diluted (loss) earnings per share for the three and six months ended June 30, 2013 because their effect is anti-dilutive due to the net loss attributable to Diebold, Incorporated.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 3: EQUITY

The following table presents changes in shareholders' equity attributable to Diebold, Incorporated and the noncontrolling interests:

	Three Months Ended		Six Months Ended	
	June 30,	2012	June 30,	2012
	2013		2013	
Diebold, Incorporated shareholders' equity				
Balance at beginning of period	\$784,370	\$879,196	\$791,474	\$813,348
Comprehensive (loss) income attributable to Diebold, Incorporated	(151,603)	(34,300)	(152,777)	38,828
Common shares	178	252	723	938
Additional capital	5,961	7,756	19,589	20,769
Treasury shares	(283)	(11)	(1,968)	(2,896)
Dividends declared and paid	(18,501)	(18,219)	(36,919)	(36,313)
Balance at end of period	\$620,122	\$834,674	\$620,122	\$834,674
Noncontrolling interests				
Balance at beginning of period	\$31,536	\$30,956	\$35,348	\$31,274
Comprehensive income attributable to noncontrolling interests	1,429	1,068	1,081	1,862
Distributions to noncontrolling interest holders	—	—	(3,464)	(1,112)
Balance at end of period	\$32,965	\$32,024	\$32,965	\$32,024

Reclassification adjustments recognized in AOCI for net gains on interest rate hedges and available-for-sale securities are included in interest expense and investment income, respectively, in the condensed consolidated statement of operations. Pension and other postretirement benefits AOCI components are included in the computation of net periodic benefit cost (refer to note 11 to the condensed consolidated financial statements).

NOTE 4: SHARE-BASED COMPENSATION

The Company's share-based compensation payments to employees are recognized based on their grant-date fair values during the period in which the employee is required to provide services in exchange for the award. Share-based compensation is recognized as a component of selling and administrative expense. Total share-based compensation expense was \$3,284 and \$1,907 for the three months ended June 30, 2013 and 2012, respectively, and \$10,470 and \$5,704 for the six months ended June 30, 2013 and 2012, respectively. Share-based compensation expense for the six months ended June 30, 2013 included accelerated expense of \$2,982 related to executive severance.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

Options outstanding and exercisable as of June 30, 2013 under the Company's 1991 Equity and Performance Incentive Plan (as Amended and Restated as of April 13, 2009) and changes during the six months ended June 30, 2013, were as follows:

	Number of Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term	Aggregate Intrinsic Value (1)
	(in thousands)	(per share)	(in years)	
Outstanding at January 1, 2013	2,668	\$37.56		
Expired or forfeited	(277	) 36.47		
Exercised	(372	) 26.45		
Granted	338	30.46		
Outstanding at June 30, 2013	2,357	\$38.42	5	\$3,145
Options exercisable at June 30, 2013	1,675	\$40.97	4	\$1,775
Options vested and expected to vest at June 30, 2013	2,327	\$38.50	5	\$3,075

The aggregate intrinsic value (the difference between the closing price of the Company's common shares on the last trading day of the second quarter of 2013 and the exercise price, multiplied by the number of "in-the-money" (1) options) that would have been received by the option holders had all option holders exercised their options on June 30, 2013. The amount of aggregate intrinsic value will change based on the fair market value of the Company's common shares.

(2) The options expected to vest are the result of applying the pre-vesting forfeiture rate assumption to total outstanding non-vested options.

The following table summarizes information on non-vested RSUs, performance shares and deferred shares for the six months ended June 30, 2013:

	Number of Shares	Weighted-Average Grant-Date Fair Value
	(in thousands)	
RSUs:		
Non-Vested at January 1, 2013	732	\$ 33.33
Forfeited	(94	) 33.94
Vested	(248	) 32.74
Granted	226	30.04
Non-Vested at June 30, 2013	616	\$ 32.30
Performance Shares (1):		
Non-Vested at January 1, 2013	729	\$ 40.41
Forfeited	(328	) 38.00
Vested	(31	) 35.49
Granted	277	29.15
Non-Vested at June 30, 2013	647	\$ 37.04

Director Deferred Shares:

Non-Vested at January 1, 2013	20	\$ 40.54
Forfeited	(3	) 40.54
Vested	(17	) 40.54
Granted	31	29.73
Non-Vested at June 30, 2013	31	\$ 29.73
Vested at June 30, 2013	103	\$ 35.54
Outstanding at June 30, 2013	134	\$ 34.20

Non-vested performance shares are based on a maximum potential payout. Actual shares granted at the end of the (1) performance period may be less than the maximum potential payout level depending on achievement of performance share objectives.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 5: INCOME TAXES

During the second quarter of 2013, the Company changed its assertion regarding the indefinite reinvestment of certain foreign subsidiary earnings due primarily to forecasted cash needs within the U.S. and strategic decisions related to the Company's capital structure. The largest jurisdictions impacted were China, Switzerland and Thailand where the majority of undistributed earnings will no longer be considered permanently reinvested. As a result, the Company recorded a deferred tax liability (net of related foreign tax credits) of approximately \$47,000.

The effective tax rate was (307.6) and 34.2 percent for the three months ended June 30, 2013 and 2012, respectively, and (177.0) and 27.3 percent for the six months ended June 30, 2013 and 2012, respectively. The negative tax rate for 2013 is a result of deferred tax expense related to the repatriation of previously undistributed earnings and the establishment of a valuation allowance of approximately \$39,200 on deferred tax assets in the Company's Brazilian manufacturing facility. A change in circumstances occurring in the second quarter of 2013, including but not limited to lower profitability in core operations, lower anticipated taxable income and an unfavorable business outlook in the Brazil manufacturing subsidiary triggered the Company's determination that it is more likely than not that deferred tax assets in this subsidiary will not be realized. In addition, the effective income tax rate was impacted by increased operating losses in certain jurisdictions for which no tax benefit can be recognized.

NOTE 6: INVESTMENTS

The Company's investments, primarily in Brazil, consist of certificates of deposit and U.S. dollar indexed bond funds, which are classified as available-for-sale and stated at fair value based upon quoted market prices and net asset values, respectively. Unrealized gains and losses are recorded in AOCI. Realized gains and losses are recognized in investment income and are determined using the specific identification method. Realized gains, net from the sale of securities were \$106 and \$1,180 for the three months ended in June 30, 2013 and 2012, respectively, and \$192 and \$1,508 for the six months ended June 30, 2013 and 2012, respectively. Proceeds from the sale of available-for-sale securities were \$8,790 and \$16,157 during the six months ended June 30, 2013 and 2012, respectively.

The Company's investments, excluding cash surrender value of insurance contracts of \$70,632 and \$70,318 as of June 30, 2013 and December 31, 2012, respectively, consist of the following:

	Cost Basis	Unrealized Gain	Fair Value
As of June 30, 2013			
Short-term investments:			
Certificates of deposit	\$211,496	\$—	\$211,496
U.S. dollar indexed bond funds	28,911	3,032	31,943
	\$240,407	\$3,032	....\$243,439
Long-term investments:			
Assets held in a rabbi trust	\$6,136	\$1,031	\$7,167
As of December 31, 2012			
Short-term investments:			
Certificates of deposit	\$258,518	\$—	\$258,518
U.S. dollar indexed bond funds	3,249	119	3,368
	\$261,767	\$119	\$261,886
Long-term investments:			

Assets held in a rabbi trust	\$6,266	\$517	\$6,783
------------------------------	---------	-------	---------

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 7: ALLOWANCE FOR CREDIT LOSSES

Trade Receivables The Company evaluates the collectability of trade receivables based on (1) a percentage of sales related to historical loss experience and current trends and (2) periodic adjustments for known events such as specific customer circumstances and changes in the aging of accounts receivable balances. After all efforts at collection have been unsuccessful, the account is deemed uncollectible and is written off.

Financing Receivables The Company evaluates the collectability of notes and finance lease receivables (collectively, financing receivables) on a customer-by-customer basis and evaluates specific customer circumstances, aging of invoices, credit risk changes and payment patterns and historical loss experience. When the collectability is determined to be at risk based on the above criteria, the Company records the allowance for credit losses, which represents the Company's current exposure less estimated reimbursement from insurance claims. After all efforts at collection have been unsuccessful, the account is deemed uncollectible and is written off. The following table summarizes the Company's allowance for credit losses for the six months ended June 30, 2013 and 2012:

	Finance Leases	Notes Receivable	Total
Allowance for credit losses			
Balance at January 1, 2013	\$525	\$2,047	\$2,572
Provision for credit losses	7	—	7
Recoveries	3	—	3
Write-offs	(90	) (2,047	) (2,137
Balance at June 30, 2013	\$445	\$—	\$445
Balance at January 1, 2012	\$210	\$2,047	\$2,257
Provision for credit losses	247	—	247
Recoveries	41	—	41
Write-offs	—	—	—
Balance at June 30, 2012	\$498	\$2,047	\$2,545

The Company's allowance of \$445 and \$2,545 at June 30, 2013 and 2012, respectively, all resulted from individual impairment evaluation. As of June 30, 2013, finance leases and notes receivables individually evaluated for impairment were \$90,490 and \$10,808, respectively. As of June 30, 2012, finance leases and notes receivables individually evaluated for impairment were \$95,753 and \$13,829, respectively.

The Company records interest income and any fees or costs related to financing receivables using the effective interest method over the term of the lease or loan. The Company reviews the aging of its financing receivables to determine past due and delinquent accounts. Credit quality is reviewed at inception and is re-evaluated as needed based on customer-specific circumstances. Receivable balances 60 days to 89 days past due are reviewed and may be placed on nonaccrual status based on customer-specific circumstances. Receivable balances are placed on nonaccrual status upon reaching greater than 89 days past due. Upon receipt of payment on nonaccrual financing receivables, interest income is recognized and accrual of interest is resumed once the account has been made current or the specific circumstances have been resolved.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

As of June 30, 2013 and December 31, 2012, the recorded investment in past-due financing receivables on nonaccrual status was \$2,191 and \$2,060, respectively, and there were no recorded investments in finance receivables past due 90 days or more and still accruing interest. The recorded investment in impaired notes receivable was \$0 as of June 30, 2013 and was \$2,407 as of December 31, 2012 which was fully reserved. The following table summarizes the Company's aging of past-due notes receivable balances:

	June 30, 2013	December 31, 2012
30-59 days past due	\$—	\$—
60-89 days past due	—	—
> 89 days past due	—	1,840
Total past due	\$—	\$1,840

NOTE 8: INVENTORIES

Major classes of inventories are summarized as follows:

	June 30, 2013	December 31, 2012
Finished goods	\$215,580	\$183,286
Service parts	146,786	151,189
Raw materials and work in process	98,777	78,521
Total inventories	\$461,143	\$412,996

NOTE 9: GOODWILL AND OTHER ASSETS

Goodwill In 2012, goodwill was reviewed for impairment based on a two-step test, which resulted in no impairment in any of the Company's reporting units. As a result of the 2012 goodwill impairment test, the Company concluded the Brazil reporting unit had excess fair value of approximately \$113,348 or 22.0 percent when compared to its carrying amount. The amount of goodwill in the Company's Brazil reporting unit was \$110,686 and \$120,571 as of June 30, 2013 and December 31, 2012, respectively. All other reporting units had excess fair value greater than 25.0 percent when compared to their carrying amounts.

Other Assets Included in other assets are net capitalized software development costs of \$44,318 and \$49,513 as of June 30, 2013 and December 31, 2012, respectively. Amortization expense on capitalized software of \$6,402 and \$4,231 was included in product cost of sales for the three months ended June 30, 2013 and 2012, respectively, and \$11,251 and \$8,601 was included in product cost of sales for the six months ended June 30, 2013 and 2012, respectively. Other long-term assets also consist of patents, trademarks, other intangible assets, and financing receivables. Where applicable, other assets are stated at cost and, if applicable, are amortized ratably over the relevant contract period or the estimated life of the assets. Fees to renew or extend the term of the Company's intangible assets are expensed when incurred.

In August 2012, the Company acquired GAS Tecnologia (GAS), a Brazilian Internet banking, online payment and mobile banking security company. At June 30, 2013, the Company had finalized the purchase accounting with respect to opening balance sheet valuations. Amortizable intangible assets and goodwill resulting from the acquisition were \$16,000 and \$26,000, respectively.

Impairment of long-lived assets is recognized when events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. If the expected future undiscounted cash flows are less than the carrying amount of the asset group, an impairment loss may be recognized at that time to reduce the asset to the lower of its

fair value or its net book value.

13

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 10: DEBT

Outstanding debt balances were as follows:

	June 30, 2013	December 31, 2012
Notes payable:		
Uncommitted lines of credit	\$64,412	\$33,916
Other	639	296
	\$65,051	\$34,212
Long-term debt:		
Credit facility	\$375,000	\$300,000
Senior notes	225,000	300,000
Industrial development revenue bonds	11,900	11,900
Other	4,961	5,634
	\$616,861	\$617,534

As of June 30, 2013, the Company had various international short-term uncommitted lines of credit with borrowing limits of \$109,613. The weighted-average interest rate on outstanding borrowings on the short-term uncommitted lines of credit as of June 30, 2013 and December 31, 2012 was 1.84 percent and 2.81 percent, respectively. The decrease in the weighted-average interest rate is attributable to the change in mix of borrowings in foreign entities. Short-term uncommitted lines mature in less than one year. The amount available under the short-term uncommitted lines at June 30, 2013 was \$45,201.

As of June 30, 2013, the Company had borrowing limits under its five-year credit facility totaling \$500,000, which expires in June 2016. Under the terms of the credit facility agreement, the Company has the ability, subject to various approvals, to increase the borrowing limits by \$250,000. Up to \$50,000 of the revolving credit facility is available under a swing line sub-facility. The weighted-average interest rate on outstanding credit facility borrowings as of June 30, 2013 and December 31, 2012 was 1.31 percent and 1.33 percent, respectively, which is variable based on the London Interbank Offered Rate (LIBOR). The amount available under the credit facility as of June 30, 2013 was \$125,000.

In March 2006, the Company issued senior notes in an aggregate principal amount of \$300,000 with a weighted-average fixed interest rate of 5.50 percent. Additionally, the Company entered into a derivative transaction to hedge interest rate risk on \$200,000 of the senior notes, which was treated as a cash flow hedge. This reduced the effective interest rate from 5.50 percent to 5.36 percent. The Company funded the repayment of \$75,000 of the senior notes at maturity in March 2013 using its revolving credit facility. The maturity dates of the remaining senior notes are staggered, with \$175,000 and \$50,000 due in 2016 and 2018, respectively.

In 1997, industrial development revenue bonds were issued on behalf of the Company. The proceeds from the bond issuances were used to construct new manufacturing facilities in the United States. The Company guaranteed the payments of principal and interest on the bonds by obtaining letters of credit. The bonds were issued with a 20-year original term and are scheduled to mature in 2017. Each industrial development revenue bond carries a variable interest rate, which is reset weekly by the remarketing agents. The weighted-average interest rate on the bonds was 0.43 percent and 0.49 percent as of June 30, 2013 and December 31, 2012, respectively.

The Company's debt agreements contain various restrictive financial covenants, including net debt to capitalization and net interest coverage ratios. As of June 30, 2013, the Company was in compliance with the financial and other covenants in its debt agreements.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 11: BENEFIT PLANS

The Company has pension plans covering certain U.S. employees that have been closed to new participants since July 1, 2003. Plans that cover certain salaried employees provide pension benefits based on the employee's compensation during the ten years before retirement. The Company's funding policy for salaried plans is to contribute annually based on actuarial projections and applicable regulations. Plans covering certain hourly employees and union members generally provide benefits of stated amounts for each year of service. The Company's funding policy for hourly plans is to make at least the minimum annual contributions required by applicable regulations. Employees of the Company's operations in countries outside of the U.S. participate to varying degrees in local pension plans, which in the aggregate are not significant.

In addition to providing pension benefits, the Company provides healthcare and life insurance benefits (referred to as other benefits) for certain retired employees. Eligible employees may be entitled to these benefits based upon years of service with the Company, age at retirement and collective bargaining agreements. Currently, the Company has made no commitments to increase these benefits for existing retirees or for employees who may become eligible for these benefits in the future. There are no plan assets and the Company funds the benefits as the claims are paid.

The following table sets forth the net periodic benefit cost for the Company's defined benefit pension plans and other benefits for the three months ended June 30:

	Pension Benefits		Other Benefits	
	2013	2012	2013	2012
Components of net periodic benefit cost				
Service cost	\$3,330	\$2,861	\$—	\$—
Interest cost	6,956	7,958	157	203
Expected return on plan assets	(8,802)	(10,206)	—	—
Amortization of prior service cost (benefit)	19	64	(122)	(129)
Recognized net actuarial loss	5,435	4,183	105	122
Net periodic pension benefit cost	\$6,938	\$4,860	\$140	\$196

The following table sets forth the net periodic benefit cost for the Company's defined benefit pension plans and other benefits for the six months ended June 30:

	Pension Benefits		Other Benefits	
	2013	2012	2013	2012
Components of net periodic benefit cost				
Service cost	\$6,661	\$5,723	\$—	\$—
Interest cost	13,913	15,916	314	407
Expected return on plan assets	(17,605)	(20,411)	—	—
Amortization of prior service cost (benefit)	37	129	(244)	(258)
Recognized net actuarial loss	10,856	8,394	211	243
Curtailment loss (1)	1,159	—	—	—
Net periodic pension benefit cost	\$15,021	\$9,751	\$281	\$392

(1) The curtailment loss during the six months ended June 30, 2013 resulted from the departure of certain executive officers and was recorded within selling and administrative expense.

Contributions

There have been changes to the 2013 plan year contribution amounts previously disclosed. The Company is freezing its defined-benefit pension plan for U.S.-based employees (refer to note 18). The freeze, coupled with higher discount rates, is expected to reduce the underfunded status of the plan and thus, the Company has no plans to make voluntary

contributions to the pension plan for the foreseeable future. For the six months ended June 30, 2013 and 2012, contributions of \$1,597 and \$13,780, respectively, were made to the qualified and non-qualified pension plans.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 12: GUARANTEES AND PRODUCT WARRANTIES

In 1997, industrial development revenue bonds were issued on behalf of the Company. The Company guaranteed the payments of principal and interest on the bonds (refer to note 10) by obtaining letters of credit. The carrying value of the bonds was \$11,900 as of June 30, 2013 and December 31, 2012.

The Company provides its global operations guarantees and standby letters of credit through various financial institutions to suppliers, customers, regulatory agencies and insurance providers. If the Company is not able to make payment or fulfill contractual obligations, the suppliers, customers, regulatory agencies and insurance providers may draw on the pertinent bank. At June 30, 2013, the maximum future payment obligations related to these various guarantees totaled \$83,592, of which \$26,035 represented standby letters of credit to insurance providers, and no associated liability was recorded. At December 31, 2012, the maximum future payment obligations relative to these various guarantees totaled \$80,662, of which \$23,435 represented standby letters of credit to insurance providers, and no associated liability was recorded.

The Company provides its customers a manufacturer's warranty and records, at the time of the sale, a corresponding estimated liability for potential warranty costs. Estimated future obligations due to warranty claims are based upon historical factors such as labor rates, average repair time, travel time, number of service calls per machine and cost of replacement parts.

Changes in the Company's warranty liability balance are illustrated in the following table:

	2013	2012
Balance at January 1	\$81,751	\$63,355
Current period accruals (a)	16,105	29,867
Current period settlements	(24,429	) (26,371
Balance at June 30	\$73,427	\$66,851

(a) includes the impact of foreign exchange rate fluctuations

NOTE 13: COMMITMENTS AND CONTINGENCIES

At June 30, 2013, the Company had purchase commitments due within one year of \$16,728 for materials through contract manufacturing agreements at negotiated prices.

The Company accrues non income-tax liabilities for indirect tax matters when management believes that a loss is probable and the amounts can be reasonably estimated, while contingent gains are recognized only when realized. In the event any losses are sustained in excess of accruals, they are charged against income. In evaluating indirect tax matters, management takes into consideration factors such as historical experience with matters of similar nature, specific facts and circumstances, and the likelihood of prevailing. Management evaluates and updates accruals as matters progress over time. It is reasonably possible that some of the matters for which accruals have not been established could be decided unfavorably to the Company and could require recognizing future expenditures. Also, statutes of limitations could expire without the Company paying the taxes for matters for which accruals have been established which could result in the recognition of future gains upon reversal of these accruals at that time. At June 30, 2013 and December 31, 2012, the Company had accrued approximately \$26,000 for certain indirect tax positions in both periods. A loss contingency is reasonably possible if it has a more than remote but less than probable chance of occurring. Although management believes the Company has valid defenses with respect to its indirect tax positions, it is reasonably possible that a loss could occur in excess of the estimated accrual, for which the Company estimated the aggregate risk at June 30, 2013 to be a range of up to approximately \$381,000 for its material indirect tax matters.

At June 30, 2013, the Company was a party to several lawsuits that were incurred in the normal course of business, none of which individually or in the aggregate are considered material by management in relation to the Company's financial position or results of operations. In addition, the Company has indemnification obligations with certain former employees and costs associated with these indemnifications are expensed as incurred. In management's opinion, the condensed consolidated financial statements would not be materially affected by the outcome of these legal proceedings, commitments or asserted claims. In addition to these routine legal proceedings, the Company was a party to the legal proceedings described below:

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

Brazilian Federal Indirect Tax Assessment

In August 2012, one of the Company's Brazilian subsidiaries was notified of a tax assessment of approximately \$133,000, including penalties and interest, regarding certain Brazilian federal indirect taxes (Industrialized Products Tax, Import Tax, Programa de Integração Social and Contribution to Social Security Financing) for 2008 and 2009. The assessment alleges improper importation of certain components into Brazil's free trade zone that would nullify certain indirect tax incentives. On September 10, 2012, the Company filed its administrative defenses with the tax authorities. This proceeding is currently pending an administrative level decision, which could negatively impact Brazilian federal indirect taxes in other years that remain open under statute. It is reasonably possible that the Company could be required to pay taxes, penalties and interest related to this matter, which could be material to the Company's consolidated financial statements. Management believes that the possible range of loss associated with the Brazilian federal indirect tax assessment is \$0 to \$236,000. Additionally, in May 2013, the U.S. Securities and Exchange Commission (SEC) requested that the Company retain certain documents and produce certain records relating to the assessment, and the Company is complying with that request.

Securities Action

On June 30, 2010, a shareholder filed a putative class action complaint in the United States District Court for the Northern District of Ohio alleging violations of the federal securities laws against the Company, certain current and former officers, and the Company's independent auditors (Louisiana Municipal Police Employees Retirement System v. KPMG et al. , No. 10-CV-1461). The complaint seeks unspecified compensatory damages on behalf of a class of persons who purchased the Company's stock between June 30, 2005 and January 15, 2008 and fees and expenses related to the lawsuit. The complaint generally relates to the matters set forth in the court documents filed by the SEC in June 2010 finalizing the settlement of civil charges stemming from the investigation of the Company conducted by the Division of Enforcement of the SEC. In the second quarter 2013, the Company recorded a \$30,000 pre-tax charge within selling and administrative expense related to an agreement in principle to settle this matter, which is included in other current liabilities. Additionally, the Company recorded an offsetting \$12,500 pre-tax credit within selling and administrative expense related to the Company's estimate of anticipated insurance recovery, which is included in other current assets .

Global Foreign Corrupt Practices Act (FCPA) Review

During the second quarter of 2010, while conducting due diligence in connection with a potential acquisition in Russia, the Company identified certain transactions and payments by its subsidiary in Russia (primarily during 2005 to 2008) that potentially implicate the FCPA, particularly the books and records provisions of the FCPA. As a result, the Company conducted a global internal review and collected information related to its global FCPA compliance. In the fourth quarter of 2010, the Company identified certain transactions within its Asia Pacific operation that occurred over the past several years that may also potentially implicate the FCPA. The Company continues to monitor its ongoing compliance with the FCPA.

The Company has voluntarily self-reported its findings to the SEC and the U.S. Department of Justice (DOJ) and is cooperating

with these agencies in their review. The Company was previously informed that the SEC's inquiry had been converted to a formal, non-public investigation. The Company also received a subpoena for documents from the SEC and a voluntary request for documents from the DOJ in connection with the investigation. Because the SEC and DOJ investigations are ongoing, there can be no assurance that their review will not find evidence of additional transactions

that potentially implicate the FCPA.

Though the DOJ and SEC's investigations are not yet closed and final, the Company has agreed in principle with the DOJ and the SEC to the terms of a proposed potential settlement of their inquiries, which terms remain subject to final approval by all parties. These proposed settlement terms include combined payments to the U.S. government of \$48,000 in disgorgement, penalties, and pre-judgment interest and the appointment of an independent compliance monitor for a minimum period of 18 months. As a result, in the second quarter of 2013, the Company recorded a \$28,000 pre-tax charge within selling and administrative expense for additional estimated losses related to this matter. As of June 30, 2013 and December 31, 2012, the total accrual for estimated losses was \$48,000 and \$20,000, respectively.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 14: DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company uses derivatives to mitigate the economic consequences associated with fluctuations in currencies and interest rates.

FOREIGN EXCHANGE

Net Investment Hedges The Company has international subsidiaries with net balance sheet positions that generate cumulative translation adjustments within AOCI. The Company uses derivatives to manage potential changes in value of its net investments in Brazil. The Company uses the forward-to-forward method for its quarterly retrospective and prospective assessments of hedge effectiveness. No ineffectiveness results if the notional amount of the derivative matches the portion of the net investment designated as being hedged because the Company uses derivative instruments with underlying exchange rates consistent with its functional currency and the functional currency of the hedged net investment. Changes in value that are deemed effective are accumulated in AOCI where they will remain until they are reclassified to income together with the gain or loss on the entire investment upon substantial liquidation of the subsidiary. The fair value of the Company's net investment hedge contracts was \$2,628 and \$0 as of June 30, 2013 and December 31, 2012, respectively. The net gain recognized in AOCI on net investment hedge derivative instruments was \$3,700 and \$4,295 in the three months ended June 30, 2013 and 2012, respectively, and \$3,987 and \$2,269 in the six months ended June 30, 2013 and 2012, respectively.

Non-Designated Hedges A substantial portion of the Company's operations and revenues are international. As a result, changes in foreign exchange rates can create substantial foreign exchange gains and losses from the revaluation of non-functional currency monetary assets and liabilities. The Company's policy allows the use of foreign exchange forward contracts with maturities of up to 24 months to mitigate the impact of currency fluctuations on those foreign currency asset and liability balances. The Company elected not to apply hedge accounting to its foreign exchange forward contracts. Thus, spot-based gains/losses offset revaluation gains/losses within foreign exchange loss, net and forward-based gains/losses represent interest expense. The fair value of the Company's non-designated foreign exchange forward contracts was \$490 and \$47 as of June 30, 2013 and December 31, 2012, respectively.

The following table summarizes the (loss) gain recognized on non-designated foreign-exchange derivative instruments:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Interest expense	\$(1,812)	\$(1,275)	\$(2,627)	\$(2,666)
Foreign exchange (loss) gain, net	9,553	3,033	10,955	599
	\$7,741	\$1,758	\$8,328	\$(2,067)

INTEREST RATE

Cash Flow Hedges The Company has variable rate debt and is subject to fluctuations in interest related cash flows due to changes in market interest rates. The Company's policy allows derivative instruments designated as cash flow hedges that fix a portion of future variable-rate interest expense. As of June 30, 2013, the Company had two pay-fixed receive-variable interest rate swaps, with a total notional amount of \$50,000, to hedge against changes in the LIBOR benchmark interest rate on a portion of the Company's LIBOR-based borrowings. Changes in value that are deemed effective are accumulated in AOCI and reclassified to interest expense when the hedged interest is accrued. To the extent that it becomes probable that the Company's variable rate borrowings will not occur, the gains or losses on the related cash flow hedges will be reclassified from AOCI to interest expense. The fair value of the Company's interest rate contracts was \$(2,715) and \$(3,558) as of June 30, 2013 and December 31, 2012, respectively.

In December 2005 and January 2006, the Company executed cash flow hedges by entering into receive-variable and pay-fixed interest rate swaps, with a total notional amount of \$200,000, related to the senior notes issuance in March 2006. Amounts previously recorded in AOCI related to the pre-issuance cash flow hedges will continue to be reclassified on a straight-line basis through February 2016.

The gain or loss on designated cash flow hedge derivative instruments for the three and six months ended June 30, 2013 and 2012 were not material. Gains and losses related to interest rate contracts that are reclassified from AOCI are recorded in interest expense on the statements of operations. The Company anticipates reclassifying \$924 from AOCI to interest expense within the next 12 months.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

NOTE 15: RESTRUCTURING, IMPAIRMENT AND OTHER CHARGES

Restructuring Charges

The following table summarizes the impact of the Company's restructuring charges (accrual adjustments) on the condensed consolidated statements of operations:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Cost of sales – services	\$4,235	\$(196)	\$6,859	\$(865)
Cost of sales – products	78	100	217	105
Selling and administrative expense	1,629	813	7,516	3,200
Research, development and engineering expense	1,613	—	2,466	—
Total	\$7,555	\$717	\$17,058	\$2,440

The following table summarizes the Company's net restructuring charges for its Diebold North America (DNA) and Diebold International (DI) reporting segments:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
DNA				
Severance	\$3,883	\$450	\$13,411	\$1,557
DI				
Severance	3,593	164	3,507	292
Other	79	103	140	591
Total	\$7,555	\$717	\$17,058	\$2,440

During the first quarter 2013, the Company announced a multi-year realignment plan. Certain aspects of this plan were previously disclosed under the Company's global realignment plan and global shared services plan. This multi-year realignment will focus on globalizing the Company's service organization, create a unified center-led global organization for research and development as well as transform the Company's general and administrative cost structure. Restructuring charges were \$7,555 and \$717 for the three months ended June 30, 2013 and 2012, respectively, and \$17,058 and \$2,440 for the six months ended June 30, 2013 and 2012, respectively, related to the Company's realignment plan. As of June 30, 2013, the Company anticipates additional restructuring costs of in the range of \$10,000 to \$20,000. As management concludes on certain aspects of the realignment plan, the anticipated future costs related to this plan are subject to change. As of June 30, 2013, cumulative total restructuring costs for the realignment plan were \$24,993 and \$10,795 in DNA and DI, respectively.

The following table summarizes the Company's restructuring accrual balances:

	2013	2012
Balance at January 1	\$11,844	\$10,136
Liabilities incurred	17,058	2,440
Liabilities paid	(17,788)	(3,587)
Balance at June 30	\$11,114	\$8,989

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

Impairment and Other Charges

In the second quarter of 2012, the Company recorded an impairment charge within DNA of \$6,701 related to a portion of its global enterprise resource planning (ERP) system. Previously capitalized software and software-related costs were impaired due to changes in the ERP implementation plan related to configuration and design.

Other charges consist of items that the Company determines are non-routine in nature. Net non-routine expenses of \$53,017 and \$1,267 impacted the six months ended June 30, 2013 and 2012, respectively. Non-routine expenses within selling and administrative expense for the first six months of 2013 included \$28,000 of estimated pre-tax losses related to the potential outcome of the FCPA investigation, \$17,500 pre-tax charge related to settlement of the securities legal action (refer to note 13), and executive severance costs, including accelerated share-based compensation expense of \$2,982 (pre-tax). Non-routine income for 2013 related to a pre-tax gain of \$2,191 from the sale of certain U.S. manufacturing operations to a long-time supplier. Net non-routine expenses for 2012 consisted primarily of legal and compliance costs related to the FCPA investigation.

NOTE 16: FAIR VALUE OF ASSETS AND LIABILITIES

The Company measures its financial assets and liabilities using one or more of the following three valuation techniques:

Market approach – Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

Cost approach – Amount that would be required to replace the service capacity of an asset (replacement cost).

Income approach – Techniques to convert future amounts to a single present amount based upon market expectations.

The hierarchy that prioritizes the inputs to valuation techniques used to measure fair value is divided into three levels:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 – Unadjusted quoted prices in active markets for similar assets or liabilities, unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active or inputs, other than quoted prices in active markets, that are observable either directly or indirectly.

Level 3 – Unobservable inputs for which there is little or no market data.

A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Assets and Liabilities Recorded at Fair Value

Assets and liabilities subject to fair value measurement are as follows:

	June 30, 2013			December 31, 2012		
	Fair Value	Fair Value Measurements Using		Fair Value	Fair Value Measurements Using	
		Level 1	Level 2		Level 1	Level 2
Assets						
Short-term investments:						
Certificates of deposit	\$211,496	\$211,496	\$—	\$258,518	\$258,518	\$—
U.S. dollar indexed bond funds	31,943	—	31,943	3,368	—	3,368
Assets held in a rabbi trust	7,167	7,167	—	6,783	6,783	—
	3,529	—	3,529	960	—	960

Edgar Filing: DIEBOLD INC - Form 10-Q

Foreign exchange forward contracts						
Total	\$254,135	\$218,663	\$35,472	\$269,629	\$265,301	\$4,328
Liabilities						
Deferred compensation	\$7,167	\$7,167	\$—	\$6,783	\$6,783	\$—
Foreign exchange forward contracts	411	—	411	913	—	913
Interest rate swaps	2,715	—	2,715	3,558	—	3,558
Total	\$10,293	\$7,167	\$3,126	\$11,254	\$6,783	\$4,471

20

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

The Company uses the end of period when determining the timing of transfers between levels. During the three and six months ended June 30, 2013 and 2012, there were no transfers between levels.

Short-Term Investments The Company has investments in certificates of deposit that are recorded at cost, which approximates fair value. Additionally, the Company has investments in U.S. dollar indexed bond funds that are classified as available-for-sale and stated at fair value. U.S. dollar indexed bond funds are reported at net asset value, which is the practical expedient for fair value as determined by banks where funds are held.

Assets Held in a Rabbi Trust / Deferred Compensation The fair value of the assets held in a rabbi trust is derived from investments in a mix of money market, fixed income and equity funds managed by Vanguard. The related deferred compensation liability is recorded at fair value.

Foreign Exchange Forward Contracts A substantial portion of the Company's operations and revenues are international. As a result, changes in foreign exchange rates can create substantial foreign exchange gains and losses from the revaluation of non-functional currency monetary assets and liabilities. The foreign exchange contracts are valued using the market approach based on observable market transactions of forward rates.

Interest Rate Swaps The Company has variable rate debt and is subject to fluctuations in interest-related cash flows due to changes in market interest rates. The Company's policy is to periodically enter into derivative instruments designated as cash flow hedges to fix some portion of future variable rate-based interest expense. The Company has a pay-fixed receive-variable interest rate swap to hedge against changes in the LIBOR benchmark interest rate on a portion of the Company's LIBOR-based borrowings. The fair value of the swap is determined using the income approach and is calculated based on LIBOR rates at the reporting date.

Assets and Liabilities Recorded at Carrying Value

The fair value of the Company's cash and cash equivalents, trade receivables and accounts payable, approximates the carrying value due to the relative short maturity of these instruments. The fair value and carrying value of the Company's debt instruments are summarized as follows:

	June 30, 2013		December 31, 2012	
	Fair Value	Carrying Value	Fair Value	Carrying Value
Notes payable	\$65,051	\$65,051	\$34,212	\$34,212
Long-term debt	625,813	616,861	630,450	617,534
Total debt instruments	\$690,864	\$681,912	\$664,662	\$651,746

The fair value of the Company's industrial development revenue bonds are measured using unadjusted quoted prices in active markets for identical assets categorized as level 1 inputs. The fair value of the Company's current notes payable and credit facility debt instruments approximates the carrying value due to the relative short maturity of the revolving borrowings under these instruments. The fair values of the Company's long-term senior notes were estimated using market observable inputs for the Company's comparable peers with public debt, including quoted prices in active markets, market indices and interest rate measurements, considered level 2 inputs.

NOTE 17: SEGMENT INFORMATION

The Company's segments are comprised of two sales channels: DNA and DI. The DNA segment sells and services financial and retail systems in the United States and Canada. The DI segment sells and services financial and retail systems over the remainder of the globe as well as voting and lottery solutions in Brazil.

The reconciliation between segment information and the condensed consolidated financial statements is disclosed. Revenue summaries by geographic area and service and product solutions are also disclosed. Certain information not routinely used in the management of the DNA and DI segments, not allocated back to the segments or information

that is impractical to report is not shown. Items not allocated are as follows: investment income; interest expense; equity in the net income of investees accounted for by the equity method; income tax expense or benefit; foreign exchange gains and losses; and miscellaneous, net. The Company has reclassified the presentation of prior-year operating (loss) profit to conform to the current-year presentation due to changes in corporate allocations.

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

The following table presents information regarding the Company's segments:

	Three Months Ended		Six Months Ended	
	June 30, 2013	2012	June 30, 2013	2012
DNA				
Customer revenues	\$368,386	\$398,897	\$699,241	\$798,817
Intersegment revenues	19,841	13,294	38,892	26,901
Operating profit	13,434	35,665	7,536	90,596
Capital expenditures	5,559	7,315	11,199	12,600
Depreciation and amortization	16,394	14,908	30,330	27,115
Property, plant and equipment, at cost	419,200	457,904	419,200	457,904
Total assets	1,011,864	1,072,470	1,011,864	1,072,470
DI				
Customer revenues	338,727	344,291	641,383	642,862
Intersegment revenues	6,287	15,704	15,701	34,479
Operating (loss) profit	(37,056)	) 2,595	(45,074)	) 675
Capital expenditures	3,269	1,057	6,957	8,069
Depreciation and amortization	5,969	4,176	11,864	11,680
Property, plant and equipment, at cost	183,576	177,518	183,576	177,518
Total assets	1,514,204	1,496,859	1,514,204	1,496,859
TOTAL				
Customer revenues	707,113	743,188	1,340,624	1,441,679
Intersegment revenues	26,128	28,998	54,593	61,380
Operating (loss) profit	(23,622)	) 38,260	(37,538)	) 91,271
Capital expenditures	8,828	8,372	18,156	20,669
Depreciation and amortization	22,363	19,084	42,194	38,795
Property, plant and equipment, at cost	602,776	635,422	602,776	635,422
Total assets	2,526,068	2,569,329	2,526,068	2,569,329

The following tables present information regarding the Company's revenue by geography:

	Three Months Ended		Six Months Ended	
	June 30, 2013	2012	June 30, 2013	2012
Revenue summary by geography				
DNA	\$368,386	\$398,897	\$699,241	\$798,817
DI				
Latin America including Brazil	135,803	163,329	260,208	300,997
Asia Pacific	118,375	96,149	230,558	192,349
Europe, Middle East and Africa	84,549	84,813	150,617	149,516
TOTAL	338,727	344,291	641,383	642,862
Total customer revenues	\$707,113	\$743,188	\$1,340,624	\$1,441,679

Table of Contents

DIEBOLD, INCORPORATED AND SUBSIDIARIES

FORM 10-Q as of June 30, 2013

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

(dollars in thousands, except per share amounts)

The following table presents information regarding the Company's revenue by service and product solution:

Revenue summary by service and product solution	Three Months Ended		Six Months Ended	
	June 30, 2013	2012	June 30, 2013	2012
Financial self-service:				
Services	\$303,171	\$295,587	\$583,454	\$595,522
Products	254,279	294,105	469,746	555,172
Total financial self-service	557,450	589,692	1,053,200	1,150,694
Security:				
Services	110,054	101,248	211,989	198,088
Products	39,551	42,780	74,868	80,813
Total security	149,605	144,028	286,857	278,901
Total financial self-service & security	707,055	733,720	1,340,057	1,429,595
Election and lottery systems	58	9,468	567	12,084
Total customer revenues	\$707,113	\$743,188	\$1,340,624	\$1,441,679

NOTE 18: SUBSEQUENT EVENTS

In July 2013, the Company's board of directors approved a voluntary early retirement program which will be offered to approximately 1,200 eligible U.S.-based employees and is expected to result in an approximately \$40,000 to \$70,000 pre-tax charge during the fourth quarter of 2013. In July 2013, the Company's board of directors also approved freezing its defined-benefit pension plan benefits effective as of December 31, 2013 for U.S.-based employees who joined the Company prior to July 1, 2003. On that date, the company discontinued its defined-benefit pension plan for new employees. Freezing the pension plan benefits, coupled with an anticipated increase in discount rate, is expected to result in an approximately \$30,000 pre-tax reduction of 2014 pension plan expense compared to 2013.

Table of Contents

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS as of June 30, 2013
DIEBOLD, INCORPORATED AND SUBSIDIARIES
(unaudited)
(dollars in thousands, except per share amounts)

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF
OPERATIONS

OVERVIEW

Management's discussion and analysis should be read in conjunction with the condensed consolidated financial statements and accompanying notes that appear elsewhere in this quarterly report.

Introduction

Diebold, Incorporated and its subsidiaries (collectively, the Company) is a global leader in providing integrated self-service delivery and security systems and services primarily to the financial, commercial, government, and retail markets. Founded in 1859, the Company today has approximately 16,000 employees with representation in nearly 90 countries worldwide. The Company's key growth strategies hinge on a transformation into a world-class, service and software provider aligned with the security, convenience and efficiency needs of its customers. Three essential pillars provide the Company a clear path toward reaching this future:

• A strategy that leverages its leadership in service and software, attuned with the needs of the Company's core global markets for financial self-service (FSS) and security solutions.

The financial capacity to implement that strategy and fund the investments necessary to drive growth, while preserving the ability to return value to shareholders in the form of reliable, growing dividends and, as appropriate, share repurchases.

• A disciplined risk assessment process, focused on proactively identifying and mitigating potential risks to the Company's continued success.

The Company sees opportunities to leverage its capabilities in services, software and innovation to meet the needs of its rapidly evolving markets. To better capitalize on its opportunities, the Company remains focused on reducing its overall cost structure and improve its near-term delivery and execution. In addition, the Company has sharpened its focus on executing its core strategies in financial self-service and electronic security. This includes making the appropriate investments to deliver growth within these areas.

Net (loss) income attributable to Diebold, Incorporated for the three months ended June 30, 2013 was \$(105,035) or \$(1.65) per share, a decrease of \$130,325 and \$2.04 per share respectively, from the same period in 2012. Total revenue for the three months ended June 30, 2013 was \$707,113, a decrease of \$36,075 compared to the same period in 2012.

Net (loss) income attributable to Diebold, Incorporated for the six months ended June 30, 2013 was \$(118,481) or \$(1.87) per share, a decrease of \$187,721 and \$2.96 per share, respectively, from the same period in 2012. Total revenue for the six months ended June 30, 2013 was \$1,340,624, a decrease of \$101,055 compared to the same period in 2012. The first six months of 2013 included \$28,000 of estimated pre-tax losses related to the potential outcome of the Global Foreign Corrupt Practices Act (FCPA) investigation, \$17,500 pre-tax charge related to settlement of the securities legal action, and executive severance. Additionally, a significant portion of the decline was associated with a lower volume in Diebold North America (DNA) resulting from the expiration of the Americans with Disabilities Act (ADA) compliance deadline in 2012. Internationally, the growth in Asia Pacific and Europe, Middle East and Africa (EMEA) was nearly offset with lower volume in Latin America, including Brazil. Additionally, the 2013 results were significantly impacted by the negative tax rate, which is a result of deferred tax expense related to the repatriation of previously undistributed earnings and the establishment of a valuation allowance on certain Brazil deferred tax assets.

Vision and strategy

The Company's vision is to be recognized as the essential partner in creating and implementing ideas that optimize convenience, efficiency and security. This vision is the guiding principle behind the Company's desire to transform into more of a service and software focused company. Services comprise more than 50 percent of the Company's revenue and this percentage is expected to continue to grow over time as the Company builds on its strong base of maintenance and advanced services to deliver world-class integrated services.

Several years ago, the Company launched its Diebold Integrated Services® outsourcing business in North America. Initially the scale was small, generating about \$5,000 in contract value in year one. In the ensuing years, it has achieved substantial growth in this business. During the quarter, the Company signed new integrated services contracts totaling approximately \$48,000. Banks are continuously being challenged to reduce costs while increasing operational efficiencies. With integrated services, banks entrust the management of their ATM and security operations to the Company, allowing their staff to focus on core competencies.

Table of Contents

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS as of June 30, 2013
DIEBOLD, INCORPORATED AND SUBSIDIARIES
(unaudited)
(dollars in thousands, except per share amounts)

Furthermore, the Company's integrated service offering provides smaller banks and credit unions with the cutting-edge technology they need to stay competitive in the marketplace.

In addition to service and integrated services, another demand driver in the global ATM marketplace is branch transformation. The concept of branch transformation is to help banks and credit unions reduce their costs by migrating routine transactions, typically done inside the branch, to lower-cost automated channels, such as the ATM. One area of branch transformation that continues to gain traction is deposit automation. Among the largest U.S. national banks there has been extensive deployment of deposit automation-enabled terminals. Today, approximately 25 percent of ATMs globally are configured for automated deposits.

Another solution the Company is piloting as part of its branch transformation efforts is Concierge Video Services™. The solution provides consumers with immediate access to bank call center representatives right at the ATM for sales or bank account maintenance support. In addition to delivering a personal touch outside of regular business hours, Concierge Video Services ultimately assists financial institutions by maximizing operational efficiencies, improving the consumer experience and enhancing the overall consumer relationship.

In its security business, the Company has an equal, if not greater, potential for a successful integrated services approach. Security challenges and the systems to address them have grown increasingly complex. That has created a greater appetite among financial institutions and commercial customers for outsourcing solutions, particularly in the areas of monitoring, services and software management. Today the Company is bringing its expertise back into the financial sector and pursuing other areas, namely the commercial market, with a focused effort to secure large, complex and technologically demanding projects. The Company has customer-focused teams that possess high levels of logical and enterprise security expertise that are required in this business. The Company is also leveraging best practices and some of the best talent to continue building upon its security outsourcing business.

As it relates to security, the Company recently introduced a new online security management tool, called SecureStat®, that streamlines how customers manage their security operations. At the core of the solution is a personalized dashboard that utilizes customizable, distinct widgets to provide a snapshot of a user's entire security platform, including locations, security systems and devices. In addition, SecureStat® can unify security services and disparate systems, while providing a single interface for real-time administration of security operations across an enterprise. SecureStat® is a great example of the software-driven platforms the Company is investing in to strengthen its services offering and differentiate itself in the marketplace.

Moving forward, the Company intends to create shareholder value by leveraging the opportunities it sees within the area of branch transformation, growing its software and services capabilities, further building out its electronic security business and taking advantage of key market opportunities around the world. Many opportunities lie ahead, and the Company will continue to invest in developing new software, services and security solutions that align with the needs of its core markets.

Multi-Year Realignment Plan

The Company is committed to the previously announced multi-year realignment plan aimed at reducing its cost structure. The Company has currently identified targeted savings of \$150,000 to be fully realized by the end of 2015 and working to accelerate the cost savings efforts beyond this target longer-term. In addition to the cost savings impact, the realignment plan will enhance its competitive position by focusing on globalizing the Company's service organization, creating a unified center-led global organization for research and development as well as transform the Company's general and administrative cost structure. Restructuring charges were \$7,555 and \$717 for the three months ended June 30, 2013 and 2012, respectively, and \$17,058 and \$2,440 for the six months ended June 30, 2013

and 2012, respectively, related to the Company's realignment plan.

Business Drivers

The business drivers of the Company's future performance include, but are not limited to:

- timing of self-service equipment upgrades and/or replacement cycles, including deposit automation in mature markets such as the United States;
- demand for products and solutions related to bank branch transformation opportunities;
- demand for services, including managed services and integrated services (i.e. outsourcing);
- demand for security products and services for the financial and commercial sectors; and
- high levels of deployment growth for new self-service products in emerging markets, such as Asia Pacific.

Table of Contents

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS as of June 30, 2013
DIEBOLD, INCORPORATED AND SUBSIDIARIES
(unaudited)
(dollars in thousands, except per share amounts)

RESULTS OF OPERATIONS

The following discussion of the Company's financial condition and results of operations provides information that will assist in understanding the financial statements and the changes in certain key items in those financial statements. The following discussion should be read in conjunction with the condensed consolidated financial statements and the accompanying notes that appear elsewhere in this quarterly report.

	Three Months Ended				Six Months Ended			
	June 30, 2013		2012		June 30, 2013		2012	
	Dollars	% of Net sales	Dollars	% of Net sales	Dollars	% of Net sales	Dollars	% of Net sales
Net sales	\$707,113	100.0	\$743,188	100.0	\$1,340,624	100.0	\$1,441,679	100.0
Gross profit	157,416	22.3	183,936	24.7	287,430	21.4	375,543	26.0
Operating expenses	181,038	25.6	145,676	19.6	324,968	24.2	284,272	19.7
Operating (loss) profit	(23,622)	(3.3)	38,260	5.1	(37,538)	(2.8)	91,271	6.3
Net (loss) income	(103,852)	(14.7)	26,580	3.6	(117,734)	(8.8)	71,332	4.9
Net (loss) income attributable to noncontrolling interests	1,183	0.2	1,290	0.2	747	0.1	2,092	0.1
Net (loss) income attributable to Diebold, Incorporated	(105,035)	(14.9)	25,290	3.4	(118,481)	(8.8)	69,240	4.8

Three and Six Months Ended June 30, 2013 Comparisons to Three and Six Months Ended June 30, 2012

Net Sales

The following table represents information regarding our net sales:

	Three Months Ended	Six Months Ended
	June 30,	