RAYTHEON CO/ Form 10-O July 27, 2017 **Table of Contents**

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF \mathring{y}_{1934} 1934

For the quarterly period ended July 2, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number 1-13699

RAYTHEON COMPANY

(Exact name of Registrant as Specified in its Charter)

Delaware 95-1778500

(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

870 Winter Street, Waltham, Massachusetts 02451

(Address of Principal Executive Offices) (Zip Code)

(781) 522-3000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \(\sigma\) No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý Accelerated filer Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

Number of shares of common stock outstanding as of July 24, 2017 was 290,249,000.

Table of Contents

RAYTHEON COMPANY TABLE OF CONTENTS

рарті	FINANCIAL INFORMATION	Page
Item 1.	Consolidated Financial Statements	
	Consolidated Balance Sheets (Unaudited) at July 2, 2017 and December 31, 2016	<u>4</u>
	Consolidated Statements of Operations (Unaudited) for the Three and Six Months Ended July 2, 2017 and July 3, 2016	<u>5</u>
	Consolidated Statements of Comprehensive Income (Unaudited) for the Three and Six Months Ended July 2, 2017 and July 3, 2016	<u>6</u>
	Consolidated Statements of Equity (Unaudited) for the Six Months Ended July 2, 2017 and July 3, 2016	7
	Consolidated Statements of Cash Flows (Unaudited) for the Six Months Ended July 2, 2017 and July 3, 2016	<u>8</u>
	Notes to Consolidated Financial Statements (Unaudited)	9
	Report of Independent Registered Public Accounting Firm	<u>33</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>34</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>61</u>
Item 4.	Controls and Procedures	<u>62</u>
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>62</u>
Item 1A.	. Risk Factors	<u>63</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>63</u>
Item 6.	<u>Exhibits</u>	<u>64</u>
<u>Signatur</u>	r <u>es</u>	<u>65</u>
2		

Table of Contents

Cautionary Note Regarding Forward-Looking Statements

This Form 10-Q contains forward-looking statements within the meaning of federal securities laws, including information regarding our financial outlook, future plans, objectives, business prospects, trends and anticipated financial performance, including with respect to our liquidity and capital resources; our capital expenditures; our bookings and backlog; our expected tax payments; our pension expense and funding; the impact of new accounting pronouncements; our unrecognized tax benefits; our expectations regarding customer contracts; our international sales; our recognition of revenue on certain performance obligations; the impact of acquisitions, investments and other business arrangements and the tax deductibility of goodwill; the impact and outcome of audits and legal and administrative proceedings, claims, investigations and commitments and contingencies; and the impact of changes in foreign currency rates. You can identify these statements by the fact that they include words such as "will", "believe", "anticipate", "expect", "estimate", "intend", "plan", or variations of these words, or similar expressions. These forward-looking statements are not statements of historical facts and represent only our current expectations regarding such matters. These statements inherently involve a wide range of known and unknown uncertainties. Our actual actions and results could differ materially from what is expressed or implied by these statements. Specific factors that could cause such a difference include, but are not limited to, those set forth under Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2016 and other important factors disclosed previously and from time to time in our other filings with the Securities and Exchange Commission. Given these factors, as well as other variables that may affect our operating results, you should not rely on forward-looking statements, assume that past financial performance will be a reliable indicator of future performance, or use historical trends to anticipate results or trends in future periods. We expressly disclaim any obligation or intention to provide updates to the forward-looking statements and the estimates and assumptions associated with them, except as required by law.

3

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

RAYTHEON COMPANY CONSOLIDATED BALANCE SHEETS (UNAUDITED)		
(In millions, except per share amounts)	Jul 2, 2017	Dec 31, 2016
Assets		
Current assets		
Cash and cash equivalents	\$2,167	\$3,303
Short-term investments	410	100
Receivables, net	1,560	1,163
Contract assets	5,728	5,041
Inventories	581	608
Prepaid expenses and other current assets	491	670
Total current assets	10,937	10,885
Property, plant and equipment, net	2,172	2,166
Goodwill	14,827	14,788
Other assets, net	2,293	2,399
Total assets	\$30,229	\$30,238
Liabilities, Redeemable Noncontrolling Interest and Equity		
Current liabilities		
Commercial paper	\$300	\$ —
Contract liabilities	2,704	2,646
Accounts payable	1,278	1,520
Accrued employee compensation	1,179	1,234
Other current liabilities	1,126	1,139
Total current liabilities	6,587	6,539
Accrued retiree benefits and other long-term liabilities	7,731	7,758
Long-term debt	4,747	5,335
Commitments and contingencies (Note 10)		
Redeemable noncontrolling interest (Note 8)	349	449
Equity		
Raytheon Company stockholders' equity		
Common stock, par value, \$0.01 per share, 1,450 shares authorized, 290 and 293 shares	3	3
outstanding at July 2, 2017 and December 31, 2016, respectively	3	3
Additional paid-in capital		
Accumulated other comprehensive loss		(7,411)
Retained earnings		17,565
Total Raytheon Company stockholders' equity		10,157
Noncontrolling interests in subsidiaries		_
Total equity	10,815	10,157
Total liabilities, redeemable noncontrolling interest and equity	\$30,229	\$30,238

The accompanying notes are an integral part of the unaudited consolidated financial statements.

Table of Contents

RAYTHEON COMPANY

CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

Three Months Six Months Ended Ended

Jul 2, Jul 3, Jul 2, Jul 3,

Net sales

Products \$5,275 \$5,032 \$10,319 \$9,858

Services 1,006 997 1,962