

TELEPHONE & DATA SYSTEMS INC /DE/  
Form 10-Q  
May 04, 2012

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended March 31, 2012**

**OR**

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 001-14157**

**TELEPHONE AND DATA SYSTEMS, INC.**

(Exact name of registrant as specified in its charter)

**36-2669023**

**Delaware**

(I.R.S. Employer Identification No.)

(State or other jurisdiction of

incorporation or organization)

**30 North LaSalle Street, Chicago, Illinois 60602**

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(312) 630-1900**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| <b>Class</b>                            | <b>Outstanding at March 31, 2012</b> |
|---|--------------------------------------|
| Common Shares, \$.01 par value          | 101,411,521 Shares                   |
| Series A Common Shares, \$.01 par value | 7,131,832 Shares                     |

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**Telephone and Data Systems, Inc.**

**Quarterly Report on Form 10-Q  
For the Quarterly Period Ended March 31, 2012**

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Signatures

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Table of Contents**Part I. Financial Information****Item 1. Financial Statements****Telephone and Data Systems, Inc.****Consolidated Statement of Operations****(Unaudited)**

| <b>(Dollars and shares in thousands, except per share amounts)</b>  | <b>Three Months Ended</b> |                  |
|---|---------------------------|------------------|
|   | <b>2012</b>               | <b>March 31,</b> |
|   |                           | <b>2011</b>      |
| <b>Operating revenues</b>   | \$ 1,305,791              | \$ 1,258,681     |
| <b>Operating expenses</b>   |                           |                  |
| Cost of services and products (excluding Depreciation, amortization and accretion expense reported below) | 509,211                   | 486,746          |
| Selling, general and administrative   | 507,599                   | 491,106          |
| Depreciation, amortization and accretion  | 197,434                   | 190,813          |
| (Gain) loss on asset disposals, net   | (2,095)                   | 1,143            |
| Total operating expenses  | 1,212,149                 | 1,169,808        |
| <b>Operating income</b>   | 93,642                    | 88,873           |
| <b>Investment and other income (expense)</b>  |                           |                  |
| Equity in earnings of unconsolidated entities   | 23,389                    | 19,388           |
| Interest and dividend income  | 2,183                     | 2,624            |
| Interest expense  | (24,464)                  | (26,509)         |
| Other, net  | 228                       | 80               |
| Total investment and other income (expense)   | 1,336                     | (4,417)          |
| <b>Income before income taxes</b>   | 94,978                    | 84,456           |
| Income tax expense  | 27,412                    | 30,159           |
| <b>Net income</b>   | 67,566                    | 54,297           |
| Less: Net income attributable to noncontrolling interests, net of tax                                     | (15,312)                  | (10,793)         |
| <b>Net income attributable to TDS shareholders</b>  | 52,254                    | 43,504           |
| Preferred dividend requirement  | (12)                      | (12)             |
| <b>Net income available to common shareholders</b>  | \$ 52,242                 | \$ 43,492        |

|  |    |         |    |         |
|--|----|---------|----|---------|
| <b>Basic weighted average shares outstanding (1)</b>                   |    | 108,653 |    | 108,936 |
| <b>Basic earnings per share attributable to TDS shareholders (1)</b>   | \$ | 0.48    | \$ | 0.40    |
| <b>Diluted weighted average shares outstanding (1)</b>                 |    | 109,098 |    | 109,715 |
| <b>Diluted earnings per share attributable to TDS shareholders (1)</b> | \$ | 0.48    | \$ | 0.39    |
| <b>Dividends per share (2)</b>   | \$ | 0.1225  | \$ | 0.1175  |

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(1) On January 13, 2012, TDS shareholders approved a Share Consolidation Amendment to the Restated Certificate of Incorporation of TDS. Average basic and diluted shares outstanding used to calculate earnings per share for the comparative period presented have been retroactively restated to reflect the impact of the increased shares outstanding as a result of the Share Consolidation Amendment.

(2) Dividends per share reflects the amount paid per share outstanding at the date the dividend was declared and has not been retroactively adjusted to reflect the impact of the Share Consolidation Amendment.

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**Telephone and Data Systems, Inc.****Consolidated Statement of Comprehensive Income****(Unaudited)**

| (Dollars in thousands)   | <b>Three Months Ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2012</b>                             | <b>2011</b> |
| <b>Net income</b>  | \$ 67,566                               | \$ 54,297   |
| <b>Net change in accumulated other comprehensive income</b>        |   |             |
| Change in net unrealized gain (loss) on equity investments         | —                                       | —           |
| Change related to retirement plan                                  |   |             |
| Amounts included in net periodic benefit cost for the period       |   |             |
| Amortization of prior service cost                                 | (934)                                   | (954)       |
| Amortization of unrecognized net loss                              | 623                                     | 480         |
|  | (311)                                   | (474)       |
| Deferred income taxes  | 470                                     | 523         |
| Net change related to retirement plan                              | 159                                     | 49          |
| Net change in accumulated other comprehensive income               | 159                                     | 49          |
| <b>Comprehensive income</b>  | 67,725                                  | 54,346      |
| Less: Comprehensive income attributable to noncontrolling interest | (15,312)                                | (10,793)    |
| <b>Comprehensive income attributable to TDS Shareholders</b>       | \$ 52,413                               | \$ 43,553   |

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents**Telephone and Data Systems, Inc.****Consolidated Statement of Cash Flows****(Unaudited)**

| (Dollars in thousands)   | <b>Three Months Ended</b> |                  |
|--|---------------------------|------------------|
|  | <b>2012</b>               | <b>March 31,</b> |
|  | <b>2011</b>               |                  |
| <b>Cash flows from operating activities</b>  |                           |                  |
| Net income   | \$ 67,566                 | \$ 54,297        |
| Add (deduct) adjustments to reconcile net income to net cash flows from operating activities |                           |                  |
| Depreciation, amortization and accretion   | 197,434                   | 190,813          |
| Bad debts expense  | 15,105                    | 14,285           |
| Stock-based compensation expense   | 10,330                    | 9,459            |
| Deferred income taxes, net   | 6,187                     | 47,841           |
| Equity in earnings of unconsolidated entities  | (23,389)                  | (19,388)         |
| Distributions from unconsolidated entities   | 2,938                     | 8,439            |
| (Gain) loss on asset disposals, net  | (2,095)                   | 1,143            |
| Noncash interest expense   | 862                       | 875              |
| Other operating activities   | 852                       | 1,159            |
| Changes in assets and liabilities from operations  |                           |                  |
| Accounts receivable  | 38,941                    | 8,438            |
| Inventory  | (4,842)                   | 2,978            |
| Accounts payable   | (25,372)                  | 56,189           |
| Customer deposits and deferred revenues  | 10,745                    | 10,342           |
| Accrued taxes  | 82,014                    | 18,832           |
| Accrued interest   | 9,117                     | 15,072           |
| Other assets and liabilities   | (104,148)                 | (87,732)         |
|  | 282,245                   | 333,042          |
| <b>Cash flows from investing activities</b>  |                           |                  |
| Cash used for additions to property, plant and equipment                                     | (242,611)                 | (157,897)        |
| Cash paid for acquisitions and licenses  | (11,096)                  | —                |
| Cash received from divestitures  | 50,036                    | —                |
| Cash paid for investments  | (10,000)                  | —                |
| Cash received for investments  | 20,249                    | 122,785          |
| Transfer of cash to Restricted cash  | —                         | (282,500)        |
| Other investing activities   | (436)                     | (1,503)          |

|  |               |                |
|--|---------------|----------------|
|  | (193,858)     | (319,115)      |
| <b>Cash flows from financing activities</b>  |               |                |
| Repayment of long-term debt  | (493)         | (402)          |
| Issuance of long-term debt   | 358           | 300,000        |
| TDS Common Shares and Special Common Shares reissued<br>for benefit plans, net of tax payments | (33)          | 587            |
| U.S. Cellular Common Shares reissued for benefit plans, net of tax<br>payments                 | 357           | 1,305          |
| Repurchase of TDS Common and Special Common Shares   | —             | (11,603)       |
| Repurchase of U.S. Cellular Common Shares  | —             | (17,357)       |
| Dividends paid   | (13,301)      | (12,197)       |
| Payment of debt issuance costs   | —             | (9,848)        |
| Distributions to noncontrolling interests  | (218)         | (686)          |
| Other financing activities   | 798           | 968            |
|  | (12,532)      | 250,767        |
| <b>Net increase in cash and cash equivalents</b>   | <b>75,855</b> | <b>264,694</b> |
| <b>Cash and cash equivalents</b>   |               |                |
| Beginning of period  | 563,275       | 341,683        |
| End of period  | \$ 639,130    | \$ 606,377     |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**Telephone and Data Systems, Inc.****Consolidated Balance Sheet — Assets****(Unaudited)**

| <b>(Dollars in thousands)</b>  | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|--|---------------------------|------------------------------|
| <b>Current assets</b>  |                           |                              |
| Cash and cash equivalents  | \$ 639,130                | \$ 563,275                   |
| Short-term investments   | 229,975                   | 246,273                      |
| Accounts receivable  |                           |                              |
| Due from customers and agents, less allowances<br>of \$23,891 and \$25,738, respectively             | 348,371                   | 393,978                      |
| Other, less allowances of \$5,464 and \$5,333,<br>respectively                                       | 147,038                   | 148,599                      |
| Inventory  | 134,929                   | 130,044                      |
| Net deferred income tax asset  | 40,898                    | 40,898                       |
| Prepaid expenses   | 84,201                    | 80,628                       |
| Income taxes receivable  | 9,314                     | 85,636                       |
| Other current assets   | 18,117                    | 16,349                       |
|  | 1,651,973                 | 1,705,680                    |
| <b>Assets held for sale</b>  | —                         | 49,647                       |
| <b>Investments</b>   |                           |                              |
| Licenses   | 1,505,110                 | 1,494,014                    |
| Goodwill   | 796,819                   | 797,077                      |
| Other intangible assets, net of accumulated amortization of<br>\$133,984 and \$131,101, respectively | 47,851                    | 50,734                       |
| Investments in unconsolidated entities   | 191,644                   | 173,710                      |
| Long-term investments  | 50,333                    | 45,138                       |
| Other investments  | 1,096                     | 3,072                        |
|  | 2,592,853                 | 2,563,745                    |
| <b>Property, plant and equipment</b>   |                           |                              |
| In service and under construction  | 10,341,851                | 10,197,596                   |
| Less: Accumulated depreciation   | 6,518,118                 | 6,413,061                    |
|  | 3,823,733                 | 3,784,535                    |

|  |    |           |    |           |
|--|----|-----------|----|-----------|
| <b>Other assets and deferred charges</b> |    | 104,109   |    | 97,398    |
| <b>Total assets</b>                      | \$ | 8,172,668 | \$ | 8,201,005 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**Telephone and Data Systems, Inc.****Consolidated Balance Sheet — Liabilities and Equity****(Unaudited)**

| (Dollars and shares in thousands)                        | March 31,<br>2012 | December 31,<br>2011 |
|--|-------------------|----------------------|
| <b>Current liabilities</b>                               |                   |                      |
| Current portion of long-term debt                        | \$ 1,420          | \$ 1,509             |
| Accounts payable   | 327,376           | 364,746              |
| Customer deposits and deferred revenues                  | 218,316           | 207,633              |
| Accrued interest   | 16,518            | 7,456                |
| Accrued taxes  | 46,671            | 41,069               |
| Accrued compensation                                     | 54,990            | 107,719              |
| Other current liabilities                                | 94,536            | 144,001              |
|  | 759,827           | 874,133              |
| <b>Liabilities held for sale</b>                         | —                 | 1,051                |
| <b>Deferred liabilities and credits</b>                  |                   |                      |
| Net deferred income tax liability                        | 821,115           | 808,713              |
| Other deferred liabilities and credits                   | 391,397           | 383,567              |
| <b>Long-term debt</b>                                    | 1,529,988         | 1,529,857            |
| <b>Commitments and contingencies</b>                     | —                 | —                    |
| <b>Noncontrolling interests with redemption features</b> | 1,064             | 1,005                |
| <b>Equity</b>  |                   |                      |
| TDS shareholders' equity                                 |                   |                      |
| Series A Common and Common Shares (1)                    |                   |                      |
| Authorized 290,000 shares (25,000 Series                 |                   |                      |
| A Common and 265,000 Common Shares)                      |                   |                      |
| (1)  |                   |                      |

|   |                     |                     |
|---|---------------------|---------------------|
| Issued 132,634 shares (7,132 Series A Common and 125,502 Common Shares) and 132,621 shares (7,119 Series A Common and 125,502 Common Shares), respectively (1)      |                     |                     |
| Outstanding 108,544 shares (7,132 Series A Common and 101,412 Common Shares) and 108,456 shares (7,119 Series A Common and 101,337 Common Shares), respectively (1) |                     |                     |
| Par Value (\$.01 per share) (\$71 Series A Common and \$1,255 Common Shares) (1)  | 1,326               | 1,326               |
| Capital in excess of par value (1)  | 2,278,384           | 2,268,711           |
| Treasury shares at cost:  |                     |                     |
| 24,090 and 24,165 Common Shares, respectively (1)   | (746,988)           | (750,921)           |
| Accumulated other comprehensive loss  | (8,695)             | (8,854)             |
| Retained earnings (1)   | 2,487,936           | 2,451,899           |
| Total TDS shareholders' equity  | 4,011,963           | 3,962,161           |
| Preferred shares  | 830                 | 830                 |
| Noncontrolling interests  | 656,484             | 639,688             |
| Total equity  | 4,669,277           | 4,602,679           |
| <b>Total liabilities and equity</b>   | <b>\$ 8,172,668</b> | <b>\$ 8,201,005</b> |

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(1) The December 31, 2011 amounts reflect the impact of the Share Consolidation Amendment to the Restated Certificate of Incorporation of TDS, as approved by the TDS shareholders on January 13, 2012.

The accompanying notes are an integral part of these consolidated financial statements.

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**Telephone and Data Systems, Inc.**  
**Consolidated Statement of Changes in Equity**  
**(Unaudited)**

|  | TDS Shareholders<br>Accumulated                         |   |                                     |  |                             |  |                     |                                 |                     |
|--|---|---|-------------------------------------|--|-----------------------------|--|---------------------|---------------------------------|---------------------|
|  | Series<br>A<br>Common<br>and<br>Common<br>Shares<br>(1) | Capital in<br>Excess of<br>Par Value<br>(1) | Treasury<br>Common<br>Shares<br>(1) | Other<br>Comprehensive<br>Income<br>(Loss) | Retained<br>Earnings<br>(1) | Total TDS<br>Shareholders'<br>Equity (1) | Preferred<br>Shares | Non<br>controlling<br>Interests | Total<br>Equity (1) |
| <b>December 31, 2011</b>   | \$ 1,326  | \$ 2,268,711                                | \$ (750,921)                        | \$ (8,854)                                 | \$ 2,451,899                | \$ 3,962,161                             | \$ 830              | \$ 639,688                      | \$ 4,602,679        |
| Add  |   |   |                                     |  |                             |  |                     |                                 |                     |
| (Deduct)   |   |   |                                     |  |                             |  |                     |                                 |                     |
| Net income attributable to TDS shareholders                              | —   | —   | —                                   | —  | 52,254                      | 52,254                                   | —                   | —                               | 52,254              |
| Net income attributable to noncontrolling interests classified as equity | —   | —   | —                                   | —  | —                           | —  | —                   | 15,252                          | 15,252              |
| Change related to retirement plan  | —   | —   | —                                   | 159  | —                           | 159                                      | —                   | —                               | 159                 |
| Common and Series A Common   | —   | —   | —                                   | —  | (13,289)                    | (13,289)                                 | —                   | —                               | (13,289)            |

|  |                 |                     |                     |                   |                     |                     |               |                   |                     |
|--|-----------------|---------------------|---------------------|-------------------|---------------------|---------------------|---------------|-------------------|---------------------|
| Shares<br>dividends  |                 |                     |                     |                   |                     |                     |               |                   |                     |
| Preferred<br>dividend<br>requirement   | —               | —                   | —                   | —                 | (12)                | (12)                | —             | —                 | (12)                |
| Dividend<br>reinvestment<br>plan   | —               | 296                 | 2,703               | —                 | (1,585)             | 1,414               | —             | —                 | 1,414               |
| Incentive<br>and<br>compensation<br>plans  | —               | 444                 | 1,230               | —                 | (1,331)             | 343                 | —             | —                 | 343                 |
| Adjust<br>investment<br>in<br>subsidiaries<br>for<br>repurchases,<br>issuances,<br>and<br>other<br>compensation<br>plans | —               | 4,157               | —                   | —                 | —                   | 4,157               | —             | 1,678             | 5,835               |
| Stock-based<br>compensation<br>awards<br>(2)   | —               | 4,845               | —                   | —                 | —                   | 4,845               | —             | —                 | 4,845               |
| Tax<br>windfall<br>(shortfall)<br>from<br>stock<br>awards<br>(3)   | —               | (69)                | —                   | —                 | —                   | (69)                | —             | —                 | (69)                |
| Distributions<br>to<br>noncontrolling<br>interests   | —               | —                   | —                   | —                 | —                   | —                   | —             | (218)             | (218)               |
| Other  | —               | —                   | —                   | —                 | —                   | —                   | —             | 84                | 84                  |
| <b>March</b>   |                 |                     |                     |                   |                     |                     |               |                   |                     |
| <b>31, 2012</b>  | <b>\$ 1,326</b> | <b>\$ 2,278,384</b> | <b>\$ (746,988)</b> | <b>\$ (8,695)</b> | <b>\$ 2,487,936</b> | <b>\$ 4,011,963</b> | <b>\$ 830</b> | <b>\$ 656,484</b> | <b>\$ 4,669,277</b> |



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## Telephone and Data Systems, Inc.

Consolidated Statement of Changes in Equity(Unaudited)

| (Dollars in thousands)   | Series A<br>Common,<br>Special<br>Common<br>and<br>Common<br>Shares | Capital in<br>Excess of<br>Par Value | TDS Shareholders<br>Accumulated                          |  | Retained<br>Earnings | Total TDS<br>Shareholders'<br>Equity | Preferred<br>Shares | Non<br>controlling<br>Interests | Total<br>Equity     |
|--|---|--------------------------------------|--|--|----------------------|--------------------------------------|---------------------|---------------------------------|---------------------|
|  |   |                                      | Treasury<br>Special<br>Common<br>and<br>Common<br>Shares | Other<br>Comprehensive<br>Income<br>(Loss) |                      |                                      |                     |                                 |                     |
| <b>December 31,<br/>2010</b>   | <b>\$ 1,270</b>   | <b>\$ 2,107,929</b>                  | <b>\$ (738,695)</b>                                      | <b>\$ (3,208)</b>                          | <b>\$ 2,450,599</b>  | <b>\$ 3,817,895</b>                  | <b>\$ 830</b>       | <b>\$ 647,013</b>               | <b>\$ 4,465,738</b> |
| Add (Deduct)   |   |                                      |  |  |                      |                                      |                     |                                 |                     |
| Net income attributable to TDS shareholders                              | —   | —                                    | —  | —  | 43,504               | 43,504                               | —                   | —                               | 43,504              |
| Net income attributable to noncontrolling interests classified as equity | —   | —                                    | —  | —  | —                    | —                                    | —                   | 10,754                          | 10,754              |
| Change related to retirement plan  | —   | —                                    | —  | 49   | —                    | 49                                   | —                   | —                               | 49                  |
| Common, Special Common and Series A Common Shares dividends              | —   | —                                    | —  | —  | (12,185)             | (12,185)                             | —                   | —                               | (12,185)            |
| Preferred dividend   | —   | —                                    | —  | —  | (12)                 | (12)                                 | —                   | —                               | (12)                |

|   |                 |                     |                     |                   |                     |                     |               |                   |                     |
|---|-----------------|---------------------|---------------------|-------------------|---------------------|---------------------|---------------|-------------------|---------------------|
| requirement   |                 |                     |                     |                   |                     |                     |               |                   |                     |
| Repurchase of shares  | —               | —                   | (11,603)            | —                 | —                   | (11,603)            | —             | —                 | (11,603)            |
| Dividend reinvestment plan  | —               | 32                  | 1,238               | —                 | (295)               | 975                 | —             | —                 | 975                 |
| Incentive and compensation plans  | —               | 489                 | 997                 | —                 | (455)               | 1,031               | —             | —                 | 1,031               |
| Adjust investment in subsidiaries for repurchases, issuances and other compensation plans | —               | 1,985               | —                   | —                 | —                   | 1,985               | —             | (12,201)          | (10,216)            |
| Stock-based compensation awards (2)   | —               | 3,667               | —                   | —                 | —                   | 3,667               | —             | —                 | 3,667               |
| Tax windfall (shortfall) from from stock awards (3)                                       | —               | (254)               | —                   | —                 | —                   | (254)               | —             | —                 | (254)               |
| Distributions to noncontrolling interests   | —               | —                   | —                   | —                 | —                   | —                   | —             | (686)             | (686)               |
| <b>March 31, 2011</b>   | <b>\$ 1,270</b> | <b>\$ 2,113,848</b> | <b>\$ (748,063)</b> | <b>\$ (3,159)</b> | <b>\$ 2,481,156</b> | <b>\$ 3,845,052</b> | <b>\$ 830</b> | <b>\$ 644,880</b> | <b>\$ 4,490,762</b> |

(1) The December 31, 2011 amounts reflect the impact of the Share Consolidation Amendment to the Restated Certificate of Incorporation of TDS, as approved by the TDS shareholders on January 13, 2012.

(2) Reflects TDS Corporate and TDS Telecom's current year stock-based compensation awards impact on Capital in excess of par value. U.S. Cellular's amounts are included in Adjust investment in subsidiaries for repurchases, issuances and other compensation plans.

(3) Reflects tax windfalls/(shortfalls) associated with the exercise of options and the vesting of restricted stock awards of TDS Common Shares and TDS Special Common Shares. U.S. Cellular's tax windfalls/(shortfalls) associated with the exercise of options and vesting of restricted stock awards of U.S. Cellular are included in Adjust investment in subsidiaries for repurchases, issuances, and other compensation plans.

The accompanying notes are an integral part of these consolidated financial statements.

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**Telephone and Data Systems, Inc.**

**Notes to Consolidated Financial Statements**

**1. Basis of Presentation**

The accounting policies of Telephone and Data Systems, Inc. (“TDS”) conform to accounting principles generally accepted in the United States of America (“GAAP”) as set forth in the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”). The consolidated financial statements include the accounts of TDS and its majority-owned subsidiaries, including TDS’ 84%-owned wireless telephone subsidiary, United States Cellular Corporation (“U.S. Cellular”), TDS’ wholly-owned wireline telephone subsidiary, TDS Telecommunications Corporation (“TDS Telecom”), TDS’ majority-owned printing and distribution company, Suttle-Straus, Inc. and TDS’ majority-owned wireless telephone subsidiary Airadigm Communications, Inc. (“Airadigm”). In addition, the consolidated financial statements include certain entities in which TDS has a variable interest that require consolidation under GAAP. All material intercompany accounts and transactions have been eliminated.

The consolidated financial statements included herein have been prepared by TDS, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). Certain information and disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. However, TDS believes that the disclosures included herein are adequate to make the information presented not misleading. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in TDS’ Annual Report on Form 10-K (“Form 10-K”) for the year ended December 31, 2011.

Historically, TDS had reported the following business segments: U.S. Cellular, Incumbent Local Exchange Carrier (“ILEC”) (which included Hosted and Managed Services (“HMS”) operations), Competitive Local Exchange Carrier (“CLEC”), and Non-Reportable Segment which includes Suttle-Straus and Airadigm. TDS’ Corporate operations and intercompany eliminations have been included in “Other Reconciling Items” for purposes of business segment disclosure. As a result of recent acquisitions and changes in TDS’ strategy, operations, personnel and internal reporting, TDS has reevaluated its reportable business segments during the quarter ended March 31, 2012. TDS’ business segments as of March 31, 2012, are U.S. Cellular, ILEC, CLEC, HMS and the Non-Reportable Segment. Periods presented for comparative purposes have been re-presented to conform to this revised presentation.

The accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring items, unless otherwise disclosed) necessary for a fair statement of the financial position as of March 31, 2012 and December 31, 2011, and the results of operations, changes in comprehensive income, cash flows and changes in equity for the three months ended March 31, 2012 and 2011. The results of operations, comprehensive income, cash flows and changes in equity for the three months ended March 31, 2012 are not necessarily indicative of the results to be expected for the full year.

#### Recent Accounting Pronouncements

As of March 31, 2012, there are no recent accounting pronouncements that are expected to have a material impact on TDS' financial position or results of operations.

#### Agent Liabilities

U.S. Cellular has relationships with agents, which are independent businesses that obtain customers for U.S. Cellular. At March 31, 2012 and December 31, 2011, U.S. Cellular had accrued \$43.8 million and \$75.3 million, respectively, for amounts due to agents, including rebates and commissions. These amounts are included in Other current liabilities in the Consolidated Balance Sheet.

#### Amounts Collected from Customers and Remitted to Governmental Authorities

If a tax is assessed upon the customer and TDS merely acts as an agent in collecting the tax on behalf of the imposing governmental authority, then amounts collected from customers and remitted to governmental authorities are recorded on a net basis within a tax liability account in the Consolidated Balance Sheet. If the tax is assessed upon TDS, then amounts collected from customers as recovery of the tax are recorded in Operating revenues and amounts remitted to governmental authorities are recorded in Selling, general and administrative expenses in the Consolidated Statement of Operations. The amounts recorded gross in revenues that are billed to customers and remitted to governmental authorities totaled \$39.6 million for the three months ended March 31, 2012 and \$35.5 million for the three months ended March 31, 2011.



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**2. Revision of Prior Period Amounts**

In preparing its Consolidated Statement of Cash Flows for the year ended December 31, 2011, TDS discovered certain errors related to the classification of outstanding checks with the right of offset and the classification of Accounts payable for Additions to property, plant and equipment. These errors resulted in the misstatement of Cash and cash equivalents and Accounts payable as of December 31, 2010 and each quarterly period in 2011, and the misstatement of Cash flows from operating activities and Cash flows from investing activities for the years ended December 31, 2010 and 2009 and each of the quarterly periods in 2011 and 2010. In accordance with *SEC Staff Accounting Bulletin Nos. 99 and 108* (“SAB 99” and “SAB 108”), TDS evaluated these errors and determined that they were immaterial to each of the reporting periods affected and, therefore, amendment of previously filed reports was not required. However, in order to provide consistency in the Consolidated Statement of Cash Flows and as permitted by SAB 108, revisions for these immaterial amounts to previously reported amounts were reflected in the financial information as of and for the periods ended December 31, 2011, are reflected in the financial information herein and will be reflected in future filings containing such financial information.

In preparing its financial statements for the nine months ended September 30, 2011, TDS discovered certain errors related to accounting for asset retirement obligations and asset retirement costs. These errors resulted in the overstatement of Total operating expenses, Property, plant and equipment, net and Other deferred liabilities and credits in the first and second quarter 2011 interim financial statements and in the 2010, 2009 and 2008 annual periods reported in the Company’s December 31, 2010 financial statements. In addition to these errors, TDS identified two other immaterial errors, related to interest expense and income tax expense that impacted the year ended December 31, 2010. The December 31, 2007 Retained earnings balance presented in the December 31, 2010 annual financial statements also was overstated as a result of these errors. In accordance with SAB 99 and SAB 108, TDS evaluated these errors and determined that they were immaterial to each of the reporting periods affected and, therefore, amendments of previously filed reports were not required. However, if the adjustments to correct the cumulative errors had been recorded in the third quarter 2011, TDS believes that the impact would have been significant to the third quarter results and would have impacted comparisons to prior periods. As permitted by SAB 108, revisions for these immaterial amounts to previously reported annual and quarterly results were reflected in the financial information as of and for the periods ended September 30, 2011 and December 31, 2011, are reflected in the financial information herein and will be reflected in future filings containing such financial information.

In accordance with SAB 108, the combined effects of the foregoing revisions to the Consolidated Statement of Operations and the Consolidated Statement of Cash Flows were as follows:

Consolidated Statement of Operations — Three Months Ended March 31, 2011

| (Dollars in thousands)   | As<br>previously<br>reported<br>(1) | Adjustment     | Revised          |
|--|-------------------------------------|----------------|------------------|
| Depreciation, amortization and accretion                                   | \$ 192,518                          | \$ (1,705)     | \$ 190,813       |
| <b>Total operating expenses</b>  | <b>1,171,513</b>                    | <b>(1,705)</b> | <b>1,169,808</b> |
| Operating income   | 87,168                              | 1,705          | 88,873           |
| Interest expense   | (28,099)                            | 1,590          | (26,509)         |
| <b>Total investment and other income<br/>(expense)</b>                     | <b>(6,007)</b>                      | <b>1,590</b>   | <b>(4,417)</b>   |
| <b>Income before income taxes</b>  | <b>81,161</b>                       | <b>3,295</b>   | <b>84,456</b>    |
| Income tax expense   | 28,917                              | 1,242          | 30,159           |
| <b>Net income</b>  | <b>52,244</b>                       | <b>2,053</b>   | <b>54,297</b>    |
| <b>Net income attributable to noncontrolling<br/>interests, net of tax</b> | <b>(10,622)</b>                     | <b>(171)</b>   | <b>(10,793)</b>  |
| <b>Net income attributable to TDS<br/>shareholders</b>                     | <b>41,622</b>                       | <b>1,882</b>   | <b>43,504</b>    |
| <b>Net income available to common<br/>shareholders</b>                     | <b>41,610</b>                       | <b>1,882</b>   | <b>43,492</b>    |
| <b>Basic earnings per share attributable to<br/>TDS shareholders</b>       | <b>0.40</b>                         | <b>—</b>       | <b>0.40</b>      |
| <b>Diluted earnings per share attributable to<br/>TDS shareholders</b>     | <b>0.40</b>                         | <b>(0.01)</b>  | <b>0.39</b>      |

## Consolidated Statement of Cash Flows — Three Months Ended March 31, 2011

| (Dollars in thousands)  | As<br>previously<br>reported<br>(1) | Adjustment      | Revised          |
|---|-------------------------------------|-----------------|------------------|
| Net income  | \$ 52,244                           | \$ 2,053        | \$ 54,297        |
| Depreciation, amortization and accretion                        | 192,518                             | (1,705)         | 190,813          |
| Change in Accounts payable                                      | (15,134)                            | 71,323          | 56,189           |
| Change in Accrued taxes   | 17,590                              | 1,242           | 18,832           |
| Change in Accrued interest                                      | 16,662                              | (1,590)         | 15,072           |
| Change in Other assets and liabilities                          | (87,661)                            | (71)            | (87,732)         |
| <b>Cash flows from operating activities</b>                     | <b>261,790</b>                      | <b>71,252</b>   | <b>333,042</b>   |
| Cash used for additions to property, plant<br>and equipment     | (127,463)                           | (30,434)        | (157,897)        |
| <b>Cash flows from investing activities</b>                     | <b>(288,681)</b>                    | <b>(30,434)</b> | <b>(319,115)</b> |
| <b>Net increase (decrease) in cash and cash<br/>equivalents</b> | <b>223,876</b>                      | <b>40,818</b>   | <b>264,694</b>   |

(1) In Quarterly Report on Form 10-Q for the period ended March 31, 2011, filed on May 6, 2011.





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As of March 31, 2012 and December 31, 2011, TDS did not have any financial assets or liabilities that were required to be recorded at fair value in its Consolidated Balance Sheet in accordance with GAAP. However, TDS has applied the provisions of fair value accounting for purposes of computing the fair value of financial instruments for disclosure purposes as displayed below.

Under the provisions of GAAP, fair value is a market-based measurement and not an entity-specific measurement, based on an exchange transaction in which the entity sells an asset or transfers a liability (exit price). The provisions also established a fair value hierarchy that contains three levels for inputs used in fair value measurements. Level 1 inputs include quoted market prices for identical assets or liabilities in active markets. Level 2 inputs include quoted market prices for similar assets and liabilities in active markets or quoted market prices for identical assets and liabilities in inactive markets. Level 3 inputs are unobservable. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. A financial instrument's level within the fair value hierarchy is not representative of its expected performance or its overall risk profile and, therefore, Level 3 assets are not necessarily higher risk than Level 2 assets or Level 1 assets.

|                                  | Level<br>within<br>the Fair<br>Value<br>Hierarchy | March 31,  |            | December 31, |            |
|----------------------------------|---|------------|------------|--------------|------------|
|                                  |   | Book Value | Fair Value | Book Value   | Fair Value |
| <b>(Dollars in thousands)</b>    |   |            |            |              |            |
| Cash and cash equivalents        | 1   | \$ 639,130 | \$ 639,130 | \$ 563,275   | \$ 563,275 |
| Short-term investments (1)(2)    |   |            |            |              |            |
| Certificates of deposit          | 1   | 27,195     | 27,195     | 27,444       | 27,444     |
| Government-backed securities (3) | 1   | 202,780    | 202,780    | 218,829      | 218,829    |
| Long-term investments (1)(4)     |   |            |            |              |            |
| Government-backed securities (3) | 1   | 50,333     | 50,429     | 45,138       | 45,310     |
| Long-term debt (5)               |   |            |            |              |            |
| Publicly traded                  | 1   | 983,250    | 1,022,534  | 983,250      | 1,043,549  |
| Non-public                       | 2   | 542,477    | 534,805    | 542,398      | 543,309    |

(1) Designated as held-to-maturity investments and recorded at amortized cost in the Consolidated Balance Sheet.

- (2) Maturities are less than twelve months from the respective balance sheet dates.
- (3) Includes U.S. treasuries and corporate notes guaranteed under the Federal Deposit Insurance Corporation's Temporary Liquidity Guarantee Program.
- (4) At March 31, 2012, maturities range between 14 and 24 months.
- (5) Excludes capital lease obligations and current portion of Long-term debt.

The fair values of Cash and cash equivalents and Short-term investments approximate their book values due to the short-term nature of these financial instruments. The fair values of Long-term investments were estimated using quoted market prices for the individual issuances. The fair value of long-term debt, excluding capital lease obligations and the current portion of such long-term debt, was estimated using market prices for TDS' Publicly traded debt, which included the 7.0% Senior Notes, 6.875% Senior Notes and 6.625% Senior Notes, and U.S. Cellular's 6.95% Senior Notes. TDS estimated the fair value of the Non-public debt through a discounted cash flow analysis using the interest rates or estimated yield to maturity for each borrowing, which ranged from 0.0% to 6.99%.

As of March 31, 2012 and December 31, 2011, TDS did not have nonfinancial assets or liabilities that required the application of fair value accounting for purposes of reporting such amounts in the Consolidated Balance Sheet.

#### **4. Income Taxes**

TDS' overall effective tax rate on Income before income taxes for the three months ended March 31, 2012 and March 31, 2011 was 28.9% and 35.7%, respectively. The effective tax rate for the three months ended March 31, 2012 was lower than the rate for the three months ended March 31, 2011 primarily as a result of tax benefits related to the expiration of the statute of limitations for certain tax years and the correction of deferred tax balances related to certain partnership investments. The amount of the correction was \$3.8 million and relates to the quarter ended December 31, 2011. The benefits from these changes, along with other discrete items, decreased income tax expense for the three months ended March 31, 2012 by \$7.2 million; absent these benefits, the effective tax rate for such period would have been higher by 9.3 percentage points.

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TDS incurred a federal net operating loss in 2011 largely attributable to 100% bonus depreciation applicable to qualified capital expenditures. TDS carried back this federal net operating loss to prior tax years, and received a \$59.9 million refund in the first quarter of 2012 for carrybacks related to 2009 and 2010 tax years. TDS' future federal income tax liabilities associated with the benefits realized from bonus depreciation are accrued as a component of Net deferred income tax liability (noncurrent) in the Consolidated Balance Sheet. The bonus depreciation rate for federal income tax purposes is 50% for 2012 and will expire at the end of the year. TDS expects federal income tax payments to substantially increase beginning in 2013 and remain at a higher level for several years as the amount of TDS' federal tax depreciation deduction substantially decreases.

**5. Earnings Per Share**

Basic earnings per share attributable to TDS shareholders is computed by dividing Net income available to common shareholders of TDS by the weighted average number of common shares outstanding during the period. Diluted earnings per share attributable to TDS shareholders is computed by dividing Net income available to common shareholders of TDS by the weighted average number of common shares outstanding during the period adjusted to include the effects of potentially dilutive securities. Potentially dilutive securities primarily include incremental shares issuable upon exercise of outstanding stock options and the vesting of restricted stock units.

On January 13, 2012, TDS shareholders approved a Share Consolidation Amendment to the Restated Certificate of Incorporation of TDS whereby (a) each Special Common Share was reclassified as a Common Share on a one-for-one basis, (b) each Common Share was reclassified as 1.087 Common Shares, and (c) each Series A Common Share was reclassified as 1.087 Series A Common Shares. The weighted average number of shares used in basic and diluted earnings per share as of the beginning of all periods presented, have been retroactively restated to reflect the impact of the increased shares outstanding as a result of the Share Consolidation.

The amounts used in computing earnings per share and the effects of potentially dilutive securities on the weighted average number of Common and Series A Common Shares are as follows:

|  | <b>Three Months Ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2012</b>                             | <b>2011</b> |
| <b>(Dollars and shares in thousands, except per share amounts)</b> |   |             |
| Basic earnings per share attributable to TDS shareholders:         |   |             |

|  |    |         |    |         |
|--|----|---------|----|---------|
| Net income available to common shareholders of TDS used in basic earnings per share      | \$ | 52,242  | \$ | 43,492  |
| Adjustments to compute diluted earnings:   |    |         |    |         |
| Noncontrolling interest (1)  |    | (345)   |    | (209)   |
| Preferred dividend (2)   |    | 12      |    | 12      |
| Net income attributable to common shareholders of TDS used in diluted earnings per share | \$ | 51,909  | \$ | 43,295  |
| Weighted average number of shares used in basic earnings per share:                      |    |         |    |         |
| Common Shares  |    | 101,534 |    | 101,860 |
| Series A Common Shares   |    | 7,119   |    | 7,076   |
| Total  |    | 108,653 |    | 108,936 |
| Effects of dilutive securities:  |    |         |    |         |
| Stock options  |    | 202     |    | 540     |
| Restricted stock units   |    | 180     |    | 184     |
| Preferred shares   |    | 63      |    | 55      |
| Weighted average number of shares used in diluted earnings per share                     |    | 109,098 |    | 109,715 |
| Basic earnings per share attributable to TDS shareholders                                | \$ | 0.48    | \$ | 0.40    |
| Diluted earnings per share attributable to TDS shareholders                              | \$ | 0.48    | \$ | 0.39    |

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(1) The noncontrolling income adjustment reflects the additional noncontrolling share of U.S. Cellular's income computed as if all of U.S. Cellular's dilutive securities were outstanding.

(2) The preferred dividend adjustment reflects the dividend reduction related to preferred securities that were dilutive, and therefore treated as if converted for shares.

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Certain Common Shares issuable upon the exercise of stock options, vesting of restricted stock units or conversion of Convertible preferred shares were not included in average diluted shares outstanding for the calculation of Diluted earnings per share because their effects were antidilutive. The number of such Common Shares excluded is shown in the table below.

| (Shares in thousands)        | Three Months Ended<br>March 31, |       |
|------------------------------|---------------------------------|-------|
|                              | 2012                            | 2011  |
| Stock options                | 4,301                           | 1,557 |
| Restricted stock units       | —                               | —     |
| Convertible preferred shares | —                               | —     |

**6. Acquisitions, Divestitures and Exchanges**

TDS assesses its existing wireless and wireline interests on an ongoing basis with a goal of improving the competitiveness of its operations and maximizing its long-term return on investments. As part of this strategy, TDS reviews attractive opportunities to acquire additional wireless operating markets and wireless spectrum; and telecommunications companies and related service businesses, such as HMS businesses. In addition, TDS may seek to divest outright or include in exchanges for other interests those interests that are not strategic to its long-term success.

In March 2012, U.S. Cellular sold the majority of the assets and liabilities of a wireless market for \$49.8 million in cash, net of preliminary working capital adjustments. In connection with the sale, a \$4.2 million gain was recorded in (Gain) loss on asset disposals, net in the Consolidated Statement of Operations. At December 31, 2011, assets and liabilities of \$49.6 million and \$1.1 million, respectively, related to this wireless market were classified in the Consolidated Balance Sheet as “held for sale.”

Acquisitions, divestitures and exchanges did not have a material impact in TDS’ consolidated financial statements for the periods presented, and pro forma results, assuming acquisitions, divestitures and exchanges had occurred at the beginning of each period presented, would not be materially different from the results reported.

**7. Intangible Assets**

Changes in TDS' licenses for the three months ended March 31, 2012 and 2011 are presented below. There were no significant changes to Goodwill or Other intangible assets during the periods presented.

Licenses

| <b>(Dollars in thousands)</b> | <b>U.S.<br/>Cellular (1)</b> | <b>TDS Telecom</b> | <b>Non-Reportable<br/>Segment (2)</b> | <b>Total</b> |
|-------------------------------|------------------------------|--------------------|---------------------------------------|--------------|
| Balance December 31, 2011     | \$ 1,475,994                 | \$ 2,800           | \$ 15,220                             | \$ 1,494,014 |
| Acquisitions                  | 11,096                       | —                  | —                                     | 11,096       |
| Balance March 31, 2012        | \$ 1,487,090                 | \$ 2,800           | \$ 15,220                             | \$ 1,505,110 |
| Balance December 31, 2010     | \$ 1,457,326                 | \$ 2,800           | \$ —                                  | \$ 1,460,126 |
| Acquisitions                  | 300                          | —                  | —                                     | 300          |
| Balance March 31, 2011        | \$ 1,457,626                 | \$ 2,800           | \$ —                                  | \$ 1,460,426 |

(1) Prior to January 1, 2009, TDS accounted for U.S. Cellular's share repurchases as step acquisitions, allocating a portion of the share repurchase value to TDS licenses and goodwill, as required by GAAP in effect at that time. Consequently, U.S. Cellular's licenses and goodwill on a stand-alone basis do not match the TDS consolidated licenses and goodwill related to U.S. Cellular.

(2) "Non-Reportable Segment" consists of amounts related to Suttle-Straus and, as of September 23, 2011, Airadigm.

Table of Contents**8. Investments in Unconsolidated Entities**

Investments in unconsolidated entities consist of amounts invested in wireless and wireline entities in which TDS holds a noncontrolling interest. These investments are accounted for using either the equity or cost method.

Equity in earnings of unconsolidated entities totaled \$23.4 million and \$19.4 million in the three months ended March 31, 2012 and 2011, respectively; of those amounts, TDS' investment in the Los Angeles SMSA Limited Partnership ("LA Partnership") contributed \$17.1 million and \$13.0 million in the three months ended March 31, 2012 and 2011, respectively. TDS held a 5.5% ownership interest in the LA Partnership during these periods.

The following table, which is based on information provided in part by third parties, summarizes the combined results of operations of TDS' equity method investments:

|                               | <b>Three Months Ended</b> |           |             |           |
|-------------------------------|---------------------------|-----------|-------------|-----------|
|                               | <b>March 31,</b>          |           |             |           |
| <b>(Dollars in thousands)</b> | <b>2012</b>               |           | <b>2011</b> |           |
| Revenues                      | \$                        | 1,437,008 | \$          | 1,329,057 |
| Operating expenses            |                           | 1,076,750 |             | 1,036,245 |
| Operating income              |                           | 360,258   |             | 292,812   |
| Other income                  |                           | 649       |             | (1,835)   |
| Net income                    | \$                        | 360,907   | \$          | 290,977   |

**9. Commitments, Contingencies and Other Liabilities**Indemnifications

TDS enters into agreements in the normal course of business that provide for indemnification of counterparties. The terms of the indemnifications vary by agreement. The events or circumstances that would require TDS to perform under these indemnities are transaction specific; however, these agreements may require TDS to indemnify the



counterparty for costs and losses incurred from litigation or claims arising from the underlying transaction. TDS is unable to estimate the maximum potential liability for these types of indemnifications as the amounts are dependent on the outcome of future events, the nature and likelihood of which cannot be determined at this time. Historically, TDS has not made any significant indemnification payments under such agreements.

### Legal Proceedings

TDS is involved or may be involved from time to time in legal proceedings before the Federal Communications Commission ("FCC"), other regulatory authorities, and/or various state and federal courts. If TDS believes that a loss arising from such legal proceedings is probable and can be reasonably estimated, an amount is accrued in the financial statements for the estimated loss. If only a range of loss can be determined, the best estimate within that range is accrued; if none of the estimates within that range is better than another, the low end of the range is accrued. The assessment of the expected outcomes of legal proceedings is a highly subjective process that requires judgments about future events. The legal proceedings are reviewed at least quarterly to determine the adequacy of accruals and related financial statement disclosures. The ultimate outcomes of legal proceedings could differ materially from amounts accrued in the financial statements.

TDS has accrued \$1.9 million and \$1.9 million with respect to legal proceedings and unasserted claims as of March 31, 2012 and December 31, 2011, respectively. TDS has not accrued any amount for legal proceedings if it cannot estimate the amount of the possible loss or range of loss. TDS does not believe that the amount of any contingent loss in excess of the amounts accrued would be material.

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**10. Variable Interest Entities (VIEs)**

Consolidated VIEs

As of March 31, 2012, TDS holds a variable interest in and consolidates the following VIEs under GAAP:

- Aquinas Wireless L.P. (“Aquinas Wireless”);
- King Street Wireless L.P. (“King Street Wireless”) and King Street Wireless, Inc., the general partner of King Street Wireless;
- Barat Wireless L.P. (“Barat Wireless”) and Barat Wireless, Inc., the general partner of Barat Wireless;
- Carroll Wireless L.P. (“Carroll Wireless”) and Carroll PCS, Inc., the general partner of Carroll Wireless; and
- Airadigm Communications, Inc.

The power to direct the activities of Aquinas Wireless, King Street Wireless, Barat Wireless and Carroll Wireless that most significantly impact their economic performance is shared. Specifically, the general partner of each of these VIEs has the exclusive right to manage, operate and control the limited partnerships and make all decisions to carry on the business of the partnerships; however, the general partner of each partnership needs consent of the limited partner, a TDS subsidiary, to sell or lease certain licenses, to make certain large expenditures, admit other partners or liquidate the limited partnerships. Although the power to direct the activities of the VIEs is shared, TDS has a disproportionate level of exposure to the variability associated with the economic performance of the VIEs, indicating that TDS is the primary beneficiary of the VIEs in accordance with GAAP. Accordingly, these VIEs are consolidated.

TDS’ capital contributions and advances made to these VIEs totaled \$6.8 million in the three months ended March 31, 2011. There were no capital contributions or advances made to these VIEs in 2012.

From time to time, the FCC conducts auctions through which additional spectrum is made available for the provision of wireless services. U.S. Cellular, TDS’ subsidiary, participated in spectrum auctions indirectly through its interests in

Aquinas Wireless, King Street Wireless, Barat Wireless and Carroll Wireless, collectively, the “limited partnerships.” Each limited partnership participated in and was awarded spectrum licenses in one of four separate spectrum auctions (FCC Auctions 78, 73, 66 and 58). Each limited partnership qualified as a “designated entity” and thereby was eligible for bidding credits with respect to licenses purchased in accordance with the rules defined by the FCC for each auction. In most cases, the bidding credits resulted in a 25% discount from the gross winning bid.

TDS has a variable interest in Airadigm as a result of a secured loan to Airadigm, a contractual promise to fund a portion of Airadigm’s obligations, and the equity interest it holds in Airadigm. TDS has the power to direct the activities that most significantly impact Airadigm’s economic performance and the obligation to absorb losses or the right to receive benefits that could potentially be significant to Airadigm, indicating that TDS is the primary beneficiary of Airadigm in accordance with GAAP. In addition, TDS has a majority voting interest in Airadigm. Accordingly, Airadigm is consolidated.

The following table presents the classification of the consolidated VIEs’ assets and liabilities in TDS’ Consolidated Balance Sheet.

|                                   |    | <b>March 31,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|-----------------------------------|----|---------------------------|------------------------------|
| <b>(Dollars in thousands)</b>     |    |                           |                              |
| <b>Assets</b>                     |    |                           |                              |
| Cash                              | \$ | 5,571                     | \$ 13,299                    |
| Other current assets              |    | 3,902                     | 3,719                        |
| Intangible assets                 |    | 503,990                   | 501,829                      |
| Property, plant and equipment     |    | 30,123                    | 27,642                       |
| Other assets and deferred charges |    | 3,532                     | 3,612                        |
| Total assets                      | \$ | 547,118                   | \$ 550,101                   |
| <b>Liabilities</b>                |    |                           |                              |
| Current liabilities               | \$ | 5,740                     | \$ 5,944                     |
| Deferred liabilities and credits  |    | 7,046                     | 5,481                        |
| Total liabilities                 | \$ | 12,786                    | \$ 11,425                    |

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Other Related Matters

TDS may agree to make additional capital contributions and/or advances to the VIEs discussed above and/or to their general partners to provide additional funding for the development of licenses granted in the various auctions. TDS may finance such amounts with a combination of cash on hand, borrowings under its revolving credit agreement and/or long-term debt. There is no assurance that TDS will be able to obtain additional financing on commercially reasonable terms or at all to provide such financial support.

Aquinas Wireless, King Street Wireless, Barat Wireless and Carroll Wireless are in the process of developing long-term business plans. These entities were formed to participate in FCC auctions of wireless spectrum and to fund, establish, and provide wireless service with respect to any FCC licenses won in the auctions. Airadigm is a Wisconsin-based wireless service provider. As such, these entities have risks similar to the business risks described in the “Risk Factors” in TDS’ Form 10-K for the year ended December 31, 2011.

U.S. Cellular began offering fourth generation Long-term Evolution (“4G LTE”) service in certain cities within its service areas during the first quarter of 2012 and has plans to expand the deployment of 4G LTE to cover over 50 percent of customers by the end of 2012. U.S. Cellular currently provides 4G LTE service in conjunction with King Street Wireless.

## **11. Common Stockholder's Equity**

On January 13, 2012, TDS shareholders approved certain amendments to the Restated Certificate of Incorporation of TDS (“Charter Amendments”).

These approved Charter Amendments include (a) a Share Consolidation Amendment to reclassify (i) each Special Common Share as one Common Share, (ii) each Common Share as 1.087 Common Shares, and (iii) each Series A Common Share as 1.087 Series A Common Shares, (b) a Vote Amendment to fix the percentage voting power in certain matters and (c) amendments to eliminate obsolete and inoperative provisions as more fully described in TDS’ Current Report on Form 8-K dated January 24, 2012.

These approved Charter Amendments were effected on January 24, 2012 at which time each outstanding Special Common Share was reclassified as one Common Share and the Special Common Shares ceased to be outstanding and consequently ceased trading on the New York Stock Exchange under the symbol "TDS.S."

As of January 24, 2012, immediately prior to the reclassification, there were outstanding 6,549,000 Series A Common Shares, 49,980,000 Common Shares, 47,012,000 Special Common Shares and 8,300 Preferred Shares. As of January 24, 2012 immediately following the reclassification, there were outstanding 7,119,000 Series A Common Shares, 101,340,000 Common Shares and 8,300 Preferred Shares.

As a result of the share reclassification, shares outstanding at December 31, 2011, as well as average basic and diluted shares outstanding used to calculate earnings per share, as of the beginning of all periods presented in this Form 10-Q have been retroactively restated to reflect the impact of the increased shares outstanding.

TDS' Consolidated Balance Sheet as of December 31, 2011 has also been retroactively adjusted to reflect the incremental shares issued to Common and Series A shareholders based on the closing price of TDS Common Shares as of December 31, 2011. As a result of the reclassification, an increase in Common Shares, Series A Common Shares and Capital in Excess of Par was offset by a corresponding decrease in Retained Earnings with no change to the overall amount of shareholders' equity.

#### TDS and U.S. Cellular Share Repurchases

On November 19, 2009, the Board of Directors of TDS authorized a \$250 million stock repurchase program for both TDS Common and Special Common Shares from time to time pursuant to open market purchases, block transactions, private purchases or otherwise, depending on market conditions. This authorization will expire on November 19, 2012.

Following the fourth quarter of 2011, Special Common Shares ceased to be authorized, issued and outstanding as a result of the Share Consolidation Amendment that became effective on January 24, 2012. As a result, the foregoing share repurchase authorization no longer applies to Special Common Shares, but continues to apply to Common Shares until its expiration date.

On November 17, 2009, the Board of Directors of U.S. Cellular authorized the repurchase of up to 1,300,000 Common Shares on an annual basis beginning in 2009 and continuing each year thereafter, on a cumulative basis. These purchases will be made pursuant to open market purchases, block purchases, private purchases, or otherwise, depending on market prices and other conditions. This authorization does not have an expiration date.



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Share repurchases made under these authorizations were as follows:

| <b><u>Three Months Ended March 31,</u></b><br><b>(Dollars and shares in thousands, except cost per share)</b> | <b>Number of</b><br><b>Shares</b> | <b>Average Cost</b> |       | <b>Amount</b> |
|---|-----------------------------------|---------------------|-------|---------------|
| <b><u>2012</u></b>  |                                   | <b>Per Share</b>    |       |               |
| U.S. Cellular Common Shares   | —                                 | —\$                 | —\$   | —             |
| TDS Common Shares   | —                                 | —                   | —     | —             |
| <b><u>2011</u></b>  |                                   |                     |       |               |
| U.S. Cellular Common Shares   | 357                               | \$                  | 48.61 | \$ 17,357     |
| TDS Common Shares   | —                                 | —                   | —     | —             |
| TDS Special Common Shares   | 407                               |                     | 28.49 | 11,603        |

**12. Noncontrolling Interests**

The following schedule discloses the effects of Net income attributable to TDS shareholders and changes in TDS' ownership interest in U.S. Cellular on TDS' equity for the three months ended March 31, 2012 and 2011:

| <b>(Dollars in thousands)</b>   | <b>Three Months Ended</b><br><b>March 31,</b> |             |
|---|---|-------------|
|   | <b>2012</b>                                   | <b>2011</b> |
| Net income attributable to TDS shareholders   | \$ 52,254                                     | \$ 43,504   |
| Transfer (to) from the noncontrolling interests   |   |             |
| Change in TDS' Capital in excess of par value from U.S. Cellular's issuance of U.S. Cellular shares   | (428)   | (661)       |
| Change in TDS' Capital in excess of par value from U.S. Cellular's repurchase of U.S. Cellular shares | —   | (2,192)     |
| Net transfers (to) from noncontrolling interests  | (428)   | (2,853)     |
|   | \$ 51,826                                     | \$ 40,651   |

Change from net income attributable to TDS and transfers (to) from noncontrolling interests

Mandatorily Redeemable Noncontrolling Interests in Finite-Lived Subsidiaries

TDS' consolidated financial statements include certain noncontrolling interests that meet the GAAP definition of mandatorily redeemable financial instruments. These mandatorily redeemable noncontrolling interests represent interests held by third parties in consolidated partnerships and limited liability companies ("LLCs"), where the terms of the underlying partnership or LLC agreement provide for a defined termination date at which time the assets of the subsidiary are to be sold, the liabilities are to be extinguished and the remaining net proceeds are to be distributed to the noncontrolling interest holders and TDS in accordance with the respective partnership and LLC agreements. The termination dates of these mandatorily redeemable noncontrolling interests range from 2085 to 2107.

The settlement value or estimate of cash that would be due and payable to settle these noncontrolling interests, assuming an orderly liquidation of the finite-lived consolidated partnerships and LLCs on March 31, 2012, net of estimated liquidation costs, is \$168.7 million. This amount excludes redemption amounts recorded in Noncontrolling interests with redemption features in the Consolidated Balance Sheet. The estimate of settlement value was based on certain factors and assumptions which are subjective in nature. Changes in those factors and assumptions could result in a materially larger or smaller settlement amount. TDS currently has no plans or intentions relating to the liquidation of any of the related partnerships or LLCs prior to their scheduled termination dates. The corresponding carrying value of the mandatorily redeemable noncontrolling interests in finite-lived consolidated partnerships and LLCs at March 31, 2012 was \$54.3 million, and is included in Noncontrolling interests in the Consolidated Balance Sheet. The excess of the aggregate settlement value over the aggregate carrying value of these mandatorily redeemable noncontrolling interests is primarily due to the unrecognized appreciation of the noncontrolling interest holders' share of the underlying net assets in the consolidated partnerships and LLCs. Neither the noncontrolling interest holders' share, nor TDS' share, of the appreciation of the underlying net assets of these subsidiaries is reflected in the consolidated financial statements.



Table of Contents**13. Business Segment Information**

Financial data for TDS' business segments for the three month periods ended, or as of March 31, 2012 and 2011, is as follows. TDS Telecom's incumbent local exchange carriers are designated as "ILEC" in the table, its competitive local exchange carrier is designated as "CLEC" and its Hosted and Managed Services operations are designated as "HMS."

| Three Months Ended or as of March 31, 2012<br>(Dollars in thousands)                                      | TDS Telecom   |            |           |           |                          | Non-              | Other                  | Total      |                       |
|---|---------------|------------|-----------|-----------|--------------------------|-------------------|------------------------|------------|-----------------------|
|   | U.S. Cellular | ILEC       | CLEC      | HMS       | TDS Telecom Eliminations | TDS Telecom Total | Reportable Segment (1) |            | Reconciling Items (2) |
| Operating revenues  | \$ 1,092,121  | \$ 145,065 | \$ 44,044 | \$ 17,558 | \$ (2,592)               | \$ 204,075        | \$ 14,769              | \$ (5,174) | \$ 1,305,791          |
| Cost of services and products (excluding Depreciation, amortization and accretion expense reported below) | 420,200       | 49,168     | 22,564    | 9,774     | (2,161)                  | 79,345            | 10,205                 | (539)      | 509,211               |
| Selling, general and administrative expense   | 442,244       | 41,514     | 16,260    | 6,732     | (431)                    | 64,075            | 4,186                  | (2,906)    | 507,599               |
| Adjusted OIBDA (3)  | 229,677       | 54,383     | 5,220     | 1,052     | —                        | 60,655            | 378                    | (1,729)    | 288,981               |
| Depreciation, amortization and accretion expense  | 146,685       | 37,778     | 5,489     | 4,176     | —                        | 47,443            | 1,530                  | 1,776      | 197,434               |

|   |            |           |          |          |      |           |         |            |            |
|---|------------|-----------|----------|----------|------|-----------|---------|------------|------------|
| Loss on impairment of intangible assets (Gain) loss on asset disposals, net | (2,210)    | 66        | 53       | 1        | —    | 120       | —       | (5)        | (2,095)    |
| Operating income (loss)   | 85,202     | 16,539    | (322)    | (3,125)  | —    | 13,092    | (1,152) | (3,500)    | 93,642     |
| Total assets  | 6,341,435  | 1,387,900 | 113,520  | 208,785  | —    | 1,710,205 | 67,950  | 53,078     | 8,172,668  |
| Capital expenditures  | \$ 201,337 | \$ 27,526 | \$ 5,058 | \$ 3,091 | \$ — | \$ 35,675 | \$ 216  | \$ (8,764) | \$ 228,464 |

| Three Months Ended or as of March 31, 2011<br>(Dollars in thousands)                                      | TDS Telecom   |            |           |          |                          | Non-              | Other                  | Total      |                       |
|---|---------------|------------|-----------|----------|--------------------------|-------------------|------------------------|------------|-----------------------|
|   | U.S. Cellular | ILEC       | CLEC      | HMS      | TDS Telecom Eliminations | TDS Telecom Total | Reportable Segment (1) |            | Reconciling Items (2) |
| Operating revenues  | \$ 1,057,092  | \$ 149,574 | \$ 45,328 | \$ 6,242 | \$ (2,228)               | \$ 198,916        | \$ 8,615               | \$ (5,942) | \$ 1,258,681          |
| Cost of services and products (excluding Depreciation, amortization and accretion expense reported below) | 411,963       | 45,402     | 22,472    | 2,282    | (1,791)                  | 68,365            | 6,821                  | (403)      | 486,746               |
| Selling, general and administrative expense   | 442,004       | 35,482     | 15,648    | 2,711    | (437)                    | 53,404            | 1,632                  | (5,934)    | 491,106               |
| Adjusted OIBDA (3)  | 203,125       | 68,690     | 7,208     | 1,249    | —                        | 77,147            | 162                    | 395        | 280,829               |
| Depreciation, amortization and accretion expense  | 143,340       | 37,200     | 5,490     | 2,147    | —                        | 44,837            | 474                    | 2,162      | 190,813               |

|   |           |           |          |          |     |           |          |          |           |
|---|-----------|-----------|----------|----------|-----|-----------|----------|----------|-----------|
| Loss on impairment of intangible assets |           |           |          |          |     |           |          |          |           |
| (Gain) loss on asset disposals, net     | 1,037     | 41        | 31       | 32       | —   | 104       | —        | 2        | 1,143     |
| Operating income (loss)                 | 58,748    | 31,449    | 1,687    | (930)    | —   | 32,206    | (312)    | (1,769)  | 88,873    |
| Total assets (4)                        | 5,934,782 | 1,355,869 | 118,674  | 85,130   | —   | 1,559,673 | 23,279   | 527,475  | 8,045,209 |
| Capital expenditures \$                 | 95,933 \$ | 20,517 \$ | 4,234 \$ | 1,537 \$ | —\$ | 26,288 \$ | 1,890 \$ | 3,352 \$ | 127,463   |

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- (1) Represents Suttle-Straus and, as of September 23, 2011, Airadigm.
- (2) Consists of corporate operations, intercompany eliminations between U.S. Cellular, TDS Telecom and corporate operations.
- (3) Adjusted OIBDA is defined as operating income excluding the effects of: depreciation, amortization and accretion (OIBDA); the net gain or loss on asset disposals and exchanges (if any); and the loss on impairment of assets (if any). Adjusted OIBDA is a segment measure reported to the chief operating decision maker for purposes of making decisions about allocating resources to the segments and assessing their performance. This amount may also be commonly referred to by management as operating cash flow. This amount should not be confused with Cash flows from operating activities, which is a component of the Consolidated Statement of Cash Flows. Adjusted OIBDA excludes the net gain or loss on asset disposals and exchanges and loss on impairment of assets (if any), in order to show operating results on a more comparable basis from period to period. TDS does not intend to imply that any of such amounts that are excluded are non-recurring, infrequent or unusual. Accordingly you should be aware that TDS may incur such amounts in the future.
- (4) In preparing its financial statements for the nine months ended September 30, 2011, TDS discovered certain errors related to accounting for asset retirement obligations and asset retirement costs. These errors resulted in the overstatement of Total operating expenses, Property, plant and equipment, net and Other deferred liabilities and credits in the first quarter 2011 interim financial statements. The amounts herein have been revised to reflect the proper amounts. See Note 2 Revision of Prior Period Amounts for additional information.

Table of Contents**14. Supplemental Cash Flow Disclosures**

Following are supplemental cash flow disclosures regarding transactions related to stock-based compensation awards:

|   | <b>Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2012</b>                             | <b>2011</b> |
| <b>(Dollars and shares in thousands)</b>  |   |             |
| Common Shares withheld  | 1                                       | —           |
| Special Common Shares withheld (1)  | —                                       | 5           |
| Aggregate value of Common Shares withheld   | \$ 33                                   | \$ —        |
| Aggregate value of Special Common Shares withheld   | —                                       | 167         |
| Cash receipts upon exercise of stock options  | \$ —                                    | \$ 647      |
| Cash disbursements for payment of taxes (2)   | (33)                                    | (60)        |
| Net cash receipts (payments) from exercise of stock options and vesting of other stock awards | \$ (33)                                 | \$ 587      |

**U.S. Cellular**

|  | <b>Three Months Ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2012</b>                             | <b>2011</b> |
| <b>(Dollars and shares in thousands)</b>   |   |             |
| Common Shares withheld (1)   | —                                       | 14          |
| Aggregate value of Common Shares withheld  | \$ —                                    | \$ 675      |
| Cash receipts upon exercise of stock options                                       | \$ 357                                  | \$ 1,396    |
| Cash disbursements for payment of taxes (2)  | —                                       | (91)        |
| Net cash receipts from exercise of stock options and vesting of other stock awards | \$ 357                                  | \$ 1,305    |

(1) Such shares were withheld to cover the exercise price of stock options, if applicable, and required tax withholdings.

(2) In certain situations, TDS and U.S. Cellular withhold shares that are issuable upon the exercise of stock options or the vesting of restricted shares to cover, and with a value equivalent to, the exercise price and/or the amount of taxes required to be withheld from the stock award holder at the time of the exercise or vesting. TDS and U.S. Cellular then pay the amount of the required tax withholdings to the taxing authorities in cash.

TDS declared and paid dividends of \$13.3 million or \$0.1225 per share during the three months ended March 31, 2012. TDS declared and paid dividends of \$12.2 million or \$0.1175 per share during the three months ended March 31, 2011.

## **15. Subsequent Events**

On April 17, 2012, U.S. Cellular entered into an agreement to acquire four 700 MHz licenses covering portions of Nebraska, Iowa, Missouri, Kansas and Oklahoma for \$34.0 million. The acquisition requires approval from the FCC and, if approved, is expected to close in the third quarter of 2012.

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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Telephone and Data Systems, Inc. ("TDS") is a diversified telecommunications company providing high-quality telecommunications services to approximately 5.8 million wireless customers and 1.0 million wireline customer connections at March 31, 2012. TDS conducts substantially all of its wireless operations through its 84% owned subsidiary, United States Cellular Corporation ("U.S. Cellular"), provides wireline services through its incumbent local exchange carrier ("ILEC"), competitive local exchange carrier ("CLEC") and Hosted and Managed Services ("HMS") operations under its wholly owned subsidiary, TDS Telecommunications Corporation ("TDS Telecom"). TDS conducts printing and distribution services through its majority owned subsidiary, Suttle-Straus, Inc. and provides wireless services through its 63%-owned subsidiary, Airadigm Communications, Inc. ("Airadigm"), a Wisconsin-based service provider. Airadigm operates independently from U.S. Cellular and at this time, there are no plans to combine the operations of these subsidiaries. Suttle-Straus and Airadigm's financial results were not significant to TDS' operations in the three months ended March 31, 2012.

The following discussion and analysis should be read in conjunction with TDS' interim consolidated financial statements and notes included in Item 1 above, and with the description of TDS' business, its audited consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in the TDS Annual Report on Form 10-K ("Form 10-K") for the year ended December 31, 2011.

**OVERVIEW**

The following is a summary of certain selected information contained in the comprehensive Management's Discussion and Analysis of Financial Condition and Results of Operations that follows. The overview does not contain all of the information that may be important. You should carefully read the entire Management's Discussion and Analysis of Financial Condition and Results of Operations and not rely solely on the overview.

Historically, TDS has reported the following business segments: U.S. Cellular, ILEC (which included HMS operations), CLEC, and Non-Reportable Segment which includes Suttle-Straus and, in 2012, Airadigm. TDS' Corporate operations and intercompany eliminations have been included in "Other Reconciling Items" for purposes of business segment disclosure. As a result of recent acquisitions and changes in TDS' strategy, operations, personnel and internal reporting, TDS has reevaluated its reportable business segments during the quarter ended March 31, 2012. TDS' business segments as of March 31, 2012, are U.S. Cellular, CLEC, ILEC, HMS and the Non-Reportable Segment. Periods presented for comparative purposes have been re-presented to conform to this revised presentation.

## U.S. Cellular

U.S. Cellular provides wireless telecommunications services to approximately 5.8 million customers in five geographic market areas in 26 states. As of March 31, 2012, U.S. Cellular's average penetration rate in its consolidated operating markets was 12.4%. U.S. Cellular operates on a customer satisfaction strategy, striving to meet or exceed customer needs by providing a comprehensive range of wireless products and services, excellent customer support, and a high-quality network.

Financial and operating highlights in the three months ended March 31, 2012 included the following:

- Total customers were 5,837,000 at March 31, 2012, including 5,570,000 retail customers.
- In late March 2012, U.S. Cellular, in conjunction with King Street Wireless L.P., began offering fourth generation Long-term Evolution ("4G LTE") service; as of March 31, 2012, the 4G LTE network covered approximately 25 percent of U.S. Cellular's customers. 4G LTE enhances the wireless experience by significantly increasing both the speed and data capacity available compared to 3G networks. See Note 10 – Variable Interest Entities (VIEs) in the Notes to the Consolidated Financial Statements for additional information about King Street Wireless.
- Retail customer net losses were 34,000 in 2012 compared to net losses of 31,000 in 2011. In the postpaid category, there was a net loss of 38,000 in 2012 compared to a net loss of 22,000 in 2011. Prepaid net additions were 4,000 in 2012 compared to net losses of 9,000 in 2011.
- Postpaid customers comprised approximately 94% of U.S. Cellular's retail customers as of March 31, 2012. The postpaid churn rate was 1.6% in 2012 compared to 1.4% in 2011.
- Postpaid customers on smartphone service plans increased to 34% as of March 31, 2012 compared to 20% as of March 31, 2011. In addition, smartphones represented 54% of all devices sold in 2012 compared to 42% in 2011.
- Service revenues of \$1,023.8 million increased \$38.7 million year-over-year, primarily due to continued growth in both data revenues from U.S. Cellular customers and inbound data roaming revenues.





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- Additions to Property, plant and equipment totaled \$201.3 million, including expenditures to construct cell sites, increase capacity in existing cell sites and switches, deploy 4G LTE equipment, outfit new and remodel existing retail stores, develop new billing and other customer management related systems and platforms, and enhance existing office systems. Total cell sites in service increased 3% year-over-year to 7,875.
- U.S. Cellular continued its efforts on a number of multi-year initiatives including the development of a Billing and Operational Support System (“B/OSS”) with a new point-of-sale system to consolidate billing on one platform; an Electronic Data Warehouse/Customer Relationship Management System to collect and analyze information more efficiently and thereby build and improve customer relationships; and a new Internet/Web platform to enable customers to complete a wide range of transactions and to manage their accounts online.
- In March 2012, U.S. Cellular sold the majority of the assets and liabilities of a wireless market for \$49.8 million in cash net of working capital adjustments. In connection with the sale, a \$4.2 million gain was recorded in (Gain) loss on asset disposals, net in the Consolidated Statement of Operations.

U.S. Cellular anticipates that its future results will be affected by the following factors:

- The impact of the Belief Project on long-term profitability. Under the Belief Project, U.S. Cellular offers several innovative services, including no contract after the first contract; simplified national rate plans; a loyalty rewards program; overage protection, caps and forgiveness; a phone replacement program; and discounts for paperless billing and automatic payment. U.S. Cellular believes that offering these services will increase postpaid gross additions over the next several years and contribute to incremental growth in average revenue per customer and improvement in the postpaid churn rate. As of March 31, 2012, 3.3 million new and existing customers had subscribed to Belief Plans;
- Continued uncertainty related to current economic conditions and their impact on customer purchasing and payment behaviors;
- Relative ability to attract and retain customers, including the ability to reverse recent customer net losses, in a competitive marketplace in a cost effective manner;

- Effects of industry competition on service and equipment pricing and roaming revenues as well as the impacts associated with the expanding presence of carriers and other retailers offering low-priced, unlimited prepaid service;
- Potential increases in prepaid customers, who generally generate lower ARPU, as a percentage of U.S. Cellular's customer base in response to changes in customer preferences and industry dynamics;
- A change in the nature and rate of growth in the wireless industry, requiring U.S. Cellular to grow revenues primarily from selling additional products and services to its existing customers, increasing the number of multi-device users among its existing customers, increasing data products and services and attracting wireless customers switching from other wireless carriers rather than by adding customers that are new to wireless service;
- Continued growth in revenues and costs related to data products and services and lower growth or declines in revenues from voice services;
- Rapid growth in the demand for new data devices and services which may result in increased cost of equipment sold and other operating expenses and the need for additional investment in network capacity;
- Costs of developing and enhancing office and customer support systems, including costs and risks associated with the completion and potential benefits of the multi-year initiatives described above;
- Continued enhancements to U.S. Cellular's wireless networks;
- Uncertainty related to various rulemaking proceedings underway at the Federal Communications Commission ("FCC"), including uncertainty relating to the impacts on universal service funding, intercarrier compensation and other matters of the *Connect America Fund & Intercarrier Compensation Reform Order and Further Notice of Proposed Rulemaking* issued by the FCC on October 27, 2011;
- The FCC's adoption of mandatory 4G roaming rules which will be of assistance in the negotiation of data roaming agreements with other wireless operators in the future; and
- Exclusive arrangements between manufacturers of wireless devices and other carriers, or other economic or competitive factors, that restrict U.S. Cellular's access to devices desired by customers.

See "Results of Operations—U.S. Cellular."



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U.S. Cellular's estimates of full-year 2012 results are shown below. Such estimates represent U.S. Cellular's views as of the date of filing of TDS' Quarterly Report on Form 10-Q ("Form 10-Q") for the quarterly period ended March 31, 2012. Such forward looking statements should not be assumed to be current as of any future date. U.S. Cellular undertakes no duty to update such information whether as a result of new information, future events or otherwise. There can be no assurance that final results will not differ materially from such estimated results.

The following is unchanged from guidance as disclosed in TDS' Annual Report on Form 10-K for the year ended December 31, 2011.

|   | <b>2012 Estimated Results (1)</b> |                         |
|---|-----------------------------------|-------------------------|
| Service revenues  |                                   | \$4,050-\$4,150 million |
| Operating income  |                                   | \$200-\$300 million     |
| Depreciation, amortization and accretion expenses, and net gain or loss on asset disposals and exchanges and impairment of assets (2) | Approx.                           | \$600 million           |
| Adjusted OIBDA (2)(3)   |                                   | \$800-\$900 million     |
| Capital expenditures  | Approx.                           | \$850 million           |

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(1) These estimates are based on U.S. Cellular's current plans, which include a multi-year deployment of 4G LTE technology which commenced in 2011. New developments or changing conditions (such as customer net growth, customer demand for data services or possible acquisitions, dispositions or exchanges) could affect U.S. Cellular's plans and, therefore, its 2012 estimated results.

(2) The 2012 Estimated Results do not include any estimate for unrecognized net gains or losses related to disposals and exchanges of assets or losses on impairments of assets (since such transactions and their effects are uncertain).

(3) Adjusted OIBDA is defined as operating income excluding the effects of depreciation, amortization and accretion (OIBDA); the net gain or loss on asset disposals and exchanges (if any); and the loss on impairment of assets (if any). This measure also may be commonly referred to by management as operating cash flow. This measure should not be confused with Cash flows from operating activities, which is a component of the Consolidated Statement of Cash Flows. Adjusted OIBDA excludes the net gain or loss on asset disposals and exchanges (if any) and loss on impairment of assets (if any) in order to show operating results on a more comparable basis from period to period. TDS does not intend to imply that any of such amounts that are excluded are non-recurring, infrequent or

unusual and, accordingly, they may be incurred in the future. TDS believes this measure provides useful information to investors regarding TDS' financial condition and results of operations because it highlights certain key cash and non-cash items and their impacts on cash flows from operating activities.

U.S. Cellular management currently believes that the foregoing estimates represent a reasonable view of what is achievable considering actions that U.S. Cellular has taken and will be taking. However, the current general economic and competitive conditions in the markets served by U.S. Cellular have created a challenging environment that could continue to significantly impact actual results. U.S. Cellular expects to continue its focus on customer satisfaction by delivering a high quality network, attractively priced service plans, a broad line of wireless devices and other products, and outstanding customer service in its company-owned and agent retail stores and customer care centers. U.S. Cellular believes that future growth in its revenues will result primarily from selling additional products and services, including data products and services, to its existing customers, increasing the number of multi-device users among its existing customers, and attracting wireless users switching from other wireless carriers, rather than by adding users that are new to wireless service. U.S. Cellular is focusing on opportunities to increase revenues, pursuing cost reduction initiatives in various areas and implementing a number of initiatives to enable future growth. The initiatives are intended, among other things, to allow U.S. Cellular to accelerate its introduction of new products and services, better segment its customers for new services and retention, sell additional services such as data, expand its distribution channels, enhance its Internet sales and customer service capabilities, improve its prepaid products and services and reduce operational expenses over the long term.

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**TDS Telecom**

TDS Telecom seeks to be the preferred telecommunications solutions provider in its chosen markets serving both residential and commercial customers by developing and delivering high-quality products that meet or exceed our customers' needs and to outperform the competition by maintaining superior customer service. TDS Telecom provides voice, high-speed data, and video services to residential customers through value-added bundling of products. The commercial focus is to provide advanced IP-based voice and data services to small to medium sized businesses. In addition, TDS Telecom seeks to grow through strategic acquisitions, as demonstrated by the three HMS companies that TDS Telecom purchased in 2011 and 2010 which provide colocation, dedicated hosting, hosted application management and cloud computing services. TDS Telecom's strategy encompasses many components, including:

- Delivering superior customer service;
- Developing a product portfolio targeted to our chosen customers;
- Investing in networks and deploying advanced technologies;
- Advocating with respect to state and federal regulations for positions that support its ability to provide advanced telecommunications services to its customers; and
- Exploring transactions to acquire or divest properties that would result in strengthening its operations.

TDS Telecom is faced with significant challenges, including growing competition from wireless providers, wireline providers (other CLECs and cable providers) and other HMS providers, changes in regulation, technologies such as Voice over Internet Protocol ("VoIP") and uncertainty in the economy. These challenges could have a material adverse effect on the financial condition, results of operations and cash flows of TDS Telecom in the future.

- Operating revenues increased \$5.2 million or 3% to \$204.1 million in 2012. The increase was primarily due to the acquisition of OneNeck IT Services Corporation ("OneNeck"), an HMS company, partially offset by a decrease in revenues due to the decline in ILEC and CLEC physical access lines and a decline in revenue received from regulatory recovery mechanisms.

- Operating expenses increased \$24.3 million or 15% to \$191.0 million in 2012 primarily due to operating costs associated with the acquisition of OneNeck coupled with the impacts of discrete expense reductions recorded in 2011 including insurance proceeds, the refund of certain prior year regulatory contributions and the settlement of a legal dispute.

TDS anticipates that TDS Telecom's future results will be affected by the following factors:

- Continued uncertainty related to current economic conditions and the challenging business environment;
- Continued increases in competition from wireless and other wireline providers, cable providers, and technologies such as VoIP and third-generation ("3G") and fourth-generation ("4G") mobile technology;
- Continued increases in consumer data usage and demand for high-speed data services;
- Continued declines in physical access lines;
- Continued focus on customer retention programs, including discounting for "triple-play" bundles including voice, DSL and Internet Protocol television ("IPTV");
- The effects of expansion of IPTV to additional markets in 2012;
- Continued growth in hosted and managed services;
- Continued focus on cost-reduction initiatives through product cost improvement and process efficiencies;
- The Federal government's disbursement of Broadband Stimulus Funds to bring broadband to rural customers;
- Uncertainty related to the National Broadband Plan and other rulemaking by the FCC, including uncertainty related to future funding from the USF, broadband requirements, intercarrier compensation and changes in access



reform; and

- Potential acquisitions by TDS Telecom, including additional potential acquisitions of HMS businesses.

See “Results of Operations—TDS Telecom.”

Table of Contents2012 TDS Telecom Estimates

TDS Telecom's estimates of full-year 2012 results are shown below. Such estimates represent TDS Telecom's view as of the filing date of TDS' Form 10-Q for the quarter ended March 31, 2012. Such forward-looking statements should not be assumed to be current as of any future date. TDS undertakes no duty to update such information whether as a result of new information, future events or otherwise. There can be no assurance that final results will not differ materially from these estimated results.

The following is unchanged from guidance as disclosed in TDS' Annual Report on Form 10-K for the year ended December 31, 2011.

|  | <b>2012 Estimated Results<br/>(1)</b> |
|--|---------------------------------------|
| TDS Telecom Operations:  |                                       |
| Operating revenues   | \$810-\$840 million                   |
| Operating income   | \$55-\$85 million                     |
| Depreciation, amortization and accretion expenses, and net gain or loss<br>on asset disposals and exchanges and loss on impairment of assets (2) Approx. | \$190 million                         |
| Adjusted OIBDA (3)   | \$245-\$275 million                   |
| Capital expenditures   | \$150-\$180 million                   |

(1) These estimates are based on TDS Telecom's current plans, which include a multi-year deployment of IPTV that commenced in 2011. New developments or changing conditions (such as costs to deploy, agreements for content or franchises) could affect TDS Telecom's plans and therefore, its 2012 estimated results.

(2) The 2012 Estimated Results do not include any estimate for unrecognized net gains or losses related to disposals and exchanges of assets or losses on impairments of assets (since such transactions and their effects are uncertain).

(3) Adjusted OIBDA is defined as operating income excluding the effects of: depreciation, amortization and accretion (OIBDA); the net gain or loss on asset disposals and exchanges (if any); and the loss on impairment of assets (if any). This measure also may be commonly referred to by management as operating cash flow. This

measure should not be confused with Cash flows from operating activities, which is a component of the Consolidated Statement of Cash Flows. Adjusted OIBDA excludes the net gain or loss on asset disposals and exchanges (if any) and loss on impairment of assets (if any) in order to show operating results on a more comparable basis from period to period. TDS does not intend to imply that any of such amounts that are excluded are non-recurring, infrequent or unusual and, accordingly, they may be incurred in the future. TDS believes this measure provides useful information to investors regarding TDS' financial condition and results of operations because it highlights certain key cash and non-cash items and their impacts on cash flows from operating activities.

The foregoing estimates reflect the expectations of TDS Telecom's management considering its strategic plans and the current general economic conditions. In this challenging business environment, TDS Telecom will continue to focus on revenue growth through new service offerings as well as expense reduction through product cost improvement and process efficiencies. In order to achieve these objectives the company has allocated capital expenditures for:

- Process and productivity initiatives;
- Increased network and product capabilities for broadband services;
- The expansion of terrestrial TV (IPTV) to additional markets;
- Success-based spending to sustain managedIP growth;
- Development of HMS products and services; and
- TDS Telecom will fund its share for projects approved under the Recovery Act to increase broadband access in unserved areas. Under the Recovery Act, TDS Telecom will receive \$105.1 million in federal grants and will provide \$30.9 million (a portion of which is included in 2012 estimated capital expenditures) of its own funds to complete 44 projects. Under the terms of the grants, the projects must be completed by June of 2015.

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**Cash Flows and Investments**

As of March 31, 2012, TDS and its subsidiaries had the following: Cash and cash equivalents totaling \$639.1 million; Short-term investments in the form of U.S. treasury securities, corporate notes and certificates of deposit aggregating \$230.0 million; Long-term investments in the form of U.S. treasury securities and corporate notes of \$50.3 million; and borrowing capacity under their revolving credit facilities of \$699.6 million. Also, during the three months ended March 31, 2012, TDS and its subsidiaries generated \$282.2 million of Cash flows from operating activities. Management believes that cash on hand, expected future cash flows from operating activities and sources of external financing provide substantial liquidity and financial flexibility and are sufficient to permit TDS and its subsidiaries to finance their contractual obligations and anticipated capital and operating expenditures for the foreseeable future.

See “Financial Resources” and “Liquidity and Capital Resources” below for additional information related to cash flows, investments and revolving credit agreements.

Table of Contents**RESULTS OF OPERATIONS — CONSOLIDATED**

| <b>Three Months Ended March 31,<br/>(Dollars in thousands, except per share<br/>amounts)</b> | <b>2012</b>  | <b>2011</b>  | <b>Change</b> | <b>Percentage<br/>Change</b> |
|--|--------------|--------------|---------------|------------------------------|
| <b>Operating revenues</b>  |              |              |               |                              |
| U.S. Cellular  | \$ 1,092,121 | \$ 1,057,092 | \$ 35,029     | 3%                           |
| TDS Telecom  | 204,075      | 198,916      | 5,159         | 3%                           |
| All other (1)  | 9,595        | 2,673        | 6,922         | >100%                        |
| Total operating revenues   | 1,305,791    | 1,258,681    | 47,110        | 4%                           |
| <b>Operating expenses</b>  |              |              |               |                              |
| U.S. Cellular  | 1,006,919    | 998,344      | 8,575         | 1%                           |
| TDS Telecom  | 190,983      | 166,710      | 24,273        | 15%                          |
| All other (1)  | 14,247       | 4,754        | 9,493         | >100%                        |
| Total operating expenses   | 1,212,149    | 1,169,808    | 42,341        | 4%                           |
| <b>Operating income (loss)</b>   |              |              |               |                              |
| U.S. Cellular  | 85,202       | 58,748       | 26,454        | 45%                          |
| TDS Telecom  | 13,092       | 32,206       | (19,114)      | (59)%                        |
| All other (1)  | (4,652)      | (2,081)      | (2,571)       | >(100)%                      |
| Total operating income   | 93,642       | 88,873       | 4,769         | 5%                           |
| <b>Other income and (expenses)</b>   |              |              |               |                              |
| Equity in earnings of unconsolidated<br>entities   | 23,389       | 19,388       | 4,001         | 21%                          |
| Interest and dividend income   | 2,183        | 2,624        | (441)         | (17)%                        |
| Interest expense   | (24,464)     | (26,509)     | 2,045         | 8%                           |
| Other, net   | 228          | 80           | 148           | >100%                        |
| Total other income (expenses)  | 1,336        | (4,417)      | 5,753         | >100%                        |
| <b>Income before income taxes</b>  | 94,978       | 84,456       | 10,522        | 12%                          |
| Income tax expense   | 27,412       | 30,159       | (2,747)       | (9)%                         |
| <b>Net income</b>  | 67,566       | 54,297       | 13,269        | 24%                          |
| Less: Net income attributable to<br>noncontrolling interests, net of tax                     | (15,312)     | (10,793)     | (4,519)       | (42)%                        |
| <b>Net income attributable to TDS shareholders</b>   | 52,254       | 43,504       | 8,750         | 20%                          |
| Preferred dividend requirement   | (12)         | (12)         | —             | —                            |
| <b>Net income available to common shareholders</b>   | \$ 52,242    | \$ 43,492    | \$ 8,750      | 20%                          |
|  | \$ 0.48      | \$ 0.40      | \$ 0.08       | 20%                          |

**Basic earnings per share attributable to TDS  
shareholders (2)**

**Diluted earnings per share attributable to TDS  
shareholders (2)**

|    |      |    |      |    |      |     |
|----|------|----|------|----|------|-----|
| \$ | 0.48 | \$ | 0.39 | \$ | 0.09 | 23% |
|----|------|----|------|----|------|-----|

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N/M – Not meaningful

(1) Consists of Non-Reportable Segment, other corporate operations, intercompany eliminations between U.S. Cellular, TDS Telecom and corporate investments.

(2) On January 13, 2012, TDS shareholders approved a Share Consolidation Amendment to the Restated Certificate of Incorporation of TDS. Shares outstanding at December 31, 2011, as well as average basic and diluted shares outstanding used to calculate earnings per share as of the beginning of all periods presented, have been retroactively restated to reflect the impact of the increased shares outstanding as a result of the Share Consolidation Amendment. See Note 11—Common Stockholder's Equity in the Notes to Consolidated Financial Statements for additional information.

**Operating revenues and expenses**

See “Results of Operations — U.S. Cellular” and “Results of Operations — TDS Telecom” below for factors that affected consolidated Operating revenues and expenses.

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**Equity in earnings of unconsolidated entities**

Equity in earnings of unconsolidated entities represents TDS' share of net income from entities in which it has a noncontrolling interest and that are accounted for by the equity method. TDS generally follows the equity method of accounting for unconsolidated entities in which its ownership interest is less than or equal to 50% but equals or exceeds 20% for corporations and 3% for partnerships and limited liability companies.

TDS' investment in the Los Angeles SMSA Limited Partnership ("LA Partnership") contributed \$17.1 million and \$13.0 million to Equity in earnings of unconsolidated entities in 2012 and 2011, respectively. The remaining change resulted from decreases in net income of other equity interests.

**Income tax expense**

See Note 4 — Income Taxes in the Notes to Consolidated Financial Statements for a discussion of the change in Income tax expense and the overall effective tax rate on Income before income taxes.

**Net income attributable to noncontrolling interests, net of tax**

Net income attributable to noncontrolling interests, net of tax includes the noncontrolling public shareholders' share of U.S. Cellular's net income and the noncontrolling shareholders' or partners' share of certain U.S. Cellular subsidiaries' net income or loss.

| <b>Three Months Ended</b> |             |
|---------------------------|-------------|
| <b>March 31,</b>          |             |
| <b>2012</b>               | <b>2011</b> |

**(Dollars in thousands)**

Net income attributable to U.S. Cellular noncontrolling interests, net of tax

|   |    |        |    |        |
|---|----|--------|----|--------|
| Noncontrolling public shareholders'       | \$ | 10,184 | \$ | 5,980  |
| Noncontrolling shareholders' or partners' |    | 5,128  |    | 4,813  |
|   | \$ | 15,312 | \$ | 10,793 |



Table of Contents**RESULTS OF OPERATIONS — U.S. CELLULAR**

TDS provides wireless telephone service through U.S. Cellular, an 84%-owned subsidiary. U.S. Cellular owns, manages and invests in wireless markets throughout the United States.

Following is a table of summarized operating data for U.S. Cellular's consolidated operations.

| <b>As of March 31, (1)</b>  | <b>2012</b> | <b>2011</b> |
|---|-------------|-------------|
| <b><u>Customers</u></b>   |             |             |
| Customers on postpaid service plans in which the end user is a customer of U.S. Cellular ("postpaid customers") | 5,261,000   | 5,394,000   |
| Customers on prepaid service plans in which the end user is a customer of U.S. Cellular ("prepaid customers")   | 309,000     | 304,000     |
| Total retail customers  | 5,570,000   | 5,698,000   |
| End user customers acquired through U.S. Cellular's agreements with third parties ("reseller customers")        | 267,000     | 335,000     |
| Total customers   | 5,837,000   | 6,033,000   |
| Total market population of consolidated operating markets (2)   | 46,966,000  | 46,774,000  |
| Market penetration in consolidated operating markets (2)  | 12.4%       | 12.9%       |
| Total market population of consolidated operating and non-operating markets (2)                                 | 92,684,000  | 91,090,000  |
| Market penetration in consolidated operating and non-operating markets (2)                                      | 6.3%        | 6.6 %       |
| <b><u>Employees</u></b>   |             |             |
| Full-time employees   | 7,651       | 8,247       |
| Part-time employees   | 1,026       | 1,066       |
| Total employees   | 8,677       | 9,313       |

|                               |       |       |
|-------------------------------|-------|-------|
| Cell sites in service         | 7,875 | 7,663 |
| Smartphone penetration (3)(4) | 34.4% | 20.3% |

**For the Three Months Ended March 31, (5)**

|  | <b>2012</b> | <b>2011</b> |
|--|-------------|-------------|
| Net retail customer additions (losses) (6) | (34,000)    | (31,000)    |
| Net customer additions (losses) (6)        | (49,000)    | (39,000)    |

**Average monthly service revenue per customer (7)**

|  |    |           |    |         |
|--|----|-----------|----|---------|
| Service revenues per Consolidated Statement of Operations (000s) | \$ | 1,023,820 | \$ | 985,113 |
| Divided by total average customers during period (000s)          |    | 5,863     |    | 6,048   |
| Divided by number of months in each period                       |    | 3         |    | 3       |
| Average monthly service revenue per customer                     | \$ | 58.21     | \$ | 54.29   |

|   |  |       |  |       |
|---|--|-------|--|-------|
| Postpaid churn rate (8)                                 |  | 1.6%  |  | 1.4%  |
| Smartphones sold as a percent of total devices sold (3) |  | 54.1% |  | 42.5% |

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(1) Amounts include results for U.S. Cellular's consolidated markets as of March 31.

(2) Calculated using 2011 and 2010 Claritas population estimates for 2012 and 2011, respectively. "Total market population of consolidated operating markets" is used only for the purposes of calculating market penetration of consolidated operating markets, which is calculated by dividing customers by the total market population (without duplication of population in overlapping markets).

The total market population and penetration measures for consolidated operating markets apply to markets in which U.S. Cellular provides wireless service to customers. The total market population and penetration measures for consolidated operating and non-operating markets apply to all consolidated markets in which U.S. Cellular owns an interest.

(3) Smartphones represent wireless devices which run on an Android™, BlackBerry® or Windows Mobile® operating system, excluding tablets.

(4) Smartphone penetration is calculated by dividing postpaid smartphone customers by total postpaid customers.

(5) Amounts include results for U.S. Cellular's consolidated operating markets for the period January 1 through March 31; operating markets acquired during a particular period are included as of the acquisition date.

(6) "Net retail customer additions (losses)" represents the number of net customers added to (deducted from) U.S. Cellular's retail customer base through its marketing distribution channels; this measure excludes activity related to reseller customers and customers transferred through acquisitions, divestitures or exchanges. "Net customer additions (losses)" represents the number of net customers added to (deducted from) U.S. Cellular's overall customer base through its marketing distribution channels; this measure includes activity related to reseller customers but excludes activity related to customers transferred through acquisitions, divestitures or exchanges.

(7) Management uses these measurements to assess the amount of revenue that U.S. Cellular generates each month on a per customer basis. Average monthly revenue per customer is calculated as shown in the table above. Average customers during the period is calculated by adding the number of total customers at the beginning of the first month of the period and at the end of each month in the period and dividing by the number of months in the period plus one. Acquired and divested customers are included in the calculation on a prorated basis for the amount of time U.S. Cellular included such customers during each period.

(8) Postpaid churn rate represents the percentage of the postpaid customer base that disconnects service each month. This amount represents the average postpaid churn rate for the three months of the respective year.

Table of Contents**Components of Operating Income**

| <b>Three Months Ended March 31,<br/>(Dollars in thousands)</b>                           | <b>2012</b> | <b>2011</b> | <b>Change</b> | <b>Percentage<br/>Change</b> |
|--|-------------|-------------|---------------|------------------------------|
| Retail service   | \$ 888,527  | \$ 864,602  | \$ 23,925     | 3%                           |
| Inbound roaming  | 80,132      | 64,386      | 15,746        | 24%                          |
| Other  | 55,161      | 56,125      | (964)         | (2)%                         |
| Service revenues   | 1,023,820   | 985,113     | 38,707        | 4%                           |
| Equipment sales  | 68,301      | 71,979      | (3,678)       | (5)%                         |
| Total operating revenues   | 1,092,121   | 1,057,092   | 35,029        | 3%                           |
| <br>   |             |             |               |                              |
| System operations (excluding Depreciation,<br>amortization and accretion reported below) | 233,164     | 217,603     | 15,561        | 7%                           |
| Cost of equipment sold   | 187,036     | 194,360     | (7,324)       | (4)%                         |
| Selling, general and administrative  | 442,244     | 442,004     | 240           | —                            |
| Depreciation, amortization and accretion   | 146,685     | 143,340     | 3,345         | 2%                           |
| (Gain) loss on asset disposals, net  | (2,210)     | 1,037       | (3,247)       | >(100)%                      |
| Total operating expenses   | 1,006,919   | 998,344     | 8,575         | 1%                           |
| Operating income   | \$ 85,202   | \$ 58,748   | \$ 26,454     | 45%                          |

**Operating Revenues***Service revenues*

Service revenues consist primarily of: (i) charges for access, airtime, roaming, recovery of regulatory costs and value added services, including data products and services, provided to U.S. Cellular's retail customers and to end users through third party resellers ("retail service"); (ii) charges to other wireless carriers whose customers use U.S. Cellular's wireless systems when roaming, including long-distance roaming ("inbound roaming"); and (iii) amounts received from the Federal Universal Service Fund ("USF").

*Retail service revenues*

Retail service revenues increased by \$23.9 million, or 3%, in 2012 to \$888.5 million as the impact of an increase in billed ARPU was partially offset by a decrease in U.S. Cellular's average customer base.

Billed ARPU increased to \$50.52 in 2012 from \$47.65 in 2011. This overall increase reflects an increase in Postpaid ARPU to \$54.00 in 2012 from \$51.21 in 2011, reflecting increases in revenues from data products and services.

The average number of customers decreased to 5,863,000 in 2012 from 6,048,000 in 2011, driven primarily by reductions in postpaid and reseller customers.

U.S. Cellular expects continued pressure on revenues in the foreseeable future due to industry competition for customers and related effects on pricing of service plan offerings.

As discussed in the Overview section above, U.S. Cellular's Belief Project allows customers selecting Belief Plans to earn loyalty reward points. U.S. Cellular accounts for loyalty reward points under the deferred revenue method. Under this method, U.S. Cellular allocates a portion of the revenue billed to customers under the Belief Plans to the loyalty reward points. The revenue allocated to these points is initially deferred in the Consolidated Balance Sheet and is recognized in future periods when the loyalty reward points are redeemed or used. Application of the deferred revenue method of accounting related to loyalty reward points resulted in deferring net revenues of \$6.4 million and \$7.7 million in the three months ended March 31, 2012 and 2011, respectively. These amounts are included in the Customer deposits and deferred revenues in the Consolidated Balance Sheet.

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***Inbound roaming revenues***

Inbound roaming revenues increased by \$15.7 million, or 24%, in 2012 to \$80.1 million. The growth was driven primarily by increased data usage by customers of other carriers who used U.S. Cellular's networks when roaming. U.S. Cellular expects continued growth in Inbound roaming revenue but expects that the rate of growth in the future will be less than recent growth rates.

***Other revenues***

Other revenues decreased by \$1.0 million, or 2%, in 2012 to \$55.2 million, primarily due to a decrease in amounts received from the Federal USF. Such revenues recorded in 2012 were \$39.7 million compared to \$41.8 million in 2011, reflecting revisions to amounts received in prior years as determined by the Universal Service Administrative Company.

On November 18, 2011 the FCC released a Report and Order and Further Notice of Proposed Rulemaking ("Reform Order") adopting reforms of its universal service and intercarrier compensation mechanisms, and proposing further rules to advance reform. The Reform Order substantially revises the current USF high cost program and intercarrier compensation regime. The current USF program, which supports voice services, is to be phased out over time and replaced with the Connect America Fund ("CAF"), a new Mobility Fund and a Remote Area Fund, which will collectively support broadband-capable networks. Mobile wireless carriers such as U.S. Cellular are eligible to receive funds in both the CAF and the Mobility Fund, although some areas that U.S. Cellular currently serves may be declared ineligible for support if they are already served, or are subject to certain rights of first refusal by incumbent carriers.

U.S. Cellular is contemplating participating in the Mobility Fund proceedings, and the CAF, but it is uncertain whether U.S. Cellular will obtain support through any of these mechanisms. If U.S. Cellular is successful in obtaining support, it will be required to meet certain regulatory conditions to obtain and retain the right to receive support including, for example, allowing other carriers to collocate on U.S. Cellular's towers, allowing voice and data roaming on U.S. Cellular's network, and submitting various reports and certifications to retain eligibility each year. It is possible that additional regulatory requirements will be imposed pursuant to the Commission's Further Notice of Proposed Rulemaking.

U.S. Cellular's current USF support is scheduled to be phased down. Support for 2012 (excluding certain adjustments) was frozen on January 1, 2012 using support for 2011 as a baseline and will be reduced by 20% starting in July, 2012. Support will be reduced by 20% in July of each subsequent year; however, if the Phase II Mobility Fund is not operational by July 2014, the phase down will halt at that time with a 40% reduction in support, until such time as the Phase II Mobility Fund is operational.

At this time, U.S. Cellular cannot predict the net effect of the FCC's changes to the USF high cost support program in the Reform Order or whether reductions in support will be offset with additional support from the CAF or the Mobility Fund. Accordingly, U.S. Cellular cannot predict whether such changes will have a material adverse effect on U.S. Cellular's business, financial condition or results of operations.

### *Equipment sales revenues*

Equipment sales revenues include revenues from sales of wireless devices (handsets, modems and tablets) and related accessories to both new and existing customers, as well as revenues from sales of devices and accessories to agents. All Equipment sales revenues are recorded net of rebates.

U.S. Cellular strives to offer a competitive line of quality wireless devices to both new and existing customers. U.S. Cellular's customer acquisition and retention efforts include offering new devices to customers at discounted prices; in addition, customers on the Belief Plans receive loyalty reward points that may be used to purchase a new device or accelerate the timing of a customer's eligibility for a device upgrade at promotional pricing. U.S. Cellular also continues to sell devices to agents; this practice enables U.S. Cellular to provide better control over the quality of devices sold to its customers, establish roaming preferences and earn volume discounts from device manufacturers which are passed along to agents. U.S. Cellular anticipates that it will continue to sell devices to agents in the future.

The decrease in 2012 Equipment sales revenues of \$3.7 million, or 5%, to \$68.3 million was driven by a decrease of 5% in average revenue per device sold as well as a decrease of 3% in total devices sold. Average revenue per device sold decreased due to more aggressive promotional customer equipment pricing.



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**Operating Expenses**

*System operations expenses (excluding Depreciation, amortization and accretion)*

System operations expenses (excluding Depreciation, amortization, and accretion) include charges from telecommunications service providers for U.S. Cellular's customers' use of their facilities, costs related to local interconnection to the wireline network, charges for cell site rent and maintenance of U.S. Cellular's network, long-distance charges, outbound roaming expenses and payments to third party data product and platform developers.

Key components of the \$15.6 million, or 7%, increase in System operations expenses to \$233.2 million were as follows:

- Maintenance, utility and cell site expenses increased \$10.8 million, or 12%, driven in part by an increase in the number of cell sites within U.S. Cellular's network. The number of cell sites totaled 7,875 at March 31, 2012 and 7,663 at March 31, 2011, as U.S. Cellular continued to expand and enhance coverage in its existing markets. Expenses also increased to support rapidly growing demand for data services and the deployment of 4G LTE networks.
- Customer usage expenses increased by \$2.5 million, or 3%, primarily due to an increase in data usage and increases in network capacity.
- Expenses incurred when U.S. Cellular's customers used other carriers' networks while roaming increased \$2.3 million, or 4%, primarily due to higher data roaming expenses offset by a decline in voice roaming expenses.

U.S. Cellular expects total system operations expenses to increase on a year-over-year basis in the foreseeable future to support the continued growth in cell sites and other network facilities as it continues to add capacity, enhance quality and deploy new technologies to support increases in total customer usage, particularly data usage.

***Cost of equipment sold***

Cost of equipment sold decreased by \$7.3 million, or 4%, in 2012 to \$187.0 million. The decrease was driven by a 3% decrease in the average cost per device sold as well as a decrease of 3% in total devices sold. Average cost per device sold decreased due primarily to competitive pricing conditions and the introduction of lower cost smartphones into the portfolio. The impact of lower acquisition costs across all categories of devices was partially offset by a shift in the mix of sales to smartphones.

U.S. Cellular's loss on equipment, defined as Equipment sales revenues less Cost of equipment sold, was \$118.7 million and \$122.4 million for 2012 and 2011, respectively. U.S. Cellular expects loss on equipment to continue to be a significant cost in the foreseeable future as wireless carriers continue to use device availability and pricing as a means of competitive differentiation. In addition, U.S. Cellular expects increasing sales of data centric wireless devices such as smartphones and tablets to result in higher equipment subsidies over time; these devices generally have higher purchase costs which cannot be recovered through proportionately higher selling prices to customers.

***Selling, general and administrative expenses***

Selling, general and administrative expenses include salaries, commissions and expenses of field sales and retail personnel and facilities; telesales department salaries and expenses; agent commissions and related expenses; corporate marketing and merchandise management; and advertising expenses. Selling, general and administrative expenses also include bad debts expense, costs of operating customer care centers and corporate expenses.

Selling, general and administrative expenses in 2012 of \$442.2 million remained flat in comparison to 2011.

For the full year 2012, U.S. Cellular expects Selling, general and administrative expenses to be relatively flat on a year-over-year basis.

***Depreciation, amortization and accretion***

Depreciation, amortization and accretion increased \$3.3 million, or 2%, in 2012 to \$146.7 million due to an increase in Property, plant and equipment reflecting significant capital expenditures in 2011 and 2012.

See "Financial Resources" and "Liquidity and Capital Resources" for a discussion of U.S. Cellular's capital expenditures.



Table of Contents**RESULTS OF OPERATIONS — TDS TELECOM**

TDS Telecom's ILEC and CLEC operations served 987,700 wireline customer connections at March 31, 2012, a net decrease of 23,500 customer connections from the 1,011,200 customer connections served at March 31, 2011. In addition, TDS Telecom provides business communication services including colocation, dedicated hosting, hosted application management and cloud computing through its HMS operations.

Historically, TDS Telecom has reported Results of Operations for its ILEC (which included HMS operations) and CLEC segments. As a result of recent acquisitions and changes in TDS' strategy, operations, personnel and internal reporting, TDS has reevaluated its reportable business segments during the quarter ended March 31, 2012. As of March 31, 2012, TDS Telecom is reporting Results of Operations for its ILEC, CLEC and HMS segments. TDS Telecom also revised its presentation of Revenues for its ILEC and CLEC segments. ILEC Operating revenues had previously been presented in Voice, Data, Network Access and Miscellaneous categories. CLEC Operating revenues had been previously presented in Retail and Wholesale categories. As of March 31, 2012, TDS Telecom is reporting ILEC and CLEC Operating revenues in Residential, Commercial and Wholesale categories which correlate with internal reporting and management's assessment of results. Also, instead of reporting equivalent access lines, ILEC and CLEC now report customer connections, which are internal metrics and are shown in the table below. Periods presented for comparative purposes have been re-presented to conform to the revised presentation described above.

TDS Telecom acquired OneNeck, an HMS company, in July of 2011.

The following table summarizes key operating data for TDS Telecom's ILEC and CLEC operations:

| <b>As of March 31,</b>         | <b>2012</b> | <b>2011</b> | <b>Change</b> |
|--------------------------------|-------------|-------------|---------------|
| <b><u>ILEC</u></b>             |             |             |               |
| <b>Residential Connections</b> |             |             |               |
| Physical access lines (1)      | 363,500     | 382,400     | (18,900)      |
| Data connections (2)           | 219,500     | 214,100     | 5,400         |
| IPTV customers                 | 4,900       | 4,000       | 900           |
| ILEC Residential Connections   | 587,900     | 600,500     | (12,600)      |
| <b>Commercial Connections</b>  |             |             |               |
| Physical access lines (1)      | 112,600     | 118,800     | (6,200)       |
| Data connections (2)           | 18,200      | 17,300      | 900           |
| managedIP connections (3)      | 10,800      | 4,700       | 6,100         |
| ILEC Commercial Connections    | 141,600     | 140,800     | 800           |
| <b><u>CLEC</u></b>             |             |             |               |
| <b>Residential Connections</b> |             |             |               |
| Physical access linesm (1)     | 29,600      | 39,300      | (9,700)       |
| Data connections (2)           | 10,100      | 13,600      | (3,500)       |
| CLEC Residential Connections   | 39,700      | 52,900      | (13,200)      |
| <b>Commercial Connections</b>  |             |             |               |

|                             |         |         |          |
|-----------------------------|---------|---------|----------|
| Physical access lines (1)   | 151,100 | 171,000 | (19,900) |
| Data connections (2)        | 13,700  | 16,200  | (2,500)  |
| managedIP connections (3)   | 53,700  | 29,700  | 24,000   |
| CLEC Commercial Connections | 218,500 | 216,900 | 1,600    |

|  |                |                  |                 |
|--|----------------|------------------|-----------------|
| <b>Total ILEC and CLEC Customer Connection</b> | <b>987,700</b> | <b>1,011,200</b> | <b>(23,500)</b> |
|--|----------------|------------------|-----------------|

(1) Individual circuits connecting customers to a telephone company's central office facilities.

(2) The number of customers provided high-capacity data circuits via various technologies, including DSL and dedicated Internet circuit technologies.

(3) The number of telephone handsets, data lines and IP trunks providing communications using IP networking technology.

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### TDS Telecom

#### Components of Operating Income

| Three months ended March 31,<br>(Dollars in thousands) | 2012       | 2011       | Change     | Percentage<br>Change |
|--|------------|------------|------------|----------------------|
| Operating revenues                                     |            |            |            |                      |
| ILEC revenues  | \$ 145,065 | \$ 149,574 | \$ (4,509) | (3)%                 |
| CLEC revenues  | 44,044     | 45,328     | (1,284)    | (3)%                 |
| HMS revenues   | 17,558     | 6,242      | 11,316     | >100%                |
| Intra-company elimination                              | (2,592)    | (2,228)    | (364)      | (16)%                |
| TDS Telecom operating revenues                         | 204,075    | 198,916    | 5,159      | 3%                   |
| Operating expenses                                     |            |            |            |                      |
| ILEC expenses  | 128,526    | 118,125    | 10,401     | 9%                   |
| CLEC expenses  | 44,366     | 43,641     | 725        | 2%                   |
| HMS expenses   | 20,683     | 7,172      | 13,511     | >100%                |

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|                                |           |           |             |       |
|--------------------------------|-----------|-----------|-------------|-------|
| Intra-company elimination      | (2,592)   | (2,228)   | (364)       | (16)% |
| TDS Telecom operating expenses | 190,983   | 166,710   | 24,273      | 15%   |
| TDS Telecom operating income   | \$ 13,092 | \$ 32,206 | \$ (19,114) | (59)% |

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Table of Contents**ILEC Operations****Components of Operating Income**

| <b>Three months ended March 31,<br/>(Dollars in thousands)</b>  | <b>2012</b> | <b>2011</b> | <b>Change</b> | <b>Percentage<br/>Change</b> |
|---|-------------|-------------|---------------|------------------------------|
| Operating revenues  |             |             |               |                              |
| Residential   | \$ 69,399   | \$ 69,713   | \$ (314)      | —                            |
| Commercial  | 24,130      | 25,371      | (1,241)       | (5)%                         |
| Wholesale   | 51,536      | 54,490      | (2,954)       | (5)%                         |
| Total operating revenues  | 145,065     | 149,574     | (4,509)       | (3)%                         |
| Operating expenses  |             |             |               |                              |
| Cost of services and products (excluding<br>Depreciation, amortization and accretion reported<br>below) | 49,168      | 45,402      | 3,766         | 8%                           |
| Selling, general and administrative expenses  | 41,514      | 35,482      | 6,032         | 17%                          |
| Depreciation, amortization and accretion  | 37,778      | 37,200      | 578           | 2%                           |
| (Gain) or Loss on asset disposals, net  | 27          | 41          | (14)          | (34)%                        |
| (Gain) or Loss on asset held for sale   | 39          | —           | 39            | N/M                          |
| Total operating expenses  | 128,526     | 118,125     | 10,401        | 9%                           |
| Total operating income  | \$ 16,539   | \$ 31,449   | \$ (14,910)   | (47)%                        |

**Operating Revenues**

*Residential revenues* consist of voice, data and video services to our residential customer base.

Residential revenues were relatively unchanged at \$69.4 million in 2012. A 2% reduction in the number of residential connections reduced revenues by \$1.1 million offset by a 2% increase in average revenue per residential connection. The increase in average revenue was mainly driven by customers opting for higher data speeds.

**Commercial revenues** consist of data and voice services and sales and installation of business telephone systems to our commercial customer base.

The decrease in Commercial revenues of \$1.2 million or 5% to \$24.1 million in 2012 was primarily due to a decline in the average revenue per commercial connection as well as declines in directory assistance and business system sales revenues.

**Wholesale revenues** represent compensation from other carriers for utilizing TDS Telecom's network infrastructure and regulatory recoveries.

Wholesale revenues declined \$3.0 million or 5% to \$51.5 million. Network access revenues decreased \$2.7 million in 2012 due to declines in revenues received through inter-state regulatory recovery mechanisms which resulted primarily from an FCC order issued in November 2011. Wholesale revenues also declined \$0.9 million due to a 9% reduction in intra-state usage.

On November 18, 2011, the FCC issued a Report and Order and Further Notice of Proposed Rulemaking ("Reform Order") to establish a new, broadband-focused support mechanism, called the Connect America Fund, and to reform the rules governing intercarrier compensation. Under the existing intercarrier compensation system carriers recover their costs, in part, from one another. The existing system generally ensures that TDS Telecom is able to recover its costs. The Reform Order established certain rules for transitioning, over time, from the existing system to one where carriers will recover their costs directly from their end user subscribers. The Reform Order also included a Further Notice of Proposed Rulemaking seeking comment on a range of follow up proposals. The future proposed rulemaking is especially important to TDS Telecom, as numerous issues relevant to rate of return carriers, such as TDS Telecom, will be addressed in it. The Reform Order is also the subject of numerous Petitions for Reconsideration, which ask the FCC to reconsider portions of its decision, and it is also the subject of numerous judicial appeals. TDS Telecom cannot predict the outcome of future rulemaking, reconsideration and legal challenges and as a consequence, the impacts these may have on TDS Telecom's Network access revenues.



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**Operating Expenses**

*Cost of services and products (excluding Depreciation, amortization and accretion)*

Cost of services and products increased \$3.8 million or 8% to \$49.2 million in 2012 primarily due to increased network maintenance costs of \$1.6 million, higher labor and contractor costs of \$1.5 million and higher costs associated with the IPTV expansion of \$0.6 million.

*Selling, general and administrative expenses*

Selling, general and administrative expenses increased \$6.0 million or 17% to \$41.5 million in 2012. Discrete items recorded in 2011 including receipt of insurance proceeds, the refund of certain prior year regulatory contributions and the settlement of a legal dispute decreased 2011 Selling, general and administrative expenses by \$5.2 million.

*Depreciation, amortization and accretion expense*

Depreciation, amortization and accretion expense increased \$0.6 million or 2% to \$37.8 million in 2012 due to increased capital additions.

**CLEC Operations**

**Components of Operating Income**

| Three months ended March 31, | 2012 | 2011 | Change | Percentage<br>Change |
|------------------------------|------|------|--------|----------------------|
|------------------------------|------|------|--------|----------------------|

**(Dollars in thousands)**

|  |    |        |    |        |    |         |         |
|--|----|--------|----|--------|----|---------|---------|
| Operating revenues   |    |        |    |        |    |         |         |
| Residential  | \$ | 4,788  | \$ | 6,497  | \$ | (1,709) | (26)%   |
| Commercial   |    | 34,341 |    | 34,017 |    | 324     | 1%      |
| Wholesale  |    | 4,915  |    | 4,814  |    | 101     | 2%      |
| Total operating revenues   |    | 44,044 |    | 45,328 |    | (1,284) | (3)%    |
| Operating expenses   |    |        |    |        |    |         |         |
| Cost of services and products<br>(excluding Depreciation,<br>amortization and accretion reported<br>below) |    | 22,564 |    | 22,472 |    | 92      | —       |
| Selling, general and administrative<br>expenses  |    | 16,260 |    | 15,648 |    | 612     | 4%      |
| Depreciation, amortization and<br>accretion  |    | 5,489  |    | 5,490  |    | (1)     | —       |
| (Gain) or Loss on asset disposals, net   |    | 53     |    | 31     |    | 22      | 71%     |
| Total operating expenses   |    | 44,366 |    | 43,641 |    | 725     | 2%      |
| Total operating income<br>(loss)   | \$ | (322)  | \$ | 1,687  | \$ | (2,009) | >(100)% |

**Operating Revenues**

**Residential revenues** consist of data and voice services to our residential customer base.

The decrease in Residential revenues of \$1.7 million or 26% to \$4.8 million in 2012 was due to a 25% decrease in the number of residential connections as the CLEC operations continue to implement a strategic shift towards serving primarily a commercial subscriber base.

**Commercial revenues** consist of data and voice services to our commercial customer base.

Commercial revenues were relatively unchanged at \$34.3 million in 2012, as the revenue from the growth in managedIP connections was offset by a 12% decline in the number of physical access lines served.

**Wholesale revenues** represent charges to other carriers for utilizing TDS Telecom's network infrastructure.

Wholesale revenues were relatively unchanged at \$4.9 million in 2012, as an increase in special access revenues was offset by an 8% reduction in minutes of use.

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**Operating Expenses**

*Cost of services and products (excluding Depreciation, amortization and accretion)*

Cost of services and products were relatively unchanged at \$22.6 million in 2012.

*Selling, general and administrative expenses*

The increase of \$0.6 million or 4% to \$16.3 million in Selling, general and administrative expense was primarily due to an increase in employee related costs.

*Depreciation, amortization and accretion expense*

Depreciation, amortization and accretion expense were relatively unchanged at \$5.5 million in 2012.

**HMS Operations**

**Components of Operating Income**

| Three months ended March 31,<br>(Dollars in thousands) | 2012      | 2011     | Change    | Percentage<br>Change |
|--|-----------|----------|-----------|----------------------|
| Operating revenues                                     |           |          |           |                      |
| Total operating revenues                               | \$ 17,558 | \$ 6,242 | \$ 11,316 | >100%                |

## Operating expenses

|   |            |          |            |       |
|---|------------|----------|------------|-------|
| Cost of services and products (excluding Depreciation, amortization and accretion reported below) | 9,774      | 2,282    | 7,492      | >100% |
| Selling, general and administrative expenses  | 6,732      | 2,711    | 4,021      | >100% |
| Depreciation, amortization and accretion  | 4,176      | 2,147    | 2,029      | 95%   |
| (Gain) Loss on asset disposals, net   | 1          | 32       | (31)       | (97)% |
| Total operating expenses  | 20,683     | 7,172    | 13,511     | >100% |
| Total operating income (loss)   | \$ (3,125) | \$ (930) | \$ (2,195) | >100% |

**Operating Revenues**

HMS Operating revenues consist of colocation, dedicated hosting, hosted application management and cloud computing services.

Operating revenues increased \$11.3 million to \$17.6 million in 2012. The acquisition of OneNeck in July of 2011 contributed \$10.6 million of this increase.

**Operating Expenses*****Cost of services and products (excluding Depreciation, amortization and accretion)***

Cost of services and products (excluding Depreciation, amortization and accretion) increased \$7.5 million to \$9.8 million in 2012. The OneNeck acquisition resulted in increased cost of services and products of \$6.8 million in 2012.

***Selling, general and administrative expense***

Selling, general and administrative expense increased \$4.0 million to \$6.7 million in 2012 primarily due to the acquisition of OneNeck and expenses incurred as the company develops the management team and products and services to grow the HMS operations.

***Depreciation, amortization and accretion expense***

The \$2.0 million increase in Depreciation, amortization and accretion expense to \$4.2 million was primarily due to acquisition of OneNeck, with customer list and trade names amortization accounting for \$1.2 million of the increase.

Table of Contents**RECENT ACCOUNTING PRONOUNCEMENTS**

Recent accounting pronouncements are not expected to have a significant effect on TDS' financial condition or results of operations. See Note 1 — Basis of Presentation in the Notes to Consolidated Financial Statements for additional details.

**FINANCIAL RESOURCES**

TDS operates a capital and marketing intensive business. TDS utilizes cash from its operating activities, cash proceeds from divestitures and disposition of investments, short-term credit facilities, long-term debt financing and cash on hand to fund its acquisitions (including licenses), construction costs, operating expenses and share repurchases. Cash flows may fluctuate from quarter to quarter and year to year due to seasonality, the timing of acquisitions, capital expenditures and other factors. The table below and the following discussion in this Financial Resources section summarize TDS' cash flow activities in the three months ended March 31, 2012 compared to the three months ended March 31, 2011.

|   | <b>2012</b> | <b>2011</b> |
|---|-------------|-------------|
| <b>(Dollars in thousands)</b>             |             |             |
| Cash flows from (used in):                |             |             |
| Operating activities (1)                  | \$ 282,245  | \$ 333,042  |
| Investing activities (1)                  | (193,858)   | (319,115)   |
| Financing activities                      | (12,532)    | 250,767     |
| Net increase in cash and cash equivalents | \$ 75,855   | \$ 264,694  |

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(1) In preparing its Consolidated Statement of Cash Flows for the year ended December 31, 2011, TDS discovered certain errors related to the classification of outstanding checks with the right of offset and the classification of Accounts payable for Additions to property, plant and equipment. These errors resulted in the misstatement of Cash flows from operating activities and Cash flows used in investing activities for the three months ended March 31, 2011. The amounts herein have been revised to reflect the proper amounts. See Note 2 — Revision of Prior Period Amounts in the Notes to Consolidated Financial Statements for additional information.

**Cash Flows from Operating Activities**

The following table presents Adjusted OIBDA and is included for purposes of analyzing changes in operating activities. TDS believes this measure provides useful information to investors regarding TDS' financial condition and results of operations because it highlights certain key cash and non-cash items and their impacts on Cash flows from operating activities:

| <b>(Dollars in thousands)</b>            | <b>2012</b> | <b>2011</b> |
|--|-------------|-------------|
| Operating income                         | \$ 93,642   | \$ 88,873   |
| Non-cash items                           |             |             |
| Depreciation, amortization and accretion | 197,434     | 190,813     |
| Loss on impairment of intangible assets  | —           | —           |
| (Gain) loss on asset disposals, net      | (2,095)     | 1,143       |
| Adjusted OIBDA (1)                       | \$ 288,981  | \$ 280,829  |

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(1) Adjusted OIBDA is a segment measure reported to the chief operating decision maker for purposes of making decisions about allocating resources to the segments and assessing their performance. Adjusted OIBDA is defined as Operating income excluding the effects of: depreciation, amortization and accretion (OIBDA); the net gain or loss on asset disposals (if any); and the loss on impairment of assets (if any). This measure may commonly be referred to by management as operating cash flow. This measure should not be confused with Cash flows from operating activities, which is a component of the Consolidated Statement of Cash Flows. See Note 13 — Business Segment Information in the Notes to Consolidated Financial Statements. Adjusted OIBDA excludes the net gain or loss on asset disposals and loss on impairment of assets (if any) in order to show operating results on a more comparable basis from period to period. TDS does not intend to imply that any of such amounts that are excluded are non-recurring, infrequent or unusual and, accordingly, they may be incurred in the future.

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Cash flows from operating activities in 2012 were \$282.2 million, a decrease of \$50.8 million from 2011. Significant changes included the following:

- Adjusted OIBDA, as shown in the table above, increased by \$8.2 million primarily due to an increase in U.S. Cellular operating income. See discussion in the “Results of Operations — Wireless” for factors that affected U.S. Cellular operating income.
- Income tax refunds, net of \$57.0 million were recorded in 2012 compared to income tax refunds, net of \$40.3 million in 2011. Federal tax refunds of \$59.9 million were received in March 2012 primarily for carrybacks related to the 2009 and 2010 tax years. TDS incurred a federal net operating loss in 2011 largely attributable to 100% bonus depreciation applicable to qualified capital expenditures. TDS’ future federal income tax liabilities associated with the current benefits realized from bonus depreciation are accrued as a component of Net deferred income tax liability (noncurrent) in the Consolidated Balance Sheet. TDS expects federal income tax payments to substantially increase beginning in 2013 and remain at a higher level for several years as the amount of TDS' federal tax depreciation deduction substantially decreases as a result of having accelerated depreciation in earlier years. This expectation assumes that federal bonus depreciation provisions are not enacted in future periods. To the extent further federal bonus depreciation provisions are enacted, this expectation will change.
- Changes in Accounts receivable provided \$38.9 million and \$8.4 million in 2012 and 2011, respectively, resulting in a year-over-year increase in cash flows of \$30.5 million. Accounts receivable balances fluctuate based on the timing of customer payments, promotions and other factors.
- Changes in Accounts payable required \$25.4 million in 2012, and provided \$56.2 million in 2011, causing a year-over-year decrease in cash flows of \$81.6 million. Changes in Accounts payable were primarily driven by payment timing differences related to operating expenses and device purchases.
- Changes in Inventory required \$4.8 million in 2012, and provided \$3.0 million in 2011, causing a year-over-year decrease in cash flows of \$7.8 million. This change was primarily due to higher inventory levels at March 31, 2012.

- Changes in other assets and liabilities required \$104.1 million and \$87.7 million in 2012 and 2011, respectively, causing a year-over-year net decrease in cash flows of \$16.4 million. This was primarily due to changes in accrued payroll costs.

### **Cash Flows from Investing Activities**

TDS makes substantial investments to acquire wireless licenses and properties and to construct, operate and upgrade modern high-quality communications networks and facilities as a basis for creating long-term value for shareholders. In recent years, rapid changes in technology and new opportunities have required substantial investments in potentially revenue enhancing and cost-reducing upgrades to TDS' networks.

Capital expenditures (i.e. additions to property, plant and equipment and system development expenditures) totaled \$228.5 million in 2012 and \$127.5 million in 2011. Cash used for capital expenditures totaled \$242.6 million in 2012 and \$157.9 million in 2011. These expenditures were made to provide for customer and usage growth (in recent periods, particularly with respect to data usage growth), to upgrade service and to take advantage of service-enhancing and cost-reducing technological developments in order to maintain competitive services.

- U.S. Cellular's capital expenditures totaled \$201.3 million in 2012 and \$95.9 million in 2011. These expenditures were made to construct new cell sites, increase capacity in existing cell sites and switches, develop new and enhance existing office systems, and construct new and remodel existing retail stores.

- TDS Telecom's capital expenditures for its ILEC operations totaled \$27.5 million in 2012 and \$20.6 million in 2011 representing expenditures to upgrade plant and equipment to provide enhanced services. TDS Telecom's capital expenditures for its CLEC operations totaled \$5.1 million in 2012 and \$4.2 million in 2011 for switching and other network facilities. TDS Telecom's capital expenditures for its HMS operations totaled \$3.1 million in 2012 and \$1.5 million in 2011.



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Cash payments for acquisitions of U.S. Cellular licenses in 2012 were \$11.1 million. There were no cash payments for acquisitions of licenses in 2011.

In March 2012, U.S. Cellular sold the majority of the assets and liabilities of a wireless market for \$49.8 million in cash. See Note 6 — Acquisitions, Divestitures and Exchanges in the Notes to Consolidated Financial Statements for additional information related to this sale.

In 2012, TDS invested \$10.0 million in U.S. treasuries and corporate notes with maturities of greater than three months from the acquisition date. TDS did not make temporary cash investments in the first quarter of 2011. TDS realized proceeds of \$20.2 million and \$122.8 million in 2012 and 2011, respectively, related to the maturities of its investments in U.S. treasuries, corporate notes, and certificates of deposit. Accordingly, the net impact of this activity was to decrease Cash flows from investing activities by \$112.6 million on a year-over-year basis.

## **Cash Flows from Financing Activities**

Cash flows from financing activities primarily reflect changes in short-term and long-term debt balances, dividends to shareholders, distributions to noncontrolling interests, cash used to repurchase Common Shares and cash proceeds from reissuance of Common Shares pursuant to stock-based compensation plans. TDS has used short-term debt to finance acquisitions, for general corporate purposes and to repurchase Common Shares. Internally generated funds as well as proceeds from the sale of non-strategic investments, from time to time, have been used to reduce short-term debt.

In March 2011, TDS issued \$300 million of 7% Senior Notes due 2060, and paid related debt issuance costs of \$9.7 million. The net proceeds from the 7% Senior Notes were primarily used to redeem \$282.5 million of TDS' 7.6% Series A Notes in May 2011. The redemption price of the 7.6% Series A Notes was equal to 100% of the outstanding aggregate principal amount, plus accrued and unpaid interest thereon to the redemption date.

TDS did not repurchase any Common Shares in the first quarter of 2012. In 2011, TDS repurchased Common and Special Common Shares at an aggregate cost of \$11.6 million. U.S. Cellular did not repurchase any Common Shares in the first quarter of 2012. Payments for repurchases of U.S. Cellular Common Shares required \$17.4 million in the first quarter of 2011. See Note 11 — Common Stockholder's Equity in the Notes to Consolidated Financial Statements for additional information related to these transactions.

**Free Cash Flow**

The following table presents Free cash flow. TDS believes that Free cash flow as reported by TDS may be useful to investors and other users of its financial information in evaluating the amount of cash generated by business operations, after Cash used for additions to property, plant and equipment.

| <b>Three Months Ended March 31,<br/>(Dollars in thousands)</b> | <b>2012</b> | <b>2011</b> |
|--|-------------|-------------|
| Cash flows from operating activities                           | \$ 282,245  | \$ 333,042  |
| Cash used for additions to property, plant and equipment       | (242,611)   | (157,897)   |
| Free cash flow (1)   | \$ 39,634   | \$ 175,145  |

---

(1) Free cash flow is defined as Cash flows from operating activities less Cash used for additions to property, plant and equipment. Free cash flow is a non-GAAP financial measure.

See Cash Flows from Operating Activities and Cash Flows from Investing Activities for details on the changes to the components of Free cash flow.

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**LIQUIDITY AND CAPITAL RESOURCES**

At March 31, 2012, TDS had Cash and cash equivalents of \$639.1 million, Short-term investments of \$230.0 million, Long-term investments of \$50.3 million and available funds under its revolving credit facility of \$399.8 million, as discussed in more detail below. TDS believes that existing cash and investments balances, funds available under its revolving credit facilities and expected cash flows from operating activities provide substantial liquidity and financial flexibility for TDS to meet its normal financing needs (including working capital, construction and development expenditures and share repurchases under approved programs) for the foreseeable future. In addition, TDS and its subsidiaries may have access to public and private capital markets to help meet their financing needs.

Consumer spending significantly impacts TDS' operations and performance. Factors that influence levels of consumer spending include: unemployment rates, increases in fuel and other energy costs, conditions in residential real estate and mortgage markets, labor and health care costs, access to credit, consumer confidence and other macroeconomic factors. Changes in these and other economic factors could have a material adverse effect on demand for TDS' products and services and on TDS' financial condition and results of operations.

TDS cannot provide assurances that circumstances that could have a material adverse effect on its liquidity or capital resources will not occur. Economic conditions, changes in financial markets or other factors could restrict TDS' liquidity and availability of financing on terms and prices acceptable to TDS, which could require TDS to reduce its construction, development, acquisition or share repurchase programs. Such reductions could have a material adverse effect on TDS' business, financial condition or results of operations.

**Cash and Cash Equivalents**

At March 31, 2012, TDS had \$639.1 million in Cash and cash equivalents; of this amount U.S. Cellular held \$511.1 million of the Cash and cash equivalents. Cash and cash equivalents include cash and short-term, highly liquid investments with original maturities of three months or less. The primary objective of TDS' Cash and cash equivalents investment activities is to preserve principal. At March 31, 2012, the majority of TDS' Cash and cash equivalents was held in bank deposit accounts and in money market funds that invest exclusively in U.S. Treasury securities with original maturities of less than three months or in repurchase agreements fully collateralized by such obligations. TDS monitors the financial viability of the money market funds and direct investments in which it invests and believes that the credit risk associated with these investments is low.

### Short-term and Long-term Investments

At March 31, 2012, TDS had \$230.0 million in Short-term investments and \$50.3 million in Long-term investments; of this amount U.S. Cellular held \$116.4 million and \$40.3 million of the Short-term investments and Long-term investments, respectively. Short-term and Long-term investments consist of certificates of deposit (short-term only), U.S. treasuries and corporate notes all of which are designated as held-to-maturity investments, and are recorded at amortized cost in the Consolidated Balance Sheet. The corporate notes are guaranteed by the Federal Deposit Insurance Corporation. For these investments, TDS' objective is to earn a higher rate of return on cash balances that are not anticipated to be required to meet liquidity needs in the near term, while maintaining a low level of investment risk. See Note 3 — Fair Value Measurements in the Notes to Consolidated Financial Statements for additional details on Short-term and Long-term investments.

### Revolving Credit Facilities

TDS and U.S. Cellular have revolving credit facilities available for general corporate purposes.

In connection with U.S. Cellular's revolving credit facility, TDS and U.S. Cellular entered into a subordination agreement dated December 17, 2010 together with the administrative agent for the lenders under U.S. Cellular's revolving credit facility. At March 31, 2012, no U.S. Cellular debt was subordinated pursuant to this subordination agreement.

TDS' and U.S. Cellular's interest cost on their revolving credit facilities is subject to increase if their current credit ratings from nationally recognized credit rating agencies are lowered, and is subject to decrease if the ratings are raised. The credit facilities would not cease to be available nor would the maturity date accelerate solely as a result of a downgrade in TDS' or U.S. Cellular's credit rating. However, a downgrade in TDS' or U.S. Cellular's credit rating could adversely affect their ability to renew the credit facilities or obtain access to other credit facilities in the future.

As of March 31, 2012 TDS' and U.S. Cellular's credit ratings from nationally recognized credit rating agencies remained at investment grade.

The following table summarizes the terms of such revolving credit facilities as of March 31, 2012:

| <b>(Dollars in millions)</b> | <b>TDS</b> | <b>U.S. Cellular</b> |
|------------------------------|------------|----------------------|
|------------------------------|------------|----------------------|

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|                              |    |               |    |               |
|------------------------------|----|---------------|----|---------------|
| Maximum borrowing capacity   | \$ | 400.0         | \$ | 300.0         |
| Letter of credit outstanding | \$ | 0.2           | \$ | 0.2           |
| Amount borrowed              | \$ | —             | \$ | —             |
| Amount available for use     | \$ | 399.8         | \$ | 299.8         |
| Agreement date               |    | December 2010 |    | December 2010 |
| Maturity date                |    | December 2015 |    | December 2015 |

The continued availability of the revolving credit facilities requires TDS and U.S. Cellular to comply with certain negative and affirmative covenants, maintain certain financial ratios and make representations regarding certain matters at the time of each borrowing. TDS and U.S. Cellular believe they were in compliance as of March 31, 2012 with all of the covenants and requirements set forth in their revolving credit facilities.

Table of Contents**Long-Term Financing**

TDS and its subsidiaries had the following debt outstanding as of March 31, 2012:

| (Dollars in thousands) | Issuance date                     | Maturity date    | Call date (1)    | Aggregate<br>Principal Amount |
|------------------------|-----------------------------------|------------------|------------------|-------------------------------|
| <b>TDS -</b>           |                                   |                  |                  |                               |
| Unsecured Senior Notes |                                   |                  |                  |                               |
| 6.625%                 | March 2005                        | March 2045       | March 2010       | \$ 116,250                    |
| 6.875%                 | November<br>2010                  | November<br>2059 | November<br>2015 | 225,000                       |
| 7.0%                   | March 2011                        | March 2060       | March 2016       | 300,000                       |
| <b>U.S. Cellular -</b> |                                   |                  |                  |                               |
| Unsecured Senior Notes |                                   |                  |                  |                               |
| 6.7%                   | December<br>2003 and June<br>2004 | December<br>2033 | December<br>2003 | \$ 544,000                    |
| 6.95%                  | May 2011                          | May 2060         | May 2016         | 342,000                       |

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(1) TDS may redeem callable notes, in whole or in part at any time after the respective call date, at a redemption price equal to 100% of the principal amount redeemed plus accrued and unpaid interest. U.S. Cellular may redeem the 6.7% Senior Notes, in whole or in part, at any time prior to maturity at a redemption price equal to the greater of (a) 100% of the principal amount of such notes, plus accrued and unpaid interest, or (b) the sum of the present values of the remaining scheduled payments of principal and interest thereon discounted to the redemption date on a semi-annual basis at the Treasury Rate plus 30 basis points. U.S. Cellular may redeem the 6.95% Senior Notes, in whole or in part at any time after the call date, at a redemption price equal to 100% of the principal amount redeemed plus accrued and unpaid interest.

TDS and its subsidiaries' long-term debt and indentures do not contain any provisions resulting in acceleration of the maturities of outstanding debt in the event of a change in TDS' credit rating. However, a downgrade in TDS' credit rating could adversely affect its ability to obtain long-term debt financing in the future. TDS believes it and its subsidiaries were in compliance as of March 31, 2012 with all covenants and other requirements set forth in long-term debt indentures. TDS and U.S. Cellular have not failed to make nor do they expect to fail to make any scheduled payment of principal or interest under such indentures.

The long-term debt principal payments due for the remainder of 2012 and the next four years represent less than 1% of the total long-term debt obligation at March 31, 2012. Refer to Market Risk — Long-Term Debt in TDS' Form 10-K for the year ended December 31, 2011 and Part I, Item 3. Quantitative and Qualitative Disclosures About Market Risk for additional information regarding required principal payments and the weighted average interest rates related to TDS' Long-term debt.

TDS, at its discretion, may from time to time seek to retire or purchase its outstanding debt through cash purchases and/or exchanges for other securities, in open market purchases, privately negotiated transactions, tender offers, exchange offers or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.

TDS and U.S. Cellular each have effective shelf registration statements on Form S-3 that they can use to issue senior debt securities that can be used for general corporate purposes, including to finance the redemption of any of the above existing debt. The TDS shelf registration statement is an automatic shelf registration that permits TDS to issue at any time and from time to time senior debt securities in one or more offerings in an indeterminate amount. The U.S. Cellular shelf registration statement permits U.S. Cellular to issue at any time and from time to time senior debt securities in one or more offerings up to an aggregate principal amount of \$500 million. The ability of TDS or U.S. Cellular to complete an offering pursuant to such shelf registration statements is subject to market conditions and other factors at the time.

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**Capital Expenditures**

U.S. Cellular's capital expenditures for 2012 are expected to be approximately \$850 million. These expenditures are expected to be for the following general purposes:

- Expand and enhance U.S. Cellular's network coverage in its service areas, including providing additional capacity to accommodate increased network usage, principally data usage, by current customers;
- Deploy 4G LTE technology in certain markets;
- Enhance U.S. Cellular's retail store network;
- Develop and enhance office systems; and
- Develop new billing and other customer management related systems and platforms.

TDS Telecom's capital expenditures for 2012 are expected to be approximately \$150 million to \$180 million. These expenditures are expected to be for the following general purposes:

- Process and productivity initiatives;
- Increased network and product capabilities for broadband services;
- Expansion of terrestrial TV (IPTV) to additional markets;
- Success-based spending to sustain managedIP and IPTV growth; and
- Fund its share for projects approved under the American Recovery and Reinvestment Act of 2009.

TDS plans to finance its capital expenditures program for 2012 using cash flows from operating activities, existing cash balances, short-term investments and, if necessary, debt.



## **Acquisitions, Divestitures and Exchanges**

TDS assesses its existing wireless and wireline interests on an ongoing basis with a goal of improving the competitiveness of its operations and maximizing its long-term return on investment. As part of this strategy, TDS reviews attractive opportunities to acquire additional wireless operating markets, telecommunications companies, wireless spectrum and related service businesses, such as HMS businesses. In addition, TDS may seek to divest outright or include in exchanges for other wireless interests those wireless interests that are not strategic to its long-term success.

TDS also may be engaged from time to time in negotiations relating to the acquisition, divestiture or exchange of companies, strategic properties or wireless spectrum. In general, TDS may not disclose such transactions until there is a definitive agreement. See Note 6 — Acquisitions, Divestitures and Exchanges in the Notes to Consolidated Financial Statements for details on significant transactions.

## **Variable Interest Entities**

TDS consolidates certain entities because they are “variable interest entities” under accounting principles generally accepted in the United States of America (“GAAP”). See Note 10 — Variable Interest Entities (VIEs) in the Notes to Consolidated Financial Statements for the details of these variable interest entities. TDS may elect to make additional capital contributions and/or advances to these variable interest entities in future periods in order to fund their operations.

## **Share Repurchase Programs**

TDS and U.S. Cellular have repurchased, and expect to continue to repurchase, their Common Shares, subject to their repurchase programs. For additional information related to the current TDS and U.S. Cellular repurchase authorizations and repurchases made during 2012 and 2011, see Note 11 — Common Stockholder's Equity in the Notes to Consolidated Financial Statements and Part II, Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## **Contractual and Other Obligations**

There was no material change between December 31, 2011 and March 31, 2012 to the Contractual and Other Obligations disclosed in Management’s Discussion and Analysis of Financial Condition and Results of Operations included in TDS’ Form 10-K for the year ended December 31, 2011 other than the material commitments described

below.

Since December 31, 2011, future minimum rental payments under operating leases increased by the following amounts due to lease extensions signed in the first quarter of 2012: Total: \$161.3 million; Less Than 1 Year from December 31, 2011: \$0.3 million; 2 – 3 Years from December 31, 2011: \$6.0 million; 4 – 5 Years from December 31, 2011: \$14.1 million; and More than 5 Years from December 31, 2011: \$140.9 million.

### **Off-Balance Sheet Arrangements**

TDS had no transactions, agreements or other contractual arrangements with unconsolidated entities involving “off-balance sheet arrangements,” as defined by Securities and Exchange Commission (“SEC”) rules, that had or are reasonably likely to have a material current or future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

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**APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

TDS prepares its consolidated financial statements in accordance with GAAP. TDS' significant accounting policies are discussed in detail in Note 1 — Basis of Presentation in the Notes to Consolidated Financial Statements and TDS' Application of Critical Accounting Policies and Estimates is discussed in detail in Management's Discussion and Analysis of Financial Condition and Results of Operations, both of which are included in TDS' Form 10-K for the year ended December 31, 2011. There were no material changes to TDS' application of critical accounting policies and estimates during the three months ended March 31, 2012.

**Goodwill and Licenses Impairment Assessment**

TDS has significant amounts recorded as Licenses and Goodwill in its Consolidated Balance Sheet. Licenses and Goodwill must be assessed for impairment annually or more frequently if events or changes in circumstances indicate that such assets might be impaired. TDS performs annual impairment testing of Licenses and Goodwill, as required by GAAP, in the fourth quarter of its fiscal year, based on fair values and net carrying values determined as of November 1. The continuing weak macroeconomic conditions and financial markets and/or the performance of TDS' stock price in the second quarter of 2012 could require an interim impairment test of Licenses and Goodwill as of June 30, 2012. In such event, it is possible that TDS could be required to recognize an impairment of its Licenses and/or Goodwill in the second quarter of 2012. The amount of any possible impairment is uncertain at this time, but could be material depending on conditions at June 30, 2012.

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**PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

**SAFE HARBOR CAUTIONARY STATEMENT**

This Form 10-Q, including exhibits, contains statements that are not based on historical facts and represent forward-looking statements, as this term is defined in the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, that address activities, events or developments that TDS intends, expects, projects, believes, estimates, plans or anticipates will or may occur in the future are forward-looking statements. The words “believes,” “anticipates,” “estimates,” “expects,” “plans,” “intends,” “projects” and similar expressions intended to identify these forward-looking statements, but are not the exclusive means of identifying them. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, events or developments to be significantly different from any future results, events or developments expressed or implied by such forward-looking statements. Such risks, uncertainties and other factors include those set forth below, as more fully described under “Risk Factors” in TDS’ Form 10-K for the year ended December 31, 2011. However, such factors are not necessarily all of the important factors that could cause actual results, performance or achievements to differ materially from those expressed in, or implied by, the forward-looking statements contained in this document. Other unknown or unpredictable factors also could have material adverse effects on future results, performance or achievements. TDS undertakes no obligation to update publicly any forward-looking statements whether as a result of new information, future events or otherwise. You should carefully consider the Risk Factors in TDS’ Form 10-K for the year ended December 31, 2011, the following factors and other information contained in, or incorporated by reference into, this Form 10-Q to understand the material risks relating to TDS’ business.

- *Intense competition in the markets in which TDS operates could adversely affect TDS’ revenues or increase its costs to compete.*
- *A failure by TDS to successfully execute its business strategy or allocate resources or capital could have an adverse effect on TDS’ business, financial condition or results of operations.*
- *A failure by TDS’ service offerings to meet customer expectations could limit TDS’ ability to attract and retain customers and could have an adverse effect on TDS’ operations.*
- *TDS’ system infrastructure may not be capable of supporting changes in technologies and services expected by customers, which could result in lost customers and revenues.*

- *An inability to obtain or maintain roaming arrangements with other carriers on terms that are acceptable to TDS could have an adverse effect on TDS' business, financial condition or results of operations.*
- *TDS currently receives a significant amount of roaming revenues from its wireless business. Further consolidation within the wireless industry and/or continued network build-outs by other wireless carriers could cause roaming revenues to decline from current levels, which would have an adverse effect on TDS' business, financial condition and results of operations.*
- *A failure by TDS to obtain access to adequate radio spectrum to meet current or anticipated future needs and/or to accurately predict future needs for radio spectrum could have an adverse effect on TDS' business and operations.*
- *To the extent conducted by the Federal Communications Commission ("FCC"), TDS is likely to participate in FCC auctions of additional spectrum in the future as an applicant or as a noncontrolling partner in another auction applicant and, during certain periods, will be subject to the FCC's anti-collusion rules, which could have an adverse effect on TDS.*
- *Changes in the regulatory environment or a failure by TDS to timely or fully comply with any applicable regulatory requirements could adversely affect TDS' financial condition, results of operations or ability to do business.*
- *Changes in Universal Service Fund ("USF") funding and/or intercarrier compensation could have a material adverse impact on TDS' financial condition or results of operations.*
- *An inability to attract and/or retain highly competent management, technical, sales and other personnel could have an adverse effect on TDS' business, financial condition or results of operations.*
- *TDS' assets are concentrated in the U.S. telecommunications industry. As a result, its results of operations may fluctuate based on factors related entirely to conditions in this industry.*
- *The completion of acquisitions by other companies has led to increased consolidation in the wireless telecommunications industry. TDS' lower scale relative to larger wireless carriers has in the past and could in the future prevent or delay its access to new products including wireless devices, new technology and/or new content and*

*applications which could adversely affect TDS' ability to attract and retain customers and, as a result, could adversely affect its business, financial condition or results of operations.*

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- *TDS' inability to manage its supply chain or inventory successfully could have an adverse effect on its business, financial condition or results of operations.*
- *Changes in general economic and business conditions, both nationally and in the markets in which TDS operates, could have an adverse effect on TDS' business, financial condition or results of operations.*
- *Changes in various business factors could have an adverse effect on TDS' business, financial condition or results of operations.*
- *Advances or changes in telecommunications technology, such as Voice over Internet Protocol ("VoIP"), High-Speed Packet Access ("HSPA"), WiMAX or Long-Term Evolution ("LTE"), could render certain technologies used by TDS obsolete, could put TDS at a competitive disadvantage, could reduce TDS' revenues or could increase its costs of doing business.*
- *Complexities associated with deploying new technologies, such as TDS' ongoing upgrade to 4G LTE technology, present substantial risk.*
- *TDS is subject to numerous surcharges and fees from federal, state and local governments, and the applicability and the amount of these fees are subject to great uncertainty.*
- *Changes in TDS' enterprise value, changes in the market supply or demand for wireless licenses or wireline markets, adverse developments in the business or the industry in which TDS is involved and/or other factors could require TDS to recognize impairments in the carrying value of its license costs, goodwill and/or physical assets.*
- *Costs, integration problems or other factors associated with developing and enhancing business support systems, acquisitions/divestitures of properties or licenses and/or expansion of TDS' business could have an adverse effect on TDS' business, financial condition or results of operations.*

- *A significant portion of TDS' wireless revenues is derived from customers who buy services through independent agents who market TDS' services on a commission basis. If TDS' relationships with these agents are seriously harmed, its business, financial condition or results of operations could be adversely affected.*
- *TDS' investments in technologies which are unproven may not produce the benefits that TDS expects.*
- *A failure by TDS to complete significant network construction and systems implementation activities as part of its plans to improve the quality, coverage, capabilities and capacity of its network and support systems could have an adverse effect on its operations.*
- *Financial difficulties (including bankruptcy proceedings) or other operational difficulties of any of TDS' key suppliers or vendors, termination or impairment of TDS' relationships with such suppliers or vendors, or a failure by TDS to manage its supply chain effectively could result in delays or termination of TDS' receipt of required equipment or services, or could result in excess quantities of required equipment or services, any of which could adversely affect TDS' business, financial condition or results of operations.*
- *TDS has significant investments in entities that it does not control. Losses in the value of such investments could have an adverse effect on TDS' financial condition or results of operations.*
- *A failure by TDS to maintain flexible and capable telecommunication networks or information technology, or a material disruption thereof, including breaches of network or information technology security, could have an adverse effect on TDS' business, financial condition or results of operations.*
- *Wars, conflicts, hostilities and/or terrorist attacks or equipment failures, power outages, natural disasters or other events could have an adverse effect on TDS' business, financial condition or results of operations.*
- *The market price of TDS' Common Shares is subject to fluctuations due to a variety of factors.*
- *Identification of errors in financial information or disclosures could require amendments to or restatements of financial information or disclosures included in this or prior filings with the Securities and Exchange Commission ("SEC"). Such amendments or restatements and related matters, including resulting delays in filing periodic reports with the SEC, could have an adverse effect on TDS' business, financial condition or results of operations.*





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- *The existence of material weaknesses in the effectiveness of internal control over financial reporting could result in inaccurate financial statements or other disclosures or failure to prevent fraud, which could have an adverse effect on TDS' business, financial condition or results of operations.*
- *Changes in facts or circumstances, including new or additional information that affects the calculation of potential liabilities for contingent obligations under guarantees, indemnities, claims, litigation or otherwise, could require TDS to record charges in excess of amounts accrued in the financial statements, if any, which could have an adverse effect on TDS' financial condition or results of operations.*
- *Disruption in credit or other financial markets, a deterioration of U.S. or global economic conditions or other events, could, among other things, impede TDS' access to or increase the cost of financing its operating and investment activities and/or result in reduced revenues and lower operating income and cash flows, which would have an adverse effect on TDS' financial condition or results of operations.*
- *Uncertainty of access to capital for telecommunications companies, deterioration in the capital markets, other changes in market conditions, changes in TDS' credit ratings or other factors could limit or restrict the availability of financing on terms and prices acceptable to TDS, which could require TDS to reduce its construction, development or acquisition programs.*
- *Settlements, judgments, restraints on its current or future manner of doing business and/or legal costs resulting from pending and future litigation could have an adverse effect on TDS' financial condition, results of operations or ability to do business.*
- *The possible development of adverse precedent in litigation or conclusions in professional studies to the effect that radio frequency emissions from wireless devices and/or cell sites cause harmful health consequences, including cancer or tumors, or may interfere with various electronic medical devices such as pacemakers, could have an adverse effect on TDS' wireless business, financial condition or results of operations.*
- *Claims of infringement of intellectual property and proprietary rights of others, primarily involving patent infringement claims, could prevent TDS from using necessary technology to provide services or subject TDS to expensive intellectual property litigation or monetary penalties, which could have an adverse effect on TDS' business,*

*financial condition or results of operations.*

- *Certain matters, such as control by the TDS Voting Trust and provisions in the TDS Restated Certificate of Incorporation, may serve to discourage or make more difficult a change in control of TDS.*
  
- *Any of the foregoing events or other events could cause customer net additions, revenues, operating income, capital expenditures and/or any other financial or statistical information to vary from TDS' forward-looking estimates by a material amount.*

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**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

**MARKET RISK**

Refer to the disclosure under Market Risk in TDS' Form 10-K for the year ended December 31, 2011 for additional information, including information regarding required principal payments and the weighted average interest rates related to TDS' Long-term debt. There have been no material changes to such information since December 31, 2011.

See Note 3 — Fair Value Measurements in the Notes to Consolidated Financial Statements for additional information related to the fair market value of TDS' Long-term debt as of March 31, 2012.

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**Item 4. Controls and Procedures**

Evaluation of Disclosure Controls and Procedures

TDS maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) that are designed to ensure that information required to be disclosed in its reports filed or submitted under the Exchange Act is processed, recorded, summarized and reported within the time periods specified in the Securities and Exchange Commission’s (“SEC”) rules and forms, and that such information is accumulated and communicated to TDS’ management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

As required by SEC Rule 13a-15(b), TDS carried out an evaluation, under the supervision and with the participation of management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of TDS’ disclosure controls and procedures as of the end of the period covered by this Quarterly Report. Based on this evaluation, TDS’ Chief Executive Officer and Chief Financial Officer concluded that TDS’ disclosure controls and procedures were effective as of March 31, 2012, at the reasonable assurance level.

Changes in Internal Control Over Financial Reporting

There were no changes in TDS’ internal control over financial reporting during the quarter ended March 31, 2012 that have materially affected, or are reasonably likely to materially affect TDS’ internal control over financial reporting.

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**Part II. Other Information**

**Item 1. Legal Proceedings.**

TDS is involved or may be involved from time to time in legal proceedings before the FCC, other regulatory authorities, and/or various state and federal courts. If TDS believes that a loss arising from such legal proceedings is probable and can be reasonably estimated, an amount is accrued in the financial statements for the estimated loss. If only a range of loss can be determined, the best estimate within that range is accrued; if none of the estimates within that range is better than another, the low end of the range is accrued. The assessment of the expected outcomes of legal proceedings is a highly subjective process that requires judgments about future events. The legal proceedings are reviewed at least quarterly to determine the adequacy of accruals and related financial statement disclosures. The ultimate outcomes of legal proceedings could differ materially from amounts accrued in the financial statements.

**Item 1A. Risk Factors.**

In addition to the information set forth in this Form 10-Q, you should carefully consider the factors discussed in Part I, “Item 1A. Risk Factors” in TDS’ Annual Report on Form 10-K for the year ended December 31, 2011, which could materially affect TDS’ business, financial condition or future results. The risks described in this Form 10-Q and the Form 10-K for the year ended December 31, 2011, may not be the only risks that could affect TDS. Additional unidentified or unrecognized risks and uncertainties could materially adversely affect TDS’ business, financial condition and/or operating results. In addition, you are referred to the above Management’s Discussion and Analysis of Financial Condition and Results of Operations, and in particular the section captioned “Overview,” for disclosures of certain developments that have occurred since TDS filed its Form 10-K for the year ended December 31, 2011. Subject to the foregoing, TDS has not identified for disclosure any material changes to the risk factors as previously disclosed in TDS’ Annual Report on Form 10-K for the year ended December 31, 2011.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

On November 19, 2009, the Board of Directors of TDS authorized a new \$250 million stock repurchase program for both TDS Common and Special Common shares. Depending on market conditions, such shares may be repurchased in compliance with Rule 10b-18 of the Securities Exchange Act of 1934, as amended (“Exchange Act”), pursuant to

Rule 10b5-1 under the Exchange Act, or pursuant to accelerated share repurchase arrangements, prepaid share repurchases, private transactions or as otherwise authorized. This authorization will expire in November 2012.

Following the fourth quarter of 2011, Special Common Shares ceased to be authorized, issued and outstanding as a result of the Share Consolidation Amendment that became effective on January 24, 2012. As a result, the foregoing share repurchase authorization no longer applies to Special Common Shares, but continues to apply to Common Shares until its expiration date.

The following table provides certain information with respect to all purchases made by or on behalf of TDS, and any open market purchases made by any “affiliated purchaser” (as defined by the SEC) of TDS, of TDS Common Shares during the quarter covered by this Form 10-Q.

TDS PURCHASES OF COMMON SHARES

| <b>Period</b>   | <b>(a)<br/>Total Number<br/>of Shares<br/>Purchased</b> | <b>(b)<br/>Average<br/>Price<br/>Paid per<br/>Share</b> | <b>(c)<br/>Total Number<br/>of Shares<br/>Purchased as<br/>Part of<br/>Publicly<br/>Announced<br/>Plans or<br/>Programs</b> | <b>(d)<br/>Maximum<br/>Dollar Value<br/>of Shares<br/>that May Yet<br/>Be Purchased<br/>Under the<br/>Plans or<br/>Programs</b> |
|---|---|---|---|---|
| January 1 – 31, 2012                                      | —   | \$ —  | —   | \$ 157,570,912  |
| February 1 – 29, 2012                                     | —   | —   | —   | 157,570,912   |
| March 1 – 31, 2012  | —   | —   | —   | 157,570,912   |
| Total for or as of the<br>quarter ended March 31,<br>2012 | —   | \$ —  | —   | \$ 157,570,912  |

The following is additional information with respect to the Common Share authorization:

- i. The date the program was announced was November 20, 2009 by Form 8-K.
- ii. The amount originally approved was up to \$250 million in aggregate purchase price of TDS Common and Special Common Shares.
- iii. The expiration date for the program is November 19, 2012.

- iv. The Common Share authorization did not expire during the first quarter of 2012.
- v. TDS did not determine to terminate the foregoing Common Share repurchase program prior to expiration, or cease making further purchases thereunder, during the first quarter of 2012.



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**Item 5. Other Information.**

The following information is being provided to update prior disclosures made pursuant to the requirements of Form 8-K, Item 2.03 — Creation of a Direct Financial Obligation or an Obligation Under an Off-Balance Sheet Arrangement of a Registrant.

Neither TDS nor U.S. Cellular borrowed or repaid any amounts under their revolving credit facilities in the first quarter of 2012 and had no borrowings outstanding under their revolving credit facilities as of March 31, 2012.

A description of TDS' revolving credit facility is included under Item 1.01 in TDS' Current Report on Form 8-K dated December 17, 2010 and is incorporated by reference herein.

A description of U.S. Cellular's revolving credit facility is included under Item 1.01 in U.S. Cellular's Current Report on Form 8-K dated December 17, 2010 and is incorporated by reference herein.

**Item 6. Exhibits.**

Exhibit 10.1 — Amendment to the Telephone and Data Systems, Inc. Compensation Plan for Non-Employee Directors, is hereby incorporated by reference to Item 5.02 to Telephone and Data Systems, Inc.'s Current Report on Form 8-K dated March 9, 2012.

Exhibit 10.2 — Amendment to the Telephone and Data Systems, Inc. Supplemental Executive Retirement Plan, is hereby incorporated by reference to Exhibit 10.2 to Telephone and Data Systems, Inc.'s Current Report on Form 8-K dated March 15, 2012.

Exhibit 11 — Statement regarding computation of per share earnings is included herein as Note 5 — Earnings Per Share in the Notes to Consolidated Financial Statements.

Exhibit 12 — Statement regarding computation of ratio of earnings to fixed charges.

Exhibit 31.1 — Chief Executive Officer certification pursuant to Rule 13a-14 of the Securities Exchange Act of 1934.

Exhibit 31.2 — Chief Financial Officer certification pursuant to Rule 13a-14 of the Securities Exchange Act of 1934.

Exhibit 32.1 — Chief Executive Officer certification pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.

Exhibit 32.2 — Chief Financial Officer certification pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.

Exhibit 101.INS — XBRL Instance Document

Exhibit 101.SCH — XBRL Taxonomy Extension Schema Document

Exhibit 101.PRE — XBRL Taxonomy Presentation Linkbase Document

Exhibit 101.CAL — XBRL Taxonomy Calculation Linkbase Document

Exhibit 101.LAB — XBRL Taxonomy Label Linkbase Document

Exhibit 101.DEF — XBRL Taxonomy Extension Definition Linkbase Document

The foregoing exhibits include only the exhibits that relate specifically to this Form 10-Q or that supplement the exhibits identified in TDS' Form 10-K for the year ended December 31, 2011. Reference is made to TDS' Form 10-K for the year ended December 31, 2011 for a complete list of exhibits, which are incorporated herein except to the

extent supplemented or superseded above.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TELEPHONE AND DATA SYSTEMS, INC.  
(Registrant)

Date: May 4, 2012

/s/ LeRoy T. Carlson, Jr.  
LeRoy T. Carlson, Jr.,

President and Chief Executive  
Officer

(principal executive officer)

Date: May 4, 2012

/s/ Kenneth R. Meyers  
Kenneth R. Meyers,

Executive Vice President and  
Chief Financial Officer

(principal financial officer)

Date: May 4, 2012

/s/ Douglas D. Shuma  
Douglas D. Shuma,

Senior Vice President and  
Controller

(principal accounting officer)

Signature page for the TDS 2012 First Quarter Form 10-Q

