

Bank of Marin Bancorp
Form 10-Q
November 03, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the quarterly period ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from _____ to _____

Commission File Number 001-33572

Bank of Marin Bancorp
(Exact name of Registrant as specified in its charter)

California
(State or other jurisdiction of incorporation)

20-8859754
(IRS Employer Identification No.)

504 Redwood Blvd., Suite 100, Novato, CA
(Address of principal executive office)

94947
(Zip Code)

Registrant's telephone number, including area code: (415) 763-4520

Not Applicable
(Former name or former address, if changes since last report)

Indicate by check mark whether the registrant (1) has filed all reports to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

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Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b(2) of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark if the registrant is a shell company, as defined in Rule 12b(2) of the Exchange Act.

Yes No

As of October 30, 2009 there were 5,227,493 shares of common stock outstanding.

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

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BANK OF MARIN BANCORP
CONSOLIDATED STATEMENT OF CONDITION
at September 30, 2009 and December 31, 2008

(in thousands, except share data; September 30, 2009 unaudited)	September 30, 2009	December 31, 2008
Assets		
Cash and due from banks	\$ 63,589	\$ 24,926
Investment securities		
Held to maturity, at amortized cost	30,163	23,558
Available for sale (at fair market value, amortized cost \$79,850 and \$79,284 at September 30, 2009 and December 31, 2008, respectively)	81,841	79,952
Total investment securities	112,004	103,510
Loans, net of allowance for loan losses of \$11,118 and \$9,950 at September 30, 2009 and December 31, 2008, respectively	908,726	880,594
Bank premises and equipment, net	8,257	8,292
Interest receivable and other assets	33,953	32,235
Total assets	\$ 1,126,529	\$ 1,049,557
Liabilities and Stockholders' Equity		
Liabilities		
Deposits		
Non-interest bearing	\$ 246,968	\$ 201,363
Interest bearing		
Transaction accounts	89,355	82,223
Savings and money market	454,759	440,496
CDARS® reciprocal time	55,535	42,892
Other time	102,674	85,316
Total deposits	949,291	852,290
Federal funds purchased and Federal Home Loan Bank borrowings	55,000	56,800
Subordinated debenture	5,000	5,000
Interest payable and other liabilities	9,822	9,921
Total liabilities	1,019,113	924,011
Stockholders' Equity		
Preferred stock, no par value, \$1,000 per share liquidation preference; Authorized - 5,000,000 shares; Issued and outstanding - none and 28,000 shares at September 30, 2009 and December 31, 2008, respectively	---	27,055
Common stock, no par value Authorized - 15,000,000 shares Issued and outstanding - 5,226,993 and 5,146,798 at September 30, 2009 and December 31, 2008, respectively	53,635	51,965

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Retained earnings	52,626	46,138
Accumulated other comprehensive income, net	1,155	388
Total stockholders' equity	107,416	125,546
Total liabilities and stockholders' equity	\$ 1,126,529	\$ 1,049,557

The accompanying notes are an integral part of these consolidated financial statements.

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BANK OF MARIN BANCORP
CONSOLIDATED STATEMENT OF OPERATIONS
for the nine months ended September 30, 2009 and 2008

(in thousands, except per share amounts; unaudited)	September 30, 2009	September 30, 2008
Interest income		
Interest and fees on loans	\$ 40,945	\$ 40,545
Interest on investment securities		
Securities of U.S. Government agencies	2,471	2,641
Obligations of state and political subdivisions (tax exempt)	818	531
Corporate debt securities and other	292	258
Interest on Federal funds sold	4	138
Total interest income	44,530	44,113
Interest expense		
Interest on interest bearing transaction accounts	86	277
Interest on savings and money market deposits	2,428	5,607
Interest on CDARS® reciprocal time deposits	550	55
Interest on other time deposits	1,188	1,962
Interest on borrowed funds	1,101	702
Total interest expense	5,353	8,603
Net interest income	39,177	35,510
Provision for loan losses	2,985	2,810
Net interest income after provision for loan losses	36,192	32,700
Non-interest income		
Service charges on deposit accounts	1,323	1,253
Wealth Management Services	1,017	976
Net gain on redemption of shares in Visa, Inc.	---	457
Other income	1,501	1,489
Total non-interest income	3,841	4,175
Non-interest expense		
Salaries and related benefits	13,050	12,372
Occupancy and equipment	2,569	2,363
Depreciation and amortization	1,021	996
FDIC insurance	1,456	366
Data processing	1,173	1,355
Professional services	1,184	1,161
Other expense	3,480	2,970
Total non-interest expense	23,933	21,583
Income before provision for income taxes	16,100	15,292
Provision for income taxes	6,137	5,935
Net income	\$ 9,963	\$ 9,357

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Preferred stock dividends and accretion	\$ (1,299)	\$ ---
Net income available to common stockholders	\$ 8,664	\$ 9,357

Net income per common share:

Basic	\$ 1.68	\$ 1.82
Diluted	\$ 1.66	\$ 1.79

Weighted average shares used to compute net income per common share:

Basic	5,172	5,135
Diluted	5,224	5,224

Dividends declared per common share	\$ 0.42	\$ 0.42
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The accompanying notes are an integral part of these consolidated financial statements.

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BANK OF MARIN BANCORP
CONSOLIDATED STATEMENT OF OPERATIONS

for the three months ended September 30, 2009, June 30, 2009, and September 30, 2008

(in thousands, except per share amounts; unaudited)	September 30, 2009	June 30, 2009	September 30, 2008
Interest income			
Interest and fees on loans	\$ 13,860	\$ 13,623	\$ 13,833
Interest on investment securities			
Securities of U.S. Government agencies	794	809	892
Obligations of state and political subdivisions (tax exempt)	285	287	187
Corporate debt securities and other	176	115	91
Interest on Federal funds sold	1	3	25
Total interest income	15,116	14,837	15,028
Interest expense			
Interest on interest bearing transaction accounts	31	31	93
Interest on savings and money market deposits	821	817	1,833
Interest on CDARS® reciprocal time deposits	186	183	50
Interest on other time deposits	378	397	562
Interest on borrowed funds	364	376	179
Total interest expense	1,780	1,804	2,717
Net interest income	13,336	13,033	12,311
Provision for loan losses	1,100	700	1,685
Net interest income after provision for loan losses	12,236	12,333	10,626
Non-interest income			
Service charges on deposit accounts	456	432	417
Wealth Management Services	350	351	330
Other income	525	490	447
Total non-interest income	1,331	1,273	1,194
Non-interest expense			
Salaries and related benefits	4,286	4,418	4,179
Occupancy and equipment	950	842	802
Depreciation and amortization	335	336	351
FDIC insurance	307	832	131
Data processing	400	392	480
Professional services	366	395	336
Other expense	1,132	1,385	1,163
Total non-interest expense	7,776	8,600	7,442
Income before provision for income taxes	5,791	5,006	4,378
Provision for income taxes	2,190	1,873	1,683
Net income	\$ 3,601	\$ 3,133	\$ 2,695

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Net income available to common stockholders	\$ 3,601	\$ 3,133	\$ 2,695
Net income per common share:			
Basic	\$ 0.69	\$ 0.61	\$ 0.53
Diluted	\$ 0.68	\$ 0.60	\$ 0.52
Weighted average shares used to compute net income per common share:			
Basic	5,205	5,164	5,130
Diluted	5,274	5,214	5,209
Dividends declared per common share	\$ 0.14	\$ 0.14	\$ 0.14

The accompanying notes are an integral part of these consolidated financial statements.

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BANK OF MARIN BANCORP
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
for the year ended December 31, 2008 and the nine months ended September 30, 2009

	Preferred	Common Stock	Retained	Accumulated Other Comprehensive Income (Loss), Net of	Total	
(dollars in thousands; activities in 2009 unaudited)	Stock	Shares	Amount	Earnings	Taxes	
Balance at December 31, 2007	---	5,122,971	\$51,059	\$36,983	\$(268)	\$87,774
Comprehensive income:						
Net income	---	---	---	12,150	---	12,150
Other comprehensive income						
Net change in unrealized gain (loss) on available for sale securities (net of tax effect of \$475)	---	---	---	---	656	656
Comprehensive income	---	---	---	12,150	656	12,806
Issuance of preferred stock	27,039	---	---	---	---	27,039
Issuance of common stock warrant	---	---	961	---	---	961
Stock options exercised	---	95,298	1,384	---	---	1,384
Excess tax benefit - stock-based compensation	---	---	380	---	---	380
Common stock repurchased, including commission costs	---	(88,316)	(2,526)	---	---	(2,526)
Stock issued under employee stock purchase plan	---	1,253	32	---	---	32
Stock-based compensation - stock options	---	---	404	---	---	404
Restricted stock granted	---	6,700	---	---	---	---
Stock-based compensation - restricted stock	---	---	24	---	---	24
Cash dividends paid on common stock	---	---	---	(2,882)	---	(2,882)
Dividends on preferred stock	---	---	---	(97)	---	(97)
Accretion of preferred stock	16	---	---	(16)	---	---
Stock issued in payment of director fees	---	8,892	247	---	---	247
Balance at December 31, 2008	27,055	5,146,798	51,965	46,138	388	125,546
Net income	---	---	---	9,963	---	9,963
Other comprehensive income						
Net change in unrealized gain on available for sale securities (net of tax effect of \$556)	---	---	---	---	767	767
Comprehensive income	---	---	---	9,963	767	10,730
Accretion of preferred stock	945	---	---	(945)	---	---
Repurchase of preferred stock	(28,000)	---	---	---	---	(28,000)
Stock options exercised	---	58,824	845	---	---	845
Excess tax benefit - stock-based compensation	---	---	270	---	---	270
Stock issued under employee stock purchase plan	---	709	18	---	---	18
Restricted stock granted	---	11,575	---	---	---	---
Stock-based compensation - stock options	---	---	252	---	---	252
Stock-based compensation - restricted stock	---	---	52	---	---	52
Cash dividends paid on common stock	---	---	---	(2,176)	---	(2,176)
Dividends on preferred stock	---	---	---	(354)	---	(354)

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Stock issued in payment of director fees	---	9,087	233	---	---	233
Balance at September 30, 2009	---	5,226,993	\$53,635	\$52,626	\$1,155	\$107,416

The accompanying notes are an integral part of these consolidated financial statements.

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BANK OF MARIN BANCORP
CONSOLIDATED STATEMENT OF CASH FLOWS
for the nine months ended September 30, 2009 and 2008

(in thousands, unaudited)	September 30, 2009	September 30, 2008
Cash Flows from Operating Activities:		
Net income	\$ 9,963	\$ 9,357
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	2,985	2,810
Compensation expense--common stock for director fees	165	195
Stock-based compensation expense	304	331
Excess tax benefits from exercised stock options	(142)	(128)
Amortization and accretion of investment security premiums, net	284	186
Loss on sale of investment securities	9	2
Depreciation and amortization	1,021	996
Net gain on redemption of shares in Visa, Inc.	---	(457)
Loss on disposal of premises and equipment	---	14
Loss on sale of repossessed assets	29	---
Net change in operating assets and liabilities:		
Interest receivable	(4)	106
Interest payable	40	57
Deferred rent and other rent-related expenses	202	105
Other assets	(2,200)	2,194
Other liabilities	1,393	988
Total adjustments	4,086	7,399
Net cash provided by operating activities	14,049	16,756
Cash Flows from Investing Activities:		
Purchase of securities held-to-maturity	(8,438)	(9,584)
Purchase of securities available-for-sale	(30,662)	(42,607)
Proceeds from sale of securities	1,410	21,489
Proceeds from paydowns/maturity of:		
Securities held-to-maturity	320	1,125
Securities available-for-sale	29,906	36,531
Loans originated and principal collected, net	(32,557)	(115,460)
Purchase of bank owned life insurance policies	---	(2,219)
Additions to premises and equipment	(986)	(1,747)
Proceeds from sale of repossessed assets	42	---
Net cash used in investing activities	(40,965)	(112,472)
Cash Flows from Financing Activities:		
Net increase in deposits	97,001	14,586
Proceeds from stock options exercised	845	1,262
Net (decrease) increase in Federal Funds purchased and Federal		
Home Loan Bank borrowings	(1,800)	28,600
Preferred stock repurchased	(28,000)	---
Common stock repurchased	---	(2,526)

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Cash dividends paid on common stock	(2,176)	(2,161)
Cash dividends paid on preferred stock	(451)	---
Stock issued under employee stock purchase plan	18	26
Excess tax benefits from exercised stock options	142	128
Net cash provided by financing activities	65,579	39,915
Net increase (decrease) in cash and cash equivalents	38,663	(55,801)
Cash and cash equivalents at beginning of period	24,926	76,265
Cash and cash equivalents at end of period	\$ 63,589	\$ 20,464

Non-Cash Transactions: The nine months ended September 30, 2009 reflects non-cash financing items of \$233 thousand for stock issued to pay director fees and \$945 thousand for accretion of preferred stock. The nine months ended September 30, 2009 also reflects non-cash investing items of \$141 thousand of loans transferred to repossessed assets. The nine months ended September 30, 2008 reflects a non-cash financing item of \$247 thousand for stock issued to pay director fees.

The accompanying notes are an integral part of these consolidated financial statements.

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BANK OF MARIN BANCORP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Introductory Explanation

References in this report to “Bancorp” mean the Bank of Marin Bancorp as the parent holding company for Bank of Marin, the wholly-owned subsidiary (the “Bank”). References to “we,” “our,” “us” mean the holding company and the Bank that are consolidated for financial reporting purposes.

Note 1: Basis of Presentation

The consolidated financial statements include the accounts of Bancorp and its only wholly-owned bank subsidiary, the Bank. All material intercompany transactions have been eliminated. In the opinion of Management, the unaudited interim consolidated financial statements contain all adjustments necessary to present fairly our financial position, results of operations, changes in stockholders' equity and cash flows. All adjustments are of a normal, recurring nature. Management has evaluated subsequent events for potential recognition and/or disclosure through the issuance date of this Form 10-Q, and has determined that there were no subsequent events that require recognition or disclosure.

Certain information and footnote disclosures presented in the annual financial statements are not included in the interim consolidated financial statements. Accordingly, the accompanying unaudited interim consolidated financial statements should be read in conjunction with our 2008 Annual Report on Form 10-K. The results of operations for the three and nine months ended September 30, 2009 are not necessarily indicative of the operating results for the full year.

The following table shows: 1) weighted average basic shares, 2) potential common shares related to stock options, non-vested restricted stock and stock warrant, and 3) weighted average diluted shares. Net income available to common stockholders is calculated as net income reduced by dividends accumulated on preferred stock and amortization of discounts on the preferred stock. Basic earnings per share (“EPS”) are calculated by dividing net income available to common stockholders by the weighted average number of common shares outstanding during each period. Diluted EPS are calculated using the weighted average diluted shares. The number of potential common shares included in quarterly diluted EPS is computed using the average market prices during the three months included in the reporting period. For year-to-date diluted EPS, the number of potential common shares included in the denominator is determined by computing a year-to-date weighted average of the number of potential common shares included in each quarterly diluted EPS computation. Our calculation of weighted average shares includes two classes of our outstanding common stock: common stock and unvested restricted stock awards. Holders of restricted stock awards receive non-forfeitable dividends at the same rate as common stockholders and they both share equally in undistributed earnings.

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(in thousands, except per share data; unaudited)	Three months ended			Nine months ended	
	September 30, 2009	June 30, 2009	September 30, 2008	September 30, 2009	September 30, 2008
Weighted average basic shares outstanding	5,205	5,164	5,130	5,172	5,135
Add: Potential common shares related to stock options	49	49	79	45	89
Potential common shares related to non-vested restricted stock	3	1	---	1	---
Potential common shares related to warrant	17	---	---	6	---
Weighted average diluted shares outstanding	5,274	5,214	5,209	5,224	5,224
Net income	\$3,601	\$3,133	\$ 2,695	\$9,963	\$ 9,357
Preferred stock dividends and accretion	---	---	---	(1,299)	---
Net income available to common stockholders	\$3,601	\$3,133	\$ 2,695	\$8,664	\$ 9,357
Basic EPS	\$0.69	\$0.61	\$ 0.53	\$1.68	\$ 1.82
Diluted EPS	\$0.68	\$0.60	\$ 0.52	\$1.66	\$ 1.79
Weighted average anti-dilutive shares not included in the calculation of diluted EPS					
Stock options	210	299	201	288	201
Non-vested restricted stock	---	5	---	2	---
Warrant	---	154	---	---	---
Total anti-dilutive shares	210	458	201	290	201

Note 2: Recently Issued Accounting Standards

In August 2009, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update 2009-05, Fair Value Measurements and Disclosures (Topic 820) - Measuring Liabilities at Fair Value. This update provides clarification for circumstances in which a quoted price in an active market for the identical liability is not available. In such circumstances a reporting entity is required to measure fair value using one or more of the following techniques: (1) A valuation technique that uses: (a) the quoted price of the identical liability when traded as an asset; or (b) quoted prices for similar liabilities or similar liabilities when traded as assets; or (2) another valuation technique that is consistent with the principles of Topic 820 such as an income approach or a market approach. The guidance in this update will be effective for the quarter beginning October 1, 2009 and we do not expect it will have a significant impact on our financial condition or results of operations.

In June 2009, the FASB issued guidance that establishes the FASB Accounting Standards Codification™ (the “Codification” or “ASC”) as the source of authoritative U.S. generally accepted accounting principles (“U.S. GAAP”) recognized by the FASB for nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (“SEC”) under authority of federal securities laws are also included in the Codification as sources of authoritative U.S. GAAP for SEC registrants. SFAS No. 168 and the Codification are effective for financial statements issued for interim and annual periods ending after September 15, 2009. The Codification supersedes all existing non-SEC accounting and reporting standards. Following Statement 168, instead of issuing new standards in

the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts, the FASB issues Accounting Standards Updates, which serves only to: (a) update the Codification; (b) provide background information about the guidance; and (c) provide the bases for conclusions on the change(s) in the Codification. We started following the guidelines in the Codification on July 1, 2009.

In May 2009, the FASB issued guidance (ASC 855) that establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. In particular, it sets forth: a) the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements; b) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements; and c) the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. We adopted the subsequent event guidance in the quarter ended June 30, 2009, which did not have a significant impact on our financial condition or results of operations.

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On April 9, 2009, FASB issued the following application guidance to enhance disclosures regarding fair value measurements and impairments of securities:

1. The first guidance relates to interim disclosures about fair value of financial instruments (ASC 825-10-50), which requires an entity to provide quantitative and qualitative disclosures about fair value of any financial instruments for interim reporting periods as well as in annual financial statements. Prior to issuing this guidance, fair values for these assets and liabilities were only disclosed annually. We adopted the interim fair value disclosure guidance in the quarter ended June 30, 2009 and the adoption did not have a significant impact on our financial condition or results of operations. See Note 3 below for further information.
2. The second guidance relates to recognition and presentation of other-than-temporary impairments (ASC 320-10-35), which is intended to bring greater consistency to the timing of impairment recognition, and provide greater clarity to investors about the credit and non-credit components of impaired debt securities that are not expected to be sold. Further, it replaces the existing requirement that the entity's management assert it has both the intent and ability to hold an impaired security until recovery with a requirement that management assert: (a) it does not have the intent to sell the security; and (b) it is more likely than not it will not have to sell the security before recovery of its cost basis. It also requires increased and more timely disclosures sought by investors regarding expected cash flows, credit losses, and an aging of securities with unrealized losses. We adopted ASC 320-10-35 for the quarter ended June 30, 2009 and the adoption did not have a significant impact on our financial condition or results of operations. See Note 4 for further information.
3. The third guidance relates to determining fair value when the volume and level of activity for the asset or liability have significantly decreased and identifying transactions that are not orderly (ASC 820-10-35-15A). It reaffirms the objective of fair value measurement—to reflect how much an asset would be sold for in an orderly transaction (as opposed to a distressed or forced transaction) at the date of the financial statements under current market conditions. Specifically, it reaffirms the need to use judgment to ascertain if a formerly active market has become inactive and in determining fair values when markets have become inactive. It also requires an entity to base its conclusion about whether a transaction was not orderly on the weight of the evidence. Adoption of this guidance did not have a significant impact on our financial condition or results of operations.

Note 3: Fair Value of Assets and Liabilities

Fair Value Hierarchy and Fair Value Measurement

We group our assets and liabilities that are recorded at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1: Valuations are based on quoted prices in active markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.

Level 2: Valuations are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuations for which all significant assumptions are observable or can be corroborated by observable market data.

Level 3: Valuations are based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Values are determined using pricing models and discounted cash

flow models and include management judgment and estimation which may be significant.

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BANK OF MARIN BANCORP

The following table summarizes our assets and liabilities that were required to be recorded at fair value on a recurring basis, all of which were valued using Level 2 inputs.

(in thousands) Description of Financial Instruments	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Balance at September 30, 2009 (unaudited):				
Securities available for sale	\$ 81,841	\$ ---	\$ 81,841	\$ ---
Derivative financial assets	\$ 9	\$ ---	\$ 9	\$ ---
Derivative financial liabilities	\$ 2,196	\$ ---	\$ 2,196	\$ ---
Balance at December 31, 2008:				
Securities available for sale	\$ 79,952	\$ ---	\$ 79,952	\$ ---
Derivative financial liabilities	\$ 3,456	\$ ---	\$ 3,456	\$ ---

Securities available for sale are recorded at fair value on a recurring basis. When available, quoted market prices (Level 1) are used to determine the fair value of securities available for sale. If quoted market prices are not available, we obtain pricing information from a reputable third-party service provider, who may utilize valuation techniques that use current market-based or independently sourced parameters, such as bid/ask prices, dealer-quoted prices, interest rates, benchmark yield curves, prepayment speeds, and credit spreads (Level 2). Level 1 securities include those traded on active markets, including U.S. Treasury securities. Level 2 securities include U.S. agencies' debt securities, mortgage-backed securities and corporate collateralized mortgage obligations.

On a recurring basis, derivative financial instruments are recorded at fair value, which is based on the income approach using observable Level 2 market inputs, reflecting market expectations of future interest rates as of the measurement date. Standard valuation techniques are used to calculate the present value of the future expected cash flows assuming an orderly transaction. Valuation adjustments may be made to reflect both our own credit risk and the counterparties' credit quality in determining the fair value of the derivatives. Level 2 inputs for the valuations are limited to observable market prices for London Interbank Offered Rate ("LIBOR") cash rates (for the very short term), quoted prices for LIBOR futures contracts, observable market prices for LIBOR swap rates, and one-month and three-month LIBOR basis spreads at commonly quoted intervals. Mid-market pricing of the inputs is used as a practical expedient in the fair value measurements. Key inputs for interest rate valuations are used to project spot rates at resets specified by each swap, as well as to discount those future cash flows to present value at the measurement date. When the value of any collateral placed with counterparties is less than the interest rate derivative liability, the interest rate liability position is further discounted to reflect our potential credit risk to

counterparties. We have used the spread over LIBOR on the BBB rated U.S. Bank Composite rate with maturity term corresponding to the duration of the swaps to calculate this credit-risk-related discount of future cash flows.

Certain financial assets may be measured at fair value on a non-recurring basis. These assets are subject to fair value adjustments that result from the application of the lower of cost or fair value accounting or write-downs of individual assets. For example, when a loan is identified as impaired, it is reported at the lower of cost or fair value, measured based on the loan's observable market price (Level 1), the present value of expected future cash flows discounted at the loan's original effective interest rate (Level 2), or the current appraised value of the underlying collateral securing the loan if the loan is collateral dependent (Level 3). Securities held to maturity may be written down to fair value (determined using the same techniques discussed above for securities available for sale) as a result of an other-than-temporary impairment, if any.

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The following table presents the carrying value of financial instruments by level within the fair value hierarchy as of September 30, 2009, for which a non-recurring change in fair value has been recorded.

(in thousands; unaudited)	Carrying Value	At September 30, 2009			Losses for the three months ended September 30, 2009 (c)	Losses for the nine months ended September 30, 2009 (c)
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2) (a)	Significant Unobservable Inputs (Level 3) (b)		
Loans carried at fair value	\$ 2,258	\$ ---	\$ 770	\$ 1,488	\$ 584	\$ 2,539

(a) Represents impaired loan principal balances net of specific valuation allowance of \$41 thousand, determined using the discounted cash flow method.

(b) Represents collateral-dependent loan principal balances that had been written down to the appraised value of the underlying collateral, net of specific valuation allowance of \$183 thousand. The carrying value of loans fully charged-off, which includes unsecured lines of credit, overdrafts and all other loans, is zero.

(c) Represents charge-offs during the period presented and the specific valuation allowance established on loans during the period.

Disclosures about Fair Value of Financial Instruments

The table below is a summary of fair value estimates for financial instruments as of September 30, 2009 and December 31, 2008, excluding financial instruments recorded at fair value on a recurring basis (summarized in a separate table). The carrying amounts in the following table are recorded in the statement of condition under the indicated captions. We have excluded nonfinancial assets and nonfinancial liabilities defined by the Codification (ASC 820-10-15-1A), such as Bank premises and equipment, deferred taxes and other liabilities. In addition, we have not disclosed the fair value of financial instruments specifically excluded from disclosure requirements of the Financial Instruments Topic of the Codification (ASC 825-10-50-8), such as Bank-owned life insurance policies.

(in thousands; 2009 amounts unaudited)	September 30, 2009		December 31, 2008	
	Carrying Amounts	Fair Value	Carrying Amounts	Fair Value
Financial assets				
Cash and cash equivalents	\$63,589	\$63,589	\$24,926	\$24,926
Investment securities held to maturity	30,163	31,593	23,558	23,135
Loans, net	908,726	896,825	880,594	896,628
Interest receivable	4,085	4,085	4,081	4,081
Financial liabilities				
Deposits	949,291	949,871	852,290	853,187
Federal funds purchased overnight and Federal Home Loan Bank short-term borrowings	---	---	21,800	21,800
Federal Home Loan Bank long-term borrowings	55,000	54,067	35,000	34,137

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Subordinated debenture	5,000	3,795	5,000	5,000
Interest payable	958	958	918	918

Following is a description of methods and assumptions used to estimate the fair value of each class of financial instrument not recorded at fair value but required for disclosure purposes:

Cash and Cash Equivalents – The carrying amounts of cash and cash equivalents approximate their fair value because of the short-term nature of these instruments.

Held-to-maturity Securities - Held-to-maturity securities, which generally consist of obligations of state & political subdivisions, are recorded at their amortized cost. Their fair value for disclosure purposes is determined using methodologies similar to those described above for available-for-sale securities using Level 2 inputs. If Level 2 inputs are not available, we may utilize pricing models that incorporate unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities (Level 3). As of September 30, 2009, we did not hold any securities whose fair value was measured using significant unobservable inputs.

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Loans - The fair value of loans with variable interest rates approximates their current carrying value, because their rates are regularly adjusted to current market rates. The fair value of fixed rate loans or variable loans at negotiated interest rate floors or ceilings with remaining maturities in excess of one year is estimated by discounting the future cash flows using current market rates at which similar loans would be made to borrowers with similar credit ratings and similar remaining maturities.

Interest Receivable and Payable - The accrued interest receivable and payable balances approximate their fair value due to the short-term nature of their settlement dates.

Deposits - The fair value of non-interest bearing deposits, interest bearing transaction accounts, savings accounts and money market accounts is the amount payable on demand at the reporting date. The fair value of time deposits is estimated by discounting the future cash flows using current rates offered for deposits of similar remaining maturities.

Federal Funds Purchased Overnight and Federal Home Loan Bank Short-term Borrowings - The balance represents its fair value as these borrowings settle overnight.

Federal Home Loan Bank Long-term Borrowings - The fair value is estimated by discounting the future cash flows using current rates offered by the Federal Home Loan Bank San Francisco ("FHLB") for similar credit advances corresponding to the remaining duration of our fixed-rate credit advances.

Subordinated Debenture - The fair value of the subordinated debenture is estimated by discounting the future cash flows (interest payment at a rate of three-month LIBOR plus 2.48%) using current market rates at which similar bonds would be issued with similar credit ratings as ours and similar remaining maturities. We have used the spread of the ten-year BBB rated U.S. Bank Composite over LIBOR to calculate this credit-risk-related discount of future cash flows.

Commitments - Loan commitments and standby letters of credit generate ongoing fees, which are recognized over the term of the commitment period. In situations where the borrower's credit quality has declined, we record a reserve for these off-balance sheet commitments. Given the uncertainty in the likelihood and timing of a commitment being drawn upon, a reasonable estimate of the fair value of these commitments is the carrying value of the related unamortized loan fees plus the reserve, which is not material.

Note 4: Investment Securities

Our investment securities portfolio at September 30, 2009 consists primarily of U.S. government agency securities, including mortgage-backed securities ("MBS") and collateralized mortgage obligations ("CMOs") issued or guaranteed by Federal National Mortgage Association ("FNMA"), Federal Home Loan Mortgage Corporation ("FHLMC"), or Government National Mortgage Association ("GNMA"). Our portfolio also includes obligations of state and political subdivisions, debentures issued by government-sponsored agencies including FHLB, Federal Farm Credit Bank and FNMA, as well as corporate CMOs, as reflected in the table below.

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(in thousands; September 30, 2009 unaudited)	September 30, 2009				December 31, 2008			
	Amortized Cost	Fair Value	Gross Unrealized Gains	Unrealized (Losses)	Amortized Cost	Fair Value	Gross Unrealized Gains	Unrealized (Losses)
Held to maturity								
Obligations of state and political subdivisions	\$30,163	\$31,593	\$1,619	\$(189)	\$23,558	\$23,135	\$373	\$(796)
Available for sale								
Securities of U. S. government agencies:								
MBS pass-through securities issued by FNMA and FHLMC	10,924	11,228	304	---	8,135	8,249	114	---
CMOs issued by FNMA	15,604	16,178	574	---	15,289	15,468	183	(4)
CMOs issued by FHLMC	20,331	20,934	603	---	24,308	24,452	165	(21)
CMOs issued by GNMA	14,290	14,816	526	---	13,160	13,341	219	(38)
Debentures of government sponsored agencies	5,000	5,065	65	---	17,000	17,072	116	(44)
Corporate CMOs	13,701	13,620	1	(82)	1,392	1,370	---	(22)
Total available for sale	79,850	81,841	2,073	(82)	79,284	79,952	797	(129)
Total investment securities	\$110,013	\$113,434	\$3,692	\$(271)	\$102,842	\$103,087	\$1,170	\$(925)

The amortized cost and fair value of investment securities at September 30, 2009 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to call or prepay obligations with or without call or prepayment penalties.

(in thousands; unaudited)	September 30, 2009			
	Held to Maturity		Available for Sale	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Within one year	\$ 360	\$ 368	\$ ---	\$ ---
After one but within five years	3,683	3,839	2,000	2,065
After five years through ten years	11,886	12,660	19,776	20,002
After ten years	14,234	14,726	58,074	59,774
Total	\$ 30,163	\$ 31,593	\$ 79,850	\$ 81,841

Investment securities carried at \$26.9 million and \$28.4 million were pledged at September 30, 2009 and December 31, 2008, respectively. During 2009, four held-to-maturity securities issued by the same issuer with a combined carrying value of \$1.1 million, and another held-to-maturity security with a carrying value of \$335 thousand were sold

due to evidence of significant deterioration of creditworthiness. The proceeds from the sales totaled \$1.4 million and the transactions resulted in net losses of \$9 thousand recorded in earnings.

Other-Than-Temporarily Impaired Debt Securities

For each security in an unrealized loss position, we assess whether we intend to sell the security, or it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis less any current-period credit losses. For debt securities that are considered other-than-temporarily impaired and that we do not intend to sell and will not be required to sell prior to recovery of our amortized cost basis, we separate the amount of the impairment into the amount that is credit related (credit loss component) and the amount due to all other factors. The credit loss component is recognized in earnings and is calculated as the difference between the security's amortized cost basis and the present value of its expected future cash flows. The remaining difference between the security's fair value and the present value of future expected cash flows is deemed to be due to factors that are not credit related and is recognized in other comprehensive income.

We do not have the intent to sell the securities that are temporarily impaired, and it is more likely than not that we will not have to sell those securities before recovery of the cost basis. Additionally, we have evaluated the credit ratings of our investment securities and their issuers and/or insurers, if applicable. Based on our evaluation, Management has determined that no investment security in our investment portfolio is other-than-temporarily impaired.

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Six and thirty-seven investment securities were in unrealized loss positions at September 30, 2009 and December 31, 2008, respectively. They are summarized and classified according to the duration of the loss period as follows:

September 30, 2009 (In thousands; unaudited)	< 12 continuous months		> 12 continuous months		Total Securities in a loss position	
	Fair value	Unrealized loss	Fair value	Unrealized loss	Fair value	Unrealized loss
Held-to-maturity						
Obligations of state & political subdivisions	\$---	\$ ---	\$1,871	\$ (189)	\$ 1,871	\$ (189)
Available for sale						
Corporate CMOs	13,381	(82)	---	---	13,381	(82)
Total available for sale	13,381	(82)	---	---	13,381	(82)
Total temporarily impaired securities	\$13,381	\$ (82)	\$1,871	\$ (189)	\$ 15,252	\$ (271)
December 31, 2008						
(In thousands)	< 12 continuous months		> 12 continuous months		Total Securities in a loss position	
	Fair value	Unrealized loss	Fair value	Unrealized loss	Fair value	Unrealized loss
Held-to-maturity						
Obligations of state & political subdivisions	\$10,449	\$ (430)	\$1,819	\$ (366)	\$ 12,268	\$ (796)
Available for sale						
Securities of U. S.						
Government Agencies	23,369	(107)	---	---	23,369	(107)
Corporate CMOs	643	(15)	727	(7)	1,370	(22)
Total available for sale	24,012	(122)	727	(7)	24,739	(129)
Total temporarily impaired securities	\$34,461	\$ (552)	\$2,546	\$ (373)	\$ 37,007	\$ (925)

The unrealized losses associated with debt securities of U.S. government agencies are primarily driven by changes in interest rates and not due to the credit quality of the securities. Further, securities backed by GNMA, FNMA, or FHLMC have the guarantee of the full faith and credit of the U.S. Federal Government. Obligations of U.S. states and political subdivisions in our portfolio are all investment grade without delinquency history. The unrealized loss amount of the obligations of state and political subdivisions relates to one debenture with payments collected through property tax assessments in an affluent community. These securities will continue to be monitored as part of our ongoing impairment analysis, but are expected to perform. As a result, we concluded that these securities were not other-than-temporarily impaired at September 30, 2009.

The unrealized losses associated with corporate CMO's are primarily related to securities backed by residential mortgages. A majority of these securities were AAA-rated by at least one major rating agency. We estimate loss projections for each security by assessing loans collateralizing the security and determining expected default rates and loss severities. Based upon our assessment of expected credit losses of each security given the performance of the underlying collateral and credit enhancements where applicable, we concluded that these securities were not

other-than-temporarily impaired at September 30, 2009.

Securities Carried at Cost

As a member of the FHLB, we are required to maintain a minimum investment in the FHLB capital stock determined by the Board of Directors of the FHLB. The minimum investment requirements can also increase in the event we need to increase our borrowing capacity with the FHLB. We held \$4.7 million and \$3.9 million of FHLB stock recorded at cost in other assets at September 30, 2009 and December 31, 2008, respectively. In January 2009, the FHLB notified us that they temporarily suspended dividend payments on stock in order to build up higher retained earnings and to preserve their capital. On July 30, 2009, the FHLB declared a cash dividend for the second quarter of 2009 at an annualized dividend rate of 0.84%. Management does not believe that the temporary suspension and/or reduction of dividends on FHLB stock resulted in other-than-temporary-impairment on our investment in FHLB stock, as we expect to be able to redeem this stock at cost.

In addition, as a member bank of Visa Inc., we hold 16,939 shares of Visa Inc. Class B common stock at a zero cost basis. These shares are restricted from resale until their conversion into Class A (voting) shares on March 25, 2011.

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Note 5: Allowance for Loan Losses and Non-accrual Loans

The allowance for loan losses is maintained at levels considered adequate by Management to provide for probable loan losses inherent in the portfolio. The allowance is based on Management's assessment of various factors affecting the loan portfolio, including problem loans, economic conditions and loan loss experience, and an overall evaluation of the quality of the underlying collateral.

Activity in the allowance for loan losses follows:

(in thousands; unaudited)	Three months ended			Nine months ended		
	September 30, 2009	June 30, 2009	September 30, 2008	September 30, 2009	September 30, 2008	
Beginning balance	\$10,135	\$10,289	\$ 8,555	\$9,950	\$ 7,575	
Provision for loan loss charged to expense	1,100	700	1,685	2,985	2,810	
Loans charged off	(392)	(971)	(970)	(2,238)	(1,128)	
Loan loss recoveries	275	117	1	421	14	
Ending balance	\$11,118	\$10,135	\$ 9,271	\$11,118	\$ 9,271	
Total loans held in portfolio at end of period, before deducting allowance for loan losses	\$919,844	\$909,614	\$ 839,007	919,844	\$ 839,007	
Ratio of allowance for loan losses to loans	1.21	% 1.11	% 1.11	% 1.21	% 1.11	%
Non-accrual loans at period end	\$6,049	\$5,909	\$ 823	\$6,049	\$ 823	
Average recorded investment in impaired loans	\$8,950	\$7,916	\$ 874	\$8,222	\$ 517	

The gross interest income that would have been recorded had non-accrual and charged-off loans been current totaled \$237 thousand in the quarter ended September 30, 2009, \$199 thousand in the quarter ended June 30, 2009, and \$37 thousand in the quarter ended September 30, 2008. Foregone interest income on non-accrual and charged-off loans totaled \$583 thousand and \$49 thousand during the first nine months of 2009 and 2008, respectively. We recognized \$60 thousand and \$70 thousand of interest income on non-accrual loans during the quarter and nine-month periods ended September 30, 2009, respectively, as cash payments were received.

Impaired loan balances totaled \$7.0 million, \$6.2 million and \$823 thousand at September 30, 2009, June 30, 2009 and September 30, 2008, respectively, with a specific valuation allowance of \$224 thousand, \$32 thousand and \$47 thousand, respectively. The amount of the recorded investment in impaired loans for which there is no related specific valuation allowance for loan losses totaled \$4.6 million, \$5.8 million and zero at September 30, 2009, June 30, 2009 and September 30, 2008, respectively. We charge off our estimated losses related to specifically identified impaired loans as the losses are identified. The charged-off portion of impaired loans outstanding at September 30, 2009 totaled approximately \$770 thousand.

Impaired loans were primarily comprised of commercial real estate, commercial, collateral dependent construction, and personal loans. At September 30, 2009, we had no available commitments to extend credit on impaired loans. The principal balance on loans whose contractual terms have been restructured in a manner which grants a concession to a borrower experiencing financial difficulties was \$456 thousand at September 30, 2009, \$251 thousand at June 30, 2009 and \$120 thousand at September 30, 2008. These restructured loan amounts have been included in the impaired loan totals noted above. All but one impaired restructured loan were current in their payments and accruing interest at each period end.

Note 6: Borrowings

Federal Funds Purchased– We have unsecured lines of credit totaling \$75.0 million with correspondent banks for overnight borrowings. In general, interest rates on these lines approximate the Federal funds target rate. At September 30, 2009 and December 31, 2008, we had no overnight borrowings outstanding under these credit facilities.

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Federal Home Loan Bank Borrowings – As of September 30, 2009 and December 31, 2008, we had lines of credit with the FHLB totaling \$230.6 million and \$195.8 million, respectively. At September 30, 2009 and December 31, 2008, FHLB overnight borrowings totaled zero and \$21.8 million, respectively.

On February 5, 2008, we entered into a ten-year borrowing agreement under the same FHLB line of credit for \$15.0 million at a fixed rate of 2.07%. Interest-only payments are required every three months until maturity. Although the entire principal is due on February 5, 2018, the FHLB has the unconditional right to accelerate the due date on November 5, 2009 and every three months thereafter (the “put dates”). If the FHLB exercises its right to accelerate the due date, the FHLB will offer replacement funding at the current market rate, subject to certain conditions. We must comply with the put date, but are not required to accept replacement funding.

On December 16, 2008, we entered into a five-year borrowing agreement under the FHLB line of credit for \$20.0 million at a fixed rate of 2.54%. Interest-only payments are required every month until maturity.

On January 23, 2009, we entered into a three-year borrowing agreement under the FHLB line of credit for \$20.0 million at a fixed rate of 2.29%. Interest-only payments are required every month until maturity.

At September 30, 2009, \$175.6 million was remaining as available for borrowing from the FHLB under a formula based on eligible collateral, mainly a portfolio of loans. The FHLB overnight borrowing and the FHLB line of credit are secured by essentially all of our financial assets, including loans, investment securities, cash and cash equivalents under a blanket lien.

Federal Reserve Line of Credit – We also have a line of credit with the Federal Reserve Bank of San Francisco (“FRB”). On March 30, 2009, we pledged a certain residential loan portfolio that increased our borrowing capacity with the FRB. At September 30, 2009 and December 31, 2008, we have borrowing capacity under this line totaling \$35.3 and \$2.9 million, respectively, and had no outstanding borrowings with the FRB.

Subordinated Debt – On September 17, 2004 we issued a 15-year, \$5.0 million subordinated debenture through a pooled trust preferred program, which matures on June 17, 2019. We have the right to redeem the debenture, in whole or in part, at the redemption price at principal amounts in multiples of \$1.0 million on any interest payment date on or after June 17, 2009. The interest rate on the debenture changes quarterly and is paid quarterly at the three-month LIBOR plus 2.48%. The rate at September 30, 2009 was 2.77%. The debenture is subordinated to the claims of depositors and our other creditors.

Note 7: Stockholders' Equity

Preferred Stock

Pursuant to the U.S. Treasury Capital Purchase Program (the “TCPP”), on December 5, 2008, we issued to the U.S. Treasury 28,000 shares of senior preferred stock with a zero par value and a \$1,000 per share liquidation preference, along with a warrant to purchase 154,242 shares of common stock at a per share exercise price of \$27.23, in exchange for aggregate consideration of \$28.0 million. The proceeds of \$28 million were allocated between the preferred stock and the warrant with \$27.0 million allocated to preferred stock and \$961 thousand allocated to the warrant, based on their relative fair value at the time of issuance. The discount on the preferred stock (i.e., difference between the initial carrying amount and the liquidation amount) was calculated to be amortized over the five-year period preceding the 9% perpetual dividend, using the effective yield method. The preferred stock called for a 5% coupon dividend rate for the first five years and 9% thereafter. The warrant was immediately exercisable and expires 10 years after the issuance

date.

Under the American Recovery and Reinvestment Act of 2009, which allows participants in the TCPP to withdraw from the program, we repurchased all 28,000 shares of outstanding preferred stock from the U.S. Treasury at \$28 million plus accrued but unpaid dividends of \$179 thousand on March 31, 2009. At the time of repurchase, we accelerated the remaining accretion of the preferred stock totaling \$945 thousand through retained earnings in accordance with accounting requirements, reducing our net income available to common stockholders. The warrant to purchase 154,242 shares of our common stock remains outstanding. On June 26, 2009, the Treasury issued guidance on the process banks can use to repurchase warrants under the TCPP. We currently do not intend to repurchase the warrant from the Treasury under these guidelines.

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Common Dividends

A summary of cash dividends paid to common stockholders, which are recorded as a reduction of retained earnings, is presented below.

(in thousands, except per share data; unaudited)	Three months ended			Nine months ended	
	September 30, 2009	June 30, 2009	September 30, 2008	September 30, 2009	September 30, 2008
Cash dividends	\$730	\$724	\$ 719	\$2,176	\$ 2,161
Cash dividends per share	\$0.14	\$0.14	\$ 0.14	\$0.42	\$ 0.42

Share-Based Payments

The fair value of stock options on the grant date is recorded as a stock-based compensation expense in the income statement over the requisite service period with a corresponding increase in common stock. In addition, we record excess tax benefits on the exercise of non-qualified stock options, disqualifying disposition of incentive stock options or vesting of restricted stock as an addition to common stock with a corresponding decrease in current taxes payable.

Stock-based compensation also includes compensation expense related to the issuance of non-vested restricted common shares pursuant to the 2007 Equity Plan. The grant-date fair value of the restricted common shares, which is equal to its intrinsic value, is recorded as compensation expense over the requisite service period with a corresponding increase in common stock as the shares vest. Any excess tax benefit on the vesting of these shares will also be recorded as increase in common stock and a corresponding decrease in current taxes payable. The holders of the non-vested restricted common shares are entitled to dividends on the same per-share ratio as the holders of common stock. Dividends paid on the portion of share-based awards not expected to vest are also included in stock-based compensation expense. Tax benefits on dividends paid on the portion of share-based awards expected to vest are recorded as increase to common stock with a corresponding decrease in current taxes payable.

Stock-based compensation and tax benefits on exercised options are shown below.

(in thousands; unaudited)	Three months ended			Nine months ended	
	September 30, 2009	June 30, 2009	September 30, 2008	September 30, 2009	September 30, 2008
Stock-based compensation	\$106	\$102	\$ 103	\$304	\$ 331
Excess tax benefits on exercised options	\$50	\$215	\$ 69	\$270	\$ 128

Note 8: Commitments and Contingencies

Financial Instruments with Off-Balance Sheet Risk

We make commitments to extend credit in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit in the form of loans or through standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements.

We are exposed to credit loss equal to the contract amount of the commitment in the event of nonperformance by the borrower. We use the same credit policies in making commitments as we do for on-balance-sheet instruments and we evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by us, is based on Management's credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and real property.

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The contract amount of loan commitments and standby letters of credit not reflected on the consolidated statement of condition was \$236.8 million at September 30, 2009 at rates ranging from 2.25% to 9.75%. This amount included \$132.3 million under commercial lines of credit (these commitments are contingent upon customers maintaining specific credit standards), \$73.7 million under revolving home equity lines, \$18.4 million under undisbursed construction loans, \$4.7 million under standby letters of credit, and a remaining \$7.7 million under personal and other lines of credit. We have set aside an allowance for losses in the amount of \$474 thousand for these commitments, which is recorded in interest payable and other liabilities.

Operating Leases

We rent certain premises and equipment under long-term non-cancelable operating leases expiring at various dates through the year 2024. Commitments under these leases approximate \$618 thousand, \$2.5 million, \$2.1 million, \$2.0 million and \$2.0 million for 2009, 2010, 2011, 2012, and 2013, respectively, and \$16.8 million for all years thereafter.

Litigation and Regulatory Matters

There have been no changes to the disclosure regarding litigation and regulatory matters in Note 13 – Commitments and Contingencies to the Consolidated Financial Statements of the Bancorp's 2008 Annual Report on Form 10-K.

Note 9: Derivative Financial Instruments and Hedging Activities

We have entered into interest rate swap agreements, primarily as an asset/liability management strategy, in order to mitigate the changes in the fair value of specified long-term fixed-rate loans and firm commitments to enter into long-term fixed-rate loans caused by changes in interest rates. These hedges allow us to offer long-term fixed rate loans to customers without assuming the interest rate risk of a long-term asset by swapping our fixed-rate interest stream for a floating-rate interest stream, generally benchmarked to the one-month U.S. dollar LIBOR index, thus protecting us against changes in the net interest margin otherwise associated with fluctuating interest rates.

The fixed-rate payment features of the interest rate swap agreements are generally structured at inception to mirror all of the provisions of the hedged loan agreements. These interest rate swaps, designated and qualified as fair value hedges, are carried on the balance sheet at their fair value in other assets (when the fair value is positive) or in other liabilities (when the fair value is negative). One of our interest rate swap agreements qualifies for shortcut hedge accounting treatment. The change in fair value of the swap using the shortcut accounting treatment is recorded in other non-interest income, while the change in fair value of swaps using non-shortcut accounting is recorded in interest income. The unrealized gain or loss in market value of the hedged fixed-rate loan is recorded as an adjustment to the hedged loan and offset in other non-interest income (for shortcut accounting treatment) or interest income (for non-shortcut accounting treatment).

During the third quarter of 2007, a forward swap was designated to offset the change in fair value of a loan originated during the period. The fair value of the related yield maintenance agreement totaling \$69 thousand at the date of designation, recorded in other assets, is being amortized to interest income using the effective yield method over the life of the loan.

Our credit exposure, if any, on interest rate swaps is limited to the net favorable value (net of any collateral pledged) and interest payments of all swaps by each counterparty. Conversely, when an interest rate swap is in a liability position exceeding a certain threshold, we are required to post collateral to the counterparty (generally when our derivative liability position is greater than \$100 thousand or \$1.3 million, depending upon the counterparty, at which

time posting of collateral in an amount up to the liability position is required). Collateral levels are monitored and adjusted on a regular basis for changes in interest rate swap values. The aggregate fair value of all derivative instruments that are in a liability position and have collateral requirements on September 30, 2009 is \$1.9 million, for which we have posted collateral in the form of cash totaling \$2.6 million.

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As of September 30, 2009, we had four interest rate swap agreements, which are scheduled to mature in September 2018, April 2019, June 2020 and May 2022. All of our derivatives are accounted for as fair value hedges. As our interest rate swaps are settled monthly with counterparties, accrued interest on the swaps, if any, is minimal. Information on our derivatives follows:

(in thousands; September 30, 2009 unaudited)	Asset derivatives designated as fair value hedges		Liability derivatives designated as fair value hedges	
	September 30, 2009	December 31, 2008	September 30, 2009	December 31, 2008
Interest rate swap notional amount	\$ 1,943	\$ ---	\$ 17,351	\$ 17,833
Credit risk amount	9	---	---	---
Interest rate swap fair value (1)	9	---	2,196	3,456
Balance sheet location	Other assets	---	Other liabilities	Other liabilities

(in thousands; unaudited)	Three months ended		
	September 30, 2009	June 30, 2009	September 30, 2008
(Decrease) increase in value of designated interest rate swaps recognized in interest income	\$ (372)	\$ 1,259	\$ (231)
Payment on interest rate swap recorded in interest income	(219)	(214)	(106)
Increase (decrease) in value of hedged loans recognized in interest income	405	(1,284)	186
Decrease in value of yield maintenance agreement recognized against interest income	(5)	(6)	(5)
Net loss on derivatives recognized in interest income (2)	\$ (191)	\$ (245)	\$ (156)

(in thousands; unaudited)	Nine months ended	
	September 30, 2009	September 30, 2008
Increase (decrease) in value of designated interest rate swaps recognized in interest income	\$ 1,268	\$ (255)
Payment on interest rate swap recorded in interest income	(630)	(251)
(Decrease) increase in value of hedged loans recognized in interest income	(1,299)	217
Decrease in value of yield maintenance agreement recognized against interest income	(14)	(14)
Net loss on derivatives recognized in interest income (2)	\$ (675)	\$ (303)

(1) See Note 3 for valuation methodology.

(2) Ineffectiveness of \$28 thousand, (\$31) thousand, and (\$50) thousand was recorded in interest income during the three months ended September 30, 2009, June 30, 2009, and September 30, 2008, respectively. Ineffectiveness of

(\$45) thousand, and (\$52) thousand was recorded in interest income during the nine-month periods ended September 30, 2009 and 2008, respectively. The full change in value of swaps was included in the assessment of hedge effectiveness.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

In the following pages, Management discusses its analysis of the financial condition and results of operations for the third quarter of 2009 compared to the third quarter of 2008 and to the prior quarter (second quarter of 2009) as well as the nine-month period ended September 30, 2009 compared to the same period in 2008. This discussion should be read in conjunction with the related consolidated financial statements in this Form 10-Q and with the audited consolidated financial statements and accompanying notes included in our 2008 Annual Report. Average balances, including balances used in calculating certain financial ratios, are generally comprised of average daily balances.

Forward-Looking Statements

This discussion of financial results includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, (the "1933 Act") and Section 21E of the Securities Exchange Act of 1934, as amended, (the "1934 Act"). Those sections of the 1933 Act and 1934 Act provide a "safe harbor" for forward-looking statements to encourage companies to provide prospective information about their financial performance so long as they provide meaningful, cautionary statements identifying important factors that could cause actual results to differ significantly from projected results.

Our forward-looking statements include descriptions of plans or objectives of Management for future operations, products or services, and forecasts of its revenues, earnings or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "intend," "estimate" or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may."

Forward-looking statements are based on Management's current expectations regarding economic, legislative, and regulatory issues that may impact our earnings in future periods. A number of factors—many of which are beyond Management's control—could cause future results to vary materially from current Management expectations. Such factors include, but are not limited to, general economic conditions; the current financial turmoil in the U.S. and abroad; changes in interest rates, deposit flows, real estate values and competition; changes in accounting principles, policies or guidelines; changes in legislation or regulation; and other economic, competitive, governmental, regulatory and technological factors affecting our operations, pricing, products and services. These and other important factors are detailed in the Risk Factors section of our 2008 Form 10-K as filed with the SEC, copies of which are available from us at no charge. Forward-looking statements speak only as of the date they are made. We do not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made or to reflect the occurrence of unanticipated events.

Executive Summary

We produced healthy financial results in the first nine months of 2009 and continued to focus on our customer relationships which led to higher deposits, a core funding source for our steady loan growth. We have also expanded our franchise by opening a branch in Greenbrae, California in September 2009.

We reported third-quarter 2009 earnings of \$3.6 million, up \$906 thousand, or 33.6%, from the same period a year ago, and up \$468 thousand, or 14.9% from the second quarter of 2009. Diluted earnings per common share in the third quarter of 2009 were \$0.68, up sixteen cents, or 30.8% from the third quarter of 2008, and up eight cents, or 13.3% from the second quarter of 2009. Earnings for the nine-month period ended September 30, 2009 totaled \$10.0 million, an increase of \$606 thousand, or 6.5%, over the same period a year ago. Diluted earnings per share for the

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nine-month period ended September 30, 2009 totaled \$1.66, compared to \$1.79 for the same period a year ago. The earnings per common share for the nine-month period ended September 30, 2009 were reduced by \$0.25 as a result of the non-recurring accelerated accretion of the redemption premium resulting from our early repurchase of the preferred stock, and dividends on the preferred stock. Further, earnings reflected a special assessment imposed by the Federal Deposit Insurance Corporation ("FDIC") on all banks in the second quarter of 2009, which resulted in \$496 thousand in additional expense and reduced diluted earnings per share by \$0.06 for the nine-month period ended September 30, 2009.

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Gross loans increased \$29.3 million, or 3.3%, over December 31, 2008 and totaled \$919.8 million at September 30, 2009. The mix of loans reflects an increase in the percentage of home equity lines of credit to total loans, as well as a decrease in construction loans.

While the U.S. economy showed some signs of improvement during the second and third quarter of 2009, consumers continue to experience high levels of financial stress from an increased unemployment rate as well as continued declines in home prices. These factors have impacted the markets we serve. Our customers are also affected by further reductions in spending by consumers and businesses. In the quarters ended September 30, 2009, June 30, 2009 and September 30, 2008, our loan loss provision totaled \$1.1 million, \$700 thousand and \$1.7 million, respectively, and net charge-offs totaled \$117 thousand, \$854 thousand, and \$969 thousand in the same periods, respectively. The allowance for loan losses as a percentage of loans totaled 1.21% at September 30, 2009 compared to 1.12% at December 31, 2008. Non-accrual loans totaled \$6.0 million, or 0.7%, of the Bank's loan portfolio at September 30, 2009, compared to \$6.7 million, or 0.8%, at December 31, 2008.

We have been focusing on improving our core funding mix by generating low cost deposits through our dedicated team of bankers, and those efforts have produced growth of \$97.0 million or 11.4% in deposits from 2008 year-end. Core deposit growth has provided valuable low-cost liquidity to support our asset growth.

Net interest income of \$13.3 million in the quarter ended September 30, 2009 increased \$1.0 million, or 8.3%, from the same period last year, and the year-to-date amount for 2009 increased \$3.7 million, or 10.3% from the same period last year. The increases reflect growth in interest-earning assets and a reduced cost of funds, partially offset by decreased loan yields primarily due to a lower-rate environment. The tax-equivalent net interest margin was 5.18% in the third quarter of 2009 compared to 5.35% in the third quarter of 2008 and 5.16% in the first nine months of 2009 compared to 5.43% in the first nine months of 2008. Decreases in the tax-equivalent net interest margin were primarily due to the downward re-pricing of our loan portfolio in a declining rate environment and to a lesser extent, interest foregone on non-accrual loans (representing a nine-basis point and an eight-basis point impact on the net interest margin in the quarter and nine months ended September 30, 2009, respectively).

The third quarter efficiency ratio improved to 53.02%, down from 55.11% in the same quarter last year and 60.11% in the preceding quarter, reflecting the expansion of net interest income mentioned above. The decrease in the efficiency ratio from the prior quarter also benefited from the decrease in non-interest expenses, mainly due to the absence of the FDIC special assessment and ACH operational losses included in the second quarter of 2009.

Non-interest income totaled \$1.3 million in the third quarter of 2009, an increase of \$137 thousand or 11.5% from the same period last year. Excluding a pre-tax non-recurring gain of \$457 thousand recorded in the first quarter of 2008 related to the mandatory redemption of a portion of our shares in Visa Inc., non-interest income of \$3.8 million for the first nine months of 2009 increased modestly by 3.3% from the same period last year.

Non-interest expense totaled \$7.8 million in the third quarter of 2009 and \$23.9 million in the first nine months of 2009. Non-interest expense for the first nine months of 2008 included a reversal of a pre-tax charge of \$242 thousand that was originally recorded in the fourth quarter of 2007, for the potential obligation to Visa Inc. in connection with certain litigation indemnifications provided to Visa Inc. by Visa member banks. Excluding this reversal of the \$242 thousand litigation liability, non-interest expense in the first nine months of 2009 increased \$2.1 million, or 9.7%, from the same period a year ago. The increase reflected \$1.1 million more in FDIC premiums related to a significantly higher FDIC premium assessment rate (including a special assessment of five basis points on total assets minus Tier 1 capital as of June 30, 2009) and increased deposits levels. The increase also reflects higher personnel and occupancy costs associated with branch expansion, ACH operational losses, increased legal fees in connection with our

participation and termination in the TCPP program, as well as costs associated with delinquent loans, partially offset by lower data processing and other professional costs.

Critical Accounting Policies

Critical accounting policies are those that are both most important to the portrayal of our financial condition and results of operations and require Management's most difficult, subjective, or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

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Management has determined the following five accounting policies to be critical: Allowance for Loan Losses, Other-than-temporary Impairment of Investment Securities, Share-Based Payment, Accounting for Income Taxes and Fair Value Measurements.

Allowance for Loan Losses

Allowance for loan losses is based upon estimates of loan losses and is maintained at a level considered adequate to provide for probable losses inherent in the outstanding loan portfolio. The allowance is increased by provisions charged to expense and reduced by net charge-offs. In periodic evaluations of the adequacy of the allowance balance, Management considers our past loan loss experience by type of credit, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, current economic conditions and other factors. We formally assess the adequacy of the allowance for loan losses on a quarterly basis. These assessments include the periodic re-grading of loans based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, and other factors as warranted. Loans are initially graded when originated. They are reviewed as they are renewed, when there is a new loan to the same borrower and/or when identified facts demonstrate heightened risk of default. Management monitors delinquent loans continuously and identifies problem loans to be evaluated individually for impairment testing. For loans that are determined impaired, formal impairment measurement is performed at least quarterly on a loan-by-loan basis.

Our method for assessing the appropriateness of the allowance includes specific allowances for identified problem loans, an allowance factor for categories of credits, and allowances for changing environmental factors (e.g., portfolio trends, concentration of credit, growth, economic factors). Allowances for identified problem loans are based on specific analysis of individual credits. Loss estimation factors for loan categories are based on analysis of local economic factors applicable to each loan category. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the loan portfolio as a whole.

Other-than-temporary Impairment of Investment Securities

At each financial statement date, we assess whether declines in the fair value of held-to-maturity and available-for-sale securities below their costs are deemed to be other than temporary. We consider, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) our intent and ability to retain the investment for a period of time sufficient to allow for any anticipated recovery in fair value. Evidence evaluated includes, but is not limited to, the remaining payment terms of the instrument and economic factors that are relevant to the collectability of the instrument, such as: current prepayment speeds, the current financial condition of the issuer(s), industry analyst reports, credit ratings, credit default rates, interest rate trends and the value of any underlying collateral. Credit-related other-than-temporary-impairment results in a charge to earnings and the corresponding establishment of a new cost basis for the security. Non-credit-related other-than-temporary impairment results in a charge to other comprehensive income, net of applicable taxes, and the corresponding establishment of a new cost basis for the security. The other-than-temporary impairment recognized in other comprehensive income for debt securities classified as held-to-maturity is accreted from other comprehensive income to the amortized cost of the debt security over the remaining life of the debt security in a prospective manner on the basis of the amount and timing of future estimated cash flows.

Share-Based Payment

We recognize all share-based payments, including stock options and non-vested restricted common shares, as an expense in the income statement based on the grant-date fair value of the award with a corresponding increase to common stock.

We determine the fair value of stock options at the grant date using the Black-Scholes pricing model that takes into account the stock price at the grant date, the exercise price, the expected dividend yield, stock price volatility and the risk-free interest rate over the expected life of the option. The Black-Scholes model requires the input of highly subjective assumptions, including the expected life of the stock-based award (derived from historical data on employee exercise and post-vesting employment termination behavior) and stock price volatility (based on the historical volatility of the common stock). The estimates used in the model involve inherent uncertainties and the application of Management's judgment. As a result, if other assumptions had been used, our recorded stock-based compensation expense could have been materially different from that reflected in these financial statements. The fair value of non-vested restricted common shares generally equals the stock price at grant date. In addition, we are required to estimate the expected forfeiture rate and only recognize expense for those share-based awards expected to vest. If our actual forfeiture rate is materially different from the estimate, the share-based compensation expense could be materially different.

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Accounting for Income Taxes

Income taxes reported in the financial statements are computed based on an asset and liability approach. We recognize the amount of taxes payable or refundable for the current year, and deferred tax assets and liabilities for the expected future tax consequences that have been recognized in the financial statements. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. We record net deferred tax assets to the extent it is more likely than not that they will be realized. In evaluating our ability to recover the deferred tax assets, Management considers all available positive and negative evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies and recent financial operations. In projecting future taxable income, Management develops assumptions including the amount of future state and federal pretax operating income, the reversal of temporary differences, and the implementation of feasible and prudent tax planning strategies. These assumptions require significant judgment about the forecasts of future taxable income and are consistent with the plans and estimates being used to manage the underlying business. Bancorp files consolidated federal and combined state income tax returns.

We recognize the financial statement effect of a tax position when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. For tax positions that meet the more-likely-than-not threshold, we may recognize only the largest amount of tax benefit that is greater than fifty percent likely of being realized upon ultimate settlement with the taxing authority. Management believes that all of our tax positions taken meet the more-likely-than-not recognition threshold. To the extent tax authorities disagree with these tax positions, our effective tax rates could be materially affected in the period of settlement with the taxing authorities.

Fair Value Measurements

We use fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. We base our fair values on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Securities available for sale, derivatives, and loans held for sale, if any, are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a non-recurring basis, such as certain impaired loans held for investment and securities held to maturity that are other-than-temporarily impaired. These non-recurring fair value adjustments typically involve application of lower-of-cost or market accounting or write-downs of individual assets.

We have established and documented a process for determining fair value. We maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements. Whenever there is no readily available market data, Management uses its best estimate and assumptions in determining fair value, but these estimates involve inherent uncertainties and the application of Management's judgment. As a result, if other assumptions had been used, our recorded earnings or disclosures could have been materially different from those reflected in these financial statements. For detailed information on our use of fair value measurements and our related valuation methodologies, see Note 3 of the Notes to Consolidated Financial Statements in this Form 10-Q.

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RESULTS OF OPERATIONS

Overview

Highlights of the financial results are presented in the following table:

(dollars in thousands, except per share data; unaudited)	As of and for the three months ended			As of and for the nine months ended		
	September 30, 2009	June 30, 2009	September 30, 2008	September 30, 2009	September 30, 2008	
For the period:						
Net income	\$3,601	\$3,133	\$ 2,695	\$9,963	\$ 9,357	
Net income per share						
Basic	\$0.69	\$0.61	\$ 0.53	\$1.68	\$ 1.82	
Diluted	\$0.68	\$0.60	\$ 0.52	\$1.66	\$ 1.79	
Return on average assets	1.29	% 1.16	% 1.10	% 1.23	% 1.35	%
Return on average equity	13.46	% 12.25	% 11.37	% 11.89	% 13.55	%
Common stock dividend payout ratio	20.29	% 22.95	% 26.42	% 25.00	% 23.08	%
Average equity to average asset ratio	9.57	% 9.51	% 9.70	% 10.34	% 9.94	%
Efficiency ratio	53.02	% 60.11	% 55.11	% 55.63	% 54.39	%
At period end:						
Book value per common share	\$20.55	\$19.90	\$ 18.43	\$20.55	\$ 18.43	
Total assets	\$1,126,529	\$1,094,359	\$ 984,739	\$1,126,529	\$ 984,739	
Total loans	\$919,844	\$909,614	\$ 839,007	\$919,844	\$ 839,007	
Total deposits	\$949,291	\$922,605	\$ 849,228	\$949,291	\$ 849,228	
Loan-to-deposit ratio	96.9	% 98.6	% 98.8	% 96.9	% 98.8	%

Net Interest Income

Net interest income is the difference between the interest earned on loans, investments and other interest-earning assets and the interest expense incurred on deposits and other interest-bearing liabilities. Net interest income is impacted by changes in general market interest rates and by changes in the amounts and composition of interest-earning assets and interest-bearing liabilities. Interest rate changes can create fluctuations in the net interest margin due to an imbalance in the timing of repricing or maturity of assets or liabilities. We manage interest rate risk exposure with the goal of minimizing the impact of interest rate volatility on net interest margin.

Net interest margin is expressed as net interest income divided by average interest-earning assets. Net interest rate spread is the difference between the average rate earned on total interest-earning assets and the average rate incurred on total interest-bearing liabilities. Both of these measures are reported on a taxable-equivalent basis. Net interest margin is the higher of the two because it reflects interest income earned on assets funded with non-interest-bearing sources of funds, which include demand deposits and stockholders' equity.

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The following table, Distribution of Average Statements of Condition and Analysis of Net Interest Income, compares interest income and interest-earning assets with interest expense and interest-bearing liabilities for the periods presented. The table also indicates net interest income, net interest margin and net interest rate spread for each period presented.

Average Statements of Condition and Analysis of Net Interest Income

	Three months ended September 30, 2009			Three months ended June 30, 2009			Three months ended September 30, 2008		
	Interest			Interest			Interest		
(Dollars in thousands; unaudited)	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate
Assets									
Federal funds sold and other short-term investments	\$ 223	\$ 1	0.23 %	\$ 6,604	\$ 3	0.18 %	\$ 5,065	\$ 25	1.93 %
Investment securities									
U.S. Government agencies (1)	67,514	794	4.70 %	68,915	809	4.70 %	71,726	892	4.95 %
Other (1)	9,403	176	7.49 %	5,644	115	8.15 %	5,697	91	6.35 %
Obligations of state and political subdivisions (2)									
Loans and banker's acceptances (2) (3)	916,177	13,924	5.95 %	909,298	13,687	5.95 %	819,886	13,833	6.71 %
Total interest-earning assets									
Cash and due from banks	51,316			23,960			23,248		
Bank premises and equipment, net	8,193			7,959			8,699		
Interest receivable and other assets, net	25,550			26,150			17,530		
Total assets	\$ 1,108,934			\$ 1,078,919			\$ 972,035		
Liabilities and Stockholders' Equity									
Interest-bearing transaction	\$ 90,448	\$ 31	0.14 %	\$ 93,706	\$ 31	0.13 %	\$ 78,650	\$ 93	0.47 %

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accounts									
Savings and money market accounts	444,423	821	0.73 %	420,629	817	0.78 %	459,633	1,833	1.59 %
Time accounts	100,157	378	1.50 %	97,530	397	1.63 %	82,992	562	2.69 %
CDARS® reciprocal deposits	54,923	186	1.34 %	52,534	183	1.40 %	7,640	50	2.60 %
Purchased funds	55,000	323	2.33 %	68,363	328	1.92 %	22,484	110	1.95 %
Subordinated debenture	5,000	41	3.21 %	5,000	48	3.80 %	5,000	69	5.40 %
Total interest-bearing liabilities	749,951	1,780	0.94 %	737,762	1,804	0.98 %	656,399	2,717	1.65 %
Demand accounts	243,950			228,861			213,618		
Interest payable and other liabilities	8,899			9,686			7,730		
Stockholders' equity	106,134			102,610			94,288		
Total liabilities & stockholders' equity	\$ 1,108,934			\$ 1,078,919			\$ 972,035		
Tax-equivalent net interest income/margin		\$ 13,548	5.18 %		\$ 13,246	5.13 %		\$ 12,406	5.35 %
Reported net interest income/margin		\$ 13,336	5.10 %		\$ 13,033	5.05 %		\$ 12,311	5.22 %
Tax-equivalent net interest rate spread			4.92 %			4.85 %			4.87 %

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	Nine months ended September 30, 2009			Nine months ended September 30, 2008		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Assets						
Federal funds sold and other short-term investments	\$ 2,342	\$ 4	0.23 %	\$ 5,475	\$ 138	3.31 %
Investment securities						
U.S. Government agencies (1)	70,590	2,471	4.67 %	72,012	2,641	4.90 %
Other (1)	5,493	292	7.09 %	6,347	258	5.43 %
Obligations of state and political subdivisions (2)	28,880	1,243	5.74 %	18,890	798	5.64 %
Loans and banker's acceptances (2) (3)	909,417	41,137	5.96 %	777,686	40,545	6.96 %
Total interest-earning assets	1,016,722	45,147	5.86 %	880,410	44,380	6.73 %
Cash and due from banks	32,637			22,279		
Bank premises and equipment, net	8,119			8,316		
Interest receivable and other assets, net	25,832			16,961		
Total assets	\$ 1,083,310			\$ 927,966		
Liabilities and Stockholders' Equity						
Interest-bearing transaction accounts	\$ 89,789	\$ 86	0.13 %	\$ 78,331	\$ 277	0.47 %
Savings and money market accounts	424,461	2,428	0.76 %	422,852	5,607	1.77 %
Time accounts	95,879	1,188	1.66 %	82,323	1,962	3.18 %
CDARS® reciprocal deposits	51,229	550	1.44 %	2,854	55	2.57 %
Purchased funds	67,656	958	1.89 %	28,942	473	2.18 %
Subordinated debenture	5,000	143	3.77 %	5,000	229	6.02 %
Total interest-bearing liabilities	734,014	5,353	0.98 %	620,302	8,603	1.85 %
Demand accounts	227,587			207,792		
Interest payable and other liabilities	9,720			7,600		
Stockholders' equity	111,989			92,272		
Total liabilities & stockholders' equity	\$ 1,083,310			\$ 927,966		
Tax-equivalent net interest income/margin		\$ 39,794	5.16 %		\$ 35,777	5.43 %

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Reported net interest income/margin	\$ 39,177	5.08 %	\$ 35,510	5.30 %
Tax-equivalent net interest rate spread		4.88 %		4.88 %

- (1) Yields on available-for-sale securities are calculated based on amortized cost balances rather than fair value, as changes in fair value are reflected as a component of stockholders' equity.
- (2) Yields and interest income on tax-exempt securities and loans are presented on a taxable-equivalent basis using the Federal statutory rate of 35 percent.
- (3) Average balances on loans outstanding include non-performing loans, if any. The amortized portion of net loan origination fees is included in interest income on loans, representing an adjustment to the yield.

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Third Quarter of 2009 Compared to Third Quarter of 2008

The tax-equivalent net interest margin decreased to 5.18% in the third quarter of 2009, down seventeen basis points from the third quarter of 2008. The decrease in the net interest margin was primarily due to the repricing of our loan portfolio in a declining rate environment in the later half of 2008, and to a lesser extent, interest foregone on non-accrual loans (representing a nine-basis-point impact on the net interest margin in the quarter ended September 30, 2009 versus a two-basis-point effect in the quarter ended September 30, 2008).

Compared to the third quarter of 2008, net interest income in the third quarter of 2009 benefited from lower rates on deposits and the subordinated debenture, partially offset by lower loan yields and increases in the balances of higher-costing Certificate of Deposit Account Registry Service deposits ("CDARS®"), and purchased funds.

Total average interest-earning assets increased \$101.3 million, or 11.0%, in the third quarter of 2009 compared to the third quarter of 2008. The increase primarily relates to average loan growth of \$96.3 million, an increase in average investment securities of \$9.9 million, partially offset by a decrease of \$4.8 million in average Federal funds sold.

Market interest rates are in part based on the target Federal funds interest rate (the interest rate banks charge each other for short-term borrowings) implemented by the Federal Reserve Open Market Committee. In 2008, there were seven downward adjustments to the target rate totaling 325 basis points, bringing the target interest rate to a historic low with a range of 0% to 0.25% in December of 2008 where it remains as of September 30, 2009.

The average yield on interest-earning assets decreased sixty-six basis points in the third quarter of 2009 compared to the third quarter of 2008. The yield on the loan portfolio, which comprised 89.5% and 88.9% of average interest-earning assets in the quarters ended September 30, 2009 and 2008, respectively, decreased seventy-six basis points in the third quarter of 2009 over the comparable period a year ago due to the downward repricing of variable-rate loans and new loans originated at lower market rates, as well as maturities and pay downs of loans with higher yields. The decrease in yields of U.S. government agencies was partially offset by the increase in yields of municipal bonds, for which state and political subdivisions were forced to offer higher rates as investors became wary of the credit quality of the issuer and the insurance companies that guaranteed the instruments.

The average balance of interest-bearing liabilities increased \$93.6 million, or 14.3%, in the third quarter of 2009 compared to the same period a year ago. The increase was comprised of \$61.0 million in interest-bearing deposit accounts and \$32.5 million in funds purchased to support loan growth.

The rate on interest-bearing liabilities decreased seventy-one basis points in the third quarter of 2009 compared to the same quarter a year ago, primarily due to lower offered deposit rates, partially offset by the shift from lower-costing money market accounts to higher costing time deposits and FHLB fixed-rate advances. The rates on time deposits, CDARS® reciprocal deposits, and savings and money market accounts decreased 119 basis points, 126 basis points and 86 basis points, respectively, compared to the same quarter a year ago. The decreases reflected sharply declining market rates in the later half of 2008.

In addition, the rate on purchased funds, which includes both FHLB fixed-rate advances and overnight borrowings, increased thirty-eight basis points in the third quarter of 2009 compared to the same quarter last year, due to a shift in the mix of purchased funds from lower-costing overnight borrowings to fixed rate advances. The rate on the subordinated debenture decreased 219 basis points due to a decline in the LIBOR rate, to which the borrowing is indexed.

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Third Quarter of 2009 Compared to Second Quarter of 2009

The tax equivalent net interest margin increased five basis points from the prior quarter, primarily due a shift in the mix in the third quarter of 2009 towards higher-yielding securities and loans, away from Federal funds sold in the second quarter of 2009. For the same reason, the average yield on total interest-earning assets increased slightly by three basis points in the quarter ended September 30, 2009 compared to the prior quarter.

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Total average interest-earning assets increased \$3.0 million, or 0.3%, in the third quarter of 2009 compared to the prior quarter, with \$6.9 million in average loan growth and \$2.5 million in average investment securities, partially offset by a decrease of \$6.4 million in Federal funds sold.

The average balance of interest-bearing liabilities increased \$12.2 million, or 1.7%, in the third quarter of 2009 compared to the prior quarter. Increases of \$25.6 million in average interest-bearing deposits were partially offset by a decline of \$13.4 million in average overnight borrowings.

The average balance of demand deposits, on which no interest is paid, increased to 26.1% of average deposits, up from 25.6% in the previous quarter. The average balance of higher-costing time deposits (including CDARS® reciprocal deposits) decreased slightly to 16.6% of average deposits, down from 16.8% in the previous quarter. The increase in the proportion of deposits to interest bearing liabilities also contributed to the lower cost of funds.

The rate on interest-bearing liabilities decreased four basis points in the third quarter of 2009 compared to the prior quarter. The rate on time deposits decreased thirteen basis points from the prior quarter, and the rate of CDARS® reciprocal deposits decreased by six basis points, primarily related to the maturity of higher-rate time deposits. The rate on savings and money market accounts decreased by five basis points. The rate on purchased funds increased forty-one basis points due to a shift in the mix of purchased funds from lower-rate overnight borrowings to fixed rate advances. The rate on the subordinated debenture decreased fifty-nine basis points due to a decline in the three-month LIBOR rate, to which the debenture rate is indexed.

Nine Months 2009 Compared to Nine Months 2008

The tax-equivalent net interest margin decreased to 5.16% in the first nine months of 2009, down twenty-seven basis points from the first nine months of 2008. Lower loan and agency securities yields were partially offset by lower rates on deposits and purchased funds. The decrease in the net interest margin was primarily due to the repricing of our loan portfolio in a declining rate environment in the later half of 2008, and to a lesser extent, interest foregone on non-accrual loans (representing an eight-basis-point impact on the net interest margin in the nine months ended September 30, 2009 versus a one-basis-point effect in the nine months ended September 30, 2008).

Average interest-earning assets increased \$136.3 million, or 15.5%, in the first nine months of 2009 compared to the first nine months of 2008. The increase primarily relates to average loan growth of \$131.7 million and an increase in average investment securities of \$7.7 million, partially offset by a \$3.1 million decline in Federal funds sold.

The yield on the loan portfolio, which comprised 89.4% and 88.3% of average earning assets in the nine months ended September 30, 2009 and 2008, respectively, decreased 100 basis points in the first nine months of 2009 compared to the first nine months of 2008 due to the repricing of variable-rate loans and new loans originated at lower market rates, as well as maturities and pay downs of higher yielding loans.

The yield on agency securities in the first nine months of 2009 decreased twenty-three basis points from the yield in the same period a year ago, mainly due to a tighter spread between agency yields and Treasury rates on newly purchased agency securities and increased prepayments of higher-yielding securities which accelerated the amortization of premiums. On the other hand, the yield on municipal bonds increased ten basis points, as the yields on securities purchased were impacted by state and political subdivisions which were forced to offer higher rates when investors became wary of the credit quality of the issuer and the insurance companies who guaranteed the instruments.

The average balance of interest-bearing liabilities increased \$113.7 million, or 18.3%, in the first nine months of 2009 compared to the first nine months of 2008. The increases are pervasive in all categories of interest-bearing liabilities, most notably in CDARS® reciprocal deposits of \$48.4 million and purchased funds of \$38.7 million. Late in the first quarter of 2008, we began to offer a new deposit product, CDARS®, a network through which the Bank offers Federal Deposit Insurance Corporation insurance coverage in excess of the \$250 thousand regulatory maximum by placing deposits in multiple banks participating in the network. We have experienced a shift in the relative mix of interest-bearing deposits in the first nine months of 2009 compared to the first nine months of 2008 as the proportion of higher-costing time accounts (mainly CDARS®) has increased while the proportion of money market deposit accounts has decreased.

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The rate on interest-bearing liabilities decreased eighty-seven basis points in the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008, reflecting generally declining market rates. The rate on savings and money market accounts, time deposits and CDARS® decreased 101 basis points, 152 basis points, and 113 basis points, respectively, in the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008. The rate on purchased funds declined twenty-nine basis points in the comparable period, primarily due to declines in the Federal funds target rate. The rate on the subordinated debenture declined 225 basis points due to a decline in the three-month LIBOR rate, to which the debenture rate is indexed.

Provision for Loan Losses

Management assesses the adequacy of the allowance for loan losses on a quarterly basis based on several factors including growth of the loan portfolio, analysis of probable losses in the portfolio, recent loss experience and the current economic climate. Actual losses on loans are charged against the allowance, and the allowance is increased through the provision for loan losses charged to expense. For further discussion, see the section captioned “Critical Accounting Policies.”

Our provision for loan losses totaled \$1.1 million in the third quarter of 2009 compared to \$1.7 million in the third quarter of 2008, and \$700 thousand in the second quarter of 2009. The decrease to the provision for loan losses in the third quarter of 2009 compared to the same period last year primarily reflects a decrease in the volume of newly identified problem credits during the third quarter of 2009 compared to the third quarter of 2008. In the third quarter of 2008, we increased the provision for loan losses as we increased the allocation for economic uncertainty and specific reserves on certain non-accrual loans. Starting in the third quarter of 2008, we witnessed financial difficulties experienced by borrowers in our market, especially in the construction, commercial, and commercial real estate industries, where real estate sale prices have declined and holding periods have increased. The U.S. economy is still experiencing significantly reduced business activity as a result of, among other factors, disruptions in the financial system, dramatic declines in the housing prices, and an increasing unemployment rate. There have been significant reductions in spending by consumers and businesses. In response to this, we have been proactive in evaluating reserve percentages for economic and other qualitative factors used to determine the adequacy of the allowance for loan losses. The increase to the provision for loan losses from the prior quarter reflects an increased allowance factor for land loans related to the construction of residential subdivisions. The allowance for loan losses as a percentage of loans was 1.21% and 1.12% at September 30, 2009 and December 31, 2008, respectively. The specific reserve totaled \$224 thousand and \$44 thousand at September 30, 2009 and December 31, 2008, respectively. Impaired loan balances increased slightly from \$6.7 million at December 31, 2008 to \$7.0 million at September 30, 2009.

Net charge-offs in the third quarter of 2009 totaled \$117 thousand compared to \$854 thousand in the second quarter of 2009 and \$969 thousand in the third quarter of 2008. The decreases in net charge-offs reflect a recovery totaling \$255 thousand from the sale of a collateral property of an impaired construction loan in the third quarter of 2009. Net charge-offs totaled \$1.8 million in the first nine months of 2009 compared to \$1.1 million in the first nine months of 2008. The majority of charge-offs in 2009 primarily relate to commercial and construction loans secured by real property where the value of collateral has declined, and to a lesser extent, personal loans and home equity loans. Our recent losses have stemmed primarily from the land development and single family residential projects in Sonoma County, California, where property prices have been affected more significantly than our primary market of Marin County. The percentage of net charge-offs to total loans at period end was 0.01% in the third quarter of 2009, compared to 0.09% in the second quarter of 2009 and 0.12% in the third quarter of 2008 reflecting the factors discussed above.

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Non-interest Income

The table below details the components of non-interest income.

(dollars in thousands; unaudited)	Three months ended			September 30, 2009 compared to June 30, 2009			September 30, 2009 compared to September 30, 2008		
	September 30, 2009	June 30, 2009	September 30, 2008	Amount Increase (Decrease)	Percent Increase (Decrease)		Amount Increase (Decrease)	Percent Increase (Decrease)	
	September 30, 2009	June 30, 2009	September 30, 2008	Amount Increase (Decrease)	Percent Increase (Decrease)		Amount Increase (Decrease)	Percent Increase (Decrease)	
Service charges on deposit accounts	\$456	\$432	\$417	\$24	5.6 %		\$39	9.4 %	
Wealth Management Services	350	351	330	(1)	(0.3 %)		20	6.1 %	
Other non-interest income									
Earnings on Bank-owned life insurance	175	174	154	1	0.6 %		21	13.6 %	
Customer banking fees and other charges	128	108	97	20	18.5 %		31	32.0 %	
Other income	222	208	196	14	6.7 %		26	13.3 %	
Total other non-interest income	525	490	447	35	7.1 %		78	17.4 %	
Total non-interest income	\$1,331	\$1,273	\$1,194	\$58	4.6 %		\$137	11.5 %	

(dollars in thousands; unaudited)	Nine months ended			Amount Percent		
	September 30, 2009	September 30, 2008	September 30, 2007	Increase (Decrease)	Increase (Decrease)	
	September 30, 2009	September 30, 2008	September 30, 2007	Increase (Decrease)	Increase (Decrease)	
Service charges on deposit accounts	\$ 1,323	\$ 1,253	\$ 70	5.6 %		
Wealth Management Services	1,017	976	41	4.2 %		
Net gain on redemption of shares in Visa, Inc	---	457	(457)	(100.0 %)		
Other non-interest income						
Earnings on Bank-owned life insurance	520	452	68	15.0 %		
Customer banking fees and other charges	336	307	29	9.4 %		
Other income	645	730	(85)	(11.6 %)		
Total other non-interest income	1,501	1,489	12	0.8 %		
Total non-interest income	\$ 3,841	\$ 4,175	\$ (334)	(8.0 %)		

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Non-interest income in the third quarter of 2009 increased \$137 thousand or 11.5% when compared to the same quarter a year ago, and increased \$58 thousand or 4.6%, compared to the prior quarter.

The increase in service charges on deposit accounts when compared to last quarter was mainly due to an increase in deposit accounts leading to a higher volume of service charges. The increase from the same quarter a year ago is due to higher net analysis fees, primarily attributable to a decline in the earnings allowance rate in December 2009.

Wealth Management Services (“WMS”) income remained relatively consistent when compared to last quarter. The increase from the same quarter a year ago is mainly attributable the acquisition of additional assets under management.

The increase in our Bank-owned life insurance income is primarily due to a \$2.2 million new purchase of policies in August 2008.

The increase in customer banking fees when compared to the same quarter a year ago is due to higher visa debit fees (primarily attributable to a higher volume of applications resulting from a Visa® card promotion), as well as an increase in remote deposit capture fees. The increase from last quarter is attributable to the same promotion mentioned above.

The increase in other non-interest income from the same quarter a year ago is primarily due to higher merchant card fee income, resulting from the renegotiation of our data processing contract, which lowered merchant card interchange charged by our data processing vendor, partially offset by \$24 thousand in losses on the sale of three repossessed mobile homes. When compared to the prior quarter, other non-interest income increased due to a \$9 thousand gain on investment securities sold in the third quarter versus an \$18 loss in the second quarter, as well as an increase in the dividend received on the FHLB stock, partially offset by the \$24 thousand loss mentioned above.

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In the first nine months of 2008, the mandatory redemption of a portion of our shares of Visa Inc. generated a net gain of \$457 thousand. Excluding this gain, non-interest income in the first nine months of 2009 increased \$123 thousand, or 3.3% from the comparable period a year ago.

Service charges on deposit accounts in the first nine months of 2009 increased \$70 thousand, or 5.6%, compared to the first nine months of 2008, primarily attributable to an increase in fees from our business analysis accounts, reflecting a reduced earnings credit rate in December 2009. The increase in WMS income is due to a one time trust-services fee received in the second quarter of 2009, as well as the acquisition of new assets under management. When comparing the first nine months of 2009 to the first nine months of 2008, the increase in Bank-owned life insurance income is attributable to purchases of policies totaling \$2.2 million in August 2008. The decrease in year-to-date 2009 other income from the same period last year is mainly due to the absence of \$42 thousand in interest we received in the second quarter of 2008 on amended tax returns, a decrease in reverse mortgage fees (we terminated this service on May 1, 2008), a decrease in cash management income (when customers switched to a new on-balance sheet sweep product in late 2008, we no longer receive significant fees from the previous cash management reserve processor), and \$29 thousand of losses on the sale of repossessed mobile homes. These decreases were partially offset by the increase in Merchant Card fee income due to the renegotiation of our data processing contract, discussed earlier.

Non-interest Expense

The table below details the components of non-interest expense.

Three months ended	September 30, 2009 compared to June 30, 2009		September 30, 2009 compared to September 30, 2008	
	Amount	Percent	Amount	Percent