HOLLY ENERGY PARTNERS LP Form 10-Q October 28, 2011 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES ACT OF 1934

For the transition period from to .

Commission File Number: 1-32225

HOLLY ENERGY PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

20-0833098 (I.R.S. Employer

incorporation or organization)

Identification No.)

2828 N. Harwood, Suite 1300

Dallas, Texas 75201

(Address of principal executive offices)

(214) 871-3555

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer	•	Accelerated filer	X
Non-accelerated filer Indicate by check mark	whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act	Smaller reporting company). Yes "No x	

The number of the registrant s outstanding common units at October 21, 2011 was 22,078,509.

HOLLY ENERGY PARTNERS, L.P.

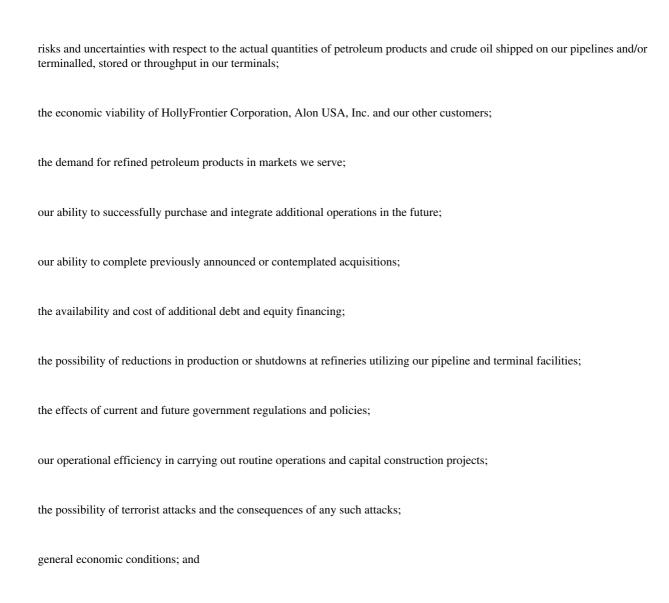
INDEX

PART I.	FINANCIAL INFORMATION	3
FORWA]	RD-LOOKING STATEMENTS	3
Item 1.	Financial Statements (Unaudited, except December 31, 2010 Balance Sheet)	4
	Consolidated Balance Sheets	4
	Consolidated Statements of Income	5
	Consolidated Statements of Cash Flows	6
	Consolidated Statement of Partners Equity	7
	Notes to Consolidated Financial Statements	8
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	23
Item 3.	Quantitative and Qualitative Disclosures About Market Risks	41
Item 4.	Controls and Procedures	41
<u>PART II.</u>	OTHER INFORMATION	42
Item 1.	<u>Legal Proceedings</u>	42
Item 6.	<u>Exhibits</u>	42
	<u>SIGNATURES</u>	43
	Index to Exhibits	44

PART I. FINANCIAL INFORMATION

FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains certain forward-looking statements within the meaning of the federal securities laws. All statements, other than statements of historical fact included in this Form 10-Q, including, but not limited to, those under Results of Operations and Liquidity and Capital Resources in Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations in Part I are forward-looking statements. Forward looking statements use words such as anticipate, project, expect, plan, goal, forecast, intended believe, may, and similar expressions and statements regarding our plans and objectives for future operations. These statements are based on our beliefs and assumptions and those of our general partner using currently available information and expectations as of the date hereof, are not guarantees of future performance and involve certain risks and uncertainties. Although we and our general partner believe that such expectations reflected in such forward-looking statements are reasonable, neither we nor our general partner can give assurance that our expectations will prove to be correct. Such statements are subject to a variety of risks, uncertainties and assumptions. If one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect, our actual results may vary materially from those anticipated, estimated, projected or expected. Certain factors could cause actual results to differ materially from results anticipated in the forward-looking statements. These factors include, but are not limited to:



other financial, operational and legal risks and uncertainties detailed from time to time in our Securities and Exchange Commission filings. Cautionary statements identifying important factors that could cause actual results to differ materially from our expectations are set forth in this Form 10-Q, including without limitation, the forward-looking statements that are referred to above. When considering forward-looking statements, you should keep in mind the risk factors and other cautionary statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2010 in Risk Factors and in this Form 10-Q in Management s Discussion and Analysis of Financial Condition and Results of Operations. All forward-looking statements included in this Form 10-Q and all subsequent written or oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. The forward-looking statements speak only as of the date made and, other than as required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Item 1. Financial Statements

Holly Energy Partners, L.P.

Consolidated Balance Sheets

ASSETS	September 30, 2011 (Unaudited) (In thousands,	December 31, 2010 except unit data)
Current assets:		
Cash and cash equivalents	\$ 1,802	\$ 403
Accounts receivable:	Ψ 1,002	Ψ 103
Trade	4,105	3,544
Affiliates	19,716	18,964
	23,821	22,508
Prepaid and other current assets	1,645	775
Total current assets	27,268	23,686
Properties and equipment, net	448,597	434,950
Transportation agreements, net	103,280	108,489
Goodwill	49,109	49,109
Investment in SLC Pipeline	25,348	25,437
Other assets	4,101	1,602
Total assets	\$ 657,703	\$ 643,273
LIABILITIES AND PARTNERS EQUITY Current liabilities:		
Accounts payable:	.	* < 0.1 =
Trade	\$ 3,858	\$ 6,347
Affiliates	3,825	3,891
	7,683	10,238
Accrued interest	1,540	7,517
Deferred revenue	6,520	10,437
Accrued property taxes	2,800	1,990
Other current liabilities	1,138	1,262
Total current liabilities	19,681	31,444
Long-term debt	534,902	491,648
Other long-term liabilities	8,144	10,809
Partners equity: Common unitholders (22,078,509 units issued and outstanding		
at September 30, 2011 and December 31, 2010)	255,147	271,649
General partner interest (2% interest)	(152,793)	(152,251)
Accumulated other comprehensive loss	(7,378)	(10,026)
Total partners equity	94,976	109,372
Total liabilities and partners equity	\$ 657,703	\$ 643,273

See accompanying notes.

- 4 -

Holly Energy Partners, L.P.

Consolidated Statements of Income

(Unaudited)

	Three Months Ended September 30, 2011 2010 (In thousands, exc		Nine Mont Septem 2011	ber 30, 2010
Revenues:	(2.	ir urousurius, e.	reept per annt au	
Affiliates	\$ 40,946	\$ 37,313	\$ 112,192	\$ 107,989
Third parties	8,322	9,236	33,033	24,739
	49,268	46,549	145,225	132,728
	15,200	10,517	1 13,223	132,720
Operating costs and expenses:				
Operations	14,689	13,632	41,851	40,187
Depreciation and amortization	7,733	7,237	23,086	22,038
General and administrative	2,012	1,508	4,948	5,984
	24,434	22,377	69,885	68,209
Operating income	24,834	24,172	75,340	64,519
Other income (expense):				
Equity in earnings of SLC Pipeline	641	570	1,848	1,595
Interest income		1		6
Interest expense	(8,828)	(8,417)	(26,101)	(25,510)
Other income	20	9	8	2
	(8,167)	(7,837)	(24,245)	(23,907)
Income before income taxes	16,667	16,335	51,095	40,612
State income tax (expense) benefit	77	(76)	(169)	(216)
Net income	16,744	16,259	50,926	40,396
Less general partner interest in net income, including incentive distributions	4,009	3,172	11,418	8,727
Limited partners interest in net income	\$ 12,735	\$ 13,087	\$ 39,508	\$ 31,669
Limited partners per unit interest in earnings basic and diluted:	\$ 0.58	\$ 0.59	\$ 1.79	\$ 1.43
Weighted average limited partners units outstanding	22,079	22,079	22,079	22,079

See accompanying notes.

Holly Energy Partners, L.P.

Consolidated Statements of Cash Flows

(Unaudited)

	Septen 2011	nths Ended nber 30, 2010 ousands)
Cash flows from operating activities		
Net income	\$ 50,926	\$ 40,396
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	23,086	22,038
Equity in earnings of SLC Pipeline, net of distributions	89	406
Change in fair value interest rate swaps		1,464
Amortization of restricted and performance units	1,634	1,770
(Increase) decrease in current assets:		
Accounts receivable trade	(561)	973
Accounts receivable affiliates	(752)	(3,525)
Prepaid and other current assets	(870)	(382)
Current assets of discontinued operations		2,195
Increase (decrease) in current liabilities:		
Accounts payable trade	(2,489)	(882)
Accounts payable affiliates	(66)	457
Accrued interest	(5,977)	(1,331)
Deferred revenue	(3,917)	3,279
Accrued property taxes	810	425
Other current liabilities	(124)	(215)
Other, net	857	(939)
Net cash provided by operating activities	62,646	66,129
Cash flows from investing activities		
Additions to properties and equipment	(31,493)	(8,054)
Acquisition of assets from HollyFrontier Corporation		(35,526)
Net cash used for investing activities	(31,493)	(43,580)
Cash flows from financing activities		
Borrowings under credit agreement	93,000	52,000
Repayments of credit agreement borrowings	(50,000)	(101,000)
Proceeds from issuance of senior notes		147,540
Distributions to HEP unitholders	(67,963)	(62,648)
Purchase price in excess of transferred basis in assets acquired from HollyFrontier Corporation		(57,474)
Purchase of units for incentive grants	(1,641)	(2,276)
Deferred financing costs	(3,150)	(493)
Net cash used for financing activities	(29,754)	(24,351)
Cash and cash equivalents		
Increase (decrease) for the period	1,399	(1,802)
Beginning of period	403	2,508

End of period \$ 1,802 \$ 706

See accompanying notes.

- 6 -

Holly Energy Partners, L.P.

Consolidated Statement of Partners Equity

(Unaudited)

	Common Units	General Partner Interest (In th	 cumulated Other nprehensive Loss s)	Total
Balance December 31, 2010	\$ 271,649	\$ (152,251)	\$ (10,026)	\$ 109,372
Distributions to HEP unitholders Purchase of units for restricted grants Amortization of restricted and performance units Comprehensive income:	(56,627) (1,641) 1,634	(11,336)		(67,963) (1,641) 1,634
Net income	40,132	10,794		50,926
Other comprehensive income Comprehensive income	40,132	10,794	2,648	2,648 53,574
Balance September 30, 2011	\$ 255,147	\$ (152,793)	\$ (7,378)	\$ 94,976

See accompanying notes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1: Description of Business and Presentation of Financial Statements

Holly Energy Partners, L.P. (HEP) together with its consolidated subsidiaries, is a publicly held master limited partnership, currently 34% owned (including the 2% general partner interest) by HollyFrontier Corporation (formerly known as Holly Corporation) (HFC) and its subsidiaries. HFC changed its name in connection with the consummation of its merger of equals with Frontier Oil Corporation effective July 1, 2011. All previous references to Holly within these financial statements have been replaced with HFC.

We commenced operations on July 13, 2004 upon the completion of our initial public offering. In these consolidated financial statements, the words we, our, ours and us refer to HEP unless the context otherwise indicates.

We operate in one business segment the operation of petroleum product and crude oil pipelines and terminals, tankage and loading rack facilities.

We own and operate petroleum product and crude oil pipelines and terminal, tankage and loading rack facilities that support HFC s refining and marketing operations in west Texas, New Mexico, Utah, Oklahoma, Idaho and Arizona. We also own and operate refined product pipelines and terminals, located primarily in Texas, that service Alon USA, Inc. s (Alon) refinery in Big Spring, Texas. Additionally, we own a 25% joint venture interest in a 95-mile intrastate crude oil pipeline system (the SLC Pipeline) that serves refineries in the Salt Lake City area.

We generate revenues by charging tariffs for transporting petroleum products and crude oil through our pipelines, by charging fees for terminalling refined products and other hydrocarbons and storing and providing other services at our storage tanks and terminals. We do not take ownership of products that we transport, terminal or store, and therefore, we are not directly exposed to changes in commodity prices.

The consolidated financial statements included herein have been prepared without audit, pursuant to the rules and regulations of the United States Securities and Exchange Commission (the SEC). The interim financial statements reflect all adjustments, which, in the opinion of management, are necessary for a fair presentation of our results for the interim periods. Such adjustments are considered to be of a normal recurring nature. Although certain notes and other information required by U.S. generally accepted accounting principles (GAAP) have been condensed or omitted, we believe that the disclosures in these consolidated financial statements are adequate to make the information presented not misleading. These consolidated financial statements should be read in conjunction with our Form 10-K for the year ended December 31, 2010. Results of operations for interim periods are not necessarily indicative of the results of operations that will be realized for the year ending December 31, 2011.

New Accounting Pronouncements

Presentation of Comprehensive Income

In June 2011, an accounting standard update was issued that requires the presentation of net income and other comprehensive income in one continuous statement or in two separate, but consecutive, statements and eliminates the option to present the components of other comprehensive income in the statement of partners—equity. This accounting standard update is effective January 1, 2012 and will be applied retrospectively. This update will not have an impact on our financial condition, results of operations and cash flows.

Intangibles Goodwill and Other: Testing Goodwill for Impairment

In September 2011, an accounting standard update was issued that allows entities an option to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this option, an entity is no longer required to calculate the fair value of a reporting unit unless the entity determines, based on that qualitative assessment, that it is more likely

Table of Contents

than not that the reporting unit s fair value is less than its carrying amount. This accounting standard update is effective for annual and interim goodwill impairment tests performed beginning January 1, 2012. This update will not have an impact on our financial condition, results of operations and cash flows.

Note 2: Acquisitions

Pending 2011 Acquisition

Legacy Frontier Pipeline and Tankage Asset Transaction

We have announced an agreement in principle with HFC, subject to the execution of definitive agreements and certain closing conditions, for the acquisition of certain pipeline, tankage, loading rack and crude receiving assets located at HFC s El Dorado and Cheyenne refineries for \$340 million. The purchase price is expected to be paid in promissory notes with an aggregate original principal amount of \$150 million and we will issue HFC an additional number of our common units having a value equal to the remaining \$190 million purchase price.

In connection with the proposed transaction, we intend to enter into 15-year throughput agreements with HFC in November 2011 containing minimum annual revenue commitments that we project will result in \$47 million of incremental annual revenue.

We are a consolidated variable interest entity of HFC. Therefore, in accounting for this proposed transaction, we will record the assets at HFC s cost basis.

2010 Acquisitions

Tulsa East / Lovington Storage Asset Transaction

On March 31, 2010, we acquired from HFC certain storage assets for \$88.6 million consisting of hydrocarbon storage tanks having approximately 2 million barrels of storage capacity, a rail loading rack and a truck unloading rack located at HFC s Tulsa refinery east facility.

Also, as part of this same transaction, we acquired HFC s asphalt loading rack facility located at its Navajo refinery facility in Lovington, New Mexico for \$4.4 million.

In accounting for these 2010 acquisitions from HFC, we recorded total property and equipment at HFC s cost basis of \$36 million and the purchase price in excess of HFC s basis in the assets of \$57 million as a decrease to our partners equity.

Note 3: Financial Instruments

Our financial instruments consist of cash and cash equivalents, accounts receivable, accounts payable, debt and an interest rate swap. The carrying amounts of cash and cash equivalents, accounts receivable and accounts payable approximate fair value due to the short-term maturity of these instruments.

Our debt consists of borrowings outstanding under our \$275 million revolving credit agreement (the Credit Agreement), our 6.25% senior notes due 2015 (the 6.25% Senior Notes) and our 8.25% senior notes due 2018 (the 8.25% Senior Notes). The \$202 million carrying amount of borrowings outstanding under the Credit Agreement approximates fair value as interest rates are reset frequently using current rates. The estimated fair values of our 6.25% Senior Notes and 8.25% Senior Notes were \$182.7 million and \$155.3 million, respectively, at September 30, 2011. These fair value estimates are based on market quotes provided from a third-party bank. See Note 7 for additional information on these instruments.

Fair Value Measurements

Fair value measurements are derived using inputs (assumptions that market participants would use in pricing an asset or liability) including assumptions about risk. GAAP categorizes inputs used in fair value measurements into three broad levels as follows:

Table of Contents 13

-9-

(Level 1) Quoted prices in active markets for identical assets or liabilities.

(Level 2) Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, similar assets and liabilities in markets that are not active or can be corroborated by observable market data.

(Level 3) Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes valuation techniques that involve significant unobservable inputs.

We have an interest rate swap that is measured at fair value on a recurring basis using Level 2 inputs that as of September 30, 2011 represented a liability having a fair value of \$7.4 million. With respect to this instrument, fair value is based on the net present value of expected future cash flows related to both variable and fixed rate legs of our interest rate swap agreement. Our measurement is computed using the forward London Interbank Offered Rate (LIBOR) yield curve, a market-based observable input. See Note 7 for additional information on our interest rate swap.

Note 4: Properties and Equipment

	September 30, 2011	De	cember 31, 2010
	(In the)	
Pipelines and terminals	\$ 546,861	\$	507,260
Land and right of way	25,516		25,264
Other	15,302		14,591
Construction in progress	7,491		16,601
	595,170		563,716
Less accumulated depreciation	146,573		128,766
	\$ 448,597	\$	434,950

We capitalized \$0.8 million and \$0.4 million in interest related to major construction projects during the nine months ended September 30, 2011 and 2010, respectively.

Note 5: Transportation Agreements

Our transportation agreements consist of the following:

The Alon pipelines and terminals agreement (the Alon PTA) represents a portion of the total purchase price of the Alon assets acquired in 2005 that was allocated based on an estimated fair value derived under an income approach. This asset is being amortized over 30 years ending 2035, the 15-year initial term of the Alon PTA plus the expected 15-year extension period.

The HFC crude pipelines and tankage agreement (the HFC CPTA) represents a portion of the total purchase price of certain crude pipelines and tankage assets acquired from HFC in 2008 (at which time we were not a consolidated variable interest entity of HFC) that was allocated using a fair value based on the agreement s expected contribution to our future earnings under an income approach. This asset is being amortized over 15 years ending 2023, the 15-year term of the HFC CPTA.

The carrying amounts of our transportation agreements are as follows:

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

	September 30, I		cember 31, 2010
	(In the	usands)
Alon transportation agreement	\$ 59,933	\$	59,933
HFC crude pipelines and tankage agreement	74,231		74,231
	134,164		134,164
Less accumulated amortization	30,884		25,675
	\$ 103,280	\$	108,489

We have additional transportation agreements with HFC that relate to assets contributed to us or acquired from HFC consisting of pipeline, terminal and tankage assets. These transactions occurred while we were a consolidated variable interest entity of HFC, therefore, our basis in these agreements does not reflect a step-up in basis to fair value.

In addition, we have an agreement to provide transportation and storage services to HFC via our Tulsa logistics and storage assets acquired from Sinclair. Since this agreement is with HFC and not between Sinclair and us, there is no purchase price allocation attributable to this agreement.

Note 6: Employees, Retirement and Incentive Plans

Employees who provide direct services to us are employed by Holly Logistic Services, L.L.C., an HFC subsidiary. Their costs, including salaries, bonuses, payroll taxes, benefits and other direct costs are charged to us monthly in accordance with an omnibus agreement that we have with HFC. These employees participate in the retirement and benefit plans of HFC. Our share of retirement and benefit plan costs was \$0.8 million for the three months ended September 30, 2011 and 2010 and \$2.2 million and \$2.1 million for the nine months ended September 30, 2011 and September 30, 2010, respectively.

We have adopted an incentive plan (Long-Term Incentive Plan) for employees, consultants and non-employee directors who perform services for us. The Long-Term Incentive Plan consists of four components: restricted units, performance units, unit options and unit appreciation rights.

As of September 30, 2011, we have two types of equity-based compensation, which are described below. The compensation cost charged against income for these plans was \$0.6 million and \$0.4 million for the three months ended September 30, 2011 and 2010, respectively, and \$1.6 million and \$1.8 million for the nine months ended September 30, 2011 and 2010, respectively. We currently purchase units in the open market instead of issuing new units for the settlement of all unit awards under our Long-Term Incentive Plan. At September 30, 2011, 350,000 units were authorized to be granted under the equity-based compensation plans, of which 67,209 had not yet been granted, assuming no forfeitures of the unvested units and full achievement of goals for the performance units already granted.

Restricted Units

Under our Long-Term Incentive Plan, we grant restricted units to selected employees and directors who perform services for us, with vesting generally over a period of one to five years. Although full ownership of the units does not transfer to the recipients until the units vest, the recipients have distribution and voting rights on these units from the date of grant. The fair value of each restricted unit award is measured at the market price as of the date of grant and is amortized over the vesting period.

A summary of restricted unit activity and changes during the nine months ended September 30, 2011 is presented below:

	_	Weighted- Average Grant-Date	Weighted- Average Remaining Contractual	Aggregate Intrinsic Value
Restricted Units	Grants	Fair Value	Term	(\$000)
Outstanding at January 1, 2011 (nonvested)	47,295	\$ 37.47		
Granted	24,650	58.09		
Vesting and transfer of full ownership to recipients	(34,607)	39.67		
Forfeited	(7,802)	43.71		
Outstanding at September 30, 2011 (nonvested)	29,536	\$ 50.45	1.1 years	\$ 1,453

The fair value of restricted units that were vested and transferred to recipients during the nine months ended September 30, 2011 and 2010 were \$1.7 million and \$1.6 million, respectively. As of September 30, 2011, there was \$0.8 million of total unrecognized compensation costs related to nonvested restricted unit grants. That cost is expected to be recognized over a weighted-average period of 1.1 years.

Performance Units

Under our Long-Term Incentive Plan, we grant performance units to selected executives who perform services for us. Performance units granted in 2011 and 2010 are payable based upon the growth in our distributable cash flow per common unit over the performance period, and vest over a period of three years. Performance units granted in 2009 are payable based upon the growth in distributions on our common units during the requisite period, and vest over a period of three years. As of September 30, 2011, estimated share payouts for outstanding nonvested performance unit awards ranged from 110% to 120%.

We granted 8,969 performance units to certain officers in March 2011. These units will vest over a three-year performance period ending December 31, 2013 and are payable in HEP common units. The number of units actually earned will be based on the growth of our distributable cash flow per common unit over the performance period, and can range from 50% to 150% of the number of performance units granted. The fair value of these performance units is based on the grant date closing unit price of \$59.65 and will apply to the number of units ultimately awarded.

A summary of performance unit activity and changes during the nine months ended September 30, 2011 is presented below:

	Payable
Performance Units	In Units
Outstanding at January 1, 2011 (nonvested)	59,415
Granted	8,969
Vesting and transfer of common units to recipients	(25,393)
Forfeited	
Outstanding at September 30, 2011 (nonvested)	42,991

The fair value of performance units vested and transferred to recipients during the nine months ended September 30, 2011 and 2010 was \$0.9 million and \$0.5 million, respectively. Based on the weighted average grant-date fair value, there were \$0.8 million of total unrecognized compensation costs related to nonvested performance units at September 30, 2011. That cost is expected to be recognized over a weighted-average period of 1 year.

During the nine months ended September 30, 2011, we paid \$1.6 million for the purchase of our common units in the open market for the issuance and settlement of all unit awards under our Long-Term Incentive Plan.

Note 7: Debt

Credit Agreement

We have a \$275 million Credit Agreement that is available to fund capital expenditures, investments, acquisitions, distribution payments and working capital and for general partnership purposes. It also is available to fund letters of credit up to a \$50 million sub-limit and to fund distributions to unitholders up to a \$30 million sub-limit. In February 2011, we amended our previous credit agreement (expiring in August 2011), extending the expiration date and slightly reducing the size of the credit facility from \$300 million to \$275 million. The size was reduced based on management s review of past and forecasted utilization of the facility. The Credit Agreement expires in February 2016; however, in the event that the 6.25% Senior Notes are not repurchased, refinanced, extended or repaid prior to September 1, 2014, the Credit Agreement shall expire on that date.

Table of Contents

During the nine months ended September 30, 2011, we received advances totaling \$93 million and repaid \$50 million, resulting in net borrowings of \$43 million under the Credit Agreement and an outstanding balance of \$202 million at September 30, 2011.

Our obligations under the Credit Agreement are collateralized by substantially all of our assets. Indebtedness under the Credit Agreement is recourse to HEP Logistics Holdings, L.P., our general partner, and guaranteed by our material, wholly-owned subsidiaries. Any recourse to HEP Logistics Holdings, L.P. would be limited to the extent of its assets, which other than its investment in us, are not significant.

We may prepay all loans at any time without penalty, except for payment of certain breakage and related costs.

Indebtedness under the Credit Agreement bears interest, at our option, at either (a) the reference rate as announced by the administrative agent plus an applicable margin (ranging from 1.00% to 2.00%) or (b) at a rate equal to LIBOR plus an applicable margin (ranging from 2.00% to 3.00%). In each case, the applicable margin is based upon the ratio of our funded debt (as defined in the Credit Agreement) to EBITDA (earnings before interest, taxes, depreciation and amortization, as defined in the Credit Agreement). We incur a commitment fee on the unused portion of the Credit Agreement at an annual rate ranging from 0.375% to 0.50% based upon the ratio of our funded debt to EBITDA for the four most recently completed fiscal quarters.

The Credit Agreement imposes certain requirements on us which we are subject to and currently in compliance with, including: a prohibition against distribution to unitholders if, before or after the distribution, a potential default or an event of default as defined in the agreement would occur; limitations on our ability to incur debt, make loans, acquire other companies, change the nature of our business, enter a merger or consolidation, or sell assets; and covenants that require maintenance of a specified EBITDA to interest expense ratio, total debt to EBITDA ratio and senior debt to EBITDA ratio. If an event of default exists under the Credit Agreement, the lenders will be able to accelerate the maturity of the debt and exercise other rights and remedies.

Senior Notes

In March 2010, we issued \$150 million in aggregate principal amount outstanding of 8.25% Senior Notes maturing March 15, 2018. A portion of the \$147.5 million in net proceeds received was used to fund our \$93 million purchase of the Tulsa and Lovington storage assets from HFC on March 31, 2010. Additionally, we used a portion to repay \$42 million in outstanding Credit Agreement borrowings, with the remaining proceeds available for general partnership purposes, including working capital and capital expenditures.

Our 6.25% Senior Notes having an aggregate principal amount outstanding of \$185 million mature March 1, 2015 and are registered with the SEC. The 6.25% Senior Notes and 8.25% Senior Notes (collectively, the Senior Notes) are unsecured and have certain restrictive covenants, which we are subject to and currently in compliance with, including limitations on our ability to incur additional indebtedness, make investments, sell assets, incur certain liens, pay distributions, enter into transactions with affiliates, and enter into mergers. At any time when the Senior Notes are rated investment grade by both Moody s and Standard & Poor s and no default or event of default exists, we will not be subject to many of the foregoing covenants. Additionally, we have certain redemption rights under the Senior Notes.

Indebtedness under the Senior Notes is recourse to HEP Logistics Holdings, L.P., our general partner, and guaranteed by our wholly-owned subsidiaries. However, any recourse to HEP Logistics Holdings, L.P. would be limited to the extent of its assets, which other than its investment in us, are not significant.

- 13 -

The carrying amounts of our debt are as follows:

	September 30, 2011 (In tho	Dec	cember 31, 2010
Credit Agreement	\$ 202,000	\$	159,000
6.25% Senior Notes			
Principal	185,000		185,000
Unamortized discount	(1,299)		(1,584)
Unamortized premium dedesignated fair value hedge	1,184		1,444
	184,885		184,860
8.25% Senior Notes			
Principal	150,000		150,000
Unamortized discount	(1,983)		(2,212)
	148,017		147,788
Total long-term debt	\$ 534,902	\$	491,648

Interest Rate Risk Management

We use interest rate swaps (derivative instruments) to manage our exposure to interest rate risk.

As of September 30, 2011, we have an interest rate swap that hedges our exposure to the cash flow risk caused by the effects of LIBOR changes on a \$155 million Credit Agreement advance. This interest rate swap effectively converts \$155 million of LIBOR based debt to fixed rate debt having an interest rate of 3.74% plus an applicable margin, currently 2.5%, which equals an effective interest rate of 6.24% as of September 30, 2011. This swap contract matures in February 2013.

We have designated this interest rate swap as a cash flow hedge. Based on our assessment of effectiveness using the change in variable cash flows method, we have determined that this interest rate swap is effective in offsetting the variability in interest payments on \$155 million of our variable rate debt resulting from changes in LIBOR. Under hedge accounting, we adjust our cash flow hedge on a quarterly basis to its fair value with the offsetting fair value adjustment to accumulated other comprehensive loss. Also on a quarterly basis, we measure hedge effectiveness by comparing the present value of the cumulative change in the expected future interest to be paid or received on the variable leg of our swap against the expected future interest payments on \$155 million of our variable rate debt. Any ineffectiveness is reclassified from accumulated other comprehensive loss to interest expense. To date, we have had no ineffectiveness on our cash flow hedge.

At September 30, 2011, we have an accumulated other comprehensive loss of \$7.4 million that relates to our cash flow hedge. Of this amount, approximately \$5 million will be effectively transferred from accumulated other comprehensive loss into interest expense as interest is paid on the underlying swap agreement over the next twelve-month period, assuming interest rates remain unchanged.

Additional information on our interest rate swap is as follows:

Derivative Instrument	Balance Sheet Location	Fair Value	Location of Offsetting Balance	Offsetting Amount
		(In t	housands)	
Sentember 30, 2011				

Interest rate swap designated as cash flow hedging instrument:

Variable-to-fixed interest rate swap contract (\$155 million of LIBOR based debt interest)	Other long-term liabilities	\$ 7,378	Accumulated other comprehensive loss	\$ 7,378
December 31, 2010				
Interest rate swap designated as cash flow hedging instrument:				
Variable-to-fixed interest rate swap contract (\$155 million of LIBOR based debt interest)			Accumulated other	
minon of 212 of toused deet moresty	Other long-term liabilities	\$ 10,026	comprehensive loss	\$ 10,026

Interest Expense and Other Debt Information

Interest expense consists of the following components:

	Nine months Ended September 2011 2010 (In thousands)			
Interest on outstanding debt:		(,	
Credit Agreement, net of interest on interest rate swap	\$	7,744	\$	6,908
6.25% Senior Notes		8,675		8,514
8.25% Senior Notes		9,286		6,940
Partial settlement of interest rate swap cash flow hedge				1,076
Net fair value adjustments to interest rate swaps (1)				1,464
Net amortization of discount and deferred debt issuance costs		903		710
Commitment fees		332		286
Total interest incurred		26,940		25,898
Less capitalized interest		839		388
Net interest expense	\$	26,101	\$	25,510
Cash paid for interest (2)	\$	32,006	\$	29,515

- (1) Represents fair value adjustments to interest rate swap agreements settled during the first quarter of 2010.
- (2) Net of cash received under previous interest rate swap agreements of \$1.9 million for the nine months ended September 30, 2010.

Note 8: Significant Customers

All revenues are domestic revenues, of which 96% are currently generated from our two largest customers: HFC and Alon. The vast majority of our revenues are derived from activities conducted in the southwest United States.

The following table presents the percentage of total revenues generated by each of these customers:

Three M	Three Months Ended September 30,		onths
End			led
Septem			ber 30,
2011	2010	2011	2010
83%	80%	77%	81%
13%	15%	19%	14%

(1) The Alon PTA was amended in June 2011, limiting the carryover term of credits attributable to Alon s shortfall payments to the calendar year end in which the shortfalls occur. As a result, we recognized an additional \$0.9 million of previously deferred revenues during the nine months ended September 30, 2011 that relate to shortfall billings for the fourth quarter of 2010.

Note 9: Related Party Transactions

HFC Agreements

We serve HFC s refineries in New Mexico, Utah and Oklahoma under the following long-term pipeline and terminal, tankage and throughput agreements:

HFC PTA (pipelines and terminals throughput agreement expiring in 2019 that relates to assets contributed to us by HFC upon our initial public offering in 2004);

HFC IPA (intermediate pipelines throughput agreement expiring in 2024 that relates to assets acquired from HFC in 2005 and 2009);

HFC CPTA (crude pipelines and tankage throughput agreement expiring in 2023 that relates to assets acquired from HFC in 2008);

HFC PTTA (pipeline, tankage and loading rack throughput agreement expiring in 2024 that relates to the Tulsa east facilities acquired from Sinclair in 2009 and from HFC in March 2010 and our Tulsa interconnect pipelines);

- 15 -

Table of Contents

HFC RPA (pipeline throughput agreement expiring in 2024 that relates to the Roadrunner Pipeline acquired from HFC in 2009);

HFC ETA (equipment and throughput agreement expiring in 2024 that relates to the Tulsa west facilities acquired from HFC in 2009);

HFC NPA (natural gas pipeline throughput agreement expiring in 2024); and

HFC ATA (asphalt loading rack throughput agreement expiring in 2025 that relates to the Lovington rack facility acquired from HFC in March 2010).

In August 2011, we and HFC amended the HFC PTTA to provide throughput services via our interconnect pipelines. The amendment provides for the transportation of intermediate products between HFC s Tulsa east and west refining facilities and will result in minimum incremental annual revenues of \$4.9 million.

Under these agreements, HFC agreed to transport, store and throughput volumes of refined product and crude oil on our pipelines and terminal, tankage and loading rack facilities that result in minimum annual payments to us. These minimum annual payments or revenues are subject to annual tariff rate adjustments on July 1, based on the Producer Price Index (PPI) or Federal Energy Regulatory Commission (FERC) index. As of September 30, 2011, these agreements with HFC will result in minimum annualized payments to us of \$145 million.

If HFC fails to meet its minimum volume commitments under the agreements in any quarter, it will be required to pay us in cash the amount of any shortfall by the last day of the month following the end of the quarter. A shortfall payment under the HFC PTA and HFC IPA may be applied as a credit in the following four quarters after minimum obligations are met.

Under certain provisions of an omnibus agreement we have with HFC (the Omnibus Agreement) we pay HFC an annual administrative fee for the provision by HFC or its affiliates of various general and administrative services to us, currently \$2.3 million. This fee does not include the salaries of pipeline and terminal personnel or the cost of their employee benefits, which are charged to us separately by HFC. Also, we reimburse HFC and its affiliates for direct expenses they incur on our behalf.

Related party transactions with HFC are as follows:

Revenues received from HFC were \$40.9 million and \$37.3 million for the three months ended September 30, 2011 and 2010, respectively, and \$112.2 million and \$108 million for the nine months ended September 30, 2011 and 2010, respectively.

HFC charged general and administrative services under the Omnibus Agreement of \$0.6 million for the three months ended September 30, 2011 and 2010 and \$1.7 million for the nine months ended September 30, 2011 and 2010.

We reimbursed HFC for costs of employees supporting our operations of \$5 million and \$4.8 million for the three months ended September 30, 2011 and 2010, respectively, and \$14.7 million and \$13.6 million for the nine months ended September 30, 2011 and 2010, respectively.

We distributed \$10.3 million and \$9.1 million for the three months ended September 30, 2011 and 2010, respectively, to HFC as regular distributions on its common units and general partner interest, including general partner incentive distributions. We distributed \$30 million and \$26.5 million for the nine months ended September 30, 2011 and 2010, respectively.

Accounts receivable from HFC were \$19.7 million and \$19 million at September 30, 2011 and December 31, 2010, respectively.

Accounts payable to HFC were \$3.8 million and \$3.9 million at September 30, 2011 and December 31, 2010, respectively.

- 16 -

Revenues for the three and the nine months ended September 30, 2011 include \$0.8 million and \$2.7 million, respectively, of shortfalls billed under the HFC IPA in 2010, as HFC did not exceed its minimum volume commitment in any of the subsequent four quarters. Deferred revenue in the consolidated balance sheets at September 30, 2011 and December 31, 2010, includes \$3.7 million and \$3.3 million, respectively, relating to the HFC IPA. It is possible that HFC may not exceed its minimum obligations under the HFC IPA to allow HFC to receive credit for any of the \$3.7 million deferred at September 30, 2011.

We have a pending acquisition of pipeline and tankage assets from HFC that is expected to close in November 2011. Also, we acquired certain storage assets and an asphalt loading rack facility from HFC in March 2010. See Note 2 for a description of these transactions.

Note 10: Partners Equity

HFC currently holds 7,290,000 of our common units and the 2% general partner interest, which together constitutes a 34% ownership interest in us.

In May 2010, all of the conditions necessary to end the subordination period for the 937,500 Class B subordinated units originally issued to Alon in connection with our acquisition of assets from Alon in 2005 were met and the units were converted into our common units on a one-for-one basis. These subordinated units were not publicly traded.

Under our registration statement filed with the SEC using a shelf registration process, we currently have the ability to raise \$860 million through security offerings, through one or more prospectus supplements that would describe, among other things, the specific amounts, prices and terms of any securities offered and how the proceeds would be used. Any proceeds from the sale of securities would be used for general business purposes, which may include, among other things, funding acquisitions of assets or businesses, working capital, capital expenditures, investments in subsidiaries, the retirement of existing debt and/or the repurchase of common units or other securities.

Allocations of Net Income

Net income attributable to Holly Energy Partners, L.P. is allocated between limited partners and the general partner interest in accordance with the provisions of the partnership agreement. HEP net income allocated to the general partner includes incentive distributions that are declared subsequent to quarter end. After the amount of incentive distributions is allocated to the general partner, the remaining net income attributable to HEP is allocated to the partners based on their weighted-average ownership percentage during the period.

The following table presents the allocation of the general partner interest in net income for the periods presented below:

	Three N	Months			
	Enc	Ended		hs Ended	
	September 30, September 30,		Septem	ember 30,	
	2011	2010	2011	2010	
		(In thousands)			
General partner interest in net income	\$ 260	\$ 271	\$ 807	\$ 659	
General partner incentive distribution	3,749	2,901	10,611	8,068	
Total general partner interest in net income attributable to HEP	\$ 4,009	\$ 3,172	\$ 11,418	\$ 8,727	

Cash Distributions

Our general partner, HEP Logistics Holdings, L.P., is entitled to incentive distributions if the amount we distribute with respect to any quarter exceeds specified target levels.

On October 26, 2011, we announced our cash distribution for the third quarter of 2011 of \$0.875 per unit. The distribution is payable on all common and general partner units and will be paid November 14, 2011 to all unitholders of record on November 7, 2011.

- 17 -

The following table presents the allocation of our regular quarterly cash distributions to the general and limited partners for the periods in which they apply. Our distributions are declared subsequent to quarter end; therefore, the amounts presented do not reflect distributions paid during the periods presented below.

	Septe 2011	Three Months Ended September 30, 2011 2010 (In thousands, ex		ths Ended aber 30, 2010
General partner interest	\$ 471	\$ 436	\$ 1,386	\$ 1,280
General partner incentive distribution	3,749	2,901	10,611	8,068
Total general partner distribution	4,220	3,337	11,997	9,348
Limited partner distribution	19,318	18,435	57,294	54,566
Total regular quarterly cash distribution	\$ 23,538	\$ 21,772	\$ 69,291	\$ 63,914
Cash distribution per unit applicable to limited partners	\$ 0.875	\$ 0.835	\$ 2.595	\$ 2.475

As a master limited partnership, we distribute our available cash, which historically has exceeded our net income because depreciation and amortization expense represents a non-cash charge against income. The result is a decline in our partners—equity since our regular quarterly distributions have exceeded our quarterly net income. Additionally, if the assets contributed and acquired from HFC had occurred while we were not a consolidated variable interest entity of HFC, our acquisition cost in excess of HFC s historical basis in the transferred assets of \$218 million would have been recorded in our financial statements as increases to our properties and equipment and intangible assets instead of decreases to our partners—equity.

Comprehensive Income

We have other comprehensive income resulting from fair value adjustments to our cash flow hedge. Our comprehensive income is as follows:

	Three Months Ended September 30,			ths Ended iber 30,
	2011	2010 (In thou	2011	2010
Net income	\$ 16,744	\$ 40.396		
Other comprehensive income (loss):	φ 10,/ 44	\$ 16,259	\$ 50,926	φ 4 0,390
Change in fair value of cash flow hedge	1,094	(703)	2,648	(3,760)
Reclassification adjustment to net income on partial settlement of cash flow hedge				1,076
Other comprehensive income (loss)	1,094	(703)	2,648	(2,684)
Comprehensive income	\$ 17,838	\$ 15,556	\$ 53,574	\$ 37,712

Note 11: Supplemental Guarantor/Non-Guarantor Financial Information

Obligations of Holly Energy Partners, L.P. (Parent) under the 6.25% Senior Notes and 8.25% Senior Notes have been jointly and severally guaranteed by each of its direct and indirect wholly-owned subsidiaries (Guarantor Subsidiaries). These guarantees are full and unconditional.

The following financial information presents condensed consolidating balance sheets, statements of income, and statements of cash flows of the Parent and the Guarantor Subsidiaries. The information has been presented as if the Parent accounted for its ownership in the Guarantor Subsidiaries using the equity method of accounting.

- 18 -

Condensed Consolidating Balance Sheet

September 30, 2011	Parent	Guarantor Subsidiaries (In the	Eliminations ousands)	Consolidated
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 2	\$ 1,800	\$	\$ 1,802
Accounts receivable		23,821		23,821
Intercompany accounts receivable (payable)	(187,316)	187,316		
Prepaid and other current assets	419	1,226		1,645
Total current assets	(186,895)	214,163		27,268
Properties and equipment, net	, , ,	448,597		448,597
Investment in subsidiaries	616,079		(616,079)	
Transportation agreements, net		103,280		103,280
Goodwill		49,109		49,109
Investment in SLC Pipeline		25,348		25,348
Other assets	1,103	2,998		4,101
Total assets	\$ 430,287	\$ 843,495	\$ (616,079)	\$ 657,703
LIABILITIES AND PARTNERS EQUITY				
Current liabilities:				
Accounts payable	\$	\$ 7,683	\$	\$ 7,683
Accrued interest	1,514	26		1,540
Deferred revenue		6,520		6,520
Accrued property taxes		2,800		2,800
Other current liabilities	894	244		1,138
Total current liabilities	2,408	17,273		19,681
Long-term debt	332,903	201,999		534,902
Other long-term liabilities		8,144		8,144
Partners equity	94,976	616,079	(616,079)	94,976
Total liabilities and partners equity	\$ 430,287	\$ 843,495	\$ (616,079)	\$ 657,703

Condensed Consolidating Balance Sheet

December 31, 2010	Parent	Guarantor Subsidiaries (In t	Eliminations housands)	Consolidated
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 2	\$ 401	\$	\$ 403
Accounts receivable		22,508		22,508
Intercompany accounts receivable (payable)	(92,230)	92,230		
Prepaid and other current assets	235	540		775
Total current assets	(91,993)	115,679		23,686
Properties and equipment, net		434,950		434,950

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

Investment in subsidiaries	541,262		(541,262)	
Transportation agreements, net		108,489		108,489
Goodwill		49,109		49,109
Investment in SLC Pipeline		25,437		25,437
Other assets	1,261	341		1,602
Total assets	\$ 450,530	\$ 734,005	\$ (541,262)	\$ 643,273
	/	, , , , , , , , , , , , , , , , , , , ,	, (= , - ,	,
LIABILITIES AND PARTNERS EQUITY				
Current liabilities:				
Accounts payable	\$	\$ 10,238	\$	\$ 10,238
Accrued interest	7,498	19		7,517
Deferred revenue		10,437		10,437
Accrued property taxes		1,990		1,990
Other current liabilities	1,011	251		1,262
Total current liabilities	8,509	22,935		31,444
Long-term debt	332,649	158,999		491,648
Other long-term liabilities		10,809		10,809
Partners equity	109,372	541,262	(541,262)	109,372
Total liabilities and partners equity	\$ 450,530	\$ 734,005	\$ (541,262)	\$ 643,273

Condensed Consolidating Statement of Income

Three Months Ended September 30, 2011	Parent	Guarantor Subsidiaries Eliminations (In thousands)		Consolidated	
Revenues:					
Affiliates	\$	\$ 40,946	\$	\$ 40,946	
Third parties		8,322		8,322	
		49,268		49,268	
Operating costs and expenses:					
Operations		14,689		14,689	
Depreciation and amortization		7,733		7,733	
General and administrative	1,166	846		2,012	
	1,166	23,268		24,434	
Operating income (loss)	(1,166)	26,000		24,834	
Equity in earnings of subsidiaries	24,039		(24,039)		
Equity in earnings of SLC Pipeline		641		641	
Interest income (expense)	(6,129)	(2,699)		(8,828)	
Other		20		20	
	17,910	(2,038)	(24,039)	(8,167)	
			, , ,		
Income before income taxes	16,744	23,962	(24,039)	16,667	
	10,7	<i>'</i>	(= 1,00)	,	
State income tax benefit (expense)		77		77	
Net income	\$ 16,744	\$ 24,039	\$ (24,039)	\$ 16,744	

Condensed Consolidating Statement of Income

TI W 4 F 1 1 G 4 1 20 2010	D	Guarantor	T11 1 4	G
Three Months Ended September 30, 2010	Parent	Subsidiaries (In the	Eliminations ousands)	Consolidated
Revenues:		`	ĺ	
Affiliates	\$	\$ 37,313	\$	\$ 37,313
Third parties		9,236		9,236
		46,549		46,549
Operating costs and expenses:				
Operations		13,632		13,632
Depreciation and amortization		7,237		7,237
General and administrative	888	620		1,508
	888	21,489		22,377
Operating income (loss)	(888)	25,060		24,172
Equity in earnings of subsidiaries	23,285		(23,285)	
Equity in earnings of SLC Pipeline		570		570

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

Interest income (expense)	(6,138)	(2,278)		(8,416)
Other		9		9
	17,147	(1,699)	(23,285)	(7,837)
Income (loss) before income taxes	16,259	23,361	(23,285)	16,335
State income tax		(76)		(76)
Net income	\$ 16,259	\$ 23,285	\$ (23,285)	\$ 16,259

Condensed Consolidating Statement of Income

Nine months Ended September 30, 2011	Parent	Guarantor Subsidiaries Eliminations (In thousands)		Consolidated	
Revenues:					
Affiliates	\$	\$ 112,192	\$	\$ 112,192	
Third parties		33,033		33,033	
		145,225		145,225	
Operating costs and expenses:					
Operations		41,851		41,851	
Depreciation and amortization		23,086		23,086	
General and administrative	2,869	2,079		4,948	
	2,869	67,016		69,885	
	·	·		,	
Operating income (loss)	(2,869)	78,209		75,340	
Equity in earnings of subsidiaries	72,167		(72,167)		
Equity in earnings of SLC Pipeline		1,848		1,848	
Interest income (expense)	(18,372)	(7,729)		(26,101)	
Other		8		8	
	53,795	(5,873)	(72,167)	(24,245)	
	ĺ	, ,	, , ,		
Income before income taxes	50,926	72,336	(72,167)	51,095	
State income tax benefit (expense)		(169)		(169)	
Net income	\$ 50,926	\$ 72,167	\$ (72,167)	\$ 50,926	

Condensed Consolidating Statement of Income

Nine months Ended September 30, 2010	Parent	Guarantor Subsidiaries Eliminations (In thousands)		Consolidated	
Revenues:					
Affiliates	\$	\$ 107,989	\$	\$ 107,989	
Third parties		24,739		24,739	
Operating costs and expenses:		132,728		132,728	
Operations		40,187		40,187	
Depreciation and amortization		22,038		22,038	
General and administrative	3,970	2,014		5,984	
	3,970	64,239		68,209	
Operating income (loss)	(3,970)	68,489		64,519	

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

Equity in earnings of subsidiaries	61,603		(61,603)	
Equity in earnings of SLC Pipeline		1,595		1,595
Interest income (expense)	(17,237)	(8,267)		(25,504)
Other		2		2
	44,366	(6,670)	(61,603)	(23,907)
Income before income taxes	40,396	61,819	(61,603)	40,612
State income tax		(216)		(216)
Net income	\$ 40,396	\$ 61,603	\$ (61,603)	\$ 40,396

Condensed Consolidating Statement of Cash Flows

Nine months Ended September 30, 2011	Parent		Guarantor ubsidiaries (In the	Eliminations ousands)	Co	nsolidated
Cash flows from operating activities	\$ 69,604	\$	(6,958)	\$	\$	62,646
Cash flows from investing activities						
Additions to properties and equipment			(31,493)			(31,493)
Cash flows from financing activities						
Net borrowings under credit agreement			43,000			43,000
Distributions to HEP unitholders	(67,963)				(67,963)
Purchase of units for restricted grants	(1,641)				(1,641)
Deferred financing costs			(3,150)			(3,150)
	(69,604	.)	39,850			(29,754)
Cash and cash equivalents						
Increase for the period			1,399			1,399
Beginning of period	2		401			403
End of period	\$ 2	\$	1,800	\$	\$	1,802

Condensed Consolidating Statement of Cash Flows

Nine months Ended September 30, 2010	Parent	Guarantor Subsidiaries (in tho	· · · ·		
Cash flows from operating activities	\$ (82,123)	\$ 148,252	\$	\$	66,129
Cash flows from investing activities					
Additions to properties and equipment		(8,054)			(8,054)
Acquisition of assets from HFC		(35,526)			(35,526)
		(43,580)			(43,580)
Cash flows from financing activities					
Net repayments under credit agreement		(49,000)			(49,000)
Net proceeds from issuance of senior notes	147,540				147,540
Distributions to HEP unitholders	(62,648)				(62,648)
Purchase price in excess of transferred basis in assets acquired from HFC		(57,474)			(57,474)
Purchase of units for restricted grants	(2,276)				(2,276)
Deferred financing costs	(493)				(493)
	82,123	(106,474)			(24,351)
Cash and cash equivalents					
Decrease for the period		(1,802)			(1,802)
Beginning of period	2	2,506			2,508
End of period	\$ 2	\$ 704	\$	\$	706

- 22 -

HOLLY ENERGY PARTNERS, L.P.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

This Item 2, including but not limited to the sections on Results of Operations and Liquidity and Capital Resources, contains forward-looking statements. See Forward-Looking Statements at the beginning of Part I of this Quarterly Report on Form 10-Q. In this document, the words we, our, ours and us refer to Holly Energy Partners, L.P. (HEP) and its consolidated subsidiaries or to HEP or an individual subsidiary and not to an other person.

OVERVIEW

HEP is a Delaware limited partnership. We own and operate petroleum product and crude oil pipeline and terminal, tankage and loading rack facilities that support the refining and marketing operations of HollyFrontier Corporation (formerly known as Holly Corporation) (HFC) in west Texas, New Mexico, Utah, Oklahoma, Idaho and Arizona. HFC and its subsidiaries currently own a 34% interest in us including the 2% general partnership interest. HFC changed its name in connection with the consummation of its merger of equals with Frontier Oil Corporation effective July 1, 2011. All previous references to Holly within this document have been replaced with HFC.

We also own and operate refined product pipelines and terminals, located primarily in Texas, that service Alon s (Alon) Big Spring refinery in Big Spring, Texas. Additionally, we own a 25% joint venture interest in the SLC Pipeline (the SLC Pipeline), a 95-mile intrastate crude oil pipeline system that serves refineries in the Salt Lake City area.

We generate revenues by charging tariffs for transporting petroleum products and crude oil through our pipelines, by charging fees for terminalling refined products and other hydrocarbons and storing and providing other services at our storage tanks and terminals. We do not take ownership of products that we transport, terminal or store, and therefore, we are not directly exposed to changes in commodity prices.

Pending 2011 Acquisition

Legacy Frontier Pipeline and Tankage Asset Transaction

We have announced an agreement in principle with HFC, subject to the execution of definitive agreements and certain closing conditions, for the acquisition of certain pipeline, tankage, loading rack and crude receiving assets located at HFC s El Dorado and Cheyenne refineries for \$340 million. The purchase price is expected to be paid in promissory notes with an aggregate original principal amount of \$150 million and we will issue HFC an additional number of our common units having a value equal to the remaining \$190 million purchase price.

In connection with the proposed transaction, we intend to enter into 15-year throughput agreements with HFC in November 2011 containing minimum annual revenue commitments that we project will result in \$47 million of incremental annual revenue.

We are a consolidated variable interest entity of HFC. Therefore, in accounting for this proposed transaction, we will record the assets at HFC s cost basis.

2010 Acquisitions

Tulsa East / Lovington Storage Asset Transaction

On March 31, 2010, we acquired from HFC certain storage assets for \$93 million, consisting of hydrocarbon storage tanks having approximately 2 million barrels of storage capacity, a rail loading rack and a truck unloading rack located at HFC s Tulsa refinery east facility and an asphalt loading rack facility located at HFC s Navajo refinery facility in Lovington, New Mexico.

Agreements with HFC and Alon

We serve HFC s refineries in New Mexico, Utah and Oklahoma under the following long-term pipeline and terminal, tankage and throughput agreements:

HFC PTA (pipelines and terminals throughput agreement expiring in 2019 that relates to assets contributed to us by HFC upon our initial public offering in 2004);

HFC IPA (intermediate pipelines throughput agreement expiring in 2024 that relates to assets acquired from HFC in 2005 and 2009);

HFC CPTA (crude pipelines and tankage throughput agreement expiring in 2023 that relates to assets acquired from HFC in 2008);

HFC PTTA (pipeline, tankage and loading rack throughput agreement expiring in 2024 that relates to the Tulsa east facilities acquired from Sinclair in 2009 and from HFC in March 2010 and our Tulsa interconnect pipelines);

HFC RPA (pipeline throughput agreement expiring in 2024 that relates to the Roadrunner Pipeline acquired from HFC in 2009);

HFC ETA (equipment and throughput agreement expiring in 2024 that relates to the Tulsa west facilities acquired from HFC in 2009);

HFC NPA (natural gas pipeline throughput agreement expiring in 2024); and

HFC ATA (asphalt loading rack throughput agreement expiring in 2025 that relates to the Lovington rack facility acquired from HFC in March 2010).

In August 2011, we and HFC amended the HFC PTTA to provide throughput services via our interconnect pipelines. The amendment provides for the transportation of intermediate products between HFC s Tulsa east and west refining facilities and will result in minimum incremental annual revenues of \$4.9 million.

Under these agreements, HFC agreed to transport, store and throughput volumes of refined product and crude oil on our pipelines and terminal, tankage and loading rack facilities that result in minimum annual payments to us. These minimum annual payments or revenues are subject to annual tariff rate adjustments on July 1, based on the Producer Price Index (PPI) or Federal Energy Regulatory Commission (FERC) index. As of September 30, 2011, these agreements with HFC will result in minimum annualized payments to us of \$145 million.

We also have a pipelines and terminals agreement with Alon expiring in 2020 under which Alon has agreed to transport on our pipelines and throughput through our terminals volumes of refined products that result in a minimum level of annual revenue that also is subject to annual tariff rate adjustments.

We have a capacity lease agreement with Alon under which we lease Alon space on our Orla to El Paso pipeline for the shipment of up to 17,500 barrels of refined product per day. The terms under this agreement expire beginning in 2012 through 2018.

As of September 30, 2011, contractual minimums under our long-term service agreements are as follows:

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

	 nimum nualized		
Agreement	 mitment nillions)	Year of Maturity	Contract Type
HFC PTA	\$ 45.6	2019	Minimum revenue commitment
HFC IPA	21.5	2024	Minimum revenue commitment
HFC CPTA	29.8	2023	Minimum revenue commitment
HFC PTTA	34.7	2024	Minimum revenue commitment
HFC RPA	9.5	2024	Minimum revenue commitment
HFC ETA	2.8	2024	Minimum revenue commitment
HFC ATA	0.5	2025	Minimum revenue commitment
HFC NPA	0.6	2024	Minimum revenue commitment
Alon PTA	23.4	2020	Minimum volume commitment
Alon capacity lease	6.6	Various	Capacity lease
Total	\$ 175.0		

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

Table of Contents

A significant reduction in revenues under these agreements could have a material adverse effect on our results of operations.

Under certain provisions of an omnibus agreement (Omnibus Agreement) that we have with HFC, we pay HFC an annual administrative fee, currently \$2.3 million, for the provision by HFC or its affiliates of various general and administrative services to us. This fee does not include the salaries of pipeline and terminal personnel or the cost of their employee benefits, which are separately charged to us by HFC. We also reimburse HFC and its affiliates for direct expenses they incur on our behalf.

- 25 -

RESULTS OF OPERATIONS (Unaudited)

Income, Distributable Cash Flow and Volumes

The following tables present income, distributable cash flow and volume information for the three and the nine months ended September 30, 2011 and 2010.

	Septemb 2011		
D	(In thousa	nds, except per un	it data)
Revenues Pipelines:			
Affiliates refined product pipelines	\$ 12,937	\$ 12,340	\$ 597
Affiliates intermediate pipelines	5,935	4,917	1,018
Affiliates crude pipelines	10,555	9,775	780
Attitudes crude pipelines	10,555	2,113	700
	29,427	27,032	2,395
Third parties refined product pipelines	6,525	7,277	(752)
Time parties Termed product pipelines	0,525	1,211	(132)
	25.052	24.200	1 6 4 2
Terminals, tanks and loading racks:	35,952	34,309	1,643
Affiliates	11,519	10,281	1,238
Third parties	1,797	1,959	(162)
Time parties	1,777	1,737	(102)
	13,316	12 240	1,076
	13,310	12,240	1,070
T-4-1	40.269	16.540	2.710
Total revenues Operating costs and expenses	49,268	46,549	2,719
Operating costs and expenses Operations	14,689	13,632	1,057
Depreciation and amortization	7,733	7,237	496
General and administrative	2,012	1,508	504
Scholar and administrative	2,012	1,500	301
	24,434	22,377	2,057
	24,434	22,311	2,037
Operating income	24,834	24,172	662
Equity in earnings of SLC Pipeline	641	570	71
Interest income	0+1	1	(1)
Interest expense, including amortization	(8,828)	(8,417)	(411)
Other	20	9	11
		-	
	(8,167)	(7,837)	(330)
	(0,107)	(7,007)	(220)
Income before income taxes	16,667	16,335	332
	,		
State income tax	77	(76)	153
Net income	16,744	16,259	485
Less general partner interest in net income, including incentive			
distributions (1)	4,009	3,172	837
Limited partners interest in net income	\$ 12,735	\$ 13,087	\$ (352)

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

Limited partners earnings per unit basic and diluted	\$ 0.58	\$ 0.59	\$ (0.01)
Weighted average limited partners units outstanding	22,079	22,079	
EBITDA (2)	\$ 33,228	\$ 31,988	\$ 1,240
Distributable cash flow (3)	\$ 25,731	\$ 23,969	\$ 1,762
Volumes (bpd)			
Pipelines: Affiliates refined product pipelines	96,105	93,194	2,911
Affiliates intermediate pipelines	91,783	83,227	8,556
Affiliates crude pipelines	175,459	143,617	31,842
Third mostice sectioned anadyst minelines	363,347	320,038	43,309
Third parties refined product pipelines	44,212	41,967	2,245
	407,559	362,005	45,554
Terminals and loading racks:			
Affiliates	183,987	183,312	675
Third parties	43,224	43,633	(409)
	227,211	226,945	266
Total for pipelines and terminal assets (bpd)	634,770	588,950	45,820

	Nine Months Ended September 30, 2011 2010 (In thousands, except per un		Change from 2010
Revenues	(22 22 22	,	
Pipelines:			
Affiliates refined product pipelines	\$ 34,484	\$ 35,887	\$ (1,403)
Affiliates intermediate pipelines	15,637	15,673	(36)
Affiliates crude pipelines	29,500	28,907	593
	79,621	80,467	(846)
Third parties refined product pipelines	27,586	19,136	8,450
	107,207	99,603	7,604
Terminals, tanks and loading racks:			
Affiliates	32,571	27,522	5,049
Third parties	5,447	5,603	(156)
	38,018	33,125	4,893
Total revenues	145,225	132,728	12,497
Operating costs and expenses			
Operations	41,851	40,187	1,664
Depreciation and amortization	23,086	22,038	1,048
General and administrative	4,948	5,984	(1,036)
	69,885	68,209	1,676
Operating income	75,340	64,519	10,821
Equity in earnings of SLC Pipeline	1,848	1,595	253
Interest income		6	(6)
Interest expense, including amortization	(26,101)	(25,510)	(591)
Other	8	2	6
	(24,245)	(23,907)	(338)
Income before income taxes	51,095	40,612	10,483
State income tax	(169)	(216)	47
Net income	50,926	40,396	10,530
Less general partner interest in net income, including incentive			
distributions (1)	11,418	8,727	2,691
	,	2,1.	_,~~-
Limited partners interest in net income	\$ 39,508	\$ 31,669	\$ 7,839
Enniced partners interest in net income	Ψ 37,300	Ψ 51,007	Ψ 7,037
Limited partners earnings per unit basic and diluted	\$ 1.79	\$ 1.43	\$ 0.36
Weighted average limited partners units outstanding	22,079	22,079	
	,	,	
EBITDA (2)	\$ 100,282	\$ 88,154	\$ 12,128
Distributable cash flow (3)	\$ 67,924	\$ 66,800	\$ 1,124

Volumes (bpd)

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

D' L'			
Pipelines:			
Affiliates refined product pipelines	88,172	95,013	(6,841)
Affiliates intermediate pipelines	81,618	82,844	(1,226)
Affiliates crude pipelines	157,598	139,955	17,643
	327,388	317,812	9,576
Third parties refined product pipelines	48,107	35,923	12,184
	375,495	353,735	21,760
Terminals and loading racks:			
Affiliates	174,866	177,946	(3,080)
Third parties	42,102	38,825	3,277
	216,968	216,771	197
Total for pipelines and terminal assets (bpd)	592,463	570,506	21,957

- (1) Net income is allocated between limited partners and the general partner interest in accordance with the provisions of the partnership agreement. Net income allocated to the general partner includes incentive distributions declared subsequent to quarter end. Net income attributable to the limited partners is divided by the weighted average limited partner units outstanding in computing the limited partners per unit interest in net income.
- (2) EBITDA is calculated as net income plus (i) interest expense, net of interest income, (ii) state income tax and (iii) depreciation and amortization. EBITDA is not a calculation based upon U.S. generally accepted accounting principles (GAAP). However, the amounts included in the EBITDA calculation are derived from amounts included in our consolidated financial statements. EBITDA should not be considered as an alternative to net income or operating income, as an indication of our operating performance or as an alternative to operating cash flow as a measure of liquidity. EBITDA is not necessarily comparable to similarly titled measures of other companies. EBITDA is presented here because it is a widely used financial indicator used by investors and analysts to measure performance. EBITDA also is used by our management for internal analysis and as a basis for compliance with financial covenants.

Set forth below is our calculation of EBITDA.

	Three Months Ended September 30,		Nine Mont Septem		
	2011	2010	2011	2010	
Net income	\$ 16,744	\$ 16,259	susands) \$ 50,926	\$ 40,396	
Add (subtract):					
Interest expense	8,520	8,135	25,198	22,230	
Amortization of discount and deferred debt issuance costs	308	282	903	740	
Increase in interest expense change in fair value of interest rate swaps and					
swap settlement costs				2,540	
Interest income		(1)		(6)	
State income tax	(77)	76	169	216	
Depreciation and amortization	7,733	7,237	23,086	22,038	
EBITDA	\$ 33,228	\$ 31,988	\$ 100,282	\$ 88,154	

(3) Distributable cash flow is not a calculation based upon GAAP. However, the amounts included in the calculation are derived from amounts separately presented in our consolidated financial statements, with the exception of equity in excess cash flows over earnings of SLC Pipeline, and maintenance capital expenditures. Distributable cash flow should not be considered in isolation or as an alternative to net income or operating income as an indication of our operating performance or as an alternative to operating cash flow as a measure of liquidity. Distributable cash flow is not necessarily comparable to similarly titled measures of other companies. Distributable cash flow is presented here because it is a widely accepted financial indicator used by investors to compare partnership performance. It is also used by management for internal analysis and for our performance units. We believe that this measure provides investors an enhanced perspective of the operating performance of our assets and the cash our business is generating.

- 28 -

Set forth below is our calculation of distributable cash flow.

	Three Months Ended September 30,		Nine Mon Septem	
	2011	2010 (In thou	2011 usands)	2010
Net income	\$ 16,744	\$ 16,259	\$ 50,926	\$ 40,396
Add (subtract):				
Depreciation and amortization	7,733	7,237	23,086	22,038
Amortization of discount and deferred debt issuance costs	308	282	903	740
Increase in interest expense change in fair value of interest rate swaps and				
swap settlement costs				2,540
Equity in excess cash flows over earnings of SLC Pipeline	198	173	512	525
Increase (decrease) in deferred revenue	1,201	758	(3,917)	3,279
Maintenance capital expenditures*	(453)	(740)	(3,586)	(2,718)
Distributable cash flow	\$ 25,731	\$ 23,969	\$ 67,924	\$ 66,800

* Maintenance capital expenditures are capital expenditures made to replace partially or fully depreciated assets in order to maintain the existing operating capacity of our assets and to extend their useful lives. Maintenance capital expenditures include expenditures required to maintain equipment reliability, tankage and pipeline integrity, safety and to address environmental regulations.

	September 30, 2011	December 31, 2010
Balance Sheet Data	(In tho	usands)
Cash and cash equivalents	\$ 1,802	\$ 403
Working capital (deficit)	\$ 7,587	\$ (7,758)
Total assets	\$ 657,703	\$ 643,273
Long-term debt	\$ 534,902	\$ 491,648
Partners equity ⁽⁴⁾	\$ 94,976	\$ 109,372

(4) As a master limited partnership, we distribute our available cash, which historically has exceeded our net income because depreciation and amortization expense represents a non-cash charge against income. The result is a decline in partners—equity since our regular quarterly distributions have exceeded our quarterly net income. Additionally, if the assets contributed and acquired from HFC had occurred while we were not a consolidated variable interest entity of HFC, our acquisition cost in excess of HFC—s historical basis in the transferred assets of \$218 million would have been recorded in our financial statements as increases to our properties and equipment and intangible assets instead of decreases to our partners—equity.

Results of Operations Three Months Ended September 30, 2011 Compared with Three Months Ended September 30, 2010

Summary

Net income for the three months ended September 30, 2011 was \$16.7 million, a \$0.5 million increase compared to the three months ended September 30, 2010. This increase in overall earnings is due principally to an increase in overall pipeline shipments, revenues attributable to our Tulsa interconnect pipelines and annual tariff increases, net of the effects of a decrease in deferred revenue realized and increased operating costs and expenses.

Revenues for the three months ended September 30, 2011 include the recognition of \$0.8 million of prior shortfalls billed to shippers in 2010 as they did not meet their minimum volume commitments within the contractual make-up period. Revenues of \$2 million relating to deficiency payments associated with certain guaranteed shipping contracts were deferred during the three months ended September 30, 2011. Such deferred revenue will be recognized in earnings either as payment for shipments in excess of guaranteed levels, or when shipping rights expire unused.

Revenues

Total revenues for the three months ended September 30, 2011 were \$49.3 million, a \$2.7 million increase compared to the three months ended September 30, 2010. This is due principally to increased pipeline shipments and the effect of annual tariff increases. These factors were partially offset by a \$0.8 million decrease in previously deferred revenue realized.

Revenues from our refined product pipelines were \$19.5 million, a decrease of \$0.2 million compared to the three months ended September 30, 2010. This reflects the effects of a \$1.1 million decrease in previously deferred revenue realized and an increase in refined product pipeline shipments. Volumes shipped on our refined product pipelines averaged 140.3 thousand barrels per day (mbpd) compared to 135.2 mbpd for the same period last year.

Revenues from our intermediate pipelines were \$5.9 million, an increase of \$1 million compared to the three months ended September 30, 2010. This reflects \$0.4 million in revenues attributable to the Tulsa interconnect pipelines and a \$0.3 million increase in previously deferred revenue realized combined with an increase in intermediate pipeline shipments. Volumes shipped on our intermediate pipelines averaged 91.8 mbpd compared to 83.2 mbpd for the same period last year.

Revenues from our crude pipelines were \$10.6 million, an increase of \$0.8 million compared to the three months ended September 30, 2010. Volumes shipped on our crude pipelines increased to an average of 175.5 mbpd compared to 143.6 mbpd for the same period last year

Revenues from terminal, tankage and loading rack fees were \$13.3 million, an increase of \$1.1 million compared to the three months ended September 30, 2010. Refined products terminalled in our facilities increased to an average of 227.2 mbpd compared to 226.9 mbpd for the same period last year.

Operations Expense

Operations expense for the three months ended September 30, 2011 increased by \$1.1 million compared to the three months ended September 30, 2010. This increase is due principally to higher maintenance services and payroll costs during the current year third quarter.

Depreciation and Amortization

Depreciation and amortization for the three months ended September 30, 2011 increased by \$0.5 million compared to the three months ended September 30, 2010.

General and Administrative

General and administrative costs for the three months ended September 30, 2011 increased by \$0.5 million compared to the three months ended September 30, 2010 due to professional fees and costs incurred in relation to our pending asset acquisition from HFC.

Equity in Earnings of SLC Pipeline

Our equity in earnings of the SLC Pipeline was \$0.6 million for the three months ended September 30, 2011 and 2010.

Interest Expense

Interest expense for the three months ended September 30, 2011 totaled \$8.8 million, an increase of \$0.4 million compared to the three months ended September 30, 2010. This increase reflects interest on increased debt levels during the current year third quarter. Our aggregate effective interest rate was 6.7% for the three months ended September 30, 2011 compared to 6.9% for the same period of 2010.

State Income Tax

We recorded state income taxes of \$(77,000) and \$76,000 for the three months ended September 30, 2011 and 2010, respectively, which are solely attributable to the Texas margin tax. The credit balance for the three months ended September 30, 2011 relates to a revision to estimated state income taxes.

Results of Operations Nine Months Ended September 30, 2011 Compared with Nine Months Ended September 30, 2010

Summary

Net income for the nine months ended September 30, 2011 was \$50.9 million, a \$10.5 million increase compared to the nine months ended September 30, 2010. This increase in overall earnings is due principally to an overall increase in pipeline shipments, earnings attributable to our March 2010 asset acquisitions and an increase in previously deferred revenue realized. These factors were partially offset by an overall increase in operating costs and expenses.

Revenues for the nine months ended September 30, 2011 include the recognition of \$9.9 million of prior shortfalls billed to shippers in 2010. Revenues of \$6 million relating to deficiency payments associated with certain guaranteed shipping contracts were deferred during the nine months ended September 30, 2011. Such deferred revenue will be recognized in earnings either as payment for shipments in excess of guaranteed levels, or when shipping rights expire unused.

Revenues

Total revenues for the nine months ended September 30, 2011 were \$145.2 million, a \$12.5 million increase compared to the nine months ended September 30, 2010. This is due principally to an overall increase in pipeline shipments, revenues attributable to our March 2010 asset acquisitions, a \$4.1 million increase in previously deferred revenue realized and the effect of annual tariff increases. Overall pipeline shipments were up 6% from the nine months ended September 30, 2010, due to an increase in third-party refined product pipeline shipments.

Certain related-party pipeline and throughput volumes were down during the current year-to-date period as a result of downtime at HFC s Navajo refinery following a plant-wide power outage in late January 2011 and the subsequent delay in restoring production to planned levels.

Revenues from our refined product pipelines were \$62 million, an increase of \$7 million compared to the nine months ended September 30, 2010. This is due to a \$4.3 million increase in previously deferred revenue realized and an increase in third-party refined product pipeline shipments. Volumes shipped on our refined product pipelines averaged 136.2 mbpd compared to 130.9 mbpd for the same period last year.

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

Table of Contents

Revenues from our intermediate pipelines were \$15.6 million, equivalent to the nine months ended September 30, 2010. This reflects \$0.4 million in revenues attributable to the Tulsa interconnect pipelines offset by a \$0.2 million decrease in previously deferred revenue realized and a decrease in intermediate pipeline shipments. Shipments on our intermediate pipelines decreased to an average of 81.6 mbpd compared to 82.8 mbpd for the same period last year.

Revenues from our crude pipelines were \$29.5 million, an increase of \$0.6 million compared to the nine months ended September 30, 2010. Volumes on our crude pipelines averaged 157.6 mbpd compared to 140 mbpd for the same period last year.

Revenues from terminal, tankage and loading rack fees were \$38 million, an increase of \$4.9 million compared to the nine months ended September 30, 2010. This increase is due primarily to revenues attributable to our Tulsa storage and rack facilities acquired from HFC in March 2010. Refined products terminalled in our facilities increased to an average of 217 mbpd compared to 216.8 mbpd for the same period last year.

Operations Expense

Operations expense for the nine months ended September 30, 2011 increased by \$1.7 million compared to the nine months ended September 30, 2010. This increase is due principally to increased property taxes, maintenance services and payroll costs during the current year-to-date period.

Depreciation and Amortization

Depreciation and amortization for the nine months ended September 30, 2011 increased by \$1 million compared to the nine months ended September 30, 2010. This was due to increased depreciation attributable to our March 2010 asset acquisitions from HFC and capital projects.

General and Administrative

General and administrative costs for the nine months ended September 30, 2011 decreased by \$1 million compared to the nine months ended September 30, 2010, which included overall higher professional fees and costs as a result of our March 2010 asset acquisitions from HFC.

Equity in Earnings of SLC Pipeline

Our equity in earnings of the SLC Pipeline was \$1.8 million and \$1.6 million for the nine months ended September 30, 2011 and 2010, respectively.

Interest Expense

Interest expense for the nine months ended September 30, 2011 totaled \$26.1 million, an increase of \$0.6 million compared to the nine months ended September 30, 2010. This increase reflects interest on increased debt levels during the current year, partially offset by prior year costs of \$1.1 million that relate to the partial settlement of an interest rate swap. Excluding the effects of fair value adjustments to this swap in 2010, our aggregate effective interest rate was 6.7% for the nine months ended September 30, 2011 compared to 6.8% for 2010.

State Income Tax

We recorded state income taxes of \$169,000 and \$216,000 for the nine months ended September 30, 2011 and 2010, respectively, which are solely attributable to the Texas margin tax.

LIQUIDITY AND CAPITAL RESOURCES

Overview

During the nine months ended September 30, 2011, we received advances totaling \$93 million and repaid \$50 million, resulting in net borrowings of \$43 million under our \$275 million senior secured revolving credit facility (the Credit Agreement). There was an outstanding balance of \$202 million at September 30, 2011.

The Credit Agreement is available to fund capital expenditures, investments, acquisitions, distribution payments and working capital and for general partnership purposes. It also is available to fund letters of credit up to a \$50 million sub-limit and to fund distributions to unitholders up to a \$30 million sub-limit.

In March 2010, we issued \$150 million in aggregate principal amount of 8.25% senior notes maturing March 15, 2018 (the 8.25% Senior Notes). A portion of the \$147.5 million in net proceeds received was used to fund our \$93 million purchase of the Tulsa and Lovington storage assets from HFC on March 31, 2010. Additionally, we used a portion to repay \$42 million in outstanding Credit Agreement borrowings, with the remaining proceeds available for general partnership purposes, including working capital and capital expenditures. In addition, we have outstanding \$185 million in aggregate principal amount of 6.25% senior notes maturing March 1, 2015 (the 6.25% Senior Notes) that are registered with the SEC.

Under our registration statement filed with the SEC using a shelf registration process, we currently have the ability to raise \$860 million through security offerings, through one or more prospectus supplements that would describe, among other things, the specific amounts, prices and terms of any securities offered and how the proceeds would be used. Any proceeds from the sale of securities would be used for general business purposes, which may include, among other things, funding acquisitions of assets or businesses, working capital, capital expenditures, investments in subsidiaries, the retirement of existing debt and/or the repurchase of common units or other securities.

We believe our current cash balances, future internally generated funds and funds available under the Credit Agreement will provide sufficient resources to meet our working capital liquidity needs for the foreseeable future.

In February, May and August 2011 we paid regular quarterly cash distributions of \$0.845, \$0.855 and \$0.865, respectively, on all units in an aggregate amount of \$68 million. Included in these distributions were \$10 million of incentive distribution payments to the general partner.

Cash and cash equivalents increased by \$1.4 million during the nine months ended September 30, 2011. The cash flows provided by operating activities of \$62.6 million exceeded the combined cash flows used for investing and financing activities of \$31.5 million and \$29.8 million, respectively. Working capital increased by \$15.3 million to \$7.6 million at September 30, 2011 from a deficit of \$7.7 million at December 31, 2010.

Cash Flows Operating Activities

Cash flows from operating activities decreased by \$3.5 million from \$66.1 million for the nine months ended September 30, 2010 to \$62.6 million for the nine months ended September 30, 2011. This decrease is due principally to payments attributable to increased interest and operating expenses, net of \$4.7 million in additional cash collections from our customers.

Our major shippers are obligated to make deficiency payments to us if they do not meet their minimum volume shipping obligations. Under certain agreements with these shippers, they have the right to recapture these amounts if future volumes exceed minimum levels. We billed \$9 million during the nine months ended September 30, 2010 related to shortfalls that subsequently expired without recapture and were recognized as revenue during the nine months ended September 30, 2011. We recognized an additional \$0.9 million related to shortfalls billed in the fourth quarter of 2010 as a result of an amendment to the Alon PTA in June 2011 that limits the carryover term of credits attributable to such shortfall billings to the calendar year end in which the shortfalls occurred. Another \$2 million is included in our accounts receivable at September 30, 2011 related to shortfalls that occurred during the third quarter of 2011.

Cash Flows Investing Activities

Cash flows used for investing activities decreased by \$12.1 million from \$43.6 million for the nine months ended September 30, 2010 to \$31.5 million for the nine months ended September 30, 2011. During the nine months ended September 30, 2011 and 2010, we invested \$31.5 million and \$8.1 million in additions to properties and equipment, respectively. Additionally in March 2010, we acquired storage assets from HFC for \$36 million.

Cash Flows Financing Activities

Cash flows used for financing activities were \$29.8 million compared to \$24.4 million for the nine months ended September 30, 2010, an increase of \$5.4 million. During the nine months ended September 30, 2011, we received \$93 million and repaid \$50 million in advances under the Credit Agreement, paid \$68 million in regular quarterly cash distributions to our general and limited partners, paid \$3.2 million in financing costs to amend our previous credit agreement and paid \$1.6 million for the purchase of common units for recipients of our incentive grants. During the nine months ended September 30, 2010, we received \$52 million and repaid \$101 million in advances under the Credit Agreement. Additionally, we received \$147.5 million in net proceeds and incurred \$0.5 million in financing costs upon the issuance of the 8.25% Senior Notes. For the nine months ended September 30, 2010, we paid \$62.6 million in regular quarterly cash distributions to our general and limited partners, paid \$57.5 million in excess of HFC s transferred basis in the storage assets acquired in March 2010 and paid \$2.3 million for the purchase of common units for recipients of our incentive grants.

Capital Requirements

Our pipeline and terminalling operations are capital intensive, requiring investments to maintain, expand, upgrade or enhance existing operations and to meet environmental and operational regulations. Our capital requirements consist of maintenance capital expenditures and expansion capital expenditures. Repair and maintenance expenses associated with existing assets that are minor in nature and do not extend the useful life of existing assets are charged to operating expenses as incurred.

Each year the board of directors of Holly Logistic Services, L.L.C., the general partner of our general partner (HLS), approves our annual capital budget, which specifies capital projects that our management is authorized to undertake. Additionally, at times when conditions warrant or as new opportunities arise, special projects may be approved. The funds allocated for a particular capital project may be expended over a period in excess of a year, depending on the time required to complete the project. Therefore, our planned capital expenditures for a given year consist of expenditures approved for capital projects included in the current year s capital budget as well as, in certain cases, expenditures approved for capital projects in capital budgets for prior years. The 2011 capital budget is comprised of \$5.8 million for maintenance capital expenditures and \$20.1 million for expansion capital expenditures.

In August 2011, we completed construction of five interconnecting pipelines between HFC s Tulsa east and west refining facilities, costing approximately \$35 million. These pipelines were placed in service in September 2011.

We have announced an agreement in principle with HFC, subject to the execution of definitive agreements and certain closing conditions, for the acquisition of certain pipeline, tankage, loading rack and crude receiving assets located at HFC s El Dorado and Cheyenne refineries for \$340 million. The purchase price is expected to be paid in promissory notes with an aggregate original principal amount of \$150 million and we will issue HFC an additional number of our common units having a value equal to the remaining \$190 million purchase price.

Additionally, we have two expansion projects to provide 60,000 bpd of additional crude pipeline take-away capacity resulting from increased Delaware Basin drilling activity in southeast New Mexico. The first project will increase one of our existing crude oil trunk lines from 35,000 bpd to 60,000 bpd. This project

Edgar Filing: HOLLY ENERGY PARTNERS LP - Form 10-Q

Table of Contents

which includes the replacement of 5 miles of existing pipe with larger diameter pipe is expected to cost approximately \$2 million with completion in the first half of 2012. The second project will consist of the reactivation and conversion to crude oil service a 70-mile, 8-inch petroleum products pipeline owned by us. Once in service, this pipeline would be capable of transporting up to 35,000 bpd of crude oil from the Carlsbad, New Mexico area to either a common carrier pipeline station for transport to major crude oil markets or to HFC s New Mexico refining facilities. The scope of this second project has not yet been finalized. Subject to receipt of acceptable shipper support and board approval, this project could also be completed during the first half of 2012.

We have an option agreement with HFC, granting us an option to purchase HFC s 75% equity interest in UNEV Pipeline, LLC (UNEV Pipeline), a joint venture pipeline currently under construction that will be capable of transporting refined petroleum products from Salt Lake City, Utah to Las Vegas, Nevada. Under this agreement, we have an option to purchase HFC s equity interest in the UNEV Pipeline, effective for a 180-day period commencing when the UNEV Pipeline becomes operational, at a purchase price equal to HFC s investment in the joint venture pipeline, plus interest at 7% per annum. The initial capacity of the pipeline will be 62,000 bpd, with the capacity for further expansion to 120,000 bpd. The current total construction cost of the pipeline project including terminals is expected to be approximately \$385 million. This includes the construction of ethanol blending and storage facilities at the Cedar City terminal. HFC s share of this estimated cost is \$289 million and is exclusive of the 7% per annum interest cost under our option to purchase HFC s 75% interest in the UNEV Pipeline. The pipeline is in the final construction phase and is expected to be mechanically complete in November 2011.

We expect that our currently planned sustaining and maintenance capital expenditures as well as expenditures for acquisitions and capital development projects such as our option to purchase HFC s interest in the UNEV Pipeline described above, will be funded with existing cash generated by operations, the sale of additional limited partner common units, the issuance of debt securities and advances under our Credit Agreement, or a combination thereof. With volatility and uncertainty at times in the credit and equity markets, there may be limits on our ability to issue new debt or equity financing. Additionally, due to pricing movements in the debt and equity markets, we may not be able to issue new debt and equity securities at acceptable pricing. Without additional capital beyond amounts available under the Credit Agreement, our ability to fund some of these capital projects may be limited, especially the UNEV Pipeline. We are not obligated to purchase the UNEV Pipeline nor are we subject to any fees or penalties if HLS board of directors decides not to proceed with this opportunity.

Credit Agreement

We have a \$275 million Credit Agreement that is available to fund capital expenditures, investments, acquisitions, distribution payments and working capital and for general partnership purposes. It is also available to fund letters of credit up to a \$50 million sub-limit and to fund distributions to unitholders up to a \$30 million sub-limit. In February 2011, we amended our previous credit agreement (expiring in August 2011), extending the expiration date and slightly reducing the size of the credit facility from \$300 million to \$275 million. The size was reduced based on management s review of past and forecasted utilization of the facility. The Credit Agreement expires in February 2016; however, in the event that the 6.25% Senior Notes are not repurchased, refinanced, extended or repaid prior to September 1, 2014, the Credit Agreement shall expire on that date.

Our obligations under the Credit Agreement are collateralized by substantially all of our assets. Indebtedness under the Credit Agreement is recourse to HEP Logistics Holdings, L.P., our general partner, and guaranteed by our material, wholly-owned subsidiaries. Any recourse to HEP Logistics Holdings, L.P. would be limited to the extent of its assets, which other than its investment in us, are not significant.

We may prepay all loans at any time without penalty, except for payment of certain breakage and related costs.

Indebtedness under the Credit Agreement bears interest, at our option, at either (a) the reference rate as announced by the administrative agent plus an applicable margin (ranging from 1.00% to 2.00%) or (b) at a rate equal to the London Interbank Offered Rate (LIBOR) plus an applicable margin (ranging from

- 35 -

2.00% to 3.00%). In each case, the applicable margin is based upon the ratio of our funded debt (as defined in the Credit Agreement) to EBITDA (earnings before interest, taxes, depreciation and amortization, as defined in the Credit Agreement). We incur a commitment fee on the unused portion of the Credit Agreement at an annual rate ranging from 0.375% to 0.50% based upon the ratio of our funded debt to EBITDA for the four most recently completed fiscal quarters.

The Credit Agreement imposes certain requirements on us including: a prohibition against distribution to unitholders if, before or after the distribution, a potential default or an event of default as defined in the agreement would occur; limitations on our ability to incur debt, make loans, acquire other companies, change the nature of our business, enter a merger or consolidation, or sell assets; and covenants that require maintenance of a specified EBITDA to interest expense ratio, total debt to EBITDA ratio and senior debt to EBITDA ratio. If an event of default exists under the agreement, the lenders will be able to accelerate the maturity of the debt and exercise other rights and remedies.

Senior Notes

The 6.25% Senior Notes and 8.25% Senior Notes (collectively, the Senior Notes) are unsecured and impose certain restrictive covenants which we are subject to and currently in compliance with, including limitations on our ability to incur additional indebtedness, make investments, sell assets, incur certain liens, pay distributions, enter into transactions with affiliates, and enter into mergers. At any time when the Senior Notes are rated investment grade by both Moody s and Standard & Poor s and no default or event of default exists, we will not be subject to many of the foregoing covenants. Additionally, we have certain redemption rights under the Senior Notes.

Indebtedness under the Senior Notes is recourse to HEP Logistics Holdings, L.P., our general partner, and guaranteed by our wholly-owned subsidiaries. However, any recourse to HEP Logistics Holdings, L.P. would be limited to the extent of its assets, which other than its investment in us, are not significant.

The carrying amounts of our long-term debt are as follows:

	September 30, 2011	Dec	cember 31, 2010	
	(In tho	(In thousands)		
Credit Agreement	\$ 202,000	\$	159,000	
6.25% Senior Notes				
Principal	185,000		185,000	
Unamortized discount	(1,299)		(1,584)	
Unamortized premium dedesignated fair value hedge	1,184		1,444	
	184,885		184,860	
8.25% Senior Notes				
Principal	150,000		150,000	
Unamortized discount	(1,983)		(2,212)	
	148,017		147,788	
Total long-term debt	\$ 534,902	\$	491,648	

See Risk Management for a discussion of our interest rate swap.

Contractual Obligations

During the nine months ended September 30, 2011, we had net borrowings of \$43 million resulting in \$202 million of borrowings outstanding under the Credit Agreement at September 30, 2011.

There were no other significant changes to our long-term contractual obligations during this period.

- 36 -

Impact of Inflation

Inflation in the United States has been relatively moderate in recent years and did not have a material impact on our results of operations for the nine months ended September 30, 2011 and 2010. Historically, the PPI has increased an average of 3% annually over the past 5 calendar years. However, the September 30, 2011 PPI increased at a rate of 7% on a year-over-year basis.

The substantial majority of our revenues are generated under long-term contracts that provide for increases in our rates and minimum revenue guarantees annually for increases in the PPI. Certain of these contracts have provisions that limit the level of annual PPI percentage rate increases. Although the recent PPI increase may not be indicative of additional increases to be realized in the future, a significant and prolonged period of inflation could adversely affect our cash flows and results of operations if costs increase at a rate greater than the fees we charge our shippers.

Environmental Matters

Our operation of pipelines, terminals, and associated facilities in connection with the transportation and storage of refined products and crude oil is subject to stringent and complex federal, state, and local laws and regulations governing the discharge of materials into the environment, or otherwise relating to the protection of the environment. As with the industry generally, compliance with existing and anticipated laws and regulations increases our overall cost of business, including our capital costs to construct, maintain, and upgrade equipment and facilities. While these laws and regulations affect our maintenance capital expenditures and net income, we believe that they do not affect our competitive position in that the operations of our competitors are similarly affected. We believe that our operations are in substantial compliance with applicable environmental laws and regulations. However, these laws and regulations, and the interpretation or enforcement thereof, are subject to frequent change by regulatory authorities, and we are unable to predict the ongoing cost to us of complying with these laws and regulations or the future impact of these laws and regulations on our operations. Violation of environmental laws, regulations, and permits can result in the imposition of significant administrative, civil and criminal penalties, injunctions, and construction bans or delays. A discharge of hydrocarbons or hazardous substances into the environment could, to the extent the event is not insured, subject us to substantial expense, including both the cost to comply with applicable laws and regulations and claims made by employees, neighboring landowners and other third parties for personal injury and property damage.

Under the Omnibus Agreement, HFC agreed to indemnify us up to certain aggregate amounts for any environmental noncompliance and remediation liabilities associated with assets transferred to us and occurring or existing prior to the date of such transfers. The transfers that are covered by the agreement include the refined product pipelines, terminals and tanks transferred by HFC s subsidiaries in connection with our initial public offering in July 2004, the intermediate pipelines acquired in July 2005, the crude pipelines and tankage assets acquired in 2008, and the asphalt loading rack facility acquired in March 2010. The Omnibus Agreement provides environmental indemnification of up to \$15 million for the assets transferred to us, other than the crude pipelines and tankage assets, plus an additional \$2.5 million for the intermediate pipelines acquired in July 2005. Except as described below, HFC s indemnification obligations described above will remain in effect for an asset for ten years following the date it is transferred to us. The Omnibus Agreement also provides an additional \$7.5 million of indemnification through 2023 for environmental noncompliance and remediation liabilities specific to the crude pipelines and tankage assets. HFC s indemnification obligations described above do not apply to (i) the Tulsa west loading racks acquired in August 2009, (ii) the 16-inch intermediate pipeline acquired in June 2009, (iii) the Roadrunner Pipeline, (iv) the Beeson Pipeline, (v) the logistics and storage assets acquired from Sinclair in December 2009, or (vi) the Tulsa east storage tanks and loading racks acquired in March 2010.

Under provisions of the HFC ETA and HFC PTTA, HFC will indemnify us for environmental liabilities arising from our pre-ownership operations of the Tulsa west loading rack facilities acquired from HFC in August 2009, the Tulsa logistics and storage assets acquired from Sinclair in December 2009 and the Tulsa east storage tanks and loading racks acquired from HFC in March 2010. Additionally, HFC agreed to indemnify us for any liabilities arising from HFC s operation of the loading racks under the HFC ETA.

- 37 -

We have an environmental agreement with Alon with respect to pre-closing environmental costs and liabilities relating to the pipelines and terminals acquired from Alon in 2005, under which Alon will indemnify us through 2015, subject to a \$100,000 deductible and a \$20 million maximum liability cap.

There are environmental remediation projects that are currently in progress that relate to certain assets acquired from HFC. Certain of these projects were underway prior to our purchase and represent liabilities of HFC as the obligation for future remediation activities was retained by HFC. At September 30, 2011, we have an accrual of \$0.2 million that relates to environmental clean-up projects for which we have assumed liability. The remaining projects, including assessment and monitoring activities, are covered under the HFC environmental indemnification discussed above and represent liabilities of HFC.

CRITICAL ACCOUNTING POLICIES

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities as of the date of the financial statements. Actual results may differ from these estimates. We consider the following policies to be the most critical to understanding the judgments that are involved and the uncertainties that could impact our results of operations, financial condition and cash flows.

Our significant accounting policies are described in Item 7. Management s Discussion and Analysis of Financial Condition and Operations Critical Accounting Policies in our Annual Report on Form 10-K for the year ended December 31, 2010. Certain critical accounting policies that materially affect the amounts recorded in our consolidated financial statements include revenue recognition, assessing the possible impairment of certain long-lived assets and assessing contingent liabilities for probable losses. There have been no changes to these policies in 2011. We consider these policies to be the most critical to understanding the judgments that are involved and the uncertainties that could impact our results of operations, financial condition and cash flows.

New Accounting Pronouncements

Presentation of Comprehensive Income

In June 2011, an accounting standard update was issued that requires the presentation of net income and other comprehensive income in one continuous statement or in two separate, but consecutive, statements and eliminates the option to present the components of other comprehensive income in the statement of partners equity. This accounting standard update is effective January 1, 2012 and will be applied retrospectively. This update will not have an impact on our financial condition, results of operations and cash flows.

Intangibles Goodwill and Other: Testing Goodwill for Impairment

In September 2011, an accounting standard update was issued that allows entities an option to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this option, an entity is no longer required to calculate the fair value of a reporting unit unless the entity determines, based on that qualitative assessment, that it is more likely than not that the reporting unit s fair value is less than its carrying amount. This accounting standard update is effective for annual and interim goodwill impairment tests performed beginning January 1, 2012. This update will not have an impact on our financial condition, results of operations and cash flows.

RISK MANAGEMENT

We use interest rate swaps (derivative instruments) to manage our exposure to interest rate risk.

As of September 30, 2011, we have an interest rate swap that hedges our exposure to the cash flow risk caused by the effects of LIBOR changes on a \$155 million Credit Agreement advance. This interest rate swap effectively converts \$155 million of LIBOR based debt to fixed rate debt having an interest rate of 3.74% plu