

INTERFACE INC  
Form 10-K  
February 27, 2008

---

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

---

Form 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 30, 2007

Commission File No.: 0-12016

Interface, Inc.  
(Exact name of registrant as specified in its charter)

Georgia  
(State of incorporation)

58-1451243  
(I.R.S. Employer Identification No.)

2859 Paces Ferry Road, Suite 2000  
Atlanta, Georgia  
(Address of principal executive  
offices)

30339  
(zip code)

Registrant's telephone number, including area code:  
(770) 437-6800

Securities Registered Pursuant to Section 12(b) of the Act:  
Class A Common Stock, \$0.10 Par Value Per Share  
Series B Participating Cumulative Preferred Stock Purchase Rights

Securities Registered Pursuant to Section 12(g) of the Act:  
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES ☐ NO ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES ☐ NO ☐

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☐ NO ☐

Edgar Filing: INTERFACE INC - Form 10-K

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and a "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act of 1934. (Check one):

Large Accelerated Filer ☒ Accelerated Filer ☐ Non-Accelerated Smaller Reporting Company ☐  
Filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ☐ NO ☒

Aggregate market value of the voting and non-voting stock held by non-affiliates of the registrant as of June 29, 2007 (assuming conversion of Class B Common Stock into Class A Common Stock): \$1,057,749,351 (56,084,271 shares valued at the last sales price of \$18.86 on June 29, 2007). See Item 12.

Number of shares outstanding of each of the registrant's classes of Common Stock, as of February 15, 2008:

| Class                                            | Number of<br>Shares |
|--------------------------------------------------|---------------------|
| Class A Common Stock, \$0.10 par value per share | 55,456,382          |
| Class B Common Stock, \$0.10 par value per share | 7,434,264           |

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the 2008 Annual Meeting of Shareholders are incorporated by reference into Part III.

## PART I

### ITEM 1. BUSINESS

#### Introduction and General

We are the worldwide leader in design, production and sales of modular carpet. Our global market share of the specified carpet tile segment is approximately 35%, which we believe is more than double that of our nearest competitor. In recent years, modular carpet sales growth in the floorcovering industry has significantly outpaced the growth of the overall industry, as architects, designers and end users increasingly recognized the unique and superior attributes of modular carpet, including its dynamic design capabilities, greater economic value (which includes lower costs as a result of reduced waste in both installation and replacement), and installation ease and speed. Our Modular Carpet segment sales, which do not include modular carpet sales in our Bentley Prince Street segment, grew from \$442.3 million to \$930.7 million during the 2002 to 2007 period, representing a 16.0% compound annual growth rate.

Our Bentley Prince Street® brand is the leader in the high-end, designer-oriented sector of the broadloom market segment, where custom design and high quality are the principal specifying and purchasing factors.

As a global company with a reputation for high quality, reliability and premium positioning, we market products in over 110 countries under established brand names such as InterfaceFLOR®, Heuga®, Bentley Prince Street and FLOR™ in modular carpet; Bentley Prince Street and Prince Street House and Home™ in broadloom carpet; and Intersept® in antimicrobial chemicals. Our principal geographic markets are the Americas, Europe and Asia-Pacific, where our sales were approximately 55%, 34% and 11%, respectively, of total net sales for fiscal year 2007.

Capitalizing on our leadership in modular carpet for the corporate office segment, we embarked on a segmentation strategy in 2001 to increase our presence and market share for modular carpet sales in non-corporate office market segments, such as government, healthcare, hospitality, education and retail space, which combined are almost twice the size of the approximately \$1 billion U.S. corporate office segment. In 2003, we expanded our segmentation strategy to target the approximately \$11 billion U.S. residential market segment for carpet. As a result, our mix of corporate office versus non-corporate office modular carpet sales in the Americas shifted to 46% and 54%, respectively, for 2007 compared with 64% and 36%, respectively, in 2001. We believe the appeal and utilization of modular carpet is growing in each of these non-corporate office segments, and we are using our considerable skills and experience with designing, producing and marketing modular products that make us the market leader in the corporate office segment to support and facilitate our penetration into these new segments around the world.

Our modular carpet leadership, strong business model and segmentation strategy, implementation of strategic restructuring initiatives commenced in 2000, and sustained strategic investments in innovative product concepts and designs enabled us to weather successfully the unprecedented downturn, both in severity and duration, that affected the commercial interiors industry from 2001 to 2003. As a result, we were well-positioned to capitalize on improved market conditions when the commercial interiors industry began to recover in 2004. From 2003 to 2007, we increased our net sales from \$593.0 million to \$1,081.3 million, a 12.8% compound annual growth rate. Furthermore, our net sales increased \$166.6 million from 2006 to 2007. We expect further improvements in net sales and other related value measurements as we build upon our core strengths and strategies.

In July 2007, we sold our Fabrics Group business segment, which designs, manufactures and markets specialty fabrics for open plan office furniture systems and commercial interiors. Thus, we now reflect the results of that business as discontinued operations. We also sold our Pandel business, which produces vinyl carpet tile backing and specialty mat and foam products, in March 2007.



## Our Strengths

Our principal competitive strengths include:

**Market Leader in Attractive Modular Carpet Segment.** We are the world's leading manufacturer of carpet tile with a market share in the specified carpet tile segment (the segment in which architects and designers are heavily involved in "specifying", or selecting, the carpet) of approximately 35%, which we believe is more than double that of our nearest competitor. Modular carpet has become more prevalent across all commercial interiors markets as designers, architects and end users become more familiar with its unique attributes. We are driving this trend with our product innovations and designs discussed below, and we expect this trend will continue. According to the 2007 Floor Focus interiors industry survey of the top 250 designers in the United States, carpet tile was ranked as the number one "hot product" for the sixth consecutive year. We believe that we are well positioned to lead and capitalize upon the continued shift to modular carpet, both domestically and around the world.

**Established Brands and Reputation for Quality, Reliability and Leadership.** Our products are known in the industry for their high quality, reliability and premium positioning in the marketplace. Our established brand names in carpets are leaders in the industry. The 2007 Floor Focus survey ranked an InterfaceFLOR brand first or second in each of the five survey categories for carpet: design, quality, service, performance and value. Interface companies also ranked first and third in the category of "best overall business experience" for carpet companies in this survey. On the international front, Heuga is one of the well-recognized brand names in carpet tiles for commercial, institutional and residential use. More generally, as the appeal and utilization of modular carpet continues to expand into new market segments such as education, hospitality and retail space, our reputation as the inventor and pioneer of modular carpet — as well as our established brands and leading market position for modular carpet in the corporate office segment — will enhance our competitive advantage in marketing to the customers in these new markets.

**Innovative Product Design and Development Capabilities.** Our product design and development capabilities have long given us a significant competitive advantage, and they continue to do so as modular carpet's appeal and utilization expand across virtually every market segment and around the globe. One of our best design innovations is our i2™ modular product line, which includes our popular Entropy® product for which we received a patent in 2005 on the key elements of its design. The i2 line introduced and features mergeable dye lots, and includes carpet tile products designed to be installed randomly without reference to the orientation of neighboring tiles. The i2 line offers cost-efficient installation and maintenance, interactive flexibility, and recycled and recyclable materials. Our i2 line of products, which now comprises more than 37% of our total U.S. modular carpet business, represents a differentiated category of smart, environmentally sensitive and stylish modular carpet, and Entropy has become the fastest growing product in our history. The award-winning design firm David Oakey Designs had a pivotal role in developing our i2 product line, and our long-standing exclusive relationship with David Oakey Designs remains vibrant and augments our internal research, development and design staff. Another recent innovation is our patent-pending TacTiles® carpet tile installation system, which uses small squares of adhesive plastic film to connect intersecting carpet tiles, thus eliminating the need for traditional carpet adhesive resulting in a reduction in installation time and waste materials.

**Made-to-Order and Global Manufacturing Capabilities.** The success of our modernization and restructuring of operations over the past several years gives us a distinct competitive advantage in meeting two principal requirements of the specified products markets we primarily target — that is, providing custom samples quickly and on-time delivery of customized final products. We also can generate realistic digital samples that allow us to create a virtually unlimited number of new design concepts and distribute them instantly for customer review, while at the same time reducing sampling waste. Approximately 75-80% of our modular carpet products in the United States and Asia-Pacific markets are now made-to-order and we are increasing our made-to-order production in Europe as well. Our made-to-order capabilities not only enhance our marketing and sales, they significantly improve our inventory turns. Our global manufacturing capabilities in modular carpet production are an important component of this

strength, and give us an advantage in serving the needs of multinational corporate customers that require products and services at various locations around the world. Our manufacturing locations across four continents enable us to compete effectively with local producers in our international markets, while giving international customers more favorable delivery times and freight costs.

- 3 -

---

**Recognized Global Leadership in Ecological Sustainability.** Our long-standing goal and commitment to be ecologically “sustainable” — that is, the point at which we are no longer a net “taker” from the earth and do no harm to the biosphere — has emerged as a competitive strength for our business and remains a strategic initiative. It now includes Mission Zero™, our global branding initiative, which represents our mission to eliminate any negative impact our companies may have on the environment by the year 2020. Our acknowledged leadership position and expertise in this area resonate deeply with many of our customers and prospects around the globe, and provide us with a differentiating advantage in competing for business among architects, designers and end users of our products, who increasingly make purchase decisions based on “green” factors. The 2007 Floor Focus survey, which named us the top company among the “Green Leaders” and gave us the top honors for “Green Kudos,” found that 71% of the designers surveyed consider sustainability an added benefit and 26% consider it a “make or break” issue when deciding what products to recommend or purchase.

**Strong Operating Leverage Position.** Our operating leverage, which we define as our ability to realize profit on incremental sales, is strong and allows us to increase earnings at a higher rate than our rate of increase in net sales. Our operating leverage position is primarily a result of (1) the specified, high-end nature and premium positioning of our principal products in the marketplace, and (2) the mix of fixed and variable costs in our manufacturing processes that allow us to increase production of most of our products without significant incremental increases in fixed costs. For example, while net sales from our Modular Carpet segment increased from \$442.3 million in 2002 to \$930.7 million in 2007, our operating income from that segment increased from \$42.0 million (9.5% of net sales) in 2002 to \$133.7 million (14.3% of net sales) in 2007.

**Experienced and Motivated Management and Sales Force.** An important component of our competitive position is the quality of our management team and its commitment to developing and maintaining an engaged and accountable workforce. Our team is highly skilled and dedicated to guiding our overall growth and expansion into our targeted market segments, while maintaining our leadership in traditional markets and our high contribution margins. We utilize an internal marketing and predominantly commissioned sales force of approximately 820 experienced personnel, stationed at over 70 locations in over 30 countries, to market our products and services in person to our customers. We have also developed special features for our incentive compensation and our sales and marketing training programs in order to promote performance and facilitate leadership by our executives in strategic areas.

#### Our Business Strategy and Principal Initiatives

Our business strategy is (1) to continue to use our leading position in the Modular Carpet segment and our product design and global made-to-order capabilities as a platform from which to drive acceptance of modular carpet products across industry segments, while maintaining our leadership position in the corporate office market segment, and (2) to return to our historical profit levels in the high-end, designer-oriented sector of the broadloom carpet market. We will seek to increase revenues and profitability by capitalizing on the above strengths and pursuing the following key strategic initiatives:

**Continue to Penetrate Non-Corporate Office Market Segments.** We will continue our focus on product design and marketing and sales efforts in non-corporate office market segments such as government, education, healthcare, hospitality, retail and residential space. We began this initiative as part of our market segmentation strategy in 2001 primarily to reduce our exposure to the more severe economic cyclicity of the corporate office segment, and we have shifted our mix of corporate office versus non-corporate office modular carpet sales in the Americas to 46% and 54%, respectively, in 2007 from 64% and 36%, respectively, in 2001. To implement this strategy, we:

- introduced specialized product offerings tailored to the unique demands of these segments, including specific designs, functionalities and prices;
-

Edgar Filing: INTERFACE INC - Form 10-K

created special sales teams dedicated to penetrating these segments at a high level, with a focus on specific customer accounts rather than geographic territories; and

- realigned incentives for our corporate office segment sales force generally in order to encourage their efforts, and where appropriate, to assist our penetration of these other segments.

- 4 -

---



As part of this strategy, we launched our FLOR line of products in 2003 to focus on the approximately \$11 billion U.S. residential carpet market segment. These products were specifically created to bring high style modular floorcovering to the U.S. residential market. FLOR is offered in over 700 Lowe's stores, 1,580 Target stores, many specialty retailers, over the Internet and in a number of major retail catalogs. Through such direct and indirect retailing, FLOR sales have grown over four-fold, from 2004 to 2007. Through agreements between our FLOR brand and both Martha Stewart Living Omnimedia and national homebuilder KB Home, we began to further penetrate the U.S. residential market with a line of Martha Stewart-branded carpet tiles in the second half of 2007. Through our Heuga Home division, we have been marketing modular carpet to the residential segment in select international markets since 2003. We plan to increase our focus on such international residential soft floorcovering markets, the size of which we believe to be approximately \$2.3 billion in Western Europe alone.

**Penetrate Expanding Geographic Markets for Modular Products.** The popularity of modular carpet continues to increase compared with other floorcovering products across most markets, internationally as well as in the United States. While maintaining our leadership in the corporate office segment, we will continue to build upon our position as the worldwide leader for modular carpet in order to promote sales in all market segments globally. A principal part of our international focus — which utilizes our global marketing capabilities and sales infrastructure — is the significant opportunities in several emerging geographic markets for modular carpet. Some of these markets, such as China, India and Eastern Europe, represent large and growing economies that are essentially new markets for modular carpet products. Others, such as Germany, are established markets that are transitioning to the use of modular carpet from historically low levels of penetration. Each of these emerging markets represents a significant growth opportunity for our modular carpet business. Our initiative to penetrate these markets will include drawing upon our internationally recognized Heuga brand.

**Continue to Minimize Expenses and Invest Strategically.** We have steadily trimmed costs from our operations for several years through multiple and sometimes painful initiatives, which have made us leaner today and for the future. Our supply chain and other cost containment initiatives have improved our cost structure and yielded the operating efficiencies we sought. While we still seek to minimize our expenses in order to increase profitability, we will also take advantage of strategic opportunities to invest in systems, processes and personnel that can help us grow our business and increase profitability and value.

**Sustain Leadership in Product Design and Development.** As discussed above, our leadership position for product design and development is a competitive advantage and key strength, especially in the Modular Carpet segment, where our i2 products and recent TacTiles installation system have confirmed our position as an innovation leader. We will continue initiatives to sustain, augment and capitalize upon that strength to continue to increase our market share in targeted market segments. Our Mission Zero global branding initiative, which draws upon and promotes our ecological sustainability commitment, is part of those initiatives and includes placing our Mission Zero logo on many of our marketing and merchandising materials distributed throughout the world.

## Floorcovering Products/Services

### Products

Interface is the world's largest manufacturer and marketer of modular carpet, with a global specified carpet tile market share that we believe is approximately 35%. We also manufacture and sell broadloom carpet, which generally consists of tufted carpet sold primarily in twelve-foot rolls, under the Bentley Prince Street brand. Our broadloom operations focus on the high quality, designer-oriented sector of the U.S. broadloom carpet market and select international markets.



**Modular Carpet.** Our modular carpet system, which is marketed under the established global brands InterfaceFLOR and Heuga, and more recently under the Bentley Prince Street brand, utilizes carpet tiles cut in precise, dimensionally stable squares (usually 50 cm x 50 cm) or rectangles to produce a floorcovering that combines the appearance and texture of traditional soft floorcovering with the advantages of a modular carpet system. Our GlasBac® technology employs a fiberglass-reinforced polymeric composite backing that allows tile to be installed and remain flat on the floor without the need for adhesives or fasteners. We also make carpet tiles with a backing containing post-industrial and/or post-consumer recycled materials, which we market under the GlasBacRE brand.

Our carpet tile has become popular for a number of reasons. Carpet tile incorporating this reinforced backing may be easily removed and replaced, permitting rearrangement of furniture without the inconvenience and expense associated with removing, replacing or repairing other soft surface flooring products, including broadloom carpeting. Because a relatively small portion of a carpet installation often receives the bulk of traffic and wear, the ability to rotate carpet tiles between high traffic and low traffic areas and to selectively replace worn tiles can significantly increase the average life and cost efficiency of the floorcovering. In addition, carpet tile facilitates access to sub-floor air delivery systems and telephone, electrical, computer and other wiring by lessening disruption of operations. It also eliminates the cumulative damage and unsightly appearance commonly associated with frequent cutting of conventional carpet as utility connections and disconnections are made. We believe that, within the overall floorcovering market, the worldwide demand for modular carpet is increasing as more customers recognize these advantages.

We use a number of conventional and technologically advanced methods of carpet construction to produce carpet tiles in a wide variety of colors, patterns, textures, pile heights and densities. These varieties are designed to meet both the practical and aesthetic needs of a broad spectrum of commercial interiors — particularly offices, healthcare facilities, airports, educational and other institutions, hospitality spaces, and retail facilities — and residential interiors. Our carpet tile systems permit distinctive styling and patterning that can be used to complement interior designs, to set off areas for particular purposes and to convey graphic information. While we continue to manufacture and sell a substantial portion of our carpet tile in standard styles, an increasing percentage of our modular carpet sales is custom or made-to-order product designed to meet customer specifications.

In addition to general uses of our carpet tile, we produce and sell a specially adapted version of our carpet tile for the healthcare facilities market. Our carpet tile possesses characteristics — such as the use of the Intersept antimicrobial, static-controlling nylon yarns, and thermally pigmented, colorfast yarns — which make it suitable for use in these facilities in place of hard surface flooring. Moreover, we launched our FLOR line of products to specifically target modular carpet sales to the residential market segment. Through our relationship with David Oakey Designs, we also have created modular carpet products (some of which are part of our i2 product line) specifically designed for each of the education, hospitality and retail market segment.

We also manufacture and sell two-meter roll goods that are structure-backed and offer many of the advantages of both carpet tile and broadloom carpet. These roll goods are often used in conjunction with carpet tiles to create special design effects. Our current principal customers for these products are in the education, healthcare and government market segments.

We also sell our TacTiles carpet tile installation system, along with a variety of traditional adhesives and products for carpet installation and maintenance.

**Broadloom Carpet.** We maintain a significant share of the high-end, designer-oriented broadloom carpet segment by combining innovative product design and short production and delivery times with a marketing strategy aimed at interior designers, architects and other specifiers. Our Bentley Prince Street designs emphasize the dramatic use of color and multi-dimensional texture. In addition, we have launched the Prince Street House and Home collection of high-style broadloom carpet and area rugs targeted at design-oriented residential consumers. We received the 2007

Best of NeoCon Silver Award in the modular category for the Saturnia™ Collection, which is made up of carpet tile and broadloom products.

Intersept Antimicrobial. We sell a proprietary antimicrobial chemical compound under the registered trademark Intersept. We incorporate Intersept in all of our modular carpet products and have licensed Intersept to another company for use in air filters.

#### Services

For several years, we provided or arranged for commercial carpet installation services, primarily through our Re:Source® service provider network. The network in the United States included owned and affiliated commercial floorcovering contractors at various locations across the United States. In Australia, we offered these services through the largest single carpet distributor in that country.

- 6 -

---

During the years leading up to 2004, our owned Re:Source dealer businesses experienced decreased sales volume and intense pricing pressure, primarily due to the economic downturn in the commercial interiors industry. As a result, we decided to exit our owned Re:Source dealer businesses, and in 2004 we began to dispose of several of our dealer subsidiaries. In 2005, we completed the exit activities related to the owned dealer businesses. The results of our owned Re:Source dealer businesses (as well as the Australian dealer business and residential fabrics business that we also decided to exit) are included in discontinued operations. In early 2006, we sold certain assets relating to our aligned non-owned dealer network, and have since discontinued its operations as well. We continue to provide “turnkey” project management services for national accounts and other large customers through our InterfaceSERVICES™ business.

## Marketing and Sales

We traditionally focused our carpet marketing strategy on major accounts, seeking to build lasting relationships with national and multinational end-users, and on architects, engineers, interior designers, contracting firms, and other specifiers who often make or significantly influence purchasing decisions. While most of our sales are in the corporate office segment, both new construction and renovation, we emphasize sales in other segments, including retail space, government institutions, schools, healthcare facilities, tenant improvement space, hospitality centers, residences and home office space. We began this initiative as part of our segment diversification strategy in 2001 primarily to reduce our exposure to the more severe economic cyclicalities of the corporate office segment, and we reduced our mix of corporate office versus non-corporate office modular carpet sales in the Americas from 64% and 36%, respectively, in 2001 to 46% and 54%, respectively, in 2007. Our marketing efforts are enhanced by the established and well-known brand names of our carpet products, including the InterfaceFLOR, FLOR and Heuga brands in modular carpet and Bentley Prince Street brand in broadloom carpet. Our exclusive consulting agreement with the award-winning, premier design firm David Oakey Designs enabled us to introduce more than 26 new carpet designs in the United States in 2007 alone.

An important part of our marketing and sales efforts involves the preparation of custom-made samples of requested carpet designs, in conjunction with the development of innovative product designs and styles to meet the customer’s particular needs. Our mass customization initiative simplified our carpet manufacturing operations, which significantly improved our ability to respond quickly and efficiently to requests for samples. In most cases, we can produce samples to customer specifications in less than five days, which significantly enhances our marketing and sales efforts and has increased our volume of higher margin custom or made-to-order sales. In addition, through our websites, we have made it easy to view and request samples of our products. We also have technology which allows us to provide digital, simulated samples of our products, which helps reduce raw material and energy consumption associated with our samples.

We primarily use our internal marketing and sales force to market our carpet products. In order to implement our global marketing efforts, we have product showrooms or design studios in the United States, Canada, Mexico, Brazil, Denmark, England, Ireland, France, Germany, Spain, the Netherlands, Australia, Japan, Hungary, Italy, Norway, Romania, Russia, Singapore and China. We expect to open offices in other locations around the world as necessary to capitalize on emerging marketing opportunities.

## Manufacturing

We manufacture carpet at three locations in the United States and at facilities in the Netherlands, the United Kingdom, Canada, Australia and Thailand.

Having foreign manufacturing operations enables us to supply our customers with carpet from the location offering the most advantageous delivery times, duties and tariffs, exchange rates, and freight expense, and enhances our ability

to develop a strong local presence in foreign markets. We believe that the ability to offer consistent products and services on a worldwide basis at attractive prices is an important competitive advantage in servicing multinational customers seeking global supply relationships. We will consider additional locations for manufacturing operations in other parts of the world as necessary to meet the demands of customers in international markets.

We are in the process of further standardizing our worldwide modular carpet manufacturing procedures. In connection with the implementation of this plan, we are seeking to establish global standards for our tufting equipment, yarn systems and product styling. We previously had changed our standard carpet tile size to be 50 cm x 50 cm, which we believe has allowed us to reduce operational waste and fossil fuel energy consumption and to offer consistent product sizing for our global customers.

We also implemented a new, flexible-inputs carpet backing line at our modular carpet manufacturing facility in LaGrange, Georgia. Using next generation thermoplastic technology, the custom-designed backing line dramatically improves our ability to keep reclaimed and waste carpet in the production “technical loop,” and further permits us to explore other plastics and polymers as inputs. This new process, which we call “Cool Blue™”, came on line for production of certain carpet styles in late 2005. In 2007, we implemented new technology that more cleanly separates the face fiber and backing of reclaimed and waste carpet, thus making it easier to recycle some of its components and providing a purer supply of inputs for the Cool Blue process.

The environmental management systems of our floorcovering manufacturing facilities in LaGrange, Georgia, West Point, Georgia, City of Industry, California, Shelf, England, Northern Ireland, Australia, the Netherlands, Canada and Thailand are certified under International Standards Organization (ISO) Standard No. 14001.

Our significant international operations are subject to various political, economic and other uncertainties, including risks of restrictive taxation policies, foreign exchange restrictions, changing political conditions and governmental regulations. We also receive a substantial portion of our revenues in currencies other than U.S. dollars, which makes us subject to the risks inherent in currency translations. Although our ability to manufacture and ship products from facilities in several foreign countries reduces the risks of foreign currency fluctuations we might otherwise experience, we also engage from time to time in hedging programs intended to further reduce those risks.

#### Competition

We compete, on a global basis, in the sale of our floorcovering products with other carpet manufacturers and manufacturers of vinyl and other types of floorcoverings. Although the industry has experienced significant consolidation, a large number of manufacturers remain in the industry. We believe we are the largest manufacturer of modular carpet in the world, possessing a global market share that we believe is approximately twice that of our nearest competitor. However, a number of domestic and foreign competitors manufacture modular carpet as one segment of their business, and some of these competitors have financial resources greater than ours. In addition, some of the competing carpet manufacturers have the ability to extrude at least some of their requirements for fiber used in carpet products, which decreases their dependence on third party suppliers of fiber.

We believe the principal competitive factors in our primary floorcovering markets are brand recognition, quality, design, service, broad product lines, product performance, marketing strategy and pricing. In the corporate office market segment, modular carpet competes with various floorcoverings, of which broadloom carpet is the most common. The quality, service, design, better and longer average product performance, flexibility (design options, selective rotation or replacement, use in combination with roll goods) and convenience of our modular carpet are our principal competitive advantages.

We believe we have competitive advantages in several other areas as well. First, our exclusive relationship with David Oakey Designs allows us to introduce numerous innovative and attractive floorcovering products to our customers. Additionally, we believe that our global manufacturing capabilities are an important competitive advantage in serving the needs of multinational corporate customers. We believe that the incorporation of the Intersept antimicrobial chemical agent into the backing of our modular carpet enhances our ability to compete successfully across all of our market segments generally, and specifically with resilient tile in the healthcare market.

In addition, we believe that our goal and commitment to be ecologically “sustainable” by 2020 is a brand-enhancing, competitive strength as well as a strategic initiative. Increasingly, our customers are concerned about the environmental and broader ecological implications of their operations and the products they use in them. Our leadership, knowledge and expertise in the area, especially in the “green building” movement and the related LEED certification program, resonate deeply with many of our customers and prospects around the globe, and these

businesses are increasingly making purchase decisions based on “green” factors. Our modular carpet products historically have had inherent installation and maintenance advantages that translated into greater efficiency and waste reduction. We have further enhanced the “green” quality of our modular carpet in our highly successful i2 product line, and we are using raw materials and production technologies, such as our Cool Blue and reclaimed carpet separation processes, that directly reduce the adverse impact of those operations on the environment and limit our dependence on petrochemicals.

To further raise awareness of our goal of becoming sustainable, we launched our Mission Zero global branding initiative, which represents our mission to eliminate any negative impact our companies may have on the environment by the year 2020. As part of this initiative, our Mission Zero logo appears on many of our marketing and merchandising materials distributed throughout the world.



## Interior Fabrics

During the years leading up to 2007, we decided to focus on leveraging the opportunities within our core modular carpet and Bentley Prince Street divisions, which have delivered consistently strong performance. In July 2007, we sold our Fabrics Group business segment to a third party. This business designs, manufactures and markets specialty fabrics for open plan office furniture systems and other commercial interiors. In April 2006, we sold our European fabrics business to an entity formed by the business's management team. Current and prior periods have been restated to include the results of operations and related disposal costs, gains and losses for these businesses as discontinued operations. In addition, assets and liabilities of these businesses have been reported in assets and liabilities held for sale for all reported periods.

## Specialty Products

In March 2007, we sold Pandel, Inc., our subsidiary that conducted our Specialty Products business segment. Pandel produces vinyl carpet tile backing and specialty mat and foam products. In 2003, we sold our U.S. raised/access flooring business and our adhesives and other specialty chemicals production business, which also were part of the Specialty Products business segment. We continue to manufacture and sell our Intercell® brand raised/access flooring product in Europe, and we continue to market a line of adhesives for carpet installation and a line of carpet maintenance products manufactured by the purchaser of our adhesive and specialty chemicals production business.

## Product Design, Research and Development

We maintain an active research, development and design staff of approximately 70 people and also draw on the research and development efforts of our suppliers, particularly in the areas of fibers, yarns and modular carpet backing materials. Our research and development costs were \$15.8 million, \$13.6 million and \$10.7 million in 2007, 2006 and 2005, respectively.

Our research and development team provides technical support and advanced materials research and development for the entire family of Interface companies. The team assisted in the development of our NexStep® backing, which employs moisture-impervious polycarbonate precoating technology with a chlorine-free urethane foam secondary backing, and also helped develop a post-consumer recycled content, polyvinyl chloride, or PVC, extruded sheet process that has been incorporated into our GlasBacRE modular carpet backing. Our post-consumer recycled content PVC extruded sheet exemplifies our commitment to "closing-the-loop" in recycling. More recently, this team developed our patent-pending TacTiles carpet tile installation system, which uses small squares of adhesive plastic film to connect intersecting carpet tiles, and helped implement our Cool Blue flexible inputs backing line and reclaimed carpet separation technology. With a goal of supporting sustainable product designs in floorcoverings applications, we continue to evaluate 100% renewable polymers based on corn-derived polylactic acid (PLA) for use in our products and the development of post-consumer recycling technology for nylon face fibers.

Our research and development team also is the coordinator of our QUEST and EcoSense initiatives (discussed below under "Environmental Initiatives") and supports the dissemination, consultancies and technical communication of our global sustainability endeavors. This team also provides all biochemical and technical support to Intersept antimicrobial chemical product initiatives.

Innovation and increased customization in product design and styling are the principal focus of our product development efforts. Our carpet design and development team is recognized as an industry leader in carpet design and product engineering for the commercial and institutional markets.

David Oakey Designs provides carpet design and consulting services to our floorcovering businesses pursuant to a consulting agreement with us. David Oakey Designs' services under the agreement include creating commercial carpet designs for use by our floorcovering businesses throughout the world, and overseeing product development, design and coloration functions for our modular carpet business in North America. The current agreement runs through April 2011. While the agreement is in effect, David Oakey Designs cannot provide similar services to any other carpet company. Through our relationship with David Oakey Designs, we introduced more than 26 new carpet designs in 2007 alone, and have enjoyed considerable success in winning U.S. carpet industry awards.

David Oakey Designs also contributed to our implementation of the product development concept — “simple inputs, pretty outputs” — resulting in the ability to efficiently produce many products from a single yarn system. Our mass customization production approach evolved, in major part, from this concept. In addition to increasing the number and variety of product designs, which enables us to increase high margin custom sales, the mass customization approach increases inventory turns and reduces inventory levels (for both raw materials and standard products) and their related costs because of our more rapid and flexible production capabilities.

More recently, our i2 product line — which includes, among others, our patented Entropy modular carpet product and the RePrise™, Proscenium™, B&W™ and Mad About Plaid™ collections of modular carpet products — represents an innovative breakthrough in the design of modular carpet. The i2 line introduced and features mergeable dye lots, cost-efficient installation and maintenance, interactive flexibility and recycled and recyclable materials. Some of these products may be installed without regard to the directional orientation of the carpet tile, and their features also make installation, maintenance and replacement of modular carpet easier, less expensive and less wasteful.

Bentley Prince Street received the 2007 Best of NeoCon Silver Award in the modular category for our new Saturnia Collection, which is made up of carpet tile and broadloom products.

#### Environmental Initiatives

In the latter part of 1994, we commenced a new industrial ecological sustainability initiative called EcoSense, inspired in part by the interest of customers concerned about the environmental implications of how they and their suppliers do business. EcoSense, which includes our QUEST waste reduction initiative, is directed towards the elimination of energy and raw materials waste in our businesses, and, on a broader and more long-term scale, the practical reclamation — and ultimate restoration — of shared environmental resources. The initiative involves a commitment by us:

- to learn to meet our raw material and energy needs through recycling of carpet and other petrochemical products and harnessing benign energy sources; and
- to pursue the creation of new processes to help sustain the earth’s non-renewable natural resources.

We have engaged some of the world’s leading authorities on global ecology as environmental advisors. The list of advisors includes: Paul Hawken, author of *The Ecology of Commerce: A Declaration of Sustainability* and *The Next Economy*, and co-author with Amory Lovins and Hunter Lovins of *Natural Capitalism: Creating the Next Industrial Revolution*; Mr. Lovins, energy consultant and co-founder of the Rocky Mountain Institute; John Picard, President of E2 Environmental Enterprises; Jonathan Porritt, director of Forum for the Future; Bill Browning, fellow and former director of the Rocky Mountain Institute’s Green Development Services; Dr. Karl-Henrik Robert, founder of The Natural Step; Janine M. Benyus, author of *Biomimicry*; Walter Stahel, Swiss businessman and seminal thinker on environmentally responsible commerce; and Bob Fox, renowned architect.

Our leadership, knowledge and expertise in this area, especially in the “green building” movement and the related LEED certification program, resonate deeply with many of our customers and prospects around the globe, and these businesses are increasingly making purchase decisions based on “green” factors. As more customers in our target markets share our view that sustainability is good business and not just good deeds, our acknowledged leadership position should strengthen our brands and provide a differentiated advantage in competing for business.

#### Backlog

Edgar Filing: INTERFACE INC - Form 10-K

Our backlog of unshipped orders (excluding discontinued operations) was approximately \$151.7 million at February 18, 2008, compared with approximately \$102.1 million at February 19, 2007 (this amount excludes the backlog of the Fabrics Group business segment which was sold in July 2007). Historically, backlog is subject to significant fluctuations due to the timing of orders for individual large projects and currency fluctuations. All of the backlog orders at February 18, 2008 are expected to be shipped during the succeeding six to nine months.

- 10 -

---

## Patents and Trademarks

We own numerous patents in the United States and abroad on floorcovering and raised/access flooring products, on manufacturing processes and on the use of our Intercept antimicrobial chemical agent in various products. The duration of United States patents is between 14 and 20 years from the date of filing of a patent application or issuance of the patent; the duration of patents issued in other countries varies from country to country. We maintain an active patent and trade secret program in order to protect our proprietary technology, know-how and trade secrets. Although we consider our patents to be very valuable assets, we consider our know-how and technology even more important to our current business than patents, and, accordingly, believe that expiration of existing patents or nonissuance of patents under pending applications would not have a material adverse effect on our operations.

We also own many trademarks in the United States and abroad. In addition to the United States, the primary countries in which we have registered our trademarks are the United Kingdom, Germany, Italy, France, Canada, Australia, Japan, and various countries in Central and South America. Some of our more prominent registered trademarks include: Interface®, InterfaceFLOR, Heuga, Intercept, GlasBac, Bentley Prince Street, Intercell, and Mission Zero. Trademark registrations in the United States are valid for a period of 10 years and are renewable for additional 10-year periods as long as the mark remains in actual use. The duration of trademarks registered in other countries varies from country to country.

## Financial Information by Operating Segments and Geographic Areas

The Notes to Consolidated Financial Statements appearing in Item 8 of this Report set forth information concerning our sales, income and assets by operating segments, and our sales and long-lived assets by geographic areas. Additional information regarding sales by operating segment is set forth in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

## Employees

At December 30, 2007, we employed a total of 3,701 employees worldwide. Of such employees, 1,928 are clerical, staff, sales, supervisory and management personnel and 1,773 are manufacturing personnel. We also utilized the services of 137 temporary personnel as of December 30, 2007.

Some of our production employees in Australia and the United Kingdom are represented by unions. In the Netherlands, a Works Council, the members of which are Interface employees, is required to be consulted by management with respect to certain matters relating to our operations in that country, such as a change in control of Interface Europe B.V. (our modular carpet subsidiary based in the Netherlands), and the approval of the Council is required for some of our actions, including changes in compensation scales or employee benefits. Our management believes that its relations with the Works Council, the unions and all of our employees are good.

## Environmental Matters

Our operations are subject to laws and regulations relating to the generation, storage, handling, emission, transportation and discharge of materials into the environment. The costs of complying with environmental protection laws and regulations have not had a material adverse impact on our financial condition or results of operations in the past and are not expected to have a material adverse impact in the future. The environmental management systems of our floorcovering manufacturing facilities in LaGrange, Georgia, West Point, Georgia, City of Industry, California, Shelf, England, Northern Ireland, Australia, the Netherlands, Canada and Thailand are certified under ISO Standard No. 14001.



## Executive Officers of the Registrant

Our executive officers, their ages as of December 30, 2007, and their principal positions with us are set forth below. Executive officers serve at the pleasure of the Board of Directors.

| Name               | Age | Principal Position(s)                                                              |
|--------------------|-----|------------------------------------------------------------------------------------|
| Daniel T. Hendrix  | 53  | President and Chief Executive Officer                                              |
| Patrick C. Lynch   | 38  | Senior Vice President and Chief Financial Officer                                  |
| John R. Wells      | 46  | Senior Vice President<br>Senior Vice President-Administration, General Counsel and |
| Raymond S. Willoch | 49  | Secretary                                                                          |
| Robert A. Coombs   | 49  | Vice President                                                                     |
| Lindsey K. Parnell | 50  | Vice President                                                                     |
| Jeffrey J. Roman   | 45  | Vice President                                                                     |

Mr. Hendrix joined us in 1983 after having worked previously for a national accounting firm. He was promoted to Treasurer in 1984, Chief Financial Officer in 1985, Vice President-Finance in 1986, Senior Vice President in October 1995, Executive Vice President in October 2000, and President and Chief Executive Officer in July 2001. He was elected to the Board in October 1996 and has served on the Executive Committee of the Board since July 2001.

Mr. Lynch joined us in 1996 after having previously worked for a national accounting firm. He became Assistant Corporate Controller in 1998 and Assistant Vice President and Corporate Controller in 2000. Mr. Lynch was promoted to Vice President and Chief Financial Officer in July 2001. Mr. Lynch was promoted to Senior Vice President in March 2007.

Mr. Wells joined us in February 1994 as Vice President-Sales of Interface Flooring Systems, Inc. (now InterfaceFLOR, LLC), our principal U.S. modular carpet subsidiary. Mr. Wells was promoted to Senior Vice President-Sales & Marketing of Interface Flooring Systems in October 1994. He was promoted to Vice President of Interface and President of Interface Flooring Systems in July 1995. In March 1998, Mr. Wells was also named President of both Prince Street Technologies, Ltd. and Bentley Mills, Inc., making him President of all three of our U.S. carpet mills at that time. In November 1999, Mr. Wells was named Senior Vice President of Interface, and President and Chief Executive Officer of Interface Americas Holdings, LLC (formerly Interface Americas, Inc.), thereby assuming operations responsibility for all of our floorcovering businesses in the Americas.

Mr. Willoch, who previously practiced with an Atlanta law firm, joined us in June 1990 as Corporate Counsel. He was promoted to Assistant Secretary in 1991, Assistant Vice President in 1993, Vice President in January 1996, Secretary and General Counsel in August 1996, and Senior Vice President in February 1998. In July 2001, he was named Senior Vice President-Administration and assumed corporate responsibility for various staff functions.

Mr. Coombs originally worked for us from 1988 to 1993 as a marketing manager for our Heuga carpet tile operations in the United Kingdom and later for all of our European floorcovering operations. In 1996, Mr. Coombs returned to us as Managing Director of our Australian operations. He was promoted in 1998 to Vice President-Sales and Marketing, Asia-Pacific, with responsibility for Australian operations and sales and marketing in Asia, which was followed by a promotion to Senior Vice President, Asia-Pacific. He was promoted to Senior Vice President, European Sales, in May 1999 and Senior Vice President, European Sales and Marketing, in April 2000. In February 2001, he was promoted to President and Chief Executive Officer of Interface Overseas Holdings, Inc. with responsibility for all of our floorcoverings operations in both Europe and the Asia-Pacific region, and he became a Vice President of Interface. In September 2002, Mr. Coombs relocated back to Australia, retaining responsibility for our floorcovering operations in the Asia-Pacific region while Mr. Parnell (see below) assumed responsibility for floorcovering operations in Europe.

Mr. Parnell was the Production Director for Firth Carpets (our former European broadloom operations) at the time it was acquired by us in 1997. In 1998, Mr. Parnell was promoted to Vice President, Operations for the United Kingdom, and in 1999 he was promoted to Senior Vice President, Operations for our entire European floorcovering division. In September 2002, he was promoted to President and Chief Executive Officer of our floorcovering operations in Europe, and became a Vice President of Interface in October 2002.

- 12 -

---



Mr. Roman joined Interface Asia-Pacific in 1995 as General Manager of Interface Modernform Company Ltd., our modular carpet joint venture in Thailand, and was promoted to Vice President of Manufacturing for Asia in 1996. In 1998, he transferred to Interface Americas, Inc. with responsibility for implementing Y2K-compliant manufacturing systems in all North American carpet operations. In 2000, Mr. Roman was named Vice President of Technical Development for Interface Americas, Inc., and, in 2001, he was named Vice President of Information Services and Business Systems for Interface Americas, Inc. In February 2004, Mr. Roman was promoted to Vice President of Interface and assumed responsibility for the creation of an information technology shared service function for the Company.

#### Available Information

We make available free of charge on or through our Internet website our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC. Our Internet address is <http://www.interfaceinc.com>.

#### ITEM 1A. RISK FACTORS

This report on Form 10-K contains “forward-looking statements” within the meaning of the Securities Act of 1933, and the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995. Words such as “believes,” “anticipates,” “plans,” “expects” and similar expressions are intended to identify forward-looking statements. Forward-looking statements include statements regarding the intent, belief or current expectations of our management team, as well as the assumptions on which such statements are based. Any forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties that could cause actual results to differ materially from those contemplated by such forward-looking statements. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed immediately below.

We compete with a large number of manufacturers in the highly competitive commercial floorcovering products market, and some of these competitors have greater financial resources than we do.

The commercial floorcovering industry is highly competitive. Globally, we compete for sales of floorcovering products with other carpet manufacturers and manufacturers of other types of floorcovering. Although the industry has experienced significant consolidation, a large number of manufacturers remain in the industry. Some of our competitors, including a number of large diversified domestic and foreign companies who manufacture modular carpet as one segment of their business, have greater financial resources than we do.

Sales of our principal products have been and may continue to be affected by adverse economic cycles in the renovation and construction of commercial and institutional buildings.

Sales of our principal products are related to the renovation and construction of commercial and institutional buildings. This activity is cyclical and has been affected by the strength of a country’s or region’s general economy, prevailing interest rates and other factors that lead to cost control measures by businesses and other users of commercial or institutional space. The effects of cyclicity upon the corporate office segment tend to be more pronounced than the effects upon the institutional segment. Historically, we have generated more sales in the corporate office segment than in any other market. The effects of cyclicity upon the new construction segment of the

market also tend to be more pronounced than the effects upon the renovation segment. The adverse cycle during the years 2001 through 2003 significantly lessened the overall demand for commercial interiors products, which adversely affected our business during those years. These effects may recur and could be more pronounced if the global economy does not improve or is further weakened.

- 13 -

---

Our success depends significantly upon the efforts, abilities and continued service of our senior management executives and our principal design consultant, and our loss of any of them could affect us adversely.

We believe that our success depends to a significant extent upon the efforts and abilities of our senior management executives. In addition, we rely significantly on the leadership that David Oakey of David Oakey Designs provides to our internal design staff. Specifically, David Oakey Designs provides product design/production engineering services to us under an exclusive consulting contract that contains non-competition covenants. Our current agreement with David Oakey Designs extends to April 2011. The loss of any of these key persons could have an adverse impact on our business.

Our substantial international operations are subject to various political, economic and other uncertainties that could adversely affect our business results, including by restrictive taxation or other government regulation and by foreign currency fluctuations.

We have substantial international operations. In fiscal 2007, approximately 51% of our net sales and a significant portion of our production were outside the United States, primarily in Europe and Asia-Pacific. Our corporate strategy includes the expansion and growth of our international business on a worldwide basis. As a result, our operations are subject to various political, economic and other uncertainties, including risks of restrictive taxation policies, changing political conditions and governmental regulations. We also make a substantial portion of our net sales in currencies other than U.S. dollars (approximately 49% of 2007 net sales), which subjects us to the risks inherent in currency translations. The scope and volume of our global operations make it impossible to eliminate completely all foreign currency translation risks as an influence on our financial results.

Large increases in the cost of petroleum-based raw materials could adversely affect us if we are unable to pass these cost increases through to our customers.

Petroleum-based products comprise the predominant portion of the cost of raw materials that we use in manufacturing. While we attempt to match cost increases with corresponding price increases, continued large increases in the cost of petroleum-based raw materials could adversely affect our financial results if we are unable to pass through such price increases to our customers.

Unanticipated termination or interruption of any of our arrangements with our primary third-party suppliers of synthetic fiber could have a material adverse effect on us.

Invista Inc., a subsidiary of Koch Industries, Inc., currently supplies approximately 49% of our requirements for synthetic fiber (nylon), which is the principal raw material that we use in our carpet products. In addition, some of our businesses have a high degree of dependence on other third party suppliers of synthetic fiber for certain products or markets. The unanticipated termination or interruption of any of our supply arrangements with our current suppliers could have a material adverse effect on us because of the cost and delay associated with shifting more business to another supplier. We do not have a long-term supply agreement with Invista.

We have a significant amount of indebtedness, which could have important negative consequences to us.

Our substantial indebtedness could have important negative consequences to us, including:

- making it more difficult for us to satisfy our obligations with respect to such indebtedness;
- increasing our vulnerability to adverse general economic and industry conditions;

Edgar Filing: INTERFACE INC - Form 10-K

- limiting our ability to obtain additional financing to fund capital expenditures, acquisitions or other growth initiatives, and other general corporate requirements;
- requiring us to dedicate a substantial portion of our cash flow from operations to interest and principal payments on our indebtedness, thereby reducing the availability of our cash flow to fund capital expenditures, acquisitions or other growth initiatives, and other general corporate requirements;
- limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;

- placing us at a competitive disadvantage compared to our less leveraged competitors; and
- limiting our ability to refinance our existing indebtedness as it matures.

The market price of our common stock has been volatile and the value of your investment may decline.

The market price of our Class A common stock has been volatile in the past and may continue to be volatile going forward. Such volatility may cause precipitous drops in the price of our Class A common stock on the Nasdaq Global Select Market and may cause your investment in our common stock to lose significant value. As a general matter, market price volatility has had a significant effect on the market values of securities issued by many companies for reasons unrelated to their operating performance. We thus cannot predict the market price for our common stock going forward.

Our earnings in a future period could be adversely affected by non-cash adjustments to goodwill, if a future test of goodwill assets indicates a material impairment of those assets.

As prescribed by Statement of Financial Accounting Standards (“SFAS”) No. 142, “Goodwill and Other Intangible Assets,” we undertake an annual review of the goodwill asset balance reflected in our financial statements. Our review is conducted during the fourth quarter of the year, unless there has been a triggering event prescribed by applicable accounting rules that warrants an earlier interim testing for possible goodwill impairment. In the past, we have had non-cash adjustments for goodwill impairment as a result of such testings (\$44.5 million in 2007, \$20.7 million in 2006, \$29.0 million in 2004 and \$55.4 million in 2002). A future goodwill impairment test may result in a future non-cash adjustment, which could adversely affect our earnings for any such future period.

Our Chairman, together with other insiders, currently has sufficient voting power to elect a majority of our Board of Directors.

Our Chairman, Ray C. Anderson, beneficially owns approximately 50% of our outstanding Class B common stock. The holders of the Class B common stock are entitled, as a class, to elect a majority of our Board of Directors. Therefore, Mr. Anderson, together with other insiders, has sufficient voting power to elect a majority of the Board of Directors. On all other matters submitted to the shareholders for a vote, the holders of the Class B common stock generally vote together as a single class with the holders of the Class A common stock. Mr. Anderson’s beneficial ownership of the outstanding Class A and Class B common stock combined is approximately 6%.

Our Rights Agreement could discourage tender offers or other transactions for our stock that could result in shareholders receiving a premium over the market price for our stock.

Our Board of Directors adopted a Rights Agreement in 1998 pursuant to which holders of our common stock will be entitled to purchase from us a fraction of a share of our Series B Participating Cumulative Preferred Stock if a third party acquires beneficial ownership of 15% or more of our common stock without our consent. In addition, the holders of our common stock will be entitled to purchase the stock of an Acquiring Person (as defined in the Rights Agreement) at a discount upon the occurrence of triggering events. These provisions of the Rights Agreements could have the effect of discouraging tender offers or other transactions that could result in shareholders receiving a premium over the market price for our common stock. On February 20, 2008, our Board of Directors determined to adopt a new shareholder rights agreement to succeed the 1998 Rights Agreement, which expires on March 17, 2008. We anticipate that the new rights agreement will be substantially similar to the 1998 Rights Agreement, and that we will enter into the new rights agreement prior to the expiration of the 1998 Rights Agreement.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

- 15 -

---

## ITEM 2. PROPERTIES

We maintain our corporate headquarters in Atlanta, Georgia in approximately 20,000 square feet of leased space. The following table lists our principal manufacturing facilities and other material physical locations, all of which we own except as otherwise noted:

| Location                                          | Segment               | Floor Space<br>(Sq. Ft.) |
|---------------------------------------------------|-----------------------|--------------------------|
| B a n g k o k ,<br>Thailand(1)                    | Modular Carpet        | 129,000                  |
| C r a i g a v o n , N .<br>Ireland                | Modular Carpet        | 80,986                   |
| LaGrange, Georgia                                 | Modular Carpet        | 375,000                  |
| LaGrange, Georgia                                 | Modular Carpet        | 160,545                  |
| O n t a r i o ( B e l l e v i l l e ) ,<br>Canada | Modular Carpet        | 78,389                   |
| Picton, Australia                                 | Modular Carpet        | 98,774                   |
| S c h e r p e n z e e l , t h e<br>Netherlands    | Modular Carpet        | 245,424                  |
| Shelf, England                                    | Modular Carpet        | 206,882                  |
| West Point, Georgia                               | Modular Carpet        | 250,000                  |
| C i t y o f I n d u s t r y ,<br>California(2)    | Bentley Prince Street | 539,641                  |

(1) Owned by a joint venture in which we have a 70% interest.

(2) Leased.

We maintain marketing offices in over 70 locations in over 30 countries and distribution facilities in approximately 40 locations in six countries. Most of our marketing locations and many of our distribution facilities are leased.

We believe that our manufacturing and distribution facilities and our marketing offices are sufficient for our present operations. We will continue, however, to consider the desirability of establishing additional facilities and offices in other locations around the world as part of our business strategy to meet expanding global market demands.

## ITEM 3. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 3.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this Report.





## PART II

ITEM MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND  
5. ISSUER PURCHASES OF EQUITY SECURITIES

Our Class A Common Stock is traded on the Nasdaq Global Select Market under the symbol IFSIA (which will change to the symbol IFSI.A on April 7, 2008). Our Class B Common Stock is not publicly traded but is convertible into Class A Common Stock on a one-for-one basis. The following table sets forth, for the periods indicated, the high and low intraday prices of the Company's Class A Common Stock on the Nasdaq Global (or Global Select, as applicable) Market as well as dividends paid during such periods.

|                                           | High     | Low      | Dividends<br>Per Share |
|-------------------------------------------|----------|----------|------------------------|
| 2008                                      |          |          |                        |
| First Quarter (through February 15, 2008) | \$ 16.93 | \$ 13.11 | --                     |
| 2007                                      |          |          |                        |
| First Quarter                             | \$ 17.10 | \$ 14.26 | \$ 0.02                |
| Second Quarter                            | 19.46    | 15.88    | 0.02                   |
| Third Quarter                             | 20.55    | 16.67    | 0.02                   |
| Fourth Quarter                            | 20.00    | 15.90    | 0.02                   |
| 2006                                      |          |          |                        |
| First Quarter                             | \$ 14.31 | \$ 8.05  | --                     |
| Second Quarter                            | 15.70    | 9.89     | --                     |
| Third Quarter                             | 13.83    | 10.12    | --                     |
| Fourth Quarter                            | 15.59    | 12.31    | --                     |

In March of 2007, the Company began paying a dividend of \$0.02 per share (Class A and Class B) on a quarterly basis. Future declaration and payment of dividends is at the discretion of our Board, and depends upon, among other things, our investment policy and opportunities, results of operations, financial condition, cash requirements, future prospects, and other factors that may be considered relevant by our Board at the time of its determination. Such other factors include limitations contained in the agreement for our primary revolving credit facility and in the indentures for our public indebtedness, each of which specify conditions as to when any dividend payments may be made. As such, we may discontinue our dividend payments in the future if our Board determines that a cessation of dividend payments is proper in light of the factors indicated above.

As of February 15, 2008, we had 731 holders of record of our Class A Common Stock and 79 holders of record of our Class B Common Stock. We estimate that there are in excess of 5,500 beneficial holders of our Class A Common Stock.

## Stock Performance

The following graph and table compare, for the five-year period ended December 30, 2007, the Company's total returns to shareholders (stock price plus dividends, divided by beginning stock price) with that of (i) all companies listed on the Nasdaq Composite Index, and (ii) a self-determined peer group comprised primarily of companies in the commercial interiors industry.



|                                        | 12/29/02 | 12/28/03 | 1/02/05 | 1/01/06 | 12/31/06 | 12/30/07 |
|----------------------------------------|----------|----------|---------|---------|----------|----------|
| Interface, Inc.                        | \$100    | \$180    | \$325   | \$268   | \$463    | \$534    |
| NASDAQ Composite Index                 | \$100    | \$150    | \$165   | \$169   | \$188    | \$205    |
| Self-Determined Peer Group (13 Stocks) | \$100    | \$142    | \$175   | \$194   | \$203    | \$204    |

#### Notes to Performance Graph

- (1) The lines represent annual index levels derived from compound daily returns that include all dividends.
- (2) The indices are re-weighted daily, using the market capitalization on the previous trading day.
- (3) If the annual interval, based on the fiscal year-end, is not a trading day, the preceding trading day is used.
- (4) The index level was set to \$100 as of 12/29/02 (the last day of fiscal 2002).
- (5) The Company's fiscal year ends on the Sunday nearest December 31.
- (6) The following companies are included in the Self-Determined Peer Group depicted above: Actuant Corp.; Acuity Brands, Inc.; Albany International Corp., BE Aerospace, Inc.; The Dixie Group, Inc.; Herman Miller, Inc.; HNI Corporation (formerly known as Hon Industries, Inc.); Kimball International, Inc.; Knoll, Inc. (beginning in March, 2005 upon trading commencement); Mohawk Industries, Inc.; Steelcase, Inc.; Unifi, Inc.; and USG Corp.

## ITEM 6. SELECTED FINANCIAL DATA

We derived the summary consolidated financial data presented below from our audited consolidated financial statements and the notes thereto for the years indicated. You should read the summary financial data presented below together with the audited consolidated financial statements and notes thereto contained in Item 8 of this Annual Report on Form 10-K. Amounts for all periods presented have been adjusted for discontinued operations.

|                                                           | Selected Financial Data(1)                       |            |            |            |            |
|-----------------------------------------------------------|--------------------------------------------------|------------|------------|------------|------------|
|                                                           | 2007                                             | 2006       | 2005       | 2004       | 2003       |
|                                                           | (in thousands, except per share data and ratios) |            |            |            |            |
| Net sales                                                 | \$ 1,081,273                                     | \$ 914,659 | \$ 786,924 | \$ 695,250 | \$ 593,410 |
| Cost of sales                                             | 703,751                                          | 603,551    | 527,647    | 469,165    | 402,576    |
| Operating income(2)                                       | 129,391                                          | 99,621     | 77,716     | 59,918     | 40,562     |
| Income (loss) from continuing operations                  | 57,848                                           | 35,807     | 15,282     | 5,936      | (2,120)    |
| Loss from discontinued operations, net of tax(3)          | (68,660)                                         | (24,092)   | (12,107)   | (58,311)   | (22,313)   |
| Loss on disposal of discontinued operations               | --                                               | (1,723)    | (1,935)    | (3,027)    | (8,825)    |
| Net income (loss)                                         | (10,812)                                         | 9,992      | 1,240      | (55,402)   | (33,257)   |
| Income (loss) from continuing operations per common share |                                                  |            |            |            |            |
| Basic                                                     | \$ 0.96                                          | \$ 0.66    | \$ 0.30    | \$ 0.12    | \$ (0.04)  |
| Diluted                                                   | \$ 0.94                                          | \$ 0.64    | \$ 0.29    | \$ 0.11    | \$ (0.04)  |
| Average Shares Outstanding                                |                                                  |            |            |            |            |
| Basic                                                     | 60,573                                           | 54,087     | 51,551     | 50,682     | 50,282     |
| Diluted                                                   | 61,520                                           | 55,713     | 52,895     | 52,171     | 50,282     |
| Cash dividends per common share                           | \$ 0.08                                          | \$ --      | \$ --      | \$ --      | \$ --      |
| Property additions                                        | 40,592                                           | 28,540     | 19,354     | 11,600     | 9,065      |
| Depreciation and amortization                             | 22,487                                           | 21,750     | 20,448     | 22,907     | 24,104     |
| Balance Sheet Data                                        |                                                  |            |            |            |            |
| Working capital                                           | \$ 238,578                                       | \$ 380,253 | \$ 317,668 | \$ 344,460 | \$ 365,557 |
| Total assets                                              | 835,232                                          | 928,340    | 838,990    | 869,798    | 879,670    |
| Total long-term debt                                      | 310,000                                          | 411,365    | 458,000    | 460,000    | 445,000    |
| Shareholders' equity                                      | 294,192                                          | 274,394    | 172,076    | 194,178    | 218,733    |
| Current ratio(4)                                          | 2.3                                              | 3.2        | 3.0        | 3.2        | 3.2        |

(1) In the third quarter of 2007, we sold our Fabrics Group business segment. Substantially all of the assets related to these operations were sold in the third quarter. In the fourth quarter of 2002, we decided to discontinue the operations related to our U.S. raised/access flooring business. Substantially all of the assets related to these operations were sold in the third quarter of 2003. In the third quarter of 2004, we also decided to discontinue the operations related to our Re:Source dealer businesses (as well as the operations of a small Australian dealer business and a small residential fabrics business). The balances have been adjusted to reflect the discontinued operations of these businesses. For further analysis, see "Notes to Consolidated Financial Statements – Discontinued Operations" included in Item 8 of this Report.

(2) In the first quarter of 2007, we disposed of our Pandel business, which comprised our Specialty Products segment. We recognized a loss of \$1.9 million on this disposition. The reported results also include a restructuring charge of \$6.2 million in 2003. The 2003 charge was recognized with respect to a restructuring plan initiated in 2002.

- (3) Included in loss from discontinued operations, net of tax, are goodwill and other intangible asset impairment charges of \$48.3 million in 2007, \$20.7 million in 2006 and \$29.0 million in 2004. Also included in loss from discontinued operations, net of tax, are charges for impairments of other assets of \$8.8 million in 2007 and \$17.5 million in 2004.
- (4) For purposes of computing our current ratio: (a) current assets include assets of businesses held for sale of \$4.8 million, \$158.3 million, \$204.6 million, \$252.6 million and \$317.5 million in fiscal years 2007, 2006, 2005, 2004 and 2003, respectively, and (b) current liabilities include liabilities of businesses held for sale of \$0.2 million, \$22.9 million, \$36.8 million, \$38.1 million and \$11.6 million in fiscal years 2007, 2006, 2005, 2004 and 2003, respectively.

## ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 7. OPERATIONS

### General

Our revenues are derived from sales of floorcovering products, primarily modular and broadloom carpet. Our commercial interiors business, as well as the commercial interiors industry in general, is cyclical in nature and is impacted by economic conditions and trends that affect the markets for commercial and institutional business space. The commercial interiors industry is largely driven by reinvestment by corporations into their existing businesses in the form of new fixtures and furnishings for their workplaces. In significant part, the timing and amount of such reinvestments are impacted by the profitability of those corporations. As a result, macroeconomic factors such as employment rates, office vacancy rates, capital spending, productivity and efficiency gains that impact corporate profitability in general, also affect our businesses.

During the past several years, we have successfully focused more of our marketing and sales efforts on non-corporate office segments to reduce somewhat our exposure to economic cycles that affect the corporate office market segment more adversely, as well as to capture additional market share. Our mix of corporate office versus non-corporate office modular carpet sales in the Americas has shifted over the past several years to 46% and 54%, respectively, for 2007 compared with 64% and 36%, respectively, in 2001. We expect a further shift in the future as we continue to implement our segmentation strategy.

During the years 2001-2003, the commercial interiors industry as a whole, and the broadloom carpet market in particular, experienced decreased demand levels, which significantly impaired our growth and operating profitability during those years. During 2004, the commercial interiors industry began recovering from the downturn, which led to improved sales and operating profitability for us. That recovery continued at a gradual pace throughout 2005-2007.

### Sale of Fabrics Group Business Segment

In July 2007, we completed the sale of our Fabrics Group business segment to a third party pursuant to an agreement we entered into in the second quarter of 2007. Following working capital and other adjustments provided for in the agreement, we received \$60.7 million in cash at the closing of the transaction. We have recognized a \$6.5 million receivable related to additional purchase price under the agreement pursuant to an earn-out arrangement focused on the performance of that business segment, as owned and operated by the purchaser, during the 18-month period following the closing. As discussed in the Notes to Consolidated Financial Statements in Item 8 of Part II of this Report, in the first quarter of 2007, we recorded charges for impairment of goodwill of \$44.5 million and impairment of other intangible assets of \$3.8 million related to the Fabrics Group business segment. In addition, as a result of the agreed-upon purchase price for the segment, we recorded an additional impairment of assets of \$13.6 million in the second quarter of 2007.

Previously, in April 2006, we sold our European component of the fabrics business (Camborne Holdings Limited) for \$28.8 million to an entity formed by the business's management team. In connection with the sale, we recorded a pre-tax non-cash charge of \$20.7 million for the impairment of goodwill in the first quarter of 2006 and a loss on disposal of \$1.7 million in the second quarter of 2006.

As described below, the results of operations of the former Fabrics Group business segment, including the European component, as well as the related impairment charges and loss on disposal discussed above, are included as part of our discontinued operations.

#### Discontinued Operations

As described above, in the second quarter of 2007, we entered into an agreement to sell our Fabrics Group business segment to a third party, and we completed the sale in the third quarter of 2007. We had previously sold the European component of that business segment in April 2006. In addition, in 2004, we decided to exit our owned Re:Source dealer businesses, which were part of a broader network comprised of both owned and aligned dealers that sell and install floorcovering products, and we began to dispose of several of our dealer subsidiaries. We now have sold or terminated all ongoing operations of our dealer businesses, and in some cases we are completing their wind-down through subcontracting arrangements.

- 20 -

---

In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," we have reported the results of operations for the Re:Source dealer businesses (as well as the results of operations of a small Australian dealer business and a small residential fabrics business that we also decided to exit at that time), and the results of operations for the former Fabrics Group business segment (including the European component which was sold in April 2006), for all periods reflected herein, as "discontinued operations." Consequently, our discussion of revenues or sales, taxes and other results of operations (except for net income or loss amounts), including percentages derived from or based on such amounts, excludes these discontinued operations unless we indicate otherwise.

Our discontinued operations had net sales of \$82.0 million, \$164.5 million and \$229.8 million in 2007, 2006 and 2005, respectively (these results are included in our Consolidated Statements of Operations as part of the "Loss from Discontinued Operations, Net of Tax"). Loss from operations of these businesses, inclusive of goodwill impairments and other asset impairments as well as costs to sell these businesses, net of tax, was \$68.7 million, \$24.1 million and \$12.1 million in 2007, 2006 and 2005, respectively. For additional information on discontinued operations, see the notes entitled "Discontinued Operations," "Sale of Fabrics Business" and "Taxes on Income" in Item 8 of this Report.

#### Restructuring Charge

We recorded a pre-tax restructuring charge of \$3.3 million in 2006. The charge reflected: (1) the closure of our fabrics manufacturing facility in East Douglas, Massachusetts, and consolidation of those operations into our facility in Elkin, North Carolina; (2) workforce reduction at the East Douglas, Massachusetts facility; and (3) a reduction in carrying value of another fabrics facility and other assets. The restructuring charge was comprised of \$0.3 million of cash expenditures for severance benefits and other similar costs, and \$3.0 million of non-cash charges, primarily for the write-down of carrying value and disposal of assets. Because this restructuring charge related to the Fabrics Group business segment, it is now included as part of our discontinued operations.

#### Sale of Pandel

In the first quarter of 2007, we sold our Pandel, Inc. business for \$1.4 million and recorded a loss of \$1.9 million on this sale. Pandel comprised our Specialty Products segment.

#### Common Stock Offering

In November 2006, we sold 5,750,000 shares of our Class A common stock (which amount includes the underwriters' exercise in full of their option to purchase an additional 750,000 shares to cover over-allotments) at a public offering price of \$14.65 per share pursuant to a common stock offering, resulting in net proceeds of approximately \$78.9 million after deducting the underwriting discounts, commissions and offering expenses.

#### Repatriation of Earnings of Foreign Subsidiaries

Pursuant to the provisions of the American Jobs Creation Act of 2004, the Company repatriated an aggregate of \$35.9 million of earnings from foreign subsidiaries during 2005. This action took advantage of an opportunity to repatriate the funds at a substantially reduced tax rate, provided the transaction occurred before the end of 2005. Consequently, the Company recorded aggregate tax charges of \$3.4 million, or \$0.06 per diluted share, during 2005 related to the repatriation.

#### Goodwill Impairment Write-Down

During the fourth quarters of each of the years 2005 to 2007, we performed the annual goodwill impairment tests required by SFAS No. 142. In effecting the impairment testing, we prepared valuations of reporting units in



accordance with the applicable standards, and those valuations were compared with the respective book values of the reporting units to determine whether any goodwill impairment existed. In preparing the valuations, past, present and future expectations of performance were considered. No impairment was indicated in our continuing operations during these years. However, as described above, we incurred goodwill impairment charges in connection with the sales of our fabrics businesses in 2006 and 2007, which charges are included as a part of our “Loss from Discontinued Operations, Net of Tax.”

## Results of Operations

The following discussion and analyses reflect the factors and trends discussed in the preceding sections.

Our net sales that were denominated in currencies other than the U.S. dollar were approximately 49% in 2007, approximately 49% in 2006, and approximately 46% in 2005. Because we have such substantial international operations, we are impacted, from time to time, by international developments that affect foreign currency transactions. For example, the performance of the euro against the U.S. dollar, for purposes of the translation of European revenues into U.S. dollars, favorably affected our reported results in 2007 and 2006, when the euro was strengthening relative to the U.S. dollar. In 2005, however, when the euro weakened relative to the U.S. dollar, the translation of European revenues into U.S. dollars adversely affected our reported results. The following table presents the amount (in U.S. dollars) by which the exchange rates for converting euros into U.S. dollars have affected our net sales and operating income during the past three years:

|                  | 2007    | 2006          | 2005     |
|------------------|---------|---------------|----------|
|                  |         | (in millions) |          |
| Net sales        | \$ 31.1 | \$ 3.7        | \$ (0.3) |
| Operating income | 4.9     | 0.4           | (0.1)    |

All amounts above for all periods exclude our discontinued operations, comprised of our Fabrics businesses (which we sold in 2006 and 2007), our U.S. raised/access flooring business (which we sold in September 2003) and our owned Re:Source dealer businesses (which we exited during 2004-2005).

The following table presents, as a percentage of net sales, certain items included in our Consolidated Statements of Operations for the three years ended December 30, 2007:

|                                                     | 2007   | Fiscal Year<br>2006 | 2005   |
|-----------------------------------------------------|--------|---------------------|--------|
| Net sales                                           | 100.0% | 100.0%              | 100.0% |
| Cost of sales                                       | 65.1   | 66.0                | 67.1   |
| Gross profit on sales                               | 34.9   | 34.0                | 32.9   |
| Selling, general and administrative expenses        | 22.8   | 23.1                | 23.0   |
| Loss on disposal – Pandel                           | 0.2    | --                  | --     |
| Operating income                                    | 11.9   | 10.9                | 9.9    |
| Interest/Other expense                              | 3.3    | 4.7                 | 5.9    |
| Income (loss) from continuing operations before tax | 8.6    | 6.2                 | 4.0    |
| Income tax expense (benefit)                        | 3.3    | 2.2                 | 2.0    |
| Income (loss) from continuing operations            | 5.3    | 3.9                 | 1.9    |
| Discontinued operations, net of tax                 | (6.3)  | (2.6)               | (1.5)  |
| Loss on disposal                                    | --     | (0.2)               | (0.2)  |
| Net income (loss)                                   | (1.0)  | 1.1                 | 0.2    |

Below we provide information regarding net sales for each of our three operating segments, and analyze those results for each of the last three fiscal years (which were each 52-week periods).

## Net Sales by Business Segment

We currently classify our businesses into the following three operating segments for reporting purposes:

- Modular Carpet segment, which includes our InterfaceFLOR, Heuga and FLOR modular carpet businesses, and also includes our Intersept antimicrobial chemical sales and licensing program;
- Bentley Prince Street segment, which includes our Bentley Prince Street broadloom, modular carpet and area rug businesses; and
- Specialty Products segment, which includes our former subsidiary Pandel, Inc. that we sold in March 2007.

Net sales by operating segment and for our company as a whole were as follows for the three years ended December 30, 2007:

| Net Sales By Segment  | Fiscal Year  |                |            | Percentage Change             |                               |
|-----------------------|--------------|----------------|------------|-------------------------------|-------------------------------|
|                       | 2007         | 2006           | 2005       | 2007<br>compared<br>with 2006 | 2006<br>compared<br>with 2005 |
|                       |              | (in thousands) |            |                               |                               |
| Modular Carpet        | \$ 930,717   | \$ 763,659     | \$ 646,213 | 21.9%                         | 18.2%                         |
| Bentley Prince Street | 148,364      | 137,920        | 125,167    | 7.6%                          | 10.1%                         |
| Specialty Products    | 2,192        | 13,080         | 15,544     | (83.2%)                       | (15.9%)                       |
| Total                 | \$ 1,081,273 | \$ 914,659     | \$ 786,924 | 18.2%                         | 16.2%                         |

**Modular Carpet Segment.** For 2007, net sales for the Modular Carpet segment increased \$167.1 million (21.9%) versus 2006. The weighted average selling price per square yard in 2007 was up 4.2% compared with 2006 as a result of the premium positioning of our products in the marketplace. On a geographic basis, we experienced significant increases in net sales in the Americas (15% increase), Europe (25% increase) and the Asia-Pacific region (33% increase). Our increase in the Americas was primarily due to the continued strength of the corporate office market (7% increase) and the success of our segmentation strategy, which saw significant increases in the institutional (which includes education and government facilities, a 21% increase), healthcare (17% increase) and hospitality (43% increase) segments. The increase in Europe was driven primarily by the continued strength of the corporate office market (24% increase), and was augmented by success in non-corporate segments, primarily the institutional (29% increase) and hospitality (65% increase) segments. Our growth in Asia-Pacific was primarily due the strong corporate office market (45% increase) in that region.

For 2006, net sales for the Modular Carpet segment increased \$117.5 million (18.2%) versus 2005. The weighted average selling price per square yard in 2006 was up 2.5% compared with 2005, which was partially due to our passing through to customers increases in our cost of petroleum-based raw materials. On a geographic basis, we experienced significant increases in net sales in the Americas (13% increase), Europe (17% increase) and the Asia-Pacific region (15% increase). Our increase in the Americas was primarily due to the continued strength of the corporate office market (16% increase) and the success of our segmentation strategy, which saw significant increases in the hospitality (118% increase), residential (30% increase) and healthcare (16% increase) segments. The increase in Europe was driven by the strong corporate office market (19% increase) as well as success in non-corporate segments such as institutional (39% increase) and hospitality (28% increase). Our success in Asia-Pacific was primarily due to the continued strength of the corporate office market (22% increase) and was offset somewhat by declines in the hospitality and retail segments.

**Bentley Prince Street Segment.** For 2007, sales in the Bentley Prince Street segment increased \$10.4 million (7.6%) versus 2006. Our weighted average selling price per square yard in 2007 was up 7.0% compared with 2006 as a result of the premium positioning of our products in the marketplace. The increase in sales occurred primarily in our non-corporate office segments, particularly in the hospitality market (64% increase). This increase was offset to a large degree by flat sales in the corporate office segment in 2007 compared with 2006.

For 2006, net sales in the Bentley Prince Street segment increased \$12.8 million (10.1%) versus 2005. The weighted average selling price per square yard in 2006 was up approximately 4% compared with 2005, which was partially due to our passing through to our customers increases in our cost of petroleum-based raw materials. The increase in sales was attributable primarily to the success of our segmentation strategy, which led to increases in the hospitality (170% increase), healthcare (35% increase) and residential (34% increase) segments during the year.

Specialty Products Segment. Because we sold Pandel, Inc. (which comprised the Specialty Products segment) in March 2007, we no longer had sales in the Specialty Products segment after the first quarter of 2007, and thus the Segment is not comparable to the prior year period. For 2006, net sales for our Specialty Products segment decreased by \$2.5 million (15.9%) compared with 2005. This decrease was primarily the result of the loss of one major customer and the inconsistent order pattern of another major customer that adversely affected 2006 results.

## Cost and Expenses

Company Consolidated. The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three years ended December 30, 2007:

| Cost and Expenses                               | Fiscal Year    |            |            | Percentage Change             |                               |
|-------------------------------------------------|----------------|------------|------------|-------------------------------|-------------------------------|
|                                                 | 2007           | 2006       | 2005       | 2007<br>compared<br>with 2006 | 2006<br>compared<br>with 2005 |
|                                                 | (in thousands) |            |            |                               |                               |
| Cost of Sales                                   | \$ 703,751     | \$ 603,551 | \$ 527,647 | 16.6%                         | 14.4%                         |
| Selling, General and<br>Administrative Expenses | 246,258        | 211,487    | 181,561    | 16.4%                         | 16.5%                         |
| Total                                           | \$ 950,009     | \$ 815,038 | \$ 709,208 | 16.6%                         | 14.9%                         |

For 2007, our cost of sales increased \$100.2 million (16.6%) versus 2006, primarily due to increased raw materials costs (\$66.1 million) and labor costs (\$10.0 million) associated with increased production levels in 2007. Our raw materials prices in 2007 were consistent with raw material prices in 2006 as increases in the prices of petroleum-based products were offset by decreases in the prices of other raw materials. In addition, the translation of euros into U.S. dollars resulted in an approximately \$18.2 million increase in the cost of sales in 2007 compared with 2006. As a percentage of net sales, cost of sales decreased to 65.1% during 2007 versus 66.0% during 2006. The percentage decrease was primarily due to increased sales price levels, increased absorption of fixed manufacturing costs associated with increased production levels, and improved manufacturing efficiencies in our European modular carpet operations.

For 2006, our cost of sales increased \$75.9 million (14.3%) versus 2005, primarily due to increased raw materials costs (\$50.6 million) and labor costs (\$7.6 million) associated with increased production levels during 2006. Our raw materials prices in 2006 were up an estimated 1-2% versus 2005, primarily due to increased prices for petroleum-based products. As a percentage of net sales, cost of sales decreased to 66.0% versus 67.1% during 2005. The percentage decrease was primarily due to the increased absorption of fixed manufacturing costs associated with increased production levels.

For 2007, our selling, general and administrative expenses increased \$34.8 million (16.4%) versus 2006. The primary components of this increase were: (1) \$11.5 million in increased selling costs, commensurate with the increase in sales volume in 2007, (2) a \$7.8 million increase in expenses due to the translation of euros into U.S. dollars, (3) \$7.5 million of increased marketing expenses as we continue to invest in our marketing platforms, and (4) \$2.5 million related to incremental performance vesting of restricted stock and other one-time incentive programs in 2007 compared with 2006. However, as a percentage of net sales, selling, general and administrative expenses decreased to 22.8% for 2007, versus 23.1% for 2006, a direct result of our continued cost control measures.

For 2006, our selling, general and administrative expenses increased \$29.9 million (16.5%) versus 2005. The primary components of this increase were: (1) \$13.6 million in increased selling costs due to the increased level of sales in 2006, as well as planned investments in our segmentation strategy and in the expansion of our sales force, and (2) \$7.6 million of increased administrative expenses, primarily due to increased information technology costs, investments in our administration infrastructure related to our residential business, and increased legal expenses.



Cost and Expenses by Segment. The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments for the three years ended December 30, 2007:

| Cost of Sales and Selling, General<br>and Administrative Expenses<br>(Combined) | Fiscal Year |                        |            | Percentage Change             |                               |
|---------------------------------------------------------------------------------|-------------|------------------------|------------|-------------------------------|-------------------------------|
|                                                                                 | 2007        | 2006<br>(in thousands) | 2005       | 2007<br>compared<br>with 2006 | 2006<br>compared<br>with 2005 |
| Modular Carpet                                                                  | \$ 797,060  | \$ 665,415             | \$ 568,862 | 19.8%                         | 17.0%                         |
| Bentley Prince Street                                                           | 142,771     | 131,989                | 121,673    | 8.2%                          | 8.5%                          |
| Specialty Products                                                              | 2,052       | 12,716                 | 14,893     | (83.9%)                       | (14.6%)                       |
| Corporate Expenses                                                              | 8,126       | 4,918                  | 3,780      | 65.2%                         | 30.1%                         |
| Total                                                                           | \$ 950,009  | \$ 815,038             | \$ 709,208 | 16.6%                         | 14.9%                         |

#### Interest and Other Expense

For 2007, interest expense decreased by \$8.1 million versus 2006. The decrease was due primarily to the repurchase and redemption of all of our outstanding 7.3% bonds (approximately \$101.4 million) during the year.

For 2006, interest expense decreased by \$3.3 million versus 2005. The decrease was due primarily to the repurchase of approximately \$46.6 million of our 7.3% bonds during the year. This decrease in interest was partially offset by increased borrowings on our revolving credit agreement for the first three quarters of 2006.

#### Tax

Our effective tax rate in 2007 was 38.1%, compared with an effective rate of 36.5% in 2006. This increase in rate is primarily attributable to (1) a non-deductible loss on the sale of Pandel, Inc., and (2) an increase in non-deductible business expenses related to executive compensation.

Our effective tax rate in 2006 was 36.5%, compared with an effective tax rate of 51.3% in 2005. This decrease in rate is primarily attributable to (1) a reduction in the statutory tax rate in the Netherlands, (2) changes in state net operating loss carryforward valuation allowances, and (3) the repatriation of foreign earnings under The American Jobs Creation Act that occurred in 2005.

#### Liquidity and Capital Resources

##### General

In our business, we require cash and other liquid assets primarily to purchase raw materials and to pay other manufacturing costs, in addition to funding normal course selling, general and administrative expenses, anticipated capital expenditures, and potential special projects. We generate our cash and other liquidity requirements primarily from our operations and from borrowings or letters of credit under our domestic revolving credit facility with a banking syndicate. We believe that our liquidity position will provide sufficient funds to meet our current commitments and other cash requirements for the foreseeable future. We also believe that we will be able to continue to enhance the generation of free cash flow (particularly in the short-term because we have no significant debt maturity until February 2010) through the following initiatives:



Edgar Filing: INTERFACE INC - Form 10-K

Improve our inventory turns by continuing to implement a made-to-order model throughout our organization;

- Reduce our average days sales outstanding through improved credit and collection practices; and
- Limit the amount of our capital expenditures generally to those projects that have a short-term payback period.

Historically, we use more cash in the first half of the fiscal year, as we fund insurance premiums, tax payments, incentive compensation and inventory build-up in preparation for the holiday/vacation season of our international operations.

In addition, we have a high contribution margin business with low capital expenditure requirements. Contribution margin represents variable gross profit margin less the variable component of selling, general and administrative expenses, and for us is an indicator of profit on incremental sales after the fixed components of cost of goods sold and selling, general and administrative expenses have been recovered. While contribution margin should not be construed as a substitute for gross margin, which is determined in accordance with GAAP, it is included herein to provide additional information with respect to our potential for profitability. In addition, we believe that investors find contribution margin to be a useful tool for measuring our profitability on an operating basis.

Our ability to generate cash from operating activities is uncertain because we are subject to, and in the past have experienced, fluctuations in our level of net sales. As a result, we cannot assure you that our business will generate cash flow from operations in an amount sufficient to enable us to pay the interest and principal on our debt or to fund our other liquidity needs.

At December 30, 2007, we had \$82.4 million in cash. As of December 30, 2007, no borrowings and \$12.3 million in letters of credit were outstanding under our domestic revolving credit facility, and we could have incurred an additional \$62 million of borrowings thereunder. In addition, we could have incurred the equivalent of \$15.7 million of borrowings under our other international revolving credit facilities.

We have approximately \$70.9 million in contractual cash obligations due by the end of fiscal year 2008, which includes, among other things, capital expenditure purchase commitments and interest payments on our debt. We currently estimate aggregate capital expenditures will be between \$48 million and \$52 million for 2008. Based on current interest rate and debt levels, we expect our aggregate interest expense for 2008 to be between \$30 million and \$32 million.

In November 2006, we sold 5,750,000 shares of our Class A common stock at a public offering price of \$14.65 per share, resulting in net proceeds of approximately \$78.9 million after deducting the underwriting discounts and commissions and estimated offering expenses. Also, in July 2007, we sold our Fabrics Group business segment, and we received \$60.7 million in cash at the closing of the transaction. In September 2007, we completed the redemption of all of our outstanding 7.3% Senior Notes due 2008, as described below.

It is important for you to consider that our domestic revolving credit facility matures in December 2012, and our outstanding senior and senior subordinated notes mature in 2010 and 2014, respectively. We cannot assure you that we will be able to renegotiate or refinance any of our debt on commercially reasonable terms or at all. If we are unable to refinance our debt or obtain new financing, we would have to consider other options, such as selling assets to meet our debt service obligations and other liquidity needs, or using cash, if available, that would have been used for other business purposes.

#### Domestic Revolving Credit Facility

We amended our domestic revolving credit facility on January 1, 2008. As amended, it provides for a maximum aggregate amount of loans and letters of credit of up to \$100 million (with the option to increase it to a maximum of \$150 million upon the satisfaction of certain conditions) at any one time, subject to the borrowing base described below. The key features of the domestic revolving credit facility are as follows:

- The revolving credit facility currently matures on December 31, 2012;
- The revolving credit facility includes a domestic U.S. dollar syndicated loan and letter of credit facility made available to Interface, Inc. up to the lesser of (1) \$100 million, or (2) a borrowing base equal to the sum of specified percentages of eligible accounts receivable, inventory, equipment and (at our option) real estate in the

United States (the percentages and eligibility requirements for the borrowing base are specified in the credit facility), less certain reserves;

- Advances under the facility are secured by a first-priority lien on substantially all of Interface, Inc.'s assets and the assets of each of its material domestic subsidiaries, which have guaranteed the revolving credit facility; and

- The revolving credit facility contains a financial covenant (a fixed charge coverage ratio test) that becomes effective in the event that our excess borrowing availability falls below \$20 million. In such event, we must comply with the financial covenant for a period commencing on the last day of the fiscal quarter immediately preceding such event (unless such event occurs on the last day of a fiscal quarter, in which case the compliance period commences on such date) and ending on the last day of the fiscal quarter immediately following the fiscal quarter in which such event occurred.

The revolving credit facility also includes various reporting, affirmative and negative covenants, and other provisions that restrict our ability to take certain actions, including provisions that restrict our ability to repay our long-term indebtedness unless we meet a specified minimum excess availability test.

**Interest Rates and Fees.** Interest on borrowings and letters of credit under the revolving credit facility is charged at varying rates computed by applying a margin (ranging from 0.0% to 0.25%, in the case of advances at a prime interest rate, and 1.00% to 2.00%, in the case of advances at LIBOR) over a baseline rate (such as the prime interest rate or LIBOR), depending on the type of borrowing and our average excess borrowing availability during the most recently completed fiscal quarter. In addition, we pay an unused line fee on the facility ranging from 0.25% to 0.375% depending on our average excess borrowing availability during the most recently completed fiscal quarter.

**Prepayments.** Our revolving credit facility requires prepayment from the proceeds of certain asset sales.

**Covenants.** The revolving credit facility also limits our ability, among other things, to:

- incur indebtedness or contingent obligations;
- make acquisitions of or investments in businesses (in excess of certain specified amounts);
- sell or dispose of assets (in excess of certain specified amounts);
- create or incur liens on assets; and
- enter into sale and leaseback transactions.

We are presently in compliance with all covenants under the revolving credit facility and anticipate that we will remain in compliance with the covenants for the foreseeable future.

**Events of Default.** If we breach or fail to perform any of the affirmative or negative covenants under the revolving credit facility, or if other specified events occur (such as a bankruptcy or similar event or a change of control of Interface, Inc. or certain subsidiaries, or if we breach or fail to perform any covenant or agreement contained in any instrument relating to any of our other indebtedness exceeding \$10 million), after giving effect to any applicable notice and right to cure provisions, an event of default will exist. If an event of default exists and is continuing, the lenders' agent may, and upon the written request of a specified percentage of the lender group, shall:

- declare all commitments of the lenders under the facility terminated;
- declare all amounts outstanding or accrued thereunder immediately due and payable; and
- exercise other rights and remedies available to them under the agreement and applicable law.

Collateral. The facility is secured by substantially all of the assets of Interface, Inc. and its domestic subsidiaries (subject to exceptions for certain immaterial subsidiaries), including all of the stock of our domestic subsidiaries and up to 65% of the stock of our first-tier material foreign subsidiaries. If an event of default occurs under the revolving credit facility, the lenders' collateral agent may, upon the request of a specified percentage of lenders, exercise remedies with respect to the collateral, including, in some instances, foreclosing mortgages on real estate assets, taking possession of or selling personal property assets, collecting accounts receivables, or exercising proxies to take control of the pledged stock of domestic and first-tier material foreign subsidiaries.

- 27 -

---

## Foreign Credit Facilities

On March 9, 2007, Interface Europe B.V. (our modular carpet subsidiary based in the Netherlands) and certain of its subsidiaries entered into a Credit Agreement with ABN AMRO Bank N.V. Under this Credit Agreement, ABN AMRO provides a credit facility for borrowings and bank guarantees in varying aggregate amounts over time as follows:

| Time Period                      | Maximum<br>Amount<br>in Euros<br>(in millions) |
|----------------------------------|------------------------------------------------|
| January 1, 2007 - April 30, 2007 | 20                                             |
| May 1, 2007 - September 30, 2007 | 26                                             |
| October 1, 2007 - April 30, 2008 | 15                                             |
| May 1, 2008 - September 30, 2008 | 21                                             |
| October 1, 2008 - April 30, 2009 | 10                                             |
| May 1, 2009 - September 30, 2009 | 16                                             |
| From October 1, 2009             | 5                                              |

Interest on borrowings under this facility is charged at varying rates computed by applying a margin of 1% over ABN AMRO's euro base rate (consisting of the leading refinancing rate as determined from time to time by the European Central Bank plus a debit interest surcharge), which base rate is subject to a minimum of 3.5% per annum. Fees on bank guarantees and documentary letters of credit are charged at a rate of 1% per annum or a part thereof on the maximum amount and for the maximum duration of each guarantee or documentary letter of credit issued. An unused line fee of 0.5% per annum is payable with respect to any undrawn portion of the facility. The facility is secured by liens on certain real, personal and intangible property of our principal European subsidiaries. The facility also includes various financial covenants (which require the borrowers to maintain a minimum interest coverage ratio, total debt/EBITDA ratio and tangible net worth/total assets) and affirmative and negative covenants, and other provisions that restrict the borrowers' ability to take certain actions. As of December 30, 2007, there were no borrowings outstanding under this facility.

Some of our other non-U.S. subsidiaries have an aggregate of the equivalent of \$15.7 million of lines of credit available. As of December 30, 2007, there were no borrowings outstanding under these lines of credit.

We are presently in compliance with all covenants under these foreign credit facilities and anticipate that we will remain in compliance with the covenants for the foreseeable future.

## Senior and Senior Subordinated Notes

As of December 30, 2007, we had \$175 million of our 10.375% Senior Notes due 2010 outstanding and \$135 million of our 9.5% Senior Subordinated Notes due 2014 outstanding. The indentures governing our 10.375% Senior Notes and our 9.5% Senior Subordinated Notes, on a collective basis, contain covenants that limit or restrict our ability to:

- incur additional indebtedness;
- make dividend payments or other restricted payments;
- create liens on our assets;
- sell our assets;

- sell securities of our subsidiaries;
- enter into transactions with shareholders and affiliates; and
- enter into mergers, consolidations or sales of all or substantially all of our assets.

In addition, each of the indentures governing our 10.375% Senior Notes and 9.5% Senior Subordinated Notes contains a covenant that requires us to make an offer to purchase the outstanding notes under such indenture in the event of a change of control of Interface, Inc. (as defined in each respective indenture).

Each series of notes is guaranteed, fully, unconditionally, and jointly and severally, on an unsecured basis by each of our material U.S. subsidiaries. If we breach or fail to perform any of the affirmative or negative covenants under one of these indentures, or if other specified events occur (such as a bankruptcy or similar event), after giving effect to any applicable notice and right to cure provisions, an event of default will exist. An event of default also will exist under each indenture if we breach or fail to perform any covenant or agreement contained in any other instrument (including without limitation any other indenture) relating to any of our indebtedness exceeding \$20 million and such default or failure results in the indebtedness becoming due and payable. If an event of default exists and is continuing, the trustee of the series of notes at issue (or the holders of at least 25% of the principal amount of such notes) may declare the principal amount of the notes and accrued interest thereon immediately due and payable (except in the case of bankruptcy, in which case such amounts are immediately due and payable even in the absence of such a declaration).

In 2005, we repurchased \$2.0 million of our 7.3% Senior Notes due 2008. In 2006, we repurchased an additional \$46.6 million of the 7.3% Senior Notes. In 2007, we repurchased or redeemed all of the 7.3% Senior Notes that remained outstanding, which amounted to approximately \$101.4 million.

#### Analysis of Cash Flows

Our primary sources of cash during 2007 were: (1) \$60.7 million from the sale of our Fabrics Group business segment, (2) \$4.6 million from the exercise of employee stock options, and (3) \$1.4 million from the sale of our Pandel business. The primary uses of cash during 2007 were: (1) \$101.4 million for repurchases and the redemption of our 7.3% Senior Notes due 2008, (2) \$40.6 million for additions to property, plant and equipment, primarily at our manufacturing locations, and (3) \$4.9 million for the payment of our dividends.

Our primary sources of cash during 2006 were: (1) \$78.9 million from our sale of 5,750,000 shares of common stock, (2) \$28.8 million received from the sale of our European fabrics business, and (3) \$7.1 million from the exercise of employee stock options. The primary uses of cash during 2006 were: (1) \$46.6 million for repurchases of our 7.3% Senior Notes, (2) \$40.4 million for bond interest payments, and (3) \$28.5 million for additions to property and equipment in our manufacturing locations.

Our primary sources of cash during 2005 were: (1) \$34.0 million from continuing operations, (2) \$27.9 million from discontinued operations, and (3) \$3.0 million from the issuance of stock upon the exercise of employee stock options. The primary uses of cash during 2005 were: (1) \$19.4 million for additions to property and equipment at our manufacturing facilities, (2) \$2.7 million for purchases of intellectual property, (3) \$2.3 million for deposits on manufacturing equipment, and (4) \$2.0 million for repurchases of our 7.3% Senior Notes.

Management believes that cash provided by operations and long-term loan commitments will provide adequate funds for current commitments and other requirements in the foreseeable future.



## Funding Obligations

We have various contractual obligations that we must fund as part of our normal operations. The following table discloses aggregate information about our contractual obligations (including the remaining contractual obligations related to our discontinued operations) and the periods in which payments are due. The amounts and time periods are measured from December 30, 2007.

|                                       | Total<br>Payments<br>Due | Payments Due by Period |                             |           |                      |
|---------------------------------------|--------------------------|------------------------|-----------------------------|-----------|----------------------|
|                                       |                          | Less than<br>1 year    | 1-3 years<br>(in thousands) | 3-5 years | More than<br>5 years |
| Long-Term Debt Obligations            | \$ 310,000               | \$ --                  | \$ 175,000                  | \$ --     | \$ 135,000           |
| Operating Lease Obligations(1)        | 88,769                   | 24,032                 | 32,122                      | 20,302    | 12,313               |
| Expected Interest Payments(2)         | 115,088                  | 30,981                 | 44,563                      | 25,650    | 13,894               |
| Unconditional Purchase Obligations(3) | 4,351                    | 3,459                  | 886                         | 6         | --                   |
| Pension Cash Obligations(4)           | 134,539                  | 12,402                 | 25,542                      | 26,322    | 70,273               |
| Total Contractual Cash Obligations(5) | \$ 652,747               | \$ 70,874              | \$ 278,113                  | \$ 72,280 | \$ 231,480           |

(1) Our capital lease obligations are insignificant.

(2) Expected Interest Payments to be made in future periods reflect anticipated interest payments related to our \$175 million of 10.375% Senior Notes and our \$135 million of 9.5% Senior Subordinated Notes. We have also assumed in the presentation above that we will hold the Senior Notes and the Senior Subordinated Notes until maturity. We have excluded from the presentation interest payments and fees related to our revolving credit facilities (discussed above), because of the variability and timing of advances and repayments thereunder.

(3) Unconditional Purchase Obligations does not include unconditional purchase obligations that are included as liabilities in our Consolidated Balance Sheet. We have capital expenditure commitments of \$1.4 million, all of which are due in less than 1 year.

(4) We have two foreign defined benefit plans and a domestic salary continuation plan. We have presented above the estimated cash obligations that will be paid under these plans over the next ten years. Such amounts are based on several estimates and assumptions and could differ materially should the underlying estimates and assumptions change. Our domestic salary continuation plan is an unfunded plan, and we do not currently have any commitments to make contributions to this plan. However, we do use insurance instruments to hedge our exposure under the salary continuation plan. Contributions to our other employee benefit plans are at our discretion.

(5) The above table does not reflect unrecognized tax benefits of \$7.7 million, the timing of which is uncertain. See the Note entitled "Taxes on Income" in Item 8 of this Report for further information.

## Critical Accounting Policies

High-quality financial statements require rigorous application of high-quality accounting policies. The policies discussed below are considered by management to be critical to an understanding of our consolidated financial statements because their application places the most significant demands on management's judgment, with financial reporting results relying on estimations about the effects of matters that are inherently uncertain. Specific risks for these critical accounting policies are described in the following paragraphs. For all of these policies, management cautions that future events may not develop as forecasted, and the best estimates routinely require adjustment.

**Revenue Recognition.** A portion of our revenues is derived from long-term contracts that are accounted for under the provisions of the American Institute of Certified Public Accountants' Statement of Position No. 81-1, "Accounting for Performance of Construction-Type and Certain Production-Type Contracts." Long-term fixed-price contracts are recorded on the percentage of completion basis using the ratio of costs incurred to estimated total costs at completion as the measurement basis for progress toward completion and revenue recognition. Any losses identified on contracts are recognized immediately. Contract accounting requires significant judgment relative to assessing risks, estimating contract costs and making related assumptions for schedule and technical issues. With respect to contract change orders, claims or similar items, judgment must be used in estimating related amounts and assessing the potential for realization. These amounts are only included in contract value when they can be reliably estimated and realization is probable.

**Impairment of Long-Lived Assets.** Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. If the sum of the expected future undiscounted cash flow is less than the carrying amount of the asset, an impairment is indicated. A loss is then recognized for the difference, if any, between the fair value of the asset (as estimated by management using its best judgment) and the carrying value of the asset. If actual market value is less favorable than that estimated by management, additional write-downs may be required.

**Deferred Income Tax Assets and Liabilities.** The carrying values of deferred income tax assets and liabilities reflect the application of our income tax accounting policies in accordance with SFAS No. 109, "Accounting for Income Taxes," and are based on management's assumptions and estimates regarding future operating results and levels of taxable income, as well as management's judgment regarding the interpretation of the provisions of SFAS No. 109. The carrying values of liabilities for income taxes currently payable are based on management's interpretations of applicable tax laws, and incorporate management's assumptions and judgments regarding the use of tax planning strategies in various taxing jurisdictions. The use of different estimates, assumptions and judgments in connection with accounting for income taxes may result in materially different carrying values of income tax assets and liabilities and results of operations.

We record a valuation allowance to reduce our deferred tax assets when it is more likely than not that some portion or all of the deferred tax assets will expire before realization of the benefit or that future deductibility is not probable. The ultimate realization of the deferred tax assets depends on the ability to generate sufficient taxable income of the appropriate character in the future. This requires us to use estimates and make assumptions regarding significant future events such as the taxability of entities operating in various taxing jurisdictions.

**Goodwill.** Pursuant to SFAS No. 142, we test goodwill for impairment at least annually. We prepare valuations of reporting units, and those valuations are compared with the respective book values of the reporting units to determine whether any goodwill impairment exists. In preparing the valuations, past, present and expected future performance is considered. If impairment is indicated, a loss is recognized for the difference, if any, between the fair value of the goodwill associated with the reporting unit and the book value of that goodwill. If the actual fair value of the goodwill is determined to be less than that estimated, an additional write-down may be required.

**Inventories.** We determine the value of inventories using the lower of cost or market value. We write down inventories for the difference between the carrying value of the inventories and their estimated market value. If actual market conditions are less favorable than those projected by management, additional write-downs may be required.

We estimate our reserves for inventory obsolescence by continuously examining our inventories to determine if there are indicators that carrying values exceed net realizable values. Experience has shown that significant indicators that could require the need for additional inventory write-downs are the age of the inventory, the length of its product life cycles, anticipated demand for our products and current economic conditions. While we believe that adequate

write-downs for inventory obsolescence have been made in the consolidated financial statements, consumer tastes and preferences will continue to change and we could experience additional inventory write-downs in the future. Our inventory reserve on December 30, 2007, and December 31, 2006, was \$7.7 million and \$6.6 million, respectively. To the extent that actual obsolescence of our inventory differs from our estimate by 10%, our net income would be higher or lower by approximately \$0.6 million, on an after-tax basis.

**Pension Benefits.** Net pension expense recorded is based on, among other things, assumptions about the discount rate, estimated return on plan assets and salary increases. While management believes these assumptions are reasonable, changes in these and other factors and differences between actual and assumed changes in the present value of liabilities or assets of our plans above certain thresholds could cause net annual expense to increase or decrease materially from year to year. The actuarial assumptions used in our salary continuation plan and our foreign defined benefit plans reporting are reviewed periodically and compared with external benchmarks to ensure that they appropriately account for our future pension benefit obligation. The expected long-term rate of return on plan assets assumption is based on weighted average expected returns for each asset class. Expected returns reflect a combination of historical performance analysis and the forward-looking views of the financial markets, and include input from actuaries, investment service firms and investment managers. A 1% increase in the actuarial assumption for discount rate would decrease our projected benefit obligation by approximately \$44.1 million. A 1% decrease in the discount rate would increase our projected benefit obligation by approximately \$57.7 million.

**Environmental Remediation.** We provide for remediation costs and penalties when the responsibility to remediate is probable and the amount of associated costs is reasonably determinable. Remediation liabilities are accrued based on estimates of known environmental exposures and are discounted in certain instances. We regularly monitor the progress of environmental remediation. Should studies indicate that the cost of remediation is to be more than previously estimated, an additional accrual would be recorded in the period in which such determination is made.

**Allowances for Doubtful Accounts.** We maintain allowances for doubtful accounts for estimated losses resulting from the inability of customers to make required payments. Estimating this amount requires us to analyze the financial strengths of our customers. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. By its nature, such an estimate is highly subjective, and it is possible that the amount of accounts receivable that we are unable to collect may be different than the amount initially estimated. Our allowance for doubtful accounts on December 30, 2007, and December 31, 2006, was \$8.6 million and \$6.9 million, respectively. To the extent the actual collectibility of our accounts receivable differs from our estimates by 10%, our net income would be higher or lower by approximately \$0.6 million, on an after-tax basis, depending on whether the actual collectibility was better or worse, respectively, than the estimated allowance.

**Product Warranties.** We typically provide limited warranties with respect to certain attributes of our carpet products (for example, warranties regarding excessive surface wear, edge ravel and static electricity) for periods ranging from ten to twenty years, depending on the particular carpet product and the environment in which the product is to be installed. We typically warrant that any services performed will be free from defects in workmanship for a period of one year following completion. In the event of a breach of warranty, the remedy typically is limited to repair of the problem or replacement of the affected product. We record a provision related to warranty costs based on historical experience and periodically adjust these provisions to reflect changes in actual experience. Our warranty reserve on December 30, 2007, and December 31, 2006, was \$1.2 million and \$1.5 million, respectively. Actual warranty expense incurred could vary significantly from amounts that we estimate. To the extent the actual warranty expense differs from our estimates by 10%, our net income would be higher or lower by approximately \$0.1 million, on an after-tax basis, depending on whether the actual expense is lower or higher, respectively, than the estimated provision.

#### Off-Balance Sheet Arrangements

We are not a party to any material off-balance sheet arrangements.

#### Recent Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 160, “Noncontrolling Interests in Consolidated Financial Statements – an amendment to ARB No. 51.” SFAS No. 160 establishes standards of accounting and reporting of noncontrolling interests in subsidiaries, currently known as minority interest, in consolidated financial statements, provides guidance on accounting for changes in the parent’s ownership interest in a subsidiary and establishes standards of accounting of the deconsolidation of a subsidiary due to the loss of control. SFAS No. 160 requires an entity to present minority interests as a component of equity. Additionally, SFAS No. 160 requires an entity to present net income and consolidated comprehensive income attributable to the parent and the minority interest separately on the face of the consolidated financial statements. This standard is effective for the fiscal year beginning after December 15, 2008. We are currently assessing the effect, if any, that the adoption of this pronouncement will have on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), “Business Combinations.” SFAS No. 141R requires the acquiring entity to recognize and measure at an acquisition date fair value all identifiable assets acquired, liabilities assumed and any noncontrolling interest in the acquiree. The Statement recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase. SFAS No. 141R requires disclosures about the nature and financial effect of the business combination and also changes the accounting for certain income tax assets recorded in purchase accounting. This standard is effective for the fiscal year beginning after December 15 2008. We are currently assessing the effect, if any, that the adoption of this pronouncement will have on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities – Including an Amendment of FASB Statement No. 115.” This standard permits an entity to choose to measure certain financial assets and liabilities at fair value. SFAS No. 159 also revises provisions of SFAS No. 115 that apply to available-for-sale and trading securities. This statement is effective for fiscal years beginning after November 15, 2007. We are current evaluating the effect, if any, that the adoption of this pronouncement will have on our Consolidated Financial Statements.

In September 2006, the FASB issued SFAS No. 158, “Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106, and 132(R).” SFAS No. 158 requires an employer to recognize a plan’s funded status in its statement of financial position, measure a plan’s assets and obligations as of the end of the employer’s fiscal year, and recognize the changes in a defined benefit post-retirement plan’s funded status in comprehensive income in the year in which the changes occur. SFAS No. 158’s requirement to recognize the funded status of a benefit plan and new disclosure requirements became effective for companies with fiscal years ending after December 15, 2006, on a prospective basis. As a result of the requirement to recognize the unfunded status of the plan as a liability, we recorded an adjustment to accumulated other comprehensive income of \$11.4 million in the fourth quarter of 2006. The impact of this statement on our Consolidated Financial Statements is discussed in Item 8 of this Report in the Note to our Consolidated Financial Statements entitled “Employee Benefit Plans.”

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin (“SAB”) No. 108. SAB No. 108 provides additional guidance on determining the materiality of cumulative unadjusted misstatements in both current and future financial statements. SAB No. 108 also provides guidance on the proper accounting and reporting for the correction of immaterial unadjusted misstatements which may become material in subsequent accounting periods. SAB No. 108 generally requires prior period financial statements to be revised if prior misstatements are subsequently discovered; however, for immaterial prior year revisions, reports filed under the Securities Exchange Act of 1934 are not required to be amended. SAB No. 108 became effective as of December 31, 2006. We applied the guidance provided in SAB No. 108 in the fourth quarter of 2006, and identified three matters in prior reporting periods which were deemed immaterial to those periods using a consistent evaluation methodology (the “rollover method”). They were as follows:

- In 1998, we entered into a sale-leaseback transaction in which a gain was recognized at the time of sale as opposed to over the lease period. In addition, we did not use straight-line rental accounting for the expected lease payments related to this transaction. To correct these entries, we recorded an entry to increase liabilities by approximately \$3.3 million and decrease retained earnings by approximately \$2.1 million, net of tax;
- Our previous methodology for recording legal expenses ensured that we incurred twelve months of expense in each year. However, the actual timing and amount of the legal bills received led to an understated liability on the balance sheet. We have recorded a liability of approximately \$1.2 million and a decrease in retained earnings of approximately \$0.5 million, net of taxes (as the remaining portion of these costs were capitalizable), to properly record incurred legal expenses; and

- We previously under-recorded the liability related to restricted stock by approximately \$0.7 million. There was no impact to consolidated shareholders' equity as a result of this correction, as the liability for restricted stock is recorded in equity.

- 33 -

---



In September 2006, the FASB issued SFAS No. 157, “Fair Value Measurements.” This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. In November 2007, the FASB granted a deferral for the application of SFAS No. 157 to non-financial assets. For such assets, adoption is required in fiscal years beginning after November 15, 2008. We are currently evaluating the effect, if any, that the adoption of this pronouncement will have on our Consolidated Financial Statements.

In September 2006, the Emerging Issues Task Force (“EITF”) of the FASB reached consensus on EITF Issue No. 06-4, “Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements” (“EITF 06-4”). The scope of EITF 06-4 is limited to the recognition of a liability and related compensation costs for endorsement split-dollar life insurance arrangements that provide a benefit to an employee that extends to postretirement periods. EITF 06-4 is effective for fiscal years beginning after December 15, 2007, and we are currently evaluating the effect of this standard on our Consolidated Financial Statements.

In July 2006, the FASB issued FASB Interpretation (“FIN”) No. 48, “Accounting for Uncertainty in Income Taxes.” In summary, FIN 48 requires that all tax positions subject to SFAS No. 109, “Accounting for Income Taxes,” be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. FIN 48 was effective for us in the first quarter of 2007. See the Note to our Consolidated Financial Statements entitled “Taxes on Income” in Item 8 of this Report for further discussion of this standard.

In June 2006, the EITF reached a consensus on Issue No. 06-03, “How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)” (“EITF 06-03”). EITF 06-03 concludes that (a) the scope of this issue includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer, and (b) that the presentation of taxes within the scope on either a gross or a net basis is an accounting policy decision that should be disclosed under Opinion 22. Furthermore, for taxes reported on a gross basis, a company should disclose the amounts of those taxes in interim and annual financial statements for each period for which an income statement is presented. The consensus, which requires only disclosure changes, is effective for periods beginning after December 15, 2006. This standard did not have a material impact on our results of operations or financial position.

In October 2004, the FASB issued SFAS No. 123R, “Share-Based Payment,” which requires companies to measure compensation cost for all share-based payments, including employee stock options. SFAS No. 123R was effective as of the first fiscal year beginning after June 15, 2005. In March 2005, the SEC issued SAB No. 107 regarding the SEC’s interpretation of SFAS No. 123R and the valuation of share-based payments for public companies. We adopted SFAS No. 123R in January 2006. See the Note to our Consolidated Financial Statements entitled “Shareholders Equity” in Item 8 of this Report for further discussion of this standard.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a result of the scope of our global operations, we are exposed to an element of market risk from changes in interest rates and foreign currency exchange rates. Our results of operations and financial condition could be impacted by this risk. We manage our exposure to market risk through our regular operating and financial activities and, to the extent appropriate, through the use of derivative financial instruments.

We employ derivative financial instruments as risk management tools and not for speculative or trading purposes. We monitor the use of derivative financial instruments through objective measurable systems, well-defined market and

credit risk limits, and timely reports to senior management according to prescribed guidelines. We have established strict counter-party credit guidelines and enter into transactions only with financial institutions with a rating of investment grade or better. As a result, we consider the risk of counter-party default to be minimal.

### Interest Rate Market Risk Exposure

Changes in interest rates affect the interest paid on certain of our debt. To mitigate the impact of fluctuations in interest rates, our management has developed and implemented a policy to maintain the percentage of fixed and variable rate debt within certain parameters. From time to time, we maintain a fixed/variable rate mix within these parameters either by borrowing on a fixed rate basis or entering into interest rate swap transactions. In the interest rate swaps, we agree to exchange, at specified levels, the difference between fixed and variable interest amounts calculated by reference to an agreed-upon notional principal linked to LIBOR. As of December 30, 2007, no such interest rate swaps were in place.

### Foreign Currency Exchange Market Risk Exposure

A significant portion of our operations consists of manufacturing and sales activities in foreign jurisdictions. We manufacture our products in the United States, Canada, England, Northern Ireland, the Netherlands, Australia and Thailand, and sell our products in more than 100 countries. As a result, our financial results could be significantly affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which we distribute our products. Our operating results are exposed to changes in exchange rates between the U.S. dollar and many other currencies, including the euro, British pound sterling, Canadian dollar, Australian dollar, Thai baht and Japanese yen. When the U.S. dollar strengthens against a foreign currency, the value of anticipated sales in those currencies decreases, and vice versa. Additionally, to the extent our foreign operations with functional currencies other than the U.S. dollar transact business in countries other than the United States, exchange rate changes between two foreign currencies could ultimately impact us. Finally, because we report in U.S. dollars on a consolidated basis, foreign currency exchange fluctuations could have a translation impact on our financial position.

At December 30, 2007, we recognized a \$14.1 million increase in our foreign currency translation adjustment account compared with December 31, 2006, because of the strengthening of certain currencies against the U.S. dollar. The increase was associated primarily with certain foreign subsidiaries located within the United Kingdom and continental Europe.

### Sensitivity Analysis

For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market-sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market-sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at December 30, 2007. The values that result from these computations are then compared with the market values of the financial instruments. The differences are the hypothetical gains or losses associated with each type of risk.

### Interest Rate Risk

Based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the fair value of our fixed rate long-term debt would be impacted by a net decrease of \$12.2 million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the fair value of our fixed rate long-term debt of \$18.0 million.

#### Foreign Currency Exchange Rate Risk

As of December 30, 2007, a 10% decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of \$18.7 million or an increase in the fair value of our financial instruments of \$15.3 million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

- 35 -

---

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

INTERFACE, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS

|                                                         | FISCAL YEAR                           |            |            |
|---------------------------------------------------------|---------------------------------------|------------|------------|
|                                                         | 2007                                  | 2006       | 2005       |
|                                                         | (in thousands, except per share data) |            |            |
| Net sales                                               | \$ 1,081,273                          | \$ 914,659 | \$ 786,924 |
| Cost of sales                                           | 703,751                               | 603,551    | 527,647    |
| Gross profit on sales                                   | 377,522                               | 311,108    | 259,277    |
| Selling, general and administrative expenses            | 246,258                               | 211,487    | 181,561    |
| Loss on disposal – Pandel, Inc.                         | 1,873                                 | --         | --         |
| Operating income                                        | 129,391                               | 99,621     | 77,716     |
| Interest expense                                        | 34,110                                | 42,204     | 45,541     |
| Other expense                                           | 1,851                                 | 998        | 803        |
| Income from continuing operations before tax expense    | 93,430                                | 56,419     | 31,372     |
| Income tax expense                                      | 35,582                                | 20,612     | 16,090     |
| Income from continuing operations                       | 57,848                                | 35,807     | 15,282     |
| Loss from discontinued operations, net of tax           | (68,660)                              | (24,092)   | (12,107)   |
| Loss on disposal of discontinued operations, net of tax | --                                    | (1,723)    | (1,935)    |
| Net income (loss)                                       | \$ (10,812)                           | \$ 9,992   | \$ 1,240   |
| Income (loss) per share – basic                         |                                       |            |            |
| Continuing operations                                   | \$ 0.96                               | \$ 0.66    | \$ 0.30    |
| Discontinued operations                                 | (1.14)                                | (0.45)     | (0.24)     |
| Loss on disposal of discontinued operations             | --                                    | (0.03)     | (0.04)     |
| Net income (loss) per share – basic                     | \$ (0.18)                             | \$ 0.18    | \$ 0.02    |
| Income (loss) per share – diluted                       |                                       |            |            |
| Continuing operations                                   | \$ 0.94                               | \$ 0.64    | \$ 0.29    |
| Discontinued operations                                 | (1.12)                                | (0.43)     | (0.23)     |
| Loss on disposal of discontinued operations             | --                                    | (0.03)     | (0.04)     |
| Net income (loss) per share – diluted                   | \$ (0.18)                             | \$ 0.18    | \$ 0.02    |
| Basic weighted average shares outstanding               | 60,573                                | 54,087     | 51,551     |
| Diluted weighted average shares outstanding             | 61,520                                | 55,713     | 52,895     |

See accompanying notes to consolidated financial statements.

INTERFACE, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

|                                         | FISCAL YEAR    |           |             |
|-----------------------------------------|----------------|-----------|-------------|
|                                         | 2007           | 2006      | 2005        |
|                                         | (in thousands) |           |             |
| Net income (loss)                       | \$ (10,812)    | \$ 9,992  | \$ 1,240    |
| Other comprehensive income (loss)       |                |           |             |
| Foreign currency translation adjustment | 14,117         | 25,501    | (34,351)    |
| Pension liability adjustment            | 16,371         | (8,039)   | 5,986       |
| Comprehensive income (loss)             | \$ 19,676      | \$ 27,454 | \$ (27,125) |

See accompanying notes to consolidated financial statements.

INTERFACE, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

|                                                                       | 2007           | 2006        |
|-----------------------------------------------------------------------|----------------|-------------|
|                                                                       | (in thousands) |             |
| <b>ASSETS</b>                                                         |                |             |
| Current                                                               |                |             |
| Cash and cash equivalents                                             | \$ 82,375      | \$ 109,157  |
| Accounts receivable, net                                              | 178,625        | 143,025     |
| Inventories                                                           | 125,789        | 112,293     |
| Prepaid expenses and other current assets                             | 18,985         | 21,805      |
| Deferred income taxes                                                 | 5,863          | 6,829       |
| Assets of businesses held for sale                                    | 4,792          | 158,322     |
| <br>Total current assets                                              | <br>416,429    | <br>551,431 |
| Property and equipment, net                                           | 161,874        | 134,631     |
| Deferred tax asset                                                    | 60,942         | 65,841      |
| Goodwill                                                              | 142,471        | 135,610     |
| Other assets                                                          | 53,516         | 40,827      |
|                                                                       | \$ 835,232     | \$ 928,340  |
| <br><b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                       |                |             |
| Current liabilities                                                   |                |             |
| Accounts payable                                                      | \$ 57,243      | \$ 49,542   |
| Accrued expenses                                                      | 120,388        | 98,702      |
| Liabilities of businesses held for sale                               | 220            | 22,934      |
| <br>Total current liabilities                                         | <br>177,851    | <br>171,178 |
| Senior notes                                                          | 175,000        | 276,365     |
| Senior subordinated notes                                             | 135,000        | 135,000     |
| Deferred income taxes                                                 | 7,413          | 2,058       |
| Other                                                                 | 38,852         | 63,839      |
| <br>Total liabilities                                                 | <br>534,116    | <br>648,440 |
| <br>Minority interest                                                 | <br>6,974      | <br>5,506   |
| <br>Commitments and contingencies                                     |                |             |
| <br>Shareholders' equity                                              |                |             |
| Preferred stock                                                       | --             | --          |
| Common stock                                                          | 6,184          | 6,066       |
| Additional paid-in capital                                            | 332,650        | 323,132     |
| Retained earnings (deficit)                                           | (15,159)       | 5,217       |
| Accumulated other comprehensive income – foreign currency translation | 1,270          | (12,847)    |
| Accumulated other comprehensive income – pension liability            | (30,803)       | (47,174)    |
| <br>Total shareholders' equity                                        | <br>294,142    | <br>274,394 |



\$ 835,232 \$ 928,340

See accompanying notes to consolidated financial statements.

- 38 -

---

INTERFACE, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

|                                                                                           | FISCAL YEAR    |            |           |
|-------------------------------------------------------------------------------------------|----------------|------------|-----------|
|                                                                                           | 2007           | 2006       | 2005      |
|                                                                                           | (in thousands) |            |           |
| <b>OPERATING ACTIVITIES:</b>                                                              |                |            |           |
| Net income (loss)                                                                         | \$ (10,812)    | \$ 9,992   | \$ 1,240  |
| Impairment of goodwill and intangible assets related to discontinued operations           | 48,322         | 20,712     | --        |
| Loss on discontinued operations                                                           | 20,338         | 3,374      | 12,107    |
| Loss from disposal of discontinued operations                                             | --             | 1,723      | 1,935     |
| Income from continuing operations                                                         | 57,848         | 35,801     | 15,282    |
| Adjustments to reconcile income (loss) to cash provided by (used in) operating activities |                |            |           |
| Depreciation and amortization                                                             | 22,487         | 21,750     | 20,448    |
| Bad debt expense                                                                          | 1,917          | 2,247      | 489       |
| Deferred income taxes and other                                                           | 4,942          | (13,423)   | (8,182)   |
| Working capital changes:                                                                  |                |            |           |
| Accounts receivable                                                                       | (32,114)       | (20,567)   | (4,346)   |
| Inventories                                                                               | (11,855)       | (19,583)   | 2,433     |
| Prepaid expenses and other current assets                                                 | 5,967          | (5,252)    | (3,274)   |
| Accounts payable and accrued expenses                                                     | 19,312         | 26,235     | 11,120    |
| Cash provided by continuing operations                                                    | 68,504         | 27,208     | 33,970    |
| Cash provided by (used in) discontinued operations                                        | (2,796)        | 5,881      | 27,892    |
| Cash provided by operating activities                                                     | 65,708         | 33,089     | 61,862    |
| <b>INVESTING ACTIVITIES:</b>                                                              |                |            |           |
| Capital expenditures                                                                      | (40,592)       | (28,540)   | (19,354)  |
| Proceeds from sale of discontinued operations                                             | 60,732         | 28,837     | --        |
| Other                                                                                     | (7,014)        | (7,399)    | (5,058)   |
| Cash used in discontinued operations                                                      | (6,950)        | (5,458)    | (6,159)   |
| Cash provided by (used in) investing activities                                           | 6,176          | (12,560)   | (30,571)  |
| <b>FINANCING ACTIVITIES:</b>                                                              |                |            |           |
| Dividends paid                                                                            | (4,919)        | --         | --        |
| Debt issuance costs                                                                       | --             | (777)      | --        |
| Repurchase of senior notes                                                                | (101,365)      | (46,634)   | (2,000)   |
| Proceeds from issuance of common stock                                                    | 4,569          | 86,413     | 2,960     |
| Cash provided by (used in) financing activities                                           | (101,715)      | 39,002     | 960       |
| Net cash provided by (used in) operating, investing and financing activities              | (29,831)       | 59,531     | 32,251    |
| Effect of exchange rate changes on cash                                                   | 3,049          | 2,351      | (2,134)   |
| <b>CASH AND CASH EQUIVALENTS:</b>                                                         |                |            |           |
| Net increase (decrease)                                                                   | (26,782)       | 61,882     | 30,117    |
| Balance, beginning of year                                                                | 109,157        | 47,275     | 17,158    |
| Balance, end of year                                                                      | \$ 82,375      | \$ 109,157 | \$ 47,275 |

See accompanying notes to consolidated financial statements.

INTERFACE, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

The Company is a recognized leader in the worldwide commercial interiors market, offering modular and broadloom floorcoverings. The Company manufactures modular and broadloom carpet focusing on the high quality, designer-oriented sector of the market, and provides specialized carpet replacement, installation and maintenance services. Additionally, the Company offers Intercept, a proprietary antimicrobial used in a number of interior finishes, and sponsors the Envirosense Consortium in its mission to address workplace environmental issues.

In the third quarter of 2007, the Company sold its Fabrics Group business segment to a third party. The Fabrics Group designed, manufactured and marketed fabrics for open plan office furniture systems and commercial interiors. In April 2006, the Company sold its European fabrics business. In addition, in 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses (as well as a small Australian dealer business and a small residential fabrics business). In the third quarter 2004, the Company began to dispose of several of the dealer subsidiaries. The Company has now sold or terminated ongoing operations at each of its owned dealer businesses. The results of operations and related disposal costs, gains and losses for these businesses are classified as discontinued operations for all periods presented.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries. All material intercompany accounts and transactions are eliminated. Investments in which the Company does not have the ability to exercise significant influence are carried at the lower of cost or estimated realizable value. The Company monitors investments for other than temporary declines in value and makes reductions in carrying values when appropriate.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Examples include provisions for returns, bad debts, product claims reserves, rebates, estimates of costs to complete performance contracts, inventory obsolescence and the length of product life cycles, accruals associated with restructuring activities, income tax exposures and valuation allowances, environmental liabilities, and the carrying value of goodwill and property and equipment. Actual results could vary from these estimates.

Revenue Recognition

Revenue is recognized when the following criteria are met: persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, price to the buyer is fixed and determinable, and collectibility is reasonably assured. Delivery is not considered to have occurred until the customer takes title and assumes the risks and rewards of ownership, which is generally on the date of shipment. Provisions for discounts, sales returns and allowances are estimated using historical experience, current economic trends, and the Company's quality performance. The related provision is recorded as a reduction of sales and cost of sales in the same period that the revenue is recognized. Material differences may result in the amount and timing of net sales for any period if management makes different judgments or uses different estimates.

Shipping and handling fees billed to customers are classified in net sales in the consolidated statements of operations. Shipping and handling costs incurred are classified in cost of sales in the consolidated statements of operations.

#### Research and Development

Research and development costs are expensed as incurred and are included in the selling, general and administrative expense caption in the consolidated statements of operations. Research and development expense was \$15.8 million, \$13.6 million and \$10.7 million for the years 2007, 2006 and 2005, respectively.

- 40 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Cash, Cash Equivalents and Short-Term Investments

Highly liquid investments with insignificant interest rate risk and with original maturities of three months or less are classified as cash and cash equivalents. Investments with maturities greater than three months and less than one year are classified as short-term investments.

Cash payments for interest amounted to approximately \$38.9 million, \$41.9 million and \$43.4 million for the years 2007, 2006 and 2005, respectively. Income tax payments amounted to approximately \$16.8 million, \$17.5 million and \$14.3 million for the years 2007, 2006 and 2005, respectively. During the years 2007, 2006 and 2005, the Company received income tax refunds of \$0.6 million, \$2.5 million and \$0.1 million, respectively.

Inventories

Inventories are valued at the lower of cost (standards approximating the first-in, first-out method) or market. Costs included in inventories are based on invoiced costs and/or production costs, as applicable. Included in production costs are material, direct labor and allocated overhead. The Company writes down inventories for the difference between the carrying value of the inventories and their estimated net realizable value. If actual market conditions are less favorable than those projected by management, additional write-downs may be required.

Management estimates its reserves for inventory obsolescence by continuously examining its inventories to determine if there are indicators that carrying values exceed net realizable values. Experience has shown that significant indicators that could require the need for additional inventory write-downs are the age of the inventory, the length of its product life cycles, anticipated demand for the Company's products, and current economic conditions. While management believes that adequate write-downs for inventory obsolescence have been made in the consolidated financial statements, consumer tastes and preferences will continue to change and the Company could experience additional inventory write-downs in the future.

Rebates

The Company has agreements to receive cash consideration from certain of its vendors, including rebates and cooperative marketing reimbursements. The amounts received from its vendors are generally presumed to be a reduction of the prices the Company pays for their products and, therefore, such amounts are reflected as either a reduction of cost of sales on the accompanying consolidated statements of operations, or, if the product inventory is still on hand at the reporting date, it is reflected as a reduction of "Inventories" on the accompanying consolidated balance sheets. Vendor rebates are typically dependent upon reaching minimum purchase thresholds. The Company evaluates the likelihood of reaching purchase thresholds using past experience and current year forecasts. When rebates can be reasonably estimated and receipt becomes probable, the Company records a portion of the rebate as the Company makes progress towards the purchase threshold.

When the Company receives direct reimbursements for costs incurred in marketing the vendor's product or service, the amount received is recorded as an offset to selling, general and administrative expenses on the accompanying consolidated statements of operations.

Assets and Liabilities of Businesses Held for Sale

The Company considers businesses to be held for sale when management approves and commits to a formal plan to actively market a business for sale and the sale is considered probable. Upon designation as held for sale, the carrying

value of the assets of the business are recorded at the lower of their carrying value or their estimated fair value, less costs to sell. The Company ceases to record depreciation expense at that time.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Property and Equipment and Long-Lived Assets

Property and equipment are carried at cost. Depreciation is computed using the straight-line method over the following estimated useful lives: buildings and improvements – ten to forty years; and furniture and equipment – three to twelve years. Interest costs for the construction/development of certain long-term assets are capitalized and amortized over the related assets' estimated useful lives. The Company capitalized net interest costs of approximately \$0.9 million, \$1.1 million and \$0.9 million for the fiscal years 2007, 2006 and 2005, respectively. Depreciation expense amounted to approximately \$17.2 million, \$18.2 million and \$16.5 million for the years 2007, 2006 and 2005, respectively. These amounts exclude depreciation expense of approximately \$4.2 million, \$9.0 million and \$10.9 million for 2007, 2006, and 2005, respectively, now reported as discontinued operations, related to the Fabrics Group business segment.

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If the sum of the expected future undiscounted cash flow is less than the carrying amount of the asset, a loss is recognized for the difference between the fair value and carrying value of the asset. Repair and maintenance costs are charged to operating expense as incurred.

Goodwill and Other Intangible Assets

Goodwill is the excess of the purchase price over the fair value of net assets acquired in business combinations accounted for as purchases. Prior to the adoption of Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets" in December 2001, goodwill was amortized on a straight-line basis over the periods benefited, principally twenty-five to forty years. Accumulated amortization amounted to approximately \$77.3 million at both December 30, 2007, and December 31, 2006, and cumulative impairment losses recognized were \$151.4 million as of December 30, 2007, and \$106.9 million as of December 31, 2006.

In June 2001, the Financial Accounting Standards Board ("FASB") finalized SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 requires the use of the purchase method of accounting and prohibits the use of the pooling-of-interests method of accounting for business combinations initiated after June 30, 2001. SFAS No. 141 also requires that the Company recognize acquired intangible assets apart from goodwill if the acquired intangible assets meet certain criteria. SFAS No. 141 applies to all business combinations initiated after June 30, 2001, and to purchase business combinations completed on or after July 1, 2001. It also requires, following the adoption of SFAS No. 142, that the Company reclassify the carrying amounts of intangible assets and goodwill based on the criteria in SFAS No. 141.

The Company's previous business combinations were accounted for using the purchase method. As of December 30, 2007, and December 31, 2006, the net carrying amount of goodwill was \$142.5 million and \$135.6 million, respectively. Other intangible assets were \$8.5 million and \$6.0 million as of December 30, 2007, and December 31, 2006, respectively. The Company capitalizes patent defense costs when it determines that a successful defense is probable. The Company has capitalized \$3.2 million and \$3.0 million of such costs in 2007 and 2006, respectively. These costs are amortized over the remaining useful life of the patent. Amortization expense during the years 2007, 2006 and 2005 was \$0.7 million, \$0.3 million and \$0.3 million, respectively.

During the fourth quarters of 2007, 2006 and 2005, the Company performed the annual goodwill impairment test required by SFAS No. 142. In effecting the impairment testing, the Company prepared valuations of reporting units in accordance with the applicable standards, and those valuations were compared with the respective book values of the



reporting units to determine whether any goodwill impairment existed. In preparing the valuations, past, present and future expectations of performance were considered. No additional impairment was indicated. However, the Company recorded a goodwill impairment charge of \$20.7 million in 2006 in connection with the sale of its European fabrics operations and a goodwill impairment charge of \$44.5 million related to the sale of its Fabrics Group business segment in 2007, which charges are included as part of the loss from discontinued operations. The Company also recorded a charge of \$3.8 million for other impaired intangible assets in connection with the Fabrics Group sale in 2007.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

The changes in the carrying amounts of goodwill for the year ended December 30, 2007, by operating segment are as follows:

|                       | BALANCE<br>DECEMBER<br>31, 2006 |         |    | ACQUISITIONS | IMPAIRMENT | FOREIGN<br>CURRENCY<br>TRANSLATION | BALANCE<br>DECEMBER<br>30, 2007 |         |
|-----------------------|---------------------------------|---------|----|--------------|------------|------------------------------------|---------------------------------|---------|
|                       | (in thousands)                  |         |    |              |            |                                    |                                 |         |
| Modular Carpet        | \$                              | 74,397  | \$ | --           | \$         | --                                 | \$                              | 81,258  |
| Bentley Prince Street |                                 | 61,213  |    | --           |            | --                                 |                                 | 61,213  |
| Specialty Products    |                                 | --      |    | --           |            | --                                 |                                 | --      |
| Total                 | \$                              | 135,610 | \$ | --           | \$         | --                                 | \$                              | 142,471 |

Fair values of cash and cash equivalents, short-term investments and short-term debt approximate cost due to the short period of time to maturity. Fair values of debt are based on quoted market prices or pricing models using current market rates.

#### Translation of Foreign Currencies

The financial position and results of operations of the Company's foreign subsidiaries are measured generally using local currencies as the functional currency. Assets and liabilities of these subsidiaries are translated into U.S. dollars at the exchange rate in effect at each year-end. Income and expense items are translated at average exchange rates for the year. The resulting translation adjustments are recorded in the foreign currency translation adjustment account. In the event of a divestiture of a foreign subsidiary, the related foreign currency translation results are reversed from equity to income. Foreign currency exchange gains and losses are included in net income (loss). Foreign exchange translation gains (losses) were \$14.1 million, \$25.5 million and \$(34.4) million, for the years 2007, 2006 and 2005, respectively.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

### Income (Loss) Per Share

Basic income (loss) per share is computed based on the average number of common shares outstanding. Diluted income (loss) per share reflects the increase in average common shares outstanding that would result from the assumed exercise of outstanding stock options, calculated using the treasury stock method.

### Stock-Based Compensation

As of the fiscal year 2007, the Company has stock-based employee compensation plans, which are described more fully in the "Shareholders' Equity" note below. During 2006, the Company adopted SFAS No. 123R, "Share-Based Payment" and has recorded expenses related to such plans in accordance with the standard. The Company transitioned to the standard using the modified prospective application. Prior to 2006, those plans were accounted for using the intrinsic value method under the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," as allowed under the provisions of SFAS No. 123, "Accounting for Stock-Based Compensation." Compensation expenses related to stock option plans were not material for 2005.

The following table illustrates the effect on net income and earnings per share (on a pro forma basis) if the fair value recognition provisions of SFAS No. 123 were applied to stock-based employee compensation:

|                                                                                                                                             | FISCAL YEAR                           |          |          |
|---------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|----------|----------|
|                                                                                                                                             | 2007                                  | 2006     | 2005     |
|                                                                                                                                             | (in thousands, except per share data) |          |          |
| Net income (loss) as reported                                                                                                               | \$ (10,812)                           | \$ 9,992 | \$ 1,240 |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | --                                    | --       | (526)    |
| Add: Recognized stock-based compensation                                                                                                    | --                                    | --       | --       |
| Pro forma net income (loss)                                                                                                                 | \$ (10,812)                           | \$ 9,992 | \$ 714   |
| Income (loss) per share:                                                                                                                    |                                       |          |          |
| Basic – as reported                                                                                                                         | \$ (0.18)                             | \$ 0.18  | \$ 0.02  |
| Basic – pro forma                                                                                                                           | (0.18)                                | 0.18     | 0.01     |
| Diluted – as reported                                                                                                                       | \$ (0.18)                             | \$ 0.18  | \$ 0.02  |
| Diluted – pro forma                                                                                                                         | (0.18)                                | 0.18     | 0.01     |

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model, with the following weighted average assumptions used for grants issued in fiscal years 2007, 2006 and 2005:

|                         | FISCAL YEAR |            |           |
|-------------------------|-------------|------------|-----------|
|                         | 2007        | 2006       | 2005      |
| Risk free interest rate | 4.73%       | 4.71%      | 4.22%     |
| Expected option life    | 3.25 years  | 3.18 years | 2.0 years |
| Expected volatility     | 60%         | 60%        | 60%       |
| Expected dividend yield | 0.51%       | 0%         | 0%        |

The weighted average fair value of stock options (as of grant date) granted during the years 2007, 2006 and 2005 was \$6.99, \$5.04 and \$2.21, respectively, per share.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Derivative Financial Instruments

The Company adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, effective January 1, 2001. SFAS No. 133 requires a company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a fair value hedge, changes in the fair value of the hedged assets, liabilities or firm commitments are recognized through earnings. If the derivative is a cash flow hedge, the effective portion of changes in the fair value of the derivative are recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

Pension Benefits

Net pension expense recorded is based on, among other things, assumptions about the discount rate, estimated return on plan assets and salary increases. While the Company believes these assumptions are reasonable, changes in these and other factors and differences between actual and assumed changes in the present value of liabilities or assets of the Company's plans above certain thresholds could cause net annual expense to increase or decrease materially from year to year. The actuarial assumptions used in our salary continuation plan and the Company's foreign defined benefit plans reporting are reviewed periodically and compared with external benchmarks to ensure that they appropriately account for our future pension benefit obligation. The expected long-term rate of return on plan assets assumption is based on weighted average expected returns for each asset class. Expected returns reflect a combination of historical performance analysis and the forward-looking views of the financial markets, and include input from actuaries, investment service firms and investment managers.

Environmental Remediation

The Company provides for remediation costs and penalties when the responsibility to remediate is probable and the amount of associated costs is reasonably determinable. Remediation liabilities are accrued based on estimates of known environmental exposures and are discounted in certain instances. The Company regularly monitors the progress of environmental remediation. Should studies indicate that the cost of remediation is to be more than previously estimated, an additional accrual would be recorded in the period in which such determination is made.

Allowances for Doubtful Accounts

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of customers to make required payments. Estimating this amount requires the Company to analyze the financial strengths of the its customers. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. By its nature, such an estimate is highly subjective, and it is possible that the amount of accounts receivable that the Company is unable to collect may be different than the amount initially estimated. The Company's allowance for doubtful accounts on December 30, 2007, and December 31, 2006, was \$8.6 million and \$6.9 million, respectively.

Reclassifications

Certain prior period amounts have been reclassified to conform to current year financial statement presentation.

Fiscal Year

Edgar Filing: INTERFACE INC - Form 10-K

The Company's fiscal year is the 52 or 53 week period ending on the Sunday nearest December 31. All references herein to "2007," "2006," and "2005," mean the fiscal years ended December 30, 2007, December 31, 2006 and January 1, 2006, respectively. Fiscal years 2007, 2006 and 2005 were each comprised of 52 weeks.

- 45 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

RECENT ACCOUNTING PRONOUNCEMENTS

In December 2007, the Financial Accounting Standards Board ("FASB") issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment to ARB No. 51." SFAS No. 160 establishes standards of accounting and reporting of noncontrolling interests in subsidiaries, currently known as minority interest, in consolidated financial statements, provides guidance on accounting for changes in the parent's ownership interest in a subsidiary and establishes standards of accounting of the deconsolidation of a subsidiary due to the loss of control. SFAS No. 160 requires an entity to present minority interests as a component of equity. Additionally, SFAS No. 160 requires an entity to present net income and consolidated comprehensive income attributable to the parent and the minority interest separately on the face of the consolidated financial statements. This standard is effective for the fiscal year beginning after December 15, 2008. The Company is currently assessing the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations." SFAS No. 141R requires the acquiring entity to recognize and measure at an acquisition date fair value all identifiable assets acquired, liabilities assumed and any noncontrolling interest in the acquiree. The Statement recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase. SFAS No. 141R requires disclosures about the nature and financial effect of the business combination and also changes the accounting for certain income tax assets recorded in purchase accounting. This standard is effective for the fiscal year beginning after December 15 2008. The Company is currently assessing the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities – Including an Amendment of FASB Statement No. 115." This standard permits an entity to choose to measure certain financial assets and liabilities at fair value. SFAS No. 159 also revises provisions of SFAS No. 115 that apply to available-for-sale and trading securities. This statement is effective for fiscal years beginning after November 15, 2007. The Company is current evaluating the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106, and 132(R)." SFAS No. 158 requires an employer to recognize a plan's funded status in its statement of financial position, measure a plan's assets and obligations as of the end of the employer's fiscal year, and recognize the changes in a defined benefit post-retirement plan's funded status in comprehensive income in the year in which the changes occur. SFAS No. 158's requirement to recognize the funded status of a benefit plan and new disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006 (the 2006 fiscal year-end for the Company) on a prospective basis. As a result of the requirement to recognize the unfunded status of the plan as a liability, the Company recorded an adjustment to other accumulated comprehensive income of \$11.4 million in the fourth quarter of 2006. See further discussion below at the note entitled "Employee Benefit Plans."

In September 2006, the Securities & Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 108. SAB No. 108 provides additional guidance on determining the materiality of cumulative unadjusted misstatements in both current and future financial statements. SAB No. 108 also provides guidance on the proper accounting and reporting for the correction of immaterial unadjusted misstatements which may become material in subsequent accounting periods. SAB No. 108 generally requires prior period financial statements to be revised if prior misstatements are subsequently discovered; however, for immaterial prior year revisions, reports filed under the Securities Exchange Act of 1934 are not required to be amended. SAB No. 108 became effective as of December 31, 2006. The Company



applied the guidance provided in SAB No. 108 in the fourth quarter of 2006, and identified three matters in prior reporting periods which were deemed immaterial to those periods using a consistent evaluation methodology (the “rollover method”). They were as follows:

- In 1998, the Company entered into a sale-leaseback transaction in which a gain was recognized at the time of sale as opposed to over the lease period. In addition, the Company did not use straight-line rental accounting for the expected lease payments related to this transaction. To correct these entries, the Company recorded an entry to increase liabilities by approximately \$3.3 million and decrease retained earnings by approximately \$2.1 million, net of tax;

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

- The Company's previous methodology for recording legal expenses ensured that the Company incurred twelve months of expense in each year. However, the actual timing and amount of the legal bills received led to an understated liability on the balance sheet. The Company has recorded a liability of approximately \$1.2 million and a decrease in retained earnings of approximately \$0.5 million, net of taxes (as the remaining portion of these costs were capitalizable), to properly record incurred legal expenses; and
- The Company previously under-recorded the liability related to restricted stock by approximately \$0.7 million. There was no impact to consolidated shareholders' equity as a result of this correction, as the liability for restricted stock is recorded in equity.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. For financial assets subject to fair-value measurements, SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. In November 2007, the FASB granted a deferral for the application of SFAS No. 157 to non-financial assets. For such assets, adoption is required in fiscal years beginning after November 15, 2008. The Company is currently evaluating the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

In September 2006, the Emerging Issues Task Force ("EITF") of the FASB reached consensus on EITF Issue No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF 06-4"). The scope of EITF 06-4 is limited to the recognition of a liability and related compensation costs for endorsement split-dollar life insurance arrangements that provide a benefit to an employee that extends to postretirement periods. EITF 06-4 is effective for fiscal years beginning after December 15, 2007, and the Company is currently evaluating the effect of this standard on its consolidated financial statements.

In July 2006, the FASB issued FASB Interpretation ("FIN") No. 48, "Accounting for Uncertainty in Income Taxes." In summary, FIN No. 48 requires that all tax positions subject to SFAS No. 109, "Accounting for Income Taxes," be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. FIN No. 48 is effective for fiscal years beginning after December 15, 2006, with any adjustment in a company's tax provision being accounted for as a cumulative effect of accounting change in beginning equity. See the note below entitled "Taxes on Income" for further discussion of this standard.

In June 2006, the EITF reached a consensus on Issue No. 06-03, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)" ("EITF 06-03"). EITF 06-03 concludes that (a) the scope of this issue includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer, and (b) the presentation of taxes within the scope on either a gross or a net basis is an accounting policy decision that should be disclosed pursuant to Opinion 22. Furthermore, EITF 06-03 states that for taxes reported on a gross basis, a company should disclose the amounts of those taxes in interim and annual financial statements for each period for which an income statement is presented. EITF is effective for periods beginning after December 15, 2006. This standard did not have a material impact on our results of operations or financial position.

In October 2004, the FASB issued SFAS No. 123R, "Share-Based Payment," which requires companies to measure compensation cost for all share-based payments, including employee stock options. SFAS No. 123R was effective as

of the first fiscal year beginning after June 15, 2005. In March 2005, the SEC issued SAB No. 107 regarding the SEC's interpretation of SFAS No. 123R and the valuation of share-based payments for public companies. The Company adopted SFAS No. 123R on January 2, 2006. For further information, see the note below entitled "Shareholders' Equity."

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

## RECEIVABLES

The Company has adopted credit policies and standards intended to reduce the inherent risk associated with potential increases in its concentration of credit risk due to increasing trade receivables from sales to owners and users of commercial office facilities and with specifiers such as architects, engineers and contracting firms. Management believes that credit risks are further moderated by the diversity of its end customers and geographic sales areas. The Company performs ongoing credit evaluations of its customers' financial condition and requires collateral as deemed necessary. The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of customers to make required payments. If the financial condition of its customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. As of December 30, 2007, and December 31, 2006, the allowance for bad debts amounted to approximately \$8.6 million and \$6.9 million, respectively, for all accounts receivable of the Company. Reserves for sales returns and allowances amounted to \$3.7 million and \$2.2 million as of December 30, 2007, and December 31, 2006, respectively.

## INVENTORIES

Inventories are summarized as follows:

|                 | 2007       | 2006           |
|-----------------|------------|----------------|
|                 |            | (in thousands) |
| Finished goods  | \$ 77,036  | \$ 66,991      |
| Work-in-process | 17,347     | 13,537         |
| Raw materials   | 31,406     | 31,765         |
|                 | \$ 125,789 | \$ 112,293     |

Reserves for inventory obsolescence amounted to \$7.7 million and \$6.6 million as of December 30, 2007, and December 31, 2006, respectively, and have been netted against amounts presented above.

## PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

|                          | 2007       | 2006           |
|--------------------------|------------|----------------|
|                          |            | (in thousands) |
| Land                     | \$ 8,858   | \$ 8,226       |
| Buildings                | 104,255    | 94,933         |
| Equipment                | 302,707    | 269,171        |
|                          | 415,820    | 372,330        |
| Accumulated depreciation | (253,946)  | (237,699)      |
|                          | \$ 161,874 | \$ 134,631     |

The estimated cost to complete construction-in-progress for which the Company was committed at December 30, 2007, was approximately \$22.9 million.



INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

## ACCRUED EXPENSES

Accrued expenses are summarized as follows:

|                   | 2007           | 2006      |
|-------------------|----------------|-----------|
|                   | (in thousands) |           |
| Compensation      | \$ 50,898      | \$ 47,001 |
| Interest          | 13,402         | 15,438    |
| Taxes             | 14,398         | 11,771    |
| Accrued purchases | 9,923          | 9,188     |
| Other             | 31,767         | 15,304    |
|                   | \$ 120,388     | \$ 98,702 |

Other non-current liabilities include pension liability of \$24.0 million and \$50.7 million as of December 30, 2007, and December 31, 2006, respectively (see the discussion below in the note entitled “Employee Benefit Plans”).

## BORROWINGS

### Revolving Credit Facility

On June 30, 2006, the Company amended and restated its revolving credit facility. Under the amended and restated facility (the “Facility”), as under its predecessor, the Company’s obligations are secured by a first priority lien on substantially all of the assets of Interface, Inc. and each of its material domestic subsidiaries, which subsidiaries also guarantee the Facility. However, the Facility differed from its predecessor in the following material respects:

- The stated maturity date of the Facility was extended to June 30, 2011 (and has since been extended to December 31, 2012, see below);
- The borrowing base governing borrowing availability was modified to include certain eligible equipment and (at our option) real estate, to change certain existing advance rates and types of eligible inventory and to change certain reserve requirements relating to borrowing availability (in each case subject to certain terms and conditions specified therein);
- The maximum aggregate amount of loans and letters of credit available to us at any one time was increased to \$125 million (subsequently modified to \$100 million, see below), with an option for us to further increase that amount to up to a maximum of \$150 million subject to the satisfaction of certain conditions;
- The applicable interest rates and unused line fees were reduced. Interest is charged at varying rates computed by applying a margin (ranging from 0.0% to 0.25%, in the case of advances at a prime interest rate, and 1.25% to 2.25% (subsequently modified to 1.00% to 2.00%, see below), in the case of advances at LIBOR) over a baseline rate (such as the prime interest rate or LIBOR), depending on the type of borrowing and our average excess borrowing availability during the most recently completed fiscal quarter. The unused line fee ranges from 0.25% to 0.375%, depending on our average excess borrowing availability during the most recently completed fiscal quarter;
- The negative covenants were relaxed in several respects, including with respect to the repayment of our other indebtedness and the payment of dividends and limiting their application to Interface, Inc. and its domestic

subsidiaries. Additionally, the financial covenants were amended to delete the senior secured debt coverage ratio and to modify the terms of the sole remaining financial covenant, a fixed charge coverage test;

- The events of default were amended to limit their application primarily to Interface, Inc. and its domestic subsidiaries and to make certain of the events of default less restrictive by increasing the applicable dollar thresholds thereunder; and
- The previously-existing multicurrency loan and letter of credit facility available to our foreign subsidiary based in the United Kingdom, as well as the liens on assets in the United Kingdom securing that facility, have been removed from the Facility.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

On January 1, 2008, the Company further amended the Facility. The amendment (the "First Amendment") extended the stated maturity date of the Facility to December 31, 2012. The applicable interest rates for LIBOR-based loans have been reduced. Interest on those loans is now charged at varying rates computed by applying a margin ranging from 1.00% to 2.00% (reduced from the range of 1.25% to 2.25%) over the applicable LIBOR rate, depending on our average excess borrowing availability during the most recently completed fiscal quarter. The Company also is no longer required to deliver monthly financial statements to the lenders. In light of our recent borrowing levels and in an effort to reduce unused line fees, the Company has reduced the maximum aggregate amount of loans and letters of credit available to us at any one time from \$125 million to \$100 million (subject to a borrowing base, as existed prior to the First Amendment), with an option for us to increase that maximum aggregate amount to \$150 million (the same option level that existed prior to the First Amendment) upon the satisfaction of certain conditions. The lender group has been reduced from 5 lenders to 4 lenders, and the lending commitments have been reallocated among the remaining lenders. In connection with the reduction in the number of lenders and the reallocation of lending commitments, the threshold of "Required Lenders" for purposes of certain amendments and consents under the Facility has been increased from more than 50% of the aggregate amount of the lending commitments to more than 66 2/3% of the aggregate amount of the lending commitments.

The Facility also includes various reporting, affirmative and negative covenants, and other provisions that restrict the Company's ability to take certain actions, including provisions that restrict the Company's ability to: (1) repay the Company's long-term indebtedness unless the Company meets a specified minimum excess availability test; (2) incur indebtedness or contingent obligations; (3) make acquisitions of or investments in businesses (in excess of certain specified amounts); (4) sell or dispose of assets (in excess of certain specified amounts); (5) create or incur liens on assets; and (6) enter into sale and leaseback transactions.

The Company is presently in compliance with all covenants under the Facility and anticipates that it will remain in compliance with the covenants for the foreseeable future.

The Facility is secured by substantially all of the assets of Interface, Inc. and its domestic subsidiaries (subject to exceptions for certain immaterial subsidiaries), including all of the stock of our domestic subsidiaries and up to 65% of the stock of our first-tier material foreign subsidiaries. If an event of default occurs under the Facility, the lenders' collateral agent may, upon the request of a specified percentage of lenders, exercise remedies with respect to the collateral, including, in some instances, foreclosing mortgages on real estate assets, taking possession of or selling personal property assets, collecting accounts receivables, or exercising proxies to take control of the pledged stock of domestic and first-tier material foreign subsidiaries.

As of December 30, 2007, and December 31, 2006, the Company had no borrowings outstanding under the Facility. The amended and restated Facility has no Multicurrency Loan Facility, and therefore no multicurrency borrowings were outstanding as of December 30, 2007 or December 31, 2006. At December 30, 2007, the Company had \$12.3 million outstanding in letters of credit under the Facility. As of December 30, 2007, the Company could have incurred \$62.1 million of additional borrowings under the Facility.

Credit Agreement with ABN AMRO Bank N.V.

On March 9, 2007, Interface Europe B.V. (our modular carpet subsidiary based in the Netherlands) and certain of its subsidiaries entered into a Credit Agreement with ABN AMRO Bank N.V. Under the Credit Agreement, ABN AMRO provides a credit facility for borrowings and bank guarantees in varying aggregate amounts over time as



follows:

| Time Period                      | Maximum Amount<br>in Euros<br>(in millions) |
|----------------------------------|---------------------------------------------|
| January 1, 2007 - April 30, 2007 | 20                                          |
| May 1, 2007 - September 30, 2007 | 26                                          |
| October 1, 2007 - April 30, 2008 | 15                                          |
| May 1, 2008 - September 30, 2008 | 21                                          |
| October 1, 2008 - April 30, 2009 | 10                                          |
| May 1, 2009 - September 30, 2009 | 16                                          |
| From October 1, 2009             | 5                                           |

- 50 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Interest on borrowings under this facility is charged at varying rates computed by applying a margin of 1% over ABN AMRO's euro base rate (consisting of the leading refinancing rate as determined from time to time by the European Central Bank plus a debit interest surcharge), which base rate is subject to a minimum of 3.5% per annum. Fees on bank guarantees and documentary letters of credit are charged at a rate of 1% per annum or a part thereof on the maximum amount and for the maximum duration of each guarantee or documentary letter of credit issued. An unused line fee of 0.5% per annum is payable with respect to any undrawn portion of the facility. The facility is secured by liens on certain real, personal and intangible property of our principal European subsidiaries. The facility also includes various financial covenants (which require the borrowers to maintain a minimum interest coverage ratio, total debt/EBITDA ratio and tangible net worth/total assets) and affirmative and negative covenants, and other provisions that restrict the borrowers' ability to take certain actions. As of December 30, 2007, there were no borrowings outstanding under this facility.

The Company is presently in compliance with all covenants under this facility and anticipate that it will remain in compliance with the covenants for the foreseeable future.

#### 9.5% Senior Subordinated Notes

On February 4, 2004, the Company completed a private offering of \$135 million in 9.5% Senior Subordinated Notes due 2014. Interest on these Notes is payable semi-annually on February 1 and August 1 beginning August 1, 2004. Proceeds from the issuance of these Notes were used to redeem in full the Company's previously outstanding 9.5% Senior Subordinated Notes due 2005 and to reduce borrowings under the Company's revolving credit facility.

These notes are guaranteed, fully, unconditionally, and jointly and severally, on an unsecured senior subordinated basis by certain of the Company's domestic subsidiaries. The notes will become redeemable for cash after February 1, 2009, at the Company's option, in whole or in part, initially at a redemption price equal to 104.75% of the principal amount, declining to 100% of the principal amount on February 1, 2012, plus accrued interest thereon to the date fixed for redemption. As of both December 30, 2007, and December 31, 2006, the Company had outstanding \$135 million of 9.5% Senior Subordinated Notes due 2014. At December 30, 2007, and December 31, 2006, the estimated fair value of these notes, based on then current market prices, was approximately \$141.1 million and \$141.8 million, respectively.

#### 10.375% Senior Notes

On January 17, 2002, the Company completed a private offering of \$175 million in 10.375% Senior Notes due 2010. Interest is payable semi-annually on February 1 and August 1 beginning August 1, 2002. Proceeds from the issuance of these Notes were used to pay down the revolving credit facility.

The notes are guaranteed, fully, unconditionally, and jointly and severally, on an unsecured senior basis by certain of the Company's domestic subsidiaries. As of both December 30, 2007, and December 31, 2006, the Company had outstanding \$175 million in 10.375% Senior Notes. At December 30, 2007, and December 31, 2006, the estimated fair value of these notes based on then current market prices was approximately \$183.3 million and \$193.4 million, respectively.

#### 7.3% Senior Notes

## Edgar Filing: INTERFACE INC - Form 10-K

As of December 31, 2006, the Company had outstanding \$101.4 million in 7.3% Senior Notes due 2008. These notes were repurchased and redeemed in their entirety during 2007. The Company paid premiums of \$1.5 million and \$1.0 million, during 2007 and 2006, respectively, in connection with the repurchase and redemption of these notes. These charges are included in other expense in the consolidated statements of operations. Interest on these notes was payable semi-annually on April 1 and October 1 beginning on October 1, 1998.

### Other Lines of Credit

Subsidiaries of the Company have an aggregate of the equivalent of \$15.7 million of other lines of credit available at interest rates ranging from 1.0% to 9.6%. As of December 30, 2007, and December 31, 2006, there were no borrowings outstanding under these lines of credit.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

### Borrowing Costs

Deferred borrowing costs, which include underwriting, legal and other direct costs related to the issuance of debt, were \$5.5 million and \$6.7 million, as of December 30, 2007, and December 31, 2006, respectively. The Company amortizes these costs over the life of the related debt. Expenses related to such costs for the years 2007, 2006 and 2005 amounted to \$1.2 million, \$1.9 million and \$2.3 million, respectively.

### Future Maturities

The aggregate maturities of borrowings for each of the five years subsequent to December 30, 2007, are as follows:

| FISCAL YEAR | AMOUNT<br>(in thousands) |
|-------------|--------------------------|
| 2008        | \$ --                    |
| 2009        | --                       |
| 2010        | 175,000                  |
| 2011        | --                       |
| 2012        | --                       |
| Thereafter  | 135,000                  |
|             | \$ 310,000               |

### PREFERRED STOCK

The Company is authorized to designate and issue up to 5,000,000 shares of \$1.00 par value preferred stock in one or more series and to determine the rights and preferences of each series, to the extent permitted by the Articles of Incorporation, and to fix the terms of such preferred stock without any vote or action by the shareholders. The issuance of any series of preferred stock may have an adverse effect on the rights of holders of common stock and could decrease the amount of earnings and assets available for distribution to holders of common stock. In addition, any issuance of preferred stock could have the effect of delaying, deferring or preventing a change in control of the Company. As of December 30, 2007, and December 31, 2006, there were no shares of preferred stock issued.

### Preferred Share Purchase Rights

The Company has previously issued one purchase right (a "Right") in respect of each outstanding share of Common Stock pursuant to a Rights Agreement it entered into in 1998. Each Right entitles the registered holder of the Common Stock to purchase from the Company one two-hundredth of a share (a "Unit") of Series B Participating Cumulative Preferred Stock (the "Series B Preferred Stock").

The Rights may have certain anti-takeover effects. The Rights will cause substantial dilution to a person or group that acquires (without the consent of the Company's Board of Directors) 15% or more of the outstanding shares of Common Stock or if other specified events occur without the Rights having been redeemed or in the event of an exchange of the Rights for Common Stock as permitted under the Shareholder Rights Plan.

The dividend and liquidation rights of the Series B Preferred Stock are designed so that the value of one Unit of Series B Preferred Stock issuable upon exercise of each Right will approximate the same economic value as one share of Common Stock, including voting rights. The exercise price per Right is \$90, subject to adjustment. Shares of Series B Preferred Stock will entitle the holder to a minimum preferential dividend of \$1.00 per share, but will entitle the

holder to an aggregate dividend payment of 200 times the dividend declared on each share of Common Stock. In the event of liquidation, each share of Series B Preferred Stock will be entitled to a minimum preferential liquidation payment of \$1.00, plus accrued and unpaid dividends and distributions thereon, but will be entitled to an aggregate payment of 200 times the payment made per share of Common Stock. In the event of any merger, consolidation or other transaction in which Common Stock is exchanged for or changed into other stock or securities, cash or other property, each share of Series B Preferred Stock will be entitled to receive 200 times the amount received per share of Common Stock. Series B Preferred Stock is not convertible into Common Stock.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Each share of Series B Preferred Stock will be entitled to 200 votes on all matters submitted to a vote of the shareholders of the Company, and shares of Series B Preferred Stock will generally vote together as one class with the Common Stock and any other voting capital stock of the Company on all matters submitted to a vote of the Company's shareholders. While the Company's Class B Common Stock remains outstanding, holders of Series B Preferred Stock will vote as a single class with the Class A Common Stockholders for election of directors.

Further, whenever dividends on the Series B Preferred Stock are in arrears in an amount equal to six quarterly payments, the Series B Preferred Stock, together with any other shares of preferred stock then entitled to elect directors, shall have the right, as a single class, to elect one director until the default has been cured.

On February 20, 2008, the Company's Board of Directors determined to adopt a new shareholder rights agreement to succeed the 1998 Rights agreement, which expires on March 17, 2008. The Company anticipates that the new rights agreement will be substantially similar to the 1998 Rights Agreement, and that it will enter into the new rights agreement prior to the expiration of the 1998 Rights Agreement.

#### SHAREHOLDERS' EQUITY

The Company is authorized to issue 80 million shares of \$0.10 par value Class A Common Stock and 40 million shares of \$0.10 par value Class B Common Stock. Class A and Class B Common Stock have identical voting rights except for the election or removal of directors. Holders of Class B Common Stock are entitled as a class to elect a majority of the Board of Directors. Under the terms of the Class B Common Stock, its special voting rights to elect a majority of the Board members would terminate irrevocably if the total outstanding shares of Class B Common Stock ever comprises less than ten percent of the Company's total issued and outstanding shares of Class A and Class B Common Stock. On December 30, 2007, the outstanding Class B shares constituted approximately 10.5% of the total outstanding shares of Class A and Class B Common Stock.

The Company's Class A Common Stock is traded on the Nasdaq Global Select Market under the symbol IFSIA (which will change to the symbol IFSI.A on April 7, 2008). The Company's Class B Common Stock is not publicly traded. Class B Common Stock is convertible into Class A Common Stock on a one-for-one basis.

Both classes of Common Stock share in dividends available to common shareholders. The Company paid dividends totaling \$0.08 per share during 2007. There were no dividends paid in 2006 or 2005. The future declaration and payment of dividends is at the discretion of the Company's Board, and depends upon, among other things, the Company's investment policy and opportunities, results of operations, financial condition, cash requirements, future prospects, and other factors that may be considered relevant at the time of the Board's determination. Such other factors include limitations contained in the agreement for its primary revolving credit facility and in the indentures for our public indebtedness, each of which specify conditions as to when any dividend payments may be made. As such, the Company may discontinue its dividend payments in the future if its Board determines that a cessation of dividend payments is proper in light of the factors indicated above.

All treasury stock is accounted for using the cost method.

#### Common Stock Offering

On November 10, 2006, the Company sold 5,750,000 shares of its Class A common stock (which amount includes the underwriters' exercise in full of their option to purchase an additional 750,000 shares to cover over-allotments) at a

public offering price of \$14.65 per share pursuant to a common stock offering, resulting in net proceeds of approximately \$78.9 million after deducting the underwriting discounts, commissions and estimated offering expenses. The proceeds of this offering were primarily used to repay our outstanding debt, as well as to fund other general corporate purposes.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

The following tables show changes in common shareholders' equity during the past three years.

|                                                                                       | CLASS<br>A<br>SHARES | CLASS<br>A<br>AMOUNT | CLASS<br>B<br>SHARES | CLASS<br>B<br>AMOUNT | ADDITIONAL<br>PAID-IN<br>CAPITAL | RETAINED<br>EARNINGS<br>(DEFICIT) | MINIMUM<br>PENSION<br>LIABILITY | FOREIGN<br>CURRENCY<br>TRANSLATION<br>ADJUSTMENT |
|---------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------------------|-----------------------------------|---------------------------------|--------------------------------------------------|
|                                                                                       |                      |                      |                      |                      | (in thousands)                   |                                   |                                 |                                                  |
| Balance, at<br>January 2, 2005                                                        | 45,510               | \$ 4,550             | 6,910                | \$ 693               | \$ 229,382                       | \$ (2,683)                        | \$ (33,768)                     | \$ (3,996)                                       |
| Net income (loss)                                                                     | --                   | --                   | --                   | --                   | --                               | 1,240                             | --                              | --                                               |
| Conversion of<br>common stock                                                         | 280                  | 28                   | (280)                | (28)                 | --                               | --                                | --                              | --                                               |
| Stock issuances<br>under employee<br>plans                                            | 541                  | 53                   | --                   | --                   | 2,903                            | --                                | --                              | --                                               |
| Other issuances of<br>common stock                                                    | --                   | --                   | 386                  | 38                   | 3,078                            | --                                | --                              | --                                               |
| Unamortized stock<br>compensation<br>expense related to<br>restricted stock<br>awards | --                   | --                   | --                   | --                   | (3,114)                          | --                                | --                              | --                                               |
| Forfeitures and<br>compensation<br>expense related to<br>restricted stock<br>awards   | --                   | --                   | --                   | --                   | 1,747                            | --                                | --                              | --                                               |
| Tax benefit from<br>exercise of stock<br>options                                      | --                   | --                   | --                   | --                   | 304                              | --                                | --                              | --                                               |
| Tax benefit from<br>vesting of restricted<br>stock                                    | --                   | --                   | --                   | --                   | 14                               | --                                | --                              | --                                               |
| Minimum pension<br>liability adjustment                                               | --                   | --                   | --                   | --                   | --                               | --                                | 5,986                           | --                                               |
| Foreign currency<br>translation<br>adjustment                                         | --                   | --                   | --                   | --                   | --                               | --                                | --                              | (34,351)                                         |
| Balance, at<br>January 1, 2006                                                        | 46,331               | \$ 4,631             | 7,016                | \$ 703               | \$ 234,314                       | \$ (1,443)                        | \$ (27,782)                     | \$ (38,347)                                      |



INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

|                                                                                       | CLASS<br>A<br>SHARES | CLASS<br>A<br>AMOUNT | CLASS<br>B<br>SHARES | CLASS<br>B<br>AMOUNT | ADDITIONAL<br>PAID-IN<br>CAPITAL | RETAINED<br>EARNINGS<br>(DEFICIT) | PENSION<br>LIABILITY | FOREIGN<br>CURRENCY<br>TRANSLATION<br>ADJUSTMENT |
|---------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------------------|-----------------------------------|----------------------|--------------------------------------------------|
|                                                                                       |                      |                      |                      |                      | (in thousands)                   |                                   |                      |                                                  |
| Balance, at<br>January 1, 2006                                                        | 46,331               | \$ 4,631             | 7,016                | \$ 703               | \$ 234,314                       | \$ (1,443)                        | \$ (27,782)          | \$ (38,347)                                      |
| Net income (loss)                                                                     | --                   | --                   | --                   | --                   | --                               | 9,992                             | --                   | --                                               |
| SAB 108<br>adjustments                                                                | --                   | --                   | --                   | --                   | 701                              | (3,332)                           | --                   | --                                               |
| Conversion of<br>common stock                                                         | 662                  | 66                   | (662)                | (66)                 | --                               | --                                | --                   | --                                               |
| Stock issuances<br>under employee<br>plans                                            | 1,189                | 119                  | --                   | --                   | 6,087                            | --                                | --                   | --                                               |
| Other issuances of<br>common stock                                                    | --                   | --                   | 385                  | 38                   | 3,367                            | --                                | --                   | --                                               |
| Unamortized stock<br>compensation<br>expense related to<br>restricted stock<br>awards | --                   | --                   | --                   | --                   | (3,406)                          | --                                | --                   | --                                               |
| Equity offering                                                                       | 5,750                | 575                  | --                   | --                   | 78,771                           | --                                | --                   | --                                               |
| Forfeitures and<br>compensation<br>expense related to<br>restricted stock<br>awards   | --                   | --                   | --                   | --                   | 3,298                            | --                                | --                   | --                                               |
| Pension liability<br>adjustment                                                       | --                   | --                   | --                   | --                   | --                               | --                                | (19,392)             | --                                               |
| Foreign currency<br>translation<br>adjustment                                         | --                   | --                   | --                   | --                   | --                               | --                                | --                   | 25,500                                           |
| Balance, at<br>December 31, 2006                                                      | 53,932               | \$ 5,391             | 6,739                | \$ 675               | \$ 323,132                       | \$ 5,217                          | \$ (47,174)          | \$ (12,847)                                      |

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

|                                                                                       | CLASS<br>A<br>SHARES | CLASS<br>A<br>AMOUNT | CLASS<br>B<br>SHARES | CLASS<br>B<br>AMOUNT | ADDITIONAL<br>PAID-IN<br>CAPITAL | RETAINED<br>EARNINGS<br>(DEFICIT) | PENSION<br>LIABILITY | FOREIGN<br>CURRENCY<br>TRANSLATION<br>ADJUSTMENT |
|---------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------------------|-----------------------------------|----------------------|--------------------------------------------------|
|                                                                                       |                      |                      |                      |                      | (in thousands)                   |                                   |                      |                                                  |
| Balance, at<br>December 31, 2006                                                      | 53,932               | \$ 5,391             | 6,739                | \$ 675               | \$ 323,132                       | \$ 5,217                          | \$ (47,174)          | \$ (12,847)                                      |
| Net income (loss)                                                                     | --                   | --                   | --                   | --                   | --                               | (10,812)                          | --                   | --                                               |
| FIN 48 adjustments                                                                    | --                   | --                   | --                   | --                   | --                               | (4,645)                           | --                   | --                                               |
| Conversion of<br>common stock                                                         | 564                  | 56                   | (564)                | (56)                 | --                               | --                                | --                   | --                                               |
| Stock issuances<br>under employee<br>plans                                            | 873                  | 87                   | --                   | --                   | 4,482                            | --                                | --                   | --                                               |
| Other issuances of<br>common stock                                                    | --                   | --                   | 307                  | 31                   | 4,601                            | --                                | --                   | --                                               |
| Unamortized stock<br>compensation<br>expense related to<br>restricted stock<br>awards | --                   | --                   | --                   | --                   | (4,639)                          | --                                | --                   | --                                               |
| Cash dividends paid                                                                   | --                   | --                   | --                   | --                   | --                               | (4,919)                           | --                   | --                                               |
| Forfeitures and<br>compensation<br>expense related to<br>restricted stock<br>awards   | --                   | --                   | --                   | --                   | 5,074                            | --                                | --                   | --                                               |
| Pension liability<br>adjustment                                                       | --                   | --                   | --                   | --                   | --                               | --                                | 16,371               | --                                               |
| Foreign currency<br>translation<br>adjustment                                         | --                   | --                   | --                   | --                   | --                               | --                                | --                   | 14,117                                           |
| Balance, at<br>December 30, 2007                                                      | 55,369               | \$ 5,534             | 6,482                | \$ 650               | \$ 332,650                       | \$ (15,159)                       | \$ (30,803)          | \$ 1,270                                         |

#### Stock Options

The Company has an Omnibus Stock Incentive Plan ("Omnibus Plan") under which a committee of independent directors is authorized to grant directors and key employees, including officers, options to purchase the Company's Common Stock. Options are exercisable for shares of Class A or Class B Common Stock at a price not less than 100% of the fair market value on the date of grant. The options become exercisable either immediately upon the grant date or ratably over a time period ranging from one to five years from the date of the grant. The Company's options expire at the end of time periods ranging from three to ten years from the date of the grant. Initially, in 1997, an aggregate of 3,600,000 shares of Common Stock not previously authorized for issuance under any plan, plus the number of shares subject to outstanding stock options granted under certain predecessor plans minus the number of shares issued on or after the effective date pursuant to the exercise of such outstanding stock options granted under predecessor plans,

were available to be issued under the Omnibus Plan. In May 2001, the shareholders approved an amendment to the Omnibus Plan which increased by 2,000,000 the number of shares of Common Stock authorized for issuance under the Omnibus Plan. In May 2006, the shareholders approved an amendment to the Omnibus Plan. The amendment extended the term of the Omnibus Plan until February 2016, and increased the number of shares authorized for issuance or transfer on or after the effective date of the amendment to 4,250,000 shares.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

In the first quarter of 2006, the Company adopted SFAS No. 123R, "Share-Based Payments," which revises SFAS No. 123, "Accounting for Stock-Based Compensation." This standard requires that the Company measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair market value of the award. That cost will be recognized over the period in which the employee is required to provide the services – the requisite service period (usually the vesting period) – in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under SFAS No. 123R, the Company is required to select a valuation technique or option pricing model that meets the criteria as stated in the standard, which includes a binomial model and the Black-Scholes model. The Company is continuing to use the Black-Scholes model. SFAS No. 123R requires that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate actual experience against the assumed forfeiture rate going forward.

The Company recognized stock option compensation expense of \$0.3 million in each of 2007 and 2006. There was no recognized expense related to stock options in 2005. The remaining unrecognized compensation cost related to unvested awards at December 30, 2007, approximated \$0.3 million, and the weighted average period of time over which this cost will be recognized is approximately two years.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model, with the following weighted average assumptions used for grants issued in fiscal years 2007, 2006 and 2005:

|                         | FISCAL YEAR |            |           |
|-------------------------|-------------|------------|-----------|
|                         | 2007        | 2006       | 2005      |
| Risk free interest rate | 4.73%       | 4.71%      | 4.22%     |
| Expected option life    | 3.25 years  | 3.18 years | 2.0 years |
| Expected volatility     | 60%         | 60%        | 60%       |
| Expected dividend yield | 0.51%       | 0%         | 0%        |

The weighted average fair value of stock options (as of grant date) granted during the years 2007, 2006 and 2005 was \$6.99, \$5.04 and \$2.21, respectively, per share.

The following table summarizes stock options outstanding as of December 30, 2007, as well as activity during the previous fiscal year:

|                                      | Shares    | Weighted<br>Average<br>Exercise Price |
|--------------------------------------|-----------|---------------------------------------|
| Outstanding at December 31, 2006     | 1,759,000 | \$ 6.07                               |
| Granted                              | 40,000    | 15.85                                 |
| Exercised                            | 873,000   | 5.23                                  |
| Forfeited or cancelled               | 121,000   | 9.06                                  |
| Outstanding at December 30, 2007 (a) | 805,000   | \$ 6.22                               |
| Exercisable at December 30, 2007 (b) | 665,000   | \$ 5.67                               |

(a) At December 30, 2007, the weighted-average remaining contractual life of options outstanding was 3.2 years.

(b) At December 30, 2007, the weighted-average remaining contractual life of options exercisable was 2.9 years.

At December 30, 2007, the aggregate intrinsic values of options outstanding and options exercisable were \$8.2 million and \$7.1 million, respectively (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

The intrinsic value of stock options exercised in 2007, 2006 and 2005 was \$10.6 million, \$7.9 million and \$2.0 million, respectively. The cash proceeds related to stock options exercised in 2007, 2006 and 2005 were \$4.6 million, \$7.1 million and \$3.0 million, respectively.

- 57 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

| Range of<br>Exercise Prices | Options Outstanding                                 |                                                                 |                                          | Options Exercisable                                 |                                          |  |
|-----------------------------|-----------------------------------------------------|-----------------------------------------------------------------|------------------------------------------|-----------------------------------------------------|------------------------------------------|--|
|                             | Number<br>Outstanding<br>at<br>December<br>30, 2007 | Weighted<br>Average<br>Remaining<br>Contractual<br>Life (years) | Weighted<br>Average<br>Exercise<br>Price | Number<br>Exercisable<br>at<br>December<br>30, 2007 | Weighted<br>Average<br>Exercise<br>Price |  |
| \$ 2.64- 3.69               | 165,000                                             | 4.44                                                            | \$ 2.96                                  | 110,000                                             | \$ 3.08                                  |  |
| 4.00- 5.99                  | 372,000                                             | 2.92                                                            | 4.88                                     | 367,000                                             | 4.88                                     |  |
| 6.00- 8.88                  | 147,000                                             | 2.62                                                            | 8.01                                     | 130,000                                             | 7.92                                     |  |
| 9.00-16.42                  | 121,000                                             | 2.94                                                            | 12.64                                    | 58,000                                              | 10.59                                    |  |
|                             | 805,000                                             | 3.18                                                            | \$ 6.22                                  | 665,000                                             | \$ 5.67                                  |  |

#### Restricted Stock Awards

During fiscal years 2007, 2006 and 2005, the Company granted restricted stock awards totaling 327,000, 394,000 and 386,000 shares, respectively, of Class B common stock. These awards (or a portion thereof) vest with respect to each recipient over a three to five year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date. Additionally, these shares (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

Compensation expense related to the vesting of restricted stock was \$5.0 million, \$2.9 million and \$1.7 million for 2007, 2006 and 2005, respectively. SFAS No. 123R requires that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate actual experience against the assumed forfeiture rate going forward.

The following table summarizes restricted stock activity as of December 30, 2007, and during the previous fiscal year:

|                                  | Shares    | Weighted<br>Average<br>Grant Date<br>Fair Value |
|----------------------------------|-----------|-------------------------------------------------|
| Outstanding at December 31, 2006 | 1,311,000 | \$ 8.00                                         |
| Granted                          | 307,000   | 15.00                                           |
| Vested                           | 755,000   | 8.71                                            |
| Forfeited or cancelled           | 11,000    | 13.14                                           |
| Outstanding at December 30, 2007 | 852,000   | \$ 9.90                                         |

As of December 30, 2007, the unrecognized total compensation cost related to unvested restricted stock was \$4.7 million. That cost is expected to be recognized by the end of 2011.

As stated above, SFAS No. 123R requires the Company to estimate forfeitures in calculating the expense related to stock-based compensation, as opposed to only recognizing these forfeitures and the corresponding reduction in expense as they occur. In prior years, the Company did not estimate the forfeitures of its restricted stock as the

expense was recorded. In accordance with the standard, the Company is required to record a cumulative effect of the change in accounting principle to reduce previously recognized compensation for awards not expected to vest (i.e., forfeited or cancelled awards). Upon adoption of SFAS No. 123R, the Company adjusted for this cumulative effect and recognized a reduction in stock-based compensation, which was recorded within the selling, general and administrative expense on the Company's consolidated statement of operations. The adjustment was not recorded as a cumulative effect adjustment, net of tax, because the amount was not material to the consolidated statement of operations.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

INCOME (LOSS) PER SHARE

Basic income (loss) per share is computed by dividing net income (loss) to common shareholders by the weighted average number of shares of Class A and Class B Common Stock outstanding during each year. Shares issued or reacquired during the year have been weighted for the portion of the year that they were outstanding. Diluted income (loss) per share is calculated in a manner consistent with that of basic income (loss) per share while giving effect to all potentially dilutive common shares that were outstanding during the year.

Basic income (loss) per share has been computed based upon 60,573,000, 54,087,000 and 51,551,000 weighted average shares outstanding for the years 2007, 2006 and 2005, respectively. Diluted income (loss) per share has been computed based upon 61,520,000, 55,713,000 and 52,895,000 shares outstanding for the years 2007, 2006 and 2005, respectively. For fiscal years 2007, 2006 and 2005, options to purchase 40,000, 65,000 and 529,000 shares of common stock, respectively, were not included in the computation of diluted earnings per share as their impact would be anti-dilutive.

|                                                                        | FISCAL YEAR                           |           |           |
|------------------------------------------------------------------------|---------------------------------------|-----------|-----------|
|                                                                        | 2007                                  | 2006      | 2005      |
|                                                                        | (in thousands, except per share data) |           |           |
| Basic and diluted income (loss) available to shareholders (numerator): |                                       |           |           |
| Income (loss) from continuing operations                               | \$ 57,848                             | \$ 35,807 | \$ 15,282 |
| Loss from discontinued operations                                      | (68,660)                              | (24,092)  | (12,107)  |
| Loss on disposal of discontinued operations                            | --                                    | (1,723)   | (1,935)   |
| Net income (loss)                                                      | \$ (10,812)                           | \$ 9,992  | \$ 1,240  |
| Shares (denominator):                                                  |                                       |           |           |
| Weighted average shares outstanding                                    | 60,573                                | 54,087    | 51,551    |
| Dilutive securities:                                                   |                                       |           |           |
| Options and awards                                                     | 947                                   | 1,626     | 1,344     |
| Total assuming conversion                                              | 61,520                                | 55,713    | 52,895    |
| Income (loss) per share – basic:                                       |                                       |           |           |
| Income (loss) from continuing operations                               | \$ 0.96                               | \$ 0.66   | \$ 0.30   |
| Loss from discontinued operations                                      | (1.14)                                | (0.45)    | (0.24)    |
| Loss on sale of discontinued operations                                | --                                    | (0.03)    | (0.04)    |
| Net income (loss)                                                      | \$ (0.18)                             | \$ 0.18   | \$ 0.02   |
| Income (loss) per share – diluted:                                     |                                       |           |           |
| Income (loss) from continuing operations                               | \$ 0.94                               | \$ 0.64   | \$ 0.29   |
| Loss from discontinued operations                                      | (1.12)                                | (0.43)    | (0.23)    |
| Loss on sale of discontinued operations                                | --                                    | (0.03)    | (0.04)    |
| Net income (loss)                                                      | \$ (0.18)                             | \$ 0.18   | \$ 0.02   |

RESTRUCTURING CHARGE



During the first quarter of 2006, the Company recorded a pre-tax restructuring charge of \$3.3 million. The charge reflected: (i) the closure of a fabrics manufacturing facility in East Douglas, Massachusetts, and consolidation of those operations into the Company's Elkin, North Carolina facility; (ii) workforce reduction at this facility; and (iii) a reduction in carrying value of another fabrics facility and other assets. As these charges related to the divested Fabrics Group business segment, they have been included in "Loss from discontinued operations, net of tax" in the consolidated statements of operations.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

A summary of the restructuring activities is presented below:

|                          | Total<br>Restructuring<br>Charge | Costs<br>Incurred<br>During<br>2006 | Balance at<br>12/31/06<br>(in thousands) | Costs<br>Incurred<br>During<br>2007 | Balance at<br>12/31/07 |
|--------------------------|----------------------------------|-------------------------------------|------------------------------------------|-------------------------------------|------------------------|
| Facilities consolidation | \$ 1,000                         | \$ 818                              | \$ 182                                   | \$ 182                              | \$ --                  |
| Workforce reduction      | 300                              | 215                                 | 85                                       | 85                                  | --                     |
| Other impaired assets    | 1,960                            | 1,960                               | --                                       | --                                  | --                     |
|                          | \$ 3,260                         | \$ 3,260                            | \$ 267                                   | \$ 267                              | \$ -                   |

Of the total restructuring charge, approximately \$0.3 million relates to expenditures for severance benefits and other similar costs, and \$3.0 million relates to non-cash charges, primarily for the write-down of carrying value and disposal of certain assets. The total amounts incurred to date for this restructuring plan are \$3.3 million, and there are not expected to be any further expenses related to this plan. The plan was substantially completed by the end of 2006.

#### TAXES ON INCOME

Provisions for federal, foreign and state income taxes in the consolidated statements of operations consisted of the following components:

|                             | FISCAL YEAR    |           |          |
|-----------------------------|----------------|-----------|----------|
|                             | 2007           | 2006      | 2005     |
|                             | (in thousands) |           |          |
| Current expense/(benefit):  |                |           |          |
| Federal                     | \$ 190         | \$ (115)  | \$ 2,079 |
| Foreign                     | 20,332         | 16,183    | 13,081   |
| State                       | 770            | (71)      | 706      |
|                             | 21,292         | 15,997    | 15,866   |
| Deferred expense/(benefit): |                |           |          |
| Federal                     | (2,184)        | 141       | (10,972) |
| Foreign                     | 6,291          | 2,503     | 4,225    |
| State                       | (982)          | 156       | 575      |
|                             | 3,125          | 2,800     | (6,172)  |
|                             | \$ 24,417      | \$ 18,797 | \$ 9,694 |

Income tax expense (benefit) is included in the accompanying consolidated statements of operations as follows:

|                       | FISCAL YEAR    |           |           |
|-----------------------|----------------|-----------|-----------|
|                       | 2007           | 2006      | 2005      |
|                       | (in thousands) |           |           |
| Continuing operations | \$ 35,582      | \$ 20,612 | \$ 16,090 |

Edgar Filing: INTERFACE INC - Form 10-K

|                                             |           |           |          |
|---------------------------------------------|-----------|-----------|----------|
| Loss from discontinued operations           | (11,165)  | (1,815)   | (6,454)  |
| Loss on disposal of discontinued operations | --        | --        | 58       |
|                                             | \$ 24,417 | \$ 18,797 | \$ 9,694 |

- 60 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Income (loss) from continuing operations before taxes on income consisted of the following:

|                    | FISCAL YEAR    |           |            |
|--------------------|----------------|-----------|------------|
|                    | 2007           | 2006      | 2005       |
|                    | (in thousands) |           |            |
| U.S. operations    | \$ 10,462      | \$ 3,008  | \$ (9,951) |
| Foreign operations | 82,968         | 53,411    | 41,323     |
|                    | \$ 93,430      | \$ 56,419 | \$ 31,372  |

Deferred income taxes for the years ended December 30, 2007, and December 31, 2006, reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

At December 30, 2007, the Company had approximately \$125.7 million in federal net operating loss carryforwards from continuing operations with expiration dates through 2025. In addition, the Company had approximately \$16.2 million in federal net operating losses from share-based payment awards for which it has not recorded a financial statement benefit as per SFAS No. 123(R). The Company's foreign subsidiaries had approximately \$4.6 million in net operating losses available for an unlimited carryforward period. The Company expects to utilize all of its federal and foreign carryforwards prior to their expiration. The Company had approximately \$103.7 million in state net operating loss carryforwards relating to continuing operations with expiration dates through 2027. The Company had provided a valuation allowance against \$19 million of such losses, which the Company does not expect to utilize. In addition, the Company has approximately \$182 million in state net operating loss carryforwards relating to discontinued operations against which a valuation allowance has been provided.

The sources of the temporary differences and their effect on the net deferred tax asset are as follows:

|                                                          | 2007           |             | 2006      |             |
|----------------------------------------------------------|----------------|-------------|-----------|-------------|
|                                                          | ASSETS         | LIABILITIES | ASSETS    | LIABILITIES |
|                                                          | (in thousands) |             |           |             |
| Basis differences of property and equipment              | \$ --          | \$ 8,219    | \$ --     | \$ 4,857    |
| Basis difference of intangible assets                    | --             | 704         | --        | 860         |
| Foreign currency loss                                    | --             | 3,016       | --        | 2,731       |
| Net operating loss carryforwards                         | 50,051         | --          | 52,848    | --          |
| Valuation allowances on net operation loss carryforwards | (1,140)        | --          | (1,045)   | --          |
| Deferred compensation                                    | 14,523         | --          | 14,853    | --          |
| Nondeductible reserves and accruals                      | 5,351          | --          | 2,741     | --          |
| Pensions                                                 | 2,632          | --          | 10,517    | --          |
| Other differences in basis of assets and liabilities     | --             | 86          | --        | 854         |
|                                                          | \$ 71,417      | \$ 12,025   | \$ 79,914 | \$ 9,302    |

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Deferred tax assets and liabilities are included in the accompanying balance sheets as follows:

|                                                 | FISCAL YEAR    |           |
|-------------------------------------------------|----------------|-----------|
|                                                 | 2007           | 2006      |
|                                                 | (in thousands) |           |
| Deferred income taxes (current asset)           | \$ 5,863       | \$ 6,829  |
| Deferred tax asset (non-current asset)          | 60,942         | 65,841    |
| Deferred income taxes (non-current liabilities) | (7,413)        | (2,058)   |
|                                                 | \$ 59,392      | \$ 70,612 |

Management believes, based on the Company's history of operating expenses and expectations for the future, that it is more likely than not that future taxable income will be sufficient to fully utilize the deferred tax assets at December 30, 2007.

The Company's effective tax rate from continuing operations differs from the U.S. federal statutory rate. The following summary reconciles taxes at the U.S. federal statutory rate with the effective rates:

|                                                                 | FISCAL YEAR |       |       |
|-----------------------------------------------------------------|-------------|-------|-------|
|                                                                 | 2007        | 2006  | 2005  |
| Taxes on income (benefit) at U.S. federal statutory rate        | 35.0%       | 35.0% | 35.0% |
| Increase(decrease) in taxes resulting from:                     |             |       |       |
| State income taxes, net of federal benefit                      | 0.3         | 0.4   | (1.1) |
| Non-deductible business expenses                                | 1.6         | 0.8   | 1.4   |
| Foreign and U.S. tax effects attributable to foreign operations | (0.4)       | 2.2   | 3.3   |
| Nondeductible loss on sale of subsidiary                        | 0.7         | --    | --    |
| America Jobs Creation Act – Repatriation, including state taxes | --          | --    | 10.9  |
| Cumulative effect of change in tax rates                        | --          | (1.2) | --    |
| Valuation allowance additions (reversals) – State NOL           | 0.1         | (0.4) | 2.9   |
| Other                                                           | 0.8         | (0.3) | (1.1) |
| Taxes on income (benefit) at effective rates                    | 38.1%       | 36.5% | 51.3% |

During the fourth quarter of 2006, the Dutch government enacted a tax rate reduction from 29.6% to 25.5% effective January 1, 2007. SFAS No.109, "Accounting for Income Taxes," requires that deferred tax balances be revalued to reflect such tax rate changes. The revaluation resulted in a decrease in the Company's effective tax rate of 1.2%.

The American Jobs Creation Act of 2004 (the "Act") was enacted into law in October 2004. The Act provided for a one-time dividend received deduction of 85%, in excess of the base-period amount, for qualifying foreign earnings repatriated from controlled foreign corporations. During 2005, the Company repatriated, under the Act, approximately \$35.9 million in previously unremitted foreign earnings and recorded a provision for taxes on such previously unremitted foreign earnings of approximately \$3.4 million.

During 2006, in connection with the sale of the European component of its fabrics business, the Company repatriated approximately \$1.4 million in previously unremitted foreign earnings and recorded a provision for taxes on such previously unremitted foreign earnings of approximately \$0.5 million. This repatriation of foreign earnings during 2006 increased the Company's effective rate by 0.9% which has been reflected as a component of the "Foreign and U.S. tax effects attributable to foreign operations" line item of the effective tax rate reconciliation.

Undistributed earnings of the Company's foreign subsidiaries amounted to approximately \$140 million at December 30, 2007. Those earnings are considered to be indefinitely reinvested and, accordingly, no provision for U.S. federal and state income taxes has been provided thereon. Upon distribution of those earnings in the form of dividends or otherwise, the Company would be subject to both U.S. income taxes (subject to an adjustment for foreign tax credits) and withholding taxes payable to the various foreign countries. Determination of the amount of unrecognized deferred U.S. income tax liability is not practicable because of the complexities associated with its hypothetical calculation. Withholding taxes of approximately \$4 million would be payable upon remittance of all previously unremitted earnings at December 30, 2007.

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

On January 1, 2007, the Company adopted the provisions of FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"). As a result of the adoption, the Company recognized a \$4.6 million increase in its liability for unrecognized tax benefits with a corresponding decrease to the opening balance of retained earnings.

As of January 1, 2007, the Company had unrecognized tax benefits of \$7.3 million, which if recognized would be recorded as a benefit to income taxes and, therefore, result in a favorable impact on the Company's effective tax rate in future periods. For the year ended December 30, 2007, the Company increased its unrecognized tax benefits by \$0.4 million due to changes in the foreign currency translation of its unrecognized tax benefits. As of December 30, 2007, the Company had unrecognized tax benefits of \$7.7 million, included in other liabilities in the Company's consolidated balance sheet; of which an estimated \$7.3 million (if recognized) would have an impact on the Company's effective tax rate in future periods. If these benefits are not favorably settled, \$6.0 million of the total amount of unrecognized tax benefits would require the use of cash in future periods.

The Company recognizes accrued interest and income tax penalties related to unrecognized tax benefits as a component of income tax expense. As of December 30, 2007, the Company had accrued interest and penalties of \$0.8 million which is included in the total unrecognized tax benefit noted above.

The Company's federal income tax returns are subject to examination for the years 2003 to the present. The Company files returns in numerous state and local jurisdictions and in general it is subject to examination by the state tax authorities for the years 2003 to the present. The Company files returns in numerous foreign jurisdictions and in general it is subject to examination by the foreign tax authorities for the years 2001 to the present.

In August 2006, the Canadian tax authorities (CRA) proposed a reassessment of taxable income for transfer pricing related adjustments for the years 2001 and 2002. The Company has included in its liability for unrecognized tax benefits an amount that is more likely than not to be assessed on final settlement. In November 2006, the Company filed a submission with the CRA to set aside the reassessment of taxable income. The Company expects to receive an official response from the CRA during 2008 that may have a material impact on the Company's unrecognized tax benefits; however, the estimated outcome is indeterminable at this time.

Management believes changes to our unrecognized tax benefits that are reasonably possible in the next 12 months, other than the Canadian reassessment noted above, will not have a significant impact on our financial positions or results of operations. The timing of the ultimate resolution of the Company's tax matters and the payment and receipt of related cash is dependent on a number of factors, many of which are outside the Company's control.

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows (in thousands):

|                                                                  |          |
|------------------------------------------------------------------|----------|
| Balance at January 1, 2007                                       | \$ 7,297 |
| Increases related to tax positions taken during the current year | 65       |
| Decreases related to tax positions taken during prior years      | (454)    |
| Increases related to tax positions taken during the prior years  | 389      |
| Increase due to foreign currency translation                     | 416      |
|                                                                  | 3        |
| Balance at December 30, 2007                                     | \$ 7,713 |

## DISCONTINUED OPERATIONS

As discussed below in the note entitled “Sale of Fabrics Business,” in the second quarter of 2007, the Company committed to a plan to exit its Fabrics Group business segment, and in the third quarter of 2007, the Company completed the sale. Therefore, the results for the Fabrics Group business segment have been reported as discontinued operations. In connection with this action, the Company also recorded write-downs for the impairment of assets and goodwill of \$17.4 million and \$44.5 million, respectively, in 2007. In connection with the sale, the Company recorded the aforementioned impairments to reduce the carrying value of the business segment to its fair value. In 2007, the Company recorded approximately \$12.4 million of direct costs to sell the Fabrics Group business segment.



INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

During 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses and began to dispose of several of the dealer subsidiaries. Therefore, the results for the owned Re:Source dealer businesses, as well as the Company's small Australian dealer and small residential fabrics businesses that management also decided to exit at that time, are reported as discontinued operations. In connection with this action, the Company also recorded write-downs for the impairment of assets of \$3.5 million in 2005.

By the end of 2006, the Company had sold nine dealer businesses (eight of which were sold to the respective general managers of those businesses) and had closed all six others. The cash proceeds from the sales were \$7.5 million. The Company also received promissory notes in an aggregate amount of \$2.2 million at interest rates ranging from prime to 12% and with maturities ranging from one to three years. The Company recorded after-tax losses of \$1.9 million in 2005 related to Re:Source dealer business dispositions.

Summary operating results for the discontinued businesses are as follows:

|                                                              | FISCAL YEAR    |            |            |
|--------------------------------------------------------------|----------------|------------|------------|
|                                                              | 2007           | 2006       | 2005       |
|                                                              | (in thousands) |            |            |
| Net sales                                                    | \$ 82,003      | \$ 164,546 | \$ 229,758 |
| Income (loss) on operations before taxes on income (benefit) | (79,825)       | (27,631)   | (20,438)   |
| Taxes on income (benefit)                                    | (11,165)       | (1,815)    | (6,396)    |
| Income (loss) on operations, net of tax                      | (68,660)       | (25,816)   | (14,042)   |

Assets and liabilities, including reserves, related to discontinued businesses that were held for sale consist of the following:

|                        | FISCAL YEAR    |           |
|------------------------|----------------|-----------|
|                        | 2007           | 2006      |
|                        | (in thousands) |           |
| Current assets         | \$ 79          | \$ 54,156 |
| Property and equipment | 4,706          | 54,094    |
| Other assets           | 7              | 50,072    |
| Current liabilities    | 220            | 11,181    |
| Other liabilities      | --             | 11,753    |

#### HEDGING TRANSACTIONS AND DERIVATIVE FINANCIAL INSTRUMENTS

The Company has used derivative financial instruments for the purpose of reducing its exposure to adverse fluctuations in interest rates. While these hedging instruments are subject to fluctuations in value, such fluctuations are offset by the fluctuations in values of the underlying exposures being hedged. The Company has not held or issued derivative financial instruments for trading purposes. The Company has historically monitored the use of derivative financial instruments through the use of objective measurable systems, well-defined market and credit risk limits, and timely reports to senior management according to prescribed guidelines. The Company has established strict counter-party credit guidelines and has entered into transactions only with financial institutions of investment grade or better. As a result, the Company has historically considered the risk of counter-party default to be minimal. As of December 30, 2007, the Company was not a party to any such transactions.



INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

COMMITMENTS AND CONTINGENCIES

The Company leases certain production, distribution and marketing facilities and equipment. At December 30, 2007, aggregate minimum rent commitments under operating leases with initial or remaining terms of one year or more consisted of the following:

| FISCAL YEAR | AMOUNT<br>(in<br>thousands) |
|-------------|-----------------------------|
| 2008        | \$ 24,032                   |
| 2009        | 18,357                      |
| 2010        | 13,765                      |
| 2011        | 11,397                      |
| 2012        | 8,905                       |
| Thereafter  | 12,313                      |
|             | \$ 88,769                   |

The totals above exclude minimum lease payments of \$0.3 million, \$0.2 million and \$0.1 million in each of years 2008-2010 related to the discontinued operations of the Re:Source dealer business. The totals above also exclude minimum lease payments of \$0.6 million in each of years 2008-2010, related to the discontinued operations of the U.S. raised/access flooring business.

Rental expense amounted to approximately \$23.1 million, \$20.9 million and \$18.6 million, for the years 2007, 2006 and 2005, respectively. This excludes rental expenses of approximately \$0.5 million, \$2.0 million and \$4.6 million for 2007, 2006 and 2005, respectively, related to the discontinued operations of the Re:Source dealer business, and excludes rental expenses of approximately \$0.6 million, \$0.6 million and \$0.6 million for 2007, 2006 and 2005, respectively, related to the discontinued operations of the U.S. raised/access flooring business. This also excludes rental expenses of \$1.9 million, \$4.4 million and \$6.9 million for 2007, 2006 and 2005, respectively, related to the discontinued operations of the Fabrics Group business segment.

The Company is from time to time a party to routine litigation incidental to its business. Management does not believe that the resolution of any or all of such litigation will have a material adverse effect on the Company's financial condition or results of operations.

EMPLOYEE BENEFIT PLANS

Defined Contribution and Deferred Compensation Plans

The Company has a 401(k) retirement investment plan ("401(k) Plan"), which is open to all otherwise eligible U.S. employees with at least six months of service. The 401(k) Plan calls for Company matching contributions on a sliding scale based on the level of the employee's contribution. The Company may, at its discretion, make additional contributions to the 401(k) Plan based on the attainment of certain performance targets by its subsidiaries. The Company's matching contributions are funded bi-monthly and totaled approximately \$2.4 million, \$1.4 million and \$1.2 million for the years 2007, 2006 and 2005, respectively, for continuing operations. These totals exclude \$0.4 million, \$0.7 million and \$0.9 million of matching contributions for the years 2007, 2006 and 2005, respectively, related to the discontinued Fabrics and Re:Source dealer businesses. No discretionary contributions were made in

2007, 2006 or 2005.

Under the Company's nonqualified savings plans ("NSPs"), the Company provides eligible employees the opportunity to enter into agreements for the deferral of a specified percentage of their compensation, as defined in the NSPs. The NSPs call for Company matching contributions on a sliding scale based on the level of the employee's contribution. The obligations of the Company under such agreements to pay the deferred compensation in the future in accordance with the terms of the NSPs are unsecured general obligations of the Company. Participants have no right, interest or claim in the assets of the Company, except as unsecured general creditors. The Company has established a Rabbi Trust to hold, invest and reinvest deferrals and contributions under the NSPs. If a change in control of the Company occurs, as defined in the NSPs, the Company will contribute an amount to the Rabbi Trust sufficient to pay the obligation owed to each participant. Deferred compensation in connection with the NSPs totaled \$15.8 million at December 30, 2007. The Company invested the deferrals in cash and marketable securities.

- 65 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Foreign Defined Benefit Plans

The Company has trustee defined benefit retirement plans which cover many of its European employees. The benefits are generally based on years of service and the employee's average monthly compensation. Pension expense was \$5.1 million, \$2.9 million and \$4.8 million, for the years 2007, 2006 and 2005, respectively. Plan assets are primarily invested in equity and fixed income securities. The Company uses a measurement date of December 31 for the plans. As of December 31, 2007, for the European plans, the Company had a net liability recorded of \$8.7 million, an amount equal to their unfunded status, and has recorded in Other Comprehensive Income an amount equal to \$27.5 million (net of taxes) related to the future amounts to be recorded in net post-retirement benefit costs.

- 66 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

The tables presented below set forth the funded status of the Company's significant foreign defined benefit plans and required disclosures in accordance with SFAS No. 132, as revised.

|                                                                          | FISCAL YEAR    |             |
|--------------------------------------------------------------------------|----------------|-------------|
|                                                                          | 2007           | 2006        |
|                                                                          | (in thousands) |             |
| Change in benefit obligation                                             |                |             |
| Benefit obligation, beginning of year                                    | \$ 248,974     | \$ 206,662  |
| Service cost                                                             | 3,377          | 2,429       |
| Interest cost                                                            | 12,531         | 9,913       |
| Benefits paid                                                            | (10,714)       | (7,283)     |
| Actuarial loss (gain)                                                    | (24,484)       | 9,108       |
| Member contributions                                                     | 1,007          | 792         |
| Currency translation adjustment                                          | 8,420          | 27,353      |
| Benefit obligation, end of year                                          | \$ 239,111     | \$ 248,974  |
| Change in plan assets                                                    |                |             |
| Plan assets, beginning of year                                           | \$ 213,248     | \$ 176,999  |
| Actual return on assets                                                  | 10,385         | 12,098      |
| Company contributions                                                    | 8,048          | 6,943       |
| Member contributions                                                     | 1,487          | 1,188       |
| Benefits paid                                                            | (10,714)       | (7,283)     |
| Currency translation adjustment                                          | 7,960          | 23,303      |
| Plan assets, end of year                                                 | \$ 230,414     | \$ 213,248  |
| Reconciliation to balance sheet                                          |                |             |
| Funded status                                                            | \$ (8,697)     | \$ (35,726) |
| Unrecognized actuarial loss                                              | --             | --          |
| Unrecognized prior service cost                                          | --             | --          |
| Unrecognized transition adjustment                                       | --             | --          |
| Net amount recognized                                                    | \$ (8,697)     | \$ (35,726) |
| Amounts recognized in the consolidated balance sheets                    |                |             |
| Prepaid benefit cost                                                     | \$ --          | \$ --       |
| Accrued benefit liability                                                | (8,697)        | (35,726)    |
| Accumulated other comprehensive income                                   | --             | --          |
| Net amount recognized                                                    | \$ (8,697)     | \$ (35,726) |
| Amounts recognized in accumulated other comprehensive income (after tax) |                |             |
| Unrecognized actuarial loss                                              | \$ 26,695      | \$ 43,185   |

Edgar Filing: INTERFACE INC - Form 10-K

|                                 |           |           |
|---------------------------------|-----------|-----------|
| Unamortized prior service costs | 260       | 288       |
| Total amount recognized         | \$ 26,955 | \$ 43,473 |

The actuarial gain identified above includes approximately \$8 million related to a modification of employee data related to the Company's plans. In prior years, a plan modification was not reflected in employee data, and in the current year, the employee data was updated for this change. The impact to the 2007 financial statements was a \$5.6 million adjustment to other comprehensive income net of \$2.4 million in taxes. The Company has determined that the modification was not significant to the overall financial statement presentation in prior years and has therefore included the impact of the change in the current year.

- 67 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

The above disclosure represents the aggregation of information related to the Company's two defined benefit plans which cover many of its European employees. As of December 30, 2007, one of these plans, which primarily covers certain employees in the United Kingdom (the "UK Plan"), had an accumulated benefit obligation in excess of the plan assets. The other plan, which covers certain employees in Europe (the "Europe Plan"), had assets in excess of the accumulated benefit obligation. The following table summarizes this information as of December 30, 2007. As of December 31, 2006, both plans had accumulated benefit obligations and projected benefit obligations in excess of plan assets.

|                                | 2007<br>(in thousands) |
|--------------------------------|------------------------|
| UK Plan                        |                        |
| Projected Benefit Obligation   | \$ 183,025             |
| Accumulated Benefit Obligation | 179,580                |
| Plan Assets                    | 168,365                |
| Europe Plan                    |                        |
| Projected Benefit Obligation   | \$ 56,086              |
| Accumulated Benefit Obligation | 54,709                 |
| Plan Assets                    | 62,049                 |

|                                         | FISCAL YEAR    |          |          |
|-----------------------------------------|----------------|----------|----------|
|                                         | 2007           | 2006     | 2005     |
|                                         | (in thousands) |          |          |
| Components of net periodic benefit cost |                |          |          |
| Service cost                            | \$ 3,453       | \$ 2,033 | \$ 2,540 |
| Interest cost                           | 12,531         | 9,913    | 10,089   |
| Expected return on plan assets          | (13,766)       | (11,157) | (10,457) |
| Amortization of prior service cost      | 42             | 39       | 168      |
| Recognized net actuarial (gains)/losses | 2,834          | 1,979    | 2,499    |
| Amortization of transition asset        | --             | 53       | --       |
| Net periodic benefit cost               | \$ 5,094       | \$ 2,860 | \$ 4,839 |

For 2008, it is estimated that approximately \$1.3 million of expenses related to the amortization of unrecognized items will be included in the net periodic benefit cost. During 2007, other comprehensive income was impacted by approximately \$16.2 million, after tax. The components of this change were approximately \$13.4 million of actuarial gain, and \$2.8 million of amortization loss during the year.

|                                                                          | FISCAL YEAR |      |      |
|--------------------------------------------------------------------------|-------------|------|------|
|                                                                          | 2007        | 2006 | 2005 |
| Weighted average assumptions used to determine net periodic benefit cost |             |      |      |
| Discount rate                                                            | 5.0%        | 4.7% | 5.0% |
| Expected return on plan assets                                           | 6.2%        | 6.2% | 6.4% |
| Rate of compensation                                                     | 3.4%        | 3.4% | 3.2% |



## Edgar Filing: INTERFACE INC - Form 10-K

Weighted average assumptions used to determine benefit obligations

|                      |      |      |      |
|----------------------|------|------|------|
| Discount rate        | 5.6% | 5.0% | 4.5% |
| Rate of compensation | 3.3% | 3.3% | 3.1% |

The expected long-term rate of return on plan assets assumption is based on weighted average expected returns for each asset class. Expected returns reflect a combination of historical performance analysis and the forward-looking views of the financial markets, and include input from actuaries, investment service firms and investment managers.

- 68 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

The Company's foreign defined benefit plans' accumulated benefit obligations were in excess of the fair value of the plans' assets. The projected benefit obligations, accumulated benefit obligations and fair value of these plan assets are as follows:

|                                 | FISCAL YEAR    |            |
|---------------------------------|----------------|------------|
|                                 | 2007           | 2006       |
|                                 | (in thousands) |            |
| Projected benefit obligation    | \$ 239,111     | \$ 248,974 |
| Accumulated benefit obligations | 234,289        | 243,938    |
| Fair value of plan assets       | 230,414        | 213,248    |

The Company's actual weighted average asset allocations for 2007 and 2006, and the targeted asset allocation for 2008, of the foreign defined benefit plans by asset category, are as follows:

| Asset Category:   | FISCAL YEAR                  |                                                  |      |
|-------------------|------------------------------|--------------------------------------------------|------|
|                   | 2008<br>Target<br>Allocation | 2007<br>Percentage of Plan Assets at<br>Year End | 2006 |
| Equity Securities | 70-85%                       | 65%                                              | 69%  |
| Debt Securities   | 25-35%                       | 29%                                              | 25%  |
| Other             | 0-5%                         | 6%                                               | 6%   |
|                   | 100%                         | 100%                                             | 100% |

The investment objectives of the foreign defined benefit plans are to maximize the return on the investments without exceeding the limits of the prudent pension fund investment, to ensure that the assets would be sufficient to exceed minimum funding requirements, and to achieve a favorable return against the performance expectation based on historic and projected rates of return over the short term. The goal is to optimize the long-term return on plan assets at a moderate level of risk, by balancing higher-returning assets, such as equity securities, with less volatile assets, such as fixed income securities. The assets are managed by professional investment firms and performance is evaluated periodically against specific benchmarks. The plans' net assets did not include the Company's own stock at December 30, 2007 or December 31, 2006.

During 2008, the Company expects to contribute \$7.4 million to the plan trust and \$11.4 million in the form of direct benefit payments for its foreign defined benefit plans. It is anticipated that future benefit payments for the foreign defined benefit plans will be as follows:

| FISCAL YEAR | EXPECTED<br>PAYMENTS<br>(in thousands) |
|-------------|----------------------------------------|
| 2008        | \$ 11,382                              |
| 2009        | 11,597                                 |
| 2010        | 11,843                                 |
| 2011        | 12,032                                 |
| 2012        | 12,188                                 |

2013-2017

64,825

- 69 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Domestic Defined Benefit Plan

The Company maintains a domestic nonqualified salary continuation plan ("SCP"), which is designed to induce selected officers of the Company to remain in the employ of the Company by providing them with retirement, disability and death benefits in addition to those which they may receive under the Company's other retirement plans and benefit programs. The SCP entitles participants to: (i) retirement benefits upon normal retirement at age 65 (or early retirement as early as age 55) after completing at least 15 years of service with the Company (unless otherwise provided in the SCP), payable for the remainder of their lives (or, if elected by a participant, a reduced benefit is payable for the remainder of the participant's life and any surviving spouse's life) and in no event less than 10 years under the death benefit feature; (ii) disability benefits payable for the period of any total disability; and (iii) death benefits payable to the designated beneficiary of the participant for a period of up to 10 years. Benefits are determined according to one of three formulas contained in the SCP, and the SCP is administered by the Compensation Committee of the Company's Board of Directors, which has full discretion in choosing participants and the benefit formula applicable to each. The Company's obligations under the SCP are currently unfunded (although the Company uses insurance instruments to hedge its exposure thereunder). The Company is required to contribute the present value of its obligations thereunder to an irrevocable grantor trust in the event of a change in control as defined in the SCP. The Company uses a measurement date of December 31 for the domestic SCP.

The tables presented below set forth the required disclosures in accordance with SFAS No. 132, as revised, and amounts recognized in the consolidated financial statements related to the domestic SCP.

|                                       | FISCAL YEAR    |           |
|---------------------------------------|----------------|-----------|
|                                       | 2007           | 2006      |
|                                       | (in thousands) |           |
| Change in benefit obligation          |                |           |
| Benefit obligation, beginning of year | \$ 16,070      | \$ 15,616 |
| Service cost                          | 262            | 267       |
| Interest cost                         | 896            | 849       |
| Benefits paid                         | (1,019)        | (360)     |
| Actuarial loss (gain)                 | 138            | (302)     |
| Benefit obligation, end of year       | \$ 16,347      | \$ 16,070 |

The amounts recognized in the consolidated balance sheets are as follows:

|                         | 2007           | 2006      |
|-------------------------|----------------|-----------|
|                         | (in thousands) |           |
| Current liabilities     | \$ 1,051       | \$ 1,019  |
| Non-current liabilities | 15,296         | 15,051    |
|                         | \$ 16,347      | \$ 16,070 |

The components of the amounts in accumulated other comprehensive income, after tax, are as follows:

|                               | 2007           | 2006     |
|-------------------------------|----------------|----------|
|                               | (in thousands) |          |
| Unrecognized actuarial loss   | \$ 3,075       | \$ 2,850 |
| Unrecognized transition asset | 570            | 616      |

|                                |          |          |
|--------------------------------|----------|----------|
| Unamortized prior service cost | 203      | 235      |
|                                | \$ 3,848 | \$ 3,701 |

- 70 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

The accumulated benefit obligation related to the SCP was \$14.2 million and \$14.0 million as of December 30, 2007, and December 31, 2006, respectively. The SCP is currently unfunded; as such, the benefit obligations disclosed are also the benefit obligations in excess of the plan assets. The Company uses insurance instruments to hedge its exposure under the salary continuation plan.

|                                                                          | 2007                                                    | 2006     | 2005     |
|--------------------------------------------------------------------------|---------------------------------------------------------|----------|----------|
|                                                                          | (in thousands, except for weighted average assumptions) |          |          |
| Weighted average assumptions used to determine net periodic benefit cost |                                                         |          |          |
| Discount rate                                                            | 5.75%                                                   | 5.5%     | 5.8%     |
| Rate of compensation                                                     | 4.0%                                                    | 4.0%     | 4.0%     |
| Weighted average assumptions used to determine benefit obligations       |                                                         |          |          |
| Discount rate                                                            | 6.0%                                                    | 5.75%    | 5.5%     |
| Rate of compensation                                                     | 4.0%                                                    | 4.0%     | 4.0%     |
| Components of net periodic benefit cost                                  |                                                         |          |          |
| Service cost                                                             | \$ 262                                                  | \$ 267   | \$ 221   |
| Interest cost                                                            | 896                                                     | 849      | 802      |
| Amortization of transition obligation                                    | 554                                                     | 588      | 546      |
| Net periodic benefit cost                                                | \$ 1,712                                                | \$ 1,704 | \$ 1,569 |

The changes in other comprehensive income during 2007, related to this Plan were approximately \$0.4 million, comprised of actuarial loss of \$0.1 million and amortization of transition obligation of \$0.2 million and amortization of loss of \$0.1 million.

For 2008, the Company estimates that approximately \$0.6 million of expenses related to the amortization of unrecognized items will be included in net periodic benefit cost for the SCP.

During 2007, the Company contributed \$1.0 million in the form of direct benefit payments for its domestic SCP. It is anticipated that future benefit payments for the SCP will be as follows:

| FISCAL YEAR | EXPECTED<br>PAYMENTS<br>(in<br>thousands) |
|-------------|-------------------------------------------|
| 2008        | \$ 1,020                                  |
| 2009        | 1,051                                     |
| 2010        | 1,051                                     |
| 2011        | 1,051                                     |
| 2012        | 1,051                                     |
| 2013-2017   | 5,448                                     |



INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Clarification of Adoption of SFAS No. 158 with Regard to the Company's Defined Benefit Plans

In 2006, upon the adoption of SFAS No. 158, the Company recorded the impact of the standard in its entirety in Other Comprehensive Income, an amount, after tax, of \$19.4 million. During 2007, additional guidance was issued as it relates to the adoption of SFAS No. 158, and it was clarified that the impact of the initial adoption would not be included in Other Comprehensive Income, but rather would be a direct adjustment to Accumulated Other Comprehensive Income. As a result of this guidance, the Consolidated Statement of Comprehensive Income (Loss) has been adjusted to show the impact only under previous pension accounting guidance (an amount of approximately \$8.0 million).

SALE OF FABRICS BUSINESS

In the second quarter of 2007, the Company entered into an agreement to sell its Fabrics Group business segment to a third party. The sale was completed in the third quarter of 2007. The purchase price for the business segment was \$67.2 million, after working capital and certain other adjustments. Of this \$67.2 million, \$6.5 million represents deferred compensation which would be remitted to the Company upon the achievement of certain performance criteria by the disposed segment over the 18 months following the sale. At this time, the Company has determined that the receipt of the deferred amount is probable and has accordingly recorded this amount as a receivable on the balance sheet. As described in the notes entitled "Discontinued Operations" and "Impairment of Goodwill," the Company incurred impairment charges of approximately \$61.9 million during the first six months of 2007 to reduce the carrying value of the business segment to fair value as represented by the purchase price. In the second and third quarters of 2007, the Company incurred approximately \$12.4 million of direct costs to sell the business segment. The major classes of assets and liabilities related to the business segment at disposition were accounts receivable of \$15.2 million, inventory of \$32.7 million, property, plant and equipment of \$36.5 million, and accounts payable and accruals of \$11.4 million.

In April 2006, the Company sold its European fabrics business for \$28.8 million to an entity formed by the business's management team. As discussed below, an impairment charge of \$20.7 million was recorded in 2006 in connection with this sale. The major classes of assets and liabilities related to this disposal group included accounts receivable of \$11.9 million, inventory of \$11.4 million, property, plant and equipment of \$9.5 million, and accounts payable of \$7.6 million. In 2006, the transaction resulted in a net loss on disposal of \$1.7 million.

Current and prior periods have been restated to include the results of operations and related disposal costs, gains and losses for these fabrics businesses as discontinued operations. In addition, assets and liabilities of these businesses have been reported in assets and liabilities held for sale for all periods presented.

SALE OF PANDEL

In the first quarter of 2007, the Company sold its subsidiary Pandel, Inc. for \$1.4 million to an entity formed by the general manager of Pandel. The operations of Pandel represented the Company's Specialty Products segment. Pandel primarily produced vinyl carpet tile backing and specialty mat and foam products. As a result of this sale, the Company recorded a loss on disposition of \$1.9 million in the first quarter of 2007. The total assets of this business were \$3.3 million, comprised primarily of inventory and accounts receivable. Total liabilities related to this business were \$0.4 million. Prior to the sale, certain of Pandel's production assets were conveyed to another subsidiary of the Company, where they continue to be used in the carpet tile backing process.





INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

IMPAIRMENT OF GOODWILL

In the first quarter of 2007, the Company recorded charges for impairment of goodwill of \$44.5 million and impairment of other intangible assets of \$3.8 million related to its Fabrics Group business segment. The Company was exploring possible strategic options with respect to its fabrics business, and its analyses indicated that the carrying value of the assets of the fabrics business exceeded their fair value. When such an indication is present, the Company measures potential goodwill and other asset impairments based on an allocation of the estimated fair value of the reporting unit to its underlying assets and liabilities. An impairment loss is recognized to the extent that the reporting unit's recorded goodwill exceeds the implied fair value of goodwill. In addition to the impairment of goodwill, the Company determined that other intangible assets of the business unit were impaired as well. As discussed above in the note entitled "Sale of Fabrics Business," in the second quarter of 2007, the Company entered into an agreement to sell its fabrics business segment for approximately \$67.2 million (after working capital and certain other adjustments). As a result of this agreed-upon purchase price, the Company recorded an impairment of assets of approximately \$13.6 million in the second quarter of 2007. This impairment was determined based upon the fair value of the business segment as compared to the fair value represented by the purchase price. Given the nature of the Company's assets and liabilities, the impairment charge was a reduction of carrying value of property, plant and equipment, as it was determined that all other assets were carried at a value approximating fair value. These impairment charges have been included in discontinued operations in the Consolidated Statement of Operations for 2007.

During the first quarter of 2006, in connection with the sale of its European fabrics business (described in more detail above in the note entitled "Sale of Fabrics Business"), the Company recorded a charge of \$20.7 million for the impairment of goodwill related to its fabrics reporting unit and those European operations. This charge was based on a review of the Company's carrying value of goodwill at its fabrics facilities as compared to the potential fair value as represented by the proposed sale price. This impairment charge has been included in discontinued operations in the Consolidated Statement of Operations for 2006.

SEGMENT INFORMATION

Based on the quantitative thresholds specified in SFAS No. 131, the Company has determined that it has three reportable segments: (1) the Modular Carpet segment, which includes its InterfaceFLOR, Heuga and FLOR modular carpet businesses, as well as its Intercept antimicrobial sales and licensing program, (2) the Bentley Prince Street segment, which includes its Bentley Prince Street broadloom, modular carpet and area rug businesses, and (3) the Specialty Products segment, which includes Pandel, Inc., a producer of vinyl carpet tile backing and specialty mat and foam products. The majority of the operations of the Specialty Products segment were sold in March 2007. In July 2007, the Company completed the sale of its former Fabrics Group business segment. Accordingly, the Company has included the operations of the former Fabrics Group business segment in discontinued operations. The former segment known as the Re:Source Network, which primarily encompassed the Company's owned Re:Source dealers that provided carpet installation and maintenance services in the United States, is also reported as discontinued operations in the accompanying Consolidated Statements of Operations.

The accounting policies of the operating segments are the same as those described in the Note entitled "Summary of Significant Accounting Policies." Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. Intersegment sales are accounted for at fair value as if sales were to third parties. Intersegment sales are not material. The chief operating decision maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate

expenses are primarily comprised of corporate overhead expenses. Thus, operating income includes only the costs that are directly attributable to the operations of the individual segment. Assets not identifiable to an individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, short-term investments, intangible assets and intercompany amounts, which are eliminated in consolidation.

- 73 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

## SEGMENT DISCLOSURES

Summary information by segment follows:

|                               | MODULAR<br>CARPET | BENTLEY<br>PRINCE<br>STREET | SPECIALTY<br>PRODUCTS | TOTAL        |
|-------------------------------|-------------------|-----------------------------|-----------------------|--------------|
|                               | (in thousands)    |                             |                       |              |
| 2007                          |                   |                             |                       |              |
| Net sales                     | \$ 930,717        | \$ 148,364                  | \$ 2,192              | \$ 1,081,273 |
| Depreciation and amortization | 14,597            | 1,891                       | 12                    | 16,500       |
| Operating income              | 133,657           | 5,593                       | (1,733)               | 137,517      |
| Total assets                  | 541,254           | 129,261                     | --                    | 670,515      |
| 2006                          |                   |                             |                       |              |
| Net sales                     | \$ 763,659        | \$ 137,920                  | \$ 13,080             | \$ 914,659   |
| Depreciation and amortization | 15,669            | 1,816                       | 87                    | 17,572       |
| Operating income              | 98,244            | 5,931                       | 364                   | 104,539      |
| Total assets                  | 481,346           | 118,816                     | 4,045                 | 604,207      |
| 2005                          |                   |                             |                       |              |
| Net sales                     | \$ 646,213        | \$ 125,167                  | \$ 15,544             | \$ 786,924   |
| Depreciation and amortization | 13,644            | 1,708                       | 111                   | 15,463       |
| Operating income              | 77,351            | 3,494                       | 651                   | 81,496       |

A reconciliation of the Company's total segment operating income, depreciation and amortization, and assets to the corresponding consolidated amounts are as follows:

|                                             | FISCAL YEAR    |            |           |
|---------------------------------------------|----------------|------------|-----------|
|                                             | 2007           | 2006       | 2005      |
|                                             | (in thousands) |            |           |
| DEPRECIATION AND AMORTIZATION               |                |            |           |
| Total segment depreciation and amortization | \$ 16,500      | \$ 17,572  | \$ 15,463 |
| Corporate depreciation and amortization     | 5,987          | 4,178      | 4,985     |
| Reported depreciation and amortization      | \$ 22,487      | \$ 21,750  | \$ 20,448 |
| OPERATING INCOME                            |                |            |           |
| Total segment operating income              | \$ 137,517     | \$ 104,539 | \$ 81,496 |
| Corporate expenses and eliminations         | (8,126)        | (4,918)    | (3,780)   |
| Reported operating income                   | \$ 129,391     | \$ 99,621  | \$ 77,716 |
| ASSETS                                      |                |            |           |
| Total segment assets                        | \$ 670,515     | \$ 604,207 |           |
| Discontinued operations                     | 4,792          | 158,322    |           |
| Corporate assets and eliminations           | 159,925        | 165,811    |           |

Edgar Filing: INTERFACE INC - Form 10-K

|                       |            |            |
|-----------------------|------------|------------|
| Reported total assets | \$ 835,232 | \$ 928,340 |
|-----------------------|------------|------------|

- 74 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

Restructuring activities by segment

The table below details the restructuring activities undertaken in 2006 by segment. These charges, which relate to our former Fabrics Group business segment, were incurred during the first quarter of 2006, and are included in discontinued operations.

|                                       | MODULAR<br>CARPET | BENTLEY<br>PRINCE<br>STREET | FABRICS<br>GROUP<br>(FORMER<br>SEGMENT)<br>(in thousands) | SPECIALITY<br>PRODUCTS | TOTAL    |
|---------------------------------------|-------------------|-----------------------------|-----------------------------------------------------------|------------------------|----------|
| Total amounts expected to be incurred | \$ --             | \$ --                       | \$ 3,260                                                  | \$ --                  | \$ 3,260 |
| Cumulative amounts incurred to date   | --                | --                          | \$ 3,260                                                  | --                     | \$ 3,260 |
| Total amounts incurred in the period  | --                | --                          | \$ 3,260                                                  | --                     | \$ 3,260 |

There were no restructuring activities in 2007 or 2005.

ENTERPRISE-WIDE DISCLOSURES

The Company has a large and diverse customer base, which includes numerous customers located in foreign countries. No single unaffiliated customer accounted for more than 10% of total sales in any year during the three years ended December 30, 2007. Sales in foreign markets in 2007, 2006 and 2005 were 51.5%, 48.1% and 46.5%, respectively. These sales were primarily to customers in Europe, Canada, Asia, Australia and Latin America. Revenue and long-lived assets related to operations in the United States and other countries are as follows:

|                                    | FISCAL YEAR    |            |            |
|------------------------------------|----------------|------------|------------|
|                                    | 2007           | 2006       | 2005       |
|                                    | (in thousands) |            |            |
| SALES TO UNAFFILIATED CUSTOMERS(1) |                |            |            |
| United States                      | \$ 524,542     | \$ 473,295 | \$ 420,505 |
| United Kingdom                     | 159,061        | 125,689    | 102,724    |
| Other foreign countries            | 397,670        | 315,675    | 263,695    |
| Net sales                          | \$ 1,081,273   | \$ 914,659 | \$ 786,924 |
| LONG-LIVED ASSETS(2)               |                |            |            |
| United States                      | \$ 82,362      | \$ 64,471  |            |
| United Kingdom                     | 30,677         | 30,260     |            |
| Netherlands                        | 20,123         | 17,626     |            |
| Other foreign countries            | 28,712         | 22,274     |            |
| Total long-lived assets            | \$ 161,874     | \$ 134,631 |            |

(1) Revenue attributed to geographic areas is based on the location of the customer.

(2) Long-lived assets include tangible assets physically located in foreign countries.

- 75 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

QUARTERLY DATA AND SHARE INFORMATION (UNAUDITED)

The following tables set forth, for the fiscal periods indicated, selected consolidated financial data and information regarding the market price per share of the Company's Class A Common Stock. The prices represent the reported high and low sale prices during the period presented.

|                                             | FISCAL YEAR 2007                      |                         |                     |                   |
|---------------------------------------------|---------------------------------------|-------------------------|---------------------|-------------------|
|                                             | FIRST<br>QUARTER(1)                   | SECOND<br>QUARTER(2)(3) | THIRD<br>QUARTER(3) | FOURTH<br>QUARTER |
|                                             | (in thousands, except per share data) |                         |                     |                   |
| Net sales                                   | \$ 243,492                            | \$ 264,962              | \$ 279,471          | \$ 293,348        |
| Gross profit                                | 83,228                                | 92,225                  | 97,929              | 104,140           |
| Income from continuing operations           | 9,069                                 | 13,323                  | 15,206              | 20,250            |
| Loss from discontinued operations           | (49,685)                              | (12,325)                | (6,650)             | --                |
| Net income (loss)                           | (40,616)                              | 998                     | 8,556               | 20,250            |
| Basic income (loss) per common share:       |                                       |                         |                     |                   |
| Income (loss) from continuing operations    | \$ 0.15                               | \$ 0.22                 | \$ 0.25             | \$ 0.33           |
| Loss from discontinued operations           | (0.83)                                | (0.20)                  | (0.11)              | --                |
| Loss on disposal of discontinued operations | --                                    | --                      | --                  | --                |
| Net income (loss)                           | (0.68)                                | 0.02                    | 0.14                | 0.33              |
| Diluted income (loss) per common share:     |                                       |                         |                     |                   |
| Income (loss) from continuing operations    | \$ (0.15)                             | \$ 0.22                 | \$ 0.25             | \$ 0.33           |
| Loss from discontinued operations           | (0.81)                                | (0.20)                  | (0.11)              | --                |
| Loss on disposal of discontinued operations | --                                    | --                      | --                  | --                |
| Net income (loss)                           | (0.66)                                | 0.02                    | 0.14                | 0.33              |
| Share prices                                |                                       |                         |                     |                   |
| High                                        | \$ 17.10                              | \$ 19.46                | \$ 20.55            | \$ 20.00          |
| Low                                         | 14.26                                 | 15.88                   | 16.67               | 15.90             |

- (1) During the first quarter of 2007, the Company recorded pre-tax non-cash charges of \$44.5 million for the impairment of goodwill and \$3.8 million for the impairment of other intangible assets in connection with the sale of its Fabrics Group business segment. These charges are included in "Loss from discontinued operations."
- (2) During the second quarter of 2007, the Company recorded a pre-tax non-cash charge of \$13.6 million for the impairment of fixed assets in connection with the sale of its Fabrics Group business segment. This charge is included in "Loss from discontinued operations."
- (3) In the second and third quarters of 2007, the Company recorded \$3.6 million and \$8.8 million, respectively, of direct costs to sell the Fabrics Group business segment. These charges are included in "Loss from discontinued operations."



operations.”

- 76 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

|                                             | FISCAL YEAR 2006                      |            |            |            |
|---------------------------------------------|---------------------------------------|------------|------------|------------|
|                                             | FIRST                                 | SECOND     | THIRD      | FOURTH     |
|                                             | QUARTER(1)                            | QUARTER(2) | QUARTER    | QUARTER    |
|                                             | (in thousands, except per share data) |            |            |            |
| Net sales                                   | \$ 198,134                            | \$ 223,184 | \$ 234,221 | \$ 259,120 |
| Gross profit                                | 67,924                                | 75,708     | 79,912     | 87,564     |
| Income from continuing operations           | 5,435                                 | 8,476      | 9,484      | 12,412     |
| Loss from discontinued operations           | (22,523)                              | (2,591)    | (378)      | (323)      |
| Net income (loss)                           | (17,088)                              | 5,885      | 9,106      | 12,089     |
| Basic income (loss) per common share:       |                                       |            |            |            |
| Income (loss) from continuing operations    | \$ 0.10                               | \$ 0.16    | \$ 0.18    | \$ 0.22    |
| Loss from discontinued operations           | (0.42)                                | (0.02)     | (0.01)     | (0.01)     |
| Loss on disposal of discontinued operations | --                                    | (0.03)     | --         | --         |
| Net income (loss)                           | (0.32)                                | 0.11       | 0.17       | 0.21       |
| Diluted income (loss) per common share:     |                                       |            |            |            |
| Income from continuing operations           | \$ (0.10)                             | \$ 0.15    | \$ 0.17    | \$ 0.21    |
| Loss from discontinued operations           | (0.41)                                | (0.01)     | --         | --         |
| Loss on disposal of discontinued operations | --                                    | (0.03)     | --         | --         |
| Net income (loss)                           | (0.31)                                | 0.11       | 0.17       | 0.21       |
| Share prices                                |                                       |            |            |            |
| High                                        | \$ 14.31                              | \$ 15.70   | \$ 13.83   | \$ 15.59   |
| Low                                         | 8.05                                  | 9.84       | 10.12      | 12.31      |

- (1) During the first quarter of 2006, the Company recorded a pre-tax non-cash charge of \$20.7 million for the impairment of goodwill in connection with the sale of its European fabrics business. This charge is included in "Loss from discontinued operations."
- (2) During the second quarter of 2006, the Company recorded a \$1.7 million loss on the divestiture of its European fabrics business. This loss is included in "Loss from discontinued operations."

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

SUPPLEMENTAL GUARANTOR CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

The “guarantor subsidiaries,” which consist of the Company’s principal domestic subsidiaries, are guarantors of the Company’s 10.375% senior notes due 2010 and its 9.5% senior subordinated notes due 2014. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

STATEMENT OF OPERATIONS FOR YEAR 2007

|                                                                           | INTERFACE, CONSOLIDATION<br>INC. &<br>GUARANTOR SUBSIDIARIES (PARENT CORPORATION)<br>(in thousands) |            |             |              |    | ELIMINATION ENTRIES | CONSOLIDATED TOTALS |
|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|------------|-------------|--------------|----|---------------------|---------------------|
| Net sales                                                                 | \$ 643,887                                                                                          | \$ 549,795 | \$ --       | \$ (112,409) | \$ |                     | 1,081,273           |
| Cost of sales                                                             | 471,738                                                                                             | 344,422    | --          | (112,409)    |    |                     | 703,751             |
| Gross profit on sales                                                     | 172,149                                                                                             | 205,373    | --          | --           |    |                     | 377,522             |
| Selling, general and administrative expenses                              | 101,594                                                                                             | 115,254    | 29,410      | --           |    |                     | 246,258             |
| Loss on disposal – Pandel, Inc.                                           | 1,873                                                                                               | --         | --          | --           |    |                     | 1,873               |
| Operating income (loss)                                                   | 68,682                                                                                              | 90,119     | (29,410)    | --           |    |                     | 129,391             |
| Interest/Other expense                                                    | 11,603                                                                                              | 10,817     | 13,541      | --           |    |                     | 35,961              |
| Income (loss) before taxes on income and equity in income of subsidiaries | 57,079                                                                                              | 79,302     | (42,951)    | --           |    |                     | 93,430              |
| Income tax expense (benefit)                                              | 26,534                                                                                              | 25,364     | (16,316)    | --           |    |                     | 35,582              |
| Equity in income (loss) of subsidiaries                                   | --                                                                                                  | --         | 15,823      | (15,823)     |    |                     | --                  |
| Income (loss) from continuing operations                                  | 30,545                                                                                              | 53,938     | (10,812)    | (15,823)     |    |                     | 57,848              |
| Income (loss) on discontinued operations, net of tax                      | (68,660)                                                                                            | --         | --          | --           |    |                     | (68,660)            |
| Loss on disposal of discontinued operations, net of tax                   | --                                                                                                  | --         | --          | --           |    |                     | --                  |
| Net income (loss)                                                         | \$ (38,115)                                                                                         | \$ 53,938  | \$ (10,812) | \$ (15,823)  | \$ |                     | (10,812)            |

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

STATEMENT OF OPERATIONS FOR YEAR 2006

|                                                                           | INTERFACE, CONSOLIDATION<br>INC. &<br>GUARANTOR NONGUARANTOR (PARENT ELIMINATION CONSOLIDATED<br>SUBSIDIARIES SUBSIDIARIES CORPORATION) ENTRIES TOTALS<br>(in thousands) |            |          |              |            |
|---------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------|--------------|------------|
| Net sales                                                                 | \$ 806,477                                                                                                                                                               | \$ 448,744 | \$ --    | \$ (340,562) | \$ 914,659 |
| Cost of sales                                                             | 652,173                                                                                                                                                                  | 291,940    | --       | (340,562)    | 603,551    |
| Gross profit on sales                                                     | 154,304                                                                                                                                                                  | 156,804    | --       | --           | 311,108    |
| Selling, general and administrative expenses                              | 94,003                                                                                                                                                                   | 92,855     | 24,629   | --           | 211,487    |
| Impairment of goodwill                                                    | --                                                                                                                                                                       | --         | --       | --           | --         |
| Restructuring charge                                                      | --                                                                                                                                                                       | --         | --       | --           | --         |
| Operating income (loss)                                                   | 60,301                                                                                                                                                                   | 63,949     | (24,629) | --           | 99,621     |
| Interest/Other expense                                                    | 24,229                                                                                                                                                                   | 9,181      | 9,792    | --           | 43,202     |
| Income (loss) before taxes on income and equity in income of subsidiaries | 36,072                                                                                                                                                                   | 54,768     | (34,421) | --           | 56,419     |
| Income tax expense (benefit)                                              | 13,805                                                                                                                                                                   | 17,666     | (10,859) | --           | 20,612     |
| Equity in income (loss) of subsidiaries                                   | --                                                                                                                                                                       | --         | 33,554   | (33,554)     | --         |
| Income (loss) from continuing operations                                  | 22,267                                                                                                                                                                   | 37,102     | 9,992    | (33,554)     | 35,807     |
| Income (loss) on discontinued operations, net of tax                      | (2,698)                                                                                                                                                                  | (21,394)   | --       | --           | (24,092)   |
| Loss on disposal of discontinued operations, net of tax                   | --                                                                                                                                                                       | (1,723)    | --       | --           | (1,723)    |
| Net income (loss)                                                         | \$ 19,569                                                                                                                                                                | \$ 13,985  | \$ 9,992 | \$ (33,554)  | \$ 9,992   |

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

STATEMENT OF OPERATIONS FOR YEAR 2005

|                                                                           | INTERFACE, CONSOLIDATION<br>INC. &<br>GUARANTOR <del>OR</del> GUARANTOR (PARENT ELIMINATION<br>SUBSIDIARIES SUBSIDIARIES CORPORATION) ENTRIES<br>(in thousands) |            |          |              |    | CONSOLIDATED<br>TOTALS |
|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------|--------------|----|------------------------|
| Net sales                                                                 | \$ 718,326                                                                                                                                                      | \$ 374,335 | \$ --    | \$ (305,737) | \$ | 786,924                |
| Cost of sales                                                             | 591,286                                                                                                                                                         | 242,098    | --       | (305,737)    |    | 527,647                |
| Gross profit on sales                                                     | 127,040                                                                                                                                                         | 132,237    | --       | --           |    | 259,277                |
| Selling, general and administrative expenses                              | 77,960                                                                                                                                                          | 80,825     | 22,776   | --           |    | 181,561                |
| Operating income (loss)                                                   | 49,080                                                                                                                                                          | 51,412     | (22,776) | --           |    | 77,716                 |
| Interest/Other expense                                                    | 29,984                                                                                                                                                          | 8,585      | 7,775    | --           |    | 46,344                 |
| Income (loss) before taxes on income and equity in income of subsidiaries | 19,096                                                                                                                                                          | 42,827     | (30,551) | --           |    | 31,372                 |
| Taxes on income (benefit)                                                 | 7,868                                                                                                                                                           | 13,964     | (5,742)  | --           |    | 16,090                 |
| Equity in income (loss) of subsidiaries                                   | --                                                                                                                                                              | --         | 26,049   | (26,049)     |    | --                     |
| Income (loss) from continuing operations                                  | 11,228                                                                                                                                                          | 28,863     | 1,240    | (26,049)     |    | 15,282                 |
| Discontinued operations, net of tax                                       | (8,793)                                                                                                                                                         | (3,314)    | --       | --           |    | (12,107)               |
| Loss on disposal of discontinued operation, net of tax                    | (1,935)                                                                                                                                                         | --         | --       | --           |    | (1,935)                |
| Net income (loss)                                                         | \$ 500                                                                                                                                                          | \$ 25,549  | \$ 1,240 | \$ (26,049)  | \$ | 1,240                  |

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

BALANCE SHEET AS OF DECEMBER 30, 2007

|                                                       | INTERFACE, CONSOLIDATION<br>INC. &<br>GUARANTOR (PARENT) ELIMINATION<br>SUBSIDIARIES SUBSIDIARIES CORPORATION) ENTRIES<br>(in thousands) TOTALS |            |            |              |            |  |
|-------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|--------------|------------|--|
| ASSETS                                                |                                                                                                                                                 |            |            |              |            |  |
| Current Assets:                                       |                                                                                                                                                 |            |            |              |            |  |
| Cash and cash equivalents                             | \$ 1,194                                                                                                                                        | \$ 34,998  | \$ 46,183  | \$ --        | \$ 82,375  |  |
| Accounts receivable                                   | 73,992                                                                                                                                          | 101,136    | 3,497      | --           | 178,625    |  |
| Inventories                                           | 62,351                                                                                                                                          | 63,438     | --         | --           | 125,789    |  |
| Prepays and deferred income taxes                     | 5,427                                                                                                                                           | 13,689     | 5,732      | --           | 24,848     |  |
| Assets of business held for sale                      | 86                                                                                                                                              | --         | 4,706      | --           | 4,792      |  |
| Total current assets                                  | 143,050                                                                                                                                         | 213,261    | 60,118     | --           | 416,429    |  |
| Property and equipment, less accumulated depreciation | 76,293                                                                                                                                          | 79,302     | 6,279      | --           | 161,874    |  |
| Investments in subsidiaries                           | 254,795                                                                                                                                         | 149,661    | 55,812     | (460,268)    | --         |  |
| Goodwill                                              | 68,168                                                                                                                                          | 74,303     | --         | --           | 142,471    |  |
| Other assets                                          | 6,983                                                                                                                                           | 13,439     | 94,036     | --           | 114,458    |  |
|                                                       | \$ 549,289                                                                                                                                      | \$ 529,966 | \$ 216,245 | \$ (460,268) | \$ 835,232 |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY                  |                                                                                                                                                 |            |            |              |            |  |
| Current Liabilities:                                  | \$ 61,929                                                                                                                                       | \$ 93,536  | \$ 22,386  | \$ --        | \$ 177,851 |  |
| Long-term debt, less current maturities               | --                                                                                                                                              | --         | --         | --           | --         |  |
| Senior notes and senior subordinated notes            | --                                                                                                                                              | --         | 310,000    | --           | 310,000    |  |
| Deferred income taxes                                 | 1,614                                                                                                                                           | 11,347     | (5,548)    | --           | 7,413      |  |
| Other                                                 | 3,813                                                                                                                                           | 10,177     | 24,862     | --           | 38,852     |  |
| Total liabilities                                     | 67,356                                                                                                                                          | 115,060    | 351,700    | --           | 534,116    |  |
| Minority interests                                    | --                                                                                                                                              | 6,974      | --         | --           | 6,974      |  |
| Shareholders' equity                                  |                                                                                                                                                 |            |            |              |            |  |
| Redeemable preferred stock                            | 57,891                                                                                                                                          | --         | --         | (57,891)     | --         |  |
| Common stock                                          | 94,145                                                                                                                                          | 102,199    | 6,184      | (196,344)    | 6,184      |  |
| Additional paid-in capital                            | 191,411                                                                                                                                         | 12,525     | 332,650    | (203,936)    | 332,650    |  |
| Retained earnings                                     | 139,380                                                                                                                                         | 312,673    | (465,115)  | (2,097)      | (15,159)   |  |
| Foreign currency translation adjustment               | (894)                                                                                                                                           | 8,126      | (5,962)    | --           | 1,270      |  |
| Pension liability                                     | --                                                                                                                                              | (27,591)   | (3,212)    | --           | (30,803)   |  |

Edgar Filing: INTERFACE INC - Form 10-K

|                            |            |            |            |              |            |
|----------------------------|------------|------------|------------|--------------|------------|
| Total shareholders' equity | 481,933    | 407,932    | (135,455)  | (460,268)    | 294,142    |
|                            | \$ 549,289 | \$ 529,966 | \$ 216,245 | \$ (460,268) | \$ 835,232 |

- 81 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

BALANCE SHEET AS OF DECEMBER 31, 2006

|                                                       | INTERFACE, CONSOLIDATION<br>INC. &<br>GUARANTOR (PARENT) ELIMINATION<br>SUBSIDIARIES SUBSIDIARIES CORPORATION) ENTRIES<br>(in thousands) |            |            |              |            | CONSOLIDATED<br>TOTALS |
|-------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|--------------|------------|------------------------|
| ASSETS                                                |                                                                                                                                          |            |            |              |            |                        |
| Current Assets:                                       |                                                                                                                                          |            |            |              |            |                        |
| Cash and cash equivalents                             | \$ 656                                                                                                                                   | \$ 33,131  | \$ 75,370  | \$ --        | \$ 109,157 |                        |
| Accounts receivable                                   | 65,402                                                                                                                                   | 74,330     | 3,293      | --           | 143,025    |                        |
| Inventories                                           | 61,244                                                                                                                                   | 51,049     | --         | --           | 112,293    |                        |
| Prepays and deferred income taxes                     | 7,598                                                                                                                                    | 13,559     | 7,477      | --           | 28,634     |                        |
| Assets of business held for sale                      | 158,216                                                                                                                                  | 106        | --         | --           | 158,322    |                        |
| Total current assets                                  | 293,116                                                                                                                                  | 172,175    | 86,140     | --           | 551,431    |                        |
| Property and equipment, less accumulated depreciation | 59,067                                                                                                                                   | 69,970     | 5,594      | --           | 134,631    |                        |
| Investments in subsidiaries                           | 204,408                                                                                                                                  | 126,229    | 152,002    | (482,639)    | --         |                        |
| Other assets                                          | 10,498                                                                                                                                   | 23,811     | 72,359     | --           | 106,668    |                        |
| Goodwill                                              | 63,578                                                                                                                                   | 72,032     | --         | --           | 135,610    |                        |
|                                                       | \$ 630,667                                                                                                                               | \$ 464,217 | \$ 316,095 | \$ (482,639) | \$ 928,340 |                        |
| LIABILITIES AND SHAREHOLDERS' EQUITY                  |                                                                                                                                          |            |            |              |            |                        |
| Current Liabilities:                                  | \$ 71,316                                                                                                                                | \$ 68,207  | \$ 31,655  | \$ --        | \$ 171,178 |                        |
| Long-term debt, less current maturities               | --                                                                                                                                       | --         | --         | --           | --         |                        |
| Senior notes and senior subordinated notes            | --                                                                                                                                       | --         | 411,365    | --           | 411,365    |                        |
| Deferred income taxes                                 | 3,599                                                                                                                                    | 7,983      | (9,524)    | --           | 2,058      |                        |
| Other                                                 | 13,077                                                                                                                                   | 43,414     | 7,348      | --           | 63,839     |                        |
| Total liabilities                                     | 87,992                                                                                                                                   | 119,604    | 440,844    | --           | 648,440    |                        |
| Minority interests                                    | --                                                                                                                                       | 5,506      | --         | --           | 5,506      |                        |
| Shareholders' equity                                  |                                                                                                                                          |            |            |              |            |                        |
| Redeemable preferred stock                            | 57,891                                                                                                                                   | --         | --         | (57,891)     | --         |                        |
| Common stock                                          | 94,145                                                                                                                                   | 102,199    | 6,066      | (196,344)    | 6,066      |                        |
| Additional paid-in capital                            | 191,411                                                                                                                                  | 12,525     | 323,132    | (203,936)    | 323,132    |                        |
| Retained earnings                                     | 200,366                                                                                                                                  | 274,084    | (444,765)  | (24,468)     | 5,217      |                        |
| Foreign currency translation adjustment               | (1,138)                                                                                                                                  | (6,289)    | (5,420)    | --           | (12,847)   |                        |
| Pension liability                                     | --                                                                                                                                       | (43,412)   | (3,762)    | --           | (47,174)   |                        |



Edgar Filing: INTERFACE INC - Form 10-K

|                            |            |            |            |              |            |
|----------------------------|------------|------------|------------|--------------|------------|
| Total shareholders' equity | 542,675    | 339,107    | (124,749)  | (482,639)    | 274,394    |
|                            | \$ 630,667 | \$ 464,217 | \$ 316,095 | \$ (482,639) | \$ 928,340 |

- 82 -

---

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

STATEMENT OF CASH FLOWS FOR YEAR ENDED 2007

|                                                      | INTERFACE, CONSOLIDATION<br>INC. &<br>GUARANTOR NON GUARANTOR (PARENT ELIMINATION CONSOLIDATED<br>SUBSIDIARIES SUBSIDIARIES CORPORATION) ENTRIES TOTALS<br>(in thousands) |           |           |       |           |
|------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-------|-----------|
| Net cash provided by (used for) operating activities | \$ (26,396)                                                                                                                                                               | \$ 11,882 | \$ 80,222 | \$ -- | \$ 65,708 |
| Cash flows from investing activities:                |                                                                                                                                                                           |           |           |       |           |
| Purchase of plant and equipment                      | (26,848)                                                                                                                                                                  | (13,064)  | (680)     | --    | (40,592)  |
| Cash proceeds from sale of Fabrics business segment  | 60,732                                                                                                                                                                    | --        | --        | --    | 60,732    |
| Other                                                | --                                                                                                                                                                        | --        | (7,014)   | --    | (7,014)   |
| Cash used in discontinued operations                 | (6,950)                                                                                                                                                                   | --        | --        | --    | (6,950)   |
| Net cash provided by (used for) investing activities | 26,934                                                                                                                                                                    | (13,064)  | (7,694)   | --    | 6,176     |
| Cash flows from financing activities:                |                                                                                                                                                                           |           |           |       |           |
| Repurchase of senior notes                           | --                                                                                                                                                                        | --        | (101,365) | --    | (101,365) |
| Proceeds from issuance of common stock               | --                                                                                                                                                                        | --        | 4,569     | --    | 4,569     |
| Dividends paid                                       | --                                                                                                                                                                        | --        | (4,919)   | --    | (4,919)   |
| Other                                                | --                                                                                                                                                                        | --        | --        | --    | --        |
| Net cash provided by (used for) financing activities | --                                                                                                                                                                        | --        | (101,715) | --    | (101,715) |
| Effect of exchange rate changes on cash              | --                                                                                                                                                                        | 3,049     | --        | --    | 3,049     |
| Net increase (decrease) in cash                      | 538                                                                                                                                                                       | 1,867     | (29,187)  | --    | (26,782)  |
| Cash, at beginning of year                           | 656                                                                                                                                                                       | 33,131    | 75,370    | --    | 109,157   |
| Cash, at end of year                                 | \$ 1,194                                                                                                                                                                  | \$ 34,998 | \$ 46,183 | \$ -- | \$ 82,375 |

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

STATEMENT OF CASH FLOWS FOR YEAR ENDED 2006

|                                                         | INTERFACE, CONSOLIDATION<br>INC. &<br>GUARANTOR (PARENT ELIMINATION)<br>SUBSIDIARIES (SUBSIDIARIES CORPORATION) ENTRIES<br>(in thousands) |             |           |       |    | TOTALS   |
|---------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|-------------|-----------|-------|----|----------|
| Net cash provided by (used for)<br>operating activities | \$ 28,313                                                                                                                                 | \$ (18,696) | \$ 23,472 | \$ -- | \$ | 33,089   |
| Cash flows from investing<br>activities:                |                                                                                                                                           |             |           |       |    |          |
| Purchase of plant and equipment                         | (18,043)                                                                                                                                  | (9,025)     | (1,472)   | --    |    | (28,540) |
| Cash proceeds from sale of<br>discontinued operations   | --                                                                                                                                        | 28,837      | --        | --    |    | 28,837   |
| Other                                                   | (650)                                                                                                                                     | 45          | (6,794)   | --    |    | (7,399)  |
| Cash used in discontinued<br>operations                 | (5,458)                                                                                                                                   | --          | --        | --    |    | (5,458)  |
| Net cash provided by (used for)<br>investing activities | (24,151)                                                                                                                                  | 19,857      | (8,266)   | --    |    | (12,560) |
| Cash flows from financing<br>activities:                |                                                                                                                                           |             |           |       |    |          |
| Net borrowings                                          | --                                                                                                                                        | --          | (46,634)  | --    |    | (46,634) |
| Proceeds from issuance of<br>common stock               | --                                                                                                                                        | --          | 86,413    | --    |    | 86,413   |
| Debt issuance cost                                      | --                                                                                                                                        | --          | (777)     | --    |    | (777)    |
| Other                                                   | --                                                                                                                                        | --          | --        | --    |    | --       |
| Net cash provided by (used for)<br>financing activities | --                                                                                                                                        | --          | 39,002    | --    |    | 39,002   |
| Effect of exchange rate changes<br>on cash              | (41)                                                                                                                                      | 2,392       | --        | --    |    | 2,351    |
| Net increase (decrease) in cash                         | 4,121                                                                                                                                     | 3,553       | 54,208    | --    |    | 61,882   |
| Cash, at beginning of year                              | (3,465)                                                                                                                                   | 29,578      | 21,162    | --    |    | 47,275   |
| Cash, at end of year                                    | \$ 656                                                                                                                                    | \$ 33,131   | \$ 75,370 | \$ -- | \$ | 109,157  |

INTERFACE, INC. AND SUBSIDIARIES - NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

STATEMENT OF CASH FLOWS FOR YEAR ENDED 2005

|                                                         | INTERFACE CONSOLIDATION<br>INC. &<br>GUARANTOR (PARENT ELIMINATION) CONSOLIDATED<br>SUBSIDIARIES SUBSIDIARIES CORPORATION) ENTRIES TOTALS<br>(in thousands) |           |           |       |           |
|---------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-------|-----------|
| Net cash provided by (used for)<br>operating activities | \$ 21,076                                                                                                                                                   | \$ 17,489 | \$ 23,297 | \$ -- | \$ 61,862 |
| Cash flows from investing activities:                   |                                                                                                                                                             |           |           |       |           |
| Purchase of plant and equipment                         | (11,246)                                                                                                                                                    | (9,150)   | 1,042     | --    | (19,354)  |
| Other                                                   | (2,370)                                                                                                                                                     | --        | (2,688)   | --    | (5,058)   |
| Cash used in discontinued<br>operations                 | (6,159)                                                                                                                                                     | --        | --        | --    | (6,159)   |
| Net cash used in investing activities                   | (19,775)                                                                                                                                                    | (9,150)   | (1,646)   | --    | (30,571)  |
| Cash flows from financing<br>activities:                |                                                                                                                                                             |           |           |       |           |
| Net borrowings (repayments)                             | --                                                                                                                                                          | --        | (2,000)   | --    | (2,000)   |
| Issuance of senior notes                                | --                                                                                                                                                          | --        | --        | --    | --        |
| Repurchase of senior<br>subordinated notes              | --                                                                                                                                                          | --        | --        | --    | --        |
| Debt issuance cost                                      | --                                                                                                                                                          | --        | --        | --    | --        |
| Proceeds from issuance of common<br>stock               | --                                                                                                                                                          | --        | 2,960     | --    | 2,960     |
| Other                                                   | 478                                                                                                                                                         | (262)     | (216)     | --    | --        |
| Net cash provided by (used for)<br>financing activities | 478                                                                                                                                                         | (262)     | 744       | --    | 960       |
| Effect of exchange rate changes<br>on cash              | (238)                                                                                                                                                       | (1,896)   | --        | --    | (2,134)   |
| Net increase (decrease) in cash                         | 1,541                                                                                                                                                       | 6,181     | 22,395    | --    | 30,117    |
| Cash, at beginning of year                              | (5,006)                                                                                                                                                     | 23,397    | (1,233)   | --    | 17,158    |
| Cash, at end of year                                    | \$ (3,465)                                                                                                                                                  | \$ 29,578 | \$ 21,162 | \$ -- | \$ 47,275 |

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders of Interface, Inc.  
Atlanta, Georgia

We have audited the accompanying consolidated balance sheets of Interface, Inc. as of December 30, 2007 and December 31, 2006 and the related consolidated statements of operations and comprehensive income (loss) and cash flows for each of the three years in the period ended December 30, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Interface, Inc. at December 30, 2007 and December 31, 2006, and the results of its operations and its cash flows for each of the three years in the period ended December 30, 2007, in conformity with accounting principles generally accepted in the United States of America.

As discussed in the footnote entitled "Taxes on Income", the Company adopted the provisions of Financial Interpretation Number 48 during 2007. As discussed in the footnote entitled "Employee Benefit Plans", the Company adopted the provisions of Statement of Financial Accounting Standard No. 158 during 2006. As discussed in the footnote entitled "Recent Accounting Pronouncements", the Company adopted the provisions of Staff Accounting Bulletin No. 108 during 2006.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 30, 2007, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated February 27, 2008 expressed an unqualified opinion thereon.

/s/ BDO SEIDMAN, LLP

Atlanta, Georgia  
February 27, 2008

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM  
ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Board of Directors and Shareholders Interface, Inc.  
Atlanta, Georgia

We have audited Interface, Inc.'s internal control over financial reporting as of December 30, 2007, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying "Item 9A, Management's Report on Internal Control Over Financial Reporting". Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Interface, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 30, 2007, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), consolidated balance sheets of Interface, Inc. as of December 30, 2007 and December 31, 2006 and the related consolidated statements of operations and comprehensive income (loss) and cash flows for each of the three years in the period ended December 30, 2007 and our report dated February 27, 2008 expressed an unqualified opinion thereon.

/s/ BDO SEIDMAN, LLP

Atlanta, Georgia  
February 27, 2008

- 87 -

---

## ITEM CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL 9. DISCLOSURE

Not applicable.

### ITEM 9A. CONTROLS AND PROCEDURES

**Disclosure Controls and Procedures.** As of the end of the period covered by this Annual Report on Form 10-K, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Annual Report.

**Changes in Internal Control over Financial Reporting.** There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Management's Annual Report on Internal Control over Financial Reporting.** The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) or 15d-15(f) promulgated under the Securities Exchange Act of 1934. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Our management assessed the effectiveness of our internal control over financial reporting as of December 30, 2007 based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in "Internal Control – Integrated Framework." Based on that assessment, management believes that, as of December 30, 2007, our internal control over financial reporting was effective based on those criteria.

Our independent auditors have issued an audit report on the effectiveness of our internal control over financial reporting. This report appears on page 87.

### ITEM 9B. OTHER INFORMATION

On January 10, 2008, the Company awarded shares of restricted stock to the following executive officers: Daniel T. Hendrix, John R. Wells, Raymond S. Willoch, Lindsey K. Parnell, Robert A. Coombs, Patrick C. Lynch, and Jeffrey J. Roman. A copy of the form of agreement used for such executive officers is attached as Exhibit 10.5 to this Report. These awards of restricted stock were granted pursuant to the Interface, Inc. Omnibus Stock Incentive Plan, which was previously filed with the Securities and Exchange Commission.

## PART III

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information contained under the captions "Nomination and Election of Directors," "Section 16(a) Beneficial Ownership Reporting Compliance" and "Meetings and Committees of the Board of Directors" in our definitive Proxy Statement for our 2008 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission



pursuant to Regulation 14A not later than 120 days after the end of our 2007 fiscal year, is incorporated herein by reference. Pursuant to Instruction 3 to Paragraph (b) of Item 401 of Regulation S-K, information relating to our executive officers is included in Item 1 of this Report.

We have adopted the “Interface Code of Business Conduct and Ethics” (the “Code”) which applies to all of our employees, officers and directors, including the Chief Executive Officer and Chief Financial Officer. The Code may be viewed on our website at [www.interfaceinc.com](http://www.interfaceinc.com). Changes to the Code will be posted on our website. Any waiver of the Code for executive officers or directors may be made only by our Board of Directors and will be disclosed to the extent required by law or Nasdaq rules on our website or in a filing on Form 8-K.

## ITEM 11. EXECUTIVE COMPENSATION

The information contained under the caption “Executive Compensation and Related Items” in our definitive Proxy Statement for our 2008 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2007 fiscal year, is incorporated herein by reference.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information contained under the captions “Principal Shareholders and Management Stock Ownership” and “Equity Compensation Plan Information” in our definitive Proxy Statement for our 2008 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2007 fiscal year, is incorporated herein by reference.

For purposes of determining the aggregate market value of our voting and non-voting stock held by non-affiliates, shares held by our directors and executive officers have been excluded. The exclusion of such shares is not intended to, and shall not, constitute a determination as to which persons or entities may be “affiliates” as that term is defined under federal securities laws.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information contained under the caption “Executive Compensation and Related Items — Certain Relationships and Related Transactions, and Director Independence” in our definitive Proxy Statement for our 2008 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2007 fiscal year, is incorporated herein by reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information contained under the caption “Information Concerning the Company’s Accountants” in our definitive Proxy Statement for our 2008 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2007 fiscal year, is incorporated herein by reference.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

### 1. Financial Statements

The following Consolidated Financial Statements and Notes thereto of Interface, Inc. and subsidiaries and related Reports of Independent Registered Public Accounting Firm are contained in Item 8 of this Report:

Consolidated Statements of Operations and Comprehensive Income (Loss) — years ended December 30, 2007, December 31, 2006, and January 1, 2006

Edgar Filing: INTERFACE INC - Form 10-K

Consolidated Balance Sheets — December 30, 2007, and December 31, 2006

Consolidated Statements of Cash Flows — years ended December 30, 2007, December 31, 2006, and January 1, 2006

Notes to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm

Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting

- 89 -

---

## 2. Financial Statement Schedule

The following Consolidated Financial Statement Schedule of Interface, Inc. and subsidiaries and related Report of Independent Registered Public Accounting Firm are included as part of this Report (see pages 92-94):

Report of Independent Registered Public Accounting Firm

Schedule II — Valuation and Qualifying Accounts and Reserves

## 3. Exhibits

The following exhibits are included as part of this Report:

| Exhibit Number | Description of Exhibit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.1            | — Stock Purchase Agreement, by and among Interface, Inc., InterfaceFABRIC, Inc. and Office Fabrics Holding Corp., dated June 19, 2007 (included as Exhibit 2.1 to the Company's Current Report on Form 8-K dated June 19, 2007, previously filed with the Commission and incorporated herein by reference).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 3.1            | — Restated Articles of Incorporation (included as Exhibit 3.1 to the Company's quarterly report on Form 10-Q for the quarter ended July 5, 1998 (the "1998 Second Quarter 10-Q"), previously filed with the Commission and incorporated herein by reference).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 3.2            | — Bylaws, as amended and restated (included as Exhibit 3.1 to the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2007, previously filed with the Commission and incorporated herein by reference).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 4.1            | — See Exhibits 3.1 and 3.2 for provisions in the Company's Articles of Incorporation and Bylaws defining the rights of holders of Common Stock of the Company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 4.2            | — Rights Agreement between the Company and Wachovia Bank, N.A., dated as of March 4, 1998, with an effective date of March 16, 1998 (included as Exhibit 10.1A to the Company's registration statement on Form 8-A/A dated March 12, 1998, previously filed with the Commission and incorporated herein by reference).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 4.3            | — Indenture governing the Company's 10.375% Senior Notes due 2010, among the Company, certain U.S. subsidiaries of the Company, as Guarantors, and First Union National Bank, as Trustee (the "2002 Indenture") (included as Exhibit 4.5 to the Company's annual report on Form 10-K for the year ended December 30, 2001 (the "2001 10-K"), previously filed with the Commission and incorporated herein by reference); Supplemental Indenture related to the 2002 Indenture, dated as of December 31, 2002 (included as Exhibit 4.5 to the Company's annual report on Form 10-K for the year ended December 29, 2002 (the "2002 10-K"), previously filed with the Commission and incorporated herein by reference); Second Supplemental Indenture related to the 2002 Indenture, dated as of June 18, 2003 (included as Exhibit 4.3 to the Company's quarterly report on Form 10-Q for the quarter ended June 29, 2003 (the "2003 Second Quarter 10-Q"), previously filed with the Commission and incorporated herein by reference); and Third Supplemental Indenture related to the 2002 Indenture, dated as of January 10, 2005 (included as Exhibit 99.2 to the Company's Current Report on Form 8-K dated February 15, 2005, previously filed with the Commission and incorporated |

herein by reference).

- 4.4 — Indenture governing the Company's 9.5% Senior Subordinated Notes due 2014, dated as of February 4, 2004, among the Company, certain U.S. subsidiaries of the Company, as guarantors, and SunTrust Bank, as Trustee (the "2004 Indenture") (included as Exhibit 4.6 to the Company's annual report on Form 10-K for the year ended December 28, 2003 (the "2003 10-K"), previously filed with the Commission and incorporated herein by reference); and First Supplemental Indenture related to the 2004 Indenture, dated as of January 10, 2005 (included as Exhibit 99.3 to the Company's Current Report on Form 8-K dated February 15, 2005, previously filed with the Commission and incorporated herein by reference).
- 10.1 — Salary Continuation Plan, dated May 7, 1982 (included as Exhibit 10.20 to the Company's registration statement on Form S-1, File No. 2-82188, previously filed with the Commission and incorporated herein by reference).\*

- 10.2 — Salary Continuation Agreement, dated as of October 1, 2002, between the Company and Ray C. Anderson (included as Exhibit 10.3 to the Company's quarterly report on Form 10-Q for the quarter ended September 29, 2002 (the "2002 Third Quarter 10-Q"), previously filed with the Commission and incorporated herein by reference); and Amendment thereto dated September 29, 2006 (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated September 29, 2006, previously filed with the Commission and incorporated herein by reference).\*
- 10.3 — Form of Salary Continuation Agreement, dated as of January 1, 2008 (as used for Daniel T. Hendrix, Raymond S. Willoch and John R. Wells) (included as Exhibit 99.5 to the Company's Current Report on Form 8-K dated January 2, 2008, previously filed with the Commission and incorporated herein by reference).\*
- 10.4 — Interface, Inc. Omnibus Stock Incentive Plan (as amended and restated effective February 22, 2006) (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated May 18, 2006, previously filed with the Commission and incorporated herein by reference); Forms of Restricted Stock Agreement, as used for directors, executive officers and other key employees/consultants (included as Exhibits 99.1, 99.2 and 99.3, respectively, to the Company's Current Report on Form 8-K dated January 10, 2005, previously filed with the Commission and incorporated herein by reference).\*
- 10.5 — Form of Restricted Stock Agreement, as used for executive officers.\*
- 10.6 — Interface, Inc. Executive Bonus Plan, adopted on February 18, 2004 (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated December 15, 2004, previously filed with the Commission and incorporated herein by reference).\*
- 10.7 — Interface, Inc. Nonqualified Savings Plan (as amended and restated effective January 1, 2002) (included as Exhibit 10.4 to the 2001 10-K, previously filed with the Commission and incorporated herein by reference); First Amendment thereto, dated as of December 20, 2002 (included as Exhibit 10.2 to the 2003 Second Quarter 10-Q, previously filed with the Commission and incorporated herein by reference); Second Amendment thereto, dated as of December 30, 2002 (included as Exhibit 10.3 to the 2003 Second Quarter 10-Q, previously filed with the Commission and incorporated herein by reference); Third Amendment thereto, dated as of May 8, 2003 (included as Exhibit 10.6 to the 2003 10-K, previously filed with the Commission and incorporated herein by reference); and Fourth Amendment thereto, dated as of December 31, 2003 (included as Exhibit 10.7 to the 2003 10-K, previously filed with the Commission and incorporated herein by reference).\*
- 10.8 — Interface, Inc. Nonqualified Savings Plan II, dated as of January 1, 2005 (included as Exhibit 4 to the Company's registration statement on Form S-8 dated November 29, 2004, previously filed with the Commission and incorporated herein by reference); First Amendment thereto, dated as of December 28, 2005 (included as Exhibit 10.9 to the Company's annual report on Form 10-K for the year ended January 1, 2006 (the "2005 10-K"), previously filed with the Commission and incorporated herein by reference); Second Amendment thereto, dated as of December 20, 2006 (included as Exhibit 99.2 to the Company's Current Report on

## Edgar Filing: INTERFACE INC - Form 10-K

Form 8-K dated January 8, 2008, previously filed with the Commission and incorporated herein by reference); and Third Amendment thereto, dated January 8, 2008 (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated January 8, 2008, previously filed with the Commission and incorporated herein by reference).\*

- 10.9 — Employment Agreement of Ray C. Anderson dated April 1, 1997 (included as Exhibit 10.1 to the Company's quarterly report on Form 10-Q for the quarter ended June 29, 1997 (the "1997 Second Quarter 10-Q"), previously filed with the Commission and incorporated herein by reference); Amendment thereto dated January 6, 1998 (included as Exhibit 10.1 to the Company's quarterly report on Form 10-Q for the quarter ended April 5, 1998 (the "1998 First Quarter 10-Q"), previously filed with the Commission and incorporated herein by reference); Second Amendment thereto dated January 14, 1999 (the form of which is included as Exhibit 10.20 to the Company's annual report on Form 10-K for the year ended January 1, 2000 (the "1999 10-K"), previously filed with the Commission and incorporated herein by reference); Third Amendment thereto dated May 7, 1999 (included as Exhibit 10.6 to the 1999 10-K, previously filed with the Commission and incorporated herein by reference); Fourth Amendment thereto dated July 24, 2001 (included as Exhibit 10.4 to the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2001 (the "2001 Third Quarter 10-Q"), previously filed with the Commission and incorporated herein by reference); and Fifth Amendment thereto dated July 26, 2006 (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated July 26, 2006, previously filed with the Commission and incorporated herein by reference).\*
- 10.10 — Change in Control Agreement of Ray C. Anderson dated April 1, 1997 (included as Exhibit 10.2 to the 1997 Second Quarter 10-Q, previously filed with the Commission and incorporated herein by reference); Amendment thereto dated January 6, 1998 (included as Exhibit 10.2 to the 1998 First Quarter 10-Q, previously filed with the Commission and incorporated herein by reference); Second Amendment thereto dated January 14, 1999 (the form of which is included as Exhibit 10.21 to the 1999 10-K, previously filed with the Commission and incorporated herein by reference); Third Amendment thereto dated May 7, 1999 (included as Exhibit 10.7 to the 1999 10-K, previously filed with the Commission and incorporated herein by reference); Fourth Amendment thereto dated July 24, 2001 (included as Exhibit 10.5 to the 2001 Third Quarter 10-Q, previously filed with the Commission and incorporated herein by reference); and Fifth Amendment thereto dated July 26, 2006 (included as Exhibit 99.2 to the Company's Current Report on Form 8-K dated July 26, 2006, previously filed with the Commission and incorporated herein by reference).\*
- 10.11 — Amended and Restated Employment and Change in Control Agreement of Daniel T. Hendrix dated January 1, 2008 (included as Exhibit 99.2 to the Company's Current Report on Form 8-K dated January 2, 2008, previously filed with the Commission and incorporated herein by reference).\*
- 10.12 — Amended and Restated Employment and Change in Control Agreement of Patrick C. Lynch dated January 1, 2008 (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated January 2, 2008, previously filed with the Commission and incorporated herein by reference).\*
- 10.13 — Amended and Restated Employment and Change in Control Agreement of John R. Wells dated January 1, 2008 (included as Exhibit 99.3 to the Company's Current Report on Form 8-K dated January 2, 2008, previously filed with the Commission and incorporated herein by reference).\*

## Edgar Filing: INTERFACE INC - Form 10-K

- 10.14 — Amended and Restated Employment and Change in Control Agreement of Raymond S. Willoch dated January 1, 2008 (included as Exhibit 99.4 to the Company's Current Report on Form 8-K dated January 2, 2008, previously filed with the Commission and incorporated herein by reference).\*
- 10.15 — UK Service Agreement between Interface Europe, Ltd. and Lindsey Kenneth Parnell dated March 13, 2007 (included as Exhibit 10.12 to the Company's annual report on Form 10-K for the year ended December 31, 2006 (the "2006 10-K"), previously filed with the Commission and incorporated herein by reference).\*
- 10.16 — Overseas Service Agreement between Interface Europe, Ltd. and Lindsey Kenneth Parnell dated March 13, 2007 (included as Exhibit 10.13 to the 2006 10-K, previously filed with the Commission and incorporated herein by reference).\*
- 10.17 — Sixth Amended and Restated Credit Agreement, dated as of June 30, 2006, among the Company (and certain direct and indirect subsidiaries), the lenders listed therein, Wachovia Bank, National Association, Bank of America, N.A. and General Electric Capital Corporation (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated June 30, 2006, previously filed with the Commission and incorporated herein by reference); and First Amendment thereto, dated January 1, 2008 (included as Exhibit 99.1 to the Company's Current Report Form 8-K dated January 1, 2008, previously filed with the Commission and incorporated herein by reference).
- 10.18 — Split Dollar Agreement, dated September 11, 2006, between the Company, Ray C. Anderson and Mary Anne Anderson Lanier, as Trustee of the Ray C. Anderson Family Trust (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated September 11, 2006, previously filed with the Commission and incorporated herein by reference).\*
- 10.19 — Split Dollar Insurance Agreement, dated February 21, 1997, between the Company and Daniel T. Hendrix (included as Exhibit 10.2 to the Company's quarterly report on Form 10-Q for the quarter ended October 4, 1998, previously filed with the Commission and incorporated herein by reference).\*
- 10.20 — Form of Indemnity Agreement of Director (as used for directors of the Company) (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated November 29, 2005, previously filed with the Commission and incorporated herein by reference).\*
- 10.21 — Form of Indemnity Agreement of Officer (as used for certain officers of the Company, including Daniel T. Hendrix, John R. Wells, Patrick C. Lynch, Raymond S. Willoch and Lindsey K. Parnell) (included as Exhibit 99.2 to the Company's Current Report on Form 8-K dated November 29, 2005, previously filed with the Commission and incorporated herein by reference).\*
- 10.22 — Interface, Inc. Long-Term Care Insurance Plan and related Summary Plan Description (included as Exhibit 99.2 to the Company's Current Report on Form 8-K dated December 14, 2005, previously filed with the Commission and incorporated herein by reference).\*
- 10.23 — Credit Agreement, executed on March 9, 2007, among Interface Europe B.V. (and certain of its subsidiaries) and ABN AMRO Bank N.V. (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated March 7, 2007, previously filed with the Commission and incorporated herein by reference).
- 21 — Subsidiaries of the Company.
- 23 — Consent of BDO Seidman, LLP.
- 24 — Power of Attorney (see signature page of this Report).
- 31.1 — Certification of Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.



Edgar Filing: INTERFACE INC - Form 10-K

- 31.2 — Certification of Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.
- 32.1 — Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.
- 32.2 — Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.

---

\* Management contract or compensatory plan or agreement required to be filed pursuant to Item 15(b) of this Report.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Interface, Inc.  
Atlanta, Georgia

The audits referred to in our report to Interface, Inc., dated February 27, 2008, which is contained in Item 8 of this Form 10-K, included the audit of the Financial Statement Schedule II (Valuation and Qualifying Accounts and Reserves) set forth in the form 10-K. This financial statement schedule is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement schedule based on our audits.

In our opinion, this financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ BDO SEIDMAN, LLP

Atlanta, Georgia  
February 27, 2008

## INTERFACE, INC. AND SUBSIDIARIES

## SCHEDULE II -- VALUATION AND QUALIFYING ACCOUNTS AND RESERVES

|                                  | COLUMN<br>A | COLUMN<br>B<br>CHARGED<br>TO COSTS<br>AND<br>EXPENSES<br>(A) | COLUMN C<br>CHARGED<br>TO OTHER<br>ACCOUNTS<br>(in thousands) | COLUMN D<br>DEDUCTIONS<br>(DESCRIBE)<br>(B) | COLUMN<br>E<br>BALANCE,<br>AT END<br>OF YEAR |
|----------------------------------|-------------|--------------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------|----------------------------------------------|
| Allowance for Doubtful Accounts: |             |                                                              |                                                               |                                             |                                              |
| Year Ended:                      |             |                                                              |                                                               |                                             |                                              |
| December 30, 2007                | \$ 6,881    | \$ 1,917                                                     | \$ --                                                         | \$ 158                                      | \$ 8,640                                     |
| December 31, 2006                | 5,039       | 2,247                                                        | --                                                            | 405                                         | 6,881                                        |
| January 1, 2006                  | 5,749       | 489                                                          | --                                                            | 1,199                                       | 5,039                                        |

(A) Includes changes in foreign currency exchange rates.

(B) Write off of bad debt.

|                        | COLUMN<br>A | COLUMN<br>B<br>CHARGED<br>TO COSTS<br>AND<br>EXPENSES<br>(A) | COLUMN C<br>CHARGED<br>TO OTHER<br>ACCOUNTS<br>(B)<br>(in thousands) | COLUMN D<br>DEDUCTIONS<br>(DESCRIBE)<br>(C) | COLUMN<br>E<br>BALANCE,<br>AT END<br>OF YEAR |
|------------------------|-------------|--------------------------------------------------------------|----------------------------------------------------------------------|---------------------------------------------|----------------------------------------------|
| Restructuring Reserve: |             |                                                              |                                                                      |                                             |                                              |
| Year Ended:            |             |                                                              |                                                                      |                                             |                                              |
| December 30, 2007      | \$ 267      | \$ --                                                        | \$ --                                                                | \$ 267                                      | \$ --                                        |
| December 31, 2006      | 271         | 3,260                                                        | 1,960                                                                | 1,304                                       | 267                                          |
| January 1, 2006        | 2,863       | --                                                           | --                                                                   | 2,592                                       | 271                                          |

(A) Includes changes in foreign currency exchange rates.

(B) Reduction of asset carrying value.

(C) Cash payments.



|                                            | COLUMN<br>A                            | COLUMN<br>B                                   | COLUMN C                                          | COLUMN D                        | COLUMN<br>E                  |
|--------------------------------------------|----------------------------------------|-----------------------------------------------|---------------------------------------------------|---------------------------------|------------------------------|
|                                            | BALANCE,<br>AT<br>BEGINNING<br>OF YEAR | CHARGED<br>TO COSTS<br>AND<br>EXPENSES<br>(A) | CHARGED<br>TO OTHER<br>ACCOUNTS<br>(in thousands) | DEDUCTIONS<br>(DESCRIBE)<br>(B) | BALANCE<br>AT END<br>OF YEAR |
| Reserves for Sales Returns and Allowances: |                                        |                                               |                                                   |                                 |                              |
| Year ended:                                |                                        |                                               |                                                   |                                 |                              |
| December 30, 2007                          | \$ 2,209                               | \$ 3,018                                      | \$ --                                             | \$ 1,545                        | \$ 3,682                     |
| December 31, 2006                          | 2,605                                  | \$ 1,311                                      | --                                                | 1,707                           | 2,209                        |
| January 1, 2006                            | 2,672                                  | 1,479                                         | --                                                | 1,546                           | 2,605                        |

(A) Includes changes in foreign currency exchange rates.

(B) Represents credits issued and adjustments to reflect actual exposure.

|                     | COLUMN<br>A                            | COLUMN<br>B                                   | COLUMN<br>C                                       | COLUMN<br>D                     | COLUMN<br>E                  |
|---------------------|----------------------------------------|-----------------------------------------------|---------------------------------------------------|---------------------------------|------------------------------|
|                     | BALANCE,<br>AT<br>BEGINNING<br>OF YEAR | CHARGED<br>TO COSTS<br>AND<br>EXPENSES<br>(A) | CHARGED<br>TO OTHER<br>ACCOUNTS<br>(in thousands) | DEDUCTIONS<br>(DESCRIBE)<br>(B) | BALANCE<br>AT END OF<br>YEAR |
| Warranty Reserves : |                                        |                                               |                                                   |                                 |                              |
| Year ended:         |                                        |                                               |                                                   |                                 |                              |
| December 30, 2007   | \$ 1,502                               | \$ 778                                        | \$ --                                             | \$ 1,097                        | \$ 1,183                     |
| December 31, 2006   | 2,045                                  | 290                                           | --                                                | 833                             | 1,502                        |
| January 1, 2006     | 2,036                                  | 1,299                                         | --                                                | 1,290                           | 2,045                        |

(A) Includes changes in foreign currency exchange rates.

(B) Represents costs applied against reserve and adjustments to reflect actual exposure.

| COLUMN<br>A    | COLUMN<br>B | COLUMN<br>C | COLUMN<br>D | COLUMN<br>E |
|----------------|-------------|-------------|-------------|-------------|
| BALANCE,<br>AT |             |             |             |             |

Edgar Filing: INTERFACE INC - Form 10-K

|                      | BEGINNING<br>OF YEAR | CHARGED<br>TO COSTS<br>AND<br>EXPENSES<br>(A) | CHARGED<br>TO OTHER<br>ACCOUNTS | DEDUCTIONS<br>(DESCRIBE)<br>(B) | BALANCE<br>AT END OF<br>YEAR |
|----------------------|----------------------|-----------------------------------------------|---------------------------------|---------------------------------|------------------------------|
|                      | (in thousands)       |                                               |                                 |                                 |                              |
| Inventory Reserves : |                      |                                               |                                 |                                 |                              |
| Year ended:          |                      |                                               |                                 |                                 |                              |
| December 30, 2007    | \$ 6,625             | \$ 3,321                                      | \$ --                           | \$ 2,210                        | \$ 7,736                     |
| December 31, 2006    | 5,831                | 1,622                                         | --                              | 828                             | 6,625                        |
| January 1, 2006      | 3,463                | 4,193                                         | --                              | 1,825                           | 5,831                        |

(A) Includes changes in foreign currency exchange rates.

(B) Represents costs applied against reserve and adjustments to reflect actual exposure.

(All other Schedules for which provision is made in the applicable accounting requirements of the Securities and Exchange Commission are omitted because they are either not applicable or the required information is shown in the Company's Consolidated Financial Statements or the Notes thereto.)

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 27, 2008

INTERFACE, INC.

/ s / D A N I E L T .  
By:HENDRIX  
Daniel T. Hendrix  
President and Chief Executive  
Officer

# POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Daniel T. Hendrix as attorney-in-fact, with power of substitution, for him or her in any and all capacities, to sign any amendments to this Report on Form 10-K, and to file the same, with exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that said attorney-in-fact may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature                 | Capacity                                                       | Date              |
|---------------------------|----------------------------------------------------------------|-------------------|
| /s/ RAY C. ANDERSON       | Chairman of the Board                                          | February 27, 2008 |
| Ray C. Anderson           |                                                                |                   |
| /s/ DANIEL T. HENDRIX     | President, Chief Executive Officer and                         | February 27, 2008 |
| Daniel T. Hendrix         | Director (Principal Executive Officer)                         |                   |
| /s/ PATRICK C. LYNCH      | Senior Vice President and Chief                                | February 27, 2008 |
| Patrick C. Lynch          | Financial Officer (Principal Financial and Accounting Officer) |                   |
| /s/ EDWARD C. CALLAWAY    | Director                                                       | February 27, 2008 |
| Edward C. Callaway        |                                                                |                   |
| /s/ DIANNE DILLON-RIDGLEY | Director                                                       | February 27, 2008 |
| Dianne Dillon-Ridgley     |                                                                |                   |

Edgar Filing: INTERFACE INC - Form 10-K

|                                                                      |          |                      |
|----------------------------------------------------------------------|----------|----------------------|
| / s / C A R L I .<br>GABLE<br>Carl I. Gable                          | Director | February 27,<br>2008 |
| /s/ JUNE M. HENTON<br><br>June M. Henton                             | Director | February 27,<br>2008 |
| / s / C H R I S T O P H E R G .<br>KENNEDY<br>Christopher G. Kennedy | Director | February 27,<br>2008 |
| / s / K . D a v i d<br>Kohler<br>K. David Kohler                     | Director | February 27,<br>2008 |
| / s / J A M E S B . M I L L E R ,<br>JR.<br>James B. Miller, Jr.     | Director | February 27,<br>2008 |
| /s/ THOMAS R. OLIVER<br><br>Thomas R. Oliver                         | Director | February 27,<br>2008 |
| /s/ HAROLD M. PAISNER<br><br>Harold M. Paisner                       | Director | February 27,<br>2008 |



EXHIBIT INDEX

Exhibit  
Number

- 10.5 Form of Restricted Stock Agreement, as used for executive officers.
- 21 Subsidiaries of the Company.
- 23 Consent of BDO Seidman, LLP.
- 24 Power of Attorney.
- 31.1 Certification of Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.
- 31.2 Certification of Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.
- 32.1 Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.
- 32.2 Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2007.

- 97 -

---

