#### BEDELL JEFFREY A

Form 4

March 09, 2005

# FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB 3235-0287 Number:

**OMB APPROVAL** 

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

January 31, Expires: 2005

0.5

Form 4 or Form 5 obligations may continue.

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

Estimated average burden hours per response...

See Instruction

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

| 1. Name and Add<br>BEDELL JEF | •   | ing Person * | 2. Issuer Name <b>and</b> Ticker or Trading Symbol MICROSTRATEGY INC [MSTR] | 5. Relationship of Reporting Person(s) to Issuer  (Check all applicable)                          |  |  |  |
|-------------------------------|---|--------------|---|---|--|--|--|
|                               | (Last) (First) (Middle) C/O MICROSTRATEGY NCORPORATED, 1861 |              | 3. Date of Earliest Transaction<br>(Month/Day/Year)<br>03/07/2005           | Director 10% Owner Officer (give title below) Other (specify below)                               |  |  |  |
| INTERNATION                   | · ·   | VЕ           |   | VP, Technology and CTO  |  |  |  |
|                               | (Street)  |              | 4. If Amendment, Date Original Filed(Month/Day/Year)                        | 6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person |  |  |  |
| MCLEAN, V.                    | A 22102   |              |   | Form filed by More than One Reporting Person  |  |  |  |

| (City)                               | (State) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |   |  |  |        |             |  |  |   |  |
|--------------------------------------|--|---|--|--|--------|-------------|--|--|---|--|
| 1.Title of<br>Security<br>(Instr. 3) | 2. Transaction Date (Month/Day/Year)   | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transactio<br>Code<br>(Instr. 8) | 4. Securit<br>on(A) or Dis<br>(Instr. 3, 4 | sposed | of (D)      | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |
| Class A<br>Common<br>Stock           | 03/07/2005   |   | M                                      | 6,800                                      | A      | \$ 12.5     | 14,996   | D  |   |  |
| Class A<br>Common<br>Stock           | 03/07/2005   |   | M                                      | 25,000                                     | A      | \$ 4.7      | 39,996   | D  |   |  |
| Class A<br>Common<br>Stock           | 03/07/2005   |   | S                                      | 3,300                                      | D      | \$<br>70.08 | 36,696 (1)   | D  |   |  |
| Class A                              | 03/07/2005   |   | S                                      | 2,300                                      | D      | \$          | 34,396   | D  |   |  |

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|            |  |  |  | 70.39  |   |
|------------|--|--|--|--|---|
| 03/07/2005 | S  | 900  | D  | \$<br>70.04 33,496   | D   |
| 03/07/2005 | S  | 200  | D  | \$<br>70.01 33,296   | D   |
| 03/07/2005 | S  | 100  | D  | \$<br>70.03 33,196   | D   |
| 03/07/2005 | S  | 500  | D  | \$ 32,696  | D   |
| 03/07/2005 | S  | 100  | D  | \$<br>70.38 32,596   | D   |
| 03/07/2005 | S  | 1,900  | D  | \$ 30,696  | D   |
| 03/07/2005 | S  | 400  | D  | \$<br>70.07 30,296   | D   |
| 03/07/2005 | S  | 1,500  | D  | \$<br>70.29 28,796   | D   |
| 03/07/2005 | S  | 941  | D  | \$ 70.3 27,855   | D   |
| 03/07/2005 | S  | 457  | D  | \$<br>70.36 27,398   | D   |
| 03/07/2005 | S  | 1,278  | D  | \$ 70.1 26,120   | D   |
| 03/07/2005 | S  | 500  | D  | \$ 25,620  | D   |
| 03/07/2005 | S  | 100  | D  | \$<br>70.33 25,520   | D   |
| 03/07/2005 | S  | 100  | D  | \$<br>70.24 25,420   | D   |
|            | 03/07/2005  03/07/2005  03/07/2005  03/07/2005  03/07/2005  03/07/2005  03/07/2005  03/07/2005  03/07/2005  03/07/2005 | 03/07/2005       S         03/07/2005       S | 03/07/2005       S       200         03/07/2005       S       100         03/07/2005       S       500         03/07/2005       S       100         03/07/2005       S       1,900         03/07/2005       S       400         03/07/2005       S       941         03/07/2005       S       457         03/07/2005       S       1,278         03/07/2005       S       500         03/07/2005       S       100 | 03/07/2005       S       200       D         03/07/2005       S       100       D         03/07/2005       S       500       D         03/07/2005       S       100       D         03/07/2005       S       1,900       D         03/07/2005       S       1,500       D         03/07/2005       S       941       D         03/07/2005       S       457       D         03/07/2005       S       1,278       D         03/07/2005       S       500       D         03/07/2005       S       100       D | 03/07/2005       S       900       D       \$\$_{70.04}\$       33,496         03/07/2005       S       200       D       \$\$_{70.01}\$       33,296         03/07/2005       S       100       D       \$\$_{70.03}\$       33,196         03/07/2005       S       500       D       \$\$_{70.02}\$       32,696         03/07/2005       S       100       D       \$\$_{70.38}\$       32,596         03/07/2005       S       1,900       D       \$\$_{70.05}\$       30,696         03/07/2005       S       400       D       \$\$_{70.29}\$       28,796         03/07/2005       S       941       D       \$70.3       27,855         03/07/2005       S       457       D       \$\$_{70.36}\$       27,398         03/07/2005       S       1,278       D       \$70.1       26,120         03/07/2005       S       500       D       \$\$_{70.45}\$       25,620         03/07/2005       S       100       D       \$\$_{70.33}\$       25,520 |

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| Class A<br>Common<br>Stock | 03/07/2005 | S | 200    | D | \$<br>70.31 | 25,220 | D |
|----------------------------|------------|---|--------|---|-------------|--------|---|
| Class A<br>Common<br>Stock | 03/07/2005 | S | 400    | D | \$<br>70.26 | 24,820 | D |
| Class A<br>Common<br>Stock | 03/07/2005 | S | 700    | D | \$<br>70.09 | 24,120 | D |
| Class A<br>Common<br>Stock | 03/07/2005 | S | 700    | D | \$<br>70.27 | 23,420 | D |
| Class A<br>Common<br>Stock | 03/07/2005 | S | 400    | D | \$<br>70.06 | 23,020 | D |
| Class A<br>Common<br>Stock | 03/07/2005 | S | 14,824 | D | \$ 70       | 8,196  | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | e Expiration Date (Month/Day/Year) (A) sed of |                    | 7. Title and Amount of<br>Underlying Securities<br>(Instr. 3 and 4) |                                     |
|---|---|---|---|---|---|---|--------------------|---|-------------------------------------|
|   |   |   |   | Code V                                  | (A) (D)   | Date<br>Exercisable                           | Expiration<br>Date | Title   | Amount<br>or<br>Number<br>of Shares |
| Employee<br>Stock<br>Option<br>(right to<br>buy)    | \$ 12.5   | 03/07/2005                              |   | M                                       | 6,800   | <u>(2)</u>                                    | 09/30/2007         | Class A<br>Common<br>Stock  | 6,800                               |
| Employee<br>Stock<br>Option                         | \$ 4.7  | 03/07/2005                              |   | M                                       | 25,000  | (3)   | 07/26/2012         | Class A<br>Common<br>Stock  | 25,000                              |

(right to buy)

### **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

BEDELL JEFFREY A C/O MICROSTRATEGY INCORPORATED 1861 INTERNATIONAL DRIVE MCLEAN, VA 22102

VP, Technology and CTO

### **Signatures**

Jeffrey A. Bedell 03/09/2005

\*\*Signature of Date
Reporting Person

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The order in which sale transactions are set forth in Table I is not necessarily reflective of the sequence in which the sale transactions occurred in fact.
- (2) The 6,800 shares exercised on 03/07/2005 pursuant to this stock option vested in five equal annual installments beginning on 09/30/1998.
- (3) Of the 25,000 shares exercised on 03/07/2005 pursuant to this stock option, 12,500 shares vested on 07/26/2003 and 12,500 shares vested on 07/26/2004. The remaining 25,000 shares subject to the stock option vest in two equal annual installments beginning on 07/26/2005.
- (4) See Exhibit A.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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