AVALONBAY COMMUNITIES INC

Form 10-Q

November 03, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

Commission file number 1-12672

AVALONBAY COMMUNITIES, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

77-0404318 (LR S. Employe

(I.R.S. Employer Identification No.)

Ballston Tower 671 N. Glebe Rd, Suite 800

Arlington, Virginia 22203 (Address of principal executive offices, including zip code)

(703) 329-6300

(Registrant's telephone number, including area code)

(Former name, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety (90) days.

Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o

Non-accelerated filer (Do not check if a smaller reporting company) o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No ý

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

136,877,195 shares of common stock, par value \$0.01 per share, were outstanding as of October 30, 2015.

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AVALONBAY COMMUNITIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)

(Donars in thousands, except per share data)		
(2 onus in mousulus, encope per onue anus)	9/30/2015 (unaudited)	12/31/2014
ASSETS	(
Real estate:		
Land and improvements	\$3,584,531	\$3,432,769
Buildings and improvements	12,873,941	12,258,009
Furniture, fixtures and equipment	448,476	402,940
1 dimitale, minutes und equipment	16,906,948	16,093,718
Less accumulated depreciation		(2,874,578)
Net operating real estate	13,694,690	13,219,140
Construction in progress, including land	1,542,201	1,417,246
Land held for development	553,729	180,516
Operating real estate assets held for sale, net	333,127	118,838
Total real estate, net	15,790,620	14,935,740
Total Teal estate, liet	13,790,020	14,933,740
Cash and cash equivalents	318,557	509,460
Cash in escrow	101,888	95,625
Resident security deposits	30,875	29,617
Investments in unconsolidated real estate entities	268,647	298,315
Deferred financing costs, net	37,727	39,728
Deferred development costs	32,321	67,029
Prepaid expenses and other assets	201,344	201,209
Total assets	\$16,781,979	\$16,176,723
LIABILITIES AND EQUITY		
Unsecured notes, net	\$3,568,098	\$2,993,265
Variable rate unsecured credit facility	ψ3,300,070	Ψ2,773,203
Mortgage notes payable	<u> </u>	3,532,587
Dividends payable	171,098	153,207
Payables for construction	103,042	101,946
Accrued expenses and other liabilities	271,195	244,549
•	·	·
Accrued interest payable	35,904	41,318
Resident security deposits	54,048	49,189
Liabilities related to real estate assets held for sale	<u> </u>	1,492
Total liabilities	6,942,014	7,117,553
Redeemable noncontrolling interests	10,512	12,765
Equity:		
Preferred stock, \$0.01 par value; \$25 liquidation preference; 50,000,000 shares		
authorized at September 30, 2015 and December 31, 2014; zero shares issued and	_	_
outstanding at September 30, 2015 and December 31, 2014		
Common stock, \$0.01 par value; 280,000,000 shares authorized at September 30,	1,369	1,320
2015 and December 31, 2014; 136,876,753 and 132,050,382 shares issued and	7	,

outstanding at September 30, 2015 and December 31, 2014, respectively

<i>5</i>		
Additional paid-in capital	10,048,752	9,354,685
Accumulated earnings less dividends	(182,487) (267,085)
Accumulated other comprehensive loss	(38,181) (42,515)
Total equity	9,829,453	9,046,405
Total liabilities and equity	\$16,781,979	\$16,176,723

See accompanying notes to Condensed Consolidated Financial Statements.

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AVALONBAY COMMUNITIES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

(Dollars in thousands, except per share data)

(Donars in thousands, except per share	For the three more 9/30/2015	oths ended 9/30/2014	For the nine month 9/30/2015	ns ended 9/30/2014	
Revenue: Rental and other income	\$473,199	\$428,022	\$1,367,473	\$1,236,154	
Management, development and other fees	2,161	2,503	7,714	8,253	
Total revenue	475,360	430,525	1,375,187	1,244,407	
Expenses:					
Operating expenses, excluding propert taxes	^{ty} 115,655	105,212	340,501	304,812	
Property taxes Interest expense, net	50,416 43,234	44,996 46,376	143,505 133,398	131,920 132,631	
(Gain) loss on extinguishment of debt, net			(26,736		
Depreciation expense General and administrative expense	120,184 10,503	111,836 11,290	355,664 32,614	328,598 30,745	
Expensed acquisition, development an other pursuit costs, net of recoveries	^d 3,391	406	5,251	3,139	
Casualty and impairment loss (gain), net	658	_	(10,668	· —	
Total expenses	325,054	320,116	973,529	932,257	
Equity in income of unconsolidated real estate entities	20,554	130,592	68,925	143,527	
Gain on sale of real estate Gain on sale of communities		_	9,647 106,151		
Income from continuing operations	206,076	241,001	586,381	516,622	
Discontinued operations: Income from discontinued operations Gain on sale of discontinued operation Total discontinued operations		_ _ _	_ _ _	310 37,869 38,179	
Net income	206,076	241,001	586,381	554,801	
Net loss (income) attributable to noncontrolling interests	66	99	229	(13,872)
Net income attributable to common stockholders	\$206,142	\$241,100	\$586,610	\$540,929	
Other comprehensive income: Cash flow hedge losses reclassified to earnings	1,342	1,546	4,334	4,557	

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Comprehensive income	\$207,484	\$242,646	\$590,944	\$545,486
Earnings per common share - basic: Income from continuing operations attributable to common stockholders	\$1.54	\$1.83	\$4.42	\$3.86
Discontinued operations attributable to common stockholders	' —	_	_	0.29
Net income attributable to common stockholders	\$1.54	\$1.83	\$4.42	\$4.15
Earnings per common share - diluted:				
Income from continuing operations attributable to common stockholders	\$1.53	\$1.83	\$4.39	\$3.85
Discontinued operations attributable to common stockholders	_	_	_	0.29
Net income attributable to common stockholders	\$1.53	\$1.83	\$4.39	\$4.14
Dividends per common share	\$1.25	\$1.16	\$3.75	\$3.48

See accompanying notes to Condensed Consolidated Financial Statements.

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AVALONBAY COMMUNITIES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

(Dollars in thousands)

For the nine 9/30/2015	9/30/2014
\$586,381	\$554,801
355,664	328,598
5,117	4,763
(19,571) (26,271)
•) 412
	10,354
13,502	2,911
(17,303) —
<u> </u>	1,455
4,334	4,557
(146,745) (229,200)
(8,409) 771
2,986	(12,808)
33,072	1,086
794,272	641,429
(1 265 920) (961.466)
(1,203,829) (861,466)
(40,358) (33,324)
(4,887) (5,776
232,415	186,651
44,142	_
_	21,748
1,010	3,463
47,873	197,463
(881) (5,254
(986,515) (496,495)
	340,091
(484,251) (440,632)
_	53,000
•) (28,718)
574,066	250,000
<u> </u>	(150,000)
* *) (3,414
`) (26
`) (262
(14,410) (6,300)
	9/30/2015 \$586,381 355,664 5,117 (19,571 (26,736 11,980 13,502 (17,303— 4,334 (146,745 (8,409 2,986 33,072 794,272 (1,265,829 (40,358 (4,887 232,415 44,142— 1,010 47,873 (881

Net cash provided by financing activities	1,340	13,739
Net (decrease) increase in cash and cash equivalents	(190,903)	158,673
Cash and cash equivalents, beginning of period Cash and cash equivalents, end of period Cash paid during the period for interest, net of amount capitalized	509,460 \$318,557 \$149,097	281,355 \$440,028 \$154,653

See accompanying notes to Condensed Consolidated Financial Statements.

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CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

Supplemental disclosures of non-cash investing and financing activities:

During the nine months ended September 30, 2015:

As described in Note 4, "Equity," 157,779 shares of common stock were issued as part of the Company's stock based compensation plans, of which 95,826 shares related to the conversion of restricted stock units to restricted shares, and the remaining 61,953 shares valued at \$10,721,000 were issued in connection with new stock grants; 46,589 shares valued at \$3,552,000 were issued in conjunction with the conversion of deferred stock awards; 1,608 shares valued at \$275,000 were issued through the Company's dividend reinvestment plan; 39,800 shares valued at \$5,921,000 were withheld to satisfy employees' tax withholding and other liabilities; and 4,293 restricted stock units with a value of \$502,000 previously issued in connection with employee compensation were canceled upon forfeiture.

Common stock dividends declared but not paid totaled \$171,098,000.

The Company recorded a decrease of \$1,722,000 in redeemable noncontrolling interest with a corresponding increase to accumulated earnings less dividends to adjust the redemption value associated with the put options held by joint venture partners and DownREIT partnership units. For further discussion of the nature and valuation of these items, see Note 10, "Fair Value."

The Company reclassified \$4,334,000 of cash flow hedge losses from other comprehensive income to interest expense, net, to record the impact of the Company's derivative and hedge accounting activity.

As discussed in Note 5, "Investments in Real Estate Entities," the Company recognized a charge of \$21,844,000 to write off the net book value of the fixed assets destroyed by the Edgewater fire.

During the nine months ended September 30, 2014:

The Company issued 113,822 shares of common stock as part of the Company's stock based compensation plan, of which 16,209 shares related to the conversion of restricted units to restricted shares, and the remaining 97,613 shares valued at \$12,605,000 were issued in connection with new stock grants; 1,868 shares valued at \$250,000 were issued through the Company's dividend reinvestment plan; 53,983 shares valued at \$4,701,000 were withheld to satisfy employees' tax withholding and other liabilities; and 200 restricted shares as well as restricted stock units with an aggregate value of \$1,826,000 previously issued in connection with employee compensation were canceled upon forfeiture.

Common stock dividends declared but not paid totaled \$153,125,000.

The Company recorded a decrease of \$4,088,000 in redeemable noncontrolling interest with a corresponding increase to accumulated earnings less dividends to adjust the redemption value associated with the put options held by joint venture partners and DownREIT partnership units.

The Company reclassified \$4,557,000 of cash flow hedge losses from other comprehensive income to interest expense, net, to record the impact of the Company's derivative and hedge accounting activity.

The Company derecognized \$17,816,000 in noncontrolling interest in conjunction with the deconsolidation of an AvalonBay Value Added Fund I, L.P. ("Fund I") subsidiary.

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AVALONBAY COMMUNITIES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

1. Organization, Basis of Presentation and Significant Accounting Policies

Organization and Basis of Presentation

AvalonBay Communities, Inc. (the "Company," which term, unless the context otherwise requires, refers to AvalonBay Communities, Inc. together with its subsidiaries), is a Maryland corporation that has elected to be treated as a real estate investment trust ("REIT") for federal income tax purposes under the Internal Revenue Code of 1986 (the "Code"). The Company focuses on the development, redevelopment, acquisition, ownership and operation of multifamily communities primarily in New England, the New York/New Jersey metro area, the Mid-Atlantic, the Pacific Northwest, and Northern and Southern California.

At September 30, 2015, the Company owned or held a direct or indirect ownership interest in 255 operating apartment communities containing 74,202 apartment homes in 11 states and the District of Columbia, of which eight communities containing 2,675 apartment homes were under reconstruction. In addition, the Company has 27 communities under construction that are expected to contain an aggregate of 8,649 apartment homes when completed. The Company also owned or held a direct or indirect ownership interest in land or rights to land on which the Company expects to develop an additional 33 communities that, if developed as expected, will contain an estimated 9,752 apartment homes.

The interim unaudited financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements required by GAAP have been condensed or omitted pursuant to such rules and regulations. These unaudited financial statements should be read in conjunction with the financial statements and notes included in the Company's 2014 Annual Report on Form 10-K. The results of operations for the three and nine months ended September 30, 2015 are not necessarily indicative of the operating results for the full year. Management believes the disclosures are adequate to ensure the information presented is not misleading. In the opinion of management, all adjustments and eliminations, consisting only of normal, recurring adjustments necessary for a fair presentation of the financial statements for the interim periods, have been included.

Capitalized terms used without definition have meanings provided elsewhere in this Form 10-Q.

Earnings per Common Share

Basic earnings per share is computed by dividing net income attributable to common stockholders by the weighted average number of shares outstanding during the period. All outstanding unvested restricted share awards contain rights to non-forfeitable dividends and participate in undistributed earnings with common shareholders and, accordingly, are considered participating securities that are included in the two-class method of computing basic earnings per share ("EPS"). Both the unvested restricted shares and other potentially dilutive common shares, and the related impact to earnings, are considered when calculating earnings per share on a diluted basis. The Company's earnings per common share are determined as follows (dollars in thousands, except per share data):

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Decision dell'Interded de consequence d'une	For the three n 9/30/2015	nonths ended 9/30/2014	For the nine m 9/30/2015	onths ended 9/30/2014
Basic and diluted shares outstanding Weighted average common shares - basic Weighted average DownREIT units outstanding Effect of dilutive securities Weighted average common shares - diluted	133,669,584 7,500 1,032,376 134,709,460	131,330,078 7,500 568,417 131,905,995	132,516,847 7,500 1,139,423 133,663,770	130,165,873 7,500 554,627 130,728,000
Calculation of Earnings per Share - basic Net income attributable to common stockholders Net income allocated to unvested restricted shares Net income attributable to common stockholders, adjusted	\$206,142 (467) \$205,675	\$241,100 (366) \$240,734	\$586,610 (1,444) \$585,166	\$540,929 (858) \$540,071
Weighted average common shares - basic	133,669,584	131,330,078	132,516,847	130,165,873
Earnings per common share - basic	\$1.54	\$1.83	\$4.42	\$4.15
Calculation of Earnings per Share - diluted Net income attributable to common stockholders Add: noncontrolling interests of DownREIT unitholders in consolidated partnerships, including discontinued	\$206,142 9	\$241,100 9	\$586,610 28	\$540,929 26
operations Adjusted net income available to common stockholders	\$206,151	\$241,109	\$586,638	\$540,955
Weighted average common shares - diluted	134,709,460	131,905,995	133,663,770	130,728,000
Earnings per common share - diluted	\$1.53	\$1.83	\$4.39	\$4.14

All options to purchase shares of common stock outstanding as of September 30, 2015 are included in the computation of diluted earnings per share. Certain options to purchase shares of common stock in the amount of 1,499 were outstanding at September 30, 2014, but were not included in the computation of diluted earnings per share because such options were anti-dilutive for the quarter.

The Company is required to estimate the forfeiture of stock options and recognize compensation cost net of the estimated forfeitures. The estimated forfeitures included in compensation cost are adjusted to reflect actual forfeitures at the end of the vesting period. The forfeiture rate at September 30, 2015 was 1.0% and is based on the average forfeiture activity over a period equal to the estimated life of the stock options. The application of estimated forfeitures did not materially impact compensation expense for the three and nine months ended September 30, 2015 or 2014.

Derivative Instruments and Hedging Activities

The Company enters into interest rate swap and interest rate cap agreements (collectively, "Hedging Derivatives") for interest rate risk management purposes and in conjunction with certain variable rate secured debt to satisfy lender requirements. The Company does not enter into Hedging Derivatives transactions for trading or other speculative purposes. The Company assesses the effectiveness of qualifying cash flow and fair value hedges, both at inception and on an on-going basis. Hedge ineffectiveness is reported as a component of general and administrative expenses. The

fair values of Hedging Derivatives that are in an asset position are recorded in prepaid expenses and other assets. The fair value of Hedging Derivatives that are in a liability position are included in accrued expenses and other liabilities. Fair value changes for derivatives that are not in qualifying hedge relationships are reported as a component of interest expense, net. For the Hedging Derivatives positions that the Company has determined qualify as effective cash flow hedges, the Company has recorded the effective portion of cumulative changes in the fair value of Hedging Derivatives in other comprehensive income. Amounts recorded in other comprehensive income will be reclassified into earnings in the periods in which earnings are affected by the hedged cash flow. The effective portion of the change in fair value of Hedging Derivatives that the Company has determined qualified as effective fair value hedges is reported as an adjustment to the carrying amount of the corresponding debt being hedged. See Note 10, "Fair Value," for further discussion of derivative financial instruments.

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Legal and Other Contingencies

In January 2015, a fire occurred at the Company's Avalon at Edgewater apartment community located in Edgewater, New Jersey ("Edgewater"). Edgewater consisted of two residential buildings. One building, containing 240 apartment homes, was destroyed. The second building, containing 168 apartment homes, suffered minimal damage and has been repaired. The Company is still assessing its losses resulting from the fire, including liability to third parties who incurred damages as a result of the fire. The Company is also evaluating whether to rebuild and replace the building that was destroyed and does not believe that the outcome of this decision will have a material impact on the Company's financial condition or results of operations.

The Company believes that the fire was caused by sparks from a torch used during repairs being performed by a Company employee who was not a licensed plumber. The Company's insurers are negotiating and settling claims submitted to the insurers by third parties who incurred property damage and are claiming other losses. Four putative class action lawsuits have been filed against the Company on behalf of Edgewater residents and others who may have been harmed by the fire; these actions have been consolidated by the court into one civil putative class action. In addition, 17 lawsuits representing approximately 133 individual plaintiffs have been filed against the Company. The Company believes that it has meritorious defenses to the extent of damages claimed. Additional lawsuits arising from the fire may be filed.

Following the fire, the Company received a civil citation for "failure to notify Fire Department of an active fire" from Bergen County, New Jersey. The Company has decided not to appeal this citation. The Company has also received two citations that were alleged to be serious by the Occupational Safety and Health Administration ("OSHA"); the Company has appealed these citations. It is possible that additional governmental investigations are or may be ongoing. The Company is unable to evaluate the nature and potential materiality of any such investigations or actions.

Having incurred applicable deductibles and a self-insured amount equal to 12% of the first \$50,000,000 of property damage, the Company currently believes that all of its remaining liability to third parties and all of the Company's additional cost for replacement cost coverage for property damage resulting from the fire will be substantially covered by its insurance policies. However, the Company can give no assurances in this regard and continues to evaluate this matter. See Note 5, "Investments in Real Estate Entities," and Part II, Item 1, "Legal Proceedings," for further discussion of the casualty gains and losses and lawsuits associated with the Edgewater fire.

The Company is involved in various other claims and/or administrative proceedings unrelated to the Edgewater fire that arise in the ordinary course of its business. While no assurances can be given, the Company does not currently believe that any of these other outstanding litigation matters, individually or in the aggregate, will have a material adverse effect on its financial condition or results of operations.

Acquisitions of Investments in Real Estate

The Company accounts for acquisitions of investments in real estate in accordance with the authoritative guidance for the initial measurement, which requires the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree to be recognized at fair value. Typical assets and liabilities acquired include land, building, furniture, fixtures, and equipment, and identified intangible assets and liabilities, consisting of the value of above or below market leases and in-place leases. In making estimates of fair values for purposes of allocating purchase price, the Company utilizes various sources, including its own analysis of recently acquired and existing comparable properties in its portfolio and other market data.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to amounts in prior years' financial statements to conform to current year presentations as a result of changes in held for sale classification as described in Note 6, "Real Estate Disposition Activities."

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Recently Issued Accounting Standards

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, a revenue recognition standard that will result in companies recognizing revenue from contracts when control for the service or product that is the subject of the contract is transferred from the seller to the buyer. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers-Deferral of the Effective Date, which defers the effective date of the new revenue recognition standard one year. The guidance is effective in the first quarter of 2018, and the Company is assessing whether the new standard will have a material effect on its financial position or results of operations.

In February 2015, the FASB issued ASU 2015-02, Consolidation: Amendments to the Consolidation Analysis, which amends the criteria for determining variable interest entities ("VIEs"), amends the criteria for determining if a service provider possesses a variable interest in a VIE, and eliminates the presumption that a general partner should consolidate a limited partnership. The guidance is effective in the first quarter of 2016 and allows for early adoption. The Company is currently assessing the effect of adoption on its consolidated financial statements.

In April 2015, the FASB issued ASU 2015-03, Interest - Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs. The guidance requires debt issuance costs related to a recognized debt liability to be presented as a direct deduction from the carrying amount of that debt liability. The new guidance will only impact financial statement presentation. In August 2015, the FASB issued ASU 2015-15, Interest-Imputation of Interest: Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements. The guidance codified the SEC staff's view on the presentation and subsequent measurement of debt issuance costs associated with line-of-credit arrangements. The guidance is effective in the first quarter of 2016 and allows for early adoption. The Company does not expect the adoption of this standard to materially impact its consolidated financial statements.

2. Interest Capitalized

The Company capitalizes interest during the development and redevelopment of real estate assets. Capitalized interest associated with the Company's development or redevelopment activities totaled \$20,356,000 and \$15,989,000 for the three months ended September 30, 2015 and 2014, respectively, and \$59,186,000 and \$54,294,000 for the nine months ended September 30, 2015 and 2014, respectively.

3. Notes Payable, Unsecured Notes and Credit Facility

The Company's mortgage notes payable, unsecured notes, Term Loan and Credit Facility, both as defined below, as of September 30, 2015 and December 31, 2014, are summarized below (dollars in thousands). The following amounts and discussion do not include the mortgage notes related to the communities classified as held for sale, if any, as of September 30, 2015 and December 31, 2014, as shown in the Condensed Consolidated Balance Sheets (dollars in thousands) (see Note 6, "Real Estate Disposition Activities").

	9/30/2015	12/31/2014
Fixed rate unsecured notes (1)	\$3,275,000	\$2,750,000
Term Loan Fixed rate mortgage notes payable - conventional and tax-exempt (2)	300,000 1,668,496	250,000 2,400,677
Variable rate mortgage notes payable - conventional and tax-exempt (2)	1,045,486	1,047,461
Total mortgage notes payable and unsecured notes	6,288,982	6,448,138
Credit Facility Total mortgogo notes navable unaccured notes and Credit Facility	— \$6,288,982	— ¢ <i>C 11</i> 0 120
Total mortgage notes payable, unsecured notes and Credit Facility	\$0,288,982	\$6,448,138

- (1) Balances at September 30, 2015 and December 31, 2014 exclude \$6,902 and \$6,735 of debt discount, respectively, as reflected in unsecured notes, net on the Company's Condensed Consolidated Balance Sheets.
- Balances at September 30, 2015 and December 31, 2014 exclude \$24,647 and \$84,449 of debt premium, respectively, as reflected in mortgage notes payable on the Company's Condensed Consolidated Balance Sheets.

The following debt activity occurred during the nine months ended September 30, 2015:

In January 2015, in conjunction with the disposition of Avalon on Stamford Harbor, the Company substituted AVA Belltown as collateral for the disposed community's outstanding fixed rate secured mortgage loan.

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In March 2015, the Company borrowed the final \$50,000,000 available under the \$300,000,000 variable rate unsecured term loan (the "Term Loan"), maturing in March 2021.

In April 2015, the Company repaid an aggregate of \$481,582,000 principal amount of secured indebtedness, which includes eight fixed rate mortgage loans secured by eight wholly-owned operating communities, at par. The indebtedness had an aggregate effective interest rate of 3.12%, and a stated maturity date of November 2015. The Company incurred a gain on the early debt extinguishment of \$8,724,000, representing the excess of the write-off of unamortized premium resulting from the debt assumed in the Archstone Acquisition, as defined in our Form 10-K for the year ended December 31, 2014.

In May 2015, the Company issued \$525,000,000 principal amount of unsecured notes in a public offering under its existing shelf registration statement for net proceeds of approximately \$520,653,000. The notes mature in June 2025 and were issued at a 3.45% coupon interest rate.

In June 2015, the Company repaid a \$15,778,000 fixed rate secured mortgage note with an effective interest rate of 7.50% in advance of its February 2041 maturity date, recognizing a charge of \$455,000 for a prepayment penalty and write-off of deferred financing costs.

In June 2015, the Company repaid a \$7,805,000 fixed rate secured mortgage note with an effective interest rate of 7.84% at par and without penalty in advance of its May 2027 maturity date, recognizing a charge of \$263,000 for the write-off of deferred financing costs.

In June 2015, the Company repaid the \$74,531,000 fixed rate secured mortgage note secured by Edgewater with an effective interest rate of 5.95% at par and without penalty in advance of its May 2019 maturity date, recognizing a charge of \$259,000 for the write-off of deferred financing costs.

In July 2015, the Company repaid a \$140,346,000 fixed rate secured mortgage note with an effective interest rate of 5.56% in advance of its May 2053 maturity date, resulting in a recognized gain of \$18,987,000, consisting of the write-off of unamortized premium net of deferred financing costs of \$30,215,000, partially offset by a prepayment penalty of \$11,228,000.

The Company has a \$1,300,000,000 revolving variable rate unsecured credit facility with a syndicate of banks (the "Credit Facility") which matures in April 2017. The Company has the option to extend the maturity by up to one year under two, six month extension options for an aggregate fee of \$1,950,000. The Credit Facility bears interest at varying levels based on the LIBOR rating levels achieved on the unsecured notes and on a maturity schedule selected by the Company. The current stated pricing is LIBOR plus 0.95% (1.14% at September 30, 2015), assuming a one month borrowing rate. The annual facility fee is approximately \$1,950,000 based on the \$1,300,000,000,000 facility size and based on the Company's current credit rating.

The Company had no borrowings outstanding under the Credit Facility and had \$43,580,000 and \$49,407,000 outstanding in letters of credit that reduced the borrowing capacity as of September 30, 2015 and December 31, 2014, respectively.

In the aggregate, secured notes payable mature at various dates from December 2015 through July 2066, and are secured by certain apartment communities (with a net carrying value of \$3,363,527,000, excluding communities classified as held for sale, as of September 30, 2015).

As of September 30, 2015, the Company has guaranteed approximately \$234,500,000 of mortgage notes payable held by wholly-owned subsidiaries; all such mortgage notes payable are consolidated for financial reporting purposes. The

weighted average interest rate of the Company's fixed rate mortgage notes payable (conventional and tax-exempt) was 4.7% and 4.5% at September 30, 2015 and December 31, 2014, respectively. The weighted average interest rate of the Company's variable rate mortgage notes payable (conventional and tax exempt), the Term Loan and its Credit Facility, including the effect of certain financing related fees, was 1.7% and 1.8% at September 30, 2015 and December 31, 2014, respectively.

Scheduled payments and maturities of mortgage notes payable and unsecured notes outstanding at September 30, 2015 are as follows (dollars in thousands):

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Year	Secured notes payments	Secured notes maturities	Unsecured notes maturities	Stated interest rate of unsecured notes	
2015	\$4,295	\$103,743	\$—	_	%
2016	16,164	16,256	250,000	5.750	%
2017	17,166	709,991	250,000	5.700	%
2018	16,364	76,673	_	_	%
2019	5,099	588,428	_	_	%
2020	4,057	50,825	250,000	6.100	%
			400,000	3.625	%
2021	4,017	27,844	250,000	3.950	%
			300,000	LIBOR + 1.450%	
2022	4,295	_	450,000	2.950	%
2023	4,578	_	350,000	4.200	%
			250,000	2.850	%
2024	4,888	_	300,000	3.500	%
Thereafter	_	1,059,299	525,000	3.450	%
	\$80,923	\$2,633,059	\$3,575,000		

The Company was in compliance at September 30, 2015 with customary financial and other covenants under the Credit Facility, the Term Loan, and the Company's fixed rate unsecured notes.

4. Equity

The following summarizes the changes in equity for the nine months ended September 30, 2015 (dollars in thousands):

	Common stock	Additional paid-in capital	Accumulated earnings less dividends	Accumulated other comprehensive loss	Total equity
Balance at December 31, 2014	\$1,320	\$9,354,685	\$(267,085)	\$ (42,515)	\$9,046,405
Net income attributable to common stockholders	_	_	586,610	_	586,610

Cash flow hedge loss reclassified to earnings	_	_	_	4,334	4,334
Change in redemption value of redeemable noncontrolling interest	_	_	1,722	_	1,722
Dividends declared to common stockholders	_	_	(502,417) —	(502,417)
Issuance of common stock, net of withholdings	49	673,302	(1,317) —	672,034
Amortization of deferred compensation Balance at September 30, 2015		20,765 \$10,048,752	\$(182,487	—) \$(38,181)	20,765 \$9,829,453

As of September 30, 2015 and December 31, 2014, the Company's charter had authorized for issuance a total of 280,000,000 shares of common stock and 50,000,000 shares of preferred stock.

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During the nine months ended September 30, 2015, the Company:

i.issued 155,173 shares of common stock in connection with stock options exercised;

- ii. issued 1,608 common shares through the Company's dividend reinvestment plan;
- ... issued 157,779 common shares in connection with stock grants and the conversion of restricted stock units to restricted shares;

iv.issued 46,589 common shares in conjunction with the conversion of deferred stock awards;

v. withheld 39,800 common shares to satisfy employees' tax withholding and other liabilities;

vi. issued 5,022 common shares through the Employee Stock Purchase Program; and

vii.issued 4,500,000 shares of common stock in settlement of the Forward.

Any deferred compensation related to the Company's stock option, restricted stock and restricted stock unit grants during the nine months ended September 30, 2015 is not reflected on the Company's Condensed Consolidated Balance Sheet as of September 30, 2015, and will not be reflected until earned as compensation cost.

In August 2012, the Company commenced a third continuous equity program ("CEP III"), under which the Company was authorized by its Board of Directors to sell up to \$750,000,000 of shares of its common stock from time to time during a 36-month period, which expired on August 3, 2015. Actual sales depended on a variety of factors determined by the Company, including market conditions, the trading price of the Company's common stock and determinations by the Company of the appropriate sources of funding for the Company. In conjunction with CEP III, the Company engaged sales agents who received compensation of approximately 1.5% of the gross sales price for shares sold. During the nine months ended September 30, 2015, the Company had no sales under CEP III.

On September 9, 2014, based on a market closing price of \$155.83 per share on that date, the Company entered into a forward contract to sell 4,500,000 shares of common stock for an initial forward price of \$151.74 per share, net of offering fees and discounts (the "Forward"). The sales price and proceeds achieved by the Company were determined on the dates of settlement, with adjustments during the term of the contract for the Company's dividends as well as for a daily interest factor that varies with changes in the Fed Funds rate. During the three months ended September 30, 2015, the Company issued 3,890,725 shares of common stock at a sales price of \$146.35 per share, for net proceeds of \$569,423,000, for final settlement of the Forward. In the aggregate, the Company issued 4,500,000 shares for net proceeds of \$659,423,000 for settlement of the Forward during the nine months ended September 30, 2015.

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5. Investments in Real Estate Entities

Investment in Unconsolidated Real Estate Entities

As of September 30, 2015, the Company had investments in five unconsolidated real estate entities, excluding an interest in the Residual JV (as defined in this Form 10-Q), with ownership interest percentages ranging from 20.0% to 31.3%. The Company accounts for its investments in unconsolidated real estate entities under the equity method of accounting. The significant accounting policies of the Company's unconsolidated real estate entities are consistent with those of the Company in all material respects.

During the nine months ended September 30, 2015, AvalonBay Value Added Fund II, L.P. ("Fund II") sold four communities:

Eaves Plainsboro, located in Plainsboro, NJ, containing 776 apartment homes was sold for \$117,000,000. The Company's share of the gain in accordance with GAAP for the disposition was \$9,660,000.

Eaves Los Alisos, located in Lake Forest, CA, containing 140 apartment homes was sold for \$39,500,000. The Company's share of the gain in accordance with GAAP for the disposition was \$4,551,000.

Captain Parker Arms, located in Lexington, MA, containing 94 apartment homes was sold for \$31,600,000. The Company's share of the gain in accordance with GAAP for the disposition was \$3,385,000.

Eaves Carlsbad, located in Carlsbad, CA, containing 450 apartment homes was sold for \$112,000,000. The Company's share of the gain in accordance with GAAP for the disposition was \$12,130,000.

In conjunction with the disposition of these communities during the nine months ended September 30, 2015, Fund II repaid \$69,036,000 of related secured indebtedness in advance of the scheduled maturity dates. This resulted in charges for a prepayment penalty and write-off of deferred financing costs, of which the Company's portion was \$1,400,000, which was reported as a reduction of equity in income (loss) of unconsolidated real estate entities on the accompanying Condensed Consolidated Statements of Comprehensive Income.

During the nine months ended September 30, 2015, the Company received \$20,680,000 from the joint venture partner associated with MVP I, LLC, the entity that owns Avalon at Mission Bay North II, upon agreement with the partner to modify the joint venture agreement to eliminate the Company's promoted interest for future return calculations and associated distributions. Prospectively, earnings and distributions will be based on the Company's 25.0% equity interest in the venture. In addition, MVP I, LLC obtained a \$103,000,000, 3.24% fixed rate loan, with a maturity date of July 2025, and used the proceeds and cash on hand to repay its existing \$105,000,000, variable rate loan which was scheduled to mature in December 2015, at par.

The following is a combined summary of the financial position of the entities accounted for using the equity method as of the dates presented, excluding amounts associated with the Residual JV (dollars in thousands):

9/30/2015 (unaudited)	12/31/2014 (unaudited)
\$1,390,002	\$1,617,627
180,919	72,290
\$1,570,921	\$1,689,917
	\$1,390,002 180,919

Liabilities and partners' capital:

Mortgage notes payable and credit facility	\$902,242	\$980,128
Other liabilities	23,891	24,884
Partners' capital	644,788	684,905
Total liabilities and partners' capital	\$1,570,921	\$1,689,917

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The following is a combined summary of the operating results of the entities accounted for using the equity method for the periods presented, excluding amounts associated with the Residual JV (dollars in thousands):

	For the three months ended			For the nine	iths ended			
	9/30/2015		9/30/2014		9/30/2015		9/30/2014	
	(unaudited)				(unaudited)			
Rental and other income	\$43,868		\$49,388		\$132,518		\$154,034	
Operating and other expenses	(17,910)	(19,989)	(52,622)	(61,680)
Gain on sale of communities	66,410		327,539		98,899		333,221	
Interest expense, net	(14,883)	(22,922)	(35,694)	(50,335)
Depreciation expense	(11,213)	(11,934)	(35,058)	(40,214)
Net income	\$66,272		\$322,082		\$108,043		\$335,026	

In conjunction with the formation of Fund II, the Company incurred costs in excess of its equity in the underlying net assets of the respective investments. These costs represent \$2,591,000 at September 30, 2015 and \$3,880,000 at December 31, 2014 of the respective investment balances.

As part of the formation of Fund II, the Company provided to one of the limited partners a guarantee. The guarantee provided that if, upon final liquidation of Fund II, the total amount of all distributions to that partner during the life of Fund II (whether from operating cash flow or property sales) did not equal a minimum of the total capital contributions made by that partner, then the Company would pay the partner an amount equal to the shortfall, but in no event more than 10% of the total capital contributions made by the partner. During the three months ended September 30, 2015, the limited partner transferred its investment interest to an unrelated third party. The guarantee was not transferred with the investment interest, so the Company has no further obligation under the guarantee.

In addition, through subsidiaries, the Company and Equity Residential are members in three limited liability company agreements (collectively, the "Residual JV"). The Company and Equity Residential jointly control the Residual JV and the Company holds a 40.0% economic interest in the assets and liabilities of the Residual JV. During the nine months ended September 30, 2015, the Company recognized equity in income of unconsolidated real estate entities of \$11,630,000, associated with the settlement of outstanding legal claims against third parties and disposition activity in the Residual JV.

Investment in Consolidated Real Estate Entities

In conjunction with the development of Avalon Sheepshead Bay, the Company entered into a joint venture agreement to construct a mixed use building that will contain rental apartments, for-sale residential condominium units and related common elements. The Company will own a 70.0% interest in the venture and have all of the rights and obligations associated with the rental apartments, and the venture partner will own the remaining 30.0% interest and have all of the rights and obligations associated with the for-sale condominium units. The Company is responsible for the development and construction of the structure, and is providing a loan to the venture partner for the venture partner share of costs. As of September 30, 2015, the Company has a receivable from the venture partner in the amount of \$7,340,000, reported as a component of prepaid expenses and other assets on the Condensed Consolidated Balance Sheets. The loan provided to the venture partner will be repaid with the proceeds received from the sale of the residential condominium units. The venture is considered a variable interest entity, and the Company consolidates its interest in the rental apartments and common areas, and accounts for the for-sale component of the venture as an unconsolidated investment.

Expensed Acquisition, Development and Other Pursuit Costs and Impairment of Long-Lived Assets

The Company capitalizes pre-development costs incurred in pursuit of new development opportunities for which the Company currently believes future development is probable ("Development Rights"). Future development of these Development Rights is dependent upon various factors, including zoning and regulatory approval, rental market conditions, construction costs and the availability of capital. Initial pre-development costs incurred for pursuits for which future development is not yet considered probable are expensed as incurred. In addition, if the status of a Development Right changes, making future development by the Company no longer probable, any capitalized pre-development costs are written off with a charge to expense. The Company expensed costs related to the abandonment of Development Rights as well as costs incurred in pursuing the acquisition of assets or costs incurred pursuing the disposition of assets for which such disposition activity did not occur, in the amounts of \$3,391,000 and \$406,000 for the three months ended September 30, 2015 and 2014, respectively, and \$5,251,000 and \$3,139,000 for the nine months ended September 30, 2015 and 2014, respectively. These costs are included in expensed acquisition, development, and

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other pursuit costs, net of recoveries on the accompanying Condensed Consolidated Statements of Comprehensive Income. These costs can vary greatly, and the costs incurred in any given period may be significantly different in future periods.

The Company evaluates its real estate and other long-lived assets for impairment when potential indicators of impairment exist. Such assets are stated at cost, less accumulated depreciation and amortization, unless the carrying amount of the asset is not recoverable. If events or circumstances indicate that the carrying amount of a long-lived asset may not be recoverable, the Company assesses its recoverability by comparing the carrying amount of the long-lived asset to its estimated undiscounted future cash flows. If the carrying amount exceeds the aggregate undiscounted future cash flows, the Company recognizes an impairment loss to the extent the carrying amount exceeds the estimated fair value of the long-lived asset. Based on periodic tests of recoverability of long-lived assets, the Company did not record any impairment losses for the three and nine months ended September 30, 2015 and 2014, other than related to the impairment on land held for investment and casualty gains and losses from property damage discussed below.

The Company assesses its portfolio of land held for both development and investment for impairment if the intent of the Company changes with respect to either the development of, or the expected holding period for, the land. The Company did not recognize any impairment charges on its investment in land during the three months ended September 30, 2015. During the nine months ended September 30, 2015, the Company recognized an impairment charge of \$800,000 relating to a parcel of land that was sold during the nine months ended September 30, 2015, to reduce the Company's basis to the contracted sales price less expected costs to sell. This charge is included in casualty and impairment loss (gain), net on the accompanying Condensed Consolidated Statements of Comprehensive Income. The Company did not recognize any impairment charges on its investment in land for the three and nine months ended September 30, 2014.

The Company also evaluates its unconsolidated investments for other than temporary impairment, considering both the extent and amount by which the carrying value of the investment exceeds the fair value, and the Company's intent and ability to hold the investment to recover its carrying value. The Company also evaluates its proportionate share of any impairment of assets held by unconsolidated investments. Excluding amounts associated with the Residual JV, there was no impairment loss recognized by any of the Company's investments in unconsolidated entities during the three and nine months ended September 30, 2015 and 2014.

Casualty Gains and Losses

The Company recorded a casualty charge for additional demolition and incident costs related to Edgewater of \$658,000 for the three months ended September 30, 2015, and a net casualty gain of \$15,663,000 for the nine months ended September 30, 2015, which are included in casualty and impairment loss (gain), net on the accompanying Condensed Consolidated Statements of Comprehensive Income. During the nine months ended September 30, 2015, the Company received \$44,142,000 in insurance proceeds, which were partially offset by casualty charges of \$21,844,000 to write off the net book value of the building destroyed by the fire at Edgewater, and \$6,635,000 to record demolition and additional incident expenses. See discussion in Note 1, "Organization, Basis of Presentation and Significant Accounting Policies, Legal and Other Contingencies," and Part II, Item 1, "Legal Proceedings," for further discussion of the Edgewater fire.

During the nine months ended September 30, 2015, several of the Company's communities in its Northeast markets incurred property and casualty damages from severe winter storms experienced during this time. The Company has recorded an impairment due to a casualty loss of \$4,195,000 to recognize the damages from the storms, included in casualty and impairment loss (gain), net on the accompanying Condensed Consolidated Statements of Comprehensive Income.

6. Real Estate Disposition Activities

During the nine months ended September 30, 2015, the Company sold two wholly-owned operating communities, two land parcels and air rights.

Avalon on Stamford Harbor, located in Stamford, CT, containing 323 homes and a marina with 74 boat slips, was sold for \$115,500,000. The Company's gain on the disposition was \$70,936,000, reported in gain on sale of communities on the accompanying Condensed Consolidated Statements of Comprehensive Income.

Avalon Lyndhurst, located in Lyndhurst, NJ, containing 328 homes, was sold for \$99,000,000. The Company's gain on the disposition was \$35,216,000, reported in gain on sale of communities on the accompanying Condensed Consolidated Statements of Comprehensive Income.

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Two undeveloped land parcels and air rights, representing the right to increase density for future residential development, in the New York Metro region were sold for an aggregate sales price of \$23,820,000, resulting in an aggregate gain of \$9,626,000, reported in gain on sale of real estate on the accompanying Condensed Consolidated Statements of Comprehensive Income. The Company had previously recognized impairment charges of \$800,000 during the three months ended March 31, 2015, and \$5,933,000 in 2008 for the land parcels.

The results of operations for Avalon on Stamford Harbor and Avalon Lyndhurst are included in income from continuing operations on the accompanying Condensed Consolidated Statements of Comprehensive Income.

The operations for any real estate assets sold from January 1, 2014 through September 30, 2015 and which were classified as held for sale and discontinued operations as of and for the period ended December 31, 2013, have been presented as income from discontinued operations in the accompanying Condensed Consolidated Statements of Comprehensive Income.

The following is a summary of income from discontinued operations for the periods presented (dollars in thousands):

	For the three months ended		For the nine months end		
	9/30/2015	9/30/2015 9/30/2014		9/30/2014	
	(unaudited)		(unaudited)		
Rental income	\$ —	\$ —	\$ —	\$579	
Operating and other expenses	_	_	_	(269)
Depreciation expense	_				
Income from discontinued operations	\$—	\$ —	\$ —	\$310	

At September 30, 2015, the Company had no real estate assets that qualified as held for sale.

7. Segment Reporting

The Company's reportable operating segments include Established Communities, Other Stabilized Communities, and Development/Redevelopment Communities. Annually as of January 1st, the Company determines which of its communities fall into each of these categories and generally maintains that classification throughout the year for the purpose of reporting segment operations, unless disposition or redevelopment plans regarding a community change.

In addition, the Company owns land for future development and has other corporate assets that are not allocated to an operating segment.

The Company's segment disclosures present the measure(s) used by the chief operating decision maker for purposes of assessing each segment's performance. The Company's chief operating decision maker is comprised of several members of its executive management team who use net operating income ("NOI") as the primary financial measure for Established Communities and Other Stabilized Communities. NOI is defined by the Company as total property revenue less direct property operating expenses, including property taxes, and excluding corporate-level income (including management, development and other fees), corporate-level property management and other indirect operating expenses, investments and investment management expenses, expensed acquisition, development and other pursuit costs, net interest expense, gain (loss) on extinguishment of debt, general and administrative expense, joint venture income (loss), depreciation expense, casualty and impairment loss (gain), net, gain on sale of real estate assets, gain on sale of discontinued operations, income from discontinued operations and net operating income from real estate assets sold or held for sale, not classified as discontinued operations. Although the Company considers NOI a useful measure of a community's or communities' operating performance, NOI should not be considered an alternative to net income or net cash flow from operating activities, as determined in accordance with GAAP. NOI excludes a number of income and expense categories as detailed in the reconciliation of NOI to net income.

A reconciliation of NOI to net income for the three and nine months ended September 30, 2015 and 2014 is as follows (dollars in thousands):

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	For the three	months ended	For the nine n	nonths ended	
	9/30/2015	9/30/2014	9/30/2015	9/30/2014	
Net income	\$206,076	\$241,001	\$586,381	\$554,801	
Indirect operating expenses, net of corporate income	13,427	13,173	43,642	36,333	
Investments and investment management expense	1,167	1,079	3,274	3,195	
Expensed acquisition, development and other pursuit costs, net of recoveries	3,391	406	5,251	3,139	
Interest expense, net (1)	43,234	46,376	133,398	132,631	
(Gain) loss on extinguishment of debt, net	(18,987) —	(26,736) 412	
General and administrative expense	10,503	11,290	32,614	30,745	
Equity in income of unconsolidated real estate entities	(20,554) (130,592) (68,925) (143,527)	
Depreciation expense (1)	120,184	111,836	355,664	328,598	
Casualty and impairment loss (gain), net	658	_	(10,668) —	
Gain on sale of real estate assets	(35,216) —	(115,798) (60,945)	
Gain on sale of discontinued operations			_	(37,869)	
Income from discontinued operations			_	(310)	
Net operating income from real estate assets sold or held for sale, not classified as discontinued operations	(843) (4,144) (3,634) (16,666)	
Net operating income	\$323,040	\$290,425	\$934,463	\$830,537	

⁽¹⁾ Includes amounts associated with assets sold or held for sale, not classified as discontinued operations.

The following is a summary of NOI from real estate assets sold or held for sale, not classified as discontinued operations, for the periods presented (dollars in thousands):

operations, for the periods presented (dentals in	1 1110 0150011005).						
	For the three months ended		For the nine n	For the nine months ended			
	9/30/2015	9/30/2014	9/30/2015	9/30/2014			
Rental income from real estate assets sold or							
held for sale, not classified as discontinued	\$1,353	\$6,904	\$6,162	\$27,499			
operations							
Operating expenses from real estate assets solo	d						
or held for sale, not classified as discontinued	(510) (2,760) (2,528) (10,833)		
operations							
Net operating income from real estate assets							
sold or held for sale, not classified as	\$843	\$4,144	\$3,634	\$16,666			
discontinued operations							

The primary performance measure for communities under development or redevelopment depends on the stage of completion. While under development, management monitors actual construction costs against budgeted costs as well as lease-up pace and rent levels compared to budget.

The following table provides details of the Company's segment information as of the dates specified (dollars in thousands). The segments are classified based on the individual community's status at the beginning of the given calendar year, or April 1, 2014, when the Company updated its operating segments, primarily to include communities acquired as part of the Archstone Acquisition in its Established Community portfolio. Therefore, each year the composition of communities within each business segment is adjusted. Accordingly, the amounts between years are not directly comparable. Segment information for the three and nine months ended September 30, 2015 and 2014 has been adjusted for the real estate assets that were sold from January 1, 2014 through September 30, 2015, or otherwise

qualify as held for sale and/or discontinued operations as of September 30, 2015, as described in Note 6, "Real Estate Disposition Activities."

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	For the three months ended			For the nine months ended					
	Total revenue	NOI	% NOI change from prior year	ar	Total revenue	NOI	% NOI change from prior year	ar	Gross real estate (1)
For the period ended Se	eptember 30,	2015							
Established									
New England	\$50,377	\$32,202	3.1	%	\$147,138	\$91,026	0.6	%	\$1,487,944
Metro NY/NJ	98,585	68,973	3.7	%	289,288	201,962	3.2	%	3,196,771
Mid-Atlantic	52,839	36,157	0.3	%	156,806	108,125	(0.4)%	2,172,951
Pacific Northwest	19,493	13,502	5.1	%	57,029	40,532	7.3	%	720,223
Northern California	69,850	53,095	9.5	%	202,508	155,464	10.8	%	2,412,264
Southern California	65,019	43,714	7.9	%	190,513	130,278	9.1	%	2,505,625
Total Established	356,163	247,643	5.1	%	1,043,282	727,387	5.1	%	12,495,778
Other Stabilized	56,571	36,930	N/A		165,335	108,283	N/A		2,106,947
Development / Redevelopment	59,112	38,467	N/A		152,694	98,793	N/A		3,795,868
Land Held for Future	N/A	N/A	N/A		N/A	N/A	N/A		553,729
Development Non-allocated (2)	2,161	N/A	N/A		7,714	N/A	N/A		50,556
Total	\$474,007	\$323,040	11.2	%	\$1,369,025	\$934,463	12.5	%	\$19,002,878
For the period ended Se	eptember 30,	2014 (3)							
Established									
New England	\$46,788	\$30,258	4.6	%	\$133,732	\$85,123	0.9	%	\$1,363,271
Metro NY/NJ	93,905	65,839	3.8	%	231,259	161,879	2.4	%	2,297,417
	•	•			•	*			
Mid-Atlantic	47,122	32,284	(2.2		73,964	51,947	(3.3)%	,
Pacific Northwest	16,744	11,668	9.4	%	*	28,104	6.3	%	499,611
Northern California	64,120	48,805	12.2		129,560	99,030	7.8		1,401,286
Southern California	63,126	41,655	6.8		103,919	71,054	4.5		1,224,729
Total Established	331,805	230,509	5.5	%	712,871	497,137	3.0	%	7,432,186
Other Stabilized	45,003	31,926	N/A		370,569	255,350	N/A		6,003,229
Development / Redevelopment	44,310	27,990	N/A		125,215	78,050	N/A		3,639,770
Land Held for Future Development	N/A	N/A	N/A		N/A	N/A	N/A		176,484
Non-allocated (2)	2,503	N/A	N/A		8,253	N/A	N/A		34,018
Total	\$423,621	\$290,425	13.6	%	\$1,216,908	\$830,537	16.5	%	\$17,285,687

⁽¹⁾Does not include gross real estate assets held for sale of \$245,060 as of September 30, 2014.

(2)

Revenue represents third-party management, asset management and developer fees and miscellaneous income which are not allocated to a reportable segment.

- Results for the three months ended September 30, 2014 reflect the operating segments updated as of April 1, 2014, which include most stabilized communities acquired as part of the Archstone Acquisition in the Established
- (3) Communities segment. Results for the nine months ended September 30, 2014 reflect the operating segments determined as of January 1, 2014, which include stabilized communities acquired as part of the Archstone Acquisition in the Other Stabilized segment.

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8. Stock-Based Compensation Plans

Information with respect to stock options granted under the Company's 1994 Stock Option and Incentive Plan (the "1994 Plan") and its 2009 Stock Option and Incentive Plan (the "2009 Plan") is as follows (dollars in thousands, other than per share amounts):

			Weighted			Weighted	
	2009 Plan shares		average exercise price per share	1994 Plan shares		average exercise price per share	
Options Outstanding, December 31, 2014	340,062		\$122.67	272,402		\$104.96	
Exercised	(54,719)	121.70	(100,454)	90.82	
Forfeited	_			_		_	
Options Outstanding, September 30, 2015	285,343		\$122.85	171,948		\$113.23	
Options Exercisable, September 30, 2015	224,246		\$121.19	171,948		\$113.23	

The Company granted 82,812 restricted stock units with an estimated aggregate compensation cost of \$12,340,000, as part of its stock-based compensation plan, during the nine months ended September 30, 2015. The amount of restricted stock ultimately earned is based on the total shareholder return metrics related to the Company's common stock for 53,164 restricted stock units and financial metrics related to operating performance and leverage metrics of the Company for 29,648 restricted stock units. For the portion of the grant for which the award is determined by the total shareholder return of the Company's common stock, the Company used a Monte Carlo model to assess the compensation cost associated with the restricted stock units. The estimated compensation cost was derived using the following assumptions: baseline share value of \$166.23; dividend yield of approximately 3.0%; estimated volatility figures ranging from 14.7% to 17.4% over the life of the plan for the Company using 50% historical volatility and 50% implied volatility; and risk free rates over the life of the plan ranging from 0.07% to 1.09%, resulting in an average estimated fair value per restricted stock unit of \$139.18. For the portion of the grant for which the award is determined by financial metrics, the estimated compensation cost was based on the baseline share value of \$166.23 and the Company's estimate of corporate achievement for the financial metrics.

During the nine months ended September 30, 2015, the Company also issued 157,779 shares of restricted stock, of which 95,826 shares related to the conversion of restricted stock units to restricted shares, and the remaining 61,953 shares were new grants with a fair value of \$10,721,000, based on the share price at the grant date.

At September 30, 2015, the Company had 247,888 outstanding unvested restricted shares granted under the Company's restricted stock awards. Restricted stock vesting during the nine months ended September 30, 2015 totaled 98,602 shares, of which 7,907 shares related to the conversion of restricted stock units and 90,695 shares related to restricted stock awards, which had fair values at the grant date ranging from \$115.83 to \$149.05 per share. The total grant date fair value of shares vested under restricted stock awards was \$11,497,000 and \$11,143,000 for the nine months ended September 30, 2015 and 2014, respectively.

Total employee stock-based compensation cost recognized in income was \$11,255,000 and \$9,897,000 for the nine months ended September 30, 2015 and 2014, respectively, and total capitalized stock-based compensation cost was \$7,738,000 and \$4,635,000 for the nine months ended September 30, 2015 and 2014, respectively. At September 30, 2015, there was a total unrecognized compensation cost of \$326,000 for unvested stock options and \$25,191,000 for unvested restricted stock and restricted stock units, which does not include estimated forfeitures. The unrecognized compensation cost for unvested stock options and restricted stock and restricted stock units is expected to be recognized over a weighted average period of 0.4 years and 3.7 years, respectively.

9. Related Party Arrangements

Unconsolidated Entities

The Company manages unconsolidated real estate entities for which it receives asset management, property management, development and redevelopment fee revenue. From these entities, the Company earned fees of \$2,161,000 and \$2,503,000 during the three months ended September 30, 2015 and 2014, respectively and \$7,714,000 and \$8,253,000 during the nine months ended September 30, 2015 and 2014, respectively. These fees are included in management, development and other fees on the accompanying Condensed Consolidated Statements of Comprehensive Income. In addition, the Company has outstanding receivables associated with its management role of \$3,270,000 and \$6,868,000 as of September 30, 2015 and December 31, 2014, respectively.

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Director Compensation

The Company recorded non-employee director compensation expense relating to restricted stock grants and deferred stock awards in the amount of \$293,000 and \$250,000 in the three months ended September 30, 2015 and 2014, respectively, and \$842,000 and \$750,000 in the nine months ended September 30, 2015 and 2014, respectively, as a component of general and administrative expense. Deferred compensation relating to these restricted stock grants and deferred stock awards to non-employee directors was \$780,000 and \$452,000 on September 30, 2015 and December 31, 2014, respectively. During the nine months ended September 30, 2015, the Company issued 46,589 shares in conjunction with the conversion of deferred stock awards.

10. Fair Value

Financial Instruments Carried at Fair Value

Derivative Financial Instruments

Currently, the Company uses interest rate cap agreements to manage its interest rate risk. These instruments are carried at fair value in the Company's financial statements. In adjusting the fair value of its derivative contracts for the effect of counterparty nonperformance risk, the Company has considered the impact of its net position with a given counterparty, as well as any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees. The Company minimizes its credit risk on these transactions by dealing with major, creditworthy financial institutions which have an A or better credit rating by the Standard & Poor's Ratings Group. As part of its on-going control procedures, the Company monitors the credit ratings of counterparties and the exposure of the Company to any single entity, thus reducing credit risk concentration. The Company believes the likelihood of realizing losses from counterparty nonperformance is remote. Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, such as interest rate, term to maturity and volatility, the credit valuation adjustments associated with its derivatives use Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by itself and its counterparties. As of September 30, 2015, the Company assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined it is not significant. As a result, the Company has determined that its derivative valuations are classified in Level 2 of the fair value hierarchy.

Hedge ineffectiveness did not have a material impact on earnings of the Company for the three and nine months ended September 30, 2015, or any prior period, and the Company does not anticipate that it will have a material effect in the future.

The following table summarizes the consolidated derivative positions at September 30, 2015 (dollars in thousands):

	Non-designated Hedges	Cash Flow Hedges	
Notional balance	\$726,662	\$36,935	
Weighted average interest rate (1)	1.8	2.3	%
Weighted average capped interest rate	5.8	5.9	%
Earliest maturity date	Feb 2016	Apr 2019	
Latest maturity date	Jun 2020	Apr 2019	

⁽¹⁾ Represents the weighted average interest rate on the hedged debt.

Excluding derivatives executed to hedge secured debt on communities classified as held for sale, the Company had one derivative designated as a cash flow hedge and 15 derivatives not designated as hedges at September 30, 2015. Fair value changes for derivatives not in qualifying hedge relationships for the three and nine months ended September 30, 2015 and 2014 were not material. The Company reclassified \$1,342,000 and \$4,334,000 of deferred losses from accumulated other comprehensive income as a component of interest expense, net, for the three and nine months ended September 30, 2015, respectively. The Company reclassified \$1,546,000 and \$4,557,000 of deferred losses from accumulated other comprehensive income as a component of interest expense, net, for the three and nine months ended September 30, 2014, respectively. The Company anticipates reclassifying approximately \$5,493,000 of hedging losses from accumulated other comprehensive loss into earnings within the next 12 months to offset the variability of cash flows of the hedged item during this period.

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The Company entered into additional derivative positions for hedging purposes in October 2015. See Note 11, "Subsequent Events," for further discussion.

Redeemable Noncontrolling Interests

The Company provided redemption options (the "Puts") that allow joint venture partners of the Company to require the Company to purchase their interests in the investment at a guaranteed minimum amount related to three ventures. The Puts are payable in cash. The Company determines the fair value of the Puts based on unobservable inputs considering the assumptions that market participants would make in pricing the obligations, applying a guaranteed rate of return to the joint venture partners' net capital contribution balances as of period end. Given the significance of the unobservable inputs, the valuations are classified in Level 3 of the fair value hierarchy.

The Company issued units of limited partnership interest in DownREITs which provide the DownREIT limited partners the ability to present all or some of their units for redemption for cash as determined by the partnership agreement. Under the DownREIT agreements, for each limited partnership unit, the limited partner is entitled to receive cash in the amount equal to the fair value of the Company's common stock on or about the date of redemption. In lieu of cash redemption, the Company may elect to exchange such units for an equal number of shares of the Company's common stock. The limited partnership units in the DownREITs are valued using the market price of the Company's common stock, a Level 1 price under the fair value hierarchy.

Financial Instruments Not Carried at Fair Value

Cash and Cash Equivalents

Cash and cash equivalent balances are held with various financial institutions within principal protected accounts. The Company monitors credit ratings of these financial institutions and the concentration of cash and cash equivalent balances with any one financial institution and believes the likelihood of realizing material losses related to cash and cash equivalent balances is remote. Cash and cash equivalents are carried at their face amounts, which reasonably approximate their fair values and are Level 1 within the fair value hierarchy.

Other Financial Instruments

Rents receivable, accounts and construction payable and accrued expenses and other liabilities are carried at their face amounts. Due to their short-term nature, this reasonably approximates their fair values.

The Company values its unsecured notes using quoted market prices, a Level 1 price within the fair value hierarchy. The Company values its notes payable and outstanding amounts under the Credit Facility and Term Loan using a discounted cash flow analysis on the expected cash flows of each instrument. This analysis reflects the contractual terms of the instrument, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The process also considers credit valuation adjustments to appropriately reflect the Company's nonperformance risk. The Company has concluded that the value of its notes payable and amounts outstanding under its Credit Facility and Term Loan are Level 2 prices as the majority of the inputs used to value its positions fall within Level 2 of the fair value hierarchy.

Financial Instruments Measured/Disclosed at Fair Value on a Recurring Basis

The following table summarizes the classification between the three levels of the fair value hierarchy of the Company's financial instruments measured/disclosed at fair value on a recurring basis (dollars in thousands):

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	Total Fair Value	Quoted Prices in Active Markets for	Significant Other Observable	Significant Unobservable	
		Identical Assets	Inputs	Inputs	
Description	9/30/2015	(Level 1)	(Level 2)	(Level 3)	
Non-Designated Hedges					
Interest Rate Caps	\$ 15	\$ <i>-</i>	\$15	\$ —	
Cash Flow Hedges					
Interest Rate Caps	8		8	_	
Puts	(8,765)			(8,765)	
DownREIT units	(1,311)	(1,311)	_	_	
Indebtedness					
Unsecured notes	(3,375,267)	(3,375,267)	_	_	
Mortgage notes payable and unsecured term loan	(2,891,388)		(2,891,388)	_	
Total	\$ (6,276,708)	\$(3,376,578)	\$(2,891,365)	\$(8,765)	

11. Subsequent Events

The Company has evaluated subsequent events through the date on which this Form 10-Q was filed, the date on which these financial statements were issued, and identified the items below for discussion.

In October 2015:

The Company entered into \$400,000,000 of forward interest rate swap agreements to reduce the impact of variability in interest rates on a portion of the Company's expected debt issuance activity in 2016 and 2017. At maturity of the agreements, the Company expects to cash settle the contracts and either pay or receive cash for the then current fair value. Assuming that the Company issues the debt as expected, the impact from settling these positions will then be recognized over the life of the issued debt as a yield adjustment.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to help provide an understanding of our business, financial condition and results of operations. This MD&A should be read in conjunction with our Condensed Consolidated Financial Statements and the accompanying Notes to Condensed Consolidated Financial Statements included elsewhere in this report. This report, including the following MD&A, contains forward-looking statements regarding future events or trends that should be read in conjunction with the factors described under "Forward-Looking Statements" included in this report. Actual results or developments could differ materially from those projected in such statements as a result of the factors described under "Forward-Looking Statements" as well as the risk factors described in Item 1A. "Risk Factors" of our Form 10-K for the year ended December 31, 2014 (the "Form 10-K").

Capitalized terms used without definition have the meanings provided elsewhere in this Form 10-Q.

Executive Overview

Business Description

We develop, redevelop, acquire, own and operate multifamily apartment communities primarily in New England, the New York/New Jersey metro area, the Mid-Atlantic, the Pacific Northwest, and Northern and Southern California. We focus on leading metropolitan areas that we believe are characterized by growing employment in high wage sectors of the economy, lower housing affordability and a diverse and vibrant quality of life. We believe these market characteristics offer the opportunity for superior risk-adjusted returns on apartment community investment relative to other markets. We seek to create long-term shareholder value by accessing capital on cost effective terms; deploying that capital to develop, redevelop and acquire apartment communities in our selected markets; operating apartment communities; and selling communities when they no longer meet our long-term investment strategy or when pricing is attractive.

Our strategy is to be leaders in market research and capital allocation, delivering a range of multifamily offerings tailored to serve the needs of the most attractive customer segments in the best-performing submarkets of the United States. Our communities are predominately upscale and generally command among the highest rents in their markets. However, we also pursue the ownership and operation of apartment communities that target a variety of customer segments and price points, consistent with our goal of offering a broad range of products and services. We regularly evaluate the allocation of our investments by the amount of invested capital and by product type within our individual markets.

Third Quarter 2015 Highlights

We experienced favorable operating performance in the third quarter of 2015:

Net income attributable to common stockholders for the three months ended September 30, 2015 was \$206,142,000, a decrease of \$34,958,000, or 14.5%, as compared to the prior year period. The decrease is primarily attributable to a decrease in equity in income of unconsolidated real estate entities, primarily due to gains on and our promoted interest from the sale of Avalon Chrystie Place in the prior year period, partially offset by an increase in NOI from newly developed and existing operating communities, gains from the extinguishment of debt, and an increase in real estate sales and related gains.

Established Communities NOI for the three months ended September 30, 2015 increased by \$11,994,000, or 5.1%, over the prior year period. This increase was driven by an increase in rental revenue of 5.4%, partially offset by an increase in operating expenses of 6.4% compared to the prior year period.

The Company's overall increase in revenues was driven by both favorable operating performance from our stabilized operating communities and strong leasing activity for new development, which we expect to continue for the balance of 2015.

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During the three months ended September 30, 2015, we completed the construction of two communities with an aggregate of 357 apartment homes for a total capitalized cost of \$103,000,000. We also started construction of three communities expected to contain 889 apartment homes with an expected aggregate total capitalized cost of \$293,400,000. At September 30, 2015, 27 communities expected to contain 8,649 apartment homes were under construction with a projected total capitalized cost of approximately \$2,977,700,000. In addition, as of September 30, 2015, we held a direct or indirect ownership interest in land or rights to land on which we expect to develop an additional 33 apartment communities that, if developed as expected, will contain an estimated 9,752 apartment homes, and will be developed for an aggregate total capitalized cost of \$3,554,000,000, a decrease of \$114,000,000 from our position as of June 30, 2015.

During the three months ended September 30, 2015, we sold Avalon Lyndhurst, located in Lyndhurst, NJ, containing 328 homes. Avalon Lyndhurst was sold for \$99,000,000, and our gain was \$35,216,000,

We believe that our balance sheet strength, as measured by our current level of indebtedness, our current ability to service interest and other fixed charges, and our current moderate use of financial encumbrances (such as secured financing) provide us with adequate access to liquidity from the capital markets. We expect to be able to meet our reasonably foreseeable liquidity needs, as they arise, through a combination of one or more of the following sources: existing cash on hand; operating cash flows; borrowings under our Credit Facility; secured debt; the issuance of corporate securities (which could include unsecured debt, preferred equity and/or common equity); the sale of apartment communities; or through the formation of joint ventures. See the discussion under Liquidity and Capital Resources.

Communities Overview

Our real estate investments consist primarily of current operating apartment communities, communities in various stages of development ("Development Communities") and Development Rights (as defined below). Our current operating communities are further distinguished as Established Communities, Other Stabilized Communities, Lease-Up Communities, Redevelopment Communities and Unconsolidated Communities, and exclude communities owned by the Residual JV. While we generally establish the classification of communities on an annual basis, we intend to update the classification of communities during the calendar year to the extent that our plans with regard to the disposition or redevelopment of a community change during the year. The following is a description of each category:

Current Communities are categorized as Established, Other Stabilized, Lease-Up, Redevelopment, or Unconsolidated according to the following attributes:

Established Communities (also known as Same Store Communities) are consolidated communities where a comparison of operating results from the prior year to the current year is meaningful, as these communities were owned and had stabilized occupancy as of the beginning of the respective prior year period. For the nine month periods ended September 30, 2015 and 2014, the Established Communities are communities that are consolidated for financial reporting purposes, had stabilized occupancy as of January 1, 2014, are not conducting or planning to conduct substantial redevelopment activities and are not held for sale or planned for disposition within the current year. A community is considered to have stabilized occupancy at the earlier of (i) attainment of 95% physical occupancy or (ii) the one-year anniversary of completion of development or redevelopment.

Other Stabilized Communities are all other completed communities that we own and that are consolidated for financial reporting purposes, and that have stabilized occupancy, as defined above. Other Stabilized Communities do not include communities that are conducting or planning to conduct substantial redevelopment activities within the current year.

Lease-Up Communities are communities where construction has been complete for less than one year and where physical occupancy has not reached 95%.

Redevelopment Communities are communities where substantial redevelopment is in progress or is planned to begin during the current year. Redevelopment is considered substantial when capital invested during the reconstruction effort is expected to exceed the lesser of \$5,000,000 or 10% of the community's pre-redevelopment basis and is expected to have a material impact on the operations of the community, including occupancy levels and future rental rates.

Unconsolidated Communities are communities that we have an indirect ownership interest in through our investment interest in an unconsolidated joint venture, and that have stabilized occupancy, as defined above.

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Development Communities are communities that are under construction and for which a certificate or certificates of occupancy for the entire community have not been received. These communities may be partially complete and operating.

Development Rights are development opportunities in the early phase of the development process where we either have an option to acquire land or enter into a leasehold interest, where we are the buyer under a long-term conditional contract to purchase land, where we control the land through a ground lease or own land to develop a new community, or where we are the designated developer in a public-private partnership. We capitalize related pre-development costs incurred in pursuit of new developments for which we currently believe future development is probable.

We currently lease our corporate headquarters located in Arlington, Virginia, as well as our other regional and administrative offices under operating leases.

As of September 30, 2015, communities that we owned or held a direct or indirect interest in were classified as follows:

lollows:	Number of	Number of
	communities	apartment homes
Current Communities		
Established Communities:		
New England	34	7,617
Metro NY/NJ	35	11,555
Mid-Atlantic	26	8,789
Pacific Northwest	14	3,444
Northern California	30	9,201
Southern California	41	11,188
Total Established	180	51,794
Other Stabilized Communities:		
New England	9	2,137
Metro NY/NJ	6	1,404
Mid-Atlantic	3	1,404 970
Pacific Northwest	1	283
Northern California	6	1,201
Southern California	7	3,313
Non Core	3	•
Total Other Stabilized	35	1,014 10,322
Total Other Stabilized	33	10,322
Lease-Up Communities	12	3,262
Redevelopment Communities	8	2,675
Unconsolidated Communities	20	6,149
Total Current Communities	255	74,202
Development Communities	27	8,649

Total Communities	282	82,851
Development Rights	33	9,752
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Results of Operations

Our year-over-year operating performance is primarily affected by both overall and individual geographic market conditions and apartment fundamentals and is reflected in changes in NOI of our Established Communities; NOI derived from acquisitions and development completions; the loss of NOI related to disposed communities; and capital market and financing activity. A comparison of our operating results for the three and nine months ended September 30, 2015 and 2014 follows (unaudited, dollars in thousands):

september 30, 2013 und	For the three months ended				,	months ende	d						
	9/30/2015	9/30/2014	\$ Chang	ge	% Cha	ıng	e 9/30/2015	9/30/2014	\$ Change	% Ch	ange		
D													
Revenue:	Φ.4 73 .100	4.20.022	. 45 155		10.6	~	41.265.452	#1.006.154	4121 210	10.6	~		
Rental and other income	\$473,199	\$428,022	\$45,177		10.6	%	\$1,367,473	\$1,236,154	\$131,319	10.6	%		
Management,	0.161	2.502	(2.42	,	(10.7	\ ~	7.714	0.252	(520	<i>(C.</i> F) O1		
	2,161	2,503	(342)	(13.7)%	7,714	8,253	(539)	(6.5)%		
fees	477.260	120 525	44.025		10.4	01	1 275 107	1 244 407	120 700	10.5	04		
Total revenue	475,360	430,525	44,835		10.4	%	1,375,187	1,244,407	130,780	10.5	%		
Expenses:													
Direct property operating	7												
expenses, excluding	98,793	88,412	10,381		11.7	0/0	285,730	256,920	28,810	11.2	%		
property taxes	,,,,,,	00,112	10,501		11.,	, 0	200,700	250,520	20,010	11.2	70		
Property taxes	50,416	44,996	5,420		12.0	%	143,505	131,920	11,585	8.8	%		
Total community	149,209	133,408	15,801		11.8	0%	429,235	388,840	40,395	10.4	%		
operating expenses	149,209	133,400	13,601		11.0	π	429,233	366,640	40,333	10.4	70		
Corporate-level property													
management and other	15,695	15,721	(26)	(0.2)%	51,497	44,697	6,800	15.2	%		
indirect operating	,	,		_			•	ŕ	,				
expenses													
Investments and	1 167	1.070	0.0		0.2	01	2 274	2 105	70	2.5	%		
investment management	1,10/	1,079	88		8.2	%	3,274	3,195	79	2.5	%		
expense													
Expensed acquisition, development and other													
pursuit costs, net of	3,391	406	2,985										
recoveries													
ICCOVELLES													