

JOHNSTON WILLIAM D  
Form 4  
August 06, 2009

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
JOHNSTON WILLIAM D

2. Issuer Name and Ticker or Trading Symbol  
SOFTECH INC [SOFT.OB]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
211 SOUTH ROSE STREET  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
10/19/1996

Director  10% Owner  
 Officer (give title below)  Other (specify below)

KALAMAZOO, MI 49007

(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
| Common Stock, \$.10 par value   | 10/19/1996                           |  | P                              | 5,000 A   | \$ 2.55 25,000  | I  | In Trust for Spouse, Ronda E. Stryker                 |
| Common Stock, \$.10 par value   | 12/22/1998                           |  | P                              | 15,000 A  | \$ 2.53 40,000  | I  | In Trust for Spouse, Ronda E. Stryker                 |
| Common Stock,                   | 12/22/1998                           |  | P                              | 5,000 A   | \$ 2.46 45,000  | I  | In Trust for  |

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|                               |            |             |           |   |         |           |   |                                       |
|-------------------------------|------------|-------------|-----------|---|---------|-----------|---|---------------------------------------|
| \$.10 par value               |            |             |           |   |         |           |   | Spouse, Ronda E. Stryker              |
| Common Stock, \$.10 par value | 02/23/1999 | P           | 40,000    | A | \$ 2.11 | 85,000    | I | In Trust for Spouse, Ronda E. Stryker |
| Common Stock, \$.10 par value | 11/03/1999 | P           | 5,000     | A | \$ 1.25 | 90,000    | I | In Trust for Spouse, Ronda E. Stryker |
| Common Stock, \$.10 par value | 10/26/1998 | <u>J(1)</u> | 1,099,948 | A | \$ 2.73 | 1,099,948 | I | By Greenleaf Capital, Inc.            |
| Common Stock, \$.10 par value | 08/31/1999 | P           | 55,000    | A | \$ 1.4  | 1,154,948 | I | By Greenleaf Capital, Inc.            |
| Common Stock, \$.10 par value | 09/01/1999 | P           | 10,000    | A | \$ 1.4  | 1,164,948 | I | By Greenleaf Capital, Inc.            |
| Common Stock, \$.10 par value | 09/02/1999 | P           | 12,500    | A | \$ 1.52 | 1,177,448 | I | By Greenleaf Capital, Inc.            |
| Common Stock, \$.10 par value | 09/03/1999 | P           | 5,000     | A | \$ 1.52 | 1,182,448 | I | By Greenleaf Capital, Inc.            |
| Common Stock, \$.10 par value | 09/08/1999 | P           | 7,500     | A | \$ 1.52 | 1,189,948 | I | By Greenleaf Capital, Inc.            |
| Common Stock, \$.10 par value | 09/13/1999 | P           | 7,000     | A | \$ 1.52 | 1,196,948 | I | By Greenleaf Capital, Inc.            |
| Common Stock, \$.10 par value | 09/14/1999 | P           | 3,000     | A | \$ 1.49 | 1,199,948 | I | By Greenleaf Capital, Inc.            |

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|                                |            |   |                                 |   |           |           |   |                            |
|--------------------------------|------------|---|---------------------------------|---|-----------|-----------|---|----------------------------|
| Common Stock, \$ .10 par value | 10/28/1999 | P | 12,300                          | A | \$ 1      | 1,212,248 | I | By Greenleaf Capital, Inc. |
| Common Stock, \$ .10 par value | 02/29/2000 | C | <u>807,972</u> <sup>(2)</sup>   | A | \$ 1.86   | 2,020,220 | I | By Greenleaf Capital, Inc. |
| Common Stock, \$ .10 par value | 05/26/2000 | C | <u>1,783,000</u> <sup>(3)</sup> | A | \$ 1.0781 | 3,803,220 | I | By Greenleaf Capital, Inc. |
| Common Stock, \$ .10 par value | 03/27/2002 | C | <u>1,463,452</u> <sup>(3)</sup> | A | \$ 1.0781 | 5,266,672 | I | By Greenleaf Capital, Inc. |
| Common Stock, \$ .10 par value | 06/12/2007 | P | 21,571                          | A | \$ 0.08   | 5,288,243 | I | By Greenleaf Capital, Inc. |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Security (Instr. 3 and 4) |              |           |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|-----------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date   | Title        | Am Nu Sha |
| Stock Option                               | \$ 1.88  | 04/17/1997                           |  | A                              | 10,000  | <u>(4)</u>   | 04/17/2007  | Common Stock |           |
| Stock Option                               | \$ 4.63  | 04/17/1998                           |  | A                              | 3,000   | <u>(4)</u>   | 04/17/2008  | Common Stock |           |
| Stock Option                               | \$ 2.03  | 04/19/1999                           |  | A                              | 3,000   | <u>(4)</u>   | 04/19/2009  | Common Stock |           |
| Stock Option                               | \$ 0.18  | 04/17/2002                           |  | A                              | 3,000   | <u>(4)</u>   | 04/17/2012  | Common Stock |           |

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|  |                |            |   |              |     |            |              |    |
|--|----------------|------------|---|--------------|-----|------------|--------------|----|
| Stock Option                               | \$ 0.13        | 04/16/2003 | A | 3,000        | (4) | 04/16/2013 | Common Stock |    |
| Stock Option                               | \$ 0.26        | 04/16/2004 | A | 3,000        | (4) | 04/16/2014 | Common Stock |    |
| Convertible Note                           | \$ 1.2 (6)     | 10/31/1999 | A | \$ 1,500,000 |     | 10/31/1999 | Common Stock | 8  |
| Call Option (obligation to sell to Issuer) | \$ 1.233       | 10/31/1999 | D | 1 (9)        |     | 10/31/1999 | Common Stock | 8  |
| Convertible Note                           | \$ 1.0781 (10) | 05/26/2000 | A | \$ 3,500,000 |     | 05/26/2000 | Common Stock | 3, |
| Call Option (obligation to sell to Issuer) | \$ 1.233       | 05/26/2000 | D | 1 (9)        |     | 05/26/2000 | Common Stock | 3, |
| Convertible Note                           | \$ 1.2         | 02/29/2000 | C | \$ 1,500,000 |     | 10/31/1999 | Common Stock | 8  |
| Convertible Note                           | \$ 1.0781      | 03/27/2002 | C | \$ 1,577,748 |     | 05/26/2000 | Common Stock | 1, |
| Convertible Note                           | \$ 1.0781      | 05/26/2000 | C | \$ 1,922,252 |     | 05/26/2000 | Common Stock | 1, |

## Reporting Owners

| Reporting Owner Name / Address                                     | Relationships |           |         |       |
|--|---------------|-----------|---------|-------|
|  | Director      | 10% Owner | Officer | Other |
| JOHNSTON WILLIAM D<br>211 SOUTH ROSE STREET<br>KALAMAZOO, MI 49007 | X             | X         |         |       |

## Signatures

/s/ William D. Johnston 08/01/2009

Signature of Reporting  
Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) An aggregate of 1,099,948 shares acquired directly from the issuer in connection with (i) Greenleaf Capital, Inc. agreeing to convert 1.5M of outstanding indebtedness into common stock and (ii) the investment of an additional \$1.5M in cash by Greenleaf Capital, Inc.
- (2) These shares were acquired directly from the issuer in connection with the conversion of \$1.5M of indebtedness into common stock.
- (3) These shares (an aggregate of 3,246,452 shares) were acquired directly from the issuer in connection with the conversion issuer of an aggregate of \$3.5 million of indebtedness into common stock. Of the aggregate 3,246,452 shares, 1,783,000 were issued on 05/26/00, and the remaining 1,463,452 shares were issued on 03/27/02.
- (4) The options become exercisable in five equal installments commencing on the date of grant.
- (5) As of the date of this report, the reporting person beneficially owned options to purchase 9,000 shares of issuer common stock, the other options reported herein expired without being exercised.
- (6) The conversion price was equal to the greater of \$1.20 (fixed price) or the average closing sale price of the Issuer's common stock for the five trading days prior to conversion.
- (7) Each of the derivative securities has a perpetual term.
- (8) Each of the convertible notes is represented by a single contract. As of the date of filing of this Form 4, the Reporting Person no longer beneficially owns any convertible notes.
- (9) Each of the call options is represented by a single contract.
- (10) The conversion price was equal to the lesser of \$1.0781 (fixed price) or the average closing sale price of the Issuer's common stock for the five trading days prior to conversion.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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