

KITE REALTY GROUP TRUST
Form 10-Q
November 09, 2006

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-32268

Kite Realty Group Trust

(Exact Name of Registrant as Specified in its Charter)

Maryland
(State or other jurisdiction of incorporation or organization)

11-3715772
(IRS Employer Identification Number)

30 S. Meridian Street, Suite 1100
Indianapolis, Indiana
(Address of principal executive offices)

46204
(Zip code)

Telephone: (317) 577-5600
(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YesNo

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YesNo

The number of Common Shares outstanding as of November 1, 2006 was 28,841,450 (\$.01 par value)

**KITE REALTY GROUP TRUST
QUARTERLY REPORT ON FORM 10-Q
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2006
TABLE OF CONTENTS**

| | <u>Page</u> |
|------------------------------------------------------------------------------------------------------------------------------|-------------|
| Part I. <u>FINANCIAL INFORMATION</u> | |
| <u>Cautionary Note About Forward-Looking Statements</u> | 3 |
| Item 1. <u>Consolidated Financial Statements (unaudited)</u> | 4 |
| <u>Consolidated Balance Sheets for the Company as of September 30, 2006 and December 31, 2005</u> | 4 |
| <u>Consolidated Statements of Operations for the Company for the Three and Nine Months Ended September 30, 2006 and 2005</u> | 5 |
| <u>Consolidated Statements of Cash Flows for the Company for the Nine Months Ended September 30, 2006 and 2005</u> | 6 |
| <u>Notes to Consolidated Financial Statements</u> | 7 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 15 |
| Item 3. <u>Quantitative and Qualitative Disclosure about Market Risk</u> | 23 |
| Item 4. <u>Controls and Procedures</u> | 23 |
| Part II. <u>OTHER INFORMATION</u> | |
| Item 1. <u>Legal Proceedings</u> | 23 |
| Item 1A. <u>Risk Factors</u> | 23 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 24 |
| Item 3. <u>Defaults upon Senior Securities</u> | 24 |
| Item 4. <u>Submission of Matters to a Vote of Security Holders</u> | 24 |
| Item 5. <u>Other Information</u> | 24 |
| Item 6. <u>Exhibits</u> | 24 |
| <u>SIGNATURES</u> | 24 |

Cautionary Note About Forward-Looking Statements

This Quarterly Report on Form 10-Q, together with other statements and information publicly disseminated by Kite Realty Group Trust (the Company), contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements are based on assumptions and expectations that may not be realized and are inherently subject to risks, uncertainties and other factors, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Future events and actual results, performance, transactions or achievements, financial or otherwise, may differ materially from the results, performance, transactions or achievements expressed or implied by the forward-looking statements. Risks, uncertainties and other factors that might cause such differences, some of which could be material, include but are not limited to:

national and local economic, business, real estate and other market conditions;

the ability of tenants to pay rent;

the competitive environment in which the Company operates;

financing risks;

property ownership and management risks;

the level and volatility of interest rates;

the financial stability of tenants;

the Company's ability to maintain its status as a real estate investment trust (REIT) for federal income tax purposes;

acquisition, disposition, development and joint venture risks;

potential environmental and other liabilities;

other factors affecting the real estate industry generally; and other risks identified in this Quarterly Report on Form 10-Q and, from time to time, in other reports we file with the Securities and Exchange Commission (the SEC) or in other documents that we publicly disseminate, including, in particular, the section titled Risk Factors in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005 and in our 2006 quarterly reports on Form 10-Q.

The Company undertakes no obligation to publicly update or revise these forward-looking statements, whether as a result of new information, future events or otherwise.

Part I. FINANCIAL INFORMATION

Item 1.

Kite Realty Group Trust
Consolidated Balance Sheets
(Unaudited)

| | September 30, 2006 | December 31, 2005 |
|---------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| Assets: | | |
| Investment properties at cost: | | |
| Land | \$ 191,122,886 | \$ 172,509,684 |
| Land held for development | 19,034,512 | 51,340,820 |
| Buildings and improvements | 560,470,407 | 485,129,649 |
| Furniture, equipment and other | 5,458,042 | 5,675,980 |
| Construction in progress and other | 196,016,436 | 65,903,868 |
| | <u>972,102,283</u> | <u>780,560,001</u> |
| Less accumulated depreciation | (58,933,666) | (41,825,911) |
| | <u>913,168,617</u> | <u>738,734,090</u> |
| Cash and cash equivalents | 21,271,444 | 15,208,835 |
| Tenant receivables, including accrued straight-line rent of \$4.2 million and \$3.3 million, respectively, net of allowance for bad debts | 13,102,056 | 11,302,923 |
| Other receivables | 10,267,549 | 6,082,511 |
| Investments in unconsolidated entities at equity | 1,163,902 | 1,303,919 |
| Escrow deposits | 9,136,113 | 6,718,198 |
| Deferred costs, net | 19,642,799 | 17,380,288 |
| Prepaid and other assets | 4,305,182 | 2,499,042 |
| | <u>992,057,662</u> | <u>799,229,806</u> |
| Total Assets | \$ 992,057,662 | \$ 799,229,806 |
| Liabilities and Shareholders' Equity: | | |
| Mortgage and other indebtedness | \$ 571,029,648 | \$ 375,245,837 |
| Accounts payable and accrued expenses | 30,197,252 | 30,642,822 |
| Deferred revenue and other liabilities | 35,325,539 | 25,369,152 |
| Minority interest | 4,318,257 | 4,847,801 |
| | <u>640,870,696</u> | <u>436,105,612</u> |
| Total Liabilities | 640,870,696 | 436,105,612 |
| Commitments and contingencies | | |
| Limited Partners' interests in operating partnership | 79,358,294 | 84,244,814 |
| Shareholders' Equity: | | |
| Preferred Shares, \$.01 par value, 40,000,000 shares authorized, no shares issued and outstanding | | |
| Common Shares, \$.01 par value, 200,000,000 shares authorized, 28,838,534 shares and 28,555,187 shares issued and outstanding, respectively | 288,385 | 285,552 |
| Additional paid in capital | 290,987,222 | 288,976,563 |
| Unearned compensation | | (808,015) |
| Accumulated other comprehensive income | 411,383 | 427,057 |
| Accumulated deficit | (19,858,318) | (10,001,777) |
| | <u>271,828,672</u> | <u>278,879,380</u> |
| Total Shareholders' Equity | 271,828,672 | 278,879,380 |
| Total Liabilities and Shareholders' Equity | \$ 992,057,662 | \$ 799,229,806 |

The accompanying notes are an integral part of these consolidated financial statements.

Kite Realty Group Trust
Consolidated Statements of Operations
(Unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------------------------------------------------------------|----------------------------------|---------------------|---------------------------------|---------------------|
| | 2006 | 2005 | 2006 | 2005 |
| Revenue: | | | | |
| Minimum rent | \$ 17,262,427 | \$ 14,299,487 | \$ 49,506,938 | \$ 40,176,577 |
| Tenant reimbursements | 3,787,767 | 2,401,870 | 11,901,251 | 7,896,914 |
| Other property related revenue | 1,565,787 | 2,409,900 | 3,562,454 | 3,765,989 |
| Construction and service fee revenue | 10,293,822 | 4,793,407 | 27,227,754 | 13,473,050 |
| Other income, net | 158,632 | 57,759 | 243,820 | 150,217 |
| Total revenue | 33,068,435 | 23,962,423 | 92,442,217 | 65,462,747 |
| Expenses: | | | | |
| Property operating | 3,439,853 | 2,933,660 | 9,749,011 | 8,113,017 |
| Real estate taxes | 2,323,799 | 1,604,623 | 7,953,433 | 4,977,853 |
| Cost of construction and services | 7,795,070 | 4,320,678 | 22,879,759 | 11,620,017 |
| General, administrative, and other | 1,305,599 | 1,112,313 | 4,250,312 | 3,621,683 |
| Depreciation and amortization | 7,209,586 | 5,439,607 | 22,574,735 | 15,615,518 |
| Total expenses | 22,073,907 | 15,410,881 | 67,407,250 | 43,948,088 |
| Operating income | 10,994,528 | 8,551,542 | 25,034,967 | 21,514,659 |
| Interest expense | (6,139,761) | (5,176,658) | (15,324,928) | (13,677,961) |
| Loss on sale of asset | | | (764,008) | |
| Income tax expense of taxable REIT subsidiary | (777,600) | (232,285) | (640,584) | (232,285) |
| Minority interest in income of consolidated subsidiaries | (2,993) | (623,574) | (78,503) | (716,523) |
| Equity in earnings of unconsolidated entities | 72,261 | 76,385 | 221,983 | 278,736 |
| Limited Partners' interests in the continuing operations of the Operating Partnership | (936,782) | (798,408) | (1,926,356) | (2,192,785) |
| Income from continuing operations | 3,209,653 | 1,797,002 | 6,522,571 | 4,973,841 |
| Discontinued operations, net of Limited Partners' interests | | 185,239 | | 573,999 |
| Net income | \$ 3,209,653 | \$ 1,982,241 | \$ 6,522,571 | \$ 5,547,840 |
| Income per common share - basic: | | | | |
| Continuing operations | \$ 0.11 | \$ 0.09 | \$ 0.23 | \$ 0.26 |
| Discontinued operations | | 0.01 | | 0.03 |
| | \$ 0.11 | \$ 0.10 | \$ 0.23 | \$ 0.29 |
| Income per common share - diluted: | | | | |
| Continuing operations | \$ 0.11 | \$ 0.09 | \$ 0.23 | \$ 0.26 |
| Discontinued operations | | 0.01 | | \$ 0.03 |
| | \$ 0.11 | \$ 0.10 | \$ 0.23 | \$ 0.29 |
| Weighted average Common Shares outstanding - basic | 28,824,698 | 19,151,910 | 28,696,534 | 19,149,495 |
| Weighted average Common Shares outstanding - diluted | 28,979,356 | 19,289,737 | 28,830,042 | 19,262,229 |

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

| | | | | | | | | |
|--------------------------------------------|----|--------|----|--------|----|--------|----|--------|
| Dividends declared per common share | \$ | 0.1950 | \$ | 0.1875 | \$ | 0.5700 | \$ | 0.5625 |
|--------------------------------------------|----|--------|----|--------|----|--------|----|--------|

The accompanying notes are an integral part of these consolidated financial statements.

Kite Realty Group Trust
Consolidated Statements of Cash Flows
(Unaudited)

| | Nine Months Ended September 30, | |
|-----------------------------------------------------------------------------------|---------------------------------|----------------------|
| | 2006 | 2005 |
| Cash flows from operating activities: | | |
| Net income | \$ 6,522,571 | \$ 5,547,840 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Net loss on sale of asset | 764,008 | |
| Minority interest in income of consolidated subsidiaries | 78,503 | 716,523 |
| Equity in earnings of unconsolidated entities | (221,983) | (278,736) |
| Limited Partners' interests in Operating Partnership | 1,926,356 | 2,446,166 |
| Distributions of income from unconsolidated entities | 205,406 | 246,793 |
| Straight-line rent | (591,676) | (1,438,253) |
| Depreciation and amortization | 24,034,661 | 16,478,258 |
| Provision for credit losses | 79,408 | 293,186 |
| Compensation expense for equity awards | 406,702 | 276,228 |
| Amortization of debt fair value adjustment | (323,144) | (1,078,158) |
| Amortization of in-place lease liabilities | (3,177,990) | (2,650,049) |
| Minority interest distributions | (516,200) | (149,935) |
| Changes in assets and liabilities: | | |
| Tenant receivables | (1,286,867) | (2,906,549) |
| Deferred costs and other assets | (3,697,277) | (12,723,830) |
| Accounts payable, accrued expenses, deferred revenue and other liabilities | 3,216,880 | 4,027,286 |
| Net cash provided by operating activities | 27,419,358 | 8,806,770 |
| Cash flows from investing activities: | | |
| Acquisitions of interests in properties and capital expenditures, net | (201,056,067) | (132,008,184) |
| Net proceeds from sale of asset | 11,068,559 | |
| Change in construction payables | (1,808,081) | 7,954,310 |
| Distributions of capital from unconsolidated entities | 156,594 | 15,207 |
| Purchase of Limited Partners' interests | (3,932,578) | |
| Net cash used in investing activities | (195,571,573) | (124,038,667) |
| Cash flows from financing activities: | | |
| Loan proceeds | 372,178,219 | 165,150,893 |
| Loan transaction costs | (1,447,027) | (1,319,594) |
| Loan payments | (176,071,266) | (29,061,907) |
| Proceeds from exercise of stock options | 477,841 | |
| Distributions paid - shareholders | (16,115,078) | (10,707,756) |
| Distributions paid - unitholders | (4,807,865) | (4,801,974) |
| Net cash provided by financing activities | 174,214,824 | 119,259,662 |
| Net change in cash and cash equivalents | 6,062,609 | 4,027,765 |
| Cash and cash equivalents, beginning of period | 15,208,835 | 10,103,176 |
| Cash and cash equivalents, end of period | \$ 21,271,444 | \$ 14,130,941 |

The accompanying notes are an integral part of these consolidated financial statements.

Kite Realty Group Trust
Notes to Consolidated Financial Statements
September 30, 2006
(Unaudited)

Note 1. Organization

Kite Realty Group Trust (the Company or REIT), through its majority-owned subsidiary, Kite Realty Group, L.P. (the Operating Partnership), is engaged in the ownership, operation, management, leasing, acquisition, construction, expansion and development of neighborhood and community shopping centers and certain commercial real estate properties in selected growth markets in the United States. The Company also provides real estate facilities management, construction, development and other advisory services to third parties through its taxable REIT subsidiaries. As of September 30, 2006, the Company owned interests in 51 entities that held operating properties and 12 entities that held development properties in which the Company has an interest (including Kedron Village, a 282,125 square-foot property, of which 157,408 square feet is owned gross leasable area, that was purchased in the second quarter while under construction, partially opened during the third quarter of 2006 and a portion remained under construction as of September 30, 2006).

Note 2. Basis of Presentation

The accompanying financial statements of Kite Realty Group Trust are presented on a consolidated basis and include all accounts of the Company, the Operating Partnership, the taxable REIT subsidiaries of the Operating Partnership and any variable interest entities (VIEs) in which the Company is the primary beneficiary. The Company consolidates properties that are wholly owned as well as properties it controls but in which it owns less than 100%. Control of a property is demonstrated by:

- the Company's ability to manage day-to-day operations,
- the Company's ability to refinance debt and sell the property without the consent of any other partner or owner, and
- the inability of any other partner or owner to replace the Company.

The Company's management has prepared the accompanying unaudited financial statements pursuant to the rules and regulations of the SEC. Certain information and footnote disclosures normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States (GAAP) may have been condensed or omitted pursuant to such rules and regulations, although management believes that the disclosures are adequate to make the presentation not misleading. The unaudited financial statements as of September 30, 2006 and for the three and nine months ended September 30, 2006 and 2005 include, in the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial information set forth therein. The consolidated financial statements in this Form 10-Q should be read in conjunction with the audited consolidated financial statements and related notes thereto included in the Company's 2005 Annual Report on Form 10-K. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the disclosure of contingent assets and liabilities and the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported period. Actual results could differ from these estimates. The results of operations for the interim periods are not necessarily indicative of the results that may be expected on an annual basis.

Certain reclassifications of prior period amounts were made to conform to the 2006 presentation. These reclassifications had no effect on net income previously reported. In December 2005, the Company sold Mid-America Clinical Labs and, accordingly, has reclassified prior periods to reflect the activity of this property as discontinued operations.

The Company allocates net operating results of the Operating Partnership based on the partners' respective weighted average ownership interest. The Company adjusts the Limited Partners' interests in the Operating Partnership at the end of each period to reflect their interests in the Operating Partnership. This adjustment is reflected in the Company's shareholders' equity. The Company's and the Limited Partners' interests in the Operating Partnership for the three and nine months ended September 30, 2006 and 2005 were as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|-----------------------------------------------------------------------|-------------------------------------|-------|------------------------------------|-------|
| | 2006 | 2005 | 2006 | 2005 |
| Company's weighted average interest in Operating Partnership | 77.5% | 69.1% | 77.2% | 69.4% |
| Limited Partners' weighted average interests in Operating Partnership | 22.5% | 30.9% | 22.8% | 30.6% |

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

The Company's and the Limited Partners' interests in the Operating Partnership at September 30, 2006 and December 31, 2005 were as follows:

| | Balance at | |
|------------------------------------------------------|--------------------------|----------------------|
| | September 30, 2006 | December 31, 2005 |
| Company's interest in Operating Partnership | 77.4% | 76.8% |
| Limited Partners' interests in Operating Partnership | 22.6% | 23.2% |

Note 3. Earnings Per Share

Basic earnings per share is calculated based on the weighted average number of shares outstanding during the period. Diluted earnings per share is determined based on the weighted average number of shares outstanding combined with the incremental average shares that would have been outstanding assuming all potentially dilutive shares were converted into common shares as of the earliest date possible. Share options are accounted for based on their fair market value at the date of grant and amortized over the vesting periods. Expense related to the Company's share plans was approximately \$141,000 and \$104,000 for the three months ended September 30, 2006 and 2005, respectively, and approximately \$407,000 and \$276,000 for the nine months ended September 30, 2006 and 2005, respectively.

Potential dilutive securities include outstanding share options and units of the Operating Partnership, which may be exchanged for cash or shares under certain circumstances. The only securities that had a potentially dilutive effect for the three and nine months ended September 30, 2006 and 2005 were outstanding share options.

The effect of conversion of units of the Operating Partnership is not reflected in diluted common shares, as they are exchangeable for common shares on a one-for-one basis. The income allocable to such units is allocated on the same basis and reflected as Limited Partners' interests in the Operating Partnership in the accompanying consolidated statements of operations. Therefore, the assumed conversion of these units would have no effect on the determination of income per common share. The number of weighted average units is set forth below:

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|-----------------------------------------------------------------------|---------------------------------------------|-----------|--------------------------------------------|-----------|
| | 2006 | 2005 | 2006 | 2005 |
| Limited Partners' weighted average units in the Operating Partnership | 8,404,246 | 8,581,311 | 8,511,907 | 8,454,922 |

The holders of these Operating Partnership units may present such units to the Company for redemption at any time. Upon presentation of an Operating Partnership unit, the Company must redeem such unit for either cash equal to the then value of a share of common stock of the Company (Common Stock) or for one share of Common Stock. The fair value of the redemption price is based on the closing daily market price for ten consecutive business days subsequent to the date the holder of the Operating Partnership unit presents the Company with a redemption request.

The number of Limited Partners' units in the Operating Partnership outstanding at September 30, 2006 and December 31, 2005 were as follows:

| | Balance at | |
|-----------------------------------------------------------------------|-----------------------|----------------------|
| | September 30, 2006 | December 31, 2005 |
| Limited Partners' weighted average units in the Operating Partnership | 8,402,615 | 8,618,664 |

Note 4. Purchase Accounting

The Company allocates the purchase price of properties to tangible and identified intangible assets acquired based on their fair values in accordance with the provisions of Statement of Financial Accounting Standards No 141, Business Combinations (SFAS No. 141). The fair value of real estate acquired is allocated to land and buildings, while the fair value of in-place leases, consisting of above-market and below-market rents and other intangibles, is allocated to intangible assets and liabilities.

Note 5. Acquisition Activities

In July 2006, the Company acquired the remaining 15% economic interest from its joint venture partner in Wal-Mart Plaza in Gainesville, Florida for \$3.9 million and assumed management responsibilities for the property. This acquisition was financed with borrowings from the Company's revolving credit facility.

In July 2006, the Company acquired approximately 100 acres in Cary, North Carolina for a purchase price of approximately \$35.6 million. The site is located in the Triangle of Raleigh, Durham, and Chapel Hill and is adjacent to Research Triangle Park. The site is zoned to support up to 750,000 square feet of retail space, in addition to office space and either residential units or a hotel. The Company is currently in negotiations with Prudential Real Estate Investors (Prudential) and intends to contribute this asset at cost prior to the commencement of construction into a joint venture with Prudential in which the Company expects to retain a minority interest. To finance this purchase, the Company incurred short-term variable rate debt of \$34.6 million bearing interest at LIBOR + 2.25% maturing on November 14, 2006. In order to enable the lender to provide 100% financing on the acquired land, the Company obtained a secured letter of credit of \$12.6 million. The Company intends to refinance this short-term debt at or prior to maturity.

In July 2006, the Company acquired the following three shopping centers in Naples, Florida for a total purchase price of approximately \$57.9 million:

Courthouse Shadows, a 134,867 square-foot, 100% leased neighborhood shopping center;

Pine Ridge Crossing, a 105,515 square-foot, 100% leased neighborhood shopping center; and

Riverchase, a 78,340 square-foot, 100% leased neighborhood shopping center.

To finance the purchase price for these properties, the Company incurred variable rate indebtedness of \$57.9 million at current interest rates ranging from LIBOR + 1.50% to LIBOR + 3.00%. On September 14, 2006, permanent financing was obtained on Pine Ridge Crossing and Riverchase. The new fixed rate debt has a combined original principal amount of \$28.0 million, bears interest at a fixed rate of 6.34% and matures in October 2016. The remaining \$10.3 million of new short-term variable rate debt is unsecured, bears interest at LIBOR + 1.75% and matures on January 5, 2007. In addition, \$19.8 million of variable rate debt bearing interest at LIBOR + 3.00% and maturing on December 5, 2006 was incurred in connection with the purchase of Courthouse Shadows. The Company intends to refinance these debt instruments at or prior to maturity.

The Company purchased Kedron Village, a 282,125 square-foot (157,408 square feet of which is owned gross leasable area) neighborhood shopping center under construction in Peachtree, Georgia (a suburb of Atlanta) for a total purchase price of \$36.9 million. To finance this acquisition, the Company incurred variable rate debt against the Traders Point property and the revolving credit facility (see Note 7). Kedron Village partially opened during the third quarter of 2006 and a portion remained under construction as of September 30, 2006.

Note 6. Joint Ventures

Consolidated Joint Ventures

As of September 30, 2006, the Company had five investments in joint ventures which the Company controls through percentage ownership. In addition, as of September 30, 2006 the Company had five investments in joint ventures that are VIEs in which the Company is the primary beneficiary. The accounts and operations of these ten joint ventures are consolidated in the accompanying financial statements.

Unconsolidated Joint Ventures

As of September 30, 2006, the Company had equity interests in two non-controlled entities that own and operate rental properties. Accordingly, these investments are accounted for using the equity method.

Other Joint Venture Arrangements

In September 2006, the Company announced an agreement (the Venture) with Prudential to pursue joint venture opportunities for the development and selected acquisition of community shopping centers in the United States. The Venture intends to develop and/or acquire up to \$1.25 billion of well-positioned community shopping centers in strategic markets in the United States. Under the terms of the agreement, the Company has agreed to present to Prudential opportunities to develop or acquire community shopping centers, each with estimated project costs in excess of \$50 million. The Company has the option to

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

present to Prudential additional opportunities with estimated project costs under \$50 million. It is expected that equity capital contributions of up to \$500 million will be made to the Venture for qualifying projects. The Company expects contributions would be made on a project-by-project basis with Prudential contributing 80% and the Company contributing 20% of the equity required. As of September 30, 2006, neither the Company nor Prudential have made any equity contributions in the under this arrangement. The parties anticipate equity contributions will be required near the time of development stabilization or at the time a property acquisition is identified in the future. The Company will generate fee income from managing any shopping center properties developed or acquired under this arrangement and will receive additional fees for development, leasing and construction management services. The Company will also have the opportunity to earn performance-based incentives. The Company's Cary, North Carolina development is the first project that the Company intends to contribute to the Venture.

Note 7. Mortgage and Other Indebtedness

Mortgage and other indebtedness consisted of the following at September 30, 2006 and December 31, 2005:

| | Balance at | |
|----------------------------------------------|-----------------------|-----------------------|
| | September 30, 2006 | December 31, 2005 |
| Line of credit | \$ 111,550,000 | \$ 92,950,000 |
| Mortgage notes payable - fixed rate | 303,762,773 | 203,782,448 |
| Construction notes payable - variable rate | 83,215,885 | 70,652,913 |
| Mortgage notes payable - variable rate | 59,861,042 | 5,159,274 |
| Unsecured note - variable rate | 10,261,890 | |
| Net premiums on acquired debt | 2,378,058 | 2,701,202 |
| Total mortgage and other indebtedness | \$ 571,029,648 | \$ 375,245,837 |

Indebtedness, including weighted average maturities and weighted average interest rates at September 30, 2006, is summarized below:

| | September 30, 2006 | | | |
|---------------------------------|-----------------------|--------------------------------------------|--------------------------------------|---------------------------|
| | Amount | Weighted Average Maturity (Years) | Weighted Average Interest Rate | Percentage of Total |
| Fixed rate debt | \$ 303,762,773 | 7.9 | 6.03% | 53% |
| Floating rate debt (hedged) | 50,000,000 | 0.8 | 5.57% | 9% |
| Total fixed rate debt | 353,762,773 | 6.9 | 5.96% | 62% |
| Construction debt | 83,215,885 | 1.2 | 6.97% | 15% |
| Other variable rate debt | 181,672,932 | 0.7 | 7.09% | 32% |
| Floating rate debt (hedged) | (50,000,000) | -0.8 | -6.67% | -9% |
| Total variable rate debt | 214,888,817 | 0.8 | 7.14% | 38% |
| Net premiums on acquired debt | 2,378,058 | N/A | N/A | N/A |
| Total debt | \$ 571,029,648 | 4.6 | 6.41% | 100.0% |

Mortgage and construction loans are collateralized by certain real estate properties and are generally due in monthly installments of interest and principal and mature over various terms through 2022. Variable interest rates on mortgage and construction loans are based on LIBOR + 150 to 300 basis points. Fixed interest rates on mortgage loans range from 5.11% to 7.65%.

In addition to the debt placed in connection with the acquisitions discussed in Note 5 Acquisition Activities, for the nine months ended September 30, 2006, the Company had the following activity in its indebtedness:

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

In September 2006, placed permanent debt on the Traders Point property, using a portion of the proceeds to repay a short term variable rate loan incurred in connection with the purchase of Kedron Village in the second quarter of 2006. This permanent debt has a principal amount of \$48.0 million, bears interest at a fixed rate of 5.86% and matures in October 2016. In addition, the Company also used excess proceeds of approximately \$10.0 million from this refinancing to pay down the revolving credit facility.

In September 2006, repaid the \$3.7 million outstanding balance on the construction loan at Bridgewater Marketplace.

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

In June 2006, refinanced the bridge loan on the Sunland Towne Centre property. The new debt has a principal amount of \$25.0 million, bears interest at a fixed interest rate of 6.01% and matures on July 1, 2016. The refinanced bridge loan bore interest at a rate of LIBOR + 1.85%. The Company used excess proceeds of approximately \$8.5 million from this refinancing to pay down the revolving credit facility;

In June 2006, used the net proceeds from the sale of the Naperville Marketplace Marsh Supermarkets asset to pay off the balance of the related property indebtedness of approximately \$11.6 million; and

In April 2006, borrowed approximately \$7.3 million on its revolving credit facility and contributed those proceeds for a 60% interest in a joint venture that acquired approximately 14 acres of land in Oldsmar, Florida, a suburb of Tampa.

In addition to the preceding activity, for the nine months ended September 30, 2006, the Company also used proceeds from its revolving credit facility and other borrowings (exclusive of repayments) totaling approximately \$113.8 million for development, acquisitions and general working capital purposes. Loan payoffs not discussed above were approximately \$37.7 million and scheduled principal payments totaled approximately \$1.8 million during the nine months ended September 30, 2006.

As of September 30, 2006, the Company's borrowing base under its revolving credit facility was approximately \$132.8 million, of which approximately \$21.0 million was available to support additional borrowings. Borrowings under the facility bear interest at a floating rate of LIBOR + 1.35% to 1.60%, depending on the Company's leverage ratio. As of September 30, 2006, there were 30 properties available to be added to the borrowing base (upon completion of the lender's due diligence process). Such additional borrowing base is required for potential additional borrowings up to the credit facility's full capacity of \$150 million (before considering the facility's expansion feature to a maximum of \$250 million).

The following properties are encumbered by the revolving credit facility as of September 30, 2006: Silver Glen Crossing, Glendale Mall, Hamilton Crossing, Kings Lake Square, Waterford Lakes, Publix at Acworth, PEN Products, Union Station Parking Garage, Galleria Plaza, Cedar Hill Village, Shops at Eagle Creek, Burlington Coat Factory, Eastgate Pavilion, Four Corner Square, Market Street Village, Wal-Mart Plaza and Stoney Creek Commons.

As of September 30, 2006, the Company had entered into letters of credit totaling approximately \$21.8 million. At that date, there were no amounts advanced against these instruments.

Note 8. Derivative Instruments, Hedging Activities and Other Comprehensive Income

At September 30, 2006, derivatives with a fair value of \$411,383 were included in other assets in the accompanying consolidated balance sheet. The change in net unrealized income (loss) for derivatives designated as cash flow hedges is recorded in shareholders' equity as other comprehensive income (loss). No hedge ineffectiveness on cash flow hedges was recognized during 2006 and 2005. The Company's two cash flow hedges expire on August 1, 2007. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to earnings over time as the hedged items are recognized in earnings.

The Company does not use derivatives for trading or speculative purposes nor does the Company currently have any derivatives that are not designated as hedges.

The following sets forth comprehensive income for the three and nine months ended September 30, 2006 and 2005:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--------------------------------------------------|----------------------------------|---------------------|---------------------------------|---------------------|
| | 2006 | 2005 | 2006 | 2005 |
| Net income | \$ 3,209,653 | \$ 1,982,241 | \$ 6,522,571 | \$ 5,547,840 |
| Other comprehensive (loss) income ⁽¹⁾ | (266,495) | 144,383 | (15,674) | (228,612) |
| Comprehensive income | \$ 2,943,158 | \$ 2,126,624 | \$ 6,506,897 | \$ 5,319,228 |

(1) Represents the changes in the fair value of derivative instruments accounted for as cash flow hedges

Note 9. Shareholders' Equity

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

On August 3, 2006, the Company's Board of Trustees declared a cash distribution of \$0.195 per common share for the third quarter of 2006. Simultaneously, the Company's Board of Trustees declared a cash distribution of \$0.195 per Operating Partnership unit for the same period. These distributions were accrued as of September 30, 2006 and were paid on October 17, 2006.

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

Note 10. Segment Data

The operations of the Company are aligned into two business segments: (1) real estate operation and development and (2) construction and advisory services. Segment data of the Company for the three and nine months ended September 30, 2006 and 2005 are as follows:

| Three Months Ended September 30, 2006 | Real Estate Operation and Development | Construction and Advisory Services | Subtotal | Intersegment Eliminations and Other | Total |
|------------------------------------------------------------------------------------------|------------------------------------------------------|-------------------------------------------------------|-------------------------|----------------------------------------------------|-----------------------|
| Revenues | \$ 23,090,004 | \$ 23,870,555 | \$ 46,960,559 | \$ (13,892,124) | \$ 33,068,435 |
| Operating expenses, cost of construction and services, general, administrative and other | 7,449,179 | 21,016,002 | 28,465,181 | (13,600,860) | 14,864,321 |
| Depreciation and amortization | 7,192,536 | 17,050 | 7,209,586 | | 7,209,586 |
| Operating income | 8,448,289 | 2,837,503 | 11,285,792 | (291,264) | 10,994,528 |
| Interest expense | (6,139,774) | (109,563) | (6,249,337) | 109,576 | (6,139,761) |
| Income tax expense of taxable REIT subsidiary | | (777,600) | (777,600) | | (777,600) |
| Minority interest in income of consolidated subsidiaries | (9,578) | 6,585 | (2,993) | | (2,993) |
| Equity in earnings of unconsolidated entities | 72,261 | | 72,261 | | 72,261 |
| Limited Partners' interests in the continuing operations of the Operating Partnership | (535,712) | (442,118) | (977,830) | 41,048 | (936,782) |
| Net income | \$ 1,835,486 | \$ 1,514,807 | \$ 3,350,293 | \$ (140,640) | \$ 3,209,653 |
| Total assets | \$ 972,245,408 | \$ 38,459,614 | \$ 1,010,705,022 | \$ (18,647,360) | \$ 992,057,662 |
| | | | | | |
| Three Months Ended September 30, 2005 | Real Estate Operation and Development | Construction and Advisory Services | Subtotal | Intersegment Eliminations and Other | Total |
| Revenues | \$ 21,425,079 | \$ 10,117,084 | \$ 31,542,163 | \$ (7,579,740) | \$ 23,962,423 |
| Operating expenses, cost of construction and services, general, administrative and other | 8,664,131 | 8,294,333 | 16,958,464 | (6,987,190) | 9,971,274 |
| Depreciation and amortization | 5,417,081 | 22,526 | 5,439,607 | | 5,439,607 |
| Operating income | 7,343,867 | 1,800,225 | 9,144,092 | (592,550) | 8,551,542 |
| Interest expense | (5,176,658) | (87,115) | (5,263,773) | 87,115 | (5,176,658) |
| Income tax expense of taxable REIT subsidiary | | (232,285) | (232,285) | | (232,285) |
| Minority interest in income of consolidated subsidiaries | (52,133) | (571,441) | (623,574) | | (623,574) |
| Equity in earnings of unconsolidated entities | 76,385 | | 76,385 | | 76,385 |
| Limited Partners' interests in the continuing operations of the Operating Partnership | (682,422) | (261,112) | (943,534) | 145,126 | (798,408) |
| Discontinued operations, net of Limited Partners' interests | 185,239 | | 185,239 | | 185,239 |

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

| | | | | | | | | | | |
|--------------|----|-------------------|----|-------------------|----|-------------------|----|-------------------|----|-------------------|
| Net income | \$ | 1,694,278 | \$ | 648,272 | \$ | 2,342,550 | \$ | (360,309) | \$ | 1,982,241 |
| | | <u> </u> | | <u> </u> | | <u> </u> | | <u> </u> | | <u> </u> |
| Total assets | \$ | 706,145,900 | \$ | 34,819,425 | \$ | 740,965,325 | \$ | (10,902,109) | \$ | 730,063,216 |
| | | <u> </u> | | <u> </u> | | <u> </u> | | <u> </u> | | <u> </u> |

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

| Nine Months Ended September 30, 2006 | Real Estate Operation and Development | Construction and Advisory Services | Subtotal | Intersegment Eliminations and Other | Total |
|------------------------------------------------------------------------------------------|---------------------------------------------|------------------------------------------|------------------|-------------------------------------------|----------------|
| Revenues | \$ 66,126,227 | \$ 59,342,039 | \$ 125,468,266 | \$ (33,026,049) | \$ 92,442,217 |
| Operating expenses, cost of construction and services, general, administrative and other | 22,094,120 | 54,593,802 | 76,687,922 | (31,855,407) | 44,832,515 |
| Depreciation and amortization | 22,524,191 | 50,544 | 22,574,735 | | 22,574,735 |
| Operating income | 21,507,916 | 4,697,693 | 26,205,609 | (1,170,642) | 25,034,967 |
| Interest expense | (15,324,927) | (375,740) | (15,700,667) | 375,739 | (15,324,928) |
| Loss on sale of asset | (764,008) | | (764,008) | | (764,008) |
| Income tax benefit (expense) of taxable REIT subsidiary | 305,603 | (946,187) | (640,584) | | (640,584) |
| Minority interest in income of consolidated subsidiaries | (78,503) | | (78,503) | | (78,503) |
| Equity in earnings of unconsolidated entities | 221,983 | | 221,983 | | 221,983 |
| Limited Partners' interests in the continuing operations of the Operating Partnership | (1,337,919) | (769,675) | (2,107,594) | 181,238 | (1,926,356) |
| Net income | \$ 4,530,145 | \$ 2,606,091 | \$ 7,136,236 | \$ (613,665) | \$ 6,522,571 |
| Total assets | \$ 972,245,408 | \$ 38,459,614 | \$ 1,010,705,022 | \$ (18,647,360) | \$ 992,057,662 |
| | | | | | |
| Nine Months Ended September 30, 2005 | Real Estate Operation and Development | Construction and Advisory Services | Subtotal | Intersegment Eliminations and Other | Total |
| Revenues | \$ 51,222,089 | \$ 33,889,728 | \$ 85,111,817 | \$ (19,649,070) | \$ 65,462,747 |
| Operating expenses, cost of construction and services, general, administrative and other | 15,905,247 | 31,493,880 | 47,399,127 | (19,066,557) | 28,332,570 |
| Depreciation and amortization | 15,551,788 | 63,730 | 15,615,518 | | 15,615,518 |
| Operating income | 19,765,054 | 2,332,118 | 22,097,172 | (582,513) | 21,514,659 |
| Interest expense | (13,677,740) | (221,440) | (13,899,180) | 221,219 | (13,677,961) |
| Income tax expense of taxable REIT subsidiary | | (232,285) | (232,285) | | (232,285) |
| Minority interest in income of consolidated subsidiaries | (145,082) | (571,441) | (716,523) | | (716,523) |
| Equity in earnings of unconsolidated entities | 278,736 | | 278,736 | | 278,736 |
| Limited Partners' interests in the continuing operations of the Operating Partnership | (1,924,896) | (370,237) | (2,295,133) | 102,348 | (2,192,785) |
| Discontinued operations, net of Limited Partners' interests | 573,999 | | 573,999 | | 573,999 |
| Net income | \$ 4,870,071 | \$ 936,715 | \$ 5,806,786 | \$ (258,946) | \$ 5,547,840 |
| Total assets | \$ 706,145,900 | \$ 34,819,425 | \$ 740,965,325 | \$ (10,902,109) | \$ 730,063,216 |

Note 11. Sale of Asset

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

In June 2006, the Company terminated its lease with Marsh Supermarkets and sold the store at its Naperville Marketplace property to Caputo's Fresh Markets and recorded a loss on the sale of approximately \$0.8 million (approximately \$458,000 after tax). The total proceeds from these transactions of \$14 million included a \$2.5 million note from Marsh with monthly installments payable through June 30, 2008, and \$2.5 million of cash received from the termination of the Company's lease with Marsh. The note is guaranteed by the parent company of Marsh Supermarkets and was assumed by Sun Capital Partners, Inc. upon its acquisition of Marsh. Payments on this note are current through November 30, 2006. Marsh Supermarkets at Naperville Marketplace was owned by the Company's taxable REIT subsidiary. A portion of the proceeds from this sale were used to pay off related indebtedness of approximately \$11.6 million. The Company will continue to develop the remainder of the Naperville Marketplace development property.

Note 12. New Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157 Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in Generally Accepted Accounting Principles, and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements from those that are already required under other accounting pronouncements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company does not believe the adoption of SFAS No. 157 will have a material impact on the Company's financial position or results of operations.

In July 2006, the FASB issued FASB Interpretation No. 48 (FIN No. 48), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, Accounting for Income Taxes. FIN No. 48 clarifies the accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN No. 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating and assessing the impact of this interpretation.

In December 2004, the FASB issued SFAS No. 123 (revised 2004) Share-Based Payments (SFAS No. 123(R)), which supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees and its related implementation guidance. SFAS No. 123(R) establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods and services. SFAS No 123(R) is effective for fiscal years beginning after June 15, 2005. The adoption of this Statement as of January 1, 2006 did not have a material impact on the Company's financial condition or results of operations.

Note 13. Commitments and Contingencies

The Company is party to various actions representing routine litigation and administrative proceedings arising out of the ordinary course of business. None of these actions are expected to have a material adverse effect on our consolidated financial condition, results of operations or cash flows taken as a whole.

Joint venture debt is the liability of the joint venture and is typically secured by the joint venture property and has limited recourse to the Company. As of September 30, 2006, the Company's share of unconsolidated joint venture debt was approximately \$8.4 million.

Note 14. Subsequent Events

In October 2006, the Company established a Dividend Reinvestment and Share Purchase Plan (the Plan). The Plan offers investors a dividend reinvestment component to invest all or a portion of the dividends on their common shares, or cash distributions on their units in the Operating Partnership, in additional common shares as well as a direct share purchase component which permits Plan participants and new investors to purchase common shares by making optional cash investments with certain restrictions.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in connection with the accompanying historical financial statements and related notes thereto. In this discussion, unless the context suggests otherwise, references to our Company, we, us and our mean Kite Realty Group Trust and its subsidiaries.

Overview

Kite Realty Group Trust, through its majority-owned subsidiary, Kite Realty Group, L.P., is engaged in the ownership, operation, management, leasing, acquisition, construction, expansion and development of neighborhood and community shopping centers and certain commercial real estate properties in selected growth markets in the United States. We also provide real estate facility management, construction, development and other advisory services to third parties. We derive revenues primarily from rents and reimbursement payments received from tenants under existing leases at each of our properties. We also derive revenues from providing management, leasing, real estate development, construction and real estate advisory services through our taxable REIT subsidiaries. Our operating results therefore depend materially on the ability of our tenants to make required payments and overall real estate market conditions. In the future, we intend to focus on pursuing targeted development and acquisitions of neighborhood and community shopping centers. We expect to incur additional debt in connection with any future development or acquisitions of real estate.

As of September 30, 2006, we owned interests in a portfolio of 46 operating retail properties totaling approximately 7.2 million square feet of gross leasable area (including non-owned anchor space) and 12 entities that held development properties in which the Company has an interest (including Kedron Village, a 282,125 square-foot property, of which 157,408 square feet is owned gross leasable area, that was purchased in the second quarter while under construction, partially opened during the third quarter of 2006 and a portion remained under construction as of September 30, 2006). As of September 30, 2006, we also owned interests in four operating commercial properties totaling approximately 563,000 square feet of net rentable area and a related parking garage.

In December 2005, we sold 100% of our interest in Mid-America Clinical Labs. The results related to this property have been reflected as discontinued operations for the first nine months of 2005.

As of September 30, 2006, we owned interests in land parcels comprising approximately 120 acres that may be used for expansion of existing properties or future development of new retail or commercial properties. These land parcels are classified as Land held for development in the accompanying consolidated balance sheet.

Results of Operations*Acquisition and Development Activities*

The comparability of results of operations is significantly affected by our development and acquisition activities in 2006 and 2005. At September 30, 2006, we owned interests in 51 operating properties (consisting of 46 retail properties, four operating commercial properties and a related parking garage) and 12 entities that held development properties in which the Company has an interest (including Kedron Village, a 282,125 square-foot property, of which 157,408 square feet is owned gross leasable area, that was purchased in the second quarter while under construction, partially opened during the third quarter of 2006 and a portion remained under construction as of September 30, 2006). Of the 63 total properties held at September 30, 2006, two operating properties (Spring Mill Medical and The Centre) were owned through joint ventures and accounted for under the equity method.

Between January 1, 2005 and September 30, 2006, we acquired and placed in service the following eight operating retail properties:

| Property Name | MSA | Acquisition Date | Acquisition Cost (Millions) | Financing Method |
|-----------------------|------------------|-------------------------|------------------------------------|-------------------------|
| Fox Lake Crossing | Chicago, IL | February 7, 2005 | \$ 15.5 ⁽¹⁾ | Debt |
| Plaza Volente | Austin, TX | May 16, 2005 | 35.9 ⁽²⁾ | Debt |
| Indian River Square | Vero Beach, FL | May 16, 2005 | 16.5 ⁽³⁾ | Debt |
| Bolton Plaza | Jacksonville, FL | November 1, 2005 | 14.0 ⁽⁴⁾ | Offering Proceeds |
| Market Street Village | Hurst, TX | November 17, 2005 | 29.0 ⁽⁵⁾ | Debt ⁽⁶⁾ |
| Courthouse Shadows | Naples, FL | July 6, 2006 | 19.8 ⁽⁷⁾ | Debt |

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

| | | | | |
|------------|------------|--------------|---------------------|------|
| Pine Ridge | Naples, FL | July 6, 2006 | 22.6 ⁽⁸⁾ | Debt |
| Riverchase | Naples, FL | July 6, 2006 | 15.5 ⁽⁸⁾ | Debt |

15

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

- (1) Inclusive of debt assumed of \$12.3 million and tax increment financing (TIF) receivable of \$1.5 million.
- (2) Inclusive of \$28.7 million of new debt and \$7.2 million of borrowings under the Company s revolving credit facility incurred in connection with the acquisition.
- (3) Inclusive of \$13.3 million of new debt and \$3.2 million of borrowings under the Company s revolving credit facility incurred in connection with the acquisition.
- (4) This property is owned through a joint venture with a third party. The Company currently receives 85% of the cash flow from this property, which percentage may decrease under certain circumstances.
- (5) Excludes escrow of \$1.7 million subject to completion of the development of an additional 7,000 square-foot parcel.
- (6) Financed with borrowings under the Company s revolving credit facility and subsequently partially paid down with the proceeds from the sale of Mid-America Clinical Labs.
- (7) Inclusive of new short-term variable rate debt of \$19.8 million maturing on December 5, 2006. The Company anticipates refinancing this debt with fixed rate debt on or about the maturity date.
- (8) Properties were purchased together under one variable debt agreement that was partially refinanced with two new fixed rate debt arrangements for \$17.5 million and \$10.5 million, respectively, both of which mature in October 2016. The remaining \$10.3 million short-term variable rate debt matures January 5, 2007. The Company anticipates refinancing this debt with fixed rate debt on or about the maturity date.

The following development properties became operational or partially operational from January 1, 2005 through September 30, 2006:

| Property Name | MSA | Operational Date | Owned Gross Leasable Area |
|-------------------------------|------------------|------------------|---------------------------|
| Weston Park Phase I | Indianapolis, IN | March 2005 | N/A ⁽¹⁾ |
| Greyhound Commons | Indianapolis, IN | March 2005 | N/A ⁽¹⁾ |
| Geist Pavilion | Indianapolis, IN | March 2005 | 64,500 |
| Martinsville Shops | Martinsville, IN | June 2005 | 10,986 |
| Red Bank Commons | Evansville, IN | June 2005 | 34,308 |
| Traders Point II | Indianapolis, IN | June 2005 | 46,600 |
| Estero Town Commons | Naples, FL | April 2006 | 25,600 |
| Zionsville Place | Zionsville, IN | April 2006 | 12,400 |
| Beacon Hill | Crown Point, IN | June 2006 | 57,200 |
| Kedron Village | Peachtree, GA | July 2006 | 157,408 ⁽²⁾ |
| Stoney Creek Commons Phase II | Indianapolis, IN | July 2006 | 49,330 |
| Naperville Marketplace | Chicago, IL | August 2006 | 99,600 |

- (1) Property consists of ground leases only, no owned GLA. As of September 30, 2006, Weston Park Phase I had two of three outlots leased and Greyhound Commons had two of four outlots leased.
- (2) Owned GLA represents total for the property. As of September 20, 2006, approximately 92,760 square feet of owned GLA was leased.

As of September 30, 2005, we owned interests in a portfolio of 37 operating retail properties totaling approximately 5.7 million square feet of gross leasable area (including non-owned anchor space) and 13 retail properties under development that were expected to contain approximately 1.8 million square feet of gross leasable area (including non-owned anchor space) upon completion. As of September 30, 2005, we also owned interests in five operating commercial properties totaling approximately 663,000 square feet of net rentable area and a related parking garage. Of the 56 total properties held at September 30, 2005, two non-controlled operating properties were owned through joint ventures and were accounted for under the equity method. In December 2005, we sold Mid-America Clinical Labs and, accordingly, have reclassified prior periods to reflect the activity of this property as discontinued operations.

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

Comparison of Operating Results for the Three Months Ended September 30, 2006 to the Three Months Ended September 30, 2005

The following table reflects our consolidated statements of operations for the three months ended September 30, 2006 and 2005 (unaudited):

| | Three Months Ended September 30, | | Change 2005 to 2006 |
|---------------------------------------------------------------------------------------|-----------------------------------------|---------------------|--------------------------------|
| | 2006 | 2005 | |
| Rental income (including tenant reimbursements) | \$ 21,050,194 | \$ 16,701,357 | \$ 4,348,837 |
| Other property related revenue | 1,565,787 | 2,409,900 | (844,113) |
| Construction and service fee revenue | 10,293,822 | 4,793,407 | 5,500,415 |
| Other income, net | 158,632 | 57,759 | 100,873 |
| Property operating expense | 3,439,853 | 2,933,660 | 506,193 |
| Real estate taxes | 2,323,799 | 1,604,623 | 719,176 |
| Cost of construction and services | 7,795,070 | 4,320,678 | 3,474,392 |
| General, administrative, and other | 1,305,599 | 1,112,313 | 193,286 |
| Depreciation and amortization | 7,209,586 | 5,439,607 | 1,769,979 |
| Operating income | 10,994,528 | 8,551,542 | 2,442,986 |
| Interest expense | (6,139,761) | (5,176,658) | (963,103) |
| Income tax expense of taxable REIT subsidiary | (777,600) | (232,285) | (545,315) |
| Minority interest in income of consolidated subsidiaries | (2,993) | (623,574) | 620,581 |
| Equity in earnings of unconsolidated entities | 72,261 | 76,385 | (4,124) |
| Limited Partners' interests in the continuing operations of the Operating Partnership | (936,782) | (798,408) | (138,374) |
| Income from continuing operations | 3,209,653 | 1,797,002 | 1,412,651 |
| Operating income from discontinued operations, net of Limited Partners' interests | | 185,239 | (185,239) |
| Net income | \$ 3,209,653 | \$ 1,982,241 | \$ 1,227,412 |

Rental income (including tenant reimbursements) increased approximately \$4.3 million or 26%. Approximately \$2.9 million of this increase was attributable to properties acquired in 2005 and 2006. Approximately \$0.5 million of the increase was attributable to properties that became operational or partially operational in 2005 or 2006 and, therefore, had incremental rental income in the third quarter of 2006. Approximately \$0.5 million of the increase was due to tenant reimbursements as a result of increased tax assessments at our properties. Approximately \$0.3 million was due to increased rental income at two of our properties due to the retenanting of a bankrupt tenant's spaces during the third quarter of 2006. These spaces were vacant in the third quarter of 2005.

Other property related revenue consists primarily of parking revenues, overage rent, lease settlement income and gains on land sales. This revenue decreased approximately \$0.8 million or 35% primarily as a result of the decreased gains on land sales in the third quarter of 2006 compared to the third quarter of 2005. In the third quarter of 2006, parcels of land were sold at Traders Point for a net gain of \$0.8 million and Traders Point III for a net gain of \$0.3 million. In the third quarter of 2005, parcels of land were sold at Traders Point for a net gain of \$1.0 million and Beacon Hill for a total pretax gain of \$1.1 million. The Beacon Hill land parcel was owned in a joint venture within our taxable REIT subsidiary and, accordingly, 50%, or approximately \$0.6 million, of this pretax gain was recorded as a minority interest in income. In the third quarter of 2006, we also realized insurance proceeds of \$0.1 million.

Construction revenue and service fees increased approximately \$5.5 million or 115%. This increase is primarily attributable to proceeds from the sale of a build-to-suit asset at Bridgewater Marketplace, resulting in revenue of \$5.3 million.

Other income, net increased approximately \$0.1 million or 175% due to interest income on a deposit related to the acquisition of Market Street Village.

Property operating expenses increased approximately \$0.5 million or 17%. This difference is primarily due to an increase of \$0.5 million at properties acquired in the fourth quarter of 2005 and 2006.

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

Real estate taxes increased approximately \$0.7 million or 45%. Approximately \$0.4 million of this increase is due to tax reassessments at properties that were fully operational for the third quarter of 2006 and 2005, the majority of which is recoverable from tenants. In addition, approximately \$0.3 million of this increase was attributable to properties acquired in the fourth quarter of 2005 and 2006.

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

Cost of construction and services increased approximately \$3.5 million or 80%. This increase was primarily due to the sale of a build-to-suit asset at Bridgewater Marketplace, resulting in a cost of sale of \$3.5 million.

General, administrative and other expenses increased approximately \$0.2 million or 17%. This increase is primarily due to increased staffing attributable to our growth.

Depreciation and amortization expense increased approximately \$1.8 million or 33%. Approximately \$1.6 million of the increase was attributable to properties acquired in the fourth quarter of 2005 and 2006. Approximately \$0.2 million of the increase was attributable to properties that became operational or partially operational in 2005 or 2006 and, therefore, had an incremental depreciation and amortization expense reflected in 2006.

Interest expense increased approximately \$1.0 million, or 19%. This increase includes approximately \$1.2 million increased interest expense attributable to four properties acquired in the first nine months of 2006. Approximately \$0.5 million of the increase was related to properties that became operational or partially operational during 2006. These increases were partially offset by a decrease in debt outstanding as a result of loan payoffs with proceeds from our October 2005 follow-on equity offering and the repayment of the Sunland Towne Center loan during 2006. The weighted average interest rate on our indebtedness increased from 5.95% at September 30, 2005 to 6.41% at September 30, 2006 due to a general increase in market interest rates and a higher proportion of fixed rate debt in 2006.

Income tax expense increased approximately \$0.5 million, or 235%. This increase is primarily due to the increase in income taxes incurred by our taxable REIT subsidiary associated with the net gain on the sale of the build-to-suit asset at Bridgewater Marketplace in the third quarter of 2006 compared to the income taxes associated with the net gain on the sale of a parcel of land in the third quarter of 2005.

Minority interest in income of consolidated subsidiaries decreased approximately \$0.6 million, or 100%. This decrease was primarily due to \$0.6 million of minority interest income recorded in the third quarter of 2005 as a result of the sale of a parcel of land at Beacon Hill, which was owned by a 50% joint venture within our taxable REIT subsidiary.

In December 2005, we sold Mid-America Clinical Labs and, accordingly, have reclassified prior periods to reflect the activity of this property as discontinued operations. The amount of discontinued operations for this property in the third quarter of 2005 was approximately \$0.2 million, net of Limited Partners' interests.

Comparison of Operating Results for the Nine Months Ended September 30, 2006 to the Nine Months Ended September 30, 2005

The following table reflects our consolidated statements of operations for the nine months ended September 30, 2006 and 2005 (unaudited):

| | Nine Months Ended September 30, | | Change 2005 to 2006 |
|---------------------------------------------------------------------------------------|----------------------------------------|-------------------|--------------------------------|
| | 2006 | 2005 | |
| Rental income (including tenant reimbursements) | \$ 61,408,189 | \$ 48,073,491 | \$ 13,334,698 |
| Other property related revenue | 3,562,454 | 3,765,989 | (203,535) |
| Construction and service fee revenue | 27,227,754 | 13,473,050 | 13,754,704 |
| Other income, net | 243,820 | 150,217 | 93,603 |
| Property operating expense | 9,749,011 | 8,113,017 | 1,635,994 |
| Real estate taxes | 7,953,433 | 4,977,853 | 2,975,580 |
| Cost of construction and services | 22,879,759 | 11,620,017 | 11,259,742 |
| General, administrative, and other | 4,250,312 | 3,621,683 | 628,629 |
| Depreciation and amortization | 22,574,735 | 15,615,518 | 6,959,217 |
| Operating income | 25,034,967 | 21,514,659 | 3,520,308 |
| Interest expense | (15,324,928) | (13,677,961) | (1,646,967) |
| Loss on sale of asset | (764,008) | | (764,008) |
| Income tax expense of taxable REIT subsidiary | (640,584) | (232,285) | (408,299) |
| Minority interest in income of consolidated subsidiaries | (78,503) | (716,523) | 638,020 |
| Equity in earnings of unconsolidated entities | 221,983 | 278,736 | (56,753) |
| Limited Partners' interests in the continuing operations of the Operating Partnership | (1,926,356) | (2,192,785) | 266,429 |

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

| | | | |
|-----------------------------------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| Income from continuing operations | 6,522,571 | 4,973,841 | 1,548,730 |
| Operating income from discontinued operations, net of Limited Partners' interests | | 573,999 | (573,999) |
| | <u> </u> | <u> </u> | <u> </u> |
| Net income | \$ 6,522,571 | \$ 5,547,840 | \$ 974,731 |
| | <u> </u> | <u> </u> | <u> </u> |

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

Rental income (including tenant reimbursements) increased approximately \$13.3 million or 28%. Approximately \$7.5 million of this increase was attributable to properties acquired in 2005 and 2006. Approximately \$4.0 million of the increase was attributable to properties that became operational or partially operational in 2005 or 2006 and, therefore, had incremental rental income in the first nine months of 2006. Approximately \$1.0 million of the increase was due to recoveries from tenants of increased tax assessments at our properties. Approximately \$0.4 million was due to the write off of intangible lease obligations related to our lease with Winn-Dixie at Shops at Eagle Creek, which was terminated during the first nine months of 2006. Approximately \$0.4 million was due to increased rental income at two of our properties due to the retenanting of a bankrupt tenant's spaces during the first nine months of 2006. These spaces were vacant during most of 2005.

Other property related revenue primarily consists of parking revenues, overage rent, lease settlement income and gains on land sales. This revenue decreased approximately \$0.2 million or 5% as a result of \$0.5 million lower gains on land sales and land development rights fees in the first nine months of 2006 compared to the first nine months of 2005. These decreases were partially offset by insurance proceeds of \$0.1 million and higher overage rent of approximately \$0.1 million in the first nine months of 2006.

Construction revenue and service fees increased approximately \$13.8 million or 102%. This increase is primarily due to an increase in construction contracts with third party customers, proceeds from the sale of a build-to-suit asset at Bridgewater Marketplace during the third quarter of 2006 of \$5.3 million, and \$0.3 million of development and related fees earned in the first nine months of 2006. We also received a lease settlement fee of approximately \$0.2 million in the first nine months of 2006 in connection with the sale of our Naperville Marsh Supermarkets asset and the termination of the related lease. Offsetting the increase in fee income was a total of \$0.8 million of development and assignment fees earned in the first nine months of 2005.

Other income, net increased approximately \$0.1 million or 62% due to interest income on a deposit related to the acquisition of Market Street Village.

Property operating expenses increased approximately \$1.6 million or 20%. Approximately \$1.2 million of the increase was attributable to properties acquired in 2005 and 2006. Approximately \$0.8 million of the increase was attributable to properties that became operational or partially operational in 2005 or 2006 and, therefore, had incremental rental income in the first nine months of 2006. Partially offsetting these increases was a net decrease of \$0.2 million at Glendale Mall reflecting lower occupancy levels at this property. Property operating expenses at other properties operating for the entire first nine months of 2006 and 2005 were relatively unchanged.

Real estate taxes increased approximately \$3.0 million or 60%. Approximately \$1.3 million was attributable to properties that were fully operational for the entire first nine months of 2006 and 2005. The majority of this increase was due to property reassessments, which are mostly recoverable from tenants. Approximately \$0.9 million was attributable to properties acquired in 2005 and 2006. Approximately \$0.8 million of the increase was attributable to properties that became operational or partially operational in 2005 or 2006 and, therefore, had incrementally higher real estate tax expense in the first nine months of 2006.

Cost of construction and services increased approximately \$11.3 million or 97%. This increase was primarily due to an increase in construction contracts with third-party customers as well as the expensing of \$3.5 million of costs associated with the sale of a build-to-suit asset at Bridgewater Marketplace.

General, administrative and other expenses increased approximately \$0.6 million or 17%. This increase is primarily due to increased staffing attributable to our growth during the periods.

Depreciation and amortization expense increased approximately \$7.0 million or 45%. Approximately \$3.8 million of the increase was attributable to properties acquired in 2005 and 2006. Approximately \$1.9 million was attributable to properties that became operational or partially operational in 2005 or 2006 and, therefore, had incremental depreciation and amortization expense in the first nine months of 2006. Approximately \$1.3 million was attributable to properties that were fully operational for the entire first nine months of 2006 and 2005, the majority of which was the result of tenant costs written off during the first nine months of 2006 at three of our properties.

Interest expense increased approximately \$1.6 million, or 12%. This increase includes approximately \$2.2 million attributable to properties acquired in 2005 and 2006. Approximately \$0.3 million of the increase was attributable to the write off of deferred loan fees upon the refinancing of debt in 2006. Partially offsetting these increases is a reduction in interest expense

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

attributable to the repayment of indebtedness from proceeds from our follow-on equity offering in October 2005. The weighted average interest rate on our indebtedness increased from 5.95% at September 30, 2005 to 6.41% at September 30, 2006, due to a general increase in market interest rates and a higher proportion of fixed rate debt in 2006. An additional offset of \$0.7 million was a result of a write off of deferred costs upon the loan repayment at Sunland Towne Center during 2006.

Loss on sale of asset increased \$0.8 million, or 100%. In June 2006, we terminated our lease with Marsh Supermarkets and sold the store at our Naperville Marketplace property to Caputo's Fresh Markets and recorded a loss on the sale of approximately \$0.8 million (approximately \$458,000 after tax). The total proceeds from these transactions of \$14 million included a \$2.5 million note from Marsh with monthly installments payable through June 30, 2008, and \$2.5 million of cash received from the termination of the Company's lease with Marsh. The note is guaranteed by the parent company of Marsh Supermarkets and was assumed by Sun Capital Partners, Inc. upon its acquisition of Marsh. Payments on this note are current through November 30, 2006. Marsh Supermarkets at Naperville Marketplace was owned by our taxable REIT subsidiary. The net proceeds from this sale were used to pay off related indebtedness of approximately \$11.6 million. We continue to develop the remainder of the Naperville Marketplace development property.

Income tax expense increased approximately \$0.4 million, or 176%. This increase is primarily due to the increase in income taxes incurred by our taxable REIT subsidiary associated with the gain on the sale of the build-to-suit asset at Bridgewater Marketplace in the third quarter of 2006 compared to the income taxes associated with the gain on the sale of a parcel of land in the third quarter of 2005.

Minority interest in income of consolidated subsidiaries decreased approximately \$0.6 million, or 89%. This decrease was primarily due to \$0.6 million of minority interest income recorded in the third quarter of 2005 as a result of the sale of a parcel of land at Beacon Hill, which was owned in a 50% joint venture within our taxable REIT subsidiary.

In December 2005, we sold Mid-America Clinical Labs and, accordingly, have reclassified prior periods to reflect the activity of this property as discontinued operations. The amount of discontinued operations for this property in the first nine months of 2005 was approximately \$0.6 million, net of Limited Partners' interests.

Liquidity and Capital Resources

As of September 30, 2006, we had cash and cash equivalents on hand of \$21.3 million.

As of September 30, 2006, the Company's borrowing base under its revolving credit facility was approximately \$132.8 million, of which approximately \$21.0 million was available to support additional borrowings. Borrowings under the facility bear interest at a floating rate of LIBOR + 135 to 160 basis points, depending on the Company's leverage ratio. As of September 30, 2006, there were 30 properties available to be added to the borrowing base (upon completion of the lender's due diligence process). Such additional borrowing base is required for potential additional borrowings up to the credit facility's full capacity of \$150 million (before considering the facility's expansion feature to a maximum of \$250 million).

We derive the majority of our revenue from tenants who lease space from us at our properties. Therefore, our ability to generate cash from operations is dependent on the rents that we are able to charge and collect from our tenants. While we believe that the nature of the properties in which we typically invest—primarily neighborhood and community shopping centers—provides a relatively stable revenue flow in uncertain economic times, general economic downturns or downturns in the markets in which we own properties may still adversely affect the ability of our tenants to meet their lease obligations. In that event, our cash flow from operations could be materially affected.

The nature of our business, coupled with the requirements for qualifying for REIT status (which includes the stipulation that we distribute to shareholders at least 90% of our annual REIT taxable income) and to avoid paying tax on our income, necessitate that we distribute a substantial majority of our income on an annual basis which will cause us to have substantial liquidity needs over both the short term and the long term. Our short-term liquidity needs consist primarily of funds necessary to pay operating expenses associated with our operating properties, interest expense and scheduled principal payments on our debt, expected dividend payments (including distributions to persons who hold units in our Operating Partnership) and recurring capital expenditures. When we lease space to new tenants, or renew leases for existing tenants, we also incur expenditures for tenant improvements and leasing commissions. This amount, as well as the amount of recurring capital expenditures that we incur, will vary from year to year. During the first nine months of 2006, we incurred approximately \$0.2 million of costs for recurring capital expenditures and \$1.8 million of costs for tenant improvements and leasing commissions, all exclusive of amounts funded with proceeds of draws under construction loans for our development properties. Approximately \$1.2 million of our tenant improvements and leasing commissions was related to the replacement tenants for Ultimate Electronics at Galleria Plaza and

Cedar Hill Village. In addition, in the second quarter of 2006, we acquired our lease with Winn-Dixie at Shops at Eagle Creek in a bankruptcy auction for \$1.35 million. We expect to meet our short-term liquidity needs through cash generated from operations and, to the extent necessary, borrowings under the revolving credit facility.

Our long-term liquidity needs consist primarily of funds necessary to pay for development of new properties, redevelopment of existing properties, non-recurring capital expenditures, acquisitions of properties and payment of indebtedness at maturity. As of September 30, 2006, we had 11 development projects underway (excluding Kedron Village) that are expected to cost approximately \$164.6 million, of which approximately \$107.6 million had been incurred as of September 30, 2006. In addition, the Company completed the following acquisitions during the first nine months of 2006:

We purchased Kedron Village, a 282,125 square-foot (157,408 square feet of which is owned gross leasable area) neighborhood shopping center under construction in Peachtree, Georgia (a suburb of Atlanta) for a total purchase price of approximately \$36.9 million. This property partially opened during the third quarter of 2006 and a portion remained under construction as of September 30, 2006.

In July 2006, we acquired three 100% leased neighborhood shopping centers in Naples, Florida. Courthouse Shadows has 134,867 square-feet of gross leasable area and was purchased for approximately \$19.8 million. Pine Ridge has 105,515 square-feet of gross leasable area and was purchased for approximately \$22.6 million. Riverchase has 78,340 square-feet of gross leasable area and was purchased for approximately \$15.5 million.

We are actively pursuing the acquisition and development of other properties, which will require additional capital. We do not expect to have sufficient funds on hand to meet these long-term cash requirements. We will have to satisfy these needs through participation in joint venture transactions, additional borrowings, sales of common or preferred shares and/or cash generated through property dispositions. We believe we will have access to these sources of capital to fund our long-term liquidity requirements but we cannot assure this will be the case. Our ability to access the capital markets will be dependent on a number of factors, including general capital market conditions.

In the first quarter of 2005, Winn-Dixie filed a petition for Chapter 11 bankruptcy protection to reorganize its business operations. In the second quarter of 2006, Winn-Dixie vacated the space at Shops at Eagle Creek and we acquired its lease with us in a bankruptcy auction at a cost of \$1.35 million. We are negotiating with potential retail tenants to lease this space. Winn-Dixie continues to occupy the space at Waterford Lakes and has paid rent through November 2006.

We are currently evaluating strategic alternatives with respect to our Glendale Mall property in Indianapolis, Indiana, including continuing to lease space in its current configuration and exploring the possibility of redeveloping or selling the property. At present, we have identified and are evaluating a redevelopment opportunity. As of September 30, 2006, Glendale Mall had annualized total retail revenue of approximately \$2.3 million, or approximately 4.1% of our total annualized retail revenue, and was approximately 78% leased.

Cash Flows

Comparison of the Nine Months Ended September 30, 2006 to the Nine Months Ended September 30, 2005

Cash provided by operating activities was \$27.4 million for the nine months ended September 30, 2006, an increase of \$18.6 million from the first nine months of 2005. The increase in cash provided by operations largely resulted from the addition of five operating properties purchased in 2005 and three purchased in 2006 and the opening of four properties that were under development during 2005. In addition, cash provided by decreases in the changes in tenant receivables, deferred costs, and other assets between years totaled \$10.6 million.

Cash used in investing activities was \$195.6 million for the nine months ended September 30, 2006, an increase of \$71.5 million compared to the first nine months of 2005. The increase in cash used in investing activities was primarily a result of an increase of \$69.0 million in property acquisitions and capital expenditures in the first nine months of 2006 compared to the first nine months of 2005. This increase in cash used in investing activities was partially offset by the realization of net proceeds of \$11.1 million from the sale of assets in the first nine months of 2006.

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

Cash provided by financing activities was \$174.2 million for the nine months ended September 30, 2006, an increase of \$55.0 million compared to the first nine months of 2005. The majority of this change results from an increase in loan proceeds of \$207.0 million, partially offset by an increase in loan payoffs of \$147.0 million. In addition, distributions paid to shareholders and unitholders in the first nine months of 2006 increased by approximately \$5.4 million compared to the first nine months of 2005 due to an increase in the number of shares outstanding.

Funds From Operations

Funds From Operations (FFO), is a widely used performance measure for real estate companies and is provided here as a supplemental measure of operating performance. We calculate FFO in accordance with the best practices described in the April 2002 National Policy Bulletin of the National Association of Real Estate Investment Trusts (NAREIT), which we refer to as the White Paper. The White Paper defines FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

Given the nature of our business as a real estate owner and operator, we believe that FFO is helpful to investors as a starting point in measuring our operational performance because it excludes various items included in net income that do not relate to or are not indicative of our operating performance, such as gains (or losses) from sales of property and depreciation and amortization, which can make periodic and peer analyses of operating performance more difficult. FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indicator of our financial performance, is not an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, and is not indicative of funds available to satisfy our cash needs, including our ability to make distributions. Our computation of FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definitions differently than we do.

The following table reconciles our net income to FFO for the three and nine months ended September 30, 2006 and 2005 (unaudited):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|------------------------------------------------------------------------------------------------------------------|----------------------------------|---------------------|---------------------------------|----------------------|
| | 2006 | 2005 | 2006 | 2005 |
| Net income | \$ 3,209,653 | \$ 1,982,241 | \$ 6,522,571 | \$ 5,547,840 |
| Loss on sale of asset, net of tax | | | 458,405 | |
| Add Limited Partners' interests in income | 936,782 | 881,407 | 1,926,356 | 2,446,166 |
| Add depreciation and amortization of consolidated entities and discontinued operations, net of minority interest | 7,129,692 | 5,531,581 | 22,308,695 | 15,895,620 |
| Add depreciation and amortization of unconsolidated entities | 99,680 | 50,534 | 301,350 | 199,165 |
| Funds From Operations of the Kite Portfolio (1) | 11,375,807 | 8,445,763 | 31,517,377 | 24,088,791 |
| Less Limited Partners' interests in Funds From Operations | (2,560,851) | (2,609,741) | (7,184,226) | (7,371,170) |
| Funds From Operations allocable to the Company (1) | \$ 8,814,956 | \$ 5,836,022 | \$ 24,333,151 | \$ 16,717,621 |
| Basic weighted average common shares outstanding | 28,824,698 | 19,151,910 | 28,696,534 | 19,149,495 |
| Diluted weighted average common shares outstanding | 28,979,356 | 19,289,737 | 28,830,042 | 19,262,229 |
| Basic weighted average common shares and units outstanding | 37,228,944 | 27,733,221 | 37,208,441 | 27,604,417 |
| Diluted weighted average common shares and units outstanding | 37,383,601 | 27,871,048 | 37,341,949 | 27,717,151 |

(1) Funds From Operations of the Kite Portfolio measures 100% of the operating performance of the Operating Partnership's real estate properties and construction and service subsidiaries in which the Company owns an interest. Funds From Operations allocable to the Company reflects a reduction for the Limited Partners' diluted weighted average interest in the Operating Partnership.

Off-Balance Sheet Arrangements

Edgar Filing: KITE REALTY GROUP TRUST - Form 10-Q

In connection with our agreement with Prudential, the Venture expects to receive aggregate equity contributions of up to \$500 million for qualifying assets. Contributions would be made on a project-by-project basis with Prudential contributing 80% of the capital and the Company contributing 20% of the capital.

Joint venture debt is the liability of the joint venture and is typically secured by the joint venture property and has limited recourse to the Company. The Company guarantees the debt of our consolidated joint venture entities. As of September 30, 2006, our share of the guarantee related to consolidated joint venture debt was approximately \$35.8 million. In addition, as of September 30, 2006, our share of unconsolidated joint venture debt was approximately \$8.4 million.

We currently do not have any other off-balance sheet arrangements or commitments that have, or are reasonably likely to have, a current or future material effect on our financial condition, results of operations, liquidity, capital expenditures or capital resources.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our future income, cash flows and fair values relevant to financial instruments depend upon prevailing interest rates. Market risk refers to the risk of loss from adverse changes in interest rates of debt instruments of similar maturities and terms.

Market Risk Related to Fixed Rate Debt

We had approximately \$571.0 million of outstanding consolidated indebtedness as of September 30, 2006 (inclusive of net premiums on acquired debt of \$2.4 million). We have entered into interest rate swaps totaling \$50 million to hedge variable cash flows associated with existing variable rate debt. Including the effects of these swaps, our fixed and variable rate debt was approximately \$353.8 million (62%) and \$214.9 million (38%), respectively, of our total consolidated indebtedness at September 30, 2006.

Based on the amount of our fixed rate debt, a 100 basis point increase in market interest rates would result in a decrease in the fair value of our fixed rate debt of approximately \$15.9 million. A 100 basis point decrease in market interest rates would result in an increase in the fair value of our fixed rate debt of approximately \$17.6 million. A 100 basis point increase or decrease in interest rates on our variable rate debt as of September 30, 2006 would increase or decrease our annual cash flow by approximately \$2.1 million.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective.

Changes in Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) identified in connection with the evaluation required by Rule 13a-15(b) under the Securities Exchange Act of 1934 of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of September 30, 2006 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II. Other Information

Item 1. Legal Proceedings

The Company is party to various actions representing routine litigation and administrative proceedings arising out of the ordinary course of business. None of these actions are expected to have a material adverse effect on our consolidated financial condition, results of operations or cash flows taken as a whole.

Item 1A. Risk Factors

The discussion of our financial condition and results of operations should be read together with the risks described below, the risk factors contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005 and our 2006 Quarterly Reports on Form 10-Q, which describe various risks and uncertainties to which we are or may become subject, and any additional risks that may be identified in our future filings with the SEC. The risks and uncertainties described below, in our 2005 Annual Report on Form 10-K and our 2006 Quarterly Reports on Form 10-Q, in the other information contained and incorporated by reference in this Quarterly Report on Form 10-Q, and in the descriptions included in our consolidated financial statements and accompanying notes thereto, are not the only ones facing us and there may be additional risks that we do not presently know of or that we currently consider not likely to have a significant impact. All of these risks could adversely affect our business, financial condition, operating results and cash flows. In addition to the risks identified in our 2005 Annual Report on Form 10-K and our 2006 Quarterly Reports on Form 10-Q, we are also subject to the following additional risks:

Insurance coverage on our Florida properties may be expensive and difficult to obtain exposing us to potential risk of loss.

We currently carry comprehensive insurance on all of our properties, including insurance for property damage and third-party liability. We believe this coverage is of the type and amount customarily obtained for or by an owner of real property assets. In October 2006, we increased our deductible for windstorms in catastrophic areas in the United States to a market rate. We intend to obtain similar insurance coverage on subsequently acquired properties.

In the future, we may be unable to renew or duplicate our current insurance coverage in adequate amounts or at reasonable prices. In addition, insurance companies may no longer offer coverage against certain types of losses, such as losses due to terrorist acts, environmental liabilities, or other catastrophic events including hurricanes and floods, or, if offered, the expense of obtaining these types of insurance may not be justified. We therefore may cease to have insurance coverage against certain types of losses and/or there may be decreases in the limits of insurance available. If an uninsured loss or a loss in excess of our insured limits occurs, we could lose all or a portion of the capital we have invested in a property, as well as the anticipated future revenue from the property, but still remain obligated for any mortgage debt or other financial obligations related to the property. We cannot guarantee that material losses in excess of insurance proceeds will not occur in the future. If any of our properties were to experience a catastrophic loss, it could seriously disrupt our operations, delay revenue and result in large expenses to repair or rebuild the property. Events such as these could adversely affect our results of operations and our ability to meet our obligations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not Applicable

Item 3. Defaults Upon Senior Securities

Not Applicable

Item 4. Submission of Matters to a Vote of Security Holders

Not Applicable

Item 5. Other Information

Not Applicable

Item 6. Exhibits

| Exhibit No. | Description | Location |
|-------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| 31.1 | Certification of principal executive officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 31.2 | Certification of principal financial officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 32.1 | Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | Filed herewith |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KITE REALTY GROUP TRUST

By: /s/ John A. Kite

John A. Kite
Chief Executive Officer and President
(Principal Executive Officer)

November 9, 2006
(Date)

By: /s/ Daniel R. Sink

Daniel R. Sink
Chief Financial Officer
(Principal Financial Officer and
Principal Accounting Officer)

November 9, 2006
(Date)