

SUBURBAN PROPANE PARTNERS LP  
Form 10-Q  
February 02, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

- x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended December 24, 2011
  
- .. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
Commission File Number: 1-14222

**SUBURBAN PROPANE PARTNERS, L.P.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**22-3410353**  
(I.R.S. Employer  
Identification No.)

**240 Route 10 West**

**Whippany, NJ 07981**

**(973) 887-5300**

(Address, including zip code, and telephone number,  
including area code, of registrant's principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**

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**DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS**

This Quarterly Report on Form 10-Q contains forward-looking statements ( "Forward-Looking Statements" ) as defined in the Private Securities Litigation Reform Act of 1995 and Section 27A of the Securities Act of 1933, as amended, relating to future business expectations and predictions and financial condition and results of operations of Suburban Propane Partners, L.P. (the "Partnership" ). Some of these statements can be identified by the use of forward-looking terminology such as prospects, outlook, believes, estimates, intends, may, will, should, expects or plans or the negative or other variation of these or similar words, or by discussion of trends and conditions, strategies or risks and uncertainties. These Forward-Looking Statements involve certain risks and uncertainties that could cause actual results to differ materially from those discussed or implied in such Forward-Looking Statements (statements contained in this Quarterly Report identifying such risks and uncertainties are referred to as "Cautionary Statements" ). The risks and uncertainties and their impact on the Partnership's results include, but are not limited to, the following risks:

The impact of weather conditions on the demand for propane, fuel oil and other refined fuels, natural gas and electricity;

Volatility in the unit cost of propane, fuel oil and other refined fuels and natural gas, the impact of the Partnership's hedging and risk management activities, and the adverse impact of price increases on volumes as a result of customer conservation;

The ability of the Partnership to compete with other suppliers of propane, fuel oil and other energy sources;

The impact on the price and supply of propane, fuel oil and other refined fuels from the political, military or economic instability of the oil producing nations, global terrorism and other general economic conditions;

The ability of the Partnership to acquire and maintain reliable transportation for its propane, fuel oil and other refined fuels;

The ability of the Partnership to retain customers or acquire new customers;

The impact of customer conservation, energy efficiency and technology advances on the demand for propane, fuel oil and other refined fuels, natural gas and electricity;

The ability of management to continue to control expenses;

The impact of changes in applicable statutes and government regulations, or their interpretations, including those relating to the environment and global warming, derivative instruments and other regulatory developments on the Partnership's business;

The impact of changes in tax regulations that could adversely affect the tax treatment of the Partnership for federal income tax purposes;

The impact of legal proceedings on the Partnership's business;

The impact of operating hazards that could adversely affect the Partnership's operating results to the extent not covered by insurance;

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The Partnership's ability to make strategic acquisitions and successfully integrate them;

The impact of current conditions in the global capital and credit markets, and general economic pressures; and

Other risks referenced from time to time in filings with the Securities and Exchange Commission (SEC) and those factors listed or incorporated by reference into the Partnership's Annual Report under Risk Factors.

Some of these Forward-Looking Statements are discussed in more detail in Management's Discussion and Analysis of Financial Condition and Results of Operations in this Quarterly Report. Reference is also made to the risk factors discussed in Item 1A of our Annual Report on Form 10-K for the fiscal year ended September 24, 2011. On different occasions, the Partnership or its representatives have made or may make Forward-Looking Statements in other filings with the SEC, press releases or oral statements made by or with the approval of one of the Partnership's authorized executive officers. Readers are cautioned not to place undue reliance on Forward-Looking Statements, which reflect management's view only as of the date made. The Partnership undertakes no obligation to update any Forward-Looking Statement or Cautionary Statement except as otherwise required by law. All subsequent written and oral Forward-Looking Statements attributable to the Partnership or persons acting on its behalf are expressly qualified in their entirety by the Cautionary Statements in this Quarterly Report and in future SEC reports.

**Table of Contents****SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands)

(unaudited)

	September 30, December 24, 2011	September 30, September 24, 2011
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 89,290	\$ 149,553
Accounts receivable, less allowance for doubtful accounts of \$5,978 and \$6,960, respectively	107,211	66,630
Inventories	87,482	65,907
Other current assets	13,384	15,732
<b>Total current assets</b>	<b>297,367</b>	<b>297,822</b>
Property, plant and equipment, net	335,913	338,125
Goodwill	277,651	277,651
Other assets	41,199	42,861
<b>Total assets</b>	<b>\$ 952,130</b>	<b>\$ 956,459</b>
<b>LIABILITIES AND PARTNERS' CAPITAL</b>		
Current liabilities:		
Accounts payable	\$ 54,692	\$ 37,456
Accrued employment and benefit costs	12,603	22,951
Customer deposits and advances	50,498	57,476
Other current liabilities	35,781	33,631
<b>Total current liabilities</b>	<b>153,574</b>	<b>151,514</b>
Long-term borrowings	348,223	348,169
Accrued insurance	41,431	42,891
Other liabilities	54,267	55,667
<b>Total liabilities</b>	<b>597,495</b>	<b>598,241</b>
Commitments and contingencies		
Partners' capital:		
Common Unitholders (35,497 and 35,429 units issued and outstanding at December 24, 2011 and September 24, 2011, respectively)	412,343	418,134
Accumulated other comprehensive loss	(57,708)	(59,916)
<b>Total partners' capital</b>	<b>354,635</b>	<b>358,218</b>
<b>Total liabilities and partners' capital</b>	<b>\$ 952,130</b>	<b>\$ 956,459</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.



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**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(in thousands, except per unit amounts)

(unaudited)

	September 30, Three Months Ended December 24, 2011	September 30, Three Months Ended December 25, 2010
Revenues		
Propane	\$ 240,356	\$ 259,401
Fuel oil and refined fuels	30,981	38,402
Natural gas and electricity	18,051	18,968
All other	10,498	11,536
	299,886	328,307
Costs and expenses		
Cost of products sold	183,574	186,504
Operating	65,942	69,077
General and administrative	12,295	14,205
Depreciation and amortization	7,785	8,180
	269,596	277,966
Operating income	30,290	50,341
Interest expense, net	6,838	6,846
Income before provision for income taxes	23,452	43,495
Provision for income taxes	220	366
Net income	\$ 23,232	\$ 43,129
Income per Common Unit basic	\$ 0.65	\$ 1.22
Weighted average number of Common Units outstanding basic	35,572	35,464
Income per Common Unit diluted	\$ 0.65	\$ 1.21
Weighted average number of Common Units outstanding diluted	35,777	35,682

The accompanying notes are an integral part of these condensed consolidated financial statements.



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**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in thousands)

(unaudited)

	September 30, Three Months Ended December 24, 2011	September 30, Three Months Ended December 25, 2010
Cash flows from operating activities:		
Net income	\$ 23,232	\$ 43,129
Adjustments to reconcile net income to net cash used in operations:		
Depreciation and amortization	7,785	8,180
Other, net	1,712	1,574
Changes in assets and liabilities:		
Accounts receivable	(40,581)	(55,979)
Inventories	(21,575)	(14,681)
Other current and noncurrent assets	2,696	1,244
Accounts payable	17,236	25,103
Accrued employment and benefit costs	(10,348)	(9,385)
Customer deposits and advances	(6,978)	(10,609)
Accrued insurance	(450)	858
Other current and noncurrent liabilities	1,948	5,708
Net cash (used in) operating activities	(25,323)	(4,858)
Cash flows from investing activities:		
Capital expenditures	(5,405)	(5,763)
Acquisition of business		(2,456)
Proceeds from sale of property, plant and equipment	691	1,829
Net cash (used in) investing activities	(4,714)	(6,390)
Cash flows from financing activities:		
Partnership distributions	(30,226)	(30,062)
Net cash (used in) financing activities	(30,226)	(30,062)
Net (decrease) in cash and cash equivalents	(60,263)	(41,310)
Cash and cash equivalents at beginning of period	149,553	156,908
Cash and cash equivalents at end of period	\$ 89,290	\$ 115,598

The accompanying notes are an integral part of these condensed consolidated financial statements.



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(in thousands)

(unaudited)

	September 30,	September 30,	September 30,	September 30,	September 30,
	Number of	Common	Other	Total	Comprehensive
	Common Units	Unitholders	Comprehensive (Loss)	Partners Capital	Income
Balance at September 24, 2011	35,429	\$ 418,134	\$ (59,916)	\$ 358,218	
Net income		23,232		23,232	\$ 23,232
Other comprehensive income:					
Unrealized gains on cash flow hedges			317	317	317
Reclassification of realized losses on cash flow hedges into earnings			695	695	695
Amortization of net actuarial losses and prior service credits into earnings			1,196	1,196	1,196
Comprehensive income					\$ 25,440
Partnership distributions		(30,226)		(30,226)	
Common Units issued under Restricted Unit Plans	68				
Compensation cost recognized under Restricted Unit Plans, net of forfeitures		1,203		1,203	
Balance at December 24, 2011	35,497	\$ 412,343	\$ (57,708)	\$ 354,635	

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(dollars in thousands, except per unit amounts)**

**(unaudited)**

**1. Partnership Organization and Formation**

Suburban Propane Partners, L.P. (the Partnership) is a publicly traded Delaware limited partnership principally engaged, through its operating partnership and subsidiaries, in the retail marketing and distribution of propane, fuel oil and refined fuels, as well as the marketing of natural gas and electricity in deregulated markets. In addition, to complement its core marketing and distribution businesses, the Partnership services a wide variety of home comfort equipment, particularly for heating and ventilation. The publicly traded limited partner interests in the Partnership are evidenced by common units traded on the New York Stock Exchange (Common Units), with 35,497,460 Common Units outstanding at December 24, 2011. The holders of Common Units are entitled to participate in distributions and exercise the rights and privileges available to limited partners under the Third Amended and Restated Agreement of Limited Partnership (the Partnership Agreement), as amended. Rights and privileges under the Partnership Agreement include, among other things, the election of all members of the Board of Supervisors and voting on the removal of the general partner.

Suburban Propane, L.P. (the Operating Partnership), a Delaware limited partnership, is the Partnership's operating subsidiary formed to operate the propane business and assets. In addition, Suburban Sales & Service, Inc. (the Service Company), a subsidiary of the Operating Partnership, was formed to operate the service work and appliance and parts businesses of the Partnership. The Operating Partnership, together with its direct and indirect subsidiaries, accounts for substantially all of the Partnership's assets, revenues and earnings. The Partnership, the Operating Partnership and the Service Company commenced operations in March 1996 in connection with the Partnership's initial public offering.

The general partner of both the Partnership and the Operating Partnership is Suburban Energy Services Group LLC (the General Partner), a Delaware limited liability company, the sole member of which is the Partnership's Chief Executive Officer. Other than as a holder of 784 Common Units that will remain in the General Partner, the General Partner does not have any economic interest in the Partnership or the Operating Partnership.

The Partnership's fuel oil and refined fuels, natural gas and electricity and services businesses are structured as corporate entities (collectively referred to as the Corporate Entities) and, as such, are subject to corporate level federal and state income tax.

Suburban Energy Finance Corporation, a direct 100%-owned subsidiary of the Partnership, was formed on November 26, 2003 to serve as co-issuer, jointly and severally, with the Partnership of the Partnership's senior notes.

**2. Basis of Presentation**

**Principles of Consolidation.** The condensed consolidated financial statements include the accounts of the Partnership, the Operating Partnership and all of its direct and indirect subsidiaries. All significant intercompany transactions and account balances have been eliminated. The Partnership consolidates the results of operations, financial condition and cash flows of the Operating Partnership as a result of the Partnership's 100% limited partner interest in the Operating Partnership.

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (SEC). They include all adjustments that the Partnership considers necessary for a fair statement of the results for the interim periods presented. Such adjustments consist only of normal recurring items, unless otherwise disclosed. These financial statements should be read in conjunction with the financial statements included in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 24, 2011. Due to the seasonal nature of the Partnership's operations, the results of operations for interim periods are not necessarily indicative of the results to be expected for a full year.

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**Fiscal Period.** The Partnership uses a 52/53 week fiscal year which ends on the last Saturday in September. The Partnership's fiscal quarters are generally 13 weeks in duration. When the Partnership's fiscal year is 53 weeks long, the corresponding fourth quarter is 14 weeks in duration.

**Revenue Recognition.** Sales of propane, fuel oil and refined fuels are recognized at the time product is delivered to the customer. Revenue from the sale of appliances and equipment is recognized at the time of sale or when installation is complete, as applicable. Revenue from repairs, maintenance and other service activities is recognized upon completion of the service. Revenue from service contracts is recognized ratably over the service period. Revenue from the natural gas and electricity business is recognized based on customer usage as determined by meter readings for amounts delivered, some of which may be unbilled at the end of each accounting period. Revenue from annually billed tank fees is deferred at the time of billing and recognized on a straight-line basis over one year.

**Fair Value Measurements.** The Partnership measures certain of its assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in either the principal market or the most advantageous market. The principal market is the market with the greatest level of activity and volume for the asset or liability.

The common framework for measuring fair value utilizes a three-level hierarchy to prioritize the inputs used in the valuation techniques to derive fair values. The basis for fair value measurements for each level within the hierarchy is described below with Level 1 having the highest priority and Level 3 having the lowest.

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices in active markets for similar assets or liabilities; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs are observable in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs are unobservable.

**Use of Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ( US GAAP ) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates have been made by management in the areas of depreciation and amortization of long-lived assets, insurance and litigation reserves, severance benefits, pension and other postretirement benefit liabilities and costs, purchase accounting, valuation of derivative instruments, asset valuation assessments, tax valuation allowances, as well as the allowance for doubtful accounts. Actual results could differ from those estimates, making it reasonably possible that a change in these estimates could occur in the near term.

### **3. Financial Instruments and Risk Management**

**Cash and Cash Equivalents.** The Partnership considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents. The carrying amount approximates fair value because of the short maturity of these instruments.

#### **Derivative Instruments and Hedging Activities.**

*Commodity Price Risk.* Given the retail nature of its operations, the Partnership maintains a certain level of priced physical inventory to ensure its field operations have adequate supply commensurate with the time of year. The Partnership's strategy is to keep its physical inventory priced relatively close to market for its field operations. The Partnership enters into a combination of exchange-traded futures and option contracts and, in certain instances, over-the-counter option contracts (collectively, derivative instruments ) to hedge price risk associated with propane and

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fuel oil physical inventories, as well as anticipated future purchases of propane or fuel oil to be used in its operations and to ensure adequate supply during periods of high demand. Under this risk management strategy, realized gains or losses on derivative instruments will typically offset losses or gains on the physical inventory once the product is sold. All of the Partnership's derivative instruments are reported on the condensed consolidated balance sheet at their fair values. In addition, in the course of normal operations, the Partnership routinely enters into contracts such as forward priced physical contracts for the purchase or sale of propane and fuel oil that qualify for and are designated as normal purchase or normal sale contracts. Such contracts are exempted from the fair value accounting requirements and are accounted for at the time product is purchased or sold under the related contract. The Partnership does not use derivative instruments for speculative trading purposes. Market risks associated with futures, options and forward contracts are monitored daily for compliance with the Partnership's Hedging and Risk Management Policy which includes volume limits for open positions. Priced on-hand inventory is also reviewed and managed daily as to exposures to changing market prices.

On the date that derivative instruments are entered into, the Partnership makes a determination as to whether the derivative instrument qualifies for designation as a hedge. Changes in the fair value of derivative instruments are recorded each period in current period earnings or other comprehensive income (OCI), depending on whether the derivative instrument is designated as a hedge and, if so, the type of hedge. For derivative instruments designated as cash flow hedges, the Partnership formally assesses, both at the hedge contract's inception and on an ongoing basis, whether the hedge contract is highly effective in offsetting changes in cash flows of hedged items. Changes in the fair value of derivative instruments designated as cash flow hedges are reported in OCI to the extent effective and reclassified into earnings during the same period in which the hedged item affects earnings. The mark-to-market gains or losses on ineffective portions of cash flow hedges are recognized in earnings immediately. Changes in the fair value of derivative instruments that are not designated as cash flow hedges, and that do not meet the normal purchase and normal sale exemption, are recorded within earnings as they occur. Cash flows associated with derivative instruments are reported as operating activities within the condensed consolidated statement of cash flows.

*Interest Rate Risk.* A portion of the Partnership's borrowings bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR plus an applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus 1/2 of 1% or the agent bank's prime rate, or LIBOR plus 1%, plus the applicable margin. The applicable margin is dependent on the level of the Partnership's total leverage (the ratio of total debt to income before deducting interest expense, income taxes, depreciation and amortization (EBITDA)). Therefore, the Partnership is subject to interest rate risk on the variable component of the interest rate. The Partnership manages part of its variable interest rate risk by entering into interest rate swap agreements. The interest rate swaps have been designated as, and are accounted for as, cash flow hedges. The fair value of the interest rate swaps are determined using an income approach, whereby future settlements under the swaps are converted into a single present value, with fair value being based on the value of current market expectations about those future amounts. Changes in the fair value are recognized in OCI until the hedged item is recognized in earnings. However, due to changes in the underlying interest rate environment, the corresponding value in OCI is subject to change prior to its impact on earnings.

The Partnership measures the fair value of its exchange-traded options and futures contracts using Level 1 inputs, the fair value of its interest rate swaps using Level 2 inputs and the fair value of its over-the-counter options contracts using Level 3 inputs. The Partnership's over-the-counter options contracts are valued based on an internal option model. The inputs utilized in the model are based on publicly available information as well as broker quotes.

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The following summarizes the gross fair value of the Partnership's derivative instruments and their location in the condensed consolidated balance sheet as of December 24, 2011 and September 24, 2011, respectively:

Asset Derivatives	September 30, As of December 24, 2011		September 30, As of September 24, 2011	
	Location	Fair Value	Location	Fair Value
Derivatives not designated as hedging instruments:				
Commodity options	Other current assets	\$ 3,131	Other current assets	\$ 3,710
	Other assets	178	Other assets	612
Commodity futures	Other current assets	320	Other current assets	1,132
		\$ 3,629		\$ 5,454

Liability Derivatives	September 30, Location		September 30, Fair Value	
	Location	Fair Value	Location	Fair Value
Derivatives designated as hedging instruments:				
Interest rate swaps	Other current liabilities	\$ 1,128	Other current liabilities	\$ 2,662
	Other liabilities	2,456	Other liabilities	1,934
		\$ 3,584		\$ 4,596
Derivatives not designated as hedging instruments:				
Commodity options	Other current liabilities	\$ 1,036	Other current liabilities	\$ 2,407
	Other liabilities	16	Other liabilities	69
Commodity futures	Other current liabilities	774	Other current liabilities	
		\$ 1,826		\$ 2,476

The following summarizes the reconciliation of the beginning and ending balances of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs:

	September 30, Fair Value Measurement Using Significant Unobservable Inputs (Level 3)		September 30, Fair Value Measurement Using Significant Unobservable Inputs (Level 3)	
	Three Months Ended December 24, 2011		Three Months Ended December 25, 2010	
	Assets	Liabilities	Assets	Liabilities
Beginning balance of over-the-counter options	\$ 1,780	\$ 118	\$ 1,509	\$ 29
Beginning balance realized during the period	(54)			
Contracts purchased during the period	181			
Change in the fair value of beginning balance	(508)	(30)	(101)	(29)
Ending balance of over-the-counter options	\$ 1,399	\$ 88	\$ 1,408	\$

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As of December 24, 2011 and September 24, 2011, the Partnership's outstanding commodity-related derivatives had a weighted average maturity of approximately 3 months and 4 months, respectively.



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The effect of the Partnership's derivative instruments on the condensed consolidated statement of operations for the three months ended December 24, 2011 and December 25, 2010 are as follows:

Derivatives in Cash Flow Hedging Relationships	September 30, Three months ended December 24, 2011			September 30, Three months ended December 25, 2010		
	Gains (Losses) Recognized in OCI (Effective Portion)	Gains (Losses) Reclassified from Accumulated OCI into Income (Effective Portion) Location	Amount	Gains (Losses) Recognized in OCI (Effective Portion)	Gains (Losses) Reclassified from Accumulated OCI into Income (Effective Portion) Location	Amount
Interest rate swap	\$ 317	Interest expense	\$ (695)	\$ 578	Interest expense	\$ (723)
	\$ 317		\$ (695)	\$ 578		\$ (723)

Derivatives Not Designated as Hedging Instruments	September 30,	September 30,	September 30,	September 30,
	Location of Gains (Losses) Recognized in Income	Amount of Unrealized Gains (Losses) Recognized in Income	Location of Gains (Losses) Recognized in Income	Amount of Unrealized Gains (Losses) Recognized in Income
Options	Cost of products sold	\$ 538	Cost of products sold	\$ 33
Futures	Cost of products sold	(1,586)	Cost of products sold	(1,606)
		\$ (1,048)		\$ (1,573)

**Bank Debt and Senior Notes.** The fair value of the Revolving Credit Facility (defined below) approximates the carrying value since the interest rates are periodically adjusted to reflect market conditions. Based upon quoted market prices, the fair value of the Partnership's 2020 senior notes was \$261,563 and \$248,500 as of December 24, 2011 and September 24, 2011, respectively.

**4. Inventories**

Inventories are stated at the lower of cost or market. Cost is determined using a weighted average method for propane, fuel oil and refined fuels and natural gas, and a standard cost basis for appliances, which approximates average cost. Inventories consist of the following:

	September 30, December 24, 2011	As of September 24, 2011
Propane, fuel oil and refined fuels and natural gas	\$ 86,054	\$ 64,601
Appliances and related parts	1,428	1,306
	\$ 87,482	\$ 65,907

**5. Goodwill**

Goodwill represents the excess of the purchase price over the fair value of net assets acquired. Goodwill is subject to an impairment review at a reporting unit level, on an annual basis in August of each year, or when an event occurs or circumstances change that would indicate potential impairment. The Partnership assesses the carrying value of goodwill at a reporting unit level based on an estimate of the fair value of the respective reporting unit. Fair value of the reporting unit is estimated using discounted cash flow analyses taking into consideration estimated cash flows in a ten-year projection period and a terminal value calculation at the end of the projection period. If the fair value of the reporting

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unit exceeds its carrying value, the goodwill associated with the reporting unit is not considered to be impaired. If the carrying value of the reporting unit exceeds its fair value, an impairment loss is recognized to the extent that the carrying amount of the associated goodwill, if any, exceeds the implied fair value of the goodwill.

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The carrying values of goodwill assigned to the Partnership's operating segments are as follows:

	September 30, December 24, 2011	As of	September 30, September 24, 2011
Propane	\$ 265,313		\$ 265,313
Fuel oil and refined fuels	4,438		4,438
Natural gas and electricity	7,900		7,900
	\$ 277,651		\$ 277,651

**6. Net Income Per Common Unit**

Computations of basic income per Common Unit are performed by dividing net income by the weighted average number of outstanding Common Units, and restricted units granted under the restricted unit plans to retirement-eligible grantees. Computations of diluted income per Common Unit are performed by dividing net income by the weighted average number of outstanding Common Units and unvested restricted units granted under the restricted unit plans. In computing diluted net income per Common Unit, weighted average units outstanding used to compute basic net income per Common Unit were increased by 205,790 and 218,407 units for the three months ended December 24, 2011 and December 25, 2010, respectively, to reflect the potential dilutive effect of the unvested restricted units outstanding using the treasury stock method.

**7. Long-Term Borrowings**

Long-term borrowings consist of the following:

	September 30, December 24, 2011	As of	September 30, September 24, 2011
7.375% senior notes, due March 15, 2020, net of unamortized discount of \$1,777 and \$1,831, respectively	\$ 248,223		\$ 248,169
Revolving credit facility, due June 25, 2013	100,000		100,000
	\$ 348,223		\$ 348,169

On March 23, 2010, the Partnership and its 100%-owned subsidiary, Suburban Energy Finance Corporation, issued \$250,000 in aggregate principal amount of 7.375% senior notes due 2020 (the "2020 Senior Notes"). The 2020 Senior Notes were issued at 99.136% of the principal amount. The Partnership's obligations under the 2020 Senior Notes are unsecured and rank senior in right of payment to any future subordinated indebtedness and equally in right of payment with any future senior indebtedness. The 2020 Senior Notes are structurally subordinated to, which means they rank effectively behind, any debt and other liabilities of the Operating Partnership. The 2020 Senior Notes mature on March 15, 2020 and require semi-annual interest payments in March and September. The Partnership is permitted to redeem some or all of the 2020 Senior Notes any time at redemption prices specified in the indenture governing the 2020 Senior Notes. In addition, the 2020 Senior Notes have a change of control provision that would require the Partnership to offer to repurchase the notes at 101% of the principal amount repurchased, if a change of control as defined in the indenture occurs and is followed by a rating decline (a decrease in the rating of the notes by either Moody's Investors Service or Standard and Poor's Rating Group by one or more gradations) within 90 days of the consummation of the change of control.

The Operating Partnership has a Credit Agreement (the "Credit Agreement") that provides for a four-year \$250,000 revolving credit facility (the "Revolving Credit Facility") of which, \$100,000 was outstanding as of December 24, 2011 and September 24, 2011. Borrowings under the Revolving Credit Facility may be used for general corporate purposes, including working capital, capital expenditures and acquisitions. The Operating Partnership has the right to prepay any borrowings under the Revolving Credit Facility, in whole or in part, without penalty at any time prior to maturity. In addition, the Partnership has standby letters of credit issued under the Revolving Credit Facility in the aggregate

amount of \$49,256 primarily in support of retention levels under its self-insurance

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programs, which expire periodically through January 15, 2013. Therefore, as of December 24, 2011 the Partnership had available borrowing capacity of \$100,744 under the Revolving Credit Facility. As more fully described in Note 16, on January 5, 2012, the Operating Partnership executed a new five-year credit agreement to replace the existing Credit Agreement.

Borrowings under the Revolving Credit Facility bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR plus the applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus  $\frac{1}{2}$  of 1%, the agent bank's prime rate, or LIBOR plus 1%, plus in each case the applicable margin. The applicable margin is dependent upon the Partnership's ratio of total debt to EBITDA on a consolidated basis, as defined in the Revolving Credit Facility. As of December 24, 2011, the interest rate for the Revolving Credit Facility was approximately 3.4%. The interest rate and the applicable margin will be reset at the end of each calendar quarter.

The Partnership acts as a guarantor with respect to the obligations of the Operating Partnership under the Credit Agreement pursuant to the terms and conditions set forth therein. The obligations under the Credit Agreement are secured by liens on substantially all of the personal property of the Partnership, the Operating Partnership and their subsidiaries, as well as mortgages on certain real property.

In connection with the Revolving Credit Facility, the Operating Partnership also entered into an interest rate swap agreement with a notional amount of \$100,000 and an effective date of March 31, 2010 and termination date of June 25, 2013. Under the interest rate swap agreement, the Operating Partnership will pay a fixed interest rate of 3.12% to the issuing lender on the notional principal amount outstanding, effectively fixing the LIBOR portion of the interest rate at 3.12%. In return, the issuing lender will pay to the Operating Partnership a floating rate, namely LIBOR, on the same notional principal amount. The interest rate swaps have been designated as a cash flow hedge.

The Credit Agreement and the 2020 Senior Notes both contain various restrictive and affirmative covenants applicable to the Operating Partnership and the Partnership, respectively, including (i) restrictions on the incurrence of additional indebtedness, and (ii) restrictions on certain liens, investments, guarantees, loans, advances, payments, mergers, consolidations, distributions, sales of assets and other transactions. The Credit Agreement contains certain financial covenants (a) requiring the Partnership's consolidated interest coverage ratio, as defined, to be not less than 2.5 to 1.0 as of the end of any fiscal quarter; (b) prohibiting the total consolidated leverage ratio, as defined, of the Partnership from being greater than 4.5 to 1.0 as of the end of any fiscal quarter; and (c) prohibiting the Operating Partnership's senior secured consolidated leverage ratio, as defined, from being greater than 3.0 to 1.0 as of the end of any fiscal quarter. Under the indenture governing the 2020 Senior Notes, the Partnership is generally permitted to make cash distributions equal to available cash, as defined, as of the end of the immediately preceding quarter, if no event of default exists or would exist upon making such distributions, and the Partnership's consolidated fixed charge coverage ratio, as defined, is greater than 1.75 to 1. The Partnership and the Operating Partnership were in compliance with all covenants and terms of the 2020 Senior Notes and the Credit Agreement as of December 24, 2011.

Debt origination costs representing the costs incurred in connection with the placement of, and the subsequent amendment to, long-term borrowings are capitalized within other assets and amortized on a straight-line basis over the term of the respective debt agreements. Other assets at December 24, 2011 and September 24, 2011 include debt origination costs with a net carrying amount of \$6,803 and \$7,207, respectively.

The aggregate amounts of long-term debt maturities subsequent to December 24, 2011 are as follows: fiscal 2012: \$-0-; fiscal 2013: \$100,000; fiscal 2014: \$-0-; fiscal 2015: \$-0-; fiscal 2016: -\$0-; and thereafter: \$250,000.

**8. Distributions of Available Cash**

The Partnership makes distributions to its limited partners no later than 45 days after the end of each fiscal quarter of the Partnership in an aggregate amount equal to its Available Cash for such quarter. Available Cash, as defined in the Partnership Agreement, generally means all cash on hand at the end of the respective fiscal quarter less the amount of cash reserves established by the Board of Supervisors in its reasonable discretion for future cash requirements. These reserves are retained for the proper conduct of the Partnership's business, the payment of debt principal and interest and for distributions during the next four quarters.

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On January 19, 2012, the Partnership announced a quarterly distribution of \$0.8525 per Common Unit, or \$3.41 per Common Unit on an annualized basis, in respect of the first quarter of fiscal 2012, payable on February 7, 2012 to holders of record on January 31, 2012.

**9. Unit-Based Compensation Arrangements**

The Partnership recognizes compensation cost over the respective service period for employee services received in exchange for an award of equity or equity-based compensation based on the grant date fair value of the award. The Partnership measures liability awards under an equity-based payment arrangement based on remeasurement of the award's fair value at the conclusion of each interim and annual reporting period until the date of settlement, taking into consideration the probability that the performance conditions will be satisfied.

**Restricted Unit Plans.** In fiscal 2000 and fiscal 2009, the Partnership adopted the Suburban Propane Partners, L.P. 2000 Restricted Unit Plan and 2009 Restricted Unit Plan (collectively, the Restricted Unit Plans), respectively, which authorize the issuance of Common Units to executives, managers and other employees and members of the Board of Supervisors of the Partnership. The total number of Common Units authorized for issuance under the Restricted Unit Plans was 1,906,596 as of December 24, 2011. Unless otherwise stipulated by the Compensation Committee of the Board of Supervisors on or before the grant date, restricted units issued under the Restricted Unit Plans vest over time with 25% of the Common Units vesting on each of the third and fourth anniversaries of the grant date and the remaining 50% of the Common Units vesting on the fifth anniversary of the grant date. The Restricted Unit Plans participants are not eligible to receive quarterly distributions with respect to or vote their respective restricted units until vested. Because each restricted unit represents a promise to issue a Common Unit at a future date, restricted units cannot be sold or transferred prior to vesting. The fair value of the restricted unit is established by the market price of the Common Unit on the date of grant, net of estimated future distributions during the vesting period. Restricted units are subject to forfeiture in certain circumstances as defined in the Restricted Unit Plans. Compensation expense for the unvested awards is recognized ratably over the vesting periods and is net of estimated forfeitures.

During the three months ended December 24, 2011, the Partnership awarded 108,674 restricted units under the Restricted Unit Plans at an aggregate grant date fair value of \$3,543. The following is a summary of activity for the Restricted Unit Plans for the three months ended December 24, 2011:

	September 30,	September 30,
	Units	Weighted Average Grant Date Fair Value Per Unit
<b>Outstanding September 24, 2011</b>	485,423	\$ 32.71
Awarded	108,674	32.60
Forfeited	(2,975)	(31.82)
Issued	(68,605)	(30.03)
<b>Outstanding December 24, 2011</b>	522,517	\$ 33.11

As of December 24, 2011, unrecognized compensation cost related to unvested restricted units awarded under the Restricted Unit Plans amounted to \$8,567. Compensation cost associated with unvested awards is expected to be recognized over a weighted-average period of 1.8 years. Compensation expense recognized under the Restricted Unit Plans, net of forfeitures, for the three months ended December 24, 2011 and December 25, 2010 was \$1,203 and \$1,332, respectively.

**Long-Term Incentive Plan.** The Partnership has a non-qualified, unfunded long-term incentive plan for officers and key employees (the LTIP) which provides for payment, in the form of cash, of an award of equity-based compensation at the end of a three-year performance period. The level of compensation earned under the LTIP is based on the market performance of the Partnership's Common Units on the basis of total return to Unitholders (TRU) compared to the TRU of a predetermined peer group consisting

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solely of other master limited partnerships, approved by the Compensation Committee of the Board of Supervisors, over the same three-year performance period. As a result of the quarterly remeasurement of the liability for awards under the LTIP, compensation expense for the three months ended December 24, 2011 and December 25, 2010 was \$589 and \$856, respectively. As of December 24, 2011 and September 24, 2011, the Partnership had a liability included within accrued employment and benefit costs (or other liabilities, as applicable) of \$2,418 and \$5,164, respectively, related to estimated future payments under the LTIP.

### **10. Commitments and Contingencies**

**Self-Insurance.** The Partnership is self-insured for general and product, workers' compensation and automobile liabilities up to predetermined thresholds above which third party insurance applies. As of December 24, 2011 and September 24, 2011, the Partnership had accrued insurance liabilities of \$52,391 and \$52,841, respectively, representing the total estimated losses under these self-insurance programs. For the portion of the estimated self-insurance liability that exceeds insurance deductibles, the Partnership records an asset within other assets (or other current assets, as applicable) related to the amount of the liability expected to be covered by insurance which amounted to \$17,513 as of December 24, 2011 and September 24, 2011.

**Legal Matters.** The Partnership's operations are subject to all operating hazards and risks normally incidental to handling, storing and delivering combustible liquids such as propane. The Partnership has been, and will continue to be, a defendant in various legal proceedings and litigation arising in the ordinary course of business, both as a result of these operating hazards and risks, and as a result of other aspects of its business. In this last regard, the Partnership currently is a defendant in suits in several states, including a putative class action in which no class has yet been certified. The complaints allege a number of commercial claims, including as to the Partnership's pricing, fee disclosure and tank ownership, under various consumer statutes, the Uniform Commercial Code, common law and antitrust law. Based on the nature of the allegations under these commercial suits, the Partnership believes that the suits are without merit and the Partnership is contesting each of these suits vigorously. With respect to the pending commercial suits, other than for legal defense fees and expenses, based on the merits of the allegations, a liability for a loss contingency is not required.

### **11. Guarantees**

The Partnership has residual value guarantees associated with certain of its operating leases, related primarily to transportation equipment, with remaining lease periods scheduled to expire periodically through fiscal 2019. Upon completion of the lease period, the Partnership guarantees that the fair value of the equipment will equal or exceed the guaranteed amount, or the Partnership will pay the lessor the difference. Although the fair value of equipment at the end of its lease term has historically exceeded the guaranteed amounts, the maximum potential amount of aggregate future payments the Partnership could be required to make under these leasing arrangements, assuming the equipment is deemed worthless at the end of the lease term, was \$9,936 as of December 24, 2011. The fair value of residual value guarantees for outstanding operating leases was de minimis as of December 24, 2011 and September 24, 2011.

**Table of Contents****12. Pension Plans and Other Postretirement Benefits**

The following table provides the components of net periodic benefit costs:

	September 30, Pension Benefits Three Months Ended		September 30, Postretirement Benefits Three Months Ended	
	December 24, 2011	December 25, 2010	December 24, 2011	December 25, 2010
Service cost	\$	\$	\$	\$
Interest cost				
Expected return on plan assets				
Amortization of prior service credit				
Recognized net actuarial loss				
Net periodic benefit cost				

There are no projected minimum employer cash contribution requirements under ERISA laws for fiscal 2012 under our defined benefit pension plan. The projected annual contribution requirements related to the Partnership's postretirement health care and life insurance benefit plan for fiscal 2012 is \$1,669, of which \$330 has been contributed during the three months ended December 24, 2011.

**13. Income Taxes**

For federal income tax purposes, as well as for state income tax purposes in the majority of the states in which the Partnership operates, the earnings attributable to the Partnership, as a separate legal entity, and the Operating Partnership are not subject to income tax at the Partnership level. Rather, the taxable income or loss attributable to the Partnership, as a separate legal entity, and to the Operating Partnership, which may vary substantially from the income before income taxes, reported by the Partnership in the condensed consolidated statement of operations, are includable in the federal and state income tax returns of the individual partners. The aggregate difference in the basis of the Partnership's net assets for financial and tax reporting purposes cannot be readily determined as the Partnership does not have access to information regarding each partner's basis in the Partnership.

As described in Note 1, the earnings of the Corporate Entities are subject to corporate level federal and state income tax. However, based upon past performance, the Corporate Entities are currently reporting an income tax provision composed primarily of alternative minimum tax. A full valuation allowance has been provided against the deferred tax assets based upon an analysis of all available evidence, both negative and positive at the balance sheet date, which, taken as a whole, indicates that it is more likely than not that sufficient future taxable income will not be available to utilize the assets. Management's periodic reviews include, among other things, the nature and amount of the taxable income and expense items, the expected timing of when assets will be used or liabilities will be required to be reported and the reliability of historical profitability of businesses expected to provide future earnings. Furthermore, management considered tax-planning strategies it could use to increase the likelihood that the deferred assets will be realized.

**14. Segment Information**

The Partnership manages and evaluates its operations in five operating segments, three of which are reportable segments: Propane, Fuel Oil and Refined Fuels and Natural Gas and Electricity. The chief operating decision maker evaluates performance of the operating segments using a number of performance measures, including gross margins and income before interest expense and provision for income taxes (operating profit). Costs excluded from these profit measures are captured in Corporate and include corporate overhead expenses not allocated to the operating segments. Unallocated corporate overhead expenses include all costs of back office support functions that are reported as general and administrative expenses within the condensed consolidated statements of operations. In addition, certain costs associated with field operations support that are reported in operating expenses within the condensed consolidated statements of operations, including purchasing, training and safety, are not allocated to the



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individual operating segments. Thus, operating profit for each operating segment includes only the costs that are directly attributable to the operations of the individual segment. The accounting policies of the operating segments are otherwise the same as those described in the summary of significant accounting policies Note in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 24, 2011.

The propane segment is primarily engaged in the retail distribution of propane to residential, commercial, industrial and agricultural customers and, to a lesser extent, wholesale distribution to large industrial end users. In the residential and commercial markets, propane is used primarily for space heating, water heating, cooking and clothes drying. Industrial customers use propane generally as a motor fuel burned in internal combustion engines that power over-the-road vehicles, forklifts and stationary engines, to fire furnaces and as a cutting gas. In the agricultural markets, propane is primarily used for tobacco curing, crop drying, poultry brooding and weed control.

The fuel oil and refined fuels segment is primarily engaged in the retail distribution of fuel oil, diesel, kerosene and gasoline to residential and commercial customers for use primarily as a source of heat in homes and buildings.

The natural gas and electricity segment is engaged in the marketing of natural gas and electricity to residential and commercial customers in the deregulated energy markets of New York and Pennsylvania. Under this operating segment, the Partnership owns the relationship with the end consumer and has agreements with the local distribution companies to deliver the natural gas or electricity from the Partnership's suppliers to the customer.

Activities in the all other category include the Partnership's service business, which is primarily engaged in the sale, installation and servicing of a wide variety of home comfort equipment, particularly in the areas of heating and ventilation, and activities from the Partnership's HomeTown Hearth & Grill and Suburban Franchising subsidiaries.

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The following table presents certain relevant financial information by reportable segment and provides a reconciliation of total operating segment information to the corresponding consolidated amounts for the periods presented:

	September 30, Three Months Ended December 24, 2011	September 30, Three Months Ended December 25, 2010
<b>Revenues:</b>		
Propane	\$ 240,356	\$ 259,401
Fuel oil and refined fuels	30,981	38,402
Natural gas and electricity	18,051	18,968
All other	10,498	11,536
Total revenues	\$ 299,886	\$ 328,307
<b>Operating income:</b>		
Propane	\$ 43,498	\$ 65,138
Fuel oil and refined fuels	2,466	1,722
Natural gas and electricity	2,704	3,245
All other	(2,597)	(2,563)
Corporate	(15,781)	(17,201)
Total operating income	30,290	50,341
Reconciliation to net income:		
Interest expense, net	6,838	6,846
Provision for income taxes	220	366
Net income	\$ 23,232	\$ 43,129
<b>Depreciation and amortization:</b>		
Propane	\$ 4,913	\$ 4,693
Fuel oil and refined fuels	542	654
Natural gas and electricity	224	223
All other	33	7
Corporate	2,073	2,603
Total depreciation and amortization	\$ 7,785	\$ 8,180
<b>Assets:</b>		
Propane	\$ 749,922	\$ 706,008
Fuel oil and refined fuels	52,398	44,973
Natural gas and electricity	22,689	18,675
All other	3,892	3,719
Corporate	123,229	183,084

Total assets	\$	952,130	\$	956,459
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**15. Recently Issued Accounting Pronouncements**

In May 2011, the Financial Accounting Standards Board ( FASB ) issued an accounting standards update to provide guidance on achieving a consistent definition of and common requirements for fair value measurement and related disclosure requirements in US GAAP. The new guidance requires quantitative information about unobservable inputs, valuation processes and sensitivity analysis associated with fair value measurements categorized within Level 3 of the fair value hierarchy, and is effective prospectively during interim and annual periods beginning after December 15, 2011, which will be the second quarter of the Partnership s 2012 fiscal year. Early adoption is not permitted. No material impact is expected on the Partnership s consolidated financial position, results of operations and cash flows.

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In June 2011, the FASB issued an accounting standards update to provide guidance on increasing the prominence of items reported in other comprehensive income. This update eliminates the option to present components of other comprehensive income as part of the statement of partners' capital and requires net income and the components of other comprehensive income be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Early adoption of this updated guidance is permitted, and it becomes effective retrospectively for fiscal years beginning after December 15, 2011, which will be the first quarter of the Partnership's 2013 fiscal year. This update does not change the items that must be reported in other comprehensive income.

In September 2011, the FASB issued an accounting standards update allowing companies to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, as a result of the qualitative assessment, it is more likely than not that the fair value of a reporting unit is less than its carrying amount, a more detailed two-step goodwill impairment test would be performed to identify a potential goodwill impairment and measure the amount of loss to be recognized, if any. The standard is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, which will be the Partnership's 2013 fiscal year. Early adoption is permitted. The adoption of this standard is not expected to impact the Partnership's financial position, results of operations or cash flows.

### **16. Subsequent Events**

On January 5, 2012, the Operating Partnership executed an amendment to the Credit Agreement (the "Amended Credit Agreement"). The Amended Credit Agreement amends the Credit Agreement to, among other things, extend the maturity date from June 25, 2013 to January 5, 2017, reduce the borrowing rate and commitment fees, and amend certain affirmative and negative covenants.

At the time the amendment was entered into, the Operating Partnership had existing borrowings of \$100,000 under the revolving credit facility of the Credit Agreement, which borrowings have been rolled into the revolving credit facility of the Amended Credit Agreement. In addition, at the time the amendment was entered into, the Operating Partnership had letters of credit issued under the revolving credit facility of the Credit Agreement in the aggregate amount of \$49,256, all of which have been rolled into the revolving credit facility of the Amended Credit Agreement. In connection with the execution of the Amended Credit Agreement, the Partnership recognized a non-cash charge of \$507 to write-off a portion of unamortized debt origination costs.

In connection with the Amended Credit Agreement, on January 6, 2012, the Operating Partnership entered into a forward starting interest rate swap agreement with a June 25, 2013 effective date, which is commensurate with the maturity of the existing interest rate swap agreement and termination date of January 5, 2017. Under the forward starting interest rate swap agreement, the Operating Partnership will pay a fixed interest rate of 1.63% to the issuing lender on the notional principal amount outstanding, effectively fixing the LIBOR portion of the interest rate at 1.63%. In return, the issuing lender will pay to the Operating Partnership a floating rate, namely LIBOR, on the same notional principal amount. The forward starting interest rate swap has been designated as a cash flow hedge.

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### **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is a discussion of the financial condition and results of operations of the Partnership as of and for the three months ended December 24, 2011. The discussion should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the historical consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended September 24, 2011.

#### **Executive Overview**

The following are factors that regularly affect our operating results and financial condition. In addition, our business is subject to the risks and uncertainties described in Item 1A included in the Annual Report on Form 10-K for the fiscal year ended September 24, 2011.

#### ***Product Costs and Supply***

The level of profitability in our retail propane, fuel oil, natural gas and electricity businesses is largely dependent on the difference between retail sales price and product cost. The unit cost of our products, particularly propane, fuel oil and natural gas, is subject to volatility as a result of supply and demand dynamics or other market conditions, including, but not limited to, economic and political factors impacting crude oil and natural gas supply or pricing. We enter into product supply contracts that are generally one-year agreements subject to annual renewal, and also purchase product on the open market. We attempt to reduce price risk by pricing product on a short-term basis. Our propane supply contracts typically provide for pricing based upon index formulas using the posted prices established at major supply points such as Mont Belvieu, Texas, or Conway, Kansas (plus transportation costs) at the time of delivery.

To supplement our annual purchase requirements, we may utilize forward fixed price purchase contracts to acquire a portion of the propane that we resell to our customers, which allows us to manage our exposure to unfavorable changes in commodity prices and to assure adequate physical supply. The percentage of contract purchases, and the amount of supply contracted for under forward contracts at fixed prices, will vary from year to year based on market conditions.

Product cost changes can occur rapidly over a short period of time and can impact profitability. There is no assurance that we will be able to pass on product cost increases fully or immediately, particularly when product costs increase rapidly. Therefore, average retail sales prices can vary significantly from year to year as product costs fluctuate with propane, fuel oil, crude oil and natural gas commodity market conditions. In addition, in periods of sustained higher commodity prices, retail sales volumes can be negatively impacted by customer conservation efforts.

#### ***Seasonality***

The retail propane and fuel oil distribution businesses, as well as the natural gas marketing business, are seasonal because these fuels are primarily used for heating in residential and commercial buildings. Historically, approximately two-thirds of our retail propane volume is sold during the six-month peak heating season from October through March. The fuel oil business tends to experience greater seasonality given its more limited use for space heating and approximately three-fourths of our fuel oil volumes are sold between October and March. Consequently, sales and operating profits are concentrated in our first and second fiscal quarters. Cash flows from operations, therefore, are greatest during the second and third fiscal quarters when customers pay for product purchased during the winter heating season. We expect lower operating profits and either net losses or lower net income during the period from April through September (our third and fourth fiscal quarters). To the extent necessary, we will reserve cash from the second and third quarters for distribution to holders of our Common Units in the fourth quarter and following fiscal year first quarter.

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### ***Weather***

Weather conditions have a significant impact on the demand for our products, in particular propane, fuel oil and natural gas, for both heating and agricultural purposes. Many of our customers rely heavily on propane, fuel oil or natural gas as a heating source. Accordingly, the volume sold is directly affected by the severity of the winter weather in our service areas, which can vary substantially from year to year. In any given area, sustained warmer than normal temperatures will tend to result in reduced propane, fuel oil and natural gas consumption, while sustained colder than normal temperatures will tend to result in greater consumption.

### ***Hedging and Risk Management Activities***

We engage in hedging and risk management activities to reduce the effect of price volatility on our product costs and to ensure the availability of product during periods of short supply. We enter into propane forward and option agreements with third parties, and use fuel oil and crude oil futures and option contracts traded on the New York Mercantile Exchange ( NYMEX ), to purchase and sell propane, fuel oil and crude oil at fixed prices in the future. The majority of the futures, forward and option agreements are used to hedge price risk associated with our propane and fuel oil physical inventory, as well as, in certain instances, forecasted purchases of propane or fuel oil. Forward contracts are generally settled physically at the expiration of the contract whereas futures and option contracts are generally settled in cash at the expiration of the contract. Although we use derivative instruments to reduce the effect of price volatility associated with priced physical inventory and forecasted transactions, we do not use derivative instruments for speculative trading purposes. Risk management activities are monitored by an internal Commodity Risk Management Committee, made up of five members of management and reporting to our Audit Committee, through enforcement of our Hedging and Risk Management Policy.

### ***Critical Accounting Policies and Estimates***

Our significant accounting policies are summarized in Note 2, Summary of Significant Accounting Policies, included within the Notes to Consolidated Financial Statements section of our Annual Report on Form 10-K for the fiscal year ended September 24, 2011.

Certain amounts included in or affecting our consolidated financial statements and related disclosures must be estimated, requiring management to make certain assumptions with respect to values or conditions that cannot be known with certainty at the time the financial statements are prepared. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ( US GAAP ) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. We are also subject to risks and uncertainties that may cause actual results to differ from estimated results. Estimates are used when accounting for self-insurance and litigation reserves, pension and other post-retirement benefit liabilities and costs, valuation of derivative instruments, asset valuation assessments, depreciation and amortization of long-lived assets, asset impairment assessments, tax valuation allowances, and allowances for doubtful accounts. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Any effects on our financial position or results of operations resulting from revisions to these estimates are recorded in the period in which the facts that give rise to the revision become known to us. Management has reviewed these critical accounting estimates and related disclosures with the Audit Committee of our Board of Supervisors.

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***Results of Operations and Financial Condition***

Net income amounted to \$23.2 million, or \$0.65 per Common Unit, compared to \$43.1 million, or \$1.22 per Common Unit, in the prior year first quarter. Adjusted earnings before interest, taxes, depreciation and amortization ( Adjusted EBITDA ) for the first quarter of fiscal 2012 amounted to \$39.1 million, compared to \$60.1 million in the prior year first quarter.

The fiscal 2012 first quarter results were most affected by the significantly warmer than normal weather experienced across much of our territories. In addition, the propane and fuel oil industries continue to face significant challenges resulting from high commodity prices, limited new housing opportunities, weakness in the economy and customer conservation in general. These challenges, individually and in the aggregate, continue to put pressure on both volumes sold and margins.

Retail propane gallons sold in the first quarter of fiscal 2012 decreased 12.0 million gallons, or 13.9%, to 74.3 million gallons compared to 86.3 million gallons in the prior year first quarter. Sales of fuel oil and other refined fuels decreased 3.7 million gallons to 7.7 million gallons during the first quarter of fiscal 2012, compared to 11.4 million gallons in the prior year first quarter. The most significant factor impacting volumes in both segments during the first quarter of fiscal 2012 was unseasonably warm weather, particularly in our east coast operations. Average temperatures (as measured by heating degree days) in our northeast and southeast territories for the first quarter of fiscal 2012 were 19% and 30% warmer, respectively, than the prior year first quarter. Average temperatures across all of our service territories for the first quarter of fiscal 2012 were 11% warmer than normal and 9% warmer than the prior year first quarter.

Revenues of \$299.9 million decreased \$28.4 million, or 8.7%, compared to \$328.3 in the prior year first quarter, primarily due to lower volumes sold, offset to an extent by higher average selling prices resulting from higher wholesale product costs. Average posted prices for propane and fuel oil were 14.4% and 26.1% higher, respectively, compared to the prior year first quarter. Cost of products sold for the first quarter of fiscal 2012 of \$183.6 million decreased \$2.9 million, or 1.6%, compared to \$186.5 million in the prior year first quarter. Cost of products sold in the first quarter of fiscal 2012 and fiscal 2011 included a \$1.0 million and \$1.6 million, respectively, unrealized (non-cash) loss attributable to the mark-to-market adjustment for derivative instruments used in risk management activities; these unrealized losses are excluded from Adjusted EBITDA for both periods in the table below.

Combined operating and general and administrative expenses of \$78.2 million for the first quarter of fiscal 2012 were \$5.1 million, or 6.1%, lower than the prior year first quarter, primarily due to lower variable compensation attributable to lower earnings, continued savings in payroll and benefit related expenses, as well as lower bad debt expense. We continued to fund all working capital requirements with cash on hand without the need to borrow under our working capital facility and ended the first quarter of fiscal 2012 with \$89.3 million of cash.

On January 19, 2012, we announced that our Board of Supervisors had declared a quarterly distribution of \$0.8525 per Common Unit for the three months ended December 24, 2011. On an annualized basis, this distribution rate equates to \$3.41 per Common Unit. The \$0.8525 per Common Unit distribution will be paid on February 7, 2012 to Common Unitholders of record as of January 31, 2012.

Looking ahead to the remainder of fiscal 2012, a weak economy and high commodity prices will present challenges in each of our markets that will continue to affect customer buying habits, thus having a possible negative impact on sales volumes and margins. In addition, if the unfavorable weather pattern experienced during the first quarter of fiscal 2012 persists for the remainder of the fiscal year, particularly during the second quarter, the demand for propane, fuel oil and natural gas may be adversely affected, which may result in a continued decline in retail gallons sold compared to the prior year. Nonetheless, we believe that our flexible cost structure, focus on operating efficiencies and financial strength are all factors that should help us effectively manage through the challenging operating environment.

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Our anticipated cash requirements for the remainder of fiscal 2012 include: (i) maintenance and growth capital expenditures of approximately \$16.6 million; (ii) interest payments of approximately \$23.4 million; and (iii) cash distributions of approximately \$90.8 million to our Common Unitholders based on the current quarterly distribution rate of \$0.8525 per Common Unit. Based on our current estimates of cash flow from operations and our cash position at the end of the first quarter of fiscal 2012, we do not anticipate the need to borrow under our credit facility to meet our working capital requirements for the remainder of fiscal 2012. As of December 24, 2011, there was \$89.3 million of cash on the balance sheet, and unused borrowing capacity under our Revolving Credit Facility of \$100.7 million, after considering outstanding letters of credit of \$49.3 million.

**Three Months Ended December 24, 2011 Compared to Three Months Ended December 25, 2010***Revenues*

(Dollars in thousands)	September 30, December 24, 2011	September 30, December 25, 2010	September 30, (Decrease)	September 30, Percent (Decrease)
<b>Revenues</b>				
Propane	\$ 240,356	\$ 259,401	\$ (19,045)	(7.3%)
Fuel oil and refined fuels	30,981	38,402	(7,421)	(19.3%)
Natural gas and electricity	18,051	18,968	(917)	(4.8%)
All other	10,498	11,536	(1,038)	(9.0%)
<b>Total revenues</b>	<b>\$ 299,886</b>	<b>\$ 328,307</b>	<b>\$ (28,421)</b>	<b>(8.7%)</b>

Total revenues decreased \$28.4 million, or 8.7%, to \$299.9 million for the first quarter of fiscal 2012 compared to \$328.3 million for the prior year first quarter due to lower volumes sold, partially offset by higher average selling prices associated with higher product costs. The decline in volumes was primarily due to the unfavorable impact of significantly warmer average temperatures during the first quarter of fiscal 2012 compared to the prior year first quarter, coupled with the negative impact of customer conservation efforts attributable to the high commodity price environment and ongoing sluggish economic conditions. Average temperatures across our service territories for the first quarter of fiscal 2012 were 11% warmer than normal and 9% warmer than the prior year first quarter. Record warm temperatures were experienced throughout much of the northeast and significantly warmer than normal temperatures were reported throughout the east coast. Average temperatures in the northeast and southeast regions for the first quarter of fiscal 2012 were 19% and 30%, respectively, warmer than the prior year first quarter. While average temperatures in the west for the first quarter of fiscal 2012 were close to normal, temperatures in the upper northwest and Alaska were significantly warmer than normal, particularly in the month of December 2011.

Revenues from the distribution of propane and related activities of \$240.4 million for the first quarter of fiscal 2012 decreased \$19.0 million, or 7.3%, compared to \$259.4 million in the prior year first quarter, primarily due to lower volumes sold, partially offset by higher average selling prices. Retail propane gallons sold in the first quarter of fiscal 2012 decreased 12.0 million gallons, or 13.9%, to 74.3 million gallons from 86.3 million gallons in the prior year first quarter. Average propane selling prices for the first quarter of fiscal 2012 increased 9.2% compared to the prior year first quarter due to higher product costs. Included within the propane segment are revenues from other propane activities of \$19.8 million for the first quarter of fiscal 2012, which decreased \$5.0 million compared to the prior year first quarter.

Revenues from the distribution of fuel oil and refined fuels of \$31.0 million for the first quarter of fiscal 2012 decreased \$7.4 million, or 19.3%, from \$38.4 million in the prior year first quarter, primarily due to lower volumes sold, partially offset by higher average selling prices. Fuel oil and refined fuels gallons sold in the first quarter of fiscal 2012 decreased 3.7 million gallons, or 32.5%, to 7.7 million gallons from 11.4 million gallons in the prior year first quarter. Average selling prices in our fuel oil and refined fuels segment in the first quarter of fiscal 2012 increased 19.5% compared to the prior year first quarter due to higher product costs.



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Revenues in our natural gas and electricity segment decreased \$0.9 million, or 4.8%, to \$18.1 million in the first quarter of fiscal 2012 compared to \$19.0 million in the prior year first quarter primarily as a result of lower electricity volumes sold.

*Cost of Products Sold*

(Dollars in thousands)	September 30, Three Months Ended		September 30,	September 30,
	December 24, 2011	December 25, 2010	Increase/ (Decrease)	Percent Increase/ (Decrease)
Cost of products sold				
Propane	\$ 143,479	\$ 140,443	\$ 3,036	2.2%
Fuel oil and refined fuels	24,170	29,837	(5,667)	(19.0%)
Natural gas and electricity	12,626	13,283	(657)	(4.9%)
All other	3,299	2,941	358	12.2%
Total cost of products sold	\$ 183,574	\$ 186,504	\$ (2,930)	(1.6%)
As a percent of total revenues	61.2%	56.8%		

The cost of products sold reported in the condensed consolidated statements of operations represents the weighted average unit cost of propane and fuel oil sold, including transportation costs to deliver product from our supply points to storage or to our customer service centers. Cost of products sold also includes the cost of natural gas and electricity, as well as the cost of appliances and related parts sold or installed by our customer service centers computed on a basis that approximates the average cost of the products. Unrealized (non-cash) gains or losses from changes in the fair value of derivative instruments that are not designated as cash flow hedges are recorded in each quarterly reporting period within cost of products sold. Cost of products sold is reported exclusive of any depreciation and amortization; these amounts are reported separately within the condensed consolidated statements of operations.

Given the retail nature of our operations, we maintain a certain level of priced physical inventory to ensure our field operations have adequate supply commensurate with the time of year. Our strategy has been, and will continue to be, to keep our physical inventory priced relatively close to market for our field operations. Consistent with past practices, we principally utilize futures and/or option contracts traded on the NYMEX to mitigate the price risk associated with our priced physical inventory. Under this risk management strategy, realized gains or losses on futures or option contracts, which are reported in cost of products sold, will typically offset losses or gains on the physical inventory once the product is sold (which may or may not occur in the same accounting period). We do not use futures or option contracts, or other derivative instruments, for speculative trading purposes.

Average posted prices for propane and fuel oil in the first quarter of fiscal 2012 were 14.4% and 26.1% higher, respectively, compared to the prior year first quarter. Total cost of products sold decreased \$2.9 million, or 1.6%, to \$183.6 million in the first quarter of fiscal 2012 compared to \$186.5 million in the prior year first quarter due to lower volumes sold, partially offset by higher average product costs resulting from the increase in commodity prices. In addition, cost of products sold in the first quarter of fiscal 2012 and the first quarter of fiscal 2011 included an unrealized (non-cash) loss of \$1.0 million and \$1.6 million, respectively, representing the net change in the fair value of derivative instruments during the period, resulting in a decrease of \$0.6 million in cost of products sold in the first quarter of fiscal 2012 compared to the prior year first quarter (\$1.7 million decrease reported in the fuel oil and refined fuels segment, partially offset by a \$1.2 million increase reported within the propane segment).

Cost of products sold associated with the distribution of propane and related activities of \$143.5 million for the first quarter of fiscal 2012 increased \$3.0 million, or 2.2%, compared to the prior year first quarter. Higher average propane costs resulted in an increase of \$22.5 million in cost of products sold during the first quarter of fiscal 2012 compared to the prior year first quarter. The impact of the increase in average propane costs was substantially offset by lower propane volumes sold, which resulted in a \$17.3 million decrease in cost of products sold during the first quarter of fiscal 2012 compared to the prior year first quarter. Cost of products sold from other propane activities decreased \$3.4 million in the first quarter of fiscal 2012 compared to the prior year first quarter.

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Cost of products sold associated with our fuel oil and refined fuels segment of \$24.2 million for the first quarter of fiscal 2012 decreased \$5.7 million, or 19.0%, compared to the prior year first quarter. Lower fuel oil and refined fuels volumes sold resulted in a decrease of \$8.3 million in cost of products sold during the first quarter of fiscal 2012 compared to the prior year first quarter. The impact of the decrease in volumes sold was partially offset by higher average fuel oil and refined fuels costs, which resulted in a \$4.3 million increase in cost of products sold during the first quarter of fiscal 2012 compared to the prior year first quarter.

Cost of products sold in our natural gas and electricity segment of \$12.6 million for the first quarter of fiscal 2012 decreased \$0.7 million, or 4.9%, compared to the prior year first quarter, primarily due to lower electricity volumes sold.

For the first quarter of fiscal 2012, total cost of products sold as a percent of total revenues increased 4.4 percentage points to 61.2% from 56.8% in the prior year first quarter. The increase in cost of products sold as a percentage of revenues was primarily attributable to wholesale product costs rising at a faster rate than average selling prices in the first quarter of fiscal 2012 compared to the prior year first quarter. Given the competitive nature of the propane and fuel oil businesses and the poor economic conditions, we were limited in our ability to pass along the rise in wholesale product costs to the end user.

*Operating Expenses*

(Dollars in thousands)	September 30, Three Months Ended December 24, 2011	September 30, Three Months Ended December 25, 2010	September 30, (Decrease)	September 30, Percent (Decrease)
Operating expenses	\$ 65,942	\$ 69,077	\$ (3,135)	(4.5%)
As a percent of total revenues	22.0%	21.0%		

All costs of operating our retail distribution and appliance sales and service operations are reported within operating expenses in the condensed consolidated statements of operations. These operating expenses include the compensation and benefits of field and direct operating support personnel, costs of operating and maintaining our vehicle fleet, overhead and other costs of our purchasing, training and safety departments and other direct and indirect costs of operating our customer service centers.

Operating expenses of \$65.9 million in the first quarter of fiscal 2012 decreased \$3.1 million, or 4.5%, compared to \$69.0 million in the prior year first quarter as a result of lower payroll and benefit related expenses resulting from a lower headcount and operating efficiencies, lower variable compensation associated with lower earnings and lower bad debt expense. The operating expense savings attributable to the foregoing was partially offset by higher fuel costs to operate our fleet.

*General and Administrative Expenses*

(Dollars in thousands)	September 30, Three Months Ended December 24, 2011	September 30, Three Months Ended December 25, 2010	September 30, (Decrease)	September 30, Percent (Decrease)
General and administrative expenses	\$ 12,295	\$ 14,205	\$ (1,910)	(13.4%)
As a percent of total revenues	4.1%	4.3%		

All costs of our back office support functions, including compensation and benefits for executives and other support functions, as well as other costs and expenses to maintain finance and accounting, treasury, legal, human resources, corporate development and the information systems functions are reported within general and administrative expenses in the condensed consolidated statements of operations.

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General and administrative expenses of \$12.3 million for first quarter of fiscal 2012 decreased \$1.9 million, or 13.4%, compared to \$14.2 million in the prior year first quarter primarily due to lower variable compensation associated with lower earnings.

*Depreciation and Amortization*

(Dollars in thousands)	September 30, Three Months Ended December 24, 2011	September 30, Three Months Ended December 25, 2010	September 30, (Decrease)	September 30, Percent (Decrease)
	Depreciation and amortization	\$ 7,785	\$ 8,180	\$ (395)
As a percent of total revenues	2.6%	2.5%		

Depreciation and amortization expense of \$7.8 million for the first quarter of fiscal 2012 decreased \$0.4 million compared to \$8.2 million in the prior year first quarter, primarily as a result of accelerated depreciation expense recorded in the prior year first quarter for vehicles taken out of service.

*Interest Expense, net*

(Dollars in thousands)	September 30, Three Months Ended December 24, 2011	September 30, Three Months Ended December 25, 2010	September 30, (Decrease)	September 30, Percent (Decrease)
	Interest expense, net	\$ 6,838	\$ 6,846	\$ (8)
As a percent of total revenues	2.3%	2.1%		

Net interest expense of \$6.8 million for the first quarter of fiscal 2012 was relatively flat compared to the prior year first quarter.

*Net Income and EBITDA*

Net income for the first quarter of fiscal 2012 amounted to \$23.2 million, or \$0.65 per Common Unit, compared to net income of \$43.1 million, or \$1.22 per Common Unit, in the prior year first quarter. Earnings before interest, taxes, depreciation and amortization ( EBITDA ) for the first quarter of fiscal 2012 amounted to \$38.1 million, compared to \$58.5 million in the prior year first quarter. Adjusted EBITDA amounted to \$39.1 million for the first quarter of fiscal 2012 compared to \$60.1 million in the prior year first quarter.

EBITDA represents income before deducting interest expense, income taxes, depreciation and amortization. Adjusted EBITDA represents EBITDA excluding the unrealized net gain or loss on mark-to-market activity for derivative instruments. Our management uses EBITDA as a measure of liquidity and we disclose it because we believe that it provides our investors and industry analysts with additional information to evaluate our ability to meet our debt service obligations and to pay our quarterly distributions to holders of our Common Units. In addition, certain of our incentive compensation plans covering executives and other employees utilize Adjusted EBITDA as the performance target. Moreover, our revolving credit agreement requires us to use Adjusted EBITDA as a component in calculating our leverage and interest coverage ratios. EBITDA and Adjusted EBITDA are not recognized terms under US GAAP and should not be considered as an alternative to net income or net cash provided by operating activities determined in accordance with US GAAP. Because EBITDA and Adjusted EBITDA as determined by us excludes some, but not all, items that affect net income, they may not be comparable to EBITDA and Adjusted EBITDA or similarly titled measures used by other companies.

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The following table sets forth (i) our calculations of EBITDA and Adjusted EBITDA and (ii) a reconciliation of Adjusted EBITDA, as so calculated, to our net cash used in operating activities:

(Dollars in thousands)	September 30, Three Months Ended	
	December 24, 2011	December 25, 2010
Net income	\$ 23,232	\$ 43,129
Add:		
Provision for income taxes	220	366
Interest expense, net	6,838	6,846
Depreciation and amortization	7,785	8,180
EBITDA	38,075	58,521
Unrealized (non-cash) losses on changes in fair value of derivatives	1,048	1,573
Adjusted EBITDA	39,123	60,094
Add (subtract):		
Provision for income taxes	(220)	(366)
Interest expense, net	(6,838)	(6,846)
Unrealized (non-cash) (losses) on changes in fair value of derivatives	(1,048)	(1,573)
Compensation cost recognized under Restricted Unit Plans	1,203	1,332
(Gain) on disposal of property, plant and equipment, net	(32)	(299)
Changes in working capital and other assets and liabilities	(57,511)	(57,200)
Net cash (used in) operating activities	\$ (25,323)	\$ (4,858)

**Liquidity and Capital Resources****Analysis of Cash Flows**

*Operating Activities.* Due to the seasonal nature of the propane and fuel oil businesses, cash flows generated from operating activities are typically lower during the first fiscal quarter as we buy product and extend credit to customers during the heating season. Net cash used in operating activities was \$25.3 million and \$4.9 million for the first quarter of fiscal 2012 and fiscal 2011, respectively, representing a \$20.4 million increase in net cash used in operating activities, which was primarily attributable to lower earnings in the first quarter of fiscal 2012 compared to the prior year first quarter.

*Investing Activities.* Net cash used in investing activities of \$4.7 million for the first quarter of fiscal 2012 consisted of capital expenditures of \$5.4 million (including \$1.9 million for maintenance expenditures and \$3.5 million to support the growth of operations), partially offset by \$0.7 million in net proceeds from the sale of property, plant and equipment. Net cash used in investing activities of \$6.4 million for the first quarter of fiscal 2011 consisted of capital expenditures of \$5.8 million (including \$2.5 million for maintenance expenditures and \$3.3 million to support the growth of operations), and business acquisitions of \$2.4 million, partially offset by \$1.8 million in net proceeds from the sale of property, plant and equipment.

*Financing Activities.* Net cash used in financing activities for the first quarter of fiscal 2012 of \$30.2 million reflects the quarterly distribution to Common Unitholders at a rate of \$0.8525 per Common Unit paid in respect of the fourth quarter of fiscal 2011. Net cash used in financing activities for the first quarter of fiscal 2011 of \$30.1 million reflects the quarterly distribution to Common Unitholders at a rate of \$0.85 per Common Unit paid in respect of the fourth quarter of fiscal 2010.

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***Summary of Long-Term Debt Obligations and Revolving Credit Lines***

As of December 24, 2011, our debt obligations consisted of \$250.0 million in aggregate principal amount of 7.375% senior notes due 2020 (the 2020 Senior Notes ), and at our Operating Partnership level, a Credit Agreement (the Credit Agreement ) that provides for a four-year \$250.0 million revolving credit facility (the Revolving Credit Facility ) of which, \$100.0 million was outstanding as of December 24, 2011. On January 5, 2012, our Operating Partnership executed an amendment to the Credit Agreement (the Amended Credit Agreement ). The Amended Credit Agreement amends the Credit Agreement to, among other things, extend the maturity date from June 25, 2013 to January 5, 2017, reduce the borrowing rate and commitment fees, and amend certain affirmative and negative covenants. At the time the amendment was entered into, our Operating Partnership rolled the \$100.0 million then outstanding under the revolving credit facility of the Credit Agreement into the revolving credit facility of the Amended Credit Agreement.

The 2020 Senior Notes mature on March 15, 2020 and require semi-annual interest payments in March and September. We are permitted to redeem some or all of the 2020 Senior Notes any time at redemption prices specified in the indenture governing the notes. In addition, the 2020 Senior Notes have a change of control provision that would require us to offer to repurchase the notes at 101% of the principal amount repurchased, if the change of control is followed by a rating decline (a decrease in the rating of the notes by either Moody's Investors Service or Standard and Poor's Rating group by one or more gradations) within 90 days of the consummation of the change of control.

Borrowings under the Revolving Credit Facility may be used for general corporate purposes, including working capital, capital expenditures and acquisitions. Our Operating Partnership has the right to prepay loans under the Revolving Credit Facility, in whole or in part, without penalty at any time prior to maturity. We have standby letters of credit issued under the Revolving Credit Facility in the aggregate amount of \$49.3 million primarily in support of retention levels under our self-insurance programs, which expire periodically through January 15, 2013. Therefore, as of December 24, 2011 we had available borrowing capacity of \$100.7 million under the Revolving Credit Facility.

Borrowings under the Revolving Credit Facility bear interest at prevailing interest rates based upon, at our Operating Partnership's option, LIBOR plus the applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus 1/2 of 1%, the agent bank's prime rate, or LIBOR plus 1%, plus in each case the applicable margin. The applicable margin is dependent upon our ratio of total debt to EBITDA on a consolidated basis, as defined in the Revolving Credit Facility. As of December 24, 2011, the interest rate for the Revolving Credit Facility was approximately 3.4%. The interest rate and the applicable margin will be reset at the end of each calendar quarter.

In connection with the Revolving Credit Facility, the Operating Partnership also entered into an interest rate swap agreement with a notional amount of \$100.0 million and an effective date of March 31, 2010 and termination date of June 25, 2013. Under the interest rate swap agreement, the Operating Partnership will pay a fixed interest rate of 3.12% to the issuing lender on the notional principal amount outstanding, effectively fixing the LIBOR portion of the interest rate at 3.12%. In return, the issuing lender will pay to the Operating Partnership a floating rate, namely LIBOR, on the same notional principal amount. This interest rate swap agreement replaced the previous interest rate swap agreement which terminated on March 31, 2010.

In connection with the Amended Credit Agreement, on January 6, 2012 our Operating Partnership entered into a forward starting interest rate swap agreement with a June 25, 2013 effective date, which is commensurate with the maturity of the existing interest rate swap agreement, and termination date of January 5, 2017. Under the forward starting interest rate swap agreement, our Operating Partnership will pay a fixed interest rate of 1.63% to the issuing lender on the notional principal amount outstanding, effectively fixing the LIBOR portion of the interest rate at 1.63%. In return, the issuing lender will pay to our Operating Partnership a floating rate, namely LIBOR, on the same notional principal amount. The forward starting interest rate swap has been designated as a cash flow hedge.

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The Credit Agreement and the 2020 Senior Notes both contain various restrictive and affirmative covenants applicable to the Operating Partnership and the Partnership, respectively, including (i) restrictions on the incurrence of additional indebtedness, and (ii) restrictions on certain liens, investments, guarantees, loans, advances, payments, mergers, consolidations, distributions, sales of assets and other transactions. The Credit Agreement contains certain financial covenants (a) requiring the consolidated interest coverage ratio, as defined, at the Partnership level to be not less than 2.5 to 1.0 as of the end of any fiscal quarter; (b) prohibiting the total consolidated leverage ratio, as defined, at the Partnership level from being greater than 4.5 to 1.0 as of the end of any fiscal quarter (under the Amended Credit Agreement, the total consolidated leverage ratio was increased to 4.75 to 1.0); and (c) prohibiting the senior secured consolidated leverage ratio, as defined, of the Operating Partnership from being greater than 3.0 to 1.0 as of the end of any fiscal quarter. Under the 2020 Senior Note indenture, we are generally permitted to make cash distributions equal to available cash, as defined, as of the end of the immediately preceding quarter, if no event of default exists or would exist upon making such distributions, and the Partnership's consolidated fixed charge coverage ratio, as defined, is greater than 1.75 to 1. We were in compliance with all covenants and terms of the 2020 Senior Notes and the Credit Agreement as of December 24, 2011.

### ***Partnership Distributions***

We are required to make distributions in an amount equal to all of our Available Cash, as defined in the Third Amended and Restated Partnership Agreement, as amended (the Partnership Agreement), no more than 45 days after the end of each fiscal quarter to holders of record on the applicable record dates. Available Cash, as defined in the Partnership Agreement, generally means all cash on hand at the end of the respective fiscal quarter less the amount of cash reserves established by the Board of Supervisors in its reasonable discretion for future cash requirements. These reserves are retained for the proper conduct of our business, the payment of debt principal and interest and for distributions during the next four quarters. The Board of Supervisors reviews the level of Available Cash on a quarterly basis based upon information provided by management.

On January 19, 2012, we announced a quarterly distribution of \$0.8525 per Common Unit, or \$3.41 on an annualized basis, in respect of the first quarter of fiscal 2012 payable on February 7, 2012 to holders of record on January 31, 2012.

### ***Other Commitments***

We have a noncontributory, cash balance format, defined benefit pension plan which was frozen to new participants effective January 1, 2000. Effective January 1, 2003, the defined benefit pension plan was amended such that future service credits ceased and eligible employees would receive interest credits only toward their ultimate retirement benefit. We also provide postretirement health care and life insurance benefits for certain retired employees under a plan that was also frozen to new participants effective January 1, 2000. At December 24, 2011, we had a liability for the defined benefit pension plan and accrued retiree health and life benefits of \$26.4 million and \$20.8 million, respectively.

We are self-insured for general and product, workers' compensation and automobile liabilities up to predetermined thresholds above which third party insurance applies. At December 24, 2011, we had accrued insurance liabilities of \$52.4 million, and an insurance recovery asset of \$17.5 million related to the amount of the liability expected to be covered by insurance carriers.

### ***Off-Balance Sheet Arrangements***

#### ***Guarantees***

We have residual value guarantees associated with certain of our operating leases, related primarily to transportation equipment, with remaining lease periods scheduled to expire periodically through fiscal 2019. Upon completion of the lease period, we guarantee that the fair value of the equipment will equal or exceed the guaranteed amount, or we will pay the lessor the difference. Although the fair value of equipment at the end of its lease term has historically exceeded the guaranteed amounts, the maximum potential amount of aggregate future payments we could be required to make under these leasing arrangements, assuming the equipment is deemed worthless at the end of the lease term, was approximately \$9.9 million as of December 24, 2011. The fair value of residual value guarantees for outstanding operating leases was de minimis as of December 24, 2011.

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**Recently Issued Accounting Pronouncements**

In May 2011, the Financial Accounting Standards Board ( FASB ) issued an accounting standards update to provide guidance on achieving a consistent definition of and common requirements for fair value measurement and related disclosure requirements in US GAAP. The new guidance requires quantitative information about unobservable inputs, valuation processes and sensitivity analysis associated with fair value measurements categorized within Level 3 of the fair value hierarchy, and is effective prospectively during interim and annual periods beginning after December 15, 2011, which will be the second quarter of our 2012 fiscal year. Early adoption is not permitted. No material impact is expected on our consolidated financial position, results of operations and cash flows.

In June 2011, the FASB issued an accounting standards update to provide guidance on increasing the prominence of items reported in other comprehensive income. This update eliminates the option to present components of other comprehensive income as part of the statement of partners' capital and requires net income and the components of other comprehensive income be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Early adoption of this updated guidance is permitted, and it becomes effective retrospectively for fiscal years beginning after December 15, 2011, which will be the first quarter of our 2013 fiscal year. This update does not change the items that must be reported in other comprehensive income.

In September 2011, the FASB issued an accounting standards update allowing companies to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, as a result of the qualitative assessment, it is more likely than not that the fair value of a reporting unit is less than its carrying amount, a more detailed two-step goodwill impairment test would be performed to identify a potential goodwill impairment and measure the amount of loss to be recognized, if any. The standard is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, which will be the our 2013 fiscal year. Early adoption is permitted. The adoption of this standard is not expected to impact our financial position, results of operations or cash flows.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Commodity Price Risk**

We enter into product supply contracts that are generally one-year agreements subject to annual renewal, and also purchase product on the open market. Our propane supply contracts typically provide for pricing based upon index formulas using the posted prices established at major supply points such as Mont Belvieu, Texas, or Conway, Kansas (plus transportation costs) at the time of delivery. In addition, to supplement our annual purchase requirements, we may utilize forward fixed price purchase contracts to acquire a portion of the propane that we resell to our customers, which allows us to manage our exposure to unfavorable changes in commodity prices and to ensure adequate physical supply. The percentage of contract purchases, and the amount of supply contracted for under forward contracts at fixed prices, will vary from year to year based on market conditions. In certain instances, and when market conditions are favorable, we are able to purchase product under our supply arrangements at a discount to the market.

Product cost changes can occur rapidly over a short period of time and can impact profitability. We attempt to reduce commodity price risk by pricing product on a short-term basis. The level of priced, physical product maintained in storage facilities and at our customer service centers for immediate sale to our customers will vary depending on several factors, including, but not limited to, price, supply and demand dynamics, and demand for a given time of the year. Typically, our on hand priced position does not exceed more than four to eight weeks of our supply needs, depending on the time of the year. In the course of normal operations, we routinely enter into contracts such as forward priced physical contracts for the purchase or sale of propane and fuel oil that, under accounting rules for derivative instruments and hedging activities, qualify for and are designated as normal purchase or normal sale contracts. Such contracts are exempted from fair value accounting and are accounted for at the time product is purchased or sold under the related contract.

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Under our hedging and risk management strategies, we enter into a combination of exchange-traded futures and option contracts and, in certain instances, over-the-counter option contracts (collectively, derivative instruments) to manage the price risk associated with priced, physical product and with future purchases of the commodities used in our operations, principally propane and fuel oil, as well as to ensure the availability of product during periods of high demand. We do not use derivative instruments for speculative or trading purposes. Futures contracts require that we sell or acquire propane or fuel oil at a fixed price for delivery at fixed future dates. An option contract allows, but does not require, its holder to buy or sell propane or fuel oil at a specified price during a specified time period. However, the writer of an option contract must fulfill the obligation of the option contract, should the holder choose to exercise the option. At expiration, the contracts are settled by the delivery of the product to the respective party or are settled by the payment of a net amount equal to the difference between the then current price and the fixed contract price or option exercise price. To the extent that we utilize derivative instruments to manage exposure to commodity price risk and commodity prices move adversely in relation to the contracts, we could suffer losses on those derivative instruments when settled. Conversely, if prices move favorably, we could realize gains. Under our hedging and risk management strategy, realized gains or losses on derivative instruments will typically offset losses or gains on the physical inventory once the product is sold to customers at market prices.

As a result of the steady rise in commodity prices throughout the first three months of fiscal 2012, we reported realized losses on derivative instruments used for risk management purposes which were not fully offset by sales of the physical product, thus negatively impacting overall gross margins for the first three months of fiscal 2012.

### **Market Risk**

We are subject to commodity price risk to the extent that propane or fuel oil market prices deviate from fixed contract settlement amounts. Futures traded with brokers of the NYMEX require daily cash settlements in margin accounts. Forward and option contracts are generally settled at the expiration of the contract term either by physical delivery or through a net settlement mechanism. Market risks associated with futures, options and forward contracts are monitored daily for compliance with our Hedging and Risk Management Policy which includes volume limits for open positions. Open inventory positions are reviewed and managed daily as to exposures to changing market prices.

### **Credit Risk**

Exchange traded futures and option contracts are guaranteed by the NYMEX and, as a result, have minimal credit risk. We are subject to credit risk with over-the-counter forward and propane option contracts to the extent the counterparties do not perform. We evaluate the financial condition of each counterparty with which we conduct business and establish credit limits to reduce exposure to the risk of non-performance by our counterparties.

### **Interest Rate Risk**

A portion of our borrowings bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR, plus an applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus 1/2 of 1% or the agent bank's prime rate, or LIBOR plus 1%, plus the applicable margin. The applicable margin is dependent on the level of the Partnership's total leverage (the total ratio of debt to EBITDA). Therefore, we are subject to interest rate risk on the variable component of the interest rate. We manage our interest rate risk by entering into interest rate swap agreements. The interest rate swaps have been designated as a cash flow hedge. Changes in the fair value of the interest rate swaps are recognized in other comprehensive income (OCI) until the hedged item is recognized in earnings. At December 24, 2011, the fair value of the interest rate swaps was \$3.6 million representing an unrealized loss and is included within other current liabilities and other liabilities, as applicable, with a corresponding debit in OCI.

### **Derivative Instruments and Hedging Activities**

All of our derivative instruments are reported on the balance sheet at their fair values. On the date that futures, forward and option contracts are entered into, we make a determination as to whether the derivative instrument qualifies for designation as a hedge. Changes in the fair value of derivative instruments are recorded each period in



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current period earnings or OCI, depending on whether a derivative instrument is designated as a hedge and, if so, the type of hedge. For derivative instruments designated as cash flow hedges, we formally assess, both at the hedge contract's inception and on an ongoing basis, whether the hedge contract is highly effective in offsetting changes in cash flows of hedged items. Changes in the fair value of derivative instruments designated as cash flow hedges are reported in OCI to the extent effective and reclassified into cost of products sold during the same period in which the hedged item affects earnings. The mark-to-market gains or losses on ineffective portions of cash flow hedges are immediately recognized in cost of products sold. Changes in the fair value of derivative instruments that are not designated as cash flow hedges, and that do not meet the normal purchase and normal sale exemption, are recorded within cost of products sold as they occur. Cash flows associated with derivative instruments are reported as operating activities within the condensed consolidated statement of cash flows.

**Sensitivity Analysis**

In an effort to estimate our exposure to unfavorable market price changes in commodities related to our open positions under derivative instruments, we developed a model that incorporates the following data and assumptions:

- A. The fair value of open positions as of December 24, 2011.
  
- B. The market prices for the underlying commodities used to determine A. above were adjusted adversely by a hypothetical 10% change and compared to the fair value amounts in A. above to project the potential negative impact on earnings that would be recognized for the respective scenario.

Based on the sensitivity analysis described above, a hypothetical 10% adverse change in market prices for which futures and option contracts exists indicates potential future losses in future earnings of \$3.3 million as of December 24, 2011. See also Item 7A of our Annual Report on Form 10-K for the fiscal year ended September 24, 2011. The above hypothetical change does not reflect the worst case scenario. Actual results may be significantly different depending on market conditions and the composition of the open position portfolio.

**ITEM 4. CONTROLS AND PROCEDURES**

(a) The Partnership maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) that are designed to provide reasonable assurance that information required to be disclosed in the Partnership's filings and submissions under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to the Partnership's management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

The Partnership completed an evaluation under the supervision and with participation of the Partnership's management, including the Partnership's principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Partnership's disclosure controls and procedures as of December 24, 2011. Based on this evaluation, the Partnership's principal executive officer and principal financial officer have concluded that as of December 24, 2011, such disclosure controls and procedures were effective to provide the reasonable assurance described above.

There have not been any changes in the Partnership's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act of 1934) during the quarter ended December 24, 2011 that have materially affected or are reasonably likely to materially affect its internal control over financial reporting.

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**PART II**

**ITEM 5. OTHER INFORMATION**

On January 19, 2012, the Partnership announced that, at its recent meeting, its Board of Supervisors had declared the close of business on March 5, 2012 as the record date for the 2012 Tri-Annual Meeting of the Partnership's Unitholders. The Tri-Annual Meeting is scheduled to be held at 9:00 a.m., Tuesday, May 1, 2012 at the Partnership's headquarters in Whippany, New Jersey.

The Partnership anticipates mailing proxy materials to its Unitholders of record as of such record date shortly following the record date. At the Tri-Annual Meeting, Unitholders will be asked to elect all of the Partnership's Supervisors for three-year terms and to approve certain amendments to the Partnership's (and the Operating Partnership's) limited partnership agreements.

**ITEM 6. EXHIBITS**

(a) Exhibits

- 10.1 Suburban Propane, L.P. 2013 Long-Term Incentive Plan. (Incorporated by reference to Exhibit 99.1 to the Partnership's Current Report on Form 8-K filed November 10, 2011).
- 31.1 Certification of the President and Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
- 31.2 Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
- 32.1 Certification of the President and Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
- 32.2 Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
- 101.INS XBRL Instance Document (Furnished herewith). \*
- 101.SCH XBRL Taxonomy Extension Schema Document (Furnished herewith). \*
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document (Furnished herewith). \*
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document (Furnished herewith). \*
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document (Furnished herewith). \*
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document (Furnished herewith). \*

\* XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934 and otherwise is not subject to liability under these actions.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SUBURBAN PROPANE PARTNERS, L.P.

February 2, 2012  
Date

By: /s/ MICHAEL A. STIVALA  
Michael A. Stivala  
Chief Financial Officer

February 2, 2012  
Date

By: /s/ MICHAEL A. KUGLIN  
Michael A. Kuglin  
Vice President and Chief Accounting Officer