MOLSON COORS BREWING CO Form 10-Q August 03, 2011

Use these links to rapidly review the document <u>TABLE OF CONTENTS</u>

Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly period ended June 25, 2011

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 1-14829

## **Molson Coors Brewing Company**

(Exact name of registrant as specified in its charter)

DELAWARE

84-0178360

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1225 17<sup>th</sup> Street, Denver, Colorado, USA 1555 Notre Dame Street East, Montréal, Québec, Canada 80202 H2L 2R5

(Address of principal executive offices)

(Zip Code)

303-927-2337 (Colorado) 514-521-1786 (Québec)

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \( \geq \) No o.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý

Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of July 28, 2011:

Class A Common Stock 2,583,694 shares Class B Common Stock 162,501,561 shares

Exchangeable shares:

As of July 28, 2011, the following number of exchangeable shares was outstanding for Molson Coors Canada, Inc.:

Class A Exchangeable shares 2,939,708 shares Class B Exchangeable shares 19,261,002 shares

These Class A and Class B exchangeable shares offer substantially the same economic and voting rights as the respective classes of common shares of the registrant. This is achieved via the following structure: The registrant has outstanding one share of special Class A voting stock, through which the holders of Class A exchangeable shares and Class B exchangeable shares of Molson Coors Canada Inc. (a subsidiary of the registrant), respectively, may exercise their voting rights with respect to the registrant. The special Class A and Class B voting stock are entitled to one vote for each of the exchangeable share classes, respectively, excluding shares held by the registrant or its subsidiaries, and generally vote together with the Class A common stock and Class B common stock, respectively, on all matters on which the Class A common stock and Class B common stock are entitled to vote. The trustee holder of the special Class A voting stock and the special Class B voting stock has the right to cast a number of votes equal to the number of then outstanding Class A exchangeable shares and Class B exchangeable shares, respectively.

## Table of Contents

## MOLSON COORS BREWING COMPANY AND SUBSIDIARIES

#### **INDEX**

		Page
	PART I. FINANCIAL INFORMATION	
Item 1.	Financial Statements (Unaudited)	<u>4</u>
	Condensed Consolidated Statements of Operations for the thirteen and twenty-six weeks ended June 25, 2011 and June 26,	
	<u>2010</u>	4
	Condensed Consolidated Balance Sheets at June 25, 2011 and December 25, 2010	<u>5</u>
	Condensed Consolidated Statements of Cash Flows for the twenty-six weeks ended June 25, 2011 and June 26, 2010	<u>6</u>
	Notes to Unaudited Condensed Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>41</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>58</u>
<u>Item 4.</u>	Controls and Procedures	<u>59</u>
	PART II. OTHER INFORMATION	
<u>Item 1.</u>	<u>Legal Proceedings</u>	<u>59</u>
Item 1A.	Risk Factors	<u>60</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>60</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>60</u>
<u>Item 4.</u>	[Removed and Reserved]	<u>60</u>
Item 5.	Other Information	<u>60</u>
Item 6.	<u>Exhibits</u>	<u>61</u>
	2	

#### Table of Contents

#### Cautionary Statement Pursuant to Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). From time to time, we may also provide oral or written forward-looking statements in other materials we release to the public. Such forward-looking statements are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995.

Statements that refer to projections of our future financial performance, our anticipated growth and trends in our businesses, and other characterizations of future events or circumstances are forward-looking statements, and include, but are not limited to, statements under the headings "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Outlook for 2011" relating to overall volume trends, consumer preferences, pricing trends, industry forces, cost reduction strategies, anticipated results, anticipated synergies, expectations for funding future capital expenditures and operations, debt service capabilities, shipment levels and profitability, market share and the sufficiency of capital resources. In addition, statements that we make in this report that are not statements of historical fact may also be forward-looking statements. Words such as "expects," "goals," "plans," "believes," "continues," "may," "anticipate," "seek," "estimate," "outlook," "trends," "future benefits," "strategies," and variations of such words and similar expressions are intended to identify forward-looking statements.

Forward-looking statements are subject to risks and uncertainties that could cause actual results to be materially different from those indicated (both favorably and unfavorably). These risks and uncertainties include, but are not limited to those described under the heading "Risk Factors," elsewhere throughout this report, and those described from time to time in our future reports filed with the Securities and Exchange Commission, including in our Form 10-K for the year ended December 25, 2010. Caution should be taken not to place undue reliance on any such forward-looking statements. Forward-looking statements speak only as of the date when made and we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

#### Table of Contents

#### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### MOLSON COORS BREWING COMPANY AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### (IN MILLIONS, EXCEPT PER SHARE DATA)

#### (UNAUDITED)

	Tl	Thirteen Weeks Ended			Twenty-Six Weeks Ended			
	June 2	5, 2011	June 26, 2010		June 25, 2011		June 26, 2010	
Sales	\$	1,383.1	\$ 1	,282.6	\$	2,380.4	\$	2,229.6
Excise taxes		(449.5)	(	(399.3)		(756.4)		(685.3)
Net sales		933.6		883.3		1,624.0		1,544.3
Cost of goods sold		(523.9)	(	(474.8)		(951.1)		(879.2)
Gross profit		409.7		408.5		672.9		665.1
Marketing, general and administrative expenses		(272.5)		(261.2)		(510.9)		(498.7)
Special items, net		(11.0)		(15.8)		(11.0)		(18.4)
Equity income in MillerCoors		171.8		163.6		273.0		254.6
Operating income (loss)		298.0		295.1		424.0		402.6
Interest income (expense), net		(27.7)		(25.4)		(54.5)		(49.8)
Other income (expense), net		(1.8)		21.4		(2.5)		12.8
Income (loss) from continuing operations before income taxes		268.5		291.1		367.0		365.6
Income tax benefit (expense)		(43.2)		(52.2)		(59.3)		(63.9)
Net Income (loss) from continuing operations		225.3		238.9		307.7		301.7
Income (loss) from discontinued operations, net of tax		(1.5)		(0.6)		(1.2)		42.0
•								
Net income (loss) including noncontrolling interests		223.8		238.3		306.5		343.7
Less: Net (income) loss attributable to noncontrolling interests		(1.0)		(1.1)		(0.8)		(1.9)
		( , , ,				(3.2)		( )
Net income (loss) attributable to Molson Coors Brewing Company	\$	222.8	\$	237.2	\$	305.7	\$	341.8
Basic net income (loss) attributable to Molson Coors Brewing								
Company per share:								
From continuing operations	\$	1.20	\$	1.28	\$	1.64	\$	1.61
From discontinued operations		(0.01)				(0.01)		0.23
·								
Basic net income per share	\$	1.19	\$	1.28	\$	1.63	\$	1.84
Diluted net income (loss) attributable to Molson Coors Brewing								
Company per share:								
From continuing operations	\$	1.19	\$	1.27	\$	1.63	\$	1.60
From discontinued operations		(0.01)				(0.01)		0.23
-		ĺ						
Diluted net income per share	\$	1.18	\$	1.27	\$	1.62	\$	1.83
-								

Weighted average shares basic		187.1	185.7	187.0	185.6
Weighted average shares diluted		188.8	187.4	188.8	187.2
Amounts attributable to Molson Coors Brewing Company					
Net income (loss) from continuing operations	\$	224.3 \$	237.8 \$	306.9 \$	299.8
Income (loss) from discontinued operations, net of tax		(1.5)	(0.6)	(1.2)	42.0
Net income (loss) attributable to Molson Coors Brewing Company	\$	222.8 \$	237.2 \$	305.7 \$	341.8

See notes to unaudited condensed consolidated financial statements.

4

#### Table of Contents

#### MOLSON COORS BREWING COMPANY AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (IN MILLIONS)

## (UNAUDITED)

		As of		
		December 25,		
	June 25, 2011	2010		
Assets				
Current assets:		A 1015 (		
Cash and cash equivalents	\$ 1,184.2	\$ 1,217.6		
Accounts receivable, net	629.6	570.8		
Other receivables, net	224.2	158.7		
Inventories:	450.0	1010		
Finished, net	159.3	134.3		
In process	18.7	16.6		
Raw materials	35.8	32.1		
Packaging materials, net	9.4	12.0		
Total inventories, net	223.2	195.0		
Other assets, net	102.9	78.2		
Deferred tax assets	0.3			
Discontinued operations	0.3	0.6		
Total current assets	2,364.7	2,220.9		
Properties, net	1,407.9	1,388.7		
Goodwill	1,553.8	1,489.1		
Other intangibles, net	4,754.5	4,655.1		
Investment in MillerCoors	2,680.0	2,574.1		
Deferred tax assets	170.5	188.2		
Notes receivable, net	42.4	43.0		
Other assets	130.3	138.5		
Total assets	\$ 13,104.1	\$ 12,697.6		
Liabilities and equity				
Current liabilities:				
Accounts payable	\$ 229.5	\$ 268.2		
Accrued expenses and other liabilities	853.4	804.6		
Derivative hedging instruments	451.5	26.4		
Deferred tax liabilities	248.4	219.6		
Current portion of long-term debt and short-term borrowings	50.4	1.1		
Discontinued operations	14.6	14.0		
Total current liabilities	1,847.8	1,333.9		
Long-term debt	1,951.1	1,959.6		
Pension and post-retirement benefits	463.9	458.6		
Derivative hedging instruments	4.7	404.8		
Deferred tax liabilities	416.8	466.7		
Unrecognized tax benefits	82.2	80.8		
Other liabilities	125.4	126.4		
Discontinued operations	25.5	24.2		
Total liabilities	4,917.4	4,855.0		
Commitments and contingencies (Note 15)	1,517.1	.,000.0		
and contingencies (1996-19)				

Molson Coors Brewing Company stockholders' equity

Capital stock:		
Preferred stock, non-voting, no par value (authorized: 25.0 shares; none issued)		
Class A common stock, voting, \$0.01 par value per share (authorized: 500.0 shares; issued and outstanding: 2.6		
shares and 2.6 shares at June 25, 2011 and December 25, 2010, respectively)		
Class B common stock, non-voting, \$0.01 par value per share (authorized: 500.0 shares; issued and outstanding:		
162.4 shares and 162.0 shares at June 25, 2011 and December 25, 2010, respectively)	1.6	1.6
Class A exchangeable shares, no par value (issued and outstanding: 2.9 shares and 3.0 shares at June 25, 2011 and		
December 25, 2010, respectively)	110.5	111.2
Class B exchangeable shares, no par value (issued and outstanding: 19.3 shares and 19.2 shares at June 25, 2011		
and December 25, 2010, respectively)	725.7	725.0
Paid-in capital	3,562.0	3,548.4
Retained earnings	3,435.1	3,241.5
Accumulated other comprehensive income	308.9	171.1
Total Molson Coors Brewing Company stockholders' equity	8,143.8	7,798.8
Noncontrolling interests	42.9	43.8