

FLEXTRONICS INTERNATIONAL LTD.

Form 10-Q

February 01, 2016

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2015

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-23354

FLEXTRONICS INTERNATIONAL LTD.

(Exact name of registrant as specified in its charter)

Singapore

(State or other jurisdiction of incorporation or organization)

2 Changi South Lane,

Singapore

(Address of registrant's principal executive offices)

Registrant's telephone number, including area code

(65) 6876-9899

Not Applicable

(I.R.S. Employer Identification No.)

486123

(Zip Code)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

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Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

| Class                         | Outstanding at January 25, 2016 |
|-------------------------------|---------------------------------|
| Ordinary Shares, No Par Value | 548,585,484                     |

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of  
Flextronics International Ltd.  
Singapore

We have reviewed the accompanying condensed consolidated balance sheet of Flextronics International Ltd. and subsidiaries (the "Company") as of December 31, 2015, and the related condensed consolidated statements of operations and of comprehensive income for the three-month and nine-month periods ended December 31, 2015, and December 31, 2014, and the condensed consolidated statements of cash flows for the nine-month periods ended December 31, 2015 and December 31, 2014. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Flextronics International Ltd. and subsidiaries as of March 31, 2015, and the related consolidated statements of operations, comprehensive income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated May 20, 2015, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of March 31, 2015 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ DELOITTE & TOUCHE LLP  
San Jose, California  
February 1, 2016

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## FLEXTRONICS INTERNATIONAL LTD.

## CONDENSED CONSOLIDATED BALANCE SHEETS

|   | As of<br>December 31,<br>2015                       | As of<br>March 31, 2015 |
|---|---|-------------------------|
|   | (In thousands, except share amounts)<br>(Unaudited) |                         |
| <b>ASSETS</b>   |   |                         |
| Current assets:   |   |                         |
| Cash and cash equivalents   | \$ 1,634,194  | \$ 1,628,408            |
| Accounts receivable, net of allowance for doubtful accounts   | 2,584,909   | 2,337,515               |
| Inventories   | 3,490,733   | 3,488,752               |
| Other current assets  | 1,246,768   | 1,286,225               |
| Total current assets  | 8,956,604   | 8,740,900               |
| Property and equipment, net   | 2,239,921   | 2,092,167               |
| Goodwill and other intangible assets, net   | 1,317,017   | 415,175                 |
| Other assets  | 535,976   | 417,382                 |
| Total assets  | \$ 13,049,518                                       | \$ 11,665,624           |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |   |                         |
| Current liabilities:  |   |                         |
| Bank borrowings and current portion of long-term debt   | \$ 65,536   | \$ 46,162               |
| Accounts payable  | 4,802,194   | 4,561,194               |
| Accrued payroll   | 360,009   | 339,739                 |
| Other current liabilities   | 1,924,532   | 1,809,128               |
| Total current liabilities   | 7,152,271   | 6,756,223               |
| Long-term debt, net of current portion  | 2,741,474   | 2,037,571               |
| Other liabilities   | 577,341   | 475,580                 |
| Commitments and contingencies (Note 13)   |   |                         |
| Shareholders' equity  |   |                         |
| Flextronics International Ltd. shareholders' equity   |   |                         |
| Ordinary shares, no par value; 600,987,100 and 613,562,761 issued, and 550,747,745 and 563,323,406 outstanding as of December 31, 2015 and March 31, 2015, respectively | 7,045,170   | 7,265,827               |
| Treasury stock, at cost; 50,239,355 shares as of December 31, 2015 and March 31, 2015   | (388,215  | ) (388,215 )            |
| Accumulated deficit   | (3,953,556  | ) (4,336,293 )          |
| Accumulated other comprehensive loss  | (160,144  | ) (180,505 )            |
| Total Flextronics International Ltd. shareholders' equity   | 2,543,255   | 2,360,814               |
| Noncontrolling interests  | 35,177  | 35,436                  |
| Total shareholders' equity  | 2,578,432   | 2,396,250               |
| Total liabilities and shareholders' equity  | \$ 13,049,518                                       | \$ 11,665,624           |

The accompanying notes are an integral part of these condensed consolidated financial statements.



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## FLEXTRONICS INTERNATIONAL LTD.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|   | Three-Month Periods Ended                |                      | Nine-Month Periods Ended |                      |
|---|--|----------------------|--------------------------|----------------------|
|   | December 31,<br>2015                     | December 31,<br>2014 | December 31,<br>2015     | December 31,<br>2014 |
|   | (In thousands, except per share amounts) |                      |                          |                      |
|   | (Unaudited)                              |                      |                          |                      |
| Net sales   | \$6,763,177                              | \$7,025,054          | \$18,646,187             | \$20,196,316         |
| Cost of sales   | 6,310,710                                | 6,616,397            | 17,444,463               | 19,029,793           |
| Gross profit  | 452,467                                  | 408,657              | 1,201,724                | 1,166,523            |
| Selling, general and administrative expenses                    | 240,617                                  | 215,993              | 666,798                  | 629,860              |
| Intangible amortization   | 19,319                                   | 8,045                | 43,117                   | 23,228               |
| Interest and other, net   | 21,566                                   | 9,035                | 60,106                   | 40,178               |
| Other charges (income), net                                     | 44,415                                   | 5,067                | 46,257                   | (41,526 )            |
| Income before income taxes                                      | 126,550                                  | 170,517              | 385,446                  | 514,783              |
| Provision for (benefit from) income taxes                       | (22,360 )                                | 17,618               | 2,709                    | 49,094               |
| Net income  | \$148,910                                | \$152,899            | \$382,737                | \$465,689            |
| Earnings per share  |  |                      |                          |                      |
| Basic   | \$0.27                                   | \$0.26               | \$0.68                   | \$0.80               |
| Diluted   | \$0.27                                   | \$0.26               | \$0.67                   | \$0.78               |
| Weighted-average shares used in computing<br>per share amounts: |  |                      |                          |                      |
| Basic   | 554,919                                  | 577,157              | 561,070                  | 583,383              |
| Diluted   | 560,996                                  | 587,201              | 568,926                  | 594,791              |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## FLEXTRONICS INTERNATIONAL LTD.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  | Three-Month Periods Ended     |                      | Nine-Month Periods Ended |                      |
|--|-------------------------------|----------------------|--------------------------|----------------------|
|  | December 31,<br>2015          | December 31,<br>2014 | December 31,<br>2015     | December 31,<br>2014 |
|  | (In thousands)<br>(Unaudited) |                      |                          |                      |
| Net income   | \$ 148,910                    | \$ 152,899           | \$ 382,737               | \$ 465,689           |
| Other comprehensive income (loss):   |                               |                      |                          |                      |
| Foreign currency translation<br>adjustments, net of zero tax                   | 30,063                        | (15,154              | ) 2,579                  | (24,982 )            |
| Unrealized gain (loss) on derivative<br>instruments and other, net of zero tax | 10,497                        | (22,797              | ) 17,782                 | (14,505 )            |
| Comprehensive income   | \$ 189,470                    | \$ 114,948           | \$ 403,098               | \$ 426,202           |

The accompanying notes are an integral part of these condensed consolidated financial statements.



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## FLEXTRONICS INTERNATIONAL LTD.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Nine-Month Periods Ended |                      |
|--|--------------------------|----------------------|
|  | December 31,<br>2015     | December 31,<br>2014 |
|  | (In thousands)           |                      |
|  | (Unaudited)              |                      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                          |                      |
| Net income   | \$382,737                | \$465,689            |
| Depreciation, amortization and other impairment charges  | 381,949                  | 404,260              |
| Changes in working capital and other   | 175,086                  | (200,525)            |
| Net cash provided by operating activities  | 939,772                  | 669,424              |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                          |                      |
| Purchases of property and equipment  | (418,561)                | (254,970)            |
| Proceeds from the disposition of property and equipment  | 4,627                    | 90,576               |
| Acquisition and divestiture of businesses, net of cash acquired and cash held in divested business | (900,242)                | (58,132)             |
| Other investing activities, net  | 1,397                    | (11,517)             |
| Net cash used in investing activities  | (1,312,779)              | (234,043)            |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                          |                      |
| Proceeds from bank borrowings and long-term debt   | 755,684                  | 234,523              |
| Repayments of bank borrowings and long-term debt   | (40,706)                 | (251,337)            |
| Payments for repurchases of ordinary shares  | (331,690)                | (290,752)            |
| Net proceeds from issuance of ordinary shares  | 52,950                   | 12,341               |
| Other financing activities, net  | (49,742)                 | (29,135)             |
| Net cash provided by (used in) financing activities  | 386,496                  | (324,360)            |
| Effect of exchange rates on cash and cash equivalents  | (7,703)                  | 2,472                |
| Net increase in cash and cash equivalents  | 5,786                    | 113,493              |
| Cash and cash equivalents, beginning of period   | 1,628,408                | 1,593,728            |
| Cash and cash equivalents, end of period   | \$1,634,194              | \$1,707,221          |
| <b>Non-cash investing activity:</b>  |                          |                      |
| Unpaid purchases of property and equipment   | \$82,024                 | \$74,206             |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. ORGANIZATION OF THE COMPANY AND BASIS OF PRESENTATION

Organization of the Company

Flextronics International Ltd. ("Flex", or the "Company") was incorporated in the Republic of Singapore in May 1990. The Company's operations have expanded over the years through a combination of organic growth and acquisitions. The Company is a globally-recognized leading provider of innovative design, engineering, manufacturing, and supply chain services and solutions that span from sketch to scale; from conceptual sketch to full-scale production. The Company designs, builds, ships and services complete packaged consumer electronics and industrial products for original equipment manufacturers ("OEMs"), through its activities in the following reportable segments: High Reliability Solutions ("HRS"), which is comprised of medical business including medical equipment, disposables, drug delivery, and diagnostics; our automotive business, including automotive electronics, automotive lighting, and power electronics; and defense and aerospace businesses focused on defense, civil aviation, and homeland security; Consumer Technology Group ("CTG"), which includes mobile devices business, including smart phones; consumer electronics business, including connected living, wearable electronics, digital health, game consoles, and connectivity devices; and high-volume computing business, including various supply chain solutions for notebook personal computing, tablets, and printers; Industrial and Emerging Industries ("IEI"), which is comprised of semiconductor and capital equipment, office solutions, household industrial and lifestyle, industrial automation and kiosks, energy and metering, and lighting; and Integrated Network Solutions ("INS"), which includes radio access base stations, remote radio heads, and small cells for wireless infrastructure; optical, routing, broadcasting and switching products for the data and video network; server and storage platforms for both enterprise and cloud based deployments; next generation storage and security appliance products; and rack level solutions, converged infrastructure and software defined product solutions. The Company's strategy is to provide customers with a full range of cost competitive, vertically integrated global supply chain solutions through which the Company can design, build, ship and service a complete packaged product for its OEM customers. This enables OEM customers to leverage the Company's supply chain solutions to meet their product requirements throughout the entire product life cycle.

The Company's service offerings include a comprehensive range of value-added design and engineering services that are tailored to the various markets and needs of its customers. Other focused service offerings relate to manufacturing (including enclosures, metals, plastic injection molding, precision plastics, machining, and mechanicals), system integration and assembly and test services, materials procurement, inventory management, logistics and after-sales services (including product repair, warranty services, re-manufacturing and maintenance) and supply chain management software solutions and component product offerings (including rigid and flexible printed circuit boards and power adapters and chargers).

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP" or "GAAP") for interim financial information and in accordance with the requirements of Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements, and should be read in conjunction with the Company's audited consolidated financial statements as of and for the fiscal year ended March 31, 2015 contained in the Company's Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three-month and nine-month periods ended December 31, 2015 are not necessarily indicative of the results that may be expected for the fiscal year ending March 31, 2016.

The first quarters for fiscal year 2016 and fiscal year 2015 ended on June 26, 2015 and June 27, 2014, respectively. The second quarters for fiscal year 2016 and fiscal year 2015 ended on September 25, 2015 and September 26, 2014, respectively. The Company's third quarters end on December 31 of each year.

The accompanying unaudited condensed consolidated financial statements include the financial position and results of operations of a majority-owned subsidiary of the Company. Noncontrolling interests are presented as a separate component of total shareholders' equity in the condensed consolidated balance sheets. The operating results of the subsidiary attributable to the noncontrolling interests are immaterial for all of the periods presented, and are included in interest and other, net in the condensed consolidated statements of operations.

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The Company has certain non-majority-owned equity investments in non-publicly traded companies that are accounted for using the equity method of accounting. The equity method of accounting is used when the Company has the ability to significantly influence the operating decisions of the issuer, or if the Company has an ownership percentage of a corporation equal to or generally greater than 20% but less than 50%, and for non-majority-owned investments in partnerships when generally greater than 5%. The equity in earnings (losses) of equity method investees are immaterial for all of the periods presented, and are included in interest and other, net in the condensed consolidated statements of operations.

### Recent Accounting Pronouncement

In November 2015, the Financial Accounting Standards Board (“FASB”) issued new guidance to eliminate the requirement for companies to separate deferred income tax liabilities and assets into current and noncurrent amounts on the balance sheet. Instead, companies will be required to classify all deferred tax liabilities and assets as noncurrent. The Company has elected to early adopt this new guidance during the third quarter of fiscal year 2016 on a prospective basis as permitted under the standard, resulting in the reclassification of \$66.3 million of deferred income tax assets and \$9.1 million of deferred income tax liabilities from current into noncurrent as of December 31, 2015. Prior periods were not retrospectively adjusted.

In September 2015, the FASB issued new guidance to simplify the accounting for adjustments made to provisional amounts recognized in a business combination. Under previous guidance, the acquirer retrospectively adjusted the provisional amounts recognized at the acquisition date with a corresponding adjustment to goodwill, and would have to revise comparative information for prior periods presented in financial statements as needed. The update requires an entity to present separately on the face of the income statement or disclose in the notes the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. The Company has elected to early adopt this new guidance which is effective for the Company beginning the third quarter of fiscal year 2016.

In July 2015, the FASB issued new guidance to simplify the measurement of inventory, by requiring that inventory be measured at the lower of cost and net realizable value. Prior to the issuance of the new guidance, inventory was measured at the lower of cost or market. This guidance is effective for the Company beginning in the first quarter of fiscal year 2018, with early application permitted as of the beginning of an interim or annual reporting period. The Company is currently assessing the impact of this update and the timing of adoption.

In May 2014, the FASB issued new guidance which requires an entity to recognize revenue relating to contracts with customers that depicts the transfer of promised goods or services to customers in an amount reflecting the consideration to which the entity expects to be entitled in exchange for such goods or services. In order to meet this requirement, the entity must apply the following steps: (i) identify the contracts with the customers; (ii) identify performance obligations in the contracts; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations per the contracts; and (v) recognize revenue when (or as) the entity satisfies a performance obligation. Additionally, disclosures required for revenue recognition will include qualitative and quantitative information about contracts with customers, significant judgments and changes in judgments, and assets recognized from costs to obtain or fulfill a contract. In July 2015, the FASB deferred the effective date of the standard by a year. This guidance is effective for the Company beginning in the first quarter of fiscal year 2019. The Company is in the process of assessing the impact on its consolidated financial statements.

## 2. BALANCE SHEET ITEMS

## Inventories

The components of inventories, net of applicable lower of cost or market write-downs, were as follows:

|                  | As of<br>December 31, 2015<br>(In thousands) | As of<br>March 31, 2015 |
|------------------|--|-------------------------|
| Raw materials    | \$2,266,843                                  | \$2,330,428             |
| Work-in-progress | 553,686                                      | 557,786                 |
| Finished goods   | 670,204                                      | 600,538                 |
|                  | \$3,490,733                                  | \$3,488,752             |

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## Goodwill and Other Intangible Assets

The following table summarizes the activity in the Company's goodwill account for each of its four segments during the nine-month period ended December 31, 2015:

|  | HRS            | CTG      | IEI       | INS       | Amount    |
|--|----------------|----------|-----------|-----------|-----------|
|  | (In thousands) |          |           |           |           |
| Balance, beginning of the year           | \$93,138       | \$68,234 | \$64,221  | \$108,038 | \$333,631 |
| Additions (1)                            | 330,346        | —        | 253,312   | 3,575     | 587,233   |
| Purchase accounting adjustments (2)      | 125            | —        | —         | —         | 125       |
| Foreign currency translation adjustments | (4,755 )       | —        | —         | —         | (4,755 )  |
| Balance, end of the period               | \$418,854      | \$68,234 | \$317,533 | \$111,613 | \$916,234 |

The goodwill generated from the Company's business combinations completed during the nine-month period ended December 31, 2015 is primarily related to value placed on the acquired employee workforces, service offerings and capabilities of the acquired businesses. The goodwill is not deductible for income tax purposes. See note 12 for additional information.

Includes adjustments to estimates resulting from the finalization of management's review of the valuation of assets acquired and liabilities assumed through certain business combinations completed in a period subsequent to the respective acquisition. These adjustments were not individually, nor in the aggregate, significant to the Company.

The components of acquired intangible assets are as follows:

|                                | As of December 31, 2015 |                          |                     | As of March 31, 2015  |                          |                     |
|--------------------------------|-------------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
|                                | Gross Carrying Amount   | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
|                                | (In thousands)          |                          |                     |                       |                          |                     |
| Intangible assets:             |                         |                          |                     |                       |                          |                     |
| Customer-related intangibles   | \$258,079               | \$(102,202 )             | \$155,877           | \$133,853             | \$(80,506 )              | \$53,347            |
| Licenses and other intangibles | 275,322                 | (30,416 )                | 244,906             | 39,985                | (11,788 )                | 28,197              |
| Total                          | \$533,401               | \$(132,618 )             | \$400,783           | \$173,838             | \$(92,294 )              | \$81,544            |

The gross carrying amounts of intangible assets are removed when the recorded amounts have been fully amortized. During the nine-month period ended December 31, 2015, the total value of intangible assets increased primarily in connection with the Company's acquisition of Mirror Controls International ("MCi") and NEXTracker Inc. ("NEXTracker"). The MCi acquisition contributed an additional \$75.5 million in customer-related intangible assets, and \$161.3 million in licenses and other intangible assets, and the NEXTracker acquisition contributed an additional \$44.6 million in customer-related intangible assets and \$55.9 million in licenses and other intangible assets. The assumptions used in the measurement of the intangible assets for the NEXTracker acquisition are subject to change upon the finalization of the valuation in the Company's fourth quarter ended March 31, 2016. See note 12 for additional information. The estimated future annual amortization expense for intangible assets is as follows:



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| Fiscal Year Ending March 31, | Amount<br>(In thousands) |
|------------------------------|--------------------------|
| 2016 (1)                     | \$21,198                 |
| 2017                         | 71,986                   |
| 2018                         | 57,887                   |
| 2019                         | 51,556                   |
| 2020                         | 43,315                   |
| Thereafter                   | 154,841                  |
| Total amortization expense   | \$400,783                |

(1) Represents estimated amortization for the remaining three-month period ending March 31, 2016.

## Other Current Assets

Other current assets includes approximately \$534.7 million and \$600.7 million as of December 31, 2015 and March 31, 2015, respectively, for the deferred purchase price receivable from the Company's Global and North American Asset-Backed Securitization programs. See note 10 for additional information.

In connection with a prior acquisition, the Company entered into an agreement with a customer and a third party banking institution to procure certain manufacturing equipment that was financed by the third party banking institution, acting as an agent of the customer. The manufacturing equipment was used exclusively for the benefit of this customer. The Company cannot be required to pay cash by either the customer or the third party banking institution.

During fiscal year 2015, the Company ceased manufacturing of the product related to the financed equipment. As a result, the Company as an agent on behalf of the customer is in the process of dispositioning the equipment and forwarding the proceeds to the third party banking institution reducing the outstanding obligation. Included in other current assets is the value of the certain assets purchased on behalf of a customer and financed by a third party banking institution in the amounts of \$83.7 million and \$169.2 million as of December 31, 2015 and March 31, 2015, respectively. Additionally, other current assets as of December 31, 2015 includes an amount of \$56.1 million relating to these assets that have been sold to third parties but not yet collected.

During the nine-month period ended December 31, 2015, the Company disposed of all of the assets and the remaining amount of \$83.7 million reflects the shortfall between the original purchase price of these assets and the amount recovered by selling them to third parties. The Company expects this amount to be funded by the customer, which in turn would be paid back to the third party banking institution.

Subsequent to December 31, 2015, the Company agreed in principle to accept a return of previously shipped inventory from a customer of approximately \$100.0 million. The inventory to be returned has been classified within other current assets, rather than inventory, as title had not transferred to the Company as of the end of the quarter. The revenue of approximately \$17.9 million and cost of sales related to the return that had been recognized in prior periods was reversed in the quarter ended December 31, 2015. The Company believes the remaining uncollected amount as of December 31, 2015 from this customer is recoverable.

## Other Current Liabilities

Other current liabilities includes customer working capital advances of \$181.7 million and \$189.6 million, customer-related accruals of \$472.6 million and \$454.8 million, and deferred revenue of \$329.4 million and \$272.6 million as of December 31, 2015 and March 31, 2015, respectively. The customer working capital advances are not



interest-bearing, do not have fixed repayment dates and are generally reduced as the underlying working capital is consumed in production. Other current liabilities also includes the outstanding balance due to the third party banking institution related to the financed equipment discussed above of \$149.4 million and \$197.7 million as of December 31, 2015 and March 31, 2015, respectively.

### 3. SHARE-BASED COMPENSATION

The Company's primary plan used for granting equity compensation awards is the 2010 Equity Incentive Plan (the "2010 Plan"). During the third quarter ended December 31, 2015, in conjunction with the acquisition of NEXTracker, the Company

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assumed all of the outstanding, unvested share bonus awards and outstanding, unvested options to purchase shares of common stock of NEXTracker, and converted all these shares into Flex awards. As a result, the Company offers an additional equity compensation plan as of December 31, 2015, the 2014 NEXTracker Equity Incentive Plan (the "NEXTracker Plan").

The following table summarizes the Company's share-based compensation expense:

|  | Three-Month Periods Ended |                      | Nine-Month Periods Ended |                      |
|--|---------------------------|----------------------|--------------------------|----------------------|
|  | December 31,<br>2015      | December 31,<br>2014 | December 31,<br>2015     | December 31,<br>2014 |
|  | (In thousands)            |                      |                          |                      |
| Cost of sales                                | \$2,407                   | \$2,083              | \$6,440                  | \$5,562              |
| Selling, general and administrative expenses | 21,826                    | 12,136               | 50,119                   | 31,259               |
| Total share-based compensation expense       | \$24,233                  | \$14,219             | \$56,559                 | \$36,821             |

#### The 2010 Equity Incentive Plan

Total unrecognized compensation expense related to share options under the 2010 Plan is not significant. As of December 31, 2015, the number of options outstanding and exercisable under the 2010 Plan was 4.2 million at a weighted-average exercise price of \$6.58 per share and \$6.57 per share, respectively.

During the nine-month period ended December 31, 2015, the Company granted 6.4 million unvested share bonus awards under the 2010 Plan. Of this amount, approximately 5.5 million unvested share bonus awards have an average grant date price of \$11.93 per share. Further, approximately 0.7 million of these unvested shares represents the target amount of grants made to certain key employees whereby vesting is contingent on certain market conditions. The average grant date fair value of these awards contingent on certain market conditions was estimated to be \$14.96 per award and was calculated using a Monte Carlo simulation. The remaining 0.2 million of unvested shares bonus awards under the 2010 Plan have an average grant date price of \$12.10 per share and represents the target amount of grants made to certain executive officers whereby vesting is contingent on meeting certain free cash flow targets. The number of shares under the 2010 Plan, contingent on market conditions that ultimately will vest range from zero up to a maximum of 1.4 million based on a measurement of the percentile rank of the Company's total shareholder return over a certain specified period against the Standard and Poor's ("S&P") 500 Composite Index and will cliff vest after a period of three years, if such market conditions have been met. The number of shares under the 2010 Plan, contingent on free cash flow targets that ultimately will vest range from zero up to a maximum of 0.4 million of the target payment based on a measurement of cumulative three-year increase of free cash flow from operations of the Company, and will cliff vest after a period of three years.

As of December 31, 2015, approximately 17.1 million unvested share bonus awards under the 2010 Plan were outstanding, of which vesting for a targeted amount of 3.6 million is contingent primarily on meeting certain market conditions. The number of shares that will ultimately be issued can range from zero to 7.2 million based on the achievement levels of the respective conditions. During the nine-month period ended December 31, 2015, 2.2 million shares under the 2010 Plan vested in connection with the share bonus awards with market conditions granted in fiscal year 2013, and 0.5 million shares under the 2010 Plan vested in connection with the share bonus awards with market conditions granted in fiscal year 2012.

As of December 31, 2015, total unrecognized compensation expense related to unvested share bonus awards under the 2010 Plan is \$110.3 million, net of estimated forfeitures, and will be recognized over a weighted-average remaining vesting period of 2.61 years. Approximately \$16.7 million of the total unrecognized compensation cost, net of estimated forfeitures, is related to awards under the 2010 Plan whereby vesting is contingent on meeting certain market conditions.

#### The 2014 NEXTracker Equity Incentive Plan

During the third quarter ended December 31, 2015, the Company granted 2.7 million share options under the NEXTracker Plan, at an average grant date fair value price of \$7.76 per share, and with a vesting period of two to four years from the vesting commencement date.

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Total unrecognized compensation expense related to share options under the NEXTracker Plan is \$16.3 million, net of forfeitures, and will be recognized over a weighted-average remaining vesting period of 3.1 years. As of December 31, 2015, the number of options outstanding and exercisable was 2.5 million and 0.3 million, respectively, at a weighted-average exercise price of \$3.90 per share and \$2.84 per share, respectively.

During the nine-month period ended December 31, 2015, the Company granted 2.9 million unvested share bonus awards under the NEXTracker Plan, at an average grant date fair value of \$10.27 per share that vest over a period of two to three years from the vesting commencement date. Of this amount, approximately 1.4 million unvested shares bonus awards represents the target amount of grants made to certain NEXTracker employees whereby vesting is contingent on meeting certain performance targets over a three-year period commencing October 1, 2015.

As of December 31, 2015, approximately 2.7 million unvested share bonus awards were outstanding.

As of December 31, 2015, total unrecognized compensation expense related to unvested share bonus awards under the NEXTracker Plan is \$24.4 million, net of estimated forfeitures, and will be recognized over a weighted-average remaining vesting period of 2.62 years.

#### 4. EARNINGS PER SHARE

The following table reflects the basic weighted-average ordinary shares outstanding and diluted weighted-average ordinary share equivalents used to calculate basic and diluted earnings per share attributable to the shareholders of Flextronics International Ltd.:

|   | Three-Month Periods Ended                |                      | Nine-Month Periods Ended |                      |
|---|--|----------------------|--------------------------|----------------------|
|   | December 31,<br>2015                     | December 31,<br>2014 | December 31,<br>2015     | December 31,<br>2014 |
|   | (In thousands, except per share amounts) |                      |                          |                      |
| Net income  | \$148,910                                | \$152,899            | \$382,737                | \$465,689            |
| Shares used in computation:   |  |                      |                          |                      |
| Weighted-average ordinary shares outstanding                                      | 554,919                                  | 577,157              | 561,070                  | 583,383              |
| Basic earnings per share  | 0.27                                     | 0.26                 | 0.68                     | 0.80                 |
| Diluted earnings per share:   |  |                      |                          |                      |
| Net income  | \$148,910                                | \$152,899            | \$382,737                | \$465,689            |
| Shares used in computation:   |  |                      |                          |                      |
| Weighted-average ordinary shares outstanding                                      | 554,919                                  | 577,157              | 561,070                  | 583,383              |
| Weighted-average ordinary share equivalents from stock options and awards (1) (2) | 6,077                                    | 10,044               | 7,856                    | 11,408               |
| Weighted-average ordinary shares and ordinary share equivalents outstanding       | 560,996                                  | 587,201              | 568,926                  | 594,791              |
| Diluted earnings per share  | 0.27                                     | 0.26                 | 0.67                     | 0.78                 |

(1) Options to purchase ordinary shares of 2.1 million and 9.4 million during the three-month periods ended December 31, 2015 and December 31, 2014, respectively, and share bonus awards of 0.1 million and 0.2 million for the three-month periods ended December 31, 2015 and December 31, 2014, respectively, were excluded from the

computation of diluted earnings per share due to their anti-dilutive impact on the weighted-average ordinary share equivalents.

(2) Options to purchase ordinary shares of 1.2 million and 11.2 million during the nine-month periods ended December 31, 2015 and December 31, 2014, respectively, and share bonus awards of 3.5 million and 0.1 million for the nine-month periods ended December 31, 2015 and December 31, 2014, respectively, were excluded from the computation of diluted earnings per share due to their anti-dilutive impact on the weighted-average ordinary share equivalents.

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## 5. BANK BORROWINGS AND LONG TERM DEBT

Bank borrowings and long-term debt are as follows:

|   | As of December 31,<br>2015 | As of March 31,<br>2015 |
|---|----------------------------|-------------------------|
|   | (In thousands)             |                         |
| Term Loan, including current portion, due in installments through August 2018 | \$ 585,000                 | \$ 592,500              |
| Term Loan, including current portion, due in installments through March 2019  | 555,000                    | 475,000                 |
| 4.625% Notes due February 2020  | 500,000                    | 500,000                 |
| 5.000% Notes due February 2023  | 500,000                    | 500,000                 |
| 4.750% Notes due June 2025  | 595,494                    | —                       |
| Other   | 71,516                     | 16,233                  |
| Total   | \$ 2,807,010               | \$ 2,083,733            |

The weighted-average interest rates for the Company's long-term debt were 3.4% and 3.2% as of December 31, 2015 and March 31, 2015, respectively.

On June 8, 2015, the Company issued \$600 million of 4.750% Notes ("Notes") due June 15, 2025 in a private offering pursuant to Rule 144A and Regulation S under the Securities Act, at a discount of 99.213%, and an effective rate of approximately 4.850%. The Company received net proceeds of approximately \$595.3 million from the issuance which will be used for general corporate purposes. During January 2016, the Company exchanged these notes for new notes with substantially similar terms and completed the registration of these notes with the Securities and Exchange Commission.

The Company incurred approximately \$7.9 million of costs in conjunction with the issuance of the Notes. The issuance costs were capitalized and will be amortized over the life of the Notes.

Interest on the Notes is payable semi-annually, commencing on December 15, 2015. The Notes are senior unsecured obligations of the Company, rank equally with all of the Company's other existing and future senior and unsecured debt obligations, and are guaranteed, jointly and severally, fully and unconditionally on an unsecured basis, by each of the Company's 100% owned subsidiaries that guarantees indebtedness under, or is a borrower under, the Company's Term Loan Agreement and Revolving Line of Credit.

At any time prior to March 15, 2025, the Company may redeem some or all of the Notes at a redemption price equal to 100% of the principal amount of the Notes redeemed, plus an applicable premium and accrued and unpaid interest, if any, to the applicable redemption date. Upon the occurrence of a change of control repurchase event (as defined in the Notes indenture), the Company must offer to repurchase the Notes at a repurchase price equal to 101% of the principal amount of the Notes repurchased, plus accrued and unpaid interest, if any, to the applicable repurchase date.

The indenture governing the Notes contains covenants that, among other things, restrict the ability of the Company and certain of the Company's subsidiaries to create liens; enter into sale-leaseback transactions; create, incur, issue, assume or guarantee any funded debt; and consolidate or merge with, or convey, transfer or lease all or substantially all of the Company's assets to, another person, or permit any other person to consolidate, merge, combine or amalgamate with or into the Company. These covenants are subject to a number of significant limitations and exceptions set forth in the indenture. The indenture also provides for customary events of default, including, but not limited to, cross defaults to certain specified other debt of the Company and its subsidiaries. In the case of an event of

default arising from specified events of bankruptcy or insolvency, all outstanding Notes will become due and payable immediately without further action or notice. If any other event of default under the agreement occurs or is continuing, the applicable trustee or holders of at least 25% in aggregate principal amount of the then outstanding Notes may declare all of the Notes to be due and payable immediately, but upon certain conditions such declaration and its consequences may be rescinded and annulled by the holders of a majority in principal amount of the Notes. As of December 31, 2015, the Company was in compliance with the covenants in the indenture governing the Notes.

On September 30, 2015, the Company amended its \$2.0 billion credit facility to increase the \$500 million term loan maturing in March 2019 by \$100.0 million. Quarterly repayments of principal under this term loan were amended to \$7.5

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million up to March 31, 2016, and will be increased to \$11.3 million thereafter with the remainder due upon maturity. All other terms remained unchanged.

On October 1, 2015, the Company borrowed €50 million (approximately \$54.6 million as of December 31, 2015), under a 5-year, unsecured, term-loan agreement due September 30, 2020. Borrowings under the term loan due September 30, 2020 bear interest at EURIBOR plus the applicable margin ranging between 0.80% and 2.00%, based on the Company's credit ratings. The loan is repayable beginning December 30, 2016 in quarterly payments of €312,500 through June 30, 2020 with the remainder due upon maturity. This loan is included in the "Other" category in the table above.

This term loan agreement is unsecured, and is guaranteed by the Company. This term contains customary restrictions on the Company's and its subsidiaries' ability to (i) incur certain debt, (ii) make certain investments, (iii) make certain acquisitions of other entities, (iv) incur liens, (v) dispose of assets, (vi) make non-cash distributions to shareholders, and (vii) engage in transactions with affiliates. This term loan agreement also requires that the Company maintain a maximum ratio of total indebtedness to EBITDA (earnings before interest expense, taxes, depreciation and amortization), and a minimum interest coverage ratio, as defined therein, during its term. As of December 31, 2015, the Company was in compliance with the covenants under this term loan agreement.

Repayment of the Company's long term debt outstanding as of December 31, 2015 is as follows:

| Fiscal Year Ending March 31, | Amount<br>(In thousands) |
|------------------------------|--------------------------|
| 2016 (1)                     | \$15,000                 |
| 2017                         | 60,669                   |
| 2018                         | 61,338                   |
| 2019                         | 1,006,338                |
| 2020                         | 501,338                  |
| Thereafter                   | 1,162,327                |
| Total                        | \$2,807,010              |

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(1) Represents scheduled repayment for the remaining three-month period ending March 31, 2016.

## 6. INTEREST AND OTHER, NET

During the three-month and nine-month periods ended December 31, 2015, the Company recognized interest expense of \$26.2 million and \$71.4 million, respectively, on its debt obligations outstanding during the periods. During the three-month and nine-month periods ended December 31, 2014, the Company recognized interest expense of \$19.9 million and \$57.5 million, respectively.

During the three-month and nine-month periods ended December 31, 2015, the Company recognized interest income of \$3.1 million and \$10.9 million, respectively. During the three-month and nine-month periods ended December 31, 2014, the Company recognized interest income of \$4.7 million and \$14.7 million, respectively.

During the three-month and nine-month periods ended December 31, 2015, the Company recognized gains on foreign exchange transactions of \$4.4 million and \$19.1 million, respectively. During the three-month and nine-month periods ended December 31, 2014, the Company recognized gains on foreign exchange transactions of \$8.5 million and \$13.9 million, respectively.



During the nine-month periods ended December 31, 2015, the Company incurred \$8.0 million of acquisition-related costs.

7. OTHER CHARGES (INCOME), NET

The Company incurred expenses of \$44.4 million and \$46.3 million during the three-month and nine-month periods ended December 31, 2015, respectively, primarily due to \$26.8 million loss on disposition of a non-strategic Western European manufacturing facility, which included a non-cash foreign currency translation loss of \$25.3 million, and \$21.8 million from the impairment of a non-core investment. These were offset by currency translation gains of \$4.2 million.

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During the nine-month period ended December 31, 2014, an amendment to a customer contract to reimburse a customer for certain performance provisions was executed which included the removal of a \$55.0 million contractual obligation recognized during fiscal year 2014. Accordingly, the Company reversed the charge recognized in fiscal year 2014 with a corresponding credit to other charges (income), net in the consolidated statement of operations.

Further, during the nine-month period ended December 31, 2014, the Company recognized a loss of \$11.0 million in connection with the disposition of a manufacturing facility in Western Europe. The Company received \$11.5 million in cash for the sale of \$27.2 million in net assets of the facility. The loss also includes \$4.6 million of transaction costs, partially offset by a credit of \$9.3 million for the release of cumulative foreign translation gains triggered by the disposition.

## 8. FINANCIAL INSTRUMENTS

## Foreign Currency Contracts

The Company primarily enters into forward contracts and foreign currency swap contracts to manage the foreign currency risk associated with monetary accounts and anticipated foreign currency denominated transactions. The Company hedges committed exposures and does not engage in speculative transactions. As of December 31, 2015, the aggregate notional amount of the Company's outstanding foreign currency contracts was \$4.8 billion as summarized below:

| Currency                                | Foreign Currency Amount |            | Notional Contract Value in USD |           |
|---|-------------------------|------------|--------------------------------|-----------|
|   | Buy<br>(In thousands)   | Sell       | Buy                            | Sell      |
| <b>Cash Flow Hedges</b>                 |                         |            |                                |           |
| CNY                                     | 1,200,000               | —          | \$ 185,037                     | \$—       |
| EUR                                     | 7,620                   | 84,326     | 8,310                          | 94,578    |
| HUF                                     | 13,942,000              | —          | 48,497                         | —         |
| ILS                                     | 101,200                 | —          | 25,952                         | —         |
| MXN                                     | 1,500,000               | —          | 87,165                         | —         |
| MYR                                     | 176,000                 | 38,364     | 41,040                         | 8,946     |
| Other                                   | N/A                     | N/A        | 45,989                         | —         |
|   |                         |            | 441,990                        | 103,524   |
| <b>Other Foreign Currency Contracts</b> |                         |            |                                |           |
| BRL                                     | —                       | 882,000    | —                              | 228,078   |
| CHF                                     | 18,567                  | 42,711     | 18,678                         | 43,023    |
| CNY                                     | 2,872,861               | 260,000    | 441,198                        | 40,091    |
| DKK                                     | 201,200                 | 155,700    | 29,401                         | 22,752    |
| EUR                                     | 871,627                 | 1,175,211  | 948,765                        | 1,277,835 |
| GBP                                     | 34,157                  | 59,746     | 50,616                         | 88,620    |
| HUF                                     | 49,154,000              | 48,935,000 | 170,982                        | 170,221   |
| INR                                     | 2,100,628               | 106,646    | 31,502                         | 1,600     |
| MXN                                     | 1,905,960               | 818,430    | 110,756                        | 47,559    |
| MYR                                     | 377,341                 | 78,800     | 87,989                         | 18,375    |
| PLN                                     | 97,018                  | 52,401     | 25,011                         | 13,509    |
| SEK                                     | 675,375                 | 999,944    | 79,732                         | 117,772   |
| SGD                                     | 42,071                  | 9,360      | 29,745                         | 6,618     |
| Other                                   | N/A                     | N/A        | 69,545                         | 47,915    |
|   |                         |            | 2,093,920                      | 2,123,968 |

|                                      |             |             |
|--------------------------------------|-------------|-------------|
| Total Notional Contract Value in USD | \$2,535,910 | \$2,227,492 |
|--------------------------------------|-------------|-------------|

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As of December 31, 2015, the fair value of the Company's short-term foreign currency contracts was not material and is included in other current assets or other current liabilities, as applicable, in the condensed consolidated balance sheets. Certain of these contracts are designed to economically hedge the Company's exposure to monetary assets and liabilities denominated in a non-functional currency and are not accounted for as hedges under the accounting standards. Accordingly, changes in the fair value of these instruments are recognized in earnings during the period of change as a component of interest and other, net in the condensed consolidated statements of operations. As of December 31, 2015 and March 31, 2015, the Company also has included net deferred losses in accumulated other comprehensive loss, a component of shareholders' equity in the condensed consolidated balance sheets, relating to the effective portion of changes in fair value of its foreign currency contracts that are accounted for as cash flow hedges. These deferred losses were not material as of December 31, 2015, and are expected to be recognized primarily as a component of cost of sales in the condensed consolidated statements of operations primarily over the next twelve-month period. The gains and losses recognized in earnings due to hedge ineffectiveness were not material for all fiscal periods presented and are included as a component of interest and other, net in the condensed consolidated statements of operations.

The following table presents the fair value of the Company's derivative instruments utilized for foreign currency risk management purposes:

| Fair Values of Derivative Instruments             |                      |                |                        |                           |                |          |
|---|----------------------|----------------|------------------------|---------------------------|----------------|----------|
| Asset Derivatives                                 |                      |                | Liability Derivatives  |                           |                |          |
| Balance Sheet Location                            | Fair Value           |                | Balance Sheet Location | Fair Value                |                |          |
| (In thousands)                                    | December 31, 2015    | March 31, 2015 |                        | December 31, 2015         | March 31, 2015 |          |
| Derivatives designated as hedging instruments     |                      |                |                        |                           |                |          |
| Foreign currency contracts                        | Other current assets | \$4,546        | \$2,896                | Other current liabilities | \$3,501        | \$19,729 |
| Derivatives not designated as hedging instruments |                      |                |                        |                           |                |          |
| Foreign currency contracts                        | Other current assets | \$16,689       | \$22,933               | Other current liabilities | \$20,153       | \$11,328 |

The Company has financial instruments subject to master netting arrangements, which provides for the net settlement of all contracts with a single counterparty. The Company does not offset fair value amounts for assets and liabilities recognized for derivative instruments under these arrangements, and as such, the asset and liability balances presented in the table above reflect the gross amounts of derivatives in the condensed consolidated balance sheets. The impact of netting derivative assets and liabilities is not material to the Company's financial position for any period presented.

## 9. ACCUMULATED OTHER COMPREHENSIVE LOSS

The changes in accumulated other comprehensive loss by component, net of tax, are as follows:

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|   | Three-Month Periods Ended   |  |               | December 31, 2014   |  |               |
|---|---|--|---------------|---|--|---------------|
|   | December 31, 2015   | December 31, 2015                              | Total         | December 31, 2014   | December 31, 2014                              | Total         |
|   | Unrealized gain<br>(loss) on derivative<br>instruments and<br>other<br>(In thousands) | Foreign currency<br>translation<br>adjustments | Total         | Unrealized gain<br>(loss) on derivative<br>instruments and<br>other | Foreign currency<br>translation<br>adjustments | Total         |
| Beginning balance   | \$ (60,981 )  | \$ (139,723 )                                  | \$ (200,704 ) | \$ (24,557 )  | \$ (103,135 )                                  | \$ (127,692 ) |
| Other comprehensive gain (loss) before reclassifications                  | 5,941   | 9,224  | 15,165        | (29,287 )   | (15,154 )                                      | (44,441 )     |
| Net losses reclassified from accumulated other comprehensive loss         | 4,556   | 20,839   | 25,395        | 6,490   | —  | 6,490         |
| Net current-period other comprehensive gain (loss)                        | 10,497  | 30,063   | 40,560        | (22,797 )   | (15,154 )                                      | (37,951 )     |
| Ending balance  | \$ (50,484 )  | \$ (109,660 )                                  | \$ (160,144 ) | \$ (47,354 )  | \$ (118,289 )                                  | \$ (165,643 ) |
|   | Nine-Month Periods Ended  |  |               | December 31, 2014   |  |               |
|   | December 31, 2015   | December 31, 2015                              | Total         | December 31, 2014   | December 31, 2014                              | Total         |
|   | Unrealized gain<br>(loss) on derivative<br>instruments and<br>other<br>(In thousands) | Foreign currency<br>translation<br>adjustments | Total         | Unrealized gain<br>(loss) on derivative<br>instruments and<br>other | Foreign currency<br>translation<br>adjustments | Total         |
| Beginning balance   | \$ (68,266 )  | \$ (112,239 )                                  | \$ (180,505 ) | \$ (32,849 )  | \$ (93,307 )                                   | \$ (126,156 ) |
| Other comprehensive gain (loss) before reclassifications                  | (8,478 )  | (18,412 )                                      | (26,890 )     | (31,252 )   | (13,146 )                                      | (44,398 )     |
| Net (gains) losses reclassified from accumulated other comprehensive loss | 26,260  | 20,991   | 47,251        | 16,747  | (11,836 )                                      | 4,911         |
| Net current-period other comprehensive gain (loss)                        | 17,782  | 2,579  | 20,361        | (14,505 )   | (24,982 )                                      | (39,487 )     |
| Ending balance  | \$ (50,484 )  | \$ (109,660 )                                  | \$ (160,144 ) | \$ (47,354 )  | \$ (118,289 )                                  | \$ (165,643 ) |

Net losses reclassified from accumulated other comprehensive loss during the nine-month period ended December 31, 2015 relating to derivative instruments and other includes \$24.7 million attributable to the Company's cash flow hedge instruments which were recognized as a component of cost of sales in the condensed consolidated statement of operations. During the three-month ended December 31, 2015, the Company recognized a loss of \$26.8 million in connection with the disposition of a non-strategic Western European manufacturing facility, which included a \$25.3

million cumulative foreign currency translation loss. This loss was offset by the release of certain cumulative foreign currency translation gains of \$4.2 million, which has been reclassified from accumulated other comprehensive loss during the period and is included in other charges (income), net in the condensed consolidated statement of operations.

During the nine-month period ended December 31, 2014, the Company recognized a loss of \$11.0 million in connection with the disposition of a manufacturing facility in Western Europe. This loss includes the settlement of unrealized losses of \$4.2 million on an insignificant defined benefit plan associated with the disposed facility offset by the release of cumulative foreign currency translation gains of \$9.3 million, both of which have been reclassified from accumulated other comprehensive loss during the period. The loss on sale is included in other charges (income), net in the condensed consolidated statement of operations.

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Additionally, net gains reclassified from accumulated other comprehensive loss during the nine-month period ended December 31, 2014 includes \$2.6 million in connection with cumulative translation gains related to the liquidation of a foreign entity, which is included in other charges (income), net in the condensed consolidated statement of operations.

Substantially all unrealized losses relating to derivative instruments and other, reclassified from accumulated other comprehensive loss for the three-month and nine-month periods ended December 31, 2014, was recognized as a component of cost of sales in the condensed consolidated statement of operations, which primarily relate to the Company's foreign currency contracts accounted for as cash flow hedges.

### 10. TRADE RECEIVABLES SECURITIZATION

The Company sells trade receivables under two asset-backed securitization programs and under an accounts receivable factoring program.

#### Asset-Backed Securitization Programs

The Company continuously sells designated pools of trade receivables under its Global Asset-Backed Securitization Agreement (the "Global Program") and its North American Asset-Backed Securitization Agreement (the "North American Program," collectively, the "ABS Programs") to affiliated special purpose entities, each of which in turn sells 100% of the receivables to unaffiliated financial institutions. These programs allow the operating subsidiaries to receive a cash payment and a deferred purchase price receivable for sold receivables. Following the transfer of the receivables to the special purpose entities, the transferred receivables are isolated from the Company and its affiliates, and upon the sale of the receivables from the special purpose entities to the unaffiliated financial institutions, effective control of the transferred receivables is passed to the unaffiliated financial institutions, which has the right to pledge or sell the receivables. Although the special purpose entities are consolidated by the Company, they are separate corporate entities and their assets are available first to satisfy the claims of their creditors. The investment limits set by the financial institutions are \$761.0 million for the Global Program, of which \$600.0 million is committed and \$161.0 million is uncommitted, and \$265.0 million for the North American Program, of which \$225.0 million is committed and \$40.0 million is uncommitted. Both programs require a minimum level of deferred purchase price receivable to be retained by the Company in connection with the sales.

The Company services, administers and collects the receivables on behalf of the special purpose entities and receives a servicing fee of 0.1% to 0.5% of serviced receivables per annum. Servicing fees recognized during the three-month and nine-month periods ended December 31, 2015 and December 31, 2014 were not material and are included in interest and other, net within the condensed consolidated statements of operations. As the Company estimates the fee it receives in return for its obligation to service these receivables is at fair value, no servicing assets and liabilities are recognized.

As of December 31, 2015, approximately \$1.5 billion of accounts receivable had been sold to the special purpose entities under the ABS Programs for which the Company had received net cash proceeds of approximately \$971.3 million and deferred purchase price receivables of approximately \$534.7 million. As of March 31, 2015, approximately \$1.3 billion of accounts receivable had been sold to the special purpose entities for which the Company had received net cash proceeds of \$740.7 million and deferred purchase price receivables of approximately \$600.7 million. The portion of the purchase price for the receivables which is not paid by the unaffiliated financial institutions in cash is a deferred purchase price receivable, which is paid to the special purpose entity as payments on the receivables are collected from account debtors. The deferred purchase price receivable represents a beneficial interest in the transferred financial assets and is recognized at fair value as part of the sale transaction. The deferred purchase price receivables are included in other current assets as of December 31, 2015 and March 31, 2015, and were carried

at the expected recovery amount of the related receivables. The difference between the carrying amount of the receivables sold under these programs and the sum of the cash and fair value of the deferred purchase price receivables received at time of transfer is recognized as a loss on sale of the related receivables and recorded in interest and other, net in the condensed consolidated statements of operations and were immaterial for all periods presented.

As of December 31, 2015 and March 31, 2015, the accounts receivable balances that were sold under the ABS Programs were removed from the condensed consolidated balance sheets and the net cash proceeds received by the Company were included as cash provided by operating activities in the condensed consolidated statements of cash flows.

For the nine-month periods ended December 31, 2015 and December 31, 2014, cash flows from sales of receivables under the ABS Programs consisted of approximately \$3.9 billion and \$3.3 billion, for transfers of receivables, respectively (of which approximately \$355.1 million and \$204.6 million, respectively, represented new transfers and the remainder proceeds from collections reinvested in revolving-period transfers).



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The following table summarizes the activity in the deferred purchase price receivables account:

|                          | Three-Month Periods Ended |                      | Nine-Month Periods Ended |                      |
|--------------------------|---------------------------|----------------------|--------------------------|----------------------|
|                          | December 31,<br>2015      | December 31,<br>2014 | December 31,<br>2015     | December 31,<br>2014 |
|                          | (In thousands)            |                      |                          |                      |
| Beginning balance        | \$537,619                 | \$426,057            | \$600,672                | \$470,908            |
| Transfers of receivables | 920,370                   | 1,139,744            | 2,671,095                | 2,639,526            |
| Collections              | (923,294                  | ) (891,159           | ) (2,737,072             | ) (2,435,792         |
| Ending balance           | \$534,695                 | \$674,642            | \$534,695                | \$674,642            |

## Trade Accounts Receivable Sale Programs

The Company also sold accounts receivables to certain third-party banking institutions. The outstanding balance of receivables sold and not yet collected was approximately \$257.3 million and \$485.6 million as of December 31, 2015 and March 31, 2015, respectively. For the nine-month periods ended December 31, 2015 and December 31, 2014, total accounts receivable sold to certain third party banking institutions was approximately \$1.8 billion and \$3.4 billion, respectively. The receivables that were sold were removed from the condensed consolidated balance sheets and the cash received is reflected as cash provided by operating activities in the condensed consolidated statements of cash flows.

## 11. FAIR VALUE MEASUREMENT OF ASSETS AND LIABILITIES

Fair value is defined as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required or permitted to be recorded at fair value, the Company considers the principal or most advantageous market in which it would transact, and it considers assumptions that market participants would use when pricing the asset or liability. The accounting guidance for fair value establishes a fair value hierarchy based on the level of independent, objective evidence surrounding the inputs used to measure fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The fair value hierarchy is as follows:

Level 1 - Applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities.

The Company has deferred compensation plans for its officers and certain other employees. Amounts deferred under the plans are invested in hypothetical investments selected by the participant or the participant's investment manager. The Company's deferred compensation plan assets are for the most part included in other noncurrent assets on the condensed consolidated balance sheets and primarily include investments in equity securities that are valued using active market prices.

Level 2 - Applies to assets or liabilities for which there are inputs other than quoted prices included within level 1 that are observable for the asset or liability such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with insufficient volume or infrequent transactions (less active markets) such as cash and cash equivalents and money market funds; or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data.

The Company values foreign exchange forward contracts using level 2 observable inputs which primarily consist of an income approach based on the present value of the forward rate less the contract rate multiplied by the notional amount.

The Company's cash equivalents are comprised of bank deposits and money market funds, which are valued using level 2 inputs, such as interest rates and maturity periods. Due to their short-term nature, their carrying amount approximates fair value.

The Company's deferred compensation plan assets also include money market funds, mutual funds, corporate and government bonds and certain convertible securities that are valued using prices obtained from various pricing sources. These sources price these investments using certain market indices and the performance of these investments in relation to these indices. As a result, the Company has classified these investments as level 2 in the fair value hierarchy.

Level 3 - Applies to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities.

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The Company has accrued for contingent consideration in connection with its business acquisitions, which is measured at fair value based on certain internal models and unobservable inputs.

The Company accrued \$81.0 million of contingent consideration related to the acquisition of NEXTracker on the date of acquisition. Additionally, an incremental fair value adjustment of \$4.0 million related to this acquisition, was recorded during the three-month and nine-month periods ended December 31, 2015. The fair value of the liability was estimated using a simulation-based measurement technique with significant inputs that are not observable in the market and thus represents a level 3 fair value measurement. The significant inputs in the fair value measurement not supported by market activity included the Company's probability assessments of expected future revenue during the earn-out period and associated volatility, appropriately discounted considering the uncertainties associated with the obligation, and calculated in accordance with the terms of the Merger Agreement. Significant decreases in expected revenue during the earn-out period, or significant increases in the discount rate or volatility in isolation would result in lower fair value estimates. The interrelationship between these inputs is not considered significant.

During the three-month period ended December 31, 2014, the Company paid \$7.4 million of contingent consideration related to the acquisition of Saturn Electronics and Engineering Inc., included as other financing activities in the statement of cash flows for the nine-month period ended December 31, 2014.

The following table summarizes the activities related to contingent consideration:

|                        | Three-Month Periods Ended |                      | Nine-Month Periods Ended |                      |
|------------------------|---------------------------|----------------------|--------------------------|----------------------|
|                        | December 31,<br>2015      | December 31,<br>2014 | December 31,<br>2015     | December 31,<br>2014 |
|                        | (In thousands)            |                      |                          |                      |
| Beginning balance      | \$4,500                   | \$15,800             | \$4,500                  | \$11,300             |
| Additions to accrual   | 81,000                    | —                    | 81,000                   | 4,500                |
| Payments               | —                         | (7,398               | ) —                      | (7,398               |
| Fair value adjustments | 4,000                     | —                    | 4,000                    | —                    |
| Ending balance         | \$89,500                  | \$8,402              | \$89,500                 | \$8,402              |

The Company values deferred purchase price receivables relating to its asset-backed securitization program based on a discounted cash flow analysis using unobservable inputs (i.e., level 3 inputs), which are primarily risk free interest rates adjusted for the credit quality of the underlying creditor. Due to its high credit quality and short term maturity, the fair value approximates carrying value. Significant increases in either of the major unobservable inputs (credit spread, risk free interest rate) in isolation would result in lower fair value estimates, however the impact is not meaningful. The interrelationship between these inputs is also insignificant. Refer to note 10 for a reconciliation of the change in the deferred purchase price receivable during the three-month and nine-month periods ended December 31, 2015 and December 31, 2014.

There were no transfers between levels in the fair value hierarchy during the three-month and nine-month periods ended December 31, 2015 and December 31, 2014.

#### Financial Instruments Measured at Fair Value on a Recurring Basis

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis:

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|  | Fair Value Measurements as of December 31, 2015 |            |          |            |
|--|---|------------|----------|------------|
|  | Level 1   | Level 2    | Level 3  | Total      |
|  | (In thousands)                                  |            |          |            |
| Assets:  |   |            |          |            |
| Money market funds and time deposits (included in cash and cash equivalents of the condensed consolidated balance sheet) | \$—   | \$939,564  | \$—      | \$939,564  |
| Deferred purchase price receivable (Note 10)   | —   | —          | 534,695  | 534,695    |
| Foreign exchange contracts (Note 8)  | —   | 21,235     | —        | 21,235     |
| Deferred compensation plan assets:   |   |            |          | 0          |
| Mutual funds, money market accounts and equity securities  | 8,655   | 40,927     | —        | 49,582     |
| Liabilities:   |   |            |          | 0          |
| Foreign exchange contracts (Note 8)  | \$—   | \$(23,654) | \$—      | \$(23,654) |
| Contingent consideration in connection with business acquisitions  | —   | —          | (89,500) | (89,500)   |

|  | Fair Value Measurements as of March 31, 2015 |            |         |            |
|--|--|------------|---------|------------|
|  | Level 1                                      | Level 2    | Level 3 | Total      |
|  | (In thousands)                               |            |         |            |
| Assets:  |  |            |         |            |
| Money market funds and time deposits (included in cash and cash equivalents of the condensed consolidated balance sheet) | \$—  | \$674,859  | \$—     | \$674,859  |
| Deferred purchase price receivable (Note 10)   | —  | —          | 600,672 | 600,672    |
| Foreign exchange contracts (Note 8)  | —  | 25,829     | —       | 25,829     |
| Deferred compensation plan assets:   |  |            |         | 0          |
| Mutual funds, money market accounts and equity securities  | 9,068  | 37,041     | —       | 46,109     |
| Liabilities:   |  |            |         | 0          |
| Foreign exchange contracts (Note 8)  | \$—  | \$(31,057) | \$—     | \$(31,057) |
| Contingent consideration in connection with business acquisitions  | —  | —          | (4,500) | (4,500)    |

## Other financial instruments

The following table presents the Company's debt not carried at fair value:

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|   | As of December 31, 2015           |             | As of March 31, 2015 |             | Fair Value Hierarchy |
|---|-----------------------------------|-------------|----------------------|-------------|----------------------|
|   | Carrying Amount<br>(In thousands) | Fair Value  | Carrying Amount      | Fair Value  |                      |
| Term Loan, including current portion, due in installments through August 2018 | \$585,000                         | \$580,250   | \$592,500            | \$582,131   | Level 1              |
| Term Loan, including current portion, due in installments through March 2019  | 555,000                           | 549,800     | 475,000              | 465,500     | Level 1              |
| 4.625% Notes due February 2020  | 500,000                           | 531,053     | 500,000              | 523,750     | Level 1              |
| 5.000% Notes due February 2023  | 500,000                           | 514,430     | 500,000              | 543,150     | Level 1              |
| 4.750% Notes due June 2025  | 595,494                           | 599,940     | —                    | —           | Level 1              |
| Total   | \$2,735,494                       | \$2,775,473 | \$2,067,500          | \$2,114,531 |                      |

The term loans and Notes due February 2020, February 2023 and June 2025 are valued based on broker trading prices in active markets.

The Company values its €50 million (approximately \$54.6 million as of December 31, 2015), 5-year, unsecured, term-loan due September 30, 2020 based on the current market rate, and as of December 31, 2015, the carrying amount approximates fair value.

## 12. BUSINESS AND ASSETS ACQUISITIONS

### Acquisition of Mirror Controls International

On June 29, 2015, the Company completed its acquisition of 100% of the outstanding share capital of MCi, and paid approximately \$555.2 million, net of \$27.7 million of cash acquired. This acquisition expanded the Company's capabilities in the automotive market, and was included in the HRS segment. The allocation of the purchase price to the tangible and identifiable intangible assets acquired and liabilities assumed was based on their estimated fair values as of the date of acquisition. The excess of the purchase price over the tangible and identifiable intangible assets acquired and liabilities assumed has been allocated to goodwill.

The following represents the Company's allocation of the total purchase price to the acquired assets and liabilities of MCi (in thousands):

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|   |           |
|---|-----------|
| Current assets:                                 |           |
| Accounts receivable                             | \$41,392  |
| Inventories                                     | 19,169    |
| Other current assets                            | 2,798     |
| Total current assets                            | 63,359    |
| Property and equipment, net                     | 38,875    |
| Other assets                                    | 1,632     |
| Intangibles                                     | 236,800   |
| Goodwill  | 322,458   |
| Total assets                                    | \$663,124 |
| Current liabilities:                            |           |
| Accounts payable                                | \$28,002  |
| Accrued liabilities & other current liabilities | 19,798    |
| Total current liabilities                       | 47,800    |
| Other liabilities                               | 60,166    |
| Total aggregate purchase price                  | \$555,158 |

The intangible assets of \$236.8 million is comprised of customer relationships of \$75.5 million and licenses and other intangible assets of \$161.3 million. Customer relationships and licenses and other intangibles are each amortized over a weighted-average estimated useful life of 10 years. In addition to accounts receivable and inventories, the Company acquired \$38.9 million of machinery and equipment and assumed \$60.2 million of other liabilities primarily comprised of deferred tax liabilities. The Company incurred \$6.6 million in acquisition-related costs related to the acquisition of MCI during the nine-month period ended December 31, 2015.

The above purchase price allocation includes certain purchase accounting adjustments recorded during the three-month period ended December 31, 2015, which approximately resulted in a net increase of \$32.0 million to goodwill, a net decrease of deferred tax liabilities of \$10.6 million, and a net decrease of \$43.2 million to intangibles. The decrease in intangible assets was a result of the finalization of the valuation for acquired intangible assets, which also resulted in an update in the estimated useful life from 8 years to 10 years. The impact resulted in a \$2.3 million reduction in amortization expense during the three-month period ended December 31, 2015, which would have been the impact in the prior quarter if the final assumptions relating to the valuation for the acquired intangible assets were applied at the original acquisition date.

#### Acquisition of a facility from Alcatel-Lucent

On July 1, 2015, the Company acquired an optical transport facility from Alcatel-Lucent for approximately \$67.5 million, which expanded its capabilities in the telecom market and was included in the INS segment. The Company acquired primarily \$55.0 million of inventory, \$10.0 million of property and equipment primarily comprised of a building and land, and recorded goodwill and intangible assets for a customer relationship of \$3.6 million and \$2.1 million, respectively, and assumed \$3.2 million in other net liabilities in connection with this acquisition. The customer relationship intangible will amortize over a weighted-average estimated useful life of 5 years.

#### Acquisition of NEXTracker

On September 28, 2015, the Company acquired 100% of the outstanding share capital of NEXTracker, a provider of smart solar tracking solutions. The initial cash consideration was approximately \$238.9 million, net of \$13.2 million of cash acquired, with an additional \$81.0 million of estimated potential contingent consideration, for a total purchase

consideration of \$319.9 million. This contingent consideration could reach a maximum of \$97.2 million upon achievement of future revenue performance targets. The Company also acquired NEXTracker's equity incentive plan. The financial results of NEXTracker were included in the IEI segment. The allocation of the purchase price to the tangible and identifiable intangible assets acquired and liabilities assumed was based on their estimated fair values as of the date of acquisition and is subject to change as the Company finalizes the valuation of the intangible assets acquired. The excess of the purchase price over the tangible and identifiable intangible assets acquired and liabilities assumed has been allocated to goodwill.

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The following represents the Company's preliminary allocation of the total purchase price to the acquired assets and liabilities of NEXTracker (in thousands):

|                                |           |
|--------------------------------|-----------|
| Current assets:                |           |
| Accounts receivable            | \$ 60,298 |
| Inventories                    | 3,235     |
| Other current assets           | 19,272    |
| Total current assets           | 82,805    |
| Property and equipment, net    | 1,382     |
| Other assets                   | 70        |
| Intangibles                    | 100,500   |
| Goodwill                       | 250,330   |
| Total assets                   | \$435,087 |
| Current liabilities:           |           |
| Accounts payable               | \$ 17,226 |
| Other current liabilities      | 57,075    |
| Total current liabilities      | 74,301    |
| Other liabilities              | 40,845    |
| Total aggregate purchase price | \$319,941 |

The intangible assets of \$100.5 million is comprised of customer relationships of \$44.6 million and licenses and other intangible assets of \$55.9 million. Customer relationships are amortized over a weighted-average estimated useful life of 5 years while licensed and other intangibles are amortized over a weighted-average estimated useful life of 6 years.

#### Other business acquisitions

Additionally, during the nine-month period ended December 31, 2015, the Company completed six acquisitions that were not individually, nor in the aggregate, significant to the consolidated financial position, results of operations and cash flows of the Company. Three of the acquired businesses expanded the Company's capabilities in the medical devices market, particularly precision plastics and molding within the HRS segment, two of them strengthened capabilities in the consumer electronics market within the CTG segment, and the last one strengthened capabilities in the household industrial and lifestyle market within the IEI segment. The Company paid \$42.1 million, net of \$0.7 million of cash held by the targets. The Company acquired \$13.9 million of property and equipment, assumed liabilities of \$27.3 million and recorded goodwill and intangibles of \$39.6 million.

The results of operations for each of the acquisitions completed in fiscal year 2016 were included in the Company's consolidated financial results beginning on the date of each acquisition. The total amount of net income for the acquisitions completed in fiscal year 2016, collectively, were \$29.5 million and \$34.4 million, for the three-month and nine-month periods ended December 31, 2015, respectively. The total amount of revenue of these acquisitions, collectively, was not material to the Company's consolidated financial results for the three-month and nine-month periods ended December 31, 2015.

On a pro-forma basis, and assuming the acquisitions occurred on the first day of the prior comparative period, or April 1, 2014, net income would have been estimated to be \$116.6 million and \$341.6 million for the three-month and nine-month periods ended December 31, 2015, respectively. Pro-forma net income would have been estimated to be \$146.9 million and \$436.4 million for the three-month and nine-month periods ended December 31, 2014, respectively. The estimated pro-forma net income for all periods presented does not include the \$39.3 million tax benefit for the release of the valuation allowance on deferred tax assets relating to the NEXTracker acquisition,



recognized in the three and nine-month period ended December 31, 2015 as discussed further in note 14, to promote comparability. Pro-forma revenue for the acquisitions in fiscal year 2016 has not been presented because the effect, collectively, was not material to the Company's consolidated revenues for all periods presented.

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The Company is in the process of evaluating the fair value of the assets and liabilities related to business combinations completed during the recent periods. Additional information, which existed as of the acquisition date, may become known to the Company during the remainder of the measurement period, a period not to exceed 12 months from the date of acquisition. Changes to amounts recorded as assets and liabilities may result in a corresponding adjustment to goodwill during the respective measurement periods.

### 13. COMMITMENTS AND CONTINGENCIES

#### Litigation and other legal matters

During the fourth quarter of fiscal year 2014, one of the Company's Brazilian subsidiaries received an assessment for certain sales and import taxes. The tax assessment notice is for nine months of calendar year 2010 for an alleged amount of 50 million Brazilian reais (approximately \$12.8 million based on the exchange rate as of December 31, 2015) plus interest. This assessment is in the second stage of the review process at the administrative level, and the Company plans to continue to vigorously oppose it as well as any future assessments. The Company is, however, unable to determine the likelihood of an unfavorable outcome of these assessments against our Brazilian subsidiary. While the Company believes there is no legal basis for the alleged liabilities, due to the complexities and uncertainty surrounding the administrative-review and judicial processes in Brazil and the nature of the claims, it is unable to reasonably estimate a range of loss for this assessment or any future assessments that are reasonably possible. The Company does not expect final judicial determination on these matters for several years.

During fiscal year 2015, one of the Company's non-operating Brazilian subsidiaries received an assessment of approximately \$100 million related to income and social contribution taxes, interest and penalties. The Company believes there is no legal basis for the assessment and expects that any losses are remote. The Company plans to vigorously defend itself through the administrative and judicial processes.

In addition, from time to time, the Company is subject to legal proceedings, claims, and litigation arising in the ordinary course of business. The Company defends itself vigorously against any such claims. Although the outcome of these matters is currently not determinable, management expects that any losses that are probable or reasonably possible of being incurred as a result of these matters, which are in excess of amounts already accrued in the Company's condensed consolidated balance sheets, would not be material to the financial statements as a whole.

### 14. INCOME TAXES

During the three-month and nine-month periods ended December 31, 2015, the Company released \$39.3 million of a previously established valuation allowance on deferred tax assets because of its recognition of \$39.3 million in net deferred tax liabilities in connection with the NEXTracker acquisition.

In addition, during the nine-month period ended December 31, 2015, the Company released \$37.2 million of liabilities for uncertain tax positions due to settlements, foreign exchanges and lapses of statutes of limitations in various jurisdictions.

### 15. SHARE REPURCHASES

During the three-month and nine-month periods ended December 31, 2015, the Company repurchased 8.5 million shares at an aggregate purchase price of \$94.0 million, and 29.0 million shares at an aggregate purchase price of \$326.4 million, respectively, and retired all of these shares.

Under the Company's current share repurchase program, the Board of Directors authorized repurchases of its outstanding ordinary shares for up to \$500 million in accordance with the share repurchase mandate approved by the Company's shareholders at the date of the most recent Extraordinary General Meeting held on August 20, 2015. As of December 31, 2015, shares in the aggregate amount of \$328.5 million were available to be repurchased under the current plan.

#### 16. SEGMENT REPORTING

The Company has four reportable segments: HRS, CTG, IEI, and INS. These segments are determined based on several factors, including the nature of products and services, the nature of production processes, customer base, delivery channels and similar economic characteristics. Refer to note 1 for a description of the various product categories manufactured under each of these segments.

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An operating segment's performance is evaluated based on its pre-tax operating contribution, or segment income. Segment income is defined as net sales less cost of sales, and segment selling, general and administrative expenses, and does not include amortization of intangibles, stock-based compensation, other charges (income), net and interest and other, net.

Selected financial information by segment is as follows:

|  | Three-Month Periods Ended |                      | Nine-Month Periods Ended |                      |
|--|---------------------------|----------------------|--------------------------|----------------------|
|  | December 31,<br>2015      | December 31,<br>2014 | December 31,<br>2015     | December 31,<br>2014 |
|  | (In thousands)            |                      |                          |                      |
| Net sales:   |                           |                      |                          |                      |
| Integrated Network Solutions                               | \$2,469,099               | \$2,358,199          | \$6,640,626              | \$7,139,333          |
| Consumer Technology Group                                  | 2,057,850                 | 2,647,229            | 5,633,903                | 7,078,912            |
| Industrial & Emerging Industries                           | 1,214,225                 | 1,105,992            | 3,490,205                | 3,327,660            |
| High Reliability Solutions                                 | 1,022,003                 | 913,634              | 2,881,453                | 2,650,411            |
|  | \$6,763,177               | \$7,025,054          | \$18,646,187             | \$20,196,316         |
| Segment income and reconciliation of<br>income before tax: |                           |                      |                          |                      |
| Integrated Network Solutions                               | \$75,578                  | \$72,654             | \$198,400                | \$203,008            |
| Consumer Technology Group                                  | 49,032                    | 73,200               | 129,045                  | 156,401              |
| Industrial & Emerging Industries                           | 49,230                    | 21,730               | 110,498                  | 104,636              |
| High Reliability Solutions                                 | 82,806                    | 56,124               | 213,890                  | 159,068              |
| Corporate and Other  | (20,563)                  | (16,825)             | (60,348)                 | (49,629)             |
| Total segment income                                       | 236,083                   | 206,883              | 591,485                  | 573,484              |
| Reconciling items:   |                           |                      |                          |                      |
| Intangible amortization                                    | 19,319                    | 8,045                | 43,117                   | 23,228               |
| Stock-based compensation                                   | 24,233                    | 14,219               | 56,559                   | 36,821               |
| Other charges (income), net                                | 44,415                    | 5,067                | 46,257                   | (41,526)             |
| Interest and other, net                                    | 21,566                    | 9,035                | 60,106                   | 40,178               |
| Income before income taxes                                 | \$126,550                 | \$170,517            | \$385,446                | \$514,783            |

Asset information on a segment basis is not disclosed, as property and equipment is not allocated to each segment.

Corporate and other primarily includes corporate services costs that are not included in the assessment of the performance of each of the identified reporting segments.

## 17. SUPPLEMENTAL GUARANTOR AND NON-GUARANTOR CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Flextronics International Ltd. ("Parent") has three tranches of Notes of \$500 million, \$500 million, and \$600 million, respectively, each outstanding, which mature on February 15, 2020, February 15, 2023 and June 15, 2025, respectively. These Notes are senior unsecured obligations, and are guaranteed, fully and unconditionally, jointly and severally, on an unsecured basis, by certain of the Company's 100% owned subsidiaries (the "guarantor subsidiaries"). These subsidiary guarantees will terminate upon 1) a sale or other disposition of the guarantor or the sale or disposition of all or substantially all the assets of the guarantor (other than to the Parent or a subsidiary); 2) such guarantor ceasing to be a guarantor or a borrower under the Company's Term Loan Agreement and the Revolving Line of Credit; 3) defeasance or discharge of the Notes, as provided in the Notes indenture; or 4) if at any time the Notes are rated investment grade.

In lieu of providing separate financial statements for the guarantor subsidiaries, the Company has included the accompanying condensed consolidating financial statements, which are presented using the equity method of accounting. The principal elimination entries relate to investment in subsidiaries and intercompany balances and transactions, including transactions with the Company's non-guarantor subsidiaries. During the nine-month period ended December 31, 2015, and in conjunction with the new \$600 million Notes, a new entity was added as a guarantor subsidiary for all three tranches of the

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Notes. Accordingly, the Company recast the condensed consolidating financial statements presented below to reflect this change.

## Condensed Consolidating Balance Sheets as of December 31, 2015

|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations    | Consolidated  |
|--|----------------|---------------------------|-------------------------------|-----------------|---------------|
|  | (in thousands) |                           |                               |                 |               |
| <b>ASSETS</b>  |                |                           |                               |                 |               |
| Current assets:  |                |                           |                               |                 |               |
| Cash and cash equivalents  | \$ 868,114     | \$ 188,540                | \$ 577,540                    | \$—             | \$ 1,634,194  |
| Accounts receivable  | —              | 1,056,939                 | 1,527,970                     | —               | 2,584,909     |
| Inventories  | —              | 1,487,706                 | 2,003,027                     | —               | 3,490,733     |
| Inter company receivable   | 9,102,531      | 5,282,669                 | 12,479,607                    | (26,864,807 )   | —             |
| Other current assets   | 5,832          | 249,367                   | 991,569                       | —               | 1,246,768     |
| Total current assets   | 9,976,477      | 8,265,221                 | 17,579,713                    | (26,864,807 )   | 8,956,604     |
| Property and equipment, net                                      | —              | 542,606                   | 1,697,315                     | —               | 2,239,921     |
| Goodwill and other intangible<br>assets, net                     | 250            | 66,969                    | 1,249,798                     | —               | 1,317,017     |
| Other assets   | 2,232,454      | 234,267                   | 2,087,952                     | (4,018,697 )    | 535,976       |
| Investment in subsidiaries                                       | 1,965,783      | 2,813,134                 | 16,874,908                    | (21,653,825 )   | —             |
| Total assets   | \$ 14,174,964  | \$ 11,922,197             | \$ 39,489,686                 | \$(52,537,329 ) | \$ 13,049,518 |
| <b>LIABILITIES AND<br/>SHAREHOLDERS' EQUITY</b>                  |                |                           |                               |                 |               |
| Current liabilities:   |                |                           |                               |                 |               |
| Bank borrowings and current<br>portion of long-term debt         | \$ 60,000      | \$ 917                    | \$ 4,619                      | \$—             | \$ 65,536     |
| Accounts payable   | —              | 1,538,397                 | 3,263,797                     | —               | 4,802,194     |
| Accrued payroll  | —              | 109,299                   | 250,710                       | —               | 360,009       |
| Inter company payable  | 8,809,843      | 8,754,992                 | 9,299,972                     | (26,864,807 )   | —             |
| Other current liabilities  | 47,572         | 804,571                   | 1,072,389                     | —               | 1,924,532     |
| Total current liabilities  | 8,917,415      | 11,208,176                | 13,891,487                    | (26,864,807 )   | 7,152,271     |
| Long term liabilities  | 2,714,294      | 2,045,880                 | 2,577,338                     | (4,018,697 )    | 3,318,815     |
| Flextronics International Ltd.<br>shareholders' equity (deficit) | 2,543,255      | (1,331,859 )              | 22,985,684                    | (21,653,825 )   | 2,543,255     |
| Noncontrolling interests   | —              | —                         | 35,177                        | —               | 35,177        |
| Total shareholders' equity (deficit)                             | 2,543,255      | (1,331,859 )              | 23,020,861                    | (21,653,825 )   | 2,578,432     |
| Total liabilities and shareholders'<br>equity                    | \$ 14,174,964  | \$ 11,922,197             | \$ 39,489,686                 | \$(52,537,329 ) | \$ 13,049,518 |

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## Condensed Consolidating Balance Sheets as of March 31, 2015

|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations    | Consolidated |
|--|----------------|---------------------------|-------------------------------|-----------------|--------------|
|  | (in thousands) |                           |                               |                 |              |
| <b>ASSETS</b>  |                |                           |                               |                 |              |
| Current assets:  |                |                           |                               |                 |              |
| Cash and cash equivalents  | \$608,971      | \$168,272                 | \$851,165                     | \$—             | \$1,628,408  |
| Accounts receivable  | —              | 1,208,632                 | 1,128,883                     | —               | 2,337,515    |
| Inventories  | —              | 1,729,593                 | 1,759,159                     | —               | 3,488,752    |
| Inter company receivable   | 6,417,410      | 4,759,062                 | 10,099,057                    | (21,275,529 )   | —            |
| Other current assets   | 8,143          | 202,160                   | 1,075,922                     | —               | 1,286,225    |
| Total current assets   | 7,034,524      | 8,067,719                 | 14,914,186                    | (21,275,529 )   | 8,740,900    |
| Property and equipment, net                                      | —              | 471,052                   | 1,621,115                     | —               | 2,092,167    |
| Goodwill and other intangible<br>assets, net                     | 475            | 64,831                    | 349,869                       | —               | 415,175      |
| Other assets   | 2,223,402      | 155,172                   | 2,131,523                     | (4,092,715 )    | 417,382      |
| Investment in subsidiaries                                       | 1,799,956      | 1,658,387                 | 16,641,212                    | (20,099,555 )   | —            |
| Total assets   | \$11,058,357   | \$10,417,161              | \$35,657,905                  | \$(45,467,799 ) | \$11,665,624 |
| <b>LIABILITIES AND<br/>SHAREHOLDERS' EQUITY</b>                  |                |                           |                               |                 |              |
| Current liabilities:   |                |                           |                               |                 |              |
| Bank borrowings and current<br>portion of long-term debt         | \$40,000       | \$917                     | \$5,245                       | \$—             | \$46,162     |
| Accounts payable   | —              | 1,758,305                 | 2,802,889                     | —               | 4,561,194    |
| Accrued payroll  | —              | 112,692                   | 227,047                       | —               | 339,739      |
| Inter company payable  | 6,559,569      | 7,250,235                 | 7,465,725                     | (21,275,529 )   | —            |
| Other current liabilities  | 30,553         | 845,156                   | 933,419                       | —               | 1,809,128    |
| Total current liabilities  | 6,630,122      | 9,967,305                 | 11,434,325                    | (21,275,529 )   | 6,756,223    |
| Long term liabilities  | 2,067,421      | 2,102,483                 | 2,435,962                     | (4,092,715 )    | 2,513,151    |
| Flextronics International Ltd.<br>shareholders' equity (deficit) | 2,360,814      | (1,652,627 )              | 21,752,182                    | (20,099,555 )   | 2,360,814    |
| Noncontrolling interests   | —              | —                         | 35,436                        | —               | 35,436       |
| Total shareholders' equity (deficit)                             | 2,360,814      | (1,652,627 )              | 21,787,618                    | (20,099,555 )   | 2,396,250    |
| Total liabilities and shareholders'<br>equity                    | \$11,058,357   | \$10,417,161              | \$35,657,905                  | \$(45,467,799 ) | \$11,665,624 |

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## Condensed Consolidating Statements of Operations for the Three-Month Period Ended December 31, 2015

|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations  | Consolidated  |
|--|----------------|---------------------------|-------------------------------|---------------|---------------|
|  | (in thousands) |                           |                               |               |               |
| Net sales  | \$—            | \$4,598,248               | \$5,717,609                   | \$(3,552,680) | ) \$6,763,177 |
| Cost of sales  | —              | 4,186,909                 | 5,676,481                     | (3,552,680)   | ) 6,310,710   |
| Gross profit   | —              | 411,339                   | 41,128                        | —             | 452,467       |
| Selling, general and<br>administrative expenses                    | —              | 83,750                    | 156,867                       | —             | 240,617       |
| Intangible amortization  | 75             | 960                       | 18,284                        | —             | 19,319        |
| Interest and other, net  | 49,358         | 318,367                   | (301,744)                     | ) —           | 65,981        |
| Income (loss) from<br>continuing operations<br>before income taxes | (49,433)       | ) 8,262                   | 167,721                       | —             | 126,550       |
| Provision for income<br>taxes                                      | —              | (8,071)                   | ) (14,289)                    | ) —           | (22,360)      |
| Equity in earnings in<br>subsidiaries                              | 198,343        | (52,808)                  | ) (12,229)                    | ) (133,306)   | ) —           |
| Net income (loss)  | \$148,910      | \$(36,475)                | ) \$169,781                   | \$(133,306)   | ) \$148,910   |

## Condensed Consolidating Statements of Operations for the Three-Month Period Ended December 31, 2014

|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations  | Consolidated  |
|--|----------------|---------------------------|-------------------------------|---------------|---------------|
|  | (in thousands) |                           |                               |               |               |
| Net sales  | \$—            | \$5,164,527               | \$5,437,970                   | \$(3,577,443) | ) \$7,025,054 |
| Cost of sales  | —              | 4,757,332                 | 5,436,508                     | (3,577,443)   | ) 6,616,397   |
| Gross profit   | —              | 407,195                   | 1,462                         | —             | 408,657       |
| Selling, general and<br>administrative expenses                    | —              | 64,161                    | 151,832                       | —             | 215,993       |
| Intangible amortization  | 75             | 937                       | 7,033                         | —             | 8,045         |
| Interest and other, net  | 27,876         | 249,948                   | (263,722)                     | ) —           | 14,102        |
| Income (loss) from<br>continuing operations<br>before income taxes | (27,951)       | ) 92,149                  | 106,319                       | —             | 170,517       |
| Provision for income<br>taxes                                      | —              | (5,737)                   | ) 23,355                      | —             | 17,618        |
| Equity in earnings in<br>subsidiaries                              | 180,850        | (69,438)                  | ) 61,337                      | (172,749)     | ) —           |
| Net income (loss)  | \$152,899      | \$28,448                  | ) \$144,301                   | \$(172,749)   | ) \$152,899   |

## Condensed Consolidating Statements of Operations for the Nine-Month Period Ended December 31, 2015



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|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations   | Consolidated |
|--|----------------|---------------------------|-------------------------------|----------------|--------------|
|  | (in thousands) |                           |                               |                |              |
| Net sales  | \$—            | \$13,126,846              | \$15,167,659                  | \$(9,648,318 ) | \$18,646,187 |
| Cost of sales  | —              | 11,972,222                | 15,120,559                    | (9,648,318 )   | 17,444,463   |
| Gross profit   | —              | 1,154,624                 | 47,100                        | —              | 1,201,724    |
| Selling, general and administrative<br>expenses          | —              | 214,015                   | 452,783                       | —              | 666,798      |
| Intangible amortization                                  | 225            | 2,881                     | 40,011                        | —              | 43,117       |
| Interest and other, net                                  | (347,663 )     | 931,754                   | (477,728 )                    | —              | 106,363      |
| Income from continuing operations<br>before income taxes | 347,438        | 5,974                     | 32,034                        | —              | 385,446      |
| Provision for income taxes                               | —              | (4,630 )                  | 7,339                         | —              | 2,709        |
| Equity in earnings in subsidiaries                       | 35,299         | (104,435 )                | 40,531                        | 28,605         | —            |
| Net income (loss)  | \$382,737      | \$(93,831 )               | \$65,226                      | \$28,605       | \$382,737    |

## Condensed Consolidating Statements of Operations for the Nine-Month Period Ended December 31, 2014

|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations   | Consolidated |
|--|----------------|---------------------------|-------------------------------|----------------|--------------|
|  | (in thousands) |                           |                               |                |              |
| Net sales  | \$—            | \$14,702,071              | \$15,399,047                  | \$(9,904,802 ) | \$20,196,316 |
| Cost of sales  | —              | 13,616,471                | 15,318,124                    | (9,904,802 )   | 19,029,793   |
| Gross profit   | —              | 1,085,600                 | 80,923                        | —              | 1,166,523    |
| Selling, general and administrative<br>expenses          | —              | 188,788                   | 441,072                       | —              | 629,860      |
| Intangible amortization                                  | 225            | 2,624                     | 20,379                        | —              | 23,228       |
| Interest and other, net                                  | (24,933 )      | 797,142                   | (773,557 )                    | —              | (1,348 )     |
| Income from continuing operations<br>before income taxes | 24,708         | 97,046                    | 393,029                       | —              | 514,783      |
| Provision for income taxes                               | —              | 9,053                     | 40,041                        | —              | 49,094       |
| Equity in earnings in subsidiaries                       | 440,981        | (55,992 )                 | 148,946                       | (533,935 )     | —            |
| Net income   | \$465,689      | \$32,001                  | \$501,934                     | \$(533,935 )   | \$465,689    |

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## Condensed Consolidating Statements of Comprehensive Income (Loss) for the Three-Month Period Ended December 31, 2015

|  | Parent         | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|----------------|---------------------------|-----------------------------------|--------------|--------------|
|  | (in thousands) |                           |                                   |              |              |
| Net income (loss)  | \$ 148,910     | \$(36,475                 | ) \$ 169,781                      | \$(133,306   | ) \$ 148,910 |
| Other comprehensive income:  |                |                           |                                   |              |              |
| Foreign currency translation adjustments, net of zero tax            | 30,063         | 64,298                    | 50,828                            | (115,126     | ) 30,063     |
| Unrealized gain on derivative instruments and other, net of zero tax | 10,497         | 4,099                     | 10,497                            | (14,596      | ) 10,497     |
| Comprehensive income   | \$ 189,470     | \$ 31,922                 | \$ 231,106                        | \$(263,028   | ) \$ 189,470 |

## Condensed Consolidating Statements of Comprehensive Income (Loss) for the Three-Month Period Ended December 31, 2014

|  | Parent         | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|----------------|---------------------------|-----------------------------------|--------------|--------------|
|  | (in thousands) |                           |                                   |              |              |
| Net income   | \$ 152,899     | \$ 28,448                 | \$ 144,301                        | \$(172,749   | ) \$ 152,899 |
| Other comprehensive income (loss):                                   |                |                           |                                   |              |              |
| Foreign currency translation adjustments, net of zero tax            | (15,154        | ) 96,645                  | 37,167                            | (133,812     | ) (15,154    |
| Unrealized loss on derivative instruments and other, net of zero tax | (22,797        | ) (5,936                  | ) (22,797                         | ) 28,733     | (22,797      |
| Comprehensive income   | \$ 114,948     | \$ 119,157                | \$ 158,671                        | \$(277,828   | ) \$ 114,948 |

## Condensed Consolidating Statements of Comprehensive Income (Loss) for the Nine-Month Period Ended December 31, 2015

|   | Parent         | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|----------------|---------------------------|-----------------------------------|--------------|--------------|
|   | (in thousands) |                           |                                   |              |              |
| Net income (loss)                         | \$ 382,737     | \$(93,831                 | ) \$ 65,226                       | \$ 28,605    | \$ 382,737   |
| Other comprehensive income (loss):        | 0              |                           |                                   |              |              |
| Foreign currency translation adjustments, | 2,579          | 7,113                     | (703                              | ) (6,410     | ) 2,579      |

|   |           |           |            |          |             |
|---|-----------|-----------|------------|----------|-------------|
| net of zero tax   |           |           |            |          |             |
| Unrealized gain on<br>derivative instruments<br>and other, net of zero<br>tax | 17,782    | 9,883     | 17,782     | (27,665  | ) 17,782    |
| Comprehensive income<br>(loss)  | \$403,098 | \$(76,835 | ) \$82,305 | \$(5,470 | ) \$403,098 |

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## Condensed Consolidating Statements of Comprehensive Income (Loss) for the Nine-Month Period Ended December 31, 2014

|   | Parent         | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|----------------|---------------------------|-----------------------------------|--------------|--------------|
|   | (in thousands) |                           |                                   |              |              |
| Net income  | \$465,689      | \$32,001                  | \$501,934                         | \$(533,935)  | ) \$465,689  |
| Other comprehensive<br>income (loss):   |                |                           |                                   |              |              |
| Foreign currency<br>translation adjustments,<br>net of zero tax               | (24,982)       | ) 190,307                 | 108,504                           | (298,811)    | ) (24,982)   |
| Unrealized loss on<br>derivative instruments<br>and other, net of zero<br>tax | (14,505)       | ) (6,164)                 | ) (14,505)                        | ) 20,669     | (14,505)     |
| Comprehensive income  | \$426,202      | \$216,144                 | \$595,933                         | \$(812,077)  | ) \$426,202  |

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## Condensed Consolidating Statements of Cash Flows for the Nine-Month Period Ended December 31, 2015

|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|----------------|---------------------------|-------------------------------|--------------|--------------|
|  | (In thousands) |                           |                               |              |              |
| Net cash provided by (used in) operating activities  | \$343,182      | \$(92,821)                | ) \$689,411                   |              | \$939,772    |
| Cash flows from investing activities:  |                |                           |                               |              |              |
| Purchases of property and equipment, net of proceeds from disposal                                 | —              | (128,011)                 | ) (285,928)                   | ) 5          | (413,934)    |
| Acquisition and divestiture of businesses, net of cash acquired and cash held in divested business | —              | (809,233)                 | ) (91,009)                    | ) —          | (900,242)    |
| Investing cash flows to affiliates   | (1,099,775)    | ) (994,387)               | ) (944,200)                   | ) 3,038,362  | —            |
| Other investing activities, net  | (2,046)        | ) (23,270)                | ) 26,713                      | —            | 1,397        |
| Net cash used in investing activities  | (1,101,821)    | ) (1,954,901)             | ) (1,294,424)                 | ) 3,038,367  | (1,312,779)  |
| Cash flows from financing activities:  |                |                           |                               |              |              |
| Proceeds from bank borrowings and long-term debt   | 695,309        | —                         | 60,375                        | —            | 755,684      |
| Repayments of bank borrowings, long-term debt and capital lease obligations                        | (35,638)       | ) (1,333)                 | ) (3,735)                     | ) —          | (40,706)     |
| Payments for repurchases of ordinary shares  | (331,690)      | ) —                       | —                             | —            | (331,690)    |
| Net proceeds from issuance of ordinary shares  | 52,950         | —                         | —                             | —            | 52,950       |
| Financing cash flows from affiliates   | 632,750        | 2,065,092                 | 340,525                       | (3,038,367)  | ) —          |
| Other financing activities, net  | —              | —                         | (49,742)                      | ) —          | (49,742)     |
| Net cash provided by financing activities  | 1,013,681      | 2,063,759                 | 347,423                       | (3,038,367)  | ) 386,496    |
| Effect of exchange rates on cash and cash equivalents  | 4,101          | 4,231                     | (16,035)                      | ) —          | (7,703)      |
| Net increase (decrease) in cash and cash equivalents   | 259,143        | 20,268                    | (273,625)                     | ) —          | 5,786        |
| Cash and cash equivalents, beginning of period   | 608,971        | 168,272                   | 851,165                       | —            | 1,628,408    |
| Cash and cash equivalents, end of period   | \$868,114      | \$188,540                 | \$577,540                     | \$—          | \$1,634,194  |



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## Condensed Consolidating Statements of Cash Flows for the Nine-Month Period Ended December 31, 2014

|  | Parent         | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|----------------|---------------------------|-------------------------------|--------------|--------------|
|  | (In thousands) |                           |                               |              |              |
| Net cash provided by (used in) operating activities  | \$ (4,319 )    | \$ 11,083                 | \$ 662,660                    | \$ —         | \$ 669,424   |
| Cash flows from investing activities:  |                |                           |                               |              |              |
| Purchases of property and equipment, net of proceeds from disposal                                 | —              | (76,042 )                 | (88,340 )                     | (12 )        | (164,394 )   |
| Acquisition and divestiture of businesses, net of cash acquired and cash held in divested business | —              | (20,092 )                 | (38,040 )                     | —            | (58,132 )    |
| Investing cash flows from (to) affiliates  | (1,163,617 )   | (2,257,892 )              | 370,504                       | 3,051,005    | —            |
| Other investing activities, net  | (1,500 )       | (10,597 )                 | 580                           |              | (11,517 )    |
| Net cash provided by (used in) investing activities  | (1,165,117 )   | (2,364,623 )              | 244,704                       | 3,050,993    | (234,043 )   |
| Cash flows from financing activities:  |                |                           |                               |              |              |
| Proceeds from bank borrowings and long-term debt   | 223,000        | —                         | 11,523                        | —            | 234,523      |
| Repayments of bank borrowings, long-term debt and capital lease obligations                        | (245,500 )     | (1,686 )                  | (4,151 )                      | —            | (251,337 )   |
| Payments for repurchases of ordinary shares  | (290,752 )     | —                         | —                             | —            | (290,752 )   |
| Net proceeds from issuance of ordinary shares  | 12,341         | —                         | —                             | —            | 12,341       |
| Financing cash flows from (to) affiliates  | 1,575,271      | 2,340,819                 | (865,097 )                    | (3,050,993 ) | —            |
| Other financing activities, net  | —              | —                         | (29,135 )                     | —            | (29,135 )    |
| Net cash provided by (used in) financing activities  | 1,274,360      | 2,339,133                 | (886,860 )                    | (3,050,993 ) | (324,360 )   |
| Effect of exchange rates on cash and cash equivalents  | (137,117 )     | (5,893 )                  | 145,482                       | —            | 2,472        |
| Net decrease (increase) in cash and cash equivalents   | (32,193 )      | (20,300 )                 | 165,986                       | —            | 113,493      |
| Cash and cash equivalents, beginning of period   | 638,714        | 210,462                   | 744,552                       | —            | 1,593,728    |
| Cash and cash equivalents, end of period   | \$ 606,521     | \$ 190,162                | \$ 910,538                    | \$ —         | \$ 1,707,221 |





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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Unless otherwise specifically stated, references in this report to "Flex," "the Company," "we," "us," "our" and similar terms mean Flextronics International Ltd. and its subsidiaries.

This report on Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. The words "expects," "anticipates," "believes," "intends," "plans" and similar expressions identify forward-looking statements. In addition, any statements which refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. We undertake no obligation to publicly disclose any revisions to these forward-looking statements to reflect events or circumstances occurring subsequent to filing this Form 10-Q with the Securities and Exchange Commission. These forward-looking statements are subject to risks and uncertainties, including, without limitation, those risks and uncertainties discussed in this section, as well as any risks and uncertainties discussed in Part II, Item 1A, "Risk Factors" of this report on Form 10-Q, and in Part I, Item 1A, "Risk Factors" and in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended March 31, 2015. In addition, new risks emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risk factors on our business. Accordingly, our future results may differ materially from historical results or from those discussed or implied by these forward-looking statements. Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements.

OVERVIEW

We are a globally-recognized leading provider of innovative design, engineering, manufacturing, and supply chain services and solutions that span from sketch to scale; from conceptual sketch to full-scale production. We design, build, ship, and service complete packaged consumer electronics and industrial products for original equipment manufacturers ("OEMs"), through our activities in the following segments: High Reliability Solutions ("HRS"), which is comprised of our medical business including medical equipment, disposables, drug delivery, and diagnostics; our automotive business, including automotive electronics, automotive lighting, and power electronics; and our defense and aerospace businesses focused on defense, civil aviation, and homeland security; Consumer Technology Group ("CTG"), which includes our mobile devices business, including smart phones; our consumer electronics business, including connected living, wearable electronics, digital health, game consoles, and connectivity devices; and our high-volume computing business, including various supply chain solutions for notebook personal computing, tablets and printers; Industrial and Emerging Industries ("IEI"), which is comprised of semiconductor and capital equipment, office solutions, household industrial and lifestyle, industrial automation and kiosks, energy and metering, and lighting; and Integrated Network Solutions ("INS"), which includes radio access base stations, remote radio heads, and small cells for wireless infrastructure; optical, routing, broadcasting, and switching products for the data and video network; server and storage platforms for both enterprise and cloud based deployments; next generation storage and security appliance products and rack level solutions, converged infrastructure and software-defined product solutions.

On July 23, 2015, we introduced our new brand and website to help us more efficiently manage our business opportunities and explain our new product and service offerings. We are shortening our brand name from Flextronics to "Flex" to signify that our business continues to evolve past the boundaries and confines of electronics alone. Our new tag line, "Live Smarter" highlights our belief that all devices are becoming intelligent and that value will ultimately be created in the "intelligence of things" and the convergence of technologies and digitization of products across multiple industries and market segments.

Our strategy is to provide customers with a full range of cost competitive, vertically-integrated global supply chain solutions through which we can design, build, ship, and service a complete packaged product for our OEM customers. This enables our OEM customers to leverage our supply chain solutions to meet their product requirements throughout the entire product life cycle.

Over the past few years, we have seen an increased level of diversification by many companies, primarily in the technology sector. Some companies that have historically identified themselves as software providers, internet service providers or e-commerce retailers have entered the highly competitive and rapidly evolving technology hardware markets, such as mobile devices, home entertainment and wearable devices. This trend has resulted in a significant change in the manufacturing and supply chain solutions requirements of such companies. While the products have become more complex, the supply chain solutions required by such companies have become more customized and demanding, and it has changed the manufacturing and supply chain landscape significantly.

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We use a portfolio approach to manage our extensive service offerings. As our OEM customers change the way they go to market, we are able to reorganize and rebalance our business portfolio in order to align with our customers' needs and requirements in an effort to optimize operating results. The objective of our business model is to allow us to be flexible and redeploy and reposition our assets and resources as necessary to meet a specific customer's supply chain solutions needs across all of the markets we serve and earn a return on our invested capital above the weighted-average cost of that capital.

During the past few years, we have made significant efforts to evolve our long-term portfolio towards a higher mix of businesses which possess longer product life cycles and higher segment operating margins such as reflected in our IEI and HRS businesses. During the last two fiscal years we launched several programs broadly across our portfolio of services and in some instances we deployed certain new technologies. Some of these programs have started to yield better results, as demonstrated by our segment operating margin improvement while our sales decreased compared to the prior year. We continue to invest in innovation and we have expanded our design and engineering relationships through our product innovation centers.

We believe that our business transformation has strategically positioned us to take advantage of the long-term, future growth prospects for outsourcing of advanced manufacturing capabilities, design and engineering services and after-market services, which remain strong.

We are one of the world's largest providers of global supply chain solutions, with revenues of \$18.6 billion for the nine-month period ended December 31, 2015 and \$26.1 billion in fiscal year 2015. The following tables set forth the relative percentages and dollar amounts of net sales and net property and equipment, by country, based on the location of our manufacturing sites:

| Net sales: | Three-Month Periods Ended |    |                   |             | Nine-Month Periods Ended |   |                   |    |   |              |    |   |
|------------|---------------------------|----|-------------------|-------------|--------------------------|---|-------------------|----|---|--------------|----|---|
|            | December 31, 2015         |    | December 31, 2014 |             | December 31, 2015        |   | December 31, 2014 |    |   |              |    |   |
|            | (In thousands)            |    |                   |             |                          |   |                   |    |   |              |    |   |
| China      | \$2,466,098               | 37 | %                 | \$2,636,663 | 38                       | % | \$6,642,761       | 35 | % | \$7,663,630  | 38 | % |
| Mexico     | 945,360                   | 14 | %                 | 909,767     | 13                       | % | 2,795,863         | 15 | % | 2,635,704    | 13 | % |
| U.S.       | 874,197                   | 13 | %                 | 779,607     | 11                       | % | 2,144,543         | 12 | % | 2,224,063    | 11 | % |
| Malaysia   | 492,723                   | 7  | %                 | 624,239     | 9                        | % | 1,605,012         | 9  | % | 1,726,200    | 9  | % |
| Brazil     | 477,577                   | 7  | %                 | 749,261     | 11                       | % | 1,460,404         | 8  | % | 1,891,292    | 9  | % |
| Other      | 1,507,222                 | 22 | %                 | 1,325,517   | 18                       | % | 3,997,604         | 21 | % | 4,055,427    | 20 | % |
|            | \$6,763,177               |    |                   | \$7,025,054 |                          |   | \$18,646,187      |    |   | \$20,196,316 |    |   |

| Property and equipment, net: | As of             |  |    | As of          |             |    |   |
|------------------------------|-------------------|--|----|----------------|-------------|----|---|
|                              | December 31, 2015 |  |    | March 31, 2015 |             |    |   |
|                              | (In thousands)    |  |    |                |             |    |   |
| China                        | \$794,732         |  | 35 | %              | \$776,914   | 37 | % |
| Mexico                       | 354,979           |  | 16 | %              | 364,435     | 17 | % |
| U.S.                         | 334,098           |  | 15 | %              | 314,613     | 15 | % |
| Malaysia                     | 165,045           |  | 7  | %              | 165,779     | 8  | % |
| Brazil                       | 122,555           |  | 5  | %              | 103,496     | 5  | % |
| Other                        | 468,512           |  | 21 | %              | 366,930     | 18 | % |
|                              | \$2,239,921       |  |    |                | \$2,092,167 |    |   |

We believe that the combination of our extensive open innovation platform solutions, design and engineering services, advanced supply chain management solutions and services, significant scale and global presence, and industrial campuses in low-cost geographic areas provide us with a competitive advantage and strong differentiation in the

market for designing, manufacturing and servicing consumer electronics and industrial products for leading multinational and regional OEMs. Specifically, we have launched multiple product innovation centers ("PIC") focused exclusively on offering our customers the ability to simplify their global product development, manufacturing process, and after sales services, and enable them to meaningfully accelerate their time to market and cost savings.

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Our operating results are affected by a number of factors, including the following:

- changes in the macro-economic environment and related changes in consumer demand;
- the mix of the manufacturing services we are providing, the number and size of new manufacturing programs, the degree to which we utilize our manufacturing capacity, seasonal demand, shortages of components and other factors;
- the effects on our business when our customers are not successful in marketing their products, or when their products do not gain widespread commercial acceptance;
- our ability to achieve commercially viable production yields and to manufacture components in commercial quantities to the performance specifications demanded by our OEM customers;
- the effects on our business due to our customers' products having short product life cycles;
- our customers' ability to cancel or delay orders or change production quantities;
- our customers' decision to choose internal manufacturing instead of outsourcing for their product requirements;
- our exposure to financially troubled customers;
- integration of acquired businesses and facilities;
- increased labor costs due to adverse labor conditions in the markets we operate; and
- changes in tax legislation.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP" or "GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates and assumptions.

Refer to the accounting policies under Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended March 31, 2015, where we discuss our more significant judgments and estimates used in the preparation of the condensed consolidated financial statements.

## RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, certain statements of operations data expressed as a percentage of net sales. The financial information and the discussion below should be read in conjunction with the condensed consolidated financial statements and notes thereto included in this document. In addition, reference should be made to our audited consolidated financial statements and notes thereto and related Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2015 Annual Report on Form 10-K.



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|  | Three-Month Periods Ended |   |                   |   | Nine-Month Periods Ended |   |                   |   |
|--|---------------------------|---|-------------------|---|--------------------------|---|-------------------|---|
|  | December 31, 2015         |   | December 31, 2014 |   | December 31, 2015        |   | December 31, 2014 |   |
| Net sales                                    | 100.0                     | % | 100.0             | % | 100.0                    | % | 100.0             | % |
| Cost of sales                                | 93.3                      |   | 94.2              |   | 93.6                     |   | 94.2              |   |
| Gross profit                                 | 6.7                       |   | 5.8               |   | 6.4                      |   | 5.8               |   |
| Selling, general and administrative expenses | 3.6                       |   | 3.1               |   | 3.6                      |   | 3.1               |   |
| Intangible amortization                      | 0.3                       |   | 0.1               |   | 0.2                      |   | 0.1               |   |
| Interest and other, net                      | 0.3                       |   | 0.1               |   | 0.3                      |   | 0.2               |   |
| Other charges (income), net                  | 0.7                       |   | 0.1               |   | 0.2                      |   | (0.2              | ) |
| Income before income taxes                   | 1.8                       |   | 2.4               |   | 2.1                      |   | 2.6               |   |
| Provision for (benefit from) income taxes    | (0.3                      | ) | 0.3               |   | 0.0                      |   | 0.2               |   |
| Net income                                   | 2.1                       | % | 2.1               | % | 2.1                      | % | 2.4               | % |

## Net sales

The following table sets forth our net sales by segment and their relative percentages. Historical information has been recast to reflect realignment of customers and/or products between segments to ensure comparability:

| Segments: | Three-Month Periods Ended |    |                   |             | Nine-Month Periods Ended |   |                   |    |   |              |    |   |
|-----------|---------------------------|----|-------------------|-------------|--------------------------|---|-------------------|----|---|--------------|----|---|
|           | December 31, 2015         |    | December 31, 2014 |             | December 31, 2015        |   | December 31, 2014 |    |   |              |    |   |
|           | (In thousands)            |    |                   |             |                          |   |                   |    |   |              |    |   |
| INS       | \$2,469,099               | 37 | %                 | \$2,358,199 | 34                       | % | \$6,640,626       | 36 | % | \$7,139,333  | 35 | % |
| CTG       | 2,057,850                 | 30 | %                 | 2,647,229   | 37                       | % | 5,633,903         | 30 | % | 7,078,912    | 35 | % |
| IEI       | 1,214,225                 | 18 | %                 | 1,105,992   | 16                       | % | 3,490,205         | 19 | % | 3,327,660    | 17 | % |
| HRS       | 1,022,003                 | 15 | %                 | 913,634     | 13                       | % | 2,881,453         | 15 | % | 2,650,411    | 13 | % |
|           | \$6,763,177               |    |                   | \$7,025,054 |                          |   | \$18,646,187      |    |   | \$20,196,316 |    |   |

Net sales during the three-month period ended December 31, 2015 totaled \$6.8 billion, representing a decrease of approximately \$0.3 billion, or 3.7% from \$7.0 billion during the three-month period ended December 31, 2014. The decline in net sales was primarily due to a \$0.6 billion decrease in our CTG segment. The drop in CTG was due to a decline in demand from our largest customer in our mobile business offset by expansion across wearables, connected home and gaming markets. The other segments each realized modest increases with \$0.1 billion in our IEI segment primarily attributable to higher sales to our energy customers including the results from the NEXTracker acquisition, \$0.1 billion in our INS segment and \$0.1 billion in our HRS segment, primarily due to higher sales to our communication and automotive customers, respectively. Net sales decreased \$194.0 million to \$3.3 billion in Asia, and \$82.2 million to \$2.3 billion in the Americas, respectively. These decreases were offset by a small increase of \$14.3 million in Europe.

Net sales during the nine-month period ended December 31, 2015 totaled \$18.6 billion, representing a decrease of approximately \$1.6 billion, or 7.7% from \$20.2 billion during the nine-month period ended December 31, 2014. The decline in net sales was primarily due to softness in demand from our CTG and INS segments, primarily as a result of the same drivers listed above as well as from lower sales within our server and storage business. These decreases were offset by increases in our HRS and IEI segments attributable to an increase across multiple product categories and customers, most notably in our household, energy, automotive, and medical businesses. Net sales decreased \$1.1 billion to \$9.1 billion in Asia, \$0.3 billion to \$6.4 billion in the Americas and \$0.2 billion to \$3.1 billion in Europe, respectively.





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Our ten largest customers, during the three-month and nine-month periods ended December 31, 2015, accounted for approximately 46% of net sales, respectively. Motorola Mobility (including net sales from its parent Lenovo) accounted for more than 10% of net sales during the three and nine-month periods ended December 31, 2015.

Our ten largest customers accounted for approximately 51% of net sales for both the three-month and the nine-month periods ended December 31, 2014, respectively. Motorola Mobility (including net sales from its former parent Google, up to the point in time when Motorola Mobility was acquired by Lenovo, and including net sales from Lenovo thereafter) accounted for more than 10% of net sales during the three-month and nine-month periods ended December 31, 2014.

### Gross profit

Gross profit is affected by a number of factors, including the number and size of new manufacturing programs, product mix, component costs and availability, product life cycles, unit volumes, pricing, competition, new product introductions, capacity utilization and the expansion and consolidation of manufacturing facilities. The flexible design of our manufacturing processes allows us to build a broad range of products in our facilities and better utilize our manufacturing capacity. In the cases of new programs, profitability normally lags revenue growth due to product start-up costs, lower manufacturing program volumes in the start-up phase, operational inefficiencies, and under-absorbed overhead. Gross margin for these programs often improves over time as manufacturing volumes increase, as our utilization rates and overhead absorption improve, and as we increase the level of manufacturing services content. As a result of these various factors, our gross margin varies from period to period.

Gross profit during the three-month period ended December 31, 2015 increased \$43.8 million to \$452.5 million, or 6.7% of net sales, from \$408.7 million, or 5.8% of net sales, during the three-month period ended December 31, 2014. Gross profit during the nine-month period ended December 31, 2015 increased \$35.2 million to \$1.2 billion, or 6.4% of net sales from \$1.2 billion, or 5.8% of net sales, during the nine-month period ended December 31, 2014. The increase in gross profit reflects a richer mix of business and improved operational execution while ramping new customers and programs during the nine-month period ended December 31, 2015.

Gross margins improved 90 and 60 basis points in the three-month and nine-month periods ended December 31, 2015, respectively, compared to that of the three-month and nine-month periods ended December 31, 2014. Our overall improved margins are the result of our strategic objective to move our long-term portfolio towards a greater mix of businesses that have longer product lifecycles and higher margins across all our segments. The increase from the prior three-month and nine-month periods are due primarily to the proportionate increased share of our total revenues attributable to our HRS and IEI segments coupled with their increased profitability primarily driven by our acquisitions of MCi and NEXTracker. See below for further discussion on segment profitability.

### Segment Income

An operating segment's performance is evaluated based on its pre-tax operating contribution, or segment income. Segment income is defined as net sales less cost of sales, and segment selling, general and administrative expenses, and does not include amortization of intangibles, stock based compensation, other charges (income), net and interest and other, net. A portion of amortization and depreciation is allocated to the respective segment together with other general corporate research and development and administrative expenses.

The following table sets forth segment income and margins. Historical information has been recast to reflect realignment of customers and/or products between segments:



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|                             | Three-Month Periods Ended |                   |           | Nine-Month Periods Ended |                   |           |
|-----------------------------|---------------------------|-------------------|-----------|--------------------------|-------------------|-----------|
|                             | December 31, 2015         | December 31, 2014 |           | December 31, 2015        | December 31, 2014 |           |
| (In thousands)              |                           |                   |           |                          |                   |           |
| Segment income & margin:    |                           |                   |           |                          |                   |           |
| INS                         | \$75,578                  | 3.1 %             | \$72,654  | 3.1 %                    | \$198,400         | 3.0 %     |
| CTG                         | 49,032                    | 2.4 %             | 73,200    | 2.8 %                    | 129,045           | 2.3 %     |
| IEI                         | 49,230                    | 4.1 %             | 21,730    | 2.0 %                    | 110,498           | 3.2 %     |
| HRS                         | 82,806                    | 8.1 %             | 56,124    | 6.1 %                    | 213,890           | 7.4 %     |
| Corporate and Other         | (20,563 )                 |                   | (16,825 ) |                          | (60,348 )         |           |
| Total segment income        | 236,083                   | 3.5 %             | 206,883   | 2.9 %                    | 591,485           | 3.2 %     |
| Reconciling items:          |                           |                   |           |                          |                   |           |
| Intangible amortization     | 19,319                    |                   | 8,045     |                          | 43,117            | 23,228    |
| Stock-based compensation    | 24,233                    |                   | 14,219    |                          | 56,559            | 36,821    |
| Other charges (income), net | 44,415                    |                   | 5,067     |                          | 46,257            | (41,526 ) |
| Interest and other, net     | 21,566                    |                   | 9,035     |                          | 60,106            | 40,178    |
| Income before income taxes  | \$126,550                 |                   | \$170,517 |                          | \$385,446         | \$514,783 |

INS segment margin remained consistent for the three-month periods ended December 31, 2015 and December 31, 2014, respectively, while increasing 20 basis points, for the nine-month period ended December 31, 2015, from 2.8% during the nine-month period ended December 31, 2014. The improvements are driven by favorable product mix changes, higher utilization levels and strong operational execution across multiple customers and facilities.

CTG segment margin decreased 40 basis points for the three-month period ended December 31, 2015, from 2.8% during the three-month period ended December 31, 2014, primarily driven by change in product mix in the consumer electronics market and further impacted by charges related to a distressed customer. CTG segment margin increased 10 basis points for the nine-month period ended December 31, 2015, from 2.2% during the nine-month period ended December 31, 2014, due to a portfolio shift within the CTG product mix focusing on higher margin consumer electronic products including wearables, coupled with operational efficiencies due to better execution in programs, offset by a charge related to a distressed customer and lower contribution from our mobile business driven by a decrease in volume.

IEI segment margin increased 210 and 10 basis points, to 4.1% and 3.2%, respectively, for the three-month and nine-month periods ended December 31, 2015, from 2.0% and 3.1% during the three-month and nine-month periods ended December 31, 2014, respectively. The increases are primarily due to operational improvements for some of our previously under-performing programs, and additional contribution from new program ramps, including the results from our NEXTracker acquisition.

HRS segment margin increased 200 and 140 basis points, to 8.1% and 7.4%, respectively, for the three-month and nine-month periods ended December 31, 2015, from 6.1% and 6.0% during the three-month and nine-month periods ended December 31, 2014, respectively. The improvements are primarily due to additional flow through from the increase in revenue from new programs and successful integration of MCi, coupled with greater value-added business engagements due to greater design and engineering solutions being provided.

#### Selling, general and administrative expenses

Selling, general and administrative expenses (“SG&A”) amounted to \$240.6 million, or 3.6% of net sales, during the three-month period ended December 31, 2015, increasing \$24.6 million from \$216.0 million, or 3.1% of net sales, during the three-month period ended December 31, 2014. SG&A was \$666.8 million, or 3.6% of net sales, during the nine-month period ended December 31, 2015, increasing \$36.9 million from \$629.9 million, or 3.1% of net sales,

during the nine-month period ended December 31, 2014. The increase in SG&A expenses compared to the prior year is primarily due to increases in stock-based compensation expense, incremental costs associated with our acquisitions of MCI and NEXTracker both of which drive a higher SG&A level with the higher operating profit margins, and to a lesser extent charges related to a distressed customer.

Intangible amortization

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Amortization of intangible assets increased by \$11.3 million during the three-month period ended December 31, 2015 to \$19.3 million from \$8.0 million for the three-month period ended December 31, 2014, and increased by \$19.9 million during the nine-month period ended December 31, 2015 to \$43.1 million from \$23.2 million during the nine-month period ended December 31, 2014. The increase is primarily due to incremental amortization expense on intangible assets relating to our acquisitions completed during the first nine months of fiscal year 2016.

### Interest and other, net

Interest and other, net was \$21.6 million during the three-month period ended December 31, 2015 compared to \$9.0 million during the three-month period ended December 31, 2014. The increase in interest and other, net of \$12.6 million was primarily due to \$6.7 million of interest expense from the new 4.750% Notes due June 15, 2025 as further discussed in note 5 to the condensed consolidated financial statements, as well as a decrease in foreign currency gains in the current period of \$4.1 million.

Interest and other, net was \$60.1 million during the nine-month period ended December 31, 2015 compared to \$40.2 million during the nine-month period ended December 31, 2014. The increase in interest and other, net of \$19.9 million was primarily as a result of the same factors listed above, as well as \$8.0 million of acquisition-related costs incurred during the period, primarily for MCI.

### Other charges (income), net

Other charges (income), net was \$44.4 million and \$46.3 million of other expense during the three and nine-month periods ended December 31, 2015, respectively, primarily due to \$26.8 million loss on disposition of a non-strategic Western European manufacturing facility which included a non-cash foreign currency translation loss of \$25.3 million, and \$21.8 million from the impairment of a non-core investment. These were offset by a non-cash foreign currency translation gain of \$4.2 million, as further discussed in note 7 to the condensed consolidated financial statements.

Other charges (income), net was \$41.5 million of other income during the nine-month period ended December 31, 2014 principally as a result of the reversal of a contractual obligation with a certain customer recognized during the fourth quarter of fiscal year 2014 in the amount of \$55.0 million. This was partially offset by an \$11.0 million loss in connection with the disposition of a manufacturing facility in Western Europe.

### Income taxes

Certain of our subsidiaries have, at various times, been granted tax relief in their respective countries, resulting in lower income taxes than would otherwise be the case under ordinary tax rates. Refer to note 13, "Income Taxes" of the notes to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended March 31, 2015 for further discussion.

Our policy is to provide a valuation allowance against deferred tax assets that in our estimation are not more likely than not to be realized.

The consolidated effective tax rate was (17.7)% and 0.7% for the three-month and nine-month periods ended December 31, 2015, respectively, and 10.3% and 9.5% for the three-month and nine-month periods ended December 31, 2014, respectively, and varies from the Singapore statutory rate of 17.0% as a result of recognition of earnings in different jurisdictions, operating loss carryforwards, income tax credits, release of previously established valuation allowances for deferred tax assets, liabilities for uncertain tax positions, as well as the effect of certain tax holidays and incentives granted to our subsidiaries primarily in China, Malaysia and Israel. We generate most of our

revenues and profits from operations outside of Singapore. The effective tax rate for the nine-month period ended December 31, 2015 of 0.7% was significantly below the effective tax rate for the nine-month period ended December 31, 2014 of 9.5%. This reduction was primarily driven by a \$39.3 million release of a previously established valuation allowance on deferred tax assets because of the recognition of \$39.3 million in net deferred tax liabilities recorded in connection with the NEXTracker acquisition, as well as a \$37.2 million reduction in our liability for uncertain tax positions due to settlements, foreign exchange and lapses of statutes of limitations in various jurisdictions. Additionally, the effective tax rate in fiscal year 2015 was lower as it included other income of \$55.0 million for which no tax expense was recorded due to the nature of the income.

#### LIQUIDITY AND CAPITAL RESOURCES

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As of December 31, 2015, we had cash and cash equivalents of approximately \$1.6 billion and bank and other borrowings of approximately \$2.8 billion. We have a \$1.5 billion revolving credit facility that expires in March 2019, under which there were no borrowings outstanding as of the end of the quarter. As of December 31, 2015, we were in compliance with the covenants under each of our existing credit facilities and indentures.

Cash provided by operating activities was \$939.8 million during the nine-month period ended December 31, 2015. This resulted primarily from \$382.7 million of net income for the period plus adjustments for \$381.9 million of non-cash charges such as depreciation, amortization, and other impairment charges, and \$175.1 million from changes in our operating assets and liabilities. These changes were mainly related to an increase in accounts payable due to timing of payments to suppliers, offset by an increase in accounts receivable driven by the increase in sales activity.

For the quarterly periods indicated, certain key liquidity metrics were as follows:

|                                   | Three-Month Periods Ended |                   |                      |
|-----------------------------------|---------------------------|-------------------|----------------------|
|                                   | December 31,<br>2015      | March 31,<br>2015 | December 31,<br>2014 |
| Days in trade accounts receivable | 42 days                   | 46 days           | 39 days              |
| Days in inventory                 | 51 days                   | 58 days           | 50 days              |
| Days in accounts payable          | 69 days                   | 77 days           | 66 days              |
| Cash conversion cycle             | 24 days                   | 27 days           | 23 days              |

Days in trade accounts receivable was calculated as average accounts receivable for the current and prior quarters, adding back the reduction in accounts receivable resulting from non-cash accounts receivable sales, divided by annualized sales for the current quarter by day. During the three-month period ended December 31, 2015, days in trade accounts receivable increased by 3 days compared to the three-month period ended December 31, 2014 largely due to timing of invoicing customers during the current period. Non-cash accounts receivable sales or deferred purchase price receivables included for the purposes of the calculation were \$534.7 million, \$600.7 million, and \$674.6 million for the quarters ended December 31, 2015, March 31, 2015 and December 31, 2014, respectively. Deferred purchase price receivables are recorded in other current assets in the condensed consolidated balance sheets. For further information regarding deferred purchase price receivables see note 10 to the condensed consolidated financial statements.

Days in inventory was calculated as the average inventory for the current and prior quarters divided by annualized cost of sales for the respective quarter by day. Days in inventory remained consistent during the three-month period ended December 31, 2015, compared to the three-month period ended December 31, 2014.

Days in accounts payable was calculated as the average accounts payable for the current and prior quarters divided by annualized cost of sales for the respective quarter by day. Days in accounts payable increased by 3 days during the three-month period ended December 31, 2015, compared to the three-month period ended December 31, 2014, primarily due to timing of payments.

Our cash conversion cycle was calculated as the sum of days of inventory and days of account receivables outstanding less days payable outstanding. Our cash conversion cycle increased by 1 day during the three-month period ended December 31, 2015, compared to the three-month period ended December 31, 2014, due to the factors for each of the components in the calculation discussed above.

Cash used in investing activities amounted to \$1.3 billion during the nine-month period ended December 31, 2015. This resulted primarily from \$903.8 million paid for the acquisition of nine businesses completed during the nine-month period ended December 31, 2015, including approximately \$555.2 million, net of cash acquired, related to

the acquisition of MCI, \$238.1 million, net of cash acquired, related to the acquisition of NEXTracker, and approximately \$67.5 million to acquire an optical transport facility from Alcatel-Lucent. Investing activities also reflects \$413.9 million of net capital expenditures for property and equipment to support certain programs. Other investing activities includes \$38.4 million paid for the purchase of certain investments, offset by \$38.2 million of proceeds from the sale of certain assets that were purchased on behalf of a customer and financed by a third party banking institution.

We believe free cash flow is an important liquidity metric because it measures, during a given period, the amount of cash generated that is available to repay debt obligations, make investments, fund acquisitions, repurchase company shares and for certain other activities. Our free cash flow is calculated as cash from operations less net purchases of property and equipment.



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Our free cash flows for the nine-month period ended December 31, 2015 was \$525.8 million compared to \$505.0 million for the nine-month period ended December 31, 2014. Free cash flow is not a measure of liquidity under U.S. GAAP, and may not be defined and calculated by other companies in the same manner. Free cash flow should not be considered in isolation or as an alternative to net cash provided by operating activities. Free cash flows reconcile to the most directly comparable GAAP financial measure of cash flows from operations as follows:

|   | Nine-Month Periods Ended |                   |
|---|--------------------------|-------------------|
|   | December 31, 2015        | December 31, 2014 |
|   | (In thousands)           |                   |
| Net cash provided by operating activities               | \$939,772                | \$669,424         |
| Purchases of property and equipment                     | (418,561                 | ) (254,970        |
| Proceeds from the disposition of property and equipment | 4,627                    | 90,576            |
| Free cash flow  | \$525,838                | \$505,030         |

Cash provided by financing activities was \$386.5 million during the nine-month period ended December 31, 2015, which was primarily for net proceeds from bank borrowings and long-term debt of \$755.7 million mainly resulting from our new debt issuance discussed further in note 5 to the condensed consolidated financial statements, and \$53.0 million from the issuance of our shares for option exercises. These cash inflows were partially offset by cash paid for the repurchase of our ordinary shares in the amount of \$331.7 million.

Our cash balances are held in numerous locations throughout the world. Liquidity is affected by many factors, some of which are based on normal ongoing operations of the business and some of which arise from fluctuations related to global economics and markets. Local government regulations may restrict our ability to move cash balances to meet cash needs under certain circumstances; however, any current restrictions are not material. We do not currently expect such regulations and restrictions to impact our ability to pay vendors and conduct operations throughout the global organization. We believe that our existing cash balances, together with anticipated cash flows from operations and borrowings available under our credit facilities, will be sufficient to fund our operations through at least the next twelve months. As of December 31, 2015 and March 31, 2015, over half of our cash and cash equivalents was held by foreign subsidiaries outside of Singapore. Although substantially all of the amounts held outside of Singapore could be repatriated, under current laws, a significant amount could be subject to income tax withholdings. We provide for tax liabilities on these amounts for financial statement purposes, except for certain of our foreign earnings that are considered indefinitely reinvested outside of Singapore (approximately \$800.0 million as of March 31, 2015). Repatriation could result in an additional income tax payment, however, our intent is to permanently reinvest these funds outside of Singapore and our current plans do not demonstrate a need to repatriate them to fund our operations in jurisdictions outside of where they are held. Where local restrictions prevent an efficient intercompany transfer of funds, our intent is that cash balances would remain outside of Singapore and we would meet our liquidity needs through ongoing cash flows, external borrowings, or both.

Future liquidity needs will depend on fluctuations in levels of inventory, accounts receivable and accounts payable, the timing of capital expenditures for new equipment, the extent to which we utilize operating leases for new facilities and equipment, the levels of shipments and changes in the volumes of customer orders, and our targeted business and asset acquisitions.

Historically, we have funded operations from cash and cash equivalents generated from operations, proceeds from public offerings of equity and debt securities, bank debt and lease financings. We also sell a designated pool of trade receivables under asset-backed securitization programs and sell certain trade receivables, which are in addition to the trade receivables sold in connection with these securitization agreements.

We anticipate that we will enter into debt and equity financings, sales of accounts receivable and lease transactions to fund acquisitions and growth. The sale or issuance of equity or convertible debt securities could result in dilution to current shareholders. Further, we may issue debt securities that have rights and privileges senior to those of holders of ordinary shares, and the terms of this debt could impose restrictions on operations and could increase debt service obligations. This increased indebtedness could limit our flexibility as a result of debt service requirements and restrictive covenants, potentially affect our credit ratings, and may limit our ability to access additional capital or execute our business strategy. Any downgrades in credit ratings could adversely affect our ability to borrow as a result of more restrictive borrowing terms. We continue to assess our capital structure and evaluate the merits of redeploying available cash to reduce existing debt or repurchase ordinary shares.

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Under our current share repurchase program, our Board of Directors authorized repurchases of our outstanding ordinary shares for up to \$500 million in accordance with the share purchase mandate approved by our shareholders at the date of the most recent Extraordinary General Meeting which was held on August 20, 2015. During the nine-month period ended December 31, 2015, we paid \$331.7 million to repurchase shares (under the current and prior repurchase plans) at an average price of \$11.28 per share. As of December 31, 2015, shares in the aggregate amount of \$328.5 million were available to be repurchased under the current plan.

## CONTRACTUAL OBLIGATIONS AND COMMITMENTS

Information regarding our long-term debt payments, operating lease payments, capital lease payments and other commitments is provided in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of our Annual Report on our Form 10-K for the fiscal year ended March 31, 2015. There have been no material changes in our contractual obligations and commitments since March 31, 2015.

## OFF-BALANCE SHEET ARRANGEMENTS

We sell designated pools of trade receivables to unaffiliated financial institutions under our ABS programs, and in addition to cash, we receive a deferred purchase price receivable for each pool of the receivables sold. Each of these deferred purchase price receivables serves as additional credit support to the financial institutions and is recorded at its estimated fair value. As of December 31, 2015 and March 31, 2015, the fair values of our deferred purchase price receivable were approximately \$534.7 million and \$600.7 million, respectively. As of December 31, 2015 and March 31, 2015, the outstanding balances on receivables sold for cash were \$1.2 billion and \$1.3 billion, respectively, under all our accounts receivable sales programs, which are not included in our condensed consolidated balance sheets. For further information see note 10 to the condensed consolidated financial statements.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There were no material changes in our exposure to market risks for changes in interest and foreign currency exchange rates for the nine-month period ended December 31, 2015 as compared to the fiscal year ended March 31, 2015.

## ITEM 4. CONTROLS AND PROCEDURES

### (a) Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) as of December 31, 2015, the end of the quarterly fiscal period covered by this quarterly report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2015 such disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

### (b) Changes in Internal Control Over Financial Reporting

There were no changes in our internal controls over financial reporting that occurred during our third quarter of fiscal year 2016 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

For a description of our material legal proceedings, see note 13 “Commitments and Contingencies” in the notes to the condensed consolidated financial statements, which is incorporated herein by reference.

ITEM 1A. RISK FACTORS

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In addition to the other information set forth in this report, you should carefully consider the risks and uncertainties discussed in Part I, “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended March 31, 2015, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be not material also may materially and adversely affect our business, financial condition and/or operating results.

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## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities

The following table provides information regarding purchases of our ordinary shares made by us for the period from September 26, 2015 through December 31, 2015:

| Period (2)                      | Total Number of Shares Purchased (1) | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs |
|---------------------------------|--------------------------------------|------------------------------|--|--|
| September 26 - October 30, 2015 | 1,488,997                            | \$ 10.79                     | 1,488,997  | \$ 406,428,420   |
| November 1 - November 27, 2015  | 2,830,950                            | \$ 11.30                     | 2,830,950  | \$ 374,442,925   |
| November 28 - December 31, 2015 | 4,133,426                            | \$ 11.13                     | 4,133,426  | \$ 328,458,255   |
| Total                           | 8,453,373                            |                              | 8,453,373  |  |

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During the period from September 26, 2015 through December 31, 2015, all purchases were made pursuant to the (1) programs discussed below in open market transactions. All purchases were made in accordance with Rule 10b-18 under the Securities Exchange Act of 1934.

On August 20, 2015, our Board of Directors authorized the repurchase of our outstanding ordinary shares for up to \$500 million. This is in accordance with the share purchase mandate whereby our shareholders approved a (2) repurchase limit of 20% of our issued ordinary shares outstanding at the Extraordinary General Meeting held on the same date as the Board authorization. As of December 31, 2015, shares in the aggregate amount of \$328.5 million were available to be repurchased under the current plan.

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ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

Exhibits — See Index to Exhibits below.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FLEXTRONICS INTERNATIONAL LTD.  
(Registrant)

/s/ Michael M. McNamara  
Michael M. McNamara  
Chief Executive Officer  
(Principal Executive Officer)

Date: February 1, 2016

/s/ Christopher Collier  
Christopher Collier  
Chief Financial Officer  
(Principal Financial Officer)

Date: February 1, 2016



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EXHIBIT INDEX

| Exhibit No. | Exhibit  |
|-------------|--|
| 4.01        | Amendment No. 1, dated as of September 30, 2015, to Credit Agreement, dated as of March 31, 2014, among Flextronics International Ltd. and certain of its subsidiaries, as borrowers, Bank of America, N.A., as Administrative Agent and Swing Line Lender, and the other Lenders party thereto. |
| 15.01       | Letter in lieu of consent of Deloitte & Touche LLP.  |
| 31.01       | Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 31.02       | Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.01       | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*   |
| 101.INS     | XBRL Instance Document   |
| 101.SCH     | XBRL Taxonomy Extension Schema Document  |
| 101.CAL     | XBRL Taxonomy Extension Calculation Linkbase Document  |
| 101.DEF     | XBRL Taxonomy Extension Definition Linkbase Document   |
| 101.LAB     | XBRL Taxonomy Extension Label Linkbase Document  |
| 101.PRE     | XBRL Taxonomy Extension Presentation Linkbase Document   |

\* This exhibit is furnished with this Quarterly Report on Form 10-Q, is not deemed filed with the Securities and Exchange Commission, and is not incorporated by reference into any filing of Flextronics International Ltd. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date hereof and irrespective of any general incorporation language contained in such filing.