

RYDER SYSTEM INC  
Form 10-Q  
July 27, 2011

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2011  
OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_  
Commission File Number: 1-4364  
RYDER SYSTEM, INC.  
(Exact name of registrant as specified in its charter)**

**Florida**  
(State or other jurisdiction of incorporation or  
organization)

**59-0739250**  
(I.R.S. Employer Identification No.)

**11690 N.W. 105th Street**  
**Miami, Florida 33178**  
(Address of principal executive offices, including zip  
code)

**(305) 500-3726**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated  
filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller  
reporting company)

Smaller reporting  
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) YES  NO

The number of shares of Ryder System, Inc. Common Stock (\$0.50 par value per share) outstanding at June 30, 2011 was 51,132,027.



**RYDER SYSTEM, INC.  
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**PART I. FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**  
**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS**  
(unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
	(In thousands, except per share amounts)			
Revenue	<b>\$ 1,513,344</b>	1,286,123	<b>\$ 2,938,720</b>	2,506,061
Operating expense (exclusive of items shown separately)	<b>738,466</b>	611,495	<b>1,432,889</b>	1,189,109
Salaries and employee-related costs	<b>370,367</b>	310,241	<b>735,762</b>	614,953
Subcontracted transportation	<b>83,193</b>	64,585	<b>166,275</b>	124,922
Depreciation expense	<b>214,858</b>	206,761	<b>420,795</b>	417,766
Gains on vehicle sales, net	<b>(15,658)</b>	(6,587)	<b>(28,007)</b>	(11,105)
Equipment rental	<b>14,729</b>	16,614	<b>28,962</b>	33,069
Interest expense	<b>32,974</b>	31,152	<b>67,393</b>	64,488
Miscellaneous income, net	<b>(595)</b>	(345)	<b>(4,737)</b>	(1,840)
Restructuring and other charges, net			<b>768</b>	
	<b>1,438,334</b>	1,233,916	<b>2,820,100</b>	2,431,362
Earnings from continuing operations before income taxes	<b>75,010</b>	52,207	<b>118,620</b>	74,699
Provision for income taxes	<b>34,096</b>	21,607	<b>51,849</b>	31,227
Earnings from continuing operations	<b>40,914</b>	30,600	<b>66,771</b>	43,472
Loss from discontinued operations, net of tax	<b>(881)</b>	(759)	<b>(1,613)</b>	(1,258)
Net earnings	<b>\$ 40,033</b>	29,841	<b>\$ 65,158</b>	42,214
Earnings (loss) per common share Basic				
Continuing operations	<b>\$ 0.80</b>	0.58	<b>\$ 1.30</b>	0.82
Discontinued operations	<b>(0.02)</b>	(0.01)	<b>(0.03)</b>	(0.02)
Net earnings	<b>\$ 0.78</b>	0.57	<b>\$ 1.27</b>	0.80
Earnings (loss) per common share Diluted				
Continuing operations	<b>\$ 0.79</b>	0.58	<b>\$ 1.29</b>	0.82
Discontinued operations	<b>(0.02)</b>	(0.02)	<b>(0.03)</b>	(0.03)
Net earnings	<b>\$ 0.77</b>	0.56	<b>\$ 1.26</b>	0.79

Cash dividends declared and paid per common share	\$	<b>0.27</b>	0.25	\$	<b>0.54</b>	0.50
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*See accompanying notes to consolidated condensed financial statements.*

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**  
(unaudited)

	<b>June 30, 2011</b>	December 31, 2010
	(Dollars in thousands, except per share amount)	
Assets:		
Current assets:		
Cash and cash equivalents	\$ 130,156	213,053
Receivables, net	752,863	615,003
Inventories	64,884	58,701
Prepaid expenses and other current assets	157,558	136,544
<b>Total current assets</b>	<b>1,105,461</b>	1,023,301
Revenue earning equipment, net of accumulated depreciation of \$3,363,654 and \$3,247,400, respectively	<b>4,817,487</b>	4,201,218
Operating property and equipment, net of accumulated depreciation of \$902,966 and \$880,757, respectively	<b>632,989</b>	606,843
Goodwill	<b>381,499</b>	355,842
Intangible assets	<b>85,975</b>	72,269
Direct financing leases and other assets	<b>420,878</b>	392,901
<b>Total assets</b>	<b>\$ 7,444,289</b>	6,652,374
Liabilities and shareholders' equity:		
Current liabilities:		
Short-term debt and current portion of long-term debt	\$ 293,882	420,124
Accounts payable	395,490	294,380
Accrued expenses and other current liabilities	495,808	417,015
<b>Total current liabilities</b>	<b>1,185,180</b>	1,131,519
Long-term debt	<b>2,947,899</b>	2,326,878
Other non-current liabilities	<b>692,566</b>	680,808
Deferred income taxes	<b>1,159,365</b>	1,108,856
<b>Total liabilities</b>	<b>5,985,010</b>	5,248,061
Shareholders' equity:		
Preferred stock of no par value per share authorized, 3,800,917; none outstanding, June 30, 2011 or December 31, 2010		
Common stock of \$0.50 par value per share authorized, 400,000,000; outstanding, June 30, 2011 51,132,027; December 31, 2010 51,174,757	<b>25,566</b>	25,587

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Additional paid-in capital	<b>752,911</b>	735,540
Retained earnings	<b>1,027,281</b>	1,019,785
Accumulated other comprehensive loss	<b>(346,479)</b>	(376,599)
Total shareholders' equity	<b>1,459,279</b>	1,404,313
Total liabilities and shareholders' equity	<b>\$ 7,444,289</b>	6,652,374

*See accompanying notes to consolidated condensed financial statements.*

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**  
(unaudited)

	Six months ended June 30,	
	2011	2010
	(In thousands)	
Cash flows from operating activities from continuing operations:		
Net earnings	\$ 65,158	42,214
Less: Loss from discontinued operations, net of tax	(1,613)	(1,258)
Earnings from continuing operations	66,771	43,472
Depreciation expense	420,795	417,766
Gains on vehicle sales, net	(28,007)	(11,105)
Share-based compensation expense	8,340	8,017
Amortization expense and other non-cash charges, net	18,766	19,567
Deferred income tax expense (benefit)	40,123	(22,994)
Changes in operating assets and liabilities, net of acquisitions:		
Receivables	(84,408)	(30,740)
Inventories	(4,717)	(1,169)
Prepaid expenses and other assets	(12,029)	4,946
Accounts payable	21,521	17,941
Accrued expenses and other non-current liabilities	25,638	85,494
Net cash provided by operating activities from continuing operations	472,793	531,195
Cash flows from financing activities from continuing operations:		
Net change in commercial paper borrowings	163,395	187,700
Debt proceeds	701,542	13,588
Debt repaid, including capital lease obligations	(376,450)	(226,411)
Dividends on common stock	(27,825)	(26,554)
Common stock issued	20,257	6,941
Common stock repurchased	(42,047)	(57,665)
Excess tax benefits from share-based compensation	1,398	533
Debt issuance costs	(6,781)	(156)
Net cash provided by (used in) financing activities from continuing operations	433,489	(102,024)
Cash flows from investing activities from continuing operations:		
Purchases of property and revenue earning equipment	(817,377)	(544,389)
Sales of revenue earning equipment	136,578	102,027
Sales of operating property and equipment	6,180	1,414
Acquisitions	(348,584)	(2,409)
Collections on direct finance leases	30,046	30,914
Changes in restricted cash	2,662	1,935
Other, net		1,950

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Net cash used in investing activities from continuing operations	<b>(990,495)</b>	(408,558)
Effect of exchange rate changes on cash	<b>2,862</b>	(3,623)
(Decrease) increase in cash and cash equivalents from continuing operations	<b>(81,351)</b>	16,990
Cash flows from discontinued operations:		
Operating cash flows	<b>(1,603)</b>	(5,676)
Financing cash flows	<b>27</b>	(2,940)
Investing cash flows		1,544
Effect of exchange rate changes on cash	<b>30</b>	(29)
Decrease in cash and cash equivalents from discontinued operations	<b>(1,546)</b>	(7,101)
(Decrease) increase in cash and cash equivalents	<b>(82,897)</b>	9,889
Cash and cash equivalents at January 1	<b>213,053</b>	98,525
Cash and cash equivalents at June 30	<b>\$ 130,156</b>	108,414

*See accompanying notes to consolidated condensed financial statements.*

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS EQUITY**  
(unaudited)

	Preferred Stock Amount	Common Stock Shares	Common Stock Par	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
	(Dollars in thousands, except per share amount)						
Balance at December 31, 2010	\$	51,174,757	\$ 25,587	735,540	1,019,785	(376,599)	1,404,313
Components of comprehensive income:							
Net earnings					65,158		65,158
Foreign currency translation adjustments						25,988	25,988
Unrealized loss related to derivatives						(136)	(136)
Amortization of pension and postretirement items, net of tax						5,788	5,788
Change in net actuarial loss, net of tax						(1,520)	(1,520)
Total comprehensive income							95,278
Common stock dividends declared and paid \$0.54 per share					(27,825)		(27,825)
Common stock issued under employee stock option and stock purchase plans <sup>(1)</sup>		780,170	390	19,867			20,257
Benefit plan stock purchases <sup>(2)</sup>		(2,900)	(1)	(146)			(147)
Common stock repurchases		(820,000)	(410)	(11,653)	(29,837)		(41,900)
Share-based compensation				8,340			8,340
Tax benefits from share-based compensation				963			963
Balance at June 30, 2011	\$	51,132,027	\$ 25,566	752,911	1,027,281	(346,479)	1,459,279

- (1) *Net of common shares delivered as payment for the exercise price or to satisfy the option holders' withholding tax liability upon exercise of options.*
- (2) *Represents open-market transactions of common shares by the trustee of Ryder's deferred compensation plans. See accompanying notes to consolidated condensed financial statements.*

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
(unaudited)

**(A) INTERIM FINANCIAL STATEMENTS**

The accompanying unaudited Consolidated Condensed Financial Statements include the accounts of Ryder System, Inc. (Ryder) and all entities in which Ryder has a controlling voting interest ( subsidiaries ), and variable interest entities (VIEs) required to be consolidated in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The accompanying unaudited Consolidated Condensed Financial Statements have been prepared in accordance with the accounting policies described in our 2010 Annual Report on Form 10-K and should be read in conjunction with the Consolidated Financial Statements and notes thereto. These financial statements do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement have been included and the disclosures herein are adequate. The operating results for interim periods are unaudited and are not necessarily indicative of the results that can be expected for a full year.

**(B) ACCOUNTING CHANGES**

In September 2009, the Financial Accounting Standards Board (FASB) issued accounting guidance which amends the criteria for allocating a contract s consideration to individual services or products in multiple-deliverable arrangements. The guidance requires that the best estimate of selling price be used when vendor specific objective or third-party evidence for deliverables cannot be determined. This guidance is effective for us for revenue arrangements entered into or materially modified after December 31, 2010. The adoption of this accounting guidance did not have a material impact on our consolidated financial position, results of operations or cash flows.

**(C) ACQUISITIONS**

*Hill Hire plc* On June 8, 2011, we acquired all of the common stock of Hill Hire plc (Hill Hire), a U.K. based full service leasing, rental and maintenance company for a purchase price of \$251.5 million, net of cash acquired, all of which was paid as of June 30, 2011. The acquisition included Hill Hire s fleet of approximately 8,000 full service lease and 5,700 rental vehicles, and approximately 400 contractual customers. The fleet included 9,700 trailers. The initial recording of the transaction was based on preliminary valuation assessments and is subject to change. The combined network operates under the Ryder name, complementing our Fleet Management Solutions (FMS) business segment market coverage in the U.K. Transaction costs related to the Hill Hire acquisition, all of which were included in Operating expense in the Consolidated Condensed Statement of Earnings, totaled \$1.9 million for the six months ended June 30, 2011.

The preliminary purchase price allocations and resulting impact on the June 30, 2011 Consolidated Condensed Balance Sheet relating to the Hill Hire acquisition were as follows:

	<b>(In thousands)</b>
Assets:	
Revenue earning equipment	\$ 201,429
Operating property and equipment	18,780
Customer relationships and other intangibles	5,567
Other assets, primarily accounts receivable	60,988
	<b>286,764</b>
Liabilities, primarily accrued liabilities	<b>(35,269)</b>
Net assets acquired	<b>\$ 251,495</b>

Pro Forma Information The operating results of Hill Hire have been included in the consolidated condensed financial statements from the date of acquisition. The following table provides the unaudited pro forma revenues, net earnings and earnings per common share as if the results of the Hill Hire acquisition had been included in operations commencing January 1, 2010. This pro forma information is not necessarily indicative either of the combined results of operations that actually would have been realized had the acquisition been consummated during the periods for which the pro forma information is presented, or of future results.

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

		Three months ended June 30,		Six months ended June 30,	
		2011	2010	2011	2010
(In thousands, except per share amounts)					
Revenue	As reported	<b>\$ 1,513,344</b>	1,286,123	<b>\$ 2,938,720</b>	2,506,061
Revenue	Pro forma	<b>\$ 1,543,084</b>	1,321,924	<b>\$ 3,006,290</b>	2,578,223
Net earnings	As reported	<b>\$ 40,033</b>	29,841	<b>\$ 65,158</b>	42,214
Net earnings	Pro forma <sup>(1)</sup>	<b>\$ 47,791</b>	28,637	<b>\$ 77,773</b>	42,433
Net earnings per common share:					
Basic	As reported	<b>\$ 0.78</b>	0.57	<b>\$ 1.27</b>	0.80
Basic	Pro forma	<b>\$ 0.93</b>	0.54	<b>\$ 1.51</b>	0.80
Diluted	As reported	<b>\$ 0.77</b>	0.56	<b>\$ 1.26</b>	0.79
Diluted	Pro forma	<b>\$ 0.92</b>	0.54	<b>\$ 1.50</b>	0.80

(1) For the three and six months ended June 30, 2010, the pro forma net earnings include restructuring and integration-related transition and transaction costs of \$5.1 million and \$7.6 million, respectively.

*B.I.T. Leasing Inc.* On April 1, 2011, we acquired the assets of B.I.T. Leasing, Inc. ( BIT ), a full service truck leasing and fleet services company located in Hayward, California, for a purchase price of \$13.8 million, of which \$13.2 million was paid as of June 30, 2011. This agreement complements a 2010 acquisition whereby we acquired a portion of BIT s fleet of full service lease and rental vehicles and contractual customers. The combination of both acquisitions included BIT s fleet of approximately 490 full service lease and rental vehicles, 70 contract maintenance vehicles and 130 contractual customers. The initial recording of the transaction was based on preliminary valuation assessments and is subject to change. As of June 30, 2011, goodwill and customer relationship intangibles related to the BIT acquisition were \$1.4 million and \$0.5 million, respectively. The combined network operates under the Ryder name, complementing our FMS business segment market coverage in California.

*The Scully Companies* On January 28, 2011, we acquired the common stock of The Scully Companies, Inc. s ( Scully ) FMS business and the assets of Scully s Dedicated Contract Carriage (DCC) business. The acquisition included Scully s fleet of approximately 1,800 full service lease and 300 rental vehicles, and approximately 200 contractual customers. The purchase price was \$91.2 million, of which \$71.2 million was paid as of June 30, 2011. During 2011, the purchase price was increased by \$0.5 million due to the settlement of working capital related items. The purchase price includes \$14.4 million in contingent consideration to be paid to the seller provided acquired customers are retained for a specified period. The contingent consideration is expected to be paid by the end of the year. As of June 30, 2011, the fair value of the contingent consideration has been reflected within Accrued expenses and other current liabilities in our Consolidated Condensed Balance Sheet. See Note (N), Fair Value Measurements, for additional information. The initial recording of the transaction was based on preliminary valuation assessments and is subject to change. As of June 30, 2011, goodwill and customer relationship intangibles related to the Scully acquisition were \$27.8 million and \$11.1 million, respectively. The combined network operates under the Ryder name, complementing our FMS and DCC business segments market coverage in the Western United States.

*Carmenita Leasing, Inc.* On January 10, 2011, we acquired the assets of Carmenita Leasing, Inc. ( Carmenita ), a full service leasing and rental business located in Santa Fe Springs, California, which included a fleet of approximately 190 full service lease and rental vehicles, and 60 contractual customers for a purchase price of \$9.0 million, of which \$8.6 million was paid as of June 30, 2011. The initial recording of the transaction was based on

preliminary valuation assessments and is subject to change. As of June 30, 2011, goodwill and customer relationship intangibles related to the Carmenita acquisition were \$0.3 million and \$0.3 million, respectively. The combined network operates under the Ryder name, complementing our FMS business segment market coverage in California.

*Total Logistic Control* On December 31, 2010, we acquired all of the common stock of Total Logistic Control ( TLC ), a leading provider of comprehensive supply chain solutions to food, beverage, and consumer packaged goods manufacturers in the U.S.



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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

TLC provides customers a broad suite of end-to-end services, including distribution management, contract packaging services and solutions engineering. This acquisition enhances our Supply Chain Solutions (SCS) capabilities and growth prospects in the areas of packaging and warehousing, including temperature-controlled facilities. The purchase price was \$208.0 million, of which \$3.4 million was paid during the six months ended June 30, 2011. During the six months ended June 30, 2011, the purchase price was reduced by \$0.6 million due to contractual adjustments in acquired deferred taxes. The purchase price is subject to further adjustments based on resolution of certain items with the seller. As of June 30, 2011, goodwill and customer relationship intangibles related to the TLC acquisition were \$134.0 million and \$35.0 million, respectively.

Pro forma information for the 2011 acquisitions, other than Hill Hire, is not disclosed because the effect of these acquisitions is not significant. During the six months ended June 30, 2011 and 2010, we paid \$0.7 million and \$2.4 million, respectively, related to other acquisitions completed in the prior years.

**(D) DISCONTINUED OPERATIONS**

In 2009, we ceased SCS service operations in Brazil, Argentina, Chile and European markets. Accordingly, results of these operations, financial position and cash flows are separately reported as discontinued operations for all periods presented either in the Consolidated Condensed Financial Statements or notes thereto.

Summarized results of discontinued operations were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
	(In thousands)			
Pre-tax loss from discontinued operations	\$ (969)	(832)	\$ (1,716)	(1,337)
Income tax benefit	88	73	103	79
Loss from discontinued operations, net of tax	\$ (881)	(759)	\$ (1,613)	(1,258)

Results of discontinued operations in 2011 and 2010 included losses related to adverse legal developments, professional fees and administrative fees associated with our discontinued South American operations.

We are subject to various claims, tax assessments and administrative proceedings associated with our discontinued operations. We have established loss provisions for matters in which losses are deemed probable and can be reasonably estimated. However, at this time, it is not possible for us to determine fully the ultimate effect of all unasserted claims and assessments on our consolidated financial condition, results of operations or liquidity. Additional adjustments and expenses may be recorded through discontinued operations in future periods as further relevant information becomes available. Although it is not possible to predict the ultimate outcome of these matters, we do not expect that any resulting liability will have a material adverse effect upon our financial condition, results of operations or liquidity.

The following is a summary of assets and liabilities of discontinued operations:

	June 30, 2011	December 31, 2010
	(In thousands)	
Assets:		
Total current assets, primarily other receivables	\$4,639	4,710
Total assets	\$6,535	6,346

Liabilities:

Total current liabilities, primarily other payables	<b>\$5,119</b>	4,018
Total liabilities	<b>\$9,012</b>	7,882

(E) SHARE-BASED COMPENSATION PLANS

Share-based incentive awards are provided to employees under the terms of various share-based compensation plans (collectively, the Plans ). The Plans are administered by the Compensation Committee of the Board of Directors. Awards under the Plans principally include at-the-money stock options, nonvested stock and cash awards.

Share-based compensation expense is generally recorded in Salaries and employee-related costs in the Consolidated Condensed Statements of Earnings.

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

The following table provides information on share-based compensation expense and income tax benefits recognized during the periods:

	Three months ended June 30,		Six months ended June 30,	
	<b>2011</b>	2010	<b>2011</b>	2010
	(In thousands)			
Stock option and stock purchase plans	<b>\$ 2,357</b>	2,240	<b>\$ 4,604</b>	4,493
Nonvested stock	<b>1,878</b>	1,836	<b>3,736</b>	3,524
Share-based compensation expense	<b>4,235</b>	4,076	<b>8,340</b>	8,017
Income tax benefit	<b>(1,415)</b>	(1,415)	<b>(2,787)</b>	(2,741)
Share-based compensation expense, net of tax	<b>\$ 2,820</b>	2,661	<b>\$ 5,553</b>	5,276

During the six months ended June 30, 2011 and 2010, approximately 700,000 and 900,000 stock options, respectively, were granted under the Plans. These awards generally vest evenly over a three year period from the date of grant and have contractual terms of seven years. The fair value of each option award at the date of grant was estimated using a Black-Scholes-Merton option-pricing valuation model. The weighted-average fair value per option granted during the six months ended June 30, 2011 and 2010 was \$12.85 and \$8.93, respectively.

During the six months ended June 30, 2011 and 2010, approximately 140,000 and 190,000 market-based restricted stock rights, respectively, were granted under the Plans. Employees only receive the grant of stock if Ryder's cumulative average total shareholder return (TSR) at least meets the S&P 500 cumulative average TSR over an applicable three-year period. The fair value of the market-based restricted stock rights was estimated using a lattice-based option-pricing valuation model that incorporates a Monte-Carlo simulation. The fair value of the market-based awards was determined and fixed on the grant date and is based on the likelihood of Ryder achieving the market-based condition. The weighted-average fair value per market-based restricted stock right granted during the six months ended June 30, 2011 and 2010 was \$25.29 and \$15.50, respectively.

During the six months ended June 30, 2011 and 2010, approximately 150,000 and 40,000 time-vested restricted stock rights and restricted stock units (RSU), respectively, were granted under the plans. The time-vested restricted stock rights entitle the holder to shares of common stock as the awards vest over a three-year period. The fair value of the time-vested awards is determined and fixed on the date of grant based on Ryder's stock price on the date of grant. The weighted-average fair value per time-vested restricted stock right and RSU granted during the six months ended June 30, 2011 and 2010 was \$50.95 and \$39.16, respectively.

During the six months ended June 30, 2011 and 2010, employees who received market-based restricted stock rights also received market-based cash awards. The awards have the same vesting provisions as the market-based restricted stock rights except that Ryder's TSR must at least meet the TSR of the 33rd percentile of the S&P 500. The cash awards are accounted for as liability awards under the share-based compensation accounting guidance as the awards are based upon the performance of our common stock and are settled in cash. As a result, the liability is adjusted to reflect fair value at the end of each reporting period. The fair value of the cash awards was estimated using a lattice-based option-pricing valuation model that incorporates a Monte-Carlo simulation.

The following table is a summary of compensation expense recognized for cash awards in addition to the share-based compensation expense reported in the previous table:

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	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010

(In thousands)

Cash awards	<b>\$360</b>	678	<b>\$820</b>	772
-------------	--------------	-----	--------------	-----

Total unrecognized pre-tax compensation expense related to share-based compensation arrangements at June 30, 2011 was \$33.7 million and is expected to be recognized over a weighted-average period of 2.0 years.

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**(F) EARNINGS PER SHARE**

We compute earnings per share using the two-class method. The two-class method of computing earnings per share is an earnings allocation formula that determines earnings per share for common stock and any participating securities according to dividends declared (whether paid or unpaid) and participation rights in undistributed earnings. Our nonvested stock are considered participating securities since the share-based awards contain a non-forfeitable right to dividend equivalents irrespective of whether the awards ultimately vest. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings and undistributed earnings allocated to common shareholders by the weighted average number of common shares outstanding for the period. In applying the two-class method, undistributed earnings are allocated to both common shares and participating securities based on the weighted average shares outstanding during the period.

The following table presents the calculation of basic and diluted earnings per common share from continuing operations:

		Three months ended June 30, <b>2011</b>	2010	Six months ended June 30, <b>2011</b>	2010
(In thousands, except per share amounts)					
<b>Earnings per share Basic:</b>					
Earnings from continuing operations		<b>\$ 40,914</b>	30,600	<b>\$ 66,771</b>	43,472
Less: Distributed and undistributed earnings allocated to nonvested stock		<b>(649)</b>	(432)	<b>(1,054)</b>	(584)
Earnings from continuing operations available to common shareholders	Basic	<b>\$ 40,265</b>	30,168	<b>\$ 65,717</b>	42,888
Weighted average common shares outstanding	Basic	<b>50,546</b>	52,044	<b>50,586</b>	52,362
Earnings from continuing operations per common share	Basic	<b>\$ 0.80</b>	0.58	<b>\$ 1.30</b>	0.82
<b>Earnings per share Diluted:</b>					
Earnings from continuing operations		<b>\$ 40,914</b>	30,600	<b>\$ 66,771</b>	43,472
Less: Distributed and undistributed earnings allocated to nonvested stock		<b>(645)</b>	(432)	<b>(1,049)</b>	(584)
Earnings from continuing operations available to common shareholders	Diluted	<b>\$ 40,269</b>	30,168	<b>\$ 65,722</b>	42,888
Weighted average common shares outstanding	Basic	<b>50,546</b>	52,044	<b>50,586</b>	52,362
Effect of dilutive options		<b>457</b>	217	<b>421</b>	120
Weighted average common shares outstanding	Diluted	<b>51,003</b>	52,261	<b>51,007</b>	52,482
Earnings from continuing operations per common share	Diluted	<b>\$ 0.79</b>	0.58	<b>\$ 1.29</b>	0.82

Anti-dilutive options not included above 1,224 1,391 1,333 1,853

**(G) RESTRUCTURING AND OTHER CHARGES**

Restructuring charges, net for the six months ended June 30, 2011 represented \$0.8 million of employee severance and benefit costs related to workforce reductions and termination costs associated with non-essential equipment contracts assumed in the Scully acquisition. There were no restructuring charges in the second quarter of 2011.

Activity related to restructuring reserves including discontinued operations were as follows:

	December 31, 2010 Balance	Additions	Cash Payments (In thousands)	Foreign Translation Adjustments	June 30, 2011 Balance
Employee severance and benefits	\$ 234	405	243	9	405
Contract termination costs	3,813	375	995	127	3,320
<b>Total</b>	<b>\$ 4,047</b>	<b>780</b>	<b>1,238</b>	<b>136</b>	<b>3,725</b>

At June 30, 2011, the majority of outstanding restructuring obligations are required to be paid over the next two years.

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**(H) DIRECT FINANCING LEASE RECEIVABLES**

We lease revenue earning equipment to customers for periods ranging from three to seven years for trucks and tractors and up to ten years for trailers. The majority of our leases are classified as operating leases. However, some of our revenue earning equipment leases are classified as direct financing leases and, to a lesser extent, sales-type leases. The net investment in direct financing and sales-type leases consisted of:

	<b>June 30,</b>	December
	<b>2011</b>	31,
		2010
	(In thousands)	
Total minimum lease payments receivable	<b>\$ 560,210</b>	548,419
Less: Executory costs	<b>(170,452)</b>	(171,076)
Minimum lease payments receivable	<b>389,758</b>	377,343
Less: Allowance for uncollectibles	<b>(696)</b>	(784)
Net minimum lease payments receivable	<b>389,062</b>	376,559
Unguaranteed residuals	<b>62,556</b>	57,898
Less: Unearned income	<b>(97,175)</b>	(96,522)
Net investment in direct financing and sales-type leases	<b>354,443</b>	337,935
Current portion	<b>(67,692)</b>	(63,304)
Non-current portion	<b>\$ 286,751</b>	274,631

Our direct financing lease customers operate in a wide variety of industries, and we have no significant customer concentrations in any one industry. We assess credit risk for all of our customers including those who lease equipment under direct financing leases. Credit risk is assessed using an internally developed model which incorporates credit scores from third party providers and our own custom risk ratings and is updated on a monthly basis. The external credit scores are developed based on the customer's historical payment patterns and an overall assessment of the likelihood of delinquent payments. Our internal ratings are weighted based on the industry that the customer operates, company size, years in business, and other credit-related indicators (i.e. profitability, cash flow, liquidity, tangible net worth, etc.). Any one of the following factors may result in a customer being classified as high risk: i) the customer has a history of late payments; ii) the customer has open lawsuits, liens or judgments; iii) the customer has been in business less than 3 years; and iv) the customer operates in an industry with low barriers to entry. For those customers who are designated as high risk, we typically require deposits to be paid in advance in order to mitigate our credit risk. Additionally, our receivables are collateralized by the vehicle's fair value, which further mitigates our credit risk.

The following table presents the credit risk profile by creditworthiness category of our direct financing lease receivables:

	June 30,	December
	2011	31,
		2010
	(In thousands)	
Very low risk to low risk	<b>\$ 112,284</b>	91,993
Moderate risk	<b>215,413</b>	218,547

Moderately high to high risk	<b>62,061</b>	66,803
	<b>\$ 389,758</b>	377,343

The following table is a rollforward of the allowance for credit losses on direct financing lease receivables for the six months ended June 30, 2011:

	(In thousands)
Balance at December 31, 2010	\$ 784
<b>Charged to earnings</b>	<b>72</b>
<b>Deductions</b>	<b>(160)</b>
<b>Balance at June 30, 2011</b>	<b>\$ 696</b>



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As of June 30, 2011, the amount of direct financing lease receivables which were past due was not significant and there were no impaired receivables. Accordingly, we do not believe there is a material risk of default with respect to the direct financing lease receivables as of June 30, 2011.

**(I) REVENUE EARNING EQUIPMENT**

	<b>June 30, 2011</b>			December 31, 2010		
	<b>Cost</b>	<b>Accumulated Depreciation</b>	<b>Net Book Value<sup>(1)</sup></b>	Cost	Accumulated Depreciation	Net Book Value <sup>(1)</sup>
	(In thousands)					
Held for use:						
Full service lease	<b>\$ 5,867,412</b>	<b>(2,522,238)</b>	<b>3,345,174</b>	5,639,410	(2,408,126)	3,231,284
Commercial rental	<b>2,075,181</b>	<b>(670,141)</b>	<b>1,405,040</b>	1,549,094	(647,764)	901,330
Held for sale	<b>238,548</b>	<b>(171,275)</b>	<b>67,273</b>	260,114	(191,510)	68,604
<b>Total</b>	<b>\$ 8,181,141</b>	<b>(3,363,654)</b>	<b>4,817,487</b>	7,448,618	(3,247,400)	4,201,218

(1) Revenue earning equipment, net includes vehicles acquired under capital leases of \$25.4 million, less accumulated depreciation of \$15.2 million, at June 30, 2011, and \$29.2 million, less accumulated depreciation of \$18.5 million, at December 31, 2010.

At the end of 2010, we completed our annual review of residual values and useful lives of revenue earning equipment. Based on the results of our analysis, we adjusted the estimated residual values of certain classes of revenue earning equipment effective January 1, 2011. The change in estimated residual values increased pre-tax earnings for the three and six months ended June 30, 2011 by approximately \$1.4 million and \$2.7 million, respectively. In the three and six months ended June 30, 2011, we recognized \$0.1 million and \$0.2 million, respectively, of accelerated depreciation for select vehicles that are expected to be sold by the end of 2011. In the three and six months ended June 30, 2010, we recognized \$1.0 million and \$3.5 million, respectively, of accelerated depreciation for select vehicles that were expected to be sold by the end of 2010.

**(J) GOODWILL**

The carrying amount of goodwill attributable to each reportable business segment with changes therein was as follows:

	Fleet Management Solutions	Supply Chain Solutions	Dedicated Contract Carriage	Total
	(In thousands)			
Balance at January 1, 2011:				
Goodwill	\$ 202,941	177,222	4,900	385,063
Accumulated impairment losses	(10,322)	(18,899)		(29,221)
	192,619	158,323	4,900	355,842
<b>Acquisitions</b>	<b>14,028</b>		<b>14,713</b>	<b>28,741</b>
<b>Purchase accounting adjustments</b>	<b>592</b>	<b>(4,319)</b>	<b>195</b>	<b>(3,532)</b>
<b>Foreign currency translation adjustment</b>	<b>195</b>	<b>253</b>		<b>448</b>

**Balance at June 30, 2011:**

<b>Goodwill</b>	<b>217,756</b>	<b>173,156</b>	<b>19,808</b>	<b>410,720</b>
<b>Accumulated impairment losses</b>	<b>(10,322)</b>	<b>(18,899)</b>		<b>(29,221)</b>
	<b>\$ 207,434</b>	<b>154,257</b>	<b>19,808</b>	<b>381,499</b>

Purchase accounting adjustments related primarily to changes in deferred tax liabilities and evaluations of the physical and market condition of operating property and equipment. We did not recast the December 31, 2010 balance sheet as the adjustments are not material.

We assess goodwill for impairment on April 1<sup>st</sup> of each year or more often if deemed necessary. On April 1, 2011, we completed our annual goodwill impairment test and determined there was no impairment.

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**(K) ACCRUED EXPENSES AND OTHER LIABILITIES**

	June 30, 2011			December 31, 2010		
	Accrued Non-Current Expenses	Non-Current Liabilities	Total	Accrued Non-Current Expenses	Non-Current Liabilities	Total
	(In thousands)					
Salaries and wages	\$ 83,310		83,310	81,037		81,037
Deferred compensation	1,430	21,767	23,197	1,965	21,258	23,223
Pension benefits	3,001	342,912	345,913	2,984	333,074	336,058
Other postretirement benefits	3,385	42,959	46,344	3,382	43,787	47,169
Employee benefits	6,592		6,592	2,251		2,251
Insurance obligations, primarily self-insurance	123,480	151,953	275,433	110,697	148,639	259,336
Residual value guarantees	2,841	1,821	4,662	2,301	2,196	4,497
Deferred rent	21,788	6,602	28,390	2,397	16,787	19,184
Deferred vehicle gains	473	1,134	1,607	473	1,374	1,847
Environmental liabilities	5,012	9,205	14,217	5,145	8,908	14,053
Asset retirement obligations	4,012	12,533	16,545	3,868	12,319	16,187
Operating taxes	77,434		77,434	73,095		73,095
Income taxes	10,719	76,607	87,326	2,559	73,849	76,408
Interest	32,087		32,087	30,478		30,478
Deposits, mainly from customers	36,698	7,542	44,240	31,755	7,538	39,293
Deferred revenue	18,994	2,004	20,998	15,956	4,646	20,602
Acquisition holdbacks	21,762		21,762	6,177		6,177
Other	42,790	15,527	58,317	40,495	6,433	46,928
<b>Total</b>	<b>\$ 495,808</b>	<b>692,566</b>	<b>1,188,374</b>	<b>417,015</b>	<b>680,808</b>	<b>1,097,823</b>

**(L) INCOME TAXES****Uncertain Tax Positions**

We are subject to tax audits in numerous jurisdictions in the U.S. and foreign countries. Tax audits by their very nature are often complex and can require several years to complete. In the normal course of business, we are subject to challenges from the Internal Revenue Service (IRS) and other tax authorities regarding amounts of taxes due. These challenges may alter the timing or amount of taxable income or deductions, or the allocation of income among tax jurisdictions. As part of our calculation of the provision for income taxes on earnings, we recognize the tax benefit from uncertain tax positions that are at least more likely than not of being sustained upon audit based on the technical merits of the tax position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. Such calculations require management to make estimates and judgments with respect to the ultimate outcome of a tax audit. Actual results could vary materially from these estimates.

The following is a summary of tax years that are no longer subject to examination:

*Federal* audits of our U.S. federal income tax returns are closed through fiscal year 2006.

*State* for the majority of states, we are no longer subject to tax examinations by tax authorities for tax years before 2007.

*Foreign* we are no longer subject to foreign tax examinations by tax authorities for tax years before 2003 in Canada, 2001 in Brazil, 2006 in Mexico and 2008 in the U.K., which are our major foreign tax jurisdictions. In Brazil, we were assessed \$17.8 million, including penalties and interest, related to the tax due on the sale of our outbound

auto carriage business in 2001. On November 11, 2010, the Administrative Tax Court dismissed the assessment. The tax authority has filed a motion to review the decision and the matter therefore remains pending before the Administrative Tax Court. We believe it is more likely than not that our tax position will ultimately be sustained and no amounts have been reserved for this matter.

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At June 30, 2011 and December 31, 2010, the total amount of gross unrecognized tax benefits (excluding the federal benefit received from state positions) was \$63.1 million and \$61.2 million, respectively. Unrecognized tax benefits related to federal, state and foreign tax positions may decrease by \$2.2 million by June 30, 2012, if audits are completed or tax years close.

**Like-Kind Exchange Program**

We have a like-kind exchange program for certain of our revenue earning equipment operating in the U.S. Pursuant to the program, we dispose of vehicles and acquire replacement vehicles in a form whereby tax gains on disposal of eligible vehicles are deferred. To qualify for like-kind exchange treatment, we exchange through a qualified intermediary eligible vehicles being disposed of with vehicles being acquired, allowing us to generally carryover the tax basis of the vehicles sold ( like-kind exchanges ). The program results in a material deferral of federal and state income taxes. As part of the program, the proceeds from the sale of eligible vehicles are restricted for the acquisition of replacement vehicles and other specified applications. Due to the structure utilized to facilitate the like-kind exchanges, the qualified intermediary that holds the proceeds from the sales of eligible vehicles and the entity that holds the vehicles to be acquired under the program are required to be consolidated in the accompanying Consolidated Condensed Financial Statements in accordance with U.S. GAAP. At June 30, 2011 and December 31, 2010, these consolidated entities had total assets, primarily revenue earning equipment, and total liabilities, primarily accounts payable, of \$86.7 million and \$49.5 million, respectively.

**Tax Law Changes**

On May 25, 2011 the State of Michigan enacted changes to its tax system, which included a repeal of the Michigan Business Tax and replaced it with a corporate income tax. The impact of this change resulted in a non-cash charge to deferred income taxes and a decrease to earnings for the three and six months ended June 30, 2011 of \$5.4 million.

On January 13, 2011, the state of Illinois enacted changes to its tax system, which included an increase to the corporate income tax rate from 4.8% to 7.0%. The impact of this change resulted in a non-cash charge to deferred income taxes and a decrease to earnings for the six months ended June 30, 2011 of \$1.2 million.

**Effective Tax Rate**

Our effective income tax rate from continuing operations for the second quarter of 2011 was 45.5% compared with 41.4% in the same period of the prior year. Our effective income tax rate from continuing operations for the six months ended June 30, 2011 was 43.7% compared with 41.8% in the same period of the prior year. Our provision for income taxes and effective income tax rate from continuing operations were negatively impacted by tax law changes in the States of Michigan (second quarter) and Illinois (first quarter). The increase in our effective tax rate was partially offset by a higher proportionate amount of earnings in lower tax rate jurisdictions and lower contingent tax accruals.

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## (M) DEBT

	Weighted-Average Interest Rate		Maturities	December	
	June 30, 2011	December 31, 2010		June 30, 2011	31, 2010
				(In thousands)	
Short-term debt and current portion of long-term debt:					
Short-term debt	<b>4.02%</b>	4.56%	<b>2011</b>	\$ <b>167</b>	42,968
Current portion of long-term debt, including capital leases				<b>293,715</b>	377,156
<b>Total short-term debt and current portion of long-term debt</b>				<b>293,882</b>	420,124
Long-term debt:					
U.S. commercial paper <sup>(1)</sup>	<b>0.37%</b>	0.42%	<b>2016</b>	<b>531,908</b>	367,880
Unsecured U.S. notes Medium-term notes <sup>(1)</sup>	<b>4.47%</b>	5.28%	<b>2011-2025</b>	<b>2,483,779</b>	2,158,647
Unsecured U.S. obligations, principally bank term loans	<b>1.49%</b>	1.54%	<b>2012-2013</b>	<b>106,900</b>	105,600
Unsecured foreign obligations	<b>4.83%</b>	5.14%	<b>2011-2012</b>	<b>91,310</b>	45,109
Capital lease obligations	<b>7.88%</b>	7.86%	<b>2011-2017</b>	<b>11,276</b>	11,369
<b>Total before fair market value adjustment</b>				<b>3,225,173</b>	2,688,605
Fair market value adjustment on notes subject to hedging <sup>(2)</sup>				<b>16,441</b>	15,429
				<b>3,241,614</b>	2,704,034
Current portion of long-term debt, including capital leases				<b>(293,715)</b>	(377,156)
<b>Long-term debt</b>				<b>2,947,899</b>	2,326,878
<b>Total debt</b>				<b>\$ 3,241,781</b>	2,747,002

(1) We had unamortized original issue discounts of \$10.3 million and \$10.5 million at June 30, 2011 and December 31, 2010, respectively.

(2) The notional amount of executed interest rate swaps designated as fair value hedges was \$550 million and \$250 million at June 30, 2011 and December 31, 2010, respectively.

In June 2011, we executed a new \$900 million global revolving credit facility with a syndicate of twelve lending institutions led by Bank of America N.A., Bank of Tokyo-Mitsubishi UFJ, Ltd., BNP Paribas, Mizuho Corporate Bank, Ltd., Royal Bank of Canada, Royal Bank of Scotland Plc, U.S. Bank National Association and Wells Fargo Bank, N.A. This facility replaces an \$875 million credit facility that was scheduled to mature in April 2012. The new global credit facility matures in June 2016 and is used primarily to finance working capital and provide support for the issuance of unsecured commercial paper in the U.S. and Canada. This facility can also be used to issue up to \$75 million in letters of credit (there were no letters of credit outstanding against the facility at June 30, 2011). At our option, the interest rate on borrowings under the credit facility is based on LIBOR, prime, federal funds or local

equivalent rates. The agreement provides for annual facility fees, which range from 10.0 basis points to 32.5 basis points, and are based on Ryder's long-term credit ratings. The current annual facility fee is 15.0 basis points, which applies to the total facility size of \$900 million. The credit facility contains no provisions limiting its availability in the event of a material adverse change to Ryder's business operations; however, the credit facility does contain standard representations and warranties, events of default, cross-default provisions and certain affirmative and negative covenants. In order to maintain availability of funding, we must maintain a ratio of debt to consolidated tangible net worth, of less than or equal to 300%. Tangible net worth, as defined in the credit facility, includes 50% of our deferred federal income tax liability and excludes the book value of our intangibles. The ratio at June 30, 2011 was 218%. At June 30, 2011, \$366.1 million was available under the credit facility, net of the support for commercial paper borrowings.

Our global revolving credit facility permits us to refinance short-term commercial paper obligations on a long-term basis. Settlement of short-term commercial paper obligations not expected to require the use of working capital are classified as long-term as we have both the intent and ability to refinance on a long-term basis. At June 30, 2011 and December 31, 2010, we classified \$531.9 million and \$367.9 million, respectively, of short-term commercial paper as long-term debt.

In May 2011, we issued \$350 million of unsecured medium-term notes maturing in June 2017. If the notes are downgraded following, and as a result of, a change in control, the note holder can require us to repurchase all or a portion of the notes at a purchase price equal to 101% of the principal amount plus accrued and unpaid interest. In connection with the issuance of the medium term notes, we entered into three interest rate swaps with an aggregate notional amount of \$150 million maturing in June 2017. Refer to Note (O), Derivatives, for additional information.

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In February 2011, we issued \$350 million of unsecured medium-term notes maturing in March 2015. If the notes are downgraded following, and as a result of, a change in control, the note holder can require us to repurchase all or a portion of the notes at a purchase price equal to 101% of the principal amount plus accrued and unpaid interest. In connection with the issuance of the medium term notes, we entered into two interest rate swaps with an aggregate notional amount of \$150 million maturing in March 2015. Refer to Note (O), Derivatives, for additional information.

We have a trade receivables purchase and sale program, pursuant to which we sell certain of our domestic trade accounts receivable to a bankruptcy remote, consolidated subsidiary of Ryder, that in turn sells, on a revolving basis, an ownership interest in certain of these accounts receivable to a receivables conduit or committed purchasers. The subsidiary is considered a VIE and is consolidated based on our control of the entity's activities. We use this program to provide additional liquidity to fund our operations, particularly when it is cost effective to do so. The costs under the program may vary based on changes in interest rates. The available proceeds that may be received under the program are limited to \$175 million. If no event occurs which causes early termination, the 364-day program will expire on October 28, 2011. The program contains provisions restricting its availability in the event of a material adverse change to our business operations or the collectibility of the collateralized receivables. At June 30, 2011 and December 31, 2010, no amounts were outstanding under the program. Sales of receivables under this program will be accounted for as secured borrowings based on our continuing involvement in the transferred assets.

At June 30, 2011 and December 31, 2010, we had letters of credit and surety bonds outstanding totaling \$265.7 million and \$264.8 million, respectively, which primarily guarantee the payment of insurance claims.

**(N) FAIR VALUE MEASUREMENTS**

The following tables present our assets and liabilities that are measured at fair value on a recurring basis and the levels of inputs used to measure fair value:

	Balance Sheet Location	Fair Value Measurements At June 30, 2011 Using			Total
		Level 1	Level 2	Level 3	
(In thousands)					
Assets:					
Investments held in Rabbi Trusts:					
Cash and cash equivalents		\$ 4,720			4,720
U.S. equity mutual funds		9,022			9,022
Foreign equity mutual funds		2,623			2,623
Fixed income mutual funds		3,135			3,135
Investments held in Rabbi Trusts	DFL and other assets	19,500			19,500
Interest rate swaps	DFL and other assets		16,654		16,654
Foreign currency forward contract	Other current assets		4,037		4,037
Total assets at fair value		\$ 19,500	20,691		40,191
Liabilities:					
Contingent consideration	Accrued expenses	\$		14,400	14,400
Interest rate swaps	Other non-current liabilities		213		213
Total liabilities at fair value		\$	213	14,400	14,613



	Balance Sheet Location	Fair Value Measurements At December 31, 2010 Using			Total
		Level 1	Level 2	Level 3	
(In thousands)					
Assets:					
Investments held in Rabbi Trusts					
Cash and cash equivalents		\$ 2,348			2,348
U.S. equity mutual funds		8,409			8,409
Foreign equity mutual funds		5,188			5,188
Fixed income mutual funds		1,459			1,459
Investments held in Rabbi Trusts	DFL and other assets	17,404			17,404
Interest rate swap	DFL and other assets		15,429		15,429
Total assets at fair value		\$ 17,404	15,429		32,833

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
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The following is a description of the valuation methodologies used for these items, as well as the level of inputs used to measure fair value:

*Investments held in Rabbi Trusts* The investments primarily include mutual funds that invest in equity and fixed income securities. Shares of mutual funds were valued based on quoted market prices, which represents the net asset value of the shares and were therefore classified within Level 1 of the fair value hierarchy.

*Interest rate swaps* The derivatives are pay-variable, receive-fixed interest rate swaps based on the LIBOR rate and are designated as fair value hedges. Fair value was based on a model-driven income approach using the LIBOR rate at each interest payment date, which was observable at commonly quoted intervals for the full term of the swaps. Therefore, our interest rate swaps were classified within Level 2 of the fair value hierarchy.

*Foreign currency forward contract* The derivative is a forward foreign currency exchange contract used to mitigate the risk of foreign currency movements on an intercompany transaction. Fair value was based on a model-driven valuation using observable forward foreign exchange rates, which were observable at commonly quoted intervals for the full term of the contract. Therefore, our foreign currency exchange contract was classified within Level 2 of the fair value hierarchy.

*Contingent consideration* Fair value was based on the income approach and uses significant inputs that are not observable in the market. These inputs are based on our expectations as to what amount we will pay based on contractual provisions. Therefore, the liability was classified within Level 3 of the fair value hierarchy. There has been no change in the fair value of the liability during 2011. Refer to Note (C), Acquisitions, for additional information.

The following tables present our assets and liabilities that are measured at fair value on a nonrecurring basis and the levels of inputs used to measure fair value:

	Fair Value Measurements At June 30, 2011 Using			Total Losses <sup>(2)</sup>	
	Level	Level	Level 3 (In thousands)	Three months ended	Six months ended
	1	2			
Assets held for sale:					
Revenue earning equipment: <sup>(1)</sup>					
Trucks	\$		8,090	\$ 1,954	\$ 3,643
Tractors			2,569	411	1,100
Trailers			352	707	1,368
Total assets at fair value	\$		11,011	\$ 3,072	\$ 6,111

	Fair Value Measurements At June 30, 2010 Using			Total Losses <sup>(2)</sup>	
	Level	Level	Level 3 (In thousands)	Three months ended	Six months ended
	1	2			
Assets held for sale:					
Revenue earning equipment <sup>(1)</sup>					
Trucks	\$		12,992	\$ 3,513	\$ 7,882
Tractors			20,992	2,682	6,492

Trailers		2,535	680		2,231
Total assets at fair value	\$	36,519	\$ 6,875	\$	16,605

(1) *Represents the portion of all revenue earning equipment held for sale that is recorded at fair value, less costs to sell.*

(2) *Total losses represent fair value adjustments for all vehicles held for sale throughout the period for which fair value was less than carrying value.*

Revenue earning equipment held for sale is stated at the lower of carrying amount or fair value less costs to sell. Losses to reflect changes in fair value are presented within Depreciation expense in the Consolidated Condensed Statements of Earnings. For revenue earning equipment held for sale, we stratify our fleet by vehicle type (tractors, trucks and trailers), weight class, age and other relevant characteristics and create classes of similar assets for analysis purposes. Fair value was determined based upon recent market

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
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prices obtained from our own sales experience for sales of each class of similar assets and vehicle condition. Therefore, our revenue earning equipment held for sale was classified within Level 3 of the fair value hierarchy.

Fair value of total debt (excluding capital lease obligations) at June 30, 2011 and December 31, 2010 was approximately \$3.40 billion and \$2.86 billion, respectively. For publicly-traded debt, estimates of fair value were based on market prices. For other debt, fair value was estimated based on rates currently available to us for debt with similar terms and remaining maturities. The carrying amounts reported in the Consolidated Condensed Balance Sheets for cash and cash equivalents, accounts receivable and accounts payable approximate fair value because of the immediate or short-term maturities of these financial instruments.

**(O) DERIVATIVES****Interest Rate Swaps**

In May 2011, we issued \$350 million of unsecured medium-term notes maturing in June 2017. Concurrently, we entered into three interest rate swaps, with an aggregate notional amount of \$150 million maturing in June 2017. The swaps were designated as fair value hedges whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. At June 30, 2011, the interest rate swap agreements effectively changed \$150 million of fixed-rate debt instruments with an interest rate of 3.50% to LIBOR-based floating-rate debt at a weighted-average interest rate of 1.50%. Changes in the fair value of our interest rate swaps are offset by changes in the fair value of the debt instrument. Accordingly, there is no ineffectiveness related to the interest rate swaps.

In February 2011, we issued \$350 million of unsecured medium-term notes maturing in March 2015. Concurrently, we entered into two interest rate swaps, with an aggregate notional amount of \$150 million maturing in March 2015. The swaps were designated as fair value hedges whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. At June 30, 2011, the interest rate swap agreements effectively changed \$150 million of fixed-rate debt instruments with an interest rate of 3.15% to LIBOR-based floating-rate debt at a weighted-average interest rate of 1.42%. Changes in the fair value of our interest rate swaps are offset by changes in the fair value of the debt instrument. Accordingly, there is no ineffectiveness related to the interest rate swaps.

In February 2008, we issued \$250 million of unsecured medium-term notes maturing in March 2013. Concurrently, we entered into an interest rate swap with a notional amount of \$250 million maturing in March 2013. The swap was designated as a fair value hedge whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. At June 30, 2011, the interest rate swap agreement effectively changed \$250 million of fixed-rate debt with an interest rate of 6.00% to LIBOR-based floating-rate debt at a rate of 2.59%. Changes in the fair value of our interest rate swap are offset by changes in the fair value of the debt instrument. Accordingly, there is no ineffectiveness related to the interest rate swap.

The location and amount of gains (losses) on interest rate swap agreements designated as fair value hedges and related hedged items reported in the Consolidated Condensed Statements of Earnings were as follows:

Fair Value Hedging Relationship	Location of Gain (Loss) Recognized in Income	Three months ended June 30,		Six months ended June 30,	
		2011	2010	2011	2010
(In thousands)					
Derivatives: Interest rate swaps	Interest expense	\$ 2,161	2,098	\$ 1,012	4,125
Hedged items: Fixed-rate debt	Interest expense	(2,161)	(2,098)	(1,012)	(4,125)
Total		\$		\$	



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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
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**Foreign Currency Forward Contract**

During three months ended June 30, 2011, we entered into a forward foreign currency exchange contract to mitigate the risk of foreign currency movements on an intercompany transaction with a foreign subsidiary. This forward foreign currency exchange contract was designated as a cash flow hedge. At June 30, 2011, the aggregate notional amount of the forward contract was \$270.4 million and has a remaining term of two months. The impact on the consolidated condensed financial statements was as follows:

	Amount of Loss Recognized in Accumulated Other Comprehensive Income (OCI) on Derivative	Location of Gain Reclassified from Accumulated OCI into Income	Amount of Gain Reclassified from Accumulated OCI into Income
	Three and six months ended June 30,	Three and six months ended June 30,	Three and six months ended June 30,
Cash Flow Hedging Relationship	2011 (In thousands)	2011 (In thousands)	2011 (In thousands)
Foreign currency forward contract	<b>\$ 136</b>	Miscellaneous income, net	<b>\$ 4,173</b>

During the three and six months ended June 30, 2011, the amount reclassified into income from the foreign currency forward contract was entirely offset by a foreign currency transaction loss. As of June 30, 2011, there was no ineffectiveness related to our forward foreign currency exchange contract. Refer to Note (N), Fair Value Measurements, for disclosures of the fair value and line item caption of derivative instruments recorded on the Consolidated Condensed Balance Sheets.

**(P) SHARE REPURCHASE PROGRAMS**

In December 2009, our Board of Directors authorized a share repurchase program intended to mitigate the dilutive impact of shares issued under our various employee stock, stock option and stock purchase plans. Under the December 2009 program, management is authorized to repurchase shares of common stock in an amount not to exceed the number of shares issued to employees under the Company's various employee stock, stock option and stock purchase plans from December 1, 2009 through December 15, 2011. The December 2009 program limits aggregate share repurchases to no more than 2 million shares of Ryder common stock. Share repurchases of common stock are made periodically in open-market transactions and are subject to market conditions, legal requirements and other factors. Management established a prearranged written plan for the Company under Rule 10b5-1 of the Securities Exchange Act of 1934 as part of the December 2009 program, which allowed for share repurchases during Ryder's quarterly blackout periods as set forth in the plan. For the three months ended June 30, 2011 and 2010, we repurchased and retired 570,000 shares and 138,098 shares, respectively, under this program at an aggregate cost of \$29.9 million and \$6.4 million, respectively. For the six months ended June 30, 2011 and 2010, we repurchased and retired 820,000 shares and 307,697 shares, respectively, under this program at an aggregate cost of \$41.9 million and \$12.2 million, respectively.

In February 2010, our Board of Directors authorized a \$100 million discretionary share repurchase program over a period not to exceed two years. For the three months ended June 30, 2010, we repurchased and retired 585,000 shares under the program at an aggregate cost of \$26.2 million. For the six months ended June 30, 2010, we repurchased and

retired 1,135,000 shares under this program at an aggregate cost of \$45.5 million. The program was completed in December 2010.

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
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**(Q) COMPREHENSIVE INCOME**

Comprehensive income presents a measure of all changes in shareholders' equity except for changes resulting from transactions with shareholders in their capacity as shareholders. Our total comprehensive income presently consists of net earnings, currency translation adjustments associated with foreign operations that use the local currency as their functional currency and adjustments for derivative instruments accounted for as cash flow hedges and various pension and other postretirement benefits related items.

The following table provides a reconciliation of net earnings as reported in the Consolidated Condensed Statements of Earnings to comprehensive income:

	Three months ended June 30,		Six months ended June 30,	
	<b>2011</b>	2010	<b>2011</b>	2010
	(In thousands)			
Net earnings	<b>\$ 40,033</b>	29,841	<b>\$ 65,158</b>	42,214
Other comprehensive income:				
Foreign currency translation adjustments	<b>1,645</b>	(28,724)	<b>25,988</b>	(30,374)
Unrealized loss on derivative instruments	<b>(136)</b>		<b>(136)</b>	
Amortization of transition obligation <sup>(1)</sup>	<b>(5)</b>	(5)	<b>(11)</b>	(9)
Amortization of net actuarial loss <sup>(1)</sup>	<b>3,245</b>	3,062	<b>6,613</b>	6,219
Amortization of prior service credit <sup>(1)</sup>	<b>(408)</b>	(400)	<b>(814)</b>	(800)
Change in net actuarial loss <sup>(1)</sup>	<b>(1,520)</b>	(886)	<b>(1,520)</b>	(968)
Total comprehensive income	<b>\$ 42,854</b>	2,888	<b>\$ 95,278</b>	16,282

*(1) Amounts pertain to our pension and/or postretirement benefit plans and are presented net of tax. See Note (R), Employee Benefit Plans, for additional information.*



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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
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**(R) EMPLOYEE BENEFIT PLANS**

Components of net periodic benefit cost were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
	(In thousands)			
<b>Pension Benefits</b>				
Company-administered plans:				
Service cost	\$ 3,616	3,063	\$ 7,383	8,152
Interest cost	24,384	23,845	48,874	47,942
Expected return on plan assets	(25,177)	(23,120)	(51,036)	(46,421)
Amortization of:				
Transition obligation	(7)	(6)	(15)	(12)
Net actuarial loss	5,002	4,767	10,131	9,499
Prior service credit	(572)	(563)	(1,142)	(1,126)
	7,246	7,986	14,195	18,034
Union-administered plans	1,455	1,316	2,796	2,591
Net periodic benefit cost	\$ 8,701	9,302	\$ 16,991	20,625
Company-administered plans:				
U.S.	\$ 7,387	8,051	\$ 14,487	16,867
Non-U.S.	(141)	(65)	(292)	1,167
	7,246	7,986	14,195	18,034
Union-administered plans	1,455	1,316	2,796	2,591
Net periodic benefit cost	\$ 8,701	9,302	\$ 16,991	20,625
<b>Postretirement Benefits</b>				
Company-administered plans:				
Service cost	\$ 303	259	\$ 650	685
Interest cost	585	594	1,254	1,359
Amortization of:				
Net actuarial loss (gain)	31	(3)	137	175
Prior service credit	(57)	(57)	(115)	(115)
Net periodic benefit cost	\$ 862	793	\$ 1,926	2,104
Company-administered plans:				
U.S.	\$ 694	626	\$ 1,577	1,567

Non-U.S.	<b>168</b>	167	<b>349</b>	537
	<b>\$ 862</b>	793	<b>\$ 1,926</b>	2,104

### **Pension Contributions**

During the six months ended June 30, 2011, we contributed \$7.1 million to our pension plans. During the second half of 2011, we expect to contribute approximately \$7.7 million to our pension plans.

### **Savings Plans**

Employees who do not actively participate in pension plans and are not covered by union-administered plans are generally eligible to participate in enhanced savings plans. Plans provide for (i) a company contribution even if employees do not make contributions, (ii) a company match of employee contributions of eligible pay, subject to tax limits and (iii) a discretionary company match based on our performance. During the three months ended June 30, 2011 and 2010, we recognized total savings plan costs of \$12.3 million and \$6.6 million, respectively. During the six months ended June 30, 2011 and 2010, we recognized total savings plan costs of \$20.5 million and \$13.3 million, respectively.

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
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**(S) OTHER ITEMS IMPACTING COMPARABILITY**

Our primary measure of segment performance excludes certain items we do not believe are representative of the ongoing operations of the segment. We believe that excluding these items from our segment measure of performance allows for better comparison of results. During the second quarter of 2011, we incurred \$1.7 million of transaction costs related to the acquisition of Hill Hire. These costs were recorded within Operating expense in our Consolidated Statements of Earnings.

**(T) SUPPLEMENTAL CASH FLOW INFORMATION**

Supplemental cash flow information was as follows:

	Six months ended June 30,	
	<b>2011</b>	2010
	(In thousands)	
Interest paid	<b>\$ 61,502</b>	63,888
Income taxes paid (refunded)	<b>\$ 7,302</b>	(9,061)
Changes in accounts payable related to purchases of revenue earning equipment	<b>\$ 62,871</b>	86,021
Operating and revenue earning equipment acquired under capital leases	<b>\$ 1,153</b>	99

**(U) SEGMENT REPORTING**

Our operating segments are aggregated into reportable business segments based upon similar economic characteristics, products, services, customers and delivery methods. We operate in three reportable business segments: (1) FMS, which provides full service leasing, contract maintenance, contract-related maintenance and commercial rental of trucks, tractors and trailers to customers, principally in the U.S., Canada and the U.K.; (2) SCS, which provides comprehensive supply chain consulting including distribution and transportation services in North America and Asia; and (3) DCC, which provides vehicles and drivers as part of a dedicated transportation solution in the U.S.

Our primary measurement of segment financial performance, defined as Net Before Taxes (NBT), includes an allocation of Central Support Services (CSS) and excludes restructuring and other charges, net described in Note (G),

Restructuring and Other Charges and excludes the items discussed in Note (S), Other Items Impacting Comparability. CSS represents those costs incurred to support all business segments, including human resources, finance, corporate services, public affairs, information technology, health and safety, legal and corporate communications. The objective of the NBT measurement is to provide clarity on the profitability of each business segment and, ultimately, to hold leadership of each business segment and each operating segment within each business segment accountable for their allocated share of CSS costs. Certain costs are considered to be overhead not attributable to any segment and remain unallocated in CSS. Included among the unallocated overhead remaining within CSS are the costs for investor relations, public affairs and certain executive compensation.

Our FMS segment leases revenue earning equipment and provides fuel, maintenance and other ancillary services to the SCS and DCC segments. Inter-segment revenue and NBT are accounted for at rates similar to those executed with third parties. NBT related to inter-segment equipment and services billed to customers (equipment contribution) are included in both FMS and the business segment which served the customer and then eliminated (presented as Eliminations ).

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

The following tables set forth financial information for each of our business segments and reconciliation between segment NBT and earnings from continuing operations before income taxes for the three months ended June 30, 2011 and 2010. Segment results are not necessarily indicative of the results of operations that would have occurred had each segment been an independent, stand-alone entity during the periods presented.

	FMS	SCS	DCC	Eliminations	Total
	(In thousands)				
<b>For the three months ended June 30, 2011</b>					
Revenue from external customers	\$ 973,367	389,578	150,399		1,513,344
Inter-segment revenue	91,143			(91,143)	
Total revenue	\$ 1,064,510	389,578	150,399	(91,143)	1,513,344
Segment NBT	\$ 67,504	17,231	9,761	(6,529)	87,967
Unallocated CSS					(11,230)
Restructuring and other charges, net					(1,727)
Earnings from continuing operations before income taxes					\$ 75,010
Segment capital expenditures <sup>(1), (2)</sup>	\$ 484,778	13,963	1,079		499,820
Unallocated CSS					4,339
Capital expenditures paid					\$ 504,159
<b>For the three months ended June 30, 2010</b>					
Revenue from external customers	\$ 853,020	310,079	123,024		1,286,123
Inter-segment revenue	78,153			(78,153)	
Total revenue	\$ 931,173	310,079	123,024	(78,153)	1,286,123
Segment NBT	\$ 46,226	12,559	8,432	(5,143)	62,074
Unallocated CSS					(9,867)
Earnings from continuing operations before income taxes					\$ 52,207

Segment capital expenditures <sup>(1)</sup>	\$ 338,797	1,996	379	341,172
Unallocated CSS				3,116
Capital expenditures paid				\$ 344,288

(1) Excludes revenue earning equipment acquired under capital leases.

(2) Excludes acquisition payments of \$264.8 million during the three months ended June 30, 2011.

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**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
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	FMS	SCS	DCC	Eliminations	Total
	(In thousands)				
<b>For the six months ended June 30, 2011</b>					
Revenue from external customers	\$ 1,862,983	790,616	285,121		2,938,720
Inter-segment revenue	181,643			(181,643)	
Total revenue	\$ 2,044,626	790,616	285,121	(181,643)	2,938,720
Segment NBT	\$ 106,066	29,295	17,159	(11,433)	141,087
Unallocated CSS					(19,972)
Restructuring and other charges, net					(2,495)
Earnings from continuing operations before income taxes					\$ 118,620
Segment capital expenditures <sup>(1), (2)</sup>	\$ 786,750	20,103	2,038		808,891
Unallocated CSS					8,486
Capital expenditures paid					\$ 817,377
<b>For the six months ended June 30, 2010</b>					
Revenue from external customers	\$ 1,662,409	604,286	239,366		2,506,061
Inter-segment revenue	152,747			(152,747)	
Total revenue	\$ 1,815,156	604,286	239,366	(152,747)	2,506,061
Segment NBT	\$ 67,921	19,585	15,818	(9,876)	93,448
Unallocated CSS					(18,749)
Earnings from continuing operations before income taxes					\$ 74,699
Segment capital expenditures <sup>(1), (2)</sup>	\$ 534,285	3,497	991		538,773
Unallocated CSS					5,616

Capital expenditures paid

\$ 544,389

- (1) *Excludes revenue earning equipment acquired under capital leases.*
- (2) *Excludes acquisition payments of \$348.6 million and \$2.4 million during the six months ended June 30, 2011 and 2010, respectively.*

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS  
THREE AND SIX MONTHS ENDED JUNE 30, 2011 AND 2010**

**OVERVIEW**

The following discussion should be read in conjunction with the unaudited Consolidated Condensed Financial Statements and notes thereto included under Item 1. In addition, reference should be made to our audited Consolidated Financial Statements and notes thereto and related Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 2010 Annual Report on Form 10-K.

Ryder System, Inc. (Ryder) is a global leader in transportation and supply chain management solutions. Our business is divided into three business segments: Fleet Management Solutions (FMS), which provides full service leasing, contract maintenance, contract-related maintenance and commercial rental of trucks, tractors and trailers to customers principally in the U.S., Canada and the U.K.; Supply Chain Solutions (SCS), which provides comprehensive supply chain consulting including distribution and transportation services in North America and Asia; and Dedicated Contract Carriage (DCC), which provides vehicles and drivers as part of a dedicated transportation solution in the U.S. We operate in highly competitive markets. Our customers select us based on numerous factors including service quality, price, technology and service offerings. As an alternative to using our services, customers may choose to provide these services for themselves, or may choose to obtain similar or alternative services from other third-party vendors. Our customer base includes enterprises operating in a variety of industries including automotive, electronics, transportation, grocery, lumber and wood products, food service and home furnishing.

**ITEMS AFFECTING COMPARABILITY BETWEEN PERIODS****Accounting Changes**

See Note (B), Accounting Changes, for a discussion of the impact of changes in accounting guidance.

**ACQUISITIONS**

We completed four acquisitions in 2011 under which we acquired a company's fleet of vehicles and contractual customers. The combined networks operate under Ryder's name and complement our existing market coverage and service network. The results of these acquisitions have been included in our consolidated results since the dates of acquisition.

<b>Company Acquired</b>	<b>Business Segment</b>	<b>Date</b>	<b>Vehicles</b>	<b>Contractual Customers</b>	<b>Market</b>
Hill Hire plc	FMS	June 8, 2011	13,700	400	U.K.
B.I.T. Leasing, Inc. <sup>(1)</sup>	FMS	April 1, 2011	560	130	California
The Scully Companies (Scully)	FMS/DCC	January 28, 2011	2,100	200	Western U.S.
Carmenita Leasing, Inc.	FMS	January 10, 2011	190	60	California

(1) This acquisition complements a 2010 acquisition whereby we acquired a portion of BIT's full service lease and rental vehicles and contractual customers. Vehicles and contractual customers disclosed above represented the combination of both acquisitions.

**Total Logistic Control** On December 31, 2010, we acquired all of the common stock of Total Logistic Control (TLC), a leading provider of comprehensive supply chain solutions to food, beverage, and consumer packaged goods (CPG) manufacturers in the U.S. TLC provides customers a broad suite of end-to-end services, including distribution management, contract packaging services and solutions engineering. This acquisition enhances our SCS capabilities and growth prospects in the areas of packaging and warehousing, including temperature-controlled facilities.



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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

## CONSOLIDATED RESULTS

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	<b>2011</b>	2010	<b>2011</b>	2010	Three Months	Six Months
	(In thousands, except per share amounts)					
Total revenue	<b>\$ 1,513,344</b>	1,286,123	<b>\$ 2,938,720</b>	2,506,061	18%	17%
Operating revenue <sup>(1)</sup>	<b>1,192,006</b>	1,037,102	<b>2,321,076</b>	2,024,692	15	15
Pre-tax earnings from continuing operations	<b>75,010</b>	52,207	<b>118,620</b>	74,699	44	59
Provision for income taxes	<b>34,096</b>	21,607	<b>51,849</b>	31,227	58	66
Earnings from continuing operations	<b>40,914</b>	30,600	<b>66,771</b>	43,472	34	54
Loss from discontinued operations, net of tax	<b>(881)</b>	(759)	<b>(1,613)</b>	(1,258)	(16)	(28)
Net earnings	<b>\$ 40,033</b>	29,841	<b>\$ 65,158</b>	42,214	34%	54%
Earnings (loss) per common share Diluted						
Continuing operations	<b>\$ 0.79</b>	0.58	<b>\$ 1.29</b>	0.82	36%	57%
Discontinued operations	<b>(0.02)</b>	(0.02)	<b>(0.03)</b>	(0.03)		
Net earnings	<b>\$ 0.77</b>	0.56	<b>\$ 1.26</b>	0.79	38%	59%
Weighted-average shares outstanding Diluted	<b>51,003</b>	52,261	<b>51,007</b>	52,482	(2)%	(3)%

(1) We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of our businesses and as a measure of sales activity. FMS fuel services revenue net of related intersegment billings, which is directly impacted by fluctuations in market fuel prices, is excluded from the operating revenue computation as fuel is largely a pass-through to our customers for which we realize minimal changes in profitability during periods of steady market fuel prices. However, profitability may be positively or negatively impacted by rapid changes in market fuel prices during a short period of time as customer pricing for fuel services is established based on market fuel costs. Subcontracted transportation is deducted from total revenue to arrive at operating revenue as subcontracted transportation is typically a pass-through to our customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. Operating revenue is also a primary internal operating metric used to measure segment performance. Refer to the section titled *Non-GAAP Financial Measures* for a reconciliation of total revenue to operating revenue.

**Revenue**

Total revenue increased 18% in the second quarter of 2011 to \$1.51 billion. Operating revenue (revenue excluding FMS fuel and all subcontracted transportation) increased 15% in the second quarter of 2011 to \$1.19 billion. For the first half of 2011, total revenue increased 17% to \$2.94 billion and operating revenue increased 15% to \$2.32 billion. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

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	Three months ended June 30, 2011		Six months ended June 30, 2011	
	Total	Operating	Total	Operating
Acquisitions	8%	9%	8%	8%
FMS fuel	5%	%	4%	%
Subcontracted transportation	1%	%	1%	%
Foreign exchange	1%	2%	1%	1%
Organic including price and volume	3%	4%	3%	6%
Total increase	18%	15%	17%	15%

See Operating Results by Business Segment for a further discussion of the revenue impact from acquisitions and organic growth.

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**Pre-Tax Earnings from Continuing Operations (NBT)**

NBT increased 44% in the second quarter of 2011 to \$75.0 million. For the first half of 2011, NBT increased 59% to \$118.6 million. The increase in NBT was primarily driven by improved commercial rental performance and used vehicle sales results. Acquisitions accounted for 18% and 19% of year-over-year NBT growth in the second quarter and first half of 2011, respectively. However, these increases were partially offset by lower full service lease performance reflecting higher maintenance costs on a relatively older fleet and higher incentive-based compensation costs as a result of improved company performance. In addition, the second quarter and first half of 2011 included a \$1.9 million negative impact as a result of SCS automotive production cuts due to the Japan earthquake. See

Operating Results by Business Segment for a further discussion of operating results. NBT in the second quarter of 2011 also included transaction costs of \$1.7 million associated with the acquisition of Hill Hire. For the first half of 2011, acquisition-related restructuring and other costs totaled \$2.5 million.

**Earnings from Continuing Operations and Diluted Earnings Per Share (EPS) from Continuing Operations**

Earnings from continuing operations increased 34% to \$40.9 million in the second quarter of 2011. Earnings from continuing operations in the second quarter of 2011 included an income tax charge of \$5.4 million, or \$0.10 per diluted common share, due to a tax law change in Michigan. EPS from continuing operations in the second quarter of 2011 also included transaction costs of \$1.5 million, or \$0.03 per diluted common share, associated with the acquisition of Hill Hire.

Excluding these items, comparable earnings and EPS from continuing operations for the second quarter of 2011 increased 56% to \$47.8 million and 59% to \$0.92 per diluted common share, respectively. We believe that comparable earnings from continuing operations and comparable earnings per diluted common share from continuing operations measures provide useful information to investors because they exclude significant items that are unrelated to our ongoing business operations. See Note (S), Other Items Impacting Comparability, for information regarding items excluded from 2011 results.

For the first half of 2011, earnings from continuing operations increased 54% to \$66.8 million and included the previously discussed Michigan income tax charge of \$0.10 per diluted common share, the Hill Hire transaction costs of \$0.03 per diluted common share and a first quarter restructuring charge of \$0.01 per diluted common share. Excluding these items, comparable earnings and EPS from continuing operations for the first half of 2011 increased 71% to \$74.2 million and 74% to \$1.43 per diluted common share, respectively.

**Net Earnings and EPS**

Net earnings increased 34% in the second quarter of 2011 to \$40.0 million, or \$0.77 per diluted common share, and increased 54% in the first half of 2011 to \$65.2 million, or \$1.26 per diluted common share. Net earnings in the second quarter and first half of 2011 were negatively impacted by losses from discontinued operations of \$0.9 million and \$1.6 million, respectively. EPS growth in the second quarter and first half of 2011 exceeded the earnings growth reflecting the impact of share repurchase programs.

The changes in the individual components of net earnings are discussed in more detail below.

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	2011	2010	2011	2010	Three Months	Six Months
	(Dollars in thousands)					
Fuel expense	\$ 282,556	214,931	\$ 539,681	415,066	31%	30%
Maintenance and repairs expense	240,223	213,357	465,777	415,213	13	12
Other operating expense	215,687	183,207	427,431	358,830	18	19

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Total operating expense	<b>\$ 738,466</b>	611,495	<b>\$ 1,432,889</b>	1,189,109	21%	21%
Percentage of total revenue	<b>49%</b>	48%	<b>49%</b>	47%		
Percentage of operating revenue	<b>62%</b>	59%	<b>62%</b>	59%		

Total operating expense increased 21% in the second quarter and first half of 2011 to \$738.5 million and \$1.43 billion, respectively, as a result of higher fuel and maintenance and repairs expense. Fuel expense, which primarily impacts our FMS segment, increased in the second quarter and in the first half of 2011 as a result of higher fuel costs. Maintenance and repairs expense, which includes the cost of parts, labor and outside repair, impacts both our FMS and SCS business segments through our shared maintenance infrastructure. Maintenance and repairs expense increased in the second

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quarter and first half of 2011 primarily due to the impact of an older lease fleet. Other operating expense primarily includes operating taxes and licensing costs, facilities, insurance, professional services and outside driver costs and typically fluctuates in line with revenue. Other operating expense as a percentage of operating revenue was approximately 18% for all periods.

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	2011	2010	2011	2010	Three Months	Six Months
	(Dollars in thousands)					
Salaries and wages	\$ 314,559	\$ 263,739	\$ 627,124	\$ 519,137	19%	21%
Employee-related costs	55,808	46,502	108,638	95,816	20	13
Total salaries and employee-related costs	\$ 370,367	\$ 310,241	\$ 735,762	\$ 614,953	19%	20%
Percentage of revenue	24%	24%	25%	25%		
Percentage of operating revenue	31%	30%	32%	30%		

Salaries and employee-related costs increased 19% in the second quarter of 2011 to \$370.4 million primarily due to a 17% increase in headcount from acquisitions and organic business growth. Salaries and wages increased 19% in the second quarter of 2011 of which 13% came from acquisitions, 2% came from organic business growth, and 4% came from higher incentive-based compensation as a result of improved company performance. Employee-related costs increased 20% primarily due to higher savings plan costs from improved company performance and increased headcount.

Salaries and employee-related costs increased 20% in the first half of 2011 to \$735.8 million due to the same factors as those in the second quarter of 2011. The growth in salaries and wages included an increase of 13% from acquisitions, 4% from organic business growth and 3% from incentive-based compensation. Employee-related costs increased 13% primarily due to higher savings plan costs and increased headcount.

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	2011	2010	2011	2010	Three Months	Six Months
	(Dollars in thousands)					
Subcontracted transportation	\$ 83,193	64,585	\$ 166,275	124,922	29%	33%
Percentage of revenue	5%	5%	6%	5%		

Subcontracted transportation expense which only impacts our SCS and DCC business segments, represents freight management costs on logistics contracts for which we purchase transportation from third parties. Subcontracted transportation expense is directly impacted by whether we are acting as an agent or principal in our transportation management contracts. To the extent that we are acting as a principal, revenue is reported on a gross basis and carriage costs to third parties are recorded as subcontracted transportation expense. To the extent we are acting as an agent, revenue is reported net of carriage costs to third parties. The impact to net earnings is the same whether we are acting as an agent or principal in the arrangement. Subcontracted transportation expense increased 29% in the second quarter of 2011 and increased 33% in the first half of 2011 from the impact of recent acquisitions and higher overall freight volumes. The TLC and Scully acquisitions increased subcontracted transportation by 17% in the second quarter and first half of 2011 compared to the same periods in the prior year.

Change 2011/2010

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	Three months ended June 30,		Six months ended June 30,		Three Months	Six Months
	2011	2010	2011	2010		
	(Dollars in thousands)					
Depreciation expense	<b>\$214,858</b>	206,761	<b>\$420,795</b>	417,766	4%	1%
Gains on vehicle sales, net	<b>\$ (15,658)</b>	(6,587)	<b>\$ (28,007)</b>	(11,105)	138	152
Equipment rental	<b>\$ 14,729</b>	16,614	<b>\$ 28,962</b>	33,069	(11)%	(12)%

Depreciation expense relates primarily to FMS revenue earning equipment. Revenue earning equipment held for sale is recorded at the lower of fair value less costs to sell or carrying value. Losses to reflect changes in fair value are reflected within depreciation expense. Depreciation expense increased 4% in the second quarter of 2011 to \$214.9 million. The increase was driven by acquisitions which increased our average fleet size and added \$8.0 million of depreciation, foreign exchange movements of \$3.2 million and the impact of increasing average new vehicle investments. The growth in depreciation expense was partially offset by

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\$3.8 million of lower write-downs in the carrying value of vehicles held for sale and \$2.3 million from changes in residual values of certain classes of our revenue earning equipment effective January 1, 2011 as well as lower accelerated depreciation.

Depreciation expense increased 1% in the first half of 2011 to \$420.8 million driven by \$11.6 million from acquisitions, foreign exchange movements of \$5.2 million and higher average net vehicle investments. The increase was partially offset by \$10.5 million of lower write-downs and \$6.0 million of changes in residual value and accelerated depreciation. Refer to Note (I), Revenue Earning Equipment, in the Notes to Consolidated Condensed Financial Statements for further discussion.

Gains on vehicle sales, net increased 138% in the second quarter of 2011 to \$15.7 million and increased 152% in the first half of 2011 to \$28.0 million due to higher average pricing on vehicles sold of 35% and 41%, respectively, on slightly lower volumes.

Equipment rental consists primarily of rent expense for FMS revenue earning equipment under lease. Equipment rental decreased 11% in the second quarter of 2011 to \$14.7 million and decreased 12% in the first half of 2011 to \$29.0 million due to a lower number of leased vehicles.

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	2011	2010	2011	2010	Three Months	Six Months
	(Dollars in thousands)					
Interest expense	<b>\$32,974</b>	31,152	<b>\$67,393</b>	64,488	6%	5%
Effective interest rate	<b>4.4%</b>	5.1%	<b>4.6%</b>	5.2%		

Interest expense increased 6% in the second quarter of 2011 to \$33.0 million and increased 5% in the first half of 2011 to \$67.4 million reflecting higher average outstanding debt partially offset by a lower effective interest rate. The increase in average outstanding debt reflects funding for recent acquisitions and increased commercial rental capital spending. The lower effective interest rate in 2011 compared to 2010 reflects the replacement of higher interest rate debt with debt issuances at lower rates as well as increased percentage of variable rate debt.

	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
	(In thousands)			
Miscellaneous income, net	<b>\$(595)</b>	(345)	<b>\$(4,737)</b>	(1,840)

Miscellaneous income, net consists of investment (income) losses on securities used to fund certain benefit plans, interest income, (gains) losses from sales of operating property, foreign currency transaction (gains) losses and other non-operating items. Miscellaneous income, net improved in the second quarter of 2011 primarily due to higher foreign non-operating income. Miscellaneous income, net improved in the first half of 2011 due to \$2.9 million of gains recognized from sales of facilities.

	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
	(In thousands)			
Restructuring and other charges, net	<b>\$</b>		<b>\$ 768</b>	

Refer to Note (G), Restructuring and Other Charges, for a discussion of the restructuring and other charges recognized during the three and six months ended June 30, 2011.



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	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	<b>2011</b>	2010	<b>2011</b>	2010	Three Months	Six Months
	(Dollars in thousands)					
Provision for income taxes	<b>\$34,096</b>	21,607	<b>\$51,849</b>	31,227	58%	66%
Effective tax rate from continuing operations	<b>45.5%</b>	41.4%	<b>43.7%</b>	41.8%		

Our effective income tax rate from continuing operations for the second quarter of 2011 was 45.5% compared with 41.4% in the same period of the prior year. Our effective income tax rate from continuing operations for the six months ended June 30, 2011 was 43.7% compared with 41.8% in the same period of the prior year. Our provision for income taxes and effective income tax rate from continuing operations were negatively impacted by tax law changes in the States of Michigan (second quarter) and Illinois (first quarter). These tax law changes increased our provision for income taxes by \$5.4 million and our effective tax rate by 7.2% in the second quarter of 2011. For the first half of 2011, these tax law changes increased our provision for income taxes by \$6.6 million and our effective tax rate by 5.6%. The increase in our effective tax rate was partially offset by a higher proportionate amount of earnings in lower tax rate jurisdictions and lower contingent tax accruals. Refer to Note (L), Income Taxes, in the Notes to Consolidated Condensed Financial Statements for a further discussion.

	Three months ended June 30,		Six months ended June 30,	
	<b>2011</b>	2010	<b>2011</b>	2010
	(In thousands)			
Loss from discontinued operations, net of tax	<b>\$(881)</b>	(759)	<b>\$(1,613)</b>	(1,258)

Refer to Note (D), Discontinued Operations, in the Notes to Consolidated Condensed Financial Statements for a discussion of losses from discontinued operations.

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## OPERATING RESULTS BY BUSINESS SEGMENT

We operate in three business segments: FMS, SCS and DCC. Our FMS business segment generates revenue from leasing, maintenance, rental, fuel and other ancillary services to customers, including SCS and DCC. The primary costs related to our FMS business segment include maintenance and repairs expense, fuel expense, fixed costs such as depreciation, interest, insurance and operating taxes and overhead expenses, mainly salaries and employee-related costs and facilities. FMS profitability is disproportionately impacted by increases and decreases in our transactional commercial rental and used vehicle sales activities as we are able to leverage our fixed cost infrastructure. Our SCS and DCC business segments generate revenue from their services which include transportation management, distribution management, consulting and dedicated transportation. The primary costs related to our SCS and DCC business segments include salaries and employee-related costs, subcontracted transportation, fuel and fixed costs such as equipment rentals (mainly from FMS), insurance and facilities.

	Three months ended June 30,		Six months ended June 30,		Change 2011
	2011	2010	2011	2010	Three Months
	(Dollars in thousands)				
Revenue:					
Management Solutions	\$ 1,064,510	931,173	\$ 2,044,626	1,815,156	14%
Supply Chain Solutions	389,578	310,079	790,616	604,286	26
Dedicated Contract Carriage	150,399	123,024	285,121	239,366	22
Operations	(91,143)	(78,153)	(181,643)	(152,747)	(17)
	\$ 1,513,344	1,286,123	\$ 2,938,720	2,506,061	18%
Operating Revenue:					
Management Solutions	\$ 778,882	709,000	\$ 1,497,893	1,386,410	10%
Supply Chain Solutions	315,120	249,911	639,421	488,112	26
Dedicated Contract Carriage	141,664	118,607	270,040	230,618	19
Operations	(43,660)	(40,416)	(86,278)	(80,448)	(8)
	\$ 1,192,006	1,037,102	\$ 2,321,076	2,024,692	15%
Management Solutions	\$ 67,504	46,226	\$ 106,066	67,921	46%
Supply Chain Solutions	17,231	12,559	29,295	19,585	37
Dedicated Contract Carriage	9,761	8,432	17,159	15,818	16
Operations	(6,529)	(5,143)	(11,433)	(9,876)	(27)
	87,967	62,074	141,087	93,448	42
Dedicated Central Support Services	(11,230)	(9,867)	(19,972)	(18,749)	(14)
Manufacturing and other charges, net and other items	(1,727)		(2,495)		NM
Pre-tax earnings from continuing operations	\$ 75,010	52,207	\$ 118,620	74,699	44%

As part of management's evaluation of segment operating performance, we define the primary measurement of our segment financial performance as Net Before Taxes (NBT) from continuing operations, which includes an allocation of Central Support Services (CSS), and excludes restructuring and other charges, net, described in Note (G),

Restructuring and Other Charges and exclude the items discussed in Note (S), Other Items Impacting Comparability, in the Notes to Consolidated Condensed Financial Statements. CSS represents those costs incurred to support all business segments, including human resources, finance, corporate services and public affairs, information technology, health and safety, legal and corporate communications. The objective of the NBT measurement is to provide clarity on the profitability of each business segment and, ultimately, to hold leadership of each business segment and each operating segment within each business segment accountable for their allocated share of CSS costs. Segment results are not necessarily indicative of the results of operations that would have occurred had each segment been an independent, stand-alone entity during the periods presented. Certain costs are considered to be overhead not attributable to any segment and remain unallocated in CSS. Included within the unallocated overhead remaining within CSS are the costs for investor relations, public affairs and certain executive compensation.

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The following table provides a reconciliation of items excluded from our segment NBT measure to their classification within our Consolidated Condensed Statements of Earnings:

Description	Consolidated Condensed Statements of Earnings Line Item	Three months ended June 30,		Six months ended June 30,	
		2011	2010	2011	2010
(In thousands)					
Restructuring and other charges, net	Restructuring <sup>(1)</sup>	\$		\$	(768)
Acquisition-related transaction costs <sup>(2)</sup>	Operating expense	(1,727)		(1,727)	
Restructuring and other charges, net and other items		\$ (1,727)		\$ (2,495)	

(1) *Restructuring refers to Restructuring and Other Charges, net on our Consolidated Condensed Statement of Earnings.*

(2) *See Note(S), Other Items Impacting Comparability, for additional information.*

Inter-segment revenue and NBT are accounted for at rates similar to those executed with third parties. NBT related to inter-segment equipment and services billed to customers (equipment contribution) are included in both FMS and the business segment which served the customer and then eliminated (presented as Eliminations). The following table sets forth equipment contribution included in NBT for our SCS and DCC business segments:

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	2011	2010	2011	2010	Three Months	Six Months
(Dollars in thousands)						
Equipment contribution:						
Supply Chain Solutions	\$ 2,193	2,250	\$ 3,793	4,255	(3)%	(11)%
Dedicated Contract Carriage	4,336	2,893	7,640	5,621	50	36
Total	\$ 6,529	5,143	\$ 11,433	9,876	27%	16%

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**Fleet Management Solutions**

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	<b>2011</b>	2010	<b>2011</b>	2010	Three Months	Six Months
	(Dollars in thousands)					
Full service lease	\$ <b>494,720</b>	482,456	\$ <b>978,030</b>	961,878	3%	2%
Contract maintenance	<b>39,192</b>	39,894	<b>77,267</b>	79,659	(2)	(3)
Contractual revenue	<b>533,912</b>	522,350	<b>1,055,297</b>	1,041,537	2	1
Contract-related maintenance	<b>47,329</b>	39,854	<b>92,025</b>	80,072	19	15
Commercial rental	<b>180,041</b>	130,086	<b>315,698</b>	231,644	38	36
Other	<b>17,600</b>	16,710	<b>34,873</b>	33,157	5	5
Operating revenue <sup>(1)</sup>	<b>778,882</b>	709,000	<b>1,497,893</b>	1,386,410	10	8
Fuel services revenue	<b>285,628</b>	222,173	<b>546,733</b>	428,746	29	28
Total revenue	\$ <b>1,064,510</b>	931,173	\$ <b>2,044,626</b>	1,815,156	14%	13%
Segment NBT	\$ <b>67,504</b>	46,226	\$ <b>106,066</b>	67,921	46%	56%
Segment NBT as a % of total revenue	<b>6.3%</b>	5.0%	<b>5.2%</b>	3.7%	130 bps	150 bps
Segment NBT as a % of operating revenue <sup>(1)</sup>	<b>8.7%</b>	6.5%	<b>7.1%</b>	4.9%	220 bps	220 bps

(1) We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of our FMS business segment and as a measure of sales activity. Fuel services revenue, which is directly impacted by fluctuations in market fuel prices, is excluded from our operating revenue computation as fuel is largely a pass-through to customers for which we realize minimal changes in profitability during periods of steady market fuel prices. However, profitability may be positively or negatively impacted by rapid changes in market fuel prices during a short period of time as customer pricing for fuel services is established based on market fuel costs.

Total revenue increased 14% in the second quarter of 2011 to \$1.06 billion. Operating revenue (revenue excluding fuel) increased 10% in the second quarter of 2011 to \$778.9 million. For the first half of 2011, total revenue increased 13% to \$2.04 billion and operating revenue increased 8% to \$1.50 billion. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

	Three months ended June 30, 2011	Six months ended June 30, 2011
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	Total	Operating	Total	Operating
Organic including price and volume	4%	5%	4%	5%
Acquisitions	3%	3%	2%	2%
FMS fuel	6%	%	6%	%
Foreign exchange	1%	2%	1%	1%
Total increase	14%	10%	13%	8%

Fuel services revenue increased 29% in the second quarter of 2011 and 28% in the first half of 2011 due to higher prices passed through to customers. Full service lease revenue increased 3% in the second quarter of 2011 and 2% in the first half of 2011 reflecting the impact of recent acquisitions. We expect favorable full service lease revenue comparisons throughout the year due to acquisitions. Commercial rental revenue increased 38% in the second quarter of 2011 and 36% in the first half of 2011 reflecting improved global market demand and higher pricing and the impact of acquisitions. We expect favorable commercial rental revenue comparisons to continue throughout the year driven by higher demand, higher pricing on a larger fleet and the impact of acquisitions.

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The following table provides commercial rental statistics on our global fleet:

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	<b>2011</b>	2010	<b>2011</b>	2010	Three Months	Six Months
	(Dollars in thousands)					
Rental revenue from non-lease customers	<b>\$ 113,997</b>	83,745	<b>\$ 196,210</b>	143,085	36%	37%
Rental revenue from lease customers <sup>(1)</sup>	<b>\$ 66,044</b>	46,341	<b>\$ 119,488</b>	88,559	43%	35%
Average commercial rental power fleet size in service <sup>(2), (3)</sup>	<b>28,200</b>	23,500	<b>26,300</b>	22,600	20%	16%
Commercial rental utilization power fleet	<b>78.7%</b>	77.7%	<b>75.8%</b>	73.4%	100 bps	240 bps

(1) Represents revenue from rental vehicles provided to our existing full service lease customers, generally during peak periods in their operations.

(2) Number of units rounded to nearest hundred and calculated using quarterly average unit counts.

(3) Fleet size excluding trailers.

FMS NBT increased 46% in the second quarter of 2011 to \$67.5 million primarily due to significantly better commercial rental performance, improved used vehicle sales results and the impact of acquisitions. The increase in NBT was partially offset by lower full service lease performance, higher compensation-related expenses and planned spending on strategic growth initiatives. Commercial rental performance improved 72% in the second quarter of 2011 as a result of increased market demand and higher pricing on a 19% larger average fleet. The increase in the average-fleet reflects organic growth of 16% and an acquisition related impact of 3%. Used vehicle sales results improved by \$12.9 million due to higher pricing and a lower average quarterly inventory level. The improvements in our commercial rental and used vehicle sales activities allowed us to better leverage our fixed costs. Acquisitions increased FMS NBT by 10% during the second quarter of 2011. Full service lease performance declined 1% reflecting increased maintenance and repair expenses on a comparatively older fleet. Maintenance and repairs expense as a percentage of operating revenue was 31% and 30%, respectively, during the second quarter of 2011 and 2010.

FMS NBT increased 56% in the first half of 2011 to \$106.1 million reflecting the same trends as those that impacted the second quarter of 2011. Commercial rental performance improved 79%. Used vehicle sales results were better by \$27.4 million. Acquisitions increased NBT by 9%. FMS NBT for the first half of 2011 also benefited from a non-operational gain of \$2.4 million from the sale of a facility. Full service lease performance declined 2% in the first half of the year. Maintenance and repairs expense as a percentage of operating revenue was 31% and 30%, respectively, during the first half of 2011 and 2010.

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Our global fleet of owned and leased revenue earning equipment and contract maintenance vehicles is summarized as follows (number of units rounded to the nearest hundred):

	June 30,	December	June 30,	Change	
	2011	31,	2010	Jun.	Jun.
		2010		2011/ Dec.	2011/ Jun. 2010
<b>End of period vehicle count</b>					
By type:					
Trucks <sup>(1)</sup>	<b>68,000</b>	63,000	64,400	8%	6%
Tractors <sup>(2)</sup>	<b>54,000</b>	49,600	50,400	9	7
Trailers <sup>(3), (4)</sup>	<b>43,300</b>	33,000	33,900	31	28
Other	<b>2,800</b>	3,100	2,900	(10)	(3)
Total	<b>168,100</b>	148,700	151,600	13%	11%
By ownership:					
Owned	<b>164,600</b>	145,000	146,800	14%	12%
Leased	<b>3,500</b>	3,700	4,800	(5)	(27)
Total	<b>168,100</b>	148,700	151,600	13%	11%
By product line:					
Full service lease <sup>(4)</sup>	<b>119,600</b>	111,100	112,200	8%	7%
Commercial rental <sup>(4)</sup>	<b>40,500</b>	29,700	30,800	36	31
Service vehicles and other	<b>3,000</b>	2,700	2,700	11	11
Active units	<b>163,100</b>	143,500	145,700	14	12
Held for sale <sup>(4)</sup>	<b>5,000</b>	5,200	5,900	(4)	(15)
Total	<b>168,100</b>	148,700	151,600	13%	11%
Customer vehicles under contract maintenance	<b>32,900</b>	33,400	33,700	(1)%	(2)%
<b>Quarterly average vehicle count</b>					
By product line:					
Full service lease	<b>113,100</b>	111,200	112,400	2%	1%
Commercial rental	<b>35,400</b>	30,400	29,800	16	19
Service vehicles and other	<b>2,900</b>	2,800	2,800	4	4



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Active units	<b>151,400</b>	144,400	145,000	5	4
Held for sale	<b>4,900</b>	4,900	6,400		(23)
Total	<b>156,300</b>	149,300	151,400	5%	3%
Customer vehicles under contract maintenance	<b>33,200</b>	33,400	33,800	(1)%	(2)%
<b>Year-to-date average vehicle count</b>					
By product line:					
Full service lease	<b>112,300</b>	112,500	113,400	%	(1)%
Commercial rental	<b>33,200</b>	29,800	28,800	11	15
Service vehicles and other	<b>2,800</b>	2,600	2,900	8	(3)
Active units	<b>148,300</b>	144,900	145,100	2	2
Held for sale	<b>5,000</b>	5,800	6,600	(14)	(24)
Total	<b>153,300</b>	150,700	151,700	2	1
Customer vehicles under contract maintenance	<b>33,200</b>	33,700	33,900	(1)%	(2)%

(1) Generally comprised of Class 1 through Class 6 type vehicles with a Gross Vehicle Weight (GVW) up to 26,000 pounds.

(2) Generally comprised of over the road on highway tractors and are primarily comprised of Classes 7 and 8 type vehicles with a GVW of over 26,000 pounds.

(3) Generally comprised of dry, flatbed and refrigerated type trailers.

(4) Includes 9,700 trailers (6,100 full service lease, 3,400 commercial rental and 200 held for sale) acquired as part of the Hill Hire acquisition as of June 30, 2011.

NOTE: Amounts were computed using a 6-point average based on monthly information.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

The following table provides a breakdown of our non-revenue earning equipment included in our global fleet count (number of units rounded to nearest hundred):

	June 30,	December	June 30,	Change	
	2011	2010	2010	Jun. 2011/ Dec. 2010	Jun. 2011/ Jun. 2010
Not yet earning revenue (NYE)	<b>1,500</b>	800	1,400	88%	7%
No longer earning revenue (NLE):					
Units held for sale	<b>5,000</b>	5,200	5,900	(4)	(15)
Other NLE units	<b>2,100</b>	2,000	2,100	5	
Total	<b>8,600</b>	8,000	9,400	8%	(9)%

NYE units represent new vehicles on hand that are being prepared for deployment to a lease customer or into the rental fleet. Preparations include activities such as adding lift gates, paint, decals, cargo area and refrigeration equipment. For 2011, NYE units increased reflecting new lease sales and the refresh and modest growth of the rental fleet. NLE units represent vehicles held for sale and vehicles for which no revenue has been earned in the previous 30 days. For 2011, NLE units decreased compared to year-end due to lower used vehicle inventory levels. We expect NLE levels to increase throughout the year as we outservice rental units.

**Supply Chain Solutions**

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	2011	2010	2011	2010	Three Months	Six Months
	(Dollars in thousands)					
Operating revenue:						
Automotive	<b>\$ 107,751</b>	113,126	<b>\$ 230,478</b>	219,694	(5)%	5%
High-Tech	<b>60,642</b>	52,954	<b>117,527</b>	104,570	15	12
Retail & CPG	<b>103,699</b>	44,162	<b>207,761</b>	85,982	135	142
Industrial and other	<b>43,028</b>	39,669	<b>83,655</b>	77,866	8	7
Total operating revenue <sup>(1)</sup>	<b>315,120</b>	249,911	<b>639,421</b>	488,112	26	31
Subcontracted transportation	<b>74,458</b>	60,168	<b>151,195</b>	116,174	24	30
Total revenue	<b>\$ 389,578</b>	310,079	<b>\$ 790,616</b>	604,286	26%	31%
Segment NBT	<b>\$ 17,231</b>	12,559	<b>\$ 29,295</b>	19,585	37%	50%
Segment NBT as a % of total revenue	<b>4.4%</b>	4.1%	<b>3.7%</b>	3.2%	30 bps	50 bps
	<b>5.5%</b>	5.0%	<b>4.6%</b>	4.0%	50 bps	60 bps

Segment NBT as a % of operating revenue <sup>(1)</sup>

Memo: Fuel costs <sup>(2)</sup>	<b>\$ 22,183</b>	19,910	<b>\$ 48,650</b>	38,405	11%	27%
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(1) *We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of the SCS business segment and as a measure of sales activity. Subcontracted transportation is deducted from total revenue to arrive at operating revenue as subcontracted transportation is typically a pass-through to customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. Operating revenue is also a primary internal operating metric and is used to measure segment performance.*

(2) *Fuel costs are largely a pass-through to customers and therefore have a direct impact on revenue.*

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

Total revenue increased 26% in the second quarter of 2011 to \$389.6 million. Operating revenue (revenue excluding subcontracted transportation) increased 26% in the second quarter of 2011 to \$315.1 million. For the first half of 2011, total revenue increased 31% to \$790.6 million and operating revenue increased 31% to \$639.4 million. We expect favorable revenue comparisons to continue throughout the year due to the impact of the TLC acquisition, higher overall freight volumes and new business. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

	Three months ended June 30, 2011		Six months ended June 30, 2011	
	Total	Operating	Total	Operating
TLC acquisition	20%	22%	21%	23%
Subcontracted transportation	3%	%	4%	%
Fuel cost pass-throughs	1%	1%	2%	2%
Foreign exchange	2%	2%	2%	2%
Organic including price and volume	%	1%	2%	4%
Total increase	26%	26%	31%	31%

SCS NBT increased 37% in the second quarter of 2011 to \$17.2 million and 50% in the first half of 2011 to \$29.3 million. The TLC acquisition increased SCS NBT by 28% during the second quarter of 2011 and 30% during the first half of 2011. SCS NBT also benefited from higher freight volumes across all industry sectors, as well as new business and lower self insurance costs. During the second quarter and first half of 2011, SCS recognized a benefit of \$1.5 million from favorable development in estimated prior years self insured loss reserves. SCS NBT was negatively impacted in the second quarter of 2011 by \$2.7 million as a result of lower automotive production volumes caused by the Japan earthquake. We expect the negative impact of the Japan earthquake to continue in the third quarter of 2011.

**Dedicated Contract Carriage**

	Three months ended June 30,		Six months ended June 30,		Change 2011/2010	
	2011	2010	2011	2010	Three Months	Six Months
	(Dollars in thousands)					
Operating revenue <sup>(1)</sup>	<b>\$ 141,664</b>	118,607	<b>\$ 270,040</b>	230,618	19%	17%
Subcontracted transportation	<b>8,735</b>	4,417	<b>15,081</b>	8,748	98	72
Total revenue	<b>\$ 150,399</b>	123,024	<b>\$ 285,121</b>	239,366	22%	19%
Segment NBT	<b>\$ 9,761</b>	8,432	<b>\$ 17,159</b>	15,818	16%	8%
Segment NBT as a % of total revenue	<b>6.5%</b>	6.9%	<b>6.0%</b>	6.6%	(40) bps	(60) bps
	<b>6.9%</b>	7.1%	<b>6.4%</b>	6.9%	(20) bps	(50) bps

Segment NBT as a % of operating revenue <sup>(1)</sup>

Memo: Fuel costs <sup>(2)</sup>	\$ 32,903	21,167	\$ 60,220	40,572	55%	48%
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(1) *We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of the DCC business segment and as a measure of sales activity. Subcontracted transportation is deducted from total revenue to arrive at operating revenue as subcontracted transportation is typically a pass-through to customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. Operating revenue is also a primary internal operating metric and is used to measure segment performance.*

(2) *Fuel costs are largely a pass-through to customers and therefore have a direct impact on revenue.*

Total revenue increased 22% in the second quarter of 2011 to \$150.4 million. Operating revenue (revenue excluding subcontracted transportation) increased 19% in the second quarter of 2011 to \$141.7 million. For the first half of 2011, total revenue increased 19% to \$285.1 million and operating revenue increased 17% to \$270.0 million. We expect favorable revenue comparisons to continue throughout the year due to the impact of the Scully acquisition. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

	Three months ended June 30,		Six months ended June 30,	
	2011		2011	
	Total	Operating	Total	Operating
Scully acquisition	19%	16%	16%	13%
Subcontracted transportation	4%	%	3%	%
Fuel cost pass-throughs	10%	10%	8%	8%
Organic including price and volume	(11)%	(7)%	(8)%	(4)%
Total increase	22%	19%	19%	17%

DCC NBT increased 16% in the second quarter of 2011 to \$9.8 million and 8% in the first half of 2011 to \$17.2 million reflecting the impact of the Scully acquisition and lower self-insurance costs partially offset by higher equipment related expenses. During the second quarter and first half of 2011, DCC recognized a benefit of \$0.5 million from favorable development in estimated prior years' self insured loss reserves.

**Central Support Services**

	Three months ended		Six months ended June		Change 2011/2010	
	June 30,		30,		Three	Six
	2011	2010	2011	2010	Months	Months
	(Dollars in thousands)					
Human resources	\$ 4,586	3,678	\$ 9,034	7,512	25%	20%
Finance	12,168	13,252	24,404	25,812	(8)	(5)
Corporate services and public affairs	3,459	2,726	6,609	5,646	27	17
Information technology	15,028	14,178	30,420	27,789	6	9
Health and safety	2,093	1,842	3,816	3,497	14	9
Other	14,449	9,964	23,001	17,745	45	30
Total CSS	51,783	45,640	97,284	88,001	13	11
Allocation of CSS to business segments	(40,553)	(35,773)	(77,312)	(69,252)	(13)	(12)
Unallocated CSS	\$ 11,230	9,867	\$ 19,972	18,749	14%	7%

Total CSS costs increased 13% in the second quarter of 2011 to \$51.8 million and increased 11% in the first half of 2011 to \$97.3 million primarily due to higher compensation-related expenses and planned strategic investments in information technology initiatives. Unallocated CSS costs increased in the second quarter and first half of 2011 due to higher compensation-related expenses.

**FINANCIAL RESOURCES AND LIQUIDITY****Cash Flows**

The following is a summary of our cash flows from operating, financing and investing activities from continuing operations:

	Six months ended June 30,	
	2011	2010
	(In thousands)	
Net cash provided by (used in):		
Operating activities	\$ 472,793	531,195
Financing activities	433,489	(102,024)
Investing activities	(990,495)	(408,558)
Effect of exchange rate changes on cash	2,862	(3,623)
Net change in cash and cash equivalents	\$ (81,351)	16,990

A detail of the individual items contributing to the cash flow changes is included in the Consolidated Condensed Statements of Cash Flows.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

Cash provided by operating activities from continuing operations decreased to \$472.8 million in the six months ended June 30, 2011 compared with \$531.2 million in 2010 because of an increase in working capital needs. Cash provided by financing activities from continuing operations in the six months ended June 30, 2011 increased to \$433.5 million compared with cash used in financing activities of \$102.0 million in 2010 due to higher borrowing needs to fund acquisitions and capital spending. Cash used in investing activities from continuing operations increased to \$990.5 million in the six months ended June 30, 2011 compared with \$408.6 million in 2010 due to acquisition-related payments and higher vehicle spending.

We refer to the sum of operating cash flows, proceeds from the sales of revenue earning equipment and operating property and equipment, collections on direct finance leases and other investing cash inflows from continuing operations as total cash generated. We refer to the net amount of cash generated from operating and investing activities (excluding changes in restricted cash and acquisitions) from continuing operations as free cash flow. Although total cash generated and free cash flow are non-GAAP financial measures, we consider them to be important measures of comparative operating performance. We also believe total cash generated to be an important measure of total cash inflows generated from our ongoing business activities. We believe free cash flow provides investors with an important perspective on the cash available for debt service and for shareholders after making capital investments required to support ongoing business operations. Our calculation of free cash flow may be different from the calculation used by other companies and therefore comparability may be limited.

The following table shows the sources of our free cash flow computation:

	Six months ended June 30, <b>2011</b> 2010 (In thousands)	
Net cash provided by operating activities from continuing operations	<b>\$ 472,793</b>	531,195
Sales of revenue earning equipment	<b>136,578</b>	102,027
Sales of operating property and equipment	<b>6,180</b>	1,414
Collections on direct finance leases	<b>30,046</b>	30,914
Other, net		1,950
 Total cash generated	 <b>645,597</b>	 667,500
Purchases of property and revenue earning equipment	<b>(817,377)</b>	(544,389)
 Free cash flow	 <b>\$ (171,780)</b>	 123,111

Free cash flow decreased \$294.9 million to negative \$171.8 million in the six months ended June 30, 2011 primarily due to higher vehicle spending. We expect full year free cash flow to be approximately negative \$215 million versus a previous forecast of negative \$265 million due to higher earnings and increased proceeds from used vehicle sales.

The following table provides a summary of capital expenditures:

	Six months ended June 30, <b>2011</b> 2010 (In thousands)	
Revenue earning equipment: <sup>(1)</sup>		
Full service lease	<b>\$ 327,497</b>	302,456
Commercial rental	<b>517,692</b>	293,916



	<b>845,189</b>	596,372
Operating property and equipment	<b>35,059</b>	34,038
Total capital expenditures	<b>880,248</b>	630,410
Changes in accounts payable related to purchases of revenue earning equipment	<b>(62,871)</b>	(86,021)
Cash paid for purchases of property and revenue earning equipment	<b>\$ 817,377</b>	544,389

(1) *Capital expenditures exclude non-cash additions of approximately \$1.2 million and \$0.1 million during the six months ended June 30, 2011 and 2010, respectively, in assets held under capital leases resulting from the extension of existing operating leases and other additions.*

Capital expenditures (accrual basis) increased 40% in the first half of 2011 to \$880.2 million because of increased commercial rental spending to refresh and grow the rental fleet. We anticipate full-year 2011 accrual basis capital expenditures to be consistent with our previous forecast of \$1.75 billion.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)****Financing and Other Funding Transactions**

We utilize external capital primarily to support working capital needs and growth in our asset-based product lines. The variety of debt financing alternatives typically available to fund our capital needs include commercial paper, long-term and medium-term public and private debt, asset-backed securities, bank term loans, leasing arrangements and bank credit facilities. Our principal sources of financing are issuances of commercial paper and medium-term notes.

Our ability to access unsecured debt in the capital markets is impacted by both our short-term and long-term debt ratings. These ratings are intended to provide guidance to investors in determining the credit risk associated with particular Ryder securities based on current information obtained by the rating agencies from us or from other sources. Lower ratings generally result in higher borrowing costs as well as reduced access to unsecured capital markets. A significant downgrade of our short-term debt ratings would impair our ability to issue commercial paper and likely require us to rely on alternative funding sources. A significant downgrade would not affect our ability to borrow amounts under our revolving credit facility described below.

Our debt ratings at June 30, 2011 were as follows:

	<b>Short-term</b>	<b>Long-term</b>	<b>Outlook</b>
<b>Moody's Investors Service</b>	<b>P2</b>	<b>Baa1</b>	<b>Stable (affirmed February 2011)</b>
<b>Standard &amp; Poor's Ratings Services</b>	<b>A2</b>	<b>BBB+</b>	<b>Stable (raised August 2010)</b>
<b>Fitch Ratings</b>	<b>F2</b>	<b>A -</b>	<b>Stable (affirmed March 2011)</b>

We believe that our operating cash flows, together with our access to commercial paper markets and other available debt financing, will be adequate to meet our operating, investing and financing needs in the foreseeable future. However, there can be no assurance that unanticipated volatility and disruption in commercial paper markets would not impair our ability to access these markets on terms commercially acceptable to us or at all. If we cease to have access to commercial paper and other sources of unsecured borrowings, we would meet our liquidity needs by drawing upon contractually committed lending agreements as described below and/or by seeking other funding sources.

In June 2011, we executed a new \$900 million global revolving credit facility with a syndicate of twelve lending institutions led by Bank of America N.A., Bank of Tokyo-Mitsubishi UFJ, Ltd., BNP Paribas, Mizuho Corporate Bank, Ltd., Royal Bank of Canada, Royal Bank of Scotland Plc, U.S. Bank National Association and Wells Fargo Bank, N.A. This replaces an \$875 million credit facility which was scheduled to mature in April 2012. The new global credit facility matures in June 2016 and is used primarily to finance working capital and provide support for the issuance of unsecured commercial paper in the U.S. and Canada. This facility can also be used to issue up to \$75 million in letters of credit (there were no letters of credit outstanding against the facility at June 30, 2011). At our option, the interest rate on borrowings under the credit facility is based on LIBOR, prime, federal funds or local equivalent rates. The agreement provides for annual facility fees, which range from 10.0 basis points to 32.5 basis points, and are based on Ryder's long-term credit ratings. The current annual facility fee is 15.0 basis points, which applies to the total facility size of \$900 million. The credit facility contains no provisions limiting its availability in the event of a material adverse change to Ryder's business operations; however, the credit facility does contain standard representations and warranties, events of default, cross-default provisions and certain affirmative and negative covenants. In order to maintain availability of funding, we must maintain a ratio of debt to consolidated tangible net worth, of less than or equal to 300%. Tangible net worth, as defined in the credit facility, includes 50% of our deferred federal income tax liability and excludes the book value of our intangibles. The ratio at June 30, 2011 was 218%. At June 30, 2011, \$366.1 million was available under the credit facility, net of the support for commercial paper borrowings.

Our global revolving credit facility permits us to refinance short-term commercial paper obligations on a long-term basis. Settlement of sho