

CarGurus, Inc.  
Form SC 13G  
February 14, 2019

**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934**

(Name of Issuer) **CarGurus, Inc.**

(Title of Class of Securities) **Common Stock**

(CUSIP Number) **141788109**

(Date of Event Which Requires Filing of this Statement) **December 31, 2018**

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

<input checked="" type="checkbox"/>	Rule 13d-1(b)
<input type="checkbox"/>	Rule 13d-1(c)
<input type="checkbox"/>	Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

**CUSIP No. 141788109**

**1** NAME OF REPORTING PERSON

Manulife Financial Corporation

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a)  
 N/A (b)

**3** SEC USE ONLY

---



---



---

**4** CITIZENSHIP OR PLACE OF ORGANIZATION

Canada

**5** SOLE VOTING POWER  
 -0-

Number of Shares Beneficially Owned by Each Reporting Person With **6** SHARED VOTING POWER  
 -0-

**7** SOLE DISPOSITIVE POWER  
 -0-

**8** SHARED DISPOSITIVE POWER  
 -0-

**9** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

None, except through its indirect, wholly-owned subsidiaries, Manulife Asset Management (US) LLC, Manulife Asset Management Limited and Manulife Asset Management (Hong Kong) Limited.

**10** CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES\*

N/A

**11** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

See line 9 above.

**12** TYPE OF REPORTING PERSON\*

HC

**\*SEE INSTRUCTIONS**

Page 2 of 9

---

**CUSIP No. 141788109**

**1** NAME OF REPORTING PERSON

Manulife Asset Management (US) LLC

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a)  
 N/A (b)

**3** SEC USE ONLY

---



---



---

**4** CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

**5** SOLE VOTING  
 POWER  
 6,833,335

**6** SHARED VOTING  
 POWER  
 -0-

Number of  
 Shares  
 Beneficially  
 Owned by  
 Each  
 Reporting  
 Person  
 With

**7** SOLE DISPOSITIVE  
 POWER  
 6,833,335

**8** SHARED  
 DISPOSITIVE  
 POWER  
 -0-

**9** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH  
 REPORTING PERSON

6,833,335

**10** CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES  
 CERTAIN SHARES\*

N/A

**11** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

7.65%

**12** TYPE OF REPORTING PERSON\*

IA

**\*SEE INSTRUCTIONS**

Page 3 of 9

---

**CUSIP No. 141788109**

**1** NAME OF REPORTING PERSON  
 Manulife Asset Management Limited

**2** CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\* (a)  
 N/A (b)

**3** SEC USE ONLY \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**4** CITIZENSHIP OR PLACE OF ORGANIZATION  
 Canada

	<b>5</b>	SOLE VOTING POWER
		35,400
	<b>6</b>	SHARED VOTING POWER
Number of Shares Beneficially Owned by Each Reporting Person With		-0-
	<b>7</b>	SOLE DISPOSITIVE POWER
		35,400
	<b>8</b>	SHARED DISPOSITIVE POWER
		-0-

**9** AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH  
 REPORTING PERSON  
 35,400

**10** CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES  
 CERTAIN SHARES\*  
 N/A

**11** PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9  
 0.04%

**12** TYPE OF REPORTING PERSON\*

FI

**\*SEE INSTRUCTIONS**

Page 4 of 9

---

**CUSIP No. 141788109**

<b>1</b>	NAME OF REPORTING PERSON	
	Manulife Asset Management (Hong Kong) Limited	
<b>2</b>	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*	(a) (b)
	N/A	
<b>3</b>	SEC USE ONLY	_____ _____ _____
<b>4</b>	CITIZENSHIP OR PLACE OF ORGANIZATION	
	Hong Kong	
	<b>5</b>	SOLE VOTING POWER
		1209
	<b>6</b>	SHARED VOTING POWER
Number of Shares Beneficially Owned by Each Reporting Person With		-0-
	<b>7</b>	SOLE DISPOSITIVE POWER
		1209
	<b>8</b>	SHARED DISPOSITIVE POWER
		-0-
<b>9</b>	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON	
	1209	
<b>10</b>	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES*	
	N/A	
<b>11</b>	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9	
	0.00%	
<b>12</b>	TYPE OF REPORTING PERSON*	



FI

**\*SEE INSTRUCTIONS**

Page 5 of 9

---

Edgar Filing: CarGurus, Inc. - Form SC 13G

- Item 1(a) Name of Issuer:  
CarGurus, Inc.
- Item 1(b) Address of Issuer's Principal Executive Offices:  
2 Canal Park, 4<sup>th</sup> Floor  
Cambridge, MA, 02141
- Item 2(a) Name of Person Filing:  
This filing is made on behalf of Manulife Financial Corporation ("MFC") and MFC's indirect, wholly-owned subsidiaries, Manulife Asset Management (US) LLC ("MAM (US)"), Manulife Asset Management Limited ("MAML"), and Manulife Asset Management (Hong Kong) Limited ("MAM (HK)").
- Item 2(b) Address of Principal Business Office:  
The principal business offices of MFC and MAML are located at 200 Bloor Street East, Toronto, Ontario, Canada, M4W 1E5.  
The principal business office of MAM (US) is located at 197 Clarendon Street, Boston, Massachusetts 02116.  
The principal business office of MAMHK is located at 16/F Lee Garden One, 33 Hysan Avenue, Causeway Bay, Hong Kong.
- Item 2(c) Citizenship:  
MFC and MAML are organized and exist under the laws of Canada.  
MAM (US) is organized and exists under the laws of the State of Delaware.  
MAM (HK) is organized and exists under the laws of Hong Kong.
- Item 2(d) Title of Class of Securities:  
Common Stock
- Item 2(e) CUSIP Number:  
141788109
- Item 3 If this statement is filed pursuant to §§240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:
- MFC: (g)  a parent holding company or control person in accordance with §240.13d-1(b)(1)(ii)(G).
- MAM (US): (e)  an investment adviser in accordance with §240.13d-1(b)(1)(ii)(E).
- MAML: (j)  a non-U.S. institution in accordance with §240.13d-1(b)(1)(ii)(J).
- MAM (HK): (j)  a non-U.S. institution in accordance with §240.13d-1(b)(1)(ii)(J).

Item 4 Ownership:

(a) Amount Beneficially Owned: MAM (US) has beneficial ownership 6,833,335 shares of Common Stock, MAML has beneficial ownership of 35,400 shares of Common Stock, and MAM (HK) has beneficial ownership of 1,209 shares of Common Stock. Through its parent-subsidiary relationship to MAM (US), MAML, and MAM (HK), MFC may be deemed to have beneficial ownership of these same shares.

(b) Percent of Class: Of the 89,375,963 shares of Common Stock outstanding as of October 31, 2018, according to the Form 10-K filed by the issuer with the Securities and Exchange Commission on November 7, 2018, MAM (US) held 7.65%, MAML held 0.04%, and MAM (HK) held 0.00%.

(c) Number of shares as to which the person has:

sole power to vote or to direct the vote:

MAM (US), MAML, MAM (HK) each has sole power to vote or to direct the voting of the shares of Common Stock

(i) beneficially owned by each of them.

(ii) shared power to vote or to direct the vote: -0-

sole power to dispose or to direct the disposition of:

MAM (US), MAML, and MAM (HK) each has sole power to dispose or to direct the disposition of the shares of Common Stock beneficially owned by each of them.

(iv) shared power to dispose or to direct the disposition of: -0-

Item 5 Ownership of Five Percent or Less of a Class:

Not applicable.

Item 6 Ownership of More than Five Percent on Behalf of Another Person:

Not applicable.

Item 7 Identification and Classification of the Subsidiary which Acquired the Security Being Reported on by the Parent Holding Company or Control Person:

See Items 3 and 4 above.

Item 8 Identification and Classification of Members of the Group:

Not applicable.

Item 9 Notice of Dissolution of Group:

Not applicable.

Item 10 Certification:

By signing below the undersigned certifies that, to the best of its knowledge and belief, (i) the securities referred to above were acquired and are held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect, and (ii) the foreign regulatory scheme applicable to MAML, is substantially comparable to the regulatory scheme applicable to the functionally equivalent U.S. institution. The undersigned also undertakes to furnish to the Commission staff, upon request, information that would otherwise be disclosed in a Schedule 13D.

**SIGNATURE**

After reasonable inquiry and to the best of its knowledge and belief, each of the undersigned certifies that the information set forth in this statement is true, complete and correct.

**Manulife Financial Corporation**

By: /s/ Susie Rafael

Name: Susie Rafael

Dated: February 6, 2019 Title: Agent\*

**Manulife Asset Management (US) LLC**

By: /s/ Paul Donahue

Name: Paul Donahue

Dated: February 5, 2019 Title: Chief Compliance Officer

**Manulife Asset Management Limited**

By: /s/ Christopher Walker

Name: Christopher Walker

Dated: February 5, 2019 Title: Chief Compliance Officer

**Manulife Asset Management (Hong Kong) Limited**

By: /s/ Michael Dommermuth

Name: Michael Dommermuth

Dated: February 12, 2019 Title: Head of Wealth and Asset Management Asia

\* Signed pursuant to a Power of Attorney dated January 17, 2018 included as Exhibit A to Schedule 13F-NT filed with the Securities and Exchange Commission by Manulife Financial Corporation on January 29, 2018.

**EXHIBIT A**

**JOINT FILING AGREEMENT**

Manulife Financial Corporation, Manulife Asset Management (US) LLC, Manulife Asset Management Limited, and Manulife Asset Management (Hong Kong) Limited agree that the Schedule 13G to which this Agreement is attached, relating to the Common Stock of CarGurus, Inc., is filed on behalf of each of them.

**Manulife Financial Corporation**

By: /s/ Susie Rafael

Name: Susie Rafael

Dated: February 6, 2019 Title: Agent\*

**Manulife Asset Management (US) LLC**

By: /s/ Paul Donahue

Name: Paul Donahue

Dated: February 5, 2019 Title: Chief Compliance Officer

**Manulife Asset Management Limited**

By: /s/ Christopher Walker

Name: Christopher Walker

Dated: February 5, 2019 Title: Chief Compliance Officer

**Manulife Asset Management (Hong Kong) Limited**

By: /s/ Michael Dommermuth

Name: Michael Dommermuth

Dated: February 12, 2019 Title: Head of Wealth and Asset Management Asia

\* Signed pursuant to a Power of Attorney dated January 17, 2018 included as Exhibit A to Schedule 13F-NT filed with the Securities and Exchange Commission by Manulife Financial Corporation on January 29, 2018.