

CATHAY GENERAL BANCORP  
Form 10-Q  
November 08, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **September 30, 2006**

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number **0-18630**

**CATHAY GENERAL BANCORP**

*(Exact name of registrant as specified in its charter)*

**Delaware**

**95-4274680**

*(State of other jurisdiction of incorporation or organization)*

*(I.R.S. Employer Identification No.)*

**777 North Broadway, Los Angeles, California**

**90012**

*(Address of principal executive offices)*

*(Zip Code)*

**Registrant's telephone number, including area code: (213) 625-4700**

*(Former name, former address and former fiscal year, if changed since last report)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YesNo

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

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YesNo

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, \$.01 par value, 51,820,921 shares outstanding as of October 31, 2006.

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**CATHAY GENERAL BANCORP AND SUBSIDIARIES  
3RD QUARTER 2006 REPORT ON FORM 10-Q  
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### Forward-Looking Statements

In this quarterly Report on Form 10-Q, the term **Bancorp** refers to Cathay General Bancorp and the term **Bank** refers to Cathay Bank. The terms **Company**, **we**, **us**, and **our** refer to Bancorp and the Bank collectively. The statements in this report include forward-looking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as **believes**, **expects**, **anticipates**, **intends**, **plans**, **estimates**, **may**, **will**, **should**, **could**, **predicts**, **potential**, **continue**, or the other comparable terminology or similar expressions. Forward-looking statements are not guarantees. They involve known and unknown risks, uncertainties, and other factors that may cause the actual results, performance, or achievements of the Bancorp to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements. Such risks and uncertainties and other factors include, but are not limited to adverse developments or conditions related to or arising from:

- expansion into new market areas;
- acquisitions of other banks, if any;
- fluctuations in interest rates;
- demographic changes;
- earthquake or other natural disasters;
- competitive pressures;
- deterioration in asset or credit quality;
- changes in the availability of capital;
- legislative and regulatory developments;
- changes in business strategy, including the formation of a real estate investment trust;
- general economic or business conditions in California and other regions where the Bank has operations.

These and other factors are further described in the Company's Annual Report on Form 10-K for the year ended December 31, 2005 (at Item 1A in particular), its reports and registration statements filed with the Securities and Exchange Commission (SEC), and other filings it makes in the future with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this report. Given these risks and uncertainties, we caution readers not to place undue reliance on any forward-looking statements, which speak as of the date of this report. The Company has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce the results of any revision of any forward-looking statement to reflect future developments or events.

The Company's filings with the SEC are available to the public from commercial document retrieval services and at the website maintained by the SEC at <http://www.sec.gov>, or by requests directed to Cathay General Bancorp, 777 North Broadway, Los Angeles, California 90012, Attn: Investor Relations (213) 625-4749.

## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

CATHAY GENERAL BANCORP AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)

|   | September 30,<br>2006 | December 31,<br>2005 | % change |
|---|-----------------------|----------------------|----------|
| (In thousands, except share and<br>per share data)  |                       |                      |          |
| <b>Assets</b>   |                       |                      |          |
| Cash and due from banks   | \$ 108,649            | \$ 109,275           | (1)      |
| Securities available-for sale, at fair value (amortized cost of \$1,465,688 at September 30, 2006 and \$1,240,308 at December 31, 2005) | 1,444,425             | 1,217,438            | 19       |
| Loans   | 5,521,085             | 4,647,815            | 19       |
| Less: Allowance for loan losses   | (64,380)              | (60,251)             | 7        |
| Unamortized deferred loan fees, net   | (14,018)              | (12,733)             | 10       |
|   | <u>5,442,687</u>      | <u>4,574,831</u>     |          |
| Loans, net  | 5,442,687             | 4,574,831            | 19       |
| Federal Home Loan Bank stock  | 35,140                | 29,698               | 18       |
| Other real estate owned, net  | 4,347                 |                      | 100      |
| Affordable housing investments, net   | 75,899                | 80,211               | (5)      |
| Premises and equipment, net   | 65,148                | 30,290               | 115      |
| Customers liability on acceptances  | 26,923                | 16,153               | 67       |
| Accrued interest receivable   | 34,351                | 24,767               | 39       |
| Goodwill  | 305,991               | 239,527              | 28       |
| Other intangible assets, net  | 43,258                | 41,508               | 4        |
| Other assets  | 47,248                | 33,805               | 40       |
|   | <u>7,634,066</u>      | <u>6,397,503</u>     |          |
| Total assets  | \$ 7,634,066          | \$ 6,397,503         | 19       |
| <b>Liabilities and Stockholders Equity</b>  |                       |                      |          |
| <b>Deposits</b>   |                       |                      |          |
| Non-interest-bearing demand deposits  | \$ 783,902            | \$ 726,722           | 8        |
| <b>Interest-bearing deposits:</b>   |                       |                      |          |
| NOW deposits  | 223,776               | 240,885              | (7)      |
| Money market deposits   | 609,072               | 523,076              | 16       |
| Savings deposits  | 352,799               | 364,793              | (3)      |
| Time deposits under \$100,000   | 957,625               | 641,411              | 49       |
| Time deposits of \$100,000 or more  | 2,540,414             | 2,419,463            | 5        |
|   | <u>5,467,588</u>      | <u>4,916,350</u>     |          |
| Total deposits  | 5,467,588             | 4,916,350            | 11       |
|   | <u>10,000</u>         | <u>119,000</u>       |          |
| Federal funds purchased   | 10,000                | 119,000              | (92)     |
| Securities sold under agreement to repurchase   | 400,000               | 200,000              | 100      |
| Advances from the Federal Home Loan Bank  | 595,180               | 215,000              | 177      |
| Other borrowings from financial institutions  | 35,000                | 20,000               | 75       |
| Other borrowings for affordable housing investments   | 20,011                | 20,507               | (2)      |
| Long-term debt  | 104,125               | 53,976               | 93       |
| Acceptances outstanding   | 26,923                | 16,153               | 67       |
| Minority interest in consolidated subsidiary  | 8,500                 | 8,500                |          |
| Other liabilities   | 63,929                | 54,400               | 18       |
|   | <u>6,731,256</u>      | <u>5,623,886</u>     |          |
| Total liabilities   | 6,731,256             | 5,623,886            | 20       |
| <b>Commitments and contingencies</b>  |                       |                      |          |

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|   |                     |                     |           |
|---|---------------------|---------------------|-----------|
| <b>Stockholders' Equity</b>   |                     |                     |           |
| Preferred stock, \$0.01 par value; 10,000,000 shares authorized, none issued  |                     |                     |           |
| Common stock, \$0.01 par value, 100,000,000 shares authorized, 52,927,191 issued and 51,548,829 outstanding at September 30, 2006 and 51,569,451 issued and 50,191,089 outstanding at December 31, 2005 |                     |                     |           |
|   | 529                 | 516                 | 3         |
| Additional paid-in-capital  | 453,110             | 416,685             | 9         |
| Unearned compensation   |                     | (18,564)            | (100)     |
| Accumulated other comprehensive loss, net   | (12,323)            | (13,254)            | (7)       |
| Retained earnings   | 494,805             | 421,545             | 17        |
| Treasury stock, at cost (1,378,362 shares at September 30, 2006 and at December 31, 2005)   | (33,311)            | (33,311)            |           |
|   | <u>902,810</u>      | <u>773,617</u>      | <u>17</u> |
| <b>Total stockholders' equity</b>   | <b>902,810</b>      | <b>773,617</b>      | <b>17</b> |
|   | <u>\$ 7,634,066</u> | <u>\$ 6,397,503</u> | <u>19</u> |

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements

**CATHAY GENERAL BANCORP AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**  
(Unaudited)

|  | Three months ended<br>September 30, |               | Nine months ended<br>September 30, |                |
|--|-------------------------------------|---------------|------------------------------------|----------------|
|  | 2006                                | 2005          | 2006                               | 2005           |
| (In thousands, except share and per share data)                        |                                     |               |                                    |                |
| <b>INTEREST AND DIVIDEND INCOME</b>                                    |                                     |               |                                    |                |
| Loan receivable  | \$ 110,321                          | \$ 74,468     | \$ 304,566                         | \$ 202,989     |
| Securities available-for-sale - taxable                                | 17,779                              | 13,464        | 46,305                             | 46,998         |
| Securities available-for-sale - nontaxable                             | 687                                 | 884           | 2,116                              | 2,828          |
| Federal Home Loan Bank stock   | 383                                 |               | 1,100                              | 626            |
| Agency preferred stock   | 295                                 | 201           | 799                                | 504            |
| Federal funds sold and securities purchased under agreements to resell | 30                                  | 9             | 160                                | 220            |
| Deposits with banks  | 105                                 | 101           | 259                                | 281            |
| <b>Total interest and dividend income</b>                              | <b>129,600</b>                      | <b>89,127</b> | <b>355,305</b>                     | <b>254,446</b> |
| <b>INTEREST EXPENSE</b>  |                                     |               |                                    |                |
| Time deposits of \$100,000 or more                                     | 27,983                              | 17,349        | 73,810                             | 40,203         |
| Other deposits   | 15,376                              | 8,033         | 37,983                             | 23,489         |
| Securities sold under agreements to repurchase                         | 4,658                               |               | 11,183                             | 14             |
| Advances from Federal Home Loan Bank                                   | 8,621                               | 2,073         | 19,315                             | 8,978          |
| Long-term debt   | 1,207                               | 917           | 3,359                              | 2,544          |
| Short-term borrowings  | 1,072                               | 697           | 2,780                              | 1,208          |
| <b>Total interest expense</b>  | <b>58,917</b>                       | <b>29,069</b> | <b>148,430</b>                     | <b>76,436</b>  |
| Net interest income before provision for loan losses                   | 70,683                              | 60,058        | 206,875                            | 178,010        |
| (Reversal)/provision for loan losses                                   | (1,000)                             | (1,000)       | 2,000                              | (500)          |
| <b>Net interest income after (reversal)/provision for loan losses</b>  | <b>71,683</b>                       | <b>61,058</b> | <b>204,875</b>                     | <b>178,510</b> |
| <b>NON-INTEREST INCOME</b>   |                                     |               |                                    |                |
| Securities (losses) gains, net   | 206                                 | 169           | 236                                | 1,291          |
| Letters of credit commissions  | 1,441                               | 1,057         | 4,046                              | 3,090          |
| Depository service fees  | 1,138                               | 1,450         | 3,630                              | 4,348          |
| Gain on sale of premises and equipment                                 |                                     |               |                                    | 958            |
| Other operating income   | 2,619                               | 3,177         | 8,317                              | 7,618          |
| <b>Total non-interest income</b>                                       | <b>5,404</b>                        | <b>5,853</b>  | <b>16,229</b>                      | <b>17,305</b>  |
| <b>NON-INTEREST EXPENSE</b>  |                                     |               |                                    |                |
| Salaries and employee benefits   | 15,949                              | 13,393        | 46,060                             | 38,834         |
| Occupancy expense  | 2,637                               | 2,433         | 7,444                              | 6,610          |
| Computer and equipment expense   | 1,876                               | 1,672         | 5,544                              | 5,247          |
| Professional services expense  | 2,176                               | 2,200         | 5,396                              | 5,586          |
| FDIC and State assessments   | 259                                 | 249           | 761                                | 745            |
| Marketing expense  | 723                                 | 483           | 2,328                              | 1,638          |
| Other real estate owned expense (income)                               | 16                                  | 92            | 513                                | (10)           |
| Operations of affordable housing investments                           | 1,429                               | 1,025         | 4,027                              | 2,990          |
| Amortization of core deposit intangibles                               | 1,801                               | 1,404         | 4,778                              | 4,550          |
| Other operating expense  | 2,517                               | 2,038         | 6,928                              | 5,606          |
| <b>Total non-interest expense</b>                                      | <b>29,383</b>                       | <b>24,989</b> | <b>83,779</b>                      | <b>71,796</b>  |
| Income before income tax expense                                       | 47,704                              | 41,922        | 137,325                            | 124,019        |
| Income tax expense   | 17,046                              | 15,237        | 50,279                             | 46,640         |

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|   |            |            |            |            |
|---|------------|------------|------------|------------|
| Net income  | 30,658     | 26,685     | 87,046     | 77,379     |
| Other comprehensive gain (loss), net of tax                 |            |            |            |            |
| Unrealized holding gains (losses) arising during the period | 12,181     | (8,488)    | 1,040      | (12,813)   |
| Unrealized losses on cash flow hedge derivatives            |            |            |            | (120)      |
| Less: reclassification adjustments included in net income   | 133        | 360        | 109        | 733        |
| Total other comprehensive gain (loss), net of tax           | 12,048     | (8,848)    | 931        | (13,666)   |
| Total comprehensive income                                  | \$ 42,706  | \$ 17,837  | \$ 87,977  | \$ 63,713  |
| Net income per common share:                                |            |            |            |            |
| Basic   | \$ 0.60    | \$ 0.53    | \$ 1.71    | \$ 1.53    |
| Diluted   | \$ 0.59    | \$ 0.53    | \$ 1.69    | \$ 1.52    |
| Cash dividends paid per common share                        | \$ 0.09    | \$ 0.09    | \$ 0.27    | \$ 0.27    |
| Basic average common shares outstanding                     | 51,507,434 | 50,128,113 | 51,046,270 | 50,441,988 |
| Diluted average common shares outstanding                   | 52,111,032 | 50,540,463 | 51,637,975 | 50,870,362 |

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements.



**CATHAY GENERAL BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED  
STATEMENTS OF CASH FLOWS  
(Unaudited)**

|  | Nine Months Ended<br>September 30 |             |
|--|-----------------------------------|-------------|
|  | 2006                              | 2005        |
|  | (In thousands)                    |             |
| <b>Cash Flows from Operating Activities</b>  |                                   |             |
| Net income   | \$ 87,046                         | \$ 77,379   |
| Adjustments to reconcile net income to net cash provided by operating activities:                    |                                   |             |
| Provision/(reversal) for loan losses   | 2,000                             | (500)       |
| Provision for losses on other real estate owned  | 283                               |             |
| Deferred tax (benefit)/liability   | (1,938)                           | (658)       |
| Depreciation   | 2,698                             | 2,270       |
| Net gains on sale of other real estate owned   |                                   | (155)       |
| Net gains on sale of loans   | (213)                             | (362)       |
| Proceeds from sale of loans  | 4,232                             | 5,401       |
| Originations of loans held for sale  | (3,934)                           |             |
| Write-down on venture capital investments  | 876                               | 1,041       |
| Gain on sales and calls of securities available-for-sale   | (236)                             | (2,332)     |
| Increase in fair value of warrants   | (909)                             |             |
| Other non-cash interest  | 860                               | 943         |
| Amortization of security premiums, net   | 2,806                             | 4,658       |
| Amortization of other intangibles assets   | 4,865                             | 4,640       |
| Excess tax benefit from stock options  | (411)                             | 795         |
| Stock based compensation expense   | 6,016                             | 4,991       |
| Gain on sale of premises and equipment   |                                   | (958)       |
| Increase in deferred loan fees, net  | 1,221                             | 816         |
| Increase in accrued interest receivable  | (8,074)                           | (42)        |
| Decrease in other assets, net  | 3,618                             | 11,238      |
| Increase/(decrease) in other liabilities   | 7,504                             | (13,298)    |
| Net cash provided by operating activities  | 108,310                           | 95,867      |
| <b>Cash Flows from Investing Activities</b>  |                                   |             |
| Purchase of investment securities available-for-sale   | (388,101)                         | (8,786)     |
| Proceeds from maturity and call of investment securities available-for-sale                          | 78,175                            | 13,313      |
| Proceeds from sale of investment securities available-for-sale                                       | 5,408                             | 40,332      |
| Proceeds from repayment and sale of mortgage-backed securities available-for-sale                    | 124,167                           | 430,002     |
| Exercise of warrants to acquire common stock   | (2,209)                           |             |
| Proceeds from sale of common stock investments   | 3,679                             |             |
| Purchase of Federal Home Loan Bank stock   | (5,312)                           | (2,456)     |
| Redemption of Federal Home Loan Bank stock   | 1,295                             |             |
| Net increase in loans  | (661,223)                         | (546,281)   |
| Purchase of premises and equipment   | (17,208)                          | (4,882)     |
| Proceeds from sales of premises and equipment  |                                   | 2,841       |
| Proceeds from sale of other real estate owned  |                                   | 1,124       |
| Partnership contributions made for investments in affordable housing partnerships                    | (5,668)                           | (9,228)     |
| Cash and cash equivalents paid in acquisitions, net of cash acquired                                 | (25,810)                          | (87)        |
| Net cash used in investing activities  | (892,807)                         | (84,108)    |
| <b>Cash Flows from Financing Activities</b>  |                                   |             |
| Net decrease in demand deposits, NOW accounts, money market and saving deposits                      | (64,210)                          | (127,827)   |
| Net increase in time deposits  | 321,401                           | 390,706     |
| Net increase/(decrease) in federal funds purchased and securities sold under agreement to repurchase | 91,000                            | (3,000)     |
| Advances from Federal Home Loan Bank   | 2,097,230                         | 795,000     |
| Repayment of Federal Home Loan Bank borrowings   | (1,717,050)                       | (1,040,000) |
| Cash dividends   | (13,786)                          | (13,640)    |
| Repurchase of preferred stock of subsidiary  |                                   | (119)       |
| Proceeds from other borrowings   | 15,000                            | 20,000      |
| Issuance of subordinated note  | 50,000                            |             |

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|  |                |               |
|--|----------------|---------------|
| Proceeds from shares issued to Dividend Reinvestment Plan                          | 2,002          | 2,308         |
| Excess tax benefits from share-based payment arrangements                          | 411            |               |
| Proceeds from exercise of stock options  | 1,873          | 1,781         |
| Purchase of treasury stock   |                | (24,501)      |
|  | <u>783,871</u> | <u>708</u>    |
| Net cash provided by financing activities  | 783,871        | 708           |
|  | <u>(626)</u>   | <u>12,467</u> |
| Increase in cash and cash equivalents  | (626)          | 12,467        |
| Cash and cash equivalents, beginning of the period                                 | 109,275        | 86,133        |
|  | <u>108,649</u> | <u>98,600</u> |
| Cash and cash equivalents, end of the period                                       | \$ 108,649     | \$ 98,600     |
| Supplemental disclosure of cash flow information                                   |                |               |
| Cash paid during the year for:   |                |               |
| Interest   | \$ 138,921     | \$ 74,177     |
| Income taxes   | \$ 53,134      | \$ 67,507     |
| Non-cash investing and financing activities:                                       |                |               |
| Net change in unrealized holding gain on securities available-for-sale, net of tax | \$ 931         | \$ (13,547)   |
| Net change in unrealized gains on cash flow hedge derivatives, net of tax          | \$             | \$ (120)      |
| Transfers to other real estate owned   | \$ 3,087       | \$ 969        |

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

**CATHAY GENERAL BANCORP AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**1. Business**

Cathay General Bancorp (the Bancorp) is the holding company for Cathay Bank (the Bank), five limited partnerships investing in affordable housing investments in which the Bank is the sole limited partner, and GBC Venture Capital, Inc., (together the Company or we, us, or our). The Bancorp also owns 100% of the common stock of three statutory business trusts created for the purpose of issuing capital securities. The Bank was founded in 1962 and offers a wide range of financial services. As of September 30, 2006, the Bank operates twenty branches in Southern California, ten branches in Northern California, two branches in Washington State, nine branches in New York State, one branch in Massachusetts, one branch in Houston, Texas, one loan production office in Dallas, Texas and representative offices in Taipei, Hong Kong, and Shanghai. As of October 18, 2006, the Bank also has three branches in Chicago, Illinois.

**2. Acquisitions and Investments**

On October 18, 2006 the Company completed the acquisition of Chicago-based New Asia Bancorp ( NAB ) for cash of \$12.9 million and 291,210 shares of Cathay General Bancorp common stock valued at \$10.5 million. As of September 30, 2006, New Asia Bancorp had \$142.2 million in assets and \$11.9 million in stockholders' equity. Chicago is the third largest city in the country and an important component in the Company's national expansion strategy. This acquisition will present a new market opportunity for the Company.

On April 7, 2006, the acquisition date, the Company purchased through a tender offer 84.1% of the common stock of Great Eastern Bank ( GEB ) for cash of \$40.2 million and 1,181,164 shares of Cathay General Bancorp common stock valued at \$44.7 million. The measurement date for the value of the shares of Cathay General Bancorp common stock issued was March 31, 2006, the earliest date on which the number of shares to be issued became fixed. Following regulatory approval and a special shareholders meeting of GEB, the merger of GEB into Cathay Bank was completed on May 15, 2006 and the remaining 15.9% of GEB's common shares was purchased for cash of \$16.1 million. The Company made this acquisition to expand its presence in New York City. The acquisition was accounted for using the purchase method of accounting in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations. The assets acquired and liabilities assumed were recorded by the Company at their fair values at April 7, 2006 when 84.1% of GEB's stock was acquired. Because the second step of the acquisition was completed on May 15, 2006, shortly after the acquisition of 84.1% of GEB, the fair values as of April 7, 2006 were used to record both steps of the acquisition. The results of GEB's operations have been included in the consolidated financial statements since the date of the acquisition of April 7, 2006:

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|   | <b>Great Eastern<br/>Bank</b> |
|---|-------------------------------|
| <b>Assets acquired:</b>   |                               |
| Cash and cash equivalents   | \$ 30,475                     |
| Securities available-for-sale   | 61,772                        |
| Loans, net  | 213,841                       |
| Premises and equipment, net   | 20,348                        |
| Goodwill  | 66,464                        |
| Core deposit intangible   | 6,566                         |
| Acceptance outstanding  | 1,593                         |
| Other assets  | 6,077                         |
| <b>Total assets acquired</b>  | <b>407,136</b>                |
| <b>Liabilities assumed:</b>   |                               |
| Deposits  | 294,047                       |
| Acceptance outstanding  | 1,593                         |
| Accrued interest payable  | 185                           |
| Other liabilities   | 10,326                        |
| <b>Total liabilities assumed</b>  | <b>306,151</b>                |
| <b>Net assets acquired</b>  | <b>\$ 100,985</b>             |
| Cash paid for 84.1% of common stock of GEB through tender offer on April 07, 2006 | \$ 40,177                     |
| Cash paid for 15.9% of common stock of GEB on May 15, 2006                        | 16,108                        |
| Fair value of common stock issued   | 44,700                        |
| <b>Total consideration paid</b>   | <b>\$ 100,985</b>             |

Four loans acquired as part of the acquisition of GEB were determined to be impaired and therefore within the scope of Statement of Position (SOP) 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer. These four loans were recorded at their net realizable value of \$495,000 without any allocation of the allowance for loan losses. The remainder of the loan portfolio was comprised of loans not considered to be impaired and therefore excluded from the scope of SOP 03-3. In addition, the estimated other costs related to the acquisition were recorded as a liability at closing when allocating the related purchase price. Total consideration paid, including direct transaction costs, exceeds the fair value of the new assets acquired by \$73.1 million. This amount was recognized as intangible assets, consisting of goodwill of \$66.5 million and a core deposit intangible of \$6.6 million. The core deposit intangible represents a component of the customer relationship intangible asset measured as the present value of the future cash flows derived from the difference between the risk free rate applied to the customer deposits and the rate paid on deposits as well as the cost to service these deposits. The purchase price allocation is still preliminary and subject to final determination and valuation of the fair value of assets acquired and liabilities assumed. In accordance with SFAS No. 142,

Goodwill and Other Intangible Assets, goodwill will not be amortized to expense over a fixed period of time, but will be tested for impairment on a regular basis. None of the goodwill is expected to be deductible for tax purposes. The core deposit intangible is amortized over its estimated economic life from 4 years to 9 years for various deposit categories. Amortization expense for the core deposit premium was \$400,000 for the third quarter and \$575,000 for the nine months of 2006.

Goodwill related to GEB was decreased by \$0.6 million during the third quarter of 2006 as a result of a \$1.6 million increase in the fair value of bank premises based on an updated appraisal, a \$101,000 increase in the core deposit premium upon the finalization of the appraisal, a \$536,000 lease reserve to adjust GEB's above market leases to fair market value, and \$568,000 in related income tax adjustments.

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For each acquisition, we developed an integration plan for the consolidated company that addressed, among other things, requirements for staffing, systems platforms, branch locations and other facilities. The established plans are evaluated regularly during the integration process and modified as required. Merger and integration expenses are summarized in the following primary categories: (i) severance and employee-related charges; (ii) system conversion and integration costs, including contract termination charges; (iii) asset write-downs, lease termination costs for abandoned space and other facilities-related costs; and (iv) other charges. Other charges include investment banking fees, legal fees, other professional fees relating to due diligence activities and expenses associated with preparation of securities filings, as appropriate. These costs were included in the allocation of the purchase price at the acquisition date based on our formal integration plans.

The following table presents the activity in the merger-related liability account that was allocated to the purchase price related to the GEB merger for the nine months ended September 30, 2006:

| (Dollar in thousands)                | Severance and<br>Employee-related | Asset<br>Write-downs | Legal and<br>Professional<br>Fees | Lease<br>Liability | Total         |
|--------------------------------------|-----------------------------------|----------------------|-----------------------------------|--------------------|---------------|
| Balance at December 31, 2005         | \$                                | \$                   | \$                                | \$                 | \$            |
| Great Eastern Bank Merger            | 1,172                             | 130                  | 1,078                             | 536                | 2,916         |
| Non-cash write-downs and other       |                                   | (130)                |                                   |                    | (130)         |
| Cash outlays                         | (1,136)                           |                      | (1,060)                           | (12)               | (2,208)       |
| <b>Balance at September 30, 2006</b> | <b>\$ 36</b>                      | <b>\$</b>            | <b>\$ 18</b>                      | <b>\$ 524</b>      | <b>\$ 578</b> |

On March 31, 2006, Cathay Bank announced an agreement to buy a 20% stake in First Sino Bank, a Shanghai-based joint venture bank, for an estimated purchase price of \$52.2 million. This investment by Cathay Bank is subject to regulatory approval from the China Bank Regulatory Commission in China and Cathay Bank's regulators in the United States and other customary closing conditions. The Bank has received from the seller of the 20% stake in First Sino Bank an extension to the expiration date of the agreement from September 30, 2006 to November 15, 2006.

In May 2006, the Company purchased an additional 145,000 shares of the stock of Broadway Financial Corporation (the "BFC"), which is headquartered in Los Angeles, California for \$1.7 million increasing its total ownership of Broadway Financial Corporation to 13.1%. These shares have not been registered under the Securities Act of 1933 and may not be sold, offered for sale, pledged or hypothecated in the absence of an effective registration or an applicable exemption to registration. The Company accounts for the BFC investment on the cost method due to the restricted nature of the shares and the less than 20% ownership. As of September 30, 2006, the investment in BFC totaled \$2.6 million, which is included in other assets.

### **3. Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ( "GAAP" ) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2006. Certain reclassifications have been made to the prior year's financial statements to conform to the current year's presentation. For further information, refer to the audited consolidated financial statements and footnotes included in the Company's annual report on Form 10-K for the year ended December 31, 2005.

The preparation of the consolidated financial statements in accordance with GAAP requires management of the Company to make a number of estimates and assumptions relating to the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. The most significant estimate subject to change relates to the allowance for loan losses.

#### **4. Recent Accounting Pronouncements**

In December 2004, the Financial Accounting Standards Board ( FASB ) revised Statement No. 123, Accounting for Stock-Based Compensation ( SFAS 123R ). SFAS 123R establishes accounting requirements for share-based compensation to employees and carries forward prior guidance on accounting for awards to non-employees. The provisions of this Statement became effective for the Company beginning January 1, 2006. SFAS 123R requires companies adopting SFAS 123R to select either the modified prospective or modified retrospective transition method. On January 1, 2006, the Company adopted the modified prospective method under SFAS 123R and recognized compensation expense ratably in the income statement for unvested awards granted before January 1, 2003, when the Company adopted SFAS 123, based on the estimated fair value of all awards granted to employees before January 1, 2003. In addition, SFAS 123R requires an entity to recognize compensation expense based on an estimate of the number of awards expected to actually vest, exclusive of awards expected to be forfeited. The cumulative effect of the change in accounting principal as of January 1, 2006 was \$138,000 which was recorded in the Company's consolidated statement of income as a reduction of compensation expense.

SFAS No. 154, Accounting Changes and Error Corrections, a Replacement of APB Opinion No. 20 and FASB Statement No. 3 ( SFAS 154 ). SFAS 154 establishes, unless impracticable, retrospective application as the required method for reporting a change in accounting principle in the absence of explicit transition requirements specific to a newly adopted accounting principle. Previously, most changes in accounting principle were recognized by including the cumulative effect of changing to the new accounting principle in net income of the period of the change. Under SFAS 154, retrospective application requires (i) the cumulative effect of the change to the new accounting principle on periods prior to those presented to be reflected in the carrying amounts of assets and liabilities as of the beginning of the first period presented, (ii) an offsetting adjustment, if any, to be made to the opening balance of retained earnings (or other appropriate components of equity) for that period, and (iii) financial statements for each individual prior period presented to be adjusted to reflect the direct period-specific effects of applying the new accounting principle. Special retroactive application rules apply in situations where it is impracticable to determine either the period-specific effects or the cumulative effect of the change. Indirect effects of a change in accounting principle are required to be reported in the period in which the accounting change is made. SFAS 154 carries forward the guidance in APB Opinion 20 Accounting Changes, requiring justification of a change in accounting principle on the basis of preferability. SFAS 154 also carries forward without change the guidance contained in APB Opinion 20, for reporting the correction of an error in previously issued financial statements and for a change in an accounting estimate. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005.

*SFAS No. 155, Accounting for Certain Hybrid Financial Instrument* - an amendment of FASB Statements No. 133 and 140. ( *SFAS 155* ). *SFAS 155* amends *SFAS 133, Accounting for Derivative Instruments and Hedging Activities* and *SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*. *SFAS 155* (i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, (ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of *SFAS 133*, (iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, (iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and (v) amends *SFAS 140* to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. *SFAS 155* is effective for the Company on January 1, 2007, and is not expected to have a significant impact on the Company's financial statements.

*SFAS No. 156, Accounting for Servicing of Financial Assets* - an amendment of FASB Statement No. 140 ( *SFAF 156* ). *SFAS 156* amends *SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* - a replacement of FASB Statement No. 125, by requiring, in certain situations, an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract. All separately recognized servicing assets and servicing liabilities are required to be initially measured at fair value. Subsequent measurement methods include the amortization method, whereby servicing assets or servicing liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss or the fair value method, whereby servicing assets or servicing liabilities are measured at fair value at each reporting date and changes in fair value are reported in earnings in the period in which they occur. If the amortization method is used, an entity must assess servicing assets or servicing liabilities for impairment or increased obligation based on the fair value at each reporting date. *SFAS 156* is effective for the Company on January 1, 2007 and is not expected to have a significant impact on the Company's financial statements.

FASB Staff Position (FSP) No. 115-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments* ( *FSP 115-1* ). *FSP 115-1* provides guidance for determining when an investment is considered impaired, whether impairment is other-than-temporary, and measurement of an impairment loss. An investment is considered impaired if the fair value of the investment is less than its cost. If, after consideration of all available evidence to evaluate the realizable value of its investment, impairment is determined to be other-than-temporary, then an impairment loss should be recognized equal to the difference between the investment's cost and its fair value. *FSP 115-1* nullifies certain provisions of Emerging Issues Task Force (EITF) Issue No. 03-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments*, while retaining the disclosure requirements of EITF 03-1 which were adopted in 2003. *FSP 115-1* is effective for reporting periods beginning after December 15, 2005. There was no material impact on the Company's consolidated financial statements from adoption of this standard.

In June, 2005, the FASB approved EITF 04-5, *Investor's Accounting for an Investment in a Limited Partnership When the Investor is the Sole General Partner and the Limited Partners Have Certain Rights* ( EITF 04-5 ). EITF 04-5 presumes that a sole general partner in a limited partnership controls the limited partnership and, therefore, should include the limited partnership in its consolidated financial statements. The presumption of control is overcome if the limited partners have (a) the substantive ability to remove the sole general partner or otherwise dissolve the limited partnership or (b) substantive participating rights. EITF 04-5 is effective for general partners of all new limited partnerships formed and for existing limited partnerships for which the partnership agreements are modified subsequent to June 29, 2005. The guidance in EITF 04-5 is effective for general partners in all other limited partnerships no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The Company has completed its analysis and concluded that it has substantive participating rights over the five limited partnerships which it had consolidated in previous years. There was no material impact on the Company's consolidated financial statements from adoption of this standard.

In June 2006, the FASB issued Interpretation No. 48 that defines the accounting threshold for uncertain tax positions in accordance with FASB Statement No. 109, *Accounting for Income Taxes*. The Interpretation requires that companies make the best estimate of recognized tax benefits at each reporting period based on management's best estimate given the information available at the reporting date, even though the outcome of the tax position is not absolute or final and that subsequent recognition, derecognition, and measurement for each reporting period should be based on new information. The Interpretation also requires that the measurement attribute for the amount of recognized tax benefit should be the maximum amount which is more-likely-than-not to be realized. The Interpretation is effective as of the beginning of the first annual period beginning after December 15, 2006. The Company has not completed its analysis to determine the impact on the Company's consolidated financial statements from adoption of this Interpretation.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108 ( SAB 108 ). SAB 108 requires registrants to quantify misstatements by using both the balance-sheet and income-statement approaches and to determine whether financial statement restatement is necessary. SAB 108 is effective for annual financial statements covering the first fiscal year ending after November 15, 2006. The Company has not completed its analysis to determine the impact on the Company's consolidated financial statements from adoption of SAB 108.

In September 2006, the FASB issued Statement No. 157, *Fair Value Measurements* ( SFAS 157 ). SFAS 157 clarifies the definition of fair value, together with a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement and requires a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. Market participant assumptions include assumptions about the risk, the effect of a restriction on the sale or use of an asset, and the effect of a nonperformance risk for a liability. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company has not completed its analysis to determine the impact on the Company's consolidated financial statements from adoption of SFAS 157.

In September 2006, the FASB issued Statement No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans- an Amendment of FASB Statement No. 87, 88, 106 and 132(R)* ( SFAS 158 ). SFAS 158 requires a business entity that sponsors employer defined benefit plan measure plan assets and obligations as of the date of the employer's fiscal year-end statement of financial position and recognize funded status as a component of other comprehensive income. SFAS 158 is effective for fiscal years ending after December 15, 2006. There will be no impact on the Company's consolidated financial statements from adoption of this standard since the Company does not provide defined benefit plan to its employees.



**5. Derivative Financial Instruments**

The Company enters into financial derivatives in order to mitigate exposure to interest rate risks related to its interest-earning assets and interest-bearing liabilities. The Company has received rights to acquire stock in the form of warrants as an adjunct to its high technology lending relationships. All warrants with cashless exercise provision qualify as derivatives under SFAS No. 133. Those warrants that qualify as derivatives are carried at fair value and are included in other assets on the consolidated balance sheets with the change in fair value included in current earnings. The Company recognizes all derivatives on the balance sheet at fair value. Fair value is based on dealer quotes or quoted prices from instruments with similar characteristics except warrant valuation which is based on Black-Scholes value model. For derivatives designated as cash flow hedges, changes in fair value are recognized in other comprehensive income (loss) until the hedged item is recognized in earnings. For derivatives designated as fair value hedges, changes in the fair value of the derivatives are reflected in current earnings, together with changes in the fair value of the related hedged item, if there is a highly effective correlation between changes in the fair value of the derivatives and changes in the fair value of the hedged item. If there is not a highly effective correlation, then only the changes in the fair value of the derivatives are reflected in the Company's financial statements.

To mitigate risks associated with changes to the fair value of \$85.6 million of Five Year CDs, on January 18, 2005, the Bank entered into swaptions that would terminate in 2009 and that could also be terminated after two years from the initial issuance of the Five Year CDs at the election of the counterparty in exchange for a cash payment of \$425,000. For the initial term of the swaptions, the Bank would receive interest at a weighted average fixed rate of 3.03% and would pay interest at a rate of LIBOR less 12.5 basis points. All of these swaptions were initially designated as fair value hedges and the Bank expected a highly effective correlation between changes in the fair values of the swaptions and changes in the fair value of the Five Year CDs. As of September 30, 2005, all of these swaptions were highly effective. The net increase in the unrealized loss on the swaptions of \$216,000 and the net change in the unrealized gain on the Five Year CDs of \$215,000 have been recorded in income for the third quarter of 2005. The net increase in the unrealized loss on the swaptions of \$427,000 and the net change in the unrealized gain on the Five Year CDs of \$422,000 have been recorded in income for the nine months of 2005. These swaptions were terminated in December 2005.

To mitigate risks associated with changes to the fair value of \$25.8 million of Three Year CDs, on January 18, 2005, the Bank entered into swaptions that would terminate in 2007 and that could also be terminated after one year from the initial issuance of the Three Year CDs at the election of the counterparty in exchange for a cash payment of \$163,000. For the initial term of the swaptions, the Bank would receive interest at a weighted average fixed rate of 2.39% and would pay interest at a rate of LIBOR less 12.5 basis points. All of these swaptions were initially designated as fair value hedges. There was a highly effective correlation between changes in the fair values of the swaptions and changes in the fair value of the Three Year CDs. On May 9, 2005, the Company terminated the \$25.8 million swaptions related to the Three Year CDs by making a cash payment of \$163,000. The changes in fair values of the Three Year CDs and the \$25.8 million swaptions were recorded in income through the date the swaptions were terminated. This included a net realized gain on the swaptions of \$137,000 and the net realized loss on the Three Year CDs of \$135,000 have been recorded in income for the second quarter of 2005. The net realized gain or loss was zero on the swaptions and zero for the Three Year CDs for the first nine months of 2005.

The periodic net settlement of swaptions is recorded as an adjustment to net interest income. These swaptions decreased net interest income by \$83,000 for the quarter and increased net interest income by \$11,000 for the nine months ended September 30, 2005.

In April 2005, the Bank took in a total of \$8.9 million in one year certificates of deposit that pay a minimum interest of 0.5% plus additional interest tied to 60% of the appreciation of four foreign currencies against the US dollar. Under SFAS No. 133, a certificate of deposit that pays interest based on changes in exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e. the certificate of deposit). These foreign currency linked certificates of deposits matured in April 2006. The related embedded derivative also expired at the same time. The net impact on the consolidated statement of income related to these currency linked certificates of deposit was a decrease to income of \$82,000 for the nine months and zero for the three months ended September 30, 2006. The net impact on the consolidated statement of income related to these currency linked certificates of deposit was an increase to income of \$7,000 for the nine months and \$20,000 for the three months ended September 30, 2005.

In April 2006, the Bank took in a total of \$4.1 million in six month certificates of deposit that pay a minimum interest of 0.5% plus additional interest tied to 60% of the appreciation of a foreign currency against the US dollar. Under SFAS No. 133, a certificate of deposit that pays interest based on changes in exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e. the certificate of deposit). The fair value of the embedded derivative at September 30, 2006 was \$37,000 and is included in interest-bearing deposits in the consolidated balance sheet. The Bank purchased currency options with a fair value at September 30, 2006, of \$34,000 to manage its exposure to the appreciation of this foreign currency. The net impact on the consolidated statement of income related to these currency linked certificates of deposit was an expense of \$31,000 for the quarter ended September 30, 2006 and an expense of \$119,000 for the nine months ended September 30, 2006.

#### **6. Earnings per Share**

Basic earnings per share excludes dilution and is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock and resulted in the issuance of common stock that then shared in earnings.

Outstanding stock options with anti-dilutive effect were not included in the computation of diluted earnings per share. The following table sets forth basic and diluted earnings per share calculations and the average shares of stock options with anti-dilutive effect:

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| (Dollars in thousands, except share and per share data)                   | For the three months ended<br>September 30, |            | For the nine months ended<br>September 30, |            |
|---|---|------------|--|------------|
|   | 2006  | 2005       | 2006                                       | 2005       |
| Net income  | \$ 30,658                                   | \$ 26,685  | \$ 87,046                                  | \$ 77,379  |
| Weighted-average shares:  |   |            |  |            |
| Basic weighted-average number of common shares outstanding                | 51,507,434                                  | 50,128,113 | 51,046,270                                 | 50,441,988 |
| Dilutive effect of weighted-average outstanding common shares equivalents |   |            |  |            |
| Stock Options   | 597,959                                     | 412,350    | 586,044                                    | 428,374    |
| Restricted Stock  | 5,639                                       |            | 5,661                                      |            |
| Diluted weighted-average number of common shares outstanding              | 52,111,032                                  | 50,540,463 | 51,637,975                                 | 50,870,362 |
| Average shares of stock options with anti-dilutive effect                 | 1,481,394                                   | 1,939,185  | 1,526,181                                  | 1,618,080  |
| Earnings per share:   |   |            |  |            |
| Basic   | \$ 0.60                                     | \$ 0.53    | \$ 1.71                                    | \$ 1.53    |
| Diluted   | \$ 0.59                                     | \$ 0.53    | \$ 1.69                                    | \$ 1.52    |

**7. Stock-Based Compensation**

Prior to 2003, the Company used the intrinsic-value method to account for stock-based compensation. Accordingly, no expense was recorded in periods prior to 2003 because the exercise prices did not exceed the market prices on the grant dates. In 2003, the Company adopted prospectively the fair value recognition provisions of FASB Statement No. 123, Accounting for Stock-Based Compensation, as amended by FASB Statement No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure, an Amendment of FASB Statement No. 123, and began recognizing the expense associated with stock options granted beginning in 2003 using the fair value method.

On January 1, 2006, the Company adopted revised SFAS No. 123R on a modified prospective basis and recorded in the first quarter of 2006 additional compensation expense of \$36,000 for unvested stock options granted before January 1, 2003, based on the estimated fair value of all awards granted to employees before January 1, 2003. In addition, SFAS No. 123R requires an entity to recognize compensation expense based on an estimate of the number of awards expected to actually vest, exclusive of awards expected to be forfeited. The Company estimated forfeitures to be 8% when it adopted SFAS 123R in the first quarter of 2006. During 2003 through 2005, the Company recognized forfeitures as they occurred in accordance with SFAS 123. The \$138,000 cumulative effect of the change in accounting principle as of January 1, 2006 was recorded as a reduction of compensation expense in the Company's consolidated statement of income.

In 1998, the Board adopted the Cathay Bancorp, Inc. Equity Incentive Plan. Under the Equity Incentive Plan, as amended in September, 2003, directors and eligible employees may be granted incentive or non-statutory stock options, or awarded non-vested stock, for up to 7,000,000 shares of the Company's common stock on a split adjusted basis. In May 2005, the stockholders of the Company approved the 2005 Incentive Plan which provides that 3,131,854 shares of the Company's common stock may be granted as incentive or non-statutory stock options, or as non-vested stock. In conjunction with the approval of the 2005 Incentive Plan, the Bancorp agreed to cease granting awards under the Equity Incentive Plan.

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As of September 30, 2006, the only options granted by the Company under the 2005 Incentive Plan were non-statutory stock options to selected bank officers and non-employee directors at exercise prices equal to the fair market value of a share of the Company's common stock on the date of grant. Such options have a maximum ten-year term and vest in 20% annual increments (subject to early termination in certain events) except for 245,060 shares granted on March 22, 2005 of which 30% vested immediately, 10% vested on November 20, 2005 and an additional 20% would vest on November 20, 2006, 2007 and 2008, respectively, and 264,694 shares granted on May 22, 2005 of which 40% vested on November 20, 2005 and an additional 20% would vest on November 20, 2006, 2007, and 2008, respectively. If such options expire or terminate without having been exercised, any shares not purchased will again be available for future grants or awards. Stock options are typically granted in the first quarter of the year. The Company expects to issue new shares to satisfy stock option exercises.

Stock-based compensation expense for stock options is calculated based on the fair value of the award at the grant date for those options expected to vest, and is recognized as an expense over the vesting period of the grant. The Company uses the Black-Scholes option pricing model to estimate the value of granted options. This model takes into account the option exercise price, the expected life, the current price of the underlying stock, the expected volatility of the Company's stock, expected dividends on the stock and a risk-free interest rate. The Company estimates the expected volatility based on the Company's historical stock prices for the period corresponding to the expected life of the stock options. Option compensation expense totaled \$5.8 million for the nine months ended September 30, 2006 and \$5.0 million for the nine months ended September 30, 2005. For the three months ended September 30, option compensation expense totaled \$2.0 million for 2006 and \$2.2 million for 2005. Stock-based compensation is recognized ratably over the requisite service period for all awards. Unrecognized stock-based compensation expense related to stock options totaled \$22.5 million at September 30, 2006 and is expected to be recognized over the next 3.5 years.

The weighted average per share fair value on the date of grant of the options granted was \$13.46 during the first nine months of 2006 and \$12.83 for the first nine months of 2005. There were no options granted during the third quarter of 2006 and the third quarter of 2005. For options granted after 2004, the Company estimated the expected life of the options based on the average of the contractual period and the vesting period. For options granted prior to 2005, the Company estimated the expected life of the options to be four years. The fair value of stock options during 2005 and 2006 has been determined using the Black-Scholes option pricing model with the following assumptions:

|                                | Nine months ended<br>September 30, |        |
|--------------------------------|------------------------------------|--------|
|                                | 2006                               | 2005   |
| Expected life- number of years | 6.50                               | 6.23   |
| Risk-free interest rate        | 4.39%                              | 4.00%  |
| Volatility                     | 33.17%                             | 34.40% |
| Dividend yield                 | 1.20%                              | 1.20%  |

If the compensation cost for the Company's stock option plan had been determined with the fair value at the grant dates for all awards under the plan consistent with the method of SFAS No. 123R, *Share-Based Payment*, prior to January 1, 2006, the Company's net income and earnings per share for the three months ended and for the nine months ended September 30, 2005 would have been reduced to the pro forma amounts indicated in the table below:

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|   | For the Three<br>Months Ended<br>September 30, 2005 | For the Nine<br>Months Ended<br>September 30, 2005 |
|---|---|--|
| Net income, as reported   | \$ 26,685   | \$ 77,379  |
| Add: Stock-based employee compensation expense included in reported net income, net of related tax effects                                  | 1,255   | 2,892  |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (1,317)   | (3,078)  |
| <b>Pro forma net income</b>   | <b>\$ 26,623</b>                                    | <b>\$ 77,193</b>                                   |
| <b>Earnings per share:</b>  |   |  |
| Basic as reported   | \$ 0.53   | \$ 1.53  |
| Basic pro forma   | 0.53  | 1.53   |
| Diluted as reported   | 0.53  | 1.52   |
| Diluted pro forma   | 0.53  | 1.52   |

Cash received from exercises of stock options totaled \$1.9 million from 89,776 exercised shares during the nine months ended September 30, 2006 and \$1.8 million from 125,768 exercised shares during the nine months ended September 30, 2005. Cash received from exercises of stock options totaled \$377,000 from 18,694 exercised shares for the three months ended September 30, 2006 and \$153,000 from 10,228 exercised shares for the three months ended September 30, 2005. The fair value of stock options vested during the first quarter of 2006 was \$4.4 million compared to \$3.4 million for the first quarter of 2005. The fair value of stock options vested during the second quarter of 2006 was \$73,000 compared to \$75,000 for the second quarter of 2005. There were no stock options vested during the third quarter of 2006 and during the third quarter of 2005. Aggregate intrinsic value for option exercised were \$1.4 million during the nine months ended September 30, 2006 and \$2.4 million during the nine months ended September 30, 2005. The aggregate intrinsic value for option exercised were \$315,000 during the third quarter of 2006 and \$192,000 during the third quarter of 2005. The table below summarizes stock option activity for the quarters ended March 31, June 30, and September 30, 2006:

|                                 | Shares    | Weighted-Average<br>Exercise Price | Weighted-Average<br>Remaining Contractual<br>Life (in years) | Aggregate<br>Intrinsic<br>Value (in thousands) |
|---------------------------------|-----------|------------------------------------|--|--|
| Balance, December 31, 2005      | 4,316,112 | \$ 26.33                           |  |  |
| Granted                         | 795,630   | 36.56                              |  |  |
| Forfeited                       | (60,007)  | 30.72                              |  |  |
| Exercised                       | (39,916)  | 18.73                              |  |  |
| Balance, March 31, 2006         | 5,011,819 | \$ 27.96                           | 7.6  | \$ 48,513                                      |
| Granted                         | 12,000    | 38.26                              |  |  |
| Forfeited                       | (49,848)  | 30.48                              |  |  |
| Exercised                       | (31,166)  | 24.07                              |  |  |
| Balance, June 30, 2006          | 4,942,805 | \$ 27.99                           | 7.4  | \$ 42,153                                      |
| Granted                         |           |                                    |  |  |
| Forfeited                       | (45,250)  | 30.85                              |  |  |
| Exercised                       | (18,694)  | 20.06                              |  |  |
| Balance, September 30, 2006     | 4,878,861 | \$ 27.99                           | 7.2  | \$ 40,576                                      |
| Exercisable, September 30, 2006 | 2,113,303 | \$ 23.20                           | 5.9  | \$ 27,946                                      |

At September 30, 2006, 2,205,983 shares were available under the Company's 2005 Incentive Plan for future grants. The following table shows stock options outstanding and exercisable as of September 30, 2006, the corresponding exercise prices, and the weighted-average contractual life remaining:

| Exercise Price | Outstanding      |  |                    |
|----------------|------------------|--|--------------------|
|                | Shares           | Weighted-Average Remaining Contractual Life (in Years) | Exercisable Shares |
| \$ 8.25        | 43,900           | 2.0  | 43,900             |
| 10.63          | 123,560          | 3.3  | 123,560            |
| 11.06          | 10,240           | 3.3  | 10,240             |
| 11.34          | 10,240           | 6.3  | 10,240             |
| 15.05          | 140,372          | 4.3  | 140,372            |
| 16.28          | 175,328          | 5.4  | 137,400            |
| 17.23          | 25,938           | 1.3  | 25,938             |
| 17.29          | 10,240           | 5.3  | 10,240             |
| 19.93          | 346,824          | 6.3  | 201,680            |
| 21.09          | 10,240           | 4.3  | 10,240             |
| 22.02          | 445,298          | 4.1  | 445,298            |
| 24.80          | 928,066          | 7.1  | 355,120            |
| 28.70          | 583,000          | 7.4  | 236,800            |
| 32.18          | 3,000            | 7.5  | 1,200              |
| 32.26          | 40,000           | 7.7  | 16,000             |
| 32.47          | 245,060          | 8.5  | 98,024             |
| 33.54          | 264,694          | 8.6  | 105,877            |
| 33.81          | 3,000            | 8.7  | 600                |
| 36.90          | 348,745          | 9.3  |                    |
| 36.24          | 414,230          | 9.3  |                    |
| 37.00          | 676,886          | 8.4  | 136,974            |
| 38.26          | 12,000           | 9.6  |                    |
| 38.38          | 18,000           | 8.1  | 3,600              |
|                | <b>4,878,861</b> | <b>7.2</b>   | <b>2,113,303</b>   |

On January 25, 2006, the Company granted 30,000 shares of non-vested stock valued at the price of \$36.24 per share to its Chairman of the Board, President and Chief Executive Officer. The shares vest ratably over three years if certain annual performance criteria are met. The stock compensation expense recorded was \$91,000 for the three months and \$242,000 for the nine months ended September 30, 2006. Unrecognized stock-based compensation expense related to non-vested stock awards was \$846,000 at September 30, 2006 and is expected to be recognized over the next 2.2 years.

Prior to 2006, the Company presented the entire amount of the tax benefit on options exercised as operating activities in the consolidated statements of cash flows. After adoption of SFAS No. 123R in January 2006, the Company reports only the benefits of tax deductions in excess of grant-date fair value as cash flows from financing activity. The following table summarizes the tax benefit from option exercised:

| (Dollars in thousands)                                       | For the three months ended September 30, |       | For the nine months ended September 30, |        |
|--|--|-------|---|--------|
|  | 2006                                     | 2005  | 2006                                    | 2005   |
| Benefit of tax deductions in excess of grant-date fair value | \$ 48                                    | \$ 77 | \$ 411                                  | \$ 734 |
| Benefit of tax deductions on grant-date fair value           | 84                                       | 4     | 195                                     | 61     |
| Total benefit of tax deductions                              | \$ 132                                   | \$ 81 | \$ 606                                  | \$ 795 |

### 8. Commitments and Contingencies

In the normal course of business, the Company becomes a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of loans, or through commercial or standby letters of credit, and financial guarantees. Those instruments represent varying degrees of exposure to risk in excess of the amounts included in the accompanying condensed consolidated balance sheets. The contractual or notional amount of these instruments indicates a level of activity associated with a particular class of financial instrument and is not a reflection of the level of expected losses, if any.



The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The following table summarizes the outstanding commitments as of the dates indicated:

| (In thousands)               | September 30,<br>2006 | December 31, 2005   |
|------------------------------|-----------------------|---------------------|
| Commitments to extend credit | \$ 1,790,491          | \$ 1,776,844        |
| Standby letters of credit    | 63,576                | 56,555              |
| Other letters of credit      | 74,039                | 79,900              |
| Bill of lading guarantee     | 482                   | 513                 |
| <b>Total</b>                 | <b>\$ 1,928,588</b>   | <b>\$ 1,913,812</b> |

As of September 30, 2006, \$13.1 million unfunded commitments for affordable housing limited partnerships were recorded under other liabilities.

Commitments to extend credit are agreements to lend to a customer provided there is no violation of any condition established in the commitment agreement. These commitments generally have fixed expiration dates and the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the borrowers. Letters of credit, including standby letters of credit and bill of lading guarantees, are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing these types of instrument is essentially the same as that involved in making loans to customers.

**9. Line of Credit and Subordinated Note**

On May 31, 2005, Cathay General Bancorp entered into a \$30.0 million 364-day unsecured revolving loan agreement with a commercial bank bearing an interest rate of LIBOR plus 90 basis points and a commitment fee of 12.5 basis points on unused commitments. On May 31, 2006, this loan was renewed for 364 days and the amount increased to \$50.0 million. On September 29, 2006, in conjunction with the purchase of subordinated debt discussed below, this loan was further amended to reduce the commitment to \$35.0 million until October 31, 2006 and to \$10.0 million thereafter. At September 30, 2006, \$35.0 million was outstanding with a weighted average rate of 6.25% under this loan.

On September 29, 2006, the Bank issued \$50.0 million in subordinated debt in a private placement transaction. This instrument matures on September 29, 2016 and bears interest at a per annum rate based on the three month LIBOR plus 110 basis points, payable on a quarterly basis. At September 30, 2006, the per annum interest rate on the subordinated debt was 6.47%. The subordinated debt was issued through the Bank and qualifies as Tier 2 capital for regulatory reporting purposes and is included in long-term debt in the accompanying condensed consolidated statement of financial condition.



**10. Regulated Investment Company**

As previously disclosed, on December 31, 2003, the California Franchise Tax Board (FTB) announced its intent to list certain transactions that in its view constitute potentially abusive tax shelters. Included in the transactions subject to this listing were transactions utilizing regulated investment companies (RICs) and real estate investment trusts (REITs). As part of the notification indicating the listed transactions, the FTB also indicated its position that it intends to disallow tax benefits associated with these transactions. While the Company continues to believe that the tax benefits recorded in three prior years with respect to its RIC were appropriate and fully defensible under California law, the Company has deemed it prudent to participate in Voluntary Compliance Initiative Option 2, requiring payment of all California taxes and interest on these disputed 2000 through 2002 tax benefits, and permitting the Company to claim a refund for these years while avoiding certain potential penalties. The Company retains potential exposure for assertion of an accuracy-related penalty should the FTB prevail in its position in addition to the risk of not being successful in its refund claims. As of September 30, 2006, the Company reflected a \$12.1 million net state tax receivable for the years 2000, 2001, and 2002 after giving effect to reserves for loss contingencies on the refund claims, or an equivalent of \$7.9 million after giving effect to Federal tax benefits. The FTB is currently in the process of reviewing and assessing our refund claims for taxes and interest for tax years 2000 through 2002. Although the Company believes its tax deductions related to the regulated investment company were appropriate and fully defensible, there can be no assurance of the outcome of its refund claims, and an adverse outcome on the refund claims could result in a loss of all or a portion of the \$7.9 million net state tax receivable after giving effect to Federal tax benefits.

**11. Stock Repurchase Program**

On March 18, 2005, the Company announced that its Board of Directors had approved a new stock repurchase program to buyback up to an aggregate of one million shares of the Company's common stock following the completion of the Company's current stock buyback authorization. During 2005, the Company repurchased 548,297 shares for \$18.3 million at an average price of \$33.40. No shares were repurchased during the nine months ended September 30, 2006. At September 30, 2006, 451,703 shares remain under the Company's March 2005 stock buyback authorization.

**12. Premises and Equipment**

In 2005, \$3.6 million was transferred from premises and equipment to other assets when management decided to sell a bank owned building, land, and related improvements. The \$3.6 million is the lower of carrying amount or fair value less estimated selling costs.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The following discussion is given based on the assumption that the reader has access to and has read the Annual Report on Form 10-K for the year ended December 31, 2005, of Cathay General Bancorp ( Bancorp ) and its wholly-owned subsidiary Cathay Bank (the Bank and, together, the Company or we , us, or our ).

**Critical Accounting Policies**

The discussion and analysis of the Company's unaudited condensed consolidated balance sheets and results of operations are based upon its unaudited condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of our financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Accounting for the allowance for loan losses involves significant judgments and assumptions by management, which have a material impact on the carrying value of net loans; management considers this accounting policy to be a critical accounting policy. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances as described under the heading "Accounting for the allowance for loan losses" in the Company's annual report on Form 10-K for the year ended December 31, 2005.

Accounting for investment securities involves significant judgments and assumptions by management, which have a material impact on the carrying value of securities and the recognition of any other-than-temporary impairment to our investment securities. The judgments and assumptions used by management are described under the heading "Investment Securities" in the Company's annual report on Form 10-K for the year ended December 31, 2005.

Accounting for income taxes involves significant judgments and assumptions by management, which have a material impact on the amount of taxes currently payable and the income tax expense recorded in the financial statements. The judgments and assumptions used by management are described under the heading "Income Taxes" in the Company's annual report on Form 10-K for the year ended December 31, 2005.

**HIGHLIGHTS**

Third quarter earnings increased \$4.0 million, or 14.9%, compared to the same quarter a year ago.

Third quarter diluted earnings per share reached \$0.59, increasing 11.3%, compared to the same quarter a year ago.

Return on average assets was 1.60% for the quarter ended September 30, 2006, compared to 1.59% for the quarter ended June 30, 2006, and compared to 1.74% for the same quarter a year ago.

Return on average stockholders' equity was 13.76% for the quarter ended September 30, 2006, compared to 13.70% for the quarter ended June 30, 2006, and compared to 14.22% for the same quarter a year ago.

Gross loans increased by \$118.1 million, or 2.2%, from \$5.4 billion at June 30, 2006 to \$5.5 billion at September 30, 2006.

The Company completed the acquisition of New Asia Bancorp on October 18, 2006.

**Income Statement Review**

**Net Income**

Net income for the third quarter of 2006 was \$30.7 million, or \$0.59 per diluted share, a \$4.0 million, or 14.9%, increase compared with net income of \$26.7 million or \$0.53 per diluted share for the same quarter a year ago. Return on average assets was 1.60% and return on average stockholders' equity was 13.76% for the third quarter of 2006 compared with a return on average assets of 1.74% and a return on average stockholders' equity of 14.22% for the three months ended September 30, 2005.

**Financial Performance**

|  | <b>Third Quarter<br/>2006</b> | <b>Third Quarter<br/>2005</b> |
|--|-------------------------------|-------------------------------|
| Net income                             | \$ 30.7 million               | \$ 26.7 million               |
| Basic earnings per share               | \$ 0.60                       | \$ 0.53                       |
| Diluted earnings per share             | \$ 0.59                       | \$ 0.53                       |
| Return on average assets               | 1.60%                         | 1.74%                         |
| Return on average stockholders' equity | 13.76%                        | 14.22%                        |
| Efficiency ratio                       | 38.62%                        | 37.91%                        |

**Net Interest Income Before Provision for Loan Losses**

The comparability of financial information is affected by our acquisitions. Operating results include the operations of acquired entities from the date of acquisition.

Net interest income before provision for loan losses increased \$10.6 million, or 17.7%, to \$70.7 million during the third quarter of 2006 from \$60.1 million during the same quarter a year ago. The increase was due primarily to the strong growth in loans as well as the acquisition of Great Eastern Bank ( GEB ) on April 7, 2006.

The net interest margin, on a fully taxable-equivalent basis, was 4.06% for the third quarter of 2006. The net interest margin decreased twenty-one basis points from 4.27% for the second quarter of 2006 and decreased twenty-two basis points from 4.28% in the third quarter of 2005. The decrease for the net interest margin was primarily due to the decline in core deposits and increased reliance on more expensive wholesale borrowings.

For the third quarter of 2006, the yield on average interest-earning assets was 7.42% on a fully taxable-equivalent basis, and the cost of funds on average interest-bearing liabilities equaled 4.01%. In comparison, for the third quarter of 2005, the yield on average interest-earning assets was 6.33% and cost of funds on average interest-bearing liabilities equaled 2.54%. The interest spread decreased primarily for the reasons discussed above.

Average daily balances, together with the total dollar amounts, on a taxable-equivalent basis, of interest income and interest expense, and the weighted-average interest rate and net interest margin are as follows:

## Interest-Earning Assets and Interest-Bearing Liabilities

| Three months ended September 30,  | 2006                |                                |                                 | 2005                |                            |                                 |
|---|---------------------|--------------------------------|---------------------------------|---------------------|----------------------------|---------------------------------|
| Taxable-equivalent basis<br>(Dollars in thousands)                      | Average<br>Balance  | Interest<br>Income/<br>Expense | Average<br>Yield/Rate<br>(1)(2) | Average<br>Balance  | Interest<br>Income/Expense | Average<br>Yield/Rate<br>(1)(2) |
| <b>Interest Earning Assets</b>  |                     |                                |                                 |                     |                            |                                 |
| Commercial loans  | \$ 1,126,348        | \$ 23,755                      | 8.37%                           | \$ 1,028,291        | \$ 17,739                  | 6.84%                           |
| Residential mortgage  | 499,690             | 7,454                          | 5.97                            | 386,953             | 5,538                      | 5.72                            |
| Commercial mortgage   | 3,165,728           | 62,608                         | 7.85                            | 2,315,968           | 41,243                     | 7.07                            |
| Real estate construction loans  | 656,995             | 16,242                         | 9.81                            | 460,884             | 9,779                      | 8.42                            |
| Other loans and leases  | 30,195              | 262                            | 3.44                            | 25,463              | 168                        | 2.62                            |
| <b>Total loans and leases (1)</b>                                       | <b>5,478,956</b>    | <b>110,321</b>                 | <b>7.99</b>                     | <b>4,217,559</b>    | <b>74,467</b>              | <b>7.00</b>                     |
| Taxable securities  | 1,345,854           | 17,779                         | 5.24                            | 1,264,303           | 13,465                     | 4.23                            |
| Tax-exempt securities (3)   | 83,368              | 1,463                          | 6.96                            | 101,784             | 1,638                      | 6.38                            |
| FHLB and FRB stocks   | 34,974              | 383                            | 4.34                            | 29,353              |                            |                                 |
| Interest bearing deposits   | 10,837              | 105                            | 3.84                            | 8,918               | 101                        | 4.49                            |
| Federal funds sold & securities purchased<br>under agreements to resell | 2,293               | 30                             | 5.19                            | 1,084               | 9                          | 3.29                            |
| <b>Total interest-earning assets</b>                                    | <b>6,956,282</b>    | <b>130,081</b>                 | <b>7.42</b>                     | <b>5,623,001</b>    | <b>89,680</b>              | <b>6.33</b>                     |
| <b>Non-interest earning assets</b>                                      |                     |                                |                                 |                     |                            |                                 |
| Cash and due from banks   | 100,869             |                                |                                 | 85,529              |                            |                                 |
| Other non-earning assets  | 601,042             |                                |                                 | 436,128             |                            |                                 |
| <b>Total non-interest earning assets</b>                                | <b>701,911</b>      |                                |                                 | <b>521,657</b>      |                            |                                 |
| Less: Allowance for loan losses   | (65,743)            |                                |                                 | (61,723)            |                            |                                 |
| Deferred loan fees  | (13,385)            |                                |                                 | (11,416)            |                            |                                 |
| <b>Total assets</b>   | <b>\$ 7,579,065</b> |                                |                                 | <b>\$ 6,071,519</b> |                            |                                 |
| <b>Interest bearing liabilities:</b>                                    |                     |                                |                                 |                     |                            |                                 |
| Interest bearing demand accounts  | \$ 228,854          | \$ 726                         | 1.26                            | \$ 248,526          | \$ 402                     | 0.64                            |
| Money market accounts   | 606,914             | 4,352                          | 2.84                            | 508,296             | 1,789                      | 1.40                            |
| Savings accounts  | 375,043             | 904                            | 0.96                            | 384,064             | 534                        | 0.55                            |
| Time deposits   | 3,409,894           | 37,377                         | 4.35                            | 3,022,360           | 22,657                     | 2.97                            |
| <b>Total interest-bearing deposits</b>                                  | <b>4,620,705</b>    | <b>43,359</b>                  | <b>3.72</b>                     | <b>4,163,246</b>    | <b>25,382</b>              | <b>2.42</b>                     |
| Federal funds purchased   | 39,359              | 531                            | 5.35                            | 54,212              | 484                        | 3.54                            |
| Securities sold under agreement to repurchase                           | 415,652             | 4,658                          | 4.45                            |                     |                            |                                 |
| Other borrowings  | 695,321             | 9,162                          | 5.23                            | 277,550             | 2,286                      | 3.27                            |
| Long-term debt  | 55,101              | 1,207                          | 8.69                            | 53,952              | 917                        | 6.74                            |
| <b>Total interest-bearing liabilities</b>                               | <b>5,826,138</b>    | <b>58,917</b>                  | <b>4.01</b>                     | <b>4,548,960</b>    | <b>29,069</b>              | <b>2.54</b>                     |
| <b>Non-interest bearing liabilities</b>                                 |                     |                                |                                 |                     |                            |                                 |
| Demand deposits   | 767,217             |                                |                                 | 704,934             |                            |                                 |
| Other liabilities   | 101,888             |                                |                                 | 73,257              |                            |                                 |
| Stockholders equity   | 883,822             |                                |                                 | 744,368             |                            |                                 |
| <b>Total liabilities and stockholders equity</b>                        | <b>\$ 7,579,065</b> |                                |                                 | <b>\$ 6,071,519</b> |                            |                                 |
| <b>Net interest spread (4)</b>  |                     |                                | <b>3.41%</b>                    |                     |                            | <b>3.79%</b>                    |

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|                         |           |           |
|-------------------------|-----------|-----------|
| Net interest income (4) | \$ 71,164 | \$ 60,611 |
| Net interest margin (4) | 4.06%     | 4.28%     |

- 
- (1) Yields and amounts of interest earned include loan fees. Non-accrual loans are included in the average balance.
  - (2) Calculated by dividing net interest income by average outstanding interest-earning assets.
  - (3) The average yield has been adjusted to a fully taxable-equivalent basis for certain securities of states and political subdivisions and other securities held using a statutory Federal income tax rate of 35%.
  - (4) Net interest income, net interest spread, and net interest margin on interest-earning assets have been adjusted to a fully taxable-equivalent basis using a statutory Federal income tax rate of 35%.

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Following table summarizes the changes in interest income and interest expense attributable to changes in volume and changes in interest rates:

**Taxable-Equivalent Net Interest Income Changes Due to Rate and Volume(1)**

| (Dollars in thousands)   | Three months ended September 30,<br>2006-2005         |                    |                  |
|--|---|--------------------|------------------|
|  | Increase (Decrease) in<br>Net Interest Income Due to: |                    |                  |
|  | Changes in<br>Volume                                  | Changes in<br>Rate | Total<br>Change  |
| <b>Interest-Earning Assets:</b>  |   |                    |                  |
| Loans and leases   | 24,400  | 11,454             | 35,854           |
| Taxable securities   | 913   | 3,401              | 4,314            |
| Tax-exempt securities (2)  | (313)   | 138                | (175)            |
| FHLB and FRB stocks  |   | 383                | 383              |
| Deposits with other banks  | 20  | (16)               | 4                |
| Federal funds sold and securities purchased under agreements to resell | 14  | 7                  | 21               |
| <b>Total increase in interest income</b>                               | <b>25,034</b>   | <b>15,367</b>      | <b>40,401</b>    |
| <b>Interest-Bearing Liabilities:</b>                                   |   |                    |                  |
| Interest bearing demand accounts                                       | (34)  | 358                | 324              |
| Money market accounts  | 404   | 2,159              | 2,563            |
| Savings accounts   | (13)  | 383                | 370              |
| Time deposits  | 3,197   | 11,523             | 14,720           |
| Federal funds purchased  | (155)   | 202                | 47               |
| Securities sold under agreement to repurchase                          | 4,658   |                    | 4,658            |
| Other borrowed funds   | 4,917   | 1,959              | 6,876            |
| Long-term debt   | 20  | 270                | 290              |
| <b>Total increase in interest expense</b>                              | <b>12,994</b>   | <b>16,854</b>      | <b>29,848</b>    |
| <b>Changes in net interest income</b>                                  | <b>\$ 12,040</b>                                      | <b>\$ (1,487)</b>  | <b>\$ 10,553</b> |

(1) Changes in interest income and interest expense attributable to changes in both volume and rate have been allocated proportionately to changes due to volume and changes due to rate.

(2) The amount of interest earned on certain securities of states and political subdivisions and other securities held has been adjusted to a fully taxable-equivalent basis, using a statutory federal income tax rate of 35%.

**Provision for Loan Losses**

The provision for loan losses was a negative \$1.0 million for the third quarter of 2006 compared to a negative \$1.0 million provision for loan losses for the third quarter of 2005 and a \$1.5 million provision for loan losses for the second quarter of 2006. The provision for loan losses was based on the review of the adequacy of the allowance for loan losses at September 30, 2006. The provision for loan losses represents the charge or credit against current earnings that is determined by management, through a credit review process, as the amount needed to establish an allowance that management believes to be sufficient to absorb loan losses inherent in the Company's loan portfolio. The following table summarizes the charge-offs and recoveries for the quarters shown:

**For the three months ended,**

| (Dollars in thousands) | September 30,<br>2006 | June 30,<br>2006 | September 30,<br>2005 |
|------------------------|-----------------------|------------------|-----------------------|
| Charge-offs            | \$ 36                 | \$ 544           | \$                    |
| Recoveries             | 310                   | 422              | 881                   |

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|                              |    |       |    |     |    |       |
|------------------------------|----|-------|----|-----|----|-------|
| Net charge-offs (recoveries) | \$ | (274) | \$ | 122 | \$ | (881) |
|------------------------------|----|-------|----|-----|----|-------|

**Non-Interest Income**

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), gains (losses) on loan sales, wire transfer fees, and other sources of fee income, was \$5.4 million for the third quarter of 2006, a decrease of \$449,000, or 7.7%, compared to the non-interest income of \$5.9 million for the third quarter of 2005.

Depository service fees decreased \$312,000, or 21.5%, from \$1.4 million in the third quarter of 2005 to \$1.1 million in the third quarter of 2006 due primarily to the reclassification of certain wire transfer fees from depository service fees to other operating income in 2006.

Other operating income decreased \$558,000, or 17.6%, from \$3.2 million in the third quarter of 2005 to \$2.6 million in the third quarter of 2006 primarily due to the decrease in warrant mark-to-market income of \$485,000, the decrease in wealth management commissions of \$292,000, and venture capital investment write-downs of \$257,000. Offsetting the decreases were a \$204,000 increase in wire transfer fees due to the acquisition of GEB, a \$105,000 increase in safe deposit box commission and a \$130,000 increase in other loan fees.

The above decreases were partially offset by the increase in letters of credit commissions. Letters of credit commissions increased \$384,000, or 36.3%, to \$1.4 million in the third quarter of 2006 from \$1.1 million in the third quarter of 2005 primarily due to a \$136,000 increase in standby letter of credit commissions and a \$104,000 increase in export letter of credit commissions.

### **Non-Interest Expense**

Non-interest expense increased \$4.4 million, or 17.6%, to \$29.4 million for the third quarter of 2006 compared to the same quarter a year ago. The efficiency ratio was 38.62% for the third quarter of 2006 compared to 37.91% in the year ago quarter and 37.85% for the second quarter of 2006.

The increase of non-interest expense from the third quarter a year ago to the third quarter of 2006 was primarily due to the following:

Salaries and employee benefits increased \$2.5 million, or 19.1%, from \$13.4 million in the third quarter of 2005 to \$15.9 million in the third quarter of 2006 due primarily to the merger with GEB and a \$497,000 decrease in the amount of loan origination related salaries expense capitalized during the current quarter.

Occupancy expenses increased \$204,000, or 8.4%, primarily due to the increases in depreciation expenses and utility expenses.

Computer and equipment expenses increased \$204,000, or 12.2%, primarily due to a \$111,000 increase in depreciation expenses.

Marketing expenses increased \$240,000, or 49.7%, in the third quarter of 2006 compared to the same quarter a year ago mainly due to increased media and promotion expenses.

Expenses from operation of affordable housing investments increased \$404,000, or 39.4%, to \$1.4 million compared to \$1.0 million in the same quarter a year ago as a result of additional investments in affordable housing in 2004 and 2005.

Amortization of core deposit premium increased \$397,000, or 28.3%, due to the merger with GEB.

Other operating expenses increased \$479,000, or 23.5%, due to increases in contract termination charges of \$102,000, higher travel expenses related to GEB, and settlement of litigation.

### **Income Taxes**

The effective tax rate was 35.7% for the third quarter of 2006, compared to 36.3% for the same quarter a year ago and 37.5% for the full year 2005. The decrease in the effective tax rate was primarily due to the higher enterprise zone net interest deductions for California income tax and a lower projected income for the full year.



As previously disclosed, on December 31, 2003, the California Franchise Tax Board ( FTB ) announced its intent to list certain transactions that in its view constitute potentially abusive tax shelters. Included in the transactions subject to this listing were transactions utilizing regulated investment companies ( RICs ) and real estate investment trusts ( REITs ). As part of the notification indicating the listed transactions, the FTB also indicated its position that it intends to disallow tax benefits associated with these transactions. While the Company continues to believe that the tax benefits recorded in three prior years with respect to its RIC were appropriate and fully defensible under California law, the Company has deemed it prudent to participate in Voluntary Compliance Initiative Option 2, requiring payment of all California taxes and interest on these disputed 2000 through 2002 tax benefits, and permitting the Company to claim a refund for these years while avoiding certain potential penalties. The Company retains potential exposure for assertion of an accuracy-related penalty should the FTB prevail in its position in addition to the risk of not being successful in its refund claims. As of September 30, 2006, the Company reflected a \$12.1 million net state tax receivable for the years 2000, 2001, and 2002 after giving effect to reserves for loss contingencies on the refund claims, or an equivalent of \$7.9 million after giving effect to Federal tax benefits. The FTB is currently in the process of reviewing and assessing our refund claims for taxes and interest for tax years 2000 through 2002. Although the Company believes its tax deductions related to the regulated investment company were appropriate and fully defensible, there can be no assurance of the outcome of its refund claims, and an adverse outcome on the refund claims could result in a loss of all or a portion of the \$7.9 million net state tax receivable after giving effect to Federal tax benefits.

#### **Year-to-Date Income Statement Review**

Net income was \$87.0 million, or \$1.69 per diluted share for the nine months ended September 30, 2006, an increase of \$9.6 million, or 12.5%, in net income over the \$77.4 million, or \$1.52 per diluted share for the same period a year ago due primarily to the strong growth in loans as well as the acquisition of Great Eastern Bank ( GEB ) on April 7, 2006. The net interest margin for the nine months ended September 30, 2006, decreased 2 basis points to 4.22% compared to 4.24% in the same period a year ago.

Return on average stockholders' equity was 13.83% and return on average assets was 1.62% for the nine months of 2006, compared to a return on average stockholders' equity of 14.09% and a return on average assets of 1.69% for the nine months of 2005. The efficiency ratio for the nine months ended September 30, 2006 was 37.55% compared to 36.76% during the same period a year ago.

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The average daily balances, together with the total dollar amounts, on a taxable-equivalent basis, of interest income and interest expense, and the weighted-average interest rates, the net interest spread and the net interest margins are as follows:

**Interest-Earning Assets and Interest-Bearing Liabilities**

| Nine months ended September 30,<br><br>Taxable-equivalent basis<br>(Dollars in thousands) | 2006                |                                |                                  | 2005                |                                |                                  |
|---|---------------------|--------------------------------|----------------------------------|---------------------|--------------------------------|----------------------------------|
|   | Average<br>Balance  | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate (1)(2) | Average<br>Balance  | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate (1)(2) |
| <b>Interest Earning Assets</b>  |                     |                                |                                  |                     |                                |                                  |
| Commercial loans  | \$ 1,094,120        | \$ 65,421                      | 7.99%                            | \$ 1,007,822        | \$ 47,849                      | 6.35%                            |
| Residential mortgage  | 462,411             | 20,627                         | 5.95                             | 364,360             | 15,271                         | 5.59                             |
| Commercial mortgage   | 3,007,743           | 173,997                        | 7.73                             | 2,226,362           | 113,207                        | 6.80                             |
| Real estate construction loans  | 608,320             | 43,789                         | 9.62                             | 442,445             | 26,196                         | 7.92                             |
| Other loans and leases  | 30,699              | 732                            | 3.19                             | 25,125              | 466                            | 2.48                             |
| <b>Total loans and leases (1)</b>   | <b>5,203,293</b>    | <b>304,566</b>                 | <b>7.83</b>                      | <b>4,066,114</b>    | <b>202,989</b>                 | <b>6.67</b>                      |
| Taxable securities  | 1,257,303           | 46,305                         | 4.92                             | 1,449,956           | 47,018                         | 4.34                             |
| Tax-exempt securities (3)   | 85,160              | 4,356                          | 6.84                             | 104,856             | 5,014                          | 6.39                             |
| FHLB and FRB stocks   | 31,653              | 1,100                          | 4.64                             | 29,140              | 627                            | 2.88                             |
| Interest bearing deposits   | 15,773              | 259                            | 2.20                             | 8,702               | 281                            | 4.32                             |
| Federal funds sold & securities purchased under<br>agreements to resell                   | 4,878               | 160                            | 4.39                             | 10,125              | 220                            | 2.91                             |
| <b>Total interest-earning assets</b>  | <b>6,598,060</b>    | <b>356,746</b>                 | <b>7.23</b>                      | <b>5,668,893</b>    | <b>256,149</b>                 | <b>6.04</b>                      |
| <b>Non-interest earning assets</b>  |                     |                                |                                  |                     |                                |                                  |
| Cash and due from banks   | 100,107             |                                |                                  | 87,330              |                                |                                  |
| Other non-earning assets  | 555,039             |                                |                                  | 438,296             |                                |                                  |
| <b>Total non-interest earning assets</b>  | <b>655,146</b>      |                                |                                  | <b>525,626</b>      |                                |                                  |
| Less: Allowance for loan losses   | (63,469)            |                                |                                  | (62,387)            |                                |                                  |
| Deferred loan fees  | (12,948)            |                                |                                  | (11,349)            |                                |                                  |
| <b>Total assets</b>   | <b>\$ 7,176,789</b> |                                |                                  | <b>\$ 6,120,783</b> |                                |                                  |
| <b>Interest bearing liabilities:</b>  |                     |                                |                                  |                     |                                |                                  |
| Interest bearing demand accounts  | \$ 239,033          | \$ 2,057                       | 1.15                             | \$ 247,383          | \$ 970                         | 0.52                             |
| Money market accounts   | 586,764             | 11,430                         | 2.60                             | 542,092             | 4,966                          | 1.22                             |
| Savings accounts  | 379,516             | 2,517                          | 0.89                             | 396,852             | 1,309                          | 0.44                             |
| Time deposits   | 3,255,741           | 95,789                         | 3.93                             | 2,886,329           | 56,447                         | 2.61                             |
| <b>Total interest-bearing deposits</b>  | <b>4,461,054</b>    | <b>111,793</b>                 | <b>3.35</b>                      | <b>4,072,656</b>    | <b>63,692</b>                  | <b>2.09</b>                      |
| Federal funds purchased   | 43,227              | 1,597                          | 4.94                             | 41,636              | 962                            | 3.09                             |
| Securities sold under agreement to repurchase   | 365,714             | 11,183                         | 4.09                             | 857                 | 14                             | 2.18                             |
| Other borrowings  | 558,969             | 20,498                         | 4.90                             | 441,332             | 9,224                          | 2.79                             |
| Long-term debt  | 54,364              | 3,359                          | 8.26                             | 53,937              | 2,544                          | 6.31                             |
| <b>Total interest-bearing liabilities</b>   | <b>5,483,328</b>    | <b>148,430</b>                 | <b>3.62</b>                      | <b>4,610,418</b>    | <b>76,436</b>                  | <b>2.22</b>                      |
| <b>Non-interest bearing liabilities</b>   |                     |                                |                                  |                     |                                |                                  |
| Demand deposits   | 753,855             |                                |                                  | 695,378             |                                |                                  |
| Other liabilities   | 98,181              |                                |                                  | 80,693              |                                |                                  |
| Stockholders equity   | 841,425             |                                |                                  | 734,294             |                                |                                  |
| <b>Total liabilities and stockholders equity</b>  | <b>\$ 7,176,789</b> |                                |                                  | <b>\$ 6,120,783</b> |                                |                                  |

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|                         |            |       |            |
|-------------------------|------------|-------|------------|
| Net interest spread (4) |            | 3.61% | 3.82%      |
| Net interest income (4) | \$ 208,316 |       | \$ 179,713 |
| Net interest margin (4) |            | 4.22% | 4.24%      |

- 
- (1) Yields and amounts of interest earned include loan fees. Non-accrual loans are included in the average balance.
  - (2) Calculated by dividing net interest income by average outstanding interest-earning assets.
  - (3) The average yield has been adjusted to a fully taxable-equivalent basis for certain securities of states and political subdivisions and other securities held using a statutory Federal income tax rate of 35%.
  - (4) Net interest income, net interest spread, and net interest margin on interest-earning assets have been adjusted to a fully taxable-equivalent basis using a statutory Federal income tax rate of 35%.

**Taxable-Equivalent Net Interest Income Changes Due to Rate and Volume(1)**

| (Dollars in thousands)   | Nine months ended September 30,<br>2006-2005          |                    |                  |
|--|---|--------------------|------------------|
|  | Increase (Decrease) in<br>Net Interest Income Due to: |                    |                  |
|  | Changes in<br>Volume                                  | Changes in<br>Rate | Total Change     |
| <b>Interest-Earning Assets:</b>  |   |                    |                  |
| Loans and leases   | 62,827  | 38,750             | 101,577          |
| Taxable securities   | (6,684)   | 5,971              | (713)            |
| Tax-exempt securities (2)  | (991)   | 333                | (658)            |
| FHLB and FRB stocks  | 58  | 415                | 473              |
| Deposits with other banks  | 159   | (181)              | (22)             |
| Federal funds sold and securities purchased under agreements to resell | (144)   | 84                 | (60)             |
| <b>Total increase in interest income</b>                               | <b>55,225</b>   | <b>45,372</b>      | <b>100,597</b>   |
| <b>Interest-Bearing Liabilities:</b>                                   |   |                    |                  |
| Interest bearing demand accounts                                       | (34)  | 1,121              | 1,087            |
| Money market accounts  | 441   | 6,023              | 6,464            |
| Savings accounts   | (60)  | 1,268              | 1,208            |
| Time deposits  | 7,962   | 31,380             | 39,342           |
| Federal funds purchased  | 38  | 597                | 635              |
| Securities sold under agreement to repurchase                          | 11,146  | 23                 | 11,169           |
| Other borrowed funds   | 2,943   | 8,331              | 11,274           |
| Long-term debt   | 20  | 795                | 815              |
| <b>Total increase in interest expense</b>                              | <b>22,456</b>   | <b>49,538</b>      | <b>71,994</b>    |
| <b>Changes in net interest income</b>                                  | <b>\$ 32,769</b>                                      | <b>\$ (4,166)</b>  | <b>\$ 28,603</b> |

- (1) Changes in interest income and interest expense attributable to changes in both volume and rate have been allocated proportionately to changes due to volume and changes due to rate.
- (2) The amount of interest earned on certain securities of states and political subdivisions and other securities held has been adjusted to a fully taxable-equivalent basis, using a statutory federal income tax rate of 35%.

**Balance Sheet Review****Assets**

Total assets increased by \$1.2 billion, or 19.3%, to \$7.6 billion at September 30, 2006 from year-end 2005 of \$6.4 billion. The increase in total assets was represented primarily by loan growth and investment securities increase funded by growth of deposits and borrowings. At April 6, 2006, the closing date of the tender offer for GEB, the total fair value of GEB's assets was approximately \$334.1 million excluding intangible assets. On June 20, 2006, the Bank completed the purchase of a seven story building located in South El Monte for approximately \$14.8 million which it intends to remodel for its new headquarters building.

**Securities**

Total securities were \$1.4 billion, or 18.9%, of total assets at September 30, 2006, compared with \$1.2 billion, or 19.0%, of total assets at December 31, 2005. The increase of \$227.0 million, or 18.6%, was primarily due to purchases of \$450.2 million of securities offset primarily by the pay-downs, matured and called securities totaling \$207.5 million. A total of \$61.8 million of securities were acquired as part of the acquisition of GEB on April 7, 2006.

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The net unrealized loss on securities available-for-sale, which represented the difference between fair value and amortized cost, totaled \$21.3 million at September 30, 2006, compared to a net unrealized loss of \$22.9 million at year-end 2005. The decrease in unrealized loss on securities available-for-sale was caused by changes in market interest rates. Net unrealized gains/losses in the securities available-for-sale are included in accumulated other comprehensive income or loss, net of tax.

The average taxable-equivalent yield on securities available-for-sale increased 97 basis points to 5.40% for the three months ended September 30, 2006, compared with 4.43% for the same period a year ago, as securities matured, prepaid, or were called and proceeds were reinvested at the higher prevailing interest rates or to pay down other borrowings.

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The following tables summarize the composition, amortized cost, gross unrealized gains, gross unrealized losses, and fair value of securities available-for-sale, as of September 30, 2006, and December 31, 2005:

| <b>September 30, 2006</b>                        |                           |                                       |  |                       |
|--|---------------------------|---------------------------------------|--|-----------------------|
|  | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Fair<br/>Value</b> |
| (In thousands)                                   |                           |                                       |  |                       |
| U.S. treasury entities                           | \$ 1,984                  | \$ 1                                  | \$ 1                                   | \$ 1,983              |
| U.S. government sponsored entities               | 336,306                   | 16                                    | 3,587                                  | 332,735               |
| State and municipal securities                   | 55,822                    | 1,044                                 | 54                                     | 56,812                |
| Mortgage-backed securities                       | 536,861                   | 500                                   | 15,744                                 | 521,617               |
| Commercial mortgage-backed securities            | 21,267                    | 569                                   | 569                                    | 20,698                |
| Collateralized mortgage obligations              | 262,188                   | 45                                    | 6,012                                  | 256,221               |
| Asset-backed securities                          | 859                       | 3                                     | 3                                      | 856                   |
| Corporate bonds                                  | 156,016                   | 776                                   | 114                                    | 156,678               |
| Preferred stock of government sponsored entities | 19,385                    | 2,425                                 | 110                                    | 21,700                |
| Other securities                                 | 75,000                    | 125                                   | 125                                    | 75,125                |
| <b>Total</b>                                     | <b>\$ 1,465,688</b>       | <b>\$ 4,931</b>                       | <b>\$ 26,194</b>                       | <b>\$ 1,444,425</b>   |

  

| <b>December 31, 2005</b>                         |                           |                                       |  |                       |
|--|---------------------------|---------------------------------------|--|-----------------------|
|  | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Fair<br/>Value</b> |
| (In thousands)                                   |                           |                                       |  |                       |
| U.S. government sponsored entities               | \$ 187,241                | \$ 4,365                              | \$ 4,365                               | \$ 182,876            |
| State and municipal securities                   | 65,207                    | 1,359                                 | 122                                    | 66,444                |
| Mortgage-backed securities                       | 621,070                   | 842                                   | 15,009                                 | 606,903               |
| Commercial mortgage-backed securities            | 29,526                    | 8                                     | 766                                    | 28,768                |
| Collateralized mortgage obligations              | 293,478                   | 34                                    | 6,443                                  | 287,069               |
| Asset-backed securities                          | 1,195                     | 3                                     | 3                                      | 1,192                 |
| Corporate bonds                                  | 7,033                     | 18                                    | 143                                    | 6,908                 |
| Preferred stock of government sponsored entities | 19,385                    | 1,705                                 | 1,705                                  | 21,090                |
| Equity securities                                | 14,173                    | 14,173                                | 14,173                                 | 14,173                |
| Other securities                                 | 2,000                     | 15                                    | 15                                     | 2,015                 |
| <b>Total</b>                                     | <b>\$ 1,240,308</b>       | <b>\$ 3,981</b>                       | <b>\$ 26,851</b>                       | <b>\$ 1,217,438</b>   |

The table below shows the fair value and unrealized losses as of September 30, 2006, of the temporarily impaired securities in the Company's available-for-sale securities portfolio. The Company has the ability and intent to hold the securities for a period of time sufficient for a recovery of cost for those issues with unrealized losses. The temporarily impaired securities represent 76.4% of the fair value of the Company's securities as of September 30, 2006. Unrealized losses on securities for 12 months or longer represents 2.7% of the historical amortized cost of these securities and unrealized losses on securities less than twelve months represent 0.1% of the historical amortized cost of these securities and generally resulted from increases in market interest rates from the date that these securities were purchased. At September 30, 2006, 139 issues of securities had unrealized losses for 12 months or longer and 48 issues of securities had unrealized losses of less than 12 months. All of these securities are investment grade, as of September 30, 2006. At September 30, 2006, management believes the impairment detailed in the table below is temporary and, accordingly, no impairment loss has been recognized in the Company's consolidated statement of income.

**Temporarily Impaired Securities at September 30, 2006**

| Description of securities                        | Less than 12 months |                   | 12 months or longer |                   | Total               |                   |
|--|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|
|  | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses |
| (In thousands)                                   |                     |                   |                     |                   |                     |                   |
| U.S. treasury                                    | \$ 1,983            | \$ 1              | \$                  | \$                | \$ 1,983            | \$ 1              |
| U.S. government sponsored entities               | 170,650             | 91                | 153,138             | 3,496             | 323,788             | 3,587             |
| State and municipal securities                   | 972                 | 4                 | 3,464               | 50                | 4,436               | 54                |
| Mortgage-backed securities                       | 3,720               | 11                | 485,514             | 15,733            | 489,234             | 15,744            |
| Commercial mortgage-backed securities            |                     |                   | 20,698              | 569               | 20,698              | 569               |
| Collateralized mortgage obligations              | 29                  | 1                 | 253,332             | 6,011             | 253,361             | 6,012             |
| Asset-backed securities                          |                     |                   | 856                 | 3                 | 856                 | 3                 |
| Corporate bonds                                  |                     |                   | 4,898               | 114               | 4,898               | 114               |
| Preferred stock of government sponsored entities | 4,200               | 110               |                     |                   | 4,200               | 110               |
| <b>Total</b>                                     | <b>\$ 181,554</b>   | <b>\$ 218</b>     | <b>\$ 921,900</b>   | <b>\$ 25,976</b>  | <b>\$ 1,103,454</b> | <b>\$ 26,194</b>  |

The following table summarizes the number of issuances of the temporarily impaired available-for-sale securities as of September 30, 2006:

**Temporarily Impaired Securities at September 30, 2006**

| Description of securities                        | Less than 12 months<br>Number of Issuances | 12 months or longer<br>Number of Issuances | Total<br>Number of Issuances |
|--|--|--|------------------------------|
| U.S. treasury                                    | 2  |  | 2                            |
| U.S. government sponsored entities               | 32   | 11   | 43                           |
| State and municipal securities                   | 2  | 8  | 10                           |
| Mortgage-backed securities                       | 10   | 75   | 85                           |
| Commercial mortgage-backed securities            |  | 3  | 3                            |
| Collateralized mortgage obligations              | 1  | 39   | 40                           |
| Asset-backed securities                          |  | 2  | 2                            |
| Corporate bonds                                  |  | 1  | 1                            |
| Preferred stock of government sponsored entities | 1  |  | 1                            |
| <b>Total</b>                                     | <b>48</b>                                  | <b>139</b>                                 | <b>187</b>                   |

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The following table summarizes the scheduled maturities by security type of securities available-for-sale, as of September 30, 2006:

| As of September 30, 2006                             |                  |                              |                               |                   |                     |
|--|------------------|------------------------------|-------------------------------|-------------------|---------------------|
|  | One Year or Less | After One Year to Five Years | After Five Years to Ten Years | Over Ten Years    | Total               |
| (Dollars in thousands)                               |                  |                              |                               |                   |                     |
| <b>Maturity Distribution:</b>                        |                  |                              |                               |                   |                     |
| U.S. treasury  | \$ 1,983         | \$                           | \$                            | \$                | \$ 1,983            |
| U.S. government sponsored entities                   | 63,796           | 268,755                      | 5                             | 179               | 332,735             |
| State and municipal securities                       | 925              | 6,462                        | 30,320                        | 19,105            | 56,812              |
| Mortgage-backed securities(1)                        |                  | 28,429                       | 2,905                         | 490,283           | 521,617             |
| Commercial mortgage-backed securities(1)             |                  | 866                          |                               | 19,832            | 20,698              |
| Collateralized mortgage obligations(1)               | 29               |                              | 5,300                         | 250,892           | 256,221             |
| Asset-backed securities(1)                           |                  |                              |                               | 856               | 856                 |
| Corporate bonds                                      | 1,005            | 4,898                        | 150,775                       |                   | 156,678             |
| Preferred stock of government sponsored entities (2) |                  |                              |                               | 21,700            | 21,700              |
| Other securities (2)                                 |                  |                              | 75,125                        |                   | 75,125              |
| <b>Total</b>   | <b>\$ 67,738</b> | <b>\$ 309,410</b>            | <b>\$ 264,430</b>             | <b>\$ 802,847</b> | <b>\$ 1,444,425</b> |

(1) Securities reflect stated maturities and do not reflect the impact of anticipated prepayments.

(2) These securities have no final maturity date.

**Loans**

Gross loans at September 30, 2006, were \$5.5 billion compared with \$4.6 billion at year-end 2005. Gross loan growth during the nine months in 2006 equaled \$873.3 million, an increase of 18.8% from December 31, 2005, reflecting primarily increases in commercial mortgage loans and real estate construction loans. The acquisition of GEB on April 7, 2006 increased gross loans by \$216.9 million.

Commercial mortgage loans increased \$565.5 million, or 21.8%, to \$3.2 billion at September 30, 2006, compared to \$2.6 billion at year-end 2005. At September 30, 2006, this portfolio represented approximately 57.2% of the Bank's gross loans compared to 55.7% at year-end 2005. Real estate construction loans increased \$183.6 million, or 36.7%, to \$683.6 million at September 30, 2006 compared to \$500.0 million at year-end 2005.

The following table sets forth the classification of loans by type, mix, and percentage change as of the dates indicated:

| (Dollars in thousands)             | September 30, 2006  | % of Gross Loans | December 31, 2005   | % of Gross Loans | % Change     |
|------------------------------------|---------------------|------------------|---------------------|------------------|--------------|
| <b>Type of Loans</b>               |                     |                  |                     |                  |              |
| Commercial                         | \$ 1,155,113        | 20.9%            | \$ 1,110,401        | 23.9%            | 4.0%         |
| Residential mortgage               | 398,174             | 7.2              | 326,249             | 7.0              | 22.0         |
| Commercial mortgage                | 3,156,284           | 57.2             | 2,590,752           | 55.7             | 21.8         |
| Equity lines                       | 111,497             | 2.0              | 105,040             | 2.3              | 6.1          |
| Real estate construction           | 683,625             | 12.4             | 500,027             | 10.8             | 36.7         |
| Installment                        | 13,671              | 0.2              | 13,662              | 0.3              | 0.1          |
| Other                              | 2,721               | 0.1              | 1,684               | 0.0              | 61.6         |
| Gross loans and leases             | \$ 5,521,085        | 100%             | \$ 4,647,815        | 100%             | 18.8%        |
| Allowance for loan losses          | (64,380)            |                  | (60,251)            |                  | 6.9          |
| Unamortized deferred loan fees     | (14,018)            |                  | (12,733)            |                  | 10.1         |
| <b>Total loans and leases, net</b> | <b>\$ 5,442,687</b> |                  | <b>\$ 4,574,831</b> |                  | <b>19.0%</b> |





Asset Quality Review**Non-performing Assets**

Non-performing assets ( NPAs ) to gross loans plus other real estate owned was 0.57% at September 30, 2006, increasing from 0.39% at December 31, 2005, and increasing from 0.40% at September 30, 2005. Total non-performing assets increased to \$31.6 million at September 30, 2006, compared with \$17.9 million at December 31, 2005, and \$17.5 million at September 30, 2005. Increases in non-performing assets from December 31, 2005, were primarily due to a \$4.3 million increase in other real estate owned ( OREO ), a \$7.3 million increase in non-accrual loans and a \$2.0 million increase in accruing loans that are past due 90 days or more. Non-performing assets include accruing loans past due 90 days or more, non-accrual loans, and other real estate owned. The allowance for loan losses was \$64.4 million at September 30, 2006, and represented the amount that the Company believes to be sufficient to absorb loan losses inherent in the Company's loan portfolio. The allowance for loan losses represented 1.17% of period-end gross loans and 237% of non-performing loans at September 30, 2006. The comparable ratios were 1.30% of gross loans and 337% of non-performing loans at December 31, 2005.

The following table sets forth the breakdown of non-performing assets by category as of the dates indicated:

| (Dollars in thousands)  | September 30,<br>2006 | December 31,<br>2005 |
|---|-----------------------|----------------------|
| <b>Non-performing assets</b>  |                       |                      |
| Accruing loans past due 90 days or more                             | \$ 4,110              | \$ 2,106             |
| Non-accrual loans   | 23,111                | 15,799               |
| <b>Total non-performing loans</b>                                   | <b>27,221</b>         | <b>17,905</b>        |
| Other real estate owned   | 4,347                 |                      |
| <b>Total non-performing assets</b>                                  | <b>\$ 31,568</b>      | <b>\$ 17,905</b>     |
| <b>Troubled debt restructurings</b>                                 | <b>\$ 5,848</b>       | <b>\$ 3,088</b>      |
| Non-performing assets as a percentage of gross loans and OREO       | 0.57%                 | 0.39%                |
| Allowance for loan losses as a percentage of gross loans and leases | 1.17%                 | 1.30%                |
| Allowance for loan losses as a percentage of non-performing loans   | 237%                  | 337%                 |

**NON-ACCRUAL LOANS**

Non-accrual loans increased by \$7.3 million to \$23.1 million at September 30, 2006, from \$15.8 million at December 31, 2005.

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The following table presents non-accrual loans by type of collateral securing the loans, as of the dates indicated:

|                                | September 30, 2006 |                  |              | December 31, 2005 |                 |
|--------------------------------|--------------------|------------------|--------------|-------------------|-----------------|
|                                | Real Estate (1)    | Commercial       | Other        | Real Estate (1)   | Commercial      |
| (In thousands)                 |                    |                  |              |                   |                 |
| <b>Type of Collateral</b>      |                    |                  |              |                   |                 |
| Single/ multi-family residence | \$ 6,432           | \$ 66            | \$           | \$                | \$              |
| Commercial real estate         | 3,809              | 1,466            |              | 5,857             | 2,044           |
| UCC                            |                    | 11,095           |              |                   | 7,796           |
| Other                          | 3                  |                  |              |                   |                 |
| Unsecured                      |                    | 200              | 40           |                   | 102             |
| <b>Total</b>                   | <b>\$ 10,244</b>   | <b>\$ 12,827</b> | <b>\$ 40</b> | <b>\$ 5,857</b>   | <b>\$ 9,942</b> |

(1) Real estate includes commercial mortgage loans, real estate construction loans, and residential mortgage loans and equity lines. The following table presents non-accrual loans by type of businesses in which the borrowers are engaged, as of the dates indicated:

|                         | September 30, 2006 |                  |              | December 31, 2005 |                 |
|-------------------------|--------------------|------------------|--------------|-------------------|-----------------|
|                         | Real Estate (1)    | Commercial       | Other        | Real Estate (1)   | Commercial      |
| (In thousands)          |                    |                  |              |                   |                 |
| <b>Type of Business</b> |                    |                  |              |                   |                 |
| Real estate development | \$ 9,397           | \$               | \$           | \$ 3,817          | \$              |
| Wholesale/Retail        | 9                  | 2,697            |              | 2,040             | 2,056           |
| Food/Restaurant         | 3                  | 4,770            |              |                   | 2,214           |
| Import/Export           |                    | 5,360            |              |                   | 5,672           |
| Other                   | 835                |                  | 40           |                   |                 |
| <b>Total</b>            | <b>\$ 10,244</b>   | <b>\$ 12,827</b> | <b>\$ 40</b> | <b>\$ 5,857</b>   | <b>\$ 9,942</b> |

(1) Real estate includes commercial mortgage loans, real estate construction loans, and residential mortgage loans and equity lines.

### Troubled Debt Restructurings

A troubled debt restructuring ( TDR ) is a formal restructure of a loan when the lender, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower. The concessions may be granted in various forms, including reduction in the stated interest rate, reduction in the loan balance or accrued interest, or extension of the maturity date.

Troubled debt restructurings increased to \$5.8 million at September 30, 2006, from \$3.1 million at December 31, 2005.

### Impaired Loans

A loan is considered impaired when it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement based on current circumstances and events. The assessment for impairment occurs when and while such loans are on non-accrual, or the loan has been restructured. Those loans less than our defined selection criteria are treated as a homogeneous portfolio. If loans meeting the defined criteria are not collateral dependent, we measure the impairment based on the present value of the expected future cash flows discounted at the loan's effective interest rate. If loans meeting the defined criteria are collateral dependent, we measure the impairment by using the loan's observable market price or the fair value of the collateral. If the measurement of the impaired loan is less than the recorded amount of the loan, we then recognize impairment by creating or adjusting an existing valuation allowance with a corresponding

charge to the provision for loan losses.

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Four loans totaling \$495,000 acquired as part of the acquisition of GEB were determined to be impaired and therefore within the scope of Statement of Position (SOP) 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer. These four loans were recorded at their net realizable value of \$495,000 without any allocation of the allowance for loan losses. The remainder of the loan portfolio was comprised of loans not considered to be impaired and therefore excluded from the scope of SOP 03-3.

The Company identified impaired loans with a recorded investment of \$23.1 million at September 30, 2006, compared with \$15.8 million at year-end 2005. The Company considers all nonaccrual loans to be impaired. The following table presents impaired loans and the related allowance, as of the dates indicated:

|   | At September 30,<br>2006 | At December 31,<br>2005 |
|---|--------------------------|-------------------------|
|   | (In thousands)           |                         |
| Balance of impaired loans with no allocated allowance | \$ 17,833                | \$ 15,676               |
| Balance of impaired loans with an allocated allowance | 5,278                    | 123                     |
|   | 23,111                   | 15,799                  |
| Total recorded investment in impaired loans           | \$ 23,111                | \$ 15,799               |
|   | 1,612                    | 16                      |
| Amount of the allowance allocated to impaired loans   | \$ 1,612                 | \$ 16                   |

### Loan Concentration

Most of the Company's business activity is with customers located in the predominantly Asian areas of Southern and Northern California; New York City; Houston, Texas; Seattle, Washington; and Boston, Massachusetts. The Company has no specific industry concentration, and generally its loans are collateralized with real property or other pledged collateral of the borrowers. Loans are generally expected to be paid off from the operating profits of the borrowers, refinancing by another lender, or through sale by the borrowers of the secured collateral.

There were no loan concentrations to multiple borrowers in similar activities which exceeded 10% of total loans as of September 30, 2006, or December 31, 2005.

### Allowance for Loan Losses

The Bank's management is committed to managing the risk in its loan portfolio by maintaining the allowance for loan losses at a level that is considered to be equal to the estimated and known risks in the loan portfolio. With a risk management objective, the Bank's management has an established monitoring system that is designed to identify impaired and potential problem loans, and to permit periodic evaluation of impairment and the adequacy level of the allowance for loan losses in a timely manner.

In addition, our Board of Directors has established a written loan policy that includes an effective loan review and control system to ensure that the Bank maintains an adequate allowance for loan losses. The Board of Directors provides oversight for the allowance evaluation process, including quarterly evaluations, and judges that the allowance is adequate to absorb inherent losses in the loan portfolio. The determination of the amount of the allowance for loan losses and the provision for loan losses is based on management's current judgment about the credit quality of the loan portfolio and takes into consideration known relevant internal and external factors that affect collectibility when determining the appropriate level for the allowance for loan losses. The nature of the process by which the Bank determines the appropriate allowance for loan losses requires the exercise of considerable judgment. Additions to the allowance for loan losses are made by charges to the provision for loan losses. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Bank's control, including the performance of the Bank's loan portfolio, the economy, changes in interest rates, and the view of the regulatory authorities toward loan classifications. Identified credit exposures that are determined to be uncollectible are charged against the allowance for loan losses. Recoveries of previously charged off amounts, if any, are credited to the allowance for loan losses. A weakening of the economy or other factors that adversely affect asset quality could result in an increase in the number of delinquencies, bankruptcies, or defaults, and a higher level of non-performing assets, net charge-offs, and provision for loan losses in future periods.

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The allowance for loan losses totaled \$64.4 million at September 30, 2006, and represented the amount needed to maintain an allowance that we believe to be sufficient to absorb loan losses inherent in the Company's loan portfolio. The allowance for loan losses represented 1.17% of period-end gross loans and 237% of non-performing loans at September 30, 2006. The comparable ratios were 1.30% of year-end 2005 gross loans and 337% of non-performing loans at December 31, 2005.

The following table sets forth information relating to the allowance for loan losses for the periods indicated:

| (Dollars in thousands)   | For the nine months<br>ended September 30,<br>2006 | For the year ended<br>December 31, 2005 |
|--|--|---|
| Balance at beginning of period   | \$ 60,251  | \$ 62,880                               |
| Provision/(reversal) of loan losses  | 2,000  | (500)                                   |
| Loans charged off  | (845)  | (5,215)                                 |
| Recoveries of loans charged off  | 973  | 3,086                                   |
| Addition from Great Eastern Bank   | 2,001  |   |
| <b>Balance at end of period</b>  | <b>\$ 64,380</b>                                   | <b>\$ 60,251</b>                        |
| Average loans outstanding during the period  | \$ 5,203,293                                       | \$ 4,165,301                            |
| Total gross loans outstanding, at period-end   | \$ 5,521,085                                       | \$ 4,647,815                            |
| Total non-performing loans, at period-end  | \$ 27,221  | \$ 17,905                               |
| Ratio of net charge-offs to average loans outstanding during the period (annualized)             | 0.00%  | 0.05%                                   |
| Provision/(reversal) for loan losses to average loans outstanding during the period (annualized) | 0.05%  | -0.01%                                  |
| Allowance to non-performing loans, at period-end   | 236.51%  | 336.50%                                 |
| Allowance to gross loans, at period-end  | 1.17%  | 1.30%                                   |

The allowance for loan losses consists of the following:

1. **Specific allowance:** For impaired loans, we provide specific allowances based on an evaluation of impairment, and for each criticized loan, we allocate a portion of the general allowance to each loan based on a loss percentage assigned. The percentage assigned depends on a number of factors including loan classification, the current financial condition of the borrowers and guarantors, the prevailing value of the underlying collateral, charge-off history, management's knowledge of the portfolio, and general economic conditions.
2. **General allowance:** The unclassified portfolio is segmented on a group basis. Segmentation is determined by loan type and by identifying risk characteristics that are common to the groups of loans. The allowance is provided to each segmented group based on the group's historical loan loss experience, trends in delinquencies and non-accrual loans, and other significant factors, such as national and local economy, trends and conditions, strength of management and loan staff, underwriting standards and the concentration of credit.

To determine the adequacy of the allowance in each of these two components, the Bank employs two primary methodologies, the classification process and the individual loan review analysis methodology. These methodologies support the basis for determining allocations between the various loan categories and the overall adequacy of the Bank's allowance to provide for probable loss in the loan portfolio. These methodologies are further supported by additional analysis of relevant factors such as the historical losses in the portfolio, trends in the non-performing loans, loan delinquencies, the volume of the portfolio, peer group comparisons, and federal regulatory policy for loan and lease losses. Other significant factors of portfolio analysis include changes in lending policies/underwriting standards, portfolio composition, concentrations of credit, and trends in the national and local economy.

With these above methodologies, the specific allowance is for those loans internally classified and risk graded as Special Mention, Substandard, Doubtful, or Loss. Additionally, the Bank's management allocates a specific allowance for Impaired Credits, in accordance with SFAS No. 114 Accounting by Creditors for Impairment of a Loan. The level of the general allowance is established to provide coverage for management's estimate of the credit risk in the loan portfolio by various loan segments not covered by the specific allowance.

The table set forth below reflects management's allocation of the allowance for loan losses by loan category and the ratio of each loan category to the total loans as of the dates indicated:

| (Dollars in thousands)<br>Type of Loans: | September 30, 2006 |   | December 31, 2005 |   |
|--|--------------------|---|-------------------|---|
|  | Amount             | Percentage of Loans in Each Category to Average Gross Loans | Amount            | Percentage of Loans in Each Category to Average Gross Loans |
| Commercial loans                         | \$ 34,853          | 21.0%   | \$ 33,401         | 24.5%   |
| Residential mortgage loans               | 1,385              | 8.9   | 1,055             | 9.0   |
| Commercial mortgage loans                | 21,840             | 57.8  | 20,516            | 55.0  |
| Real estate construction loans           | 6,283              | 11.7  | 5,265             | 10.9  |
| Installment loans                        | 9                  | 0.3   | 10                | 0.3   |
| Other loans                              | 10                 | 0.3   | 4                 | 0.3   |
| <b>Total</b>                             | <b>\$ 64,380</b>   | <b>100%</b>   | <b>\$ 60,251</b>  | <b>100%</b>   |

The allowance allocated to commercial loans increased from \$33.4 million at December 31, 2005, to \$34.9 million at September 30, 2006 due to the increase in total commercial loans during 2006. Non-accrual commercial loans by collateral type comprised 55.5% of nonaccrual loans at September 30, 2006 compared to 62.9% at December 31, 2005.

The allowance allocated to residential mortgage loans increased from \$1.06 million at December 31, 2005, to \$1.39 million at September 30, 2006 due to the increases in residential mortgage loans during 2006.

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The allowance allocated to commercial mortgage loans increased from \$20.5 million at December 31, 2005, to \$21.8 million at September 30, 2006, due to the strong loan growth, the acquisition of GEB, as well as an increase in classified credits during the first nine months of 2006. As of September 30, 2006, there were \$3.8 million commercial mortgage loans on non-accrual status. Non-accrual commercial mortgage loans comprised 16.5% of nonaccrual loans at September 30, 2006.

The allowance allocated to construction loans has increased from \$5.27 million at December 31, 2005, to \$6.28 million at September 30, 2006. The allowance allocated to construction loans as a percentage of total construction loans was 1.0% of construction loans at September 30, 2006 and at December 31, 2005. At September 30, 2006, there was one construction loan of \$5.6 million on non-accrual status which comprised 24.2% of nonaccrual loans.

Allowances for other risks of potential loan losses equaling \$2.4 million as of September 30, 2006, compared to \$4.3 million at December 31, 2005, have been included in the allocations above. The Bank has set aside this amount to cover the risk factors of higher energy prices on the ability of its borrowers to service their loans. At December 31, 2005, the Bank had also set aside an amount to cover the risk from the impact of the increased competition on the Bank's borrowers in the textile industry as a result of the lifting of textile quotas on Chinese manufacturers. However, based on an assessment during the first quarter of 2006 of its borrowers in the textile industry, the Bank believes that its normal risk identification procedures now fully capture this type of credit exposure. Based on the assessment of the risk of higher energy prices on the ability of the Bank's borrowers to service their loans, management has determined that the allowance of \$2.4 million at September 30, 2006 was appropriate.

### Deposits

Total deposits increased \$551.2 million, or 11.2%, from \$4.9 billion at December 31, 2005, to \$5.5 billion at September 30, 2006 of which \$294.0 million resulted from the acquisition of GEB on April 7, 2006. Non-interest-bearing demand deposits, interest-bearing demand deposits, and savings deposits comprised 36.0% of total deposits at September 30, 2006, time deposit accounts of less than \$100,000 comprised 17.5% of total deposits, while the remaining 46.5% was comprised of time deposit accounts of \$100,000 or more. Due to the continued increases in interest rates through 2006, the Company's lower yielding interest bearing deposits have decreased.

The following tables display the deposit mix as of the dates indicated:

| Deposits                           | September 30,<br>2006 | % of Total    | December 31,<br>2005 | % of Total    | % Change     |
|------------------------------------|-----------------------|---------------|----------------------|---------------|--------------|
| (Dollars in thousands)             |                       |               |                      |               |              |
| Non-interest-bearing demand        | \$ 783,902            | 14.3%         | \$ 726,722           | 14.8%         | 7.9%         |
| NOW                                | 223,776               | 4.1           | 240,885              | 4.9           | (7.1)        |
| Money market                       | 609,072               | 11.1          | 523,076              | 10.6          | 16.4         |
| Savings                            | 352,799               | 6.5           | 364,793              | 7.4           | (3.3)        |
| Time deposits under \$100,000      | 957,625               | 17.5          | 641,411              | 13.1          | 49.3         |
| Time deposits of \$100,000 or more | 2,540,414             | 46.5          | 2,419,463            | 49.2          | 5.0          |
| <b>Total deposits</b>              | <b>\$ 5,467,588</b>   | <b>100.0%</b> | <b>\$ 4,916,350</b>  | <b>100.0%</b> | <b>11.2%</b> |

At September 30, 2006, the Company has \$232.6 million of brokered deposits compared to no brokered deposits at December 31, 2005.



## **Borrowings**

Borrowings include securities sold under agreements to repurchase, Federal funds purchased, funds obtained as advances from the Federal Home Loan Bank ( FHLB ) of San Francisco, borrowing from other financial institutions, subordinated note and junior subordinated notes issued.

Federal funds purchased were \$10.0 million with a weighted average rate of 5.28% as of September 30, 2006, compared to \$119.0 million with a weighted average rate of 4.21% as of December 31, 2005.

Securities sold under agreements to repurchase were \$400.0 million with a weighted average rate of 4.43% as of September 30, 2006, compared to \$200.0 million with a weighted average rate of 3.41% at December 31, 2005. The Company has entered into eight long-term transactions involving the sale of securities under repurchase agreements totaling \$400.0 million for five years. The rates are all initially floating rate for the first year at the three-month LIBOR minus 100 basis points. Thereafter, the rates are fixed for the remainder of the term, with interest rates ranging from 4.35% to 4.79%. After the initial one year period, the counterparties have the right to terminate the transaction at par at the first anniversary date and quarterly thereafter.

Total advances from the FHLB of San Francisco were \$595.2 million at September 30, 2006, and \$215.0 million at December 31, 2005. Advances of \$450.0 million will mature within the next three months. All other FHLB advances of \$145.2 million will mature in five years. These advances are non-callable with fixed interest rates, with a weighted average rate of 5.37%, as of September 30, 2006, and 4.29% as of December 31, 2005.

On May 31, 2005, Cathay General Bancorp entered into a \$30.0 million 364-day unsecured revolving loan agreement with a commercial bank bearing an interest rate of LIBOR plus 90 basis points and a commitment fee of 12.5 basis points on unused commitments. On May 31, 2006, this loan was renewed for 364 days and the amount increased to \$50.0 million. On September 29, 2006, in conjunction with the issuance of subordinated debt discussed below, this loan was further amended to reduce the commitment to \$35.0 million until October 31, 2006 and to \$10.0 million thereafter. At September 30, 2006, \$35.0 million was outstanding with a weighted average rate of 6.25% under this loan, compared to \$20.0 million outstanding with a weighted average rate of 5.18% at December 31, 2005.

On September 29, 2006, the Bank issued \$50.0 million in subordinated debt. The debt has a maturity term of 10 years and bears interest at a rate of LIBOR plus 110 basis points. As of September 30, 2006, \$50.0 million was outstanding with a rate of 6.47% under this note.

The Junior Subordinated Notes issued by the Company totaled \$54.1 million with a weighted average rate of 8.41% at September 30, 2006, and \$54.0 million with a weighted average rate of 7.55% at December 31, 2005.

## **Off-Balance-Sheet Arrangements and Contractual Obligations**

The following table summarizes the Company's contractual obligations to make future payments as of September 30, 2006. Payments for deposits and borrowings do not include interest. Payments related to leases are based on actual payments specified in the underlying contracts.

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Payment Due by Period

|  | 1 year<br>or less   | More than<br>1 year but<br>less than<br>3 years | 3 years or<br>more but<br>less than<br>5 years | 5 years<br>or more | Total               |
|--|---------------------|---|--|--------------------|---------------------|
| (Dollars in thousands)                                     |                     |   |  |                    |                     |
| Contractual obligations:                                   |                     |   |  |                    |                     |
| Deposits with stated maturity dates                        | \$ 3,351,567        | \$ 145,974                                      | \$ 481   | \$ 17              | \$ 3,498,039        |
| Federal funds purchased                                    | 10,000              |   |  |                    | 10,000              |
| Securities sold under agreements to repurchase (1)         |                     |   | 400,000  |                    | 400,000             |
| Advances from the Federal Home Loan Bank                   | 450,000             |   | 145,180  |                    | 595,180             |
| Other borrowings   | 35,000              |   |  | 20,011             | 55,011              |
| Subordinated note  |                     |   |  | 50,000             | 50,000              |
| Junior subordinated notes                                  |                     |   |  | 54,125             | 54,125              |
| Operating leases   | 6,316               | 10,236  | 5,816  | 10,741             | 33,109              |
| <b>Total contractual obligations and other commitments</b> | <b>\$ 3,852,883</b> | <b>\$ 156,210</b>                               | <b>\$ 551,477</b>                              | <b>\$ 134,894</b>  | <b>\$ 4,695,464</b> |

(1) These repurchase agreements have a final maturity of five years from origination date but are callable on a quarterly basis

**Capital Resources**

Stockholders' equity of \$902.8 million at September 30, 2006, increased by \$129.2 million, or 16.7%, compared to \$773.6 million at December 31, 2005. The following table summarizes the increase in stockholders' equity:

| (Dollars in thousands)  | Nine months ended<br>September 30, 2006 |
|---|---|
| Net income  | \$ 87,046                               |
| Proceeds from shares issued to the Dividend Reinvestment Plan | 2,002                                   |
| Proceeds from exercise of stock options                       | 1,873                                   |
| Tax benefits from stock-based compensation expense            | 411                                     |
| Share-based compensation                                      | 6,016                                   |
| Equity consideration for Great Eastern Bank merger            | 44,700                                  |
| Changes in other comprehensive income                         | 931                                     |
| Cash dividends paid   | (13,786)                                |
| <b>Net increase in stockholders' equity</b>                   | <b>\$ 129,193</b>                       |

On March 18, 2005, the Company announced that its Board of Directors had approved a new stock repurchase program to buyback up to an aggregate of one million shares of the Company's common stock following the completion of the Company's then current stock buyback authorization. During 2005, the Company repurchased 548,297 shares for \$18.3 million at an average price of \$33.40. No shares were repurchased during the nine months of 2006. At September 30, 2006, 451,703 shares remain under the Company's March 2005 stock buyback authorization.

The Company declared a cash dividend of 9 cents per share for each distribution in January 2006 on 50,198,389 shares outstanding, in April 2006 on 51,472,014 shares outstanding and in July 2006 on 51,512,705 shares outstanding. On October 2, 2006, the Company declared a cash dividend of 9 cents per share on 51,549,629 shares outstanding. Total cash dividends paid in 2006, including the \$4.6 million paid in October, amounted to \$18.4 million.

**Capital Adequacy Review**

Management seeks to maintain the Company's capital at a level sufficient to support future growth, protect depositors and stockholders, and comply with various regulatory requirements.

On September 29, 2006, the Bank issued \$50.0 million in subordinated debt in a private placement transaction. This instrument matures on September 29, 2016. The subordinated debt was issued through the Bank and qualifies as Tier 2 capital for regulatory reporting purposes.

Both the Bancorp's and the Bank's regulatory capital continued to exceed the regulatory minimum requirements as of September 30, 2006. In addition, the capital ratios of the Bank place it in the well capitalized category which is defined as institutions with a total risk-based ratio equal to or greater than 10.0%, Tier 1 risk-based capital ratio equal to or greater than 6.0%, and Tier 1 leverage capital ratio equal to or greater than 5.0%.

The following table presents the Company's capital and leverage ratios as of September 30, 2006, and December 31, 2005:

| (Dollars in thousands)                            | <b>Cathay General Bancorp</b> |          |                          |          |
|---|-------------------------------|----------|--------------------------|----------|
|   | <b>September 30, 2006</b>     |          | <b>December 31, 2005</b> |          |
|   | <b>Balance</b>                | <b>%</b> | <b>Balance</b>           | <b>%</b> |
| Tier 1 capital (to risk-weighted assets)          | \$ 643,307                    | 9.44     | \$ 584,311               | 10.61    |
| Tier 1 capital minimum requirement                | 272,736                       | 4.00     | 220,324                  | 4.00     |
| Excess  | \$ 370,571                    | 5.44     | \$ 363,987               | 6.61     |
| Total capital (to risk-weighted assets)           | \$ 756,810                    | 11.10    | \$ 645,329               | 11.72    |
| Total capital minimum requirement                 | 545,472                       | 8.00     | 440,647                  | 8.00     |
| Excess  | \$ 211,338                    | 3.10     | \$ 204,682               | 3.72     |
| Tier 1 capital (to average assets) Leverage ratio | \$ 643,307                    | 8.88     | \$ 584,311               | 9.80     |
| Minimum leverage requirement                      | 289,850                       | 4.00     | 238,420                  | 4.00     |
| Excess  | \$ 353,457                    | 4.88     | \$ 345,891               | 5.80     |
| Risk-weighted assets                              | \$ 6,818,399                  |          | \$ 5,508,093             |          |
| Total average assets (1)                          | \$ 7,246,239                  |          | \$ 5,960,496             |          |

(1) The quarterly total average assets reflect all debt securities at amortized cost, equity security with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

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The following table presents the Bank's capital and leverage ratios as of September 30, 2006, and December 31, 2005:

| (Dollars in thousands)                            | Cathay Bank        |       |                   |       |
|---|--------------------|-------|-------------------|-------|
|   | September 30, 2006 |       | December 31, 2005 |       |
|   | Balance            | %     | Balance           | %     |
| Tier 1 capital (to risk-weighted assets)          | \$ 665,618         | 9.78  | \$ 587,787        | 10.70 |
| Tier 1 capital minimum requirement                | 272,182            | 4.00  | 219,658           | 4.00  |
| Excess  | \$ 393,436         | 5.78  | \$ 368,129        | 6.70  |
| Total capital (to risk-weighted assets)           | \$ 781,040         | 11.48 | \$ 648,805        | 11.81 |
| Total capital minimum requirement                 | 544,364            | 8.00  | 439,316           | 8.00  |
| Excess  | \$ 236,676         | 3.48  | \$ 209,489        | 3.81  |
| Tier 1 capital (to average assets) Leverage ratio | \$ 665,618         | 9.21  | \$ 587,787        | 9.88  |
| Minimum leverage requirement                      | 289,148            | 4.00  | 237,890           | 4.00  |
| Excess  | \$ 376,470         | 5.21  | \$ 349,897        | 5.88  |
| Risk-weighted assets                              | \$ 6,804,544       |       | \$ 5,491,450      |       |
| Total average assets (1)                          | \$ 7,228,703       |       | \$ 5,947,243      |       |

(1) The quarterly total average assets reflect all debt securities at amortized cost, equity security with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

### Liquidity

Liquidity is our ability to maintain sufficient cash flow to meet maturing financial obligations and customer credit needs, and to take advantage of investment opportunities as they are presented in the marketplace. Our principal sources of liquidity are growth in deposits, proceeds from the maturity or sale of securities and other financial instruments, repayments from securities and loans, federal funds purchased, securities sold under agreements to repurchase, and advances from the Federal Home Loan Bank ( FHLB ). At September 30, 2006, our liquidity ratio (defined as net cash, short-term and marketable securities to net deposits and short-term liabilities) was at 15.4%, which increased from 13.5% at year-end 2005.

To supplement its liquidity needs, the Bank maintains a total credit line of \$235.0 million for federal funds with three correspondent banks, and master agreements with brokerage firms for the sale of securities subject to repurchase. The Bank is also a shareholder of the FHLB of San Francisco, enabling it to have access to lower cost FHLB financing when necessary. As of September 30, 2006, based on collateral pledged, the Bank had a total credit line with the FHLB of San Francisco totaling \$826.2 million. The total credit outstanding with the FHLB of San Francisco at September 30, 2006, was \$567.0 million. These borrowings are secured by real estate loans.

Liquidity can also be provided through the sale of liquid assets, which consist of federal funds sold, securities sold under agreements to repurchase, and investment securities available-for-sale unpledged. At September 30, 2006, such assets at fair value totaled \$1.44 billion, with \$840.0 million pledged as collateral for borrowings and other commitments. The remaining \$604.4 million was available as additional liquidity or to be pledged as collateral for additional borrowings.

Approximately 96% of the Company's time deposits are maturing within one year or less as of September 30, 2006. Management anticipates that there may be some outflow of these deposits upon maturity due to the keen competition in the Bank's marketplace. However, based on our historical runoff experience, we expect that the outflow will be minimal and can be replenished through our normal growth in deposits. Management believes the above-mentioned sources will provide adequate liquidity to the Bank to meet its daily operating needs.



The Bancorp obtains funding for its activities primarily through dividend income contributed by the Bank and proceeds from the issuance of securities, including proceeds from the issuance of its common stock pursuant to its Dividend Reinvestment Plan and the exercise of stock options. Dividends paid to the Bancorp by the Bank are subject to regulatory limitations. The business activities of the Bancorp consist primarily of the operation of the Bank with limited activities in other investments. Management believes the Bancorp's liquidity generated from its prevailing sources is sufficient to meet its operational needs.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

**Market Risk**

We use a net interest income simulation model to measure the extent of the differences in the behavior of the lending and funding rates to changing interest rates, so as to project future earnings or market values under alternative interest rate scenarios. Interest rate risk arises primarily through the Company's traditional business activities of extending loans and accepting deposits. Many factors, including economic and financial conditions, movements in interest rates and consumer preferences affect the spread between interest earned on assets and interest paid on liabilities. The net interest income simulation model is designed to measure the volatility of net interest income and net portfolio value, defined as net present value of assets and liabilities, under immediate rising or falling interest rate scenarios in 100 basis point increments.

Although the modeling is very helpful in managing interest rate risk, it does require significant assumptions for the projection of loan prepayment rates on mortgage related assets, loan volumes and pricing, and deposit and borrowing volume and pricing, that might prove inaccurate. Because these assumptions are inherently uncertain, the model cannot precisely estimate net interest income, or precisely predict the effect of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to the timing, magnitude, and frequency of interest rates changes, the differences between actual experience and the assumed volume, changes in market conditions, and management strategies, among other factors. The Company monitors its interest rate sensitivity and attempts to reduce the risk of a significant decrease in net interest income caused by a change in interest rates.

We establish a tolerance level in our policy to define and limit interest income volatility to a change of plus or minus 15% when the hypothetical rate change is plus or minus 200 basis points. When the net interest rate simulation projects that our tolerance level will be met or exceeded, we seek corrective action after considering, among other things, market conditions, customer reaction, and the estimated impact on profitability. The Company's simulation model also projects the net economic value of our portfolio of assets and liabilities. We have established a tolerance level in our policy to value the net economic value of our portfolio of assets and liabilities to a change of plus or minus 15% when the hypothetical rate change is plus or minus 200 basis points.

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The table below shows the estimated impact of changes in interest rate on net interest income and market value of equity as of September 30, 2006:

| Change in Interest Rate (Basis Points) | Net Interest<br>Income<br>Volatility (1) | Market Value<br>of Equity<br>Volatility (2) |
|--|--|---|
|  | September 30, 2006                       | September 30, 2006                          |
| +200                                   | 2.90                                     | -11.97                                      |
| +100                                   | 1.92                                     | -5.66                                       |
| -100                                   | -3.05                                    | 7.22  |
| -200                                   | -6.56                                    | 13.63                                       |

- (1) The percentage change in this column represents net interest income of the Company for 12 months in a stable interest rate environment versus the net interest income in the various rate scenarios.
- (2) The percentage change in this column represents net portfolio value of the Company in a stable interest rate environment versus the net portfolio value in the various rate scenarios.

### Financial Derivatives

The Company enters into financial derivatives in order to mitigate exposure to interest rate risks related to its interest-earning assets and interest-bearing liabilities. The Company has received rights to acquire stock in the form of warrants as an adjunct to its high technology lending relationships. All warrants with cashless exercise provision qualify as derivatives under SFAS No. 133. Those warrants that qualify as derivatives are carried at fair value and are included in other assets on the consolidated balance sheets with the change in fair value included in current earnings. The Company recognizes all derivatives on the balance sheet at fair value. Fair value is based on dealer quotes or quoted prices from instruments with similar characteristics. For derivatives designated as cash flow hedges, changes in fair value are recognized in other comprehensive income (loss) until the hedged item is recognized in earnings. For derivatives designated as fair value hedges, changes in the fair value of the derivatives are reflected in current earnings, together with changes in the fair value of the related hedged item, if there is a highly effective correlation between changes in the fair value of the derivatives and changes in the fair value of the hedged item. If there is not a highly effective correlation, then only the changes in the fair value of the derivatives are reflected in the Company's financial statements.

To mitigate risks associated with changes to the fair value of \$85.6 million of Five Year CDs, on January 18, 2005, the Bank entered into swaptions that would terminate in 2009 and that could also be terminated after two years from the initial issuance of the Five Year CDs at the election of the counterparty in exchange for a cash payment of \$425,000. For the initial term of the swaptions, the Bank would receive interest at a weighted average fixed rate of 3.03% and would pay interest at a rate of LIBOR less 12.5 basis points. All of these swaptions were initially designated as fair value hedges and the Bank expected a highly effective correlation between changes in the fair values of the swaptions and changes in the fair value of the Five Year CDs. As of September 30, 2005, all of these swaptions were highly effective. The net increase in the unrealized loss on the swaptions of \$216,000 and the net change in the unrealized gain on the Five Year CDs of \$215,000 have been recorded in income for the third quarter of 2005. The net increase in the unrealized loss on the swaptions of \$427,000 and the net change in the unrealized gain on the Five Year CDs of \$422,000 have been recorded in income for the nine months of 2005. These swaptions were terminated in December 2005.

To mitigate risks associated with changes to the fair value of \$25.8 million of Three Year CDs, on January 18, 2005, the Bank entered into swaptions that would terminate in 2007 and that could also be terminated after one year from the initial issuance of the Three Year CDs at the election of the counterparty in exchange for a cash payment of \$163,000. For the initial term of the swaptions, the Bank would receive interest at a weighted average fixed rate of 2.39% and would pay interest at a rate of LIBOR less 12.5 basis points. All of these swaptions were initially designated as fair value hedges. There was a highly effective correlation between changes in the fair values of the swaptions and changes in the fair value of the Three Year CDs. On May 9, 2005, the Company terminated the \$25.8 million swaptions related to the Three Year CDs by making a cash payment of \$163,000. The changes in fair values of the Three Year CDs and the \$25.8 million swaptions were recorded in income through the date the swaptions were terminated. This included a net realized gain on the swaptions of \$137,000 and the net realized loss on the Three Year CDs of \$135,000 have been recorded in income for the second quarter of 2005. The net realized gain or loss was zero on the swaptions and zero for the Three Year CDs for the first nine months of 2005.

The periodic net settlement of swaptions is recorded as an adjustment to net interest income. These swaptions decreased net interest income by \$83,000 for the quarter and increased net interest income by \$11,000 for the nine months ended September 30, 2005.

In April 2005, the Bank took in a total of \$8.9 million in one year certificates of deposit that pay a minimum interest of 0.5% plus additional interest tied to 60% of the appreciation of four foreign currencies against the US dollar. Under SFAS No. 133, a certificate of deposit that pays interest based on changes in exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e. the certificate of deposit). These foreign currency linked certificates of deposits matured in April 2006. The related embedded derivative also expired at the same time. The net impact on the consolidated statement of income related to these currency linked certificates of deposit was a decrease to income of \$82,000 for the nine months and zero for the three months ended September 30, 2006. The net impact on the consolidated statement of income related to these currency linked certificates of deposit was an increase to income of \$7,000 for the nine months and \$20,000 for the three months ended September 30, 2005.

In April 2006, the Bank took in a total of \$4.1 million in six month certificates of deposit that pay a minimum interest of 0.5% plus additional interest tied to 60% of the appreciation of a foreign currency against the US dollar. Under SFAS No. 133, a certificate of deposit that pays interest based on changes in exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e. the certificate of deposit). The fair value of the embedded derivative at September 30, 2006 was \$37,000 and is included in interest-bearing deposits in the consolidated balance sheet. The Bank purchased currency options with a fair value at September 30, 2006, of \$34,000 to manage its exposure to the appreciation of this foreign currency. The net impact on the consolidated statement of income related to these currency linked certificates of deposit was an expense of \$31,000 for the quarter ended September 30, 2006 and an expense of \$119,000 for the nine months ended September 30, 2006.

#### **ITEM 4. CONTROLS AND PROCEDURES.**

The Company's principal executive officer and principal financial officer have evaluated the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rule 13(a)-15(e) of the Securities Exchange Act of 1934, as amended, (the Exchange Act) as of the end of the period covered by this quarterly report. Based upon their evaluation, the principal executive officer and principal financial officer have concluded that the Company's disclosure controls and



procedures are effective to ensure that information required to be disclosed by the Company in the reports filed or submitted by it under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by the Company in such reports is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

There has not been any change in our internal control over financial reporting, that occurred during the fiscal quarter covered by this report, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS.**

The Bancorp's wholly-owned subsidiary, Cathay Bank, is a party to ordinary routine litigation from time to time incidental to various aspects of its operations. Management is not currently aware of any litigation that is expected to have a material adverse impact on the Company's consolidated financial condition, or the results of operations.

**ITEM 1 A. RISK FACTORS.**

There is no material change from risk factors as previously disclosed in the registrant's 2005 Form 10-K in response to Item 1A to Part I of Form 10-K.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

**ISSUER PURCHASES OF EQUITY SECURITIES**

| Period  | (a) Total<br>Number of<br>Shares (or<br>Units)<br>Purchased | (b)<br>Average<br>Price<br>Paid per<br>Share<br>(or Unit) | (c) Total<br>Number of<br>Shares (or<br>Units)<br>Purchased as<br>Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | (d) Maximum<br>Number (or<br>Approximate<br>Dollar Value)<br>of<br>Shares (or<br>Units) that<br>May<br>Yet Be<br>Purchased<br>Under the<br>Plans<br>or Programs |
|---|---|---|--|---|
| Month #1 (July 1, 2006 - July 31, 2006)           | NONE  |   |  | 451,703   |
| Month #2 (August 1, 2006 - August 31, 2006)       | NONE  |   |  | 451,703   |
| Month #3 (September 1, 2006 - September 30, 2006) | NONE  |   |  | 451,703   |
| Total   | 45  |   |  | 451,703   |

On March 18, 2005, the Company announced that its Board of Directors had approved a new stock repurchase program to buyback up to an aggregate of one million shares of the Company's common stock following the completion of the Company's then current stock buyback authorization. During 2005, the Company repurchased 548,297 shares for \$18.3 million at an average price of \$33.40. No shares were repurchased during the nine months of 2006. At September 30, 2006, 451,703 shares remain under the Company's March 2005 stock buyback authorization.

In April, 2006, in connection with its acquisition of Great Eastern Bank and in exchange for 765,214 shares of Great Eastern Bank that had been tendered by Great Eastern Bank shareholders who were accredited investors, the Company issued 1,181,164 shares of its common stock, par value \$.01 per share, to such Great Eastern Bank shareholders. Those shares were subsequently registered by a registration statement on Form S-3 filed with the Securities and Exchange Commission.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

Not applicable.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

Not applicable.

**ITEM 5. OTHER INFORMATION.**

On November 6, 2006, the Company entered into a Change of Control Employment Agreement with each of its executive officers. These agreements are filed with this quarterly Report on Form 10-Q as Exhibits 10.1 through 10.7.

Each of the Company's executive officers, including Dunson K. Cheng (the Bancorp and Bank's President and Chief Executive Officer), Peter Wu (the Bancorp and Bank's Executive Vice Chairman and Chief Operating Officer), Anthony M. Tang (the Bancorp's Executive Vice President and Bank's Senior Executive Vice President), Heng W. Chen (the Bancorp and Bank's Executive Vice President and Chief Financial Officer), Irwin Wong (the Bank's Executive Vice President), Kim Bingham (the Bank's Executive Vice President), and Perry P. Oei (the Bancorp and Bank's Senior Vice President and General Counsel), is a party to a Change of Control Employment Agreement.

These agreements provide that if the executive officer's employment is terminated by the Company without cause or by the executive officer for good reason during the 3-year period (2-year period for the General Counsel) following a change of control of the Company the Company will pay the executive officer a lump sum cash payment consisting of:

- (i) the executive officer's base salary through the date of termination,
- (ii) a pro-rata bonus for the year in which the termination of employment occurs based upon the higher of (x) the executive's highest annual bonus for any of the three fiscal years preceding the change of control and (y) the executive officer's annual bonus for the last fiscal year (the greater of clauses (x) and (y), the Highest Annual Bonus),

- (iii) the product of three (for the Chief Executive Officer), two and one-half (for the Chief Operating Officer and the Senior Executive Vice President), two (for Executive Vice Presidents), or one and one-half (for the General Counsel) and the sum of the executive officer's base salary and Highest Annual Bonus, and
- (iv) accrued vacation pay.

In addition, upon such a termination, the executive officer will be entitled to medical and employee welfare benefits for three years (for the Chief Executive Officer), two and one-half years (for the Chief Operating Officer and the Senior Executive Vice President), two years (for Executive Vice Presidents), or one and one-half years (for the General Counsel) after the date of termination. The executive officers will also be entitled to a lump sum payment equal to the actuarial value of the additional benefits under the Company's qualified and supplemental defined benefit retirement plans. In addition, the Company will provide the executive officers with outplacement services.

Each executive officer with a title of executive vice president or higher would be eligible for tax gross-up payments in reimbursement for change in control excise taxes imposed on the severance payments and benefits, unless the value of the payments and benefits does not exceed 110% of the maximum amount payable without triggering the excise taxes, in which case the payments and benefits will be reduced to the maximum amount. With respect to the General Counsel, the Company may reduce change in control payments in order to eliminate the excise tax if the reduction in payments results in a larger after-tax return to the General Counsel.

**ITEM 6. EXHIBITS.**

- (i) **Exhibit 10.1** Change of Control Employment Agreement for Dunson K. Cheng.
- (ii) **Exhibit 10.2** Change of Control Employment Agreement for Peter Wu.
- (iii) **Exhibit 10.3** Change of Control Employment Agreement for Anthony M. Tang.
- (iv) **Exhibit 10.4** Change of Control Employment Agreement for Heng W. Chen.
- (v) **Exhibit 10.5** Change of Control Employment Agreement for Irwin Wong.
- (vi) **Exhibit 10.6** Change of Control Employment Agreement for Kim Bingham.
- (vii) **Exhibit 10.7** Change of Control Employment Agreement for Perry P. Oei.
- (viii) **Exhibit 31.1** Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- (ix) **Exhibit 31.2** Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- (x) **Exhibit 32.1** Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- (xi) **Exhibit 32.2** Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cathay General Bancorp

\_\_\_\_\_  
(Registrant)

Date: November 7, 2006

By: /s/ Dunson K. Cheng

\_\_\_\_\_  
Dunson K. Cheng  
Chairman, President, and  
Chief Executive Officer

Date: November 7, 2006

By: /s/ Heng W. Chen

\_\_\_\_\_  
Heng W. Chen  
Executive Vice President and  
Chief Financial Officer