Evercore Partners Inc.
Form 10-Q
August 07, 2013
Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Identification No.)

For the transition period from to

001-32975

(Commission File Number)

EVERCORE PARTNERS INC.

(Exact name of registrant as specified in its charter)

Delaware 20-4748747 (State or Other Jurisdiction of (I.R.S. Employer

55 East 52 nd Street

38th floor

New York, New York 10055

Incorporation or Organization)

(Address of principal executive offices)

Registrant's telephone number: (212) 857-3100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
Act). Yes "No ý

The number of shares of the registrant's Class A common stock, par value \$0.01 per share, outstanding as of July 31, 2013 was 31,364,881. The number of shares of the registrant's Class B common stock, par value \$0.01 per share, outstanding as of July 31, 2013 was 42 (excluding 58 shares of Class B common stock held by a subsidiary of the registrant).

Table of Contents

Table of Contents

In this report, references to "Evercore", the "Company", "we", "us", "our" refer to Evercore Partners Inc., a Delaware corporation, and its consolidated subsidiaries. Unless the context otherwise requires, references to (1) "Evercore Partners Inc." refer solely to Evercore Partners Inc., and not to any of its consolidated subsidiaries and (2) "Evercore LP" refer solely to Evercore LP, a Delaware limited partnership, and not to any of its consolidated subsidiaries. References to the "IPO" refer to our initial public offering on August 10, 2006 of 4,542,500 shares of our Class A common stock, including shares issued to the underwriters of the IPO pursuant to their election to exercise in full their overallotment option.

		Page
Part I. Financia	d Information	Ü
Item 1.	Condensed Consolidated Financial Statements (Unaudited)	<u>3</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u> 26</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>44</u>
Item 4.	Controls and Procedures	<u>44</u>
Part II. Other I	<u>nformation</u>	
Item 1.	<u>Legal Proceedings</u>	<u>45</u>
Item 1A.	Risk Factors	<u>45</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>45</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>46</u>
Item 4.	Mine Safety Disclosures	<u>46</u>
Item 5.	Other Information	<u>46</u>
Item 6.	<u>Exhibits</u>	<u>46</u>
<u>Signatures</u>		<u>47</u>
2		

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements (Unaudited) Condensed Consolidated Financial Statements (Unaudited)

	Page
Condensed Consolidated Statements of Financial Condition as of June 30, 2013 and December 31, 2012	<u>4</u>
Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2013 and	5
<u>2012</u>	2
Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30,	6
2013 and 2012	<u>o</u>
Condensed Consolidated Statements of Changes in Equity for the six months ended June 30, 2013 and 2012	7
Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and 2012	<u>8</u>
Notes to Unaudited Condensed Consolidated Financial Statements	9

EVERCORE PARTNERS INC.

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

(dollars in thousands, except share data)

(dollars in thousands, except share data)		
	June 30, 2013	December 31, 2012
Assets		
Current Assets		
Cash and Cash Equivalents	\$147,435	\$259,431
Marketable Securities	36,392	36,545
Financial Instruments Owned and Pledged as Collateral at Fair Value	78,887	120,594
Securities Purchased Under Agreements to Resell	3,879	_
Accounts Receivable (net of allowances of \$2,087 and \$3,886 at June 30, 2013 and	1 114 242	90.009
December 31, 2012, respectively)	114,243	89,098
Receivable from Employees and Related Parties	9,111	5,166
Deferred Tax Assets - Current	10,769	9,214
Other Current Assets	7,659	6,699
Total Current Assets	408,375	526,747
Investments	108,523	110,897
Deferred Tax Assets - Non-Current	240,840	229,449
Furniture, Equipment and Leasehold Improvements (net of accumulated		
depreciation and amortization of \$22,487 and \$19,880 at June 30, 2013 and	27,855	29,777
December 31, 2012, respectively)		
Goodwill	189,033	188,684
Intangible Assets (net of accumulated amortization of \$24,051 and \$20,002 at	20.764	25 207
June 30, 2013 and December 31, 2012, respectively)	32,764	35,397
Assets Segregated for Bank Regulatory Requirements	10,200	10,200
Other Assets	15,373	14,067
Total Assets	\$1,032,963	\$1,145,218
Liabilities and Equity		
Current Liabilities		
Accrued Compensation and Benefits	\$76,740	\$138,187
Accounts Payable and Accrued Expenses	20,968	17,909
Securities Sold Under Agreements to Repurchase	82,930	120,787
Payable to Employees and Related Parties	16,772	12,964
Taxes Payable	8,425	20,304
Other Current Liabilities	15,982	10,755
Total Current Liabilities	221,817	320,906
Notes Payable	102,282	101,375
Amounts Due Pursuant to Tax Receivable Agreements	169,216	165,350
Other Long-term Liabilities	18,990	17,111
Total Liabilities	512,305	604,742
Commitments and Contingencies (Note 15)	- ,	, ,
Redeemable Noncontrolling Interest	48,848	49,727
Equity	-,	. , .
Evercore Partners Inc. Stockholders' Equity		
Common Stock		
Class A, par value \$0.01 per share (1,000,000,000 shares authorized, 38,254,013	382	350
and 35,040,501 issued at June 30, 2013 and December 31, 2012, respectively, and		

30,651,977 and 29,576,986 outstanding at June 30, 2013 and December 31, 2012, respectively)

Class B, par value \$0.01 per share (1,000,000 shares authorized, 42 and 43 issued			
and outstanding at June 30, 2013 and December 31, 2012, respectively)	_	_	
Additional Paid-In-Capital	719,594	654,275	
Accumulated Other Comprehensive Income (Loss)	(10,915) (9,086)
Retained Earnings (Deficit)	(71,846) (77,079)
Treasury Stock at Cost (7,602,036 and 5,463,515 shares at June 30, 2013 and	(220,997) (139,954	`
December 31, 2012, respectively)	(220,997) (139,934	,
Total Evercore Partners Inc. Stockholders' Equity	416,218	428,506	
Noncontrolling Interest	55,592	62,243	
Total Equity	471,810	490,749	
Total Liabilities and Equity	\$1,032,963	\$1,145,218	

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(dollars and share amounts in thousands, except per share data)

	For the Three M 30,	onths Ended June	For the Six Mon 30,	ths Ended June
	2013	2012	2013	2012
Revenues				
Investment Banking Revenue	\$183,454	\$154,426	\$314,837	\$238,921
Investment Management Revenue	25,738	20,036	47,277	39,800
Other Revenue, Including Interest	1,428	1,593	3,221	3,889
Total Revenues	210,620	176,055	365,335	282,610
Interest Expense	3,174	3,558	6,467	7,315
Net Revenues	207,446	172,497	358,868	275,295
Expenses				
Employee Compensation and Benefits	131,793	114,290	233,865	195,017
Occupancy and Equipment Rental	8,238	9,146	16,997	17,391
Professional Fees	9,418	8,272	17,270	15,328
Travel and Related Expenses	8,284	7,648	15,465	14,381
Communications and Information Services	3,424	3,028	6,844	5,816
Depreciation and Amortization	3,661	3,680	7,219	9,042
Special Charges		662	<u></u>	662
Acquisition and Transition Costs	_	75	58	148
Other Operating Expenses	4,566	4,501	8,144	8,458
Total Expenses	169,384	151,302	305,862	266,243
Income Before Income from Equity Method	20.062		52.006	
Investments and Income Taxes	38,062	21,195	53,006	9,052
Income from Equity Method Investments	1,015	719	1,771	3,104
Income Before Income Taxes	39,077	21,914	54,777	12,156
Provision for Income Taxes	17,066	9,773	24,388	5,135
Net Income	22,011	12,141	30,389	7,021
Net Income Attributable to Noncontrolling				
Interest	5,585	4,207	7,994	2,455
Net Income Attributable to Evercore Partners	φ16.4 0 6	Φ7.024	Φ22 205	0.4.5 66
Inc.	\$16,426	\$7,934	\$22,395	\$4,566
Net Income Attributable to Evercore Partners	φ16.40 7	Φ7 012	Φ22.252	0.4.50.4
Inc. Common Shareholders	\$16,405	\$7,913	\$22,353	\$4,524
Weighted Average Shares of Class A Commor	1			
Stock Outstanding				
Basic	31,811	29,213	31,836	29,169
Diluted	37,501	31,664	37,738	32,106
Net Income Per Share Attributable to Evercore	•	•	,	•
Partners Inc. Common Shareholders:				
Basic	\$0.52	\$0.27	\$0.70	\$0.16
Diluted	\$0.44	\$0.25	\$0.59	\$0.14
Dividends Declared per Share of Class A				
Common Stock	\$0.22	\$0.20	\$0.44	\$0.40

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(dollars in thousands)

	For the Three	Months Ended	For the Six Months Ended June		
	June 30,		30,		
	2013	2012	2013	2012	
Net Income	\$22,011	\$12,141	\$30,389	\$7,021	
Other Comprehensive Income (Loss), net of tax:					
Unrealized Gain (Loss) on Marketable Securities, net	(662) (1,041) (205) (2	
Foreign Currency Translation Adjustment Gain (Loss), net	(1,698) (4,314) (2,179) 8	
Other Comprehensive Income (Loss)	(2,360) (5,355) (2,384) 6	
Comprehensive Income	19,651	6,786	28,005	7,027	
Comprehensive Income Attributable to Noncontrolling Interest	5,036	2,536	7,439	2,394	
Comprehensive Income Attributable to Evercore Partners Inc.	\$14,615	\$4,250	\$20,566	\$4,633	

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)

(dollars in thousands, except share data)

	For the Six Months Ended June 30, 2013 Accumulated								
	Class A Co	mmon	Additional Staid t-In		Retained	Treasury Sto	ock	Noncontro	olTiotgal
	Shares	Dollar	·Capital	Income (Loss)	(Deficit)	Shares	Dollars	Interest	Equity
Balance at December 31,	35,040,501	\$350	\$654,275	\$(9,086)	\$(77,079)	(5,463,515)	\$(139,954)	\$62,243	\$490,749
Net Income	_		_	_	22,395	_	_	7,994	30,389
Other Comprehensive Income (Loss)	_	_	_	(1,829)	_	_	_	(555)	(2,384)
Treasury Stock Purchases Evercore LP	_	_	_	_	_	(2,141,121)	(81,108)	_	(81,108)
Units Purchased or Converted into Class A Common Stock	1,326,127	13	9,406	_	_	_	_	(13,187)	(3,768)
Stock-based Compensation Awards		19	55,355	_	_	2,600	65	10,725	66,164
Dividends and Equivalents	_	_	3,041	_	(17,162)	_	_	_	(14,121)
Noncontrolling Interest (Note 12)	_	_	(2,483)	_	_	_	_	(11,628)	(14,111)
Balance at June 30, 2013	38,254,013	\$382	\$719,594	\$(10,915)	\$(71,846)	(7,602,036)	\$(220,997)	\$55,592	\$471,810
	For the Six	Month	s Ended Jun	e 30, 2012 Accumulat	ed				
	Class A Co	mmon		Other Compreher	Retained	Treasury Sto	ock	Noncontro	o Tiot al
	Shares	Dollar	C apital	Income (Loss)	(Deficit)	Shares	Dollars	Interest	Equity
Balance at December 31, 2011	31,014,265	\$310	\$575,122	\$(12,058)	\$(76,703)	(3,072,958)	\$(79,007)	\$58,162	\$465,826
Net Income Other	_	_	_	_	4,566	_	_	2,455	7,021
Comprehensive Income (Loss)	_	_	_	67	_	_	_	(61)	6

Treasury Stock	_	_	_	_	(1,537,606)	(40,409)	_	(40,409)
Evercore LP Units Converted into Class A Common Steel	7 3	1,883	_	_	_	_	(1,185)	701	
Common Stock Stock-based Compensation 1,487,7 Awards	759 15	38,698	_	_	_	_	10,554	49,267	
Shares Issued as Consideration for Acquisitions and Investments	_	_	_	_	155,333	4,027	_	4,027	
Dividends and Equivalents		2,389		(14,067)	_	_	_	(11,678)
Noncontrolling Interest (Note — 12)	_	790	_	_	_	_	(8,153)	(7,363)
Balance at June 32,816, 30, 2012	,901 \$328	\$618,882	\$(11,991)	\$(86,204)	(4,455,231)	\$(115,389)	\$61,772	\$467,398	3

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(dollars in thousands)

	For the Six Months Ended June 30,			
	2013	2012		
Cash Flows From Operating Activities	Ф20.200	Φ7.021		
Net Income	\$30,389	\$7,021		
Adjustments to Reconcile Net Income to Net Cash Provided by (Used				
in) Operating Activities:				
Net (Gains) Losses on Investments, Marketable Securities and	(2,964) 968		
Contingent Consideration	4 115	(2.562	`	
Equity Method Investments	4,115	(2,563)	
Equity-Based and Other Deferred Compensation	63,802	58,182		
Depreciation, Amortization and Accretion	8,126	9,881		
Bad Debt Expense	317	566		
Deferred Taxes	(3,633	3,002		
Decrease (Increase) in Operating Assets:	122	106		
Marketable Securities Financial Instruments Owned and Bladged as Colletenal at Fair Value	133 42,901	406		
Financial Instruments Owned and Pledged as Collateral at Fair Value	,	9,111		
Securities Purchased Under Agreements to Resell) 2,259	\	
Accounts Receivable	(28,910) (2,496)	
Receivable from Employees and Related Parties	(4,920	1,246		
Other Assets (Degrees) Increase in Operating Lightlifes	(3,163) 568		
(Decrease) Increase in Operating Liabilities:	(60.221	(60.456	`	
Accrued Compensation and Benefits		(2.212))	
Accounts Payable and Accrued Expenses	2,966	(2,313)	
Securities Sold Under Agreements to Repurchase		(11,430)	
Payables to Employees and Related Parties	4,213	(351)	
Taxes Payable) (1,970)	
Other Liabilities Not Cook Provided by (Used in) Operation Assisting	(1,865) 42		
Net Cash Provided by (Used in) Operating Activities	(5,633) 2,673		
Cash Flows From Investing Activities Investments Purchased	(1.074	(970	`	
) (870)	
Distributions of Private Equity Investments Marketable Securities:	154	906		
	22.062	50.260		
Proceeds from Sales and Maturities	23,062	50,360	`	
Purchases Cook Acquired from Acquisitions	(21,055 170) (17,183)	
Cash Acquired from Acquisitions Change in Postricted Cash	170	2 202		
Change in Restricted Cash Purchase of Furniture, Equipment and Leasehold Improvements	(1,540	2,393) (9,508	`	
	(483	•)	
Net Cash Provided by (Used In) Investing Activities Cash Flows From Financing Activities	(403	26,098		
Issuance of Noncontrolling Interests	2,750	333		
Distributions to Noncontrolling Interests	·		`	
· · · · · · · · · · · · · · · · · · ·	(11,527	(1,000)	
Cash Paid for Deferred and Contingent Consideration	— (07 075	(1,000)	
Purchase of Evercore LP Units and Treasury Stock Excess Tay Panelits Associated with Equity Paged Awards		1 022)	
Excess Tax Benefits Associated with Equity-Based Awards Dividends Class A Stackholders	6,581	1,033	`	
Dividends—Class A Stockholders	(14,121) (11,678)	

Other -		(78)
Net Cash Provided by (Used in) Financing Activities ((104,192	(59,808)
Effect of Exchange Rate Changes on Cash ((1,688	(1,200)
Net Increase (Decrease) in Cash and Cash Equivalents ((111,996	(32,237)
Cash and Cash Equivalents-Beginning of Period	259,431	182,905	
Cash and Cash Equivalents-End of Period	\$147,435	\$150,668	
SUPPLEMENTAL CASH FLOW DISCLOSURE			
Payments for Interest	\$5,616	\$6,527	
Payments for Income Taxes	\$33,986	\$5,046	
Furniture, Equipment and Leasehold Improvements Accrued	\$637	\$943	
Decrease in Fair Value of Redeemable Noncontrolling Interest	\$921	\$1,303	
Dividend Equivalents Issued	\$3,041	\$2,389	
Notes Exchanged for Equity in Subsidiary	\$1,042	\$ —	
Settlement of Contingent Consideration	\$1,000	\$—	
Receipt of Marketable Securities in Settlement of Accounts Receivable S	\$1,772	\$—	
Commitment to Purchase Noncontrolling Interest	\$7,890	\$ —	

See Notes to Unaudited Condensed Consolidated Financial Statements.

Note 1 – Organization

Evercore Partners Inc. and subsidiaries (the "Company") is an investment banking and investment management firm, incorporated in Delaware on July 21, 2005 and headquartered in New York, New York. The Company is a holding company which owns a controlling interest in Evercore LP, a Delaware limited partnership ("Evercore LP"). Subsequent to the Company's initial public offering ("IPO"), the Company became the sole general partner of Evercore LP. The Company operates from its offices in the United States, the United Kingdom, Mexico, Hong Kong, Canada and, through its affiliate Evercore G5 Holdings S.A. ("G5"), in Brazil.

The Investment Banking business includes the advisory business through which the Company provides advice to clients on significant mergers, acquisitions, divestitures and other strategic corporate transactions, with a particular focus on advising prominent multinational corporations and substantial private equity firms on large, complex transactions. The Company also provides restructuring advice to companies in financial transition, as well as to creditors, shareholders and potential acquirers. In addition, the Company provides its clients with capital markets advice, underwrites securities offerings and raises funds for financial sponsors. The Investment Banking business also includes the Institutional Equities business through which the Company offers equity research and agency-based equity securities trading for institutional investors.

The Investment Management business includes the institutional asset management business through which the Company, directly and through affiliates, manages financial assets for sophisticated institutional investors and provides independent fiduciary services to corporate employee benefit plans and high net-worth individuals, the wealth management business through which the Company provides investment advisory and wealth management services for high net-worth individuals and entities, and the private equity business through which the Company, directly and through affiliates, manages private equity funds.

Note 2 – Significant Accounting Policies

For a complete discussion of the Company's accounting policies, refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Basis of Presentation – The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with the instructions to Form 10-Q. As permitted by the rules and regulations of the United States Securities and Exchange Commission, the unaudited condensed consolidated financial statements contain certain condensed financial information and exclude certain footnote disclosures normally included in audited consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The accompanying condensed consolidated financial statements are unaudited and are prepared in accordance with U.S. GAAP. In the opinion of the Company's management, the accompanying unaudited condensed consolidated financial statements contain all adjustments, including normal recurring accruals, necessary to fairly present the accompanying unaudited condensed consolidated financial statements. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the Company's annual report on Form 10-K for the year ended December 31, 2012. The December 31, 2012 Unaudited Condensed Consolidated Statement of Financial Condition data was derived from audited consolidated financial statements, but does not include all disclosures required by U.S. GAAP. Operating results for the interim periods are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2013.

The unaudited condensed consolidated financial statements of the Company are comprised of the consolidation of Evercore LP and Evercore LP's wholly-owned and majority-owned direct and indirect subsidiaries, including Evercore Group L.L.C. ("EGL"), a registered broker-dealer in the U.S. The Company's policy is to consolidate all subsidiaries in which it has a controlling financial interest, as well as any variable interest entities ("VIEs") where the Company is deemed to be the primary beneficiary, when it has the power to make the decisions that most significantly affect the economic performance of the VIE and has the obligation to absorb significant losses or the right to receive benefits that could potentially be significant to the VIE, except for certain VIEs that qualify for accounting purposes as investment companies. The Company reviews factors, including the rights of the equity holders and obligations of equity holders to absorb losses or receive expected residual returns, to determine if the investment is a VIE. In

evaluating whether the Company is the primary beneficiary, the Company evaluates its economic interests in the entity held either directly or indirectly by the Company. The consolidation analysis is generally performed qualitatively. This analysis, which requires judgment, is performed at each reporting date.

In February 2010, Accounting Standards Update ("ASU") No. 2010-10, "Amendments for Certain Investment Funds", was issued. This ASU defers the application of the revised consolidation rules for a reporting entity's interest in an entity if certain conditions are met, including if the entity has the attributes of an investment company and is not a securitization or asset-backed financing entity. An entity that qualifies for the deferral will continue to be assessed for consolidation under the

overall guidance on VIEs, before its amendment, and other applicable consolidation guidance. Generally, the Company would consolidate those entities when it absorbs a majority of the expected losses or a majority of the expected residual returns, or both, of the entities.

For entities that the Company has concluded are not VIEs, the Company then evaluates whether the fund is a partnership or similar entity. If the fund is a partnership or similar entity, the Company evaluates the fund under the partnership consolidation guidance. Pursuant to that guidance, the Company consolidates funds in which it is the general partner and/or manages through a contract, unless presumption of control by the Company can be overcome. This presumption is overcome only when unrelated investors in the fund have the substantive ability to liquidate the fund or otherwise remove the Company as the general partner without cause, based on a simple majority vote of unaffiliated investors, or have other substantive participating rights. If the presumption of control can be overcome, the Company accounts for its interest in the fund pursuant to the equity method of accounting.

All intercompany balances and transactions with the Company's subsidiaries have been eliminated upon consolidation.

Note 3 – Recent Accounting Pronouncements

ASU 2011-11 – In December 2011, the Financial Accounting Standards Board ("FASB") issued ASU No. 2011-11, "Disclosures about Offsetting Assets and Liabilities" ("ASU 2011-11"). ASU 2011-11 provides amendments to Accounting Standards Codification ("ASC") No. 210, "Balance Sheet", which are intended to enhance disclosures required by U.S. GAAP by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either Section 210-20-45 or Section 815-10-45. This information will enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments in the scope of this update. In January 2013, the FASB issued ASU No. 2013-01, "Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities" ("ASU 2013-01"), which provides amendments that clarify that the scope of ASU 2011-11 applies to derivatives accounted for in accordance with ASC No. 815, "Derivatives and Hedging", including bifurcated embedded derivatives, repurchase and reverse repurchase agreements, and securities borrowing and securities lending transactions. The amendments in these updates are effective retrospectively for interim and annual periods beginning after January 1, 2013. The adoption of ASU 2011-11 and ASU 2013-01 did not have a material impact on the Company's financial condition, results of operations and cash flows, or disclosures thereto. ASU 2013-02 - In February 2013, the FASB issued ASU No. 2013-02, "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income" ("ASU 2013-02"). ASU 2013-02 provides amendments to ASC No. 220, "Comprehensive Income", which are intended to enhance disclosures required by U.S. GAAP by requiring improved information about the amounts reclassified out of accumulated other comprehensive income by component, and to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income and their corresponding effect on the respective line items in net income if the amount being reclassified is required under U.S. GAAP to be reclassified in its entirety to net income. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required under U.S. GAAP that provide additional detail about those amounts. The amendments in this update are effective prospectively during interim and annual periods beginning after December 15, 2012, with early adoption permitted. The adoption of ASU 2013-02 did not have a material impact on the Company's financial condition, results of operations and cash flows, or disclosures thereto.

ASU 2013-05 – In March 2013, the FASB issued ASU No. 2013-05, "Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity" ("ASU 2013-05"). ASU 2013-05 provides amendments to ASC No. 830, "Foreign Currency Matters", which are intended to resolve diversity in practice by clarifying the guidance for the release of the cumulative translation adjustment into net income when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or

a business within a foreign entity. The amendments also clarify the guidance for the release of the cumulative translation adjustment into net income for business combinations achieved in stages involving a foreign entity. The amendments in this update are effective prospectively during interim and annual periods beginning after December 15, 2013, with early adoption permitted. The Company is currently assessing the impact of the adoption of this update on the Company's consolidated financial condition, results of operations and cash flows.

ASU 2013-08 – In June 2013, the FASB issued ASU No. 2013-08, "Amendments to the Scope, Measurement, and Disclosure Requirements" ("ASU 2013-08"). ASU 2013-08 provides amendments to ASC No. 946, "Financial Services -

Investment Companies", which modify the guidance for the assessment of whether an entity is an investment company and provide additional implementation guidance for the assessment. The amendments also require fair value measurement rather than equity method accounting for noncontrolling ownership interests in other investment companies, and require additional disclosures about an entity's status as an investment company and financial support provided or contractually required to be provided by an investment company to its investees. The amendments in this update are effective prospectively during interim and annual periods beginning after December 15, 2013, with early adoption prohibited. The Company is currently assessing the impact of the adoption of this update on the Company's consolidated financial condition, results of operations and cash flows.

ASU 2013-11 – In July 2013, the FASB issued ASU No. 2013-11, "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists" ("ASU 2013-11"). ASU 2013-11 provides amendments to ASC No. 740, "Income Taxes", which clarify the guidance for the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The amendments require that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. If a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The amendments in this update are effective prospectively during interim and annual periods beginning after December 15, 2014, with early adoption prohibited. The Company is currently assessing the impact of the adoption of this update on the Company's consolidated financial condition, results of operations and cash flows.

Note 4 – Acquisition and Transition Costs, Intangible Asset Amortization and Special Charges Acquisition and Transition Costs

The Company recognized \$58 for the six months ended June 30, 2013 and \$75 and \$148 for the three and six months ended June 30, 2012, respectively, as Acquisition and Transition Costs incurred in connection with recent acquisitions and other ongoing business development initiatives. These costs are primarily comprised of professional fees for legal and other services.

Intangible Asset Amortization

Expense associated with the amortization of intangible assets for Investment Banking was \$204 and \$408 for the three and six months ended June 30, 2013, respectively, and \$594 and \$3,043 for the three and six months ended June 30, 2012, respectively, included within Depreciation and Amortization expense on the Unaudited Condensed Consolidated Statements of Operations. Expense associated with the amortization of intangible assets for Investment Management was \$1,851 and \$3,641 for the three and six months ended June 30, 2013, respectively, and \$1,674 and \$3,349 for the three and six months ended June 30, 2012, respectively, included within Depreciation and Amortization expense on the Unaudited Condensed Consolidated Statements of Operations. See Note 8 for Goodwill and Intangible assets acquired as a result of the Company's consolidation of Evercore Pan-Asset Capital Management ("Pan"). Special Charges

The Company recognized costs of \$662 for the three and six months ended June 30, 2012, as Special Charges incurred in connection with exiting facilities in the UK.

Note 5 – Related Parties

Investment Management Revenue includes income from related parties earned from the Company's private equity funds for portfolio company fees, management fees, expense reimbursements and realized and unrealized gains and losses of private equity fund investments. Total Investment Management revenues from related parties amounted to \$4,983 and \$7,135 for the three and six months ended June 30, 2013, respectively, and \$993 and \$1,987 for the three and six months ended June 30, 2012, respectively.

Investment Banking Revenue includes advisory fees earned from clients that have a Senior Managing Director as a member of their Board of Directors of \$10,750 for the six months ended June 30, 2013.

Other Assets on the Unaudited Condensed Consolidated Statements of Financial Condition includes receivables from certain employees of \$4,017 and \$1,546 as of June 30, 2013 and December 31, 2012, respectively.

Table of Contents

Note 6 – Marketable Securities

The amortized cost and estimated fair value of the Company's Marketable Securities as of June 30, 2013 and December 31, 2012 were as follows:

	June 30, 2013				December :			
		Gross	Gross			Gross	Gross	
	Cost	Unrealized	Unrealized	Fair Value	Cost	Unrealized	Unrealized	Fair Value
		Gains	Losses			Gains	Losses	
Securities Investments	\$12,662	\$608	\$23	\$13,247	\$10,172	\$1,428	\$20	\$11,580
Debt Securities Carried by EGL	14,762	55	36	14,781	13,522	97	_	