

DCT Industrial Trust Inc.  
Form 10-Q  
November 03, 2011

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2011

OR

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from            to

Commission File Number 001-33201

**DCT INDUSTRIAL TRUST INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**518 Seventeenth Street, Suite 800**  
**Denver, Colorado**  
(Address of principal executive offices)

**82-0538520**  
(I.R.S. Employer  
Identification No.)

**80202**  
(Zip Code)

**(303) 597-2400**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 28, 2011, 246,292,614 shares of common stock of DCT Industrial Trust Inc., par value \$0.01 per share, were outstanding.

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**

**Index to Form 10-Q**

	<b>Page</b>
<b>PART I.</b>	
	<b>FINANCIAL INFORMATION</b>
Item 1.	<u>Consolidated Financial Statements:</u>
	<u>Consolidated Balance Sheets as of September 30, 2011 (unaudited) and December 31, 2010</u> 1
	<u>Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2011 and 2010 (unaudited)</u> 2
	<u>Consolidated Statements of Stockholders' Equity, Comprehensive Income (Loss) and Noncontrolling Interests for the Nine Months Ended September 30, 2011 (unaudited)</u> 3
	<u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2011 and 2010 (unaudited)</u> 4
	<u>Notes to Consolidated Financial Statements (unaudited)</u> 5
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> 25
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u> 42
Item 4.	<u>Controls and Procedures</u> 43
<b>PART II.</b>	
	<b>OTHER INFORMATION</b>
Item 1.	<u>Legal Proceedings</u> 43
Item 1A.	<u>Risk Factors</u> 43
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 43
Item 3.	<u>Defaults upon Senior Securities</u> 44
Item 4.	<u>Removed and Reserved</u> 44
Item 5.	<u>Other Information</u> 44
Item 6.	<u>Exhibits</u> 44
	<u>SIGNATURES</u> 45

## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

(in thousands, except share information)

	September 30, 2011 (unaudited)	December 31, 2010
<b>ASSETS</b>		
Land	\$ 630,964	\$ 567,152
Buildings and improvements	2,455,153	2,343,835
Intangible lease assets	91,349	93,497
Construction in progress	33,209	32,952
<b>Total investment in properties</b>	<b>3,210,675</b>	<b>3,037,436</b>
Less accumulated depreciation and amortization	(591,135)	(528,705)
<b>Net investment in properties</b>	<b>2,619,540</b>	<b>2,508,731</b>
Investments in and advances to unconsolidated joint ventures	136,555	138,455
<b>Net investment in real estate</b>	<b>2,756,095</b>	<b>2,647,186</b>
Cash and cash equivalents	15,294	17,330
Notes receivable	1,096	1,222
Deferred loan costs, net	8,937	5,883
Straight-line rent and other receivables, net of allowance for doubtful accounts of \$1,766 and \$2,088, respectively	42,176	33,278
Other assets, net	22,855	14,990
<b>Total assets</b>	<b>\$ 2,846,453</b>	<b>\$ 2,719,889</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Accounts payable and accrued expenses	\$ 48,138	\$ 38,354
Distributions payable	19,016	17,458
Tenant prepaids and security deposits	23,150	20,759
Other liabilities	29,137	12,373
Intangible lease liability, net	19,124	18,748
Line of credit	51,500	51,000
Senior unsecured notes	935,000	735,000
Mortgage notes	302,138	425,359
<b>Total liabilities</b>	<b>1,427,203</b>	<b>1,319,051</b>
Equity:		
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none outstanding		
Shares-in-trust, \$0.01 par value, 100,000,000 shares authorized, none outstanding		
Common stock, \$0.01 par value, 350,000,000 shares authorized 245,932,522		
and 222,946,676 shares issued and outstanding as of September 30, 2011 and		
December 31, 2010, respectively	2,459	2,229
Additional paid-in capital	2,017,656	1,898,289
Distributions in excess of earnings	(765,839)	(689,127)
Accumulated other comprehensive loss	(28,525)	(15,289)

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

<b>Total stockholders equity</b>	<b>1,225,751</b>	<b>1,196,102</b>
Noncontrolling interests	193,499	204,736
<b>Total equity</b>	<b>1,419,250</b>	<b>1,400,838</b>
<b>Total liabilities and equity</b>	<b>\$ 2,846,453</b>	<b>\$ 2,719,889</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

## Consolidated Statements of Operations

(unaudited, in thousands, except per share information)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
<b>REVENUES:</b>				
Rental revenues	\$ 65,952	\$ 60,017	\$ 191,549	\$ 176,165
Institutional capital management and other fees	1,004	1,046	3,153	3,051
<b>Total revenues</b>	<b>66,956</b>	<b>61,063</b>	<b>194,702</b>	<b>179,216</b>
<b>OPERATING EXPENSES:</b>				
Rental expenses	8,761	8,720	26,342	25,314
Real estate taxes	9,752	9,725	28,260	28,074
Real estate related depreciation and amortization	33,398	28,526	96,839	85,755
General and administrative	6,346	6,134	20,465	18,528
Impairment losses				4,556
Casualty gains	(54)		(1,298)	
<b>Total operating expenses</b>	<b>58,203</b>	<b>53,105</b>	<b>170,608</b>	<b>162,227</b>
<b>Operating income</b>	<b>8,753</b>	<b>7,958</b>	<b>24,094</b>	<b>16,989</b>
<b>OTHER INCOME AND EXPENSE:</b>				
Equity in loss of unconsolidated joint ventures, net	(967)	(1,293)	(3,450)	(2,200)
Impairment losses on investments in unconsolidated joint ventures			(1,934)	
Loss on business combinations				(395)
Interest expense	(16,628)	(15,493)	(46,907)	(41,481)
Interest and other income (expense)	(356)	227	(257)	112
Income tax benefit (expense) and other taxes	56	(235)	(105)	(1,056)
<b>Loss from continuing operations</b>	<b>(9,142)</b>	<b>(8,836)</b>	<b>(28,559)</b>	<b>(28,031)</b>
Income (loss) from discontinued operations	51	(983)	87	(2,142)
<b>Loss before gain (loss) on dispositions of real estate interests</b>	<b>(9,091)</b>	<b>(9,819)</b>	<b>(28,472)</b>	<b>(30,173)</b>
Gain (loss) on dispositions of real estate interests		(3)		13
<b>Consolidated net loss of DCT Industrial Trust Inc.</b>	<b>(9,091)</b>	<b>(9,822)</b>	<b>(28,472)</b>	<b>(30,160)</b>
Net loss attributable to noncontrolling interests	1,015	1,142	3,385	3,526
<b>Net loss attributable to common stockholders</b>	<b>\$ (8,076)</b>	<b>\$ (8,680)</b>	<b>\$ (25,087)</b>	<b>\$ (26,634)</b>
<b>EARNINGS PER COMMON SHARE BASIC AND DILUTED:</b>				
Loss from continuing operations	\$ (0.03)	\$ (0.04)	\$ (0.11)	\$ (0.12)
Income (loss) from discontinued operations	0.00	0.00	0.00	(0.01)
<b>Net loss attributable to common stockholders</b>	<b>\$ (0.03)</b>	<b>\$ (0.04)</b>	<b>\$ (0.11)</b>	<b>\$ (0.13)</b>
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>				
Basic and diluted	245,805	211,634	241,548	210,285

## AMOUNTS ATTRIBUTABLE TO COMMON STOCKHOLDERS:

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

Loss from continuing operations	\$ (8,122)	\$ (7,806)	\$ (25,166)	\$ (24,733)
Income (loss) from discontinued operations	46	(874)	79	(1,901)
Distributed and undistributed earnings allocated to participating securities	(103)	(124)	(337)	(363)
Adjusted net loss attributable to common stockholders	\$ (8,179)	\$ (8,804)	\$ (25,424)	\$ (26,997)
Distributions declared per common share	\$ 0.07	\$ 0.07	\$ 0.21	\$ 0.21

The accompanying notes are an integral part of these Consolidated Financial Statements.

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Statements of Stockholders' Equity,****Comprehensive Income (Loss) and Noncontrolling Interests****For the Nine Months Ended September 30, 2011****(unaudited, in thousands)**

	DCT Industrial Trust Inc. and Subsidiaries						
	Total Equity	Common Stock Shares	Common Stock Amount	Additional Paid-in Capital	Distributions In Excess of Earnings	Accumulated Other Comprehensive Loss	Non-controlling Interests
<b>Balance at December 31, 2010</b>	<b>\$ 1,400,838</b>	<b>222,947</b>	<b>\$ 2,229</b>	<b>\$ 1,898,289</b>	<b>\$ (689,127)</b>	<b>\$(15,289)</b>	<b>\$ 204,736</b>
Comprehensive income (loss):							
Net loss	(28,472)				(25,087)		(3,385)
Net unrealized loss on cash flow hedging derivatives	(15,247)					(13,807)	(1,440)
Realized gains related to hedging activities	129					117	12
Amortization of cash flow hedging derivatives	719					651	68
Allocation of interests						(197)	197
Comprehensive loss	(42,871)				(25,087)	(13,236)	(4,548)
Issuance of common stock, net of offering costs	111,588	21,850	219	111,369			
Issuance of common stock, stock-based compensation plans	(71)	205	2	(73)			
Amortization of stock-based compensation	3,733			1,232			2,501
Distributions to common stockholders and noncontrolling interests	(57,714)				(51,625)		(6,089)
Partner contributions to noncontrolling interests	4,507						4,507
Purchase of noncontrolling interests	(624)			(161)			(463)
Redemptions of noncontrolling interests	(136)	931	9	7,000			(7,145)
<b>Balance at September 30, 2011</b>	<b>\$ 1,419,250</b>	<b>245,933</b>	<b>\$ 2,459</b>	<b>\$ 2,017,656</b>	<b>\$ (765,839)</b>	<b>\$ (28,525)</b>	<b>\$ 193,499</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.



## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(unaudited, in thousands)

	Nine Months Ended September 30,	
	2011	2010
<b>OPERATING ACTIVITIES:</b>		
Consolidated net loss of DCT Industrial Trust Inc.	\$ (28,472)	\$ (30,160)
Adjustments to reconcile consolidated net loss of DCT Industrial Trust Inc. to net cash provided by operating activities:		
Real estate related depreciation and amortization	96,839	86,518
Gain on dispositions of real estate interests		(2,091)
Loss on business combinations		395
Distributions of earnings from unconsolidated joint ventures	2,008	2,601
Equity in loss of unconsolidated joint ventures, net	3,450	2,200
Stock-based compensation	3,733	3,582
Impairment losses	1,934	4,556
Impairment losses on assets held for sale		2,856
Casualty gains	(1,298)	
Straight-line rent	(7,003)	(3,781)
Other	3,400	4,245
Changes in operating assets and liabilities:		
Other receivables and other assets	(6,171)	(5,036)
Accounts payable, accrued expenses and other liabilities	10,039	5,074
<b>Net cash provided by operating activities</b>	<b>78,459</b>	<b>70,959</b>
<b>INVESTING ACTIVITIES:</b>		
Real estate acquisitions	(146,211)	(25,616)
Capital expenditures and development activities	(49,949)	(40,127)
Increase in deferred acquisition costs and deposits	(2,919)	(156)
Proceeds from dispositions of real estate investments, net		15,967
Investments in unconsolidated joint ventures	(17,789)	(1,910)
Distributions of investments in unconsolidated joint ventures	11,983	
Repayment of notes receivable	126	1,723
Insurance proceeds from casualty reimbursement for capital expenditures	3,760	
Purchase of noncontrolling interests	(624)	
Other investing activities	(652)	5,126
<b>Net cash used in investing activities</b>	<b>(202,275)</b>	<b>(44,993)</b>
<b>FINANCING ACTIVITIES:</b>		
Proceeds from senior unsecured revolving line of credit	238,500	232,000
Repayments of senior unsecured revolving line of credit	(238,000)	(232,000)
Proceeds from senior unsecured debt	400,000	210,000
Repayments of senior unsecured debt	(200,000)	(100,000)
Proceeds from mortgage notes		123,000
Principal payments on mortgage notes	(129,807)	(225,524)
Increase in deferred loan costs	(4,859)	(4,281)
Issuance of common stock	111,931	17,857
Offering costs for issuance of common stock and OP Units	(343)	(714)
Redemption of OP units	(136)	(605)
Dividends to common stockholders	(50,024)	(44,117)
Distributions to noncontrolling interests	(5,588)	(5,890)

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

Contributions from noncontrolling interests	106	231
<b>Net cash provided by (used in) financing activities</b>	<b>121,780</b>	<b>(30,043)</b>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(2,036)</b>	<b>(4,077)</b>
<b>CASH AND CASH EQUIVALENTS, beginning of period</b>	<b>17,330</b>	<b>19,120</b>
<b>CASH AND CASH EQUIVALENTS, end of period</b>	<b>\$ 15,294</b>	<b>\$ 15,043</b>
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash paid for interest, net of capitalized interest	\$ 41,270	\$ 36,328
<b>Supplemental Disclosures of Non-Cash Activities</b>		
Retirement of fully depreciated and amortized assets, net	\$ 33,270	\$ 20,980
Redemptions of OP Units settled in shares of common stock	\$ 7,009	\$ 14,526
Assumption of mortgage notes in connection with real estate acquired	\$ 7,653	\$ 8,786
Contributions of real estate from noncontrolling interests	\$ 4,401	\$

The accompanying notes are an integral part of these Consolidated Financial Statements.

---

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**(Unaudited)**

**Note 1 Organization**

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. As used herein, DCT Industrial Trust, DCT, the Company, we, our and us refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires. We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust ( REIT ) for United States ( U.S. ) federal income tax purposes. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (the operating partnership ), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. We own our properties through our operating partnership and its subsidiaries. As of September 30, 2011, we owned approximately 91% of the outstanding equity interests in our operating partnership.

As of September 30, 2011, the Company owned interests in, managed or had under development approximately 78.4 million square feet of properties leased to more than 900 customers, including:

60.2 million square feet comprising 420 consolidated properties owned in our operating portfolio which was 89.9% occupied;

14.6 million square feet comprising 45 unconsolidated and managed properties which were 92.0% occupied and one managed-only property were operated on behalf of three institutional capital management partners;

3.4 million square feet comprising nine unconsolidated buildings with two of our unconsolidated joint venture partners; and

0.2 million square feet comprising one consolidated property in redevelopment.

**Note 2 Summary of Significant Accounting Policies**

***Interim Financial Information***

The accompanying unaudited Consolidated Financial Statements have been prepared in accordance with U.S. Generally Accepted Accounting Principles ( GAAP ) and with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, these statements do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, the accompanying unaudited Consolidated Financial Statements include all adjustments, consisting of normal recurring items, necessary for their fair presentation in conformity with GAAP. Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with our audited Consolidated Financial Statements as of December 31, 2010 and related notes thereto as filed on Form 10-K on February 25, 2011.

***Basis of Presentation***

The accompanying Consolidated Financial Statements include the financial position, results of operations and cash flows of the Company, its wholly-owned qualified REIT and taxable REIT subsidiaries, the operating partnership and its consolidated joint ventures, in which it has a controlling interest. Third-party equity interests in the operating partnership and consolidated joint ventures are reflected as noncontrolling interests in the Consolidated Financial Statements. We also have noncontrolling partnership interests in unconsolidated institutional capital management and other joint ventures, which are accounted for under the equity method. All significant intercompany amounts have been eliminated.

***Principles of Consolidation***

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

We hold interests in both consolidated and unconsolidated joint ventures. All joint ventures over which we have financial and operating control, and variable interest entities ( VIE s ) in which we have determined that we are the primary beneficiary, are included in the Consolidated Financial Statements. We use the equity method of accounting for joint ventures over which we do not have a controlling interest or where we do not exercise significant control over major operating and management decisions but where we exercise significant influence and include our share of earnings or losses of these joint ventures in our consolidated net loss.

We analyze our joint ventures in accordance with GAAP to determine whether they are VIEs and, if so, whether we are the primary beneficiary. Our judgment with respect to our level of influence or control over an entity and whether we are the primary beneficiary of a VIE involves consideration of various factors including the form of our ownership interest, our representation on the entity's board of directors, the size of our investment (including loans) and our ability to participate in major decisions. Our ability to correctly assess our influence or control over an entity affects the presentation of these investments in the Consolidated Financial Statements and, consequently, our financial position and results of operations.

### ***Reclassifications***

Certain items in our Consolidated Financial Statements for 2010 have been reclassified to conform to the 2011 presentation.

### ***Use of Estimates***

The preparation of the Consolidated Financial Statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### ***Capitalization of Costs***

We capitalize costs directly related to the development, predevelopment, redevelopment or improvement of our investment in real estate, referred to as development projects and other activities included within this paragraph. Costs associated with our development projects are capitalized as incurred. If the project is abandoned, these costs are expensed during the period in which the project is abandoned. Costs considered for capitalization include, but are not limited to, construction costs, interest, real estate taxes, insurance and leasing costs, if appropriate. We capitalize indirect costs such as personnel, office, and administrative expenses that are directly related to our development projects based on an estimate of the time spent on the development activities. Interest is capitalized based on actual capital expenditures from the period when development or redevelopment commences until the asset is ready for its intended use, at the weighted average borrowing rates during the period. Costs incurred for maintaining and repairing our properties, which do not extend their useful lives, are expensed as incurred.

We also capitalize interest on qualifying investments in unconsolidated joint ventures. Interest is capitalized based on the average capital invested in a venture during the period when development or predevelopment begins until planned principle operations commence, at the weighted average borrowing rates during the period.

### ***Discontinued Operations***

We classify certain properties and related assets and liabilities as held for sale when certain criteria are met. At such time, the respective assets and liabilities are presented separately on our Consolidated Balance Sheets. We include liabilities related to assets held for sale that will be transferred in the transaction in Liabilities related to assets held for sale. Assets held for sale are reported at the lower of carrying value or estimated fair value less estimated costs to sell. The operating results of such properties are presented in Income (loss) from discontinued operations in current periods and all comparable periods presented. Depreciation is not recorded on properties held for sale; however, depreciation expense recorded prior to classification as held for sale is included in Income (loss) from discontinued operations. Gains on sales of real estate assets are recognized if the specific transaction terms and any continuing involvement in the form of management or financial assistance meet the various sale recognition criteria as defined by GAAP. If the criteria are not met, we defer the gain until such time that the criteria for sale recognition have been met. Net gains on sales and any impairment losses associated with assets held for sale are presented in Income (loss) from discontinued operations when recognized.

### ***Fair Value***

The Financial Accounting Standards Board ( FASB ) issued guidance related to accounting for fair value measurements which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Fair value is defined as the exit price or price at which an asset (in its highest and best use) would be sold or liability assumed by an informed market participant in a transaction that is not distressed and is executed in the most advantageous market. This guidance provides a framework of how to determine such

measurements on reported balances which are required or permitted to be measured at fair value under existing accounting pronouncements and emphasizes that fair value is a market-based rather than an entity-specific measurement. Therefore, our fair value measurement is determined based on the assumptions that market participants would use to price the asset or liability. As a basis for considering market participant assumptions in fair value measurements, this guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions based on the best information available in the circumstances (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates and yield curves that are observable at commonly quoted intervals, and the contracted sales price for assets held for sale. Level 3 inputs are unobservable inputs for the asset or liability that are typically based on management's own assumptions, as there is little, if any, related observable market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

### ***Investment in Properties***

We record the assets, liabilities and noncontrolling interests associated with property acquisitions which qualify as business combinations at their respective acquisition-date fair values which are derived using a market, income or replacement cost approach, or a combination thereof. Acquisition-related costs associated with business combinations are expensed as incurred. As defined by GAAP, a business is an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing a return in the form of dividends, lower costs, or other economic benefits directly to investors or other owners, members, or participants. We do not consider acquisitions of land or unoccupied buildings to be business combinations. Rather, these transactions are treated as asset acquisitions and recorded at cost.

The fair value of identifiable tangible assets such as land, building, building and land improvements and tenant improvements is determined on an as-if-vacant basis. Management considers Level 3 inputs such as the replacement cost of such assets, appraisals, property condition reports, market data and other related information in determining the fair value of the tangible assets. The difference between the fair value and the face value of debt assumed in connection with an acquisition is recorded as a premium or discount and amortized to Interest expense over the life of the debt assumed. The valuation of assumed liabilities is based on the current market rate for similar liabilities. The recorded fair value of intangible lease assets includes Level 3 inputs and represents the value associated with in-place leases which include leasing commissions, legal and other costs, as well as an intangible asset or liability resulting from in-place leases being above or below the market rental rates over the lease term on the date of the acquisition. Intangible lease assets or liabilities are amortized over the reasonably assured lease term of the remaining in-place leases as an adjustment to Rental revenues or Real estate related depreciation and amortization depending on the nature of the intangible.

We have certain properties which we have acquired or removed from service with the intention to redevelop the property. Buildings under redevelopment require significant construction activities prior to being placed back into service. We generally do not depreciate properties classified as redevelopment until the date that the redevelopment properties are ready for their intended use.

Real estate, including land, building, building and land improvements, tenant improvements, leasehold improvements, leasing costs and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization, unless circumstances indicate that the cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value.

**Depreciation and Useful Lives of Real Estate Assets**

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the related assets or liabilities. Our ability to assess the useful lives of our real estate assets accurately is critical to the determination of the appropriate amount of depreciation and amortization expense recorded and the carrying values of the underlying assets. Any change to the estimated depreciable lives of these assets would have an impact on the depreciation and amortization expense we recognize.

The following table reflects the standard depreciable lives typically used to compute depreciation and amortization. However, such depreciable lives may be different based on the estimated useful life of such assets or liabilities. The carrying value of assets sold or retired and the related accumulated depreciation and/or amortization is derecognized and the resulting gain or loss, if any, is recorded during the period in which such sale or retirement occurs.

Description	Standard Depreciable Life
Land	Not depreciated
Building	20 40 years
Building and land improvements	5 20 years
Tenant improvements	Shorter of lease term or useful life
Leasehold improvements	5 20 years
Leasing costs	Lease term
Other intangible lease assets	Average term of leases for property
Above/below market rent assets/liabilities	Reasonably assured lease term

Depreciation is not recorded on real estate assets currently held for sale or contribution, in pre-development, or being developed or redeveloped until the building is substantially completed and ready for its intended use, not later than one year from cessation of major construction activity.

**Impairment of Properties**

Investments in properties classified as held for use are carried at cost and evaluated for impairment at least annually and when events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable. Examples of such changes in circumstances include the point at which we deem a building to be held for sale, our intended hold period changes, or when a building remains vacant significantly longer than expected. For investments in properties that we intend to hold long-term, the recoverability is based on the estimated future undiscounted cash flows. If the asset carrying value is not supported on an undiscounted cash flow basis, the amount of impairment is measured as the difference between the carrying value and the fair value of the asset and is reflected in Impairment losses on the Consolidated Statements of Operations. The determination of fair value of real estate assets to be held for use is derived using the discounted cash flow method and involves a number of management assumptions relating to future economic events that could materially affect the determination of the ultimate value, and therefore, the carrying amounts of our real estate. Such assumptions are Level 3 inputs and include, but are not limited to, projected vacancy rates, rental rates, property operating expenses and capital expenditures. The capitalization rate is also a significant driving factor in determining the property valuation and requires management's judgment of factors such as market knowledge, historical experience, lease terms, tenant financial strength, economy, demographics, environment, property location, visibility, age, physical condition and expected return requirements, among other things. The aforementioned factors are taken as a whole by management in determining the valuation of investment property. The valuation is sensitive to the actual results of any of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management's estimates, the valuation could be negatively affected and may result in additional impairments recorded in the Consolidated Financial Statements.

Investments in properties classified as held for sale are measured at the lower of their carrying amount or fair value (typically, the contracted sales price, a Level 2 input) less estimated costs to sell. Impairment of assets held for sale is a component of Income (loss) from discontinued operations in the Consolidated Statements of Operations and is further detailed in Note 12 Discontinued Operations and Assets Held for Sale.

---

***Investments in and Advances to Unconsolidated Joint Ventures***

We account for our investments in and advances to unconsolidated joint ventures under the equity method because we exercise significant influence over, but do not control, these entities. Under the equity method, these investments (including advances to joint ventures) are initially recorded at cost and are subsequently adjusted to reflect our proportionate share of net earnings or losses of each of the joint ventures, distributions received, contributions made and certain other adjustments, as appropriate. Such investments are included in Investments in and advances to unconsolidated joint ventures in our Consolidated Balance Sheets. Distributions from these investments that are related to earnings from operations are included as operating activities and distributions that are related to capital transactions are included as investing activities in our Consolidated Statements of Cash Flows.

Investment properties that are contributed to unconsolidated joint ventures are not considered discontinued operations due to our continuing involvement through maintaining an ownership interest in these investment properties and continuing to act as manager of the assets. We recognize any gains from the contribution of investment properties into an unconsolidated joint venture if the recognition criteria have been met and the cash received is not required to be reinvested. Such gains are recognized to the extent of the outside ownership interest in the joint venture in our Consolidated Statements of Operations under the heading of Gain on dispositions of real estate interests. Any gain related to the remaining proceeds reduces our basis in the investment in the unconsolidated joint venture, and is recognized into earnings over the weighted average life of the related property's real estate assets. We recognize our proportionate share of the ongoing earnings or losses of each unconsolidated joint venture in Equity in loss of unconsolidated joint ventures, net in our Consolidated Statements of Operations.

We evaluate our investments in unconsolidated entities for impairment whenever events or changes in circumstances indicate that there may be an other-than-temporary decline in value. To do so, we calculate the estimated fair value of the investment using a market, income or replacement cost approach, or combination thereof. The amount of impairment recognized, if any, would be the excess of the investment's carrying amount over its estimated fair value. We consider various factors to determine if a decline in the value of the investment is other-than-temporary. These factors are Level 2 and 3 inputs and include but are not limited to, age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, expected term of the investment and the relationships with the other joint venture partners and its lenders. If we believe that the decline in the fair value is temporary, no impairment is recorded. The aforementioned factors are taken as a whole by management in determining the valuation of our investment property. Should the actual results differ from management's estimates, the valuation could be negatively affected and may result in a negative impact on the Consolidated Financial Statements.

DCT currently has a 50% ownership interest in an unconsolidated joint venture referred to as IDI/DCT. In June 2011, the joint venture entered into a sale agreement with a third-party for one of its four buildings, which closed in August 2011. As a result, we evaluated the fair value of our investment in the joint venture and determined that our investment's carrying value was in excess of its estimated fair value, and we determined this impairment was other than temporary. As such, we recognized an impairment of approximately \$1.9 million during the three months ended June 30, 2011, which is included in Impairment losses on unconsolidated joint ventures in our Consolidated Statements of Operations.

***Derivative Instruments and Hedging Activities***

We record derivatives at fair value which are presented on a gross basis in Other Assets or Other Liabilities in our Consolidated Balance Sheets. Accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the designation of the derivative, whether we have elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge.



Currently, we use interest rate swaps to manage certain interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. We incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties.

As of September 30, 2011, all hedges were designated as cash flow hedges. For derivatives designated as cash flow hedges, the effective portion of the changes in the fair value of the derivative is initially reported in Accumulated other comprehensive loss in our Consolidated Statements of Stockholders' Equity, Accumulated Other Comprehensive Income (Loss) and Noncontrolling Interests (i.e., not included in earnings) and subsequently reclassified into earnings when the hedged transaction affects earnings or the hedging relationship is no longer effective at which time the ineffective portion of the derivative's changes in fair value is recognized directly into earnings. We assess the effectiveness of each hedging relationship whenever financial statements are issued or earnings are reported and at least every three months. We do not use derivatives for trading or speculative purposes.

Our objective in using derivatives is to manage our exposure to interest rate volatility associated with our forecasted debt issuances including refinancing of our fixed-rate debt and certain variable rate borrowings. To accomplish this objective, we primarily use treasury locks, forward-starting swaps and interest rate swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate fluctuations by providing a future fixed interest rate for a limited, pre-determined period of time.

Our agreements with each of our derivative counterparties contain provisions where if we default on the underlying indebtedness, including defaults where repayment of the indebtedness has not been accelerated by the lender, then we could also be declared in default on our derivative obligations. We also have agreements with our derivative counterparties that incorporate the loan covenant provisions of our indebtedness with lender affiliates of the derivative counterparties. Failure to comply with the loan covenant provisions would cause us to be in default on any derivative instrument obligations covered by the agreements.

### ***Revenue Recognition***

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the full lease term. Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments change during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded as a straight-line rent receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation. The total increase to Rental revenues due to straight-line rent adjustments was approximately \$1.7 million and \$7.0 million, respectively, for the three and nine months ended September 30, 2011 and an increase of approximately \$1.0 million and \$3.8 million, respectively, for the same periods in 2010.

Tenant recovery income includes payments and amounts due from tenants pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as Rental revenues during the same period the related expenses are incurred. Tenant recovery income recognized as Rental revenues was approximately \$13.3 million and \$37.1 million, for the three and nine months ended September 30, 2011, respectively, and approximately \$11.9 million and \$34.8 million, for the same periods in 2010, respectively.

We maintain an allowance for estimated losses that may result from the inability of our tenants to make required payments. If a tenant fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the net outstanding balances. As of September 30, 2011 and December 31, 2010, our allowance for doubtful accounts was approximately \$1.8 million and \$2.1 million, respectively.

In connection with property acquisitions qualifying as business combinations, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible lease asset or liability and amortized to Rental revenues over the reasonably assured term of the related leases. The unamortized balances of these assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue line items in our Consolidated Statements of Operations over the shorter of the expected life of such assets and liabilities or the remaining lease term. The total net impact to Rental revenues due to the amortization of above and below market rents was an increase of approximately \$0.2 million and \$0.4 million for the three and nine months ended September 30, 2011, respectively, and an increase of approximately \$0.1 million and a decrease of approximately \$0.2 million for the same periods in 2010, respectively.

Early lease termination fees are recorded in Rental revenues on a straight-line basis over the estimated remaining contractual lease term or upon collection if collectability is not assured. The total net impact to Rental revenues due to early lease termination fees was an increase of approximately \$0.3 million and \$0.5 million for the three and nine months ended September 30, 2011, respectively, and an increase of approximately \$0.3 million and \$0.6 million for the same periods in 2010, respectively.

We earn revenues from asset management fees, acquisition fees, property management fees and fees for other services pursuant to joint venture and other agreements. These are included in our Consolidated Statements of Operations in Institutional capital management and other fees. We recognize revenues from asset management fees, acquisition fees, property management fees and fees for other services when the related fees are earned and are realized or realizable.

### ***Stock-Based Compensation***

On October 10, 2006, we established the Long-Term Incentive Plan, as amended, to grant restricted stock, stock options and other awards to our personnel and directors. Awards granted under this plan are measured at fair value on the grant date and amortized to compensation expense on a straight-line basis over the service period during which the awards fully vest. Such expense is included in General and administrative expense in our Consolidated Statements of Operations. Options issued under the Long-Term Incentive Plan are valued using the Black-Scholes option pricing model, which relies on assumptions we make related to the expected term of the options, volatility, dividend yield, and risk free interest rate.

### ***New Accounting Standards***

During the second quarter of 2011, the FASB issued Accounting Standards Update No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS, which generally aligns the principles for fair value measurements and the related disclosure requirements under US GAAP and International Financial Reporting Standards (IFRS). This standard requires new disclosures, with a particular focus on Level 3 measurements, including; quantitative information about the significant unobservable inputs used for all Level 3 measurements; qualitative discussion about the sensitivity of recurring Level 3 measurements to changes in the unobservable inputs disclosed, including the interrelationship between inputs and a description of the company's valuation processes. This standard also requires disclosure of any transfers between Levels 1 and 2 of the fair value hierarchy; information about when the current use of a non-financial asset measured at fair value differs from its highest and best use and the hierarchy classification for items whose fair value is not recorded on the balance sheet but is disclosed in the notes. This standard is effective for interim and annual periods beginning after December 15, 2011. Early application is not permitted. We plan to adopt this standard during the first quarter of 2012 and are currently evaluating the application of this standard and its effect on our Consolidated Financial Statements.

Also during the second quarter of 2011, the FASB issued Accounting Standards Update No. 2011-05, Presentation of Comprehensive Income, which eliminates the option to report other comprehensive income and its components in the statement of changes in stockholders' equity. Entities will have the option to present the components of net income and other comprehensive income either in a single continuous statement or in two separate but consecutive statements. This standard requires retrospective application and is effective for interim and annual periods beginning after December 15, 2011. Early application is permitted. We plan to adopt this standard during the first quarter of 2012 and are in the process of determining which form we will apply for reporting comprehensive income and its components, as we currently report them in the Consolidated Statements of Stockholders' Equity.

**Note 3 Investment in Properties**

Our consolidated investment in properties consist of operating properties, redevelopment properties, properties under development and properties in pre-development including land held for future development or other purposes. The following table provides our historical cost of our investment in properties (in thousands).

	September 30, 2011	December 31, 2010
Operating properties	\$ 3,161,373	\$ 2,954,754
Properties under redevelopment	4,021	3,316
Properties under development	4,925	55,698
Properties in pre-development, including land held	40,356	23,668
<b>Total Investment in Properties</b>	<b>3,210,675</b>	<b>3,037,436</b>
Less accumulated depreciation and amortization	(591,135)	(528,705)
<b>Net Investment in Properties</b>	<b>\$ 2,619,540</b>	<b>\$ 2,508,731</b>

**Acquisition Activity**

During the nine months ended September 30, 2011, we acquired 20 buildings comprising 2.2 million square feet and controlling ownership interests in three buildings totaling 364,000 square feet. These properties are located in the Southern California, New Jersey, Miami, Orlando, Chicago, Phoenix, Atlanta, Denver and Houston markets. We also acquired three land parcels in the Miami, Cincinnati and Southern California markets which total approximately 81.9 acres. These properties, land and ownership interests were acquired from unrelated third parties, except as disclosed in Note 10 Related Party Transactions for a total purchase price of approximately \$153.5 million using borrowings under our senior unsecured revolving credit facility, private placement of our senior unsecured notes and existing cash balances, including those from our equity offering. We have incurred acquisition costs of approximately \$1.4 million during the nine months ended September 30, 2011. We have consolidated the three properties in which we acquired controlling interests and, as a result, we recorded \$163.3 million on our balance sheet, in the aggregate, for these three properties, the three land parcels and the 20 other properties that we acquired during the nine months ended September 30, 2011. This amount included \$9.8 million attributable to the noncontrolling interests' share of these three properties.

During the nine months ended September 30, 2010, we acquired three bulk distribution properties located in the New Jersey, Southern California and Baltimore/Washington D.C. markets comprised of approximately 540,000 square feet for a total purchase price of approximately \$28.1 million, including acquisition costs, using existing cash balances and borrowings under our senior unsecured revolving credit facility. During the same period we also acquired a 19.3 acre land parcel through our 8<sup>th</sup> and Vineyard joint venture for a purchase price of approximately \$4.7 million. See Note 10 Related Party Transactions, for further detail on this transaction.

**Disposition Activity**

We have not made any dispositions during the nine months ended September 30, 2011. During the nine months ended September 30, 2010, we sold four operating properties, comprised of 0.4 million square feet located in the Cincinnati, Atlanta, Northern California and Phoenix markets to unrelated third parties for total gross proceeds of approximately \$16.9 million. In May and September of 2010, we recorded impairment losses on the properties in Cincinnati and Phoenix of approximately \$1.0 million, which represented the difference between the carrying value of the asset sold and its fair value, net of sales costs. Also in August and September 2010, the sale of the Atlanta and Northern California properties resulted in gains of approximately \$2.1 million. All gains and impairments associated with these sales are reflected in Income (loss) from discontinued operations in the Consolidated Financial Statements.

**Intangible Lease Assets and Liabilities**

Aggregate amortization expense for intangible lease assets recognized in connection with property acquisitions (excluding assets and liabilities related to above and below market rents; see Note 2 Summary of Significant Accounting Policies for additional information) was approximately \$3.0 million and \$9.0 million for the three and

nine months ended September 30, 2011 and approximately \$2.5 million and \$9.2 million for the three and nine months ended September 30, 2010, respectively. Our intangible lease assets included the following as of September 30, 2011 and December 31, 2010 (in thousands).

	September 30, 2011			December 31, 2010		
	Gross	Accumulated Amortization	Net	Gross	Accumulated Amortization	Net
Other intangible lease assets	\$ 82,951	\$ (42,642)	\$ 40,309	\$ 83,394	\$ (42,168)	\$ 41,226
Above market rent	\$ 8,398	\$ (6,237)	\$ 2,161	\$ 10,103	\$ (6,955)	\$ 3,148
Below market rent	\$ (26,635)	\$ 7,511	\$ (19,124)	\$ (25,043)	\$ 6,295	\$ (18,748)

The following table describes the estimated net amortization of such intangible assets and liabilities for the next five years and thereafter. In addition, the table describes the net impact on rental revenues due to the amortization of above and below market rents for the next five years and thereafter (in thousands).

For the Period Ended December 31,	Estimated Net Amortization of Lease Intangible Assets	Estimated Net (Increase) to Rental Revenues Related to Above and Below Market Rents
Remainder of 2011	\$ 2,988	\$ (229)
2012	9,489	(653)
2013	6,103	(1,147)
2014	4,671	(1,008)
2015	3,499	(833)
Thereafter	13,559	(13,093)
<b>Total</b>	<b>\$ 40,309</b>	<b>\$ (16,963)</b>

### Casualty Events

In February 2011, a storm caused significant damage to one of our properties in our Nashville market. The property was insured by the tenant in an amount for storms which we believed was sufficient to cover any losses. In April 2011, we received an initial payment from the tenant of approximately \$5.0 million for damages related to this casualty. As of the third quarter of 2011, our cost of repairing the total damages was estimated to be approximately \$5.1 million based upon repairs and clean-up costs already incurred. As the recoveries received for damages were in excess of the sum of our incurred losses of approximately \$3.8 million for clean-up costs and the net book value write-off of the damaged property, and all contingencies relating to the casualty have been resolved, we have recorded a casualty gain of approximately \$1.3 million which is included in Casualty gains in the Consolidated Statements of Operations during the nine months ended September 30, 2011.

**Note 4 Investments in and Advances to Unconsolidated Joint Ventures**

We enter into joint ventures primarily for purposes of developing industrial real estate and to establish commingled investment vehicles with institutional partners. Our investments in these joint ventures are included in Investments in and advances to unconsolidated joint ventures in our Consolidated Balance Sheets. The following table summarizes our unconsolidated joint ventures as of September 30, 2011 and December 31, 2010 (dollars in thousands).

Unconsolidated Joint Ventures	DCT Ownership	Number of Buildings	Unconsolidated Net Equity Investment as of	
	Percentage as of September 30, 2011		September 30, 2011	December 31, 2010
<b>Institutional Joint Ventures:</b>				
DCT/SPF Industrial Operating LLC	20%	14	\$ 45,828	\$ 47,243
TRT-DCT Venture I	4.4%	14	556	774
TRT-DCT Venture II	11.4%	6	2,573	2,437
TRT-DCT Venture III	10%	5	1,493	1,594
DCT Fund I LLC	20%	6	(142)	376
<b>Total Institutional Joint Ventures</b>		<b>45</b>	<b>50,308</b>	<b>52,424</b>
<b>Other:</b>				
Stirling Capital Investments (SCLA) <sup>(1)</sup>	50%	6	54,960	45,313
IDI/DCT <sup>(2)</sup>	50%	3	28,310	37,721
IDI/DCT Buford, LLC (land only)	75%		2,977	2,997
<b>Total Other</b>		<b>9</b>	<b>86,247</b>	<b>86,031</b>
<b>Total</b>		<b>54</b>	<b>\$ 136,555</b>	<b>\$ 138,455</b>

(1) Although we contributed 100% of the initial cash equity capital required by the venture, our partners retain certain participation rights in the venture's available cash flows.

(2) See discussion of impairment recorded on our investment in this unconsolidated joint venture during the second quarter of 2011 in Note 2-Summary of Significant Accounting Policies

**Guarantees**

There are no lines of credit or side agreements related to, or between, our unconsolidated joint ventures and us, and there are no derivative financial instruments between our unconsolidated joint ventures and us. In addition, we believe we have no material exposure to financial guarantees.

**Note 5 Financial Instruments and Hedging Activities****Fair Value of Financial Instruments**

As of September 30, 2011 and December 31, 2010, the fair values of cash and cash equivalents, restricted cash held in escrow, accounts receivable and accounts payable approximated their carrying values because of the short-term nature of these instruments. The estimated fair values of other financial instruments subject to fair value disclosures were determined based on available market information and valuation methodologies appropriate for these purposes. Considerable judgment and a high degree of subjectivity are involved in developing these estimates. Our estimates may differ from the actual amounts that we could realize upon disposition. The following table summarizes these financial instruments as of September 30, 2011 and December 31, 2010 (in thousands).

	Balances as of September 30, 2011		Balances as of December 31, 2010	
	Carrying Amounts	Estimated Fair Value	Carrying Amounts	Estimated Fair Value
Notes receivable <sup>(1)</sup>	\$ 1,096	\$ 1,113	\$ 1,222	\$ 1,423
Borrowings <sup>(1)</sup> :				
Senior unsecured revolving credit facility	\$ 51,500	\$ 51,500	\$ 51,000	\$ 51,000
Fixed rate debt <sup>(2)</sup>	\$ 1,062,138	\$ 1,200,099	\$ 935,122	\$ 977,258
Variable rate debt	\$ 175,000	\$ 175,057	\$ 225,237	\$ 224,304
Interest rate contracts:				
Interest rate swap <sup>(3)</sup>	\$ (25,356)	\$ (25,356)	\$ (10,109)	\$ (10,109)

- (1) The fair values of our notes receivable and borrowings were estimated using a discounted cash flow methodology. Credit spreads and market interest rates used to determine the fair value of these instruments are based on unobservable Level 3 inputs which management has determined to be its best estimate of current market values.
- (2) The carrying amount of our fixed rate debt includes premiums and discounts as a result of the difference between the fair value and face value of debt assumed in connection with our acquisition activities.
- (3) The fair value of our interest rate swap is determined using the market standard methodology of netting the discounted future fixed cash flows and the discounted expected variable cash flows based on an expectation of future interest rates derived from Level 2 observable market interest rate curves. We also incorporate a credit valuation adjustment, which is derived using unobservable Level 3 inputs, to appropriately reflect both our nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurement. For further discussion on the fair value of our interest rate swap, see Note 2 - Significant Accounting Policies.

The following table displays a reconciliation of liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30, 2011 and 2010. During the same periods, we had no assets measured at fair value on a recurring basis. The table also displays gains and losses due to changes in fair value, including both realized and unrealized, recognized in the Consolidated Statements of Operations for Level 3 liabilities. When assets and liabilities are transferred between levels, we recognize the transfer at the beginning of the period (in thousands).

	During the Nine Months Ended September 30,	
	2011	2010
<b>Level 3 Liabilities:</b>		
Interest Rate Swaps:		
Beginning balance at January 1	\$ (10,109)	\$ (4,070)
Net unrealized losses included in accumulated other comprehensive loss	(15,247)	(13,614)
Realized losses recognized in interest expense		1,319
Ending balance at September 30	\$ (25,356)	\$ (16,365)

### ***Hedging Activities***

To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks and interest rate swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. During 2011, such derivatives have been used to hedge the variability in existing and future interest expense associated with existing variable rate borrowings and forecasted issuances of debt, which may include the issuances of new debt, as well as refinancing of existing debt upon maturity.

On a recurring basis, we measure our derivatives at fair value, which was a gross liability of approximately \$25.4 million and \$10.1 million as of September 30, 2011 and December 31, 2010, respectively. These amounts are included in Other Liabilities in our Consolidated Balance Sheets. The fair value of these derivatives was

determined using Level 2 and 3 inputs. The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated other comprehensive loss and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings and is recorded as Interest and other income in our Consolidated Statements of Operations. During the three and nine months ended September 30, 2011 and 2010, we recognized no ineffectiveness.

As of September 30, 2011, we had one forward-starting swap in place to hedge the variability of cash flows associated with forecasted issuances of debt. This derivative has a notional value of \$90.0 million, a LIBOR-based swap strike rate of 5.43%, an effective date of June 2012 and a maturity date of September 2012. The associated counterparty is PNC Bank, NA.

During the three and nine months ended September 30, 2011, we recorded approximately \$12.1 million and \$15.2 million of net unrealized losses, respectively, including the noncontrolling interests portions of \$1.1 million and \$1.4 million, respectively, in Accumulated other comprehensive loss as a result of the change in fair value of our outstanding hedges during the periods. During the three and nine months ended September 30, 2010, we recorded \$5.1 million and \$13.7 million of net unrealized losses, respectively, including the noncontrolling interests portions of \$0.6 million and \$1.5 million, respectively.

As of September 30, 2011 and December 31, 2010, the Accumulated other comprehensive loss balances pertaining to the hedges were losses of approximately \$31.4 million and \$17.0 million, respectively, including the noncontrolling interests portion. Amounts reported in Accumulated other comprehensive loss related to derivatives will be amortized to Interest expense as interest payments are made on our current debt and anticipated debt issuances. During the next 12 months, we estimate that approximately \$1.0 million will be reclassified from Accumulated other comprehensive loss to Interest expense resulting in an increase in such expense.

#### **Note 6 Outstanding Indebtedness**

As of September 30, 2011, our outstanding indebtedness of approximately \$1.3 billion consisted of mortgage notes, senior unsecured notes and an outstanding balance on our senior unsecured revolving credit facility, excluding approximately \$62.7 million representing our proportionate share of non-recourse debt associated with unconsolidated joint ventures. As of December 31, 2010, our outstanding indebtedness of approximately \$1.2 billion consisted of mortgage notes, senior unsecured notes and an outstanding balance on our senior unsecured revolving credit facility, excluding approximately \$62.3 million representing our proportionate share of non-recourse debt associated with unconsolidated joint ventures.

As of September 30, 2011, the gross book value of our consolidated properties was approximately \$3.2 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. As of December 31, 2010, the gross book value of our consolidated properties was approximately \$3.0 billion and the gross book value of all properties securing our mortgage debt was approximately \$1.0 billion. Our debt has various covenants with which we were in compliance as of September 30, 2011 and December 31, 2010.

#### ***Debt Assumptions***

During the nine months ended September 30, 2011, we assumed two secured, non-recourse notes with outstanding balances of approximately \$3.9 million and \$3.4 million in connection with two property acquisitions. The assumed notes bear interest at rates of 4.96% and 6.00%, respectively, and require monthly payments of principal and interest. The maturity dates of the assumed notes are August 2023 and April 2014, respectively.

#### ***Debt Payoffs and Refinancing***

During the nine months ended September 30, 2011, we retired \$122.9 million of maturing mortgage notes which were repaid using proceeds from the Company's senior unsecured revolving credit facility and with proceeds from our senior unsecured notes issued through a private placement discussed below.

In April 2011, we refinanced \$50.0 million of maturing senior unsecured notes. The new fixed-rate notes bear interest of 5.43%, mature in April 2020 and require quarterly interest payments.

On June 3, 2011, we entered into a term loan agreement with a syndicate of 12 banks, pursuant to which we borrowed \$175.0 million through a senior unsecured loan. The term loan is scheduled to mature on June 3, 2015 and may be prepaid in whole or in part at any time. The term loan agreement provides for a variable interest rate based on either the base rate under the agreement or LIBOR, at our election, plus a margin that is initially based on our leverage ratio. The margins on base rate loans initially may range from 0.80% to 1.65% per annum, and the margins on LIBOR-based loans may range from 1.80% to 2.65% per annum. This loan agreement has various covenants with which we are in compliance as of September 30, 2011. We used the term loan, together with proceeds from a draw under our senior unsecured revolving credit facility, to repay our unsecured term loan that was scheduled to mature on June 6, 2011.

On August 1, 2011 we issued \$225.0 million of new fixed rate, senior unsecured notes through a private placement. These senior unsecured notes have a weighted average maturity of 8.5 years and a weighted average interest rate of 4.93%. The notes have maturities of 5, 7, 8, 10, 11 or 12 years. Proceeds from these notes were used to pay down borrowings under our senior unsecured revolving credit facility with the remainder used to pay down expiring mortgage notes and for general corporate purposes.

#### ***Line of Credit***

As of September 30, 2011 and December 31, 2010, we had \$51.5 million and \$51.0 million outstanding on our senior unsecured revolving credit facility, respectively.

On June 3, 2011 we entered in an amendment to extend the maturity date of our \$300.0 million senior unsecured revolving credit facility from August 19, 2013 until June 3, 2015. This amendment also increased the number of banks included on the facility from nine to twelve and reduced the interest rate payable to either 0.65% to 1.35% over prime or 1.65% to 2.35% over LIBOR, per annum at our election, depending upon the Company's leverage ratio. The amendment also provides us the ability, from time to time, to extend the size of the facility by up to an additional \$200.0 million, to a total of \$500.0 million, subject to receipt of lender commitments and other conditions. We incurred a total of approximately \$2.1 million in fees paid to the creditor and third-party costs which have been deferred and will be amortized over the life of the new credit facility. Proceeds from draws on the line have been used to pay off mortgage notes and senior unsecured notes as they became due, to finance our property acquisitions and for general corporate purposes including payment of distributions. See Note 3 Investment in Properties for further detail related to our property acquisitions.

#### **Note 7 Commitments and Contingencies**

##### ***Forward Purchase Commitment***

In August 2011, we entered into a forward purchase commitment with an unrelated third party developer to acquire a newly constructed industrial facility totaling approximately 267,000 square feet in the Houston market. The forward purchase commitment allows us to acquire the building and related land upon completion of construction, subject to a variety of conditions including the building complying with approved drawings and specifications. The purchase price of \$12.4 million includes estimates for allowances for tenant improvements and leasing commissions. The closing under the forward purchase commitment is expected in mid to late 2012. We have made two deposits on the project; the first was in cash totaling \$1.0 million and the second was in the form of an unconditional standby letter of credit totaling \$3.3 million. The cash deposit and letter of credit will be applied towards the purchase price at closing in accordance with the agreement.

#### **Note 8 Noncontrolling Interests**

Noncontrolling interests are the portion of equity, or net assets, in a subsidiary not attributable, directly or indirectly, to a parent. Our noncontrolling interests primarily represent limited partnership interests in the operating partnership and equity interests held by third-party partners in consolidated real estate joint ventures, as discussed in Note 10 Related Party Transactions. Noncontrolling interests representing interests in the operating partnership include preferred shares in our Mexico REIT and OP Units which are classified as permanent equity in accordance with GAAP, both of which are included in Noncontrolling interests in the Consolidated Balance Sheets.



## Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

The following table illustrates the noncontrolling interests' share of consolidated net loss during the three and nine months ended September 30, 2011 and 2010 (in thousands).

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	2010	2011	2010
Noncontrolling interests' share of loss from continuing operations	\$ 1,020	\$ 1,033	\$ 3,393	\$ 3,285
Noncontrolling interests' share of (income) loss from discontinued operations	(5)	109	(8)	241
<b>Net loss attributable to noncontrolling interests</b>	<b>\$ 1,015</b>	<b>\$ 1,142</b>	<b>\$ 3,385</b>	<b>\$ 3,526</b>

### *OP Units*

As of September 30, 2011 and December 31, 2010, we owned approximately 91% and 90%, respectively, of the outstanding equity interests in the operating partnership. Upon redemption by the unitholder, we have the option of redeeming the units of limited partnership interest in our operating partnership ( OP Units ) with cash or with shares of our common stock on a one-for-one basis, subject to adjustment.

During the three months ended September 30, 2011, 0.3 million OP Units were redeemed for approximately \$22,000 in cash and 0.3 million shares of common stock. During the nine months ended September 30, 2011, 1.0 million OP Units were redeemed for approximately \$75,000 in cash and 0.9 million shares of common stock. During the three months ended September 30, 2010, 0.2 million OP Units were redeemed for approximately \$0.2 million in cash and 0.1 million shares of common stock. During the nine months ended September 30, 2010, 1.8 million OP Units were redeemed for approximately \$0.6 million in cash and 1.7 million shares of common stock.

As of September 30, 2011, there was a total of 24.1 million OP Units outstanding and redeemable, with a redemption value of approximately \$106.0 million based on the closing price of our common stock on September 30, 2011. As of December 31, 2010, 25.0 million OP Units were outstanding and redeemable with a redemption value of approximately \$132.9 million based on the closing price of our common stock on December 31, 2010.

### *LTIP Units*

We may grant limited partnership interests in the operating partnership called LTIP Units. LTIP Units, which we grant either as free-standing awards or together with other awards under the Long-Term Incentive Plan, as amended, are valued by reference to the value of our common stock, and are subject to such conditions and restrictions as our compensation committee may determine, including continued employment or service, computation of financial metrics and achievement of pre-established performance goals and objectives. LTIP Units typically vest ratably over a period of four to five years depending on the grant. Vested LTIP Units can be converted to OP Units on a one-for-one basis.

During September 2011, approximately 112,000 LTIP units were granted to two senior executives, which vest over a five year period. The total fair value of the LTIPs was approximately \$0.5 million at the date of grant which was determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 71% and a risk-free interest rate of 0.85%. During May 2011, approximately 62,000 LTIP units were granted to a senior executive, which vest over a five year period. The total fair value of the LTIPs was approximately \$0.3 million at the date of grant which was determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 68% and a risk-free interest rate of 1.84%. Additionally, during the nine months ended September 30, 2011, approximately 0.4 million additional LTIP units were granted to certain senior executives, which vest 25% annually over four years. The total fair value of these LTIPs was approximately \$2.0 million at the date of grant which was determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 67% and a risk-free interest rate of 2.18%. During the nine months ended September 30, 2011, 0.1 million vested LTIP Units were converted into 0.1 million OP units. As of September 30, 2011, approximately 1.9 million LTIP units were outstanding of which 0.9 million were vested.

During the nine months ended September 30, 2010, approximately 0.6 million LTIP units were granted to certain senior executives, which vest over either a four or five year period with a total fair value of \$3.0 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using volatility

factors of 61% and 62% and risk-free interest rates of 2.39% and 2.55%. During the nine months ended September 30, 2010, 0.3 million vested LTIP Units were converted into 0.3 million OP Units. As of December 31, 2010, approximately 1.6 million LTIP units were outstanding of which 0.3 million were vested.

## **Note 9 Stockholders Equity**

### ***Common Stock***

As of September 30, 2011, approximately 245.9 million shares of common stock were issued and outstanding.

On February 18, 2011, we issued 21.9 million shares of common stock in a public offering at a price of \$5.35 per share for net proceeds of \$111.9 million.

On March 23, 2010, we registered a continuous equity offering program. Pursuant to this offering, we may sell up to 20 million shares of common stock from time-to-time through March 23, 2013 in at-the-market offerings or certain other transactions. We intend to use the proceeds from any sale of shares for general corporate purposes, which may include funding acquisitions and repaying debt. During the three and nine months ended September 30, 2011 we did not issue shares of common stock through this offering. During the three months and nine months ended September 30, 2010, we issued approximately 1.8 million and 3.5 million shares of common stock through this offering, respectively.

During the three and nine months ended September 30, 2011, we issued approximately 0.3 million and 0.9 million shares of common stock, respectively, related to the redemption of OP Units (see additional information in Note 8 - Noncontrolling Interests above), and approximately 0.1 million shares and 0.2 million shares of common stock, respectively, related to vested shares of restricted stock, phantom shares and stock option exercises. During the three and nine months ended September 30, 2010, we issued approximately 0.1 million and 1.7 million shares of common stock, respectively, in connection with redemptions of OP Units, and approximately 3,000 and 0.1 million shares of common stock related to vested shares of restricted stock, phantom shares and stock option exercises, respectively.

The net proceeds from the sales of our securities were transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our public offerings, including the offerings noted above.

### ***Equity-Based Compensation***

#### ***Restricted Stock***

Holders of restricted stock have voting rights and rights to receive dividends. Restricted stock may not be sold, assigned, transferred, pledged or otherwise disposed of and is subject to a risk of forfeiture prior to the expiration of the applicable vesting period. The restricted stock fair value on the date of grant is amortized on a straight-line basis as stock-based compensation expense over the service period during which term the stock fully vests. Restricted stock typically vests ratably over a period of four or five years, depending on the grant. During the three months ended September 30, 2011, we did not grant any restricted stock. During the nine months ended September 30, 2011 we granted approximately 0.2 million shares, respectively, of restricted stock to certain officers and employees at the weighted-average fair market value of \$5.54 per share. During the three and nine months ended September 30, 2010, we granted approximately 800 shares and 0.2 million shares, respectively, of restricted stock to certain officers and employees at the weighted-average fair market value of \$4.88 and \$4.64 per share, respectively.

#### ***Stock Options***

During the three months ended September 30, 2011, we did not grant any options. During the nine months ended September 30, 2011, we granted approximately 0.4 million stock options at the weighted-average exercise price of \$5.55 per share, respectively, which generally vest 25% annually over four years. The fair value of the aforementioned grant adjusted for estimated forfeitures totaled approximately \$0.7 million and is amortized over the service period. During the three and nine months ended September 30, 2010, we granted approximately 600 and 0.5 million stock options, respectively, at the weighted-average exercise price of \$4.88 and \$4.58 per share, respectively, which generally vest 25% annually over four years. The fair value of the aforementioned grants adjusted for estimated forfeitures totaled approximately \$1,000 and \$0.7 million, respectively and is amortized over the service period.

*Phantom Stock*

During the nine months ended September 30, 2011, we granted approximately 48,000 shares of phantom stock, which vest after one year. The fair value of the aforementioned grant totaled approximately \$0.3 million and is amortized over the service period. During the three and nine months ended September 30, 2010, we granted approximately 8,000 and 54,000 shares of phantom stock, respectively, which vest after one year. The fair value of the aforementioned grants totaled approximately \$40,000 and \$0.3 million, respectively and is amortized over the service period.

**Note 10 Related Party Transactions**

*8<sup>th</sup> and Vineyard Consolidated Joint Venture*

In May 2010 we entered into the 8<sup>th</sup> and Vineyard joint venture with Iowa Investments, LLC, an entity owned by one of our executives, to purchase 19.3 acres of land held for development in Southern California. Pursuant to the joint venture agreement, we will first receive a return of all capital along with a preferred return. Thereafter, Iowa Investments, LLC will receive a return of all capital along with a promoted interest. The land parcel acquired by 8<sup>th</sup> and Vineyard was purchased from an entity in which the same executive had a minority ownership. The total acquisition price of \$4.7 million was determined to be at fair value.

*Southern California Consolidated Ventures*

We entered into four agreements, two in December 2010 and two in January 2011, whereby we acquired a weighted average ownership interest, based on square feet, of approximately 48.4% in five bulk industrial buildings located in the Southern California market. Entities controlled by one of our executives have a weighted average ownership in these properties of approximately 43.7%, based on square feet, and the remaining 7.9% ownership is held by a third party. Each venture partner will earn returns in accordance with their ownership interests. DCT has controlling rights including management of the operations of the properties and we have consolidated the properties in accordance with GAAP and accounted for the transactions as business combinations. The total acquisition price of \$46.3 million was determined to be at fair value.

**Note 11 Earnings per Share**

We use the two-class method of computing earnings per common share which is an earnings allocation formula that determines earnings per share for common stock and any participating securities according to dividends declared (whether paid or unpaid) and participation rights in undistributed earnings. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings to common stockholders and undistributed earnings allocated to common stockholders by the weighted average number of common shares outstanding for the period.

A participating security is defined by GAAP as an unvested share-based payment award containing non-forfeitable rights to dividends and must be included in the computation of earnings per share pursuant to the two-class method. Nonvested restricted stock and LTIP units are considered participating securities as these share-based awards contain non-forfeitable rights to dividends irrespective of whether the awards ultimately vest or expire.

The following tables set forth the computation of basic and diluted earnings per common share for the three and nine months ended September 30, 2011 and 2010 (in thousands, except per share amounts).

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2011	2010	2011	2010
<b>Earnings per share Basic and Diluted</b>				
<b>Numerator</b>				
Loss from continuing operations attributable to common stockholders	\$ (8,122)	\$ (7,806)	\$ (25,166)	\$ (24,733)
Less: Distributed and undistributed earnings allocated to participating securities	(103)	(124)	(337)	(363)
Numerator for adjusted loss from continuing operations attributable to common stockholders	(8,225)	(7,930)	(25,503)	(25,096)
Numerator for income (loss) from discontinued operations attributable to common stockholders	46	(874)	79	(1,901)
Adjusted net loss attributable to common stockholders	\$ (8,179)	\$ (8,804)	\$ (25,424)	\$ (26,997)
<b>Denominator</b>				
Weighted average common shares outstanding basic and diluted	245,805	211,634	241,548	210,285
<b>Earnings per Common Share Basic and Diluted</b>				
Loss from continuing operations	\$ (0.03)	\$ (0.04)	\$ (0.11)	\$ (0.12)
Income (loss) from discontinued operations	0.00	0.00	0.00	(0.01)
Net loss attributable to common stockholders	\$ (0.03)	\$ (0.04)	\$ (0.11)	\$ (0.13)

**Potentially Dilutive Shares**

For the three and nine months ended September 30, 2011, we have excluded from diluted earnings per share the weighted average common share equivalents related to approximately 5.7 million and 5.8 million stock options and phantom stock, respectively, because their effect would be anti-dilutive. For the three and nine months ended September 30, 2010, we have excluded from diluted earnings per share the weighted average common share equivalents related to approximately 3.9 million and 3.8 million stock options and phantom stock, respectively, because their effect would be anti-dilutive.

**Note 12 Segment Information**

The Company is regionally organized with managing directors overseeing each region. Our management measures operating performance and allocates resources by region rather than by individual operating property. We manage our operations based on four operating segments and have aggregated our operations into two reportable segments (East and West). Management considers rental revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance. The following segment disclosures exclude the results from discontinued operations. Certain reclassifications have been made to prior year results to conform to the current year presentation, primarily related to the movement of certain markets from the East region to the West region.

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

The following table reflects our total assets, net of accumulated depreciation and amortization, by segment, as of September 30, 2011 and December 31, 2010 (in thousands).

	September 30, 2011	December 31, 2010
<b>Segments:</b>		
East assets	\$ 984,839	\$ 914,277
West assets	1,644,199	1,559,891
<b>Total segment net assets</b>	<b>2,629,038</b>	<b>2,474,168</b>
<b>Non-segment assets:</b>		
Development and redevelopment assets	9,418	56,666
Properties in pre-development, including land held	40,931	23,668
Non-segment cash and cash equivalents	13,266	15,176
Other non-segment assets <sup>(1)</sup>	153,800	150,211
<b>Total assets</b>	<b>\$ 2,846,453</b>	<b>\$ 2,719,889</b>

<sup>(1)</sup> Other non-segment assets primarily consists of corporate assets including investments in and advances to unconsolidated joint ventures, notes receivable, deferred loan costs, straight-line rent and other receivables and other assets.

The following table sets forth the rental revenues of our segments in continuing operations and a reconciliation of our segment rental revenues to our reported consolidated total revenues for the three and nine months ended September 30, 2011 and 2010 (in thousands).

	Three Months Ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
East	\$ 24,330	\$ 22,044	\$ 70,916	\$ 62,820
West	41,545	38,542	120,504	112,089
<b>Total rental revenues from operating properties in continuing operations</b>	<b>65,875</b>	<b>60,586</b>	<b>191,420</b>	<b>174,909</b>
Rental revenues from development and redevelopment properties	77	(569)	129	1,256
<b>Rental revenues</b>	<b>65,952</b>	<b>60,017</b>	<b>191,549</b>	<b>176,165</b>
Institutional capital management and other fees	1,004	1,046	3,153	3,051
<b>Total revenues</b>	<b>\$ 66,956</b>	<b>\$ 61,063</b>	<b>\$ 194,702</b>	<b>\$ 179,216</b>

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

The following table sets forth property net operating income of our segments in continuing operations and a reconciliation of our property NOI to our reported Loss from continuing operations for the three and nine months ended September 30, 2011 and 2010 (in thousands).

	Three Months Ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
East	\$ 18,107	\$ 15,601	\$ 51,854	\$ 45,094
West	29,332	26,515	85,129	78,207
Property NOI <sup>(2)</sup>	47,439	42,116	136,983	123,301
NOI from development and redevelopment properties		(544)	(36)	(524)
Total property NOI	47,439	41,572	136,947	122,777
Institutional capital management and other fees	1,004	1,046	3,153	3,051
Real estate related depreciation and amortization	(33,398)	(28,526)	(96,839)	(85,755)
Impairment losses				(4,556)
Casualty gains	54		1,298	
General and administrative	(6,346)	(6,134)	(20,465)	(18,528)
Equity in loss of unconsolidated joint ventures, net	(967)	(1,293)	(3,450)	(2,200)
Impairment losses on investments in unconsolidated joint ventures			(1,934)	
Loss on business combinations				(395)
Interest expense	(16,628)	(15,493)	(46,907)	(41,481)
Interest and other income (expense)	(356)	227	(257)	112
Income tax benefit (expense) and other taxes	56	(235)	(105)	(1,056)
Loss from continuing operations	\$ (9,142)	\$ (8,836)	\$ (28,559)	\$ (28,031)

<sup>(2)</sup> Property net operating income ( property NOI ) is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, impairment, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, impairment, general and administrative expenses, and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income (loss) attributable to common stockholders, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance.

Included in the West operating segment rental revenues for the three and nine months ended September 30, 2011 was approximately \$1.7 million and \$5.1 million, respectively, attributable to the Mexico operations. Included in the West operating segment rental revenues for the three and nine months ended September 30, 2010 was approximately \$1.4 million and \$3.8 million, respectively, attributable to the Mexico operations. Included in the West operating segment net assets as of September 30, 2011 and December 31, 2010 was approximately \$76.7 million and \$72.1 million, respectively, attributable to the Mexico operations.

**Note 13 Discontinued Operations and Assets Held for Sale**

We report results of operations from real estate assets that meet the definition of a component of an entity and have been sold, or meet the criteria to be classified as held for sale, as discontinued operations. During the three and nine months ended September 30, 2011, we had no property dispositions. During the year ended December 31, 2010, we sold eight operating properties to unrelated third parties. One of the properties sold was in the West operating segment and one was in the East operating segment, together totaling approximately 0.2 million square feet, and resulted in gains of approximately \$2.1 million. Of the remaining six properties sold, five were in the East operating segment and one was in the West operating segment, together totaling 0.3 million square feet, which resulted in impairment charges of \$3.5 million.



For the three and nine months ended September 30, 2010, loss from discontinued operations includes the results of operations for properties prior to the date of sale. We included all results of these discontinued operations in a separate component of income in our Consolidated Statements of Operations under the heading Income (loss) from discontinued operations. This treatment resulted in certain reclassifications of financial statement amounts for the three and nine months ended September 30, 2010. For further details of our policy on discontinued operations, impairment of assets held for sale and related fair value measurements, see Note 2 Summary of Significant Accounting Policies.

The following table summarizes the components of loss from discontinued operations for the three and nine months ended September 30, 2011 and 2010 (in thousands).

	Three Months Ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Rental revenues	\$	\$ (75)	\$	\$ 207
Rental expenses and real estate taxes		(59)		(679)
Real estate related depreciation and amortization		(216)		(763)
Operating loss		(350)		(1,235)
Interest expense		(23)		(71)
Interest and other income (expense)	51	(2)	87	(58)
Gain (loss) before gain on dispositions of real estate interests and impairment losses	51	(375)	87	(1,364)
Gain on dispositions of real estate interests		2,061		2,078
Impairment losses		(2,669)		(2,856)
Income (loss) from discontinued operations	\$ 51	\$ (983)	\$ 87	\$ (2,142)

#### Note 14 Subsequent Events

GAAP requires an entity to disclose events that occur after the balance sheet date but before financial statements are issued or are available to be issued ( subsequent events ) as well as the date through which an entity has evaluated subsequent events. There are two types of subsequent events. The first type consists of events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements, ( recognized subsequent events ). The second type consists of events that provide evidence about conditions that did not exist at the date of the balance sheet but arose subsequent to that date ( nonrecognized subsequent events ). No significant recognized or nonrecognized subsequent events were noted.



---

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**FORWARD-LOOKING STATEMENTS**

We make statements in this report that are considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as anticipates, believes, estimates, expects, intends, may, plans, projects, seeks, variations of such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation:

national, international, regional and local economic conditions, including, in particular, the continuing impact of the economic downturn and the strength of the economic recovery and the potential impact of the financial crisis in Europe;

the general level of interest rates and the availability of capital;

the competitive environment in which we operate;

real estate risks, including fluctuations in real estate values and the general economic climate in local markets and competition for tenants in such markets;

decreased rental rates or increasing vacancy rates;

defaults on or non-renewal of leases by tenants;

acquisition and development risks, including failure of such acquisitions and development projects to perform in accordance with projections;

the timing of acquisitions and dispositions;

natural disasters such as fires, tornadoes, hurricanes and earthquakes;

energy costs;

the terms of governmental regulations that affect us and interpretations of those regulations, including the costs of compliance with those regulations, changes in real estate and zoning laws and increases in real property tax rates;

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

financing risks, including the risk that our cash flows from operations may be insufficient to meet required payments of principal, interest and other commitments;

lack of or insufficient amounts of insurance;

litigation, including costs associated with prosecuting or defending claims and any adverse outcomes;

the consequences of future terrorist attacks or civil unrest;

environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us; and

other risks and uncertainties detailed in the section entitled Risk Factors.

In addition, our current and continuing qualification as a real estate investment trust, or REIT, involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership.

We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. The reader should carefully review our financial statements and the notes thereto, as well as the section entitled Risk Factors in this Report.

## Overview

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico.

We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust ( REIT ) for United States ( U.S. ) federal income tax purposes. As used herein, DCT Industrial Trust, DCT, the Company, we, our and us refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (the operating partnership ), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. We own our properties through our operating partnership and its subsidiaries. As of September 30, 2011, we owned approximately 91% of the outstanding equity interests in our operating partnership.

As of September 30, 2011, the Company owned interests in, managed or had under development approximately 78.4 million square feet of properties leased to more than 900 customers, including:

60.2 million square feet comprising 420 consolidated properties owned in our operating portfolio which was 89.9% occupied;

14.6 million square feet comprising 45 unconsolidated and managed properties which were 92.0% occupied and one managed-only property were operated on behalf of three institutional capital management partners;

3.4 million square feet comprising nine unconsolidated buildings with two of our unconsolidated joint venture partners; and

0.2 million square feet comprising one consolidated property in redevelopment.

Our primary business objectives are to maximize long-term growth in earnings and Funds From Operations, or FFO, as defined on pages 41 and 42, and to maximize the value of our portfolio and the total return to our stockholders. In our pursuit of these long-term objectives, we seek to:

maximize cash flows from existing operations;

deploy capital into quality acquisitions and development opportunities which meet our asset, location and financial criteria; and

recycle capital by selling assets that no longer fit our investment criteria and reinvesting in higher return opportunities.

## Outlook

We seek to maximize long-term earnings and value within the context of overall economic conditions, primarily through increasing rents and operating income at existing properties and acquiring and developing high-quality properties in major distribution markets.

Fundamentals for industrial real estate continue to modestly improve in response to general improvement in the economy. According to national statistics, net absorption (the net change in total occupied space) of industrial real estate turned positive in the second quarter of 2010 and national occupancy rates have increased each quarter since then. We expect moderate economic growth to continue throughout the remainder of 2011 and into early 2012, which should result in continued positive demand for warehouse space as companies expand their distribution and production platforms. Rental rates in all markets have bottomed and in a number of markets have begun to increase, although they do remain below peak levels. Consistent with recent experience and based on current market conditions, we expect average GAAP rental rates on new leases signed to continue to decrease compared to the rates



on expiring leases although the decreases appear to be moderating. As positive net absorption of warehouse space continues and demand comes more into balance with supply, the rental rate environment should continue to improve. According to a national research company, average national rental rates are expected to increase moderately during the remainder of 2011 and into 2012 as vacancy rates drop below 10% of available supply.

Further, we continue to expect limited new development of warehouse space until rental rates rise to a level to justify financial returns most developers would need to attain project financing or justify construction.

For DCT Industrial, we expect same store net operating income to be slightly lower in 2011 than it was in 2010. The benefit of higher occupancy in 2011 is expected to be essentially offset by the impact of continued negative releasing spreads as the rates on expiring leases were signed near the peak of market rents.

For capital deployment, we will continue to pursue acquisitions of well-located distribution facilities and land for development at attractive prices where we can apply our leasing experience and market knowledge to generate attractive returns. During the nine months ended September 30, 2011, we acquired \$163.3 million of real estate, including the noncontrolling interests share of \$9.8 million. We will pursue the acquisition of land and consider construction of new buildings on a build-to-suit or for-lease basis in markets where we perceive demand and market rental rates will provide attractive financial returns.

Regarding our financing plans, as of September 30, 2011, we have \$3.4 million of debt principal payments required during the remainder of 2011, comprised of maturities of fixed-rate secured borrowings and regularly scheduled principal amortization. On August 1, 2011, we issued \$225.0 million of senior unsecured notes. The proceeds were partially used to pay down borrowings under our senior unsecured revolving credit facility, with the remainder expected to be used to pay down expiring mortgage notes and for general corporate use. Based on recent financing activity and higher market interest rates, our average interest rate is expected to increase and therefore our interest expense is expected to continue to increase throughout the remainder of 2011 as a result of these new borrowings as well as the impact of financing activity completed in 2010. We anticipate having sufficient cash flow to fund our operating expenses, including costs to maintain our properties and distributions, though we may finance investments, including acquisitions and developments, with the issuance of new shares, proceeds from asset sales or through additional borrowings. Please see [Liquidity and Capital Resources](#) for additional discussion.

Longer term, we believe that prospects remain promising. As the economy continues to grow and vacancy rates decline, rental rates will rise. In most markets, we expect rental rates to recover 20% to 30% from their low point of the recent recession over the coming three to five years. With limited new supply over the next several years, we expect that the operating environment will become increasingly favorable for landlords with meaningful improvement of rental and occupancy rates.

## **Inflation**

Although the U.S. economy has recently been experiencing a slight increase of inflation rates, and a wide variety of industries and sectors are affected differently by changing commodity prices, inflation has not had a significant impact on us in our markets. Most of our leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, most of our leases expire within five years which enables us to replace existing leases with new leases at then-existing market rates.

## **Significant Transactions During 2011**

*Summary of the nine months ended September 30, 2011*

### *Equity Offering*

On February 18, 2011, we issued 21.9 million shares of common stock in a public offering at a price of \$5.35 per share, for net proceeds of \$111.9 million. We used approximately \$95.0 million of the offering proceeds to repay amounts outstanding under our senior unsecured revolving credit facility and the remainder for general corporate purposes, including funding acquisitions.

*Debt Activity*

During the nine months ended September 30, 2011, we retired \$122.9 million of maturing mortgage notes which were repaid using proceeds from our senior unsecured revolving credit facility and our senior unsecured notes issued through a private placement.

During the first quarter of 2011, we assumed one secured, non-recourse note with an outstanding balance of approximately \$3.9 million in connection with a property acquisition. The assumed note bears interest at a rate of 4.96%, requires monthly payments of principal and interest and matures in August 2023.

In April 2011, we refinanced \$50.0 million of maturing senior unsecured notes. The new fixed-rate notes bear interest of 5.43%, mature in April 2020 and require quarterly interest payments.

On June 3, 2011, we entered into a term loan agreement with a syndicate of 12 banks, pursuant to which we borrowed \$175.0 million through a senior unsecured loan. The term loan is scheduled to mature on June 3, 2015 and may be prepaid in whole or in part at any time. The term loan agreement provides for a variable interest rate based on either the base rate under the agreement or LIBOR, at our election, plus a margin that is initially based on our leverage ratio. The margins on base rate loans initially may range from 0.80% to 1.65% per annum, and the margins on LIBOR-based loans may range from 1.80% to 2.65% per annum. We used the term loan, together with proceeds from a draw under our senior unsecured revolving credit facility, to repay our existing \$200.0 million unsecured term loan that was scheduled to mature on June 6, 2011.

On June 3, 2011 we entered into an amendment to extend the maturity date of our \$300.0 million senior unsecured revolving credit facility from August 19, 2013 until June 3, 2015. This amendment also increased the number of banks included on the facility from nine to twelve and reduced the interest rate payable to either 0.65% to 1.35% over prime or 1.65% to 2.35% over LIBOR, per annum at our election, depending upon the Company's leverage ratio. The amendment also provides us the ability, from time to time, to extend the size of the facility by up to an additional \$200.0 million, to a total of \$500.0 million, subject to receipt of lender commitments and other conditions.

In July 2011, we assume one secured, non-recourse note with an outstanding balance of approximately \$3.4 million in connection with a property acquisition. The assumed note bears interest of 6.0%, requires monthly payments of principal and interest and matures in April 2014.

On August 1, 2011, we issued \$225.0 million of new fixed rate, senior unsecured notes through a private placement. These senior unsecured notes have a weighted average maturity of 8.5 years and a weighted average interest rate of 4.93%. The notes have maturities of 5, 7, 8, 10, 11 or 12 years. Proceeds from these notes were used to pay down borrowings under our senior unsecured revolving credit facility with the remainder used to pay down expiring mortgage notes and for general corporate use.

*Acquisitions*

During the nine months ended September 30, 2011, we acquired 20 buildings comprising 2.2 million square feet and controlling ownership interests in three buildings totaling 364,000 square feet. We also acquired three land parcels which total approximately 81.9 acres. These properties, land and ownership interests were acquired for a total purchase price of approximately \$163.3 million, including \$9.8 million attributable to the noncontrolling interests' share, using borrowing under our senior unsecured revolving credit facility, the private placement of our senior unsecured notes and existing cash balances.

## Customer Diversification

As of September 30, 2011, there were no customers that occupied more than 1.8% of our consolidated properties based on annualized base rent. The following table reflects our 10 largest customers, based on annualized base rent as of September 30, 2011, who occupy a combined 6.8 million square feet of our consolidated operating and development properties.

Customer	Percentage of Annualized Base Rent
CEVA Logistics	1.8%
Deutsche Post World Net (DHL & Exel)	1.7%
Bridgestone/Firestone	1.3%
Technicolor	1.3%
United Parcel Service (UPS)	1.3%
The Glidden Company	1.2%
YRC.	1.2%
United Stationers Supply Company	1.1%
Crayola	1.1%
The Dial Corporation	1.0%

Although base rent is supported by long-term lease contracts, tenants who file bankruptcy have the legal right to reject any or all of their leases. In the event that a tenant with a significant number of leases in our properties files bankruptcy and cancels its leases, we could experience a reduction in our revenues and tenant receivables.

News reports have indicated that the parent company, YRC Worldwide, Inc., of one of our top ten tenants, YRC, has encountered financial difficulties and therefore has the potential to file for bankruptcy. YRC currently leases three truck terminals in the infill area of Los Angeles, at what we believe are below market rents. Through September 30, 2011, YRC has paid all rents due and has no balances outstanding.

We continuously monitor the financial condition of our tenants. We communicate often with those tenants who have been late on payments or filed bankruptcy. We are not currently aware of the pending bankruptcy of any other tenants beyond those described above that would individually cause a material reduction in our revenues, and no tenant represents more than 5% of our annual base rent.

## Results of Operations

### Summary of the three and nine months ended September 30, 2011 compared to the same periods ended September 30, 2010

DCT is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. As of September 30, 2011, the Company owned interests in, managed or had under development approximately 78.4 million square feet of properties leased to more than 900 customers, including 14.6 million square feet managed on behalf of three institutional capital management joint venture partners. Also as of September 30, 2011, we consolidated 420 operating properties and one redevelopment property.

**Comparison of the three months ended September 30, 2011 compared to the same period ended September 30, 2010**

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income (loss) and other expenses (income) for the three months ended September 30, 2011 compared to the three months ended September 30, 2010. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods for which the operations had been stabilized. Non-same store operating properties include properties not meeting the same store criteria and by definition exclude development and redevelopment properties. The same store portfolio for the periods presented totaled 371 operating properties and was comprised of 52.8 million square feet. A discussion of these changes follows in the table below (in thousands).

	Three Months Ended September 30,		\$ Change
	2011	2010	
<b>Rental Revenues</b>			
Same store, excluding revenues related to early lease terminations	\$ 57,718	\$ 58,250	\$ (532)
Non-same store operating properties	7,888	1,090	6,798
Development and redevelopment	77	424	(347)
Revenues related to early lease terminations	269	253	16
<b>Total rental revenues</b>	<b>65,952</b>	<b>60,017</b>	<b>5,935</b>
<b>Rental Expenses and Real Estate Taxes</b>			
Same store	16,418	17,376	(958)
Non-same store operating properties	2,016	349	1,667
Development and redevelopment	79	720	(641)
<b>Total rental expenses and real estate taxes</b>	<b>18,513</b>	<b>18,445</b>	<b>68</b>
<b>Property Net Operating Income <sup>(1)</sup></b>			
Same store, excluding revenues related to early lease terminations	41,300	40,874	426
Non-same store operating properties	5,872	741	5,131
Development and redevelopment	(2)	(296)	294
Revenues related to early lease terminations	269	253	16
<b>Total property net operating income</b>	<b>47,439</b>	<b>41,572</b>	<b>5,867</b>
<b>Other Revenue and Other Income (Loss)</b>			
Institutional capital management and other fees	1,004	1,046	(42)
Loss on dispositions of real estate interests		(3)	3
Equity in loss of unconsolidated joint ventures, net	(967)	(1,293)	326
Interest and other income (expense)	(356)	227	(583)
Casualty gains	54		54
<b>Total other revenue and other income (loss)</b>	<b>(265)</b>	<b>(23)</b>	<b>(242)</b>
<b>Other Expenses (Income)</b>			
Real estate related depreciation and amortization	33,398	28,526	4,872
Interest expense	16,628	15,493	1,135
General and administrative	6,346	6,134	212
Income tax (benefit) expense and other taxes	(56)	235	(291)
<b>Total other expenses</b>	<b>56,316</b>	<b>50,388</b>	<b>5,928</b>
<b>Income (loss) from discontinued operations</b>	<b>51</b>	<b>(983)</b>	<b>1,034</b>
<b>Net loss attributable to noncontrolling interests</b>	<b>1,015</b>	<b>1,142</b>	<b>(127)</b>



Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

Net loss attributable to common stockholders	\$ (8,076)	\$ (8,680)	\$ 604
--	------------	------------	--------

- (1) Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, impairment, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, impairment, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income attributable to DCT common stockholders, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance. For a reconciliation of our property net operating income to our reported Loss from continuing operations, see Notes to Consolidated Financial Statements, Note 12 Segment Information.

*Rental Revenues*

Rental revenues, which are comprised of base rent, straight-line rent, tenant recovery income, early lease termination fees and other rental revenues, increased by \$5.9 million, or 9.9%, for the three months ended September 30, 2011 compared to the same period in 2010, primarily due to the following changes:

\$6.8 million increase in our non-same store rental revenues, primarily driven by the addition of 45 properties, which resulted from the acquisition of 35 properties and the completion of development and redevelopment of 10 properties which have been moved into operations since June 30, 2010; partially offset by

\$0.5 million decrease in total revenue in our same store portfolio due primarily to the following:

\$1.1 million decrease in base rent related to lower rental rates despite a 310 basis point increase in average occupancy in our same store portfolio; which was partially offset by

\$0.5 million increase in revenues related to straight-line rent adjustments and above and below market rent adjustments; and

\$0.1 million increase in operating expense recoveries; and

\$0.3 million decrease in rental revenues in our development and redevelopment portfolios as 10 properties were placed into operation within our non-same store portfolio since June 30, 2010.

The following table illustrates the various components of our total rental revenues for the three months ended September 30, 2011 and 2010 (in thousands).

	For the Three Months Ended September 30,		\$ Change
	2011	2010	
Base rent	\$ 49,782	\$ 46,010	\$ 3,772
Straight-line rent and amortization of above and below market rent intangibles	1,961	1,080	881
Tenant recovery income	13,270	11,984	1,286
Other	670	690	(20)
Revenues related to early lease terminations	269	253	16
Total rental revenues	\$ 65,952	\$ 60,017	\$ 5,935

*Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$0.1 million, or 0.4%, for the three months ended September 30, 2011 compared to the same period in 2010, primarily due to:

\$1.0 million net increase in rental expenses and real estate taxes related to the properties acquired and development and redevelopment properties placed into operation, partially offset by;

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

\$0.9 million net decrease in rental expenses and real estate taxes in our same store portfolio, which was primarily driven by decreases in property taxes, repairs, maintenance and non-recoverable expenses, partially offset by increases in property insurance and utilities.

### *Other Revenue and Other Income (Loss)*

Total other revenue and other income decreased by approximately \$0.2 million for the three months ended September 30, 2011 as compared to the same period in 2010, primarily due to:

\$0.6 million decrease in interest and other income, primarily as a result of the an exchange rate loss from Mexico operations; partially offset by

\$0.3 million decrease in equity in loss of unconsolidated joint ventures primarily as a result of an increase in occupancy at two of our development joint ventures.

*Other Expenses (Income)*

Other expenses (income) increased by approximately \$5.9 million, or 11.8%, for the three months ended September 30, 2011 as compared to the same period in 2010, primarily a result of:

\$4.9 million increase in depreciation expense resulting from real estate acquisitions and capital additions;

\$1.1 million increase in interest expense related primarily to higher average interest rates on higher debt balances due to refinancing at higher rates and issuance of new debt since the third quarter of 2010; and

\$0.2 million increase in general and administrative expenses, which included an increase in personnel costs partially offset by an increase in capitalized overhead as a result of additional time and resources being utilized on leasing, capital projects and development activities; which are partially offset by

\$0.3 million decrease in income tax and other taxes primarily as a result of an income tax benefit recognized in our taxable REIT subsidiary.

*Income (Loss) from Discontinued Operations*

We had income from discontinued operations of \$51,000 for the three months ended September 30, 2011 as compared to a loss of \$1.0 million in the same period in 2010. This change is a result of no dispositions during the three months ended September 30, 2011 and eight dispositions in 2010, whose losses were included in discontinued operations for the three months ended September 30, 2010.

*Noncontrolling Interests*

Net loss attributable to noncontrolling interests decreased by approximately \$0.1 million, or 11.1%, due to a decrease of consolidated net loss, period over period, and an increase of 2% in our ownership of the operating partnership, partially offset by additional noncontrolling interests in properties acquired (see Notes to Consolidated Financial Statements, Note 3 Investment in Properties ). We owned approximately 91% and 89% of our operating partnership as of September 30, 2011 and 2010, respectively. The change in ownership was primarily due to the equity offering in February 2011, our continuous equity offering (see Notes to Consolidated Financial Statements, Note 9 Stockholders Equity for additional information) and redemption of OP Units (see Notes to Consolidated Financial Statements, Note 8 Noncontrolling Interests for additional information).

**Comparison of the nine months ended September 30, 2011 compared to the same period ended September 30, 2010**

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income (loss) and other expenses for the nine months ended September 30, 2011 compared to the nine months ended September 30, 2010. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods for which the operations had been stabilized. Non-same store operating properties include properties not meeting the same store criteria and by definition exclude development and redevelopment properties. The same store portfolio for the periods presented totaled 367 operating properties and was comprised of 52.4 million square feet. A discussion of these changes follows in the table below (in thousands).

	Nine months ended September 30,		
	2011	2010	\$ Change
<b>Rental Revenues</b>			
Same store, excluding revenues related to early lease terminations	\$ 169,049	\$ 171,158	\$ (2,109)
Non-same store operating properties	21,914	3,421	18,493
Development and redevelopment	129	1,017	(888)
Revenues related to early lease terminations	457	569	(112)
<b>Total rental revenues</b>	<b>191,549</b>	<b>176,165</b>	<b>15,384</b>
<b>Rental Expenses and Real Estate Taxes</b>			
Same store	48,466	50,221	(1,755)
Non-same store operating properties	5,971	1,387	4,584
Development and redevelopment	165	1,780	(1,615)
<b>Total rental expenses and real estate taxes</b>	<b>54,602</b>	<b>53,388</b>	<b>1,214</b>
<b>Property Net Operating Income <sup>(1)</sup></b>			
Same store, excluding revenues related to early lease terminations	120,583	120,937	(354)
Non-same store operating properties	15,943	2,034	13,909
Development and redevelopment	(36)	(763)	727
Revenues related to early lease terminations	457	569	(112)
<b>Total property net operating income</b>	<b>136,947</b>	<b>122,777</b>	<b>14,170</b>
<b>Other Revenue and Other Income (Loss)</b>			
Institutional capital management and other fees	3,153	3,051	102
Gain on dispositions of real estate interests		13	(13)
Equity in loss of unconsolidated joint ventures, net	(3,450)	(2,200)	(1,250)
Interest and other income (expense)	(257)	112	(369)
Casualty gains	1,298		1,298
<b>Total other revenue and other income</b>	<b>744</b>	<b>976</b>	<b>(232)</b>
<b>Other Expenses</b>			
Real estate related depreciation and amortization	96,839	85,755	11,084
Loss on business combinations,		395	(395)
Interest expense	46,907	41,481	5,426
General and administrative	20,465	18,528	1,937
Income tax expense and other taxes	105	1,056	(951)
Impairment losses	1,934	4,556	(2,622)
<b>Total other expenses</b>	<b>166,250</b>	<b>151,771</b>	<b>14,479</b>
<b>Income (loss) from discontinued operations</b>	<b>87</b>	<b>(2,142)</b>	<b>2,229</b>

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

Net loss attributable to noncontrolling interests	3,385	3,526	(141)
Net loss attributable to common stockholders	\$ (25,087)	\$ (26,634)	\$ 1,547

- <sup>(1)</sup> For a discussion of why we view property net operating income to be an appropriate supplemental performance measure see page 23, above. For a reconciliation of our property net operating income to our reported Loss from continuing operations, see Notes to Consolidated Financial Statements, Note 12 Segment Information.

*Rental Revenues*

Rental revenues, which are comprised of base rent, straight-line rent, tenant recovery income, early lease termination fees and other rental revenues, increased by \$15.4 million, or 8.7%, for the nine months ended September 30, 2011 compared to the same period in 2010, primarily due to the following changes:

\$18.5 million increase in our non-same store rental revenues, primarily driven by the addition of 48 properties, resulting from the acquisition of 38 properties and the completion of development and redevelopment on 10 properties moved into operations since January 1, 2010; partially offset by

\$2.1 million decrease in total revenue in our same store portfolio due primarily to the following:

\$2.1 million decrease in base rent resulting from decreased rental rates despite an increase in average occupancy in our same store portfolio of 220 basis points;

\$0.5 million decrease in recovery income, which is primarily related to a decrease in our recoverable expenses;

\$0.8 million decrease related to a settlement of a tenant in liquidation which was recorded in 2010; partially offset by

\$0.5 million increase in revenues related to above market rent adjustments; and

\$1.0 million increase in straight-line rent; and

\$0.9 million decrease in rental revenues in our development and redevelopment portfolios as 10 properties have been placed into operation within our non-same store portfolio since January 1, 2010.

The following table illustrates the various components of our total rental revenues for the nine months ended September 30, 2011 and 2010 (in thousands).

	For the Nine months ended September 30,		\$ Change
	2011	2010	
Base rent	\$ 144,817	\$ 134,445	\$ 10,372
Straight-line rent and amortization of above and below market rent intangibles	7,381	3,813	3,568
Tenant recovery income	37,141	34,687	2,454
Other	1,753	2,650	(897)
Revenues related to early lease terminations	457	570	(113)
Total rental revenues	\$ 191,549	\$ 176,165	\$ 15,384

*Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$1.2 million, or 2.3%, for the nine months ended September 30, 2011 compared to the same period in 2010, primarily due to:

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

\$3.0 million net increase in rental expenses and real estate taxes related to the properties acquired and development and redevelopment placed into operations, partially offset by;

\$1.8 million net decrease in our rental expenses and real estate taxes in our same store portfolio, primarily driven by decreases in property taxes and non-recoverable expenses.

*Other Revenue and Other Income (Loss)*

Total other revenue and other income (loss) decreased by approximately \$0.2 million, or 23.8% for the nine months ended September 30, 2011 as compared to the same period in 2010, primarily due to:

\$1.3 million casualty gain resulting from storm damage on one of our properties (See Notes to the Consolidated Financial Statements, Note 3 Investment in Properties ); partially offset by

\$1.3 million increase in equity in losses of as a result of a decrease in capitalized interest and expenditures in development joint ventures; and



\$0.4 million decrease in interest and other income, due primarily to the following:

\$0.8 million decrease in the net exchange rate gains from Mexico operations; and

\$0.7 million decrease in interest income as a result of a reduction in our notes receivable balance; partially offset by

\$1.1 million decrease in debt modification costs.

*Other Expenses*

Other expenses increased by approximately \$14.5 million, or 9.5%, for the nine months ended September 30, 2011 as compared to the same period in 2010, primarily as a result of:

\$11.0 million increase in depreciation expense resulting from real estate acquisitions and capital additions over the periods being compared;

\$5.4 million increase in interest expense primarily related to higher interest rates on debt which has been refinanced and issued since the beginning of 2010; and

\$1.9 million increase in general and administrative expenses, primarily related to an increase in acquisition costs of approximately \$1.0 million for the increased number of properties acquired during 2011 and an increase in personnel costs; which are partially offset by

\$2.6 million decrease in impairments from a \$1.9 million impairment loss recorded on one of our investments in unconsolidated joint ventures in 2011 as compared to a \$4.6 million held for use impairment recorded in 2010; and

\$1.4 million decrease in expenses related to a \$0.4 million loss on a business combination in 2010 and a \$1.0 million decrease in income tax expense in 2011, related to a benefit recognized in 2011.

*Income (Loss) from Discontinued Operations*

We had income from discontinued operations of \$87,000 during the nine months ended September 30, 2011 compared to a loss of approximately \$2.1 million in the same period in 2010 as a result of no dispositions during the nine months ended September 30, 2011 and eight dispositions in 2010, whose losses are included in discontinued operations for the nine months ended September 30, 2010.

*Noncontrolling Interests*

Net loss attributable to noncontrolling interests decreased by approximately \$0.1 million due to a decrease of consolidated net loss, period over period, and an increase of 2% in our ownership of the operating partnership, partially offset by the additional noncontrolling interests in properties acquired (see Notes to Consolidated Financial Statements, Note 3 Investment in Properties ). We owned approximately 91% and 89% of our operating partnership as of September 30, 2011 and 2010, respectively. The change in ownership was primarily due to the equity offering in February 2011, our continuous equity offering (see Notes to Consolidated Financial Statements, Note 9 Stockholders Equity for additional information) and redemption of OP Units (see Notes to Consolidated Financial Statements, Note 8 Noncontrolling Interests for additional information).

**Segment Summary for the three and nine months ended September 30, 2011 compared to the same periods ended September 30, 2010**

The following table summarizes financial information related to our consolidated operating properties in continuing operations by segment as of and for the three and nine months ended September 30, 2011 compared to same periods in 2010 (dollar amounts in thousands). Certain reclassifications have been made to prior year results to conform to the current year presentation, primarily related to the movement of certain markets from the East region to the West region.

	2011	East 2010	Change	2011	West 2010	Change
Operating properties in continuing operations:						
Number of buildings	141	128	13	279	249	30
Square feet (in thousands)	23,488	21,986	1,502	36,765	32,636	4,129
Occupancy at end of period	88.6%	85.0%	3.6%	90.8%	88.2%	2.6%
Segment assets	\$ 984,839	\$ 907,179	\$ 77,660	\$ 1,644,199	\$ 1,425,110	\$ 219,089
For the three months ended September 30:						
Rental revenues	\$ 24,330	\$ 22,044	\$ 2,286	\$ 41,545	\$ 38,542	\$ 3,003
Property net operating income <sup>(1)</sup>	\$ 18,107	\$ 15,601	\$ 2,506	\$ 29,332	\$ 26,515	\$ 2,817
For the nine months ended September 30:						
Rental revenues	\$ 70,916	\$ 62,820	\$ 8,096	\$ 120,504	\$ 112,089	\$ 8,415
Property net operating income <sup>(1)</sup>	\$ 51,854	\$ 45,094	\$ 6,760	\$ 85,129	\$ 78,207	\$ 6,922

<sup>(1)</sup> For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure, see page 23 above. For a reconciliation of our property net operating income to our reported Loss from continuing operations, see Notes to Consolidated Financial Statements, Note 12 Segment Information.

*East Segment*

East Segment property NOI increased approximately \$2.5 million, for the three months ended September 30, 2011 as compared to the same period in 2010 primarily as a result of:

\$2.3 million increase in rental revenues as a result of the acquisition of seven operating properties and completion of development of seven properties which were placed into operations since September 30, 2010; and

\$0.2 million decrease in operating expenses, including a 20.0% decrease in property taxes.

East Segment property NOI increased approximately \$6.8 million, for the nine months ended September 30, 2011 as compared to the same period in 2010 primarily as a result of:

\$6.2 million increase in base rent, straight-line rent and amortization of above and below market rents as a result of the acquisition of seven operating properties and completion of development on seven properties which were placed into since September 30, 2010; and

\$0.8 million increase in operating expense recoveries in excess of expenses.

*West Segment*

West Segment property NOI increased approximately \$2.8 million for the three months ended September 30, 2011 as compared to the same period in 2010 primarily as a result of:

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

\$2.6 million increase in base rent and straight-line rent as a result of the acquisition of 23 operating properties and completion of development on six properties which were placed into operations in the West operating segment during the period from October 1, 2010 through September 30, 2011; and

\$0.3 million increase of operating expense recoveries in excess of expenses.

West Segment property NOI increased approximately \$6.9 million for the nine months ended September 30, 2011 as compared to the same period in 2010 primarily as a result of:

\$8.3 million increase in base rent and straight-line rent as a result of the acquisition of 23 operating properties and completion of development of six properties which were placed into operations in the West operating segment during the period from October 1, 2010 through September 30, 2011; partially offset by

\$0.8 million decrease in revenues related to a settlement of a tenant in liquidation which was recorded in 2010.

The following table reflects our total assets, net of accumulated depreciation and amortization, by segment as of September 30, 2011 and 2010 (in thousands).

	September 30,	
	2011	2010
<b>Segments:</b>		
East assets	\$ 984,839	\$ 907,179
West assets	1,644,199	1,425,110
Total segment net assets	2,629,038	2,332,289
<b>Non-segment assets:</b>		
Development and redevelopment assets	9,418	111,080
Properties in pre-development including land held	40,931	28,678
Non-segment cash and cash equivalents	13,266	14,423
Other non-segment assets <sup>(1)</sup>	153,800	136,314
Total assets	\$ 2,846,453	\$ 2,622,784

<sup>(1)</sup> Other non-segment assets primarily consists of corporate assets including investments in and advances to unconsolidated joint ventures, notes receivable, deferred loan costs, straight-line rent and other receivables and other assets.

### Liquidity and Capital Resources

#### Overview

We currently expect that our principal sources of working capital and funding for potential capital requirements for expansions and renovation of properties, developments, acquisitions, distributions to investors and debt service will include:

Cash flows from operations;

Proceeds from capital recycling and dispositions;

Borrowings under our senior unsecured revolving credit facility;

Other forms of secured or unsecured financings;

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

Offerings of common stock or other securities;

Current cash balances; and

Distributions from our institutional capital management and other joint ventures.

Our sources of capital will be used to meet our liquidity requirements and capital commitments, including operating activities, debt service obligations, equity holder distributions, capital expenditures at our properties, development funding requirements and future acquisitions. We expect to utilize the same sources of capital to meet our short-term and long-term liquidity requirements, and expect that these sources will be sufficient to meet our short-term liquidity needs.

### ***Cash Flows***

Cash and cash equivalents were \$15.3 million and \$17.3 million as of September 30, 2011 and December 31, 2010, respectively. Net cash provided by operating activities increased by \$7.5 million to \$78.5 million during the nine months ended September 30, 2011 compared to \$71.0 million during the same period in 2010. This change was primarily due to a decrease in cash paid for accrued expenses and other liabilities during the periods.

Net cash used in investing activities increased \$157.3 million to \$202.3 million during the nine months ended September 30, 2011 compared to \$45.0 million during the same period in 2010. This change was primarily due to the acquisition of 23 properties and land which resulted in an increase in cash outflows of \$120.6 million, a \$9.8 million increase in capital expenditures, a \$15.9 million increase in contributions to our unconsolidated joint ventures, a decrease of \$16.0 million in proceeds from dispositions and a \$12.0 million increase in distributions from our unconsolidated joint ventures, as well as changes in various other investing activities.

Net cash provided by financing activities was \$121.8 million during the nine months ended September 30, 2011 compared to net cash used of \$30.0 million during the same period in 2010. This change was primarily due to net proceeds of \$111.9 million from the equity offering completed in February of 2011, as well as an increase in the total net receipts from our debt of \$63.2 million; partially offset by an increase in our dividends paid of \$5.6 million to common stockholders.

### ***Common Stock***

As of September 30, 2011, approximately 245.9 million shares of common stock were issued and outstanding.

On February 18, 2011, we issued 21.9 million shares of common stock in a public offering at a price of \$5.35 per share for net proceeds of \$111.9 million.

On March 23, 2010, we registered a continuous equity offering program. Pursuant to this offering, we may sell up to 20 million shares of common stock from time-to-time through March 23, 2013 in at-the-market offerings or certain other transactions. We intend to use the proceeds from any sale of shares for general corporate purposes, which may include funding acquisitions and repaying debt. During the three and nine months ended September 30, 2011 we did not issue shares of common stock through this offering. During the three months and nine months ended September 30, 2010, we issued approximately 1.8 million and 3.5 million shares of common stock through this offering, respectively. As of September 30, 2011, 7.4 million shares remain available to be issued under the program.

The net proceeds from the sales of our securities were transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our public offerings, including the offerings noted above.

### ***Distributions***

During the three and nine months ended September 30, 2011, our board of directors declared distributions to stockholders totaling approximately \$19.0 million and \$57.7 million, respectively, including distributions to OP unitholders. During the same periods in 2010, our board of directors declared distributions to stockholders of approximately \$16.9 million and \$50.4 million, respectively, including distributions to OP unitholders. Existing cash balances, cash provided from operations and borrowings under our senior unsecured revolving credit facility were used for distributions paid during 2011 and 2010.

The payment of quarterly distributions is determined by our board of directors and may be adjusted at its discretion at any time. During October 2011, our board of directors declared quarterly cash dividends of \$0.07 per share and unit, payable on January 12, 2012 to stockholders and OP unitholders of record as of December 29, 2011.

### ***Outstanding Indebtedness***

As of September 30, 2011, our outstanding indebtedness of approximately \$1.3 billion consisted of mortgage notes, senior unsecured notes and an outstanding balance on our senior unsecured revolving credit facility, which excludes approximately \$62.7 million representing our proportionate share of non-recourse debt associated with unconsolidated joint ventures. As of December 31, 2010, our outstanding indebtedness of approximately \$1.2 billion consisted of mortgage notes, senior unsecured notes and an outstanding balance on our senior unsecured revolving credit facility, which excludes approximately \$62.3 million representing our proportionate share of non-recourse debt associated with unconsolidated joint ventures.



As of September 30, 2011, the gross book value of our consolidated properties was approximately \$3.2 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. As of December 31, 2010, the gross book value of our consolidated properties was approximately \$3.0 billion and the gross book value of all properties securing our mortgage debt was approximately \$1.0 billion. Our debt has various covenants with which we were in compliance as of September 30, 2011 and December 31, 2010.

Our debt instruments require monthly or quarterly payments of interest and many require, or will ultimately require, monthly or quarterly repayments of principal. Currently, cash flows from operations are sufficient to satisfy these monthly and quarterly debt service requirements, excluding principal maturities, and we anticipate that cash flows from operations will continue to be sufficient to satisfy our monthly and quarterly debt service, excluding principal maturities. During the three and nine months ended September 30, 2011 our debt service, including principal payments and refinancing activities and interest payments, totaled \$94.3 million and \$201.3 million, respectively. During the three and nine months ended September 30, 2010 our debt service, including principal payments and refinancing activities and interest payments, totaled \$21.8 million and \$366.7 million, respectively.

#### *Debt Retirement and Refinancing*

During the nine months ended September 30, 2011, we retired \$122.9 million of maturing mortgage notes which were repaid using proceeds from the Company's senior unsecured revolving credit facility and with proceeds from our senior unsecured notes issued through a private placement discussed below.

In April 2011, we refinanced \$50.0 million of maturing senior unsecured notes. The new fixed-rate notes bear interest of 5.43%, mature in April 2020 and require quarterly interest payments.

#### *Debt Issuances*

On June 3, 2011, we entered into a term loan agreement with a syndicate of 12 banks, pursuant to which we borrowed \$175.0 million through a senior unsecured loan. The term loan is scheduled to mature on June 3, 2015 and may be prepaid in whole or in part at any time. The term loan agreement provides for a variable interest rate based on either the base rate under the agreement or LIBOR, at our election, plus a margin that is initially based on our leverage ratio. The margins on base rate loans initially may range from 0.80% to 1.65% per annum, and the margins on LIBOR-based loans may range from 1.80% to 2.65% per annum. This loan agreement has various covenants with which we are in compliance as of September 30, 2011. We used the term loan, together with proceeds from a draw under our senior unsecured revolving credit facility, to repay our unsecured term loan that was scheduled to mature on June 6, 2011.

On August 1, 2011 we issued \$225.0 million of new fixed rate, senior unsecured notes through a private placement. These senior unsecured notes have a weighted average maturity of 8.5 years and a weighted average interest rate of 4.93%. The notes have maturities of 5, 7, 8, 10, 11 or 12 years. The notes and related purchase agreement contain various covenants with which we are in compliance with as of September 30, 2011. Proceeds from these notes were used to pay down borrowings under our senior unsecured revolving credit facility with the remainder used to pay down expiring mortgage notes and for general corporate purposes.

#### *Line of Credit*

As of September 30, 2011 and December 31, 2010, we had \$51.5 million and \$51.0 million outstanding on our senior unsecured revolving credit facility, respectively, and had \$248.5 million available for borrowing under our senior unsecured revolving credit facility as of September 30, 2011.

On June 3, 2011 we entered in an amendment to extend the maturity date of our \$300.0 million senior unsecured revolving credit facility from August 19, 2013 until June 3, 2015. This amendment also increased the number of banks included on the facility from nine to twelve and reduced the interest rate payable to either 0.65% to 1.35% over prime or 1.65% to 2.35% over LIBOR, per annum at our election, depending upon the Company's leverage ratio. The amendment also provides us the ability, from time to time, to extend the size of the facility by up to an additional \$200.0 million, to a total of \$500.0 million, subject to receipt of lender commitments and other conditions. We incurred a total of approximately \$2.1 million in fees paid to the creditor and third-party costs which have been deferred and will be amortized over the life of the new credit facility. Proceeds from draws on the line have been used to repay mortgage notes and senior unsecured notes as they became due, to finance our property



acquisitions and for general corporate purposes including payment of distributions. The senior unsecured revolving credit facility agreement contains various covenants with which we are in compliance with as of September 30, 2011. See Note 3 Investment in Properties for further detail related to our property acquisitions.

*Debt assumptions*

During the nine months ended September 30, 2011, we assumed two secured, non-recourse notes with outstanding balances of approximately \$3.9 million and \$3.4 million in connection with two property acquisitions. The assumed notes bear interest at rates of 4.96% and 6.00%, respectively, and require monthly payments of principal and interest. The maturity dates of the assumed notes are August 2023 and April 2014, respectively.

*Interest rate swap*

As of September 30, 2011, we had one forward-starting swap in place to hedge the variability of cash flows associated with forecasted issuances of debt. This derivative has a notional value of \$90.0 million, a LIBOR based swap strike rate of 5.43%, an effective date of June 2012 and a maturity date of September 2012. The associated counterparty is PNC Bank, NA.

*Debt Maturities*

The following table sets forth the scheduled maturities of our debt, excluding unamortized premiums, as of September 30, 2011 (in thousands).

Year	Senior Unsecured Notes	Mortgage Notes	Senior Unsecured Revolving Credit Facility	Total
2011	\$	\$ 3,411	\$	\$ 3,411
2012		57,580		57,850
2013	175,000	43,816		218,816
2014	50,000	9,475		59,475
2015	215,000	47,822	51,500	314,322
Thereafter	495,000	137,179		631,909
<b>Total</b>	<b>\$ 935,000</b>	<b>\$ 299,283</b>	<b>\$ 51,500</b>	<b>\$ 1,285,783</b>

*Financing Strategy*

We do not have a formal policy limiting the amount of debt we incur, although we currently intend to operate so that our financial metrics are generally consistent with investment grade peers in the real estate industry. We continually consider our secured and unsecured leverage and among other relevant metrics, our fixed charge coverage. Our charter and our bylaws do not limit the indebtedness that we may incur. We are, however, subject to certain covenants which may limit our outstanding indebtedness.

*Contractual Obligations*

The following table reflects our contractual obligations as of September 30, 2011; specifically our obligations under long-term debt agreements, operating and ground lease agreements and purchase obligations (in thousands).

Contractual Obligations <sup>(1)</sup>	Total	Payments due by Period			
		Less than 1 Year	1-3 Years	4-5 Years	More Than 5 Years
Scheduled long-term debt maturities, including interest <sup>(2)</sup>	\$ 1,648,224	\$ 107,373	\$ 456,402	\$ 444,026	\$ 640,423
Operating lease commitments	1,478	534	587	357	
Ground lease commitments <sup>(3)</sup>	13,891	474	949	1,068	11,400
Forward purchase commitments	15,483	3,130	12,353		

Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

Total	\$ 1,679,076	\$ 111,511	\$ 470,291	\$ 445,451	\$ 651,823
-------	--------------	------------	------------	------------	------------

- (1) From time-to-time in the normal course of our business, we enter into various contracts with third parties that may obligate us to make payments, such as maintenance agreements at our properties. Such contracts, in the aggregate, do not represent

material obligations, are typically short-term and cancellable within 90 days and are not included in the table above. Excluded from the total are our estimated construction costs to complete development projects of approximately \$30.0 million, none of which is legally committed, and \$11.3 million is expected to be funded with existing construction loans.

(2) Variable interest rate payments are estimated based on the LIBOR rate at September 30, 2011.

(3) Three of our buildings comprised of 0.7 million square feet reside on 38 acres of land which is leased from an airport authority.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2011 and December 31, 2010, respectively, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors, other than items discussed herein.

As of September 30, 2011, our proportionate share of the total construction loans of our unconsolidated development joint ventures, including undrawn amounts, was \$24.0 million; \$13.3 million is scheduled to mature by the end of 2012 and \$10.7 million is scheduled to mature by the end of 2013. Our proportionate share of the total construction loans, including undrawn amounts, of our unconsolidated development joint ventures includes 50% of the construction loans associated with the SCLA joint venture which are non-recourse to the venture partners.

#### **Indebtedness and Other Off-Balance Sheet Arrangements**

There are no lines of credit or side agreements related to, or between, our unconsolidated joint ventures and us, and there are no other derivative financial instruments between our unconsolidated joint ventures and us. In addition, we believe we have no material exposure to financial guarantees, except as discussed above.

We may elect to fund additional capital to a joint venture through equity contributions (generally on a basis proportionate to our ownership interests), advances or partner loans, although such fundings are not required contractually or otherwise. As of September 30, 2011, our proportionate share of non-recourse debt associated with unconsolidated joint ventures is \$62.7 million. The maturities of our proportionate share of the non-recourse debt are summarized in the table below (in thousands):

Year	DCT's Proportionate Share of Secured Non-Recourse Debt in Unconsolidated Joint Ventures
2011	\$
2012	13,335
2013	17,196
2014	4,513
2015	3,129
Thereafter	24,561
<b>Total</b>	<b>\$ 62,734</b>

#### **Funds From Operations**

We believe that net income, as defined by GAAP, is the most appropriate earnings measure. However, we consider FFO as defined by the National Association of Real Estate Investment Trusts, or NAREIT, to be a useful supplemental, non-GAAP measure of our operating performance. NAREIT developed FFO as a relative measure of performance of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is generally defined as net income attributable to common stockholders, calculated in accordance with GAAP, plus real estate-related depreciation and amortization, less gain (or loss) from dispositions of operating real estate held for investment purposes and adjustments to derive our pro rata share of FFO of unconsolidated joint ventures. We exclude gains and losses on business combinations and include the gains or losses from dispositions of properties which were acquired or developed with the intention to sell or contribute to an investment fund in our definition of FFO. Although the NAREIT definition of FFO predates the GAAP guidance for accounting for gains and losses on business combinations, we believe that excluding such gains and losses is consistent with the key objective of FFO as a performance measure. Readers should note that FFO captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of



## Edgar Filing: DCT Industrial Trust Inc. - Form 10-Q

which have real economic effect and could materially impact our results from operations. NAREIT's definition of FFO is subject to interpretation and modifications to the NAREIT definition of FFO are common. Accordingly, our FFO may not be comparable to other REITs' FFO and FFO should be considered only as a supplement to net income as a measure of our performance.

The following table presents the calculation of our FFO reconciled from Net loss attributable to common stockholders for the periods indicated below on a historical basis (unaudited, amounts in thousands, except per share and unit data).

	Three Months Ended September 30,		Nine months ended September 30,	
	2011	2010	2011	2010
Net loss attributable to common stockholders	\$ (8,076)	\$ (8,680)	\$ (25,087)	\$ (26,634)
Adjustments:				
Real estate related depreciation and amortization	33,398	28,742	96,839	86,518
Equity in loss of unconsolidated joint ventures, net	967	1,293	3,450	2,200
Equity in FFO of unconsolidated joint ventures	1,083	403	2,119	3,080
Loss on business combinations				395
Gain on dispositions of real estate interests		(2,058)		(2,092)
Gain on dispositions of non-depreciated real estate		6		12
Noncontrolling interest in the operating partnership's share of the above adjustments	(3,655)	(3,108)	(10,852)	(10,143)
FFO attributable to unitholders	2,413	2,030	6,936	6,737
<b>FFO attributable to common stockholders and unitholders - basic and diluted</b>	<b>\$ 26,130</b>	<b>\$ 18,628</b>	<b>\$ 73,405</b>	<b>\$ 60,073</b>
FFO per common share and unit - basic and diluted	\$ 0.10	\$ 0.08	\$ 0.27	\$ 0.25
FFO weighted average common shares and units outstanding:				
Common shares for earnings per share - basic:	245,805	211,634	241,548	210,285
Participating securities	1,555	1,801	1,623	1,678
Units	25,011	25,985	25,260	26,563
FFO weighted average common shares, participating securities and units outstanding - basic:	272,371	239,420	268,431	238,526
Dilutive common stock equivalents	429	296	468	424
FFO weighted average common shares, participating securities and units outstanding - diluted:	272,800	239,716	268,899	238,950

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the exposure to losses resulting from changes in market prices such as interest rates, foreign currency exchange rates and rental rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and OP unitholders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates.

#### Interest Rate Risk

Our exposure to market risk includes interest rate fluctuations in connection with our senior unsecured revolving credit facility and other variable rate borrowings and forecasted fixed rate debt issuances, including refinancing of existing fixed rate debt. Interest rate risk may result from many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control. To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks and forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined



period of time. During the three and nine months ended September 30, 2011 and 2010, such derivatives were in place to hedge some of the variable cash flows associated with forecasted issuances of debt that are expected to occur during 2012, and to mitigate fluctuations in certain variable rate borrowings. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors. As of September 30, 2011, we had one forward-starting swap in place to hedge the variability of cash flows associated with forecasted issuances of debt. This derivative has a notional value of \$90.0 million, a LIBOR based swap strike rate of 5.43%, an effective date of June 2012 and a maturity date of September 2012. The associated counterparty is PNC Bank, NA.

As of September 30, 2011 and December 31, 2010, our derivatives had a fair value that resulted in a liability of \$25.6 million and \$10.1 million, respectively, and was included in Other liabilities in our Consolidated Balance Sheets.

The net liabilities associated with these derivatives would increase approximately \$1.0 million if the market interest rate of the referenced swap index were to decrease 10 basis points based upon the prevailing market rate as of September 30, 2011.

Similarly, our variable rate debt is subject to risk based upon prevailing market interest rates. As of September 30, 2011, we had approximately \$226.5 million of variable rate debt outstanding indexed to LIBOR rates. If there was a 10% change in prevailing market interest rates relevant to our remaining variable rate debt, interest expense during the nine months ended September 30, 2011 would have increased by approximately \$0.4 million. Additionally, if weighted average interest rates on our fixed rate debt were to have changed by 100 basis points due to refinancing, interest expense would have changed by approximately \$7.2 million during the nine months ended September 30, 2011.

As of September 30, 2011, the estimated fair value of our debt was approximately \$1.4 billion based on our estimate of the then-current market interest rates.

#### **ITEM 4. CONTROLS AND PROCEDURES**

##### **Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures; as such term is defined under Rule 13a-15(e) under the Exchange Act, as of September 30, 2011, the end of the period covered by this report. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that our disclosure controls and procedures will detect or uncover every situation involving the failure of persons within DCT Industrial Trust Inc. or its affiliates to disclose material information otherwise required to be set forth in our periodic reports. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of September 30, 2011 in providing reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

##### **Changes in Internal Control over Financial Reporting**

None.

#### **PART II. OTHER INFORMATION**

##### **ITEM 1. LEGAL PROCEEDINGS**

None.

##### **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors set forth in Item 1A. to Part I of our Form 10-K, as filed on February 25, 2011, except to the extent factual information disclosed elsewhere in this Form 10-Q relates to such risk factors.

##### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.





---

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. REMOVED AND RESERVED**

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

**a. Exhibits**

- \*3.1 DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to Form 8-K filed on December 19, 2006)
- \*3.2 First Amendment to DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K filed on February 9, 2011)
- \*3.3 Second Amendment to DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K filed on October 27, 2011)
- \*10.1 Resignation and Release Agreement, dated as of July 26, 2011, by and between DCT Industrial Trust Inc. and Daryl H. Mechem (incorporated by reference to Exhibit 10.1 to Form 8-K filed on July 28, 2011)
- \*10.2 Employment Agreement, dated as of September 19, 2011, by and between DCT Industrial Trust Inc. and Matthew T. Murphy (incorporated by reference to Exhibit 10.1 to Form 8-K filed on September 20, 2011)
- +31.1 Rule 13a-14(a) Certification of Principal Executive Officer
- +31.2 Rule 13a-14(a) Certification of Principal Financial Officer
- +32.1 Section 1350 Certification of Principal Executive Officer
- +32.2 Section 1350 Certification of Principal Financial Officer
- 101 The following materials from DCT Industrial Trust Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Stockholder's Equity, Comprehensive Income (Loss) and Noncontrolling Interests, (iv) the Consolidated Statements of Cash Flows, and (v) related notes to these financial statements.

+ Filed herewith.

\* Filed previously.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**DCT INDUSTRIAL TRUST INC.**

Date: November 3, 2011

/s/ Philip L. Hawkins  
**Philip L. Hawkins**  
**President and Chief Executive Officer**

Date: November 3, 2011

/s/ Matthew T. Murphy  
**Matthew T. Murphy**  
**Chief Financial Officer and Treasurer**

Date: November 3, 2011

/s/ Mark Skomal  
**Mark Skomal**  
**Chief Accounting Officer**

---

**EXHIBIT INDEX**

**a. Exhibits**

- \*3.1 DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to Form 8-K filed on December 19, 2006)
- \*3.2 First Amendment to DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K filed on February 9, 2011)
- \*3.3 Second Amendment to DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K filed on October 27, 2011)
- \*10.1 Resignation and Release Agreement, dated as of July 26, 2011, by and between DCT Industrial Trust Inc. and Daryl H. Mechem (incorporated by reference to Exhibit 10.1 to Form 8-K filed on July 28, 2011)
- \*10.2 Employment Agreement, dated as of September 19, 2011, by and between DCT Industrial Trust Inc. and Matthew T. Murphy (incorporated by reference to Exhibit 10.1 to Form 8-K filed on September 20, 2011)
- +31.1 Rule 13a-14(a) Certification of Principal Executive Officer
- +31.2 Rule 13a-14(a) Certification of Principal Financial Officer
- +32.1 Section 1350 Certification of Principal Executive Officer
- +32.2 Section 1350 Certification of Principal Financial Officer
- 101 The following materials from DCT Industrial Trust Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Stockholder s Equity, Comprehensive Income (Loss) and Noncontrolling Interests, (iv) the Consolidated Statements of Cash Flows, and (v) related notes to these financial statements.

+ Filed herewith.

\* Filed previously.