

DICKS SPORTING GOODS INC

Form 10-Q

June 06, 2007

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the Quarterly Period Ended May 5, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from \_\_\_\_\_ to \_\_\_\_\_.**  
**Commission File No. 001-31463**

**DICK S SPORTING GOODS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

*(State or Other Jurisdiction of  
incorporation or Organization)*

**16-1241537**

*(I.R.S. Employer  
Identification No.)*

**300 Industry Drive, RIDC Park West, Pittsburgh, Pennsylvania 15275**

*(Address of Principal Executive Offices)*

**(724) 273-3400**

*(Registrant's Telephone Number, including Area Code)*

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes  No

The number of shares of common stock, par value \$0.01 per share, and Class B common stock, par value \$0.01 per share, outstanding as of June 1, 2007 was 40,753,613 and 13,283,840, respectively.

INDEX TO FORM 10-Q

	Page Number
<u>PART I. FINANCIAL INFORMATION</u>	3
<u>Item 1. Financial Statements</u>	3
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	12
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	19
<u>Item 4. Controls and Procedures</u>	19
 <u>PART II. OTHER INFORMATION</u>	 19
<u>Item 1. Legal Proceedings</u>	19
<u>Item 1A. Risk Factors</u>	19
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	20
<u>Item 6. Exhibits</u>	20
 <u>SIGNATURES</u>	 21
 <u>INDEX TO EXHIBITS</u>	 22
<u>EX-10.7</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

**DICKS SPORTING GOODS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME UNAUDITED**  
(Amounts in thousands, except per share data)

	<b>13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>
Net sales	\$ 823,553	\$ 645,498
Cost of goods sold, including occupancy and distribution costs	579,134	467,833
<b>GROSS PROFIT</b>	<b>244,419</b>	<b>177,665</b>
Selling, general and administrative expenses	198,007	152,235
Pre-opening expenses	7,121	4,151
<b>INCOME FROM OPERATIONS</b>	<b>39,291</b>	<b>21,279</b>
Interest expense, net	3,207	2,249
<b>INCOME BEFORE INCOME TAXES</b>	<b>36,084</b>	<b>19,030</b>
Provision for income taxes	14,383	7,612
<b>NET INCOME</b>	<b>\$ 21,701</b>	<b>\$ 11,418</b>
<b>EARNINGS PER COMMON SHARE:</b>		
Basic	\$ 0.41	\$ 0.23
Diluted	\$ 0.38	\$ 0.21
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>		
Basic	53,549	50,419
Diluted	57,221	54,596
See accompanying notes to unaudited condensed consolidated financial statements.		

**Table of Contents**

**DICKS SPORTING GOODS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS UNAUDITED**  
**(Dollars in thousands)**

	<b>May 5, 2007</b>	<b>February 3, 2007</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 41,424	\$ 135,942
Accounts receivable, net	61,474	39,687
Income taxes receivable	11,674	15,671
Inventories, net	818,432	641,464
Prepaid expenses and other current assets	40,771	37,015
Deferred income taxes	1,294	
<b>Total current assets</b>	<b>975,069</b>	<b>869,779</b>
Property and equipment, net	489,726	433,071
Construction in progress - leased facilities	14,930	13,087
Goodwill	320,045	156,628
Other assets	63,266	51,700
<b>TOTAL ASSETS</b>	<b>\$ 1,863,036</b>	<b>\$ 1,524,265</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 386,444	\$ 286,668
Accrued expenses	180,736	190,365
Deferred revenue and other liabilities	74,420	87,798
Current portion of other long-term debt and capital leases	152	152
<b>Total current liabilities</b>	<b>641,752</b>	<b>564,983</b>
<b>LONG-TERM LIABILITIES:</b>		
Senior convertible notes	172,500	172,500
Revolving credit borrowings	158,557	
Other long-term debt and capital leases	8,362	8,365
Non-cash obligations for construction in progress - leased facilities	14,930	13,087
Deferred revenue and other liabilities	181,404	144,780
<b>Total long-term liabilities</b>	<b>535,753</b>	<b>338,732</b>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>STOCKHOLDERS' EQUITY:</b>		
Preferred stock		
Common stock	407	397
Class B common stock	133	134
Additional paid-in capital	346,806	302,766

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

Retained earnings	335,639	315,453
Accumulated other comprehensive income	2,546	1,800
Total stockholders' equity	685,531	620,550
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 1,863,036</b>	<b>\$ 1,524,265</b>

See accompanying notes to unaudited condensed consolidated financial statements.

4

---

**Table of Contents**

**DICK S SPORTING GOODS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME    UNAUDITED**  
**(Dollars in thousands)**

	<b>13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>
NET INCOME	\$ 21,701	\$ 11,418
OTHER COMPREHENSIVE INCOME:		
Unrealized gain on available-for-sale securities, net of tax	712	15
Foreign currency translation adjustment, net of tax	34	
<b>COMPREHENSIVE INCOME</b>	<b>\$ 22,447</b>	<b>\$ 11,433</b>

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**DICKS SPORTING GOODS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**UNAUDITED**  
(Dollars in thousands)

	Common Stock		Class B Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income		Total
	Shares	Dollars	Shares	Dollars					
BALANCE, January 28, 2006	36,545,332	\$ 365	13,730,945	\$ 137	\$ 209,526	\$ 202,842	\$ 1,923	\$ 414,793	
Exchange of Class B common stock for common stock	337,105	3	(337,105)	(3)					
Sale of common stock under stock plan	122,982	2			3,732			3,734	
Exercise of stock options	2,685,858	27			23,015			23,042	
Tax benefit on convertible note bond hedge					2,686			2,686	
Net income						112,611		112,611	
Stock-based compensation					24,303			24,303	
Total tax benefit from exercise of stock options					39,504			39,504	
Unrealized loss on securities available-for-sale, net of taxes of \$66							(123)	(123)	
BALANCE, February 3, 2007	39,691,277	\$ 397	13,393,840	\$ 134	\$ 302,766	\$ 315,453	\$ 1,800	\$ 620,550	
Cumulative effect of adoption of FIN 48						(1,515)		(1,515)	
ADJUSTED BALANCE, February 3, 2007	39,691,277	\$ 397	13,393,840	\$ 134	\$ 302,766	\$ 313,938	\$ 1,800	619,035	
Exchange of Class B common stock for common stock	110,000	1	(110,000)	(1)					
Stock options issued for					8,647			8,647	



acquisition									
Sale of common stock under stock plan									
Exercise of stock options	908,753	9			17,387				17,396
Tax benefit on convertible note bond hedge					680				680
Net income						21,701			21,701
Stock-based compensation					6,902				6,902
Total tax benefit from exercise of stock options					10,424				10,424
Foreign currency translation adjustment, net of taxes of \$23								34	34
Unrealized gain on securities available-for-sale, net of taxes of \$383								712	712
<b>BALANCE, May 5, 2007</b>	<b>40,710,030</b>	<b>\$ 407</b>	<b>13,283,840</b>	<b>\$ 133</b>	<b>\$ 346,806</b>	<b>\$ 335,639</b>	<b>\$ 2,546</b>	<b>\$ 685,531</b>	

See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**DICK S SPORTING GOODS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS UNAUDITED**  
(Dollars in thousands)

	<b>13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 21,701	\$ 11,418
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation and amortization	16,402	12,509
Deferred income taxes	(4,696)	(4,079)
Stock-based compensation	6,902	5,972
Excess tax benefit from stock-based compensation	(8,957)	(1,497)
Tax benefit from exercise of stock options	2,484	480
Other non-cash items	680	636
Changes in assets and liabilities:		
Accounts receivable	(5,195)	(4,097)
Income taxes receivable	3,791	
Inventories	(105,995)	(114,182)
Prepaid expenses and other assets	(777)	(4,375)
Accounts payable	71,021	58,936
Accrued expenses	(17,039)	9,071
Income taxes payable	8,635	(16,490)
Deferred construction allowances	9,136	2,100
Deferred revenue and other liabilities	(7,805)	(5,541)
Net cash used in operating activities	(9,712)	(49,139)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(45,410)	(27,085)
Proceeds from sale-leaseback transactions	2,864	4,282
Payment for purchase of Golf Galaxy, net of \$4,859 cash acquired	(221,449)	
Net cash used in investing activities	(263,995)	(22,803)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Revolving credit borrowings, net	158,557	48,275
Payments on other long-term debt and capital leases	(57)	(78)
Proceeds from sale of common stock under employee stock purchase plan		
Proceeds from exercise of stock options	17,396	4,568
Excess tax benefit from stock-based compensation	8,957	1,497
(Decrease) increase in bank overdraft	(5,701)	12,463
Net cash provided by financing activities	179,152	66,725
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>		<b>37</b>

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

NET DECREASE IN CASH AND CASH EQUIVALENTS	(94,518)	(5,217)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	135,942	36,564
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 41,424	\$ 31,347
Supplemental non-cash investing and financing activities:		
Construction in progress leased facilities	\$ 1,843	\$ (2,091)
Accrued property and equipment	\$ (7,647)	\$ 8,961
Cash paid for interest	\$ 3,340	\$ 1,849
Cash paid for income taxes	\$ 3,318	\$ 30,716
See accompanying notes to unaudited condensed consolidated financial statements.		

7

**Table of Contents**

**DICK S SPORTING GOODS, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. Company**

Dick s Sporting Goods, Inc. (together with its subsidiaries, the Company ) is a specialty retailer selling sporting goods, footwear and apparel through its 309 stores in 34 states.

On February 13, 2007, a wholly owned subsidiary of Dick s Sporting Goods, Inc. completed the acquisition of Golf Galaxy Inc., a multi-channel golf specialty retailer operating 75 stores in 28 states as of May 5, 2007. The Condensed Consolidated Statements of Income for the 13 weeks ended May 5, 2007 reflect the results of Golf Galaxy from the date of acquisition forward for the quarter ended May 5, 2007.

Unless otherwise specified, any reference to year is to our fiscal year and when used in this Form 10-Q and unless the context otherwise requires, the terms Dick s, we, us, the Company and our refer to Dick s Sporting Goods, Inc. wholly owned subsidiaries.

**2. Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared by us, in accordance with the requirements for Form 10-Q and do not include all the disclosures normally required in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America. The interim financial information as of May 5, 2007 and for the 13 weeks ended May 5, 2007 and April 29, 2006 is unaudited and has been prepared on the same basis as the audited financial statements. In the opinion of management, such unaudited information includes all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the interim financial information. This financial information should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K/A for the year ended February 3, 2007 as filed with the Securities and Exchange Commission on June 5, 2007. Operating results for the 13 weeks ended May 5, 2007 are not necessarily indicative of the results that may be expected for the year ending February 2, 2008 or any other period.

**3. Newly Issued Accounting Pronouncements**

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements; however, SFAS 157 does not require any new fair value measurements. SFAS 157 is effective as of the beginning of our 2008 fiscal year. We are currently evaluating the impact, if any, that SFAS 157 will have on our financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ( SFAS 159 ). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact, if any, that SFAS 159 will have on our financial statements.

**4. Acquisition**

On February 13, 2007, Dick s Sporting Goods, Inc. acquired Golf Galaxy, Inc. ( Golf Galaxy ) which became a wholly owned subsidiary of Dick s by means of a merger of Dick s subsidiary with and into Golf Galaxy. The Company paid \$226.3 million which was financed using approximately \$79 million of cash and cash equivalents and the balance from borrowings under our revolving line of credit.

The acquisition is being accounted for using the purchase method in accordance with Statement of Financial Accounting Standards (SFAS) No. 141, Business Combinations, with Dick s as the accounting acquirer. Accordingly, the purchase price has been preliminarily allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the date of the acquisition. The excess of the purchase price over the fair value of net assets acquired was recorded as goodwill. Goodwill and identifiable intangible assets recorded in the acquisition will be tested periodically for impairment as required by SFAS Statement No. 142, Goodwill and Other Intangible Assets . The preliminary allocation of the purchase price to specific assets and liabilities is based, in part, upon internal estimates of assets

**Table of Contents**

and liabilities. The Company is in the process of beginning the independent appraisal for certain assets, and refining its internal fair value estimates; therefore, the allocation of the purchase price is preliminary and the final allocation will likely differ. Based on the preliminary purchase price allocation, the Company has recorded \$163.2 million of goodwill as a result of the acquisition. The following table summarizes estimated fair values of the assets acquired and liabilities assumed (in thousands):

Inventory	\$ 70,975
Other current assets (including cash)	13,585
Property and equipment, net	48,886
Other long term assets, excluding goodwill	7,560
Goodwill	163,210
Accounts payable	(34,000)
Accrued expenses	(13,197)
Other current liabilities	(9,759)
Other long-term liabilities	(17,729)
Fair value of net assets acquired, including intangibles	 \$ 229,531

The following unaudited proforma summary presents information as if Golf Galaxy had been acquired at the beginning the period presented. The proforma amounts include certain reclassifications to Golf Galaxy's amounts to conform them to the Company's reporting calendar and an increase in pre-tax interest expense of \$2,766 for the 13 weeks ended April 29, 2006 to reflect the increase in borrowings under the amended credit facility to finance the acquisition as if it had occurred at the beginning of each period presented. The proforma amounts do not reflect any benefits from economies which might be achieved from combining the operations.

The proforma information does not necessarily reflect the actual results that would have occurred had the companies been combined during the period presented, nor is it necessarily indicative of the future results of operations of the combined companies.

	<b>13 Weeks Ended April 29, 2006</b>
	<b>(Unaudited, in thousands, except per share amounts)</b>
Net sales	\$ 709,626
Net income	\$ 11,002
Basic earnings per share	\$ 0.22
Diluted earnings per share	\$ 0.20

**5. Store Closing and Relocation Reserves**

On a store's closing or relocation date, estimated lease termination and other costs to close or relocate a store are recorded in cost of goods sold, including occupancy and distribution costs on the consolidated statements of income. The calculation of accrued lease termination and other costs primarily include future minimum lease payments, maintenance costs and taxes from the date of closure or relocation to the end of the remaining lease term, net of contractual or estimated sublease income. The liability is discounted using a credit-adjusted risk-free rate of interest. The assumptions used in the calculation of the accrued lease termination and other costs are evaluated each quarter.

The following table summarizes the activity of the store closing reserves established due to Dick's store closings as a result of the Galyan's acquisition as well as the relocation of two stores during fiscal 2006 (in thousands):

9

---

**Table of Contents**

	<b>13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>
Accrued store closing and relocation reserves, beginning of period	\$ 19,903	\$ 20,181
Expense charged to earnings	50	3,406
Cash payments	(1,141)	(1,346)
Interest accretion and other changes in assumptions	163	
Accrued store closing and relocation reserves, end of period	18,975	22,241
Less: current portion of accrued store closing and relocation reserves	(6,294)	(5,832)
Long-term portion of accrued store closing and relocation reserves	\$ 12,681	\$ 16,409

Expense charged to earnings for the 13 weeks ended May 5, 2007 and April 29, 2006 was recorded in cost of goods sold, including occupancy and distribution costs in the condensed consolidated statements of income. The current portion of accrued store closing and relocation reserves is recorded in accrued expenses and the long-term portion is recorded in long-term deferred revenue and other liabilities in the condensed consolidated balance sheets.

**6. Stock-Based Compensation and Employee Stock Plans**

Total stock-based compensation expense recognized for the 13 weeks ended May 5, 2007 and April 29, 2006 was \$6.9 million and \$6.0 million, respectively, before income taxes and includes Employee Stock Purchase Plan expense of \$0.4 million and \$0.3 million, respectively. The expense was recorded in selling, general and administrative expenses in the consolidated statements of operations. The related total tax benefit was \$2.6 million and \$2.4 million for the 13 weeks ended May 5, 2007 and April 29, 2006, respectively.

The fair value of stock-based awards to employees is estimated on the date of grant using the Black-Scholes-option-pricing model with the following assumptions:

	<b>Employee Stock Options 13 Weeks Ended</b>		<b>Employee Stock Purchase Plan 13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>	<b>May 5, 2007</b>	<b>April 29, 2006</b>
<b>Black - Scholes Valuation Assumptions (1)</b>				
Expected life (years) (2)	5.29	5.29		
Expected volatility (3)	36.76 - 40.14%	39.01%		
Weighted average volatility	37.31%	39.01%		
Risk-free interest rate (4)	4.43 - 4.81%	4.63%		
Expected dividend yield				
Weighted average fair values	\$ 24.87	\$ 16.18	\$	\$

(1) This table excludes valuation assumptions related to the assumption of outstanding Golf Galaxy

options by Dick's during the period in conjunction with the acquisition of Golf Galaxy on February 13, 2007.

(2) The expected life of the options represents the estimated period of time until exercise and is based on historical experience of the similar awards.

(3) Beginning on the date of adoption of SFAS 123R, expected volatility is based on the historical volatility of the Company's common stock since the inception of the Company's shares being publicly traded in October 2002; prior to the date of adoption of SFAS 123R, expected volatility was estimated using the Company's historical volatility and volatility of



other  
publicly-traded  
retailers.

- (4) The risk-free interest rate is based on the implied yield available on U.S. Treasury constant maturity interest rates whose term is consistent with the expected life of the stock options.

**Table of Contents**

The assumptions used to calculate the fair value of options granted are evaluated and revised, as necessary, to reflect market conditions and experience.

The following summarizes all stock option transactions from February 3, 2007 through May 5, 2007:

	Shares Subject to Options	Weighted Average Exercise Price per Share	Weighted Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value (in thousands)
Outstanding, February 3, 2007	9,816,414	\$ 19.76	6.64	\$ 324,610
Granted	2,389,508	47.13		
Exercised	908,753	19.10		
Cancelled	201,123	35.45		
Outstanding, May 5, 2007	11,096,046	\$ 25.42	7.03	\$ 323,301
Exercisable, May 5, 2007	5,321,732	\$ 13.37	5.71	\$ 219,214

The aggregate intrinsic value in the table above is based on the Company's closing stock prices for the last business day of the period indicated. As of May 5, 2007, total unrecognized stock-based compensation expense related to nonvested stock options was approximately \$81.4 million, before income taxes, and is expected to be recognized over a weighted average period of approximately 3.4 years.

On February 13, 2007, the Company granted 150,000 restricted stock awards to certain executives of Golf Galaxy under the Company's 2002 Stock Option Plan. One half of these restricted stock awards vest on the third anniversary of the date of grant, and one-half vest if and to the extent that certain disclosed performance targets are achieved by the recipient of the restricted stock award upon the third anniversary from the date of grant. The fair value of these awards is equal to the market price of the Company's common stock on the date of grant.

**7. Earnings per Share**

The computation of basic earnings per share is based on the number of weighted average common shares outstanding during the period. The computation of diluted earnings per share is based upon the weighted average number of shares outstanding plus the incremental shares that would be outstanding assuming exercise of dilutive stock options and warrants. The number of incremental shares from the assumed exercise of stock options and warrants is calculated by applying the treasury stock method. The aggregate number of shares, totaling 4,388,024, that the Company could be obligated to issue upon conversion of our \$172.5 million issue price of senior convertible notes was excluded from calculations for the 13 weeks ended May 5, 2007 and April 29, 2006. The computations for basic and diluted earnings per share are as follows (in thousands, except per share data):

	<b>13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>
Net income	\$ 21,701	\$ 11,418
Weighted average common shares outstanding (for basic calculation)	53,549	50,419
Dilutive effect of outstanding common stock options and warrants	3,672	4,178
Weighted average common shares outstanding (for diluted calculation)	57,221	54,597

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

Net earnings per common share	basic	\$ 0.41	\$ 0.23
Net earnings per common share	diluted	\$ 0.38	\$ 0.21

Potential dilutive shares are excluded from the computation of earnings per share if their effect is anti-dilutive.

Anti-dilutive options excluded from the calculation of earnings per share for the 13 weeks ended May 5, 2007 and April 29, 2006 were 2.2 million and 2.0 million, respectively.

**Table of Contents****8. Interest Expense, Net**

Interest expense, net is comprised of the following (in thousands):

	<b>13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>
Interest expense	\$ 4,140	\$ 2,397
Interest income	933	148
Interest expense, net	\$ 3,207	\$ 2,249

**9. Income Taxes**

The Company adopted the provisions of Financial Standards Accounting Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ), an interpretation of FASB Statement No. 109 ( SFAS 109 ), on February 4, 2007. As a result of the implementation of FIN 48, the Company recognized no material adjustment in the liability for unrecognized income tax benefits. At the adoption date of February 4, 2007, the Company had \$12.0 million of unrecognized tax benefits, of which approximately \$9.1 million would affect our effective tax rate if recognized. At May 5, 2007, the Company had \$13.2 million of unrecognized tax benefits. The Company does not expect any reasonably possible material changes to the estimated amount of the liability associated with its uncertain tax positions through February 2, 2008.

The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. As of February 4, 2007, the Company had approximately \$1.7 million of accrued interest related to uncertain tax positions. The tax years 2004 – 2006 remain open to examination by the major taxing jurisdictions to which we are subject.

**10. Commitments and Contingencies**

The Company enters into licensing agreements for the exclusive rights to use certain trademarks extending through 2020. Under specific agreements, the Company is obligated to pay an annual guaranteed minimum royalty. The aggregate amount of required payments at May 5, 2007 is as follows (in thousands):

<b>Fiscal Year</b>	
Remainder of 2007	\$ 1,731
2008	3,072
2009	3,621
2010	3,420
2011	2,700
Thereafter	26,700
	<b>\$ 41,244</b>

In addition, certain agreements require the Company to pay additional royalties if the qualified purchases are in excess of the guaranteed minimum. Payments made under agreements requiring minimum guaranteed contractual amounts were \$0.4 million and \$0.1 million for the 13 weeks ended May 5, 2007 and April 29, 2006, respectively.

The Company is involved in legal proceedings incidental to the normal conduct of its business. Although the outcome of any pending legal proceedings cannot be predicted with certainty, management believes that adequate insurance coverage is maintained and that the ultimate resolution of these matters will not have a material adverse effect on the Company's liquidity, financial position or results of operations.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****FORWARD-LOOKING STATEMENTS**

We caution that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this Quarterly Report on Form 10-Q or made by our management involve risks and uncertainties and are subject to change based on various important factors, many of which may be beyond our control. Accordingly, our future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Accordingly, investors should not place undue reliance on forward-looking statements as a prediction of actual results. You can identify these statements as those that may predict, forecast, indicate or imply future results, performance or advancements and by forward-looking words such as *believe, anticipate, expect, estimate, predict, intend, plan, project, will, will be, will continue, will result* any variations of such words or other words with similar meanings. Forward-looking statements address, among other things, our expectations, our growth strategies, including our plans to open new stores, our efforts to increase profit margins and return on invested capital, plans to grow our private label business, projections of our future profitability, results of operations, capital expenditures or our financial condition or other forward-looking information and includes statements about revenues, earnings, spending, margins, liquidity, store openings and operations, inventory, private label products, our actions, plans or strategies.

The following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results for fiscal 2007 and beyond to differ materially from those expressed or implied in any forward-looking statements included in this report or otherwise made by our management: the intense competition in the sporting goods industry and actions by our competitors; our inability to manage our growth, open new stores on a timely basis and expand successfully in new and existing markets; the availability of retail store sites on terms acceptable to us; the cost of real estate and other items related to our stores; our ability to access adequate capital; changes in consumer demand; risks relating to product liability claims and the availability of sufficient insurance coverage relating to those claims; our relationships with our suppliers, distributors or manufacturers and their ability to provide us with sufficient quantities of products; any serious disruption at our distribution or return facilities; the seasonality of our business; the potential impact of natural disasters or national and international security concerns on us or the retail environment; risks related to the economic impact or the effect on the U.S. retail environment relating to instability and conflict in the Middle East or elsewhere; risks relating to the regulation of the products we sell, such as hunting rifles and ammunition; risks associated with relying on foreign sources of production; risks relating to implementation of new management information systems; risks relating to operational and financial restrictions imposed by our Credit Agreement; factors associated with our pursuit of strategic acquisitions; risks and uncertainties associated with assimilating acquired companies; the loss of our key executives, especially Edward W. Stack, our Chairman and Chief Executive Officer; our ability to meet our labor needs; changes in general economic and business conditions and in the specialty retail or sporting goods industry in particular; our ability to repay or make the cash payments under our senior convertible notes; the outcome of litigation or legal actions against us; changes in our business strategies and other factors discussed in other reports or filings filed by us with the Securities and Exchange Commission.

In addition, we operate in a highly competitive and rapidly changing environment; therefore, new risk factors can arise, and it is not possible for management to predict all such risk factors, nor to assess the impact of all such risk factors on our business or the extent to which any individual risk factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement. We do not assume any obligation and do not intend to update any forward-looking statements except as may be required by securities laws.

On February 13, 2007, Dick's Sporting Goods, Inc. acquired Golf Galaxy, Inc. ( Golf Galaxy ) which became a wholly owned subsidiary of Dick's by means of a merger of Dick's subsidiary with and into Golf Galaxy. Due to this acquisition, additional risks and uncertainties arise that could affect our financial performance and actual results and could cause actual results for fiscal 2007 and beyond to differ materially from those expressed or implied in any forward-looking statements included in this report or otherwise made by our management. Such risks, which are difficult to predict with a level of certainty and may be greater than expected, include, among others, risk associated

with combining businesses and/or with assimilating Golf Galaxy.

**OVERVIEW**

Dick's is an authentic full-line sporting goods retailer offering a broad assortment of brand name sporting goods equipment, apparel and footwear in a specialty store environment. Unless otherwise specified, any reference to year is to our fiscal year and when used in this Form 10-Q and unless the context otherwise requires, the terms Dick's, we, us, the Company and our refer to Dick's Sporting Goods, Inc. and its wholly owned subsidiaries. As of May 5, 2007, the Company operated 309 stores, with approximately 17.4 million square feet, in 34 states.

On February 13, 2007, a wholly owned subsidiary of Dick's completed the acquisition of Golf Galaxy. As of May 5, 2007, Golf Galaxy operated 75 stores, with approximately 1.1 million square feet, in 28 states. The Condensed Consolidated Statements of Income for the 13 weeks ended May 5, 2007 reflect the results of Golf Galaxy from the date of acquisition forward for the quarter ended May 5, 2007.

**Table of Contents**

Due to the seasonal nature of our business, interim results are not necessarily indicative of results for the entire fiscal year. Our revenue and earnings are typically greater during our fiscal fourth quarter, which includes the majority of the holiday selling season.

**CRITICAL ACCOUNTING POLICIES**

As discussed in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations section of the Company's Annual Report on Form 10-K/A for the fiscal year ended February 3, 2007, the Company considers its policies on inventory valuation, vendor allowances, goodwill, intangible assets and impairment of long-lived assets, business combinations, self-insurance reserves and stock-based compensation to be the most critical in understanding the judgments that are involved in preparing its consolidated financial statements. With the adoption of FIN 48 as of February 4, 2007, the Company has added Uncertain Tax Positions as a critical accounting policy.

**Uncertain Tax Positions**

We account for uncertain tax positions in accordance with FIN 48. The application of income tax law is inherently complex. Laws and regulations in this area are voluminous and are often ambiguous. As such, we are required to make many subjective assumptions and judgments regarding our income tax exposures. Interpretations of and guidance surrounding income tax laws and regulations change over time. As such, changes in our subjective assumptions and judgments can materially affect amounts recognized in the consolidated balance sheets and statements of income. See Note 9 to the unaudited condensed consolidated financial statements, Income Taxes, for additional detail on our uncertain tax positions.

**RESULTS OF OPERATIONS AND OTHER SELECTED DATA****Executive Summary**

Net income for the quarter increased to \$21.7 million and earnings per diluted share increased to \$0.38, as compared to net income of \$11.4 million, or \$0.21 per diluted share for the 13 weeks ended April 29, 2006.

Net sales for the quarter increased 28% to \$823.6 million, largely driven by a comparable store sales increase of 2.0%, the opening of new stores, and the inclusion of Golf Galaxy in this year's quarterly results, which will be included in the Company's comparable store sales calculation beginning in the second quarter of 2008.

As a percentage of net sales, gross profit increased 216 basis points to 29.68% for the quarter, due primarily to improved merchandise margins, increased efficiencies in the merchandise supply chain and lower occupancy costs in the current period as the prior period includes 53 basis points of occupancy expense (primarily rent and lease termination costs) for one store.

We ended the first quarter with \$158.6 million of outstanding borrowings on our line of credit. There were no outstanding borrowings as of February 3, 2007.

As of May 5, 2007, the Company operated 309 Dick's Sporting Goods stores and 75 Golf Galaxy stores, with approximately 18.5 million square feet, in 38 states. The following represents a reconciliation of beginning and ending stores for the periods indicated:

	13 Weeks Ended May 5, 2007			13 Weeks Ended April 29, 2006
	Dick's	Golf Galaxy	Total	Dick's
Beginning stores	294	65	359	255
New	15	10	25	8
Closed				
Ending stores	309	75	384	263
Relocated stores				2

The following table presents for the periods indicated items in the consolidated statements of income as a percentage of the Company's net sales, as well as the percentage change in dollar amounts from the prior year's period. In addition, other selected data is provided to facilitate a further understanding of our business. These tables should be read in conjunction with the following management's discussion and analysis and the unaudited consolidated financial statements and related notes thereto.



**Table of Contents**

	13 Weeks Ended		Basis Point Increase / (Decrease) in Percentage of Net Sales from Prior Year 2006-2007 (1)
	May 5, 2007 (1)	April 29, 2006	
Net sales (2)	100.00%	100.00%	N/A
Cost of goods sold, including occupancy and distribution costs (3)	70.32	72.48	(216)
Gross profit	29.68	27.52	216
Selling, general and administrative expenses (4)	24.04	23.58	46
Pre-opening expenses (5)	0.86	0.64	22
Income from operations	4.77	3.30	147
Interest expense, net (6)	0.39	0.35	4
Income before income taxes	4.38	2.95	143
Provision for income taxes	1.75	1.18	57
Net income	2.64%	1.77%	87
Other data:			
Comparable store net sales increase (7)	2.0%	6.5%	
Number of stores at end of period (8)	384	263	
Total square feet at end of period (8)	18,546,143	15,162,144	

(1) Column does not add due to rounding.

(2) Revenue from retail sales is recognized at the point of sale, net of sales tax. A provision for anticipated merchandise returns is provided through a reduction of sales and cost of sales in the

period that the related sales are recorded.

Revenue from gift cards and returned merchandise credits (collectively the cards ), are deferred and recognized upon the redemption of the cards.

These cards have no expiration date.

Income from unredeemed cards is recognized in the consolidated statements of income in selling, general and administrative expenses at the point at which redemption becomes remote. The Company performs an evaluation of the aging of the unredeemed cards, based on the elapsed time from the date of original issuance, to determine when redemption is remote.

Revenue from layaway sales is recognized upon receipt of final payment from the customer.

- (3) Cost of goods sold includes the cost of merchandise, inventory shrinkage and obsolescence, freight, distribution and store occupancy costs. Store occupancy costs include rent, common area maintenance charges, real estate and other asset based taxes, store maintenance, utilities, depreciation, fixture lease expenses and certain insurance expenses.
  
- (4) Selling, general and administrative expenses include store and field support payroll and fringe benefits, advertising, bank card charges, information systems, marketing, legal, accounting, other store expenses, stock-based compensation expense and all

expenses associated with operating the Company's corporate headquarters.

- (5) Pre-opening expenses consist primarily of rent, marketing, payroll and recruiting costs incurred prior to a new or relocated store opening.
- (6) Interest expense, net, results primarily from interest on our senior convertible notes and Second Amended and Restated Credit Agreement (the Credit Agreement).
- (7) Comparable store sales begin in a store's 14<sup>th</sup> full month of operations after its grand opening. Comparable store sales are for stores that opened at least 13 months prior to the beginning of the period noted. Stores that were relocated during the applicable period have

been excluded from comparable store sales. Each relocated store is returned to the comparable store base after its 14<sup>th</sup> full month of operations at that new location.

- (8) Number of stores at end of period and total square feet at end of period represents the combined companies as of May 5, 2007 and Dick's on a stand-alone as of April 29, 2006.

**Table of Contents****13 Weeks Ended May 5, 2007 Compared to the 13 Weeks Ended April 29, 2006****Net Income**

Net income for the quarter increased to \$21.7 million and earnings per diluted share increased to \$0.38, as compared to net income of \$11.4 million, or \$0.21 per diluted share for the 13 weeks ended April 29, 2006. The increase was primarily due to an increase in net sales and gross profit, partially offset by an increase in selling, general and administrative expenses.

**Net Sales**

Net sales for the quarter increased 28% to \$823.6 million, largely driven by a comparable store sales increase of 2.0%, the opening of new stores, and the inclusion of Golf Galaxy in this year's quarterly results, which will be included in the Company's comparable store sales calculation beginning in the second quarter of 2008.

The increase in comparable store sales is mostly attributable to sales increases in men's and women's apparel, casual footwear and cold weather accessories and boots due to relatively cold weather early in the quarter. Several businesses were held back by a later than expected start to some of the key spring sports seasons including golf, baseball, soccer and athletic footwear.

For the quarter, private label product sales represented 13.9% of net sales in our Dick's stores, an increase from last year's 12.5% of net sales.

**Income from Operations**

Income from operations increased to \$39.2 million for the quarter from \$21.3 million for the 13 weeks ended April 29, 2006. The increase was primarily due to a \$66.8 million increase in gross profit, partially offset by a \$45.8 million increase in selling, general and administrative expenses and a \$3.0 million increase in preopening expenses.

Gross profit increased 37.6% to \$244.4 million for the quarter from \$177.7 million for the 13 weeks ended April 29, 2006. The 216 basis point increase is due primarily to improved merchandise margins, increased efficiencies in the merchandise supply chain and lower occupancy costs in the current period as the prior period includes 53 basis points of occupancy expense (primarily rent and lease termination costs) for the relocation of one store.

Selling, general and administrative expenses increased 30% to \$198.0 million for the quarter from \$152.2 million for the 13 weeks ended April 29, 2006. The 46 basis point increase was primarily due to an increase in net advertising expense.

Pre-opening expenses increased to \$7.1 million for the quarter from \$4.2 million for the 13 weeks ended April 29, 2006. Pre-opening expenses increased primarily due to the opening of 15 new Dick's stores and ten new Golf Galaxy stores during the quarter as compared to the opening of eight new stores during the 13 weeks ended April 29, 2006. Pre-opening expense is also impacted by the timing of new stores which open in preceding and subsequent quarters.

**Interest Expense, Net**

Interest expense, net, was \$3.2 million for the quarter as compared to \$2.2 million for the 13 weeks ended April 29, 2006. The Company's average borrowings outstanding on our Credit Agreement increased to \$140.4 million for the quarter from \$34.1 million for the 13 weeks ended April 29, 2006, primarily due to borrowings to fund the acquisition of Golf Galaxy and the average interest rate on the revolving line of credit increased by 42 basis points over last year.

**LIQUIDITY AND CAPITAL RESOURCES AND CHANGES IN FINANCIAL CONDITION**

Our primary capital requirements are for inventory, capital improvements, and pre-opening expenses to support expansion plans, as well as for various investments in store remodeling, store fixtures and ongoing infrastructure improvements.

**Table of Contents**

The change in cash and cash equivalents is as follows (in thousands):

	<b>13 Weeks Ended</b>	
	<b>May 5, 2007</b>	<b>April 29, 2006</b>
Net cash used in operating activities	\$ (9,712)	\$ (49,139)
Net cash used in investing activities	(263,995)	(22,803)
Net cash provided by financing activities	179,152	66,725
Effect of exchange rate changes on cash	37	
Net decrease in cash and cash equivalents	\$ (94,518)	\$ (5,217)

**Operating Activities**

Cash flow from operations is seasonal in our business. Typically, we use cash flow from operations to increase inventory in advance of peak selling seasons, with the pre-Christmas inventory increase being the largest. In the fourth quarter, inventory levels are reduced in connection with Christmas sales and this inventory reduction, combined with proportionately higher net income, typically produces significant positive cash flow.

Cash used in operating activities for the 13 weeks ended May 5, 2007 totaled \$9.7 million. The increase in inventory during the period used \$106.0 million and was partially offset by the seasonal increase in accounts payable which provided \$71.0 million. The increase in the cash provided by deferred construction allowances was due to an increase in the number of stores with landlord allowances and the timing of the receipt of the allowances as compared to the prior year. Net income for the 13 weeks ended May 5, 2007 provided \$21.7 million, and the non-cash charge for depreciation and amortization totaled \$16.4 million.

The annual cash flow from operating the Company's stores is a significant source of liquidity, and will continue to be used in 2007 primarily to purchase inventory, make capital improvements and open new stores. All of the Company's revenues are realized at the point-of-sale in the stores.

**Investing Activities**

Cash used in investing activities for the 13 weeks ended May 5, 2007 increased by \$241.2 million, to \$264.0 million primarily reflecting the payment for the purchase of Golf Galaxy of \$221.4 million, net of \$4.9 million cash acquired. Gross capital expenditures used \$45.4 million and sale-leaseback transactions generated proceeds of \$2.9 million. We use cash in investing activities to build new stores and remodel or relocate existing stores. Furthermore, net cash used in investing activities includes purchases of information technology assets and expenditures for distribution facilities and corporate headquarters.

We opened 25 stores during the 13 weeks ended May 5, 2007 as compared to opening eight stores and relocating two stores during the 13 weeks ended April 29, 2006. Sale-leaseback transactions covering store fixtures, buildings and information technology assets also have the effect of returning to the Company cash previously invested in these assets.

Cash requirements in 2007, other than normal operating expenses, are expected to consist primarily of capital expenditures related to the addition of new stores, enhanced information technology and improved distribution infrastructure. The Company plans to open 45 new Dick's stores, 17 new Golf Galaxy stores and relocate one Dick's store in 2007. The Company also anticipates incurring additional expenditures for remodeling existing stores. While there can be no assurance that current expectations will be realized, the Company expects capital expenditures, net of deferred construction allowances and proceeds from sale leaseback transactions, to be approximately \$115 million in 2007, including Golf Galaxy capital expenditure requirements.

**Financing Activities**

Cash provided by financing activities for the 13 weeks ended May 5, 2007 totaled \$179.2 million primarily reflecting borrowings under the Credit Agreement of \$158.6 million as a result of the Golf Galaxy acquisition. Financing activities also consisted of proceeds from transactions in the Company's common stock and the excess tax benefit from stock-based compensation. As stock option grants are exercised, the Company will continue to receive proceeds and a

tax deduction; however, the amounts and the timing cannot be predicted.



**Table of Contents**

The Company's liquidity and capital needs have generally been met by cash from operating activities, the proceeds from the convertible notes and borrowings under the \$350 million Credit Agreement, including up to \$75 million in the form of letters of credit. Borrowing availability under the Credit Agreement is generally limited to the lesser of 70% of the Company's eligible inventory or 85% of the Company's inventory's liquidation value, in each case net of specified reserves and less any letters of credit outstanding. Interest on outstanding indebtedness under the Credit Agreement currently accrues, at the Company's option, at a rate based on either (i) the prime corporate lending rate or (ii) the LIBOR rate plus 1.25% to 1.75% based on the level of total borrowings during the prior three months. The Credit Agreement's term expires May 30, 2008.

Borrowings under the Credit Agreement were \$158.6 million as of May 5, 2007. There were no outstanding borrowings under the Credit Agreement as of February 3, 2007. Total remaining borrowing capacity, after subtracting letters of credit as of May 5, 2007 and February 3, 2007 was \$174.9 million and \$333.5 million, respectively.

The Credit Agreement contains restrictions regarding the Company's and related subsidiary's ability, among other things, to merge, consolidate or acquire non-subsidiary entities, to incur certain specified types of indebtedness or liens in excess of certain specified amounts, to pay dividends or make distributions on the Company's stock, to make certain investments or loans to other parties, or to engage in lending, borrowing or other commercial transactions with subsidiaries, affiliates or employees. Under the Credit Agreement, the Company may be obligated to maintain a fixed charge coverage ratio of not less than 1.0 to 1.0 in certain circumstances. The obligations of the Company under the Credit Agreement are secured by interests in substantially all of the Company's personal property excluding store and distribution center equipment and fixtures. As of May 5, 2007, the Company was in compliance with the terms of the Credit Agreement.

The Company believes that cash flows generated from operations and funds available under our Credit Agreement will be sufficient to satisfy our capital requirements through fiscal 2007. Other new business opportunities or store expansion rates substantially in excess of those presently planned may require additional funding.

**Off-Balance Sheet Arrangements, Contractual Obligations and Other Commercial Commitments**

The Company's off-balance sheet contractual obligations and commercial commitments as of May 5, 2007 primarily relate to operating lease obligations, letters of credit and future minimum guaranteed contractual payments. The Company has excluded these items from the consolidated balance sheets in accordance with generally accepted accounting principles.

**OUTLOOK****Full Year 2007 (52-Week Year) Comparisons to Fiscal 2006 (53-Week Year)**

Based on an estimated 58 million shares outstanding, we reaffirm our previous guidance for consolidated earnings per diluted share of approximately \$2.37 - 2.40. This represents an approximate 18% increase over earnings per diluted share for the full year 2006 of \$2.03 and includes the expected results of Golf Galaxy.

Comparable store sales for Dick's stores are expected to increase approximately 1 - 2% as compared to a 6.0% increase last year.

The Company expects to open 45 new Dick's stores, 17 new Golf Galaxy stores and relocate one Dick's store in 2007.

**Second Quarter 2007**

Based on an estimated 58 million diluted shares outstanding, the Company anticipates consolidated earnings per diluted share of approximately \$0.74 - 0.77. This represents an approximate 61% increase over earnings per diluted share for the second quarter 2006 of \$0.47 and includes the expected results from Golf Galaxy.

Comparable store sales for Dick's stores are expected to increase approximately 3 - 5%, or approximately 2 - 4%, adjusting for the shifted retail calendar which compares to a 6.5% increase in Q2 last year. Golf Galaxy will be included in the quarterly comparable store base beginning in Q2 2008, which will be the first full quarter following the anniversary of the date of acquisition.

The Company expects to open six new Dick's stores, two new Golf Galaxy stores and relocate one Dick's store.

**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in the Company's market risk exposures from those reported in our Annual Report on Form 10-K/A for the year ended February 3, 2007.

**ITEM 4. CONTROLS AND PROCEDURES**

During the first quarter of fiscal 2007, there were no changes in the Company's internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

During the quarter, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act). Based upon that evaluation, management, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this Report (May 5, 2007).

On February 13, 2007, the Company acquired Golf Galaxy by means of a merger of the Company's wholly-owned subsidiary, and is currently integrating the processes, systems and controls relating to Golf Galaxy into the Company's existing system of internal controls and procedures. As a result, the Company's internal controls over financial reporting and the scope of management and the Company's assessment of the effectiveness of the Company's disclosure controls and procedures for the end of the period covered by this report included all of the Company's business except for Golf Galaxy, which represents approximately 9% of total assets at May 5, 2007.

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

The Company is a defendant in three cases which make claims concerning alleged failures to pay overtime wages as required by the Fair Labor Standards Act (FLSA) and applicable state labor law. The cases were filed in May and November of 2005, and April of 2006, in the U.S. District Court for the Western District of New York (Tamara Barrus v. Dick's Sporting Goods, Inc. and Galyan's Trading Company, Inc. (Barrus)) and Daniel Parks v. Dick's Sporting Goods, Inc. (Parks)) and the U.S. District Court for the Western District of Pennsylvania (James Premick v. Dick's Sporting Goods, Inc. (Premick)). Because until September 2006 none of these cases were certified as class actions, we deemed them to be claims that were incidental to our business. In September and October 2006, respectively, a magistrate judge for the U.S. District Court for the Western District of New York conditionally certified classes for notice purposes under the FLSA in the Barrus and Parks cases, which the U.S. District Judge upheld. In the Barrus case, the parties and the Court agreed to stay the litigation pending an attempt to resolve all claims through mediation. A mediation session was held in April 2007 resulting in the parties agreeing to hold a second mediation session in August 2007. The parties to the Parks case will meet in July or August 2007 to negotiate a schedule for the remainder of the case. All proceedings against the Company in the Premick case have been dismissed, and the Company is finalizing a settlement.

We currently believe that none of these cases properly represent class actions, and we plan to vigorously defend these cases. Our management believes that the final resolution of these matters would not have a material effect on our consolidated financial position or liquidity.

In addition to the above matters, various claims and lawsuits arising in the normal course of business are pending against us. The subject matter of these proceedings primarily includes commercial disputes and employment issues. The results of those other proceedings are not expected to have a material adverse effect on our consolidated financial position, liquidity or results of operations.

**ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K/A for the year ended February 3, 2007 as filed with the Securities and Exchange Commission on June 5, 2007, which could materially affect our business, financial condition, financial results or future performance. Reference is made to Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements of this report which is incorporated herein by reference.



**Table of Contents**

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

On February 13, 2007, the Company assumed warrants exercisable for 150,000 shares of Golf Galaxy stock, in connection with the merger of the Company's wholly-owned subsidiary with and into Golf Galaxy, resulting in Golf Galaxy becoming the Company's wholly-owned subsidiary. Pursuant to the merger, the warrants are exercisable for shares of Dick's stock at any time until March 16, 2016 at an exercise price of \$46.48 per share, subject to adjustment in the event of a subdivision, reorganization, reclassification of the Company's stock or a sale or change in control of the Company. The securities were issued in reliance upon the exemption from registration provided under Section 4(2) of the Securities Act of 1933, as amended, as transactions not involving a public offering due to lack of general solicitation or advertising, the status and knowledge of the warrant holders and publicly available information about the Company and its operations.

**ITEM 6. EXHIBITS**

(a) Exhibits. The Exhibits listed in the Index to Exhibits, which appears on page 22 and is incorporated herein by reference, are filed as part of this Form 10-Q.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on June 6, 2007 on its behalf by the undersigned, thereunto duly authorized.

DICKS SPORTING GOODS, INC.

By: /s/ EDWARD W. STACK

Edward W. Stack  
Chairman of the Board, Chief Executive Officer and Director

By: /s/ TIMOTHY E. KULLMAN

Timothy E. Kullman  
SVP Chief Financial Officer (principal financial and accounting officer)

**Table of Contents****INDEX TO EXHIBITS**

Exhibit Number	Description of Exhibit	Method of Filing
4.1	Golf Galaxy, Inc. Amended and Restated 1996 Stock Option and Incentive Plan	Incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-8, File No. 333-140713, filed on February 14, 2007
4.2	Golf Galaxy, Inc 2004 Stock Incentive Plan	Incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-8, File No. 333-140713, filed on February 14, 2007
10.1	Second Amendment to Second Amended and Restated Credit Agreement dated as of February 13, 2007	Incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K, File No. 001-31463, filed on February 13, 2007
10.2	Cover letter and Second Amended and Restated Employment Agreement, dated February 13, 2007	Incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K, File No. 001-31463, filed on February 13, 2007
10.3	Stock Option Agreement, dated February 13, 2007	Incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K, File No. 001-31463, filed on February 13, 2007
10.4	Restricted Stock Award Agreement, dated February 13, 2007	Incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K, File No. 001-31463, filed on February 13, 2007
10.5	Third Amendment to Second Amended and Restated Credit Agreement dated as of February 28, 2007	Incorporated by reference to Exhibit 10.33 to the Registrant's Form 10-K, File No. 001-31463, filed on March 23, 2007
10.6	Offer Letter between Dick's Sporting Goods, Inc and Timothy E. Kullman, dated February 5, 2007, as amended by letter dated February 9, 2007	Incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K, File No. 001-31463, filed on March 20, 2007
10.7	Amendment to Dick's Sporting Goods Supplemental Smart Savings Plan	Filed herewith
31.1	Certification of Edward W. Stack, Chairman and Chief Executive Officer, dated as of June 6, 2007 and made pursuant to	Filed herewith

Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- |      |  |                |
|------|--|----------------|
| 31.2 | Certification of Timothy E. Kullman, Executive Vice President and Chief Financial Officer, dated as of June 6, 2007 and made pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002    | Filed herewith |
| 32.1 | Certification of Edward W. Stack, Chairman and Chief Executive Officer, dated as of June 6, 2007 and made pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002                 | Filed herewith |
| 32.2 | Certification of Timothy E. Kullman, Senior Vice President and Chief Financial Officer, dated as of June 6, 2007 and made pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | Filed herewith |