

CATERPILLAR INC
Form 10-Q
August 01, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-768

CATERPILLAR INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

37-0602744
(IRS Employer I.D. No.)

100 NE Adams Street, Peoria, Illinois
(Address of principal executive offices)

61629
(Zip Code)

Registrant's telephone number, including area code:
(309) 675-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes [] No [X]

At June 30, 2008, 608,716,182 shares of common stock of the registrant were outstanding.

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* Item omitted because no answer is called for or item is not applicable.

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Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

Caterpillar Inc.
Consolidated Statement of Results of Operations
(Unaudited)
(Dollars in millions except per share data)

| | Three Months Ended June 30, | |
|---------------------|--------------------------------|------|
| | 2008 | 2007 |
| Sales and revenues: | | |

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| | | |
|--|-----------|-----------|
| Sales of Machinery and Engines | \$ 12,797 | \$ 10,613 |
| Revenues of Financial Products | 827 | 743 |
| Total sales and revenues | 13,624 | 11,356 |
| Operating costs: | | |
| Cost of goods sold | 10,036 | 8,300 |
| Selling, general and administrative expenses | 1,074 | 968 |
| Research and development expenses | 415 | 350 |
| Interest expense of Financial Products | 279 | 279 |
| Other operating expenses | 295 | 246 |
| Total operating costs | 12,099 | 10,143 |
| Operating profit | 1,525 | 1,213 |
| Interest expense excluding Financial Products | 70 | 80 |
| Other income (expense) | 75 | 70 |
| Consolidated profit before taxes | 1,530 | 1,203 |
| Provision for income taxes | 434 | 385 |
| Profit of consolidated companies | 1,096 | 818 |
| Equity in profit (loss) of unconsolidated affiliated companies | 10 | 5 |
| Profit | \$ 1,106 | \$ 823 |
| Profit per common share | \$ 1.80 | \$ 1.28 |
| Profit per common share – diluted | 1 | \$ 1.24 |
| Weighted average common shares outstanding (millions) | | |
| - Basic | 614.3 | 640.5 |
| - Diluted | 635.5 | 662.8 |
| Cash dividends declared per common share | \$.78 | \$.66 |

1 Diluted by assumed exercise of stock-based compensation awards using the treasury stock method.

See accompanying notes to Consolidated Financial Statements.

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Caterpillar Inc.
Consolidated Statement of Results of Operations
(Unaudited)
(Dollars in millions except per share data)

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| | Six Months Ended June 30, | |
|--|------------------------------|-----------|
| | 2008 | 2007 |
| Sales and revenues: | | |
| Sales of Machinery and Engines | \$ 23,776 | \$ 19,934 |
| Revenues of Financial Products | 1,644 | 1,438 |
| Total sales and revenues | 25,420 | 21,372 |
| Operating costs: | | |
| Cost of goods sold | 18,645 | 15,436 |
| Selling, general and administrative expenses | 2,033 | 1,858 |
| Research and development expenses | 784 | 690 |
| Interest expense of Financial Products | 563 | 550 |
| Other operating expenses | 577 | 485 |
| Total operating costs | 22,602 | 19,019 |
| Operating profit | 2,818 | 2,353 |
| Interest expense excluding Financial Products | 144 | 159 |
| Other income (expense) | 187 | 181 |
| Consolidated profit before taxes | 2,861 | 2,375 |
| Provision for income taxes | 854 | 760 |
| Profit of consolidated companies | 2,007 | 1,615 |
| Equity in profit (loss) of unconsolidated affiliated companies | 21 | 24 |
| Profit | \$ 2,028 | \$ 1,639 |
| Profit per common share | \$ 3.29 | \$ 2.55 |
| Profit per common share – diluted ¹ | \$ 3.18 | \$ 2.47 |
| Weighted average common shares outstanding (millions) | | |
| - Basic | 616.0 | 642.4 |
| - Diluted ¹ | 637.0 | 664.3 |
| Cash dividends declared per common share | \$.78 | \$.66 |

¹ Diluted by assumed exercise of stock-based compensation awards using the treasury stock method.

See accompanying notes to Consolidated Financial Statements.

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Consolidated Statement of Financial Position
(Unaudited)
(Dollars in millions)

| | June 30, 2008 | December 31, 2007 |
|--|------------------|----------------------|
| Assets | | |
| Current assets: | | |
| Cash and short-term investments | \$ 782 | \$ 1,122 |
| Receivables – trade and other | 9,297 | 8,249 |
| Receivables – finance | 8,025 | 7,503 |
| Deferred and refundable income taxes | 866 | 816 |
| Prepaid expenses and other current assets | 585 | 583 |
| Inventories | 8,303 | 7,204 |
| Total current assets | 27,858 | 25,477 |
| Property, plant and equipment – net | 10,394 | 9,997 |
| Long-term receivables – trade and other | 705 | 685 |
| Long-term receivables – finance | 14,795 | 13,462 |
| Investments in unconsolidated affiliated companies | 641 | 598 |
| Noncurrent deferred and refundable income taxes | 1,523 | 1,553 |
| Intangible assets | 492 | 475 |
| Goodwill | 1,994 | 1,963 |
| Other assets | 2,051 | 1,922 |
| Total assets | \$ 60,453 | \$ 56,132 |
| Liabilities | | |
| Current liabilities: | | |
| Short-term borrowings: | | |
| Machinery and Engines | \$ 130 | \$ 187 |
| Financial Products | 6,199 | 5,281 |
| Accounts payable | 5,357 | 4,723 |
| Accrued expenses | 3,633 | 3,178 |
| Accrued wages, salaries and employee benefits | 938 | 1,126 |
| Customer advances | 1,814 | 1,442 |
| Dividends payable | 256 | 225 |
| Other current liabilities | 1,043 | 951 |
| Long-term debt due within one year: | | |
| Machinery and Engines | 172 | 180 |
| Financial Products | 6,852 | 4,952 |
| Total current liabilities | 26,394 | 22,245 |
| Long-term debt due after one year: | | |
| Machinery and Engines | 3,637 | 3,639 |
| Financial Products | 14,006 | 14,190 |
| Liability for postemployment benefits | 4,836 | 5,059 |
| Other liabilities | 2,110 | 2,116 |
| Total liabilities | 50,983 | 47,249 |
| Commitments and contingencies (Notes 10 and 12) | | |
| Stockholders' equity | | |
| Common stock of \$1.00 par value: | | |
| Authorized shares: 900,000,000 | 2,897 | 2,744 |

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| | | |
|---|-----------|-----------|
| Issued shares: (6/30/08 and 12/31/07 – 814,894,624) at paid-in amount | | |
| Treasury stock (6/30/08 – 206,178,442; 12/31/07 – 190,908,490) at cost | (10,730) | (9,451) |
| Profit employed in the business | 18,918 | 17,398 |
| Accumulated other comprehensive income (loss) | (1,615) | (1,808) |
| Total stockholders' equity | 9,470 | 8,883 |
| Total liabilities and stockholders' equity | \$ 60,453 | \$ 56,132 |

See accompanying notes to Consolidated Financial Statements.

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| Caterpillar Inc. | | | | | | | | |
|---|----------|------------|----------|-------------|--|-------------|------------|----------|
| Consolidated Statement of Changes in Stockholders' Equity | | | | | | | | |
| (Unaudited) | | | | | | | | |
| (Dollars in millions) | | | | | | | | |
| | Common | Treasury | Profit | Foreign | Accumulated other comprehensive income | Derivative | Available- | Total |
| Six Months Ended | stock | stock | employed | currency | other post- | financial | for-sale | |
| June 30, 2007 | | | in | translation | retirement | instruments | securities | |
| Balance at December | | | the | | benefits | and | | |
| 31, 2006 | \$ 2,465 | \$ (7,352) | business | \$ 471 | 1 | other | \$ 10 | \$ 6,859 |
| Adjustment to adopt | | | | | | | | |
| FIN 48 | — | — | 141 | — | — | — | — | 141 |
| Balance at January 1, | 2,465 | (7,352) | 14,734 | 471 | (3,376) | 48 | 10 | 7,000 |
| 2007 | | | | | | | | |
| Profit | — | — | 1,639 | — | — | — | — | 1,639 |
| Foreign currency | | | | | | | | |
| translation | — | — | — | 106 | — | — | — | 106 |
| Pension and other | | | | | | | | |
| postretirement benefits | | | | | | | | |
| Amortization of | | | | | | | | |
| actuarial (gain) | | | | | | | | |
| loss, | | | | | | | | |
| net of tax of \$61 | — | — | — | — | 112 | — | — | 112 |
| Amortization of | | | | | | | | |
| prior service cost, | | | | | | | | |
| net of tax of \$5 | — | — | — | — | 9 | — | — | 9 |
| Amortization of | | | | | | | | |
| transition | | | | | | | | |
| asset/obligation, | | | | | | | | |
| net of tax of \$0 | — | — | — | — | 1 | — | — | 1 |
| Derivative financial | | | | | | | | |
| instruments and other | — | — | — | — | — | 31 | — | 31 |

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| | | | | | | | | |
|---|---------|------------|----------|--------|-----------|-------|-------|----------|
| Gains (losses) deferred, net of tax of \$17 (Gains) losses reclassified to earnings, net of tax of \$19 | — | — | — | — | — | (35) | — | (35) |
| Available-for-sale securities | | | | | | | | |
| Gains (losses) deferred, net of tax of \$4 (Gains) losses reclassified to earnings, net of tax of \$1 | — | — | — | — | — | — | 6 | 6 |
| Comprehensive income (loss) | — | — | — | — | — | — | (4) | (4) |
| Dividends declared | — | — | (422) | — | — | — | — | (422) |
| Common shares issued from treasury stock for stock-based compensation: 8,047,005 | 8 | 215 | — | — | — | — | — | 223 |
| Stock-based compensation expense | 82 | — | — | — | — | — | — | 82 |
| Tax benefits from stock-based compensation | 100 | — | — | — | — | — | — | 100 |
| Shares repurchased: 14,700,000 | — | (1,017) | — | — | — | — | — | (1,017) |
| Balance at June 30, 2007 | \$2,655 | \$ (8,154) | \$15,951 | \$ 577 | \$(3,254) | \$ 44 | \$ 12 | \$ 7,831 |
| Six Months Ended June 30, 2008 | | | | | | | | |
| Balance at December 31, 2007 | \$2,744 | \$ (9,451) | \$17,398 | \$ 749 | \$(2,594) | \$ 19 | \$ 18 | \$ 8,883 |
| Adjustment to adopt measurement date provisions 2 of FAS 158, net of tax | — | — | (33) | — | 17 | — | — | (16) |
| Balance at January 1, 2008 | 2,744 | (9,451) | 17,365 | 749 | (2,577) | 19 | 18 | 8,867 |
| Profit | — | — | 2,028 | — | — | — | — | 2,028 |
| Foreign currency translation, net of tax of \$3 | — | — | — | 185 | (8) | — | — | 177 |

| | | | | | | | | |
|--|---------|------------|----------|-------|-----------|--------|--------|---------|
| Pension and other postretirement benefits | | | | | | | | |
| Amortization of actuarial (gain) loss, of FAS 158, net of tax of \$41 | — | — | — | — | 76 | — | — | 76 |
| Amortization of transition asset/obligation, net of tax of \$0 | — | — | — | — | 1 | — | — | 1 |
| Derivative financial instruments and other | | | | | | | | |
| Gains (losses) deferred, net of tax of \$2 | — | — | — | — | — | 2 | — | 2 |
| (Gains) losses reclassified to earnings, net of tax of \$25 | — | — | — | — | — | (43) | — | (43) |
| Available-for-sale securities | | | | | | | | |
| Gains (losses) deferred, net of tax of \$18 | — | — | — | — | — | — | (36) | (36) |
| (Gains) losses reclassified to earnings, net of tax of \$0 | — | — | — | — | — | — | (1) | (1) |
| Comprehensive income (loss) | | | | | | | | 2,204 |
| Dividends declared | — | — | (475) | — | — | — | — | (475) |
| Common shares issued from treasury stock for stock-based compensation: 4,123,074 | 5 | 111 | — | — | — | — | — | 116 |
| Stock-based compensation expense | 107 | — | — | — | — | — | — | 107 |
| Tax benefits from stock-based compensation | 51 | — | — | — | — | — | — | 51 |
| Shares repurchased: 19,393,026 | — | (1,390) | — | — | — | — | — | (1,390) |
| Stock repurchase derivative contracts | (10) | — | — | — | — | — | — | (10) |
| Balance at June 30, 2008 | \$2,897 | \$(10,730) | \$18,918 | \$934 | \$(2,508) | \$(22) | \$(19) | \$9,470 |

1 Pension and other postretirement benefits include net adjustments for unconsolidated companies of \$6 million and \$0 million for the six months ended June 30, 2008 and 2007, respectively. The ending balances were \$58 million and \$43 million at June 30, 2008 and 2007, respectively.

- 2 Adjustments to profit employed in the business and pension and other postemployment benefits were net of tax of (\$17) million and \$9 million, respectively.
- 3 Amount consists of \$1,362 million of cash-settled purchases and \$28 million of derivative contracts.

See accompanying notes to Consolidated Financial Statements.

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| Caterpillar Inc. | | |
|---|------------------|----------|
| Condensed Consolidated Statement of Cash Flow | | |
| (Unaudited) | | |
| (Dollars in millions) | | |
| | Six Months Ended | |
| | June 30, | |
| | 2008 | 2007 |
| Cash flow from operating activities: | | |
| Profit | \$ 2,028 | \$ 1,639 |
| Adjustments for non-cash items: | | |
| Depreciation and amortization | 952 | 849 |
| Other | 202 | 71 |
| Changes in assets and liabilities: | | |
| Receivables – trade and other | (1,137) | 927 |
| Inventories | (1,009) | (691) |
| Accounts payable and accrued expenses | 1,023 | 14 |
| Customer advances | 210 | 352 |
| Other assets – net | (93) | (300) |
| Other liabilities – net | (271) | 375 |
| Net cash provided by (used for) operating activities | 1,905 | 3,236 |
| Cash flow from investing activities: | | |
| Capital expenditures – excluding equipment leased to others | (814) | (582) |
| Expenditures for equipment leased to others | (699) | (621) |
| Proceeds from disposals of property, plant and equipment | 449 | 208 |
| Additions to finance receivables | (7,099) | (6,356) |
| Collections of finance receivables | 4,748 | 5,233 |
| Proceeds from sales of finance receivables | 696 | 84 |
| Investments and acquisitions (net of cash acquired) | (111) | (174) |
| Proceeds from sales of available-for-sale securities | 173 | 119 |
| Investments in available-for-sale securities | (230) | (217) |
| Other – net | 56 | 285 |
| Net cash provided by (used for) investing activities | (2,831) | (2,021) |
| Cash flow from financing activities: | | |
| Dividends paid | (444) | (386) |
| Common stock issued, including treasury shares reissued | 116 | 223 |
| Payment for stock repurchase derivative contracts | (38) | — |
| Treasury shares purchased | (1,362) | (1,017) |
| Excess tax benefit from stock-based compensation | 53 | 97 |

| | | |
|---|---------|---------|
| Proceeds from debt issued (original maturities greater than three months) | | |
| – Machinery and Engines | 110 | 43 |
| – Financial Products | 9,048 | 5,216 |
| Payments on debt (original maturities greater than three months) | | |
| – Machinery and Engines | (133) | (49) |
| – Financial Products | (6,397) | (5,404) |
| Short-term borrowings – net (original maturities three months or less) | (393) | 86 |
| Net cash provided by (used for) financing activities | 560 | (1,191) |
| Effect of exchange rate changes on cash | 26 | 8 |
| Increase (decrease) in cash and short-term investments | (340) | 32 |
| Cash and short-term investments at beginning of period | 1,122 | 530 |
| Cash and short-term investments at end of period | \$ 782 | \$ 562 |

All short-term investments, which consist primarily of highly liquid investments with original maturities of three months or less, are considered to be cash equivalents.
See accompanying notes to Consolidated Financial Statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. A. Basis of Presentation

In the opinion of management, the accompanying financial statements include all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of (a) the consolidated results of operations for the three and six month periods ended June 30, 2008 and 2007, (b) the consolidated financial position at June 30, 2008 and December 31, 2007, (c) the consolidated changes in stockholders' equity for the six month periods ended June 30, 2008 and 2007, and (d) the consolidated statement of cash flow for the six month periods ended June 30, 2008 and 2007. The financial statements have been prepared in conformity with generally accepted accounting principles in the United States of America (U.S. GAAP) and pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain amounts for prior periods have been reclassified to conform to the current period financial statement presentation.

Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with the audited financial statements and notes thereto included in our Company's annual report on Form 10-K for the year ended December 31, 2007 (2007 Form 10-K).

Comprehensive income is comprised of profit, as well as adjustments for foreign currency translation, derivative instruments designated as cash flow

hedges, available-for-sale securities and pension and other postretirement benefits. Total Comprehensive income for the three months ended June 30, 2008 and 2007 was \$1,201 million and \$989 million, respectively. Total Comprehensive income for the six months ended June 30, 2008 and 2007 was \$2,204 million and \$1,865 million, respectively.

The December 31, 2007 financial position data included herein is derived from the audited consolidated financial statements included in the 2007 Form 10-K.

B. Nature of Operations

We operate in three principal lines of business:

- (1) Machinery— A principal line of business which includes the design, manufacture, marketing and sales of construction, mining and forestry machinery—track and wheel tractors, track and wheel loaders, pipelayers, motor graders, wheel tractor-scrapers, track and wheel excavators, backhoe loaders, log skidders, log loaders, off-highway trucks, articulated trucks, paving products, skid steer loaders and related parts. Also includes logistics services for other companies and the design, manufacture, remanufacture, maintenance and services of rail-related products.
- (2) Engines— A principal line of business including the design, manufacture, marketing and sales of engines for Caterpillar machinery; electric power generation systems; on-highway vehicles and locomotives; marine, petroleum, construction, industrial, agricultural and other applications; and related parts. Also includes remanufacturing of Caterpillar engines and a variety of Caterpillar machine and engine components and remanufacturing services for other companies. Reciprocating engines meet power needs ranging from 5 to 21,500 horsepower (4 to over 16 000 kilowatts). Turbines range from 1,600 to 30,000 horsepower (1 200 to 22 000 kilowatts).
- (3) Financial Products— A principal line of business consisting primarily of Caterpillar Financial Services Corporation (Cat Financial), Caterpillar Insurance Holdings, Inc. (Cat Insurance), Caterpillar Power Ventures Corporation (Cat Power Ventures) and their respective subsidiaries. Cat Financial provides a wide range of financing alternatives to customers and dealers for Caterpillar machinery and engines, Solar gas turbines as well as other equipment and marine vessels. Cat Financial also extends loans to customers and dealers. Cat Insurance provides various forms of insurance to customers and dealers to help support the purchase and lease of our equipment. Cat Power Ventures is an investor in independent power projects using Caterpillar power generation equipment and services.

Our Machinery and Engines operations are highly integrated. Throughout the Notes, Machinery and Engines represents the aggregate total of these principal lines of business.

FIN 48 – In July 2006, the FASB issued FIN 48 “Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109” to create a single model to address accounting for uncertainty in tax positions. FIN 48 clarifies that a tax position must be more likely than not of being sustained before being recognized in the financial statements. As required, we adopted the provisions of FIN 48 as of January 1, 2007. The following table summarizes the effect of the initial adoption of FIN 48.

Initial adoption of FIN 48

| | January 1, 2007 Prior to FIN 48 Adjustment | FIN 48 Adjustment | January 1, 2007 Post FIN 48 Adjustment |
|---|--|----------------------|--|
| (Millions of dollars) | | | |
| Deferred and refundable income taxes | \$ 733 | \$ 82 | \$ 815 |
| Noncurrent deferred and refundable income taxes | 1,949 | 211 | 2,160 |
| Other current liabilities | 1,145 | (530) | 615 |
| Other liabilities | 1,209 | 682 | 1,891 |
| Profit employed in the business | 14,593 | 141 | 14,734 |

SFAS 157 – In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157 (SFAS 157), “Fair Value Measurements.” SFAS 157 provides a common definition of fair value and a framework for measuring assets and liabilities at fair values when a particular standard prescribes it. In addition, the Statement expands disclosures about fair value measurements. In February 2008, the FASB issued final Staff Positions that (1) deferred the effective date of this Statement for one year for certain nonfinancial assets and nonfinancial liabilities (see below) and (2) removed certain leasing transactions from the scope of the Statement. We applied this new accounting standard to all other fair value measurements effective January 1, 2008. The adoption of SFAS 157 did not have a material impact on our financial statements. See Note 14 for additional information.

FSP 157-2 – In February 2008, the FASB issued FASB Staff Position on Statement 157 “Effective Date of FASB Statement No. 157” (FSP 157-2). FSP 157-2 delays the effective date of SFAS 157 for nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed on a recurring basis, to fiscal years beginning after November 15, 2008. Our significant nonfinancial assets and liabilities that could be impacted by this deferral include assets and liabilities initially measured at fair value in a business combination and goodwill tested annually for impairment. The adoption of FSP 157-2 is not expected to have a significant impact on our financial statements.

SFAS 158 – In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158 (SFAS 158), “Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R).” SFAS 158 requires recognition of the overfunded or underfunded status of pension and other postretirement benefit plans on the balance sheet. Also, the measurement date – the date at which the benefit obligation and plan assets are measured – is required to be the company’s fiscal year-end. We adopted the balance sheet recognition provisions at December 31, 2006, and adopted the year-end measurement date effective January 1, 2008 using the “one measurement” approach. Under the one measurement approach, net periodic benefit cost for the period between any early measurement date and the end of the fiscal year that the measurement provisions are applied are allocated proportionately between amounts to be recognized as an

adjustment of retained earnings and net periodic benefit cost for the fiscal year. Previously, we used a November 30th measurement date for our U.S. pension and other postretirement benefit plans and September 30th for our non-U.S. plans. The following summarizes the effect of adopting the year-end measurement date provisions as of January 1, 2008. See Note 9 for additional information.

Adoption of SFAS 158 year-end measurement date

| | January 1, 2008 Prior to SFAS 158 Adjustment | SFAS 158 Adjustment | January 1, 2008 Post SFAS 158 Adjustment |
|---|--|------------------------|--|
| (Millions of dollars) | | | |
| Noncurrent deferred and refundable income taxes | \$ 1,553 | \$ 8 | \$ 1,561 |
| Liability for postemployment benefits | 5,059 | 24 | 5,083 |
| Accumulated other comprehensive income (loss) | (1,808) | 17 | (1,791) |
| Profit employed in the business | 17,398 | (33) | 17,365 |

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SFAS 159 – In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159 (SFAS 159), “The Fair Value Option for Financial Assets and Financial Liabilities – including an amendment of SFAS No. 115.” SFAS 159 creates a fair value option under which an entity may irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities on a contract by contract basis, with changes in fair values recognized in earnings as these changes occur. We adopted this new accounting standard on January 1, 2008. The adoption of SFAS 159 did not have a material impact on our financial statements.

SFAS 141R & SFAS 160 – In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141 (revised 2007) (SFAS 141R), “Business Combinations,” and No. 160 (SFAS 160), “Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51.” SFAS 141R requires the acquiring entity in a business combination to recognize the assets acquired and liabilities assumed. Further, SFAS 141R also changes the accounting for acquired in-process research and development assets, contingent consideration, partial acquisitions and transaction costs. Under SFAS 160, all entities are required to report noncontrolling (minority) interests in subsidiaries as equity in the consolidated financial statements. In addition, transactions between an entity and noncontrolling interests will be treated as equity transactions. SFAS 141R and SFAS 160 will become effective for fiscal years beginning after December 15, 2008. We will adopt these new accounting standards on January 1, 2009. We are currently reviewing the impact of SFAS 141R and SFAS 160 on our financial statements and expect to complete this evaluation in 2008.

SFAS 161 – In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161 (SFAS 161), “Disclosures about Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133.” SFAS 161 expands disclosures for derivative instruments by requiring entities to disclose the fair value of derivative instruments and their gains or losses in tabular format. SFAS 161 also requires disclosure of information about credit risk-related contingent features in derivative agreements, counterparty credit risk, and strategies and objectives for using derivative instruments. SFAS 161 will become effective for fiscal years beginning after November 15, 2008. We will adopt this new accounting standard on January 1, 2009. We do not expect the adoption to have a material impact on our financial statements.

SFAS 162 – In May 2008, the FASB issued Statement of Financial Accounting Standards No. 162 (SFAS 162), “The Hierarchy of Generally Accepted Accounting Principles.” SFAS 162 identifies the sources of accounting

principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with U.S. GAAP. SFAS 162 will become effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, "The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles." This statement is not expected to result in a change in our current practice.

SFAS 163 – In May 2008, the FASB issued Statement of Financial Accounting Standards No. 163 (SFAS 163), "Accounting for Financial Guarantee Insurance Contracts – an interpretation of FASB Statement No. 60." SFAS 163 requires that an insurance enterprise recognizes a claim liability prior to an event of default (insured event) when there is evidence that credit deterioration has occurred in an insured financial obligation. It also requires disclosure about (1) the risk-management activities used by an insurance enterprise to evaluate credit deterioration in its insured financial obligations and (2) the insurance enterprise's surveillance or watch list. SFAS 163 will become effective for fiscal years beginning after December 15, 2008. We will adopt this new accounting standard on January 1, 2009. We do not expect the adoption to have a material impact on our financial statements.

3. Stock-Based Compensation

Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" (SFAS 123R), requires that the cost resulting from all stock-based payments be recognized in the financial statements based on the grant date fair value of the award. Our stock-based compensation primarily consists of stock options, stock-settled stock appreciation rights (SARs) and restricted stock units (RSUs). We recognized pretax stock-based compensation cost in the amount of \$70 million and \$107 million for the three and six months ended June 30, 2008, respectively; and \$55 million and \$82 million for the three and six months ended June 30, 2007, respectively.

The following table illustrates the type and fair market value of the stock-based compensation awards granted during the six month periods ended June 30, 2008 and 2007, respectively:

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| | 2008 | | 2007 | |
|---------------|-----------|-------------------------|-----------|-------------------------|
| | # Granted | Fair Value Per Award | # Granted | Fair Value Per Award |
| SARs | 4,476,095 | \$ 22.32 | 4,195,188 | \$ 20.73 |
| Stock options | 410,506 | 22.32 | 231,615 | 20.73 |
| RSUs | 1,511,523 | 69.17 | 1,282,020 | 59.94 |

The following table provides the assumptions used in determining the fair value of the stock-based awards for the six month periods ended June 30, 2008 and 2007, respectively:

| | Grant Year | |
|-----------------------------------|--------------|--------------|
| | 2008 | 2007 |
| Weighted-average dividend yield | 1.89% | 1.68% |
| Weighted-average volatility | 27.14% | 26.04% |
| Range of volatilities | 27.13-28.99% | 26.03-26.62% |
| Range of risk-free interest rates | 1.60-3.64% | 4.40-5.16% |

Weighted-average expected lives

8 years

8 years

As of June 30, 2008, the total remaining unrecognized compensation cost related to nonvested stock-based compensation awards was \$224 million, which will be amortized over the weighted-average remaining requisite service periods of approximately 2.2 years.

Our long-standing practices and policies specify all stock-based compensation awards are approved by the Compensation Committee (the Committee) of the Board of Directors on the date of grant. The stock-based award approval process specifies the number of awards granted, the terms of the award and the grant date. The same terms and conditions are consistently applied to all employee grants, including Officers. The Committee approves all individual Officer grants. The number of stock-based compensation awards included in an individual's award is determined based on the methodology approved by the Committee. In 2007, under the terms of the Caterpillar Inc. 2006 Long-Term Incentive Plan (approved by stockholders in June of 2006), the Committee approved the exercise price methodology to be the closing price of the Company stock on the date of grant.

4. Derivative Instruments and Hedging Activities

Our earnings and cash flow are subject to fluctuations due to changes in foreign currency exchange rates, interest rates and commodity prices. In addition, the amount of Caterpillar stock that can be repurchased under our stock repurchase program is impacted by movements in the price of the stock. Our Risk Management Policy (policy) allows for the use of derivative financial instruments to prudently manage foreign currency exchange rate, interest rate, commodity price and Caterpillar stock price exposures. Our policy specifies that derivatives not be used for speculative purposes. Derivatives that we use are primarily foreign currency forward and option contracts, interest rate swaps, commodity forward and option contracts and stock repurchase contracts. Our derivative activities are subject to the management, direction and control of our senior financial officers. Risk management practices, including the use of financial derivative instruments, are presented to the Audit Committee of the Board of Directors at least annually.

Foreign Currency Exchange Rate Risk

Foreign currency exchange rate movements create a degree of risk by affecting the U.S. dollar value of sales made and costs incurred in foreign currencies. Movements in foreign currency rates also affect our competitive position as these changes may affect business practices and/or pricing strategies of non-U.S.-based competitors. Additionally, we have balance sheet positions denominated in foreign currency, thereby creating exposure to movements in exchange rates.

Our Machinery and Engines operations purchase, manufacture and sell products in many locations around the world. As we have diversified revenue and cost base, we manage our future foreign currency cash flow exposure on a net basis. We use foreign currency forward and option contracts to manage unmatched foreign currency cash inflow and outflow. Our objective is to minimize the risk of exchange rate movements that would reduce the U.S. dollar value of our foreign currency cash flow. Our policy allows for managing anticipated foreign currency cash flow for up to five years.

We generally designate as cash flow hedges at inception of the contract any Australian dollar, Brazilian real, British pound, Canadian dollar, Chinese yuan, euro, Japanese yen, Mexican

peso, Singapore dollar, New Zealand dollar or Swiss franc forward or option contracts that meet the requirements for hedge accounting. Designation is performed on a specific exposure basis to support hedge accounting. The remainder of Machinery and Engines foreign currency contracts is undesignated. We designate as fair value hedges specific euro forward contracts used to hedge firm commitments.

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As of June 30, 2008, no deferred net gains or losses included in equity ("Accumulated other comprehensive income (loss)" in the Consolidated Statement of Financial Position) are expected to be reclassified to current earnings ("Other income (expense)" in the Consolidated Statement of Results of Operations) over the next 12 months. The actual amount recorded in "Other income (expense)" will vary based on the exchange rates at the time the hedged transactions impact earnings.

In managing foreign currency risk for our Financial Products operations, our objective is to minimize earnings volatility resulting from conversion and the remeasurement of net foreign currency balance sheet positions. Our policy allows the use of foreign currency forward and option contracts to offset the risk of currency mismatch between our receivables and debt. All such foreign currency forward and option contracts are undesignated.

Gains (losses) included in current earnings [Other income (expense)] on undesignated contracts:

| (Millions of dollars) | Three Months Ended | | Six Months Ended | |
|-----------------------|--------------------|------|------------------|--------|
| | June 30, | | June 30, | |
| | 2008 | 2007 | 2008 | 2007 |
| Machinery and Engines | \$ (8) | \$ 4 | \$ (1) | \$ 8 |
| Financial Products | (19) | (4) | (106) | (10) |
| | \$ (27) | \$ — | \$ (107) | \$ (2) |

Gains and losses on the Financial Products contracts above are substantially offset by balance sheet translation gains and losses.

Interest Rate Risk

Interest rate movements create a degree of risk by affecting the amount of our interest payments and the value of our fixed-rate debt. Our practice is to use interest rate swap agreements to manage our exposure to interest rate changes and, in some cases, lower the cost of borrowed funds.

Machinery and Engines operations generally use fixed rate debt as a source of funding. Our objective is to minimize the cost of borrowed funds. Our policy allows us to enter into fixed-to-floating interest rate swaps and forward rate agreements to meet that objective with the intent to designate as fair value hedges at inception of the contract all fixed-to-floating interest rate swaps.

Since 2006, we entered into \$400 million (notional amount) of interest rate swaps designated as fair value hedges of our fixed rate long-term debt. During the first quarter 2008, our Machinery and Engines operations liquidated all of these fixed-to-floating interest rate swaps. The gain (\$19 million remaining at June 30, 2008) is being amortized to earnings ratably over the

remaining life of the hedged debt.

Financial Products operations have a match-funding policy that addresses interest rate risk by aligning the interest rate profile (fixed or floating rate) of Cat Financial's debt portfolio with the interest rate profile of their receivables portfolio within predetermined ranges on an on-going basis. In connection with that policy, we use interest rate derivative instruments to modify the debt structure to match assets within the receivables portfolio. This match funding reduces the volatility of margins between interest-bearing assets and interest-bearing liabilities, regardless of which direction interest rates move.

Our policy allows us to use fixed-to-floating, floating-to-fixed and floating-to-floating interest rate swaps to meet the match-funding objective. To support hedge accounting, we designate fixed-to-floating interest rate swaps as fair value hedges of the fair value of our fixed-rate debt at the inception of the contract. Financial Products' practice is to designate most floating-to-fixed interest rate swaps as cash flow hedges of the variability of future cash flows at the inception of the swap contract.

Financial Products liquidated fixed-to-floating interest rate swaps during 2006, 2005 and 2004, which resulted in deferred net gains. These gains (\$4 million remaining at June 30, 2008) are being amortized to earnings ratably over the remaining life of the hedged debt.

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Gains (losses) included in current earnings [Other income (expense)]:

| (Millions of dollars) | Three Months Ended | | Six Months Ended | |
|--|--------------------|--------|------------------|--------|
| | June 30, | | June 30, | |
| | 2008 | 2007 | 2008 | 2007 |
| Fixed-to-floating interest rate swaps | | | | |
| Machinery and Engines: | | | | |
| Gain (loss) on designated interest rate derivatives | \$ — | \$ (5) | \$ 18 | \$ (5) |
| Gain (loss) on hedged debt | — | 4 | (9) | 3 |
| Gain (loss) on liquidated swaps – included in interest expense | 1 | 1 | 2 | 2 |
| Financial Products: | | | | |
| Gain (loss) on designated interest rate derivatives | (194) | (43) | (68) | (31) |
| Gain (loss) on hedged debt | 192 | 43 | 66 | 31 |
| Gain (loss) on liquidated swaps – included in interest expense | 1 | 1 | 1 | 1 |
| | \$ — | \$ 1 | \$ 10 | \$ 1 |

As of June 30, 2008, \$9 million of deferred net losses included in equity ("Accumulated other comprehensive income (loss)" in the Consolidated Statement of Financial Position), related to Financial Products floating-to-fixed interest rate swaps, are expected to be reclassified to current earnings ("Interest expense of Financial Products" in the Consolidated Statement of Results of Operations) over the next 12 months.

Commodity Price Risk

Commodity price movements create a degree of risk by affecting the price we must pay for certain raw material. Our policy is to use commodity forward and option contracts to manage the commodity risk and reduce the cost of purchased materials.

Our Machinery and Engines operations purchase aluminum, copper and nickel embedded in the components we purchase from suppliers. Our suppliers pass on to us price changes in the commodity portion of the component cost. In addition, we are also subject to price changes on natural gas purchased for operational use.

Our objective is to minimize volatility in the price of these commodities. Our policy allows us to enter into commodity forward and option contracts to lock in the purchase price of a portion of these commodities within a four-year horizon. All such commodity forward and option contracts are undesignated. There were no net gains or losses on undesignated contracts for the three and six months ended June 30, 2007, and no contracts were outstanding during 2008.

Stock Repurchases Risk

In February 2007, the Board of Directors authorized a \$7.5 billion stock repurchase program, expiring on December 31, 2011. The amount of Caterpillar stock that can be repurchased under the authorization is impacted by the movements in the price of the stock. In August 2007, the Board of Directors authorized the use of derivative contracts to reduce stock repurchase volatility.

In connection with our stock repurchase program, we entered into capped call transactions (“call”) with a major bank for an aggregate of 6.0 million shares. During 2008, we paid the bank premiums of \$38 million for the establishment of calls for 2.5 million shares, which was accounted for as a reduction to stockholders’ equity. A call permits us to reduce share repurchase price volatility by providing a floor and cap on the price at which the shares can be repurchased. The floor, cap and strike prices for the calls were based upon the average purchase price paid by the bank to purchase our common stock to hedge these transactions. Each call will mature and be exercisable within one year after the call was established. If we exercise a call, we can elect to settle the transaction with the bank by physical settlement (paying cash and receiving shares), cash settle (receiving a net amount of cash) or net share settlement (receiving a net amount of shares). We will continue to use open market purchases in conjunction with capped call transactions to repurchase our stock.

During the six months ended June 30, 2008, \$100 million of cash was used to repurchase 1.8 million shares pursuant to calls exercised under this program. Premiums previously paid associated with these exercised calls were \$28 million. The following table summarizes the call contracts outstanding as of June 30, 2008:

Stock repurchase derivative contracts outstanding at June 30, 2008

| Contract Date | Number of Shares | Expiration Date | Net Premiums Paid (Millions) | per share | |
|---------------|------------------|-----------------|------------------------------|--------------------|--------------------|
| | | | | Lower Strike Price | Upper Strike Price |
| October 2007 | 1,000,000 | October 2008 | \$ 17 | \$ 58.00 | \$ 88.00 |

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|---------------|---------|-------------------|----|-------|-------|
| November 2007 | 700,000 | September 2008 | 11 | 58.00 | 88.00 |
| November 2007 | 800,000 | August 2008 | 12 | 53.60 | 80.40 |
| January 2008 | 700,000 | September 2008 | 10 | | |